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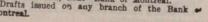
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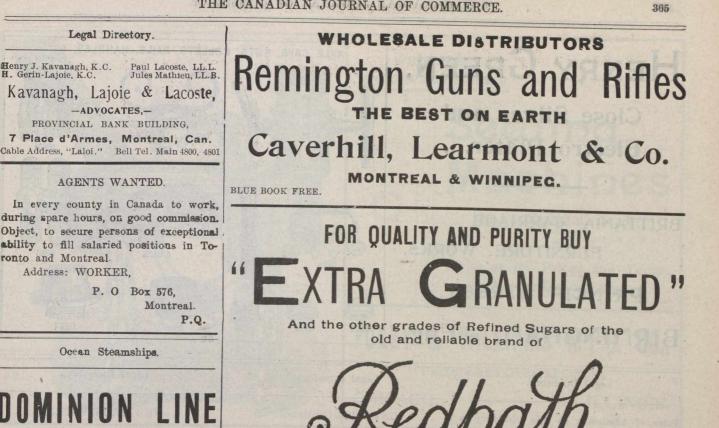
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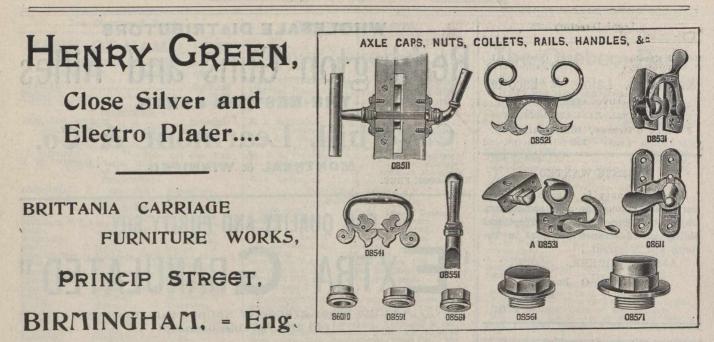


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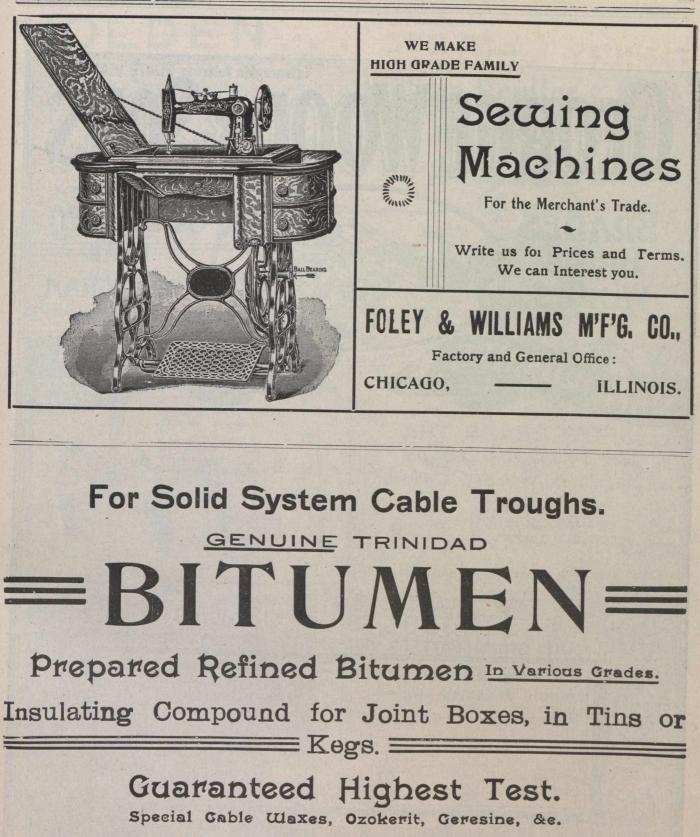
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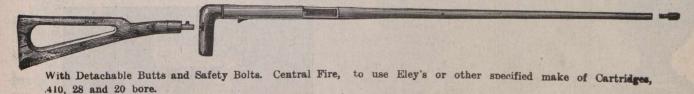


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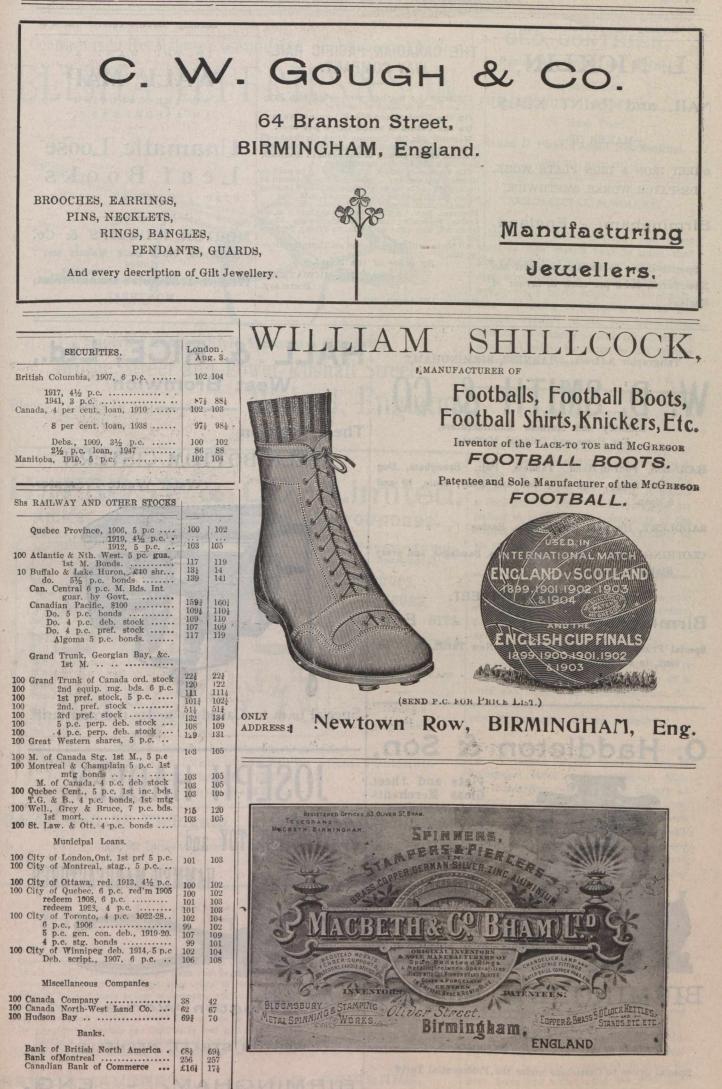
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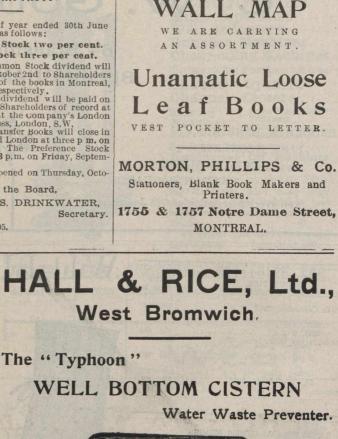
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CHAS. DRINKWATER,

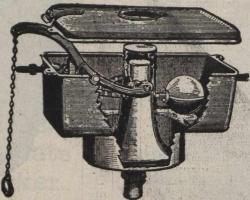
Montreal, 14th August, 1905.

Eng.



Leading Manufacturers, File

IF YOU WANT A



Special term to Canadian under the new tariff,

JOSEPH HADLEY.

HEAVY STEEL TOY and

HAMMER MANUFACTURER.



Veston Works.

WESTON STREET, NECHELLS,

BIRMINGHAM. States and the second

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Saddlery and Harness Manufacturers,

Telegraphic Address: "HARNESS, BIRMINGHAM,"

For Home and Colonial Markets.

HARNESS, Four-in-Hand,, Tandem, Pair, Brougham, Dog Cart, Buggy, Gig, Cob, Cab and Pony, Mule, 10 and 6 Span.

SADDLERY, Hunting, Riding, Polo, Racing.

CLOTHING, Whips, Hunting Crops, Rugs, Bandages, and every Stable Requisite.

34 JOHN BRIGHT STREET.

Birmingham,

Special Prices to Canadians under the New Tariff, 33 1-3 per cent. in favour of England.

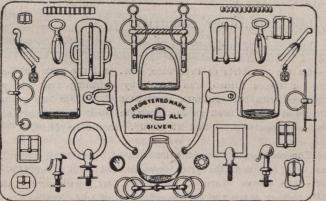


Special prices to Canadians under the Preferential Tarif



Superior London Style Harness a Speciality.Bridge Street and Lower Rushall Street.Please Address in Full.Walsall, England.

H. FROST & CO., Limited, NICKEL BRASS and MALLEABLE IRONFOUNDERS,



Made in "CROWN-ALL" SILVER, "FROSTINE," "KRONAND" NICKEL SILVER, BRASS, SUPER STEEL, POLISHED, NICKEL PLATED, TINNED, Etc, FOR ALL MARKETS.

34, 35 and 36 Fieldgate, - WALSALL, England.

Special Terms to Canadians under the New Tariff.

BOILER SHOP.

THE STEVENSON BOILER, MACHINE SHOP AND FOUNDRY WORKS AT PETROLIA, ONT., (now of twenty years' standing), continues to make Matine, Stationary and Portable Boilers of all kinds. The Canadian Oil Wells and Refiners and Mills in this section are nearly entirely supplied with Boilers and other Plate Work from this shop; while for well-drilling purposes it has sent many boilers to Germany, Austria, India and Australia. It also makes Oil Stills, Tanks, Bleachers and Agitators, Salt Pans, Steam Boxes for Stave and Hoop Mills, and any desired work in Plate or Sheet Steel or Iron as well as all productions of Machine Shops. including Steam Engines and Castings in Iron and Brass.

Having a full outfit of machinery and tools, including Steam Riveter, and men of long es perience, it invites comparison of the quality of its work, with any shop in Canada.

J. H. FAIRBANK.

PROPRIETOR.

ARTHUR KAVANAGH,

MANAGER.

Manufacturers of Every Description of STIRRUPS, SPURS, BITS. darness Furniture and General Buckles HAMES

a Speciality.

GEO. GONTHIER,

Public Accountant and Auditor.

REPRESENTING THE ACCOUNT, AUDIT CO., Ltd. OF New York

II and 17 Place d'Armes Hill, Montreal. Bell Tel. Main 2113.

COMMERCIAL SUMMARY.

Merchants, Manufacturers and other business men should bear in mind that the "Journal of Commerce" will not accept advertisements through any agents not specially in its employ. Its circulation—extending to all parts of the Dominion renders it the best advertising medium in Canada—equal to all others combined, while its rates do not include heavy commissions.

TO OUR SUBSCRIBERS.

The date on the address label shows to what time subscription have been paid. Those in arrears will kindly remit. Where a thousand are behind, it means a considerable sum, which should be assisting in preserving the character of the Journal and making it more valuable to its readers.

-The sale of the property at the southwest corner of King and Yonge streets, Toronto, to the Dominion Bank for \$350.-. 000 was completed some days ago.

-The Canadian Northern Railway is calling for tenders for the erection of a brick and stone station in Edmonton, N. W. T., and a roundhouse with the capacity for installing sixteen engines.

-The Climax Good Roads Machinery Co., Marathan N.Y., manufacturers of structural steel road machinery, letter, are considering establishing a factory at Peterborough, Ont.—The Vancouver, Westminster and Yukon Railway Company will construct a bridge approximately 2,000 feet long across the second narrows to the north shore of Burrard have force and effect after the 15th day

-The following in reference to the recent white lead tariff, is given out at Ottawa:-Provided that dry white lead purchased on or before the 6th day of July, in this year at any place out of Canada, on evidence to the satisfaction of the Minister of Customs of the _urchase and sale having been so made on or before the said day, may be entered for duty at the rate of duty in force immed aftely before that day, notwithstanding any increase of custom duties under this Act; but this proviso shall cease to have force and effect after the 15th day of September of this year." The 6th was the dute of delivery of the budget speech. Many Printers use

GITTIN 33, HILLS & BOOTHBY'S

INKS

Perhaps YOU don't!----Try them and you will !

The Text and Ads. of many papers are printed with our

Dense Cut Black.

Absolutely THE BEST 60 cts. BLACK. Testimonials from all who have used it.

Tower Works, Aston, Birmingham.,

ENG.

12 Crane Court, Fleet St. LONDON, E.C., Fng.

Canadians supplied 33¹ per cent. less than other countries.

-London Clearing Hou tal clearings for week ending Thursday, 10th August, \$949,978.—An orderin-counc.l establishes Yorkton N. In outpost of customs and warehousing port under the survey of Winnipeg.

-Tht Standard Bank of Canada is opening a branch at Flesherton Ont., and taking over the business of Mr. George Mitcheli, who has been carrying on a private banking business there for many years.

-A London Board of Trade return shows that between December 31, 1904 and July 31, 1905, 57 249 persons of British origin emigrated to Canada, an increase of 10 000 over the number of British emigrants during the corresponding period last year.

-Plans are being per----- by the Pennsylvania Railroad for the payment of its invees in cash instead of check. On some of the division: in has already been tried with success. The propose investment of the will affect 120,000 men. The system of checks h in the use for 35 years.

-Lightning struck the dwelling of Thos. Short, near Campbeliford, Ont., on the 10th causing a fire which destroyed the structure, the outhouses and barns with their entire contents. Several valuable horses also perished. Loss estimated at over \$5,000. No insurance.

-The McLaughlin Carriage Co.. Oshawa. will erect a fivestorey brick addition to their branch in Winnipeg.—Port Arthur, Ont., citizens have formed a company for the feeding of cattle and sheep in transit from the West to Eastern markets. -D. H. Porter, New York. is considering the establishment at Thorold. Ont., of a plant for the manufacture of pulp containers, etc. --On the outskirts of Peterboro, Ont., a large parm on the tarm of James Lillico, was struck by lightning and totally destroyed with the contents, consisting of the season's grain crops and hay, as well as the complete stock of implements. The buildings were valued at \$5000. Insurance \$1,100

-The contract for two breakwaters at Port Stanley. Ont., has been awarded the price being in the vicinity of \$150,-000.—The James Warnock Co.. Galt, Ont., will devote all their factory space for the manufacture of tools and will replace their spring plant with tool machinery.

-The Canada Life Asssurance Company reports more new business written since January 1st of this its 59th year, than during the coresponding period of 1904, the company's banner year. At present the company's total business is over \$105,000,000.

-The arbitration tribunal appointed in connection with the Anglo-French differences over Newfoundland has says a Paris despatch awarded indemnities amounting to 1,375,000 francs (\$275,000) to the French owners, fishermen and sailors on the treaty shore.

-The Militia Department has settled upon the site of the land battery that is to be established on the south shore of the St. Lawrence River, just before Quebec, for the further protection of that port and of shipping by the St. Lawrence route. An order-in-council has been put through in connection with the expropriation of the necessary land, which has an elevation of 159 feet above the river. The guns, which are now on hand, ready for mounting, are big enough to command the whole river at this point. The new fortification will be about two miles below the dry-dock on the Levis side. That is to say, some five miles down stream from Quebec.



pump manufacturer, whom the town of Whitby, Ont., has voted a bonus to establish his industry there, has, according to a correspondent arrived, and is preparing to add another to the list of industries there.

Swift and Co., Chicago, will erect a \$20,000 plant at Vancouver.—The Cockshutt Plow Company will build a threestorey building at Regina.—The town of Magog Que. has purchased the waterworks from L. A. Audet for \$15,000.— The Dominion Natural Gas Company has increased to capital from \$510,000 to \$1,000,000.

-We learn from Belleville, Ont., that an independent te'ephone line is to be constructed between Bancroft, Coe Hill Stola Trenton, Madoc, Marmora, Bei'evil'e Bird's Creek and Maynooth. The line is already in operation from Bancroft to Eldorado, and the rate with all outside connections. is \$15 a year.

-The British Columbia Wire and Nail Co. Vancouver, B.C., have purchased 20 nail machines to make one-half to six-inch nails also a drawing bench. The firm also bought a machine shop outfit and a stap'e machine. They are now vrecting large factory buildings which will have a capacity for turning out 10 to 20 tons of nails per day.

-A branch of the Up on Bank will be opened at Fort Wiluam, Ont. on or about September 15 next.—The Canadian Northern Railroad will build an 800-toot bridge across the Red River at Morris Man.—The Western Canada Flour Mills Co. have advertised for tenders for a six-storey mill structure at Winnipeg.

-Two by-laws were voted on at Welland Ont., on the 11th and both carried practically unanimously. Both bylaws granted fixed taxat cn. water at a certain rate. but no cash bonus. The one for M. Beatty and Sons was carried by a vote of 444 for and 5 against. That of the Plymouth Cordage Company was 448 for and 1 against.

-The U.S. forestry service has begun a series of expermentsr to determine the value of the scrub pine for paper making purposes. It is hoped that this timber can be utilized to relieve the demand for source which is very heavy. Trie plantations made by railroads are also being studied by the service, with the view of gathering such statistics of success or failure as may aid it when called upon hereafter by railroads to supply plans for other work in forest extension. The plantations of the Boston and Maine and of the Norfolk and Western railroads have first been taken up. The scope of the studies will include the principal roads east of the Rocky Mountains which have had experience in tree planting.



-The Government have passed an order in Council providing that the bounty on stee. manufactured in Canada shull not apply to steel rails. This action was taken because the in-

tries at the Soo made, and successfully sustained, the contention that under the previous regulation they were entitled to the bounty on steel rails they manufactured as well as on structural steel.

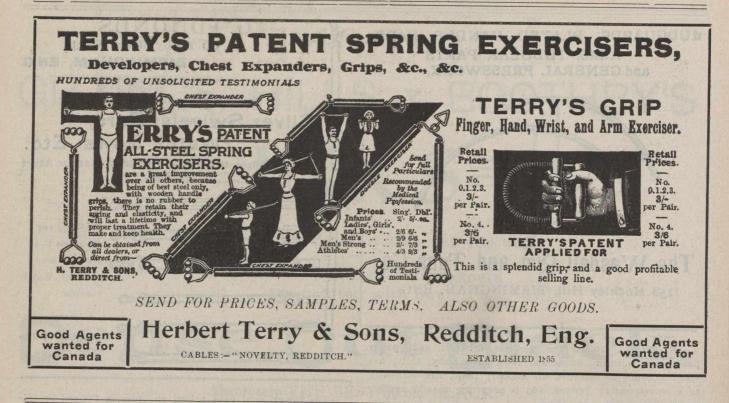
-Ottawa Clearng House.-Total for week ending August 10 1905 \$1957,973.04; corresponding week last year \$2,-338,043.05.-The concessions for the water works and sewer systems for Monterey Mexico 'been purchased by Mackenzie, Mann and Co. Limit gronto. These public improvements will cost \$3,000,4 d. This firm has, it is stated also purchased the st: ilway systems there.

-The Director of Experimental Farms, has wired from Indian Head N.W.T. to the Deputy Minister of Agriculture as follows.-"Have seen a very large area of wheat in eastern Assinbola and never saw crop average heavier, or more promising. There is very little lodging. Heads medium large one, only about 15 hands being employed, but it had sent weather continues, cutting will begin in a week. Some red rust on leaves, mostly slight. Crops at Experimental Farm Ind an Head, are excellent; barley being cut.

-Fire destroyed the Channels knitting factory, St. Catharines, Ont. on the 13th. The loss on plant and stock is estimated at \$3000, on which there is an insurance of \$2,-000. The bulding is owned by the London Canadian Loan and Agency of Toronto and was valued at \$2.500. It was many years ago used as a tannery. The factory was not a darge and well filled. Excel'ent ripening weather. If prenumerous orders ahead. The cause of the fire is given as spontaneous combustion.

