

# THE CANADIAN GROCER

VOL. IX

TORONTO, MARCH 1, 1895.

No. 9

## COLMAN'S MUSTARD



**BEST ON EARTH**

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



# HUNTLEY & PALMERS

*ENGLISH BISCUITS*

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, } ENGLAND  
or 162 Fenchurch St., LONDON, E.C.

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

0.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOES.

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TO THE

## Wholesale Grocery and Jobbing Trade

We have gone over our list for Indurated Fibre-ware and have made reductions in price in every case, averaging 5% all around.

Freight paid on lots of \$25.00 and over. New and improved machinery having been lately put in, and our manufacturing premises in this department greatly enlarged, we are now able to offer a superior article at a still further reduced price.

Price lists with discounts, terms, etc., upon application to us or any of our

### BRANCHES

Montreal Branch: 318 St. James St.

Toronto Branch: 29 Front St. West.

### AGENCIES

F. H. Andrews & Son,	Quebec, Que.
Alfred Powis, - -	Hamilton, Ont.
J. A. Hendry, - - -	Kingston, Ont.
Schofield Bros., - -	St. John, N. B.
John Peters & Co., -	Halifax, N. S.
Tees & Persse, - -	Winnipeg, Man.
James Mitchell, - -	Victoria, B. C.
Permanent Agents } - -	St. John's, Nfld.
not yet appointed. } - -	Sydney, Australia
	Melbourne, "

# The E. B. EDDY CO., Hull, Canada

**Standard Goods THE Best to Handle**



**THEY STAND AT THE HEAD**

No Verdigris in these goods  
They are made in Silver Lined Pans

And are

**FOR SALE BY LEADING  
HOUSES EVERYWHERE.**

FOR **PURITY** **Bi-Carbonate of Soda** FOR **STRENGTH**

TRADE MARK

This brand is always reliable. Highest test 98<sup>50</sup>/<sub>100</sub> % pure.

Made only by **The UNITED ALKALI CO., Ltd., Liverpool.**

**Fry's**

≧ 80 Medals ≧

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

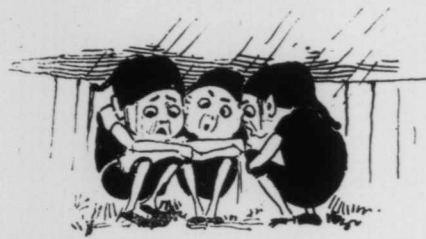
AGENTS FOR CANADA

**ARTHUR P. TIPPET & Co.**

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.



Sales increasing every day. Highest testimonials from the best trade of Canada.

## Many Grocers

Are very sick of trying to sell unsatisfactory teas, and will feel worse until they commence to handle the best of all teas.

# GRAND MOGUL

1-2 and 1 lb. Packages, 40 and 50 cents.

**T. B. ESCOTT & CO.**

SOLE AGENTS

Wholesale Grocers

..... LONDON, ONT.



Our Goods...

YOUNG & SMYLLIE'S  
PURE SPANISH

ACME  
LICORICE  
PELLETS

STICK LICORICE

Can be relied upon for quality. They are absolutely pure and are always first-class. Any of the leading houses can supply you.

YOUNG & SMYLLIE,

Brooklyn, N.Y.

THE CONSUMER HAS



COULDN'T HELP IT

The best Package Tea on the market.



ROSE & LAFLAMME

AGENTS

39 Lemoine St. MONTREAL



KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

To the Trade

As the season of Lent is now upon us, we shall be glad to receive your orders for Messrs. Marshall & Co.'s Scotch Fish Delicacies and "Crown" Brand of Salt Herrings in kegs, etc. These goods are unsurpassed.

Messrs. Marshall & Co. have arranged for a very low rate of freight to Canada, shipping on a through Bill of Lading from Aberdeen, Scotland.

The February "Export Price Current" has been mailed to you. Yours very truly,

Walter R. Wonham & Sons

Sole Agents for Canada, Montreal.

nd will  
all teas

cents.

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OME  
PRICE  
ELLETS  
ICE

1.Y.

# THE ST. LAWRENCE SUGAR REFINING CO.'S

**GRANULATED      YELLOWS      SYRUPS**

## ARE PURE

**NO BLUEING**      Material whatever is used in the manufacture of      **OUR GRANULATED**

# Richards' Pure Soap

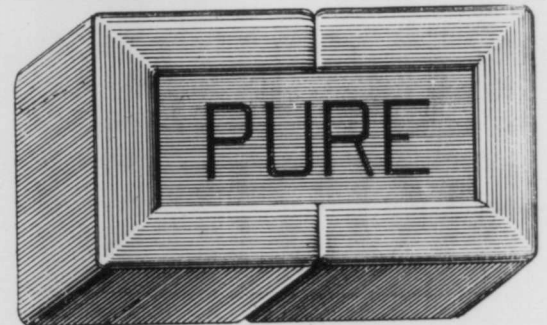
The grocers don't keep it

**THEY SELL IT**

Full Weight  
Pays 30% Profit  
"Superior to all others"

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**D. RICHARDS, Mfr.,      Woodstock**



OTHER SPECIALTIES.  
NOUGAT  
RAHAT LAKUHM  
ALMOND ROCK  
EL MAHNA



MEDALS AND DIPLOMAS.  
PARIS  
SYDNEY  
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. |      WORKS      LONDON, W. C. |      ROSE & LAFLAMME, Montreal.

# A Delicious Blend

Others will offer you a coffee guaranteed just as good as our Pure High Grade

## EXCELSIOR BLEND COFFEE

BUT

The result of a purchase will be disappointment and loss of trade. There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

## Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers  
Sole Patentees of the Improved Process of Roasting

**TORONTO**

# BATTY & CO., LONDON, ENGLAND



Batty's  
Nabob  
Pickles  
Crown  
Pickles

Batty's  
Nabob  
Sauce  
Batty's  
Worcester  
Sauce

For Sale by leading Wholesale Grocers.

People want good milk  
if they only know where to get it.



# "REINDEER BRAND"

## CONDENSED MILK

"I am satisfied that the original milk from which the REINDEER BRAND is prepared is of unusual richness. In point of flavor, color, and consistency it leaves nothing to be desired."

**DR. OTTO HEHNER**

Hon. Secy. of Soc'y. of Pub. Analysts, London, Eng.

**DR. ARTHUR HILL HASSALL**, Analy. Sanit. Inst., London, Eng., says:

"THE REINDEER BRAND condensed milk must be pronounced of excellent quality, and in every way satisfactory."

**PROF. JAS. W. ROBERTSON**, Dom. Dairy Commission, says:

"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous SWISS products."

# IN GOOD SHAPE

FOR THE COMING SEASON



"THE 400 SELECT TEA" Rich, Creamy Body  
... Satisfying, Delicious.

W. H. GILLARD & CO. WHOLESALE ONLY HAMILTON

**WM. PATERSON & SON**

**BRANTFORD**

B I S O D A T S  
S I C U  
STANDARD GOODS



This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

# THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, MARCH 1, 1895

(\$2.00 per Year) No. 9

## DROPS FROM THE EDITOR'S PEN.

"What is the cause of balóness?" asks an inquisitive one. Come now, this is too delicate a question altogether.

A member of the Coventry (Eng.), Grocers' Association was recently convicted of selling adulterated butter, notwithstanding that he had bought it for the pure article. The association has since passed a resolution protesting against inspectors having the power to obtain summonses under the Food and Drugs Act "for selling an article like butter, which was neither really food nor a drug." It was claimed that if summonses were issued under the Margarine Act the trader would be given the option of protecting himself.

At a meeting of the Hartlepool Retail Grocers' Association the other day one of the members wanted to know if something could not be done to relieve wholesalers of the tax of giving Christmas presents to retailers. He had received numerous presents himself. In fact, he had lived a fortnight on what he had got. He thought, however, that as the retailer had stopped giving presents to his customers the wholesaler should do ditto. The other members could not see eye to eye with him, and no action was taken. The member in question is evidently willing to forego the perquisites — if he can get the other fellows to come into his boat. He does not believe in "paddling his own canoe."

The net profit of the Richelieu & Ontario Navigation Co. was last year over 16 per cent. Lower freight rates are now in order, but it does not follow they will materialize. Money makes the mare go, but making money does not usually make big corporations more magnanimous.

There is one advantage about quiet times in business: they afford merchants time to think. The trouble with a good many is that they do not think enough. More

people lose money by not thinking enough than there are who lose it from thinking too much.

Save your discounts, and your discounts will save you.

Do not imagine that these be ancient times because some business men employ ancient methods. For instance, do not advertise, or take a trade paper.

Never trust your memory for keeping accounts. It is about as wise as trusting with goods a man who is an entire stranger to you.

A merchant often diminishes his dollars by enlarging his quarters.

The merchant who cuts prices because somebody else does, is simply endorsing his action, and this is about as foolish as to endorse his note.

"What is Enterprise?" asks a contemporary. Well, it is not sitting down and folding one's arms because business is not satisfactory. Consequently, it must be something of an opposite character.

The production of Anthracite coal in the United States last year fell off 1,696,337 tons and the price 25 to 75c per ton. Hard Times evidently invades the demesne of the coal barons as well as that of ordinary mortals.

"The ideal home is one that ministers to the needs of all those who make it." That is, of course, it ministers to all except the grocer who keeps open till he is too tired to enjoy anything but his bed.

The members of the Grocers' Association of Grimsby (England), held their annual tea meeting the last day of January. The wife of the president presided, and she was assisted by the wives of other members.

Here is a cue for the Grocery Association in Canada. To them we say, go thou and do likewise.

Hard times make good merchants as well as severe storms good sailors. Chew this thought for consolation.

If the members of the Ontario Legislature display half as much care for the public weal as they did a few months ago, to make their own calling and election sure, many good measures will be placed upon the Statute Book and many bad ones removed therefrom.

It is yet to be demonstrated whether the members of the Eighth Parliament of Ontario are an improvement, in a business sense, upon their predecessors in the Seventh Parliament. By their Acts ye shall know them.

A public meeting has been called by Mayor Kennedy for to night (Friday) to discuss departmental stores. It is safe venturing that the meeting will be noted more for the variety of views advanced than for the practical benefits that will result. It may do something as an educator, but that is about all it can do.

Because a grocer was the first to see the spring robin it does not follow that the first spring robbing will be done by a grocer.

When a daily paper simultaneously goes into politics and selling tea, the people might well ask: "Where are we at?"

Politics are in bad odor, and as the chief literary dispenser of them has also gone into the tea business, deterioration in value may be looked for in one or other of the commodities. As the property of the one is to give out and the other to take in odors, it is obvious which will suffer by the combination.

### THE DEPARTMENTAL HYDRA.

**A** REPRESENTATIVE of THE CANADIAN GROCER has interviewed a number of the retail grocers of Toronto regarding their opinion of and attitude towards the hydra-headed departmental store.

In some cases the retailers absolutely refused to say anything, putting forward as a reason for their silence the argument that all agitation against these powerful competitors merely served to advertise them and increase their business.

Others, however, were willing to take a bolder stand on the question. Departmental stores, these thought, were probably here to stay, and enterprising grocers would manfully accept the existing condition of affairs, and endeavor to hold their own by meeting their big competitors, as far as possible, at every hand.

Mr. Henry Swan, of Swan Bros., King street east, said that there was no use denying that these big establishments injured, to a greater or less degree, the trade of smaller men all over the city. Especially at holiday times was this the case, when, in order to attract great crowds to their premises, these houses offered some particular lines of groceries almost at cost price.

But, went on Mr. Swan, as long as the retailers attended thoroughly to their business and did all in their power to please their customers, there was not much danger of their losing their regular trade. The reasons for this were plain. The proprietors of the big departmental stores, having many irons in the fire, could not be expected to be thoroughly up in the thousand and one things about the trade with which a live retailer was intimate. Moreover, in these large stores groceries were generally done up carelessly and in a hurry, and practically "thrown at" the people. Customers soon found out that while they got quantity they did not get quality at such places, and thereupon returned to the retail man. And here the live grocer got in his effective work by being even more than usually careful of what went out of his store, and in what condition.

Still other leading retailers advanced the argument that inasmuch as the grocery business consisted in great part of "local" trade, the departmental stores were to a great extent handicapped in the race. To be more lucid, in most households every day, and at almost every hour of the day, something was wanted for the kitchen or laundry, and the nearest first-class grocery store was in such cases bound to be patronized.

For another reason many claim the departmental stores cannot really "down" the live grocers of the city, and that reason is this, there is such a small margin on the average grocery article that, as long as the

former stick to legitimate business, and sell to make a profit, and not to advertise other lines of goods, they cannot oust the latter.

The retailers who were asked their opinion regarding Ald. Davies' scheme to limit the spheres of departmental stores, pooh-pooed the idea. They held that the principle of artificially restricting trade was wrong, and that at any rate the alderman's scheme was impracticable, for the simple reason that it would be impossible to draw the line regarding what goods one should carry and what another. For instance, which should be allowed to sell wash tubs, a house-furnisher or a grocer, whose business it was to supply goods for kitchen use in general? Mr. Swan is one of those who most favors freedom of trade.

One well-known and enterprising grocer made the suggestion that the Factories Act should be made to apply to departmental stores, or that at least some measure including the same regulations as regards the employing of juveniles and especially dealing with these big concerns should be passed by the Legislature. The effect of such a measure would be to do away with employment of boys and girls under a specified age; to compel the big stores to pay their employes higher wages, and thus bring them down to a great extent to the level of their small retail competitors.

Still others, Mr. Swan among them, seem to think it would be a good idea to impose extra taxation on the departmental stores to make up for the loss in revenue sustained by the city as a result of the closing of smaller stores consequent upon the competition of these large concerns.

On the whole, the general opinion seems to be that weak and inexperienced grocers will succumb to the struggle, but that really live and enterprising houses will prosper, notwithstanding departmental stores.

### CEYLON TEA DISTRIBUTION.

The distribution of tea exports from Ceylon during the years 1894, 1893, 1892, and 1891 were, according to Gow, Wilson & Stanton, as follows:

	1894.	1893.	1892.	1891.
Unit'd King-				
dom .....	75,346,644	75,500,077	64,815,075	63,744,987
Austria .....	6,934	7,190	93,793	74,426
Belgium .....	8,961	3,509	605	85
France .....	18,366	27,992	15,374	21,210
Germany .....	149,830	225,636	123,077	92,291
Holland .....	600	10,818	970	2,280
Italy .....	4,800	9,007	4,279	4,649
Russia .....	41,494	53,272	400	11,230
Spain .....	45,753	37,513	13,830	16,995
Sweden .....	500	3,650	.....	300
Turkey .....	9,155	8,434	3,130	4,211
India .....	875,578	964,104	528,037	620,161
Australia .....	7,446,782	6,968,956	5,166,154	3,210,598
America .....	216,422	112,440	100,893	163,137
Africa .....	74,789	114,857	64,728	70,828
China .....	155,522	188,099	103,988	163,041
Singapore .....	26,465	21,906	11,381	3,613
Mauritius .....	106,675	110,079	89,617	68,783
Malta .....	46,615	38,435	18,326	2,000
Total lbs. .....	84,591,714	84,406,064	71,153,657	68,274,420

Canada, it must be remembered, buys most of her Ceylon tea in Ceylon.

### CORN PACK IN U. S. AND CANADA.

The American Grocer figures it out that the pack of corn in the United States last year was 3,414,808 cases of two dozen cans each. Compared with the unprecedented pack of 1893, this shows a decrease of 886,643 cases, but is 807,263 cases above the average of the past ten years. The heaviest falling off from the output of 1893 was in sections of the west in which supplies were greatly curtailed by drought. Thus, Iowa's record shows a decrease for the year of about 350,000 cases, Nebraska 156,000 cases, Kansas 12,000 cases, and Michigan nearly the same. The Maine pack shows little change. Maryland and Virginia are about 90,000 cases behind; New York state is about 113,000 cases short of last year, and Pennsylvania and Delaware together are about 60,000 cases behind. The only increase recorded is 47,800 cases in the Indiana pack. The details of the pack of the past two years is given as follows:

	Cases 2 dz. tins each.	
	1893.	1894.
Maine .....	609,167	603,116
Maryland and Virginia .....	540,957	450,315
New York .....	1,074,530	961,276
Illinois .....	626,496	519,640
Indiana .....	76,108	123,959
Iowa .....	470,381	121,639
Ohio .....	369,000	344,049
Nebraska .....	192,300	36,800
Kansas .....	12,950	20,799
Missouri .....	26,840	15,444
Michigan .....	1,200	100
Pennsylvania .....	57,513	39,990
Delaware .....	40,105	7,042
Other states .....	67,804	42,801
Total United States .....	4,184,451	3,277,743
Canada .....	117,000	137,065
Total United States and Canada .....	4,301,451	3,414,808

The pack of corn in 1894 compared with the output of previous years as follows:

Year.	Cases 2 dz. tins each.	Year.	Cases 2 dz. tins each.
1894 .....	3,414,808	1889 .....	1,760,300
1893 .....	4,301,451	1888 .....	3,491,474
1892 .....	3,351,079	1887 .....	2,311,424
1891 .....	2,889,153	1886 .....	1,704,715
1890 .....	1,588,860	1885 .....	1,682,171
Total ten years .....	26,075,458		
Average per year .....	2,607,545		
Average per year, 1892-94 .....	3,749,111		

The N. Y. Journal of Commerce says that the condition of the market from the opening of the season of 1894 to date would indicate that there has been and still is quite enough corn to go around. A reasonable presumption is that either a considerable quantity of corn was carried over from 1893, or the consumption has fallen behind to greater or less extent.

