

PUBLISHED
EVERY
FRIDAY

CIRCULATES
IN EVERY
PROVINCE

THE CANADIAN GROCER AND GENERAL STOREKEEPER

**SELL
ONLY
THE
BEST!**



In Competition with the World
we have received the

**Highest Awards
Made. . .**

These substantiate our claim
that : : : : :

Colman's Mustard

IS THE BEST IN THE WORLD

BY
SPECIAL
APPOINTMENT



TO
H.R.H., THE PRINCE OF WALES.

PEEK, FREAN & CO.

Hold Twenty-One Royal Appointments

and their Biscuits, Cakes, etc., have been awarded

Twenty-Seven Medals.

Out of hundreds of varieties of Biscuits we would direct
your special attention to

**CHAS. GYDE, Agent,
MONTREAL.**

**CHERRY
VENICE
FLORENCE**

WAFERS

**CHERRY
VENICE
FLORENCE**

<p>Corn Brooms</p>	<p>BROOMS</p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck" ...</p>
<p>STANDARD BRANDS</p>		<p>Always reliable and as represented.</p>
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. Low Prices.</p>	<p>WHISKS</p>	<p>Corn Whisks</p>
<p>H I S K S</p>		<p>The H. A. Nelson & Sons Co., Limited 59 to 63 St. Peter Street MONTREAL Toronto Sample Room: 56 and 58 Front St. West</p>



SWEET PICKLES

have been continually improved for 30 years until they are a dainty relish peculiar to themselves.

Sold by

Canadian Agents:

H. P. Eckardt & Co., Toronto. Hudon, Hebert & Co., Montreal.

Ask your Grocer for either of these Brands and **TAKE NO OTHER.**

These brands are reliable—pure, and do not cake.

TABLE SALT DAIRY

The Trade are becoming alive to the fact that it is useless keeping Salt that cannot be relied upon.

Our SALT is unexcelled.

R. & J. RANSFORD,
CLINTON, ONT.
Established 1868.

No other make of Salt can equal our record for winning prizes.

Our SALT is steadily and rapidly growing in popularity.

COLEMAN'S.

The public know a good thing when they see it.

RICE'S.

Be abreast of the times and keep Salt that will sell!

RICE'S.

Profitable
Points for
Progressive Grocers

**"Thistle"
Brand
Finnan
Haddies**

REAL

Finnan Haddies, with the true delicate flavor of the freshly caught fish.

Selected carefully and cured and packed right at the water side.

Absolutely clean, ALWAYS.



Made by particular people for particular people. Pure Bi-carbonate of Soda.

The Soda of confidence and strength. Order this brand.

**"Thistle"
Brand
Kippered
Herring**

The choicest fish only—fat and selected personally—toothsome and clean.

Every tin warranted.

**Tender
Macaroni**

"A thread-bare story" someone says. Perhaps so, but it will bear repeating. P. Codu makes his Macaroni from the only wheat that Macaroni ought to be made of—Russian Wheat.

This wheat gives a delicacy and whiteness to the Macaroni that can be obtained in no other way. Folks try to imitate it, but consumers don't see it in that light. We ought to know—we have had the experience.

**Made by
P. Codu**

Sold by leading wholesalers everywhere.

A. P. TIPPET & CO., Genl. Agts., Montreal.

SOLD FROM

ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED
MALT VINEGARS

THE BEST FOR PICKLING.

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.
Charlottetown, P.E.I.—Horace Hazzard, South Side Queen Sq.
Halifax, N.S.—J. Peters & Co., 47 Upper Water St.
St. John, N.B.—J. Hunter White, 3 North Market Wharf.
Montreal—J. M. Kirk, Imperial Buildings, St. James St.

Toronto—J. Westren & Co., 73 Carlton St.
Hamilton—John W. Bickle & Greening.
Winnipeg—A. Strang & Co., Portage Avenue.
Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

“On
The
Back
Shelf”

Merry Christmas to you! Let us put care and trouble away “on the back shelf,” in Memory's store room, and forget them—perhaps when we go back to look for them in the days to come they won't be there. Merry Christmas!

There's another thing, too, that you won't find among the dust and cobwebs “on the back shelf” in the store-room—the dust never accumulates on Tillson's Pan-Dried Rolled Oats—they move too quickly and sell too readily for that, like all good things. Your customers won't forget those Rolled Oats of highest quality, Tillson's “Pan-Dried”—they'll never be found “on the back shelf!” Merry Christmas to you!

The Tillson Co'y, Limited,
Tilsonburg, Ont.

On Christmas Day . . .

Think of the cigars that will be smoked on Christmas day! Of course, the "Pharaoh" and the "Pebble" will lead the leaders as usual. If you've stocked them you are lucky. Many a man will thank you for the rich content they bring.

New Year's next—why not start the New Year right by writing me and leaving to my judgment alone the picking out of an assortment of my 5c. and 10c. cigars? I'll take all the risk—you can return them at any time within six months and get your money back if they do not readily sell.

J. Bruce Payne, Mfr.,
Granby, Que.

OUR
Crown Flavoring Extracts

are unsurpassed—quality and prices.

GREIG MFG. CO'Y, Montreal, P.Q.

GROCERS

who desire to keep the most up-to-date, saleable packet tea on the market, should order an assortment of the

OZO BLENDS.

THEY ALLOW LONG PROFITS.

OZO CO., Limited
416 St. Paul St., MONTREAL



MADE IN CANADA

"STERLING" BRAND PICKLES.

for the...
NEW YEAR'S FESTIVITIES.

The large trade of Christmas week may find you with an extended stock of

"Sterling" Brand Pickles, at Christmas and New Year's festivities call for equal, if not greater, consumption of a first class pickle like "Sterling" Brand. Don't let your stocks run down. Dispatch order quickly and it will have immediate attention from us.

- "Sterling" Brand Pickles are
- made of best grown Canadian
- vegetables, by improved methods
- of pickle making in Canada's
- largest pickle factory.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.



Ceylon and Indian
Machine-Made
TEAS

are the most profitable for the retailer to handle, as they are without doubt the purest, cleanest and most profitable in the universe.



Merry Christmas!

"A merrie meet and a merrie part" to all grocers—may old Father Time find you prospering as the year draws to a close. One thing is certain,—the balance is on the right side of the ledger if "quality" has been your watchword.

There's "a merrie meet and a merrie part" in every bottle of Jonas' Flavoring Extracts—**that** goes without saying, because

Jonas' Flavoring Extracts

hold trade and keep a woman good natured. Double the strength of the ordinary Extracts because they are concentrated—**distilled and re-distilled**. A very little will do the work and yet yield a rich, true, delicate, natural flavor that is equal to Nature's best in her fruits, flowers and spices.

As our thirtieth business year draws to a close, again we say, "A Merry Christmas to you."

HENRI JONAS & CO., MFRS.,

Montreal.

VALENCIA RAISINS! Here you are, Look at the assortment:

Trenor's Blue Eagle Selected, 28-lb. boxes.
 Rogers' Finest Selected, - 28-lb. boxes.
 Rogers' 4-Crown Ondara
 Layer Valencias - - 28-lb. boxes.

Grustan's Finest Selected - 28-lb. boxes.
 Grustan's Finest Selected - 14-lb. boxes.
 Grustan's Finest Selected - 7-lb. boxes.
 Trenor's Aranda Fine off-stalk, 28-lb. boxes.

All magnificent quality, and prices the lowest.

Table Raisins, Eleme Figs, Comadre Figs, Peels, Currants, etc., etc.,
 in great profusion. We have handled over 30 carloads of Mediterranean Fruits. The reason—excellence of quality and lowest market prices.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton, Ont.**



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; Corrugated Y. & S. Stick Licorice, packed 80 sticks in wood box; Manhattan Wafers, in Pliable Licorice, 2 1/2-lb. boxes.

YOUNG & SMYLLIE
 Established 1845. BROOKLYN, N.Y.

DOLLARS

are made by

selling

**Paterson's
 Sauce.**



Rose & Laflamme

Agents MONTREAL



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
 AND
 PURE
 OLIVE
 OILS.



INDIAN
 CURRIES
 AND
 CHUTNIES.

Makers of High-class

**PICKLES
 OF
 ALL KINDS.**



**SAUCES
 OF
 ALL KINDS.**

THE KID HANGS UP HIS STOCKINGS.

By Jacob A. Riis, in *The Century*.



HE clock in the west-side lodging-house ticked out the seconds of Christmas eve as slowly and methodically as if six fat turkeys were not sizzling in the basement kitchen against the morrow's spread, and as if two score boys were not racking their brains to guess what kind of pies would go with them. Out on the avenue the shopkeepers were barring doors and windows, and shouting "Merry Christmas" to one another across the street as they hurried to get home. The drays ran over the pavement with muffled sounds; winter had set in with a heavy snowstorm. In the big hall the monotonous click of checkers on the board kept step with the clock. The smothered exclamations of the boys at some unexpected, bold stroke, and the scratching of a little fellow's pencil on a slate, trying to figure out how long it was yet till the big dinner, were the only sounds that broke the quiet of the room. The superintendent dozed behind his desk.

A door at the end of the hall creaked, and a head with a shock of weather-beaten hair was stuck cautiously through the opening.

"Tom!" it said, in a stage whisper. "Hi, Tom! Come up an' git on ter de lay of de Kid."

A bigger boy in a jumper, who had been lounging on two chairs by the group of checker-players, sat up and looked toward the door. Something in the energetic toss of the head there aroused his instant curiosity, and he started across the room. After a brief whispered conference the door closed upon the two, and silence fell once more on the hall.

They had gone but a little while when they came back in haste. The big boy shut the door softly behind him and set his back against it.

"Fellers," he said, "what d'ye t'ink? I'm blamed if de Kid ain't gone an' hung up his sock for Christmas!"

The checkers dropped, and the pencil ceased scratching on the slate, in breathless suspense.

"Come up an' see," said Tom, briefly, and led the way.

The whole band followed on tiptoe. At the foot of the stairs their leader halted.

"You don't make no noise," he said, with a menacing gesture. "You, Savoy!" to one in a patched shirt and with a mischievous twinkle; "you don't come none o' yer monkey shines. If you scare de Kid you'll get it in de neck, see!"

With this admonition they stole upstairs. In the last cot of the double tier of bunks a boy much smaller than the rest slept,

snugly tucked in blankets. A tangled curl of yellow hair strayed over his baby face. Hitched to the bedpost was a poor, worn little stocking, arranged with much care, so that Santa Claus should have as little trouble in filling it as possible. The edge of a hole in the knee had been drawn together and tied with a string to prevent anything falling out. The boys looked on in amazed silence. Even Savoy was dumb.

Little Willie, or, as he was affectionately dubbed by the boys, "the Kid" was a waif who had drifted in among them some months before. Except that his mother was in the hospital, nothing was known about him, which was regular and according to the rule of the house. Not as much was known about most of its patrons; few of them knew more themselves, or cared to remember. Santa Claus had never been anything to them but a fake to make the colored supplements sell. The revelation of the Kid's simple faith struck them with a kind of awe. They sneaked quietly downstairs.

"Fellers," said Tom, when they were all together again in the big room—by virtue of his length, which had given him the nickname of "Stretch," he was the speaker on all important occasions—"ye seen it yerself. Santy Claus is a-comin' to this here joint to-night. I wouldn't a' believed it. I ain't never had no dealings wid de ole guy. He kinder forgot I was around, I guess. But de Kid says he is a-comin' to-night, and what de Kid says goes."

Then he looked around expectantly. Two of the boys, "Gimpy" and Lem, were conferring aside in an undertone. Presently Gimpy, who limped, as his name indicated, spoke up:

"Lem says, says he—"

"Gimpy, you chump! you'll address de chairman," interrupted Tom, with severe dignity, "or you'll get yer jaw broke, if yer leg is short, see?"

"Cut it out, Stretch," was Gimpy's irreverent answer. "This here ain't no regular meetin', an' we ain't goin' to have none o' yer rot. Lem, he says, says he, 'Let's break de bank an' fill de Kid's sock. He won't know but it was Ole Santy done it.'"

A yell of approval greeted the suggestion. The chairman, bound to exercise the functions of the office in season and out of season, while they lasted, thumped the table.

"It is regular motioned an' carried," he announced, "that we break de bank fur de Kid's Christmas. Come on, boys!"

The bank was run by the house, with the superintendent as paying teller. He had to be consulted, particularly as it was past banking hours; but the affair having been succinctly put before him by a committee, of which Lem and Gimpy and Stretch were the talking members, he readily consented to a reopening of business for a scrutiny of the various accounts which represented the boys' earnings at selling papers and blacking boots minus the cost of their keep and of sundry surreptitious flings at "craps" in

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH
IN **CAKES** and **TINS**
WELL KNOWN AND RELIABLE. DURABLE AND ECONOMICAL. 3000 TONS SOLD YEARLY. DUSTLESS, LABOR SAVING, BEST IN THE WORLD. GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

secret corners. The inquiry developed an available surplus of \$3 50. Savoy alone had no account; the run of "craps" had recently gone heavily against him. But, in consideration of the season, the house voted a credit of 25c. to him. The announcement was received with cheers. There was an immediate rush for the store, which was delayed only a few minutes by the necessity of Gimpy and Lem stopping on the stairs to "thump" one another as the expression of their entire satisfaction.

The procession that returned to the lodging-house later on, after wearing out the patience of several belated storekeepers, might have been the very Santa's supply-train itself. It signaled its advent by a variety of discordant noises, which were smothered on the stairs by Stretch with much personal violence, lest they wake the Kid out of season. With boots in hand and bated breath, the midnight band stole up to the dormitory and looked in. All was safe. The Kid was dreaming, and smiled in his sleep. The report roused a passing suspicion that he was faking, and Savarese was for pinching his toe to find out. As this would inevitably result in disclosure, Savarese and his proposal were scornfully sat upon. Gimpy supplied the popular explanation.

"He's a-dreamin' that Santy Claus has come," he said, carefully working a baseball bat past the tender spot in the stocking.

"Hully gee!" commented Shorty, balancing a drum with care on the end of

it. "I'm thinking he ain't far out. Looks 's ef de hull shop'd come along."

It did when it was all in place. A trumpet and a gun that had made vain and perilous efforts to join the bat in the stocking, leaned against the bed in expectant attitudes. A picture-book, with a pink Bengal tiger and green bear on the cover, peeped over the pillow, and the bedposts and rail were festooned with candy and marbles in bags. An express wagon with a high seat was stabled in the gangway. It carried a load of fir branches that left no doubt from whose livery it hailed. The last touch was supplied by Savoy in the shape of a monkey on a yellow stick, that was not in the official bill of lading.

"I swiped it for de Kid," he said briefly, in explanation.

When it was all done the boys turned in, but not to sleep. It was long past midnight before the deep and regular breathing from the beds proclaimed that the last had succumbed.

The early dawn was tinging the frosty windowpanes with red, when, from the Kid's cot, there came a shriek that roused the house with a start of very genuine surprise.

"Hello!" shouted Stretch, sitting up with a jerk and rubbing his eyes. "Yes, sir! in a minute. Hello, Kid, what to—"

The Kid was standing barefooted in the passageway, with a baseball bat in one hand and a trumpet and a pair of drumsticks in the other, viewing with shining

eyes the wagon and its cargo, the gun and all the rest. From every cot necks were stretched, and grinning faces watched the show. In the excess of his joy, the Kid let out a blast on the trumpet that fairly shook the building. As if it were a signal, the boys jumped out of bed and danced a breakdown about him in their shirt-tails, even Gimpy joining in.

"Holy Moses!" said Stretch, looking down, "if Santy Claus ain't been here an' forgot his hull kit, I'm blamed!"

HONEY PRODUCING COUNTRIES.

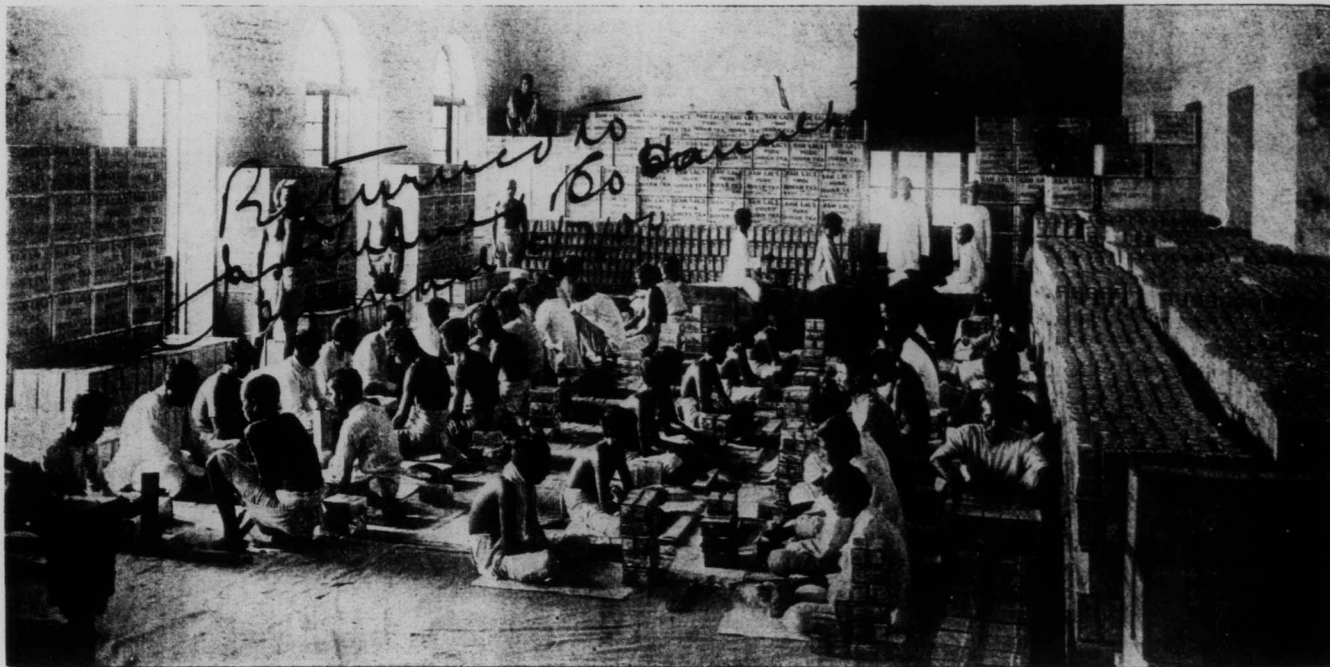
Germany, which has 1,910,000 hives, producing 45,000,000 lb. of honey every year; Spain has 1,690,000 hives, producing 42,000,000 lb. of honey; in Austria there are 1,555,000 hives, producing 40,000,000 lb. of honey; in France, 950,000 hives, producing 22,000,000 lb.; in Holland, 240,000 hives, producing 6,000,000 lb.; in Russia, 110,000 hives, producing 2,000,000 lb.; in Denmark, 90,000 hives, producing the same; in Belgium, 200,000 hives, producing 5,000,000 lb.; in Greece, 30,000 hives, producing 3,000,000 lb. The annual production of honey in Europe is calculated to reach 40,000 tons, valued at £2,200,000, and of wax, 15,000 tons of the value of £1,350,000. A hive of bees produces from 20 to 50 lb. of honey yearly, according to the size of the hive, and multiplies ten-fold in five years. In order to obtain enough honey for a load, a bee requires to visit 6,000 different flowers, and makes on an average 20 trips daily.—B. B. J.



The Battle is Over

and we have to thank our friends for their "usual" kind support. In the direction you go **SUCCESS** travels; you cannot meet it but that you may overtake it is the sincere wish of

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **HAMILTON.**



VIEW OF INTERIOR OF THE RAM LAL'S TEA CO.'S PACKING-HOUSE IN INDIA.

JAMES TURNER & CO., WHOLESALE AGENTS, **HAMILTON.**

GRAND MOGUL TEA

"IS PURE TEA," AND STANDS SUPREME.

LEADS ALL PACKAGE TEAS IN EXCELLENCY OF FLAVOR AND STRENGTH.

