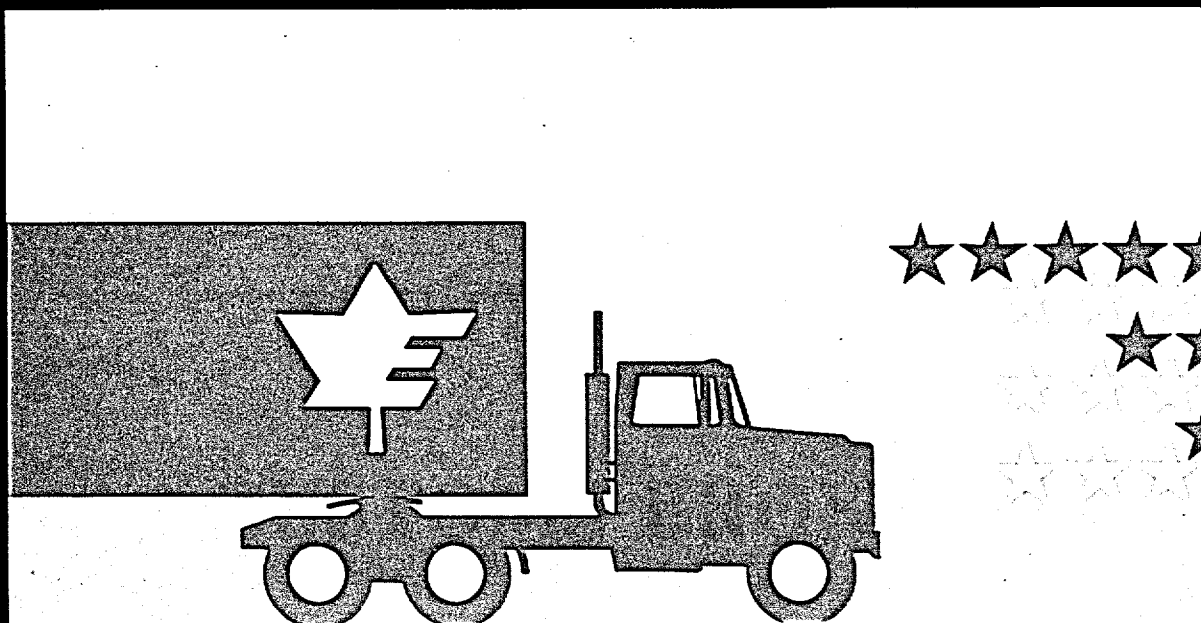


April 1989

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Directory of United States Customs Brokers



*External Affairs and
International Trade Canada*

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DIRECTORY OF UNITED STATES CUSTOMS BROKERS

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April 1989

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INTRODUCTION

DIRECTORY OF U.S. CUSTOMS BROKERS

This directory lists U.S. customs brokers, also referred to as U.S. customhouse brokers, by Canadian ports of exit, cross referenced to major U.S. ports of entry. It is recommended that you check these ports of entry for the one nearest you.

What Is A Customs Broker?

U.S. customs brokers are U.S. citizens, residents or private U.S. firms licensed under U.S. law to act as agents for importers in the transaction of their customs business. A U.S. customs broker should not be confused with a "broker," "agent" or "manufacturer's representative" or other persons retained by the trading community for promoting its marketing activities. (Canadian trade missions at the Embassy in Washington, D.C. and at Consulates in the U.S. can help you find a manufacturer's representative. Canadian trade missions are listed in this directory.)

What Does A Customs Broker Do?

U.S. customs brokers can provide Canadian exporters with a range of services related to the entry and clearance of goods into the United States. They specialize in customs documentation requirements and are familiar with all laws, regulations and procedures affecting the importation of goods including, for example, country of origin marking; labelling of food, drugs, cosmetics or alcoholic products; consumer product safety standards; or environmental protection.

They are also up to date on customs requirements relating to the Canada-U.S. Free Trade Agreement (FTA), changes in duty rates, import quotas and anti-dumping or countervailing duty measures. Two of the key concerns under FTA (rules of origin and temporary entry for business visitors) are covered in annexes 6 and 7.

In addition, U.S. customs brokers can provide advice regarding the proper tariff classification of goods, applicable tariff rates and value for duty. They will assist in obtaining binding tariff classification or other rulings for products which will eventually be exported to the U.S. and in making claims or filing appeals.

Most U.S. customs brokers have offices at U.S. Customs ports of entry. The carrier you have contracted to transport your goods will deliver documents relating to the transaction to the customs broker's office at the port of entry. The customs broker then reviews and files all necessary documents with U.S. customs and pays, on the client's behalf, any estimated duties and other applicable customs charges in order to obtain proper release of the goods.

To ensure that duties will be paid, U.S. customs brokers must maintain a sufficient bonding level with U.S. Customs to allow for the clearance of the goods they process. Brokers will normally be able to secure immediate release of the goods, thereby avoiding any demurrage or storage charges.

Is It Necessary To Hire A U.S. Customs Broker?

Given the complexity of U.S. customs regulations and the fact that the onus for the clearance of goods and payment of tariff duties usually falls to the Canadian exporter, it is recommended that a relationship with a U.S. customs broker be established before goods are shipped. It is not mandatory to retain the services of a customs broker. However, it will facilitate entry of your product into the U.S. market.

Entry fees charged by brokers will generally be more than offset by savings in your time and energy, and the avoidance of unnecessary delays in obtaining customs clearance for your products.

U.S. Customs officers are not authorized to act as agents for importers or forwarders. They may,

nevertheless, give advice and assistance to inexperienced exporters. Only the owner of the goods, the U.S. purchaser (or his authorized regular employees), or a licensed customs broker, may enter goods into the United States.

How Would I Find One?

You could call a U.S. customs broker listed in this directory, or ask another exporter which customs broker they would recommend. For further references, contact your industry association. Other sources of information are:

- The Canadian International Freight Forwarders Association Incorporated
P.O. Box 929
Streetsville, Ontario
L5M 2C5
Tel: (416) 567-4633
Fax: (416) 863-0133
- The National Customs Brokers & Forwarders Association of America, Inc. (NCBFAA)
Suite 1153
One World Trade Center
New York, N.Y. 10048
Tel: (212) 432-0050
Fax: (212) 432-5709

Note: The Directory of Customs Brokers and Freight Forwarders in the United States can be purchased from the NCBFAA for US\$12.00 per copy.

Getting Started As An Exporter

It is recommended that your initial contact be with your nearest International Trade Centre (ITC) in Canada. The ITC can provide you with basic export marketing advice on selling your goods to the United States. (ITCs are listed in this directory.)

Should you require more information about U.S. customs and tariff regulations, you can contact:

U.S. Tariffs and Market Access Division (UET)
External Affairs and International Trade Canada
Lester B. Pearson Building
125 Sussex Drive
Ottawa, Ontario
K1A 0G2

Telephone contact: (613) 992-1133

INFO EXPORT: 1-800-267-8376

Note: This directory was prepared by:

Trade Communications-Canada Division (BTC)
External Affairs and International Trade Canada
125 Sussex Drive
Ottawa, Ontario
K1A 0G2

Telephone contact: (613) 992-6267

We would appreciate any errors or omissions brought to our attention.

