

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, FEBRUARY 18, 1898.

No. 7

**SELL
ONLY
THE
BEST!**

In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : :

Colman's Mustard

IS THE BEST IN THE WORLD



*Perfect Flavor
Delicious Taste
Highest Quality*

Known Everywhere. Used Everywhere.
Sold Everywhere. Liked Everywhere.
The World's Finest Cheese Product.

Packed in white opal jars with trade mark (Cows' Heads and Cheese Testers.)

There are imitations of our Labels, Jars and Holders. Don't be deceived, it is hard to imitate the cheese.

A. F. MacLAREN & CO., Toronto and Stratford, Canada

Deviled and Potted Meats

(Ham and Tongue) put up under the **Helmet Brand** are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The **Helmet** trade mark on any can of meat is a guarantee of superior excellence.



Agents:

J. L. Watt & Scott, Toronto.
 Watt, Scott & Goodacre, Montreal.
 George De Forest & Sons, St. John, N.B.

Or

Armour Packing Co., Kansas City
 U.S.A.

... A PERFECT SNAP

We are now manufacturing a Ginger Nut, or Snap, which all who have seen them call the most perfect ever placed on this market.

Our Flg Bars

are **Faultless—equal to, or better than, any ever made or imported.** With every confidence of your approval, we offer these two lines for your criticism.

Queen Biscuit Co.

ST. JOHN, N.B.

Only authorized manufacturers in Canada of the

Famous Boss Lunch Milk Biscuit

Each Biscuit stamped "BOSS."

Purest and Best

WINDSOR SALT

Knowing and discriminating buyers want the best, especially when the price is no higher than the price of inferior brands.

Handle what is known everywhere as the best.

THE WINDSOR SALT CO. LIMITED - WINDSOR, Ont.

Right from The Shoulder

For the Yukon Trade

We don't propose to "mince matters" on this Klondyke business with those portable, nutritious highest quality, small English Soup Squares, made by E. Lazenby & Son, of London—there is an unequalled demand for them **from everywhere**. Each one contains the soluble parts of $1\frac{1}{2}$ pounds of the best beef, free from fat and bone. They yield great nourishment—**perfect** nourishment. Each square is less than $1\frac{1}{2}$ inches in size. They are the only article of the kind now used by the British Government in the border campaigns. Are you going to let this Klondyke trade go by you and into another store?

Lazenby's Soup Squares

For Every Day Trade

"Hand in Hand" Brand

of Bi-Carbonate of Soda contains $98\frac{50}{100}$ of pure Bi-Carbonate of Soda. Strong—even in the grade—white.

Made by the United Alkali Co. of Great Britain. The brand of the clasped hands.

**Bi-Carb.
Soda**

"The Household Cocoa"

A winner of confidence—pure, rich, delicate, yet withal most economical to use, because concentrated—there is "much in little" in

**Fry's
Cocoa**

Agents:

A. P. Tippet & Co.

Montreal and Toronto.

F. H. Tippet & Co.

St. John, N.B.



PATTISONS LIMITED

Highland Distillers

LEITH

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

ESTABLISHED 1849

AT A BOUND PATTISONS' WHISKY HAS COME TO THE FRONT



MORNING
DEW
(10 Years Old)

MORNING
DEW
LIQUEUR
(12 Years Old)

ROYAL
GORDON
(10 Years Old)

PERFECTION
ROYAL
GORDON
(15 Years Old)

THE WHISKY PAR EXCELLENCE.

Acknowledged to be perfection by all impartial men. That the public appreciate a really sound and wholesome drink is proved by the enormous increase year by year in the sale of Pattisons, and lovers of a genuine Scotch brand, who have not yet made its acquaintance, should give this, the King of Whiskies, an early trial. They will be delighted with its rich, full, cream-like flavor, and absolute purity.

Established nearly half a century; always at the head of, and to-day leading, the trade in Scotland in the extent of their business, Pattisons Limited may well point to their position as a guarantee of the quality of their Whiskies.

To merchants wishing to establish a private brand, or to control one of their many registered brands, and to those who will handle their standard brands, we will give exceptional inducements in prices and terms.

Orders taken from Wholesale trade only. For further information, samples and specimen labels, address—

S. B. TOWNSEND & CO.

BOX 1125

MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA.

WE never lose a paper
bag customer---our list
is increasing with wonderful
rapidity.



PAPER BAGS

Hundreds
of grocers who gave us trial orders are now reg-
ular buyers. You wouldn't wonder if you used
our bags.

The E. B. EDDY CO., Limited

HULL, CANADA.

61 Latour St. - - - MONTREAL
38 Front St. West - - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A.
Hendry, Kingston; Schofield Bros., St. John; J. Peters & Co.,
Halifax; Tees & Perse, Winnipeg; James Mitchell, Victoria and
Vancouver, B.C.; John Cowan, St. John's, Nfld.



A
Full Supply
of...

Evaporated Vegetables
Soups, Etc.

for
Exploring
Parties.

A GOOD TEA

Brings increased trade and profit. Every wide-awake grocer realizes this—but all have not had an opportunity of testing the superior values offered in our wide and carefully selected range.

Japans
Young Hysons
Ceylons Indians

We shall be pleased to send samples, and await your judgment.

W. H. Gillard & Co.

Wholesalers
Only ... **HAMILTON**

John Mouat, Northwest Rep., Winnipeg.

WASHBOARDS
CLOTHES PINS
CLOTHES LINES
TUBS
PAILS
CHURNS
BUTTER PLATES
BUTTER TUBS
BUTTER PRINTS
BASKETS
SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

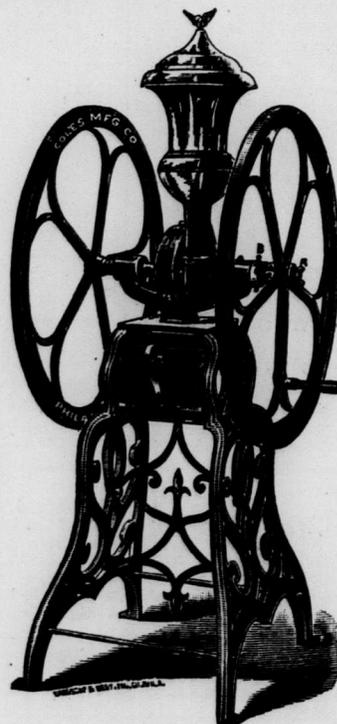
...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly
recommended by
all leading gro-
cers.



Sovereign Matches



No. 18

Agents | **TODHUNTER, MITCHELL & CO., Toronto**
| **DEARBORN & CO., St. John, N. B.**

Notice.

Having introduced our-
selves, we now wish to make
a few claims.

Your first consideration na-
turally is—to buy the best mill
at the lowest price.

We Claim to have the
easiest and quickest Grinders.

We Further Claim to
have the most effective and
accurate Adjustment.

We Again Claim that our
Grinders will give you the
longest service.

And for all this you pay
nothing extra, even though
we have patents on our mill.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, FEBRUARY 18, 1898.

(\$2.00 per Year) No. 7

CLASSIFICATION OF ACCOUNTS.*

By ENOS SPENCER.

THE fact that the trial balance of all bookkeepers, with very few exceptions, show no result whatever beyond the mere fact that the ledger is probably in balance, led me some years since to take up the subject with a view to developing some plan by which the figures of the trial balance could be made more useful. It seemed to me that the proprietor should have a monthly instead of a yearly analysis of his business, and that it would be of great value to him to know at the end of every month the exact amount of the liabilities, as well as the amount outstanding on open accounts. The lack of this knowledge among bookkeepers and business men is the fault of the business colleges, because they have not taught a method by which a trial balance could be readily analyzed every month. Some authors have classified the accounts, but none, as far as I know, have given their practical arrangement and classification on the ledger and trial balance any special attention. In fact, nearly all, in opening a ledger, ignore the class to which an account belongs. I divide accounts into four classes :

1st. The account with the proprietor in an individual business, or accounts with the partners in a partnership business, or the account with capital stock and its divisions in a business conducted by a corporation, representing the investment or investments in the business. Such accounts we call "investment accounts."

2nd. All accounts representing property and the operations of the business in buying and selling the same, the expense incident thereto, as well as the earnings from any branch representing services rendered, we place together in a class and call them

"speculative" because they represent the speculations or ventures of the business.

3rd. The accounts with cash and bills receivable and accounts with that class of persons, firms or corporations to whom goods are sold we call "resource" accounts because they are resources and represent the resources of the business, with the exception of the resource inventories of the speculative class.

4th. The account with bills payable and accounts with that class of persons, firms or corporations from whom we buy goods—in other words—the liability personal accounts we call "liability accounts" because they are liabilities and represent all the liabilities of the business except the liability inventories of the speculative class.

In a business where only one ledger volume is used we place the investment accounts on the first pages, the speculative accounts next in order, the resource accounts next and the liability accounts in the back part of the ledger. In a large business the investment and speculative accounts may be placed in one book to be known as the general or private ledger, and the resource accounts in one or more books known as sales ledgers, or, if divided to represent different sections of the country, by a name designating the section represented. The liability accounts in such a case would be placed in a separate book known as the liability ledger or purchase ledger. Where there are a number of bookkeepers employed, accounts should be kept in the general ledger with each special ledger, and thus enable each book-keeper to test his work the same as is customary in bank work. * * *

The accounts are arranged on the trial balance book in the same order as on the ledger or ledgers, and the

classes footed separately. The footings are summarized as follows :

1st. Investment, giving the debit and credit footings of the division.

2nd. Speculative, giving the footing of this division.

3rd. Resource, giving the footings of this division or the footings of their special ledgers, if separate volumes are employed.

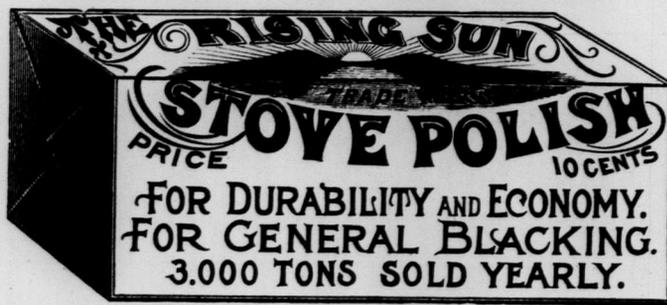
4th. Liability, giving the footings of this division or of the special ledger representing the class.

The greatest advantage and merit of this classification and arrangement of accounts is found in the monthly financial statement. From the summary of the trial balance we make up on the first of every month an analytical statement of the condition of the business. First, we take the difference between the footings of the investment accounts, which shows if the credit side be the larger, the amount of the investment yet in the business, or, if the debit side should be the larger, the amount drawn out or lost in excess of the investment. The credit difference would also be the net capital, less the gain or plus the loss, since the last closing of the books. A debit difference would show the net insolvency, provided the difference were larger than the net gain since the last closing, or the net capital would be the excess of the gain since last closing over the debit difference ; or, if a loss, the net insolvency would be the debit difference, plus the loss.

Second, we take the difference between the footings of the speculative accounts, and if the debit side be the larger, which will nearly always be the case, it shows the value of the resource inventory over the liability inventory necessary to make no loss or gain, or, if the credit side be the larger, the amount of gain without any net resource inventory. These figures give the manager of a business a basis from which to study the fluctuations of the business very closely

*Paper read at the Federation of Business Educators, Chicago.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

every month, and where the account-stock books are kept and the inventory can be readily determined every month, the exact loss or gain and condition of the business may be shown. Even where stock books are not kept, the manager from these figures can estimate very closely the amount of inventory and thus get at the results. If the speculative accounts show a debit difference, the amount that this difference is less than the difference between the resource and liability inventory will be the net gain since the last closing or, if greater than the net inventory, will show the net loss.

To illustrate: If the debit difference were \$20,000, and the manager knew or estimated that the resource inventory in excess of liability inventory were \$23,000, he would know that there had been a net gain of \$3,000. Or, if he were confident that there were only \$18,000 net resource inventory he would then be certain that the business had run behind and made a net loss of \$2,000 since the last closing. If there were a credit difference of \$1,000 the manager would know that there was \$1,000 gain without any net resource inventory. If he had a net resource inventory of \$2,000, he would know that there was a net gain of \$3,000; or if he had no resource inventory and a liability inventory of \$200, he would have a net gain of \$800; or if he had a net liability inventory of \$1,200 he would know there had been a loss of \$200. The last propositions are only possible conditions, not probable.

These figures also furnish the manager another basis for estimating the condition of the business. Whenever the debit difference increases, the net resource inventory must increase in a greater proportion to make a net gain, and if it increases in a smaller proportion it will show a net loss. The opposite is true of a credit difference, but as it so seldom occurs, I will not take time to enlarge upon the possible results. If the debit difference for November were \$20,000, and for December \$23,000, the manager would know that the value of a

stock or resource inventory must have increased more than \$3,000 during the month, or, in other words, he must have purchased \$3,000 more goods during the month than the cost price of the goods sold. If he is confident that he has increased his net resource inventory more than \$3,000, say \$3,500, he may be sure of \$500 net gain during the month, or if he is confident that the net increase has been only \$2,700, then he may be sure of a net loss of \$3,000 during the month. These figures will show anyone, who is conversant with handling them, the inside track on a trade, to buy or sell an interest in a business where an inventory is to be taken. * * *

By taking the difference between the footings of the resource accounts, we have the amount of cash and bills receivable on hand, plus the amount outstanding on open accounts for goods sold. By adding together the cash and bills receivable and subtracting the amount from the resource difference, we have the amount outstanding on open resource personal accounts. This result is of great value to every business manager, as by it he is able to tell whether or not collections are being properly attended to, and whether or not too large lines of credit are being extended to customers.

We take the difference between the footings of the liability accounts, and have the total liabilities of the business every month, with the exception of a possible liability-inventory which is usually small. Subtract from this amount the amount shown by bills payable account, and we have the amount owing on liability personal accounts. * * *

DECORATED HAM.

Hams fresh from the smoke with a soft skin are best adapted for this purpose. Cook the ham, let cool, trim it nicely all around, and uncover the bone enough to fasten the cuff to it. Now cut little squares into the skin at the front end in this manner (□□□□); all around at equal distance from the edge. Then fill the empty squares with white lard, smooth with

the knife, so that the skin appears again. Now carve out some kind of a little statue or a star from red or white jelly. Hash up a little more jelly to make it look like diamonds, and put along the edge of the star; make a border around same of laurel and lemon, then make some fancy painting with lard on the empty places of the skin.

Put a paper cuff around the bone, such as can be bought in stationery stores. Take several colors—white, red, golden, green, pink, blue, etc.—National Provisioner.

THE CAP FITTED.

"Now," said the fussy old gentleman, putting one of the biggest berries in his mouth and picking up another, "what is the sense of having that sign read, 'Fresh strawberries for sale?' Don't you see that 'Fresh strawberries' would be enough? Don't you suppose everybody knows they are for sale?"

"I dunno," answered the grocer; "some folks seem to think I'm givin' them away."

And then the old gentleman put the berry back in the box.—Retail Grocers' Advocate.

NEW CANNING FACTORY.

Messrs. James B. Gibson and W. J. Greenfield, of Belleville, and Mr. Samuel Nesbitt, of Brighton, have entered into partnership and will establish a canning factory in Brighton, under the name of the Brighton Canning Co. Messrs. Gibson and Greenfield are both practical men, having been with Messrs. Carson, Morden & Anning, the well-known canners of Belleville, for the past six years. Mr. Nesbitt is a prominent merchant and apple dealer of Brighton.

The new firm will erect a large factory on the premises close to the Grand Trunk track, in Brighton, in the spring, and have already completed arrangements for their boilers, machinery, etc., while contracts have been made with the farmers of that neighborhood for tomatoes, etc. The firm expect to employ about 200 hands.

A Good Leader

Our new **THREE POUND** package of "Circle Tea." See the variety of labels our Travellers carry for packing tea with your name on same.

NORTHWEST REPRESENTATIVE, C. R. DICKSON, CALGARY.

Lucas, Steele & Bristol - Hamilton

BRITISH COLUMBIA CANNED VENISON



In Pound Tins. Very suitable for
Meat Pies, Patés, etc.

Nova Scotia Codfish Tongues

A Delicacy, in Pound Tins.

James Turner & Co.

HAMILTON, ONT. (Established 1844.)

Evaporated Cream Contains no Sugar.

Try "REINDEER" Brand.

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NOW IS THE SEASON FOR FISH.

**WE
CAN
SUPPLY
YOUR
WANTS**

No. 1 Labrador Herrings, in barrels.
No. 1 Labrador Herrings, in half barrels.
No. 1 Split Herrings, in half barrels.
Scaled Herrings. Small fish.
Boneless Fish, in 40 lb. boxes.
Quail on Toast, 24 lb. boxes.
Pure Cod, in 5 lb. boxes, 1 lb. rolls.

THOS. KINNEAR & CO., 49 FRONT ST. EAST TORONTO.

ROUND BOYS IN SQUARE HOLES.

SCHILLER was sent to study surgery in the military school at Stuttgart, but in secret he produced his first play, "The Robbers," whose first performance he had to witness in disguise. The irksomeness of his prison-like school so galled him, and his longing for authorship so allured him, that he ventured, penniless, into the inhospitable world of letters. A kind lady aided him, and soon he produced the two splendid dramas which made him immortal.

Daniel Defoe had been a trader, a soldier, a merchant, a secretary, a factory manager, a commissioner's accountant, an envoy, and an author of several indifferent books, before he wrote his masterpiece, "Robinson Crusoe."

A. T. Stewart studied for the ministry, and became a teacher, before he drifted into his proper calling as a merchant, through the accident of having lent money to a friend. The latter, with failure imminent, insisted that his creditor should take the shop as the only means of securing the money.

Erskine spent four years in the navy, and then, in the hope of more rapid promotion, joined the army. After serving more than two years, he one day attended a court, out of curiosity, in the town where his regiment was quartered. The presiding judge, an acquaintance, invited Erskine to sit near him, and said that the pleaders at the bar were among the most eminent lawyers of Great Britain. Erskine took their measure as they spoke, and believed he could excel them. He at once began the study of law, in which he soon stood alone as the great forensic orator of his country.

"Jonathan," said Mr. Chace, when his son told of having nearly fitted himself for college, "thou shalt go down to the machine-shop on Monday morning." It was many years before Jonathan escaped from the shop to work his way up to the position of a man of great influence as a United States Senator from Rhode Island.

James Smeaton's father intended his son for a lawyer, but nature had marked her

bias for engineering upon every fibre of his being too deep to be erased by his parents. He was found one day, in petticoats, on the top of his father's barn, fixing the model of a windmill which he had made.

It has been well said, that if God should commission two angels, one to sweep a street crossing and the other to rule an empire, they could not be induced to exchange callings. Not less true is it that he who feels that God has given him a particular work to do can be happy only when engaged in its performance. Happy the youth who finds the place which his dreams have pictured. If he does not fill that place, he will not fill any to the satisfaction of himself or others. A parent might just as well decide that the magnetic needle will point to Venus or Jupiter without trying it as to decide what profession his son shall adopt.

In a fable in Judges, the fig tree, among others, was invited to become king over the forest. After the olive tree had refused to give up its fatness which "pleased God and man," to reign over the trees, the fig tree replied, "Why should I forsake my sweetness and good fruit and go to be promoted over the trees?"

What a rebuke in this beautiful fable to the thousands of people who forsake the sweetness and richness of their own nature to do something for which they are totally unfitted!

As king over the stalwart oak and lofty pine, the fig tree would have been a dead failure, and as much out of place as some of our politicians are in Congress; but for bearing figs the oak and pine are its inferiors. Bearings figs is the grandest thing in the world for a fig tree. It shines in its own sphere; but, stripped of its fig bearing power, it has no excuse for existence. Sometimes a mother, who reigns a majestic queen in her own household, forsakes her quiet sweetness of home rule for a noisy, rough, public career, for which she has not the slightest qualification. — Pushing to the Front.

BOOK REVIEWS.

POINTS IN MINOR TACTICS.—Compiled for the infantry arm of the United States. By Capt. C. A. Smylie, 12th Infantry, N.G. D. Appleton & Co., publishers.