Wishing you the Compliments of the Season,

T. B. ESCOTT & CO.
LONDON, ONT.

Agencies:
Winnipeg, Montreal, Toronto, Vancouver.

XMAS



1899

Wishing our numerous customers
the Compliments of the Season.



THOS. KINNEAR & CO.,

...Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

V E. PARADIS has been appointed curator of A. Bussiere, general merchant, Stanford, Que., who is offering 65c. on the dollar.

P. L. A. Lefebvre, grocer, Montreal, has assigned.

Louis Morel, general merchant, Beaupre, Que., has assigned.

G. A. Marion & Co., general merchants, Rockland, Ont., have assigned.

A. Tessier, general merchant, St. Casimir, Que., is offering 25c. on the dollar.

Herman Kreig, grocer, etc., Hespeler, Ont., has assigned to C. S. Scott, Hamilton.

Bulmer, Webb & Co., grocers, Rossland, B.C., have assigned to Patrick J. Russell.

Chattel mortgage on the stock of C. M. Newans & Co., grocers, London, Ont., has been foreclosed.

Gagnon & Caron have been appointed curators of J. R. Lemaire, general merchant, Nicolet, Que.

Joseph Brault, general merchant, La-prairie, Que., has assigned, and a meeting of creditors will be held on December 22.

Matthew Kelly, grocer, Tilbury, Ont., has assigned in trust to A. A. Wilson, Tilbury. The creditors meet to-day (Friday).

A. R. Burnett, proprietor of the Guelph Farm, Dairy and Grocery Co., Toronto, has assigned to W. B. S. Craig, Toronto. A meeting of creditors will be held on December 22.

PARTNERSHIPS FORMED AND DISSOLVED.

Langlois, Plante & Co., restauraners, Montreal, have dissolved.

Prefontaine & Desautels, general merchants, Marieville, Que., have dissolved.

The Vito Manufacturing Co., manufacturers of soap powders, Montreal, have dissolved.

Lim Saw and Lim Shu have registered partnership under the style of The Lim Shu Co., grocers and provisioners, Victoria.

James Gill & Co., general merchants, Revelstoke, B.C., have dissolved, T. E. L. Taylor continuing under unchanged style.

Johnson, Santo & Co., general merchants, Windermere, B.C., have dissolved partnership, W. E. Johnson selling his interest to H. E. Forster.

SALES MADE AND PENDING.

Thomas Nichol, general merchant, Richmond, Ont., has sold out.

The stock of W. W. Lawrason, grocer, Galt, Ont., is offered for sale.

R. B. Gill, general merchant, Brooksdale,

Ont., has sold out and removed to St. Marys.

The assets of J. B. Boisvert, general merchant, Ste. Gertrude, Que., are to be sold.

The claims against the estate of Wm. P. O'Brien, trader, St. John's Nfld., are advertised for.

The stock of Joseph Chandonnet, grocer, St. Jean des Chaillons, Que., has been sold at 40c. on the dollar.

The stock, etc., of the late John McInnes, general merchant, Wallace, N.S., is offered for sale by sheriff.

The stock of Louis Robitaille, general merchant, Auvergne, Que., has been sold at 43c. on the dollar.

CHANGES.

S. Beaupre, cigar dealer, Montreal, has sold out to Joseph Lorange.

J. P. Clarke, general merchant, Exeter, Ont., is closing up his business.

John C. Widdis, general merchant, Gesto, Ont., has sold out to C. E. Weldon.

A. C. Wylie, baker, etc., Strathroy, Ont., has been succeeded by F. J. Brown.

Peter Cameron, grocer, Wallacetown and Dutton, Ont., has sold out his Wallacetown business to John Cameron.

Marie E. Caille, wife of J. S. R. Page,



A BAD PENNY

ALWAYS COMES BACK.

It is the same with imitations of
IMPERIAL CHEESE.

In the future, as in the past, we propose to educate the public against imitations of **Imperial Cheese.**

Keep faith with your customers by refusing to sell imitations—of our labels and jars.

A. F. MacLaren & Co., TORONTO

MALAGA FRUITS

PRICES RIGHT.

THE DAVIDSON & HAY, LIMITED

36 YONGE STREET,

TORONTO.

has registered as proprietress of J. S. R. Page & Cie, grocers, Montreal.

W. H. Millman & Co., grocers, Guelph, Ont., have sold out to Scroggie Bros.

Alice V. Robitaille has registered as proprietress of a grocery business in Montreal in her own name.

Clara Dufresne has registered as proprietress of J. B. Domville & Cie, general merchants, St. Stanislas, Que.

CANNED SALMON COMBINATION.

It is said that now that the Fraser river canneries intend organizing a combine and have held several meetings to that end, the fishermen themselves will take a hand in the matter. A meeting was held a couple of evenings ago of representative men from among the fishermen who have been working on the Fraser river for years. It has been suggested among the fishermen, although no definite action has yet been taken, that they will double up the price, making it something like 40c. for the next season, and in that way they expect to get their shares of the good things they claim are going in connection with the formation of the combine that will control the industry on the river.—Victoria Times.

BOWSER'S SELF-MEASURING OIL TANK.

THERE are a great many people who hesitate to employ new and more modern store appurtenances until they can ascertain the experience of one or more of their confreres. It is, perhaps, not a trait to be recommended always, for it reveals a hesitancy to imitate; and it is those who lead that are, as a rule, the most successful. But the fact that there are people who need to have the experience of others before they move in a given direction themselves makes it necessary that they should be supplied it.

There are a large number of merchants throughout the country who have, when once the merits of the Bowser Self Measuring Oil Tank were brought to their attention through the advertisement or the travelers, at once had one placed in their store, until there are to-day, in the United States and Canada, over 100,000 of these tanks in use. But there may be some who, because they have not seen one of the tanks in actual operation, have hesitated to provide themselves with one. If there are any such who are readers of THE CANADIAN GROCER, we would like to draw attention to the

advertisement of S. F. Bowser & Co., the makers of the self-measuring oil tank, in which is given a few of the names of merchants in Ontario who are now using this oil and labor-saving device. It will also be noticed that The Montreal Street Railway Co. has put Bowser self-measuring tanks into its new stores department.

OCCUPIES HIS NEW STORE.

John Boyle, an Alexandria, Ont., grocer, has moved into his new store next the Bank of Ottawa. The building is much larger than his old shop. The interior is finished in oil, excepting the ceiling, which is of corrugated galvanized iron. A refrigerator is situated at the rear of the store, which will enable Mr. Boyle to supply the delicacies of the season at all times during the year. Mirrors are utilized to form the background of two attractive show windows. Mr. Boyle has one of the neatest, handsomest, and most up-to-date business blocks in the county.

Attention was called to the fact that receipts of Maracaibo coffee at New York for the calendar year 1898 were 426,000 bags, and that thus far this year they have been only 322,000 bags, with 8,600 bags now on the way to this market. As the port of Maracaibo is now closed the indications are that there will be no further arrivals this year.



“There’s More than Meets the Eye”

in a great many brands of Marmalade.—A large majority of them are adulterated, and some are positively impure.

Your customers need have no hesitation in using **UPTON'S MARMALADE**, for it is as pure and wholesome as if they made it themselves.

For sale by all Jobbers, in 1-lb. glass jars and 7-lb. wood pails.

HENRY WRIGHT & CO., Toronto

Canadian Selling Agents.

CLOVES AND THEIR CULTIVATION.

CLOVES were at one time the only economic product which Zanzibar supplied to foreign countries, writes Mr. Consul Cave, and, although much has been and is being done to encourage the native agriculturist to have more than one iron in the fire, the tree is still and probably always will be far more extensively cultivated than any other. The clove season proper—that is, the period during which the crop ripens and is harvested—extends from September to March, but the cloves continue to be brought into town for some months later, either because some of the trees are retarded in their flowering or because the growers are holding back for a more favorable market. The 1898 crop, although 1,302,700 lb. in excess of that of the previous year, was

NOT MORE THAN A GOOD AVERAGE

one, and fell far short of the results obtained in 1890, 1894 and 1895, but, although this is true as regards the 12 months ended December 31 last, it will probably be found, when the next report comes to be written, that the season of 1898-99 has equalled, if it has not surpassed, any previous existing record. In the summer and autumn of last year, considerable anxiety was felt as to what the season would bring forth, for there had been no heavy rain for 18 months, and a large number of trees had died for want of water. In Pembla alone, no fewer than 200,000 are said to have perished from this cause. The rains came in time to save the crop

and make it one of the most prolific that this country has known, but the long drought which preceded them not only caused the buds to be somewhat smaller than usual, but

DELAYED THE HARVEST

for several weeks. And this is especially the case in the Island of Zanzibar, where the rainfall is seldom more than half as heavy, and the trees not nearly so old nor so hardy as in the sister island. The quantity of cloves brought into town from Zanzibar plantations up to the end of the year was, it will be observed, only 60,364 frasilas, the smallest amount tabulated, but of these no less than 32,399 frasilas and from the two islands together 121,858 frasilas were exported in December alone, which was in excess of the amounts recorded for any period of one month since these returns were first compiled.

The great difficulty which both the Government and the Arab cultivator have to contend with is the labor question, which it will probably take many years to solve. Ever since the importation of slaves has been prohibited the supply of labor has diminished with increasing rapidity from year to year, and now that

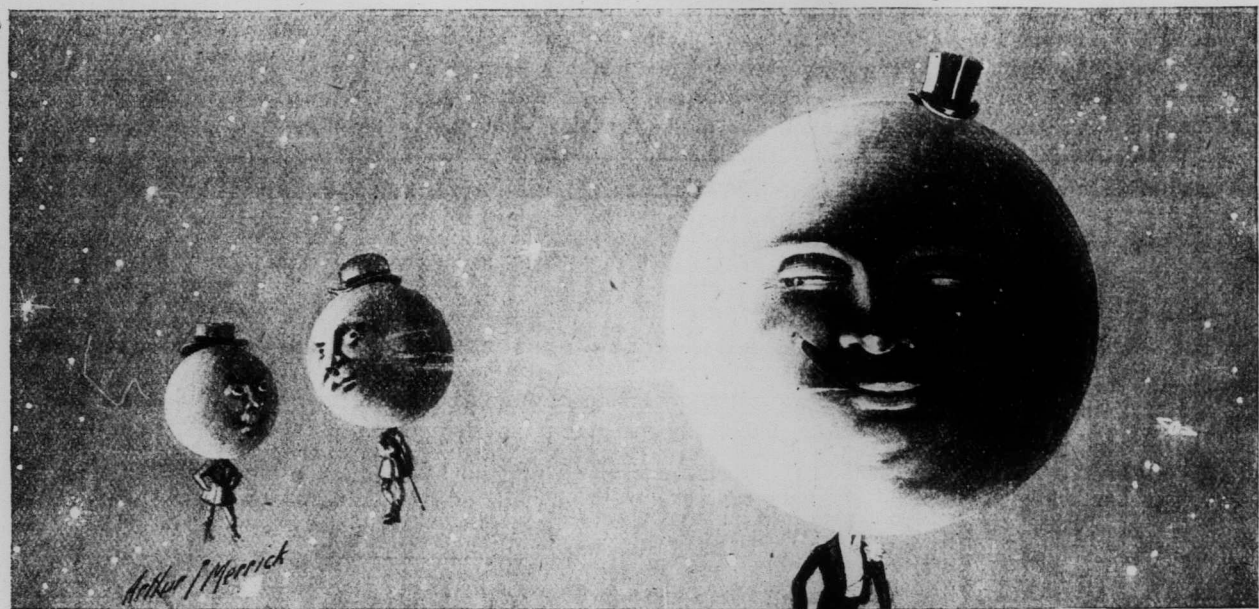
THOUSANDS OF SLAVES

have been freed under the decree of 1897, it is quite inadequate to meet the demands that are made upon it. Much has been done in the interests of the cultivator; the freed slaves are induced, whenever it is

possible, to settle on the shambas of their old masters and to work for them, under voluntary agreements, either in return for a fixed daily wage, or by giving up a certain number of days to their employers and devoting the remainder of the week to the cultivation of plots of ground, which are allotted to them for that purpose. A money wage has, as often as possible, been substituted for payment in kind, both as an additional incentive to the laborer, and so as to prevent him from absenting himself from his work for two or three days in succession at more or less frequent intervals in order to dry and dispose of the green cloves which he has either earned as his share of the picking, or, as frequently happens, stolen from the trees during the night; but no legislation can make the native take a genuine interest in his work or keep it for a longer period than will enable him to live in comparative comfort for a few weeks of contented idleness. The

SCARCITY OF LABOR

has had its effect both on the total yield of the year and on the quality of the sample. Different buds on the same tree ripen at different times, and to secure a good sample, they should be picked at a certain definite stage of development, but in his anxiety to have as much of his crop gathered as possible, the cultivator has had to neglect any special care in picking, as well as in the equally important process of drying, with the natural result that the cloves sent home are found to vary in size, color and also in quality.



LAST SATURDAY'S ECLIPSE.

"The Moon looks happy."
"No wonder. It's his night out. He is to be eclipsed."

1899-1900

We Cordially Extend
THE SEASON'S GREETINGS

TO OUR FRIENDS THROUGHOUT THE DOMINION.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, MANUFACTURERS,
IMPORTERS OF TEAS.

TORONTO, CAN.

THE WEARY DRUMMER.

EMANUEL LEVY was a hard-working and ambitious drummer. His route lay through the smaller towns in Western New York, and his employers expected him to "cover" about five of them each day he was out.

On one occasion he had had an especially tiresome day, owing to railway delays, and did not reach Rochester until almost midnight. He went, as usual to the X hotel, where he was accustomed to stay and where he was well known.

"Sorry, old man," said the clerk, "but we haven't got a room in the house. Firemen's Convention here to-day, and they're sleeping in cots in the parlor."

"But you've got to take care of me," rejoined Emanuel. "I was never so tired in my life, and there isn't a train out of here to-night. What do you mean, anyway, by filling your house up with firemen who will never come here again, and turning away your regular customers?"

"Can't help it, Manny; ask the boss."

"But what am I going to do? I've got to sleep somewhere."

"Hold on a minute—perhaps I can fix you. Do you mind sleeping on a cot?"

"Sleeping on a cot? Why, I'd sleep on a keg of nails."

"Well, in the room off of 42 there's a cot. In 42 we've got a sporting man, with a big bank roll. There's no lock on the door between the rooms, and he made us promise we wouldn't put anyone in there.

But, if you'll be on the dead level, go in quietly and get out the same way before he's up, you can sleep there."

Levy went up to the room. In about three-quarters of an hour he came down again, partly dressed, and with a look of horror on his face.

"Mein Gott, Billy!" he exclaimed, as he reached the desk, "but that man's dead."

"Yes, I knew he was dead," replied Billy, "but how did you find it out?"
—Life.

A GUELPH FIRM'S CHANGE.

Scroggie Bros., grocers, Guelph, having for some years past found their premises too small to accommodate their increased trade, have purchased the large stock of Millman & Co., thereby securing those fine large premises occupied by the latter firm, which are among the finest in the city.

Mr. Millman has not yet decided where he will locate, but will probably select the beautiful city of Vancouver.

A NICE CHRISTMAS NUMBER.

The Grocery World adds another rung to its ladder of success by this week's number. It is its Christmas number, which fact is manifested at once by the cover, which portrays genial old Santa Claus behind a grocery counter, with his capacious bag full of seasonable goods. The 74 pages inside are full of well-written and seasonable articles, and excellently worded and

displayed advertisements, making the number a creditable issue.

SHIPPING POOR EGGS.

The condition of the egg market at present is such as to call forth comment. While the receipts of eggs on the market are large—even larger than usual at this season—the supply of strictly-new-laid eggs is so small that all really good stock in Toronto is readily picked up at 23c. per doz.

It is not a rare thing, however, for a merchant who ships to market a lot of eggs, a big proportion of which are found to be bad, to accuse the commissionman of inaccurate or dishonest "culling."

It would seem, from the evidence, as given by the commissionmen, that many merchants market eggs without knowing in what condition they are. Whether this be due to lack of care or knowledge of the egg business on the part of the shipper is difficult to judge, but the result tends not to the good of the business. The egg business requires both accurate knowledge and constant care.

A MERCHANT PUNISHED.

H. M. Winter, who opened a departmental store in Berlin, Ont., in August last, and advertised himself as "The Poor Man's Friend," has been sentenced to eleven months and twenty days imprisonment, and to pay a fine of \$800 for defrauding his creditors. If the fine is not paid, he is to get another year in jail.

ROSEMARY MINCE MEAT

BULK—IN PAILS.

CONDENSED—IN PACKAGES

QUALITY

6 1/2 c. Per Pound Delivered.

PRICE

FIRST
LAST AND
ALWAYS.

ROSEMARY BULK MINCE MEAT
25 AND 70-LB. PAILS.

ABSOLUTELY RIGHT
WITH
BEST TERMS.

The L. and S. Rosemary Co., Limited,

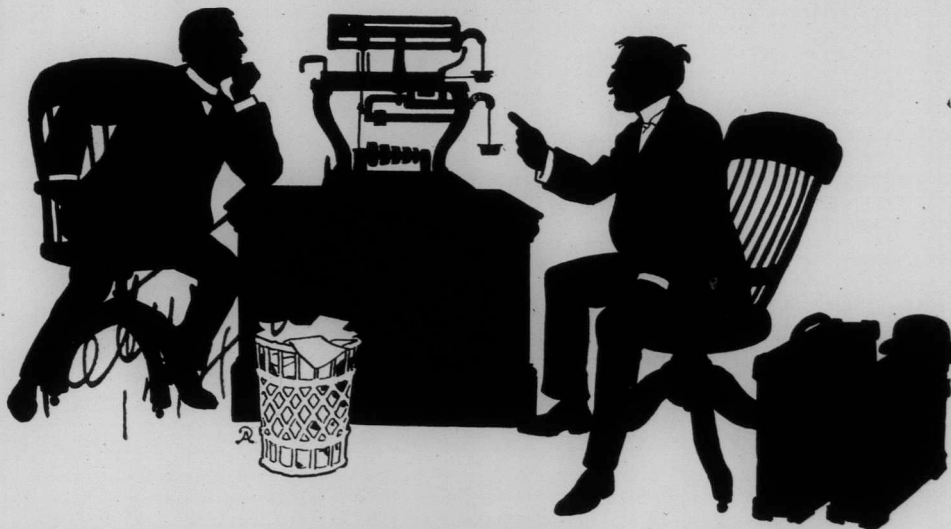
Hamilton, Canada.

A PILE OF MONEY AS BIG AS A MOUNTAIN

is lost every year through careless weighing.

You don't realize that you are contributing to this pile of wasted energy and capital, do you? But you are, if you have not abandoned the old methods of weighing your merchandise.

Write to us about the Money-Weight System of weighing your merchandise.

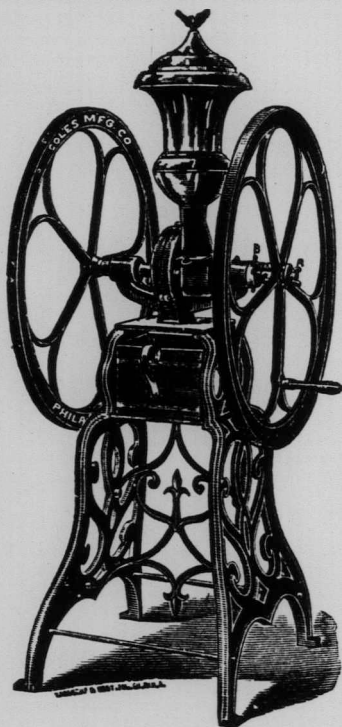


REMEMBER, OUR SCALES ARE SOLD ON EASY MONTHLY PAYMENTS.

THE COMPUTING SCALE CO.,

Money-Weight Scale Co., No. 47 State St., Chicago, Ill.
 Money-Weight Scale Co., No. 142 Chambers St., New York, N.Y.
 James A. Hossack, Dist. Agent, No. 1662 Notre Dame St., Montreal, Canada.
 L. A. Davidson, List. Agent, No. 104 King St. West, Toronto, Canada.