Established 1850

## ..Fruit Jars..

Present prices: Packed in 1 Doz. Partition Boxes.

Pints, 7.00 Gross.  
Quarts, 8.00 "  
½ Gallons, 10.50 "

(Prices will advance 50c. per gross) ON THE 1st MARCH.

MAIL YOUR ORDERS AT ONCE.

**JAMES A. SKINNER & CO.**  
Toronto, Ont. Vancouver, B.C.

Here You Are  
Grocers



TEA

Special trade in two lots Japans at 16 and 18 cents.  
If our travelers do not see you, write us for samples.

LUCAS, STEELE & BRISTOL

Hillwattee  
Tea Agents

HAMILTON

You Want Dry Salt  
You Want Fine Salt  
You Want the Best Salt

THE WINDSOR

FILLS THE BILL.

100 3's.	42 7's.	} Prices very little higher than inferior packs.
60 5's.	15 20's.	

JAMES TURNER & CO. : : HAMILTON



They Are Imitated

Because they are the original, the most popular, and the best. Manufacturers will tell you that this kind or that kind is "the same as," or "as good as," **SNIDER'S.** What better recommendation do you want for SNIDER'S?



WRIGHT & COPP, Dominion Agents, TORONTO.

NADA.

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# FISH . . .

Loch Fyne Herring in kegs.

Whitefish in half barrels.  
Trout in half barrels.  
Fresh Water Herring in half barrels.  
Labrador Herring in bbls. and half bbls.  
Newfoundland Herring in barrels.  
Ripling Herring in half barrels.

Also a full line of Codfish, both whole and boneless. Write us for quotations.

**H. P. Eckardt & Co.** Wholesale Grocers, **Toronto**

## C. P. R. STOCK.

“**A**T the meeting of the directors of the Canadian Pacific Railway Company, on Saturday, a half-yearly dividend of two per cent. on the preference stock was declared, but, in view of the continued and unexpectedly large decrease in earnings, and the advisability of maintaining as strong a position as possible during this period of unwonted depression in business, the board decided that it would not be prudent to pay any dividend on the ordinary shares for the last half of the year 1894.”

Such was the announcement given out by the directors of the road after the meeting last Saturday in Montreal. A journal of that city, in commenting upon the situation, says:

“The announcement caused considerable surprise. It was not, however, as a lightning bolt from a clear sky, for among well-informed people it was a foregone conclusion that a reduction, if not an entire cancellation, of the dividend on the common stock, would be made. That a decided drop would be taken by the stock was also generally conceded, so that when the other morning London quoted C.P.R. six points down, no one was very much surprised. That there was practically no C.P.R. stock afloat was probably a very fortunate thing, so far as the Street was concerned. Business was prac-

tically at a standstill on the Exchange. As one broker expressed it, ‘We are all afraid to open our mouths for fear of being loaded with something we don’t want.’ Canadian Pacific opened at 43 and sold down to 42, with some three hundred and fifty shares changing hands. Outside of this lot there was practically nothing done in C.P.R. or anything else at the morning session.

“In speaking of the amount of C.P.R. held in Montreal, one well-informed gentleman of the Street said that there was practically very little stock in the city, and what there was was locked up in strong boxes; that as a speculative medium it hardly existed here. At one time it was dealt in very largely, but, in the autumn of 1890, during the Baring panic, and again in the panic of 1893, the stock was all absorbed in London, and since that time has speculatively ceased to exist on this side of the water. Outside of the large holdings of the directors there was none to speak of.

“On the New York Stock Exchange, C. P.R. opened at 43 $\frac{1}{4}$ , and, on a few transactions, up to noon sold down to 43. In 1894 the highest for the stock on the local Exchange was 73 $\frac{1}{4}$ . This was in January. The lowest on record was in April, 1885, when it sold down to 35 $\frac{3}{4}$ . In 1889 the stock sold, in London, at 48 $\frac{3}{4}$ , and in 1892, in London, sold at 97 $\frac{1}{2}$ . In the year 1893, 66 was the lowest and 90 $\frac{1}{4}$  the highest in New York.”

## NECESSITY OF COMPOSURE.

One thing which, if not a necessity, is at least conducive to comfortable living, is hardly appreciated even by those who most need it. This is the need of having some time each day entirely alone. It is impossible to live comfortably without composure of mind, and there is no way of securing it so surely as to spend a short time each day—and a long time is even better—in silence and free from interruptions. It is soothing to tired nerves and strengthening to a tired mind. The person who does not like to be alone, who does not even strongly desire to be alone, once in a while, is already on the highroad to ill-health. It is the only way to have relief from the confusion of always being in some one’s presence, which will, sooner or later, either affect the nerves or weaken the mind.

Wherever or however you live, then, see to it that you have at least one hour out of every twenty-four which you can call your own. Some busy people may at first think this is impossible; but we rarely find any one who does not waste more than this every day, and who is not the worse off for the waste. The very act of taking this hour strengthens the will, and adds that much to the comfort of living, since a weak-willed person is at the mercy of everything and every person that encroaches upon his rights; and not the least of these is the right to live a healthy, comfortable life. This advice should be taken to heart by our merchants.

# Tubs

AND . . .

# Pails

We are selling agents for the

## Celebrated “Globe” Brand

Manufactured in Michigan, and are enabled to

**GUARANTEE PRICES TO BE AS LOW AS ANY**

Place your Orders for this Brand.  
You will have the . . .

**BEST GOODS AND SAVE MONEY BESIDES**

**H. A. NELSON & SONS - Toronto**

# CURRANTS ... PRICE RIGHT

We beg to advise the trade of the arrival of  
a large direct shipment of

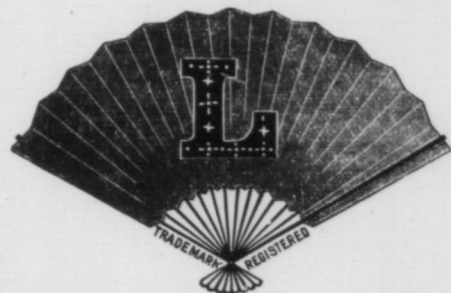
## Fine Filiatra Currants

IN CASES AND HALF CASES.

**Davidson & Hay** WHOLESALE GROCERS  
— TORONTO

# TEAS

**FAN BRAND**



**EDWARD ADAMS & CO. - London, Ont.**

## Arctic Cough Drops

**THERE ARE  
NO BETTER  
COUGH DROPS  
MADE.**

The demand has been large and continuous  
for the last five years.

Packed in —

Elegant Glass Jars, 4 lbs. each.  
Handsome Tins, 5 lbs. each.  
And in 5c. Packages.

**G. J. HAMILTON & SONS - - Pictou, N. S.**

**“At last we have a Canadian Dairy Salt that is Superior to any that is Imported.”**

Prof. Jas. W. Robertson, Dominion Dairy Commissioner, in an address on Butter Making at the Chesley meeting of the Ontario Creameries' Association.

**ASSORTED  
CAR LOADS OF**

**Cheese Factories**

That used Windsor Cheese Salt last season found that it added to the selling price of their product and gave it better keeping qualities. . . . .

**Creameries**

Use Dairy Salt in 200 lb. bags and in paper lined barrels. Those that used it last season found it superior to English or American Salts, **AND SAID SO.** The result is, that nearly every creamery in Canada will use Windsor Dairy Salt this season.

**WINDSOR  
SALT**

**For Your**

Own trade you will need Table Salt in 5 cent and 10 cent bags, and Dairy Salt in 20 lb. and 50 lb. bags — others may need some too.

**You Can**

Supply Creameries and Cheese Factories in your neighborhood, and make a good profit by ordering an assorted car load of Windsor Salt. . . . .

**PAY A . . .  
GOOD PROFIT**

Prices, samples and any information can be had from your **WHOLESALE GROCER**, or the following agents :

TORONTO SALT WORKS, Toronto  
MORROW & EWING, Montreal

SMITH & TILTON, St. John, N.B.  
A HARVEY, Winnipeg, Man.

J. S. PEARCE & Co., London  
THE RATHBUN CO., Deseronto

**Windsor Salt Works - Windsor, Ont.**

# THE CANADIAN GROCER

I. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

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## THAT SYRUP DUTY.

THE articles which have been appearing in these columns during the past few weeks in regard to the tariff on dark syrups have, as far as we are aware, been unanimously endorsed by the trade. This is natural.

The question is one that touches a sore spot.

The measure of our sympathies toward any question is gauged by the extent to which our interests are affected.

The tariff on dark syrups interests everyone in the grocery trade.

The duty of 7c. per gallon, with an additional impost on the barrel in which it is brought into the country, is as illogical as it is unjust. And we have yet to hear a reason or excuse advanced for its existence.

It can hardly be based on protectionist principles. In order to constitute protection there must be something to protect.

As we have already pointed out, the Canadian refineries practically make no dark syrups. Why they do not we cannot tell. As they can, but do not, it must be concluded they will not.

But whatever may be the reason for the practical non-production of this particular syrup in Canada, one thing is certain: Dark syrups are wanted; and in order to satisfy this want it is necessary to pay a duty, counting tax on barrel, of as high as 90 to 95 per cent. in some instances.

Were even this duty imposed for revenue purposes it would be absurd: Its very excessiveness would defeat its purpose.

The anomalous character of the duty on dark syrup is again pressed upon the attention of Hon. Clarke Wallace, Controller of Customs. He is a grocer, and has therefore a practical acquaintanceship with the subject. In the past he has had his ears open to the cry of the trade as none of his

predecessors have; and it is to be hoped that he will not close them in this particular instance.

## TOO MANY BRANCH BANKS.

COMMON is it to humanity to try and pluck the mote from its brother's eye while a beam is still in its own eye.

One of the particulars in which this weakness is evidenced is in the periodical addresses or writings of bankers.

These gentlemen are prolific in the lessons they read merchants on the evils of careless credits and excessive expansions of trade. Yet in both these particulars they often exhibit a good deal of remissness themselves.

Their shortcomings in the matter of credits are revealed by some of the published statements of insolvent concerns. Their shortcomings in the way of undue expansion of trade are not so generally known; but they are true, nevertheless.

A few years ago, it will be remembered, most of the banks were consumed with the missionary spirit to start branches, urban and suburban.

As a result, there were soon too many branches; and as too many branches meant not enough business, some of them are white elephants on the hands of the parent banks.

This is no mere hap-hazard assertion. THE CANADIAN GROCER'S authority is one of the leading, best known, and respected financial authorities in Toronto, and he says that it is becoming a serious thing what is to be done in the premises.

Sound as are the chartered banks of Canada, yet it is evident that some of them do those things which they should not do when hungry for business, as well as ordinary merchants.

It is now the duty of the banks to act upon their own advice to merchants: Take in sail.

## THE PEDLARS' NUISANCE AGAIN.

THE pedlars' nuisance has not been abated yet in Montreal, as shown last week at the proceedings of the Market Committee of the City Council. At this meeting a deputation from the Montreal Retail Grocers' Association headed by Mr. John Johnston, the president, attended. Their object was to try and get the business of the pedlars restricted as much as possible. The pedlars paid neither business nor water tax, and often sold inferior articles, frequently prejudicial to public health. The committee was asked to induce the Council to provide that a license at the uniform rate of \$100 a year should be exacted of all pedlars. The petitioners also asked that all measures used by pedlars not bearing the seal of the inspector of weights and measures be confiscated.

Mr. Johnston explained that everything in the fruit and vegetable line was peddled

about nowadays, and not a few of the pedlars had no license at all. In other cases one license would go round three pedlars. The cart license went with one, the badge with another and the receipt with the third. Then the Mayor and Chief of Police granted reductions in some cases, and in others granted licenses for portions of the year. If a shopkeeper tried to pay his tax and was fifteen cents short, his money was refused. This was altogether unfair to those legitimately in trade.

Ald. Penny enquired if the Mayor or Chief of Police had the right to give licenses to pedlars free, or even at a reduced rate. He doubted if they had.

Ald. Nolan said that the Mayor, Chief of Police or anybody else had a right to override a by-law. The Mayor had probably been actuated by kindness, but he had exceeded his right.

A resolution was passed asking the Council to notify the Mayor and Chief of Police to see that the by-law regarding pedlars is strictly enforced.

THE CANADIAN GROCER has repeatedly commented upon the injustice of allowing the pedlars free sway, and the statements made by President Johnston need no corroboration, for the facts they refer to are common talk. Even allowing that the pedlars are taxed, we contend that the tax is not nearly sufficient. The tax on pedlars in Montreal is only \$25 per annum, little enough in all conscience compared with the heavy municipal as well as provincial imposts collected from the unfortunate retail trader who is unlucky enough to have a regular place of business. Why the retail grocers and butchers, with the political influence they can exert, stand it is a mystery. If the aldermen won't grant them justice, they can easily bring these gentlemen to time if they go about it in the right way. But, according to Ald. Nolan, even the ordinary by-law is not enforced in some cases. If this is so, any individual grocer can soon bring both the Mayor and Chief of Police to time by instituting an action in the courts against either of these officials for unconstitutional conduct.

## BEET SUGAR OVER-PRODUCTION.

ACCORDING to the cable advices there is promise of a very singular struggle in Europe for the control of the sugar market, and the United States, which receives a great part of its sugar from the countries involved, will naturally be much affected. The practice of encouraging the growth of sugar beets, and the production of sugar therefrom by the payment of a bounty on exported sugar, has long obtained in Europe. The results were such as to exceed the most ardent expectations of the promoters of the bounty system, and soon the beet sugar output assumed such great proportions as to seriously injure the

market for cane sugar. With increased production prices began to fall, and the governments were compelled to increase the bounties in order to satisfy the great agricultural interests. Naturally the country which paid the largest bounty had command of the sugar market, for its producers, by the aid of the bounty, could undersell their competitors.

The burden of these bounties at length became too great to be borne, and an effort was made to reach some kind of an arrangement between the different competing countries whereby relief could be secured. The three great rivals were Germany, France and Austria. Germany began by giving notice of the termination of her bounty system in 1897 and the other countries adopted more or less direct means of reducing the bounties. But it appears that in Germany the beet sugar industry has obtained a hold too strong to be shaken off. Under the encouragement of the bounty system great tracts of land which were formerly covered with wheat, rye and other cereals, were given up to the sugar beet, and all through the country factories sprang up for the making of the beet roots into sugar, giving employment to many thousands of people.

The Government finally became alarmed and sought to discourage the extension of the industry, but without avail. The farmers complained that they could not go back to cereal raising, for they could not meet the competition of America and Russia and Argentina, nor could they raise stock at a profit. So the crops of beets increased and prices went down so that last year all but the very largest factories lost money, and the assurance is facing the Germans that this year, owing to the enormous crop, they will fall much lower.

To save the farmers from ruin it is believed to be necessary to extend the foreign market for German sugar, and this can be done only by the increase of the export bounty. But to do this would violate the tacit understanding between the three great competing powers and cause reprisals, and, as it is, the mere suggestion of the German programme has called out a declaration from the French Council that they will meet it by increasing their own bounty.

Austria also is expected to be heard from in the same tone, and it is predicted that if the battle once begins again the singular spectacle will be presented of three countries striving to see which can pay out the largest bounty, with the result, like an American railroad war, of giving the exporters practically free sugar to sell.

#### A NINE CENT COIN.

The nineteen, forty-nine and ninety-nine cent marks on many articles of merchandise have led certain investigators to demand a nine-cent coin. It is said in defence of this idea that it would greatly facilitate making change and save shoppers a great deal of time.

#### CALIFORNIA CANNED GOODS.

A feature of the grocery trade in Toronto last week was the arrival of a car load of California dried fruits at the warehouse of a large wholesale firm. This is said to be the first shipment of this kind to arrive in Toronto for several years, and is, therefore, worthy of special remark. The consignment consists of apricots, cherries, grapes, plums, peaches, pears, nectarines, etc. In California, much care is paid by the packers to the selecting and culling of the fruit, and when dried the goods are well done up.

The arrival of this car of fruit is indicative of the increasing demand for high class goods, and if the Canadian packers would hold their own they must look to themselves. The prices of these imported goods compare favorably with the domestic pack prices.

#### CHEAP SUGARS.

According to Willet & Gray, New York, the retail price of granulated sugar in the United Kingdom is now 1¼d. per lb. (2.54c.), while the same sugar sells in Germany at 2d. (6.09c.), in Russia at 4½d. (9.13c.), in France and Belgium at 5½d. (11.07c.), and in Italy at 6d. (12.18c.), and in the United States at 3.74c. per lb. If there was no duty the price would be 2½c. per lb. for American granulated and 2½c. for foreign granulated in the United States, or quite as low as in the United Kingdom. All the other countries tax the consumers of sugar very heavily and pay the bounties on the exports out of the money so raised. Compared with the people of the world, the United States is the most favored nation as regards the cheapness of its sugar supply.

