

**PAGES
MISSING**

CANADIAN GROCER

Member of the Associated Business Papers—Only Weekly Grocery Paper Published in Canada
THE MACLEAN PUBLISHING COMPANY, LIMITED

Vol. XXXII.

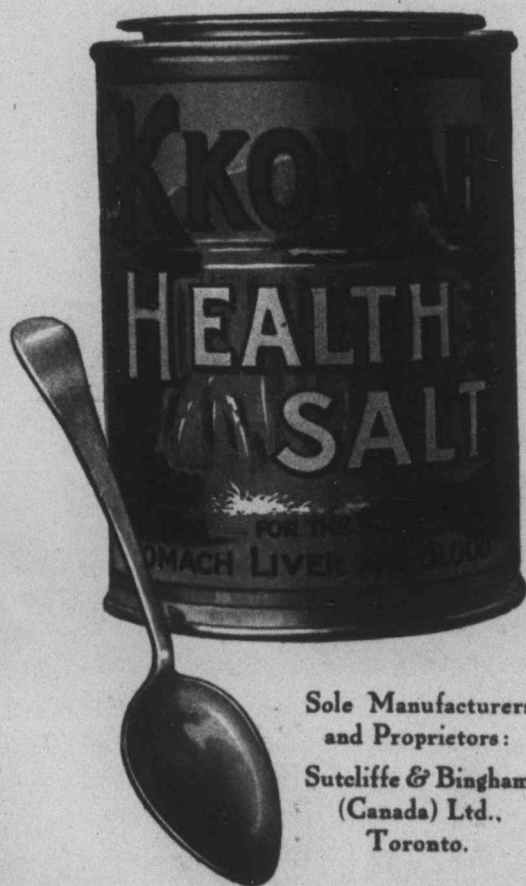
PUBLICATION OFFICE: TORONTO, JUNE 14th, 1918

No. 24

Kkovah Health Salt

A teaspoonful in the
morning makes life
worth living—

Makes you fit—
Keeps you fit.



STERLING MERIT!

QUALITY has placed Kkovah Health Salt right in the foreground. It's the highest quality and best value line you can offer your customers—one which will give satisfaction always thus enhancing your goodwill.

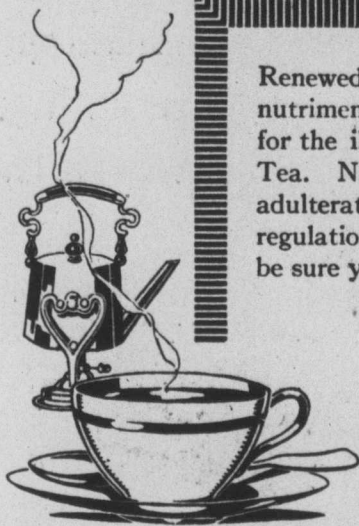
Give it its rightful place on your counter and in your window display—it's never dead stock—and it will sell itself. And don't forget it is

Made in Canada

Sole Manufacturers
and Proprietors:
Sutcliffe & Bingham
(Canada) Ltd.,
Toronto.

Selling Agents:
Maclure & Langley, Ltd., Front St. East,
Toronto

JAPAN TEA



Renewed vigor in the hour of fatigue, nutriment for the strong and health for the ill are in each cup of Japan Tea. Natural purity and absence of adulteration are Japanese Government regulations. Drink Japan Tea and be sure your tea is pure.

*"Tea tempers the spirit,
awakens thought and
refreshes the body."*

14

Treat your customers to something entirely superior by selling them the incomparably delicious Japan Tea—a tea produced and packed in the Flowery Kingdom, where tea adulteration is prohibited by a Government edict. The purity of Japan Tea is beyond question, its quality is beyond compare. Show it in your displays and recommend it to every tea lover. Our publicity campaign will keep your stock moving, and you'll find the margin worth while.

Borden's

ST. CHARLES BRAND

Evaporated Milk

**"The Milk that Cuts
the Cost of Cooking"**

Reduces the kitchen expenses—since dishes that are appetizing and delicious are prepared at less cost, by using Borden's Evaporated Milk.

Grocers will earn the good-will of the users of milk products by suggesting "Borden's Evaporated Milk"—A product with Butter Fat contents in excess of that demanded by Government regulations for *Evaporated Milk*.

The first cost of "Borden's" may be a few cents per tin more than for ordinary canned milk, but it is more economical since it can be diluted as desired with one to three parts water to produce a suitable milk for general purposes. To support the sales efforts of dealers throughout Canada, we are offering

**\$2,500.00 Cash Prize
Contest**

Particulars of prize recipe contest will be mailed on request.



BORDEN MILK CO. Limited

MONTREAL

Whittemore's Shoe Polishes

Quality Variety



For a Big Seller

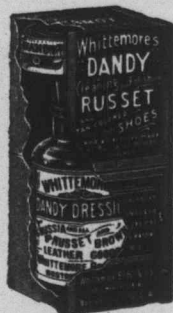
BOSTONIAN CREAM — The ideal cleaner for kid and calf. You'll need a good stock of brown for brown glazed kid and mahogany calf —also the cordo-tan for cordovan leather. Then there's the white BOSTONIAN for all colors of glazed Russia calf, vici or dongola kid or patent leather—also light and dark gray, and any other color or shade.



And Here's the Paste

NOBBY BROWN PASTE—For all shades of brown shoes. Once you put this paste in stock, you'll be like everybody else who has ordered it —you'll repeat on it.

For red or oxblood there's the same size package of **PEERLESS OXBLOOD PASTE**.



RUSSET—2 Sizes



BROWN—2 Sizes



WHITE—2 Sizes



RED—2 Sizes



BLACK—2 Sizes

Ask your Jobber's Salesman for Complete Catalogue with Prices, or write us at Boston, Mass., U.S.A.

CUT OUT THE LOSS

Mr. Grocer, you will soon be getting in your stock of the new pack of jam, etc. Do not run any risk of loss by leakers or any other cause. Do not lose a customer by keeping sloppy looking packages on your shelves.

Insist on having every glass jar of food products in your store sealed with an Anchor Cap.

Anchor Caps will not come off in transit, with the result that you receive your order in the same condition it left the factory.

Anchor Caps have a common-sense, business-like appearance that never fails to appeal to the thrifty buyer.

This is one good way to have satisfied customers and a profitable business.

Any information with regard to Anchor Caps will be cheerfully given.

Anchor Cap & Closure Corporation

OF CANADA, LIMITED

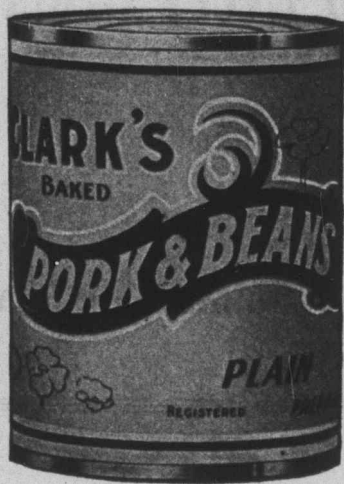
FACTORY AND
GENERAL OFFICES



50 DAVENPORT ROAD
TORONTO, ONTARIO

If any advertisement interests you, tear it out now and place with letters to be answered.

CLARK'S PORK and BEANS



are still
to the
fore



The quality of material
The perfection of cooking
The delicacy of flavour

MAKE THEM EASILY
YOUR BEST SELLERS

W. CLARK LTD.

Clark's

MONTREAL



Get a-Package of Knox Gelatine Into Every Order!

Women know Knox Sparkling Gelatine is one of their best friends—absolutely pure, easy to prepare, inexpensive itself and a help in preparing dozens of economical desserts and other dishes. If you'll learn to look at every woman who enters your store as a prospective customer for Knox Gelatine, and suggest it to her, you'll be able to get it into nearly every order.

"Every Package Pays a Tidy Profit"

Charles B. Knox Gelatine Company, Inc.

Johnstown, N. Y.

BRANCH FACTORY, MONTREAL, CANADA

There are lots of good things you can say about Gold Dust. But you don't have to stop to say them. They are already known.



MADE IN CANADA

THE H.K. FAIRBANK COMPANY LIMITED MONTREAL

Let the GOLD DUST TWINS do your work.



Two Good Summer Lines

**Royal Salad Dressing
and
Royal Mayonnaise**

People who look for something better appreciate the incomparable good qualities of the Two Royals.

Quick repeats and good profits make daily displays advisable.

Replenish your stocks now.

HORTON-CATO MFG. CO.
WINDSOR, CANADA

**Imperial Rice Milling
Co., Ltd.**
VANCOUVER, B.C.



We are offering the best value
in Rice on the Canadian
market to-day.

**BLACKWOOD'S
Aerated Waters**

THE Western people are rapidly finding out what excellent beverages our Aerated Waters are; they have found their way into ice boxes of thousands of homes.

They have a life and snap that is invigorating, and a purity that is a safe thirst quencher on a hot day.

Are good in any season, enjoyable at any hour.

All good grocers sell them by the case, or at Fountains, Clubs, and Cafes.

Blackwood's Limited
WINNIPEG

We always have a few carloads of
2's and 2½'s

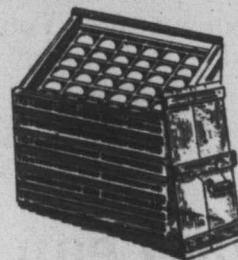
CANNING SHOOKS
ON HAND

Write or wire for prices.

W.C. Edwards & Co., Limited
OTTAWA, ONTARIO

EGG CASE FILLERS and EXTRA FLATS

For
30 Doz.
Egg
Cases



And
12 Doz.
Egg
Crates

The 12 Dozen Crate

THE MILLER BROS. CO., LTD., 20-38 Dowd St.
Montreal, Que.

"No, Sir, said Graydon"

GRAYDON is a hardware dealer. He said, "No, Sir," to a traveller who had asked five minutes of his time in which to demonstrate a new incubator that the M— Mfg. Co. were putting on the market. "No, I don't know your firm," Mr. Graydon continued in a chilling tone that matched the winter weather without, "I have never heard of it before nor of your incubator, and I have no time just now to listen to you."

But the traveller persisted, asking, "How, then, am I to make the merits of our incubator known to you if you won't take time to hear my explanation?"

"Well, I'll answer that question, since you ask me," replied the dealer in a more genial tone. "Your firm should advertise your incubator in the trade paper that all we hardware men read every week, Hardware and Metal. They should keep on advertising it until we have had time to gain the main points about it and have become sufficiently interested to want to sell the line. Then you could call, talk prices, etc., and little time would be wasted. You know merchants nowadays, because of scarcity of clerk help, have very little time to give to travellers. You should get your firm to do its missionary work in advance through the trade papers. That's the way to save our time and yours, too."

This is what Ross of Lucan, wrote the manager of DRY GOODS REVIEW

J. M. Ross & Co., General Merchants, Lucan, Ont.—The fact that we have been subscribers for THE REVIEW for over ten years is sufficient evidence of our appreciation of its value to us.

Our staff takes advantage of many valuable suggestions appearing monthly.

We see advertisements of certain classes of merchandise that would escape our attention if it were not for THE REVIEW.

Our mail usually consists of 50 per cent. circulars and booklets that find their way to the baler without being read. Were they consolidated with all the interesting matter found in the columns of THE REVIEW, they would not only come under the observation of the retailers but the members of their staff as well and we are sure better results would be obtained.

\$300-\$1,200 a year to back up and prepare for traveller's calls, when worked down to lowest terms, becomes a very small sum.

Spend	To support the solicitation work of	Means in a year
\$300	5 travellers	\$60 per traveller or \$5 a month
\$600	10 "	\$60 " " \$5 "
\$1,200	12 "	\$100 " " \$8.33 "

A traveller will make probably 125 calls in a month. So it works out about 4c-7c a call to support him. His actual call (salary and expenses) probably cost the firm on an average \$2. That is to send a man out will cost, for his salary and expenses quite \$10 a day. We suggest that, in McCurdy's case above, an extra \$1 spent on

making known his incubator and the firm making it would have been well spent money.

Besides which one must take into consideration the resultful influence of advertising on firms travellers never call on and whose business must be courted by advertising.

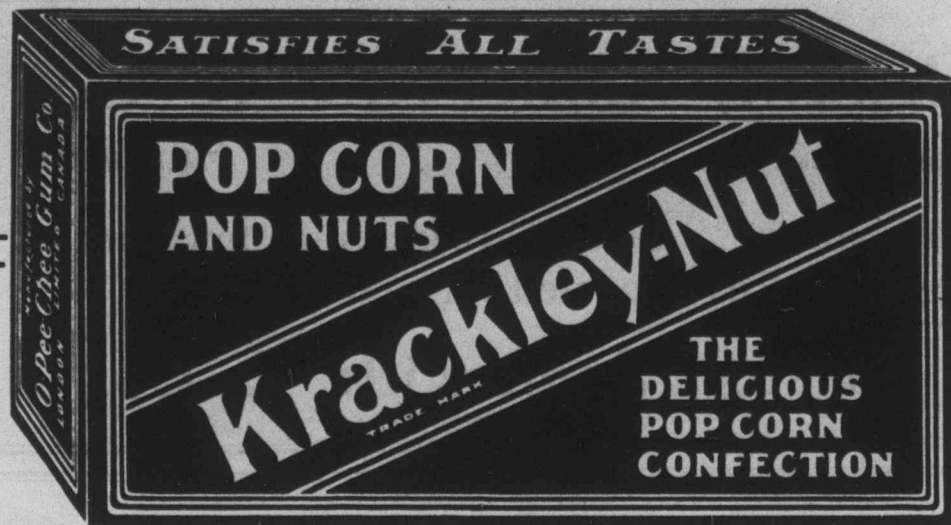
To spend \$300-\$1,200 a year for an all-the-year-round campaign of page spaces in one or other of the following retailers' newspapers is cheap business insurance:

CANADIAN GROCER	- - - -	(Weekly)
HARDWARE AND METAL	- - - -	(Weekly)
DRY GOODS REVIEW	- - - -	(Monthly)
MEN'S WEAR REVIEW	- - - -	(Monthly)
BOOKSELLER AND STATIONER	- - - -	(Monthly)
SANITARY ENGINEER	- - - -	(Semi-Monthly)

Keep a page advertisement in the business paper your customer and wanted customer read. Your travellers will get business more easily, and the \$10 or so a day it costs to keep them out will be getting you bigger orders.

Send for copies, etc., of the above-named retailers' newspapers. Find what firms are using them and how they are using them, and study the papers on their editorial side, observing their downright money value to retailers; addressing the publishers.

The MacLean Publishing Company, Limited
Toronto, Canada



There's real value for your customers in
KRACKLEY-NUT
 and
LONG TOM POPCORN

Full value for the money, even at the slightly increased prices which the 100% advance in the price of corn and the higher cost of labor made absolutely imperative.

The advance is but trifling anyway. Krackley-Nut, the big "five center," goes to seven and eight cents (according to territory), and Long Tom from one to two cents. Compare this with the 100% price boost in other goods.

And remember—the quality of Krackley-Nut and Long Tom Popcorn has popularized them with everybody, young and old.

The nutritive properties of popcorn confectionery are well known, being equal to and greater in value than many varieties of food in daily use.

This fact, taken with the tasty deliciousness of popcorn, places "Krackley-Nut" and "Long Tom" in the front rank for food value.

Do not hesitate to recommend them to your customers.

Your wholesaler can supply you with Krackley-Nut and Long Tom. Order now and see how well they sell and the profits they give you.



O-Pee-Chee Gum Co.
 Limited
 LONDON CANADA

Bristol, Somerville & Co.

(Formerly Geo. E. Bristol & Co.)

Hamilton

Buy Salmon. Stocks are getting down, much higher prices expected for new pack.

Bristol, Somerville & Co.



Summer Weather
creates a
big demand for
**BARNES
GRAPE JUICE**

A Pure Concord
Temperance Beverage of undoubted
wholesomeness—a beverage that
repeats regularly and gives the dealer
a good profit.

The
Ontario Grape Growing
and Wine Mfg. Company
ST. CATHARINES, ONTARIO



Always Satisfactory

Good housewives know from experience that Wonderful Soap possesses every requisite quality that a thoroughly satisfactory household soap should possess.

And grocers selling it are well aware of its splendid profit-making qualities.

Another good seller—Crystal Soap; Chips.

Guelph Soap Co.
Guelph, Ont.

BECAUSE Furnivall quality embodies all that the most particular housewife can demand in purity and deliciousness, these Canadian-made jams are growing more popular daily. Ask any of these agents to ship you a supply.

FURNIVALL-NEW, Limited
Hamilton, Canada

Furnivall's

FINE
FRUIT
PURE JAM

AGENTS:—Ontario—MacLaren Imperial Cheese Co., Ltd., Toronto; H. J. Sykes, 736 Elgin St., Ottawa, Ont. Montreal—George Hodge & Sons, Limited. St. John, N.B.—MacLaren Imperial Cheese Co. Halifax, N.S.—MacLaren Imperial Cheese Co. Sydney, N.S.—A. E. Sheppard. Hamilton—B. M. Griffin. Calgary, Alta.—MacLaren Imperial Cheese Co., Ltd. Edmonton, Alta.—MacLaren Imperial Cheese Co., Ltd. Saskatoon—The H. L. Perry Co., Ltd. Manitoba—The H. L. Perry Co., Ltd., Winnipeg.

ECONOMY

TARTARINE

is guaranteed equal to Cream of Tartar for all Baking Purposes and costs about one-fourth the price.



Tartarine sold by leading jobbers.

Litster Pure Food Co.
Limited
TORONTO



A 10c. Can for 5c. and premiums for Trade Marks

That is the selling proposition you get in Babbitt's Cleanser.

The Housewife knows Babbitt's. It only needs a little selling effort on your part to keep your stock moving briskly.

Babbitt's Cleanser is always reliable. That's the reason it repeats.

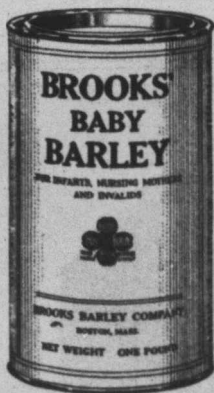
Wm. H. Dunn Limited, Montreal
General Representatives for Canada
DUNN-HORTOP, LIMITED, TORONTO
Special Agents

This is the barley

—that, because of its purity, freshness and high quality has won the endorsement of the highest Infant Specialists.

BROOKS' Baby Barley

Fast Seller. Good Profits. Satisfied Customers.



Order from your wholesaler.

Three Sizes

1/2 lb., per doz.	- \$ 2.30
1 " " "	- 3.80
3 1/2 " " "	- 11.50

Agents for Canada:

Harold F. Ritchie & Co., Limited
TORONTO

Made by BROOKS BARLEY CO., Boston, Mass.



The World's Best

Of all the pure foods made or sold in Canada, there is none that holds a higher place in the Grocer's esteem than

Windsor Table Salt

Made in Canada

It has been his standard of purity for years —and has always maintained its well-earned reputation as the "Canadian Salt without a fault."

THE CANADIAN SALT CO. LIMITED

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

The service department of The Canadian Grocer will gladly assist manufacturers at home and abroad in making arrangements with the firms in all parts of Canada whose announcements appear on this page.

WESTERN PROVINCES

MANITOBA
SASKATCHEWAN

Wholesale Grocery Commission
Brokers

ALBERTA
WESTERN ONTARIO

H. P. PENNOCK & CO., Ltd.

Head Office: WINNIPEG Manitoba

We solicit correspondence from large and progressive manufacturers wanting active and responsible representation west of the Great Lakes. An efficient selling organization, and an old-established connection with the trade, place us in a position to offer you unexcelled facilities for marketing your products. Write us now.

"Always On The Job"

The H. L. Perry Co., 214-216 Princess St., Winnipeg

As your Selling Agents, we can make a big success of your Account.

STORAGE

DISTRIBUTING

FORWARDING

PUGSLEY, DINGMAN CO., LIMITED
JOHN TAYLOR & CO., LIMITED
ETC., ETC., ETC.

We represent some of the best manufacturers, of whom the above are examples. We will give your line the same attention.

F. D. COCKBURN CO.
WINNIPEG

MANUFACTURERS:

Do you require first class representation?
Write us. Satisfaction guaranteed.

GEO. W. GRIFFITHS & CO., LTD.
Manufacturers' Agents and Commission
Brokers

402 Chamber of Commerce
Winnipeg - Manitoba

The Canada Nut Co., Limited

"Specializing in Shelled Peanuts."
Large stock always on hand.

VANCOUVER, B.C.

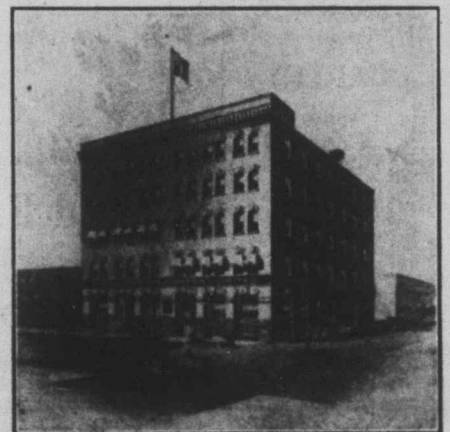
Sell your product to the West through this House

Our long-established prestige is at your service. Our men are keen; they cover the Western field constantly. Nine of them do retail work exclusively. They'll get you quick results.

We will send you full particulars and any information at our disposal. Write to-day to

SCOTT-BATHGATE CO., LTD.

140 Notre Dame Ave. E., WINNIPEG



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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WHOLESALE GROCERY BROKERS

*Manufacturers' Agents
Commission Merchants*

- W. H. ESCOTT CO. Ltd., Winnipeg, Man.
- W. H. ESCOTT CO. Ltd., Regina, Sask.
- W. H. ESCOTT CO. Ltd., Saskatoon, Sask.
- W. H. ESCOTT CO. Ltd., Calgary, Alta.
- W. H. ESCOTT CO. Ltd., Edmonton, Alta.
- W. H. ESCOTT CO. Ltd., Fort William, Ont.

Est. 1907. Write us.
Correspondence Solicited.

Head Office and Warehouse, 181-183 Bannatyne
Ave. E., Winnipeg, Can.

THE
Robert Gillespie Co.
MALTESE CROSS BUILDING
WINNIPEG

**IMPORTERS, BROKERS
MAN'F'S. AGENTS
GROCERY, DRUG AND
CONFECTIONERY
SPECIALTIES**

**Winnipeg Warehousing
Co., Winnipeg**
Prompt and Efficient
SERVICE

Ship your consignments in our care. We have adequate trade facilities to handle any amount of business promptly. Goods distributed in Winnipeg or re-shipped to points west.

**WAREHOUSING
DISTRIBUTING
STORAGE**

WATSON & TRUESDALE

Wholesale Grocery Brokers and Manufacturers' Agents.

Have live men doing detail work throughout our territory. Manitoba Saskatchewan and Alberta. They get the business, and can get it for you. Write us, and we will explain our system.

120 LOMBARD STREET - - WINNIPEG, MANITOBA

Trackage
Storage
Distri-
bution

C. H. GRANT CO.

Wholesale Commission Brokers and
Manufacturers' Agents

1206 McArthur Bldg., Winnipeg

We have the facilities for giving manu-
facturers first-class service.

Warehouse Space To Rent

We have to rent in our Calgary warehouse two floors 50 x 110, and two floors in our Edmonton warehouse 50 x 120. These warehouses are located in the centre of the wholesale district, are of finest mill construction, and are equipped with two elevators. Lowest rate of insurance and good loading and trackage facilities. If you require warehouse space in Calgary or Edmonton, write our offices at these points.

DONALD H. BAIN Co.

Wholesale Commission Merchants and Brokers
WINNIPEG
Head Office

**Branches: Regina, Saskatoon, Calgary, Edmonton,
Lethbridge, Vancouver.**

Live sales forces at each of the above points. Fully equipped offices and warehouses. We are in an unexcelled position to handle storage and consignments, and to look after the distribution of cars.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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ONTARIO

DRIED AND EVAPORATED APPLES.

Apple Waste and Chops, Specialties
H. W. Ackerman
BELLEVILLE ONTARIO

Maclure & Langley, Limited
Manufacturers' Agents

Grocers, Confectioners
and Drug Specialists
12 FRONT STREET EAST TORONTO

Finest Sept. Parafined Cheese on Spot

W. H. Millman & Sons
Grocery Brokers
TORONTO

W. G. PATRICK & CO.
Limited

Manufacturers' Agents
and Importers
51-53 Wellington St. W., Toronto

W. G. A. LAMBE & CO.
TORONTO

Established 1885
SUGARS FRUITS



IT'S THE REAL MACKAY

MacKay's Pearl Barley Flour

Made - in - Canada. A "Barley Food" without a peer. A seller and a "repeater."

Just the thing for infants, invalids and old people. Gives a delightful flavor to soups and gravies.

Dealers should keep MacKay's well displayed and so link up with our widespread consumer advertising.

Your wholesaler has it.

Recommended by Dr. McGill, Ottawa, Dominion Medical Analyst.

John MacKay Co., Limited
BOWMANVILLE, ONT.

Only Exclusive Pot and Pearl Barley Mill in Canada

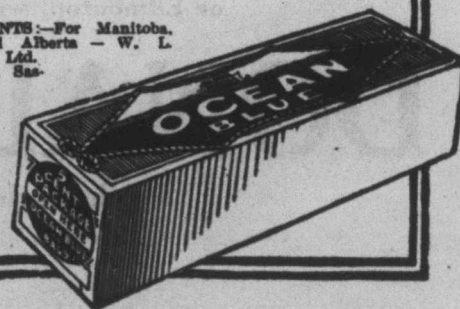
Your Window

is your best advertising medium, but it will not fully repay the time and thought spent on its arrangement if you omit from it the attractive packets of

OCEAN BLUE

Order from your Wholesaler.

WESTERN AGENTS:—For Manitoba, Saskatchewan and Alberta — W. L. MacKenzie & Co., Ltd. Winnipeg, Regina, Saskatoon, Calgary and Edmonton. For British Columbia and Yukon—Cresden & Avery, Rooms 5 and 6, Jones Block, 407 Hastings Street W., Vancouver, B.C.



EL ROI-TAN PERFECT CIGAR

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY

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QUEBEC

Complete Trade Connection.

JOHN E TURTON

Importer and Commission Merchant
55 St. Francois Xavier St. - Montreal
Wholesale and Retail

G. B. MacCALLUM & CO.

GROCERY BROKERS
489 St. Paul St. W., Montreal
Complete connection with the Grocery and Confectionery trade of Montreal. Daily Motor Delivery to all parts of City and Suburbs.

ROSE & LAFLAMME LIMITED

Commission Merchants
Grocers' Specialties
MONTREAL TORONTO

H. D. MARSHALL

Wholesale Grocery Broker
OTTAWA MONTREAL HALIFAX

J. R. GENEST

Wholesale Grain, Flour and Feed
SPECIAL—Pastry Flour
GROCERS SPECIALTIES
BOARD OF TRADE BUILDING, MONTREAL

FREEMAN and SHEELY

WHOLESALE GROCERY BROKERS
St. Nicholas Bld. - Montreal

MARITIME PROVINCES

C. B. HART, Reg.

Montreal, P.Q.
Grocery and Chemical Brokers
Commission Agents

Do you require representation in New Brunswick?
Schofield & Beer, St. John, N.B.
Commission Merchants
Agents for: Acadia Sugar Refining Co., Ltd., Halifax, N.S.; W. C. Macdonald, Regd., Montreal, P.Q.

Gaetz & Mosher

MANUFACTURERS' AGENTS AND GROCERY BROKERS
P. O. BOX 145 HALIFAX, N.S.

NORWEGIAN SARDINES (STYLED SMOKED SILD)

NOTHING LIKE IT!
NO BONES!
ALL MEAT!



A/s NORWEGIAN CANNERS' EXPORT OFFICE
Stavanger (Norway)
Apply: STANDARD IMPORTS, LIMITED, Montreal

More Marsh's

The quality of Marsh's Grape Juice is so excellent that customers come back for more after a first buy.

The Marsh Grape Juice Company
Niagara Falls, Ontario

MacLaren Imperial Cheese Co., Ltd., Ontario.

Rose & Laflamme, Ltd., Montreal, Que.



Fearless and Entertaining

This is the most momentous time in history, and you want your reading to keep you abreast of what is happening in the world. You want articles that are timely, vital, fearless. Here's what is offered in June MACLEAN'S:

Must the British Empire Cease to Exist?
Must all nations, as separate nations, cease to exist? Read what is said on this subject by - - - - -

H. G. Wells

When a thousand guns play on a single trench, what happens in that trench? A powerful description by one who lived through it by - - - - -

Geo. E. Pearson

A soul-stirring ballad of the trenches by **salvanizing the Government at Ottawa.** An article on the work of the Ginger Group.

Robert W. Service

A gripping mystery story by - - - - -

Arthur Stringer

The Three Sapphires—A new serial story combining Hindu mystery and war intrigue by a great Canadian novelist.

W. A. Fraser

News of the World in Brief

The following articles are reprinted as representing the best from the best magazines the world over:

- Is This Germany's Plan?
- Is Japan Seeking a New Ally?
- How Allied Victory Was Lost.
- Is Foch Another Napoleon?
- How Germany Annexed Turkey.
- The Death of General Maude.
- That Mysterious Long Range Gun.
- How Bolo Pasha Was Caught.
- The World is Growing Warmer.
- Super-Kaiser or Little Willie?



JUNE MACLEAN'S

“Canada's National Magazine”

At All News Stands - 20c.

Tea Import Prices

☛ All import quotations for *Ceylon, Indian, Japan and China* Teas are from seven to twelve cents per pound higher than local prices on spot stocks.

☛ We believe they will be even higher throughout the year.

☛ The merchant who will purchase at present for requirements for the year, will have considerable advantage over his competitors.

What will you require? We have the stock.

KEARNEY BROS., LIMITED

TEA AND COFFEE
MERCHANTS

33 ST. PETER ST.

MONTREAL, QUE.

Do you need a good man?

