

" VARSITY "—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, NOVEMBER 8, 1895.

No. 45

COLMAN'S MUSTARD



BEST ON EARTH

**IF YOU WISH TO INCREASE YOUR TRADE
AND GIVE SATISFACTION TO YOUR CUSTOMERS
SELL**

HUNTLEY & PALMERS ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
OF THEIR QUALITY AND GREAT VARIETY**

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE :

MR. EDWARD VALPY, 49 Hudson Street, NEW YORK, or direct.

LA CADENA—CREAM OF THE HAVANA CROP.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DFRBY STOKING TOBACCOS.

LA FLORA, 10c.

EL PADRE, 10c.

THE CANADIAN GROCER

139 MEDALS AND AWARDS FROM THE WORLD'S EXHIBITIONS.

*Purveyors by special appointment
to Her Majesty*

THE QUEEN
Empress of India.



*Purveyors by special appointment
to H.R.H. the*

PRINCE OF WALES
K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street, London, England



Manufacturers of First Quality

Potted Meats

Fish Delicacies

Jelly Squares

Pickles

Sauces

Vinegars

.... Etc.



The Best

The World Produces

All particulars from agents :-

SEETON & MITCHELL, Halifax, N.S.

LIGHTBOUND, RALSTON & CO., Montreal.

Standard Goods THE Best to Handle

E. Lazenby & Son

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

The Prince of
Wales.



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. The variety they manufacture and put up is very large. No grocer should be without them. These cuts show a few of the lines that no grocer should be without.



LEVER TOP.



MOST HIGHLY CONCENTRATED.



A 1 PICKLES.



The superior quality of these goods can always be relied upon as unsurpassed. The strongest testimonial in their favor is that they are in the greatest demand where they are best known.

A. P. TIPPET & CO.,

MONTREAL.

ST. JOHN, N.B.

TORONTO.

How About Paper Bags?

We make them.

They are
Full Count
Full Weight
Well Printed

Our bags are the largest made of each respective size.

The Paper
The Bags
The Printing

All made and done
under one roof, by one
firm, earning but one
profit.

SEND FOR SAMPLES AND PRICES.

The **E. B. Eddy Co.** Ltd.

Head Office and Factories: HULL, CANADA

Branch Offices: MONTREAL and TORONTO

Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney
and Melbourne, Australia.

You Can Get Them From

MONTREAL

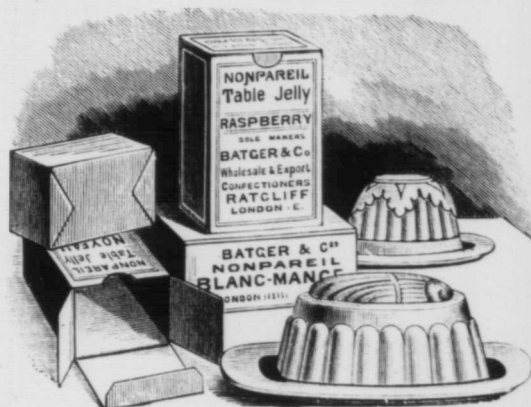
Hudon, Hebert & Cie.
Geo. Childs & Co.
L. Chaput, Fils & Cie.
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McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . . Herrings

The recognized leading Brand in all the markets of the world.

Kipped Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

The St. Lawrence Sugar Refining Co. LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

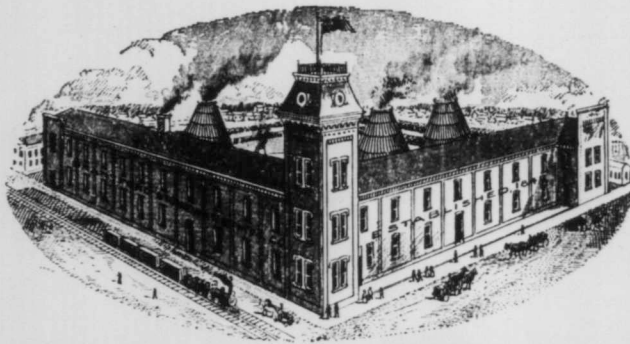
THE **BRANTFORD STONWARE MFG. CO.,** LTD.

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894



Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS: LONDON, ONT.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Grand Mogul Tea

Is like a gold mine to the merchant—large dividends without much effort. Quite true, Grand Mogul Tea is not placed in stores on approval, to be sold or returned. **Only goods of questionable quality and no reputation are so placed.** All merchants who handle this best of all teas are asked to do so after the most careful test with all competitors. This test wins us the order. Every merchant who handles this excellent tea has bought it on its high quality and well deserved popularity.

WM. TUFTS & SON, Agents, British Columbia.
HOOD BROS. & CO., Agents, Manitoba.

T. B. ESCOTT & CO. Sole Agents
Wholesale Grocers LONDON, ONT.

We Don't Blow



About the hundreds of Tons of Broom Corn purchased and used by us during our season's trade.

Because

Our immense output of all grades of Brooms is the most tangible way of showing the trade and public in general that our values are the best, and that we lead all manufacturers in this line of goods.

When your stock is low write us for prices.

H. A. NELSON & SONS, Toronto and Montreal

TETLEY'S TEAS

ARE SELECTED BY EXPERTS

of many years' experience and are absolutely the finest packet teas in the trade, and selling freely where introduced. They contain no rubbish and produce a thick, rich, juicy liquor.

LONDON, ENG. - 5, 6, 7 Fenchurch St.
MONTREAL HEADQUARTERS, 14 Lemoine St.
TORONTO, - 128 Richmond St. West
MANITOBA, }
NORTHWEST TERRITORIES and } The Hudson Bay Co.
BRITISH COLUMBIA }

Batty's

NABOB PICKLES

AND

NABOB SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

... EIGHT PRIZE MEDALS

All wholesalers have them.

Canadian Agents,

J. A. GORDON & CO., - MONTREAL.

LTD.
and
Water
Crocks,
and Fur-
Plates,
Ss, Cus-
cinds of
AS.
eal.

Found Guilty



IN THE FIRST DEGREE

Of having Grand Values in **New Season's Young Hysons** in great variety. New arrivals of **Curiously Choicest, Handsome Leaf, Pan Yong Congou**. Our sales are big. It's a pleasure to compete for business ; the superiority of our tea is more marked by a comparison with others. If you would increase your profits we can prescribe for you. We make a study of the varied requirements of the tea-drinking public, and can serve you to your advantage.

W. H. Gillard & Co.

TEA IMPORTERS

HAMILTON, ONT.

JOHN MOUAT, Northwest Representative, WINNIPEG, Man.

**YOUNG GIRLS
OLD GIRLS
ALL KINDS OF GIRLS**

LIKE

CHOCOLATES ^{AND} BONBONS

We have them—Come with us.

WM. PATERSON & SON - - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 8, 1895

(\$2.00 per Year) No. 45

DROPS FROM THE EDITOR'S PEN.

A is for "ad," an Addition to business.

* * *

Butter is often strong when the market is weak.

* * *

Keep your eyes open for bargains as well as for customers.

* * *

Clerks should not go to Jerusalem. There is no courtship there.

* * *

It is better to be at peace than at war with your competitors.

* * *

A trust is something that a great many people aver cannot be trusted.

* * *

The merchant who desires to make life a success must marry his business.

* * *

Assignees usually take stock for merchants who never take stock for themselves.

* * *

The grocer who does not cultivate the tea trade may be considered a tea-total failure.

* * *

When a merchant of large avoirdupois takes to bicycling it is either for wheel or woe.

* * *

It is not so much lack of capital as lack of ideas that crowd many merchants to the wall.

* * *

If nature intended you for a farmer, don't, for goodness sake, essay to be a merchant.

* * *

It is better to lay schemes to keep customers than to lie in advertisements to catch trade.

* * *

The merchant who inaugurates a new departure does not necessarily take his departure.

* * *

Instead of retaliating in kind when a competitor cuts prices, the merchant that is

sensible will get behind the works of Torres Vedras and wait till the "cutter" draws off his forces.

* * *

Provoke to emulation, and not to unkind feelings, should the live business methods of a competitor.

* * *

Those who would like to see war in the East think that it would put yeast in business and cause it to rise.

* * *

Hallowe'en was not a hollow eve for most merchants. It was well filled with the yells of predatory youngsters.

* * *

Competition is getting so hot between the departmental stores that there is danger of some of them being consumed.

* * *

Keep your eyes open for and your tills closed against the counterfeit fifty-cent pieces that are looking for a resting place.

* * *

Deferring advertising to a more convenient season is like building a dam in a stream bed after the water is gone.

* * *

He who keeps his eye on the interests of his employer is richer in the long run than is he whose eyes are all centred on self.

* * *

Not much success comes to the man in business who is a thinker but not a worker, or to him who is a worker but not a thinker.

* * *

A cigar with a whistle in one end is one of the novelties in this market.—New York Paper.

That is nothing. On this market we have cigars with "wind bags" on one end.

* * *

A theatrical manager in Minneapolis and the Associated Retail Grocers of that place have entered into an agreement whereby the latter will be tendered several benefit performances. The actors will provide the fun

and the grocers the money. The idea may furnish the theatrical manager with money and the grocers with entertainment, but it will not add anything to the grocers' store of mercantile knowledge.

* * *

A contemporary says that when a merchant ties up a parcel he gives it a weigh. And when he sells on credit a parcel of goods to a dead beat he gives it away.

* * *

There is a wheat fever in Manitoba and the Territories, and a gold fever in British Columbia, and yet these are the most attractive parts of the fair Dominion to-day.

* * *

He who cuts his throat and dies is no longer a familiar figure in the world. It is to be regretted that he who cuts business to death is permitted to bob up again in the commercial world.

* * *

A prominent business man died, and a contemporary, in publishing his obituary, said: "His career in business life is best told in his own words." Evidently though dead he yet speaketh.

* * *

In another couple of months the municipal elections will be on, and it is opportune that merchants should keep their eyes open for good men to represent them. A good merchant also entails good citizenship.

* * *

Merchants who use their elbows instead of their wits in trying to out-manceuvre competitors in the race for business should retire and turn their attention to what elbows are better suited for—sawing wood.

* * *

Hamilton's merchants have so much confidence in the honesty of the community that they frequently leave their stores unlocked at night. But Hamilton's merchants should remember that Toronto is a near neighbor.

VALUE OF A COLLEGE EDUCATION.

IT is now generally conceded that college education is an essential preliminary to the successful practice of medicine or law. Formerly a young man would go directly from school into a law office or a doctor's office and acquire the technical knowledge of his chosen profession. Later on it was found that it was a great advantage to take a short theoretical course in a law school or a medical school, and these schools required a certain proficiency in general knowledge before receiving students. The tendency of late has been both to lengthen the course of study in the technical school and to require a full collegiate course of study as a preliminary to entrance.

What is the reason for this increased thoroughness of preparation for the active work of a profession, and why is such stress laid upon the necessity for a broad general culture, a college education, before undertaking the special course in the technical school?

SOME BENEFITS OF A COLLEGE COURSE.

The college-bred law student has studied the English language, and has a more thorough knowledge of its possibilities. His vocabulary is larger. He has learned how to use the words which most clearly express his meaning. By the study of logic he has learned to put his thoughts in proper sequence. From psychology he has learned to know the processes by which the mind works, and thus he is able to divine the probable line of argument which his opponent will take, and so to prepare himself in advance to meet it. Having through his study of history a knowledge of the laws and customs of other times and peoples, he is prepared as his less cultured adversary cannot be.

In like manner, the medical student who has received a college education is found to be fitted to grasp more quickly the complex study of the diseases of the human body and mind.

USING EVERY FACULTY.

What is true of the so-called learned professions is true to-day of every line of business. In order to succeed the man must be able to use every faculty to the best advantage. He must have not only a sound mind but a trained mind. He must be able to think in the right way and to act at the right moment.

In the early stage of his career in business a young man will not appreciate what he has missed by not going to college. Assuming that he entered an office or a store at seventeen, and that his friend entered college at the same age, he will feel at twenty-one greatly the superior of his friend in business ability. But five or ten years later the one who had the college training will probably be found to be working more easily, with greater confidence, and with exactly as

much success as the friend who had four years the start—if not greater.

I am a great believer in laying deep, broad, substantial foundations for all undertakings in life. I believe that certain pursuits require broader and better foundations than others. For some a good common school education is ample, and the time spent in college would probably be of no advantage; perhaps it would even be a detriment. However, if a boy intends to become something more than an under clerk or a small tradesman he will need the best preliminary education that his parents can afford to give him.

EXPERT WORK REQUIRES MASTER MINDS.

In the down-town business sections of New York city several great buildings are now being erected. The utmost care has been bestowed upon their foundations. Special engineers have been employed, and in some places they have had to drive piles 60 feet below the surface of the ground before a firm foundation could be found. These piles are driven very close to each other, and the interstices filled in with the best cement. After weeks of preparation the construction of the building may at last be proceeded with.

It is because the building is to be so high and so noble in its proportions that the foundation is laid so deep and broad. A less important building would require a less substantial foundation; and the contractor's booth can be stood upon the pavement with perfect safety without any special foundation whatever.

The illustration requires no explanation. Any boy who reads this article will understand that the greater his ambition to be successful in business, the more important the career which he hopes to have, the more pains he must be willing to take in preparing for it.

I think it wise for a boy to have pretty clearly in mind during his college course, and particularly during the last two years, the line of business which he intends to follow. He can then shape his college course, by an intelligent choice of the elective studies, so as to get from it the greatest good. I should advise, also, during a part of the long vacation, getting a position, even at a nominal salary, with one of the best concerns in the line of business which he expects to follow. In this way he will have the benefit of practical work, and will be kept so closely in touch with the business that he will be prepared to take hold intelligently and quickly the moment he is graduated.

STUDY THE ENGLISH LANGUAGE.

Let me impress on every boy who is looking forward to a business career the importance of giving peculiar attention to a study of the English language and literature. He should be thorough in this. He should learn

to express his thoughts tersely and easily in good, pure English. Thoroughness in mathematics is most essential, and a comprehensive knowledge of the history, resources and institutions of our own country. Absolute knowledge along these three lines lays the foundation of success. They are the ones, too, that are too apt to be slighted, because we think that we know our own language and how to use it, and all about our own country, intuitively.

A word about college sports. It is a waste of time and money to run about after the "teams." Every college boy should make good use of the opportunity to enjoy in moderation all manly sports, especially the out-of-door sports. The subsequent professional and business career will leave too few opportunities for exercise, and nature will punish severely the man who neglects his body. A love of out-of-door sports, not as an onlooker, but as a habitual participant, will be invaluable all through life.

One word in conclusion: Cultivate a habit of repose of mind. Learn to be a good listener. The most successful men work, as a rule, most quietly. The mastery of a subject insures one greater ease and quietness in its use. Learn to weigh conflicting opinions and to decide by the preponderance of evidence. A college education will strengthen all your faculties, and, rightly used, will be a blessing all through life.—Harvey F. Fish, in *The Outlook*.

TOMATOES IN THE STATES.

Tomatoes, as being the most active article on the list, are supposed to be a shadow stronger than they were—that is, where they were selling for 62½c., less 1½c. for labels, they are now only allowing 1c. off for labels. By the time the commission of 1½ per cent. is allowed it leaves them net below 60c. But the opinion is general that they will reach 60c. flat within a week. The market really promises more than this. Philadelphia operators for heavy Jersey packers are so firm on present prices of 67½c. for well-known brands that they limit orders to single amounts, no quotation governing beyond the lot included, with notice that any additions to orders will be at 2½c. higher, or 70c. regular. We expect to hear that the New Jersey price is at bottom at 70c. by our next issue.—*The Trade*, Baltimore.

PEDDLERS AND PEDALERS.

First Cyclist—"What do you mean by making this arrest?"

Second Cyclist—"Yes, that's the question. Our wheels may be tired, but we don't need arrest."

Officer—"Well, Oi'll tell yez. Th' lar is to arrist pedalers widout loicenses; so Oim' only doin' me duty."

JAMES TURNER & CO.

HAMILTON

OFFER SUPERB STOCK OF

Arguimbau's Fine Off-Stock
Arguimbau's Selected
Trenor's Selected
Merle's Fine Off-Stalk
Merle's Layers
Pasqua's Fine Sultanas
Pasqua's Extra Sultanas
Bevan's Connoisseur Clusters
Bevan's Extra Dessert Clusters
Bevan's Royal Buckingham
Rein's Valencia Shelled Almonds



At LOW PRICES—Dip in.

IN

WHITE OPAL POTS

Delicious Appetizing Economical



A. F. MacLaren & Co. - Toronto

A N. S. SLAUGHTER HOUSE.

SOME months ago J. A. Leaman & Co. made extensive improvements to their slaughtering establishment at Rockhead. They have now the best establishment of the kind in Nova Scotia. The buildings embrace cattle shed, boiler house, slaughter house, hog house, stable, etc. The most striking feature, however, is the water system. A well was sunk, 5x6 feet in circumference, a depth of 25 feet, 20 feet of which went through the solid rock. At the bottom of this a tunnel was cut 3 feet wide by 6 feet deep, which runs across the layers of rock for 16 feet, thus making all the small water-courses available and at the same time giving the well a large capacity. The well at the mouth is walled and cemented to a height of 2½ feet, and completely covered over with a tight plank platform, thus avoiding any polluting influences. On top of the platform stands a 40-foot steel tower, with a steel windmill 10 feet in diameter, which supplies the motive power. The well stands about 400 feet from the stable, and contains water of the purest kind. Pipes run from the well through all the buildings. There is also a reservoir in the slaughter house yard which holds 1,800 gallons. Leaman & Co. have been trying for some time to have the city water service extended out their way. They had offered

to pay \$200 for the first year and \$100 for each succeeding year. Besides this they would have had to lay considerable more pipe than they now have, an additional expense of perhaps \$500. Failing to secure the city water they decided to adopt the system now in use. It gives the best of satisfaction, and the cost is not great. The next point of note about the establishment is the cattle shed. This is something which should command the praise of the S. P. C. The shed is 32 x 78 feet, two stories and flat roof. It accommodates 52 head of cattle. They are not cramped, but on the contrary are made very comfortable. Each head of cattle has a space three feet wide and is fastened with a light chain, thus giving it all the room required to lie down with ease and comfort. A trough runs the full length of the shed, at the heads of the cattle, and the water is always fresh. It is indeed a model cattle shed and worthy of imitation. The hog shed, or pen, is 100 feet long and 26 feet wide. There is a small boiler house in the centre of the hog shed, with two steel boilers having a capacity of 280 gallons. There is a second cattle shed, 50 feet long, with horse stable and barn at the end. The main boiler house is 30 x 15 feet. It contains four steel boilers with a capacity of 400 gallons. The establishment is well worthy of a visit from all interested in the cattle business.—Chronicle, Halifax.