DAYTON, OHIO.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up the . . .

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly

Agents { TODHUNTER, MITCHELL & CO., Toronto.
 DEARBORN & CO., St. John, N. B.
 FORBES BROS., Montreal.

Coles Manufacturing Co.
 PHILADELPHIA, PENN'A.

Wool Soap

For Toilet and Bath

Pure, white Wool Soap is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price.

Swift and Company, Makers, Chicago

Canadian Representatives:

W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.

THE CANADIAN GROCER

President,
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Montreal.

THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

BANK FAILURES AND ROGUERY.

THE failure of a chartered bank in Canada is a very rare occurrence.

This speaks well, both for the financial condition of the country and for the system under which our banks do business.

But, every bank failure of the last 15 or 20 years, as far as our memory serves us, has, directly or indirectly, been traceable to fraudulent practices.

This speaks badly for the system of inspection which is supposed to be carried on.

When a bank receives a charter, it is endowed with extraordinary powers. And the authority—which is, of course, the Government—which gives it this power is responsible for the providing of ways and means which shall prevent the bank deceiving and defrauding the public, as the Central Bank did some 15 years ago, and as the Ville Marie Bank has been doing of late years.

Rogues can usually find ways to work evil, but it is evident the rogues who are

in official positions in banks have an altogether too easy task when they want to put nefarious schemes into practice.

THEY LACK CONTINUITY.

Many intelligent and promising young men fail to attain much success in life because of a lack of continuity.

To-day they are employed at one thing, and to-morrow they are at another.

To-day they imagine they are more suited for this vocation. To-morrow it is something else. The result is, they are never long enough at one thing to be master of it.

And what a man is not master of he is never successful at.

GREETINGS TO OUR READERS.

THE CANADIAN GROCER is always solicitous for the welfare of its readers, but it is particularly appropriate at this season that it should give expression to it.

The air at the moment is laden with the exchange of Christmas greetings. "A Merry Christmas" and "Compliments of the Season" we hear on all hands. THE CANADIAN GROCER joins the throng, and wishes its readers the best kind of a Merry Christmas.

Money-making should not be the end of a merchant's life. But, unless he is meeting with some degree of prosperity, it is somewhat difficult for him to be merry at Christmas or during any other festive season.

If there has, however, been a Christmas when the merchants of Canada have had reason to be merry, because of the favorable business conditions, it is the one we are now entering upon.

CANADIAN CHEESE FOR BRITISH TROOPS.

Canadian cheese will be in evidence in the South-African campaign as well as Canadian troops.

A firm of produce dealers in Great Britain write A. F. MacLaren & Co., of Toronto, to the effect that the War Office has placed large orders for Canadian cheddar cheese for the use of the troops in South Africa.

But this is not all, for A. F. MacLaren & Co. have also received a large order direct for "Imperial" potted cheese for shipment to the seat of war.

CONSULTING THE TRAVELERS.

THE CANADIAN GROCER has, during the past few weeks, been urging firms who do not now do so to hold a convention of their travelers at least once a year. We therefore make no apology for reproducing the following extract from the address of General Manager Walter H. Cottingham at the recent convention of the travelers of the Sherwin-Williams Co., Cleveland, because it so strongly emphasizes the point we have been trying to make:

"I believe the success—the magnificent success which has always attended our company—is due in no small measure to our policy of consulting freely with all connected with us and getting their ideas and suggestions for the best methods and plans of pushing forward the business.

"You, gentlemen, can especially help us in this respect. You are the army in the field, fighting at the front, and see by personal observation our plans and schemes in actual operation, and should be able to tell us where they are effective and where defective."

THE PRICE OF TOMATOES.

The position of canned goods is undoubtedly a strong one, but some holders appear to be getting their ideas above the market value.

Tomatoes held in first hands at 95c. are not finding purchasers, while the wholesalers are quoting 95c. to \$1 to the retail trade, but, notwithstanding this, a circular issued this week quotes \$1.10 to the wholesale trade.

Whatever the future of canned tomatoes may be it is obvious this figure is much above the price now ruling.

AN ILLUSTRATED GROCERY PAPER.

A copy of Grocery, an illustrated monthly paper devoted to the interests of the retail grocery trade of Great Britain, lies before us. It is not strictly speaking a new paper, for it had its advent several months ago. It is, however, none the less worthy of notice. The journal is of a decidedly high class. The articles are not only of special interest to the grocery trade, but they are well printed and many of them well and liberally illustrated. Grocery ought to ultimately obtain a good fast hold in the grocery trade of Great Britain.

EDITORIAL HYPOCRISY EXPOSED.

READERS of THE CANADIAN GROCER need not be told that it is seldom this journal undertakes to criticize its contemporaries. But there are occasions when we feel it is our duty to do so.

There is a paper published in New York called The American Journal of Health. Its professions are quite lofty. In a recent paragraph outlining the special features of the journal were these sentences: "Our advertising columns are open to all legitimate concerns. Such space is for sale and may be obtained for the purpose of advancing the interests of any reliable product. Upon the other hand, we have no space for sale in our editorial columns, and all suggestions contained therein reflect our unbiased and candid opinions, made after thorough investigation, and may be implicitly relied upon. At no time have paid puffs or 'write-ups' been admitted to the editorial columns of The American Journal of Health."

To the readers of The American Journal of Health, whether they be few or many, the statement that paid write-ups are not admitted is, no doubt, quite assuring. That is, if they do not know that in the spirit at least the statement is false. And it is the spirit, we are told in the Good Book, that killeth.

The subtle manner in which this particular health journal breaks the spirit of its professions has been pointed out by THE CANADIAN GROCER and other papers published in Canada, but, as it is again employing its old methods, it is quite proper that we should again expose them.

Having ascertained that Blank and Co. manufacture a certain product, a member of the staff, with the dignified letters "M.D." after his name, writes an article in regard to the nutritive and pure qualities of the same. The fact that the form of the article is somewhat stereotyped and could be employed, with the alteration of a word here and there, in writing up cheese as well as butter, sugar as well as salt, baking powder as well as bacon, does not matter. It is quite convenient to keep on hand a supply of stock articles as well as stock letters.

The article, which usually contains about

50 lines of typewritten copy, couched in laudatory terms, is sent to the manufacturer of the particular article it deals with for the correction of such errors and omissions as may be found necessary.

But accompanying the article is a letter which states that it is perfectly optional with the firm as to the number of copies it shall require. The price of the copies is then announced, as follows: "Papers will cost you 10c. each in 500 lots, or 8c. each by the 1,000. Less than 500, at the regular price, 15c. per copy."

Of course, no one would take less than 500 copies when so highly laudatory an article was being published "free."

Five hundred copies would only cost \$50, and 1,000 but \$80, sums not worth considering when you are getting something for nothing, and editorial magnanimity thrown into the bargain.

REDUCED STOCKS OF CLOVES.

Cloves are in an interesting condition just now. Advices from Zanzibar state that the receipts there this year have declined to about 13,000 bales. Last year they were 41,000 bales.

Besides this, stocks in London and New York have materially decreased.

The statistical position has had its effect on the market, and a still further strengthening of values is anticipated.

ROWED RACES ON DECEMBER 1.

A regatta was held on the Red River, Winnipeg, on December 1. The day was balmy, and among the people who occupied the river banks, watching the contests, were a number of ladies, who found the sun warm enough for them to hoist their parasols.

And Winnipeg is generally looked upon as being one of the coldest cities in Canada.

HIGHER FREIGHT RATES ON GROCERIES.

Grocers in Canada are not altogether uninterested in the higher freight rates which go into effect in the United States on January 1, for groceries is one of the lines which the changes particularly affect.

Sugar in less than carlots will not be affected, but in carlots there will be an ad-

vance of 5c. per 100 lb., the classification being moved from the sixth to the fifth class.

On soaps and coffees higher rates will rule on both small lots and carlots. The increase will be from 5 to 15c. per 100 lb.

In anticipation of these higher rates, the importation of sugar into Canada has been quite liberal during the last week or two.

Pickles came out with a Thanksgiving number the other day. Like the pickles made by the firm it represents—the H. J. Heinz Co.—it was tasty.

A STEADIER TEA MARKET.

THE recent decline in the market for Indian and Ceylon growths of tea appears to have been only temporary, for the steadier feeling noted last week has become more pronounced.

This seems to be particularly true on account of the decreased quantity brought to auction, while the competition has increased.

Cable advices from Calcutta and Colombo, also report a firmer market there.

Harrison & Crossfield's monthly tea market report points out what is perhaps not generally known, that, while the price of Indian tea fell off ¼d. per lb. during the recent decline, quality also depreciated quite ¼d., so that the actual loss of value was only ¼d. per lb. The same report also points out that, as the November shipments of Ceylon tea were but 6,500,000 lb., the London market cannot be heavily supplied with tea of that country's growth in the near future. As it was the heavy shipments that caused the recent decline this fact is significant.

McMeekin & Co., on the other hand, however, point out that, as the increase in the crop of Indian tea will be about 12,000,000 lb. and that in Ceylon 5,000,000 lb., there is little fear of inadequate supply.

On the Canadian market the stock of medium and low-grade Ceylon and Indian teas is light; in low-grade teas it is practically nil. Owing to the better values offering in the countries of production, quite a few transactions have taken place during the past week.

Be a Santa Claus if you would be a merry man.

SOME IDEAS AND IMPRESSIONS.

Gathered During a Holiday Trip to New York.

(Continued.)

I WAS fortunate enough to be in New York during the State and municipal elections. And, although the elections were really important and the newspapers tried to stir the people up to a realization of the fact, I was surprised at the indifference exhibited. "Wait till the Presidential election," said a gentleman to whom I was expressing my surprise, "you will see no lack of interest then."

Although the people were passive, the "machine" of the respective parties was active enough prior to and on the day of the election. And every night the electric lights behind the big red eyes of the tiger's head, which adorns Tammany Hall in 14th street, threw out bright shafts of light, indicating that there was both watchfulness and activity there. The result of the balloting proved it.

One night I was privileged to hear a number of stump speeches, which were delivered from a band wagon by supporters of the Democratic party. And they were "stump" speeches. They had blessed little "wood" in them. On one side of the band wagon was a fife and drum band with the members thereof in the uniform of the United States army, which, as every speaker concluded his oration, struck up a tune that reminded me of fife and drum band practices in Toronto prior to July 12. On the other side of the band wagon was a bonfire which was kept in huge, and in what appeared to me dangerous, proportions by a corps of street urchins. Occasionally it would be a packing case of huge proportions which would be brought to feed the fire, and then half a dozen or more of the boys would scramble upon it and stay there until the flames began to poke their red tongues through the crevices and make them scamper away again, while a big policeman stood by calmly swinging his baton and gossiping with acquaintances quite unconcerned. I tried to imagine what a policeman would do in Toronto under similar circumstances.

But the speakers interested me more than either the bonfire or the band. The speakers were mostly young men, and the electoral law, fathered and enforced by a Republican Legislature, came in for their especial denunciation. One speaker, who was introduced as a brilliant and promising young lawyer, drew a comparison between the laws of Great Britain in regard to her colonies, which resulted in the Boston "Tea Party," and the election laws in New

York State. Of course, he urged the electors to do with the Republican party what the American people did with the tea in Boston harbor—throw it overboard. Then he told a story or two. One was as follows: A certain Republican politician saw a man with a few days' old pup in his arms. Stroking the pup on the head, the politician asked:

"And what may its politics be?"

"Republican, sir?"

"Oh!" he exclaimed with some satisfaction, and walked off.

A week later the politician again came across the man and the pup. Again stroking the head of the animal, he asked:

"And what may its politics be, my man?"

"Democrat, sir."

"Democrat?" repeated the astonished politician. "Why, a week ago you told me it was a Republican!"

"So I did sir, but it has since got its eyes open."

The crowd saw the point. At any rate it laughed. And when it had stopped laughing "the brilliant and promising" young lawyer expressed the hope that the electors had got their eyes sufficiently open to ally themselves with the cause of the Democratic party.

While in a political vein I am reminded of a conversation I had with the managing editor of one of the large financial and commercial dailies in New York. This editor is strongly in favor of closer trade relations with Canada, and has not forgotten to vigorously champion it in the columns of his journal. "I am convinced," he in effect said during our conversation, "that it is more in our interests to strive for closer trade relations with your country (Canada). I do not at present see any hope for immediate closer trade relations. The farmers in the United States are opposed to it; for they are afraid of Canadian farm produce, although, of course, they want free trade in the articles they buy."

"From what I can gather during my short visit here," I interjected, "there appears to be a strong feeling that the United States has reached a period when she does not need to keep her protective walls up to their present height."

"You are quite right. And the feeling is undoubtedly growing. But I have come to the conclusion that we can expect, after

all, more from the Republican party than from the Democrats in the way of tariff reform and closer trade relations with Canada. You know there is a strong feeling of antipathy in the Democratic camp at present towards things British, while in that of the Republican party the tendency is in the opposite direction."

One thing I was curious to ascertain while in New York, and that was, where the sympathy of the people lay in the war between Great Britain and the Transvaal. My ear was open, therefore, for remarks which might be dropped in regard thereto. From a few people I heard the most bitter denunciation of Great Britain and a hope that she would be defeated.

"But she won't be defeated," interjected one of a group who was on one occasion discussing the question.

"She won't, eh? She couldn't lick her 13 American colonies. And I am sure the Boers are better able now than we were then to give it to her."

While I am quite in sympathy with the cause for which the 13 colonies contended, I could not resist interjecting:

"Mr. —, did you ever visit the Statue of Liberty in the harbor?"

"No."

"Then you have never read the inscription on that statue?"

"No."

"Well, then, that inscription says that the monument is given to the United States in commemoration of the joint action of the Americans and the French in securing the independence of the former."

The gentleman who had been so bitterly denouncing Great Britain, and who, I should explain, was an Irish-American, said no more.

There was another class I came across, who, while they were not altogether persuaded as to the merit of Great Britain's cause, declared unhesitatingly that the sympathy of the United States must be on the side of that country.

"Great Britain stood by us during our war with Spain, and it is our duty to stand by her," is, in effect, what I heard some of them say.

I came across others who did not question the righteousness of Britain's cause, and did not hesitate to give it their sympathy.

I have heard it said that if you do a Yankee a favor he'll not forget it. And after my visit to New York I am less inclined than ever to question it.

W.L.E.

(To be continued.)



A THANKFUL CHRISTMAS HEART.

“CLOVER LEAF”

BRAND



Seeded Raisins

Full Weight,
Selected Quality,
Handsomest Carton in the Market.

California Prunes

Finest Santa Clara Fruit,
in 25 and 50-lb. boxes.

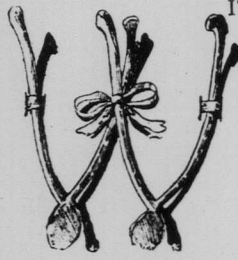
ALL LEADING WHOLESALERS.



Delafield, McGovern & Co.

NEW YORK.

SCIENTIFIC TURKEY PACKING.



WITH the advance of civilization, science or system occupies an ever-increasing place in the trade and commerce of a nation. It has extended even to the packing of poultry in Canada.

Two centuries ago the only turkey to be had in this country was the wild turkey, and the only way to "market" it was to find and shoot it in its haunts.

By two decades ago turkey-raising had become an established feature of Canadian agriculture, and on many farms a typical scene might be witnessed after sundown sometime in November or December.

When night had fully set in, and all was quiet and cold (for the work was always done in cold weather) the farmer and his sons, or possibly his wife, would proceed to the turkey roost. No matter how carefully approached, the turkeys would hear, and a murmur of suspicion was sure to be heard. But they could see nothing, and if the farmer was quick and skilful he could pull turkey after turkey from the roost without exciting the others to flight. The moment the turkey was caught, it was choked to prevent its giving the alarm. It was then taken outside, and by either wringing the neck, sticking, or cutting off the head, it was despatched. It was then hung up, and the next turkey attacked. In the morning it plucked and dressed.

This method of preparing turkeys for the market still obtains in districts which cater entirely to home trade, but for the export trade, a quicker, more systematic method of preparing is necessary.

A visit to the Western Toronto cattle market while D. Gunn, Bros. & Co. were preparing a shipment for Great Britain proved very interesting. The birds are brought alive in cars, specially constructed with tiers to carry about a thousand birds. From the cars they are driven into a pen on the second floor of the abattoir.

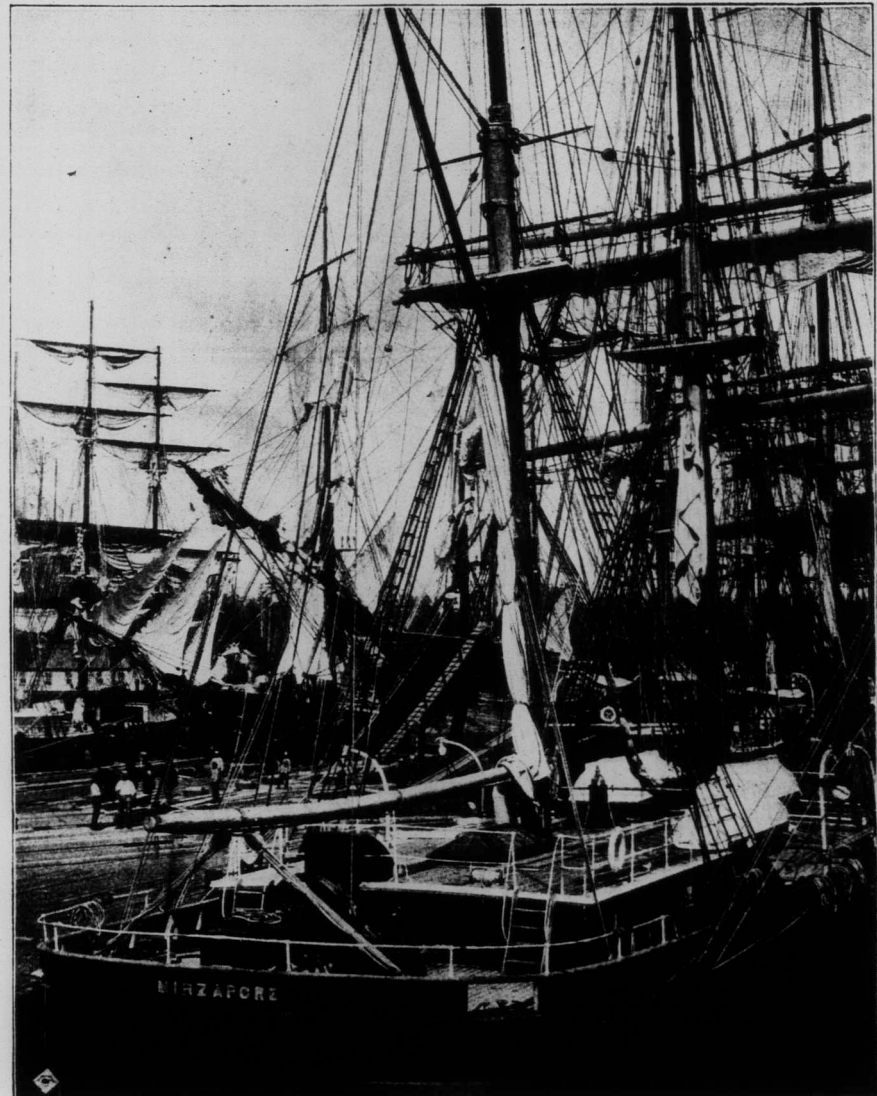
There is no waiting for nightfall here. There is a grab, a kick, and a struggle, and an expert breaks the neck of a turkey over a box, gives it a final stretch, throws it into a truck, then turns to the next turkey, when the operation is repeated. The turkeys are taken from here to a window, through which they are passed, while yet warm, to the pluckers. In the plucking-room men, women, and children are vying with each other to finish their birds first. Time is money here. The pluckers get 5c,

apiece for every turkey they finish properly, and, consequently, everyone is at high tension. The seriousness, however, is not unmixed with laughter, for the pluckers are of a practical joke-loving class. As the day wears on, feathers are everywhere. The 90 or more pluckers get through a lot of work. Consequently, they walk knee deep in the mixture of coarse quill feathers and the soft, downy breast feathers. The lightness of the latter causes them to be borne here, there, everywhere; no one's clothes escapes, nor does the unvarnished woodwork of the plucking-room. When the plucker finishes his bird he takes it to one or another of the cold storage rooms. Here, his work and the condition and weight of the bird is examined. When sure that his work has been "tabbed," the plucker goes off to get his next bird. If the bird that has been finished shows, on examination of its crop,

that it has been starved the necessary twenty-four hours, it is hung face downwards, on one of the many long rows of pegs in the cold storage room. Here it is left till thoroughly chilled. The method of packing is important, as on this depends largely the condition of the birds when they arrive in Britain. D. Gunn, Bros. & Co. put them in long cases, containing from eighteen to twenty-four birds, according to size. Between each is a piece of tissue paper, and on top of them a layer of straw. Over two thousand birds are handled by this system in a day, and all birds are packed according to size and condition, which is a requisite for trade with Great Britain.

