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THE CANADIAN GROCER
 & GENERAL STOREKEEPER

PUBLISHED WEEKLY
 \$200 PER YEAR

VOL. VII.

TORONTO, JUNE 23, 1893.

No. 25

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 To Her Majesty THE QUEEN

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HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

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TO THE COURT OF HOLLAND AND THE KING OF ITALY
 PURVEYORS TO HER HIGHNESS THE PRINCESS OF WALES
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 CROSS OF THE LEGION OF HONOUR



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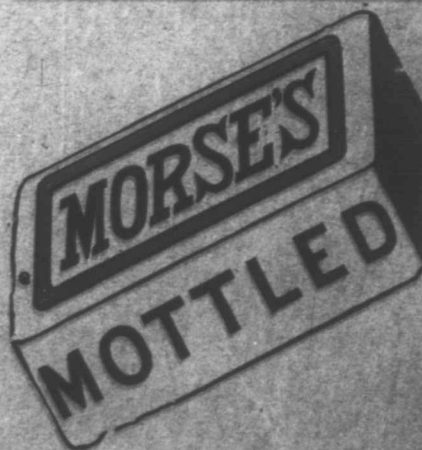
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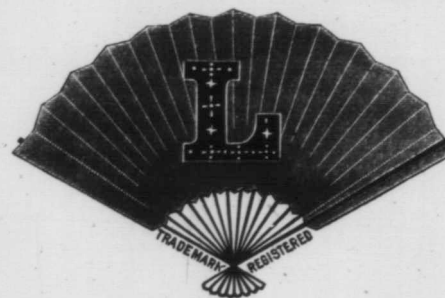
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THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$2.00 PER YEAR

Published in the interest of Grocers, Packers, Produce and Provision Dealers and General Storekeepers.

Vol. VII.

TORONTO, JUNE 23, 1893.

No. 25

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS
AND
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The trade prospects of the country are good. Fairly good crops are assured and a large yield of fruits, particularly the smaller varieties, is almost beyond peradventure. From the foundation to the ridge the trade superstructure is in at least fairly good condition, and taken on the whole, probably as good as in any other country. In some respects it is better. There are its weak spots no doubt. To maintain anything else would be absurd, for they are apparent to every one. But as long as no heavy strains are put upon it there is no danger. And at the moment no sensible man is inclined to play loose. On the contrary business is being done on a conservative basis. In fact more so than probably ever before. And it is well that it should be. All around us—in the United States, in Australia, in Great Britain—depression is heavy, failures many and, as a consequence, stringency rules in the money market. The worst feature of the situation here is the matter of payments, although it is doubtful whether they are much slower than is usual at this time of the year. Farmers have not as a rule much money in the early summer months, and as long as the circulation is slow at the fountain head it cannot be expected to be active anywhere else. All that is wanted is confidence, patience to wait and

the exercise of energy to hasten along the "better times a-coming."

• • •

The trade and commerce of the world are passing through a marked evolutionary period. Modern methods are cheapening production and modern inventions are making oceans rivers, and continents narrow tracts of land. As a consequence competition is becoming keener and profits smaller. Never probably in the history of the world was it more a case of the survival of the fittest. In the manufacturing, in the mercantile and in the financial world the tendency is towards concentration; manufacturers are amalgamating their interests, the wholesale trade is gradually falling into fewer hands, retailers are building mammoth stores where they sell everything from a needle to an anchor and from food for the stomach to clothing for the back. The merchants who to-day find themselves being outstripped in the race by these class of competitors may just as well come to the conclusion that they must conform to their ways or get out of business. If they do not it is only probably a matter of time before they will be compelled to accept the latter alternative. It is folly trying to row a race in a tub against a competitor equipped with a modern-made boat. In these days merchants must get out and hustle. They need to buy cautiously, give credit sparingly, advertise judiciously and stick to business eternally.

• • •

Want of courage is the cause of many bad debts. Every merchant should make an effort to get at least a rough idea of the capability of every one of his credit customers to pay. Then he should place a limit on each one. But the great difficulty is to say "No" when that limit has been reached. Competition is so keen and the desire to retain custom so strong that most merchants are afraid

that by refusing further credit they will lose a customer and their competitor gain one. If the thing is done in a courteous manner it is seldom that a customer is lost. And he who would take umbrage at being politely told that his account has reached the limit which the merchant can afford to allow it to run is well worth losing. In fact if he did not go then he would probably later on, leaving an extensive account unpaid. A merchant never ought to be afraid to ask for his own or to refuse to give away what he already possesses. Too often the ambition to do a big business runs away with the common sense, and the desideratum is obtained at the expense of the profits. It is better to do a small business with good profits than a large one with little or no profits. Another mistake is often made in credit being granted to strangers. Credit should be given to no one regarding whom nothing is known. The credit system is risky enough at the best without any unnecessary danger being run. Anyhow it is a pretty old stager that would ask credit from a merchant with whom he has had previously no dealing, and nine times to one it is better to be without than with the custom of such an one. The merchant who quietly and firmly says "No" when his judgment tells him it is the better way may not have so many customers for a while as his more careless competitor, but he will make more money and will be in business when the other fellows is forced out. If more noes were said in business than there are less clamoring for amendments to the law regarding the collection of accounts would be heard and far fewer failures would be chronicled.

• • •

Keep insured. It is an old and oft-tendered advice, but as long as there are merchants whose stocks are either inadequately insured or not insured at all it is worth being

repeated. To continue in business without being insured is neither just to the merchant himself nor to his creditors. The amount a business man shall carry on his stock should be determined by circumstances. Sixty per cent. of the value of the stock is urged by some wholesale men, but of course the merchant who has plenty of capital and is not much concerned about himself need not bother about carrying that proportion so long as he has enough to liquidate his liabilities; but the credit of such an one would be enhanced were it known that he was fairly well insured. For the merchant whose circumstances are merely ordinary to be lax in this respect, it is little short of criminal. He knows that if fire consumed his stock he would have little or nothing wherewith to pay his creditors, let alone to resume business with. And yet either through procrastination or hope that fire will never encroach upon his premises, he fails to protect himself not at all or only to a very small extent. If the truth was known, procrastination is the chief cause of so many finding themselves without a risk on their stock and buildings when fire has licked up their effects and left them, often penniless, on the world. Our advice is, insure your stock, insure it to at least 60 per cent. of its value, and insure it to-day.

THE GROCER has had occasion more than once to point out the strength of the currant market and the possibility of further appreciation of values owing to the damage to the crop in Greece by earthquakes and the peronosperos. How well these predictions were founded is demonstrated by cable advices just received by P. L. Mason & Co. from London. These in effect say that large orders have forced up the market and that there is a good consumptive demand owing to the reported serious damage to the new crop. They furthermore state that prospects for the crop are poor and that damage to it is worse than supposed at first.

Many schemes have been suggested for easing the stringency on the New York money market, but the latest and the one which seems to find most favor is that not only advanced but put into practice by the clearing house of that city, namely the issuing of clearing house certificates. The object is to increase the stock of money available for loans and to tide the country over till the Sherman law shall be repealed,

when it is expected confidence will again be restored. The Philadelphia clearing house has also followed the example of the New York association. The issuing of these certificates is receiving the endorsement of the Comptroller of the Currency, the banks, and financial men generally throughout the country, and as a result confidence is being restored. Whether it will have the effect of averting the financial crisis that nearly everyone has been predicting, remains to be seen. At any rate the movement is tending to alleviate the panicky feeling, which is after all an important step in the desired direction. An idea of how gold has been flowing out of the United States may be gathered from the fact that during the twelve months ending May the exports of the precious metal were \$123,095,453, an excess of \$102,436,728 over the amount imported, compared with \$48,888,224 exported and \$49,488,334 imported during the same period the year before.

BUSINESS MEN AS LEGISLATORS.

We have not a sufficient number of business men in our halls of legislation. There is no doubt about it; and the fruits of it are seen in so many laws that are detrimental to the business interests of the country and in so few that are beneficial to these interests. In the Dominion Parliament, out of a total membership of 215, purely business men—that is merchants—do not number one-fourth. Too often the good that these might do is minimized by their being divided into rival political camps in which they usually remain when questions of commercial interest are being weighed, and when independent action might be expected of them. In the Ontario Legislature the comparison of business men is more favorable, out of a membership of over ninety, about one-third are business men, but among this proportion are included lumbermen, millmen, miners, etc., so, after all, it is doubtful whether the interests of the merchants of the province are looked after any better in the Ontario Legislature than are those of the country at large in the Dominion Parliament. Certainly the obnoxious Pharmacy bill was given its quietus, but even in that instance the results might have been different were it not that a hue and cry was raised against the bill all over the province.

What is wanted in our legislatures is more business and less politics. At present the

opposite obtains. Nine-tenths or more of the time of every session is taken up in discussing questions which, resolved down to a fine point, is merely the "outs" trying to get the "ins" out and the latter trying to keep in. Politics and partyism there have been and politics and partyism there always will be as long as men do not think and feel alike. And after all we do not know but that it is best that it should be so. A strong opposition is as essential to good government as is a strong administration. But the trouble comes in when every interest is made subservient to partyism. And just as long as our representatives are men whose profession is politics, and whose ambition is the advancement of the cause of their respective parties, just so long will the debates so seldom touch upon business matters, or shall we find so rarely enacted measures in furtherance of the trade and commerce of the country or province.

The duty of business men in the premises is to try and elect to the Dominion Parliament and Provincial legislatures men who have been successful as merchants. It is not necessary that a business man's party should be formed. In fact that could scarcely be accomplished if attempted; and even if such were possible it would hardly be advisable. Class legislation is not to be recommended any more than is legislation in behalf of any religious sect. Nor is it necessary that merchants should forsake their respective parties or that they should take less interest in the party caucus, in order to secure the desideratum. On the contrary, as far as least as the party caucus is concerned, it is desirable that they should take a more active interest, for there it is, we conceive, that they can do the most good by either proposing or supporting as the standard-bearers of their respective parties the desired class of men. Already in the Province of Ontario party candidates are being nominated for the next general election. A good many have already been selected, but there are still constituencies where one or both of the parties have not yet nominated their champions; and the merchants in these constituencies should not lose a moment in getting to work, for if they will it so it is yet possible to give a much better business complexion to the next legislature. At any rate they can be "getting their hand in" for the Federal elections. And what applies to Ontario applies to a more or less extent to the other provinces.

CHATS WITH BUSINESS MEN.

By substituting a "v" for a "c" the compositor last week spoilt J. H. Devaney's little joke. When his companion stuck his fork into his cold grease-covered steak and held it up for Mr. Devaney's inspection what the latter did say was: "Well, don't you have grace (not grave) before meat?" The compositor is now in his grave.

"It is all nonsense about the crops not being satisfactory," said one of Davidson & Hay's travellers Saturday. "In all my experience I never saw them more promising. Up in Middlesex county a few days ago I saw some heads of wheat shot out, and the quality was excellent. Now there's some news for you! The small fruits," he added as he gently stroked a sample of sugar, "are fine; raspberries, plums, cherries, strawberries, both wild and cultivated, all promising well. All of which," he concluded with a smile, "means a good demand for sugars."

I met Alex. Taylor, general merchant, Dromore, in Sloan & Crowther's Saturday. He was en route for the Reform convention at Ottawa, so I was informed, but while here he made some extensive purchases, particularly sugar. "Prospects up our way are looking well," he remarked in reply to a query of mine as he took off his spectacles and swung them around in his hand, "and business is going to be good." And then he hurried away to look at some samples and complete his purchases.

"A friend of mine," said a city traveller, "found himself some time ago loaded up with a lot of bran which he could not sell and which was getting heated in the elevator. To try and effect a sale he offered it below the regular market figure, but still it remained on his hands. Learning the situation, the manager of one of the largest flour and grain firms in the city remarked to him one day: 'Why, man dear, raise the price couple of dollars a ton. She'll go then.' My friend did as he was bid, and, sure enough, she did go, for in a few days he had sold every ton of bran he had in his possession. There's tricks in all trades but ours, isn't there?" he concluded as he stroked his mustache and grasped his grip.

"When I went into the grocery business," said a retailer to me the other day, "I had not much capital, and I determined to save my cash discounts every time, even if by so doing I was only able to do a small business. That rule I have carried out, and what I get from my discounts just about pays rent. Another thing I decided upon was to refuse to give long terms of credit, and this too I have carried out. Of course a fellow sometimes hardly knows what to do. By refusing

to give a customer any more credit until he has paid up may mean the losing of the whole account, as well as the customer, and a fellow has to use a little tact now and then, but as a rule I stand firm and I find it pays. Well, the fact of the matter is that if I didn't I wouldn't be in business very long, for not having a big bank account, I could not stand many losses. As it is now, I am doing a nice little business and am making at least a decent living."

BYSTANDER.

JAVA TEA AGAIN.

DEAR GROCER,—It is said that when children of tender years are restless at nights that they are troubled with worms. Now your correspondent, D. S. Macquordale, may not be so troubled, but his wandering remarks and seemingly restlessness of spirit in rebuking and admonishing me to be amicable and not offend, is at least an indication of some disease and before it becomes deadly let me advise him to restrain lest he wanders so far from his subject and should get lost.

I shall not be thought arrogant, I trust, in saying that perhaps I have more respect for my customers' judgment on teas than he appears to have for his! And I am also in business to please my customers and not to abuse them by forcing all of my ideas or whimsical notions down their throats contrary to their wishes, and if I find that my customers prefer to buy Java tea from me than any other tea, I am bound to respect their desires and tastes without prejudice, and I should be worse than an ass to drive them from my store by telling them that Java tea was not fit to drink, because a certain person operating on Front street and styling himself a tea broker said so.

My reasons for not seeking a cheap advertisement in publishing my name and full business address is that my fellow competitors in teas all around me would at once know why some of their customers had left them for tea and were getting better suited elsewhere, they having got tired of using "tarry Moning-Congous, and sour Kangras, and bitter Indian teas of such pronounced characters." They much rather prefer a sweet mellow Java tea, with a little addition of something known to a

YONGE STREET GROCER.

Toronto, June 18th.

AUSTRALIAN FRUIT AT WINNIPEG.

A telegram from Winnipeg says: "The first importation of Australian fruit ever made to this country was received on Saturday. The trip took only 21 days from Sydney to Vancouver, and consequently it reached here in first-class condition. Oranges are of two or three varieties, and resemble very closely the California article, with probably a slightly tougher skin, but decidedly

more juicy. Lemons are very acid and will stand comparison with the best imported to Manitoba from the south. The shipment received is only a sample one, which, if it proves satisfactory, will mean that an extensive trade will be opened with the antipodes. The Canadian Pacific Railway Co. have promised that a competitive rate will be given if the trade is extended."

NEW ORLEANS RICE SITUATION.

The rice men in New Orleans are greatly pleased over the action of the Southern Pacific Railroad in granting the reduction asked in the rate to San Francisco. The road has not given as much as was asked, having limited the time to one month and placing the rate at 50 cents per 100 pounds in carload lots of 30,000 pounds or more. This will enable the merchants to place rice on the Pacific Coast at a lower price than Chinese or Japanese rice. These latter now sell in San Francisco for 3½ cents per pound, whereas under the new freight rate Louisiana rice can be laid down at from 2½ to 2¾ cents per pound. Of late the Eastern markets—New York, Boston and others—have been buying their rice from Charleston, and consequently large stocks have been accumulating in New Orleans. This, it is expected, will be rapidly reduced, with the Western market now opened. Strong competition is expected with Hawaiian rice, as brokers in this article have already cut the price to nearly meet the Louisiana product.—Manchester Record.

THE MELON CROPS.

Georgia melons have started north. The first car was shipped from Albany, Ga., to Cincinnati, and they will be going by the train load in a few days to points all along the way from Boston to St. Paul. Melon growers say the crop will be unusually large and that the melons will be of good quality. About 10,000 acres are planted to melons in south-west Georgia alone. An idea of the size of the shipments can be gained when it is stated that the Georgia Central Railroad Company expects to ship 3,000 carloads. The Chicago demand will be very large, and the growers anticipate realizing good prices for the fruit. Reports from the water melon region of South Carolina show that not only is there an unusually large acreage planted in watermelons this season, but the prospects for a very large yield are excellent, the major portion of the watermelon-growing territory of South Carolina lies in Aiken, Barnwell, Hampton and Orangeburg counties. The farmers in that section have always found the cultivation of the crop profitable and have annually entered more largely into the business. This season's crop will not be marketed for some weeks yet, but the railroads are now making preparations for handling it.—Manufacturers' Record.

BULKING, MARKING AND WEIGHTS OF INDIAN TEA.

Owing to some typographical errors and to some haste in writing, allow me to repeat some remarks anent this subject made in the last issue of THE GROCER. A stupid regulation of the English Custom House is to take the lower figure in the gross weight of a chest of tea and the higher figure in the tare. Thus: If a chest shows a gross weight of one hundred and ten pounds, fourteen oz., and the tare is twenty-five pounds, four oz., the tea and tare will be set down as follows:

	Lbs.
One hundred weight and ten pounds...	122
Less tare.....	26

Net pounds of tea..... 96
Making the tea less by the 14 ozs. dropped on the gross, plus the 10 ozs. added to the tare, or in all 1½ lbs. less tea than the chest contains. This is lost to the Indian exporter unless the London importer is also the owner in India, which sometimes is the case, in which instance it will be to his gain in a saving of duty where the tea is entered for consumption in Britain.

This is called in Canada the gain in weight, as the invoice calls for the weight "scribed" on the chest by the Custom House officials of London. Yet it is no gain to the Canadian importer, as the tea is sold so much closer than it otherwise would be, the advantage being transferred to the retailer, who no doubt passes it on to the consumer, the loss being passed through several hands beginning with the Indian shipper and only becoming a gain on the consumption of the tea.

It might be worth while to enquire why the Indian shipper would not be careful to have tares and net weights exact pounds so as to avoid this loss, but when we consider the low price of tea, the difficulty in getting wooden boxes of uniform weight on account of knots and other differences in timber, and the difficulty in getting the tea to pack equally close in all cases, it is evident that the loss of time and labor involved would more than balance the loss in weight.

In talking about some recent bogus marking of tea chests that had come to my notice lately, a city buyer and dealer (wholesale) said: "I would not care what mark a man put on his tea or if it was marked at all. I would buy from the sample." The dealer is a man with a large experience and of good judgment and would in most cases get along very well and make few mistakes, but let us suppose that he carry out the idea that marks are of no consequence in relation to canned goods, flour, biscuits, soap, or, in fact, any goods that are put up in packages and that do differ ever so slightly in quality. Will any wholesale dealer say that granulated sugar, for instance, coming from one factory may fairly be offered to him bearing the brand of another factory with a presumably

better reputation? I have had an experience of Indian and Ceylon teas for a number of years, being a close student and doing a large share of sampling, yet I would not feel sure of my taste and smell detecting the substitution of one sort of tea for another. I have seen Assam tea offered for Dargeeling; Ceylon for Dargeeling; Madras for Ceylon; Java for Kangra (it was a cheap Kangra was enquired for), and in each case a good deal of time wasted in sampling would have been saved, if the samples in question had been offered for what they were. I would strongly advise every retailer to get a complete catalogue of factory marks up to date, for every tea and coffee estate in both India and Ceylon, for, while it would be no guarantee that the goods were "straight," yet it would have a restraining tendency on those who might otherwise be tempted to make a tea with a brush and stencil, rather than buy one.