In making their calculations Willet & Gray forget to include Canada. Canada leads the world for cheap sugars.

#### COLONIAL TEAS.

Last mails from London seem to show just a slight easing in tone for Colonial teas. On Indians, one report says: If anything, the competition for teas for price has been less keen, and the quality of the recent imports showing slight signs of deterioration, it has not been so readily purchased, while the value here and there has been hardly equal in firmness to that of a short time since. Finer teas are becoming more scarce every day, and there are still a few invoices in the catalogues printed "last of the season," so that the great bulk of the 1894-5 crop may be regarded as having been shipped or otherwise dealt with, so far as Great Britain is concerned. In the London stock there is a deficit of 4,260,000 lbs. compared with the same time in 1894. Another report runs as follows: The shipment of 8,250,000 lbs. for January from Ceylon, against 7,000,000 lbs. previously estimated, has also

contributed to a quieter feeling, and supplies for the present are likely to be of a liberal character. Teas below 9d., which have been so firm for some time past, were ¼d. cheaper, while nearly all other grades were fully ½d. per lb. lower. Commonest Pekoe Souchongs sold down to 7¼d. and 7½d., and Pekoe 7½d. to 7¾d. Quality shows a marked falling off, some being very inferior.

#### SALT LOWER.

Contrary to general expectation, the price of salt has not yet risen, but, instead, has gone down. The well owners have found it impossible to come to an arrangement. The two chief obstacles in the way of a combine are the Windsor Salt Co., of Windsor, Ont., and the People's Salt Co. Neither of these will agree to the allotment of outputs which the other interested concerns desire. Moreover, the Windsor Salt Co. are asked to keep their product 10c. in price higher than the article turned out by the other factories. The result is that cutting in prices is now going on, and an appreciable drop has taken place.

Dealers, however, prophesy that the companies cannot stand the strain, that somebody will have to make concessions, and within a short time prices must go up again.

#### AN EGG FAMINE.

Owing to the recent advanced prices in the American markets all the surplus of Canadian stored eggs found their way across the line, and the consequence is that to day Canada is stared in the face by an egg famine. It remains with one or two dealers here, who are holding a few eggs, to say what the price will be. We would not be surprised to see limed eggs go up to 20 to 22 cents, or whatever the holders like to ask within the next few days. No fresh eggs are coming forward to speak of. One dealer alone says he could handle 10,000 dozen a day easily just now, but that his receipts amount to only a few hundred dozen.

#### HERE IS AN EXAMPLE THAT MIGHT BE FOLLOWED.

DEAR SIRS,—Enclosed find one dollar, for which kindly send to my address, for six months, your splendid trade paper, THE CANADIAN GROCER.

Competition is at present so keen that I find it necessary to keep thoroughly posted, and can do so much more easily by having THE CANADIAN GROCER. I am only a clerk, but wish to excel in whatever I undertake.

Yours for business,

JOHN A. MCGREGOR,

Chatham, Ont.



We have received a **CAR** of

# California

The following variety :

Apricots  
Cherries (White)  
Grapes  
Plums (Egg)  
Pears

Plums (Green Gages)  
Plums (Gold Drop)  
Peaches (Yellow)  
Peaches (Lemon Cling)  
Nectarines

Canned  
Goods

3's

Cases Each 2 Dozen

**Note.**—This is the first car of California Canned Goods that has reached this market. The goods are put up **perfectly**, with handsome labels and will sell off **rapidly**. If you want really first-class goods at **RIGHT PRICES**, send in orders for above—

This is one of the best values going. Take it.

## Everybody Drinks MILK



Every live grocer keeps Truro Condensed Milk and Canning Co.'s "Reindeer" Brand Condensed Milk. It is safe, pure, clean, nourishing. Recommended by the highest medical analysts. Write for sample case.

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

**TORONTO - - ONTARIO**

## RESOLUTIONS.

Say, look here, Mr. Editor.—I wrote an article on Departmental Stores last week for publication in THE CANADIAN GROCER, and expected you to put it in the front among the reading matter, but instead of that you jammed it in among a lot of pickle, shoe blacking and fish ads. How do you suppose people will see my letters alongside of well-arranged advertisements? Give me a show!

Your remarks last week on The Ohio Merchant's advice to boycott all wholesale grocers who supplied these departmental stores were sensible, but you don't go far enough. Applied to this city, every bloomin' wholesale grocery on the street would have to be put under the ban. Pshaw, how can we retailers help it? As I said before, we can't—the trend of the times, customs, surroundings and purchasing capacities of the people keep them alive. Why, I know for a fact that some of our biggest kickers against these stores are men who don't buy a dollar's worth of groceries in Toronto if they can buy them in Montreal, Hamilton or other outside markets. It's the distant pastures that look the greenest,—in our case it's the Toronto retail grocer who is "the greenest" very often. I was caught once.

No, sir.—If we grocers of Toronto had

any gum in us we would club together, lease a large store on the corner of Yonge and Queen streets, sell groceries at living cash prices and just knock the spots out of boots, shoes, dress goods, hosiery, etc. In fact, if I were in the deal I'd sell silk handkerchiefs, lace-trimmed at that, for 5c. Fact, I would—and so on. But I haven't got enough cash to go into the deal—so—

I am surprised at one thing, though, and that is why some of the more enterprising wholesale grocers here don't branch out into the retail business. It's done on the other side, some wholesalers actually having two in one city, and nobody kicks—I guess there aren't any "Cranks" over there. I wouldn't be surprised, though, to see some of them doing it here. If they do, the departmental stores will be like the man driving a hearse, not "in it."

I say, that last At Home of ours was a dandy, wasn't it? Quite English and home like, in St. George's Hall. How Harry Webb must have regretted that fire of his.

But, Shades of Homer, where was our hustler, J. G. Gibson, and Dick Donald, and—and—Barron? Was the hall too small for these merchant princes? Do you know, I sadly missed J.G. These At Homes

are misnomers when J.G. isn't there. I demand an explanation of his absence.

Say, the wholesalers were there in force this year. What's up? Competition getting keener? I never saw so much handshaking and introducing as on Monday night. One of them was particularly and effusively conspicuous in this respect. He even outdid President Roberts. I'm sorry our old friend Dinny Callahan wasn't there. Lots of things for him to note. What's the matter with him anyway?

THE CRANK.

## AUSTRALIAN EGGS, ETC.

If what The Trade Bulletin says is strictly true Canada had better watch her laurels. That journal remarks: "Australia is a wonderful country for producing surplus food products, and its long distance appears to be no bar to its placing produce in prime condition on the English market. A short time since the few cases of Australian eggs that appeared on the London market were laughed at, as it was held that Australians could never ship eggs to England to advantage; but the next thing we hear is that about 10,000 eggs in one lot is about due in England; and that the Minister of Agriculture at Victoria is arranging for trial shipments of green peas, asparagus and other fresh vegetables."

**Steady Sales and Repeat Orders** show the satisfaction given by our . . . . .

# Buckwheat Flour

SELF-RISING

Try a Sample Order.

In 2½ lb. Packages,  
2 doz. per Case.

In 5 lb. Packages,  
1 doz. per Case.

THE IRELAND NATIONAL FOOD CO., LTD.  
TORONTO, CANADA.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS



NOTE.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size, it is a trade winner.

**OPERATING** the largest and most complete Breakfast Cereal Food Mills in the Dominion.

# MARKETS AND MARKET NOTES

## TORONTO MARKETS.

TORONTO, Feb. 28, 1895.

### GROCERIES.

TRADE is still quiet, but perhaps a little better than for the past few weeks. The railway and country roads which have been more or less continuously blocked for a long time are now pretty well opened up again, and the travelers are once more beginning to move around among their customers. The result is that these emissaries of the wholesale houses are getting a good many orders. Many of the country storekeepers have been so long closed in by the snow that their stocks have run out in some lines, and now, when communication with the outside world is resumed, they are taking advantage of the opportunity to fill up where they are short. Sugar is easy, with no indication of a change in price, either down or up, and teas, coffees, and foreign dried fruits continue strong. A feature of the market is the large volume of trade being done in canned fish owing to the advent of the Lenten season. There is not much change regarding payments. The outlook is for an improvement in the general situation in the immediate future.

### CANNED GOODS.

Salmon is active preparatory to Lent, and bringing higher prices. A fair trade in staples is reported, but no remarkable feature has developed in the market. We quote: Tomatoes, 87½ to 90c. for choice and 85c. for inferior and old stock; corn, 90 to 95c. for choice and 87½c. for common; peas, 82½ to 87½c. for ordin-

ary and, \$1.40 for fancy; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.10 to \$2.25, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.45 to \$1.50 for good red fish in tall tins, and \$1.60 to \$1.65 in flat tins; do., second quality, \$1.15 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins. Australian mutton, boiled, 2 lb. cans, \$3.40; ditto, corned and roast, \$3.75.

### COFFEES.

Rio coffees are lower, and Mochas are going higher. Advances and retreats in these lines are all the changes in the market to remark. We quote green, in bags, as follows: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

### RICE.

Business is of the usual quiet and seasonable character. We quote as before: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

### SPICES.

A good demand for whole pepper is noticed. There are no changes in prices. We therefore repeat last week's quotations: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

### NUTS.

There is absolutely no change in the situation. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

### SUGAR.

Sugar is easy. There is no prospect of any alteration in prices whatever. We quote: Granulated—domestic, 3½ to 3¾c.; do., German granulated, \$3.40 to \$3.50; yellows, \$2.75 to \$3.30. Raws—Demerara, 2¾ to 3c.; Muscovado, in 115-lb. bags, \$1.90.

### SYRUPS.

There is a fair demand for syrups at about 2¼ to 2½c. per lb. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

### MOLASSES.

Demand is fair at about 30c. in barrels, and 32c. in half-barrels. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

### TEAS.

India and Ceylon teas are scarce, and some large sales of low grade Ceylon and China Congous at an advance of two or three cents are reported. We quote ruling prices on the Toronto market as follows: Young Hyson, 12 to 18c. for low

**WILSON'S**  
**PURE MALT**  
**VINEGAR**

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

**EQUAL TO IMPORTED**

**THE BERLIN BRUSH CO.**

SUCCESSORS TO

The Windsor Pat. Brush Co., of Windsor,

AND

The Handy Pat. Brush Co., Berlin

Manufacturers of a large line of

Whisks

The McDonel Patent Broom

Whitewash and Kalsomine Brushes

Specialties:

Solid Back Scrubs, Stove and Horse Brushes.



BERLIN, - ONT.

**"SALADA"**

**CEYLON TEA**

Most Satisfactory to Handle,  
Finest Tea,  
Largest Sale.

Most Profitable for the Retailer  
of any Tea in Canada.

**P. C. LARKIN & CO.**

WHOLESALE AGENTS,

25 Front St. East. TORONTO

**MARKETS.—Continued**

grades; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 35 to 55c. for high grades; Japans 16 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 45c. for high grades.

**DRIED FRUIT.**

There is no change in the demand for Valencia raisins, which have weakened in price. We quote: Off-stalk, 3½ to 4c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 5½ to 6c.

Ma'aga raisins are dull and nominally unchanged. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

There are no Sultana raisins to speak of on this market. We quote as a nominal price 6 to 7½c. per lb.

Prunes are still very active on the market. We quote: "Sphinx"—"U," 110 to 115 to half kilo, 5 to 5½c. per lb.; "C," 85 to 90 to half kilo, 6½c. per lb.; "B," 80 to 85 to half kilo, 7 to 7½c. per lb. "Atlas,"—"D," 110 to 115 to half kilo, 4¾ to 5c. per lb.; "Unicorn," 5¾ to 6c. For Bordeaux prunes, 4 to 4½c. is the idea.

Currants are in moderate demand only. Good currants are scarce on this market, and for those arriving higher prices will be demanded. We quote: Filhatras, half-barrels, 4 to 4½c., barrels, 4½c.; fine Filhatras, half-barrels, 4¾c., barrels, 4¾c.; Patras, 5½c., in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7c. in cases and half cases; Panaretos, 8 to 8½c.

Figs are quiet and nominally unchanged. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

Demand is still fairly good for California dried apricots at 12 to 14c.

**BUTTER AND CHEESE.**

The scarcity of good butter, due to the action of the Dominion Government, keeps the price firm. We quote: Dairy—Medium to good, 10 to 15c.; low grade, 8 to 10c.; fresh pound rolls, 15 to 16c.; large rolls, 12 to 15c. Creamery—Tubs, 21 to 22c.; pound prints, 22 to 23c.

August and September makes of cheese are quoted at 10½ to 10¾c., and half sizes at 11 to 11¼c. Small Sultons are quoted at 12 to 12½c.

**GREEN FRUIT.**

There are no Florida lemons and oranges on the market, and good winter apples continue firm. We quote: Lemons—Messinas, \$2.75 to \$3.50. Oranges—Valencias, \$4 to \$4.50; California navels, \$3.50 to \$4; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.50 to \$2 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3.50 per bbl.; common fruit, \$1.75 to \$2. Grapes—Malagas, \$5 to \$6.50 per keg. Cranberries, Jerseys, \$14 to \$14.50 per bbl. and \$5 per box. California dried fruit—Apricots, 12½c.; peaches, 13 to 13½c.

**COUNTRY PRODUCE.**

BEANS—Are quiet at \$1.35 for choice hand-picked, and \$1.15 for medium grades.

DRIED APPLES—Are firm at 5½ to 6c., owing to increased price being given for green fruit.

EVAPORATED APPLES—We quote, in 50 lb. boxes: 7 to 7½c. per lb.

ONIONS—Are going higher. We quote: Domestic, 75 to 80c. per bag; Spanish, \$1 per small crate; Valencia, \$3.50 to \$4.

HONEY—No change. We quote: Strained, in bulk, 7 to 9c.; comb, 14c. for clover and 10c. for buckwheat.

POTATOES—Are firmer and rising in price. The stocks are getting low and farmers are holding to what they have. We quote: 47 to 50c. on the track, and 65c. out of store.

POULTRY—Continues scarce on a firm market. We quote: 11c. for turkeys, 7 to 8c. for geese, 30 to 75c. for chickens, and 50 to 90c. for ducks.

EGGS—There are no held or cold storage eggs, and new laid are scarce, owing to the demand in the United States. We quote: Pickled, 15 to 16c., and new laid, 23 to 25c.

**FISH AND OYSTERS.**

No change in the market of any account is remarked, but a bright prospect for the Lenten trade is held out. We quote as follows: Salmon trout (frozen), 6½ to 7c.; white fish (frozen), 5 to 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 3 to 5c.; tommy cod, \$1.35; steak cod, 5½ to 6½c.; haddock, 3½ to 4½c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per bbl.; blue-back herring, 4c.; sea herring (frozen), \$1 to \$1.25 per 100 fish; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 6½ to 7c.; Digby herring, in bundles of 5 boxes, 12½c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c. Oysters, \$1.50 per gallon for standards and \$1.75 for selects.

**PROVISIONS AND DRESSED HOGS.**

The receipts of dressed hogs have almost stopped and prices are firmer. There has

been lately a good demand for heavy mess, long clear bacon and lard. We quote:

DRESSED HOGS—\$5.35 to \$5.45 per 100 lbs.

BACON—Long clear, 6¾c. for carload lots, 7 to 7½c. for ton lots and 7¼c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 7½ to 8c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$14.50 to \$14.75; Canadian short-cut, \$14.75 to \$15; shoulder mess, \$12.25 to \$13.75; clear mess, \$12.75 to \$13.

**SALT.**

An unexpected drop has taken place owing to the inability of the manufacturers to agree on prices. We quote: Barrels, 85c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, \$1.25; rock, \$9.

**FLOUR AND FEED.**

WHEAT—We quote: 64 to 64½c. for white; 61 to 62c. for red, and 60 to 60½c. for goose.

OATS—Easy. We quote: 35 to 36½c.

BARLEY—Steady. We quote: 48c.

FLOUR—Quiet and firm. We quote: Ontario straight roller, \$2.65 to \$2.75; Manitoba, \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

BREAKFAST FOODS—Oatmeal is firmer, owing to the scarcity and higher prices of oats. Prices have advanced a little. We quote: Standard oatmeal, \$3.85, and granulated, \$3.85; rolled oats, \$3.80 to \$3.85; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

**SEEDS.**

The season is so far advanced that the export demand has almost ceased, although an occasional parcel of alsike goes over the line. The present outlook indicates that there is still more alsike in the country than will meet the demand. Prices for alsike remain the same as last week. We quote: Choice, \$4.80; really fancy, \$5, and lower grades \$4.

The fine weather has brought a better enquiry for red clover. There is no change in prices, dealers still paying \$6 to \$6.25 for good qualities and jobbing them out at a very small advance.

Timothy is steady at \$2.50 to \$2.75 per bush. for prime to choice grades of machine threshed, while 15 to 20c. more is given for bright unhulled lines.

**HIDES, SKINS, WOOL AND TALLOW.**

HIDES—Have a good demand. Prices are unchanged. We quote: 5 to 5¼c. for cured, and for green, No. 1, 4c.; No. 2, 3c., and No. 3, 2c.

**CASH PAID FOR DRIED AND EVAPORATED APPLES**

**W. B. BAYLEY & CO., 42 Front Street East, TORONTO**

Telephone No. 471. Established 1870.

