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#### HOUSE OF COMMONS

Second Session—Twenty-fourth Parliament 1959

## SESSIONAL COMMITTÉE

ON

# RAILWAYS, AIR LINES AND SHIPPING

Owned and Controlled by the Government Chairman: HONOURABLE W. EARL ROWE

## MINUTES OF PROCEEDINGS AND EVIDENCE No. 1

MONDAY, MAY 4, 1959 TUESDAY, MAY 5, 1959

Canadian National Railways Annual Report (1958).

#### WITNESSES:

Mr. Donald Gordon, C.M.G., Mr. S. F. Dingle and Mr. J. L. Toole of the Canadian National Railways.

(Proceedings relating to Trans-Canada Air Lines appear in Issue No. 3)

THE QUEEN'S PRINTER AND CONTROLLER OF STATIONERY OTTAWA, 1959

#### SESSIONAL COMMITTEE ON RAILWAYS, AIR LINES AND SHIPPING

Owned and controlled by the Government.

Chairman: Hon. W. Earl Rowe

Vice-Chairman: Yvon R. Tassé and Messrs.

Badanai
Bourbonnais
Brassard (Lapointe)
Broome
Carter
Chevrier
Chown
Creaghan
Drysdale

Fraser
Granger
Grills
Horner
(Jasper-Edson)
Kennedy

Fisher

Kennedy Martini McPhillips McWilliam Mitchell

Monteith (Verdun)

Pascoe Robinson Smallwood

Smith (Simcoe North)

Antonio Plouffe, Assistant Chief Clerk of Committees.

#### REPORT TO THE HOUSE

The Sessional Committee on Railways, Air Lines and Shipping, owned and controlled by the Government, has the honour to present its

#### FIRST REPORT

Your Committee recommends:

- 1. That its quorum be set at 10 members.
- 2. That it be empowered to sit while the House is sitting.
- 3. That it be authorized to print, from day to day, 1000 copies in English and 250 in French of its minutes of proceedings and evidence and that Standing Order 66 be suspended in relation thereto.

Respectfully submitted,

W. EARL ROWE, Chairman.

(Concurred in this day)

#### ORDERS OF REFERENCE

House of Commons, Wednesday, April 29, 1959.

Ordered,—That a Sessional Committee on Railways, Air Lines and Shipping owned and controlled by the Government, be appointed to consider the accounts, estimates and bills relating to the Canadian National Railways, the Canadian National (West Indies) Steamships and Trans-Canada Air Lines, saving always the powers of the Committee of Supply in relation to the voting of public moneys; and that the said Committee be empowered to send for persons, papers and records, and to report from time to time; and that, not-withstanding Standing Order 67 in relation to the limitation of the number of members, the said Committee shall consist of 26 members.

Ordered,-That the Sessional Committee on Railways, Air Lines and Shipping consist of Messrs. Badanai, Bourbonnais, Brassard (Lapointe), Broome, Carter, Chevrier, Chown, Creaghan, Drysdale, Fisher, Fraser, Granger, Grills, Horner (Jasper-Edson), Kennedy, McPhillips, McWilliam, Martini, Mitchell, Monteith (Verdun), Pascoe, Robinson, Rowe, Smallwood, Smith (Simcoe North), and Tasse, and that the Annual Reports for 1958 of the Canadian National Railways, Canadian National (West Indies) Steamships Limited, Canadian National Railways Securities Trust, Auditors' Report to Parliament in respect of the Canadian National Railways and Canadian National (West Indies) Steamships Limited, tabled on April 14; the Annual Report of Trans-Canada Air Lines for 1958, the Auditors' Report to Parliament on Trans-Canada Air Lines for 1958, tabled on April 10; and the budgets for 1959 of the Canadian National Railways, Canadian National (West Indies) Steamships Limited, and Trans-Canada Air Lines, tabled on April 20, be referred to the Sessional Committee on Railways, Air Lines and Shipping; and that items numbered 410-Prince Edward Island Car Ferry and Terminals; 411-Newfoundland Ferry and Terminals: and 419-Maritime Freight Rates Act, as listed in the Main Estimates of 1959-60, be withdrawn from the Committee of Supply and referred to the said Committee, saving always the powers of the Committee of Supply in relation to the voting of public moneys.

Monday, May 4, 1959.

Ordered,—That the quorum of the Sessional Committee on Railways, Air Lines and Shipping be set at 10 members; that the said Committee be empowered to sit while the House is sitting; that the said Committee be authorized to print, from day to day, 1000 copies in English and 250 copies in French of its Minutes of Proceedings and Evidence, and that Standing Order 66 be suspended in relation thereto.

WEDNESDAY, May 6, 1959.

Ordered,—That the name of Mr. Smith (Calgary South) be substituted for that of Mr. Grills on the Sessional Committee on Railways, Air Lines and Shipping.

Attest

LEON J. RAYMOND, Clerk of the House

#### MINUTES OF PROCEEDINGS

FRIDAY, May 4, 1959 (1)

The Sessional Committee on Railways, Air Lines and Shipping owned and controlled by the Government held its organization meeting at 2 o'clock this day.

Members present: Messrs. Broome, Chevrier, Creaghan, Drysdale, Fraser, Kennedy, McPhillips, Mitchell, Pascoe, Robinson, Rowe, Smallwood, Smith (Simcoe North), and Tassé.—(14).

The Clerk attending and having called for nominations, Mr. Smith (Simcoe North) seconded by Mr. Broome, moved that Hon. W. Earl Rowe be appointed Chairman.

Mr. Fraser moved, and it was agreed, that nominations be closed.

The question being put on Mr. Smith's motion, it was resolved in the affirmative.

Mr. Rowe took the Chair.

The Committee proceeded to routine proceedings.

#### Vice-Chairman

On motion of Mr. Fraser, seconded by Mr. McPhillips, Resolved,—That Mr. Tassé be appointed Vice-Chairman.

#### Quorum

On motion of Mr. Fraser, seconded by Mr. Robinson, Resolved,—That the Committee recommend that the quorum be 10 members.

#### Printing

On motion of Mr. Drysdale, seconded by Mr. Tassé,

Resolved,—That the Committee ask for power to print, from day to day, 1000 copies in English and 250 copies in French of its Minutes of Proceedings and Evidence.

#### Sitting while the House is sitting

On motion of Mr. Fraser, seconded by Mr. Broome,

Resolved,—That the Committee be empowered to sit while the House is sitting.

The Chairman referred to the Orders of Reference dated April 29, 1959 which were deemed to have been read. (see Issue No. 1)

After a brief discussion on future days and hours of sittings, and on motion of Mr. Smith, seconded by Mr. Fraser,

Resolved,—That the Committee meet on Tuesday, May 5, at 9.30 in the forenoon and 3.30 in the afternoon and, if necessary, at 8 in the evening.

It was further agreed to set further sittings from day to day.

Ordered,—That the Chairman present the first Report to the House.

At 2.20 o'clock, the Committee adjourned to Tuesday, May 5 at 9.30 o'clock in the morning.

Tuesday, May 5, 1959 (2)

#### MORNING MEETING

The Sessional Committee on Railways, Air Lines and Shipping owned and controlled by the Government met at 9.30 o'clock. The Chairman, Honourable Earl Rowe, presided.

Members present: Messrs. Brassard (Lapointe), Broome, Carter, Chevrier, Chown, Creaghan, Drysdale, Fisher, Fraser, Grills, Horner (Jasper-Edson), Kennedy, Martini, McPhillips, Mitchell, Monteith (Verdun), Pascoe, Robinson Rowe, Smallwood, Smith (Simcoe North), and Tassé.—(22)

Also present: Honourable George H. Hees, Minister of Transport, and Mr. C. A. Cathers, M.P.

In attendance: Mr. Donald Gordon, Mr. S. F. Dingle, Mr. J. L. Toole, respectively President and Chairman of the Board, Vice-President (Operations), Vice-President (Accounting and Finance), Messrs, R. T. Vaughan, W. Dodds, R. Sommerville, Manager, Canadian Hotels Ltd., all of the Canadian National Railways, and Messrs. Howard T. Ross and J. W. Beech representing George A. Touche & Co.

The Committee proceeded to the consideration of the Canadian National Annual Report for the year 1958, being item 1 of the matters referred, the sequence of which is as follows:

C.N.R.-1. Annual Report (1958)

- 2. Capital Budget and Estimated Income Account (1959)
- 3. Annual Report—C.N. (West Indies) Steamships Ltd.

4. C.N.R. Securities Trust

5. Auditors' Report—(George A. Touche & Co.)
a) C.N.R. System.) 1958

b) C.N. West Indies.) 1958

- 6. Items 410, 411 and 419—Main Estimates (1960) (Issues nos 1 and 2.)
- T.C.A.—7. Annual Report—Trans Canada Air Lines (1958)
  - 8. Auditors' Report—(George A. Touche & Co.)

9. Capital Budget (1959), (Issue No. 3.)

Copies of annual reports having been distributed in advance, on motion of Mr. Drysdale, seconded by Mr. McPhillips,

Resolved,—That the reading of annual reports be dispensed with.

It was agreed however to include the full texts in the proceedings and to consider the said reports paragraph by paragraph.

Mr. Gordon was called and questioned on Traffic and Revenues and on Passenger, Messrs. Dingle and Toole assisting him.

A table respecting truck operations was ordered printed. (See Appendix I in this day's evidence.)

The witness read into the record a statement on C.N.R. passes to December 31, 1958.

By consent, Mr. Cathers questioned the witness.

At 12.30, Mr. Gordon's examination still continuing, the Committee adjourned until 3.00 this day or after the Orders of the Day have been proceeded with in the House.

## AFTERNOON MEETING

(3)

The Committee resumed at 3.30 o'clock. The Chairman, Hon. W. Earl Rowe, presided.

Members present: Messrs. Brassard (Lapointe), Broome, Carter, Chevrier, Chown, Creaghan, Drysdale, Fisher, Fraser, Horner (Jasper-Edson), Kennedy, Martini, McPhillips, Mitchell, Monteith (Verdun), Pascoe, Rowe, Smallwood, Smith (Simcoe North), and Tassé—(20).

Also present: The Hon. George H. Hees, Minister of Transport, and Messrs. C. A. Cathers, M.P., L. R. Crouse, M.P., and H. R. MacEwan, M.P.

In attendance: Same as at the morning meeting.

The Committee agreed to sit in the evening at 8 o'clock and at 9 and 3 o'clock on Wednesday, May 6th.

The Committee continued its consideration of the C.N.R. Annual Report.

Mr. Gordon provided answers to questions posed at the morning meeting.

Mr. Dingle also answered specific questions relating to Operation.

On motion of Mr. Fisher, seconded by Mr. Drysdale, Agreed,—That Mr. Cathers be allowed to ask questions.

By consent, Mr. Crouse also questioned Mr. Gordon.

The witness undertook to make, at the next meeting, a statement on the Western Union and C.O.T.C.

A table showing a C.N.R. comparison on employment levels (1954-58) was filed and ordered printed. (See Appendix II in this day's evidence).

At 5.45 p.m., Mr. Gordon's examination still continuing, the Committee adjourned until 8 o'clock in the evening.

## EVENING MEETING (4)

The Committee resumed at 8 o'clock. Hon. W. Earl Rowe, the Chairman, presided.

Members present: Messrs. Broome, Carter, Chevrier, Chown, Creaghan, Drysdale, Fisher, Fraser, Horner (Jasper-Edson), Kennedy, Martini, McPhillips, Mitchell, Monteith (Verdun), Pascoe, Rowe, Smallwood, Smith (Simcoe North), and Tassé—(19).

Also present: Hon. George H. Hees, Minister of Transport, and Mr. C. A. Cathers, M.P.

In attendance: Same as at morning meeting.

Mr. Gordon, still assisted by Messrs. Dingle and Toole, was examined on the following headings of the Annual Report:

— Operating Expenses

— Taxes, Rents and Fixed Charges

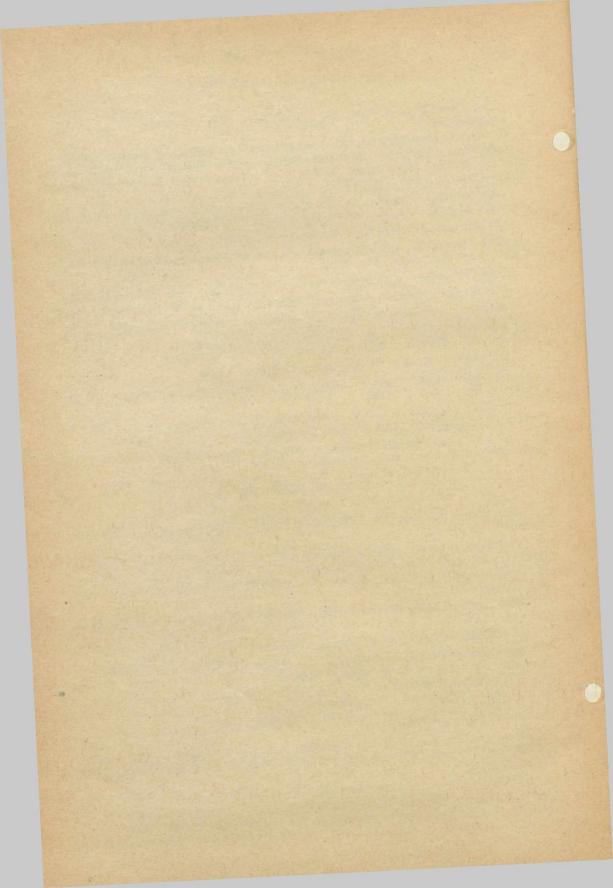
— Other Income including Hotel Operations

— Growth and Progress

Mimeographed copies of the Canadian National Railways Capital Budget and Estimated Income Account (item 2 of the matters to be considered) 1959, were distributed to the members present.

At 9.45 o'clock the Committee adjourned until Wednesday, May 6, at 9 a.m.

Antonio Plouffe,
Assistant Chief Clerk of Committees.



#### EVIDENCE

TUESDAY, May 5, 1959.

#### MORNING MEETING

The CHAIRMAN: Gentlemen, as I see a quorum, we will proceed with the work of the committee on railways, airlines and shipping. The first item before you is the annual report of the Canadian National Railways.

We have with us the president, Mr. Donald Gordon, whom we are glad to see hale, hearty and ready to explain everything about the C.N.R. What is

your pleasure; is it your wish to have the report read?

Mr. Drysdale: Mr. Chairman, I would move that the report be filed in the record as it is. That would give us more opportunity perhaps to ask questions and possibly follow it through from paragraph to paragraph. I would suggest that the first paragraph be taken as general in nature, so that we have an opportunity, perhaps, to discuss just the background of the C.N.R., rather than following the items individually.

Mr. McPhillips: I second that motion.

The CHAIRMAN: It has been moved and seconded that we take the report as read and that we deal with it paragraph by paragraph. What is your pleasure on that motion, gentlemen?

Motion adopted.

#### CANADIAN NATIONAL RAILWAYS

Donald Gordon Chairman and president

Montreal March 2nd, 1959.

The Honourable George Hees, M.P., Minister of Transport, Ottawa, Ontario.

Dear Sir:

On behalf of the Board of Directors, I submit herewith the Annual Report

of the Canadian National Railways for the year 1958.

Mr. R. B. Brenan of Saint John, N.B., who had been a member of the Board of Directors since November 1st, 1944, retired on January 21st, 1959. On the same date, Mr. W. G. Stewart, Q.C., of Moncton, N.B., was appointed a Director by Order-in-Council No. 1959-53.

It is with pleasure that I record the appreciation of the Management for the loyal and effective service rendered by officers and employees throughout

the organization.

Yours sincerely, D. Gordon

#### ANNUAL REPORT 1958

1. The reduced level of economic activity in 1958 caused a marked decline in virtually all types of traffic carried by Canadian National Railways. As a result, operating revenues decreased to \$704.9 million, 6.4% lower than in 1957.

- 2. Despite a continued rise in wage costs during the year, operating expenses were reduced significantly. This reduction was not sufficient, however, to offset the drop in revenues and a heavy increase in fixed charges. The net result was a deficit of \$51.6 million.
- 3. In abbreviated form, the financial results compare with those for 1957 as follows:

	1958	1957
	(Millions	of Dollars)
Operating revenues	\$704.9	\$753.2
Operating expenses	700.0	734.6
Net operating revenue		18.6 11.2
Available for fixed charges	5.1	7.4
Fixed charges	46.5	37.0
Surplus or deficit	51.6	29.6

#### TRAFFIC & REVENUES

#### Freight

- 4. The volume of freight traffic carried by Canadian National Railways, measured in ton-miles, decreased by 4.4% in 1958. Coupled with a drop in the average revenue per ton-mile, this caused freight revenues to decline to \$545.2 million, \$42.0 million or 7.2% less than in 1957.
- 5. Freight tonnage amounted to 79.5 million tons compared with 88.9 million in 1957, but the effect of this drop was partially offset by an increase in the average length of haul from 413 to 441 miles. The principal decreases in traffic occurred in such commodities as coal, mine products, pulp and paper, iron and steel, automobiles and parts, and petroleum products.
- 6. The average revenue per ton-mile fell from 1.601 cents in 1957 to 1.554 cents in 1958. This was attributable mainly to an increase in the movement of grain, one of the lowest-rated commodities carried by the railway.
- 7. A 3.6% freight rate increase was granted by the Board of Transport Commissioners effective January 15, 1958, but on appeal was disallowed by the Governor-in-Council before being implemented. On September 16, the railways applied for a 19% interim freight rate increase, with 25 cents per ton on coal and coke—the minimum required by Canadian National to meet wage increases on the basis recommended by a Board of Conciliation. The Board of Transport Commissioners granted the railways an interim increase of 17% in freight rates, with 22 cents per ton on coal and coke effective December 1.
- 8. Incentive loading rates, designed to meet truck competition and to induce shippers to load cars closer to their physical capacities, helped to reduce the impact of the decline in freight traffic. Similar efforts to stimulate freight traffic were made through the more extensive use of agreed charges.

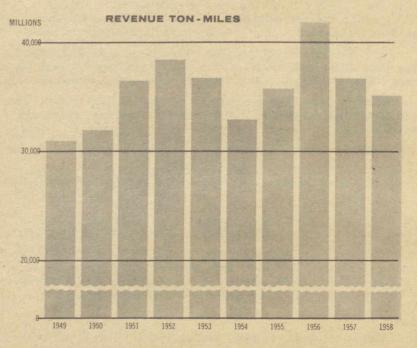
#### Passenger

- 9. A sharp decline in the number of passengers carried and a decrease in their average journey combined to reduce passenger revenues to \$41.5 million. This represented a drop of 11.4% or \$5.3 million from the 1957 level.
- 10. The reduction in the number of passengers amounted to 8.5%, a decrease from 13.9 to 12.7 million. The average journey of these passengers fell from 108 to 100 miles, so that total passenger miles decreased by 15.3%.
- 11. The average revenue per passenger mile increased slightly, from 3.12 cents to 3.27 cents, largely as a result of fare increases authorized during the previous year.
  - 12. There were no significant changes in fares in 1958.
- 13. Of the 12.7 million passengers carried by the Canadian National, 4.8 million or 38.1% were commuters. This traffic provided 3.3% of total passenger revenues.
- 14. The receipts from other passenger services, such as sleeping, dining and parlor car service, decreased to \$9.0 million in 1958, a drop of \$2.2 million.
- 15. Continued emphasis was placed on market research to secure better information for sales promotion and planning. Efforts were intensified to stimulate rail travel through the use of such specially priced services as the family fare plan, bargain coach excursions and package tours.

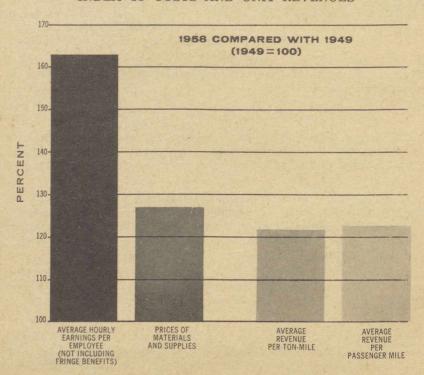
#### Express

16. Express revenues, at \$42.0 million, were virtually unchanged from 1957. An increase in charges on shipments weighing less than 100 pounds offset a decrease in the volume of traffic.

#### VOLUME OF FREIGHT TRAFFIC 1949-1958



#### INDEX OF COSTS AND UNIT REVENUES



#### Communications

- 17. During 1958, the Northwest Communication System was entrusted to the Canadian National, thereby increasing the Shareholder's Equity account by \$17.8 million. In October, the railway also acquired the outstanding capital stock of the Yukon Telephone Company Ltd. These additions, along with an expansion in private wire, Telex, and other services, caused the revenues from Canadian National Communications to rise to a new record of \$24.0 million, 15.9% higher than in 1957.
- 18. Although the number of messages handled experienced a 9.9% decrease—11.1 million compared to 12.3 million in 1957—message revenues were higher because of the new tariffs that came into effect late in 1957.
- 19. Telex service was established in 10 additional Canadian cities, so that this network now covers 21 cities in Canada as well as New York City. The charges for this service, which provides direct dialling and instantaneous two-way printed communications between subscribers, are considerably lower than long-distance telephone rates.
- 20. Transmission service for CBC television was extended to Three Rivers, Que., and an order has been received for an extension from Rimouski to New Carlisle, Que. Work proceeded on a micro-wave system for the transmission of television and general communications between Sydney, N.S., and St. John's, Nfld.
- 21. To meet the continued demand for private wire and other related services, 31,000 miles of carrier telephone channels and 109,000 miles of carrier telegraph channels were added during the year.
- 22. A new nation-wide telephone service, inter-connecting all airports, was established for the Department of Transport. This network, operated jointly with Canadian Pacific, provides what is known as Air Movement Information Service.

#### Operating Expenses

- 23. Operating expenses fell to \$700.0 million in 1958, 4.7% below the 1957 level of \$734.6 million.
- 24. Road maintenance expense rose by \$3.5 million to \$157.3 million, mainly as a result of wage rate increases totalling \$3.7 million. The volume of roadway work accomplished during 1958 was also slightly larger than in the previous year.
- 25. Equipment maintenance expenses were \$16.0 million lower than in 1957, principally because the 1958 expenses were reduced by \$7.5 million to eliminate a supplementary charge for steam locomotive depreciation which was made in 1957. Wage increases applicable to equipment maintenance totalled \$2.7 million.
- 26. Transportation expenses fell by \$23.0 million to \$319.4 million during 1958, despite wage increases of \$10.3 million. The decrease was a reflection not only of the lower volume of traffic but also of the important economies in train operation which have been achieved, particularly by means of further dieselization.

#### Compensation to Employees

27. Compared with the previous year, higher wage rates and increased benefits added \$18.5 million to the company's expenses; in total, operating payrolls, pensions and health and welfare benefits represented 64.6% of the 1958 expense dollar.

- 28. The principal increase in wage costs stemmed from an agreement concluded on November 26 between the company and representatives of some 71,000 of its non-operating employees. This contract, valid until December 31, 1959, provided for a wage increase of four cents per hour retroactive to January 1, 1958, plus increases of 3% effective September 1, 1958, and April 1, 1959. Provision was also made for increased contributions by the company and by the employees to the Health and Welfare Plan.
- 29. Wage costs in 1958 were also affected by agreements concluded during January, 1959, with the Brotherhood of Railroad Trainmen, for train employees on Canadian lines, and with the Brotherhood of Locomotive Engineers, for engineers employed in the Western Region. These three-year agreements, which were made retroactive for most of 1958, provided wage increases payable in four installments totalling 9.8% and 9.5% respectively. Wage increases equivalent to those received by the engineers in the Western Region were offered to the engineers employeed in the Atlantic and Central Regions, and at the date of this report negotiations are underway.
- 30. A further increase in wage costs resulted from agreements concluded during the year with employees engaged in marine, hotel and other operations.
- 31. The dispute with the Brotherhood of Locomotive Firemen and Enginemen was submitted to a Board of Conciliation in June, 1958, and its report is still pending. The most important issue involved was the proposal by the company that the conditions under which firemen (helpers) are to be assigned to diesel locomotives be recognized as a matter of managerial discretion, the union's position was that the findings of the Royal Commission, under the chairmanship of Mr. Justice R. L. Kellock, in the Canadian Pacific firemen's case had no bearing on the dispute with the Canadian National. The union further demanded a wage increase of 18% as well as higher fringe benefits.

#### Taxes, Rents and Fixed Charges

- 32. Total taxes and rents paid by the railway fell by \$1.5 million to \$19.2 million. As a result of the lower volume of traffic, rentals of equipment and facilities decreased by \$2.3 million, but this was partially offset by an increase of \$0.9 million in taxes which in aggregate amounted to \$17.5 million.
- 33. Fixed charges totalled \$46.5 million in 1958, \$9.5 million higher than in the previous year. Of this increase, \$1.6 million represented represented interest on new borrowings of \$135.5 million in the course of the year (including \$31.1 million for TCA), while the refinancing at higher interest rates of \$289.3 million of outstanding loans added a further \$4.2 million. The remainder of the increase in fixed charges was attributable mainly to the payment of interest for a full year on funds borrowed during 1957.

#### Other Income

34. Other income, shown on page 29, amounted to \$9.2 million, compared to \$9.4 million in 1957. No interest or dividends were received from the Northern Alberta Railways, which was able to cover only its operating expenses.

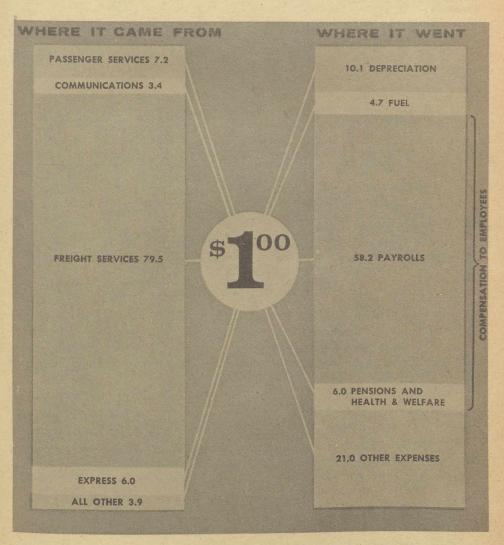
#### Hotel Operations

- 35. The net income from the hotels owned by the railway increased to \$1.9 million before interest, \$0.3 million higher than in the previous year.
- 36. The Queen Elizabeth hotel was officially opened in Montreal on April 17. This 21-storey addition to the railway's hotel chain has already won enthusiastic approval, and is rapidly establishing Montreal as one of the major convention cities in North America.
- 37. In Halifax, construction was started on a 160-room extension to the Nova Scotian hotel to meet the needs of this growing city.

#### GROWTH AND PROGRESS

38. In an endeavour to develop business and improve operating performance, the company continued during 1958 with the construction of new branch lines and the modernization of its equipment and facilities. This effort produced improvements in almost every aspect of the company's operations, and the results were clearly reflected in better service to the public and important economies to the railway.

## THE REVENUE DOLLAR 1958



39. Many of these improvements involved capital expenditures on a substantial scale, the details of which are shown on page 32. The inventory of railway equipment appears on page 36.

#### New Lines

- 40. The Chibougamau line in northern Quebec, one of the railway's major new branch lines, moved another step closer to completion. Track was laid and the initial ballast lift completed on the 65-mile section from St. Felicien to Lake Chigoubiche, while on the second and linking section from Lake Chigoubiche to Cache Lake a start was made on the laying of track. Grading and bridge construction on this portion were also well advanced.
- 41. Contracts were let for the grading of a 52-mile line from Optic Lake to Chisel Lake, Manitoba, and at year end work was well underway. This branch line will serve a mining development of the Hudson Bay Mining and Smelting Company.

#### Roadway

- 42. To expand the operation of faster, longer and heavier trains, the company continued to up-grade its roadway property. New rail was laid on 862 miles of track while part-worn rail was relaid on 326 miles of secondary lines. At the same time, the six-year mainline track improvement program in the Western Region was advanced in its third year according to schedule.
- 43. Along with the need to adjust the roadway structure to the improvements in train operation, it became necessary to extend passing sidings throughout the System. Work on this project continued in 1958, and by the end of the year subdivisions between Montreal and Winnipeg could accommodate 100-car trains, and those between Winnipeg and Edmonton 117-car trains. Upon completion of the project subdivisions on the transcontinental mainline will be able to accommodate trains of at least 100 cars.
- 44. Roadway maintenance was further mechanized in 1958 through the purchase of 260 units of roadway machinery.

#### Signals

- 45. The installation of Centralized Traffic Control on four subdivisions, based on detailed engineering plans developed in 1957, was begun during 1958 and will be completed early in the coming year. Plans were also made for the application of C.T.C. to five more subdivisions in 1959.
- 46. A further improvement in operation was achieved through the completion of C.T.C. signalling in the west end of Winnipeg Terminals.
- 47. These installations are part of the company's long-range C.T.C. program which encompasses 40 subdivisions or some 4,000 miles of mainline track. This program has already produced significant improvements in operating performance.

#### Yards and Terminals

48. Considerable construction activity took place during the year to provide the railway with up-to-date yard and terminal facilities. Good progress was made with the three hump yards being built in the strategic locations of Montreal, Moncton and Winnipeg. At Montreal, grading and drainage was substantially completed, bridges were built, and one-third of the trackage was laid. In Moncton, clearing and grading were well underway, and in Winnipeg a start on this work was made in September.

- 49. Studies were progressed for the purpose of finding a solution to the growing congestion in the freight handling facilities of the Toronto area, and it was concluded in principle that an integrated hump yard facility is required together with appropriate access lines. This central link would complete the chain of major classification yards now planned for the CNR System.
- 50. Yard improvements and extensions were completed during the year at Pontiac, Mich., and Saint John, N.B., and reached the final stages of construction at Joffre, Sarnia, Edmonton, and Port Mann, and at Flint and Battle Creek on the Grand Trunk Western.
- 51. New projects to provide additional yard capacity were started at Campbellton, N.B., and North Sydney, N.S., while work at Corner Brook, Nfld., progressed to the rail-laying stage. At year end, an expansion of the terminal facilities at St. John's' Nfld., was also planned.

#### Dieselization

- 52. The systematic dieselization of the System continued with the delivery of 303 new diesel units. This completed dieselization of the Atlantic Region and of the South Shore of the St. Lawrence east of Montreal. The changeover from steam power was also virtually complete in the Quebec, British Columbia, and Northern Ontario Districts.
- 53. The majority of diesel locomotives purchased during the year was of the road switcher type, an engine equally suitable for road or yard service. By the end of 1958, diesels were accounting for 88% of freight gross ton miles, 95% of yard engine hours and 83% of passenger car miles.
- 54. A new running maintenance shop to service diesel locomotives was completed at Montreal. This shop now serves as one of the principal maintenance points on the Central Region. A similar type of shop was almost completed at Edmonton, while in Moncton preparations were being made for the construction of a running maintenance shop to serve the new hump hard.
- 55. At Senneterre, Que., work was started on a smaller shop to provide light running maintenance for locomotives operating in northern Ontario and Quebec. Rolling Stock
- 56. A wide variety of new equipment was placed in service during 1958, adapting the company's inventory of rolling stock to the constant changes in the nation's transportation requirements. In freight equipment, 2,190 new cars were added, including two flat cars with a record load capacity of 168 tons for the handling of special traffic. Also included in this new equipment were five aluminum refrigerator cars, which were placed in test service to determine whether this equipment is superior, from an economic point of view, to conventional refrigerator cars. Allowing for retirements and conversions, the freight car inventory at year end was smaller by 1,296 cars.
- 57. An additional 50 flat cars were equipped with special fittings to meet the growing demand for "piggyback" service, and an order was placed for 125 of the highly successful double-deck automobile transporters, a product of CNR research.
- 58. Ninety-seven units of passenger train equipment were added during the year, including five self-propelled "Railiners" and 51 modern air-conditioned roomette cars.

Service Improvements

- 59. Substantial improvements were made in freight and passenger service throughout the System. Eastward freight schedules from Montreal and Toronto to the Maritimes were reduced by 24 hours, and one day earlier delivery was also achieved for freight moving westward from Montreal and Toronto to Winnipeg.
- 60. Facilities for common carrier piggyback service were placed in operation at London, Port Arthur and Winnipeg. Piggyback service for railway-owned trailers was extended to include major points in the Maritimes.
- 61. Thirty-eight passenger train schedules were reduced by an average of one hour and 35 minutes, largely through the substitution of diesel power and self-propelled diesel Railiners. Two of the major trains affected were the "Maritime Express" and the "Ocean Limited," whose westward schedules were accelerated by three hours and one hour respectively, while slightly smaller reductions were made in their eastward running times.
- 62. Railiners were placed in service on six new runs during the year, one in the Maritimes, one in Quebec, and four in Saskatchewan and Alberta. At year end, Railiners were in operation on 19 inter-city runs.
- 63. The cafeteria car, an experiment in economy meal service, proved to be successful and six more dining cars were being converted to fill the demand. Wider use was also made of coffee shop service and dinette cars; the latter were placed in service on the "Continental" from Montreal through to Vancouver.
- 64. On October 5, the M.V. "William Carson" began scheduled service for passenger, mail, express and freight traffic between North Sydney and Portaux-Basques. At that time, the harbour improvements and navigational aids were not fully completed, although test runs indicated that these improvements were sufficiently advanced to permit safe operation.

  Montreal Terminal Development
- 65. Pursuant to the signing of a lease with CNR effective January, 1958, the Place Ville Marie Corporation, a subsidiary of Webb and Knapp (Canada) Ltd., started in November on excavation for the foundation of a 42-storey office building. The agreement provides that a major part of the Place Ville Marie development is to be completed before January 1, 1963.
- 66. During 1958, work was also started on the foundations for a new CNR headquarters building and adjoining public parking garage, to be situated in the terminal area. The office building will accommodate headquarters functions now being performed at some 20 different locations in Montreal. Integrated Data Processing
- 67. Significant progress was made in the application of integrated data processing techniques to the huge mass of data required to record and control the railway's operations.
- 68. The first phase of the freight car control program was successfully completed by conversion from the manual method of accounting for freight car movements and rentals to a fully mechanized operation. The second phase of the program, the establishment of communication circuits from coast to coast to provide yard offices with advance information on freight train consists, to relay records of freight car movements for prompt shipper notification, and eventually to improve the utilization of freight cars, was advanced by the completion of the communications systems and yard installations between Montreal and Toronto. This network will be extended to Moncton in 1959.

- 69. With the extension during 1958 of communications circuits to Moncton and Winnipeg, payroll operations for Canadian lines employees from coast to coast are now being performed at the computer centre in Montreal.
- 70. Plans were developed during the year for a data processing system for the control of inventories of materials and stores. Implementation of these plans commenced at year end with the establishment of a purchasing and stores accounting centre at Montreal.

  Research and Experimentation
- 71. The railway continued to carry out research into the technical and economic aspects of its many operations. These studies again yielded worthwhile results in the elimination of unprofitable services and in the development and testing of new types of equipment.
- 72. Technical research and materials testing produced such results as an improvement in the service characteristics of locomotive and car wheels and in diesel engine lubrication. Specifications were established for a wide variety of materials purchased by the railway with a view to economy as well as improved quality.
- 73. Successful tests were carried out on a heated box car, designed by CNR to protect perishable traffic during the winter without losing the advantages of the standard box car during the rest of the year. At year end, it was planned to order 200 of these versatile cars.
- 74. Several studies of technical railway problems were also carried out in conjunction with the National Research Council.
- 75. The Operational Research Section that was established in 1957 directed its efforts towards a study of train performance, freight car and diesel locomotive utilization, and inventory control. A useful analytical tool was developed by the use of a computer to stimulate train performance under varying conditions of train load, track gradient and curvature, and speed restrictions.

#### GENERAL

#### St. Lawrence Seaway Project

76. At Victoria Bridge in Montreal, work proceeded on new highway approaches and lift spans to permit an uninterrupted flow of vehicular traffic over the Seaway locks. Progress was also made on the construction of a rail-way diversion around the St. Lambert Lock.

## Hudson Bay Railway

77. Early in 1958 the Hudson Bay Railway (formerly operated on behalf of the Department of Transport) was entrusted to the Canadian National System on a basis similar to that of other Canadian Government railways. Accordingly, the Shareholders' Equity account was increased by \$34.7 million. Co-operation under the Canadian National-Canadian Pacific Act, 1933

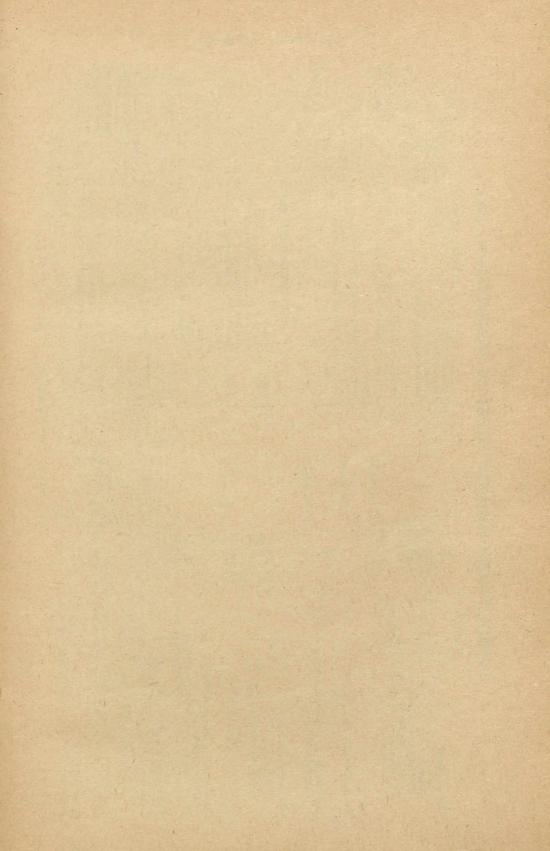
78. The subject of train pooling continued to receive the consideration of the management of both railways, but no changes in pool service were instituted during the year.

## Corporate Reorganization

79. Further progress was made towards the simplification of the System's corporate structure. The number of corporate entities comprised in the System was reduced from 45 to 37, and preliminary steps were taken for a further reduction in 1959.

#### THE YEAR IN PERSPECTIVE

- 80. The financial results for 1958 must be regarded as a matter of serious concern. It is appropriate, therefore, that some comment be made on the factors which stand behind the results of the recent past and cast their shadows into the future.
- 81. One of the major factors has been the railway's increasing reliance, partly as a result of competitive pressures, on traffic from the nation's basic resource industries. This traffic, which accounts for the greater proportion of freight volume, tends to be highly sensitive to fluctuations in economic activity. As a consequence, even in a mild recession the railway's revenues may suffer a relatively severe decline.
- 82. Perhaps the most important single factor in the railway's net income position has been the continuing increase in operating costs occasioned by rising wages and material prices. During the past decade these increases in cost have far outstripped the effective revenue yield of consequential rate increases, and the real improvements that have been achieved in operating performance have failed to check the deterioration in final income results.
- 83. The indirect effects of inflation on capital account have been no less serious. Not only is there a continuing gap between book value and replacement cost, when replacing assets in kind, but rising prices have made all the more costly the program of rehabilitation and modernization upon which management has embarked as a matter of both necessity and business prudence. More recently, higher interest rates have added substantially to the carrying charges of borrowed capital, and in this connection it may be observed that in the seven years since the Capital Revision Act became effective nearly 67% of CNR's capital requirements have been financed by borrowing. In consequence, fixed charges have risen from \$25.4 million in 1952 to \$46.5 million in 1958.
- 84. Many of these problems are common to other railways in North America, and this commentary is not meant to imply either that a deficit position is inescapable or that the major elements in the situation are beyond the control of management. In Canadian National, as in most large railways, there are continuing improvements in efficiency and a never-ending series of fresh opportunities for still further improvements. The task for the future is to readjust the railway's plant, facilities, and working force to the kind and quantity of service which the public, increasingly accustomed to a choice of alternatives in transportation, is prepared to patronize and to pay for. This task is being tackled with vigour and resolution.



## CONSOLIDATED BALANCE SHEET AT DECEMBER 31, 1958

Current Assets Cash	\$ 30,059,862 61,507,394 87,237,502 8,469,872 3,591,424	\$ 190,866,054 15,000,000	Current Liabilities Accounts payable Accrued charges Other current liabilities.  Provision for Insurance. Other Liabilities and Deferred Credits. Long Term Debt Bonds, debentures and equipment obligations. Government of Canada loans and debentures.	\$ 74,270,066 23,973,342 2,090,409 1,033,808,970 484,791,699	\$ 100,333,817 15,000,000 28,041,707
Investments in Affiliated Companies Not Consolidated		133,909,529			1,518,600,669
Property Investment Road Equipment Other physical properties Less recorded depreciation  Other Assets and Deferred Charges Other investments Prepayments Unamortized discount on long term debt. Other assets Deferred charges	2,123,290,967 1,327,780,808 97,258,515 559,499,403 1,703,327 2,907,897 14,557,211 10,675,510 12,417,826	2,988,830,887 42,261,771	Government of Canada 6,000,000 shares of no par value capital stock of Canadian National Railway Company 882,320,571 shares of 4% preferred stock of Canadian National Railway Company Capital investment of Government of Canada in the Canadian Government Railways  Capital Stock of Subsidiary Companies Owned by Public	389,518,135 882,320,571 432,549,139 1,704,387,845 4,504,203	1,708,892,048 \$3,370,868,241
		\$3,370,868,241			90,010,000,241

The notes appearing on page 28 are an integral part of this Balance Sheet.

J. L. TOOLE, Comptroller.

#### AUDITORS' REPORT

To the Honourable The Minister of Transport, Ottawa, Canada.

We have examined the books and accounts of the Canadian National Railway System for the year ended December 31, 1958. Our examination included a general review of the accounting procedures and such tests of the accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion, subject to the position with regard to depreciation accruing prior to the adoption of depreciation accounting referred to in Note 1, the above consolidated balance sheet and the related consolidated income statement are properly drawn up so as to give a true and fair view of the state of the System's affairs at December 31, 1958 and of the results of operations for the year then ended, according to the best of our information and the explanations given to us and as shown by the books of the System. In our opinion the statements are prepared on a basis consistent with that of the preceding year except for the reversal of supplementary depreciation provided in 1957 and the capital losses charged to Shareholders' Equity as referred to in Note 1 which we approve.

We further report that in our opinion proper books of account have been kept by the System and the transactions of the System that have come under our notice have been within the powers of the System.

We are also submitting a supplementary explanatory report.

GEORGE A. TOUCHE & CO.,

Chartered Accountants.

February 24, 1959.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS AT DECEMBER 31, 1958

#### Note 1. Property Investment:

Additions since January 1, 1923 have been recorded at cost and properties and equipment brought into the System at January 1, 1923 are included at the values appearing in the books of the several railways now comprising the System to the extent that these have not been retired or replaced.

Depreciation on Canadian Lines: Depreciation accounting as adopted for equipment in 1940, for hotel properties in 1954 and for track and road structures and all other physical properties except land in 1956 has been continued in 1958. The depreciation rates used are based on the estimated service life of the properties but do not provide for depreciation which was not recorded in prior years under the replacement and retirement accounting principles then in force, nor for extraordinary obsolescence resulting from the introduction of more efficient equipment. A provision of \$7,500,000 for supplementary depreciation charged in the accounts in 1957 was reversed in the accounts for 1958 and replaced by a charge of \$7,000,000 against Shareholders' Equity in order to record the capital losses sustained to December 31, 1958 arising from the early retirement of steam locomotives and the insufficiency of the related reserve for depreciation.

Depreciation on U.S. Lines: Replacement accounting for track and depreciation accounting for equipment and other physical property except land has been continued in accordance with the regulations of the Interstate Commerce Commission.

### Note 2. Material and Supplies:

The inventory has been priced at laid down cost based on weighted average cost for ties, rails and fuel and latest invoice price for new materials in general stores, and at estimated utility or sales value for usable second hand, obsolete and scrap materials.

## Note 3. Capital Stock:

The capital stock of the Canadian National Railway Company (other than the four per cent preferred stock) and the capital investment of Her Majesty in the Canadian Government Railways are included in the net debt of Canada and disclosed in the historical record of government assistance to railways as shown in the Public Accounts of Canada.

#### Note 4. Pensions:

At December 31, 1958 an amount of \$203,525,180 had been accumulated in the Pension Trust Fund in respect of pension liabilities. This amount represents provision for pensions in force under the 1935 plan, but not for pensions granted under prior plans or for increased benefits granted to employees who were contributors under the 1935 plan and who retired on pension prior to January 1, 1952. Consistent with its established practice the railway has made no transfer or allocation of funds for pensions conditionally accruing in respect of employees now in service.

#### Note 5. Major Commitments:

(a) Chicago & Western Indiana Railroad Company:

Pursuant to a joint supplemental lease dated May 1, 1952, the Grand Trunk Western Railroad Company and four other proprietary-tenant companies are obligated to pay, as rental, sinking fund payments sufficient to retire bonds at

maturity and interest as it falls due with respect to First Collateral Trust Mortgage 4\sumset \% Sinking Fund Bonds Series "A" due May 1, 1982. The Grand Trunk Western's proportion is one-fifth in the absence of default of any of the tenant companies. The bonds outstanding at December 31, 1958 total \$55,808,000.

#### (b) Detroit & Toledo Shore Line Railroad Company:

The Grand Trunk Western Railroad Company is jointly and severally liable as guarantor of principal, interest and sinking fund payments with respect to \$2,850,000 First Mortgage 3¼%-30 year Series "A" Bonds, due December 1, 1982, of the Detroit & Toledo Shore Line Railroad Company.

