

# THE CANADIAN GROCER

VOL. VIII

TORONTO, AUGUST 31, 1894.

No. 35

IF YOU KNOW

## COLMAN'S MUSTARD

# IS

A most delicate preparation;  
Made from the choicest stock;  
Appetising;  
Conveniently packed;  
Economical;  
Used at home, in camp, and upon  
the yacht;  
The highest grade Mustard known;



AND HAVE NOT ORDERED "COLMAN'S"

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THE ADVANTAGE OF YOUR KNOWLEDGE

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## ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, ETC.



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"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

FINE GOODS OUR SPECIALTY.

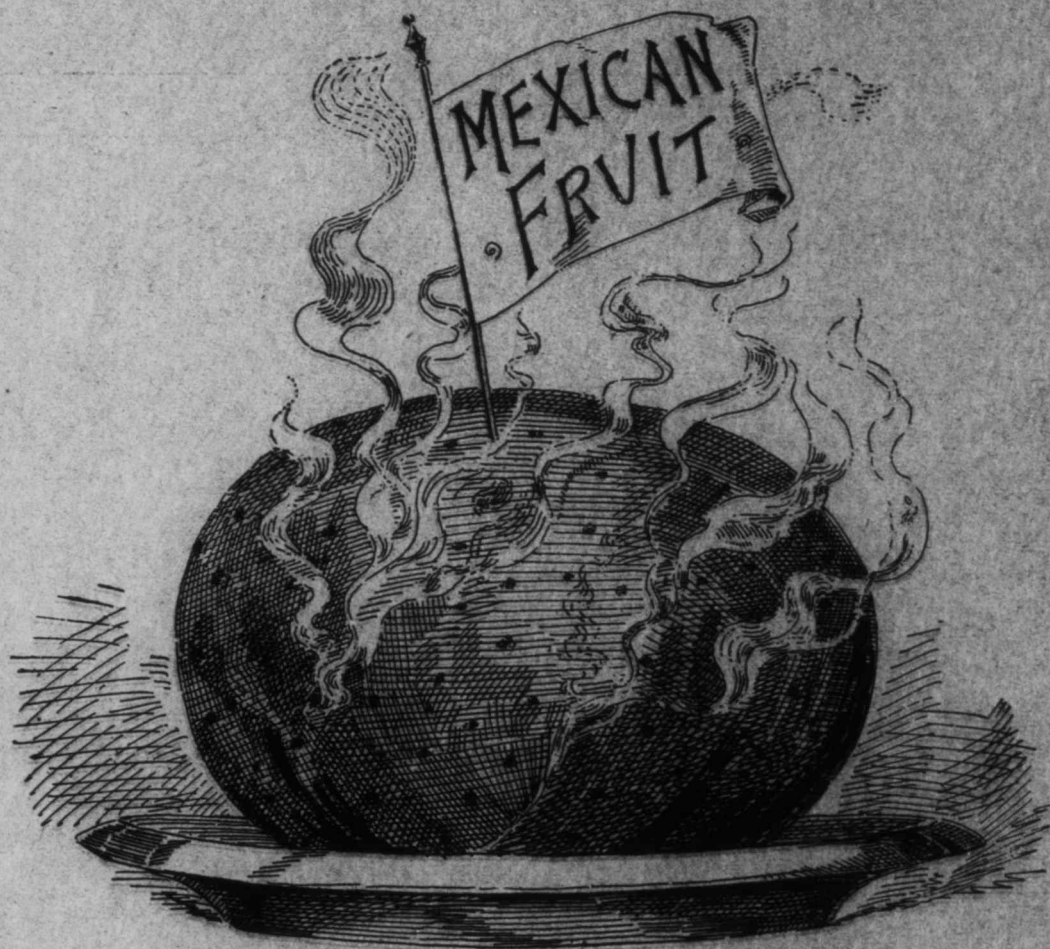
MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE P. HUGO (7 SIZES).

EL PADRE AND CABLE EXTRA.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING CIGARETTES.

The proof of this PUDDING is  
in the "CHEWING" of it.



**SOMERVILLE'S**

"Mexican Fruit"  
and "Pepsin"

**CHEWING GUMS**

If used as a dessert (for 20 minutes after eating)  
will aid **DIGESTION**, prevent **DYSPEP-**  
**SIA**, and make you feel that your meal has done  
you good. Sold everywhere.

Do You Keep it in Stock?

See our Watch Coupons  
in every box.

**C. R. SOMERVILLE - London, Ont.**

S

Co



FOR

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M

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PUR

30 St

Standard Goods THE Best to Handle

# FRY'S Cocoas and Chocolates

ARE ABSOLUTELY PURE

.. 66 PRIZE MEDALS ..



It pays to sell them. Annual sales over 34,000,000



FOR  
**PURITY**

Bi-Carbonate OF Soda

FOR  
**STRENGTH**



TRADE MARK

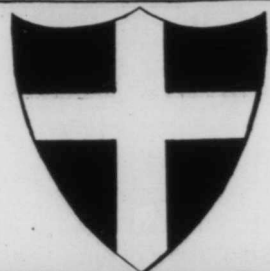
This brand is always reliable.

Highest test 98.50% pure.

Made only  
by

The UNITED ALKALI CO. Ltd., Liverpool

VERDIN COOKE'S



PURE ENGLISH SALT

ANALYSIS OF

## Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium  
Sodium Sulphate,  
Calcium Sulphate,

99.33  
trace  
trace

For Sale by

Ed. Adams & Co., London, Ont.  
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**ARTHUR P. TIPPET & CO.**

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30 St. Francis Xavier Street

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FACSIMILE OF CUT ON  
EACH PACKAGE.

## GRAND MOGUL TEA.

Pays the grocer a good profit in \$\$\$\$ in reputation and increased Trade. The grocer who does not want either of these does not handle Grand Mogul Tea.

Grand exhibit at Western Fair, London, in main building. Come and taste the tea.

**T. B. Escott & Co.**

SOLE AGENTS.

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AGENTS:

H. P. Eckardt & Co.

TORONTO



AGENTS:

Jas. Turner & Co.

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## Tolerably Good Milk

Is just about as satisfactory as a tolerably good egg. That's one reason why we only manufacture one grade, which now represents absolute perfection in Condensed Milk. We guarantee it; so can you. Order from your wholesaler or direct from us.

**G. C. Allworth & Co.**

AYLMER, ONT.

“The largest works of their kind and comprising the most unique establishment under the British Flag”

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**MATCHES.**  
**WOODENWARE.**  
**INDURATED-**  
**FIBREWARE.**  
**WASHBOARDS.**  
**WRAPPING,**  
**TOILET,**  
**AND OTHER**  
**PAPERS.**

The product of our various mills and factories is made on honor, sold on merit at fair prices with liberal discounts and on reasonable terms.

The material used, the excellence of workmanship, the finish, the variety of styles, the uniform grade, and the quality of our products is unsurpassed.

Everything manufactured by us is unreservedly guaranteed to be free from factory defects.

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THE **E. B. EDDY CO., Hull, Canada**

BRANCHES

MONTREAL  
TORONTO

AGENCIES

QUEBEC	- -	F. H. Andrews & Son
HAMILTON	- -	Alfred Powis
KINGSTON	- -	J. A. Hendry
ST. JOHN	- -	A. P. Tippet & Co.
HALIFAX	- -	J. Peters & Co.
WINNIPEG	- -	Tees & Persse
VICTORIA	- -	James Mitchell
ST. JOHNS, Nfld.	- -	E. A. Benjamin



**F. W. HUDSON & CO.**  
AGENTS TORONTO

IN LEAD PACKETS.

**TETLEY'S  
TEAS**

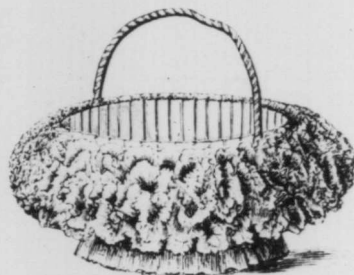
FROM INDIA & CEYLON.

469 ST. PAUL STREET, MONTREAL, or 30 FRONT ST., TORONTO.

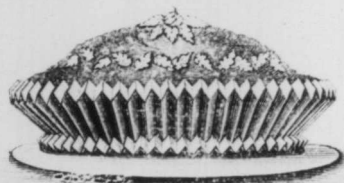
## DOMINION PAPER BOX COMPANY

Begin to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

**Mansell, Hunt, Catty & Co.**  
LONDON, ENGLAND. Limited



Ice Case



The Collar Expanded

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from \$1.10 to \$3.00 per doz.

**THE PIE AND CAKE COLLARS** as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons:

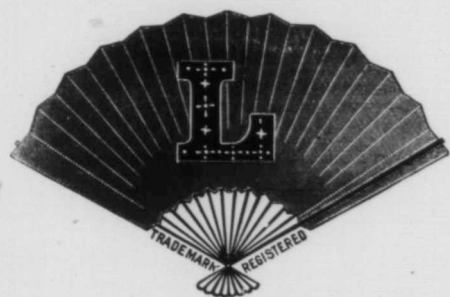
- 1st. Because it is much cheaper than a hand-made box.
- 2nd. Because being a knock down box it takes up little or no room, and
- 2rd. Because being a machine made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.



The Collar when Closed

WRITE FOR SAMPLES AND PRICES.

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto



# The Fruit Season is On!

## AND FRUIT JARS ARE WANTED

We are handling them.

Get our prices before buying.

### EDWARD ADAMS & CO., London

ESTABLISHED 1844.

### WHOLESALE GROCERS



## CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

**JELLIES**

**MARMALADES**

SPECIALTY IN

### Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

**New Season's Marmalades  
Now Ready . . . . .**

Messrs. Frank Magor & Co., 16 St. John St., Montreal  
Chas. Southwell & Co., Works, Dockhead, London, England



## Kippered Herrings

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

### Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

### WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

469 ST. PAUL STREET, MONTREAL, or 30 FRONT ST., TORONTO.

# WE ARE ALWAYS ALIVE

To the requirements  
of the Tea Drinking Public.

This is a special department of our business  
and our values never disappoint.

Our . . .

## NEW JAPANS

and

## NEW GONGOUS

Ask for samples, draw them, and be con-  
vinced that we know whereof we speak.

Are Right

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

# William Paterson & Son

BRANTFORD, ONT.

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ACRES  
OF  
FLOOR  
SPACE



LARGEST  
FACTORY  
IN  
CANADA

MANUFACTURERS OF  
CONFECTIONERY, BISCUITS, PICKLES,  
JAMS, JELLIES AND SAUCES.



This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

# THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, AUGUST 31, 1894

(\$2.00 per Year) No. 35

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

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AND  
TRADE JOURNAL PUBLISHERS.

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## ENGLISH MANUFACTURERS AND CANADA.

MEN do not always see the fruit of their labors in a day or a week. Sometimes the flower even only appears after years of persistent work.

If a man takes a pickaxe and shovel and proceeds to make a hole in the ground, he sees the fruit of his labor at every stroke of the pick and with every shovel of earth he lifts.

But the merchant or the manufacturer who is introducing a new article or is assaying to get an old article introduced into new territory, often do not see the fruit of their labors for many a day.

There is nothing new about this, and yet people seem to forget it.

Here is a manufacturer, in England for instance, who has a line of goods which he desires to introduce into Canada or the United States. The article is a good one, and in the home market is popular; or if not at home it is somewhere else. He appoints one or more agents in the country or

locality in which he proposes to introduce his goods. Then he advertises.

The time arrives when he thinks the orders should be coming in more freely. He writes the agent to stir him up, and begins to question whether advertising pays. Still the trade does not assume the proportions in the new territory that he anticipated. Then the manufacturer loses patience, and the probability is that he will quietly feel about for another representative, and occasionally goes to the extreme of seriously considering whether he will discontinue advertising.

He has infinite faith in the superiority of his goods; and although this may be true, he forgets, or apparently so at least, that other similar lines have preceded him and become favorites in the territory where his products are making their initiatory bow. This is where the trouble largely arises.

People are conservative, and when they get a good thing will not surrender it until they are persuaded that that offered them is better. It takes time to do this.

But English manufacturers should not forget the conservatism of their own people, and, while ruminating upon this, exercise a little more sympathy and patience with their struggling agents in new fields. True, the people of this continent are tinged with the same peculiarity, but in a lesser degree.

No matter how good a thing may be, or how much it may have been demonstrated in Great Britain or any other country, the people on this side of the Atlantic want to find out its merits for themselves. If it is good and the price right the manufacturer need have no fear of the result. All he needs to have is patience, perseverance and continuity of purpose.

Everything comes to him who waits—and also does a little pushing.

## WHAT CUTTING DOES.

CUTTING prices will maim or kill a town as well as individuals.

A well known town northeast from Toronto is a case in point.

It is favorably situated, is traversed by a good river, has excellent manufacturing industries, bright and spacious stores; but the "cutter" got in there some time ago. The disease spread, and by-and-by many merchants were affected.

Now, where there was once few failures there are many, and some have been disastrous.

The credit of the town has gone down as a result, and wholesalers will tell you that they do not push business there like they formerly did.

"Cutting" is like the buzz saw: It is a dangerous thing to fool with, and the trouble—or rather blessing, perhaps—is that it usually cuts the operator deeper than it does the subject which its teeth are set to annihilate.

With competition as keen as it is, it is a great temptation for merchants to cut in order to induce custom to flow their way; but it is none the less foolish, it is none the less wrong.

Every man has got a right to make a living in whatsoever honest way he may choose, and no one has the right to say him nay. But this is what every merchant is doing when he, with a view to squeezing a competitor to the wall, resorts to cutting prices.

The trouble is there is too much selfishness in the world. This breeds cutting and cutting breeds dishonesty.

Sink selfishness and "cutting" will die, and with "cutting" dead, merchants will make more money, and live and die happier.

Bury the hatchet.

**CANADA'S OPPORTUNITY.**

**T**HE question with the United States half a century ago was how to get people into the country. Now it is a question of how to keep them out.

The depression is helping them to solve the problem, it being estimated that during the past six months 151 former immigrants have returned to Europe for every 100 that have come to settle. Two weeks ago a whole colony of Russians that had settled in Kansas decided to take up their beds and return to their native land.

But these outgoing tides do not satisfy the apostles of immigration reform, and leagues are being formed to restrict the incoming tide, although the causes that are increasing the flow of people out of the country are diminishing the volume of the inflow.

The effect of this return of so many former immigrants—the largest in the history of the country—must tend to sow broadcast over Europe a poor opinion of the United States, and to some extent of the American continent.

The position of the United States in this respect is Canada's opportunity.

The United States has practically no arable land to offer the immigrant; Canada has abundance. The United States has no inducements to offer the European agriculturist; Canada has.

The duty of the Government is to seize the present opportunity of acquainting Europe of the favorable position Canada to-day occupies financially as well as a land for settlement.

But it is no use of doing so unless we are prepared to adopt a liberal immigration policy.

We do not want mechanics, clerks or duds; we want brawny sons of agriculture, the kind whose value to the country is placed at one thousand dollars each.

This class of immigrants we should bonus either with free farms or farms at a nominal cost.

Assisted passages are neither popular nor desirable.

The people who are too poor to buy their own tickets are hardly the class we want.

Canada wants immigrants with a little money, plenty of brawn and muscle, and a fair meed of intelligence.

To men of this class Canada should be

only too glad to give free land, or land at a nominal price.

Land has no practical value unless people dwell on it or are adjacent to it; and the way to place a value on our unsettled and fertile lands in the Northwest is to hold out such inducements as will persuade the people of overcrowded Europe to take up their abode with us.

Now, when the opportunities are more than usually favorable, is the time for the Government to act.

**FAVORABLE TO CANADIAN BEANS.**

**R**EFERENCE was made in last week's **GROCER** to the possibilities of increased trade in white beans with the United States consequent upon the change in the tariff.

Since then other factors favorable to the advancement of Canada's bean trade with the United States, this season at least, have come under our observation.

We have reference to the market. It is considered in excellent shape. The available stocks in New York, according to the Journal of Commerce, do not exceed 12,000 to 15,000 bags. Then the country is bare of domestic goods, leaving consumers to depend for supplies on the foreign article for the next six weeks. Two boat loads are on the way to New York, one of which contains 26,000 bags. These two consignments are held to be the last of the desirable stock to be had in primary markets. The new Hungarian crop, from which the United States market principally draws its foreign supplies, will be ready for shipment about the middle of next month.

The weather in Hungary this season has been unfavorable to bean culture and it is estimated that the crop will not be over 50 per cent. of last year's yield. On account of this, and in view of the insufficiency of the domestic supply, materially higher prices are expected to rule.

The condition of the bean crop in the Province of Ontario, as reported to the Agricultural Department, August 15th, was critical. "If rain falls," says the report, "a fair crop may be harvested; if the drouth continues there will be but a very limited crop." And the trouble is the drouth has continued. The yield per acre according to the same report was estimated at 14.6 bushels.