CALENDARS FOR GROCERS.

Laporte, Martin & Cie., Montreal, are sending out a very handsome calendar, "Britain's Bulwarks." It is specially appropriate at this time, as it gives good illustrations of the Indian, Australian, British and Canadian soldier. Any reader sending a post card to the firm, mentioning THE CANADIAN GROCER, will have one mailed to his address.



Shipping British Columbia Timber at Burrard Inlet.

**ON THE FIRST OF JANUARY, 1900,
I WILL COMMENCE BUSINESS** ❁ ❁

I have no ambition as to my house lasting to the end of the coming century, but I hope, by my way of dealing, to lay such foundations to it that it may be prosperous and a favorite with the trade for many years to come.

I will sell Teas, Coffees and Spices. Of these I have made a special study during my 20 years' experience in the grocery business.

I know exactly what suits the requirements of the trade in every part of the country, having sold goods over the whole Dominion, so that when you send me an order by mail it will not be filled at a guess, but the right article shipped.

Close attention to business, cash buying and close selling will always be my motto. Your interest will be my interest. If you ask for my samples by mail, or examine them when my traveller calls, I will consider it a favor, as I am confident of the result.

E. D. MARCEAU, 296 ST. PAUL ST.,
MONTREAL.

LATE OF L. CHAPUT, FILS & CIE.

"Selling Bulk Teas"---means---Wasting, Losing, Lost.

"Selling" **"SALADA"**

CEYLON TEA

"means"---Keeping, Saving, Saved.

Try a small assorted lot and prove it. Sealed lead packets only—never in loose form.

Toronto. Montreal. Boston. Buffalo. Detroit. Cleveland. Toledo. Pittsburgh.

Ow! Wow!! That's the Stuff!



Bayle's Horseradish Mustard

The Original and Genuine.
In Stomachic Value.—The Perfection of Condiments.
Beware of Imitations.

Sole Maker. **GEO. A. BAYLE,**

For Sale by all Grocers. **ST. LOUIS, MO.**

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

RED CROSS TEA

in lead packets, and

CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

The **"BOSS"**

WASHING MACHINE

Still Leads.

If you have not tried the "BOSS" do so now.

Walter Woods & Co.

HAMILTON.

HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue TORONTO



HORSE-SHOE SALMON

Is packed ON: Y from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

It pays to buy the best.

For Sale by all Wholesale Grocers throughout the Dominion.

FIFTY-EIGHT YEARS AGO



BY AUTHORITY

J. D. CARR, founder of the firm was appointed, by special warrant,

BISCUIT MAKER TO H.M. THE QUEEN

This warrant we still hold.

Some of our Present Specialties are:

CARR & CO., Limited

Agents for Canada: **CARLISLE, ENGLAND.**

FRANK MAGOR & CO, 16 St. John St., Montreal.

For British Columbia:

G. E. JARVIS & CO., Vancouver, B.C.

CAFE NOIR
CAFE AU LAIT
WINDSOR WAFERS
BUFFET WAFERS
DERBY

FINGER CREAMS
GINGER FLAKES
CRACKNEL
LEMON OREAM
ROYAL, ETC.

MARKETS AND MARKET NOTES.

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

December 21, 1899

GROCERIES.

ALTHOUGH trade is naturally falling off at this time of the year, the consensus of opinion is that it is keeping up much better than was expected and much better than is usual. The orders are naturally largely of a sorting-up character, and, while they are numerous, are small. The goods mostly wanted are, of course, such lines as dried fruits and nuts. The general situation is strong, particularly in foreign dried fruits and canned goods. Very little attention is being given to canned goods of any kind. Coffees are still in good demand, with the tendency of prices upwards. Sugars are quiet and steady in price. Very little attention is being given to teas, although the outside markets report steadier prices. Spices are still decidedly firm. Rice and tapioca are steady and in fair demand.

CANNED GOODS.

The situation in canned good remains much the same as it did a week ago. There have been some canned tomatoes offering at a price 10 to 15c. per dozen higher than any figures yet reported, but they are away above the regular market values, and are not taken very seriously. The price asked in this particular instance was \$1.10 per doz. to the wholesale trade, but tomatoes can be bought at 15c. per dozen less than that figure. Most of the wholesale trade are now quoting \$1 per doz. to retailers, although the range is from 95c. to \$1 per dozen. Corn continues very strong at \$1.05 to \$1.10, although some wholesalers will not accept less than that outside figure named. Peas continue firm and there are a good many who still look upon them as the best speculative line in canned goods. Canned fruits of all kinds continue to rule strong. There have been some transactions during the past week or two in Cohoe salmon at \$3.35 F.O.B. the Coast, but since then an advance of 10c. has taken place and the general feeling in

regard to canned salmon is one of confidence.

COFFEES.

The local trade is still experiencing a good demand for Rio coffees, and prices are rather firmer, there being nothing as far as we are aware of anything like fair quality coffee under 7¼c. per lb. Both the Brazilian and European coffee markets continue to rule strong.

SUGARS.

The situation in regard to sugars is still somewhat complicated in Canada, on account of the large importations of the foreign refined article. No change in prices, however, has taken place, and there is no immediate indication of there being any, for the outside markets rule steady to strong, both in regard to raw and refined sugars. Although there is naturally not a great deal being done in sugar at this time of the year, yet the demand has kept up remarkably well when the near approach of the Christmas holidays is taken into consideration. It is the general opinion that

See pages 33 and 34 for
Toronto, Montreal, St. John,
and Winnipeg prices current.

the demand is much better than it has been in past seasons at this time.

SYRUPS AND MOLASSES.

The situation is much the same as it was a week ago, the demand being moderate and prices steady and unchanged.

SPICES.

The spice market continues to rule strong. Cloves are firm with an upward tendency on account of the light receipts at Zanzibar.

RICE.

Rice is in fair demand. Imported Japan is selling at 5¼ to 6c. per lb.

TEAS.

The improvement noted last week in the price of Indian and Ceylon teas in the outside markets has continued, advices from both the countries of production and from London showing the maintenance of a firmer market. One Toronto firm that cabled an order for Ceylon and Indian teas could not obtain the teas wanted except at higher prices than were ruling a week or two ago. The Japan market also continues

strong, and advices state that China country green teas are 15 per cent. short in crop. The local demand at the moment is light.

NUTS.

The demand this week is good for small quantities, and prices rule firm. Bordeaux walnuts are due to arrive the latter part of this week, but they are, of course, too late for the Christmas trade. They will sell at about 9c. per lb.

FOREIGN DRIED FRUITS.

CURRENTS—There is a fair demand of a sorting-up character, and prices continue to rule firm.

VALENCIA RAISINS—Local stocks are pretty well reduced, and the position of the market is decidedly strong. There is a good sorting-up trade being done at quotations. We quote fine off-stalk at 6½ to 6¼c. per lb.; selected, at 7 to 7½c.; layers, 7½ to 8c., and extra selected, 8½c.

MALAGA RAISINS—Business is almost over for the season, there only being a few sorting-up orders reported. The stocks, however, are more than usually cleaned up, and the general report is that unusually large quantities have this season been sold.

PEELS—The demand is pretty well over for candied peels and stocks are pretty well reduced; in fact, more so than usual.

PRUNES—These continue to rule firm in price, but there is naturally not a great deal being done at the moment.

DATES—Further shipments of dates have arrived on the market this week, and the trade is now fairly well supplied, there being Sairs as well as Hallowee dates on the market. Quotations are now Hallowee, 5½c. per lb., and Sairs, 4½ to 5c. per lb.

GREEN FRUITS.

The demand for oranges and lemons is brisk. The largest sale is of Jamacias and Valencias, though navels are in favor for fancy trade. The quality of all oranges offering this year is excellent. The barrels in which Jamacias are being received, however, are smaller this week than they have been, consequently, the price is \$1 lower. Lemons are in good supply and are of excellent quality. In price they are steady and unchanged. Good bananas are still scarce and high in price. The demand for winter apples is excellent, and prices are steady, with a tendency to advance. Cranberries have advanced \$2 in New York, and most other markets have gone up lately, but the receipts of poor-keeping cranberries have been so large that it is not likely prices

buy it.

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Salmon.

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REAMS
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TO.

YOU CAN KEEP ON THE GOOD SIDE OF YOUR CUSTOMERS BY
RECOMMENDING THE CONSTANT USE OF

SURPRISE SOAP

FOR THEIR WASHING, AS IT NEVER FAILS TO DO PRECISELY WHAT IT IS MADE FOR—
MAKE CLOTHES WHITER THAN ANY OTHER SOAP, AND WITHOUT INJURING THEM OR THE
ONE DOING THE WASHING.

BRANCHES—
MONTREAL: Board of Trade Building.
TORONTO: Henry Wright & Co., 51 Colborne St.
WINNIPEG: E. W. Ashley.
VANCOUVER: 430 Cordova St.
ST. JOHN'S, NEWFOUNDLAND.

Manufactured by
THE ST. CROIX SOAP MFG. CO.
ST. STEPHEN, N.B.

will be raised here. The quantity of good Almeria grapes offering is limited, but prices are lower than was the case a year ago for good sound fruit.

COUNTRY PRODUCE.

EGGS—The receipts of new-laid eggs continue very small, but held stock is altogether too plentiful. Really choice eggs are worth 23c. per doz., but for the stock arriving the range covers all prices from 16 to 23c. Pickled stock is easier, showing a decline of ½c., which makes the price 15 to 16c. per doz.

POTATOES—There is no change. Cars on track are easy at 38 to 40c. per bag. Small lots out of store are steady at 45 to 50c. per bag.

BEANS—The market keeps steady, but there is little doing. We quote \$1.45 to \$1.50 for hand-picked, and \$1.35 to \$1.38 for prime.

DRIED AND EVAPORATED APPLES—The evaporated apple market is easier, showing a decline of ½c. in the jobbing price, which is now 8c. Dried are quoted irregularly, some dealers quoting 5½ to 6c., and others 5¾ to 6½c. The latter figure seems likely to predominate after the holiday season, as the outside price is stiffening. At outside points 6c. is still paid for No. 1 quarters and 5½ to 5¾c. for No. 1 ordinary.

POULTRY—A slight improvement is shown in the week, but not as much as commission men say the conditions warrant. Receipts of good stock are not large, but there seems a determination on the part of retailers to keep down prices. There is too big a percentage of small turkeys coming in, causing the impression that flocks have been picked over for export and the culls left for

home consumption. Many ducks and chickens of inferior size and quality are arriving, consequently the range in price is very large. We quote: Turkeys, 8½ to 9½c.; geese, 6 to 6½c.; ducks, 50 to 75c.; chickens, 30 to 50c.

VEGETABLES—Cabbage are 20 to 25c. per dozen dearer. Otherwise there is no change. We quote as follows: Spinach, 40 to 50c. per bush.; lettuce, 20 to 40c. per doz.; cabbage, 60 to 75c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 40 to 60c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; onions, 40 to 60c. per bush.; green beans, 30 to 50c. per basket; squash, \$1 to \$1.50 per doz.; vegetable marrow, 40 to 60c. per doz.

BUTTER AND CHEESE.

BUTTER—The supply of all packages of butter is moderate, and as dairy prints and rolls are in brisk demand, these have advanced 1c. per lb. Factorymen state that the production of the winter creameries is likely to be moderate this year. At present the supply is equal to the demand, and prices are steady. We quote as follows: Dairy, large rolls, 18 to 19c.; prints, 19 to 20c.; creamery, tubs and boxes, 21 to 22c.; prints and squares, 22 to 23c.

CHEESE—The market continues strong. Holders state that 12c. is the lowest price that can be taken for late makes, and that 12½c. is likely to be a common figure soon.

FISH AND OYSTERS.

The market keeps steady. Prices are unaltered and the demand good. We quote: Trout, 7½ to 8c.; Niagara whitefish, 7 to 7½c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; haddock, 5c.; finnan haddies, 6½ to 7c.; boneless

fish, 4¾c.; quail-on-toast, 5½c.; steak cod, 6c.; quintals of cod, 5¾c.; ciscoes, \$1 per basket. Oysters, standards, \$1.25; selects, \$1.65; other brands, \$1.25 per gal.; shell oysters, \$8 per bbl.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The wheat market keeps steady at 66½c. outside. The principal grains arriving on the Toronto street market are oats and goose wheat. Goose wheat shows an advance of 1c. We quote: Wheat, white and red, 68 to 69c.; goose, 70 to 71c.; peas, 62 to 65c.; oats, 28 to 29c.; barley, 42 to 44c.; rye, 53½c. No. 1 hard Manitoba wheat is steady at 76½c. Toronto and west.

FLOUR—A steady market, and a fair, regular demand is noted. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.65 to \$3.75; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—The demand is quiet, but a brisk demand is expected to start

We Extend

:: TO OUR MANY ::

**Consignors
and Customers**

A MERRY XMAS

and

HAPPY NEW YEAR.

T. H. SMITH & CO.

Wholesale Produce Commission Merchants
70 COLBORNE STREET, - TORONTO

Corona Golden Figs

are choice eating and cooking Figs. Put up in
1-LB. CAKES—each wrapped and packed in
special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c. No
scraping goods out of bags or mats; no dust and
dirt nor loss of weight, time and custom, but

CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORONTO

THE CANADIAN GROCER

How's your stock of **Biscuits and Confectionery?**

Our **CREAM SODAS** in 3-lb. tins and cartoons cannot be excelled.

For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

WRITE FOR SAMPLES AND QUOTATIONS.

McLAUCHLAN & SONS CO., Limited, Manufacturers Biscuits and Confectionery, Wholesale Grocers **Owen Sound, Ont.**

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man**
Successor to W. F. Henderson & Co.
Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

POULTRY, HONEY, BUTTER, EGGS, and DRIED APPLES.

Consignments Solicited. Prompt Returns.

The Wm. Ryan Co.,

... Limited.
70 and 72 Front St. E., Toronto.

MERCHANTS

We are getting good prices for

POULTRY

The demand is first-class. Consign what poultry you have to us for quick returns and highest prices.

J. H. SKEANS & CO.

88 Front St. E., Toronto.

References—Ontario Bank.

NEW NUTS

Are about all in.

We like to quote buyers who buy original parcels.

WRITE US...

CLEMES BROS.,

TORONTO.

after the holidays. We quote as follows: Standard oatmeal and rolled oats, \$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL.

HIDES—The market is active. Prices are unchanged, but stiff. We quote: Cow-hides, No. 1, 9½c.; No. 2, 8½c.; No. 3, 7½c. Steer hides are worth ½c. more. Cured hides are worth 10½c.

SKINS—Sheep and lambskins are 10c. dearer. Otherwise there is no change, though the market is firm. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 40 to 45c.; culls, 20 to 25c. Sheep and lambskins are selling at 90c. to \$1.

WOOL—The market continues to strengthen, as the demand is brisk. Holders are looking for high figures. We quote: Clothing wool and combing fleece, 20c.; unwashed, 12½ to 13c.

SEEDS.

Alsike is slightly firmer, showing an advance of 50c., which makes the price dealers are paying outside \$4.50 to \$7, the top figure being for finest grades only. Red clover is firm. We quote \$4.50 to \$5 at outside points for good to choice, and 15 to 25c. more for extra choice to fancy lots. Very little timothy is offering. Dealers would pay \$1 to \$1.25 aboard cars outside for good to choice machine-threshed, and \$1.50 to \$1.75 for bright, unhulled, flail-threshed seed.

PETROLEUM.

An advance of 1 to 1½c. is noted in the price of all kinds of oil. We quote: Pratt's Astral, 20c. in bulk (barrels, \$1 extra); American water white, 19½c. in barrels; Photogene, 18½c.; Sarnia water white, 18c. in barrels; Sarnia prime white, 16½c. in barrels.

MARKET NOTES.

Bordeaux walnuts are due to arrive this week.

A shipment of Hallawee and Sair dates are on the market this week.

Turkeys are quoted 9 to 9½c. and geese 6 to 6½c., an advance of ½c.

Jamaica oranges in barrels are \$1 cheaper, as barrels have been reduced in size.

Dairy large rolls and pound prints are 1c. dearer. Rolls are quoted 18 to 19c., and prints 19 to 20c.

Established 1873.

CONSIGNMENTS SOLICITED

POULTRY BUTTER EGGS DRESSED HOGS

Highest market prices. Quick returns.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO

Established 1892.

Rutherford, Marshall & Co.

68 Front Street East, Toronto.

Exporters of

POULTRY BUTTER, CHEESE, EGGS, HONEY, DRIED AND GREEN APPLES.

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

FLEISCHMANN'S VEGETABLE COMPRESSED YEAST HAS NO EQUAL.

Xmas Poultry

Ship your Poultry, Large Roll Butter, Dried Apples, etc.

PROMPT RETURNS and QUICK SALES.

JOHN J. FEE

62 Front St. East

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TORONTO.

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets,

TORONTO

Teas "fragrant", "delicious", "perfect" and "best" are now as plentiful as gold mines, but customers only smile and say - "Give us Blue Ribbon Ceylon" - Blue Ribbon Tea Co. - 42 Scott St. Toronto.

QUEBEC MARKETS.

MONTREAL, December 21, 1899.

GROCERIES.

THE only branch of groceries to show any activity this week has been dried fruits. The scarcity of Valencia raisins has led to efforts at procuring fresh supplies in New York, and a few moderate-sized lots were procured, but the cost was extreme. In fact, still higher prices on raisins seem very probable. Currants rule steady, and there has been a good movement in prunes, while in nuts supplies appear to be entirely inadequate for the demand. Refined sugar values here have shown no response to the strength in the raw article, while molasses is firmly held under steadily diminishing stocks.

SUGAR.

The strength in the raw sugar situation abroad has not led to any change in the refined article here, because the competition of the American article has still to be met. Business at present is slow as buyers show a disposition to hold off until after the turn of the year. At the refinery, granulated is quoted \$4.40, and yellows \$3.60 to \$4.25 per 100 lb. In New York, refined is quiet and raw is steady: Fair refining, 3 13-16c., and centrifugal, 96 test, 4 1/4c. In London, cables state that the market was 3/4d. lower for beet, which closed at 9s. 1 1/2d. for present month, and at 10s. 6d. for next month. Cane was quiet and steady, with prices unchanged. Java was quoted at 11s. 3d., and fair refining, 10s. 6d.

SYRUPS.

Some traders expected that the scarcity of molasses would lead to an increased demand for syrup. So far no such result has been demonstrated. Values are steady and business dull at 1 3/4 to 2 1/4c. per lb. at the factory.

MOLASSES.

Recent advices from Barbadoes state that new molasses will not be obtainable before the end of March, and it is feared that the crop will be very short and not as large as that of 1898, on account of the continued dry weather, which has been the cause of the canes suffering considerably. The prospects at present are that prices will

open much higher than last year. The spot market is dull, but firm, the business passing being entirely of a small jobbing character, at 42c. in carload lots and at 43c. in smaller quantities.