## CONSOLIDATED INCOME STATEMENT

	1958	1957
RAILWAY OPERATING REVENUES		
Freight services	\$560, 265, 237	\$604, 932, 271
Passenger services	50, 493, 785	58, 035, 602
Express	42,610,340	42,926,608
Communications	23, 962, 528	20,750,060
All other	27,615,520	26, 521, 423
Total operating revenues	704, 947, 410	753, 165, 964
RAILWAY OPERATING EXPENSES		
Road maintenence	157, 280, 243	153, 760, 070
Equipment maintenance	145, 971, 081	161,961,616
Traffic	14,773,879	14,507,955
Transportation	319, 380, 898	342, 364, 345
Miscellaneous operations	5, 936, 138	7,066,328
General	56, 679, 260	54,895,727
	POO 004 100	
Total operating expenses	700, 021, 499	734, 556, 041
Net revenue from railway operations	4,925,911	18,609,923
Tree to rondo it out that may operations.		
Taxes and Rents	- H 100 F00	10 PM0 00P
Railway tax accruals	17,466,769	16,573,037
Equipment rents—Net debit	1,634,395	3,856,235
Joint facility rents—Net debit	89, 202	229,065
Total taxes and rents	19, 190, 366	20, 658, 337
Net railway operating income	14, 264, 455	2,048,414
Trouble of the state of the sta		
OTHER INCOME	45, 351	45,362
Income from lease of road	1,432,538	1,256,902
Miscellaneous rents (net)	1, 261, 124	
Income from non-transportation properties		1,436,271
Hotel income	1,895,447	1,606,824
Dividend income	194,892	374,061
Interest income	3,687,046	2,919,346
Miscellaneous (net)	968, 162	1,323,308
Profit and loss— Net debit or credit	290, 293	485, 479
m 1 1 11 '	9, 194, 267	9,447,553
Total other income		
Deficit or surplus before fixed charges	5,070,188	7, 399, 139
FIXED CHARGES		
Rent for leased roads	133,667	161,898
Interest on bonds, debentures and equipment obligations	33,872,693	24, 766, 117
Interest on government loans	11,097,583	11,049,277
Interest on other debt	345,388	308, 155
Amortization of discount on bonds	1,071,905	686, 233
	AR 591 998	26 071 600
Total fixed charges	46, 521, 236	36, 971, 680
Deficit	\$ 51,591,424	\$ 29,572,541

## **OPERATING REVENUES**

	1958	1957		1958	1957
Freight Services Freight Switching	5,628,254	\$587,273,516 6,131,342	Express Express department Railway Express Agency	\$ 42,006,646	\$ 42,189,962 736,646
Cartage and transport  Demurrage  Water transfers	3,924,527 2,157,349 1,569,081	4,865,000 2,857,482 1,579,867	Total	42,610,340	42,926,608
Grain elevator	905,893 623,803 225,683	1,035,439 917,919 271,706	Communications Communications department	23,954,032 8,496	20,739,214 10,846
Total	560, 265, 237	604,932,271	Total	23,962,528	20,750,060
Passenger Services Passenger Sleeping and parlor car Dining and buffet car Water transfers Station, train and boat privileges Restaurants	3,401,765 524,769 432,599 120,831	46,818,462 5,140,915 4,455,867 523,359 493,940 328,475	All Other  Mail  Rents of buildings and other property  Joint facilities  Miscellaneous.	353,901	10,549,873 1,668,916 242,073 14,060,561
Baggage transportation and storage Miscellaneous		258,275 16,309	Total	27,615,520	26,521,423
Total	50,493,785	58,035,602	Total Operating Revenues	\$704,947,410	\$753,165,964

## **OPERATING EXPENSES**

ROAD MAINTENANCE	1958	1957	ROAD MAINTENANCE—Canting	ued 1958	1957
Superintendence.  Track and Roadway Track and roadway maintenance. Ties. Rails. Other track material. Ballast Fences, snowsheds and signs. Small tools and supplies. Removing snow, ice and sand.	\$ 11,642,469 47,297,331 778,289 2,875,275 4,606,906 189,703 1,653,757 2,538,593 5,723,758	\$ 11,281,130 50,891,829 804,457 1,807,532 4,175,248 253,455 1,724,204 2,623,916 4,569,254	Bridges and Structures Tunnels, bridges and culverts. Station and office buildings. Roadway buildings. Water and fuel stations. Shops and enginehouses. Grain elevators. Wharves. Power plant systems. Other structures.	6,346,991 6,393,992 1,085,156 918,339 3,821,396 76,040 353,818 572,496 66,100	6,213,508 6,446,848 965,721 1,183,283 4,097,208 100,135 406,524 559,223 36,336
Total .	65, 663, 612	66,849,895			-

Communication and Signal Systems		
Communication and Signal Systems Communication systems	11,498,079	10,430,743
Signals	3,007,752	2,845,769
Total	14,505,831	13, 276, 512
Miscellaneous		
Roadway machines	4,053,986	3,638,469
Public improvements	980, 156	821,458
Injuries to persons	985,625	987, 251
Insurance	100, 140	348,513
Stationery	182,345 1,481,906	186,662 1,362,632
Other expenses	84,027	83,335
Total	7,868,185	7,428,320
Depreciation and Retirements	THE RESERVE	
Road property depreciation	38,055,747	35, 164, 598
Road property retirements	69,646	111,669
Dismantling retired road property	532,009	475,068
Total	38,657,402	35,751,335
Joint Facilities Maintaining joint facilities—Net Credit	691,584	835,908
Total Road Maintenance	\$157,280,243	\$153,760,070
Equipment Maintenance	E	
Superintendence	\$ 4,784,461	\$ 4,449,726
Machinery Shop and power plant machinery	4,326,327	4,605,407
Equipment		
Steam locomotives	11,661,212	19,028,457
Diesel locomotives	21,217,898	20,412,450
Freight train cars	41,081,683 19,294,237	41,009,254 17,955,771
Vessels	1,671,578	1,920,634
Work equipment	4,288,466	4,317,570
Express equipment	851,677	876,833
Cartage and transport equipment	575,027	1,634,121
Other equipment	53,371	63, 148
Total	100, 695, 149	107, 218, 238

Miscellaneous		
Injuries to persons	765, 236 271, 254	859,308 386,254
Insurance. Stationery. Stationery.	158,045	160, 144
Other expenses.	1,478,306	1,367,819
Total	2,672,841	2,773,525
Depreciation and Retirements		
Other equipment and machinery depreciation.	1,538,372	1,482,909
Dismantling retired machinery	28,507 429,773	15, 511 414, 600
Dismantling retired equipment	39, 121, 392	33, 689, 891
Supplementary dep'n.—steam locomotives	7,500,000	7,500,000
Total	33,618,044	43, 102, 911
Joint Facilities		
Maintaining joint facilities—Net Credit	125,741	188,191
Total Equipment Maintenance	\$145,971,081	\$161,961,616
Total Equipment Maintenance	=======================================	=======================================
TRAFFIC		
	\$ 5.198.919	\$ 5.044.429
Superintendence	\$ 5,198,919 5,463,867	\$ 5,044,429 5,404,674
	5,463,867 1,955,534	5,404,674 1,975,586
Superintendence	5,463,867 1,955,534 298,228	5,404,674 1,975,586 301,606
Superintendence. Agencies Advertising Associations Stationery	5, 463, 867 1, 955, 534 298, 228 865, 018	5,404,674 1,975,586 301,606 872,912
Superintendence	5,463,867 1,955,534 298,228	5,404,674 1,975,586 301,606
Superintendence Agencies. Advertising Associations. Stationery. Other expenses.	5,463,867 1,955,534 298,228 865,018 146,541 13,928,107	5, 404, 674 1, 975, 586 301, 606 872, 912 75, 185 13, 674, 392
Superintendence Agencies Advertising Associations Stationery Other expenses  Total Colonization and agriculture	5,463,867 1,955,534 298,228 865,018 146,541 13,928,107 333,032	5, 404, 674 1, 975, 586 301, 606 872, 912 75, 185 13, 674, 392 338, 495
Superintendence Agencies Advertising Associations Stationery Other expenses.  Total Colonization and agriculture Industrial development.	5, 463, 867 1, 955, 534 298, 228 865, 018 146, 541 13, 928, 107 333, 032 340, 974	5, 404, 674 1, 975, 586 301, 606 872, 912 75, 185 13, 674, 392 338, 495 329, 504
Superintendence Agencies Advertising Associations Stationery Other expenses  Total Colonization and agriculture	5,463,867 1,955,534 298,228 865,018 146,541 13,928,107 333,032	5, 404, 674 1, 975, 586 301, 606 872, 912 75, 185 13, 674, 392 338, 495
Superintendence Agencies Advertising Associations Stationery Other expenses.  Total Colonization and agriculture Industrial development.	5, 463, 867 1, 955, 534 298, 228 865, 018 146, 541 13, 928, 107 333, 032 340, 974	5, 404, 674 1, 975, 586 301, 606 872, 912 75, 185 13, 674, 392 338, 495 329, 504
Superintendence Agencies Advertising Associations Stationery Other expenses  Total Colonization and agriculture Industrial development Development and natural resources	5, 463, 867 1, 955, 534 298, 228 865, 018 146, 541 13, 928, 107 333, 032 340, 974 171, 766	5, 404, 674 1, 975, 586 301, 606 872, 912 75, 185 13, 674, 392 338, 495 329, 504 165, 564
Superintendence Agencies Advertising Associations Stationery Other expenses  Total Colonization and agriculture Industrial development Development and natural resources  Total Traffic	5, 463, 867 1, 955, 534 298, 228 865, 018 146, 541 13, 928, 107 333, 032 340, 974 171, 766	5, 404, 674 1, 975, 586 301, 606 872, 912 75, 185 13, 674, 392 338, 495 329, 504 165, 564
Superintendence Agencies Advertising Associations Stationery Other expenses  Total Colonization and agriculture Industrial development Development and natural resources  Total Traffic  TRANSPORTATION Supervision	5,463,867 1,955,534 298,228 865,018 146,541 13,928,107 333,032 340,974 171,766 \$ 14,773,879	5, 404, 674 1,975,586 301,606 872,912 75,185  13,674,392 338,495 329,504 165,564  \$ 14,507,955  \$ 8,775,943
Superintendence Agencies Advertising Associations Stationery Other expenses  Total Colonization and agriculture Industrial development Development and natural resources  Total Traffic	5,463,867 1,955,534 298,228 865,018 146,541 13,928,107 333,032 340,974 171,766 \$ 14,773,879	5, 404, 674 1, 975, 586 301, 606 872, 912 75, 185 13, 674, 392 338, 495 329, 504 165, 564 \$ 14, 507, 955
Superintendence Agencies Advertising Associations Stationery Other expenses.  Total Colonization and agriculture Industrial development Development and natural resources.  Total Traffic  TRANSPORTATION Supervision Superintendence	5,463,867 1,955,534 298,228 865,018 146,541 13,928,107 333,032 340,974 171,766 \$ 14,773,879	5, 404, 674 1,975,586 301,606 872,912 75,185  13,674,392 338,495 329,504 165,564  \$ 14,507,955  \$ 8,775,943

## OPERATING EXPENSES—CONTINUED

	1958	1957		1958	1957
Transportation—Continu	ed		TRANSPORTATION—Conclude	pd	
Station Services	46,347,989	47,599,637	Casualty Costs		
Station employees	220, 251	195.987	Insurance	104,312	356,615
Coal and ore wharves	86,682	179,163	Clearing wrecks	817,442	1,151,044
Station expenses	4,413,129	4,217,139	Damage to property	328, 385	285, 152
m 1	51,068,051	52, 191, 926	Loss and damage—freight	4,242,060 9,736	4,607,472 2,590
Total	31,000,001	02,131,020	Injuries to persons	2,448,307	2,337,779
Yard Services					
Yardmasters and clerks	11,464,234	11,672,167	Total	7,950,242	8,740,652
Yard trainmen	20,403,589	21,885,764 1,868,026	Joint Facilities	1950 800	A PORTUGUISM
Yard switchmenYard enginemen	13,987,281	15,038,095	Joint Pacificles		
Yard locomotive fuel and power	3,040,274	4,746,214	Operating joint yards & terminals-Net Credit.	284,595	602,062
Yard locomotive water	73,337	106,946	Operating joint facilities—Net Credit	659,940	702,860
Yard locomotive other supplies	327,850 3,112,945	339,626 3,504,655	Total	944,535	1,304,922
Yard enginehouse expenses		493,021	10tal	844,000	1,004,022
Tard other expenses			Total Transportation	\$319,380,898	\$342,364,345
Total	54,645,027	59,654,514		-	
			MISCELLANEOUS OPERATIO	10	
Train Operations	25,765,154	27,864,214	MISCELLANEOUS OFERAIIO	NO.	
Train locomotive fuel and power	30, 208, 805	40, 507, 705	Dining and buffet service	\$ 4,934,043	\$ 5,933,745
Train locomotive water	875, 277	1,108,722	Restaurants	126,839	324,473
Train locomotive other supplies	1,827,960	1,990,603	Grain elevators.	320, 865 554, 391	337,885 571,225
Train enginehouse expenses	10,872,827 30,628,973	12, 196, 297 33, 012, 319	Other operationsOperating joint miscellaneous facilities	001,001	101,000
Trainmen	23, 942, 841	23, 508, 462	Operating joint inflocentations in the control of t		
Operating sleeping and parlor cars	5, 298, 689	5,996,557	Total Miscellaneous Operations	\$ 5,936,138	\$ 7,066,328
	100 100 500	110 101 070		Mary Tables	
Total	129, 420, 526	146, 184, 879	GENERAL		
Miscellaneous			GENERAL		
Signal operation	\$ 888,976	\$ 940,494	General officers	\$ 1,206,027	\$ 1,105,944
Crossing protection	1,850,341	1,904,051	Clerks and attendants	14, 256, 484	13,640,198
Drawbridge operation	432,542	398, 105	Office expenses	1,518,429 781,458	1,376,751 776,029
Communication system operation	14, 203, 046 10, 513, 989	14, 226, 270 11, 087, 249	Law expenses	36, 500, 000	36,000,000
Operating vessels Express department operation	28,833,772	28,825,673	Stationery	871,728	872, 196
Cartage and transport operation	2,983,287	2,644,473	Valuation expenses—U.S. Lines	14,395	14,396
Stationery	1,579,995	1,614,095	Other expenses.	1,407,197 123,542	989,045 121,168
Other expenses	2,053,945	1,869,438	General joint facilities—Net Debit	120,042	121,108
Total	63,339,893	63, 509, 848	Total General	\$ 56,679,260	\$ 54,895,727
10041					

## PROPERTY INVESTMENT STATEMENT

Property Investment at December 31, 1957			\$3,301,645,288
Capital Expenditures in 1958 Roadway improvements Large terminals Communications facilities Roadway buildings Yard tracks and sidings Roadway and shop machinery Signals Highway crossing protection Line divisions Other facilities	\$ 60,159,115 14,387,853 14,443,996 10,839,329 5,730,102 3,302,355 3,934,965 402,362 1,579,423 1,583,416		
Branch Lines	9,808,097 5,946,907 114,400,742	\$246,518,662 51,428,710	
Government of Canada investment in Canadian Government Hudson Bay Railway—Entrustment Northwest Communication System—Entrustment Property retirements	Railways 34,682,535 17,833,075 1,545,560	195,089,952 50,970,050	
Purchase of Yukon Telephone Company Ltd		625,000	246, 685, 002
Property Investment at December 31, 1958			\$3,548,330,290

RECORDED DEPRECIATION ST.	ATEMENT	
Recorded Depreciation at December 31, 1957	\$	511, 251, 267
Add—Provision for depreciation for the year		
Road Maintenance Road property depreciation\$ 38,055,7	47	
Equipment Maintenance Rolling stock and vessel depreciation	00	
Other Physical Properties	00	48,248,136
Recorded Depreciation at December 31, 1958	\$ =	559, 499, 403

## LONG TERM DEBT

		Bonds, Debentures and Equipment O					
	ate Maturity (See Note)	DONDS, DEBENTURES AND EQUIPMENT O	Currency in which payable	Outstanding at Dec. 31, 1957	Transactions Year 1958 Increase or Decrease	Outstanding at Dec. 31, 1958	00
3 553333 4 2233 2 4 4 5 5 5 5 4 2 2 2 2 2 2 2 2 2 2 2 2	Nov. 15, 1958 Jan. 15, 1959(a) May 4, 1960 May 19, 1961 Jan. 1, 1962 Jan. 1, 1962 Jan. 3, 1966(c) Jan. 2, 1967(d) Jan. 2, 1967(d) Jan. 16, 1971(f) Feb. 1, 1974(g) Jan. 16, 1971 Jan. 1, 1980 Perpetual Perpetual Perpetual Perpetual Perpetual Mar. 15, 1958 Mar. 15, 1958 Mar. 15, 1958 Mar. 15, 1960	Canadian Northern Debenture Stock.  Indebtedness to Province of New Brunswick. Canadian National 20 Year Bonds. Canadian Northern Alberta Debenture Stock Canadian Northern Ontario Debenture Stock Grand Trunk Pacific Bonds Grand Trunk Pacific Bonds Canadian National 8 Year 1½ Month Bonds Canadian National 17 Year Bonds. Canadian National 20 Year Bonds. Canadian National 20 Year Bonds Canadian National 21 Year Bonds Canadian National 22 Year Bonds Canadian National 25 Year Bonds Canadian National 27 Year Bonds Canadian National 28 Year Bonds Canadian National 40 Year Bonds Canadian National 40 Year Bonds Canadian National 28 Year Bonds Canadian National 40 Year Bonds Canadian National 29 Year Bonds Canadian National 29 Year Bonds Canadian National 20 Year Bo	CanU.SStg. CanU.SStg. Canadian U.S. Canadian CanU.SStg. Sterling Sterling Sterling	\$ 5,315,545 320,961 380,023 35,000,000 550,727 3,597,518 26,465,130 7,999,074 250,000,000 35,000,000 70,000,000 40,000,000 40,000,000 40,000,00	\$ 5,315,545 320,961 380,023 300,000,000 2,800,000 2,150,000 2,200,000 1,350,000	\$ 35,000,000 550,727 3,597,518 26,465,130 7,999,074 250,000,000 35,000,000 70,000,000 40,000,000 40,000,000 6,000,000 795,366 1,228,399 8,784 3,300,000 3,375,000	DEDUCATION COMMENTAL
	Tota	d Bonds, Debentures and Equipment Obligations		748,325,499	285,483,471	1,033,808,970	1
Go	Capital Revision Act Jan. 1, 1972 Canadian Government Financing and Guara Refunding Acts, 1951	Debenture nt Railways Advances for Working Capitalntee Acts 1954–1958 Temporary Loans	Canadian Canadian	100,000,000 16,771,981 290,638,431 216,557,439 623,967,851	216,110 5,841,709 183,550,553 189,176,152	100,000,000 16,988,091 284,796,722 83,006,886 484,791,699	
		ıl Long Term Debt		\$1,372,293,350	\$146,307,319	\$1,518,600,669	
	Notes (a) Callable	at nor on or after Ion 15 1054	(a) Callable	at par on or afte	r Sept. 15 1964		

Note:—(a) Callable at par on or after Jan. 15, 1954
(b) Callable at par on or after Feb. 1, 1961
(c) Callable at par on or after Jan. 3, 1961
(d) Callable at par on or after Jan. 2, 1964

Callable at par on or after Sept. 15, 1964 Callable at par on or after Jan. 16, 1966 Callable at par on or after Feb. 1, 1972 Callable on or before June 14, 1962 at 101½; thereafter at varying redemption premiums.

## SHAREHOLDERS' EQUITY

Government of Canada No par value capital stock of Canadian National Railway Company.  4% Preferred stock of Canadian National Railway Company.  Capital investment in Canadian Government Railways.	\$ 396,518,135 861,354,082 381,579,089	\$\\\\\\\\\\\\\\\	\$ 389,518,135 882,320,571 432,549,139
Total Government of Canada	1,639,451,306	64,936,539	1,704,387,845
Capital Stock of Subsidiary Companies Owned by Public	4,505,870	1,667	4,504,203
Total Shareholders' Equity	\$1,643,957,176	\$ 64,934,872	\$1,708,892,048
Total Long Term Debt and Shareholders' Equity	\$3,016,250,526	\$ 211,242,191	\$3,227,492,717

## COMPANIES COMPRISING THE CANADIAN NATIONAL RAILWAY SYSTEM

CAPITAL STOCK OWNED BY GOVERNMENT OF CANADA

Company number

\$ 389,518,135 882,320,571 \$1,271,838,706

CAPITAL STOCKS OWNED BY SYSTEM OR PUBLIC

	Name of issuing Company	Controlled by company number	Capital stock issued	Owned by public
			105404	pablic
1	Canadian National Railway Company	see above	\$ 6,302,340	\$ 3,840
2 3	Canadian National Express Company	1	1,000,000	0,010
4	Canadian National Hotels, Limited	î	29, 257, 700	
5	Canadian National Railways (France)	1	1,886,114	
6	The Canadian National Railways Securities			
7	Trust	1	5 million shares	
8	Canadian National Realties, Limited Canadian National Rolling Stock Limited	1	40,000	
9	Canadian National Steamship Company,		00,000	
	Limited	1	15,000	
10	Canadian National Telegraph Company	1	525,900	
11	Canadian National Transfer Company	1	500,000	
12 13	Canadian National Transportation, Limited The Canadian Northern Quebec Railway Com-	1	500	
10	pany	i	9,550,000	3,849,200
14	The Central Counties Railway Company	i	500,000	12,000
15	The Champlain and St. Lawrence Railroad Com-			
	pany The Great North Western Telegraph Company	1	50,000	
16	The Great North Western Telegraph Company		979 695	0 005
17	of Canada	1	373,625	6,825
11	pany	1	400,000	
18	The Minnesota and Ontario Bridge Company	1	100,000	
19	Montreal and Southern Counties Railway Com-			
	pany	1	500,000	140,600
20	Montreal Fruit & Produce Terminal Company	4	500	
21	The Montreal Stock Yards Company	1	350,000	
22	The Montreal Warehousing Company	i	236,000	2,153
23	Mount Royal Tunnel and Terminal Company,			
	Limited	1	5,000,000	
24	The Niagara, St. Catharines and Toronto Rail-		005 000	
25	way Company The Quebec and Lake St. John Railway Company	1	925,000 4,508,300	489,160
26	The United States and Canada Rail Road Com-		4,000,000	100,100
20	pany	1	219,400	425
27	Vermont and Province Line Railroad Company	1	200,000	
28	Yukon Telephone Company Ltd	1	62,500	
00	Control Vermont Bellway Inc	1	10 000 000	
29 30	Central Vermont Railway, Inc.  Central Vermont Transportation Company	29	10,000,000	
90	Central vermone Transportation Company	20	200,000	
31	Duluth, Winnipeg and Pacific Railway Com-			
	pany	. 1	3,100,000	
32	Duluth, Rainy Lake & Winnipeg Railway Com-	01	0 000 000	
33	pany	31 31	2,000,000	
33	Duluth, Winnipeg and Pacific Railroad Company	91	100,000	
34	Grand Trunk Western Railroad Company			
	(Common)	1	20,000,000	
34	Grand Trunk Western Railroad Company		OF 000 000	
35	(Preferred)	1 34	25,000,000 64,000	
36	Grand Trunk-Milwaukee Car Ferry Company	34	200,000	
37	Industrial Land Company	34	1,000	
Medil				-
				\$4,504,203

In addition to the shares of the Canadian National Railway Company the Government of Canada has also invested \$432,549,139 in Canadian Government Railways. The Canadian Government Railways property is entrusted to the Canadian National Railway Company as part of the System.

## OPERATED MILEAGE AT DECEMBER 31, 1958

First main track in Canada	Owned 23,027 1,438	Leased 36 182	Trackage Rights 195 123	Total 23,258 1,743
Total first main track Other main track Spurs, sidings and yard tracks	24,465 1,170 6,949	218 	318 83 1,587	25,001 1,253 8,610
Total all tracks	32,584	292	1,988	34,864

## INVESTMENTS IN AFFILIATED COMPANIES NOT CONSOLIDATED

Company	Percentage Held	Investment at Dec. 31,	Trans- actions Year 1958 Increase or Decrease	Investment at Dec. 31, 1958
The Belt Railway Company of Chicago Capital Stock	7.69	\$ 240,000 51,450	\$ 333	\$ 240,000 51,117
Chicago & Western Indiana Railroad Company Capital Stock	20	1,000,000 5,272,544	327,660	1,000,000 5,600,204
The Detroit & Toledo Shore Line Railroad Compa	any 50	1,500,000		1,500,000
Detroit Terminal Railroad Company Capital Stock	50	1,000,000		-1,000,000
Northern Alberta Railways Company Capital Stock. Bonds. Advances.	50 50	6,818,000 13,549,500 1,150,000	1,050,000 2,000,000 1,000,000	7,868,000 15,549,500 150,000
The Public Markets, Limited Capital Stock	50	575,000		575,000
Railway Express Agency, Inc. Capital Stock	0.6	600 173, 493		600 173,493
The Shawinigan Falls Terminal Railway Compan Capital Stock	y 50	62,500		62,500
The Toronto Terminals Railway Company Capital Stock Bonds	50 50	250,000 12,120,000	599,600 193,715	250,000 11,520,400 193,715
Trans-Canada Air Lines Capital Stock Debentures Advances	100 100	5,000,000 20,000,000 32,000,000	6,500,000 24,600,000	5,000,000 26,500,000 56,600,000
Vancouver Hotel Company Limited Capital Stock	50	75,000		75,000
Total		\$100,838,087	\$ 33,071,442	\$133,909,529

## SOURCE AND APPLICATION OF FUNDS FOR THE YEAR 1958

FOR THE TEAR 1938		
Source of Funds Amount recoverable from Government of Canada in respect of deficit for the year (including \$48,000,000 received on account prior to December		
31, 1958)		\$ 51,591,424
Increase in Recorded Depreciation Provision for the year Less—Reduction in respect of retirements	\$ 72,337,736 24,089,600	48, 248, 136
Long Term Debt Increase in bonds, debentures and equipment obligations Less—Decrease in Government of Canada loans	285, 483, 471 139, 176, 152	146, 307, 319
Shareholder's Equity—Government of Canada Issue of 4% Preferred stock of Canadian National Railways Capital loss on retirement of steam locomotives charged against no	20, 966, 489	
par value capital stock	7,000,000 50,970,050	64, 936, 539
Decrease in working capital.  Government of Canada current account		17,703,398 12,981,117
		\$341,767,933
Application of Funds Deficit for the year		\$ 51,591,424
Property Investment Additions Less—Retirements.	\$246,518,662 51,428,710	
Government of Canada expenditure on Canadian Government Rail-	195,089,952	
Ways Property of Yukon Telephone Company Ltd	50,970,050 625,000	246, 685, 002
Advances to Trans-Canada Air Lines		31,100,000 12,391,507
		\$341,767,933

## EQUIPMENT PLACED IN SERVICE DURING 1958

	EQU	ITWICH I	LACED	111	SEK III	GE DURING 1730		
Motive	Power I Diesel- 98 64 73 17 14 1 26 11 Electric	Power Equipment Diesel-Electric Units  98 1200 HP road-switching 64 1750 HP road-switching 73 1800 HP road-switching 17 1750 HP road-passenger 14 1800 HP road-passenger 1 250 HP switching*			Passenger Equipment  2 coach cars 1 dining car 51 sleeping cars 32 baggage cars 5 unit cars—diesel railiner 6 unit cars—electric*			
	9 400 to 900 HP electric locomotives*  321  78 Steam generator units  Freight Equipment Work Equipment 401 50-ton flat cars 10 diesel locomotive cranes—30 ton							
	401 2 2 2 15 1,150 200 13 88 80 205 20 12	50-ton flat cars 60-ton depressed 137½-ton depressed 168-ton stock cars 70-ton triple hopp 70-ton gondola ca 40-ton longitudin 70-ton longitudin 30-ton refrigerate 50-ton refrigerate 30-ton air dump ocabooses	I flat cars flat cars per cars al hopper cars al hopper cars r cars r cars			Burro cranes—12-ton diesel wrecking crane—60-ton diesel wrecking crane—250-ton Jordan spreader Jordan spreader-ditchers		
	2,190				*El	ectric lines equipment of subsidian		

——\*Electric lines equipment of subsidiary companies amalgamated with parent company in 1958.

## INVENTORY OF RAILWAY EQUIPMENT

	On Hand Jan. 1, 1958	Placed	Retired	Cor	nverted	On Hand	Orders Out-	
	Jan. 1, 1900	Service	Retired	Added	Retired	Dec. 31, 1958	Standing Dec. 31, 1958	
Motive Power Equipment Steam—Road Locomotives Steam—Switching Locomo		4.65	193			999		
tives.  Electric Locomotives.  Diesel—Electric Units—	252	17	37			215 50		
Road-Freight	173				1	172		
Road—Passenger	88	31				119	32	
Road—Switching	742 430	235		1		978	95	
Switching	450	38	1	- 100	The state of the s	467	23	
Total	2,910	321	231	1	1	3,000	105	
Steam Generator Units		78		15		93	1	
Freight Equipment								
Box cars	81,860	400	2,461		263	79,136	125	
Flat cars	6,407	407	186		59	6,569		
Stock cars	2,765	1 150	74		2	2,706	407	
Gondola cars	6,517 12,047	1,150 200	150 103		3 1	7,514 12,143	467	
Ore cars	1,649	200	6		1	1,643	200	
Ballast cars	2,667	101	39			2,729	200	
Tank cars	25	101	00			25		
Refrigerator cars	5,211	285	76		7	5,413		
Air dump cars		20				20		
Caboose cars	1,853	. 12	58			1,807		
Other cars in freight service	1					1		
Total	121,002	2,190	3,153		333	119,706	792	
Passenger Equipment		A CONTRACT		St. C. Land				
Coach cars	979	2	30	13	5	959		
Combination cars	238		7			231		
Dining cars	104	1				105		
Colonist cars	68		3			65		
Parlor cars	76				STATE OF THE STATE	76		
Cafe cars	18				1	17		
Sleeping cars	452	51			15 1	488 31		
Tourist cars Baggage and express cars	$\frac{32}{1,415}$	32	15		1	1,431		
Postal cars	56	02	10		1	56		
Unit cars	53	11				64	1	
Other cars in passenger service			9		15	57		
Total	3,572	97	64	13	38	3,580	1	
Work Equipment								
Units in work service	9,676	176	460	343		9,735	14	
Floating Equipment			STATE OF THE PARTY					
Car ferries	8					8		
Barges	6					6		
Steamers	15					15		
Tugs	5	1				6		
Work	2					2		
Total	36	1				37		
	THE RESERVE OF THE PERSON NAMED IN						W. C.	

## STATISTICS OF RAIL-LINE OPERATIONS

TOSTETSIAN VARIATES AND D	1958	1957
Train-Miles Freight service. Passenger service. Work service.	37,507,065 23,075,444 2,149,598	42,073,087 23,820,127 2,240,263
Total train-miles	62,732,107	68, 133, 477
Locomotive-Miles Freight service. Passenger service Train switching—Freight. —Passenger Yard switching—Freight. —Passenger Work service.	38, 121, 199 20, 860, 790 2, 822, 898 90, 431 15, 795, 607 1, 750, 574 2, 241, 965	43,555,662 22,692,795 3,288,334 113,725 17,612,051 1,808,085 2,320,934
Total locomotive-miles	81,683,464	91,391,586
Car-Miles Freight Service; Loaded freight cars. Empty freight cars Passenger coach and combination cars. Other cars. Caboose cars.	1,191,841,547 625,143,146 4,815,008 12,652,979 37,875,657	1,267,510,516 645,368,069 4,849,219 11,918,313 42,538,945
	1,872,328,337	1,972,185,062
Passenger Service; Loaded freight cars. Empty freight cars Passenger coach and combination cars. Sleeping, parlor and observation cars. Dining cars. Motor unit cars. Other cars (baggage and express cars, etc.)	1,256,302 171,597 49,211,066 51,384,129 8,263,208 3,895,660 89,737,555	1,475,497 60,746 53,798,538 59,010,840 9,469,868 2,293,943 93,789,200
	203, 919, 517	219,898,632
Work service	7,361,184	4,977,773
Total car-miles	2,083,609,038	2,197,061,467
Average Mileage of Road Operated	24,881.58	24, 282.06
Freight Traffic Tons carried—Revenue freight. Ton-miles—Revenue freight. Revenue per ton. Revenue per ton-mile. Average haul (miles) Ton-miles—Revenue freight per mile of road Ton-miles—All freight per mile of road. Gross ton-miles of cars, contents and cabooses. Net ton-miles of freight (revenue and non-revenue). Train-hours in freight road service. Gross ton-miles per freight train hour. Average speed of freight trains (miles per hour). Average gross load—Freight trains (tons). Steam locomotive miles per serviceable day (excluding stored). Diesel unit miles per serviceable day (excluding stored).	$\begin{array}{c} 79,486,001\\ 35,076,836,756\\ \$6,85945\\ \$0.01554\\ 441.30\\ 1,404,774\\ 1,467,772\\ 81,333,724,140\\ 36,521,092,001\\ 1,926,131\\ 41,764\\ 19.5\\ 2,145\\ 73\\ 215\\ \end{array}$	$\begin{array}{c} 88,880,881\\ 36,673,910,825\\ \$6.60742\\ \$0.01601\\ 412.62\\ 1,504,385\\ 1,587,684\\ 85,556,996,797\\ 38,552,235,048\\ 2,284,285\\ 37,017\\ 18.4\\ 2,010\\ 92\\ 223\\ \end{array}$
Passenger Traffic Passengers carried Passenger-miles Revenue per passenger Average passenger journey (miles) Revenue per passenger mile Passenger-miles per mile of road Percent on time arrival principal passenger trains Steam locomotive miles per serviceable day (excluding stored) Diesel unit miles per serviceable day (excluding stored)	12,737,113 1,268,780,666 \$3.25763 99.61 \$0.03270 50,993 80.1 136 435	13,920,236 1,498,655,566 \$3.36334 107.66 \$0.03124 61,719 72.9 170 485
Net Railway Operating Income Gross revenue per mile of road	\$28,332 \$28,905 \$ 573	\$31,017 \$31,101 \$ 84

## REVENUE TONNAGE BY COMMODITIES

	Year 1958	Year 1957	Increase or Decrease		
1	Tons	Tons	Tons	Percent	
Agricultural Products Wheat Other grains Grain products Fruits, fresh or fresh frozen Vegetables, fresh or green Other agricultural products	6,638,859 3,408,176 3,300,170 373,431 730,393 1,173,934	5,960,203 3,426,355 3,315,126 422,058 691,618 1,266,173	678,656 18,179 14,956 48,627 38,775 92,239	11.39 .53 .45 11.52 5.61 7.28	
Total Agricultural Products	15,624,963	15,081,533	543,430	3.60	
Animals and Animal Products Livestock Butter, cheese and eggs Fresh meats, fish and packing house products	302,646 52,159	330,848 59,377	28,202 7,218	8.52 12.16	
(edible)Other animal products (non-edible)	289,048 152,602	328,364 199,923	39,316 47,321	11.97 23.67	
Total Animals and Animal Products	796,455	918,512	122,057	13.29	
Mine Products Coal. Coke. Iron ore. Aluminum ore and concentrates. Copper ore and concentrates. Copper-niekel ore and concentrates. Non-ferrous ores and concentrates (N.O.S.). Crude petroleum. Building sand, gravel and crushed stone. Crude gypsum. Other mine products (non-metallic).	8,535,371 799,999 1,997,265 464,498 381,985 1,343,524 1,385,981 271,370 8,416,150 1,682,262 3,425,820	10,270,018 957,506 3,211,103 542,785 311,070 1,849,341 1,475,673 502,652 8,630,665 1,641,655 4,002,504	1,734,647 157,507 1,213,888 78,287 70,915 505,817 89,692 231,282 214,515 40,607 576,684	18.89 16.45 37.80 14.42 22.80 27.35 6.08 46.01 2.49 2.47 14.41	
Total Mine Products	28,704,225	33,394,972	4,690,747	14.05	
Forest Products Logs, posts, poles and piling (excluding cordwood and fuelwood). Lumber, timber and plywood. Pulpwood. Other forest products.	935,550 4,026,108 3,505,414 208,803	957, 425 4, 142, 645 4, 962, 465 276, 080	21,875 116,537 1,457,051 67,277	2.28 2.81 29.36 24.37	
Total Forest Products	8,675,875	10,338,615	1,662,740	- 16.08	
Manufactures and Miscellaneous Iron and steel: pig, blooms and ingots. Iron and steel products (manufactured). Non-ferrous metals: matte, pig and ingot. Machinery, boilers and castings. Gasoline. Fuel oil. Other petroleum products. Cement. Plaster, lime, brick, building stone, tile and nonmetallic pipe. Woodpulp. Newsprint paper. Paper board, pulpboard and wallboard (paper). Paper other than newsprint. Beverages. Canned goods. Sugar. Agricultural implements and farm tractors. Automobiles, auto trucks and parts.	368,184 637,792 1,051,139 310,371 2,237,256 1,870,008 653,040 1,384,992 719,261 1,350,409 1,989,605 847,069 659,199 337,496 766,381 248,631 135,983 1,750,779 1,030,766	620, 681 772, 985 1, 063, 442 388, 209 2, 395, 292 1, 900, 678 769, 789 1, 478, 193 697, 615 1, 518, 178 2, 423, 945 827, 082 668, 146 371, 123 775, 807 234, 218 128, 641 2, 087, 884 973, 863	252, 497 135, 193 12, 303 77, 838 158, 036 30, 670 116, 749 93, 201 21, 646 167, 769 434, 340 19, 987 8, 947 33, 627 9, 426 14, 413 7, 342 337, 105 56, 903	40.68 17.49 1.16 20.05 6.60 1.61 15.17 6.31 3.10 11.05 17.92 2.42 1.34 9.06 1.21 6.15 5,71 16.15 5.84	
Fertilizers. Scrap and waste metals. Chemicals and acids (N.O.S.). Miscellaneous carload commodities not specified	827,991 892,870 4,701,108	1,299,946 1,027,577 5,500,505	471,955 134,707 799,397	36.31 13.11 14.53	
above  Total Manufactures and Miscellaneous	24,770,330	27,923,799	3,153,469	11.29	
All less than carload freight	914, 153	1,223,450	309,297	25.28	
Grand Total	79,486,001	88,880,881	9,394,880	10.57	
				The state of the s	

## A 25-YEAR SYNOPTICAL HISTORY OF THE CANADIAN NATIONAL RAILWAYS

Year	Operating Revenues	Operating Expenses	Net Operating Revenue	Taxes Rents and Other Income	Available for Fixed Charges and Dividends	Fixed Charges	Surplus or Deficit	Freight Revenue Ton Miles	Freight Revenue per Ton Miles	Revenue Passenger Miles	Revenue per Passenger Mile	Average Number of Employees	Average Hourly Earnings per Employee
	(Thousands)	(Thousands)	(Thousands	) (Thousands)	(Thousands)	(Thousands)	(Thousands)	(Millions)	\$	(Millions)	é		\$
1934	\$164,902	\$151,936	\$ 12,966	\$ 3,152	\$ 9,814	\$ 58,222	\$ 48,408	12,950	.974	723	2.259	78,532	.563
1935	173, 184	158, 926	14,258	4,787	9,471	56,893	47,422	13,509	.990	770	2.162	79.044	.590
1936	186,611	171,478	15,133	6,264	8,869	52,172	43,303	14,814	.982	831	2.048	83,506	.590
1937	198,397	180,789	17,608	6,684	10,924	53,270	42,346	15,165	1.014	953	1.987	84,363	.613
1938	182,242	176, 175	6,067	6,929	862	53,452	54,314	14,505	.964	892	2.030	79,940	. 653
1939	203,820	182,966	20,854	7,461	13,393	53,488	40,095	17,084	.938	875	2.035	81,672	.652
1940	247,527	202,520	45,007	8,667	36,340	53,305	16,965	21,532	.904	1,125	1.929	86,366	.650
1941	304,377	237,769	66,608	9,430	57,178	53,162	4,016	27,200	.881	1,762	1.810	95,362	.682
1942	375,655	288,999	86,656	9,923	76,733	51,670	25,063	31,729	.909	2,708	1.784	100,651	.730
1943	440,616	324,476	116,140	28,311	87,829	53,190	35,639	36,327	.894	3,619	1.848	106,893	.763
1944	441,147	362,547	78,600	5,099	73,501	50,474	23,027	36,016	.893	3,697	1.888	108,278	.827
1945	433,773	355,294	78,479	4,713	73,766	49,010	24,756	34,600	.915	3,338	1.953	110,591	.832
1946	400,586	357,237	43,349	5,626	37,723	46,685	8,962	30,812	.975	2,289	2.190	109,809	.898
1947	438, 198	397, 123	41,075	11,034	30,041	45,926	15,885	32,945	1.040	1,845	2.332	112,801	.927
1948	491, 270	464,740	26,530	13,721	12,809	46,342	33,533	32,943	1.195	1,755	2.368	115,395	1.064
1949	500,723	478,501	22,222	15,633	6,589	48,632	42,043	30,922	1.276	1,621	2.671	116,057	1.104
1950	553,831	493,997	59,834	15,673	44, 161	47,422	3,261	31,988	1.394	1,408	2.834	116,347	1,133
1951	624,834	580,150	44,684	11,539	33, 145	48,177	15,032	36,435	1.369	1,611	2.947	124,608	1.294
1952	675,219	634,853	40,366	14,809	25,557	25,415	142	38,430	1.397	1,635	2.964	131,297	1.425
. 1953	696,622	659,049	37,573	7,953	29,620	29,376	244	36,678	1,509	1,539	2.984	130, 109	1,525
1954	640,637	626,465	14,172	10,403	3,769	32,527	28,758	32,882	1.529	1,472	2.973	122,237	1.550
1955	683,089	629,013	54,076	10,354	43,722	33,004	10,718	35,677	1.511	1,464	3.001	119,430	1.560
1956	774,801	703,304	71,497	13,637	57,860	31,783	26,077	41,935	1.461	1,501	3.054	126, 639	1.645
1957	753,166	734,556	18,610	11,211	7,399	36,972	29,573	36,674	1.601	1,499	3.124	124,620	1.716
1958	704,947	700,021	4,926	9,996	5,070	46,521	51,591	35,077	1.554	1,269	3.270	113,086	1.798

The Chairman: First is Mr. Gordon's letter of Transmittal. Do you wish the letter read?

Mr. DRYSDALE: Dispense.

The Chairman: It is an indication that everybody here has read the report through carefully, anyway. Is it your wish that the president make a general statement as to that?

Mr. Chevrier: Mr. Chairman, I think it would be advisable if we had an introductory statement from the president, perhaps on the general economic position of the railway during the year 1958.

The CHAIRMAN: I think Mr. Chevrier's suggestion is well merited. What is your wish, gentlemen?

Agreed.

The CHAIRMAN: Mr. Gordon, you might give a brief statement of things in general, and then we will proceed with the report.

Mr. Donald Gordon (*President, Canadian National Railways*): Mr. Chairman, before I commence, with your permission I would like to introduce Mr. S. F. Dingle, Vice-president, Operation, and Mr. J. L. Toole, Vice-president, Accounting and Finance. These gentlemen are at the table with me.

I did not have any general statement prepared along the lines you have suggested, but I would just like to point to the obvious fact that the year 1958 showed a very severe decline in revenue, by reason of traffic conditions generally. That situation is a reflection of the same circumstances that have affected all railways in the North American continent.

The reduction in the economy has a very special impact on the C.N.R. and on our net operations, affecting of course the deficit.

We have an operating plant which is built and ready to handle much more traffic than we were able to get during 1958. With our plant, if the volume of traffic had increased marginally, our financial results would have improved rapidly. On the expense side, of course, we are very mindful of the substantial element of stand-by costs that are present in any utility which has an obligation to provide for peak traffic. This obligation, of course, is one that is dependent on the degree to which the consumers of transportation have a choice in the means of moving every class of traffic, whether it is by highway or other competitive forms. More and more shippers have an alternative means of transport and it is the railway's business to try to reduce some of the cost burdens associated with the maintenance of stand-by and peak capacity.

One of the means we must employ in reducing expenses is to curtail unprofitable services and, if necessary, eliminate them. This may mean the closing of agencies, the reducing of train services, or even the abandonment of lines; and not infrequently it will call for some sacrifice of local pride or local convenience for an improved economy. Whatever the level of output may be, our general aim is to increase our productivity. That is what we are trying to do, in the form of large capital expenditures and in modernizing our techniques generally.

I think that is all I have to say, Mr. Chairman, as an introductory statement. Perhaps some of the points I have made could be dealt with in more detail as we go through the report.

Mr. Chevrier: Mr. Chairman, may I ask a question? I know it is difficult, in an introductory statement such as the President has made, to go into full détail as to the activities that affected the curtailment in revenue; but could the president point out some of the main fields where the reduction in revenue has taken place?

Mr. Gordon: I think, Mr. Chevrier, that if you turn to page 38 of the report you will see the actual statistics which show where the increase or decrease in the main items of tonnage took place. You will see it has been a fairly generalized decrease, and it is, of course, an obvious reflection of the fact that the North American economy slowed down in over-all activity during the year 1958.

This situation, I may say, has begun to show a welcome "upturn" in the course of the last month or so, and while I am not yet in the frame of mind to "throw my hat in the air", nevertheless it is beginning to show a definite improvement as compared with our figures last year. Our last returns, for March—which is the last month I have—show about a 12 per cent increase in revenue, as I recall it. Our car loadings are beginning to break about even; and for the first three months of the year our revenues show about a seven per cent increase.

Mr. Chevrier: What is the C.N.R. doing with reference to the severe truck competition that exists: is it giving consideration to the purchase of some companies, such as the C.P.R. is doing—or is that not under consideration?

The Chairman: Could I suggest this, Mr. Chevrier, with respect: we have the items dealing with that in the different stages of the report; they are over on the following pages. I was wondering if you could deal with them in the order in which they appear in the report, so we would not be overlapping. We could deal with each one specifically, and make better headway, paragraph by paragraph. Then we will get it in better order. Otherwise I can see possibilities of tremendous repetition, if we are not careful.

Mr. DRYSDALE: Mr. Chairman, I do not desire to be repetitive, but I am interested in the C.N.R. organization plan, and I was wondering if this would come under this general item, or if it would come in later; if so, when?

Mr. Gordon: Mr. Chairman, may I make a suggestion? It did occur to me that if we could get through the details of the report paragraph by paragraph, the very last paragraph deals with the year in perspective and the future. I think once you have been through the report, you would have the details and be able to ask question at the end, as sort of a general discussion. I make that suggestion only in the interests of order.

The Chairman: It is not my desire at all to curtail anybody's arguments, except that if we can get it in order and deal with it paragraph by paragraph, then before it is all approved we will naturally leave plenty of latitude. But I think we would make better headway and expedite our whole progress by following the report paragraph by paragraph at this stage as agreed. Therefore, let us deal with the first paragraph and the president's generalities.

Mr. Fisher: There is one question I would like to ask so we may get the thing later. On your table on page 39 you get a synoptic picture and we are all concerned with this picture of the employee pattern. I wonder if you could provide a breakdown for the last five years? We are getting attrition here and I would like to know whether it is on the operating or administrative side.

Mr. Gordon: A breakdown of employees by groups?

Mr. Fisher: Yes, to get an idea where the attrition is taking place.

Mr. Gordon: Yes, I will see what I can do about supplying that later.

The Chairman: As we all know, operating revenues have decreased 6.4 per cent below what they were last year. Any comments on that paragraph as such?

Mr. CHEVRIER: Where are you, Mr. Chairman?

The CHAIRMAN: Right at the start. Would you like the president to read that through for you?

Mr. Fisher: The swing in 1958 in so far as this is concerned is more and more, is it, to hauling low-value bulk commodities, and away from the higher-value shorter-run materials?

Mr. Gordon: Yes, I think in general that it is a fair statement, that the railway business is becoming more and more a wholesale operation of transportation in the sense of large volume, low revenue-producing traffic. That does not mean that Canadian National Railways' activities will be confined to that. If you have in mind the integration of traffic generally, we are preserving our higher value traffic as well.

The Chairman: I think we might take the first three paragraphs together as a general summary of the annual report as referred to by the president; then we can take the traffic and revenue and probably under that, Mr. Fisher, you would come in.

You see freight operating revenues have been down, they show a deficit of \$51.6 million.

Mr. Chevrier: I see, Mr. President, where the fixed charges have gone up fairly substantially from 1957. What has been the effect of the Capital Revision Act on the fixed charges? Is it working out as the Canadian National Railways anticipated in the beginning?

Mr. Gordon: Pretty well. The effect of the Capital Revision Act has been to relieve us of interest charges applying to old debt which came roughly to the annual amount of \$25 million. We continue to have relief in that respect, but the specific increase that you refer to here arises from other factors. First, we are steadily increasing our capital on which we have to pay the annual interest and secondly when we have floated any long issue bonds to repay government loans, which are short terms and are at a lower rate of interest than those which are placed on the market.

Actually, our general arrangement with the government is that we borrow from government short-term on the understanding that as soon as the public market for bonds is opportune we go to the market with Canadian National Railways' bonds and effect a sale. You may have observed there was \$150 million placed yesterday. The general effect of that always is that our short-term rate of interest with the government is lower than we are able to get on the long-term public market. Our fixed charges in that respect go up every time we float a public issue.

We had a \$300 million issue during last year. That is part of the reason for that increase in fixed charges.

Mr. Drysdale: Mr. Chairman, I was interested in this paragraph 3. One of the indicators which I think would be a good comparison of the Canadian National Railways is the ratio of the expenses to revenues. I notice that in respect of Canadian Pacific for 1957 and 1958, the ratio remained constant at 92.2 per cent whereas with the Canadian National in 1957, according to my computation, it was 96.2 and in 1958 it was 93.3. Also in comparing another ratio, the net earnings to gross revenues the Canadian Pacific in 1957 and 1958 was constant at 7.8 per cent, and according to my calculations the Canadian National Railways in 1957 was 2.5 per cent and in 1958, it was .69 per cent.

The CHAIRMAN: You are at what paragraph of the report now?

Mr. Drysdale: I am on paragraph 3, the ratio of expenses to operating revenues and the ratio of net earnings to gross revenues, in contrast with the Canadian Pacific Railway.

In other words, in both instances the Canadian Pacific remained constant as they state in their 1958 annual report:

The decrease in the volume of industrial production in Canada in 1958 contributed to a lessening of demand for many of your railway services. Nevertheless, your directors feel that the year was one of solid achievement. Real progress was made in the use of modern methods and the decline in revenue was matched by a proportionate reduction in expenses.

The CHAIRMAN: What page are you reading from?

Mr. DRYSDALE: I was reading from page 5 of the 1958 annual report.

The CHAIRMAN: Of the Canadian Pacific Railway?

Mr. DRYSDALE: Yes.

Mr. Gordon: I think it would be useful at this point if I made a general statement in regard to the comparisons with the Canadian Pacific Railway report. The situation is that you cannot take these two reports and find any exact comparison, because they are not made up on the same basis. Any attempt to try to put the figures for the Canadian Pacific Railway and Canadian National Railways on a comparable basis would involve various adjustments. For example, the Canadian Pacific Railway report takes into account user depreciation, and we use straight-line depreciation.

Mr. DRYSDALE: Have they not reverted to straight-line?

Mr. Gordon: They did on July 1, 1958; so that in future years you will get a better comparison in that respect. However, there were six months where they used user depreciation.

There is also an adjustment by reason of the particular entry last year of \$7½ million respecting steam locomotives depreciation which they did not have under the operating expenses. This affects the expenses in the Canadian National report. A lot of these things have to be adjusted to get a proper comparison of our expenses, because they are not on the same basis as the C.P.R. There is also the increased revenues in road transport and so forth. Under a comparable basis you find the Canadian National Railways' figures, on the basis of the Canadian Pacific Railway, come out so that we show a net operating deficit of \$4.6 for the year 1958 as compared with an operating profit in 1957 of \$23.6, whereas the Canadian Pacific Railway in 1958 had \$62.9 net as against \$69.9.

On those operating revenues that you have mentioned, with particular reference to the comparable percentage of revenues decline in the C.N.R. it was 7.3% and for the C.P.R. 4.1%. The figures for expense decreases of the two roads were about the same. That is, ours was 3.3 per cent and theirs 3.2 per cent. The general reason for that is that in the Canadian National year of 1958 our maintenance expenses were continued at about the same level as in 1957; resulting, as traffic fell, in a considerable deterioration in the maintenance ratio and an impact of \$27.8 million in net operating revenues. On the other hand, the Canadian Pacific Railway did reduce their maintenance expenses so that they had an impact of only \$6 million in that respect.

Now, there are some other matters in regard to the costs which show reasonable comparison on the two railways. The most important thing is that we did on the Canadian National Railways, as a matter of policy, continue our maintenance expenditures at about the same level as in the previous year and they cut their maintenance forces.