**JOHN HAWLEY**

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

**JAMES A. HENDRY**

Wholesale Agent for... KINGSTON, ONT.

**THE E. B. EDDY CO.**

Limited.

Correspondence Solicited. HULL, CANADA.

**WHITE & CO.,**

70 COLBORNE ST., TORONTO.

No. 1 FLORIDA ORANGES,

packed before the frost, first-class stock. Also, Valencias, which are coming in fine order. Bananas, Lemons, Jams, Nuts, Figs, all at lowest prices. Write for quotations.

GOOD APPLES WANTED.

Consignments of Farm Produce solicited.

**HUGH WALKER & SON,**

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

**FISH FOR LENT**



No. 1 Split Herrings, \$2.50.  
No. 1 Trout, \$5.00.  
" W. Fish, \$6.00.  
Frozen Trout and W. Fish, 7c.  
Digby Herring, 11c.  
Lake Herring, frozen, \$1.50 per 100.

DROP A CARD

**Aikenhead & Sloan**

13 Church Street TORONTO

**ONE CAR EACH—**

Messina Lemons,  
Messina Oranges.

**TWO CARS—**

California Navel Oranges.

Prices Advancing.

Send Along Orders Quick

CLEMES BROS. - TORONTO

**MARKETS—Continued**

**SHEEPSKINS**—Are bringing better prices for good stock, 80 to 85c. being quoted. Calfskins nominally at 6c. for No. 1, and 4c. for No. 2.

**TALLOW**—Quiet, at 5 to 5 1/4c.

**WOOL**—Canadian fleece, all cleared out. For round lots of desirable wool 19 to 19 1/2c. is obtainable. Pulled wools are rising. Best supers are quoted at 20 to 21c, and extras at 21 to 22c.

**PETROLEUM.**

Crude oils still remain scarce in Canada and the United States. Local prices remain at last week's figure. We quote in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 12 to 12 1/2c.; carbon safety, 16 to 17c.; Canadian water white, 16 to 17c.; American water white, 18c.; photogene, 20c.

**MARKET NOTES.**

Dawson & Co. this week received a carload of navel and seedling oranges from California.

There is a continued trade in French prunes of large size. The Bosnia market is reported 61. higher.

Dawson & Co., Toronto, are buying up winter apples throughout the country and shipping them across the border.

Clemes Bros., Toronto, received this week a carload of Messina lemons, a carload of Messina oranges, and two carloads of California navels.

D. Gunn, Flavelle & Co., say they could sell 10,000 dozen eggs a day just now, but that to meet the large demand only a few hundred dozen a day are obtainable.

T. A. Lytle & Co. report a brisk demand for their jams and jellies. The number of repeat orders would indicate that the quality of these goods has filled a long felt want in the home made article.

D. Gunn, Flavelle & Co., report very large sales of creamery butter, which they consider are due to the majority of factories now exporting their butter.

The Eby Blain Co., Ltd., are selling a line of boned and skinned smoked herring, heads and tails off, packed in bundles of 12-14 each, each box containing 10 packages. They retail at 10c. at a good profit to the dealer.

Some lots of currants have recently sold at an advance of three shillings on the prices which ruled six weeks ago. The purchases were made very reluctantly, but the purchasers found that the longer they held off the higher were the prices they were eventually compelled to pay.

The Eby, Blain Co., Ltd., are in receipt of a car of California canned goods—"Columbia" brand—packed by Fontana & Co.,

We are always open to buy or sell, in car lots or less, Grain, Apples, or Produce.

**Potatoes & Oats**

OUR SPECIALTY

WM. HANNAH & CO., TORONTO

**W. S. COLLINS & CO.**

Produce Commission Merchants,  
31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

**Graham, McLean & Co.**

Produce and Commission Merchants  
77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

**COWAN'S  
COCOAS  
OFFEES  
CHOCOLATES  
AND ICINGS**

are absolutely pure.  
All orders promptly attended to.

**THE COWAN CO., Ltd.**  
470 King St. West,  
Toronto, Canada.

**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants  
76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.  
Liberal Advances Made on Consignments

**SOUND THE LOUD TIMBREL  
Through Canada's Fair Land.**

FALCONER'S high-class Jams, Jellies, and Marmalades have won the hearts of the people of this fair Dominion.

Our trade and pack larger in 1894 than ever before. No dinner table is perfect without them.

Merchants of Winnipeg, Manitoba, and British Columbia Cities:

Listen—"We have in stock a large pack of every variety of Jams and Jellies; also, Orange Marmalade made by the Scotch 'process.' Refined Sweet Apple Cider; Malt, Cider, and White Wine Vinegars; Pickles Sauces, Ketchups."

Correspondence solicited.

**JAS. H. FALCONER**

126 and 128 Fort Street,  
Telephone 473 VICTORIA, B.C.

Largest works of the kind in British Columbia.



ASK FOR  
**MOTT'S**

San Francisco. These goods are put up in 3's cans, handsomely labeled and of excellent quality. Among the varieties offered are: Apricots, white cherries, grapes, green-gages, yellow peaches, lemon cling peaches, nectarines, pears, egg plums and gold drops. These goods are placed on this market for the first time in years, and this is an indication of the demand for high-class canned goods created by the stores catering to high-class business. The prices compare very favorably with domestic pack.

### MONTREAL MARKETS.

MONTREAL, Feb. 28, 1895.

#### GROCERIES.

THE week in groceries has not furnished many special features. Business in most lines from second hands has been good, but none of the jobbing houses, though they report a steady enquiry for leading staples, canned goods, and fish, speak of any remarkable activity. Sugar has shown no further change since our last up to the date of writing. Whether it will or not remains to be seen. Molasses and syrups continue firm in tone under light stocks, in fact, sellers of prime Barbadoes have made 1c more on round lots. Spices, coffees, and rice continue much as they were. Teas have furnished a good distributive movement from jobbers' hands, but no large sales have transpired since those we last noted. Canned goods are quiet and fish are naturally more active owing to the opening of Lent.

#### SUGAR.

There has been no radical change in the sugar market since our last, but though this is the case, no one is by any means certain that bottom has been touched. Since last writing round lots have left refiners' hands here at the decline we noted—viz., standard granulated, 3½c., with 37-16c. for smaller quantities. For No. 2 the refiners' basis is 3¼ to 35-16c. Yellows have sold at 29-16 to 3½c., as to quality at the factory. The distributive demand is good from jobbers' hands, and prices may be repeated as we last quoted them, though we are given to understand that some jobbers are making a leader of sugar, selling it nearly at cost. In a jobbing way we quote: Standard granulated, 3¼c.; No. 2, 3½c.; yellows, 2¾ to 3¾c., as to quality. German sugar is not moving very freely at present, and jobbers are asking 3½c. for extra granulated, while No. 2 Berthier is being jobbed out at 3¼c.

#### SYRUPS.

There has been a fairly active business done in syrups both in a jobbing way and from first to second hands. We note sales in the latter connection at 1½ to 2¼c. and prices are firm at that basis. Jobbers ask an advance on the cost in most cases, viz., 1½ to 2½c.

#### MOLASSES.

The firmness of the molasses market is unabated under light stocks and a good

active demand. In fact, prime Barbadoes has changed hands in a wholesale way at 1c. advance on last week's prices, sales aggregating 300 puncheons being noted since our last at a range from 29 to 33c. In a jobbing way we quote 33c. in hogsheads, and 36c. in barrels and half barrels. Porto Rico is steady and unchanged at 28c. and Trinidad at 27c.

#### RICE.

There is no change in the rice market, which continues steady as last noted. From the mills we quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Carolina \$6.50 to \$7.50.

#### SPICES.

There has been a fair demand for spices, and a good average business has been done for the season at steady prices. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 8½ to 9½c.; nutmegs, 60 to 90c.; and Jamaica ginger, 15½ to 18½c.

#### COFFEES.

There is no change in the coffee market, which has ruled firm, and prices are well maintained. A good business is doing both from first and second hands. Maracaibo is firmer than it was last quoted at, for the best price for it at the time of writing is 23c. We quote: Maracaibo, 23c.; Rio, 18½ to 20c.; Java, 25 to 27c.; Jamaica, 18 to 19c.; and Mocha, 26 to 30c.

#### TEA.

A fair distributive demand is to note in the tea market, and the tone of values under light stocks is firm. In fact, to replace stocks of most grades, especially low and medium Japans, jobbers would very likely have to pay an advance. Aside from the jobbing demand, and the large sales on foreign account in our last, the market has not presented any very noteworthy features. We quote: Japans, low grades, 12½ to 14c.; medium, 15½ to 17c.; fine, 18½ to 24c.; and choice, 25 to 31c.

#### DRIED FRUIT.

The raisin markets continue much as they were, and there is no change in values under a moderate call. The stock here consists principally of Valencias and California fruit. We quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; California, 3-crown loose muscatels, 5¼ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

Currants continue quiet and unchanged. In a jobbing way we quote: Filiatras and Provincials, 3½ to 3¾c. in barrels, and 4 to 4½c. in cases; Patras, 5 to 5½c., and Vostizzas, 7 to 7½c.

There is a good, active jobbing trade in prunes at steady prices. Both Turkish and French receive their due share of attention, and we quote: Bosnia, 4½ to 5c., and Bordeaux, 4c.

A fair trade is doing in figs in a jobbing way at 5 to 6c. in bags and 10 to 16c. in boxes.

Dates move along quietly and at steady prices. We quote 4 to 5c. as to grade.

#### NUTS.

There is nothing new to report in nuts, which move along steadily in a jobbing way. We quote: Tarragona almonds, 12½ to 13c.; filberts, 7½ to 8½c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra,

15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; Bordeaux ditto, 10c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw; cocoanuts, \$4 to \$5 per 100.

#### CANNED GOODS.

Trade in canned goods has not furnished any notable change, but prices are steady, and there is no disposition to concede. Grocers still confine themselves to supply actual wants. We quote: Lobsters, \$1.50 to \$1.75 per doz.; sardines, \$8.50 to \$9.50; salmon, \$1.30 to \$1.40 per doz.; tomatoes, 90 to 92½c. per doz.; peaches, \$2 to \$2.25 per doz.; corn, 95c. to \$1 per doz., marrow-fat peas, 90c. to \$1 per doz.; strawberries, \$2 to \$2.25; raspberries, \$1.75 to \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2 to \$2.25, and 3-lb. apples, \$1 to \$1.10.

# Don't

procrastinate any longer! Get that safe right away! You know that to put out a fire when once it gets a good start is no child's---

# play

Moreover, the chances are that before the flames are extinguished somebody is going to meet with serious loss! But

# with

your books and papers in a Taylor Safe, you may rest assured that they will be preserved from the effects of even the fiercest

# fire!

J. & J. TAYLOR  
Toronto Safe Works.

**BEARDSLEY'S SHREDDED CODFISH**  
TRADE MARK

Ready for the table in 10 minutes.  
No Soaking. No Boiling. No Odor.

SELLING (J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;  
AGENTS: ( E. Bowstead, Hamilton; W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

**Dawson & Co.**  
**FRUIT PRODUCE**  
and **COMMISSION MERCHANTS**  
**32 WEST MARKET STREET**  
**TORONTO.**  
Consignments Solicited

GEORGE McWILLIAM. FRANK EVERIST  
TELEPHONE 645.

**McWILLIAM & EVERIST**  
GENERAL... **FRUIT**  
**Commission Merchants**  
25 and 27 Church street,  
**TORONTO, ONT.**  
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.  
All orders will receive our best attention.

**Short Rolls**

This line of Bacon is sugar cured exactly as the celebrated "Star Brand" Hams are cured. They are boneless and as easy to cut as a roll of butter.

**F. W. FEARMAN**

Pork Packer HAMILTON



THE NEWLY DISCOVERED BREAD FERMENT  
WARRANTED THE BEST  
\$1.00 PER BOX OF 36 PACKAGES  
**FOAM YEAST CO., Ltd.**  
79 Esplanade East, Toronto.

**FISH.**

There has been a fair demand for all kinds of fish, the approach of the Lenten season this week leading to a much better movement. There are, however, ample supplies of fresh, smoked and pickled fish. The demand for green cod has been good, and as there is only a limited stock of this fish here, a stronger feeling has prevailed and prices have advanced 25 to 50c., new arrivals of No. 1 having sold at \$4.50 to \$5, No. 1 large at \$5.50 to \$6, and draft at \$7.50 to \$8 per 200 lbs. Fresh haddock and cod were sold at 2 3/4 to 3c. per lb. by the case; fresh herrings at \$1 per 100 in casks and barrels; whitefish at 5c. per lb.; pike at 4c.; dory at 6 1/2 to 7c.; smelts at 2 1/2 to 5c. per box. Choice brands of No. 1 Labrador herrings have changed hands at \$4.75 to \$5; Cape Breton at \$5.25 to \$5.50, and No. 1 Nova Scotia at \$4 to \$4.50. Labrador salmon were placed at \$11 to \$13 for old and new stock; B.C. salmon at \$11 to \$11.50; lake trout at \$4 per keg; Redsea trout at \$9 per bbl., and No. 2 large mackerel at \$12.50.

**GREEN FRUIT.**

**APPLES**—The apple market is unchanged at \$3 to \$4 per bbl.  
**DRIED APPLES**—Light supplies and a good enquiry keep prices firm at 5 1/2c.  
**EVAPORATED APPLES**—Holders of these are firm in their views, owing to light supplies, and we quote 6 1/2 to 6 3/4c.  
**ORANGES**—There is no change in this market. We quote: Valencias, \$4 to \$5; Floridas, \$3.25 to \$4.50, and Californias, \$3.25 to \$4.  
**LEMONS**—The lemon market is quiet and steady at \$2.50 to \$3.10.  
**GRAPES**—Almeria grapes are a diminishing stock, and prices are firmly held at \$6 to \$7 per bbl.

**COUNTRY PRODUCE.**

**EGGS**—There has been no further change in the egg market, which has been moderately active and steady. We quote: Montreal limed, 14 to 15c., and strictly fresh, 24 to 26c.  
**HONEY**—This market is quiet and unchanged. We quote: Old, 4 1/2 to 5c., and new, 7 to 9c. per lb. Comb honey, 10 to 13c.  
**BEANS**—There is no change in this line, and we repeat quotations, \$1.30 to \$1.45 for hand-picked, and \$1.10 to \$1.20 for poor to medium.

**HOPS**—Continue dull but steady at 6 to 8c., as to quality.  
**DRESSED HOGS**—This market has ruled rather firmer under diminished receipts and we quote \$5.50 to \$5.60 for car lots and \$5.75 to \$6.50 per 100 lbs. in a jobbing way.  
**POTATOES**—These are quiet and firm. Good to choice stock is very scarce. We quote: 65 to 70c per bag in jobbing lots.  
**ONIONS**—Continue to meet a ready sale at \$1.75 to \$2 per bbl.

**PROVISIONS.**

There is no new feature in the local provision market. The volume of business

Grocers and General Dealers should not be without

**Silver Star Soap**

Best value in 5 cent cake on the market.  
Manufactured by  
**GUELPH SOAP CO., Guelph, Ont.**

On spot Carload **LAKE MANITOBA**

**WHITE FISH**

In kegs. Also  
Labrador Herrings in barrels and half barrels.  
Fresh Water Herrings in half barrels.  
Salmon Trout in kegs.

WRITE FOR PRICES

**W. RYAN**

70 and 72 Front St. East,  
Toronto, Ont.

**S. K. MOYER,**

Fruit and Commission Merchant  
**76 COLBORNE ST.,**  
**TORONTO, ONT.**

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.  
Orders Solicited.

We Handle

**CHOICE CREAMERY BUTTER**

1-lb. Prints Tubs

They will suit your trade.

**D. GUNN, FLAVELLE & CO.**

Commission Merchants and Pork Packers, TORONTO

**R. C. LEVESCONTE**

Late of

Millar, Riddell & LeVesconte

**BARRISTER, SOLICITOR, NOTARY,**  
Etc.

The Janes Buildings  
75 YONGE ST., TORONTO

## MONTREAL MARKETS.—Continued.

transacted is small, and values about steady. We quote: Canadian short cut, heavy, \$14 to \$15; hams, city cured, per lb., 9 to 10½c.; lard, Canadian, in pails, 9c. to 10c.; bacon, per lb., 9 to 10½c.; lard, common, refined, per lb., 7 to 7½c.

## FLOUR AND MEAL.

In flour the feeling is steady and values show no important change. The demand is fair from local buyers and a good business is reported for this season of the year. We quote: Winter wheat, \$3.60 to \$3.75; spring wheat, patents, \$3.75 to \$3.90; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.75.

The market for feed continues to rule active and firm; millers state that supplies are small and higher prices are anticipated in the near future. We quote: Bran, \$17; shorts, \$18; mouillie, \$23 to \$24.

The demand for oatmeal is limited, but the tone of the market is firm and prices are well maintained. We quote: Standard, bbls., \$3.80 to \$3.90; granulated, bbls., \$3.90 to \$4; rolled oats, bbls., \$4 to \$4.05.

## BUTTER AND CHEESE.

The cheese market fails to show any improvement. Holders no doubt would concede something, but in the absence of business it is difficult to quote. A nominal range is 8¾ to 9c. on summer goods and 9¼ to 9½c. on fall makes.