-A new regulation governing fishing for black bass, speck led trout, pickerel and maskinonge has been adopted which provides that no black bass less than ten inches in length; no speckled trout less than six mehes in length; no pickerel (dore) less than fifteen inches in length; or no maskinonge less than twenty four inches in length shall be retained or kept out of the water, sold offered or exposed for sale, or had in possession. Any fish men med of less than the minimum measurement named are to be returned to the vater whence taken alive and uninjured. The order in Counell of the list of April, 1896, making a close season for maskinonge in Bice Lake is amended so as to make the close season for maskinonge there the same as in all other portions of Ontario, viz. from the

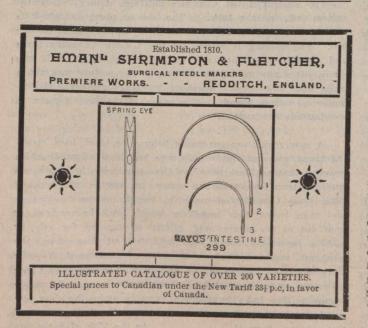
377



-Tenders have been let for the construction of the new armory at Guelph, Ont. The successful firm resides at Brockvifie. The cost will likely reach in the neighbourhood of \$125,000 and the building will unquestionably be an ornament to the local ty selected, that of the old Fair grounds, on the opposite side of the G.T.R. track to the Winter Fair buildings. The building is T-shaped and will be of brick, with foundation and turreted facings of Guelph limestone. If is hoped to get the foundations in this Fall.

-The Aberdeen sawmill, Fredericton, N.B., with all buildings and machinery connected therewith and some ten million feet of lumber were destroyed on the lith instant. The mill stood on the river but a short distance above the city, and was a valuable property. The machinery alone cost \$30 000. Besides the mill there was consumed a warehouse containing about \$15,000 worth of box shooks. The total loss is estimated at \$150,000, with insurance of \$60 000. The mill and lumber belonged to Donald Fraser and Son, of Fredericton.

-An announcement 'n connection with the establishment of a beet sugar factory at Whitby, Ont.. by the Keystone Sugar Company is the intention to manufacture sugar from im-



ported raw sugars as well. The site at the harbor, commanding as it does water freights from Montreal will enable cane sugar from the West Indies and raw beet sugar from Europe to be laid down on their wharves at Whitby for but little more than at Montreal. Equipped with the requisite machinery for such retining the factory will be in operation the rest of the year when the beet campaigni s over, and afford employment for one hundred hands. Two hundred will be required during the beet sugar period from October to February.

-The establishment of a new direct line of steamships between the port of Quebec and England is again reported as an assured fact. This result was made possible by a conference held says a Quebec letter, between the Quebec Harbour commissioners and Messrs. William Power, M.P., President of the Quebec Board of Trade and Thomas Harling, Monireal who was present at the conference to represent the Queice Transportation Company, promoters of the new line. By the terms of the agreement the Harbor Commissioners will exempt all freight east of the River St. Maurice as well as western freight, from tonnage dues which were the chief bone of contention. Mr. Harling states that he is perfectly satisfied with the final arrangement and that the first steamer will be ready to sail out of Quebec Harbor six weeks after the agreement between the Harbor Commissioners and the Quebec Transportation Company is signed.

-The Railway Commissioners issued an order which requires the Canadian roads to make a general reduction in rates from Ontario points to Montreal on grain and grain products for exporting. The action has been taken as a result of a complaint of the Dominion Millers Association, supported by the Canadian Manufacturers' Association. Tt seems acording to those desiring the re-adjustment, that trom the western States to Montreal for export what is known as the Ph'ladelphia rate has been charged whereas from Ontario to Montreal the New York rate has been enforced, which latter, speaking generally, is two cents higher. The Railway Commission now orders the percentage charges from Ontario to be reduced so as to bring them more into line with the percentage groups in the United States. In addition the board has ordered that the grain rates from Ontario to Montreal for export must be on the same basis as from the western States to Montreal, viz. the Philadelphia basis the New York basis still applying to Portland and St. John.



-Alarm regarding the impending financial crisis in consequence of the Chinese boycott of American goods is reported to be increasing at Shanghai. President Roosevelt has instructed Minister Rockhell to warn the Chinese Government that the United States Government will insist on the full observance of article 15 of the Tientsin treaty of 1858, which provides that "At each of the ports open to commerce, citizens of the United States shall be permitted to import from abroad and sell, purchase and export all merchandise of which the importation is not prohibited by the laws of the empire."

-I'he new Minister of Colonization and Fisheries of Quebec, home from a trip to the Temiskaming region, is convinced that new Quebec will, in a very few years, equal if it does not surpass, new Untario. Land north and north-east of Lake Temiskaming, he says, is clay of the same nature as land in the Richelieu Valley, and as it has been burned over a couple of times, the roots are near the surface, and it is easy to c'ear. There are indications too in the neighborhood of the lake that the mineral deposits on the Ontario side will be duplicated in the Quebec section. The only reason why land in that region has not been settled is that speculators has secured large tracts and are nolding it for a rise in price. The Minister is also of opin on that an American trust has secured options on some of the mining propert es, and are keeping back aevelopment for the present, in order that the market for cobalt and asbestos may not be affected.

-The proposal to double-track the Canadian Pacific between Winnipeg and Fort William is a particularly important undertaking, from the standpoint of a Buffalo writer. The first contract he states, was awarded 'ast week, and was for \$3,-000,000 for grading and rock cutting, but the work altogether will call for an expenditure of \$10,000 (00. The remainder of the work such as train filling, tie laying etc., which is generally handed over to contractors, will be done by the company as the officia's have found that they can do the work themselves more economically. The work, it has been found, involves construction difficulties far beyond the general expectation, and in many of the heavy cuts in the rocky Ontario section the line will cost at least \$25000 per mile to construct. Work is to be started at once and will be completed in three years. The obvious function of the doubletrack stretch of 429 miles is to facilitate the wheat movement in the fall. But there is said to be a far weightier reason for the energy with which the Canadian Pacific Railroad is undertaking this huge work. Second Vice-President Whyte announced some days ago that the main line will be equipped with 80-pound rails from coast to coast before the end of this year, which will provide a road capable of carrying with safety any train at any speed it can make. This compled with the fact that the company has under construct on a jet'y wharf for the Vancouver harbor at a cost of \$250,000 and the

announcement made by Mr. Whyte recently that he believed that the trattic to the Orient would in his time equal in volume the eastbound trattic is taken as an indication that the Canadian Facific intends to make a strong bid for the trans-Pacific trade. The double-tracking of the main lime between Winnipeg and Fort William, which is now liable to congestion for at least two months of every year, would assure a through fast service from coast to coast at any time, and would be an essential complement to the80-pound steel road, the new jetty wharf and the company's splendid trans-Pacific line of steamers.

-The cobbler is no longer without business standing. A meeting of all the shoe repairers in Toronto was called for this week to consider a proposal to form an association and adopt a uniform scale of prices. The cobblers say that they are the one class that has not benefitted by the good times. It is likely that they will decide to raise their prices.

-The Fairbanks Company of Chicago have, we learn, completed arrangements to build a Canadian duplicate of their Chicago factory at Toronto and have purchased eight acres of land situated on Bloor street west, for the purpose. They will operate a strictly Canadian company, the works of which will employ about 1,000 hands.

Debentures of the City of Guelph For Sale.

Sealed tenders addressed to Richard Mitchell City Clerk, Guelph, will be received up to and inclusive of Monday 21st day of August 1905, until one o'clock p.m., for the purchase of \$103 000 in all of depentures of the City of Guelph, issued as follows:—

\$48,000, under by-law to provide for the subscription by the City of Gue ph for \$48,000 of additional in the capital stock of the Guelph Radial Railway, and for such purpose to borrow upon debentures, issued under the authority of the Guelph Radial Railway Act the sum of \$48,000 to be applied to pay the existing bonds of the company.

\$55000 under by-law to provide for the extension of the city gas works, confirmed by the Local Legislature.

These debentures will be repayable at the end of thirty years, and will bear interest as follows: $-$48\,000$ $4\frac{1}{4}$ per cent., and \$55,000, $4\frac{1}{2}$ per cent., all payable half-yearly.

The nignest or any tender not necessarily accepted. Further internation will be furnished on application to

JOHN NEWSTEAD,

Chairman of Finance Committee.



security of real estate. It may seem a strong assertion, but it is a true one, that Canada would never have risen out of the condition it was in a century ago had not means for utilising and developing its natural resources been provided by mortgage loan companies. This country less than fifty years ago was described by an eminent financial authority as "a land without capital." The phrase might have been, "Canada has boundless land which is her

Value of Amount Total properties of mortgage loan co. Year. mortgaged. loans. assets. 1880..... \$116 368,290 \$48,200 000 \$64 799 430 1884..... 163,424 060 70.944 400 80.854 250 1890..... 216.769.600 102.572 1/0 118 382 400 1894.. 225 045 980 116 815,500 140,395,000 1900.. 190,992,476 103.532 800 125 005 720 1903..... 214.984.341 101 404 800 135,897,740



In recent years the business of the loan companies has changed to a large extent by more advances being made on the security of buildings, such as houses and stores. The land, of course, is the nominal basis of this class of loans, but the amount advanced is in consideration of the value of the building erected on the land.

This arrangement has been most serviceable in the expansion of many cities and towns, has given material help to industrial enterprises by providing money for erecting mills and factories, and enabled many thousands of persons to become owners of their own residence.

The only trouble that has befallen any loan companies has, however, been from injudicious, over sanguine loans of this character. House building has been over-stimulated in several places owing to the imprudent liberality of some loan company managers in advancing money on speculative properties, on houses built to sell, not to be occupied by the owner, or rented. In Toronto the boom of some years ago was largely caused by two or three loan companies providing speculators with money to build rows of dwellings and to acquire lots for building sites far in advance of the demand.

The lesson they got was severe, but wholesome, and the remarkably small amount of property now held for sale by the loan companies proves how thoroughly the lesson was learnt. This feature in the mortgage loan business is a good test of the judgment shown in the selection of properties offered as security for loans. The record is very interesting.

The estimated value of the properties held for sale by all the companies in Canada and of those upon which compulsory proceedings have been taken as compared with the total amount under morfgage were as follows in the several years named:

| Year. | Held for sale. | Under compulsory proceedings. | Total mort'ge l'ns |
|-------|----------------|-------------------------------------|-----------------------|
| 1879 | \$3,300,000 | \$2,100 000 | \$36 000 000 |
| 1884 | 2 757,962 | 1 630,108 | 70,944,402 |
| 1889 | 4,064,206 | 1,978 998 | 97 686 302 |
| 1894 | 6 229 187 | 2 968,283 | 116,815,510 |
| 1899 | 7,515,568 | 1,476 976 | 103 989, 290 |
| 1900 | 6,165,132 | 1 091,328 | 103,532,814 |
| 1901 | 4,698,487 | 757,758 | 102 012 740 |
| 1902 | 2.956 851 | 512 001 | 107,155,279 |
| 1903 | *1,995,271 | | *104.274 754 |
| 1904 | *1 341,941 | | *108 327,499 |

* Ontario onty, the other items include all Canada.

The small amount of real estate held for sale last year

NHAM, GEORGE D. ELDRIDGE, President. Vice-Pres. and Actuary

Mutual Reserve Life Insurance Company

1904's GOOD SHOWING IN LEGAL RESERVE BUSINESS.

| No. 19 19 19 19 19 19 19 19 19 19 19 19 19 | |
|--|--|
| Policy Reserve (per Certificate New York Insurance Department, January 3rd, 1905.) | \$4,397.988 |
| New Insurance Paid for in 1903, | \$12,527,288 \$17,862,353 |
| Gain in New Insurance Paid for, - | \$5,335,065 |
| Gain in Full Legal Reserve Business in Force (Paid for Basis) in 1904, Gain in Legal Reserve Membership in 1904, Gain in Premims on New Business in 1904, Decrease in Outstanding Death Claims, 1904, Total Payments to Members and their Beneficiaries, | \$6,797,601 \$5,883 \$128,000 \$119,296 \$61,000,000 |
| Capable men, with or whithout experience, may secure best agency contracts. Address Agency Dep Industrial Agents, Address Provident Departme Reserve Building, 305, 307, 309 Broadway, New X | artment. |

as compared with the previous year is evidence of the general prosperity prevailing which has enabled owners of lands etc., to clear off the liens and to regain possessien, or to sell their encumbered properties.

Another evidence of prosperity is the increase in the deposits of the loan companies the total in 1904 being \$20,150,485, an increase of a million over 1903. There was also an addition of about two millions made to the capital of these companies last year, in spite of their profits having been reduced by the rate of interest on mortgage loans having decreased.

The companies have debentures current which are held in Canada to extent of \$19,575,600, and those held in Great Britain \$34,737,214. Since 1901 the Canadian debentures have been increased from \$16,879,500 to \$19,575,600, an advance of \$2,696,100; while those in Great Britain have been reduced to extent of \$300,-000. These Canadian debentures are mainly held by the class who in earlier years were the borrowers from the loan companies by whose timely help they were enabled to secure and stock farms, and so lay the foundation of future success.

The statements of the Trust companies established in Ontario will be referred to in a later issue.

RETAIL TRADE.

The failure of a departmental concern in Western Ontario this week, is significant of one fact: that the socalled departmental stores are not driving individual dealers out of business. Montreal is growing fast in population and wealth, yet there are fewer large departmental stores in the city now than there were seven years ago. If some of the representative retail establishments have added to their store space in the interval it is only in keeping with natural expectations, just as a bank, insurance company, or wholesale firm seek larger space to provide for natural expansion. Five to ten years ago cries went up loud and long that the departmental stores, then preity much in their infancy, were ruining the trade of the smaller merchants, many of the latter advocating the placing of a tax, or other hold-back check upon the concerns that intimated by their methods they were destined shortiy to sell about all the goods that were to be distributed at retail. Well, times have not proven this to be correct, nor anything near correct. When during that period departmental stores and their bargain prices were upon most every economical tongue, to-day there is heard so little of them that their doings are, apparently, comparatively unnoticed.

Representative stores of this order in all the large cities of Canada control a large and growing trade, a trade quite natural with the steady growth of their immediate surroundings, but that they are seriously interfering with individual merchants, with stores limited to a twenty-five feet frontage, is no longer heard. Ten to fifteen years ago the same cry went up from Chicago individual retailers; and to prove the matter attention was drawn to a certain street that in former years had been a centre of south west side shopping, but the stores in which were mostly empty or being turned into junk shops or habitations for the poorer classes. In reality it was the growth of the city that destroyed the trade of the street in question just as we find in Montreal a couple of streets where once retail trade centred but are now in a partially abandoned state owing to the encroachments of railway and manufacturing interests, that are driving the better class of trade up-town or to the suburbs.

The departmental stores of New York, Chicago, or Philadelphia are, however, different as to methods of conducting from those of Montreal or Toronto. There is a keenness of competition kept alive over there which is not only to an extent, ruinous to those small traders who are not overly alert, but is at times quite as fatal to the weaker among themselves. Happily Canada is not following this example. It is not uncommon in large cities of the U.S. to see departmental stores advertising for a limited portion of a day granulated sugar for one cent per pound, potatoes for one cent per peck, rice one cent per pound, bleached "muslin" (cotton) 36 in. wide, for one cent a yard, etc. To further prove the genuineness of their bargains five dollar gold coins are known to have been offered for \$4.95c., and six two-cent postage stamps, or twelve postal cards for ten cents. Leading stores will arrange for a supply of, say, two hundred sewing machines, two thousand washing machines, five thousand alarm clocks, etc., and by wide advertising sell them all in a day or two at a profit not exceeding probably 10 per cent. of the lowest spot cash price from the manufacturers.

Against such competition it is hard to work. Along about school opening time it is not uncommon to notice departmental concerns offering a dozen good lead pencils for one cent, ink for one cent a bottle, and so on. How do they do it? Just in the manner that any man can dispose of his own goods as he sees fit. There are various ways of advertising and adding to one's popularity, and this is one of them, to sell certain articles regardless of cost. However, sound business judgment does not always sanction such methods, and the average man of business can readily see why. But, nevertheless, such extreme measures are, like the hailstorm of ten minutes duration on the ripening wheatcrop, attended very often by results sufficiently disastrous to destroy the season's profits. It is more necessary for the large stores with heavy fixed expenses to make large profits each day than for the individual merchant or firm whose stock does not exceed two to ten thousand dollars. For this reason, if for no other, the large departmental stores can never drive the shrewd and vigilant individual dealers out of business.

The idea most prevalent among those outside of the retail business is that owing to their being able to buy in such large quantities the large concerns with ready cash can buy at prices far and away below those tendered the man of small means and small output. Not so. There is a difference in price, amounting at times to from three to six per cent.; occasionally, in the matter of drygoods bargain lots to a larger discount, but these differences are more than off-set by the extra fixed expenses under which the large store must be conducted. In groceries, the largest retail store on the continent cannot buy sugar a quarter of a cent a pound lower than the country dealer who wants but five barrels at a time. In laundry soaps a quarter to a half cent per bar would be the maximum difference between them. In grey or bleached cotton probably an eighth to a quarter cent per yard and in print cloths the same. All through the list of staple goods for general household use but the very slightest difference would be seen to exist between the purchases of one and the other were their invoices for same kind and grade of goods at like dates to be compared. Where, then, is the advantage of the big fellow over the smaller? Just as the crowd will swarm in large numbers to the Provincial exhibition rather than to the small county fair. There is more to be seen in some articles, more variety to choose from. and as a general rule the large store is conducted on more up-to-date methods. But with more ready access to the large centres by country dealers, better knowledge is kept up of the city methods of attracting cash customers, and the small dealers who keep fully alive to these need have nothing to fear from the competition of the leading city stores as they are viewed to-day.

THE UNITED STATES TO ACT AS EUROPE'S BAILIFF.

President Roosevelt has been given an exposition of the Monroe doctrine which, as he said, although not recognized as a part of international law is yet held to be the settled policy of the United States.

He explains the working of the Monroe doctrine as follows. It forbids the entrance of any European power on this continent. In order to effectually carry out this exclusion the United States must not allow any European Power to seize any portion of the soil, or resources of any American country whatever may be the provocation or, purpose of such seizure.

By this rule any European Government will not be allowed to assist the creditors of an American Republic in securing payment of their claims by taking forcible possession of some part of the defaulter's territory, or threatening to do so.

This was done by England and Germany when the Venezuelan Government set its British and German creditors at defiance. It will be remembered that President Cleveland nearly brought on a war by coming to the defence of Venezuela against its European creditors, who had the audacity to demand payment of what was due to them!

President Roosevelt has sense enough to see and acknowledge that, if the United States forbids an European Government from collecting its claims on an American State, it is bound in honour to give assistance to the creditors itself. In plain English if the United States forbids an European government putting bailiffs, as it were, into possession of the premises of an American Republic, it ought to act as bailiff, or sheriff and enforce payment of the European's claim.

The situation thus created is unique, it puts the United States under the indignity of acting as a professional bailiff in the employ of European governments. How Uncle Sam will care to be known as following this necessary, but somewhat humiliating calling we are unable at present to judge, but it is a very sad result of the swagger of the Monroe doctrine that it compels the United States to do very dirty work for the Governments of Europe.

CANADA'S DEVELOPMENT.

No longer are Canada's sons running off to the neighboring republic for the chances not shown them at home; no longer are those who wended their way to the United States in past decades being asked by the younger generation here to find them openings for present gain and future advancement, for within Canada's borders to-day are readily found chances of more enturing prosperity than are obtainable across the southern line. The centre of the next great world development, according to all pretent indications, said a New York observer the other day, promises to be on this side of the Atlantic-in Canada; and if not right at our doors, within a day's travel over modern railways, with all the comforts which that implies, of the centres of our population. The prime agent of the coming development will be the new transcontinental railway with termini on the shores of the Atlantic and of the Pacific Oceans. This coming line has gone far beyond the field of the projector. Its route has been indefinitely decided upon, the surveys for its construction have been completed, and the financial arrangements for its building have been provided. In fact, one section of the work has been already offered for contract, and it is a certainty that before this time next year the work of construction along the whole line will be in progress.

The cost of the undertaking is variously estimated at from \$150,000,000 to \$200,000.000, and the railroad is to be completed and equipped within five years. Aside altogether from benefits which the construction of the road will bring to Canada, through the opening

of an entirely virgin territory to settlement and production, the mere fact that such an enormous sum of money is to be expended in the country, largely in the shape of wages and for supplies which will be wholly of home production, is a sufficient guarantee of great general prosperity during the period of building at least. But when it is considered that the present wheat-growing land which will be thrown open to cultivation by the construction of this great national undertaking, the possibilities are simply staggering. It means that within ten years the production of wheat in Canada will be limited only by the ability to find the labor to cultivate the land and handle the crops. This development means a coming economic change, which must be taken into consideration as a world's factor. Canada is now producing about one-sixth of the wheat raised in North America. Her new facilities will increase her ability so vastly, that it is evident that she will before many years control the grain markets of the world, and in that fact there is much food for thought for the agriculturist of the United States.