UNITED STATES CUSTOMS BROKERS

**CANADIAN PORTS OF EXIT
U.S. PORTS OF ENTRY**

BRITISH COLUMBIA

Cascade, British Columbia
ENTRY: Laurier, Washington

Norman G. Jensen Customs Brokers Inc.
P.O. Box 1377
Orient, Washington 99160
Tel: (509) 684-2779

Douglas, British Columbia
ENTRY: Blaine, Washington

Border Brokerage Co. Inc
P.O. Box B
Blaine, Washington 98230
Tel: (206) 332-5222
Fax: (206) 332-4772

Arthur J. Fritz Inc.
P.O. Drawer G
Blaine, Washington 98230
Tel: (206) 332-5001
Fax: (206) 332-6188

Norman G. Jensen Customs Brokers Inc.
P.O. Box 1450
Blaine, Washington 98230
Tel: (206) 332-8671
Fax: (206) 332-6780

C.F. Liebert Inc.
Border Pacific Highway
Drawer L
Blaine, Washington 98230
Tel: (206) 332-5951
Fax: (206) 332-8285

McClary, Swift and Co. Inc.
P.O. Box 370
Blaine, Washington 98230
Tel: (206) 332-4552
Fax: (206) 332-8717

Huntington, British Columbia
ENTRY: Sumas, Washington

Arthur J. Humphreys Inc.
P.O. Box 249
Sumas, Washington 98295
Tel: (206) 988-2277
Fax: (206) 988-0755

Norman G. Jensen Customs Brokers Inc.
P.O. Box 219
Sumas, Washington 98295
Tel: (206) 988-2151
Fax: (206) 988-7541

Osoyoos, British Columbia
ENTRY: Oroville, Washington

Norman G. Jensen Customs Brokers Inc.
P.O. Box 365
Oroville, Washington 98844
Tel: (509) 476-2372
Fax: (509) 476-2372

Arthur J. Fritz Inc.
P.O. Box N,
Oroville, Washington 98844
Tel: (509) 476-2452
Fax: (509) 476-3264

Roosville, British Columbia
ENTRY: Roosville, Montana

Ralph V. Sluys, Custom Broker
Port of Roosville
P.O. Box 744
Eureka, Montana 59917
Tel: (406) 889-3550
Fax: (406) 889-3249

White Rock, British Columbia
(See Douglas, B.C.)

ALBERTA

Coutts, Alberta
ENTRY: Sweetgrass, Montana

Americana Brokers Inc.
P.O. Box 147
Sweetgrass, Montana 59484
Tel: (406) 335-2030
Fax: (406) 335-2875

Norman G. Jensen Customs Brokers Inc.
P.O. Box 146
Sweetgrass, Montana 59484
Tel: (406) 335-2112
Fax: (406) 335-2111

W.Y. Moberly Inc.
P.O. Box 164
Sweetgrass, Montana 59484
Tel: (406) 335-2211
Fax: (406) 335-2630

SASKATCHEWAN

East Poplar, Saskatchewan
ENTRY: Scobey, Montana

Holje Customs Brokers Inc.
P.O. Box 125
Plentywood, Montana 59254
Tel: (406) 895-2684
Fax: (406) 895-2614

North Portal, Saskatchewan
ENTRY: Portal, North Dakota

Norman G. Jensen Customs Brokers Inc.
P.O. Box 278
Portal, North Dakota 58772
Tel: (701) 926-4421
Fax: (701) 926-4731

MANITOBA

Boissevain, Manitoba
ENTRY: Dunseith, North Dakota

Joseph F. Evans
Dunseith, North Dakota 58329
Tel: (701) 263-4826
Fax: (701) 263-4448

Emerson, Manitoba
ENTRY: Noyes, Minnesota

Norman G. Jensen Customs Brokers Inc.
Noyes, Minnesota 56740
Tel: (218) 823-6403
Fax: (218) 823-6939

Middleboro, Manitoba
ENTRY: Warroad, Minnesota

Norman G. Jensen Customs Brokers Inc.
Warroad, Minnesota 56773
Tel: (218) 386-1545

ONTARIO

Cornwall, Ontario

ENTRY: Massena, New York

C.J. Tower Inc.

U.S. Customs Plaza

Massena, New York 13662

Tel: (315) 764-9183

Fort Erie, Ontario

(See Niagara Falls, Ontario)

Fort Frances, Ontario

ENTRY: International Falls/Ranier, Minnesota

Norman G. Jensen Customs Brokers Inc.

P.O. Box 227

Ranier, Minnesota 56668

Tel: (218) 286-3121

Fax: (218) 286-3368

F.E. Macartney Inc.

P.O. Box 312

International Falls, Minnesota 56649

Tel: (218) 286-5231

Fax: (218) 286-3145

London, Ontario

(See Toronto, Ontario)

Niagara Falls, Ontario

ENTRY: Buffalo/Niagara Falls, New York

Buffalo Customhouse Brokerage Inc.

Peace Bridge Plaza Warehouse

Suite 313

Buffalo, New York 14213

Tel: (716) 884-1554

Fax: (716) 884-5703

Burlington Air Express

84 Aero Drive

Cheektowaga, New York 14225

Tel: (716) 633-2180

Fax: (716) 633-2548

John V. Carr & Son Inc.

560 Delaware Avenue

P.O. Box 268

Buffalo, New York 14020

Tel: (716) 881-6550

Fax: (716) 881-6270

John V. Carr & Son Inc.

Queenston-Lewiston Bridge

Lewiston, New York 14092

Tel: (716) 284-7881

A.N. Deringer Inc.

1010 Niagara Street

Buffalo, New York 14213

Tel: (716) 886-8101

Fax: (716) 886-1840

W.R. Filbin & Co.

1010 Niagara Street

Buffalo, New York 14213

Tel: (716) 886-8101

Fax: (716) 886-1840

G & W International Forwarders Corp.

538 Ellicott Square Building

Buffalo, New York 14203

Tel: (716) 854-0477

Fax: (716) 854-0488

F.W. Myers and Co. Inc.

69 Delaware Avenue

Buffalo, New York 14202

Tel: (716) 856-2865

Fax: (716) 856-4615

The Myers Group

Whirlpool Rapids Bridge

615 Mill Street

Niagara Falls, New York 14305

Tel: (716) 282-1284

Fax: (716) 282-4933

The Myers Group
P.O. Box 225
Lewiston Queenston Bridge
Niagara Falls, New York 14305
Tel: (716) 282-2394
Fax: (716) 282-4933

Peace Bridge Brokerage
84 Aero Drive
Cheektowaga, New York 14225
Tel: (716) 631-7555
Fax: (716) 626-5824

C.J. Tower Inc.
128 Dearborn Street
Buffalo, New York 14207
Tel: (716) 874-1300
Fax: (716) 874-4396

Trans American Custom House Brokers Inc.
Peace Bridge Plaza, Suite 312
Buffalo, New York 14213
Tel: (716) 883-0036
Fax: (716) 883-7563

Trans-Border Customs Services Inc.
656 Elmwood Avenue, Suite 200
Buffalo, New York 14222
Tel: (716) 881-2777
Fax: (716) 881-1984

Prescott, Ontario
ENTRY: Ogdensburg, New York

John V. Carr & Son Inc.
560 Delaware Avenue
P.O. Box 268
Buffalo, New York 14202
Tel: (716) 881-6550
Fax: (716) 881-6270

A.N. Deringer Inc.
Bridge Plaza, Room 100
P.O. Box 691
Ogdensburg, New York 13669
Tel: (315) 393-1110
Fax: (315) 393-1110

W.R. Filbin & Co.
Bridge Authority Building
P.O. Box 691
Ogdensburg, New York 13669
Tel: (315) 393-1110
Fax: (315) 393-1110

C.J. Tower Inc.
800 Proctor Avenue
Ogdensburg, New York 13669
Tel: (315) 393-1830

Rainy River, Ontario
ENTRY: Baudette, Minnesota

Norman G. Jensen Customs Brokers Inc.
Graceton, Minnesota 56645
Tel: (218) 783-4571

Rockport, Ontario
ENTRY: Alexandria Bay, New York

John V. Carr & Son Inc.
RR1 Wellesley Island
P.O. Box 38, Alexandria Bay, New York
13607-0088
Tel: (315) 482-2564
Fax: (315) 482-2546

