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## DECEMBER, 1886.



## The Book. Stationery \& Fancy Goods Trades of Canada

## Comet Toboggans. <br> Are acknowledged by experts to be

THE BEST for

## SPEED, <br> STRENGTH,

and FINISH.
Full line of BOYS' SLEIGHS, SNOWSHOES, NEW TOYS. GAMES and FANCY GOODS.

## H. A. NELSON \& SONS, <br> - toronto and montreal.

## LOOX! IT WILL PAY YOU.

The undersigned who attend Leading Book and Picture Sales, and are Purchasers of Valuable Yrivate Libraries in England and the Continent, can supply Books at about 50 per cent. less then Iocal Cost Price. Pictures, Books, and MSS. bnught on order. All new and second-hand English and Continental Books and Reviews supplied on shortest notice. Libraries furnished throughout. Wholesale Bookbinding and Stationery at exceedingly low rates. Remit by Bank or Postal Draft with order.
J. MOSCRIPT PYE \& CO.,

Export Buoksellers, Stationers and Poblishers, 154 WEST REGENT ST., GLASGOW, SCOTLAND.

## GOOD NEWS: GOOD NEWS :

For the conveaience of "Kin Beyond Sea," J. Moscript Pre (nf the above firm) who has had great experience of the varied requirements of ladies and gentlemen abroad, acts as General Agent, and executes with economy and despatch commiasions entrusted to him, for anything, large or small. that may be wanted from Europe. Correspondents in all parts. Manufactures and Patents, als, Finaucial and Commercial Undertakings placed on the English Market. Preliminary Fee, £25 Sterling. Schools and Tutors recommended. Investments made in best securities. Save time, trouble and expense, by communicating with Mr. PYE, 154 West legerti Street, Glasgow. A remittance should in every case accompany instructions.
N.B.-Exribition Agent for the Scottibh Internatroval Expibition, to be henl at Giabgow, in 1888.

## A NEW EDHEYON IN PRESG.

## THE IMPORTER'S GUIDE.

## A Handbook of Advances on Stering Costs in Decimal Currency, with Flannel Table and Ribbon Scale.

Price in Cloth, 75c. Leather, $\$ 1,00$.
Liberal Discount to the Trade. Your imprint oncquantities of 100 and over.

MORTON, PHILLIPS \& BULMER, Stationers, blank book makers anl printers, 1758 \& 1757 NOTRE DAME ST, MONTREAL.

## MANY THANKS

To all our Patrons in The Trade throughout the Dominion.


Trusting that they may have a successfu season and wishing them all the Compliments of the Seacon.

We are Youre truly,
W. H. HOWLAND, President.
S. R. BRIGGS, Manager.

## Orders b】 Wire

FOR

## xMAS GOODS.

## Presentation Plate,

Ladies' \& Gents' Dressing Cases, Writing Desks, Toilet Cases, Musical Boxes, Meerschaum Pipes, Violins, Guitars, Bisque Figures and Statuettes,
Papier Mache, Fire Screens, Cabinets and Sundries,

WILL THIS MONTH RECEIVE

## LIGHTNING DESPATCH.

('ustomers who find their stocks require assorting will receive prompt attention by communicating by telephone or telegraph.

50 Yonge Street, TORONTO.

## ABookt antid Altionty.

PUBLISHED THE FIFTEENTH OF EVERY MONTU.

## ORXICE:-

20 WELLINGTON ST. EAST, TORONTO.<br>ANNUAE SOBSCRIPTION - - - 50 CENTE.<br><br>Organ of the Booksellers' \& Stationers' Association of Ontario.<br>Organ of the Toronto District Association.<br>Organ of the Huron District Association.

## Vol. III. DECEMBER, 1886 . No. ${ }^{\text {j }}$

## RATES OF ADVERTISING:-

1 month 12 months

|  | 1 month | 12 months |
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## J. J. DYAS, Publisher.

From east to west, from the stormy Atlantic to the gentle Pacific, may your Christmas be a pleasant one, and may you remember that now in your harvest time, reaping a full crop that there is many a Ruth who would in her poverty gladly gather up the few stalks neglected to be bound together in the full sheaf. Like Boaz do not gather too closely. Make happy some one less fortumate than yourself by timely Christmas cheer.


We wiould be very much pleased to have reports of the holiday trade from the various points in the Domininion, so that in the January number we would be able to furnish even a more comprehehsive view of the volume of business donethsn we did last year.
The reports will not necessarily be for publication -only to give us accurate fnfornation on which wo can base our statements.

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It is proposed to call a meeting early in January to form a District Association with Brantford as a centre.