FISHERIES ON THE COAST.

A Vancouver, B. C., despatch says: The supplemented pack of the late running coho salmon will add considerably to the already large aggregate output of the year, previously reckoned conservatively at 514,000 cases of sockeyes. The Victoria Cannery of the Delta country has packed 18,000 cases of cohoes, known as white salmon. They are just as good in eating as the red sockeyes, but the red fish look so much better canned that they have a readier sale.

The coho pack in its entirety will be about 40,000 cases. The ultimate result should be, including a large output of frozen and smoked fish, a salmon year practically equal, or nearly equal, to the banner year of 1893.

The B. C. seal fishery to date accounts, though the result is considerably smaller than last year, for over 39,000 skins valued at \$395,000.

The halibut fishery is still producing very large returns as regards quantity of fish taken. The other day 39½ tons were brought in by the collecting steamer Capilano.

One fisherman said to your correspondent that there was enough fish at the banks to supply the American market for the next hundred years.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No . .
Brushing

..ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



NEW FRUITS

Currants
Apricots
Peaches
Figs

It will pay you to have our quotations before placing your order for any of these lines.

Valencias
Muscatels
Peels

SPECIAL QUOTATIONS ON LARGE LOTS.

DAVIDSON & HAY Wholesale Grocers **TORONTO**



OUR "ABSOLUTELY PURE"

Buckwheat Flour

NO MIXTURE.
YOU BUY WHAT YOU PAY FOR.

E. D. TILLSON, - Tilsonburg, Ont.

Do you remember



all the reasons we have given why you should stock Jersey Brand? Have they not been points worth thinking over? They were all honest opinions, and the goods are HONEST GOODS. If you have not taken the hint and laid in a stock your neighbor is gaining trade at your expense because he sells

"JERSEY BRAND"

If you are interested in a scientific analysis of the different brands write for a copy of Prof. Bowman's Report.

FORREST CANNING CO. - - - HALIFAX, N. S.

PER SS. "FREMONA" (Now in port Montreal.)

Tarragona Almonds
Valencia Shelled Almonds
London Layers

Loose Muscatels
Choice Clusters
Blue Baskets
"Royal Dehesas"

You can order any line of groceries from us by MAIL and know that the order will be properly filled.

BALFOUR & COMPANY,

HAMILTON, ONT.

MUST HAVE BEEN STOLEN.

One of the numerous subscribers of THE CANADIAN GROCER in this city has shown us a copy of the Fall Number of that very estimable journal, which, in our humble estimation, eclipses any previous effort of the MacLean Publishing Co. We would like to have had one ourselves if there had been sufficient to "go round."—Maritime Grocer, Halifax.

Of course there were plenty to go round. Your copy must have been stolen. This is a common complaint. We send another copy by our head delivery clerk, the Postmaster-General. If he does not deliver this copy he had better look around for another job.

PERSONAL MENTION.

W. H. Rowley, of the E. B. Eddy Co., of Hull, P.Q., passed through Toronto this week en route from Winnipeg.

Henry N. Ross, of Belfast, Ireland, of the firm of W. A. Ross & Brother, New York, was in Toronto this week. Mr. Ross's firm are American agents for Bass's ale and Guinness's stout.

Mr. Marshall Green, of Marshall Green & Co., Orangeville, was in Toronto this week, and called at THE GROCER office. He spoke

encouragingly of trade in Orangeville, which, he said, was on a better basis than last year, owing to less competition. There is a certain amount of house building proceeding in Orangeville, and the outlook is favorable for the town.

GOODS IN BONDED WAREHOUSE.

Some time ago the Montreal Wholesale Grocers' Guild applied to the Board of Trade, urging them to use their influence with the Customs Department to have the time during which goods can remain in the Government bonded warehouse extended.

A reply was received this week from the Controller of Customs to the effect that the regulations already provided that in cases where reasonable explanations were afforded the Governor-General in Council could grant the necessary extension.

The reply was considered satisfactory by the Council of the Board of Trade, but to THE CANADIAN GROCER it appears that some simpler method of bridging the difficulty could be devised than the cumbrous course of an appeal to the Governor in Council. Surely the collectors of Customs

or appraisers, if they are intelligent men, could be trusted to decide in cases of the kind.

TWENTY DOLLARS FOR A STORY.

"Our Monthly," published by the Manufacturers' Life Insurance Company, Toronto, offers \$20 for the best argument for life insurance in the form of a story not exceeding fifteen hundred words. Particulars from editor of "Our Monthly," 63 Yonge street, Toronto.

BONELESS CODFISH.

W. A. Munn, Merchants' Block, St. John's, Newfoundland, is sending out a circular to the wholesale trade throughout Canada, stating that he has made arrangements to continue to pack Munn's Boneless Codfish, already known all over the Dominion. He is prepared to press into bricks and pack in boxes, warrants that all shipments will be up to the standard and keep for three or four months, and says he is ready to receive orders for immediate delivery or delivery after the new year.

FLAG-SHIP
BRAND

Canned Salmon

Every can bearing our label is guaranteed to contain strictly first-class fish—the pick of the Fraser River catch. We pack immediately the fish are landed, thus ensuring fresh, sound meat.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

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CONDENSED MILK.
COFFEES.
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EVAPORATED CREAM.

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Intercolonial, London, Eng., 1886.
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Imperial French Plums



Finest imported, large sizes 40 to 50 to the pound, in $\frac{1}{4}$ boxes. A trial of this superb fruit will show the advantage of handling the best quality. It will double your trade for this line of goods.

IN STORE---FIRST ARRIVALS

New Tarragona Almonds
New Shelled Almonds

New Sicily Filberts
New Currants, Cases and 1-2 Bbls.

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Summer Savory
Thyme . . .
Sweet Marjoram and
Poultry Dressing

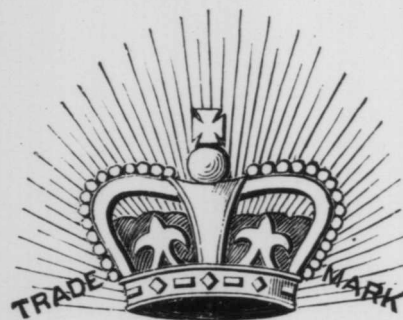
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Ground, in packages and bulk.

See our men when they call.



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THE CANADIAN GROCER

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A PHASE OF DEPARTMENT STORES.

WORKING people in posing as apologists for department stores are championing a cause which is taking pennies from their own pockets.

Were the merchants of the country extorting monopolists who feasted sumptuously every day on the enormous profits they reaped, the advent of department stores, with their lower prices, might with some reason be hailed with satisfaction by the consuming public.

But everyone knows that the average range of profits in the merchant's store is below rather than above the normal point. No matter what a merchant's predilections to profits may be, he is prevented in these days of keen competition from reaping what his desire reaches after.

The department store is no philanthropic institution. It is erected by capitalists who are just as desirous of getting good dividends as are those who invest their money in hotels. And between them and the average merchant there is this difference: the latter is primarily actuated by a desire to earn a livelihood; the former are moved with a desire to find investment for their money.

Department stores are in business for money, not for the health of their proprietors or for the good of humanity. And they make money. Even if they are not falsifying when they advertise this and that article below cost, it is only with a view to catching bigger game. No sane man would hesitate to bait his hook with a minnow to catch a good, plump mackerel. And the department stores catch many a plump fish with the bait they put on their hooks.

The tendency of the department store is not to develop a trade in cheap goods so much as in low-priced goods. It is the relative proportion of the worth of an article to the price placed upon it that determines its value. Not the mere price itself. Two

brands of canned salmon may be offered by the retailer, the one at 10 cents and the other at 15 cents, and yet the higher-priced may be the cheaper.

The placing of so many of these "cheap" lines on the market as bait must necessarily increase the use of inferior goods. And every want that is satisfied by a "cheap" article means so much less of the good or higher-priced article for the artisan to make, just as sure as two from three leave one. As a concomitant of this, less skilled and lower priced workmen are required. No, the working classes have no reason to warm in their breasts the department stores.

Some people may justify department stores on the ground of being a peculiarity of the age. But so is typhoid fever a peculiarity of bad drains.

TOMATOES IN CANADA AND U. S.

CONFIDENCE appears to be developing with regard to canned tomatoes. And although some of the statements made by the bull element are exaggerations, yet there is no question that the outlook is reassuring rather than otherwise.

Large as the pack of tomatoes may be, it must not be forgotten that it came upon a bare market, and then the low prices ruling to-day will certainly tend to induce consumption.

In the United States, the shortage in the tomato pack is estimated at 500,000 cases. And, as a consequence, Canadian packers are beginning to weigh the possibility of finding a market there. One packer who was on the street this week declared that the prospects for export to the United States are better than they have been for a long time.

But, obviously, prices will have to depreciate materially before the Canadian packer can send his goods there. Standard tomatoes are quoted in New York at 67½ to 75c. wholesale, but there are tomatoes on the market at a great deal lower price, trash although a great many of them may be. But even the outside figure does not offer a sufficient inducement for the Canadian packer to essay anything.

The duty on canned vegetables in the United States is 30 per cent., so that even if the Canadian packer would accept 65c. per dozen the cost would be about 84c. by the time the goods had crossed the border, without allowing anything for freight.

The situation in the United States is certainly strong, and an advance of 15 or 20c. per dozen would doubtless open up the way for the entry of Canadian canned tomatoes. In the meantime, however, the Canadian packer will have to wait if he wants to get his goods across the border.

The course of the American and Canadian market on canned tomatoes will be watched with interest for the next few months.

RIGHTEOUSLY INDIGNANT.

THE indignation of the Montreal Board of Trade at the neglect of the Government to appoint a Collector of Customs at the port of Montreal is righteous.

Come January next, the office will have been vacant three years, and the failure of the Government to fill it is either an evidence that the collectorship is a sinecure or that procrastination superinduced by party exigencies has deferred the appointment of the late Mr. M. P. Ryan's successor.

THE CANADIAN GROCER chooses to accept the latter reason. The office is not a sinecure, notwithstanding that Montreal, the chief entry port of Canada, has been without a Collector for so long. Were it what the apathy of the Government would seem to indicate it was, the Montreal Board of Trade would not be found solicitous for the appointment of an occupant. The members of the Board are too richly endowed with business common sense to champion anything that is not consonant with business ethics.

If Premier Bowell and his Cabinet were men noted for their business acumen instead of their lack of it, the appointment would have been made long ago.

What the action, or rather the want of action, of the Cabinet proves more than anything else is that the Government has no qualms of conscience about sacrificing the interests of even the commercial metropolis of the Dominion if in so doing it will best serve party ends. And the trouble is that one party is as bad as the other in this respect, although this much must be confessed: The present Government is composed of the greatest aggregation of business nonentities that the country has ever seen.

Premier Bowell's letter in reply to the memorial of the Board of Trade has aggravated the matter rather than smoothed it over. The idea of telling business men "that the matter of appointing a Collector will be attended to at the earliest moment practicable." It is merely adding insult to injury.

What the Montreal Customs House needs is a common-sense business man with a backbone strong enough to resist the machinations of the politicians. Anything else will not suit the business men of Montreal. Fortunately, the desideratum is in sight if the Government choose to appropriate it.

RULINGS RE FRENCH TREATY.

The action of the Customs authorities since the French treaty went into force has not been such as to commend itself either to the exporters in France or to the importers in Canada.

The treaty was supposed to be an instrument whose office was to develop our foreign trade. But one would almost imagine that the Government of the Dominion re-

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gretted its bargain. At any rate, it has obstructed rather than lubricated the way for the entry into Canada of the goods specified in the treaty.

Rulings have been conceived and launched which were both petty and vexatious.

First, the strict letter of the tariff was violated by the tax of twenty per cent. on the wine package. And then they had to treat as a suspicious character the importer who had not produced the affidavit of the British consul that the wines and other goods were the product of the country from which they were imported.

Scan the treaty as one may, there is nothing there to indicate that this and that embargo would be placed on the products coming into Canada under this instrument.

These strainings at knats cannot be viewed by France other than as sharp practices. And we would think so too if the boot was on the other foot.

It is to be regretted that the Government has lately developed such a penchant for imitating sharp American practices for extorting from importers every possible cent in the way of duty. But this is the result of having a professional and not a business Cabinet.

CURRANTS STILL APPRECIATING.

FURTHER strength is being developed by the currant market, this week's cables from Patras announcing that prices continue to steadily advance, while the demand is active. To day's limit is quite half cent per pound above the cost of earlier importations.

The present condition of the currant market is far different from what it promised to be during the growing season. The predictions favored a crop of 180,000 tons. Owing, however, to damage by rain, etc., the actual crop turned out to be far less.

Allowing for the quantity that will be retained by the Government, in pursuance of the law which went into force in August last, latest estimates place the crop at 130,000 tons, or 16,000 tons less than the average consumption of the past two years. Adding the old stock, one authority estimates that the quantity of currants available at the beginning of the season was 190,000 tons, against 193,000 last year at the same time, and 210,000 tons in 1893.

As stocks on spot and arriving are rather on the light side, importers in Canada regret they were not freer buyers when the market ruled lower.

At the low figures ruling at the opening of the season it is rather surprising that importers did not venture more than they did. They knew that the price then obtaining left little or nothing for the grower; and, furthermore, they were conversant with the Greek Retention Act, which was devised to appre-

ciate prices. And yet, comparatively, they bought but sparingly.

One of the features of the situation at the moment is the presence on the market, as buyers, of France and Russia, which naturally tends to strengthen the situation.

DON'T.

"Do you know of any grocery or provision business for sale, or of a good place where I could start such a business? I have a little money and am doing nothing. I might go into hardware or dry goods, but I know more about groceries and provisions, as I kept books for a retail house some years ago."

So writes a Montreal gentleman on Nov. 1, whose initials are T. N. W. We can find any number of firms who are willing to sell out if T. N. W. insists on embarking in business on his own account. Our advice to him is "Don't." There are too many in business now. His inexperience is more than likely to result in failure. He would lose his own money and probably injure the business of competitors in the same town. Our advice to him is to seek employment. At the end of his career of usefulness the chances are that he will be better off. Statistics are strongly in favor of the man who has a small salary and saves a little every week. When he is 60 or 70 the interest on his savings will keep him for the rest of his days. He has not had the cares and worries of a business on his mind. The great majority of men who embark in business die poor. We think it was Mr. Paul Campbell who made a careful study of this question at one time. He showed that if a clerk put aside \$1 a day from the time he turned twenty he would be worth \$400,000 at seventy if at 6 per cent. compound interest. We know of many clerks to-day who are worth much more than their employers. Do not be too anxious to go into business.

NUTMEGS STRONGER.

Nutmegs are much stronger in the primary markets. A mail advice just received from London, England, states that there is a very good demand there for all the "bold" sizes. When the demand from the Continent materializes, as it will in a few weeks, much higher prices are anticipated.

As a result of the firmer tone abroad a good many enquiries are heard among wholesalers in Toronto.

WERE YOU "STUCK" ?

Time and again we have warned our subscribers against shipping produce, etc., to unknown commission merchants. We are aware that a number have taken our advice and thanked us for it, and we are also aware that some have not, and were, therefore, "stuck" in more than one failure. Every firm advertising in THE GROCER are reliable, or their advertisement would not be in our columns. We refused the Ryan-Delaney advertisement because we could not recommend that firm to subscribers,

who pay us for furnishing reliable information. Still, their advertisement was accepted by many other papers who get what advertisements we refuse, and they are principally advertisers with not money enough to pay for a good thing. Why country merchants should ship to unknown commission merchants is beyond our comprehension, when they know of the existence of such well-known firms as Messrs. McWilliam & Everist, John Hawley, White & Co., Graham, McLean & Co., Rutherford, Marshall & Co., Clemes Bros., Dawson & Co., Wm. Ryan, D. Gunn, Flavelle & Co., S. K. Moyer, of Toronto; J. & R. McLea and Howe, McIntyre & Co., of Montreal.

VALENCIA RAISINS EXCITED.

THE excitement and activity noted by THE CANADIAN GROCER in Valencia raisins at Montreal last week is continued, and values are fully ¼c. per lb. higher.

The Fremona's lot has all been distributed, and now the best price that a buyer can secure, even on the most ordinary grades of off-stalk, is 4c.

Some of the goods that sold at this figure during the week do not look very tempting, and the fact that they have done so speaks plainly for the excited condition of the markets.

Briefly, the Valencia raisin market in Montreal is ¼c. per lb. higher than it was a week ago, and values are held firm at the advance for all grades, from ordinary off-stalk to selected fruit. It is unlikely, however, that they can go much higher, for then the competition of California stock has to be considered. As it is, these latter fruit are offering much cheaper this fall for ordinary to medium fruit than they were last.

Fairly good 3-crown loose muscatels have been laid down here this week, costing less than 5c., duty paid, which will permit them to be sold at 5¼c., so that the difference in price between California and Valencia fruit is decreasing every season.

TRANSFER OF GOODS IN BOND.

The Montreal wholesale grocers have been urging upon the Customs Department recently the advisability of allowing the transfer of ownership of goods while in bonded warehouse.

This week a reply was received by the secretary of the Montreal Board of Trade to the effect that the department considered the request worthy of consideration.

The department promised to look into the matter and, if it was found that the course of trade was facilitated by the granting of the privilege, the necessary legislation would be introduced to secure it.

The department is to be commended for its evident desire to comply with the views of the business men of Montreal.

NEW YORK AS AN EXPORTING PORT.

WHILE it may be common property in the United States, yet it is perhaps not generally known in Canada that the port of New York is gradually losing prestige as an exporting point.

The fact is clearly shown by tables adduced by The N. Y. Journal of Commerce. New York, however, is of course still far ahead of all other exporting points in the United States, for, of all the exports of the country, over 41 per cent. leave her wharves. And although she is not likely to occupy a secondary position in this respect, yet the fact is none the less obvious that New York does not monopolize the export trade to the extent she did twenty years ago.