DRIED FRUITS.

The firm feeling in Valencia raisins is fully maintained, and, with exceptionally light stocks in jobbers' hands, prices point still higher, though there is no quotable change this week. Latest advices from Denia state that 98 per cent. of the crop has been shipped and that almost prohibitive prices are asked for what remains. Jobbers here have succeeded in obtaining a few moderate-sized lots in New York, but they cost very full prices, it is understood.

Malaga raisins are unchanged at 7c. for 2-crown, 8c. for 3-crown, and 9c. for 4-crown in 50-lb. boxes.

Sultanas continue firm at 10 to 12c., as to grade.

Currants are steady with a fair inquiry. We quote: Filiatras, 4 1/2c. for bbls.; 5 1/4c. for half bbls.; 4 3/4c. for half cases, and 4 1/8c. for quarter cases.

Prunes meet an active demand and values are firm. Californian prunes are as follows: 80's to 90's, 6 1/2c.; 70's to 80's, 7c.; 60's to 70's, 7 1/2c.; 50's to 60's, 8 1/2c., and 40's to 50's, 10c. Bosnia prunes are steady also, at 6 to 6 1/2c.

Dates are steady at 5 to 5 1/4c., as to grade.

NUTS.

The firmness that has been noted continues unabated, and supplies are inadequate to the demand. Pure Grenoble walnuts are 14 1/2 to 15c., and Marbots, 11 to 11 1/2c., while shelled almonds are 25 to 30c.

CANNED GOODS.

Demand for all kinds of canned goods has been slow, but the tone is strong and prices are firm. Corn is held at \$1.10; tomatoes, at 90c. to \$1; marrowfat peas, at 70 to 72 1/2c.; early Junes, at 77 1/2 to 80c.; French peas, at 90 to 95c.; beans, at 90c.; one gallon apples, at \$2.25 to \$2.50; 3 lb. do., at 85 to 90c.; raspberries, at \$1.60, and strawberries at \$1.55 per dozen.

RICE.

Business in rice is quiet, as buyers are generally well supplied for some time ahead.

Values are firmly held on the basis of \$3.30 to \$3.40 for standard B.

SPICES.

Strength seems to be general in spices. The advance in pimento, noted last week, is fully maintained, further sales being noted at 8 1/2 to 9c. There has also been a sharp rise in nutmegs at London and New York, and values show a firmer tendency here as a result of this news. Advices on pepper are also strong. Tapioca has an upward tendency. We quote: Nutmegs, 35 to 60c. per lb., as to quality, and pimento, 8c.

COFFEES.

Business in coffee continues quiet, but the tone is firm in sympathy with advices from primary markets. We quote: Maracaibo, 9 to 14c.; Mocha, 17 1/2 to 20c.; Rio, 8 to 10c.; Santos, 9 to 13c., and Mexicans, 10 1/2 to 15c.

TEAS.

A fair amount of business has been transacted in teas of late, and the market is moderately active and firm. A few small lots of low-grade Japan changed hands at 13c., and some Ceylons at 15 to 18c. Advices received on Foo Chow Congous state that the market has not been so bare of stock for over 30 years, and anything at all saleable has been shipped. In China teas, as a rule, the cheap bargains are picked up between December 15 and 30, as holders are anxious to sell, but this year there is nothing to be had. Cable advices from Japan report the market strong, at an advance of 1 to 2c.

FISH.

The continued mild weather has had a further depressing effect on the fish market, and prices are easier in several cases. We quote: No. 1 Nova Scotian herring, in bbls., at \$5.25, and in half-bbls., at \$2.50. No. 1 large round herring fetch \$5, and half bbls., \$2.55. No. 1 B. C. and Labrador salmon, \$13 per bbl., and tierces, \$17.50. No. 2 mackerel are dull, \$15.25, and No. 1 large green cod, \$5.25, with No. 1 \$5 and No. 2 \$4. No. 1 green haddock, \$4, and No. 1 pollock, \$3.60. Dried cod sells at \$4.75, and large dressed, \$4.50. Prepared fish—Boneless

Rowntree's

High-Class Confectionery.

Rowntree & Co., Limited, of York, England, desire to call the special attention of the Canadian trade to their well-known

Gum Pastilles and Jujubes.

The perfection of confectionery art of world-wide fame for purity and delicacy of make. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, the large Yorkshire Factories employing over 1,500 hands.

Chocolate Creams of all varieties.



A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

Agents for Canada are:

For Manitoba, Northwest Territories and British Columbia:
THE HUDSON'S BAY CO., Winnipeg.

And for Quebec, Ontario and the Maritime Provinces:
Mr. CHAS. GYDE, 20 St. Francois Xavier St. Montreal.

TEAS CEYLON

Direct Importation from Colombo.

PERKINS, INCE & CO., TORONTO.

cod, 5½ to 6c. per lb.; haddies, 6c.; bloaters, 90c. to \$1 per box, and smoked herring, 12c. per box. Fresh fish—Haddock, 3c.; steak cod, 3½c.; market cod, 2¾ to 3¼c.; Manitoba dore, 5½c.; white fish 7c.; salmon, 10c., and fresh herring, \$2 to \$2.25 per 100.

GREEN FRUITS.

There has only been a moderate business in green fruits. The apple situation is unchanged; sales are limited: Good No. 1 stock commands \$2.75 to \$3.50 per bbl.; while No. 2 is selling for \$1.60 to \$2. Almeria grapes are in good demand at \$4.50 to \$6 per keg, as to weight and quality. Catawba grapes command fair sale at 21 to 23c. per basket. There is a very good demand for oranges at the following prices: Jamaicas, \$6 to \$6.50 per bbl., and \$2.50 to \$3.50 per box; Valencias, \$4 to \$4.50 per box for 420's, and \$4.50 to \$4.75 for 714's; Californian oranges, \$3.90 to \$4.25 per box; Mexican, \$2.85 to \$3.35 per box. There is a fair demand for lemons at \$2.50 to \$3.25 per box. Cranberries show a considerable

jump in prices, owing to the falling off in receipts; sales this week command \$6 50 to \$7.50 per bbl.

COUNTRY PRODUCE.

EGGS—The egg market was steady. Sales are reported of good boiling stock at 22½c. in large lots. Straight candled eggs are quoted at 18c.; limed, 15 to 16c.; cold storage, 14½ to 15c.; seconds, 11 to 12c.

POULTRY — Poultry rules brisk. Turkeys are in active demand, but other lines are not so much sought after. Quotations are as follows: Turkeys, 9 to 10c.; ducks, 8 to 8½c.; chickens, 6½ to 7c.; geese, 5½ to 6c.; old fowl, 5 to 6c.

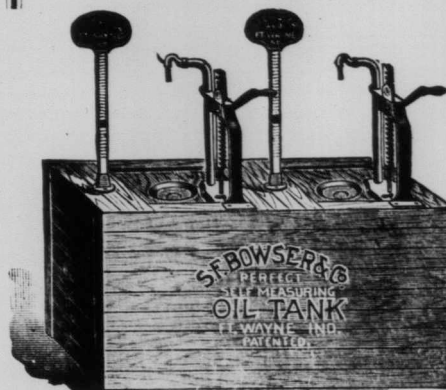
GAME—Game is in fair request. Partridge sell at 70 to 75c. for firsts, and 40 to 45c. for seconds per brace.

MAPLE PRODUCT—Maple product rules the same. Pure sugar is steady at 10½ to 11c., and syrup, 65 to 75c. per tin.

HONEY—The demand for honey was slack, but prices are unchanged. White clover in comb is quoted at 12c.; extracted, 9c., and buckwheat, 8c. per lb.

WHAT COULD BE MORE CONVINCING

proof of the merits and economy of the



BOWSER

SELF-MEASURING OIL TANKS

than the fact that the Montreal Street Railway Co., which has one of the best oil rooms in the country, has equipped it with these tanks, and that the leading merchants, who handle oils, throughout the country are rapidly adopting them.

Here are the names of a few recent purchasers:

John T. Russell,	The Market, Toronto, Ont.
W. H. Lake,	Toronto, Ont.
S. & H. Becker,	New Hamburg, Ont.
M. Weichell & Son,	Waterloo and Elmira, Ont.
J. H. Horning & Co.,	Hamilton, Ont.
W. Burgoyne,	Fenelon Falls, Ont.
John M. Bond & Co.,	Guelph, Ont.
G. A. Binns,	Newmarket, Ont.
R. P. Butchart & Bro.,	Owen Sound, Ont.
The W. A. Carson Co.,	Pictou, Ont.
Chas. Stephens & Co.,	Collingwood, Ont.
D. M. Waters,	Belleville, Ont.
S. S. Dickinson,	Port Hope, Ont.
G. A. Rollins,	Madoc, Ont.
James Dryden,	Deseronto, Ont.
Amos S. Kimmerly,	Napanee, Ont.
J. M. Robertson,	Tweed, Ont.
W. G. Rogers,	Gananoque, Ont.
W. J. Barber,	Cardinal, Ont.
Le Blanc & Co.,	Cornwall, Ont.
M. N. Stephens & Sons,	Glencairn, Ont.

Accepted by Government—Absolute accuracy guaranteed.
Full information upon request.

S. F. BOWSER & CO., P.O. Box 564, TORONTO, ONT.
Factory, Fort Wayne, Ind.

BEANS—Beans continue firm, with a fair demand. Choice hand-picked pea beans are held at \$1.52½ to \$1.57½, and choice primes, \$1.45 to \$1.47½.

ASHES—Ashes were dull and featureless. We quote: First sorts, \$4.30; seconds, \$4, and pearls, \$5.15 per 100 lb.

DRESSED HOGS — There is an active demand for country dressed hogs, but supplies are large, and values are a little easy. For good light hogs, \$5.60 is paid, while inferior and heavy stock sells as low as \$5.

PROVISIONS.

There is a fair trade in provisions and values are unchanged. We quote: Canadian short cut mess pork, \$14.50; short cut back, \$14, and heavy long cut mess, \$14 per barrel. Pure Canadian lard in pails, 7¼ to 7¾c. per lb.; and compound refined, 6 to 6½c. per lb. Hams 10c. to 11¼c., and bacon 11 to 11½c. per lb.

FLOUR AND GRAIN.

FLOUR—Was quiet and steady. We quote: Winter wheat patents, \$3.60 to \$3.90; straight rollers, \$3.30 to \$3.40; in bags, \$1.65;

What you pay for an article is . . .
But what you get for your money is more

Important



Coffees are dearer, but we still have some splendid values in—

**RIO, SANTO,
MARACAIBO,
JAVA and
JAMAICA**

Coffees

Some exceptionally good Rio Coffees well aged on hand.

In buying Coffees from us you get just what you pay for.

We beg to tender our customers from ocean to ocean the Compliments of the Season.

WRITE US FOR SAMPLES AND QUOTATIONS.

S. H. EWING & SONS,

96 King St., Montreal.

Manitoba patents, \$3.90 to \$4.20, and strong bakers', \$3.60 to \$3.70.

GRAIN—The local grain market was dull and prices were unchanged. In the West oats are offering at 26c., and peas at 58c., but buyers will not concede more than 1/2c. under these figures.

OATMEAL—Was dull and unchanged at \$3.50 per barrel, and at \$1.70 per bag.

FEED—There was a fair trade in feed, with somewhat freer offerings of Ontario bran. Manitoba bran is selling at \$15; shorts, \$17 per ton, including bags; Ontario bran, at \$15.50; shorts, at \$16.50 to \$17.50, and mouille at \$20 to \$24 per ton, in bulk.

HAY—The hay market was quiet. We quote: Choice No. 1, \$9 to \$10; No. 2, \$8 to \$9; and clover, \$7 to \$7.50 per ton, in carload lots.

CHEESE AND BUTTER.

CHEESE—Cheese is unchanged. Prices are largely nominal in the absence of any large transaction, ideas ranging from 11 7/8 to 12 1/4c. The Liverpool cable is unchanged.

BUTTER—Butter was quiet and demand confined almost solely to local traders. Fancy creamery is quoted at 21 to 21 1/2c., with outside price hard to obtain; medium grades, 20 to 21c. Dairy butter is in better demand. Rolls are quoted at 17 1/2 to 18c.; western tubs, 17 to 18c. for choice stock. Township dairy is very scarce, and is almost

as high as creamery. It is quoted at 19 to 20c.

MONTREAL NOTES.

Some fresh supplies of Valencia raisins have been procured in New York, but they cost an extreme price.

Late cables state that fully 98 per cent. of the Valencia raisin crop has been shipped from Denia.

A sharp advance in nutmegs at both London and New York has been one of the latest phases of a strong spice situation.

No new Barbadoes molasses can possibly be obtained until the end of March, and fears of a short crop have been cabled.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., December 21, 1899.

BUSINESS in wholesale lines is now quiet, but has been particularly well sustained this season right up to the holidays. It is doubtful if seasonable goods, such as raisins, peels, and nuts, were ever so well cleaned up; in fact, they are scarce. The demand has been large this year, and good prices have been obtained. In spices, all lines are firm, but there is rather more interest in pepper, cloves, and ginger. Cream of tartar, which

is very freely sold here, has shown little change for a long time. It keeps quite low. In rice, very low prices are quoted, and our market inclines to the cheaper grades. The direct Liverpool steamers affect prices. In coffees, the general trend is towards higher prices.

OIL—Burning oil is still in very active demand. It is one line in which the higher price does not seem to affect sales. The market is a very strong one, and no lower prices are looked for, this season at least. In lubricating, little is doing, but the market is a strong one. The Christmas season has brought out an active sale for candles, particularly in fancy lines. Prices are very high and are firmly held. There is very little movement in paint oils or in cod oil.

SALT—Coarse salt has been quite scarce. Owing to the high prices, importers have as yet this winter brought forward but small lots, and some has this week been brought from Boston to help out the direct supply. There is but a limited sale. Fine salt moves slowly at even figures. Stocks are ample. We quote: Liverpool coarse, 50 to 55c. English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c. each; 10-lb. wood boxes, 12 to 14c. each;

1899

Compliments of the Season.

1900

We thank you all for the share of business given us in the past, and may relations be as congenial in the year before us.

57 Front St. E., Toronto.

A. H. CANNING & CO.

cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

CANNED GOODS—There is little of particular interest. Market is a firm one. Peas are held at rather higher prices. Gallon apples are moving out quite freely, but best demand is later. Prices are firmly held. There are fair stocks, dealers being chiefly supplied from Nova Scotia. In lobsters, some very high prices are quoted. The new regulations regarding the catch come in for considerable criticism, because of the different rules for different sections. Some packers have been entirely thrown out after having made every arrangement for the season's business even to contracting for their output. In sardines, kippered herring and haddies fair prices are being obtained, but prices are still low. In fruits, little is doing. Pumpkin finds a fair sale at rather firmer figures. Meats are quiet but tend higher. There is a demand for boned fowl, but supplies are short. It is but a limited business, anyhow.

GREEN FRUITS—The mild weather right up to the holidays has caused a good wholesale demand. New Valencia oranges have moved off freely. Late arrivals were in

much better shape than the first shipment. Some particularly nice stock for Christmas trade was brought forward. Prices kept quite low. A few Java oranges are to hand. Jamaicas are, however, still the nicest fruit offering. In lemons, there is a good sale. Market is somewhat firmer. At this season the sale of Malaga grapes is always large, and this season the fine stock offered and the fairly low figures asked lead to extra business. In apples, sale has been somewhat quiet. Stock offered is not extra, though full figures will bring out some nice fruit. Cranberries are a little higher, but they are still low.

DRIED FRUITS—Market is quite bare. The lack of any Californian raisins being imported has tended to higher stocks, though quite a few Malaga loose muscatels were bought, and the landing of some this week helped dealers out. Those who had stocks bought early of all lines of raisins have done well. In currants, prices are quite easy and stocks ample. Cleaned have a very large demand. In peels there are very few to be had. Prices have shown but little change; American has not been as freely imported this year. Prunes are very scarce. Two cars of Californian fruit are

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

**OLD CHUM.
SEAL OF NORTH CAROLINA.**

CIGARETTES — **OLD GOLD.**

**RICHMOND STRAIGHT CUT.
SWEET CAPORAL.**

ATHLETE. DERBY

Toronto Salt Works
TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to
All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED. TORONTO

SELL . . .

**GOOD
WILL
SOAP.**

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

CONSTANT DRIPPING WEARS AWAY THE STONE

PURE GOLD COFFEE
31-33 FRONT ST. TORONTO

AND INTELLIGENT COFFEE BLENDING PLEASURES INTELLIGENT STOREKEEPERS.

.. TRY ..

Pure Gold Coffees

Now in Stock . . .

NEW GRENOBLE WALNUTS
NEW TARRAGONA ALMONDS
NEW SICILY FILBERTS
NEW HALLOWEE DATES

NEW ELEME FIGS
FANCY ALMERIA GRAPES
FANCY MESSINA LEMONS
FANCY MEXICAN ORANGES

Hugh Walker & Son

IMPORTERS

GUELPH, ONT.

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50 to 55c.
\$1; Can-
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s, \$2.85 to
20 to 22c.
14c. each;

1900

CO.

Ogilvie's Hungarian

Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality
Always Good

due. One has been on the road over a month. Small sizes are very scarce and prices rather higher. Dates are selling fairly well at even figures. Figs show no change in prices. Sales have not been large this season. Evaporated apples are a fair supply. While prices were easier they are again rather firmer. Dried are still scarce. Onions keep low, though rather higher than they were. American stock held is getting cleared up. In nuts all lines are scarce, particularly almonds, and prices are high.

SUGARS—There is nothing new. Prices are very low, and there is a greater variety of sugars on the market than perhaps ever before. There are those who feel that the lowest point has been touched. Stocks at this season are not large. In yellows there is considerable "sticky" sugar here.

MOLASSES—Trade is rather quiet. Prices are very firmly held and tend upwards. In the best grade of New Orleans offered there has been another small advance. Best Indian goods are about cleaned up. Syrup has a fair sale. Some very fine cane syrup is being offered.

PRODUCE—In eggs, the tendency seems easier, supplies being quite large. Some preserved stock of particularly fine quality is being offered. There are fair stocks. Butter keeps low, but if quality is extra rather better prices rule. Creamery has little sale. Cheese show no change, local demand being light. Prices, however, are firm.

FISH—Demand has somewhat fallen off. Stocks, however, being light, there has been but little change in prices, though dry cod are somewhat easier. The most favorable tone in the market is the continued firmness in smoked herring, due to good American demand and rather light supplies. For best bloaters rather better prices are obtained. There are practically no kippered herring offered. Finnan haddies bring a fair price, but sales keep rather lighter than usual. In boneless fish, demand is now light, but prices are maintained. Hake keep high. Pickled herring are light stock, but demand is now limited. We quote: Large and medium dry cod, \$3.70 to \$3.80; small, \$2.50 to \$2.60; pickled shad, \$4.50 to \$5, as to quality; haddies, 4½ to 5c. per lb.; smoked herring, 8 to

9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$2.35 to \$2.50 per 100; pickled herring, \$2.10 to \$2.15 per half bbl.; bloaters, 60c.; kippers, \$1; smelts, 5c.

PROVISIONS—Prices tend higher. There are still quite ample stocks. Pork seems to be following beef. Demand here has fallen off. In lard, full prices are asked. There is a good demand.

FLOUR, FEED AND MEAL—Prices keep low. There is a fair sale. Cars keep scarce, so that there is considerable delay in getting shipments forward. In oatmeal and oats there is no change, and prices at least, seem no higher. Cornmeal is still scarce, and shows no change. Feed continues to hold its price. Hay is low, but quite firmly held. Beans are unchanged, and move but slowly. Blue peas are scarce. We quote: Manitoba flour, \$4.40 to \$4.60; best Ontario, \$3.80 to \$4.00; medium, \$3.60 to \$3.75; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.25 to \$2.35; middlings, \$21 to \$22; oats, 38 to 40c.; hand-picked beans, \$1.50 to \$1.65; prime, \$1.45 to \$1.55; yellow-eye beans, \$1.90 to \$2; split peas, \$3.90 to \$4.00; round, \$3.25 to \$3.40; pot barley, \$3.75 to \$3.85; hay, \$7 to \$7.50; timothy seed, American, \$1.50.