We are waiting to hear of a like move in London, Guelph and other points. Be stirring--lengthen the cord and strengthen the stakes.

$$
\cdots
$$

Sorting up season on-business looking up, particularly in cities-money a little more plentiful-so sums up the present aspect of affairs.

## A PLEA FOR FAIR TRADING.

Fon a good many years there has boen oxisting in trade circles in Toronto a soreness that has boen all the more difficult in that no attempt has been made to settlo it in any definite way. It has beon growing worse yearly, owing to the fact that no frank, outspoken statement of the differences have been made.

The trouble we allude to is that which has caused the complaint by the retailer in our line of business, that the wholesale houses have sold to those outside of the trade at prices such as they would sell to dealers, also that each year, shortly before Christmas, one or more wholesale houses would supply goods to dealers in other lines of goods, or open up themselves retail stores in the very heart of the city. This, unfortunately, has been the ease, and the rumours on the street that the same thing was to be done this year caused the Toronto Association to pass a resolutien, published elsewhere, warning wholesale dealers against repetitions of the act.

We are glad that the Association has boldly taken this step. We believe in getting at the root of a grievance, and finding out how, if possible, it may be romedied.
During the last year or so, the selling to outsiders has been in a great part stopped. Whether it was that the houses who had been in the habit of selling to consumers saw that they were doing retailers an injustice, or that the pressure of opinion in the trade was such as to warn them of their danger, it may be left to conjecture, but that it is a fact we are perfectly cognizant of.
We start out with this definite statement: No wholesale house should interfere with the trade of their own customers, or that of the customers of other houses. In using this last phrase, wo know we conflict with the views of some jobbing houses, particularly in their treatment of small towns, but the axiom is nevertheless just and fair. Nor should ang wholesale house, under any protext whatever, open up a retail store during the holiday season, or support another to become that most objectionable of all business men, the transient trader, who seeks to reap the profits of a year in a culuple of months of Christmas trado.

A member of a wholesale firm remarked that he would feol justified (though he said his house had no such intention) in opening up on King Street a retail store for the season's trade. Our answer was a decided no, that to attempt to cut off the trade from the all-the-year-round dealer who had to put up with the poor months' business as well as the good, would not be just and fair, and we told him that though we could have several specinl lines to dispose of, and one
would naturally suppose that wo could sell largely we would not do anything of the lind. We bolieve, like the cobbler in eticking to his last, that such interference would be altogether out of place.

Wherein does the wholesale man find his defence? Simply this. Whereas, in former years the Toronto retailers were satisfied to buy the bulk of their goods at home, they go wandering off (figuratively apeaking), to the far-off pastures that look so green, and, in plain words, buy from New York and London houses where there is a possibility of doing anything like as well, thus running great risk of overstocking themselves, and sending off intermediate profits far away instead of keeping them at home. The wholesale houses complain particularly about not being able to carry stocks of books, as they are bought elsewhere.

This naturally leads to the question of what we candidly believe to be one of the great curses of the trade, large import orders by houses not financially strong. However, this subject is of a wider range, and somewhat foreign to our present topic.

We have endeavoured to state the case fairly, there are other points of differences, but those mentioned are the most serious, and we do trust we shall see a more amicable state of affairs within the trade in our Queen City.

There aro too many men of marked business ability and sound common sense among our merchants to longer keop open the sore.

## PROGRESS.

Tree deputation appointed by the Ontario Association to interview the Minister of Education waited on him at Parliament Buildings on the 9th inst.

The full deputation was present, Rothwell, of Brantford, Irving, Bryce, Hutchison and Dyas, of Toronto.

The Minister recognized the reasonableness of the request to have due notification of changes in school books published in Boors and Notions, and willingly consented to do so.

He authorizes us to state that no changes will be made at the opening of the schools in January.

Other matters of interest to the trade were mentioned. Time did not admit of a full discussion, but some valuable information was imparted to the deputation, and the probable action of the Minister in reducing the number of text books, his attention having being called to the multiphcity in some cases met with hearty approval.

Une fact was brought out very atrongly, namely, that had such an urganization as the Assuciation been m existence prior to the giving to the publishers the advantages they have on the readers, consultation
would have been had with that body as to the just interests of the trade.
The deputation was received cordially by the Minister.

Our side of the case was well presented by the member for Brantford*

## THE NOVEMBER NUMBER.

We have received from a large number of friends expressions of pleasure at the appearance, as well as the contents, of the last number. It was the first attempt at an illustrated trade paper in Canada. Taking this into consideration we claim that it was creditable, though we frankly confess it was nut all we expected to make it.
The difficulty of getting Onited States publishing houses to take any interest in the Canadian trade and the paucity of Canadian illustrated works, makes it very hard to produce a handsome book trado journal here.