Are you looking for a suitable partner, a wide-awake clerk, or an aggressive salesman?

Our Want Ad. Page is the most direct, the surest way to reach the man you want. The men who will read your ad. in the CANADIAN GROCER are men of ambition, keen-edged fellows—the very best class from which to select the man to fit in with your requirements.

And it only costs you two cents a word to talk to these men through a CANADIAN GROCER Want Ad. Just two cents a word to reach your man quickly!

Send along your ad. to-day. Forms close Tuesday each week. Rates: 2c word first insertion, 1c word each subsequent insertion; 5c extra for Box No. per insertion.

Send along your ad. to-day.

The Canadian Grocer
143-153 University Ave., Toronto

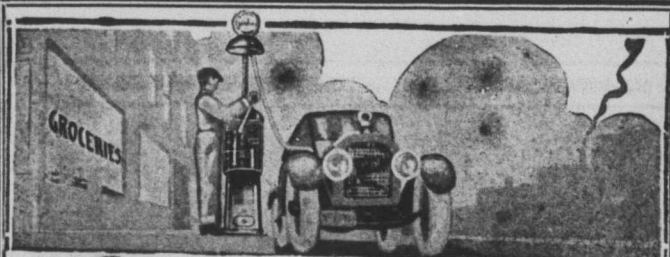
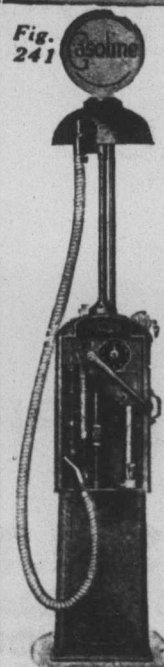


Fig. 241



BOWSER

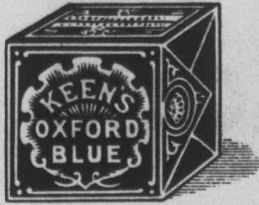
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CANADIAN GROCER

Vol. XXXII.

TORONTO, JUNE 14, 1918

No. 24

Important Changes in Restrictions

Almost Complete Reversal of Original Order Obtained—Only One or Two Items of First-class Importance to Fruit Trade Now Restricted—Other Food Commodities Not so Fortunate

THE drastic restrictions that were imposed upon the import of luxuries, with the idea of correcting the very adverse trading balance existing between Canada and the United States, have been modified in a most pronounced way as far as it affected the items of fruits and vegetables.

The embargo as it originally appeared in regard to these lines meant the practical limination of the wholesale fruit trade of Canada. The so-called luxury lines that were prohibited included a great many of the established staple lines of trade, the lines moreover that showed some profit to the wholesaler, which is something that cannot be said of all the lines handled. The original list of restrictions comprised the following:

Fruits and Vegetables—Blackberries, gooseberries, raspberries, cherries, strawberries, cranberries, currants and grapes, peaches, plums, quinces, apricots, pears and nectarines, mangoes, plantains, pomegranates and pineapples. In the vegetables are sugar beets and fresh tomatoes.

This represented the bulk of the soft fruits from California, and tomatoes one of the most important items of the trade.

Strong Protest from West

From all directions came complaints at the drastic action. Especially was this the case from the prairie provinces. In the East, the productive Niagara district assures supplies of fruit during a certain limited season, but the West depends very largely for its supplies on the fruit from California and other southern states. The embargo as imposed practically shut off the supply of these softer fruits from about half of the population of the Dominion.

Fruits Not a Luxury

Moreover, while classed as luxuries, many of these fruits and vegetables have become so generally used that their prohibition would have been a severe blow to the schemes of conservation being fathered by the Canada Food Board.

The original order was unquestionably introduced without very profound consid-

eration of the bearing of the question as regards to fruit. The fact that these fruits were grown in Canada seemed a good and sufficient reason why they should be prohibited from import. The framers of the regulation failed to realize, however, the limited nature of the Canadian fruit season, due to climatic conditions, and the order as originally framed would have meant that Canada would have been practically without fruit during nine months of the year. In order that some change might be made so that it would make it less serious, and would ensure the fruit men being permitted to continue business representative merchants from Montreal, Toronto and Ottawa, and representatives of Western firms waited upon the War Trade Board and presented their case.

A Complete Reversal

They were successful beyond their wildest dreams, a success that makes it only too manifest that the Board in question was but ill posted on the actual situation. The restrictions as they now appear are in the majority of instances very minor affairs. The list of prohibited fruits and vegetables is as follows:

Blackberries, gooseberries, currants, cucumbers, watermelons, artichokes, shallots, green peas, romane, parsnips, salsify, pomegranates, quinces, nectarines, mangoes, egg plants, green peppers, Brussels sprouts, mushrooms, parsley, endives, beets, turnips, and asparagus.

This list may with one or two exceptions be truly characterized as luxuries. The only items appearing in it of real importance are cucumbers, which are imported in large quantities from Florida, Alabama, South Carolina and Maryland from April to July, and which represent a very sizable item of trade, and watermelons that are imported from Florida and Georgia from June to August. Asparagus is imported from California in fair quantities during the early months of the year. With these three exceptions however, the list is not one that will carry dismay to the heart of the average merchant. They are imported, it is true, but to satisfy a more or less exclusive trade only. Even the names may be

strange to many grocers who have handled fruit for years.

Essential Fruits and Vegetables Not Prohibited

Moreover, this is as it should be. The fruits permitted entry are the fruits that have become a household word with people of all classes and that are an essential part of the business of the retail grocery and provision trade.

The lines that are now permitted to enter Canada as before the embargo was broached are as follows:

Oranges, lemons, bananas, grape fruit, strawberries, pineapples, raspberries, peaches, pears, plums, grapes, cherries, cantaloupes, cranberries, cabbage, tomatoes, celery, cauliflower, beans, carrots, spinach, onions, potatoes and apples.

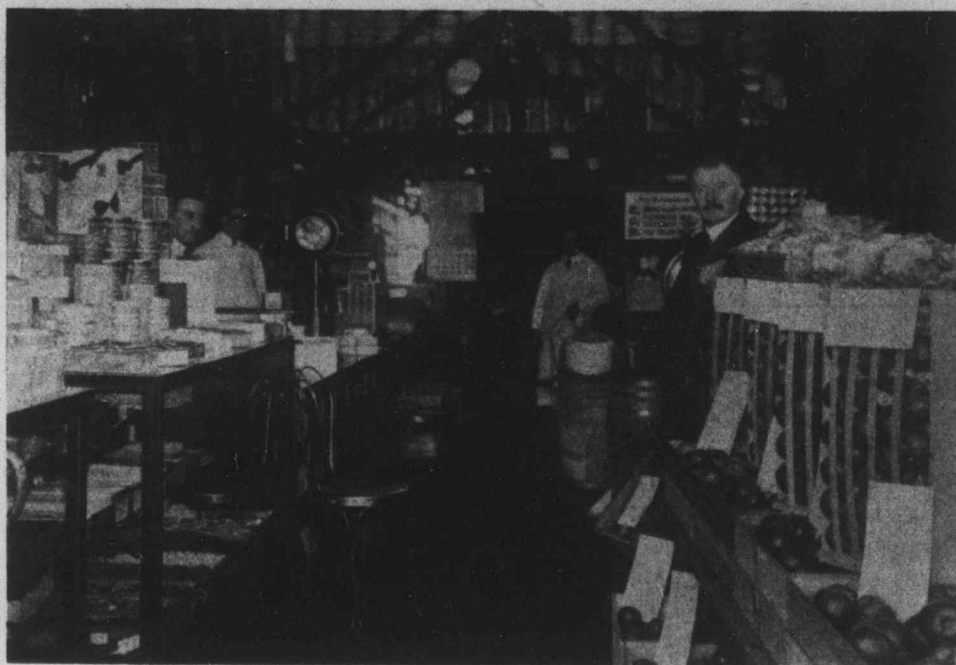
Loss in Duty Would Have Been Serious Item

When it is remembered that the average of these fruits bore a duty of 30 per cent., plus a war duty of 7½ per cent., that strawberries carry a duty of two cents a small box, that cantaloupes require a duty of 3 cents apiece or roughly about a dollar and a half a case, it is not difficult to see the revenue that the Government was throwing away in order to make a very small improvement in the balance of trade.

Most of the goods that were on order at the time the embargo was imposed will be available for the trade, as cars will be allowed to cross the line until June 16.

Other Lines Not So Fortunate

Other lines of interest to the grocer have not been so fortunate. There have been no changes as far as the restrictions on nuts are concerned. Nor has it been possible to get definite information as to what the practice in the matter will be. As confectioners were practically assured, however, at the time their supplies of sugar were curtailed that they would be permitted to get other necessary supplies to take their place, it is generally believed by handlers that they will be licensed to import supplies sufficient to meet this demand. Some im-



A view of the attractive interior of The Table Supply Co., corner of Jasper and 107th Street, Edmonton, Alta. The figures appearing in the picture are, on the left, F. Grody, who went to France some time ago and has been killed in action, and behind him James Black. On the right-hand side the first figure is John Black, proprietor of the store, and in the rear, Mr. Tait.

porters have already been notified that their applications for licenses have been approved, and have sent in records of goods that they already have on order. The same is the case in regard to peels. From this fact it is generally argued that there will be some supplies permitted entry, but handlers are quite prepared for the probable restriction of such imports to the requirements of the manufacturing industries, and do not anticipate that there will be any surplus for general distribution.

THE SALE OF ICE CREAM

Under New Regulations Promulgated by the Canada Food Board Sellers of Ice Cream Must Be Licensed

The Canada Food Board has recently given a pronouncement on the somewhat vexed question as to whether or no a grocer's license covered the privilege of selling ice cream in cones or otherwise.

Under this new ruling any merchant dealing in ice cream will be required to have a license so to do. This license must be secured by July 1 and is obtainable on application from the Canada Food Board License Division at Ottawa, or from any of the provincial branches of the Retail Merchants' Association.

The fees for this license are \$2 for every \$20,000 worth of business so that they do not represent a very serious item. The same ruling does not apply to cakes and pastry, as custom has decided that a small portion of this trade is an essential part of the retail grocer's business, and there is no intention on the part of the Canada Food Board to unnecessarily upset any of these established customs.

In the case of ice cream, however, there is the matter of the consumption of sugar and cream to be considered, and for this reason it was judged advisable to put this item under license.

POTATO PROSPECTS IN THE SOUTH

Canada Draws Large Supplies of Potatoes From the Eastern Shore of Maryland and Virginia in the Next Few Months

THE Canadian trade which secures heavy shipments of its potatoes during the next couple of months from the Eastern Shore of Virginia, U.S.A., will be interested in a brief account of crop conditions in this field. This is issued by the office of the Eastern Shore of Virginia Produce Exchange, Onesy, Accomac Co., Va., and reads in part as follows:

"Irish Cobbler" Potatoes—We estimate the total acreage on the Eastern Shore of Virginia to be about 45,000, which is only about 60 or 65 per cent. of last year's plantings. This reduced acreage has been made necessary by conditions brought on by the war—mainly the shortage of labor and the greatly increased cost of fertilizer.

For some weeks have been watching closely the progress of potato fields in order to give as nearly as possible an accurate forecast for the approaching season. Weather conditions have not been ideal, yet a large percentage of fields is looking thrifty and vigorous, and with favorable weather conditions from now on should have a good yield and excellent quality.

From present indications the car lot movement should begin around June 10 and regular supplies should be forthcoming from that date until some time in August.

While the output on the Eastern Shore this year will not be nearly as great as in former seasons, expect to market a larger percentage of this year's total than ever before.

Due to labor shortage, which will prevent the potatoes from being harvested with the usual celerity, do not expect

any extremely heavy movements at any one or more periods during this shipping season, but instead a moderate movement throughout the entire season, which may cause shipments to be prolonged and continue later than usual.

Sweet Potatoes—Acreage in these will be slightly increased over last year, and, with favorable weather conditions, this district should market this season about 5,000 cars. Shipments should start around August 1 to August 10.

REGARDING THE SALE OF DRUGS IN GROCERY STORES

An Ontario subscriber to CANADIAN GROCER has forwarded a letter received from the Department of Trade and Commerce in response to an enquiry as to whether there is any restriction on the sale of aspirin in grocery stores. The letter reads as follows:

"I beg to state that a search has failed to disclose any Dominion statute by which there is a list of drugs which are prohibited from being dealt with by grocery stores.

"I communicated with the Inland Revenue Department and they can throw no light upon the matter at all.

"Possibly the trouble complained of is dealt with by some Provincial Act."

The Department of Trade and Commerce is of course correct as far as the strict letter of the communication is concerned. There is no act that directly forbids grocery stores from handling drugs.

There is, however, the Ontario Pharmacy Act that while not expressly stating that grocers may not handle such drugs, gives a long list of drugs that can only be sold by a registered pharmacist, and consequently does imply that these goods are not salable by any grocery store. There is also a Dominion Act dealing with the sale of opium and other drugs, that by implication rules out the grocer.

Analyzing the Luxury Embargo List

How the Estimated Saving of \$70,000,000 is Made Up—Reason For the Ban Imposed and the Percentage of Canada's Total Trade

CANADIAN luxury imports—as the Federal Government defines luxuries or war-time essentials—during the war period are estimated to have reached a grand total approximating \$70,000,000.

A compilation for CANADIAN GROCER for the fiscal years 1914-15, 1915-16, 1916-17, and for the ten months of 1917-18 ending February 1st last shows the imports of non-essentials which are included in the Government's first list of prohibited importations to have aggregated \$65,546,000, as follows:

1914-15	\$15,514,500
1915-16	13,644,800
1916-17	18,985,300
1917-18	17,401,400
	\$65,546,000

The Government's edict barring purchases of non-essentials abroad may be separated under nine distinct heads. A summary of the extent of Canadian buying in these nine classes during the period of the war is given in table No. 1.

It will be immediately clear that while no striking impression has been made upon the total of Canada's foreign buying, the Government, however, has at least made a start. Further progress in pruning down Canada's luxury imports may be expected now that a starting point has been reached. In the calendar year 1917, for instance, Canada's imports reached a total of \$1,005,134,000, so that the ratio of now prohibited importations is less than 2 per cent. of the total of Canada's foreign buying.

The banning of this buying abroad is designed to correct an unfavorable trade position, not in the total of Canada's foreign trade, for Canada now has a favorable world balance of \$600,000,000 but in the United States, where the Canadian dollar has been at a discount because of an adverse trade balance of \$300,000,000. Analysis of the goods now under the ban shows that at least 75 per cent. are obtained in the United States, and to that extent the prohibitory measure will be accepted in the spirit in which the Government has enacted it.

A more detailed idea of the scope and extent of the order-in-council is given in table No. 2, which illustrates the extent of Canadian buying in these classes in each year of the war period:

TABLE NUMBER 1.				
	1914-15	1915-16	1916-17	1917-18
Sports	\$1,743,200	\$1,240,100	\$1,439,800	\$ 413,700
Fruits	4,012,200	3,566,100	4,939,300	5,763,300
Vegetables	449,700	418,200	530,100	545,000
Autos	1,157,000	945,600	1,040,500	647,600
Perfumery	593,700	553,600	669,900	657,800
Jewellery	1,458,800	1,158,800	1,442,500	971,200
Marble	407,400	149,600	179,900	169,600
	\$15,514,500	\$13,644,800	\$18,985,300	\$17,401,400

TABLE NUMBER 2.				
Sporting Goods				
Article—	1914-15	1915-16	1916-17	1917-18
Billiard tables, etc.	\$ 30,700	\$ 7,900	\$ 3,200	\$ 20,500
Pleasure boats, etc.	35,300	25,300	28,900	32,000
Cartridges, etc.	703,200	285,000	279,600	205,600
Powder	147,800	354,500	404,100	10,500
Sport bags, etc.	34,900	6,300	4,100	2,300
Skates	38,200	33,400	34,100	35,400
Guns, etc.	723,500	508,500	665,200	184,000
Fish rods	29,600	16,200	20,600	23,400
	\$1,743,200	\$1,240,100	\$1,439,800	\$ 413,700

Fruits and Nuts				
	1914-15	1915-16	1916-17	1917-18
Nuts	\$1,721,600	\$1,596,000	\$2,328,600	\$2,527,800
Berries . . . . .	.....	7,000	5,000	4,000
Blackberries	589,100	428,500	542,100	674,000
Cherries	102,300	48,700	59,700	107,000
Cranberries . . . . .	.....	92,000	135,000	101,100
Currants . . . . .	.....	500	100	100
Grapes	317,200	327,900	440,500	440,000
Peaches	340,700	240,500	353,500	496,800
Pineapples	305,400	270,500	270,400	312,400
Plums	251,800	182,600	293,600	409,100
Quinces	384,100	271,900	510,800	691,000
	\$4,012,200	\$3,566,100	\$4,939,300	\$5,763,300

Vegetables				
	1914-15	1915-16	1916-17	1917-18
Fresh tomatoes	\$ 449,700	\$ 418,200	\$ 491,100	\$ 521,200
Sugar beets . . . . .	.....	.....	39,000	24,000
	\$ 449,700	\$ 418,200	\$ 530,100	\$ 545,200

Sweets, Confections, Etc.				
	1914-15	1915-16	1916-17	1917-18
Preserved ginger	\$ 20,800	\$ 12,600	\$ 40,000	\$ 20,000
Jellies, etc.	402,100	208,600	150,400	27,400
Sugar candy, etc.	724,100	626,400	712,100	370,200
Lime juices (10 mos.) . . . . .	.....	98,000	138,000	230,000
	\$1,157,000	\$ 945,600	\$1,030,500	\$ 647,600

Automobiles				
	1914-15	1915-16	1916-17	1917-18
Passenger (50% of to. imp.)	\$2,444,300	\$2,544,600	\$4,291,300	\$4,462,700
Auto parts (50%)	1,083,100	2,275,200	3,600,000	2,798,700
	\$3,527,400	\$4,820,800	\$7,891,300	\$7,261,400

Paintings				
	1914-15	1915-16	1916-17	1917-18
Paintings, etc.	\$1,163,000	\$ 792,000	\$ 852,000	\$ 971,600
	\$1,163,000	\$ 792,000	\$ 852,000	\$ 971,600

Perfumery				
	1914-15	1915-16	1916-17	1917-18
Perfumery, etc.	\$ 593,800	\$ 553,600	\$ 669,900	\$ 657,800
	\$ 593,800	\$ 553,600	\$ 669,900	\$ 657,800

Gold and Silver				
	1914-15	1915-16	1916-17	1917-18
Jewellery	\$ 898,100	\$ 689,600	\$ 966,600	\$ 711,700
Manufactures of	560,700	469,200	475,900	260,500
	\$1,458,800	\$1,158,800	\$1,442,500	\$ 971,200

Marble				
	1914-15	1915-16	1916-17	1917-18
Manufactures of	\$ 407,400	\$ 149,600	\$ 179,900	\$ 169,600
	\$ 407,400	\$ 149,600	\$ 179,900	\$ 169,600

A number of modifications have been made in the original order in regard to the varieties of fruit under embargo, so that some of the heaviest items in the above list are not now affected.

Assured a Fair Trading Profit on Fixed Price Articles

United States Adopts a Novel Policy in Licensing Certain Foods and in Protecting the Seller by Prohibiting the Selling of These Goods Below Cost

AN interesting development has taken place in the grocery trade of late in the action taken by the United States Food Control Department in licensing certain food products, and then protecting the seller by prohibiting the selling of these goods below cost. There has been no statement as to what constitutes a fair profit, but it is believed that this will include freight charges as well as the cost of the goods, and a fair percentage for overhead.

The Interstate Grocer, St. Louis, in commenting on the matter, has this to say regarding the methods to be adopted:

"While no action will be taken against dealers selling lower than the prices published as fair, yet when such prices 'are distinctly below cost for the purpose of promoting trade,' the perpetrators will be proceeded against.

"Moreover, the trade is permitted to charge a greater margin than those indicated, but the retailers must be prepared to justify such action as otherwise punitive action will follow. Instructions have been given to food administrators that the gross margins cannot be changed by local administrators until the Washington officials have been notified of such intentions.

"Leaders in the retail trade freely agree that the profits arranged are fair and provide sufficient margins for almost any retail grocer and they expressed themselves as fully satisfied. Especially is this true in the light of the fact that this policy is to be general all over the United States, and that the local administrators will not have the power to independently or arbitrarily change these margins of profits. Thus, the retail grocers of the country are assured of a reasonable profit.

While the administration does not give any reason for the margins which it has laid down, it is understood that the controlling factor that was given considerable attention is the fact that no speculative profits are permitted under the rules and regulations and that, therefore, it was necessary to provide for profits that would cover overhead expenses and leave a net. This is in line with the announced policy of the Food Administration that the trade was entitled to a reasonable margin of profit in order to keep business in a healthy state.

While no action will be taken against grocers selling at lower prices than the list announced by the respective city and county administrators that, nevertheless, where a retailer or anyone else offers or sells groceries that are distinctly below the cost for promoting trade that action will be taken against such stores.

In other words, this means that chain stores, mail order houses and other stores that offer goods at below cost such

action will be considered a violation of the Food Administration rules and regulations.

The instructions to food administrators states that the range of profits means that the minimum is to be the maximum for the cash-and-carry stores and the maximum profits are to be the minimum for credit and delivery stores. This holds good unless, of course, either can prove that their overhead is higher and they are entitled to more than the specified margins. In other words, in the case of rice, on which the trade is allowed 20 to 25 per cent., the 20 per cent. is to be the maximum for a cash and carry store, while the 25 per cent. is the maximum for the credit and delivery stores. Either can sell below that percentage of profit provided the price is not 'below cost.'

FORECASTING THE CANADIAN CROP

There are always uncertainties in respect to the actual harvesting of the many crops, but a review of the present outlook will hardly be amiss and should give the trade some idea as to what may be expected under normal weather conditions from now forward.

Tomatoes—These are practically all set out, and the plants are looking fine. With favorable weather conditions there should be a large crop.

Corn—The seed is not good, and although weather conditions are considered favorable, the corn crop is not thought likely to be a heavy one.

Peas—Reports indicate these are now looking fine and weather conditions may be termed almost ideal.

Strawberries—The pack will, it is thought, be a small one.

Peaches—Growers advise that the crop will be not more than 50 per cent. A great many trees were winter-killed on account of severe weather conditions in winter. Niagara Peninsula is the only source of supply.

Pears—Only limited quantities of these are grown in Canada, never enough to provide a surplus. Should the import of fresh pears be cut off, the pack will be very small.

There is a heavy blossom of cherries and apples, and a big crop is looked for.

RESTRICTIONS ON IMPORT OF EXTRACTS WILL HELP CANADIAN MANUFACTURER

The recent order in council passed by the Dominion Government prohibiting, among other things, the import of flavoring extracts, custard and jelly powders, lime and fruit juices, will, it is thought, be a good thing for the Canadian manufacturer. Already some manufacturers are making arrange-

ments to take care of greatly increased business, and now that sugar supplies are more plentiful, capacity production will once more be the order of the day.

There is a little uncertainty over the interpretation of the order as it applies to lime juice. If this refers to raw lime this trade will largely cease on absorption of present stocks. Lime is in heavy demand by the British Government for the use of the navy, and some question as to whether this will be released for Canadian domestic trade exists.

In some quarters it was intimated that Canadian manufacturers are already enjoying an increasing export business on extracts, custard powders, etc., shipments being made to Great Britain, Newfoundland and the British West Indies. The Maritime Provinces and British Columbia, which have been heavy importers of these lines from the United States, will have to depend altogether now on the Canadian manufacturer, and prospects generally are considered very promising.

TAPIOCA NOT UNDER EMBARGO

There has been an impression abroad that tapioca had been placed under embargo. In response to an enquiry on this matter the Canada Food Board states that there is no embargo on the product, nor are they contemplating placing an embargo on the importation of tapioca into Canada at the present time.

SAVING TIN IN ENGLAND

In the summer of 1917, owing to the shortage of tin plate, steps were taken to find a substitute for packing army jam. After experiment a cardboard container was evolved for the purpose and manufacture was commenced on a small scale in August.

The use of the container was gradually extended to other supplies than jam and manufacture developed till, at the present time, there is an output of more than 3,000,000 containers weekly.

The bulk of these are of 2-pound size, but a proportion are of 1-pound and 5-pound sizes, the three sizes being used as substitutes for tinned packages.

A further great saving of tin plate is anticipated by the use of a large cardboard box, of specially prepared material, for packing biscuits and dried vegetables, an order for 200,000 of which has been placed for experimental packing. The use of this box is expected to save at least 100 tons of steel for every 1,000 tons of biscuits packed.

HAWAIIAN SUGAR FOR B. C.

The United States Federal Sugar Administration, it has been announced, has arranged for the shipment of 25,000 tons of Hawaiian sugar to British Columbia refineries at Vancouver to meet the shortage of raw sugar brought about by lack of bottoms to transport the supply of the Fiji Islands as previously. The San Francisco price and freight rate will prevail.

Further Records of Half Holidays

Addition to List Published in Last Week's Issue Makes Record More Complete—Most Towns Adopt Weekly Closing

IN last week's issue there was published a record of many towns and cities in the different provinces of the Dominion which have adopted a half-holiday closing or closed during the evenings. The accompanying list makes the array more complete. The list is published with the idea of assisting travelers and other business visitors to make the best possible use of their time in these days of curtailed train service.

ALBERTA

EDMONTON—Stores close Wednesday afternoon, and every evening except Saturday.

VERMILION—Wednesday afternoon at 1 o'clock, June, July and August.

SASKATCHEWAN

WEYBURN—No half-holiday. Stores close every evening except Saturday at 6 p.m.

MELFORT—No half holiday. Stores close at 6 p.m., except Saturday.

MANITOBA

SELKIRK—No half holiday. Stores close every evening except Saturday.

ONTARIO

BEAMSVILLE—No agreement re half-day closing yet. Stores close nightly except Wednesday and Saturdays.

BOWMANVILLE—Stores close Wednesday 12.30, June, July, August and September, and every evening except Saturday.

BRACEBRIDGE—Stores close Thursday 1 p.m., June, July and August, and evenings except Saturday.

BRIGHTON—Stores close Wednesday noon, June, July and August, and every evening except Thursdays and Saturdays.

BRUCE MINES—Stores close Wednesday, May to September inclusive, and on Monday, Wednesday and Friday evenings.

BLIND RIVER—Stores close Thursday 12.30, May 30 to Sept. 15, and every evening except Wednesday and Saturday.

BROCKVILLE—Stores close Wednesday afternoon, June, July and August, and every evening except Saturday.

CALEDONIA—Stores close Thursday 12.30, June, July, August and September.

CHATHAM—Stores close Thursday 12.30, June to September, and every evening except Saturday.

CHELMSFORD—No half-holiday. Stores close Tuesdays, Thursdays and Fridays.

CORNWALL—No half-holiday.—Stores close Mondays, Wednesdays and Friday evenings.

CLINTON—No half-holiday. Stores close every evening except Saturday.

DRESDEN—No half-holiday. Stores close Monday, Wednesday and Friday.

EGANVILLE—No half-holiday. Stores close nightly except Saturday during July and August.

ESSEX—Stores close Thursday 12.30, May to September inclusive, and Tuesday, Thursday and Friday evenings.

HESPELER—Stores close Wednesday from May to September inclusive, and every evening except Fridays and Saturdays.

HIGHGATE—Stores close Wednesday noon, May to September, and on Monday, Wednesday and Friday evenings.

LISTOWEL—No half-holidays. Stores close every evening except Saturdays.

MOORE—Stores close Thursday noon and on Monday, Wednesday and Friday evenings.

MARMORA—Stores close Wednesday noon, July and August, and Monday, Wednesday and Friday evenings.

MOUNT FOREST—No half-holiday. Stores close every evening but Wednesday and Saturday.

NIAGARA FALLS—Stores close Wednesday noon in the south end of the city during June, July and August, in centre and north end during July and August only, every evening but Saturday.

PRESCOTT—Stores close Wednesday noon and every evening except Saturday.

OTTAWA—No half-holiday. Stores close every evening except Saturday.

PRESCOTT—Stores close Wednesday noon, June, July, and August, and every evening except Saturdays.

RENFREW—No half-holidays. Stores close every evening except Saturday.

SIMCOE—Stores close Thursday noon, June, July and August, and every evening except Saturday.

SOUTHAMPTON—No half-holiday. Stores close every evening except Saturday.

TORONTO—Wednesday afternoon.

THESSALON—Stores close Wednesday noon, June, July and August, and September, and evenings except Saturday.

TRENTON—Stores close Wednesdays 12.30, and evenings except Saturday.

TOTTENHAM—No half-holiday. Stores close Mondays, Wednesdays and Fridays.

TWEED—Stores close Wednesday 12.30, June, July and August, and Monday, Wednesday and Friday evenings.

VANKLEEK HILL—No half-holiday. Stores close Mondays, Wednesdays and Fridays.

VERNER—No half-holiday. Open every evening.

WATERLOO—Stores close Wednesday 12.30 p.m., June, July and August, and evenings except Saturday.

WEBBWOOD—Stores close Thursday afternoon, July, August, and September, and evenings except Saturday.

WOODSTOCK—Stores close Wednesday afternoon, June, July and August, and evenings except Saturday.

WINGHAM—Stores close Wednesday 12.30 p.m., and every evening except Saturday.

QUEBEC

COWANSVILLE—No half holiday. Stores close Tuesday, Wednesday and Thursday evenings.

FIXED PRICES ON TOBACCO POSSIBLE

General Impression in United States That Price Fixing and Rationing Is Imminent

The impression is growing in the tobacco trade of the United States that it is only a matter of time till there will be a rationing of tobacco supplies and a set price established.

The reason for this is the decrease in production and the largely increased demand.

Joseph F. Cullman, Jr., an accepted authority on the matter, presiding at a recent gathering of the Leaf Tobacco Convention, outlined the situation as follows:

"If the situation becomes more serious than it is in France regarding the supply of tobacco, there is no doubt that the Government will ration the supply. As an instance of the Government's attitude may be mentioned the fact that some factories have already been requisitioned, which points to a precedent.