A.N. Deringer Inc.
RD 1, Box W432
Wellesley Island
Alexandria Bay, New York 13607
Tel: (315) 482-2583
Fax: (315) 482-4626

F.H. Fenderson Inc.
U.S. Customs Complex
1-81, RD 1, Box 435
Alexandria Bay, New York 13607
Tel: (315) 482-2203
Fax: (315) 482-4629

The Myers Group
RFD Wellesley Island
P.O. Box 431
Alexandria Bay, New York 13607
Tel: (315) 482-9904
Fax: (315) 482-4118

C.J. Tower Inc.
RD 1, Box 430-A
Alexandria Bay, New York 13607
Tel: (315) 482-2231
Fax: (315) 482-3522

Trans-Border Customs Service
Route 1, Wellesley Island
Box 432 B
Alexandria Bay, New York 13607
Tel: (315) 482-4501
Fax: (315) 482-5630

Sarnia, Ontario
ENTRY: Port Huron, Michigan

John V. Carr & Son Inc.
1101 Military Street
P.O. Box 610925
Port Huron, Michigan 48061-0925
Tel: (313) 987-4444
Fax: (313) 985-4410

A.N. Deringer
1410 Elmwood Street
Blue Water Plaza
P.O. Box 610252
Port Huron, Michigan 48060
Tel: (313) 985-5184
Fax: (313) 985-7209

W.R. Filbin & Co.
1410 Elmwood Street
Blue Water Plaza
P.O. Box 610252
Port Huron, Michigan 48060
Tel: (313) 985-5184
Fax: (313) 985-7209

F.W. Myers & Co. Inc.
1918 Pine Grove Avenue
P.O. Box 610188
Port Huron, Michigan 48060
Tel: (313) 985-8138
Fax: (313) 982-9220

F.W. Myers & Co. Inc.
1410 Elmwood Street
Blue Water Bridge
Port Huron, Michigan 48060
Tel: (313) 985-8191
Fax: (313) 982-9220

C.J. Tower Inc.
1410 Elmwood Street
Blue Water Bridge Terminal
Port Huron, Michigan 48060
Tel: (313) 987-2310
Fax: (313) 987-1323

Trans-Border Customs Services
1546 Penobscot Building
Detroit, Michigan 48226
Tel: (313) 962-3200
Fax: (313) 962-8259

Sault Ste. Marie, Ontario
ENTRY: Sault Ste. Marie, Michigan

John V. Carr & Son Inc.
P.O. Box 10
Sault Ste. Marie, Michigan 49783
Tel: (906) 632-2250
Fax: (906) 632-3525

F.X. Coughlin
27050 Wick Road
Taylor, Michigan 48180
Tel: (313) 946-9510
Fax: (313) 946-6945

F.W. Myers & Co. Inc.
409 Ashmun Street, Suite 210
P.O. Box 367
Sault Ste. Marie, Michigan 49783
Tel: (906) 632-6608
Fax: (906) 632-3562

C.J. Tower Inc.
P.O. Box 2010
Sault Ste. Marie, Michigan 49783
Tel: (906) 632-0007
Fax: (906) 632-7707

Toronto, Ontario
ENTRY: Cleveland, Ohio

Air Express International - Pandair
18001 Englewood Drive
Middleburg Heights, Ohio 44130
Tel: (216) 234-1100
Fax: (216) 243-0433

Anderson Air Freight International
P.O. Box 81174
Cleveland, Ohio 44181-0174
Tel: (216) 933-2459

Blaser & Mericle Inc.
16021 Puritas Avenue
P.O. Box 81309 AMF
Cleveland, Ohio 44135
Tel: (216) 267-1800
Fax: (216) 267-0164

F.X. Coughlin
6908 Engle Road
Cleveland, Ohio 44130
Tel: (216) 826-4225
Fax: (216) 826-4957

Danzas Seaway
20325 Center Ridge Road, Suite 450
Cleveland, Ohio 44116
Tel: (216) 267-7615
Fax: (216) 356-2890

Emery Customs Brokers
6862 Engle Road
Middleburg Heights, Ohio 44130
Tel: (216) 243-3344
Fax: (216) 243-9989

A.W. Fenton Co. Inc.
6565 Eastland Road
Cleveland, Ohio 44142
Tel: (216) 243-5900
Fax: (216) 826-0515

Fox Custom House Brokers Inc.
1617 Wrenford Road
Cleveland, Ohio 44121
Tel: (216) 382-0557

Arthur J. Fritz Inc.
17851 Englewood Drive
P.O. Box 81188 AMF
Cleveland, Ohio 44181
Tel: (216) 243-8910
Fax: (216) 243-4598

Harper, Robinson & Co.
17901 Sheldon Road
Middleburg Heights
P.O. Box 81380
Cleveland, Ohio 44181
Tel: (216) 433-7575
Fax: (216) 267-1030

Hecny Transportation Inc.
835 Touhy Avenue
Elk Grove Village, Illinois 60007
Tel: (312) 364-1470
Fax: (312) 364-1452

Intertrans Corporation
6800 Lake Abram Drive
Middleburg Heights, Ohio 44130
Tel: (216) 243-4488
Fax: (216) 243-2615

Kuehne & Nagel Inc.
17820 Englewood Drive
Middleburg Heights, Ohio 44130
Tel: (216) 243-6070
Fax: (216) 243-6124

Lep International Inc.
18001 Englewood Drive, Suite L
Middleburg Heights, Ohio 44130
Tel: (216) 234-7950
Fax: (216) 234-7966

Maarten Intermodal Expeditors Inc.
P.O. Box 81263
Cleveland, Ohio 44181
Tel: (216) 243-1034
Fax: (216) 243-9713

Midwest Transatlantic Line
17851 Englewood Drive
Cleveland, Ohio 44130
Tel: (216) 243-1993
Fax: (216) 243-1996

MSAS Cargo International
18751 Sheldon Road
Middleburg Heights, Ohio 44130
Tel: (216) 433-1340
Fax: (216) 433-4184

Nippon Express USA
18001 Englewood Drive, Suite J
Middleburg Heights, Ohio 44130
Tel: (216) 826-0077
Fax: (216) 826-0589

Seairland Forwarders
One Leader Building
Cleveland, Ohio 44114
Tel: (216) 687-0560
Fax: (216) 687-1575

Seaway Forwarding Corp.
20325 Center Ridge Road, Suite 450
Cleveland, Ohio 44116
Tel: (216) 356-1000
Fax: (216) 356-2890

S.R. Teimouri Inc.
One Leader Building
Cleveland, Ohio 44114
Tel: (216) 687-0560
Fax: (216) 687-1575

Transco Systems
5755 Granger Road, Suite 400
Cleveland, Ohio 44131
Tel: (216) 398-6090
Fax: (216) 398-0674

Yusen Air & Sea Service
17851 Englewood Drive Plaza 2
Middleburg Heights, Ohio 44130
Tel: (216) 243-0150
Fax: (216) 243-7066

Windsor, Ontario
ENTRY: Detroit, Michigan

Air Compak International
28265 Beverly Road
Romulus, Michigan 48174
Tel: (313) 292-3440
Fax: (313) 292-1787

Buffalo Customhouse Brokerage
1227-21st Street
Detroit, Michigan 48216
Tel: (313) 962-5374

John V. Carr & Son Inc.
1600 W. Lafayette
P.O. Box 33479
Detroit, Michigan 48216
Tel: (313) 965-1540
Fax: (313) 965-6138

John V. Carr & Son Inc.
29050 Airport Drive
Romulus, Michigan 48174
Tel: (313) 946-8800
Fax: (313) 946-8812

CAT USA
27106 Trolley Industrial Drive
Taylor, Michigan 48180
Tel: (313) 291-7010
Fax: (313) 295-1487

F.X. Coughlin
27050 Wick Road
Taylor, Michigan 48180
Tel: (313) 946-9510
Fax: (313) 946-6945