When tea is bulked in London it sometimes happens that the tea when put back in the chests is heavier than formerly—that is before the sorts were mixed—with the result that as much as 5 lbs. over the "scribe" weight has been found in a chest. This is not satisfactory to the buyer even when he actually gets the tea, as it savors of some crookedness. In many cases such tea packages are much defaced, having nearly everything scraped off and bearing the cheering legend, "Bulked in London."

A persistent demand by the retail trade for clean sound packages, each package bearing plainly the place of growth and factory marks, would have a tendency to make the London dealer give more attention and fairness to export trade, resulting to us in really better tea. So long as we accept anything they like to send us, so long will they treat us and look on us as veritable colonial chumps, which, as far the tea trade is concerned, we are in comparison to them.

I will follow this with a few statistics regarding Ceylon tea, acreage, capital, employed, season, rain fall, etc. I had intended to look up the Java tea trade, but it may be disposed of by saying that the production has fallen off until it is almost nil and that as a beverage, while some of the tea is bad, it is not uniformly so, what of it is not bad, is worse. It is safe to say that no retailer with a good trade for black tea can afford to use it at all.

D. S. MACORQUODALE.

TURNING THE LEDGER.

Some men receive very large salaries for turning the pages of ledgers in use. It seems an easy and almost useless occupation to the novice, but in reality it is the detective office of the firm. The ledger-handler is an expert in credits, who, by frequent inspections of the accounts of the firm's creditors, keeps an eye on just what they are doing. We imagine if dealers were aware of the close at-

tention given by some firms to the history of every customer's account, that there would be a great improvement in some of the records. Step into one of the large jobbing houses, and ask the credit clerk if the firm sells Mr. A—, and if he is regarded worthy of credit. Instead of an immediate answer, you will be taken to a room full of filing boxes, alphabetically arranged. A box marked "A" will be removed, and in a few seconds the record of Mr. A— will be before you. At a glance you will have the date his account was opened, the record of every purchase, the date each bill was settled, besides his personal statement as to his worth and that of the various mercantile agencies. If there has been any trouble with Mr. A— or he has been delinquent, the facts will be on record.

Credit is getting to be an exact science with the larger houses. A first-class credit clerk must have tact, perfect self-command, shrewdness in asking and answering questions, keen perceptive faculties, thorough knowledge of the laws of trade and commerce, be quick to read character and swift to make a decision. Said one of the most expert credit clerks in the city: "Any man that is honest, and is industrious, can get a credit with us, if he has not much capital. We are simply allowing a thoroughly trustworthy man to hold our goods and save us the insurance and cost of storage. There is little risk in trusting merchandise to that sort of men."

The right sort of character is quite as good a recommendation for credit as money. When both are combined, the risk is beyond question. And rest assured those granting credits keep perfectly posted about their creditors, even to the relation of personal habits and personal expenditures to business career.—American Grocer.

THINKING IS GOOD.

When a young man does a wrong thing he is apt to excuse himself by saying he didn't think. More is the pity. Given a young man of honest intentions and intelligent mind and he will not go far wrong if he thinks before he acts. He will not commit a murder, or forge cheques, or run away with a woman or money that does not belong to him. It is presumed that every thinking person thinks it is a good thing to think.

An eminent teacher has said: "To call anyone thoughtful is almost the same as saying he is kind; his life is occupied, not in following out selfish inclinations, which come into one's mind without effort or praise, but in forcing them to submit to the test of thought, and to reveal how by energy here or abstinence there he may more truly live for others—thereby living more truly for himself!" The man who thinks broadly will get away from himself and from narrow creeds. He will love the whole world and give all who are in it, so far as may be, a living chance to act upon either better thoughts, and so make the world better.—Ex

DOES FLOUR IMPROVE WITH AGE?

Flour fresh from the mill is in its best state. Flour left for weeks or months in bins or barrels may take on new scents and other new attributes, but these are not improvements. They are the result of partial decomposition, of absorption from surroundings and of changes that necessarily carry the flour away from the normal. Flour may be "aged" exactly as cheese is "aged," but flour that is "high" from the absorption of moisture, from the decomposition of starch, from the weakening of its gluten and from the growth of bacteria is certainly not improved. Bakers tell me that flour is more easily handled and makes the best and longest-keeping bread when it is newest. I have never yet heard a first-class baker say that flour is improved by keeping it until it has changed perceptibly in color and odor. Buckwheat flour, rye flour and corn meal are familiar examples of what takes place with "aging," and in wheat flour the deterioration is simply less marked. Much that is called improvement is simply a matter of taste in the consumer. One likes fresh butter and new cheese, while another prefers rancid butter and "high" cheese. The latter claims that "age improves butter and cheese." Just the same way age "improves" flour by changes that introduce new features. But is it improvement?—Milling World.

THE CAMPHOR OF COMMERCE.

The camphor of commerce is a kind of resinous gum obtained by a process of distillation from the camphor tree, a species of laurel which is found to flourish most luxuriously in the southern part of Japan, where large groves are owned by the government, the wood being considered very desirable for ship building and other purposes, explains a contemporary. The districts in which the trees are mostly found are mountains. The camphor is obtained by a rude process of distilling the roots and branches of the tree. Work is done by peasants who make a precarious living by the occupation. The gum is exported in tubs of a capacity of about six and a half cubic feet. A good many tricks are practised by the wily Japs to add weight to their product, and dealers find it very difficult to obtain an absolutely pure article. Nearly all the camphor of commerce is obtained from Japan. Some of the trees attain an enormous size. There are numbers of them in the vicinity of Nagasaki having a diameter of twelve feet. There is an old temple situated in a grove of grand old camphor trees of great age and size, all of which are still vigorous. Some of these are reported to have a diameter of twenty feet. In appearance the tree is an evergreen and very handsomely proportioned. The trunk usually runs up about twenty feet and then branches out in all directions. The seeds or berries grow in clusters and

look like black currants. The wood of the camphor tree is said to be particularly beautiful for fine cabinet work. We are told that there is a law which compels every destroyer of a camphor tree to plant another in its stead. The process of manufacturing camphor, while very primitive, is very interesting. The tree, after being chopped down, is cut into small pieces, which are put into a big wooden tub, which is closely fitted to the top of a big iron kettle. The bottom of the tub is perforated so as to allow the steam to pass through to the chips. A steam-tight cover is fitted to the top. From this tub a bamboo pipe leads to another tub, through which the steam is generated and through which the camphor and oil flow. This contrivance is connected with a third tub, divided into two compartments, the dividing floor being perforated, which allows the oil to run into the lower apartment. A layer of straw in the upper compartment catches the camphor, which crystallizes as it cools. When a certain quantity is accumulated the cover is removed and the camphor is separated from the straw and packed for the market. The oil, which runs into the lower compartment, is subsequently separated from the water, and is largely used in Japan for illuminating purposes.

RETAIL GROCERS' ADVERTISING.

John S. Gray says in *Printers' Ink*: "It remains now to show how a retail store in the same line can be made attractive through the mighty medium of printers' ink."

In the beginning I would say that, in my opinion—which I believe in this particular case to be largely shared by humanity—the most alluring advertisement a grocery store can have is a constantly clean, fresh and neat appearance. And, on the other hand, no amount of newspaper or other advertising can atone for lack of care and diligence in the preservation of absolute cleanliness in the store.

In groceries, as I have said about other businesses, I believe in pushing prominently one article at a time; you may mention others, of course, in the advertisement, but I would advise holding them subservient in all cases to the leader that you wish to boom.

Suppose, for instance, that you wish to feature tea in this way:

TEA IS TEA

of course, whatever its quality. Gold is gold whether it be 18-karat or 22. But, somehow, people prefer the 22. In like manner they prefer the best quality of tea when they can get it, especially when the price is reasonable.

Our Fine Family Tea, at 60 cents a pound is pure, rich and full flavored, and has no equal in the city. A single trial convinces.

☞ A full line of best groceries. ☞

Now, supposing we take another leading article—coffee, which is perhaps much more popular than tea in this country. In this, as

in all other announcements, you want a bold eye-catcher as headline:

ARE YOU SATISFIED

with the coffee you have been using? Perhaps it lacks fragrance and flavor, the two chief properties which comprise excellence. Try a cup of the aromatic and delicious berry, our Household Coffee. You will admit its superiority to all others.

There are a great many articles which can be taken for special mention in grocery advertisements, but yet there are several acknowledged leaders which are always prominently noticed. One of these, of course, is butter:

APPETIZING!

It is a one-word definition of our fine, creamery butter—the kind you want more of after once trying—the kind that everybody likes and wants. At 30 cents a pound we have placed it in reach of all lovers of good butter.

Dairy Produce a Specialty.

Another leading line in all grocery stores is the diversified article known under the general name of canned goods. These include fruits, jellies, meats, fish and vegetables, and are nearly always in season—one or other of them. Here is a suggestion in this connection:

BUY OUR FRUIT,

and by our fruits you shall know that we keep only the best of Canned Pears, Peaches, Apricots and Cherries. The freshest and ripest fruit only is used in the preserving. We have all the leading brands both in Fruits and other Canned Goods, such as Salmon, Lobster, Tongue, Beef, Corn, Peas, Tomatoes, Beans, etc. All at easy reachable prices and all guaranteed as to quality.

Flour is another staple article which can be well featured. Hams and bacon another, and so on ad libitum."

GREEN AND BLACK TEA.

Generally speaking, all teas are divided into two colors—green and black. Japan is the only country which produces green tea only, while China is the only land where both colors are prepared. In Lia, Ceylon and Java send forth black teas alone, on the principle—at least in India—that adulteration of green tea is too easy. It is worthy of mention in this connection, also, that until within a few years all the teas of Japan have been black, and this was the case when, in 1856, the first importation of fifty half-chests reached this country. The venture was immediately successful. The flavor of Japan tea pleased the American palate; it was spoken of as "a black tea with a green tea flavor," and as the leaf was dried in the natural color, it was believed that it must be free from adulteration. The importation for the second year was 400 half-chests and in the third year the amount rose to 1100; but it did not by any means stop there, rising rapidly till the yearly total reached the wonderful amount of 20,000,000.—Good Housekeeping.

OUTLOOK FOR THE TOBACCO CROP.

A special report upon the area and prospect of this year's tobacco crop, as compared with that of 1892 has been prepared by the "New England Homestead." Statements from 100 correspondents indicate but little change in the area or number of growers in Vermont as compared with last year. The 1892 crop is mostly sold, and the outlook considered promising. In Massachusetts about half of last year's crop is still unsold. There is not likely to be any great increase in area this year throughout Massachusetts, and the prospects for a good crop are considered favorable, notwithstanding that the season is backward. Lower down the Connecticut Valley the opinion prevails that there will be no increase in area this year, but in some districts a decrease. It is thought that extra good leaf may bring remunerative prices, but otherwise the Connecticut farmers hold a gloomy view of the outlook for the market. Young plants are generally small and late, but appear strong and in good condition. Prices obtained for the '92 crop range generally from 16c. to 25c., some few choice lots bringing a higher price. There is a much larger proportion of last year's crop held by growers throughout New York State, probably nearly one-half. On the whole it is possible that the area throughout New York State will be less this year. The season has been wet and cold, and planting is backward. There will be less tobacco set out in Oswego and Steuben counties, but probably just about the same area and number of growers throughout Cayuga, Chemung, Wayne, Onondaga, Tioga, and Dutchess County sections. Elsewhere it appears that the season is late. In Northern Pennsylvania there may be a slightly smaller area, with quite a reduction in Lancaster county, where the prices of last year's seed leaf ranged from four to eight cents, fillers about two cents, and Havana wrappers about 20 cents. The Florida tobacco crop was all sold out for prices ranging from 35c. to \$2.35 a pound, and there will be three growers this year to every one grower last year, with the area four times larger. Harvesting is expected to begin next week, and the crop is expected to be 50 per cent. better than any ever grown. The Louisiana crop also brought good prices, and there will be 25 per cent. more growers this year because the outlook is considered better. In Ohio the area does not change much from year to year. Plants are small this season and not good. Prices for the 1892 crop were eight to nine cents for Havana, six to seven cents for Dutch and four to five cents for seed leaf in Montgomery county. In Wisconsin many farmers are inclined to give up growing tobacco, the

1892 crop was inferior and sold low. In Indiana the area and number of growers will be 33 per cent. in Dubos county, but about the same in Warrick county. Prices quoted for last year's crop were about six cents.

PROSPEROUS AND HAPPY PACKERS

The fifth annual session of the National Canned Goods Association of the United States was held in Chicago June 7 and 8.

During the course of his address President Bunting said: "I believe we have all had a reasonably prosperous year since we last met. A shortage in crop output prevented our reaping the reward that comes of an extensive pack, but prices, through such shortage were more easily maintained, and the market at present is the more grasping in consequence. What is still better, the packers of this country have been uncompromisingly posted concerning these points, and have therefore been able to ward off mischievous misrepresentations from some buyers, who bull the markets when they are full and bear them when empty. The various canned goods associations have trained the packer into a more systematic business man, and they have made him confident by backing him with facts and figures.

"The season at hand cannot well be otherwise than a prosperous one, if nature smiles upon the yeomanry of the soil and the crop is abundant.

"A more perfect system of crop reports will prove of incalculable advantage to the packer. While the more distrustful are now enabled by discounting the honesty of those reporting to arrive at an approximate summary of the output, figures nevertheless do lie when tortured under the self-interest of the packer making them. The packer has more to lose than to gain by suppressing such facts. The day has passed when a smart manipulator can expect other than ultimate disaster from deception in any line. The canned goods industry can now afford to stand on its own merits before the country. The ill effects on the sale of our products in having it known that acreage and the pack are both excessive during any season is promptly offset by the gain to the trade which is the sure result of such figures, viz., the deterring of a horde of new packers into a crowded field."

Judging from the remarks of the president in another part of his address he must have the honor of presiding over a rather happy family. "We note as one of the blessings of associations among packers," he said, "that misrepresentations, malicious insinuations, braggadocio swells, underhand leaker lies, and hermetically sealed piracy are being rejected and consigned to the dump heap of

the past. No longer is the packer from the East found asserting that no canned goods worthy the tables of the respectable are packed beyond the Mississippi, or that Iowa canneries process more vines than products, more cob than corn. No longer is it retorted by the Westerner that the Eastern canners invented all the frauds which crop out in the stock-filled cans, the pretentious claim to superiority in the mental processes of the trade, or that New York is the Empire dead beat on international canned goods statistics, or the venerable fraud whose crop reports won't harmonize with facts. No longer do the East and West join in a chorus of denunciation concerning the South, whom they used to assert was the father of the twins, "the canned-goods business and the cannibal." No longer is it asserted by these Northern brothers that Baltimore packs pumpkin for squash, and steals a Northern trade mark to float the imposition. All these things have changed. In the kennel of this association the Western lion and the Southern lamb lie together, and a cupid of purity from the East leads them."

The output of canned goods this year is estimated at 50,000,000 cases. Computed on the basis of the usual average of varieties, such as peas, corn, tomatoes, etc., the weight would average 50 pounds per case, or a total weight in shipments of 2,500,000,000, which, on a basis of 10 tons or 20,000 pounds per car, would show that 125,000 car loads were shipped.

CIGARS AND TOBACCO.

At the present time, every well regulated grocery store has its cigar and tobacco department. They are not "side lines"; they are as much a part of a grocer's stock in trade as teas, sugars or anything else, and ought to receive equal attention. There isn't a town in which these two articles cannot be made a source of profit. In the majority of stores, however, no attempt is made to render the cigar and tobacco department attractive. Cigars are permitted to dry up and become broken, while the bags, or papers of tobacco, are jumbled together on some out-of-sight shelf, where they are permitted to lie, like a lot of refuse under the counter, dust covered and unattractive as neglect can make them. They should be given a prominent position. The cigars should be kept in a neat case, and the case should be supplied with sufficient moisture to keep the goods from becoming dry and stale. Keep the surplus stock in a tight, dark cupboard. The tobacco ought to be back of the cigars and in plain sight. Let the packages be arranged neatly and conspicuously, and see that the labels are neither torn nor dusty. Whatever grade of goods one's trade justifies, one should keep the best qualities of each grade.—Commercial Tribune.

It
Hit
the
Mark

What we said last week about the **Fine Dargeeling Teas** we are handling had the desired effect, and we have done considerable business in them, both with our customers and those who were not. Have **YOU** handled these teas? If not think over it. Send for a sample anyway.

A High Grade Formosa Oolong

In caddies is not handled by every house, but we have it; also full lines of blending Ceylons at 30 to 32 cts., Assams at 20 to 25 cts., and Japans and Hysons at 16 to 17 cts.

Our New Season's Japans are in store. We are not asking fancy prices for them.

Lucas, Steele & Bristol,

WHOLESALE GROCERS, - - HAMILTON, ONT.

A GOLDEN OPPORTUNITY.

THE Booklet named "**The Story of Tea by Ram Lal's Co.**" mailed all over Ontario is producing wonderful effects in sale of Ram Lal's Tea. We say to all those handling this great Tea now is the time to push sales, reaping the rich harvest so easily to be obtained.

Remember your profit is handsome. Your competition will be honest as no one but straight retail trade can buy the goods.



JAMES TURNER & CO., Wholesale Grocers, Hamilton.

BALFOUR & CO., Wholesale Grocers, Hamilton

Wholesale Agents for

"St. Olaf"
Pronounced the finest
of its kind.

Norway Condensed Milk

"Viking"
Unsweetened — Really
Evaporated Cream.

CLOSE PRICES TO THE TRADE.

WRITE US BEFORE PLACING YOUR ORDERS.



We are offering **Special Values** in _____

- - Indian Pekoe Souchongs

DIRECT SHIPMENTS UNOPENED IN LONDON.

Packed in half-chests from 18c. to 20c.

.. WRITE FOR SAMPLES ..

STEEL, HAYTER & CO., Toronto

Proprietors of the well-known "MONSOON" Brand, Pure Indian Tea.



[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

There were exported from Montreal last week 5,162 head of cattle and 16 horses.

Importers of wine to the United States object to an ad valorem duty on wines, preferring a specific.

Mr. Tilt, who used to keep the Queen's Hotel at Galt, has succeeded Mr. Craig as proprietor of the British Hotel at Goderich.

John Richardson, of Orillia, has secured his stock at 70c. on the dollar. Mr. Richardson will be found as before at his old stand.

The steamer Rosedale arrived at Owen Sound Tuesday with a cargo of 103,000 bushels of oats. This was the largest cargo ever taken in there.

D. C. Strachan, of Goderich, is refitting his store. He is putting in a new plate glass front, new shelving, and is improving his store generally.

How to draw customers to the store is the problem that every retailer has to wrestle with, and a Troy merchant solves it by giving fans and soda water to his patrons.

The Bolton Enterprise notes that a man is travelling around the country confiscating all the tobacco he can find for sale which has been taken from the original box or caddy.

Owen Sound merchants complain that shoplifting has become an excessively frequent practice, and the police say they are going to prosecute the first person detected.

While James Anderson, flour and feed merchant, Hastings, was fishing in a dam Friday night he fell off in an epileptic fit and was drowned. He leaves a widow and two children.

The Grant Lottridge Brewing Company, of Hamilton, has taken out a building permit for the rebuilding, at a cost of \$10,000, of the Spring brewery, which was burned some time ago.

The recent drought caused such a scarcity of farm produce and so blighted the young crops in Germany that Herr Von Berlepsch, Minister of Trade, will propose a suspension of the duties on wheat and maize.

At the meeting of the Kingston cheese board Thursday, Mr. McLeod, a Belleville buyer, complained about members of the board not accepting prices of bidders during the meeting but afterwards canvassing buyers for higher prices. He believed this action was not treating buyers from a dis-

tañce in a proper manner. If they were to be "jockeyed" by the board these buyers would cease to attend. Some members of the board were of the same opinion and spoke in condemnation of the custom.

