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THE TRADER.

"A Journal devoted to the interests of the Hardware and Jewelry Trades."

VOL. 2.

TORONTO, NOVEMBER, 1880.

NO. 8

THE
'Commercial Traveller'
AND
'Mercantile Journal.'

The only Organ of the Commercial Man
in Canada.
Published monthly at \$1.00 per year in
advance.

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medium of advertising, and to country mer-
chants for its reliable and authenticated price
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ALL KINDS OF PLATE, JEWELLERY, ETC.
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Monograms designed and engraved in
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GUNS, RIFLES,

And Sporting Goods of all kinds.

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TORONTO.**

Canadian Agent for W. W. GREENER, Birming-
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GEORGE GIBB, Bristol; WILLIAMS & POWELL,
Liverpool; THOMAS TURNER, Birmingham.

I have pleasure in informing the Trade that I removed my business to larger and more commodious premises, and that in future I shall be found on the First floor of Manning's New Block, No. 29 King St. West, where I shall be happy to meet any of my customers in want of

RIFLES, GUNS or SPORTING GOODS OF EVERY DESCRIPTION.

As heretofore, I shall keep Guns manufactured only by the best English makers, which are guaranteed to give entire satisfaction to the purchaser and fully sustain the well-earned reputation of the manufacturer They are imported under my own special supervision and close inspection, and the public may rely on obtaining only first-class goods, as I shall offer no other for sale. Illustrated Catalogues sent free on application.

\$50.00!

REWARD.

It having come to our knowledge that imitations of our justly celebrated "Sheffield Sterling" Spoons and Forks are being put upon the Canadian market, we desire to notify the trade that we have registered the name "Sheffield Sterling," as our Trade Mark in the office of the Hon. the Minister of Agriculture at Ottawa, (No. 1421) and that any person found guilty of illegally using the afore-said Trade Mark, or vending any such imitation, is liable to prosecution for misdemeanor.

The test of ACTUAL WEAR has proved that our Genuine Sheffield Sterling Goods are the best unplated Spoons and Forks ever offered to the public of Canada, and their Trade Mark has become valuable as a recognized guarantee of superior excellence of quality and finish. In order to protect the Trade from the worthless imitations of our goods that are being imported into this country, we are prepared to offer the above reward for the conviction and punishment of any person illegally using the above Trade Mark or vending imitations of our goods. All our unplated Spoons and Forks are stamped "Sheffield Sterling" "Crown S or X," and every dozen is wrapped in a special guarantee wrapper. For sale only by
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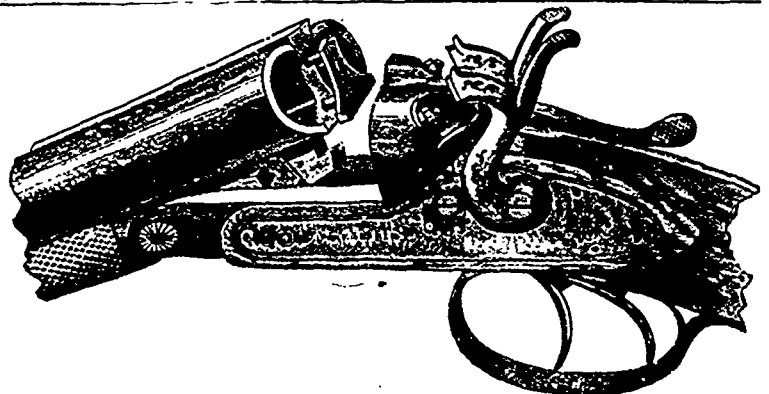
**ENGLISH
GOLD JEWELRY.**

We beg to inform our friends that our New Goods are now arriving, and we shall show during the month of November, one of the Largest and Newest Stocks in the country.

ALL NEW GOODS!

We also keep a Full Line of
**WALTHAM
WATCHES,**
GOLD AND SILVER CASES,
of the best American Manufac-
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at our goods, and will show them
with pleasure.

J. SEGSWORTH & Co.,
Cor. Scott & Wellington Sts.,
TORONTO.



P. W. ELLIS.

R. Y. ELLIS.

M. C. ELLIS.

P. W. ELLIS & CO.,**NO. 31 KING STREET EAST, - - TORONTO,****Manufacturing Jewelers and Watchmakers,****IMPORTERS AND JOBBERS.****WATCHMAKERS', JEWELERS' AND ENGRAVERS' TOOLS, MATERIALS,
SILK GUARDS. | LATHES AND GENERAL SUPPLIES. | SILK ALBERTS.****Diamonds, Real and Imitation Stones****SPECIAL ANNOUNCEMENT.**

We have much pleasure in notifying the trade that in order to still further meet the wants of our rapidly increasing business, and to enlarge considerably our manufacturing facilities enabling us to supply all the latest Novelties and Styles in Gold Goods. we have taken into partnership MR. R. Y. ELLIS. The new firm will be known as before, under the name of P. W. ELLIS & CO.