ST. JOHN NOTES.

T. Collins & Co. are sending out a pretty calendar to their customers.

The St. John representative of THE GROCER extends to all the compliments of the season.

Nova Scotian banks continue to do an increasing part of our business. The Merchants Bank of Halifax intends opening a branch here early in the new year. It is said Mr. Foster, who has been their agent in Fredericton, will come here.

Dearborn & Co. are the only seeders of raisins here, and are finding an active demand. In cleaned currants, while their output has reached 50 cases a day, running along at this for days at a time, they have been unable to keep up with their orders.

W. H. Gillard & Co. have just received three new lines of brooms, 2, 3, and 4-string, showing splendid value.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

PERKINS, INCE & CO. are in receipt of a direct shipment of special grade Japan rice.

T. Kinnear & Co. have taken into stock a shipment of dates—Hallowees and Sairs.

Warren Bros. & Co. have arriving this week a shipment of Bordeaux walnuts.

New shipments of butter-scotch are to hand with Lucas, Steele & Bristol.

Baked beans, "Ice Castle" brand, to retail at 5c., are in stock with W. H. Gillard & Co.

Lucas, Steele & Bristol's travelers will be, as usual, "off" during the coming week.

T. B. Escott & Co. have a carload of Ceylon teas in half-chests, weighing about 50 lb. each, which they are offering at low prices to retail at 25c.

Several invoices of Indian and Ceylon teas have arrived for Lucas, Steele & Bristol this week: also attractive Japans in 1-lb. packages.

A carload of Hallowee dates is just to hand with W. H. Gillard & Co., which they are offering at special prices.

CONUNDRUMS FOR CHRISTMAS.

"I have a conundrum for you," said Sam Tribet to Joe. Limeburner.

"Propound it."

"Why are unmarried women always first at church?"

"Give it up."

"Because they want to be there when the huns are given out."

"Now, I have one for you?"

"Well?"

"Why do hens lay their eggs in the daytime?"

"I don't know. Why?"

"Because at night they are roosters."

PERSONAL MENTION.

Mr. B. A. Burke, representing the Meyers Putz Pomade Co., of Boston, is in Toronto this week in the interests of his firm.

PRATTS POULTRY FOOD

PRATTS POULTRY FOOD



TRADE MARK REGISTERED

**Cures Chicken Cholera,
Roup, Gapes, etc.**

Positively increases the quantity of eggs,
ensures healthy flocks of

**Chickens, Turkeys, Ducks,
Geese and Pigeons.**

Packages retail for 30c.—24 in a case. Dealer's Profit is FIFTY PER CENT.

Pratts Animal Regulator

**For Horses, Cows,
Hogs and Sheep.**



Regulates the Bowels, Blood and Digestive Organs.

Builds up run-down Horses.

Increases the flow of milk—makes it richer
and produces more butter.

Prevents and cures Hog Cholera.

Packages retail for 30c.—24 in a case. Dealer's Profit is FIFTY PER CENT.

Freight is allowed to points in Ontario, Quebec or Maritime Provinces on lots of two cases or over.
Proportionate freight allowance to other points.

Handsome Lithographs of different breeds of Horses and Poultry with each case.

A Case of each costs you only \$9.60, freight paid. Sells for \$14.40.

PRATTS FOOD is a quick and sure seller.---TRY IT!

Sold extensively by Grocers and General Storekeepers throughout
Canada. Backed by thousands of testimonials from all parts.



General Agent For Canada, ROBERT GREIG, 29 Melinda Street, Toronto.

THE JOHN L. CASSIDY CO., LIMITED

SEASONABLE GOODS

In good times, such as we have now, good sets are wanted.
We keep full lines of bests.

Dinner Sets, gilt lined, 97 and 116 pieces.
" " illuminated, 97 and 116 pieces.
" " enamelled, 97 and 116 pieces.
" " handles, Crown Derby, 97 and 116 pieces.
" " and enamelled French China.

Tea Sets, 44 pieces, gilt and enamelled and French China.
" 44 pieces, gilt and enamelled Austrian China.

Toilet Sets, gilt and enamelled, 10 and 12 pieces.
" shaded pink and gold stippled, 10 and 12 pieces.
" shaded blue and gold stippled, 10 and 12 pieces.
" shaded green and gold stippled, 10 and 12 pieces.
" shaded yellow and gold stippled, 10 and 12 pieces.
" shaded dark red and gold stippled, 10 and 12 pieces.

Above goods from the following best potters: J. & G. Meakins, Limited; Wedgewood & Co.; Doulton & Co.; Fielding & Co.; Haviland & Co.; Delomiere & Co.

If our representative does not call quick enough, send in your order by mail and it will be promptly attended to.

The John L. Cassidy Co., Limited, - - - 339 St. Paul St., Montreal.

HAD CASH, COULDN'T PAY CASH.

A MERCHANT doing business in a town a short distance from Toronto tells a good story illustrative of the credit system which is somewhat at his own expense.

A short time ago he sold a stove to a farmer. The latter asked for and obtained six months' credit. One day not long after the sale was made the farmer rushed into the store, exclaiming as he did so:

"Say, have you heard anything about the bank of _____?"

"No; what's wrong?"

"Well, I hear it's in pretty shaky condition, and that the president has been deposed. I wish you'd try and find out for me."

"I will," said the obliging storekeeper. "Are you interested in the bank at all?" he queried.

"Well, I should say I am," replied the farmer. "I've \$3 000 solid cash on deposit there."

The storekeeper thought of his unpaid account, but said nothing. "You know I was afraid of offending him," he explained to a friend.

MAN STILL NEEDS IT.

You occasionally hear a fellow say that religion is impractical and behind the spirit of the times, and that the world is leaving

it behind among the traditions and superstitions. When you hear a fellow talking that way, write him down an egotist and superficial thinker, says The Interstate Grocer. As long as sorrow, suffering, hope and death remain in the world, existence will be incomplete and almost unendurable without the consolations of religious faith; and all the reasoning, the indifference, the cynicism, the perfection of moral life, and other substitutes for it, will be cast aside with but little consideration when the mind and heart and soul are troubled.

PACKING BUTTER.

A Montreal butter exporter has issued a circular to the following effect:

"For export, we want all the butter packed in 56 lb. boxes, natural color, made dry and salted about 3 per cent. The parchment wants to be soaked in good strong brine for about 24 hours before it is put on the butter, so it will not be wrinkled. Pack the butter about half an inch from the top, and if the boxes hold more than 56 lb. in packing in this way stencil the net weight on the side of each box. There is a fair demand for finest butter at about 21c., but ordinary quality sells at about 20 to 20½c. The trade here want butter salted about 4 per cent., packed mostly in 30 to 50 lb. tubs; the latter will do, and of a deep

straw color. There is a fair demand from the home trade at about export prices. There is a good deal of ordinary quality butter coming in that has a dirty milk flavor and is cloudy or mottled. If the salt is heated up either by hot water or steam to about 56 to 60 degrees (Fahr.) before it is worked in the butter, it will keep the butter from being cloudy or mottled."

NORTHWEST TRAVELERS.

The annual meeting of the Northwest Commercial Travelers' Association was held on Saturday evening, when the reports for the year showed a largely increased membership and all the interests of the organization in most flourishing condition.

After the business was transacted, Mr. Fred Diewry, the retiring president, entertained the members at an oyster supper at Sloan's restaurant. The affair was something of a surprise to the members and proved most enjoyable, as song and story were passed round with the bivalves.

FREE TRADE IN PULP AND PAPER.

A Chicago paper says: "Admitting that the rapidly advancing paper market is largely due to drought and unprecedented demand, still no reasonable excuse can longer be advanced for retaining the protective duty on wood pulp and printing paper. The industry of paper-making is no longer the infant pictured by duty advocates—and another thing, Canadian forests must be entered that we may save a respectable remnant of our own."

We wish all our customers and the trade
throughout Canada

A Merry Christmas
and a
Prosperous New Year

We beg to thank you, one and all, for your
kind support during the year just closing, and
hope for a further continuance of your
esteemed patronage during the coming year



L. CHAPUT, FILS & CIE.

MONTREAL.

WE WISH ALL A VERY MERRY XMAS

H. P. ECKARDT & CO., Toronto.

MANITOBA MARKETS.

WINNIPEG, December 18, 1899.

THE weather is clear and cold with a slight snowfall. Trade in all lines is feeling the impetus of the holiday season. As already reported, there is every indication of a heavy Christmas trade. The scarcity of Valencia raisins and the scarcity of Malaga fruit, together with that of Valencia almonds and other nuts, is beginning to be felt by jobber and retailer alike. Freights are still very, very slow in arriving.

WHEAT—There is scarcely anything new to report. The deliveries have been very light all week, and are not expected to improve until after the holidays, when it is hoped snow will have improved the roads in the country. The prices are still too low to tempt the farmers to make very special efforts to deliver. Prices at country points have not changed during the week, but cash wheat is worth 65c. at Fort William to-day. There have been times during the week when it reached even a higher figure.

FLOUR—The market has been active all the week, but prices are unchanged at Patent, \$1.90; Glenora, \$1.50; XXXX, \$1.20.

CEREALS—The supply is fully equal to, if not in excess, of the demand. Despite the supply from local mills, American rolled oats are arriving freely. The quotation to-day is \$1.70; granulated, \$2.20; and standard the same. Split peas are firm at \$2.25; pot barley, \$2.23; pearl barley, \$3.50; beans still firm at \$2 for choice hand-picked, and \$1.85 to \$1.90 for lower grades.

CURED MEATS—Some lines of these goods are slightly lower than last week, noticeably picnic hams, smoked shoulders and dry salt shoulders. Present quotations are: Hams, 12c.; breakfast bellies, 11½c.; backs, 10c.; spiced rolls, 9½c.; shoulders, 8½c.; picnic hams, 9c.; dry salt, long clear, 8½c.; shoulder, 8½c.; short clear, 8c.; backs, 9c.

BUTTER—There is little or nothing new

to be said of this product. The supply of creamery is near exhausted, and the supply of fresh made sweet dairy is limited indeed; 18 to 20c. is paid for fresh in tubs, and 20 to 21c. for separator made in bricks, paper wrapped.

CHEESE—Nothing new in the situation of cheese; Manitoba is quoted at 13c., and Ontario at 13½c. The supply of cheese is not considered equal to the demand, and all stocks will be exhausted before spring.

EGGS—Are unusually scarce, although, owing to the long mild fall, they might reasonably be expected to be plentiful. Wholesale dealers are paying from 18 to 19c. for freshly gathered delivered Winnipeg. Strictly fresh laid are almost unobtainable and retail at 40c.

CANNED GOODS—The situation presents no new features. Several houses are still quoting tomatoes at \$2.20 and corn at \$2.25, when the cost of laying them down now would be from \$2.25 to \$2.30. Canned poultry will be on the market in a few days. The prices will be a little in advance of last year and the probable quotations will be \$2.60 per doz. all round.

DRIED FRUITS—The market is quiet, with fair demand and an ample supply. Fancy Filiatras, 6 to 6¼c., and Provincials, 5¾ to 6c. Valencia raisins are still high and very scarce; in fact, some houses are unable to obtain the stocks they desire. For fancy layers, \$2.40 is asked, and \$2.15 for fine off-stalk. In Malaga raisins, or blue fruit, there is only one house, so far as I could learn, that really has this stock, and they are holding for their own customers. Prices range all the way from \$2 to \$6 per box, according to style and variety.

FIGS—There is an abundant supply of fancy Elemes at prices ranging from 16½ to 18c. in boxes of from 11 to 24 lb. There are no 12 oz. boxes on this market. New cooking figs are only on the market in small quantities, but a large shipment is now in transit, which will sell at about 4¾c. per lb.

NUTS—The demand is good, but stocks are small. New Grenobles are not expected now for another two weeks, and, when they arrive, will be worth 13½c. Tarragona almonds are stiff, at 13 to 14c. Shelled almonds, none in the market. Shelled Valencias are expected in a few days, and will be worth 30c.

EVAPORATED FRUITS—Apples are somewhat easier, and the supply is now evidently more than the demand. This is due, no doubt, to the sudden slackening of the English market. The quotations are 9¼ to 9½c.

DATES—New fruits are expected daily. Up to the present only very small shipments have been received. Apricots are unchanged in price and the sale is rather low.

COFFEE—Market is slow with values unchanged. Standard Rio is still 9½c.

RICE—Without change, but very firm. Fancy crystal Japan is very firm at 4¾ to 5c.; Chinese is in good demand at last week's figures, and "B" rice at 4¾c.

CONFECTIONERY—There has been a most exceptional demand for confectionery of both higher and cheaper grades. The local factories are not able to keep up with their orders, especially in the cheaper lines of chocolate drops.

SUGAR—The sugar market has been without change for the week.

FISH—A car of haddies arriving this week were in very good condition and went off rapidly at 7 to 7½c. As the weather is now favorable, there will probably be no further trouble. Bloaters are still somewhat scarce, and are quoted at \$1.40. The demand for oysters is good; selects are \$2.25 to \$2.35, and standards \$2.15 to \$2.25. New salt mackerel have arrived, and are high in price, namely, 15 to 20c. per lb., according to size of fish.

GREEN FRUITS—Market is without change in regard to supplies and price, but fruit houses are working almost night and day to get out fruit orders for Christmas.

Wishing our customers a Merry Christmas and a prosperous New Year.

LONDON COFFEE & SPICE CO.,

LIMITED

LONDON, - - ONT.



If You Want To...

SELL THE BEST — ...SELL....

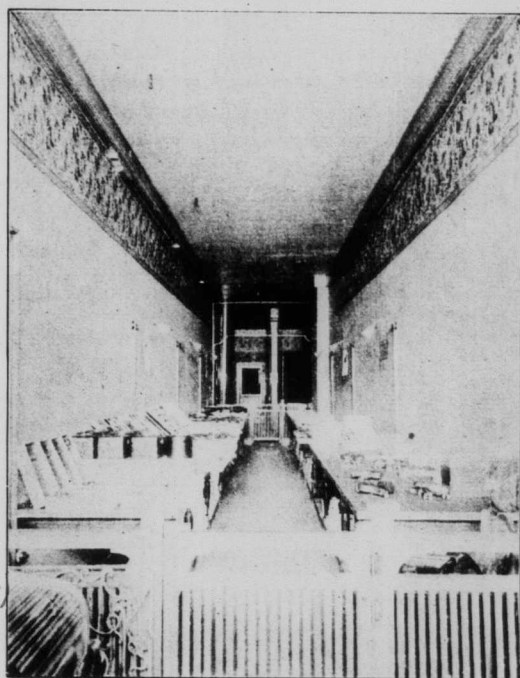
Dalley's Pure Fruit Extracts

Put up in popular sizes, 10 and 25 cent bottles.

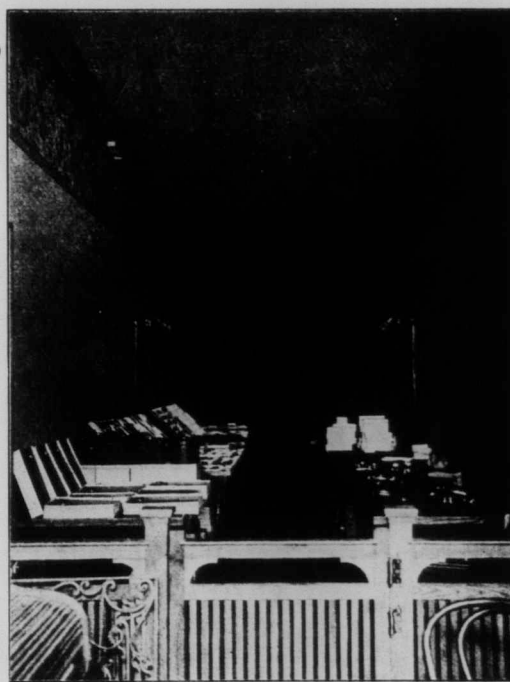
These extracts are the purest, strongest and of the richest flavor of any extracts sold or imported into Canada. There are no extracts can compare with them as to quality. Send us a trial order and your customers will appreciate it.

...SOLD BY...

The F. F. DALLEY CO., Limited, = HAMILTON, CANADA.



Luxfer Prisms successfully lighting a store 100 feet long.



This is the best that ordinary glass could do before.

IF YOU WANT MORE DAYLIGHT, YOU WANT LUXFER PRISMS.

WE MAKE VISITORS WELCOME, AND SOLICIT LETTERS OF ENQUIRY.

THE LUXFER PRISM CO., Limited

98-100 KING STREET WEST,

TORONTO

There
Need Be
No
DOUBT
If You
Buy,
You Save
Money.



TRADE CHAT.

EXPORTS from Canada to Germany, in 1896-97, were \$757,531. The following year, they rose to \$1,045,432. For the year ending June 30 this year, they were \$1,837,448, which is more than the total of the two previous years.

Large quantities of potatoes are being shipped from Halifax and St. John to Havana.

McGregor & McRae, Alexandria, Ont., handled over \$1,000,000 worth of cheese in the past season.

McKenzie Bros. are having the premises occupied by John Brass, in Moose Jaw, N.W.T., fitted up, and will shortly put in a full line of groceries.

Wm. Laidlaw, general merchant, Durham, Ont., is about to retire from business. A recent discovery of heart trouble is the cause of his retiring.

Wm. Margach, Crown timber agent at Rat Portage, Ont., states that the population of that town is bound to increase from 6,000 to 10,000 in the next two years.

Honey should be kept in a warm, dry place, says The Canadian Bee Journal. In this way it can be kept, without in any way deteriorating, for months or even years.

Roderick McDonald, general merchant, Louisbourg, N.S., has purchased the business stand that he occupies. It is one of the most valuable properties in that town.

The ruling price for turkeys at the annual turkey fair at Perth, Ont., last week, was from 10 to 11c., but several lots went to 12c., and 30 choice birds were sold at 13c. per lb.

The Victoria Colonist says there are now few vacant stores in that city, and many long-established firms are undertaking improvements in their premises of a substantial character.

Several young men from Truro, N.S., some of whom were formerly employed in The Truro Condensed Milk Co.'s factory, propose to shortly start making condensed milk in Vancouver.

The Vancouver World learns that there is no truth in the report which has lately been current to the effect that Senator Cox and other Eastern capitalists are interested in an offer to buy British Columbian canneries.

FIFTY YEARS IN BUSINESS.

A representative of THE CANADIAN GROCER the other day called on Mr. J. Barclay, who, for the past 50 years, has carried on a successful general store at Oakville, and who is now retiring in favor of his son, R. B. Barclay. Mr. Barclay showed our

representative a closely-packed pile of 3 ft. 8 in. of copies of THE CANADIAN GROCER which he has saved for years past. He says many of them contain pointers which were of great value to him in his business.

GROCERS AND POULTRY FOOD.

Anything that tends to increase the production of poultry in Canada should be welcomed by those who handle this staple, because of the benefit likely to result to both the home trade and to the export business.

Robert Greig, 29 Melinda street, Toronto, is agent in Canada for Pratts poultry foods, which it is claimed, will increase the production of eggs at all seasons, and will keep turkeys, geese, ducks, chickens, etc., in robust, healthy condition. From the testimonials that have been received from poultry-raisers and merchants, it would appear that this food is all that is claimed for it. Grocers should encourage the use of a good healthy food like this.

A CHANGE IN TERMS.

The following is a copy of a circular which The E. B. Eddy Co., Limited, of Hull, is sending out to its customers:

Owing to the recent increased and steadily-increasing cost of all materials used in our various lines of goods, and also because we have to pay cash down for our supplies, we find it necessary to change the terms of payment for our goods.

Will you please, therefore, fall in with a uniform cash discount of 2½ per cent. in 10 days, or 2 per cent. in 30 days, except on paper bag and flour sacks, the terms on which are at present as advised by the Paper Bag and Flour Sack Association. 3 per cent. for cash in 30 days.