The new brush factory in Berlin, started by J. Bingeman & Co., will, according to the London Free Press, be ready for operation this week. Mr. Smith, of Detroit, who is the patentee, is helping to get things in shape.

The Department of Marine and Fisheries has caused to be sent from Quebec two fresh salmon to be placed in the freezer in the Canadian fishery exhibit at the World's Fair. One weighs 38 lbs. and the other 33 lbs. They are good specimens of what our rivers can produce.

A movement is on foot to induce the C. P. R. to run a series of excursion trains to Owen Sound during the summer months. A committee of the Council will act with a committee of the Board of Trade in placing the matter before General Passenger Agent Callaway.

W. C. Baker, fruit dealer, on James street south, Hamilton, has issued a writ of injunction through his solicitors, Nesbit, Bicknell & Gauld, against Ald. Arland and Contractor M. A. Piggott to restrain them from allowing rain water to fall from Commercial Chambers on his premises, the plaintiff claiming that his fruit is damaged thereby.

The Pennsylvania Grocer tells of an East End grocer who received a large roll of what was represented to be choice country butter. It looked well, and the dealer accepted it without suspicion that anything was wrong. When he cut it he found embedded in the center a stone that weighed upwards of a pound.

While a grocer in Dallington, England, was cutting a Canadian cheese into halves he found a bottle which contained a piece of paper; on this was written a communication requesting the "fair wife or maiden" who might cut the cheese to write to the maker in Ontario, stating whether the quality of the cheese came up to her expectation.

There are, says the Foochow Eco, altogether in the various tea districts as many as eighteen reputed millionaires. The least wealthy of these is said to be possessed of \$2,000,000 and the richest \$8,000,000, all made out of the tea trade in its flourishing days. In spite of the adverse turn in the trade they still continue in it.

The stock of Thomas Moffat, grocer, Orillia, has been purchased for him by his brother-in-law at 60c. on the dollar. Mr. Moffat will continue business at the old stand. A first dividend of 30c. on the dollar will be declared this week, which the creditors consider pretty quick work and complimentary to Mr. Goffet and Lawyer Gunn.

The following tenders have been accepted for supplies for the Hamilton jail and court house for the year commencing July 1:

Bread for gaol, Wm. Lees & Sons, at \$2.24 per 100 lbs.; beef for gaol, J. R. Cambden, at 5 cents per lb.; groceries and provisions for gaol, J. M. Rosseau, total \$201.40; wood for gaol and court house, C. G. Kelly, total \$319.40; coal for gaol and court house, Thos. Miles & Sons, \$5 and \$4.80 per ton.

An English company has bought between 60,000 and 70,000 acres, situated near Suchil on the Isthmus of Tehuantepee, Mexico. It is their intention to go into the coffee and tobacco culture, and they will probably introduce immigration from England. They expect to begin active operation next season.

A fruit market has at last been established in Toronto. It is situated at the foot of Yonge street, the Grand Trunk having given over a portion of its freight sheds for that purpose. It has been fitted with compartments adapted for the various classes of fruit which will be sold. There will be no auction department connected with the market, and the sales will be wholesale only.

CANADIAN CHEESE IS KING.

Canada is to-day jubilant over the success of her cheese at the World's Fair. And well she might be, for superior by far over all competitors has her make proved itself to be. The facts are that of the total number of some 135 exhibits which won medals in the factory classes no less than 126 were from Canada. Another strong point in honor of Canada was brought out in the fact that 31 exhibits of Canadian cheese scored higher than the highest United States cheese. The medals go to the several provinces in such a way as to show that Canadian cheese everywhere are now being made of excellent quality. Of the exhibits which won the honor 69 came from Ontario, 52 from Quebec, 1 from New Brunswick, 2 from Nova Scotia, and 2 from Prince Edward Island. Of the cheese of the make of the present season (1893) 20 lots from Quebec won medals, as against one from Ontario. This is unquestionably the greatest triumph for dairying in Canada which has ever been achieved, and the dairymen of Quebec particularly are to be congratulated upon the way in which they have come to the very fore front.

To Grocers - -

Teas of all kinds, repacked into Half Chests and Cattles of all Sizes.

Teas reconstructed, coopered, matted, and caned promptly, and at low prices.

BY _____

BLAIKLOCK BROS.,
17 Common St., MONTREAL.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

SOLE AGENTS FOR

Kurma Package Tea
 Millar's Paragon Cheese
 Robert's Jellies AND Table Creams

Full Assortment of General Groceries
 Always on Hand.

ALWAYS keep yourself well stocked with our Extracts, both in the ten cent and best lines. They are good sellers and make you big profits.

THE
SNOW DRIFT CO.
 BRANTFORD.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y, BRANTFORD, ONT.
 Sole Agents for Canada.

WILLIAM ARCHER, Carpenter and Store Fitter
 VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
 Cor. of Adelaide St.,

COWAN'S
 COCOAS AND
 CHOCOLATES

Are Standard, and sold by all grocers.

THE CANADA MEAT PACKING CO.,

MONTREAL,
 BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
 Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

PURE CONFECTIONERY,
 FINEST BISCUITS.

Manufactured by
J. McLAUGHLAN & SONS,
 OWEN SOUND, ONT.

The Imperial Rubber Stamp Works
 Rubber Stamps, Stencils,
 Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

JOHNSTON'S
 FLUID BEEF

is the virtues of Prime Beef in a concentrated and easily-digested form.

Invaluable
 As a Strength-giving Food

BOSNIA PRUNES . . .

Vostizza Currants (In Cases.)

Filiatra Currants Bbls. and $\frac{1}{2}$ Bbls.)

Layer Valencias (Merle's.)

Perfect Gem Currants ($\frac{1}{2}$ Cases.)

. . . SULTANAS . . .

M. MASURET & CO., LONDON.

FRUIT EVAPORATING.

The process of evaporating fruit is thus described in the June number of American Gardening by A. J. Rice :

About the year 1870 the Alden evaporator was invented, and the importance of greater care, cleanliness and the use of a high degree of heat was brought to public notice. By placing the fruit as soon as pared and sliced in the evaporator and subjecting it to highly heated air all fermentation was arrested, and we no longer had the flavor of sun-dried apples, but a new product almost equal to the fresh fruit, and the name "evaporated" apples was first used. The invention of the Alden evaporator was followed by many imitations, but the business did not increase much until after the process of bleaching the fruit was introduced. This prevented the fruit from discoloring; apples could be prepared during the day, and the evaporators be run at night as well as during the day. Also, the small driers would make fruit that looked well and was nearly as good as that prepared in the large evaporators. Great inventions are often the result of accident, and it was so in regard to the bleaching of fruit before drying. The process had been used in hop-drying for a long time, and by chance a few apples were placed in a hop-kiln with hops, and without thought the usual amount of sulphur was used. Much to the astonishment of the man, he had the nicest dried fruit he ever saw; yet he was afraid to make any more until he had taken it to a large dealer in Canandaigua, who looked at it, tasted and smelled of it, and then told the man to go back home and make more of the same kind. Great improvements have been made in the process of bleaching. At first we had outdoor cupboard-like places, where the fruit was put in and subjected to the fumes of the sulphur; this made a great deal of work. Now we have more or less automatic bleachers that can be used in the work-rooms and have all the sulphur fumes carried off in the chimney. In a large evaporator at Sodus they have one that is run by an engine with carrying belts, so that the

apples, as soon as they drop from the hands of the trimmers, are carried to the bleacher above the work-room, then through it on a slowly-moving belt, all the apples being subjected to the process for about forty minutes. In this establishment they have a small engine and boiler and run their paring and coring machines as well as their slicer by power.

The application of steam is a great advance in fruit drying, and it has only been done successfully for the last four or five years. Steam was first used in the Alden tower evaporator as a coil in the bottom, but was not successful. William J. Baldwin, one of the best authorities on the use of steam, says that the same amount of steam pipe placed around and between the articles to be dried will dry in one-half the time it would if placed at the bottom. There must be sufficient ventilation to carry off the moisture from the fruit, and maintain as high a degree of heat as possible and not burn the fruit.

An evaporator must be fire-proof: so a very large number of people having need of an evaporator to dry a few thousand bushels of apples in a season have built brick towers, four feet square on the inside, and extending from the basement up, and surmounted by a ventilator at the top of the house. A large furnace is placed in the bottom of the tower, and the basement makes a convenient storage for coal. Above the furnace are the trays, so arranged with a lifting device that all the trays can be put in on the first floor of the building and taken out on the floor above, where the evaporated fruit can be stored. This tower, if properly constructed, will be fireproof; that is, the wood inside of the tower will burn without setting fire to the building, and it will use fifty bushels of apples per day of twenty-four hours, drying the slices and the skins and cores, producing 300 to 400 pounds of white apples and 150 to 200 pounds of dried skins and cores.

There has been a continual improvement in the machines used and the methods practiced in the preparation of the fruit for the evaporators. The people used the small parers and a hand corer until 1880, when the first successful corer and parer was

made. The amount of work that can be done on these machines by skillful operators is wonderful. Many boys and girls will average fifty bushels per day for weeks; others sixty and seventy bushels, while occasionally one will pare and core from 100 to 110 bushels in ten hours. The methods of slicing the apples have changed with the use of other improvements. Quartered apples would not dry fast enough in the evaporators, so we began to slice about the core in pieces about one-fourth of an inch thick; then we cored the apples first and sliced across the apples, making ring fruit. In 1879 the first successful machine slicer was made, and the slicers have improved, until now we have almost perfect machines that will slice by hand, foot and steam power.

It may be of interest to know something of the extent of the evaporating business in our country the past year. So far as I have been able to find out, 400 cars of white apples of twelve and one-half tons each—equal to 10,000,000 pounds—have been produced and sold, at an average price of seven cents per pound, for a sum of \$700,000. There has also been produced about 5,000,000 pounds of waste and chops, at one and one-half cents per pound, for the sum of \$75,000, together with 750,000 pounds of raspberries at 18 cents per pound, or \$135,000, making a grand total of \$910,000, or almost \$1,000,000. This money has been divided up among all classes of people. I presume the growers of the fruit received one-half, and of the other half, half of it was divided between the men and women and the boys and girls who did the work; then we have the large number of dealers who bought the fruit, the box makers, who furnished the packages, and the army of people they employ. The fruit is packed in boxes, weighed, and the cover pressed down by a hand-power press.

The Cleveland Press says that several capitalists there think of establishing a steamship service between Cleveland and Port Stanley with a capital of \$2,000,000. They purpose running two fine passenger and freight boats and building offices at Port Stanley. Nothing could be done this season, however.

Valencia Raisins

We are offering

A Deal in Valencias

SEND US
YOUR ORDERS.

Quality Guaranteed
Price 3¼c.

H. P. Eckardt & Co., WHOLESALE GROCERS Toronto

**FOOD
FOR
INVALIDS**



STERILIZED.

Doctors recommend it for the sick, as it is

**Easily
Digested.**

A PERFECT FOOD.

DELAFIELD, MCGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
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215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO
Hamilton, Ont.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

We Offer to the Trade :

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS Montreal

ARRIVING THIS WEEK :

From the Finest Gardens in Ceylon.

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.

Caddies, Choicest Scented Orange Pekoes.

Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - Montreal

CAVERHILL, HUGHES & CO.

IMPORTERS

AND

WHOLESALE GROCERS

309, 311 and 313 Commissioner
Cor. St. Peter Street.

MONTREAL

WHERE THE MATCHES GO.

"It is said," remarked Henry G. Sexton, who is at the Laclède, "that every man, woman and child in the country uses on an average five matches a day, and under these conditions it is not perhaps surprising that such a very poor grade of matches is turned out. The matches in common use in the United States to-day are very similar to those which were discarded in most European countries, except in the poorest neighborhood ten or fifteen years ago, and it is strange that some of the better grades which have superseded them have not acquired any foothold in this country.

"Wax matches, which are considered aristocratic in Europe, are not much liked here, but a good trial has never been given some of the best grades of safety matches sold every day by the thousand in European countries. The two kinds generally on sale here are either so loaded with sulphur as to be quite unpleasant, or so explosive in character as to be almost dangerous, and both grades are manufactured with little regard to finish and appearance, whereas in France particularly they have matches of all kinds neatly finished and pleasant to use. As a smoker I certainly think the European idea is the best. Matches are specially made for smokers, and they are absolutely without smell of any kind, or at any rate the better grades of them are. Many a first-class cigar is spoiled by the sulphur fumes from an ordinary match, and until a man gets used to it, the idea is anything but pleasant. Trust or no trust there is big money to be made by importing and selling a higher grade of match than that generally regarded as sufficient."—St. Louis Globe-Democrat.



TO YOU IT IS

PROFITABLE and a
QUICK SELLER.
Thousands testify to its PURITY and
Wonderful washing qualities in
HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO.,
Winnipeg, Man

DRY GOODS.

MONTREAL MARKET.

The present time is usually a dull period with the dry goods trade, so that although there are some disappointed ones the trade generally report business as being in a normal condition and quite up to the average of that for the corresponding period of last year. Travellers were in last week getting out their fall samples and are now all out on the road. There have been some orders placed for fall delivery induced by the firmer tendency of the market for cloakings and woollen fabrics. In a sorting-up way also the demand for all-wool challies has been maintained, several letter orders being reported in this connection. Another favorable feature is the revival in the demand noted by some of the houses for prints, business in which has been rather sluggish. Another good point also is the patent fact that the goods are evidently wanted, for there is no desire to load up heavily without knowing what the possibilities of the future are. This is made evident by the conservative course that buyers are following in relation to their purchases on fall account. There is nothing so pernicious as the habit of injudicious buying abroad, as it detracts attention from goods actually in stock to goods that will not be wanted for months. In this connection the anticipation seems to be for a good fall trade as soon as the crop prospects are more definitely known. Remittances are on the slow side.

NOTES.

There is talk of the erection of a new cotton mill at Sorel, but the scheme is very hazy at present.

Mr. Thomas Brophy, of Brophy, Cains & Co., is back from his English trip. The firm will have some taking lines of skirtings this fall to suit the new fashionable bell skirt.

Greene Sons & Co. report further business in a sorting way in the shape of letter orders for flannel shirts, lounging coats, etc.

Mr. McIntyre of Hodgson, Summer & Co. has not yet returned from England. He sailed on the 10th however and will be home in the course of a week.

Mr. Leslie Gault, of Gault Bros., says that there is a feeling that checks will be a go this fall, but whether it will last or not is difficult to say. The firm have, however, cleared out several lines, which is an indication in a certain sense.

Jas. Johnston & Co. had on view last week samples of some handsome lines of fall trimmings. Among the more sterling lines which will be fashionable were the long silky fleece of the Angola goat in the popular shades; also narrow strips of natural fur, mink, lynx, seal, etc.

The expectation is that the new bell skirt will have an appreciable effect on the style of skirtings that will be worn this fall. In this connection S. Greenshields & Son are

expecting some showing and taking lines in moreens, fancy stripes, checks and natural colors.

J. G. McKenzie & Co. have been turning over some good lines of Batistes during the past fortnight. They were showing also a new trimming in the shape of a braid military design which is expected to be in great favor this fall.

Gault Bros. report indications of a satisfactory demand for cashmeres, both in colors and blacks. In fact they have been obliged to place several repeat orders for some round lines of this class of goods. The advancing tendency in the values of these goods is no doubt the incentive with buyers prices being from 10 to 12½ c. per cent higher in France.

TORONTO MARKET.

The hot weather has induced a brisk demand for summer weight goods of various classes and descriptions. Everybody has wants of some kind, and when buyers do not appear in person, their numerous letters show that the increased retail trade is quite general and important. The overturn during the past ten days has been very good, and if there does not come a period of extreme heat the trade will continue for some time. But extreme weather is always detrimental to trade. Most of the departments are especially busy tending buyers and filling orders, and little attention is being given to fall stock.

Canadian staples, which have been somewhat stagnant during April and May, have now revived, and are in constant demand. Shirtings, tickings, etc., are moving, showing that retailers have broken their stocks of this class of goods. The rural trade has taken on new life, and the city trade has sustained itself.

The letter order departments are scenes of activity, and the overworked clerks in these departments show plainly the state of trade and the tendency of orders.

Some orders for fall delivery are being placed; but some of the houses do not give fall dating until July 1st, and until then the fall orders will not show full volume. Some of the weaker houses of course started fall dating in April and May—a very foolish proceeding. —There is one class of goods which cannot be sold on fall dating until July 1st, and that is spool cotton. Orders are slow at present, as buyers are holding off until July 1st, after which the trade will be much brisker. Retailers should watch such points as this very carefully.

Black pointe lace is scarce in Toronto, and the houses are without stock. Low price black silk mitts are also in good demand, and stocks are depleted. The end of the week will see repeats in these goods coming to hand. Cotton hosiery is selling extra well, but stocks were

J. F. EBY

HUGH BLAIN



Like all their Goods

CHASE & SANBORN'S

"Seal" Brand

Condensed
Coffee

Is Pure and healthful. Its convenience appeals to the Traveller, the Yachtsman, the Pic-nic and Excursion Parties, the Sportsman, the Bicycler, the Physician, Lawyer, Clergyman, in fact it is indispensable during the hot spell—everybody finds it economical, healthful, convenient. **Do you sell it?** Send us an order for trial case, 2 dozen.

THIS IS THE SEASON

For Canned Goods



Everybody prefers to use them during the hot weather, particularly such canned goods as require no cooking. Talking about goods of this kind, have you ever tried or sold

"Thistle" brand Finnan Haddie

flat tins? — These fish are most delicately cured and smoked, the bones removed, and are ready for table use. They are cured and canned immediately after being caught, and can be relied upon as possessing the true flavor of the Scotch Findon Haddock.

Eby, Blain & Co.

Wholesale Grocers

TORONTO, ONT.

Take No Other Brand.



IF YOU WANT
SOMETHING
GOOD...

WE MAKE IT



This Favorite
Brand Sells
At Sight.

Send for
a Package.

EMPIRE
TOBACCO
Co.

MONTREAL

very heavy when the season opened, and consequently there can be no depletion in this case.

John Macdonald & Co. are showing a line of new shot brocade silks in all the new shades of heliotrope, creams, browns, greys and navys. They have a shipment of one-line stripe silks in black brocade grounds with colored satin stripes. A new line of printed spot and broche pongees in all the leading colors is also in stock. New fancy frillings in white, cream, coral, sky and gold in new designs and at low prices are to hand. A shipment of low priced colored silk surahs is also to hand; these goods are scarce, and their sale will be rapid. Black silk surahs in all qualities have just been received.

Alexander & Anderson are clearing lines of summer goods in prints, dress goods, hosiery, gloves, parasols, etc. Odds and ends are shown in the different departments and some excellent values are offered.

Alexander & Anderson's travellers will be on the road in a few days with a full line of fall samples. Their range of autumn dress goods is especially attractive and embraces all the newest and latest productions of the best British and continental manufacturers.

Wyld, Grasett & Darling report an extra demand for light summer prints, challies, satines, and cretons. They make a specialty of these goods and carry such a large assortment at this season that they are able to fill all sorting orders. The active demand for prints show that their popularity is not waning, but rather increasing. Orders for towellings and all classes of linens are coming in freely; they have a stock large enough to withstand all probable demands.

W. R. Brock & Co. report an active demand for navy serges for suitings. They carry a full range of these goods, and show excellent value. Halifax tweeds are also moving freely in both plains and fancies. They are busy receiving their domestic woollens for the fall trade.