We trust that with an abundant capital and enlargement of our facilities. to still further merit the patronage so liberally extended to us by the trade throughout Canada. Our department will shortly be complete in every particular, and our constant aim will be as in the past, to show all the newest and best quality of goods. Thanking the trade for past favors,

We remain, yours, respectfully,

P. W. ELLIS & CO.**SOLE AGENTS FOR PATENT NICKEL DUST PROOF KEYS.**

These Keys are now so universally used, that comment on their superiority over all others is unnecessary. We would call special attention to the new Gem Charm Key, the neatest Key for hanging on the chain ever introduced.

Send for sample and price.



STYLE C.



**NEW
GEM DUST PROOF KEY**

A Neat, Cheap and Substantial Charm Key.



STYLE A.

We beg to announce that we have a full complete stock of these Keys now on hand, and all orders will be filled promptly. We hope now with new arrangements with the manufacturers, to have constantly on hand a large stock to keep pace with the increasing demand.

Orders for any size and quantity filled at once. Samples cheerfully sent to any address on receipt of card.

**SOLE AGENTS FOR
DUNCAN'S EASY FLOWING HARD SOLDER**

AND DUNCAN'S NEW SPECTACLE HARD SOLDER,

Specially prepared for low quality gold spectacles, filled or hollow rings. Equal to best hard solder, and flows without trouble. Acknowledged by the trade to be a boon for jobbing purposes. It is put up in boxes with prepared flux and directions. Price 75 Cents.

We would respectfully request that all orders should be sent on as early as possible, intended for holiday trade, so as to ensure promptitude.

P. W. ELLIS & CO.

THE TRADER.

TORONTO, ONTARIO, NOV., 1880.

Distributed free to every Jeweler and Hardware Merchant in Canada.

Advertising Rates.

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Quarter Page, - - -	8 00	"
Small Advertisements, 8 cents per line.		

A Discount of 25 per cent. will be allowed from the above rates for yearly contracts. All advertisements payable monthly.

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THE TRADER PUBLISHING CO.,
Box 1325, Toronto, Ont.

GOOD TIMES.

Without doubt, it can be now safely said that the long looked for "good times" have come again. From all parts of Canada the reports come, "selling more goods than formerly, and money coming in more freely than before." In spite of what "old croakers" say, there is not the slightest doubt, but that we are now fairly round the corner and on the highway to prosperity. With good crops and good prices, our farmers should now be in a position to settle up old scores, and country merchants should see that this is promptly done. They should also make an effort to get their business down to us near a cash basis as possible, and let their customers understand that it pays to buy for cash. The fact that times are now good, will not, we trust, lead to over speculation, one of the greatest evils which can befall any business community; rather let them husband their resources, and prepare for the period of depression which in a few years must follow over trading. A great many traders in good times, when trade is brisk, and they are making money are apt to put on too much style and spend more money on themselves than their circumstances will warrant; in common parlance, "they feel their oats," another very fruitful source of commercial disaster, which can easily be avoided if they would only exercise common caution. To all we would say, while it is necessary for business men to speculate upon the future probabilities of trade it is always safe to avoid extremes. The careful man is generally the successful one.

CASH vs. CREDIT.

This somewhat celebrated case has been upon trial in this and other countries for a number of years, and strange to say although the verdict has invariably been recorded in favor of the plaintiff, the friends of the defendant keep edging him to fresh trials. It is now a pretty well understood fact in commercial economy that the closer a merchant can come to a cash basis in all his transactions, the nearer he is to independence. The man who buys for cash, can always command the lowest price in the world's markets for what he wants to purchase. Having bought cheaper he can afford either to sell cheaper or also make an additional profit on his goods, over and above his competitors in trade. When he sells his goods he is sure of the profit he has made because he never can have any losses by bad debts. He has to pay no commissions for collecting his accounts, no discount on paper he wishes to negotiate, nor interest on over due accounts; in fact, he has the ball pretty much at his own feet, and it is his own fault if he cannot make money rapidly. In the United States the tendency is altogether towards short credits ranging from 10 to 20 days, and merchants who have tried both systems, say emphatically that they have no desire to go back to the old method again. And they are right! What we want in Canada is shorter dates and prompt payments. Any merchant who makes a habit of neglecting to meet his notes at maturity should be made to understand that it is bad policy on his part, and does not pay. The general terms now in Canada, are four months, or five per cent. off thirty days or six per cent. off cash on receipt of goods. Now it seems to us that these inducements are great enough to make any merchant who can afford it, and is not wilfully blind, take advantage of the cash discount, and at least buy for cash, however he may dispose of his goods afterwards. In no way that we know of can he get so good a return for his money—six per cent.—seventy-two per cent. per annum, is hardly an advantage to be thrown away. It means that the cash purchaser can buy his goods six per cent. cheaper than his competitor who cannot plank down his money on the spot, a percentage in these days of close shaving that amounts

almost to a profit in itself. We know firms who always pay cash, and they tell us that they can pay their rent and assistants' expenses out of the saving effected by these cash discounts. If our merchants, when buying, would take care not to purchase more than their means would allow they would find that in a very short time their business would be in a much more healthy and prosperous condition.