With the duty lower and the market favorable Canada should, during the ensuing season, largely increase her sale of beans with Uncle Sam.

**SLOTHFUL EXPRESSAGE.**

**E**XPRESS companies are useful adjuncts to trade. Parcels which require speedy delivery and consignments of goods which would spoil if sent by the ordinary freight train are gathered and sent forward on the swift-moving passenger train.

But we are living in an age characteristically evolutionary, and express companies, like all other transportation organizations, must conform themselves to the new and improved order of things, or give place to something that will.

There is at least one company, the Canadian Express Company, which seems to be so loaded down with the barnacles of the Past, that it refuses to adapt itself to the methods and requirements of the Present.

**THE GROCER** has had two instances of this recently.

A parcel was delivered at the Toronto office before noon to be sent out on a train leaving between four and five o'clock. It was important that it should go on that train, but it did not.

When enquiry was made at the office of the company, this curt explanation was given by an official: "O, if you wanted the parcel to go on that train you should have had it in the office here the day before."

Twenty-four or thirty-six hours to get a small parcel away! Awake, ye Rip Van Winkles.

If this instance illustrated the sloth of the Canadian Express Co., the other exhibited the crudeness of its system.

A parcel containing five rolls of wall paper, neither too burdensome to be handled nor too small to be seen, was expressed from Montreal for Toronto. It was addressed to a gentleman well known in Toronto, and whose firm frequently does business with the company, giving his initials but no street number.

The day the parcel was due enquiry was made for it at the office, but the enquirer was told it had not arrived. Three days later the consignee himself made enquiries, and he too was told there was no parcel addressed to him.

Wondering at the delay, he walked over to where a number of parcels were lying, and there, lo and behold, was the identical parcel. It had lain there three days.

When confronted with the parcel an official remarked: "There was no street num-

# GOWANS, KENT & CO.

TORONTO AND WINNIPEG

We are and intend to be for some time to come the Leaders  
in Lamps and Lamp Goods



Right Prices, New Goods, Quick Sellers. Write for Colored Cuts and Price Lists

"ROYAL" CENTRAL DRAFT LAMP.  
GOWANS, KENT & CO. Toronto and Winnipeg

barley compared with  
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greement.—Delhi cor.,

ber given, and we have no time to look up the directory."

The consignee left the parcel, saying he would send for it. He did send for it, and when the messenger asked for a parcel addressed to Mr. So-and So, "There is no parcel here for anyone by that name," was the answer that again came. And before that parcel could be obtained the consignee had to again go and turn it out.

Could not "find time" to look at the city directory, indeed! Why, even in the post office department, where so many thousands of letters, post cards and papers are handled daily, they are able to find time to turn up the directory for an address should it be wanting.

Of course, if an express company cannot "find time," it is high time that the privileges it enjoys were taken from it and placed where time can be found to attend to such matters.

There is a growing belief in this country that the expressage of parcels should devolve upon the postal authorities as well as the carrying of letters. And nothing that we know of will assist more in propagating this belief than such instances as those cited.

### THE ACTIVITY IN TEA.

THE deal for future supplies of tea between the jobbing houses and the selling agents continues to be one of the most interesting features of the grocery market in Montreal at present.

THE GROCER'S correspondent in a round of the trade at the close of last week found out that the tea market was on the average fully 2c. higher on all grades of tea. He ascertained also that the China-Japan trouble was being worked for all it was worth.

As pointed out in an interview given in these columns a week or so ago, though it does not do to ignore the possible influence of the troubles on the tea market, it is just as well for buyers not to get excited over all the reports that are related to them about how high tea is going to be, etc.

There can be no doubt that the tea market is firm, and that it is not safe for buyers to "bank" on obtaining better terms by holding off, but this does not mean by any means that we are going to have a positive tea famine in Canada. There are eight firms of selling agents in Montreal, and from all that can be learned four of them at

least have in the aggregate quite a nice little quantity of tea on the way.

It has to be admitted, however, that the offerings of first crop teas on this market have been bought up with greater freedom than usual and at fuller figures.

This, however, is only natural under the circumstances, and it is not at all surprising that buyers with small stocks on hand quickly take up any offers to arrive.

One fact worthy of notice in this connection is the influence all these reports is having on the small buyers.

Jobbers stated to THE GROCER man on Monday morning last that the demand in this connection was quite active, and not a few of them also admitted at the same time that they had some fair supplies of fresh goods on the way.

The member of a trading firm also expressed the opinion that he did not think they would see the advance of from 5 to 8c. in the market that some of the sanguine ones expected unless the belligerent powers closed the treaty ports. This, he said, was very unlikely, as he felt certain that both England and the United States would have something very forcible to say against any decision of the kind.

He believed, nevertheless, in a firm tea market, remarking, at the same time, that the advance in tea above referred to was mainly attributable to the advance of twopence in the rate on silver toward the close of last week.

Advices to some sales agents were also seen, and were to the effect that the Russians were after Moyune gunpowders, which were from 25 to 35 per cent. higher than last year, while the boom in the American tea market that has already been referred to appears to be as strong as ever.

### CROPS IN ONTARIO.

WHAT has for some time been no secret regarding the crops in Ontario, has been emphasized by the bulletin just issued by the Provincial Agricultural Department. Ontario has, on the whole, a fairly good crop.

Fall wheat is probably the best crop of the season, the average yield being placed at 21.6 bushels per acre. Spring wheat was injured by drouth and seems to be limited in quantity and light in weight, and yielded but 16.1 bushels per acre. Anticipating the reduction in the United States territory, there has been an increased

acreage devoted to barley compared with last year, but the yield per acre is below the average and on the whole there will be available only a limited quantity of plump, bright barley for export. The average yield per acre is 22.7. There is a large increase in the acreage devoted to oats, but on account of the drouth and ravages in the west by grasshoppers the yield per acre is but fair, namely, 30.4 bushels. The yield of peas is estimated at 17.5 per acre, and the report says "that on the whole the yield of first-class peas will probably be less than for some years past. The bean crop is light at 14.6 bushels per acre. The hay crop was good, yielding 1.39 tons to the acre. The cultivation of corn is receiving more attention in this province, but the drouth is interfering with its development, although from Eastern Ontario the reports are encouraging. In Western Ontario the yield of potatoes is small, while reports from the eastern part of the province are encouraging. As with potatoes, so with roots, the yield is small west and fair east. The yield of grapes is said to be below the average, but other fruits are fair crop. Honey is somewhat darker in color, but of good flavor. The average yield will be less than usual.

### IT IS NICE AND TERSE.

A. M. Little, general merchant, Waterford, has decided to retire from business, and has issued an attractive circular to his customers announcing the fact. The first paragraph is so nicely and tersely put that THE GROCER deems it worthy of reproduction. It reads:

"After doing business in Waterford for over 26 years, and during that time have neither failed nor made a fortune, I have finally decided to retire. I believe that it is just as important for a man to know when to quit as it is when to begin. During my career in this place my business relations with the people of Waterford and surrounding country have, on the whole, been of the most pleasant character. I have been accustomed to meet daily with so many pleasant people and to see so many cheerful faces that it is with a great deal of hesitancy that I have decided to take this step."

A while ago our merchants decided to close their places of business on Thursday afternoons, and other evenings at 8.30. We were very much surprised to see one of them with his store open all day last Thursday, while others acted as they agreed. It is no common sight to see some of the stores still open at nine, and even later. We think the guilty parties apparently have little consideration for their agreement.—Delhi cor., St. Thomas Journal.

## CHAT BY THE WAY.

**O**WING to steadily increasing business Henry J. Lehman, merchant, of West Montrose, has been compelled to build an addition to his store.

Toronto master bakers to-day agreed to advance the price of bread one cent per large loaf.

An order for flour and meal has been received by E. D. Tillson, Tilsonburg, from the Canary Islands.

Large shipments of lumber are expected to go out from Hamilton now that the new tariff is in force.

Willis Mason, late of the Manning House block, Windsor, has removed to the double store in the new Fleming block.

Galt clerks get their week'y half holiday on Thursday afternoons, all the stores closing at 1 o'clock for the rest of the day.

The canning company at Ridgeway is putting up a quantity of pears this season, the crop of which is enormous in that section.

W. Winkler has purchased the stock of groceries from M. E. Eby on King street, Berlin, and will continue the business in the same stand.

Charles Richards, assistant clerk in the water works office, St. Thomas, has purchased the fruit and confectionery business of M. Rochleau, Sandwich street east.

The stock of A. Munro, grocer, St. Thomas, will be sold and the estate wound up. Mr. Munro declines to accept the offer of the creditors to pay twenty-five cents on the dollar.

Albert E. Hourd, of this city, has entered into the management of the White Star Store, corner of Front and Caradoc streets, Strathroy, having purchased the stock from T. B. Escott & Co.

G. H. Bennett, of Walkerville, who is the owner of a large vineyard, says the prospects for the largest yield of grapes in several years is excellent. He expects to have over 100 tons on his own vines.

D. D. Wilson, the Seaforth egg buyer, claims that it will pay farmers better to feed their wheat to the hens and sell the eggs at eight cents a dozen than to market the grain at fifty cents a bushel.

Owing to the drought the drying up of pasture and the difficulty of procuring water, some of the milkmen of St. Thomas express their intention of raising the price of milk on September 1 to 6c. per quart.

Wm. Garvey, better known as the "Butter King," died at Morrisburg, Ont., recently, aged 66 years. The deceased who, 10 or 12 years ago, was the largest butter shipper in America, resided in Morrisburg for over 40 years.

T. A. Crane and James Carruthers, of Montreal, and C. B. Watts and G. A. Chap-

man, of Toronto, have been appointed members of the Western board to select grain standards, which meets in Winnipeg on September 10.

The following have been elected members of the Toronto Board of Trade: James C. Grace, secretary-treasurer Toronto Railway Co.; F. Clare, stove manufacturer, Preston, and Robert B. Harcourt, tailor and gents' furnisher, King street west.

The rise in price of silver is having a more or less stimulating effect upon nearly all East Indian products. On the grocery markets the articles most directly influenced are teas and spices, the latter in some cases having a quotation at primal points above valuation level here.

The retail grocers of Atlanta, Ga., are making efforts to have the peddler's ordinance changed. The peddlers pay a license of \$5 per month, while the retail grocer pays an ad valorem tax, rent, insurance and clerks' hire, in addition to the business tax placed upon him.

The Ridgeway gas well is down 750 feet and the well has been cased. Indications of gas are plentiful, but the impression is that gas will not be struck short of 1,500 feet. The work is being pushed along rapidly, and Ridgeway will soon know whether she is to have more gas or not.

R. Booth's lumber yard, Ottawa, was destroyed by fire Sunday. Loss about \$75,000, upon which there is insurance amounting to \$40,000 in the following companies: Manchester, \$5,000; North British and Mercantile, \$10,000; London and Lancashire, \$5,000; Union, \$5,000; Sun Insurance Co., \$5,000; Northern, \$5,000; Lancashire, \$5,000.

An order-in-council has been passed appointing the Board of Examiners for the selection of standards of grain grown east of Port Arthur. W. D. Matthews, of Toronto, is chairman, and the other representatives are: Thomas Flynn, H. N. Baird, and J. L. Spink, Toronto; R. R. Morgan, Hamilton; R. M. Esdaile, A. G. Thompson, A. McFee, Montreal; James Carrick, Toronto, and W. Brodie, Quebec. The board will meet in Toronto at the call of the chairman.

During the present berry season nearly 26 tons of fruit, or 34,000 baskets, have been shipped over the M. C. R. from Leamington. The average net price would be about 8c. per box, making the nice sum of \$2,700. It is thought that the amount shipped over the Lake Erie and Detroit River Railway at that point would fully equal the quantity taken by the other road, making \$5,440 received by the growers, out of which sum \$1,300 were paid the pickers, the school boys and girls.—Times, Windsor.

Free Press, Winnipeg: Rublee, Riddell & Co., the wholesale fruiterers of this city, have added a new branch to their business, through the purchase of the biscuit and confectionery factory lately operated by Wm. Bateman. A thorough renovation of the premises and overhauling and replacing of the machinery is now in progress. The firm expect to have the new branch of their business in full operation in every department within the next ten days, and travelers on the road. The biscuit and confectionery business will admirably fit in with their present extensive wholesale fruit trade, and should ensure a double success.

A circular issued by Wilhelm Schroder, under date of August 11, gives spice statis-

tics of the Government in Holland, as follows: July, 1894—Nutmegs, landed, 92 tons; delivered, 44 tons. Mace, landed, 25 tons; delivered, 13 tons. Cloves, landed, 5 tons; delivered, 2 tons. Pepper, landed, 101 tons; delivered, 75 tons. Stocks, August 1, 1894—1,094 tons nutmegs, 403 do. mace, 738 do. cloves, 5,209 do. pepper; do., 1893—849 tons nutmegs, 375 do. mace, 528 do. cloves, 5,094 do. pepper; do., 1892—691 tons nutmegs, 290 do. mace, 466 do. cloves, 1,645 do. pepper. Mr. Schroder also writes that nutmegs and mace are in rather better demand after the rest during the past six weeks. The tendency is very steady, as it is known that the next periodical sale will be very small. The largest importer, the C. & H. V. Banda, will only bring about 1,300 cases nutmegs and 300 cases mace, against 2,165 cases nutmegs and 613 cases mace in the last sale. Particulars, as well as the date of the next sale, are not yet given. Arrivals in the first seven months of nutmegs in 1894, 555 tons gross, against 640 do. in 1893; deliveries in 1894, 507 tons gross, against 344 do. in 1893. Arrivals of mace in 1894, 101 tons gross, against 212 do. in 1893; deliveries in 1894, 128 tons gross, against 120 do. in 1893. Pepper advancing. In 1894 arrivals were 747 tons and deliveries 909 tons, against arrivals in 1893 of 3,645 tons and deliveries of 528 tons. The opinion for pepper is generally favorable; stocks in second hands are small and a good demand for consumption is expected. Offers from the East are scarce; it seems to me that the next crop is contracted for—the greatest part—and in firm hands.

## NOTES.

"Yes, teas are up and going higher," say Lucas, Steele & Bristol. "Can see nothing else ahead. But Japan friends advise us that all their Chinamen are leaving the country and that prices have gone up two cents past few days. Freight and exchanges have also advanced. We have a heavy stock all bought before advances."

Spices and seasonings of all kinds are for sale by Lucas, Steele & Bristol in 10c. tins, 2 doz. in the case. They also have mixed spice and cayenne in 5c. tins, 3 doz. in the case.

A full supply of Roberts' jellies are now to hand with Lucas, Steele and Bristol. This firm also offer Chinese Cumgurts (oranges) preserved in pots like ginger.

Lucas, Steele & Bristol expect in store in a few days some choice salt water herrings, also mackerel in half barrels and kits.

Established 1850

We have made every preparation to do a **LARGE TRADE** during

## Exhibition Time . .

And we will do it, for we are showing the range of goods and our prices are right.

"Drop us a post card the day you will be in the city and we will arrange to have our traveler who calls on you to make it interesting."

**James A. Skinner & Co.**

Wholesale headquarters for China, Crockery, Glasware, Lamps, etc.

54 and 56 Wellington Street West

TORONTO, ONT.

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## IT'S NO LONGER A QUESTION

As to whether "Teas" will advance or not. They have advanced and are going higher. Anticipate your wants. We have a large stock, bought at bottom figures. You will do well to examine our samples before placing orders.

Lucas, Steele & Bristol  
WHOLESALE GROCERS. HAMILTON

### "Koh-i-noor"

This grand blend of Tea continues to give great satisfaction. There is certainly no finer brand on the market. It will pay every first-class grocer to keep it in stock.

We have advice of the shipment this week of a car new "**BON-ACCORD**" Salmon.

Just arrived, on direct order from Ceylon, an invoice of "St. Olaf" and "Viking" Teas—very fine values.

BALFOUR & Co. HAMILTON.

## JAMES TURNER & CO.

Wholesale Agents for

HAMILTON

Bensdorp's  
Royal



Dutch  
Cocoa

Have pleasure in advising they have arranged with manufacturers to sell this well known brand at old prices in spite of heavy advance in duty.

## DRY GOODS.

TORONTO MARKET.

MILLINERY is the chief line of goods to receive attention from the very numerous buyers which have thronged the market this week. Despite half-hearted feelings and doubtful prognostications, the number of people who have visited the millinery houses this week is fully equal to that of last season, and trade has been equally promising. Buying has been much ahead of expectations. When the writer visited S. F. McKinnon & Co.'s on Tuesday, Mr. Guthrie stated that they could utilize ten more salesmen than they had. At McCall's the customers seemed to find difficulty in securing salesmen to wait upon them, and so it was at the other houses. At the dry goods houses a very unusual bustle was apparent, and enquiries for all lines of goods were acknowledged to be surprisingly active. The shipping rooms were also very busy, showing that buyers wanted goods immediately and were not buying at random.