John Macdonald & Co. are getting in their stock of table and floor oilcloths for the fall trade. Their range will be larger than ever, and the patterns show an improvement over previous years. Small shipments of carpets are coming forward and this will continue for some time.

Bed quilts are now shown in full range by John Macdonald & Co. These include the well-known Boudoir, Berkshire, and other varieties. Their stock has been replenished by a large shipment this week.

John Macdonald & Co. are showing a large line of boys' and men's bathing suits and trunks. These are active goods at present. Harvest mitts and overalls are in good demand these days, and in the former they carry sizes 10, 12, 14 and 16 inch, and in the latter, cottonades, ducks, denims, drills and mole-skins. Negligee shirts in flannelettes, Ceylons, zephyrs and silks are shown in full range and in great qualities. Their overturn of the vests, which have been much talked of during the past few weeks, has been very great, and the stock is much reduced, although they have still a full range of sizes. They announce the arrival of a shipment of new neckwear in styles suitable for the coming national holiday trade. Dress shields are restocked this week in J.M.D., Q.C., Standards, New York, Bon Ton, and Bell.

"Amazon" velvet binding is to hand, and back orders will be filled this week.

Wyld, Grasett & Darling have just passed into stock a large repeat of the three lines of summer underwear, natural balbriggan, brown balbriggan and natural wool in all sizes. The two former are made in both long and half sleeves. Summer vests in cashmere and linen are now in good demand with this house, and their stock is still well assorted.

Cream pointe laces are shown in excellent variety by Wyld, Grasett & Darling. The demand for this is unprecedented, and they have received several repeats of late, and still find difficulty in satisfying their customers. They report good sorting in hosiery, gloves, undervests, ribbons, laces and frillings.

In Gordon, Mackay & Co.'s furnishing department the clearing out of summer goods is the order of the day. Top shirts, underwear, belts, braces, etc., are being offered at prices sure to suit purchasers.

Noticeable amongst the "plums" in Gordon, Mackay & Co.'s dress goods department is a range of 23-inch Beiges marked 11 1-2c., and well worth from 17 1-2 to 18 1-2c. They have also a number of other lines which they are selling at clearing prices so as to make room for new goods.

Gordon, Mackay & Co. are advertising a range of Swiss and cambric flouncings in 27 and 45 inch, also a special line of fast blacks, with self and colored embroidery, which they are selling at less than manufacturers' cost.

IT HAS NO EQUAL AS A BREAKFAST FOOD.

Pettijohn California Breakfast Food, which has so rapidly grown in popularity in the States, is now being introduced in the Dominion by Wright & Copp of Toronto, who are sole selling agents for the manufacturers in the Dominion. They are receiving it in carload lots, and are prepared to supply the trade promptly.

Every grocer should handle Pettijohn California Breakfast Food. It sells quickly and gives perfect satisfaction and is something people do not tire of using.

It is nourishing, palatable, delicate. It has no equal as a breakfast food. It is particularly well adapted for spring and summer use. It is recommended by the leading medical experts as the most nourishing food ever offered to the public. It is far more delicious and wholesome than oatmeal. Children fed on this favorite food have bright eyes, rosy cheeks and clear heads. Wheat is the natural food for man. Oats is the natural food for horses and mules. Kate Field says: "It is the most delicate, and toothsome preparation of wheat I have ever eaten."

Pettijohn California Breakfast Food is manufactured only by the Pettijohn California Breakfast Food Co., at Minneapolis, Minn. It is made from the best California white wheat, and is a perfect food, pleasant, palatable, and readily assimilated by the system. It contains nourishment for every part of the body. It is the cheapest of all farinaceous food, because it contains the smallest amount of waste material. One pound contains as much available nutriment as three pounds of beef and at a fraction of the cost.—[Advt.]

Strang & Co.

WHOLESALE COMMISSION
AND MANUFACTURERS' AGENTS
WINNIPEG, MAN.

Correspondence and Agencies Solicited.
We are open for a first class Canned Goods Agency.

**FOR DAIRY . . .
BUTTER
OR DRESSED . . .
POULTRY**

Write or Wire

**PARSONS
PRODUCE CO.**
WINNIPEG—MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and
Manufacturers' Agents.
WINNIPEG

Representing in Manitoba and the
North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo.
THE B. C. SUGAR REFINING CO., Ltd., Van-
couver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville
Ont.
JOHN DEWAR & SONS, Tullymet Distillery
Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE,
AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

NOTICE.

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.
VANCOUVER, B.C.

Having largely increased their capacity. We ad-
vise all dealers to see their price list before plac-
ing their orders for Jams, Jellies, Canned Fruits,
and Canned Vegetables.

Besides their regular brands of Ground Coffee,
now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest
quality.

CARD'S CELEBRATED
Canadian Tomato Chutnee.

IMPARTS A

Delicious flavor to Hot and Cold Meats,
Gravies, Soups, Curries, Etc.

As used on the table of the late Sir John A. Mac-
donald, (Ernscliff), Albany Club, Queen's
Hotel, Walker House, Toronto, etc.

On sale by all Wholesale Grocers.

PREPARED ONLY BY

M. P. CARD,
GUELPH, ONT.

LAURENCE GIBB
Provision Merchant,
83 COLBORNE STREET, TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.
Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

PARK, BLACKWELL & CO.
(Limited.)
—SUCCESSORS TO—

JAS. PARK & SON.
TORONTO.

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.

Write for Price List.

W. A. McClean & Co.

OWEN SOUND.

PORK PACKERS
CURERS OF THE

Diamond A Hams

FOR SALE—LONG CLEAR BACON,
HAMS, BACKS, BELLIES and SPICED
ROLLS.

Write for Quotations.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.
Sample 25c. postpaid.

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,
TORONTO.

—DEALER IN:—

Bananas, Pine Apples, California, Messina
and Valencia Oranges, Lemons
dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE McWILLIAM. FRANK EVERIST.

McWILLIAM & EVERIST

Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

We have arriving in Montreal this week, ex S.
S. "Charrington," 1500 Boxes Extra Fancy Mes-
sina Lemons; ex S. S. "Fromona," 3000 Boxes
Extra Fancy Messina Lemons; ex S. S. "Dra-
cona," 300 Boxes Extra Fancy Messina Lemons.
These are all Extra fancy November-cut Mes-
sina fruit, among them being 2000 Boxes of the
celebrated Santi de-Pasquale brand, which is so
well known for their long-keeping qualities.

Write for quotations.

J. CLEGHORN & SON

94 Yonge Street, Toronto.

California Riverside Navels
" Riverside Seedlings Oranges.

Our First Car just arrived, good color, juicy
and sweet, better stock than we have ever had.
Messina Lemons, Figs, Dates, Nuts, Almeria
Grapes, Bananas, Pines, etc., in stock. Full line
Fish and Oysters during Lent.

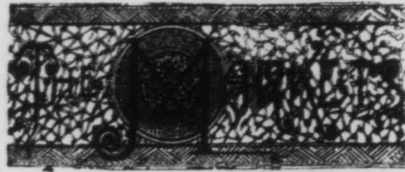
WILLIAM RYAN,
PORK PACKER

Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.

WRITE FOR PRICES.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, June 22, 1893.
GROCERIES.

The feature of the trade since our last review has continued to be the strength of the sugar market. Saturday last the refiners advanced prices 1-16c., making a gain of $\frac{1}{8}$ c. in about three days. The demand continues good for sugar, and more so than is usual at this season. Trade outside sugars is of the usual June character, although if anything better than a year ago. The little that is doing in coffees is of a hand-to-mouth character, and teas are decidedly dull. In dried fruits, a fair trade is being done in raisins and currants, but outside these, business in this particular line is quiet and uninteresting. A fair business is being done in rice for the season, but spices are about at a standstill. The usual summer's quietude characterizes the market for syrups and molasses. There is a fairly good movement in canned goods in a small way, and in tomatoes there is if anything a rather better feeling. According to travelers' reports trade in the country is gradually improving, and merchants as well as travellers anticipate a fairly good spring and summer's trade. Payments are still slow, but this is not unusual at this time of the year. They are, however, improving.

COFFEE.

No material change has taken place during the week. Locally business is only middling and of a hand-to-mouth character. Spot coffee in New York declined fractionally on account of the dullness bred of the financial situation. We quote as before: Rio, 19 $\frac{1}{2}$ to 21 $\frac{1}{2}$ c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha 26 to 27c.

DRIED FRUIT.

Trade has fallen off somewhat in Valencia raisins, but prices remain as before. The idea for off-stalk is still 4 to 4 $\frac{1}{2}$ c. a pound for seconds, 5 $\frac{1}{4}$ to 6c. for fine; layers, ordinary selects, 6 $\frac{3}{4}$ c.; fancy selects, 7 to 7 $\frac{1}{2}$ c. according to quality. Advices state that owing to the advanced state of the vines in Denia the raisin crop is expected to be about ten days earlier than usual. There is not much demand for currants. Prices outside are a little firmer, but here 5 $\frac{1}{2}$ to 6c. is the idea for ordinary fruit and 6 to 6 $\frac{1}{4}$ c. for good. Prunes are in light demand and unchanged at 7 $\frac{1}{2}$ to 9c. in cases. Demand for dates is unusually poor, and we quote the ruling price as before at 5 to 5 $\frac{1}{2}$ c. There is a light demand for cooking figs, but there is little or nothing doing in any other kind.

RICE AND SPICES.

Rice is in fair demand at \$3 65 to 3 $\frac{3}{4}$ c. Carolina and Louisiana rice have been very low in the States, but an improvement is now noted.

Spices continue to rule quiet and unchanged. Whole ginger is quoted at 20 to 25c.; pure white pepper at 20 to 28c., and pure black at 14 to 16c.

SUGAR.

Strength, activity and excitement have been the features of the sugar market during the past week. The refiners advanced all sugars 1-16c. on Saturday, and while since then there has been no further advance the local market has gradually become firmer as the sugars which could be sold a little cheaper got cleaned out. The range for granulated is now 5 $\frac{3}{4}$ c. to 5 $\frac{1}{2}$ c., although the inside figure is exceptional; a dark yellow can be got as low as 4 $\frac{1}{2}$ c., but with most houses 4 $\frac{3}{4}$ c. is the lowest figure. The movement during the past week has been rather above the average, and a good many are of the opinion that present prices will be at least maintained till after the regular sugar season. Havana advices under date of June 17 state: "The long struggle of the sugar refinery company to keep prices for Cuban sugar from advancing has been given up, and on Friday, the 9th inst., over 100,000 sacks changed hands at full prices at from 8 $\frac{1}{4}$ and 9 reals the arroba of 25 pounds, equal to 4 $\frac{3}{4}$ to 4 $\frac{1}{2}$ c. per pound. Since the day of the great sale prices have been maintained with still higher expectations, and many predict that 10 reals, or 5c., will be obtained before another crop can be placed upon the market."

Willet & Gray, New York, in their weekly statistical say: The Week—Raw advanced $\frac{1}{8}$ to $\frac{1}{4}$ c.; refined advanced 1-16c. Total stock in all the principal countries, 1,125,614 tons, against 1,435,846 tons at same dates last year. Afloats to the United States from all countries estimated, 70,000 tons, against 60,000 tons last year.

Raws—Keeping in mind our report of last week the notable event of the present week is the success of holders of sugars in obtaining $\frac{1}{4}$ c. per lb. advance between sales of centrifugals. They were sold on 2nd instant at 4 $\frac{1}{4}$ c. for 96° polarisation, and the next sales were made on the 13th at 4 $\frac{1}{2}$ c. Muscovados also advanced $\frac{1}{4}$ c. per lb. (6d. per cwt.) between sales. This fact shows what different conditions prevail in the United States from any other country, and what course a decline will take from extreme high prices when the time comes for a retrograde movement. But such a movement appears now to be somewhat distant. Only a few cargoes of centrifugals were to be had in our local markets, but supplies are supposed to have been added to by purchases of some 20,000 tons in Cuba, and a considerable amount also in Demerara. Muscovados were secured to extent of some 12,000 tons locally and afloat, with further purchases made in Barbados and other West India Islands. European markets were left alone by our refiners, and hence did not receive the expected further stimulus of the American demand, and are consequently inclined to decline a little from the highest point touched for beet sugars, although cane sugars retain their highest quotations.

The financial conditions of the country have grown considerably worse during the week, and must not be ignored in the forecast of the future of the sugar market. While all buyers of refined product can plainly see the upward course of prices for a further period, yet the disposition is shown to let the

opportunity pass rather than assume unusual money obligations at this time. This conservatism is very healthy for the sugar trade, but will bring the business to a hand-to-mouth basis soon, and will not stimulate consumption.

Refined—Following the advance of $\frac{1}{4}$ c. paid for raws, an advance of 1-16c. has been made in refined. Further advances may be looked for, but perhaps not immediately. No reaction is possible, under present conditions of the raw sugar markets of the world. It is advisable to carry as much stock in refined as is practicable, as it is quite possible somebody may have to go without all the sugar required before the present campaign is ended.

SYRUPS AND MOLASSES.

Syrups continue dull. Low grades are pretty well cleaned up; 2 $\frac{1}{4}$ c. up is the idea. Molasses are also without improvement; 32 to 40c. is the idea for Porto Rico and New Orleans molasses.

NUTS.

Just the usual quiet trade doing at unchanged prices. We quote: Brazil nuts 11 to 11 $\frac{1}{4}$ c. a pound; Sicily shelled almonds, 32 to 35c. a pound; unshelled, 16 to 17c.; peanuts, 13 to 14c. for roasted and 11 to 12 $\frac{1}{2}$ c. for green; cocoa nuts, \$5 to \$5.50 per sack.

TEAS.

There is a little of a sorting-up character being done, but there is no buying of any consequence; in fact, generally speaking, the tea market is dull. New Japans have met with a fair reception at prices ranging from 30 to 35c. for first pickings, but orders have been small. They are coming in more freely and prices are showing a little easing off in consequence. Ceylons continue to show good value. We quote Japans (1892 3)—Low grade and common, 15 to 18c.; medium, 18 to 20c.; fine, 20 to 25c.; new Japans, 30 to 32c. for medium and 32 to 35c. for fine. Blacks—Low grades congous, 14 $\frac{1}{2}$ to 16 $\frac{1}{2}$ c.; medium, 18 to 23c.; fine, 30 to 45c.; fancy, 60 to 70c.

Mail advices received here this week from London, Eng., state that the market there has remained in a dropping condition throughout the past month and that all grades of common and medium teas are distinctly lower. "It will be noticed that the deliveries for the past season show a falling off of 7,000,000 pounds, and this we think is to be accounted for principally by the depressed state of trade. Imports of the month for London are 7,746,000 pounds against 6,887,000 for the same time last year. Deliveries for London are 20,594,000 pounds against 20,889,000 pounds last year. The stock in London May 31 was 64,404,000 pounds against 68,241,000 pounds last year."

BUTTER AND CHEESE.

Butter is better property this week. Receipts have been only fair on account of the warmer weather, demand good and prices

(Continued on page 20.)

Egyptian Onions
Bermuda Onions
NEW CABBAGE
CLEMES BROS.

Phone. 1788

TORONTO



KENT Pickles . .

Are honestly put up from the best materials procurable. They will benefit your trade, as, where once introduced they will be asked for again.

PACKED ONLY IN

20 oz. Bottles and 5 gal. Pails.

THE KENT CANNING & PICKLING CO. CHATHAM, ONT.

THE "Lion Brand"

is so popular that UNSCRUPULOUS packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "BOULTER" across the face of each label in a distinctive color. Look out for the word "BOULTER" if you want first class "canned goods."

Bay of Quinte Canning Factories. PICTON and DEMORESTVILLE.

W. BOULTER & SONS, PROPRIETORS, PICTON, ONT.

CANNED Lobsters

Direct from Packers—1893 Pack. Wholesale houses only, supplied.

L. H. DOBBIN, - MONTREAL.

LYTLE'S PICKLES



ARE THE BEST.

Try them and be convinced. Once used, will have no other.

T. A. LYTLE & CO., Vinegar and Pickle Manufacturers, TORONTO.

CALL FOR

Lakeport PRESERVING CO'S Canned Goods

And get the best goods on the market. They have no equal for excellence in Flavor and Pack.

PACKING HOUSES: LAKEPORT AND TRENTON, ONT.

BANANAS

2 and 3 Cars arriving weekly and Fine Rooms for Ripening

A Trial Order Solicited

Dixon Bros., Hamilton

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co., Sherbrooke, P. Q., Canada.

Boy Brand Corn UNBLEACHED



DAILEY'S

Boy Brand Tomatoes



Please try them.

Can be obtained at all Leading Wholesale Houses.

Kingsville Preserving Co., (LIMITED.) KINGSVILLE, ONT.

Keep your **EYE**



on the

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

DELHI CANNING CO.

MARKETS—Continued.

higher. Packing is going on and there is some inclination to hold. There are very few dairy-packed tubs coming forward, most of it being store packed, although in quality sweet and good. The idea for good tubs is 14 to 15c. A few large rolls are coming in and they sell at 13½ to 14c. Farmers' pound prints are stiffening up a little and 15 to 16c. is now the idea for them. There is a good deal of creamery butter to be had, but demand is limited. Creamery tubs are quoted at 20 to 21c. and pound prints at 22 to 23c.

There is a rather better feeling in the cheese market. A fair local trade is being done at 10 to 10½c., and lots can be bought from the factories at about 9c.

COUNTRY PRODUCE.

BEANS—Much as before, with prices steady. Jobbers still paying \$1.30 to \$1.35 and selling at \$1.40 to \$1.50.

DRIED APPLES—There has been some enquiries for carlots during the last few days. Locally there is no demand. Jobbers are taking a few at 4c. and selling at 4½ to 4¾c., the outside figure being for barrels.

EVAPORATED APPLES—A little more is being done in this line. Jobbers are selling at 8¾ to 9c. and paying from 7½ to 8c.

EGGS—Market steady. All eggs have got to be candled, and buying is of a hand-to-mouth character. There is no accumulation of stock. We quote 11½ to 12c., the outside figure being for single case lots.

HONEY—Is about the slowest selling commodity there is on the market, and prices are easy at 7 to 8c. for extracted white and 5c. for dark.

POULTRY—There is nothing of any account coming forward yet. Spring chickens and ducks are wanted at 60 to 90c.

POTATOES—Good deal easier and slow of sale; 85 to 90c. is quoted for car lots on track and single bags sell at 95c. to \$1. Now that imported new stock is beginning to arrive holders are anxious to unload. New potatoes are selling at \$4.50 per barrel.

ONIONS—There is no change, Egyptians selling at \$2.50 to \$2.75 per bag and Bermudas at \$2.50 per crate.

HOPS—A few small lots are moving at 17 to 18c. for good. Yearlings are purely nominal.

HOGS AND PROVISIONS.

Dressed hogs are dull and easy at \$7.50. Demand is good from the retailers for smoked meats and prices are firm and unchanged.

BACON—Long clear, 10½ to 11c. Smoked backs 12½c., bellies, 13½ to 14c. rolls 10½ to 10¾c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian is 13c. in tubs, 13¼c. in pails and 12¾c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess \$21, Canadian short cut \$22.

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

CANNED GOODS.

TORONTO.