We had promises from English houses to send us illustrations, but they were not fultilled.

From many letters receivedswe cull the following:
"The trade can well afford to overlook any trifling delay in the publication of your November number, in consideration of its great beauty and generally excellent character. It is a credit to the fraternity of booksellers and stationers, and is deserving of their unstinted support.
"I must congratulate you on the last issue of Buors and Notions ; it is certainly a credit to the publisher, and ought to be highly appreciated by the book trade of Canada. I am weli pleased with the way you conduct and manage the journal. You should have a much larger support from the retail trade than you do. As an advertising medıum for the wholesale trade I consider it far ahead of any other journal, for it comes directly under the notice of the book and stationery trade. I wish Booss and Notions every success, and should the price be doubled you would still have mo as a subscriber, as I would not now be without it."
The number printed was 2,370 , being slightly in excess of the number issued regularly.
It shows of what good quality the paper is on which we print our journal, being the same as ordinarily used, in the bringing out the finer lines of the better class of illustrations. It reflects credit, too, on the printers, Hunter, Rose \& Co.

[^0]
## SOME IMPRESSIONS OF ENGLISH BOOKSELLERS.

(Continued.)
Since Mr. Buln's retrement, now many yoars ago no English booksollor can challenge comparison as to bibliographical attaiument with Mr. Quaritch. Established in an aristocratic quarter of Lendon he has gradually built up an enornous business, and his reputation is becoming world-wide. Ho is a rather undersized, middle-aged man with a jewish cast of feature and been restless oyes. Thero is nothing bookish nbout his appearance, and the stranger would scarcely suspect the mines of book-lore Mr. Quartch keeps constantly at command, ready fur every emergency. His spscialties are early illuminated manuscripts, first editions of the classics and the highest class works relating to arts and manufactures. In these lines his splendid stock is unapproachable. He does not contine limeself withm these buunds, however. A bibliographical trensure of any kind appeals to his omniverous appetite and he is always on the lookout for something still more rare than anything he has ever had.

After Mr. Quaritch, the large business built up by Henry Sotheran \& Co. should be mentioned. This was first established in Tower Street in 1816 and has continued growing ever since. It now requires three very large shops in different parts of the city to acconamodate the immense stock that the firm accumulates. Mr. Sotheran, I understand, takes no active part in tho business at present, but leaves it to efficient managers whom he has himself trained for tho purpose. The specialties of the firm are standard and high class books in superior bindinge. They do a large trade with Australia and the United States, and their monthly Price Curvent of Literature is sent to all parts of the civilized world.
The Rimells, father \& son, of Oxford Street, have a notable business. Splendiuly situated for a "catch" trade they make the most of their extensive window frontage at the corner of Oxford and Dean streets; and the beautiful selection of rare prints and morocco bound books displayed therein always retains a gaping crowd before the shop. Within, the well arranged and attractive shelves invite purchasers. Above the ground floor are two or three other floors all filled with valuable stock gathered from many a dispersed private library. The Rimells' specialties are rare books of prints and superior standard books in fine bindinge.
Just out of Eigh Holborn in Southampton Row, is the business presidedi oser by James Roche \& Sons. Their shnp, unfortunately, is all too small for the extensive character of their business. The most valuable and rare works are piled up in mountains on ! every floor, and how any particular book is ever found is a mystery to the uninitiated. Yet they not only contrive to find anything that may be wanted, but they publish at short intervals the most interesting and varied catalogues, indicating new purchases from every part of England. They must have a place for everything and remember to beep everything in its place. Truly necessity is the mother of invention, as the Messrs. Roche must have discovered ere this. Yet if they keep on purchasing for a year or so long. er, their shop will be a solid cube, and they will have
to botake themselves to the street. It can't possibly hold much more.

Mr. Roche is a typical Englishman, and one of the most genial and kindly members of the trade. His experience has been vory large, ho can relate many a funny anecdote of curious adventures among famous bookmen and no loss famous books gathorod from many a notable auction sale. Mr. Roche's epecialties are first editions, standard books and works of travel.
R.W.D.

## jEERSONAA.

$\mathrm{IT}_{\mathrm{B}}$ is with pleasure we note the appearance of R. B. Willing, formerly Willing \& Williamson, in the establishment of Rowsell \& Hutchison, Toronto. He has taken charge of the book department of the firm, and lonks and acts as though he relished being home again among the volumes that crowd the store.
Last month George Fotheringham, formerly of Ingersoll, now of the firm of Fothoringham Bros., stationers, Uttawa, was united in marringe to Miss Liz-ie Lee, of Gloncester Township. The marriage took place in Ottawa and many fere the handsome presents.