I hasten to add there that again, that has to be qualified, because as you look at the maintenance of the two railways you might ask me again, what is the need quantitatively in the respective railways. I do not want to leave

the impression that I am suggesting any criticism of the Canadian Pacific Railway for cutting their maintenance costs. It may well be they were in a position on their railway to have less maintenance than we did.

As an example, on the Canadian National Railways we have carried on, for several years, a rehabilitation program on our western region lines, a program coming to about \$47 million. We planned it on a six-year basis. Even though traffic fell we decided as a matter of policy that it would not be good business for us to reduce the program that we had embarked upon. It had all been established, we had that working force and it was all planned ahead. We decided to continue with that program.

Then also remember that the Canadian National Railways laid 1,112 miles of new and relay rail in 1957, and 1,188 miles in 1958, as compared with 653 and 547 respectively by the Canadian Pacific Railway. Remember also that the Canadian National Railways replaced almost twice as many ties as the Canadian Pacific did in 1958. Finally, we must always remember that the Canadian National maintains many more miles of thin traffic lines than does the Canadian Pacific Railway, so that you cannot get exact comparisons either of operating efficiency or actual dollar results by just taking the two reports there. There has to be a large number of qualifications in that connection.

Mr. Drysdale: You might say, therefore, as I gather, that the Canadian National is approaching very closely the same type of balance sheet set-up as the Canadian Pacific. I wonder if it would be possible in view of, for example, straight-line depreciation being brought in by the Canadian Pacific Railway to have in future annual reports a comparison of expenses and revenues and net earnings to gross revenues. I notice the Canadian Pacific Railway uses that, and with those warnings you have given us we can keep them in mind. Nevertheless I feel these are fairly good indicators of your ratios of expenses to revenue and it would facilitate reading your report.

Mr. Gordon: I think that is a useful suggestion. I will not promise to produce something without looking at it. I think that perhaps with qualifications we might produce something of that kind.

Mr. Drysdale: I asked that you would give it consideration. Similarly on page 39 where you show your synoptical history of the Canadian National Railways the Canadian Pacific Railway in their annual report has a similar history and they have a column devoted to ratios of costs to revenues. This is on page 33 of their report. They set out where the figures go from 20.6 in 1929 to the present 7.8 per cent. It gives you a fairly quick and accurate picture.

Mr. Gordon: We can certainly produce the figures, there is no question about that. As I have said, I always hesitate to do so because there has been no reasonable basis of comparison so far, but with more uniform accounting coming into effect and with both of us on a straight-line basis of depreciation, it might be more comparable than it has been in the past.

Mr. DRYSDALE: I realize there is not a true basis of comparison, but it gives us an indication from year to year.

Mr. Gordon: Some of these things I have mentioned have been a major factor, but I think in a year or two we will be on a better basis to make a valid comparison. One of the other reasons why this has not been valid up to the moment was that the Canadian Pacific Railway and ourselves were approaching by different means, complete dieselization. You can see that in a moment from the operating results in the transitional period. I believe now we are at about the same pitch, and I think we will finish our dieselization program at about the same time. So I will take a note of your suggestion.

Mr. Chevrier: You also have a large number of activities that are non-profitable operations, like passenger lines and branch lines and so on. Is the Canadian National Railways considering a program to abandon or to curtail those operations, which are losing operations?

Mr. Gordon: Yes, we have a very intensive examination of that general question in hand. We do intend to advance through the regular channels, namely, the Board of Transport Commissioners, several recommendations in respect of those lines but, as you know from your own experience, that is a slow, slow process and we have to investigate each particular item.

Mr. Chevrier: I suppose it would be out of order, would it, to highlight some of these?

The CHAIRMAN: What is that?

Mr. CHEVRIER: Those operations that you have in mind.

Mr. Gordon: I would not like to try to forecast representations that may be made to the Board of Transport Commissioners in the future. I think that would be imprudent.

Mr. Chevrier: I agree that that would be, but I wondered if there were some general descriptions you could give us. Is it the branch line operations that are of a more non-profitable nature than certain passenger lines, for instance?

Mr. Gordon: As I say, generally that would be true.

The CHAIRMAN: Would that not come through traffic and revenue?

Mr. Chevrier: Well, it comes out of a discussion that just took place on efficiency between the Canadian National and the Canadian Pacific. It is going to be very difficult to stick to the straight and narrow all the time.

The CHAIRMAN: Yes, it is. It is going to be very difficult to get through anything if we start in on generalities.

Mr. Carter: Go through it paragraph by paragraph and have a general discussion at the end.

The CHAIRMAN: Anything further on the annual report?

Mr. Fisher: When you are getting this comparison suggested by Mr. Drysdale, I wonder if you could get one showing the ratio between freight revenue per ton mile and the employees' wages on a per capita basis to give us some idea of the difference between the two railways?

Mr. Gordon: Let me say this as a general comment, that anything produced—if it is being produced as a matter for general management of the railway—can be made available as well as what we also produce for the Bureau of Statistics. However, I found from experience, when I first joined the Canadian National Railways, that we were really in what could be described as a terrible mess, in regard to the innumerable statistics that had been produced as a result of casual questions over the years. Some of these materials that you refer to would call for very intensive examination; but to the extent that they come out as part of our recognized statistical data, then certainly we have no objection to producing any figures that any members of the committee would like.

The CHAIRMAN: Any other questions on 1, 2 and 3? If not, shall we proceed to "traffic and revenues"?

Mr. Fisher: On page 4 a very outstanding characteristic of the Canadian Pacific Railway annual report is the annual bleat about the Crowsnest Pass rates. I see nothing here in your annual report that goes into that. Would you care to comment on that? Is it because you are a government road and you

feel you should not make an issue here, or do you feel it really is not important; or is it because with the Canadian Pacific Railway the western region is much more important?

Mr. Gordon: I do not think I should be asked to comment on what motivates the Canadian Pacific Railway. I would be willing to give you our own thinking. I, of course, have views about the Crowsnest Pass rates, as well. We have always felt that so long as they were a part of the legislation of the country it was not part of the job of the management of the Canadian National Railways to comment on them. If and when we are invited to give our views before any duly appointed body, we are prepared to do so. However, we do not feel it is part of our job to conduct a campaign in regard to getting changes in legislation.

Mr. Chevrier: What is the proportion of Crowsnest rates in the revenue of the C.N.R. as compared with the Canadian Pacific Railway? How much more revenue is derived to the Canadian Pacific Railway from the Crowsnest rates than the Canadian National?

Mr. GORDON: There is a reference in the Canadian Pacific report to the amount of revenue they get from the Crowsnest rates.

Mr. DRYSDALE: Thirty-four per cent of all the freight services performed.

Mr. GORDON: That is on the Canadian Pacific Railway report.

Mr. Fisher: Mr. Chairman, I respect very much the views expressed by the president in so far as why they have not put forward anything in this particular regard. However, if I could just make a general comment; what we are getting developed is a one-sided picture of the Crowsnest Pass rates as something that is viciously unfair to one railway and it is an outright subsidization of a particular segment of the country. As long as the Canadian National Railways will not give its position to the public, it is a very one-sided affair. I think it would be interesting for us if we could get some indication of just how important the Crowsnest rates are to the Canadian National in respect to the traffic that is carried under them, and income that accrues to the Canadian National Railways.

The CHAIRMAN: The president, I think, has intimated that he might get what the figure is. However, his problem is to run a railroad and not run the government policy. It is government policy, and I can quite understand that he would not care to comment.

Mr. Gordon: Perhaps I might point this out, that there has just recently been announced the appointment of a royal commission in which I understand all matters of freight rates will be entered into in due course. There is also under discussion right now, a freight rate examination covering the \$20 million subsidy, and in both those inquiries there will be ample time for exploration of the point you mentioned. I think that is the appropriate place for us to express our views.

Mr. Chevrier: That is the difficulty, I doubt whether there will be, because I think when we get into a discussion of this subsidy of \$20 million we will be told we cannot discuss the terms of the royal commission. That is what I am fearful of, and that is probably why Mr. Fisher asked the question that he did.

Without drawing you out, I wonder if I can just ask you-

The CHAIRMAN: That sounds like wanting to draw him out without drawing him out.

Mr. Chevrier: I was getting away from the point altogether by asking if you could tell us what the revenue per ton mile of traffic on the Canadian National Railways is, as compared to traffic from the Crowsnest rates?

Mr. Horner (*Jasper-Edson*): Do you not think first of all we should find out whether these rates are compensatory?

Mr. CHEVRIER: My question was leading up to that, to find out what is the difference in revenue per ton mile of grain moving on the Crowsnest rates as compared with other traffic of the Canadian National Railways. You say there is a fairly substantial difference in revenue?

Mr. GORDON: Let me ask the question for you and see if this is what you want.

Mr. CHEVRIER: I know how astute you are, Mr. President.

Mr. Gordon: I want to understand what you wish. Here is the question that I think you want to ask: "What percentage does the movement of grain and grain products at statutory rates bear to the total freight ton miles in Canada for the year, and what percentage of the total revenues." Would the answer to that question meet you.

Mr. CHEVRIER: I would be glad to have that.

Mr. Gordon: All right. The answer is we have the ton mile figure for grain only, we have an estimated revenue figure for both grain and grain products. The figures go as follows: for 1956, ton miles grain, 16.4 per cent; revenue for grain only, 5.7 per cent and the revenue for grain and grain products, 6.3 per cent.

The next question: "Have you the same figures for 1957 and 1958?" My answer is they are as follows: ton miles grain, 1957, 14.8 per cent; 1958, 17.1 per cent revenue for grain only, 4.7 per cent in 1957 and 5.5 per cent in 1958.

Revenue for grain and grain products, 5.4 per cent in 1957 and 6.2 per ent in 1958

I can go on for 15 pages asking myself questions if you wish but I think that is the nub of it.

Mr. Drysdale: Mr. Gordon, what are the two figures comparable with the Canadian Pacific Railway figures on page 5 where they say in respect of "34 per cent of all freight service performed in 1958" that grain produced about 14 per cent of total revenue ton miles? In revenue for the Canadian Pacific Railway it is 14 per cent of the total freight revenue.

Mr. GORDON: Just one moment and I will get that for you.

Mr. Chevrier: While we are waiting may I ask the minister when we may expect an announcement of the terms, personnel and scope of the royal commission?

Hon. George Hees (Minister of Transport): I would think in the near future, Mr. Chairman. I am sorry; it is a very sensible and serious question, but I am afraid I cannot give it to you exactly.

Mr. CHEVRIER: We were told that exactly two weeks ago.

Mr. HEES: I am afraid I cannot change it.

Mr. Chevrier: Have you any indication of when the subsidy measure is likely to come up for second reading in the house?

Mr. HEES: It is at the committee stage. Not until the royal commission has been announced.

Mr. GORDON: The figure you are asking for is \$26.7 million of the revenue.

Mr. DRYSDALE: What percentage of revenue?

Mr. Gordon: It is 4.9 per cent.

Mr. Creaghan: While we are on the same subject, that is mentioned in paragraph 6 of the annual report. You state there that the revenue per ton-mile fell from 1.6 cents to 1.5 cents due to the fact that your grain movement increased while your other freight traffic decreased.

Mr. Gordon: Yes, that is right.

Mr. CREAGHAN: That is obviously the Crowsnest rates.

Mr. GORDON: That is a reflection of it.

Mr. Horner (Jasper-Edson): Before we go any farther in this comparison of ton-mile figures, I would like to ask the president if he feels the ton-mile basis is a fair method of comparing the rates in various parts of Canada on various products?

Mr. Gordon: That gets into a pretty generalized question. I cannot give an offhand answer to that. You mean the protection given a policy agreement on a per ton-mile basis?

Mr. Horner (Jasper-Edson): Well, the revenue and the cost per ton-mile. Contrary to what Mr. Chevrier said, we had three days of discussion with regard to the bill for the subsidization of freight rates and during those three days there was a major point made in the observation that we in western Canada enjoyed very favourable freight rates because our cost per ton-mile was so low that therefore our revenue per ton-mile was so low, and that we were in a favourable position. What I am now saying to you is that revenue per ton-mile and cost per ton-mile is not an adequate or fair method of comparing rates in the various geographical sections of the country or on various branches.

Mr. Gordon: I do not think there is such a figure available on a geographical basis, is there?

Mr. HORNER (Jasper-Edson): Well they had figures.

Mr. GORDON: From the truckers?

Mr. Horner (Jasper-Edson): No, from the railways.

Mr. Gordon: On a geographical basis?

Mr. FISHER: Yes, they took the way bill analysis.

Mr. Gordon: I see what you mean. I do not think you can successfully make generalized comparisons of that sort. The only way you get any valid comparison in such a case is to make specific comparisons of traffic, because a generalized comparison of ton-miles will give you a generalized answer, and it does not pin-point the particular traffic.

Mr. HORNER (Jasper-Edson): That is the point I am trying to make.

Mr. Gordon: You are quite right.

Mr. Fisher: We can take it from the figures you gave that the Crowsnest profits, covered under that type of statutory agreement, are much less important to the Canadian National than to the Canadian Pacific in terms of revenue.

Mr. Gordon: In terms of revenue and traffic, it is not as important to the Canadian National as the Canadian Pacific because of the location of our lines.

Mr. Fisher: In your dealings with the railway brotherhoods, has there been any suggestion from them, as I know there have been to the Canadian Pacific Railway, that the Crowsnest Pass rates introduce an unrealism, let us put it, into the whole rail revenue picture and that they need an adjustment if we are to get a true picture of railway costs and also of what railway wages should be?

Mr. Gordon: I do not recall that the brotherhood made specific representations along that line. There is always reference to the Crowsnest pass rates. I have no hesitation in saying that I go along with the position that the

Crowsnest pass rates are unrealistic rates in the light of present day costs. But that is a general statement which should be proven. I think there should be work done on it.

Mr. FISHER: You cannot prove it?

Mr. Gordon: Yes, we can prove it. We will be able to prove it when we are asked, because we have, for some time, been engaged on a detailed study of what is involved in the cost of the movement of grain under the Crowsnest pass rates.

Coming back to the first question, I would not feel it would be correct for me, in my annual report, to start in with an analysis of that kind so long as the legislation exists on the books. It is only through an inquiry which might be made on the subject that we would be prepared to give the figures.

Mr. CHEVRIER: Did you not give any figure before to the former royal commission in connection with this matter?

Mr. Gordon: I do not recall if there were figures given; if so, they were of a very generalized character, and they went along the line that our average earnings were thus and so as applicable to the Crowsnest pass, but they did not compare with other earnings. That was a generalized statement again. What is so much needed in this country is a detailed analysis by the railroads of their actual costs in the handling of Crowsnest pass grain. That can be secured.

Mr. McPhillips: I would like to ask a question. In the report that the president has just given, and the \$26.7 million for the hauling of grain, could he say whether on that operation they show a profit or a loss?

Mr. Gordon: That is the same question in another way, it seems to me. You are really asking me if I have cost figures which, when applicable to this section of our traffic, would show whether or not we produce a profit. My answer is that I do not have them available with me, but that they are the subject of study in a very detailed examination, and when it is appropriate to deal with them, we will be prepared and ready to deal with them.

Mr. Fisher: Would you agree that in order to get a clear picture of this matter in evidence that it would be sensible for the two railways to get together?

Mr. GORDON: Yes.

Mr. FISHER: To determine-

Mr. Gordon: Let me say that the two railways have been examining this problem, and that they will be in a position to produce cost figures which will give a realistic appreciation of what is involved in this Crowsnest grain generally.

Mr. Chevrier: Can you not go a step further? Do the railways not have the actual cost of moving grain in that area as compared to moving other commodities, and showing the cost per ton mile?

Mr. Gordon: May I put it this way: one of the difficulties that has always been present in thinking about Crowsnest pass rates has been that there has been disagreement in regard to the best method of establishing it. Perhaps it is not disagreement so much as points of view by various experts. But we have now reached an agreement as to what is a proper basis of examining what is involved in the cost of moving grain. That study has been under way.

Mr. Chevrier: Have you reached agreement on whether the rates are compensatory or not?

Mr. Gordon: In a general way, yes.

Mr. DRYSDALE: How would you define compensatory?

Mr. Gordon: I would define it as being sufficient revenue to cover the actual out-of-pocket costs.

Mr. Chevrier: What has been the decision as to whether or not it is compensatory?

Mr. Gordon: I do not think I would be prepared to go into that now, because I think I am getting too far out on the general subject without getting into definitions. But there are four or five different ways of calculating costs.

The first thing which would have to be done in any inquiry would be to have experts bring evidence to demonstrate what is involved in the single word "costs". That is something I could deal with in a general way, but it would take a long time, and I would want to have my experts with me.

Mr. Drysdale: I understand that Mr. Justice Turgeon in the report of his royal commission defined what you defined as compensatory as a sort of minimal cost, and what was included was out of pocket expenses.

Mr. Gordon: Railway cost accounting is one of the most complex subjects I know of, and that is saying a lot. A sort of cost approach that you would make would involve the volume of traffic such as the grain traffic, which might be, let us say, 50 per cent of the traffic in a given area in western Canada. That is a completely different thing than if you are considering one bit of traffic which involves an "incremental" cost; because the handling of a piece of traffic which will be loaded on a train which is already running is different than considering a great big section of the traffic such as the Crowsnest traffic. We would approach it, to start with, by looking for a suitable basis on which to establish costs. But the moment you start in to apply costing, you must consider not only your out of pocket—your actual running costs, but also the total costs which you would not have at all if you did not handle that amount of traffic.

You cannot make generalizations in regard to cost which takes this large segment out. There is no easy way of establishing costs.

Mr. DRYSDALE: Will the Canadian Pacific Railway and yourself be using the same basis, by way of definition?

Mr. Gordon: Yes. We will have the same basis of definition, and we will both be prepared as to the definition, and I think we would have no difficulty in defining it. I think the concept is a sensible one, and for the first time, I think it should attract public acceptance.

Mr. Drysdale: You mentioned \$26.7 million as the revenue from the grain rates, and you mentioned in paragraph six of your annual report that the average revenue per ton mile fell from 1.601 cents in 1957 to 1.554 cents in 1958. This was attributable mainly to an increase in the movement of grain, one of the lowest rated commodities carried by the railway. Did you have an increase in 1957?

Mr. Gordon: Which figure is that? A comparable figure for grain is \$24.2 million in 1957.

Mr. DRYSDALE: You got \$26.7.

Mr. GORDON: It is just about the same for the two years.

Mr. DRYSDALE: The Canadian Pacific would have about the same figure for the same period?

Mr. Gordon: About  $4\frac{1}{2}$  per cent for 1957.

Mr. Robinson: In connection with item number four, I wish to say a few words. Mr. Chevrier asked a question earlier about non-producing lines. Could we have an idea of how some of this has been done in the past, and how it might be rectified. I would like to read a small extract from a letter from the secretary of the industrial commission of the town of Wiarton. Before I do so, let me say by way of groundwork that the company had applied to the Board of Transport Commissioners for the curtailment of this line. They were given permission. Then they were given notice that this line would be cut off for other than carload freight.

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We were able to check up on the revenue of it since the old Grand Trunk started it. It was probably one of the lines that paid its way up to the present time, or until the last few years when they changed over to highway transportation. Let me read from the letter:

We ask the postponement based on the following:

- (A) For over a year now some thirty five local merchants and citizens of the town of Wiarton have invested their moneys in the local furniture factory in order that same would not be scrapped, Wiarton's only industry of any size, and since this has been sold within the past week it certainly brightens the future of the town of Wiarton.
- (B) The new purchaser of the Wiarton furniture factory, namely, Erle M. Martin, Plywood Associates Inc., 181 Labelle Blvd., Ste. Rose (Laval) Quebec, Canada, will be processing veneer in the Wiarton factory and it is then their intention to freight the veneer from Quebec for manufacturing purposes. No doubt you are in a better position than we to evaluate the size of the company in Quebec and also visualize what it could mean to your company with the factory located at Wiarton.
- (C) Immediate cancellation of mixed train into Wiarton would, no doubt, curtail even the amount of freight coming by rail today since merchants feel if freight must come to Wiarton by truck, it might as well come all the way by truck.

That is all I shall read from it; but I would like to draw your attention to some of the remarks that the hon. Mr. Hees made in the house on April 28, in answer to a question.

Mr. CHEVRIER: Was this during the campaign?

Mr. Robinson: It was on April 28, 1959, and was part of an answer he was giving. He said:

The management of the railways advise me that for many years its industrial development branch has offered a specialized service to industry designed to assist plant location and expansion. This program is mainly directed to Canadian industry. As part of its endeavours to make Canada and the Canadian National Railways economically attractive to industry, there is currently a direct mail campaign being aimed at a carefully chosen list of senior executives of United States firms, with a view to interesting them in building plants in Canada...

I would like to remark that management might have advised that they are thinking of changing their way of looking after industry in Canada.

This is one great example of where the company is not trying to assist industry, unless it is under very favourable conditions. I am not blaming management altogether, but I do blame the Board of Transport Commissioners for not having enough foresight in permitting the company to curtail a line such as that.

Mr. Gordon: You get into this generalized question. Only a moment ago we got away from freight rates. The management of the railway is up against this problem every day, that when we talk about freight rates, everybody in the country yells about the freight rates being too high, no matter where they are. We then get into the spot where railway management tries to do something reasonable about it; then everybody objects to that, too.

I do not know of anything which gets more meticulous consideration than the application of a railway for the abandonment of any line. I therefore disagree completely with your suggestion that there is any lack of foresight or any lack of consideration of a local community, or of local community interests, when we consider an application for abandonment. Once the railway has the

right from the Board of Transport Commissioners to abandon a line, you can be pretty certain that we have proven our case twice over. Let me give you an illustration and it is an illustration only, of the points on which we have to satisfy the Board of Transport Commissioners when we go before them in connection with any abandonment of a line. Here are the factors which the board must consider.

Factors to be considered by the board.

- 1. We have to provide them with revenues for at least three years.
- 2. Expenses for at least three years.
- 3. Present train service; volume and type of traffic.
- 4. Estimated annual savings to the railway.
- 5. Distance between various stations on the line and other railway facilities and services in the area.
- 6. Alternative services for freight, passenger and mail—summer and winter.
  - 7. Productivity of area.
  - 8. Effect on freight rates.
  - 9. Effect on employees.
  - 10. Effect on property values and taxes.
  - 11. Whether the population in the area is increasing or decreasing.

Furthermore, in any of our applications we do not abandon a service without the greatest regret. And when we do so, we do our level best either to provide alternative service or else to demonstrate that alternative competitive service is more than adequate to take care of what actually is required in the area.

In this Wiarton area I think they have very much more than that as part of the general service in the vicinity. A mixed train operates between Wiarton and Owen Sound. This began on June 22, 1958. Express and car load freight from Owen Sound to Wiarton, is handled by truck, on a daily basis except Sunday. This started July 2, 1958. My point is this: I do not think it is fair to the railway management or to the C.N.R.'s concept of things, to suggest there has been a lack of consideration for the local interest.

Mr. Robinson: Would you say it is fair in respect of Wiarton?

Mr. Gordon: It most certainly is fair. The industrial department of the Canadian National Railways stands ready at any time to provide any information to any industry intending to locate in Canada, whether from the United States, the United Kingdom, or from one part of Canada to another. We have made surveys of areas and if any area asks the railway we will provide them with all particulars of what is available in that area. We have been successful in locating industry. If it should happen, by chance, that we show a preference for towns or villages on the C.N.R. lines, it is purely an objective approach.

Mr. Smith (Simcoe North): Would you not say that industries use both railways as sort of whipping boys to maintain freight and express services in certain places in order to get a better rate from trucking?

Mr. Gordon: Yes. I have no objections to that. We have to realize that; that is part of the economy. It also applies to water-borne freight, and even air. What is happening in the railway business is that over the years the railway goes into a community first. It extends service to the community. The community may be heavily dependent on the railway. Inevitably, however, there arises an agitation for a road and then there is competition. There is no loyalty to the railway. I am not complaining; I am dealing with facts. We cannot draw on the loyalty of the community and say, "We serviced you for fifty years in the days of your adversity; can we not now look to you?" They say, "Yes, but the trucker over here offers service for half the price."

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The Chairman: I think it might be agreed that almost every member in the committee could point to cases where roads have been cut off. While I am glad you brought this up, Mr. Robinson, I think we would get off base if we start dealing with detailed cases. I have three or four in my riding which I could mention. There are many other areas in which the same thing applies. It has been well explained by the president, as to what factors are taken into account. If some of us think we have special cases in our specific area, it might be stated in terms somewhat similar to those we have seen in a book, that it may be a hell of a way to run a railway, but that is the way it is being run.

Mr. Robinson: It is a matter of policy?

The Chairman: That is the point I am making. I think the president has set out the policy, that from a standpoint of economy we cannot have it both ways. If we are to eliminate this deficit, it is a natural sequence of the policy that there must be hundreds of cases of short roads which will have to be disbanded along the line. It might look unfair to the community concerned, but I think it is the unbiased judgment of the commission.

Mr. Chevrier: I was going to inquire from the president if it is not the policy of the board of Transport Commissioners to hear these cases in extenso and make the railway prove its case substantially.

Mr. Gordon: Absolutely. If our industrial department can be of any assistance to any specific industry or any specific project in your area we will be only too happy to hear from you. Let us know about your problem, and if we can help we will be delighted to do so.

Mr. DRYSDALE: Returning to the average revenue per ton mile, I notice in 1957 this was 1.601 cents. When compared with the C.P.R., they have a figure of 1.50 cents for the same year. In 1958 you have 1.554 cents and the C.P.R. has 1.47 cents. This is one of the first instances in which the C.P.R. is below the C.N.R.

Mr. Gordon: That is a reflection of the Crowsnest pass rates. The C.P.R. handles more Crowsnest pass traffic than we do and our revenue per ton-mile is bound to be higher as a result.

Mr. DRYSDALE: That is just the Crowsnest pass?

Mr. Gordon: I would say almost completely.

Mr. Chevrier: Have you the revenue per ton mile from the Crowsnest pass rates?

Mr. Gordon: Yes; we have. It is just one-half cent; i.e. .49 cent. That is about a third of the average of the United States railways.

Mr. FISHER: Per ton mile.

Mr. GORDON: Yes.

Mr. Horner (Jasper-Edson): For hauling the same product?

Mr. GORDON: Yes.

Mr. Fisher: Along with the C.P.R., you are planning to get these figures on the compensatory basis?

Mr. Gordon: Purely on a factual basis.

Mr. FISHER: Would these figures give in an historic way the margin between revenue and cost of the statutory grain rates? Do you think you will be able to get that in an historical way? That is, you will be able to go back?

Mr. Gordon: I would doubt that. I do not think we could pinpoint it in any past year, but could show the situation only as of today. This kind of analysis has never been made before.

Mr. FISHER: Could you get the figures which would show the total amount of indirect subsidization which has gone to the grain trade through the railways?

Mr. GORDON: It depends on your starting point. We can quite easily show the average earnings of grain year by year. If out of this analysis we arrive at a figure as to cost, then it might be a matter for application to this problem. Certainly, however, we would not be able to analyse it year by year on a historic basis because we do not have the base cost.

The CHAIRMAN: This is an annual report?

Mr. Fisher: Yes; but the point is we are putting through a bill for \$20 million which has been said to be a straight subsidy to railway labour. If we could get something which would show the subsidy to the grain trade we might get a fair approach to both sides of the question.

Mr. Creaghan: Would you say the subsidy was to railway labour or railway shippers? It seems to me it is subsidization to the shippers.

Mr. Gordon: I am not providing the \$20 million subsidy. I imagine Mr. Hees will know what he is attempting to subsidize!

Mr. Horner (Jasper-Edson): Before we leave this business of the inference that the wheat growers in western Canada have been subsidized—

The CHAIRMAN: He is saying labour.

Mr. Horner (Jasper-Edson): He was inferring a subsidization on wheat. The railways have had twenty-five years to prove that the rates are not compensatory. Certainly in central Canada, with the agreed charges, the Crowsnest pass rates are no more than that. If you are going to make some studies in respect of how much you are losing on the Crowsnest pass rates, then it should be fair to do some study in order to find out how much you are losing on your agreed charges.

Mr. Gordon: There is no agreed charge permitted to go into effect unless the railways first of all establish that it is compensatory. That is a fundamental requirement. That is the cost formula which is applicable to that traffic.

Mr. Horner (Jasper-Edson): Is it the same formula which would be applied to the Crowsnest pass appraisal?

Mr. Gordon: Certainly that is what we are attempting to do.

Mr. DRYSDALE: In respect of the agreed charges, to whom do you have to show they are compensatory?

Mr. Gordon: The legislation specifically says they must be compensatory. Therefore, we are under challenge all the time.

Mr. Fisher: Is the list of agreed charges filed in every divisional office of the railway?

Mr. GORDON: I do not remember that point at the moment.

Mr. FISHER: That is what I understood.

Mr. Gordon: They are readily available.

Mr. FISHER: I have brought this up in the house with the minister in order to get the agreed charges, but I was told the information was not available. Then I asked this other question: are they provided at divisional points?

Mr. DRYSDALE: Could you point out to me where it says the charges must be compensatory.

Mr. GORDON: Offhand I cannot, but I know it is the principal.

Mr. DRYSDALE: I have not been able to find it. I have before me the relevant section of the Transport Act.

Mr. Gordon: All I know is we have to prove they are compensatory.

Mr. Drysdale: That is a rather vague definition. When we are on the matter of agreed charges, could you tell me what dollar value agreed charges have contributed to the C.N.R.

Mr. Gordon: Do you mean the percentage for the past year?

Mr. DRYSDALE: Of your total revenue?

Mr. Gordon: That is a figure I would have to look up—the total dollar value of revenue coming from agreed charges?

Mr. DRYSDALE: Yes, also what percentage that would represent.

The CHAIRMAN: With what are you comparing it? Is it only the figure itself or do you wish a comparison?

Mr. Gordon: I may have it here.

Mr. DRYSDALE: Just the percentage of your total revenue in respect of agreed charges.

Mr. Gordon: Estimated revenue under agreed charges was \$26 million for 1955, \$39.8 million for 1956, \$44 million for 1957 and \$55.6 million for 1958.

Mr. DRYSDALE: What percentage is that of your total revenue?

Mr. Gordon: We will have to figure that out for you. It is 10.2 for 1958.

Mr. Drysdale: What I am interested in is that the extension of the agreed charge seems to be greater year by year. I was trying to see what effect that was possibly having on your revenue.

Mr. Gordon: It is becoming more and more important each year and I expect it to continue. It is one of the most effective weapons which we have found from a competitive point of view. The general stand is that we make an agreed charge with any shipper who will undertake to ship a percentage of his product by rail, and then we will quote him a rate on that understanding. The rate varies in accordance with the percentage of his total shipments. We have to stand ready to make a similar rate available for any other shipper of the same product providing he is prepared to enter into an agreement.

Mr. Chevrier: That is particularly so since the legislation has been enacted. Your revenue has been almost doubled, from \$26 million in 1954 to \$55 million in 1958.

Mr. Gordon: Yes. The change in the legislation enabled us to quote rates quickly. Before that it took us a long time to see if the Board would approve it.

Mr. Chevrier: This is of help to the railway?

Mr. GORDON: Yes.

Mr. CHEVRIER: There is another matter, and that is the "piggyback" rates.

Mr. GORDON: Yes.

Mr. Chevrier: How are they working out since their inception? Could you give us some idea of the increase in revenue which has obtained to the railway in that respect?

Mr. Gordon: Mr. Chevrier, I wonder if you really want to press that question. You are asking me to divulge a competitive position which I would prefer not doing. However, I would say in a general way the business has been improving satisfactorily.

Mr. FISHER: Competition with whom?

Mr. GORDON: The C.P.R.

Mr. Broome: I have a question in regard to the bridge subsidy. In that area in northern Ontario which does not generate traffic and connects the east and the west, is it not true that area is starting to generate traffic to an increasing degree; and would it not be true that the line through the mountains, from the time you leave Jasper until you come down into the Fraser

valley, is an equally non-productive area and could be considered a non-productive bridge between the prairies and the Pacific coast; in other words, two bridges?

Mr. Gordon: I doubt that. I think I am getting into a philosophical argument in regard to geographical areas, with which I could not deal.

Mr. Broome: The point I am getting at is that the location of the bridge in northern Ontario is detrimental to shippers from the west coast.

Mr. GORDON: I think that could only be a matter of opinion; it cannot be proven.

Mr. Broome: It can be, because the subsidized area is east of the prairies, which means that eastern manufacturers shipping into the prairies have the advantage of lower shipping costs as compared to west coast shippers.

Mr. Gordon: What I mean is that the philosophy of the bridge subsidy is not something the railways necessarily defend.

Mr. BROOME: No, I do not think it is.

Mr. Fisher: Could you give us some figures in regard to how much of the bridge subsidy your railway has gained in the last couple of years?

Mr. GORDON: The proportion of the \$7 million?

Mr. FISHER: Yes.

Mr. Gordon: I suppose we could dig this out. In 1958 we received what looks like \$3,352,505.

Mr. FISHER: That is almost an even split.

Mr. GORDON: Yes.

The CHAIRMAN: Are there any other questions, gentlemen?

Mr. McPhillips: Have you a breakdown of figures in connection with branch line revenue as against operating, in order to show whether branch lines paid?

Mr. Gordon: No, that would be a massive analysis; we could not do that.

Mr. McPhillips: You have not those figures?

Mr. Gordon: No, not line by line.

Mr. Carter: Mr. Chairman, I have a few questions on freight rates. Does management have any freedom of movement in setting freight rates? Do you have upper and lower limits?

Mr. Gordon: We have in respect of competitive rates. The general rule is that the class and commodity rates are set by the board of Transport Commissioners and we can charge those rates. Generally, under the stress of competition those rates are reduced to meet competition; so technically we would have freedom to increase those competitive rates up to the ceiling any time we thought it would be practicable. But the governing force of that is the competition that forces the rates down.

Mr. CARTER: Well, is the rate approved by the board of transport the upper limit?

Mr. GORDON: Yes.

Mr. CARTER: You cannot go beyond that?

Mr. Gordon: We cannot go beyond the class and commodity rate upper limit.

Mr. CARTER: Does that apply to the Maritime Freight Rates Act?

Mr. GORDON: Yes.

Mr. Carter: I have a problem here the operations of which I do not quite understand. A carload of freight originating in New Brunswick and, say, shipped to Corner Brook in Newfoundland, has a certain rate; I think it is

\$1.18 per 100 pounds. I presume that comes under the Maritime Freight Rates Act. But this is what I do not understand: if that carload of freight is imported from outside the country and landed at Saint John, New Brunswick, for trans-shipment to Corner Brook Newfoundland in addition to the \$1.18, you charge a 20 per cent overcharge and on top of that  $7\frac{1}{2}$  per cent terminal charge. Surely, that discourages freight from being trans-shipped or imported through the maritime provinces.

Mr. Gordon: There is something confusing in connection with this. If it was on a ship, I do not understand why they would not deliver it direct to Newfoundland.

Mr. Carter: That might be. The ship calls at Newfoundland. It is routed through a shipper which calls at a maritime port.

Mr. Gordon: I would say this: I do not think I can undertake to deal with a question like that because I have learned from experience I must have the specific situation. If Mr. Carter will let me know specifically the type of shipment he has in mind, I will have it analyzed. But to make generalizations along those lines leads into all sorts of trouble.

Mr. CARTER: I can give you the details in a second.

The Chairman: As the president has intimated, I think we should be dealing with a matter of policy here because there are so many differences in competition between waterborne freight, railroads, highways and so forth.

Mr. CARTER: This has nothing to do with waterborne rates.

The Chairman: It may not have, but it opens up detailed issues which could be brought up, asking the president for an explanation.

Mr. Chevrier: Could we not allow Mr. Carter to state in a few words what the case is, and the president could get the information?

Mr. Gordon: I am stating. I cannot undertake to answer specific cases. However, if you will give me the particulars, Mr. Carter, I will have it analyzed and tell you the reason.

Mr. Carter: Well, this is a shipment of 1,500 cases of canned apricots which came from South Africa and was shipped to Corner Brook on a through bill of lading via Saint John, New Brunswick. It was routed that way because the person buying the freight understood what the rate was and he expected the regular rate between New Brunswick and Newfoundland would be the same as if they were purchasing it in Saint John, New Brunswick. But when the goods arrived he found he not only had to pay the regular freight from Saint John, New Brunswick, which you would charge if it was purchased there, but a 20 per cent overcharge and an additional 7½ per cent terminal charge. Surely that is a matter of policy, because it affects the whole routing of freight through the maritime provinces and goods imported into Canada.

Mr. Gordon: By whom was the charge made?

Mr. CARTER: By the Canadian National Railways.

Mr. GORDON: Are you sure it was not a clearance charge through the harbour?

Mr. Carter: Not according to my information. The Canadian National Railways submitted the bill for it.

Mr. Gordon: Yes, quite true, because we may have to pay the harbour charge to get it through. I will look into it, Mr. Carter, and let you know what the answer is.

Mr. Carter: It is very important because no one in Newfoundland will ever import goods from outside and have them routed through Saint John, if they have to pay a 20 per cent higher rate.

Mr. Gordon: I have not a traffic expert with me this morning. I think it would have to be looked into.

Mr. CARTER: I can understand the terminal charge.

Mr. Gordon: I am just suggesting that; I do not know off hand.

Mr. Carter: The terminal charge probably would be; but the 20 per cent is a straight increased overcharge.

Mr. Gordon: I will look into it and let you have the answer.

Mr. Horner (Jasper-Edson): I would like to ask Mr. Gordon what their policy is with regard to advertising. Who does it? Do you have your own advertising department and, if so, how much money do you spend on it?

The CHAIRMAN: I think, Mr. Horner, that information will come at a later time under operating expenses. I would like to keep to traffic and revenues and then proceed from there to passengers.

Mr. Fisher: What is the present status, Mr. Gordon, in connection with your application for freight rate increases?

Mr. Gordon: The last application before the board of Transport Commissioners which was submitted by the Railway Association, has been postponed indefinitely.

Mr. FISHER: Who postponed it?

Mr. Gordon: It was postponed at the request of the railways.

Mr. FISHER: What was the railways' thinking?

Mr. Gordon: It had in mind the announcement not only of the \$20 million subsidy, which is under examination, but also the announcement by the government of the appointment of a royal commission; and in these circumstances we felt we should not proceed with the Board of Transport hearing until we saw what was required in that connection, because there would be a lot of information that would be of the same type. When I say "postponed indefinitely" that means, of course, the railways can ask for a hearing before that board and decide when the revive it.

Mr. Fisher: In connection with the period of postponement, is it not possible, with the customary time it takes a royal commission to look into these matters, it would delay getting the revenues that the applications indicate you need, and this may put you in a very difficult position.

Mr. GORDON: Yes.

Mr. Fisher: Have you any solution to this particular problem?

Mr. Gordon: No, I think we have to await the course of events, like everyone else.

Mr. CHEVRIER: How much were you asking for in the application?

Mr. GORDON: It was the balance.

Mr. CHEVRIER: You asked for 19 per cent in November.

Mr. Gordon: The last application was for 12 per cent.

Mr. Chevrier: How much in dollars and cents would that mean for the Canadian National Railways?

Mr. Gordon: As you remember, this is based on the Canadian Pacific Railway requirements formula. We can give you the mathematical result,—the estimate of what we can get.

Mr. Chevrier: Whatever that answer is, it is in millions of dollars, I take it?

Mr. GORDON: Yes.

Mr. Chevrier: How is your profit and loss position going to be affected by the fact you will not get the benefit of that additional revenue during the year 1959?

Mr. Gordon: That goes back to the same question in connection with our estimate of how much of a 12 per cent horizontal increase we can actually realize. My personal opinion is that we are almost on the borderline of whether or not we can get anything. The amount of traffic being affected by the impact of competition was so severe we had to surrender the full 17 per cent increase again and again.

Mr. CHEVRIER: On that point I wanted to ask you how much of that 17 per cent increase had to be decreased in order to save the traffic?

Mr. Gordon: A great deal. The yield on the 17 per cent is an estimated 9.3 per cent; but that is an estimate. We are not absolutely certain as to the actual working out of it, because we have not completed all the adjustments, but it would look to me it would be somewhat less, say between 8 and 9 per cent.

Mr. Chevrier: In connection with the 19 per cent case, you asked for an increase of 19 per cent in freight rates and you figure the effective result will be 9.3 per cent.

Mr. GORDON: Yes.

Mr. Chevrier: What do you do in the meantime to recoup the lost revenue?

Mr. Gordon: Let me put is this way. When we arrived at the figure of 19 per cent, we knew perfectly well it was not going to yield 19 per cent and, therefore, the figure we placed before the Board of Transport Commissioners was based on the amount of horizontal increase that would yield us approximately 9 per cent, which was the dollar result needed to break even.

Mr. CHEVRIER: Well, how does that affect your \$51 million deficit?

Mr. GORDON: You mean for the year 1958?

Mr. CHEVRIER: Yes.

Mr. Gordon We had the revenue increase working only from December on, although we had retroactive costs in respect of the wage increase which had accrued up to that date, so it did affect the deficit in the sense that the deficit does include those portions of it.

What we figured out, you see, was the amount of freight rate increase which would yield us sufficient in dollars to offset the wage increase.

Mr. Fisher: There are getting to be shorter and shorter returns from freight rate increases?

Mr. GORDON: Yes.

Mr. Fisher: So in essence it is almost like a ritual dance, you are just prancing forward?

Mr. Gordon: Let us put it this way. What the railways are trying to do is to get freedom to increase rates to a point that will produce an adequate return. As you know, the Canadian Pacific Railway is commonly known as the yardstick railway in proceedings before the Board of Transport Commissioners. That yardstick came about by reason of the formula which was accepted by the Board of Transport Commissioners some years ago as to the amount of earnings the Canadian Pacific Railway needed to pay its dividends, look after its shareholders and so on. I have not got the figure in mind, but it is something like \$52 million. They have never been able to reach that point and therefore when we are planning these freight rate increases what we are jointly trying to do is to get sufficient freedom to increase rates where

the increase can actually be effected. My personal opinion is that we are practically at the point of no return in that a further freight rate increase is not likely to yield us revenue which would put real money in the till.

Mr. FISHER: What other areas do you turn to, then?

Mr. Gordon: There is no other area except to reduce our expenses. The other area is to reduce expenditures.

Mr. CREAGHAN: And subsidies?

Mr. Gordon: We have never asked for subsidies. Subsidies are paid to the shippers, not the railways. The subsidy is a payment for service. The railways do not get the advantage of it.

Mr. Chevrier: You said, Mr. Gordon, that the 19 per cent case which resulted in the 17 per cent freight rate increase was to offset the wage increases?

Mr. GORDON: Yes, sir.

Mr. Chevrier: What therefore is your present application for 15 per cent, I believe it is, now before the board, which has been postponed indefinitely?

Mr. Gordon: That has to do with the situation which I am describing. The Canadian Pacific Railway is still tied to its requirements under the formula, and we are jointly trying to get freight rates increased to that extent.

Mr. Chevrier: Have you been able to find out in dollars and cents what was the amount of that for the Canadian National Railways?

Mr. Gordon: We should have that.

Mr. Chevrier: It is 12 per cent rather than 15 per cent, as I stated it.

Mr. Gordon: I can say this, that on a generalized yardstick basis, we estimate that a 1 per cent freight rate increase would yield us about \$1,750,000 per annum in revenue. I am leaving aside the other qualification in regard to cents per ton on coal and that sort of thing, because that is a small amount. Generally speaking, we think 1 per cent will yield us about one and three-quarter million dollars.

Mr. CHEVRIER: That is a little over \$20 million?

Mr. GORDON: Yes.

The CHAIRMAN: I might interject a question here. It seems to me in regard to the figure of the "X" per cent increase in freight rates and what it will yield in future, the competition and so on can go past the point of no return very, very rapidly.

Mr. Chevrier: I know, but the railways can figure it our very carefully when they are asked by the Board of Transport Commissioners.

Mr. Gordon: That is right. I ought to add that the attrition factor is more and more all the time.

Mr. CHEVRIER: Could I follow that up? What would happen to the Canadian National Railways if during the year 1959 the application for 12 per cent is not heard and it does not get the required revenue of \$24 million or \$25 million?

Mr. Gordon: I will answer that this way. We find when we come to our operating budget another item for \$34.4 million deficit, and that does not include any provision for increased revenue under this application. In other words, if we get a further freight rate increase, and we do get more revenue out of the freight rate increase, it will reduce the amount of that deficit. If we do not, we do not. But in essence we will still have a \$30 million to \$35 million deficit.

Mr. FISHER: These freight rate increases, you have made the point, depend so much upon the formula that the Canadian Pacific Railway is the yardstick. Do you feel this type of approach for the Canadian National Railways is a proper one or a good one?

Mr. GORDON: Under the present circumstances it is the only one. So long as there is control of freight rates by the Board of Transport Commissioners then we must go through that procedure.

Mr. FISHER: Have you any other ideas, or does anyone else that you know of have any ideas of a new approach to this thing?

Mr. Gordon: Yes, I made a statement before the royal commission that is now commonly called the Gordon Commission. I would be glad to provide you with a copy of that.

Mr. FISHER: I think I know what it is.

Mr. GORDON: That, of course, is a personal opinion.

Mr. Fisher: We have been very interested in trying to get from the minister, and certainly encouraged by the Prime Minister, what the terms of reference of this royal commission will be. Now, you cannot very well express an opinion on that, but you could express some comments on the terms of reference and the performance of the last royal commission. I would suggest that might point up some of the things that it did not consider or did not consider fully enough.

Mr. GORDON: I am a bold man, but I would never suggest terms of reference of a royal commission.

The CHAIRMAN: I think you are getting far afield.

Mr. CREAGHAN: Mr. Chairman, I have one question. You have given us statistics that your agreed charges as a business are increasing very rapidly. When you give a contract to a shipper is it usually for a fixed term or for how long a period?

Mr. Gordon: No, I think most contracts run for three years. It might vary. It could be one, two or three years; some of them include an escalator clause, some do not. It depends on circumstances.

Mr. CREAGHAN: Would you agree that perhaps your increase in agreed charges might be attributable to the fact that you have reached this point of no return on these horizontal increases on class and commodity rates, and many, many shippers from time to time are going on agreed charges?

Mr. Gordon: I think there is some confusion about agreed charges. An agreed charge after all is simply a competitive rate. Agreed charges are basically competitive rates. We are trying, under certain conditions, to encourage or stimulate and retain traffic on the rails. If we get an assurance, depending on the percentage of the traffic, we will shade the rate still further. We quote a certain rate for, say, 60 per cent of the traffic and a better rate for 100 per cent. It is a tool, it is a bargain rate, a competitive weapon.

Mr. Creachan: I am suggesting to the railway that you are getting more and more agreed charge contracts because of the fact that the horizontal rate increases have had an adverse effect on the class and commodity rates, and I also suggest—

Mr. Gordon: I do not quite follow that. We are getting more agreed charges for the simple reason that there is more and more trucking competition. It is just as simple as that. This is a weapon which more than anything else is a competitive tool to reply to the threat of competition from trucking.

Mr. Creaghan: Personally, I am very much in favour of agreed charges because I see this year as compared to last year you have had a substantial increase in the average length of haul and I am suggesting that perhaps agreed

charges might have had something to do with the average length of haul. Agreed charges should act as guaranteeing you a continuing source of customer and freight?

Mr. Gordon: Yes, and it enables us also to obtain more revenue, which enables us to carry the other rates which are a burden on us.

Mr. CARTER: Mr. Chairman, might I ask the president about this very formula which relates the maritime freight rates to the railway. Is the Maritime Freight Rates Act 20 per cent or 10 per cent lower than the other?

Mr. Gordon: The Maritime Freight Rates Act works on the basis that the rate quoted is less the amount of the subsidy, so the shipper gets the advantage of that. It is 20 per cent intra and 30 per cent for outward movements from the area. The basic reduction is for the benefit of the shipper.

Mr. CREAGHAN: Does it apply to agreed fixed charges as well as other rates?

Mr. Gordon: It applies to all traffic, no matter what it is.

Mr. Drysdale: Mr. Chairman, I have tried to get an answer to an earlier question I asked on agreed charges and I want to follow it up.

During this \$20 million subsidy hearing we had by the committee on railways, canals and telegraph lines, Mr. Fisher on page 31 asked in connection with agreed charges of Mr. Knowles who, incidentally, was a former freight traffic manager of the Canadian National Railways—

Mr. Gordon: Yes, but let me interject quickly that he does not speak for the Canadian National Railways.

Mr. Drysdale: No, I am just giving the background. He is a Commissioner of the Board of Transport Commissioners.

The CHAIRMAN: What are you reading from, Mr. Drysdale?

Mr. DRYSDALE: The committee hearing on the \$20 million subsidy.

The CHAIRMAN: Last year's?

Mr. Drysdale: No, this year's, two weeks ago, on the question of agreed charges. I asked Mr. Gordon as to whether agreed charges had to be remunerative or compensatory and he said that they had to. However, Mr. Fisher asked the question:

Mr. Fisher: Let us take a situation such as you have with agreed charges. Are most agreed charges supposed to be, or are they required to be, remunerative or compensatory?

Mr. Knowles: They were, under the original legislation; but they are not now since the act was changed in 1955. Practically the only thing we have to do with agreed charges is, they are filed with the board for information and the only time that we get into any question of the rates under the agreed charges is when some shipper complains that he ought to have the same rate, or a similar rate, somewhat a little higher or somewhat a little lower. Then we go into the whole story.