Baltimore and Boston are the ports which show the most increase. Twenty years ago Baltimore only possessed 3.8 per cent. of the total export trade of the United States and Boston 4 per cent. Now the figures are 9 and 9.4 per cent. respectively. In 1874 New York possessed 48.3 per cent. of the export trade; in 1894 it had dropped 7 per cent. to 41.3. New Orleans, too, shows a loss of prestige, the exports passing through her port in 1894 being 9 per cent. of the whole, a decline of 4.3 per cent. New York's loss is principally in wheat, flour, and corn.

In wheat New York dropped from 58.3 per cent. in 1874 to 34 per cent. in 1894, while Baltimore increased from 4.2 to 12.5 per cent.; Boston, 1.2 to 4.5 per cent. respectively; Norfolk, Portsmouth, and Newport News, from nothing in 1874 to 2 per cent. in 1894; New Orleans, .03 to 7.8 per cent.

In flour New York stands alone in the ports enumerated as showing a decrease between the years 1874 and 1894, her percentage in the former year being 51.2 and in the latter 41.2. Baltimore, on the other hand, increased from 10 per cent. in 1874 to 20 per cent. in 1894; Boston, from 5 to 11 per cent.; Philadelphia, from 4.3 to 7.6 per cent.; Norfolk, Portsmouth, and Newport News, from nothing in 1874 to 5.1 in 1894.

In corn New York shows a still greater falling off. Here she does not stand alone, and, strange to say, her companion is Baltimore, a port adjacent to the corn fields. Her proportion in 1874 was 54.3 per cent. of the whole; in 1894 it was but 25.1. Baltimore's percentage fell from 20 per cent. in 1874 to 15.8 per cent. in 1894. The percentage of corn exports from the other ports in the respective years were: Boston, .07-10.6; Norfolk, Portsmouth, and Newport News, 0-11.6; Philadelphia, 6.4-6.9; New Orleans, 3.4-12.2.

It might be interesting to note that between the periods named the quantity of wheat exported from the United States increased by seventeen million bushels, flour over four-fold, while corn nearly doubled.

One of the most peculiar features to us in

the figures adduced is that in the matter of corn Boston, a northern port, should increase 10 per cent., while Baltimore, a southern port, and, as we have pointed out, adjacent to the corn fields, should show a decrease of 4.2 per cent.

Perhaps an explanation for this may be found, in part at least, in the development of corn production in the Western States and the utilization of the Canadian through lines for sending the same out of the country via Boston.

TOMATOES IN MONTREAL.

Tomatoes are demoralized in Montreal at present in consequence of free offers from Quebec Province packers at a reduction of fully 10 to 15c. per dozen on what was asked a week ago. These low offers are confined, it is true, to one or two Quebec packing establishments, but are quite sufficient, nevertheless, to unsettle the market.

Last week a leading commission firm was offered the handling of 5,000 cases with the liberty to sell it at 65c., and it is understood that another packer has met this cut and is offering to fill orders at the same price. The result of these low offers has been rather to discourage jobbers from buying than to make them purchasers, as they are uncertain whether they will be offered still lower figures.

The condition of affairs is markedly different from the position last fall. At that time holders of tomatoes everywhere considered them good property. There was a combine of several of the leading packers, who would not sell for less than 85c., and the very best figure that we heard of was 75c. At the recent offers, therefore, jobbers can procure supplies of tomatoes at 10 to 20c. per dozen below what they cost last fall.

It may be remarked that some of the jobbers refuse to handle any of the Quebec Province pack, and that they hold their Upper Canada brands firm at 75c.

SEND FOR ONE.

John Dewar & Sons, whose Scotch whisky has secured a firm foothold on this market, have issued from time to time about the finest lithographs that have come on the market. They are not only attractive, but they are appropriate, and a good advertisement for the whisky.

Nearly every reader of THE GROCER is familiar with the hanger showing a brawny Highlander in full costume who has just tasted a wee drop, and says, with a look of extreme pleasure on his face, "Hech, mon, you're richt the noo, there's na Scotch like Jock Dewar's." They were never able to supply the demand for these.

A new one has come in this week from the old country: "The Whisky of His An-

cestors," that is even better. It represents a young laird in kilts, surrounded by the pictures of his ancestors, all of whom have been users of Dewar's. J. M. Douglas & Co., the Canadian agents, have received only a limited supply so far, but anyone who would like a copy, by sending a postal card to them at the Board of Trade, Montreal, may have one sent to him if he mentions that he is a reader of THE CANADIAN GROCER.

FIXED PRICES ON CIGARETTES.

IT IS more than probable that the American Cigarette Co. of Canada will shortly fix the prices at which jobbers may sell their cigarettes to the retail trade. Jobbers have complained that there is so much competition and that prices are cut to such an extent, that there is no money in handling them.

Mr. Davis, the manager, has been discussing the question with leading jobbers, and endeavoring to arrive at a basis which can be worked satisfactorily.

These conferences have led to a good deal of gossip among the trade, both wholesale and retail and manufacturing. In fact, there is considerable excitement owing to the announcement of the terms which the American Cigarette Co. of New Jersey are making with jobbers in the States. It is commonly reported that the Canadian company will make the same terms.

Mr. Davis, the manager, said to THE CANADIAN GROCER to-day that he had not made any terms yet. It rested entirely with the jobbers what these would be. He was prepared to help them in maintaining prices, and in return for this it was only fair that they should support his company. It would be more to their advantage if their cigarettes reached the consumer at the lowest price. They would use more. At the same time he, in common with all manufacturers, was anxious that the trade should have a profit.

Under the American agreement, about which there is so much talk, the American Cigarette Co. consign cigarettes to the jobbers to be sold on commission and to be paid for quarterly as sold. Jobbers must not sell at less than the prices fixed by the company; and they must not sell to any but retail dealers. By complying with these terms, and not discriminating against the cigarettes made by the company and in favor of other brands, each jobber will receive a rebate of 2½ per cent. If, however, the jobber handles the American Cigarette Company's brands exclusively, and does not sell or distribute or aid in the sale or distribution of any other brand, he will be allowed a further rebate of 7½ per cent.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Nov. 7, 1895.

GROCERIES.

THE wholesale houses are still fairly well employed, although the volume of business is evidently not as large as it was a week ago. Sugars continue dull and much the same as a week ago. The cynosure at the moment is dried fruit. Stocks in these are now being completed while the demand is good. But the chief feature in this line is the upward tendency of currants and Valencia raisins. Canned goods are quiet and steady. Spices are in good demand with the market firmer on some lines. In syrups, the feature is the demand on lumbering camp account. Teas of all descriptions are firm with the demand generally fair.

CANNED GOODS.

Canned vegetables are in active demand at steady prices. The position appears to be improving, and we hear of one house that is holding its peas at slightly higher prices than a week or two ago. The situation in salmon is unchanged, either in regard to prices or business. We quote as follows: Tomatoes, 77½ to 85c.; corn, 75 to 85c.; peas, 85c.; for ordinary; sifted, 95c. to \$1; extra sifted, \$1.40; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2.00; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$2 to 2.25; salmon, "Horseshoe," \$1.35 to \$1.40; "Maple Leaf," \$1.35; "Lion," \$1.35; Lowe Inlet, 1.27 to \$1.30, in tall tins; cohoes, \$1.10 to \$1.20; canned mackerel, \$1 \$1.10; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.40 to \$1.45; Canadian canned beef, 1's, \$1.50 to \$1.60; 2's, \$2.50 to \$2.65; 6's, \$8 to \$8.25; 14's, \$18 to \$19. Chicago canned beef, 1's, \$1.75 per doz.; 2's, \$2.85.

COFFEE.

Business continues fair. The outside markets do not exhibit much life. We quote green in bags: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

RICE.

Business continues quiet at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl, 3½ to 5½c.

SPICES.

There is a little more enquiry for nutmegs. Ginger has advanced about 10s. per cwt., and the market is strong. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.

NUTS.

Reports from France say that the walnut crop will be much lighter than usual.

Locally the situation remains much as before. We quote: Brazil nuts, 11¼ to 11½c. Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted, and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 14 to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 10 to 12c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Dulness is still the characteristic of the market, both at home and abroad, but the refineries will not shade prices, bids of 1-16c. less than figures asked having been refused. We quote: Granulated, No. 1, 4¾ to 4½c.; do., No. 2, 4¼c.; yellows, 3¼c. to 3.85c.

SYRUPS.

A good demand has sprung up from the lumber camps, but there is not much doing otherwise. There is not much offering, and prices are firmer. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

There is the usual quiet demand at this season. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

A good many teas of all descriptions are changing hands. Low grade Japan teas are still very scarce, although some shipments have been received on the Toronto market during the past week. Dust has advanced altogether from 1 to 2c. per pound as a result of the scarcity of low grades. Medium Japan teas as high as 18 to 19c. are getting into smaller compass, and early picked sweet drawing teas promise to be higher before very long. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins continue in good demand, and prices are strong. There is no prospect of further immediate shipments from Spain. Leading brands we quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¾ to 5c.; selected, 6c.; layers, 6½c.

Currants continue to advance in the primary markets, to day's figures being ½c. per lb. above the cost of the earlier importations. Locally there is an active demand and prices are firm and unchanged. We quote: Fine Filatras, in half-bbls., 4 to 4¼c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4½ to 4¾c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Sultana raisins are in much the same position as currants. The markets abroad are steadily developing strength and prices are now so high that for old fruit which has

been shown four shillings per cwt. more has been asked than was wanted early in the season for new fruit.

California evaporated fruits are quiet and steady. We quote: Peas, 10 to 11½c.; nectarines, 10½ to 12c.; apricots, in boxes, 12 to 13c.; peaches, in boxes, 10 to 12½c.; plums, 7c. up.

A few contracts have been made for Bosnia prunes for October and November shipment, but the very strong prices have prevented much business. The market in Europe has been steadily advancing since the first purchases were made. There is a little demand on lumbering camp account for French prunes. We quote: California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.; French, 4½ to 5c.

Figs are in good supply, with demand fair. It is thought that the requirements will be below the requirements of the trade. We quote: 14 oz., 10½c.; 10 lb., 10½c. for 5-rowed, and 12½c. for 4-rowed; 14 lb., 11c.; 28 lb., 16c.

Malaga raisins are quiet and unchanged. We quote: London layers, \$2.10 to \$2.20; black baskets, \$3 to \$3.20; blue baskets, \$3.50 to \$3.75; choice clusters, \$3.50 to \$3.75; Dehesa clusters, \$4.25 to \$4.50; Royal clusters, \$5 to \$5.25.

GREEN FRUIT.

There is nothing remarkable to record this week. Business goes on at a steady swing. Lemons are perhaps a trifle easier, and there are now a few Messinas offering, as well as Sorrentos and Verdillas. Cranberries maintain their high figure, although Cape Cod have not the situation all to themselves any more, as some Nova Scotia berries are to hand, and some New Jerseys are bought to arrive next week. Canadian grapes are scarcer, but they can be had at from quotations down to almost any figure. Malaga grapes are to hand in quantities. We

DOES THIS PROVE OUR FAITH

We request any grocer having any

"SALADA"

CEYLON TEA

on hand that is not giving him better satisfaction than any other tea he handles to return all he has in stock. We will remit him amount paid for it.

P. C. LARKIN & CO.

25 Front St. East.

and **TORONTO**
318 St. Paul St., **MONTREAL**



Ice Castle Brand



Have you got them in stock? If not, why not? It always pays to keep the best. Insist on getting them.



Patented.

No Solder

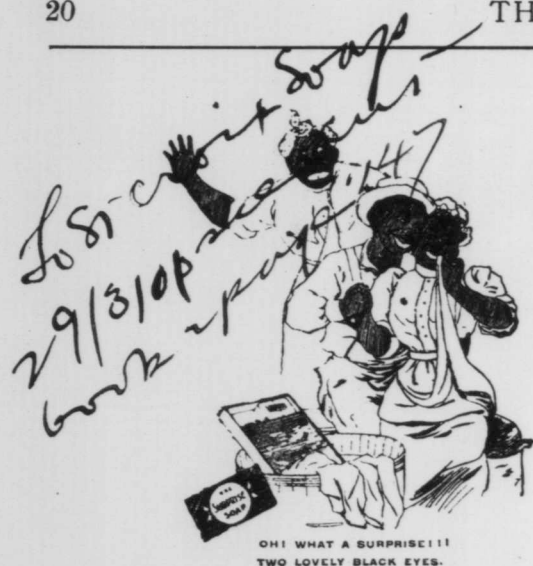
No Acid

The only Factory in Canada that has this machine.

All goods put up at this Factory are sealed with it. No complaints from your customers about

**SOLDER
DROPS IN
THE CAN**

J. W. Windsor - Montreal, Que.



SURPRISE SOAP

Recommend **SURPRISE SOAP** as a quick washer—an economical Soap. The best and cheapest in the end to use.

It's So!

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

quote: Lemons—Messina, \$6 to \$6.50 per case; Sorrento and Verdilla, in boxes, \$6 to \$8; Malaga, in half-chests, \$8 to \$9. Orange—Jamaicas, in boxes, \$4; in bbls., \$7 to \$7.50; Bananas, \$1 to \$1.50; coconuts, \$3.50 to \$4 a sack; cabbage, 75c. to \$1 per bbl.; apples, \$2.25 to \$3 a barrel; grapes, 4 to 5c. per pound, and 30 to 40c. for small baskets; Malaga grapes, \$6 to \$7 per keg; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; butternuts, \$1 per bushel; hickory nuts, \$1.50 to \$2 per bushel; chestnuts, \$7 per bushel.

BUTTER, CHEESE, EGGS, POULTRY.

BUTTER—The situation continues improved. Good qualities continue to point upward in price. We quote: Old summer dairy and store packed, 8 to 12c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 17c. Fresh creamery—Tubs, 21 to 22c.; pound prints, 22 to 23c.

CHEESE—Maintains the advance of last week. Local buyers have paid 8¾ to 9c. for August-September Canadian makes, and 9½c. for balance of season.

EGGS—Fresh eggs have advanced to 16 and 17c. per doz., while pickled cannot be bought lower than 14 to 14½c.

POULTRY—Is very plentiful and unchanged in price. We quote prices: Geese, 5 to 5½c. per lb.; turkeys, 7 to 8c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers still offering at \$1.10 to \$1.15 per bushel.

The Chatham Banner, in its weekly review says: The market is still in a very unsatisfactory condition and shippers are rather pleased that the farmers are holding off the market, the receipts having declined fully one-half since our last report. Picking stock was bought on the street yesterday at 65 to 75c., according to condition, and it had to be an extra sample of primes that brought over 70c., only a load or two bringing 75c. The decline has led many holders to cease delivering and wait patiently for a turn in the market, which is unsettled and panicky—at least on this side of the line. Dealers in the eastern provinces won't buy at any figure that shippers could quote, a "cut" giving them an idea that a drop is sure to follow. There is no way to get over this situation, but patiently waiting till the supplies east run out. A few sales will steady the market, and a limited trade may then be looked for. American dealers west and south would take some of our beans just now if the price was satisfactory, but to compete with the Michigan and Wisconsin crop, the beans would have to be placed on the track here, picked and balled, at less than 80c. The duty and certificate amounts to 18 or 20c. A better feeling and more activity is expected in the course of a few weeks, but that there will be any rise in the price none of the dealers appear to be at all confident.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Still quoted at 6¾c. per lb.

POTATOES—No improvement is noted, 25 to 30c. being the ruling quotation for bags in the city, while 15c. is the price spoken of at some outside points.

HONEY—Strained brings 9 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz.

DRESSED BEEF, VEAL AND MUTTON.

By the carcass is quoted thus: Beef, first-class, \$7 per 100 lbs.; fair to middling, \$5.50 to \$6.50; rough and inferior, \$4 to \$4.50. Lamb, 5 to 5½c. per lb. Mutton, 4 to 5c. per lb. Veal, 4 to 6½c. for first quality.

PROVISIONS AND DRESSED HOGS.

Hogs are down to \$4.50 to \$4.90, but there are no changes to speak of in products, though quotations have a downward tendency. We quote:

DRY SALTED MEATS—Long clear bacon, 6¾c. for carload lots, and 7c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 10½c.; small hams, 11c.; pickled, 9c.; backs, 10 to 10½c.; picnic hams, 7½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13; shoulder mess, \$12.50.

FLOUR AND FEED.

WHEAT—Quoted at: White, 74½c.; red, 71c.; goose, 60 to 61c. per bushel.

OATS—Quoted at 27 to 28c. per bush.

BARLEY—Quoted at 35 to 41½c. per bush.

FLOUR—Flour maintains a comparatively firm tone at last week's prices, viz.: Straight roller, \$3.05 to \$3.10; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—Unchanged. Prices are: Standard oatmeal and rolled oats,

The Toronto Cold Storage Warehouse IS PREPARED TO
STORE YOUR PRODUCE
Apply **W. H. LECKIE, Manager,**
THE TORONTO COLD STORAGE CO. TORONTO, ONT.

"Royal City"
OUR LEADING 3-LB. BAR OF
LAUNDRY SOAP.
For general household use this soap is unexcelled.
For prices, etc., write
GUELPH SOAP CO., Guelph, Ont.

Telephone No. 471. Established 1870.
JOHN HAWLEY
Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.
Raspberry Jam in 1, 5 and 30 lb. Pkgs.
88 Front Street East, Toronto

Arriving daily at
White & Co.'s
TORONTO
Oysters Haddie Ciscos Codfish Quail-on-Toast Bloaters
Digby and Labrador Herrings and Boxes Cranberries Malaga Dates soon
Lemons Oranges Bananas Sweet Potatoes New Nuts and Dates soon
P.S.—Consignments of Chestnuts, Hickory Nuts, Apples, Onions, Poultry, Butter and Eggs solicited.

Ask your grocer for
LEONARD'S
Boneless Codfish
In 20 and 40 lb. boxes, 1 and 2 lb. blocks. Best in the market.
Put up by
LEONARD BROS.
Wholesale Fish Merchants
St. John, N.B., and Montreal, Que.
F. W. Hudson & Co., Toronto Agents.

COWAN'S
COCOAS
COFFEES
CHOCOLATES
AND ICINGS
are absolutely pure.
All orders promptly attended to.
THE COWAN CO., Ltd.
470 King St. West,
Toronto, Canada.

\$3.25 to \$3.55; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3; split peas, \$3.25; pot barley, \$3.40.
BALED HAY—Quoted thus: In carloads, \$12.50; in small lots, \$13.50 to \$14.