THE NORTH-WEST.

Probably there is no part of the world that, agriculturally considered, is attracting more attention than our own North-west Territory. Comprising as it does millions of acres of the richest wheat growing lands in the world, it is no wonder that the farmers of the older provinces, who have cropped their farms to poverty, or their less fortunate brethren in the old world, whose holdings were never in any other condition, should turn themselves thitherward as the Mecca of all their hopes. It is a noble heritage, and those in the older provinces who have not had the privilege of seeing its capabilities can form but an imperfect estimate of its importance. To us it seems to be the future hope of Canada, and the citizen does not rise equal to the occasion to whom the question of an all Canadian emigration route is a matter of indifference. This question is, or ought to be one of the live subjects of the day, and on it both parties should for once be agreed.

From its situation, the North-west can never be other than an agricultural country, and, that being the case, it is a matter of supreme importance to the older manufacturing provinces to get it filled up as rapidly as possible so as to give them a larger market for the products of their workshops. That this process is at present going forward in no inconsiderable degree every one will admit; at the same time it is a well established fact that we do not get our due proportion of emigrants on account of their having to pass through American territory before they reach our fertile lands. It is also beyond dispute that many emigrants (some assisted by our Government) who left England for the purpose of taking up land in our North-west Territory have been tampered with on their journey by United States Emigration Agents, and the result has been that they have been induced to

locate in American territory instead of under the British flag as they had intended. What is our loss in their gain, but we are hardly philanthropic enough to look upon it with any degree of composure, and bid it God speed. On the contrary we can regard it as nothing less than a piece of sharp practice, and the only way we can put an end to such practices by unscrupulous opponents is to quit giving them any further chances. In other words, our emigrants must be sent to the North-west by an all Canadian route. The 414 miles of rail between Fort William and Winnipeg are being pushed forward as fast as the contractors can do it, but at the best it will take at least three years to complete it; and unless some of the "magnificent water sketches" are taken advantage of, and an all Canadian route thus formed, we must remain as at present badly handicapped in our race for human material with which to develop our immense natural resources.

Mr. Thomas Marks the well-known merchant of Prince Arthurs Landing, than whom there is no better authority, thinks that a Canadian route is perfectly feasible and can be had but with little outlay, and almost at once. In referring to a letter published by Mr. Marks some time ago the "Globe" says:—

"The plan proposed by Mr. Marks is to utilize the Canadian Pacific Railway from Thunder Bay to Lake Wabigoon as soon as Section A is sufficiently advanced to admit of it, and then transport the emigrants over the chain of lakes and portages between Lake Wabigoon and Lake of the Woods, taking advantage once more of the railway from Rat Portage to Winnipeg. The entire feasibility of this scheme is vouched for by our special correspondent, who recently made a canoe voyage from Rat Portage to Wabigoon for the very purpose of testing the merits of the project.

It is fully expected that the contractors for section A will have the rails laid by midsummer as far as the head of navigation on Lake Wabigoon, if not all the way to Eagle River. When the latter point is reached the route will be simplified and shortened, but even with the seven-mile portage between Wabigoon and Eagle Lakes to be overcome the scheme is well worthy of consideration. There is already a tug on Lake Wabigoon, and it would not be hard to supply others if they should be required.

The Government tug now at Savanna could be transferred by rail to Eagle River and thence taken into Eagle Lake, or now ones could be built for use on that sheet of water. Smaller vessels would have to be furnished for the navigation of War Eagle, Blueberry, and Boll's Lakes, leaving only a short run of two miles to be made by boat across Bear's Neck Lake, and a few short portages to be passed. It is calculated that by this route a passenger will be able to reach Winnipeg in six days from Toronto by taking the train to the last port the Lake Superior steamers on their way up call at by either line, and taking the train at once on their arrival at Thunder Bay. It would, of course, be useless to attempt to carry heavy freight over the portages, but hundreds of emigrants go up each year with effects that could be easily handled. It will be several years yet before the work is completed on Section B, and while we are waiting for it to be made ready for traffic the traffic itself might go on developing with considerable rapidity alongside of the line. The advantage of sending emigrants direct to Winnipeg over an all-Canadian route can hardly be over-estimated, and there is apparently no insuperable obstacle in the way of making the one in question a fairly comfortable as well as speedy one to travel by."

Selected Matter.

FEWER FAILURES.