Then you made the statement that agreed charges are practically competitive rates, but competitive rates come under the board of transport commissioners where, according to Mr. Knowles, agreed charges do not. A little earlier you said that you had no control of freight rates by the board of transport commissioners. So can I take it from your statement that you feel that agreed charges should be brought back under the control of the board of transport commissioners?

Mr. Gordon: Well, I do not know what the reference is there. All I can say to you is that all rates are subject to appeal to the Board of Transport

Commissioners. I said earlier I thought that by the legislation the agreed charges had to be compensatory. I may be wrong on that, but the fact is that we know that an agreed charge is subject to challenge at any time.

Mr. DRYSDALE: By whom?

Mr. GORDON: By any shipper.

Mr. DRYSDALE: By a shipper; but your competition is with the trucker.

Mr. Gordon: Well, anybody has the right to appear before the board of transport commissioners.

Mr. DRYSDALE: But the truckers have not, have they?

Mr. Gordon: I do not know. I think the board ruled that they did not in respect of a freight rate.

Mr. DRYSDALE: Your situation comes down to this as far as truck competition is concerned. You can reduce your rates to practically any figure at all and effectively cut out any trucking competition at any point you wish, and the truckers have no possibility of making any representations or challenging the rates you are establishing?

Mr. GORDON: That is a legal opinion that I would not want to give.

Mr. DRYSDALE: Don't you agree with me that that is the situation?

· Mr. GORDON: No, I do not.

Mr. DRYSDALE: What is the situation?

Mr. Gordon: Let me see what Mr. Knowles said. I do not know, but I am very suspicious of any paragraph, taken out of context especially.

Mr. Drysdale: I am not taking it out of context. Read all you want, in fairness. I was just trying to follow up your views.

Mr. Gordon: That is right. I suggest you are not reading Mr. Knowles correctly. Let me put it you are not interpreting what he said correctly.

Mr. DRYSDALE: I did not interpret, I just said what he said.

Mr. Gordon: My interpretation of what he said is that, under the original legislation, the railway could not put in an agreed charge without first of all appearing before the board and having the board confirm the rate.

Mr. Drysdale: Yes, there was a great deal of litigation on other agreed charges.

Mr. GORDON: Which resulted in serious delays and we waited six, seven or eight months before we could tell a shipper, "We can give you an agreed charge". That meant the bill was useless.

The legislation was changed so that the railways could, subject to their own motion and subject to agreement among themselves, almost put in an agreed charge and put it in almost immediately without going to the board for permission. Once the rate was in, then the ordinary rules applied.

Anybody who has a place can claim discrimination and claim it is an unfair rate and things of that sort.

Mr. DRYSDALE: What do you mean by "anybody"? Does that mean that truckers can do it?

Mr. GORDON: I do not know; that would depend.

Mr. Chevrier: I would like to ask a question on the truckers. Is it fair to compare the trucker to the railway, the railway being regulated by the board of transport commissioners and the truckers not being so. Is that not a distinction which one must make?

Mr. Gordon: The basic thing is any person at interest can appear, before the board of transport Commissioners. It is the shipper who is at interest here. If

any shipper brings a complaint before the Board of Transport Commissioners, the Board of Transport Commissioners is able to hear it. You are asking me to give legal opinions.

Mr. Chevrier: Let me pursue that, if I may. If a trucker, not as a corporate entity but as an individual, wants to appear before the board of transport commissioners and complain about an agreed charge or a competitive rate, has he not a perfect right to do so?

Mr. Gordon: That would be for the Board of Transport Commissioners to decide. They are the judges of their own jurisdiction.

Mr. Chevrier: Any individual can go before the board of transport commissioners and complain against a rate because it is non-compensatory, or for some other reason.

Mr. DRYSDALE: The trucker has not any status at all.

Mr. SMITH (Simcoe North): Is it not a fact that trucking companies can and do now make agreed charges with shippers every day for all types of cargo without having their agreements called into question by anybody?

Mr. GORDON: I have heard a great many remarks about what truckers do, but I am not going to give evidence.

The Chairman: Well, as a matter of fact, I know in all parts of the country they have fixed charges.

Mr. Horner (Jasper-Edson): Have any agreed charges been postponed?

Mr. Gordon: I do not recall one, no.

Mr. Horner (Jasper-Edson): Have they ever been upset because they were not compensatory.

Mr. Gordon: I do not recall that they ever were. That is, as a matter of fact, because they are compensatory.

Mr. HORNER (Jasper-Edson): Well, I doubt that very much.

Mr. Gordon: Well, they have to be made on that basis.

Mr. Horner (Jasper-Edson): According to what Mr. Knowles told us the other day.

Mr. Gordon: I am giving evidence for the Canadian National Railways and I am telling you our agreed charges are compensatory and we are prepared to defend them at all times.

The CHAIRMAN: If you have ever paid as many as I have you would think they were compensatory.

Mr. Chevrier: If you have to pay for them I presume they are.

Mr. Drysdale: Mr. Knowles on the same page defined three definitions of compensatory, I think, using the word "compensatory" in this point any way at all, whether it is out-of-pocket expenses or covering overhead, and so on.

Mr. Gordon: To put it simply, it means we make some money out of them over and above our costs.

Mr. Drysdale: The point I was trying to raise on agreed charges in connection with trucking was we have the situation where the basic complainant under the act is the shipper. When you are establishing the agreed charge that takes it out of control of the board of transport commissioners but entirely within the jurisdiction of the railway.

The CHAIRMAN: It is subject to appeal, though.

Mr. DRYSDALE: By whom?
Mr. CHEVRIER: By the shipper.

Mr. DRYSDALE: If I can follow your argument, I understand the shipper but I am interested in the trucker who is in competition with the railway on certain things.

Mr. Gordon: Do you know of any procedure whereby the railways can challenge a trucker's rate?

Mr. Drysdale: No, but the point I was trying to get down to, if I could eventually, was the fact that the truckers at present have not the opportunity to challenge the rates as to whether or not they are compensatory. I was wondering if you think they should be permitted, that the legislation should permit them to have right to appear?

Mr. Gordon: Not unless it was a quid pro quo proposition. If you give the railways the right to challenge the trucker's rates, then you must give the truckers the right to challenge the railway's rates. The board is the judge of its own jurisdiction.

Mr. Chevrier: Could I ask this question? Is it not a fact that representations along the lines mentioned by Mr. Drysdale were made to the royal commission on transportation, the Turgeon commission. The Turgeon commission, after careful hearing, decided against the amendment of the Transport Act in order to allow the truckers to come in and file rates and be heard?

Mr. Gordon: I can give you something up-to-date, a little more recent than that. It has been later agreed upon. There was a case in western Canada sometime—I speak subject to correction on detail—but there was a case in western Canada where rates were quoted by the railways. These were not agreed charges but incentive rates that were quoted by the railways there in western Canada. The truckers challenged those rates as being non-compensatory and discriminatory. They appeared before the Board of Transport Commissioners who ruled that the truckers did not as a matter of jurisdiction have the right to appeal railway rates; but at the same time the board gave notice that of its own motion it was going to conduct an investigation, and they did. The board, of its own motion investigated these railway rates and the board's examination revealed that those western Canadian rates were fully compensatory to the railway, and also that they were not lower than sufficient to meet the competition.

You will find that in the judgment of the board on November 12, 1958, and I will be glad to give you a copy of it.

Mr. DRYSDALE: In the Turgeon Royal Commission on Transportation in 1949 they said the estimated revenue for agreed charges for a full year was slightly over \$8 million, and that was for both railways in Canada. It rose to about \$20 million and you gave the figure of approximately \$58 million.

Mr. GORDON: Yes.

Mr. Drysdale: I was wondering whether those increases in the figures on the agreed charges might not be compensatory, depending on the definition that you have. This is subsidized; in effect the taxpayer pays the subsidization and this amount of agreed charges I say is entirely to offset competition of trucking.

Mr. Gordon: No, sir, that is a completely wrong interpretation. The contrary is true. Let me remind you once more that the agreed charges procedure is competitive and by definition—

Mr. DRYSDALE: If it is a competitive rate it is under the control of the Board of Transport Commissioners, and it is not under their control.

Mr. Gordon: No, that is not so.

Mr. DRYSDALE: You said you did not know before.

Mr. Gordon: No, but I am saying the Board of Transport Commissioners of its own motion can always investigate a rate, and the point of the thing is

that we, by agreed charge procedures, are getting traffic that we otherwise would not. We are making money out of it and that places us in a better position in respect of our deficit generally, which you are referring to as the taxpayer. If we did not have that traffic we would have less profit.

Mr. DRYSDALE: I realize that, but the essence is that you have taken agreed charges completely unto yourself and out of the jurisdiction of the Board of Transport Commissioners.

The CHAIRMAN: He said the opposite.

Mr. DRYSDALE: I know he said the opposite, but when I asked him before he said he did not know.

Mr. Gordon: What happens is, the railway gets together with the shipper and arrives at an agreement on the charge. That agreed charge is filed with the Board of Transport Commissioners for their information and also so that if they have any views on it, as they did in regard to this western rate case, they can examine it any time they wish. Any shipper can challenge if he wishes to do so. You say truckers should have the right to challenge a rate quoted by the railways; I disagree completely. If the situation was that the truckers were also under regulation and had to publish their rates and there was a mutual right of challenge, then I go along; but I see no reason why the truckers should be allowed to snipe at the railway rates through the Board of Transport Commissioners when we take some traffic away from them. Agreed charges do not always take traffic away. It starts off retaining business that was not handled by the trucks.

Mr. Drysdale: Assuming that hypothetically I am right, that the Board of Transport Commissioners has no control over agreed charges, then do you still maintain your earlier statement that the control of freight rates should be within the Board of Transport Commissioners? Then would you agree that the Board of Transport Commissioners should have a greater degree of control over agreed charges?

Mr. Gordon: I am sorry, I have not been able to follow your question. I just do not understand it.

The Chairman: What you wish to infer is that there is an inference that the railways under agreed charges occasionally operate at a loss to cut the trucker out of business?

Mr. DRYSDALE: They could, yes.

Mr. Gordon: They could, but I am saying they do not.

The Chairman: Unless that is the inference, I cannot see where we are getting.

Mr. DRYSDALE: That is a definite inference.

The CHARMAN: I do not know how you would arrive at it, because it would be very difficult. Some places there are all sorts of situations and so on.

Mr. Drysdale: I believe we had the statement that there was an increase in agreed charges where the Canadian National Railways has approximately \$58 million and we had the statement by Commissioner Knowles that agreed charges did not come within their control. If it was a competitive rate then they would have control.

Mr. Gordon: I do not agree that that is correct completely. In fact, if you will examine the legislation, an agreed charge is filed and does not go into effect for a period of twenty days. The only point in your question was that you are saying truckers should have the right to challenge any agreed charge, and would deny that! I think it would be very unfair.

Mr. Fisher: Unless you could challenge them?

Mr. Gordon: Yes.

Mr. HEES: Is there any control over the rates the trucking firms can charge?

Mr. Gordon: No.

Mr. DRYSDALE: There is provincially, in British Columbia.

Mr. HEES: If that is the case, the railways have no right of recourse, as I understand it, against cutthroat rates that truckers can charge to put the railway out of business in a certain section; and yet the truckers are asking for the right to do exactly the same thing.

Mr. Drysdale: The reason I raised the problem is that first of all, I realize the railways come within federal jurisdiction. Trucking is actually a provincial matter; but the railways operate at a deficit, they come back to the people and say, "We want more money in the future in freight rate revenues." I am interested therefore in finding out whether in essence agreed charges are compensatory or not. It does not look as if they are, due to the fact that there has been this tremendous increase in agreed charges which, contrary to what Mr. Gordon says, is not under the Board of Transport Commissioners.

Mr. HEES: But Mr. Gordon has said they are competitive.

Mr. Gordon: My point, Mr. Minister, is this. This was a statement, not a question. I should not like the statement to go on the record without my stating very simply that if we had not had the \$58 million from agreed charge revenue in 1958, our deficit would have been substantially greater than it is. That then is the answer.

The CHAIRMAN: That is surely the answer.

Mr. Hees: Could I ask a question. Does Mr. Drysdale think there is anything to stop the truckers from cutting their rates, where they are running into heavy competition, in order to take money away from the railways? Is that not correct?

Mr. DRYSDALE: Yes, but let me point out that we as taxpayers are not subsidizing the rates. We have no control over their agreed charges.

Mr. HEES: But Mr. Gordon has said, first, that agreed charges are compensatory and, secondly, he has made the direct statement that the deficit on the taxpayers of Canada would have been substantially larger if these agreed charges had not been in operation last year.

Mr. DRYSDALE: You took the business away from one group to give it to another group.

Mr. Gordon: No, I deny that.

Mr. HEES: I am saying the trucking industry is free to go out and quote any rates they want, and you are asking them to be free to do that, yet the railways are not free to quote competitive rates against them?

Mr. DRYSDALE: That was not the point, but I am not going to labour it any more.

Mr. Gordon: Mr. Minister, in most cases the agreed charge is made for the purpose of keeping traffic on the rails that is already there, and we are responding to the challenge of competition. In many cases we are retaining on the rails the traffic which was there in the first place.

Mr. Chevrier: And if anyone feels that the agreed charge is not compensatory he can ask the board to hear the case.

Mr. DRYSDALE: Any shipper.

Mr. Gordon: Any shipper, yes.

The CHAIRMAN: I think anyone can. Even I can go to the board.

Mr. Chevrier: My understanding is, if I want to challenge as an individual any of those agreed charges I can go before the board and show reason why, because it is a court of record.

Mr. Drysdale: I think you are wrong. That is news to the commissioners.

Mr. Fisher: In reference to the case in question that you mentioned, I got the impression from reading it that the truckers rather took a considerable amount of analyses of the railway charges in order to see where they stood and how the railway competition was being applied. They are conscious of what you are trying to do. I want to know if you are taking some steps to be familiar with what they are doing?

Mr. Gordon: Subject to this, that it is very difficult to get information. In the case of the railways we are obliged to reveal our statistics in such a way that anyone can get the information. But I would add this as a footnote, if I may. The fact that the truckers are becoming concerned and alarmed about the business is the best news I have heard. There was no squealing five years ago, but there is today. If we are hurting them, so be it.

Mr. Fisher: Some of the complaints I get from people who have to deal with truckers is that they hide under the umbrella of railway rates.

Mr. Gordon: That is right. They have to do that, because we have an established rate and they can make bids to a shipper on merchandise and start in underneath that rate, whatever the competitive rate says. But we do not know what their costs or charges are. We try to get information. With regard to the incentive rates I have mentioned, they are based to the best of our knowledge on truck costs. We have deliberately gone out and made our own analysis of what the truck costs ought to be, and then we are quoting a rate which is close to that or underneath it, subject always to our own analyses that we are getting a compensatory return.

The CHAIRMAN: I think it is a good sign. Competition is the life of trade and is part of free enterprise.

Mr. Fisher: The truckers are organizing a federation of a kind based upon the provincial organization. I gather that amongst the members at the provincial level are a number of trucking companies controlled by the C.P.R. Have you any representation, in so far as trucking rates and costs are concerned, on the provincial associations of the truckers?

Mr. GORDON: No.

Mr. Chevrier: How far have you got with reference to the purchasing of trucking operations in Prince Edward Island?

Mr. Gordon: We have been developing our trucking operation as best we can on our own resources. We have had a number of discussions and offers in respect to trucks. We have not yet, however, arrived at a point of buying out any trucking organization, because we find—as is usually the case—that the minute the C.N.R. indicates an interest, the price is doubled, trebled, or quadrupled, and we are not prepared to pay that.

Mr. Chevrier: Are you operating trucking facilities in Prince Edward Island?

Mr. Gordon: We have quite a number of trucking operations, as a matter of fact.

Mr. CHEVRIER: Could the committee get a general idea of what trucking operations the C.N.R. owns?

Mr. Gordon: Yes, I can tell you that in a moment. We have quite a number of trucking services which are sort of collateral to railway services. They run into scores, and I need not mention them. But we have several

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pages here of 1.c.1. and express deliveries, for instance, that have been developed in the Atlantic region and our central region, and a few in the western region. Would you like me to put those on the record?

Mr. Chevrier: I do not think you need read them, but perhaps we might have them as an appendix.

Mr. Gordon: There are three pages of them, and I would be glad to put them right on the record. They are the class of service we are operating right now.

Mr. CHEVRIER: How are they divided into provinces?

Mr. Gordon: They are heavier in the Atlantic region at the moment, for special reasons of legislation, permits and things of that kind. But they are mostly along the lines of l.c.l. and express at the moment. We have nothing equivalent to the C.P.R. Smith Transport at the moment.

Mr. Fisher: What is the relationship with Kingsway Transport?

Mr. Gordon: Very good, we get some business with them. Kingsway Transport is operated and controlled by Canada Steamships.

Mr. Fisher: There is no truth in the rumours that I hear, that in fact it is a Canadian National subsidiary?

Mr. Gordon: I wish there were. It is not true. Perhaps I should not have said that; perhaps they will be trying to sell it to me.

Mr. SMALLWOOD: Mr. Gordon, I would like a little advice on this matter. In an area where the trucking association, or the trucker, is charging 50 cents a hundred and getting the business, and where you are charging 65 cents a hundred, could you become competitive, or are you bound by the Board of Transport Commissionners' ruling?

Mr. GORDON: We could become competitive, depending on whether or not it is a compensatory rate.

Mr. SMALLWOOD: Then why are you not becoming competitive? Why have you not done that?

Mr. GORDON: We have done that,

Mr. Smallwood: In our community you have an agent covering our town. The truckers bring all the express traffic in for 50 cents a hundred pounds. The merchants tell me that if you became competitive, you would get all the business. You absolutely refuse to consider it.

I was coming down on this train a little while ago, and there were two men sitting on one egg crate. If you became competitive, you would get hundreds of dollars of busines in one town.

Mr. Gordon: But becoming competitive does not mean we will slash rates to any point in order to get the business. We deal with it in terms of classificacations. We have a long list of incentive rates. These incentive rates are based on trucking costs; but we could never allow an agent to start in and compete with an individual trucker for the purpose of putting that trucker out of business, regardless. We could do that, but it would be an unfair use of our organization. Our policy is that we must be able to demonstrate, in regard to any of these competitive practices, that we are quoting a compensatory rate. We know we are subject to challenge at any time if we do not.

Therefore, as a matter of policy, we always insist on analysing the traffic in order to assure ourselves that it is compensatory. There is a great deal of business where we are not competitive with the trucks. Trucks have a special advantage that makes them more competitive in regard to certain types of traffic.

It may well be that in the traffic you are mentioning, they can do a better job than we can. I am not asserting for one moment, and never have, that the railway is a transportation "tool" that is better than any other type: that is not so. There are certain areas however in which I believe the railway is the best transportation tool. What we in this country should be looking for all the time is freedom for each transportation agency to quote and operate on the basis of giving the shipper the best service at the lowest cost. But certainly I would not go along—and I would be just as fearful as Mr. Drysdale—if we were in a position where we just quoted very low rates to put the trucks out of business.

Mr. SMALLWOOD: I did not suggest that you should quote to put the trucks out of business. Every big business today is worked on volume of turnover and less profit; but you want the big profit and no turnover.

Mr. Horner (Jasper-Edson): Mr. Chairman, I just wondered if Mr. Gordon had a figure of his agreed charges on a ton miles basis. I would like to get one in a comparative region where the Crowsnest pass rates apply, if he has one.

Mr. Gordon: I do not think I should be asked to reveal that figures, Mr. Chairman. That plays right into the hands of our trucking competition.

Mr. McPhillips: Mr. Chairman, perhaps I did not make myself clear when I asked the previous question about branch lines and revenue. Are the revenues and operating costs of branch lines so fused with the over-all operation that you cannot determine wether the branch line made a profit or not in any given year?

Mr. Gordon: We have to take each branch line separately, and we do. We keep them under review at all times to see how the traffic is going to particular branch lines, in order to determine whether or not any particular one should be continued or should become a candidate for abandonment or amendment of service.

Very often we will change the type of service and put in a mixed class, and so on. But our officials see to it that the individual branches under their jurisdiction are, as far as possible, on a profitable basis.

Mr. Fisher: I would like to come back to what seems to me is involved in Mr. Smallwood's question. When trucking lines become a part of railway operations, do those trucking aspects come under the Board of Transport Commissioners in so far as rates are concerned?

Mr. GORDON: No.

Mr. Fisher: You say that there are certain areas where the railways cannot compete. We must take the view, from the way the C.P.R. has moved, that they feel some kind of integrated service is one means of protection for itself.

Mr. GORDON: Yes.

Mr. Fisher: Why has not the C.N.R. felt it can move in this particular regard?

Mr. Gordon: You will find in our budget, when you come to it in due course, that we have a substantial item in capital to enable us to proceed in the trucking area.

But the question at issue here is that the C.P.R. were able to work out a deal whereby they bought an interest in a large trucking organization. Our efforts along the same line have so far not been fruitful. We have had it under discussion, but the prices that have been discussed have been much higher than we think is the value of the enterprises.

Therefore, we are proceeding along two lines. We are gradually enlarging our own organization, through the Canadian National Transportation Limited—and, incidentally, that company has been in existence for the last 30 years—and already we operate various services in that company. We are proposing

to enlarge our own organization and, at the same time, keep a sharp look out for any trucking organization that is prepared to talk to us in terms of a reasonable price. If you know of any of that type, just send them along to my office.

Mr. Fisher: What is going to be the consequence for the trucking industry as a whole when we get in the trucking industry this rationalization of transport operations that the railways have?

Mr. Gordon: Remember, the trucking industry and the railway industry have become more and more sort of partners in the transportation game. The "piggy-back" service that we have set up is really a partnership operation. I would predict that in due course the railway transportation industry's rail job and its highway traffic job will shake down into what I may call the whole-saling of transportation, and the retailing of transportation will more and more fall into the hands of the trucking industry. That is a "stab in the dark"; it is difficult to say how these things will work out.

Mr. Fisher: Have you been following the New York Central experiments in their extension service with the flexi-van type of thing?

Mr. Gordon: Yes, I have been following this with great interest.

Mr. Fisher: It is hard for an amateur to judge; but it would seem to me that that would be the type of service on which the C.N.R. might "gain a jump".

Mr. Gordon: It looks attractive. There are various things about it, however, that do not fit from the standpoint of Canada. You have to remember that the New York Central is operating in a very heavily congested area, where its traffic is operated in a relatively small geographic area. It does not begin to compare with the long hauls we have in Canada. In Canada we have, in fact, only one area that would be comparable; that is between Montreal and Toronto. But on the long-haul business there is a question mark as to whether that system would work out.

These are all questions that are under the most careful analysis now. We are making progress, but we are doing it cautiously and investigating what the actual results will be from the standpoint of our net position; not just for volume.

Mr. Chevrier: In the two or three pages you have put in the record concerning trucking activities, what relationship was there in those purchases or establishments of trucking facilities with reference to integration of railway and highway services? Did you have that in mind when you made those purchases?

Mr. Gordon: Yes. This, at the moment, is a very preliminary approach. We think that there is very definitely an integration to be accomplished between the railway operations and the trucking operations that will help considerably in the matter of our net results. There are types of traffic being handled on the railways right now that would be better handled by trucks. I have in mind particularly l.c.l The big problem we have in the railway is terminal costs. That is where the trucks beat us every time. Our delays at terminal points and the cost of terminal facilities make our costs—particularly on the short haul—out of line compared with trucks. There is the double-handling, and so on and so forth.

We are examining this from the standpoint of getting the benefit to the railway coordinating it and integrating it with trucking operations, with specific reference to what we are calling the merchandise type of traffic, namely l.c.l.

That is the high value traffic, as you know, and that is where we are making our fight, to see what we can retain for the railway industry.

Mr. Horner (Jasper-Edson): Has Mr. Gordon given any consideration to the integration of highway trucking with the railway, and to bring into play the silent owner of trucks contracting for transportation on the railway?

Mr. Gordon: You mean a private trucker?

Mr. Horner (*Jasper-Edson*): Yes; in other words a trucker contracting as a private contractor on bids?

Mr. Gordon: No, we have not adopted that.

The CHAIRMAN: Is it the desire of the committee that these three pages be printed into today's evidence?

Agreed.

(See appendix I)

Is there any further reference to that paragraph, or shall we go on to paragraph nine, passenger?

Mr. Fisher: Can Mr. Gordon give us a review of the events which led to the cancellation, and then the cancellation of the cancellation in regard to the Super-Continental passenger service last fall?

Mr. Gordon: Yes, I think I can do that very simply. Last fall we were very much concerned about our deficit position. We made a very close analysis and came to the conclusion that we might experiment with discontinuing, during the winter months one trans-continental train service on an experimental basis, so that we would have one trans-continental train service daily instead of two during the period when traffic normally falls off.

We found that the word got around that we did not have a "super-duper" service any longer through western Canada. We found that cancellation of reservations made in advance had begun to appear. That was one of the first things which disturbed us.

We also found a general reaction in respect to the prestige of the railway, if I may use that word, and its impact on the competitive position was affecting our freight traffic to an extent much greater than we had anticipated. In other words, after we had seen the reaction and had an opportunity to study it we saw that our analysis of what might be called the psychological effects of the cancellation had not been good. I happened to be in Western Canada at the time and I learned first hand what impact it had made. So when I got back to Eastern Canada I called together the board of directors and we decided that we should not hesitate to admit an error in judgment. We felt it was in the best interests of the Canadian National Railways in its general business position that our decision should be reversed.

Mr. Fisher: Before you made the official cancellation you must have analyzed the cost figures and what would ensue. Are you suggesting that the impact was so great, or was so much greater, shall we say, in revenue terms, that you felt you had to throw the first analysis overboard?

Mr. Gordon: That is right. We felt after weighing the imponderables that we should come to the conclusion that we reached. When we did continue the service we found quite a satisfactory result. The loss was not as great as we thought it would be. We had other business, particularly mail and express business which we have been able to retain and to build up. Might I add that because we considered this action the shock generally was good for morale on the whole railway. We sat down and talked with our labour leaders and we said to them: if we are going to stay in this business, we have to get everybody on his toes and looking for business. There was too much looseness in the attitude of train crews towards the general public, and there were too many complaints about the state of four equipment.

We were of the opinion that a general toning up was necessary. Therefore Mr. Dingle was detailed to carry on discussions with the various unions affecting our train crews and we had a most satisfactory response. I think that the response has put a much better tone in our service. That was a collateral value we got out of the process we went through.

Mr. FISHER: I agree.

Mr. Kennedy: I have been looking at paragraphs nine and fourteen and I want to make some observations. In paragraph nine I noticed that passenger revenues declined to \$41.5 million, which represented a drop of 11.4 per cent or \$5.3 million from the 1957 level. I notice also that in paragraph fourteen under the heading of sleeping, dining and parlour car service, there was a decrease to \$9.0 million in 1958, which meant a drop of \$2.2 million. We can readily see that the percentage is much greater. I would like to ask Mr. Gordon if he considers what effect or influence the curbing of passes on the railway on long distance travel—has had on those figures?

Mr. Gordon: When you speak of the curbing of passes; which ones do you want me to start with first; those for members of parliament?

Mr. Kennedy: I mean the ones that were curbed?

Mr. Gordon: It is very difficult to put a figure on it, because there are a great number of people who travel on passes who otherwise would not travel. We have never really thought about an analysis of that type, or produced any figure which would be worth the trouble. I can, however, give you the figures of the number of passes issued. We do not bother having our conductors in every case report the actual number of passes travelling, because it would not lead us anywhere. We cannot establish anything from it. But it would add to our revenue if we cut out all passes.

Mr. Kennedy: The reason for my question is that we hear quite often among railway fraternities that the curtailing of these passes has hurt the railways in that it has reduced the revenue which those people travelling on passes normally spend in the dining cars and sleeping car services.

Mr. Gordon: What curbing of passes are you talking about?

Mr. KENNEDY: I mean railway employees.

Mr. GORDON: You are thinking of the restriction on the special trains?

Mr. KENNEDY: Yes.

Mr. Gordon: We have pass restrictions on those trains where our capacity is such that we feel that the revenue passenger ought to have the first crack at the available space. We curbed pass privileges on the commuters. We charge C.N. employees half fare on the commuter trains.

Mr. Fraser: Could the president give us this afternoon the number of passes issued.

Mr. Gordon: I think I have it here, or I should have. Yes, I have a statement here. Is there anything here which would get me in trouble if I released it?

Mr. Fraser: I just wish to have the total.

Mr. Gordon: Let me put it this way: there are outstanding as at December 31, 1958, 138,311 passes of which 44,225 were annual passes, and 91,500 were what is known as long service passes. In addition to that, there were trip passes issued to a total of 241,706. These are passes given for one particular trip depending on the service qualifications and so on. I think that covers it pretty well.

The CHAIRMAN: Are there any further questions on passengers?

Mr. SMALLWOOD: You will admit that this cancellation of the Super-Continental was really a "boob", and that it cost the company thousands of dollars?

Mr. Gordon: I do not know that I would admit that. But let me say first of all that the service never was cancelled. It was only announced that we would cancel the service. I believe that the announcement had to be made before we could have analyzed the reaction to such a move. We would never have known what was involved in that service if we had not had the degree of reaction to which I referred.

If you think it was an error in judgment, the answer is yes. I do not know if I would call it a "boob". I do not know what that is; but it was a judgment taken on the basis of the information which we had. We decided to take it off for that reason. Does that cover the question fully?

Mr. SMALLWOOD: Would you not lose a great deal of reservations to the Canadian Pacific because of the cancellation?

Mr. Gordon: No, no. I said that we were influenced by the reaction from the public that in respect to the long-term reservation period there might be cancellations based on this fact.

Mr. SMALLWOOD: Did you not have to pay?

Mr. Gordon: Please let me finish.

We did not realize that statements would be made along the line—do not ask me by whom—that the Canadian National Railways no longer had a first class service in western Canada. That was never true. It was never true. I saw some of the things referred to, but I cannot pinpoint them. I would say it was a matter of judgment.

Mr. SMALLWOOD: Did you not have to pay for a new schedule?

Mr. Gordon: It was revised before it went into effect.

Mr. SMALLWOOD: It cost you money to do it.

Mr. GORDON: Yes, it cost us something.

Mr. SMALLWOOD: I suggest that it cost you some \$12,000.

Mr. Gordon: If it did, you know more about it than I do, but I will be glad to check up on it.

Mr. SMITH (Simcoe North): I would like to say that the people in Barrie and Orillia were very grateful to your continuing the Super-Continental last fall, and I am sure they responded accordingly in the way of providing you with traffic on that train.

Mr. Fisher: I agree very definitely that the effect of this particular error has been to tone up the service and certainly to smarten up the railroaders. But the fear which I hear expressed now is that the next time it occurs, the two railroads will be acting together, in which event they will announce jointly the change in time, and that each of them is taking off one of those services, so they will definitely be put into effect. May I ask Mr. Gordon for his assurance that he is not considering it at this time?

Mr. Gordon: I would say that our policy in respect of passenger service generally is that we will continue trains as long as we see that they are patronized. We certainly will not give a guarantee for all time that passenger trains will be continued. It would depend on the circumstances. If the public support them, we would be glad to keep them on.

Mr. Horner (*Jasper-Edson*): I would like to ask Mr. Gordon a couple of questions in regard to passenger service. I would like to know what his attitude is now towards dome cars and whether he agrees with one of his vice presidents that the scenery along the Canadian National Railways is not competitive with that of the Canadian Pacific?

Mr. GORDON: I do not know to which statement you are referring.

Mr. Horner (Jasper-Edson): It was made to me personally.

Mr. Gordon: I think this would be the proper time for me to say, Mr. Chairman, that perhaps as a result of the intensification of interest that we took in the passenger service generally, over the last two years we have put in a great number of innovations in an effort to pep up our passenger service. Those of you who have not got any money—and fortunately that does not apply to this group—if you have to borrow money to go by rail we now have a "go now and pay later" plan. People can borrow from two banks and pay for their passage at a later time. That shocks my earlier training, but nevertheless it seems to be a way of life nowadays and we are getting quite a response to it.

We have also introduced extended credit card arrangements, family plans, package tours, various forms of reserved coach excursions; we introduced the sale of reserved seats on coaches, and incentive fares of a one-day limit. Recently we have introduced tourist fares on various types of equipment. We also were the originators of permitting the conductor, after the train has left the station, to sell the empty sleeping accommodation on trains, based on

the fact that it is distress merchandise.

We have done a number of things for the purpose of enhancing the interest of people to travel on our passenger trains and I think we are getting some results.

The Chairman: I do not know whether you should mention that to this group because you will have people getting on the train expecting to get accommodation.

Mr. Gordon: I am talking about upper berths, of course. We will be glad to welcome them in our upper berths on any of these trains.

Mr. Fisher: I do not feel I can leave this passenger situation without some statement on how the railway is going to tackle this commuter problem.

Mr. Gordon: Along what line? We have been tackling it in every way we can.

Mr. Fisher: I imagine you must be looking to one thing, and that is cutting down on the number of people with passes.

Mr. Gordon: We have recently introduced in the commutation areas the discontinuation of all free passes for our own employees. It is now half fare; and for everybody else including the employees of other railways, it is full fare.

Mr. FISHER: You have not done this yet in the Toronto area?

Mr. Gordon: I do not recall that we have. Yes, I am reminded now, I had forgotten. In all the commuter zones we have our employees on a half fare basis.

Mr. CATHERS: But you have not any commuter trains in Toronto?

Mr. Gordon: I beg your pardon?

Mr. CATHERS: Is that correct?

Mr. Gordon: It is certainly incorrect. We have very heavy commuter service along the Toronto-Hamilton line. Have you not heard of the Oakville delegation who had some comments on the conditions of our coaches? I stepped in and got it fixed up and received two congratulatory letters out of 500 complaints.

Mr. Fisher: On this compensatory or non-compensatory basis question, commuter trains are even less compensatory than ordinary passenger services?

Mr. Gordon: That is correct, yes sir.

Mr. Fisher: We have a form of subsidization here of workers in the metropolitan area. How can we break through all the barriers here and get the damned thing straightened out?

Mr. Gordon: If the Board of Transport Commissioners would release us from the obligation of running some of these services, that is one way. However, I do not think it is as simple as that. The problem of the commuter service, as I have said on many occasions, is the problem of the peak load. It is the fact that we have all our traffic in a period of time of one or two hours in the morning and one or two hours in the evening. Part of our trouble there is with our labour agreements. We have not been able to have a specialized approach to the operation of that kind of service.

I am not speaking critically, but that is one of the difficulties, to get them adjusted to the problem of peak loads. I agree it would be unfair to expect them to take it out on the labour force. The fact is however, that the labour force on these trains is there for long periods of time. We cannot use them all. The time they just have to be there. If we could solve the problem of

the peak load, we could solve the problem of commuter service.

Mr. Chevrier: What is the purpose of the application of the commuter application before the Board of Transport Commissioners?

Mr. Gordon: We have no application before them now.

Mr. Chevrier: Yes, there is an application to examine the commuter rates in the Montreal area.

Mr. Gordon: Oh yes, I am sorry, my timing is wrong. I thought it had been dealt with. It is still before the board. I will tell you what I am confusing that with. That application was made at the same time as we put the employees on half fare and the fact that we had dealt with that part of it confused me for a moment. The application is before the board and is due to be heard at their discretion.

Mr. Chevrier: And what are you seeking in the application by way of an increase?

Mr. Gordon: The new tariffs were filed on February 19 to raise the commuter fares. The increase will range between 17 and 37 per cent, effective March 15. At the present time there is no indication whether or not this increase will be granted or whether the board will allow some smaller increase. We put in of our own motion the increase for employees.

Mr. CHEVRIER: What services does that include?

Mr. Gordon: Mainly in Montreal and Toronto.

Mr. Creaghan: What revenue do you anticipate by charging your employees half fare on the commuter services?

Mr. Gordon: I do not know that we have a fixed figure to it. We will have to get it from experience.

Mr. CREAGHAN: In the millions?

Mr. Gordon: Oh, no.

Mr. Creachan: Does it apply to all Canadian National employees across the country now?

Mr. Gordon: Yes, and on the Canadian Pacific Railway, they charge their employees half fare.

Mr. CREAGHAN: I have a couple more questions.

Mr. SMITH (Simcoe North): Only on commuter trains?

Mr. Gordon: Yes sir. This is on the theory that a commuter train is not really a regular passenger service; it is really a streetcar service.

Mr. CREAGHAN: You have several applications pending before the board. I notice one in my riding; the service between Point du Chene and Moncton. It is patronized by Canadian National Railways' commuters. There has been no judgment yet but have you put them on half fare because for many years—

Mr. Gordon: That is a work train.

Mr. CREAGHAN: Yes, what you call a shop train.

Mr. Gordon: This one you have referred to was made before the board in June of 1958. It was an abandonment of the service in that case, not a matter of increasing or curtailing the service between Moncton and Point du Chene. The hearing was held on March 13, 1959 and we are now waiting for the judgment.

Mr. CREAGHAN: What is the date of the half fare?

Mr. GORDON: It went into effect on March 1, 1959.

Mr. CREAGHAN: Perhaps Mr. Dingle should answer this. Would you refer to that shop train as a commuter train?

Mr. Gordon: No. It would be a work train.

Mr. CREAGHAN: Nothing applies there to anybody on that train?

Mr. Gordon: If we were to continue it, that would not be regarded as a commuter train. All the people who travel on it have passes, but we have alleged before the board that the patronage of the one passenger train in comparison with other transportation media has been practically negligible and that the train is not necessary for the service of the community generally.

Mr. Creachan: There is another question that has bothered me a little and that is when union officials are going to conferences they can get a special pass to travel on a restricted train, by making application at a divisional office. I question whether or not you extend that same privilege to the officials of retired railway associations. I think it was brought to my attention at a convention in Newfoundland last year that they could not get on a restricted train although they were retired officials, rather than active officials in the association.

Mr. Gordon: I do not know the particular item to which you refer. Of course if they were long service employees they would have a pass in their own right.

Mr. CREAGHAN: Not on restricted trains.

Mr. Gordon: No, not on the restricted trains.

Mr. Creaghan: These were elderly citizens who had long service passes; but they could not go, for example, on the train between Truro and Sydney.

Mr. Gordon: I think they could if the space was available. The point, of course, is that under our pass conditions generally the pass-holder has to take second place in respect of the availability of equipment. If the revenue passengers have exhausted all the sleeping space available then the pass-holder cannot get space.

Mr. Creachan: My point, Mr. Gordon, is this. That really does not apply in the case of a railway union going to a convention in Montreal. He is allowed to get a special pass that permits him to pay for his ticket, the same as an ordinary person. You do not give that same privilege to a retired person, somebody belonging to the Canadian National Railways' retirement association to go to an official and say, "I am going to a convention, may I get on a restricted train like an official labour man?" and I am suggesting—

Mr. GORDON: These restricted trains in your territory, I am not aware of what you are talking about.

Mr. Creaghan: The restricted train in my territory is simply the Ocean Limited, primarily.

Mr. Gordon: Yes, but there are other trains on which I think this man to which you refer can travel.

Mr. Creaghan: Yes, but if there is a convention of the labour union and the railway union in Montreal, the elected officials from the trade union, for example—

Mr. Gordon: The active officials.

Mr. Creaghan: Yes, —can go on the restricted train; and yet if there is a convention of the retired railway employees association the elected officers cannot go on the restricted train. In other words, you make a distinction between a working man and a retired official?

Mr. Gordon: Oh, yes, I think that is fair enough. He cannot take the restricted train because our accommodation is limited. I think we have gone far enough when we say to the labour representative actively on duty, "We will give you preference," but there are other trains on which these men, you refer to, could travel perfectly adequately.

Mr. Creachan: It does not seem fair to me that you give this preference to younger employees and yet your lifetime officers, who are the elected officers going to a convention, cannot get as much as a younger man.

The CHAIRMAN: The younger man pays, though.

Mr. CREAGHAN: No, both are free.

Mr. Gordon: What you are referring to here, is a situation where we have given a preference in favour of the person who is working. That is what we are up against every time. When we give some concession to recognize the fact that the labour representative is a man who is actively on duty, then everybody wants the same thing. We cannot do it; we do not have the accommodation. I am saying now that it is not much of a hardship; there are other trains, the Scotian and others that are just as comfortable, and the retired man has more time than the active fellow.

Mr. CREAGHAN: In other words, it is a question of policy?

Mr. GORDON: Yes.

Mr. Robinson: Mr. Chairman, under paragraph 9, passenger cost, I might say in our district there are three lines serving Palmerston. Actually one line used to go to Wiarton, one line to Southampton and one to Kincardine, Over the last number of years, owing to insufficient business, there was an application to curtail the service and recently one of our present ministers has had occasion to speak about that in the House of Commons. Along the lines of our talk, if this accommodation was improved and not left in such a lackadaisical way it would be given better use. We are glad to know the company has decided to put three railiners in that district. The announcement was made at Kincardine and Southampton that a railiner would leave there in the morning and come back at noon, another would leave from Palmerston into Owen Sound and out at noon again. We were quite happy about that, excepting we did not think that railiner should take in Owen Sound at all. We thought it should leave Wiarton.

Recently there has been another change and the railiner now is going into Southampton at noon. The point I am trying to bring out, Mr. Chairman, is this, that as far as Owen Sound is concerned it is a curtailment of service and I was under the impression that any curtailment of service had to have the permission of the Board of Transport Commissioners. I do not know

whether that has been done or not.

Mr. Gordon: I might correct you on that. That is not correct. We only need the Board of Transport Commissioners' permission when it is an abandonment of service. We can curtail service on the basis of traffic.

Mr. Robinson: I could not understand it at all. What I am coming at is this, that if the company is interested in the passengers in the first liner, No. 9, then I can make a suggestion to them—to have one of these three

trains leave Southampton, one leave Kincardine and one leave Wiarton, and leave Owen Sound out of it, for the simple reason that Owen Sound has a day-liner running out on the Canadian Pacific. If the Board of Transport Commissioners was on the job they would not have a repetition of service in one place when another place is begging for service. Those three districts, Kincardine, Southampton and Wiarton are three summer resort districts and I am certain the business those three liners would pick up would be beneficial to the company.

Mr. CATHERS: Mr. Chairman, may I ask Mr. Gordon if they have compiled the value of those passes, in revenue?

Mr. Gordon: It is quite impossible. There is no way for us to know the extent to which they are used. We would be going to the extent of collecting useless statistics on it. The other point is, what would happen if passes were withdrawn? There are a lot of people who now travel, perhaps, because they have a pass. If we took that pass away they would not travel. That is why there are certain restrictions on using passes. Theoretically, and in some cases we enforce it, when the train is crowded the pass holder is expected to give up his seat to a revenue passenger. The revenue passenger has a priority right to occupy a seat on the train ahead of the pass holder. I do not know how often they enforce that, but there have been instances. There is no use trying to analyze the situation because you get nowhere.

The CHAIRMAN: Many passes might not be used for three years?

Mr. Gordon: That is right.

Mr. Fisher: The real significance of this indicates that the union has never tried to put a value on passes?

Mr. GORDON: No.

Mr. CATHERS: For example, on employee passes, has there been any record of the value of those passes?

Mr. Gordon: No, that is what I am saying, there is no way to evaluate them.

Mr. CATHERS: In the case of employees and their families, some of those trip passes, do you not think, for instance, that should be reported as part of their compensation or income? For example, there is a discrimination in that. I am wondering whether in the experience of pass holders that is shown in their income.

Mr. GORDON: I do not know.

Mr. Cathers: A farmer in his income has to report produce used in the home as part of his income, or a grocer has to report the amount that is used off his shelves. Is it not the same thing?

Mr. Gordon: No, I do not think so. I do not think the analogy is the same.

Mr. Smith (Simcoe North): You have to eat, but you do not have to use your railway pass?

Mr. Gordon: Yes. The fact is that a railway pass holder will travel a lot less if he does not have a pass.

Mr. Horner: (Jasper-Edson): I would like to get back to the Super-Continental again. This is the major train in northern Alberta and we are quite concerned that it should be a first-class train. That was one of the reasons I asked about the dome car, and I still have not an answer to that one, because there are a number of people from northern Alberta going down to Calgary to get the Canadian both west and east, which is a fantastic situation as far as I am concerned, particularly when everybody knows that the scenery through Jasper is much better than it is down south. There have been certain suggestions made to me by railway employees with regard to

this thing. I have travelled both by Canadaian National and Canadian Pacific from here to Edmonton on several occasions and personally I think they are quite an asset to a passenger train.

The other thing I think is an asset is to change the colour of the Super-Continental. Just as a mere suggestion I would suggest that you paint it gold.

Mr. Gordon: I have been reproached for not answering that question on the dome car. I would be glad to answer it. I have explained this before.

Mr. Horner (Jasper-Edson): I was wondering whether you had changed your mind.

Mr. Gordon: I certainly would not change my mind now. But if I had to do this all over again, I do not know. The point is that on advice of our traffic officers at the time, we embarked on the purchase of our equipment back in 1954. We came to the conclusion that there had to be a substantial expenditure in the rehabilitation of passenger equipment. There has been no substantial amount of passenger equipment purchased for something like twenty years, and we had to come forward with a budget item of some \$50 million to bolster up our passenger service. We came to the conclusion we would be better off to spread that \$50 million as widely as possible, and we did not feel that the dome car had enough traffic potential to justify the expenditure. Remember, the dome car is not an earning car, it is a supernumerary car on the train. You will never determine whether the Canadian Pacific Railways gets more passengers on the train, by reason of the dome, than we do. I do not know. It is one more item they have for sale. We have different items in our price, and so on, but they are not necessarily the same.

Your point about passengers travelling between Calgary and Edmonton; I was interested in that point and looked into it when I was out west. There are passengers travelling both ways. There are passengers who like to go out one way on the Canadian Pacific and back the other way on the Canadian National. They have a chance to see both the attractive scenery of Jasper

and anything else that may be left.

Mr. Kennedy: I was wondering if Mr. Gordon could advise us if he has business or V.I.P. cars?

Mr. Gordon: Yes, we have. We have directors' specials which we will make available to groups of people who may be travelling to directors' meetings or annual meetings of shareholders; and they are available to any group at standard tariff rates for the purpose. We have six or eight. They are all named. I can give you the names of them.

Mr. Kennedy: I do not want the names. I was just wondering what they cost on the average.

Mr. Gordon: Oh, they would run about \$235,000.

Mr. Kennedy: Are they capable of retiring the costs in terms of the support they are given?

Mr. Gordon: They are proving reasonably profitable. We feel they are a good investment, yes.

Mr. Kennedy: How many of those six have been built in the last few years, say, five years?

Mr. Gordon: I do not think we have had any built in the last five years. There were two added in the 1954 expansion.

Mr. DRYSDALE: Mr. Gordon, on the question of passenger revenue, I noticed you do not have a figure account-wise, but have you any idea as to what losses, if any, the passenger service is making?

Mr. Gordon: That is the \$64 question I was hoping would not be asked.

Mr. DRYSDALE: Sorry.

Mr. Gordon: Because there are again all sorts of different approaches to this question. What is often used is what is called the I.C.C. formula, which is the formula adopted by the Interstate Commerce Commission of the United States and is often applied to the passenger business. On that basis our passenger deficit would run about \$89 million last year.

I do not agree with the formula. I think it is too bare a formula and does not take into account related considerations. On our own analysis—we have been trying to determine this question ourselves by a much different analysis of everything that goes into our passenger business—and after getting it down to what might be termed a bare out-of-pocket expense, we figured our passenger deficit last year ran about \$38 million.

Somewhere around that level lies the truth, but we now have commenced to overcome the great dearth of statistics in regard to the actual results of our passenger business. We have this year and last year, by reason of improved

data processing devices, had better statistics than we ever had.

Mr. DRYSDALE: From the revenue viewpoint, then, would you say the trend is eventually for all freight as far as the railway is concerned, with gradually getting rid of the passenger service; in other words, taken on the present service, if you deducted the passenger service you would have a profit?

Mr. Gordon: I do not want to get into predictions on the passenger operation. I did last year and got into trouble. Forecasting always gets me in trouble. I am not a very good prophet! The fact is, we are quite prepared to continue the passenger business as long as there is economic justification for us so to do. We are intensifying our efforts in an attempt to keep passenger business, sprucing it up and seeing to what extent the public will support and help the effort. If the public responds to that effort we will stay in the passenger business; but obviously if the public does not want it then there is no satisfaction in keeping the trains.

Mr. DRYSDALE: In reality, then, this is rendered as a public service, to promote good public relations?

Mr. Gordon: Some of our passenger business is profitable business. Our main lines generally, I would say, would pay the costs. There are a number of trains in various areas which provide a mixed service. Those are runs that are often candidates for abandonment and we have every one under investigation. We intend to make applications for abandonment wherever we can make the situation stand up under that kind of analysis.

Mr. Robinson: This is along that line. When that happens will you remove from your signs, "The Canadian National Railways serves all Canada"?

Mr. SMALLWOOD: Would you say the service provided at present by your passenger service personnel was as good as it might be?

Mr. Gordon: You are working with human beings. We have given our reservation personnel—

Mr. SMALLWOOD: I say you are not in very close contact with it. We say you should investigate it. It is very inefficient and driving business off our main lines.

Mr. Gordon: This is the sort of statement, Mr. Chairman—It is not a question, but a statement—made quite frequently to us of the Canadian National, and it is a statement made without support, and which has a detrimental effect on the interests of the Canadian National Railways.