Capt. Smylie, the author of this work, is not a regular army officer, but an officer of the National Guard, and shows what an enthusiastic and capable non-professional soldier can do in compiling a work on minor tactics, which is as valuable and applicable to the Canadian militia as to the United States National Guard. It is compiled, as the author says in the preface, from foreign authorities, as the United States has had no serious experience of warfare for 30 years. The book is primarily applicable to infantry, and but a passing reference is made to cavalry and artillery. He describes the characteristics of the three arms; ground in relation to tactics; minor operations of war; discipline; advance and rear guards; outposts; patrols and reconnoitering marches; points in infantry fire tactics; field fortifications, entrenchments, etc. The book is 221 pages and copiously illustrated. The book is well worthy of perusal by militia officers in Canada, and much valuable information will be obtained from it. The author of "Points in Minor Tactics" will be best known to grocers as a member of the firm of Young & Smylie, the famous licorice manufacturers.

A GROCER FOR THE KLONDYKE.

The writer learns that the Klondyke fever has affected the grocers of Brooklyn in no small degree, and that many, with a desire to get rich quickly, have got dissatisfied with the profits of the grocery trade and are making preparations for clearing out, and intend making tracks for the "land of gold" early in the spring.

The craze has also reached Hoboken, for we hear that a brother of Mr. Soehl, a well-known grocer, of 94 Varick street, this city, has bought out a store there, the late owner having departed already for Klondyke.—Retail Grocers' Advocate.

The Modern Way

THERE was an old-fashioned idea that Buckwheat ground between stones would make a good Buckwheat Flour—are you still selling Buckwheat Flour made that way with all its impurities and dust and dirt?

The "Roller Process" cleanses, purifies—makes the assurance of absolute cleanliness doubly sure—it is the modern, up-to-date way.

But there is something more than that that makes Tillson's Roller Process Buckwheat Flour, the flour of confidence—there is a true, rich, pleasing Buckwheat flavor that sells it a second time. It is a permanent profit yielder made in this modern way.

The Tillson Company, Limited
From Manufacturer to Retailer Direct.

Tilsonburg, Ont.

Tillson's.
Roller Process
Buckwheat Flour.



There are yet a few who are not using Pure Gold Windsor Square Blue ; it is because they have not tried it or because it has not been brought to their attention. Try it yourself and you will know its merits ; have your customers try it and they will be convinced.

It is put up in 1 oz. squares, 3 in a neat package, 64 packages in a box.

Have we your Order ?

PURE GOLD MFG. CO.

Toronto

SALT

SALT

— "The Salt of the Earth" —

RICE'S PURE SALT

HAVE YOU IT ?

SOLE MAKERS

SALT

North American Chemical Co., Limited
Goderich, Ont.

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JAPAN SIFTINGS

Good Draw. Cheap.

WHOLESALE
GROGERS

THE DAVIDSON & HAY, LTD.

TORONTO

SYRUPS

Dark, Medium and Bright
"Perfection"

Extra bright in $\frac{1}{2}$ bbls., kegs, and pails

We
can
sell
you

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week.

In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

T KINNEAR & CO. have No. 1 Labrador herring in barrels and half-barrels; also No. 1 split herring in half-barrels.

J. A. McLean reports realizing good prices for good dairy butter.

Cheap Rio coffees are being offered by the Davidson & Hay, Limited.

T. Kinnear & Co. are in receipt of a carload of medium-grade golden syrup.

D. Gunn, Bros. & Co. are receiving increasingly large shipments of dairy butter.

"Anchor" cream cheese, controlled by the Eby, Blain Co. Limited, retails at 10c.

Eight or nine new lines of Ceylon teas are offering by Lucas, Steele & Bristol at 17 to 18c.

W. H. Gillard & Co. offer some exceptional values, they state, in Ceylons and Indians.

W. H. Gillard & Co. report an active sale for the Japans, medium and high grade, of which they have a superior range.

The Davidson & Hay, Limited, are offering special inducements in dark, medium

and bright syrups. The company reports sales of "Perfection" heavy during the past two months.

The Eby Blain Co., Limited, have extra value "Milo" molasses, which they offer at close prices.

The Davidson & Hay, Limited, are offering an exceptionally good value this week in a low-grade Congou.

Warren Bros. and Co. are in receipt of a shipment of boneless poultry and pigs feet; also fancy canned blueberries.

Rutherford, Marshall & Co. are receiving large shipments of dried apples daily, for which they are paying outside prices.

The Davidson & Hay, Limited, expect a the arrival of car of California evaporated apricots and prunes early next week.

The Dawson Commission Co., Limited, have received a large and choice shipment of frozen sea herring, which they are selling at \$1.25.

"We are booking an unusual number of orders for Southwell's new season's marmalade. Extra stocks are first at hand," write Frank Magor & Co., Montreal.

Among the supplies for the Klondyke recently taken by a Montreal party were several tins of Edwards' preserved potatoes and Edwards' desiccated soup. These goods are suitable for mining parties, as they make nearly seven times bulk when water is added. Frank Magor & Co., Montreal,

are agents for Canada. Special samples and quotations will be sent to the trade. Mention THE CANADIAN GROCER.

Lucas, Steele & Bristol's men are showing, this week, handsome tea labels for private packing, with special brands and buyer's name. They are novel in design.

In addition to Lucas, Steele & Bristol's "Bargain" and "Tiger" molasses, they also put on the market choice syrup in 2-lb. cans, nicely labelled under the brand "Something Sweet." They can be retailed at 12 $\frac{1}{2}$ c.

The baking powders manufactured by the Eby, Blain Co., Limited—"Maple Leaf," in $\frac{1}{2}$ -lb. and 1-lb. glass jars, and 1 $\frac{1}{4}$ -lb. self-sealers; "Red Cross," in 4 oz., 8 oz. and 16 oz. tins; "Niagara," "Sunrise" and "Sugar Loaf" in 1-lb. tins—have been found profitable lines to handle by the trade and equally satisfactory to the consumer.

TIME TABLE FOR GROCERS.

The new freight time table for this year issued by Lucas, Steele & Bristol is now regularly looked for by grocers all over the country. They find it one of the necessities, and the firm has applications from merchants every day for one of your "Freight Time Tables." As long as they last Lucas, Steele & Bristol will be pleased to furnish same, and many will find it useful, not only on account of the "table" but on account of the pretty map which goes with it.



GROCERS! Do you know that the sale of ENAMELINE in America is more than Double that of any other Stove Polish on earth? Do you know that the sale of

Enameline

The Modern STOVE POLISH

In Europe is more than the entire output of any other brand of Stove Polish in America? Such is A FACT! Why? Because Consumers and the Trade demand ENAMELINE.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

PRICES STEADY.

As has been pointed out in Bradstreet's from week to week, steadiness in prices of leading products has been a feature of particular and constant interest. This has been especially the case in a number of lines in which production has been up to or above the maximum, and it has been especially encouraging, because indicating that current demand for leading staples has been of a volume sufficient in many lines to absorb the immense production mentioned without exerting sufficient pressure upon values to bring the prices much below the levels recently established. Bradstreet's has already shown that prices on January 1, 1898, had reached a level, as indicated by that approximation of averages, the index number, higher than at any previous period on record since January 1, 1895, and with the exception of the date just mentioned, higher than at any previous date since January 1, 1894, following the panic of the preceding year.

Little impairment of strength is portrayed by the prices record during the month of January, thus confirming Bradstreet's weekly report of price steadiness. It is true that a trifling decrease in index numbers, as compared with January 1, 1898, is to be reported, the number on February 1 being 80,136, as against 80,149 on January 1, 1898; but this decrease was, as already said, a trifling one, and the course of prices since February 1 has been such as to encourage those who look for further price advances during the early part of the present year.—Bradstreet's, Jan. 12.

NEW YORK AND FOREIGN TRADE.

A greater degree of interest than usual attaches to the report of The State Engineer of New York, says Bradstreet's, owing to the discussion therein contained relative to the change in the position of the city of New York in respect to the country's foreign trade. Statistics are presented comparing the percentages of exports and imports from the principal ports of the United States with the view of showing how the commerce, which once went to so great an extent through New York city, has been diverted to other ports, such as Boston, New Orleans, Baltimore, Philadelphia, etc. The report directs attention to the fact that whereas a third of a century ago New York commanded 73 per cent. of the total exports of the nation, it now commands only 37 per cent. of them. During the period from 1880 to 1897 the nation's foreign commerce increased by \$300,000,000 in value, but New York's share of the increase was only \$20,-

000,000, less absolutely than that which went to Boston or Galveston, and, of course, proportionately, considerably less. It is in the exports that New York's commercial losses have occurred; in imports it almost holds its own, its proportion being a little less than two-thirds of the whole.

BENGAL RICE CROP.

According to the final report on the winter rice crop in Bengal, the season generally was very favorable, the total area cultivated amounting to 31,572,700 acres, an increase of 8.3 per cent. on the area sown in 1896. Two districts report heavy crops of 20 annas; twenty-one return heavy crops of 16 to 19 annas; eleven return average crops of 16 annas, and eleven report crops of from 14 to less than 16 annas. In no district is the out-turn expected to fall below 14 annas. The total yield of the province is given as 391,437,000 cwt., against 148,541,000 cwt. in 1896, when the crop was estimated at 72.5 annas only, and the area sown was much less than that reported as having been sown last year.

AMERICA COMPETING IN PORK.

The English trade in pork is just now much exercised over a new development in the pork business. Fresh pork is now being sent to this country from America, which is not frozen, but simply chilled, by which means it is claimed that it will keep fresh for a considerable time without impairing the quality. The importation of the pork from "across the pond" has fetched down the price of the home-fed article, and as the supply of pigs from Ireland has been rather short, in consequence of the partial failure of the potato crop, poor Pat's extremity has been Brother Jonathan's opportunity, apparently.—City Affairs, London.

CURRANTS AND VALENCIAS IN LONDON.

There has again been a very quiet feeling in the currant market, and only a small business is reported, at prices which are slightly in favor of the buyer. Although the pause in the demand that set in a few weeks ago was, perhaps, more or less unexpected, it is regarded by many as being by no means an unmixed evil; as the continuance of a retail price of 3d. per lb., which, if the fruit had continued to advance, would have been imperilled, is now practically assured. The reason for the quieter market is obvious to those who are in a position to look "behind the scenes"; and the holders have undoubtedly defeated their own ends, to the loss of the grower, but to the benefit of the grocers and the consumers. The market for Valencias continues to be

firm, and a moderate business is reported. As recently pointed out, this fruit is relatively very cheap as against other currants or Sultanas; and it will be surprising if this fact does not make itself felt in the relative consumption. On the other hand, the stock of Valencias is in excess of last year, and also of the same period of 1896, while that of both currants and Sultanas is smaller than in either of the two previous years.—Produce Markets' Review.

BEET AREA IN THE STATES.

The following table gives the estimated area devoted to beets in the United States during the past four years, in acres:

	1897.	1896.	1895.	1894.
California	32,986	23,617	14,648	12,362
Nebraska	7,000	8,000	5,000	4,421
Utah	3,000	4,320	3,000	2,755
Virginia	50
New Mexico	2,000	1,300
New York	1,150
Total	45,236	37,239	22,948	19,588

JAPAN RICE IN LONDON.

Japan rice continues firm in London, Eng., and with the small stock there prices continue to gradually harden. The quantity landed in London (cleaned and uncleaned) was 15 tons, against 72 tons; the deliveries were 757 tons, against 303 tons; and the stock was 10,813 tons, against 5,685 tons. The stock in Liverpool was 13,620 tons, against 16,070 tons at the same time last year.

SALMON IN LONDON.

Salmon continues to attract a large amount of attention in London, England, according to Produce Markets' Review, and the upward tendency continues. Buyers generally seem now to be alive to the fact that prices have, in all probability, touched their lowest point. Several large packs on the way by sailing vessels have changed hands during the week, thus further strengthening the market. Columbia river fish is in very small supply, but some of it is of magnificent quality, and those who appreciate the merits of this fish are quite willing to pay the slightly higher price demanded.

UNSATISFACTORY ORANGE MARKET.

Referring to the Valencia orange situation in Liverpool, an English trade paper says: "It is a matter of great regret that in a season like the present, when the flavor of the fruit is far superior to that of recent years, the condition should be so unsatisfactory. This is, however, a difficulty which affects the wholesale rather than the retail dealer, as, while the one has to buy in large lots and take the fruit as it lands, the other can reduce his purchases to the minimum and buy more frequently, and, in addition, get it repacked and sound."

The plain Truth plainly told

We make a study of blending Teas to suit your trade. Quality is what your customers want, profit is what you are after. When purchasing **Ludella Ceylon Tea** you get both combined. If you have never tried this superb Tea, write us for a sample.

25, 40, 50 OR 60 CTS. — IN LEAD PACKAGES.

H. P. ECKARDT & CO., Wholesale Agents, TORONTO

The question is often asked, why is it

Grand Mogul Tea

sales are increasing daily with limited advertising. The answer is not far to seek. The excellent flavor and strength is appreciated by the public. **Coupons in every package.**

Flag and Crown Japan Tea was bought by us before the advance in price. We offer at old price for this month. It is a trade winner. Write for samples.

T. B. ESCOTT & CO., Wholesale Grocers, LONDON, ONT.

Canadian Dealers too Often Deceived

It is of vast importance that every dealer should exercise the greatest caution when buying Paste Stove Polish.

The **QUICKSHINE** has attained such immense popularity that unscrupulous people have gone into stove polish business and are manufacturing polish that pays them tremendous profits. The materials employed in the composition of these imitation packages are so poor and cheap that the woman who buys them can never get the results she desires, and in this manner, to a certain extent, injures the sale of the good article.

When stove polish is required for domestic use ask your dealer or wholesale grocer for **QUICKSHINE STOVE POLISH**, and accept no substitute in the way of imitation package polishes, or polishes that are two-thirds soap and one-third polishing material.

If your wholesale dealer does not sell **QUICKSHINE**, send direct to us for same, stating the wholesale dealer you wish us to send it through; or if you prefer it sent direct, we will forward same at once. Price per 3-doz. Case, \$2.25.



THE ALPHA CHEMICAL CO. - Berlin, Canada.



President, JOHN BAYNE MacLEAN, Montreal.
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PLEASE MENTION THAT YOU SAW
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REFINERS AND WHOLESALERS.

IN THE doing of business there ought to be more co-operation on the part of manufacturers and merchants. And, as far as we are aware, there is no country where this is more obvious than in Canada.

There are evils which a score of men cannot remedy, because one or two persist in maintaining them. One of the evidences of this is in regard to wholesalers and their selling price of sugar.

Every grocer is conversant with the record of sugar selling. He knows that the practice of cutting prices has, in times past, been so general that the wholesalers have often been selling at a loss. As sugar is one-third of the wholesaler's business, the meaning of this is obvious: He has either to go out of business or else make the other lines he carries earn a larger profit than they otherwise would in order to make up for the loss on sugar. In fact, in some instances, he has had to do this to such an extent that certain lines which could be mentioned are now no longer sold by him as, bearing an extra profit, they could not be sold in competition with merchants other than grocers handling them.

For some months, as the trade is aware, the wholesale grocers in the different com-

mercial centres have been selling sugar upon a fixed price of about 6 per cent. above cost.

To make permanent the understanding among the wholesalers as to price the co-operation of the refineries is necessary. So far the latter have failed to accord this.

It is to be hoped the refiners will not persist in withholding their support.

The cost of handling sugar is about 6 per cent. If the refiners would assist in some practical way in assuring only this small margin, THE CANADIAN GROCER is persuaded that the wholesalers would be satisfied. This is no unreasonable demand; it is a modest one.

It may be urged that the wholesalers should look after themselves. So they are, to the best of their ability. But there is a missing link, and that link can only be supplied by the refiners. It is to their interest to supply it.

At present the refiners are busy importuning the Government to increase the duty on refined sugar; but where they might be getting assistance from the wholesalers as a body, they are now getting their opposition.

With a higher duty on sugars the wholesalers realize that their purchasing market would be restricted to the home refiners. And naturally they are not disposed to be a party to any such condition, as long as the refiners are indisposed to assist them in bettering their condition.

FLOUR SACKS ADVANCE.

The price of flour sacks has advanced, the principal makers and dealers in Canada having agreed upon the following prices:

Manilla—	Plain per M.	Printed per M.
Size 3½	\$3 25	\$3 75
5	4 00	4 50
7	5 00	5 50
8	6 00	6 50
10	6 50	7 00
12½	8 50	9 00
14	9 00	9 50
25	11 50	12 00
50	21 50	22 00
Blue Lined—		
12½		10 00
14		11 00
15		13 00
50		24 00

Lots of less than 1,000 are at considerably higher proportionate prices. An extra charge is made for printing in more than two colors, for bronzing and for printing on two sides.

SENATE AND YUKON RAILWAY.

AN EFFORT is being made by press and politicians to induce the Senate to throw out the Stickeen-Teslin railway bill.

What we stated last week we repeat again this week: The Government has been too liberal in its concessions to Mackenzie, Mann & Co., the contractors. We are firm in our belief of this.

But for the Senate to throw out the bill would be most unwise from a business standpoint, and most unpatriotic from a national standpoint.

In the first place, the railway is wanted, and with its construction will undoubtedly come an influx of travelers and freight over it instead of by Skagway, the Yukon river, and other points in United States territory. By the Stickeen-Teslin route there are no terrible mountain passes to climb, and through it the journey from Victoria to Dawson City will be comparatively easy.

Some argue that the railway should start at Fort Simpson. It might be more convenient to travelers if it did. But would it be more convenient to the country from a financial point of view?

No one dreams that a railway in that part of the country will be of a permanent character, like that of the Grand Trunk or Canadian Pacific in the more settled parts of the country. With the exhaustion of the placer mining in the Yukon district will cease the necessity for a railway, for the country is not adapted for settlement in the ordinary sense.

It is, therefore, obvious the less railway building we have to do the better. Now, the building of a line from Fort Simpson would mean the construction of a railway several hundred miles longer than it is now proposed to do, and as such an undertaking is not a necessity, it should not at present, at any rate, be seriously considered.

It must be remembered that the proposed line from the Stickeen river to Teslin lake is merely a link in a water route, and the smaller this link is, with a due regard to the interests of travelers entering the gold fields, the better.

But, aside from all these arguments, we have the evidence of Mr. W. Ogilvie, and other authorities, that the country, from the Stickeen river to Teslin lake, is the best

adapted for railway construction. Mr. Ogilvie and others expressed this opinion away back in November last.

If a lengthy and permanent railway is to be constructed let it by all means be continued on from Edmonton, for a line from that point would for some distance run through a country adapted for permanent settlement.

Business men, after contracting for an article of merchandise, sometimes discover before delivery is made that the price they have agreed to pay is too high, but, while realizing that, they also realize that to be without the goods would entail still greater loss and at the same time cause customers to go elsewhere. Like wise men they accordingly accept the lesser evil.

Now, in regard to this Yukon railway, the situation is much the same. We are evidently paying the contractors too high a price and according them too many privileges, but we want the road, and want it badly. Every day we are without it means delay and loss of money to those flocking into the gold fields, and, of course, loss to the Dominion itself.

If the Senate throws out the bill, Canada will, at least for this year, see no railway into the Klondyde. This would, undoubtedly, entail serious loss to the country. On the other hand, from the railway great advantages would undoubtedly accrue, and to pay dear for it is cheaper than being without it for what may be an indefinite period longer than the contract with Mackenzie, Mann & Co. calls for. As it is the railway should be in operation this spring and not next fall.

If, unfortunately, there should be any delay in the matter, it is to be hoped it will not come from the Senate, or the Dominion Parliament either.

GOOD RAILWAY EARNINGS.

Business on the Canadian railways continues to improve.

The earnings of the C. P. R. for January were \$1,673,000, against \$1,313,000 the same month last year, a gain of \$360,000.

The earnings of the Grand Trunk were \$1,916,332, against \$1,639,614 for January of last year, a gain of \$276,718.

These trade barometers continue to record prosperity.

PREFERENCES TO BE ABOLISHED.

A BILL was introduced in the Nova Scotia Legislature a few days ago which is of great interest to business men. It is a bill in regard to insolvency.

Insolvency matters in Nova Scotia at present come under the common law. The results are naturally unsatisfactory, particularly in the matter of preferences, the disposal of the assets of the estate of an insolvent being practically in his own hands. Under such a condition of affairs an equitable distribution of the assets of an estate is the exception and not the rule.