Beyond enabling sellers of fresh made winter creamery to obtain about ½c. per lb. more from local buyers on this market, the Government's 20c. has had no material effect on the market. We understand, however that in the west the creamery men have disposed of several thousand tubs at 20c. f.o.b. on the cars to the Government. This of course has relieved this market of that much of a load. Western rolls meet a moderate jobbing call at 14c. All other kinds of stock, such as held creamery and Western dairy, are completely neglected and hard to quote.

## ASHES.

There has been no change in ashes, the market ruling quiet under small receipts. We quote: First pots, \$4.05 to \$4.10; seconds, \$3.70 to \$3.75, and pearls, \$6.40 per 100 lbs.

## MONTREAL TRADE NOTES.

Cables from abroad this week on beet sugar are exceptionally low, and are expected to go still lower.

Laporte, Martin & Co. are making a special effort in connection with fish for the Lenten trade. Their line is an unusually full one.

Private advices to molasses brokers here from Barbadoes state that the crop will be 50 per cent. short on the Islands this season. The first quotation has also been received. It is 12c.

Refiners here are doing little in the matter of securing supplies of cane sugar for next season's work. They appear to have no anxiety about the future.

The members of the Corn Exchange had their annual drive last Wednesday, leaving the Board of Trade building shortly after

2.30 for Lachine, where dinner was partaken of at Harvey's hotel. About fifty drove out in cabs and private conveyances, while others went out by train.

Rose & Laflamme call the attention of the trade to the first arrivals of Batger & Co.'s new season's marmalade, the first lots of which were received last week.

Lent opened Wednesday, and Stewart Munn & Co. are prepared to deal promptly with orders from the trade for leading brands of Labrador herring.

The Wholesale Grocers' Association was to have met in the Board of Trade building last Wednesday week, but adjourned on account of the illness of Mr. George Childs, the president. Mr. Childs is confined to his house with a severe cold, but is improving.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Feb. 28, 1895.

THE second month of the year is gone.

It has been a quiet one, but signs are not wanting that a busier season is at hand. Already the schooners from bay ports are beginning to arrive. In the country market there is also more movement. Ontario beef shows quite a demand, that arriving being quickly sold at \$7 per cwt. All poultry of good quality finds ready sale, and eggs are moving better. But butter is the drug. There has been but little change in values during the past week. The principal one, however, is in feed, which advances almost daily, being very hard to get, and, at present price, hard to sell. Molasses continues firm and active. In beans, the feeling is higher. Coffee is strong and teas very firm; demand quiet. In spice, there is little change, demand not being large. Cream of tartar is rather higher. Brokers report good sale for chemicals.

SALT—The very mild weather causes a fair demand for coarse salt, and, stocks being very light, prices are good. Were it not for a cargo soon due, prices would go higher, as stocks on hand at present demand would soon be at an end. And should this cargo be delayed the market would soon be bare. We quote: Coarse, 55 to 58c.; fine, \$1; bbls. 5 lb. bags, \$3 to \$3.25; 10 lb. bags, \$2.85 to \$3; small boxes, 20 lbs. each, 20c.; 10 lbs. each, 12c.

CANNED GOODS — Demand continues light. A dealer said to THE CANADIAN GROCER last week that with him the past winter had been a very quiet one in canned goods. The slight advance made by the association in the price of vegetables causes these to be very firm at quotations. It is understood here that the association intend buying out some of the smaller factories, which are now independent of them. We quote prices this week: Peas, 90 to 95c.; corn, 95c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; corned beef, 2 lb. tins, \$2.70 to \$2.75; 1-lb. tins, \$1.65 to \$1.70; oysters, 2's, \$2.15 to \$2.20; 1's, \$1.55 to \$1.60; peaches, 3's, \$2.65 to \$2.75; 2's, \$1.90 to \$2; salmon, \$1.35 to 1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, 4 doz. in case, \$5.50; chowder, 2 doz. in case, \$3.50; scallops, 4 doz. in case, \$5.50.

DRIED FRUIT—In California evaporated there is some light demand from jobbers, apricots having the best sale. These are goods which are entering into consumption slowly. Raisins and currant are not much in demand, though the rather sharp advance in the latter causes some inquiry from jobbers. In Nova Scotia dried there is a small export demand, but only at low figures. Holders are inclined to sell, as local demand at this season is very light. Nova Scotia packers should be more careful as regards the quality of goods they put up and also that quality in the same barrels runs even. We quote: Sultana raisins, 6 to 6½c.; Valencia, 4¼ to 4½c.; layers, 5¼ to 5½c.; London layers, \$2.25; loose muscatels, 5½ to 6c.; currants, bbls., 3¾ to 4c.; cases, 4 to 4½c.; evaporated, 8 to 8½c.; dried, 5½ to

**Slee, Slee & Co.**  
makers of



ESTD 1812.

**Pure Malt Vinegar.**  
London, England.

Batty & Co have for half a century used  
Slee, Slee & Co's pure malt vinegar in making  
their genuine pickles, & sauces.



**Lent Trade - Fish!** Our stock of Fish and Canned Goods IS NOW COMPLETE.

GREEN COD, of every grade,  
 HERRINGS, "Labrador" in bbl. and half-bbl.,  
 HERRINGS, "Cape Breton," bbl. and half-bbl.,  
 TROUT, Salmon, Etc., Etc.

**- ALSO -**  
 Lobsters, Mackerel, Sardines, Salmon, of best known brands. QUALITY GUARANTEED.

Write for prices before you order elsewhere. It will pay you.

**LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.**

**THE Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

**Oakville, Ont.**



**"Great is Diana."**

If you want the best and most satisfactory selling

**Native Grape Wines**

GET OUR

Fine Old Port,

Five-and-a-half Sherry,

AND

**GOLDEN DIANA**

PRICES RIGHT.

THE Ontario Grape Growing and Wine Mfg. Co.  
 ST. CATHARINES, ONT.

**Embro Oatmeal Mills**

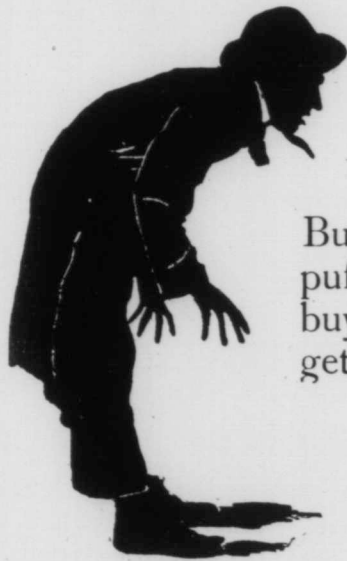
D. R. ROSS,  
 EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

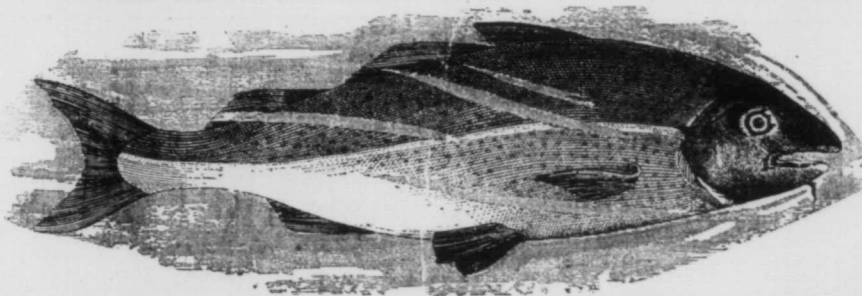


**Words May Set You Thinking**

But they don't carry the force that deeds do. We never puff our goods up by specious advertising. When you buy our **FLAKE BARLEY** you may depend upon getting a hundred cents worth for one dollar.

**E. D. TILLSON**

TILSONBURG, ONT.



There is money in . .

**MUNN'S BONELESS CODFISH**  
 AND  
**MUNN'S SKINLESS CODFISH**

During Lenten season.

Send in your orders for new fresh stock just arriving.

**STEWART MUNN & CO.**

R. S. McINDOE  
 Agent, Toronto

**MONTREAL**

## ST. JOHN MARKETS—Continued.

5¾c.; dates, 4 to 4¼c.; prunes, 5 to 5½c.; figs, 11 to 18c.

**GREEN FRUIT**—Apples, as the weather is getting milder, are again making their appearance on the square for auction. It is somewhat unfortunate, as the season has been a very dull one, and there was just beginning to be a more active demand. The fact that the fruit has kept so badly has hurt the market very much. In oranges, the demand for Floridas is light, owing to the high price. Valencias are, however, selling freely, and next week we will be able to quote Messinas and bloods. Lemons, are easy and pineapples are coming in more freely. The shipment of a car of fruit to one point by one fruit house, and the importing of a car of onions by them is a sign that the busy fruit season is near. We quote: Florida oranges, \$5 to \$5.50; Valencias, \$4.25 to \$4.75; lemons, \$3.50 to \$4.25; Malaga grapes, \$5 to \$6.50; pineapples, 20 to 22c.; apples, \$1.50 to \$2.50.

**DAIRY PRODUCE**—There is a better demand for eggs, though prices are expected to be lower, more particularly for henney eggs, which are coming in more freely. There is an improvement in the quality of case eggs arriving. In cheese stocks appear fully equal to demand and prices are very easy. A few large sales are reported, but at low figures. It is, however, a long while before any new cheese will be to hand and many holders are expecting better prices than are now ruling. In butter the market is very unsatisfactory; there are large stocks and no demand. Prices rule very easy: Cheese, 10½c.; creamery tub, 20 to 21c.; rolls, 23 to 24c.; dairy tub, 16 to 18c.; rolls, 16 to 20; eggs, 17 to 18c.

**MOLASSES**—The first new molasses to be sold on this market was a small consignment of Demerara of nice quality. New Barbadoes has been quoted, but no stocks are reported to hand at the Island and it is thought here that on account of the demand there is sure to be for it as soon as stock is offered prices will advance. Word from Porto Rico is that molasses will open much higher than last season. Here there is fair demand and light stocks. There is an active demand for small packages which cannot be filled. Syrup demand is light. We quote: Barbadoes, 32 to 33c.; Porto Rico, 30 to 31c.; fancy, 43 to 44c.; syrup, 30 to 35c.; Antigua, 28c.

**SUGAR**—Owing to the expectation of a duty on sugar, and the very low price at which it is offered, large quantities have been bought for future delivery. Prices are in some cases being shaded very fine. Sugars are sold far too near to their cost, and to make the matter worse there is no reason why it should be so. There is no doubt the extra low price will affect the sale of molasses. Yellows are rather lower. Powdered and Paris lump are quoted lower. Granulated sugar, \$3.60 to \$3.75; German, 3½c.; yellow, 2¾ to 3¾c.; Paris lump, 5 to 5¼c.; powdered, 5 to 5½c.

**FISH**—Though there has been some enquiry during the past week, it has not been a heavy one when one remembers that Lent is here. Dry are firmer and stocks light. Some 250 qtls., ex vessel, arriving this week, found good demand at full prices. Smoked herring are arriving in fair quantities, some 13,000 boxes coming in during the week. Demand is light and prices vary in local market, but advices from Grand Manan tend to higher prices. In frozen fish receipts are very light, particularly herring; market is

rather firmer, but owing to there being lots at Halifax there is not much advance in prices. Prices ex store are: Large cod, \$4 to \$4.25; medium, \$3.85 to \$4; small, \$3 to \$3.35; frozen cod, 2¼ to 2½c.; herring, 65 to 70c.; smoked herring, 6½ to 7c.; pollock, \$1.65 to \$1.75; shad, \$5 to \$5.50; bay herring, \$1.50 to \$1.60; Shelburne, No. 1, \$4 to \$4.25 bbl.; half-bbls., \$2.40 to \$2.50; Canso, \$5.25 bbl.

**PROVISIONS**—Demand continues light, though smoked meats show some improvement. Lard is easy. We quote: Clear pork, \$17.50 to \$18; mess, \$15 to \$15.50; plate beef, \$12.75 to \$13; prime lard, 9 to 10c.; compound, 8 to 9c.; cottolene, 9¼ to 9¾c.; hams, 10 to 12c.

**FLOUR AND FEED.**

Flour continues in fair demand at firm prices. A number of mills are closed owing to being unable to get wheat to grind and sell at present prices. All kinds of feed are so hard to get, and so high, that demand is falling off. Cornmeal being rather lower helps in this. Oatmeal continues lower than would be expected at present price of oats, which show a small further advance since last report. Beans are also higher and firm. We quote: Manitoba, \$4.30 to \$4.40; best Ontario, \$3.50 to \$3.60; medium, \$3.25 to \$3.50; oatmeal, \$4.00 to \$4.10; cornmeal, \$2.80; granulated, \$3.50 to \$3.60; middlings, on track, \$22 to \$23; bran, \$21 to \$22; oats, local on track, 28½ to 39½c.; Ontario, 42 to 43c., beans, \$1.55 to \$1.65; split peas, \$3.85 to \$4; pot barley, \$4 to \$4.10; hay, \$9.50 to \$10; seed timothy, \$3.10 to \$3.25; red clover, 11½ to 12c.; alsike clover, 13½ to 15c.

**ST. JOHN TRADE NOTES.**

The selling price of Pearline is reduced to \$3.90 single case and \$3.80 for five-case lots.

The prospects for an exhibition in St. John next fall are bright, the Government of the province having signified their intention to guarantee the association against loss to an amount not exceeding \$3,000.

The manufacturers of "Buttermilk" toilet soap have found an increasing demand since the first of the year, particularly shown by the large orders given by those already handling their soap. In order to show their appreciation of the manner their goods have been handled, they have reduced the price to buyers in 10-gross lots. J. Hunter White is agent for New Brunswick.

**WOODSTOCK MARKET NOTES.**

Business in some lines shows rather an improvement, though the spring trade will not really begin till the opening of the river. In produce the feeling is very dull. It was expected in many lines that by this time there would be a good demand, and good prices for such goods as hay, butter and cheese. There is much disappointment. The feeling, which is largely a correct one, is that the shipments from Ontario and Quebec to St. John have spoiled the home market. This is particularly true of butter. Prices are quoted as follows: Loose hay, 6c.; oats, 32 to 33c.; butter, 16 to 17c.; eggs 15 to 16c.; cheese, 9½ to 10c.; beans, \$1.50 to \$1.75.

**ADVANCE IN LEMONS.**

The New York market has just experienced a sharp advance on lemons. They have gone up from 50 to 75c. a case. This strong tendency is due to the better weather which prevails in the country, which is accompanied by a better demand, and allows freight to move freely.

**A GROCER IN LUCK.**

Mrs A. A. McArthur, the wife of a Winnipeg grocer, is one of the heirs to the immense "Robert Edwards estate," of New York.

**Cleaver's Toilet Soaps.  
Bensdorp's Royal Dutch Cocoa.  
Pyle's Pearline.**

**C. & E. MACMICHAEL,  
40 DOCK ST., ST. JOHN, N.B.**

**Cocoanuts**

Imported direct, saving \$5 per M. in duty  
Fresh stock every month.  
Write for prices.

**THEODORE H. ESTABROOKS, ST. JOHN, N.B.**

**The Bell Cigar**

Is the leading 5 cent, and

**Spanish Doubloon**

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**  
St. John, New Brunswick

**Fish Fish Fish**

Retailers can with confidence  
handle my packing of

**BONELESS FISH,  
DRY GODFISH,  
SMOKED HERRING,  
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

**JOHN SEALY**

25 and 26 South Wharf, ST. JOHN, N.B.

**FISH FOR LENT**

**GROCERS**, there is nothing  
nicer in FISH than . . .

**Golden Finnan Haddies**

It pays you to sell them.  
Your Wholesale Grocer can supply you.

**NORTHROP & CO.**

Packers' Agents,

**ST. JOHN, N. B.**

THE . . .  
**STRATHROY CANNING  
 AND PRESERVING CO.**  
 (LIMITED.)

Packers of all kinds of

**Fruits . . .  
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

**STRATHROY, ONTARIO.**

**We Have Received**

Many flattering testimonials from purchasers during the past six months, as to the excellence of our 1894 pack Tomatoes and Corn. We have no intention of resting on our oars. Already changes are under way that will better enable us to pack "the Best Tomatoes in Canada" for 1895, and make "Kent" Tomatoes a household name from the Atlantic to the Pacific.

**The Kent Canning  
 & Pickling Co.**  
 CHATHAM, ONT.

**YES!**

We give **QUANTITY**  
 as well as **QUALITY**

These two companions we have never separated, for one is useless without the other. That's why

**BOULTERS' LION BRAND  
 CANNED GOODS . . .**

Are such favorites.

The wholesaler finds that he must carry them, as the demand so increases.

Factories { **TORONTO  
 PICTON  
 DEMORESTVILLE**

**ALWAYS THE BEST.**

**CIDER AND WHITE WINE VINEGARS**

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada

Prices very low. Send for quotations to

**THE DOVER VINEGAR WORKS**  
 PORT DOVER, ONT.

**Ask Your Wholesaler**



Canadian Leaf Chewing Tobacco, made in all size plugs. Cheapest and best. Try a sample lot.

**Joliette Tobacco Co.**

JOLIETTE, P.Q.