Crop Lighter Than Former Years

"Owing to hail and frost last season, there was a material decrease in domestic production, which seriously cut the normal production and brought about a shortage of domestic cigar leaf.

"The shipping situation aggravated the import of the wrapper supply, plus the fact that the tremendous consumption of tobacco in Europe has tended to add to the trouble.

"The Dutch Government requisitioned the other day at a very high price all the wrapper tobacco lying in Holland, with Sumatra, at about \$4.48 per half Dutch kilo (about one pound), to keep the home manufacturers supplied. This is about 100 per cent. higher than normal.

Cigar Wrapper Will Be Available

"Some New York firms have secured a license for 33,000 bales of Sumatra and Java tobacco. This is to be distributed among American cigar manufacturers on a commission basis. All the larger factories have made contracts for this tobacco, and the smaller factories will be taken care of on the same basis. The tobacco is leaving the islands now. It will ensure a year's supply of about three billion cigars. The total production of large cigars is about eight billions, of which from three to three and a quarter billions are cigars formerly sold at five cents or less, of the stogie class."

CANADIAN GROCER

MEMBER OF THE ASSOCIATED BUSINESS PAPERS
ESTABLISHED 1886

The Only Weekly Grocer Paper Published in Canada

JOHN BAYNE MACLEAN - - - - - President
H. T. HUNTER - - - - - Vice-president
H. V. TYRRELL - - - - - General Manager

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EDITORIAL BRIEFS

PRICE-FIXING is coming, states a despatch from Ottawa, to guard against Canadian dealers taking advantage created by the recent embargo. Fixed prices are a very dangerous thing to handle, practically every authority is agreed on that point including Canada's past and present food controller. It is very doubtful if any such policy will be considered.

* * *

YOU can't have your soap and eat it. That is the sorrowful situation that is facing the people of the British Isles. The scarcity of butter has so increased the demand for margarine, and many of the vegetable oils formerly used for soap are being diverted for the manufacture of that product; it may not be an attractive thought but speaking practically there is no question that people can more easily do without soap than without food.

* * *

TO JUDGE from the persistent prominence that the newspapers are giving to the reports of the quantities of food destroyed at the city incinerators, they must keep a reporter constantly on the spot. If they would send that reporter around to the establishments that they criticize they would begin to realize that in handling perishable products there is such a thing as unpreventable waste, and might possibly forget all that foolish raving about wholesalers destroying goods to maintain prices.

* * *

IN THE United States commerce reports appears this interesting item:

"The total value of the declared exports from the

Halifax consular district to the United States for the quarter ended March 31, 1918, was \$1,624,118 as compared with \$513,690 for the corresponding period of the previous year."

Lumber was the big item in this budget but not the only one. Halifax has faced her sorrows bravely, and everyone unites in hoping that her material prosperity may continue to increase.

A WORD TO THE GROCERY MERCHANT

THE live merchant everywhere wants a clerk who is worth more money. Not merely the clerk who wants more, but the one who is actually building business. Cheap and poor assistance is always expensive, and the better the salary you are able to pay the clerk, the better will be his service to you.

We are asking therefore that the merchant look over the clerks' contest, the details of which appear on another page of this issue, and urging that he should suggest to some one of his clerks the advisability of entering this contest. That is serving the clerk's interest, but in so doing it is also serving the interests of the store.

OF INTEREST TO THE CLERKS

ON another page of this issue there is given the particulars of a competition for clerks. It is a competition in which every clerk should be interested, and it is hoped that there will be many more entries in this contest before the final closing date. Where the clerk does not wish his name to appear in the matter, it will be withheld at his request, but the real name of the contestant must accompany each entry.

This contest is started with the sole reason of demonstrating the value of the clerk as a factor in salesmanship. No one is more interested than he in establishing this point. That way lies advancement.

We would like to see a representative of every town in this contest. It is worth your while to think of this now.

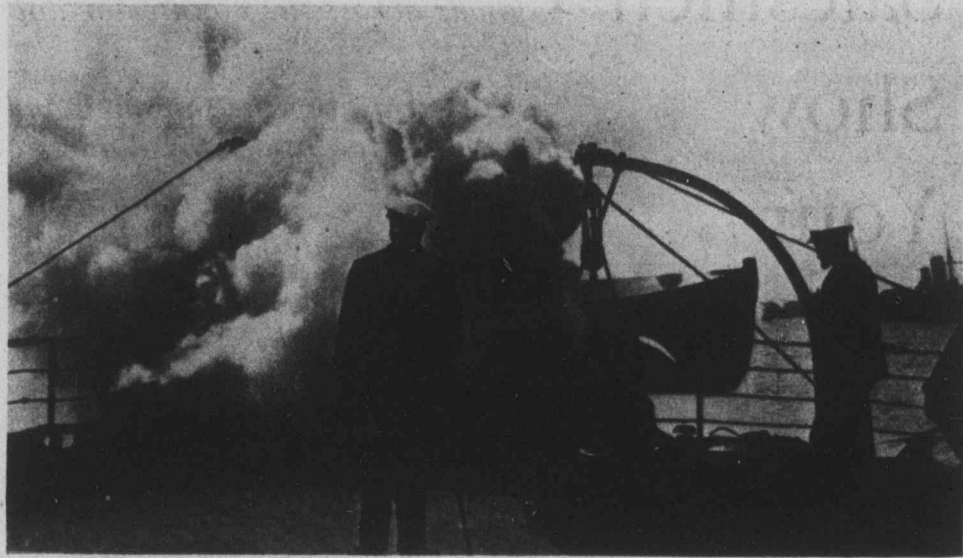
ON LOOKING BEFORE YOU LEAP

AFTER a good deal of disturbance in fruit trading circles, the very drastic prohibitions lodged against the trade, were rescinded and some very modest restrictions imposed. Everyone is glad that it was possible to convince the War Trade Board that these restrictions were not in the interests of the people as a whole. It is unfortunate, however, that so often in the past agencies of the Government have imposed these drastic regulations and then have found that they have had to be revoked. It would take no more time to make the investigations before the imposition of these orders than after, and certainly it would avoid a world of confusion and annoyance.

Current Events in Photograph--No. 24

SCREENING THE SEADOGS

Nowhere has the art of Camouflage been more successfully used than in the spectacular attack on the U-Boat bases of Zeebrugge and Ostend. Under a screen of smoke the ships of the fleet were enabled to get close enough to bottle up the U-Boats. This photograph was taken on board the Iris, one of the covering ships used in the Zeebrugge raid. One of the officers is turning on the tap to release the smoke that made a screen like a mist between the attacking ships of the fleet and the land batteries.



REMEMBER THE WAR TAX STAMPS Failure to Put Stamps on Patent Medicines and on Some Toilet Preparations Renders the Dealer Liable to a Heavy Fine—Ontario Merchants Suffer From This Cause

Again it might be wise to call the attention of the trade to the necessity of seeing that patent medicines sold by them carry the requisite stamp tax demanded by the War Revenue Act. This is a matter that some merchants are prone to overlook but overlooking it is an infringement of the law, and as such often results in disagreeable consequences. Recently three merchants of Loring, Ont., were hauled before a magistrate and each fined \$50 and costs. The failure to use these stamps is often a failure on the part of some inexperienced clerk. That is not an extenuation, however, as in cases such as this the merchant is held responsible for the acts of his clerk.

It will pay merchants, therefore, to be very careful on this point, and to see to it that their clerks are thoroughly instructed on the articles that require tax stamps.

CARBONATE OF AMMONIA AVAILABLE

The Canada Food Board has made arrangements with the United States War Trade Board by which a limited quantity of carbonate of ammonia has been allotted to the Canadian trade. The allocation will be made by the Canada Food Board, and the latter will issue import permits. These permits must be attached to the applications of United States shippers to the War Trade Board at Washington.

PRUNE CROP ESTIMATES LARGELY REDUCED

Reports from the Pacific Coast show conditions very unfavorable in regard to the growing prune crop. Advices from Santa Clara county stated that hot winds prevail which would likely prevent the development of the fruit because of the lack of sufficient moisture, it being reported officially that there was a lack of six inches in the normal rainfall of the spring. Estimates of the growing crop have been reduced as low as 125,000,000 pounds as against 210,000,000 pounds last season.

PROHIBIT EXPORT OF GRAINS EXCEPT UNDER LICENSE

The Customs Department has just issued a notice announcing a prohibition against the export of certain grains except under license. The notice reads as follows:

"In special cases where licenses are permitted for the export of the products marked (D) to the United Kingdom or other British country or to countries in alliance with the British Empire, the licenses may be issued by Collectors of Customs when approved by the Canada Food Board, Ottawa, except in respect of wheat, barley, oats, rye, buckwheat, flax, peas and beans, the export of which is subject to the approval of the Board of Grain Supervisors, Winnipeg, of which Dr. Robert McGill is chairman, and A. R. McDonald is secretary.

MOVING PICTURES FOR THE MERCHANT

On June 24 there will be presented in the hall of the Retail Merchants' Association, 2 College street, Toronto, a moving picture play entitled, "The Troubles of a Merchant and How to Stop

Them." The film is produced by the Essanay Company and is given in connection with a lecture by a representative of the National Cash Register Co. to foster a better business system among merchants. In addition to the moving picture entertainment, stereopticon views will be shown, demonstrating the causes of retail failure, and giving hints in store organization, newspaper advertising, window display, clerks' efficiency, selling methods, credit business, the delivery problem, and systems in retail business.

The lecture will be under the auspices of the Retail Merchants' Association, and the association wants to make it plain that every clerk, both male and female, is invited. W. F. Brennan of the Lecture Bureau of the National Cash Register Company, is in Toronto at the present time making full arrangements.

SPAIN HAS AN ENORMOUS OLIVE OIL SURPLUS

In 1915 the culture of the olive tree in Spain covered 3,705,805 acres. This did not include the newly planted groves, free from taxation and increasing enormously every year.

According to official statistics the production of olive oil is figured at about 18½ gallons per acre, making a total yearly crop of 237,113,920 kilos or 68,728,672 gallons of olive oil.

It is expected that the 1917-18 crop will yield at least 95,362,320 gallons of edible olive oil. Deducting therefrom the domestic consumption there will be left about 40,281,000 gallons available for export. If it were possible to get at the stocks carried over from last year's crop it would be found that the quantity of Spanish olive oil available for export is really over 60 million gallons.

Salesmen Show Your Mettle!

I *IS the clerk a real salesman? Does he merely hand goods across the counter or does he actually make sales?*

We are asking the salesmen and salesladies behind the counter to answer these questions from their own experience.

Here is a contest in which we are anxious that every clerk shall join.

What is the selling power of the clerk?

In this contest literary merit counts not at all. We don't care in what form your answer comes. The prizes will be awarded on the value of the idea and how it actually sold goods. The idea may be a window display, a sales talk, an idea of following up former sales, anything in fact that produced results in sales.

For the best answer to this question, based on definite experience, CANADIAN GROCER offers a prize of \$10. For the second best answer a prize of \$5. That no clerk may think that this is wasted effort, we will pay \$1 for every reply that we are able to use in our news pages.

Tell How You Made a Success of Selling Some Line of Goods

—
**\$10.00 for
First Prize**

The only conditions of the contest are these:

- 1.—That the contestant shall refer to sale of some definite line of goods.
- 2.—That these goods shall have been sold at regular and not cut prices.
- 3.—That there shall be stated the amount or value, or both, of goods sold within a certain specified time.

CANADIAN GROCER believes that every retail salesman has used ideas to sell goods that have been real winners. Tell us about these ideas.

The contest closes June 22, 1918, and the winners, with their experiences, will be announced in the June 29 issue—an issue that will feature articles of special interest to the salesman behind the counter.

Coming into this contest, giving your story of the best selling experience you have ever had, will make you even a better salesman. Tell in your own words what sales talk you used to create the demand for the line of goods you select. State what quantity was sold in a definite time, such as a day, a week, a fortnight, etc.

Everybody come in!

CURRENT NEWS OF THE WEEK

Canadian Grocer Will Appreciate Items of News from Readers for This Page

Maritime

J. H. Dyer, Elmsville, N.B., is dead. James Stephenson, of James Stephenson & Son, St. John, N.B., has died.

In the fire that visited Port Hawkesbury, N.S., on May 26, the residences of three of the grocers and general merchants were destroyed. The sufferers were A. C. Chisholm, John D. McPherson, and Andrew Strong.

Quebec

J. Dedard and Sons, Richmond, Que., have dissolved partnership.

E. Holstein, Fort Coulonge, Que., has disposed of the Campbells Bay branch.

T. W. C. Bynns, manager of the fish department of the Matthews-Blackwell Co., Ottawa, was in Montreal this week.

G. C. Oakely, representing the Savoy Candy Co. of Toronto, was a caller this week at the Montreal office of CANADIAN GROCER.

H. P. Cowan, sales manager for the Cowan Co., Toronto, is a visitor this week to the Montreal office of his company.

Solamon and LaGrange, general store, of Kingsbury, Que., have dissolved partnership.

C. Ritz, manager of the Eastern Canada office here for Robin Hood Mills, was a visitor to Toronto for a few days this week.

M. Haste, Kazubazua, Que., has sold out his business. His stock has been taken over by W. A. Kenny & Co., of the same place.

For selling cigarettes to minors, quite a number of dealers were made to appear before the court here. The tune of each fine was fixed at \$10 and was coupled with a warning that this would be larger on a repeated offence.

The food controller is searching out those who defy the law. Several restaurateurs faced the charge of selling more sugar than was permissible, and nearly twenty of these men were fined from \$3 to \$10 and given the warning that heavier penalties would follow if the offence were repeated.

Several members of the fish committee witnessed the running of some films last week as collected during a recent trip to the Pacific Coast by Capt. F. W. Wallace. These, CANADIAN GROCER was informed, are very interesting and educative and they will be shown throughout Canada on the screens of the various theatres to promote consumer interest in fish as a food.

Geo. A. Macdonald, sales manager of the Quaker Oats Co., Peterboro, D. H. Gross, sales manager of the Boston office, and Frank H. Cutting, Quaker Oats Co's feed expert, were in Montreal last week. They had come, partly, that

a visit might be paid to the Ormstown fair, and this was done in company with the Montreal representative, J. E. Polard. Mr. Cutting is not only a lover of pure-bred stock, but after returning from the Ormstown show he stated that there was no stock in the New England states which would compare with some of that seen on his visit here. It speaks well for the district where these fairs have become popular each season.

Ontario

Geo. Keys, London, has sold out. A. T. Reeve, Markham, has sold out. A. W. Jenkins, Hamilton, is selling out. G. A. Bowman, of Conestogo, is dead. Carter & Sons, Fort Francis, have sold to W. Hibbert.

Peter Kearns, grocer, of Barrie, is dead.

W. Poranski & Co., have opened a branch at Kenora.

C. E. Bullock, Fort William, was burnt out recently, the loss was partially covered by insurance.

R. M. Jones, Mount Dennis, has purchased the stock of W. W. Cook.

F. S. Harrison, of Smith's Falls, is discontinuing his branch store at Morton.

Bowron Bros., of Hamilton, Ont., have changed their name to Bowron Bros., Ltd. They are manufacturers of S'ure-Whip and Toro Tablets.

The Roy Elevator & Milling Co., Fort William, has just erected a new flour mill. The mill is at present in operation.

W. Brindley Davies, manager, Thomas J. Lipton, teas, Toronto, left last week on a trip through to the Pacific Coast in the interests of his firm. Mr. Davies expects to be away until about July 1.

Frank Hillocks, a lifelong resident of Toronto, and for many years a prominent merchant of the city, died on Tuesday in his 77th year. He was the father of John Hillock of John Hillock & Co., refrigerator manufacturers.

The Canadian Bee Supply & Honey Company has been formed to take over the business of the Root Canadian House, and to carry on a business in bee supplies, and dealers in bees, honey and maple syrup and all products and by-products. The company is capitalized at \$40,000, and the head office is in Toronto.

Milton Balcomb Hibbard died recently at Hamilton. He was born in the village of Ridgeway, and lived there for the greater part of his life. Before removing to Hamilton some eight years ago, the late Mr. Hibbard was associated in business in Ridgeway with N. H. Hibbard, his brother for a number of years. At Hamilton he conducted a successful and steadily-growing grocery business at the corner of Main and Locke streets.

The Wentworth Orchard Co., Hamilton, are going in this year for the manufacture of pickles and sauces.

B. H. Bramble, formerly with the Good-year Tire Co., has been appointed sales and advertising manager of the Canadian Chewing Gum Co., Toronto.

Thomas A. Lawlor, Singhampton, Ont., is announcing the fact that in future he will close his store Mondays, Wednesdays and Fridays at 7 p.m., and Tuesdays and Thursdays at 9 p.m.

J. K. R. Williams, vice-president and general manager of R. H. Williams & Sons, Ltd., department store, Regina, was in Toronto during the week. He is also visiting Montreal and other eastern points.

C. H. Doerr & Co., biscuit and candy manufacturers, Kitchener, are building an addition to their present plant; the addition is a three-storey brick building, 40 by 75 feet.

F. S. Harrison, Smith's Falls, is closing his general store at Morton. This store was in charge of a manager, who has just been called to the service of the Empire, and consequently Mr. Harrison has had to close up the business. He will move the stock to Smith's Falls.

R. J. Edwards, the Queen street, Toronto, grocer, whose horse was killed recently after crashing through his plate glass windows, has been presented with another horse to replace his loss by the business men of the neighborhood as a token of their esteem.

Western

E. B. Cryderman, Colfax, Sask, has sold out.

G. R. McLaren, Edmonton, Alta., has sold out.

John Foraman, general store, Scandinavia, Man., has died.

W. J. Harris, general store, Herbert, Sask., has sold his stock.

J. Jaffe, grocer, Winnipeg, has been succeeded by Jaffe & Wiseman.

A. Ruf, Ribstone, Alta., has been succeeded by the Ribstone Trading Co.

The Farmers' Store, Willow Brook, Sask., has commenced business.

J. C. McFarland, Edmonton, Alta., has been succeeded by H. L. Williams.

Bokevsky Bros., general store, Theodore, Sask., has been succeeded by S. Cohen.

P. H. Boulet, general store, Dunrea, Man., has discontinued business, having joined the colors.

Mr. Richards, the Granum Trading Company, Granum, Alta., has disposed of his business to N. Holmes of Claresholm, Alta., who was formerly in business at Nanton, Alta. Mr. Richards has gone to his ranch in the foothills.

H. Fontain, Richer, Man., has been succeeded by T. Marcoux.

F. J. Mesener, general store, Holmfield, Man., suffered loss by fire.

Joseph Ward, Estevan, Sask., is selling to the Leader Store, Ltd.

J. B. Garand, Stortheaks, Sask., has sold his business to Mrs. I. Peters.

The Esk Trading Company, Esk, Sask., has sold to Mirocknik and Wolfman.

The Bellevue Mercantile Company, Bellevue, Alberta, have sold their stock.

There has been a change in the partnership of Parks and Silverman, Tiny, Sask.

A. H. Collins, president of the general store of Galloway Bros., Gladstone, Man., died recently.

Andrew Lachapelle, general store, La Broquerie, Man., has been succeeded by C. L. Degagnier.

A. Henteloff, general store, St. Anne, Man., has been succeeded by the Ste. Anne Trading Company.

R. G. Gilliland and Haff and Jukes suffered loss in a fire that visited Carrievale, Sask., recently. The loss is partially covered by insurance.

PRESTON, ONT.. MERCHANT DIES SUDDENLY

John C. Schlueter, Preston, Died Recently From a Paralytic Stroke

Mr. Schlueter was the second son of the late W. C. Schlueter, one of Preston's best known pioneers. He had been a resident of the United States most of his life, having gone from his home town when a lad of about 15 years to Louisville, Ky., where he learned the hardware business, and for many years he represented many prominent wholesale houses on the road. He continued on the road until about a year ago when he returned to Preston to take the place of his brother Emil, who died about a year ago. In his brief business career in Preston he made for himself an enviable business reputation and a host of friends.

QUAKER OATS CO. ENLARGES SASKATOON PLANT

The Quaker Oats Company are making some changes in their mills at Saskatoon. In addition to mechanical improvements there will be a new grain dryer having a capacity of 1,000 bushels per hour and a new grain store to hold 250,000 bushels which when finished will cost between \$150,000 and \$200,000.

ROSSER, MAN.. MERCHANT SUFFERS LOSS BY FIRE

The general store and warehouse of E. E. Price, Rosser, Man., were burned to the ground on Friday last. The fire broke out about six o'clock from some unknown cause, and the building, a two-storey frame structure, 80 by 150 feet, was entirely destroyed.

Some of the more valuable goods were removed from the building during the course of the fire, but despite the fact, Mr. Price estimated his loss at \$12,000, the goods destroyed being of every class, such as a general country store usually keeps. He stated that he carried partial insurance in a number of companies.



AERIAL CROSS AWARDED

This Decoration Conferred on Captain Norman A. Magor, D.S.C.

Captain Norman A. Magor of the Royal Air Force, who has been granted the Royal Air Force Cross, one of the four new decorations for the Air Service instituted in the King's birthday honor list, received the D.S.C. some time ago. News was received of him lately to the effect that while flying over the North Sea on April 25th on patrol duty he was attacked by a large squadron of the enemy and his machine disappeared in the sea, and no hope is entertained for him or his crew in official circles.

Captain Norman A. Magor, before joining the Royal Naval Air Service, was vice-president of Magor, Son & Co., Ltd., Montreal, and personally known to most of the wholesale grocery trade throughout Canada. A brother, Captain Gerard A. Magor of the same service, was also reported missing in the recent heavy fighting in the north of France. Both are sons of Mr. and Mrs. J. H. Magor of Rosemount Ave., Montreal.

REMEMBERED IN KING'S BIRTHDAY HONORS

Colonel John A. Gunn, D.S.O., president of Gunns, Limited, Toronto, has been remembered in the King's birthday honors by the award of the Order C.M.G., Companion of the Order of St. Michael and St. George. Col. Gunn was awarded the D.S.O. for meritorious service at the front in France and was recently appointed chairman of a committee to give effect to the new scheme of allocation and conservation of Canadian man-power in England.

Lt.-Col. John Nesbitt Gunn, son of Hector Gunn, vice-president Gunns, Limited, Toronto, has been awarded the Distinguished Service Order for meritorious service with the forces in France. Lt.-Col. Gunn is at present on furlough in Canada, recuperating from an attack of trench fever.

RESTAURANT LICENSE REGULATIONS AMENDED

In response to many petitions from restaurant keepers in different parts of the Dominion, the Canada Food Board has permitted a change in the hours in which it was permissible to serve the evening meal. By the original regulation the hour was set from 6 to 9 p.m. This was found to entail a good deal of hardship on some of the restaurant keepers in smaller places, and as a result the hour has been changed to 5.30 to 8.30 p.m.

CHANGES IN THE H. L. PERRY CO.

E. J. Bawlf, Winnipeg, Purchases It; Also Dominion Transfer Co.—F. W. Wood, New General Manager

Since the death of H. L. Perry, head of the H. L. Perry Co., forwarders and distributors, Winnipeg, there has been much speculation in Winnipeg as to who would carry on the business.

An announcement has recently been made that E. J. Bawlf has purchased the business, forming a company known as the H. L. Perry Co., Limited, with F. W. Wood as general manager, and Miss Sneddon as secretary-treasurer. Mr. Wood has been with the firm ever since its inception six years ago, and in the early days wheeled trucks around with the other members of the firm. Mr. Wood's early experience was gained in the business of his father—a firm of wholesale grocery brokers, of London and Liverpool. Miss Sneddon has been connected with the company for a long time, and so is known to the trade of Winnipeg and Western Canada.

The policy will be the same as that followed by Mr. Perry. The company has bought out the Dominion Transfer Co., distributors and forwarders, which have trackage facilities for fifteen cars. Another development is in connection with the brokerage end of the business. The new firm has retained the services of J. S. White, who has been with the old firm for four years. Mr. White will hold the position of sales manager, and will give particular attention to detail work in the country, which is a new departure.

CRANBROOK, B.C., MERCHANTS HOLD MONTHLY MEETING

The members of the Cranbrook, B.C., Retail Merchants' Association held their regular monthly session in the city hall on Friday, May 17th, at 8.30 p.m.

The secretary reported that from information received the post office department had not as yet taken any steps towards remedying the present unsatisfactory mail service between Cranbrook and Kootenay Central points. He further reported having taken up the matter with Dr. Bonnell, Federal member for East Kootenay, but that he had not yet received a reply from the doctor. In connection with this matter it was stated that the anticipated cost of the new service would be approximately \$632.00 per annum.

In order to foster good fellowship and stimulate interest in the two associations, the Retail Merchants appointed Messrs. C. J. Little and A. L. McDermot as a committee to make arrangements with the Board of Trade for a friendly game of baseball to be held in the near future and also to endeavor to make arrangements with the Board of Trade and the Automobile Association for a joint celebration in the shape of a businessmen's picnic or outing to be held some time next month.

Rosenburg Bros., San Francisco, Cal., are erecting a large packing plant in the State. The contract has recently been let.

WEEKLY GROCERY MARKET REPORTS

Statements From Buying Centres

THE MARKETS AT A GLANCE

LICENSES for the importation of nuts and candied peels, orders for which have already been placed, are being approved by the Canada Food Board, but how further shipments may be allocated is still a matter of speculation.

Difficulty in getting licenses through for the shipment of coffee is still apparent, and spot markets have firmed up considerably, with possibility of higher prices being named.

The Order-in-Council restricting the import of fruits and vegetables has been considerably modified, and the only two items of great importance affected are watermelons and cucumbers.

MONTREAL—The trade is naturally much interested in the new regulations. These seem to be rather vague as yet. Importers are not sure that all the supplies they have in transit will be allowed through, even under license, but this is hopefully assumed to be permissible. Importers of fruits and nuts are the most interested, and on some of them it is expected to work a very decided hardship. There seem to be plenty of canned fruits and fair supplies of canned vegetables. Prices are quite steady all through, and advances will probably follow on some lines in the immediate future.

Rolled oats, some think, will be higher. Substitute flours are in active demand, and the regular flour demand is very small. Feeds still are active but unchanged.

The prospects are that there will be a large pack of peas this year, and also of tomatoes, but corn is expected to be short. Green fruit and vegetable prices are quite unsettled owing to the embargo.

TORONTO—The situation in dried fruits shows little or no change during the week, and the trade generally may be said to be marking time until prices are announced and orders can be accepted. That the Government will set prices or at least approve of prices adopted seems to be the general feeling among the trade. It is said growers are considering naming a maximum price for this year's crop.

A crop report issued for vegetables and fruits which will be canned gives a fairly bright out-

look for tomatoes and peas, with corn a probable short pack. Peaches are also likely to be short, while cherries and apples look promising. Should pears be put on the restricted list of imports, the pack of these will also be light. Strawberries will probably be a comparatively small pack, with high prices likely to prevail.

Locally spot coffee has firmed materially, and advances would not come as any great surprise. Licenses for the importation of coffee are not coming through, and stocks are becoming depleted. A very good demand is now manifest from the retail trade, whose stocks are becoming pretty well used up.

Restrictions placed on the importation of flavoring extracts, custard and jelly powders, lime and fruit juices will, it is thought, react favorably on Canadian manufacturers. Provisions to take care of increased business are being made, and with the increased sugar supplies now available capacity production can again be attained.

WINNIPEG—There is little or no change in the situation as regards flour. The mills of Western Canada have taken hold of white corn flour and are going to push the sale of this product energetically.

With respect to rolled oats, the situation locally appears to be even worse than it has been. Sales are not being made, all sources carrying heavy stocks and very little movement to the retailers is in evidence.

Coffee brokers are not accepting orders, and some excitement has been noticeable owing to the impossibility of getting supplies through. The trade generally does not anticipate a shortage, being rather of the opinion that the retailers will have to educate their customers in the use of other grades of coffee, whereas in the past they have been used to getting Rios, they will now have to buy Mexicans or Guatemalas.

Supplies of sugar now seem to be coming into Winnipeg in satisfactory quantities, the bulk of shipments coming from Eastern refineries. No cane syrup is coming into this market from British Columbia and promises of shipments are not being made. A somewhat easier tone to the rice market is reported in some quarters, but prices have held unchanged at levels existing during the past few weeks.

QUEBEC MARKETS

MONTREAL, June 12.—Some lessened interest is noticeable this week in the grocery markets. The time has arrived when business conditions rest more or less with easier tendencies. However, for the time of year there is a normal volume of trading and in nearly every instance the full prices are maintained and indications are that some advances will be made. Few changes are made.

Shoe Dressings Up; American Pork Down

Montreal.
SHOE DRESSINGS, BARREL PORK.—There is a very considerable advance in shoe dressings. This approximates 20 per cent, and applies to the paste and liquid varieties. Some lines are understood not to have come under this advance yet, but it is stated they all will be quoted on this basis in the immediate future. American barrel pork, No. 2 grade, has been reduced from \$71 to \$68.

Sugar Buying Indicates Plenty

Montreal.
SUGAR.—The situation is very much steadier. In surveying the conditions prevailing here it is evident that there will be enough sugar for the country's needs. For instance, there is some little difference in the quotations of the various refineries, and the grocers are, in some cases, now buying where they can get the lowest price. A while ago this was not possible, while it may have been just as desirable, and it would serve to indicate that there is more sugar to be had when wants can be filled on such requests. The submarine menace made a scare to a certain extent, and it was thought that this, if aggravated, would have considerable bearing on delivery of raws. In the meantime there is a fair delivery of the allotments made and refiners are moving along in regular fashion with their refining operations. Markets are steady. The rule followed of late, that of requiring the purchaser to take a quantity of soft sugars with the refined, has evidently been working all right.