The most striking and most satisfactory feature of the bill in question is the unequivocal manner in which it strikes at the root of the preference evil: It declares that after the passage of the bill assignments containing preferences shall be void. Bills of sale and chattel mortgages registered within a certain period prior to an assignment are also declared to be void.

One feature of the bill which it is to be hoped will be eliminated is in regard to the appointment of official assignees. Experience proves that official assignees are baneful and expensive, and yet this bill provides for the appointment of one or more in each county in the province.

The bill makes no attempt to provide ways and means for the discharge of an insolvent, it being ultra vires of the constitution for a provincial legislature to adopt a measure essaying to do so. Practically all a provincial legislature can do is to pass an Act for the equitable distribution of the assets of an insolvent and to prevent preferences. These things the Nova Scotia Legislature now aims to do. Whether it will be successful remains to be seen.

Already a bill similar to that under discussion has twice been introduced and carried through the Nova Scotia Legislature. But twice has the Legislative Council, the higher House, killed it. Public opinion, however, is thought now to be so much more favorable to legislation of this character that it is hoped a majority for the bill will be found in favor of it in the House which has hitherto balked it.

If every province in the country were to introduce and pass a law similar to that which is now before the Nova Scotia Legislature the same *raison d'être* for a Dominion

insolvency law would not be so pronounced as it now is. But the bill before the Nova Scotia Legislature has not yet become law, and provided it does there is no guarantee that every province in Canada will have enacted similar measures even two decades hence. In the meantime the present unsatisfactory condition of affairs would continue.

But granted that within even a short period all the legislatures in the country pass a law similar to that now before the Nova Scotia Legislature, there would still be a necessity, although perhaps not as great as before, for the enactment of a Dominion insolvency law, for the simple reason that the powers of the provinces are curtailed in this respect.

The Dominion Parliament is the only legislative body that can pass a law such as the commercial exigencies of the country require and demand. And it is to be hoped it will not be derelict in its duty.

LOW PRICES ON CHEESE.

THE dead lock in the cheese market has been broken at last, and a considerable business was put through for export during the past eight days.

It is understood, however, that practically all of it has been done at a radical decline from the views that holders held in January when the demand ceased. At that time they were asking 8¾ to 8⅞c. for finest fall cheese, whereas it is understood that practically all of the recent business has been done at 8 to 8¼c., or ½ to ⅝c. decline. At these prices shippers have to take quite a loss, because the bare cost of the cheese, allowing for carrying and other charges, cannot be far from 8½c. on the inside, and quite possibly more.

At current prices, therefore, exporters have lost from 17½ to 35c. per box on the 20,000 odd boxes disposed of last week. In fact, the price of finest Canadian fall cheese has not been as low as at present since the seventies, when it sold as low as 7c.

It seems surprising that cheese, which is being cut at 5 pence in Great Britain, over the counter, should drag while other provisions of various sorts are selling at high prices.

Holders are hoping that the fact will lead to an increased consumption and accompanying improvement in prices later.

THE FEATURE OF FLOUR.

THE Ontario flour market is in a peculiar condition, the millers complaining that the advance of flour has not been in any of the grades equal to the advances which the past few months have witnessed in wheat.

Last year, with Ontario white wheat at 79 to 80c., Ontario patent flour was selling at from \$4.50 to \$4.75, and straight roller at \$4. Last week, with white wheat at 90 to 91c., or an advance of 12½ per cent. over last year, Ontario patents were selling at \$4.75, and straight roller at \$4.15. To receive the same advance in flour as there has been in white wheat, Ontario patents should be selling at about \$4.95 to \$5.30, and straight roller at \$4.50.

The cause assigned for this condition of affairs is the usual one—competition, grasping for trade, even at the expense of a reasonable profit, on the part of millers.

An advance of 15c. for all grades is noted this week, and further advances will probably follow, though much will depend on developments in the wheat market.

As to the prospects in this market there is much difference of opinion, for, while some are talking of \$1.25 cash wheat, the general impression is that there will be a drop, and possibly a large one, before many months.

THE ADVANCE IN HIDES.

This has been a satisfactory year for those who have produced or handled hides and skins. The price of hides has, for the last three years, been advancing so steadily that now the value of the hide is a respectable proportion of the cost of the animal itself.

The hide of a bullock weighing, say, 600 lbs., and valued at \$45 or \$50, is worth at present quotations about \$6.

Hides have, in the month of February, been worth as follows, from 1895 to 1898:

	No. 1.	No. 2	No. 3.
1895.....	4c.	3c.	2c.
1896.....	5c.	4c.	3c.
1897.....	6½c.	5½c.	4½c.
1898.....	10c.	9c.	8c.

By this table it will be seen that a No. 1 hide is worth 2½ times, a No. 2, 3 times, and a No. 3, 4 times what it was selling at in 1895.

Sheepskins were selling at 80c. in February, 1895 and 1896, and at 90c. to \$1 in 1897. They are now selling at \$1.25, an

advance of 50 per cent., as compared with 1896, or 25 per cent., as compared with 1897.

No. 1 calfskins have advanced from 6c. in 1895 and 1896 and 7c. to 8c. in 1897 to 12c. this year.

While to each farmer or to each buyer this advance in prices does not mean a great deal, the general effect of the advance cannot fail to give trade a satisfactory impetus.

POOR FIG SEASON.

The only kind of figs left in Smyrna are low grade naturals, all others being exhausted.

The past season has been a most unsatisfactory one for shippers, it being estimated that the aggregate losses of those in Smyrna are between £30,000 and £40,000 sterling.

Owing to rains in the early part of the season the fruit was damaged, and, consequently, the shippers had to meet claims from customers in Europe, the United States and Canada whose fruit was found discolored on arrival at their warehouses.

THE EXPORT SEED TRADE.

An evening paper, in an article this week, drew attention to the "heavy" shipments of clover seed by Toronto exporters. One of the firms mentioned informs THE CANADIAN GROCER that the article is misleading, inasmuch as the quantity of seed shipped is not unusual. Indeed, much larger shipments are frequently made, while the very shipment referred to by the evening paper in question was not as large as stated.

This shipment was, however, a noteworthy one, not for its value or quantity, but because it was the last large shipment before the close of the export demand for seed.

Another fact worthy of note is that the seed market is at present in such an unsettled condition that the principal firms refuse to give general quotations.

CAVERHILL, HUGHES & CO.

A writ has been issued against Caverhill, Hughes & Co., wholesale grocers, Montreal. The impression is that the firm will assign. Creditors are meeting as we go to press. The liabilities are heavy, but the business is said to be able to pay one hundred cents on the dollar. Mr. Hughes is seriously ill. A great deal of sympathy is felt for the firm.

BUSINESS MEN FOR PARLIAMENT.

BUSINESS men in Ontario ought not to experience any qualms of political conscience, if, at the ensuing provincial elections, in casting their ballots for a practical business man, they are thereby voting against one who is the standard-bearer of what has hitherto been their particular party.

There are no party questions at issue, but if there were, business men are under no compliment to the politicians of either party. Both great political parties are run by professional politicians, who, while they may mean right, are, from lack of experience as practical business men, incapable of governing the country to the best advantage.

Doctors may be all right for prescribing for the ailments of a sick man; lawyers may be all right for unraveling knotty points in law; ward politicians may be all right for pulling the wires which get party friends into office. Those are their various offices.

But legislating for the Province of Ontario and for every other province in the Dominion, requires, not professional men, not theorists, but, practical business men.

Because we have not had them in the past, the business interests of the country have suffered.

The business men of Ontario will, on March 1, have an opportunity of remedying matters to some extent.

Whether this or that candidate be Liberal or Conservative should not be considered. The question should be: Has he practical business commonsense?

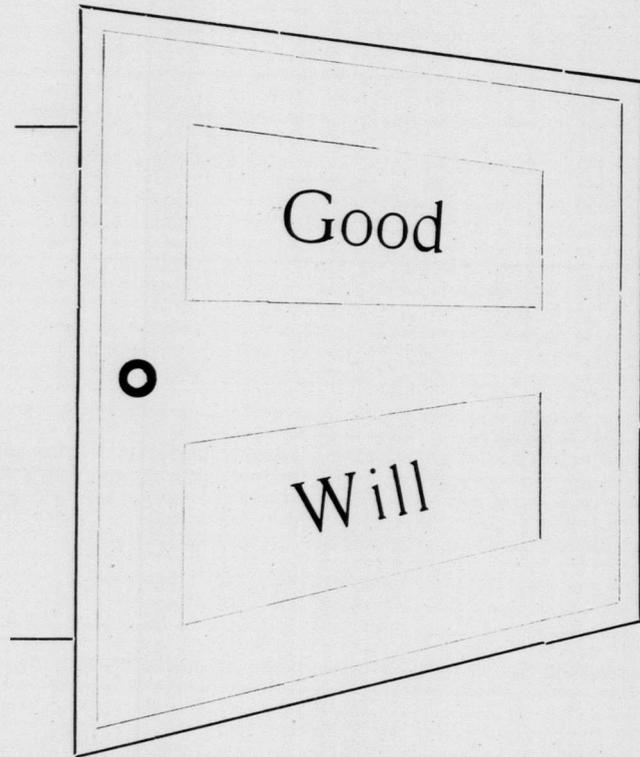
There are 93 constituencies to be represented in the legislature, and if in each of these constituencies one hundred merchants would resolve to vote, irrespective of party, for the man most endowed with business commonsense it would be possible to make the next legislature a marked improvement over its predecessor. And as business men persist in doing this, it will not be a great while before the respective parties become more careful as to the fitness of the men they nominate as standard bearers.

A sleepy merchant and a wide-awake store are as incompatible as a lion and a lamb in harness.

The Open Door

to the Good Will
of your customers is opened wide
this time—will you enter?

Once inside you are safe—with
conscientious effort afterward, more
business is yours—we open the door
that leads to the confidence of your
customers—will you enter?



**Pure
Rich
Strong**

Three little words that best
describe Greig's Crown Brand Fla-
voring Extracts—true to nature in
their delicate fruit and flower flavors
—40 different kinds.

But above all they are economical to use—their
great strength makes them so.

See how easy it is to gain a woman's confidence
and good will. You save them money even while
you make it. Write for a pleasing plan we have, to
prove all this about

Greig's Crown Brand Flavoring Extracts

Robert Greig & Co. --- Montreal.

2

GROCERS HAVE A JOLLY TIME.

ALL who were present at the "At Home" of the Retail Grocers' Association, of Toronto, held in St. George's hall, on Monday evening, the affair was a pleasant one, not soon to be forgotten.

It was the eleventh annual entertainment, and while the association may have had affairs of the kind with a larger attendance, yet it never had one that gave more general satisfaction.

There were about 400 present, among whom were a goodly number of representatives from the various wholesale and manufacturing firms appertaining to the grocery trade, as will be seen from the following list: Messrs. William Ince, jr., George Ince and Robert Maxwell, representing Perkins, Ince & Co.; Fred Dixon and Chas. Shields, representing the Davidson & Hay, Limited; Major Porte and Harry Fortier, representing the Toronto Biscuit and Confectionery Co., Limited; James McGuain, representing the Salada Tea Co.; C. S. Fairbairn, representing the Imperial Extract Co.; James Haywood; Frank Sloan, representing John Sloan & Co.; H. & W. Dawson, representing the Dawson Commission Co., Limited; George McWilliam, Frank Everist, H. W. Thorpe, Sam. McGuffin and Joe Saunders, representing McWilliam & Everist; W. H. Seyler, representing W. H. Seyler & Co.; James T. Madden, representing the W. Ryan Co., Limited; J. Coutts, representing J. Taylor & Co.; W. Watts, representing Todhunter, Mitchell & Co.; Walter A. Strowger, manager, and J. Anderson, of the Ireland National Food Co.; Henry Wright, of the Imperial Cheese Co.; T. S. Grant, representing the Eby, Blain Co., Limited; John Gunn, representing D. Gunn, Bros. & Co.; A. H. Canning, of A. H. Canning & Co.; Robert B. Rice and Frank Blackburn, representing H. P. Eckardt & Co.; T. Holman, James Mortimer, C. E. Edwards, James Norris and Frank Choate, representing Christie, Brown & Co.; S. H. Moore, representing Pugsley, Dingman & Co.; James and Walter Lumbers; A. E. Clemes and Ed. Oake, representing Clemes Bros.; W. A. Rutherford, representing Rutherford & Marshall; David Morton, representing D. Morton & Sons; W. Bell, representing Kilgour Bros.; James Owen, representing Warren Bros. & Co.; A. Hutchins, representing D. Richards & Co., Woodstock; A. G. Fleming, representing

T. Kinnear & Co.; James Litster, representing the Pure Gold Manufacturing Co.; James E. Bailey, James Haywood, W. M. Bowie, W. F. Morley, Dr. A. A. Beatty.

The entertainment opened with a programme of a more than usually entertaining character. Those who contributed to it were: Mr. Maitland, pianist; Mr. Carlisle, magician; Bert Harvie and W. Yule, comic; Bert Maguire, banjo soloist; Miss Florence Crang, soprano; Ben. Cope, baritone soloist; Miss Shaffer, electionist; Miss Lillian Porter, piano soloist.

Mr. W. H. Marmion, president of the Retail Grocers' Association, was chairman, and during the disposal of the programme, modestly kept himself and the red rose he wore behind the expansive branches of a luxuriant palm.

It was after ten o'clock before the programme was exhausted, and then the four hundred tried to exhaust the refreshments which Caterer Williams, of the Bodega, had provided. Following the refreshments came dancing, and before that was finished the clock had indicated half past two.

One of the best evidences of the success of the "At Home" was the fact that it exceeded the anticipation of its promoters. These were the committee of management to whose efforts much of the entertainment's success was due: President, W. H. Marmion; secretary, Ed. Howes; D. J. Kelly, A. G. Booth, P. Painter, J. G. Gibson, J. Dallemore, R. W. Davies.

OUR TRADE WITH AUSTRALASIA.

In an interview in The Victoria Times, Col. Sam Hughes, who has just returned from Australia, pays a high tribute to the Canadian commissioner to the Australian colonies, owing to whose efforts, as well as the enterprise of Canadian manufacturers and C.P.R. officials, a good deal of merchandise now goes from Canada to Vancouver. The boats going to Australia are well loaded, but those coming to Canada have light cargoes. Col. Hughes states that hides, raw furs, wool, canned meats, canned fruits, raw sugar, butter, and frozen meat could readily be imported into Canada to fully better advantage than similar commodities are now brought in from other countries. Our export trade with Australia can also be further increased. Complaint is heard in Australia that many articles received from Canada are put up in an untidy manner. For example, a Winnipeg firm sent home hams to Sydney, which were opened in his presence. The canvas was rough, the packing dirty, and the meal was not properly taken from the oat hulls used, so became imbedded in the hams and turned mouldy and black, while the hams, though deliciously sweet to taste, were soft

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Think it over, decide on having the best at first, and send for our catalogue with full information.

Metallic Roofing Co., Limited

1080 King St. West, TORONTO

and looked very inferior. Other Canadian hams, shipped by way of Glasgow, were opened side by side with the Winnipeg products, and were most attractive in every respect.

A KLONDYKE CHILL.

A young gentleman whose gallantry was largely in excess of his pecuniary means, sought to remedy this defect and save the money required for the purchase of expensive flowers by arranging with a gardner to let him have a bouquet from time to time in return for his cast-off clothes.

It thus happened one day that he received a bunch of the most beautiful roses, which he at once sent off to his lady love. In sure anticipation of a friendly welcome, he called at the house of the lady the same evening, and was not a little surprised at the frosty reception he met with.

"You sent me a note to-day," the young lady remarked, after a pause, in the most frigid tones.

"I—a note?" he inquired, in blank astonishment.

"Certainly, along with a nosegay."

"To be sure, I sent you a nosegay."

"And there was a note inside—do you still mean to deny it?"

With these words she handed the dumb-founded swain a scrap of paper, on which the following words were written: "Don't forget the old trousers you promised me the other day."

When placing your order for Shoe Blacking for the Spring trade

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English Army Blacking



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Broad pink band, heavily gilt toilet sets, only \$2.00 per set.

The John L. Cassidy Co.

Limited.

339 and 341 St. Paul Street

MONTREAL

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Feb. 17, 1898.

GROCERIES.

THE wholesale trade is brightening up after its recent quietude. The advance in sugars noted last week has been maintained, while the outside markets have shown further appreciation. The local demand for sugar has increased with the advance in price. Probably the most active line in the wholesale grocery trade just now is tea, the seasonable demand for which is gradually improving. There has been a little more enquiry for canned tomatoes, peas and corn during the week, particularly from Manitoba and the Coast, but it does not appear to have led to much business. Spices continue firm, ginger being among the latest lines to appreciate in price. Coffees are meeting with a fair enquiry. Syrups and molasses are quiet. Foreign dried fruits are quiet, but prices are being firmly maintained.

CANNED GOODS.

A little more interest in canned vegetables has been evinced during the past week, principally on account of enquiries from Manitoba and British Columbia. We hear of a transaction in 1,000 cases of tomatoes this week. The price was \$1.15 and the purchase was on speculative account. Business is still improving a little in canned fruits. We quote: Tomatoes, \$1.20 to \$1.25; corn, to 85c.; peas, 90 to 95c. for ordinary; sifted select, \$1.10 to \$1.25; extra sifted, \$1.25 to \$1.40; beans, 60 to 95c.; peaches, \$2 to \$2.40 for 3's, \$1.40 to \$1.75 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.40 to \$1.70, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$1.75 to \$2.25; apples, 3's, 80 to 95c.; gallons, \$2.25 to \$2.40; salmon, "Horse-shoe," \$1.25 in 5-case lots and \$1.30 in less quantities; other red salmon, \$1.20 upwards, according to quality and brand; hoes, 95c. to \$1; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.40 to \$2.70 for tall tins; ½-lb. flats, \$1.65 to \$1.70; Canadian canned beef, 1's, \$1.35 to \$1.40; 2's, \$2.35 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16; Canadian kippered herrings, \$4.50 per case.

COFFEE.

Maracaibo coffees are advised stronger. Rio coffees, both in New York and Europe, are firmer. Locally the wholesale demand continues fair. Jobbers quote green in bags: Rio, 8 to 12½c., according to

grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

SYRUPS.

Only a small trade is being done and stocks are low. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

According to advices from New Orleans the market there is firm. The local market is quiet and unchanged. We quote as follows: New Orleans, bbls., 23 to 35c.; ditto half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

SUGAR.

Since the advance of 1-16c. made by the Montreal refineries, the maritime province refineries have marked their figures up ¼c. per lb. The New York market is stronger than it was a week ago, and there have been transactions in raws there at an advance of 1-16 to ¼c. per lb. Since our last, centrifugal sugars have advanced 1½d. per cwt. in London, and beet for present and next month's delivery is ¾d. dearer. Foreign refined sugars remain unchanged. The demand upon the local market since the advance has improved, and a fairly good business is being done. We quote as follows: wholesale price, subject to a discount of 1 per cent., 10 days: Granulated (St. Lawrence, Redpath, Acadia), 49-16c.; ditto, Dutch, in bags, 47-16c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 43-16c.; yellows, 313-16c. upwards.

NUTS.

There is an easier feeling in Sicily shelled almonds in New York, but locally there is nothing new to note. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23 to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, SAGO.

Japan rice keeps firm. Tapioca is strong and advancing, prices being about 1s. 6d. above the lowest point. Local wholesalers have been wanting to buy at the old prices,

but their efforts have been abortive. We quote: Standard "B," broken lots, 3¾c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3¾c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

SPICES.

The position of the spice market is stronger rather than weaker. Whole black pepper could not be laid down here in large lots at less than about 10c. per lb. Cochin ginger is cabled 10s. dearer. Cloves continue firm. We quote: Pure Singapore black pepper, ground, 14c. in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

TEAS.