FISH.
The market is unchanged. Standard oysters are quoted at \$1.10 to \$1.20, but selects remain at \$1.75. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 5 to 6c. per lb.; flitched cod, 5c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Georgian Bay trout, 6½ to 7c.; whitefish, 8 to 9c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10¼c. Fresh Lake Erie herring, \$3 per 100.

SALT.
We quote present prices: Barrels, \$1; coarse sacks, 60c.; fine sacks, 65c.; dairy, \$1.50; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.
HIDES—Have dropped another ½c., and will likely decline further. Dealers are paying 6, 5 and 4c. respectively for Nos. 1, 2 and 3 green, and asking 7 to 7¼c. for cured.
SHEEPSKINS—Lambskins and shearlings remain at 70c.
WOOL—Trade continues quiet. We quote: Fleece combing, from 23½ to 25½c.; rejections, 17½ to 18½c.; unwashed, 13½ to 14½c.

PETROLEUM.
Business is rushing in oils. We still quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon safety, 18c.; Canadian water white, 18c.; American water white, 20½c.; photogene, 21½ to 22c.

ONTARIO NOTES.
A shipment of fine bright syrup in half-barrels is in store with Davidson & Hay.
H. P. Eckardt & Co have to hand a shipment of Corsican citron peel in 7-lb. boxes.
Davidson & Hay are in receipt of a shipment of 3-crown loose muscatel raisins.
John Sloan & Co. have arriving a shipment of Dulce liquorice; also a shipment of Eleme figs.
Davidson & Hay have to hand shipments of low-grade Young Hysons and low-grade Japan teas.
Smith & Keighley have arriving ex Fremona eleven carloads of currants and Valencia raisins.
The Eby, Blain Co., Ltd., are offering fine herbs, sage, savory and thyme, put up in neat 5c. packages.
A shipment of Barbadoes and Porto Rico molasses, in barrels and half-barrels, is to hand with H. P. Eckardt & Co.
T. Kinnear & Co. have arriving shipments of "Excelsior" and "Perfecto" currants, in

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.
Toronto Agents for the
UNION PRODUCE CO.'S CREAM CHEESE
Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE
The Mannheim Insurance Company
Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.
Further particulars obtainable by applying to Local Agent, or to
JAMES J. RILEY & SONS
Managers for Canada Montreal

Rutherford, Marshall & Co.
Wholesale Produce and Commission Merchants
62 FRONT ST. EAST, - TORONTO.
Correspondence Invited.
Consignments Solicited.
EGG CASES SUPPLIED
Liberal advances made on consignments.
Bankers: Canadian Bank of Commerce.

W. N. LAZIER
Box 341, VICTORIA, B.C.
Agent for . . .

REMINGTON MACHINE CO.
Refrigerating and Ice Machines.
Complete Plants Installed for all Purposes.
Robb Engineering Co. Economic Boilers.
High Speed and Corliss Engines.
Complete Plants Erected. All work guaranteed.

Cranberries,
Malaga Lemons,
Jamaica Oranges,
Sweet Potatoes,
Figs in boxes and taps.
CLEMES BROS. - TORONTO

cases and half-cases; also Argumbau's off-stalk, fine off-stalk, selected and layer Valencias

Dawson & Co. are handling a lot of game.

Clemes Bros. expect a car of Jersey cranberries by the first of the week.

Dawson & Co. report the arrival of a lot of fine Malaga grapes.

Rutherford, Marshall & Co. are sending out a circular to the trade.

McWilliam & Everist are in receipt of a car of Nova Scotia cranberries.

Beardeley's "Acme" sliced beef is now quoted at \$2.50, a reduction of 35c.

McWilliam & Everist have in stock a car of Malpeque shell oysters, in barrels.

The Pure Gold Mfg. Co. report sales of tomato catsup away ahead of any previous season.

Warren Bros. & Boomer are in receipt of further shipments of Sultana raisins and Argumbau's Valencia raisins.

The Pure Gold Mfg. Co. have this week despatched travelers to both South Africa and Australia.

Clemes Bros. received this week 250 kegs of Malaga grapes, heavy weights, in good condition.

The Pure Gold Mfg. Co. shipped this week another large consignment of their goods to England.

Wm. Paterson & Son have an immense variety of Christmas candies. Travelers are now out with samples.

Geo. Childs & Co. and P. Grace & Co. have to arrive and are carrying a full line of Marshall's Scotch fish products.

A shipment of Albert's sardines, $\frac{1}{4}$ c. new pack, were passed at Customs on Wednesday by the Eby, Blain Co., Ltd.

A shipment of extra choice California prunes, 60's, in 25-lb. boxes, and 100 to 110's in 50-lb. boxes is to hand with T. Kinnear & Co.

F. F. Dalley Co., Ltd., are getting out a 2-lb. package of Royal Hygienic flour, and it is a tip-top seller through the country.

J. R. Vert, of the F. F. Dalley Co., goes east next week for his usual trip. He reports trade good throughout Western Ontario.

These are the kind of days that one gets a bad cough. Have on hand a line of the B. F. P. cough drops, and you will find good market for them. They are reliable.

The Eby, Blain Co., Ltd., have received this week their fall shipment of Batger & Co.'s, London, Eng., "Nonpareil" jellies, solidified, and fine jams, all flavors, in 1-lb. glass.

W. H. Gillard & Co. have very fine value in French Imperial plums in 25-lb. boxes. The goods are handsome in appearance, and

the package a convenient one for large retailers who do a jobbing trade.

If you have not yet had any of the celebrated B. F. P. cough drops, now is the time to send for a sample can. You will be sure to order more.

Hoover's cash grocery store reports that Tutti Frutti has given more satisfaction at their counters than any other kind of chewing gum.

Another large shipment of "White Bear" Japan tea, bought before the recent advance, is expected to arrive next week for T. B. Escott & Co.

The Pure Gold Mfg. Co. placed with their customers during the past season 220,000 pounds of "Reception" coffee in quart milk pails.

Mr. Linton, manager of the Guelph Soap Works, reports good sales for their 3-lb bar "Royal City" soap, and he anticipates a continuance of the same.

"Cream sodas in tins are still going out at an enormous rate," say the Toronto Biscuit and Confectionery Co. Each tin contains 3-lb. net of selected cream sodas.

Davidson & Hay report that although they are a week behind in filling orders for "Kurma" tea, they hope within the next few days to be able to make up for lost time.

Judging from the immense shipments daily sent out by the Toronto Biscuit and Confectionery Co., their well known B. F. P. cough drops must be selling freely.

D. Gunn, Flavell & Co. say they cannot supply sufficient Maple Leaf lard to fill their orders, but as they are cutting up a lot of hogs, they expect soon to overtake the demand.

The Eby, Blain Co., Ltd., have in store new shipments of Crosse & Blackwell's goods, which include capers, shrimp paste (glass), malt vinegar (quarts and pints), lucca oil, mushroom catsup, curry powder, pickles, etc.

Wm. Paterson & Son are introducing an up-to-date one pound chocolate and bon bon package for Christmas trade. Dealers would do well to order early and avoid delay in shipping.

Intending purchasers of Rio coffee will find some excellent values in the hands of W. H. Gillard & Co., who are lately in receipt of a consignment direct from the country of growth.

Mr. Walker, of Hugh Walker & Son, Guelph, reports that they are busy now with a full force of men packing apples, and are getting busy with the foreign fruits, which are now coming in.

T. B. Escott & Co. have arriving in a few days Crosse & Blackwell's peels in wood and tin boxes; Batger's strawberry jam in 1-lb. glass pots; 3 carloads Argumbau Valencia raisins bought before the advance; a large shipment of Ceylon tea direct; cod

fish in 2-lb. blocks, brand "Aberdeen," for which they have the sole agency for Ontario.

W. H. Gillard & Co. have several thousand packages of Mediterranean fruits, ex steamer Fremona, now arriving. The assortment is varied and comprises some of the highest grade goods grown in the east.

Relative to W. Boulter & Sons' special train of canned goods to Victoria, we stated in last week's issue they intended to put 2,400 lbs. in each car. It should have been 24,000 lbs. in each car, of 17 cars.

QUEBEC MARKETS.

MONTREAL, Nov. 7, 1895.

GROCERIES.

DESPITE the fact that railway freights advanced to their winter basis last week, there has been a fairly good volume of trade in a distributive way, and values on all leading staples are well maintained on the whole. In a wholesale sense the situation is a quiet one except in dried fruit, the excitement in which continues, and higher values have been realized this week on all grades of Valencia fruit, from ordinary off-stalk to selected. A firm feeling actuates all other descriptions of dried fruit also. Sugar rules quiet and steady, and the same can be said of molasses and syrups. Coffees and spices are featureless, but a firmer feeling is no ed on the former in outside markets. Tea remains much as it was, and there is nothing new either in canned goods or fish, which remain much as they were, except that canned tomatoes are offered, if anything, still lower, owing to heavy offerings by Quebec canners.

SUGAR.

There has been little change in the sugar market since our last report. Demand is slow on the whole, but prices rule steady. Advices on raws are firm on the whole. We quote: Granulated, $4\frac{3}{4}$ c., and yellows, 3 to $3\frac{3}{4}$ c. as to grade. At the refineries values are quotable $\frac{1}{8}$ c. less per lb. for straight wholesale lots.

SYRUPS.

Trading in syrups since our last report has been quiet. The supplies, however, continue light and prices are held firm at $1\frac{3}{4}$ to $2\frac{1}{2}$ c. per lb. as to grade.

MOLASSES.

The molasses market has furnished a moderate jobbing trade at steady prices, with the chief demand for Porto Rico stock owing to its cheapness. Few sales of car lots are noted. We quote: Barbadoes, 36 to 37c. and Porto Rico, 35c.

RICE.

The rice market is firm in tone and prices are unchanged. We quote: Japan, \$4.30 to

EDINBURGH

SYMINGTON'S

ESSENCE OF **COFFEE**

IS UNEQUALLED.

ORDER
NOW

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, **TORONTO**

Gems for Xmas Trade

Figs . . .

Finest Eleme, 14 oz., 5's, 10's, 20's and 28's.
7 Crown, Royal Excelsiors.
7 Crescent (finest imported), boxes 30 lbs.
Extra Loucoums (Garden Grown), 2 lb. boxes.
Finest Comadra, taps. about 30 lbs.
Natural—bags and boxes.

Raisins .

Valencias

Off-Stalk.
Fine Off-Stalk, 28 and 14 lb. boxes.
Finest Selected, 28 and 14 lb. boxes.
Ondara Layers.

Malaga

London Layers
Black Baskets
Blue Baskets
Dehesa Clusters
Russian Clusters } boxes 22 lbs.

California

Choice Russian Clusters, $\frac{1}{4}$ flats.
Loose Muscatels, 3 and 4 Crown.

Sultanas

Fine, Choice and Fancy.

California Evaporated

Apricots, Peaches and Pears, fancy stock,
boxes 25 lbs.
Also **Santa Clara Valley** French Prunes,
40 to 50 and 50 to 60, boxes 25 lbs.

Peels . . .

Lemon, Orange and Citron.
Batger's, Leghorn or Domestic—
either Candied or Drained.

Nuts . . .

Tarragona Soft Shelled Almonds.
Formigetta Soft Shelled Almonds.
Sicily Filberts.
Valencia Shelled Almonds, boxes 25 lbs.
Jordan Shelled Almonds, boxes 25 lbs.

N.B.—We have in store and arriving this week Ex. SS. "Fremona" the finest assortment of Xmas Fruit ever imported.

We would recommend our friends to order early as we do not believe there is sufficient fancy fruit ordered to meet the requirements of the trade.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

\$4.50; crystal Japan, \$4.80 to \$5; standard B, \$3.45; C.C. style, \$3.30; Patna, \$4.37 to \$5; and Carolina, \$6.75 to \$7.50.

SPICES.

There is a fair jobbing trade doing in spices, and values all round are steady. Cream of tartar is higher. We quote: Cream of tartar, 30c.; Penang black pepper, 7 to 10c.; white pepper, 12 to 15c.; cloves, whole, 9 to 20c.; cassia, whole, 9 to 20c.; nutmegs, 60 to 90c.; Jamaica ginger, 17 to 20c.

COFFEE.

A firmer feeling is noted from the outside markets, but no change is spoken of here, business being of a moderate jobbing kind. We quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, 27½ to 31c.

TEAS.

The tea market does not present any striking alteration from the position of a week ago. Owing to the scarcity of low priced Japans demand is perforce being directed to medium grade goods, the enquiry noted last week for stock ranging from 15 to 19c. is fairly active in a jobbing way. A fair trade is also noted in blacks worth from 10 to 12c., and further business has, it is understood, been worked for Indian and Ceylon on western account. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

The strong feeling noted last week for Valencia raisins is firmly maintained. In fact, prices are ¼c. higher all round, for 4c. was freely offered on Monday and Tuesday for anything offering in ordinary off-stalk. We quote: Ordinary off-stalk, 4 to 4½c.; fine off-stalk, 4½ to 4¾c.; selected, 5¾c., and layers, 6¼ to 6½c.

There is a fair jobbing enquiry for table raisins, for which prices are steady. In Malaga fruit we quote: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$1.10; Imperial Russian clusters, \$4.75.

There have been further receipts of California 3-crown loose muscatels this week. Prices are a shade easier than last week's quotation. Four-crown fruit continue scarce and firmly held. We quote 5½c. for 3-crown and 7c. for 4-crown loose muscatels.

There is no change in Sultana raisins, which continue firm at 6 to 6½c. Supplies here are very light.

The currant market remains firm and unchanged with a fairly good demand for stock to arrive ex Fremona. We quote: 3½ to 3¾c. in barrels, 4 to 4¾c. in half-barrels, and 4½ to 4¾c. in cases and half-cases.

There has been a fair jobbing demand for figs at steady prices. We quote as follows in detail: Extra fancy 7-crown Eleme layer figs, 50-lb. flat boxes, 16 to 17c.; fancy 5-crown 12-lb. flat boxes, 9½ to 11c.; fancy 12-oz. boxes, 8 to 9c.; choice bag figs, 3½ to 4½c.

The firm feeling on French prunes held in second hands here is strengthened by the strong advices regarding the Bosnia fruit, which, as noted last week, are firmly held. We quote: French ordinary, 6c., and choice, 7½ to 13½c. New Bosnias are offering from second hands at 6½c.

The firm feeling in dates, already noted

last week, continues, and for business to arrive 4¼c. is easily made by sellers.

NUTS.

There is no change in nuts, which are quiet. We quote: Brazils, 8 to 9c.; shelled almonds, 20 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, 6½ to 7½c.; and pecans, 8 to 10c.

CANNED GOODS.

The prominent fact of the canned goods market is the weak feeling on canned tomatoes. Low offers were noted on these last week, and they have been continued. In fact, they are offering fully 10c. per dozen lower on round lots than the figures current last week. We quote: Lobsters, \$8 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 70 to 75c. per doz.; peaches, \$2 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There is a good demand for wines and spirits of all kinds from both first and second hands. In the former connection some large-sized contracts have been put through both for Scotch, Irish and Canadian whiskeys with the wholesale grocers during the past week, notably with the Maritime Province firms.

GREEN FRUIT.

There has been no striking change in the green fruit market since our last report. Receipts have been considerable of all kinds of fruit, but the market has been kept well cleaned up.

APPLES—The feeling on apples is firm on the whole, and prices are maintained at \$2.50 to \$3 for good winter fruit. No other kind are offering now.

GRAPES—Range in a quiet way from 20 to 40c. per basket.

CRANBERRIES—No change is to note in these, which range from \$8.50 to \$10, as to grade.

ALMERIA GRAPES—Stocks light and prices firm at \$4.90 to \$5.25 per cask.

ORANGES—Range from \$6 to \$7 per bbl.

LEMONS—There is no change in lemons, Malagas ranging from \$4 to \$4.50 per box.

SPANISH ONIONS—Receipts have been considerable of late, but prices are steady at 40c. per crate.

SWEET POTATOES—A few lots are selling in a small way at \$4.

EVAPORATED APPLES—No change to report from 6 to 6½c. per lb.

FISH.

There has been considerable business in green cod and pickled herrings during the past week. Car lots of green cod change hands at \$4 to \$4.10, while No. 1 bright herrings fetch \$4.25 to \$4.50. Mackerel range from \$17.50 to \$17.75, and No. 2 Labrador salmon, \$13.25 to \$13.50, with B.C. salmon, \$10.50.

Arrivals of dried cod have been heavy, but prices rule steady at \$4 to \$4.50 per 100 lbs. Boneless cod are steady at 6c., and shredded cod at 5c., while boneless haddock fetches 5c. Smoked fish are in good supply, haddies selling at 6½ to 7c., and Yarmouth bloaters, \$10 per box. Kippered herring fetches \$1.65 per box.

Malpeque oysters are quiet, but prices are steady under small supplies at \$4.50 to \$5,

while Miramichi fetch \$3 and Buctouche, hand-picked, 4-50.

COUNTRY PRODUCE.

EGGS—The tone of the egg market continues firm and prices are sustained. The demand was good and trade was fairly active at 18 to 20c. for new laid, 14 to 15c. for choice candled, and ordinary 11½ to 12c. per dozen.

POTATOES—A fair trade was done in potatoes, and choice lots sold at 35 to 40c. per bag in car lots.

BEANS—The market for beans continues dull at \$1.10 to \$1.15 per bushel for choice hand-picked in car lots, and \$1.20 to \$1.30 in small quantities.

HOPS—The demand for hops was slow and trade quiet at 5 to 8c. per lb. for new, as to quality.

TALLOW—The market for tallow was quiet and steady at 6 to 6½c. for prime refined, and at 5 to 5¾c. for lower grades.

POULTRY—The demand for poultry was fair, of which the offerings were larger, but values ruled steady. We quote: Turkeys, 8 to 9c.; chickens, 6 to 7c.; ducks, 7 to 8c., and geese, 5½ to 6c. per lb.

DRESSED HOGS—The receipts of dressed hogs are increasing, and the market in consequence has an easy tone. The demand to-day was fair, and sales in a jobbing way were made at \$5.50 per 100 lbs.

HAY—The hay market is firm and has exhibited rather more activity at \$12 for No. 1 and \$11 for No. 2.

PROVISIONS.

The demand for provisions continues slow, and business is dull, with no change in prices to note. We quote: Canadian short cut, clear, \$14.50 to \$15; Canadian short cut mess, \$15.50 to \$16; hams, city cured, per lb., 9 to 11c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 9 to 11c.; lard, com. refined, per lb., 6¼ to 6½c.