The new hats are, for the most part, in velvet, and also derived from the latest summer shapes. The trimmings only have changed, and will include ribbons, velvets, feathers, birds, jet ornaments—principally wired passementerie. Jet is likely to have much success. Ostrich tips and long plumes

are in favor. Ostrich edgings and pinpins will also be used, and they allow of all sorts of dispositions and combinations. Of stuffed birds, the preferred are among the smallest, the tangara, the chimney and sea swallows. Among the larger, the most in demand are the white dove and pigeon, the largest species of minuta, the Formosa swallow, the woodcock, the touraco, and the paradise bird.

In fancy feathers, the woodcock lyre and all curved ornaments will be most in favor; next come the wings and birds. White birds will be in demand, and they are intended more especially for ornaments in the front of the hats. There will be a demand for curved coq feathers in white and in colors, wings and quills of changeable shades, small aigrettes mounted with groups of small birds, and bow-shaped ornaments will be worn.

A novelty in feathers is an imitation of flowers, altogether different from what has been seen. The most remarkable are roses and peonies in all imaginable shades. The scale of colors are as complete as possible; there are to be found in the flowers as many as six tints of red combined in perfect harmony.

## MONTREAL MARKETS.

The cooler weather of the past week has led to a somewhat better actual movement in dry goods, but it cannot be said yet that

the trade has entirely lost its midsummer dulness.

A feature of the week was the receipt of an order by a leading local house for a large line of blankets for the Ottawa district which has been filled.

The millinery openings which take place on Tuesday next (the 4th) are expected to bring in quite an influx of buyers, as the usual reduced rate excursions have been arranged. This always leads to some incidental buying of general dry goods and is expected to have the same effect this year.

Cotton goods continue to attract some attention, fair sized orders for white goods being spoken of. The city retail trade also has been rather brisker during the past ten days.

## A MONTREALER'S BIG PROFIT.

A merchant, who has his office in the Board of Trade building, has just had a remarkable stroke of good luck. Two months ago he brought a cargo of 15,000 bags of sugar from Cuba to New York. The cargo was entered free. The merchant foresaw that a change in the tariff was likely and decided to hold on to his cargo. He has just returned from a trip to New York, and stated to a Star reporter to-day that he had an offer of \$25,000 clear profit on the transaction. He refused it, however, hoping to make \$45,000 once the President signs the

## BEST TO BUY, BECAUSE BEST TO USE.



The sales of "SUNLIGHT" SOAP testify to its popularity with those who use it, and it is no idle boast or exaggerated statement to say that over **Five Million Dollars' worth of SUNLIGHT SOAP** was sold during the year 1893. No such sale of soap, by one firm, was ever heard of before. **Quality tells.**

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Put up in

½ and 1 lb. packages  
and 5 lb. . . . .

**Tins.**

**Davidson & Hay** Wholesale Grocers and Importers **Toronto.**

new Senate bill, which imposes a duty of 40c. on the article. Speaking of the likely effect of the bill on the sugar trust the merchant said it was not altogether satisfactory to that body. They had been getting 60 cents per 100 lbs. protection under the McKinley Bill, while all they would get now would be 30 cents. They would, however, make from five to six million dollars on their stock of raw sugar in hand.—Star.

**ADVICE ON COLD STORAGE.**

THE temperature to preserve food substances by cold must be at or below the freezing point of fresh water, says a writer in the American Agriculturist. Substances so preserved should be gradually thawed before they are cooked, either by boiling or baking. Meats that are naturally tough are greatly improved by freezing,

and when frozen may be kept as long as one desires. The preservation of meats in refrigerators on ocean steamers has been found very advantageous, not only for consumption on the voyage, but as a supply for foreign markets. The preservation of fruits of various sorts by cold storage, in what are sometimes called retarding houses, has been largely tried for a number of years. It is found to be a valuable method of keeping the fruit whenever there is a glutted market. But it is not desirable for a great length of time, as some of the fruits so preserved soon lose their fine flavors, and depreciate in value. The average temperature for success in cold storage is found to be between 32 and 40 degrees F. If peaches are kept in this degree of cold for a fortnight they will lose their flavor. Pears like the Bartlett keep well at 38 degrees F. for three weeks, but are worth-

less if the time be extended to three or four months. The different varieties of both pears and peaches vary considerably in their keeping qualities, both in and out of cold storage. With the exception of peaches, experience indicates that the most delicate skinned fruits may be kept in cold storage all the time it is necessary, without perceptibly losing their flavor.

Moore & Wilcox are busy preparing to commence operations at their evaporator on Bay street next week, by which time they expect to have everything going at full blast. They have advertised for 10,000 bushels of apples, and, if they can get them, will probably require twice that amount. They have made some slight changes in the evaporator which will facilitate operations, and they also intend building an addition for storing fruit as it arrives.—Times, Owen Sound.

EXCELLING ALL OTHERS IN

**BREAKFAST CEREAL FOODS** Our New Goods  
In 2 lb. Pkgs.  
2 doz. per Case

- Desiccated Rolled Wheat
- Desiccated Rolled Barley
- Desiccated Rolled Oats
- Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

**The Ireland National Food Co., Ltd.**  
**TORONTO, CAN.**

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.  
QUEBEC, P.Q.—Whitehead & Turner.  
ST. JOHN, N.B.—Jardine & Co.  
HALIFAX, N.S.—Bauld, Gibson & Co.

**OPERATING** the largest and most complete Breakfast Cereal Food Mills in the Dominion.

**BARTON'S BAKING POWDER** PUREST, BEST AND GOES FARTHEST  
Phoenix Coffee and Spice Mills, Toronto





# Eagle Japan and Ceylon Teas

Are excellent values.  
Any size package.

NEW **Canned Peas**

Now in demand **PICKLING SPICE** Are you supplied?

**SALMON** expected daily.

## M. MASURET & CO.

Wholesale Grocers,

LONDON, ONT.

### EDWARD LAWSON DEAD.

Edward Lawson, of the Victoria Tea House, Church and Colborne streets, Toronto, is dead. He had been ill for about three weeks, but it was not known by the trade generally, and the announcement of his death, in spite of his advanced years, came as a surprise. Deceased, to use the words of an admirer of his, "was a fine old gentleman." Everybody liked him. He was honest, fearless, and outspoken and genial. He was a man. As he was held in esteem as a man so was he as a tradesman. For many years he was adjudged to be the best tea expert in Toronto, and he retained his reputation as a connoisseur to the end of his days. The trade of Toronto had ample opportunity to judge him. He came here some 65 years ago, and at the time of his death had been in business over 50 years. He was in his 76th year when he died, but he preserved his age so well that he looked many years younger. The funeral took place Tuesday last, and was largely attended. The pall bearers representing the grocery trade were Wm. Ince, Sr., J. W. Cowan, and Robert Swan. Among other members of the wholesale grocery trade were noticed P. C. Larkin, W. G. A. Lambe, and A. B. Lambe.

### DUTY IMPOSED ON TIN FOIL TEA PACKAGES.

The appraisers at the Toronto Customs house have ruled that the tin foil packages of package teas must pay a duty.

This decision was the result of representations made by Canadian package tea men.

The value placed by the appraisers on the different-sized packages, the printed labels

included, is as follows: One pound package, 3c.; half-pound package, 2c.; quarter-pound package, 1½c. On this value a duty of 30 per cent. is charged. The tea in the packages is, of course, free.

Under the old tariff the packages were free, but the Canadian merchants who put up tea in packages had to pay a duty of 30 per cent. on the tin foil they imported for making their packages. This, of course, gave the foreign package tea an advantage over the domestic. Now, it will be observed, the burden rests on the former.

### PERSONAL MENTION.

J. L. Watt, of Watt & Scott, is holidaying in Muskoka.

C. W. Boon who is carrying a grip of "Tetley's Tea" samples in the West, is finding the tea rapidly increasing in popularity, and reports some very good sales. "Tetley's Tea," it is said, can be found in all the principal towns and villages of Canada.

### CHARGE RE HORSESHOE SALMON.

SOME houses in Toronto are alleged to be palming off on the trade last season's pack of "Horseshoe" brand canned salmon for new season's pack.

"Do you know," said my informant, "that there are wholesale houses who have so little regard for the truth as to be imposing upon their customers by professing to be selling them new season's pack of 'Horseshoe' salmon, when as a matter of fact not a tin of new 'Horseshoe' has reached this market yet. It shows a state of business morality that it grieves me to discover. I am not

speaking from mere hearsay. I am telling you what I know to be true."

"Yes, and I can prove it," said a traveler who heard a part of the conversation, "for I came across two instances of it myself."

"I would not say," interposed my original informant, "that the principals of the firms in question are parties to this fraud. I hope, for the morality of the trade, that they are not."

I afterwards put these questions over the telephone to Geo. Stanway, the Toronto agent for "Horseshoe" brand:

"Has any 'Horseshoe' salmon, new season's pack, arrived on the Toronto market yet?"

"No, there has not."

"Are you positive?"

"Positive."

"When do you expect the first shipment to arrive?"

"In about ten days."

A grocery traveler, who was up West last week, writes: "Geo. Hasenflug, 'city grocer,' Waterloo, has one of the best stocked and well managed grocery and crockery stores on the G.T.R. west of Toronto. In addition to his grocery and crockery business, he is a large jobber of fresh fruit in the season, his sales to the 22nd, just of huckleberries alone, being over 3,000 baskets. Waterloo evidently is a good distributing point for this class of business, and Mr. H. seems to have the right run of it. He also is a large dealer in plums, peaches, pears, grapes and other varieties."

L. Augustina, an Italian and street pedler of Toronto, has absconded leaving debts to about the amount of \$2,000. One commission merchant is out over \$600, and several others \$200. He is reported to have gone to Italy. Their experience with this man will probably learn commission merchants a lesson which they will not forget very soon.

We offer TO ARRIVE a fine lot of

**"LOOSE MUSCATEL"  
RAISINS**

In perfect order.  
Price moderate.

Also **JUST RECEIVED**

About 200 barrels Syrup.  
Fine Quality.

WRITE FOR QUOTATIONS AND SAMPLES.

**Laporte, Martin & Co.**

St. Peter Street, **Montreal**

**BARTON'S BAKING POWDER**

PUREST, BEST AND GOES FARTHEST  
Phoenix Coffee and Spice Mills, Toronto

J. F. EBY

HUGH BLAIN

# Welcome News

## Bensdorp's "Royal Dutch"



# Cocoa

At the OLD Prices

The manufacturers in Holland have decided to pay the extra duty imposed by our Government, consequently prices will be as before——, namely:

¼	at \$2.40	Doz.	}
½	“ 4.50	“	
1 lb.	“ 8.50	“	

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**EBY, BLAIN & CO.,** Wholesale Grocers, **Toronto, Ont.**

# A WORD ABOUT TEAS

We desire to advise the trade that our stocks of tea are large and have been bought at the bottom of the market. Consequently we are in a position to offer good values to those who give us an opportunity.

Sample on Application.

## H. P. ECKARDT & Co.

Wholesale Grocers . . . .

. . . . . TORONTO.

### May Pickings New Crop Japan Tea

We have now in store full lines New Japan Tea; better value than ever offered before. See our samples and prices before buying.

### T. KINNEAR & CO.,

WHOLESALE GROCERS

49 Front St. E. TORONTO.

### Bee Brand Pure Ceylon

New shipments just arriving.  
Pounds and Halves.  
Constant repeat orders prove its merit as to quality.  
Samples on application.

### Warren Bros. & Boomer

35 and 37 Front St. East,  
TORONTO

### Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

### LONDON, ONT.

### JUST TO HAND

First car 1894 catch

## Ewan Salmon

Quality we believe to be better than ever—"It goes without saying" how it took last year.

### SLOAN & CROWTHER,

WHOLESALE GROCERS,

Toronto.

### J. W. LANG & CO.

WHOLESALE GROCERS

BURNHAM'S

## Beef, Iron and Wine.

Large bottle retails 50 cents. Shows a good profit. Sold only to grocers, etc.

59, 61, 63 Front St. East, TORONTO

Sole Agents for Canada.

1894

### L. CHAPUT, FILS & CIE.

.. MONTREAL ..

### WHOLESALE GROCERS

Importers of

### TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

IMPORTED

## PICKLES

PATERSON'S  
"EUREKA"

INDIAN CHUTNEY

Sole Agents for Toronto,

### PERKINS, INCE & Co.

41 and 43 Front St. East

We are now taking orders for New Season's

## Raisins

Which are already on way.

### SMITH & KEIGHLEY

9 Front St. E., TORONTO.



TORONTO

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# MARKETS AND MARKET NOTES

## TORONTO MARKETS.

TORONTO, Aug. 30, 1894.  
GROCERIES.

**S**UGARS and teas continue to be the cynosures of the trade on account of their hardening tendencies. Since our last review two advances of  $\frac{1}{8}$ c. each have taken place, and although they stimulated the demand to some extent yet the volume of business in sugars is still somewhat disappointing. Teas are firmer, particularly Japans, for which higher prices are asked. Business in teas is fairly good. Advices quote rice higher in Japan, but there has been no change here. Canned goods are not important factors in the market just now. A good business is being done in spices, and syrups are moving fairly well for the season. Nothing new has developed in dried fruits, nor is there likely to until the new fruit arrive. A good many of the houses have not a box of Valencia raisins in their possession. Payments are fair.

### CANNED GOODS.

Nothing new has developed. Business is quiet all round for vegetables. Tomatoes and peas are selling at 85 to 90c. and corn at 90c. There is a good demand for salmon at \$1.15 to \$1.30 for talls and \$1.35 to \$1.40 for flats. The market is strong. Lobster is quiet and unchanged. We quote: Tall tins, \$1.80 to \$2; \$2.40 to \$2.50 for flats; and \$1.35 for new flat  $\frac{1}{2}$ 's. Canned fruits are quiet and unchanged. We quote: Peaches, \$3 to \$3.25 for 3's, \$2 to \$2.25 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.65 to \$2.80, and preserved fancy quarters at \$1.35 to \$1.40.

### COFFEES.

There are no new features. Business is quiet, with good grades of Rio scarce. We quote green, in bags, as follows: Rio, 20 $\frac{1}{2}$  to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 $\frac{1}{2}$  to 22 $\frac{1}{2}$ c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

In New York the demand on the street market for Brazil growths lack speculative composition, and from regular trade sources comes out in very much the old slow, careful form. Buyers complain of quality as usual, but there are indications that even with a better assortment available the opportunities for an expansion of business would be exhausted at a few thousand bags, and there are some who believe that a guaranteed offer to deliver strictly standard grading would meet with much less custom than imagined, while the coffee is not really forthcoming.

### RICE.

The price of Japan rice has advanced equal to  $\frac{1}{8}$ c. per lb. in primary markets owing to the war. There has been no change here. Business is quiet. We quote: "B," 3 $\frac{1}{2}$  to 3 $\frac{3}{4}$ c.; extra Japan, 5 $\frac{1}{4}$  to 5 $\frac{3}{8}$ c.; imported Japan, 5 $\frac{3}{4}$  to 6 $\frac{1}{4}$ c.; tapioca, 4 $\frac{1}{4}$  to 4 $\frac{1}{2}$ c.

### SPICES.

There is still a fair reasonable trade doing at unchanged prices. We quote: Pure black pepper, 12 to 14c.; pure white 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

### SUGAR.

Sugar is  $\frac{1}{4}$ c. dearer than a week ago, there having been two advances of  $\frac{1}{8}$ c. each since last review. The ruling figures are now 4 $\frac{1}{2}$  to 4 $\frac{5}{8}$ c. for granulated and 3 $\frac{3}{4}$  up for yellows. These advances have stimulated the demand somewhat, but still the volume of business is not as large as jobbers would like to see it. To induce business there is still some cutting being done. Some houses are said to be not even getting the advance of a month ago. Low grade yellows are scarce, some of the refiners having none. Raw sugars are quiet at 3 $\frac{1}{4}$ c.

N. Y. Journal of Commerce, 28th inst.: Holders of raw sugars are generally in cheerful confident mood. Refiners are well satisfied with investments recently made, and importers who are carrying remaining stocks feel that while possibly they may not be able to secure any further immediate gain, the chances are largely in favor of fully retaining the recent advances, on the theory that whatever stimulus there may be in the change of duty is probably only just about discounted and the sugars now to come forward are small.

### SYRUPS.

Demand is fair for the season, but there are not many selling yet. There are not many syrups to be had, and prices are firm. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

### MOLASSES.

Continue quiet at unchanged prices. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30 $\frac{1}{2}$  to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

### TEAS.

Stimulated by the advance in primary markets, jobbers here are asking higher prices for Japan tea. The movement continues brisk in new season's Japan tea at 18 to 21c. for medium, and 30 to 35c. for high-priced teas. There is very little new season's Japans left in first hands. Low grade new season's tea at about 15 to 16c. is ex-

pected to arrive every day, and a good demand is anticipated for it. Low grade old season's Japan tea is obtainable at 12 $\frac{1}{2}$  to 15c. Low grade Ceylon teas have been moving freely, and there is a fair and increasing movement in Indian and Ceylon teas at from 17 to 35c. China blacks are quiet, and those principally selling range from 15 to 25c. Young Hysons are quiet at 12 to 27c.