Dorf International
9770 Harrison Road
Romulus, Michigan 48174
Tel: (313) 946-5210
Fax: (313) 946-4017

W.R. Filbin & Co.
2436 Bagley Avenue
P.O. Box 33062
Detroit, Michigan 48262
Tel: (313) 964-1144
Fax: (313) 962-8439

Harper, Robinson & Co.
6930 Metroplex Drive
P.O. Box 42063
Romulus, Michigan 48174
Tel: (313) 729-5840
Fax: (313) 729-0028

Intertrans
9770 Harrison Road
Romulus, Michigan 48174
Tel: (313) 946-5210
Fax: (313) 946-4017

Lep International Inc.
29225 Airport Drive
Romulus, Michigan 48174
Tel: (313) 946-5803
Fax: (313) 946-5896

Hermann Ludwig Inc.
28969 Highland Road
Romulus, Michigan 48174
Tel: (313) 946-7825
Fax: (313) 946-5820

E.C. McAfee Co.
3446 Penobscot Building
Detroit, Michigan 48226
Tel: (313) 963-7225
Fax: (313) 963-3948

MSAS Cargo International
28479 Highland Road
Romulus, Michigan 48174
Tel: (313) 946-8120
Fax: (313) 946-6905

F.W. Myers & Co. Inc.
1233-21st Street
Detroit, Michigan 48226
Tel: (313) 496-0444
Fax: (313) 496-0475

F.W. Myers & Co. Inc.
Edison Plaza
660 Plaza Drive, Suite 2020
Detroit, Michigan 48226
Tel: (313) 963-1800
Fax: (313) 963-4040

The Myers Group
1331 Atwater Street
Detroit, Michigan 48226
Tel: (313) 963-1800

The Myers Group
28449 Highland Road
Romulus, Michigan 48174
Tel: (313) 946-7980
Fax: (313) 946-4172

V.G. Nahrgang Co.
155 West Congress Street
Detroit, Michigan 48226
Tel: (313) 962-4681
Fax: (313) 962-5543

Nippon Express USA
29045 Airport Drive
Romulus, Michigan 48174
Tel: (313) 946-8130
Fax: (313) 946-7579

C.J. Tower Inc.
645 Griswold Street
Detroit, Michigan 48226
Tel: (313) 961-1124
Fax: (313) 961-4328

Trans-Border Customs Services
1546 Penobscot Building
Detroit, Michigan 48226
Tel: (313) 962-3200
Fax: (313) 962-8259

United American Freight Inc.
9324 Harrison Road
Romulus, Michigan 48174
Tel: (313) 946-8600
Fax: (313) 946-9359

Universal Transportation Systems Ltd.
29004 Highland Road
Romulus, Michigan 48174
Tel: (313) 946-1344
Fax: (313) 946-1347

D.J. Whelan & Co.
1028-21st Street
Detroit, Michigan 48216
Tel: (313) 496-1234

W.F. Whelan
International Terminal
Metropolitan Airport
P.O. Box 42422
Detroit, Michigan 48242
Tel: (313) 721-6410
Fax: (313) 721-2835

W.F. Whelan
28601 Hildebrandt
Romulus, Michigan 48174
Tel: (313) 721-6410
Fax: (313) 721-2835

Daniel F. Young Inc.
2855 Coolidge Road, Suite 207
Troy, Michigan 48084
Tel: (313) 643-6200
Fax: (313) 643-4701

Yusen Air & Sea Service
28463 Highland Road
Romulus, Michigan 48174
Tel: (313) 946-9611
Fax: (313) 946-5329

QUEBEC

Armstrong, Quebec
ENTRY: Jackman, Maine

A.N. Deringer Inc.
HC 76, Box 625
Jackman, Maine 04945
Tel: (207) 668-7712
Fax: (207) 668-4034

F.H. Fenderson Inc.
U.S. Customs Complex
HCR 76 Box 640
Jackman, Maine 04945-9799
Tel: (207) 668-2611
Fax: (207) 668-4403

Blackpool, Quebec

ENTRY: Champlain/Rouses Point, New York

John V. Carr & Son Inc.
P.O. Box 248
Champlain, New York 12919
Tel: (518) 298-4555
Fax: (518) 298-3013

A.N. Deringer Inc.
30 West Service Road
Champlain, New York 12919
Tel: (518) 298-8281
Fax: (518) 298-5170

F.H. Fenderson Inc.
75 Main Street
P.O. Box 8
Champlain, New York 12919-0008
Tel: (518) 298-8265
Fax: (518) 298-5170

W.R. Filbin & Co.
Pratt Street
Rouses Point, New York 12979
Tel: (518) 298-8281

F.W. Myers & Co. Inc.
33 West Service Road
P.O. Box 188
Champlain, New York 12919
Tel: (518) 298-2222
Fax: (518) 298-4598

The Myers Group
Myers Building
72 Lake Street
Rouses Point, New York 12979
Tel: (518) 297-2222
Fax: (518) 297-6650

C.J. Tower Inc.
West Service Road
Champlain, New York 12919
Tel: (518) 298-8823
Fax: (518) 298-2278

Trans-Border Customs Services
One Trans-Border Drive
P.O. Box 800
Champlain, New York 12919
Tel: (518) 298-8000
Fax: (518) 298-3346

Cantic, Quebec
ENTRY: St. Albans, Vermont

John V. Carr & Son Inc.
560 Delaware Avenue
Buffalo, New York 14202
Tel: (716) 881-6550
Fax: (716) 881-6270

A.N. Deringer Inc.
64-66 North Main Street
P.O. Box 1309
St. Albans, Vermont 05478
Tel: (802) 524-5975
Fax: (802) 524-5975

W.R. Filbin & Co.
64-66 North Main Street
P.O. Box 712
St. Albans, Vermont 05478
Tel: (802) 524-5975
Fax: (802) 524-5975 Ext 235

F.W. Myers & Co. Inc.
1-89 at U.S. Customs
P.O. Box 406
St. Albans, Vermont 05478
Tel: (802) 868-7352
Fax: (802) 868-2343

C.J. Tower Inc.
P.O. Box 1429
U.S. Customs Compound
St. Albans, Vermont 05478
Tel: (802) 868-2736

Trans-Border Customs Services
Interstate 89
Highgate Springs, Vermont 05460
Tel: (802) 868-2721

Comins Mills, Quebec
ENTRY: Beecher Falls, Vermont

A.N. Deringer Inc.
P.O. Box 119
Norton, Vermont 05907
Tel: (802) 822-5252
Fax: (802) 822-5204

Dundee, Quebec
ENTRY: Fort Covington, New York

A.N. Deringer Inc.
Route 37, P.O. Box 824
Fort Covington, New York 12937
Tel: (518) 358-2201
Fax: (518) 358-2220

C.J. Tower Inc.
800 Proctor Avenue, Suite B
Ogdensburg, New York 13669
Tel: (315) 393-3317
Fax: (315) 393-7758

Trans-Border Customs Services
Massena Cornwall International Bridge
Massena, New York 13662
Tel: (315) 764-0153

Herdman, Quebec
ENTRY: Chateaugay, New York

C.J. Tower Inc.
Champlain, New York 12919
Tel: (518) 298-3000
Fax: (518) 298-2278

Trans-Border Customs Services
Massena Cornwall International Bridge
Massena, New York 13662
Tel: (315) 764-0153

Lacolle, Quebec
(See Blackpool)

Lansdown, Quebec
(See Rockport, Ontario)

Montreal, Quebec
ENTRY: Burlington, Vermont

A.N. Deringer Inc.
Building 880
Burlington International Airport
South Burlington, Vermont 05401
Tel: (802) 864-0843
Fax: (802) 864-4305

Trans-Border Customs Services
Interstate 89
Highgate Springs, Vermont 05460
Tel: (802) 868-2721