Only second in importance to her wheat production, if indeed it long remains second, will be the return promised from the forests and mines, now practically inaccessible, but to be opened to the world with the completion of the Grand Trunk Pacific Railroad. So far we have referred only to the building of the main line of something less than 4,000 miles, but it is the purpose of the Government of the Dominion to build innumerable branches, so that the most remote parts of the main line will be brought into touch with the existing railroads not only of Canada, but of this country. One of these lines is already under construction-from Toronto to Lake Temiskaming, and 300 miles north in a straight line from the city on Lake Ontario. American interests are represented to a degree in the Victoria, Vancouver and Eastern road, an undertaking of Mr. J. J. Hill's, in British Columbia, with extensive ramifications south of the international line. That others have their eyes wide open to the future is not surmise, for already American roads have secured, Through purchase or otherwise, existing properties which are heading toward the new country. All this means great business for Canada and a share of her prosperity for the United States.

Everything indicates that Canada is full of mineral -the precious metals, coal, iron, copper, tin, nickel, phosphates, and, in fact. everything that the requirements of the world demand abound, to say nothing of These fields are thus far untouched. How oil. valuable they are may be gathered from one accidental find on the Temiskaming Railway. In making a cutting for the track cobalt was first discovered, which, upon expert examination, proved to be more silver than cobalt. The discovery was upon land held for its timber, and, under the laws of Canada, cannot be worked until the timber is removed. But sufficient open ground was found which was accessible to the miner, and that was promptly opened to development. This was a little more than two months ago. Since then a population of 700 has gone in and within six weeks 13 companies began operations. The result, which has been verified by Government officials, in the

six weeks was a production of \$2.300,000 in silver. And this was secured without proper machinery and with makeshift appliances. The silver is not in pockets, according to reports of the Geological Department of the Province of Ontario, but is in veins, which are exposed on the surface and are traceable for many miles. The ore assayed a dollar a pound.

Granting that there may be exaggeration about the reports from the Temiskaming district, it must be admitted that sufficient has been shown to raise the hopes of our northern neighbors that this hitherto unexpored country may prove an Eldorado. At least enough has been found to justify scientific search for precious and other metals, and it must be confessed that the mining history of Canada warrants the most thorough exploration. How greatly this will be accelerated by the construction of the new road needs no argument to prove. Important finds of oil and coal have already been announced by the surveying parties, and altogether there seems to be good reason for the optimism which prevails in Canada.

THE STAMP TAX ON STOCK TRANSFERS.

The very words "stamp tax" have an offensive sound. The imposition of taxes by means of stamps has a bad record. One after another of such taxes have been repealed, such as the stamp on newspapers, on bills of exchange, on cheques, and other legal instruments, some of which, however, remain, and have uses which are not without their value.

To tax the transfer of securities by compelling each transfer to bear a stamp is not only a very irritating but a most oppressive impost. Shares and bonds are brought and sold in these days as freely and as frequently as mercantile goods. They change hands indeed much oftener than is usual with other forms of property. A batch of securities may be bought and sold and transferred several times daily, scores of times during a month, so that, as each transfer is taxed, the aggregate tax paid amount to a considerable sum.

The idea of the tax-imposer in this instance, the Government of the Province, appears to have been that the very power to sell, or buy stocks or bonds indicates the possession of invested money, and those who possess money ought to be bled for the service of the public revenue.

Now this is a double fallacy. A dealer in stocks and bonds is not uncommonly only a dealer in them, he buys in order to reap a profit by selling at an advance, not to invest his spare capital. To tax his operations is most oppressive, as much so as it would be to compel every dry-goods trader to pay a tax on all his transactions and collect it back by extra charges on his goods.

To tax properties at every stage of their passage from one owner to another is confiscation as it lowers their market value.

As to whether the stamp tax on transfers is or is not ultra vires of the Provincial Government legal authorities differ. If an indirect tax it is outside their power, but the attitude of the Quebec Government is that assumed by the notorious Mr. Tweed, who asked: "What are you going to do about it?" The brokers are kicking vigorously against the tax, which is injuring their business and threatening to drive some of it to Toronto, but they are submitting to the impost without taking action to have its legality tested. The government is quietly obtaining revenue from stamps, and seems quite unconcerned at the brokers' indignation.

LOW-PRICED WOOLLENS.

Were there but a limited number of persons permitted to engage in the manufacture of clothing-regulated like saloon permits-the tendency of prices would not be perpetually downward. But in all lines which admit of competition and over-supply there will ever be found that first and last resort: the lowering of prices by substituting cheaper materials in construction, the latter being necessary in order to sustain profits. When the man who has always made good goods and nothing else finds his trade being broken into owing to cheaper grades being forced upon his customers, he is naturally, at first, inclined to stand aloof and permit the cheaper goods to fall owing to their lack of merit; but all are not alike in their ideas, and just because a certain proportion of humanity prefer buying cheap and often, accommodating themselves at times to their pockets, the maker of low priced woollens is certain of a market. Thus it is that trade is cut up, injury done to reputable makers, and no good derived by any, save the probability of a measure of success for the man of cheap and questionable cloth.

To one having access to the woollen shipping houses in Yorkshire, says the Textile Mercury, nothing is more obvious than the pervading dominance of low goods. Floors that a few years ago were stocked largely with fine woollens and worsteds are now given over all but exclusively to cloths of much smaller value; and in the export clothing trade a similar trend towards the irreducible cheapest is observable. This tendency is one that cannot be eyed without some regret. It is merely banal to say the change is good for some manufacturers and bad for others; the question is whether the revolution is good for the country, and of happy augury for the future of the trade. More still is it a question whether the movement is natural and inevitable, or whether it cannot be prevented. On these points there is certainly room for more opinions than one. So many factors contribute to the case that the apportionment to each of its own due share of responsibility is a task over which we might well despair. Local circumstances and fashions play no unimportant part in creating a constant "chop and change," which affects makers of particular sorts of cheap goods scarcely less than it has disturbed manufacturers of more costly articles. It is, of course, a fact that various inexpensive makes have undergone total or partial eclipse within recent. years. Thanks to the energies of foreign tariff-makers, many mills conducted with skill and economy have found their occupation gone, at a time when no new outlets for the limited range of production possible with the equipment have been forthcoming.

It is notorious that the whole export of woollens is made on terms that leave considerably less profit to producers than was the casse a relatively short time ago. And those in the business can appreciate the kaleidoscopic changes involving the disablement of this or that class of mills, better than the wiseacres whose sole vista is the table of crude totals presented by the Board of Trade. Those statistics are so far removed from actual life that we are constantly presented with the apparition of a paper prosperity which those most affected find it impossible to take joy in. Informative as the monthly and annual figures are within their own limits, they give a very inadequate clue to the position which reveals itself to anyone with eyes to see the goods that are selling, and with a memory extending over ten or twenty years. Perhaps this instance gives some idea of the reason why those careful tabulations are not made the subject of close attention by practical men, while it gives also a glimpse of the causes of difference between individuals who take their leading from very partial and inconclusive data, and men whose lives are devoted to wrestling with the facts of situations as they emerge. While a lively sale for the more degraded woollens may satisfy one section of the trade, it still remains a problem with other sections to determine how their no less deserving businesses are to be maintained. That is a problem seriously to be faced, and it involves considerations of matters too large to be introduced here. It might, however, be suggested that the question is not wholly dis-servered from the business of safeguarding trade in some countries and from some judicious endeavours to improve the purchasing power of certain communities, in order that customers should at least have the option of buying sound cloths, and should not perforce be driven to array themselves in the-superficially-cheapest.

GARBAGE REMOVAL.

At a time when Montreal is wrestling with the problem of housing, feeding, and catering to the many other wants of thousands of visitors from across the border, on pleasure bent, it seems a little ridiculous to find such open cause for comment on our naturally healthy city as long rows of unsightly barrels, boxes, cans, packages, and bags of garbage standing sentinel-like along many of our leading streets awaiting the slow coming of the garbage wagon. The ordinary observer hesitates about using profane language to express his disgust at such a scene, and as a fitting resort turns his gaze from the view, and fain would shield his nose from what he feels must be in the neighboring air.

Were such a way of disposing of the city's refuse a necessity, even that could be rendered passable by compelling owners to place garbage in suitably covered receptacles, but it is not. In the great hust'ling city of Chicago a man dare not drop a piece of paper as large as his hat on a street or sidewalk without possible arrest. At occasional street corners there are found covered receptacles for such waste paper. As to garbage, the housekeeper who would so far forget as to place it anywhere along the front, on or near the street, would be

compelled to defend their case in the nearest court of justice. Suitable covered boxes, made of heavy plank, are fastened in the lane or alley at the rear of all dwellings for the careful dumping of all refuse while awaiting the removal wagon, and so rigidly is this enforced that if garbage is found exposed in the alleys or the garbage box is noticed uncovered, the party at fault is fined provided he can be caught.

What is there to prevent such a necessary law being as rigidly enforced in Montreal? We have all that fair nature can bestow upon us here, on the banks of the two mighty rivers that join hands around our island of pretty homes, magnificent scenery and health-sustaining air; and in the midst of it all why should we so far forget health, cleanliness and tidiness as to permit the refuse of the alleys to be piled up in unsightly exposed heaps on our main streets during business hours? The man who is untidy and careless as to his peronal appearance is looked upon as equally so as to h's food, his speech and his actions. Montreal is being shamefully abused by the toleration of such acts as the removal of garbage presents. Let it stop, and that without delay.

IRON AND STEEL.

The long-lookea-tor improvement in the iron trade is slowly developing, general conditions being much better than in May and June and so far this month have shown general improvement over July. It was recognized in the trade that if June and July could be gotten over without any serious break in prices, improved conditions in August could confidenty be expected, as fall trade on many lines of finished product opens up this month or early in September. During the four quiet months that the iron trade has had commencing with April, large stocks of finished iron and steel carried by jobbers have been gradually worked off and in some lines are nearly exhausted. This is what the mills have been waiting for. Commencing with pig iron it can be stated, says a Pittsburg letter, that this industry, both as regards inquiry and prices, is better than for several years. When it became evident early in April that demand was going to fall off, leading interests decided it was a good time to make necessary improvements and repairs. This resulted in a large number of b'ast furnaces going out which cut down very much the output of pig iron. This restriction prevented demoralization in prices and while pig iron is lower to-day than early in the year. it has recovered somewhat in the past month and the absolute minimum price of Bessemer and basic iron to-day is \$14.25 at valley furnace, with some sellers holding thir iron at \$14.50 at the furnace.

In June and the early part of July Bessemer and basic iron sold below \$14 so that the market has recovered about 50c a ton. A good deal of pig iron is piled up at the merchant blast furnaces in the Mahoning and Shenango va'leys, but these stocks are being gradually reduced, especially at furnace yards where the furnaces are out of blast and orders for pig iron are being filled from the stock piles. The Carversal of conditions in the last month. Along in May and of 15 out of blast, and this concern has no pig iron of any consequence at any of its consuming points. In fact, this company is getting ready to start up some of its idle furnaces on account of the heavy demand for steel billets and bars, wh ch cannot be supplied promptly. There has also been improvement in the foundry pig iron trade furnace and dealers. reporting more inquiries for iron, while prices, which have evidently reached bottom, are firmer than for some time. Some No. 2 foundry 'ron was so'd in June and July at very close to \$13.50 at maker's furnace, but it is doubtful if a ton

of toundry iron could be bought to-day at less than \$14 maker's furnace and some sellers are refusing to book orders under \$14.50 at the furnace. There has not as yet been much improvment in forge iron, but the amount of this sold in the open market is relatively small and it does not cut much figure in iron transactions.

Probably the greatest improvement along the whole line has been in the steel market which has shown a complete revrsal of conditions in the last month. Along in May and June demand for billets and sheet bars was rather quiet, due » to the expected shut-down of the sheet and tin plate mills on account of a strike which at that time seemed very likely. However, the expected strike did not materialize the sheet and tin plate mills coming to a wage settlement with the Amalgamated Association and many of the concerns started up their plants in July after taking inventory and making repairs. This resulted in a very much better demand for steel, and at the present time all the steel mi'ls that sell billets and sheet bars in the open market are now six weeks to two months behind in orders. The greatest scarcity is in open-hearth billets and sheet bars, many consumers preferring th's grade of stee' on account of its superior working qualities. A broker here reports that recently he was able to obtain as high as \$26 at mill for small 'ots of open-hearth steel billets for early de ivery. The minimum price of Bessemer and open-hearth billets is \$24 and sheet bars \$25. at maker's mill and several of the larger independent steel mil's are out of the market as sellers, having all the orders for steel on their books that they can ship out in the next two or three months. The fact that the Carnegie Steel Company is so short of open-hearth steel has given rise to the report that it will soon start to build another large open-hearth steel works at Homestead, but officials refuse to affirm or deny the report. In practically all lines of finished iron and steel, conditions are showing betterment and a very active fall and winter trade is confidently expected. In plates steel bars and structural steel, market conditions have been very active pract cally all of this year, and at the present time none of the large interests that make these products can book orders for shipment in less than two or three months from the time the order is placed. The activity in the structural steel trade is emphasized by the fact that the Carnegie Company has broken ground at Clairton for the building of a large structural mill to ro'l beams and channels up to 9 inches. The plant is to be built in the record-breaking time of thirteen weeks, dating from the day ground is broken. This mill will have a capacity for turning out 600 to 700 tons a day and the stee' for it will be supplied by the Clairton Works owned by this company. For months the plate mills have been congested with orders, which continue to pour in. and this condition is practically certain to continue through this year at least.

The Pennsylvania lines west of Pittsburg, and which are control'ed by the Pennsylvan'a Railroad are about ready to close a contract for upwards of 18 000 steel cars, this tonnage will doubtless go to the Carnegie Company. as this concern supplies plates to all the leading car building interests at prices based on a s'iding scale contract. Demand for steel bars has been urgent for months. and the two largest makers have all the business they can take care of for several months to come. The sheet and tin plate trades, which have been lagging in demand for some little time are showing signs of getting better, especially the sheet business, and prices are said to be stronger than for several months. Demand for tin plate has not shown much betterment as yet, and will hardly do so before October when the large canning and meat packers are expected to place heavy orders for tin plate. which they will use in October and November. Pipe and tube trade is in fairly satisfactory condition. but prices have been rather Tow for some time, and some of the small mil's that have to buy their skelp in the open market are unable to meet the competition from the larger mills that make their own skelp.

In the rod and wire nail trades conditions are getting better and at a large meeting of the wire interests, held in Chicago last week, all the principal manufacturers were present and reported visible signs of improvement in trade. These concerns decided in view of the better outlook not to make any reduction in prices, but to hold the official figures firmly and not shade them in the future, which has been done more or less for several months. The iron and steel scrap trade, which was dull during June and July, has picked up wonderfully in the past two or three weeks, and prices on some lines of old material, especially heavy steel melting scrap, have advanced a dollar a ton or more this month. In June and July large consumers of scrap bought heavily when prices were low, practically taking out of the market the enture avai'able supply. After these contracts were made dealers got more independent and refused to sell more tonnage except at higher figures.

At conditions are favorable for a good fall and winter business in the trade, and when the crops commence to move it is believed trade will be more active than at any time since the early part of the year. The U.S. Corporation is making improvements and additions to plants wherever it can without intertering with operations, in the expectation that orders will be heavy in the fall and winter months. There is no sign visible at this time that these expectations will not be fully realized.

TEXTILES.

The Japanese Government have adopted stringent regulations to prevent the continuance of the excessive weighting of silk. and recently issued an order on the subject, referring particularly to the silk fabric known as "habutai" large quantities of which are exported from Japan. The order is as follows :- The weight of habutai intended for export must not be increased by damping. In the manufacture of habutai none of the following articles can be used: Magnesium, salt and sugar. The Minister of Commerce and Industry is authorised to extend this list of prohibited materials. Goods manutactured contrary to these regulations can not be sold. transterred, or exported. The manufacturer must attach to every piece a label bearing the name of the manufacturer where and when made, giving the year month, and day, also the number of the piece delivered giving the year month and a record of every piece delivered, giving the year month. and

'e wery, number of piece, and weight of the unfinished habutai, and the year month and date when finished the weight of the habutai after the process of finishing, and the weight of the goods when offered for sale. Each book must be kept at feast a year after the last entry in it has been made . The firms engaged in the export of habutai are required to

submit their books and stock to the inspection officers authorized for that duty. Whoever disregards any of these regulations or makes talse entries in his books will be punished by a fine of at least 25 yen (\pounds 2 l2s.). The proprietor of an establishment will be held responsible for the acts of his agents or employees.

The British Commercial Agent at Eibenstock. writing on Japanese enterprise, says that the products of Japan's industr'es are gradua'ly forcing themselves into various markets of the world where their competition is being felt by English and Cerman traders. And while Japanese ingenuity and industry are beginning to exert an influence to such an extent that their exports are increasing at the same time the mar-Kets in Japan are passing more and more into the hands of nome manufacturers. This is causing a reduction of imports. A recent report of the British Consul at Kobe records the that the import of cotton yarns shows a big decrease, due to the increased growth of the Japanese industry, which is gradually but surely ousting Lancashire coarse cottons from the Japanese market. The manufacture of flannels in Osaka has improved to such an extent that imports of this article have fallen off considerably; and Japanese manufacturers today are also producing the cheapest kind of cotton underwear.

Yorkshire and the Canadian market .- The continued in-

terest of Yorkshire manufacturers in the Canadian market is attested by the receipt at Ottawa of twelve separate inquiries for direct communication with Canadian buyers. The firms making application, states the Manchester Mercury, are seek. ing to sell a representative assortment of Yorkshire goods including yarns, hair belting, bagging, linings coatings serges, carpets, jerseys, baizes, and flannels. What success attends effort to reach new customers in this way is never fully known; certainly some of the people attracted belong to the less desirable class of buyer, of whom the Dominion has her full share. It is worth noting, too, that Canadian advisers suggest especial caution at present in dealing with the smaller manufacturing clothiers in Montreal. A large number of individuals with meagre resources have entered business there and the keenness of the competition has made failures unpleasantly trequent of late. In exercising a liberal caution. Yorkshire manufacturers will only be following the precedent of their colleagues in Canada. Private advices show that business in that country is distinctly good, and that ablymanaged mills have more work than they can get through, despite competing imports. Advertisements for weavers have been repeated in the Yorkshire papers, and at least one mill is extending its premises while others are reso'ved now to abandon a certain number of custombers in the ensuing season .- Our esteemed contemporary thus claims a state of affairs in the manufacturing clothing of Montreal quite distinct from the ordinary, but the facts are that no more failures have occurred in that line here of late in proportion to population, than have been usual in former years.

The high price for wool-an advance of practically 75 per cent. over last season-will have an important effect on prices for Canadian blankets. An advance of 21/2 a pound was recently made, but millers claim now that it should have been 71/2 cents and that the next season's business under present conditions will show even turther advances. Hence wholealers are advising customers to fill up their requirements now in all lines in which wool counts. Some Ontario woollen millers declare it is unprofitable to manufacture on the present basis and that they will turn their attention to mixed products. Regarding the North-west trade it is evident that wholesalers intend to exercise more care than last year. Payments from the west have not been good during the past six months. While the first explanation of this was land speculation by western merchants, the latter and more accepted explanation was that western merchants purchased too extensively last year, and found themselves with large supplies unsold at the end of of the year. Especially in view of the high prices which limit supplies, local wholesalers are this year taking more pains to form their own estimates of the needs of their western customers. The past year's exprience has apparently taught the experienced who esaler more than the optimistic westerner.' With the prospects for the greatest crop western Canada has ever harvested western merchants are apparently again letting the optimism natural to that country control the estimate of their needs and fix their orders, which the eastern wholesalers prefers to modify.