	100 lbs
Atlantic Sugar Company, extra granulated sugars, 100 lbs.	8 90
Acadia Sugar Refinery, extra granulated	8 80
St. Lawrence Sugar Refinery	8 80
Canada Sugar Refinery	8 65
Dominion Sugar Co., Ltd., crystal granulated	8 80
Special icing, barrels	8 70-9 06
Icing (25-lb. boxes)	9 10-9 50
Icing (50-lb. boxes)	8 90-9 30
Diamond icing	9 10
Yellow, No. 1	8 10-8 40
Yellow, No. 2 (or Golden)	8 00-8 30
Yellow, No. 3	7 90-8 30
Powdered, barrels	8 60-9 00
Paris lumps, barrels	9 10
Paris lumps (50-lb. boxes)	9 65
Paris lumps (25-lb. boxes)	9 85
Crystal diamonds, barrels	9 55
Crystal diamonds (boxes 100 lbs.)	9 80
Cut loaf (50-lb. boxes)	9 30-9 65
Cut loaf (25-lb. boxes)	9 50-9 85

Yellow Peaches Advance; Canned Corn to be Scarce

Montreal.
CANNED GOODS.—The market is well supplied with canned fruits, it is stated, but the supply of canned vegetables is growing smaller. Of these there will probably be ample to carry the trade through to the time when new pack goods will be available. Corn, from present indications, will this year be a short pack. Some strawberries have been put up by the canners even at the high prices prevailing, but these will not be available now under the new order. The outlook for peas and tomatoes just now is that the pack will be large. Yellow peaches are high and this is doubtless the result of unfavorable crop reports from the growing districts. Red raspberries might be stated as scarce, in some quarters at least. In one quarter canned tomatoes in one's are up five cents a dozen.

Salmon Sockeye—		
"Clover Leaf," ½-lb flats	2 40	2 45
1 lb. flat		4 00
1 lb. tails, cases 4 doz., per doz.		3 75
½ flats, cases 8 doz., per doz.	1 50	2 00
Chums, 1-lb. tails		1 80
Pinks, 1-lb. tails		2 40
Cohoes, 1-lb. tails		2 65
Red Springs, 1-lb. tails		2 70
Salmon, Gaspe, Niobe Brand (case of 4 doz.), per doz.		2 25
Canadian sardines (case)	6 75	7 00
Norwegian sardines, per case of 100 "¼s"		20 00
Canned Vegetables—		
Asparagus (Amer.) mammoth green, doz.		4 00
Tomatoes, 1s		1 25
Tomatoes, 3s	2 50	2 75
Tomatoes, U.S. pack (2s)	1 90	2 12½
Tomatoes, 2½s	2 40	2 60
Peas, standards		1 75
Peas, early June		1 90
Beans, golden wax	1 85	1 90
Beans, Refugees	1 85	1 90
Corn, 2s, doz.	2 35	2 40
Spinach (U.S.), 3s		3 00
Do., (U.S.), gallons		10 90
Corn (on cob, gal. cans), doz.	8 50	8 50
Red raspberries, 2s	2 90	2 90
Simcoes		2 75
Red cherries, 2s	2 60	2 90
Strawberries, 2s		3 00
Blueberries, 2s, doz.		1 85
Pumpkins, 2½s	1 60	1 70
Pumpkins, 3s		1 75
Pumpkins (gallon), doz.		6 00
Carrots, sliced, 2s		1 45
Apples (gallons)		5 00
Peaches, 2s (heavy syrup)	2 00	2 40
Pears, 3s (heavy syrup)		2 45
Pineapples, 1½s		2 25
Greengage plums (light syrup)		1 90
Lombard plums (heavy syrup), 2s		1 70

Some Demand for Rice; Activity in Tapioca

Montreal.
RICE AND TAPIOCA.—The season for rice is not the best, although there is some demand. This is well taken care of and there is not any apparent shortage. Prices are fully maintained here and no changes are recorded outside. The general trading in the South also is quiet. For tapioca there is a fairly active demand and prices are held without change of any kind.

Snow (Japanese)	10 25
Ice Drips	11 25
Carolina	11 50
"Texas," per 100 lbs.	9 50
Patna (good)	8 90
Siam, No. 3	8 50
Siam (fancy)	10 25
Rangoon "B"	8 50
Rangoon "B," 200-lb. lpts	7 70
Rangoon OC	8 20
Mandarin	8 90
Pickling rice	7 70
Tapioca, per lb. (seed)	0 15
Tapioca (Pearl)	0 15

Biggest Enquiry Ever is Made for Nuts

Montreal.
NUTS.—The position of the nut market is an unsettled one indeed. The new order is giving those dealing in these some serious thought as to what they will be able to sell and when the time may come when there will be any available supply. Enquiries have been coming to hand so fast that the importers state they never have experienced greater activity, if ever as great, and certainly not so at this season of the year. Some suggest that there will be enough nuts for the needs of the trade through the balance of the year. Revisions have been made showing considerable advances on shelled walnuts and almonds, Brazil nuts and filberts. Buying will in all probability continue very active and prices cannot but advance as supplies are cleaned up.

Almonds (Tara), per lb.	0 24	0 25
Almonds (shelled)	0 50	0 52
Almonds (Jordan)		0 70
Almonds, Valencia, shelled	0 45	0 46
Almonds, soft shelled Tarragonas	0 22½	0 23½
Brazil nuts (new)	0 20	0 22
Brazil nuts (med.)	0 15	0 17
Filberts (Sicily), per lb.	0 22	0 24
Filberts, Barcelona	0 17½	0 18½
Hickory nuts (large and small), lb.	0 10	0 15
Peanuts (roasted)—		
Jumbo, per lb.	0 25	0 26
Fancys, per lb.	0 24	0 25
Extras, per lb.	0 19	0 20
Shelled, No. 1 Spanish	0 18½	0 19½
Shelled, No. 1 Virginia	0 19½	0 20½
Do., No. 2		0 14
Pecans (new Jumbo), per lb.	0 28	0 30
Pecans, New Orleans, No. 2	0 21	0 24
Pecans "paper shell," extra large Jumbo		0 40
Pecans (shelled)		0 80
Walnuts (Grenoble)	0 20	0 23
Walnuts (new Naples)	0 14	0 16
Walnuts (shelled)	0 76	0 78
Walnuts (Marbots), in bags	0 24	0 25

Prunes Quoted Higher; Peaches Hold Firm

Montreal.
DRIED FRUITS.—There is quite a lot of trading being conducted in dried fruits right along. This is on a fully strong market. Advances are made this week in prunes, and the advances are from 1c per pound to 4½c. The position on peaches, too, will rule strong for the outlook regarding the new crop not being reported too favorable will have its own effect on the dried product. New raisins are in and are selling at 10½c per pound and not at this price per 50 pounds as inadvertently reported in last report. Trade is very fair.

Apricots—	
Choice	0 28
Fancy	0 30

Apples (evaporated)	0 20
Peaches (fancy)—	
Faced	0 19
Choice	0 17
12 oz., per pkg.	0 16
Pears	0 16
Drained Peels—	
Citron	0 27½
Lemon	0 32
Orange	0 28½
Raisins—	
Malaga, table box of 22 lbs., 3-crown cluster, \$3.25-\$4.00; 4-crown cluster, \$5.00; 5-crown cluster, \$6.00.	
Muscatels, loose, 2-crown	0 10½
Muscatels, loose, 3-crown, lb.	0 11½
Muscatels, 4-crown, lb.	0 12
Cal. seedless, 16 oz.	0 14
Cal. seedless (new)	0 16½
Fancy seeded, 16 oz. pkgs.	0 13
Choice seeded, 16 oz. pkgs.	0 12
Valencias, selected	0 11
Valencias, 4-crown layers	0 11½
Currants, old	0 24
Do., new	0 32
Dates, Excelsior, per case	6 84
Do., Dromedary	7 92
Figs (new), 100 to case	11 00
Figs (layer), 10-lb. boxes	1 90
Figs, Spanish (mats)	0 12
Figs, Portuguese (mats)	0 13
Figs, Fancy Cal. White (Choice)—	
Pkgs. 16 oz. (10 pkgs.)	1 75
Pkgs. 10 oz. (12 pkgs.)	1 45
Pkgs. 8 oz. (20 pkgs.)	2 00
Pkgs. 6 oz. (50 pkgs.)	3 60
Pkgs. 4 oz. (70 pkgs.)	3 70
Prunes—	
30-40	0 19
California, 40-50s	0 18
25-lb. cases, 50-60s	0 16½
60-70s	0 15½
70-80s	0 13
80-90s	0 11½
90-100s	0 11
Oregon, 30-40s	0 15½
40-50s	0 15½
50-60s	0 12½

Full Molasses Prices and Stock Distributed

Montreal.
MOLASSES AND SYRUPS.—While it cannot be stated that there is an undue demand for syrups, the manufacturers of both cane and corn syrups report that this is even better than what is usually considered seasonable. Supplies of corn syrup in some instances are no greater than required to meet demand. Corn deliveries have enabled the manufacture of corn syrup to be conducted on a steady basis. Molasses still is coming in and this is quite fully absorbed, being sent out promptly in fulfillment of orders already secured by the jobber.

Corn Syrup—

Barrels, about 700 lbs.	0 07
Half bbls. or quarter bbls., ¼¢ per lb. over bbls.	0 07½
Kegs	4 65
2-lb. tins, 2 doz. in case, case	5 20
5-lb. tins, 1 doz. in case, case	4 95
10-lb. tins, ½ doz. in case, case	4 90
20-lb. tins, ¼ doz. in case, case	2 15
2-gal. 25-lb. pails, each	3 25
3-gal. 38½-lb. pails, each	5 25
5-gal. 66-lb. pails, each	5 25

Cane Syrup (Crystal Diamond)—

2-lb. tins, 2 doz. in case, per case	5 50
Barrels, per 100 lbs.	8 00
Half barrels, per 100 lbs.	8 25

Prices for Barbadoes Molasses—

Island of Montreal	
Punchoons	0 97
Barrels	1 00
Half barrels	1 02
For outside territories prices range about 3¢ lower.	

Carload lots of 20 punchoons or its equivalent in barrel or half barrels to one buyer, may be sold at "open prices." No discounts will be given.

Tea Markets Firm With Trading Fair

Montreal.
TEA.—While some state that there is

not a great deal of activity to the markets, others again claim that business is satisfactory. The fact is recognized that a great deal of tea is in the hands of some of the retailers, and as a consequence there is little inclination now to stock further. All tendencies are very firm and these are likely to continue, particularly as shipping is scarce and the primary markets ruling strong. In the United States demand has continued strong and activity marks the situation there. No price changes have been made.

Ceylon and Indias—

Pekoe, Souchongs, per lb.	0 47	0 49
Pekoes, per lb.	0 49	0 52
Orange Pekoes	0 53	0 55

Javas—

Pekoes	0 41	0 43
Broken Orange Pekoes	0 43	0 45
Orange Pekoes	0 46	0 49

Inferior grades of broken teas may be had from jobbers on request at favorable prices.

Ample Supply Coffee to Meet Good Demand

Montreal.
COFFEE, COCOA.—Seasonably speaking there is a good demand for coffee. Some have enough stock seemingly, but there is always a fair request from the trade throughout the country. Supplies have been brought in by importers and these are ample to meet the present requirements of the trade. Cocoa rules without change of any kind and there is a fair sale for this at present and stocks of this are sufficient to take care of all trade needs.

Coffee, Roasted—

Bogotas, lb.	0 28½	0 32
Jamaica, lb.	0 24	0 28
Java, lb.	0 38	0 41
Maracaibo, lb.	0 27½	0 30
Mexican, lb.	0 24	0 28
Mocha, lb., types	0 33	0 37
Mochas (genuine)	0 22	0 26
Rio, lb.	0 27	0 30
Santos, Bourbon, lb.	0 26	0 29
Santos, lb.	0 26	0 29

Cocoa—

Bulk cocoa (pure)	0 30	0 35
Bulk cocoa (sweet)	0 25	

Cereals are Selling; Rolled Oats May Firm

Montreal.
CEREALS.—There is not, at the present time, any indication of lowering tendencies on the cereal list. While revisions have been made in some cases on odd lots of cereals not recognized as in the regular list, the markets generally hold unchanged. Some state that there ought to be a wider demand for cereals and others report this seasonably satisfactory. Two millers expect that there may be a strengthening of the quotations on rolled oats. The substitutes used more largely every week in making bread are selling actively, and this on a maintained basis all through. Some suggestion has been made that the mill will be milling more of these, but this matter is still under advisement, CANADIAN GROCER is informed.

Cornmeal, Pure Gold	7 00
Cornmeal (Gold Dust)	6 75
Barley, pearl	7 75
Barley, pot, 98 lbs.	6 50
Buckwheat flour, 98 lbs.	7 25
Corn flour, 98 lbs.	5 65

Rice Four	9 00
Hominy grits, 98 lbs.	6 75
Hominy, pearl, 98 lbs.	7 50
Oatmeal (standard-granulated and fine)	6 25
Peas, Canadian, boiling, bush.	5 00
Split peas	9 50
Rolled oats, 90-lb. bags	5 35
Rolled oats (family pack.), case.	5 50
Rolled oats (small size), case.	5 50
Rolled wheat (100-lb. bbls.)	6 75
Rye flour, small lots, 98 lbs.	8 50
Self-rising flour—	
3-lb. pkgs., doz.	2 80
6-lb. pkgs., doz.	5 50

Little Flour Selling; Feeds Hold Steady

Montreal.
FLOUR AND FEED.—The flour market is one of unusual quiet. There does not seem to be any demand, say the millers. From their standpoint this is not really the disappointing factor it would be were their outlet confined to the regular trade needs. The export is still very heavy. It would seem that there is still some flour in the hands of the consumer and that immediate needs are small. The feed situation is a strong one still, demand being active and the supply not sufficient as yet to overtake this. No changes of any nature are made.

War Standard, Graham and Whole Wheat Flours—

Car lots (on track)	10 95
Car lots (delivered), Bakers	11 05
Small lots (delivered)	11 15
Bran, per ton	35 00
Shorts	40 00
Crushed oats	64 00
Barley chop	73 00
Barley meal	73 00
Feed oats, per bushel	1 06

Beans Plentiful With Light Trading

Montreal.
BEANS.—Little interest is taken in the bean markets at present. Some sales of a limited nature are made, and supplies to meet this demand are quite ample. In fact, there are plenty of beans to be had of some varieties. No price changes are made, and the following range applies here:

Beans—

Canadian, hand-picked, bush.	8 50	9 50
Ontario, new crop, 3 to 4 lbs.	8 50	9 00
British Columbia	9 00	
Brown Beans	7 50	
Canadian, 4-5 lb. pickers	7 75	8 00
Japanese	8 50	8 75
Yellow Eyes	8 00	9 50
Rangoon beans, per bushel ..	7 00	7 50
Lima, per lb.	0 19	0 20
Kidney beans	8 00	8 50
Peas, white soup, per bushel.	4 50	5 00
Peas, split, new crop, bag 98 lbs.	9 50	10 50
Barley (pot), per bag 98 lbs.	6 50	
Barley, pearl, per bag 98 lbs.	7 50	8 25

Under Active Demand Sugar and Syrup Hold

Montreal.
MAPLE PRODUCTS.—There is no change in the markets of any interest. Demand is still very satisfactory, and as far as supply goes no real shortage has been reported. Some think that there is considerable supply to be marketed from various centres, although this cannot be definitely ascertained. Both syrup and

sugar are fully maintained on the basis of prices following:

Maple Product—		
Syrup, 13 lbs. Imp. meas., gal.	1 90	2 00
Syrup, 5-gal. tins, per gal.	1 85	
3½-lb. tins	1 35	1 45
Sugar, in blocks, per lb.	0 21	0 22

*Cream of Tartar Strong;
All Spices Too*

Montreal.

SPICES.—The season is somewhat of a quiet one for this line. Sorting is being done throughout the trade to a certain extent; however. All tendencies rule with a strong undertone, and this is particularly the case with cream of tartar. One jobber stated to CANADIAN GROCER that there was very little French grade to be had at any price. Peppers will continue to rule high. Some improvement was noticeable in the outside import conditions of certain spices, but no definite statements as to supply have been made within a day or two.

	5 and 10-lb. boxes	
Allspice	0 16	0 18
Cassia	0 35	0 35
Cassia (pure)	0 35	0 35
Cayenne pepper	0 28	0 35
Cloves	0 75	0 75
Cream of tartar	0 80	0 90
Ginger, pure	0 25	0 35
Ginger, Cochin	0 25	0 25
Ginger, Jamaica	0 30	0 35
Mace	0 80	1 00
Nutmegs	0 40	0 50
Pepper, black	0 40	0 42
Pepper, white	0 42	0 45
Pepper (Cayenne)	0 30	0 35
Pickling spice	0 25	0 25
Paprika	0 45	0 50
Tumeric	0 21	0 23
Cardamon seed, per lb., bulk	2 00	2 00
Caraway, Dutch, nominal	0 75	0 75
Cinnamon, China, lb.	0 25	0 30
Cinnamon, per lb.	0 35	0 35
Mustard seed, bulk	0 25	0 25
Celery seed, bulk	0 46	0 46
Shredded cocconut, in pails	0 21	0 23
Pimento, whole	0 12	0 14

For spices packed in cartons add 3½ cents a lb. and for spices packed in tin containers add 10 cents per lb.

*New Peaches at \$3.50;
Pineapples are Higher*

Montreal.

FRUITS.—The new order regarding the embargoed fruits came as considerable of a surprise. The immediate effect of barring some lines is that of firming prices. However, for the most part there has been little definite change in the matter of prices. California cherries are quoted down 25c this week. Pineapples are firmer, and in crates are selling at \$6 to \$6.50. New imported peaches are selling at \$3.50 per 4-basket container. Oranges are still firm, and the supply is none too great, but will probably improve soon.

Apples—		
Ben Davis	3 25	4 00
Russets	4 50	5 00
Nonpareil	5 00	5 50
Ontario Apples—		
Spys, No. 1, per bbl.	8 00	8 50
Do., No. 3 (special), bbl.	5 50	5 50
Do., No. 3, bbl.	4 50	4 50
Boxed apples (all sizes)	2 75	3 00
Bananas (fancy large), bunch.	5 00	5 50
Cherries (California), box.	3 50	3 75
Cocoanuts, sack	7 25	8 50
Grape fruit (fancy Jamaicas)	3 25	3 75
Grape fruit (fancy Porto Ricos)		
80, 96, 112		5 00

Grape fruit (fancy Porto Ricos)		
54, 46	4 75	8 00
Lemons (fancy new Messina)	7 50	7 00
Lemons (choice)	7 00	5 00
Lemons (California seedless)	6 50	7 25
Oranges, Valencia lates	6 50	5 50
Oranges, Porto Ricos	6 00	7 50
Oranges, California navels	6 00	6 50
Oranges, Jamaica	4 00	5 00
Oranges (bitter)	5 50	5 00
Oranges (Seville, bitter)	5 00	6 00
Oranges (Sorrentoes), 200 size	6 00	6 50
Pineapples, Cuban (crate)	6 00	6 50
Pineapples, Florida	0 30	0 60
Pears, eating (doz.)	3 50	3 50
Peaches (6-basket)	0 25	0 30
Strawberries (box) (quarts)	0 40	0 40
Watermelons (each)		

*Asparagus Is Scarce
New Potatoes \$7.50 bbl.*

Montreal.

VEGETABLES.—The scarcity of some vegetables is attributed to weather conditions. For instance, the cool temperature has resulted in a falling off of the asparagus supply, and prices are firm, with less than usual in sight. New cabbage is to hand in larger quantities at \$5 a barrel. Local grown cucumbers are expected in about ten days. Beans are scarcer and firmer, both the green and wax varieties. Parsley is quoted up this week at 50c. Turnips are scarce, and the price has advanced to \$2.25 and \$3, according to grade. There is a good demand for most lines of vegetables this

week. New potatoes are here at \$7.50 per barrel.

Asparagus (doz. bunches)	3 00	3 00
Asparagus, Western Grass (basket)	1 00	1 00
Beans, new string (25-lb basket)	3 50	4 00
Beets (60-lb. bag)	0 75	0 75
Beets, new (hamper)	2 25	2 25
Cauliflower (Montreal), doz.	1 50	2 00
Cabbage (new), barrel	5 00	5 00
Cabbage (New Florida), crate	3 00	3 00
Carrots (bag)	1 25	1 25
Carrots (new) hamper	2 25	2 25
Celery (Wash.) doz.	2 00	2 00
Cucumbers (Boston), doz.	2 00	2 50
Cucumbers (hamper)	6 00	6 00
Endive (Can.)	0 25	0 25
Endive (American)	0 40	0 40
Lettuce, curly (doz.)	0 40	0 50
Lettuce (Montreal), doz.	1 00	1 25
Leeks	2 50	2 50
Mint	0 60	0 60
Mushrooms, lb.	0 90	0 90
Onions, red (100-lb. bag)	2 00	2 00
Onions, spring, doz.	1 50	1 50
Onions (Texas), No. 1 yellow, etc.	2 75	2 75
Do., No. 2 white wax (crate)	2 75	2 75
Do., Silver and Red (crate)	3 50	3 50
Oyster plant	0 75	0 75
Parsnips (60-lb. bag)	0 75	0 75
Parsley (American)	1 00	1 00
Parsley (Canadian)	0 50	0 50
Peas (in hampers)	4 00	4 00
Potatoes (sweet), per hamper, as to size	2 50	4 00
Potatoes, bag	1 40	1 40
Potatoes (New Brunswick), bag	1 65	1 65
Potatoes, new, Florida, bbl.	7 50	7 50
Romane	0 50	0 50
Radishes (doz.)	0 40	0 40
Rhubarb, doz.	0 25	0 35
Spinach, box	0 25	0 50
Turnips (Montreal), bag	2 25	2 25
Turnips (Quebec)	3 00	3 00
Tomatoes (hothouse), lb.	1 11	1 11
Tomatoes (Mississippi flats), 4-bas.	3 00	3 00
Watercress (Can.)	0 40	0 40
Watercress (Amer.)	1 00	1 00

ONTARIO MARKETS

TORONTO, June 12.—Several price changes have been made during the week in miscellaneous lines affecting the grocery trade, but generally speaking the markets are rather quiet. Nothing new is reported in the dried fruit situation and a further interpretation of the order-in-Council restricting the import of nuts has not yet been given out. Business from country points continues very satisfactory while city trade is comparatively light.

*Sugar Plentiful; Sub.
Activities Not Serious*

Toronto.

SUGAR.—This commodity may now be said to be plentiful and orders are being taken care of satisfactorily. The retail trade show an inclination to buy only their immediate requirements, but heavier sales are expected in another couple of weeks when preserving will be more nearly at hand. The news that the German submarine campaign had been extended to the Atlantic coast and that some of the ships carrying raw sugars from Cuba to Atlantic ports had been sunk proved rather startling. However, it is hardly thought likely that any great influence on the movement of sugars will be exerted and supplies are reaching United States refiners in liberal quantities. That the refined sugar situation is improved may be gathered from the report that some of the refineries are accepting moderate sized orders for export.

Prices locally are unchanged though an easier tendency is noticeable.

Atlantic, extra granulated	9 07	9 07
St. Lawrence, extra granulated	8 97	8 97
Acadia Sugar Refinery, extra granulated	9 07	9 07
Can. Sugar Refinery, extra granulated	8 82	8 82
Dom. Sugar Refinery, extra granulated	8 97	8 97
Icing sugar, barrels	9 27	9 27
Powdered, barrels	9 17	9 17
Canada Sugar differentials: 50-lb. sacks, 10c over 100-lb.; 20-lb. gunnies, 25c advance; 10-lb. gunnies, 40c advance; 5-lb. cartons, 50c advance; 2-lb. cartons, 60c advance. St. Lawrence differentials: In 25-lb. gunnies, 25c over 100 lb.; 20-lb. gunnies, 40c advance; 10-lb. gunnies, 50c advance; 5-lb. cartons, 60c advance; 2-lb. cartons, 70c advance. Atlantic differentials: 20-lb. bags, 40c advance over 100 lb.; 10-lb. gunnies, 50c advance; 5-lb. cartons, 50c advance; 2-lb. cartons, 70c advance. Acadia sugar differentials: 20-lb. bags, 35c advance over 100 lbs.; 10-lb. gunnies, 45c advance; 5-lb. cartons, 45c advance; 2-lb. cartons, 50c advance. Barrels of granulated and yellow may be had at 5c over above prices, which are for bags. Fancy sugars make a corresponding increase when put up in small packages. No. 1 yellow is 40c per 100 lbs. under granulated. No. 2 yellow is 10c per 100 lbs. under No. 1 yellow, and No. 3 yellow 20c less than No. 1.		

*Olives Go Higher;
Powdered Ammonia Up*

Toronto.

OLIVES, POWDERED AMMONIA, ETC.—Changes in many odd lines are provided for in quotations issued during the week, olives, powdered ammonia, chloride of lime and castile soap all being affected. An advance in washing soda of 8c bag has also been named and quotations named on olive oil range as high as \$8.50 per gallon. A somewhat easier tone is noticeable in glucose and a decline would not be altogether unexpected. Some of the lines on which re-

vised prices are ruling are given here-with:

Libby's Queen Olives, No. 5, \$1.10; No. 6, \$1.35; No. 8, \$1.85; No. 10, \$2.25; uer dozen; Manzanilla, No. 5, \$1.10; No. 6, \$1.37½; No. 8, \$1.90; No. 10, \$2.30; Stuffed, No. 5, \$1.50; No. 6, \$1.75; No. 8, \$2.60; No. 10, \$3.05. Bull Dog Powdered Ammonia, 36/1½ lb pkgs., \$2.70 case, 95c. dozen; liquid amonia, 12 bottles in case, \$1.25 dozen; chloride of lime, 25/1-lb. pkgs., \$2.75 case, \$1.45 dozen; Wanders' chloride of lime, 25/1s, \$3.25 case, \$1.75 dozen. Castile soap is also up, Rolyat 40 bars selling at \$9.95 box or \$9.80 in 5-box lots, and La France 20 bars selling at \$6 box, or \$5.85 in 5-box lots. An advance in H. & H. soap to \$1.75 dozen is reported in some quarters. Solid back Globe washboards, zinc, have been advanced to \$5.40 per dozen and Rose's lime juice 36 small is higher at \$3.60 dozen.

**Some Molasses Moving;
Prices Hold Firm**

Toronto.
MOLASSES, SYRUPS.—There is a very fair movement of molasses in progress though the trade is not heavy. Prices have held firm and unchanged during the week at figures shown below. There is some sale of syrups reported also, and stocks on both lines are equal to present demand.

Corn Syrups—
Barrels, per lb. 0 07
Cases, 2-lb. tins, 2 doz. in case 5 50
Cases, 5-lb. tins, 1 doz. in case 5 20 5 70
Half barrels, ¼c over bbls.; ¼ bbls., ½c over bbls.

Cane Syrups—
Barrels and half barrels, lb... 0 06 0 08
Cases, 2-lb. tins, 2 doz. in case 5 05 5 25

Molasses—
Fancy, Barbadoes, barrels 1 00
Choice Barbadoes, barrels 0 90
West India, ½ bbls., gal. 0 56
West India, No. 10, kegs. 6 50
West India, No. 5, kegs. 3 25
Tins, 2-lb., table grade, case 2 doz., Barbadoes 4 90
Tins, 3-lb. table grade, case 2 doz., Barbadoes 6 75
Tins, 5-lb., 1 doz. to case, Barbadoes 5 30
Tins, 10-lb., ½ doz. to case, Barbadoes 5 20
Tins, 2-lb., baking grade, case 2 doz. 3 50
Tins, 3-lb., baking grade, case of 2 doz. 4 60
Tins, 5-lb., baking grade, case of 1 doz. 3 90
Tins, 10-lb., baking grade, case of ½ doz. 3 75
West Indies, 1½, 48s 5 00
West Indies, 2s, 36s 4 00 4 25

**Canned Goods Show
No New Developments**

Toronto.
CANNED GOODS.—There are really no new developments in the market on canned goods during the week. Early fine peas are being offered at \$1.95 in some quarters and a fair movement of all vegetables is reported. An advance in Arbutus salmon ½s to \$1.35 per dozen single case lots or \$1.30 in 5-case lots has been made in some quarters. Business is considered fair.

Following prices on canned goods are general quotations from wholesaler to retailer and not F.O.B. factory prices.

Salmon—
Sockeye, 1s, doz. 4 00 4 50
Sockeye, ½s, doz. 2 40 2 50
Alaska reds, 1s, doz. 3 75 3 85
Chums, 1-lb. tins 2 35 2 60
Do., ½s, doz. 1 35 1 45
Pinks, 1-lb. tins 2 25 2 60
Do., ½s, doz. 1 35 1 50
Cohoos, ½-lb. tins 1 85 1 90
Cohoos, 1-lb. tins 3 45 3 75
Red springs, 1-lb. tins 3 15 3 65
White springs, 1s, dozen 2 30 2 35

Lobsters, ¼-lb., doz.	3 00	3 25
Canned Vegetables—		
Beets, 3s 1 50	2 30	
Tomatoes, 2½s 2 65	2 75	
Peas, standard 1 95	2 00	
Peas, early June 1 95	2 10	
Beans, golden wax, doz. 1 85	2 10	
Beans, Midget, doz. 2 25	2 45	
Asparagus tips, doz. 3 25	3 65	
Corn, 2s, doz. 2 45	2 60	
Pumpkins, 2½s 1 80	2 00	
Succotash, No. 1, doz. 2 00	2 35	
Pineapples, 2s 2 50	3 25	
Cherries, 2s 2 60	2 90	
Peaches, 2s 2 10	2 40	
Pears, 2s 1 85	2 00	
Plums, Lombard, 2s 1 75	1 95	
Plums, Green Gage 1 80	1 95	
Strawberries, 2s, H.S. 3 00	3 40	
Jam, raspberry, 16 oz., doz. 2 90	3 30	
Do., black currant, 16 oz. 2 90	3 30	
Do., strawberry, 16 oz. 3 00	3 40	
Raspberries, 2s, H.S. 3 00	3 25	
Do., raspberry, 4-lb. tin. 0 82	0 85	
Do., black currant, 4-lb. tin. 0 75	0 83	
Do., strawberry, 4-lb. tin. 0 83	0 87	
Preserved Fruits, Pint Sealers—		
Peaches, pint sealers, doz. 3 40	3 45	
Plums, Greengage, doz. 2 40	2 95	
Do., Lombard, doz. 2 25	2 90	
Do., Blue, doz. 2 25	2 90	
Black currants, doz. 3 45	3 45	
Red currants, doz. 3 45	3 45	
Raspberries, doz. 3 40	3 60	
Strawberries 3 60	4 40	

HIGHER PRICES ON MUSTARD TO COME

Canadian manufacturers have had restrictions placed on the amount of flour they can use in the manufacture of mustard, the Government ruling that not more than 50 per cent. flour can be used with the mustard. This will, it is said, have a tendency towards making a universally better product, though it will also result in higher prices. Manufacturers of mustard in the United States are not allowed to use flour in the manufacture of this product at all, and only the pure mustard is now being brought in. It is estimated that fully 50 per cent. of the mustard consumed in Canada was imported from the United States.