Stocks of spot Ceylon teas at about 12½ to 13c. are exhausted. There is some enquiry for Ceylon teas at from 7 to 8½d., but the quality is not desirable. Good values at 10d., or say 20 to 21c. are practically unobtainable. Teas at about 14 to 14½c., and 25 to 28c. are the teas which appear to be showing the best values. In Indian teas the outside markets are firm, but some Pekoe Souchong teas, said to be of poor draw, have been offered at ½d. under the London sales. Teas at 8½ to 10½d. show an advance of from ½ to 1d. in both London and Calcutta. Nice flavory Ceylon teas are selling at from ½ to 1d. dearer on the local market than they were a week ago. Ruling wholesale prices on the Toronto market are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indias and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

CURRENTS—The market is quiet with prices firm. Advices from Patras state that the demand from abroad is slack at present, but holders do not expect a decline in price, as stocks in Greece cannot exceed 15,000 tons with only the season about half over. The advices state that shipments are on the way to this market. We quote as follows:

QUALITY
OF.....

"SURPRISE"

Made from the finest grade of stock, with the greatest care, by the best available skill, with a good number of years of experience in the making and handling of soap. These features combined, make up "SURPRISE" Soap.....



It Pays to Push "SURPRISE" Soap.

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ST. STEPHEN, N.B.

Provincials, $5\frac{3}{4}$ to 6c.; Filiatras, $6\frac{1}{4}$ c. in bbls; $6\frac{3}{8}$ c. in half-bbls and $6\frac{1}{4}$ c. in cases. Patras, $6\frac{3}{4}$ c. in bbls.; $6\frac{3}{4}$ c. in half-bbls. and $6\frac{7}{8}$ c. in cases. Vostizzas, $7\frac{1}{2}$ to $8\frac{1}{2}$ c. in cases

VALENCIA RAISINS — A cable this week notes a further advance in Valencia raisins, prices now being 2s. above the lowest point. We quote: Off-stalk, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; fine off-stalk, 5 to $5\frac{1}{2}$ c.; selected, 6 to $6\frac{1}{2}$ c.; layers, $6\frac{1}{2}$ to 7c.

CALIFORNIA RAISINS — Fruit free from rain damage is scarce. Locally there is nothing new to note. We quote: 3-crown, $7\frac{1}{4}$ to $7\frac{1}{2}$ c. per lb; 4-crown, $8\frac{1}{4}$ to $8\frac{1}{2}$ c. per lb.; 1-lb. cartoons, 20c.; $2\frac{1}{4}$ -lb. cartoons, 35c.

DATES—Are quiet and unchanged at $5\frac{1}{2}$ to $5\frac{3}{4}$ c. for Hallwees and $5\frac{1}{2}$ c. for Kadro-wees.

PRUNES—There is a fair demand at unchanged prices. We quote. "Sphinx," $6\frac{1}{2}$ to 7c.; B, $7\frac{1}{2}$ c.; A, $8\frac{1}{2}$ c.; California prunes, 40 to 50's, 10 to $10\frac{1}{2}$ c.; 50 to 60's, 8 to $8\frac{1}{2}$ c.; 60 to 70's, $7\frac{1}{2}$ to 8c.; 70 to 80's, 7 to $7\frac{1}{2}$ c.; 80 to 90's, $6\frac{1}{2}$ to 7c.; 90 to 100's, 6 to $6\frac{1}{2}$ c. Silver prunes (fancy), $13\frac{1}{2}$ c.; egg plums, $9\frac{1}{2}$ c.; golden plums, $10\frac{1}{2}$ c.; French prunes, 180's, 5c.

CALIFORNIA EVAPORATED FRUITS—The demand is steady and prices unchanged. Apricots are about cleaned up on the Coast,

and prices are firm in consequence. We quote: Apricots, 9 to $9\frac{1}{2}$ c. per lb. in 50-lb. boxes, $9\frac{1}{2}$ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. cartoon boxes; Peaches, $9\frac{1}{2}$ to $12\frac{1}{2}$ c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartoons.

GREEN FRUITS.

Oranges still hold the prominent place on the market, and the demand seems to be principally for California navels and seedlings, as at present quotations they are considered the best value. Lemons are moving steadily, with prices 25c. lower than last week. Bananas are selling well. Winter pears are off the market. Cranberries are also about done. A drop of 25 to 50c. is noted in California navel and Seville oranges. Valencias, in 714's cases are off the market. We quote as follows: Almeria grapes, \$5 to \$6 per keg; lemons, Messina, \$2.50 to \$3 a box; cocoanuts, \$4.50 to \$5 a sack and 60c. per doz.; oranges, Valencia, 420's, ordinary, \$5.50 to \$6; 420's, large, \$7 to \$7.50 per case; California navels, \$3 to \$3.25; California seedlings, \$2.50 to \$2.75; Sevilles, \$3 to \$3.50 a box; Bahamas, \$2.50 to \$3 a box; Jamaicas, \$3 to \$3.25 a box, or \$5.50 per bbl.; cranberries, North Shore, \$1.50 to \$2; Canadian apples, spies, fancy red, \$3.75 to \$4; others, \$2.50 to \$3.50 per barrel and 40 to

50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70 to 80c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, 60 to 75c. per basket; grape fruit, \$5.50 to \$6 per box.

COUNTRY PRODUCE.

EGGS—The supply is increasing somewhat, yet the demand keeps quite up to it. Fresh-laid have again declined 1c. We quote: Fresh-laid, 17 to 18c.; held, fresh and cold-stored, 15c.; pickled, 14 to 15c.

POTATOES—The demand readily absorbs all offered on the market. Carload lots are coming in steadily and move well. We quote: Carload lots at 58 to 60c., and small lots on the market at 65 to 70c.

DRIED APPLES—There is a little movement, with prices steady at from $3\frac{1}{2}$ to $4\frac{1}{2}$ c., according to quality, which varies greatly.

EVAPORATED APPLES—Prices for choice goods are steady at $9\frac{1}{2}$ to 10c., but the quality of some stocks is such that these are offered as low as $8\frac{1}{2}$ to 9c. The factories are holding firm at 9c. f.o.b.

BEANS—Trade is improving somewhat, especially for the hand-picked article. The jobbing price for this kind has advanced. We quote prime beans at 75c. in 5 and 10 bag lots, with hand-picked at about 90c. to \$1.

**POULTRY
BUTTER
EGGS
HONEY**

J. A. McLEAN,
77 Golborne St.
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Commission Merchant.

ROYAL JUBILEE OIL

Is the Best Burning Oil
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Teas, Canned Goods, Molasses, Coffees,
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Canned Meats, Smoked Meats, Lard, Oat
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Representing some of the leading houses in the world.
Advances made against consignments. Storage—in
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Correspondence Invited.

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McKinnon Building, **TORONTO.**

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WHITELEYS LIMITED

DISTILLERS

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Will be glad to appoint a reputable firm
as Agents for Canada for the sale of
their Ark Brand Whiskies in Canada.
Letters of application to be addressed to

WHITELEYS LIMITED

Care of The Canadian Grocer

(1c) **Montreal or Toronto**

Another Shipment

**JUST
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MARMALADE ORANGES

ALSO, Special Values in

EVAPORATED PEACHES, in Bags.

EVAPORATED APRICOTS, in Boxes.

EVAPORATED APPLES, in Boxes.

Clemes Bros. - Toronto

HONEY—The demand continues good.
Clover in comb has declined 25c. per dozen.
Buckwheat in comb is also 10c. cheaper.
We quote: Clover honey, 7 to 7½c.; light
color, in 60-lb. tins, 6 to 6½c.; 5 and 10-lb.
tins, 7 to 7½c.; buckwheat 3 to 4c.; comb,
clover, \$1.25 to \$1.50 per dozen; buck-
wheat, 60 to 70c.

POULTRY—Turkeys and chickens are
coming in fairly well, and all are readily
sold. We quote: Geese, 6½ to 7c.
per lb.; chickens, dressed, 40 to 60c.;
turkeys, small and medium, 10½ to 11½c.;
large, 8½ to 10c.

BUTTER AND CHEESE.

BUTTER—There is a scarcity of really
choice dairy in all lines, especially tubs and
large rolls. Pound prints have advanced 1c.
Creamery is offering freely. As the export
demand has been poor, the local demand,
though steady, has not been sufficient to use
up the supply. The latest reports give
evidence of a better feeling as the export
demand. Creamery tubs have declined
1c. per lb. We quote: Dairy, large
rolls, 14 to 15c.; pound prints, 15 to
16c.; tubs, best grade, 14 to 15c.; second
grade, 13 to 14c.; low grade, 11 to 12c.;
creamery, early make, tubs, 16 to 17c.;
late make, tubs, 17 to 18c.; prints, 20c.

CHEESE—There is little or no export
enquiry, but as cheese is principally in the
hands of large dalers, it is expected that an
advance of prices will be forced before clos-
ing out lots. The local trade is good with
lots offering. The prices are at present
rather weak at 8½ to 9c.

PROVISIONS.

There continues to be a steady demand.
Orders are small, but on the whole, better
than usual at this season of the year. Lard
is firm at an advance of ¼c. per lb. There
is a fairly liberal delivery of dressed hogs.
Long clear bacon has advanced ¼c. for
carload lots. Rolls and backs have ad-
vanced ¼ to ½c. per lb. Barrel pork of
all kinds is 50c. dearer. We quote as
follows:

DRY SALTED MEATS—Long clear bacon,
7¾c. for carload lots, and 7¾ to 8c. per
lb. for ton lots and cases.

SMOKED MEATS—Breakfast bacon, 11½
to 12c.; rolls, 8¾c.; hams, large, 9½ to 10c.;
medium, 10½c.; small, 11c.; shoulder
hams, 8½ to 9c.; backs, 11½ to 12c.; with
1c. less for all meats out of pickle.

LARD—Pure Canadian, tierces, 7¾c.;
tubs, 7½c.; pails, 7¾c.

BARREL PORK—Canadian heavy mess,

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

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CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

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SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test
it and be convinced. Genuine is branded **Sarnia**
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The **QUEEN CITY OIL CO., Limited.**
TORONTO, ONT.

THE TRADE BUILDERS OF B.C.

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OKELL & MORRIS' GOLD MEDAL BRANDS

OF **PURE** Preserves, Pickles, Ketchups, Vine-
gars, Confectionery, Candied Peels

We guarantee the purity of
our manufactures.

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**THE MANITOBA
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WINNIPEG, MAN.

Wholesale Dealers—

PROVISIONS OF ALL KINDS

Consignment's Solicited.

Don't Pay Freight on Water

**CONCENTRATED GRAPE WINE
VINEGAR,** best and most economical
Vinegar made. One gallon Concentrated
makes 25/27 gallons Standard Vinegar—
specially suitable for Klondike, Coast,
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Great saving in weight and freight.

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Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

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Poultry, Butter, etc.
We solicit consignments of above.

DRIED APPLES
We buy outright at market prices.
Write us particulars before selling.

RUTHERFORD, MARSHALL & CO.
62 Front St. East,
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G.F. & J.GALT

PACKERS
OF THE

BLUE RIBBON TEAS

42 SCOTT ST TORONTO CELEBRATED

\$15.50; Canadian short-cut, \$16.50 clear shoulder mess, \$14.50.

DRESSED HOGS—We quote: \$5.90 to \$6 for heavy, and \$6.25 for light hogs.

FISH AND OYSTERS.

There has been a good demand, especially for whitefish, trout, sea herring, and haddies. Pike and boneless codfish have advanced $\frac{1}{2}$ to 1c. per lb. Sea herring are 5c. cheaper than last week. We quote as follows: Oysters, \$1.25 per gal.; fresh trout, 7 to 7 $\frac{1}{2}$ c. per lb.; steak trout, 7c.; fresh steak cod, 6 to 6 $\frac{1}{2}$ c. per lb.; pickerel, 6c. per lb.; pike, 4 to 5c. per lb.; perch, 3c. per lb.; fresh herring, 3 $\frac{1}{2}$ c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; split herring, \$5 per bbl. and \$2.50 per half-bbl.; sea herring, \$1.25 to \$1.35 per 100; boneless codfish, 3 $\frac{1}{2}$ to 5c. per lb.; pure cod, 6 $\frac{1}{2}$ to 6 $\frac{3}{4}$ c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, 75c. to \$1; Manitoba frozen whitefish, 7 $\frac{1}{2}$ c. per lb.; smelts, No. 2, 4c.; No. 1, 6c.; extras, 10c.; flounders, 5c. per lb.; haddies, 5 $\frac{1}{2}$ to 6c. per lb.; fresh haddock, 5c. per lb.; pan frozen haddock, small, 4c.; large, 5c. per lb.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Barley is still receiving the most attention on the market, the price having risen $\frac{1}{2}$ to 3c. over last week's figure. Wheat is offered in good quantities. Prices throughout are from 1 to 2 $\frac{1}{2}$ c. higher than last week. We quote: Wheat, red, 92 to 92 $\frac{1}{2}$ c.; white, 86 to 87c.; goose, 83 to 85c.; peas, 57 to 59c.; rye, 48 to 49c.; barley, 42 to 43c.; oats, 35 to 37c., Toronto freights. No. 1 hard wheat has advanced 3c., and is now quoted at \$1.08, Toronto freights; Midland, \$1.05.

FLOUR—An advance throughout of 10c. is noted, with probability of further advance in the near future, as millers are working on the smallest margin they have had for years. We quote: Manitoba patents, \$5.40; Manitoba strong bakers', \$5; Ontario patents, \$4.75 to \$4.90; straight roller, \$4.15 to \$4.25, Toronto freights.

BREAKFAST FOODS—Business continues brisk, with advances of 15 to 30c. in oatmeal and rolled oats, cornmeal and pot barley. We quote prices firm as follows: Standard oatmeal and rolled oats, \$3.90 in bags and \$4.00 in bbls.; rolled wheat,

YES, INDEED!

McLauchlan's

CREAM SODAS

in 3-lb. tins, are always nice and crisp, no matter how long you keep them.

J. McLauchlan & Sons

Manufacturers
Biscuits and Confectionery

Owen Sound

\$2.75 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.25.

HIDES, SKINS AND WOOL.

HIDES—The demand has been easy. Cowhides are $\frac{1}{4}$ c. per lb. and steerhides 1c. per lb. cheaper than last week. We quote: Cowhides, No. 1, d 9 $\frac{1}{4}$ c.; steerhides, No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

CALFSKINS—We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Trade is fair, with prices steady, at \$1.15 to \$1.25.

WOOL—The demand continues fairly active, with the price for pulled wools steady at 20 $\frac{1}{2}$ c. for fleeces and tub-washed.

SEEDS.

The export demand is about over, closing up with the usual heavy shipments by Toronto firms. As the local demand has not begun the market is dull and unsettled, so much so that dealers refuse to give quotations to cover a week in advance.

SALT

There has been an improvement in the demand, which is now active. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

PETROLEUM.

Business is good with prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; Sarnia water white, 15c.; American water white, 17 $\frac{1}{2}$ c.; Pratt's astral, 17c. in bulk.

MARKET NOTES.

Fresh laid eggs have declined 1c. per dozen.

Cochin ginger is from 40 to 45 per cent. higher.

Clover honey, in comb, has declined 25c.

per doz.; buckwheat, in comb, is 10c. cheaper.

Seville and Navel oranges have declined 25 to 50c.

Stocks of currants in Greece do not exceed 15,000 tons.

Tapioca has advanced 1s. 6d. from the lowest point.

Valencia raisins are cabled 2s. above lowest point.

California seedling oranges are now on the market at \$2.50 to \$2.75.

Dairy pound print butter has advanced 1c. per lb. Creamery tubs have declined 1c. per lb.

Sultana raisins are advancing in Smyrna. Prices are 2s. higher in London than they were a short time ago.

QUEBEC MARKETS.

MONTREAL, Feb. 17, 1898.

GROCERIES.

THE grocery situation has furnished little radical change from a week ago. The advance in the refiners' prices of sugar has not affected the jobbing price here, as values are unsettled in this respect. Buyers and sellers are apart on low grade teas, or there would be a very active trade doing, as the enquiry is good. Canned goods in all staple lines are firmly held, and the same can be said of dried fruit, which, however, rules rather quiet. Fish, provisions and meats show the customary trade of the season.

SUGAR.

There has been no further change in the sugar market since last report, and though refiners last week advanced their prices, the jobbing range remains practically as last quoted. Indeed, it is not certain that some of them are not selling below the refiners' prices. Outside, the tone is firm, both on the

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CASH
FOR

DRIED
APPLES

W. B. BAYLEY & CO.
EXPORT BROKERS

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"The Life of Trade"

SURE PROFITS—QUICK RETURNS.

Get YOUR SHARE of each by handling our TEAS

CEYLONS » » » » »
 « « « ASSAMS » » »
 « « « « « JAPANS

25c., 30c., 40c., 50c. RETAILERS

STYLE AND DRAW VERY FINE.
 WE INVITE COMPARISON.

"ANCHOR" } No. 1/12. Choicest Spring Pickings.
 JAPAN } Fancy Tins, 30 lbs., 50 lbs., 100 lbs. Net.

PURE "KOLONA" CEYLON
 TEA

PLEASES YOUR CUSTOMERS. INCREASES YOUR TRADE.

MORE GROCERS EVERY DAY

Are finding this out.

Sealed Lead Packets Only.

FISH
 FULL STOCKS
 FOR LENT.
 Prices Close.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING
 AND MANUFACTURING GROCERS.

TORONTO

raw and the refined article. We quote as follows: Standard granulated, 4 5-16c.; Canadian German granulated, 4c.; Austrian and German imported granulated, 3 15-16c. in bags, and domestic yellows, 3½ to 4c. as to grade.

SYRUPS.

There has been some enquiry for low grade syrups during the past week, but buyers find it difficult to fill wants, as refiners are completely out of such stock. There is only a limited quantity of bright stock on hand, and we quote 2¼ to 2½c.

MOLASSES.

There has been no change in the situation of the molasses market, the feeling being firm, holders of choice Barbadoes stock being confident that, once the demand begins, advanced prices will be realized. Advices from the islands state that the market there has opened at 13c. f.o.b., and that supplies are very scarce. This price is 3c. lower than the opening price last season. We quote the jobbing range as follows: Barbadoes, puncheons, 28c.; barrels, 30½c.; and half-barrels, 31½c. per gallon; car lots 1c. less, and Porto Rico, 26 to 27c., according to quality.

CANNED GOODS.

The canned goods market rules firm, and

prices are strictly held on all staple vegetables and fruits. Enquiry has picked up to a considerable extent also this week. We quote as follows: Tomatoes, \$1.10 to \$1.25; corn, 90c. to \$1; peas, 90c. to \$1.15; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.50 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, gallons, \$2.60 to \$2.75; 3-lb. do., \$1.10 to \$1.20; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.25; "Clover Leaf," \$1.25; Lowe Inlet, \$1.20, in tall tins; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French sardines, \$10.25 to \$11 for extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25 to \$4.50.

TEAS.

The rejection recently by the Government of a lot of low grade Congous and dust has further restricted stocks of low grade tea on this market, and enquiry for these is becoming more evident every day. Bids, however, in the majority of cases are below holders' views. In the finer grades of Japans there have been transactions around 19c. for a straight lot. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 40c. for good to finest;

China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 13 to 17c. for mediums and 28c. for higher grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

SPICES.

The spice market rules steady. We quote: Black pepper, 9 to 15c.; pure white, 15 to 20c.; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, 25 to 27c.; do. best, 30c.; allspice, 14c.; and nutmegs, 50 to 90c.

COFFEE.

There is a quiet trade doing in coffee and prices are unchanged at 12 to 15c. for Maracaibo; 11½c., for Santos, and 10 to 12c. for Rio. Mocha is steady at 28c. and Java 28 to 31c.

RICE.

There is a fair trade in rice for the season of the year. Foreign advices continue very strong and the prospects point to an advance in prices. We quote: Crystal Japan, 5c.; standard B rice \$3.50 to \$3.75; Patna, \$5 to \$5.50; Carolina, \$6.75 to \$7.75; choice Burmah, \$4 to \$4.25, and Java kinds, \$4.25 to \$4.50.

DRIED FRUIT.

The currant market is quiet and unchanged. We quote: Fine Vostizzas, 6½c.;

Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

S. H. Ewing & Sons

Wholesale General Commission Merchants,
27 St. Sacramento Street,

Montreal.

Patras, 6¼c.; choice Filatra, 6c.; half-cases, do., 5¾c.; half-bbls., 5¾c.; fine Provincials, 5¾c., in half-cases.

Valencia raisins are unchanged both locally and abroad, the tone being firm. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins are dull, 2-crown being scarce and firm 6 to 6¾c.; 3 and 4-crown are steady at 7¾ to 8¾c. respectively.