From the statement of failures for the first nine months of the present year, just issued by the Mercantile Agency, we learn that the mercantile failures during that period are vastly less in number and amount than those of a like period last year, both in Canada and the United States, but the reduction is relatively less in Canada. The number of failures in the Dominion during the three quarters of the present year ending with September, was, according to Messrs. Dun, Wiman & Co., 779, with liabilities of \$6,880,611. How small a proportion these figures bear to similar periods in other years will appear from the following statement:

Nine Mos. of 1875	Number.	Amount.
1875	1,569	\$21,911,514
" 1876	1,256	17,786,140
" 1877	1,616	20,901,976
" 1878	1,212	18,133,321
" 1879	1,181	21,424,570
" 1880	779	6,880,611

The failures of this year up to Sep-

tember 30th, although they number more, do not amount to so much as those for one quarter of 1879. Comparing the third quarter of various years, we find similar results to those shown in the table, for there were but 180 failures in Canada this year during that time, with liabilities of \$1,210,768, whereas in other years they were for that period from three to four hundred in number, and the liabilities from four to six million dollars.

In the United States the falling off in the aggregate of failures is marked everywhere, in that period:

	Number of Failures.	Amount of Liabilities.
Eastern States	530	\$5,188,453
Middle States	1,691	22,213,759
Southern States	564	5,551,724
Western States	856	7,700,158
Pacific States & Territories	115	4,052,791
Total	3,176	\$45,010,185

The figures for same time in 1879 were: failures, 5,820; liabilities, \$81,054,940. Messrs. Dun, Wiman & Co., consider that: "The above figures will, no doubt, be accepted as a very satisfactory and gratifying evidence of the generally prosperous condition of the country. Should this ratio of improvement continue to be shown during the next three months, the failures for the year will be less, as compared with the number engaged in trade, than at any period since we have undertaken the compilation of these figures."—*Monetary Times.*

WHY MAINSPRINGS BREAK.

That the main springs of Watches are more liable to break during thunder storms than at any other period, is a fact well known to experienced watchmakers. They do not attempt to explain the phenomenon, but accept the fact and pocket the returns it brings them. An old watchmaker recently told us that, after a violent thunder storm, he invariably had a large number of watches sent in for repairs, and, in most cases, he found the mainspring broken. Electricity is, no doubt, responsible for the great number of mainsprings broken during the prevalence of a thunder storm. The modern practices of making a mainspring as large as the case will hold, thus putting a large quantity of steel in a small compass, has a tendency to make a watch a sort of lightning conductor, attracting the electricity from the atmosphere and increasing the tension upon the spring

with disastrous results. It is fortunate if the breaking of the mainspring is the only damage effected. Heat being a generator of electricity, it has been observed that more mainsprings break during the dog days—the sultry months of July and August—than at any other season of the year. Just why electricity should play such antics we cannot explain; some day, when the science of electricity becomes better understood, casualties of the character alluded to will be provided against. The extremes of heat and cold do not affect the working of watches, and, in making them, they are always tested at high and low temperatures. It seems singular therefore, that they should be affected by atmospheric conditions between the extremes. We leave the solution of the problem to practical horologists and scientific men, simply putting on record the experiences of practical watchmakers.—*Jeweler's Circular.*

BUSINESS CHANGES FOR OCTOBER.

John McLaren, Hardware, Mt. Forest, has sold out; Wm. Thompson & Co., Wholesale Hardware and Crockery, Toronto, has admitted Geo. Hutcheson and Fred. I. Menet as partners, style unchanged; C. C. German, Jeweller, Plattsville, sold out and gone to the U.S.; John W. McPhie, Hardware and Tins, Campbellville, has sold out to W. J. Sterns; Byron Smith, Hardware, etc., Dutton, Selling out; R.Y. Ellis & Bro., Hardware, Ingersoll, dissolved, A. H. Ellis will continue, P. W. Ellis & Co's Manufacturing Jewellers, Toronto, admitted R. Y. Ellis as partner, style, same as before; J. H. Robinson, Jeweler, Parkhill, has removed to Norwich; R. A. Burton, Hardware and Stoves, Strathroy, gone out of business; Thos. Gibson, Hardware and Tins, Walkerton, admitted James Blair as partner, style now Gibson & Blair; Walker & Hanson, Hardware, &c., Truro, N.S., sold out to G. S. Chambers & Co.

NOTES.

Two thousand six hundred and ninety-two ounces of gold, valued at \$56,000, have been mined at the Rose Montague mine, Nova Scotia, since June, 1879.

A LIVERPOOL ship which has just crossed the Atlantic sailed through ten miles of deal boards, a fact which would point to the loss of some large timber-laden ship. Some of the deals were picked up, but no mark was found on them to lead to their identification.

M. E. J. Hine, of the E. N. Welch Mfg. Co., was elected President of the New York Jewellers' Association. Mr. Hine is well-known to the trade as a gentleman of rare business ability. He succeeds Mr. D. F. Appleton, who has served the Association several years as president officer.

IN a recently insolvent estate the dividends on which amounted in all to seven and three quarter cents, the latest dividend was received by a creditor, a drug house, in the shape of a cheque for 3 cent in the 3, amounting to ninety cents, payable in another city—with 25 cents to pay to get it cashed!