A fair business is being done, but in no line is there anything approaching activity. There is a good movement in tomatoes in small lots for immediate wants, at from 85c. up, and prices are if anything a little steadier. A fair business is being done in peas, at from 85c. up. Stocks in this line are ample and some will likely have to be carried over. Corn continues to move well and prices are firm at from 85c. up. Demand for peaches is only moderate, but stocks are light and prices firm, at \$2.10 to \$2.25 for 2's and \$3.25 to \$3.75 for 3's. Apples are in better demand and scarcer, with prices firm at 85c. to \$1 for 3's and \$2 to \$2.25 for gallons. Plums are in fairly active demand and unchanged at \$1.45 to \$1.55. Stocks are also light in this line. Stocks of good salmon are getting bare and prices are firm. Demand is good at prices ranging from \$1.50 to \$1.55 for talls and \$1.70 to \$1.80 for flats. For the better brands of lobster the demand continues good and prices firm at \$1.90 to \$2.10 for talls and \$2.50 to \$2.70 for flats. In sardines there is just the usual seasonable trade doing. Meats are meeting with a fair demand at unchanged prices.

ST. JOHN, N. B.

Excepting in peas the canned goods market is well supplied and the trade seem united about one thing, which is that there should be more money in circulation.

DRESSED MEATS—Beef fores are 4¼ to 5½c., hindquarters 6 to 8½c., veal 8 to 7½c., lamb 8½ to 9½c.

GREEN FRUIT.

Trade continues brisk in all lines, especially oranges and lemons. Oranges are stiffening rapidly in price and stocks are getting into smaller compass; 200's, 160's and bloods are practically out of the market. Lemons show an advance of 50c. per box and the tendency of prices is still upwards. All soft or early lemons are cleaned out. Bananas, which have been scarce during the last ten days, are not yet plentiful, and, and prices are firm and demand good. Strawberries are coming in more freely and prices are lower and fluctuate from day to day. Tomatoes are plentiful and easier. California green fruit, such as apricots, peaches, and cherries are arriving. Water melons are expected here in a few days. We quote: Oranges—Messinas, ½ boxes of 80's \$2.25 to \$2.50; ½ boxes of 100's, \$2.50 to \$2.75; lemons, \$4 to \$5; bananas, \$1.25 to \$2; pineapples, extras, 17c., No. 1 15c., No. 2 12½c., No. 3 10c.; apples, \$2.00 to \$2.50 for ordinary stock and \$3.00 to \$4.00 for choice to fancy; strawberries, 10 to 14c.; tomatoes \$1.75 to \$2.25 per crate; peas, \$1.50 to \$1.75 per basket; cucumbers, \$3 per basket, \$2.50 to \$2.75 per crate; beans, \$2.25 to \$2.50 per crate; cabbage, \$2.50 to \$4 per crate.

FISH.

Trade good with supplies ample, principally in white fish, trout and herring. There is not much of other varieties coming in.

(Continued on page 22.)

SYMINGTON'S

COFFEE
ESSENCES

.. UNEQUALLED ..

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

.. TORONTO ..

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

RETAIL GROCERS

WILL FIND IT
TO THEIR INTEREST

⊗ TO BUY

BRANTFORD STARCHES

The Purest and Best in the Market.

British America Starch Co., Ltd.
BRANTFORD, ONTARIO.

The Norton Manufacturing Co.

E. P. Breckenridge, President.
Edwin Norton, Vice-Pres.
C. C. Warren, Secretary.
W. C. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

WOODEN WARE,
WILLOW WARE,
BROOMS, BRUSHES,
PAPER AND TWINE,
GROCERS' SUNDRIES,
ETC., ETC.

WALTER WOODS & Co.

Manufacturers, Importers,

AND

Wholesale Dealers . . .

74, 76, 78
McNAB ST. Hamilton, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties
High Class, English Made,
"NEW" Pickles and "NEW" Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

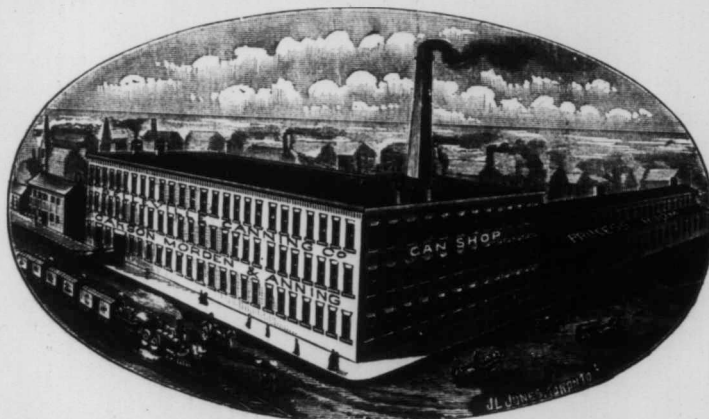
PACKERS OF THE

"Queen Brand"
Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

.. THE QUEEN BRAND ..

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada.

MARKETS—Continued

Bass is beginning to come in, and we quote them at 10 to 12c. a pound. Halibut and ciscoes are out of the market. Eels are quoted at 2c. a pound cheaper. We quote:—Fresh sea salmon, 15c.; skinned and boned codfish, 6½c.; Labrador herring, \$3 per half bbl.; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; pike, 5 to 6c.; perch, \$2 to \$3 per 100 as to size; blue back herring, \$2 to \$3 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; shad, \$3 a dozen; salmon trout and white fish, 7 to 7½c.; eels, 6 to 8c. a lb.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Not much doing. The financial troubles in the United States are effecting hides and prices are weak and lower. Jobbers are paying 4½c. for good buff selects and asking 5c., but there are little or no transactions.

SKINS—Calfskins are lower by 1c. a lb., 7c. being quoted for No. 1 and 5c. for No. 2. There is a demand for good stock, of which there is a scarcity. Lamb skins are quoted at 35c. and pelts at 20c., while wool skins are nominal at \$1.25 to \$1.50.

TALLOW—Not much doing and prices are somewhat lower, jobbers paying 5c. and selling at 5½ to 5¾c.

WOOL—Lower. Dealers are paying 17c. for new washed fleece wool, 18 to 19c. for fine, and pure Southdown 20 to 21c., rejections ½c. off. The mills are still well employed.

PETROLEUM.

Trade continues much about the same at unchanged prices. We quote as follows:—Canada refined oil, 13 to 13½c.; carbon safety, 17½ to 18c.; Canada water white, 19c.; American water white, 21 to 22c.; photogene, 25c.

MARKET NOTES.

Eby, Blain & Co. report that Elephant Chop Japan tea is meeting with a good sale.

Davidson & Hay will again have control of the "Red Star" brand of canned salmon on this market.

H. P. Eckardt & Co. are offering fine quality Valencias at 33-4c. See their advertisement on another page.

Sloan & Crowther are in receipt of another shipment of Morton's fresh herrings.

W. H. Gillard & Company, of Hamilton, are meeting with an immense sale of their standard lines of black teas, and many repeat orders show that satisfaction is being given.

Merchants will study their best interests by dropping a postal card to W. H. Gillard & Co., of Hamilton, asking for particulars with reference to their standard lines of black teas.

C. Alfred Chouillou, Montreal, has just received a consignment of imported macaroni and vermicelli of the brand Clerget, which he reports is selling quickly. The present is a good opportunity to buy these goods at low prices.

Davidson & Hay have been appointed wholesale agents for Toronto of the Patented Counter Tea Mixer. The mixer is

worthy of all the good things that have been said about it, and retailers should call at Davidson & Hay's and see it for themselves.

P. L. Mason & Co. have cable advices from London to the effect that the Valencia raisin crop is about the same as last year, while that of Sultana raisins is less than in 1892, possibly one-fourth. Eme figs are expected to turn out much about the same as a year ago.

G. W. Prittie, grocer, Yonge street and Davenport road, has assigned to W. A. Campbell. His liabilities and assets are estimated equal at \$2,500. Mr. Prittie has been in business three or four years, and until recently his credit has been good.

C. E. Colson, special agent in Canada for Cross & Blackwell, reports largely increased sales of the goods of this firm. This is in spite of an enormous duty, in many instances over 100 per cent. on the cost of the goods in England, and increased competition from other makers.

The copy for a change of Lucas, Steele & Bristol's "ad." was received too late for this issue. In it they advise the trade that they keep the best goods and are quoting low prices for lime juice, lime juice cordial, potted meats, canned meats and fish, keg sardines, condensed milk, condensed coffee and cream, fancy canned goods, and all such seasonable articles.

On the result of the last quarterly sale of cinamon, the London Grocer reports as follows: "The movements of cinamon at this port are clearly behind those in 1892, as both the landings and deliveries during the past twenty-one weeks have been from about eight hundred to fourteen hundred bales short of those in the same period last year, and the stock remaining on hand on the 27th ult. was 860 bales lighter than at the end of May, 1892. Sales privately for some time past have been exceedingly limited, and at the periodical auctions held on Monday the 29th ult., the demand was not only slack but poor. This was particularly noticeable where the finer qualities were concerned, as, out of a total of 1,170 bales Ceylon put forward, the portions of fine quality realized were at a decline of 1-2d. to 1d. per pound from the rates established in February last, whilst the medium grades went somewhat unevenly, and the common kinds were taken at full rates."

MONTREAL MARKETS.

MONTREAL, June 22, 1893.
GROCERIES.

The week has not produced anything strikingly new in groceries, the main feature being the continued strength of sugar, values of which have advanced another fraction since the time of our last writing, and are

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Dullness is still the predominating feature of the flour market. There have been some sales of straight roller at \$3.15, middle freights, but it could be bought at less than that to-day.

FLOUR—City millers' and dealers' prices are: Manitoba patents, \$4.20 to \$4.25; strong bakers' \$3.75 to \$3.90; white wheat patents, \$3.50 to \$3.90; straight roller, \$3.15 to \$3.20, low grades, per bag, \$1.00 to \$1.25; Ontario family \$3.15 to \$3.40.

Car prices are: Toronto freights—Manitoba patents, \$4.05 to \$4.25; Manitoba strong bakers', \$3.80 to \$3.90; Ontario patents, \$3.50 to \$3.60; straight roller, \$2.85 to \$3.10; extra, \$2.65 to \$2.70; low grades, per bag, \$1.00 to \$1.25.

MEAL—Oatmeal is \$4.10 to \$4.30. Cornmeal is \$3.25 to \$3.50.

FEED—Bran (ton lots) \$13.00, do (on track) \$11.50 to \$12.00, shorts (ton lots) \$15, ditto (on track) \$12.50 to \$13; mixed feed \$20 to \$22, feeding corn 57 to 58c., oats 38c. on track.

HAY—Baled timothy quiet and unchanged. We quote \$10 to \$10.50. There have been sales for export equal to these prices.

STRAW—Demand poor and prices unchanged at \$5.50 to \$6.

MONTREAL.

The flour market is dull, straight rollers having been offered this week at \$3.22½ July delivery, with no bids. We quote:—Winter wheat, \$3.90 to \$4.10; Manitoba patents, best brands, \$4.20 to \$4.30; straight rollers, \$3.30 to \$3.35; extra, \$3 to \$3.15; superfine, \$2.60 to \$2.90; Manitoba strong bakers', \$3.65 to \$3.80; Manitoba strong bakers', best brands \$3.90.

ST. JOHN, N.B.

The market is dull and prices steady. Manitoba, \$4.95 to \$5.05; Ontario high grade, \$4.15 to \$4.25; medium patents, \$3.90 to \$4.10.

Oatmeal—Market firm and stocks light. Prices are \$4.40 to \$4.50, which is less than can be landed at. Meal, prices steady, fair demand at \$2.70 to \$2.75. Oats higher, 48 to 50c. Feed, bags included, \$22.

BUSINESS CHANCES.

Advertisements inserted under this heading two cents per word each insertion.

SMART GROCERY BUSINESS FOR SALE IN Carleton Place. Corner store, close to post office; best location in town. Railroad trade, no long accounts. The right man can make money. Present owner retiring from business. Will either sell or rent store. Eli Hutchings, Carleton Place.

AN OPPORTUNITY—A FIRST-CLASS GROCERY business for sale in the city of Toronto. Last year's business \$80,000; ill health only cause for parting with it; finest stand and premises; to rent, good house over store; all heated with hot water system; advertiser owns property and will sell only to first-class live man; money required, between four and five thousand; closest scrutiny desired. Address A. B. C. care John I. Davidson, Esq., 86 Yonge St., Toronto.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of
High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro
Oatmeal
Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the **MOST SALABLE CONFECTION** in the market, try **BALA LICORICE.** We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.
WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

LAWSON BROS. Manufacturers of . . .
Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc. Put up in bulk, boxes, barrels, and packages.
The Best Goods in the Dominion.
259 and 261 King St. W., Toronto, Ont.

X. L. C. R. SOAP
\$2.25 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.
Has no equal in the market.
L. E. LAWSON,
261 King St. West - - TORONTO, ONT.

Robinson's
Patent **Barley**

For sale by all Druggists and Grocers, and wholesale of the Agents—FRANK MAGOR & CO 16 ST. JOHN ST., MONTREAL. Write for Samples and Quotations.



"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE."
— Longfellow.

DO YOU?
WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.



WE MAKE THE
FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.

In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.
Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY
London. Toronto Montreal. Winnipeg.

MONTREAL Markets Continued.

firm at the advance. Refiners will not book largely ahead either, and the market is a quiet one on the whole. In other lines there is not much change to note on spot. Prospects for tea are said not to be so bright on account of the stock of old and common Japan grades offering. Coffee is firm and syrups and molasses are unchanged. Business generally is on the quiet side, but the expectations seems to be for a good seasonable demand this summer and fall. Payments are not especially good.

SUGAR.

The market for refined sugar is very firm with a strong tendency, sales of granulated in round lots being reported at 5½c., which is 3-16c. better than last week's figures. Yellows have also moved up an ¼c. with business at 4½ to 5½c. as to grade. Refiners offer very sparingly at the advance. New York is very strong on raw, Centrifugals having been placed at 4½c. and Muscovado at 3¾c.

SYRUPS AND MOLASSES.

There is very little to be said regarding syrups, which are quiet but steady; Canadian at 2 to 2½c. per lb. in the wood, one small lot of very fine being placed at 2½c. American syrup is steady at 18 to 20½c. per gallon.

Molasses is moving out fairly well in a jobbing way at unchanged prices, dealers outside the combine still selling at 30 to 31c. for round lots, but the combine price to the trade is 33 to 34c. for smaller quantities.

TEA.

New Japan tea will soon be on the market in good quantities, the Empress of India having arrived at Vancouver with 2,000 packages, most of which is for Montreal. It is claimed in this connection that new Japans on spot, ex the first boat, have been offered at 23c. In old stock some common grades have been pushed off at low prices recently, presumably in anticipation of the large crop to come forward. We noted sales during the week at 12½c.

COFFEES AND SPICES.

The coffee market is firm, and as supplies are light holders are offering somewhat sparingly. Moracaibo is held firmly, with sales of 50 bag lots at 21½c., and we quote 20½ to 22c. as to quantity. We quote: Jamaica, 19 to 20c.; Maracaibo, 20½ to 22c.; Rio, 19 to 21c.; Java, 24 to 28c.; and Mocha, 25 to 28c.

In spices business has been quiet and the tone firm. Common Jamaica ginger has been moved at 16 to 18c. and finer grades 20 to 24c. Black pepper is 8 to 9c., Pimento is steady at 6½c., and nutmeg firm at 50 to 52½c. for wholesale business. Jobbing prices are higher.

RICE.

There has been a good steady movement in rice at unchanged prices. We quote: Ordinary \$3.85 to \$4, Japans \$4 to \$4.50, and Patnas and Carolinas \$4.50 to \$5.50.

DRIED FRUIT.

There has been a moderate business doing in dried fruit during the week, off stalk Valencia raisins in round lots selling at 3¼ to 4c. for good common stock. Layers are firm and in light supply at 6¼ to 6½c. Currants are dull and easy in tone at 5 to 6c. as to quality.

GREEN FRUIT.

Oranges have been in fair request, good well selected stock meeting a good sale. We

quote \$1.75 to \$2 for half boxes and boxes \$2.75 to \$3.75. Lemons are steady, the hot weather having kept up the call noted last week. We quote \$2.25 to \$3.75 for good sound fruit.

Pineapples move quietly at 7 to 15c. as to size and quality.

Banana stocks have been somewhat reduced during the week, a fair demand being experienced at 60c. to \$2.

APPLES.

There has been a fair demand for apples which are quoted from \$2 to \$3.25 per bbl. according to quality.

BEANS.

The market is steady with a moderate business. Western hand picked are quoted at \$1.60 to \$1.65 and \$1.25 to \$1.50 for ordinary and inferior \$1 to \$1.10.

HONEY.

The market rules quiet. Extracted has sold at 6 to 8c. and comb stock 9 to 13c. as to quality, the latter price for white clover. Expectations are for a good crop in Quebec, and the reports are the same way from Ontario.

HOPS.

The hop market is dull. Brewers claim to have all the hops they require, and are not taking any. Good to choice rule at 17 to 18½c., and poorer qualities 14 to 16c.; old hops, 6 to 10c.

PROVISIONS.

The demand for pork rules slow and prices hold steady. Smoked meats are in better enquiry, and there is a fair movement in lard in a jobbing way, but the market is very dull on the whole. We note sales of Canada short cut at \$21, with no bid. We quote: Canadian short cut, per bbl., \$21 to \$22; mess pork, Western, new, per bbl., \$22.50 to \$23; hams, city cured, per lb. 12½ to 13¼c.; lard, Canadian, in pails, 12 to 12½c.; bacon, per lb., 11½ to 12½c.; lard, common refined, per lb., 10 to 10½c.

EGGS.

The receipts of eggs continue heavy, but the demand is sufficiently good to maintain prices, and 11 to 12c. is still the range.

CHEESE AND BUTTER.

The cheese market rules steady, and although private cables give rather too close limits to be workable there is sufficient trade doing to demonstrate the fact that it is a 9 to 9¼c. market for Western Ontario or Brockville cheese. The recent purchases at the latter market are coming in and the quality seems to be fair on the whole, and we understand that most of the goods are already wanted for shipment, and are, therefore, not on the market. In fact, from recent purchases it is evident, as we pointed out last week, that some June cheese is wanted, whatever the reason, and the fact has stiffened up the market here for the time being. Whether it will remain where it is is hard to say, but in the natural course of events it should work off again after these purchases have been shipped, and private cables are certainly below present prices in the case of deals for future shipment. In fact they are about an ¼ to ½ of a cent lower than our prices. Finest colored, 9¼ to 9¾c.; finest white, 9 to 9¾c.; under grades, 8¾ to 9½c.; cables, 47s 6d.

Butter remains much the same. There is demand on export account, but holders in the majority of cases ask extreme figures. We understand that there were sales of creamery Tuesday at 18¾c., but it could hardly have been June goods. For Western dairy holders' ideas in the country are a little too high for exporters and the present trade. Town-

ships is offered at 16 to 17c., but the quality does not tempt shippers yet. In a jobbing way business is of a steady character. Creamery 18½ to 19c., Townships 16 to 17c., Western dairy 14 to 16c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., June 22, 1893.

Excepting the advance in sugars Monday there is nothing new to report in groceries. Breadstuffs are dull and unchanged. Provisions show a better enquiry.

Sugars.—Prices have advanced about 1-4c. since last week, and, while some dealers are happy, others, not stocked, look disgusted, and comfort themselves thinking prices may not hold. Prices today are: granulated 5 1-2 to 5 5-8c., extra C. 4 1-2 to 4 3-4c., yellows 4 1-4 to 4 1-2c.

Molasses.—Very little moving, and should be some easier, though quotations given are unchanged. Barbadoes 32 to 33c.; Antigua, 30 to 31c.