### DRIED FRUIT.

Valencia raisins on spot are gradually getting into smaller compass, some of the houses being cleaned out completely. The few there are consist of off-stalk, and those who have them are getting 6 $\frac{1}{4}$  to 6 $\frac{1}{2}$ c. Advices from Denia state that the outlook for the new crop continues good, the fruit so far coming into the market in limited quantities.

There is a good demand for currants, better than is usual on account of the scarcity of Valencia raisins. The first shipment of new season's currants was made on Tuesday last from Patras. It will be about four or five weeks before it reaches here. Quotations are: Provincials, 3 $\frac{1}{2}$  to 4c. in brls., half brls., 3 $\frac{3}{8}$  to 4 $\frac{1}{8}$ c.; Filiatras, 4 to 4 $\frac{1}{4}$ c. in brls., and 4 $\frac{1}{2}$  to 5c. in half barrels; Patras, 5 to 5 $\frac{1}{2}$ c. in barrels, 5 $\frac{1}{4}$  to 5 $\frac{3}{4}$ c. in half brls., 5 to 6 $\frac{1}{2}$ c. in cases; Vostizzas, 6 $\frac{1}{2}$  to 7 $\frac{1}{2}$ c. in cases, 6 $\frac{3}{4}$  to 7 $\frac{3}{4}$ c. in half cases.

Barff & Co., of Patras, under date of Aug. 9, advise P. L. Mason & Co. as follows: Since issuing our last report in date of 20th ultimo, very hot weather accompanied by scorching winds has prevailed, and this has

## "SALADA"

### CEYLON TEA

IN LEAD PACKETS.

Retailed at 40, 50, and 60 cts.

The consumption of "SALADA" Ceylon Tea is fully one-seventh of all the teas consumed in Toronto. Before making this statement we take into account all Indian, Ceylon, China and Japan Teas either loose or in packets.

Apply for the Agency for your Town.

**P. C. LARKIN & CO.**

WHOLESALE AGENTS.

25 Front St. East.

TORONTO.

MARKETS.—Continued

tended to further reduce the growing crop of currants. We append our estimate drawn up on advices received from all districts and from this it will be seen that, if all goes well during drying season, the coming crop will fall short by 40,000 to 47,000 tons of crop 1893, which reached the hitherto unprecedented total of 175,000 tons. Quality of coming crop is expected to be fine on the whole and prices will naturally be considerably higher than those which have been ruling during the last nine months. Shipments of new fruit will commence on 28th instant. Owing to shortness of crop prices of 1893 fruit have advanced considerably. Approximate estimate of currant crop, 1894:

MOREA.			
Gulf	Tons	8,500	to 9,000
Vostizza	"	10,500	" 11,000
Patras and Achaia	"	12,000	" 12,500
Pyrgos & Olympia	"	29,000	" 30,500
Campos	"	9,500	" 10,000
Kyprisissia, Filiatra and Gargalino	"	16,000	" 17,000
Pylos, Corone, and Modone	"	11,500	" 12,000
Calamata and N'si	"	12,500	" 13,500
Messolongi, Leponto, etc.	"	2,000	" 2,500
Nauplin	"	500	" 500

Total Morea crop Tons 112,000 to 118,500

ISLANDS.

Cephalonia, Sta. Maura & Ithaca	Tons	9,000	to 10,000
Zante	"	7,000	" 7,000

Total currant crop Tons 128,000 to 135,500

Prunes are quiet and unchanged. We quote U's, 5½ to 5¾c.; B's, 7½c.; bags, 3¾c.; casks, 4½ to 5c. Cables quote the Trieste markets easier.

Advices received by P. L. Mason & Co. from C. Whittal, Smyrna, under date August 10, say regarding Sultana raisins: "Forecasts about our yield vary continually. We ourselves are inclined to think that the yield will be about 23,000 tons against a total of 38,000 tons last season. The little old fruit that remains in Smyrna is held firmly for an advance. We expect relatively higher prices during the coming season."

Advices to the same firm regarding Eleme figs say: "Very damp and mild nights of late are favoring the trees, and hopes are entertained of the yield reaching two-thirds of last year's production. The better grades will be scarce."

BUTTER AND CHEESE.

The situation is much as before in regard to butter. Holders are asking from 14 to 16c., but there is such a small proportion of choice butter in lots generally that jobbers say they cannot pay these prices. A couple of round lots of low grade changed hands a few days ago at 13c. Good butter is wanted, but poor stuff is accumulating. Demand is

nearly altogether for dairy tubs and creamery pound prints. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 18c.; straight store, 15 to 16c.; crocks, 18c.; bakers' butter, 12 to 14c.; pound rolls, 19 to 20c. Creamery—Tubs, 19 to 20c.; pound prints, 22 to 23c.

Cheese is in fair demand and firmer at 10½c. for July and August makes.

PROVISIONS AND DRESSED HOGS.

Provisions continue in good demand with prices advancing. Sales of round lots of long clear bacon are reported. A number of dressed hogs are coming in and demand is fair at \$6.75.

BACON—Long clear, 8 to 8¼c.; smoked backs, 12 to 12½c.; breakfast bacon, 12½ to 13c.; rolls, 9 to 9½c.

HAMS—Small and medium, 12½c.; large, 11½c.; pickled, 11c.

LARD—Pure Canadian, 9 to 9¼c. in tubs, 9¼ to 9½c. in pails, and 8½ to 8¾c. in tierces. Compound, 7½ to 7¾c.

BARREL PORK—Canadian heavy mess \$18; Canadian short-cut, \$18.50 to \$19; shoulder mess, \$14.50 to \$15; clear mess, \$15 to \$15.50.

LIVE STOCK MARKET.

The receipts at the Western yards Tuesday were 45 carloads, and left over from Friday 20, making 65 in all. There was a fair demand for shipping cattle, and they ruled steady. The best brought 3¾ to 4c. per lb., and others 3½c. The bulk of butchers' cattle is of inferior quality, and the demand for them is somewhat slack. The best, averaging 1,000 to 1,100 lbs. sold at 3¼ to 3½c. per lb. Medium at 2¾ to 3c., and inferior at 2¼ to 2½c. per lb. Calves dull at \$1.50 up to \$6.50 per head, the latter for choice veals. Milch cows not wanted, and prices heavy. They sold at \$40 down to \$15 for very inferior animals. Cables are weaker for sheep, but prices were a little firmer here than on Friday. The best exporters brought 3¾c. per lb., and butchers' sheep from \$2 to \$3 per head. Lambs inactive and easy, with only a limited demand. They sold at \$1.75 to \$2.50 per head. Hogs steady, with choice long and lean animals fetching \$5.40 to \$5.50; thick fats, \$5; stores, \$4.75 to \$4.80; sows, \$4.50, and stags, \$2.50.

GREEN FRUIT.

Lemons are in fair demand, and there is a good supply of new season's growth. All old lemons are cleaned out. Bananas are "draggy," with prices easy at \$1 to \$1.25 for firsts, 75 to 90c. for seconds, and 60 to 75c. for thirds. Pears are dull. Peaches are arriving more freely again, and the market is absorbing them pretty well, country orders being particularly good. Plums are in fair demand and firm. There is a good demand for grapes, and the supply is about equal to it. There are not many watermelons coming in, and there are not many wanted. Muskmelons are in good demand.

There is a fair supply of tomatoes, and demand is good. Baskets of apples are scarce and prices for apples generally are about 40 per cent. higher than a week ago. We quote: Oranges—Sorrentos, 200's, \$5 per box. Lemons—Fancy Rodhi, 300's, \$5 to \$5.50 per box; ditto, 360's, \$5.25 to \$5.50 per box; Palermos, 360's, \$3.50 per box; 360's, \$4.50 per box. Bananas, firsts, \$1 to \$1.25; seconds, 75 to 90c.; thirds, 60 to 75c. per bunch. Watermelons, \$15 per 100. Musk melons, \$1 to \$1.25 per case; \$1.50 to \$2 per brl., and 40c. to 75c. per basket. Huckleberries, 40 to 50c. per basket. Cucumbers, 25c. per basket. Tomatoes, 20 to 25c. per basket. Peaches, 40c. to \$1.10 per basket. Pears, \$3 to \$4 per brl. for Bartlett's and 40 to 50c. per basket. Plums, 50 to 60c. per basket, large plums, \$1; green gages, 65 to 85c. per basket. Apples, \$1.50 per brl. Grapes—Champion's, 3c. lb.; Moore's Early, 5c. lb. California green fruit—Peaches, \$1.25 to \$1.35 per case; plums, \$1 to \$1.50 per case; pears, \$2.50 to \$2.75 per box.

COUNTRY PRODUCE.

BEANS—Quiet and unchanged at \$1.25 to \$1.40.

POTATOES—Demand is fair and supplies are liberal. Prices are easier, carloads offering on track at 60c. per bag, with 55c. bid. Jobbers are ordinarily getting 70c. out of store.

EGGS—There has been some improvement both in quality and in price. Demand is fair. The ruling figure is 10c. for first-class stock, but there is plenty of poor eggs to be had at 7½ to 8c.

ONIONS—New crop are quoted at 50 to 65c. per bushel; Egyptian, \$1.25 per sack.

HOPS—Dull at 13 to 15c.; package hops, 20c. per lb.

FISH.

The feeling is now a little better, the demand now being equal to the supply. Prices are almost the same as last week. We quote: Skinned and boned codfish, 6½c.; shore herring, \$4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, \$1.75 to \$2 per 100; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; salmon trout, 6½c.; white fish, 6½ to 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; large halibut, 10c.; ciscoes, \$1.25.

SALT.

Trade is firm, although the pickle crop will not be as good as was anticipated, hence the demand for coarse salt will not be as strong as usual in the fall. Prices are unchanged and as follows: Dairy, \$1.50, special grade; brls., 90 to 95c.; coarse sacks, 68c.; fine sacks, 70c.; American rock, \$10 per ton.

PETROLEUM.

There is no change from last week. Trade is good in small lots. Prices are unchanged: We quote, in 5 to 10 brl. lots, imperial

THE BRAND

# IVARS & CO.

DENIA SPAIN

# VALENCIA RAISINS

Are Second to None

Telephone 2

**JOHN**  
Provision  
Butter  
Eggs  
Raspberry  
88 Front

**WHIT**  
WHOLESALE  
Bananas, Lemons  
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**SUC**  
The ever  
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Telephone No. 471. Established 1870.  
**JOHN HAWLEY**  
 Provision and Commission Merchant  
 Butter Lard Cheese  
 Eggs Apples Etc.  
 Raspberry Jam in 1, 5 and 30 lb. Pkgs.  
 88 Front Street East, TORONTO

**WHITE & CO.** 70 Colborne St., Toronto.  
 WHOLESALE COMMISSION MERCHANTS  
 DEALERS IN  
 Bananas, Lemons, Oranges, Nuts, Cheese,  
 Lard, Butter and all Foreign and Domestic  
 Fruits and Country Produce.  
 Consignments Solicited. Tel. 887. Write for Quotations.

**SUGAR**  
 The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.  
**JAMES A. HENDRY**  
 WHOLESALE AGENT KINGSTON, ONT.

THE  
**Winnipeg Produce and Commission Co. Ltd.**  
 WINNIPEG, MANITOBA.

Are prepared to receive consignments  
**Fruit, Tomatoes,  
 and all kinds Produce.**

**COLD STORAGE**  
 And Freezing  
 Splendid cooling rooms for Summer.  
 Write for rates.

WE ALSO HANDLE  
**FISH, ORANGES AND LEMONS**  
**Aikenhead & Sloan**  
 13 Church Street TORONTO

- We have them -  
**Peanuts**  
 Roasted or Green  
 Fresh Goods -:- Best Values  
**CLEMES BROS.**  
 TORONTO

**MARKETS—Continued**  
 gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

**MARKET NOTES.**  
 See W. Paterson & Sons' "cough drops," packed in 5 lb. tins.  
 W. H. Gillard & Co. have now in stock 1-lb. tall and 1-lb. and ½-lb. flat tins new pack lobsters.  
 "W. Paterson & Sons' soda biscuits," writes the firm, "are leaders, in 3 lb. red boxes."

T. B. Escott & Co.'s second shipment of new Japan teas have just arrived. They show good value.  
 The Toronto Biscuit and Confectionery Company have put another new biscuit on the market, "The Reception."

The arrival of another importation of choice Japans ex Argomene, via Tacoma, is reported by W. H. Gillard & Co.  
 "Ceylon and Japan teas of the well-known Eagle brand," write M. Masuret & Co., "will please your trade. You can offer this brand to your best customers."

W. H. Gillard & Co. advise arriving this week 2,000 ¼-boxes six-crown finest Dehesa layer raisins in good order, which can be retailed at 50c. per box.  
 An acre and a quarter of floor space in W. Paterson & Sons' biscuit and confectionery factory. Go through it when in Brantford.

W. H. Gillard & Co. have secured a good stock of new pack strawberries and raspberries. They intimate that as the pack of these fruits is light, they will soon have to advance prices.

Grand Mogul Tea exhibits have been held the past week at the following places: Jos. Corbett, Brownsville; E. C. Corbett, Verschoyle; Wm. Teetham, Shelden; Geo. Whitton, Fingal; Urlin Bros., Dutton.

T. B. Escott & Co. write: "We have found sales so much larger for Grand Mogul Tea than we expected that we have been unable to fill orders promptly. We are now caught up with orders and will be able to ship promptly in future. Our friends will

**FOR SALE.**  
 FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS. (43)

**TEA MIXERS**  
 Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, \$12.00, \$15.00, \$20.00.  
 MANUFACTURED ONLY BY  
**J. A. GOWANS,** 1444 QUEEN ST. WEST, TORONTO.

**NEW POTATOES**  
 in large or small lots. First class stock.  
**WM. HANNAH & CO.**  
 78 Colborne St., Toronto, Ont

**J. Hunter White**  
 No. 3 North Market Wharf, ST. JOHN, N. B.  
 Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.  
 SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

**FOR SALE AT A BARGAIN**  
**Steam Peanut Roaster**  
**HUGH WALKER & SON**  
 Wholesale Fruit and Commission Merchants  
 GUELPH, ONT.

**Graham, McLean & Co.**  
 Produce and Commission Merchants  
 77 Colborne St. TORONTO.  
 Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

**COWAN'S**  
**HYGIENIC COCOA**  
 Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

**THE COWAN CO., Ltd.**  
 Toronto, Canada.

**RUTHERFORD & HARRISON**  
 Wholesale Produce and Commission Merchants  
 76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of  
**BUTTER AND EGGS**  
 Write us particulars.  
 Correspondence invited. Consignments solicited. Egg Carriers supplied.  
 Liberal Advances Made on Consignments

**DOMINION PRODUCE CO.**  
 66 & 68 COLBORNE ST.  
 . . . . TORONTO  
 SOLICIT ALL KINDS OF  
**Fruit and Produce**

please pardon past delays and come and see our grand exhibit at the Western Fair."

S. K. Moyer is receiving shipments of oysters daily.

Wm. Ryan & Co. report an increased demand for meats.

Dawson & Co. have a carload of Palermo lemons to hand.

Rutherford & Harrison report good sales of creamery butter.

Clemes Bros. have a car of fancy Verdella lemons arriving this week.

The Dominion Produce Co. report a large increase in the demand for eggs.

Perkins, Ince & Co. received a large consignment of new season's Japan tea on Tuesday last.

Sloan & Crowther are experiencing a good demand for new season's "Lion" brand salmon.

Davidson & Hay have shipments of Morton's goods and French peas and mushrooms on the way.

Gowans, Kent & Co. are getting out a new catalogue, which they will mail to the trade on application.

Shipments of Bosnia prunes in cases and loose muscatels have been received by Eby, Blain & Co. this week.

Vance & Co. report Crawford peaches and Bartlett pears as coming in more plentifully, with prices easier.

There has been an advance of about  $\frac{1}{2}$  c. per lb. in the price of glucose, in sympathy with the corn market.

Pickling spice is used in every household. M. Masuret & Co. offer these goods in  $\frac{1}{4}$ ,  $\frac{1}{2}$  and 1-lb. packages, also in bulk in boxes.

The Pure Gold Manufacturing Co. are this week beginning to receive their supplies of tomatoes for their next season's make of tomato catsup.

James A. Skinner & Co., 54 and 56 Wellington street west, are offering special inducements to merchants to visit their sample rooms during Exhibition time.

J. L. Watt & Scott report the arrival of a carload of John Sealy's assorted fish and Munn's pure cod. This is understood to be the first arriving on the market this season.

Fine large dry codfish in quintals and 100 lb. cases. M. Masuret & Co. just had their third shipment of these. They are, the firm advises, selling quickly and giving good satisfaction.

Aikenhead & Sloan will make a specialty of fresh, frozen and salt fish next winter. Arrangements are now completed for taking in their new stock. They will also carry a good assortment of canned fish.