FLOUR, MEAL AND FEED.

The demand for flour continues good, and the market rules active and steady. Orders are coming in freely from the country, and millers in some cases state that they are oversold to some extent. We quote: Winter wheat, \$3.85 to \$4.15; spring wheat, patents, \$4.05 to \$4.15; straight roller, \$3.45 to \$3.60; straight roller, bags, \$1.55 to \$1.75; extra, bags, \$1.50 to \$1.55; Manitoba strong bakers', \$3.65 to \$4.

Business in oatmeal continues of a limited character, and prices rule steady. We quote: Standard, bbls., \$3.15 to \$3.20; granulated, bbls., \$3.25 to \$3.30; rolled oats, bbls., \$3.25 to \$3.30.

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 58 Wellington St. West, Toronto

BEARDSLEY'S SHREDDED CODFISH
TRADE MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
W. M. P. McLaughlin, St. John, N.B.

J. W. BEARDSLEY'S SONS, New York, U.S.A.

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FRUIT PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments Solicited
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GENERAL . . . **FRUIT**
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

English Breakfast Bacon

*Delicious
Appetising
Profitable*

No Bones
No Waste
Perfect Quality

Bacon

We can now fill all orders for English Breakfast Bacon promptly.
Send for Prices.

F. W. FEARMAN
HAMILTON

**FOR STRENGTH
PURITY and
VALUE**

You cannot get any
yeast equal
to

FOAM YEAST

The Foam Yeast Co., Ltd.

TORONTO

An active business is doing in feed, and prices are steady. We quote: Bran, \$14.50 to \$15; shorts, \$16.50 to \$17; mouillie, \$20.50 to \$21.50.

BUTTER.

The export demand for creamery has fallen off to a certain extent, the advance in prices on this side acting as a check. Holders, however, are firm in their views, as local jobbers are paying full figures, and there is as yet no great accumulation in first hands. Cables this week noted lower limits, but prices here are unchanged, as sellers will not concede anything to exporters, who, today, want to buy late made creamery for 22c. and less. We quote: Finest September creamery, 22 to 23½c.; finest August creamery, 19 to 19½c.; Township dairy, 17 to 18c.; Western dairy, 14 to 15c.

CHEESE.

The cheese market was quiet and unchanged. Values on late made cheese are firmly held at former rates, but demand is dull and the figures are more or less nominal. For early makes there is a fairly good enquiry all the way from 8 to 8½c., and this is an encouraging feature, for it is decreasing the stock of early cheese held in cold storage on this side. At the wharf, Monday morning, 3,500 cheese were offered and sold at 9c., the same price as was paid last Monday. We quote: Finest Ontario, fall makes, 9½ to 9¾c.; finest Quebec, fall makes, 9½ to 9¾c.; summer makes, 8 to 8½c.

ASHES.

There has been no further change in ashes. We now quote firsts \$4 to \$4.10; seconds, \$3.75 to \$3.80; and pearls, \$4.70.

MONTREAL NOTES.

Ewing, Herron & Co. are in receipt of a large shipment of imported chicory.

The first shipment of new Bosnia prunes has arrived and is now on the hands of the jobbing trade.

Hudon, Hebert & Cie. are offering Golden finnan haddies, one of the best brands of canned haddies in the market.

Laporte, Martin & Cie. are receiving this week a shipment of 2,100 packages of Japan teas. They ask their friends to write for samples.

Cables on Valencia raisins, Patras currants and Bosnia prunes were all firm this week. The latter were quoted 1s. higher than a week ago.

C. W. Murphy, of C. W. Murphy & Co., wholesale wine and liquor merchants, leaves shortly on a visit to his business friends in the Lower Provinces.

Frank Magor & Co. report an ever increasing enquiry for Robinson's patent barley and patent groats. These goods are manufactured by the great English house of Keen, Robinson & Co., London, England, who are also celebrated for their well-known mustard and Oxford blue.

One of the largest consignments of brandies has just arrived in port, consigned to Laporte, Martin & Cie. It consists of 539 packages of the celebrated P. Richard's brand. This firm has also received a full

HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

PILKINGTON'S POWDERED CAUSTIC SODA

"BELL BRAND" in 1-lb. tins.

Dillon's Baking Soda

"BELL BRAND" in lb. packages.

Ask your wholesale grocer for them.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork, L. C. Bacon, Hams, Break. Bacon, Rolls and Shoulders, Evaporated and Sun-dried Apples, New and Old Cheese, Beans, Etc.

MAPLE SYRUP

W. M. RYAN,
Toronto,

Pork Packer and Commission Merchant Write for prices. A trial order will convince

S. K. MOYER,

Commission Merchant and Wholesale Dealer in . . .

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates, Bananas, Pineapples, Peanuts, Coconuts, Trout, White Fish, Baltimore Cabbage, Cucumbers, New Potatoes, and Strawberries.

76 COLBORNE ST., TORONTO, ONT.

Telephone 1064

Ham and

Eggs

Pork and Beans

You can increase your trade by selling Maple Leaf Brand of smoked meats. No loss or waste.

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants Toronto

assortment of ports and sherry wines of all grades, which are offered at special prices for immediate delivery.

Joseph Payne, export manager for Keen, Robinson & Co., Ltd., London, Eng., was in Montreal last week, and was much gratified at the progress made throughout Canada with his firm's manufactures.

J. M. Douglas & Co. are giving out to the trade at present a handsome picture descriptive of the merits of Dewar's Scotch whiskies. It is a first-class piece of work, and shows how the Highlandmen and their ancestors appreciate the blend.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Nov. 7, 1895.

THE past month's trade has been active, and values have been well sustained. There is a fair trade reported by the candy manufacturers, though as yet orders are hardly as large as at the same time last season. It is, however, early. In tea there is a good, active demand. In spices the trade is more active. Extracts for the holiday trade also show good movement. Cream of tartar, after having fallen off somewhat, is again moving upward. The interest at present is around dried fruit, and merchants are firm in quoting prices. It is said, however, that some very low prices are quoted. It is also reported that one merchant, who found much fault with the low prices, was the first to make the cut. Our daily papers have had much in them regarding the price of bread here and in Halifax, it being said it is much cheaper in Halifax. While there may be some truth in the statement, the reason appears to be not that the price is too high here, but that, on account of cut prices, the result of war between the bakers, the price is too low there.

OIL—The dealers are quite busy filling orders already taken, outside of which the demand is lighter. Moncton is becoming quite a centre in the oil trade, both the American and Canadian people having a large depot there. We quote: Best American, 22½c.; best Canadian, 21¼c.; prime, 17½c. No charge for barrels.

SALT—The last cargo landing found good demand at firm price, but a small quantity being stored by importers. The demand from now will be lighter. There are fair stocks, while a cargo is on the way. The new round cartoons of the Windsor Salt people are now on the market, and are finding ready sale. The price is rather lower than some of the other style packages. Some rock salt is on the market, but demand grows lighter from year to year. We quote: Coarse, 50 to 55c.; fine factory-filled, 95c. to \$1.10; 5-lb. bags, \$3 per bbl.; 10-lb. bags, \$2.80 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$1.90 to \$2 per doz.; bulk dairy, \$2.80 per bbl.; bulk cheese, \$2.70.

CANNED GOODS—The interest in these lines is rather less, as dried fruits are taking the general attention. There is, however, a fair quantity of vegetables moving at firm prices. As yet demand for fruits is light. Oysters and beef are both dull. Salmon show less strength than was expected. There is a report that a large quantity was packed in poor packages, which

accounts for low prices at which goods have been offered from the Coast. None of that grade are here. Prices are: Corn, 85 to 90c.; peas, 90 to 95c. tomatoes, 90 to 95c.; corned beef, 2-lb. tins, \$2.60 to \$2.75; 1-lb. tins, \$1.50 to \$1.60; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.85 to \$2.90; 2's, \$1.90 to \$2; lobsters, \$1.75 to \$2; haddies, \$1.40; salmon, \$1.25 to \$1.50; flat, \$1.75; clams, \$5.50 for 4 doz.; chowder, \$3 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; pineapples, \$2.35; kippered herring, \$1.10.

GREEN FRUIT—These continue to be good. Gravensteins have advanced in price about 50 to 75c., while Bishop Pippins show good demand. Common fall apples, low. In oranges the large quantity put on the market during the past few weeks from the West Indies has weakened the prices. Lemons are good sale at prices. Keg grapes sell freely. Canadian are about out of the market. Pears and quince are also small movement. We quote: Lemons, \$5 to \$6; bananas, \$1 to \$2.50; West India oranges, \$4.50 to \$6 per bbl.; Malaga grapes, \$5.50 to \$6; quince, American, \$7 to \$7.50; Canadian grapes, 40 to 70c.; sweet potatoes, \$4 per bbl.; Gravenstein apples, \$2 to \$2.75; other fall grades, \$1 to \$2; Pippins and winter fruit, \$1.50 to \$2.25; sickle pears, \$3 per box; others, \$2 to \$2.50.

DRIED FRUIT—Business is active, though direct shipments of Valencia are not to hand. Large quantities of new peel, currants and figs have been received. Figs particularly are in good demand, one merchant having already upward of 40 cases, and another 25. In all lines stocks seem ample. In spite of the fact that currants are higher at place of production some very low prices have been quoted here. In cleaned currants quite a difference in quality is noticed, some being cleaned dry while others are washed. When they are washed, it is said, they fall short 25 per cent, and that it only pays to do a good quality, as the poor all wash away. Sultana raisins are now being put up in the same way. Nova Scotia parties are offering fair quantities of dried; quality is said to be better than last season. In evaporated, some few are arriving, bought at low prices; there is a rather firmer feeling, but demand at the season is very low. Four-crown California loose are reported higher in proportion than 3-crown. The stock bought to arrive of California raisins is much larger than any former year. Cocoanuts in quantities could be bought under quotations, there being rather large stocks held here. We quote: New Valencias, 5c.; new figs, 12c.; new 4-crown Cal. L. M. raisins, 6 to 7c.; new 3-crown Cal. L. M. raisins, 5½ to 6c.; new keg prunes, 4c.; boxes, 4¾ to 6c.; new Cal. L. L. raisins, \$1.75 to \$1.85; old Valencia, 4c.; layers, 5c.; new currants, bbls., 3¾c.; half-cases, 4c.; new evaporated apples, 7 to 7½c.; dried apples, 5¾ to 6c.; dates, 4 to 4½c.; California evaporated peaches, 12 to 13c.; do. apricots, 12 to 14c.; do. pears, 12 to 13c.; clean currants, bulk, 6½c.; 1-lb. cartoons, 7½c.; Canadian onions, \$2 to \$2.25 per bbl.; cocoanuts, \$3 to \$4 per 100; citron, 15 to 16c.; orange, 12 to 13c.; lemon, 11 to 12c.; new cleaned currants, 6-crown, 1-lb. cartoons, 8 to 8½c.; Sultanias, 10c.

DAIRY PRODUCE—Eggs have taken quite a jump, stocks being light and selling freely at 15c., with higher prices looked for. Butter does not show active demand, though best quality is firm. There is a fair demand for creamery, but there is not a large quantity made, and factories hold rather high. In cheese there is still a fair quantity in first

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

REPEAT ORDERS

Are coming in all the time
for Canned

Golden Finnan Haddies

If they did not give satisfaction, customers would not order twice.

EVERY CAN GUARANTEED.

Wholesale by

HOWE, McINTYRE CO.
MONTREAL

FISH ✱ WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

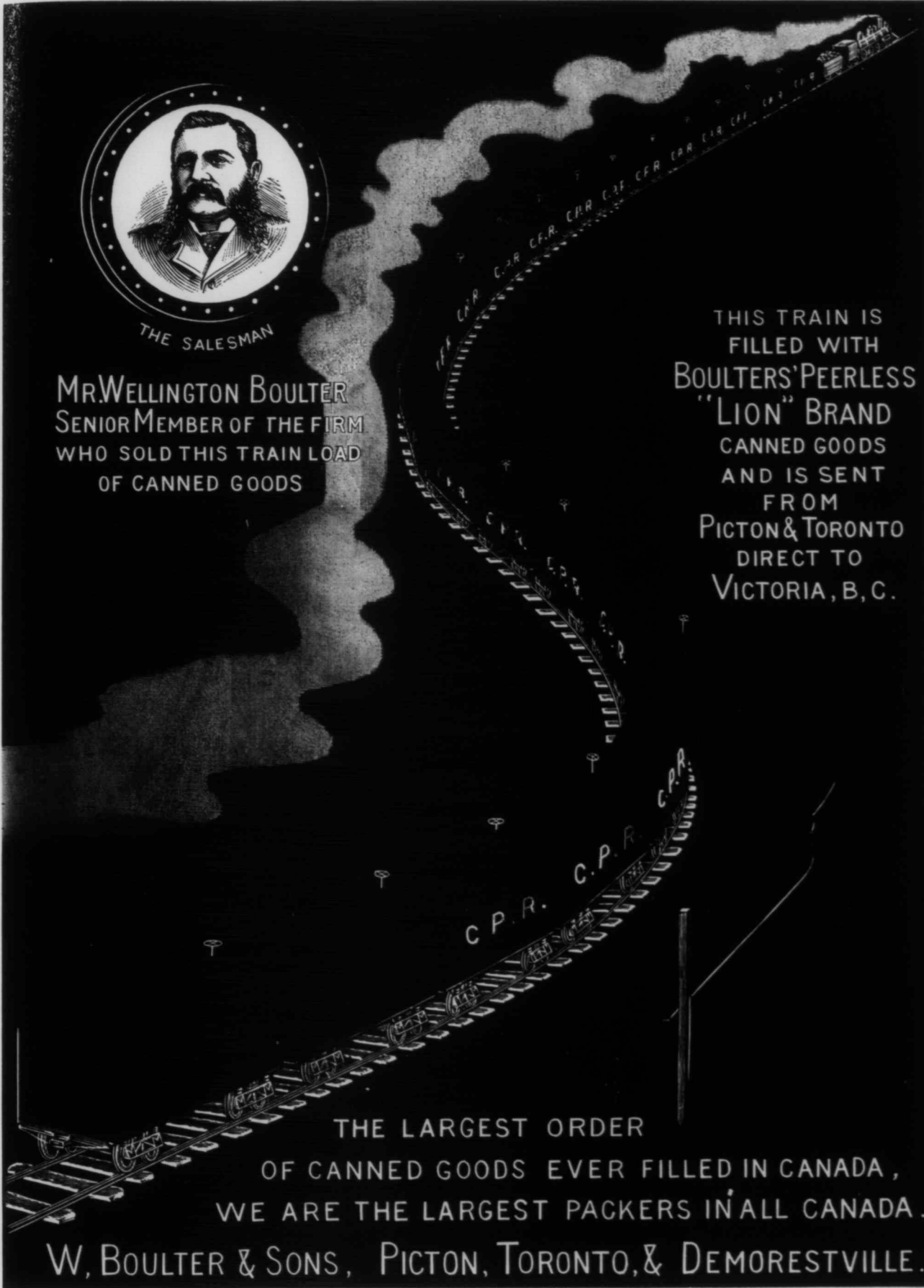
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DIAMOND
CHOCOLATE
IS THE BEST.
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED 1844
ASK FOR
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THE SALESMAN

MR. WELLINGTON BOULTER
SENIOR MEMBER OF THE FIRM
WHO SOLD THIS TRAIN LOAD
OF CANNED GOODS

THIS TRAIN IS
FILLED WITH
BOULTERS' PEERLESS
"LION" BRAND
CANNED GOODS
AND IS SENT
FROM
PICTON & TORONTO
DIRECT TO
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THE LARGEST ORDER
OF CANNED GOODS EVER FILLED IN CANADA,
WE ARE THE LARGEST PACKERS IN ALL CANADA.

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Boxes
MONTREAL
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TWENTY
CARLOADS,
SOLD IN ONE WESTERN CITY



WATCH FOR THE SPECIAL TRAIN BEARING
THESE GOODS WEST WILL ADVISE IN THESE
COLUMNS WHEN TRAIN LEAVES PICTON
IT WILL BE BY FAR THE LARGEST TRAIN
OF CANNED GOODS EVER SENT ACROSS
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BOULTERS' PEERLESS
"LION" BRAND
CANNED GOODS

In BOULTERS' you have absolutely the CHOICEST goods that can be packed.



That's why our

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sales are ENORMOUS

your establishment
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"QUALITY" sells our
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A Double Eye-Opener

We have a DEMAND novelty to be given
away at Xmas time to your customers buying our goods. This POINTER is for those we
have not yet won. Remember, we WILL NOT disappoint you.

It WILL MAKE our goods sell QUICK. We MEAN BUSINESS, not talk.

"We Must Keep Ahead of Our Competitors."

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Do we take it out in talk ?
Cast your EYE on another
that our goods have come to stay.



◆ ◆ ◆
Well, we should say not !
page, and see for yourself
BOULTERS' GOODS ARE PURE GOODS.

◆ ◆ ◆
KEEP YOUR EYE ON THE DEMAND NOVELTY, IT'S WORTH YOUR WHILE.

When in want ..

GET OUR
PRICES
FOR

✱ **SALT**

FOR ANY
PURPOSE

Verret, Stewart & Co.

QUEBEC. MONTREAL.

T. A. LYTLE & CO.

TORONTO



Manufacturers
... of

**Pure
Pickling
Vinegar**

**YOU KNOW YOU
CAN RELY**

on our goods pleasing
your best trade.

THE **"KENT"**

CANNING AND
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Chatham, Ont.

The Pure Food Law



TRADE MARK.

..... Need have no terror for any grocer
handling our goods. A guarantee of purity
accompanies every tin, jar, bottle and pail
that leaves our factory, consequently there
is nothing to risk and everything to win.

DELHI CANNING CO.

— DELHI, ONT.

hands. Wholesale dealers find sales through this province and Nova Scotia lighter this season than usual owing to the large number of factories that are each supplying their local market. There are a number of early make yet to be sold. Demand is dull. In later makes there is better demand, but price is below Ontario, the trouble being the quantity manufactured is too large for local demand. In many cases they are not right for export. The firmer feeling is much welcomed, as the low prices have been discouraging to factorymen here. Rather too high prices were paid for milk. We quote: Cheese, $8\frac{1}{2}$ to 9c.; new butter, 17 to 18c.; eggs, 12 to $12\frac{1}{2}$ c.; fresh creamery prints, 22 to 23c.; tubs, 20 to 21c.

