

PUBLISHED  
EVERY  
FRIDAY

CIRCULATES  
IN EVERY  
PROVINCE

# THE CANADIAN GROCER AND GENERAL STOREKEEPER

**SELL  
ONLY  
THE  
BEST!**

In Competition with the World  
we have received the

**Highest Awards  
Made. . .**

These substantiate our claim  
that : : : :

## Colman's Mustard

**IS THE BEST IN THE WORLD**

## Dinner Biscuits

Instead of Bread at dinner, many people may prefer using our special "Dinner" Biscuits, and our customers will do well to notice this line.

They are very suitable for use with soup, being always crisp and tasty, and they also adapt themselves to such a variety of uses that they may well become popular in hotels and with housekeepers generally.

Chas. Gyde  
Canadian Agent  
MONTREAL.

### Peek, Frean & Co.

Manufacturers

LONDON, ENG.

<p><b>Corn Brooms</b></p>	<p><b>BROOMS</b></p>	<p>"Rose"                  "Pansy"                  "Thistle"                  "Maple Leaf"                  "Shamrock"                  "Daisy"                  "Tulip"                  and                  "Good Luck"                  ...</p>
<p><b>STANDARD BRANDS</b></p>		<p>Always reliable                  and as represented.</p>
<p>"GEM"                  "WIRE"                  "SNOW"                  "CORKER"                  "HEARTH"                  "LA BELLE"                  "BARBERS"                  "TRAVELLER"</p>	<p>Wood, Bone, Nickel, Silver                  and Plush Handles.                  Large Variety. Low Prices.</p>	
<p><b>WHISKYS</b></p>	<p><b>Corn Whisks</b></p>	
<p>The H. A. Nelson &amp; Sons Co., Limited                  59 to 63 St. Peter Street                  MONTREAL                  Toronto Sample Room:                  56 and 58 Front St. West</p>		

The Name



**"HEINZ"**

mentioned  
 in  
 connection  
 with

**PURE FOOD  
 CONDIMENTS**

is  
 synonymous  
 with

**STANDARD and PERFECTION**

Canadian Trade supplied by

H. P. Eckardt & Co., Toronto,      Hudson, Hebert & Cie., Montreal.

# C

## omparisons, for Profits' Sake.

You remember the catch phrase, "The Pill that Will?" Windsor Salt is the **salt** that will, but there is no catch to the statement--it is fact--not theory or assumption on our part. We make the comparison for your profits' sake. Windsor Salt **will**--hold trade every single time. Salt is salt--but all salt is not pure and white and dry (for the table) and perfectly crystalized. Windsor Salt is the salt that will--it is the salt of double profit--profitable for you and the users too. You hear this everywhere, "as pure as Windsor Salt."

The Windsor Salt Co., Limited  
 Windsor, Ont.

**Windsor  
 Salt.**

No argument is needed to sell Lazenby's Goods, Codou's Macaroni and Stephens' Pickles---their names are silent arguments themselves. That is what a **name** will do.

**Lazenby's.**

A name familiar to England's Nobility for over **100 years**—"E. Lazenby & Son."

Lazenby's Jelly Tablets are made from absolutely pure materials. The fruit, flower, wine and spice flavors are Nature's own. Thirteen different varieties—each one of the very highest quality. "Profitable to use—profitable to handle."

**Jelly  
Tablets.**

**P. Codou's.**

Another name that stands for **all that's good** in Macaroni—P. Codou. With that

name on the package no argument is needed to sell it. Made only from real Russian wheat. Delicate, tender Macaroni.

**Macaroni.**

**Stephens'.**

Are you quite sure of the **name** when you buy Pickles in bulk? You **may** get them packed in something else besides Pure Malt Vinegar—unless you look for the name "Stephens." When you see **that** you get absolutely safe packing. The pickles are sound, crisp, piquant, always.

**Pickles.**

All of the above are sold by leading wholesalers.

AGENTS:

A. P. TIPPET & CO.,

F. H. TIPPET & CO.,

Montreal and Toronto.

St. John, N.B.

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

## Surprising!

Substitution seems to be the order of the day. It is surprising how many grocers have been selling inferior grades of Corn Meal under the name of Tillson's Gold Dust. And the number seems to be increasing every day.

Women are sending us samples of what their grocer gave them for Gold Dust—we appealed to fifty thousand Canadian women and it seems that we enlisted the sympathies of fully one-quarter of them. They gave us the name of their grocer, and now we propose to follow this up **persistently**. If a woman wants Gold Dust Corn Meal in the future, we are going to see that she gets it **every single time**. "A good thing is worth imitating."

The Tillson Co'y, Limited  
Tilsonburg. Ont.

SOLD FROM

## ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



# PURNELL'S

PURE  
PLAIN and SPICED  
MALT VINEGARS

THE BEST FOR PICKLING.

## Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm Barker, Water St.  
Charlottetown, P. E. I.—Horace Haszard, South Side Queen Sq.  
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.  
St. John, N.B.—J. Hunter White, 3 North Market Wharf.  
Montreal—J. M. Kirk, Imperial Buildings, St. James St.

Toronto—J. Westren & Co., 61 Colborne St.  
Hamilton—John W. Bickle & Greening.  
Winnipeg—A. Strang & Co., Portage Avenue.  
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

## Wholesalers and Jobbers

Because I have been advertising my 10c. "Pharaoh" Cigar and my 5c. "Pebble" Cigar persistently, do not infer that I do not make other grades at other prices, especially for your trade. Labor is cheap here in Granby, and my living expenses are small. I own my own factory. I do not have to make as large a profit as many manufacturers do because of these reasons.

You see why I can certainly give you a better quality of tobacco and workmanship at a lower price than you can possibly get elsewhere. Drop me a postal and one of my travellers will call with samples of

### Payne's Cigars

J. BRUCE PAYNE, MFR.,  
Granby, Quebec.

## BE UP-TO-DATE

and always have on hand a stock of

# Crown Flavoring Extracts

They will give your customer the best of satisfaction every time.

Write for Prices.

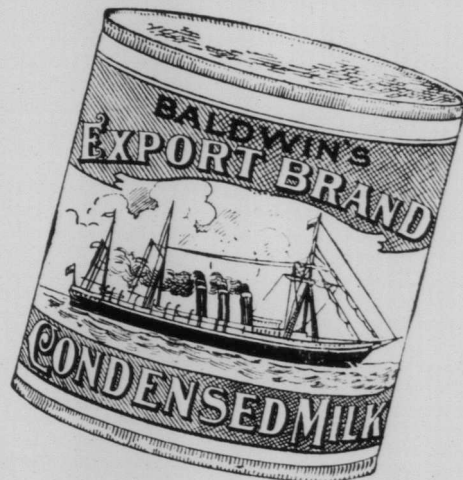
The Greig Manufacturing Co.  
MONTREAL.

The Dominion Analyst places Baldwin's

# EXPORT

Brand Condensed Milk at the head of the list in competition with all other brands on the market.

ROSE & LAFLAMME, Selling Agents, MONTREAL.



## LORD KITCHENER CONQUERED THE SOUDAN and "THE SIRDAR" Smoking Tobacco

is conquering the tastes of the Canadian public.

GROCERS.—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

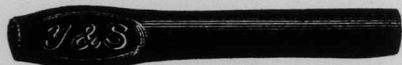
### JOLIETTE TOBACCO CO.

F. W. HUDSON & CO., Agents for Ontario, TORONTO, ONT.



# "SNOW DRIFT"

THE GOVERNMENT STANDARD OF BAKING POWDER SHOULD BE ABOUT RIGHT FOR YOUR TRADE. SEE PRICE LIST IN MARKET QUOTATIONS OF THIS ISSUE.



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All our Pliable goods packed 100 to box. Write for illustrated catalogue.

**YOUNG & SMYLIE**  
BROOKLYN, N.Y.

Established 1845.

## J.Y. GRIFFIN & CO.

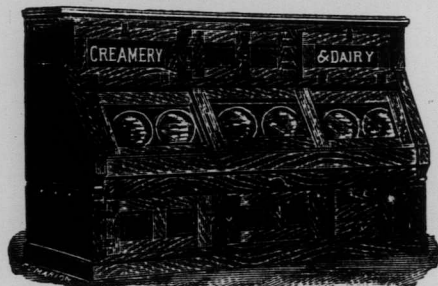
Wholesale  
Produce

Griffin Brand Hams, Bacon and Lard.  
LARGEST HANDLERS ON PACIFIC COAST  
OF CREAMERY AND DAIRY BUTTER,  
EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street,  
P. O. BOX 28. Vancouver.

## Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.  
MONTREAL.

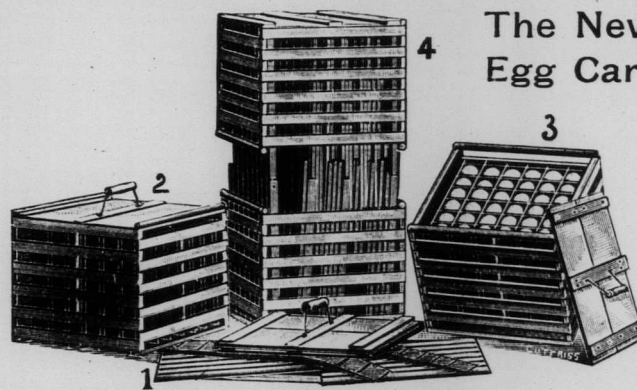


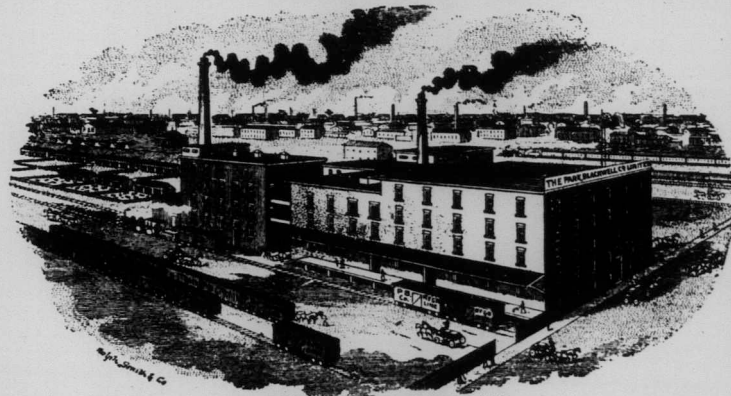
Fig. 1. Folded Flat. Fig. 2. Set up, closed.  
Fig. 3. Set up, open. Fig. 4. Shows 1/2-dozen crates  
packed for shipment.

The Newest and Best  
Egg Carrier Out.

The  
**Humpty-Dumpty**

Has no equal for Farmers' use.  
Light and durable.  
Breakages and discounts out of  
the question.  
Handy for carrying anything  
with fillers removed.

Made exclusively by  
The ...  
Dowswell Manufacturing  
Co., Limited,  
HAMILTON, CANADA.



PACKING HOUSE, QUEENS WHARF.

**THE PARK, BLACKWELL CO., LIMITED,**

Pork and Beef  
Packers,

**TORONTO**

Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples

# All Women are Alike

in some things. They all want a **TEA** that is cleanly, pure and wholesome, one which is uniform and that can be relied upon in every instance.



The women of Canada have been taught by judicious advertising, and have learned from experience that the only tea worthy of their attention comes from

## Ceylon and India

**THE GROCER** who is in business to make money can reap the benefit of this very easily. Just put these teas into stock and let your customers know you have them—you'll sell 'em all right. Try it and see.



# "Diamond" Baking Powder

Is a perfect Powder. None can be more healthful, none more efficient. Its sterling qualities demand attention and the price brings it within the reach of all:

1-lb. Tins, 2 dozen in a case - - - - \$2.20 per dozen.  
 ½-lb. Tins, 3 dozen in a case - - - - 1.30 per dozen.  
 ¼-lb. Tins, 4 dozen in a case - - - - .60 per dozen.

WE CAN ALSO PUT UP A  
BAKING POWDER

## Under Your Own Label

Very attractive shelf goods—the Powder guaranteed. You thereby directly profit by your push and energy. This is worth consideration



W. H. GILLARD & CO.,

Wholesale Grocers  
and Tea Importers.

HAMILTON, CAN.

Your stock is not

# "COMPLETE"

... without ...

Paterson's  
Worcester  
Sauce

Rose & Laflamme

Agents MONTREAL.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

PICKLES  
OF  
ALL KINDS.



SAUCES  
OF  
ALL KINDS.

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**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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**CANADIAN GROCER**  
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STOREKEEPER

CIRCULATES  
IN EVERY  
PROVINCE

VOL. XIII.

TORONTO AND MONTREAL, MAY 5, 1899.

NO. 18

### GROCERY BUSINESS METHODS.

**T**HE prudent purchaser never buys in too large quantities groceries that will become stale and unsalable if not turned quickly. His purchases rarely exceed the quantity which he can sell within the limited time before deterioration sets in, and on this account he gains a valuable reputation for selling fresh goods. He does not let the inducement of an extra discount offered for a larger order cause him to lose sight of the fact that if he buys too heavily his loss from unsalable stock will be far more than the extra discount would amount to. Of course, this would not apply to cereals, soap, sugar, flour, canned goods and other articles which do not deteriorate in value if properly cared for. Frequent purchases of crackers, butter, candy and other supplies which need to be fresh to be good will save many a grocer annoying complaints. Any grocer can keep fresh stocks to the satisfaction of his customers and to his own greater profit if he follows these suggestions and the advice of F. R. Boocock, in Business :

"How often it is that when a failure occurs in any line of business it is discovered that a large amount of the stock on hand is old, obsolete, and unsalable? It would seem that this very condition of affairs would justify a careful search for the cause and the application of the proper remedy. Is not the whole situation explained by this one fact, that when a new supply of goods is received by the average merchant it is piled or dumped upon the old, thus leaving the original supply as a perpetual cornerstone for successive pyramids of fresh goods? Under these conditions it is not surprising that a certain amount of goods should become shopworn, faded, stale and useless. By reason of this very system a large number

of retail merchants, in making a statement of their affairs, should in all justice classify about 25 per cent. of their stock as 'fixtures.'

"No matter what the kind of goods, when a new lot arrives that which is on hand should be carefully removed and the fresh supply put in the place assigned to it. The old lot should either be placed on top or otherwise arranged, so as to be the first that is sold. This rule should be applied to every class of goods, whether sold by the yard, pound or piece. This method, properly observed, guarantees a continuous rotation of stock, and will keep everything neat, fresh and attractive. Old stock should not be tolerated by any merchant that desires to keep abreast of the times and effectively meet his competition.

"When new stock of a certain character is received, it is the general custom to mark it with both the cost and selling prices. Equal care should be taken to mark, along with the other figures, the date of its receipt. When the annual or semi-annual inventory is taken, every article in the store should be itemized, and opposite, in parallel columns, there should be noted the cost price, the selling price, and the date it was placed in stock. After the inventory has been completed, it should be carefully analyzed and separated into sections. Every article over six months old should be at once moved, even at a sacrifice, if necessary. Of course, the character of the goods will determine the length of time that their retention on the shelves will be safe. Fresh, clean, and attractive-looking stock is a merchant's best advertisement. It indicates his enterprise and judgment as nothing else can, and it is certain to attract the attention of his patrons and command trade."

One method of buying to advantage while

maintaining fresh stocks has not received the consideration it deserves. I would recommend every grocer to look very carefully over his stock and study his customers' wants, not only by his sales books, but also by the orders for high-grade brands which he either could not fill or did not think it to his advantage to fill. With the knowledge before him, he should make out a list of the articles which his customers ask for, and from each class select the brand which he knows to be the most economical for his customers to buy. Let him make this first-class brand in each line his leader. By pushing these leaders, he can buy them in sufficient quantity to secure good prices, and yet turn them so quickly that his stock will always be fresh. There will probably be some other brands which he will have to carry to meet the demands of certain classes; but these should be bought in comparatively small quantities and sold more for the convenience of customers than for the profit involved.

Buyers of groceries are quick to recognize quality and freshness and they value above all things a tradesman upon whom they can rely without the fear that he will take advantage of them if they relax their watchfulness. I am convinced that such a plan as I suggest will encourage this feeling of confidence. It is feasible, and is, I believe, applicable to almost any store which has an intelligent class of buyers. It has been successful in many cases and is pretty sure to win the confidence of the customers, which is the first essential to success.

One mistake commonly made is to take advantage of those who send children on errands, by giving them stale or inferior goods. This is suicidal, if one is desirous of securing the good-will and confidence of the parents. It should rather be the aim of every grocer to serve children with particular care, seeing that they get what their

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

parents want, and are waited on in their regular turn. Kind treatment of their children is often an opening wedge to the confidence of people who could be approached in no other way so easily or surely. —Roscoe, in N. E. Grocer.

### WHAT'S A GROCER IN BUSINESS FOR, ANYWAY?

First, last, and all the time, to make money, eh? Yes; but about the "How."

And it's the "How" I want to talk about.

It does seem as if many grocers carried the idea around with them that their particular stores were great big benefactions to the public in general; that it is a privilege to deal with them; that the world owes them many and varied thanks for having them around.

They go about with their precious noses so high in the air that they may easily be used as hat pegs, and the expressions upon their faces make one think of how the late William H. Vanderbilt appeared when he said (if he did say it, as many claim he did), "The public be d——!"

The public can do without any store upon earth to-day a great deal better than that store can do without the public.

The quicker some of those great "High-and-mightinesses" realize that fact, the better for their business.

Such men forget that unless the public is pleased the public refuses to buy, and that unless they cater to the public's wants, likes, desires, expectations, exactions, the public will do its buying in more business-wise quarters.

These thoughts are the result of learning how some dealers handle the matter of returned goods.

When a patron buys a bill of goods, she (I say she because she does most of the buying) should have the privilege to send

back anything she does not want, whether it has been ordered by mistake or not, unless the article is of a perishable nature, and unless the buyer waits too long before returning it.

There are many grocers who are bright enough to see that it pays to receive back into the store those goods which patrons desire to return for any reason. It pleases the patrons, and that's what the grocer must do if he will retain their trade.

Of course, the grocer may "stand upon his right," and demand that when the goods are regularly ordered they must be paid for and kept. That's undoubtedly "his right," but it isn't always good business.

A patron likes to feel that when occasion requires it she may have the privilege of return or change. It's the smart thing for the grocer to offer that privilege. If she asks the privilege and is refused it, she'll almost surely do her buying somewhere else where that privilege is hers for the asking; while, if she asks it and it is granted, she can't help feeling the weight of the accommodation.

The grocer, too, has woven another cord which binds that patron's trade to his store.

There are very many grocers, and their numbers are increasing, who are alert to the advantages accruing to their stores, from following a liberal and generous policy.

They are willing to do anything to please customers, and are even willing to grant requests when they know perfectly well that those requests are totally unreasonable.

One merchant said to me recently: "I've made up my mind that during 1899 not one customer who comes to me with a kick shall go out of my store dissatisfied. I don't care what the kick may be, I'm going to adjust it to the customer's satisfaction. I know some will 'pull my leg,' but I'll let them do it. I'll get their good-will and make up the loss many times over before the year is out."

He is a successful merchant, and deserves to be. He's business-smart enough to see that a temporary loss is a gain, if it pleases a customer. —American Grocer.

### CUT ICE IN WINTER.

A grasshopper wasted all the frosty days of winter in gayly skating o'er the frozen lake, while a prudent ant improved each gloomy hour by cutting ice and storing it away.

When the summer was come and the thermometer registered 108 degrees in the shade, the grasshopper approached the ant for a loan of \$3.00. But the ant, who loaned money only on good security, said:

"What were you doing all last winter?"