A Fall niver, U.S. report of Tuesday last, says: The c'oth market was firm throughout the week and the sales are estimated at 170 000 pieces. Printers' goods are in demand in small lots. There was a steady call for the 381/2-inch 64 squares at 43/4c and buyers were willing to take all spots and deliveries on contracts as late as December. The scarcity of goods here is very pronounced, and there seems little probability of any accumulation in the next few months. There has been no time in some years past when the August trade for the mills mills seemed as promising as it now does. The movement in printed goods has been very general, and there has been a great shrinkage in the stocks of those goods held here this year. Even a normal demand for goods of this character will be sufficient to maintain the present level of prices. Buyers are disposed in their frading not to press for goods, but they are willing to take moderate offerings. In this way the quotitions have been hold fairly steady although several transactions were put through for goods of

print cloth yarns above the basis of 3¼ c for 28-inch 64 x 60s. Converters who are short of goods have been willing to pay fancy prices for small lots of spots, but even these have been so scarce that they have had little effect on the general business. Much interest is felt here in the outcome of the troubles in England, and while news is scarce concerning them, it has become general enough to discourage the emigration of nEglish operatives, who had been thinking of removing to Lancashire to work in the new mills there. There has been no recent change in cotton prices of the Canadian mills, and the managers declare that even a drop of two cents a pound in raw cotton could make no difference in the present list, while if present prices for raw cotton continue further advances in manufactured prices must be expected.

DRUGS AND OILS.

A lull in the upward movement of shellac in primary sources has been reported in consequence of the withholding of important buying interests, but the statistical position of the market seems to offer no justification for any abatement of strength, and in some quarters further advances are held to be logical in the early tuture. The probable chief incentive to the realization of these hopeful views is the position of the London market where there is quite a disparity between the stocks on hand and the spot value of T. N. in London on August 1, as compared with those of the corresponding period last year. The following table, compiled by the Oil. Paint, and Drug Keporter, shows the relative position of the London market with regard to the total stocks and the value of T. N. there as well as on spot, on August 1 during recent years:—

| Year. | | | | | Stocks cases. | London T.N. S Shil'ings per cwt. | Spot T.N. Cents per lb. |
|-------|-----|----|----|-----|------------------|--|-------------------------------|
| 1905. | | | | | 22 394 | 180 | 41 |
| 1904. | • • | | | | 24 846 | 212 | / 50 |
| 1903. | • • | | •• | | 19,837 | 142 | 34 |
| 1902. | | | | | 31,484 | 104 | 24 |
| 1901. | | | | | 39 673 | 62 | 15 |
| 1900. | •• | •• | •• | ••• | 41,764 | 62 | 14 |

The landings and deliveries in London during July in late years were as follows:—1905 landings (cases) 3 053, deliveries (cases) 6 494; 1904 4,346 3.798; 1903 3.596 5 829.

The shipments from Calcutta to all ports during the period from November 1904 to August, 1905, aggregated 181,400 ewt., about 12.100 cases, against 168,000 ewt. about 11230 cases during the corresponding period 'ast year. The increase this year was logical upon the lower range of values prevailing during the period. The London quotation of 180 shillings for T.N. would bring the cost here to about forty cents, and while forty-one cents is available in at least one local quarter, a leading nolder announces an advance to fortytwo cents, and predicts a higher level before long upon the position of later shipment from Calcutta to London. October delivery in London was reported late in the week at 182 shillings. A tavorable feature to the maintenance of a firm market here is the scarcity of free goods, and arrivals during the next month by three steamers bringing about ten thousand cases will probably be out of condition. The following table shows the imports of shellac for the recent fiscal years end ng June 30 in quantities and values.

| | Quantities. Pounds. | Values. |
|------|------------------------|-------------|
| 1905 | 10 700.817 | \$3 743 180 |
| 1904 | 10,933,413 | 3.505.229 |
| 1903 | 11 590,725 | 2 713,687 |
| 1902 | 9,064,789 | 1 605,068 |

Speculation Stirs Menthol.-The menthol situation seems to be dominated by speculative influences, in which potent interests in Japan Hamburg, London and New York are reported to have joined issue on the bull side. The flurry on spot early in the week, whereby values for cases rose from \$2.25 to \$2.50 is generally attributed to man'pulation and one that was not warranted by a commensurate consuming demand, evidence that this view of the situation is not without justification is at hand in a reaction that has taken place since, until at this writing quotations are openly named at \$2.35. It is true that reports of anther typhoon in the producing districts of Japan have been current during the last few days, and the shipment quotation was represented to have reached a level of twelve shillings but when the situation assumed a more settled state we were advised that shipment of the new crop from Japan was available at seven and one-half shillings and since seven shillings and four pence has been mentioned, but these quotations are said to apply to shipments early next year. For definite shipment this year it is stated that the most favorable basis is nine shillings six pence. 'The widest diversity prevails here as to the crop outlook, but it is rather early yet to expect any definite figures on the production. Basing his figures on the acreage, one local dealer has estimated the yield of crude peppermint of at 4,200 piculs or 558,600 pounds. Allowing forty per cent. of this amount in the form of menthol, the production would reach a total of more than 3 700 cases or nearly twice that of last year. Estimates to the other extreme place the yield of menthol this year as low as 1,200 cases and reason for the decreased output is offered in the statement that material advances have been made in the cost of salt and ice, which are requisites in the production of menthol.

The crop of crude oil last year reached a record total of 300,000 pounds and the effect of this condition was forcibly man.fested in local values which were in almost steady decline from \$5 in June, 1904, to \$1.75 at about the same period this year. The low prices realized for last year's crop have not been regarded as conducive to a yield of approximate extent this year but conservative estimates, 'ately made have put the current output not far from that of last year. If we accept the spot quotation for cases as \$2.35, we find that the market has been restored to a level that prevailed late last January and that the recovery of values during the last four weeks has been equivalent to the loss in prices during an interval of about four months. No change would be more welcome to local dealers in general than a restoration of menthol values to an approximately normal level. A considerable part of the spot stocks is believed to have been purchased at prices that are far from being covered by the current basis of quotations. Holders are disposed toward a cautious selling policy while the speculative tactics are at their height. Consuming wants it is believed have been we'l satisfied at the attractive prices that have prevailed of late and the movement into consuming channels would not be likely to enhance prices materially, untess it were supplemented by some strong speculative influence.

Pine Products.—Owing also to the firm market for rosin the price for pitch shows strength, and round lots, in yard are selling freely at two dollars and seventy cents to two dollars and eighty cents per barrel, according to 'terms of sale which prices show an approximate advance of forty cents to fifty cents per barrel compared with prices for the same last year.

BUSINESS DIFFICULTIES.

Originally a sa'esman for a Montreal tea concern, Louis Allaire married the widow of A. Hetu, who had been conducting a grocery and a few months later in 1902, took over the business. In May last he moved to a location where competition did not look so keen, but success did not follow, and he has now assigned.—The Danford Roche Co., Ltd., general merchandise, Newmarket, Ont. is again in financial trouble, and

the assignee has possession. The liabilities exceed \$16,000; assets about \$19,000. Mr. Roche is one of the oldest retail men of the Province. The present assignment is, it is alleged. due to a loss which he sustained in Ottawa through the store which he occupied being sold. He was thus compelled to move a stock especial y purchased for a city trade to a smaller centre and the consequent loss has proved disastrous. In May last the drug department was sold to Wm. Mullett. In 1903 he offered creditors a settlement of 50 cents in the dollar, which was accepted. The concern, which operated a departmental store has been run latterly as a joint stock company. Danford Roche, the head of the firm, has at different times been engaged in business in roronto, Barrie, Brantford and other places. The firm's present difficulties seem to further the belief that in the smaller cities and towns individual merchants can successfully compete with the departmental concerns.

Follow ng the attempt by a Winnipeg firm to collect a debt by a former failure of Chas. Richards, general dealer, Fernie, B.C., the assignee is again in possession of the estate. This time Mrs. iRchards is the sole registered owner the husband managing. A statement of last January showed stock carried \$16 800; total assets \$29,906 as against liabilities of \$10,720. The turn over was at the rate of about \$60,000 a year which shows that bus ness must have been pushed and more than ordinary energy employed. Credit was given rather freely which doubtless, accounts for many losses. Estate expected to turn out well.

At Bear 1s and N.B. Manzer A. Hagerman, general dealer has gone under. He commenced his last venture in 1900, succeeding W. A. Borden. Failing in the spring of '95 he settled with most creditors at 50c in the dollar on liabilities of about \$3500. He continued til '98, but without success. He then sold to W. M. Earle who also failed. Last year he gave a bil of sale covering stock and household furniture. Liabilities light.—O. Martin and Co., general store St. Guillaume D Opton Que. nas assigned. Mrs. Martin is sole owner, the husband travelling for a shoe firm. He failed in business in 1902 when the stock was bought in by a brotherin-law at $76\frac{1}{2}$ c in the dollar, the purchase amounting to some \$4,000 the sister afterwards getting possession.

At Genti'ly Que., Pierre Beaudet has abandoned possession of his general store. He began as a baker some 20 years ago, gradually changing over to the store business. He never had much means. collowing a recent judgment he is reported to have settled some of his debts at 35c in the dollar. A few weeks ago a Montreal salt company secured judgment against him for \$932.-J. A. Bressard, general dealer, Murray Bay, Que., has assigned. His father, Jos. W. Brassard, who tailed at Cedar Hall is thought to be the owner. They were in business in the Lake St. John district tollowing the father's failure and in 1899 sought the present location under style of J. A. Brassard and Co. Meeting of creditors on 28th .- The grocery and crockery store of John trichton (senr.) at Valleyfield. Que., is held by the assignee. He orignally had charge of a department in the Buntin Paper Mil's but moved to Ontario, and returning in 1891 started a store his son being given ownership. This he had to subsequently take over. In 1900 he showed assets of \$10,800 and habitities of \$4 000 .- F. Pridham a Goderich. Ont., failor has gone under. He was originally of F. and A. ridham who dissolved in 1890, since which time he has been alone. In July, 1903. he showed a surplus of \$3 400 and got an extension covering 16 months. His cutter recently started in opposition.

J. E. Wa'ker, general dealen Schreiber Ont., has failed. after an experience of 19 years. He was inclind to carry too much stock for h's capital, which was never large.—Miss P. Kochon, grocer, Montreal, has assigned. She owes about \$800.

-A branch of The Traders Bank of Canada has been opened at Hepworth Ont.

BAY OF QUINTE NOTES.

For the last two years mining in the County of Hastings and vicinity has been in a somewhat depressed condition owing to the suspension of operations at the plants of the Canadian Gold Fields, at Deloro, and the Cordova Exploration Company in Belmont township. Recent'y, however prospects have materially improved and it is believed that by the adoption of more modern methods of working, a number of new properties will be opened, while operations will also be resumed at the older mines. In Barrie Township the Star of the East, which has been productive for several months past is being extensively worked, and in the near future the capacity of the plan is likely to be increased. At the Bannockburn, the Craig Gold Mining and Reduction Company are employing some 80 men. The first Merrill mill in Ontario has been installed at this property and by Sept. 1 it is expected that 125 to 150 tons of ore a day will be crushed. This ore is said to average \$5.50 per ton in value. The property is developed by five sharts, sunk to a distance of 150 to 200 feet on the main vein. Negotiations are meanwhile pending for the acquisition of the Cordova Mine, under a consolidation arrangement with the Canadian Gold Fields at Deloro. The Richardson property too which which is the first property at which gold was discovered in Hastings, has been acquired by W. A. Hungerford, who proposes to thoroughly exploit it.

The steamer Argyle, which went ashore at Cobourg 'ast week is in Kingston dry dock for extensive repairs to her null.—The Richelieu and Ontario Company have chartered the steam barge Navajo to carry fre'ght between Montreal and Brighton. This will relieve regular steamers, and passengers can depend on their keeping better time.—Steamboat managers among the Thousand Islands are to air their woes in the courts as a result of the fierce rate-cuting indulged in and in the circulation of dodgers. H. S. Folger, general manager of the Thousand Islands Steamboat Company has asked for damages for libel against Capt. W. L. Visgar and G. W. Cooper, of the rival line. Cooper, it is alleged printed the damaging dodger which cast reflections upon the satety of their fitness for public service.

NEWLY INCORPORATED.

Expropriation of the rich deposits of silver-cobalt and other minerals in the Temiskaming mining division is about to be commenced on a scale quite in keeping with the expected richness of that section. The Coleman and Bucke Consolidated Cobalt-Selver Mining Co., Ltd., has a capital of \$1 000 000. It is licensed to carry on the operations of a mining, milling, reduction and development company with its head office at Ottawa. Another is the Windsor and Cobalt Mining Company. This concern has received a similar charter. It has \$150,000 capital stock, and will have its headquarters at Winsor .- The Algonquin Company, Limited is entitled to own timber limits and saw mil's and chemical works and to engage in the destructive distillation of wood. It is capitalized at \$200 000 and is a Toronto concern.-The Canada-Jamaica Commercial Co., Toronto, is a land company. Its capital stock amounts to \$200 000.-The Bates Manufactur ng Co., Toronto has a capital of \$100 000 .- The same amount is sunk in The Power and Gas Machine Co., Galt. It may manufacture gas generators and engines, deal in light and power and ama gamate with similar concerns .- The D. M. Steward Manutacturing Company of Canada, Limited, will be operated from Toronto. It will manufacture gas burners electrical insulators and crayons, using in its business a capital of \$40,-000. A similar amount has been invested in the Wallaceburg Brass and Iron Manufacturing Company .- Ault Brothers, Limited, of Aultsville has also \$40.000 capital. It will take over the business of general merchants, operated by J. R. Au't and Sons .- The Burns Company, Limited Oshawa, will manufacture and sell shoes and sell general merchandise. Its capital is \$20,000.—The Sarnia Cereal Company will manufacture and sell oatmeal and other grain products. Its capital is \$20,000.

LEAD.

There is plenty of hope for the future of the silver-lead deposits of British Columbia. says Vancouver report. Lead is yearly growing in value, its consumption being heavy and wide-spread. At present there is a prohibitive duty on lead imported into the United States, but the Canadian market is rapidly developing, and the British Columbia industry will not always require a bonus to make it pay. The world's production of pig lead is annually about 880,000 tons, of which the United States produces 284,009. About 35 per cent of the lead produced in the United States comes from the Coeur d'Alene district, its production being about 86 800 tons per annum. The silver-leads are about the only fluxing mediums that will stand transportation costs to those points which require them as the venicle for carrying down the silver and go a values of the dry ores. There is a brisk demand in Europe for lead ores at present. The chief value lies in the lact of their being the vehicle-carrying medium to the lead residues from the zinc smelters.

BRITISH SHIPPING.

A Bue Book has been issued containing the returns of the shipping of the United Kangdom for 1904. The net tonnage of British vessels which entered home ports in 1904 amounted to 34 558,656 as compared with 34 349,028 in 1903 and 32,302,436 in 1902 thus showing an increase, though not to the same extent as that established by foreign shipping the tonnage figures for foreign vessels entered being 19,260 018 in 1904; 18.166.104 in 1903 and 17.317.681 in 1902. The return of vessels trading with the principal ports brings out some interesting tacts. Dover, for instance is rapidly going ahead as a port of call. In 1902 the tonnage of vessels entered was 986,008 and in 1903 951 662, while in 1904 it rose to 1,-167,300. On the other hand, London shows a decrease the figures being for 1902 10 179,023; for 1903 10 \$58,739, and for 1904. 10.179 023. Trade with Liverpool has increased. last year the tonnage being 7,986,584 as compared with 7,-817050 in the previous year, and 6 843,200 in 1902. Southampton, like Dover, is a growing port. Last year the tonnage entered amounted to 2128,379; a considerable increase over 1689 525 in 1902. It is ahead of Glasgow, which only shows a tonnage of 1,506 478, this amount being a decrease on that shown in 1902 but an increase on that in 1903.

PATENT REPORT.

For the benefit of our readers we publish a list of Canadian patents recently secured through the agency of Messrs. MARION & MARION Patent Attorneys. Montreal Canada, and Washington, D.C.

Information relating to any of the patents cited will be suppied free of charge by applying to the above-named firm.

John Crozier Ste. Agathe (Lotbiniere) Que. Railway rail chair.—Casimir Daudelin, Montreal, Que. Apparatus for use in cleaning buildings.—George S. Cushing St. John N.B. Process of making wood pup.—Henry Schippling Tavistock. Ont. Dumping wagon.—Messrs. Brown and McK'e Grand Forks B.C. Slag bowl.—Robert M. Beal, Lindsay, Ont. Process of manufacturing mocassins.—Herman W. Dorken, Montreal, Que. Skate.—Ernest J. Jarman, Lachine Locks. Que. Saw.—Joseph Metivier St. Roch de Quebec P.Q. Improvements in boots.—James J. Timmons, Quebec, P.Q. Beverages. -Carberry, Man., was incorporated as a town on the 15th and the first civic election under the new order was held. The old Council were re-elected by acclamation. Dr. Eaton is the first Mayor.

-Fire destroyed the three-story Grand Hotel at Nelson. B.C., causing a loss of \$40,000 on building and \$2,000 on contents. The insurance is \$5,000 on building and \$1,500 on contents.

The Federal Life Assurance Company will erect for their head offices at Hamilton, as already referred to in our columns a palatial structure quite in harmony both with the enlarging business of the company and the steady growth of Hamilton Aself.

-Winnipeg building permits for the present year issued up to aggregate \$8.125,000. This is considerably in excess of the amount at the same time last year. It was not until October in 1904 that the permits passed the \$8,000.000 mark. althouh theb C.P.R. terminals and other unusual works were included.

-Toronto advices report that the solicitor for the Grand trunk Railway closed with W. R. Brock and Company for the leasehold property at the corner of Lorne and Front streets for \$35000. On the property, which will comprise part of the new Union Station site, is a large brick warehousin good repair, which will be demolished.

-The hostility on the part of United States workmen to the emigration of Chinese laborers to the Pacific coast is said to be only a minor reason for the boycott of United States goods. The greater reason is the effort of the U.S. traders to star up an agitation in favour of reformed currency, a proposal that is being bitterly resented by the Chinese banking community who make very fittle on their ordinary banking business, but build up huge dividends out of the exchange system.

-The new turbiner, the Virginian. on her last trip here broke all records for the passage between Möville and Rimouski acomptishing the trip in the record time of 5 days 20 hours and 22 minutes. This is two hours faster than her previous record mark. The mails should have been delivered in Montreal six days, 2wenty hours and twenty minutes after they had been placed aboard the vessel at Moville.

NEW ONTARIO.

Lumbering interests in New Ontario are already feeling the reflection of the prosperity caused by the large harvest in the North-West. From this cause trade is booming there, reports the Crown timber agent at Kenora. Everyone is extremely optimistic with regard to the year's prospects. It was stated that the talk of the annexation of that section of the province of Manitoba was started by a few speculators. The population as a whole, he was certain, was not desirous of such a change. The smaller province would, however, be lenefitted greatly if it received the revenue from New Onturio. Moreover. some of the Winnipeg lumber merchants would be pleased if they could cut timber under Manitoba regulations instead of the stricter Ontario rules.

BUSINESS CHANGES.

At Burk's Falls, Ont., A. A. Agar general dealer, is selling out to C. W. Coulter.—The general store firm of Wortelsky and Co.. Colebrook, Ont.. have dissolved.—Robert Mitchell, an old-time grocer of Guelph, Ont., has sold out to Benson Bros.—The assets of the broom manufacturing firm of J. A. Gou'd and Co.. Kingston, have been sold and the business will be resumed.—D. W. Ross and Co., general dealers, Parry Sound, Ont., are selling out.—At Powassan Ont., M. Carr and Sons general merchants, are selling out.—D. B. Voisard and Sons grocers, etc., St. Catharines, Ont.. have dussolved.—Quinn Bros., carters. Montreal, are offering to compromise.—At Quebec, Emand and Cote. provisions, have dissolved.—D. H. White jeweller, Fredericton, N.B. is reported out of business.

FINANCIAL.

Montreal, Thursday, August 18th, 1905.

Nothing is known of the peace Conference sufficiently detinite to affect the money market. The prolongation of the negotiations seems hopeful for peace.

The most important factor to day is the weather as millions are depending on it for a week of favorable conditions would confirm sanguine estimates of the yield, while a week of frost would very seriously discount them.

The C.P.R. has declared a dividend of 2 per cent. on preference stock for half year to 30th June and 3 per cent. on common stock. The gross earnings for past year \$50,480,882, and expenses \$35,006,794, leaving \$15,475,088, as net earnings.