MOLASSES—The feeling among holders is that best grades will be good stock, though the market on Barbadoes, the standard grade here, has not so far gained much strength. In syrups there is a much better movement, that offered being particularly pleasant flavor. We quote: Barbadoes, 32 to 34c.; St. Croix, 32 to 33c.; Porto Rico, 34 to 36c.; syrup, 35c.; Trinidad, 32 to 33c.; New Orleans, bbls., 34 to 35c.

SUGAR—Shows fair movement, there being large quantities of granulated used. There is a firm feeling here, although stocks are fairly large. **THE GROCER** saw in one office two sugar drafts in one day amounting to \$17,000. A fairly large amount for a dealer here. We quote: Granulated, $4\frac{3}{4}$ to $4\frac{1}{2}$ c.; yellow, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; Paris lump, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; powdered, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.

FISH—There have been fairly large receipts during the week, and values are low, while quality generally is good. It is thought stocks are largely to hand. In Shelburne the stock received is large. Smoked herring continue dull and low. Grand Manan, pickled, are quoted as low as bay. In cut boneless there are fair quantities moving. In dried cod and pollock large quantities shipped are now boxed, and some few are skinned. We quote: Medium cod, \$3.40 to \$3.50; large, \$3.60 to \$3.70; small, \$2.40 to \$2.50; pollock, \$1.40; bay herring, \$1.25 to \$1.30; whole bbls., bay herring, \$2.25 to \$2.50; Grand Manan, \$1.30; ripplings, \$1.65 to \$1.70; wolves, \$1.90 to \$2; Quoddy River, \$2.50 to \$2.75; smoked, 5 to 7c.; shad, half-bbl., pickled, \$4.50 to \$5.50; Canso, \$5; halves, \$2.75; Shelburne, \$3 to \$3.25 per bbl.

PROVISIONS—There is a fair movement in all lines. There is quite a range of price, owing to a difference in quality under the same grade. As in clear pork, some are largely neck and shoulder pieces. We quote: Clear pork, \$15.50 to \$16.50; mess, \$14.50 to \$15.50; plate beef, \$13.25 to \$14; pure lard, 9 to 10c.; compound lard, 8c.; cottolene, $9\frac{1}{4}$ to $9\frac{3}{4}$ c.; rolls, 9 to $9\frac{1}{2}$ c.; beef, half bbls., \$7; hams, 12c.

FLOUR FEED AND MEAL—There is a good demand noted. Ontario flour is firm with upward tendency. Manitoba remains at old figures, and large quantities are moving. Oatmeal is also in demand, and higher prices are looked for. There are a great many half-barrels sold in this market. Oats have been in demand, largely to go to the woods for lumbermen. Of the three grades sold here, N. B., P. E. I. and Ontario, the Ontario are preferred, and then the P. E. I. Ontario have been very low, reported to have been sold at $31\frac{1}{2}$ c., and have got the bulk of the trade. They are now much higher. P. E. I. can be landed at 33c. by the car, but the Ontario are now quoted above that. Cornmeal continues a large sale with prices

still at the low figure. Beans bought at the low prices are daily expected, but the drop will hardly be as much as was expected, as in first hand, they are higher again. Feed is firmer. Yellow Eye beans are held much above the price of the others. The quantity of standard oatmeal now sold here is very light. We quote: Manitoba, \$4.70; best Ontario, \$4 to \$4.15; medium, \$3.85 to \$3.90; oatmeal, \$3.60 to \$3.70; cornmeal, \$2.35 to \$2.40; hand-picked beans, \$1.40 to \$1.50; prime, \$1.10 to \$1.20; split peas, \$3.70; pot barley, \$4.10 to \$4.25; hay, \$10.10 to \$11.50; oats, 33 to 35c.; middlings, \$19 to \$20 on track; bran, \$18.

ST. JOHN NOTES.

John Sealy is finding his pure cod without a bone is filling a long-felt want.

C. & E. Macmichael have received a stock of Farr's Peerless soft oil soap.

A large brig was loaded during the week at Alberton, P. E. I., with oats for the West Indian market.

About one hundred and fifty cars of flour and sugar arrived at the freight sheds here during the past month.

Large quantities of turnips are being shipped from St. Andrew's to American markets, one schooner taking 1,000 barrels.

During the past few weeks some 6,000 barrels of potatoes have been shipped from up-bay Nova Scotia ports to Havana.

Said one of our first brokers: "I find I have to borrow **THE CANADIAN GROCER** every week. Put me down as a subscriber."

Owing to the low price of cheese here compared with outside points, a number of holders are shipping direct to London, the last steamer taking 200 boxes.

On Wednesday last Allan D. Barbour, accountant for Puddington & Merritt, one of our largest retail grocery firms, was married to Miss Idella Fowler. **THE CANADIAN GROCER** extends congratulations.

Large quantities of sheep are being shipped from Hartland, Carleton County, some four cars going forward on one day during the past week. They are shipped first to Montreal and thence to the English market.

With the exception of one lot of Leghorn, the peels received in this market this season are English, the packers being Batger & Co. Rose & Lafamme, of Montreal, are the Canadian agents. They are represented here by F. R. Titus.

Large importations of dried fruit are to hand this week, one firm receiving fifteen tons. Among the importations arriving were 1,000 cases currants and a quantity of barrels, which were sold by E. T. Sturdee for Cremdi Bros., Patras, Greece.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Nov. 7, 1895.

TRADE has been very dull in all lines this week. There is hardly an article in which any change can be noted. Unsettled weather is in a measure accountable.

E. Collishaw, who did a general grocery business at New Glasgow five years ago, and who since has been traveling for the Imperial Oil Co., is about to open business again in New Glasgow on a new (for those parts) plan, the outcome of which is looked

forward to with considerable interest. New Glasgow is a manufacturing centre, and a large number of men are employed at the works there. Mr. Collishaw proposes to supply them with goods at cost prices. In other words, Mr. Collishaw will act as agent for those who choose to come into his scheme. Each person signs a paper agreeing to pay \$10 a year for the privilege of purchasing from Mr. Collishaw. So far some 200 have signed the document. Your correspondent was in New Glasgow the other day, and as there was considerable talk among the merchants about the new scheme, he decided to interview Mr. Collishaw, who informed him that he would open with a stock valued at \$45,000, which would consist of groceries, dry goods, hardware, ready-made clothing, etc. He would sell at cost, the persons buying from him to appoint a committee to inspect the invoices and see the goods were properly marked. Mr. Collishaw said he had purchased the grocery business of T. Graham Fraser and would occupy that stand. Where Mr. Collishaw is to get his profit appears to be the burning question.

FLOUR—There has been a slight stiffening in prices since last report. The volume of business this week is fair at the following quotations: Hungarian patent, Manito-

FOR SALE.

GENERAL STORE STOCK, PREMISES FOR sale or rent. Apply to **CARR & Co.**, Port Haney, British Columbia. (46)

THE OLDEST ESTABLISHED GROCERY AND Crockery business in Owen Sound. The Toronto Tea Store, established 1865. This is a rare chance. **JOHN H. NOTTER & Co.**, Box 96, Owen Sound. (43)

FOR SALE OR LEASE.

WHITING CASH CARRIER—TWO STATION. Brand new—only a few months in use. The latest improved. Address Box 8, **GROCER OFFICE.**

New York Fancy Brand. Have a good light. Use



PRINCESS THEATRE

Telephone 2191.

The management has the extreme pleasure of announcing for week of Nov. 11 the initial appearance in Toronto of

MISS ADA REHAN

Under the management of Mr. Augustin Daly. The repertoire will be as follows:

Monday Evening, Nov. 11—"The Last Word."
Tuesday Evening—"Twelfth Night."
Wednesday Evening—"Railroad of Love."
Thursday Evening—"Midsummer Night's Dream."
Friday Evening and Saturday Matinee—"Taming the Shrew."
Saturday Evening—"School for Scandal."

Prices—50c., 75c., \$1.00, \$1.50 and \$2.00
Seats now on sale.

WE HAVE ONLY A FEW CASES ON HAND



SEND IN YOUR ORDERS EARLY

ONE DOZEN IN CASE.

PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST. TORONTO.

ban, \$4.70 to \$4.80; Manitoba strong bakers', \$4.55 to \$4.65; Canadian pastry, \$4.25 to \$4.30; 75 per cent. roller patents, \$3.95 to \$4; 80 per cent. do., \$3.85 to \$3.95; 90 per cent. do., \$3.75 to \$3.85; straight, \$3.60 to \$3.70; extra, \$3.50 to \$3.60.

FISHSTUFFS—Large grocery cod are much called for, and as stocks are low prices are advancing. Mackerel continue scarce. A few have been taken and shipped in ice to the Boston market. The catch does not amount to anything, and the season will soon be over. The price of this article also is firmer, a lot selling to-day at tender at 25c. per bbl. advance on all grades. The catch of salmon is all marketed, and does not total half an average one. What few there are obtainable are held at fancy prices.

SUGAR—The Acadia Refinery reports business quiet to-day. Prices for refined remain unchanged.

MOLASSES—There is considerable firmness in the molasses market. Stocks are low, the arrivals being only a few puncheons by the last steamer. Prices will likely be well sustained for the remainder of the season. Quotations are: Antigua, 28c.; Porto Rico, 32 to 35c.; Trinidad, 28c.; Barbadoes, 32c.; Demerara, M.R. brand, 39c.; St. Kitts, 28c.

DRIED FRUIT—The quantity of dried fruit coming here this fall is decidedly below the average of last year. Valencia layers, in boxes, are worth 6c.; half-boxes, 6½c., and quarter-boxes, 7½c. London layers are quoted at \$2.25 for single boxes, \$1.20 for half-boxes and 75c. for quarter boxes. Imperial cabinets are quoted at \$2.50 per box; black baskets at \$3.50; Paras currants at 5c.; Filiatra currants at 3½ to 4¼c.

CHEESE—The cheese market here does not seem to be responding in sympathy with other markets. Business is being done under 10c. for September.

BUTTER—There is a brisk movement in the local market. Quotations at 22 to 23c. for September creamery, and some dairy is offering at 18 to 18½c.

HIDES—Hides have fallen one cent this week. The market is quiet.

EGGS—Eggs are in demand this week at 16c. P.E.I. shippers are asking 15c.

GREEN FRUIT—The green fruit market is very firm and dealers are doing a good business. Winter varieties of apples are scarce. The market is still overstocked with onions and prices remain low.

HAY—Local dealers are selling hay at \$12 ex store and \$11 ex car. An advance is looked for.

PRODUCE—Several schooners have arrived from P.E. Island with oats and potatoes. The crop there is very heavy, and oats can be bought f.o.b. at 27½c., and potatoes at 13c. The quotations here are: Oats, 35c.; potatoes, 25c. The market is well supplied.

PROVISIONS—There is no change in the provision market as far as prices are concerned. The demand is light, poultry receiving the most attention at present.

HALIFAX NOTES.

The body of Angus Chisholm, grocer, of New Glasgow, who died in England recently, arrived here this week and was sent to New Glasgow for burial.

William Dillon, of Dillon Bros., general grocers, died last week, aged 39 years. He leaves a widow.

P. E. ISLAND STARCH FACTORIES.

Says a Charlottetown paper: A gentleman who had just returned from a visit to the country, informs us that there is a brisk business being done this season at the starch factories owing to the low price of potatoes. At the Edwardsburg factory, Malpeque, conducted by Robert Sutherland, 300 loads of potatoes were taken in on the 22nd and up to that date the enormous quantity of 22,000 bushels had already been purchased this season by that one factory at 14c. per bushel. It is calculated that 300 tons of starch will be made in the Edwardsburg factory this season and this will be considered a good season's output. Last season operations did not commence there until the 27th October. It appears that some farmers are only receiving 10c. per bushel for their potatoes, but the above factory, and we understand some others, are paying 14c. per bushel.

TWO NEW SIZES CANNED SALMON.

Ward & Co., Victoria, B.C., the agents of the Canadian Pacific Packing Co., have placed two new sizes of the "Flagship" brand canned salmon on the Toronto market, making now four sizes in all of this brand on this market. The new sizes are pound and half-pound "squats." The two sizes already on the market are one pound flats and one pound talls. The fish in the "squats" is larger in diameter than that in the tall tins. The packages are both attractive and handsome. Davidson & Hay are handling these goods on the Toronto market.

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ISES FOR Port Haney, (46)

CERY AND The Toronto nance. Joux (45)

ISE.

STATION. The latest

light. Use **RAL** MOKE, SMELL, ELIGHT, TORONTO. wholesale.

lephone 2191.

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HAN in Daly.

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and \$2.00

HOW HE BETRAYED HIMSELF.

BY RAMBLER.

"WELL," said a grocer to me the other day. "what do you think of Mr. —?"

"I hardly know," I replied. "Lately I have begun to think that he does not know as much about teas as I thought he did."

"Well, I'll tell you what I think," said the grocer. "I think he is an over-rated man."

"How is that?" I asked.

"I will tell you in a few minutes," he replied. "A few days ago I bought a half-chest of tea which I considered good value at 25c. a pound. Mr. — came in shortly after. I had been in the habit of buying most of my tea from him. So I showed a sample of the tea to him and asked him to give me an honest opinion of what it was worth, and what he could match it for. He took it up, looked at it, blew in it, and marked on a piece of paper 16c. I thought I had been badly sold, but never said a word. Another tea traveler came in and I asked his opinion. After trying it carefully he said that if I got it for 24c. I would have got it cheap. I told him what I gave for it, and he told me that it was cheap at that. He quoted within the mark. I felt better satisfied, but I came to the conclusion that if Blank could not tell within nine cents the value of tea, he knew nothing about it, and if he did know he was not what he pretended to be."

A Frenchman has taken out a patent for preserving eggs by dipping them in a solution of sodium silicate, 100 parts, in boiling water, 1,000 parts, carrying 3 per cent. of carbonate of magnesia in suspension.



Champion Fire and Burglar-Proof Safes . .

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P.Q.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an advertisement
in the
CONTRACT-
RECORD,

TORONTO
will bring you
tenders from the
best contractors.

Just like the Best
Home-Made Article.

CLARK'S ENGLISH MINCE MEAT

Put up in

Quarts and 1-2 Gallon Glass Jars.
5, 10, 20, 25 and 50-lb. Pails.
100 and 500-lb. Barrels.

Unsurpassed for Richness of Flavor.

W. CLARK - MONTREAL

NEATNESS

In the appearance of
a package is a help in
selling the article. All the
packages in which

WINDSOR SALT

is put up are the neatest
and most attractive on the
Canadian market. Our
cotton bags are made of
the best material and
printing is the neatest.
The cardboard used in
our packages cannot be
duplicated in Canada, and
our round packages, 2 doz.
4 lb. per case, are hand-
somerly lithographed for
shelf display. These facts
are worth remembering
when you are ordering
table salt from any whole-
sale house.

THE WINDSOR SALT WORKS,
Windsor, Ont.

"Pitfalls of the Dry Goods Trade"

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address
upon receipt of . . . 10 Cents

A Pension for Life

DO YOU WANT ONE ?

See one of our agents about it,
or send for explanatory circular
to Head Office.

MANUFACTURERS' LIFE INSURANCE COMPANY

63 Yonge Street, (cor. Colborne)
Toronto, Canada.

Sweet Herbs for Seasoning

Sage Savory
Thyme Parsley
Mint Marjoram
Poultry Dressing

We have a full line of these
goods in Ten Cent tins and
in bulk. . . .
Drop us a line if you are
interested. . . .

TODHUNTER, MITCHELL & CO., Toronto



DO YOU KNOW YOUR CUSTOMERS

Would sooner buy our

JERSEY CREAM BAKING POWDER

THAN
ANY
OTHER

Lumsden Bros.
Hamilton.

EWING, HERRON & CO.

Have Tons OF CARRAWAYS

Recleaned and double sifted. Samples
and quotations sent on enquiry.

Trade Mills - - Montreal

MEAT PACKERS

will get more satisfaction from
using our

COARSE SALT

for curing and packing meat
than from any other salt.

Estate of T. T. COLEMAN,
SEAFORTH

RAISINS

OLIVER'S 1894
LAYER VALENCIAS

Kept in splendid condition in cold storage—
cheap.

JOHN SLOAN & CO.
TORONTO.

New

SULTANAS
ELEME FIGS

Warren Bros. & Boomer

Wholesale Grocers
35 FRONT ST. EAST

NOW IN STORE

Choice Eleme Figs

10 lbs. and 14 oz. boxes.

New Filiatra Currants

Barrels and half-barrels.

New Almond Nuts

Get our quotations before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS
49 Front St. E. TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front
Street East Toronto.

OUR "WONDERFUL SOAP"

Is pure, clean, and of finest quality,
and there is

40% Profit

P. M. LAWRASON - London

Malaga Grapes

Albert Sardines

Rio Coffee

Young Hyson Teas

PERKINS, INCE & Co.

TORONTO.

Choice New Figs

New Malaga Raisins

New Shelled Almonds

New Prunes

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

IN RETAILERS' DOMAIN.

H. LAVROCK, of Hamilton, formerly in business in Port Elgin, was visiting old friends in the latter place recently.

Ballantyne & Co., Tiverton, have bought the stock of H. Zant, Port Elgin. The stock has been removed to Tiverton.

Dunke & Co., Elmira, have bought the stock of Wing & Master, New Dundee, and are selling it off in the latter place.

Kelly & Co., Plattsville, advertise that they are selling out and retiring from business.

F. W. Chapman, of Cannington, has a nice and attractive display of fruits in his windows. Mr. Chapman is doing a nice trade.

James Maylor & Son, Forest, have renovated and enlarged their mammoth department store. Among the improvements are new plate-glass windows and electric lights. James Maylor & Son are said to have one of the finest stores in the country, and certainly the best in the county.

Russell & Watson, of Guelph, have bought out the grocery business of J. Hall. The business before was under the name of Watson Bros. This store was formerly occupied by John A. Wood, who retired some years ago, and the store has always been the headquarters for a high-class trade.

Guelph is keeping up with the times. We notice several merchants in the grocery line are having their stores thoroughly renovated.

Millman & Scott, of Guelph, have had their store turned upside down, as it were. It has been newly painted and decorated,

and is ready for a big business. The firm has about as fine a store as you will see west of Toronto. Millman & Scott lately succeeded Fielding & McLaren.