"Skating."

"Ah, well! Pitch hay now."

So the hungry grasshopper went to the hayfield, where he dropped dead from a sunstroke, while the ant sat on the shady side of his house, drinking ice-cold lemonade and reading French novels.

Moral—Cut ice in the cold dark days of winter, or you will have to make hay while the sun shines.—Life.

### CURRENT SHIPMENTS FROM GREECE.

Mail advices from Patras, Greece, to April 1 give the following particulars of shipments of currants for the season to March 31 as compared with last year: United Kingdom, 70,100 tons, against 63,600 tons in 1897-8; Continent, 34,300 tons season of 1898-9 and 23,100 tons 1897-8; United States, 13,000 tons 1898-9, 12,000 tons 1897-8; Australia (direct), 5,100 tons 1898-9, 3,300 tons 1897-8; France, 3,600 tons 1898-9, 1,500 tons 1897-8; Trieste, Venice, etc., 3,000 tons 1898-9, 3,000 tons 1897-8; Canada, 1,000 tons 1898-9, 1,500 tons 1897-8. The total shipments from Greece for the season so far have been 131,500 tons, compared with the 108,000 tons for the same period last year.

**THE LEADERS...**

Have arrived.

} Crystal Spring Mineral Water Co's  
Aerated Beverages.

- |                           |                     |
|---------------------------|---------------------|
| <b>Ginger Ale</b>         | <b>Lemon Sour</b>   |
| <b>Sarsaparilla</b>       | <b>Cream Soda</b>   |
| <b>Club Soda</b>          | <b>Vester Water</b> |
| <b>Lithia Water, etc.</b> |                     |

A practical chemist superintends  
the putting up of above goods.

**LUCAS, STEELE & BRISTOL**  
Hamilton.

**SNAPS -- SNAPS -- SNAPS**

**Trenor's Eagle Brand Fine Off-Stalk Valencia Raisins.**

**Arguimbau's Brand Fine Off-Stalk Valencia Raisins.**

**Mayan's Brand Fine Off-Stalk Valencia Raisins.**

**Ostrich Brand Bosnia Prunes, "J."**

**Ostrich Brand Bosina Prunes, "G."**

All scarce goods and will be more so later on. **BUY NOW**, we  
are selling cheap.

**JAMES TURNER & CO.,**

Importers and Wholesale Grocers

**... HAMILTON**

**Milk is not Wheat**

and does not improve with age. If you have had any  
Condensed Milk in stock a very long time, please open a tin and examine it. If  
the milk has changed color and deteriorated, return it, if it is "**REINDEER**,"  
to your wholesaler and he will give you fresh milk instead. It is not fair to the  
manufacturer to give old milk to the consumer.

WRITE  
US  
FOR

## Crown Blend Package Tea. Crown Brand Baking Powder.

NOTE THE FOLLOWING CHANGES IN PRICE OF STARCH :

Canada Laundry, 4¼. Gloss Starch, 1-lb. pkgs., 4¾. Prepared Corn, ¼.

# THOS. KINNEAR & CO.

Wholesale Grocers,  
49 FRONT ST. EAST  
TORONTO.

### A WELL-EQUIPPED STORE.

**M**ISENER BROS., grocers, provisioners and hardware dealers, Brantford, Ont., have moved into new premises. The building is three and a half storeys high, and has a 41-foot frontage, containing seven plate glass windows. One side of the main store is devoted to hardware, the other to groceries. The provision store is separated from the others by an archway. The counter in the provision store is a slab of marble, the bottom of the window is also of marble. A fountain has been arranged here to spray fruits and vegetables, and the firm intend putting in an aquarium with gold fish, etc. The counters of the main store are of quartered oak and the ceiling is metal. One feature in the grocery department is an innovation in Brantford, that is the plan Misener Bros. have adopted for handling their sugars, rice, oatmeal, etc. Instead of having to fill their bags out of barrels or boxes, the goods are sent to the second floor and placed in bins. Chutes leading to the first floor have been arranged so that any quantity of goods desired can be drawn out in a short space of time.

On Thursday, Friday and Saturday last week Misener Bros. held an opening recep-

tion. An orchestra pleased the ear and light refreshments the palates of all patrons who visited the store on those days.

### PRESERVING EGGS.

Numerous methods of preserving eggs are in use. The idea of all of them is to keep air out of the eggs; as by such absence of oxygen, decay can be arrested for a considerable length of time, especially if the eggs are perfectly fresh at the start and are kept in a cool, dark place. The standard method, most used by speculators and dealers, is to put the eggs in limewater. The process is as follows, this recipe having been widely sold at \$5 under pledge of secrecy:

Take 2 gallons of water, 12 lb. of unslacked lime and 4 lb. of salt, or in that proportion according to the quantity of eggs to be preserved. Stir several times daily and then let stand until the liquor has settled and is perfectly clear. Draw or carefully dip off the clear liquid, leaving the sediment at the bottom. Take for the above amount of liquid 5 oz. each of baking soda, cream of tartar, saltpetre and borax and an ounce of alum. Pulverize and mix these and dissolve in one gallon of boiling water and add to the mixture about 20 gal-

lons of pure lime-water. This will about fill a cider barrel. Put the eggs in carefully, so as not to crack any of the shells, letting the water always stand an inch above the eggs, which can be done by placing a barrel head a little smaller on them and weighting it. This amount of liquid will preserve 150 dozen eggs. It is not necessary to wait to get a full barrel or smaller package of eggs, but they can be put in at any time that they can be obtained fresh. The same liquid should be used only once.—American Agriculturist.

### THE DAMAGED ALMOND CROP.

According to late mail advices from France the damage to the almond crop was confined chiefly in Princess, the frost having been most severe in districts in which this variety is produced. For the balance of the old stock of Princess remaining in first hands on the other side and said to be very small high prices are asked, the present quotation for prompt shipment being equivalent to 21c. laid down here, duty paid. The damage to hard shell is said to have been slight. Advices by mail are to the effect that there promises to be a good output of Sicily and Bari almonds, the damage heretofore reported having apparently been overestimated.

We have to offer a choice lot of Fall made

# CHEESE

White and Colored.

Nice fat cutting stock.

WRITE FOR PARTICULARS AND QUOTATIONS.

A. F. MacLAREN & CO., Toronto, Canada.

# RICE

JAPAN  
JAVA  
PATNA  
STANDARD "B"

QUALITIES  
AND  
PRICES  
RIGHT.

## THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

### EMBELLISHING THE MODERN STORE.

Do merchants ever pause to think of the changes wrought by time in their several ancient and honorable trades? Do they realize that when prentices roamed the business precincts of Cheapside, crying "Clubs, clubs!" the shops wore an aspect different from now as cheese from chalk. What would the well-conditioned ones of the Guild of 100 years ago have thought of the methods of modern shop display, or fin de siecle window dressing?

Ingenuity and taste are equally called into play, and the merchant who lags in either, it is generally conceded, loses just so much patronage. To show goods in various enticing shapes constitutes the main "tricks of the trade." Of course, it is possible to find isolated merchants who deal in first-class stock who are yet negligent in the matter of attractive fixtures, but the rule is all the other way. A tradesman's yearly profits depend upon the estimate which the public place upon his progressiveness, upon his enterprise. One of the most profitable channels into which to direct enterprise is in taking advantage of Luxfer prism windows at the top of plate glass fronts, in order to secure an almost out-of-door brightness,

sent from front to rear. Luxfer prisms are one of the most important inventions of the century, and appeal especially to Canadians, because emanating originally from Toronto. They dispense with hot skylights and light wells and banish gas bills. Stores which used to be considered quite bright are, by comparison with prism-lighted ones, absolutely dingy.

### INGENIOUS ADVERTISING SCHEME.

Open all your letters, says a contemporary, by cutting one end of the envelope so carefully with a sharp pair of scissors that no rough edges are visible. Save all these envelopes. In the course of a month you will have quite a lot. Give them to a clerk, send him out in a wagon or on a bicycle, with instructions to drop one in the middle of the road every few hundred yards or so. With his five hundred envelopes he can cover a great deal of country.

The effect will be so magical that you will at once feel the effects of it. Nobody can pass an envelope that looks like a letter without stopping to see whose it is, who dropped it, and all about it; and, when it is thus picked up and the grocer's address and business carefully read, an impression is made on the reader's mind that is very hard to forget.

### PAYS FOR HER TRADING STAMPS.

A College street, Toronto, grocer was standing in the doorway of his store the other day when a lady, who had for some years been a customer of his, passed.

The grocer lifted his hat as she approached. She stopped, and inquired:

"I suppose, Mr. — you have noticed I have not been buying so much from you as I used to?"

"I believe you are not," replied the grocer.

"No," returned the lady, "I started to fill a trading stamp book, and have it almost done, so am getting my groceries at Mr. —'s, who keeps stamps."

"Do you think you save anything, Mrs. —?"

"No, I really don't. The trouble getting the stamps and keeping them has been more than their value. And, besides, I frequently have to pay higher prices than I would in a store where there are no stamps. But now, after having taken so much trouble, and being so near through, I want to finish the book. I'll never start another, I assure you."

This took place this week. It is about as good a view of the trading stamp from a consumer who has had a lengthy experience in getting them as one could wish.



## Some Canadian Products

have nothing to recommend them but the fact that they are made in Canada, and upon this they are expected to stand against imported goods.

**UPTON'S MARMALADE** is not one of these. It stands upon its merits alone—its purity, its flavor, and its value.

In 1-lb. Glass Jars, \$1.00 per doz.  
In 7-lb. Wood Pails, 7½c. per lb.

HENRY WRIGHT & CO., Canadian Agents, TORONTO

**COAL OIL REGULATIONS.**

THE Hon. W. S. Fielding, Minister of Finance, on Tuesday, announced, during his budget speech, that the Government had decided to modify the Customs regulations regarding coal oil.

"At present," he said, "all petroleum, whether Canadian or imported, must be barreled before being inspected. The packages must bear the inspection marks, and inspection fees must be paid, varying from one-fifth of a cent to one-half a cent per gallon, according to the size of the package. We propose to sweep away all these restrictions. Canadian oil will be inspected at the refineries, and imported oil at the port of entry, and, having been so inspected, may be removed or sold without restrictions as to packages. The inspection fees will be entirely abolished. The present law contains provisions for guaranteeing the safety of the oil. These will have to be adhered to and rigidly enforced. But, apart from what may be necessary in the interests of safety, our aim will be to allow the utmost freedom in the handling of the oil. My hon. friend the Minister of Inland Revenue will introduce immediately a bill to abolish all these restrictions to which I have referred. There is no doubt that a large part of the oil business will still be handled in barrels. The tank cars will come to large centres, where the oil will be stored in tanks, and thence distributed in barrels to different parts of the country. Wherever the conditions of the trade require that, well and good, but where they do not, we do not propose hereafter to compel the people to buy oil in barrels."

**DELAYS IN COLLECTIONS.**

Warren Jeffries hits the bullseye in the very centre when treating of the subject of "Business Procrastination," remarks New Jersey Trade Review. He says that the distinctive difference to be noted between the active, pushing, successful man of business and the unsuccessful and discouraged man is frequently found in the simple matter of the improvement of time. The one seizes upon every opportunity as it is presented, and, acting promptly, profits by it; he is alert and his movements are rapid. The other, with perhaps as clear perception of the situation at the first fails to reach the goal in time simply from constitutional inertia or the bad habit of procrastination. Mr. Jeffries thinks that there is no man in business in whose management of affairs promptitude counts more than with the retailer. The consumer's wants are imperative. The retailer, to profit by supplying those wants, must act instantly. Is a new article asked for? It

must be found and supplied quickly or else a competitor gets the advantage. Does some event occur that can be turned to advantage in an advertising way? The opportunity must be seized upon instantly or the effect will be lost. Are discounts offered for prompt payment? Then the remittance must be despatched by the specified date, or else the coveted percentage is not secured. Are there accounts to collect? The bills must be presented at the time they are due and every reasonable effort put forth to secure their payment, or else loss from bad debts will be the ultimate penalty. Procrastination in collections costs large sums of money every year to retailers and to other merchants as well. First, it deprives them of the use of the money which would secure discounts on purchases, and, second, it helps the debtor to get into a position where he cannot be made to pay even by legal progress.

**DISPOSING OF SURPLUS STOCKS.**

When wholesale grocers in Ohio become overstocked with any description of goods the secretary of the State Association is used as a medium for their relief. At regular intervals he makes up a list of the articles in over-supply and distributes the same among all of the members, so that they can relieve each other of the surplusage. The list is also published in retail circles, as it contains many bargains which the retailers are often glad to get. There is just one objection to this bargain list in a limited price territory—it must tend to create competition in retail selling prices, as such is the usual consequence of underbuying by a few members of the retail trade. It is to be hoped, however, that this will not happen in Ohio, where the outlook for limited retail prices of proprietary goods is so promising.—*Merchants' Review.*

**TORONTO GROCERY CLERKS' AND DRIVERS' ASSOCIATION.**

Since the organization of the Toronto Grocery Clerks' and Drivers' Association that body has been doing work beneficial, not only to its members, but to the grocery trade in general.

Deputations from the association have recently waited on many of the grocery stores on Queen street. The result has been that the grocers between Soho and Bathurst street have agreed to, and, in fact, have commenced closing at 7 o'clock, and those as far west as Niagara street have agreed to start next week.

The committee in charge of the annual excursion, which is to be run to Oshawa on May 24, are working hard to make it a success. J. T. Paul, 402 Spadina avenue, president of the association, is chairman of this committee.

**CHARCOAL IN PAPER BAGS**

The good housewife who, forty or fifty years ago, looked out in the street now and then so as to be sure and not miss the charcoal man when he came along, and who bought charcoal by the bushel or the barrel, to be carried in from the wagon and emptied in the cellar, would have been surprised to see, as she might now-a-days, charcoal sold in paper bags. The charcoal thus sold is a residue of the manufacture of wood alcohol, produced by the charring of hardwoods, beech, and maple in kilns. It is shipped in bulk in carloads from the region of production to the place of distribution, and there put into bags for sale.

This modern way of selling charcoal was introduced into Buffalo about eight years ago. Buffalo now buys 10,000 to 15,000 bags daily. Charcoal in paper bags has since been introduced in various other cities as far east as Boston. It has been sold in New York for about two years.

The paper bags are stout sacks of the same general proportions as an eighth-barrel flour sack, but a little larger and holding half a bushel of charcoal. The filled bags are tied around the neck. Charcoal in paper bags is sold in stores, like any other commodity.—*New York Sun.*

**COMPLAIN OF TEA STANDARDS.**

A press despatch from Halifax says: "Merchants in this city have been bitterly complaining of the Government's tea standards ever since they were formulated. These standards exclude the cheapest teas, a class of goods, however, which is demanded by the Newfoundland trade, and the trade in fishing and other districts in the Maritime Provinces supplied by Halifax. One firm here that recently imported 200 half-chests of tea, inferior to the minimum standard quality, suffered seizure by the Government."

**SUGAR TEN CENTS HIGHER.**

Since our market report went to press, an advance of 10c. per 100 lb. in sugar is announced by the refineries.

The price of standard granulated is now \$4.78 Toronto for Montreal granulated and \$4.73 for Acadia. In Montreal the price is \$4.65 and \$4.60 respectively. No. 2 yellow is \$4.05 in Montreal and \$4.18 in Toronto.

**CHEWING GUM CONSOLIDATION.**

It was reported on Saturday that the plans for a consolidation of chewing gum manufacturers, which at one time were supposed to have been abandoned, have been finally carried through. The new company, it is said, will be capitalized at \$9,000,000 and will include Adams & Sons, White & Co., and Beeman, as well as other concerns.—*New York Journal of Commerce*

# Canned Meats —

Seasonable, sure selling and profitable goods  
for **SUMMER TRADE.**

Thirty-five varieties to select from. Every store  
should have a supply.

We ship in five-case lots and upwards, direct  
from factory, freight prepaid.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE GROCERS, MANUFACTURERS  
IMPORTERS OF TEAS.

...TORONTO

## POPULAR

Because they are **Good**

**W. B. & C. Sweet Pickles**

**Sour Pickles**

**Waldorf Catsup**

**W. B. & C. French Mustard**

**Horse Radish Mustard**

**Waldorf Baked Beans**

Possessing true merit they rapidly gain favor, and it will pay  
you well to handle a complete line of these goods.

....ASK YOUR WHOLESALER....

**A. E. RICHARDS & CO.,** Selling Agents, **HAMILTON.**

# Special Offer

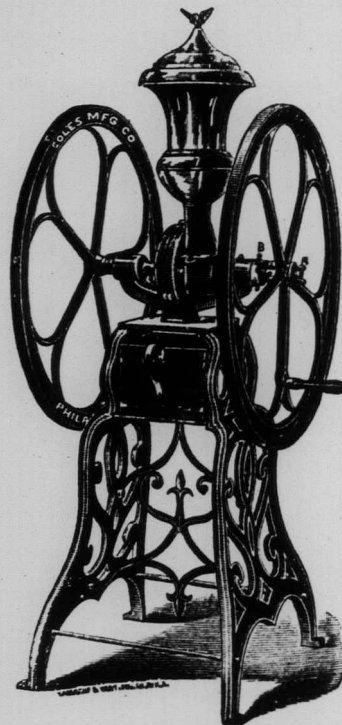
in the following kinds of

## CANNED FRUITS:

Apples, gallon tins.	Pears, 2-lb. tins.
Blueberries, 2-lb. tins.	Plums, 2-lb. tins.
Cherries, 2-lb. tins.	Red Raspberries, 2-lb. tins.
Peaches, 2-lb. and 3-lb. tins.	Strawberries, 2-lb. tins.

WRITE US FOR PRICES.

### H. P. ECKARDT & CO., TORONTO.



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18  
Agents: **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

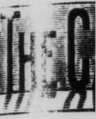
# Wool Soap

It's safe to use Wool Soap--it keeps the skin well.

**Swift and Company, Makers, Chicago.**

Canadian Representatives:

W. T. Strong & Co., London. Thos. H. Goldring, Toronto.  
W. J. Cairns, Ottawa. A. E. Richards & Co., Hamilton.



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JOHN BAYNE MacLEAN, HUGH C. MacLEAN  
Montreal. Toronto.

**THE MacLEAN PUBLISHING CO.**  
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

**INCREASED IMPORTS OF WEST  
INDIA SUGAR.**

IN the House of Commons, on Monday last, the Hon. Wm. Paterson, Minister of Customs, replying to a question, stated that the importation of West India raw sugars into Canada for the six months ending December 31, 1898, aggregated 9,049,020 lb., valued at \$161,901, as compared with 6,245,929 lb., valued at \$124,804 during the corresponding six months of 1897.

In quantity this is an increase of nearly 45 per cent.

It will be remembered that by an amendment to the Customs Tariff, assented to June 13, 1898, sugar, the product of the West Indies and of other British colonies, was accorded the privilege of the 25 per cent preferential tariff, said privileges to come into operation August 1. The figures given by the Minister of Customs deal with five months' importations under the preferential tariff.

It is to be regretted that the question to which he replied did not ask for the importation of sugars from Queensland for the same

period, for the people of that colony were expecting to derive some benefit from the preferential tariff.

We must confess that we are somewhat surprised at the increase in the importation of West India sugars. On account of the countervailing duties in the United States against European bounty-fed sugars, which really gave West India sugars a greater preference than under the Canadian tariff, the refiners across the border were, as they are still, keen competitors for West India sugars. Under such conditions an increase was not to be expected.