A Sad Drowning Accident.-A very sad accident took place yesterday, by which Mr. Louis Labelle, of Chapleau \& Labelle, lost his life. About 7 a.m. Mr. Labelle left his residence, 464 Dorchester street, for a walk along the wharves. When near the Hudon Cotton Factory his foot probably slipped, and he fell into the river. A boatmau named Guilbault, hearin the poor man's cries, rowed of to his assistance, but he sank befure the boat reached him. The body was recovered. The coroner's jury to-day returned a verdict of "accidental death by drowning." -Montrea' Witness.

## IMPORTAITT AOTION.

The Toronto District Association held a meeting on 'Tuesday, 30th November, when there was present a much larger number than on previous nccasions. Several matters of local interest were discussed, the principal one heing the rumour that one or more wholosale houses were going to open up retail stores on King street for the Christmas holiday trade. It is needless to say that all were of one mind in finding fault with any who might do such a thing. We are glad to say that C. M. Taylor' \& Co., who it was positively stated was ono firm that would do so, had no thought of such action. As a result of the discussion, it was determined to send a circular to all houses doing a wholesale business, asking them not to so interfere with the retailers' trade. The following is a copy :-

Toronto, Dec. 2nd, 1886.
At a special meeting of the Toronto Booksellers, Stationors, and Newsdealers' Association, held on the 28th ult. the following resolut on was adopted -
Moved by Mr. R. W. Douglas, seconded by Mr. D. Bain, that the wholesale dealerg in books, stationery, news, and fancy goods in the city be asked to refrain from inferfering with the business of those engaged in retail by supplying persous who are not in trade, especially during the approaching holiday season; and in the event of its becomang known to this Asso. ciation that such interference has been practised,
mombers of the trade throughout the Province shall beudvised of the fact, so that they may govern themselves accordingly.

Honorary momberahip was unanimously conferred on the publisher of this journal, he being the first to be so honuarod. Please accept our thanks.

Many of the wholesale dealers are heartily and witlingly "falling into line" with the wishes of the $A s^{-}$ socintion. Some are very glad to have a good ex cuse to refuse their importunate friends.

## NEW MUSIC.

Wo are in receipt of new music from the Anglo Canadian. "On the Rolling Wave," worda and music by Godfrey Marks, a song of much beauty of exprossion, with life in every line. Another, both barritone songs, "Nevor Despair," by J. L. Molloy, has vim and force in it. "Love is a Dream" is what might maturally be expected of a master of song-"dulcet, delicious and drenmy,' a soprano of good voice should make a decided hit with this work of S. F. Romday.

We have received from I. Suckling \& Sons, Toronto, the follou ng recent additions to their catalogue:-
"Thine for Ever," valee-C. A. E. Harriss.
The graceful flow of melody and its adaptability for dancing could not be better.
"Buyle Call," -Grand march Militare-J. H. Wallis.
Inspiring, bold and melodious, and in original style.
" Bohemian Girl,"-Fantasir- Boyton Smith.
The beautiful airs of Balfo's most successful opera are here arranged in an effective and not difficult for pimo.
"Cujus Animan "--Transcription-W. Kulie.
This arrangement hy Kuhe has already proved itself to be a very popular danwing-room piece.
"Happy Monents"-Gavotte-C. A. E. Harriss.
The Gavotte is now a popular form of drawing-room music, and this is a graceful and pleasing one.
"Indian Summer"-Dudley Newton.
A charming pianoforte solu, not difficult, and very graceful.
"Souvenir de Versailles" --G.avote--Victor Delacour. This Gavotte had a great success in England.
"The Mountain Stream"-A. Liddabl.
A very pretty and pleasing characteristic piece.
The Author of "John Halifax, Gentleman," requests Colonial papers to pleaso copy. We cemply with pleasure.

English yet! Hough strange your faces Browned with hard Colonial toil,
lu your hearts ye lieep your places, Brothers born on foreign soll.
Listen in each distant clime
To our Euglish Christmas chime.
English yet ! Should ever tronble Enter your dear mother's door, Would ye not then love her double? Shed your blood, expend your store? Nor in ends o' the earth forget
That ye are Enghish yet?