Sultana raisins are unchanged at 8½ to 9c., and loose Spanish muscatels, 6 to 7c.

The prune market is steady. California selling at 5 to 10c. as to grade, and French, 4½ to 5½c.

Figs are steady. We quote: Eleme, 10-lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14-oz. boxes, 9c., and bags, 4 to 5c.

Dates are dull and easy at 5 to 5½c.

NUTS.

Quiet and steady. We quote: Grenoble walnuts, 10½ to 11c.; Marbots, 9 to 9½c.; Tarragona almonds, 8½ to 10c.; shelled almonds, 20 to 22c., and shelled walnuts, 16 to 18c.; Sicily filberts, 7 to 8½c., and pecans, 9 to 10c.

FISH.

Notwithstanding the near approach of the Lenten season the demand for fish from local and country retail dealers has shown no improvement during the past two weeks, and wholesale dealers now have little confidence in the trade for any large business during the Lenten season, as they state that buyers generally have ample stocks on hand to fill all requirements. All lines of fish continue in large supply and rule at low prices with the exception of pickled salmon, which are somewhat scarce and prices for the same have scored an advance of 25c. per barrel. In fresh fish all lines of Manitoba stock show a decline of ½c. per lb. and the offerings of such from point of shipment are large. Haddocks and cod in case lots are selling at 2¾ to 3c. per lb.; steak cod, 4c.; smelts, 4 to 6c.; Manitoba dore, 5 to 5½c.; pike, 3 to 3½c.; white fish and trout, 6½c.; fresh frozen salmon, 12c.; fresh herrings, large,

\$1 40; medium, \$1.20; per 100, and tommy cods, \$1 to \$1.10 per bbl.

The stock of pickled fish is large, and although no actual decline in values has taken place, holders of such show a disposition to shade present figures. We quote: Green cod, No. 1, large, \$4 to \$4.25; No. 1, ordinary, \$3 to \$3.50; No. 2, \$2.25 to \$2.40; herrings, No. 1, N.S., \$4.25 per bbl., and \$2.10 to \$2.25 per half-bbl.; Cape Breton, \$4.50 to \$4.75 per bbl.; B.C. salmon, \$11.75 per bbl.; No. 1 trout, \$4 to \$4.25 per half-bbl.

Smoked fish are in good supply, for which the demand is fair, and prices rule steady. Haddies are selling at 5½ to 6c. per lb.; new Yarmouth bloaters, \$1.25 per box of 75 fish, and smoked herrings, 10c. per box.

In preserved fish trade is slow and prices show no change. Dressed codfish are selling at \$4.25 to \$4.50 per case of 100 lbs.; dried cod, at \$3.50 per cwt.; boneless codfish, at 4½ to 5c. per lb., and boneless fish, 3c. per lb.

DRIED APPLES.

The dried apple market was easy and unchanged at 5 to 6½c., and evaporated, 9 to 10c.

APPLES.

Green apples are dull and unchanged at \$3 to \$4, as to grade.

GREEN FRUIT.

There has been little change on the green fruit market during the past week, and business is quiet. We quote: Jamaica oranges, \$4 to \$5 per bbl.; California, do., \$3.25 to \$3.50; Valencia, \$5 to \$5.50 for 420's and \$5.75 to \$6 for 714's; Florida, \$4.50 to \$5; Lemons, \$2.25 to \$3; pineapples, 25 to 50c. each, and cranberries, \$7.50 to \$8 per bbl. for Cape Cod, with Nova Scotia \$8.50 to \$9.

COUNTRY PRODUCE.

EGGS—A fair jobbing trade was done in eggs to-day, there being a good demand for small lots of new-laid, and the market was moderately active and steady. We quote: Strictly new laid, 18 to 19c.; Montreal

limes, 15c.; western limes, 12½ to 14c., and cold storage, 11½ to 13c. per dozen.

POULTRY—The receipts of poultry continue very light, and the indications are they will remain so until the end of the season now. A few small lots of fresh-killed stock were offered to-day, and met with a ready sale at firm prices. Fresh killed turkeys sell at 9½ to 10c.; chickens, 7 to 7½c.; ducks, 8 to 8½c., and geese, 5 to 7c. per lb.

BEANS—The market for beans is dull and unchanged at 80 to 90c. for primes, and at 95c. to \$1 for choice hand-picked per bushel.

HONEY—The demand for honey was slow, and the market is quiet. We quote: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark, 7 to 8c.

PROVISIONS.

There was no change in the provision market. The demand is chiefly for small lots to fill the actual wants, and trade on the whole is quiet. We quote as follows: Canadian pork, \$16.50 to \$17 per barrel; pure Canadian lard, in pails, at 8 to 8¼c., and compound refined at 5½ to 5¾c. per lb.; hams, 11½ to 12½c.; bacon, 12 to 13½c. per lb.

DRESSED HOGS.

The demand for small lots of dressed hogs was fair, but the market, on the whole, was quiet, and prices show no change.

WANTED—CAR LOTS OATS, PEAS, Rye, Buckwheat, Timothy and Clover Seed. Write or wire, stating station, quality, grade and price your station. Terms: sight draft, B L. attached.

Jos. Ward & Co., Exporters, Montreal.

FOR SALE.

A GENERAL STOCK AMOUNTING TO ONE Thousand Dollars (\$1,000), composed of Dry Goods, Groceries, Hardware, Boots and Shoes, Patent Medicines and Notions; all in good order. Address J. L. Carr, Waupoos, Ont. (7)

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

A small item

The bird seed business of one retailer is not much, neither is that of one wholesaler. But 200 Canadian wholesalers, with their thousands of retailers and tens of thousands of bird keepers, keep Cottam's bird seed factory busy the year round. So great a business on so small an item of a grocer's stock has been built up under the protection of six patents. However closely outside appearance may be imitated, competitors will not render themselves liable by infringing our patent methods and materials.

COTTAM'S BIRD SEED - ALL WHOLESALERS.

WINE

Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

\$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,
Cor. Market and Colborne Sts.,
TORONTO.

Oranges and Lemons

We are receiving Valencias, Mexicans, Bahama and California Navel Oranges in quantities. Valencia Oranges are better at this season of the year than they have been for many years, owing, no doubt, to a favorable season for quality. Mexico and Bahama are fine fruit, and are giving good satisfaction. California Navel are now coming in splendid shape. The earlier arrivals were somewhat green. LEMONS - We have fancy and choice stock in all sizes. If you intend buying, write us for quotations.

AUCTION SALES

are held every Wednesday throughout the season. We shall be pleased to furnish particulars of goods to offer.

McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.
Telephone 645.

PURE LARD

is scarce and selling as fast as made. Protect yourself by buying early what you may want for some time to come, and buy the **BEST** of

W. FEARMAN
HAMILTON

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

JUST ARRIVED FROM GERMANY

BALFOUR & CO. - Hamilton

DRINK :::

::: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier** The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal
General Agents for the Dominion

The Season for **DOOR MATS**

is coming.

ARE YOU prepared for it?

We can supply your wants in this line at **75 cents** per dozen for Indian to **\$24.00** per dozen for Fibre. Ask for prices.

Walter Woods & Co.
HAMILTON.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

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KNORR'S

Evaporated Soup Tablets, Vegetables Sliced and Granulated Potatoes Beef Bouillion, etc.

Undoubtedly the finest goods on the market. Write for prices.

E. T. STURDEE

Mercantile Broker, Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

HAMS BACON LARD

Choicest Quality

The Wm. Ryan Co. Limited
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S. K. MOYER,
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Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,
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Ship Your **E G G S** ..to..

D. GUNN, BROTHERS & CO.

Commission Merchants

76, 78 and 80 Front Street East
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New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.



REMEMBER THE NAME

Vimbos

FLUID BEEF.

YOU WILL BE ASKED FOR THE GOODS.

THE VIMBOS FLUID BEEF CO., Limited
OF EDINBURGH AND LONDON

53 St. Francois Xavier Street **MONTREAL**

Light weights sold at \$6.75 and heavy at \$6.25 to \$6.40 per 100 lbs.

SALT.

Quiet and steady. We quote: Coarse Liverpool, in 165-lb. bags, 38 to 45c., and Trepani, \$1.10 per bag of 215 lbs.

FLOUR, FEED AND MEAL.

The feature of the flour market is the demand from foreign buyers for Manitoba grades, and 1,000 sacks on Belfast account, for shipment via St. John, N.B., and 1,000 on Glasgow account for shipment via Boston, were put through. Locally trade was fairly active, there being a good demand for small lots at firm prices. We quote as follows: Winter wheat, patents, \$4.60 to \$4.85; straight rollers, \$4.40 to \$4.45; bags, \$2.12½ to \$2.15; best Manitoba strong bakers', \$4.90; second do., \$4.50, and low grades, \$2.70; Hungarian patents, \$5.30.

The unsettled feeling in the meal market continues, and there is a vast difference in regard to the value of rolled oats between the different representatives of the Ontario mills. One of them declares that \$3.75 per bbl. is the inside price on track here, while another claims that \$3.50 is the top figure, and hard to sell at that.

GRAIN AND FEED.

A fairly active trade continues to be done in grain, and the undertone to the market is strong, with prices tending higher. The feature of the market is oats, and values have scored a further advance of ½c. per bushel. The demand is still good, and some large sales were made to-day at 35½ to 36c. afloat, May delivery, and at 33 to 33½c. store. A fair trade was done in peas, and prices were firm, with sales of round lots at 66½ to 67c. afloat, May delivery, and at 63½ to 64c. store. There was some demand for rye, and one or two round lots were placed at 60 to 61c. afloat, May delivery. In wheat, business was quieter, but prices were unchanged, Ontario red being quoted at 88c., and white at 86c. at shipping points along the line.

There was a good demand for feed and the market is fairly active and firm. We quote: Ontario bran, \$13; shorts, \$14 to \$15 per ton in bulk; Manitoba bran, \$14 to \$14.50, and shorts, \$16 to \$16.50 per ton, including bags.

A fair business was reported in hay and prices show no material change. Really choice hay is very scarce, and buyers find it difficult to supply their wants of such.

We quote: No. 1 at \$10.50, and No. 2 at \$8 to \$8.50 per ton in car lots.

CHEESE AND BUTTER.

There was no material change in the situation of the cheese market, business on spot being quiet, and there is no new feature to note.

The demand for butter is chiefly of a jobbing character, and the market rules quiet and about steady. Fine creamery sells at 18½c.; undergrades at 16 to 17c.; dairy rolls at 15 to 15½c.

MONTREAL NOTES.

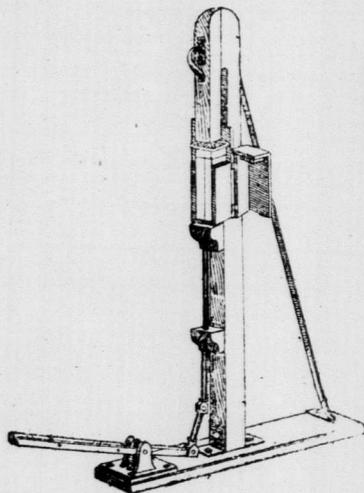
There has been no change in the jobbing price of refined sugar on this market.

Buyers and sellers are apart or else there would be an extremely active trade is low grade teas.

A shipment of \$1 split herrings in half-barrels, has just come to hand for H. P. Eckardt & Co.

H. P. Eckardt & Co. are showing some fine samples of evaporated apricots in 25 and 50-lb. boxes.

"Our sales of 'Kurma' tea are still moving steadily up and making a most gratifying progress," report the Davidson & Hay, Limited.



THE "ARMEDA" Tea-Packing Machine

Patented in Canada, Oct. 16, 1897.

This is a correct cut of our new Tea Packer. This machine does **not pound or break the tea**. We claim it is the most simple, durable, easy to work, speedy, the best made in all its parts and the cheapest Tea Packer yet invented.

Write _____

A. H. CANNING & CO., 57 Front St. East, Toronto, Canada,

FOR DESCRIPTIVE CIRCULAR AND PRICES.

MILLAR'S PARAGON CHEESE



First on the
...Market
First in
...Quality.

BUY THE ORIGINAL AND GET THE BEST

T. D. MILLAR CHEESE CO.

INGERSOLL, ONT.

Agents... { FRANK MAGOR & CO. - Montreal.
A. E. RICHARDS & CO. - Hamilton.
JOSEPH CARMAN - Winnipeg.



Pickles.

A spoonful of Heinz's India relish with a portion of Heinz's Baked Beans makes a delightful combination.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The GENUINE
always bear this
Keystone trade-mark.



MANITOBA MARKETS.

WINNIPEG, Feb. 12, 1898.

THE great bonspiel of 1898 is drawing to a close, and will go upon record as the most successful ever held. Over 100 rinks have participated, and as the cheap rates were extended to all, the city has been crowded with strangers all week. Over 400 curlers attended the annual sermon on the Sunday evening preceding the spiel.

Business has been very brisk. The fire sufferers are looking about and getting new quarters, the ruins of the McIntyre block still smolder, and gangs of men are busy clearing out the cellars. The rush for offices has caused quite a boom in the carpenter trade. At the time of the fire there were very few vacant stores in Winnipeg, and these have been all appropriated, and there is not enough to accommodate those who want them.

One of the events of the week was the "trade sale" of the Turner, MacKeand stock groceries. These sales are somewhat of a novelty to Winnipeg. The buyers were chiefly, as anticipated, retail men from the country towns in the city for bonspiel week. The prices ranged high, and the Thompson & Adville Co. express themselves as satisfied with the result.

Bright & Johnston, wholesale fruiterers,

have moved into very commodious and convenient quarters on Bannatyne street east, where they enjoy the facilities of the transfer track, and are now in a position to receive fruit direct from point of shipment at their warehouse door, without a second handling. This firm is among the newest in the wholesale trade and have already found business to warrant their change to these large new premises. The building is a three storey brick, with good cellarage, and has been newly fitted throughout.

There are at present no new developments with regard to the Geo. Craig failure, barring the fact that it has become known that the cause of failure was paying a ruinously high rate of interest on borrowed capital.

The Parsons Produce Co. are extending their business at the Coast and will open up a permanent branch house there shortly.

Klondyke fever still continues to rage fiercely, and every day brings forward new articles "packed expressly for the Klondyke trade," in fact, if merchants were to buy the things of this kind offered they would soon have larger stocks than their capital warrants.

One of the industries of Winnipeg lately settled down into new quarters is the Royal Crown Soap Works. This is one of the oldest manufacturing businesses in Winnipeg,

and enjoys a well-earned and very extensive trade.

Business all round is good with markets steady and prices firm, the expected advance in canned vegetables has arrived and the situation is now about as follows: Tomatoes are quoted at \$3 and even this is under the figure for which they could be laid down here to-day from the east. Corn, in sympathy with tomatoes, is much higher, and now ranges from \$1.85 to \$2, according to brand. Peas, \$1.95 to \$2. There is not much change in any other lines, though all classes of canned goods are very firm.

EVAPORATED FRUITS—This produce is from ¼ to ½c. higher all round. While dried apples are offering more freely than last week the price remains unchanged. Quotations are: Apples, evap., 11¼ to 12c.; apricots, 11¼ to 11½c., according to quality; peaches, fancy peeled, 17¼c.; unpeeled, 10½ to 12½c. Prunes look as if they were going to be particularly good properties for the holders. Small sizes are scarce and are worth 4¼ to 5c. Raisins and currants are without change this week.

CEREALS—The only change to be noted here is an advance in split peas and pot barley. Split peas are worth \$2.30 per sack.

RICE—Situation is little changed, and no Japan rice is yet in sight. For other grades

the offerings are good, and all contracts will be made to terminate on July 1, 1898, as on that date the preferential tariff comes in force and prices will be lower.

CURED MEATS—Demand good; market very firm and steady. Prices the same as last week: Smoked hams, 11½c.; bellies, ditto, 10½c.; shoulders, 8½c.; spiced rolls, 8½c.; American hams, 11c.; dry salt long clear, 8½c.; short clear (American), 8¼c.; shoulders, 8c.; boneless, 8c.; backs, 8c.; lard, 20-lb. pails, \$1.60; 50-lb. ditto, \$4.

BUTTER—Market little weaker; fresh rolls, 15c.; fresh dairy tub, in round lots, 15½ to 16c., according to grade. Supply is nominal, with indications of increase if fine weather continues.

CHEESE—Holdings are small. Price is higher—11c. for large and 11½c. for small, late September and October make.

EGGS—Market for strictly fresh eggs is very firm, but for limed or pickled eggs is weaker. The supply is fair; price, 16c. The indications are that the supply will be largely increased in the near future.

SEEDS—Time has come round for grocers to handle seeds, and many have already got in their stocks. These are usually handled on commission by retail grocers.

COFFEE—Market dull and stagnant. Rio lower, being now only worth 10c.

TEAS—Market quiet and firm. Prices without change. This market is peculiar, as nearly all the stocks come in, or rather are bought, very early and prices remain without change during the season.

GREEN FRUIT—This market is very slow and dull at present, with no new lines showing. Oranges are cheaper—Mexicans, \$3.75 to \$4; navels, \$4 to \$4.50. Apples—southern, \$4; Canadian, \$4.50. Bitter oranges, \$7. Small lots of southern celery, 75c. per dozen.

DRIVING AWAY THE RATS.

A correspondent of our French contemporary, Le Meunier, communicates to that paper an exceedingly simple means of driving away rats from the premises of the mill or warehouse, and vouches for its efficacy. He says that all that is needed to effect the discomfiture of the rats is a handful of the garden herb called rue. It is first dried in the shade and then hung on the joists of the bins or other convenient places. The correspondent says that he had been troubled with rats, and hung the rue in a granary. Straightway the rats disappeared, and he was convinced that the mere odor of the rue drove them away. Afterwards he placed handfuls of the herb in the runways of the rats, with the result that he found many rodents dead from having eaten it; and in a very little time his premises were entirely freed from the vermin.—American Miller.

RAISIN GROWING IN CALIFORNIA.

A CALIFORNIAN industry that has made an interesting progress in a short time is the raisin industry. This industry began in a very crude way in 1870, when some four or five grape growers in various parts of California began to dry grapes of various kinds.

They were ridiculed by the newspapers and public at the time, but they kept on experimenting and visiting Spain, Zante and other places, till, though some of them were nearly penniless, success met their efforts. In 1895, one of these pioneers of the industry, Mr. W. W. Blowers, marketed 30,000 pounds of raisins, and sold over 120,000 cuttings from a vineyard of ten acres.

There are hundreds of varieties of table and wine grapes, but only a few raisin grapes. Two groups of raisin grapes are now successfully grown in California. The Muscat group, includes the Muscat of Alexandria, Muscatello, Gordo Blanco, the Huasco, of Peru, and one or two other kinds. The Huasco, of Peru, is the most noted variety, but all are immense bearers, and have a sweet musky flavor. Their color is greenish or yellow. The seedless group includes the Sultana, Thompson's seedless and one or two other varieties. Some of these are very sweet, others more or less acid, and popular for cooking, and are all small in comparison with the Muscat. The only important fault of the leading varieties is that they produce a succession of crops from August until frost. This is not as desirable as if it yielded its entire crop in one mid-season picking.

This industry seems to flourish best in Fresno, Tulare, Kern, and Kings counties, where the land is rich sandy loam, often containing a percentage of alkali salts, which, if not in excess, add a high flavor to the grape and vigor to the vine.

Raisin grape vines are planted six to twelve feet apart, in deeply ploughed soil. They root easily, and are cut down to stumps 15 inches high, which form the permanent bearing vines. In four years they bear well, and the crop increases in size and quality for several years.

When the grapes are "dead ripe" the clusters are cut from the vines and placed in trays two by three feet in size. These trays are placed in the vacant spaces in the vineyards, and when one side is dried the grapes are inverted into another tray without changing their relative position. Great skill is shown by the men and women who work at the business in arranging the trays to get the sun properly and to avoid showers.

After the grapes are sufficiently sun dried, they are emptied from the trays into large "sweat boxes," six or eight inches deep,

where the skin becomes tender and the needed moisture is evenly distributed.

The raisins now are sold at from 2½ to 3c. per lb., ungraded, to the packing houses, where they are graded and packed according to the variety and their quality and size. The cases range from 1-lb. pasteboard boxes of machine-seeded Muscats (a new product) to 50-lb. wooden boxes of stemmed Muscats, seedless Sultanas, etc. The unstemmed cluster raisins require much skill in packing. Four grades of seed raisins are packed, the cheapest, a small but good product, being called the 2-crown, the qualities being graded to the 6-crown. The bulk of the product is the 3-crown and the 4-crown.