J. Dunfee, Port Hope, writes of "Salada" Ceylon tea to P. C. Larkin & Co.: "It is a great pleasure for me to add to your list of testimonials. Your 'Salada' Ceylon tea is giving the best of satisfaction to my custom-

ers and made much new trade for me. I have never heard anything but words of praise from each purchaser."

A. G. Gibson have just received a fresh shipment of Rodi and Palermo lemons, which they are selling at what they claim to be low price. They have also a stock of bananas, which they are clearing at a discount.

Smith & Keighley received a cable Tuesday from Smyrna advising them of the shipment to them of a small lot of Sultana raisins via Liverpool. The cable further states that this is the first shipment of new season's fruit to leave Smyrna.

Several New England and New York State packers of corn have withdrawn offers of new pack, owing to the unfavorable crop prospects. The Maine pack, it is estimated, will be one-third short of that of last year.

W. H. Gillard & Co. have in stock a range of last season's currants of high quality, viz., choicest Gulf, choice Amalias, extra fine Patras and Panarete, which show, they claim, exceptional value at the prices asked.

Cable advices report that the Dutch Government sale of nutmegs in Holland has been fixed for 30th inst., with only 105 tons, against 195 tons last sale, and the small amount with advance in silver is expected to realize higher prices.

A new improved Globe washboard has been placed on the market by Chas. Boeckh & Sons. It is made of the best quality of zinc and selected basswood, and has the bent top protector. This board is offered at a close price, and should have an extensive sale among leading grocers.

A letter from Port Dalhousie to P. C. Larkin & Co., says: "One of your employees dropped into our store on Saturday and I gave him a further order for 'Salada.' Our steadily increasing sales of 'Salada' is the best evidence we have to offer in regard to the satisfaction our customers derive from using this tea. We have yet to hear the first complaint."

The new crop of broom cane is now being harvested and promises to be of excellent quality. Chas. Boeckh & Sons have already made extensive purchases of same in the best growing districts, and will have an assortment of their leading lines of brooms on exhibition at the Industrial Fair; also a large line and variety of their standard brushes, woodenware, etc.

The manager of the Foam Yeast Co. states that in many parts of Ontario where their yeast has been placed, the grocer can sell no other kind. The company is systematically leaving a sample with every housekeeper, and only ask a trial to convince any one of its superiority. The firm has made a great hit in the handsome and attractive tin box with hinged lid which they have adopted as their trade mark; also in the pretty shelf goods which their packages make.

## MONTREAL MARKETS.

MONTREAL, August 30, 1894.

### GROCERIES.

THERE have been no striking changes in the general grocery position since our last. The actual movement at present is not very extensive, but the excitement in tea has led to some freer movement from second hands. Jobbers have been taking more supplies of sugar also, but, on the other hand, their customers don't appear to be in want of anything large at present. Spices are steady, and the same can be said of values on all lines of goods, with few exceptions. In fact, values on teas have advanced, and orders for fresh supplies could not be duplicated at the same cost as a week or ten days ago. The first cost of canned salmon on the coast has also advanced, but it has not led to any actual change on spot yet, though it has had a firmer influence.

### SUGAR.

The sugar market does not show any material change. The demand for supplies has been somewhat better from wholesalers, but though this is the case the movement from second hands is not very extensive. This is easy to understand, as the preserving season is about over. A feature during the week has been the booking at the refineries of some big orders on western account for granulated at  $4\frac{1}{4}$  to  $4\frac{3}{8}$  c., and it is claimed that the outside figure will soon be the ruling rate, but the fact has yet to be established. Aside from this there was little to note, but the feeling on yellows is equally steady at  $3\frac{1}{4}$  to  $3\frac{3}{4}$  c. according to grade. English advices quote the market there firmer at 12s. 6d. prompt, and in New York granulated has sold at 49-16c., so that everything seems to be in favor of firmness.

### SYRUPS.

There has been a somewhat improved demand for syrups since our last report, which has resulted in a fair turnover of stock. We hear of sales of round lots of bright grades at 2 to  $2\frac{1}{2}$  c., and dark grades at 1 to  $1\frac{1}{4}$  c. per lb.

### MOLASSES.

There has been no change in this market, and the position of affairs is unimproved. The stock on spot is estimated to be 1,500 puncheons more than at the same time last year, but no further large receipts are expected as all the direct cargoes have arrived. Round lots could no doubt be had for less but the combine are still asking 29c. for car lots and 30c. for single puncheons.

### TEA.

The flurry in tea and the reports that are being circulated in regard to future possibilities has had the effect of inducing a better demand from second hands. As a consequence jobbers report a better demand from their customers, but it seems to be the expectation that this will soon stop. In the

VANCE  
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**VANCE & CO.** Wholesale Fruit Produce and Commission Merchants  
**Bananas a Specialty**  
 Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.  
 63 Colborne St., Toronto

**Dawson & Co.**  
**FRUIT PRODUCE**  
 and COMMISSION MERCHANTS  
 32 WEST MARKET STREET  
 Consignments Solicited.  
**TORONTO.**

GEORGE McWILLIAM. FRANK EVERIST  
 TELEPHONE 645.  
**McWILLIAM & EVERIST**  
 GENERAL... **FRUIT**  
 Commission Merchants  
 25 and 27 Church street,  
**TORONTO, ONT.**  
 Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.  
 All orders will receive our best attention.

**SHOULDERS**  
 MILD SWEET  
 SQUARE CUT  
 SMOKED  
 Or in Pickle.  
 CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.

All our Meats are Branded with Our Trade Mark  Burnt in the Skin of Each piece.  
**F. W. FEARMAN HAMILTON**

**MATCHLESS STOVE POLISH**  
  
 Will Please Your Customers.

**MONTREAL MARKETS—Continued.**  
 meantime in consequence of the advance in Exchange values are firmer all round, and with silver 2d. higher sellers here are asking an equivalent advance for their goods on spot. Sales of 1,100 packages of Japans are spoken of at 16 to 19c., and it would be something very poor that can be had now under the inside price. There is a fair demand for blacks also, and an advance of fully 1½c. has been made on these in the case of round lots. The distributing trade is as we have noted above, excellent both in Japans and blacks.

**COFFEES.**  
 There has been little change in the coffee market since our last report. Demand has been fair for good sized lots both from urban and country dealers, and prices rule steady on the whole. Maracaibo has been the principal goods moving in a large way on the basis of 19 to 20c. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 19 to 21c.

**RICE.**  
 There has been a fair movement in rice during the past week. Advices from all the primary markets continue firm in tone. It is not anticipated here that the advance in Burmah rice in England, referred to in our last, will have any effect on prices here. We quote: Standard, \$3.45 to \$3.70; Japan, \$3.95 to \$4.25, and Patna, \$4.25 to \$4.75.

**SPICES.**  
 The spice market does not furnish any special change. Manufacturers report a larger volume of business for the week which should mean that jobbers are also doing more. Prices continue steady and unchanged. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 65c., and 70 to 90c., and Jamaica ginger, 15 to 22c. at the mills. Jobbers' quotations call for a proportionate advance on this basis.

**DRIED FRUITS.**  
 The actual movement in all kinds of dried fruit on spot at the moment is small. The  
 (Continued on page 24.)

**ROBERT WILLIAM CLARK**  
 BROKER and COMMISSION AGENT  
**VANCOUVER, B.C.**  
 Correspondence Invited.  
 Consignments Solicited.

**AVOID FAILURE . .**  
 By having competent inspection and advice when pressure first arises.  
**A. C. NEFF** Chartered Accountant, Auditor, Assignee, etc.  
 32 Church St., Toronto.

**WILLIAM RYAN, PORK PACKER**  
 —AND—  
**COMMISSION MERCHANT**  
 Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.  
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 Breakfast Bacon  
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 LONDON, ONTARIO.  
 EXPORTER OF  
 Hay, Oats, Oatmeal, Butter, Cheese, Eggs,  
 APPLES, ETC.,  
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 Produce Commission Merchant.  
**BUTTER, CHEESE AND EGGS**  
 Handled to best advantage. Good storage. Also, Finest English Creamery Salt.  
 Prompt and personal attention to all favors.  
 Correspondence solicited.



# FLOUR AND FEED

**D**EALERS in flour and feed report but little improvement in trade. Cereals are still moving slowly and the demand for flour has not yet shown any appreciable change. The dryness of the weather has caused an increased demand for shorts and bran in the country, but city dealers are reaping but little benefit from it. There is a comparatively small demand for oats, and it is hard to tell which way they are going to go. There is a bigger difference between the values of old and new oats this year than last; the old oats seem to be holding their own better. There is very little demand for straw and scarcely any offering. A dealer remarked this week, "I have not had a load for at least two months. It has all been of an inferior quality." Very little hay is moving, corn is dearer, and all other lines are quiet.

## THE MARKETS.

### TORONTO.

**FLOUR**—Business is dull and deliveries from city mills are reported small. Prices remain as before. We quote: Manitoba wheat patents, \$3.55 to \$3.65; strong bakers', \$3.35 to \$3.45; Ontario, \$3 to \$3.15; straight roller, \$2.80 to \$3.

**BRAN**—The continuation of dry weather is the cause of the advance in the price of bran, which is now selling at \$14 per ton. City mills are unable to supply the demand, which is large.

**SHORTS**—The dry weather has also stimulated the demand, and the consequence is an advance in price. City mills are offering at \$14 per ton.

**OATS**—Trade quiet. Old oats are reported as selling at 34c. in car lots, and new oats at 30c.

**HAY**—Is moving slowly, and there is a scarcity of good hay being offered. It is selling at from \$8.50 to \$9 per ton.

**STRAW**—The demand is small, and that which is being offered is reported to be of an inferior quality. The prices quoted are from \$5 to \$6.50 per ton.

### MONTREAL.

There was a good export enquiry for flour to-day, and as cables were rather better some sales were put through, including one lot of 2,000 sacks. There was also a good demand from local buyers, and on the whole the market was fairly active and steady. Winter wheat, \$3.25 to \$3.50; spring wheat, patents, \$3.25 to \$3.50; Manitoba patents, best brands, \$3.50 to \$3.60; straight roller, \$2.85 to \$3; extra, \$2.55 to \$2.60; superfine, \$2.40

to \$2.50; Manitoba strong bakers', \$3.30 to \$3.40; Manitoba strong bakers', best brands, \$3.40 to \$3.45.

An active business was transacted in feed and values were firmly held. Bran, \$15.50; shorts, \$17.50 to \$18; mouille, \$20.

In oatmeal a fair business was accomplished at steady prices. Standard, brls., \$4.30 to \$4.40; granulated, brls., \$4.30 to \$4.40; rolled oats, brls., \$4.50 to \$4.60; pot barley, per brl., \$3.90; split peas, per brl., \$3.40.

ST. JOHN, N.B.

There is little new or encouraging in the flour market. Mills are firm at present prices. Sales are, however, light. Feed, owing to extreme dry weather and the high

price of cornmeal, is in demand. It is impossible to get enough to satisfy it; the same is true of feed flour. New oats coming in has caused a falling off in price. Oatmeal is also easier. Cornmeal continues firm. Beans are firmer owing to reports of bad crops. We quote as follows: Manitoba flour, \$4.30 to \$4.35; best Ontario, \$3.35 to \$3.50; medium, \$3.35 to \$3.50; oatmeal, \$4.50 to \$4.60; cornmeal, \$3.20 to \$3.25; middlings on track, \$22.30 to \$23.50; bran, \$18 to \$19; cottonseed meal, \$30 per ton; oats, N.B., 40 to 42c.; Ontario, 40 to 41c., on cars; beans, h.p., \$1.55 to \$1.65; medium, \$1.45 to \$1.55; split peas, \$3.65 to \$3.85; pot barley, \$3.85 to \$4.00; round peas, \$3.65 to \$3.75; hay on track, \$9.50 to \$10.

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Published for the good of the trade.

### Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

### Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

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### CHOCOLAT MENIER



Is Now For Sale  
Everywhere  
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## Tea, Coffee or Cocoa

has become quite universal.

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If served ICED DURING WARM WEATHER it is most

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This cut shows our grocer  
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# Queen Brand of Flour



TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.

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Spiced Rolls,  
Long Clear Bacon,  
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Manufacturers,

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CHEWING

**BEAVER PLUG** (Bright)

Jubilee Plug (Chocolate)

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AND

**GOLD SHIELD** (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

...

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

**McALPIN TOBACCO Co.**

TORONTO

### MONTREAL MARKETS—Continued

scarcity of several leading staples has already been referred to, and with stocks in second hands so limited, business is bound to be dull. The chief interest is in regard to the question of supplies of new crop fruits. Advices from Denia state that the first vessel for Liverpool only took 40 tons of raisins, a very small quantity, but the prediction is for a fully average crop, and present indications are that the quality is excellent. The latest quotations were for last week's steamers which were 19s. selected, and 16s. fine off-stalk, f.o.b., London, and for later shipment, 17s. selected, and 14s. fine off-stalk. Currants continue quiet as heretofore. Cables from Bordeaux state that new crop prunes have opened 1s. to 3s. lower than last year. We quote: Off-stalk Valencias, 5 to 5½c.; fine, 5½ to 5¾c.; layers, 6 to 6½c.; currants, 3 to 3½c.

### NUTS.

There is no change in nuts, stocks of all kinds of which are working into very narrow compass. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½ to 12c.; filberts, 7½ to 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

### CANNED GOODS.

There has been no special change in the canned goods market since our last report. Demand on spot has been quiet both from first and second hands. In fact, the only goods moving have been salmon. In a large way also salmon have furnished the only interesting feature of the week, namely, the sale of 2,000 cases B.C. salmon at \$3.80 f.o.b. on the coast, which is quite an advance on previous sales. Prices here have a firmer tendency in consequence, but no actual change is to note. We quote as follows: Lobsters, \$6 to \$6.50 per case; sardines, \$8.50 to \$9.50; salmon, \$1.15 to \$1.30 per doz.; tomatoes, 80 to 85c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz. Australian canned meats: Boiled mutton, \$1.86 to \$1.90 per doz. 1-lb. tins, and \$3.10 to \$3.15 per doz., 2-lb. tins; roast mutton, \$2.05 to \$2.10 per doz., 1-lb. tins, and \$3.35 to \$3.40 per doz., 2-lb. tins; corned mutton, \$2.05 to \$2.10 per doz., 1-lb. tins, and \$3.35 to \$3.40 per doz., 2-lb. tins.

### GREEN FRUIT.

The green fruit market has exhibited a fair degree of activity in all its branches, but Californian goods, which come in fresh in large quantities every day, is monopolizing attention, to the exclusion of everything else. In oranges, Rodi are the only kind offering, and they sell at \$4.50 to \$5. There is only a limited demand for lemons, which are quoted at \$3 to \$4. Bananas have a slow sale at 50c. to \$1 per bunch. California peaches command good sales at \$1.25 to \$1.30 per box, and Canadian 50 to 60c. per basket. The heavy offerings of California fruit is keeping down the price of the domestic below its usual level. There is a good demand for California pears at \$2 to \$2.50 per box, and Hudson River Bartlett's move at \$1.25 to \$1.75 per keg. Canadian move at 40 to 60c. per basket. There is a rapid sale for California plums at \$1.25 to \$1.75 per box, and Canadians 65 to 90c. per basket. Quite a few sales of Canadian grapes are being made at 60c. per basket, while Hudson River stock is selling at 60c.

### COUNTRY PRODUCE.

The large receipts of eggs has given the market a weak tone, and values have an easier tendency. We quote choice candled

stock 9 to 10c. and culls 7 to 8c. per dozen. Demand for honey is fair at 8 to 9c. per lb. The first new hops of the season have been offered and sold, several small lots changing hands at 10c. to arrive. We quote yearlings 7½c., with an indifferent demand. The call for potatoes is not active and prices are rather easier. Sales on the track have been made at 85 to 90c., and they are jobbing out at 95c. to \$1.10 per brl.

### PROVISIONS.

The demand for provisions in small lots was fair, both on local and country account, but the market on the whole was quiet and values showed no change. We quote: Canadian short cut, heavy, \$18.50 to \$20; do., light, \$17.50 to \$18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7½ to 7¾c.

### BUTTER.

The butter market does not exhibit much change. Nothing further is to note from the country, but shippers protest as strongly as ever that they cannot pay over 18¼ to 18½c. for July stock, and that it is doubtful if such a bid will stand long. Their mail advices to-day all spoke of heavy receipts of Danish butter in England, and complained about the difficulty of securing purchases at a price permitting business on the basis of cost in Canada. Finest late made creamery, 18c.; finest July creamery, 18¼ to 19½c.; Townships, 16 to 17c.; fine Western, 14 to 15½c.