How far the preferential tariff contributed to the increase in the importation for the period named cannot be determined, but, with the increase 45 per cent., the tariff seems entitled to share in the honor of inducing it.

**TO STOP FALSE ADVERTISING.**

A BILL, somewhat unique on this side of the Atlantic, is before the Minnesota Legislature. "An Act to Prohibit False Advertising" is the title of the measure.

The first section, stripped of its legal phraseology, makes it a misdemeanor to falsely advertise the value, quality, or the manner or source of purchase or the possession of awards, prizes or distinctions; or the motive or purpose of a sale which are untrue or calculated to mislead. The second section makes it a misdemeanor for a person or firm to advertise by methods untrue or calculated to mislead and divert trade from and injure a competitor. The bill has the support of the business men of the State.

A law similar to that now before the Minnesota Legislature is in force in Germany, and prosecutions taken under it have been successful.

A lying advertisement is worse than an oral lie as a rule, for it not only goes out to a larger constituency, but it has the power to do a great deal more harm.

The purpose of the wantonly lying advertisement is to deceive the buyers whom it is designed to entrap, and any legislation which has for its object the prohibiting of such advertisements is entitled to the sympathy of every honest business man.

**ST. JOHN'S WINTER PORT TRADE.**

The statement of the winter port trade through the port of St. John shows a large increase over that of the season of 1897-98. Sixty-one steamers carried outward cargo valued at \$7,137,737, compared with 57 steamers of smaller tonnage and cargo value of \$4,838,768 in the preceding season. The tonnage of vessels outward was 32,206 tons greater in the season just closed. The tonnage of freight outward was 23,109 tons greater and inward freight 1,795 tons greater.

The exports included 2,943,059 bushels grain, 10,488 head of live stock, 183,345 sacks of flour and oatmeal, 64,114 boxes cheese, 11,192 packages butter, 32,774 boxes cured meats, 54,767 bales hay, 10,894 tierces lard, 12,498 bbls. sugar, 8,655 bbls. glucose, 105,096 maple blocks, 45,630 bales pulp, 12,332 cases eggs, 33,950 bags starch, and a very large lot of miscellaneous cargo.

This trade was carried on without delay or accident, so far as St. John was concerned, and affords another proof of the adaptability of St. John as a freight port for winter trade.

The total cargo value outward included \$3,208,114 represented by American produce in grain, live stock, cured and fresh meats, sugar, glucose, etc.

**INCIDENTAL COSTS.**

It is the little things in business that require to be looked after. As the old proverb says, "Take care of the cents, and the dollars will take care of themselves."

In estimating the cost of an article for the purpose of fixing its selling price, it is necessary to calculate the incidentals, in order that nothing may be lost.

Too often the selling price of an article is placed at a figure which, it is believed, will meet the prevailing keen competition and at the same time yield a small profit. But, while the goods sell, the profit does not come, and the business, in consequence, is a losing, and not a paying, one.

The first cost and the freight are not the only factors entering into the cost of an article; and every factor that is not taken into account becomes a leakage, instead of a source of supply.

Labor, insurance, advertising, interest, rent, etc., are all factors in the cost of an article. Do not overlook them.

## THE BUDGET SPEECH AND THE GROCERY TARIFF.

AS FAR as the tariff is concerned, the budget speech of the Finance Minister, on Tuesday last, was more than usually featureless. In the tariff itself there was absolutely no change.

There are occasions when changes in the tariff are necessary, but the less often these changes are necessary the better, for their influence upon trade is always more or less disturbing.

The refiners and the wholesale grocers are doubtless disappointed because no provision is to be made for relieving them of the effects of the sugar war and the rebate system in the United States.

It is denied by the refiners in the United States that the sugar which they are exporting to Canada is bounty fed. And strictly speaking they are right. But that the rebate of \$1.68 per 100 lb. which they receive on sugar exported is financial assistance cannot be denied, call it by what name you choose.

One thing at any rate is obvious, the refineries would be unable to sell their sugar in the Canadian market as they are now doing were it not for the rebate.

THE CANADIAN GROCER does not for one moment presume to say that the Government should have made an actual increase in the regular duty on sugar. Under ordinary conditions the present duty should be quite sufficient. Certainly, the people of this country are not inclined to accord them any more. But the conditions obtaining in the sugar trade across the border are not ordinary. They are extraordinary, although they cannot be permanent any more than could be the fight between the famous Kilkenny cats. But, while the Trust and the independent refineries across the border are tearing each other, they are enabled, by the aid of the rebate, to give both refiners and wholesalers in Canada unpleasant scratches. A simple clause in the tariff imposing a countervailing duty on such refined sugars would have settled the matter.

Another change that should have been made is in the duty on syrups. The present specific duty of 10½c. per gallon is practically prohibitive, being in some instances equal to an ad valorem duty of 90 to 100 per cent.

Medium and low-grade syrups which are

so much used on the farms and in the lumber camps are practically not made by the Canadian refineries, while the high duty permits only an occasional bargain lot to be imported from the United States, where there is a good supply of these syrups.

If there is one commodity in the grocery trade the duty on which is objectionable it is syrup, and there is no good reason for its continuance.

It is to be hoped that before Parliament is prorogued the Government will give some consideration to the duties on both sugar and syrup.

Those who pinned their faith on the pronounced statements of certain daily papers that a duty was to be placed on tea and bought speculatively in anticipation thereof, are, no doubt, disappointed. There was never, however, any probability of a duty being placed on tea, and during the past few months THE CANADIAN GROCER has again and again pointed this out. However, the knowledge that the tea market is an unusually strong one is some compensation to those who may be holding tea in excess of their usual requirements.

Difficulties as well as men should be looked in the face.

### HIGHER PRICES ON TEA.

THERE has been an active movement in tea during the past ten days at Montreal, especially in China and Ceylon stock. In the latter, round quantities have changed hands around 17c., and the fact becomes interesting when it is learned that the identical lots of tea sold about three months ago at 13c., so that the sales stand for a rise in price, in the period mentioned, of 4c. per lb.

About a month or so ago, China Congous were obtainable at 9½ to 10c., but lately the same class of tea has sold at 13½ to 15c., so that this class of tea also stands from 4 to 5c. higher than it was during the winter months.

Both Ceylons and Congous are difficult to obtain at the advanced prices.

Light supplies of Pingsueys have led to appreciation in their value also, for none are now obtainable under 12½ to 14c., the

same goods selling during the winter 9½ to 10c. These prices are, of course, for straight lots between traders, but they are having their influence in leading to a firmer attitude on the part of jobbers.

Recent cables from Japan state that new crop stock is commencing to arrive, and that the opening quotations show a decline of 10 per cent., but it is considered that, as the figures refer to first garden pickings, they afford no fair criterion for the latter descriptions of Japan tea, which are chiefly used in Canada.

### MOLASSES VERY FIRM.

THE molasses market has been excited, with an advancing tendency, as a result of cables from primary markets noting a rise in the first cost at Barbadoes of 1¼c. per gallon, and, as the first cost is now firm at 13½c, it means that importations will cost 31c. laid down in Montreal.

This strong news has led to an increased demand from traders in Montreal and elsewhere east of that point for both new and old crop stock, and three cargo lots of 1,000 puncheons each were recently bought at the Islands at the rise for Montreal firms.

In addition to these transactions, a round lot of 300 puncheons old Barbadoes was bought by Quebec people at 30c., Quebec gauge, which is equal to 31c. Montreal.

One estimate places the stock of old molasses in Montreal at 1,500 puncheons, yet, despite the fact that 31 to 32c. is asked for round lots, and 33c. for smaller quantities, the Montreal Guild range still stands at 31 to 32c., but it may be remarked that it is a merely nominal one at present, for it is doubtful if jobbers would consent to accept orders for any quantity at this range.

Advices from other points of production are quite as firm as from Barbadoes, cables from Antigua, this week, stating that the market is bare of stock.

Altogether, the position seems to be a strong one, and, unless recent intelligence has been outrageously cooked, no material change from the present level of values is expected during the current season.

The fact that prices are considerably above those which ruled at the same time last season was pointed out a couple of weeks ago.

In times of prosperity do not overlook your old friend the advertisement.

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A MENACE TO CANADIAN-JAPANESE TRADE.

THE question regarding the anti-Japanese legislation of the Province of British Columbia, which is now occupying the attention of the British, Canadian, and Japanese Governments, is of commercial as well as of political importance.

Should the Dominion Government not disallow the bill, or be unable to induce the Provincial authorities to repeal it, the Japanese Government vows it will retaliate in a way that will affect Canadian goods entering that country.

It is this that gives the question its commercial signification.

At present, Japan is not an extensive purchaser of Canadian products. Last year it only took \$148,028 worth, against our purchases from her of \$1,439,354. The exports to Japan last year of goods the produce of Canada, not taking into account articles less than \$100 in value, were as follows:

EXPORTS TO JAPAN.

	Quantity.	Value.
Coal, tons.....	1,361	\$ 4,573
Salmon, smoked, lb.....	272,900	6,087
canned, lb.....	2,692	166
pickled, bbls.....	3,911	11,733
Planks and boards, M. feet ..	2,965	39,102
Horses.....	2	200
Butter, lb.....	2,900	576
Cheese, lb.....	6,845	1,006
Bicycles.....	8	394
Household effects.....	.....	300
Machinery.....	.....	150
Whiskey, gals.....	135	394
Sugar, lb.....	2,100,401	78,095
Cigars and cigarettes, lb.....	9,932	4,670
Moldings, trimmings and other housefurnishings.....	.....	221
Other manufactures of wood.....	.....	100

Except in the items of coal, household effects and cigars and cigarettes, the above table shows an all-round increase compared with the previous year. The total exports of 1898 exceeded those of 1897 by \$7,000, or over 5 per cent. There was a gain of \$5,000 in smoked salmon, while of canned and pickled salmon there were none in 1897. Planks and boards were another clean gain, although there were masts, spars and lumber to the amount of \$1,367 in the returns of 1897 that are marked by their absence in last year's report. Butter increased from 30 to 2,900 lb. and cheese from 5,513 lb. to 6,845 lb. But cheese is not a popular food with the Japanese, and it will be necessary to cultivate a taste in them before Canada

can hope to do much of a trade with them in that article. At present, the flavor of cheese is repulsive to them.

We sent five bicycles more than in 1897, and 56 gallons more of whiskey. Sugar was 1,872,562 lb. in 1897. The sugar, which is the product of the British Columbia refineries, is credited with being the best imported into Japan and commands the highest price.

The decline in coal was \$6,694, in household effects \$1,400, and in cigars and cigarettes \$5,044.

Compared with our total export trade, that to Japan is only a little over 1-10 of 1 per cent., an insignificant proportion, indeed. But should we value the Japan trade by its present proportions? We scarcely think so. There are possibilities, and good possibilities of its expansion, and these should not be overlooked in the process of appraising its value.

Japan is often called the Great Britain of the Orient, and this appellation is as applicable in a commercial as in a political sense.

In 1897 the Dominion Government considered the possibilities of the Japanese trade of sufficient importance to send a special commissioner to that country to investigate it, and his report showed that there was in Japan a market for many Canadian staple products if intelligent efforts were only made to push them. The increases that were made in 1898 in the exports of salmon, planks and boards, butter, sugar, etc., rather corroborate Commissioner Anderson's conclusions.

But legislation specially aimed against citizens of Japan can scarcely be said to be conducive to the expansion of our commercial relations with that country.

British Columbia stands to lose the most should retaliatory legislation be inaugurated by Japan, for the salmon, the sugar, the coal and the lumber exported to the latter country are the product of that Province, but what injures British Columbia directly injures the Dominion indirectly.

It is to be hoped the Government of the Pacific Province will have the good sense to repeal the obnoxious legislation as soon as possible.

The population of Japan, exclusive of

that of Formosa (2,000,000) and Pescadores (45,000), is about 42,000,000, and the imports of the country in 1897 were £21,930,000.

In 1894, a treaty was concluded between Great Britain and Japan. This treaty acknowledged the right of the Japanese to frame their own Customs policy, English jurisdiction to be abolished at the end of five years. In return, however, Japan agreed to throw all the country open to British traders, instead of only the treaty ports, as soon as the foreign jurisdiction was abolished. Canada declined to accede to this treaty, and consequently, is exempt from its provisions.

CANADIAN TOBACCO INDUSTRY.

One of the most interesting statements made by the Minister of Finance during the delivery of the budget speech, was in reference to native tobacco industry.

There are now 11 factories in Canada in which Canadian leaf is used for making tobacco and cigars. During the nine months the quantity of tobacco produced was 1,502,153 lb., which Mr. Fielding estimated would reach 2,002,000 lb. for the 12 months, against 1,904,000 lb. last year. The quantity entered for consumption for the nine months of the current year was 1,477,000 lb., which he calculated would reach 1,960,997 lb. for the year, against 1,877,000 lb. last year.

The quantity produced in 1897-98 exceeded the average of the three previous years by 1,509,385 lb., and the consumption during the same year by 1,474,915 lb.

A lamp chimney combination has been formed, but the heat of competition would soon crack it.

JAPAN TEA MARKET OPEN.

The Japan tea market has opened, and prices appear to be on a slightly lower basis than a year ago.

A cable on Monday stated that 900 piculs of tea had been sold at prices equivalent to 20½c. per lb. for finest and 23½c. for choice. These prices were slightly lower than similar sales on the corresponding date 1898.

THE ONLY PACKET TEA upon the market to-day that is not an experiment.

# "SALADA"

CEYLON TEA

THE DAILY OUTPUT IS OF ENORMOUS PROPORTIONS.

32 Yonge St., TORONTO

St. Paul and St. Sulpice Sts., MONTREAL

## Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars.

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited

## F. E. JODERY & CO.

PRODUCE AND PROVISIONS.  
Commission Merchants

BUTTER, CHEESE, EGGS,  
GAME and POULTRY,  
and all kinds of  
COUNTRY PRODUCE

Sold on Commission

Reference—Merchants Bank of Canada.

8 and 10 Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

## WINDOW DRESSING FOR GROCERS

A new book, just out, arranged by professional window dressers, including Harry Harman, of Chicago. Fifty-two designs, a weekly display for one year—all simple and practical. Sent to any address, postpaid, on receipt of price, \$1.00.

Address, **S. W. CARSON**

45 Hillside Avenue

Sole Agent for Canada.

Victoria, B.C.

SEE OUR  
**BANNER**  
WASHBOARD  
for the best 25 cent line made.  
**WALTER WOODS & CO.**  
HAMILTON

## HORSE HAIR.

Have you any? We buy it.

**GEO. ROSSITER & SONS**

10-14 Pape Avenue

TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe Salmon."

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

**J. H. TODD & SON,**  
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.

Geo. Stanway & Co., Toronto, Agents for Ontario.

W. S. Goodhugh & Co., Montreal, " " Quebec.

J. Hunter White, Esq., St. John N.B.

Agent for Eastern Provinces.

Tees & Pesse, Winnipeg, for Manitoba and N.W.T.

# Grand Mogul Tea ...Goods...

Have you seen our new Profit-Sharing Plan? If not, write us for full particulars. A trade-winner, a money-maker.

WHOLESALE GROCERS  
MANUFACTURERS AND  
IMPORTERS

**T. B. ESCOTT & CO., LONDON, ONT.**

# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

TORONTO, May 4, 1899.

### GROCERIES.

GENERALLY speaking, a good demand is experienced by the wholesale grocery trade. Large purchases of sugar were made early in the week in anticipation of tariff changes. The opening of navigation has brought several orders for groceries, especially canned goods, from the Northwest. This, with an improved local demand, has steadied the feeling regarding tomatoes, which could not be purchased at less than 80c. for round lots. The wholesale price is firm at 85 to 90c. The demand for canned fruits, corned beef and potted meats is improving, the summer trade in these goods having started. Canned peaches in 3's are 15c. dearer. The Valencia raisin and the currant market continue firm, with an active demand for the raisins. Rio coffee has advanced in the primary market, and this, as well as all other grades, is firm here. The tea market is as strong as ever, and, though prices locally are unchanged, Ceylon and Chinese teas are rather higher in the primary markets.

### CANNED GOODS.

With the opening of navigation, several liberal orders for canned goods, especially vegetables, have been received on Northwest account. The local demand, too, is good. Retailers stocked pretty heavily in the fall, but in many cases they are becoming cleaned out and are restocking in the lines in which they are short. The result is that there has been a stiffening in the feeling regarding canned corn and peas. Tomatoes seem to have recovered from the easy feeling noted last week, though the price, 85 to 90c., still holds good. Peas are firm at 75 to 80c. for 2's. The demand for canned fruit, canned fish, cooked corned beef and potted meats is opening up very nicely. A firm feeling is evidenced throughout. Peaches in 3's are 15c. dearer than last week, as stocks are light and a scarcity is anticipated. In other lines of canned

fruit no change in prices has been made, but, in case of shortage, which is possible in all stone fruit, prices may go higher.

### COFFEES.

The stiffening in the value of East Indian coffees is caused by advances in the primary market for Rio. There is a good local demand, so the feeling here is firm though the price quoted still hold good.

### RICE.

With the opening of navigation there has been an increase in the movement of rice, which is now in good demand. The new crop of domestic milled rice which is being received this week has not affected prices, which are steady at from 5 1/4 c. to as high as 5 3/4 c., for fancy grades.

### SUGARS.

There was pretty liberal buying of sugar by retailers in the early part of the week in anticipation of a possible change in the tariff.

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

Though no change was made the market holds firm, and jobbers are looking for a higher range of values in the near future. At the moment, the demand is rather quiet and prices are unaltered.

### SYRUPS AND MOLASSES.

Not much business is being done in either molasses or syrup. The syrup market is featureless. Molasses are steady. Advices have been received this week from New Orleans stating that a decidedly firm feeling is manifested on the molasses market there.

### TEAS.

The market is in practically the same situation as was noted last week. There is no let up in the strength of the London market. One house, which is an extensive packer of Ceylon teas, states that as no grade of Ceylon tea can be bought under 16c., and as it costs 3 1/2 c. to put up the tea in packages, it is only a question of time how long 25c. Ceylon package tea will be put on the market. Nearly all the large packing-houses had large supplies bought before the present high prices were reached. When these stocks are exhausted, either inferior teas will have to be mixed with the Ceylon

or the wholesale price of the 25c. tea will have to be advanced, if this grade is kept on the market. The general opinion of jobbers seems to be that prices are inflated, for they are only buying from hand to mouth.

### FOREIGN DRIED FRUITS.

CURRENTS—The market is firm. An advice received this week from Patras, Greece, states that the market there has been stiff for the last month, and important business has been doing with all consuming centres, especially Germany. Owing to deficient rainfall and the prospects of a short crop, holders and buyers in Patras express doubt that there will be any decline in prices.

VALENCIA RAISINS — The strong tone noted last week is still manifested. Quotations received from London a few days ago quote an advance of 7s. 6d. per cwt. on the prices of a month ago. The stocks of selected and fine off-stalk held here are considerably lighter than usual at this season, and, as prices in the primary markets have advanced, local jobbers are holding their stocks at firm prices. There has been an active movement of all Valencias, and particularly selected grades. The range of prices quoted last week still holds good. It was as follows: Off-stalk, 4 to 4 1/2 c.; fine off-stalk, 4 1/2 to 5c.; selected, 5 1/2 to 6c.; layers, 6 to 6 1/2 c.

PRUNES — There is an active demand. Prices are unchanged, with a steady feeling manifested.