ONE of our wholesale dry-goods houses, says an exchange, has a new clerk, whose father from the country went in to see him the other day and was surprised to learn that all the salesmen had nick names. He asked the floor-walker why his son was called "Jury." "Oh," was the reply, "he is always sitting on cases."

MESSRS. W. BELL & Co., organ manufacturers, of Guelph, have just received a cablegram from Mr. W. J. Bell, stating that he has concluded arrangements with a European firm for the supply of a thousand organs a year. The instruments are to be shipped at the rate of twenty per week.

THE Japanese Government has recently withdrawn from circulation ten millions of dollars in paper currency, which will be publicly burned. It is quite evident that their estimate of paper money is very different from that of our Rag Baby friends.

THE Commercial Editor of the London *Daily News* some months ago began an attack on the system of "dating forward" in the drapery trade, which was coming into vogue in England. By persistently presenting objections to the system it has apparently been destroyed, many houses that had resorted to it having abandoned the practice.

AN insurance agent in the North of England states that a short time ago he received payment of a premium by a bank-note, on the back of which he found written, evidently by a Scotchman, the following epigram:—

"A wee short while ye hae been mine,
Nae langer can I keep ye;
I hope ye'll soon be back again,
And bring anither like ye!"

A fortune awaits the man who will invent a decent street pavement. So far the right thing has failed to appear. Wood doesn't last, stone rattles and tears vehicles to pieces, asphalt gives horses no "hold," and iron is no good. What is wanted is something that will combine the advantages of these, and the disadvantages of none of them.—*Boston Transcript.*

THE CREDIT VALLEY RAILWAY.—A number of the municipal directors of the Credit Valley Railway were in session at the Rossin House last week. Their object was to gain information on certain financial matters in connection with the road. Mr. Laidlaw, who was present, addressed them at some length, and at the conclusion of his remarks the directors expressed themselves as being thoroughly satisfied with the explanation.

THE Natal Mercury says:—There seems to be no limit to the diamondiferous wealth of South Africa. New rushes are of weekly occurrence, and Jagersfontein is producing monster gems. Kimberley has now become little more than a capitalist's mine, so that the new diggings will prove god-sends to the poor men. No mean authority told us two days ago that the out-turn of the diamonds last year was eight millions sterling, of which he reckoned not more than one tenth remained in the country. It seems incredible.

NEW LIGHT FOR WAR.—The experiments recently made with the electric light at the fortification of Metz indicate that it can hereafter be advantageously employed in siege operations. Targets were illuminated on a foggy night by means of electric lights placed at a considerable distance, and the artillery practice was but little inferior to that carried on in broad day-light.

A FEW days ago a gentleman passenger on the Grand Trunk train going west, was put off the cars at Scarborough because he was travelling on a ticket the date of which had expired. He claimed that the lapse of the ticket did not invalidate it, and it is believed the matter will be aired in the Courts. The question is a very important one, and if there is a doubt about it the sooner the doubt is set at rest the better.

THE well known hardware store of R. Y. Ellis & Bro., of Ingersoll, has lately been dissolved. R. Y. Ellis, retiring, and his brother A. H. Ellis carrying it on himself. As stated elsewhere Mr. R. Y. Ellis leaves Ingersoll for the purpose of going into business in Toronto, and his departure from Ingersoll was made the occasion for presenting him with a very handsome Diamond Ring and an Address, expressing the high esteem in which he was held by his fellow-townsmen.

A SOMEWHAT unusual expression of sympathy with a debtor was given at a meeting of the creditors of Mr. William Hewitt, of this city, hardware dealer, some days ago. A Toronto creditor moved, a Montreal creditor seconded, and all agreed to the following resolution: "That this meeting sympathises with Mr. Hewitt in respect to his financial position, and that, in the opinion of this meeting, all creditors of Mr. Hewitt should grant him an absolute discharge from their respective debts, his embarrassment being purely a matter of misfortune." All creditors present at once signed the discharge.

MESSRS. P. W. Ellis & Co., announce a change in their firm in this issue. The new partner, Mr. R. Y. Ellis, of Ingersoll, is a pushing and experienced business man, and with his assistance the business should become more prosperous than ever. In addition to the business change in the firm of P. W. Ellis & Co., the senior partner Mr. P. W. Ellis has entered into another partnership, a matrimonial one, the partner in this case being Miss Gooderham, daughter of the late James Gooderham, of this city. The happy couple left Toronto on Wednesday afternoon for New York, where they intend spending their honeymoon. We offer them our sincere congratulations.

SPEAKING of discounts "off list price," the boys are telling a pretty good one down at Corn- ing, N. Y., about a young fellow in commercial life named Blackie. Blakie? Yes, Blakie. He was in the hardware line. One day, when the boss was at dinner, a countryman came in to buy some nuts. He had found an article that suited him, and wanted a dozen. Young Blakie looked at the price list and found they were listed "25 cents a dozen, 30 off." He gave a low inverted whistle, and then, with a sudden inspiration, he handed the customer 5 cents, and told him he could buy the nuts at the other store. "By George," he said, when he was telling the governor of the transaction, "I thought the best thing I could do was to save the nuts, anyhow."