### CHEESE.

The firmness of the cheese market is fully maintained, and though encouragement in a regular way from the other side is wanting, nothing seems to check the steady appreciation in prices. Business that transpired this week was on a basis fully ¼c. to ¾c. higher than last Friday, so that though shippers protest that their limits do not permit of such a cost the fact remains that there are buyers for the cheese. It is the speculative element, however, who are largely responsible, for the consensus of advices from the other side is to the effect that sellers there find it difficult work to make the British buyers follow the advance in prices on this side. There is an advance in the public cable, but even at 47s. it is away below the parity of cost on this side the water. At the wharf Monday morning the receipts were 4,500 odd, all of which sold at a range of 10½c. to 10¼c. This is an advance of about a ½c. on a week ago. Briefly, the market can be placed higher all around, as we intimate above. We understand that east of Toronto further contracting has been done. None so far is spoken of in the Brockville district, but in Belleville and Napanee a good percentage has already left the control of first hands at 10c. to 10¼c. for August and the three months. In the Belleville district factorymen who have not yet contracted have been bid 10¼c. for the three months, or 10½c. for August, 10¼c. for September and 10½c. October, but factorymen ask 10¼c. for August, and 10½c. for balance. On the basis of these bids the factorymen who contracted early have lost money, but that is one of the chances that speculation always entails. There was an offer of some Western goods to-day, colored and white, at 10½c., and it is likely to be closed with. This offers a reliable basis to quote upon and prices are worked up accordingly. We quote: Finest Western colored, 10¾ to 10½c.; finest Western white, 10¼ to 10¾c.; finest Townships, 10½ to 10¼c.; finest Eastern colored, 10½ to 10¼c.; finest Eastern white, 10½c.; under grades, 9¾c. Cable 47s.

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**STRATHROY CANNING  
 AND PRESERVING CO.**  
 (LIMITED.)

Packers of all kinds of

**Fruits . . .  
 Vegetables and Meats**

All goods guaranteed first-class.

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**DON'T BE PUT OFF !**

Ask your Wholesale Grocer to give you "KENT"

Bottled or Bulk Pickles. They are the standard. Don't be put off with "something just as good."

Kent Pickles please wherever introduced, and hold custom.

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CHATHAM, ONT.

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Canned Goods Leads !!

No need to ask the reason,  
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Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

**W. BOULTER & SONS**  
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**Keep It In Mind**

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**THE DOVER APPLE CO.**  
 OF PORT DOVER

Are manufacturers of the best and cheapest

**Cider and White Wine Vinegars**

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Quotations promptly sent on application

**LYTLE'S  
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Are Superior to all others.

**T. A. LYTLE & CO.,**  
 Vinegar and Pickle Manufacturers,  
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REGISTERED  
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PURE GOODS.

JAMS,  
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The largest factory of the kind in the Dominion.

DIPLOMA  
 AND MEDAL  
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**MICHEL LEFEBVRE & CO.,** Montreal & Toronto.  
 Beet Sugar Factory at Berthierville, P. Q.

**Are You Aware**

That we are daily expecting to hear from you?  
 Although we have been exceedingly busy, we have managed to pack your goods, and we have them ready now, waiting your instructions.  
 Don't keep us waiting any longer.

All Fruits and  
 Vegetables  
 Fresh Stock  
 Quality A 1.

**Delhi Canning Co.**

DELHI.

**MONTREAL MARKETS.—Continued.****ASHES.**

There is no change in the market for ashes, business ruling quiet and prices unchanged. We quote: Firsts, \$4; seconds, \$3.75, and pearls, \$3.50 per 100 lbs.

**MONTREAL TRADE NOTES.**

John Pinder & Co. are now holding their cargo of Barbadoes molasses ex Runnymede at 27½c. ex store.

Tetley's western agent is "painting the west red," by way of calling attention to the merits of the Elephant brand tea.

Laporte, Martin & Co. are offering to arrive a very fine lot of loose Muscatel raisins in perfect order and at moderate cost.

Advices to Gillespie & Co. state that the first vessel from Denia to England took out only 40 tons of raisins, or about 3,200 boxes of fruit.

Caverhill, Hughes & Co. have now on hand their fresh supplies of French sardines. Their tomato and boneless goods are worthy of attention.

Laporte, Martin & Co. offer this week to arrive 200 brls. of syrup of very fine quality, and ask their patrons to write for quotations and samples.

Caverhill, Hughes & Co.'s advices from British Columbia state that the run of fish on the Fraser river has improved, and that first shipments of canned salmon will be somewhat delayed therefore. They don't

expect their first lots of new goods for a fortnight yet.

Cable advices from Denia to brokers here are to the effect that the crop of raisins is a good one, but that scalding has commenced later than usual.

Cables to Rose & Laflamme from Bordeaux state that the market for new prunes has opened out 1s. to 3s. per cwt. c. i. and f. lower than last season.

Prices on canned salmon, according to advices to W. T. Costigan & Co., have advanced materially on the cost over the basis at which previous purchases were made.

Demand for Tetley's teas throughout the West and Lower Provinces is becoming brisk. Fresh arrivals are to hand, and travelers are now showing their new samples.

Silver and sterling having advanced materially, the fact has had an immediate effect on the tea market, and it takes a 2c. advance all round now to procure supplies on this market.

Wm. Munn, of Stewart Munn & Co., states that advices from the coast all point to a light catch of herrings. In former seasons there were several cargoes on the way here by this time, but now the only advices received are of a lot of 100 brls.

Arthur P. Tippet & Co., Montreal, have accepted the agency of the Griffin & Skelley Co., of San Francisco, the large handlers of California raisins as well as extensive dealers

in prunes, evaporated peaches, pears and apricots.

Vipond, McBride & Co. are among the few holders of figs on this market. They have just taken out of cold store some fine Turkey layer figs, which are offering at 8 to 10c.

**ST. JOHN, N.B., MARKETS.**

ST. JOHN, N.B., August 30.

**B**USINESS during the past week has shown some improvement, though it is not yet as active as it should be at this season. The improvement in the cheese market is a feature. Tea continues to arrive in large quantities, the amount imported direct being larger than ever before. The following prices are quoted at Charlottetown, P.E.I.: Oats, 42 to 44; eggs, 9 to 10c.; butter, 18 to 22c. Value of shipment for past week: Mackerel, \$670; horses, \$515; lambs, \$430; wool, \$400; eggs, \$397; pork, \$150. The extreme dry weather is affecting the market here in a number of ways. There is a firmness in the cheese and butter market. The local dealers have advanced the price of milk one cent per quart. The above, and the high price of cornmeal makes a large demand for feed and feed flour, and it is hard to get, the mills not being able to supply the demand. The lumber market is quiet, what movement there is being to England.

**SPICE**—In cream of tartar figures on large sales have been shaded, causing an easier

# Warning

## TO THE TRADE

Having purchased the title to the trade mark "Globe," as applied to Wash Boards, we propose to prosecute all infringements of that trade mark.

Dealers will understand that while most reluctant to take any course which may annoy them, we cannot in any other way protect our rights.

Dealers can protect themselves by refusing to keep or purchase washboards bearing the name "Globe," "Improved Globe," or any other title containing the word "Globe" unless manufactured by

# TAYLOR, SCOTT & Co.

Toronto, August 16th, 1894.

The very  
Best



Rose & Laflamme

Eastern Agents

MONTREAL

YOUNG & SMYLIE'S

Licorice...



LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

BATTY & CO.,

LONDON, ENGLAND

Batty's  
Nabob  
Pickles

Crown  
Pickles



Batty's  
Nabob  
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Batty's  
Worcester  
Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

# Will Wash Clothes

That's what it is  
made specially for.



**A SAVING** of no little labor results from the use of SURPRISE SOAP. There is an actual saving too in the clothes—less wear and tear.

**CUSTOMERS** should know this. You can guarantee to them as we do to you!

**DON'T OVERLOOK THE GOOD PROFIT TO YOURSELVES.**

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From St. John's, Nfld.,  
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JOLIETTE CANADIAN  
**LEAF TOBACCO**  
 Is cheap and good, and nets the retailer a handsome profit.  
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**British  
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 Salmon**

**WILSON'S  
 PURE MALT  
 VINEGAR**

BAY ST., TORONTO  
 Made on the English principle.  
 Equal to the Imported and at  
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.. WRITE FOR PRICES ..

The Old "Servant's Friend."  
 60 Years! No Complaint!



Samples to be seen at  
 T. G. WILLIAMSON & CO., TORONTO.

**"INVERNESS" BRAND**

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**NO GROCER'S STOCK**

Is complete without the celebrated

**Golden Finnan Haddies**

Packed 4 doz. 1 lb. Flat Tins in each case.  
 Order through your wholesale grocer.

**NORTHRUP & CO. Canners' Agents ST. JOHN, N.B.**

ALSO OFFER . . . . .

**CANNED CLAMS**

To the wholesale trade. Ask for prices.

Is Honest Goods and just  
 the Thing on Which to  
 make or Extend a Busi-  
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The Best Grocers Make  
 a point of Keeping it al-  
 ways in Stock.

**BARTON'S BAKING POWDER**

PUREST, BEST AND GOES FARTHEST  
 Phoenix Coffee and Spice Mills, Toronto



ST. JOHN MARKETS—Continued.

feeling. This applies to nutmegs also. Prices otherwise are quoted as last week. We quote: Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, ground, 20 to 25c.; whole, 15 to 20c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb soda, \$2.30 to \$2.38; sal. soda, brls., 1 to 1½c.

SALT—Market is steady at advance of last week. Demand continues good. Prices show no change. Quotations are as follows: Coarse salt, bags, ex store, 52c.; fine factory filled, ex store, \$1 to \$1.15; Canadian, small

bags in brls., 5-lb. bags, \$3.25 per brl.; 10-lb. bags, \$3.10 per brl.; American, wood boxes, 20 lb., 20c.; 10-lb., 12c.

TOBACCO—But a short time ago the larger number of merchants kept but one line of these goods. Now almost all keep three, and some even add a fourth, that of Canadian grown. The demand for this is, however, limited. Then there is one manufacturer who sells direct to the retail trade, so that his brands are but very little handled by the wholesaler. The principal lines, brands and prices are: McDonald's Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c.

McAlpin's Beaver, 62c.; Tecumseh, 65c.; Jubilee, 49c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tuckett's T. & B. Myrtle Navy plug, 59c.; cut, 70c.; Lily, 46c.; chewing T. & B., long black, 48c.; Mahogany 12's, 48c.; Mahogany 7's, 48c.

OIL—Fish oil continues in small supply, market firm. In burning oil a better demand is reported. Values show as last week. We quote as follows: Burning oil, best American, 18c.; best Canadian, 17c.; prime Canadian, 13c.; terms, 60 days, no charge for barrel; linseed oil, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28



“OUR NATIONAL FOODS”

AT

Toronto Industrial Exhibition

SEPT. 3rd to 15th, 1894

We extend a cordial invitation to our customers and the trade when visiting the Fair to call and see our exhibit in the Main Building, near the eastern entrance. We intend to make it the finest exhibit of Breakfast Cereal Foods ever shown on the continent of America, and you should not fail to see it. The exhibit will be in charge of our eastern representative on the road, Mr. F. J. Musgrove, who will furnish samples, quotations and full particulars of the goods.

The Ireland National Food Co. Ltd.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CAN.

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of OUR GRANULATED

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# "SWEET MELODIES OF OTHER DAYS"

MAY BE WELL ENOUGH TO DREAM ABOUT, BUT WE DEAL WITH THE PRESENT, AND TRY TO KEEP UP WITH THE TIMES. OUR 5 AND 10c. PACKAGES PICKLING SPICE ARE THE SUCCESS OF THE AGE. NO LOSS IN WEIGHT AND YOUR PROFIT IS SURE.

**Pure Gold Mfg. Co.**

TORONTO.

See our travelers.



to 30c. Seal oil, steam refined, 40 to 45c.; pale, 38 to 43c. Olive oil, 90c. to \$1. Castor oil, commercial, 6½ to 7c. Extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

**CANNED GOODS**—The association have not yet quoted, except fruits, which they quote low no doubt on account of low price of California. There are those here who think the best known factories are losing much which cost them time and money by the present arrangement. Corn is scarce. There is quiet a demand for American canned peaches, prices being below that of Canadian goods. Salmon are weak. The sale of two cars of California canned fruit, fall delivery, is reported. We quote as follows: Corn, 95c. to \$1.10; peas, 90 to 95c.; tomatoes, 95c. to \$1; gallon apples, \$2.40 to \$2.50; oysters, 1's, \$1.40 to \$1.50; 2's, \$2.20 to \$2.25; corned beef, 1's, \$1.65 to \$1.70; 2's, \$2.65; salmon, \$1.25 to \$1.35; lobsters, \$1.75 to \$2.00; peaches, Canadian, 2's, \$1.90 to \$2; 3's, \$2.90 to \$3; peaches, American, 2's, \$1.65 to \$1.70; 3's, \$2.65 to \$2.70.

**DRIED FRUITS AND NUTS**—Good quality old California London layers are being offered here from New York very low. Loose muscatels continue firm, with good demand. Some dried California fruit for fall delivery have been sold here, not, however, I believe, including raisins. New York houses are quoting Valencias to arrive. Demand, as a rule, is quiet. New Chilian walnuts are now to hand. We quote: Sultana raisins, 7 to 7½c.; Valencias, 5½ to 6c.; London layers, \$2 to \$2.10; loose muscatels, in boxes, 6½ to 6¾c.; prunes, 7 to 7½c.; California, 11 to 12c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 1¾ to 2c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to

14c.; Brazils, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 12c.

**GREEN FRUIT**—Apples are now here in quantities, both Nova Scotia and New Brunswick. Demand, particularly for Nova Scotia, is slow, quality not yet being very good. New Brunswick plums are also in the market, but most to be seen are Canadian, that is Upper Canadian. Sweet potatoes are also to be had. Bartlett pears are lower. Grapes are beginning to arrive freely. All fruit merchants are very busy. Prices are quoted as below: Lemons, \$4.50 to \$5; oranges, \$5.50 to \$6; bananas, \$2 to \$2.50; grapes, \$1 to \$1.25 per basket; cucumbers, 25 to 30c. per doz.; watermelons, 40 to 45c.; gooseberries, 40c. per peck; California apricots, peaches and plums, \$2.50 to \$3 per crate; pears, \$5.50 to \$6.50 per brl.; apples, \$1 to \$2 per brl.; plums, \$1 per box. Tomatoes, native, which are coming in in large quantities, 5 to 6c. per lb.

**DAIRY PRODUCTS**—Milk, owing to dry weather, has advanced in the city 1c. per quart. Cheese is also firmer, and more enquiry is the outcome. Price is still lower here than outside. The factories should take more care putting up their goods, hardly any using scale boards, and in many cases the boxes are not what they should be. A little care now will more than repay for itself in the future, when it takes a very long time to overcome a bad impression. Butter is firm with fair demand; better prices are expected. Creamery is 2c. advanced over price of two weeks ago. Eggs are also firmer, quoted at 10 to 10½c. Butter, dairy, 17 to 18c.; creamery, 22 to 23c. Cheese, 10 to 10½c.

**MOLASSES**—Just at this season demand is light and values rule even. Barbadoes, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice,

34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.

**SYRUP**—Continues quiet, 30 to 35c. per gallon.

**SUGAR**—Demand continues light. Prices are, however, firm. Of the two Montreal refineries but one is now represented here, and it is selling but little sugar, the great bulk being sold by the local combine. Granulated, \$4.40 to \$4.50; bright yellow, 3½ to 3¾c.; yellow, 3¼ to 3½c.; Barbadoes, 3¾c.; powdered, 6 to 6¼c.; Paris lump, 6 to 6¼c.

**FISH**—Medium cod, dry, sold firmer ex vessel. Large and mediums, ex store, are both higher, and owing to the mediums not now running less than 16-inch in length they are much better fish than formerly, large quantities of what were mediums now selling only as small. Pollock are rather easier. Smoked herrings are also not as firm. Shad are now being barreled, and are very firm, the fall shad being always the best. A few fresh halibut and haddock were landed during the week. Wolf Island, a particularly good brand of bay herring, are now in the market. We quote: Large cod, \$3.60 to \$3.70; medium, \$3.23 to \$3.40; small, \$2.90 to \$3; pollock, \$1.65 to \$1.70; bay herring, half brl., \$1.40 to \$1.50; Wolf Island, \$1.75 to \$1.80; shad, \$6 per half-barrel: medium smoked herring, 11 to 12c.; lengthwise, 9 to 10c.

**PROVISIONS**—Pork is rather higher, but demand is light. We quote prices firm at last week's figures. Clear pork, \$19 to \$20; P.E.I. mess, \$16.50 to \$17; prime, \$13.50 to \$14; plate beef, \$13.50 to \$14; extra plate, \$13.75 to \$14.25; pure lard, 9¼ to 10c.; compound, 8 to 9c.; cottolene, 9¾ to 10c.

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS COMPROMISES.

**A.** MUNRO, grocer, St. Thomas, has compromised at 25 cents on the dollar.

Alex. Menzies, drugs, Arnprior, has assigned.

James Dick, general merchant, Shelburne, has assigned.