### GREEN FRUITS.

The principal demand on the green fruit market this week has been for bananas. Large quantities of Jamaica fruit are arriving, and are moving out just as quickly as they arrive. Prices are likely to be dearer, as the crop is lighter than usual. There is a fair demand for lemons, and stocks are sufficient for the demand. The market, however, is dependent on the fruit sale to be held in Montreal next Friday. There is a good demand for oranges. Valencias are practically done. Messinas are arriving in half boxes and boxes, the boxes selling at \$3.25 to \$3.50. It is the general opinion that all oranges are likely to be dearer very soon. Stocks of Canadian apples held in store are fairly large, but are not likely to last much more than through this month. The quality of those held is good. There is a good demand for Egyptian onions, but Bermudas are quiet. Some domestic onions have been received from the Buffalo dis-

A pure hard Soap

# SURPRISE SOAP

MAKES CHILD'S PLAY OF WASH DAY

tract, and have been selling at \$1 per bushel case. Pineapples are arriving and move more freely, as the price has dropped about 5c. for all grades. The last cargo of cocoanuts received went out more rapidly than previous shipments. The price has been reduced 50c. Cranberries are practically done, as far as this market is concerned.

#### COUNTRY PRODUCE.

**EGGS**—The feeling is decidedly easier, though the reduction in price amounts to but ½c. this week, the prices ranging from 11 to 11 ½c. per dozen. The supply is greater than the consumption, and, as a result, picklers have been forced to commence operations, though the prices ranging give no hope of a profit on eggs now being pickled, so the chances are in favor of further reduction in prices.

**POTATOES**—The demand is slightly easier, causing a reduction of 2 to 4c. for cars on track, Toronto, 78c. now being the ruling price. The street market is steady at 90c. per bag.

**BEANS**—Beans are also easier, showing a decline of 5 to 10c. for medium grades, which are selling at 85 to 90c.; hand-picked are steady at \$1 to \$1.10.

**DRIED AND EVAPORATED APPLES**—The stocks are pretty well cleaned up. Locally the demand is light, but there is a good inquiry on Northwest account. The jobbing price for small lots is steady at 5 ½ to 6c. For large lots on track, Toronto, 5c. will be paid. There is a good demand, and a fair movement of evaporated apples at 9c. outside. The jobbing price locally is 9 ½ to 10c.

**MAPLE PRODUCT**—The light crop has resulted in an advance of 10 to 15c. for imperial gallons, and 5 to 10c. for wine gallons. Sugar has advanced ½c. We

quote syrup as follows: Imperial gallon tins, \$1 to \$1.10; wine gallon tins, 85c. Maple sugar is quoted at 9c.

**VEGETABLES**—Rhubarb and greenhouse radishes are arriving so freely that the price of the former has been reduced 75c., and that of the latter 10c. Asparagus is now offering freely at 40 to 60c. per dozen bunches. We quote as follows: Rhubarb, 50 to 75c.; greenhouse radishes, 30 to 40c. per dozen bunches; native spinach, \$2 to \$2.50 per bush.; green onions, 5 to 10c. per doz.; asparagus, \$1.25 to \$1.50 per doz.; celery, 75c. to \$1 per doz.; lettuce, 20 to 30c. doz. bunches; cabbage, per doz; \$1 to \$1.25; parsley, 20 to 25c. per doz. bunches; turnips, 35 to 50c. per bag; beets, 50 to 60c. per bag; parsnips, \$1 to \$1.20 per bag; carrots, 30 to 50c. per bag; onions, Danvers, \$1.40 to \$1.60 per bag; butter squash, \$2; Hubbard squash, \$2; red cabbage, 50c.

#### BUTTER AND CHEESE.

**BUTTER**—The market is still declining, both dairy and creamery showing a drop of ½c. this week. As there are accumulations of all grades, and as the stock arriving now is fodder-made and will not keep fit for competition with the butter which may be expected in a few weeks, even lower prices are looked for.

**CHEESE**—Arrivals of new stock are steadily increasing. The price now ruling for new stock is 10 ½ to 11c. Old goods are firm at 11 to 11 ½c.

#### PROVISIONS AND DRESSED HOGS.

With the close of the packing season of dressed hogs, the provision market shows a steady improvement. Long clear bacon, ham and rolls have advanced ¼c. per lb. Canadian heavy mess and short cut barrel

pork are both 50c. dearer. As clear shoulder is in poor demand it has been reduced 50c. The general opinion is that prices are likely to go higher in many lines, if not all. Lard is especially firm at the prices quoted. The demand for all meats has been brisk during the past two weeks.

#### FISH.

Manitoba whitefish, bluefish and St. John herring are out of the market. Erie whitefish are offering at 9c. Bluefish have advanced 2 ½c.; fresh herring, ½c. Labrador herring are \$1.75 per bbl. and \$1.25 per half-bbl. cheaper. Steak cod has declined ½c. The supply is increasing, and there is less difficulty in meeting the demand. We quote as follows: Erie fresh whitefish, 9c.; trout, 9c.; perch, 4c.; haddock, 6c.; halibut, 10c.; bluefish, 10c.; steak cod, 7c.; fresh herring, 5c. per lb.; Labrador herring, \$4 per bbl. and \$2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, \$1.50 to \$1.65 per 100; cod, in 1-lb. blocks, 6 ½ to 7c. per lb.; boneless fish, 4 to 4 ½c. per lb.; boneless fish in 1-lb. blocks, 5 ½ to 6c.; ciscoes, 60c. to \$1.25; haddies, 8 to 9c. per lb.; lobsters, 15c. per lb.

#### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—A firm feeling continues, prices remaining at 68 to 69c. outside. The only grain offering on the street market is oats. We quote this market as follows: Wheat, white, 71c.; red, 71c.; goose, 65 to 66c.; peas, 63 to 65c.; oats, 38 to 39c.; barley, 42 to 44c.; rye, 50c. No. 1 hard Manitoba is unchanged at 80c., Toronto and west.

**FLOUR**—The feeling is steady and prices are unaltered. We quote as follows: Manitoba patents, \$3.90 to \$4; Manitoba strong

## Corona Golden Figs

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz. cakes.

◆ Cost you 7 ½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

### CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

**W. B. BAYLEY & CO.,** Ontario Agents, 59-63 Front St. East, TORONTO

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Excellent Reasons, are they not?  
Why grocers should handle



They give you a fair margin of profit.  
They give you a reputation for handling superior goods.  
They give you entire satisfaction

# McLauchlans' Cream Sodas.

Biscuit Manufacturers **J. McLAUHLAN & SONS,** OWEN SOUND.

## CANADIAN

Manufacturers and Shippers who are not represented in

## WINNIPEG

Will do well to correspond with me.

## E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

## COX'S GELATINE

Always Trustworthy  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.

D. MASSON & CO., Montreal.

ARTHUR P. TIPPET & CO.,

Toronto, St. John, N.B., and Montreal

## SARNIA

Water White  
Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White.** Wholesale only by

The **QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

We solicit consignments of

## POULTRY ROLL BUTTER FRESH EGGS.

Highest prices obtained. Quick returns.

The **Wm. Ryan Co. Limited**  
70 and 72 Front St. East, **TORONTO**

bakers', \$3.70; Ontario patents, \$3.60; straight roller, \$3.10 to \$3.20, Toronto freights.

**BREAKFAST FOODS**—There is no change. We quote: Standard oatmeal and rolled oats, \$4.00 in bags and \$4.10 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

### HIDES, SKINS AND WOOL

**HIDES** The demand keeps good without change in prices. We quote cowhides: No. 1, 8¼c.; No. 2, 7¼c.; No. 3, 6¼c.; Steer hides are worth ½c. more. Cured hides are worth 8¼c.

**SKINS**—Offerings of calfskins are liberal. We quote as follows: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are coming in slowly at 90c. to \$1, and lambskins at 20c.

**WOOL**—The feeling is easy throughout. Prices are unchanged, fleece selling at 13 to 14c., and unwashed at 8 to 8½c.

### SEEDS.

The season's trade in alsike and red clover, as well as timothy, is almost done, the only orders received now being for lots of three or four bags. The backwardness of the spring season, however, is causing some demand for Hungarian millet, which is selling at 60 to 75c. per bush. The prices for alsike and red clover are unchanged, the former being worth \$2.50 to \$4 outside, and the latter \$3 to \$3.30 on board.

### SALT.

Canadian salt in barrels is quoted 5c. lower than a week ago. We quote at Toronto:

Direct shipment of (Choice Pea Beans.)  
**CURRENTS** from **PATRAS**  
just received. Orders solicited. Apply, **JAS. R. SHIELDS,** Board of Trade, **TORONTO.**

## Toronto Salt Works

TORONTO, ONT.

Write us for **SALT** of any kind.  
Also **SALTPETRE,** car lots or less.

## Ham and Eggs

SEASONABLE  
DELICIOUS  
EVERYONE WANTS THEM

"MAPLE LEAF" Brand Sugar Cured Hams are the best.

**D. GUNN, BROTHERS & CO.**  
PORK PACKERS  
76-78-80 Front St. E. - **TORONTO.**  
Curers of the **MAPLE LEAF** Brand, Registered.

### CONSIGNMENTS SOLICITED

Our specialties  
**POULTRY, BUTTER,  
EGGS, HONEY.**

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

**Rutherford, Marshall & Co.**  
68 Front Street East, **Toronto.**

# WE ARE OFFERING

All  
Kinds  
Seasonable  
Fruit  
in  
Stock.

## Fancy November Cut Lemons

For May Delivery

Write for prices.

51 Front St. East.

**CLEMES BROS.**

Canadian salt, carload lots, \$1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

## MARKET NOTES.

The price of Canadian salt in barrels has been reduced 5c.

Canned peaches, in 3's, are 15c. dearer.

Cocoanuts are 50c. cheaper. Pineapples have declined 5c. each.

Potatoes are 2 to 4c. cheaper for car lots, Toronto. Beans are 5 to 10c. cheaper.

All grades of dairy and creamery butter are ½c. cheaper this week. Eggs have also declined ½c.

Egyptian onions are reduced 50c. in price. Some domestic onions have arrived and sold at \$1 per bushel case.

Long clear bacon, hams and rolls have advanced ¼c. per lb. Breakfast bacon and Canadian heavy mess and short cut barrel pork are ½c. per lb. dearer.

In Lumsden Bros. advertisement last week the name of Mr. Fred Lumsden was erroneously placed as city traveler for Hamilton. Mr. Edward Williard is Lumsden Bros. Hamilton representative.

## QUEBEC MARKETS.

MONTREAL, May 4, 1899.

## GROCERIES

THE situation in groceries is, on the whole, satisfactory to the trade, for, aside from a somewhat backward demand for refined sugar, the movement of business is of normal dimensions for the season. The staple named also is very firm in its disposition, as the raw article continues very stiff, and for this reason the reluctance of buyers, considering that their stocks are light, is difficult to explain. Syrups continue featureless, but there has been some excitement in the molasses market, as a result of very strong advices from primary points. Canned corn has exhibited a firmer tendency, while tomatoes are rather easier, other lines being unchanged. Rice, coffee, spices and dried fruits remain as last reported. Quite a lot of activity has been exhibited in tea, and, as will be noted elsewhere, full prices have been realized, both in the case of China and Ceylon stock. Green fruit has been fairly active, and prices rule steady, despite the fact of large auction sales taking place this week.

## SUGAR.

There has been little change in the local sugar situation since last report, the tone ruling firm, with prices well maintained.

Demand, however, is not as satisfactory as sellers would like. In the raw market the situation is a very strong one, and present indications point to its continuance. As a result of it refiners both in Canada and the United States have been free buyers of raw stock in London, according to late cables. While cane has been dull, values are firm at 12s. 9d., and fair refining, 11s. 3d. Beet has again advanced, being 3d. higher than a week ago at 11s. 2¼d. for April and May delivery. In New York the raw article is very strong also, fair refining, 4 3-16 to 4¼c.; centrifugal 96 test, 4½c. The market there for refined has ruled firmer in sympathy. On spot, refiners, while they complain about the restricted volume of the demand, say that it is sure to come, as stocks are light throughout the country.

## SYRUPS.

There has been no change in the situation of the syrup market. Business is extremely light, as demand is slow, and prices are unchanged at 1¾ to 2¼c., as to quality at the factory.

## MOLASSES.

There has been some excitement in molasses since last report, as a result of strong advices from primary markets noting an advance of 1¼c. per gallon. The market seems to be shaping for firmness all round as jobbers have shown more anxiety about supplies this week than previously. This fact has led to considerable movement of stock from first to second hands at firm prices. At present, no Barbadoes are obtainable here under 31c., and smaller lots are held as high as 33c., but the jobbers' guild price is still 31 to 32c. This is one of the peculiar facts of the market at present.

## CANNED GOODS.

Demand for corn has been the leading feature of the canned goods market this week, and quite a quantity of stock has changed hands at 87½c., what is an advance of 2½c. on what has been made previously. Of course, for jobbing parcels no such price is possible, as holders ask 90 to 95c. per dozen. Tomatoes have exhibited an easier feeling, for round lots have been offered here during the week around 85c., which is a decline of 2c. from previous quotations. In a jobbing way no change has been noted. Peas are quiet, but with an easy tendency, as jobbers have been offered them at 75c., and 80c. is now the general jobbing price. Gallon apples are firmer in tone, also peaches, while plums are somewhat lower. There are few raspberries to be had here and prices are nominal. Salmon are steady, and the firm feeling in lobsters is fully retained.

## RICE.

There has been no change to note in

rice, and business will be quiet now until the arrival of new crop. Prices remain as last quoted.

## COFFEE.

There is little business doing in coffee, and the market rules quiet, with no alteration to report in values. The only business in green coffee was in Maracaibo at 13c. and some low-grade Santos at 8c. in 75 and 50-bag lots.

## SPICES.

Business in spices rules quiet, but the market is very firm in its tone. Cables from the east continue to note great firmness in pepper, and nutmegs are strongly held also.

## TEAS.

There has been quite an active inquiry for teas of all sorts, with the exception of Japans. China Congous at 13 to 15c. have moved quite freely, the same stock having been bought a short time ago at 10c. The same strong tendency is noted in Ceylons, which have moved to a considerable extent during the week at 17c. China greens have also been in good request.

## DRIED FRUITS.

Valencia raisins have moved to a small extent at steady prices, while other lines of dried fruits are entirely without new feature.

## GREEN FRUITS.

There has been a fair demand for all kinds of green fruits during the past week despite the fact that the big auction sale of Friday of this week has diverted a lot of attention from the regular market to it. Considering the large quantity of stock that will be offered, both oranges and lemons have held their own since last report. Valencia oranges have realized \$5.75 to \$6 and Californian navels \$4 to \$4.25. Good sound lemons have ranged from \$2.25 to \$2.75. Bananas are steady at \$1.60 to \$1.75 for firsts, and 85c. to \$1 for seconds. Pineapples are lower under larger receipts at 12½ to 20c. each. A few small lots of American strawberries have sold at 30 to 35c. per box.

## COUNTRY PRODUCE.

EGGS—There was a good demand for eggs to-day, and the market is fairly active, with a good business doing at steady prices, sales being made at 11 to 11½c. per dozen. Receipts to-day were 290 cases.

MAPLE PRODUCT—Arrivals of maple product continue small, for which the demand is good, and prices are firmly held. We quote: Syrup in wood, 5¾ to 6c. per lb., and at 65c. per tin. Sugar sold at 7½ to 8c. per lb.

HONEY—The demand for honey is limited, and the market rules quiet, with no change to note. We quote: White clover comb,

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7c.; white  
to 5½c.

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TEAS  
are our theme.

We have still a few lines of  
desirable TEAS to offer :

Suppose  
we talk it over.

**Japans, Congous, Ceylons,  
Young Hysons, Pingsuey and Gunpowder.**

SAMPLES TO WHOLESALE TRADE ONLY.

**S. H. EWING & SONS, - MONTREAL.**

in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

BEANS—Business in beans continues of a small jobbing character at steady prices. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

**PROVISIONS.**

Outside of the improvement in the demand for hams and bacon, the provision market was quiet and featureless. We quote: Canadian pork, in barrels, \$15 to \$15.50; pure Canadian lard, in pails, 6¼ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

**FLOUR, GRAIN, ETC.**

GRAIN—The grain market was more active to-day, there being a better demand from shippers for coarse grains, and a fairly active business was done. The tone of the market was stronger, and prices for oats advanced ¼c., with sales reported of 50,000 bush. at 36½c., and 10,000 at 36¾c. afloat. Peas also show an advance of ½c., with sales of 15,000 bush. at 75c. afloat. Buckwheat was quiet, but firm, at 61c. There was a fair demand for Manitoba No. 1 hard wheat, and sales were made at 72¾c. afloat Fort William, prompt delivery, which figure shows an advance of ¾c. since Saturday. There was a fair demand for all

lines of grain over the cable, and some round lots were placed.

FLOUR—A fair amount of business in a jobbing way was done in flour and the tone of the market remains about steady. We quote: Winter patents, \$3.75 to \$4; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$3.90 to \$4.05; strong bakers', \$3.75 to \$3.80.

OATMEAL—There was some demand for carload lots, and sales were made at \$3.75 to \$3.80 per bbl.

FEED—There continues to be a good demand for feed, and the market is active and firm. We quote as follows: Ontario white wheat bran, in bulk, sold at \$16 to \$17, and shorts \$17 to \$19 per ton; Manitoba bran, \$16; shorts, \$18, and mouille, \$18 to \$25 per ton, including bags.

HAY—In baled hay trade was more active, and now that the export live stock season has opened up the movement will steadily increase. The tone of the market is firm with an upward tendency. We quote: No. 1, \$6 to \$6.50; No. 2 extra, \$5 to \$5.50; clover and clover mixture, \$4 to \$4.75 per ton.

**CHEESE AND BUTTER.**

CHEESE—Remains in much the same condition, and there is nothing to report in relation to old stock. For new make, buyers manifest a desire to modify bids, and

9½c., at the factory, appears to be the general idea just now. The stocks in store in Liverpool are 37,500, against 56,725 for the same date last year. In London, they are 70,000, and in Bristol, 14,000. In Montreal, the official declared stock this week was 17,000 boxes.

BUTTER—The butter market is rather dull, and 16½c. is the top price at present for the great bulk of the transactions, though a fraction more has possibly been made. From the top price values grade down to 16¼c. The stock of butter in Liverpool declared this week is 3,200 packages.

**MONTREAL NOTES.**

Cables note another advance in Barbadoes molasses at primary markets.

The first big auction sale of Mediterranean green fruit is advertised for Friday of this week.

An active movement of tea from first to second hands has been a leading feature here lately.

The Acme Mills Co. report good demand for "The Sirdar" Mocha coffee.

W. H. Gillard & Co. have made several large shipments lately of their "Diamond" baking powder to the Maritime Provinces, where it has secured quite a foothold with the trade.

**American Sugars.**

**Absolute Purity  
Test 100% Sugar**

Get quotations on car lots, freight paid.

**A. H. CANNING & CO.**

57 Front Street East,

TORONTO.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., May 4, 1899.

**N**AVIGATION on the St. John river opened up last week. There is, in consequence, a considerable movement of goods to fill orders from river points, and the steamers are bringing down produce to this market. In other respects, the past week has been without special feature. The tea market is still active. Sugar, molasses, and dry and pickled fish are very firm. The butter market is easier. The weather, though rather cold, has been exceptionally fine for several weeks. Reports from Provincial points show that some seeding has been done. The opening of the streams has caused a small army of men to be hurried to the head waters to bring out the logs. The lumber market is active and mills busy, with quite large shipments to the American and English markets. The wholesalers in all lines of trade report a satisfactory volume of business.