Noyan, Quebec
ENTRY: Highgate Springs/Alburg, Vermont

A.N. Deringer Inc.
P.O. Box 284
Highgate Springs, Vermont 05460
Tel: (802) 868-7318
Fax: (802) 868-2575

F.H. Fenderson
U.S. Customs Complex
1-89, P.O. Box 225
Highgate Springs, Vermont 05460
Tel: (802) 868-7369
Fax: (802) 868-2730

W.R. Filbin & Co.
P.O. Box 284
Highgate Springs, Vermont 05460
Tel: (802) 868-7318

C.J. Tower Inc.
Interstate 89, U.S. Customs Complex
Highgate Springs, Vermont 05460
Tel: (802) 868-2736

Trans-Border Customs Services
Interstate 89
Highgate Springs, Vermont 05460
Tel: (802) 868-2721

Phillipsburgh, Quebec
(See Noyan, Quebec)

Rock Island, Quebec
ENTRY: Derby Line, Vermont

John V. Carr & Sons Inc.
6 Maple Street
P.O. Box 307
Derby Line, Vermont 05830
Tel: (802) 873-3157
Fax: (802) 873-3430

A.N. Deringer Inc.
51 Caswell Avenue
P.O. Box 398
Derby Line, Vermont 05830
Tel: (802) 873-3109
Fax: (802) 873-3558

F.H. Fenderson Inc.
3 Herrick Road
R.R. #1
P.O. Box 425
Derby Line, Vermont 05830-9701
Tel: (802) 873-3131
Fax: (802) 873-3536

The Myers Group
4 Caswell Avenue
Derby Line, Vermont 05830
Tel: (802) 873-3166
Fax: (802) 873-3304

C.J. Tower Inc.
1 Maple Street
Derby Line, Vermont 05830
Tel: (802) 873-3142

Trans-Border Customs Services
15 Highland Avenue
P.O. Box 500
Derby Line, Vermont 05830
Tel: (802) 873-3011
Fax: (802) 873-3412

Trout River, Quebec
ENTRY: Trout River, New York

A.N. Deringer Inc.
Route 37
P.O. Box 824
Fort Covington, New York 12937
Tel: (518) 358-2201
Fax: (518) 358-2220

NEW BRUNSWICK

Centreville, New Brunswick
ENTRY: Bridgewater, Maine

A.N. Deringer Inc.
P.O. Box 337, Airport Road
Houlton, Maine 04730
Tel: (207) 532-2907
Fax: (207) 532-9462

Clair, New Brunswick
ENTRY: Fort Kent, Maine

F.H. Fenderson Inc.
P.O. Box 86
Fort Kent, Maine 04743
Tel: (207) 834-6155

Trans-Border Customs Services
Massena Cornwall International Bridge
Massena, New York, 13662
Tel: (315) 764-0153

Edmundston, New Brunswick
ENTRY: Madawaska, Maine

A.N. Deringer Inc.
575 B Main Street
Madawaska, Maine 04756
Tel: (207) 728-6394

F.H. Fenderson Inc.
541 A Main Street
P.O. Box 226
Madawaska, Maine 04756
Tel: (207) 728-6382
Fax: (207) 728-4551

McAdam, New Brunswick
ENTRY: Vanceboro, Maine

A.N. Deringer Inc.
P.O. Box 394-DTS
Portland, Maine 04112
Tel: (207) 774-9164
Fax: (207) 761-5988

St. Leonard, New Brunswick
ENTRY: Van Buren, Maine

A.N. Deringer Inc.
P.O. Box 599
575B Main Street
Madawaska, Maine 07456
Tel: (207)728-6394

St. Stephen, New Brunswick
ENTRY: Calais, Maine

A.N. Deringer Inc.
15 River Street
Calais, Maine 04619
Tel: (207) 454-3951
Fax: (207) 454-8439

F.H. Fenderson Inc.
12 Main St.
Calais, Maine 04619
Tel: (207) 454-7503
Fax: (207) 454-3032

J.D. MacDonald & Co.
11 River Street
Calais, Maine 04619
Tel: (207) 454-2166
Fax: (207) 454-3417

INTERNATIONAL TRADE CENTRES IN CANADA

BRITISH COLUMBIA

International Trade Centre
P.O. Box 11610
900-650 West Georgia Street
Vancouver, British Columbia
V6B 5H8
Tel: (604) 666-0434
Fax: (604) 666-8330

ALBERTA

International Trade Centre
The Cornerpoint Building, Suite 505
10179-105th Street
Edmonton, Alberta
T5J 3S3
Tel: (403) 495-2944
Fax: (403) 495-4507

SASKATCHEWAN

International Trade Centre
6th Floor
105-21st Street East
Saskatoon, Saskatchewan
S7K 0B3
Tel: (306) 975-5315
Fax: (306) 975-5334

MANITOBA

International Trade Centre
P.O. Box 981
330 Portage Avenue, Suite 608
Winnipeg, Manitoba
R3C 2V2
Tel: (204) 983-8036
Fax: (204) 983-2187

ONTARIO

International Trade Centre
Dominion Public Building
4th Floor
One Front Street West
Toronto, Ontario
M5J 1A4
Tel: (416) 973-5203
Fax: (416) 973-8714

QUEBEC

International Trade Centre
P.O. Box 247
Stock Exchange Tower
800 Place Victoria, Suite 3800
Montreal, Quebec
H4Z 1E8
Tel: (514) 283-8185
Fax: (514) 283-3302

NEW BRUNSWICK

International Trade Centre
P.O. Box 1210
Assumption Place
770 Main Street
Moncton, New Brunswick
E1C 8P9
Tel: (506) 857-6452
Fax: (506) 857-6429

NOVA SCOTIA

International Trade Centre
P.O. Box 940
Station M
1496 Lower Water Street
Halifax, Nova Scotia
B3J 2V9
Tel: (902) 426-7540
Fax: (902) 426-2624

PRINCE EDWARD ISLAND

International Trade Centre
P.O. Box 1115
Confederation Court Mall
134 Kent Street, Suite 400
Charlottetown, Prince Edward Island
C1A 7M8
Tel: (902) 566-7443
Fax: (902) 566-7450

NEWFOUNDLAND

International Trade Centre
P.O. Box 8950
90 O'Leary Avenue
St. John's, Newfoundland
A1B 3R9
Tel: (709) 772-5511
Fax: (709) 772-5093

CANADIAN TRADE MISSIONS IN THE UNITED STATES

WASHINGTON, D.C.

The Canadian Embassy
501 Pennsylvania Avenue
Washington, D.C. 20001
Tel: (202) 682-1740
Fax: (202) 682-7726

Trade Promotion & Market Access Section

Tel: (202) 483-5505

Philadelphia

Tel: (215) 697-1264
Fax: (215) 697-1265

ATLANTA

Consulate General of Canada
Suite 400, South Tower
One CNN Centre
Atlanta, Georgia 30303-2705
Tel: (404) 577-6810
Fax: (404) 524-5046

Orlando

Tel: (407) 841-7337
Fax: (407) 843-4315

BOSTON

The Consulate General of Canada
3 Copley Street, Suite 400
Boston, Massachusetts 02116
Tel: (617) 262-3760
Fax: (617) 262-3415

BUFFALO

The Consulate of Canada
Suite 3550
1 Marine Midland Centre
Buffalo, New York 14203-2884
Tel: (716) 852-1247
Fax: (716) 852-4340, Ext. 205
(716) 852-7370 (Night Line)

CHICAGO

The Consulate General of Canada
Suite 1200
310 South Michigan Avenue
Chicago, Illinois 60604-4295
Tel: (312) 427-1031
(312) 427-1035 (Night Line)
Fax: (312) 922-0637