**Situation Unchanged
With Dried Fruits**

Toronto.
DRIED FRUITS.—The situation is unchanged with respect to dried fruits. It is said that there is a movement on foot among prune growers to set a maximum price for these. Licenses to cover import of candied peel orders have been issued by the Dominion Government. Business is along seasonable lines with all items covered under this heading.

Apples, evaporated, Ontario.	0 20	0 21
Do., da., Nova Scotia.	0 17	0 18
Apricots, unpitted 0 16½	0 30	
Do., fancy, 25s 0 25	0 27	
Do., choice, 25s 0 24	0 26	
Candied Peels, American—		
Lemon 0 26	0 30	
Orange 0 28	0 30	
Citron 0 35	0 36	
Currants—		
Grecian, per lb. 0 29	0 32½	
Australians, lb. 0 30	0 35	
Dates—		
Excelsior, kgs., 3 doz. in case 6 50	6 75	
Dromedary dates, 3 doz. in case 7 50	7 75	
Figs—		
Tapa, lb. ....	.....
Maingaa, lb. ....	.....
Comadre fig. mats, lb. 0 13	0 14	
Cal., 8 oz. pkgs, 20s, case. 1 80		
Cal., 10 oz., 12s, case 1 40		
Prunes—		
30-40s, per lb., 25's, faced. 0 18	0 18	
40-50s, per lb., 25's, faced. 0 17	0 17½	

50-60s, per lb., 25's, faced.	0 16	0 16½
60-70s, per lb., 25's, faced.	0 14	0 15½
70-80s, per lb., 25's, faced.	0 13	0 14
80-90s, per lb., 25's, unfaced.	0 12½	0 13½
90-100s, per lb., 25's, faced. ....	.....	0 12
Peaches—		
Standard, 25-lb. box 0 15½	0 17	
Choice, 25-lb. boxes 0 18½	0 19	
Fancy, 25-lb. boxes 0 22		
Raisins—		
California bleached, lb. 0 14	.....
Valencia, Cal. 0 10½	0 10½	
Valencia, Spanish 0 11½	0 13½	
Seeded, fancy, 1-lb. packets. 0 11	0 12½	
Seedless, 12-oz. packets 0 14½	0 15	
Seedless, 16-oz. packets 0 14	0 15½	
Seedless, bakers, Thompsons, 50s	0 14	0 16

**Teas are Moving
In Fair Quantities**

Toronto.
TEAS.—There is a fair volume of business being transacted in teas at the present time, though there is evidence that a great number of retailers still have fair supplies on hand. Consuming demand is said to be very good. Prices are holding firm and unchanged.

Ceylon and Indias—		
Pekoe Souchongs 0 46	0 48	
Pekoes 0 48	0 56	
Broken Pekoes 0 56	0 58	
Orange Pekoes 0 58	0 60	
Broken Orange Pekoes 0 60	0 62	
Javas—		
Broken Pekoes 0 45	0 48	
Japans and Chinas—		
Early pickings, Japans 0 50		
Second pickings 0 40	0 48	
Hyson Thirds, lb. 0 40	0 48	
Do., seconds 0 50	0 55	
Do., sifted 0 50	0 62	

These prices do not indicate the wide range in the values. They are good medium grades, and are meant to give some indication of price movement.

**Coffee Shipments Held
Up for Licenses**

Toronto.
COFFEE.—Licenses for the importation of coffee continue to be held up and spot stocks are beginning to feel effects of restrictions. The spot market may be termed as very firm and a tendency towards higher price levels is noticeable. A very good consuming demand is reported and wholesalers are handling a greater volume of business as retailers' stocks are becoming depleted.

Coffee—		
Bogotas, lb. 0 33	0 36	
Guatemala, lb. 0 29	0 31	
Maracaibo, lb. 0 30	0 35	
Mexican, lb. 0 32	0 36	
Jamaica, lb. 0 31	0 36	
Blue Mountain Jamaica 0 46		
Mocha, Arabian, lb. 0 24	0 29	
Rio, lb. 0 30	0 32	
Santos, Bourbon, lb. 0 30	0 35	
Chicory, lb. 0 25		
Cocoas—		
Pure, lb. 0 25	0 30	
Sweet, lb. 0 18	0 20	

**Spices Holding
Firm and Unchanged**

Toronto.
SPICES.—The very firm position on all spices has been maintained during the week and no new developments are recorded. Business continues in very fair volume and prices are unchanged.

		Per lb.
Allspice 0 18	0 20	
Cassia 0 23	0 45	
Cinnamon 0 45	0 55	
Cayenne 0 30	0 35	

Cloves	0 70	0 85
Ginger	0 25	0 35
Herbs — sage, thyme, parsley, mint, savory	0 40	0 60
Mace	0 90	1 10
Pastry	0 28	0 40
Picking spice	0 22	0 30
Peppers, black	0 43	0 46
Peppers, white	0 47	0 49
Paprika, lb.	0 55	0 55
Nutmegs, selects, whole, 100s	0 45	0 48
Do., 80s	0 55	0 55
Do., 64s	0 60	0 65
Mustard seed, whole	0 38	0 45
Celery seed, whole	0 55	0 65
Coriander, whole	0 28	0 35
Caraway seed, whole	0 90	1 00
Cream of Tartar— French, pure	0 90	1 00 0
American high test	.....	.....
2-oz. packages, doz.	.....	1 50
4-oz. packages, doz.	.....	3 25
8-oz. packages, doz.	.....	5 45
8-oz. tins, doz.	.....	6 00
Tartarine, barrels, lb.	.....	0 21
Do., kegs, lb.	.....	0 23
Do., pails, lb.	.....	0 25
Do., 4 oz., doz.	.....	0 90
Do., 8 oz., doz.	.....	1 75
Do., 16 oz., doz.	.....	3 25

Nut Future Still Somewhat Uncertain

Toronto.
NUTS.—There is still some uncertainty over recent orders in council prohibiting imports of many kinds of nuts, but licenses covering orders already contracted for are now being issued by the Dominion Government. What the future holds—whether original order will be modified or to what extent licenses may be granted—time only will tell and dealers generally are marking time until a clear interpretation of the order is available.

In the Shell—

Almonds, Tarragonas, lb.	0 21	0 23
Walnuts, Bordeaux	.....	0 27
Walnuts, Grenobles, lb.	.....	.....
Walnuts, Manchurian, lb.	.....	.....
Filberts, lb.	0 20	0 22
Pecans, lb.	.....	0 27
Peanuts, Jumbo, roasted	0 24	0 25
Do., Fancy, roasted	0 23	0 24
Brazil nuts, lb.	.....	0 17
Cocoanuts, 100s	.....	7 50

Shelled—

Almonds, lb.	0 45	0 52
Filberts, lb.	0 35	0 40
Walnuts, lb.	0 70	0 75
Peanuts, Spanish, lb.	0 18	0 19
Do., Chinese, Japanese, lb.	.....	.....
Brazil nuts, lb.	0 66	0 68

Beans Slow and Generally Uninteresting

Toronto.
BEANS.—There is little of interest in respect to beans. The demand shows little, if any, improvement while prices hold firm and unchanged. Stocks are comparatively heavy.

Ontario, 1-lb. to 2-lb. pickers, bu.	8 00	8 50
Do., hand-picked	9 00	9 25
Can. white kidney beans, bush.	.....	9 00
Rangoons, per bush.	6 25	7 00
Yellow eyes, per bushel.	.....	.....
Japanese Kotonashi, per bush.	.....	8 00
Limas, per pound	0 18½	0 22

Fair Movement Rices; Some Shipments Coming

Toronto.
RICES.—A very fair demand for rices continues to manifest itself and reports indicating some arrivals from the Coast have been given out. Stocks are in very fair shape locally and orders are being taken care of satisfactorily. Prices are unchanged.

Texas, fancy, per 100 lbs.	11 50	12 00
Blue Rose Texas, per 100 lbs.	11 75	12 50
Andras, fancy, per 100 lbs.	.....	13 00
Siam, fancy, per 100 lbs.	.....	9 75
Siam, second, per 100 lbs.	.....	9 50
Japans, fancy, per 100 lbs.	10 75	11 75
Japans, second, per 100 lbs.	9 50	9 75
Chinese XX, per 100 lbs.	9 00	10 00
Do., Simiu	.....	11 50
Do., Mujin, No. 1	.....	10 75
Do., Pakling	.....	10 25
Tapioca, per lb.	0 14½	0 15

Package Goods Moving; Rolled Oats Quiet

Toronto.
PACKAGE GOODS.—There is a very fair movement of some lines of package goods in progress, but rolled oats is very quiet. Stocks of the latter are fairly heavy and the sales seem rather light just at this time. Prices hold unchanged at figures herewith:

Cornflakes, per case	3 90	4 25
Rollled oats, round, family size, 20s	5 25	6 00
Rollled oats, round, regular 18s, case	2 13	2 30
Rollled oats, square, 20s	.....	5 85
Shredded wheat, case	.....	4 25
Cornstarch, No. 1, pound cartons	.....	0 11½
No. 2, pound cartons	.....	0 10½
Starch, in 1-lb. cartons	.....	0 11½
Laundry starch, in 1-lb. cartons	0 10	0 11½
Do., in 6-lb. tins	.....	0 13
Do., in 6-lb. boxes	.....	0 13
Do., in 100-lb. kegs.	.....	0 11

Market Steady on Maple Syrup; Honey

Toronto.
MAPLE SYRUP, HONEY.—The market remains steady on maple syrup with no interesting developments to record. Some sales are being made, though the movement is not very free. Honey is unchanged, with little offering.

Honey—

Clover, 5 and 10-lb tins.	.....	0 28
Do., 54s, case	.....	.....
60-lb. tins	.....	0 17
Buckwheat, 60-lb. tins	.....	0 18
Comb, No. 1, fancy, doz.	3 50	3 60
Do., No. 2, doz.	3 00	3 25
Jars, 7-oz., doz.	.....	.....
Do., 10oz., doz.	.....	.....
Do., 12-oz., doz.	.....	.....
Do., 16-oz.	.....	.....

Maple Syrup—

No. 1, 10-lb. tins, 6 to case.	.....	15 10
No. 2, 5-lb. tins, 12 to case.	.....	17 10
No. 3, 2½-lb. tins, 24 to case.	.....	18 50
No. 3, 32-oz. bottles, 24 to case.	.....	14 70
Gallon tins, Imperial, per gal.	2 00	2 25
5-gallon tins, Imperial, per tin	.....	10 50
Barrels, 25 or 40 Imp. gals., gal	.....	2 00

Oranges Much Higher; Strawberries Also Up

Toronto.
FRUIT.—Locally prices on oranges show a stiff advance during the week, with supplies none too heavy. It is thought the offering of deciduous fruits may affect prices somewhat, though this is not apparent as yet. Strawberries are cleaning up pretty well, and prices are higher for the week. Prices at primary points are considered ridiculously high. California lemons are up to \$11 case, and the market is rather sparsely supplied. The first car of Carmen peaches is reported in, being considered a very good color and good eating. Bananas are unchanged for the week, though the submarine menace makes shipments harder

to secure. Pineapples are slightly higher, and supplies getting lighter. A little California grapefruit is coming in, while Florida is about done.

Apples—

Ontario—

Baldwins, No. 1, bbl.	.....	.....
Do., No. 2, bbl.	.....	6 00
Ben Davis, No. 1, bbl.	.....	6 50
Do., No. 3, bbl.	.....	4 75

Bananas, yellow, bunch 4 00 | 4 50 || Do., per lb. (crates extra) | | 0 07½ |
| Cherries, Cal., box | 3 00 | 4 00 |

Grapefruit—

Floridas, 36s, 46s, case	.....	6 50
Do., 54s, 64s, 80s, 96s	.....	6 50

Oranges—

Valencias—

96s	.....	7 50
100s	.....	7 50
126s	.....	7 00
150s, 176s, 200s, 216s.	.....	7 00
250s	.....	8 00
288s	.....	8 25
324s, 360s	.....	7 00

Lemons, Cal., case | 11 00 || Do., Messinas, box | | 7 50 |
| Peaches, Georgia, 6 bask. crate. | 4 25 | 4 50 |
| Pears, Cal., box | | |

Pineapples—

Do., Cuban, cs. 24-30s.	5 50	6 00
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Strawberries—

Do., quarts	0 27	0 35
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Tomatoes Decline; Melons, Cucumbers Embargoed

Toronto.
VEGETABLES.—Tomatoes have registered a substantial decline during the week, being offered at \$2.25-\$2.75 per 4-basket crate, mostly Mississippi offering now in fair quantities and fair quality. Primary points have firmed, which may mean higher prices locally. Melons and cucumbers are among the lines embargoed by the recent order in council. Very good shipments of melons have come to hand, and are reported very good quality. Prices range from \$1 to \$1.25 each, and no lower quotations expected. It is understood that a movement is on foot amongst pedlars to petition the Government to allow melons to come through. Texas onions are cleaning up, some producers having already finished operating.

Asparagus, Canadian, basket	1 75	2 00
Artichokes, Cal., doz.	.....	1 25
Beans, wax, hamper	2 75	3 00
Do., green, hamper	2 50	2 75
Beets, new, hamper	1 75	2 00
Brussel sprouts, quart	.....	.....
Cabbage, Canadian, barrel	.....	.....
Do., Florida, crates	.....	3 00
Do., Carolina, crate	.....	3 00
Do., Mississippi, crate	3 00	3 25
Carrots, bag	.....	.....
Do., new, hamper	1 25	1 75
Cucumbers, hothouse, basket	3 00	3 25
Do., North Carolina, crate	4 75	5 00
Lettuce, leaf, doz. bunches	0 25	0 50
Do., head, doz.	1 25	1 50
Mushrooms, basket	.....	3 25
Onions—	.....	.....
Texas, 50-lb. crate	2 00	2 25
Parsley, doz. bunches	0 85	0 90
Parsley, doz. bunches	.....	0 85
Peas, green, new, hamper	.....	3 75
Parsnips, bag	.....	1 00
Peppers, green, doz.	0 75	0 90
Potatoes—	.....	.....
Ontario, bag	1 50	1 60
N.B. Delawares	.....	1 75
New Carolina, bbls.	7 00	7 50
Do., bushel basket	.....	2 75
Spinach, Canadian, bushel	0 50	0 75
Rhubarb, dozen bunches	0 20	0 40
Tomatoes—	.....	.....
Mississippi, 4 bask. crate	2 25	2 75
Hothouse, fancy, lb.	0 35	0 40
Turnips, bag	.....	0 65
Watermelons, each	1 00	1 25

Unchanged Situation in Flour Markets

Toronto.

FLOUR.—There is no change to report in the flour situation during the week. The Government is encouraging the milling of corn flour, and this is available in ample quantities now. Rye and barley flour are also available, though the demand for all substitutes is rather light.

War Grade—

Manitoba spring wheat.....	10 95
Ontario winter wheat.....	10 95
Blended, spring and winter....	10 95

Sales of Mill Feeds Absorbing Production

Toronto.

MILL FEEDS.—Sales are absorbing production of mill feeds right along and no surplus is reported. The demand is slightly easier, but orders are coming to hand in fairly liberal quantities. Prices are unchanged.

MANITOBA MARKETS

WINNIPEG, June 12.—At the time of writing the trade was just beginning to recover from the effects of the big strike which broke out here about two weeks ago. Goods are moving forward in more nearly normal time now, and whereas great difficulty in shipments was experienced during the strike, the majority of the retailers appreciated the impossibility of goods coming forward and little was heard from them over delays. Business generally is considered fair.

Sugar Supplies Now Satisfactory in West

Winnipeg.

SUGAR. Supplies of sugar seem to be coming into Winnipeg satisfactorily now, and the bulk of it is coming from Eastern refineries. Jobbers report that the market is in good shape now.

No Cane Syrup Reaching Western Market

Winnipeg.

SYRUP.—No syrup is coming into this market from British Columbia. The British Columbia Sugar Refinery Company are not promising any shipments. At the present, they state, they cannot ship.

CORN SYRUP.

Beehive and Crown—	
2-lb. tins, 2 doz. case, per case.....	4 85
5-lb. tins, 1 doz. case, per case.....	5 50
10-lb. tins, 1/2 doz. case, per case.....	5 25
20-lb. tins, 1/4 doz. case, per case.....	5 25
Barbadoes Molasses—	
In half barrels, per gal.....	1 15
New Orleans Molasses—	
Blackstrap, half barrels, wood, per gal.	0 65

Better Run of Cohoes Reported

Winnipeg.

CANNED SALMON.—Reports regard-

Mill Feeds—	Mixed cars	Small lots
Bran	ton	ton
Shorts	\$35 40	\$37 40
	40 40	42 40

Cereals Holding Firm and Unchanged

Toronto.

CEREALS.—There have been no new developments in the cereal markets during the week, prices holding firm and unchanged at declines registered last week. The demand is still light, with stocks fairly heavy.

	Single Bag	Lots
	F.o.b. Toronto	
Barley, pearl, 98s	7 00	8 00
Barley, pot, 98s	5 50	6 25
Buckwheat Flour, 98s	6 50	6 50
Cornmeal, 98s	6 00	6 75
Corn flour, 98s	6 00	6 50
Graham flour, 98s	6 00	7 00
Hominy grits, 98s	6 25	6 60
Hominy, pearl, 98s	6 25	6 60
Rolled oats, 90c	5 00	5 50
Oatmeal, 98s	5 75	7 00
Rolled wheat, 100-lb. bbl.....	6 75	7 00
Rice Flour, per 100 lbs	11 00	12 00
Peas, yellow, split	10 00	10 50
Blue peas	0 11	0 15

Above prices give range of quotations to the retail trade.

ing new pack of canned salmon differ. One broker is of the opinion that the market is much weaker than was expected. In the case of Cohoes he states that he sold futures at a certain price, and there was later a reduction of \$1 per case due, he states, to the quantity of the run in May. Nevertheless the feeling generally seems to be that the price of salmon this year is going to be high, and no one seems to be predicting a very big pack.

Jumbos Almost Double in Price

Winnipeg.

NUTS.—Since the restrictions placed by the government recently on the importation of nuts, the trade seems to be more or less at sea. The feeling seems to be that nuts will be allowed to enter Canada later on, but that an import license will be required. There has been an advance of one cent. per pound on all grades of peanuts in the United States due to shortage, but there seems to be plenty of goods on spot in Winnipeg. Some idea of the price being paid to-day for peanuts can be gathered from the fact that Jumbos are selling to the retail trade to-day at 22c in Winnipeg, whereas a year ago 14c was considered high.

Coffee Brokers Turning Orders Down

Winnipeg.

COFFEE.—The coffee market has been in an excited state during the past week, and the trade say it is impossible to get supplies through. New York brokers are not quoting, and brokers here are turning down coffee orders every day. The trade

do not think, however, that there is likely to be a shortage here. They are of the opinion that instead the retailers will have to get their customers used to new grades of coffee, whereas they have been used to getting Rios in the past, they will now have to buy Mexicans or Guatemalas.

Rice Market Slightly Easier Last Week

Winnipeg.

RICE.—The market is standing at approximately the same level as during the past few weeks. There is said to have been a slight easiness to the market last week, but this was probably due to speculation.

Extra fancy, Japan, 100-lb. bags.....	0 10 1/2
Fancy Japan, 100-lb. bags	0 09 1/2
Choice Japan, 100-lb. bags	0 08 1/2
Siam, 100-lb. bags.....	0 09 1/4
Tapioca, lb.	0 13 1/2 0 14
Sago, lb.	0 11

Rolled Oats Weaker; Feed Market Unchanged

Winnipeg.

FLOUR AND FEED.—There is practically no change in the situation as regards flour; the mills of Western Canada have set out to push the sale of white corn flour.

Rolled Oats.—The situation is even worse than it has been. The mills report that every centre where they might fill up with rolled oats is already full up, and rolled oats is not selling at all. The feed situation continues the same as it has been, viz., big demand and small supply.

Govt. Standard Flour—	
Cash carload price	10 50
To bakers and flour and feed dealers	10 50
To storekeepers paying cash or 30 days, ton lots	10 60
Do., less than ton lots.....	10 70
Cereals—	
Rolled oats, 80s	4 00 4 30
Rolled oats, pkgs., family size.	5 65
Cornmeal, 98s	5 60
Oatmeal, 98's	5 50
Feeds—	
Bran, per ton	30 80
Shorts, per ton	35 80
Barley—	
Pearl, 98-lb. bags, per bag	7 25
Pot, 98-lb. bags, per bag	5 15
Beans—	
Lima, Manchurian	0 17
Fancy white, bushel	6 50
Peas—	
Split, 98-lb. bags, per bag	10 55
Whole, yellow, soup, 2 bush.	4 50 5 00
bags, bush.	4 50 5 00
Whole, green, lb.	0 11 1/4

Raspberries Expected; Cherries \$4.50 a Box

Winnipeg.

FRUITS AND VEGETABLES.—There have been some big changes in quotations—new potatoes are selling at \$5.25 to \$5.50 per bbl., and no lower prices are expected this week. Onions at 90c per doz. have been rather scarce, but good supplies are expected this week. Lettuce is scarce and is nearly over. Florida tomatoes have jumped to \$9, but Missouri are selling at \$3.50 a crate.

(Continued on page 39.)

WEEKLY MARKET REPORTS BY WIRE

Statements From Buying Centres, East and West

British Columbia

FROM VANCOUVER, BY WIRE.

Vancouver, June 11.—Sugar has been selling a little more freely. Families are apparently buying the preserving limit. Strawberry preserving will be on next week. Fruit, according to contracts already made, will rule high. Recent frosts have affected the crop somewhat, and the jam factories will only get 60 to 70 per cent. of what they expected. Raspberries were less affected than other fruit. Canners will get about 90 per cent. of the tomatoes expected. It has been a record week on prices; not a single change since last week. There has been a very weak demand for butter. New potatoes have arrived, and are selling at 12c to 14c per pound, with a rather light demand. Business generally is dull. The strike of the wholesale warehousemen and teamsters has ended amicably.

VANCOUVER, B.C.:

Sugar, pure cane, gran., 100 lbs.	9 45
Flour, war grade, Manitoba, per per bbl., in car lots	10 85 10 95
Rice, Siam, No. 1, per ton.....	.....
Do., Siam, No. 2.....	1 85 1 90
Rice, China, 44 lb. mats, No. 1..	1 90 1 95
Do., No. 2	1 75 1 89
Do., Japanese	2 10 2 15
Beans, Japanese, per lb.	0 09 0 15
Beans, B.C., white	0 14½ 0 15
Potatoes, per ton	30 00 45 00
Lard, pure, in 400-lb. tierces, lb.	0 33
Lard, compound	0 29½
Butter, fresh made creamery, lb.	0 49 0 55
Cheese, Canadian	0 25¾
Margarine	0 34
Eggs, new-laid, in cartons, doz..	0 46 0 51
Oranges, box	8 00
Lemons	9 00
Salmon—	
Sockeye, halves, flat case	16 50
Tail, case	14 00
Pinks, case	8 25 10 25
Cohoos	11 00 13 00
Chums	7 50 9 00

Alberta Markets

FROM CALGARY, BY WIRE.

Calgary, Alta., June 11.—There have been very few market changes during this week. No. 1 creamery butter, 45½c to 47c a pound. Sealers advanced in some quarters a dollar a gross. Crossed fish sardines quoted as high as \$30 a case this week. Nuts in shell are advanced about 2c a pound generally, while one or two houses are still offering at the figures of a week ago. Candied peels are quoted as follows:—Lemon, \$34; oranges, \$36; citron, \$40; British Columbia straw-

berries coming fast; now \$5 a crate. Lemons, \$10 to \$11 a case; oranges, \$7.50 to \$8.

CALGARY:

Beans, small, Burmah, lb.....	0 10	0 11
Flour, 98s, per bbl. ....	.....	10 35
Molasses, extra fancy, gal. ....	.....	1 15
Rolled oats, 80s	4 45	4 60
Rice, Siam, cwt. ....	.....	9 50
Rice, Japan .....	.....	10 50
Rice, China, per mat, No. 1....	.....	4 50
Do., No. 2 .....	.....	4 15
Tapioca, lb. ....	.....	0 15
Sago, lb. ....	.....	0 15
Sugar, pure cane, granulated, cwt. ....	.....	10 60
Cheese, No. 1, Ontario, large....	0 24½	0 26½
Butter, creamery, lb.	0 45½	0 47
Do., dairy, lb.	0 35	0 40
Lard, pure, 3s, per case .....	.....	19 80
Eggs, new-laid, case	10 50	11 25
Candied peel, lemon, lb. ....	.....	0 30
Tomatoes, 2½s, standard case..	4 95	5 50
Corn, 2s, standard case	5 60	5 90
Peas, 2s, standard case .....	.....	4 00
Apples, gals., Ontario, case....	2 80	3 00
Strawberries, 2s, Ontario, case..	6 50	6 80
Raspberries, 2s, Ontario, case..	.....	.....
Apples, evaporated, 50s, lb. ....	.....	0 24
Apricots, evaporated, lb. ....	.....	0 26½
Peaches, evaporated, lb.	0 14½	0 17
Peaches, 2s, Ontario, case .....	.....	4 75
Salmon, pink, tall, case .....	.....	9 50
Salmon, Sockeye, tall, case .....	.....	16 25
Do., halves	17 00	18 25
Potatoes, per ton .....	.....	33 00
Oranges, Valencias, case	7 50	8 00
Lemons, case	10 00	11 00

New Brunswick Markets

FROM ST. JOHN, BY WIRE.

St. John, N.B., June 11.—This week again shows a very quiet market. There are few changes. The most marked is the new rate on Ontario flour, placing it on par with Manitoba at \$12.05. Molasses arrivals are not sufficient to meet requirements and price responds by an increase to 90. Butter supply is more generous, and, as storing has not begun, prices are receding slightly. Creamery is selling at 44c to 46c; dairy, 40c to 43c; tub, 38c to 40c. Lemons are firmer at \$9 to \$10, and oranges also show an upward trend.

ST. JOHN, N.B.:

Flour, No. 1 patents, bbls., Man.	12 05
Ontario	11 95
Cornmeal, gran., bbls.	14 50
Cornmeal, ordinary, bags	4 50
Molasses, extra fancy, gal.	0 90
Rolled oats, bbl.	12 00
Beans, yellow-eyed	10 00
Beans, Canadian, white	9 50
Rice, Siam, cwt.	10 25 10 35
Sago and tapioca, lb.	0 18 0 19
Sugar—	
Standard, granulated	9 15 9 20
No. 1 yellow	8 65 8 70
Cheese, N.B., twins	0 25
Eggs, case	0 35 0 36
Breakfast bacon	0 40
Butter, creamery, per lb.....	0 44 0 46
Butter, dairy, per lb.	0 40 0 43
Butter, tub	0 38 0 40
Margarine	0 32½ 0 33
Lard, pure, lb.	0 32 0 32½
Lard, compound	0 27½
American clear pork	61 00 64 00
Beef corned, 1s	4 25

Tomatoes, 3s, standard, case	5 40
Raspberries, 2s, Ont, case	6 20
Peaches, 2s, standard case	4 40
Corn, 2s, standard case	5 00
Peas, standard, case	4 00
Apples, gal., N.B., doz.....	4 00
Strawberries, 2s, Ont., case....	6 20
Salmon, Red, spring, cases	15 00
Pinks	11 00
Cohoos	14 00
Chums	8 50
Evaporated apples, per lb.	0 19
Peaches, per lb.	0 19
Potatoes—	
Native, barrel	2 80 3 00
Onion, Bermuda	2 50
Do., Texas	2 75 3 00
Lemons, Cal., Messina, case	9 00 10 00
Oranges, California, case	6 00 9 00
Grapefruit, case	6 50 7 00
Pineapples	7 00 8 00
Bananas, per lb.	0 08 0 08½

TOILET SOAPS PAINFULLY SCARCE IN ENGLAND

Britain is threatened with a famine in toilet soap. The shortage of butter supplies has changed entirely the view of the public in regard to the use of margarine, and the demand is so great that all oil supplies have been commandeered by the Ministry of Food for the manufacture of margarine, and the situation in regard to soap is difficult as a consequence.

Most of the oils used in the manufacture of toilet soaps have come under the ban of the Food Controller and are being manufactured into the butter substitute instead of soap, and the present stocks of the better classes of soap will soon be exhausted.

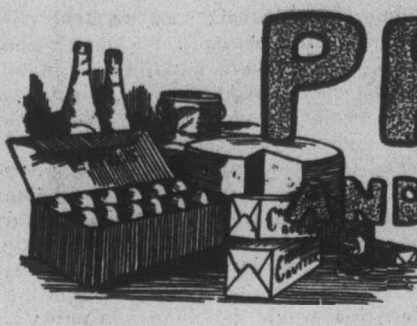
The soap manufacturers have appealed to the Ministry for the release of supplies, but without success. The attitude of the department was summed up by an official a day or so ago.

"If we gave only ten tons of the scheduled oils to a soap manufacturer 100,000 persons would have to go without their margarine for a week," he said when asked why a small quantity could not be allotted.

He further explained that the oils committee released to the soap manufacturers the fats and oils "which were not suitable for eating but yet suitable for soaps, though perhaps not the perfumed kind sold in a silky wrapper. The department as far as possible encourages the manufacturer to produce soap because we want the glycerine obtained thereby, but the people need not fear that they will not be able to keep their faces clean."