The Chairman: I was going to mention before that I think this is an examining committee and I think we should continue as far as possible our procedure of questioning, because it is not a committee to tell the president or the Canadian National Railways management how to run a railroad; it is a committee to find out how they are running the railroad.

Mr. SMALLWOOD: Well, I think the Canadian National management are broad-minded enough to take suggestions.

The CHAIRMAN: I think they are. I think as a committee we should be broad-minded enough to keep it on the rails. We should ask questions rather than make statements, except within a reasonable latitude, and I think we have had wide latitude in that regard.

Mr. FISHER: I want Mr. Smallwood to have his point here, because my experience has been very much as his was, and I want to see him take it up.

Mr. SMALLWOOD: I travel these trains and I would like to give a couple of examples and ask that he would investigate the situation. Last summer a couple of members of parliament tried to get reservations from Ottawa on the Super-Continental and could not get them. We investigated and found there were empty compartments out of Ottawa. We had to take the Canadian Pacific to get in.

On another occasion a family purchased a compartment and when they arrived at Winnipeg they were put out of it. It had already been sold in Winnipeg. I have heard that family say, "This is the last time I will ever ride Canadian National." These are just instances.

Mr. Gordon: I certainly regret if you found that case on the Canadian National; but you will have the same experience in any transport business—no matter whether bus, air lines or train. You will have, for example, the "Tom foolishness" on the part of human beings.

Item No. 2—it is also the case that this business of reservations is one of the headaches of transportation. People will ask for reservations on the telephone, and then do not show up; and nine times out of ten when we cancel reservations and sell them to somebody else the fellow turns up two minutes before train time and raises merry hell because he has not got any transportation.

All I am suggesting to you is, in the first place is that, we are no worse than anybody else. Secondly, when you say I do not know what is going on, I deny it. There have been intensive examinations of our whole reservation procedure, with the result that over the last twelve months we have done considerably, better than we did before, on these things we are talking about. I will say this in regard to the passenger business, I think there has been a definite improvement in that respect. We have embarked on training programs with individual ticket clerks, and, put them through courses on how to handle the public. We have had the Bell Telephone personnel in to examine our telephone answering techniques. We have had training schools to instruct our people, and we have instituted a number of new procedures. On the second point I would like to remove that blot from my escutcheon, because I know what is going on.

Mr. Brassard (*Lapointe*): Mr. Chairman, I realize that my question has reference to a particular area, but I wonder if Mr. Gordon would be so kind as to give us the operation of the Montreal-Chicoutimi run revenue-wise?

Mr. GORDON: I do not have the figure, but I would say offhand it is not good.

Mr. CREAGHAN: I have a couple of questions on the same subject.

The CHAIRMAN: Would you make them short? I was figuring we might rise at 12.30.

Mr. FISHER: Well, it is 12.30 now, let us rise.

The CHAIRMAN: Just before we rise, I think notices went out for 3.30. Would it be satisfactory to meet at 3.00 o'clock?

Mr. CREAGHAN: After the orders of the day or 3.30, whichever shall first occur.

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The CHAIRMAN: Very well. Mr. Gordon says he will be here at 3.00.

Mr. Fisher: If I am going to stay until the orders of the day are in and come back here and find you have gone past "passenger," I have some more questions.

Mr. Cathers: Mr. Chairman, I am not a member and I asked some questions. Have I permission to ask questions?

Mr. Fisher: He certainly has not. He got in here and expressed an antilabour sentiment. He is not on the committee.

The CHAIRMAN: We need somebody like that to make up for you, Mr. Fisher. We meet this afternoon.

## AFTERNOON MEETING

TUESDAY, May 5, 1959

The CHAIRMAN: Will you please come to order, gentlemen. Before we proceed, in order that notices may go out for the meeting tomorrow, and since there is a great shortage of rooms in which to meet, evidently. Mr. Plouffe, the clerk of the committee is trying to arrange for us to have this room in the morning. Is it your desire that we meet in the morning, and if so, at what time? Would nine o'clock be too early?

Mr. Broome: If we meet at nine o'clock we could get all through before 10.45.

Mr. Fisher: Is there any chance of adjourning to 11 o'clock? There is another special committee sitting at 9.30, in which a number of us are greatly interested.

The CHAIRMAN: What about our caucus at 11 o'clock.

Mr. Broome: We will have to sit tonight.

The CHAIRMAN: What is your pleasure gentlemen? Would you rather sit tonight than after 11 o'clock tomorrow morning?

Mr. Creaghan: Let us sit tonight and tomorrow morming between nine and eleven.

The CHAIRMAN: Is that satisfactory? Contrary, if any? Agreed.

Then we shall sit tonight and again tomorrow morning from nine to eleven, and tomorrow afternoon, following the orders of the day until evening, I presume. You do not want to sit on Wednesday night?

Mr. FISHER: No, leave us a few privileges.

Mr. Broome: We may have to, in order to clear up.

The CHAIRMAN: I do not know. Very well, we will sit then, and send notices out for eight o'clock to 9.45 tonight, and for nine to eleven tomorrow morning, and after the orders of the day until six o'clock tomorrow afternoon, but not tomorrow at night.

Mr. Broome: Unless it is necessary.

The CHAIRMAN: We can always change it. Now, if you are prepared to proceed, we were on the passenger heading when we adjourned for lunch.

May I suggest again that we take as little time of the committee as possible in making speeches which would indicate our desire to tell Mr. Gordon how to run the railroad. We are here to inquire from him how he is running it. I think our duty is to ask questions to find out, under our orders of reference, and to investigate the present situation rather than to go into fixed policy, or to tell the management how to run the railroad.

There is a certain amount of leeway, and I know that Mr. Gordon is very anxious to get a lot of advice; but I suggest for the purpose of making progress we try to confine it as much as possible to inquiries, rather than to giving them a lot of advice free gratis.

Mr. Fisher: May I ask a straight factual question to start with. I hope all my questions are of that kind. Did the railway make any progress last year in keeping passenger schedules on time? Last year you made the point that with the shortening of the time, it became more and more difficult to keep them up. Have you any indication which would point to your record of accomplishment in that particular regard?

Mr. Gordon: Yes, I have some information on that. The March to November season 1958, which is the summer season, showed that on time performance—was 84.1 per cent as against 77.8 per cent for the year before. For December to February, the winter season, 1956-57, the figures showed 43.3 per cent, and in the 1957-58 season the figures showed 78.2 per cent, which was a very substantial improvement in that season.

Of course I would point out that our winter performance is dependent very much on the weather. It is hard to make comparisons as to relative performance without qualifying it with the conditions of the weather during the

winter season.

Mr. Fisher: This past winter was a very bad one.

Mr. Gordon: Nevertheless our overall picture shows a substantial improvement.

The CHAIRMAN: Are there any other questions?

Mr. Fisher: Yes; I want to ask a question with regard to wrecks, derailments and things like that. I am not asking for specific examples or figures, but I have encountered concern along the railway that because of changes in the maintenance of way activities, and that sort of thing, there has been a substantial increase in this sort of accident. I wondered if you had any figures which would lay that ghost.

Mr. Gordon: Would you like to comment on the general question of the safety record, Mr. Dingle.

Mr. S. F. DINGLE (Vice president of operations, Canadian National Railways): I take it you are referring more or less to the broken rail situation?

Mr. FISHER: Yes.

Mr. DINGLE: Well, in a normal year—you may see this chart some time—we have something in the neighbourhood of 30,000 broken rails. But in 1958 we had 17 derailments because of broken rails, and that is all.

As to failures, they were detected either by visual means or by the Sperry car, or by audio. There has been no deterioration in that respect. Each year we have our share of difficulties, of course, with that type of accident. However, I think our record is very good when you consider that we have had only 17 broken rails which caused derailments out of over 30,000 broken rails in the year.

Mr. Fisher: There is no pattern of deterioration?

Mr. DINGLE: None whatsoever.

Mr. Gordon: I might add that I have before me a sheet showing our collision record. In the 1957 year our collisions of all classes were 171. In 1958 however they were reduced to 125. These collisions generally arose from breaking the rules, such as improper flagging, the violation of orders for meets and are the sort of hazards we find in the railroad business. But there has been year by year an improvement in that respect and I think the figures show that 1958 was substantially better than 1957.

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Mr. FISHER: Are there indications that where you have central traffic control that type of accident disappears?

Mr. Gordon: I will not say that they disappear, but nevertheless there is a very substantial improvement. The kind of accidents we have on central traffic control territory has always been a great puzzle to us. They usually are bad accidents when they do happen. We have not been able absolutely to determine the sort of human failure that causes them. It means this: in an accident which happens on central traffic control territory, the engineer has gone against a red light.

Mr. Fisher: You do not have any failure on the part of the actual dispatcher?

Mr. GORDON: No sir.

Mr. Fisher: It is not possibe at all?

Mr. Gordon: You have to keep in mind that under central traffic control the dispatcher cannot make a mistake. He cannot set up two trains against each other. It is impossible. So the only kind of accident that can happen in that respect is when the engineman moves contrary to the signal indication. Am I correct Mr. Dingle?

Mr. DINGLE: That is right.

Mr. Fisher: Have you any indication that the safety factor is part of the psychology of people who use the passenger service on the railway?

Mr. Gordon: Well, you are talking of the psychological state of the individual?

Mr. Fisher: Yes; is the safety factor of the railway or its reputed safety factor a deterrent or a help in attracting passengers?

Mr. GORDON: You are thinking now of the passenger end?

Mr. FISHER: Yes.

Mr. Gordon: Yes, indeed. Mr. Wright was just reminding me of a survey we made through our public relations department. We made quite a number of what we call motivational surveys and they have proven conclusively that quite a number of people will record their feeling that the safety of railway transportation is what encourages them to travel by rail. We have never, as a matter of policy, featured the point. Perhaps it is superstition, I do not know, but it is a tradition in the transportation business that any one type of transportation will not point a finger at the safety record of the other. It is not considered good ethics.

Mr. Fisher: I have brought this up because I have noticed some of your advertising would seem to play it up in so far as freight traffic is concerned.

Mr. Gordon: There is a subtlety in it, I hope.

Mr. DRYSDALE: When did you introduce the centralized traffic control?

Mr. Gordon: Early in the war years. It was early in the war years between Moncton and Halifax.

Mr. Drysdale: What is the difference between that and the block system? I believe the block system is used by the Canadian Pacific Railway mainly?

Mr. Gordon: Well, I will let Mr. Dingle deal with that.

Mr. DINGLE: They call it a permissive block and the signals are set by the train in a block, whereas with C.T.C. the signals are controlled by the train controller. This gives us much more flexibility in our train operation and is safer, in our opinion.

Mr. Drysdale: The block system is automatic, whereas the C.T.C. is non-intervention, shall we say?

Mr. DINGLE: Yes; the automatic black system is activated by the train as it runs.

Mr. CATHERS: Mr. Gordon, you mentioned earlier this deferred payment plan for passengers. Have you made any estimate of what that is going to cost the Canadian National Railways?

Mr. Gordon: It is too early yet about the acceptance of the plan. We cannot really tell. We have just introduced it and it will depend on the actual operation. We have got some ideas on the mechanics of it but I think we will have to wait for some experience to obtain more figures.

Mr. CATHERS: Do you think it was a good idea to introduce that, with your Scottish background?

Mr. Gordon: If I were to run the railway and just make my business judgments on the matter of personal prejudice, there are a lot of things I would not do. This is becoming a way of life in the community and if it will bring more business I am perfectly willing to swallow any qualms I may have. There is no cost to the railway, the banks take the loan risk. The agreement we have with the banks is that an application form is made out, sent in to the bank and the bank then makes the loan to the individual. They are responsible for the collection of it.

Mr. CATHERS: I am glad to hear that.

Mr. Gordon: I have seen to that; there is no doubt about that.

Mr. Fisher: May I make a motion that Mr. Cathers be allowed to ask questions, as he is not a member?

Mr. DRYSDALE: I will second that motion, in spite of my better judgment.

The Chairman: Moved by Mr. Fisher, seconded by Mr. Drysdale. What is your pleasure, that we allow Mr. Cathers to ask questions although he is not a member of the committee.

Motion agreed to.

The CHAIRMAN: Mr. Fisher, you had a question then?

Mr. Fisher: I do not know whether you are aware there have been several examples following wrecks, Mr. Gordon, where information has been sent to me. I have spoken of it to Mr. Kyle, who is vice-president, central region, and he said if this information ever came into the public domain there would be openings for libel suits. On wrecks such as the Kashabowie subdivision I was flooded with all sorts of horrendous tales. On the other hand many thing have been misrepresented. Is there any way that the railroad can move more quickly to get the correct explanation as to cause and the other factors involved in these wrecks or derailments, or whatever the cause may be in the area where they took place, and clamp down on them?

Mr. Gordon: I think we do the best we can. We do not always know, ourselves. We make the most meticulous examination of causes of accidents. For instance, the wreck we had between Ottawa and Montreal, we assumed to be a broken rail. The actual evidence we were able to secure was that there was a very marked change in the temperature over a period of two days. However, we could not examine that break, as we were not able to recover the pieces of the rail at that time because they were buried in deep snow. We could not tell by scientific analysis whether the rail had broken under that train or before that train had come to it. It is very hard to decide this but we make a very intensive examination of all causes of wrecks. The Board of Transport Commissioners also make a close examination. We do not like to jump to conclusions as to cause. If they are obvious,

then we will state it as quickly as we can; but this expression "broken rail" is a general expression and it is important to us what has caused the breakage. We cannot always tell that.

Mr. Chevrier: What is the relative number of percentage of accidents per miles travelled on the Canadian National Railways and how does that compare with American railways, for instance?

Mr. Gordon: Let me see, I should have that. The only figures I have here is in the period 1953 to 1957 per 100 million passenger miles we have statistics that show .014 passengers killed and 1.579 injured, which you see is a very, very low record indeed; and on the Canadian Pacific Railway for the same period per 100 million passenger miles their record is .03, slightly higher in the matter of killed, and 1.265 injured which compares with our figure of 1.57. So we are practically about the same.

I do not have immediately before me the record on the United States class 1 railways but speaking from memory—and I am reasonably sure I am

right—our record is noticeably better.

Mr. FISHER: You have not got the figures there for air?

Mr. Gordon: No, I do not have those before me.

Mr. Fraser: Mr. Chairman, Mr. Gordon mentioned that the Board of Transport Commissioners also investigated. Have they got technicians?

Mr. Gordon: Yes, indeed, and they keep a very close record of them. All accidents that involve a cost of \$750 or more are called reportable accidents. Now, you have to watch your definitions again. Just an ordinary mishap on that basis may be an accident. It is not a violation of the rules. Many things come along, such as sideswipes, or run through switches and many of these things have to be carefully reported to the Board of Transport Commissioners, who keep a strict check on them.

Mr. Chevrier: And is it not a regulation of the Board of Transport Commissioners that where a fatal accident takes place, all trains have to slow down for a period?

Mr. Gordon: Yes, sir, that has been our experience wherever there is a serious accident at a crossing there is a slow order put on at the point until the Board of Transport Commissioners has completed its investigation and has satisfied itself there is not an element of undue risk at that point.

The CHAIRMAN: Any other questions on passenger?

Mr. McPhillips: It seems to be generally conceded that they will not take a fireman off the passenger diesels. What is behind that; is that the safety factor or do they have some duties to perform?

Mr. Gordon: No, if I can just deal with that; you see, the point is that on any passenger train in operation we will always have two men on the cab. Now, in the passenger train the fireman was the logical second man to have, and we left him there for that purpose so that there are two men on the cab.

In the case of the freight and yard diesel, however, the second man did not need to be a fireman; he was more properly the head end brakeman, and that is where the dispute arose in regard to the diesel issue. It should be emphasized—and I am glad of this opportunity to emphasize if because I think there is still a widespread misapprehension—I would like to make it clear that in any case of locomotive operation—and I include the locomotive in road operation—there is never any case where there are not two men in the cab. In yard service there may be one man operating the unit, but he operates with hand signals from a crew. The crew may be three or four, depending on the circumstances; but it is only in the yard where we may have the one man and he is supported by a crew on the ground. There are always two men in the cab of every engine on the road. I would like Mr. Dingle to confirm that.

Mr. DINGLE: That is it exactly.

Mr. CROUSE: May I ask a question although I am not a member of this committee?

The CHAIRMAN: Agreed.

Mr. Fisher: Is it on the same line, because I wanted to follow this particular line?

Mr. Crouse: What line are you discussing at the moment?

Mr. FISHER: This question of firemen.

Mr. CROUSE: No, it is not.

Mr. Fisher: What about the helper who is on the diesels looking after the motive power aspect of it? That is, your diesel technician?

Mr. Gordon: I do not exactly identify what you mean. The locomotive engineer is in charge of the diesel.

Mr. Fisher: I do not know about the Canadian Pacific, but on the Canadian National there is a man in the units, when you have more than one unit. I do not know what his role is.

Mr. GORDON: That must be the head end brakeman, is that not right, Mr. Dingle?

Mr. DINGLE: It could be the fireman or engineer.

Mr. Gordon: Are you talking passenger service now?

Mr. FISHER: Yes.

Mr. Gordon: Well, the staff of a passenger train is the engineman, fireman on the cab, then we have trainmen on the passenger train, and the conductor; and that is your crew.

Mr. Creachan: Sometimes you see freights with three or four diesels in front of them. I understand just the front one has a crew in it?

Mr. GORDON: That is right.

Mr. CREAGHAN: The other three are operative?

Mr. Gordon: Yes, they are all synchronized with the first one and it is a matter of increasing the amount of power, that is all.

Mr. Creachan: In the case of a freight train where you say you are always going to have two if it is doing what you call road work, and if it has as many as three engines, is the fireman in that case a trained operator in any way; in other words, can he take over the engine in the case of emergency?

Mr. Gordon: As a matter of interest, in the early days of diesel operation there was probably some reason for having some technicians who could do some repair work on the road, in cases of breakdowns. With the development of the modern diesel locomotive, we do not want anybody to touch them. If it breaks down, leave it alone. We would rather send out and haul it back. It is a very, very expensive piece of machinery, and tinkering around with it on the road is liable to cost us a great deal of money. It is much cheaper to go down and get it and bring it into our shop.

Mr. CREAGHAN: I mean could he take over the operation of the train, not the maintenance of it?

Mr. DINGLE: In many cases, yes. Some of them are not engineers but firemen. In that case they are not necessarily, proficient.

Mr. Creaghan: Is there any trend to make them all more or less assume operation?

Mr. DINGLE: Their right of promotion is to engineer.

Mr. Gordon: Promotion under our agreement with the firemen is to an engineer. Now, if traffic declines to the point that we do not need the number of engineers who are available, then that engineer can step back into his fireman's classification so that in any given case you may very well have two qualified engineers in the cab. It depends on circumstances.

Mr. Creaghan: Is not that the actual goal eventually, to have a qualified assistant there in case of emergency?

Mr. Gordon: I am careful about these terms because they are jealously surveyed by our union representatives, so I do not want to be drawn into a hair-splitting definition. As a generalization and not entirely 100 per cent, the tendency would be along the lines you mention.

Mr. Drysdale: In that case Mr. Creaghan is thinking of, I have not been in a diesel cab so I have no knowledge of what the fireman would do. Is there not a dead-man control; supposing the engineer dropped dead, does the train automatically stop?

Mr. Gordon: That is what we have in mind, and we started on a program two years ago to install dead-man controls.

Mr. DINGLE: We have it on all passenger diesels and will on all freight diesels 1200 horsepower or more. When this firemen's case came in we started to put them on all road and switching power.

Mr. DRYSDALE: With respect to the apportioning of firemen, how does your apprenticeship go in the future? Do you just become a fireman first and then become an engineer?

Mr. Gordon: That is something for the future, and a point that was very widely discussed over the last week. As we stand, we have roughly 3,400 firemen in service and all those 3,400 firemen are entitled under the agreement to remain in service under existing conditions until death, promotion or pension. The normal promotion route will be to engineer. Some years from now when we pretty well run out of firemen we will start a training program for the purpose of qualifying engineers.

Mr. Drysdale: Actually, what you will be doing is you will have firemen, but semantically you will not have the nomenclature of firemen?

Mr. Gordon: Yes, now it is an emotional term rather than a strict one, because there are no real fireman's duties left.

Mr. Fisher: One of the recommendations of the conciliation board was that for the duration of the forthcoming agreement firemen will not be removed from passenger and freight diesels. Has that been written into the new agreement?

Mr. Gordon: Yes, sir.

Mr. FISHER: So it is quite possible that this matter of the firemen in passenger locomotives may be adjusted in the next agreement or you may have found a solution?

Mr. Gordon: It will be a matter of adjustment at that time.

Mr. Fisher: And these agreements are for three years?

Mr. Gordon: This particular agreement is for three years. That does not get away from the obligation which we have at the time and written into the agreement that the firemen now in service will continue in service subject to the present terms and conditions of service so that we have got to find a place for firemen now in our service; and they are entitled to book on to any class of service which happens to require a fireman.

Mr. Chown: As to the agreement with your firemen, is that on all fours with the agreement the Canadian Pacific made with their firemen?

Mr. Gordon: Yes, it is. If there are any differences at all, they will be of a very minor character. But in principle, they are exactly the same.

Mr. Fisher: May I ask another question in relation to passenger service? You have made a number of changes in where you keep your auxiliaries or your hooks in relation to wrecks, and that sort of thing?

Mr. GORDON: Yes.

Mr. Fisher: In respect of these changes in disposition, are you perfectly satisfied that there is no possibility of a late arrival or too late arrival of such facilities at the scene of a bad wreck?

Mr. Gordon: Well, that is the basis of our study, of course. Our whole object is to put all our "wrecking facilities" at the most convenient point, to get there in the fastest possible time. But again, that is an operating matter and I think Mr. Dingle could speak to it.

Mr. DINGLE: We try to place our auxiliaries, Mr. Fisher, at points most suited to the needs. You are probably referring to the Port Arthur auxiliary?

Mr. FISHER: Yes.

Mr. DINGLE: We have moved it to Neebing because we find 75 or 80 per cent of the time the need was west rather than east.

Mr. Fisher: What about the auxiliaries between, let us say, Winnipeg and Capreol? I understand you have fewer of them now on that stretch?

Mr. Dingle: No, I am not aware that we have fewer. I do not think there has been any change there, to my knowledge.

Mr. Gordon: It is exactly the same with the maritimes. To arrive at the main points of the line, we study all the changes in operation, the availability of diesels and so on in order to get this expensive equipment into place where we can get to the point of action fastest.

Mr. Fisher: Of course there has been a cutdown in the number of auxiliaries you are using?

Mr. DINGLE: I cannot recall that there is, Mr. Fisher. I should have to check on that, but I do not think there has been.

Mr. Gordon: I am certainly not aware of it.

Mr. CHEVRIER: To what extent have you dieselized on the system?

Mr. Gordon: I have the figure right here. I think it is shown in the report.

Mr. CREAGHAN: There is a section on it.

The CHAIRMAN: There is a section on dieselization.

Mr. CREAGHAN: On page 13.

The CHAIRMAN: I think we should deal with that when we come to it, Mr. Chevrier.

Mr. CHEVRIER: Fine, thank you.

The CHAIRMAN: Any other questions on passenger?

Mr. FISHER: In the first quarter of this year, have you an indication that passenger traffic is up from last year, Mr. Gordon?

Mr. Gordon: My recollection is that it is slightly up. The figures I have here are up to the end of April, and they show that the actual income from our passenger business is within half a million dollars of last year.

Mr. Crouse: This is a question on the passenger service. There have been some preliminary tests made by the C.N.R. along the south shore of Nova Scotia, between Halifax, Mahone Bay, Bridgewater, Liverpool and Shelburne in regard to the possibility of extending a rail line service to these areas. I am wondering if the President of the C.N.R. could advise as to the results of these tests and what plans, if any, have been made to inaugurate this service.

Mr. Gordon: We have been making tests, as you say, down through that area. I have the particulars here. Perhaps I had better deal with this generally. We now have five oil-electric and 27 Budd cars in revenue passenger service. I can spell these services out for you, if you wish. Do you want to know them? Is there one particular point in which you are interested?

Mr. CROUSE: One particular point.

The CHAIRMAN: Where was it?

Mr. CROUSE: From Halifax to Mahone Bay, Bridgewater, Liverpool and Shelburne, and return.

Mr. Gordon: We have not come to a conclusion about that yet. The report came to my desk about two or three weeks ago. We are doubtful that it will measure up; but we have not come to a decision yet.

The CHAIRMAN: Are there any other questions on the passenger aspect?

Mr. FISHER: You have not reopened consideration of putting a rail line in from Port Arthur to Hornepayne? I know you have a bus service.

Mr. Gordon: We have a bus service there. You mean the one going out from Longlac?

Mr. FISHER: Yes.

Mr. Gordon: We think that that bus service is a better thing, from our point of view, than the Budd car.

Mr. Chevrier: Going back to the question asked a moment ago: is the C.N.R. making a study of transportation problems in the Atlantic provinces?

Mr. Gordon: Did you have in mind the general question of the committee?

Mr. CHEVRIER: Yes.

Mr. Gordon: We are in collaboration with the Department of Transport: it is their committee. We have no member on the committee as such, but we have been involved in providing information and giving them assistance on call.

Mr. CHEVRIER: Is the committee active? Have you been making recommendations or suggestions?

Mr. Gordon: I could not say whether or not the committee is active, because we do not attend every meeting; we just deal with specific points when we are invited by the committee to give assistance. But if the minister were here, he could say, I presume, whether or not the committee is active.

Mr. Chevrier: Have you any knowledge as to whether any additional services along the lines that have been suggested—additional transportation services—are in mind for the maritime provinces, arising out of this study?

Mr. Gordon: I have no such knowledge. If you are including in that the question of the Newfoundland service—

Mr. CHEVRIER: Yes.

Mr. Gordon: —we have, of course, made recommendations in respect of certain ships there, if that is what you have in mind.

Mr. CHEVRIER: Indeed I have. Could you tell us what they are?

Mr. Gordon: Yes. There are four coastal ships that we felt should be added to Newfoundland, and they are now in the hands of the Department of Transport for consideration.

Mr. CHEVRIER: Are these ships being built by the Canadian National?

Mr. Gordon: We are not looking after that: it is the government, the Department of Transport, that is responsible for calling for tenders.

Mr. CHEVRIER: That is what I wanted to know.

Mr. SMITH (Simcoe North): Two of them are about to be constructed now, are they not?

Mr. GORDON: Two were delivered.

Mr. SMITH (Simcoe North): Two are under tender now?

Mr. GORDON: Yes.

Mr. Monteith: It was mentioned this morning that there was-

Mr. Gordon: Excuse me a moment. There might be an item here on which there has been misinformation. There were four ships that we did talk to the government about as being necessary for the Newfoundland service; but before that, two new ships were put in service about 1956.

Mr. CHEVRIER: That is on the coastal service?

Mr. Gordon: That is the "Nonia" and the "Bonavista". They went into coastal service. The four ships we have since recommended are in the hands of the Department of Transport, and we have provided one of our men to assist them in the specifications, and so on, of these four ships.

Mr. Chevrier: To what service are they to be assigned?

Mr. Gordon: They will be assigned as follows: There will be a new passenger and cargo vessel replacing the "Burin" in the Placentia Bay service. There will be two new passenger and cargo vessels replacing the "Clarenville" and the "Trepassey", and a new passenger and cargo ship to serve as a general utility vessel and standby on all coastal services.

We found, from experience, that in order to keep these ships in operation, it was wise to have one as a standby in case of damage, repairs and one thing and another. Those are the four ships I have made reference to.

Mr. Creaghan: While we are talking about boats, Mr. Chairman: is there any policy of the railway at the present time to increase the passenger service between New Brunswick and Prince Edward Island?

Mr. Gordon: I am sorry; I missed the first part of your question.

Mr. Creaghan: Is there any policy that you could mention today towards increasing the railway service by boat between New Brunswick and Prince Edward Island? The Prince Edward Island members are very concerned about it.

Mr. Gordon: Only in this respect, that there were discussions over the last few weeks in regard to improving the carrying capacity of the "Scotia II", and there is a program afoot now to put that ship in shape to take automobiles which it cannot do now.

Mr. CREAGHAN: In other words, it would supplement the existing three boats?

Mr. Gordon: It would add to the capacity of that ship.

Mr. CHEVRIER: Has the C.N.R. made any studies in connection with the construction of the causeway from the mainland?

Mr. Gordon: No, we have made no definite studies on that. I would certainly hope and expect that it would not be the C.N.R.'s job to build the causeway.

The CHAIRMAN: Are there any other questions, gentlemen?

Mr. Creaghan: Would you hope the proposed causeway would carry your trains as well as automobiles?

Mr. Gordon: That is a difficult question and requires a great deal of analysis. There are three alternatives that need to have very careful study. The building of a causeway with a rail access would add very, very substantially to the cost and would also contemplate, obviously, continuation of rail service on Prince Edward Island.

From a purely transportation point of view, it could well be—I am only outlining this; I am not stating it is my view—but these are the alternatives which should be considered—that a causeway built only for highway purposes would not only be cheaper, but if it were extended into a proper road system on the island, the island could have better transportation facilities without the railway. Or, thirdly, you might have a combination of both where you would have a causeway for the roadway only and a new type of ferry for the railway, quite different from the present ones. There are three choices to be examined.

Mr. CHEVRIER: How is the Canso causeway operating so far as the railway is concerned?

Mr. Gordon: Very well. It is just a line of railway and we have forgotten there was water there.

Mr. CHEVRIER: In the case of Prince Edward Island, of course, the distance is much greater. Do you not think it could be made to operate as efficiently if a railway line was laid on the causeway?

Mr. Gordon: From the point of view of the railway, if a causeway is feasible it would be possible to put a railway on it. We are not making the studies. The studies will have to be made on the basis of the cost and the economics involved. I have given three alternatives as I say. I am not setting myself up as a judge as to whether or not there might be other things. We are not making those studies.

Mr. CHEVRIER: May I ask a question about the railway in Newfoundland?

Mr. GORDON: Yes.

Mr. Chevrier: Has any study been made in respect of the changing of the railway from narrow to standard gauge?

Mr. Gordon: There is no detailed study at all on that. We have made a rough calculation as to what would be involved. Our opinion is it would involve a minimum of \$150 million. That rough calculation was made some time ago. It probably would be substantially higher today. It also involves the consideration that if a standard gauge railway were built there would have to be substantial changes, in my opinion, in the route of the line. The standard gauge could not tolerate the sharp curvature that now is there on narrow gauge railway.

Mr. Monteith (Verdun): This morning we were informed there were six private cars operating profitably. Is that right?

Mr. Gordon: There are six cars which are in revenue service for the purpose of special parties which are interested in cars of that type. Yes.

Mr. Monteith (Verdun): Is that profitable?

Mr. Gordon: I do not have the analysis in front of me. Certainly the tariff rates are quoted on the basis of making money out of them.

Mr. Monteith (Verdun): I understand there are six more private cars being built at Point St. Charles.

Mr. GORDON: Of the type you mentioned?

Mr. Monteith (Verdun): Yes.

Mr. Gordon: No. We have no revenue-producing cars of the type you mention in there.

Mr. Monteith (Verdun): I am informed the ones to which I am referring are private cars.

Mr. Gordon: These are not private cars in the sense they are owned by somebody. These are cars available to be rented by party groups, usually directors meetings and things of that kind.

Mr. Monteith (Verdun): Special cars?

Mr. Gordon: Yes. It is a case where a party rents a whole car and they have the service of the steward, and so on, for a party of sixteen or twenty persons.

Mr. Monteith (Verdun): Is it a fact there are six now being built?

Mr. Gordon: No, there are none being built now.

Mr. Monteith (Verdun): The information I have is that there are six bodies to be put on old carriage cars and they are being fitted at Point St. Charles.

Mr. Gordon: Certainly there are none for the purpose you mention. I do not know what you have in mind. It may be you are speaking of work cars and superintendents cars, and things of that kind.

Mr. Monteith (Verdun): The only information I have is that these six cars were to be delivered in February.

Mr. Gordon: From time to time we do provide cars for railway business purposes for the movement of general superintendents over the division. There may be some of those in production. Those may be what you have in mind. There are, however, none of the type you originally mentioned.

Mr. Horner (*Jasper-Edson*): I was going to ask if the use of the Railiner and Budd cars is one of the factors in respect of your revenue per passenger mile increasing?

Mr. Gordon: I do not think so. There have not been enough of them to make much difference. I gave the figures of 32 which are in operation. Some of them have only been in operation very recently. I do not think they would have an effect.

Mr. Broome: I would like to ask a very general question. In trying to run the railway as a paying operation, naturally there are certain lines which were productive at one time which, because of changing modes of transportation, are not productive any longer. Do you run into any difficulty, apart from the board of transport commissioners, junking obsolete lines or lines which no longer can come anywhere near paying their way? For instance, it might be trackage which would be taken up.

Mr. Gordon: Most certainly we do. I could say we run into difficulty about everything we do. If I can get away from that general reply, I should say it is a case that wherever there is a railway service which it is proposed should be abandoned we run into a very difficult situation. Often the objection is based on local pride, local prejudice and a fear that it is a reflection upon the community. We have to go through a very tedious process in that respect.

A few years ago we tried an experiment. At any of these points where we were proposing to abandon we sent three officials into the district to make a canvass of the various interests there in order to discover to what extent they were using the railway service and to what extent they intended to do so. We thought that by a little conditioning along that line we would have less opposition when we made our formal application. I am afraid it did not work. All it did was to accelerate the opposition.

Mr. CATHERS: Do you think in that regard that you have more difficulty than the C.P.R.

Mr. Gordon: That we have more?

Mr. CATHERS: Yes.

Mr. GORDON: Yes; very definitely, we do.

Mr. CATHERS: Whv.

Mr. Gordon: Because the C.N.R. is the C.N.R. and because this committee is sitting here. The C.P.R. does not have to appear before a committee.

Mr. CATHERS: It is because the C.N.R. is government-owned?

Mr. GORDON: Yes; that is the answer.

Mr. CATHERS: That is the answer I wanted.

Mr. Gordon: I am not speaking critically. It is perfectly understandable that anyone in the community feels he has a personal interest in the C.N.R. If he would follow through that interest to the extent of giving us all his business I would appreciate it more.

Mr. FISHER: I am not asking for them, but I wonder if you have figures which would indicate the number of revenue passengers you need, say between Montreal and Vancouver, to make the Super a paying proposition?

Mr. GORDON: I do not have them with me. They could be secured.

Mr. FISHER: I do not want them. However, you have that as a yardstick.

Mr. GORDON: Yes.

Mr. CREAGHAN: Are not your first-line passenger trains running pretty well at capacity in the winter-time? I am thinking of the Ocean Limited.

Mr. Gordon: In the winter the Ocean Limited does very well; but the Super-Continental does not do very well in the winter, as that is the off-season. The peak is in the summer tourist traffic in respect of the Super-Continental.

Mr. CREAGHAN: Perhaps the opposite applies to the Ocean Limited.

Mr. GORDON: I am glad to say the Ocean Limited is a popular train the year around.

Mr. CREAGHAN: Have you any figures with regard to the capacity of the Ocean Limited.

Mr. Gordon: We can get them. We carry on very careful examinations in order to make our operation as profitable as possible. We have examined the passenger business in general terms in order to see whether or not we could in fact maximize or at least improve our passenger carryings by improving inter-city travel. We still have studies going on and we are getting interesting information. As we go along we are finding that it is one thing or another. If we are to specialize in inter-city traffic, then we could not have the continuous Super-Continental service. The two things do not fit.

Mr. Creaghan: I remember that last year you said that you were going to try to concentrate on commuter service and inter-city service.

Mr. Gordon: Not commuter service, unless I was speaking of concentrating on getting rid of it.

Mr. CREAGHAN: My understanding of it is that last year you thought the long-haul service would go to the jet age and that you would be holding the inter-city service and commuter service. Could this inter-city service be interpreted as a service between Montreal and Halifax?

Mr. Gordon: Yes, or between Winnipeg and Regina or Montreal and Toronto.

Mr. Creaghan: I was concerned about that statement "inter-city", affecting long-haul inter-city movement—something under 500 miles?

Mr. GORDON: No, that is not what I had in mind.

The CHAIRMAN: Is the passenger section carried? If so, we will proceed to "express". When Mr. Carter left he said he would have one question to ask on passenger service. He wanted to be in the house for something else and I

told him, with the committee's removal, we would revert to "passenger" for his one question, provided you all understood it and you each did not have an additional question.

Mr. Fraser: I have a question on the subject of express. In the report here it says you pick up your revenue on packages less than 100 pounds; does the postal community service bother you any in connection with that?

Mr. Gordon: Yes, postal packages of that class are directly competitive with us.

Mr. Fraser: I understand the New York Central pulled out of the American express agreement owing to the fact they could not compete with the postal service.

Mr. GORDON: That is right.

Mr. Fraser: And it is affecting the railways here.

Mr. GORDON: Yes.

Mr. Fraser: Is there any remedy?

Mr. Gordon: Not unless you put the post office out of business.

Mr. Fraser: We do not want to do that.

Mr. Gordon: The curious fact is that we carry post office parcels anyway.

Mr. Fraser: But then their rates are cheaper than yours.

Mr. Gordon: Yes.

Mr. Fraser: What percentage cheaper are they?

Mr. Gordon: I do not recollect. It is marginal. It is not substantially cheaper on certain types of parcels.

Mr. FRASER: Yes, up to a special weight.

Mr. Gordon: Yes.

Mr. Fraser: Is it not 25 pounds?

Mr. Gordon: It is around there; I cannot remember exactly. You will find the rate differences are marginal and that the post office is more competitive in regard to certain types of packages.

Mr. Creaghan: But your charge on an express parcel includes delivery, if you have such a thing in the community concerned.

Mr. GORDON: Yes.

Mr. CREAGHAN: Whereby the post office have to deliver it and use you as a carrier.

Mr. Gordon: We carry it from station to station, but they make the delivery of their own parcels.

Mr. CREAGHAN: Your rates are comparable then?

Mr. Gordon: Competitive anyway.

The Chairman: Are there any other questions, gentlemen? If not, we will proceed to "communications".

Mr. Broome: I have one question in connection with communications. In regard to cables do you have an agreement with Western Union?

Mr. GORDON: Yes.

Mr. Broome: The C.P.R. operate through the Canadian Overseas Telecommunications Corporation?

Mr. GORDON: Yes.

Mr. Broome: Which is a government organization, plus participation by the C.N.R. and the C.P.R. How long does your agreement have to run with

Western Union? I ask you this because it would be more advantageous for you to send your cables over a Canadian corporation rather than through an American corporation.

Mr. GORDON: Yes and no.

Mr. Broome: If you want to cable all Canadian you cannot cable C.N.R.

Mr. Gordon: That is right. It is an involved question and I can only deal with it in a superficial way. We have had a long-standing agreement with Western Union. I have forgotten the date of expiry but I think it is around 1966. In any event, we receive benefits from it in respect of the direction of traffic between here and the United States; and the fact is we cannot have both at the same time under the general agreement. It is shown that we are better to carry on as we are than to attempt to break the agreement, even if we could. And, of course, we could not do that, we would be breaking an agreement.

Mr. CHEVRIER: What if the agreement came to an end?

Mr. Gordon: There is an opportunity then.

Mr. Chevrier: To enter into an agreement with the C.O.T.C.?

Mr. GORDON: Yes.

Mr. CHEVRIER: When does the agreement come to an end?

Mr. Gordon: I think it is 1966, but I am speaking from memory.

Mr. Chevrier: Is it not a fact Mr. Minister that you are contemplating the addition of several more cables across the Atlantic which will bring the number up to thirty-six?

Mr. HEES: Offhand I do not know the exact number.

Mr. Chevrier: Following up this question, would not that be an enticement to the Canadian National Railways, if there are more telephone cables installed in this circuit from Newfoundland to the United Kingdom?

Mr. Gordon: Not necessarily. I think it would be more advantageous for the committee and myself if I were to prepare a statement between now and tomorrow morning in relation to this matter; it is very complicated.

Mr. CHEVRIER: Yes, and it is important.

Mr. Gordon: I will be glad to prepare a brief statement and give it to you in the morning.

Mr. Broome: I would like to have your statement because a corporation like the C.N.R. should be tied in with another government corporation like the C.O.T.C.

Mr. FISHER: Have you had any negotiations or dealing with a group which, I believe, is going under the name of Narconn, who are interested in putting a relay service across the North Atlantic by long-range microwave beaming?

Mr. Gordon: I have not. Our communications may have had, but they have not yet reported it to me.

Mr. Fisher: Mr. Minister, have you had any discussions in connection with this particular group who have had this long-range plan? It concerns a television beam plus a number of—

Mr. HEES: They have been in touch with the department but nothing very definite has been worked out.

Mr. Fisher: They have not made any proposals?

Mr. HEES: No.

Mr. SMITH (Simcoe North): Paragraph 20 deals with the extension of the microwave system; how extensive is the C.N.R. microwave system?

Mr. Gordon: At the present time the C.N.R. and the C.P.R.—and you will understand in connection with microwave the C.P.R. and C.N.R. are in joint account in most places—have in operation the following microwave systems: Toronto—Hamilton-Wingham-Kitchener-London, which is engineered and maintained by the C. N. R.; London-Windsor, engineered and maintained by the C.P.R.; Montreal-Sherbrooke-Three Rivers, engineered and maintained by C.P.R.; Quebec-Jonquiere-Romouski, engineered and maintained by the C.N.R. The C.P.R. are presently engineering a microwave network from Rimouski to Mount Carleton, which will be maintained by the C.N.R. We are now working on a quotation with the C.B.C. for the provision of a television service from New Carlisle to Moncton.

Mr. SMITH (Simcoe North): They are not used exclusively for television work.

Mr. Gordon: No. There is one other item. The C.N.R. is also completing a microwave system from Sydney, Nova Scotia to St. John's Newfoundland for television purposes, to be followed within a few months of its inception with general communications. In covering the point you are mentioning, I should say that when we install these microwave facilities we get as a by-product a means whereby we can enlarge our general communications.

Mr. SMITH (Simcoe North): That gives you a reason for being in the business.

Mr. Gordon: Yes. There is a very large—I do not know whether I should say this or not; I am troubled about some of this because they are on the classified list and I am not supposed to discuss them. However, I will make a general statement. We have been working with the Washington authorities in connection with another microwave extension of some size. It is on the classified list.

Mr. SMITH (Simcoe North): My question was meant to see whether it was exclusive for television work or whether it fitted into the general pattern.

Mr. Gordon: It gave us a very useful opportunity to obtain a by-product development of the general communications business.

Mr. Chevrier: What revenue is derived from the lease or operation of the microwave system?

Mr. Gordon: We make a definite quotation to the C.B.C. for a particular broadcast or operation of the facilities, but in addition to what we obtain from the C.B.C. for their particular purposes—maybe television or maybe radio—we then have an enlargement of our general communications business.

I would have to take each specific point to see what the revenue was, but in general, we quote the C.B.C. on a "knock-down basis", with the general idea that our bids are near cost as possible, and it depends on the enlargement of other activities as to how much our profit margin is.

The CHAIRMAN: Are there any other questions?

Mr. Horner (Jasper-Edson): Have you any microwave facilities in western Canada?

Mr. Gordon: Not yet. They are in the process of being developed.

Mr. Horner (Jasper-Edson): Is that classified?

Mr. Gordon: That is one of the items I had in mind. It is classified with the United States at the moment. It is a pretty wide open secret though, and I do not think I am giving anything away.

When that goes through it will give us a by-product, again, where we can enlarge our general communications.

Mr. Fisher: What is the situation at the present time with regard to a repeater station at Fort William, Mr. Gordon?

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Mr. Gordon: Is that the subject upon which we were in communication with you, Mr. Fisher?

Mr. FISHER: That is the one.

Mr. Gordon: The situation is exactly as I described it before.

Mr. FISHER: At what stage is the construction, or your preliminaries to construction?

Mr. Gordon: I do not know, and I am not up to date on that myself. I know it is going ahead in the routine way, but I have forgotten the phase which it has reached. However, there should be nothing holding it up.

Mr. FISHER: You would not say in connection with this that your whole planning program was dictated by the Bell Telephone Company?

Mr. Gordon: It was dictated entirely by our own finances and our own efforts to reduce costs, and to minimize the loss of profits.

Mr. Fisher: You realize there are such things as inter-city rivalries at the lakehead?

Mr. GORDON: Yes, I have observed that.

Mr. FISHER: You are absolutely positive on this particular point, that the move of these facilities from Port Arthur to Fort William will result in substantial savings?

Mr. Gordon: Absolutely. I would say in a general way that we are directly and positively in competition with the Bell Telephone wherever we meet them, and we have no arrangement of any kind with them. The arrangements made at the lakehead for our own facilities are dictated entirely by our own selfish interests.

Mr. Greaghan: In the case of hotels, you make a statement in your report—

Mr. GORDON: We are not dealing with that.

Mr. Greaghan: I am on the subject of communications. In the case of hotels you say you have a net income of so much. Under communications, it is set up much like hotels. There you have had an increase of 25 per cent in your revenue. Can you say whether or not you had a profit from your communications department?

Mr. Gordon: That is one of the main things we are trying to sort out ourselves. It is not set up on the basis of hotels as such, and Mr. Toole is now in charge of an extensive examination which is being carried out. We are trying to establish a basis where we can state exactly what our results are. There is an indication of a profit over-all, but I am not satisfied we have accurate information on that as yet.

Mr. CREAGHAN: That is a policy you are trying to develop?

Mr. GORDON: Yes, it is.

Mr. Toole: It is a question of separating joint costs, where your communications are serving both rail and commercial services. You have to make some selection, and then you can find out what comes under the two headings.

Mr. CREAGHAN: You have to charge the company so much?

Mr. GORDON: The railroad.

Mr. Toole: We are in the process of trying to arrive at maintenance costs so we can have a more realistic picture of the results of operations.

Mr. Creaghan: Can you tell the committee whether you made a profit or a loss in the express business? There is no statement to show whether or not you had a loss.

Mr. Toole: This comes in much the same area. In both these items we have an apparent profit. Both of these items are in the process of separation, and although our accounting is in accordance with the Board of Transport Commissioners, it does not bring it out.

Mr. CREAGHAN: The day may come when your communications may be making a large profit, or the management of the railway may not be sure of the fact, and the result may be that outside industry will come in and take away some of the business.

Mr. Gordon: The communication business has grown enormously over the past few years. We are not satisfied with the actual bookkeeping results, and that is why we are having Mr. Toole undertake a breakdown, so we can see what the results are.

Mr. Creaghan: It may be a very interesting result to see, because it would be nice to know whether you are making money, where you are making it and where you are losing it.

Mr. Fisher: I wonder if the minister could make any comment on point 22 under communications?

Mr. HEES: What kind of statement? What kind of statement would you like other than the very clear statement contained in that paragraph?

Mr. FISHER: What does it mean?

Mr. CHEVRIER: What field does that cover?

Mr. FISHER: What is the cost? Are you satisfied with the services?

Mr. HEES: I cannot give you the cost, but we are very satisfied with the service.

Mr. CHEVRIER: Since when has it been in operation?

Mr. Gordon: I have a note on it, Mr. Minister, and perhaps if I read that-

Mr. HEES: Yes, that may be of assistance.

Mr. Gordon: The situation here is that the Canadian Pacific and ourselves provide telephone circuits between air traffic control centres at the major airports in Canada with some extension to radar sites. Some of these circuits terminate in a telephone hand set, and others in push-button equipment to enable two circuits to be connected together for an extended call.

The provision of facilities was secured by the railways on the basis of the lowest quotation for a firm period of five years from February 1958, and, thereafter, from year to year.

The quotation runs from 1958, and that is when the service went into operation.

I have figures of cost to the Canadian National, and we have the revenue, but since this operation is between the C.P.R., ourselves and air traffic control centres, I do not think I should go on with this kind of detail.

Mr. Chevrier: Could I ask you a question in regard to 17? Yhat prompted you to purchase the Yukon Telephone Company Limited when, not so many years ago, I think the C.N.R. and/or the department—and I am not too sure about that—got rid of this telephone and telegraph service in the province of British Columbia to the B.C. Company?

Mr. Gordon: That was the division of services, you will remember. That government telephone service in B.C. was divided between the C.N.R. and the province of British Columbia. They took a portion of it naturally, for internal lines. But we did salvage a portion of that service and that came under the Northwest communications System. This is how I recall the situation.

Mr. Chevrier: They took the telephone and you kept the telegraph?

Mr. Gordon: Yes, I think that is the general basis.

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Mr. Chevrier: That is because it was unprofitable, I presume?

Mr. Gordon: We took it on because it was unprofitable?

Mr. Chevrier: No, you got rid of it. My recollection is that a portion of it was operated by the department and a portion by the Canadian National Railways. I may be mistaken, but my recollection is that those services were sold.

Mr. Gordon: No the situation was that the Northwest Communications System was owned by the Department of Transport, and we were the oporators. The other government system to which wou refer was owned by the department.

Mr. CHEVRIER: Is that the telephone?

Mr. Gordon: Yes. It was decided to get rid of it, and it was then split up between the B.C. government and ourselves. We each took our portion of it.

Mr. Chevrier: You were not interested in the telephone side of it at all.

Mr. Gordon: I am not absolutely certain about that. I think there was a portion where we did take the telephone service too.