Rice.—Some fair quality was offered very low, but have not heard of any sales. We quote 3 1-4 to 3 5-8c., as to quality.

Dried Fruit.—Nothing new to report; prices hold steady, with fair demand in all lines.

Butter.—The market seems well supplied, and prices are some lower: 16 to 19c. is the idea.

Cheese.—There has been a good demand for new stock, and while the old is offered at 1c. or more less, the preference is given to new. Prices are 10 1-2 to 11c. Some look for quite a drop the next few weeks.

Eggs.—Moderate supply and steady demand. Prices unchanged at 9 1-2 to 10 1-2c.

Potatoes.—Prices easier at \$1.25 to \$1.50.

Onions.—New Bermudas are quoted at \$1.30 to \$1.40 per crate. Egyptian in bags at 2 1-2c. per lb.

Fish.—Market is almost bare in some lines. Large cod are quoted at \$4.75 to \$4.90 per cwt.; medium cod, \$3.65 to \$3.75 per cwt.; pollock, \$1.90 to \$2 per cwt. Smoked herring scarce and prices higher at 9 to 11c.

A BRITISH COLUMBIA GROCERY.

All the well-appointed grocery stores in the country are not confined to the eastern portions of the Dominion. A photo to hand of Dixie H. Ross & Co.'s store at Victoria, B.C., demonstrates this. When the photographer took the snap shot at the interior of the store a lady customer was being waited upon by one of the clerks, and other clerks were apparently in the act of filling orders, while the head of firm or manager was quietly looking on. The thing that strikes one on looking at the photo is the extent and variety of the stock, particularly canned goods and fancy groceries, and the taste displayed in the general arrangement of the store. Everything about the place, even to the tidy and gentlemanly clerks, possesses an attractive and inviting air. Dixie H. Ross & Co. are to be congratulated.

If you are open to purchase

Job Lots

Call and see us. Great inducements offered to clear out remnants.

New Goods Opening Daily

JAMES A. SKINNER & CO.

Importers of Crockery, China, Glassware, Lamp Goods, Etc.

54 and 56 Wellington Street West. **TORONTO**

Branch in Vancouver, B.C.

ESTABLISHED 1851.

WE OFFER

.. TOMATOES ..

in 3 lb. Tins

Quality Guaranteed,
at **80c.** per doz.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Saul Street, Montreal.

FAMOUS "STAR"

Sugar Cured Meats
Mild, Sweet, Delicious Flavor.

All live dealers have them.

Be sure you have fresh stock

F. W. FEARMAN,
HAMILTON, ONT.

J. W. LANG & CO.

Tea, Sugar .
Syrup . . .
Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East
TORONTO

Seasonable Goods

Canned Salmon—"Brittania" talls and "Clover Leaf" flats, also full lines of Aylmer Canning Co's Meats, Chicken, Turkey, Duck, Lunch Tongue and Pigs Feet.

SLOAN & CROWTHER,
WHOLESALE GROCERS,

19 Front St. E., Toronto.

SPECIAL QUOTATIONS

SUGARS

CARLOAD LOTS . . .

WARREN BROS. & BOOMER,
35 and 37 Front St. East, **TORONTO**

First Arrival.

New Season's Japan Tea, 1893-4
NOW IN STORE.
Style and Quality Superb.



May 29th, 1893.

Smith and Keighley

9 Front St. E., Toronto.

JUST TO HAND.

DIRECT IMPORTATIONS FAMOUS

"Crescent" BRAND

Currants

Best Value in the Market.

PERKINS, INCE & Co.,
41-43 Front Street East, Toronto.

JOHN BURGESS & SON
SAUCE

AND
PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Shaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

SEELY'S Flavoring Extracts

have stood critical test for 31 years.

Their—

Purity, Strength and Rich Flavor

have made them the **STANDARD GOODS OF AMERICA.**

The most attractive line in the market.

Send for our Illustrated Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.



T. KINNEAR & CO.,
WHOLESALE GROCERS,

TORONTO.

JUST TO HAND

Large Consignment of

West India Molasses

: : ALSO : :

Ceylon and India Teas

EXTRA VALUE.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MOLASSES IN MONTREAL.

Early in the spring THE GROCER referred to the fact that molasses was assuming an interesting aspect in Montreal. In April some low offers for future delivery were made freely, and quite as freely taken, the expectation then being that there would be lots of molasses. These offers were low, and it is a generally admitted fact that some of the earlier contracts were filled either at a loss or on so close a margin that there was little amusement in the transaction. Then news commenced to come from the Islands that the prospects were for a short supply, and, as the first cost at primary points commenced to mount upwards in an unmistakable manner, the tone of the market changed, Montreal importers and those elsewhere evincing a disposition to book orders. This strength was followed, as everyone knows, by the formation of a combine in Montreal, with the avowed object of doing away with the ruinous cutting tactics that has characterized the Montreal molasses market frequently this spring, perhaps more than any other time. All the bullish news from the Islands, coupled with the combine, put holders of molasses in a firm humor, and the general prophecy was for a firm market for the balance of the season, especially as there was the strong sugar market to be reckoned on as a sympathetic factor. Sellers in Montreal contracted for some heavy supplies, and talked up prices.

Of late, however, some doubts have arisen as to whether the high prices predicted will be reached. This does not infer that the market is weak, for such is not the case, but buyers who are disinclined to concede the outside prices asked point to the fact that the first cost at the Islands has receded from 14 to 12c. as an argument in favor of their view, and supplement it by pointing to the large supplies that are on the way to Montreal. There are, as far as known, thirteen cargoes in all destined for Montreal, running from 500 to 1,200 puncheons each. Several of them have already arrived at the big port, some 3,000 to 4,000 puncheons, and the fact has had its influence in softening up the market a bit. Besides, although the members of the combination dispute it, orders have been booked at 12c. first cost, and offers by outsiders at 30c. have had their effect with buyers. On the other hand, well-known members of the combine seem quite confident, showing no anxiety about their holdings.

The situation is interesting, but with the sugar market as strong as it is, no great decline is looked for, while the fact of ample receipts above referred to is expected to work against the imposition of any extreme prices by the combination.

LONDON
RETAIL GROCERS' ASSOCIATION.

The regular meeting of the above Association was held in Sherwood Hall on Tuesday evening, June 13, with the President, W. H. Ferguson, in the chair. Three applications for membership were received and on motion admitted. The question of changing time of meeting from evening till 3 o'clock in the afternoon was fully discussed. The decision was finally in favor of 3 o'clock on the first Wednesday of each month.

Shall we have a picnic this season? This question was disposed of by a unanimous vote in favor of holding a picnic in Queen's Park on Wednesday, July 26. The following were then appointed a committee to draft the various committees necessary for successfully operating the picnic:—T. A. Rowatt, Jas. Wilson, J. C. Trebilcock, and C. J. Wall. W. H. Ferguson and John Moule were appointed a committee to interview the different railway company agents regarding reduced fares from outside places, giving them an opportunity of visiting London and attending the picnic of the season.

The President requested the above committees, and all the members interested in the association and the success of the picnic to go to work as quickly as possible. The London Retail Grocers' picnics have always been a success. Let this excel the past if possible.

The meeting adjourned at 10 o'clock. The next regular meeting will be held on Wednesday, July 5, at 3 o'clock.

PERSONAL MENTION.

H. Malcolmson, a Chatham grocer, was on the street Monday.

J. W. McNabb, grocer, of Chepstone, was in Toronto this week replenishing his stock.

George Price, of the grocery firm of Price & Son, Goderich, has removed to the Soo, American side, where he has gone into the fruit business.

William Hay, merchant, of Kincardine, has been spending a few days with friends in Galt. Mr. Hay's friends in the busy manufacturing town are many.

P. Potvin, merchant, Byng Inlet, was in Toronto this week. He says business at the Inlet is good and prospects bright. They have, he says, been experiencing some hot weather up there.

Mr. J. F. Eby, of Eby, Blain & Co., is still confined to his bed owing to the injury sustained by his knee coming into contact with a telegraph pole while he was out riding a couple of weeks ago.

R. F. Bevan of W. C. Bevan & Co., Denia, Spain, was in Toronto this week, and under the guidance of J. Lockhart Watt, the local representative of the firm, made a tour of the warehouses. W. C. Bevan, the senior partner of the firm, was here last week in the interest of the Malaga house.

THEY SMELLED VERY BAD.

A joke was played on a well-known cigar traveller the other day by a customer, says the Kingston Whig. The traveller called and was praising his brand of cigars in a way common to himself when the customer invited him to take one. The traveller lit it and smoked. The smell was so strong and disagreeable he threw it away. He tried another with the same result, and six proved to be bad. He stopped trying the cigars and said he would complain to the firm about the inferior cigars being manufactured. The traveller left the city without knowing that the cigars he smoked had been loaded with teeth of rubber combs which had been used for years.

"Jock when ye hae naething else to do, ye may be aye sticking in a tree; it will be growing, Jock, when ye're sleeping."

"Your coffee possesses both a good and a bad quality."

"What do you mean by that, sir?"

"Good, because it contains no chicory; bad, because it contains no coffee."

A Berlin tradesman advertises: "Any person who can show me that my cocoa is injurious to health will receive ten boxes gratis."—Morning Star.

Drummer (taking out well filled cigar case)—"Pardon me, but have you a match?" Seedy Individual (suggestively)—"Yes, but I have no cigar." Drummer—"Then you won't need the match."

Merchant (about to engage a traveller): "I am told that you have been in gaol once; for what reason, may I ask?" Traveller: "Ah, yes;—it was for thrashing a person who would not give me an order." Merchant: "Your are engaged!"

A country couple newly married went to the city last month, and the groom called for some wine. When asked what kind, he replied: "We want that kind of wine where the corks busts out and the stuff begins to bile and keeps a-bilin till yer gets the worth of your money."

"What's your strawberries worth?" "Twenty cents a quart." "Let me have a quart," and she held out a regulation quart measure. "Just take the box, madam," said the obliging dealer, but she had the measure there for a purpose and when he had emptied two boxes into it she left with a pleasant smile, he cuffed his youthful assistant and kicked a friendly dog ten feet into the air and half way across the street.—Detroit Free Press.

The following item recently appeared in an English contemporary: "Reports have recently been current as to the probability that Mr. Coleman's name would be included in the list of the honors conferred at the time of the Queen's Birthday. We are authorized to state that Mr. Coleman received a short time since an intimation that Mr. Gladstone would submit his name to her Majesty in the list for a baronetcy should the proposal be agreeable to him. Mr. Coleman, however, replied that whilst thanking Mr. Gladstone for the kindness and courtesy of the proposal he preferred to remain without any title attached to his name.

A . . .
 Few . . .
 Reasons
 Why . . .

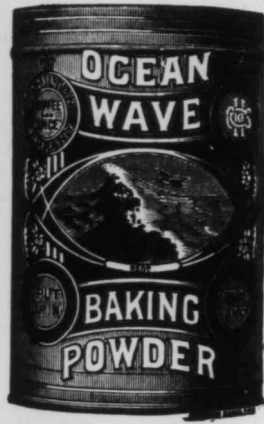


Spanish Blacking

EXCELS ALL OTHERS

- It contains more oil and keeps the leather softer and more pliable than any other.
- It gives a beautiful bright polish, and holds the polish longer than any other.
- It does not burn or injure the leather.
- It gives a quicker polish than any other.
- It resists dampness from the foot.
- It does not rub off on the clothing.
- It is the handsomest put up blacking in the world.
- It will never get hard or dry up, it will keep for years in any climate.
- It is altogether the best polishing blacking made or sold in Canada, and we challenge the makers of the world to produce a blacking to equal it.

The F. F. Dalley Co.
 of Hamilton, Limited.



You Can't Beat It



Sold only in Cans by the Live
 Wholesale and Retail
 Trade

and Manufactured by

**THE HAMILTON COFFEE
 AND SPICE CO. . . .**
 HAMILTON, ONT.



COFFEE AND SPICE MACHINERY

We have removed to our new shops at Thirteenth and Hender-
 son streets, Jersey City, where we have greater facilities for
 manufacturing to meet the increasing demand for our
 machinery.

Our offices and salesrooms are at
Room 201, Havemeyer Building,
 Cor. Church & Cortland Sts.,
 NEW YORK

The Hungerford
 Co.

LIGHTBOUND, RALSTON & CO.

Wholesale Grocers,

MONTREAL.

AGENTS FOR CANADA FOR THE BEST
 COCOA IN THE WORLD.

SCHWEITZER'S COCOATINA



1-2 lb. tins \$2.25 per doz.

1 lb. tins \$4.00 per doz.

JAMS AND MARMALADE.

The representative of a London newspaper recently visited a big jam factory, and he describes what he saw as follows :

The manufacture of jam is very interesting. It is curious to watch the positive shower of fruit stones which are thrown off by the enormous machines, and to note the progress of the boiling from the moment the tin pails full of sugar and the pulp are emptied into the steam-jacketed boilers, and the automatic spoon, like the screw of a steamship, commences to rotate, till after the boiling point is reached and the steam is shut off. This only takes about seven minutes ; but though the boiling-room may be an excellent place to make jam in, if you have any respect for your clothes and wish to avoid the hundreds of sticky trucks which are wheeled about as in a railway station gone mad, it is not a good place in which to make careful analytical and descriptive notes.

The making of marmalade is a much prettier operation. These makers import their own bitter oranges direct from Seville, and into their factory are brought enough bitter oranges to build an edifice as big as St. Paul's. Let us follow the course of an orange :

It ripened by the river banks,
Where, mask and moonlight aiding,
Don Blas and Juan play their pranks,
Dark donnas serenading.

It is unrolled from its paper capsule and carefully inspected to see that it is perfectly sound. It is then put into a box, which finds its way to another department, where the small black spot is removed. If perfectly clean, it is dropped into one basket; if dirty, into another, which goes to a new department to be washed. It then comes under the care of a girl whose sole occupation is to cut it in half and drop it in a basket, which is placed before a woman who sits in front of a little wooden cupboard, in which spins, at the rate of 1,500 revolutions a minute, a wooden rose. A large red arm is put out, the half orange is placed against the rose, and in a second the pulp and juice have disappeared, and nothing but a clean cap of peel remains in the operator's hand.

This is put in a basket with hundreds of others. They are folded in fours, so as to resemble a half-blown india-rubber ball, and thrust into a hopper in another machine, where sharp circular knives spin round, and cut them into innumerable rings, which drop into a drawer beneath. While this is going on the pulp and juice have been put into another machine which throws off the pips and pulp and sends the boiled juice into a large vat. The thin slit rings of peel are then steam-boiled in tubs and added with sugar to the syrup, which is wheeled off to the boiling-rooms, and in some seven minutes a ton and a half of marmalade is being emptied by strong arms and big cans into thousands of pots, tumblers, teapots, custard

glasses, butter-dishes, jelly-moulds, and some fifty other fancy forms in which the middle-class housekeeper likes to be served. These are fitted into trays, which are piled on lorries and sent by lift to the next floor, where they are finished—that is to say, have the little brandy-dipped heading put in the neck, the vegetable-parchment cover tied round the top, and the labels stuck on. When all this has been done by several hands, any spare marmalade which has been spilled is washed off the jars, and they are wrapped and sealed in covers and sent away across the bridge on trollies to be packed in the warehouses.—Tri-State Grocer.

BLACK BURMESE RICE.

A notice of this rice has lately appeared in the proceedings of the Agri-Horticultural Society of India, wherein it is mentioned that the black Burmese Jooma Choul is grown by Mughs in Chittagong and the hill tracts, in the Jhoons, or newly cleared jungle land. This paddy is sown in April and cut in October, and is more glutinous and nutritious than ordinary rice. This rice indeed is described as getting quite glutinous when cooked, and for this reason it is frequently steamed instead of being boiled in the ordinary manner. Besides being used as a food in the regular way, it is made into a sort of pudding flavored with scraped cocoane. The black rice is not procurable in any large quantities on the Araccan coast, but is more plentiful on the Martaban coast at Moulmein, Rangoon, etc., and is only used for sweetmeats. Professor Church, reporting to the Royal Gardens, Kew, on Burmese rice, states that the results amply confirm the opinion entertained of its high dietetic value, and that in flesh forming substance, in oil, and in mineral matter this black rice shows a marked superiority over all samples of other varieties hitherto examined.

The most noticeable peculiarity of this rice is its unusual richness in albuminoids and in oil. Some of the most highly esteemed of the Japanese glutinous rices have indeed been found to contain from 1½ to 2 per cent. of oil, instead of the .4 or .5 per cent. commonly present in Carolina rice, but then they are comparatively poor in albuminoids. In the sample now under discussion it was found that the coagulable albuminoids, as determined by the phenol method, amounted to 8.5 per cent.—a figure which compared favorably with the average—namely, 7.3 per cent., present in other Indian rices. And it must be remembered that a similar reduction (say .6 per cent.) must be made in the latter figure, in order that a fair comparison between the two percentages may be made. The number will then be—true albuminoids in 100 parts of black Burmese rice, 8.5 ; other Indian rices, 6.7. One of the results of this richness in albuminoids, according to Professor Church, is brought out on calculating the nutrient ratio of this Burmese rice,

which is much nearer that of a complete food than is the case with the common kinds of Indian rice. These latter are likewise poorer in phosphoric acid than the Burmese variety.—Queenslander.

RICE NOT UP TO AVERAGE.

Dan Talmage's Sons, trade statisticians of the rice crop, have sent out their bulletin on the present crop as follows : Acreage and promised outcome in North Carolina and Georgia considerably below that of last year. South Carolina up to average and in good condition. In Louisiana, along the Mississippi River and in other old parishes, some diminishment of acreage, but in the southwest the culture is being prosecuted on a larger scale than ever before. Reports from other States are unfavorable, except Texas. Total area planted in the United States, 261,000 acres ; estimated yield, 10,500,000 bushels.

CATCHY WINDOW DISPLAYS.

If you want to attract the attention of the passersby and at the same time introduce some special article, take that article and arrange it in the center of your window into some artistic design, with a background made up of the same. For example : If you have a certain brand of soap you would like to display build it up to represent a high wall. Make a derrick, and have a doll on top of this wall in the act of pulling up a bar of soap, which represents the stone. Display a placard to read

.....
: "BUILDING UP A REPUTATION." :
.....

If you wish at any time to make a special fruit display for your window or inside the store build a high pyramid from any old lumber. Take wire netting and secure to this pyramid leaving sufficient space in between to show your fruit. You can then start by filling in so much space with apples, then oranges, and so on with fruits in season.

The ice cream season is here. Why not place a freezer in your window arranged on top of a pyramid of boxes, and the various articles used displayed on the boxes with cards calling attention to the same.

Special attention should be given to the show window for the nation's great holiday, and a distinctive Fourth of July window should be made up appropriate for the occasion. Your store front should be decorated with flags and bunting, and while some little expense may be attached to the getting up of the articles necessary to produce the desired effect, it is one of the best paying advertisements to the dealer, for the public appreciate the go-ahead merchant of the present day.—Harry Harman in National Grocer.

THOUGH HUNGRY

AS A _____



PETTIJOHN'S CALIFORNIA Breakfast Food

... WILL SATISFY YOU.

Nourishing, Palatable, Delicate
It has no equal as a Breakfast Food.

It is particularly well adapted for Spring and Summer use. It is recommended by the leading medical experts as the most nourishing food ever offered to the public. It is far more delicate and wholesome than oat meal. Wheat is the natural food for man. Oat's is the natural food for horses and mules. Recommended by all who try it. Put up in two pound packages.

For Sale by Wholesale Grocers.

WRIGHT & COPP, Dominion Agents, Toronto

Will supply samples on application.