The surplus for last year was \$1,784,553.

The Richelieu and Ontario has been doing a large business this season and the gross earnings are estimated at one million this year. The 6 per cent. dividend will probably be earned but whether it would be wise to pay it when losses have been so large is a question.

The bonds of the Nova Scotia Eastern for $\pounds940,000$ have been over-subscribed in London.

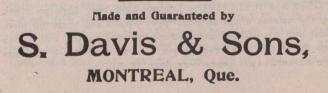
Will the Government sell the Intercolonial, is being talked about. If anything like a fair price can be got this would be a wise step but we fear any buyer would expect to get it for a very small sum. As the line has never yielded a dollar of revenue to the Government, nor is it ever likely to, its capital value as a national asset may be estimated at what it would fetch in the market, and probably in view of the line yielding nothing but being a continual drain on the revenue it would be well to realize on it and so get rid of a white elephant.

The business on 'Change is very quiet. but prices are moving upwards under crop prospects and rumours of the plenipos moving towards a settlement. Canadian Pacific has sold at 161 at which a few were sold this a.m., and others at 160 and 1601/4. Toronto St. has gone up to 108 under large earnngs which during the Exhibition are expected to be unprecedented; Twin City has sold at 1181/2 Dom. Iron 223/4, pfd. 1/2; Nova Scotia Steel 64 to 661/4; Power 91; Detroit 925/6; Havana com 25. Banks: Hochelaga 138; Merchants 163; Commerce 171; Dominion 259; Toronto 240; Bank of Nova Scotia 263. Consols 90 7-16. Term. exc. on London 20m. 471/4 pf. Paris 25f. 171/2 c. Call money in New York, 15/4 fo 2. Local stering exchange, 60's 4.84.70, on demand 4.86.65. Money rates as for some time past. The following is a comparative table of stocks for veek ending Aug. 17, 1905, as compiled by Chas. Meredith and Co., Stock Brokers, Montreal:---

| | | | | Last |
|--|----------------|-------------|------------------------|----------------|
| Stocks. | Salas | High | Low. | |
| Banks: | Gales | . mgn. | Low. | I cal. |
| Marking Marking and | . 5 | 1421/2 | 1421/2 | A Linera |
| l'oronto | . 6 | 233 | 233 | |
| Merchants | . 38 | 163 | 161 | 1561/4 |
| Nova Scotia | | 263 | 263 | |
| Royal | | 215 | 215 | ···· 2041/4 |
| Commerce | . 14 | 170 | 170 | |
| Hochelaga | . 29 | 138 | 1371/2 | 134 |
| | . 20 | 100 | 101 72 | 101 |
| Miscellaneous. | | | | |
| | | | | |
| Canadian Pacific | . 1279 | 16/11/4 | 156 | 127 |
| Montreal Street Kailway | . 135 | 2261/4 | 2251/2 | 203 |
| l'oronto Street Ry | . 303 | 1081/8 | 1051/2 | 102 |
| Twin City Electric Ry | . 570 | 1183/4 | A Constant of the | 99 |
| Detroit Electric Ry | 1883 | 933/4 | 92 | 67 |
| Tofedo Electric Ry | 390 | 35 | 341/2 | 19 |
| Halitax Electric Ry | 41 | 102 | 102 | 94 |
| Rich. & Unt. Nav. Co | 25 | 733/4 | 733/4 | 59 |
| Mont. Light Heat and Power . | 271 | 911/2 | 91 | 74 |
| Mackay common | 00 | 411/2 | 41 | 27 |
| Do. Preterred | 70 | 75 | 743/4 | 71 |
| Nova Scotia Steel and Coal | 1410 | 68 | 637/8 | 57 |
| Do. Preferred | 1030 | 114 | 1093/4 | 109 |
| Dom. Iron and Steel, com | 1440 | 231/4 | 221/4 | 9 |
| Do. Preterred | 175 | 741/8 | 72 | 27 |
| Dominion Coal, common | 93 | 781/4 | 78 | 49 |
| Do. Preterred | 7 | 115 | 115 | 1061/2 |
| Bell Telephone Co | 89 | 163 | 163 | 146 |
| Ogilvie Milling Co. pfd | 275 | 130 | 1241/2 | |
| Montreal Cotton | 24 | 117 | 116 | 100 |
| Havana | 1900 | 25 | 22 | |
| Do. Pretered | 60 | $723/_{4}$ | 691/4 | |
| Textile (pfd) | 22 | 861/2 | 861/2 | |
| Switch Pfd | 1 | 100 | 100 | |
| Duluth | | 63/4 | 161/2 | |
| Sao Paulo | 126 | 1391/4 | 1361/2 | |
| Soo Com | 250 | 1421/8 | 140 | |
| Lake Woods Pfd | 40 | 112 | 112 | |
| Interco'onial coal | 25 | 81 | 81 | |
| Dánda | | | | |
| Bonds: | 52000 | 85 | 91 | 691/ |
| Dom. Iron and Steel | 52000 9000 | | 84 | 631/2 |
| Winnipeg Ry | 5000 | 107 ½ 96 | $107\frac{1}{2}$ 96 | ••• |
| Sao Paulo | | | | |
| N.S. Steel and Coal | 10000 20800 | 1091/2 | 108 | 100 |
| $Textile (C) \dots \dots \dots \dots$ | 3000 | 881/4 93 | 87½ 93 | |
| $Do. (D) \dots \dots \dots \dots$ | 3000 | 55 | 00 | |
| and a man star show a with the market | | | | |

El Padre Needles 10 CENTS VARSITY, 5 CENTS.

The Best CIGARS that money, skill and nearly half a century's experience can produce.



TELEPHONE TALKS

To Telephone Users and the General Public, -

The condition of the telephone business in Canada was described by a witness at the opening of the Parliamentary enquiry as-

"A monopoly owning and controlling the local and long distance lines."

The real condition is, that neither in the past nor the present has there been a monopoly of the telephone business in Canada. It has been strictly a case of "the survival of the fittest."

During the past twenty years more than a hundred companies have been authorized by Dominion, Provincial and Municipal authority to do a telephone business in Canada, particularly in the provinces of Ontario and Quebec, where this company has been chiefly operating, of which ninety-two are in operation to-day, as disclosed by the evidence before the Special Committee-

The field is, and has been free to all, and those who have embarked in the business have lacked neither scope nor public encouragement.

Several companies organized by men of prominence in this country, backed by large capita!, have offered the keenest possible competition to this company, but without success. The failures have been many and disastrous.

It was stated in evidence before the Special Committee that the City of Toronto has during the past ten years advertised in the press of Canada and the United States for a company to furnish a competing telephone service in that city. Other cities in the Province have done likewise.

Promoters have time and again sought to exploit the Canadian field.

The law permits municipalities to furnish its citizens with telephone service.

In view of these facts, we are justified in claiming that the Company has achieved its present position in fair competition.

The secret of this success has been enterprise in exploiting the business, integrity in the administration of the financial affairs of the Company, economy of management, giving service superior to all competitors, and maintaining reasonable rates. It is by a continuance of this policy, and by meeting, where practicable, every demand of the Public for future extensions and development, that we hope and expect to maintain our present position with our patrons. the Canadian People.

THE BELL TELEPHONE CO OF CANADA

Stocks, Bonds and Securities dealt in on the Montreal Stock Exchange.

| BONDS. | interest per annum. | | Interest due. | Interest payable at: | Date of Redemption. | Market Quotations, Aug.17 Ask- Bid | REMARKS |
|--|---------------------------|---|--|--|-------------------------------|---|--|
| Commercial Cable Coupon Commercial Cable Registered Can. Col. Cotton Canada Paper Bell Telephone | 6 | \$18,000,000 2,000,000 200,000 1,200,000 | 1 Jan. 1 Apl. 1 July 1 Oct. 2 Apl. 2 Oct. 1 May 1 Nov. 1 Apl. 1 Oct. | | 2 Apl., 1902 1 May, 1917 | | these and arior asserts and arior asserts |
| Dominion Coal Dominion Cotton Dominion Iron & Steel Halifax Tramway | 4% | £ 308,200 \$ 7,876,000 | 1 Jan 1 July | Bank of Montreal, Montreal Bank of Montreal, Montreal Bank of N. Scotia, Halifax of Montreal | . 1 July, 1929 | 103 1014 85 84 | Redeemable at 110. Redeemable at 112. Redeemable at 110. & accrued interest. 1 Redeemable rv 105 |
| Intercolonial Coal Laurentide Pulp Montmorency Cot Montreal Gas Co Montreal Street Ry | 5 5 4 | 1,200,000 1,000,000 880,074 | 1 Jan. 1 July | Montreal Bank of Montreal, London. | · | 108 | itikenenenenenenenenenen |
| Montreal Street Ry Montreal Street Ry Nova Scotia Steel & Coml Ogilvie Flour Mill Co | 41/3 | 1,500,000 2,500,000 | 1 May 1 Nov. 1 Jan. 1 July | Bank of Montreal, London. Bank of Montreal, Montreal Union Bk., Halifax, or Bank N.S., Montreal or Toronto Bank of Montreal, Monteal | of 1 May, 1922 | 105 103 111 115 | Redeemable at 110. |
| Bichelieu & Ont. Nav. Co Royai Electric Co St. John St. Ry Toronto St. Railway | 43/2 | £ 130,900 \$ 675,000 | 1 Apl. 1 Oct. 1 May 1 Nov. | Montreal and London Bk. of Montreal, Montreal of London Bk of Monteal, St. John, N.F. Bank of Scotland, London | • Oct., 1914 • 1 May, 1925 | | Redeemable at 110 Redeemable at 110 5 p.c. redeemable yearly after 1905 |
| foronto St. Railway Windsor Hotel Winnipeg Elec. Street Ry | 41/3 | 840,000 | 1 Jan. 1 July | Bank of Scotland, London Windsor Hotel, Montreal | · 2 July, 1912 | 109 107 <u>1</u> | Mante (schemithing |

BRAZILIAN EXCHANGE.

For week ending Aug. 14, 1905.—Aug. 8, 17 5-16d; 9, 17%; 10, 11 and 12, 17 13-32; 14th 17 15-32d.

MONTREAL WHOLESALE MARKETS.

Thursday evening, August 17, 1905.

BUTTER.—The market is reported very quiet with a somewhat easier feeling, sales having been made at a $\frac{1}{4}$ to $\frac{1}{2}$ c under last week's prices. Any serious decline is not expected owing to the advanced season and shortness of supplies, stocks being much under those of a year ago. Finest Eastern creamery sold at 22 to $22\frac{1}{2}$ c, but it is difficult to buy at ins de prices as holders expectations as to cost are in the neighbourhood of 23c. Anything in under-grade creamery seems mostly called for and meets with a ready market at $21\frac{1}{2}$ to 22c. Finest dairy is also in small supply and wanted. Arrivals meet with ready sale at 19c to $19\frac{1}{2}$ c, and we hear of 20c being made in a jobbing way. Medium, for baking purposes finds a good local demand at 17 to 18c. We note two cars of Manitoba butter which is selling at 17 to $17\frac{1}{2}$.

CHEENE.—Again reported firmer with demand passing more active. In fact exporters are keen after stock and everything available is picked up quickly when offered at reasonable price. From 10¾ to 11c appears to be the limit of exporters' figures and anything offering at these prices is taken hold of quickly. The outlook is for higher prices, the general expectation being that before the midd'e of September a 12c market will be seen.

EGGS.—Arrivals are showing quite an increase while quality is very much improved. Prices are firm and gradually working upwards. It is difficult to obtain fresh receipts of good marks to-day under 18½e this being le to 1½e advance on last week. Selected, new laid for city retailers. 20 to 21e and No. 2 somewnat scarce and bringing 17c. High prices ruling for all meats have a large influence on the egg market and higher prices are looked for in the near future.

riSH.-A rather quiet market, relieved slightly this week owing to an extra day of abstainance. Fresh fish meet with steady demand, but a scarcity exists in some kinds. Fresh Gaspe salmon are now sold in the frozen state. B.C. fresh salmon are again arriving, also mackerel. Quotations are:-Fresh swordfish 9c lb. Haddock 41/2 to 5c choice steak cod, 5 to 6c; pickerel or doree 10c; pike Ic; lake trout 9c ib.; white fish 9c lb.; halibut ex. 14 to 15c; lobsters 14 to 15c 1b.; Gaspe salmon 14 to 15c; B. C. salmon 15c; tresh mackerel 12c 1b.; brook trout, 20c.-Salt: Lock ryne herrings, \$1 per keg; No. 1 salt mackerel, in 20-lb. kits, \$2; new salt herrings, Labrador, half bbl. \$3; pairs of 20 lbs., 80c each; pickled sea trout. \$10 per bbl., \$5.50 per half bbl.; No. 1 pickled lake trout, per keg of 100 Ibs. \$4.50.-Smoked: Haddies, choice ex stock, 8c lb.; smoked herrings, bundles of five boxes at 10c box; St. John 100 ibs., \$4.50 .- Sn.oked: Hadd'es, choice ex stock, 7c lb.; smoked herrings, bundles of five boxes at 11c box; St. John bloafer, 100 in box, \$1 to \$1.50; Yarmouth do. 60 in box, at \$1.10 per box; kippered herring, per box. 90c .-- Prepared: Boneless cod, in bricks, 6c per lb.; boneless fish, in bricks, 51/2c; boneless fish, loose in 25-lb boxes. 41/20; dry codfish, in 100-lb. bundles. \$5.50, skinless cod in 100 lb. cases. \$5.50. Bulk ovsters \$1.50 gall.

FLOUR AND FEED.—A reduction of 30c brl. has been made in leading brands flour. best being now quoted at 5.40. Feed unchanged. Latest official reports from Manizoba and further west favor a bountiful wheat yield of high grade. Closing cash prices for wheat in the Winnipeg market Wednesday were: No. 1 northern Manitoba spring wheat, 7.01; No. 2, 98c. A stronger feeling in the Winnipeg wheat market and the October option advanced $\frac{1}{2}$ c per bushel. closing at 805%c, but August was firm at \$1.01. Local market tor oats weaker, with sales of old at 44e for No. 2 white, and at 43c tor No. 3 do.. new crop also 1c lower at 37c to 38c for No. 2 white, and 36c to 37c for No. 3 do. There is enquiry over cable for new crop Manitoba wheat for September-October shipment, but little business has resulted as yet.

GREEN FRUITS, ETC.—Lemons hold very high no stock on the market under \$5 box. New apples are becoming plentiful and sell at 25c basket; tomatoes 20c basket, water melons 20 to 25c each; raspberires 8 to 9c box; black currents 40c basket. Cal. pears very dear \$3.50.

Stocks, Bonds and Securities dealt in on the Montreal Stock Exchange

| Miscellaneous | Capital subscribed. | Capital paid-up. | Reserve Fund. | Perc'ntage of Rest to paid-up | value per | of one | Dividend. last. | Dates of Divid | Price cent. o | n par |
|-----------------------------------|---------------------|-------------------------|--|-------------------------------------|--------------|---------|--------------------|------------------------------------|------------------|--------------------------------------|
| | | | | Capital | share. | share. | 6 mos. | | Aug | g. 17. |
| in the construction of the second | | \$ | | \$ | \$ | \$ | p.c. | | Ask. | Bid. |
| de t leiephone | 6,000,000 | 5,395,370 | 953,361 | 25.53 | 100 | 152.00 | 2. | Jan.Apl.July.Oct | 1521 | 152 |
| Can. Col. Cotton Co | 2.700.000 | 2,700,000 | | | 100 | | 1* | Jan. Apl. July. Oct. | 1023 | |
| Canadian General Electric | 1,475,000 | 1,475,000 | 265,000 | | 100 | | 5 | Jan. July. | | |
| anadian Pacific | | 98,020,000 | | | 100 | 159.5) | 8 | April Uni | 10 | |
| Commercial Cable | 15,000,000 | 13,333,300 | 3,947,232 | 34.75 | 100 | | 1%*&1 | Jan. Apl. July, Oct. | | |
| Detroit Electric St | 12,500,000 | 12,500,000 | | | 100 | 93.62 | 1. | Mar Jun Can D. | | |
| Dominion Coal, pfd | 3,000,000 | 3,000,000 | 592,844 | | 100 | 115.00 | 4 | Mar.Jun. Sep.Dec. Jan. July | <u></u> {4} | 938 |
| do common | | 15,000,000 | | | 100 | 78 00 | 8 | | 116 | 115 |
| Dominion Cotton Co | 3,033,600 | 3,033,600 | | | 100 | 38.00 | (States | Jan. Apl. July, Oct. | 80 | 78 |
| Dom. 'ron & Steel, common | 20,000,000 | 20,000,000 | | | 100 | 23.62 | | Mar.Jun. Sep.Dec. | | |
| do pfd | | 5,000,000 | | | 100 | 71.75 | | April Oct. | 23 73 | 22 j 71 # |
| Deluth Q Q & Atlantia | | 12,000,000 | | | | | | | 10 | 114 |
| Duluth S. S. & Atlantic | | 10,000,000 | | | 100 | | | | | |
| | 10,000,000 | 1,350,000 | 107,178 | | 100 | 100 00 | | | | |
| Halifax Tramway Co | 1,500,000 | 1,500,000 | the second secon | 8.00 | 100 | 100.00 | 11/4* | Jan. Apl. July, Oct. | 104 | 100 |
| | | 2,250,000 | 29,000 | | 100 | 10 101 | *** | | | |
| do pfd | 2,250,000 | 2,200,000 | 28,000 | | 100 | 10.12 | 21/2 | Jan. July. | | |
| Intercolonial Coal Co | 500.000 | 500,000 | | | 100 | | 7 | | | |
| do pfrl | | 219,700 | 90,474 | 12.06 | 100 | | 4 | ····· | | |
| Laurentide Pulp | 1.600.000 | 1,600,000 | | | 100 | 75.00 | | Jan. Feb. Mar | | |
| Marconi Wireless Tel | ., 5,000,000 | | | | 5 | | 2 | rep. Mar. | 95 | 75 |
| | | 1 5100 0000 | | | | | | | | •• •• |
| Merchants Cot. Co | 1,500,000 | 1,500,000 | | | 100 | 37.00 | | | | |
| Montmorency Cotton | 750,000 | 750,000 | | | 100 | | | ****** | | |
| Montreal Cot. Co | 2,500,000 | 2,500,000 | | | 100 | 116.00 | 21/4* | Mar.Jun. Sep.Dec. | 117 | 116 |
| Monteal Light, Heat & P. Co | | 17,000,000 6,000,000 | 700.007 | | 100 | 91.25 | 1* | Feb. MayAug. Nov | 911 | 911 |
| Montreal Street Ry | 0,000,000 | 0,000,000 | 798,927 | 13.31 | 50 | 112.93 | 21/2* | Feb. MayAug. Nov. | 2261 | 2257 |
| Montreal Telegraph | 2,000,000 | 2,000,000 | | | 40 | 66.20 | 2* | Jan. Apl. July, Oct. | 1001 | |
| North-West Land, common | 1,467,681 | 1,467,681 | | | 25 | 3.80 | | van. Api. July, Oct. | 163늘 | 163 |
| do pfd | 5,642,925 | 5,642,925 | | | 50 | 39.00 | | Jan. Apl. July, Oct. | ***** | |
| N. Scotia Steel & Coal Co., com | 3,090,000 | 3,090,000 | | | 100 | . 62.25 | 3 | | 6 - | |
| do pfd | | 1,030,000 | | | 100 | 113.50 | 2* | April Oct. Jan. Apl. July, Oct. | 0 🚖 | $66\frac{1}{4}$ 113 $\frac{1}{5}$ |
| Abrilaria Ellara Milla Ca | 1.250,000 | 1,250,000 | | | 100 | 100 00 | | and the second second and | | 1102 |
| Ogilvie Flour Mills Co | | 2,000,000 | | ••••• | 100 | 129.00 | | Mar Jun. Sep. Dec. | 130 | 129 |
| do pfd | | 2,505,600 | 131.550 | 5.22 | 100 | | 81/2 | Mar Jun. Sept. Dec. | 130 | 120 |
| Richelieu & Ont Nav. Co | | 500,000 | | | 100 | .2.00 | 8 | May Nov. | 731 | 72 |
| St. John Streei Ry | | 12,000,000 | 39,642 | 7.93 | 100 | 9. 55 | 8 | Mar.Jun. Sep.Dec. | | |
| foledo Ry. & Light Co | 12,000,000 | 12,000,000 | | | 100 | 34.75 | ••• | | 35 | 343 |
| foronto Atreet Ry | 6,000,000 | 6,000,000 | 1,086,287 | 8.10 | 100 | 107.75 | 11/4* | Ton Ant Tale O | | - CO- CARTA |
| Twin City Rapid Transit | | 15,010,000 | 2,163,507 | 14.41 | 100 | 118.00 | 11/4* | Jan. Apl. July, Oct. | 1081 | 1073 |
| do pfd | 3,000,008 | 3,000,000 | | | 100 | | 134* | Feb. May, Aug. Nov. | 1187 | 118 |
| Windsor Hotel | 600,000 | 600,000 | | | 100 | | 8 | Dec. Mar. Jun. Sep. May Nov. | | |
| Winnipeg Elec. St. Ry | 1,250,000 | 992,300 | | | 100 | 184.75 | 11%* | May Nov. Apl.July,Oct.Jan. | | |
| Quarterly. t Bonus of 1 per | | Annual | | | | | - 12 | aprouly, Oct. Jan. | 200 | 1847 |

GREEN HIDES.—Unchanged in price from last report. Beef hides 11 to 9c lb. Lambskins 60c each.