HELPING PRODUCTION

Charles Sterling, grocer, Blenheim, Ont., and another merchant are fostering the production idea. They have secured four acres of land on Talbot street west, and are putting in tomatoes for the factory.



PRODUCE AND PROVISIONS

Limiting the Percentage of Profit For Produce Merchants

Wholesale Dealers in Meats, Lard, Cheese, Butter, Margarine and Eggs Are Affected by the Order Setting a Limit of Profit—Certain Variations Are Permitted

BY an order just given out by the Canada Food Board the produce dealer in all his dealings is limited to a stipulated percentage over cost. This order sets a limit of 10 per cent. profit over the cost of goods delivered to the produce warehouse, though under certain given conditions the merchant is permitted to charge additional amounts to cover the cost of handling and packing. The order is based on the usual supposition that the produce man has been making fabulous profits. On the lines enumerated, however, it would be difficult to prove that proposition, and it is very doubtful if there will be any material effect in the way of reduction of prices. The terms of the new order are in brief as follows:

On and after July 1 no person dealing wholesale in meats, lard, cheese, butter, margarine or eggs, in selling to a retail dealer, or others not wholesale dealers, shall charge on each transaction more than 10 per centum over his cost price delivered to warehouse. When salaried men are employed in buying, or when commission is paid, the charge for such in computing shall not exceed the recognized for buying or the customary commission paid.

In selling to another wholesale dealer the charge on each transaction must not exceed the cost price by more than 4 per centum.

May Charge for Printing Butter

When selling prints of butter which have been moulded or cut by himself, the wholesale dealer may be permitted to charge an additional price to cover the cost of such moulding or cutting, but this additional price must not be more than 3 per centum of cost.

Charge Allowed for Candling

In selling or storing eggs that have been candled by himself, the wholesale dealer may add up to three cents per dozen to cover cost of candling, cases, fillers, and loss from defective eggs. If he candles eggs for sale out of cold storage he may add not more than 3 per centum to cover cost of labor and loss from defective eggs.

Also Carrying Charge

When the produce dealt in has been held for more than thirty days the cost of holding or carrying may be added to

the cost price delivered to warehouse, and the cost of carrying may include storage at public tariff rates, insurance, interest at 7 per centum and shrinkage.

The dealer may at any time make a list of separate lots of any article of produce owned by him, showing quantity and cost, and the average price so ascertained may be used when selling or storing, for the purpose of complying with the order.

The maximum advances over cost are not to be regarded as justifiable under normal trading conditions.

The Eggs by the Pound Idea

Further Discussion of This Important Question Makes it Evident That the Consensus of Opinion of Merchants Would Favor the Change

IN last week's issue there was a discussion by a large number of merchants of different phases of the question of eggs by the pound. In this week's issue the discussion is concluded. Taking the opinions of these many representative merchants as a whole there seems to be no question that there is a very wide and firm belief that the present system is wrong, and that the pound is the right method of measurement. Some merchants speak of some little difficulty in getting their customers to accept the new standard, but practically without exception they express themselves as in favor of the method. The only exception being that some merchant preferred the selling of government standard grades, which ensures a certain weight per dozen. There are, however, some difficulties to be met in adopting such a system, and some of them are outlined in this article.

A Fair and Honest Deal

Jos. Nightingale, Ameliasburg, Ont., thinks that it would be an improvement to sell eggs by weight instead of by the dozen, but he believes that it would take some time to educate the people to the new system. "It would give everyone a fair and honest deal," he continued, "and the only kicker would be the one who wants more than his own."

J. Norman Willite, Brantford, Ont., thinks that the change to the new system would be a great advantage if all merchants adopted the same policy. The customer he believed would realize the

system as one giving a just and fair basis of charge.

A Graded System Better

H. C. Facey, Russeldale, Ont., is not in favor of the idea. He states that he does not believe that such a system would be as satisfactory as selling to grade, while he notes the fact that the merchant without a computing scale would be almost certain to lose money, as to give full weight would almost certainly mean to give over weight.

The graded system, Mr. Facey contends, as oranges are usually bought and sold is the simplest method. There is a uniformity throughout that is appreciated by the customer; mixed sizes would still require grading by the consumer. Restaurants, etc. would prefer the smaller price. It would be difficult to get the public to think of eggs in anything but units of dozens, while size is not always a criterion of quality. Extremely large and double-yolk eggs are always deficient in flavor."

Different Weight Cases Would Cause Difficulty

E. A. Pritchard, Wyman, Que., also favors the graded system rather than any system of weight. "I do not retail many eggs over the counter," he states. "I take them in trade and buy for cash, then ship to the city dealers or private customers in the city. I used standard in buying 'circle eggs.'"

"I foresee a great deal of difficulty in connection with weight of cases—no

two empty cases are alike in weight.

"Weight is not the only consideration in buying and selling eggs. The present government standards seem to cover the situation."

C. M. Davis, Weir, Que., favors the scheme. "If you buy by the pound," he states, "you get what you pay for, and your chances are as good as the next one."

H. Bird, Waterloo, Que., states that some of his customers have urged that eggs should be sold by weight, and that he thinks the method would be a good one, being fairer to both purchaser and seller.

Best Bros., Bedford, Que., state that they think the method of weighing eggs would be a good one; it would give the customer a square deal.

Some Maritime Opinions

Glen E. Wilson, Centreville, N.B.—"I would be strongly in favor of this move if the government would also make it compulsory for the merchants all to candle all eggs before being shipped. One of the greatest evils that prevails among merchants to-day in regard to handling eggs is that they all take what eggs are offered without candling, and they then ship them as they were received."

G. T. Phelpley, Fredericton, N.B., states that there is everything in favor of the system of selling by weight, but he adds that there will be found always a number of people who will oppose any innovation.

Speaking of the Customer Who Sells Eggs to the Store

J. C. Robertson, Shelburne, N.S., thinks that the customers' viewpoint would vary. "If sold by the pound the customer would say, 'I thought a dozen eggs were a dozen' if the eggs happened to be small. If on the other hand they happened to be large, he would say they should go by weight. I find that a customer that has large eggs very often will say to sell

them by themselves as he wants the credit of the better quality. I have to mix them, however, as I am ashamed to sell a straight dozen as I sometimes take them."

Some Difficulties to be Faced

The Sussex Mercantile Company, Sussex, N.B., state that they think the weighing system the fair method, but note some difficulties in putting it into operation.

"Eggs come into the grocery stores all over this country in varying quantities in all kinds of packages, packed in hulls, chaff, etc., and very often are counted out direct into egg cases. Under a weighing system it would be necessary to put them into some container for weighing from which they would be re-packed into the cases for shipment. In most cases the dirt, chaff, etc., the eggs are packed in could not be taken out in the front shop or in front of the counters; they would have to be taken to the back of the shop and back again to the scales. We believe weighing the fair way, but on account of some inconvenience it will not be adopted unless under a rule or law from the Food Controller's office."

John Forsyth, Dartmouth, N.S.—"In justice to the producer and the consumer this system should be adopted. It does not pay to produce large, fine eggs while the theory that 'an egg is an egg' exists."

J. L. McKinnon, Peters Road, P.E.I.—"We believe that the time is at hand when such a system should be adopted."

More Practical Difficulties to be Faced

Lords Company, Cape Travers, P.E.I. give some interesting sidelights on some of the difficulties that present themselves from the side of the dealer in eggs. "We handle about 1,200 to 1,400 cases of eggs every year," they state. "from the farmers. We have considerable trouble certain seasons with small eggs: we also send small eggs home with the

customer, and in this way we save the trouble of two prices for small and large eggs. Dealers handling as many eggs as we do would have to instal a special scale for eggs only. We think with weight buying the people would be inclined to put a small grade of eggs on the market. As to ordinary scales being used this would leave an opening for some dishonest dealers to pay a little more per pound and make it up in dishonest weight, but with computing scales this would be done away with. Some of our customers having a medium or large run of eggs quite often speak of buying eggs by weight, but the farmer who has white or brown Leghorn hens which lay small eggs and more of them does not mention weight and would be the first to make a kick on weight."

J. M. Morrow, Annadale, P.E.I., states his opinion that it is the only fair and legitimate method.

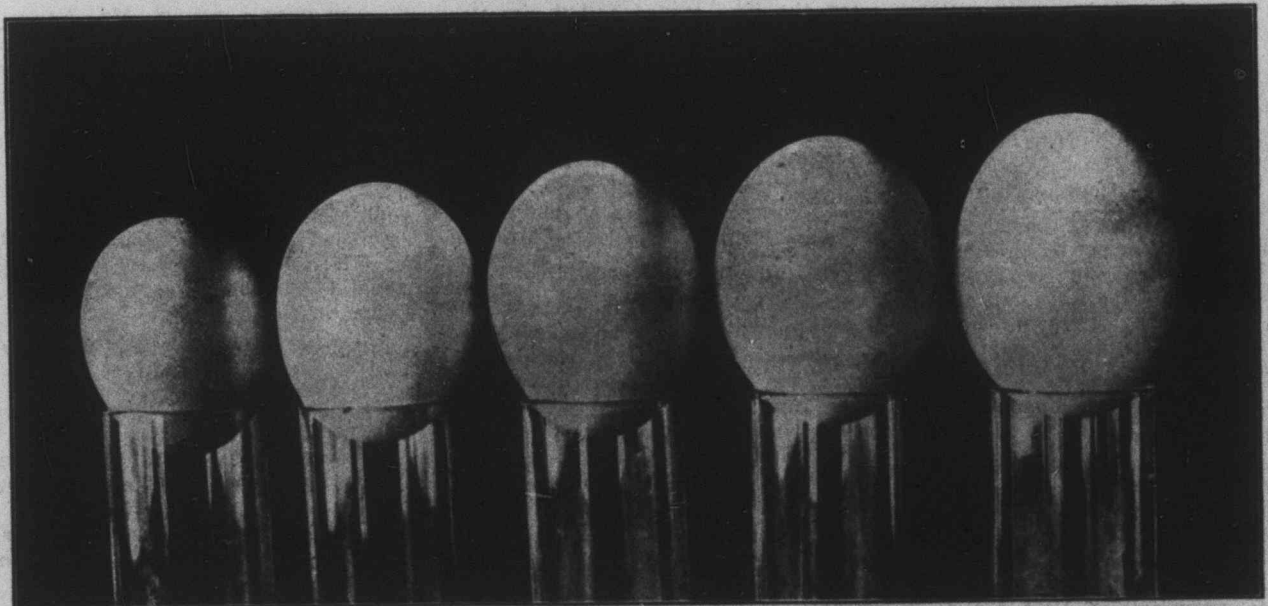
There appears therefore to be little question that the retailer as a whole is in favor of the change and believes that a real benefit will accrue.

ANOTHER CHANGE IN PORK TENDERLOIN

After pork tenderloins had once been declared offal and so not subject to the rules regulating the sale of pork in restaurants, it was again declared part of the carcass and under this ruling a number of prosecutions were lodged and substantial fines imposed. By order No. 46, which superseded order No. 25, pork tenderloin is once more declared to be offal.

THE FRAGILE EGG

It takes a pressure of one hundred and twelve pounds to break the shell of the average white egg, and one hundred and fifty-five pounds to break that of the average brown egg. Yet the shell of an average egg is only .013 inch thick.



An illustration demonstrating the various sizes of eggs, which points to the fact that the pound and not the dozen is the logical unit of sale.

Produce, Provision and Fish Markets

THE MARKETS AT A GLANCE

ANOTHER decline in the price of live hogs has been the outstanding feature of these markets during the week and prices have reached an \$18 level, the lowest figure recorded for some months. Dressed meats show little variation, Wiltshire bacon showing a decline, while boiled hams have firmed up. Dressed hogs are slightly easier, with other lines about the same as last week.

Good supplies of butter are now coming to hand, and whereas a slightly easier feeling is noticeable this has not shown itself in quotations to the trade. Margarine is moving out slowly and prices are unchanged.

Very fair quantities of eggs are coming to hand and some storing is still being done. Prices have held firm and unchanged to the trade, and reports indicate a very fair consuming demand.

Good supplies of fish are coming to hand and a good demand is apparent. Haddock has declined 1/2c, and herring are down a similar amount. Trout have firmed, prices advancing 1c in some quarters. Supplies are not coming forward very freely.

Live Hogs \$19.50; Cooked Meats Firm

Montreal.

PROVISIONS.—The declining hog market has been the interesting feature of the past week. This has obtained at all points. Here the live hog market is ruling this week at \$19.50. One of the large packers does not expect much further decline to be made and for supplies there is perhaps a more general demand than for several weeks, but in small quantities. Cooked meats are very firm, boiled hams at 51 to 52 cents being pretty high. In general the markets are high for all treated meats with the demand for bacon and ham maintained.

Hogs, dressed—		
Abattoir killed, small, 65-99 lbs.	29 00	29 50
Do., heavy, 225-275 lbs.	27 50	28 00
Hogs, live		19 50
Hams—		
Medium, smoked, per lb.	0 37	0 38
Large, per lb.	0 35	0 36
Bacon—		
Plain	0 42 1/2	0 43 1/2
Boneless, per lb.	0 45 1/2	0 46 1/2
Sausage—		
Breakfast, per lb.	0 43 1/2	0 44
Roll, per lb.	0 33 1/2	0 34 1/2
Dry Salt Meats—		
Long clear bacon, ton lots.	0 27 1/2	0 29 1/2
Long clear bacon, small lots.	0 29	0 30
Fat backs, lb.	0 29 1/2	0 28 1/2
Cooked Meats—		
Hams, boiled, per lb.	0 51	0 52
Hams, roast, per lb.		0 50
Shoulders, boiled, per lb.		0 46
Shoulders, roast, per lb.		0 48
Barrel Pork—		
Canadian short cut (bbl.)		\$60 00
Clear fat backs (bbl.)		61 00
Short cut clear pork (bbl.)		60 00
Bean pork (bbl.)		54 00
Heavy mess pork (bbl.)		55 00

Lard Supplies Fair; Trade Is Good

Montreal.

LARD.—There is still considerable

sale for lard. This is to be had but some state the supply to be none too large. Prices are held and no changes have been made. With a declining hog market it is probable that this may soon reflect in the quotations and make them somewhat lower.

Lard, Pure—	
Tierces, 400 lbs., per lb.	0 32
Tubs, 50 lbs.	0 32 1/2
Pails	0 32 3/4
Bricks, 1 lb., per lb.	0 34

Shortening Steady, But Without Change

Montreal.

SHORTENING.—Little interest surrounds the shortening market. The supply is ample for all the trade needs and these are promptly supplied. At this time of year there is not a great deal of activity in any case although now this is probably less because of the various restrictions against the use of fats.

Shortening—	
Tierces, 400 lbs., per lb.	0 26 1/4
Tubs, 50 lbs.	0 26 3/4
Pails, 20 lbs., per lb.	0 27
Bricks, 1 lb., per lb.	0 28 0 28 1/2

Price Maintained For Margarine

Montreal.

MARGARINE.—The quotations on margarine have been held even though the demand is said to be less. There are ample supplies here to meet requirements and a certain trade has been established for the product. Grocers are buying carefully and in quantities that will be more or less readily used up, preferring to let the jobber carry the stock as he is better fitted to keep this in prime condition.

Margarine—

quality, lb.	0 29 1/2	0 31 1/2	0 34
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Bulk, according to quality, lb. 0 28 1/2 0 30 1/2 0 31 1/2

Expected That Butter Will be Steady

Montreal.

BUTTER.—The position on butter is one of a maintained price basis. Slight changes were made during the week and at St. Hyacinthe sales were made at 42 1/2c. There is a very large make of dairy at the present time. In view of the export that will be made and continued throughout the season, and considering the good local demand, it is stated that there is a likelihood of a maintenance of the markets on the present basis. Prices are held without change. Receipts for the week ending June 8 were 19,819 packages. Receipts for the same week of 1917 were 13,018 packages.

Butter—	
Creamery prints (fresh made)	0 46
Creamery solids (fresh made)	0 45
Dairy prints, choice	0 38 0 40
Dairy, in tubs, choice	0 37

Heavy Cheese Exports; Local Demand Fair

Montreal.

CHEESE.—The cheese-making season is evidently in very full swing in the various producing points. This is borne out in the receipts which were very large last week. At various points prices were somewhat easier than they had been and as low as 22 1/4c bought cheese f.o.b. during the week. Export trade is very heavy at present and there is therefore less accumulation here than would otherwise be the case. Ending June 8, receipts were 57,896 boxes, and this compares with 53,467 boxes the same week last year, and with 47,033 the week previous. Local trading is somewhat smaller although this still is fair at unchanged prices.

Cheese—	
Large, per lb.	0 23 1/4
Twins, per lb.	0 24
Triplets, per lb.	0 24
Stilton, per lb.	0 27
Fancy, old cheese, per lb.	0 28

Continued Egg Demand; Production Smaller

Montreal.

EGGS.—There has been some falling off in production. Certain points have so reported at least, and while the week's receipts have been somewhat smaller it is not easy to define these. Shipments of eggs have come in from the States, for instance, and in making comparisons these are not always taken into consideration. The local consumption is very good. Storage is well developed and some have their storage needs arranged and their supply in. Last week 11,845 cases were received. The buying price

in Prince Edward Island is 33c to 34c, and 34c in Ontario.

Eggs—	
Selects	0 45
No. 1, candled	0 40
New-laid	0 42
No. 2	0 38

Farmers Won't Sell Poultry If Eggs Hold

Montreal.
POULTRY.—There is a maintained demand for poultry and this is very likely to continue throughout the summer. As a consequence the supplies are pretty well absorbed. Frozen supplies are at a very low point. It is learned by CANADIAN GROCER that the travellers out for produce houses meet the argument in rural districts that so long as egg prices remain so favorable farmers will market as few hens as possible. In view of this the stock coming to hand is largely that of roosters. The season has arrived when broilers and ducklings are offered and these are now to be had in fair supply.

	Live	Dressed
Young ducks, lb.	0 45-0 50	
Turkeys (old toms), lb.	0 28-0 38	
Turkeys (young)	0 40	
Geese	0 30	
Old fowls	0 30-0 32	0 35-0 38
Chickens (milk-fed)	0 39-0 40	
Roasting chicken		0 37

Gaspe Salmon Freer, Also Mackerel at 14c

Montreal.
FISH.—It is worthy of note that the supplies of fish are pretty well absorbed from week to week. Delivery has also improved the past week and Gaspe salmon and mackerel are quite a good deal freer. Of both Eastern and Western fish the supply is better of late. The usual 'schools' of mackerel are now appearing and a good season is expected. Lobsters will be scarcer from now on as the season is nearing its finish, at least its height is now past. Salt and pickled as well as smoked and other varieties of prepared fish are easier and not in heavy demand. There are a few changes, salt mackerel being advanced from \$22 to \$25 per barrel and haddock in barrels to \$11. Oysters and sea halibut are also higher. Fresh mackerel are quoted 14c., a decline of 1c.

SMOKED FISH.		
Haddies (fresh cured)	0 12	0 13
Haddies (frozen)	0 12	0 13
Haddies, fillet	0 17	0 18
Smoked herrings (med.) per box	0 23	0 24
Smoked cod		0 12
Bloaters, per box 60/100	1 50	1 75
Kippers, per box 40/50	1 75	2 15

SALTED AND PICKLED FISH.		
Haddock (per bbl.), 200 lbs.		11 00
Herring (Labrador), per bbl.	12 00	12 50
Herring (Labrador), 1/2 bbls.		6 75
Herring, No. 1 lake (100-lb. keg)		5 25
Salmon (Labrador) per bbl.		24 00
Do., tierces		33 00
Salmon (B.C. Red)		25 00
Sea Trout, red and pale, per bbl.	18 00	20 00
Sea trout (1/2 bbls.)		10 00
Green Cod, No. 1, per bbl. (med.)		14 00
Green Cod (large bbl.)		15 00
Green Cod (small), lb.		0 06 1/2
Mackerel, No. 1, per bbl.		25 00
Mackerel (1/2 bbls.)		15 00
Codfish (skinless), 100-lb. box		12 50
Codfish, 2-lb. blocks (24-lb. case)		9 17
Codfish (Skinless), blks. "Ivory" Brd., lb.		9 15

Codfish, boneless, lb. (according to package)	0 14	0 18
Codfish, Shredded, 12-lb. box		2 20
Eels, salted		0 12
Pickled turbot, new, bbls.	14 00	15 00
Do., half barrels	7 00	8 00
Cod, boneless (20-lb. boxes), as to grade	0 14	0 18
Cod, strip (30-lb. boxes)		0 16
Cod, dry (bundles)		10 00

SHRIMPS, LOBSTERS		
Lobsters, medium and large, lb.		0 25
Lobsters (boiled), lb.	0 14	0 20
Prawns, lb.		0 30
Shrimps, lb.		0 26
Scallops		4 00

OYSTERS—		
Ordinary, gal.		2 50
Malpeque oysters, choice, bbl.		10 00
Malpeque oysters (med.) bbl.		9 00
Cape Cod shell oysters, bbl.		14 00

CAPE COD SHELL OYSTERS—		
5 gal. (wine) cans		12 00
3 gal. (wine) cans		7 50
1 gal. (wine) cans		2 25
Oyster pails (pints), 100		1 50
Oyster pails (quarts), 100		2 10
Clams, med., bbl.		9 00
Clams (med.), per bbl.		9 00

FRESH FROZEN SEA FISH.		
Herring, large sea, lb.		0 09
Herring, frozen lake, lb.		0 06
Halibut	0 19	0 20
Halibut (medium)		0 20
Haddock	0 08	0 09
Mackerel	0 12	0 13
Cod—Toms	3 00	
Cod steak, fancy, lb.	0 9 1/2	10
Salmon, Red	18 1/2	20
Salmon, pale	14 1/2	15
Salmon, Gaspe		26

FRESH FROZEN LAKE FISH		
Pike, lb.	0 09 1/2	0 10
Perch	0 12 1/2	0 13
Whitefish, lb.	0 12 1/2	0 13
Whitefish (small)	0 09 1/2	0 12 1/2
Lake trout	0 18	0 19
Eels, lb.		0 12
Doree	0 12 1/2	0 13

FRESH FISH		
Barbotte	0 14	0 15
Haddock	0 06 1/2	0 07
Steak cod	0 10	0 11
Market cod		0 06 1/2
Carp	0 09	0 10
Dore	0 16	0 17
Lake trout	0 19	0 20
Brook trout	0 35	0 37
Pike	0 12	0 13
B. C. Salmon	0 26	0 28
Salmon (Qualla)		0 13
Gaspereaux, lb.		0 06
Gaspereaux, each		0 04 1/2
Gaspereaux herring (100)		3 50
Western Halibut	0 22	0 23
Eastern Halibut (chicken)		0 18
Eastern Halibut (med.)		0 22
Flounders	0 08	0 10
Perch		0 09
Bullheads		0 15
Whitefish	0 18	0 19
Whitefish (small)	0 09	0 09 1/2
Eels		0 14
Mackerel, lb.		0 14
Smelts, No. 1	0 18	0 19
Smelts, No. 2	0 11	0 12
Smelts, No. 1 large		0 24

Hogs Reach \$18.00 Level

Toronto.
PROVISIONS.—In line with predictions made in CANADIAN GROCER last week, naming nominal quotations of \$19 per cwt. and indicating that probably \$18.50 would be reached before the week was out, this basis was reached and for the present week another decline of 50c has been aimed at, bringing quotations to an \$18 level. This is the lowest ruling for some months. Boiled ham is very firm and advance is provided for in quotations below. Some minor changes in other lines have been made also, as will be noted in figures herewith:

HAMS—		
Medium	0 37	0 38 1/2
Large, per lb.	0 29	0 33 1/2
BACON—		
Plain	0 43	0 49
Boneless, per lb.	0 46	0 48
BACON—		
Breakfast, per lb.	0 39	0 43
Roll, per lb.	0 33	0 36
Wiltshire (smoked sides), lb.	0 36 1/2	0 40
DRY SALT MEATS—		
Log clear bacon, lb.	0 29	0 30
Fat backs		0 32
COOKED MEATS—		
Hams, boiled, per lb.	0 50	0 52
Hams, roast, without dressing, per lb.	0 46	0 51
Shoulders, roast, without dressing, per lb.	0 43	0 45
BARREL PORK—		
Mess pork, 200 lbs.	54 00	56 00
Short cut backs, bbl., 100 lbs.	61 00	63 00
Pickled rolls, bbl., 200 lbs.	56 00	58 00
HOGS—		
Dressed, 70-100 lbs. weight	28 00	29 00
Live, off cars		18 25
Live, fed and watered		18 00
Live, f.o.b.		17 25

Shortening is Easier; Demand Light

Toronto.
SHORTENING.—A somewhat easier feeling has developed in this market during the week and prices show a slightly wider range in lower quotations named in some quarters. The demand is comparatively light at the present time. Supplies on allotment of cottonseed oil are coming along in ample quantities at the present time, but what the future may be is somewhat uncertain. That a pinch may be felt later is hinted at in some quarters. The present range of quotations is:

Shortening, tierces, 400 lbs., lb.	0 25 1/2	0 26 1/2
In 60-lb. tubs, 1/4-1/2c per lb. higher than tierces;		
pails, 1/2-3/4c higher than tierces, and 1-lb. prints, 1 1/2-1 3/4c higher than tierces.		

Lard Slightly Easier; Fair Demand

Toronto.
LARD.—Lard has declined in some quarters during the week, quotations being made at 30-30 1/2c per pound. Stocks are not heavy, and whereas shipments are not going forward in large volume, a very good current demand is in evidence. The range of quotations is unchanged as follows:

Lard, pure, tierces, 50 lbs., lb.	0 30	0 31 1/2
In 60-lb. tubs, 1/4-1/2c higher than tierces;		
pails 1/2-3/4c higher than tierces, and 1-lb. prints, 1 1/2-1 3/4c higher than tierces.		

No Change in Margarine Situation

Toronto.
MARGARINE.—There is nothing new to report in the situation during the week, a fair amount of business being transacted, and prices hold firm and unchanged at following figures:

Margarine—		
1-lb. prints, No. 1	\$0 32	\$0 33
Do., No. 2	0 30	0 31
Do., No. 3	0 27	
Solids, 1c per lb. less than prints.		

Butter in Easier Tone; Receipts Good

Toronto.
BUTTER.—The tone of the market

seems slightly easier and a lower scale of prices is looked for, though this has not developed as yet. Supplies are coming to hand quite freely as far as fresh made creamery is concerned, but there is little dairy offering. Prices to the trade range about as follows:

Creamery prints, fresh made.....	0 44	0 46
Creamery solids, fresh made.....	0 43	0 46
Dairy prints, choice, lb.	0 38	0 40
Dairy prints, lb.	0 34	0 36

Eggs are Quiet; Still Storing

Toronto. EGGS.—The egg market seems rather quiet at the present time, and no new developments are reported to provide exceptional interest in these. Prices hold unchanged, and some storing continues to be done.

Eggs—

New-laid, in cartons	0 40	0 44
Do., loose, doz.	0 39	0 40

Cheese Holds in Steady Position

Toronto. CHEESE.—There is little reason for any change in this commodity. Buyers on local boards seem to be getting prices down to a lower level, more in line with the export price, and this is the only feature of interest during the week.

Cheese—

New, large	0 23	0 24
Old, large	0 24	0 25
Stilton (new)	0 26	0 27
Twins, 1/4 lb. higher than large cheese. Triples 1/2 lb. higher than large cheese.		

Poultry Holds in Uninteresting Market

Toronto. POULTRY.—There is little of interest to mark this market during the week. Old hens are up 1c in some quarters, but receipts of live poultry of all kinds are rather light. The demand for storage and fresh killed is reported fair. Prevailing quotations follow:

Prices paid by commission men at Toronto:

	Live	Dressed
Ducks	\$.....\$0 30	\$.....\$.....
Turkeys	0 25-0 28	0 30-0 35
Roosters	0 20-0 25	0 22-0 24
Hens, over 5 lbs.	0 28-0 31	0 29-0 31
Hens, under 5 lbs.	0 26-0 28	0 26-0 31
Chickens, Spring	0 04-0 50	.....0 50
Squabs, dozen	4 60	.....

Prices quoted to retail trade:

Hens	0 28	0 37
Chickens, Spring	0 60	0 70
Ducks	0 30	0 34
Turkeys	0 36	0 40

Haddock Register Drop; Trout Firming Up

Toronto. FISH.—A decline in prices applying on fresh haddock is reported for the week, quotations ranging as low as 6 1/2c per pound. Fresh herring also show a 1/2c decline, being quoted at 8c-8 1/2c. A firmer tone is noticeable in trout, supplies of which seem to be rather limited in some quarters, and prices are up 1c per pound, ranging from 14c-16c. Generally speaking, good supplies are com-

ing to hand, and a splendid demand is in evidence. Quotations for the week are:

SMOKED FISH.

Haddies, per lb., new cured.....	0 12	0 13
Chicken haddies, lb.	0 11	0 12
Haddies, fillets, per lb.	0 15	0 17
Finnan haddies, lb.	0 12 1/2	0 13
Kipped herrings, per box.....	1 75	2 00
Digby herring, skinless, 10-lb.		2 25

PICKLED AND DRIED FISH.