. . HEALTHFUL . .

DIGESTIBLE.

NUTRITIOUS.



ECONOMICAL.

CONVENIENT.

FOR

The Cruise, The Camp, The Home,

Write us for particulars.

WRIGHT & COPP, Dominion Agents, TORONTO.



A Popular Table Luxury,

A Culinary Article,

AND

A Perfect Infant Food.

COMPLETELY STERILIZED

FOR SALE BY ALL WHOLESALE GROCERS

PREPARED BY

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL U. S. A.

WRIGHT & COPP, Toronto



Batty & Co.

123 Finsbury Pavement, LONDON, ENG.

Pickles

Jams

Sauces

Marmalade

... ETC. ...



WRIGHT & COPP, Dominion Agents, TORONTO

EGYPTIAN ONIONS.

Probably no vegetable finding its consumptive outlet in this market is brought such a distance as the Egyptian onion. These onions are grown in very large quantities in Egypt, and have an unusually wide distribution. When in season they can be found in nearly all of the principal European markets, and in many of our markets. From Alexandria they find their way to Liverpool and thence to this market by the Liverpool steamers. The onion is very hardy and is most in demand at this period as when the Bermuda onions commence to get poor at the close of the season, many buyers turn to the Egyptian stock. Two years ago immense quantities were shipped here and the market became so overstocked that prices fell to \$1 per bag of 110 pounds. Last season arrivals were light, and this season scarcely any are arriving. European cables report the quantity now in transit at 7,200 bags, 4,600 of which will arrive here this week and 2,600 bags next week. The last important sales have been on a basis of \$2.25 per bag, which is 25c. more than was realized last week, and receivers are trying to establish a still further advance in view of the very small quantity expected within the next few weeks, together with common quality of other onions now in market, most of the Bermuda and New Orleans being poor. Advices from Alexandria report fairly large crops, and the scarcity here this season and last is attributed to the increased demand of European markets caused by a shortage of the onion crop in many foreign countries. Present indications point to light receipts throughout the season, which will probably have a favorable influence on the Southern potato onions which will soon be arriving freely from Maryland, Virginia, and other points South. There is a large acreage of potato onions all through the South, particularly along the Eastern shore of Maryland and Virginia, but reports state that the quality is below the standard this year; the weather seems to have been unfavorable and stock has rotted and is otherwise poor. The crop in this State will be very light this year as the season was so late that many growers were unable to plant their usual acreage, and large quantities rotted owing to the wet weather. A shipment of onions is on the way from Texas, and expected to reach here the last of the week. The Texan onions will be somewhat of a novelty, as very few are received from there, but there should be a good outlet for such stock if they are of good quality. Present arrivals from Bermuda are very poor, many being worth little above cost of transportation, and New Orleans receipts are in even worse order than those from Bermuda. These are about

the only onions now in market and after deducting the poor stock it leaves the available supply of choice very small, but on the other hand trade is light, the consumption being far below what dealers claim it should be, and recent attempts to advance the market have not been very successful.—N. Y. Bulletin.

THE ELUSIVE MACKEREL.

If things keep on as they are going the once abundant and despised mackerel will soon exchange places with the trout as a gastronomic delicacy, says The Boston Journal. For four or five years the mackerel catch has been of insignificant proportions as contrasted with the older days, though fleets of clipper schooners, urged on by the high range of prices, have scoured the coast from Florida to Nova Scotia. The mackerel is an erratic fellow. In some years he will come in such overwhelming abundance that it hardly pays the fishermen to catch him. Then for some mysterious reason he will disappear altogether or visit our waters only at long or uncertain intervals. In such a case of course the price of mackerel soars up to amazing altitudes. A down-east paper illustrates these sharp fluctuations very neatly by the statement that while four or five years ago five barrels of mackerel would willingly have been given for one barrel of flour, to-day one barrel of mackerel will buy four barrels of flour. Under these conditions mackerel seining has something of the excitement of gold or diamond digging. A good catch of No. 1s in prime shape for the market may mean a small fortune for the skipper and crew, besides a fat dividend for owners. The hunt for mackerel, therefore, is a welcome relief from the dull drudgery of fishing for cod and haddock. Everything hangs upon the judgment of the masters. Some schooner captains have a well-established reputation as mackerel-killers. They seem to know the localities in the trackless sea where their prey may be found even in seasons of great scarcity, and they will "stock" in an amount of money sufficient to duplicate the schooner they sail in and her own equipment, while other vessels will not earn enough to cover the cost of their outfit and provisions.

THE DEPRESSION IN WHEAT.

The Cincinnati Price Current, remarking that prices of wheat have fallen to a level without precedent since American wheat markets have had any important relation to those of foreign countries, discovers as some of the inducing causes, miscalculations of official reports, concerning the extent of production in this country. Speculation hindering the outgo of the surplus the last six months with the culminating influence of the monetary situation affecting all carry-

ing wheat, whether in warehouse or in the interior. Concerning the future it asks:

"On what basis can calculations as to the future of values be reasonably considered?" and proceeds, "It is plain enough that the winter wheat crop in this country is to be materially deficient—falling possibly 50,000,000 below the average for the past five years, for which period official figures point to 323,000,000 as the average, while it is doubtful if the production this season will exceed 270,000,000. This is not an estimate, not a prediction. The possibilities may be regarded as higher—but not the probabilities, in the light of acceptable evidence. The spring crop is surrounded with more of uncertainty. The start is fairly favorable, and the possibilities may be accepted as approximating the average indicated for the past five years, which official figures show to have been 163,000,000. It is not reasonable to count on a greater production than this, of spring wheat, nor an excess over say about 435,000,000 for the entire crop. This, it should be understood, is not an estimate, but may with propriety be considered as the reasonable basis on which to make calculations as to the future. With the surplus to be carried over the position in this view, will be practically equivalent to an incoming crop of about 5,000,000 bushels without available surplus from the preceding crop.

"This is the fair position to take as to the outlook on wheat supplies in this country for the incoming year. The domestic requirements may be reckoned as 370,000,000 bushels. The exportable surplus 130,000,000, if the minimum production be realized. The exportation for the year now closing will be about 185,000,000 bushels; the preceding year it was 225,000,000 and much smaller previously; for the past five years an annual average of 143,000,000.

"In Europe, the outlook is for an under-average production of wheat this season, so that the chances are that if the production in this country should not essentially exceed the quantity herein suggested, the surplus for the year will in time all be wanted by foreign markets. But no urgency of demand is likely to arise in the early part of the crop year, and only problematically later. Investors, however, will not wait for an urgent demand. They will see the almost certainty of a fair recovery from the abnormal depression now existing, and this will not only check the downward tendency, but help in restoring confidence.

"There is nothing of the staple products of the earth so cheap as wheat to-day. Compare it with gold, with cotton, with animal products, with the market price of labor, and the relative position of wheat is found to be abnormally low. It is the creature of a combination of adverse circumstances and conditions, affected by influences which have measurably spared other products of industry, and the price of labor. A readjustment must be expected."

..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application.

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Cable Address,
"Taussig, New York."

Atlantic Sugar House, BROOKLYN.

CANADIAN AGENTS:

R. S. McINDOE,
Toronto.

JAS. SIMPSON & SON,
Hamilton.

L. H. DOBBIN,
Montreal.

J. WINFIELD,
Quebec.

M. F. EAGAR,
Halifax.

CHRIST^{TR} JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

In order to introduce the Imperial pint bottles of PICKLES put up by this celebrated firm. I will, for 3 months, sell them to retailers at \$2.40 per doz.

These Pickles are equal if not superior to those for which \$3.20 is paid. A jobber wanted in each city in the Dominion to handle these goods.

M. F. EAGAR, General Agent, HALIFAX, N. S.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:-
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR F. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

**Compagnie
Francaise**

Purveyors by Special Appointment to
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)

PURE COCOA POWDER,
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS,
A delicious eating Chocolate.

HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

**STERLING
SOAP : : :**

THERE is no end to the good things grocers and consumers are saying about our **STERLING SOAP**. If quality is considered worth anything, **STERLING** is the cheapest **SOAP** because it is the **BEST**.

Manufactured by

Wm. Logan

ST. JOHN, N.B.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. F. Schwaller, liquors, Thorald, has assigned to Thos. F. Pattison.

M. P. McCuaig, general merchant, Dalhousie Station, Que., has assigned.

A. Reed & Son, butchers, milk dealers, Toronto, has assigned to J. B. Boustead.

Demand of assignment has been made on Charles Levesque, general merchant, Levis, Que.

The assignees of Herman Schaffner & Co. report there will be an excess of liabilities over assets of \$37,192.

The estate of Daniel McLean, general merchant, Orangedale, N. S., has been re-conveyed to him by the assignee.

D. J. Morse, boots and shoes, Bear River, N. S., has assigned. T. McNeil in the same line of business at Great Village, N. S., has done the same thing.

A demand of assignment has been made on Richard Lamb, trader, Montreal. A like demand has been made on J. N. Masse, general merchant, Vandreuil Station, Que.

The proprietor of the drug store attached to the Rossin House, Toronto, is in financial difficulty. Lyman Bros. & Co. and Elliot & Co. are the principal creditors. The affairs of the estate are left in the hands of the Lyman firm.

PARTNERSHIPS FORMED AND DISSOLVED.

Dame D. Breard, wife of A. Soulard, has been registered proprietress of the firm of A. Soulard & Co., grocers, etc., Quebec.

Wilfrid and Alfred Corbeil have registered as partners to carry on the business of hotel-keepers, under the firm name of Corbeil & Frere, Montreal.

Rutchiera Hebert, Montreal, wife separate as to property of Camille Nonine, has registered that she will carry on business as public trader under her name.

E. J. Estey and Rich. H. Peardon have registered as partners to carry on business as general merchants at Eastman, Que., under the style of E. J. Estey & Co.

G. N. Holmes and A. F. Holmes have been registered partners to carry on business as general merchants at Mansonville, Que., under the style of G. N. Holmes & Co.

Mary Dewitt, wife of T. H. Mallette, and Joseph I. Mallette have formed a partnership to carry on business as grocers at Montreal under the firm name of T. H. Mallette & Co.

A co-partnership has been registered by Laura M. and Ellen Routledge to do business at Lorway Pines and Bridgeport, as general merchants, under the firm name of Routledge & Co.

CHANGES.

H. B. Spong, grocer, Barrie, has sold out to A. J. Carson.

M. Taylor, hotel, Tara, has been succeeded by A. Chebbet.

D. N. Coffin, grocer, Kentville, N.S., has removed to Sydney.

John S. Elliott, hotel, Toronto, has sold out to W. W. Robinson.

N. D. Galbraith, grocer, Hamilton, has sold out to Marshall S. Bradt.

N. McFarlane, boots and shoes, Winnipeg, has sold out to J. Lamonte.

M. G. Bowman, hotel, St. Jacobs, Ont., has been succeeded by Louis Hallinger.

Otto Wolf, Royal hotel, Nanaimo, B.C., has been succeeded by Wolf & Cuffalo.

S. Spittigewyn, hotel, Vancouver, B.C., has been succeeded by McLean & Murray.

W. M. Berry, grocer, etc., Port Stanley, has been succeeded in his grocery business by C. F. Weir.

J. M. Menarey, general merchant, Cartwright, Man., has sold out hardware branch to Phillips & Coade.

N. J. Read, victualler, Halifax and Dartmouth, has sold out his business at the latter place to C. E. Peverill, and that in the former to Mr. Parker.

DEATHS.

Thomas Gooley, grocer, Halifax, is dead. James A. Anderson, flour and feed, Hastings, is dead.

Thomas Miller, hotelkeeper, Nanaimo, B.C., is dead.

Alexander Hamilton, druggist, Hamilton, is dead. The deceased was born in Kilmarnock, Scotland, in 1815, and came to this country when he was 20 years old. He was in business in Hamilton for a number of years, and was greatly respected.

FIRES.

Dudgeon & Bryce, hotel, Victoria, B.C., has been burned out.

Cap. James Burke, general merchant, P.E.I., has been burned out.

The grocery stock of Mrs. Dobers, 294 Christie street, Toronto, was damaged to the extent of several hundred dollars by fire the other night.

The Pedlar block, Oshawa, was destroyed by fire Tuesday morning. The block was occupied by S. H. Cochran, butcher; Mrs. Brindcombe, millinery; Mrs. Cotter, grocer; McNally, barber. Mrs. Cotter's loss consists of household effects and store stock, partly covered by insurance. All the other parties were insured to a more or less extent.

A destructive fire visited Cardinal Monday morning, five buildings being burned. The principal losers are: John Birks, drug store and stock of drugs owned by A. Dowsley & Co., building only covered by insurance; W.

A. Casselman's grocery store; W. Crowder's meat market; C. H. Thompson, dry goods, stock and household effects.

The boot and shoe factory of Thompson & Co., Montreal, was damaged to the extent of \$35,000 by fire Saturday. Thompson & Co. own the building, which is insured for \$25,000, and their stock at \$50,000.

SALES MADE AND PENDING.

The stock of W. Kenny, grocer, Sarnia, has been sold.

R. Hunter, hotel, Onondaga, is advertising business for sale.

Keachie & Co., hotel, Toronto, is advertising business for sale.

Alex. Mitchell, hotel, etc., Creemore, is advertising hotel for sale.

A. M. Hamilton, general merchant, Warkworth, is advertising business for sale.

The grocery and liquor stock of Greig & McDonald, Hamilton, is advertised for sale by auction 23rd inst.

The estate of C. L. Heckbert, general merchant, Commercial Cross, P.E.I., is advertised by the assignee for sale.

Auctioneer Jones has sold these two stocks: William Kenney's stock, of Sarnia, at 45 cents on the dollar to James D. Tytler. The stock amounts to \$2,831. F. Hatch's stocks, of Waterford, hardware, etc., amounting to \$4,505.92, was sold to Mr. Sheldrake at 45 cents also.

JAVA TEA.

A correspondent of the Ceylon Observer contradicts the statement that Java teas were allied to high-fired Japans or low Chinas. Some years ago Javas were very fishy in flavor and received a very bad name in consequence, but they have improved vastly since then. They nearly approach Indian in character—especially in leaf which is made after Indian and Ceylon style and not like China leaf. Some Javas have an Indian character in liquor and some a China character. About five years ago a Java tea was sold in London with such a fine China kintuck flavor that several brokers could not say from the liquor only whether it was Java or China. As China, it was valued at 2s., as Java at 1s. 3d., simply because buyers were prejudiced against the name of Java. Early Javas were rather thin, but since more Indian jat was planted they are thicker—due to jat of course. If many buyers were not afraid of purchasing Javas in quantity, the price would be higher, but probably even then lower than Ceylon, as we have unusually good flavor here.

... A Neat Parcel ...

Is appreciated by your Customers, to make
a Neat Parcel you must have Good

P
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Which you can obtain at Lowest Mill Prices and
on the most Favorable Terms from

THE E. B. EDDY CO.,

BRANCHES AND AGENCIES:
Montreal, Toronto, Winnipeg, Hamilton,
Halifax, N.S., Quebec, St. John, N.B.,
Kingston, and Victoria, B.C.



MAMMOTH WORKS:

HULL, - - CANADA.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

Have You Tried one of
SOMERVILLE'S
NOVELTY SELLING MACHINES
—FOR—
MEXICAN FRUIT CHEWING GUM?



LICORICE LOZENGES

MANUFACTURED
EXCLUSIVELY BY

YOUNG & SMYLIE

Brooklyn, N. Y.

These goods can be obtained
from any of the leading first-
class houses in Canada. . . .

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

C. E. Colson, Montreal

MILK GRANULES,

is the solids of pure Cow's Milk so treated that when dissolved in the requisite quantity of water it yields a product that is

The perfect equivalent of
MOTHER'S MILK.

By Royal Warrant, Manufacturers
To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY
NIXEY'S SPECIALITIES OF STERLING VALUE.

**Nixey's
Black NO-DUST
Lead**

Hundreds of Testimonials from all parts, including
Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH
FOR STOVES & GRATES,
ALWAYS USE
W. G. NIXEY'S
**"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.**
Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.

**NIXEY'S
"SOHO SQUARE" BLUE**
THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
18, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and
STEEL WORK, Etc., Etc.
Won't Wear the Blades
like others.
6d. and 1s. Tins.
**NIXEY'S
"CERVUS" KNIFE POLISH.**
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7
Richmond St. East, Toronto. Mr. Charles
Gyde, 33 St. Nicholas St., Montreal.

English Biscuits

All Grocers should keep a supply of Genuine English Biscuits

MANUFACTURED BY

HUNTLEY & PALMERS

Biscuit Manufacturers to Her Majesty the Queen, Etc.



Reading AND London England

FOR WHICH THERE IS AN EVER INCREASING DEMAND

HUNTLEY & PALMERS have obtained the highest awards given to any English House for Biscuits at all the leading Exhibitions since 1851, and at the Paris Exhibition in 1878 they were awarded the "Grand Prix," the only Grand Prize given to the Biscuit Trade and the highest distinction the Exhibition could confer. The following being the terms of the award :

"Unrivalled House known throughout the world for its enormous production and for the excellent quality of its Manufactures.

For Price List and Terms Apply to :

HUNTLEY & PALMERS, Reading, and 182 Fenchurch St., London, E.C., England.

or to their Representative

MR. EDWARD VALPY, 28 Reade Street, New York.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 23, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans 1 doz. in case	16 00
3/4 lb. cans, 1 and 2 doz in case	10 50
6 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
3 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2	75
Cook's Gem, in 1 lb pkgs	1 75
" " 7 oz pkgs	85
" " 2 oz	40
" " 5 lb tins	65
" " bulk, per lb.	12



Empire, 5 dozen 4 oz cans	Per doz \$0 75
" 4 8	1 15
" 2 16	2 00
" 1/4 5 lb cans	9 00
bulk, per lb.	15
COOK'S FRIEND.	
(In Paper Packages.) Per doz	
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6	80
" 12, in 6	70
" 3, in 4	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4	1 10
5 lb tins, 1/4	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
Ocean Wave, 1/4 lb, 4	1 30
Ocean Wave, No. 1, 2	1 90
Ocean Wave, 1 lb, 2	2 20
Ocean Wave, 5 lb, 1/4	9 60

DIAMOND BAKING POWDER.

1/2 lb. tins, 4 doz cases	0 67 1/2
1 lb. " 5	1 17
1 lb. " 2	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 10 1/2
Butter	0 6
3 lbs.	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06 1/2
People's Mixed	0 10

Pic Nic	0 09
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2	2 10
" " 1/4	1 10
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" 2	4 50

P. G. FRENCH DRESSING (LADIES.) For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box	per doz \$2 00
No. 4	1 25

P. G. FRENCH BLACKING.

No. 4	per gross \$4 00
No. 6	4 50
No. 8	7 25
No. 10	25

BLACK LEAD.

Refined in 1d., 2d., 4d. and 1s. packages, (9lb. boxes)	7s 6d \$2 50
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00

NIXEY'S

London	Canada
Apples, 3's	Per doz \$0 95 \$1 00
" gallons	2 10 2 20
Blackberries, 2	2 00 2 25
Blueberries, 2	1 00 1 10
Beans, 2	0 90 1 0

Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	1 50
6 1/2 lb. in large 3d. pkts, 1 gross	4s 3d 1 50
13 lb. in large 1d. pkts, 2 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1/2 gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross 9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	10
NIXEY'S	
Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Apples, 3's	Per doz \$0 95 \$1 00
" gallons	2 10 2 20
Blackberries, 2	2 00 2 25
Blueberries, 2	1 00 1 10
Beans, 2	0 90 1 0



TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

Is packed 25 double sheets and two holders in each box; 12 double sheets loose in the box and two packages, each consisting of a holder with five double sheets.