St. Louis

Tel: (314) 862-0130
Fax: (314) 862-3129

CLEVELAND

The Consulate of Canada
Illuminating Building
55 Public Square, Suite 1008
Cleveland, Ohio 44113-1983
Tel: (216) 771-0150
Fax: (216) 771-1688

Dayton

Tel: (513) 255-4382
Fax: (513) 255-1821

Cincinnati

Tel: (513) 726-7655
Fax: (513) 762-7802

Pittsburgh

Tel: (412) 392-2308
Fax: (412) 392-2317

Wright Patterson AFB

Tel: (513) 255-4382
Fax: (513) 255-1821

DALLAS

The Consulate General of Canada
St. Paul Place
Suite 1700
750 North St. Paul Street
Dallas, Texas 75201
Tel: (214) 922-9806
Fax: (214) 922-9815

Houston

Tel: (713) 627-7433
Fax: (713) 621-0193

DETROIT

The Consulate General of Canada
Suite 1100
600 Renaissance Centre
Detroit, Michigan 48243-1704
Tel: (313) 567-2340
Fax: (313) 567-2164

LOS ANGELES

The Consulate General of Canada
10th Floor
300 South Grand Avenue
California Plaza
Los Angeles, California 90071
Tel: (213) 687-7432
Fax: (213) 620-8827

MINNEAPOLIS

The Consulate General of Canada
701-4th Avenue South
Minneapolis, Minnesota 55415-1078
Tel: (612) 333-4641
Fax: (612) 332-4061

NEW YORK

The Consulate General of Canada
1251 Avenue of the Americas
New York, New York 10020-1175
Tel: (212) 786-2400
Fax: (212) 786-2441

SAN FRANCISCO

The Consulate General of Canada
50 Fremont Street
Suite 2100
San Francisco, California 94105
Tel: (415) 495-6021
Fax: (415) 541-7708

Santa Clara

Tel: (408) 988-8355
Fax: (408) 988-6315

SEATTLE

The Consulate General of Canada
412 Plaza 600
Sixth and Stewart Streets
Seattle, Washington 98101-1286
Tel: (206) 443-1777
Fax: (206) 443-1782, Ext 107

CANADA CUSTOMS REGIONAL OFFICES

PACIFIC	1001 West Pender Street Vancouver, B.C. V6E 2M8 Tel: (604) 666-2112 Fax: (604) 666-4780	OTTAWA	360 Coventry Road Ottawa, Ontario K1K 2C6 Tel: (613) 991-0555 Fax: (613) 957-9080
ALBERTA	P.O. Box 2910 Station M Calgary, Alberta T2P 2M7 Tel: (403) 292-4639 Fax: (403) 292-6577	MONTREAL	400 Youville Square 6th Floor Montreal, Quebec H2Y 2C2 Tel: (514) 496-1291 Fax: (514) 283-7500
CENTRAL	Federal Building 269 Main Street Winnipeg, Manitoba R3C 1B3 Tel: (204) 983-7989 Fax: (204) 983-8849	QUEBEC	130 Dalhousie Street P.O. Box 2267 Quebec City, Quebec G1K 7P6 Tel: (418) 648-3401 Fax: (418) 648-4504
SOUTHWESTERN ONTARIO	Federal Building Windsor, Ontario N9A 4H8 Tel: (519) 973-8538 Fax: (519) 253-3331	ATLANTIC	P.O. Box 3080 Halifax South Halifax, Nova Scotia B3J 3G6 Tel: (902) 426-2661 Fax: (902) 426-2359
HAMILTON	10 John Street South P.O. Box 989 Hamilton, Ontario L8N 3V8 Tel: (416) 572-2326 Fax: (416) 572-2375		
TORONTO	1 Front Street West 3rd Floor Federal Building Toronto, Ontario M5W 1A3 Tel: (416) 973-1731 Fax: (416) 973-8960		

RULES OF ORIGIN

UNDER THE FREE TRADE AGREEMENT

The Free Trade Agreement will eliminate all tariffs on trade – between Canada and the United States over a ten-year period – of all goods qualifying under the FTA Rules of Origin.

Other tariff treatments, however, will continue to be applied to imports from other countries, and on goods that do not meet the rules.

It is necessary, therefore, to differentiate between those goods entitled to FTA treatment and those subject to some other tariff treatment.

If FTA treatment is desired for goods, the onus is on the exporter to determine whether the goods being exported qualify for exemption or reduced tariff treatment under the Rules of Origin.

Once that determination has been made, the exporter must provide the importer with a completed Certificate of Origin and retain a copy on record. The goods must be shipped directly from Canada with or without transshipment on a through bill of lading.

Basically, three conditions must be met to qualify for FTA treatment: proof of origin; qualification under the Rules of Origin; and direct shipment.

The FTA Rules of Origin — which are set out in Chapter Three and Annex 301.2 of the Free Trade Agreement — are based on the Harmonized System of Tariff Classification and Statistical Coding (HS), adopted by Canada on January 1, 1988 and by the U.S. on January 1, 1989. There are general requirements as well as specific rules that apply to goods classified in each section of the HS.

The first step in determining whether an export qualifies for FTA treatment is to establish or identify the correct tariff classification under the HS. If the tariff classification is not known, Canadian exporters should seek advice from the U.S. Customs Service or from their U.S. customs broker. All available product

documentation should accompany the request to ensure the goods are classified properly.

Since the FTA is intended to benefit Canadian and American producers and generate employment in both countries, the Rules of Origin require that goods traded under the Agreement be produced in either or both countries.

The origin rules establish the general principle that goods wholly produced or obtained in either Canada or the U.S., or both, qualify for area treatment.

However, goods incorporating third-country raw materials or components will also qualify for tariff reduction or exemption if they have been sufficiently transformed, processed or assembled either in Canada or the U.S., or both, to meet a specified change from the raw materials or components from which they are made.

In some cases, in addition to being classified differently from the imported raw materials or components, goods will need to incur at least 50 per cent of their value in either or both countries to qualify for FTA treatment.

Simply translated, this means that goods, other than those that originate wholly in either Canada and/or the United States, will have to incorporate some significant Canadian or American content before they are considered for special tariff treatment.

For example, a bicycle assembled in Canada, using Canadian steel for its frame, but using imported wheels and gears, would qualify as a product of Canadian origin, if 50 per cent of its manufacturing cost (i.e. materials and labour) is accounted for in Canada and/or the U.S.

Under specific FTA Rules of Origin, most textile and apparel products must undergo a two-step transformation process to be considered as goods originating in either Canada or the U.S.

While apparel made in the Free Trade Area from fabrics woven in Canada or the U.S. will qualify for FTA tariff treatment, apparel manufactured from most third-country fabrics will qualify up to the following levels only:

	Non-woolen apparel	Woolen apparel
	(In million square metre/square yard equivalent)	
Imports from Canada	41.8 m ² (50)	5 m ² (6)
Imports from the U.S.	8.8 m ² (10.5)	0.9 m ² (1.1)

Above these tariff rate quota (TRQ) levels, apparel made from these third-country fabrics will be considered, for tariff purposes, as products of the country from which the fabrics were obtained.

Apparel made from certain third-country fabrics, such as woven silk, will not, however, be subject to the TRQ levels since it already qualifies for Free Trade benefits under a specific Rule of Origin.

The levels established for apparel imports from Canada are well above current trade levels. This means that Canadian clothing manufacturers can continue to buy fabric from the most competitive supplier and still benefit from FTA preferential tariff access to the United States.

As well, under the FTA, there is a similar quantitative limit governing preferential access to the U.S. of exports of non-woolen fabrics or textile articles woven or knitted in Canada from yarn imported from a third country.

Such exports, that otherwise meet the applicable conditions, will benefit from FTA treatment up to a maximum annual quota of 25 million square metre (30 million square yard) equivalents. This quota will remain in effect until December 31, 1992, and it will be reviewed in 1990-91 to work out a mutually satisfactory revision.