As mentioned before, the first crop marketed was in 1875. In 1895 there were shipped from Fresno county alone over \$3,000,000 lbs. The best vineyards yield from one to one and a half tons per acre. The crop this year has been greatly injured by early rains, which spoiled much of the fruit that was ripe and ready to be dried.

GROCERY CLERKS' CONCERT.

Under the auspices of the Toronto Grocery Clerks' and Drivers' Association, Mr. W. E. Ramsay gave, in the Auditorium hall, concerts on Friday and Saturday evening, with a matinee on Saturday afternoon, last week. Mr. Ramsay is a well-known humorist, and his singing and recitations frequently won great applause, especially on Saturday afternoon, when many children were present. At each of the entertainments, over a dozen moving pictures by a cinematographe were exhibited, including some six pictures of the Queen's Jubilee procession in London. The pictures were remarkably lifelike and interesting. The attendance at the entertainments was not as good as it should have been, but the management came out about \$26 ahead. It is hoped, however, that these concerts have been the means of advertising the excursion which this association intends running to Guelph on May 24 next.

OFF TO BRITISH COLUMBIA.

Mr. J. A. Bremner, who for the past eight years has been ledgerkeeper for the Davidson & Hay, Ltd., has left that firm to take a position at Ashcroft, B.C. Before leaving, on Saturday last, he was made the recipient of a handsome traveling set and smoking jacket from his fellow employes and the firm. The presentation was made in the company's offices by Col. Davidson, who voiced the good wishes of the staff in wishing "Jack" every success in his new position. Mr. Bremner left on the noon train, Saturday. He goes to Ashcroft as secretary-treasurer of the British Columbia Express Co.

Guaranteed to keep in any climate.



REMEMBER

Your stock is incomplete without **Owl Brand Condensed Milk**, as it is by far the best **Condensed Milk** on the market, because we use nothing but strictly pure ingredients, give unremitting care to the smallest details in its manufacture and insist upon **absolute** cleanliness in and all about our factory. If you have not already ordered, send at once to your wholesaler, he will supply you, but don't let him give you some other brand as something "just as good."

The Canada Milk Condensing Co. - Antigonish, N.S.

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund.....1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE.	W. R. BROCK.
E. B. OSLER, M.P. Vice-President.	EDWARD LEADLEY.	
	WILMOT D. MATTHEWS.	
	A. W. AUSTIN.	

HEAD OFFICE TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orilia
Brampton	Guelph	Napanee	Oshawa
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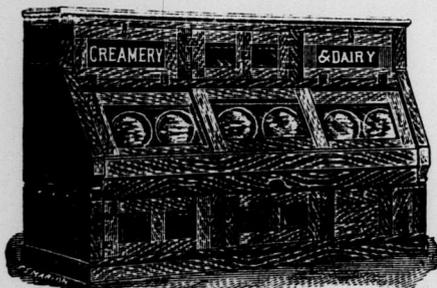
TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

Do You Know

that

STERLING

BRAND

PICKLES

are as good as any and better than most Pickles on the market? They are prepared by

T. A. LYTLE & CO.

TORONTO

Coffees..

Mochas
Javas
Maracaibos
Santos
Rios
Green or Roasted

Warren Bros. & Co.

TORONTO.

BUY

Ivory Bar Soap

THE BEST MADE

Extra Choice

Hams Bacon
Pure Lard
Mess Pork

PARK, BLACKWELL & CO. Limited

Pork and Beef Packers,

TORONTO

Cucuta-Maracaibo COFFEE

A direct shipment ex S.S. "Caracas," now in store.

PERKINS, INCE & Co.

TORONTO.

Quality Equality

"Excelsior"

EASILY THE BEST.

Uniform Reliable
Exquisite Delicious

Supersedes all ordinary

Coffees

Todhunter, Mitchell & Co.

Coffee Specialists.

Roasting by Patented Process.

GROCERY TRAVELERS DINE AND DANCE.

THE Montreal Wholesale Grocery Travelers' Association held its third annual banquet and ball at the Queen's Hotel, on Tuesday evening, 15th inst., and it proved to be a most enjoyable affair. The hotel people had gone to considerable trouble in decorating the dining hall, and the effect was all that could be desired. The assembled company, consisting of about 150 ladies and gentlemen, entered the dining room at about 9 o'clock and thereafter proceeded to do full justice to a nicely cooked and well served dinner.

The president, Mr. E. Massicotte, presided with his usual good grace, and was ably assisted by the members of the banquet committee, nobody wanting for an ample supply of the toothsome dishes which were being served.

One of the most pleasant features of the evening was the enthusiastic reception accorded to M. H. Laporte, the president of the Montreal Wholesale Grocers' Association, and Mr. John Scanlan, president of the Retail Grocers' Association, upon their entering the dining room somewhat late in the evening.

The banquet having been brought to a satisfactory ending, an adjournment was made to the hotel parlors while the dining room was being cleared for dancing. Upon the announcement by the dance committee that all was in readiness, the hall was again entered and the programme of over twenty dances proceeded with, and not completed until daylight was beginning to make its appearance. All present united in expressing their pleasure and satisfaction with both the banquet and ball, and the committees having these matters in hand are to be congratulated upon the success of their labors.

Banquet committee—F. Hodge, chairman; W. F. Leclerc, C. Corrigan, R. P. Laprairie, J. E. Manning.

Reception committee—W. F. Dunn, chairman; W. Duckworth, E. A. Cardinal, E. Upton, Jos. Ethier.

Music and dance committee—W. Duckworth, chairman; E. Masse, C. Corrigan, J. A. Dionne, S. Christin, Albert Childs, W. E. Sullivan, E. A. Cardinal, W. F. Leclerc, D. Lapointe, J. N. Crepean.

SPECIAL NOTES.

A few puncheons more of "Pons" fancy molasses can be had from Laporte, Martin & Cie., who are offering it at special prices to clear the lot.

Laporte, Martin & Cie. are offering a nicely put up line of canned goods of the best quality. These goods, packed by the Maritime Pure Food Co., are in fancy tins,

and will make an attractive show in your store.

Laporte, Martin & Cie. are offering the genuine article for the Klondyke, in the shape of Knorr's condensed soups and bouillons, neatly put up in packages of different sizes. These goods are delicious, and cost very little.

CHICORY GROWING IN CANADA.

AT a recent meeting of the Toronto Board of Trade, President Rogers stated that a large chicory manufacturer intended starting a factory in the "Queen City." The company, it is said, will go into the business on a large scale, and will, in the spring, put 100 acres under cultivation within 20 miles of Toronto.

Mr. W. H. Seyler, who represents, in Toronto, the chicory manufacturing firm of Heinrich Frank Soehne & Co., Ludwigburg, Germany, was asked by THE CANADIAN GROCER if it was his firm which proposed to establish the factory in question.

"I am not," he said, "prepared to state what concern it is that proposed to start the chicory factory, and I have no authority for stating it is ours. In fact I do not think our people would think they were warranted in starting up on such a large scale as it is said those who propose to start the factory design to do. You know the annual consumption of chicory is only about 500 tons. Canada, as you are aware, is more of a tea-drinking than a coffee-drinking country, while the grocers here are not as conversant with the art of blending coffee and chicory as those in Europe and the United States are.

"There is undoubtedly room for the cultivation of chicory in Canada. Some of the best coffee men in the city are regular buyers of chicory. We became agents for Heinrich Frank Soehne & Co. in September last, and since then we have brought in tons of chicory in spite of the duty of 4c. per pound."

"No doubt chicory can be cultivated in Canada, but in order to do so with success, present methods must be changed. For instance it should not be prepared with lard as it now is, while the native chicory has a woody flavor."

"What part of Canada do you consider best adapted for chicory cultivation?"

"Well, the country round about Mono Road, Ont., is perhaps the best adapted so far as known, and it is from that part of the country that our coffee men and chicory roasters have got most of their supplies of late years. Then the country around Toronto, within a radius of 25 miles, is well adapted for chicory growing, as you are already aware. Some years ago there was a chicory kiln at Agincourt, but it was burned down, and was never rebuilt."

LONDON MAN NEAR KLONDYKE.

MR. F. W. HERRING, traveler, of London, Ont., who left recently for the Klondyke, writes from Dyea, Alaska, to a member of The London Advertiser staff. Dyea is about 300 miles south of Dawson City. His letter is dated Jan. 17, and reads as follows:

"I am at the foot or approach of the Chilkoot Pass. The mushroom growth of this place is surprising. Small lots are \$1,200 to \$2,000 each. The pitching of a tent on a vacant lot is \$40 a month. Dogs are howling right and left, and all is so different to our Canadian way of living. In Juneau, as in all these towns, Sunday is not respected. Gambling houses, dance halls and saloons are all wide open day and night. We had four hours in Juneau, and it is a swift town. Everything is two bits, or a quarter, being equal to our 5 cents. Everyone has lots of money. Skaguay is the next largest, and much the same as Juneau, only you see more dogs and Indian packers. We were put on a lighter and towed here, as there is no dock here yet. The weather has been much misrepresented. The hue and cry comes from the people from the Coast, who never see snow, and in Seattle ladies were wearing furs and the men were shivering when it was just a nice morning for a walk. We had a sad accident in the City of Seattle coming up here. A Canadian met instant death by the falling of the mast-head signal light. He was put off at Juneau, and will be buried there.

"The rush next spring, I am afraid, will be the cause of more accidents, on account of overcrowding the steamers. The trip up was something grand, especially in the Wrangel narrows, which can only be navigated in the day time. You see here seals by the thousands in these arctic waters. This hotel is a log house, with cook stove, tables and office all in one room. Our sleeping room is one room, with a space on the floor for 50 cents; but it is clean, and that is everything."

SULTANA RAISINS STRONG.

Sultana raisins continue to occupy a strong position. Advices received in Toronto from Smyrna state that barely eight to nine hundred tons remain there, as a consequence of which business is much restricted, holders only selling when they can get full prices.

In London, Sultana raisins are 2s. higher than they were a short time ago.

PERSONAL MENTION.

Mr. J. L. Watt, of Watt & Scott, Toronto, is spending a week or two at Aiken, South Carolina. He is accompanied by Mrs. Watt.

We Have Secured

the entire control, for the Province, of the "MARITIME PURE FOOD" Canned Goods. They consist of:

CORN, 2-lb. tins
 BEANS, STRINGLESS, 2-lb. tins
 PORK AND BEANS, in 3-lb. tins
 LIMA BEANS, in 2-lb. tins
 RED RASPBERRIES, in 2-lb. tins
 PUMPKINS, GOLDEN, in 3-lb. tins
 HUBBARD SQUASH, in 3-lb. tins

THE QUALITY OF THESE GOODS IS SECOND TO NONE ON THE MARKET
 AND THEY ARE PUT UP IN ELEGANT FANCY PACKAGES.

Freight on goods shipped to KLONDYKE is so expensive that one has to provide for the largest quantity in the smallest possible volume. We have now in stock the right articles, just received from

Messrs. KNORR, of GERMANY,

in the shape of SOUPS and BOUILLONS put up in different sizes of packages and capsules.

These goods are delicious, and possess all nutritious qualities of home-made Soups or Bouillons.

They are indispensable to anyone going to KLONDYKE.

"GENUINE LABRADOR HERRINGS" — not marked "LABRADOR," and put up in Halifax or Montreal — but the "GENUINE ARTICLE FROM LABRADOR COASTS," and inspected there.

— TRY A BARREL —

Our stock of "PONS" Fancy Molasses has run down during last week. We have but a few puncheons left. There is money in it for you

WRITE FOR QUOTATIONS, WE DO NOT ADVERTISE THEM.

LAPORTE, MARTIN & CIE.

Wholesale Grocers

MONTREAL

AMONG THE RETAILERS.

Store Decorating. F. S. Roberts, Yonge street, Toronto, has recently adopted an idea which might be used to advantage by many retailers both in the cities and in the smaller places. It is simply to build, as is done in Barron's, Mac-Willie's and some of the other large stores, pyramids of canned goods on the floor of the store in such parts of the space as are not essential to the comfort of customers or the steady despatch of business. Mr. Roberts has built two of these pyramids about four feet from his counter. The one nearest to the door displays various articles of canned goods each retailing at 10c. These pyramids are business attracters, because they literally compel the direction of attention their way, and the attachment of a price tag gives all essential information.

Package vs. Bulk Breakfast Foods. There seems to be among the grocers of Toronto a growing feeling that trade in bulk breakfast foods should be pushed in preference to trade in this article in patent packages. The smaller dealers throughout the city seem to feel this especially, and some go as far as not to keep the packages in stock. Many of the larger firms keep a

full variety of the goods, yet they keep the bulk foods more prominently before the public, pushing their sale where possible. The package foods are, of course, more easily handled, but they do not yield as good a ratio of profit to the retailer. Mr. Peter McDonald, Church street, has combined the advantages of both the bulk and package foods by buying his in bulk, and putting it up himself in plain, neat paper bags. The bags have the firm name, etc., tastily printed on them, thus advertising the retailer himself instead of the manufacturer. The Canadian bulk foods are generally considered as of equal quality to any packages on the market, and as they are cheaper, are satisfactory to the consumer, which is the main consideration.

Trade is Improving.

During the month of January, the general verdict was that business was, as usual, quiet.

The last two weeks, however, have witnessed a change in the retail trade, and grocers reply more hopefully and more satisfactorily to any question as to the present business or the outlook. The improvement seems to be principally noted in the sections of Toronto where a large portion of the business is custom trade.

THE RAMBLER.

Golden Leaf Japan T E A S

Best value on to-day's market. Write for samples.

George Foster & Sons
BRANTFORD, ONT.

THE MODERN GROCER



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for catalogue.

Knowles, Ham & Nott Co., Limited
BRANTFORD

Buying Bulk Tea is "Extravagance."

**BUYING ("SALADA")
PACKET TEA IS "ECONOMY."**



You do not make as large a "visionary" profit as on Bulk Teas.

You DO make a larger "actual" profit, as—

You can sell three times the quantity. You have no leakage, loss of draught, or waste.

No loss of time in wrapping, cost of string and paper.

You increase trade and cement business friendship.

Carry no dead stock

And do not lock up one dollar of capital.

You give the people what they want, and this is what stamps you as an "up-to-date," progressive business man.

WHOLESALE AGENCIES . . .

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL



Women of experience in ordering coffee from their grocer are careful to specify **Chase & Sanborn's Seal Brand Coffee**, which comes in pound and two-pound tin cans, knowing that satisfaction accompanies every can.

Thousands of refined people who know and appreciate good coffee endorse this famous brand. The signature and the seal of these well-known importers guarantee its excellence.

MONSOON INDO-CEYLON TEA

WE WILL BE PLEASED TO FORWARD SAMPLES OF

MONSOON

INDO-CEYLON TEA

to any address in Canada, and if you don't find it better than any tea you have ever sold, we won't ask you to handle it. Monsoon is positively the best tea ever offered. It shows you a good profit and is certain to please your customers. Write for samples.

MONSOON TEA CO., 7 Wellington St. W., Toronto



CEYLON TEA GARDEN.

The pictures of the Ceylon and Indian Tea Gardens will be as familiar to Canadian tea drinkers in a few years as the picture of our great Niagara Falls.

Everybody will shortly insist upon getting the pure, healthy, delicious, invigorating teas of Ceylon and India. These are the only teas fit to drink, they are cleanly prepared and will give the best of satisfaction.

Buy Ceylon and Indian Teas

MONTREAL RETAIL GROCERS.

THE regular monthly meeting of the Montreal Retail Grocers' Association was held Thursday evening, February 10, in the Monument National Hall, President John Scanlan in the chair. Mr. J. H. Flood was elected a member of the association. The treasurer submitted his report, which went to show that the association was in a good financial standing.

The president made mention of the difficulty at present existing between the grocers and the Pharmaceutical Association, and said that as no judgment had yet been given in the actions taken against the two grocery firms, members of the association, it was a question whether it would not be advisable to leave the matter in abeyance. He had been visited unofficially by Mr. E. Muir, the secretary and registrar of the Montreal Pharmaceutical Association, who appeared to be in favor of the pharmacists and grocers coming to some understanding, and suggested that a deputation of the latter might be appointed to wait on the association to which he belonged. He (the president), however, understood, from the remarks of Mr. Muir, that if judgment was rendered in favor of complainants it was their intention to enter actions against every grocer in the city who retails drugs or patent medicines.

The opinion of all present was that no action be taken for the present, and the matter was consequently left in abeyance.

The desirability of making the salaries of civil servants attachable for debt was discussed, it being pointed out by Mr. Dixon that a bill had been introduced in the Dominion Parliament, at the present session, bearing on the subject, and, after some discussion, it was decided to write to Ottawa for a copy of the bill, and also to solicit the aid of the members for the city and district of Montreal towards securing the desired amendment of the law.

Letters were read from the retail grocers' associations of Toronto, Hamilton, London and Quebec, in which they offered to cooperate with the Montreal Association by petition, deputation or otherwise. Montreal Board of Trade had, in reply to a request for its assistance, offered to approach the Government direct in the matter, and the Montreal Wholesale Grocers' Association had also evinced its willingness to cooperate. The secretary was instructed to arrange a date for a meeting with the Ministers, and thereafter to communicate with the other interests willing to assist in securing the desired object.

The Retail Grocers' Association of London, Ont., had written enclosing copy of the

following resolution and requesting the cooperation of the Montreal association:

Resolved, That the present system of charging fees for the inspection of weights and measures is an injustice to merchants and dealers, as the inspection is in the interest of the public. Therefore your petitioners respectfully request that the law be so amended that the inspectors be placed entirely on salary, and no fees be charged for inspection of weights and measures.

The meeting heartily agreed to support this resolution, and decided to bring this matter, together with the desirability of the appointment of an inspector of fruit, to the attention of the Government when at Ottawa in connection with the attachment of civil servants' salaries.

The matter of the appointment of an official organ for the association having been brought up, it was after some discussion unanimously decided that THE CANADIAN GROCER should be the English official organ, and that Le Prix Courant should be the French official organ.

TEA PACKING MACHINE DISPUTE.

Editor GROCER.—No doubt a number of your readers will be interested in the packing machine dispute, in which the owner of the "Ideal" machine undertook, among other undertakings, to pack three packets in one week's work, for one packet packed by Mr. Canning's machine in the same time, the same number of boys to be employed by each machine, viz., three.

The trial is not coming off, as Mr. Canning, after writing to Mr. Larkin that he would appoint an umpire (Mr. Larkin having already appointed his), proceeded to the stakeholder (Mr. James Watt, treasurer of The Globe) and demanded his money, which was handed back to him; thereby leaving Mr. Larkin's \$400 uncovered.

Yours, etc.,

P. C. LARKIN.

LATE ADVERTISEMENTS.

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

H. P. Eckardt & Co. report a large increase in the sales of "Ludella" Ceylon tea.

"Bensdorp's 'Royal Dutch' cocoa stands to-day without a superior; in fact, its rapidly increasing sale attests the preference it enjoys among cocoa drinkers," say the Eby, Blain Co., Limited.

The popular package and brand, "Circle" tea, which is controlled by Lucas, Steele & Bristol, is gaining favor every day. This week the firm are placing a 3-lb. package on the market; it is the handsomest of its kind ever introduced and must be a seller. The firm are also showing other handsome labels for private tea packing.

EGGS IN ENGLAND.

The London Grocers' Gazette, under date of Feb. 5, says: Shipping eggs to England from so distant a place of production as Australia appeared not long ago to be an impossibility. Owing, however, to the use of refrigerator machinery, Australian eggs can be landed in this country not only sound, but, according to The Agricultural Gazette of New South Wales, "in such perfect condition that some of the best English houses have purchased and sold them as new laid." A representative of a large London firm shipped from Australia a couple of years since many thousands of dozens. The firm reported that the eggs were of good quality and presented an attractive appearance, being carefully packed in cardboard divisions, filled up with dried pea husks. The consignment was carried at 1 deg. above freezing point, and the freight cost about 3d. per dozen, leaving the net return of 9d. per dozen. The local price at the time of shipping was 5 to 5½d. per dozen. To develop a new laid egg trade with England Australian poultry-keepers are warned that the eggs must be forwarded to the cold store while they are still perfectly fresh, and, like poultry, they must be shipped so as to reach England at the dearest time for such products, which, in the case of eggs, is during the three months November to January. After this period home prices fall to such an extent that exporting is no longer payable, and as supplies to the Australian markets are then becoming limited, and prices are advancing, the egg producer will have remunerative returns throughout the year.