**JAMS AND JELLIES**

Raspberry,  
 Strawberry,  
 Peach,  
 Plum,  
 Gooseberry,  
 Apricot,  
 Red Currant,  
 Black Currant.

Red Currant,  
 Pineapple,  
 Peach,  
 Raspberry,  
 Strawberry,  
 Plum,  
 Grape.

For sale by all leading Wholesale Grocers

—OR SEND DIRECT TO—

**GARDEN CITY CANNING CO.**  
 ST. CATHARINES, ONT.

**Extravagant Economy**



TRADE MARK.

There's such a thing as paying too little for an article. Paying so little that it can't be good. Saving on the price at the cost of the quality. That is extravagant economy.

But don't go to the other extreme. Sometimes prices are too high. The safe way is to go by our list. There is nothing in our stock not thoroughly good. Nothing that has one cent on the price that does not belong there.

**Delhi Canning Co.**

DELHI, ONT.

Manufacturers of  
 "The Best of Everything" in Canned Goods.

## NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,  
HALIFAX, Feb. 28, 1895.

**B**USINESS is dull, and will continue so in most lines until after March. Collections are not so bad.

**BREADSTUFFS**—We have nothing special to report with regard to markets on breadstuffs; they still remain pretty quiet and uninteresting. From all the information we can gather, we have reason to believe that flour won't be any lower. Millfeeds are decidedly firm and higher; so are oats. As a consequence, oatmeal ought to be higher. We hear of some sales of oatmeal and rolled oats at below the cost of production from genuine oats. The query is, how much wheat is put in the oats, as rolled wheat and rolled oats look so much alike you can hardly tell them apart, and the one costs about a dollar a barrel less than the other: besides, there have been reports of some short weight shipments. Buyers will do well to weigh their shipments and search for rolled wheat. Of course if there is rolled wheat amongst rolled oats, there will be cracked wheat amongst the oatmeal. If the mixture is acceptable as a food, then all better follow the sale of it, and cut prices to meet the cost. We make no changes in quotations on flour, though the tendency has been to cut prices a little. Quotations are: Hungarian patents, Manitobas, \$4.50 to \$4.60; Manitoba strong bakers', \$4.40 to \$4.50; Canadian pastry, \$3.60 to \$3.70; 75 per cent. rolled patent, \$3.55 to \$3.65; 80 per cent. \$3.40 to \$3.50; 90 per cent. \$3.25 to \$3.35; straights, \$3.10 to \$3.20; superior extra patent, \$3 to \$3.10; cornmeal, American KD, \$3.20 to \$3.30; Halifax ground, do. \$3.10 to \$3.20; oatmeal, standard, \$4 to \$4.10; pot barley, \$3.90 to \$4.10.

**MILLFEEDS**—Middlings are quoted at \$22 to \$22.25; bran, in sacks, \$21 to \$21.25; oats, 42 to 42½c., by the carload.

**FISH STUFFS**—There is considerable movement in fish to the West Indies and Haytian ports. During the past fortnight seven steamers have taken full and part cargoes. Prices, however, remain practically unchanged, the large shipments to the West Indies keeping that market too well supplied to allow of any chance for an advance. Some small lots of Newfoundland fish have been received, but there is no fear of any quantity being thrown on the market. The demand from Europe has strengthened the Newfoundland market, and merchants here who made offers found them to be as much as 60c. per quintal below what holders ask. Good frozen herring are scarce. Some very sour ones were put on the market with unsatisfactory results. The approach of the Lenten season has strengthened the local demand somewhat. Quotations are: Dry cod from vessel: Shore, prime, \$3.25 to \$3.75; bank cod, \$3 to \$3.10; large bank cod, \$4; Bay of Islands, No. 1 split herrings, \$2.25; salmon, No. 1, \$12; No. 2, \$10; No. 3, \$8.

**PROVISIONS**—Now that Lent has set in we may expect 40 days of dulness in the provision line. In fact, it is dull already, presumably in preparation for the season, and what Canadian beef arrived this week was sold at about cost.

**BUTTER AND CHEESE**—Butter remains dull, as usual, and good dairy is offered at 17c. and 18c. There is a good stock on hand, but of an inferior quality. Cheese remains quiet but firm.

**EGGS**—Fresh stocks are offered at 20c. and a decline is looked for.

**GREEN FRUIT**—Some very nice Mediterranean fruit was received this week, and more is expected on Saturday. There are no Floridas on the market and no demand for them. Valencias are quoted at \$4 and Jamaicas at \$8. Lemons bring \$3 to \$4.25 per 300 count. There is nothing new in apples. Some good fruit has come in from the Annapolis valley, but prices remain unchanged.

**SUGAR**—The market is inactive, with prices remaining as follows: Porto Rico, in hogsheads, 3c.; refined cut loaf, 5c.; granulated, 3½c.; standard "A," 3½c.; extra white "C," 3½c.; standard yellow "C," 3½c.; yellow extra "C," 2½ to 3c.

**MOLASSES**—New crop Porto Rico molasses is expected here in a day or two. Several cargoes are now on the way. At present there is very little doing, and quotations remain: Antigua, none; Porto Rico, 35c.; Trinidad, none; Barbadoes, 34c.; Demerara, "M R" brand, 39c.; ditto (B) "D" brand, 45c.

## HALIFAX MARKET NOTES.

M. F. Todd, of the Todd Milling Co., Galt, is here on a business trip.

The value of the Baracoa's cargo of fish to Hayti was \$34,000 and not \$3,400 as stated in last report.

A cargo of bloaters and smoked herring was received here this week from Grand Manan for shipment to Hayti. This is the first speculation of the kind to that market, and it will be watched with much interest.

A. J. Crosby, grocer, has assigned to St. Clair Ruggles, tailor. Mr. Crosby took the business about one year ago then carried on by H. V. Wier. He came here from Annapolis Valley. Liabilities are about \$3,000.

A new fruit crate has just been invented by a Hants county man, which is destined to take the place of the old apple barrel in the shipment of apples to a foreign market. The new crate is square and without bilge, therefore its contents are free from pressure and damage in transit. It will be put on the market for the next season's crop.

## MATCH MEN MEET.

SPECIAL TO THE CANADIAN GROCER.

Representatives from the match factories of Canada met at Montreal on Wednesday to consider an advance in prices. Cutting has been general, and the market has been demoralized, the production being very much in excess of the demand. The smaller concerns, which felt the competition keenly, were anxious to get all the manufacturers to agree to higher prices. It was reported that some of them loaded Quebec city jobbers at one dollar a case, but well-known brands are bringing from \$3.30 to \$3.50. A statement of stocks in the jobbers' and manufacturers' hands was presented, which showed they were large. It would be impossible to get higher prices, even if manufacturers combined on them. It was therefore decided not to take any action, and the meeting was adjourned indefinitely. Among those present were: Mr. Dubord,

of Hardy & Dubord, Beauport; Mr. Myneau, of the Independent Match Co., Louisville; Messrs. Denoncourt and Moreau, of Denoncourt, Moreau & Co., St. Angele de Laval; Mr. Chitty, of J. MacLaren & Co., Buckingham, and Messrs. Hardesty and Healy, of the Eddy Co., Hull.

John S. Leighton, of Orangeville, was transacting business in Toronto on Wednesday.

The employes of Still's handle factory, St. Thomas, assembled at their foreman's residence, the other night, and presented himself and wife with a parlor lamp, and also presented Miss Bessie McKillop, the bookkeeper, with a fine album.

## SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

**SITUATION WANTED BY YOUNG MAN** OF five years experience, in first-class grocery or general store; good references. Address Box 334, Essex, Ont.

TENDERS.  
INDIAN SUPPLIES.

SEALED TENDERS, addressed to the undersigned and endorsed "Tender for Indian Supplies," will be received at this office up to noon of TUESDAY, 6th April, 1895, for the delivery of Indian Supplies, during the fiscal year ending 30th June, 1896, at various points in Manitoba and the North-West Territories.

Forms of tender, containing full particulars, may be had by applying to the undersigned, or to the Assistant Indian Commissioner at Regina, or to the Indian Office, Winnipeg. The lowest or any tender not necessarily accepted.

This advertisement is not to be inserted by any newspaper without the authority of the Queen's Printer, and no claim for payment by any newspaper not having had such authority will be admitted.

HAYTER REED,  
Deputy Superintendent-General  
of Indian Affairs.

Department of Indian Affairs,  
Ottawa, February, 1895.



N.B.—The old STANDARD BRAND OF HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

## EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

**J. H. TODD & SON,**  
Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto,  
Agent for Ontario.  
" W. S. Goodhugh & Co., Montreal.  
" Tees & Persse Winnipeg.

# Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.  
First Prize wherever exhibited.  
Highest Award at Jamaica, 1891, in competition with the world.

SEE THAT THE LABEL  
IS NOT BROKEN.

## Lily White

The Perfection of Starch Gloss.  
Unexcelled for Fine Laundry Work.  
Will not Injure the Most Delicate Fabric.

Manufactured by

## Brantford Starch Company

(LIMITED)

BRANTFORD, CANADA.

### New Table Raisins

BLACK BASKETS  
LONDON LAYERS

—ALSO—  
**VALENCIA SHELLED ALMONDS**

It will pay you to get our prices before  
you buy.

### T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

### SPECIAL OFFER.

We will ship during balance of February  
100 lbs. of "Your Own Special Blended  
Tea," for \$20 cash, remitted with order. We  
guarantee this blend to be worth \$25, and  
as good as usually sold at \$30. Try it—  
Money refunded, if it does not please, on  
receipt of tea. Freight paid.

### LUMSDEN BROS.

HAMILTON, ONT.

Hold your trade by selling Jersey Cream Baking  
Powder—best in Canada.

## McAlpin.. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

## VALENCIAS

New Season—28 lb. boxes.

**A BARGAIN** Can be retailed at  
\$1.00 per box.

Special Quotations for Round Lots.

### WARREN BROS. & BOOMER

35 and 37 Front St. East,  
TORONTO

## Lytle's Tomato Catsup



Best goods in the market.  
Send for a trial order.

### T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

## J. W. Lang & Co.

WHOLESALE GROCERS

### TEAS.

Ceylon, Assam,  
Congou, Hyson,  
Japan.

59, 61, 63 Front  
Street East Toronto.

## SOAPS

Supreme 12 oz. pressed cake,  
100 in box.

Wonderful 12 oz. pressed cake,  
100 in box.

Our Own Electric 8 oz. cake,  
100 in box.

Sunflower 8 oz. cake,  
100 in box.

The Leading Lines on the Market

Manufactured by

### P. M. LAWRASON, LONDON Ont.

And for sale by all leading wholesalers. The trade will  
find it to their advantage to get our prices.

OUR

## Special Blend Coffee

Send for Samples and  
Quotations.

### PERKINS, INCE & Co.

TORONTO.

WE ARE OFFERING

SOME EXCELLENT VALUES IN

## Ceylon AND Indian Teas

From 15c. and Upwards

### SMITH & KEIGHLEY

9 Front St. E., TORONTO.

139 GOLD MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by Special  
Appointment to

**H. M. THE QUEEN**

Empress of India.



Purveyors by Special  
Appointment to

**H. R. H. THE  
PRINCE OF WALES**

K.G., K.T., K.P.

# MACONOCHIE BROTHERS

131 Leadenhall Street, London, England

The Largest Preservers of Fish in the World, have much pleasure in calling attention to their celebrated

Fresh Herrings, Kippered Herrings,  
Bloaters, Scotch Findon Haddocks,  
Herrings in Shrimp Sauce,  
Herrings a la Sardine, etc.

All Herrings preserved by Maconochie Bros. are preserved at Fraserburgh, Scotland, which is the Largest Fishing Station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

## REPORT OF THE CANADIAN FISHERY COMMISSIONERS

(MR. W. G. GUNN, WALKERTON, ONT., AND M. G. MCLEOD, NEWHAVEN.)

Through a letter of introduction procured for us by the High Commissioner in London, we were courteously shown thro' Messrs. MACONOCHIE BROTHERS' CANNERY, IN SCOTLAND, where some 400 hands are employed. This establishment uses up an immense quantity of Herrings, all of the very best quality. The greatest care is exercised in the selection of these fish; they are put up in 1-lb. tins; Herrings put up this way are very delicious, many people preferring them to canned salmon. The girls who clean these Herrings and put them up do their work very rapidly. The Herrings canned at this establishment are sold in Great Britain, exported to the East Indies, Australia, and the Cape. After we had gone over the establishment in question, we were treated to the contents of a can of Herrings, and can truly testify that we never before tasted anything in the Herring line so delicious and fine flavored.

## MACONOCHIE'S

Jams, Marmalade, Tart Fruits, Pates,  
Camp Pies, Potted Meats, Bloater Paste,  
Jelly Squares, Pickles, Sauces, Vinegars,

The Best the World Produces, can be obtained through all leading Wholesale Grocers

For further particulars apply to agents:—

Messrs. Wright & Copp, Toronto. Messrs. F. Magor & Co., Montreal.  
Messrs. Seeton & Mitchell, Halifax, N.S.

## == Even the Office Boy



Could not suppress a smile when he heard that we were being accused of copying the name of Crushed Coffee. He knows and our customers know that we have had Crushed Coffee on our list since September, 1890. We are now putting it up in gallon milk pails, five pounds each, at the regular price, 20 cents per pound. Will supply it ground at the same price. It is the very best value ever offered the trade and every pound is guaranteed. The pail when empty will sell for 35c. See our travelers.

**PURE GOLD MFG. CO.**

### MANITOBA TOBACCO.

No ordinary article of commerce is so costly as tobacco if the simplicity of production and cultivation is considered. Few articles, excepting spirits, carry so high a duty as tobacco. Cigars pay a Customs tariff of about \$2.50 a pound, and ordinary tobacco about 50 cents a pound. Tobacco of excellent quality can be grown in Manitoba as easily as cabbages can be produced. The Mennonites, ever since they settled in the province, have grown their own tobacco, and with the quality they are quite satisfied. The French-Canadians who occupy a portion of the hilly country north of the Pembina raise most excellent tobacco for their own use.

Early in the spring the seeds are placed in earth contained in boxes, which are kept within doors in a warm situation. When the season has advanced and danger from frost is no longer feared, the young plants are set out in the garden about four feet apart. The leaves soon become enormously large and the plant carries a red flower. When sufficiently matured the leaves are pulled from the stalks and allowed to wilt in the sun, and afterwards are placed in piles, when a slight heating process takes place that gives a dark color to the tobacco. The leaves are further dried and are twisted into plugs or rolled into cigars. So large is

the leaf of the tobacco plant that two or three cigars can be prepared from each.

A sample of manufactured tobacco, from plants grown in the garden of Mr. Bisset, of 6-12, is at this office, and is pronounced by smokers to be superior to that which is imported.

The seed of the tobacco plant ripens rapidly in this province, and a second growth of leaves can be obtained from the stalks, but it is inferior to the first crop. — Pilot Mound Sentinel.

### CUSTOM HOUSE BURNED.

Fire was discovered in the Custom house at Fort William, Ont., on Tuesday night. The interior of the building was badly damaged, the walls and ceiling being charred and the glass broken. A number of papers were burned, and others blackened and charred, and badly injured.

### RAILROAD MEN KICK.

The station masters and telegraph operators on the Intercolonial Railway have decided to appeal to the members of the House of Commons of Canada, praying for an increase of salary. The petition which they present asks that the employes of the first class shall receive a minimum salary of \$55 per month, of the second class \$45, of the third class \$40, and of the fourth class \$35. All classes after the first year to be increased at the rate of \$1 per month per year, for five years.

### THIS IS A RECORD.

Approaching a group of travelers in the Eby, Blain Co.'s sample room on Saturday last, I found them seriously discussing the tea situation. Upon enquiry I found that teas were advancing rapidly in all lines, and that some grades of Ceylon and Indias were probably out of the market, particularly low and medium grades. These salesmen stated that their customers were beginning to realize that an advance in teas was no myth, but a fact, some of them regretting that they did not profit by the advice given them by the travelers some time ago to purchase teas. In discussing sales made during the month, Mr. Hustwitt stated that his sales amounted to close upon ten tons of this article since February 1st. This statement almost choked some of the group, causing some queer looks one toward the other. One of them recovering from the shock more quickly than the others, replied that he had often listened to fish stories, but had never been affected so much as he had by this tea story. Whereupon Mr. Hustwitt smiled complacently, saying it was not necessary to produce the Testament; his grip testament would corroborate the statement, and, producing a copy of his order sheets, it was found in summing up his sales that he had actually exceeded the ten tons and had sold 20,510 pounds of tea since February 1st. Not so bad, I thought, for one salesman to do in 22 days.



**YOU** have handled **Surprise Soap** for a number of years! It has given you a good profit! It has given the best satisfaction to your customers! It will continue to do so! **WHY NOT** push it more than ever?

## BRANCHES—

MONTREAL: 17 St. Nicholas St.  
TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.

## THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

## TRADE CHAT.

**A**T Buffalo, John A. Burch, general agent of the Lake Shore and M. S. road suddenly reeled and fell dead while doing business on the market. For two years, from 1855 to 1857, he was division clerk in the office of the general agent of the Great Western, in Hamilton, Ont.