Mr. CHEVRIER: My point is this: do you think-

Mr. Gordon: We had been after this Yukon telephone company as a natural extension of our services for some years, but we had not been able to make a deal at a price which we thought was reasonable. However we finally got to the point with the individual who was concerned where we got down to a reasonable price and we negotiated the deal. I may say that the cost to the Canadian National Railways was \$625,000, and that the assets of the company included a 400 line automatic telephone exchange, a building with office equipment and accommodation for the staff, extensive outside plants, some maintenance vehicles and storage buildings in Whitehorse, a 30 line manual switch board, and a building to hold the line maintenance vehicles at Mayo which is 200 miles north of Whitehorse. The exchange in that area gives us control of all that business in the region.

Mr. DRYSDALE: Last year about the same time and place an hon. member asked whether or not the Canadian National communications was a profitable part of the Canadian National Railways operation and Mr. Gordon gave this answer:

Yes, it is included in with the operations. Broadly speaking this is a profitable operation. In fact, I go further and say here that on our most recent analysis all the operations of the Canadian National Railways are profitable except railway operations.

Has that situation changed?

Mr. GORDON: No, that statement still stands.

Mr. DRYSDALE: Thank you.

The CHAIRMAN: Are there any other questions? If not, let us proceed to operating expenses. Operating expenses fell to \$700 million in 1958, 4.7 per cent below the 1957 level of \$734.6 million.

Mr. Chevrier: May I ask a question under operating expenses which has to do with the movement of empty freight cars. I think last year it was indicated that about one half of the cars of the system moved empty. I wonder what the position is in 1958 and whether any decrease in the movement of empty freight cars has been effected. I refer now not only to the movement of empty cars to Churchill, but also to Vancouver.

Mr. Gordon: If you will turn to page 37 you will see first of all the statistical position. These are car miles, and in the table below, empty freight cars in terms of car miles.

Mr. Chevrier: Yes. There were 625,000,000 empty freight car miles. Am I looking at the right line?

Mr. Gordon: The freight service shows that for empty freight cars we had 625,143,146 car miles; and under passenger service you will see another item which is a relatively small one which totals 171,597.

Mr. CHEVRIER: My point is this: if you look at the figures for 1957-58, they are about one half loaded freight cars.

Mr. Gordon: Yes, roughly one half of the loaded car miles.

Mr. Chevrier: Is there any way in which the railway can reduce this empty car movement? Or do most cars go loaded one way always, and come back the other way unloaded?

Mr. Gordon: Not always. There is a great movement in handling the grain crop where, generally speaking, we have to move the car empty across to get the grain loaded. In other words on this movement we do not have as many loads going from east to west as we do coming from west to east. That is about the right statement.

Mr. Chevrier: I suppose the movement to Churchill is the greatest in that respect?

Mr. Gordon: Pretty much a one way movement, yes sir.

The CHAIRMAN: Are there any other questions on communications?

Mr. Fisher: We are on operating expenses, Mr. Chairman. The average number of employees last year dropped by approximately 11,500.

Mr. GORDON: Yes.

Mr. Fisher: Can you give us any indication of how much of that figure is a real drop in the working force, and how much of it may be taken care of by lay-offs or temporary lack of work? This is something that is of the greatest concern to the people in connection with the railroad. I mean this wearing away of the labour force.

Mr. Gordon: I shall take this figure for the Canadian lines which I believe is the one in which you are most interested. In the Canadian lines the drop is roughly 10,647, and the balance is in our other lines in the United States. We estimate in round figures that we can attribute 3,800 due to decline in traffic, 4,000 due to technological changes, and 1,400 that we credit to improved supervision and organization of work methods; also about 1,400 which are not identified for a specific cause, but which represent among other things a more rigorous staff control. In other words, there has been a tightening up all through our employment picture in an endeavour to bring our work force in to relation with our traffic position.

Mr. Fisher: Could you also give us the figure of retirements, or normal retirements in the year, which would indicate whether that factor comes in, because I think it is related.

Mr. Gordon: I have that figure, if you will just wait for a moment. I am sorry to delay you, but if I do not have it myself, it takes time. There were 25,054 at the end of 1957, and 26,166 in 1958. If I check under 1957 as compared with 1958, the increase in the number of pensioners shown is 1,112, but that does not give you an exact figure because some have died. It is closer to a 2,000 figure.—I would say a round figure would be about 2,000.

Mr. FISHER: The next question I hesitate to ask. How many people did you hire in 1958?

Mr. Gordon: About 7,500. I should state that approximately 105,000 people applied for jobs and we took into our employ, I think, about 7,500. I have it here.

The CHAIRMAN: Would that not come under the next item, compensation to employees?

Mr. Fisher: Well, it is the same heading.

Mr. Gordon: I have it here now. The employees added to our staff from employment offices numbered 4,865; and there were 105,369 applicants considered through 1958 in our employment offices.

Mr. Fisher: That would indicate that you are a popular employer.

Mr. GORDON: It would indicate that we are a very good employer.

Mr. Fisher: Coming back now to these figures of the drop of the attrition or whatever you want to call it, 4,000 of these jobs were, let us say, done away with by technical change, that is, they became redundant?

Mr. GORDON: Yes.

Mr. Fisher: Now, what about those 4,000 people, if you can think of them in terms of persons and the opportunities that were opened up to them by retraining for other jobs?

Mr. Gordon: That opens up a very large subject. But we have a very intensive retraining program which we may as well deal with, and I will give the highlights.

Mr. Fisher: Is there anything you can put on the record of the committee?

Mr. Gordon: Yes I can. First of all, I wish to say this, that the company makes every effort to minimize the effects of the technological changes, mechanization or automation on employees and we have instituted various retraining programs for the benefit of the personnel involved.

Starting with the training of steam locomotive engine men in the handling of diesel locomotives. This commenced in 1951. Up to the end of 1958, a total of 3,487 enginemen who are still in service, have passed qualifying tests. I am only talking of those remaining still in service. There would be more than that if I counted those who have since passed out of the service. Out of that total, there were approximately 300 qualified in the year 1958 alone.

In the training of shop mechanics previously assigned to steam locomotive maintenance to handle diesel locomotive maintenance, we have conducted, commencing in 1952, regular classes which are presently held at the Moncton shops and Moncton roundhouse, Campbellton, St. John's, Newfoundland, Halifax, Saint John, New Brunswick, Sydney, Edmunston and South Devon. That is in the maritimes. There are also classes at Point St. Charles, Toronto, Fort Erie, Hamilton, Sarnia, Cochrane, Limoilou, Joffre, Belleville, Stratford roundhouse, Garneau, Chauvigny, London, Senneterre, Allandale, Turcot, Capreol, Hornepayne, Mimico, Niagara Falls, Windsor, Longue Pointe, Sudbury, Palmerston, Nakina and Cote de Liesse. Then, further west, Neebing, Port Arthur, Transcona, and Calder.

The summary of the enrolment up to the end of 1958 was 2,856.

In addition to that, we have training of maintenance of way employees in the operation and maintenance of newly introduced mechanized equipment to qualify them as machine operators, to place them in a higher wage earning category. The training of these employees commenced in 1954 and is conducted on what we call an "on-the-job" basis, except on the western region, where classes are held at Winnipeg. Up to December, 1958, 1,729 employees have been trained in those duties.

I can go on and give you many others. But I will cover them in a generalized fashion.

In the training of clerical employees: in the operation of mechanical and electronic equipment we have a program, having in mind as we make changes in equipment in our own system, we do retrain our own employees and very seldom do we have to go out of the organization for them.

Then, we have training in certain types of communications employees and this commenced more than 25 years ago and has advanced over the years. As an example, in 1958 a major change in communications procedure resulted in

the installation of reperforator switching in Montreal, affecting 132 employees. Of this number 35 were retrained in the new skills required and either retained their former rates or were upgraded. Forty-two automatic operators were relocated in other cities, 8 clerks were absorbed elsewhere in the railway organization and 22 routing aids were placed in clerical positions. Only 25 employees out of the total of 132 were laid off, subject, of course, to recall and all of these had less than two years' service. In this particular situation due to the introduction of new machines and techniques, 35 new positions were created that required retraining, including 8 supervisory and 15 new technical positions.

We have a great many other types of training programs and we do it as far as we can on an "on-the-job" basis. But perhaps it would be of interest to give you that information on personnel who become redundant as a result of new equipment or technological change. We do our best, first of all, to place them in other jobs within our organization. But there is a major qualification in that case because our efforts in those respects are severely limited by the craft seniority provisions in our wage agreements. We have had a number of discussions with our union friends but we find ourselves pretty well at an end because we cannot transfer between crafts. That has been a question of intensive discussion between ourselves and labour organizations. We have had very little success in that respect.

Again I hasten to add, I am not speaking critically but factually, because there are good reasons from the standpoint of the union organizations in not transferring between trade groups, which would have a very upsetting effect on the application of seniority provisions. Therefore, transfers are limited by point and craft seniority provisions.

We have also quite a number of other training programs of more senior personnel,—for instance, our engineering program where we take on young engineers and train them in the operating and research departments. We have training programs for employees in our passenger and freight traffic maintenance of way and B and B departments. We have supervisory training within our B and B and MP and CE departments. Regular courses are held for development of craft skills, and a systematic development of the freight traffic representatives.

Several years ago we established a staff training course which was of six-weeks duration at the university, at Lennoxville, Quebec, during the summer season. We bring in young men with management potential and subject them to specific training courses in administration and management development. I think our general record in regard to training courses and providing opportunities is recognized on the North American continent as one of the best.

Mr. Fisher: It may be recognized, but the point that bothers me is that there does not seem to be enough known about it.

Mr. Gordon: Well, I can assure you it is known to the individuals concerned.

Mr. Fisher: This is just a point I do not wish to take issue on. This goes back to the just complaints I have received from firemen and people dislocated at divisional points that they do not know of any opportunities for retraining, they do not hear about them. I am speaking of maintenance of way people and the running trades people. I would like to know something about opportunities that may be opening up, with new types of changes you are making and how much opportunity there is for these people in the redundant classification to work into the new field where there will not be trade grouping, or at least we would expect there may not be trade groupings at the present time.

Mr. Gordon: Well, of the 3,487 enginemen I indicated on December 1958, only 156 or about 5 per cent are not qualified to work on one or more of the respective makes or classes of diesel locomotives. That is as near to a 100 per cent record as you can get.

I think there is a point here I will explore for a moment. It should be realized that the organization of the Canadian National Railways as such operates in relation to its working forces through a very widespread labour organization that represents every particular trade. I think as an example which will cover the point you have in mind, I had prepared for me the other day the organization of the Ottawa division. We took it just as an example, but it is typical of the organization that goes right through the country. In the Ottawa division the Brotherhood of Railroad Trainmen, represents conductors, baggagemen, brakemen, yardmasters, yard foremen, yard helpers and switchtenders, there are 220 employees and they have a local chairman in Ottawa who is in constant daily touch with our superintendent's department. If he does not get satisfaction there he goes on up the hierarchy, to the vice-president of operations if necessary. The Brotherhood of Locomotive Engineers represents locomotive engineers and has 56 employees and again a local chairman.

The Brotherhood of Locomotive Firemen and Enginemen, representing locomotive firemen, helpers and hostlers, and also has 56 men and a local chairman.

The Order of Railroad Telegraphers, representing train despatchers, agents, agent operators, operators, levermen and assistants, has 93 members and a local chairman.

The Canadian Brotherhood of Railway, Transport and General Workers, representing clerks and other classes of employees, labourers freight shed employees, truck drivers, motormen and garage men in the department of road transport, clerks-porters, motormen and express messengers in the express department have a total of 293 in Ottawa, and they have three different local chairmen covering the branches in this division.

There is the Brotherhood of Maintenance of Way Employees, which represents section foremen, sectionmen, extra gang la bourers, carpenters, painters, bricklayers, pump repairers, and there are 394 of those in Ottawa with two local chairmen.

There is the Brotherhood of Railway Signalmen, representing signal maintainers, assistant signal maintainers and signal helpers. They have only six employees but have also a chairman.

There is the International Association of Machinists, representing machinists and machinist helpers, with seven employees and a chairman.

There is the International Brotherhood of Boilermakers, Shipbuilders, Blacksmiths, Forgers and Helpers, which represents boilermakers, blacksmiths and helpers, of which there is only one employee and a chairman.

There is the International Brotherhood of Electrical Workers, representing electricians, of which there are eight employees and a chairman in Ottawa.

The Brotherhood of Railway Carmen, representing carmen, have 85 employees in Ottawa and a chairman.

There is the United Association of Journeymen and Apprentices of the plumbing and pipe-fitting industry, who represent plumbers and pipefitters, having four employees and a chairman.

In connection with all matters that affect the labour organizations, arising out of mechanization or technological changes, they are fully discussed with local representatives of the labourers or the trademen involved. They are fully informed when we make any particular decision.

At that time if there is an opportunity for transfer and if these considerations I have mentioned in regard to seniority do not prevent it, any adjustments possible in the local division are worked out at the time of discussion at the local point, and if the plan is feasible, it is adopted.

The reference you made, that there is abroad in the minds of some of our people the thought that there is a lack of planning this is not so; but we cannot have it both ways. If we plan at all we must experiment, we must test, we must analyze, and we are not ready to make our decisions until we have done that.

When we come out of that planning and testing and discussing and making examples, or trying to analyze that, because it is extremely important to be able to answer the question with directness and certainty, that cannot be avoided. We have found from experience that it is far better for us to go ahead with our planning until we have got to the point of being able to make a definite decision; and when we have our plan clear in our minds of the impact on the particular employee, at that point we call in the labour representative and supervisory staffs and try to work out that point.

For example, in your own area, the northern Ontario district, our dieselization program is complete. The impact generally that is going to take place in that area has happened; it has occurred.

Take, for instance, our Point St. Charles shops in Montreal, the largest steam shop in the service. There it went completely out of commission as a steam shop several years ago, and not one single word was heard about it because it just worked out in the natural course as we managed to bring out the diesel operation and work out the different procedures with our labour representative. My suggestion is that there is a very adequate system, a very developed system, indeed, whereby individual employees are taken care of by the men who are appointed by them for that purpose.

The union representative is a competent, knowledgeable fellow; he is well informed on the detail and thoroughly qualified to represent the interests of those men. We have found from experience that is the best way to deal with it.

Mr. Fisher: Well, just in this regard I might put on the record a resolution which was forwarded to me by the local chairman at one divisional point. I would ask that you forego his name, but here is the resolution—

Mr. Gordon: Mr. Chairman, I do not like to be difficult, but I do not like anonymous documents.

The CHAIRMAN: I think if you are going to put it in you should mention the name.

Mr. FISHER: All right, it is Mr. D. C. Fraleigh, local chairman and legislative representative, Brotherhood of Locomotive Firemen and Enginemen, Lodge 893, Box 372, Hornepayne, Ontario.

Whereas: It is deemed that the present operational policy of the Canadian National Railways is detrimental to its employees and the public at large and creating dissention and hardship, due to their utter disregard for adequate safety precautions and to the dislocation of employees with many years of faithful service.

And the resolution goes on: be it resolved to ask for a royal commission. That is not the only one. I have one from Sioux Lookout, one from Nakina, one from the chairman of the locals there, and the answer appears to me to be that the cooperation or liaison in our particular region is not working out.

Mr. GORDON: I can say in that respect, because of the suggestions along that line that you have made in the House of Commons, our vice-president of the central region, accompanied by a senior officer, made a special trip to examine the circumstances that you mentioned. In particular he interviewed one of the men who had made statements along that line.

As a result of that, the individual in question completely withdrew his charges and apologized for them as being non-factual. We invited him to prove his statement and he was not able to do so.

It is human nature, of course, that you are going to get extravagant resolutions passed, although I wonder why it is that the resolutions are not sent to the president of the railway.

Mr. Fisher: Well, I think one of the facts there is, of course, probably because the gentlemen are at the same time employees of the railway.

Mr. Gordon: But they are representatives of the employees. It is their duty to send it in. They are appointed by the union.

Mr. Broome: I resent that inference, Mr. Chairman, and I think it should be withdrawn.

The CHAIRMAN: What do you mean?

Mr. Broome: The inference made by Mr. Fisher that they are afraid to communicate with the railway because they are afraid there will be reprisals taken. We all know the unions on the railroad are the strongest in the country and they have strict rules governing their operation. I resent the reflection made by Mr. Fisher.

Mr. Fisher: I will not withdraw that in any way, shape or form. I am not here looking for a quarrel, but that is the situation and I have to make this as a statement.

The CHAIRMAN: It is your opinion?

Mr. Fisher: No; I went into Hornepayne after Mr. Kyle and Mr. Bowra had been in there and talked to the gentleman they interviewed. While he did admit certain exaggerations there was no doubt in my mind, the way it was expressed to me and other people, that one of the reasons he was prepared to withdraw was because he was worried about his job.

Mr. Gordon: He couldn't be more wrong. Of course, we are always exposed to that allegation, but as a general statement, no labour representative has any fear at all about talking to management. Management can be reached by the union almost any day. Mr. Dingle has been in close touch with operations. He has also been a practical railroader, although I have been told I am not. Nevertheless, Mr. Dingle has grown up in the railway. He has been in practically every position in the operating department and I would like him to state quite freely, without any domination or fear of me—and I can assure him he has none—if you believe, Mr. Dingle, in all your experience if you have ever known any labour representative having the slightest fear or hesitancy to tell you or me where we get off at?

Mr. DINGLE: None whatever, sir.

Mr. Fisher: I have a copy of the letter that Mr. Dingle sent to the federal member for Kenora here. It was published in the Sioux Lookout paper and I might say right after this letter was published I had a letter from one of the local chairman there saying this was not good enough as an answer, because it did not spell out clearly enough what the future role was going to be for the railroaders of Sioux Lookout.

Mr. Hees: Might I ask Mr. Fisher a question here? Have you at any time ever known any railwayman who has had his job threatened or taken away, or in any way been intimidated by any official of the railway? You talk as though these men are in fear and trembling of their jobs.

Mr. FISHER: This is what they told me.

Mr. Hees: Have you anything to back it up? You say you have gone into this quite thoroughly. I think this is important. If that is true, then there is something wrong with the management of the railway, or if it is not true—and I do not think it is—then it should be cleared up.

Mr. Broome: And, further, may I add Mr. Fisher should have investigated this before he came along.

Mr. HEES: Have you any knowledge, from your investigations and dealings with men on the railway, that there is any foundation for saying that any one of them has been in fear of losing his job?

Mr. FISHER: Yes.

Mr. HEEs: Who was the man, and what was the case?

Mr. Gordon: I can give you examples, Mr. Minister. I can produce, and I am willing to produce, letters—subject to the ones who asked me not to publish their names—in the last firemen's case from individual firemen who told me they are in fear and trembling of their union leaders.

I have had the most pleading letters from members of that individual organization asking me to allow them to find some way whereby they could vote, instead of being under the domination of those leaders. I can produce those, if necessary.

Mr. Broome: Where they could vote secretly?

Mr. Gordon: Yes; and that is the only occasion on which I have known of men exhibiting any fear in the railway.

Mr. FISHER: We are getting away from the point.

The Chairman: You have never really got to it yet. I think Mr. Broome's point is reasonably well taken.

Mr. Smith (Simcoe North): Is it not the fact that the only accommodation some of these people want to make in regard to technological advances is that their jobs be continued in the present state, and they themselves will not make any adjustment? I am not only speaking in regard to the railroads. I have talked to employees in many different industries, and in the railroad, having regard to the changes in Allandale.

It seems that there is an attitude sometimes—particularly among the more senior employees—that they do not want to make any adjustment whatever of their own personal jobs, and they do not want, particularly, to be retrained.

Mr. Gordon: I would like to make myself clear on this. I would not like the impression to go abroad that I am in any way unsympathetic in this regard. When we have a major technological change, various people have to adjust themselves to it. Change is very seldom comfortable; it is a difficult operation, and we quite appreciate that. My only point is that, as management, we have been as considerate as management could possibly be, all things considered.

But that does not get away from the fact that there will be individuals who find that their way of life has changed. They have to adjust themselves to circumstances and, naturally, some are going to be worried; some are going to express themselves as dissatisfied. They cannot help it. But I have found from experience that when change is inevitable, the men who adjust themselves to it are usually happier in the long run than keeping on crying for things that have gone. It is no use crying for the past; it has gone. You might as well say we should have the horse and buggy back, or the hand-looms for manufacturing textiles. I am sure many people have been dissatisfied over the years as a result of changes.

These men can adjust themselves, in view of all the opportunities given to them by us. We do the best we can. Goodness knows, it is not 100 per cent.

But I do assure you, Mr. Fisher—I am not criticizing you for bringing this matter up at all—that when you suggest that these men are going about in fear of management, I deny that, and I would be most upset if that were true.

Mr. Fisher: I did not say I necessarily believe them, but this is what I am told. I have four divisional points in the C.N.R., and it is not only individuals, but communities, who are concerned. My suggestion to Mr. Kyle was that he go up and do a public relations job in these communities. I am speaking of communities such as Sioux Lookout and Hornepayne. As a Member of Parliament, personally I am sick and tired of getting this kind of repetition.

Mr. Gordon: I will tell you why you get it. You get it because you listen to it. Let me tell you my experience, in reverse. When I go around, I suppose the answer would be that nobody tells the boss: I have the same difficulty as you, in reverse.

I have walked around Hornepayne and talked with individuals. I have sat down at lunch with them and walked along the rails with them all through those districts. I have ploughed along in mud just for the satisfaction of seeing what it felt like. It is not comfortable, I know; but I did it.

I have talked with these men, and what do I find? I have asked a fellow, "How do you like the diesels as compared with the old steamer?" The answer was, "Goodness, sir; I ate smoke for 30 years, and I am very glad I do not have to do it anymore. It is the best thing that ever happened". In the western region, the roadmasters, men who have spent their lives building the railway, have said, "Well, sir, we have a railroad. Ten years ago we had mud squishing out through the tires; but today we have a railroad".

They are proud of the fact they are building a railway. It is ballasted, tied; it has 100 pound rail, widened cuts, and everything else. It is a railway!

There are two or three kinds of morale. There is the morale of the men who cannot help but be affected if they are going to have a change. Then, take the president: he cannot help but be affected when he looks at a \$51 million deficit. Believe me, it hurts my morale as well. But there are other kinds of morale. There is the pride of accomplishment; and certainly the pride of accomplishment in the C.N.R., as an organization, is pretty high.

Some hon. members: Hear, hear.

Mr. Fisher: Have you any suggestions that would improve the specific situations of these particular communities in so far as their understanding of the C.N.R.'s problem is concerned?

Mr. Gordon: I think this general matter of communities is always open to improvement. I do not say we have done a perfect job. We have tried. If you have any other instances where you feel an injustice has been done, I would be happy to hear from you. I like to know about these things.

The reason I made the earlier statement about the labour organizations is this. The best way for management and labour to get along together is to leave them alone, in terms of the official dealings with the properly appointed labour organizer who has been appointed by the men for the purpose of representing them.

Inevitably, when third parties come in—and I do not say this offensively; I mean it factually—and begin to be recognized, or endeavour to be recognized as representatives, in relations with management, the thing just gets too fouled up; there is no question about it. If it goes through the regular channels, we both know what we are doing.

Mr. Fisher: In effect, what you are saying is that M.P.'s should keep their noses out of the matters such as this?

Mr. Gordon: No, I am not saying that exactly; but I am saying the ordinary relationships with management are better arranged through the machinery that is set up for the purpose. Local M.P.'s can perform a valuable service in keeping us informed. If you see specific things in your district that are not as they should be, certainly I would like to hear about them. There will be cases when we will be wrong. I do not claim perfection. But I do think our standard of performance in this respect is pretty good.

I am not talking from a prejudiced view of the C.N.R., I am talking with some knowledge of other industries and the sort of thing they do. I have some knowledge of the United States railways and what they do and, believe me, the C.N.R. is a much more considerate employer than any one of those.

We have a very generous pension fund; we have provisions for rehabilitation of men; we have committees sitting on that all the time. I am just saying, in a general way, that in my considered judgment, the C.N.R. is the most considerate employer of labour in Canada. And I would like to debate that with some of these people you mentioned who are making these extravagant resolutions.

I suggest, Mr. Fisher, that that resolution which you read is damned entirely by the language it uses.

Mr. FISHER: I myself was not enchanted with it.

Mr. GORDON: Thank you.

The CHAIRMAN: Nobody else seemed to have been either.

Mr. Drysdale: I am perhaps a little different to Mr. Fisher. I am a little bit nosey. I would be interested to know how your vice-presidents have been appointed and how many have been appointed in the last ten years.

Mr. Gordon: Mostly they have been appointed by merit. They have come up through the organization. In some instances we have brought members in from outside the organization because of special qualifications.

Mr. DRYSDALE: How many have been brought in from outside?

Mr. Gordon: Let us look at the report and I will run over it now with you. Take the page in the front of the report.

The first is Donald Gordon, who came in from outside the railway—and you have heard of that—in January, 1950, a date which is engraved in my heart, let me tell you.

Mr. N. J. MacMillan is a C.N.R. employee who came up through the legal department and is now our executive vice-president.

Mr. S. F. Dingle has made a long career of railroading and is now the vice-president in charge of operations.

Mr. M. A. Metcalf has been a member of the Canadian National Railways since boyhood and is now vice-president of our traffic department.

Mr. E. A. Bromley is vice-president of purchases and stores and has also made a life-time career of railroading.

Dr. O. M. Solandt has been brought in from outside. I am very glad we have been able to persuade him to come in. He is vice-president in charge of Research and Development. He came in because we are embarked on many scientific and research jobs for which he is particularly well qualified. We are, indeed, happy to have him.

Mr. W. T. Wilson is vice-president of personnel. He came in shortly after I did at my invitation to assist in organizing the personnel department, a department which was not then in existence. When I entered the Railway in 1950 we had nothing which might be called a modern staff there and therefore this is a brand new department. Mr. Wilson came in as an assistant around 1950 and is now vice-president of that department.

Mr. H. C. Friel also came up through the legal department and has had a long term in that department. He is vice-president in charge of law.

Mr. D. I. Grant is also a life-time employee of the railway. He is vice-president of associated services, which do not report directly through any other vice-president. We have an organizational procedure, where every item of business in the railway reports through a vice-president to me. As much as possible direct contact is kept away from me, which is not always successful.

Mr. R. H. Tarr is secretary of the board. He came in around 1952 as assistant secretary when the foreign exchange control board wound up. He is there because of special qualifications in legal and secretarial work.

Mr. J. L. Toole came in in 1954. There was a special situation in his case. Before Mr. Toole we had Mr. R. D. Armstrong who resigned the other day to become vice-president of Chrysler Corporation. I did not explore his reasons, but I am sure they were able to pay him considerably more than the limited salary which the C.N.R. offers. Mr. Toole is now the vice-president of accounting and finance. He reminds me he works for the love of it. Again we had a situation in our Accounting and Finance department when I entered the railway in 1950. At that time practically all of the top-ranking men in the accounting and finance department were due to reach retirement age all about the same time. The first half dozen were all within a matter of a year from retirement. We had a very serious problem in that department.

In addition, we looked around for special skills, having in mind the advent of new processes and mechanization of accounting generally. That is a very highly skilled occupation and we had no skill of that kind in the railway. We have been adding to our staff a limited number of what might be called specialists in that particular field and wherever employees could be retrained, they

have been retrained.

Mr. W. H. Kyle is vice-president of the central region and is a life-long member of the C.N.R.

Mr. D. V. Gonder is vice-president of the Atlantic region and is also a life-long member of the C.N.R.

Mr. J. R. McMillan is vice-president of the western region and is a lifelong member of the C.N.R.

Mr. W. R. Wright is director of public relations. He joined us in the course of the last five years. Again, as Mr. Fisher has been pointing out, the railway does not necessarily produce good public relations. Therefore, we thought we would go outside in that department.

Dr. K. E. Dowd has also a long record of employment in the C.N.R. He is the chief medical officer.

Mr. Drysdale: Thank you. As you probably have gathered, I was interested in this from the morale standpoint because there have been certain allegations made in this regard. I am very glad to have that cleared up.

May I, Mr. Chairman, follow on in respect of another aspect. I have read this very excellent magazine.

Mr. Gordon: Give Mr. W. R. Wright a credit on that.

Mr. Drysdale: I was quite interested in the January issue under the heading, "The President Reports on the C.N.R. Organization Plan Under Study." In that particular report you mentioned that the organizational structure which was adopted goes back to 1923 following the traditional pattern for railways. Could you briefly outline, if it is possible, what you say is the traditional form of organization, because in the article you proceed to make certain suggestions.

Mr. Gordon: All these things really are the reason I am still with the C.N.R. I am trying to get them worked out and I feel it is a duty. The genesis of this stems back to when the C.N.R. was organized in 1923. At that

time, Sir Henry Thornton took over. He had three problems. He solved the organizational problem by patterning the organization on the Pennsylvania railway. There was also the problem of amalgamation in bringing together the various railways. Sir Henry Thornton did not finish the job from the standpoint of organization. He left the railway before his plans were completed. The organization has remained unchanged.

Mr. Dryspale: Could I just catch you. Is the Pennsylvania railway pattern decentralization?

Mr. Gordon: Two years ago the Pennsylvania railway tackled reorganization along somewhat the same lines we are exploring. I am not satisfied they are right, but they did try to tackle the problem from the standpoint of getting away from a centralized organization into a decentralized organization, which would try to combine the operating, traffic and other departments in the form of local areas.

We are examining our organizational structure on this assumption;—since 1923 there have been so many technological changes, so much improvement in communication, and so many other refinements in addition to heavy capital expenditures, it would seem unlikely that the organization which was right in 1923 is right in 1959. We are very carefully exploring all these features.

We have made no decision to advance until we know the result of our explorations which will determine what would best fit in Canada. The Pennsylvania railway and the New York Central went through a form of reorganization and they went completely different ways. The Pennsylvania went to decentralization and the New York Central seemed to become more centralized. I am not satisfied that decentralization is necessarily the whole answer. There is a form of decentralization which can take place and it is gradually taking place by amendments in our supervisory requirements. I am afraid it will be some time before we can determine what is the best form of organization.

Mr. Drysdale: The difficulty I had with the article is that you mentioned that you had a consultant firm to clarify departmental responsibilities and authority at headquarters. Then you pointed out you thought it was obvious that the solution of our organization problems revolves to an important extent around the question of decentralization of authority and responsibility.

Mr. GORDON: Yes.

Mr. DRYSDALE: Further down you say:

I have become convinced that the organization structure of the system should be decentralized to a considerable extent on a geographical—as distinct from a departmental—basis. This means that regional offices should become much more autonomous and self-contained. . . .

Mr. GORDON: Yes.

Mr. DRYSDALE: Then you set out five detailed studies and at the conclusion you say:

In every case these studies will be directed by an official of the department or departments concerned.

Then a little further on you say:

I expect it will be desirable to obtain assistance in connection with some of these studies from the outside firm of consultants. . . . .

The difficulty I have is in connection with your method of approach. First of all, I wonder as a matter of curiosity who the firm of consultants are, and would not they be capable of doing the over-all planning of all the departments. It seems to me rather difficult if you say to a man who is head of his own department: reorganize your department.

Mr. Gordon: No. But that is an excellent point. You are experiencing the same thoughts as I did myself. In the C.N.R. the job of looking at reorganization is too big for any one firm of consultants to tackle. All they can do is become advisers. If we were to ask a firm of consultants to become responsible for the reorganizational work necessary, and all it entails, they could not do anything else; the task is too big. Instead we worked out a means whereby the consultants, in a sense, directed our efforts by advising what studies could best be made. We found very early that these studies would have to be made by practical men who understood the operation of the railroad. Any outside consultant we could think of, other than the one who assisted the Pennsylvania railroad—and we did not want to bring them in—would first have to be thoroughly acquainted with railroading. Railroading has to be in your bones before you can understand all the processes that lead to the type of organization we have in mind.

We had the vice president of each department select the man thought to have best knowledge of his department. These men have been divorced from all other duties and have been asked to evolve feasible organizational structures. We have tried out different organizations and procedures in various areas. We are trying to eliminate the "bugs".

Mr. Drysdale: There will be no change in the total number of persons employed so far as needs are concerned. This is not a combination of a reorganization and efficiency survey.

Mr. Gordon: No, it is not meant to be an "efficiency" survey. The purpose is to try to evolve the most effective type of organization. My own views, from my own experience, is that there is far too great a degree of centralization in the C.N.R. It will tell you one of the reasons for this. One of the reasons is this committee. The president of the C.N.R. is obliged to arrive here and to give every detail about the railway. I am telling you that it is bad organization. In the first place no one man should know all the details about a railway and if he does, he has not a good organization.

Mr. Drysdale: I wondered about that. I was wondering whether we could have the advantage of hearing from some of the others in regard to some of these questions.

Mr. Gordon: I think it might be possible when we get it set up. At the present time it is not the kind of organization that lends itself to this. Everything comes back to headquarters. I am trying to define the structure you may see, but I do so with some hesitation because I notice phrases like "area management" have already been picked up. We have not decided on areas at all, but let us assume that concept. It may be possible to divide this country into areas and then into regions. You might have four or five men who would be fully responsible. One would be able to deal with everything in western Canada; another one would deal with everything in Ontario, and so on, and I would sit on the sidelines and chuckle!

Mr. DRYSDALE: The system would be somewhat the same as that which the C.P.R. has at present.

Mr. Gordon: I do not know. I have tried to understand the C.P.R. system and I think they are somewhere in between. I think they are more decentralized than we are.

Mr. Drysdale: I have one more question. Page 39 covers your 25-year synoptical history of the Canadian National Railways. From 1950, on, there is a considerable fluctuation in the average number of employees. For example, comparing 1951 with 1950 there is an increase of 8,261; comparing 1952 in relation to 1951 the increase is 6,689, and comparing 1957 in relation to 1956,

the figure is minus 2,019 and comparing 1958 with 1957 the figure is minus 11,534. What are the average number of employees? What type of computation do you use?

Mr. Gordon: It is a mid-month statistical count based on our payroll. I could not give you a count for each day. We take it on the fifteenth of each month.

Mr. DRYSDALE: And average it over the twelve months?

Mr. Gordon: Yes, we take the twelve months total and average it.

Mr. CREAGHAN: Is that the same formula you have used for 25 years?

Mr. GORDON: Yes.

Mr. DRYSDALE: Is there any explanation for this fluctuation?

Mr. Gordon: Yes, one major reason is the advent of the forty-hour week. It came in 1951 and the results are shown in there. There was a very large rise in the number of employees in relation to traffic. The fluctuation in the traffic also has a definite effect on the number of employees. Then came dieselization. It got going in 1952 and has had a definite impact on it. Of course, in the railroad business, when you are trying to compare any figures you have to consider the pattern of traffic, not only the fluctuation, but the pattern or "mix" of traffic. One year you may have a heavy wheat movement and the next year we may not. You also experience a difference in regard to the seasons.

Mr. Drysdale: The increase from 1934 to 1950 has been relatively stable; yet in comparing the figures of 1955 with 1954 there is a decrease of 2,807. There is then an increase in 1956. From 1956 to 1957 there was a decrease of 2,019, and last year there was a drop of 11,534 compared with the year before.

Mr. Gordon: You have to take it year by year in order to get the answers. However, I have already given the answers. It was largely due to traffic and technological changes. But the factor of the forty-hour week has distorted the figures in the period 1952-53-54 because it was not a sudden increase; it was an adjustment increase. We had to educate ourselves to a forty-hour week.

Mr. DRYSDALE: Is the 1958 decrease attributable to dieselization?

Mr. Gordon: I gave the figures a moment ago. On the whole, taking the figures for the Canadian lines, which are most readily analyzable, the reduction was 10,600. Thirty-eight hundred was attributable to a decline in traffic, 4,000 by technological change, largely dieselization, 1,400 by improved supervision, organization, and work methods. Incidentally, I might point out that Dr. Solandt is beginning to make headway in work studies and methods of operation.

Then 1,400 which are not specifically identified, but they represent, I would say, a more rigorous staff control; we have been cutting down on the actual number of personnel required to operate this railway in light of our very serious deficit.

Mr. Chown: Following up a question asked by Mr. Drysdale. You mentioned you brought in outside consultants for the purpose of reorganization only.

I wonder if you have at any time considered in the past, or for the future, bringing in outside consultants for the purpose of eliminating inefficiency or for the purpose of improving on your general business and accounting methods?

Mr. Gordon: We feel our research and development department under Dr. Solandt is aimed in the general direction. There are occasions when he will bring in outside consultants to do a specific job, when he feels they can be of assistance.

One good example is the yard in Toronto; we brought in the firm of DeLeuw, Cather & Company as outside consultants to check our own conclusions. Therefore we have that as a general policy, where we may feel it will be of assistance.

The CHAIRMAN: Are there any further questions?

Mr. Fisher: I would like to ask Mr. Dingle if he can explain, more or less in capsule form, the shifts that have taken place and which are concentrating control of the northern divisions at Capreol.

Mr. DINGLE: That is another test area referred to by Mr. Gordon. We are amalgamating divisions on a test basis.

With the change of operation brought about by dieselization, specific engine runs, and other improvements in operation, we find that some of our divisions are far too small for existing management. We find that we can manage much better and more economically because of the conditions within the enlarged area.

Mr. Fisher: What about the trend of the shifts towards using train crews for more than one subdivision?

The CHAIRMAN: The run-through.

Mr. DINGLE: That is another example of an improvement in operation.

Mr. FISHER: Is that an indication of what you are doing out of Toronto to Capreol,—that is, coming right across the country?

Mr. DINGLE: It may be. At the present time it is not general by any means. We have done it on passenger trains for years but not on freight trains until lately. That means that the engine crews and cabooses go through.

Mr. FISHER: When this was introduced did you negotiate with the brotherhood in this particular case?

Mr. DINGLE: Yes, and we did the same thing between Montreal and Toronto.

Mr. FISHER: Have you carried on any negotiations with the front-end brotherhood?

Mr. DINGLE: All organizations have been consulted, Mr. Fisher.

Mr. FISHER: Have you any plans now, or in the immediate future, to approach not only end crews but also front-end crews on the run?

Mr. DINGLE: No, that has not been done. I do not know if there is anything in play at the present time to effect that. It may come.

Mr. Gordon: I know you are interested in this, Mr. Fisher, and it is along the same line. And that is centralized traffic control.

In our budget this year we have an item for the expansion of our centralized traffic control; there are sub-divisions that are due to be put under centralized traffic control. The operators' positions will be abolished or will be unnecessary, and the number displayed vary from sub-division to sub-division. However, when we eliminate operators in those sub-divisions we are to add signal maintenance forces and supervisory forces that will offset, I would say, roughly 50 per cent of the operators' positions that are discontinued.

At the present time we are short of operators, so that in the affected subdivisions it is a question of timing. We expect we will absorb the operators made surplus, by transfer to other divisions, if they are willing to go. That is the sort of thing we will try to work out. Apropos of Mr. Dingle's remarks, it is just as well to realize when we talk about changes in divisions that we are now seeing the impact of dieselization technique on the supervisory forces. We have been reproached in the past because it has been said that dieselization always seemed to touch the working man. That is not so; but it took time before the supervisory forces were affected because they were required until the end of the program. The effect of complete dieselization had to be seen before we could decide what revision of supervisory staff would be possible.

Mr. FISHER: Have you any figures that indicate this?

Mr. Gordon: Not yet, because we are just starting it. It is not possible to deal with your supervisory staff until you have completely dieselized the particular division. Do you follow that?

Mr. FISHER: Yes.

Mr. Gordon: As long as we had a mixture of steam and diesel we could not get the supervision sorted out, because we had to retain an organization which looked after both processes. But with complete dieselization we can concentrate on the problem of supervisory requirements.

Mr. Fisher: In other words, you have the example of the movement in connection with Hornepayne.

Mr. Gordon: That is an example, and we can only do that when we are through with the N.O.D.

Mr. Fisher: What is the dispatchers' position with regard to the change? I am thinking of the Capreol case.

Mr. Gordon: The dispatcher is re-trained, and he is the fellow concerned with the C.T.C.

Mr. FISHER: There is no general likelihood the dispatchers are going to become redundant?

Mr. Gordon: Not if they are capable of picking up the operation of C.T.C.—and it is a relatively simple operation. Therefore, there is no reason at all why he should be made redundant. We have not found an instance where we have not been able to train a dispatcher in a very short time on the C.T.C.

The CHAIRMAN: Are there any further questions?

Mr. Fisher: I cannot stay away from what is the key question in so far as the railroads I have encountered, are concerned; and that is the policy or plan in so far as the train crews are concerned when you reach the stage of complete dieselization and complete centralization of traffic control on different sections of the line. What about the potential reduction in the size of the train crew force at that time?

Mr. Gordon: We have that matter in play, and we did make an extensive study at the time of the firemen's case. There has been an examination of what might be called the ideal crew on various types of trains. We have that very much in mind.

Changes in that respect may depend on other types of technological change, there are other things which will improve our operations such as radio telephone in the cabs, and things of that kind.

Mind you, if I were to go further I might predict the day when trains could run without crews, that is, there would be complete automation on certain types of trains.

Mr. FISHER: That is a long way off.

Mr. Gordon: There is an experiment now going on in a northern Quebec line; but with specific types af traffic it would not be done.

Mr. Fisher: This is a question on car shops and car repair back shops. You have been centralizing that. I do not know whether "centralization" is the right word to use there, but there have been many shifts in that particular regard. Are most of those completed?

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Mr. GORDON: Yes, I have a statement here which shows that fairly well.

As we now stand there are only ten back shops for car repairs. They do repairs requiring over 50 man-hours of work. Generally speaking, the other points where work is done on cars are repair tracks or coach yards.

The back shops are set up so that each one has certain specialities, although any car could be repaired at any back shop.

For instance, refrigerator car repairs on the western region are concentrated at Transcona. The shops at St. John's, Calder and Port Mann are much smaller than the other Canadian back shops.

The car repair back shops now in existence are as follows: Atlantic region, Moncton and St. John's Nfld.; Central region, Montreal and London Western region, Transcona, Fort Rouge, Calder and Port Mann; the Grand Trunk Western, Port Huron; and the C.V., St. Albans. Those are the major car repairs shops at present.

Now the car repair points other than back shops are as follows: There are 14 of them in the Atlantic region; 25 on the Central region, as well as 16 smaller points which are for inspection and the servicing of cars; and there are 33 on the Western region plus three smaller points. If you would like me to detail them, I would be glad to put them on the record.

Mr. FISHER: No, I would like to know what changes are in prospect in the immediate future in this regard. Of course my interest is in the Central and Western region.

Mr. Gordon: We cannot be precise about it yet because we have to work out the effect, for example, of steel wheels. The use of steel wheels will reduce the maintenance work at the repair points, but we need experience in that respect before we can be precise.

All mechanization and methods of doing work other than by hand tools will have the inevitable effect of a down turn in the number of employees, but the employees who are then left are likely to be higher paid. We are away past the day when workmen will tolerate working under conditions where they do not have the best of equipment. They will not work any more unless they have the very last word in equipment.

The effect of all these changes is that the men who survive in the service will be very skilled with the machines and will earn more money. They will be higher paid, but we will reduce the number of individuals that will be in the railway service.

Mr. Fisher: Will this process, in this particular field, have an effect on the traditional divisional points?

Mr. GORDON: Yes, I would say so. That would be a generalization.

Mr. Fisher: Bad order cars would tend not to be repaired at divisional points but rather to be shipped through to more central points?

Mr. Gordon: I would not want to accept that exactly. It would depend on the area. As Mr. Dingle reminds me, when we are faced with cars that require running repairs, we have to do them as expeditiously as possible; so we will have running repair points all across the system which will continue to function, and we shall learn from experience in that respect how many we need to have.

It will also have a great deal to do with the traffic. Our policy is that when a car is bad ordered on the road, we get rid of it as fast as we can so as not to hold up the train. We get it to the nearest point for repairs. If it requires a type of repair that cannot be given at such a point, then we will get it to the nearest shop. Our policy is to get it out of the way as soon as possible.

Mr. Fisher: Will most of your changes take place among your repairmen and in connection with your repair force?

Mr. Gordon: I think I have a figure on maintenance of way. Did I not give it to you before?

Mr. FISHER: No.

Mr. Gordon: I have a comparison table here, Mr. Fisher, that shows in general classifications the employment levels over the last five years.

Mr. FISHER: Could you table that?

Mr. Gordon: I will be glad to table that. I will give you an example with maintenance of way and structures. In 1954 we were employing 20,376 and in 1958 it was 20,322. There is very little difference in that particular item but this is a table that shows a breakdown into general, equipment, transportation (train), transportation (non-train), and other classifications, as prescribed by D.B.S. If that would be of use to you I will table the figures.

(See appendix.)

Mr. Fisher: There has been a switch away from the stationary maintenance of way into moving maintenance with more advanced equipment, has there not, and they move around the system and you can bring the area up to a high level for a number of years?

Mr. GORDON: Yes. I had a note of that very thing.

The Chairman: Well, gentlemen, we are not making very much progress and it is a quarter to six; quitting time. So we will meet again at eight o'clock.

Mr. Broome: Would it not save time if a lot of this information was just put on to the record?

The Chairman: I do not think we need a lot of detail. We are not trying, as I said before, to learn how to run a railroad: we are trying to learn what has been done during the year.

Mr. Fisher: I would like to make it clear, Mr. Chairman, the Canadian National Railways is the most important employer in my whole constituency and the related constituencies and I am not asking any special favours; but if one wants information this is the place to have the right to ask it.

The Chairman: That is right, but we have other members here who have very important divisions.

Mr. Fisher: If they want to ask questions, come on in. This idea of being bulldozed through these particular annual reports—

The Chairman: You are not being bulldozed. You spent nearly a half hour earlier, and we have other members of the committee besides yourself.

Mr. Chevrier: I think, Mr. Chairman, if we had proceeded in the usual way in which we did last year we would probably be much farther advanced and that was reading out the report by the president, and then going back to discuss each item. We have been quite a considerable time today, and we have not advanced nearly as far as we did last year. I think perhaps it is due to that in part.

Mr. DRYSDALE: Maybe we went too fast last year.

Mr. CHEVRIER: Well, that is for the committee to decide.

Mr. DRYSDALE: I think, Mr. Chairman, to avoid this kind of argument we should adjourn now.

Mr. CHEVRIER: Yes.

## **EVENING MEETING**

TUESDAY, May 5, 1959.

The Chairman: Order, gentlemen. I see a quorum. Now we can proceed. We are on operating expenses.

Mr. Chevrier: Before the minister leaves, there are one or two things we were discussing earlier. May I be allowed to ask a question or two? I inquired about a study which I hoped was being undertaken concerning transportation facilities in the Atlantic provinces. Mr. Gordon said his understanding was that there was a committee under the jurisdiction of the Department of Transport. I wonder if the minister would care to elaborate on what has been done by that committee towards the betterment of transportation facilities in the maritime provinces?

Mr. George Hees (Minister of Transport): They have undertaken a study. It is a pretty big one. They are still very much at it. The study has not been completed yet.

Mr. CHEVRIER: Could you tell us who the members of the committee are?

Mr. HEES: Not offhand, no.

Mr. Chevrier: The committee has been in existence now for about two years. I think we had that at the hearings last year. Can you not give us an idea?

Mr. HEES: George Scott is a member of the committee. I was speaking to him the other day. I spoke about it in the committee last week when I said that Mr. Baldwin of the Department of Transport was a member, and so is George Scott.

Mr. Chevrier: That was the inter-departmental committee, and that is another matter.

Mr. HEES: No, it is the same committee.

Mr. FISHER: Was it set up by order in council?

Mr. HEES: I do not think so, no.

Mr. CHEVRIER: Could you give us some idea of what proposals or representations have been submitted, and how far these studies have gone?

Mr. HEES: They have not submitted any proposals to me, not yet so far.

Mr. CHEVRIER: Are meetings being held from time to time?

Mr. HEES: Yes.

Mr. FISHER: Is it the same committee that would be handling the Pine Point railway problem?

Mr. HEES: No.

Mr. Chevrier: No. This is purely for the Atlantic provinces. I hope you will do better tonight when you appear on Press Conference than you have done on this one.

Mr. Broome: In regard to the two new ships being built for Newfoundland, I understand that one of the existing ships is named Bonavista, and I wonder if one of the new ones is to be named Twillingate?

Mr. Chevrier: That is government policy to be announced at a later date. The Chairman: You are on operating expenses. Try to stick to it. Do not go too far off. I am not concerned about the minister, but I am concerned about getting this committee through.

Mr. FISHER: I wish you would go along with him.

Mr. CHEVRIER: Perhaps you would like the president to go along too.

The Chairman: I have a good substitute here in the person of Mr. Tasse, the vice chairman of this committee. If I have to leave he can carry on.

Mr. Fisher: I wanted to continue with what we were talking about before adjournment. You were going to file these figures, Mr. Gordon.

Mr. Gordon: You were asking me about the general approach to our maintenance of way, and what has been accomplished in that connection. I was about to say in closing that we have embarked on quite a number of changes in our method of approach to maintenance of way. These methods are designed to bring in what might be called a blitz campaign. We have a program of cycling maintenance of way in particular areas, doing heavy work with the idea that it will last for four or five years. That is one of the things we have done. That is particularly suitable for use with mechanized tools which cost a good deal of money. They can be adapted to do this kind of program much better than could the hand tool proposition.