## 736 OSTE

## STAPLE FANCY GOODS,

 NOVELTIES, ETC., ETC., JUST OPENEDcomplisina:

## Music Boxes,

## Mouth dryans,

## Key Rings,

Tape Measures, School Bags, Giames,

Drawing Slates,

## Scholars' Companions,

Paints,

## Checkers,

Playing Cards, Fine Purses,
Postage Stamp Boxes (Pocket), \&e., de.
$\qquad$ $\cdots$ $\qquad$
these goods were

-FOR-

## SPOT CASFI

And will be sold at low prices and on satisfactory terms.
INSPECTION AND CORRESPONDENCE SOIICITED.

## THE TORONTO NEWS COMPANY,

$4:$ YONGE STREET, TOLONてO.

English yet! The world seems narrow To your hearts so warm and wide: And they fly straight as an arrow Hrme to us each Christmastide. And our eyes with tears aro wet Thinking yo are English yet.
-The English Ilhustrated Mayazinc.

## TRADE NOTICES.

We notice in the Viotoria, B.C., papers lengthy descriptions of the British Columbia Stationery and Printing Company, situated on Government street, adjoining the post-ofice. Troubles of various kinds have tended to retard this company, the fire in Van. couver in a branch store, and the collapse of the shelving, causing serious loss, in Victoria, has done much to discourage them. But the managers censed to worry, and soon complete stocks were again on hand until now they are equal to all demands. J. A. Hart is managing the Victoria store. Those Ontario boys are to the front wherever they go.
W. Bryce, Toronto, sends us a handsome frosted calendar, ornamented with redbreast and wrons in colours in a wintryseene of bare branches and snowclad earth.
Ho hands us also the Dominion Almanac ( $\overline{0}$ centa), produced by the Toronto Lithographing Company. Well got up in handsome cover, well illustrated, but shows a littie too evidently the advertising scheme in its almost every page.
He also hands us the charming Christmas number of Chatterbox with its Sweets to the Sweet, handsome coloured picture.
It is decidedly the best holiday number of the season for young folks.

Joun Walker \& Co., London, send us samples of their miniature diaries, fine morocco, numbers one to four that are both handsome and useful. Well gilt, well bound and complete in the many requisites required for daily memoranda, as a vest pocket. reminder of duily wants they are complete. A good pencil in a loop at the back is a supplementary article, the use of which is obvious.

Brows Bros., Torinto, who have manufactured the "Canadian Diary" for twenty-three years, this year produce an even more varied assortment than usual. As the years advance so advances the variety and structure. They now turn out 100 differont varioties varying from the limp cloth at $\$ 1.00$ a dozen to that complex and complete No. 69 in morocco at S36. The one before us, No. 64, Persian calf with flap and loose back, gilt edges with bill compartment is one of the most convenient for carrying in the coat pocket and contains a valuable epitome of business information. It is well and strongly bound.
C. M. Taylor \& Co., Toronto, are sole Canadian agents for a very useful toy. It is made after the manner of a tape line, and when drawn out of the case we see the full alphabet printed on linen with illustrative pictures accompanying each letter. It sells for forty cents and sells at sight.

# NEW CANADIAN B00K 

JUS'J PUBLISHED.

## MARCUERITE, oв тне ISLE OF DEMONS,

## And other Poems,

By GEORGF INIAEIIN.

Printed in Beautiful Style in Blaok and Red, and Bound in Fandsome Cloth Binding.

## $\$ 2.00$.

Mr. Martin, is well known in Montrenl, as a poet of great originality and power. Ho has taken for his main theme the most romantic and touching story recorded in the anmals of Canada and has treated it in a style to reflect credit upon our literature.
The subjects of the amaller poems are such as appeal to all Canadiane. They are full of local color and local allusion.
Those who want to send away some specially OAINADIAN CHRISTMAS GIFT cannot do better than send this volume.

## DAWSON BROTHERS,

Publishers, Montraal.

## STANDARD PUBLISHING COMP'Y,

(LIMITED)

BOOKSELLERS, STATIONERS, \&c.,

## 117 YONGE STREET, 117 <br> toronto,

Would invite the attention of Trade to their large stock of 'lheological, Scientific, Historical and Miscellaneons Books.

Special Bargains for Cash.
MAMMOTH BOOK EMPORIUM.
R. W. DOUCLAS \& CO.,

DEALERS IN
Ancient and Modern Books, Stationery, Etc.

The most extensire and valrable Retail stack in Canada.
250 YOA GE STREET, 'URONTO,

Donald Bain, of James Bain \& Co., deberves crodit for a very neat device for handling tissue paper. It is simplo and complete, being in reality a low table, two feet high, and the width of a sheot of the paper. Iron rods, thirty five in number, are set in at the top, on which that number of shades can bo hung. Those who soll the article will apprecinte this new invention, which has beon patented, and will be offered for sale to the trade.