It was J. E. Willows, not "J. E. Williams," who represented the Standard Oil Co., at the Grocers' At Home in Toronto last week.

Mrs. A. La Venture, sister of J. B. Persse, of Tees & Persse, Winnipeg, died in Toronto the other day.

Mrs. McBride—"John, dear, why are some grocers called green grocers?" Mr. McBride—"To distinguish them from cash grocers, dear."

Andrew and William Jordan, the leading grocerymen in St. John's, Newfoundland, were suffocated last week by charcoal fumes entering their house from fires built in a new building next to their residence for the purpose of drying the plaster.

The Whiteway Government applied to the Imperial Government last week for a loan of \$2,000,000, pledging the revenue of the colony as security and permitting the two English commissioners to undertake the expenditure of the money. This the Imperial Government declined to do unless the local administration consented to a thorough in-

vestigation of the colony's affairs by a royal commission beforehand.

This is from a Yankee nineteenth century journal: "The storms on the ocean during the past week have never been paralleled in the memory of sailormen. The great tidal wave that swept completely over the lighthouse at Cape Breton, off the New England coast, was a record breaker."

## AID TO CREAMERIES.

In the Ontario Legislature on Monday Mr. Whitney asked: "Has the Minister of Agriculture or any member of the Government received from the Counties Council of the united counties of Stormont, Dundas and Glengarry, a copy of a resolution adopted by that body unanimously on the 23rd day of January, 1895, asking the Ontario and Dominion Governments to give assistance and financial aid, as recommended by the Ontario Creameries Association, to the proposed plan of having regular weekly shipments of creamery butter placed on the British market? Is it the intention of the Government to comply with the suggestions contained in the resolution in the matter of giving assistance and financial aid?"

Hon. Mr. Dryden replied as follows: "The Minister of Agriculture has received a copy of the resolution referred to. Previous to its reception the Government had insti-

tuted inquiry as to the best means of rendering assistance to butter makers in placing their goods on the British market in the best possible condition. No conclusion has yet been reached."

## TORONTO TRAVELERS.

The first annual concert of Toronto Travelers' Association in St. George's Hall Monday night was a most enjoyable affair. The program was an excellent one, and the audience was large and appreciative. Those who took part were: Mr. Musgrove, who acted as pianist; Miss Hattie Morrell, Mr. Frank Wright, Mr. Chas. Dimmock, Miss Maggie Huston, Mr. Neil Burton, Mr. W. Putland, Mr. R. Gorrie, Mr. F. T. Verral, Mr. E. B. Piggott, Mr. J. H. Wilson and the Handel Male Quartette. The chairman of the Concert Committee, which did its work well, was Mr. Gorrie, and the secretary, Mr. W. F. Daniels.

## PRIVATE POST-CARDS.

Private post-cards are being adopted by leading business houses in England, and it looks as if they will soon be in general use. Some of the cards used are very attractive in design and shape. The larger Canadian firms are beginning to adopt the private cards, and some very pretty ones are already coming into use.



# ST. LAWRENCE

# Corn Starch

**Increases in Sales DAILY**

**WORTHILY**

### THE TIME TO PUSH.

WHEN business is depressed a great many men engaged in commercial pursuits lose their energy. They sit down, fold their hands, and say it's no use pushing things till times improve. Like Dickens' Micawber, they wait for something to turn up. Now, such conduct is absurd. When times are prosperous business comes of itself, while in dull seasons it has to be sought. A period of comparative financial depression, like the present, is the very time to push business in every possible way.

A case in point is that of a merchant who spent a very short time mourning over the dulness of trade last year. Realizing that something had to be done if he wished to continue in business, he studied thoroughly the equipment of his premises, to see how it could be improved and how the cost of production could be cheapened. Investigation disclosed the desirability of some special improvements, and of facilitating the operation of several departments. Action was forthwith taken to render the labor done more effective. Orders were sought on a new basis, and a fresh start was taken. From that on a steady gain was made from month to month in the volume of business handled. Further than that, the impetus thus acquired was due to such a plain cause that the proprietor has profited by the lesson learned, and is now always on the alert to see how he can improve his business meth-

ods. For him 1894 may be remembered as a year of very hard work, but not as a period of business stagnation and capital wasting.

Let jobbers and retail dealers take a hint. Let those who are discouraged by hard times throw off the lethargy that is overcoming them. Let them take up new branches, and improve their methods of trade, and they will soon find that their own wisely directed efforts have brought so much entirely new business that the cause for depression and the necessity for grumbling will have passed away. Even Micawber, it will be remembered, when he struck out into fields new and pastures green, attained a considerable measure of success. The advice of THE CANADIAN GROCER, then, is to be up and doing, and to make hay even while the sun does not shine.

### HEEDLESSNESS.

It does seem as though nothing was more aggravating in boy or man than the spirit of heedlessness. Once yielded to it becomes characteristic of the individual, and it is displayed in every act. It renders him useless in almost every position in which he may be employed, and is generally a pretty good indication that his mind is not upon his work. It results in a continued series of errors and disasters, of little blunders and unbounded waste. The person who is dominated by this influence guesses rather than takes the time to figure, is forever cut-

ting off the sheet too short or else wastefully too long, is habitually unsystematic, never knows where things are, and never puts them back in their places, and is forever leaving things almost done when they might just as well have been completed. The cure for all this is hard to effect. Slovenly methods cannot be at once replaced by systematic habits, but the process may be gradual where there is a will to turn from heedlessness to carefulness as a characteristic of one's life. It must be by a careful scrutiny of each act, by thoughtfulness at all times and a never forgotten determination to do all things as well as it is possible to do them. Such habits are sure to appeal to an employer, and although sometimes long in coming, the conscientious employe seldom fails to receive the reward that he deserves. At all events, it should mean much to him that he has tried to do the best that he can.

### BUTTER SITUATION.

Summer tub butter continues a drug on the market, very little moving and the trade being supplied freely with fresh large roll butter and winter made creamery. The action of the Dominion Dairy Commissioner in providing an outlet for the surplus of winter creamery, and guaranteeing 20c. a lb. for all of this make, has had a very good effect on the creamery butter market of Canada. The result is that there is now only sufficient creamery coming forward to supply the local trade, the balance being exported by the Commissioner. The market, as a result, is of course firmer.

**Beware  
of  
Imitations**

Gold Medal Baking Powder has become the most popular package Baking Powder in the market. Its quality is unsurpassed.

**GOLD MEDAL  
BAKING POWDER**

In 5 and 10 cent packages.

**G. F. Marter & Son**

Phoenix  
Mills

**TORONTO**

## GRANGE REQUESTS.

THE Ontario Government was waited upon on Monday afternoon by the Executive of the Dominion Grange, who laid before it the legislation asked by the Grange from the Ontario Government. The deputation was composed of Master Dawson Kennedy, of Peterboro'; Jabel Robinson, Middlemarch; Henry Glendinning, Manilla, and Robert Wilkie, B'enheim. The requests made were: Firstly, that towns and cities should be prohibited from emptying sewage into rivers without purification; that coroners should have power to commit prisoners without additional investigation before a magistrate; that examination by a grand jury be sufficient to place persons on trial for offences; that township assessments stand for five years, unless the succeeding council should order otherwise; that municipalities have power to abolish the office of tax collector and arrange for taxes to be paid to the treasurer; that in horticultural societies a majority of the directors need not be residents of the town to which the society belongs; that the Agriculture and Arts Association having, in the opinion of the Grange, outlived its usefulness, a portion of the money spent upon it could be saved; that the expense of the Central Farmers' Institute be curtailed and some of the grant given to the various agricultural and horticultural societies, and that the membership of county councils be reduced and the representation based on the equalized assessment, so that reeves only sit, each to have as many votes as justified by the assessment of his township. The delegates stated these requests to the members of the Government, who listened attentively, asking a number of questions as to certain points in the requests. Hon. Mr. Hardy asked if it was correct that the Grange had approved of the Dominion Government's plan for encouraging the butter industry. To this the secretary replied that the Grange had approved of the plan for establishing cold storage, but did not approve of the plan of paying 20 cents a pound, thinking that the butter industry should stand on its own footing. Sir Oliver Mowat promised to look into the requests, and the deputation withdrew.

The man who does not scrub out his store—or rather, get it scrubbed out—stands a good chance of being scrubbed out himself—by his creditors.

A meeting was held at Longueuil, Que., the other night for the purpose of urging upon the farmers of the county of Chambly the importance of beet root cultivation. Among the speakers were H. L. O. Taillon, Premier of the province, and Rev. Abbe Tasse. The farmers have now the smile of the Government and the church, and all they want in order to raise good and paying crops of sugar beets is the smile of nature.

**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

## .. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

**ODART'S PICKLE - AND - ODART'S SAUCE**  
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

**NEW YEAR! NEW YEAR!!**

NOW READY AND FOR SALE

Diamond A Hams, 10 to 16 lbs.  
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.  
Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

**W. A. McCLEAN & CO.**  
Pork Packers - Owen Sound

## READ THIS



From ROBERT WATSON, of the firm of R. & T. Watson, Toronto, manufacturers of the celebrated Cough Drops:

TORONTO, Nov. 14, '94.

THE F. F. DALLEY CO., HAMILTON:

DEAR SIRS,—For a shine your English Army Blacking is by far the best I have ever used. My family are delighted with it, and say it is simply elegant. I do not understand why it makes such a shine, being of such an oily nature, but this probably is a secret.

Wishing you every success in its sale,

Yours truly,  
ROBERT WATSON.



**British**  
**Columbia**  
**Salmon**

**"INVERNESS" BRAND**

Turner, Beeton & Co.  
VICTORIA, B.G.

AGENTS

WATT & SCOTT  
Montreal

WATT & SCOTT  
Toronto

GRANT, OXLEY & CO.  
Halifax

ARTHUR P. TIPPET  
St. John, N.B.

# Molasses

Barbados Cuba  
Porto Rico English Island

Large stocks constantly on hand.

## New Orleans

We carry the largest stocks and most desirable assortment of this molasses at all times.

See that our firm name is on every barrel.

# American Syrups

**AT VERY LOW PRICES.**

Make your application for prices to the wholesale trade.

## N. W. Taussig & Co.

Atlantic Sugar House,  
Atlantic Docks,

**BROOKLYN, N.Y.**

No. 96 Wall Street

**New York.**

**CANADIAN AGENTS**

R. S. McIndoe, Toronto.

J. Winfield, Quebec.

W. F. Henderson & Co., Winnipeg.

James Simpson & Son, Hamilton.

J. Hunter White, St. John.

L. H. Dobbin, Montreal.

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**A.** E. DAVEY, grocer, Toronto, has assigned to George Clay, Toronto, and the stock has been advertised for sale by tender under power of sale in a chattel mortgage.

Jas. Devlin, grocer, Victoria, B.C., has assigned.

A. J. Crosby, grocer, Halifax, N.S., has assigned.

The Tiger Tea Co., Montreal, are asking an extension.

C. E. Scammell, ship chandler, St. John, N. B., has assigned.

Scott Bros., general store, Beardsville, N. B., have assigned.

Gordon Mathews, general store, Elmsdale, P. E. I., has assigned.

Wellington Dunbar, grocer, Leamington, Ont., has assigned to Jno. C. Iler.

Michael Arahill, grocer, has assigned to Kent & Turcotte, Montreal, Que.

Joseph Hutchinson, pork dealer, London, Ont., has assigned to Alfred Robinson.

Jas. F. McGarvey, grocer, etc., St. Mary's, Ont., has assigned to John Hassie.

The stock of Pepler & Co., general store, Wellesley, Ont., has been seized by the bailiff.

The creditors of Louis Bernstein, general store, East Angus, Que., have been called together.

H. H. Pollock, general store, Trent Bridge, Ont., has assigned to Richard Tew, Toronto.

E. Bourgoin & Co., general store, St. Flaire Station, Que., have assigned to O. Jobin.

Antoine Courchene, grocer, Isle Dupas, Que., is offering to compromise at 20c on the dollar.

Jesse W. Tabor, grocer, Fredericton, N. B., is offering to compromise at 30 cents on the dollar.

O. Jobin has been appointed curator of the business of Hubert Paradis, watch maker, Levis, Que.

H. McElroy & Sons, general store, Richmond and Carp, Ont., are preparing a statement for their creditors.

Clarence H. Orr and Simon B. Shaver, flour, feed, hay and grain, Brockville, Ont., have assigned to Geo. Barr.

Bilodeau and Renaud have been appointed curators of the business of Napoleon Foncreau, grocer, Montreal.

**PARTNERSHIPS FORMED AND DISSOLVED.**

E. H. Peace & Co., fruits, Victoria, B.C., have dissolved.

Asher & Ruddick, grocers, Ottawa, Ont., have dissolved.

Hockin & Pool, general store, Dutton, Ont., have dissolved. Thos. Hockin continues.

The Ontario Cheese Co. of the village of Dixon, Ltd., Dixon, Ont., has obtained a charter.

Allatt & Harrison, confectioners, etc., Montreal, have dissolved. Each continues separately.

Joseph Shink and Ludger N. Rioux have been registered proprietors of Shink & Rioux, traders, Quebec.

Emile Pitre and Alexander Berliquette have been registered proprietors of Pitre & Co., grocers, Montreal.

James H. Dixon has been registered proprietor of the Union Supply Co., tea, coffee and commission merchants.

F. X. Desautels and Pierre Brousseau have been registered proprietors of Desautels & Brousseau, fruits, Montreal.

It is announced that Gervais & Giroux, grocers, etc., Berthier, (Berthier Co.), Que., will dissolve partnership shortly.

Adolphe Brosseau and F. O. Lavigneur have been registered proprietors of Brosseau & Co., vinegar makers, Montreal.

**SALES MADE AND PENDING.**

The assets of D. T. Poitras, flour, Quebec, are to be sold by auction.

John W. Fort, confectionery, Ottawa, has sold out to Wm. A. Hudson.

The stock of John Fraser, general store, Lefroy, Ont., is to be sold by auction.

McDonald & Davis, general store, Ripley, Ont., have sold out to Marquis Bros.

The general stock of O. Fadette, St. Narcisse, Que., is to be sold by auction.

J. W. Repentigny's Montreal grocery stock has been sold at 57c on the dollar.

J. R. Cunningham, general store, Sawyer-ville, Que., has sold out to E. A. Kingsley.

The stock of L. P. Marchand, grocery, Ste. Tite, Que., is to be sold by auction.

The crockery stock of B. L. Simpson, Victoria, B.C., has been advertised for sale.

P. Campbell, grocer, Ripley, Ont., has been sold out under a landlord's warrant.

The business of Thos. Knox, confectioner, etc., Brantford, Ont., is advertised for sale.

Eleanor Robertson, Aylmer, Ont., confectioner, etc., has sold out to Evans Morton.

The stock of S. Beauchamp, crockery, Montreal, has been sold at 50c on the dollar.

The stock of Thos. A. Langlois, grocer, Montreal, has been sold at 50c on the dollar.

S. R. Page's general stock at St. Ephraim de Tring, has been sold to Jos. Cloutier at 67c. on the dollar.

The general stock of B. Leclair & Co., St. Michel, (Napierville Co.), Que., has been advertised for sale by auction.

**CHANGES.**

Ellen Gertrude Shea, wife of Geo. F. Lawrence, has been registered proprietress

of S. F. Lawrence & Co., general merchants, Montreal, Que.

Robert Hobbs is starting a general store at Dwyer Hill, Ont.

Jos. Poulin, grocer, Grenville, Que., has gone out of business.

O'Dilon Pelletier, general store, Laurentides, Que., is starting a general store.

**"SILICO"**

**THE UP-TO-DATE  
CLEANING SOAP.**

Cleans quickly and . . .

**DOES NOT SCRATCH**

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



"BUILD TO-DAY THEN,  
STRONG AND SURE,  
WITH A FIRM AND  
AMPLE BASE."  
— Longfellow.

**DO YOU?**

WISH THUS TO BUILD  
an  
advertisement  
in the  
**CONTRACT-  
RECORD,**  
TORONTO  
will bring you  
tenders from the  
best contractors.

**WALTER BAKER & Co.**

The Largest Manufacturers of  
**PURE, HIGH GRADE**

**Cocoas and Chocolates**

on this continent, have received

**HIGHEST AWARDS**

from the great

**INDUSTRIAL and FOOD**

**EXPOSITIONS**

**In Europe and America.**

Unlike the Dutch Process,  
no Alkalies or other chemicals or Dyes are used  
in any of their preparations. Their delicious

**BREAKFAST COCOA**

is absolutely pure and soluble, and  
costs less than one cent a cup.

SOLD BY GROCERS EVERYWHERE.

**WALTER BAKER & CO.,  
DORCHESTER, MASS.**

Langman & Co., general store, Chilliwack, B.C., have removed to Union.

Fred. Davis, grocer, etc., Mitchell, Ont., has been succeeded by R. M. Barley.

L. Waldroff, general store, Monkland Station, Ont., has removed to Newington.

Cleophas Martineau, general store, St. Felix de Valois, has removed to St. Gabriel de Brandon.

W. O. Franklin & Co., general store, Leamington, Ont., have been succeeded by S. B. Morse.

Louise Ella Brais, wife of Edmond Denis, has been registered proprietress of E. Denis, grocer, Rigaud, Que.