External Affairs and International Trade Canada, through the issuance of import and export permits and Certificates of Eligibility (under the authority of the

Export and Import Permits Act) will allocate and control the tariff rate quotas.

Further information regarding the administration of the tariff rate quotas can be obtained from External Affairs and International Trade Canada's Special Trade Relations Bureau. Tel: (613) 992-1133. Fax: (613) 996-7411.

Questions concerning the Rules of Origin as established by the FTA, may be directed to the Free Trade coordinators located in the following regional offices of Revenue Canada, Customs and Excise. Certificates of Origin are available through these regional offices:

- **PACIFIC**
1001 West Pender Street
Vancouver, B.C. V6E 2M8
Tel: (604) 666-2112
Fax: (604) 666-4780
- **ALBERTA**
P.O. Box 2910
Station M
Calgary, Alta. T2P 2M7
Tel: (403) 292-4639
Fax: (403) 292-6577
- **CENTRAL**
Federal Building
269 Main Street
Winnipeg, Man. R3C 1B3
Tel: (204) 983-7989
Fax: (204) 983-8849
- **SOUTHWESTERN ONTARIO**
Federal Building
Windsor, Ont. N9A 4H8
Tel: (519) 973-8538
Fax: (519) 973-8519
- **HAMILTON**
10 John Steet South
P.O. Box 989
Hamilton, Ont. L8N 3V8
Tel: (416) 572-2396
Fax: (416) 572-2375

- **TORONTO**

1 Front Street West
3rd Floor
Toronto, Ont. M5W 1A3
Tel: (416) 973-1731
Fax: (416) 973-8960

- **OTTAWA**

360 Coventry Road
Ottawa, Ont. K1K 2C6
Tel: (613) 991-0555
Fax: (613) 957-9080

- **MONTREAL**

400 Youville Square
6th Floor
Montreal, P.Q. H2Y 2E7
Tel: (514) 496-1291
Fax: (514) 283-7500

- **QUEBEC**

130 Dalhousie Street
P.O. Box 2267
Quebec City, P.Q. G1K 7P6
Tel: (418) 648-3401
Fax: (418) 648-4504

- **ATLANTIC**

P.O. Box 3080
Halifax South
Halifax, N.S. B3J 3G6
Tel: (902) 426-2661
Fax: (902) 426-2359



**CANADA — U.S.
FREE TRADE AGREEMENT**

**ACCORD DE LIBRE-ÉCHANGE ENTRE
LE CANADA ET LES ÉTATS-UNIS**

EXPORTER'S CERTIFICATE OF ORIGIN

CERTIFICAT D'ORIGINE DE L'EXPORTATEUR

<p>1. Goods consigned from (Exporter's business name, address, country, tax identification number) Marchandises en provenance de (nom ou raison sociale, adresse et pays de l'exportateur et son numéro d'identification aux fins de l'impôt)</p>	<p>2. If Blanket Certification / S'il s'agit d'un certificat général, en indiquer la</p> <p style="text-align: right;">Effective Date Date d'entrée en vigueur _____</p> <p style="text-align: right;">Expiration Date Date d'expiration _____</p>			
<p>3. Goods consigned to (consignee's name, address, country) Marchandises expédiées à (nom, adresse et pays du destinataire)</p>	<p>4. Producer's name, address, country, tax identification number (if different from exporter) Nom, adresse et pays du producteur et son numéro d'identification aux fins de l'impôt (s'ils diffèrent de ceux de l'exportateur)</p>			
<p>5. Origin Criteria for goods covered by this Certificate</p> <p>A. Wholly produced or obtained in Canada or the United States; or</p> <p>B. The goods have been transformed in the United States or Canada so as to be subject:</p> <p style="margin-left: 20px;">1) to a change in tariff classification, as described in the Rules of Annex 301.2; or</p> <p style="margin-left: 20px;">2) to a change in tariff classification as described in the Rules of Annex 301.2 and the value of originating materials plus the direct cost of processing in Canada or the United States is not less than 50 percent or as required by Section VI Rule 15 of Annex 301.2, 70 per cent of the value of exported goods; or</p> <p style="margin-left: 20px;">3) to Rule 5, Section XII of Annex 301.2; or</p> <p>C. No change in tariff classification because goods and parts are provided for in the same tariff subheading or goods were imported in unassembled or disassembled form and were classified pursuant to General Rule of Interpretation 2a) of the Harmonized System, and the value of originating materials plus the direct cost of assembly in Canada or the United States is not less than 50 per cent of the value of exported goods.</p>				
<p>Critères d'origine pour les marchandises visées par le certificat :</p> <p>A. Les marchandises ont été entièrement produites ou obtenues au Canada ou aux États-Unis; ou</p> <p>B. Les marchandises ont subi, aux États-Unis ou au Canada une transformation qui :</p> <p style="margin-left: 20px;">1) entraîne un changement de leur classement tarifaire, prévues dans les règles de l'annexe 301.2; ou</p> <p style="margin-left: 20px;">2) entraîne un changement de leur classement tarifaire conforme aux règles de l'annexe 301.2 et qui fait en sorte que la valeur des matières originaires du Canada ou des États-Unis ajoutée au coût direct de leur traitement n'est pas inférieure à 50 p. 100 de leur valeur à l'exportation ou, comme le prévoit la règle 15 de la section VI de l'annexe 301.2, à 70 p. 100 de cette valeur; ou</p> <p style="margin-left: 20px;">3) répond aux exigences de la règle 5 de la section XII de l'annexe 301.2; ou</p> <p>C. Aucune modification au classement tarifaire n'est requise parce que les marchandises et leurs parties sont classées dans la même sous-position tarifaire ou qu'elles ont été importées sous forme non montée ou démontée et classées conformément à la règle générale d'interprétation 2a) du Système harmonisé, et que la valeur des matières originaires ajoutée au coût direct de leur montage au Canada ou aux États-Unis n'est pas inférieure à 50 p. 100 de leur valeur à l'exportation.</p>				
<p>6. Special Declaration for textile products, subject to tariff rate quota:</p> <p>A. Apparel goods cut and sewn in Canada or the United States from fabric produced or obtained in a third country.</p> <p>B. Non-wool fabric and non-wool made-up textile articles, woven or knitted in Canada from yarn produced or obtained in a third country.</p>				
<p>Déclaration spéciale pour les articles textiles assujettis à des contingents tarifaires :</p> <p>A. Vêtements taillés et cousus au Canada ou aux États-Unis dans des tissus produits ou obtenus dans un pays tiers.</p> <p>B. Tissus et articles textiles autres qu'en laine, tissés ou façonnés au Canada à partir de fils produits ou obtenus dans un pays tiers.</p>				
<p>7. Origin Criterion (see fields 5 or 6) Critère d'origine (voir les zones 5 et 6)</p>	<p>8. Description of Goods Désignation des marchandises</p>	<p>Tariff Classification (to six digits) Classement tarifaire (6 premiers chiffres)</p>	<p>9. Gross weight or other quantity Poids brut ou autre quantité</p>	<p>10. Invoice Number(s) and Date(s) Numéro et date de la ou des facture(s)</p>
<p>11. Certification of Origin</p> <p>I certify that the information and statements herein are correct, that all the goods were produced in Canada or the United States, that they comply with the origin requirements specified for those goods in the Canada - United States Free Trade Agreement, and that further processing or assembly in a third country has not occurred subsequent to processing or assembly in Canada or the United States.</p> <p>I agree to maintain and to present upon request, the documentation to support this certification and, if this is a blanket certification, to inform the importer or other appropriate party of any change that would affect the validity of this certification.</p>		<p>Certificat d'origine</p> <p>J'atteste que les renseignements et énoncés fournis dans les présentes sont exacts, que toutes les marchandises ont été produites au Canada ou aux États-Unis, qu'elles répondent aux exigences relatives à l'origine prévues dans l'Accord de libre-échange Canada - États-Unis, et que tout complément de traitement ou de montage dans un pays tiers n'a pas eu lieu après leur traitement ou montage au Canada ou aux États-Unis.</p> <p>Je conviens de conserver et de produire sur demande les documents à l'appui du présent certificat et, dans le cas d'un certificat général, d'informer l'importateur ou toute autre partie intéressée de tout changement qui influencerait sur la validité du certificat en question.</p>		
<p style="border: 1px solid black; padding: 5px; display: inline-block;">This certificate consists of _____ page(s). Ce certificat contient _____ page(s).</p>				
<p>Place and Date / Lieu et date _____</p>		<p>Authorized Signature / Signature autorisée _____</p>		<p>Title / Titre _____</p>

TEMPORARY ENTRY RULES

Temporary Entry Rules For Business People Under the Free Trade Agreement

The Canada-U.S. Free Trade Agreement establishes mutually beneficial provisions governing movement of goods, services and investments between the two countries. Complementing these new rules is a groundbreaking initiative to ease current business travel restrictions.