George Williams, of Guelph, is moving into splendid new premises, and the way the new store is arranged and fitted up will, when fully completed, be a credit to the city.

C. H. Gerbig, of Ayr, bought a stock (general) at Brantford, and is selling it off there. His general store at Ayr is going on as usual.

John U'tley, groceries, etc., of Elmira, is dead. He was greatly respected, and will be very much missed in Elmira. The business will probably be offered for sale.

Jackson & Son (late Jackson & Hallett), Guelph, have had extensive alterations made—store is nicely decorated and new front put in, also plate-glass windows. This is an old-established business, and does a large jobbing trade as well as retail. Mr. Jackson, jr., was with Lightbound, Ralston, of Montreal, for several years, and has had experience in other large houses, so the firm is always found "quite up to date."

NEW FIRM FOR CANNINGTON.

Cannington is to have a new firm added to its list of merchants. Philp & May is its name. Both members of the firm are known to the mercantile community. Mr. Thomas Philip was for some years a member of the firm of Brandon Bros., retiring therefrom some six months ago. Mr. J. T. V. May

was until recently a member of the firm of May & Chapman. Philp & May's place of business will be in W. G. Smith's old store in Cameron street. The firm will carry a full line of groceries, confectionery, feed, hardware and woodenware. In the spring the firm will devote attention to the seed trade. The premises are spacious and in regard to store and warehouse the store has plate glass fronts. Groceries, etc., will be allotted to one side of the store and hardware, etc., to the other. The new firm will open its doors to the public on Saturday, 16th inst., and THE CANADIAN GROCER hopes that success will crown its efforts. The members of the firm were in Toronto this week purchasing their stock.

EGGS IN CASKS.

Eggs are now imported into Britain from Russia, shelled, beaten up, and preserved in hermetically sealed tins, from which they are drawn off through a tap. Eggs in this condition are principally used by pastry cooks, and the advantages claimed for the system are freedom from damage in transport and long-keeping qualities. The tin or drum is packed with straw in a wooden case, and holds the contents of 1,000 to 1,500 eggs, the white and yolk being mixed together, poured into the drum, and the aperture closed with a bung and sealed. Great care is said to be necessary in selecting the eggs to be preserved, as one bad one will spoil the whole cask or drum.

Direct from Japan

We are receiving this week over

2,100 Packages of Our "VICTORIA" and
Japan Teas "PRINCESSE LOUISE" Brands

In 5, 10, 20, 40, 50 and 80 lb. packages.

Also a full line

Congou and Gunpowder Teas

Write for Samples and Prices before you order elsewhere.

It will Pay you.

LAPORTE, MARTIN & CIE. Wholesale Grocers **Montreal.**

Expected at any Moment

A carload of California Choice No. 1 Lima Beans, 366 eighty pound bags, 4¾c. per pound.

MALAGA RAISINS

W. C. BEVAN
& CO.

JUST LANDING EX. SS. FREMONA

Extra Loose Muscatels	\$1.40
Imperial London Layers	1.75
Imperial Cabinets	1.90
Connoisseurs Clusters	2.20
Connoisseurs Clusters, 1-4 boxes70
Extra Dessert Clusters	3.00
Extra Dessert Clusters, 1-4 boxes90
Royal Buckingham Clusters	3.50
Royal Buckingham Clusters, 1-4 boxes	1.10

HUDON, HEBERT & CIE.

Wholesale Grocers and Wine Merchants
41 St. Sulpice and 22 de Bresoles Streets MONTREAL

GRAPE FOOD.

NEAR Los Gato, according to an exchange, is a curious factory, said to be the only one of its kind in the world. It is a factory for the making of grape food, and is devoted to the extracting and concentrating, but not fermenting, of grape juice. During the season it consumes 50 tons of grapes every day, and produces 100,000 gallons of juice, concentrated to one-fourth of its original bulk. The ingenious process by which this is accomplished is simplicity itself. A small but constant stream of fresh juice flows into the upper end of a copper cylinder two feet in diameter and 19 feet long, which is inclined at a slight angle, and revolves slowly in a hot water jacket that keeps it heated to 150 degrees. The juice forms a film on the interior of the cylinder, the heat evaporates all water from it, and the vapor is drawn off as soon as formed by great exhaust fans that make 300 revolutions per minute. The juice occupies just sixty seconds in passing through the cylinder, and finally trickles from its lower end in a warm syrupy stream, robbed of none of its original elements or properties save three times its bulk of water. The grapes used in such enormous quantities in this interesting factory, both red and white, are wine grapes, which, as the tourist observer soon discovers, are very different from raisin grapes, the former containing the more juice and the

latter the most saccharine matter. One of the most surprising things about a raisin vineyard is the small size of its vines, which, being cut back every year, are rarely more than two or three feet high, and the great size of the bunches. These, when fully ripe, are cut and laid in shallow trays between the rows of vines, where, without the addition of any sugar, they are allowed to dry in the sun until they become raisins, which is all there is to the process. The most surprising thing of all is the discovery that all raisin grapes are white grapes, until they are all turned purple in drying, which is hard to realize, but is nevertheless a fact.

SUDDEN DEATH OF A GROCER.

Mr. Findley McNeil, of Wellington street, London, Ont., died on Saturday last. Mr. McNeil was feeling somewhat unwell the previous day, but was around in the afternoon attending to his business affairs as usual, and went home about 5.30. After tea his condition became worse, but nothing serious was anticipated until shortly before 1 o'clock, when a severe attack of heart failure seized him. It resulted fatally in a few minutes. Deceased was a native of Scotland, and was born 56 years ago. He came to London when about 21 years of age, and for five years or more conducted a brickyard in Westminster. After abandoning this business, he removed to the city, and started a

grocery in the southern end of the city, which he owned up to the time of his death, and which was very successful. Mr. McNeil leaves a wife, but no children.

FIRST TWO SALMON SHIPS.

The first two ships of this year's salmon fleet have sailed for Liverpool. The Wythorp, 1,248 tons, on Oct. 10, with 58,583 cases, valued at \$309,671, and the Van Galen on Oct. 12, with 62,743 cases, valued at \$345,086. The Ladas and Sardhana are also loading, but will not get away for some time yet. The canners are busy preparing their output for shipment and winding up the season's operations.—B. C. Commercial Journal, Oct. 15.

THE BEET ROOT CROP.

Mr. Licht recently issued his estimate of the coming beet root crop, to be modified, of course, according to weather conditions. The details are as follows:

	Tons	
	1895-6.	1894-5.
Germany	1,475,000	1,844,000
Austria	800,000	1,056,000
France	650,000	792,000
Russia	630,000	608,000
Belgium	225,000	205,000
Holland	90,000	84,000
Other countries...	130,000	156,000
Total	4,000,000	4,806,000

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON
and they will make a
TRADE
FOR
YOU!!**

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.

SOLD IN LEAD PACKETS



*Spring Picked!!!
Skillfully Blended!!
Attractively Packed!*

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



The

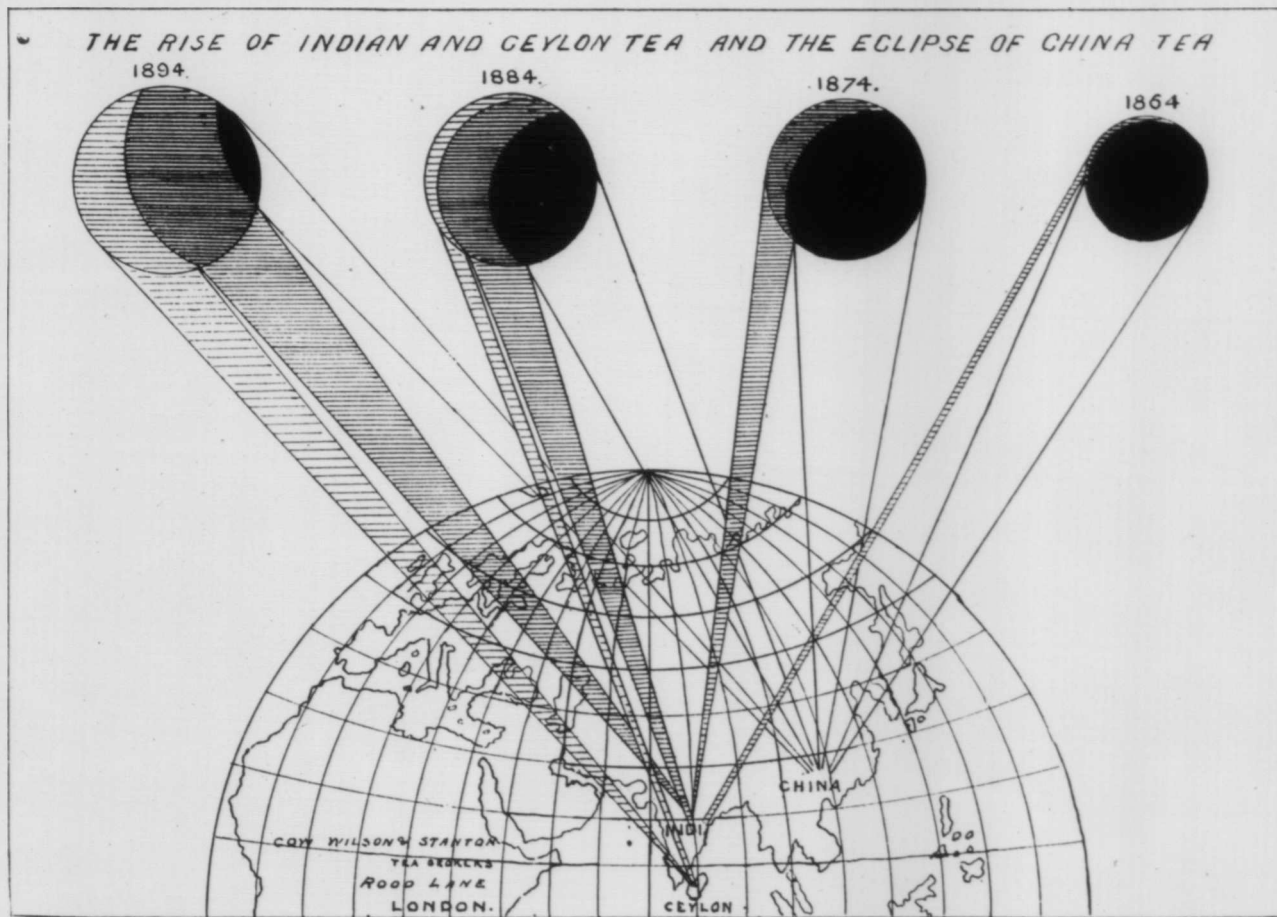
Thoughtful, Sensible Grocers of Canada are falling into line and improving their Tea Trade by using

CEYLON TEAS

Stop and Think a Moment!

Would you not rather sell a cleanly made article, a machine-made tea, than supply your customers with the unclean, hand-rolled tea of the unwashed Mongolian? **Of course you would.** Then encourage health and cleanliness by selling

Ceylon Teas



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED
 [Hatched Box] REPRESENTS INDIAN TEA. [White Box] REPRESENTS CEYLON TEA. [Black Box] REPRESENTS CHINA TEA

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13

UNITED STATES APPLE CROP.

THE crop in the principal States in 1889, as reported by the census in 1894, as determined by market movement, and in 1895 as estimated by American Agriculturist, is presented in the following statement :

	1895. Bbls.	1894. Bbls.	1889. Bbls.
Maine.....	790,000	1,980,000	1,228,000
New Hampshire.....	985,000	1,974,000	1,313,000
Vermont.....	550,000	946,000	505,000
Massachusetts.....	858,000	1,320,000	676,000
Connecticut.....	785,000	999,000	798,000
New York.....	6,375,000	5,918,000	3,398,000
Pennsylvania.....	5,550,000	4,264,000	3,021,000
Ohio.....	6,450,000	2,871,000	5,515,000
Michigan.....	3,750,000	5,815,000	5,261,000
Indiana.....	3,307,000	1,086,000	3,514,000
Illinois.....	3,972,000	1,991,000	3,840,000
Missouri.....	3,864,000	1,974,000	3,479,000
All others.....	28,400,000	26,500,000	24,694,000
Total.....	66,256,000	57,629,000	57,242,000

An examination of this table shows, says The Agriculturist, that the New England crop this year is little more than half that of '94, and smaller than in '89. In New York and Pennsylvania it is a third larger than last year and double that of '89. The Ohio crop is two and a quarter times larger than last year, while the Michigan crop is less than two-thirds as large as in '94. The most remarkable gains over last year's production are noted in Indiana, Illinois and Missouri.

Canada as a whole has not been favored with an abundant crop for several years, although exceptional localities have borne well. This is true regarding the '95 crop, with a material shortage in much of Ontario. In the Annapolis Valley, the apple-growing section of Nova Scotia, a fairly good crop has been harvested, including both fall and winter varieties, the latter being fine in quality and adapted to the export trade. Early shipments from that province, however, shared no better fate than did those from the States, as England was well supplied with home-grown and Continental fruit. Considerable quantities of Nova Scotia apples are drifting into Boston, partly on commission, and providing the market is right may be eventually re-exported to England. Indicating the distribution of the crop of Canada and the lower Maritime Provinces in former seasons is the following statement of Canadian exports of apples, in barrels, for year ending June 30 :

	1895.	1894.	1893.
Ontario.....	276,678	148,344	582,935
Quebec.....	224,669	65,587	483,839
Nova Scotia.....	285,838	55,566	119,209
New Brunswick.....	5,581	5,726	1,489
Manitoba.....	46	9	11
British Columbia.....	30	21	172
P. E. Island.....	226	6	10
Total.....	853,268	278,238	1,187,665

The apple crop, taking the world at large, is a full one. Last year the deficiency in many of our own states absorbed much of the surplus of those where the yield was liberal. But this year the crop is more

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in the art of curing and preparing Codfish ready for cooking.

NOTHING is used in this product but the finest of shore Codfish especially cured and dried for it.

THE disagreeable odor usually considered to be a necessary evil to be endured while cooking Codfish will be found to be entirely lacking in this.

EVERY particle of skin and bone being removed and the water evaporated, there is absolutely no waste. The contents of each package, therefore, is worth to the house-keeper about three times its weight in Codfish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. cartons to the case, and sold by the wholesale and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade **YARMOUTH, NOVA SCOTIA**

THE
Sydenham Glass Co. of Wallaceburg
Limited

WALLACEBURG, ONT.

Manufacturers of

**Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars**

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry relative to lettered ware and bottles from private moulds. Prompt attention to orders and inquiries. Mention this journal.

Toronto Representative: **G. A. McCANN, 208 Dundas St.**
Tees & Persse, Winnipeg, **Martin & Robertson, Vancouver and Victoria.**
Agents for Manitoba and Northwest Territories. Agents for British Columbia.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,
DISTILLERS, Limited.

PERTH, SCOTLAND.

London Offices,
48 Lime St., & C.

J. M. Douglas & Co., Agents, Montreal.

evenly distributed, and it is an exception rather than the rule to find a state with a positive deficiency. England is about our only foreign customer. Up to late autumn that country is supplied with fruit from the liberal home yields and from the continent of Europe, including Holland and Belgium, which have very large crops; France, which turned off fair quantities, Germany and Italy, with at least sufficient crops of their own to make it improbable that they will need to import many, and may possibly send a few to the United Kingdom, as they do usually. The fruit, however, is autumn stock, and once out of the way should enable American exporters to ship more freely to England. Business of this character is so far only a third that of a year ago, which, by the way, was an exceptionally big year, the United States and Canada together exporting 1,500,000 barrels, against less than 200,000 barrels from the crop of the previous year. Canada and the lower Maritime Provinces together will no doubt eventually find a good many apples for export, in spite of the uneven yield, and these, partly through superior selections and packing, will compete sharply with American apples. Latest advices, however, report an increased interest in leading English and Scotch markets, with an outlook for better figures. Showing the drafts made upon the various surplus countries for British consumption is the following table of English imports of apples, in bushels, in 1894:

United States.....	1,441,657	Italy.....	7,775
Germany.....	50,492	Channel Islands.....	7,199
Holland.....	504,740	Australasia.....	135,962
Belgium.....	1,160,923	Canada.....	1,081,859
France.....	509,537	Other countries.....	3,958
Portugal.....	64,567		
Total.....	4,968,669		

WINNIPEG RETAIL ASSOCIATION.

Another special meeting of the Retail Association was held the other night. The committee that had in its care the nullifying of the clothiers' petition to the City Council were given a hearty vote of thanks for the work they had done in securing the withdrawal of the names of Messrs. White & Manahan, S. D. Deegan, James Dresser, J. Goldstein, Burke Bros., and Rodgers Bros. from the petition, thus making it non-effective.

The question of civic elections came up for discussion and occupied the remainder of the evening. It was the general opinion that the retailers ought to take an active interest in securing the election of suitable aldermen, and that the Ward Four seat at least should be occupied by a good business man. This subject will be further debated at the regular meeting to be held next Tuesday evening, when it is hoped there will be a large attendance of members.

Any person engaged in the retail business in the city will be welcomed to membership of the association.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter. Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS...

BROOMS

OUR BRANDS:

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line. Give us a trial order.
Freight allowed to Ontario points in 5 doz. lots.

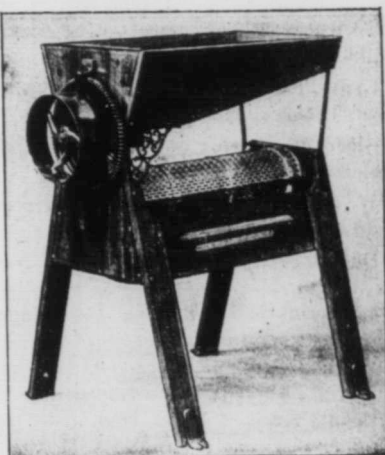
CHAS. BOECKH & SONS

Manufacturers. TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

**JOHNSTON'S
FLUID BEEF**

.. STRENGTHENS



Customers tell their neighbors

About the clean fruit they are getting when they purchase fruit that has been cleaned by the Grocers' Fruit Improver. This machine produces the cleanest of clean currants and raisins; it is not a "slow John" method, like the sack and sieve, but can be driven by hand or power, and has a capacity to clean from 200 to 500 pounds an hour.

PRICE, \$12.00.