Acadia cod, 20 1-lb. blocks.....	3 40	
Acadia cod, 12-2-lb. blocks	4 25	4 50
Strip cod, lb.	0 12	0 16
Quail on toast, 24 1-lb. blocks, lb.	0 12 1/2	0 13
Skinless cod, 100-lb. boxes, lb.	0 11	0 12
Halifax shredded cod, 24s.		2 20
Salt Mackerel, kits, 20 lbs.		3 00
Labrador salt herring, barrels.....		
Do., half barrels	5 50	6 00
Herring, pickled, keg 100 lbs.		6 00

FRESH SEA FISH

Brills, dressed, lb.	0 10	
Cod, steak, lb.	0 09	0 10
Do., market, headless, lb.		0 09
Flounders, lb.	0 08	0 10
Flukes		0 15
Halibut, medium, lb.	0 21	0 22
Do., chicken, lb.	0 20	0 21
Do., large	0 20	0 21
Haddock, lb.	0 06 1/2	0 08
Herring, lb.	0 05 1/2	0 06
Mackerel	0 12	0 14
Plaice, dressed, lb.		0 10
Sea Bass		0 18
Shad—		
Bucks	0 20	
Roes	0 25	
Soles, dressed, lb.	0 10	
Salmon, Red Spring, lb.	0 25	

FRESH LAKE FISH

Herring, lb.	0 08	0 08 1/2
Trout, lb.	0 14	0 16
Whitefish, lb.	0 15	0 16

Ontario Government Fish

Herring	0 08 1/2	
Mullett	0 05	
Pickrel	0 11 1/2	
Pike	0 09	
Sturgeon	0 20	
Trout	0 11 1/2	
Whitefish	0 11 1/2	

Sales authorized only to dealers who have been appointed distributors by local town council.

Hogs At 18 Cents; Eggs, Butter Down

Winnipeg. PRODUCE AND PROVISIONS. — There has been a considerable easing off in the hog market, and last week live hogs were bringing 18c. It was predicted by packers that the run would be much heavier this week, but they expected that the price would be about the same. There was not much change in provision prices compared with what has been quoted for the past few weeks.

Eggs.—The market has been dropping gradually lately, and last week touched around 29c in the country.

Butter.—The creamery market is down to 41-41 1/2c. Dairy market is down, too.

Hams—

Light, lb.	0 34	0 36
Medium, per lb.		0 34
Heavy, per lb.		0 33

Bacon—

Breakfast, select, lb.	0 40	
Backs	0 44	0 55

Dry Salt Meats—

Long clear bacon, light	0 29	
Backs	0 33	

Barrelled Pork—

Meas pork, bbl.	52 00	
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Lard, Pure—

Tierces	0 30	
20s	6 30	
Cases, 5s	18 52	
Cases, 3s	18 60	

Compound—

Tierces	0 25 1/2	
Tubs, 50s, net	12 87	
Pails, 20s, net	5 40	

Cheese—

Ontario, large fresh	0 24	0 24 1/2
Manitoba, large fresh		0 23 1/2

Butter—

Fresh made creamery, No. 1 cartons	0 45	
Fresh made creamery, No. 2	0 43 1/2	
Margarine	0 31	0 32

WEEKLY MARKET REPORT (Continued from page 33.)

Valencia onions are bringing 4c per lb. but are nearly over. Rhubarb is nearly off the market. Big advances have taken place in quotations on apples, which are scarce and selling at a lower price in Winnipeg than in Minneapolis. They are bringing from \$4 to \$5. Bananas are up to 8 1/2c and almost unprocurable. Strawberries are coming in from Missouri, selling quarts \$6.50, pints \$4.50. These are practically over and will be followed by Hood River berries. Carrots with heads on are bringing \$2 per hamper. Wax beans and green peas are both selling for \$4 per hamper. Cucumbers are bringing \$4 per dozen, cherries \$4.50 per box. Raspberries are expected in 10 days.

Wax Beans, hamper	4 00	
Green Beans, hamper	4 00	
Cucumbers, doz.	3 00	
Asparagus, doz.	1 50	
Cabbage, lb., local	0 04	
Cauliflower, Cal., doz.	2 75	
Potatoes, Albertas	1 00	
Beets, with heads on, hampers	2 00	
Carrots, with heads, hampers	2 00	
Turnips, cwt.	2 00	
Tomatoes, Florida, 6-basket crate	9 00	
Tomatoes, Mississippi, crate	3 50	
Onions, Valencias, lb.	0 01	
Onions, red and yellow, cwt.	3 50	
Radishes, doz.	0 65	
Parsley, imported, doz.	0 75	
Shallots, doz.	1 00	

Fruits—

Apples	4 00	5 00
Oranges		8 50
Lemons, Cal.		8 50
Bananas, lb.		0 08 1/2
Cherries, box		4 50
Grapefruit, case		6 50
Strawberries, qts.		6 50
Do., pints		3 50
Pineapples, case		5 50

THE SEVEN SINS IN STORE-KEEPING

A writer in a current store journal has defined the seven deadly sins of store-keeping as follows: Lack of method. Lack of diligence. Lack of courtesy. Lack of diplomacy. Lack of perseverance. Lack of optimism. Lack of co-operation.

THE PASS WORD—"WAR"

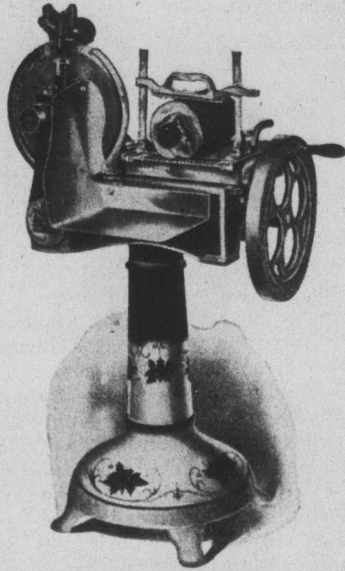
"We have got to reach the place, each one of us, where we define every decision in our lives as an act of war policy.

"Everything that we do, plan, eat, wear, must be analyzed and measured from one single point of view—will it contribute to the carrying on of the war, or will it contribute to its prolongation?

"There is no other thing in the world for us but to define everything in our lives as acts of military necessity or policy."—Dr. Alonzo Taylor.

To avoid waste and save money instal

BRANTFORD SCALES and MEAT SLICERS



Brantford Meat Slicer
Ball Bearing and Cru-
cible Steel Gears

The Brantford Meat Slicer will cut cooked meats to the very last ounce. Never a wasted particle. Has Ball Bearing Crucible Gears, Automatic Sharpening Device and Quick, Interchangeable Trays. The Brantford New Cylinder Scale is a necessity to the well-being of your business. All working parts enclosed, giving protection from meddlers. Strictly Sanitary. Absolutely Dust-proof.

Write to-day for catalog describ-
ing both in detail.



Brantford
Scale
Agate Bearing

The
Brantford Computing Scale Co.
BRANTFORD, CANADA LIMITED

Show Me the butcher who ever got rich that did not make his **OWN SAUSAGE.**

Show Me the packer who **NEVER** got rich who did not make his **OWN SAUSAGE.**



Did you ever consider the money that there is to the merchant who made a good high class Sausage?

The public is looking for this article.

Freeman Electric Meat Cutter

is the machine to give the goods the quickest and easiest way.

Write for Catalogue and
Prices. Many Styles.

The W. A. Freeman Co., Limited
HAMILTON, ONTARIO

TORONTO—114 York St., Near King
MONTREAL—D. H. H. Neill, 16 Notre Dame St. E. Uptown 8547

Back Bacon

Skinned Backs

Boned Backs

Backs in Casings

Sugar Cured, Mild and
Sweet.

These furnish a de-
lightful change from
Ham and Bacon.

F. W. FEARMAN CO.
Limited
HAMILTON

MAPLE SUGAR best 10c seller, 48 to case

A Sugar you will want to repeat

MAPLE SYRUP "Canada's Best" Brand

Maple Butter

Honey Butter

Sweet Nut Butter

Chocolate Butter

BAINES CONFECTIONS

Manufactured by

Canada Maple Exchange, Limited, Montreal

\$1 FOR A MAN

Perhaps you want a good man for your office, or store, or warehouse, or for the "road?" Would you pay \$1 to find a good man? Sure you would.

WHAT are you doing about it? We suggest that you advertise in CANADIAN GROCER—condensed advertisement, 2 cents a word. Make the advertisement brief as a telegram; but make it explicit. Tell all the other man wants to know—except your identity in the first instance. Use a box number to hide this.

Some man somewhere would like, probably, to tie up with you,—if your proposition is good. At the same time good men are scarce—very scarce. So you'll have to do some bidding.

This means—keep on repeating the insertion of your advertisement—"until forbid."

It's reasonable to keep on. Hunting for a hard thing to find usually requires a long search. All CANADIAN GROCER can do is to put your advertisement in 5,300 places where men of the type you may want are likely to be found. We can't make men reply to advertisements—any more than the postman can make people to whom he delivers letters reply to them. We're pretty much like the postman.

But we go to 5,300 and more likely places—remember that. No other single newspaper in the world gets into 5,000 Canadian grocery houses. So if you are in dead earnest about finding a man use CANADIAN GROCER. Rates—two cents per word first insertion and one cent per word each subsequent insertion, with five cents extra per insertion when replies are to be sent to Box No. in our care. Address:

CONNORS BROS., Ltd.
CANADIAN GROCER WANT ADS.
153 UNIVERSITY AVENUE, TORONTO



Every sea-food packed under the Brunswick Brand label is a quality line.

There are reasons for this Brunswick Brand superiority.

Care in selecting the very best of the season's catches, processing and packing under the most ideal factory conditions — these are the principal causes for the unequalled goodness of Brunswick Brand Sea Foods.

When you're well stocked with these delicious and wholesome foods you will be in a splendid position to get your share of the big fish demand.

Look our list over and see what lines you require.

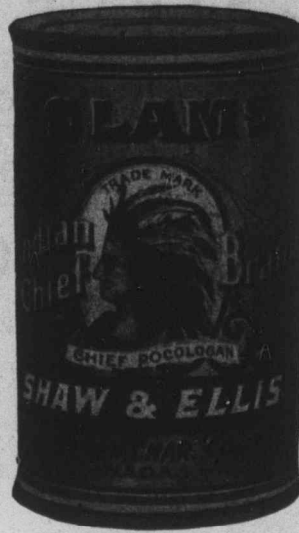


- ¼ Oil Sardines
- ¼ Mustard Sardines
- Finnan Haddies (Oval and Round Tins)
- Herring in Tomato Sauce
- Clams

Connors Bros., Ltd.
BLACK'S HARBOR, N.B.

Recommend

Indian Chief Brand Clams



They merit your recommendation.

They are sweet, pure and wholesome; put up and sealed without solder or acid the very day they are taken from the beds.

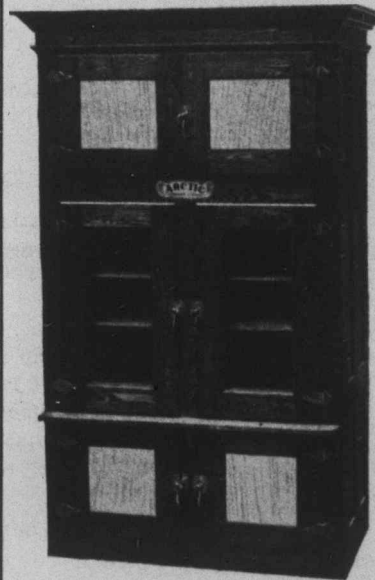
Discriminating people prefer Indian Chief Brand to any other. Grocers who sell quality first always find it worth while to push this delicious line.

The profits are worth getting. Are you showing Indian Chief Clams?

SHAW & ELLIS

POCOLOGAN, N. B.

To Tie Up a Dollar



in a poor refrigerator is a foolish policy and a direct source of loss to the grocer.

You can be absolutely certain of satisfactory refrigeration when you've got an "ARCTIC" in your store.

With perfect security, ideal display and an economical ice expense the Arctic Refrigerator is to-day the grocer's best buy. May we send catalog?

May we send catalog?

John Hillock & Company

Limited

TORONTO

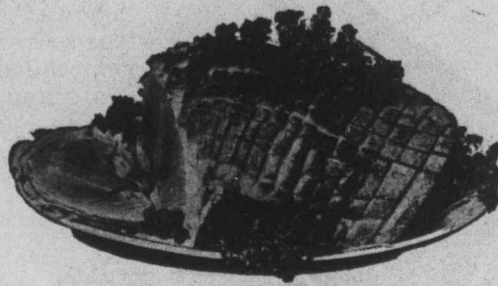
Summer days call for products like these—

HERE are delicious cold-luncheon treats for Summer days that will especially appeal to your customers just now. For the table or for the picnic basket they are equally suitable, and you will find them good sellers. No occasion to complain of dull times if you feature these trade-building lines in your store.



Davies Cooked Pressed Pork

Made from tender, lean trimmings (the choicest products of the hog), delicately seasoned and cooked in cylinder form. A good, steady trade-bringer to the dealer.



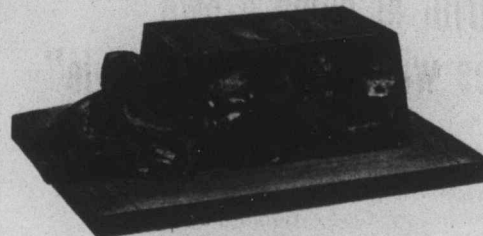
Davies Roast Pork

Savory roasts of choice pork (shoulders and hams), with or without dressing; cooked to perfection. A genuine quality line suitable for cold lunches or sandwiches. Very popular with the trade.



Davies Jellied Lunch Tongue

Made from tender pork tongues, mild cured and seasoned just enough to tempt the palate. Sells at a reasonable price, and shows a just profit to the dealer.



Davies Pork and Tongue

This product possesses the tastiness and appetizing qualities of tongue, while selling at the low price of other jellied meats. A splendid seller and every slice saleable.

We carry a full line of Cooked and Jellied Meats and shall be glad to quote you prices, either by mail or through our travelling representatives.

THE WILLIAM DAVIES COMPANY LIMITED

MONTREAL

TORONTO

HAMILTON

If any advertisement interests you, tear it out now and place with letters to be answered.


KING GEORGE'S NAVY

CHEWING TOBACCO

will get you the tobacco trade

There is a distinctively different "flavor" to every chew of King George's Navy that captivates the taste of discriminating "chews." That's why selling it is so very worth while. It gets the dealer the tobacco trade and it holds it, too.

You're selling King George's Navy, of course?



Rock City Tobacco Co., Ltd.

"A cellarful of home grown vegetables will be well worth while"

THAT is what the Ontario Organization of Resources Committee says regarding the food situation next winter. They emphasize the probability of stricter, even if voluntary, food rationing, and recommend the putting away of ample supplies of vegetables, etc., during the Summer months.



One of our many sellers

Your customers will want to act upon this suggestion. Very many kinds of vegetables will have to be pickled and Stone Crocks, such as we supply, are the most reliable containers for this purpose.

The housewife will appreciate your thoughtfulness in suggesting these Crocks. And you'll find your profits materially increased.

Write for full price list.

The Toronto Pottery Co.
LIMITED

617-618 Dominion Bank Bldg.
King and Yonge, TORONTO

HEINZ

Canadian-American Food Products.

57 VARIETIES

Canadian Factory,
Leamington, Ont.

Principal Factory
Pittsburgh, U.S.A.

Distributing Warehouses in Canada:
TORONTO MONTREAL

Canadian Distributing Agencies:

Hallifax
St. John
Quebec
Ottawa
Winnipeg
Edmonton
Lethbridge
Calgary
Fernie, B.C.
Moose Jaw
Saskatoon
Vancouver
Victoria

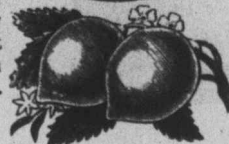
John Tobin & Co.
Baird & Peters.
J. B. Renaud & Co.
Provost & Allard.
The Codville Co., Ltd.
The A. Macdonald Co.
The A. Macdonald Co.
Simington Co., Ltd.
Western Canada Wholesale Co.
The Codville Co., Ltd.
The Codville Co., Ltd.
Kelly, Douglas & Co.
Kelly, Douglas & Co.

Quality that's worth
your best recommend

**ROSE'S
LIME
JUICE**

has established a quality reputation extending over a period of fifty years, during which period it has led all other non-alcoholic drinks in public favor.

No good grocer should omit Rose's from his displays.



**Holbrook's
Imported
Worcestershire
Sauce**

Your requirements can still be filled at pre-war prices.

Early ordering advisable. Include the following in your displays:

Imported English Malt Vinegar, Sardines, French Olive Oil and Custard Powders.

Sole agents for Canada

Holbrooks, Ltd.
Toronto and Vancouver

Canada's Food Board License No. 6-468

**MORE IMPORT
EMBARGOES
ON THE WAY ?**

IMMEDIATE effect on your business of the existing embargoes on imports from the United States is rightly your first consideration to-day, but shrewd business men are looking ahead so as to prepare for what may happen. By studying the purpose of these embargoes, and their relation to the Victory Loan, and the Banks you will gain valuable fore-knowledge of conditions affecting Canadian business in the near future. Here is something to know which will help you:

In THE FINANCIAL POST dated June 8th there appears a special front page article under the title "Exchange Rate Goes Up in Face of Embargoes"

From this article you can get quickly a thorough grasp of the situation. It may mean real money to a keen business man to read this article, and size things up for himself from the accurate facts there given. But THE POST contains much more in the way of really valuable factful help for business building under present conditions. Just run over these headlines from the issue of June 8th:

- Canadians Cut Wood and Carry Water to Pay Alien Taxes.
- The West is Exercised Over the Fruit Prohibition.
- New Breaking Checked in West—Labor Problem Serious.
- Grave Charges Against Heads of Canadian Car.
- Readjustment of Wages—An After-War Labor Issue.
- Canada's Credit Being Shaken by Legislation.
- War Tax Cutting into Dominion Steel Profits.
- News of Securities—15 Columns of Essential Facts.
- Policy of Banks Regarding Loans to Farmers.
- Shipbuilding and After-the-War Adjustment.
- Farm Land Values Must Not be Inflated.
- Canada and U.S. Trade Position Improving.
- Boom Days for Canning Plants—Coast to Coast.

These are by no means all THE POST'S contents of interest to alert men of business. Here is what a business organizer in one of the most important industrial sections of Canada says of THE POST:—

"I would not miss your paper for a very great deal. I find it really all that is necessary to keep me very intelligently posted on such Dominion-wide considerations as really matter."

Try THE POST by subscription for a time and note its power to help your business development. Get THE POST each week and go into it thoroughly. Just fill out this form for trial subscription:—

The MacLean Publishing Co.,
153 University Ave., Toronto.

Send me THE FINANCIAL POST each week till further ordered. I will send subscription price (\$3.00 per year, or \$1.00 for four months' trial subscription) on receipt of bill.

Name

Address

C.M. 6 B



Many Uses

Junket Tablets owe their great sale to the many uses which are made of them. Physicians prescribe Junket and nurses use it for the kiddies and in the sick room—as a delicious, nutritious food.

Also for making a great variety of dainty desserts and for making ice cream, the use of Junket Tablets is so widened that they are in constant demand.

Junket
MADE with MILK

Can you afford to be without such a product on your shelves? In its wide use lies your opportunity for profit.

Advertised in the Dominion's leading Magazines and Journals, it has a demand which you must fill or lose the trade.

Sold in 10-Tablet packages that retail at 12c with a good profit.

Chr. Hansen's
Canadian Laboratory
Toronto, Canada



CHICKEN HADDIES

REGISTERED



A Delicious and Economical Sea Food

Call up your wholesale distributor to-day and ask him to ship you a case of

CHICKEN HADDIES

the newest thing in quality Fish Foods.

Chicken Haddies are packed at our own sanitary plants on the Atlantic Coast. Our location makes possible the securing of the very best pick of the catch.

Get stocked now from the new pack being handled by the wholesale trade.

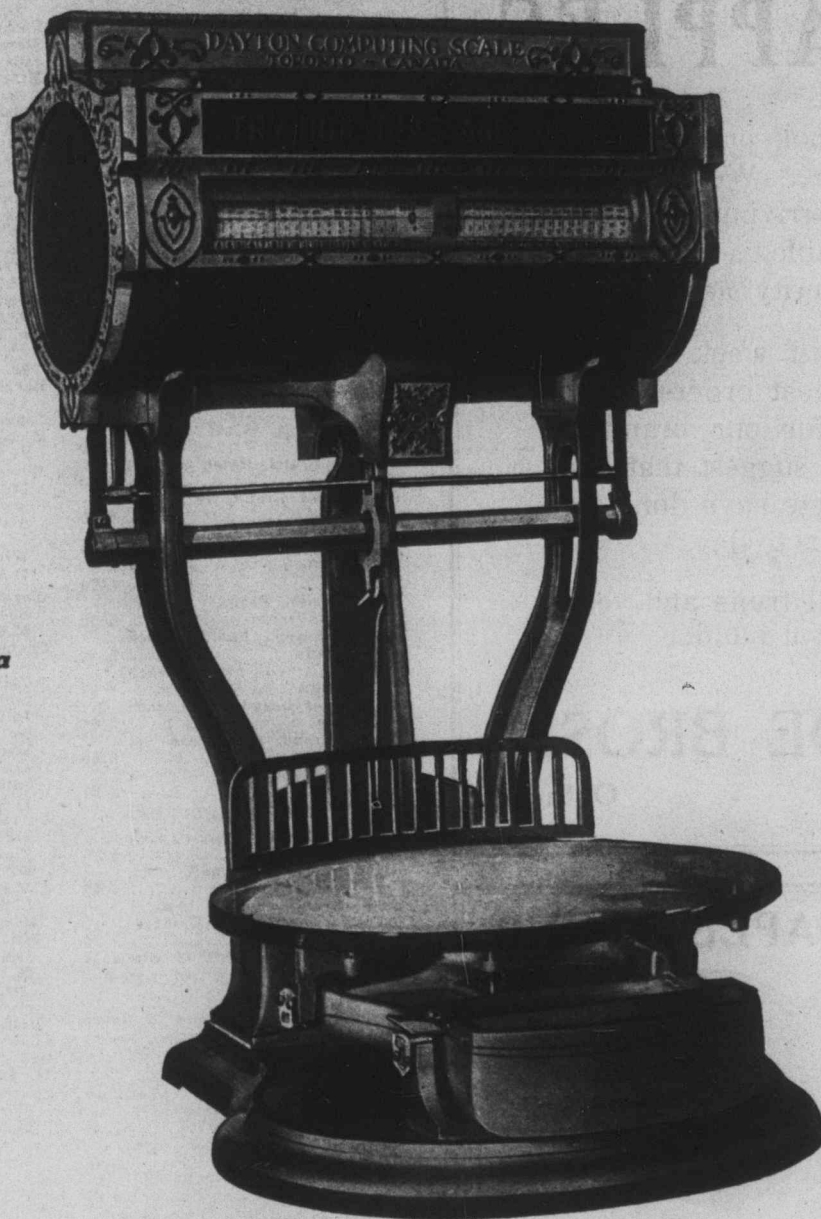
MARITIME FISH CORPORATION, LTD.

Head Office and Sales Dept.
MONTREAL

Plants at Canso, N.S.
and Digby, N.S.

WATSON & TRUESDALE, Winnipeg, Western Distributors

If any advertisement interests you, tear it out now and place with letters to be answered.



Made in Canada

Made in Canada

The Dayton "Electric"

The finest piece of scale-machinery ever devised. It is your constant, vigilant guarantee that you get credit for every fraction of every ounce of the weighable goods you sell. Electric sign flashes your advertisement when goods are sold—built so it advertises YOU and not the scale.

DAYTON COMPUTING SCALES

Royce and Campbell Avenues, Toronto, Ont.

The International Business Machines Co., Limited, Toronto, Frank E. Mutton, Vice-President and General Manager, Manufacturers Dayton Scales, International Time Recorders and Hollerith Electric Tabulating Machines.

PINEAPPLES

Do not overlook ordering your supply at once. We will have several cars arriving this week which will enable us to fill all orders with celerity and quality.

During the past week we have had many repeat orders, which speaks well for our brand of pines, and we suggest that you, like many others have done, get in touch with us to-day.

Full line of all fruits and vegetables always on hand.

McBRIDE BROS.

Toronto - - - - - Ontario

SMALL'S MAPLE SYRUP

Maple Butter



Maple Sugar

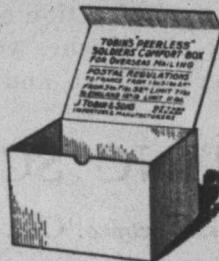
World's Standard For Nearly One Hundred Years

— AT ALL JOBBERS —

SMALL'S, Limited - - - - - Montreal, Que.

Tobin's "Peerless" Soldiers' Comfort Boxes

FOR OVERSEAS MAILING
7 and 11 lb. sizes, made in two sections. Outside cushioned casing and inside reinforced lining. Practically two boxes in one. Tested to 37 lbs. square inch. They sell themselves on show. Dealers write.



J. TOBIN & SONS (Sons on Active Service)
Ottawa, Canada

"Peerless" Overseas Boxes, Sanitary Containers and other Trench Specialties.

CALIFORNIA FRUIT CANNERS ASSOCIATION CALIFORNIA RIPE OLIVES DEL MONTE BRAND

Size—
2½-quart Tall Cylinder Can
No. 1 Pint Cylinder Can ...
No. 16 Jar
No. 4 Jar
No. 10 Can

YUBA BRAND
2½-quart Tall Cylinder Can.
No. 1 Pint Cylinder Can ...
No. 10 Can
Picnic Can

**BORDEN MILK CO., LTD.,
CONDENSED MILK**
Terms, net, 30 days.
Eagle Brand, each, 48 cans. \$8 75
Reindeer Brand each 48 cans. 8 45
Silver Cow, each 48 cans. 7 90
Gold Seal, Purity, each 48 cans 7 75
Mayflower Brand, each 48 cans 7 75
Challenge Clover Brand, each
48 cans 7 25

EVAPORATED MILK
St. Charles Brand, Hotel, each
24 cans \$6 40
Jersey Brand, Hotel, each 24
cans 6 40
Peerless Brand, Hotel, each 24
cans 6 40
St. Charles Brand, Tall, each
48 cans 6 50
Jersey Brand, Tall, each 48
cans 6 50
Peerless Brand, Tall, each 48
cans 6 50
St. Charles Brand, Family,
each, 48 cans 5 50
Jersey Brand, Family, each
48 cans 5 50
Peerless Brand, Family, each
48 cans 5 50
St. Charles Brand, small, each
48 cans 2 60
Jersey Brand, small, each 48
cans 2 60
Peerless Brand, small, each 48
cans 2 60

CONDENSED COFFEE
Reindeer Brand, Large, each
24 cans 5 75
Reindeer Brand, Small, each
48 cans 6 00
Regal Brand, each 24 cans. 5 40
Cocoa, Reindeer Brand, large,
each 24 cans 5 75
Reindeer Brand, small, 48 cans 6 00

**CARNATION MILK PRODUCTS
CO., LTD.**
All points east of and including
Fort William, in Ontario, Quebec
and Maritime Provinces.

EVAPORATED MILK. Per Case
Carnation, 16-oz. talls (48
cans per case) \$6 40
Carnation, 6-oz. baby (96 cans
per case) 5 40
" " 16-oz. talls (48
cans per case) 6 25
Canada First, 6-oz. baby (48
cans per case) 2 60
Canada First, 12-oz. family
(48 cans per case) 5 50
Canada First, 32-oz. hotel (24
cans per case) 6 15

GELATINE
Cox's Instant Powdered Gela-
tine (2-qt. size), per doz. 1 35
Knox Plain Sparkling Gelatine
(2-qt. size), per doz. 1 75
Knox Acidulated Gelatine
(lemon flavor), 2-qt. size,
per doz. 1 85

**W. CLARK, LIMITED,
MONTREAL.**

Assorted meats—1s, \$4.45.
Compressed Corn Beef—½s, \$2.90;
1s, \$4.45; 2s, \$9.25; 6s, \$34.75;
14s, \$80.
Lunch Ham—1s, \$4.25; 2s, \$8.
Ready Lunch Beef—1s, \$4.45; 2s, \$9.
English Brawn—½s, \$2.90; 1s,
\$4.95; 2s, \$9.25.
Boneless Pig's Feet—½s, \$2.90; 1s,
4.95; 2s, \$9.25.
Ready Lunch Veal Loaf—½s, \$2.40;
1s, \$4.45.
Ready Lunch Beef-Ham Loaf—½s,
\$2.40; 1s, \$4.45.
Ready Lunch Beef Loaf—½s, \$2.40;
1s, \$4.45.
Ready Lunch Asst. Leaves—½s,
\$2.40; 1s, \$4.45.
Geneva Sausage—1s, \$4.95; 2s, \$9.45

Roast Beef—½s, \$2.90; 1s, \$4.45;
2s, \$9; 6s, \$34.75.
Boiled Beef—1s, \$4.45; 2s, \$9; 6s,
\$34.75.
Jellied Veal—½s, \$2.90; 1s, \$4.95;
2s, \$9.
Cooked Tripe—1s, \$2.45; 2s, \$4.45.
Stewed Ox Tail—1s, \$2.50; 2s, \$4.50.
Stewed Kidney—1s, \$3.95; 2s, \$7.75.
Mince Collops—½s, \$1.95; 1s, \$3.70;
2s, \$6.45.
Sausage Meat—1s, \$4; 2s, \$7.75.
Corn Beef Hash—½s, \$1.95; 1s,
\$3.45; 2s, \$6.45.
Beef Steak and Onion—½s, \$2.90;
1s, \$4.45; 2s, \$8.45.
Jellied Hocks—2s, \$8.75; 6s, \$26.
Irish Stew—1s, \$3.45; 2s, \$5.45.
Cambridge Sausage—1s, \$4.45; 2s,
\$8.45.
Boneless Chicken—½s, \$5.90; 1s,
\$8.95.
Boneless Turkey — ½s, \$5.90; 1s,
\$8.95.
Ox Tongue—½s, \$3.75; 1s, \$7.50;
1½s, \$12; 2s, \$15.15; 2½s, \$17.50;
3s, \$19; 3½s, \$20.50; 6s, \$45.
Lunch Tongue—½s, \$4; 1s, \$8; 2s,
\$15.50.
Tongue Lunch—1s, \$6.75.
Mince Meat (Tins)—1s, \$3.25; 2s,
\$4.95; 5s, \$13.50.
Mince Meat (Bulk)—5s, 25c; 10s,
24c; 50s, 23c; 80s, 22c per lb.
Chateau Brand Pork and Beans,
with Tomato Sauce—Ind., \$1.10;
1s, \$1.75; 2s, \$2.55; 3s, \$3.85.
With Plain Sauce—Ind., \$1; 1s,
\$1.65; 2s, \$2.40; 3s, \$3.40.
Clark's Chateau Chicken or Tomato
Soup, \$1.65; Vermicelli-Tomato,
\$1.65.
Chateau Brand Concentrated Soups
—Vegetable, Mulligatawny, Ox
Tail, Scotch Broth, Mock Turtle,
Consomme, Mutton Broth, Pea,
Julienne, Green Pea, Celery, \$1.25.
No. 1, assorted case, \$1.35; No. 2,
assorted case, \$1.35.
Clark's Pork and Beans, Tomato
Sauce, Blue Label—Ind., 95c; 1s,
\$1.25; 1½s, \$1.90; 2s, \$2.30; 3s,
flats, \$2.95; 3s, talls, \$3.35; 6s,
\$12; 12s, \$20.
Plain Sauce, Pink Label—Ind.,
85c; 1s, \$1.15; 1½s, \$1.65; 2s,
\$1.95; 3s (flats), \$2.50; 3s (talls),
\$2.95; 6s, \$10; 12s, \$18.