GROCERLES .- Sugars unchanged on bas's of \$5 per 100 lbs. for standard granulated, in brls. Raw beet was quoted in London yesterday at 9s 111/4d, August. The feature of the market is a decided firmness in all kinds of rice, more particularly in the fancy sorts. Cables received from Greece on Tuesday quoted old crop currants for immediate shipment at 14s. 6d. and new crop for August shipment at 16s 6d. Heretofore the difference between the price of old and new crop at the beginning of the season for the latter has been about 3d and the wide difference indicated by the above cable quota-tion has occasioned much comment.—Prunes: The views of nolders on the Coast are very firm and the tendency of prices is strongly upward. The basis now generally demanded is 31/ce for the four sizes of Santa Claras in bags f.o.b. Coast. with some packers quoting on a 4c f.o.b. bag basis. Occasional sales however, are still being made on a shade less than the 31/2c f.o.b. basis, though the quantity available at anything under the last named basis is small and daily becoming smaller. A premium is still demanded on 30s and 90s by all Offerings of Oregon Italian prunes for future desellers. livery are made on the f.o.b. Coast basis of 2% cents for 30-40s and 21/2 cents for 40-50s, but the quantity available this year is very small. The strong tone of the market for future peaches is maintained, and brokers still complain of the difficulty in getting packers to quote.

HARDWARE AND METALS.—Midsummer dulness prevails, prices being subject to no change since last report. —New York pig iron certificates were quoted on Wednesday: (Regular) bid cash and Aug. \$14.85; Sept. \$14.90; Oct., Nov., Dec., \$15; Feb. \$15.25. Foundry: Aug., Sept. \$15; Ucth., \$15.10; Nov., \$15.20; Dec., \$15.25; Feb., \$15.50. pathy with an advance of about 10s. in primary markets.— Cod liver oil is likewise very firm, Norway quoting higher than present price here. Demand for consumption abroad has been very large. Paints unchanged.

PROVISIONS .- Higher prices for live hogs have strengthened the market throughout. For best stock \$7.60 to \$7.75, off cars, is being freely paid. Abattior dressed hogs \$10 per 100 lbs. We quote:-Heavy Canada short cut mess pork, in tierces \$30 to \$31, heavy Canada short cut mess \$20 to \$21; Canada short cut back pork. \$19.00 to \$20.00; heavy Canada long cut mess pork, none; heavy Canada short eut clear pork, \$18.00 to \$19.00; heavy flank pork \$21.00 to 22.00; 'ight Canada short cut clear pork none.-Compound lard-Tierces. 375 lbs., 534c boxes 50 lbs., parchment lined. 534c; tubs, 50 lbs., 6c; pails, wood, 20 lbs., 6c to 614; pails tin. 20 lbs., 51/2c to 53/4c; tins. 3 to 10 lbs., 61/4c to 61/2c-Kettle lard-Tierces, 375 lbs., 11c to 111/2c; tubs, 50 lbs., 111/10 to 111/2e: pails, 20 'bs., 111/2e to 12e: cases. 12e to 121/4e.-Pure lard-Tierces, 375 lbs., 10 c to 101/2c; tubs, 50 lbs., 101/4c to 103/c: boxes. 50 lbs., parchment lined. 10c to 101/c: wood pails, 20 lbs., 103/4c to 11c; cases. 11c to 111/4c.-Smoked meats Hams. 28 lbs., 13c; do., 12 to 18 lbs., 14c; 12 to 17 lbs.. 141/2c; boneless hams, rolled, 14c; English boneless breakfast bacon. 14c; Wiltshire bacon, 50 lbs., sides. 13c; Windsor bacon, backs 12c to 13c.

WOOL.—The 5th series of London auctions opens Sept. 19 and as but 90 000 bales are available higher prices are predicted. Local market quiet. A line of Cape wool was sold here Tuesday for 18½c. Chilian is worth 16c. Canadian lambs wool washed, is worth 28 to 30c, quite a change from the low prices of a few years ago.—Dulness and firmness characterized the week's Boston wool market. Holders have a tendency to ask higher prices on some grades. It is estimated that over one-half of the domestic wool clip has already been marketed. Desirable grades of pulled wool are scarce and offrings are held above the market.

Stocks, Bonds and Securities dealt in on the Montreal Stock Exchange.

| | BANKS. | Capital subscribed. | Capital paid-up. | Reserve Fund. | Perc'ntage of Rest to paid-up Capital. | value | Market value of one share. | Dividend last 6 mos. | Dates of Div'd. | Prices per cent. on par Aug. 17 |
|--------|---|---|--|--|---|---------------------------------|-------------------------------------|---|---|--|
| | | | \$ | \$ | \$ | \$ | \$ | p.c. | | Ask. Bid |
| | British North America Can. Bank of Commerce Dominion Fastern Townships | . 9,783,200 . 3,000,000 . 2,497,700 | 4,866,666 9,743,340 3,000,000 2,472,700 2,235,540 | 2,044,000 3,917,336 3,500,000 1,500,000 2,235,540 | 42.00 40.20 119.99 60.66 100.00 | 243 50 50 100 100 | 315.90 84.50 129.00 130 | | AprilOct.JuneDec.Feb. May-Aug. NovJan.July.JuneDec. | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |
| 100000 | Hochelaga | . 3,000,000 . 1,500,000 . 344.073 | $\begin{array}{c} 2,000,000\\ 3,000,000\\ 1,500,000\\ 344,073\\ 6,000,000\end{array}$ | $1,200,000\\3,000,000\\500,000\\296,000\\3,400,000$ | 60.00 100.00 33.33 86.02 56.66 | 100 100 30 32.4 100 | 140 00 227.50 160.00 | 5 8 4 | June Dec. June Dec. May Nov. Jan. July. June Dec. | $\begin{array}{cccccccccccccccccccccccccccccccccccc$ |
| | Metropolitan Molsons Montreal Vew Brunswick Nova Scotia | . 3,000,000 . 14,400,000 . 500,000 | $\begin{array}{c} 1,000,000\\ 3,000,000\\ 14,400,000\\ 500,000\\ 2,217,200\end{array}$ | $\begin{array}{c} 1,000,000\\ 3,000,000\\ 10,000,000\\ 800,000\\ 3,548,320\end{array}$ | $100.00 \\ 100.00 \\ 69.44 \\ 160.00 \\ 160.03$ | 100 100 100 100 100 | 200.00 113.0 225.00 263.00 | 6 | April Oct. June Dec. Jan. July Feb. Aug | 228 226 260 255 263 |
| | Ontario | . 2,500,000 . 1,000,000 . 180,000 | $1,500,000 \\ 2,500,000 \\ 1,000,000 \\ 180,000 \\ 823,309$ | 650,000 2,500,000 440,000 175,000 | 43.33 100.00 44.00 97.22 | 100 100 20 150 100 | | 3 4 ¹ / ₂ 3 4 1 ¹ / ₂ | June Dec. June Dec. March Sept. Jan. July. | 141 |
| | Quebec Royal Sovereign standard St. Stephen's | . 3,000,000 . 1,612,900 . 1,000,000 | 2,500,000 3,000,000 1,535,196 1,000,000 200,000 | $1,050,000 \\ 3,000,000 \\ 458,799 \\ 1,000,000 \\ 45,000$ | 42.00 100.00 29.88 100.00 22.50 | 100 100 100 50 100 | 132.00 217.00 | 8 11/4 * 5 21/2 | June Dec. Feb. Aug. Feb. MayAug.Nov April Oct. April Oct. | 132 225 217 |
| | St. Hyacinthe | 3,394,300 3,000,000 1,336,150 | 329,515 3.343,685 3,000,000 1,336,150 2,500,000 | $\begin{array}{r} 75,000\\ 3,643,685\\ 1,100,000\\ 970,000\\ 1,100,000\end{array}$ | $\begin{array}{c} 20.02 \\ 108.97 \\ 36.66 \\ 72.58 \\ 44.00 \end{array}$ | 100 100 100 50 100 | 230 00 140.00 | 3 5&1† 3½ 3½ 8½ | Feb.AugJuneDec.JuneDec.Feb.AugFeb.Aug | 237 23(1454 140 |
| | Western | . 550,000 | 00T 97 | °97 0000 €2. | 93 000'(| 226 | | 31/2 | June Dec. | |

WANTED

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WEALTHY MENDICANTS.

That is an almost unknown story which links Abraham Fidler, the beggar with one of the greatest and most highly placed of the world's millionaires. As a boy, Abraham was kidnapped from his nome in Odessa but he escaped from his captors and became one of the most successful professional beggars who ever found charity a comtortable substitute for honest work. After h's death, at Nice, in August last securities worth £80.000 were found attached to his body and with them was a will bequeathing the fortune to Lord Rothschild giving as the reason for such a sigular bequest that "money goes to money." To Lord Rothschild the fortune thus acquired has proved a source of embarrassment and trouble, for he has had to employ a number of detectives to discover the testator's nextof-kin with the object of handing to them his undesired legacy.

Italy seems to be a paradise for c'ever and unscrupulous beggars, for it was in that country that Tori, who died a few years ago reaped his rich harvest of charitable doles. When at last "the beggar died' his sordid rooms were found to

be treasure-houses of silver and gold and was said to be at least 130,000 francs. securities. When they had been thoroughly ransacked the spoil amounted to the habt of investing his savings in this no less than 2 000,000 francs all of which went to two nephews of Tori who were in a deplorable condition of poverty and to whom the old man would not give a crust of bread during his life.

Another Italian beggar who found his protess on h ghly profitable, was Alberto Righotti, who for 50 years and more, solicited alms in the chief cities of his Alberto appears to native country. have been born under a lucky star, for early in h's career as a mend cant he won a prize of over £3000 with a 'ottery ticket given to him by one of his patrons, and by lucky investment more than trebled its value. When he died in a wretched garret in Rome in 1899 he left the whole of his fortune, amounting to £56000, to signor Stelluti, one of the wealthiest men in Italy, whose father had been his most fiberal and constant almsgiver.

Even mil 10na res do not as a rule, carry a fortune with them on their walks abroad, like a certain beggar who has for many years frequented the neighborhood of the opera house in Paris. One hot summer's day, a few years ago, this mennearest hospital. When his clothes were her investments in government securities. removed he was found to be wearing a stones, cut and uncut the value of which chancellor of the exchequer.

For many years Bompard had been in compact and portable form, and had thus acquired gems which might well fill a society queen with envy.

Just 10 years ago there died in Auxerre a beggar in whose cellar were 400 bottles of wine of a rare and costly vintage. more than a century old, while a single trunk revealed coins and securities amounting to 1,000.000 francs. And Gustave Marcelin whose career as a mendicant came to an end three years earlier in Avignon left behind him the snug litt'e fortune of 100,000 francs, with directions that it should be equally divided between the city of Avignon and a local charity bureau.

Only last year there died in a wretched lodging off the Rue de Flandre, Paris, one Marguerite N. who was said to be a member of one of the oldest and most aristocratic of French tamilies. As a schoolg'rl she had e oped with a young scapegrace who quickly abandoned her, and thus, thrown penniless on the world, she assumed the role of professional beggar. For 60 years she plied her profession and hoarded her alms, until when dicant was prostrated by sunstroke and she died, she was actually drawing an was taken in an unconsecous state to the uncome of over 30 000 francs a year from

To give some more instances of mendibelt which was literally stuffed with bank can't Creasings it is an " that the richest notes of the value of 300,000 francs or of them all now living, is one Simon Oproughly £12,000. More remarkable still pasich whose misfortune of being born is the story of another Parisian beggar, without legs and arms he has turned to Henri Bompard who was arrested in the excellent financial account. A quarter of Boulevard Sebastopol a few months ago a century ago he had saved £15,000: tor assaulting with his crutch a gentle- eight years later, chiefly by lucky specuman who refused him arms. On him was lation he had increased his fortune to found a leather bag, suspended from the £65 000; and to-day this lucky beggar is neck, containing hundreds of precious credited with possessing the income of a

WHOLESALE PRICES CURRENT. PUTTOSDAV ATICIIST 17 1005

| Name of Article. | Whol | esale. |
|---------------------------|---|--------|
| DRUGS AND CHEMICALS- | | |
| DRUGS AND CHEMICARD. | \$ c. | \$ C, |
| Acid Carbolic Cryst. medi | 0 30 | 0 35 |
| Aloes, Cape | 0 16 | 0 18 |
| Alum | 1 40 | 1 75 |
| Borax. xtls | 0 04 | 0 06 |
| Brom. Potass | 0 50 | 0 60 |
| Camphor, Ref. Rings | 0 95 | 1 10 |
| Camphor, Ref. oz. ck | 1 00 | 1 10 |
| Citric Acid | 0 37 | 0 40 |
| Citrate Magnesia lb | 0 25 | 0 45 |
| Cocaine Hyd oz | 4 50 | 5 00 |
| Copperas, per 100 lbs | 0 75 | 0 80 |
| Oream Tartar | 0 22 | 0 26 |
| Epsom Salts | 1 25 | 1 75 |
| Glycerine | $ \begin{array}{c} 0 \ 16 \\ 0 \ 15 \end{array} $ | 0 18 |
| Gum Arabic per lb | $ \begin{array}{c} 0 \ 15 \\ 0 \ 50 \end{array} $ | 1 00 |
| Gum Trag | 0 25 | 0 40 |
| insect Powder lb. | 0 20 | 0 30 |
| insect Powder per keg, lb | 3 50 | 4 50 |
| Menthol, 1b | 1 60 | 1 65 |
| Morphia | 4 00 | 5 00 |
| Oil Peppermint lb. | 1 00 | 1 10 |
| Opium | 3 50 | 4 60 |
| Phosporus | 0 08 | 0 10 |
| Dxalic Acid | 0 07 | 0 10 |
| Potash Bichromate | 0 10 | 0 12 |
| Potash Iodide | 4 25 | 4 75 |
| Quinine | 0 26 | 0 32 |
| trychnine | 0 70 | 0 80 |
| Fartaric Acid | 0 28 | 0 30 |

Licorice.

| Stick, | | | | | | | |
|-----------------|-------|-------|--------|------|-----|------|-----|
| boxes ▲cme L | icori | ce Pe | ellete | , CI | ns | | |
| Licorice | e Los | enges | , 1 | & 5 | Ib. | cans | ••• |

 $\begin{array}{ccc} 2 & 00 \\ 2 & 00 \\ 1 & 50 \end{array}$

HEAVY CHEMICALS-

| al l' Denle | 1 | 50 | 2 | 50 | |
|---|-----|-----|-----|-----------|--|
| Bleaching Powder | | 054 | . 0 | 07 | |
| Blue Vitriol | | 00 | | 50 | |
| Brimstone | | 25 | | 50 | |
| Caustic Soda | | 50 | | 50 | |
| Soda Ash | | 75 | | 25 | |
| Soda Bicarb | | | | 20 | |
| Sal. Soda | | 80 | | | |
| dal. Soda Concentrated | 1 | 50 | 2 | 00 | |
| Sur boun concentration | | | | | |
| DYESTUFFS- | | | | | |
| and a first of the second s | 1 - | | | | |
| Archil. con | .0 | 27 | | 31 | |
| Cutch | | | 0 | 08 | |
| Ex. Logwood | | | | | |
| Chip Logwood | 1 | 75 | 2 | 50 | |
| Indigo (Bengal) | 1 | 50 | 1 | 75 | |
| | ō | 70 | 1 | 00 | |
| | õ | 06 | õ | 07 | |
| Gambier | | 09 | õ | 12 | |
| Madder | | 50 | | 50 | |
| Sumac | | 25 | | 30 | |
| Tin Crystals | 0 | 20 | 0 | 00 | |
| | | | | | |
| FISH | | | | | |
| | | | | 00 | |
| Bloaters, per box | - | | | 0) | |
| Labrador Herrings | | 00 | | 50 | |
| Labrador Herrings, half brls | 3 | 00 | 0 | 00 | |
| Mackerel, No. 2, bris. | | | | | |
| Mackerel, No. 2, brls Mackerel, No. 2, one-half barrel | | | 1 | | |
| Green Cod. No 1 | | 00 | | 00 | |
| Green Cod, large | | 00 | | 00 | |
| No. 2 | | 00 | | 00 | |
| Large dry Gaspe per qntl | 0 | 00 | 0 | 00 | |
| Salmon, brls. Lab. No. 1 | | | 00 | 00 | |
| Salmon, half bris. | | | | 00 | |
| Salmon, Briitsh Columbia, brls | | | 14 | | |
| Salmon, British Columbia, half bris | | | | 00 | |
| Bandlan Dich | | | | | |
| Soneless Fish | | 00 | | 051 | |
| Boneless Cod | 6 | 00 | | <u>g0</u> | |
| Skinless Cod, case | | | 5 | 50 | |
| Loch Fyne Herrings, keg | | | 1 | 00 | |
| A STATE OF THE OWNER | | | | | |

Loch Fyne Herrings, keg

| F | L | 0 | U | R | - | |
|---|---|---|---|---|---|--|
| | | | | | | |

| Ogilvie's Royal Household | | | 5 | 40 |
|---------------------------|-----|----|----|-----|
| Ogilvie's Glenora Patents | | | 5 | 10 |
| Manitoba Patents | | | | 40 |
| Strong Bakers | | | 5 | 10 |
| Winter Wheat Patents | 5 | 20 | | 302 |
| Straight Roller | · · | | | 00 |
| Straight bags | 2 | 35 | 2 | 50 |
| Superfine | | 00 | | |
| Rolled Oats | | 90 | | |
| Cornmeal, bag | ī | 40 | 1 | 65 |
| Bran, in bags | 00 | 00 | 17 | 00 |
| Shorts, in bags | | 00 | | |
| Mouillie | | 00 | | |

FARM PRODUCTS-

Butter-

| Dutter | | | | |
|---|---|---|---|----|
| Choicest Creamery | 0 | 203 | 0 | 21 |
| Under Grades, Creamery | 0 | 00 | 0 | 00 |
| Townships Dairy | Ō | 17* | 0 | 18 |
| Western Dairy | | 00 | | 00 |
| Good to Choice | | 00 | | 00 |
| Fresh Rolls | | 00 | | 00 |
| Cheese— Finest Western, white Finest Western, colored Finest Eastern | Õ | 09 ² 09 ² 09 ² | 0 | 10 |
| Eggs- | | | | |
| Best Selected | 0 | 18 | | 19 |
| Straight Gathered | 0 | 16 | 0 | 16 |
| Limed | 0 | 00 | 0 | 00 |
| Cold Storage | 0 | 00 | 0 | 00 |
| No. 2 | 0 | 00 | 0 | 00 |
| He. Z | | | 1 | |



Enlarging Screens, Iso Screens, Lens Cases, Stop Cases, &c., &c.

34½ Great Hampton Street, BIRMINGHAM, ENGLAND.

Special prices to Canadians under the New Tariff.

Special Announcement.