**SUGARS**—The market is firm at a slight advance, and the impression having somehow got abroad that the sugar tariff might be changed, it, also, had an influence on the trade. The Canadian refineries, however, did not advance prices soon enough to shut out American. Some four or five hundred barrels of American yellows were received here last week, and it is said there is still some to come forward. We quote: Granulated, \$4.50 to \$4.55; yellows, \$3.75 to \$3.95, as to quality.

**MOLASSES**—The last quotation from Barbadoes was 13c., 2c. above the lowest point. The St. John market is firmer in consequence. Porto Rico is also firm, and some dealers anticipate a higher market all round, holding that the quantity available to come here will not be large enough to depress prices. We quote: Porto Rico, 32 to 33c.; Barbadoes, 29 to 30c.; St. Croix, in bbls., 29 to 31c.

**FLOUR, FEED AND MEAL**—Demand is fair and the market here is without change. Oats and feed are high. We quote as follows: Manitoba flour, \$4.65 to \$4.75; choice patents, \$3.90 to \$4.05; medium patents, \$3.70 to \$3.85; oatmeal, firm at \$4 to \$4.10; cornmeal, \$2.15 to \$2.20; western gray B.W. meal, \$2.25 per 100 lb.; oats, 42 to 43c.; middlings, bulk, car lots, \$21.50 to \$22; bran, \$20 to \$21.

**FISH**—The market is still entirely bare of pickled herring and of dry pollock. A few small dry cod were received last week and are selling at \$2.50 per 100 lb., while large and medium cod are firm and scarce. Receipts of fresh fish are larger and prices lower, but all kinds of cured fish are firm. We quote: Large and medium dry cod,

\$4; small, \$2.50; pickled shad, \$3.50 to \$5, as to quality; haddies, 5c. per lb.; smoked herring, 6½ to 7½c.; smoked alewives, 9c. per 100; kippered herring, \$1 per box; fresh halibut, 6c. per lb.; cod and haddock, 2c.; alewives 75c. per 100; boneless fish, 4 to 5c.

**PROVISIONS**—The market is dull and featureless, at unchanged quotations. We quote: American clear pork, \$14.75 to \$15.25; American mess, \$14 to \$14.50; domestic mess, \$14.50 to \$15; plate beef, \$13.50 to \$13.75; extra plate, \$13.75 to \$14; pure lard, 7½ to 8½c.; compound lard, 6¾ to 7½c.

**FRUITS**—Strawberries from Boston are selling at 30c. There is a fairly good trade in green fruits, but a larger movement will set in after the coming fruit auctions in Montreal. Quotations show no change this week, either in green or dried fruits. Oranges, (blood), \$2.25 to \$2.50; Messina lemons, \$2.75 to \$3.50; bananas, \$1.75 to \$2.25; apples, \$2 to \$5; dried apples, 5½ to 6c.; evaporated do., 9½ to 10c.; evaporated peaches, 14 to 15c.; apricots, 17 to 18c.; Bosnia prunes, 5 to 5½c.; Californian do., 6 to 10c.

**BUTTER**—The market is easier because of western competition. Ontario roll or lump butter (dairy) was offered last week at 13c. f.o.b. Before that, some creamery had come down from Montreal at about 18c. delivered here. Some time ago, a Winnipeg firm tried to place two cars of old dairy stock here, but could get no offer. We quote: Creamery roll, 20c.; tubs, 18 to 19c.; dairy roll, 15 to 17c.; tubs, 12 to 15c.

**CHEESE**—The cheese market offers no feature of interest.

**EGGS**—There has been a very sharp decline from the tall prices of a few weeks ago, and, with supplies coming in freely, the market is easy. Sales were at 10 to 11c. last week, and this week will, no doubt, see another cent knocked off.

**SEEDS**—There is now a better movement of seeds, which was certainly needed. The market is steady. We quote: Canadian timothy, \$1.80 to \$2.25, as to quality; American do., \$1.50 to \$2; alsike, 7½ to 8c.; mammoth clover, 7 to 7½c.; red clover, 6¾ to 7½c.

**CANNED GOODS**—There is a more active movement in this line at unchanged quotations. We quote as follows: Corn, 90c.; peas, 80c.; tomatoes, \$1; salmon, \$5 to

\$5.25; new lobsters, \$10; scallops, \$6; oysters, 2's, \$2.10 to \$2.25; 1's, \$1.30 to \$1.45.

**SALT**—The market for Liverpool salt is firmer since the winter port steamers withdrew from this route. Supplies will come forward from the other side with less regularity during the summer. We quote as follows: Liverpool coarse, 40 to 45c.; English factory-filled, 80c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. per 100 lb.

**OILS**—Trade in lubricating oils continues active. Quotations in all lines are unchanged.

## ST. JOHN NOTES.

Maple sugar is quoted at 10 to 12c., and syrup at 80c. to \$1.25, according to quality.

The carcasses of two spring lambs were sold to a market dealer on Saturday for \$9.

A halibut, over eight feet long and weighing over 200 lb., was brought in by a fisherman last week.

Cucumbers at \$1.20 per dozen and rhubarb at 6c. per lb. are now on the market, being received by steamer from Boston.

The St. John market is bare of yellow-eye beans. The last sale was at about \$2. Green dried peas are quoted at \$1.20 per bushel.

There is said to be a good prospect for the establishment of a sardine factory on Grand Manan. Maine sardine factories get a large lot of their small herring from Grand Manan waters.

Very few lobsters are being taken in the Bay of Fundy this year. Dealers say they have been fished out. Only the small ones come here, the large ones being sent direct to the American market.

The D.A.R. steamer Prince Rupert, on the Bay of Fundy route, has been disabled. The small steamer Bridgewater is now making daily trips, and it is expected the palatial Prince Edward will be sent to perform the service until the Rupert is repaired.

Within a week of each other, St. John has lost two citizens whom the business community could ill spare. W. C. Pitfield,

# Good Will Soap

THE KIND  
THAT  
CLEANS.

The AD

Are sold  
CUT TOBA

SEAL

CIGARETTES  
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The Following Brands  
Manufactured by

**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD OHUM.  
SEAL OF NORTH CAROLINA.  
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT OUT.  
SWEET CAPORAL.

ATHLETE.

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The

**DAWSON** Commission  
Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,  
25 and 27 Church St., TORONTO, Can.

Telephone 645.

**LONG  
ROLLED  
BACON**



is made out of small lean hogs, and  
includes the very choicest parts of  
the side. They are boneless, easily  
sliced, and at present prices they  
are the cheapest goods on the mar-  
ket. We shall be glad to include a  
sample in your next order.

**F. W. FEARMAN CO.**  
Limited  
HAMILTON, ONT.

**Commission Man**

with good connection with grocery trade through-  
out Canada is open for additional agencies. Satis-  
factory references on addressing THE CANADIAN  
GROCER, Montreal. (18)

**E. T. STURDEE**

Mercantile Broker,  
Manufacturers' Agent,  
ST. JOHN, N.B. Etc., Etc.  
Wholesale trade only.



The way of going after it  
Has all to do with getting it.

**SILVERINE** PROFITABLE  
ATTRACTIVE  
GUARANTEED

Is a trade builder.

See our quotations.

SILVERINE MFG. CO. - - MONTREAL.

If you want Meats of Superior Quality, ask your Whole-  
sale House about **Clark's**  
and you will find what you are after.



\$5 per Case, 64 Packages.

HAVE YOU TRIED

**"BEE" STARCH**

...FOR...

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking.

BEE STARCH CO.

Canadian Branch: Stanstead, Que.

**SLEE, SLEE & CO., Limited**

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to

**CLARK, RAE & CO.,**

49 King Street West,

TORONTO, ONT.

Ask Your Wholesale House for

**NORTHROP'S FIGS**

They are the cleanest and best, being far superior to all other brands.

PUT UP IN 1-LB. PACKAGES BY

**W. NORTHROP.**

9 Jarvis Street,

TORONTO.

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.  
EXTRA CHOICE VALENCIA ORANGES, all sizes.  
EXTRA FANCY and FANCY MESSINA LEMONS.  
CHOICE YELLOW DANVER ONIONS.

Prime Quality, free from frost and Prices Right.



**Hugh Walker & Son**

Fruit and Commission  
Merchants

GUELPH, ONT.

**G.F. & J.GALT**

PACKERS  
OF THE

**BLUERIBBON TEAS**

42 SCOTT ST TORONTO. CELEBRATED

wholesale dry goods merchant and for several years president of the Exhibition Association, and George F. Baird, ex-M.P., manager of the river steamboat service, and extensively interested in shipping and in local industries, have passed away, the former at the age of 44 years, and the latter 49 years.

#### MANITOBA MARKETS.

WINNIPEG, April 29, 1899.

**T**HE weather through the week has been very variable, and to-day is cold and stormy. In spite of this, however, trade is very good, and continues to increase in volume.

Two creameries opened this week, and a number will open on May 1. The spring, so far, has not been good for pasture, but the warm rains of the past week will no doubt improve it greatly. Ontario creamery has been bought by some houses for 16½ to 17c. for shipment to British Columbia. This, and the fact that the refrigerator service is not yet on, and butter must be shipped from here by express, will cause the market to open rather lower than usual. About 18c. is the price talked of for early offering. Dairy butter of medium grade is a drug in the market, and there is no sale for it. Fresh dairy rolls, nicely clothed, bring 13 to 15c. Separator-made dairy, in bricks, neatly wrapped in parchment paper, command 19 to 20c. in a jobbing way.

**EGGS**—The expected drop in eggs has taken place, and jobbers are quoting to-day from 10 to 11c. The supply is large.

**CHEESE**—The situation is without change, and none is expected until the factories open.

**CEREALS**—Rolled oats, \$1.85 to \$1.90 for 80's; standard and granulated at \$2.20 per sack of 98 lb.

**SALT**—There has been an advance of 2½c. per barrel on this article, why, no one seems to know.

**SUGAR**—No change in either the price or the situation for sugar, the quotation being still 5½c.

**MAPLE SUGAR AND SYRUP**—There is now no question but that both pure sugar and syrup will be very scarce this year.

**HONEY**—The scarcity of honey continues, and it is now generally understood that the output of eastern apiaries is exhausted, and the remaining stock all in second hands.

**RICE**—Japan is offering at a slightly easier price. A few carload sales have been effected in this market. The price for futures will probably be 4½ to 4¾c.

**CANNED GOODS**—Are without change. Prices seem very firm. One sale of 500 cases of tomatoes took place during the week, but price was fully maintained,

Bowlby's are quoted by some houses at \$2.30, others at \$2.25; other brands run as low as \$2.15. Peas are \$1.95 for marrowfats and \$2 to \$2.25 for sifted, Corn, ordinary brands, \$2.30; St. John Valley corn, \$2.50. Tapiocas and sago maintained their figures, and sales have been small in consequence.

**CURED MEATS**—These advanced slightly during the week but dropped again to their old figures. Prices are very firm. We quote: Hams, medium, 10½c.; bellies, 11c.; backs, 10½c.; shoulders, 8½c.; skinned backs, 11c.; dry salt long clear, 8½c.; extra short clear, 8c.; dry salt backs, 9c.; shoulders, 8¼c.

**GREEN FRUITS**—Bananas, Port Limon, \$2.25 to \$2.75 for extremely fancy stock. Oranges—Navels are getting scarce; extra fancy Washington navels, \$4.50; off sizes, 25c. per case off; fancy navels, \$4; choice navels, \$3.50 to \$3.75. Californian lemons are now out of season. New Messinas will come with opening of navigation. Cherries, black and red, \$2.50 per box. Strawberries, \$6 for 24 quart cases. Apples—The Macpherson Fruit Co. received to-day what is quoted as the last car of spies. They will sell at \$6. A few picked Baldwins are selling at \$5.50; Washington apples, in boxes, \$2.25; onions, B.C. yellows, very fine stock, 3½c. per lb.

#### HINTS TO BUYERS.

**J**OHNSLOAN & CO. are handling Simon's lime juice and fruit syrups in 10c. bottles, which are quick sellers.

A shipment of scaled herring is in store with The Eby, Blain Co., Limited.

"We can sell domestic sardines at close prices," say John Sloan & Co.

J. A. Mathewson & Co. have received this week a large shipment of Stephens' pickles.

"Kidder" tomato catsup, in 2-lb. tins, is in stock with The Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, are quoting close figures on Californian and Bosnia prunes.

Just at hand with W. H. Gillard & Co.—a carload of Williams Bros. & Charbonneau's pickles, etc.

Specially-low quotations on canned raspberries and strawberries are made by The Eby, Blain Co., Limited.

A. P. Tippet & Co. are landing this week a large shipment of "Maypole" soap, and report demand good.

"Maple Leaf" brand pressed figs in 1-lb. cartons, are quoted at low prices by The Eby, Blain Co., Limited.

Another shipment of Californian silver prunes is moving out rapidly with The Eby, Blain Co., Limited.

# TOBACCO....

**IF YOU WISH TO  
MAKE MONEY**

invest in Tobaccos  
manufactured by

**Empire Tobacco Co.**  
Limited

**THEY** cost less and bring  
**LARGER RE-  
TURNS** than any  
other tobacco.

**THEY** SELL ALL DAY  
EVERY DAY.

Something Good }  
Royal Oak ... } **Smoking**

Free Trade ... }  
Currency. .... } **Chewing**

**EMPIRE  
TOBACCO  
CO., Limited**

**Granby, Que.**

See Prices Current.

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# EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

## Confederation Life Association.

HEAD OFFICE--TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**  
Actuary.

**J. K. MACDONALD,**  
Managing Director



"A successful trade selling successful goods."

## PICKLES THAT ARE PURE

The Famous "Sterling" Brand

There would be no use saying that "Sterling" brand pickles are pure if the record would not sustain the statement. But we know just what goes into these pickles. We are the manufacturers.

Doing an extensive trade in all sections of the Dominion we cannot afford to have any claim made for these pickles brought into question.

They've been tried in the balance, but never found wanting. You can safely recommend them to the most exacting customer.

**T. A. LYTLE & CO.**

124-128 Richmond St. W., TORONTO, CAN.

## "Negosiosas" Cigars

"STERLING VALUE."

SOLE AGENTS  
**WARREN BROS. & CO.**  
TORONTO.

## B. C. First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

**F. R. STEWART & CO.**  
VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

### NEW CUSTOMERS

secured by selling  
THE FRAGRANT...

## "MAGNOLIA" CEYLON TEA

Dissatisfied customers a thing of the past  
BEST TEA. BEST PROFIT.  
MOST ATTRACTIVE PACKAGE.

**GEORGE FOSTER & SONS**  
Wholesale Grocers,  
BRANTFORD, ONT.

## STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

**PERKINS, INCE & Co.**  
TORONTO.

## Cocoas Coffees Spices

Manufactured under the supervision of special experts for each department, with the latest improved up-to-date machinery, from the highest grade growths, direct from the plantations.

Sold by the leading grocers of Canada, protected by our standing guarantee. Returning profit and satisfaction to the dealer, and dispensing health, strength, and happiness to the consumer.

**Todhunter, Mitchell & Co.**  
Manufacturers  
TORONTO.

NOT A GUESS—  
**Blue Label**  
 Tomato  
**..Ketchup**

is always the same; in quality is superior to any but "Blue Label." Lagging appetites are improved by this palate pleaser.

Not only months with an "R" but all seasons are the times for using.



Prepared by . . .

**Curtice Brothers Co.**

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.



# GOOD PROFITS

## Pure Gold Icings

7 flavors

\$1.00 per doz.

## Chocolate . . .

(Baker's pure goods used)

\$1.25 per doz.

They retail for 15c. and are just the very thing for high-class summer trade.

Try a box (2 doz.)

### SITUATION IN CALIFORNIAN PRUNES.

THE unsettling effect of the recent auction sales of prunes is said to be passing away, the goods having been disposed of, and a better feeling is noted among the principal holders; but, as the warmer weather seems to be checking the consuming demand, comparatively little business has come under our notice during the past few days. On the other hand, stocks seem to be well controlled, and the holders do not appear to be anxious to sell except at full previous prices, several bids for large lots at  $\frac{1}{2}$ c. below the quotations having been turned down.

The reports of a heavy drop of prunes, usually expected at this time, are beginning to come in. Letters received from all growing districts are of the same purport. The trade here is generally disposed to accept these reports with a good deal of allowance for the natural desire of the growers to start the season with the promulgation of such features as will be most advantageous to them, but there are a number of prominent handlers here who, while admitting that the conditions now governing the growing crop may not be so bad as has been published through the letters of interested growers, are of the opinion that there is

good ground for believing that the crop will turn out to be considerably less than last year. One of these merchants, commenting on the reports published in our West Side Trade Notes to-day, said that he had little doubt that the reported damage to the crop was not overestimated by California correspondents. He could not agree with some of them, that the present drop was due to the recent warm weather, but was disposed to attribute it to the loss of vitality in the trees, caused by the prolonged drought last winter, which killed many trees and undoubtedly had a weakening effect upon the rest.

A feature contributing to the strong feeling among handlers of prunes here is the prospect of a large demand from Europe this year, as a result of the reported short prune crops there.—N.Y. Journal of Commerce.

### NEW STORE IN OTTAWA.

Norman D. McLeod, one of Ottawa's grocers, has moved into larger and more commodious premises at 137 Bank street. The new store has received a complete overhauling, the interior of it being recently painted and renovated, and transformed into one of the neatest grocery stores at the capital. Norman D. McLeod, the present

proprietor, is a son of the late Donald McLeod, the founder of the business, and acquired his training in his father's store. The store is in one of the brisk districts of the capital, and Mr. McLeod does a nice trade.

### FRESH FISH FOR ENGLAND.

A Prince Edward Island shipping firm interested in the fish trade have received a letter from a Liverpool commission merchant, in which he says: "Since writing you on March 22 we have received your favor of April 14, on the subject of smelts. We have gone carefully into this matter, and, after due consideration, we cannot recommend you to ship smelts to this market, there is so much fresh fish to be had, excepting when we have very heavy gales, plaice, cod and other fish is very cheap, and we do not think you can ship smelts to this market with either satisfaction or profit to yourself. We had one small parcel shipped to us in cold storage per Gaspesia, but, unfortunately, when they arrived they were all putrid, had they arrived in good condition we would have been able to speak quite definitely about them." Of course no definite opinion can be formed on a trial shipment which did not arrive in good condition.