Neif Cataloaues. -That of S. R. Brigge, Toronto, for September, shows an incrense of many pages, the large number of works being publisined by him compelling constant enlargement of his list.

John Britnell, Toronto, has issued a new catalogue of old and rare books, but such has been the demand that already nearly all those contained in it are sold.
The latest list of music of the Anglo-Canadian oontains many and choice pieces.

A Tononto Book Stohe: Williamson \& Co. This well and favourably known book-house was founded some thirty years ago by J. Cumningham Geikie (author of "Lifo of Christ," utc., and now an Anglican clergyman), who was in turn succeeded by Rollo $\mathbb{E}$ Adam, G. Mercer Adam (look out for the Algonquin maiden !), Willing \& Williamson, and some yoars age by the present firm. From its very incep. tion it has been an important factor in the wonderful literary growth of our province, and more especially in this scholastic nity of Toronto, and at the present time they have customers from Vancouver to Halifax. A look over their shelves revenls the fact that the leading publishers of England and America are well represented. Special prominence is given to the higher grades of university and college books, to the best works in medical and surgical science, to the nower works in scientific discovery, biography, travel, poetry, general literature, and also the better grade of novels. You tind the pocket editions of the old and favourite authors, portly octavos for the library, editions de luxe for the book collector, the standard sots in all varietios of fine binding, and an unusually choice collection for the young folks. For this season special attractions collected are : gift books, such as Thackeray's "Mahogany Tree," a handsome volume with photographic illustrations; Mr. Hamerton's uew work, "Imagination in Landscape Painting," an olegant folio, with illustrations after Claude. Rombrandt, Rubens, Turner, etc.; Editions de Lsuxe, Dickens, Thackoray, Prescott, Shakespeare, otc., etc., offor unusual attractions to the connoisseur. Guethe's Reynard the Fox, Kaulbach's and Wolf's famous illustrations, the favourite Irving books, Old Christmas and Bracobridge Hall, with the quaint illustrations of the lamented Randolph Caldecott; $\AA$ collection of twenty original etchings by Moran, Farrer, etc., and hosts of other beantiful works of art and value. In the children's department the variety and beauty of the season's books show what care and thought is given now-adays to the coming generation. Bibles, prayer-books, Church services, in original bindings; leather goods of European aud American manufacture vie with each other in originality of design and excellence of workmanship. An early visit to this well-equpped establishment may bring profit as well as pleasure. As the immortal Ben Johnson says, "While you


## Fox 1887.

## GOOD PAPER.

## G00D BINDING.

## Introducing many Sperral Features.

"Conspicuously excollent." - Statimary Trades Journal.
"Sure to have a long pupularity." - Publishers' Circular.

## (G: Trude List on application.

## LIST No. 3.

Notice to the Music Trade and Profession.
INERINGMMXINT OI COHYRXGEIT
Tononts, November 16th, 1880.
The following are our copyrights for Canada:
VOCAL.
Consider the Lilies (Sacred Sons)............................. . . R. Topliff. The Mariners--(I Naviganti, Vocal Trio)...................... Randegger. PIANOPORTE.
Pianoforto Catechism. . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . E. E. N. Lott.
Bal Jasque - (Nept Airs de Ballet) Op. 20 . ..... . . S. Jadassohn

" 3-Ja Danse des fées. - Lu Pas Seul.
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BOOK NOTES.

MAPLE LFAVES.
Just as we go to press we receive two of the most notable Camadian books issued in several years. With the exception of "Tecumseh," they stand almost alone as works of rare merit. We have, therefore, no hesitation in giving a good share of our limited space to some notice of these two Christmas presents to the intellectual Canadian.

## A POET'S ADVENT.

Unknown to fame is the name of George Martin, who, we judge from the preface, is a Montreal business man. but not long will be unknown, at least in Canadian honseholds whero love of poetry forms any part of the enjoyment of the inmates.

Many of the poems have appeared in periodicals-never before in book form. The book is entitled, "Marguerite and Other Poems." That from which the title is taken, with others, deals with the old, old days of French Canada, and gives a vivid picture, as only poetry can, of the dangers and the hervism of the first settlers. "The Herues of Ville Marie" tells of the heroic conduct of the brave seventeen under the leadership of Daulac, who for ten days stemmed the torrent of the hordes of confederate Indians who had made a pledge to destroy the infant settlement.
lake the verse narrating the ove before the battle:-
Oh ! rest-weary soldiers, oh! sleep-while the stars
Are shining abeve sout through leaf-fretted bars;
But fail not to ronse with the enlimuner of day;
For already the Mohawks have scented their prey.
Then the climax:-
In a moment tis over! flash blendiug with flash,
As sword-blades and tomahaws bloodily clath;
"Virc le Canada!" J)aulac exultantly cried, 'Ihen, with $n$ cross to his lipu, like a martyr he died.
Let us give a verse from "On Mount Royal"; we would that we could give more. It treats of the, as it were, afternoon of courtshnp, won, but still faintly doubting of the future; her doubts are dispelled :-

> A tear in her bright evo glistened, The soft brete wafted her hair Adrift on his face, when she listened As if to a voice in the air
> But neither, he word nor token, Behoove it the word to know
> How the chain of her doubt was broken. Whitst the sun in the Wrest hung low.