C. J. McRae, general merchant, Stayner, has assigned.

Rosina Alt, general merchant, Paisley, has assigned.

Hirst Bros., general merchants, Nanaimo, have assigned.

W. Greig, provisions, Toronto, has assigned to Z. Gallagher.

S. Jarvis, grocer, Niagara Falls, has assigned to H. S. Stephens.

Bunyan & Flannerty, general merchants, North Bay, have assigned to John Ferguson.

Charles A. Evans, grocer, Queen street west, Toronto, has assigned to E. R. C. Clarkson. The liabilities are small.

A meeting of the creditors of George Williamson, grocer, College street, Toronto, was held Tuesday afternoon at the office of Richard Tew, the assignee. The statement presented showed liabilities of \$3,500 and assets of \$3,000.

Geo. Eadie, crockery and glassware, Montreal, has assigned on demand of Geo. A. Mann, with liabilities amounting to about \$12,000 and assets \$1,993.44. Principal creditors: R. Bickerdike, \$1,400; Gowans, Kent & Co., Toronto, \$826; J. L. Cassidy & Co., Montreal, \$655; Arch. Campbell, \$828; McMahon, Broadfield & Co., Toronto, \$615; Bank of Hochelaga, \$1,075; F. Nash, \$1,610; Succession Rodier (rent), \$1,145.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Bastien & Co., grocers, Montreal, have dissolved.

Norton & Rorke, general merchants, Lawrence Station, have dissolved; L. D. Norton continues.

CHANGES.

Mrs. Hyslop, baker, Bowmanville, has sold out to Fred. Clarke.

**NOTICE.**

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:  
Blend No. 1 at 35c., either ground or whole roasted  
" 2 at 33c., " " "  
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

**Slee, Slee & Co.**  
makers of



ESTD 1812.  
**Pure malt vinegar.**  
**London, England.**

Batty & Co have for half a century used  
Slee, Slee & Co's pure malt vinegar in making  
their genuine pickles, & sauces.



# Why it Sells

Everybody  
likes it

A cup of Coffee  
exclusively delicious

You will want no other.

**Todhunter, Mitchell & Co.**  
TORONTO

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

**.. ODART'S SPECIALTIES ..**

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

**ODART'S PICKLE - AND - ODART'S SAUCE**

**ODART & CO., PARIS, FRANCE, AND LONDON, ENG.**

**BARTON'S BAKING POWDER**

PUREST, BEST AND GOES FARTHEST  
Phoenix Coffee and Spice Mills, Toronto

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J. L. Eidt, miller, Londesboro', is moving his grist mill to Auburn.

Burgess Bros., grocers, Sault Ste. Marie, have sold out to Hand & Sutherland.

**SALES MADE AND PENDING.**

The assets of T. Sylvestre & Co., grocers, Montreal, have been sold.

The general stock of John McMaster, Perth, is to be sold by auction 5th prox.

**FIRES.**

C. A. Sleeve's sawmill at Coverdale, N.B., has been burned.

R. S. Beattie, general merchant, Bryans-town, has been burned out.

Fire damaged Gillies Bros.' lumber yard, Paris, to the extent of \$5,000 a week ago.

John Matheson's broom factory in Belleville was destroyed by fire on Wednesday.

Alex. Kelly & Co.'s flour mill, Brandon, has been burned out; loss, \$55,000; insurance, \$33,000.

The elevator and contents of the Northern Elevator Company, Winnipeg, have been burned.

McKechnie's sawmills at Durham, Ont., were burned Monday, together with a lot of lumber. Firebugs are believed to have caused the blaze.

**DEATHS.**

James Woolnough, grocer, Niagara Falls, is dead.

**THE SALMON FISHERIES.**

B.C. Commercial Journal, August 21st: "There was a good run on the Fraser during the first half of the last week and the pack was considerably increased. The latter part of the week fishing fell off. Friday night the fish are said to have averaged about forty to the boat, and for Sunday night telegraph advice reports twenty-five fish to the boat. It is believed by some that there will be another spurt on the river before the end of the season, while others state that they believe the run is practically over. Estimates place the pack to date on the Fraser river at 300,000 cases; northern rivers, 120,000 cases; making a total of 420,000 cases to date. The Westminster Board of Trade have requested the Fisheries Department to extend the sockeye season from the 25th to the end of the month, in consequence of the unusual lateness of the run this season."

News, Vancouver, August 22nd: "The salmon run yesterday morning was almost nil. Reports are to hand, however, that a big school is approaching, and the hope is entertained that it will be on hand in time to eke out the pack before the 25th inst. Failing that it will be a serious loss to the canners if the time is not extended for at least one week more."

The Suva (Fiji) Times devotes several columns to trade between Canada and Fiji. The islands are preparing to make experimental shipments of coffee, cocoa, cinnamon, castor oil, oil cake, coconut oil, dye stuffs, ginger and tobacco.

**CONDENSED MINGE MEAT**

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

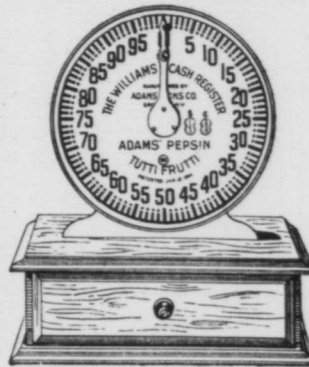
Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.



**GET ONE!**

**ADAMS' Tutti Frutti Cash Register**

A SUBSTANTIAL AND RELIABLE ARTICLE

Send for Descriptive Circular.

**ADAMS & SONS CO.,** 11 and 13 Jarvis St., TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers, THE HAMILTON COFFEE AND SPICE CO

**Sales Increase Yearly**  
It Holds Trade

**One Pound of Johnston's Fluid Beef**

Contains more of the feeding qualities of Beef

**Than 50 Pounds of Extract of Beef**

EXTRACTS OF BEEF are void of all nutritive qualities.

JOHNSTON'S FLUID BEEF is rich in the life principle of Prime Beef. Who would choose a Beef Flavor only when a perfect Beef Food is available?

**The Johnston Fluid Beef Co.**

MONTREAL.

**E. BROWN & SON'S,** 7 Garrick St., London, England, and 26 Rue Bergere, Paris.



**MELTONIAN BLACKING**  
(As used in the Royal Household)  
Renders the Boots soft, durable and waterproof.

**BOOT PREPARATIONS**  
SOLD EVERYWHERE.



**MELTONIAN CREAM**  
(white or black)  
For Renovating all kinds of Glace Kid Boots and Shoes.



**ROYAL LUTETIAN CREAM**  
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



**NONPAREIL DE GUICHE**  
Parisian Polish  
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

**ROYAL DANDELION COFFEE**

We find it necessary to state that the great celebrity of our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.  
Henry J. Keighley, Manager,  
168 King St. West. Telephone 1680.

**EDWARD STILL**

Assignee, Accountant, Auditor, etc.  
1 Toronto Street, TORONTO.  
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.  
Auditor for  
J. B. McLEAN Publishing Co., Toronto.



ASK FOR  
**MOTT'S**

OTHER SPECIALTIES.  
NOUGAT  
RAHAT LAKUHM  
ALMOND ROCK  
EL MAHNA



MEDALS AND DIPLOMAS.  
PARIS  
SYDNEY  
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of  
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

**NIXEY'S LEAD**

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.  
Won't Wear the Blades like others.  
6d. and 1s. Tins.  
**NIXEY'S "CERVUS" KNIFE POLISH.**  
OF ALL STOREKEEPERS EVERYWHERE.  
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives  
Mr W. Matthews, 7 Richmond St. East, Toronto.  
Mr Chas Gyde, 33 St. Nicholas St., Montreal.

**BARTON'S BAKING POWDER**

PUREST, BEST AND GOES FARTHEST  
Phoenix Coffee and Spice Mills, Toronto

**The British Columbia Commercial Journal**

is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed. The Commercial Journal is devoted to the numbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

**MUNN'S BONELESS CODFISH.**

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co., MONTREAL.

— THE IMPROVED —

**Globe Washboard**

The Best Seller in the Market

Send for Quotations

**CHAS. BOECKH & SONS, MANUFACTURERS**  
Brushes, Brooms and Woodenware  
TORONTO

No Grocer's Stock is complete unless he has a supply of

Nelson's Tablet Jellies

AND

Nelson's Brilliant Gelatine

For Dinners, Parties, Etc.

Robinson's Patent Barley

AND

Robinson's Patent Groats

For Infants and Invalids

Wholesale of the Agents . . . .

FRANK MAGOR & CO., Montreal

**CURRENT MARKET QUOTATIONS**

TORONTO, Aug. 31, 1894  
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

**BAKING POWDER.**

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00	
1/2 lb. cans, 1 and 2 doz in case	10 50	
4 doz. in case	4 60	
12 oz. cans, 2 and 4 doz. in case	3 70	
4 oz. cans, 2 and 4 doz. in case	2 40	
6 oz. cans, 2 and 4 doz. in case	1 90	
4 oz. cans, 4 and 6 doz in case	1 25	
Dunn's No. 1, in tins	2 00	
" " 2	75	
Cook's Friend—		
Size 1, in 2 and 4 doz boxes	\$2 40	
" " 10, in 4 doz boxes	2 10	
" " 2, in 6 "	80	
" " 12, in 6 "	70	
" " 3, in 4 "	45	
Pound tins, 3 doz. in case	8 00	
12 oz tins, 3 doz in case	2 40	



9 oz tins, 4 "	1 10
5 lb tins, 1/2 doz. in case	14 00
No 10— doz cases	80 75
1-lb. 3 doz cases	1 20
No 1 (14oz) 2 doz case	1 80
1-lb. 2 doz in case	2 00
3-lb. 1/2 doz. in case	5 75
5-lb. 1/4 "	9 00
5-lb. 1/2 "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND 1/2 lb. tins, 4 doz. cases	0 67 1/2
1 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER: per doz.	
1 lb. sealer jars, 2 doz. in case	2 25
1 lb. jelly jars, 2 "	2 25
1/2 lb. " 2 "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
1 lb. " 3 "	1 20
1 lb. " 4 "	0 75

**BISCUITS.**

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	6
" 3 lb pks 20	8 1/2
Cottage	11
Cocoanut	9
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	9
" 2 lb. pks 20	11 1/2
Jam Jams	11 1/2
Jumbles	11
Lemon	10
Lunch	9
Molasses Snaps	5 1/2
Moss Wafers	14 1/2
Napoleon	12
Nelson Tarts	11 1/2
Oyster Crackers	6
" Square	6
" Pearl	6 1/2
Peach Cakes	13
Pearl Wafers	13
People's Mixed	10
Pilot Family	5
Queen's	12
Reception	14
School Cake	11
Soda	6
" 3 lb pks 20	10
Sultana	10
Tea	10
Variety	12
Village	7 1/2
Wine	8 1/2

BLACKING.	
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquet's French No. 3	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" 2	4 50
P. G. FRENCH BLACKING. per gross	
No. 4	\$4 00
No. 6	4 50
No. 8	7 25
No. 10	25
P. G. FRENCH DRESSING per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4	1 25
RALSTON'S FRENCH	
No. 1	\$9 00
" 2	4 80
" 3	3 60
" 4	4 50

BLACK LEAD.	
NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1oz. and 2 oz. round blocks in cartons	4s 3d 2 00
(9 lb. boxes)	
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	
6 1/2 lb. in large 1/2 d. pkts, 1 gross	4s 3d 1 50
13 lb. in large 1/2 d. pkts, 2 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 2d. pkts, 1 gross	7s 6d 2 50

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
Per gross	
Silver Star Stove Paste	9 00
Matchless silver polish	24 00
MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 90

BLUE.	
NIXEY'S	
"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25
"Cervus" bag blue, 1 size	2 50
" " "	1 25
KEEN'S OXFORD. per lb	
1 lb packets	0 17
1/2 lb	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.	
NIXEY'S	
"Cervus" boxes of 1 doz. 6d.	London 3s., Canada, \$1 15
"Cervus" boxes of 1 doz. 1s.	London 6s., Canada, \$2 30
For 5 gross and upward	
CORN BROOMS.	
CHAS. BOECKH & SONS, per doz net.	
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90

**BARTON'S BAKING POWDER**

PUREST, BEST AND GOES FARTHEST  
Phoenix Coffee and Spice Mills, Toronto







Silver Gloss  
STARCH

ASK FOR  
**BENSON'S**  
CANADA PREPARED  
**CORN**

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears  
our name

SOLELY MANUFACTURED BY

**THE EDWARDSBURG STARCH CO.**  
LIMITED  
CARDINAL, ONT.

Prices current, continued.

**PICKLES, SAUCES, SOUPS.**

Wright & Copp, Agents, Toronto.	per doz	
Snider's Tomato Catsup	5 qts	5 50
" " "	pts	3 50
" " "	pts	2 00
Chili Sauce	pts	4 50
" " "	pts	3 25
Snider's Soups (in 3 lb cans)		3 50
Tomato		3 50
Bouillon, Beef, Chicken Con-		
somme, Chicken Gumbo,		
Cream of Asparagus, Cream		
of Celery, Cream of Corn, Cream		
of Green Pea, Julienne, Mock		
Turtle, Mulligatawny, Mut-		
ton Broth, Noodle, Oxtail,		
Pea, Vermicelli, Vegetable		4 00
Worcester Sauce, pts	\$3 60	\$3 75
" " "	6 pts	6 50
Pickles, all kinds, pints		3 25
" " "	quarts	6 00
Harvey Sauce-genuine-blk. pts		3 25
Mushroom Catsup		2 25
Anchovy Sauce		3 25

**PRODUCE.**

Butter, creamery, tubs	\$0 19	\$0 20
" creamery prints	22	0 23
" dairy, tubs, choice	17	0 18
" low grades to com	0 13	0 14
Butter, pound rolls	0 19	0 20
" store crocks	0 17	0 18
Cheese	0 09	0 10
Eggs, fresh, per doz	3 08	0 10
Beans, per bag	1 25	1 40
Onions, per bag	0 11	0 12
Potatoes, per 5 lb	1 40	1 50
Honey, extracted	0 05	0 08
" section	0 14	0 15

**PROVISIONS.**

Bacon, long clear, p lb	0 00	0 08
Meas pork	17 00	17 50
Pork, short cut, p bbl	18 50	19 00
Hams, smoked, per lb	0 11	0 12
" pickled	0 12	0 12
Breakfast Bacon	0 11	0 11
Rolls	0 08	0 08
Backs	0 11	0 12
Lard, pure, per lb	0 84	0 94
Compound Lard	0 07	0 07

**RICE, ETC.**

Rice, Aracan	3 3 3/4
" Patna	4 2
" Japan	5
" Imperial Secta	5 1/2
" extra Burmah	3 1/2
" Java extra	6 1/2
" Genuine Carolina	9 1/2
Grand Duke	6 1/2
Sago	4 1/2
Tapioca	4 1/2
Goathead (finest imported)	6 1/2



CRYSTAL.  
25 lb sacks. \$1 35  
50 " bags... 2 60

**SAPOLIO.**

In 1/4 for grs. boxes, per gross... \$11 3

**ROOT BEER.**

Adams', 10 cents size, per doz	\$0 90
" " " per gros.	10 00
" 25 cents size, per doz	1 75
" " " per gros.	20 00

**SPICES.**

Pepper, black, pure	\$0 12	\$0 14
Pepper, white, pure	20	28
" fine to superior	10	15
Ginger, Jamaica, pure	25	27
" African	16	18
Jassia, fine to pure	20	25
Cloves	18	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	3

**KEEN'S MIXED**

1 oz. tins, 2 lb. boxes, per box... 1 00

**STARCH.**

BRITISH AMERICA STARCH CO	
1st Quality White Laundry-	
3 lb. cartoons, boxes, 36 lbs.	5 1/4
Ditto... brls., 175 "	4 3/4
Ditto... kegs, 100 "	4 3/4
Canada Laundry, bxs, 40 lbs.	4 1/4
Brantford Gloss-	
1 lb. fancy boxes, cases, 36 lbs.	7
Lily White Gloss, kegs, 100 lbs	6 1/2
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch-	
1 lb fancy boxes, cases, 28 lbs.	9
No. 1 Pure Prepared Corn-	
1 lb. packages, boxes, 40 lbs	7 1/2
Challenge Prepared Corn-	
1 lb. package, boxes, 40 lbs.	7



**KINGSFORD'S OSWEGO STARCH.**

SILVER (40-lb bxs., 1-lb pkgs., new wrappers)	8 1/4
GLOSS (6-lb. bxs., sliding covers (12 bxs. each crate))	9
PURE (36-lb. bxs., 12 3-lb. bxs.)	7 1/2
OSWEGO (40 lb. bxs., 1-lb CORN STARCH) pkgs	8
For puddings, custards, etc.	
ONTARIO (36-lb. to 45-lb. bxs., STARCH) 6 bundles	6 1/4
STARCH IN Silver Gloss	8
BARRELS Pure	7