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# CURRENT MARKET QUOTATIONS

May 4, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb	10	11	12	14
" " pound prints.....	10	11	12	14
" " tubs, best.....	10	11	14	16
" " tubs, second grade	10	11	14	16
Creamery, tubs and boxes	17½	18	19	20
" prints and squares.....	17	18½	20	22
Cheese.....	11	11½	9½	10

## CANNED GOODS

	\$ 90	\$ 1 00	\$ 0 85	\$ 0 90	\$ 1 00	\$ 1 10	\$ 1 15	\$ 1 25
Apples, 3's.....	2 25	2 00	2 20	2 25	2 40	3 00	3 25	
" gallons.....	1 40	1 70	1 50	1 50	1 80			
Blackberries, 2's.....	75	85	85	85	95	90	95	
Blueberries, 2's.....	85	90	80	85	95	90	95	
Beans, 2's.....	95	1 00	97½	1 00	85	95		
Corn, 2's.....	1 80	1 85	2 30	2 40	1 75	1 90		
Cherries, red, pitted, 2's	1 75	1 80						
white, ".....	80	85						
Peas, 2's.....	85	1 00	1 10	1 10	1 15	1 00		
" sifted.....	1 00	1 25	1 20	1 25	1 15	1 15		
extra sifted.....	1 45	1 25	1 50	1 70	1 80	1 15		
Pears, Bartlett, 2's.....	1 45	2 00	2 40	2 40	2 50	2 40	2 50	
" 3's.....	2 10	2 40	2 25	2 50	2 15	2 25	4 50	5 00
Pineapple, 2's.....	2 50	2 60	2 50	2 60	2 50	2 60	5 00	
" 3's.....	1 60	2 50	2 60	2 50	2 60	2 60	1 60	
Peaches, 2's.....	2 75	2 40	2 60	2 50	2 75	2 25	2 60	
" 3's.....	1 25	95	1 25	1 30	1 60	1 40		
Plums, green gages, 2's	95	1 10	1 30	1 50	1 40			
" Lombard.....	75	1 00	1 10	1 30	1 30			
" Damson, blue.....	65	75	90	1 00	1 00			
Pumpkins, 3's.....	2 10	2 25	2 10	2 25				
" gallon.....	1 45	1 65	1 50	1 75	1 40	1 60		
Raspberries, 2's.....	1 35	1 50	1 25	1 50	1 65	1 75	1 70	
Strawberries, 2's.....	1 10	1 15	1 15	1 10	1 15			
Succotash, 2's.....	90	95	85	90	95	1 00	1 10	
Tomatoes, 2's.....	2 50	2 95	2 50	2 50	2 60			
Lobster, talls.....	2 75	3 00	3 00	3 25	1 25	1 30		
" 1-lb. flats.....	1 30	1 35	1 30	1 35	1 25	1 35		
" ½-lb. flats.....	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
Mackerel.....	1 40	1 60	1 50	1 60	1 30	1 35		
Salmon, sockeye, talls.....	1 50	1 60	1 60	1 60	1 60			
" flats.....	1 55	1 60	1 60	1 60				
" Horseshoe.....	1 60	1 60	1 60	1 60				
" Clover talls.....	1 60	1 60	1 60	1 60				
" Leaf / flats.....	1 05	1 15	1 10	1 15	95	1 00	95	1 12
Sardines, Albert, ¼'s.....	12	12	13	14	15			
" ½'s.....	20	21	20	21	20	21		
" Sportsmen, ¼'s.....	12½	12½	12½	12				
" ½'s.....	20	20	21	20	21			
" key opener, ¼'s.....	10	11	10½	11	16	16		
" ½'s.....	18	18	18½	23	10	11		
" other brands.....	16	17	16	17				
" P. & C., ¼'s.....	23	25	23	25				
" ½'s.....	33	36	33	36				
" American, ¼'s.....	5	4	5	4	5			
" ½'s.....	11	10	11	11				
" Mustard, ¼ size, cases	9 50	11 00	10 00	11 00	10 00	11 00		
50 tins, per 100.....	1 00	1 15	1 00	1 10	1 00	1 10		
Haddies.....	1 20	1 50	1 15	1 60	1 15	1 25	1 85	2 00
Klippered Herrings.....	1 30	1 45	1 20	1 60	2 00	1 90	2 00	
Herring in Tomato Sauce.....								

## GREEN FRUITS

	\$ 5 75	\$ 6 00	\$ 6 00	\$ 6 50	\$ 6 00	\$ 6 50	\$ 5 50
Oranges, Valencia, 420's, large	4 00	4 25	3 75	4 00	4 00	4 25	
" ordinary.....	3 25	3 75	3 25	3 75			
" California Navels.....	3 25	3 50	3 25	3 50			
" Cal. Med. Sweets.....	2 25	2 75	2 00	2 50	3 00	3 50	
" Messina, per box.....	0 80	1 75	1 50	2 00	2 00	2 25	
Lemons, Messina, new, p. box	3 50	5 00	2 50	5 00	3 00	5 00	
Bananas, per bunch.....	7 00	8 00			9 00	10 00	
Apples, per bbl.....	3 50	4 00			4 00		
Strawberries, per bbl.....	9 00	10 00			6 00	7 00	
Sweet Potatoes, bbl.....			2 25	2 50			
Virginia Grapes, per keg.....			2 00	2 25	2 50		
Egyptian Onions, about 100 lb.	3 25	4 00			4 00		
Bermuda Onions.....	12½	20	12	20			
Cucumbers, per 100.....							
Pineapples, each.....							

## SUGAR

	\$ 4 50	\$ 4 55	\$ 4 65	4 ¾	4 ½	5 ½	5 ¼
Granulated (St. Lawrence, Redpath).....	5 60	5 70	5 78	5 ¾	6		
Granulated, Acadia.....	5 70	5 75	5 88				
Refined lump, bbls. and 100-lb. bxs	5 20	5 25	5 55				
in 50-lb. boxes.....	5 05	5 12½	5 45	5 ¾	6		7
Extra Ground Cane, bbls.....	4 40	4 48	4 48				7 ¾
Whitened, bbls.....	4 40	4 48	4 48				
Whitened, 50-lb. boxes.....	4 35	4 38	4 38	3 ¾	3 ¾	4 ½	4 ¾
Extra bright.....	4 25	4 28	4 28	3 ¾	3 ¾		
Light coffee.....	4 05	4 18	4 18	3 ¾	3 ¾		
No. 3 yellow.....	3 95	4 08	4 08				
No. 2 yellow.....							
Guatemala.....							

## HARDWARE, PAINTS AND OILS

	2 55	2 05	2 05	3 00	2 50	2 80	5 60	49	52	52	65
Wire nails, base.....											
Galvanized wire, per 100 lb.....											
Smooth Steel Wire (oiled and annealed, etc.), base.....											
White lead, No. 1.....											
Household oil, raw.....											
boiled.....											
Turpentine.....											

## SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups.....				
Dark.....	1 ¼			
Medium.....	2	30	32	
Bright.....	2 ¼	35	37	34 35 3 3 ½
Corn Syrup, barrels per lb.....				
" ½-bbls. ".....				
" kegs.....				
" 3 gal. pails, each.....		1 20		
" 2 gal. ".....		90		
Honey.....		40		
" 25-lb. pails.....	90	1 00		
" 38-lb. pails.....	1 20	1 40		
Molasses.....				
New Orleans.....		26	45	28 35 35 45
Barbadoes.....	20	30		29 31 48 50
Porto Rico.....		38	42	32 34 40
Antigua.....				25 28
St. Croix.....				27 28

## CANNED MEATS

	\$ 1 50	\$ 1 40	\$ 1 50	\$ 1 50	\$ 1 65	\$ 1 75
Comp. corn beef, 1-lb. cans.....	2 65	2 50	2 60	2 50	2 65	3 00
" 2-lb. cans.....	8 25		8 00	8 75	9 25	
" 4-lb. cans.....	18 00		18 00	20 00	21 00	
" 6-lb. cans.....	2 60		2 60	2 75	2 80	
" 14-lb. cans.....	3 30	3 20	3 25	3 00	3 25	3 00
Minced callops, 2-lb. can.....	6 70	6 75	7 00	5 80	6 00	6 80
Lunch tongue, 1-lb. can.....	2 40	2 60	2 80	2 75	2 80	2 75
English brawn, 2-lb. can.....				2 50	2 50	
Camp sausage, 1-lb. can.....				4 00	4 00	
" 2-lb. can.....				1 50	1 40	1 50
Soups, assorted, 1-lb. can.....				2 20	2 25	2 30
" 2-lb. can.....				1 80	1 75	1 80
Soups and Bouill., 2-lb. can.....				4 50	4 50	
Sliced smoked beef, ½'s.....	1 70	1 65	1 70	2 00	2 00	
" 1's.....	2 50	2 80	2 95	3 25		

## CANDIED PEELS

	11½	12	12½	19
Lemon, per lb.....				
Orange, ".....				
Citron, ".....				

## COUNTRY PRODUCE

	12½	13½	11	11½	13	14	15
Eggs, new laid.....							
" lined.....							
" held or cold stored.....							
Honey, comb, per doz.....	8	9	6	6½	1 30	1 50	1 75
" light color, 60-lb. tins.....					7	8	
" 5 and 10-lb. tins.....					7	8	10
" buckwheat.....	6½	7	3	4	5	6	

## FRUITS

	4 ¼	4 ¼	4 ¼	5	7	7 ¾
Currents, Provincials, bbls.....	4 ¼	4 ¼	4 ¼	5	7	7 ¾
" ½-bbls.....	4 ¼	4 ¼	4 ¼	5	7	7 ¾
Filiatras, bbls.....	4 ¼	4 ¼	4 ¼	5	7	7 ¾
" ½-bbls.....	4 ¼	4 ¼	4 ¼	5	7	7 ¾
" cases.....	4 ¼	4 ¼	4 ¼	5	7	7 ¾
" ½-cases.....	4 ¼	4 ¼	4 ¼	5	7	7 ¾
Patras, bbls.....						
" ½-bbls.....						
" cases.....						
" ½-cases.....						
Vostizas, cases.....	5 ½	6 ½	5 ¼	6	7 ¼	8
Dates, boxes.....	5 ½	6	5 ½	6	7 ¼	8
Figs, 10-lb. boxes, per lb.....						





We wish to impress you with the well known fact that

# KINCORA CEYLON TEA

has pleased, is pleasing and will continue to please you and your customers as long as you handle it.

**John Sloan & Co.,** Sole Proprietors, **Toronto.**

## English Army Blacking



**STANDS  
ALONE**

It has no equal for a lasting polish.  
It is a trade winner.

SOLD BY ALL WHOLESALE DEALERS AND

**The F. F. DALLEY CO., Limited**  
HAMILTON, CANADA.

**"The Salt of the Earth."**

# RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs  
you no more than inferior makes.

SOLE MANUFACTURERS:

**The North American Chemical Co. Limited**

GODERICH, ONT.



**THE BEET SUGAR SOWINGS.**

Referring to the beet sugar situation, Czani-Kow, McDougal & Co., the sugar authorities, say: "The detailed reports received as to the sowings are not quite clear. Germany may show a decrease, but Russia is put down for an increase of 25 per cent., while Scandinavia is given even a still greater percentage of interest. For the whole of Europe the total increase so far estimated by the principal statisticians does not exceed 6 per cent., although in some quarters it is expected that, after the final

details are received, the total increase will not be much below 10 per cent. Even allowing that there is an increase of 10 per cent. in the area sown, the effect on the sugar situation will not be great, as the total stocks that will be left at the end of September this year will be much below those of last year, and no further large increase is expected from any cane-producing countries, with the exception, perhaps, of the Sandwich Islands. This outside estimate of 10 per cent. increase in beets will do no more than provide the sugars fully required to keep pace with the consumption, particularly in America, where, owing to the narrow mar-

gin between the values of raw and refined sugars, and consequent cheapness of the latter, consumption is likely to increase. Distribution is also likely to be stimulated, as dealers in general are apt to carry larger stocks of refined under such conditions. One of the principal reasons why the sowings in Germany may not be as large as last year is the fact that field labor is very scarce. Manufacturing industries are attracting many hands that formerly were employed in the fields, and, as higher wages are paid by these industries, it has been found that labor for increased beet sowings was not available."

## Jersey Cream Baking Powder

Strictly High-Grade

BEST IN CANADA.

84 McNab Street North,  
HAMILTON.

## In Our New Quarters

(Smith & Keighley's Old Stand)

NO. 9 FRONT STREET

We expect to be prepared in a few days to handle all the business that comes our way.

We wish to make arrangements with reliable merchants to handle BUTTER and EGGS on Commission. Correspond with us.

Agents for Toronto for Pilgrim Bros. & Co.'s  
New York Ginger Ale.

LUMSDEN BROS., No. 9 Front Street East,  
TORONTO

# NEW GOODS

Just landed ex Steamer "Amarynthia"

- 6 casks, 300 tins each, Marshall Kipperred Herrings.
- 3 casks, 300 tins each, Marshall Herrings in tomato sauce.
- 2 casks, 300 tins each, Marshall Preserved Bloaters.
- 2 casks, 300 tins each, Marshall Fresh Herrings.
- 1 cask, 288 tins, Marshall Herrings a la sardine.
- 1 cask, 288 tins, Marshall Herrings in shrimp sauce.
- 1 cask, 288 tins, Marshall Herrings in anchovy sauce.

## 30 cases Duke of Cambridge

EXTRA SPECIAL LIQUEUR

A blend of the finest old malt whisky. Acknowledged by the connoisseurs as the most perfect stimulant, as well as the finest whisky offered.

It leads all brands. It pleases the most fastidious. Our prices and samples are always at your disposition. Just ask for them.

L. CHAPUT, FILS & CIE., MONTREAL.

## TRADE IN OTHER COUNTRIES THAN OUR OWN.

ARRIVALS of currants at Liverpool from the beginning of the season to April 11 were 20,563 tons, compared with 20,225 tons for the same period last year. Stocks remaining in bond on April 11 were 2,245 tons, against 4,417 tons on the same date in 1898.

From the commencement of the season to April 11, Liverpool received 449,035 packages of Sultana raisins from Smyrna, or 128,936 packages less than the corresponding period last year.

## SALMON CANNING SEASON OPENS.

The fishing season opened on the Columbia river on April 15 with bright prospects for both packers and fishermen, says The California Fruit Grower. It is brighter for the packers because of a good market, and brighter for the fishermen because the old price of 5c. per lb. for fish has been restored. Telegraphic advices indicate that the opening day of the season started with an unusually large catch, and, on account of the great number of young salmon turned into the Columbia from the hatcheries four years ago, it is expected that the season's pack will be in excess of anything in recent years.

## CALIFORNIA PRUNE SITUATION.

Concerning the situation in prunes, The California Fruit Grower of April 22 says: "Prune market is remarkably quiet, but holders are firm as to prices. The demand is for small sizes, 90's to 100's and 100's to 110's, both of which are very scarce and command a premium over the basis price for the four sizes. Holders of Santa Clara stock are asking 3½c. basis and outsiders 3¼c. Few, if any, orders for equal quantities of the four sizes are being filled. Both large and small sizes are scarce, the stock on hand being intermediate sizes. The growing crop promises well at this time. Some reports are at hand regarding the dropping of the fruit from the trees. This might be expected owing to lack of moisture last season and the frosts in some sections this spring. The regular June drop is yet to occur, but, no doubt, there will be a good yield of prunes, the State considered as a whole. This market has been relieved of 12 or 15 cars of prunes by the burning of Castle Bros.' fruit packing house, at San Jose, on April 20."

## NEW CROP BRAZIL NUTS.

In their last circular, J. C. Houghton & Co., of Liverpool, say regarding new crop Brazil nuts: "So far the quality of this season is particularly satisfactory, and ought to lead to a large consumption. The

demand continues strong, and a good trade was done during the past week at 18s. 6d. to 20s. for Para, and 23 to 26s. for Manoa. Arrivals from commencement of season to date are 1,024 tons; to same date last year, 1,008 tons."

## GROCERIES IN NEW YORK.

The week has developed few features in the jobbing grocery trade. While the general demand does not seem to have been as brisk as during the preceding week, business, nevertheless, is held by the leading jobbing houses to have been on a very satisfactory scale. The movement in future canned goods has continued, though the volume of business does not appear to be so large, most buyers seeming to have covered their wants, for the present at least. Spot canned goods receive a fair amount of attention, although the orders are chiefly for small quantities. Among the vegetables, corn seems to hold the strongest position, stocks being very closely cleaned up at all points, while the consuming demand continues fairly active. At the opening prices on Columbia river salmon, a number of the leading brands, it was reported to-day, had already been sold out. It was rumored on the street that an early advance in prices might be looked for, as sellers were not disposed to go on at the present figures in view of the high cost of production. On the other hand, it was asserted that the association was not likely to make any change in its quotations for some time to come at least.

The movement in dried fruits is satisfactory, though buyers show interest only in such quantities as are needed to cover the immediate requirements of consumption. With stocks in first hands closely absorbed and the supplies held by jobbers smaller than usual at this season the tone of the market is very firm. The result of yesterday's auction sale had an unsettling influence on the market, but it is generally held that as soon as the character of the goods offered is generally understood the market will recover its natural tone, based on the strong position of stocks in all hands.

Among the leading staples the chief feature is the continued good demand for sugar. Coffee has been quiet, and for tea the demand has been rather light. Flour seems to be selling only to a moderate extent, and prices appear to favor the buyer.—New York Journal of Commerce.

The stock of the estate of T. V. Sears, grocer, Antigonish, N.S., has been sold to D. G. Kirk.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

## FOR SALE.

GROCERY AND SEED BUSINESS; BRICK store and dwelling, London East. Apply to W. E. Jackson, 768 Dundas St., London, Ont. (18)

THE COWAN RAMSAY CO., LIMITED  
IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea  
in lead packets  
and "Clubhouse"  
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

THE  
**SIRDAR'S**  
REGISTERED  
  
**MOCHA**

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

**BORAX**  
**SALTPETRE**  
**SAL SODA**  
**BI-CARB. SODA**

Wholesale Quantities Only.

**E. FIELDING,**  
34 Yonge St., TORONTO

THE MOST NUTRITIOUS COCOA.

**EPPS'S**  
GRATEFUL  
COMFORTING  
**COCOA**

In labelled Tins.  
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba Buchanan & Gordon, Winnipeg.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

# BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent



Brand

## ENGLISH BICARBONATE OF SODA

SPECIALLY REFINED AND  
RECRYSTALIZED.

WHY PAY EXORBITANT PRICES FOR SODA  
IN PACKETS WHEN "BRUNNER, MOND'S"  
SODA IN DRUMS IS THE **PUREST**  
AND SO MUCH **CHEAPER?**

## CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM  
OF WASHING SODA. DOES NOT CHANGE  
ITS COMPOSITION WITH TIME OR HEAT.  
IT IS ALWAYS EQUALLY GOOD TO USE.  
DOES NOT INJURE THE MOST DELICATE  
FABRIC OR THE MOST DELICATE SKIN.  
**1-LB.** DOES THE WORK OF **2-LBS.** OF  
ORDINARY SAL SODA. AN ELEGANT PREP-  
ARATION, IT SHOULD BE STOCKED BY  
EVERY UP-TO-DATE GROCER AND CHEMIST

## SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED.  
IN DRUMS, BARRELS AND BAGS.

**WINN & HOLLAND,** MONTREAL, SOLE AGENTS FOR CANADA.

## BRITISH COLUMBIA SALMON PACK

**A** VANCOUVER paper, of April 18, says: "Nothing proves the magnitude of the British Columbia salmon fishery better than the figures compiled by R. P. Rithet & Company, Limited, of Victoria. These figures are published at a most opportune time, for, from Fraser Mouth to New Westminster, on the Skeena river, Rivers Inlet, Naas river, Lowe Inlet, Alert Bay and the west coast of Vancouver Island, all is bustle in preparation for the season just about to open. In earlier numbers of The News-Advertiser something has been said of the activity at Steveston and in the Royal City; now it is learned from the north that all the canneries are starting save the Balmoral, which will remain closed and fish for the Inverness cannery. All the fishermen and Siwashers are looking for big packs, for, they say, all the signs are propitious.