An invitation is extended to any white mer-chant outside of New York city, or their repre-sentative, whose name appears in Bradstreet's or Dunn's Commercial Agency Book, to accept the hosp'tality of our Hotel f r three days with-out charge. Usual rates apartment with pri-vate bath \$3 00 per day and up, without meals, Parlor, bedroom and private bath \$35.00 per week and up, with meal; for two. New York Merchants and Fditors are requested to call the attention of their Out of Town Buyers and sub-scribers to this advertisement. scribers to this advertisement.

GALLATIN HOTEL 70 W. 46th St., New York City.

WHOLESALE PRICES CURRENT.

| THURSDAY, AUGUST 17 | , 190 | 5. | |
|---|--------------------------|---------------------------------|---|
| Name of Article. | Whol | esale | . |
| FARM PRODUCTSCON | 8 (| 2. 8 | 3 C. |
| Potatoes, per bag of 90 lbs Honey, White Clover, comb Honey, extracted | 0 6 0 1 0 0 | 30 () 1 3 () 06 () |) 80) 131) 071 |
| Beans- Prime Best hand-picked | 0 0 1 6 | 00 C 35 1 | 00. |
| GROCERIES- | | | |
| Sugars- Standard Granulated, barrels Bags, 100 lbs. Ex. Ground, in barrels Ex. Ground, in boxes Powdered, in boxes Powdered, in boxes Paris Lumps, in half barrels Paris Lumps, in half barrels Branded Yellows Molasses (Barbadoes) new Molasses, in barrels Molasses, in barrels Molasses in half barrels Evaporated Apples | 4 5 0 0 0 0 | | 000 95 60 60 60 60 60 60 60 60 60 60 60 60 60 |
| Raising- | | | |
| Sultanas Loose Musc., Layers, Loudon Con. Cluster Extra Dessert Royal Buckingham Yalencia | 6 0 0 0 1 7 2 5 | | 10 074 00 00 50 250 |
| Valencia, Selected | | (|) 07) 07) 04 |
| Vostizzas Prunes, California Prunes, French Figs, in bags Figs, new layers | | 00 (04 (00 (|) 064) 00) 074) 00) 00) 12 |
| Rice- | | | - 4 |
| C. C Standard B | 28 | 85 2 95 8 | 95 05 |

| C. C | 2 85 | 2 | 95 |
|-----------------------------|-------|---|-----|
| Standard B | | | 05 |
| Patna, per 100 lbs. | 3 80 | | 50 |
| Burmah, per 100 lbs. | 3 50 | | 75 |
| Crystal Japan, per 100 lbs. | | ~ | |
| Carolina, Java | | 5 | 75 |
| Pot Barley, bag 98 lbs. | 2 00 | 2 | 25 |
| Pearl Barley, per lb. | | | 034 |
| Tapioca, Pearl per lb. | 0 03 | õ | 03 |
| Tapioca, Flake, per lb. | 0 03 | | 03 |
| Corn, 2 Ib. tins. | | 1 | 20 |
| Peas, 2 lb. tins | | õ | 85 |
| Salmon, 4 dozen case | 1 00 | 1 | 82 |
| Tomatoes, per dozen | 1 271 | 1 | 30 |
| String Beans | | 0 | 85 |
| | | | |

HARDWARE-

| Antimony | | defense over 10 | 0 08 | 0 10 |
|-----------------------------------|-----------|-----------------|------|------|
| IIII: BIOCK, L. | & F. per | ID | | 0 32 |
| In, Block. Str | aits, per | lb. | | |
| Tin, Strip, per Copper: Ingot, | per lb. | | | 0 33 |

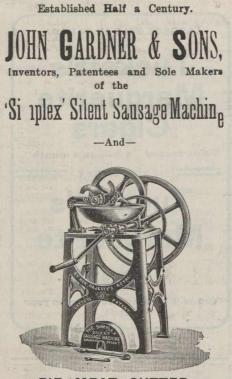
Cut Nail Schedule -

| Base price, per keg, Extras—Over and above 30d, 40d, 50d, 60d and 70d Nails | | 2 15 |
|--|---|--|
| Coil Chain—No. 6 No. 5 No. 4 No. 3 ¼ inch 5-16 inch 7-10 inch Coil Chain—No. ½ 9-16 % and 1 inch. | 0 00 0 00 0 00 0 00 0 00 0 00 0 00 0 0 | 0 09 0 08 0 07 0 06 3 80 3 65 3 45 3 25 3 25 3 20 3 10 2 95 2 90 |
| | | |

Galvanized Staples-100 lb. box, 1½ to 1% Bright, 1½ to 1% 2 85 2 65 Galvanized Iron-Queen's Head, or equal. gauge 28 .. Comet , do., 28 gauge. 4 00 4 20 3 75 4 00 Iron Horse Shoes-No. 2 and larger No. 1 and smaller Bar Iron, per 100 lbs. Car lots Am. Sheet Steel, 6 ft. x 2½ ft., 18... Am. Sheet Steel, 6 ft. x 2½ ft., 20... Am. Sheet Steel, 6 ft. x 2½ ft., 22... Am. Sheet Steel, 6 ft. x 2½ ft., 24... 3 65 3 90 1 80 1 75 2 55 2 55 2 60

WHOLESALE PRICES CURRENT. THURSDAY, AUGUST 17, 1905.

| THURSDAY, AUGUST 17, | 1905. |
|---|---|
| Name of Article. | Wholesale |
| HARDWARECON | |
| Am. Sheet Steel, 6 ft. x 2½ ft., 26 Am. Sheet Steel, 6 ft. x 2½ ft., 28 Boiler plates, iron, ½ inch Boop Iron, base for 2 in and larger. Band Canadian, 1 to 6 in., 30c; over base of ordinary iren, smaller size. | \$ c \$ c 2 75 |
| Am. Sheet Steel, 6 ft. x 2½ ft., 28 | 2 90 |
| Boiler plates, iron, 3-16 inch | 2 10 2 10 |
| Hoop Iron, base for 2 in. and larger. Rand Canadian. 1 to 6 in., 30c; over | 2 40 |
| base of ordinary iran, smaller size. | |
| LALIGS. | |
| Canada Plates- | |
| Full Polish | 3 50 |
| Ordinary, 52 sheets Ordinary 60 sheets Ordinary 75 sheets | $ \begin{array}{r} 2 40 \\ 2 4 \end{array} $ |
| Black Iron Pipe, ¼ inch | 2 50 2 07 |
| % inch | 2 07 |
| inch | 2 34 2 90 |
| 1¼ inch | 4 15 5 63 |
| 1½ inch Per 100 feet nett. | 6 76 |
| 2 inch | 9 00 |
| steel, cast per lb., Black Diamond . steel, Spring, 100 lbs. | 0 07 |
| Steel, Tire, 100 lbs. | $\begin{array}{c}2&50\\2&10\end{array}$ |
| Steel, Sleigh shoe, 100 lbs | 2 00 2 60 |
| Steel, String, 100 lbs. Steel, Tire, 100 lbs. Steel, Sleigh shoe, 100 lbs. Steel, Toe Calk Steel, Machinery Steel, Marrow Tooth | 2 75 |
| | 2 50 |
| Tin Plates- | |
| IC Coke, 14 x 20 IC Charcoal, 14 x 20 | 3 75 |
| IC Charcoal, 14 x 20 IX Charcoal Terne Plate IC, 20 x 28 Russian Sheet Iron Lion & Crown, tinned sheets 22 and 24 gauge case lots | 4 00 4 75 |
| Russian Sheet Iron | 6 50 0 10 |
| 22 and 24 gauge case lots | |
| Lead Pig per 100 lbs. | 7 00 7 50 |
| Sheet | 3 50 0 04± |
| Lead Pipe, per 100 lbs | 6 50 7 00 |
| Zine- | less 30 p.c. |
| Spelter, per 100 lbs | seri sener |
| Sheet zinc | 0 07 0 07 |
| Black Sheet Iron, per 100 lbs | |
| 8 to 16 gauge 19 to 20 gauge | 2 15 |
| 22 to 24 gauge | $ \begin{array}{r} 2 \ 05 \\ 2 \ 10 \\ 2 \ 20 \end{array} $ |
| te gauge | $ \begin{array}{c} 2 & 20 \\ 2 & 25 \end{array} $ |
| Wire- | |
| Plain galvanized, No. 5 | and shallesteril |
| Plain galvanized, No. 5 do do No. 6, 7, 8 do do No. 9 do do No. 10 do do No. 11 do do No. 11 do do No. 12 do do No. 13 do do No. 14 do do No. 15 do do No. 16 Barbed Wire Wire, per 100, 1.25 Net extra. Wire, plain, 6 to 9. | 3 55 3 00 |
| do do No. 10 | 2 35 |
| do do No. 11 | 3 10 |
| do do No. 13 do do No. 14 | 2 50 2 60 |
| do do No. 15 | 3 60 4 25 |
| Barbed Wire | 4 50 2 621 t o b |
| Net extra. | Montreal. |
| | 2 15 base. |
| ROPE- | |
| Bisal, base do 7-16 and up | |
| do 7.16 and up do 3.46 Manilla, 7.16 and larger do 8-16 | U 101 |
| do 3-16 | 0 11 0 114 |
| do 8-16 | 0 15 |
| do 8-16 do % Lath yarn | 0 104 0 11 0 114 0 15 0 15 0 154 0 154 0 10 |
| WIRE NAILS- | 0 10 |
| and the second se | |
| Se extra | 2 15 |
| be extra | 1 00 1 00 |
| 6d and 7d extra | 9 65 9 40 |
| 8d and 9d extra | 0 30 |
| 16d and 20d extra | θ 10 |
| bale trace bd extra | 0 05 Base |
| BUILDING PAPER- | |
| Dry Sheeting, roll Tarred Sheeting, roll | bill the set |
| Tarred Sheeting, roll | 0 49 0 50 |
| HIDES- | 0.00 |
| Montreal Green Hides- Montreal, No. 1 | |
| Montreal, No. 1 | 0 00 0 11 |
| Montreal, No. 8 | 0 00 0 10 |
| Montreal, No. 2 Montreal, No. 3 Tanners pay 91 extra for sorted cured and inspected. | 0 00 0 09 |
| Sheepskins Clips | 1 10 1 20 |
| Bacepakins Cilips Spring Lambakins, each Calfakins, No. 1 Calfakins, No. 2 | 0 00 |
| Calfaking No 2 | 13 6 15 |



PIE MEAT CUTTER

By Her Majesty's Royal Letters Patent. Made for both Hand and Steam Power—These Machines are universally acknowledged the Most Perfect Silent 'ausage Machine in existence.

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PATENT REPORT.

Below will be found a list of Canadian and American patents obtained through the agency of Messrs Marion and Marion. Patent Attorneys. Montreal, Canada, and Washington, D.C. Information relating to any of these will be supplied free of charge by applying to the above-named firm.

Canada.—Charles Bristow, Christchurch New Zealand, seed sowers; Thomas Hill, Joggin Mines N.S., cheese cutter; Thos. F. Van Luven, Collin's Bay, Ont. vehicle bearing; Emilien A. Mannp, Beauharnors, Que., canal lock.—United States: James Drain, Peterboro, Ont., filing case; Gerald S. Fogarty. Montreal, Que.. neck-tie holder; Philias Belle, Plymouth Union, Vt., U.S.A., process for making pasted leather stock; Eugene Gareau. Montreal, Que., Spring heel for shoes; Messrs. Thomson and Despond, Toronto, Ont., wrench.

WHOLESALE PRICES CURRENT. THURSDAT, AUGUST 17, 1905.

| LOOP A STATIA | AURT | - |
|---|---|--|
| Name of Article. | Wholesal | e |
| LEATHEB- | | |
| No. 1, B. A. Sole No. 2, B. A. Sole No. 3, B. A. Spanish Sole Slaughter, No. 1 light medium and heavy No. 2 | 0 26 0 24 0 25 | \$ c. 0 00 0 28 0 26 0 30 0 30 |
| No. 2 Harness Upper, heavy Orained Upper Scotch Grain | | 0 30 0 28 0 34 0 38 0 38 0 38 0 38 |
| Kip Skins, French English Canada Kip Hemlock Calf | 0 E0 0 50 0 70 | $\begin{array}{c} 0 & 70 \\ 0 & 60 \\ 0 & 60 \\ 0 & 70 \\ 0 & 00 \\ 1 & 25 \\ 0 & 26 \end{array}$ |
| Hemlock Light French Calf Splits, light and medium Splits, heavy Splits, small Leather Board, Canada Enameled Cow, per ft | 0 16 | 0 21 0 20 0 10 0 18 0 15 |
| Pebble Grain Glove Grain B. Calf Brush (Cow) Kid Buff Russetts, light Russetts, heavy | 0 10 | $\begin{array}{c} 0 & 15 \\ 0 & 22 \\ 0 & 00 \\ 0 & 17 \\ 0 & 45 \\ 0 & 35 \\ 0 & 35 \end{array}$ |
| Brush (Cow) Kid Buff | 6 30 8 00 0 65 0 35 0 38 0 20 0 14 0 15 0 17 | 0 35 0 35 9 00 0 75 0 45 0 42 0 22 0 16 0 17 0 20 |
| OILS- | | |
| Cod Oil | | $\begin{array}{c} 0 & 45 \\ 0 & 50 \\ 0 & 45 \\ 2 & 50 \\ 2 & 50 \\ 0 & 09 \\ 0 & 00 \\ 0 & 00 \\ 0 & 00 \\ 0 & 00 \\ 0 & 08 \\ 0 & 0 \\ 0 & 08 \\ 0 & 0 \\ 0 & 08 \\ 0 & 0 \\ 0 & 08 \\ 0 & 0 \\ 0 & 08 \\ 0 & 0 \\ 0 & 08 \\ 0 & 0 \\ 0$ |
| Benzine | 0 21 0 21 ± | 0 28 0 26 |
| GLASS- | | |
| First break, 50 feet Second Break, 50 feet First Break, 100 feet Second Break, 100 feet Third Break Fourth Break | | 2 00 2 10 3 75 3 95 4 50 4 75 |
| PAINTS, &c. | | |
| Lead, pure, 50 to 100 lbs. kegs Do. No. 1 Do. No. 2 Do. No. 3 Do. No. 4 White lead, dry Red Lead Venetian Red, English Yellow Ochre, French Whiting, Gilders' Whiting, Gilders' | $5 \ E0 \\ 0 \ 00 \\ 0 \ 00 \\ 0 \ 00 \\ 5 \ 00 \\ 4 \ 50 \\ 1 \ 75 \\ 1 \ 50 $ | 0 00 0 00 5 50 5 50 2 00 2 25 |
| Whiting, ordinary Whiting, Gilders' Whiting, Paris, Gilders' | 0 45 0 60 0 85 | 0 50 0 70 1 00 |

| Whiting, ordinary | | 00 | |
|--------------------------------------|-------|-----|-------------|
| whiting, orumary | | 45 | 0 50 |
| Whiting, Gilders' | 0 | 60 | 0 70 |
| Whiting, Paris, Gilders' | 0 | 85 | 1 00 |
| English Cement, cask | 2 | 00 | 2 10 |
| Belgian Cement | | 65 | 1 90 |
| German Cement | | 00 | 0 00 |
| United States Cement | | | |
| United States Cement | | 90 | 2 30 |
| Fire Bricks, per 1,000 | 15 | | 22 00 |
| Fire Clay, 200 lb. pkgs | | 75 | 1 25 |
| Rosin | 5 | 50 | 7 50 |
| | | | |
| Glue- | | | and a start |
| Domestic Broken Sheet | - | 00 | 0.00 |
| French Casks | | 08 | 0 20 |
| | 0 | 08 | 0 09 |
| French, barrels | | | 0 14 |
| American White, barrels | | 16 | 0, 20 |
| Coopers' Glue | 0 | 20 | 0.25 |
| Brunswick Green | | 04 | 0 10 |
| French Imperial Green | 0 | 12 | 0 16 |
| No. 1 Furniture Varnish, per gallon. | | 65 | 0 70 |
| a Furniture Varnish, per gallon. | | 75 | 1"00 |
| | | | |
| Brown Japan | | 60 | 0.75 |
| Black Japan | | | 0 75 |
| Orange Shellac, No. 1 | 2 | 00 | 2 25 |
| Orange Shellac, pure | 2 | 25 | 2.75 |
| White Shellac | | 75 | 3700 |
| Thite billing is hered | 12.26 | 100 | 1 50 |

 White Shellac
 2 75 3700

 Putty, bulk, 100 lb. barrel
 1 50

 Putty, in bladders
 1 75 1 85

 Paris Green in drum, 1 lb. pkg.
 1 194

 Kalsomine, 5 lb. pkgs.
 0 11

WOOL-

BNCA

| Canadian Washed | 10 | 0 | 0 | 00 | |
|-------------------|----|-----|---|----|--|
| North-West | | 00 | 0 | 20 | |
| Suenos Ayres | 0 | 35 | 0 | 42 | |
| latal, greasy | 0 | 00 | 0 | 00 | |
| Lape, greasy | 0 | 181 | 0 | 22 | |
| ustralian, greasy | | 20 | 0 | 00 | |



PAINTS IN THE HARDWARE STORE.

A paper read before the New England Hardware Dealers Association recently contained the following suggestions:-Paint is one of the most composite parts of the hardware business instead of what a great many people have thought and still think, merely a side line. We

in making a thorough success of the paint business as we'l as anything e'se; that is confidence in the manufacturer from whom you purchase and in his ability to make good goods, and confidence in your own ability to instill into your customer your own thorough belief in the advantageous qualities of prepared paint over the much-mooted lead and oil. I apprec'ate the fact that many of you here sell paint and my line of talk will be along

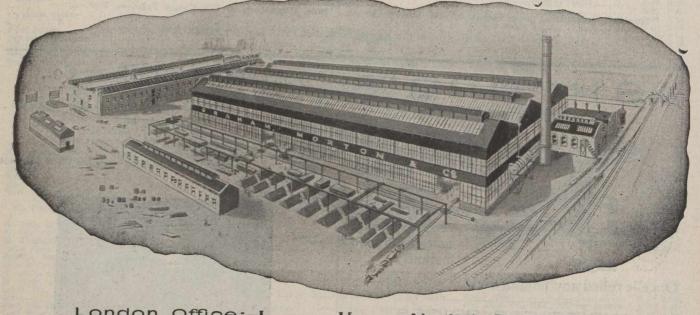
I fully realize that this is a pretty stiff problem for us all yet we are very dependent on our clerks and, as a matter of tact. from my own point of view, their thorough familiar ty with the product is of even greater importance than my own.

1 do not know of any better way demonstrating to you the advisability of paying attention to the paint end of the business than by giving you a brief outne of my own experience. As you all know I have been in business for a great many years, and up to 1898, although I

CONTRACTORS TO H.M. GOVERNMENT,

ADMIRALTY AND WAR OFFICE LISTS MAURICE GRAHAM, M. Inst, Mech. E.; Assoc. M. Inst. C.E.; M, Inst. Mining E.

Graham, Morton & Co., Ltd. ——Engineers & Contractors,—— WORKS and HEAD OFFICE, HUNSLET, Pepper Road, LEEDS, Eng.



London Office:-Lennox House, Norfolk Street, Strand, W.C. Australian Address:- Mutual Life Bldg., Martin Place, Sydney, N.S.W. Write for Catalogue which contains 150 photographs.

had handled paint for a number of years previous to that time my paint purchases aside from lead and oi', were very small. In 1898 my lead sales were probably from 12 to 14 tons per year. In 1904 I possibly sold 4 tons. From a profit point of view without my entering into it, yon will note that the returns from lead sa'es were extremely small and, in fact, it has been contended and rightfully so, for a good many years that you practically roll 15 per cent. out of your store with each keg of lead, and oil and turpentine would appear in the same category.

In 1898 I had an opportunity to take the agency of a reputable paint manufacturer a concern who not only manufactured first-class goods but a so firmly believed in effective advertising and system in following up. I first visited the factory and spent some time in satisfying myself that the paint was what they claimed it to be. Instead of using my own methods 1 adopted theirs to a very great extent, and with the advertising which I have always done have reaped the reward not only in increased sales but in increased profits as well. From this concern I purchased 'n 1898 \$796 worth of goods increasing my purchases year by year, until in 1904 I bought 842 per cent. more paint than in 1898 while there had been a decrease of 71 per cent. in the lead purchases. Figuring my gross profit on lead in 1898 at 16 per cent., I made \$230 whereas, figuring 331/2 per cent. paint.

my net returns were \$1560 in 1904. Therefore, you will readily see that attention to this important branch of our business pays.