CANADIAN PRODUCTS WANTED.

Mr. Harrison Watson, curator of the Imperial Institute, London, England, has received the following inquiries for Canadian products:

1. A firm claiming a valuable invention wishes to represent a Canadian manufacturer of rattan cane chairs, and states that there exists a good market for the same.

2. A London importing house would handle large quantities of Canadian hay at London, Liverpool, Glasgow, Manchester, etc., and invites correspondence from exporters.

3. A Yorkshire firm is open to import barrows cut to dimensions for putting together.

4. A wholesale picture frame manufacturer wishes to hear from Canadian exporters of backboards.

5. A London importer asks for names of Canadian fruit pulp packers.

6. A North of England house is prepared to represent a Canadian manufacturer who can supply sashes and doors in large quantities. Applicants kindly state prices f.o.b. Canadian ports, and also c.i.f. leading United Kingdom ports.

ENGLISH MALT VINEGAR.

There is no diminution in the popularity of first-class English malt vinegar in this country. Purnell, Webb & Co., Bristol, Eng., who do a large share of this business, state that their sales of pure malt vinegar to the Dominion this year are far in excess of any previous year's trade. Included in the new business this firm have done are large orders from Hamilton for The Imperial Vinegar Co., Limited, and from Brantford, Ont. Their business in British Columbia has also been much extended. "For a large share of the increase in our Canadian trade," write this firm, "we are indebted to THE CANADIAN GROCER."



The City of Winnipeg.

Two Wall Paper Beauties



No. 833.

No. 833.

“Malmaison” Empire Pattern

This design is especially commendable for its correctness of style. The decorative theme of this pattern was executed from a similar design known as a souvenir of Empress Josephine. The brilliancy of its gilding, accuracy of printing and richness of its ground colorings, on fancy embossed paper, render it invaluable for high-class decorations.

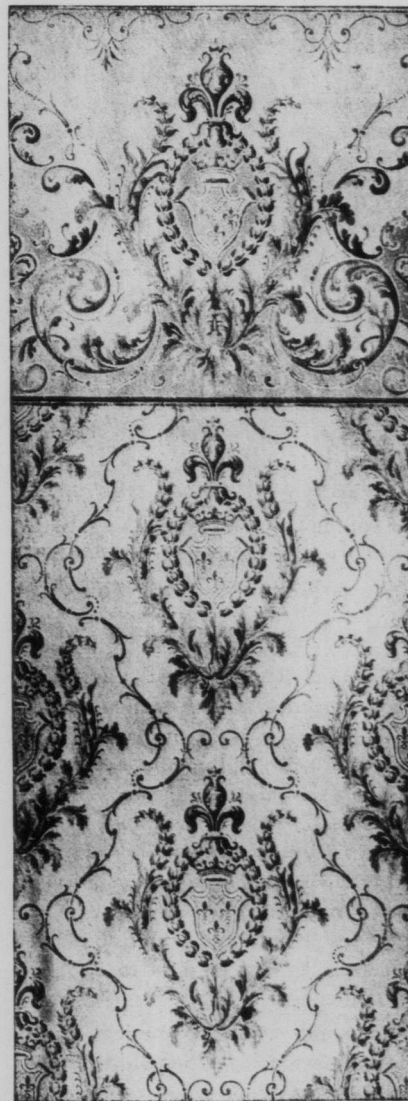


No. 798.

“Royal Orleans”

An exquisite heraldic pattern with beautiful shield effect and royal armory—the very thing for parlors and halls. Printed on grounds of crown red, primordial blue, palace blue, maple, and bud-green colorings, in plain and embossed gills.

A paper
that will attract the lover of
the beautiful.



No. 798.

Your stock **cannot be complete** without the above beautiful patterns and others in the upper end of our line.

In point of originality, variety, novelty and quality we excel. Up-to-date in every way.

It does not **COST** you any more to get the **BEST**, but it **PAYS** you better. We want every dealer in Canada to judge for himself that we mean just what we say, and will send samples, free of all charge, to suit all requirements in the way of Wall Papers.

Don't wait—order now and get best selection and early delivery. You may need the goods sooner than you anticipate. The tide of prosperity will benefit you ever so much more if you handle “**PROSPERITY**” **WALL PAPERS**—only manufactured by

The Watson, Foster Company,

LIMITED

MONTREAL, Que.

Agents for **CAMEO RELIEFS** and **LIGNOMUR**

LIQUOR AND GROCERIES.

LAST Thursday evening the Montreal retail grocers had a lively meeting to consider the amendments in regard to the license laws which are to be brought up at the next session of the Provincial Legislature.

At the opening of the meeting the secretary read a letter from Mr. V. Rabi, president of the association, tendering his resignation, which was accepted with regret.

Mr. N. Lapointe was then elected president for the balance of the year, and Mr. O. Champagne was elected treasurer in place of Mr. Lapointe.

Among those present at the meeting were: N. Lapointe, John Scanlan, John P. Dixon, E. W. Farrell, P. Laverty, O. Champagne, N. Richard, John Palmer, — De Repentigny, Thomas Gauthier, P. Daoust, J. O. Levesque, — Boisvert, Jos. Picard, S. D. Vallieres, N. Morin, F. X. St. Charles and A. D. Fraser.

Several of the members present addressed the meeting, protesting strongly against the separation of the liquor from the grocery business.

Mr. J. P. Dixon said: "I don't believe there is any one of those here to-night who wants his groceries in one store and his liquors in another. If so, it remains for you to say so. Seeing that the hotel and saloonkeepers say we are with them in the matter of amending the license laws, I want this denied. We have kept our business respectable, and no lady or gentleman need be ashamed to go into a grocery store. The grocers of this city number over 1,000, and we don't intend to be dictated to by 400 licensed victuallers."

Several other members present made speeches against the separation of the liquor from the grocery business, which were heartily endorsed by the meeting.

It was decided that the directors of the association should wait upon the Provincial Ministers on their next visit to this city and protest against the proposed amendment to the license laws, in so far as it refers to the separation of the liquor from the grocery business.

Twenty-seven new members were admitted to the association.

LARGE-SIZED CALIFORNIAN PRUNES EASIER.

Regarding the situation in prunes on the Coast, The California Fruit Grower, of December 2 says: "There is a fair movement in progress, several cars going export during the week. Market weak, and prices show slight decline on large sizes outside stock. Sizes 70's to 80's are becoming

scarce. Sizes above 80's are hard to secure in quantities. The basis asking price for the large size is $2\frac{3}{4}$ c., but we learn of outside stock being offered as low as $2\frac{1}{4}$ c. basis price. The low-priced stock is fast cleaning up, and within a short time Santa Clara holdings will represent the bulk of the stock on the Coast. Stocks held here are not excessive for the time of year, as it is nine months to new crop, and, with anything like an old-time demand, prunes will clean up. Dealers do not look for much improvement either in demand or prices, before February or March next."

THE MUSK OX.

VERY little is known of the natural history of the musk ox, but it appears to be probable that the cows calve every two years, dropping their young in May and June. Fat cow meat is undoubtedly good food, but the bulls are horribly musky and the calves insipid and tasteless. The robe is warm, but too heavy for most uses, and is never likely to be in very lively demand. A big bull probably weighs at the very least 1,000 lb., for no animal is more solidly put together, but owing to its long coat it appears much larger than it really is. An arrant coward in reality, its aspect is most savage, and against the raven-

ous wolf of the north, its big sharp horns no doubt form effective weapons, but it fails to recognize man as an enemy, so that the actual shooting of the musk ox is a simple matter—the only reason the inoffensive animal lingers on a stage he once shared with the extinct Irish elk and mammoth is that few men can tear themselves away from the charms of civilization long enough to visit those distant barrens, where alone the quarry may be killed. But the prospector is already penetrating the region northeast of the lobe of the Great Slave, and before long the musk ox will find the bullets flying thick around him, and excepting on the outlying Arctic islands his doom is sealed. Let civilized man once make a lodgment on the barren lands, and the musk ox will disappear as rapidly as did the American bison from the similarly open plains of the great West. Nature is kind when she creates a forest loving animal; cruel when she fashions one that seeks the open country, for the latter has but one protection—solitude. And where will solitude exist in another generation or two?—Canadian Magazine.

On Saturday night last, the Woodside Sugar Refinery, near Dartmouth, N. S., was visited by fire, which took over an hour to control and three hours to put out.



Christmas Morning in the Flats.

THE TENANT.—I say, the cold water has stopped running—

THE LANDLORD.—Well, why don't you turn on the hot water?—that runs cold.

EDDY'S

PARLOR MATCHES

contain no Brimstone and produce a *quick, sure "LIGHT"* every time, without the sometimes objectionable fumes arising from the common sulphur match.

INDURATED FIBRE WARE

Tubs, Pails, Washbasins, etc. have become household necessities. Being *lighter, cleaner* and *more durable*, they are rapidly superseding the ordinary wooden articles for domestic use.

EDDY'S

WARES

ARE

FOR SALE
BY ALL FIRST CLASS DEALERS.

DEALERS! See that you are fully stocked.

The E. B. EDDY CO., Limited

HULL.

MONTREAL.

TORONTO.

Quebec,
Halifax.

Hamilton,
Winnipeg.

Kingston,
Victoria.

London,
Vancouver.

St. John, N.B.
St. John's, Nfld.

THE STARCH INDUSTRY.

THE EDWARDSBURG STARCH CO. have applied for new letters patent increasing their capital to \$500,000. On inquiry at the head office of the company in Montreal, the president, Mr. Benson, stated that this step had been contemplated for some time, and had finally been decided on by the directors at their board meeting early in November. He said that the reports that they had spent over \$150,000 on their property since 1897 were true, and that they had decided to expend a further sum of \$100,000 during the first half of next year, work having already begun on several of the buildings.

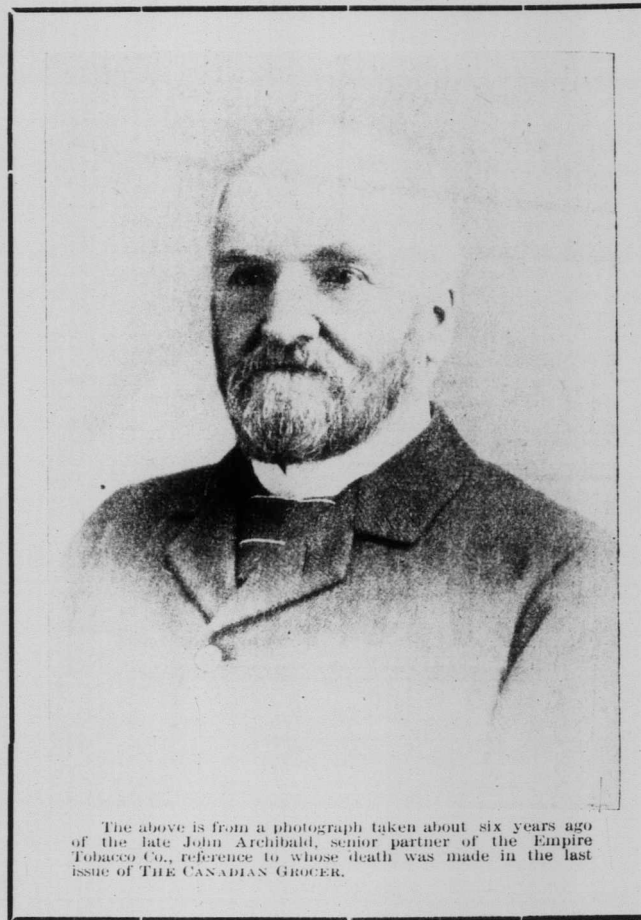
The chief item in the proposed expenditure is the rebuilding of what is known as the "old starch factory," and the renovation of the starch finishing department. This building, it seems, is the only one that survived the fire in 1874, and the management have long realized that the rebuilding of this portion of the plant was fast becoming necessary. While making these extensive repairs, new and improved machinery is being put in, which should considerably decrease the cost of manufacturing, and, in addition thereto, the capacity of the works will be increased to nearly double the present output.

The improvements also extend to the glucose department, which was thoroughly renovated a year or so ago, but the extra demand for this article and the unusual consumption of corn syrup, on account probably of the scarcity and high price of molasses, has made it necessary to increase this department of the business very considerably. This has always been considered by the directors in the past an unprofitable department of the industry, but, in recent years, they have managed to turn out a very satisfactory article, which has competed successfully with the best American brands, and they are, therefore, determined to keep this branch of the business also up-to-date, even although the margin of profit is small.

When asked as to the truth of the statement made in certain papers that the profits of the starch industry were very large, Mr. Benson stated that, although in the past The Edwardsburg Starch Co. had paid its 10 per cent. dividend, and also laid a certain amount by to rest account, yet, for some years, they had not been able to pay this dividend, and even with all their ad-

vantages of excellent water-power, and a connection of 40 years' standing, they had earned during the last few years very little over and above the amount required to pay their reduced dividend of 8 per cent. on a comparatively small capital.

The present call for new capital was, therefore, not because of the prospects of great returns, but rather because the directors realized that, with the present competition from the United States, and the low prices ruling for most of the standard lines, it was necessary to protect their present investment by putting in the most modern plant possible, and putting themselves in a position to supply not only the present,



The above is from a photograph taken about six years ago of the late John Archibald, senior partner of the Empire Tobacco Co., reference to whose death was made in the last issue of THE CANADIAN GROCER.

but the probable future requirements of the trade.

Mr. Benson admitted that the Edwardsburg Company had not been able to fill their orders this fall, but stated that this was chiefly due to the fact that they had entered into a very brisk fall trade with practically no stock on hand, on account of the works having been closed periodically during a portion of the previous six months, owing to the Government work on the new canal, and consequent delays and necessary alterations to the company's water-wheels, etc. If they had been able to run full-time during the earlier part of the year,

even with their present plant, he stated this would not have occurred, so that, with the proposed new water-wheels and increased capacity, they expected to be able not only to fill promptly all orders intrusted to them, whether in starch, glucose, or syrup, but also to have a considerable reserve left for contingencies.

WHISKY AND BETTER JUDGES.

A story runs thus: Pat and Sandy were brought into a friend's cellar to taste some of his liquors. Sandy was given a glass of his friend's best, and after smacking his lips a few times pronounced it first class, only that he detected iron in the whisky. The host laughed at the idea and filling up another glass handed it to Pat, who drank it with considerable relish. With the empty glass poised between his thumb and finger and his lips and tongue working alternately, Pat's verdict of the liquor was that it was "elligent" but that he not only tasted iron but leather as well. To prove that both Pat and Sandy had defective tastes the host decided to draw off the liquor from the hogshead, and when the large casket was empty, Sandy was told to examine the interior. After a short search he discovered a tack, and came forth from the puncheon in great glee. He had proven that he was right. Pat then got inside to hunt for leather and when he came out he had the small piece of leather off the head of the tack in his hand. The mystery was solved, both were good judges of whisky after that. For perfect tasting qualities, Pat has held the record for years, but now he has a rival in the person of a lady lecturer who travels in connection with the Farmers' Institute. This lady at a recent meeting said that when judging butter in a western city she de-

detected a smoky flavor, and on examination it was learned that while the cows, from whose milk the butter was made, were being milked, a smudge was lighted to drive off the flies and mosquitoes. In this the milk absorbed enough of the oil of smoke to taste the butter.

Sivart, Anderson, Bell & Co., grocers, Vancouver, have been succeeded by Sivart, Bell, Bell & Smyth.

Clifford Locke has registered consent for his wife, Margaret D. Locke, to do business as general merchant and fish dealer in Yarmouth, N.S., in her own name.

Choice Eleme Figs, Table Raisins

and other Christmas lines clearing out at reduced prices, preparatory to stock-taking.

WARREN BROS. & CO.
TORONTO.

Seeded Raisins

Freshly done after you send in your order.
Quality guaranteed second to none.
Write for quotations to

The Acme Fruit Cleaning Co.
128 Queen Street, MONTREAL.

THE RUBLEE FRUIT CO. LIMITED.

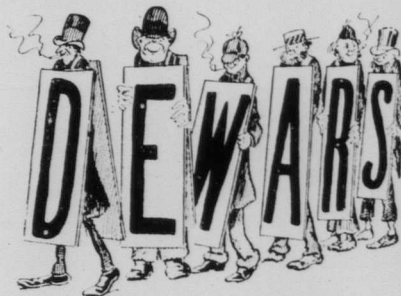
IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUIS, Etc
151 Bannatyn St., WINNIPEG, MAN. 12th St., BRANDON, MAN.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with **THE CANADIAN GROCER**, Toronto or Montreal.

Ready Lunch Beef

A SELLER THE YEAR ROUND!

Nothing nicer for Luncheon at any time.



WHISKY
IS THE
BEST!!
BAR NONE.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

J. & R. McLEA

AGENTS FOR . . . **General Merchants, MONTREAL**

Alex. Andreae Kraay & Co.,	Bordeaux,	Clarets and Sauternes
M. B. Foster & Sons,	London,	Guinness's Stout Bugle Brand
		Bass' Ale " "
		Old Tom Gin " "
		Old Scotch Whisky " "
Cockburn & Co.,	Leith,	Glen Orme
		Very Old Highland
		Special Scotch
		Special Liquor Whisky

L. CARVAJAL Y CA HAVANA "DOS CABANAS" CIGARS.
Get our prices before buying.

THE MANITOBA

Produce & Commission Co.

Winnipeg, Manitoba. Limited

WHOLESALE DEALERS: IN

Butter, Eggs, Cheese, Fruits, Cured Meats
PICKLED, DRY AND SMOKED FISH
Consignments and Correspondence Solicited.

BRANCHES AT:
Vancouver,
Victoria,
Nelson,
Rossland,
B.C.

FREEZING FISH.

SOME people think that fish are just rammed into a barrel with ice, and that is all there is about it. This is a popular error. Fish freezing is a big undertaking and a scientific process. The Gansevoort Cold Storage Co. has brought fish freezing to perfection, and has it down to a nicety. With its sharp fish freezers the temperature of the room can be run down to as low as 16 to 20 degrees below zero, handling at a single freezing 16,000 to 20,000 lb. of fish, which can be frozen as hard as a rock and as rigid as a bar of steel in 8 to 16 hours' time. The fish are disembowled, cleaned, scaled and then frozen in pans inside of an arctic oven after this manner: Upon their arrival at the storage-room, the fish are dumped into a large galvanized iron washing tank, where each fish is handled separately and carefully washed. Thence they go on to the packing tables, where the water drains away from them. Then they are carefully panned; that is, they are carefully packed in galvanized iron pans, which have a uniform size of 16 x 28 x 3 in., each pan taking, for instance, eight small bluefish. After being panned the pans go direct to the ovens or sharp freezers, where they sit on the coil pipes, which act as shelves, until they are frozen. The pans are then taken from these arctic ovens, frozen into cakes, and passed quickly through a bath of very cold water, which give them a fine glaze or jelly-coated glaze appearance. These cakes are then stacked away in boxes of uniform size. The boxes are so marked as to show the size, weights and kind of their contents. These cases, so marked, are stacked in the ordinary freezing-room, subject to the order of their owner. The process is finished. Marketing is next.

The arctic ovens or sharp freezers in which the pans of fish are placed are novelties in their way. These particular ones are made of three inches of nonpareil slab cork, the best product of The Nonpareil Cork Co., of Bridgeport, Conn., which also furnished the covering of every brine, steam, and other pipe used throughout these entire premises. The ovens are sheathed on the outside with galvanized iron for obvious reasons. So perfectly constructed are they and so well insulated that one leaning against the iron and wood-cased doors would have no suspicion of the polar weather within. Inside, the pans are as dry as possible. The coils within extend from the door to the wall in parallel horizontal shelves. So close are the coil pipes to each other and so evenly bent that they form the shelves previously mentioned on which the pans sit.