"As has been said, the size of the industry can best be noted by studying the figures of the packs for the past five years. Here in detail is the pack of British Columbia salmon for the year 1898—an 'off' year:

PACK BY CANNERIES.	
Fraser River—	Cases.
Alliance Canning Company.....	4,105
Anglo-American Canning Company.....	2,731
Anglo-B.C. Packing Company.....	35,549
Atlas Canning Company.....	3,550
Bon Accord Fish Company.....	10,072
Boutillier & Company.....	4,025
British Col. Canning Company.....	4,513
Brunswick Canning Company.....	9,768
Can. Pac. Packing Company.....	12,118
Cleeve Canning Company.....	5,076
Colonial Canning Company.....	2,827
Currie & McWilliams.....	8,009
Dinsmore Island Can. Co.....	4,809
English Bay Can. Company.....	7,768
Ewen and Company.....	10,059
Federation Brand S. Can. Company.....	4,171
Fishermen's Canning Company.....	4,183
Fraser River Canning Co.....	3,650
Fraser River Industrial Society.....	3,500
Gulf of Georgia Packing Company.....	12,579
Hickey & Co., P.....	10,964
Hume & Co., John F.....	6,647
Imperial Canning Co.....	5,592
Lulu Island Canning Company.....	4,776
Ontario Packing Company.....	3,000
Pacific Coast Canning Company.....	5,695
Provincial Canning Company.....	2,835
Star Canning Company.....	4,212
Terra Nova Canning Company.....	5,547
Todd & Son, J. H.....	11,616
Vancouver Canning Company.....	5,000
Victoria Canning Company.....	28,113
Welsh Brothers.....	3,035
Westman Island Packing Co.....	2,286
Westminster Packing Company.....	3,809
Skeena River—	
Anglo-B.C. Packing Company.....	18,793
British Columbia Canning Co.....	10,097
Carlisle Packing Company.....	10,630
Inverness Canning Company.....	15,209
Skeena Packing Company.....	12,118
Victoria Canning Company.....	14,387
Rivers Inlet—	
Anglo-B.C. Packing Company.....	20,553
British Columbia Canning Co.....	27,809
Brunswick Canning Company.....	17,496
Vancouver Packing Company.....	8,425
Victoria Canning Company.....	12,928
Wadhams, E. A.....	17,500
Naas River—	
Fed. Brand Salmon Canning Co.....	18,953
Lowe Inlet—	
Lowe Inlet Packing Company.....	10,312
Alert Bay—	
Alert Bay Canning Company.....	8,500
West Coast, V.I.—	
Clayoquot Fishing and T. Co.....	4,350
Total pack, 1898.....	484,161

## PACK BY DISTRICTS.

	Cases.	Cases.
	1898.	1897.
Fraser River.....	256,101	860,459
Skeena River.....	81,234	65,905
Rivers Inlet.....	104,711	40,207
Naas River.....	18,953	20,847
Lowe Inlet.....	10,312	10,666
Namu Harbor.....		4,357
Alert Bay.....	8,500	8,602
West Coast, V. I.....	4,350	4,434
	484,161	1,015,477

	Cases.	Cases.	Cases.
	1896.	1895.	1894.
Fraser River.....	356,984	400,368	363,967
Skeena River.....	100,140	67,797	61,151
Rivers Inlet.....	107,468	58,579	39,351
Naas River.....	14,649	19,550	19,587
Lowe Inlet.....	10,395	8,681	8,315
Namu Harbor.....	3,987	3,000	
Alert Bay.....	2,840	5,100	2,000
West Coast, V. I.....	5,107	3,320	
	601,570	566,395	494,371

## SHIPMENTS IN DETAIL.

	Cases.	Cases.
	1898.	1897.
England—		
London direct.....	79,598	325,966
London overland.....	5,687	4,957
Liverpool direct.....	242,437	407,738
Liverpool overland.....	8,050	38,373
Overland (previous years).....		
Via other ports.....	19,862	

	Cases.	Cases.
	1898.	1897.
Eastern Canada.....	87,881	130,815
Australasia.....	9,644	28,579
Other destinations.....	439	226
Local sales.....	1,183	4,823
Stocks on hand.....	29,380	74,000
	484,161	1,015,477

	Cases.	Cases.	Cases.
	1896.	1895.	1894.
England—			
London direct.....	182,253	96,459	94,203
London overland.....	9,076		
Liverpool direct.....	332,364	256,301	222,345
Liverpool overland.....	11,405		
Overland (previous years).....		65,647	20,424
Via other ports.....		29,590	59,296

	Cases.	Cases.	Cases.
	1898.	1897.	1896.
Eastern Canada.....	51,041	79,288	76,009
Australasia.....	11,609	8,832	15,078
Other destinations.....	2,128		
Local sales.....	3,844	4,326	2,642
Stocks on hand.....	7,850	25,952	4,374
	691,570	566,395	494,371

The salmon fleet last year consisted of the British ships, Celtic Race, Acamas, Blyth-sword, Ilala, and the German barque, Atalanta. The first named vessel took 79,598 cases to London direct and the other ships took 253,042 cases and half-cases to Liverpool.

## NEW FIRMS COMMENCING.

Arthur Lemelin is starting as grocer in Quebec.

M. Cain has opened a general store in Midland, Ont.

W. L. Clairmont has started as grocer in Gravenhurst, Ont.

Edmond Thibaudeau is starting as grocer in Sherbrooke, Que.

John Rourke is starting as wholesale fruit dealer in St. Thomas, Ont.

John McMillan, general merchant, Alexandria, Ont., has opened a branch at Lancaster,

Blain & Graves, grocers, etc., Gravenhurst, Ont., have opened a branch store at Barkway, Ont.

Johnson & Santo, general merchants,

Sand Point, B.C., have opened a branch at Windermere, B.C.

The Parsons Produce Co., provision dealers, Winnipeg, are opening branches at Exeter, Ont., and Atlin, B.C.

Lorne McCallum has secured an interest in The Meaford Creamery Co., which has been started for the summer.

## CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M.A., Principal.

Shorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading. Pitman's or Munson's Shorthand, per month, \$4.00. White's Phonography, per month, \$8.00. Telegraphy, per course, \$3.00. Bookkeeping and Business Practice, per month, \$3.00. Bookkeeping and Business Practice, per course, \$3.00. Penmanship, per month, \$3.00. Night School, per month, \$3.00. Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor. Bank and Sparks Sts., Ottawa.

The  
DETECTIVE AND CONFIDENTIAL AGENCY.

Room 12, James Building,  
75 Yonge Street - - TORONTO

Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

## GROCERS, MAKE MONEY!

BE UP-TO-DATE

WILSON'S  
MONEY  
WEIGHT  
SCALES

Show you in figures the weight of the purchase, also the price and the amount paid.

Handsomely Finished. AGATE BEARINGS

Send for Catalogue

C. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

BUY

## Star Brand

COTTON  
CLOTHES  
LINES

— AND —

COTTON  
TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

**PARLORS**

“Eagle,” 200's and 100's.

“Victoria,” 65's.

“Little Comet”

**SULPHUR**

“Telegraph”

“Telephone”

“Tiger”

**Eddy's  
Matches.**

THESE MATCHES

are known as the best in Canada,  
and are famous for their

**CERTAINTY IN PRODUCING A LIGHT.**

**ABSENCE OF BAD ODORS.**

**IMPERVIOUSNESS TO MOISTURE  
IN ANY CLIMATE.**

See that you are well stocked with all of EDDY'S BRANDS.  
Present prices subject to change without notice.

**The E. B. EDDY CO., Limited**

**HULL.**

**MONTREAL.**

**TORONTO.**

**Hamilton,  
Winnipeg,**

**London,  
Vancouver,**

**Kingston,  
Victoria,**

**St. John, N.B.,  
St. John's, Nfld.**

**Halifax,  
Quebec.**

## TRADE CHAT.

THE main building of the pork-packing factory which is to be started in Harriston, Ont., will be 80 x 144 ft., and be three storeys and a basement high. The building and machinery will cost about \$35,000.

John Rourke, of the Cash Grocery, St. Thomas, Ont., intends opening a wholesale fruit business in that city.

Thos. H. Cleghorn, fruiter and fish dealer, Toronto, has been appointed manager of the Toronto branch of the A. Booth & Co.'s fish firm. Mr. Cleghorn is advertising his business for sale.

W. H. Smith, wholesale fruiter, etc., Toronto, has moved his business from 186 and 188 King street east, to larger premises at 36 and 38 Church street. Mr. Smith had been in the King street stand over 25 years.

Robt. Marshall, of Marshall Bros., wholesale tea merchants, London, Ont., dropped dead at his home on Monday last week. Mr. Marshall came from Liverpool in 1872, and had been in the tea business in London for 25 years.

The deliveries of cheese at Brockville, Ont., the last two Saturdays in April amounted to about 2,000 boxes. On account of lack of rain pastures in that district will not be ready for grazing for a couple of weeks, which will be later than last year.

Linus Wolverton, secretary of the Fruit Growers Association of Ontario, states as an objection to a duty on sugar that the development of the jam and canned fruit industry of Canada is retarded by the high price of sugar here as compared with the price in Great Britain.

Geo. P. Guinnis, representing a company of English capitalists, is offering to finance a sum of \$1,000,000 and to construct and operate an abattoir and its auxiliary industries if the Quebec Government will guarantee the principal and interest at the rate of 3½ per cent. for forty years. Beef and mutton would be exported to Great Britain dressed and chilled.

The British Government has wired the colonial Cabinet that the Imperial Parliament had passed an act renewing for this year the *modus vivendi* by which the French lobster factories on the treaty shore are legalized, and the superintendence of lobster packing operations is placed under charge of the captains of the French and British warships. The Colonial Legislature, it is expected, will pass a similar act at the coming session.

An Aylmer, Ont., despatch says that there is a strong agitation in that place for a beet sugar factory. An attempt is being made to organize a company with a capital

of \$250,000. A large amount of the money required is already in sight, and there will be a big acreage of land planted to this crop this spring in the immediate vicinity of Aylmer.

The United Kingdom imported 160,000 tons of butter last year. Of this, 70,000 tons, or 45 per cent., came from Denmark. France sent 13 per cent.; Sweden, 9 per cent.; Holland, 8 per cent.; Australia, 7 per cent.; Canada, 5 per cent.; United States, 2 per cent.; Germany, 1 per cent., and all other countries, a little over 8 per cent. Canada's butter export trade can evidently stand more development.

The commissioners who have been engaged in the inquiry into the lobster industry have submitted a report to the Minister of Fisheries, which recommends five open seasons along the shores, instead of two, as heretofore. The open season on Quebec shores is from April 20 to July 16. They recommend that the limit size of lobsters be seven inches, instead of nine, except in the Bay of Fundy and western Nova Scotia, where the nine-inch limit will be retained.

## STARTING OUT WITH CHRISTMAS NOVELTIES.

The Greig Manufacturing Co. are now the selling agents in Canada for the following foreign goods: Tom Smith's crackers, Christmas stockings and cake ornaments; Cayley & Co.'s fancy boxes and fine chocolates; Croren & Co.'s drops and tablets; John Buchanan & Bro.'s Peels; Lorimer's Worcester sauce; Dandecoile & Godin's preserved vegetables, sardines, etc.; Wm. Whitley's pickles.

They are now showing a full line of both Cayley's and Tom Smith's Christmas novelties, including crackers, stockings and ornaments, as well as boxes, baskets, and all the latest novelties, filled with delicious chocolates. The trade in both these lines has always been an extensive one, and the range of samples shown this season is larger and more varied than ever, and at prices to suit any and all buyers.

They are also showing a large and well assorted line of empty boxes and baskets for confectionery trade including both English and German makes.

The Messrs. Greig are sanguine concerning the coming season's trade. The demand for their "Crown" extracts is increasing daily, and their orders for other goods are much larger than last season.

Mr. Wm. Greig is starting out in a few days with a complete line of Christmas goods and will then visit all the principal points east of Toronto, and then go direct to the Maritime Provinces.

## CLEANLINESS COUNTS.

THERE was once a venerable grocer in Greater New York, according to Merchants' Review of that city, who, in many respects, was behind the times, charging thumping profits and adhering to old customs generally, and yet he made a good living, for women liked to visit his store because it was so bright and clean. He was thorough as well as conservative, and regularly once a week, if not oftener, his store got an old-fashioned cleaning, the counters, floors and windows being treated to a copious bath, and the quantity of water used was so great that it used to run out of the store and across the sidewalk in liberal streams. The writer often heard younger competitors of the old veteran sneer at his passion for cleanliness, but it proved a sheet anchor to him, for a difference in price could not keep fastidious customers away from the store.

Perhaps the public's appreciation of cleanly habits in the storekeeping class does not receive the attention it deserves, but it is a fact beyond dispute that carelessness in that respect has driven much trade away from some of the butchers, bakers and grocers.

In spring and during the summer scrupulous cleanliness in the care of the store is more imperative than during the cooler months of the year, but at no time can the grocer allow his store to become dirty without danger of losing trade.

## P.E.I. LOBSTER FACTORIES.

L'Impartial, Tignish, P.E.I., gives the following list of lobster factories which will be in operation in Prince Edward Island this season:

Between Tignish and North Cape there are 13—those of M. McElroy, J. A. Brennan, Sylvian Gallant, J. H. Myrick & Co., Portland Packing Co., J. C. McCarthy, Portland Packing Co., Charles Vinneau, Charles Mathews, Robert Bell, Charles Bennett, J. H. Myrick & Co., John Agnew. From North Cape to Miminegash there are 21—those of A. F. Larkin, Capt. James McGrath, Alfonsus Phee, J. H. Myrick & Co., Jerry H. McGarry, J. H. Myrick & Co., Fidele T. Bernard, A. F. Larkin, John Dalton, John M. Doucette, Robert Bell, D. Corbett, Portland Packing Co., William Gaudet, Joseph Doucette, H. J. Pineau, T. H. Robblee, J. A. Matheson, S. Gallant, Charles Vienneau, Fabien Pitre. From Tignish to Cascumpec harbor there are 11—those of J. H. Myrick & Co., L. H. Macleod, Ahearn & Kirwan, Woodman Bros., John Ahearn, J. H. Myrick & Co., Woodman Bros., Whelan & Co., J. H. Myrick & Co., Sylvian Arsenault, John McCabe. Total, 45.

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PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

## Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

THE HOME CAKE CO.  
GUELPH, ONT.

## In Baking Powder

THREE STANDARDS ARE:

WHITE SWAN

1-lb. Tin, 25c.

ROYAL CANADIAN

1-lb. Tin, 15c.

QUEEN'S FAVORITE

1-lb. Tin, 10c.

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO

## DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY FLUSHING, N.Y.

## COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO



ASK FOR

# MOTT'S

# How To Make Money

HANDLE ATTRACTIVE GOODS.  
KEEP YOUR SHELVES NEAT.

Brighten up your Store with . . . . .



Art Mustard  
Art Ceylon Coffee  
Art Extracts  
Art Spices  
Art Baking Powder

THEY HAVE NO EQUAL.  
QUALITY SIMPLY SUPERB.

We have 7 designs in new labels for baking powder under private brands, all most handsomely lithographed in 7 colors and gold; these designs are owned and controlled by us. Write for Quotations and Samples.

MAYELL & CO. - - TORONTO

We  
Want  
You  
to  
Have  
It.

If you haven't got our new price list, let us send it to you—we want you to have it. In it you will find reduced prices on some lines—reduced because we found that we could do it and still maintain the quality.

We have figured and re-figured until we earnestly believe that no manufacturer could manufacture and succeed at lower prices than we make for

### Brooms and Brushes

of an equal standard of all-round excellence. We want you to have this New 170-page Price List—it will help you in many

ways that you can't tell about until you have it. It is ready if you are. Mailed to your address for the asking.

Boeckh Bros. & Company

Manufacturers of Brushes, Brooms and Woodenware,

Toronto, Ont.

Montreal Branch: 1 and 3 De Bresoles St.  
Agencies at Winnipeg, Vancouver and Glasgow.

# Enameline

## The Modern STOVE POLISH



CAKE.



PASTE.



LIQUID.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

### BUSINESS CHANGES.

#### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**A** TREMBLAY, general merchant, Chicoutimi, Que., has assigned, and a meeting to appoint a curator has been called for May 15.

Wm. Horsford, grocer, Toronto, has assigned to J. C. Elliott, Toronto.

W. H. Weston, grocer, London, Ont., has assigned to D. M. Cameron, sheriff.

Manfred Miller, grocer, Hamilton, Ont., has assigned to C. S. Scott, Hamilton.

J. C. Anderson, general merchant, Solsgirth, Man., is arranging to compromise at 40c. cash.

J. F. Therien, general merchant, St. Gregoire, Que., has compromised at 60c. on the dollar.

Reynolds & Co., boot and shoe dealers and grocers, Sault Ste. Marie, Ont., have assigned to J. A. Fraser.

M. G. Edson & Co., manufacturers of chocolate, Montreal, have assigned, and a meeting of their creditors has been called for May 8.

#### PARTNERSHIPS FORMED AND DISSOLVED.

Jost Bros., general merchants, Sydney, N.S., have dissolved.

Hickey, Byrne & Walker, canners, Vancouver, have dissolved.

Logan Bros., grocers, etc., Carberry, Man., have dissolved, Thomas H. Logan continuing.

Hargrave & Sissons, general merchants, Carlton, N.W.T., have dissolved, Daniel Sissons continuing.

Arsene Mireault and Louis Bouvier have registered partnership under the style of Mireault & Bouvier, fruit dealers, Montreal.

H. L. Langton has been admitted as partner in the B.C. Cold Storage and Ice Works, Victoria, dating from February 1, 1899.

Thomas Montgomery & Son, confectioners, Montreal, have dissolved, and Mrs. Thomas Montgomery has registered as proprietress.

Richard L. Cross and Dame Mary H. Cross have registered partnership under the style of Cross & McCormick, grocers, Richmond, Que.

Damase Richard and Napoleon Genois have registered partnership under the style of Richard & Genois, general merchants, St. Raymond, Que.

#### SALES MADE AND PENDING.

Paul Favreau, grocer, Ottawa, has been sold out by bailiff.

W. T. Bridgman, crockery dealer, Ottawa, is selling out in lots at auction.

Sarah A. Harwood, confectioner, Woodstock, Ont., is advertising his business for sale.

John Bloomfield, general merchant, Mooresville, Ont., is advertising his business for sale.

The assets of P. Bougie, tobacconist, etc., Montreal, are to be sold by Lamarche & Benoit, curators.

The stock of Louis Cainville, general merchant, etc., South Casselman, Ont., has been sold at 56½c. on the dollar.

The stock, etc., of the estate of J. N. Laird, general merchant, Foxboro, Ont., is advertised for sale by auction, on May, 10.

#### CHANGES.

F. E. Burke, general merchant, Joggins Mines, N.S., has retired from business.

W. J. Douglas, general merchant, Oro

Station, Ont., has been succeeded by Chas. Lightfoot.

Jos. Merineau, grocer, Montreal, is removing to St. Timothee, Que.

N. Parent, grocer, Windsor, Ont., has been succeeded by E. Primeau.

A. E. Ralston, general merchant, Knowlton, Que., is adding flour and feed.

Mrs. Martin Elliott has registered as proprietress of M. Elliott & Co., grocers, Montreal.

The premises of F. Shearman & Co., provision dealers, Montreal, have been closed.

Marie M. Belanger has registered as proprietress of L. Rondeau & Co., grocers, Quebec.

Joseph Roach has registered as proprietor of Chas. Stone & Co., grocers, Montreal.

John Barclay, dry goods dealer and grocer, Oakville, Ont., has been succeeded by R.B. Barclay.

Eli Levally, general merchant, Cascade City, B.C., is discontinuing his grocery department.

G. Allen & Co., cigar and tobacco dealers, Calgary, Ont., have sold out to Nelson Hoad.

Taylor Bros. & Co., general merchants, etc., Minnedosa, Man., have sold out to W. A. B. Hassett.

A. B. Trites, general merchant, Fernie and Macleod, B.C., are giving up their Macleod branch.

#### FIRES.

Hemenway, Lawson & Smiley, general merchants, Carman, Man., have been burned out; loss reported, \$18,000; insurance, \$8,000.