Another feature is that our B and B force is not permanently assigned to a particular subdivision. We have arranged that these gangs can be moved from one subdivision to another in accordance with the work required. So they may not be working in the same part of a division on a particular date as compared with a previous year. Therefore that invalidates comparisons of the working force on a given date with respect to a given subdivision.

Mr. Fisher: Is it possible for maintenance of way people to be transferred? Are they being transferred to this other type of gang?

Mr. GORDON: They are moved from one part to another depending on the work that is available for them.

Mr. Fisher: How long is the season in which these gangs work? Is there any attempt to spread it out so that these gangs may work in the fall and the winter?

Mr. Gordon: We push the work to a maximum having regard to the weather. It varies according to the time of year. We try to step up the program with the idea of completing it before the weather turns bad. We usually find that we are pushing it towards the end of a project as much as we can. But much depends on the type of work and the weather conditions.

Mr. Fisher: Some of the American roads are trying to get rock ballasting done in the winter. Do you find that it is possible here?

Mr. Gordon: There is very little of it in Canada because of Canadian climatic conditions. In an effort to support the general attitude towards the employment situation we have "maximized" any work in the wintertime that could be done immediately. If we can do it on that basis, without adding materially to the cost, we will stretch it through into the winter period.

Mr. FISHER: I have one other question about the rock gangs. At the present time in the western region this is being done by contract.

Mr. Gordon: Yes. We find that for certain types of rock scaling we cannot get our regular forces to do it. It is dangerous work and highly specialized. Our regular work forces prefer to miss it. We therefore employ men under special contract, particularly the Welch gang. These gangs are organized for us, and these men seem to have a particular aptitude for this kind of very dangerous work, with specialized skills for work which our own forces prefer to avoid if possible.

Mr. FISHER: You have no plans to change that?

Mr. Gordon: We have no plans to change it, because it is not open for us to change. We just have to get the people who will do it. I want to make it clear that this arrangement that we are making for this specialized work is done with the knowledge of our regular union forces.

Mr. Fisher: That is a point I wanted to bring out. I understand that one of the unions involved is making an attempt to organize the Welch gang.

Mr. Gordon: I am glad you have warned me.

Mr. Fisher: I understand that one of the problems involved here is that there have been occasions in the past when the union has gone in and organized gangs like that. This enables the union to bring the gang in completely as railway employees in order to take advantage of fringe benefits which are normally associated with railway employees.

Mr. Gordon: That has happened to our extra gangs. That is what we went through with our extra gangs a few years ago. The extra gangs, so-called, were not unionized. We, as management, never felt they should be, and we said so quite frankly. However, the unions did succeed in organizing them, and they are now members of the union in that respect. But that is quite different from the specialized Welch gangs. They are different, quite outside the union, and so far they have not been organized.

Mr. Chevrier: In the absence of the minister earlier today I asked the president about the position of the causeway from the mainland to Prince Edward Island, and he said that the Canadian National Railways had little or nothing to do with it. Can you bring us up to date as to what has been done since the last meeting of this committee, having to do with studies concerning the causeway?

Mr. HEES: The Department of Public Works is studying that problem. I am just as anxious as you are to learn what the result of that study will be. I inquired about it as recently as a week ago but they still have not completed their study. We are anxious to know whether they can build a causeway, because it would have a great relationship on the kind of vessel which we would or would not provide in the future. But so far the Department of Public Works has not yet completed its study.

Mr. Chevrier: You remember it was stated than an engineering estimate of \$200,000 was being set aside for that purpose. That money is not in the estimates, I know. But what is being done with reference to the engineering survey concerning the causeway? Is it under way?

Mr. HEES: The Department of Public Works is conducting a survey. They are doing the whole thing.

Mr. CHEVRIER: Then in the meantime, what about additional services between the mainland and Prince Edward Island.

Mr. HEES: Well, this summer we are going to have three ships going to Prince Edward Island, the Abegweit the Scotia and Scotia II.

Mr. CHEVRIER: Will there be any improvement on the service?

Mr. HEES: We have done a considerable amount of planking on the Scotia II.

Mr. Chevrier: There is really nothing you have to report on the causeway since the meeting last year?

Mr. HEES: That is right.

Mr. Gordon: Except, Mr. Minister, you will recall that arrangements have been made for the *Scotia* to be planked, and the effect of it is that its capacity will be increased.

Mr. Chevrier: Has anything been done with reference to Chignecto and the construction of a canal on the isthmus of Chignecto?

Mr. HEES: This is a good warm up for my press conference tonight. I would say yes. We are studying at the present time an engineering report, a survey, a study made initially by the Foundation Engineering Limited who have done on their own a study of the engineering requirements and the engineering possibilities of it.

Mr. CHEVRIER: When was that done?

Mr. HEES: All this has been done during the last year.

Mr. Chevrier: Well, has the department set up a board of engineers to study the economics of the Chignecto causeway?

Mr. HEES: Yes we have. We are trying to find out just what traffic would use the canal if such a canal were built.

Mr. Chevrier: Well, you say yes you have. Who has been appointed to make the study?

Mr. HEES: George Scott.

Mr. CHEVRIER: He is an official of the department?

Mr. HEES: Yes, and we are trying to find out from the members for New Brunswick and the maritimes, who are very interested in this project, to get some definite information, not just vague generalities but some definite promises and assurances on shipping that would use such a canal if one were built.

Mr. Chevreer: Do you not think that the best way to get that information is through a board of engineers or an engineer?

Mr. HEES: Well, I do not think a board of engineers is going to be able to tell us very much of what shipping would use the canal. As far as I know the best way to find that out is to go around to the people and the shipping companies which might ship through that canal and find out if they would or would not be interested.

Mr. CHEVRIER: Would not the board of engineers tell you what the cost and the economics would be?

Mr. McPhillips: Mr. Chairman, surely this is quite beyond the scope of this committee's proper functioning?

Mr. CHEVRIER: Of course it is not.

Mr. HEES: I am perfectly willing to answer.

Mr. Chevrier: Mr. Chairman, let us settle this question at once, because we have been discussing transportation facilities all day in some form or another between the mainland and Prince Edward Island, and this is in the Atlantic provinces.

The CHAIRMAN: It is operating expenses we are dealing with now.

Mr. Chevrier: But this is an operating expense. If you set up a board of engineers it is going to cost some money, and it has been stated in the House of Commons it will cost about \$200,000 to make an economic survey.

The CHAIRMAN: It is not connected with the Canadian National Railways, though.

Mr. Chevrier: Of course it is. The causeway to Prince Edward Island is connected with the Canadian National Railways if the Canadian National decide to put a railway across it.

The CHAIRMAN: If they decide to put a railway across it, yes.

Mr. CHEVRIER: Then that is in order, I submit.

The CHAIRMAN: In the meantime it is not.

Mr. Chevrier: I submit it is. Do you want to stop me from asking these questions?

The CHAIRMAN: Oh, no. I can give you plenty of leeway. I like to see you with leeway.

Mr. Chevrier: I think if you are going to proceed in that fashion—

Mr. HEES: I am perfectly willing to answer the question.

Mr. SMITH (Simcoe North): I do not think the committee should be black-mailed with the threat that Mr. Chevrier is being stopped from asking questions. Are they relevant to what we are doing, or are they not, that is the point?

Mr. Chevrier: Nobody is trying to blackmail anybody else, let us get that clear. If you are using that expression in an attempt to stop me from asking questions you are not going to get very far. I submit, with deference, that I have a right to ask the questions and particularly when the minister offers to answer them I do not know why I should be interrupted. Certainly I have not taken the time of the committee unduly and what I was asking was whether a board of engineers was being considered for the purpose of going into the economics of the Chignecto causeway.

Mr. HEES: We are having the engineering study that has been carried out by the Foundation Engineering Limited, having that studied by the hydraulic engineers on the St. Lawrence seaway, and we believe they are about the most able engineers you could find, to see if in their opinion the principle on which the Foundation Engineering studies have been made, that is, making the canal a one-lock canal instead of the previous concept of a two-lock canal, is sound and feasible.

Mr. CHEVRIER: Have you any estimate of costs on it?

Mr. HEES: The estimate is somewhere between \$80 million and \$100 million.

The CHAIRMAN: Again, may I interrupt. I think I have given enough leeway on these issues. Is the Chignecto canal connected with the C.N.R.?

Mr. CHEVRIER: Indirectly.

The Chairman: It is a rough and ready question for the minister. We are questioning the C.N.R. on the report of the C.N.R. I am not trying to be strict, but you might as well ask him what he is going to say on television tonight, as ask him this.

I am responsible for keeping this on the rails of procedure and dealing with these different items, and even if the minister is generous enough to answer, I am not generous enough to allow questions that are not relevant to the issues that should properly be considered.

Mr. Chevrier: I started the questioning because of the information that was lacking concerning the causeway. I think that was perfectly in order. Perhaps I was not in order with reference to the Chignecto canal. Now, does that satisfy you?

The CHAIRMAN: Fairly well.

Mr. Fisher: Mr. Chairman, may I come down to something that is concerned with operating expenses? Can you tell me how far down your executive hierarchy the ability, or right, to have an expense account is extended?

Mr. Gordon: It applies to anybody who has a legitimate reason to spend money on railway business. Anyone who is operating on railway business is allowed to put in an account for expenses incurred, which will be viewed by his superior officers and approved or otherwise.

Mr. Fisher: The reason I raise this is because the point has been made to me by an outsider that the C.N.R. has a great many more executives on the expense account than one other railroad. You can guess what it is. I just said I would ask the question and try to find out whether you had looked into it.

Mr. Gordon: When you talk about executives on expense accounts, there is no such thing. The way we operate is this. If any man—no matter who he is—is required by railway management to proceed here or there to do

something on railway business, and that involves him in expense in the way of hotel accounts or travelling charges of any kind, he is entitled to submit his expenses for approval. That applies to anybody.

Mr. FISHER: Do you have a figure of the total for the year?

Mr. Gordon: He would have to submit his out-of-pocket expenses, and they would be reviewed and approved, or otherwise, by his superior officer.

Mr. Fisher: Can you give us any indication of the amount and the number of people; or is that too involved for you?

Mr. Gordon: As a matter of fact, we present a general summary at each monthly board meeting on that very point. I could not give you the number of people involved, but I could give you the amount, if we have it. As a matter of procedure, at each meeting of the board of directors we produce for the record a minute which compares the total expense accounts—as you call it—and we review it. Then there is a short discussion on it to satisfy the board that it is within reason.

I have not got the figure with me. I thought I had it, but I have not. If you would like me to get it, I will get it for tomorrow morning.

Mr. Fisher: I would like to see it, especially if you have it for the last few years.

Mr. Gordon: We would be glad to do that. We have that available, I know; but I do not happen to have it here.

Mr. Fisher: Is it on this section, Mr. Chairman, that we should ask questions in connection with the pension?

Mr. GORDON: Yes, I suppose you could.

Mr. Fisher: Have you made any progress in that regard? There is a new C.N.R. plan booklet out.

Mr. GORDON: Yes.

Mr. Fisher: That is as a result of revisions. Have those revisions been generally well accepted?

Mr. Gordon: That was a revision in the sense that it grew out of the fact that we made a major revision to our pension fund in 1952. At that time we gave an opportunity to people in the service to take the option of transferring out of what we called Part I, which was a money annuity plan, and going into Part II. Part II gave them specified benefits which applied to their dependents as well. I mean, when they died, their dependents got a portion of the benefits.

A fair number of the people did not take advantage of that provision in 1952, and I think in part it was due to lack of information or lack of understanding. In 1958 we made a further revision of the plan, with the thought that, starting from January 1, 1959, our plan would become compulsory for new employees. Hitherto it had been a voluntary plan and that has caused a great deal of difficulty.

Therefore, we felt we should make a new stipulation for new entrants, that starting on January 1, 1959, they had to become contributors to the pension fund as a condition of employment. At the same time we decided it would be fair to give one final chance to those who had not taken advantage of the first offer in 1952, and they are now being given the pivilege of changing their minds and deciding to come into the new Part II, which, I should say—without going into detail—has substantially better benefits than Part I.

That is being explained all across the system, and the last report I had on it was that it was being well received through the different organizations.

Mr. Fisher: You did not consider making it compulsory for people who were in your employ?

Mr. GORDON: We cannot do that.

Mr. FISHER: There is no way you can do that?

Mr. Gordon: No, I do not think we can. That would be taking arbitrary action, which was not a condition of employment at the time. We did not feel we should do that. They have this election chance now, and this will be final; they will either come in or stay out.

Mr. FISHER: This is the last chance?

Mr. Gordon: Yes; and that has been made very clear. And we are having the cooperation and assistance of union representatives in explaining the point to union groups.

Mr. FISHER: The C.P.R. made it compulsory did they not?

Mr. Gordon: They have had it compulsory since 1935 or 1936—round about that time.

Mr. Chevrier: Mr. Chairman, I wish to ask a question with regard to the basic pension. Have any changes been made in the basic pension of the C.N.R.?

Mr. GORDON: No.

Mr. CHEVRIER: Does that still remain at \$25?

Mr. Gordon: That is the maximum basic pension; but it may be less than that, depending on the length of service of the individual. The basic pension is still the same.

Mr. Chevrier: Have you the amount of pensioners under the basic pension?

Mr. Gordon: We certainly should have it, but I do not know if I could find it.

Mr. Chevrier: I know you used to get a lot of questions on it, and I am not bothering you with those. I would like to get the numbers and the amount of money paid to them, if you could give it to me.

Mr. Gordon: The number in receipt of only the basic pension of \$25 a month is 2,900.

Mr. CHEVRIER: And they get how much?

Mr. Gordon: They are in receipt of the basic pension of \$25 per month. There are only 161 under the 25.

The CHAIRMAN: Has anyone else any questions?

Mr. Horner (Jasper-Edson): May I ask my question in respect of advertising under this section?

Mr. Gordon: We may as well deal with it.

Mr. Horner (Jasper-Edson): I would like to know whether or not you have your own advertising department?

Mr. Gordon: Yes; we have our own public relations department which looks after the advertising details. It, however, employs agencies in respect of that.

If you will turn to page 31 of the report you will see the total amount of our advertising, which is \$1,955,000. It is under the heading "traffic". That is the global figure for our total advertising. That \$1,955,000 is broken down into newspapers, magazines, miscellaneous publications, radio and television, for a total of \$695,212 in Canada and \$650,313 in the United States, for a total of \$1,345,525. The balance between that and the \$1,955,000 covers all the general things such as time-tables, handbills, distribution folders, bulletins, displays cards, posters and so on.

The CHAIRMAN: Are there any further questions?

Mr. Carter: I would like again to turn to the matter of pensions. Mr. Gordon just said that those who did not take advantage of the first opportunity to switch from Part I to Part II now have a second stab at it. I know that at the time of Confederation there was considerable confusion among the employees in Newfoundland. Could you give us a brief summary of the position there?

Mr. Gordon: I am sorry. I would need a special committee to deal with Newfoundland in respect of pensions. The Newfoundland situation, as you know, is terrifically complex because as part of the details of Confederation, the government took responsibility with regard to certain employees in respect of pensions. Flowing from those general provisions there have been all sorts of arrangements made whereby the cost of those pensions are a matter of government accounting. In the space of two hours I could not begin to give you the detail of it.

As I told you before, Mr. Carter, the only way you and I can understand each other is to have specific cases, and for you to tell me the particular problems involved and I will tell you the situation in respect of the individuals. I am sorry, but it is beyond me to clear up the complexity which has grown in respect of the Newfoundland situation.

Mr. CARTER: Can you tell me how many have not taken advantage of the second part?

Mr. GORDON: In Newfoundland?

Mr. CARTER: Yes.

Mr. Gordon: No; because it is right now in process. It is open until the end of this year. We are not driving them into it; it is voluntary. They have the opportunity of having it explained to them by the union representative. By the end of this year we expect to have the job complete.

Mr. Carter: Can you say anything about the position of the local employees' association?

Mr. J. L. Toole (Vice-President, Accounting & Finance, Canadian National Railways): Is that the R.E.W.A.?

Mr. CARTER: Yes.

Mr. Toole: They have stopped issuing policies which you might term as health and welfare. They never have provided anything of which I am aware in the nature of a pension. They did provide a weekly indemnity coverage, but they are not issuing anything on that where it conflicts with our policies in respect of non-operating personnel. Consequently, they are still selling that type of coverage to the employees who are not getting a competitive benefit under a company-sponsored or negotiated scheme. Again, that is a general organization and is not strictly C.N.R. They have members who are C.P.R. employees and some who are employees on United States roads, and things of that nature.

Mr. Gordon: It is a completely independent organization and not the C.N.R.

Mr. CARTER: Did it clash with your company plan?

Mr. Gordon: They overlapped.

Mr. Broome: In operating expenses under the heading "general", the actual expenses in 1958 went up rather considerably over 1957. I am wondering whether or not that meant reorganization? There must be some logic.

Mr. Gordon: Are you speaking of page 31?

Mr. Broome: I am speaking generally. It is \$56,600,000 in 1958 and \$54,895,000 in 1957. All the other operating statements seem to have reduced because of low traffic.

Mr. GORDON: Yes. You notice the main item is a half a million dollar increase in the cost in pensions.

Mr. Broome: That is one of the main items. There is a difference of almost \$2 million. There is a considerable item in clerks and attendants.

Mr. Gordon: You will notice the main item under the heading of "other expenses".

Mr. Broome: That is right. In this heading of "general", you will find, is where we incorporate through the various figures the additional cost arriving out of the data processing we are putting in. That is the electronic developmen. In the early stages that will show an increase, but in the long run we expect a substantial reduction.

Mr. BROOME: Thank you.

Mr. Fisher: Was it the union or management which was the stronger moving force in getting a three-year agreement rather than a two-year agreement?

Mr. GORDON: Which one?

Mr. Fisher: The ones in paragraph 29. The railroad trainmen and locomotive engineers.

Mr. Gordon: I do not know. It was just one of those things we talked out in discussion. I would not like to claim credit for the management or the union. It was a product of collective bargaining. In order to gain a three-year agreement and a period of peace, we did negotiate a better bargain than we would have had with a one-year period. It was a product of collective bargaining. We weighed one thing against the other and made concessions in order to get the three-year period and they accepted it on that basis.

Mr. Fisher: In respect of paragraph 31, could you give us an indication of how that may affect your expenses?

Mr. Gordon: Yes. I do not want to say anything which will start up a case which has been settled. I am simply giving the facts and I am not speaking critically. However, the fact that we are carrying on the firemen on the diesel trains, which we alleged were unnecessary, will cost us about \$14 million in wages more than we think is necessary.

Mr. CREAGHAN: You mean for a year?

Mr. Gordon: Yes. It will be a declining factor over a period which we estimate as 15 to 20 years.

Mr. BROOME: \$14 million?

Mr. Gordon: \$14 million of wages to firemen who are carrying on under the agreement.

The CHAIRMAN: Which you do not need. Mr. Gordon: That is what has been held.

Mr. Broome: So it will be about \$140 million over the term?

Mr. GORDON: It will depend on the rate of attribution; but if you take the mathematical rate, you are correct.

Mr. Broome: What would have been the situation if you had not entered into this agreement at all?

Mr. CREAGHAN: In other words, what did the strike cost them a day?

Mr. FISHER: No.

Mr. GORDON: What do you mean by that?

Mr. Fisher: What would have happened if the firemen had won their points in this regard?

Mr. GORDON: If they had gone on strike?

Mr. Fisher: No, if you had agreed; in other words, the status quo would remain.

Mr. Gordon: And carry on firemen?

Mr. FISHER: Yes?

Mr. Gordon: That is what we are doing.
Mr. Fisher: But you are going to cut down?

Mr. Gordon: Yes, eventually.

Mr. Fisher: You said the C.P.R. had the same agreement. They ran over 5,000 trains last year which did not have firemen.

Mr. Gordon: But they had a different timing. As it turned out on the timing, we were able to retain all existing firemen in service; the C.P.R. did not. I have forgotten the timing; but they had three categories. They had a class of firemen who entered the service after April, 1956, and those men were laid off as firemen with only a right to get in on a preferred basis. The C.P.R. wrote them off as firemen. We were not in that position because we started our negotiations a year ago, and from that moment we have not been hiring any new ones for the reason that we did not need them on account of traffic. We were in the position that we did not have that complication. In answer to your question, there is \$14 million as of today. That will decline over the years. If we have the same traffic level and the same number of locomotives involved, our saving will be that amount, eventually.

Mr. CREAGHAN: How many of these firemen are involved in it?

Mr. Gordon: Roughly 3400.

Mr. Creaghan: Is it not true that possibly the greater percentage of these 3400 will eventually become engineers?

Mr. GORDON: Yes.

Mr. Creaghan: And once they become engineers they will not be a liability?

Mr. GORDON: That is right.

Mr. CREAGHAN: And their years of training will be of assistance.

Mr. Gordon: The agreement in effect is that these firemen will be retained in service subject to the usual terms and conditions of service until death, promotion or pension.

Mr. Fisher: There is a point I cannot understand about this. You have crews set up to run?

Mr. GORDON: Yes.

Mr. FISHER: Traffic drops off, so you cut the board?

Mr. GORDON: Yes.

Mr. Fisher: If you are going to send out certain freight crews and yard crews without a fireman—you have that right, have you not?

Mr. Gordon: No. I think I see your point. The situation is that in any class of service where firemen were formerly employed, we are required to use them in any assignment. Now, so long as we have firemen over, we will use them on those assignments; and under present conditions of traffic we have a surplus of firemen for that purpose. But as the years go by and the number of available firemen drop, we will be at the stage where we will have a diesel locomotive that would be qualified for a firemen; but we would not have enough to go around and at that point we could run the train without a fireman. We have to keep them all employed, and it is only after that we can start sending out a freight train or yard service crew without a fireman.

Mr. Fisher: In other words, you need a boom in traffic to enable you to reach that stage?

Mr. Gordon: It would be a boom as of today before we get in the position where we would have any locomotive assignment without a fireman.

Mr. PASCOE: I have a question in regard to paragraph 27, where it sets out the operation of payrolls. Is that just the labour payroll or for all the office staff as well?

Mr. FISHER: I like that distinction.

Mr. Gordon: It is the total payroll, but it includes supervisory and everything. That is the total payroll covering everything.

Mr. PASCOE: Incidentally, it shows only 64.2 on page 13.

Mr. Gordon: And here it is 64.6. In one case you are comparing the operator dollar and in the other case the revenue dollar. I would remind you, Mr. Pascoe, you made the same point last year.

The Chairman: Are there any other questions? Is this section carried? Carried.

The CHAIRMAN: "Taxes and rents" are next.

Mr. Chevrier: May I ask a question on fixed charges? Mr. Chairman, I am concerned about a portion of this heading, paragraph 33 particularly, and what I am going to say is that although the railways have modernized their equipment a great deal in recent years the economies which have resulted have been offset by increased fixed charges because of the higher capital investment required to operate this modern equipment. Is there any indication in the future of the fixed charges coming down?

Mr. Gordon: Mr. Chevrier, in the capital budget I have a rather complete memorandum, and also in the auditors report you will find a reference to the problem of our fixed charges. If you would like, I will deal with it, but I think you will find it more useful at that point when we get to our financing requirements, so to speak, because I can deal with the whole story at that time.

Mr. Chevrier: Without going into the details, I remember just a few years ago when the fixed charges were about half of this.

Mr. GORDON: Yes.

Mr. Chevrier: And that is a pretty serious drain on the revenues of the Canadian National Railways. I am wondering if there is anything that could be done other than writing off, as was done originally in the refinancing.

Mr. Gordon: As I have said, the very same question has been raised in the auditors report. Remember, these increases and fixed charges are due largely to the dieselization program, and starting a year from now I know that our capital requirements will decline very sharply. However, if you will bear with me until we get to the capital budget, you will see it more clearly at that time.

The CHAIRMAN: Are there any other questions? Gentlemen, we will now proceed to "other income".

Mr. Horner (Jasper-Edson): I do not know whether or not I am in order, but could I ask some questions with regard to the operations of the Northern Alberta Railway.

Mr. Gordon: Oh yes, it is part of our operation.

Mr. Horner (*Jasper-Edson*): I realize that, but usually there is not very much in your annual report with regard to their operations. I understand they have started on a program of dieselization and modernization as well. Does that include improving their track?

Mr. Gordon: Yes. In regard to the Northern Alberta Railway I would say that I am highly dissatisfied with its present operation.

Mr. Broome: So are the people of Alberta.

Mr. Gordon: I think from a service point of view they may have some reason to be dissatisfied. Mr. Crump and I have had conferences on this subject and we are now engaged in an intensified examination of the Northern Alberta Railway and its operations. We are in a difficult position because we have a fifty-fifty management operation; that is always difficult. Both Mr. Crump and I have agreed we will take a realistic look at it from the standpoint of its operation and try to forget the fifty-fifty aspect in order to see if we can give a better service and thereby obtain a better financial result.

Mr. Chevrier: What has been the profit and loss position over the years? I see here there is no operating profit in 1958.

Mr. Gordon: It has been marginal throughout. In some cases we have barely squeezed by. But with the fall in traffic this year it was not generally a satisfactory operation. Sometimes we make a bit of money—in the order of \$100,000 to \$150,000 a year—but more often it is in a less position, before interest. I wonder if I could ask you if you could tell us what has been done in regard to projecting the Northern Alberta Railway Company in the direction of the Great Slave lake, either by the Waterways end or the Grimshaw end?

Mr. Gordon: The views of the Canadian Pacific and the Canadian National Railways have been sent to the Minister of Transport.

Mr. CHEVRIER: Are they the same views?

Mr. GORDON: It is a joint report.

Mr. Chevrier: You told us that last year. Is there nothing you can add to that?

Mr. GORDON: No.

Mr. Chevrier: I wonder if the minister could not help us a bit? Last year I asked a question of the president, as to whether anything had been done in regard to extending the Northern Alberta Railways to Great Slave lake, either from the Waterways end or the western end, and he said his views and those of the Canadian Pacific had been transferred to the government.

Is the government, through the minister, able to give some indication of what has happened, because it is now certainly more than 12 months since we have had information from the government and the minister on it. I wonder

if he could not help the committee on that?

Mr. HEES: There seems to be a great difference of opinion among the people of the province itself as to which is the most desirable route. We are still examining this question and have not yet come to a conclusion.

Mr. Broome: Could I ask a supplementary question to that? Perhaps I could ask it of the minister and Mr. Gordon. The question is; to what degree has the thinking of the railway been influenced by the fact that one route means captive traffic and the other—

Mr. CHEVRIER: What type of traffic?

Mr. Broome: "Captive" traffic, and the other route means competitive traffic through to the Pacific Great Eastern.

Considering the fact the extension of the P.G.E. has resulted in marked reduction in the freight tariffs in the Peace river area, the C.P.R. and C.N.R. had to reduce their tariffs quite markedly in order to meet the lower tariffs coming through the P.G.E. to the coast.

What influence has this had with the railways, the fact the western route would mean another railroad could participate in the traffic and there could 21133-4—9

be a choice, from the shippers' point of view, as to which route would be followed. They would not have to go C.P.R. or C.N.R.; they could go P.G.E. also.

Mr. HEES: It is a very difficult question to answer. The main problem here could be decided by the people of the province themselves, and it would be a great help if they would decide, themselves, which route they would prefer.

Mr. CHEVRIER: Could I ask the president a question?

The CHAIRMAN: Yes.

Mr. CHEVRIER: Can the president give the committee some idea of what the cost of this railroad would be, in either direction?

Mr. Gordon: I could, but I do not think it would be appropriate for me to to do so.

We have been asked by the government to make a joint report to the government on the factors involved in extending a line of the railroad to that point. That report has analyzed, to the best of our knowledge, all the factors involved.

I do not think it is appropriate for me to discuss any single factor in the report without discussing the whole report.

Mr. Chevrier: I can understand why you would not want to discuss recommendations to the government, but why is it you cannot tell us what the cost of the railroad would be?

Mr. Gordon: With the permission of the minister, I would be glad to do so.

Mr. HEES: I think that is something that can wait for a while, Mr. President; it will not spoil.

Mr. Fisher: When was this report forwarded to the minister? When was the joint report forwarded to the government?

Mr. HEES: Some time ago.

The CHAIRMAN: The report on what?

Mr. Fisher: The report that Mr. Gordon has been talking about. I want to ask him when it was sent forward.

Mr. Gordon: I think I had better be my usual discreet self and leave the question to the minister. He is fully informed upon it.

Mr. Chevrier: Could I put Mr. Broome's question another way and perhaps you could answer it, Mr. Minister? Since the railways forwarded their report some time ago with definite recommendations, and since there has been this subsequent delay, are we to assume that the railways' recommendations are not to be given consideration?

Mr. HEES: No, you are not to assume anything.

Mr. FISHER: You will make no statement at all?

Mr. Chevrier: Will the minister not give permission to the president to tell us what the cost is?

Mr. HEES: The answer is, "no".

Mr. Chevrier: Can the minister tell us,—over and above what he has already said as to the difference of opinion in the selection of routes—whether there is some other reason why the railroad is not going forward.

Mr. Hees: The railways have done their job, and they have made a very thorough study and have submitted a very excellent report to the government. The government is now studying that report.

Mr. Chevrier: You have been doing that for many months now—it must be 18 months.

Mr. HEES: We have been studying it for a few months; not 18 months.

Mr. CHEVRIER: It is over 12 months.

Mr. Broome: In considering the financing of this railway, will it be taken into account the government contribution is not the only contribution from public funds, that the C.N.R. contribution is one from public funds, also, and that the only private contribution is that of the C.P.R.?

Mr. HEES: All these things are taken into consideration.

The CHAIRMAN: Are there any further questions?

Mr. Fisher: We have all kinds of questions on growth and progress.

Mr. McPhillips: Mr. Chairman, I have a question on other income.

The CHAIRMAN: Go ahead, Mr. McPhillips.

Mr. McPhillips: On page 29 under the heading of "other income", the statement is rather general, and I want to ask if this included, for instance, income from the operation of the Ogden point ocean docks in Victoria?

Mr. Gordon: If there is any income it would be under the general heading of "Miscellaneous" but I have not any particulars available at the moment.

Mr. McPhillips: What is the nature of the holding of the docks by the C.N.R.? It was put under the C.N.R. for administration purposes in 1923, but was it conveyed or leased?

Mr. Gordon: I think I have my file here to remind myself of it.

The Chairman: Pardon me for interrupting, but in view of the fact that the minister is about to leave us, he is ready to answer any other questions you may have.

Mr. HEES: With equal directness.

Mr. Broome: In the same manner?

The Chairman: Mr. McPhillips, if you or any member has any question to ask of the minister, I think he would be glad to answer it before he leaves. Have you any questions?

Mr. FISHER: Not for the minister; we have asked him enough.

Mr. Gordon: I take it you are referring to what is known as the wharves in the inner harbour of Victoria, British Columbia, which was related to the Grand Trunk Pacific property?

Mr. Broome: No, the outer docks at Ogden point.

Mr. McPhillips: I suggest perhaps it would be easier for the president to look it up, and I could refer to it again tomorrow.

Mr. Fisher: Would you file this year, as you did last year, your profits and losses in the various hotels?

Mr. Gordon: Yes, I will do that if the committee wishes me to. I will have it ready for you tomorrow.

The CHAIRMAN: Hotel operations are coming up.

Mr. CHEVRIER: No, we are on them now.

The CHAIRMAN: Yes, it is part of this. That is right.

Mr. Fisher: I wanted to get that on the record.

Mr. Creaghan: While we are on hotels I have a couple of questions. I would like to know which one of the hotels showed a profit, and which one had a loss?

Mr. Gordon: I will give you a statement in full tomorrow.

Mr. Broome: If you file a statement, that is good enough, is it not?

Mr. Creaghan: I think a statement would be all right. He can give me a statement on hotel operations.

Mr. Gordon: The statistics we are talking about show the net result of each hotel. I have it right here; it will only take a minute to put it in and we can get rid of it. This is the net income. The Bessborough hotel shows a loss before interest of \$16,413. The hotel Charlottetown and the rest show a net profit.

The Charlottetown's net profit was \$13,696; that of the Chateau Laurier, \$128,547; the Fort Garry, \$161,211; Jasper Park, \$86,077; the Macdonald, \$543,821; the Nova Scotian, \$54,680; and the hotel Newfoundland, \$205,096.

Then there is our portion of the Vancouver hotel which is shown as

\$154,642.

Mr. Chairman: I have a very picayune criticism about the Chateau Laurier, after living there since 1925. They made \$128,547, and I suggest they put in televisions similar to what you will find in motels and other hotels.

Mr. Gordon: It is being engineered right now. We will have them in very shortly.

The CHAIRMAN: I was lugging around a portable radio. Quite often when I want to listen to Mr. Chevrier on the radio I find that half the time the batteries have gone dead. I think with a hotel which is as fine as the Chateau Laurier it is unfortunate—and I have heard it said by tourists and other people, world travellers from Europe. This is our capital city.

Mr. CHEVRIER: I agree.

The CHAIRMAN: I was being facetious in my remarks, but it is the capital, and I have heard people from Europe, world travellers, say that they think in many ways it is the nicest hotel they have ever stayed at. It is like the Chateau Frontenac, but quite frankly it seems to be a little behind the "eight-ball" when they have neither radio nor television in the rooms.

Mr. Fisher: I agree, and I congratulate you, Mr. Chairman on being able to afford to stay there.

The CHAIRMAN: I do not know about that. I have not paid my bill yet.

Mr. Fraser: Last year I asked about television when Mr. Gordon said that he had one in his room and that he ran the aerial up the chimney. I myself rented one from the Chateau, but I could only use the rabbits ears on it because there was no outside aerial.

Mr. Gordon: We have engineering work going on in the matter of getting television into the Chateau Laurier. Perhaps Mr. Sommerville could say a word about it because I see he is here.

Mr. R. Sommerville (Gen'l Mgr. Can. Nat. Hotels): Mr. Chairman, some time this fall there will be television and radio in every room of the Chateau Laurier, and they will be connected to a central antennae.

Mr. Gordon: It is in this year's budget. It will be properly engineered, and you will get good reception.

Mr. Fraser: When you say that you will get television for us, I hope you will not increase the rates because they are high enough right now. I have been staying there for 19 years. It is the only hotel I go to that does not have television.

Mr. GORDON: Wherever a hotel on the North American continent has put in television, you will find that they have increased the rates.

Mr. Fraser: In regard to the new parking facilities at the Chateau, do you expect to make any revenue out of them?

Mr. Gordon: Yes, we do. I feel you should refer to them as Gordon's triumph for the record, because it took me five long years to get it done! But it is installed now, and it is being handled by concession as to the actual parking space; and we expect to make money out of it.

Mr. FRASER: What about its use in wintertime?

Mr. Gordon: It will be available in wintertime; it will be kept ploughed. That is the intention. It remains to be seen how successfully it works out.

Mr. Chevrier: It is much less dangerous to park there than it is in the House of Commons area.

Mr. Gordon: We were most regretful that we could not get our complete plan—that is, a larger strip of the park at the back of the hotel. But we were unable to make an arrangement with the Federal District Commission. If any of the members of parliament have some influence in that direction, I wish they would start to put pressure on now, in order that we may get a larger share of that part of the park to give us a larger parking area. I invite your cooperation and assistance in applying pressure, because I do not know how to do it!

Mr. Fraser: With respect to this addition to the Nova Scotian hotel, will it have television in the new part.

Mr. Gordon: There will be television in the new part.

Mr. FRASER: And radio also?

Mr. Gordon: A combination, yes.

Mr. Carter: Has Mr. Gordon any plans for an extension to the Newfoundland hotel?

Mr. Gordon: I cannot say that it is in the planning stage yet, but it is definitely under consideration. We do not feel that we should be doing any more in the hotel field until we get through with the Nova Scotian; but we are trying to convince ourselves to bring forward a recommendation with respect to the Newfoundland.

Mr. Creachan: With respect to this figure of \$1.9 million net from hotels, I presume there is another figure in here to cover the Queen Elizabeth? Is that shown on page 29 as interest on income?

Mr. GORDON: It is included in the item called "Hotel Income" which you will find on page 29.

Mr. Creaghan: That is a point I was not certain about. In the figures you gave us you did not mention the Queen Elizabeth.

Mr. Gordon: Do you want that figure?

Mr. Chevrier: Yes, I do. I was going to ask the president if he would not tell us just how the contract with the Hilton people is working out at the Queen Elizabeth, whether satisfactorily or not, over and above what is contained in the report.

Mr. GORDON: Yes.

Mr. Chevrier: And what is the revenue for the year 1958?

Mr. Gordon: Well, I can give you the net profit to the Canadian National Railways in 1958, but you should remember that it only operated for a portion of the year. It was \$519,753. But that has to be substantially qualified by the fact that it was operated not only for part of a year, but it was also in the early stages of settling down. In other words, I would say that we would do even better when we get the full year of 1959.

Mr. CHEVRIER: Then you will have a profit of \$1 million a year at that rate.

Mr. Gordon: I would not predict that it would be more, but I would be disappointed if it is not.

Mr. Chevrier: Can you say a word about the nature of the agreement with the Hilton people?

Mr. Gordon: Yes. You will remember that in previous discussions about it I took the position that it would not be appropriate—and the committee 21133-4—10

supported me—to divulge the split or division between us, under the agreement between Hilton and the Canadian National Railways, for the reason that we had a much more favourable agreement with them than any of their other hotels throughout the world, and that they would be embarrassed if we revealed that figure, because it would be used against them in negotiations elsewhere.

We are able to justify that more favourable agreement by using the special position of the Canadian National hotels in Canada; so they have asked us particularly not to make that figure a matter of public knowledge. But I have no hesitation in giving you the net position as it affects the Canadian National Railways.

Mr. Fraser: Does that include all the bond expenses and costs?

Mr. CREAGHAN: He said net.

Mr. Gordon: It covers all taxes, and provision for all taxes, also for depreciation on the building, but it is net profit before interest on the investment.

Mr. CREAGHAN: What is the total investment?

Mr. FRASER: And what would the interest be?

Mr. Gordon: The investment, roughly, is \$25 million.

Mr. Fraser: On the Queen Elizabeth alone? The Queen Elizabeth itself?

Mr. Cathers: It is shown on that page under hotel real estate; Canadian National Hotels, \$29 million. Surely that is not right.

Mr. Gordon: Which page is that?

Mr. CATHERS: Page 34, under capital stocks owned by system, Canadian National Hotels Limited..... \$29,257,700.

Mr. GORDON: That does not include the Queen Elizabeth investment.

Mr. PASCOE: I wonder if Mr. Gordon could indicate the reason for the loss at the Bessborough hotel?

Mr. Gordon: I am sorry, I was listening to someone else.

Mr. PASCOE: I wonder if you could indicate the reason for the losses in the Bessborough Hotel, whether it is loss of business?

Mr. Gordon: I would think it would be summarized by lowered traffic—lack of business, yes.

The CHAIRMAN: Any further questions?

Mr. Broome: Is the joint operation of the Hotel Vancouver very satisfactory, the fact that two railroads are operating it? Would it not be much better if either you sold out to the C.P.R. or they sold out to you, and whichever railroad sold out built another hotel in Vancouver?

Mr. Gordon: That is one of those \$64 questions. We own the building, you remember, and the Canadian Pacific Railway back in 1937 undertook to withdraw from the hotel business and give up the hotel business in Vancouver in exchange for an agreement with us whereby they had joint operation, not joint ownership. So we own the building and there is a rental charge as part of the joint operation; and that is an operation, I think, which is reasonably satisfactory.

We regret the agreement at the present, that is, present-day management of Canadian National regret the agreement, but we do not quarrel about it. In the circumstances under which it was made it was probably a sensible thing to do.

Mr. Broome: You might force the Canadian Pacific to build another hotel if you kicked them out.

Mr. Gordon: I find it very difficult to force the Canadian Pacific Railway to do anything.

Mr. DRYSDALE: I have difficulty placing it, but it seems to me there was some contemplation by the Canadian Pacific Railway that this would be turned over to the Hilton organization.

Mr. GORDON: In Vancouver?

Mr. DRYSDALE: Yes.

Mr. Gordon: No, the situation that you are recalling is that under our agreement with Hilton it was on a particular transaction and they would not go into the hotel business in any city in which the Canadian National Railways already had a hotel; in other words, they would not compete with the Canadian National without the consent of the Canadian National. However, we excluded from that agreement the city of Vancouver, because they were currently discussing such a possibility at that time. The way it was laid down was that they would notify us of their intention to go into Vancouver at any time and then we had the option of inviting them in with us or consenting to their going ahead.

Mr. DRYSDALE: You would like, I suppose, to operate the hotel under the Hilton organization if you could?

Mr. Gordon: No, I do not think we could, under the agreement with the Canadian Pacific Railway, turn the hotel over to Hilton operation.

Mr. DRYSDALE: Of that \$154,642 what share did the Canadian Pacific Railway get?

Mr. Gordon: It is fifty-fifty after allowing for the fact that we get the rental as owners of the hotel.

Mr. DRYSDALE: Is that included in the \$154,000?

Mr. GORDON: Yes.

Mr. CHEVRIER: No, that would not be included.

Mr. Creachan: That was close to the question I was leading up to. You said that the net figure of \$519,000 did not give any consideration to the bond issues?

Mr. GORDON: That is right.

Mr. Creaghan: Does the same formula prevail for the profit and loss statement on the other hotels or are those real profits?

Mr. Gordon: Those are all profits before interest.

Mr. Chevrier: So the comparison is the same between the Queen Elizabeth and the other hotels.

Mr. CATHERS: Is that a good accounting practice to say you have a profit before you pay the interest on the money you have borrowed?

Mr. Gordon: So long as we declare it, it is quite in order.

Mr. CATHERS: Rather unusual.

Mr. Chevrier: Why have you followed that practice with hotels and do not do it with your other operations?

Mr. Gordon: I think we do it on our other operations.

Mr. Chevrier: In your annual report you have shown a number of things before you declare your profit or loss.

Mr. CATHERS: Fixed charges come off first.

Mr. Gordon: You have got to remember this is a consolidated statement we are discussing. The interest paid on the total amount of our capital investment is shown on page 29 of the consolidated statement, so the end results of the railway in respect of interest paid have already been taken into account.

Now, in regard to the hotels, I can give you the figure for interest if you think that is the figure you want to put on it. We do not provide any for the

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hotels. It is just part of our general financing. The only figure you could put on and make sense, I suppose, is to take the average rate of interest the railway pays from year to year on loans then outstanding. That changes from year to year.

Mr. Cathers: But do you not think you cannot say you have a profit on the operation when you have not paid your interest?

Mr. GORDON: It is just a matter of terminology.

Mr. DRYSDALE: Does that \$29 million for the hotels include interest?

Mr. Toole: It is impossible to allocate your funded debt to specific assets. We have funded debt and we have share capital. Those are our two sources of money, and during the season those two sources are spent for different assets. So before you have paid for these moneys you cannot say, "The money I borrow today I will use for this asset and the money I borrow tomorrow will go to that asset." The bond issue today belongs to no particular asset.

Mr. CATHERS: Then I think you cannot follow up and say you have a profit on that operation.

Mr. GORDON: We do not; we say a net profit before interest.

The CHAIRMAN: As long as you say before interest when you read it, as has been said, it does not make it as clear as it does when you analyse it.

Mr. CATHERS: I would like to ask Mr. Gordon, this Queen Elizabeth arrangement you have made on which they are operating it, they are just the managers of it, are they?

Mr. GORDON: Yes, that is right.

Mr. CATHERS: Is that going to be a policy of the Canadian National in connection with their other hotels?

Mr. Gordon: We have no other discussions of that kind going on at the present, and I would not like to forecast forever, but there has been no immediate consideration given to any other arrangement of that kind.

Mr. CATHERS: Well, do you see any justification when you look at those figures for the railroad staying in the hotel business?

Mr. GORDON: No.

The CHAIRMAN: Mr. Chown?

Mr. Chown: I want to ask a question of Mr. Toole, Mr. Chairman. As he knows, there was a change in auditors both for the eastern region and the western region this year. Are you satisfied with the service they have rendered?

Mr. Toole: All I can say on that is that the new auditors have not yet started to work.

Mr. Gordon: Just one moment. I want to say here I do not think it would be appropriate for us to express an opinion on the auditors. The auditors are appointed by the government.

The CHAIRMAN: That is another question you should have asked the minister.

Mr. GORDON: The auditors are appointed by the government and the government should express a view.

Mr. Chown: They have not been the auditors yet?

Mr. Gordon: No, the previous auditors have cleaned up the audit for 1958, and the report which we will be considering from the auditors is the report of George A. Touche and Company, and they will be available here to comment on the 1958 year audit.

Mr. Fraser: Mr. Chairman, may I ask a question?

The CHAIRMAN: Yes, go ahead.

Mr. Fraser: In the agreement with the Hilton people do they pay for the wear and tear on the furniture, rugs and so on in the hotel? Do they replace them or does the Canadian National?

Mr. Gordon: Well, there is a whole page of arrangements in regard to the accounting and the bookkeeping, but I can say, generally speaking, they do take care of that type of thing as part of the payment that is included in the arrangements; so that at the end of the agreement or at the end of a given period we should have accumulated a fund which would enable us to replace the wear and tear.

Mr. Fraser: At the end of their lease, then, you would be clear, so that you could replace the furniture...

Mr. Gordon: Not necessarily at the end of the period; but they would have exhausted the period of life in it. We have a life period for each type of asset. Furniture runs about 12 years. We depreciate on that basis.

Mr. CATHERS: Have you any funds to replace the furniture in the Chateau?

Mr. Gordon: Not as such.

Mr. Creaghan: Mr. Fraser's second last question pretty well took the interest of my question. I am dealing now with hotels.

Last year, if you remember, I asked you several questions about a hotel in New Brunswick, in order to make your company truly national, because you call it the Canadian National Hotels. I was very interested in your statement to Mr. Carter that there was some possibility of an extension of the one in Newfoundland. Far be it from me to want to say anything that might affect that hotel; but I was wondering if Mr. Sommerville could tell the committee if you have any plans for a hotel in New Brunswick.

There has been expectation, hope and talk there for the last 25 years odd, and people still expect one. I am not concerned about where it would be located; I feel quite confident that if you came into New Brunswick you would come into the city of Moncton. I was wondering if Mr. Sommerville or yourself could make a statement on that.

Mr. Gordon: That would be a question of policy and would not be proper for Mr. Sommerville to answer. He is the general manager of hotels. The general policy of where we build a hotel would be a matter for the management of the C.N.R., so I will answer your question. We have no intention of building a hotel in Moncton.

Mr. Creaghan: That is the answer you gave me last year, and it seems to me that it would be quite appropriate and proper if your company would at least conduct a survey of the hotel industry there.

Mr. GORDON: That has been done.

Mr. Creaghan: It was done 25 years ago, and you built it on Prince Edward Island.

Mr. Gordon: Someone—I have forgotten who—asked me whether we saw any reason for staying in the hotel business, and I answered the question in the negative.

It is not our intention to build hotels anywhere. The only exception to that general policy has been the Queen Elizabeth hotel, which was built not so much for the purpose of an hotel, but it had a very valuable collateral purpose in establishing in the terminal site a development of an area which had lain dormant for over 30 years. We came to the conclusion, as management, that if we showed faith in the area to the extent of trying to put some life in it, we could liven up the whole terminal area.

Our gamble—and it was a gamble; it was a business gamble—has paid off, because of the fact that we put the hotel in that area and we have now got a going business there. That whole terminal area has become very valuable;

today there are some \$300 million of buildings planned for erection on what was laughingly referred to as "the hole in the ground".

Mr. Chevrier: With reference to the Place Ville Marie, which is across the way from the hotel—and to which no reference is made in the report—what progress has been made with the Webb and Knapp people, and to what extent is the construction work proceeding on a portion of what has been referred to, unfortunately, as "a hole in the ground", which is turning into a very profitable enterprise, I believe?

Mr. Gordon: The Place Ville Marie is not a C.N.R. project. It was part of the agreement we made with the Webb and Knapp interests to develop the area of what has come to be known as the Cruciform. The building is still incomplete. They have a time limit, to show good faith, in the matter of the erection of the building. The foundation work is well advanced, and my last recollection was that the steel contract had also been awarded; so it is in progress.

Mr. CHEVRIER: You own the ground rights, and they have leasehold rights?

Mr. Gordon: Yes, a 99-year lease.

Mr. CHEVRIER: The building will be theirs?

Mr. Gordon: The building will be theirs, subject to any arrangement they may make with other people in respect to a purchase arrangement which we made with the Royal Bank of Canada, and announced about a year ago.

We sold out our property rights in that respect, but held back in perpetuity that portion of the foundations needed for railway purposes. So when the 99 year lease is over, the building will be under the ownership of the Royal Bank of Canada.

Mr. CHEVRIER: What you have said applies to the Cruciform building only. What about the other parts that are to the west of that?

Mr. Gordon: There is no development in that, but that is also part of the Webb and Knapp program. They have now got the Place Ville Marie well advanced. There is a building to be erected just across from the Sun Life there. There is a building in the plan there, but that has not proceeded beyond the planning stage at the moment.

Mr. CHEVRIER: So there is a building planned there?

Mr. Gordon: North of Dorchester, yes.

Mr. SMITH (Simcoe North): So one of the reasons for building the Queen Elizabeth hotel in Montreal was to increase the real estate value of the land already owned by the C.N.R. in that area?

Mr. Gordon: That is quite right. We took a business risk in trying to stimulate interest in what I have referred to as "the hole in the ground".