Lamb's Tongues—½s.
Chili Sauce (red and gold label)—
Ind., 95c; 1s, \$1.25; 1½s, \$1.90;
2s, \$2.30; 3s (flat), \$2.95.
Vegetarian Baked Beans and To-
mato Sauce—2s, \$2.
Sliced Smoked Beef—½s, \$2.35; 1s,
\$3.45; 4s, \$24.
Canadian Billed Dinner—1s, \$2.45;
2s, \$5.95.
Spaghetti with Tomato Sauce with
Cheese—½s, \$1.85; 1s, \$2.50; 2s,
\$4.80.
Tongue, Ham and Veal Pates—½s,
\$1.95.
Ham and Veal Pates—½s, \$1.95.
Smoked Geneva Sausage—½s, \$2.85.
Pate DeFoie—½s, 75c; 1s, \$1.40.
Lunch Tongue in glass—1s, \$9.95.
Ox Tongues in glass—1½s, \$14; 2s,
\$17.
Brisket Beef in glass—1s,
Chicken Breasts in glass—½s, \$9.95.
Sliced Smoked Beef in glass—½s,
\$1.75; 1s, \$2.75; 1s, \$5.45.
Potted and Deviled Meats (tins)—
Beef Ham, Tongue, Veal, Game
and Beef—½s, 75c; 1s, \$1.40.
Meats, assorted—¼s, 80c; ½s, \$1.45.
Clark's Peanut Butter (glass jars)
—¼s, \$1.45; ½s, \$1.95; 1s, \$2.45.
Clark's Peanut Butter (in bulk)—5s,
30c; 12s, 28c; 24s, 27c; 50s, 27c.
Clark's Tomato Ketchup—8s, \$2.35;
12s, \$2.80; 16s, \$3.50.
Fluid Beef Cordial—20oz. bottle,
\$10; 10oz. bottle, \$5.
English Plum Pudding—½s, \$2.45.
Smoked Sausage, Vienna Style—½s,
\$2.85.

**COLMAN'S OR KEEN'S
MUSTARD.**

Per doz. tins
D. S. F., ¼-lb. \$ 2 20
D. S. F., ½-lb. 4 20
D. S. F., 1-lb. 8 10
F. D., ¼-lb. 1 40

Per jar
Durham, 1-lb. jar, each. 0 50
Durham, 4-lb. jar, each. 1 75

California Fruit

First Car of the Season

Consisting Peaches, Plums and Apricots.
Also About 500 boxes Cherries.

Will arrive Wednesday next

Full supplies Watermelons, Cucumbers,
Tomatoes, Oranges, Lemons and
Grape Fruit.

WHITE & COMPANY, LIMITED
TORONTO

Main 6243

Strawberries

Big sellers. Quality and condition very fine. Order freely. Fresh arrivals daily.

Tomatoes

Mississippi now arriving (4-basket crates).

Oranges

Sunkist Golden Orange Brand, California Late Valencias, quality very fine.

Grape Fruit

California Seedless, in flat half boxes. Sizes 32s, 40s, 48s.

Lemons

California, fresh arrivals this week. Sizes 270s, 300s, 360s.

And all other kinds Foreign and Domestic Fruits and Vegetables arriving daily.

THE HOUSE OF QUALITY

HUGH WALKER & SON

Established 1861

Guelph, Ontario

PINEAPPLES

NOW AT THEIR BEST AND CHEAPEST

WATERMELONS

FINEST CAR WE EVER HANDLED NOW ON TRACK FOR THIS WEEK. This will be last car we will have, as importation prohibited.

FINEST MISSISSIPPI TOMATOES
Quality Never Better

NEW CABBAGE AND CARROTS

BANANAS

We can now give our customers steady supplies.

CALIFORNIA AND MESSINA
LEMONS

FINEST CALIFORNIA VALENCIA
ORANGES

DUNCANS LIMITED

North Bay Sudbury Cobalt Timmins

Judge By RESULTS



RESULTS to the customer mean results to *you*. Shirriff's is 50 per cent. stronger than government requirements. It goes farther, will not bake out, and is thus most economical.

Shirriff's True Vanilla

is made from the very best vanilla beans the world can produce—the Mexican. Our special process takes a whole year to complete. No wonder Shirriff's is the strongest, purest and most economical extract of all and, therefore, the best seller.

It's good business to give Shirriff's a tryout on your shelves. Write us.

Imperial Extract Co.
Toronto

JELL-O

GENESEE PURE FOOD CO.

Assorted case, contains 4 doz., per doz.\$1 15
 Assorted case, 2 doz., per doz. 1 15
 Lemon, 2 dozen, per doz. 1 15
 Orange, 2 dozen, per doz. 1 15
 Raspberry, 2 dozen, per doz. 1 15
 Strawberry, 2 dozen, per doz. 1 15
 Chocolate, 2 dozen, per doz. 1 15
 Cherry, 2 dozen, per doz. 1 15
 Vanilla, 2 dozen, per doz. 1 15
 Weight: 4 doz. case, 15 lbs., 2 doz., case, 8 lbs. Freight rate, 2d class.

JELL-O ICE CREAM POWDERS
 Assorted case, 2 doz., per doz. \$1 35
 Chocolate, 2 doz., per doz. 1 35
 Vanilla, 2 doz., per doz. 1 35
 Strawberry, 2 doz., per doz. 1 35
 Lemon, 2 doz., per doz. 1 35
 Unflavored, 2 doz., per doz. 1 35
 Weight, 11 3/4 lbs. to case. Freight rate, 2d class.

KLIM

Hotel size, 6 10-lb. tins to case\$15.50
 Household size, 1-lb., 24 to case 6.80
 Sample size, 4-oz., 48 to case 4.50

THE CANADA STARCH CO., LTD., EDWARDSBURG BRANDS and BRANTFORD BRANDS

Laundry Starches—
Boxes Cents
 40 lbs. Canada Laundry.... .09 1/2
 40 lbs., 1 lb. pkg., White Gloss10
 45 lbs., No. 1 White or Blue Starch, 3-lb. cartons..... .10 1/2
 100-lb. kegs, No. 1 white.. .10
 200-lb. bbls., No. 1 White.. .10
 30 lbs., Edwardsburg Silver Gloss, 1-lb. chrome pkgs.. 11 1/2
 45 lbs., Silver Gloss, in 6-lb. tin canisters13
 35 lbs. Silver Gloss, in 6-lb. draw lid boxes13
 100 lbs., kegs, Silver Gloss, large crystals11
 40 lbs., Benson's Enamel, (cold water), per case.... 3.25
 30 lbs. Casco Refined Potato Flour, 1-lb. pkgs.15
 Celluloid, 45 cartons, case.. 4.50
Ordinary Starch.
 40 lbs., W. T. Benson & Co.'s Celebrated Prepared11 1/2
 40 lbs. Canada Pure Corn.. 10 1/2
 30-lb. Casco Refined Potato Flour, 1-lb. pkgs.15
 (20 lb. boxes, 1/4c higher, except potato flour)

BRANTFORD STARCH Ontario and Quebec.

Laundry Starches—
 Canada Laundry\$0 09 1/2
Acme Gloss Starch—
 1-lb. cartons, boxes of 40 lbs. 1 10
First Quality White Laundry—
 3-lb. canisters, cs. of 48 lbs. 0 10 1/2
 Barrels, 200 lbs. 0 10
 Kegs, 100 lbs. 0 10
Lily White Gloss—
 1-lb. fancy carton cases, 30 lbs. 0 11
 5 in case..... 0 12 1/2
 6-lb. toy trunks, lock and key, 6-lb. toy drum, with drumsticks, 8 in case.... 0 12 1/2
 Kegs, extra large crystals, 100 lbs. 0 10 1/2
Canadian Electric Starch—
 Boxes containing 40 fancy pkgs., per case..... 3 25
Celluloid Starches—
 Boxes containing 45 cartons, per case 4.50

Challenge Prepared Corn—
 1-lb. pkts., boxes of 40 lbs. 0.10

SYRUP

THE CANADA STARCH CO., LTD., CROWN BRAND CORN SYRUP.

Perfect Seal Jars, 8 lbs., 1 doz. in case\$4.25
 2-lb. tins, 2 doz. in case.... 4.65
 5-lb. tins, 1 doz. in case.... 5.20
 10-lb. tins, 1/2 doz. in case.. 4.95
 20-lb. tins, 1/4 doz. in case.. 4.95

(Prices in Maritime Provinces 10c per case higher).

Barrels, about 700 lbs.\$0.97
 Half bbls., about 350 lbs. 0.97 1/4
 1/4 bbls., about 175 lbs. 0.97 1/4
 2-gal. wooden pails, 25 lbs. 2.15
 3-gal. wooden pails, 28 1/2 lbs. 3.25
 5-gal. wooden pails, 65 lbs. 5.25

LILY WHITE CORN SYRUP

2-lb. tins, 2 doz. in case....\$5.15
 5-lb. tins, 1 doz. in case.... 5.70
 10-lb. tins, 1/2 doz. in case. 5.45
 20-lb. tins, 1/4 doz. in case. 5.40

ST. LAWRENCE SUGAR REFINING CO.

Crystal Diamond Brand Cane Syrup
 2-lb. tins, 2 doz. in case.....\$5 50
 Barrels, per 100 lbs. 8 00
 1/2 barrels, per 100 lbs. 8 25

INFANTS' FOOD

MAGOR, SON & CO., LTD.

Robinson's Patent Barley— Doz.
 1 lb.\$4 00
 1/2 lb. 2 00
 Robinson's Patent Groats—
 1 lb.\$4 00
 1/2 lb. 2 00

NUGGET POLISHES

Doz.
 Polish, Black, Tan, Toney Red and Dark Brown..... .90
 Card Outfits, Black and Tan. 3.50
 Metal Outfits, Black and Tan. 4.50
 Creams, Black and Tan 1.25
 White Cleaner 1.25

IMPERIAL TOBACCO CO. OF CANADA, LIMITED. EMPIRE BRANCH

Black Watch, 9s, lb.\$1 08
 Bobs, 11s 0 92
 Currency, 11s 0 90
 Stag Bar, 8s, boxes 5 lbs. 0 96
 Pay Roll, thick bars, 9s. 1 10
 Pay Roll, plug, 9s and 6-lb. caddies 1 10
 Shamrock, 8s, 1/2 cads., 12 lbs., 1/4 cads., 6 lbs. 0 96
 Great West Pouches, 8s, 3-lb. boxes, 1/2 and 1-lb. lunch boxes 1 00
 Forest and Stream, tins, 10s, 2-lb. cartons 1 20
 Forest and Stream, 1/4s, 1/2s, and 1-lb. tins 1 20
 Forest and Stream, 1-lb. glass humidors 1 50
 Master Workman, 8s, 2-lb. cartons 1 00
 Master Workman, bars, 6s, 2/3s, 1/2 butts, 9-lb. boxes, 3 lbs. 1 10
 Derby 8s, 4-lb. boxes 0 95
 Old Virginia, 12s. 1 50
 Old Kentucky (bars), 7s, boxes, 7 lbs. 1 10



**Give
Little Miss Vi
a Welcome.**

Little Miss Vi has come to Canada as the representative of Vi-Cocoa. She is known in millions of homes in the British Isles, and a great desire for her beneficial

beverage is springing up all over the Dominion.

Give her a prominent place on your counter; she will attract many customers to your Store and take a prominent place on the credit side of your balance sheet. Vi-Cocoa is a ready seller showing substantial margin for the retailers.

Vi-Cocoa

has been known for years as the food beverage of the people—it is the super-cocoa, far more nourishing and palatable than ordinary cocoa, and is made under ideal hygienic conditions in one of the best factories in the world.

Write for trade terms and particulars to the
Watford Mfg. Co., Ltd., Delectaland, Watford, England.

468

WETHEY'S

**Orange
Marmalade**

excels
all others



Putting this case on your counter,
will put money in your cash register

Our advertising is creating an ever-increasing demand for this new and improved tablet form of the old, reliable herb remedy. Live dealers are taking advantage of the growing popularity of

COBBAN'S HERB TABLETS

Packed one dozen cartons to the box. Each carton contains fifty tablets and retails at 25 cents. This remedy is guaranteed. It pleases folks and brings them back to your store for more. You make a liberal profit on each sale. Write for particulars of our dealer proposition now, and secure the business that is going.

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Watson & Truesdale, 120 Lombard Street, Winnipeg.
Distributors for Canadian North-West

Robert Gillespie Co., Vancouver,
Distributors for British Columbia and Alberta.

When in need of

**Wrapping Paper
Twines & Cordage**

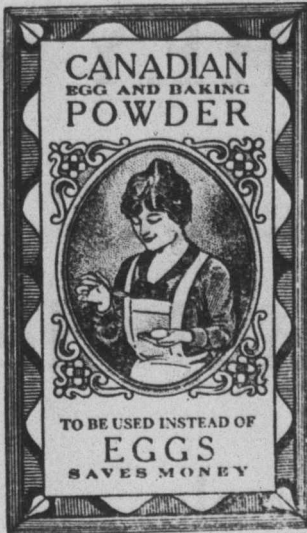
Brooms
Brushes
Baskets

Grocers' Sundries

Walter Woods & Co.

Hamilton & Winnipeg

It saves the Eggs!



As a substitute in cake and pastry making

CANADIAN EGG & BAKING POWDER

is entirely dependable. The high grade ingredients from which Canadian Egg & Baking Powder is made preclude any possibility of unsatisfactory results.

Your trade will be quick to appreciate the great economy of this egg substitute.

Show it in your window displays.

AGENTS

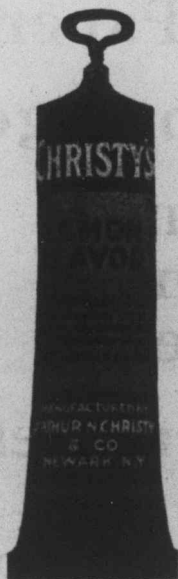
Robt. Gillespie Co., Winnipeg and Vancouver.
Johnston Brokerage & Drayage Co., Sherbrooke, Que.

The ECONOMICAL MILL

817 Laurier Ave., Montreal

The right kind of food flavors to recommend—

CHRISTY'S Non-Alcoholic Food Flavors



With all the delicious qualities of fresh fruits, vegetables and spices these Christy Non-Alcoholic Food Flavors are lines of real merit—lines you can recommend to your trade, confident that their quality will satisfy—always.

Christy's are the ideal Non-Alcoholic Food Flavors. Consequently the Canadian demand is growing steadily bigger. Get your share by stocking now and recommending Christy's as the Food Flavors of tip-top quality.

Ask your wholesaler. He can also supply you with the other Christy sellers, including Baking Powder, Gelatine and Toilet Preparations, Perfumes, Silver Polish, etc.

Arthur N. Christy and Company
Newark, New York State
U.S.A.

INDEX TO ADVERTISERS

A		M	
Acadia Sugar Refining Co., Ltd.	Inside back cover	MacCallum & Co., G. B.	13
Ackerman, H. W.	12	Mackay Co., Ltd., John	12
Anchor Cap & Closure Co.	2	MacLure & Langley	12
B		Magor, Son & Co., Ltd.	16
Babbitts' Cleanser	9	Mann, C. A., & Co.	56
Bain, Donald H., Co.	11	Maritime Fish Corp.	46
Benedict, F. L.	56	Marsh's Grape Juice	13
Borden Milk Co.	1	Marshall, H. D.	13
Brantford Scale Co.	40	McBride Bros.	50
Blackwoods, Ltd.	5	Millman, W. H., & Son	12
Bristol, Somerville & Co.	8	Miller Bros. Co.	5
Brooks Barley Food Co.	9	Muncey Supply Co.	53
Bowser, S. F., & Co.	15	N	
C		Canada Maple Exchange	41
Canada Nut Co.	10	Canada Salt Co.	9
Christy, Arthur N., & Co.	54	Clark, W., Ltd.	3
Clark, W., Ltd.	3	Cockburn, F. D., & Co.	10
Cockburn, F. D., & Co.	10	Connors Bros.	42
Connors Bros.	42	D	
D		Davies, Wm., Co.	43
Davies, Wm., Co.	43	Dayton Scale Co.	49
Dayton Scale Co.	49	Duncans, Ltd.	51
Duncans, Ltd.	51	E	
E		Eckhardt, H. P., & Co.	47
Eckhardt, H. P., & Co.	47	Economical Mill, The	54
Economical Mill, The	54	Edwards, W. C.	5
Edwards, W. C.	5	El Roi-Tan, Ltd.	12
El Roi-Tan, Ltd.	12	Escott, W. H., Co.	11
Escott, W. H., Co.	11	F	
F		Fairbanks, N. K., Co., Ltd.	4
Fairbanks, N. K., Co., Ltd.	4	Fearman, F. W., Co.	40
Fearman, F. W., Co.	40	Freeman & Sheely	13
Freeman & Sheely	13	Freeman, The W. A., Co.	40
Freeman, The W. A., Co.	40	Furnivall-New, Ltd.	8
Furnivall-New, Ltd.	8	G	
G		Gaetz & Mosher	13
Gaetz & Mosher	13	Genest, J. R.	13
Genest, J. R.	13	Gillespie, Robert, & Co.	11
Gillespie, Robert, & Co.	11	Grant, C. H.	11
Grant, C. H.	11	Griffiths, Geo. W., & Co., Ltd.	10
Griffiths, Geo. W., & Co., Ltd.	10	Guelph Soap Co.	8
Guelph Soap Co.	8	H	
H		Hargraves, Canada, Ltd.	12
Hargraves, Canada, Ltd.	12	Harts, C. B., Reg.	13
Harts, C. B., Reg.	13	Hansen, Chr., Can. Laboratories	45
Hansen, Chr., Can. Laboratories	45	Heinz, H. J., Co.	44
Heinz, H. J., Co.	44	Holbrooks, Ltd.	45
Holbrooks, Ltd.	45	Ho-Mayde Prod. Co.	56
Ho-Mayde Prod. Co.	56	Hillock, John, Co.	42
Hillock, John, Co.	42	Horton, Cato	5
Horton, Cato	5	I	
I		Imperial Extract Co.	52
Imperial Extract Co.	52	Imperial Rice Milling Co.	5
Imperial Rice Milling Co.	5	J	
J		Japan Tea	Inside front cover
Japan Tea	Inside front cover	Jeffress, E. W.	Inside back cover
Jeffress, E. W.	Inside back cover	K	
K		Kearney Bros.	15
Kearney Bros.	15	Knox, Chas. B., Gelatine Co.	4
Knox, Chas. B., Gelatine Co.	4	L	
L		Lake of the Woods Milling Co.	Back cover
Lake of the Woods Milling Co.	Back cover	Lambe, W. G. A., & Co.	12
Lambe, W. G. A., & Co.	12	Lemon Bros.	55
Lemon Bros.	55	Litster Pure Food Co.	9
Litster Pure Food Co.	9	Walker, Hugh, & Son	51
Walker, Hugh, & Son	51	Washington, G., Coffee Sales	48
Washington, G., Coffee Sales	48	Watford Mfg. Co.	53
Watford Mfg. Co.	53	Watson & Truesdale	11
Watson & Truesdale	11	Wetthey, J. H., & Co.	53
Wetthey, J. H., & Co.	53	White & Co.	51
White & Co.	51	Whittemore Bros. Corp.	2
Whittemore Bros. Corp.	2	Winnipeg Warehousing Co.	11
Winnipeg Warehousing Co.	11	Woods, Walter, Co.	53
Woods, Walter, Co.	53		

Wanted

CLASSIFIED ADVERTISING

Advertisements under this heading 2c per word for first insertion. 1c for each subsequent.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittances cannot be acknowledged.

WANTED

EXPERIENCED SALESMAN COVERING Western Provinces would handle additional staple lines on commission. Address Box 305, Canadian Grocer.

DEAD STOCK OF PATENT MEDICINES, drugs and sundries bought or exchanged. Write The Drug Exchange Co., P.O. Box 1343, Montreal, Que.

SALESMAN COVERING QUEBEC CITY AND District, is open to book several side lines; visiting Grocers, Butchers, Druggists, Restaurants. S. G. G., 384 Valler St., Quebec.

WANTED—A GROCERY MANAGER FOR NEW up-to-date store in centre of prosperous city near Toronto. Must have thorough knowledge of a Cash and Carry system, give age and experience with reference. Box 333, Canadian Grocer.

SITUATIONS WANTED

GROCERY STORE MANAGER WITH FIFTEEN years' experience desires position in Ontario or Nova Scotia. Good window trimmer and card writer. Best references. Box 402, Canadian Grocer.

FIXTURES FOR SALE

EVERY MERCHANT WHO SEEKS MAXIMUM efficiency should ask himself whether a Gipe-Hazard Cash Carrier, as a time and labor saver, is not worth more than the high-priced labor which it liberates. Are you willing to learn more about our carriers? If so, send for our new catalogue. J. Gipe-Hazard Store Service Co., Limited, 113 Sumach St., Toronto.

MISCELLANEOUS

GROCERS—INCREASE YOUR PROFITS SELL-ing Neal's Bread; shipping service unexcelled (Western Ontario delivery only); four factories: Windsor, London, Sarnia, St. Thomas. Neal Baking Co.

TO THE TRADE

This Want Ad. page offers opportunities to YOU!

There were thirteen replies received to a recent advertisement on this page, the results being satisfactory to the advertiser.

CANADIAN GROCER offers you Dominion-wide circulation among the grocery trade, which means that this page is read by Business men; men who are as deeply interested in the Grocery trade as you are.

Advertisements are classified under suitable headings, so that they can be located at a glance.

The cost is trivial—2 cents per word first insertion, and one cent per word for each subsequent insertion.

If you wish your replies directed to a box, the charge is 5 cents per insertion extra, to cover cost of postage.

Send your want ads along and please enclose remittance to cover, as it saves unnecessary bookkeeping, etc.

MISCELLANEOUS

MAYBE YOU HAVE A GOOD, WORTHY line which hasn't just the distribution that you think it should have, and would have, if introduced properly. One way to introduce it is to appoint some well-known hustling men in each locality to represent you. But it's sometimes difficult to get the right men. A condensed ad. in **CANADIAN GROCER** may be just the thing to help you secure these men. Rates payable in advance are 2 cents per word first insertion, and 1 cent per word each additional, with charge of 5 cents extra per insertion for Box Number.

ARE YOU OVERSTOCKED IN SOME LINES which do not move rapidly in your locality and you desire to clear them out? There may be some other locality where these goods are selling. **CANADIAN GROCER** has thousands of good grocers on its list, and here is the chance to speak to them at a very low cost. Try a condensed ad in **CANADIAN GROCER**. Rates payable in advance, 2 cents per word first insertion and 1 cent per word each subsequent insertion, with 5 cents per insertion extra for box number.

Navel Oranges

Nova Scotia and
Georgian Bay Brand
Apples

Tomatoes

Get in touch with
us today

Lemon Bros.
Owen Sound
Ont.

Buyers' Guide

FOR SALE

CHOICE DRESSED POULTRY.
SELECTED EGGS, OLEOMARGARINE.
CHOICE DAIRY BUTTER.

C. A. MANN & CO.

78 King Street. - LONDON, Ontario

BARRELS

(The best shipping package.)

We make them all sizes and for all purposes.
For Apples, green or dry; Cereals, Crackers,
Bottles, Candy, Spices, Hardware, Meat, etc.
Get our prices.

THE SARNIA BARREL WORKS, SARNIA, ONT.

30 DOZ. CASE FILLERS
ONE DOZ. CARTON FILLERS
3/4-INCH CUSHION FILLERS
CORRUGATED FLATS

THE TRENT MFG. CO., LTD.
TRENTON - ONTARIO

HO-MAYDE BREAD IMPROVER

Makes bread of better color and quality.
Means a larger loaf. It makes the sponge
rise sooner, even if chilled.

We are inundated with letters from house-
wives who want it. YOU supply them.
Sells in 15c packets.

Makers: **Ho-Mayde Products Co.** Toronto
Western Agents: **C. & J. Jones** Winnipeg

SUCHARD'S COCOA

The Highest Quality
Most Reasonably Priced
"Quality" Cocoa.
On Sale Anywhere.

FRANK L. BENEDICT & CO.
Agents Montreal.

We are now located in our new and more
spacious warehouse at

60-62 JARVIS ST.

TORONTO SALT WORKS

GEO. J. CLIFF

THE "WANT" AD.

The "want ad." has grown from a
little used force in business life into
one of the great necessities of the
present day.

Business men nowadays turn to the
"want ad." as a matter of course for
a hundred small services.

The "want ad." gets work for work-
ers and workers for work.

It gets clerks for employers and finds
employers for clerks. It brings to-
gether buyer and seller, and enables
them to do business though they may
be thousands of miles apart.

The "want ad." is the great force in
the small affairs and incidents of daily
life.



TANGLEFOOT



The Non-Poisonous Fly Destroyer

Safe, Sanitary, Sure. Catches 50,000,000,000 Flies each year

JOHN OAREY & SONS, LIMITED
LONDON, S.E. 1, ENGLAND

AGENTS:
Geo. B. Jenkinson, 43 Queen St. East,
Toronto, and J. E. Huxley & Co., 220
McDermid St., Winnipeg.

JOHN OAREY & SONS, LIMITED
LONDON, S.E. 1, ENGLAND

AGENTS:

Geo. B. Jenkinson, 43 Queen St. East,
Toronto, and J. E. Huxley & Co., 220
McDermid St., Winnipeg.

VOLPEEK
MENDS HOLES in
POTS & PANS

Get a Share of the
Vol-Peek Demand
Vol-Peek is a splendid little
specialty that enables every
housewife to mend leaky pots,
pans, etc., quickly and easily
and without the aid of any tools.
At a cost of about 1/2 cent a
mend!
Show Vol-Peek on your sales
counter. There's a good profit
on every sale and Vol-Peek al-
ways satisfies.
At your wholesaler or from us
direct.
H. NAGLE & CO.
Box 2024 - Montreal

fifteen cents

To Manufacturers' Agents

Manufacturers
are always looking for
aggressive brokers to
represent them. Keep
your name and territory
covered to the front,
thus impressing them
with your aggressive-
ness. The Manufactur-
ers' Agents' directory is
the right place to have
your card.

The rates are reason-
able. For one inch each
week for one year the
cost is only \$1.25 per in-
sertion. For quarter
column for the same
time the cost is \$2.80 an
issue.

We shall be glad to fur-
nish you with other rates
upon application.

Canadian Grocer
143-153 University Ave.
TORONTO



**"EVERY GRAIN
PURE CANE"**

— the sugar that always pleases

There is no finer grade of refined sugar than Royal Acadia.

Housewives like Royal Acadia Sugar. They know the satisfaction it gives for every purpose, where good sugar is required.

Royal Acadia is put up in 2 and 5-lb. Cartons, 20 and 100-lb. bags, half-barrels and barrels.

The Acadia Sugar Refining Co.

Limited

HALIFAX, CANADA

FINEST CRYSTAL GELATINES

Powdered and Sheet

FINE LEAF GELATINE

BRITISH MANUFACTURE

GELATINES

OURY, MILLAR & CO.

9 Mincing Lane, London, E.C., Eng.

SOLE AGENTS FOR CANADA

F. S. Jarvis & Co.

18 TORONTO ST., - TORONTO

CHICKEN A LA KING

Blue Seal Brand

This is a very saleable line and one that will net you respectable profits. It is a wholesome, economical and very palatable food. The containers are nicely labelled, making possible striking displays, which in turn guarantee you the customers' attention and quick, easy sales.

Try Chicken a la King.

E. W. Jeffress, Limited

WALKERVILLE, ONT.



WE ASK YOU TO SELL LESS FLOUR

FROM a flour milling company this request seems strange, but we make it from our knowledge of world conditions. The fact of the matter is that the advertising of FIVE ROSES flour has been entirely too successful in the past — the popular demand is too great.

In the vital interest of our Allies and the fighting forces of the Empire,* the consumption of wheat flour must be reduced at once. It is our individual problem to help feed our Allies by sending them as much as we can possibly save of the most concentrated nutritive value in the least shipping space. And that means Wheat and Flour. Not only must we eliminate waste, we must consume less wheat and flour. We must export more. This is the pressing necessity that must be brought home to the consumer. As a distributor of flour, you can assist tremendously by suggesting the substitution of other cereals than wheat. You can suggest the use of cornmeal, oats, buckwheat, rye, barley, potato flour, rice and tapioca flour.

Do your part at the retail end. Every cupful of flour, every handful of wheat you induce the housewife to save is your sorely needed share in winning the war. Thereby do you perform a patriotic duty, thereby do you promote the sale of other profitable lines.

Users of FIVE ROSES flour are imbued with the proper patriotic spirit. They will appreciate your suggestions, and they will conserve the flour so essential to the Allied Cause.

Lake of the Woods Milling Company, Limited
Makers of "Five Roses" Flour
CANADA

Canada Food Board License Nos. 11-14

HELP US TO SAVE FIVE ROSES FLOUR