We are glad to hear that Mr. Trowern, of the firm of Welch & Trowern, is rapidly recovering from his recent severe attack of Typhoid fever. "Soldiers must be fearfully dishonest," said Mrs. Partington, "it seems to be an occurrence every night for a sentry to be relieved of his watch."

The Minneapolis Board of Trade has passed a resolution to co-operate in efforts to bring about a railway connection between that city and Sault St. Marie, to effect a junction with the Canadian system at that point.

We observe with pleasure that the wholesale hardware and crockery house of Messrs. Wm. Thomson & Co., of this city, has admitted to a partnership Messrs. Geo. Hutcheson and Fred. J. Menet, who have been for years intimately connected with the management of the business.

The rag money craze does not appear to meet with much favour in Europe. Several countries are making energetic efforts to resume specie payments. In Italy the premium on Gold is about ten per cent., and the Government wants a loan of a hundred million dollars in gold to resume specie payments. In Australia gold commands a premium of sixteen per cent. These countries do not propose to issue an irredeemable paper currency, but to work back to the gold standard, which has hitherto proved to be the only safe basis of business.

The Japan News gives the following financial lesson for beginners. — Awoda Soyemon, a highly respected man who live many years ago, in crossing a bridge at night dropped a piece of money worth 10 sen into the water. To recover the coin Awoda Soyemon bought a torch at a cost of 50 sen, and after much trouble, found the money he had lost. A bystander said to him: "Is it not a foolish thing to expend 50 sen to recover 10?" "No," said Awoda Soyemon, "because if the money had remained in the stream it would have been lost and of no use to anyone; but the 50 sen are not lost; they have been merely transferred from my possession to that of another."

SOME time ago a young man giving his name as J. S. Jackson, rented a store on King street, a few doors west of York street which he called the Masion de Paris. He purchased machines from city merchants, and stocked his store with feathers and other goods purchased on credit, but business did not prosper and a few days ago the landlord put Baliff Armstrong in the store for rent. Jackson, however, gave a cheque for \$25 for the rent and the baliff retired. When the cheque was presented there were no funds, and the landlord again called on the bailiff, but the latter found that Jackson had fled, carrying away with him the greater portion of his goods. Armstrong sold the goods for rent, and creditors to the amount of \$1,500 mourn his absence, the worst defrauded one being one of Jackson's travellers, who had been induced to put \$500 in the business. It appears that Jackson proceeded to Detroit, where, it is said, he was arrested on a charge of forgery committed in Paris, France, to which country it is believed he will be taken. Before absconding, Jackson defrauded his milk woman out of \$18. This is the same person who attempted, last spring to get ahead of the customs authorities by passing in fine French marble clocks at from two to three dollars each.

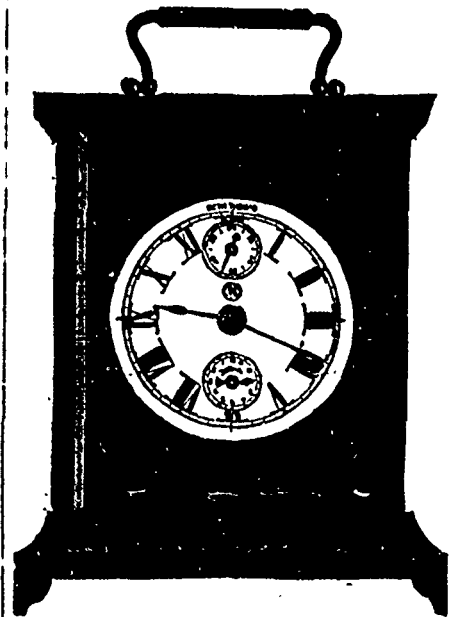
THE loss by the burning of the Ansonia Clock Factory, of Brooklyn, N. Y., will probably reach one million dollars. The insurance is said to be only a couple of hundred thousand. The fire was caused by the explosion of gas. No engines are located in the neighborhood, consequently the fire made considerable progress before the firemen could get to work. The little wheels, delicate works and cases of thousands of partly finished watches, and the works of thousands of clocks were melted and twisted together. A number of dwellings occupied by the employees were also burned. The occupants were unable to save their goods. The Works were the most complete in the country. Some of the machinery, which were new inventions, will be difficult to replace. Phelps, Dodge & Co., of New York, are extensively interested in the Ansonia Company.