Export sales require more than high-quality products with attractive price tags. They demand a good sales network and, most of all, reliable after-sales service. Freer trade conditions require not only that goods, services and investments be treated without discrimination, but that the people making the sales, managing the investments and providing services should be able to move easily across the Canada-U.S. border.

For these reasons, the Canadian and U.S. governments have agreed on reciprocal rules that will allow business travellers freer access to each other's markets.

Under the provisions of the FTA, four categories of travellers will now find it easier to cross U.S. border points. They are business visitors, intra-company transferees, professionals employed in certain fields, and traders and investors.

This Bulletin serves as a reference guide for Canadians who are travelling to the U.S. for business purposes and who are covered by any of the four categories established under the FTA.

Further information on admission requirements, either as a business traveller or in any other of the immigrant or non-immigrant categories unaffected by the FTA, is available by contacting one of the officers listed below in this section. All applicants, of course, must meet other immigration admissibility requirements (health, security, etc.) and must be Canadian citizens.

Categories of Business Travellers: Business Visitors (B-1 status)

Canadian citizens who visit the U.S. to conduct business for their Canadian company and receive remuneration from their Canadian employer may qualify to enter the U.S. as business visitors. Travellers designated under this category can enter the U.S. temporarily to engage in commercial activities of an international nature on behalf of a company located in Canada.

Acceptable activities include sales and purchasing; after-sales service; research and design; manufacturing and production; marketing; distribution; and general service. Business visitors can apply for admission to the U.S. at any point of entry and may be requested to provide proof of the type of business activity in which they are involved. No fee is payable for an application in this category. While Canadian citizens require no passport, they must show proof of citizenship.

Intra-Company Transferees (L-1 status)

Persons who have been employed continuously for at least one year by a Canadian firm as executives, managers or specialists may fall under this category. The transferee must, on a temporary basis, continue to render services to the same firm (or its subsidiary or affiliate) while in the U.S., in an executive or managerial capacity, or in a position requiring specialized knowledge. The U.S. employer must complete a petition (form I-129L, available from Immigration and Naturalization Service offices) on the transferee's behalf. The transferee then presents the petition, proof of citizenship and experience at the U.S. point of entry. A US \$35 fee is payable upon application.

Professionals (TC-1 status)

Professionals who hold at least a baccalaureate degree (unless otherwise specified) and who are travelling to the U.S. to work temporarily in the profession for

which they are qualified, and whose occupation or profession is among those approved under the FTA may be included in this category.

Proof of Canadian citizenship, as well as a letter from the U.S. employer and supporting documents that show the nature and length of activity in which the traveller will be engaged, the arrangements for remuneration, educational or other appropriate credentials, and proof that all state laws and licencing requirements are met, must be provided. A processing fee of US \$50 is payable upon application at a U.S. point of entry. Qualified applicants will then be accorded written permission to work.

Traders and Investors ("E" visas)

This category includes traders who work in a Canadian-owned or controlled firm in the U.S. that carries on substantial trade in goods or services principally between Canada and the United States, and investors who have invested in or are in the process of investing a substantial amount of capital in an enterprise in the United States.

To qualify, the trader must hold a supervisory or executive position or possess skills essential to the operation of the firm located in the United States; an investor must develop and direct the operation of the enterprise. Traders and investors are required to apply

for a U.S. non-immigrant visa, for which there is a \$40 processing fee, at a U.S. Consulate before leaving Canada. Proof of Canadian citizenship is required and possession of a Canadian passport is recommended.

In addition to the United States Embassy (Ottawa, Ontario, Tel: 613-238-5335), the following U.S. Consulates General in Canada may be contacted for further information on business travel to the United States:

- Vancouver, B.C., Tel: (604) 685-4311;
- Calgary, Alta., Tel: (403) 266-8962
- Toronto, Ont., Tel: (416) 595-1700;
- Montreal, Que., Tel: (514) 281-1886;
- Quebec City, Que., Tel: (418) 692-2095; and
- Halifax, N.S., Tel: (902) 429-2480.

Port Directors, U.S. Immigration and Naturalization Service, may be contacted at:

- Blaine, Washington, Tel: (206) 332-8511/8512;
- Sweetgrass, Montana, Tel: (406) 335-2911;
- Detroit, Michigan, Tel: (313) 226-3290;
- Buffalo, New York, Tel: (716) 885-3367;
- Alexandria Bay, New York, Tel: (315) 482-2681;
- Ogdensburg, New York, Tel: (315) 393-0770;
- Champlain, New York, Tel: (518) 298-3221/8433;
- Houlton, Maine, Tel: (207) 532-2906; and
- Calais, Maine, Tel: (207) 454-2546/2547.

Professions/occupations approved under the Business Travel Provisions of the FTA:

- Accountant
- Animal Breeder
- Architect
- Computer Systems Analyst
- Dietician
- Disaster Relief Insurance Claims Adjuster (Successful completion of training in the appropriate areas of insurance adjustment and at least three years experience in claims adjustment or a baccalaureate degree)
- Economist
- Engineer
- Forester
- Horticulturalist
- Hotel Manager (Baccalaureate degree and three years experience in hotel management)
- Journalist (Baccalaureate degree and three years experience in journalism)
- Lawyer (Member of bar in province or state, LL.B. or J.D.)
- Librarian (M.L.S.)
- Management Consultant (Baccalaureate degree or five years experience as a professional management consultant, or in a field of specialty related to the consulting agreement)
- Mathematician
- Medical/Allied Professional:
 - Physician (Teaching and/or research only; M.D., provincial or state licence)
 - Dentist (D.D.S., provincial or state licence)
 - Registered Nurse (Provincial or state licence)
 - Veterinarian (D.V.M., provincial or state licence)
 - Medical Technologist
 - Clinical Lab Technologist
- Nutritionist
- Plant Breeder
- Psychologist
- Range Manager (Range Conservationist)
- Research Assistant (Working in a post-secondary educational institution)
- Scientific Technician/Technologist:
 - Must work in direct support of professionals in the following disciplines: agricultural sciences, astronomy, biology, chemistry, forestry, geology, geophysics, meteorology, or physics
 - Must possess theoretical knowledge of the discipline
 - Must solve practical problems in the discipline
 - Must apply principles of the discipline to basic or applied research
- Scientist:
 - Agriculturalist (Agronomist)
 - Animal Scientist
 - Biochemist
 - Biologist
 - Dairy Scientist
 - Entomologist
 - Epidemiologist
 - Geneticist
 - Geophysicist
 - Pharmacologist
 - Physicist
 - Poultry Scientist
 - Soil Scientist
 - Zoologist
- Social Worker
- Sylviculturist (Forestry Specialist)
- Teacher
 - College
 - University
 - Seminary
- Technical Publications Writer
- Vocational Counselor

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