#### DEATHS.

Samuel McCormack, grocer, Halifax is dead.

Wm. Pattison, general merchant and milliner, Fergus, Ont., is dead.



Good in Any  
Climate  
Wherever  
There Are Flies.

# TANGLEFOOT

SEALED  
STICKY  
FLY  
PAPER.

Ask  
Your  
Jobber.



F.I.

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4 lb. ca  
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Ham  
1 lb. b  
1/2 lb. b  
1/4 lb. b  
Silver C  
one  
Enthal  
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Always Uniform.  
Always the Best.

**SOUTHWELL'S ORANGE MARMALADE**  
and  
**SOUTHWELL'S PURE FRUIT JAMS**

are recognized throughout Canada as Perfection.



FRANK MAGOR & CO., 16 St John Street, MONTREAL. Agents for the Dominion.

**Crosse & Blackwell, Limited**

PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS  
KIPPERED HERRINGS in Tomato or Shrimp Sauce.

**C. E. COLSON & SON, MONTREAL**

**Current Market Quotations for Proprietary Articles**

May 4, 1899.  
Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market report as a matter of news, whether manufacturer request it or not.

**BAKING POWDER.**

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	1 40
6 oz. cans, 2 and 4 doz. in case	1 80
8 oz. cans, 2 and 4 doz. in case	2 70
12 oz. cans, 2 and 4 doz. in case	3 60
16 oz. cans, 2 and 4 doz. in case	9 00
2 1/2 lb. cans, 1 and 2 doz. in case	14 40
4 lb. cans, 1 doz. in case	18 00

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
Size 10, in 4 doz. boxes	2 10
Size 2, in 6 "	80
Size 12, in 6 "	70
Size 3, in 4 "	45
Patent tins, 3 doz. in case	3 00
Pat. tins, 3 "	2 40
Pat. tins, 4 "	1 10
Pat. tins, 1/2 "	14 00

Diamond—	
1 lb. tins, 2 doz. in case	per doz. 2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.	
Queen Baking Powder, 1/2-lb. tins	1 20
" 1-lb. tins	2 15

BLACKING.	
P. G. FRENCH BLACKING	
No. 4, 1/4 grs. bxs.	per gross \$4 00
" 8, 1/2 " "	4 50
" 10, 1/2 " "	7 25
" 10, 1/2 " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	3 00

**THE ALPHA CHEMICAL CO.**

Stove Polish—	
Quickshine Polish	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Sunlight Lead Bar 6's	per gross \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/2 gross cases	
6-oz. bottles	12 00

Alpha Metal Polish No. 2	
Shoe Dressing— in 1/4 gross cases	9 00
French Oil in 3-doz. cases	2 2 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood—	12 00
Chocolate	12 00

Alpha Chemical Co.	
French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4

Shoe Blacking—	
Reliable French Blacking, No. 5	in 1/4 gross cases. 9 00
No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

**BIRD SEEDS**

THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	0 03

BLUE.	
KEEN'S OXFORD.	
Per lb	per lb \$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

CORN BROOMS	
BOECKH BROS & COMPANY.	
Bamboo Handles, A, 4 strings	per doz net 3 25
" B, 4 strings	3 05
" C, 3 strings	2 93
" D, 3 strings	2 70
" E, 3 strings	2 45
" F, 3 strings	2 15
" G, 3 strings	1 70

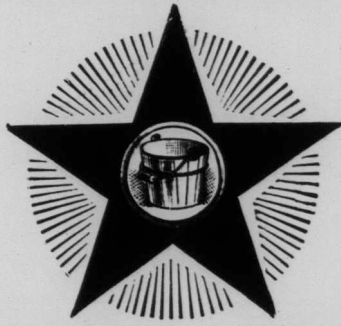
CHEWING GUM.	
ADAMS & SONS CO.	
Tutti Frutti, 36 5c. bars	per box \$1 20
" (in cream pitcher) 36 5c. bars	1 20
" (in sugar bowl) 36 5c. bars	1 25
" (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 1c. pieces	1 00
Banner Gum (English or French wrappers) 115 1c. pieces	
Filtration Gum (English or French wrappers) 115 1c. pieces	



**FANCY** ↔ **MOUNT ROYAL MILLS**  
 INDIA BRIGHT  
 JAVA ROYAL  
 JAPAN GLACÉ  
 POLISHED  
 IMPERIAL SEETA  
 IMPERIAL GLACÉ  
**D. W. ROSS CO.**  
 Agents  
**RICES**

**The "Star Brand"**

—of—  
 Pails, Tubs, and General Wooden-ware is always reliable.



**BOECKH BROS. & COMPANY**  
 Selling Agents, Toronto, Ont.  
**WM. CANE & SONS, Limited**  
 Manufacturers. **NEWMARKET.**

**MONSOON**

INDO-CEYLON TEA.

The putting of tea in a package is all that is necessary, in the minds of some dealers, to get the retailer to take hold of and **push** their respective brands. If that were all our fifteen years of experience would count for naught, and Monsoon would never have secured the enormous sale it enjoys to-day.

You can judge better between good tea and common tea by making Monsoon—any grade—for one meal, next meal make the same price of any other brand or loose tea.

We are anxious to cooperate with the retail grocer in supplying the public with the very best tea.

Write us **to-day** and we will give you further information regarding what we are willing to do in the shape of advertising for you.

**THE MONSOON TEA CO.**  
 Toronto and Montreal.

**MONSOON**

INDO-CEYLON TEA.

**WESTERN** Incorporated 1851.  
**ASSURANCE COMPANY**

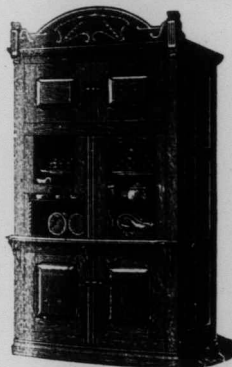
**Fire and Marine**

Capital, subscribed \$2,000,000.00  
 Capital - - - 1,000,000.00  
 Assets, over - - 2,340,000.00  
 Annual Income - 2,290,000.00

Head Office: **TORONTO, ONT.**

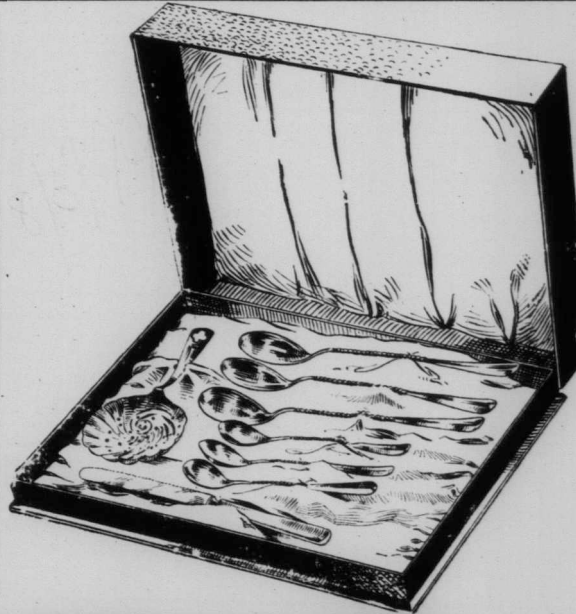
Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President.  
 C. C. Foster, Secretary.

**THE MODERN GROCER**



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers' and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1899 catalogue.

**Ham & Nott Mfg. Co., Limited.**  
 Formerly Knowles, Ham & Nott Co. Limited  
**BRANTFORD.**



Something New  
**ADAMS'**

**SODA FOUNTAIN SET**

This very useful combination consists of eight Quadruple Plated pieces. There are three 6 1/2-inch Soda Fountain Spoons, three 5 1/2-inch Soda Fountain Spoons, one Saw-Edge Fruit Knife and one large Strainer. They are packed in a leatherette-covered, satin-lined fancy case, same as reduced photo-engraving to the left. Nothing can be more convenient and handy where Soda Water or Ice Cream is served than this set. We are giving it with the following assortment of Gum, viz:

36 Bars Tutti Frutti	.....	\$1.80
23 Packages Pepsin Tutti Frutti	.....	1.15
72 Bars Globe Fruit	.....	3.60
30 Packages Globe Pepsin	.....	1.50
		\$8.05
Soda Fountain Set	.....	5.00
		\$13.05

Price Complete, \$6.50

**ADAMS & SONS CO.**

(Toronto Factory)  
 11 and 13 Jarvis St., **TORONTO.**



**Cow Brand Baking Soda**

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

**GROCERS:**—Do not let your stock run out; every wholesale house carries all sizes of packages.

**JOHN DWIGHT & CO.**  
**TORONTO AND MONTREAL.**

INDURATED FIBRE WARE.

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	6 00
Milk Pans.	2 65
Wash Basins, flat bottoms.	2 65
" " round bottoms.	2 50
Handy Dish.	2 25
Dish Pan, No. 1.	17 00
" " 2.	6 20
Barrel Covers and Trays.	4 75
Railroad or Factory Pails.	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per do

Frank Magor & Co., Agents.

Orange Marmalade.	1 50
Clear Jelly Marmalade.	1 80
Strawberry W. F. Jam.	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly.	2 75

All the above in 1 lb. clear glass pots



P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases \$1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.	
1-lb. glass jars, 2 doz. in case, per doz.	\$1 00
5-lb. tin pails, 8 pails in crate, per lb.	0 67 1/2
7-lb. wood pails, 6 "	0 67 1/2
14-lb. wood pails, per lb.	0 67 1/2
30-lb. "	0 67 1/2

LICORICE.

YOUNG & SMYLLIE'S LIST.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
" Ringed " 5 lb. boxes, per lb.	0 40
" Acme " Pellets, 5 lb. cans, per can.	2 00
" Acme " Pellets, fancy boxes (40) per box.	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can.	2 00
Licorice Lozenges, 5 lb. glass jars.	1 75
" " 5 lb. cans.	1 50
" Purity " Licorice, 200 sticks.	1 45
" " 100 sticks.	0 73
Dulce, large cent sticks, 100 in box.	0 75

MINCE MEAT.

Whealy's Condensed, per gross, net.	\$10 80
per case of 3 doz., net.	2 70
Nicholson's, per gross.	10 80
per 1/4 gross case.	2 70

MUSTARD.

COLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins, per doz.	\$1 40
" 1/2 lb. tins, " "	2 50
" 1 lb. tins, " "	5 00

In Jars—

Durham, 4 lb. jars, per jar.	0 75
" 1 lb. " "	0 25

per doz

F. D., 1/4 lb. tins.	0 85
" 1/2 lb. tins.	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)

per gross.	
Pony size.	\$ 7 50
Small Med.	7 50
Medium.	10 80
Large.	12 00
Spoon.	18 00

Beer Mug. 16 20  
Tumbler. 11 50  
Cream Jug. 21 00  
Sugar Bowl. 22 00  
Caddy. 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
1/4 lb. glass tumblers.	0 75
Jersey Butter Color, 2 oz. bbls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bbls, sil. tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass jars, 2 doz. case, per doz.	\$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07 1/2
Silver Pan, 1 lb. fancy glass jars, 2 doz. in case, per doz.	1 30

PICKLES—STEPHENS'

A. P. TIPPET & Co., AGENTS.

Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 90

SODA—COW BRAND.



Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00

Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00

Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00

Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00

SOAP.

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box. \$4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 1/2-lb. and 5 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



"Surprise" Soap, colors 1 box and each than 5 boxes and upward, 4 00

Freight prepaid on 5 box lots.



A. P. TIPPET & CO., AGENTS

Maypole Soap, colors 1 box and each than 5 boxes and upward, 4 00

Freight prepaid on 5 box lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartons.	0 05 1/2
Canada Laundry.	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes.	0 07 1/2
Silver Gloss, 6-lb. tin canisters.	0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chrome package.	0 07 1/2
Silver Gloss, large crystals.	0 06 1/2
Benson's Satins, 1-lb. cartons.	0 07 1/2
No. 1 White, bbls. and kegs.	0 04 3/4
Benson's Enamel, per box.	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn.	0 06 1/2
Canada Pure Corn.	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps.	7 1/2

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package. 0 08

Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.



KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS (40-lb. boxes, 1-lb. pkgs., 12-lb. boxes each crate)	0 08
PURE (40-lb. boxes, 1-lb. pack., 48-lb. " 16 3-lb. boxes.)	0 07

For puddings, custards, etc.

OSWEGO CORN STARCH (40-lb. boxes, 1-lb. packages.) 0 07 1/2

ONTARIO STARCH

38-lb. to 45-lb. boxes, 6 bundles.	0 08
Silver Gloss.	0 07 1/2
Pure.	0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 4 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2

Lily White Gloss—

Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs.	0 07 1/2



Brantford Gloss—

1 lb. fancy boxes cases 36 lbs.	0 07 1/2
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Brantford Cold Water Rice Starch—

1 lb. fancy boxes, cases 28 lbs.	0 09
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Canadian Electric Starch—

40 packages in case	3 30
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Celluloid Starch—

per case.	3 50
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Culinary Starch—Chal Prep. Corn—

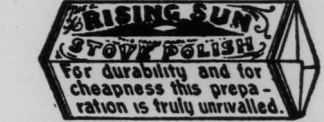
1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2

STOVE POLISH.



No. 4—3 dozen in case (net cash) \$4 50

6—3 dozen in case " " 7 50



Rising Sun, 6-oz. cakes, 1/2 gross bxs. \$ 8 50

Rising Sun, 3-oz. cakes, gross bxs. 4 50

Sun Paste, 10c. size, 1/4 gross boxes. 10 00

Sun Paste, 5c. size, 1/4 gross boxes. 5 00



Tiger Stove Polish, 1/4 gross boxes, large per gross, \$7.20; small, per gross, \$4.50

Stovepipe Varnish, 4 oz. bottles. 1 00

" 6 oz. bottles. 1 25

Boston Brunswick Black, 8 oz. bot's. 1 75



TEA

SALADA CEYLON.

Wholesale. Retail

Green Label, 1's and 1/2's.	0 20	0 25
Green Label, 1's and 1/2's.	0 22	0 30
Blue Label, 1's and 1/2's and 1/4's.	0 30	0 40
Red Label, 1's and 1/2's.	0 36	0 50
Gold Label, 1/2's.	0 44	0 60

Terms, 30 days net.



RAM LAL'S lead packages.

Cases, each 60 1-lbs. 0 35

" " 60 1/2-lbs. 0 35

" " 30 1-lbs. 0 35

" " 120 1/2-lbs. 0 36



Ceylon Tea, in 1-lb. and 1/2-lb. lead package black or mixed.

Black Label, 1-lb., retail at 25c.	0 19
" 1/2-lb. "	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 60c.	0 42
Gold Label, " 80c.	0 55

Terms, 3 per cent. off 30 days.

CROWN BRAND.

(Ceylon in lead packages)

Wholesale	Retail
Red Label, 1-lb. and 1/2's.	0 35 0 50
Blue Label, 1-lb. and 1/2's.	0 28 0 40
Green Label, 1-lb.	0 18 0 25
Green Label, 1/2's.	0 19 0 25
Japan, 1's.	0 19 0 25



LUDELLA CEYLON, 1's AND 1/2'S PEGS.

Blue Label, 1's.	0 18 1/2	0 25
Blue Label, 1/2's.	0 19	0 25
Orange Label, 1's and 1/2's.	0 21	0 30
Brown Label, 1's and 1/2's.	0 28	0 40
Brown Label, 1/2's.	0 30	0 40
Green Label, 1's and 1/2's.	0 35	0 50
Red Label, 1/2's.	0 40	0 60

TOBACCOS.

EMPIRE TOBACCO CO.

Foreign—	
Royal Oak, 2 x 3. Solace, 8s.	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3. 14s.	0 54
Domestic Cheewing	
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.)	0 39
Patriot, 2 x 6. Navy 5s.	0 41
Old Fox, Narrow 12s.	0 44
Free Trade, 8s.	0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snow-hoe, pound bars, spaced 6s.	0 44
Cut Smoking—	
Leader, 9s, in 5 lb. boxes (10 lbs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO. per doz

Washboards, X	1 40
" XX	1 60
" Waverly	1 70
" Planet	1 80
" Special Globe	1 70
" Solid Back Globe	1 80
" Electric Duplex.	2 50

Matches—

5-Case	Single
Telegraph	\$3 00 \$3 50
Telephone	2 80 3 00
Tiger	2 65 2 85
Empire, (slide box)	2 25 2 35
Safety, Capital	2 75 2 85
Parlor, Eagle, 200's.	1 30 1 40
" 100 s.	1 50 1 60
" Victoria.	2 50 2 60
" Little Comet.	2 00 2 10
Flamers.	2 25 2 35
(wax stems).	3 20 3 30

BOECKH BROS. & COMPANY. per doz

Washboards, Leader Globe	45
" Improved Globe	60
" Standard Globe	70
" Solid Back Globe	20
" Jubilee (perforated)	35
" Crown.	35
F. o. b. Toronto.	
Matches, Kodak, per case (10 gross in case)	68

# A NEW RELISH

Mrs. Holdbrook's  
Golden Salad and Cautisalsa  
made from special formula.

A full stock of

Skilton, Foote & Co's  
Celebrated Pickles and  
Foreign Cheese always in stock.

The Foreign Cheese & Importing Co.  
9 St. Peter St. MONTREAL

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Limited

CAPITAL = \$25,000

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TORONTO, ONT.

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of 500 inventions wanted and list of Canadian Patented  
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Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
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- 1, 2, 3 clothes baskets.
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- Baker and Grocery baskets.
- Food packages of all descriptions.

For Sale by all Woodenware Dealers.

OAKVILLE, ONT.

# PUSH the Goods that Pull the Trade.

Order now one gross of  
**HIRES' ROOT BEER**  
and get two dozen Carbonated  
Root Beer FREE.

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**W. P. DOWNEY**  
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20-22 St. Peter Street, MONTREAL



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Can be had from . . . . .  
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**GRIMBLE'S** English Malt  
Six GOLD Medals **VINEGAR**  
**GRIMBLE & CO., Limited, London, N.W., Eng.**

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**T**ELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . .

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TORONTO . . . . . MONTREAL

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We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

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The Best Grocers make a point of Keeping it always in Stock.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.

## We are pleased

to say we are in position to fill all general orders promptly.

Goods cabled for from England are now arriving daily, and many *new lines* of

## Toilet Ware Dinner Ware Tea Ware

and *miscellaneous products* of the *English Potteries* are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

Our stock of American and Canadian Glassware is very complete.

## Gowans, Kent & Co. - Toronto

We solicit a call or a letter of enquiry.

Temporary premises:  
27 Wellington Street West.

## QUALITY FIRST and ALWAYS.

Years and years experience in manufacturing  
Mince Meat



enables me to produce a very superior article. I personally select all my fruits, etc., and my standard is high.

## J. H. WETHEY

Sole Manufacturer. St. Catharines.

# LEA AND PERRINS'

Observe  
that the  
SIGNATURE

*Lea & Perrins*

Is now printed  
in blue ink  
diagonally  
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;  
Grosse & Blackwell, Limited, London;  
and Export Oilmen generally.  
**RETAIL EVERYWHERE.**

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WORCESTERSHIRE

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AGENTS—J. M. Douglas & Co., and C. E. Colson & Son, Montreal

## THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund.....1,500,000

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" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen.  
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.  
Letters of Credit issued available at all points in Europe, China and Japan.

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CHARLES F. CLARK,  
PRESIDENT.

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TREASURER.

ESTABLISHED 1849.

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The original and only Genuine Preparation for Cleaning Cutlery. 6d. and 1s. Canisters.

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