Each double sheet is separately sealed with our wax border, while permitting the easy and ready separation of the sheets, absolutely confines the soft sticky mass in its place, preventing all loss from leakage and preserving each sheet indefinitely until used.

Price, in the Eastern Provinces of Canada,
 One Box - - - 60 cents.
 One Case, 10 Boxes, \$5.25.

Tanglefoots is sold by all the Leading Jobbers of Canada, Druggists and Grocers.

See next Issue

Tanglefoot is the Perfection of Sticky Fly Paper.

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	1 15	1 50
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	2 10	2 10
Peas, 2's	0 90	1 00
" Sifted select	1 40	1 40
Pears, Bartlett, 2's	1 75	1 75
" Sugar, 2's	1 50	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
" Pie, 3's	1 75	2 00
Plums, Gr Gages, 2's	1 75	2 00
" Lombard	1 50	1 60
" Dauson Blue	1 50	1 60
Pumpkins, 3's	0 95	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 40	2 10
Strawberries, choicer 2's	2 15	2 25
Succotash, 2's	1 65	1 75
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan Laddies	2 75	1 50
Loyster, Clover Leaf	2 75	2 75
" Star (flat)	2 60	2 70
" Impr'l Crown flat	1 90	2 00
" tall	1 80	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" flats	1 70	1 80
Sardines Albert, 1/4's tins	13	20
" 1/2's " "	20	30
" Sportsmen, 1/2 genu- ine French high grade, key opener	12 1/2	13
Sardines, key opener, 1/2's	10 1/2	10 1/2
" Martiny, 1/4's	17 1/2	18
" 1/2's	11 1/2	17
" Other brands, 9 1/2	33 25	33 25
" P & C, 1/4's tins	33 25	33 25
" 1/2's	64	8
Sardines Amer, 1/4's	9 11	9 11
" 1/2's	11 00	11 00
" Mustard, 1/2 size, cases 50 tins, per 100	11 00	11 00

CANNED MEATS.

CANADIAN		
Comp. Corn Beef 1 lb cans	\$1 65	\$1 70
" 2 "	2 70	2 80
" 4 "	4 80	5 00
" 6 "	8 75	9 00
" 14 "	17 50	18 50
minced Collops, 2 lb cans	2 60	2 60
Roast Beef	1 50	1 50
" 2 "	2 60	2 75
" 4 "	4 75	4 75
Par Ox Tongue, 2 1/2 "	9 50	9 50
Ox Tongue	7 85	8 00
Lurch Tongue	3 25	3 25
" 2 "	6 75	6 75
English Brawn	2 75	2 80
Camb. Sausage	2 50	2 50
" 2 "	4 00	4 00
" 1 "	1 50	1 50
Soups, assorted	2 25	2 25
" 2 "	1 80	1 80
" 6 "	4 50	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 40	1 40
Devilled Chicken or Turkey, 1/2 lb cans	2 25	2 25

Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 25

CHEWING GUM.

ADAMS & SONS CO.	
To Retailers:	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 28 5c packets	0 75
Orange Blossom	150 pieces 1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo	150 pieces 1 30
(with brilliant stone ring)	
Sappots	150 pieces 1 00
Sweet Fern	290 " 0 75
Red Rose	115 pieces 0 75
Magic Trick	115 " 0 75
Oolah	115 " 0 75
Puzzle Gum	115 pieces 0 75
Bo-Kay	150 " 1 00
Mexican Fruit, 36 5c bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic	" " " "
Tutti Frutti Girl	800 pieces 6 00
Sign Box (new)	" " " "
Tutti Frutti cash box 800	" " " "

C. R. SOMERVILLE.

Mexican Fruit, 36-5c Bars	1 20
Pepsin (Dyspepsia), 20-5c Bars	0 70
Sweet Sugar Cane	150 pieces 1 00
Celery	100 " 0 70
Lalla Rookh (all flavors) 100	0 70
Jingle Bell	150 " 1 00
Cracker	144 " 1 00
O-Dont-O	144 " 1 00
Little Jap	100 " 0 70
Dude Prize	144 " 1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleyroy' clock guaranteed	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c pieces)	0 65
Alphabet (100-1c pieces)	0 65
Keno Prize (144-1c pieces)	1 00
Love Talk (100-1c pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S	
Per lb	
Chocolate—	
French, 1/4's, 6 and 12 lbs.	0 30
Caracas, 1/4's, 6 and 12 lbs.	0 35
Premium, 1/4's, 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homopat'c, 1/4's, 8 & 14 lbs 30	
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs	18
EPF'S	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2
BENS DORF'S ROYAL DUTCH COCOA.	
1/2 lb. cans, per doz	\$2 40
1/4 " " "	4 50
1 " " "	8 50

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, 1/4's, 6 lb. boxes	0 40
Vanilla, 1/4's, " "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/4's, 6 lb bxs.	0 40
"Fry's" Diamond 1/4's, 6 lb bxs.	0 26
"Fry's" Monogram, 1/4's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/4's, 1 doz in box	2 40
" 1/2's, " "	4 50
" 1 lbs, " "	8 75
Homopat'ic, 1/4's, 14 lb boxes	0 34
" 1/2's, 12 lb boxes	0 34
JOHN P. MOTT & CO'S	
E. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopat'ic Cocoa (1/2)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22-24
Mott's Confec Chocolate	23c-43
Mott's Sweet Choc. Liquors	21c-31

COWAN COCOA AND CHOCOLATE CO.

Cocoa—	per doz
Hygienic Cocoa in 1 lb. tins, 12	
24 and 36 lbs in box	7 25
Hygienic Cocoa in 1/2 lb tins, 12	
24 and 36 lbs in box	3 75
Hygienic Cocoa in 1/4 lb tins, 12	
24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 2 and 4 doz	1 40
in box	per lb
Iceland Moss, in 1/2 lb pkgs, 6 and	
12 lb boxes	0 95
London Pearl, in 1/2 lb pkgs, 6 and	
12 lb boxes	0 30
Soluble (bulk) No. 1 in 10 to 30	
lb boxes	0 21
Soluble (bulk) No. 2, in 10 to	
30 lb boxes	0 19
Soluble (bulk) No. 2 in 5 to 10	
lb tins	0 21
Nibs, any quantity	30-35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, 1/2 and 1/4 in 6 and	
12 lb boxes	0 40
Diamond, 1/4's, 6 and 12 lb boxes	0 25
" 1/2's, " "	0 28
Mexican Vanilla, 1/2 and 1/4 in 6	
and 12 lb boxes	0 35
Sweet Ceylon, 1/2 and 1/4 in 6 and	
12 lb boxes	0 25
Chocolat Parisien, 5c. cakes, in	
6 lb boxes	0 30
Royal Navy, 1/2 and 1/4, in 6 and	
12 lb boxes	0 30
Pure Caracas, (plain) 1/2 and 1/4, in	
12 lb boxes	0 40
Confectioners' in 10 lb cakes	25-35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 25
Icing, 1 lb pkgs, per doz	2 25
" 1 lb	1 25
Padding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'm No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caracas Sweet bxs 6 lbs each, 12	
bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12	
bxs in case	30
Vanilla Tablets, 416 in box, 24 bxs	
in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes,	
12 lbs each	30
Grocers' Style, in cases 24 boxes, 6	
lbs each	30
48 Fingers to the lb., in cases 12 bxs	
12 lbs each	30
48 Fingers to the lb., in cases 24 bxs	
6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs	
6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxs, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, 1 lb.	
papers	35
Cracked, in bags, 6, 10 and 25 lbs.	
each	30
Breakfast Cocoa—	
12 bxs 6 & 12 lbs., each, 1/2 lb., tins	48
In boxes, 12 lbs., each, 1 lb tins,	
decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, 1 lb tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.		
Per 120 lb.	Per 12 lb.	
case lot.	box.	
per lb.	per lb.	
Yellow wrapper	\$0 34	\$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 56
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 85	0 42
Fancy Chocolates.		
Fingers—		
40 in a box	per box	\$0 36 \$0 40
20 " " "		
Croquettes—		
Yellow wrap	" " "	2 70 3 00
Pink	" " "	3 75 4 20
Green	" " "	" " "
Croquettes are packed 12 1/2 lb. pack- ages in a box, and 8 boxes in a case.		
Pastilles—		
Yellow wrapper per lb	\$0 40	\$0 45
Pink	" " "	" " "
Green	" " "	0 55 0 60
Each case contains 54 1 lb packages or 108 1/2 lb packages.		



Highland Brand
 Evaporated
 Cream, per
 case 7 25
 4 doz 1 lb tins.

Prices current, continued.

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in 1/2 lb. tins.....	0 42
Pure in 1/4 lb. tins.....	0 44

NUTS. per lb

Almonds, Ivica.....	14 75
" Tarragona.....	16 16 1/2
" Fornigetta.....	14 15
Almonds, Shelled Valencias.....	28 32
" " Jordan.....	45 50
" " Canary.....	28 30
Brazil.....	14 1/2
Cocoanuts.....	5 6
Filberts, Sicily.....	10 1/2
Pecans.....	11 15
Peanuts, roasted.....	13 14
" green.....	11 12 1/2
Walnuts, Grenoble.....	15 16
" Bordeaux.....	10 11
" Naples, cases.....	12 13
" Marbots.....	12 13
" Chilis.....	12 13

PETROLEUM.

5 to 10 bbl lots, Toronto... Imp. gal	
Canadian.....	0 13 1/2 0 13 1/2
Carbon Safety.....	0 17 1/2 0 18
Canadian Water White.....	0 19
Amer'n Water White.....	0 21 0 22
Photogene.....	0 25
For prices at Petrolia, see Market Report.)	

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.
Wright & Copp, Agents, Toronto.

Snider's Tomato Catsup.....	per doz	6 00
" " ".....	pts	3 50
" " ".....	1/2 pts	2 00
" Chili Sauce.....	pts	4 50
" " ".....	1/2 pts	3 25
Snider's Soups (in 3 lb cans).		
Tomato.....		3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn.		4 50

Chicken Gumbo, Or Tail, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Juliennes, Vermicelli, Noodle, Consomme, Bouillon, Pea	4 25
Assorted.....	4 00
Worcester Sauce, 1/2 pts.....	\$3 60 \$3 75
" " pints.....	6 25 6 50
Pickles, all kinds, pints.....	3 25
" " quarts.....	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup.....	2 25
Anchovy Sauce.....	3 25

PRODUCE.

DAIRY. Per lb

Butter, creamery, tubs.....	\$0 19 \$0 20
" dairy, tubs, choice.....	0 14 0 15
" " medium.....	0 13 0 14
" low grades to com.....	0 14 0 15
Butter, pound rolls.....	0 13 0 14
" large rolls.....	0 13 0 14
" store crocks.....	0 13 0 14
Cheese.....	0 09 1/2 0 10

COUNTRY

Eggs, fresh, per doz.....	0 11 1/2 0 12
" limed.....	0 11 1/2 0 12
Beans.....	1 30 1 45
Onions, per bag.....	2 50 2 75
Potatoes, per bag.....	95 1 00
Hops, 1891 crop.....	0 13 0 15
" 1892 ".....	0 17 0 20
Honey, extracted.....	0 05 0 08
" section.....	0 10 0 15

PROVISIONS.

Bacon, long clear, p lb.....	0 10 1/2 0 11
Pork, mess, p. bbl.....	0 21
" short cut.....	21 00 21 50
Hams, smoked, per lb.....	13 0 13 1/2
" pickled.....	0 12
Bellies.....	0 13 1/2
Rolls.....	0 10 1/2 0 10 1/2
Backs.....	0 13
Lard, pure, per lb.....	0 12 1/2 0 13 1/2
Compound.....	0 10 0 10 1/2
Tallow, refined, per lb.....	0 05 1/2 0 06
" rough, ".....	0 02

RICE, ETC. Per lb

Rice, Aracan.....	3 1/2 3 1/2
" Patna.....	4 1/2
" Japan.....	5
" extra Burmah.....	3 1/2 4
" Java extra.....	6 1/2 6 1/2
" Genuine Carolina.....	9 1/2 10
Grand Duke.....	6 1/2 6 1/2
Sago.....	4 1/2 5 1/2
Tapioca.....	5 1/2 5 1/2
Goathead (finest imported).....	6 1/2

ROOT BEER.

Hire's (Liquid) per doz..... \$2 00

SPICES. Per lb.

GROUND

Pepper, black, pure.....	\$0 14 \$0 16
" fine to superior.....	10 15
" white, pure.....	20 28
" fine to choice.....	20 25
Ginger, Jamaica, pure.....	25 27
" African.....	16 18
Jassia, fine to pure.....	18 25
Cloves, ".....	14 25
Allspice, choice to pure.....	12 15
Cayenne, ".....	30 35
Nutmegs, ".....	75 1 20
Mace, ".....	1 00 1 25
Mixed Spice, choice to pure.....	30 35
Cream of Tartar, fine to pure.....	25 32

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5 1/2
Ditto..... brls., 175 ".....	5
Ditto..... kegs, 100 ".....	5
Canada Laundry, boxes, 40 lbs.....	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.....	7 1/2
Lily White Gloss, kegs, 100 lbs.....	6 1/2
1 lb. fancy cartoons, cases, 36 lbs.....	7
6 lb. draw-lid bxs, 8 in c'te, 48 lbs.....	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7
KINGSFORD'S OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's.....	8
36-lb " 3 lb. packages.....	8
12-lb " ".....	8 1/2
38 to 45-lb boxes.....	8

Silver Gloss Starch—Less trade dis.

40-lb boxes, 1, 2 and 4 lb. pack'g's.....	9
40-lb " 1/2 lb. package.....	9 1/2
40-lb " 1 lb. ".....	10
40-lb " assorted 1/2 and 1/4 lbs.....	9 1/2
6-lb " sliding covers.....	9 1/2
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages.....	8 1/2
30-lb " ".....	8 1/2

ST. LAWRENCE STARCH CO'S

Culinary Starches—

St. Lawrence corn starch.....	7 1/2
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5 1/2
" " Bbls.....	5
" " Kegs.....	5
Canada Laundry.....	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2
Ivoryine Starch in cases of 40 packages.....	\$3 00

SUGAR. c. per lb

Granulated.....	5 1/2 5 1/2
Paris Lump, bbls and 100 lb. bxs.....	6 1/2
" " 50 lb. boxes.....	6 1/2
Extra Ground, bbls.....	6 1/2
" " less than a bbl.....	6 1/2
Powdered, bbls.....	6 1/2
" " less than a bbl.....	6 1/2
Extra bright refined.....	5 1/2
Bright Yellow.....	4 1/2 4 1/2
Medium.....	4 1/2 4 1/2
Brown.....	4 1/2 4 1/2
Dark yellow.....	4 1/2

SALT.

Bbl salt, car lots.....	1 00
Coarse, car lots, F.O.B.....	0 65
" small lots.....	0 85 0 90
Dairy, car lots, F.O.B.....	1 00
" small lots.....	1 25
" quarter-sacks.....	0 40 0 45
Common, fine car lots.....	0 75
" small lots.....	0 95 1 00
Rock salt, per ton.....	12 00
Liverpool coarse.....	0 75 0 80

OVER _____

100 TONS

OF THE FINEST SELECTED

Lemon Orange Citron PEELS

IN COURSE OF MANUFACTURE FOR FALL TRADE.

THE _____

Pure Gold Mfg. Co.

31 and 33 FRONT STREET EAST, TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

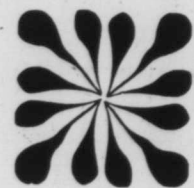
"Silver Gloss" Kingsford's
(Others so-called are imitations of our brand.)
Pure Starch. Corn Starch.

FOR SALE BY ALL LEADING JOBBERS IN CANADA.

T. KINGSFORD & SON

OSWEGO, N.Y.

The St. Lawrence Sugar Refining Co's



GRANULATED
and **YELLOWS** ... ARE PURE ...
and **SYRUPS** ..

No Blueing Material whatsoever is used in the
manufacture of Our Granulated

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

THE CANADIAN GROCER

Travellers' Guide.

- The Alberta Hotel -

CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.

H. A. PERLEY, Prop.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

Golden Finnan Haddies

CANNED

Messrs. Jas. Simpson & Son.

of Hamilton, are Selling Agents for Ontario and Winnipeg.

Mr. Leonard H. Dobbin,

of Montreal, Selling Agent for Montreal and Quebec Cities.

All orders given them will be promptly attended to.

NORTHROP & CO., St. John, N.B.

STAMINAL

is a valuable food and tonic for the warm weather.

It Supplies

the vital principles of Beef and Wheat with Hypophosphites

Apted Bros.

make a

Specialty of

Fine Book and Job Printing

54 Yonge St. Toronto



Crosse &

Blackwell

CELEBRATED FOR

Jams,

Pickles,

Sauces,

Potted Meats,

Table Delicacies.

SOLD BY

All Grocers in Canada

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT, TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.
Executive Offices.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

36 Front St. East and
TOBONTO OFFICE 27 Wellington St. East.

THOS. O. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

**ORDER
IVORY BAR
SOAP**

A Customer's Life

Should be taken care of, so do not allow them wear it out upon a poor, ordinary Washboard when you can offer them

The Northern Queen

For a few cents, Only have them try the board and your reputation is made. Manufactured only by

TAYLOR, SCOTT & Co.,

TORONTO

Compare Any Lamp

With the "PITTSBURGH"



And see the great difference. In every point you will see the vast superiority of

The "PITTSBURGH"

Write For Primer

The central draft in one is perfect, the other you will find fault with. See the wick-screw in The "Pittsburgh," see if the other has anything like it. Which is the simpler? The "Pittsburgh," of course. A child can take it apart without any trouble.

GOWANS, KENT & Co.,

TORONTO and WINNIPEG.

Sole Agents for Canada

CHAS. SOUTHWELL & Co., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.

SPECIALTY IN CLEAR JELLY MARMALADES

- "Scotch Home Made," } Made from Seville Oranges.
 - "Perfection." }
 - "Lemon Jelly Marmalade," " Messina Lemons.
- PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc. etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION.

WORKS: DOCKHEAD, LONDON, ENGLAND.

Toronto Salt Works,

128 Adelaide East, TORONTO

Dealers in Table, Dairy, Meat Curing, Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

LEMONS } If you want Lemons, write us.

WE HAVE GOOD

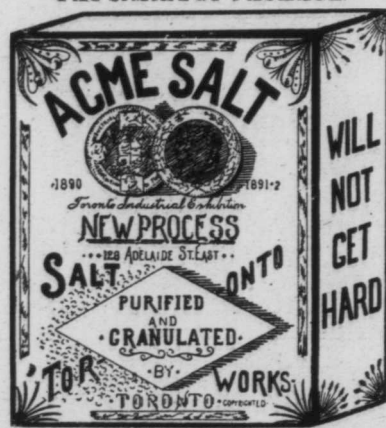
Ordinary Lemons,	\$2.50 to \$3.00 per box.
Choice " "	3 00 to 3 50 " "
Fancy " "	3 75 to 4 25 " "

All good value. Oranges, Bananas, Pineapples, Cocoanuts, and all goods in our line at right prices.

DAWSON & Co.,

Fruit, Produce and Commission Merchants
32 West Market St., Toronto.

FAC SIMILE OF PACKAGE.



Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c.,

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

MUNGO CIGARS, EXCEPTIONALLY FINE.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.