Winifred McMullin, wife of R. T. Dinahan, has been registered proprietress of R. T. Dinahan & Co., traders, Montreal.

FIRES.

George Moore, grocer, Hepworth, Ont., has been burned out.

James Anderson, general store, Amherst, N.S., has been burned out. Insurance, \$1,300.

The premises of Stuart & Co., teas, coffees, etc., Hamilton, Ont., have been damaged by fire.

The premises of R. H. Toye, confectioner, etc., Kingston, Ont., have been damaged by fire. Insured.

DEATHS.

Wm. Anderson, general store, Lakeville, N.B., is dead.

John Delahey, of Delahey Bros., general store, Cobden, Ont., is dead.

MUNICIPAL TAXATION.

The Winnipeg Retailers' Association are making good progress in their campaign against the present system of municipal taxation. They have enlisted the support of the hotel proprietors and implement dealers, and have also prevailed on the Jobbers' Union to assist them in securing a modification of the law. The Jobbers Union are agreeable for a reduction of the rates for floor space, and will also support a demand for a poll and income tax. It is thought that plans will be perfected in time to have the matter brought before the Legislature during the present session. The business men claim that they bear an unjust proportion of the city's taxation, and will urge the Council to ask for power to collect a poll and income tax on the ground that a large number of citizens share in the advantages of the street improvements and schools without contributing a cent towards the cost.

THIS IS ONE WAY.

A freight car was sidetracked at Rochester, Minn., half loaded with Russian thistles. Dakotans are supposed to have shipped it for Manitoba.

A Glass Jar Free



WITH Adams' Pepsin Tutti Frutti

Ask your jobber for it. Send for advertising matter to decorate your window.

ADAMS & SONS CO. - 11 and 13 Jarvis Street, TORONTO.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

BRUSHES...

ROOMS

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.

Sustaining Strength-Giving Invigorating

JOHNSTON'S FLUID BEEF

Is a Perfect Food for...

INVALIDS AND CONVALESCENTS

Supplying all the Nutritious Properties of Prime Beef in an Easily Digested form.



**Silver Gloss**  
**STARCH**

ASK FOR  
**BENSON'S**  
CANADA PREPARED  
**CORN**

**Satin Starch**

Pure Rice Starch

Pulverized Starch

Beware of Imitations



SOLELY MANUFACTURED BY

**THE EDWARDSBURG STARCH CO.**  
LIMITED

CARDINAL, ONT.

Every package bears  
our name

Prices Current Continued—

**BLACK LEAD**

Reckitt's Black Lead, per box... 1 15  
Each box contains either 1 gro.  
1 oz., 1 gro. 2 oz., or 1 gro. 4 oz.

Per gross  
Silver Star Stove Paste... 9 00  
Matchless Silver Polish... 31 03  
Dixon's Carburet of Iron Stove  
Polish, 70c doz... 7 20

**BLUE.**

KEEN'S OXFORD, per lb  
1 lb packets... 0 17  
1 lb... 0 17  
Reckitt's Square Blue, 12-lb.  
box... 0 17  
Reckitt's Square Blue, 5 box  
lots... 0 16

**CORN BROOMS.**

CHAS. BOECKH & SONS, per doz  
Carpet Brooms—  
Imperial, ex. fine, 8, 4 strings... \$3 65  
Do. do. 7, 4 strings... 3 45  
Do. do. 6, 3 strings... 3 25  
"Victoria," fine, No. 8, 4 strings... 3 10  
Do. do. 7, 4 strings... 2 90  
Standard, select, 8, 4 strings... 2 90  
Do. do. 7, 4 strings... 2 75  
Do. do. 6, 3 strings... 2 60  
Do. do. 5, 3 strings... 2 40

**CANNED GOODS.**

Per doz  
Apples, 3's... \$1 00 \$1 10  
gallons... 2 65 2 80  
Blackberries, 2... 1 75 2 00  
Blueberries, 2... 1 00 1 10

Beans, 2... 0 85 0 95  
Corn, 2's... 0 85 1 25  
Cherries, red pitted, 2's... 2 60 2 25  
Peas, 2's... 0 85 0 85  
Sifted select... 1 45  
Pears, Bartlett, 2's... 1 75  
Sugar, 2's... 1 50  
Pineapple, 2's... 1 75 2 00  
Peaches, 2's... 2 40 2 50  
Plums, Gr Gages, 2's... 1 85 2 00  
Lombard... 1 60 1 60  
Damson Blue... 1 60 1 60  
Pumpkins, 3's... 0 85 0 95  
gallons... 2 10 2 25  
Raspberries, 2's... 1 75 1 85  
Strawberries, choice 2's... 1 90 2 10  
Suocotash, 2's... 1 40  
Tomatoes, 2's... 0 85 0 00  
Golden Finnan Haddies... 1 30 1 40  
Thistle Finnan Haddies... 1 30 1 40  
Gobster, tails... 1 75 2 25  
flats... 2 30 2 35  
Apr'l Crown flat... 2 40  
Mackerel... 1 60 1 10  
Salmon, cockeye, tails... 1 30 1 35  
flats... 1 55  
ohoes... 1 10 1 20  
Cardines Albert, 1/4's tins... 13  
1/2's... 20

**CANNED MEATS.**

(CANADIAN)

Comp Corn Beef 1lb cans \$1 50 \$1 60  
" " 2 " 2 61 2 65  
" " 4 " 4 80 5 10  
" " 6 " 7 50 7 75  
" " 14 " 17 25 17 50  
Minced Collops, 2 " 2 80  
Lunch Tongue 1 " 2 60 2 65  
English Brawn 2 " 3 40 3 50  
Camb Sausage 1 " 2 75 2 80  
Soups, assorted 1 " 2 50  
" 2 " 4 00  
Soups and Boull 2 " 1 50  
" 6 " 1 80  
" 6 " 4 50

**CHEWING GUM.**

ADAMS & SONS CO.

per box.  
Tutti Frutti, 36 1/2c bars... \$1 20  
Pepsin Tutti Frutti, 23 5/8c pk'ts... 0 75  
Pepsin Tutti Frutti in glass  
covered boxes, 35c pkgs... 0 80  
Horsehound Tutti Frutti, glass  
tops, 36 5/8c packages... 1 10  
Cash Register, 39c 5/8c bars and  
packages... 15 00  
Tutti Frutti Show Case, 180 5/8c  
bars and packages... 6 50  
Glass Jar with Pepsin Tutti  
Frutti, 115 5/8c packages... 3 75  
Tutti Frutti Girl Sign Box, 160  
5/8c bars and packages... 6 00  
Tutti Frutti Cash Box, 160 5/8c bars  
and packages... 6 00  
Variety Gum (new), 150 1c pieces... 1 00  
Orange Blossom, 150 1c pieces... 1 00  
Flirtation Gum, 115 1c pieces... 0 65  
Monte Cristo, 180 1c pieces... 1 30  
Mexican Fruit, 36 5/8c bars... 1 20  
Sappota, 150 1c pieces... 0 90  
Orange Sappota, 160 1c pieces... 0 75  
Black Jack, 115 1c pieces... 0 75  
Red Rose, 115 1c pieces... 0 75  
Magic Trick, 115 1c pieces... 0 75  
Red Spruce Chico, 200 1c pieces... 1 00

**ACME SLICED BEEF.**

No. 1 tins,  
key, 2 doz.,  
per doz., \$3.00

**CHOCOLATES & COCOAS**

CADSBURY'S.

Per doz  
Cocoa essence, 3 oz. pkgs... \$1 65  
Mexican chocolate 1 1/4 lb pkgs... 0 40  
Rock chocolate, loose... 0 37 1/2  
" " 1-lb tins... 0 40  
Cocoa nibs, 11 lb tins... 0 30

**CODFISH.**

BEARDELEY'S  
SHREDDED.  
2 doz. pkgs.  
per doz., 9c.

TODHUNTER, MITCHELL & CO'S

Chocolate— Per lb  
French, 1/4's... 6 and 12 lbs... 0 30  
Caraccas, 1/4's... " " 0 25  
Premium, 1/4's... " " 0 30  
Sante, 1/4's... " " 0 25  
Diamond, 1/4's... " " 0 22  
Sticks, gross boxes, each... ..



**RECKITT'S Blue and Black Lead**

{ ALWAYS GIVE YOUR  
CUSTOMERS SATISFACTION.



How is your Stock of —

**B. F. P.**

**Cough Drops?**

If you are running low,  
drop us a line . . . .

**Toronto Biscuit and Confectionery Co.,**  
TORONTO

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

**DAY & MARTIN'S**

**Real Japan Liquid and Oil Paste Blacking**



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

- Kid Renovating Polish.
- Japanese Waterproof Blacking
- Brunswick and Berlin Black, for stoves.
- Universal Harness Composition, in tins.
- Harness Oil, in bottles and in bulk.

- Kid Reviver, in tins (three sizes).
- Patent Leather Polish (two sizes)
- Polishing Cream (two sizes).
- Brass Burnishing Paste (four sizes).
- Furniture Polish (four sizes).
- Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior Quality

.....London and Liverpool.



# Menthol

Did you ever think of the curative powers of Menthol? Suppose you never did. Well, we are making Menthol Cough Drops that are simply doing wonders. If you have a cold in the head, or a sore throat, they will cure it. Pays the merchant to handle "up-to-date" lines. Send to us for a sample bottle and see for yourself.

## The Toronto Biscuit & Confectionery Co.

HENRY C. FORTIER

7 FRONT STREET EAST, TORONTO.

CHARLES J. PETER

NOTE.—Watch for the Imitators. They are always in our wake.

Prices current continued—

COCOA, HOMOEPATHIC, 1/4'S, 8 & 14 LBS		CHOCOLAT MENIER.		Fluid Beef—No. 4, 1 lb tins		5 dy	
Cocoa, Homopat'c, 1/4's, 8 & 14 lbs	30	Cases of 12	10x12lb 1b bxs	No. 4, 1 lb tins	14 5/8	5 dy	2 85
" Pearl	25	Less		No. 5, 2 lb tins	27 0/0	4 dy A P	2 85
" London Pearl 12 & 18 "	22	than		Staminal—2oz bottles	3 00	3 dy A P	3 25
" Rock	30	case		8 oz "	6 00	4 dy C P	2 75
" Bulk, in bxs	18	case		12 oz "	9 00	5 dy C P	3 45
Royal Cocoa Essence, packages	1 40	54 lbs.		Fluid Beef Cordial—20oz. bottles	15 00	HORSE NAILS:	
		45 lbs.		Milk Granules, in cases 4 doz.	6 00	Canadian, dis. 60 per cent	
		50 lbs.		Milk Granules with Cereals—	5 00	HORSE SHOES:	
		58 lbs.		in cases 4 doz		From Toronto, per keg	
		66 lbs.				3 60	
		74 lbs.				SCREWS: Wood—	
		83 lbs.				Flat head iron 80 p.c. dis	
		88 lbs.				Round " " 75 p.c. dis	
		93 lbs.				Flat head brass 77 p.c. dis	
		98 lbs.				Round head brass 72 1/2 p.c.	
		103 lbs.				WINDOW GLASS: [To find out what	
		108 lbs.				break any required size of pane comes	
		113 lbs.				under, add its length and breadth to-	
		118 lbs.				gether. Thus in a 7x9 pane the length	
		123 lbs.				and breadth come to 16 inches; which	
		128 lbs.				shows it to be a first-break glass, i.e.,	
		133 lbs.				not over 25 inches in the sum of its	
		138 lbs.				length and breadth.]	
		143 lbs.				1st break (25 in and under)	
		148 lbs.				2nd " (26 to 40 inches)	
		153 lbs.				3rd " (41 to 50 " )	
		158 lbs.				4th " (51 to 60 " )	
		163 lbs.				5th " (61 to 70 " )	
		168 lbs.				ROPE: Manila	
		173 lbs.				Sisal	
		178 lbs.				AXES, Per box, \$6 to \$12.	
		183 lbs.				SHOT: Canadian, dis 1 1/2 per cent.	
		188 lbs.				HINGES: Heavy T & strap, 0 04 1/2 0 05	
		193 lbs.				Screw, hook & strap 0 03 1/2 0 01	
		198 lbs.				WHITE LEAD: Pure Ass'n guarantee	
		203 lbs.				ground in oil.	
		208 lbs.				25 lb. irons	
		213 lbs.				No. 1	
		218 lbs.				No. 2	
		223 lbs.				No. 3	
		228 lbs.				TURPENTINE: Selected pack-	
		233 lbs.				ages, per gal	
		238 lbs.				LINED OIL: per gal., raw	
		243 lbs.				Boiled, per gal	
		248 lbs.				GLUE: Common, per lb.	
		253 lbs.				INDURATED FIBRE WARE.	
		258 lbs.				1/2 pail, 6 qt	
		263 lbs.				Star Standard, 12 qt	
		268 lbs.				Milk, 14 qt	
		273 lbs.				Round bottomed fire pail, 14 qt.	
		278 lbs.				Tubs, No. 1	
		283 lbs.				" 2	
		288 lbs.				" 3	
		293 lbs.				Fibre Butter Tubs (30 lbs)	
		298 lbs.				Nests of 3	
		303 lbs.				Keelers No. 1	
		308 lbs.				" 2	
		313 lbs.				" 3	
		318 lbs.				" 4	
		323 lbs.				Milk pans	
		328 lbs.				Wash Basins, flat bottoms	
		333 lbs.				" round	
		338 lbs.				Handy dish	
		343 lbs.				Water Closet Tanks	
		348 lbs.				JAMS AND JELLIES.	
		353 lbs.				DELHI CANNING CO.	
		358 lbs.				Jams assorted, extra fine, 1's	
		363 lbs.				Jellies, extra fine 1's	

# GINGER Snaps

Our Ginger Snaps are well known. They are the finest offered. Let us send you a barrel.

## J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

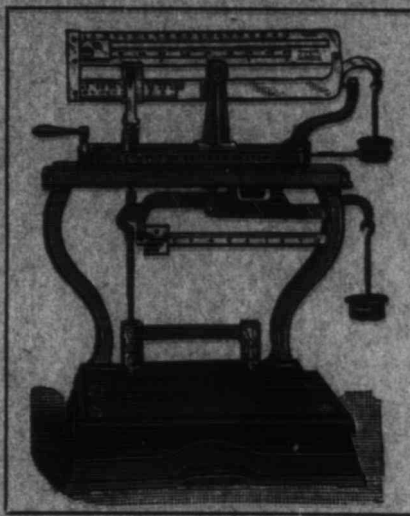


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A Scale that weighs in money. The results are marvelous, as well as startling. Your living is in your profits, and your scales regulate that profit. The Dayton Computing Scale tells you just what you are doing. They are the only real computing scale, and have come to revolutionize the method of selling goods by weight. The progressive merchants are buying them.



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PALACE GROCERY.

A. McKENZIE, Fine Teas a Specialty.  
DEALER IN  
General Groceries and Provisions.

ST. THOMAS, Oct. 4, 1894.

MESSRS. MILLS & CO.  
Chicago, Ill. :

Dear Sirs.— The Computing Scale purchased of you works to perfection. I am more than pleased with my investment and could not be persuaded to part with mine if I could not get another.

I heartily recommend it to all doing a retail business.

Yours very truly,

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**Mills & Company**

GENERAL AGENTS

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Corner Randolph and Fifth Ave.,

CHICAGO, ILL.

**The Computing Scale Co.**

# Fruit Jars.



Wine Measure Pints, \$7.00 per gross

“ “ Quarts, 8.00 “ “

“ “ 1/2 gals., 10.50 “ “

Done up in 1-Dozen Cases.

We do not guarantee these prices after March 1st. So order now.

**GOWANS, KENT & CO., Toronto and Winnipeg**

**COUNTING THE PROCEEDS** Of the year's business. I am at your service for assistance, inspection, or advice.  
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Tel. 1040. Canada Life Building. TORONTO.

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**SAMUEL ROBERS & CO. TORONTO.**

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# Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

**DURABLE PAILS AND TUBS.**

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5 and 10c. PLUGS.

THE CANADIAN GROCER

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THE MOST DELICIOUS SAUCE  
IN THE WORLD.

# Yorkshire Relish.

ENRICHES HOT  
JOINTS, STEWS, & BLENDS  
ADMIRABLY WITH ALL GRAVIES.  
DELICIOUS TO CHOPS,  
STEAKS, &C.

SOLD  
EVERYWHERE.

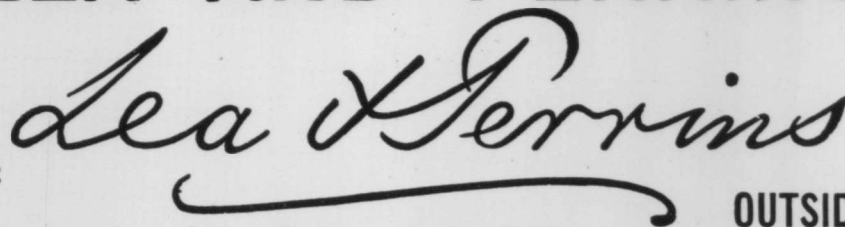
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Observe  
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Sold Wholesale by the Proprietors, Worcester;  
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Trustworthy.  
ESTABLISHED 1725.

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