Everything in the whole place is lined

with galvanized iron, and so scrupulously clean is every part that not the least hint of the presence of a fish or other matter is suspected. The fish storage room was an odd-looking international exhibition of frozen fish of many species. There were flounders from the East, bluefish from Galilee, sturgeon from Oregon and the Delaware, salmon from Alaska and Columbia; whitefish from the lakes, herring from Gloucester, pickled fish from Scotland, Holland, and Denmark, and sundry tribes of pisces from various quarters. The stacks of cakes and boxes seem to be a sort of frozen fish rendezvous for the four corners of the earth.—National Provisioner.

A GOOD PACKAGE TEA TRADE.

"Busy?" said Mr. Larkin, of The "Salada" Tea Co. "Well, I should think so. We started out on Monday morning last with about 9,000 lb. of orders, and on this afternoon (Wednesday), although constantly shipping, we had 19,000 lb. of orders on hand. Business is brightening up all over Canada, from the Atlantic to the Pacific, and we are particularly busy now in the city of Toronto; in fact, we have never seen so much business coming from the city. Besides this, we note that even a better class of tea is going out. We are selling more of our "Gold Label" (60c. tea) than we ever were, showing that times are good, and it is having its effect on people's taste.

"In our United States business, we had the best showing we ever had last week, in Buffalo, and good weeks in all our other branches, at Boston, Pittsburg and Detroit. We have just received a letter from Buffalo this morning that they are sure of a better week than they had even last week.

"As to Ceylon greens; well, if we had 20,000 lb. on hand now we could get them out at once, but, unfortunately, we cannot do so, because these teas are being prepared specially for us in Ceylon, and we have not been able to keep up with our orders."

MANITOBA'S DAIRIES.

Manitoba is steadily progressing in the matter of dairy products. The number of creameries in the Prairie Province in 1897 was 16, last year there were 19, and during the present year there were 20. The total amount of butter produced this year was 501,000 lb. valued at \$105,000 against 484,000 lb. last year valued at \$93,000 and 473,000 lb. in 1897 valued at \$85,204. The quality of the butter was generally fine and well suited to the local markets in the West. Considerable quantities were shipped to British Columbia.

SMOKING

TOBACCO



POPULARITY is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

EMPIRE

-- IN --

5, 10, AND 15 CENT PLUGS.



EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is a big plug for little money.



Made by the

**EMPIRE
TOBACCO
CO., Limited**

Granby, Que.



We Lead
Others Follow.

KEEN'S MUSTARD
KEEN'S OXFORD BLUE
ROBINSON'S PATENT BARLEY
ROBINSON'S PATENT GROATS

Are Standards--their quality is
unquestioned.

Current Market Quotations for Proprietary Articles

Dec. 21, 1899.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend--	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
1 oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
Diamond--	
W. H. GILLARD & CO	
1 lb. tins, 2 doz. in case	2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75
THE F. F. DALLEY CO.	
Sliver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15

English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.

1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

OCEAN WAVE BAKING POWDER.

No. 10, 5-ounce Cans, round or square, per doz	
4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only 1/2 and 1 doz. cases	9 00

BLACKING.
P. G. FRENCH BLACKING

per gross	
No. 4, 1/4 grs. bxs.	\$4 0
" 6, 1/4 " "	4 5
" 8, 1/4 " "	7 2
" 10, 1/4 " "	8 2
" 10, Jet Enamel.	8 2

CARR & SONS.	
No. 2--1/4 gross boxes	2 70
No. 4--1/4 gross boxes	5 75
No. 5--1/4 gross boxes	8 00

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
per doz	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

BIRD SEEDS	
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

BLUE.	
KEEN'S OXFORD.	
Per lb	per lb
In 10 box lots or case	\$0 17
Reckitt's Square Blue, 12-lb. box	0 16
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS	
BOECKH BROS & COMPANY	
doz. net	
Bamboo Handles, A, 4 strings	4 60
" " B, 4 strings	4 40
" " C, 3 strings	4 20
" " D, 3 strings	4 00
" " E, 3 strings	3 70
" " G, 3 strings	3 40
" " I, 3 strings	3 00

BISCUITS.	
PEER, FREN & CO.	
Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz

CARR & CO., LIMITED.	
Frank Magor & Co., Agents.	
Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09

CHOCOLATES & COCOAS.	
EPPS'S.	
Cocoa--	per lb
Case of 14 lbs. each	0 35
Smaller quantities	0 37 1/2

GADBURY'S.	
Fran Magor & Co., Agents.	per do
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
1-lb. tins	0 42
Nibs, 11-lb. tins	0 35 1/2

TODHUNTER, MITCHELL & CO.'S.	
Chocolate--	per lb
French, 1/4's--6 and 12 lbs.	0 30
Caraccas, 1/4's--6 and 12 lbs.	0 35
Premium, 1/4's--6 and 12 lbs.	0 30
Sante, 1/4's--6 and 12 lbs.	0 28
Diamond, 1/4's--6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa--	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl, " "	0 25
Louisa Pearl, 12 and 18 " "	0 22
Rock " "	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, pkgs, per doz.	40

FRY'S.	
Chocolate--	per lb.
Caraccas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's, " "	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24

Cocoa--	
Concentrated, 1/4's, 1 doz. in box	40
" 1/2's, " "	4 50
" 1 lb. " "	8 25
Homeopathic, 1/4's, 14 lb. boxes	0 18
" 1/2 lbs. 12 lb. boxes	0 18

JOHN P. MOTT & CO.'S.	
R. S. McIndoe Agent, Toronto.	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 40
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Cau. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb	0 20

Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no need to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

Edwardsburg Starch Co., Limited

Cardinal, Ont.

ESTABLISHED 1858.

Montreal, Que.

Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

CHEESE.

Maclaren's Imperial—	Per Doz
Large size jars	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2

TODHUNTER MITCHELL & CO.'S

Excelsior Blend	3 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28
Maracaibo	0 18
West India	0 16
Rio, choice	0 12

CLOTHES PINS.

ROECKH BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

EXTRACTS.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2 1/2 " " " "	2 00
4 " " " "	3 00
8 " " " "	6 00
4 " " Glass Stopper	4 00
8 " " " "	6 00

**P. G. FLAVORING EXTRACTS**

8 oz. Glass Stopper bott.	\$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz.
Buckwheat, 2 1/2-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES

COX'S	
4's or quart size	1 10
8's or 2 quart size	2 20

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 00
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams, W. F.	1 55 1 90
Red Currant Jelly	2 75
All the above in 1 lb. clear glass pots	

**P. G. JELLY POWDER.**

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.	
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P. G. ICINGS.

Chocolate 2 doz. cases	\$1.25 per doz.
Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.	

T. UPTON & CO.

Raspberry, Strawberry, Red Currant, Pineapple.	
1-lb. glass jars, 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 3 pails in crate, per lb.	0 06 1/2
7-lb. wood pails, 6 " "	0 06 1/2
14-lb. wood pails, per lb.	0 06 1/2
30-lb. " "	0 06 1/2

LICORICE.

YOUNG & SMYLYE'S LIST.	
5-lb. boxes, wood or paper, er lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can.	2 00
" Acme" Pellets, fancy boxes (40) per box	1 50
Far, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net	\$10 80
" " per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
" " per 1/4 gross case	2 70

MUSTARD.

COLMAN'S OR KEEN'S.	
D. S. F., 1/2 lb. tins, per doz.	\$1 40
" " 1 lb. tins, " "	2 50
" " 1 lb. tins, " "	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" " 1 lb. " "	0 25
F. D., 1/2 lb. tins	per doz
" " 1/2 lb. tins	0 85
" " 1/2 lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mfg. Co.)	
per gross.	per gross
Pony size	\$7 50
Small Med.	7 50
Medium	10 80
Large	12 00
Spoon	18 00
Beer Mug	16 20
Tumbler	11 50
Cream Jug	21 00
Sugar Bowl	22 00
Caddy	28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard	0 12
1/2 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
1/2 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. btls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. btls, all tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

ORANGE MARMALADE.

T. UPTON & CO.	
1-lb. glass jars, 2 doz. case, per doz.	\$1 00
7-lb. pails, 6 pails in crate, per lb.	0 07 1/2
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz.	1 30

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.	
Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 90

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

E. T. STURDEE
 Mercantile Broker,
 Manufacturers' Agent,
 ST. JOHN, N.B. Etc., Etc.
 Wholesale trade only.

"Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

THE HOME CAKE CO.
 GUELPH, ONT.

THE BEST
WASHBOARDS

ARE MADE BY

The Wm. Cane & Sons Mfg. Co.
 NEWMARKET, ONT. Limited.

Write for our prices on these lines.

SOLE AGENTS
BOECKH BROS. & COMPANY
 TORONTO.

**DON'T PAY FREIGHT
 ON WATER**

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
 118 King St. East, **TORONTO**
 Agents for HEINRICH FRANCK SOHNE & CO.
 German Chicory, Coffee, Extracts and Essences
 LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

**BUSINESS
 NEWS**

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CANADIAN PRESS CLIPPING BUREAU,
 505 Board of Trade Bldg., MONTREAL, QUE.
 Telephone M. in 1255.
 28 Front St. West, Toronto. Telephone 2148.



Cow Brand Baking Soda

You will be found out if you attempt to sell bulk soda for "Cow Brand," as housekeepers once using cannot be mistaken about its quality, and besides the package is an ornament to your shelves, and affords a fair profit.

JOHN DWIGHT & CO.,
 TORONTO, MONTREAL,

VICTORIA, B.C., HALIFAX, ST. JOHN, N.B., ST. JOHN'S, Newfoundland, QUEBEC.

WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,
 DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by

THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor.

CORNWALL, ONT.

MONSOON

INDO-CEYLON TEA.

TEA IS REALLY SPOILED

if not handled according to modern methods; you will say you make larger profits in doing your trade in the old way; *you think you do only.*

You spoil your chances for getting enlarged trade by not serving them as well as you should, and if the "other fellow" is serving them better than you are, is it not natural that he will finally get the trade?

HANDLE THE BEST.

THE MONSOON TEA CO.
 Toronto and Montreal.

MONSOON

INDO-CEYLON TEA.

... \$1 40
 ... 2 50
 ... 5 00
 ... 0 75
 ... 0 25
 per doz
 ... 0 85
 ... 1 45
 per gross
 ... 16 20
 ... 11 50
 ... 21 00
 ... 22 00
 ... 28 00
 ... 0 25
 in 2 00
 in 1 00
 d 0 12
 .. 0 65
 .. 1 20
 .. 2 40
 .. 7 80
 .. 0 75
 .. 1 25
 .. 2 50
 .. 1 25
 .. 1 75
 DE.
 \$1 00
 0 07 1/2
 1 30
 NS?
 .. 2 30
 .. 1 90

CTION



YARDLEY & CO., Limited
London and Paris.

Exquisite Perfumes,

Exquisitely Bottled—

YARDLEY'S PERFUMES have been before the trade ever since 1770, and are to-day leaders in point of

Delicacy, Purity and Strength

The bottle here shown is of fine cut glass of very pretty design. We supply these, filled with triple perfume, in three sizes, selling for \$14.85 doz., \$9.45 doz., \$6.75 doz. Terms and discounts on application.

SOLE CANADIAN AGENCY

GREIG MFG. CO., MONTREAL.

SODA.—COW BRAND



Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00
Case of 1 lb. and 1/2 lbs. (containing 30 packages) per box, \$3.00
Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00.

SOAP.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 1/2-16 lb., and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



1 box and less than 5 boxes and upward. 4 00
5 boxes and upward. 5 00
Freight prepaid on 5 box lots.



Gloriola Soap, per gross 12 00
Straw Hat Polish, per gross 10 20

STARCH.

THE F. F. DALLEY CO.

Boston—Laundry, 40 pkgs. to box, per package 0 07 1/2
Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.



EDWARDSBURG STARCH CO., LTD.
Laundry Starches— per lb.
No. 1 White or Blue, 4-lb. cartons 0 05 1/2
No. 2 " " " 3-lb. " 0 05 1/2
Canada Laundry 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07

Silver Gloss, 6-lb. tin canisters... 0 07
Edwards'g Silver Gloss, 1-lb. pkg. 0 07
Kegs Silver Gloss, large crystals 0 06
Benson's Satin, 1-lb. cartons.... 0 07 1/2
No. 1 White, bbls. and kegs..... 0 04 1/2
Benson's Enamel, per box..... 3 00
Culinary Starch—
W. T. Benson & Co.'s Prep. Corn 0 06
Canada Pure Corn..... 0 04 1/2
Rice Starch—
Edwardsburg No. 1 white 1-lb. cart. 0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 07 1/2
KINGSFORD'S OSWEGO STARCH.



40-lb. boxes, 1-lb. pkgs., 0 08
SILVER 6-lb. boxes, sliding covers 0 08 1/2
GLOSS (12-lb. boxes each crate) 0 07
PURE—40-lb. boxes 1-lb. pack..... 0 07
" 48-lb. " 16 3-lb. boxes... 0 07
For puddings, custards, etc.
OSWEGO 40-lb. boxes, 1-lb. packages..... 0 07 1/2
CORN STARCH / ONTARIO 38-lb. to 45-lb. boxes, 0 07
STARCH / 6 bundles 0 08
STARCH IN / Silver Gloss..... 0 7 1/2
BARRELS / Pure 0 6 1/2

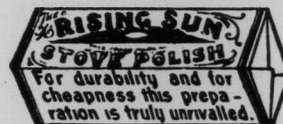
THE BRANTFORD SOAP CO., LTD.
Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0 4 1/2
Acme Gloss, 1-lb. cart., 40 lb. box 0 4 1/2
Finest Quality White Laundry—
3 lb. canisters, cases 36 lbs 0 05 1/2
4 lb. canisters, cases 48 lbs 0 05 1/2
Bbls., 175 lbs. 0 04 1/2
Kegs, 100 lbs. 0 04 1/2
Lily White Gloss—
1 lb. fancy cartons, cases 30 lbs. 0 07
6 lb. trunk, brass catch, 8 in case 0 07
6 lb. trunk, lock and key, 8 in case 0 07 1/2
6 lb. enamelled tin, 8 in case . . 0 07
Kegs, extra large crystals, 100 lbs 0 06



Brantford Gloss—
1 lb. fancy boxes cases 36 lbs..... 0 07 1/2
Canadian Electric Starch—
40 packages in case 3 50
Celluloid Starch—
bxs. 45 cartons per case..... 3 50
Culinary Starch—Chal Prep. Corn—
1 lb. packgs. boxes 40 lb 0 04 1/2
No. 1 Pure Prepared Corn—
1-lb. pkgs., boxes 40 lbs..... 0 06



STOVE POLISH.
No. 4—3 dozen in case (net cash) . 4 50
6—3 dozen in case " " " 7 50



For durability and for cheapness this preparation is truly unrivalled.
Per gross
Rising Sun, 6-oz. cakes, 1/4 gross bxs. \$ 8 50
sing Sun, 3-oz. cakes, gross bxs ... 4 50
Sun Paste, 10c. size, 1/4 gross boxes... 10 00
Sun Paste, 5c. size, 1/4 gross boxes.... 5 00



Tiger Stove Polish, 1/4 gross boxes, large per gross, \$7.20; small, per gross, \$4.50.
per doz 1 00
Stovepipe Varnish, 4 oz. bottles..... 1 25
" 8 oz. bottles..... 1 25
Boston Brunswick Black, 8 oz. bot's. . 1 75 1/2



TEAS.
SALADA CEYLON.
Wholesale. Retail
Brown Label, 1's..... 0 20 0 25
" 1/2's 0 21 0 26
Green Label, 1s and 1/2's..... 0 22 0 30
Blue Label, 1s, 1/2's, 1/4's and 1/8's... 0 30 0 40
Red Label, 1s and 1/2's..... 0 36 0 50
Gold Label, 1/2's..... 0 44 0 60
Terms, 30 days net.



Ceylon Tea, in 1-lb. and 1/2-lb lead packages black or mixed.
Black Label, 1-lb., retail at 25c..... 0 19
" 1/2-lb. " " " " 0 20
Blue Label, retail at 30c..... 0 22
Green Label " 40c..... 0 28
Red Label " 50c..... 0 35
Orange Label, retail at 60c. 0
Gold Label, " 80c..... 0 55
Terms, 3 per cent. off 30 days.

CROWN BRAND.
Ceylon in lead packages
Wholesale Reta
Red Label, 1-lb. and 1/2's.... 0 35 0 50
Blue Label, 1-lb. and 1/2's.... 0 28 0 40

Green Label, 1-lb..... 0 18 0 25
Green Label, 1/2's..... 0 19 0 25
Japan, 1's..... 0 19 0 25
RAM LAL'S lead packages.



Cases, each 60 1-lb..... 0 35
" " " 60 1/2-lb..... 0 35
" " " 30 1-lb..... 0 36
" " " 120 1/2-lb..... 0 36



LUDELLA CEYLON, 1's AND 1/2'S PKGS.

Blue Label, 1's..... 0 18 1/2 0 25
Blue Label, 1/2's..... 0 19 0 25
Orange Label, 1's and 1/2's..... 0 21 0 30
Brown Label, 1's and 1/2's..... 0 28 0 40
Brown Label, 1/4's..... 0 30 0 40
Green Label, 1's and 1/2's..... 0 35 0 50
Red Label, 1/2's..... 0 40 0 60

TOBACCOS.

EMPIRE TOBACCO CO.
Smoking—
Empire, 3's, 4 1/2 and 9's..... 0 36
Royal Oak, 2 x 3, Solace, 8s..... 0 52
Something Good, rough and ready, 7s Louise, 2 x 3, 14s 0 54
Chewing
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.)..... 0 39
Patriot, 2 x 6, Navy 5s..... 0 41
Old Fox, Narrow 12s..... 0 44
Free Trade, 8s..... 0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)..... 0 44
Snowshoe, pound bars, spaced 6s..... 0 44

WOOL SOAP.

SWIFT & CO., CHICAGO.
Wool soap, 100 10-oz. bars to box \$7 75
Wool soap, 100 6-oz. bars to box 4 75

WOODENWARE.

THE E. B. EDDY CO. per doz
Washboards, X 1 70
" XX 1 90
" Waverly 2 10
" Planet..... 2 00
" Special Globe.. 2 10
" Solid Back Globe 2 20
" Electric Duplex.. 3 00

Matches—
5-Case Single Lots. Case
Telegraph \$3 70 \$3 90
Telephone 3 55 3 75
Tiger 3 45 3 65
Telephone (1/2-gross)..... 3 70 3 90
Empire, (slide box) 2 50 2 60
Safety, Capital 3 00 3 10
Parlor, Eagle, 200 s..... 1 50 1 60
" 100's..... 1 70 1 80
" Victoria..... 2 75 2 85
" Little Comet..... 2 00 2 10
Flamers..... 2 60 2 70
" (wax stems)..... 3 70 3 80

BOECKH BROS. & COMPANY. Per doz
Washboards, Leader Globe 1 65
" Improved Globe..... 1 70
" Standard Globe 1 80
" Solid Back Globe 1 90
" Jubilee (perforated).... 2 45
" Crown..... 2 50
F.o.b. Toronto.
Matches, Kodak, per case (10 gross in case)..... 3 00

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GRATEFUL—COMFORTING.
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EUREKA
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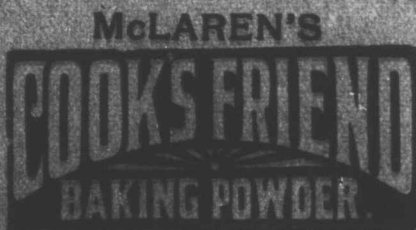
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REAL.

8 0 25
9 0 25
9 0 25



0 35
0 35
0 36

YLON, 1's
PKGS.

8 1/2 0 25
9 0 25
1 0 30
0 0 40
5 0 50
0 0 60

0 36
0 52
7s 0 53
0 54

9s, 0 39
0 41
0 44
0 44

0 44
0 44

\$7 75
4 75

per doz
1 70
1 90
2 10
2 00
2 10
2 20
3 00

Single
Clave
\$3 90
3 75
3 65
3 90
2 60
3 10
1 60
1 80
2 35
2 10
2 70
3 80

Per doz
1 65
1 70
1 80
1 90
2 45
1 50

3 00

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