A MEAN GROCERY CLERK.

The meanest trick of 1898 is reported from Augusta, Me., where two grocery clerks employed by rival firms were standing in front of their respective stores, when one threw a potato to the other, says an exchange. The second one threw the potato back, and for a few moments they had a friendly game of pass, when clerk No. 1. slipped over beside his door, and took an egg from a case. He caught the potato as it was returned to him with one hand, and, instead of returning it, threw the egg. The other clerk did not notice the difference between the potato and the egg, and held up his hands to catch the supposed potato, which was coming swiftly about on a level with his head. The moment the egg hit his hands he knew it was no potato, for as ill luck would have it, the egg happened to be a bad one, and as the greater part, after exploding in his hands, hit him in the face, no identification was necessary.

OUR BUSINESS METHOD

Regardless of the **Cost** of our **Stocks** we always reduce our prices promptly, in accord with the declining markets, and we are slow in taking advantage of the rising markets in the selling of our goods. We do our business honorably, on broad lines, and in a manner which cannot fail to be agreeable as well as profitable to our patrons and gratifying to ourselves.

A few trial orders will give you full confidence in us, in our prices, and in our method of doing business.

WE QUOTE TO-DAY :

Genuine Singapore Medium Pearl Tapioca - **3 1/8 c.**

200 Bags just received.

Menier's Chocolate, 8 1/3 cakes to the lb., per box of 100 cakes - - - - - **\$4.00**

25 Cases just received.

Choice Dried Apples	Barrels,	-	6c.
Choice Exaporated Apples	50-lb. boxes	-	9 1/2 c.
Canned Apples, "Lakeport"	Gallon tins	-	\$2.60
Canned Apples, "Belleville"	3-lb. tins	-	1.00
Finest Dressed Cod Fish	100-lb. cases	-	4.50
Finest Lake Trout	100-lb. kegs	-	4.25
Finest B. C. Sockeye Salmon	100-lb. half bbls.	-	6.50
Bright and Clean Brazilian Raw Sugar, in bags			3 1/4 c.

BARGAIN 118 Flat Quarter Boxes Malaga Raisins, Bevan's Royal Buckingham Clusters, 1896 crop **60c.**

Kept in Cold Storage and comparatively in good condition.

Hudon, Hebert & Cie., Montreal.

CADBURY'S CHOCOLATES

ARE
SIMPLY
DELICIOUS
AND ARE
PACKED
SPECIALLY
FOR
CANADIAN
MARKET.

CADBURY'S COCOA

The LANCET says:—
"CADBURY'S represents the standard of highest Purity."

The ANALYST says:—
"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS
"A PERFECT FOOD,"
THEREFORE BEST.

ABSOLUTELY PURE,
THEREFORE BEST.

The MEDICAL MAGAZINE says:—
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."
It is not dark in liquor like those prepared with Alkali.

VIEW OF MANUFACTORY, BOURNVILLE

SCENE ON CADBURY'S COCOA ESTATE

CADBURY'S COCOA

(Absolutely Pure)

AND
MEXICAN
CHOCOLATE
HAVE
AN
ENORMOUS
SALE
ALL OVER THE
WORLD.

Agents: **MESSRS. FRANK MAGOR & CO.,** St. John St. **MONTREAL**

TRADE CHAT.

DURING January this year 13,082 eastbound and 3,311 westbound freight cars passed through the St. Clair tunnel at Sarnia, nearly 4,000 more than in any previous month. The eastbound cars were principally loaded with corn and oats.

The Regina Creamery Association proposes to erect a new building for its business in Regina.

Line, McDonald & Co., of London, have sent a shipment of 100,000 cigars to the Klondyke.

A new industry is to be started near Hazelmere soon, that of curing hams and bacon for the Vancouver and Westminster markets.

The Tilsonburg correspondent of The St. Thomas Journal writes that a merchant of Tilsonburg recently received a draft for a large amount from a firm in Glasgow, which became bankrupt some five years ago. A legal settlement was made at that time, but

the Scottish firm were not satisfied with that, so as soon as possible they sent the remainder of 100 cents on the dollar, with interest. Commercial honor is not dead.

The creditors of W. H. May, grocer, of Port Stanley, who assigned to E. A. Smith, have decided to wind up the estate. There will not be much of a dividend, as the liabilities amount to over \$1,600, while the assets are less than \$400.

A Halifax firm writes that it has to send \$65,000 per year to other provinces for butter, cheese and eggs, and that the city must send out altogether about \$250,000 per year in this way for produce that should be supplied by Nova Scotia farmers.

Ford & Newcombe, who recently commenced business as grocers in Petrolea, held a successful reception in their store the other day. Music was furnished by the Petrolea orchestra, and, though no goods were sold, a favorable impression was created by the nicely arranged display of goods.

George Hirshfield, pork dealer, Montreal, has assigned to S. G. Morton. The prefer-

ences are Sophia Hirshfield, \$1,460; E. W. Crease, \$146; Lyons & Tobin, \$350; Halifax Banking Co., \$1,000; A. Lamphier, \$90; James Croucher, \$140; Jacob Withrow, \$75. His assets are said to be in excess of liabilities.

A dog accompanied his master into Mr. Peter Anderson's grocery store on Lower Wyndham street, Guelph, the other day. Some of the boys in the store frightened it and in attempting to escape the frightened animal jumped into the window, among the crockery and dishes. The result was that over \$7 worth of crockery was destroyed.

PICNIC BY THE EDMONTON ROUTE.

Word has been received at Winnipeg from the mounted police expedition going to Yukon overland from Edmonton. They crossed the Summit mountains about Fort St. John by an easy pass. There was only three inches of snow. Prospecting parties going in the same way write back that the journey is a picnic. Weather very mild.



C. E. Colson
Montreal

FOR SALE. Boxes Choice Smoked Herrings and Half-Barrels Herrings - Choice Prime Beans, Evaporated Apples. Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO



TO WHOM CONCERNED

Several instances have been brought to our notice of where unscrupulous dealers have been offering other makes of Cocoanut as "White Moss," claiming it to be such. We hereby give notice that, in future, all such cases will be dealt with according to law, as the "White Moss" Cocoanut is a registered brand.

CANADIAN COCOANUT CO.
Montreal

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

PACKAGE Clothes Pins



All selected perfect Pins, put up in 4 and 6 doz. packages. Time, money and labor saved. Manufactured by

The Wm. Cane & Sons Mfg. Co., Limited

Represented by
Chas. Boeckh & Sons, Toronto. | T. S. Simms & Co., Ltd., St. John, N.B.

THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

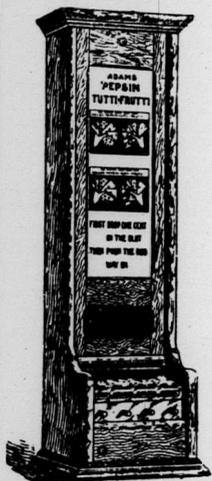
GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

SALT

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples.

VERRET, STEWART & CO., Montreal - Quebec.

FIRST CLASS RETAILERS SELL
ABSOLUTELY GIVE IT **COW BRAND** **PURE A TRIAL**
SODA



An Automatic Selling Machine to sell Adams' Tutti Frutti. For particulars write, stating your location in your town, to Globe Automatic Selling Co., 13 Jarvis St., Toronto, Ont.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. H. McMAHON, baker and confectioner, Toronto, has assigned to G. M. Gardner.

Solomon Walters, grocer, Halifax, has assigned.

James Galway, grocer, St. John, Nfld., has assigned.

W. H. Ketcheson, grocer, Belleville, Ont., has suspended.

George D. Cloy, grocer, etc., Thorold, Ont., has assigned to F. W. Casey.

N. Crawford, grocer, Walkerton, Ont., is offering 65c. on the dollar.

H. C. Gregoire, crockery dealer, Montreal, is offering 40c. on the dollar.

The stock of George W. Steacy, cigar dealer, etc., Ottawa, is under seizure for rent.

Louis P. Beaudoin, general merchant, Grand River, Que., is offering 30c. on the dollar.

A winding-up order has been applied for the Victoria Co operative Store, Ltd., Victoria, B.C.

The St. Henri Provision Co., St. Henri de Montreal, Que., has compromised at 40c. on the dollar.

Mrs. John Moisan, general merchant, Drummondville East, Que., is offering 35c. on the dollar.

The goods of J. A. Dupras & Co., grocers, St. Louis de Mile End, Que., are under seizure for rent.

Wm. Graydon, general merchant, Mono Road Station, Ont., has assigned to Hy. Barber, Toronto.

Runians & Butler, departmental store, London, have assigned to A. O. Bucham, Toronto, and a meeting of the creditors will be held on the 22nd inst.

Rachel Davis, crockery dealer, etc., Hamilton, has assigned to W. F. McGivern, Hamilton, and a meeting of the creditors will be held on the 22nd inst.

John A. Macdonald, general merchant, Puslinch, Ont., has assigned to F. H. Lamb, Hamilton, and a meeting of his creditors will be held on the 22nd inst.

J. W. Richardson, grain and produce dealer, Tilbury, Ont., has assigned to A. A. Wilson, Tilbury, and a meeting of the creditors will be held on the 21st inst.

PARTNERSHIPS FORMED AND DISSOLVED.

E. Brosseau & Co., general merchants, St. Albert, N.W.T., have dissolved.

Dahl Bros., general merchants, Orangeville and Erin, Ont., have dissolved.

Hipwell & Loblaw, general merchants, Bondhead, Ont., have dissolved, M. B. Hipwell continuing.

Co-partnership has been registered between Wm. and James Burritt, under the


THE GROCER WHO BUYS CLARK'S MEATS
IS
THE GROCER WHO DUPLICATES HIS ORDERS


All Wholesale Trade carry large stocks of **CLARK'S MEATS.**

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand ?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

style of Wm. Burritt & Co., general merchants, etc., Yarmouth, N.S.

D. J. Whitney, general merchant, Essex, Ont., has admitted John C. Whitney, and the style is now Whitney Bros.

Toombs & Kirkpatrick, general merchants, Carman, Man., have dissolved, James M. Toombs continuing.

David Munroe and James Reid have registered as proprietors of the firm, D. D. Munro & Co., grocers, Montreal.

Medard Luneau and Joseph Morasse have registered as proprietors of the firm, Luneau & Morasse, general merchants, North Ham, Que.

SALES MADE AND PENDING.

Allan Williams, confectioner, Toronto, is about selling out.

Ellen Culum, grocer, Victoria, B.C., is offering to sell out.

C. E. Naylor has bought out James Naylor, miller, Essex, Ont.

Thos. Bellamy, grocer, Edmonton, has sold out to Armstrong Bros.

J. Stinson, general merchant, Carroll, Man., is reported to be selling out.

Cronsberry & Ross, general merchants, Woodville, Ont., have sold out.

The stock of J. S. Timmins, general merchant, Ayr, Ont., has been sold.

The assets of D. Lapointe, crockery dealer, Montreal, have been sold.

The stock of the estate of Josiah Perrin, general merchant, Pontypool, Ont., is to be sold.

W. F. Lawrence, general merchant, Maple Creek, N.W.T., has sold out to — Cook.

The stock of Joseph Desautel, grocer, Montreal, has been sold at 57c. on the dollar.

Mrs. Charles B. Keith, general merchant, Berry's Mills, N.B., has sold out to True-man Jones.

The stock, etc., of the estate of Morton &

Co., general merchants, Fort William, Ont., is to be sold by auction on the 22nd inst.

The stock of G. Gagnon & Frere, tobacconists, Quebec, has been sold at 43c. on the dollar.

The stock of McNiece & Burrows, general merchants, Lumsden, N.W.T., is advertised for sale by tender.

S. S. Armstrong & Co., general merchants and saw millers, St. Odillon de Cranbourne, are selling out their store business.

CHANGES.

Eugene Sanschagrín is commencing business as grocer in Montreal.

Eliza M. Casselton, grocer, Vancouver, is about retiring from business.

N. C. Valiquet has opened out in business as confectioner in Halifax.

Williams & Monet are commencing business as grocers in Port Perry, Ont.

Pike & Carsons, general merchants, Carbonear, Nfld., have gone out of business.

Desire Lambert is about commencing business as general merchant in St. Odilon de Cranbourne, Que.

G. A. F. D. Mann has registered as proprietor of the firm, George A. Mann & Co., wholesale crockery, etc., Montreal.

FIRES.

James Currie, grocer, Amherst, N.S., has been burned out; insured for \$500.

H. W. Brightman, baker and confectioner, Amherst, N.S., has been burned out.

John Northcott, general merchant, Van-kleek Hill, Ont., has been burned out; insured.

Thos. Laurent, baker, Ste. Cunegonde, Que., has been partially burned out; insured.

John Parr, general merchant, Bradwardine, Man., has been burned out; loss reported about \$4,000; insured for \$3,000.

FIGS

kept in a "PRAESERVO" Cabinet retain their freshness and do not dry out.

PRUNES keep bright and plump.

CURRENTS actually gain.

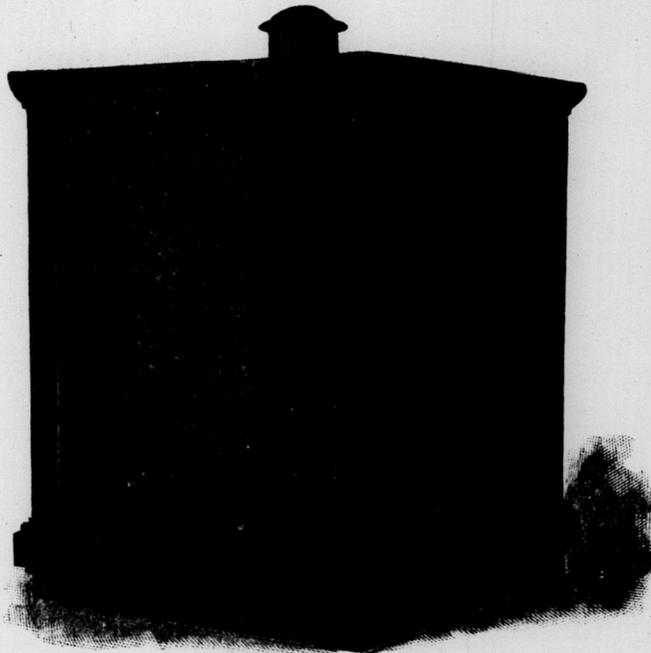
ALL DRIED FRUIT keeps fresh and full weight.

You save the cost in one season.

We have **PRAESERVO** Bread Cases
Cheese Cases

WRITE US FOR

Catalogue and Prices.



THE CHEESE CASE.

ARTHUR P. TIPPET & CO. - MONTREAL.

A ST. JOHN, N.B., GROCER.

The north end has many enterprising and pushing business men, who have been coming to the front of late by improving and enlarging their premises, and by that means increasing their own business, both to their advantage as well as for the mutual benefit of the community. One of the largest of these firms referred to is that of J. W. Keast, of Bridge street, and there are few, except those in the immediate vicinity who have any idea as to the immense floor space contained in Mr. Keast's premises. A Sun representative, who called on Mr. Keast the other day, found the painters had just finished their work of renovating. Many improvements have been made of late, and the two large stores are as neat and attractive as anyone would wish. One of the stores is devoted to the butcher business, and is admirably adapted for that purpose. The floor is of concrete, and all the appliances for the proper handling of meat are the best, refrigerator and all. The other store, which is connected with the meat store, is devoted to the grocery business, and here the stock of goods is very large. In the rear of these two stores are the storerooms. Here Mr. Keast has room for storing 600 barrels of potatoes, grain bins and accommodation for everything in his line arranged in the most improved way.

Speaking of last year's business, Mr. Keast said he was well satisfied. He supplied all the boats but one on the river with meat, nearly all the hotels, and many of the summer cottages along the river, particularly at Woodman's Point. It might be mentioned here that Mr. Keast provided the meats for the luncheon on board the steamer Victoria the day Premier Laurier was entertained. With his 2,200 feet of floor space Mr. Keast has one of the best stores in the city.—Sun, St. John, N.B.

TRIED TO BUNCO THE GROCER.

A pretty slick game was worked in one of the Salem grocery stores recently, according to N.E. Grocer. A woman came in, bought some goods and gave \$1 in payment. The money was sent to the desk, and when the change came back there was a kick, the woman claiming she had given the clerk \$2. She was shown the salesbook with the entry, but would not be convinced. The clerk went to the cashier's desk, got the \$1 bill, and holding it by each end in front of the woman said, "There is your bill." "I know it," replied the woman, at the same time snatching it and going out. Why the clerk was so sure that the woman had given her \$1 was that all the bills in the cashier's desk had just been taken to deposit and this was the first and only one in the drawer. It was a slick kind of a "bunco" game.

COUNTRY STORE CLERKS.

The hope of the rising generation lies in their excelling in some particular direction. The country clerk, for example, who dreams about the possibility of his having a position at some time in a large city establishment, can very easily fit himself for the wider sphere, as also provide himself with a pretty certain passport to it, if he will apply the key just given him to the situation. There is no better preparatory school for the city store or factory than the country store. The clerk who learns to successfully cater to the whims of a rural customer, and who is anything like a successful student of human nature, will have no difficulty in adapting himself to the requirements of the wider sphere when he comes to the city, if he deems it essential to do so at all. Let him bear in mind, however, that there may be more opportunities for him right in his own town than he will find anywhere else in the broad expanse of the world. It is the man more than the location all the time, although the latter undoubtedly counts.—Portland Tradesman.

CIVIL SERVANTS' SALARIES.

At a recent meeting of the Quebec Board of Trade it was decided to endorse the grocers' petition to have a portion of Federal employes' salaries made liable to seizure.



Keen, Robinson & Co. LIMITED
London, England.

MANUFACTURERS OF

Keen's Mustard
 AND
Oxford Blue

ALSO—

ROBINSON'S PATENT BARLEY
 AND
ROBINSON'S PATENT GROATS

These Goods have the call throughout Canada.

CURRENT MARKET QUOTATIONS

Feb. 17, 1898.
 This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	0 90
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 90
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, 1/2 ".....	14 00



Diamond—	W. H. GILLARD & CO.
1 lb. tins, 2 doz. in case.....	per doz. 1 20
1/2 lb. tins, 3 ".....	90
1/4 lb. tins, 4 ".....	60

MAPLE LEAF BAKING POWDER.	
1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1/4 lb. Crown sealers.....	2 25

BLACKING.	
P. G. FRENCH BLACKING.	
1/4 No. 4.....	per gross \$4 00
1/4 No. 6.....	4 50
1/4 No. 8.....	7 25
1/4 No. 10.....	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish ".....	3 60
No. 3 ".....	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases.....	7 20
No. 10 ".....	9 00
Vaseline Oil Blacking, 1 doz. cases, liquid.....	2 00
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, ".....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....	\$ 2 60
No. 2 Bronze Tins, per gross.....	\$ 3 40
" 3 ".....	5 60
" 4 ".....	10 00

No. 1 Enamelled Tins ".....	2 50
" 2 ".....	3 75
" 3 ".....	4 00
" 4 ".....	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases. Per Gros.....	\$ 22 00
French Oil in 3-doz. cases.....	9 00
Reliable Shoe Dressing.....	12 00
Ecliptic Combination.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50



Shoe Blacking— in 1/4 gross cases.....	9 00
Reliable French Blacking, No. 5.....	4 50
No. 2.....	8 00
United Service Blacking No. 4.....	4 25
United Service Blacking No. 1 1/2.....	9 00
Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dublin No. 4.....	per gross 9 00



Alpha Metal Polish No. 2.....	9 00
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in 1/2 gross cases.....	
Sunlight Liquid, 1/4 gross cases.....	10 80
Moody's Black Lead.....	25
Reliable Stove Pipe Varnish, 1/4 gross cases.....	6-oz. bottles

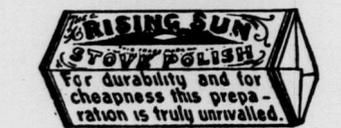


Quickshine Pipe Varnish.....	12
1/4 gross cases pressed top tins.....	