Canada Laundry	4 1/4
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7 1/2

**EDWARDSBURG STARCH CO., LTD.**

Laundry Starches-	
No. 1 White or Blue, cartoons	5 1/2
Canada Laundry	4 1/4
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6 1/2
Benson's Satin, 1-lb. cartoons	7 1/4
No. 1 White	4 1/2

Culinary Starch-	
W. T. Benson & Co.'s Prepared Corn	7 1/4
Canada Pure Corn	6 1/2

Rice Starch-	
Edwardsburg No. 1 White, 1-lb. cartoons	4 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	4 1/2

**SUGAR. c. per lb**

Granulated	4 1/4
Paris Lump, bbls and 100 lb. bxs	5 1/2
Extra Ground, bbls Icing	5 1/2
Powdered, bbls	4 1/2
Extra bright refined	4 1/2
Bright Yellow	3 1/2
Medium	3 1/2
Dark yellow	3 1/2
Raw	3 1/2

**SALT.**

Bbl salt, car lots	0 90
Coarse, car lots, F.O.B.	0 60
" small lots	0 75
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 38
Common, fine car lots	0 70
" small lots	0 85
Rock salt, per ton	10 00
Liverpool coarse	0 75

**BARTON'S BAKING POWDER**

PUREST, BEST AND GOES FARTHEST  
Phoenix Coffee and Spice Mills, Toronto

S  
Inc  
Prices current  
SYRUPS  
Dark.....  
Medium....  
Bright....  
Very Bright  
Redpath's H  
Trinidad, ir  
New Orleans  
Porto Rico,  
Ivory Bar,  
Do. 2, 6-16  
Primrose, 1  
Sterling (10  
Po  
100 bars...  
60 bars...  
Eclipse, 31  
Everyday,  
Morse's Be  
Queen City  
Detroit, 12  
Empire, 12  
Ruby, 10 c  
Monster, 8  
Sweet Bri  
Extra Per  
Old Browe  
White Ca  
White Oa  
Persian B  
Carnation  
Rose Bog  
Pental, p  
Ocean Bo  
Barber's E  
Pure Bath  
Oatmeal  
Unscented  
Grey Oats  
Plain Ho  
Morse's T  
Turkish E  
Infants' I  
Home Co  
33% Glycer  
Floral Bo  
Stanley...  
Belitrop

BA

# ST. LAWRENCE

# Corn Starch

**Increases in Sales DAILY  
WORTHILY**

Prices current, continued—

**SYRUPS AND MOLASSES.**

SYRUPS.	Per gallon	bbls. 1/2 bbls
Dark.....	25 30	
Medium.....	30 35	
Bright.....	35 41	
Very Bright.....	50 60	
Redpath's Honey.....	40	
" " 2 gal. pails	1 95	
" " 3 " "	1 50	

MOLASSES.	Per gal
Trinidad, in puncheons....	0 32 0 35
" " bbls.....	0 36 0 37
" " 1/2 bbls.....	0 40 0 40
New Orleans, in bbls.....	0 30 0 32
Porto Rico, hdds.....	0 38 0 40
" " barrels.....	0 42 0 44
" " 1/2 barrels.....	0 44 0 46

**SOAP.**

Ivory Bar, 1 lb. bars.....	per lb 6
Do. 2, 6-16 and 3 lb bars.....	54
Primrose, 12 oz. cake, per doz....	8
Sterling (100 cakes).....	4 85

**MORSE'S MOTTLED**

	Per box—in 5 box lots
100 bars.....	\$5 25
60 bars.....	3 25



Eclipse, 3 lbs.....	3 30
---------------------	------

	Per box
Everyday, 12 oz.....	\$4 50
Morse's Best, 12 oz.....	4 50
Queen City, 14 oz.....	3 60
Detroit, 12 oz.....	2 40
Empire, 12 oz.....	2 40
Ruby, 10 oz.....	2 10
Monster, 8 oz.....	1 50

	Per doz.
Sweet Briar.....	0 85
Extra Perfume.....	0 30
Old Brown Windsor Squares....	0 30
White Castile Bars.....	0 75
White Oatmeal.....	0 75
Persian Bouquet, paper.....	2 50
Carnation.....	0 60
Rose Bouquet.....	0 60
Oriental, per gross.....	5 00
Ocean Bouquet.....	0 45
Barber's Bar, per lb.....	0 25
Pure Bath.....	1 00
Oatmeal.....	0 85
Unscented Glycerine.....	0 90
Grey Oatmeal.....	0 60
Main Honey, Glycer., Windsor....	0 75
Morse's Toilet Balls.....	3 90
Turkish Bath.....	0 60
Infants' Delight.....	1 20
Home Comfort.....	0 85
3% Glycerine.....	1 25
Floral Bouquet.....	0 50
Stanley.....	1 00
Heliotrope, wrapped, 1/2 doz.....	1 50
" " in gross lots.....	15 00



1 Box Lot.....	5 00
5 Box Lot.....	4 90
10 Box Lot.....	4 90

Freight prepaid on 5 Box lots.



**SUNLIGHT SOAP.**

1 Case.....	3 30
5 Case lots.....	3 20

Freight prepaid on 5 cases.

**TEAS.**

TETLEY'S TEA.	
No. 1 quality.....	50
" 2 ".....	35

**TETLEY'S COFFEES.**

One quality only.....	35
-----------------------	----

**CHINA GREENS**

Gunpowder—	
Cases, extra firsts.....	42 50
Half chests, ordinary firsts.....	22 38
Young Hyson—	
Cases, sifted, extra firsts.....	42 50
Cases, small leaf, firsts.....	35 40
Half chests, ordinary firsts.....	22 38
" " seconds.....	17 19
" " thirds.....	15 17
" " common.....	13 14

**PING SUEYS.**

Young Hyson—	
Half chests, firsts.....	28 32
" " seconds.....	16 19
Hal Boxes, firsts.....	28 32
" " seconds.....	16 19

**JAPAN.**

Half Chests—	
Finest May pickings.....	38 40
Choice.....	32 36
Finest.....	28 30
Fine.....	25 27
Good medium.....	22 24
Medium.....	18 20
Good common.....	16 18
Common.....	13 15
Nagasaki, 1/2 chests Pekoe.....	16 22
" " Oolong.....	14 15
" " Gunpowder.....	16 19
" " Siftings.....	7 11

Congou—	
Half Chests Kaisow, Mon- ing, Pakling.....	12 60
Caddies, Pakling, Kaisow.....	18 50
INDIAN.	
Darjeelings.....	35 55
Assam Pekoes.....	20 40
Pekoe Souchong.....	18 30

**CEYLON.**

Broken Pekoes.....	35 42
Pekoes.....	20 40
Pekoe Souchong.....	17 35

**TOBACCO AND CIGARS**

British Consols, 4's; Twin Gold	
Bar, 8's.....	59c
Ingots, rough and ready, 8's.....	57
Laurel, 3's.....	49
Brier, 7's.....	47
Index, 7's.....	44
Honeysuckle, 8's.....	56
Napoleon, 8's.....	50
Victoria, 12's.....	47
Brunette, 12's.....	44
Prince of Wales, in caddies.....	48
" " in 40 lb boxes.....	48
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lily, 7's.....	47
Diamond Solace, 12's.....	47
Mvrtle Cut Smoking, 1 lb tins.....	70
1 lb pg, 6 lb boxes.....	70
oz pg, 5 lb boxes.....	70

**MEALPIN TOBACCO CO.**

White Burley Chewing—	
Duty paid per lb	
Beaver, 12 oz., smooth, 3x12, 5c	
and 10c cuts, 12 lb butts.....	61c.
Do. 8 oz., R & R 2x12, 5 and 10c	
cuts, 12 lb butts.....	61
Do. 16 oz., R & R, 10c cuts, 2x12,	
18 lb butts.....	61
Jubilee, 7 1/2 lb, chocolate, 15 lb	
butts.....	68
Prince George, 8s 21 lb caddies.....	47
Tecumseh, 9 to 10 lb (fancy chew'g)	
Extra Black Chewing—	65
Gold Shield, 16 oz., 7 to 10 lb, 90 lb	
butts.....	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s,	
20 lb. pkgs.....	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.....	50
3rds.....	50
Sunny South, 6s and 7s, 18 lb	
caddies.....	46
Solid Comfort, 6s, 18 lb butts.....	44
Special, 7s, extra value, 18 lb	
caddies.....	44
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes.....	82
Puck, mixture, 1-9ths, 5 lb boxes.....	70
Cut Cavendish, 1-9ths, 5 lb boxes.....	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb	
pails.....	80
Apricot, dark sweet, 5 lb pails.....	65
Terms, 30 days, less 2 per cent.	

**CIGARS—S. DAVIS & SONS Montreal.**

Sizes	Per M
Madre E' Hijo, Lord Landsdown.....	\$60 00
" " Panetelas.....	60 00
" " Bouquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria.....	80 00
" " Pina.....	55 00
El Padre, Reina Victoria.....	55 00
" Reina Vict., Especial.....	50 00
" Conchas de Regalia.....	50 00
" Bouquet.....	55 00
" Pina.....	50 00
" Longfellow.....	80 00
" Perfectos.....	80 00

Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens.....	29 00
Cigarettes, all Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

**DOMINION CUT TOBACCO WORKS, MONTREAL.**

CIGARETTES.	Per M
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50

**CUT TOBACCOS. per lb**

Puritan, tenths, 5 lb. boxes.....	75
Old Chum, ninths, 5 lb box.....	70
Old Virgin, 1-10 lbpkg, 10 lb boxes	
Gold Block, ninths, 5 lb boxes.....	73

**CIGARETTE TOBACCO.**

B. C. N. 1, 1-10, 5 lb boxes.....	83
Puritan, 1-10, 5 lb boxes.....	83
Athlete, per lb.....	1 15

**PLUG TOBACCO'S.**

Old Chum, plug 4s. Solace 16 lbs.....	58
" " 8s. " 16.....	68
" " 8s. R. & R. 12 1/2.....	68
" " chew 7s. R. & R. 14 1/2.....	58
" " 7s. Solace 14 1/2.....	58
" " 8s. R. & R. 16.....	58
" " 8s. Solace 15.....	58
O. V. - plug 8s. Twist 16.....	58
O. V. - " 3s. Solace 17 1/2.....	58
O. V. - " 7s. " 17.....	55 1/2
Derby, - " 12s, " 17 1/2.....	51
Derby, - " 7s, " 17.....	51
Athlete, - " 5s. Twist 9.....	74

**WOODENWARE. per doz**

Pails, 1/2 hoop, clear.....No. 1.....	\$1 50
" 3 " " ".....	1 70
Pails, 2 hoops, clear.....No. 2.....	1 40
" 3 " " ".....	1 60
" 3 " " painted.....	1 60
Tubs, No. 0.....	8 50
" " 1.....	7 00
" " 2.....	6 00
" " 3.....	5 00

On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

**Washboards, Globe.....\$1 90 2 00**

" Water Witch.....	1 40
" Northern Queen.....	2 25
" Planet.....	1 70
" Waverly.....	1 60
" X X.....	1 50
" X.....	1 30
" Single Crescent.....	1 85
" Double.....	2 75
" Jubilee.....	2 25
" Globe Improved.....	2 00
" Quick and Easy.....	1 80
" World.....	1 75
" Rattler.....	1 30

**Matches, 5 case lots, single case**

Parlor.....	1 70	\$1 75
Telephone.....	3 30	3 50
Telegraph.....	3 50	3 70
Safety.....	4 00	4 20
French.....	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 50c.....	3 10	
5 cases, freight allowed.....	3 10	

**Mops and Handles, comb**

Butter tubs.....	\$1 60	\$3 60
Butter Bowls, crates as'd.....	3 60	

## BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST  
Phoenix Coffee and Spice Mills, Toronto

# Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

**TRY IT.**

Put up in 5c. Tablets.

## A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff

USE

# BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., Ltd.,

BRANTFORD, ONT.

## THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

# Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

**Lump Sugar**, in 50 and 100 lb. boxes.

**"Crown" Granulated**, Special Brand, the finest which can be made

**Extra Granulated**, very Superior Quality.

**"Cream" Sugars**, (not dried.)

**Yellow Sugars** of all Grades and Standards.

**Syrups** of all Grades in Barrels and Half Barrels.

**Sole Makers** of high class Syrups in tins, 2 lb. and 8 lb. each.

## BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST  
Phoenix Coffee and Spice Mills, Toronto

# OILS

Samuel Rogers & Co.  
TORONTO



"BUILD TO-DAY THEN,  
STRONG AND SURE,  
WITH A FIRM AND  
AMPLE BASE."  
— Longfellow.

**DO YOU?**

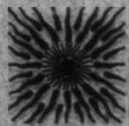
WISH THUS TO BUILD  
an advertisement  
in the  
**CONTRACT-  
RECORD,**  
TORONTO  
will bring you  
orders from the  
best contractors.

**DUNN'S  
BAKING  
POWDER**  
THE COOK'S BEST FRIEND  
LARGEST SALE IN CANADA.



CELEBRATED FOR

**Jams,**  
**Pickles,**  
**Sauces,**  
**Potted Meats,**  
**Table Delicacies.**



—SOLD BY—

**All Grocers in Canada**  
**BARTON'S BAKING POWDER**

## DALLEY'S PURE FRUIT

**FLAVORING  
EXTRACTS.**

Has not a single Peer in  
Canada for Strength,  
Purity and Flavor.  
Is 50 per cent. better  
value than any other ex-  
tract for same money.  
Try it and be convinced.



The F. F. Dalley Co., Ltd.  
HAMILTON  
Sole Manufacturers.

## Crosse & Blackwell

CHARLES F. CLARK, EDW. F. RANDOLPH  
PRESIDENT. TREASURER.  
ESTABLISHED 1849.

**THE BRADSTREET  
MERCANTILE AGENCY**  
THE BRADSTREET COMPANY,  
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States  
Canada, the European Continent, Australia and  
in London, England.

The Bradstreet Company is the oldest and  
financially the strongest organization of its  
kind—working in one interest and under one  
management—with wider ramifications, with  
more capital invested in the business, and it  
expends more money every year for the collec-  
tion and dissemination of information than any  
similar institution in the world.

36 Front St. East and  
TORONTO OFFICE 27 Wellington St. East.  
THOS. C. IRVING, Superintendent.

**THE  
Oakville Basket Co.,**  
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

**DURABLE PAILS AND TUBS.**

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel  
Hoops, sunk in grooves in the staves and cannot  
possibly fall off. The hoops expand and contract  
with the wood. **BEST GOODS MADE.**

Represented by  
Chas. Boeckh & Sons, Toronto,  
H. A. Nelson & Sons, Montreal.

**ORDER  
IVORY BAR  
SOAP**

PUREST, BEST AND GOES FARTHEST  
Phoenix Coffee and Spice Mills, Toronto

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

# GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherrv, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

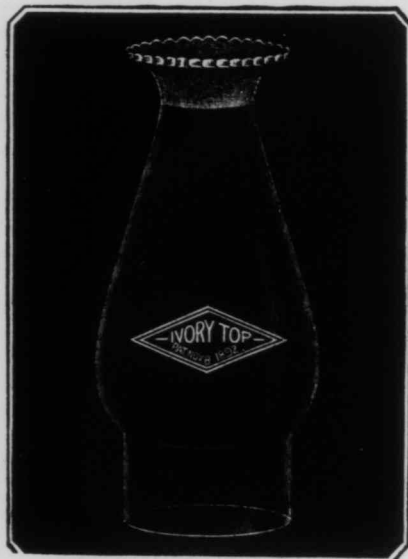
**GOODALL, BACKHOUSE & CO.**

**LEEDS, ENGLAND.**

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.



ASK TO SEE A SAMPLE

OF OUR

**"IVORY TOP"**

**LAMP CHIMNEY**

It is a Pure Flint "AMERICAN" Chimney that heat will not break. Made especially for good retail trade.

**Gowans, Kent & Co.**

TORONTO AND  
WINNIPEG.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1726.

AGENTS FOR CANADA:—  
C. E. COLSON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N. B., and Montreal.

**GEO. ROSSITER,**

Brush Manufacturer,  
10 to 14 Pape Avenue, TORONTO  
Machine Brushes Made to Order  
SEND FOR PRICE LISTS

**GROCERY BROKERS**

**W. C. A. LAMBE & CO.,**  
TORONTO.

AGENTS FOR  
THE ST. LAWRENCE SUGAR REFINING CO.,

**Oakey's**  
**'WELLINGTON'**  
**KNIFE POLISH**

The Original and only Genuine Preparation for  
Cleaning Cutlery.

**JOHN Oakey & Sons, Limited,**  
Manufacturers of Emery, Black Lead, Emery and  
Glass Cloths and Papers, etc.  
**Wellington Mills, London, England**

REPRESENTATIVE IN CANADA:  
**JOHN FORMAN, 18 St. Alexis St.,**  
MONTREAL. sp

HYDE PARK, ATHLETE, PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.