Tho selections we give at random. There is a purity of diction, a rythmical cadence flowing through the entiro book. There is not a weak preni in the whole. One rather lenxthyone, "Peter Whimple's Courtship,", somowhat after the fashion of ".John Ciilpin's Ride,'. is of a diflerent urder from thase quoted, and rich in comic incident. Then there are :- "The Newsboy," "Montreal Camival Sports," all delightful in their way, with many others, bright and cheery, not the

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least being "Hallowo'en in Canada," a rich tale of how a couple, years happily marriod, pouted for days, and spoke not till each, following the custom of Hal lowe'on, found again thoir tongues-and their happiness.
We are sorry we can do but scant justice to this admirable work-the principal poem, Marguerite, we do not even tunch. The lateness of the arrival of the book, and the necessity for immedinte issue of the paper, is our apology to the author if we have done him but scant justice.
We regret that it has not been earlier introduced to the trade, purchises of such works having been made months ago fur holiday time, but even now we would cordially advise the aldition of some copies.
The work is published by Dawson Bros., Montrenl, at $\& 2$, and is fittingly and hand 30 mely bound in scarlet and gold, the cover handsomely designed, while a red line border beautifes each page.

## THE NEW NOVEL

To the joint authorship of G. Mercer Adam and Miss A. Ethelwyn Wetherald we are indebted for a Canadian novel in a department of literature hihterte little worked by native writers, and dealing with an era of our history little known to our countrymen. The period is the rather distracting interval in our political history between the war of 1812 and the Rebellion of 1837, when the Province was under the autocratic rule of the "Family Compact." It is this period which the authors have endeavoured to illustrate by the production of an historical romance entilled "An Algonquin Maiden," and by the presentation in its pages of the various types of the races-English, French, and Indian - which have figured so picturesquely and romantically in Canadian nationality. This pleasingly-written story, while it attracts and interests the Canadian reador, will, by its realism and close following of facts, do much to stir.ulate the study of Canadian nunals, and to throw the ghmour of romance over the Eng. lish period of the native history. The chief scenes of the story are Barrie, and the neighbourhood of Lako Simcoe, the Provincial capital - "Mnddy Little York," and Stamford, and the summer home of the Lieutenant-Governor, Sir Perenuire Maitland. The prominent characters are the two loves of Edward Macleod, aon of a navel officer, who had settled on the shores of Lake Simcoe after the war of 1812. Helene de Bercay, the daughter of a French Hugenot noble, and an Indian maiden of the Algonquin-Huron tribe. The other persmanges introduced, and whose love affairs the reader will follow with interest are, Rose Macleod, Edward's sister, and a young land surveyor, named Allan Dunlop, who figures prominently in the politics of the time. The story we shall not attempt here even to outline, but refer the reader to it as a work of absorbing iuterest, written with much charm of manner, an enthusiastic love of nature, as revealed in the woods and waters of Canada, and a manifest familiarity with the politics and social events of the provincial capital sixty years ago. W'e congratulato, not only the authors, but Canadian literuture, on the appearance of this successful effort in the fieli of Canadian fiction. We need hardly say thet it is sure to meet with a wide, and we trust, with a romuserative sale.
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W. Brigas, Toronto, announces as being ready this month, "Living Words," or Sam P. Jones' Own Book. sermons and sayings delivered in Toronto and eleewhero, with a full account of his life, written by himself. An illustrated octavo book of nearly 600 pages. To be sold only by subscription.

Seldy \& Co., Toronto, have published "Talks for the Times," by Rev Joseph Wild, D.D. Cloth, \$1.

A man who "draws" as a preacher, has sermons should have good sale among those who admire an erratic and somewhat illogical pulpit orator.

Standard Publishing Co., Turonto, have just issued "Reasomable Apprehensions and Reassuring Hints," bei.g papers designed to attract attention to modern unbelief and to meet some of its fundamental assumptions, by Henry Footman, M.A.