For sale by

W. P. RYAN
309 King W., Toronto, Ont.

John Mouat
WINNIPEG,
Northwest Representative.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

THE stock of Lockhart & Co., King and York streets, Toronto, has been taken over by K. Sawyer, of Petrolia, who will pay creditors 100 cents on the dollar.

Henri Archambault, grocer, Montreal, has compromised at 50c.

T. D. Weller, grocer, etc., Brighton, Ont., has assigned to A. Abbott.

J. F. Allan & Co., general store, Hillsdale, Ont., have assigned to C. H. Francis.

Germain Caron, general store, Trois Saumons, Que., has compromised at 75c.

Martin Roche, general store, Killaloe, Ont., has assigned to Thos. W. McGarry.

The creditors of E. D. Edwards, general store, Franktown, Ont., have been called together.

John Burton, Cobden, Ont., has assigned to John Ferguson, Toronto. Creditors will meet on Nov. 15.

A. L. Vanasse, groceries and hardware, Cowansville, Que., has assigned. Creditors will meet on Nov. 12.

H. W. Cuff, provisions, Toronto, has assigned to J. B. Boustead, and the business is advertised for sale by tender.

Andrew Robertson, merchant, Chatham Township, Ont., has assigned to Robert Kerr, Sarnia. Creditors meet to-day.

A. J. Allaire, general store, St. Guillaume D'Upton, Que., offers to compromise at 42½c. Creditors meet on November 13.

Ex-Mayor Erratt, of Ottawa, furniture dealer, has made an assignment for the benefit of his creditors to E. R. C. Clarkson. Mr. Erratt was also interested in the stock raising business, and it was losses sustained in this business that compelled him to abandon his estate. The assignee has not yet prepared a statement of the affairs of the estate, but estimates the liabilities at \$15,000.

PARTNERSHIPS FORMED AND DISSOLVED.

Bryan & Patterson, bakers, Coaticook, Que., have dissolved.

D. Ritchie & Co., cigarette makers, Montreal, have dissolved.

The Farmers' Elevator Co., of Killarney, Man., has been incorporated.

Radley & Leeming, market gardeners, Outremont, Que., have dissolved.

Derby & Allan, grocers, Hamilton, Ont., have dissolved. Wm. J. Allan continues the business.

A. A. Lortie and Jos. Methot are partners in the confectionery business at Quebec as Methot & Lortie.

Jos. H. Leduc and Marie A. Leduc are partners as J. H. H. Leduc & Co., general store, St. Alban, Que.

Under the style Compagnie de Pharmacie Nationale, a partnership has been entered

into at Montreal between Edmond Giroux, Jr., as general partner, and Francois X. Langelier, as special partner, for \$3,000 to Oct. 1, 1896.

S. Davis & Sons, cigar makers, Montreal, have dissolved. Maurice E. Davis and Melvin H. Davis continue under same style.

Thos. Lawry & Son, pork packers and provision merchants, Hamilton, Ont., have dissolved. Thos. Lawry continues under old style.

The firm of A. Chabot & Fils, general store, St. Etienne De Beaumont, Que., is made up of Ambroise, Theodore and Orver Chabot.

SALES MADE AND PENDING.

B. Hicks' fruit stock at Toronto has been sold.

B. D. Turquand, drugs, Toronto, has sold out.

The grocery stock of A. Renaud & Co., Montreal, was sold.

The assets of Arthur Michelin, grocer, Montreal, are to be sold.

Theophile Duphily's general stock at Vercheres, Que., was sold at 71c.

Severe Lalonde, grocer, Wallaceburg, Ont., has sold out to Eliza Harrington.

David Grenier's grocery stock at Beauport, Que., has been sold at 31c.

Hector Leber's grocery stock, at Montreal, was sold to Mrs. Leber at 71c.

The assets of Arthur Chabot, grocer, Montreal, are to be sold on Nov. 12.

O. Chandonnet's general stock at St. Pierre Les Becquets, Que., was sold at 71c.

A. C. Blais & Fils., general store, Chicoutimi, Que., have purchased the bankrupt stock of A. Lapointe at 62c.

Davidson & Stewart, grain, flour and feed, Wallaceburg, Ont., have sold out their retail business to Arch. Pringle.

CHANGES.

H. Proctor, drugs, Toronto, has removed to Drayton.

Jas. McLean has started a produce business at Montreal.

T. A. Patrick has opened a drug store at Yorkton, N.W.T.

Cyrus Stockton is starting a grocery store at St. Thomas, Ont.

Albert W. Brooke is starting a grocery business at Montreal.

W. A. McPherson has opened a grocery store at Port Daniel, Que.

Dupuis, Freres & Co., of Montreal, have started a produce business.

Maquerre Cote, St. Aime Des Monts, Que., has started a general store.

W. H. Bruton, groceries and fruits, Deseronto, Ont., has removed to Napanee.

Elliott, Westcott & Co. have gone into the wholesale produce business at Montreal.

The Marquette Roller Flour Mills have been leased by Wm. Ramsay, late of Scotland, who will operate them.

FIRES.

The premises of Orver Lecompte, confectionery, Quebec City, have been damaged by fire.

Ferguson & Brownell, general store, Northport, N. S., have been burned out. Insured for \$2,000.

The premises of M. Payette and Wm. Tracy, confectioners, Quebec City, have been damaged by fire and water.

The storehouse of R. J. McDougal, general store-keeper, etc., and the drug store of Bolster & Co., of Lancaster, Ont., have been burned.

DEATHS.

F. J. Nicholson, baker, Cornwall, Ont., is dead.

Finley McNeil, grocer, etc., London, Ont., is dead.

Jonathan Uttley, produce and liquors, Elmira, Ont., is dead.

Herbert R. Cunningham, of H. R. Cunningham & Sons, general store, Guysboro', N.S., is dead.

ADVERTISEMENTS IN COINS.

A Detroit, Michigan, dispatch says: A merchant in the interior of the State has evolved a novel advertising scheme, but is in some doubt as to his right to use it. The plan is to stick a round paster on the back of a silver dollar, setting forth in catchy language something to this effect.

"Send or bring me back to the store of— where I'm worth \$1.05."

Assistant District-Attorney Wilkins has received a letter from the originator of the novel plan in which he set forth his system in detail, and asked if there is any provision of the Treasury Department against it. Mr. Wilkins looked up the question and answered that there is no statute to prevent it. He has written to the Secretary of the Treasury to ascertain if the Department has any ruling which prevents the use of United States coins for advertising purposes.

"SILICO"**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and...

DOES NOT SCRATCHTry a Three-Dozen Case for \$2.25.
For Sale by Grocers and Druggists.

CONDENSED MINCE MEAT

Put up in neat and attractive packages. Each package makes two pies. Delicious and wholesome. Always ready for use.

Put up only by

J. H. WETHEY, ST. CATHARINES

Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL
TORONTO

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.



G. J. HAMILTON & SONS

PICTOU, N.S.

US

When you want anything in Salt, write **US**. There's no need of ever writing any where else, for we can supply you with any and every grade being made in Canada. This saves you the trouble of writing one place for one kind and to another for other grades. We sell them **ALL** in car lots, and less. Our price? Well, we always sell at the lowest possible price at which you can buy. Try us on your next order for a car of salt.

Toronto Salt Works, Toronto

128 Adelaide Street East.

BROWN & POLSON'S CORN FLOUR

WITH MILK, EXCELLENT FOR CHILDREN AND INVALIDS. MAKES DAINTY DISHES FOR BREAKFAST, DINNER & SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

SOLE AGENT FOR CANADA,

Write for samples and quotations

JOHN A. ROBERTSON, Board of Trade Building, MONTREAL

Instantaneous Tapioca

It Attracts Attention

Pleases Everybody

Makes Customers

IT SELLS

Order through your Wholesale Grocer or direct from HOWE, MCINTYRE CO., SOLE AGENTS, MONTREAL

A grocer's wisdom

Shows itself in the goods upon his counter. He educates his customers to buy the best goods, because by so doing he makes sales that give satisfaction. **Edwardsburg Starch** (laundry or culinary) always pleases the purchaser. Our name on a package of Starch is a guarantee of quality.

EDWARDSBURG STARCH CO.

HAVE YOU GOT OUR ENAMEL STARCH?

CARDINAL, ONT.

Sardines, Amer., 1/4 s	0 05	0 09
" " 1/2 s	0 09	0 11
" Mustard, 1/4 size, cases	11 00	
50 tins, per 100		
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipped Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.		
(CANADIAN.)		
Comp Corn Beef, 1-lb. cans	\$1 65	\$1 75
" " " 2 "	2 65	2 75
" " " 4 "	5 00	5 25
" " " 6 "	8 00	8 25
" " " 14 "	18 00	19 00
Minced Callops	2 60	2 60
" " " 2 "	2 60	2 65
Launch Tongue	3 40	3 50
" " " 2 "	6 00	
English Brawn	2 75	2 80
Camb Sausage	2 50	
" " " 1 "	4 00	
Soups, assorted	1 50	
" " " 2 "	2 25	
Soups and Boull.	1 80	
" " " 6 "	4 50	



Codfish. per doz.
Beardley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.	
ADAMS & SONS CO. per box	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packages	0 75
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages	0 80
Horsehound Tutti Frutti, glass tops, 36 5c packages	1 20
Cash Register, 300 5c bars and pkgs	15 00
Tutti Frutti Show Case, 180 5c bars and packages	6 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	6 00
Variety Gum (new), 150 1c pieces	1 00
Orange Blossom, 150 1c pieces	1 00
Flirtation Gum, 150 1c pieces	0 65
Monte Cristo, 180 1c pieces	1 30
Mexican Fruit, 36 5c bars	1 20
Sappots, 150 1c pieces	0 90
Orange Sappots, 160 1c pieces	0 75
Black Jack, 115 1c pieces	0 75
Red Rose, 115 1c pieces	0 75
Magic Trick, 115 1c pieces	0 75
Red Spruce Chico, 200 1c pieces	1 00

CHOCOLATES & COCOAS.	
CADBURY'S. per doz.	
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 37 1/2
" 1-lb. tins.	0 40
Cocoa Nibs, 11-lb. tins.	0 40
TODHUNTER, MITCHELL & CO.'S	
Chocolate—	per lb.
French, 1/4's—6 and 12 lbs.	0 30
Caracas, 1/4's—6 and 12 lbs.	0 35
Premium, 1/2's—6 and 12 lbs.	0 30
Sante, 1/4's—6 and 12 lbs.	0 26
Diamond, 1/4's—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	per lb.
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl,	0 25
London Pearl, 12 and 18 "	0 22
Rock	0 30
Bulk, in boxes.	0 18
Royal Cocoa Essence, packages	1 40
Cocoa—	per lb.
Case of 112 lbs. each	0 35
Smaller quantities	0 37 1/2

FRY'S.	
(A. P. Tippet & Co., Agents.)	
Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 6 lb. bxs.	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 42
Fry's "Diamond", 1/4's, 6 lb. bxs.	0 24
Fry's "Monogram", 1/4's, 6 lb. bxs.	0 24
Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box.	2 40
" 1/2's	
Homeopathic, 1/4's, 14 lb. boxes.	0 33
" 1/2 lbs. 12 lb. boxes.	0 33
JOHN P. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracas Chocolate	0 40
Mott's Diamond Chocolate	0 22
Mott's French Can Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 27
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21
Mott's Sweet Chocolate Liquors	0 19

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caracas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate	0 25
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0 49

COFFEE.	
Green.	
Mocha	per lb. 0 28
Old Government Java	0 30
Rio	0 20
Plantation Ceylon	0 29
Porto Rico	0 24
Guatemala	0 24
Jamaica	0 21
Maracaibo	0 21
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own	0 32
Jersey	0 30
Laguaya	0 28
Mocha and Java	0 35
Old Government Java	0 30
Arabian Mocha	0 36
Maracaibo	0 28
Santos	0 25

DRUGS AND CHEMICALS.	
Alum	\$0 02
Blue Vitriol	0 06
Brimstone	0 03
Borax	0 10
Camphor	0 80
Carbolic Acid	0 25
Castor Oil, 1 oz. bottle, p. gross	4 20
" 2 "	0 40
" 4 "	8 40
" 1/2 pint "	10 00
" 1/2 pint "	12 00
Olive Oil, 1/2 pts., 2 doz. to case,	
per case	1 25
" pints, 2 doz. to case,	
per case	2 50
Epsom Salts	0 02
Extract Logwood, bulk,	0 13
boxes	0 15
Gentian	0 10
Glycerine, per lb.	0 17
Hellbore	0 16
Iodine	5 50
Insect Powder	0 26
Saltpetre	0 08 1/2
Soda, Bicarb., per keg	2 75
Sal Soda	1 00
Madder	0 12 1/2
EXTRACTS.	
Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.)

al.
3 30
3 10
2 90
2 90
2 75
2 40
2 40
per doz.
1 85
20
75
80
1 00
1 85
1 90
1 45
1 75
1 75
1 75
1 40
1 90
2 65
1 85
1 60
1 60
1 85
2 10
1 40
1 40
0 85
1 75
2 30
1 00
1 35
1 55
1 15
0 20
0 12
0 11
0 10
0 18
0 16
0 23
0 35

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their daring little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

Prices, \$25 to \$50 each.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

Dalley's Royal, Hygienic, Self-Rising, Flour

TEA-BISCUIT FLOUR
BUCKWHEAT FLOUR

PANCAKE FLOUR
GRAHAM FLOUR

These Flours are put up in handsome two-pound packages, packed 3 dozen in a case. They sell at sight. Ask your Wholesale Grocer for them, or send to the manufacturers.

The F. F. Dalley Co., Ltd.,
HAMILTON, CANADA.

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

CHAS. GYDE, Montreal, for Ontario and Quebec.

Buying Poor Starch

is an easy matter, but selling it is not. There's no trouble about selling **Brantford Starch** because it is always uniformly reliable, is attractively packed and first-class in quality.

BRANTFORD STARCH CO., Ltd., Brantford, Ont.

BRANTFORD SOAP WORKS CO.



IVORY BAR
PURE FROM ANY ADULTERATION
NEVER CONTAINS THE OLEUM OF OLIVE

Ivory Bar— per box.
3 lbs. and 2 6-16 lbs., 60 bars in box \$3 30
13 1/4 oz. and 1 lb., 60 bars in box 3 30
12 oz. cakes, 100 cakes in box 4 00
10 oz. cakes, 100 cakes in box 3 60
Twin cake, 11 1/4 oz., 100 cakes in box 3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box \$3 00
Silver Star, 100 bars, 12 oz., per box 4 00
Royal City, 3-lb. bar, per lb. 0 65
Peerless, 2 1/2-lb. bar, per lb. 0 64 1/2
Genuine Electric, 72 bars, per box 2 50

TEAS.

"SALADA" CEYLON. per lb.

Green label, retailed at 20c	0 22
Blue " " 40c	0 30
Red " " 50c	0 36
Gold " " 60c	0 44

Terms, 30 days net.

BLACK. per lb. per lb.

Congou— Half Chests Kaisow, Mon- ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder— Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

PING SUEYS.

Young Hyson— Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests— Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Hongkong, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48
Bright Smoking Plug Myrtle, T & B, 3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid, Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 8 oz. R. & R. 2x12, 5c and 10c cuts, 12-lb. butts	0 61
Beaver, 16 oz., R. & R., 10c cuts, 2x12, 18-lb. butts	0 61
Jubilee, 7 1/2 to lb., chocolate, 15-lb. butts	0 58

Prince George, 8's, 21-lb. caddies	0 47
Tecumseh, 9 to lb. (fancy chewing)	0 65
Extra Black Chewing— Gold Shield, 16 oz., 7 to lb., 20-lb. butts	0 47
Black Chewing— Standard, 3rds, 4ths, 7s and 12s, 20-lb. packages	0 45
Plug Smoking— Woodcock, 18-lb. caddies, 7s	0 50
" " 3rd	0 50
Sunny South, 6s and 7s, 18-lb. caddies	0 46
Solid Comfort, 6s, 18-lb. butts	0 44
Special, 7 to lb., 18-lb. caddies	0 42
Cut Tobaccos, Smoking— Silver Ash, 1-9ths, 5-lb. boxes	0 62
Puck, mixture, 1-9ths, 5-lb. boxes	0 70
Cut Cavendish, 1-9ths, 5-lb. boxes	0 65
Fine Cu. Chewing— Standard Kentucky, bright, 5-lb. pails	0 80
Apricot, dark sweet, 5-lb. pails	0 65

Terms, 30 days, less 2 per cent.

Cigars.

S. DAVIS & SONS, MONTREAL.

Madre E' Hijo, Lord Lansdowne	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00

Cigarettes— All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes— Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

Cu. Tobaccos—

Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73

Cigarette Tobacco—

B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15

Plug Tobaccos—

Old Chum, plug, 4s, Solace, 16 lb.	0 68
" " 8s, " 16	0 68
" " chew 7s, R. & R. 14 1/2	0 58
" " 7s, Solace, 14 1/2	0 58
" " 8s, R. & R. 16	0 58
" " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " 3s, Solace, 17 1/2	0 58
O. V. " 1s, " 17	0 55 1/2
Derby " 12s, " 17 1/2	0 51
Derby " 7s, " 17	0 51
Athlete " 5s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz. \$ 1 50
" " 2 " " " 2	1 65
" " 3 " " " 2	1 40
" " 3 " " " 2	1 60
" " " painted " 2	1 65

Tubs, No. 0

" " " "	8 50
" " " "	7 00
" " " "	6 00
" " " "	5 00

Washboards, Globe

" " Water Witch	1 40
" " Northern Queen	2 25
" " Single Crescent	1 85
" " Double	2 75
" " Jubilee	2 25
" " Globe Improved	2 60
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25

Mops and Handles, combined

Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 60

Matches—

Steamship (10 gross in case)	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10

Per Case.

5-Case Lots, Single Case	
Parlor	\$1 70
Red Parlor	1 70
Telephone	3 10
Telegraph	3 30
Safety	4 00
French	3 00
Favorite	2 25
Flamers	2 20

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STICK LICORICE

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Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

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The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall out. The hoops expand and contract with the wood. **BEST GOODS MADE.**

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H. A. Nelson & Sons, Montreal.

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Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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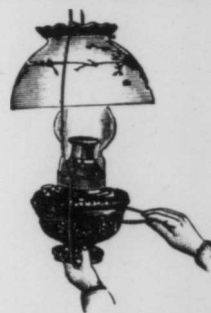
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“Use B. F. P.
Cough Drops.”

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