It appears that sharpers who sail under false colours are not all dead yet, as the Meriden Britannia Co. have recently been obliged to issue a circular headed CAUTION, which runs as follows. — "It having come to our knowledge that a certain agent representing an American Silver Plate Co., of Meriden, Conn., has been endeavouring to mislead dealers in silver plate by giving them to understand that he is selling for and representing the Meriden Britannia Co., of Meriden, Conn. We take this method of informing the trade in general and our customers in particular, that we have no connection with the man referred to, and further, that he is in no way connected with the branch in this city or the works at Meriden, Conn. In reference to the above we have received the following characteristic epistle from one of our customers: "This fellow——late (Miss) Manager for the——Company, is now travelling in Canada for the——Co., they have secured a gem of the first (whiskey and) water; he can give Annanias one hundred and then grand discount him." We did not know that there were any such characters in the plate business, and if the above is correct, the trade should treat this and all such drummers with the only treatment they merit, contempt.

SOME little excitement in minor monetary circles here has been caused by the midnight flitting of Jesse Thompson, a bill discounter. Thompson was known as a broker, who discounted notes for people of small means. He also advanced money on jewellery, acting on behalf of those who had money to lend. Thompson's charges averaged from one to three per cent. per month. For a long time he has been hard up, and during the past week employed his time in scraping together, all the notes he could get together, and either discounting them or getting advances of jewellery on them. He also in cases where notes already had been originally discounted by him were falling due, got hold of the renewals, and instead of taking up the original note, discounted the renewal with another money lender, and pocketed the proceeds. This latter trick he has played to the amount of a couple of thousand dollars, and yesterday when his flight became known, there were some very sore heads on the streets, flying round to see whether their notes had been taken up or whether Thompson had pocketed the proceeds of the renewals. Thompson is supposed to have gone to Chicago. This is the second time that he has acted crooked. At one time he owned a valuable lot of property in Toronto and vicinity, including at one time about a hundred acres near Deer Park. His present liabilities will amount to perhaps \$4,000. It is not at all probable that he will return.

THERE is a talk that the government intends doing away with the many bonded warehouses in the city and erecting for use instead now and commodious buildings on the esplanade, adjoining the examining warehouse.

THE Dundas screw works were established in Canada under a revenue tariff because the American concern of which it is and offset found that Canada was a better place than the States in which to carry on manufacturing for this market. The Dundas factory flourished until about the time when it became necessary to get up a cry for greater protection than was afforded incidentally by the 17½ per cent. tariff. Then the factory was closed. In compliance with the demands of the manufacturers, Sir Leonard Tilley put a duty of 35 per cent. on screws, and to further favour them he left the duty on iron wire at 10 per cent. From that day to this not a screw has been made at Dundas. The Company import all their screws, and the public have to pay 33 per cent duty on them, and also the wholesaler's and retailer's profits on the amount of the taxes. The screw tax is an ignominious failure.



THE LARGEST Clock House

IN CANADA.

I beg to direct the attention of the Trade to my large assortment of Clocks, from the following celebrated manufacturers, viz.:

SETH THOMAS, WELCH,
NEW HAVEN, GILBERT,
AND ANSONIA.

I keep these Clocks in every style now manufactured, and show 180 different varieties of samples, besides Regulators of all kinds.

I will sell, only to the Trade, any of the above makes of American Clocks at prices lower than any house in Canada, and will guarantee to meet any competition either in quality, style or price. Also a large variety of Ladies and Gent's Swiss Watches, Gold, Silver and Nickel Cases, Key and Stem winders.

Prices can be had by the trade on application, and we guarantee to fill all orders promptly at the prices quoted.

Jewelry and Fancy Goods of all kinds.

SAMUEL STERN,

Sole Agents for SETH THOMAS CLOCKS.

31 Wellington, 40 Front St East,
TORONTO.

WELCH & TROWERN.

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WELCH & TROWERN, JEWELRY MANUFACTURERS

DIAMOND SETTERS,
DEALERS IN PRECIOUS STONES.

FINE COLOURED GOLD LOCKETS, Brooches, Ear Rings, Ladies Opera and Long Chains, Gent's Chains, Sleeve Buttons, Front Studs, Diamond, Wedding, Gem, Chased and Signet Rings, Monograms, Charms, Masonic and Society Jewels, Gold and Silver Medals, &c., &c.

FINE SILVER LOCKETS, Napkin Rings, Trowels, Stick Heads, Silver Prize Cups, &c.

Our long experience and practical knowledge, in addition to the best machinery, enables us to manufacture the above in the best possible manner. Using the finest material, combined with neatness, durability and design, we trust to be favored by those desirous of having goods manufactured that can be confidently relied upon.

Orders received or Parcels sent for repairs, receive our prompt and personal attention.

Particular care exercised in Gilding, Altering and Repairing all styles of Jewellery.

36 ADELAIDE STREET WEST,

TORONTO, ONT.

West of Grand Opera House, between Yonge and Bay Streets.

CLOCKS!

Just received. The LARGEST Variety of American and French CLOCKS

Ever imported into Canada.

ALL THE LATEST STYLES.

To CASH Buyers we offer SPECIAL INDUCEMENTS.

Newest Styles in Yankee Jewelry Exceedingly Cheap.