1 carry a comp'ete line manufactured by one concern, and when a customer mentions paint I try to find out what is to be painted and then proceed to sell the customer a special paint that is made for that part'eular purpose and by doing so 1 show the customer I am interested in giving him what is right. When he finds out on using the goods that I was right, and the job is even better than he expected that man is sure to come again for paint or anything else ne may need in paint was applied and under what condimy line. I also display in a prominent place in my store all the different kinds of paint I have and keep my windows talking paint nine months out of the twe ve. In many ways I keep reminding the public that I sell paint and long before the painting season opens I have sold paint for several houses. I keep a record of each color of the house paint as it comes in, and it helps me to a great extent in ordering a new supply as I can determine very quickly just how much of that particular kind I have so'd in any given time.

I keep a record, a card index of all the paint sold for outside painting, entering the date quantity different shades, and weather conditions, and in that way am not only able to determine when the tions, in case of difficulty but also have a means of interesting the new customertor by reterring hth to or showing him where 1 have sold paint to Bill Smith and John Brown, men with whom he in the majority of cases is we'l acquainted. I impress upon him the fact that there must be some virtue in it or these men would not use it and in this way I am also able to refer to houses which in many instances have been painted for a number of years.

MEANING OF JAPAN'S VICTORY.

' The current of history and progress has been turned from the West to the East by the battle of the sea of Japan. It is one of the decisive battles of the world, fit to rank on sea with Salamis and Actium and the destruction of the Spanish armada; w- Marathon and Waterloo and the Yalu on land. The decisive battles of history are not those in which the losses have been heaviest or the captures the greatest, but those which have affected the fate of the belligerents, and through them the entire world. Had Medina Sidoma routed out Howard and Drake England would have come under the rule of Spain; and what that would have meant, not only to England, but to all the world the history of the past three centuries tells us. Had Napoleon de-



No. 1707. E.P. on Nickel Silver, 5/6. Richly deprated Glass assorted colour

feated Wellington at Waterloo the .ntire

continent, possibly England as well, would

have come under the dominion of the

Corsican. Had Russia defeated the

Japanese at the crossing of the Yalu. and

driven them back as Hannibal did Sempronius at the Trebbia, and Suvaroff the

French at the same place 2000 years

later, the history of the past year would

not have been written. Had Rojestven-

sky, and not Togo been the victor in the

straits of Korea. all the valor and sacri-

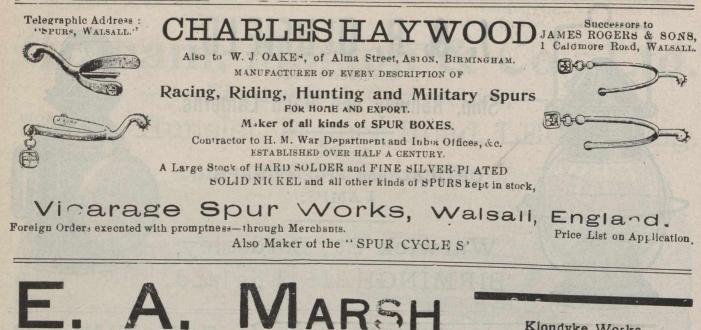
fices of Japan would have counted as no-

thing.

The moral no less than the political effect of this victory will not immediately realize all that it means. All Asia will be quickened by it. A new pride will be born in the Asiatic who, under a deep humility veils a consuming pride. The Asiat'e can have no real sympathy for the Aryan; why should he? The white man has laid a heavy hand upon the yellow man and the brown man; he has treated him as an inferior, pillaged him and bullied him. Against the

BIRMINGHAM, Special Prices to Canadians under New

powerless, and the invincib: ity of the white man on the sea was a conviction so firmly, established that no Asiatic dared to believe that it could be overthrown. In India and in China, in the Philippines and the Malay archipelago. the defeat of Russia at the hands of Japan will produce consequences as yet only taintly to be comprehended. Will they advance or retard the progress of the world. Is it too early to say; but of one thing we may feel certain-if in the Asiatic a new pride is born, if there is infused in him a spirit of nationality. if he is no longer content to be a subjugated race and takes his place as an equal of the white, the world will have gained -gained enormousy, even if England should lose India and the United States the Philippines, and China should stand as the equal of the other nations. Independence, self-reliance, pride of race, courage-these are the qualities that make individuals as well as nations great; they are the only qualities that make a nation.



MANUFACTURERS OF

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Gold Brooches, Necklets, Pendants, Rings, &c.

BIRMINGHAM, Eng

FIRE INSURANCE DECISIONS.

A provision of a policy of insurance declaring the same void in case the interest of the insured be other than unconditional and sole ownership in fee simple in 'effect, renders the policy voidable, instead of absolutely void in the contingency specified and requires the insurer, in case the insured's title is not one in fee simple to act promptly on discovery of that fact and notify the insured of its decision to avoid the policy. and tender or manifest its willingness to restore the unearned premium or the provision will be deemed to have been waived by it. Glens Falls Ins. Co. v. Michael et ux.

Where no written application for insurance is required by the insurer, and it asks no questions of insured, and he makes no statements as to the condition of his title, and the poicy is accepted in good faith and in ignorance of the maternity of the question of title it will be presumed that the insurer has knowledge of the state of insured's title, and by issung the policy with the knowledge, thus imputed that the insured has but a life estate, the insurer waives a provision thereof declaring the policy void if the insured's interest be other than unconditiona' and sole ownership in fee simple. Glen Falls nls. Co. v. Michael et ux.

Where a building covered by an insurance policy was wholly destroyed by fire with the exception of a glass door which was crushed after its removal, the loss was a total one within the meaning of the policy. American Cent. Ins Co. v. Noc.

Where a policy insured certain goods in a warehouse against fire until April 1 · a

1902, noon defendant was not liable for a loss which was inevitable at the time the policy expired provided the fire had not then attacked the warehouse. Rechester German Ins. Co. v. Peaslee Gaulbert Co.

Where a policy expired on a certain day at " parol evidence was adblish that by a wellmissable of the place where the anown C: contract 1 de the word "noon" was 2 o clock midday standused to n. ard time, and was so intended by the parties to the contract, instead of 12 o'clock sun time. Rochester German company to waive the conditions of the Ins. Co. v. Peaslet Gaulbert Co.

Lim tations in an insurance policy upon the authority of the agent of the contract of insurance are to be treated as referring to waivers made subsequently to the issuance of the policy. Mechanics' Ins. Co. v. Mutual Bldg. Ass'n, 2 5S.E. 457, 98 Ga. 265 approved and reaffirmed. Johnson v. Aetna Ins. Co.

A firm of agents representing several fire insurance companies, were requested by an officer of a corporation owning goods in this State to insure them in a No. 1 company. The agents caused the goods to be insured in a corport not licensed to do business in this State. A loss occurred. The amount of the policy was not collected by reason of the ininsolvency of the insurance company. Held, that the agents were Hable to the insured for the amount of the policy. Latham Mercantile and Commercial Co. v. Harod et f

JAFAN'S FINANCES.

A London correspondent has compiled statement designed to present the

economic effects of the war upon Japan. He shows that Japan has so far raised and provided for the war £168,891,734. In this sum the new 'oan of £ 30.000 000 is included. How enormous such an amount is for a compartively poor coun-I ke Japan will readily be seen if we remember that Great Britain's expenses for 234 years of the South African war (£228 000,000) were only £60,000,000 higher. The relative value of a given sum of money in different countries varies in accordance with the difference in the level of national wages; and as British 'wages are, on an average about five times higher than are wages in Japan, one may say that Japan's war expenditure is a burden equiva'ent to a British expenditure of £850,000,000. As the national debt of Japan has more than treb'ed in consequence of the war it is only natural many of Japan's most fervent well-wishers should doubt whether she will be able to bear her heavy burden.

"One may reasonably hope" says the corespondent in question, 'that Japan wil be able to exact an adequate indemn ty from Russia, but even if she should obtain no indemnity whatever, she should be able to bear her greatly increased nat onal debt. Japan is financially much stronger that was generally believed before the war came to test that strength. Out of £168.891734 provided for the war only £82 000 000 has been raised abroad, while about £40,000 000 was raised in Japan by means of domestic loans, and almost the whole balance was prov.ued by appropriations, war taxes, economies on the last two budgets etc. Taxation which produced 146 163 363 yen in .303-4 was Ira'sed to 194 041.011 yen in 1904-5. and to 196.101 843 yen in 1905 6. The State properties and monopolies which brought only only 55702,067 yen in 1503-



4, yierded 62 192 023 yen in the budget for 1904-5, and 74.112.893 yen in the budget for 1905-6. It therefore appears that the increased yield of the taxes and of the State properties and monopolies combined would suffice to pay $4\frac{1}{2}$ per cent. interest on about £170 000:000. As Japan has, so far, floated 'oans for only £120,-000,000 and as she should eas ly be ab'e to convert her short war toans at high rates of interest in $4\frac{1}{2}$ per cent. loans. these two sources of permanent revenue alone should amply suffice for interest and redemption in respect of the Japanese war debt, even if the war should last much longer and if Japan should receive no indemnity from her opponent.

"In order to inquire whether the continuation of the extra taxes raised during and for the war wou'd cripple Japan economically, it is necessary to look at the natural growth of the Japanese revenues during the ten years preceding the war.

PEACE BUDGETS.

| Receipts Rece pts from | | | | | | |
|------------------------|----------------|-------------|--|--|--|--|
| from taxes S | state prop't e | s Receipts | | | | |
| and duties. & | monopolies. | f'm stamps. | | | | |
| | Yen. | Yen. | | | | |
| 1893-4 66,410,217 | 0 585,488 | 659.989 | | | | |
| 1898-9 96 187,341 | 25 410,159 | 7,605,170 | | | | |
| 1903-4 145 163 363 | 55 702.067 | 14 169,480 | | | | |
| WAR | BUDGETS. | | | | | |
| 1904-5 194.041 011 | 62 192 023 | 17 518 448 | | | | |
| 1905-6 196 101 843 | 74 112 893 | 18 480.660 | | | | |
| "The foregoing | figures show | that dur- | | | | |



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ceipts from State enterprises rose by about 250 per cent., and stamp receipts grew by more than 2 000 per cent. During these ten years of enormously increased yield from taxation Japan's fornage of her steamships rose four times, the earnings of her railways and of her post and telegraphs more than quadruped the deposits in the banks increased about fifteen fo d. Japan rapidly accumulated wealth, trebling it is said, her national capital. Hence it seems likely that the increase in taxation made necessary by the war will be borne without great diffculty. In a young country which rap dly grows in productive power it is only natural that taxation shou'd increase pari passu, and it would seem that al'hough the growth of Japan's taxes has been startling, the growth of

possessed practically no spare capital, would not have been able to raise at home with ease and at comparatively moderate interest, such immense sums for carrying on the war. That Japan's wealth is likely to continue to expand will be clear when we study the effect of the present war on the sources of her wealth.

| | | | 1. | orts | Imports |
|-----|----|---|--|----------------|-----------------------|
| | | f | rom | Japan. Yen. | . into Japan. Yen. |
| | | | 89 | ,712 865 | 5 88 257,172 |
| • • | ۰. | | | 502,443 | |

1904 319,260 895 371,360,739 "The toregoing figures show that Japan's exports which had increased by 225 per cent. between 1893 and 1903, increased during 1904 by more than 10 per cent.

| Name of Company. | No. Shares | Last Dividend per year. | Share per value. | Amount paid per Share | Canada quotations per ct. |
|--|------------------|--|----------------------------------|---------------------------------|--|
| British American Fire and Marine Canada Life Confederation Life Vestern Assurance Guarantee Cc. of North America | 25 000 | $\begin{array}{c} 3\frac{1}{2}-6 \mod 8, \\ 4-6 \mod 8, \\ 7\frac{1}{2}-6 \mod 8, \\ 5-6 \mod 8, \\ 6 \mod 8. \end{array}$ | 400 100 | 350 400 10 20 50 | €0 160 277 |
| Alliance Assurance Atlas Artiah and Foreign Marine Daledonian Ommercial U. Fire, Life & Marine. | 67,000 21,500 | 10s. p.s. 20 12s. p.s. 45 81 | 20 10 20 25 50 10 | 21-5 248 4 4 5 5 | 124 124 64 64 184 134 774 784 |

1893

1903

*Excluding periodi al ~ash bonus



notwithstanding the war; but that her imports grew at the same time by almost 20 per cent in value. There was thus, during the first war year, an excess of imports over exports of no less than 52-. 000,000 yen which further increased during 1905 as follows:

| | Exports from Japan. Yen. | Imports into Japan. Yen. |
|------------------------------|---|--------------------------------|
| n. to May, 1 n. to May, 1 | and the second se | 283 373,4 6 3 |
| "As Japan v | 4,007,004 nports 119,016 vould no doub | t, be rapid- |

Ja

Ja

ly impovenished if her trade balance should continue to be so unfavorable, it is necessary to see whence this very heavy adverse balance arises. During the first part of 1904 the Japanese shipping trade, which carries almost one-half of the coun-

ed through the outbreak of the war. During the first part of 1905, when Japanese shopping had been re-placed by non-Japanese shipping her export trade suffered similarly through the threat of the Baltic squadron, but now that the intiow and outflow of the Japanese trade has become again more normal the unfavorable balance shown in the foregoing statement should soon be considerably reduced. A large part, too, of the expansion in imports is temporary, and due to war supplies purchased abroad. These purchases were paid for out of the foreign loans negotiated in London and New York. The rigorous economy which the whole nation practised led to a considerable falling off of ordinary commercial imports and especially of articles of luxury, but the war purchases more than counterbalance this decrease as may be seen from the fo'lowing representative items:

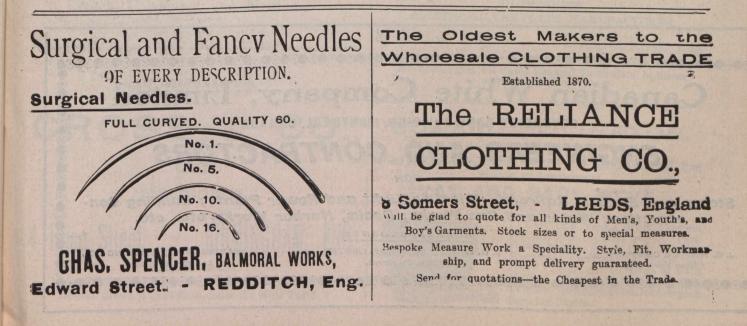
| | 1903. | 1904. |
|-----------------------|-----------|------------|
| | Yen. | Yen. |
| Blankets | 166 269 | 6,423,113 |
| Cotton drills | 108 644 | 1,221:702 |
| Cotton ducks | 74,298 | 1,005 969 |
| Coal | 1:972,923 | 12 199,885 |
| Steam vessels | 1,733,427 | 9 319 694 |
| Tinned plate or sheet | 972,621 | 2 706 760 |
| | | |

403

IM. JRTS SHOWING A DECREASE.

| Fresh | eggs 813 337 | 493,012 |
|--------|--------------------------|-----------|
| Salted | salmon & trout1 557 437 | 570,914 |
| Cotton | satins 1,140,858 | 656,546 |
| Mouss | e in de laune . 4,189076 | 1 818,551 |

"In spite of the absorbing interest shown by the Japanese in the war with Russia, and the plentiful withdrawals of able-bodied men from industry, Japan has continued to increase her productive power. The importations of machinery





in 1904 were 5,300 000 yen against 3, 100,000 yen in 1903, and during the first five months of 1905 imports of machinery and engines amounted to 10 066,404 yen, as compared with on y 3,561 894 yen during the first five months of 1904. That Japan's industries which work largely for export, are likely to continue flourishing will be seen when we glance at her chaef markets.

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| | Total | Exports | | |
|-------|-------------|-------------|------------|--|
| | exports | to Asia | to China. | |
| | Yen | Yen. | Yen. | |
| 1892. | 89 3: 9 134 | 22.580 405 | 6,358 860 | |
| 1898. | 162 796,652 | 75 133 053 | 29 193 175 | |
| 1904. | 319 280 893 | 134,531 814 | 67,935,873 | |

"Whie apin's total exports have more than trebled during the last twelve years her exports to Asia have grown more than sixfold and her exports to Ohina more than tenfo'd. By her geographical position she is capable of becoming the chief provider of many manufactured goods in China, which offers an unlimited marnet. She will besides, have Korea as an excellent customer.

"Of course the pinch will come when the war is over when the domestic and

foreign loans cease to pour supplies into the treasury and when the waste of national resources has to be made good by the slow processes of peaceful rebuilding. However much we may admire the manner in which Japan has withstood the military and financial strain of war it is r possible to conceal from ourselves the fact that present knowledge is insufficient to predict how she will bear the future. -the first weary five years of peace. Atter the comparatively small China war, Japan's adverse trade balance gave her rulers much anx ety and provoked a severe commercial crisis through the drain up her gold resources. A very careful adjustment of trade conditions will be necessary if we are not to see a much worse erisis in the coming years, more especially as the interest on the foreign debt of £82,000,000 will tend to acentuate the adverse balance."

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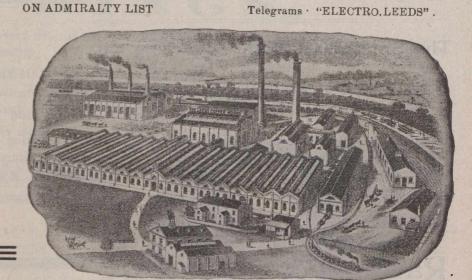
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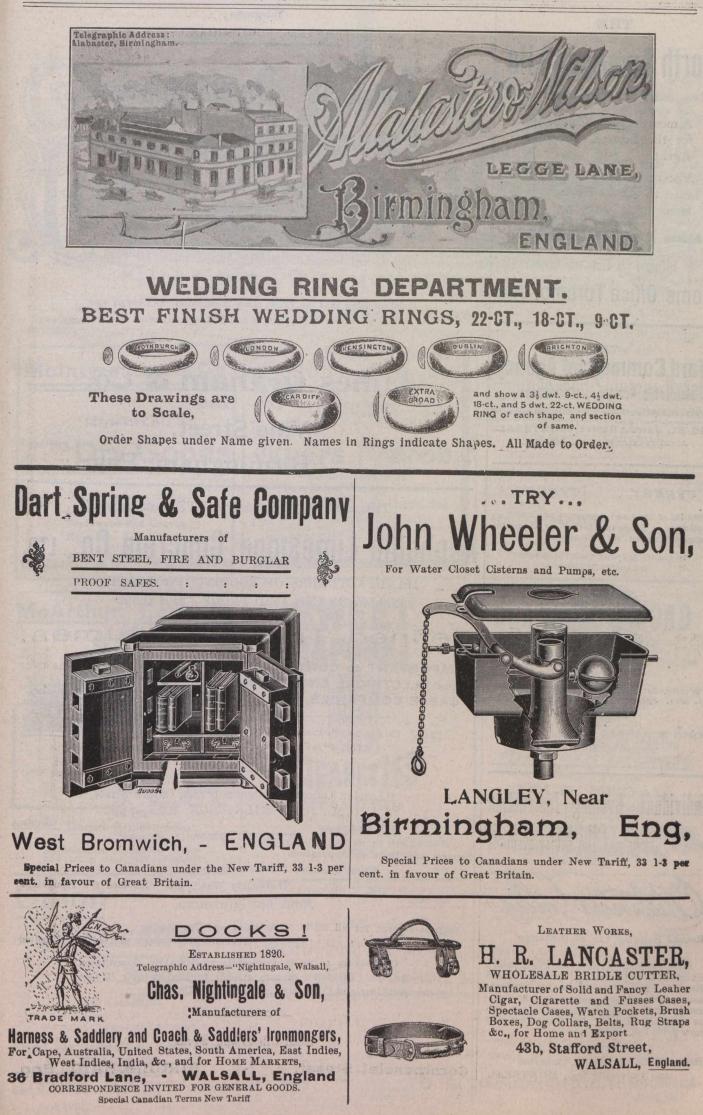
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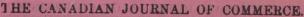
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