Stove Polish—

Quickshine Polish.....	9 00
Reliable Paste.....	6 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

STOVE POLISH.



Rising Sun, 6 ounce cakes, half-gross boxes.....	per gross \$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, 1/4 gross boxes.....	10 00
Sun Paste, 5c. size, 1/4 gross boxes.....	5 00

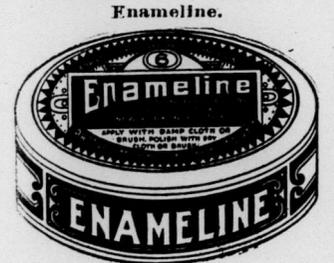
Starch

For over 40 years we have made a special study of Starch and our arrangements for manufacturing and packing it are unsurpassed anywhere in the world.

Our special brands of Laundry Starches, Culinary Starches and Rice Starches are remarkable for their immaculate purity and cleanliness.

The Edwardsburg Starch Co. Limited Cardinal, Ont.

Per gross
 THE F. F. DALLEY CO.
 Gem Stove Polish, 1/4 oz. bottles \$9 00
 gross cases per doz
 Stovepipe Varnish, 4 oz. bottles 1 00
 6 oz. bottles 1 25
 Boston Brunswick Black, 8 oz. bottles 1 75



Enameline.
 1-3 dozen in case \$4 50
 6-3 dozen in case 7 50

BIRD SEEDS
 BART. COTTAM & CO.
 "Cottams," with Patent Bird Bread. 0 07
 "Cottams," with Song Restorer. 0 05 1/2
 "Cottams," with Bird Improver. 0 05 1/2
 "Cottams," with Bird Treat. 0 05 1/2
 "Cottams X," with Cuttlefish Bone. 0 04 1/2
 "Cottams," with Cuttlefish Bone. 0 04 1/2
 Cottam Bird Seed, bulk 25 lb. cases. 0 04 1/2
 "Gravel, 10c. pkts., 24 in case. 0 06
 "Gravel, 5c. pkts., 48 in case. 0 03
 THE F. F. DALLEY CO.
 "Key's" Spanish Bird Seed, 40 lb. cases. 0 06
 "Key's" Bird Seed, 40 lb. cases. 0 06 1/2
 NICHOLSON & BROCK.
 "Key's" Bird Seed. 0 07
 "Key's" Bird Seed. 0 06
 "Key's" Bird Seed. 0 05
 "Key's" Bird Seed. 0 05
 "Key's" Bird Seed, 10c. pkts., 24 in case. 0 06
 "Key's" Bird Seed, 5c. pkts., 48 in case. 0 03

CORN BROOMS
 CHAS. BOECKH & SONS. per doz.
 Carpet Brooms—
 "Imperial," extra fine, 8, 4 strings. net. \$3 65
 " " " " 7, 4 strings. 3 45
 " " " " 6, 3 strings. 3 25
 " " " " 7, 4 strings. 3 30
 " " " " 8, 4 strings. 3 10
 " " " " 6, 3 strings. 2 90
 " " " " 7, 4 strings. 2 90
 " " " " 7, 4 strings. 2 75
 " " " " 6, 3 strings. 2 60
 " " " " 5, 3 strings. 2 40

BLUE.
 KEEN'S OXFORD. per lb.
 1 lb. packets \$0 17
 1/4 lb. 0 17
 Reckitt's Square Blue, 12-lb. box. 0 17
 Reckitt's Square Blue, 5 box lots. 0 16

CANNED GOODS. per doz.
 Apples, 3's. \$0 80 \$0 95
 gallons 2 25 2 40
 Blackberries, 2. 1 40 1 70
 Blueberries, 2. 0 75 0 85
 Beans, 2. 0 70 0 95
 Corn, 2's. 0 00 0 85
 Cherries, red pitted, 2's. 1 75 2 25
 Peas, 2's. 0 90 0 95
 " Sifted select. 1 10 1 25
 " Extra sifted. 1 25 1 40
 Peas, Bartlett, 2's. 1 50 1 75
 " 3's. 2 00 2 40
 Pir eapple, 2's. 1 75 2 40
 " 3's. 2 50 2 60
 Peaches, 2's. 1 40 1 75
 " 3's. 2 00 2 40
 Plums, Green Gages, 2's. 1 30 1 55
 " Lombard. 1 20 1 50
 " Damson Blue. 1 10 1 40
 Pumpkins, 3's. 0 70 0 90
 " gallons 2 10 2 25
 Raspberries, 2's. 1 40 1 70
 Strawberries, 2's. 1 65 1 95
 Succotash, 2's. 1 15
 Tomatoes, 3's. 1 20 1 25
 Lobster, tails. 2 40 2 70
 " flats, 1/2's. 1 65 1 70
 Mackerel. 1 20 1 30
 Salmon, Sockeye, tails. 1 20 1 30
 " flats. 1 25 1 30
 " Horseshoe. 0 95 1 00
 " Cohoes. 0 95 1 00
 Sardines, Albert, 1/4's tins. 0 13

" " 1/2's tins. 0 20 0 21
 " " Sportsmen, 1/4's genuine French high grade, key opener. 0 12 1/2
 " " " " " " 0 21
 Sardines, Sportsmen, 1/2's. 0 16 0 18 1/2
 Sardines, key opener, 1/2's. 0 10 1/2 0 11
 " " " " " " 0 18 1/2 0 19
 " " " " " " 0 16 1/2 0 17
 Sardines, other brands 9 1/2, 11 0 23 0 25
 " P. & O., 1/4's tins. 0 33 0 36
 " " " " " " 0 04 0 05 1/2
 Sardines, Amer., 1/4's. 0 09 0 11
 " Mustard, 1/4 size, cases 50 tins. per 100. 10 00 11 00
 Fruit in glass jars. Haddies. Kipperd Herring.

CANNED MEATS.
 (CANADIAN.)
 Comp Corn Beef, 1-lb. cans. \$1 30 \$1 35
 " " " 2 " " 2 35 2 50
 " " " 4-lb. can. 7 75 8 25
 " " " 14 " " 15 00 16 00
 Minced Callops 2 " " 2 60 2 65
 Lunch Tongue 1 " " 3 40 3 50
 " 2 " " 6 00
 English Brawn 2 " " 2 75 2 80
 Camb Sausage 1 " " 2 50
 Soups, assorted 1 " " 1 50
 " 2 " " 2 20
 Soups and Boull. 2 " " 1 80
 " 6 " " 4 50

ARMOUR PACKING CO.—HELMET BRAND
 Corn Beef 1 lb. 1 40 1 50
 2 lb. 2 60 2 75
 4 lb. 5 50 5 80
 6 lb. 8 50 8 80
 14 lb. 17 50 18 00
 Roast Beef, 1 lb. 1 40 1 50
 " 2 lb. 2 60 2 75
 Luncheon Beef, 1 lb. 1 60 1 70
 " 2 lb. 2 75 2 85
 Brawn 1 lb. 1 30 1 40
 " 2 lb. 2 35 2 50
 " 6 lb. 6 60 6 80
 " 14 lb. 14 50 15 00
 Ox Tongue, 1 1/2 lb. 7 00 7 20
 " 2 lb. 8 50 8 80
 " 2 1/2 lb. 10 75 11 00
 Lunch Tongue, 1 lb. 3 35 3 50
 " 2 lb. 6 50 6 80

Chipped Beef, 1/2 lb. 1 60 1 70
 " 1 lb. 2 65 2 80
 Pigs' Feet b. 1 65 1 75
 " 2 45 2 60
 Potted Meats, Tongue or Ham 70 75
 " 1/2 lb. 1 20 1 25
 " 1 lb. 1 20 1 25
 Potted Deviled Ham or Tongue, 1/4 lb. 70 75
 Potted Deviled Ham or Tongue, 1/2 lb. 1 20 1 25

WHITE LABEL.
 Soups Assorted, 1 qt. 3 00 3 15
 " " 1 pt. 2 00 2 10
 Gelatine of Boar's Head, 2 lb. 3 00 3 20
 Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb. 3 00 3 10
 Plover Roast. 5 00
 Sliced Gold Band Bacon. 3 00

CHEWING GUM.
 ADAMS & SONS CO. per box
 Tutti Frutti, 36 5c. bars. \$1 20
 " " (in cream pitcher) 36 5c. bars. 1 20
 " " (in sugar bowl) 36 5c. bars. 1 25
 " " (in glass jar) 115 5c. pkgs. 3 75
 Pepsin Tutti Frutti (in glass jar) 115 5c. packages. 3 75
 Pepsin Tutti Frutti, 23 5c. packages. 0 75
 Round Pepsin, 30 5c. packages. 1 00
 Cash Register, 390 5c. bars and pkgs. 15 00
 Cash Box, 160 5c. bars. 6 00
 Tutti Frutti Show Case, 180 5c. bars and packages. 6 00
 Variety Gum (with book in each box) 150 1c. pieces. 1 00
 Banner Gum (English or French wrappers) 115 1c. pieces. 1 20
 Flirtation Gum (English or French wrappers) 115 1c. pieces. 1 20
 Mexican Fruit, 36 5c. bars. 0 90
 Sappota, 150 1c. pieces. 0 75
 Black Jack, 115 1c. pieces. 0 75
 Red Ro-e, 115 1c. pieces. 0 75
 Magic Trick, (English or French wrappers) 115 1c. pieces. 0 75

CHOCOLATES & COCOAS.
 Cocoa—EPFSS. per lb.
 Case of 14 lbs. each. 0 35
 Smaller quantities. 0 37 1/2

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND" OIL BLACKING



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

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R. E. Boyd & Co. ST. JAMES STREET Montreal

FANCY MOUNT ROYAL MILLS

INDIA BRIGHT JAVA ROYAL JAPAN GLACE POLISHED IMPERIAL SEETA IMPERIAL GLACE

D. W. ROSS CO. RICES Agents

COWAN'S

Hygienic and Perfection and Cocoa Essence
Cocoas
Queen's Dessert Royal Navy and Perfection
Chocolates
Chocolate Pink White Lemon Color
Icings
A child can ice a cake in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S GRATEFUL-COMFORTING COCOA

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

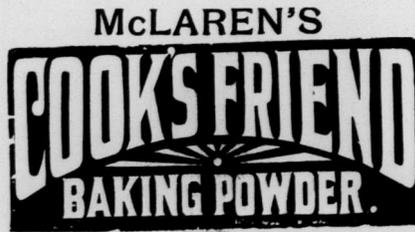


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Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.	
Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.	\$1 65
	per lb
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.	0 40
" " 1-lb. tins.	0 42 1/2
Cocoa Nibs, 11-lb. tins.	0 35
TODD HUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 33
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " " " "	0 25
London Pearl, 12 and 18 " "	0 22
Rock " " " "	0 30
Bulk, in boxes.	0 18
Royal Cocoa Essence, packages.	per doz 1 40
BEHNDORF'S ROYAL DUTCH COCOA	
1/4 lb. tins, boxes 4 doz.	2 40
1/2 " " " 2 " "	4 50
" " " 1 " "	8 50
Ralston Health Club boxes 6 lbs.	per lb. 45

CHOCOLAT MENIER.		
	In Cases of 5 case	In 12 10x12 lb lb bxs
Vanilla—per lb.	lot.	bxs.
Yellow wrapper,	\$ 0 32	\$ 0 34 \$ 0 36
Unsweetened—		
Blue Premium	0 35	0 37 0 39
	Per case.	Less than case
Pastilles—		
Yellow wrapper, 108 bxs.		
to the case.	\$20 00	0 20
Croquettes—		
Yellow wrapper, 9 bxs. of 12 packages.	\$20 00	0
FRY'S.		
Chocolate—		per lb.
Caracas, 1/4's, 6-lb. boxes		0 42
Vanilla, 1/4's.		42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs		29
Pure, unsweetened, 1/2's, 6 lb. bxs.		0 42
Fry's "Diamond", 1/4's, 14 lb. bxs.		0 24
Fry's "Monogram", 1/4's, 14 lb. bxs.		0 24
Cocoa—		per doz.
Concentrated, 1/4's, 1 doz. in box.		2 40
" " 1/2's, " " "		4 50
" " 1 lbs. " " "		8 25
Homeopathic, 1/4's, 14 lb. boxes.		
1/2 lbs. 12 lb. boxes		

JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.	per lb. 0 30
Mott's Prepared Cocoa.	0 28
Mott's Homeopathic Cocoa (1/4's).	0 32
Mott's Breakfast Cocoa in tins.	0 45
Mott's No. 1 Chocolate.	0 30
Mott's Breakfast Chocolate.	0 28
Mott's Caracas Chocolate.	0 40
Mott's Diamond Chocolate.	0 23
Mott's French-Can. Chocolate.	0 18
Mott's Navy or Cooking Chocolate.	0 28
Mott's Cocoa Nibs.	0 35
Mott's Cocoa Shells.	0 05
Vanilla Sticks, per gross.	0 90
Mott's Confectionery Chocolate.	0 21 0 43
Mott's Sweet Chocolate Liquors.	0 19 0 30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.	
White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" 1/2 " " "	0 28
" 1/4 " " "	0 29
" 1/8 " 5 or 10 "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails.	
Feather Strip, " " " "	
Special Shred, " " " "	
Macaroon, " " " "	
Crown Desic, 12, 20 or 25 lb.	
Special, " " " "	
Barrels, 2c. per lb. less.	
Terms, 3 p.c. off 30 days.	

COFFEE.

Green.	
Mocha.	0 27 1/2 0 30
Old Government Java.	0 30 0 33
Rio.	0 08 0 13
Plantation Ceylon.	0 29 0 31
Porto Rico.	0 24 0 28
Guatemala.	0 24 0 26
Jamaica.	0 18 0 22
Maracaibo.	0 18 0 20

The merits of the Starch are generally estimated by the demand there is for it.

CELLULOID STARCH

is recognized by all the leading grocers as a brand that their best class of customers require and must have.

THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, CAN.

Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case.	3 00
Culinary Starch—Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06

SUGAR.		per lb.
Granulated (St. Lawrence, Redpath, Acadia)		0 04 9-16
German (Canadian) bbls. (imported) bags		0 04 1/4
Dutch, bags		0 04 7-16
Paris Lump, bbls. and 100-lb. boxes		0 05 1/2
in 50 lb. boxes		0 05 1/2
Extra Ground Icing, bbls.	0 05 1/2	0 05 1/2
Powdered, bbls.	0 05 1/2	0 05 1/2
Cream	0 04 1/2	0 04 1/2
Extra Bright	0 04 1/2	0 04 1/2
Bright Coffee	0 04	0 04
Light Yellow	0 03 15-16	0 03 15-16
Medium Light Yellow	0 03 13-16	0 03 13-16
Yellow	0 03 13-16	0 03 13-16
Demerara	3 50	3 75

SYRUPS AND MOLASSES.		
SYRUPS.		
Dark	bbls.	1/2 bbls.
Medium	per gallon.	0 25 0 25
Bright	0 28	0 35
Honey (com)	0 32	0 42
2 gal. pails	1 00	1 00
3 gal. pails	1 35	1 40
MOLASSES.		
New Orleans		
Barbadoes		
Puerto Rico		
Antigua		

SOAP.		
1 box and less than 5		4 00
5 boxes and upward		4 00
Freight prepaid on 5 box lots.		



BRANTFORD SOAP WORKS CO.



Ivory Bar is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Mon- ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
thirds	0 15	0 17
common	0 13	0 14
Young Hyson—		
Half Chests, firsts	0 28	0 32
seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
seconds	0 16	0 19
JAPAN.		
Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
Oolong	0 14	0 15
Gunpowder	0 16	0 19
Siftings	0 07 1/2	0 11

"SALADA" CEYLON.



Wholesale		Retail
Brown Label, 1s and 1/2s	0 20	0 25
Green Label, 1s and 1/2s	0 22	0 30
Blue Label, 1s and 1/2s	0 30	0 40
Red Label, 1s and 1/2s	0 36	0 50
Gold Label, 1/2s	0 44	0 60
Terms, 30 days net.		

RAM LAL'S (lead packages)



Cases, each 60 1-lb.	0 35
60 1/2-lb.	0 35
30 1-lb.	0 35
120 1/2-lb.	0 36

"KOLONA"



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets.	
Black Label, 1-lb., retail at 25c	0 19
black or mixed	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 28
Red Label " 50c	0 35
Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58
Terms, 3 per cent. off 30 days.	

CROWN BRAND.
(Ceylon in lead packages)

	Wholesale	Retail
Red Label, 1-lb. and 1/2 s.	0 35	0 50
Blue Label, 1-lb. and 1/2 s.	0 28	0 40
Green Label, 1-lb.	0 18	0 25
Green Label, 1/2 s.	0 19	0 25
Japan, 1 s.	0 19	0 25

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold	
Bar, 8's	0 73
Ingots, rough and ready, 8's	0 71
Laurel, 3's	0 68
Brier 8's	0 63
Index, 7's	0 60
Honeysuckle, 8's	0 73
Napoleon, 8's	0 67
Victoria, 16's	0 63
Prince of Wales, caddies, 8's and 16's	0 63

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz	\$ 1 45
" 3 " " " 2		1 60
" 3 " " " 2		1 40
" 3 " " " 2		1 55
" " " " painted " 2		1 40
Tubs, No. 0		8 00
" 1		6 50
" 2		5 50
" 3		4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" X X	1 40
" X	1 25
" Special Globe	1 50

Matches—		5-Case	Single
		Lots,	Case
Telegraph	\$3 00	\$3 20	
Telephone	2 80	3 00	
Parlor	1 30	1 40	
Red Parlor	1 50	1 60	
Safety No. 1, wall box	1 40	1 50	
" No. 2, slide box	2 80	2 90	
" No. 3, capital	2 75	2 85	
Flamers, slide boxes	2 25	2 35	
" wax stems	3 20	3 30	
Tiger	2 65	2 85	

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" 10	1 10
" 2 Tiger	5 00
" 4	2 00



LICORICE...

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

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adds more to the enjoyment of a really fine dinner or supper than a Mince Pie made from . . .

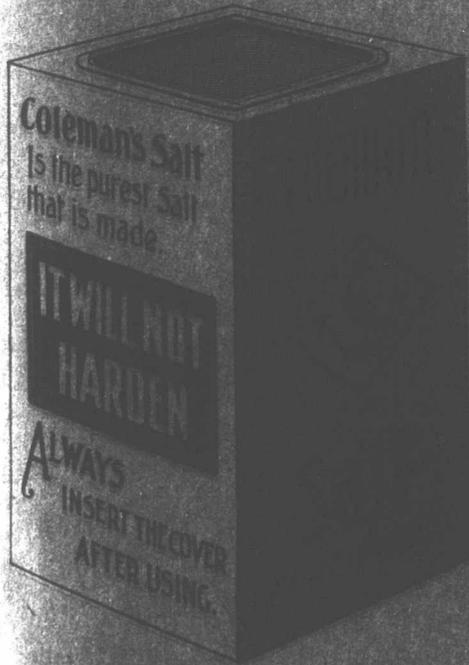


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J. H. WETHEY

Manufacturer St. Catharines, Ont.

Sell Only the Best



COLEMAN'S Table or Dairy Salt is the best.

The 5-lb. carton, of which we give an engraving, is the best package in the market. Printed in three colors, red, black and yellow, with a tin cover, it combines an attractiveness for shelf display, together with a suitable, durable package, that will make it a ready seller. Specially adapted for first-class town or city trade.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

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NO JOB LOT

BUT STRAIGHT GOODS

A line of

White Granite Plates

Three Sizes, (6-inch, 7-inch and 8-inch) that

Can be Retailed for 5 Cents Each

Particulars Gladly Given.

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Tell Your Customers

that if they buy KNOX'S GELATINE and will save the signature side of the Calves Foot Gelatine box or the front of the Acidulated Gelatine box they can secure a nice Pocket Camera FREE.

Grocers and Clerks

can at the same time win DELIVERY WAGONS or High-Grade CAMERAS. Our plan gives all an equal chance. It is worthy your investigation.

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C. B. KNOX, Mfr.

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H. F. Baker - - - - - Halifax, N.S.

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and all
first-class houses

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The Original and only Genuine Preparation for
Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

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