The opinion of the Spectator is justified when it says "This is perhaps the calmest, the most courageous, and the steadiest offort to look modern unbelief in the face which we have yet had from a clergyman of the Church of Englaud." 90 cents.
"The Serptre's Creed," by Rev. Nevison Loraine, at 50 cents, is another of the sane class of work as the last mentioned, a treatise that, small in compass, contains a great deal of sound reasoning. The argument is clear and concise, and a valuable book for the reasonor, be his opinions what they may.

It is a lattle singular that both these books, the first issued by the Standard, we have the pleasure of reviewing, are both, though the Company is in reality the publishing house of the Baptist denomination, from the pens of ministers of the English Church. It shows the Catholicity of the house.
— 0 -
W. Bryce, Toronto, gives us another of the popular series ( 25 cents), "Little Lord Fauntleroy," by Frances Hodgson Burnett. Originally appearing in St. Nicholas, it receized the admiration of all. Said a competent critic, "It is the best youth's book I ever read." The aged youth will find like pleasure in its perusal.

## CORRESPONDENCE.

Tonosto, December 8th, 1886.
To Editar Books And Nomons,--
Mn. Editon, -The l'all Mall Gazette, in a rocent number, says, "There can be no doubt, in any reasonable mind, that many of the Freach bookshops of the Leicester square guarter, exist simply as centres of corruption. A glance at their windows sulficiently proves the fact."

Does this in any way explain away the statement of your 'loronto livokseller in the November namber of your publication? Would a bevy of boss at a newswinduw in the ward wherein was displayed the pink sheeted "Police juurual" represent very faithfully, to a passing stranger, the state of morals in Toronto? Just as little would a crowded window in Wych street, or Holywell street, of unsavoury fame, represent the morals of Eugland, or oven of my natire

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city (London). Your correspondent's readable letters are not overloaded with charity at any rate, nud did I caro to examine Toronto in his spirit I fear I should find a good many black specks.

Yours truly, Eanest.
Montreal, Dec. 6, 1886.
Jear Ma. Evitor, -The Christmas season is once more upon us. Again we feel the clear, keen air of winter, which brings out so strikingly tho peculiar beauties of the winter city of Oanada, and which has caused her name to be associated far and wide with the varied sports and pleasures of our now famous cernivals.

Referring to Christmas cards, wo would draw attention to the new lines produced by Mr. J. T. Henderson, who most certainly deserves credit for his yearly productions of Canadian Christmas cards, when other publishers, discouraged at the limited market, quietly retired. His present series consists of four pretty designs, suggestive of winter sports, engraved and illuminated in colours, well executed by Mr. Edwin Cox.

The Geo. Bishop Co. are also in the field with a line of Cauadian cards entitled the "Gem" series.
A call at Messrs. Drysdale \& Co.'s finds the head of the firm energetically at work as usual, and his report of business generally is very encouraging.

Messrs. Dawson have not yet made a full display for Christmas, but it will, we feel confident, sustain the high standing of the firm for carrying the best, and at popular prices.

Unit.

$$
\text { Otrawa, Dec. 6, } 1886 .
$$

Elifor of Books and Notions,-
Sik, - This month, the most interesting and important one in the whole year to all those who have anything to sell which can by any means be twisted into the shape of a present, has begun here in a rather neutral manner, neither promising very woll nor very ill to the anxious gaze of the merchant's eyes. The great question that agitates the business man's mind just now is the advertising one. How best to bring himself and his wares before the buying public is the problem that every merchant wishes to solve successfully, and toward the solution of which all make more or loss pertinent eff rts.

My orrn impressi in is that the daily newspaper is becuming more and nore ralueless as an advertising medium. Its advertising columns are growingl so bulky, and the styles of advertising so hackneyed, that I think the rast mass of the newspaper reading public passes them over with increasing inattention and indifierence.
lours, se., Mermant.

Simcoe, Dec. 2, 1856.
Dean Sir, - Business was fairly good during fall, but very quiet lately.
Our litilo town has brightened up a good deal this year. Plate glass and other improvemonts show a healthier state of trade, but I do not anticipato a boom this sear. Prices of produce aro too low. Wishing you the compliments of the season,

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[^0]:    *Since the above was written we have read the reports of the interview published in the daily papers, which are in smone respects inaccurate. The publisher of this journal Was the only new-paper man pre-ent. Our report may be considered ufficial, not only from the Association, but also frum the Minister. It is strange that the jmpurtant matter and the only one of real interest, as to how the information was to be siven, namely through Buoks and Notions was omitted in the Telegram. Was it an oversight?

[^1]:    It ivin monummatil wark, a nohla tributa to cour gand old