E. & A. GUNTHER,

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WATCHMAKERS TAGS
1000 BEST. POST PAID. \$1
5000 " " " 4
LONDON CARD CO. LONDON ONT

T. WHITE & SON,

Manufacturing Jewelers,

—AND—

LAPIDARIES,

12 MELINDA ST.,
TORONTO.

Canadian Agates, Amethysts, &c.,

Polished and Mounted for the trade. Store keepers in town and country will find all work good at moderate prices.

N. B.—Always on hand a stock of

Stones, Imitations, Locket Glasses, &c

Unsurpassed in the Dominion.

AMERICAN ROLL PLATE JEWELLERY.

1st QUALITY ROLL PLATE ALBERTS, in Straight, Graduate, Chased and Gold Tipped Curbs.

30 different Patterns in ROLL PLATE LOCKET:

Our Stock in AMERICAN ROLL PLATE JEWELLERY cannot be beat, which we are offering at

Special Low Prices.

Silver Hunting Swiss Watches at Bottom Prices.

Our Stock of Watchmaker's Tools and Materials is complete, all new and fresh. No Job Lots.

A. C. ANDERSON & CO.,

6 John Street North, Hamilton.

ZIMMERMAN, McNAUGHT & CO.



We take pleasure in directing the attention of the Trade to our unusual facilities for furnishing the special lines of goods we handle. We do not pretend to sell any and everything; the day for that class of business has gone by; but we assert that in our Special Departments, we have the largest, best assorted, and best value stock of any house in Canada,

Our goods are well bought, sell out clean and leave us with little or no dead stock on hand. As a consequence, our customers can always depend on getting new goods, and new styles at rock bottom prices.

We sell no goods we cannot honestly guarantee, and customers can always be sure of getting the best possible value for their money. For this season's trade we are showing an immense variety of goods, in the following lines, and invite the inspection of all intending purchasers.

ELECTRO PLATED HOLLOW WARE.

A full assortment of Tea and Coffee Sets, Cake and Card Baskets, Pickle Frames, Sugar and Berry Bowls, Castors, Waiters, Trays; in fact everything known to the trade. The largest stock in Canada. Rogers, Smith & Co., Simpson, Hall, Miller & Co., and other first-class makers goods to select from.

ELECTRO PLATED SPOONS AND FORKS.

In this line all our fine goods are made by "Rogers Bros." of Meriden, Conn., and are specially guaranteed. We keep always on hand Plain and Fancy Patterns, and can supply any quantity desired.

ELECTRO PLATED TABLE CUTLERY.

Is now an extensive trade with us. We keep a large Stock always on hand and sell at close prices, dependent upon the weight of silver upon them. We keep these goods in 4 dwt., 8 dwt. and 12 dwt. qualities, the latter of "Rogers Bros.," and other celebrated makes.

SHEFFIELD STERLING SPOONS AND FORKS.

These goods are the best known substitutes for sterling silver, and are warranted by special guarantee to resist acids, keep their color, and improve with use. They have given unrivalled satisfaction wherever tried, and dealers who know their quality and price, will sell no other.

CASED GOODS.

We keep on hand a large assortment of Cased Goods, such as Dessert Sets, Fish Carvers, Fish Eaters, Child's Sets, Tea Spoons, Berry Spoons, Soup Ladles, &c., &c.

CUTLERY.

We also keep a large assortment of Fine Table Cutlery, in Bone, Rubber, Patent Ivory and Real Ivory Handles, of Joseph Rogers and other celebrated makers. Also a full assortment of Wade & Butcher's Celebrated Razors, hollow, ground and concave

BUTTER KNIVES AND PICKLE FORKS

of all kinds, solid steel plated, 4 and 12 dwt. per doz. Bone, Ivory and Pearl Handles. Plain and Chased Blades. The largest and best assorted stock of these goods in Canada.

JET AND BLACK GARNET JEWELRY.

Just to hand an immense assortment of these goods, in Brooches, Earrings and Bracelets. Also a large stock of Imitation Jet Brooches and Earrings. Jet Necklets in 1, 2 and 3 Row carved and faceted patterns.

GOLD AND PLATED JEWELRY.

In American Jewelry we are showing the largest, newest and best assorted stock of any house in Canada. As we buy in large quantities direct from the manufacturers, and pay no commissions, we are in a position to sell these goods as close as any house in the trade. In English Jewelry, we are showing a very fine stock of Ladies' Sets, Gem Rings, Lockets, &c., &c., all new and valuable goods, of this season's purchase.

WATCHES.—We have just to hand a large shipment direct from the makers in Switzerland, of Imitation American Movements and Cases. These Watches are 18 size, have expansion balance and are sold in either gilt or nickel finish. Swiss Gold Watches all qualities and prices.

PRESENTATION CANES, all sizes, in Gold and Silver Heads.

We shall be glad to have customers and the trade generally, call and inspect our stock which is now very complete. It is no trouble to show goods. Sample and Mail orders promptly attended to.

ZIMMERMAN, McNAUGHT & CO., MANUFACTURERS' AGENTS,
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