When I went to the C.N.R., one of the first things that worried me was that we had in the heart of Montreal a very large potential of real estate value, if it could be sparked and stimulated. We tried everywhere to get someone to take an interest in that development. That was not possible. I tried to get somebody to take an entrepreneur risk in that development, but that failed.

We then embarked on the hotel project ourselves, with the conviction that we could make a success of an hotel. But the two things really hung together and, without explaining why it was, we made an exception to our general policy, which is that we have no interest in erecting any new hotels anywhere. We will extend or expand existing buildings, if we feel it is to our economic advantage to do so; but we do not wish to erect any further hotels.

Mr. SMITH (Simcoe North): Having regard to the net income of the hotel, in regard to the capital investment, it is not a terrific financial success, is it?

Mr. Gordon: No. But you must remember that times have changed. The reason the railways went into the hotel business was to encourage passenger

traffic to come and stay at the hotels. But that reason does not apply now. Habits have changed: a great deal of the railway business comes in by automobile and aeroplane, and it is no longer the attraction it used to be.

Mr. CREAGHAN: Does your company own T.C.A.?

Mr. GORDON: Yes; but we do not receive dividends from T.C.A.

Mr. CREAGHAN: So it does not matter how the passenger gets to the hotel, whether it is by T.C.A. or a subsidiary company?

Mr. Gordon: Yes; but we do not need the hotel to attract them any more.

Mr. McPhillips: How many years has that agreement in respect to the hotel got to run?

Mr. GORDON: May, 1960.

Mr. DRYSDALE: Mr. Gordon, I think you have misunderstood me before-

Mr. Gordon: One moment. I want to correct that, because, while it is May, 1960, for the Vancouver Hotel, there is an option for renewal for 21 years.

Mr. Drysdale: Before, when you mentioned this item, I mentioned this amount of \$154,642 and I asked if that included the rental. You said, "Yes". I wonder if that is correct.

Mr. GORDON: The rental on what?

Mr. DRYSDALE: This is the Hotel Vancouver.

Mr. GORDON: It does, yes.

Mr. CHEVRIER: But that is the net income, is it not?

Mr. Toole: The rental is part of the income.

Mr. DRYSDALE: What does the C.P.R. get; let us put it that way?

Mr. Gordon: There is a formula breakdown, and you have to go back to the formula to understand it. We took \$277,948, but we had to provide our own depreciation in that. Having provided depreciation, our net figure is \$154,642, which is the figure I gave you. The breakdown for the C.P.R. is \$137,949.

Mr. DRYSDALE: How much is the yearly rental for that?

Mr. Gordon: It is a formula breakdown here. What I have to be careful of is that I do not expose myself to income tax. That is why I am careful of my figures. The total available profit is \$415,897. You start with that figure and then you split it.

Mr. Toole: It is all rent. You split it and the whole income is considered rent.

The CHAIRMAN: Are there any other questions?

Mr. Horner (Jasper-Edson): I realize that Jasper Park Lodge is one of the things near to your heart. Would not perhaps an airport at Jasper be a help in bringing business to the lodge?

Mr. CHEVRIER: Do you not have a landing strip there?

Mr. Gordon: There is a landing strip. I am not sure whether or not it is used to any extent.

Mr. Sommerville: There is a landing strip for small aircraft.

Mr. Horner (Jasper-Edson): What I have in mind is something larger.

Mr. Gordon: You must remember that Jasper has a very short season. The cost of an airport to service that very short season would be pretty much out of the question.

The Chairman: Are there any other questions? If not, we will go to "growth and progress".

Mr. CHEVRIER: Could you tell us what new branch lines you have in mind to construct in 1959?

Mr. Gordon: We have no new lines in contemplation in the sense that we are ready to go forward with legislation on them. Everything that is under construction has been approved in the form of a bill. It covers the Moak lake line, the Optic and Chisel lines, and so forth, which were dealt with last year. There is nothing new. There are, however, a few surveys being made.

Mr. FISHER: Is one of the surveys the lines into north and east Nakina?

Mr. Gordon: That has been mentioned; but there is nothing concrete in respect of it now.

Mr. FISHER: Will the fact that a road is being built in there have any effect?

Mr. GORDON: It will depend on what terms we can reach with the mine operators on the edge of that district, in terms of a guarantee.

Mr. Fisher: Have you studied the possibility of putting in an ore dock at Nipigon?

Mr. Gordon: Nothing definite. Our policy in that respect is to discuss it with the people who may have in mind mineral development. If they can show us they are at the point where they will undertake a traffic guarantee, we will get on with a survey of the line in order to determine the cost and the nature of the guarantee.

Mr. Fisher: The story is going around that they are studying shipping facilities at Jackfish on the C.P.R. I would hope the C.N.R. would retain an interest all the way and not have the C.P.R. move in alone.

Mr Gordon: I can certainly assure you we are alive to our interests there, but the Anaconda people are not far enough ahead in the economics of the exploration of the ore deposits.

Mr. CHEVRIER: What is the building which you are constructing just outside of Montreal? It is not a branch line?

Mr. Gordon: You mean the Cote de Liesse yard?

Mr. CHEVRIER: The track seems to go in that direction.

Mr. GORDON: It must be the yard. It is the new hump yard in our Montreal terminal.

Mr. Chevrier: Is it exclusively for freight traffic?

Mr. Gordon: Yes. It is the marshalling yard in that area.

Mr. CHEVRIER: Have you not rerouted a portion of the passenger line.

Mr. GORDON: You are thinking of the swinging of the C.P.R. line coming through on the Lachine diversion.

Mr. CHEVRIER: Yes.

Mr. Gordon: That was brought about by an arrangement made between ourselves and the city of Lachine, whereby we routed the line so as to avoid cutting over through the centre of Lachine. If we had taken off our line to get access to our Cote de Liesse yard, we would have had to cut the city of Lachine right in two. We have been in discussion with them for many years and have reached an amicable settlement. We were able to agree also that the C.P.R. would swing north, and we move along the south side of the C.P.R. and avoid going through the city of Lachine, and still have access to our yard.

Mr. CHEVRIER: Would they have to cross your line and vice versa?

Mr. Gordon: No. We were able to separate the grade in the general set-up. We have to pay the cost involved in the swinging of the line.

Mr. Monteith (Verdun): In speaking of Lachine, did I hear that you are planning some time to close the Lachine station?

Mr. Gordon: Yes. The line through Lachine, as it presently exists, will be closed, except as a switching line for one or two industries which remain on the spur. There will be no traffic as such and the passenger service will be discontinued.

Mr. Monteith (Verdun): There will be no station near Lachine after that?

Mr. Gordon: No passenger station.

Mr. Fisher: How is the line working out which you put into Manitouwadge where you are in very direct competition with the C.P.R.

Mr. Gordon: Pretty well. I would like to see some more traffic; but we are not too disappointed.

Mr. Fisher: Are you meeting out-of-pocket expenses?

Mr. Gordon: I think so.

Mr. Chevrier: I believe it has been in operation for about four years. The statute was passed in 1954.

Mr. FISHER: The C.P.R. shipped their first ore about three years ago.

Mr. Chevrier: Is it a profitable operation each year?

Mr. Gordon: We think so. We believe it has a good potential.

Mr. Fisher: I still cannot figure out why there should be two branch lines in there.

Mr. Gordon: Neither can we. We were in there first. The C.P.R. got in from the south.

We felt we had the first right of access. The developers, however, the people in the camps decided they wanted two railways and they approached the C.P.R., who decided to build. There was no way as far as I know, to stop them.

Mr. FISHER: May we ask questions on roadways?

The CHAIRMAN: Yes.

Mr. Fisher: Have you any plans to include a roadway to Atikokan? I believe they are making arrangement for a reputedly very sharp increase in traffic.

Mr. Gordon: Are we speaking of Steep Rock?

Mr. FISHER: Yes.

Mr. Gordon: We have been very disappointed with the value of the shipments out of Steep Rock, so far. We are now equipped to handle well beyond the amount of ore which has come out this year and which is expected for the next coming year. We will keep our eyes on the development there.

Mr. Fisher: In respect of the ore dock at Port Arthur, will those facilities be available if any other properties are opened up in the region of Shebandowan, or anything of that sort? Will that be kept open?

Mr. Gordon: If they ship over C.N.R. lines, yes.

Mr. FISHER: It is not restricted to Steep Rock?

Mr. GORDON: No.

Mr. Chevrier: Under "new rails" what progress is being made in the construction of the other half of the Chibougamau line from St. Felicien to Cache lake.

Mr. GORDON: It is well in hand.

Mr. Chevrier: Will it be completed this year?

Mr. Gordon: The grades and the bridges are well advanced and the track laying is under way. We are estimating that we will be able to commence train service by the end of 1959; that is this year.

Mr. Chevrier: Is it correct that the contractor or the contractors are having some pretty serious difficulties?

Mr. Gordon: There have been difficulties with the contractors concerned, and these difficulties are now being discussed. Some of the contractors have claimed they have lost money on certain portions of the work.

Mr. CHEVRIER: It seems to me I have heard that one before.

Mr. Gordon: Yes, it has been going on for some time and I do not know the outcome of it at the moment.

Mr. Chevrier: Could I ask you a question about another railway. There were representations made recently to the Minister of Transport in regard to the Gaspe Railway, and I notice the C.N.R. have made some studies of various routes. Have those studies been advanced in the last year or so?

Mr. Gordon: No. We made studies on a number of occasions over many years. In fact, we looked over a total of seven different routes but we have never been able to make one stand up economically. So we have no plans in regard to extending the Gaspe route.

Mr. Chevrier: I thought there was one route which, with a government contribution, might lend itself to a profitable operation.

Mr. Gordon: There was one at one time and they changed their minds and drove a road up to—

Mr. CHEVRIER: Murdochville?

Mr. GORDON: No, that is not the port.

Mr. CHEVRIER: Gaspe is the port.

Mr. GORDON: It was not that.

Mr. CHEVRIER: The road runs from Gaspe to Murdochville.

Mr. Gordon: Is Murdochville on the coast?

Mr. CHEVRIER: No, it is inland.

Mr. Gordon: I am talking about another place.

Mr. CHEVRIER: Oh, it is Ste. Anne des Monts.

Mr. Gordon: In any event none of the ones we examined stood up.

Mr. Fisher: In the introduction of automatic machinery in so far as taking care of roadways is concerned, have you completed your expenditures in that regard or have you still some way to go?

Mr. GORDON: On what roadway?

Mr. Fisher: In connection with the automatic machines you use for ballasting, tie-lifting and tie-setting.

Mr. Gordon: That is a continuing program. We have so much in our budget each year for that purpose. The machines wear out. Although we are almost completely equipped, we have so much in our capital budget each year for the renewal of this equipment.

Mr. Fraser: Mr. Chairman, in connection with rolling stock, I asked in this committee last year a questoin regarding the painting of freight cars with a light colour or aluminized paint so as to safeguard automobiles from driving into the side of these cars. Shortly after that the government put in a bill and allowed the railways so much a year to paint these cars. Would Mr. Gordon tell us how many the C.N.R. have painted?

Mr. Gordon: None. Mr. Fraser: Why?

Mr. GORDON: Well, first of all-

The Chairman: Gentlemen, it is a quarter to ten and I suggested we would adjourn at quarter to ten, to meet tomorrow morning at nine o'clock.

Mr. Fraser: Mr. Gordon, will you answer this question tomorrow morning?

Mr. Gordon: Yes, Mr. Fraser, I will do that.

## ATLANTIC REGION

Between	Class of Traffic	Mileage One Way	Round Trips Per Day	Service Frequency
Bathurst-Tracadie, N.B. Bathurst-Shippigan, N.B. Campbellton-Bathurst, N.B. Campbellton-Dalhousie, N.B. Charlottetown-Georgetown, P.E.I Charlottetown-Murray Harbour	L.C.L. & Express. L.C.L. & Express. L.C.L. Exp., Mail & Baggage. L.C.L., Exp. & Mail L.C.L., Exp. & Mail	81 77 79 16 49 68	1 1 1 2 1	M to F M to F M to F M to S M to S M to S
Charlottetown-Souris-Elmira, P.E.I.	L.C.L., Exp. & Mail	72	1	M to S to Souris.
		.92		Tue. & Fri. Elmira.
Charlottetown-Summerside, P.E.I. Fredericton-Edmundston, N.B		48 205	1	M to S Outbound Tue. & Thurs. Inbound
Halifax-Shelburne, N.S	L.C.L	168		Wed. & Fri. Outbound Monday. Inbound Tuesday.
Halifax-Bridgewater- Lunenburg, N.S. Halifax-Truro, N.S. Inverness-Port Hawkesbury, N.S. *Lunenburg-Mahone Bay, N.S. Moncton-Havelock, N.B. Moncton-Newcastle, N.B. Moncton-Pointe du Chene, N.B.	L.C.L. L.C.L. & Express. Express. L.C.L. & Express. L.C.L. & Express. L.C.L. & Express.	77 72 57 8 31 87	1 1 1 2 1 1	Thursday Wed. & Fri. Tue. & Sat. M to S M W F M W F
Moncton-Richibucto, N.B.  *Mulgrave-Havre Boucher, N.S  Moncton-Saint John, N.B  Moncton-Springhill Let.—River	Exp. Mail & Baggage L.C.L. & Express Express L.C.L. & Express L.C.L. & Express	25 62 10 98	1(2) 1 2 1	M to F(Sat.) M to F M to S M to F M to F
Hebert, N.S.  Newcastle-Chatham, N.B.  Newcastle-Fredericton, N.B.  Newcastle-Loggieville, N.B.  New Glasgow-Port Hawkesbury,	L.C.L. & Express. Express & Mail.	16 115 18	2 1 4	M to F M to S M to S
N.S	L.C.L.	79 94	1	M to F Saturday
Sunnybrae, N.S(1 t	L.C.L., Exp. & Bgge rip to Sunnybrae & Hopewell o Thorburn & 2 trips to Trent	35 on NS)	4	M to S
Pictou-New Glasgow, N.S Riviere du Loup-Edmundston,	Exp., Mail & Baggage	18	3	M to S
N.B. Sackville-Cape Tormentine, N.B Springhill JetSpringhill, N.S Summerside-Tignish, P.E.I *Sydney-Glace Bay, N.S. *Sydney-New Waterford, N.S Sydney-Port Hawkesbury, N.S	Express. L.C.L. & Express. L.C.L. & Express. Express Express	88 41 4 76 11.9 13.9	1 1 3 1 1	M to S Tue. & Fri. M to S M to S M to S M to S
Sydney-Port Hawkesbury, N.S Tracadie-Bathurst, N.B Truro-Bridgetown, N.S Truro-New Glasgow, N.S Truro-Springhill Jet., N.S Yarmouth-Shelburne, N.S	L.C.L.  Express L.C.L. L.C.L. L.C.L. L.C.L.	115 91 142 89 87 88	1 1 1 1 1 1 1	Wed. & Sat. M to S Saturday M to F Tue. & Fri. M to F

#### CENTRAL REGION

Between	Class of Traffic	Mileage One Way	Round Trips Per Day	Service Frequency	
*Allandale-Camp Borden, Ont	Express	14	2	MtoS	
*Allandale-Owen Sound, Ont	Express	75.6	1	MtoF	
Belleville-Picton, Ont	L.C.L	22	î	MtoF	
*Brockville-Prescott, Ont	Express	12.6	2	MtoS	
Cobourg-Port Hope, Ont	L.C.L	8	1	MtoF	
*Coteau-Valleyfield, Que	Express & Mail	8	3 (5)	M to F (Sat	
Fort William-Longlac, Ont	Exp., Baggage & Mail	182	1	Daily	
*Galt-Guelph-Hespeler-Preston	Express	17.5	î	MtoS	
Geraldton-Longlac, Ont	L.C.L	25	1	MtoF	
*Hamilton-Dundas, Ont	Express	7	2	MtoS	
Hamilton-Caledonia-Port Dover- Port Rowan, Ont	L.C.L. & Express	74	1	M to S	
Hamilton-Dunnville-Simcoe, Ont.		76	1	M to S	
*London-Simcoe, Ont	Express & Baggage	73.5	i	M to S	
Montreal-Abbotsford, Que		38	1	MtoF	
	Express	8.9	2 (1)	M to F (Sat	
Montreal-Dominion, Que	Express		2 (1)	M to F (Sat	
Montreal-Huntingdon, Que	Express	54.5 114	1		
Montreal-Joliette-Grand'Mere	Express		7	M to F	
Montreal-Montreal Airport, Que	Express	12.5		Daily	
Montreal-Pointe Claire, Que	Express	15.1	1	M to F	
Montreal-Quebec, Que	Express	169	1	StoF	
Montreal-Rawdon, Que	Express	55.7	1	M to S	
Montreal-Riviere Beaudette, Que.	Express	96.5	1	M to F	
Montreal-St. Lambert, Que	Express	5.6	1	M to S	
Montreal-St. Laurent, Que	Express	6.2	2 (1)	M to F (Sat	
*Montreal-Three Rivers, Que *Montreal-Valleyfield-Huntingdon-	Express	103.8	1	M to S	
St. Martin, Que	Express	118	1	Saturday	
*Montreal-Victoriaville, Que	Express	129	1	M to S	
Napanee-Forfar-Ottawa, Ont	L.C.L. & Express	156	1	MtoF	
Niagara Falls-Fort Erie, Ont	Express	22.5	2	MtoS	
Oshawa-Bowmanville, Ont	L.C.L	9	1	MtoS	
Oshawa-Whitby-Port Perry, Ont	L.C.L. & Express	20	1	MtoF	
Pembroke-Eganville, Ont	Express	13	1	MtoS	
Picton-Belleville, Ont	Express & Royal Mail	22	1	MtoS	
Port Arthur-Red Rock, Ont	L.C.L	. 65	1	MtoF	
Richmond-Quebec, Que	Express	115	1	M to S	
Port Colborne, Ont	L.C.L., Bgge. & Exp	24.3	3	M to S	
St. Johns-Montreal, Que	Express	26	1	MtoS	
Sarnia-Parkhill, Ont	Express	58	1	MtoF	
Sherbrooke-Coaticook, Que	Express	25	î	MtoS	
Simcoe-Brantford, Ont	Express	24	1	MtoS	
Toronto-Bowmanville, Ont	Express	44.5	1	M to S	
Toronto-Malton Airport, Ont	Express	19	8	Daily	
Toronto-Malton, Ont		21	2	M to S	
	Express	15	2	Daily	
Toronto-Richmond Hill, Ont	Express	28.4	1	M to S	
Windsor-Kingsville, Ont	Express	28.4	1	MI TO D	

#### WESTERN REGION

Between	Class of Traffic	Mileage One Way	Round Trips Per Day	Service Frequency
*Edmonton-Edson, Alta	Express	215.1	1 way	each day
*Edmonton-Grande Centre, Alta	Express	240.4	1	M to S M to S
Edmonton-Lloydminster, Alta	Express	187.5	î	MtoS
Kamloops-Kamloops Jet., B.C	Express:	5	4	MtoS
North Battleford-Battleford, Sask.	L.C.L. & Express	3.8	- 1	M to F
Regina-Weyburn, Alta	L.C.L. & Express	73	1	M to S
The Pas-Flin Flon, Man	L.C.L	92	1	M to F
Vancouver-New Westminster, B.C.	Express	12	1	MtoS
Vancouver-Pt. Mann, B.C	Express	16	1	MtoS
Winnipeg-Gypsumville, Man	L.C.L. & Express	162	1	TWF&S

Note: One-Way Mileage shown above is the distance covered in servicing the intermediate and terminal stations and not necessarily the direct highway distance between the terminals of the runs.

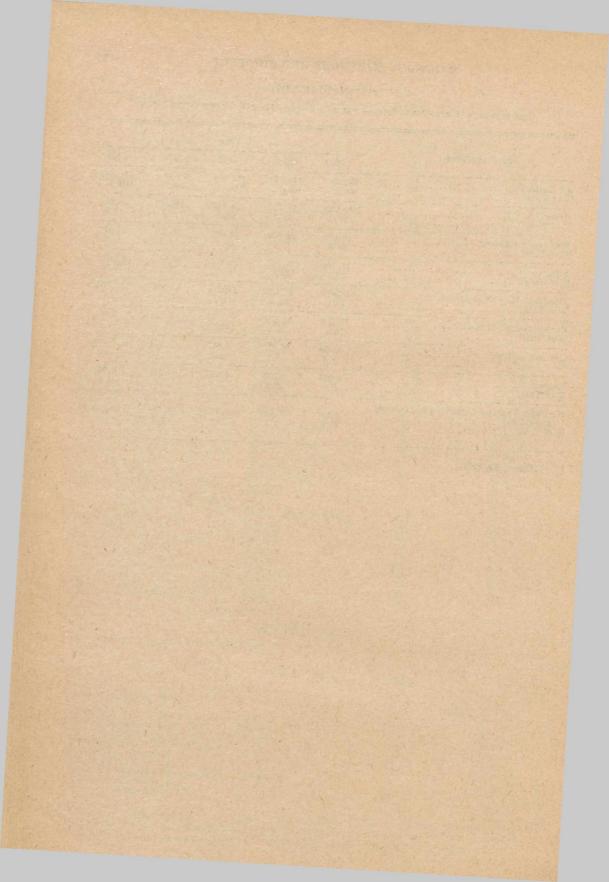
In all cases these services are operated either ancillary to or in substitution of train service.

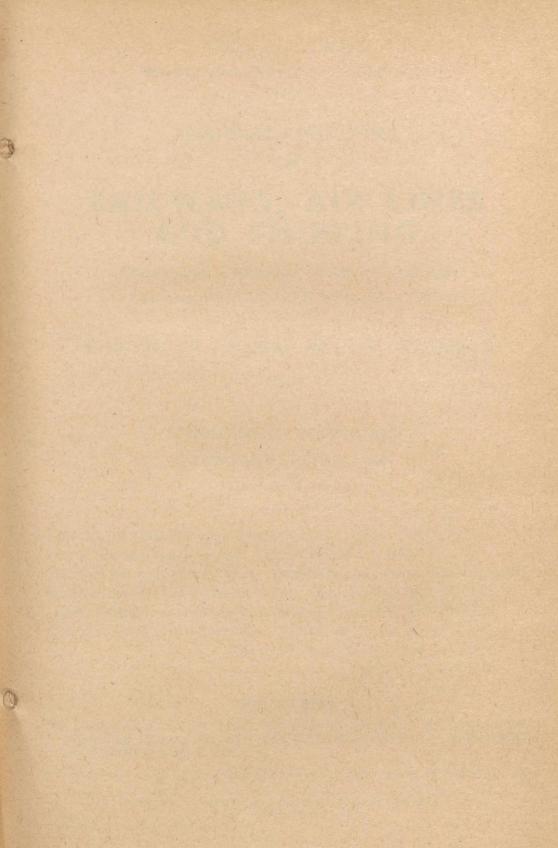
#### C.N.R.—CANADIAN LINES

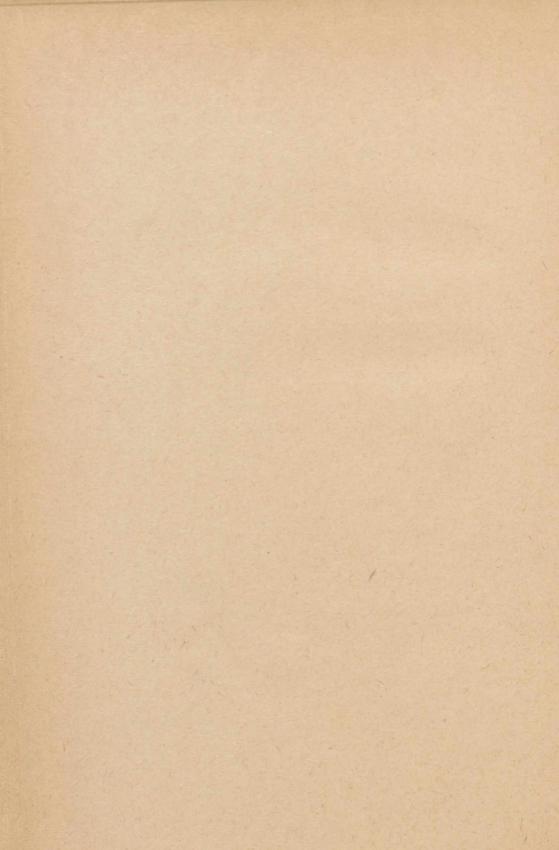
COMPARISON OF EMPLOYMENT LEVELS FOR THE PERIOD 1954-1958 BY EMPLOYEE GROUP

Fig. 1	Year				
Employee Group	1958	1957	1956	1955	1954
All Employees% of Total	104, 103	114,750	116,324	109,094	111,601
	100. 0	100.0	100.0	100.0	100.0
General% of Total	18,022	18,782	18,746	18, 245	18,527
	17.3	16.4	16.1	16.7	16.6
Way and Structures% of Total	20,322	22,636	23,086	20,170	20,376
	19.5	19.6	19.8	18.5	18.2
Equipment% of Total	21,236	24,972	26,254	24,912	27,074
	20.4.	21.8	22.7	22.8	24.3
Transportation (Non-Train)	12,450	13,625	13,655	14,096	13,896
	12.0	11.9	11.7	12.9	12.5
Transportation (Train)	16,882	18,664	18,769	16,220	16,144
	16.2	16.3	16.1	14.9	14.5
Communications	5,829	6,237	6,017	5,750	5,490
	5.6	5.4	5.2	5.3	4.9
Express	5,995	6,329	6,325	6,247	6,261
	5.8	5.5	5.4	5.7	5.6
Highway Transport (Rail) and Outside Operations% of Total	3,367 3.2	3,505 3.1	3,472 3.0	3,454 3.2	3,833 3.4

February 19, 1959.







#### HOUSE OF COMMONS

Second Session-Twenty-fourth Parliament

1959

## SESSIONAL COMMITTEE

ON

# RAILWAYS, AIR LINES AND SHIPPING

Owned and Controlled by the Government Chairman: HONOURABLE W. EARL ROWE

## MINUTES OF PROCEEDINGS AND EVIDENCE

No. 2

WEDNESDAY, MAY 6, 1959 THURSDAY, MAY 7, 1959

(Morning Meeting)

Canadian National Railways Annual Report (1958);
Capital Budget and Estimated Income Account (1959);
Canadian National (West Indies) Steamships Ltd. Annual Report (1958);
Canadian National Railways Securities Trust Annual Report (1958);
Auditors' Report to Parliament of Geo. A. Touche & Co., (C.N.R.);
Main Estimates (1960) Items 410, 411 and 419.

(See Issue No. 1)

#### WITNESSES:

Mr. Donald Gordon, C.M.G., Mr. S. F. Dingle and Mr. J. L. Toole of the Canadian National Railways; Mr. H. T. Ross and Mr. J. W. Beech of George A. Touche & Company.

(Proceedings relating to Trans-Canada Air Lines appear in Issue No. 3)

#### SESSIONAL COMMITTEE

on

## RAILWAYS, AIR LINES AND SHIPPING

Owned and controlled by the Government

Chairman: Hon. W. Earl Rowe Vice-Chairman: Yvon R. Tassé

## and Messrs.

Badanai,	Fisher,	Mitchell,
Bourbonnais,	Fraser,	Monteith (Verdun),
Brassard (Lapointe),	Granger,	Pascoe,
Broome,	Grills,	Robinson,
Carter,	Horner (Jasper-Edson),	Smallwood,
Chevrier,	Kennedy,	*Smith (Calgary S.)
Chown,	Martini,	Smith (Simcoe North
Creaghan,	McPhillips,	
Drysdale,	McWilliam,	

Antonio Plouffe, Assistant Chief Clerk of Committees.

(Simcoe North)

## NOTE

No Capital Budget for 1959 was contemplated in respect of the Canadian National (West Indies) Steamships Limited, although the Order of Reference of the House of Commons of April 29th refers the said Budget to the Committee.

<sup>\*</sup> Replaced Mr. Grills on Wednesday, May 6.

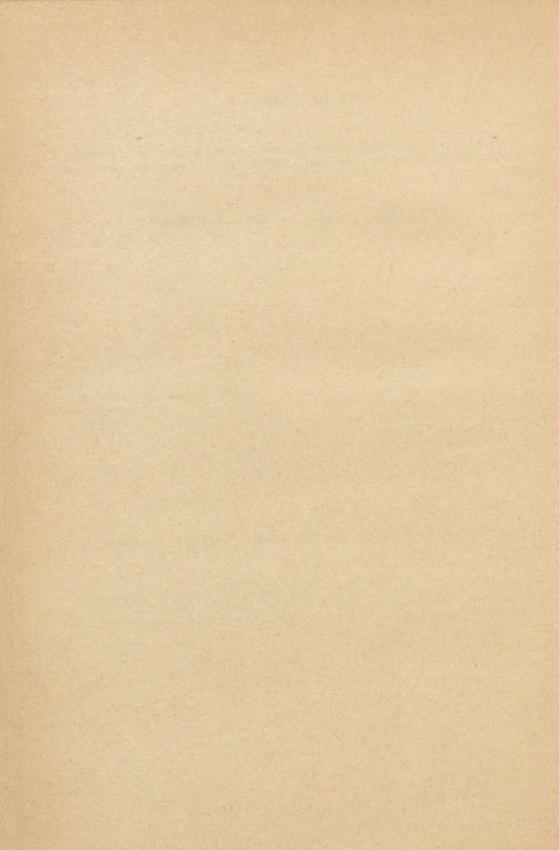
#### ORDER OF REFERENCE

WEDNESDAY, May 6, 1959.

Ordered,—That the name of Mr. Smith (Calgary South) be substituted for that of Mr. Grills on the Sessional Committee on Railways, Air Lines and Shipping.

Attest.

LÉON J. RAYMOND, Clerk of the House.



## MINUTES OF PROCEEDINGS

WEDNESDAY, May 6, 1959 (5)

#### MORNING MEETING

The Sessional Committee on Railways, Air Lines and Shipping owned and controlled by the Government met this day at 9 o'clock a.m. Hon. W. Earl Rowe, the Chairman, presided.

Members present: Messrs. Brassard (Lapointe), Broome, Carter, Chevrier, Chown, Creaghan, Drysdale, Fisher, Fraser, Horner (Jasper-Edson), Kennedy, Martini, McPhillips, Monteith (Verdun), Pascoe, Rowe, Smallwood, Smith (Simcoe North), and Tasse. (19)

Also present: Honourable George H. Hees, Minister of Transport, and Mr. C. A. Cathers, M.P.

In attendance: Mr. Donald Gordon, Mr. S. F. Dingle, Mr. J. L. Toole, respectively President and Chairman of the Board, Vice-President (Operations), Vice-President (Accounting and Finance), Messrs. R. T. Vaughan, W. Dodds, R. Sommerville, Manager, Canadian Hotels Ltd., all of Canadian National Railways, and Messrs. Howard T. Ross and J. W. Beech representing George A. Touche & Co.

Mr. Gordon's examination was continued. He was assisted by Messrs. Dingle and Toole.

The witness was again questioned on "Growth and Progress".

He had a statement on Western Union and C.O.T.C.

At 11 o'clock, Mr. Gordon's examination still continuing, the Committee adjourned until 3 o'clock or following the Orders of the Day of the House.

# AFTERNOON MEETING

(6)

The Committee resumed at 3.30 o'clock. Hon. W. Earl Rowe, the Chairman, presided.

Members present: Messrs. Brassard (Lapointe), Broome, Carter, Chevrier, Chown, Creaghan, Drysdale, Fisher, Fraser, Horner (Jasper-Edson), Kennedy, Martini, McPhillips, Pascoe, Rowe, Smallwood, Smith (Calgary South), Smith (Simcoe North), and Tasse. (19)

Also present: Honourable George H. Hees, Minister of Transport, Mrs. Jean Casselman, M.P., and Mr. John B. Hamilton, M.P.

In attendance: Same as at morning sitting.

Mr. Drysdale raised a question of privilege. He referred to an article which, he claimed, was misleading and which appeared in The Montreal Gazette on compensatory rates.

Mr. Donald Gordon was called and, assisted by Messrs. Dingle and Toole, answered questions on

—Growth and Progress
—General (comments)

-The Year in Perspective.

On the last heading referred to above, Mr. Gordon read a supplementary statement and made further comments.

Mr. McPhillips asked that the witness reveal the sale price of a transaction made in 1947 involving Victoria Harbour. Mr. Gordon on behalf of the management hesitated to divulge the considerations of the said transaction on the following grounds:

- (a) When the reply would constitute a breach of confidence or a violation of privacy affecting those doing business with the C.N.R.
- (b) Information from the personal files of officers and employees.(c) Information prejudicial to the competitive position of the C.N.R.
- (d) Information tending to restrict the ability of the C.N.R. to buy or sell on advantageous terms.

It was also stated that that position has been consequently upheld by this Committee.

Mr. Drysdale suggested that any decision be deferred until after further consideration by the witness.

And a debate arising, Mr. McPhillips moved, seconded by Mr. Drysdale, that the President of the Canadian National Railways reveal the consideration obtained by the Company in 1947 for the sale of the G.T.P. docks in Victoria Harbour.

And the debate continuing, the question being put, it was resolved in the negative: YEAS, 4; NAYS, 10.

The Committee then proceeded to its examination of Mr. Gordon on the Annual Report.

On motion of Mr. Fraser, seconded by Mr. Kennedy, the Annual Report of the Canadian National Railways, 1958, including Financial and Statistical Statements, was approved.

At the suggestion of Mr. Fisher, Mr. Donald Gordon made a statement respecting the nature of the Committee's proceedings up to the present time and suggested a modified procedure. (see this day's evidence)

The Chairman reminded the members of the Committee of the arrangements which have been made and agreed upon for a T.C.A. luncheon flight over The St. Lawrence Seaway May 7, between 11.30 a.m. and 2.30 p.m. on Thursday.

Mr. Gordon's examination still continuing, the Committee adjourned at 6 o'clock until Thursday, May 7, at 9.30 in the morning.

Antonio Plouffe,
Assistant Chief Clerk of Committees.

THURSDAY, May 7, 1959.

(7)

#### MORNING MEETING

The Sessional Committee on Railways, Air Lines and Shipping met at 9.30 a.m. this day. The Chairman, the Honourable Earl Rowe, presided.

Members present: Messrs. Brassard (Lapointe), Broome, Carter, Chevrier, Chown, Creaghan, Drysdale, Fisher, Fraser, Horner (Jasper-Edson), Kennedy, Martini, McPhillips, Mitchell, Pascoe, Robinson, Rowe, Smallwood, Smith (Calgary South), Smith (Simcoe North) and Tasse. (21)

In attendance: The Honourable George Hees, Minister of Transport; Mr. Donald Gordon, President of Canadian National Railways, assisted by Messrs. S. F. Dingle, Vice-President, Operations; J. L. Toole, Vice-President, Accounting and Finance; J. H. Spicer, Chief, Budget Officer; R. T. Vaughan, Assistant to the President; W. Dodds, R. Sommerville, Manager, Canadian Hotels Limited.

The Chairman observed the presence of quorum, and called as the first item for consideration the Capital Budget and Estimated Income Account—1959 of the Canadian National Railways.

Following discussion and the questioning of Mr. Gordon, the "Budget and Estimated Income Account" was adopted on the motion of Mr. Broome, seconded by Mr. Fraser.

The Committee then considered the Annual Report of the Canadian National (West Indies) Steamships, Limited for the year ended December 31, 1958.

On the motion of Mr. Fraser, seconded by Mr. Smith (Simcoe North), the Annual Report of the Canadian National (West Indies) Steamships, Limited was adopted.

The Annual Report of the Canadian National Railways Securities Trust for the year ended December 31, 1958 was considered, and on the motion of Mr. Broome, seconded by Mr. Smith (Simcoe North) was adopted.

The Auditors' Report to Parliament on the Canadian National Railways System and the Canadian National (West Indies) Steamships, Limited for the year ended December 31, 1958 was discussed, and representatives of George A. Touche & Co. were questioned.

On the motion of Mr. Martini, seconded by Mr. Fraser, the "Auditors' Report" was adopted.

The Committee then considered separately Items 410, 411 and 419 of the Main Estimates for the fiscal year ending March 31, 1960, and following the questioning of the Minister and Mr. Gordon the Items were adopted.

Agreed: That Mr. Gordon prepare, for distribution to members of the Committee, a statement containing suggested modification to procedures followed by the Committee in future examinations of the activities of the Canadian National Railways.

Ordered: That the Chairman present the Second Report to the House referring back the Estimates.

Mr. Gordon and officers of the Canadian National Railways were retired and thanked by the Chairman for their assistance to the Committee in its work.

At 11.15 a.m. the Committee adjourned to meet again at 3.30 p.m. this day.

J. E. O'Connor,
Acting Clerk of the Committee.

### EVIDENCE

#### MORNING MEETING

WEDNESDAY, May 6, 1959.

The CHAIRMAN: Gentlemen, I now see a quorum. We are ready to begin. We are on growth and progress.

Mr. Fisher: I wonder if Mr. Gordon or Mr. Dingle know an Albert Wren from Kenora?

Mr. Donald Gordon (President, Canadian National Railways): I do not recognize the name.

Mr. Fisher: I bring this to your attention because it has definitely to do with roadways. You will forgive the first paragraph which is somewhat wild-eyed.

Mr. Gordon: I wonder if it would be necessary for you to read it into the record, because if you do so it will get spread all across the country and I will not have had a chance to reply to it.

Mr. DRYSDALE: Could we have this procedure: whereby the reporter does not take it down, but Mr. Fisher will read it?

The Chairman: If Mr. Fisher declares it to be wild-eyed, it might be, and I do not think we should take up the time of the committee.

Mr. Fisher: The first paragraph is, I think, unfair to the Canadian National Railways. He then goes on down to a specific charge which is backed up by one of the most prominent men in the woods industry in Ontario. It reads as follows:

Canadian National Railways employ a 'crazy' accounting system devised by a 'fanatical' economist with 'strange' ideas, charged Albert Wren, Kenora MPP. He spoke Friday before the Northwest Ontario Economic Development Committee.

Mr. Wren claimed the railway bought Alberta-made ties and shipped them, when required as far as Sault Ste. Marie, Ontario. According to the MPP the railway reasoned it was purchasing cheaper ties because initial selling price in Alberta is less than in Ontario.

Transportation costs are not counted when C.N.R. says it obtained Alberta ties cheaper than Ontario-made products, stated Mr. Wren.

'What kind of crazy accounting system is that?' he asked.

Northern Wood Preservers representative R. J. Prettie in a brief, submitted to the government committee Friday, noted poles, ties and lumber can come only from selected woods while pulpwood may come from a considerably larger selection. About 25 per cent of all virgin timber can be termed selected woods, he explained, and pulpwood can be processed from the remaining 75 per cent.

Now I shall skip a bit because it is irrelevant. I will go along and read as follows:—

Julian Merrill, vice-president of the Great Lakes Paper Company Limited, commenting on cases where the C.N.R. has refused to purchase ties locally, stated the railway was on a 'revenge' program. He explained that previously the C.N.R. had wanted ties at a time when they were not available locally. 'Now they're getting back at us', he added.

Mr. Gordon: I would like to comment on that, I wish I could use the same kind of language as the gentleman does; no, I shall not call him a gentleman—but as the person who set it up. Suggesting that the Canadian National Railways is engaged in a revenge program is absolute and complete nonsense.

The general procedure whereby the Canadian National Railways acquires ties is exactly the same procedure that is used by the Canadian Pacific Railways.

It is a procedure which has stood the test of time.

We make our needs known in various areas in respect of the number of ties, the price and condition of ties, and it has been our experience that we have difficulty in regularity of delivery, because under certain conditions, when the lumber market is good, those people who have timber usually available for ties tend to go into the lumber market and when the market is not good, to the railways.

When the lumber market is poor, everybody tries to sell ties to the railways. So, as a condition on our placement of orders, we have insisted over the years upon establishing a bona fide delivery on tie contracts which are undertaken. If anybody who has a legitimate source of supply of ties can demonstrate by performance that he can deliver, then that person is free to make bids for ties in any area in Canada.

I do not know what the person means when he speaks of a "crazy accounting system", but I would judge from the tone of his letter that if something is

crazy, he is a pretty good judge of what it might be.

These are statements which just do not stand up under the test of examination. As I said before, our procedure in acquiring ties is well established, and it is exactly the same procedure that the Canadian Pacific Railway follows. We know from experience that it is the only way by which we have been able to assure ourselves of the delivery of ties. Ties have to be bought in a regular cycle so that the ties we buy this year can be matured and treated and available for entry into the track in the following year.

Mr. Fisher: May I ask if there is a similar situation with respect to birch and poplar for box car doors in shipping grain?

Mr. Gordon: No, that would be a different situation. I do not know the details offhand, but I imagine that would be done by regular tender contract in which anybody who could meet the specifications could make a bid for the business.

Mr. Fisher: Would you consider having one of your officials issue a statement on the spot, that is, in northwestern Ontario, by way of explaining your tie policy?

Mr. Gordon: I would be glad to. I do not know why this comes up. I had not heard of it al all. The question of buying ties is one of those features of the railway which always causes a lot of local gossip and rumour.

I have even had it suggested to me that our buying policy has been determined by the political faith of the person involved, but we do not know the political faith of anybody. I may have a suspicion about some of the people in this room!—but that is about as far as I can go.

Mr. Fisher: I have one more question. I have heard complaints about the purchase of ties in the United States. Have you a part of your line which goes through Warrood, and do you purchase ties in the United States?

Mr. GORDON: Yes, but for United States use only.

Mr. FISHER: And none of them come into Canada?

Mr. GORDON: None that I can recall.

Mr. Chevrier: A brief was presented before this royal commission on economic prospects. That brief had to do particularly with railway transportation. In it there were several suggestions about possible railway construction in Canada. I am particularly interested in one suggestion which was under

discussion at the time and I wondered if the railway had given it any consideration; that is, a railway line which would go from Murray Bay along the north shore of the St. Lawrence river to Seven Islands, or in the alternative from Lake St. John or where your Chibougamau St. Felicien line is now being constructed, from there on to Seven Islands and then on to Labrador. Has any consideration been given to that particular suggestion? Has a survey been made, and what can you tell us about such a projected line?

Mr. Gordon: No; but in a general way we have been looking at the possibility of such a line. We have had some discussions with interested parties, but they have not got down to anything concrete in the economic sense. We have not been able to develop any proposal because we do not have anything in the form of traffic guarantee.

At the moment, I think we have looked at three approaches to the project but it has not gone past the talking stage. Perhaps that is the best way to put it.

Mr. Chevrier: May I follow up with this: have the officials of your research division given consideration as to whether such a route would follow the north shore or would go inland from the north shore?

Mr. Gordon: Both have been examined. The big controlling factor is the question of a bridge across the Saguenay river.

Mr. CHEVRIER: You mean the cost of it?

Mr. Gordon: Yes, and where the river might be crossed. As to a route which goes inland, I am trying to picture the map in my mind. The inland route would cut right across the terrain and it would be a very difficult route.

Mr. CHEVRIER: You would not have to cross the Saguenay in that case?

Mr. Gordon: An extension of the Murray bay line following the St. Lawrence north shore line to the mouth of the Saguenay river would call for either a bridge or a car ferry operation there.

Mr. CHEVRIER: At Tadoussac?

Mr. Gordon: Yes, and a bridge at that point, I think you would realize, would be a major engineering feat, if possible at all. We doubt if it is possible because the river at that point is very, very deep. So it might be a car ferry operation if that alternative was selected.

Mr. Chevrier: With the development of the north shore, from a natural resources standpoint, as it is going ahead now, does not that offer some attractive business to the railway?

Mr. Gordon: We have not seen it yet. The industrial development on the north shore, which involves the production of iron ore, pulp and paper, and aluminum, as we know of recently, is based largely on the cheap water movement through the navigation season and stock-piling in the winter time. There are also possibilities that that navigation season may be increased. We also have considerable apprehension as to how the opening of the St. Lawrence seaway might affect that operation. As I said before, the conclusion that we reached, after discussions with interested parties, was that at this moment there is not sufficient prospect of rail traffic to justify the project. That can change as we continue to watch the situation.

May I also make it clear that the crossing of the Saguenay river, on the inland route would have to occur near Arvida.

Mr. Chevrier: The last question I would like to ask on this is, what consideration has been given to this projected line, linking up with the railway that goes from Seven Islands to Schefferville?

Mr. Gordon: It would be part of it if it were done.

Mr. Carter: My question goes back to the policy of purchasing railroad ties, Mr. Chairman. I understand that if the contractor supplying the ties is living in an area served by the railway all he has to do is deliver the ties to the railway at some point and the railway then takes delivery at that point and looks after the transportation charges. In the case of areas that are served by coastal boat there is a different policy, and the man not only has to bring them to the boat but he has to pay freight on them to the railway terminals. That puts the supplier in an area served by a coastal boat at a serious disadvantage over the supplier in an area served by the railway. I wonder if Mr. Gordon would review that policy with a view to putting boats on the same basis?

Mr. Gordon: I will look into that particular point. I do not profess to know all the exact details of the purchasing of ties, but my general understanding is that these factors are taken into account in the laid-down price.

Mr. Carter: The laid-down price at the railhead?

Mr. GORDON: Yes.

Mr. CARTER: But that does not apply to a port served by a coastal boat?

Mr. GORDON: That is right; and we have to decide what is to our advantage and we buy at the best price possible.

Mr. Fraser: We have not quite reached that point, but could Mr. Gordon give an answer to my question with regard to freight cars that have been painted with light colours or luminous paint? I have asked for that for fifteen years.

Mr. Gordon: This is the situation; in the legislation increasing the railway grade crossing fund you may recall that there was a special provision in respect of the possibility of providing reflectorization of highway signs, as well as the possibility of placing reflective markings on the sides of railway cars, with the intention that the railway grade crossing fund would assist in the expense in that connection. There has been a good deal of discussion on this subject between the Railway Association of Canada, representing all the railways in Canada, and the Board of Transport Commissioners. A board order has been issued in regard to the reflectorization of highway crossing signs whereby steps will be taken to provide a yearly program in that connection.

There still remains for discussion the question of the maintenance costs of the signs because the railways quite properly take the attitude that those signs are for the protection of the highway and not the railway. However, there is a program under way in regard to highway signs.

In regard to the reflectorization of railway equipment, when we got down to a detailed discussion there arose all sorts of questions regarding what is or is not involved in a program of that kind, in particular the question of not only the cost of painting the cars, but also of maintenance. As a practical matter some very serious doubts have been expressed by the railways as to the common sens of that kind of action.

Under certain weather conditions, for instance, the reflectorizing paint on the sides of cars would stand about one trip. Secondly, there is the practical problem that unless it were made uniform, so that all cars coming in from the United States were also painted with this device, in our opinion, as railroaders, you would increase the hazard at level crossings, because you would get a long freight train, some cars of which would be covered by this reflectorizing device, whereas the American cars would not be. The motorist, having seen the reflectorized cars go by, might quite easily in the dark think that was the end of it and drive into the side of the unpainted cars.

There is also the technical problem of where the markings would be placed. Box cars, hopper cars and flat cars are at different levels, and in the train and you would not get uniformity in that respect.

Our summarized opinion, is that there are a lot of technical problems that need to be sorted out before embarking on a program of that kind. Therefore, a joint committee has been formed between the Board of Transport Commissioners and the Railway Association to develop practical views in connection with this thing.

I have before me a number of pages of these technical details, but the foregoing, I think, is a general summary of it. If I may express a personal view—and I do express it as a personal view because the official view has been put forward in a brief by the Railway Association—my personal view is it would be a mistake to embark upon a program which I know is dear to your heart, Mr. Fraser, but I feel it would add to the hazard rather than reduce it.

Mr. Fraser: In regard to the American cars not being marked, almost all the American freight cars coming into Canada have large markings in white letters on them, which show up very plainly.

Mr. Gordon: You say "most." Now, Mr. Dingle, let us have your view. Mr. S. F. DINGLE (Vice-President, Canadian National Railways): On the

over-all there are very few such cars.

Mr. Gordon: There are on an over-all a relatively small number, and the point is, Mr. Fraser, that unless this were a uniform program, unless we had the same law in the United States which would require all cars to be marked, then any unmarked cars going into a train would produce a hazard for highway traffic. It would be a psychological trap, in my opinion; and if my view were asked, as I expect it will be by this committee, I will continue to express my opinion strongly that I am against it from a safety point of view.

Mr. Fraser: In regard to the signs that are going to be luminous, was any consideration given to having them marked with the direction that the track would be instead of the straight markings, the slope the track is running in?

Mr. Gordon: I do not know about that. The information I have here is that the Board of Transport Commissioner's order No. 97269 was issued on March 3, 1959, and I think if you get a copy of that order you would have the details of it. I do not happen to have the detail before me.

Mr. Fisher: Supplementary to that question, is there not a trend in the United States toward painting box cars brighter colours?

Mr. GORDON: Oh, I think they do generally for advertising purposes rather than for improving the visibility.

Mr. FISHER: You have no policy in this direction here?

Mr. Gordon: Not yet. We try to keep our box cars a standard colour from the stanpoint of expense, and I think that is true of the railways in the United States. They adopt a colour and stick to it as I recall it.

Mr. Fraser: Mr. Gordon, apropos of that, a lot of these refrigerator cars are in a yellow colour in the states, and if you had those cars at different points in your train you would get the same effect. Do you not think that having some of these yellow cars at various points in the train would be a good thing?

Mr. Gordon: You might be right on that. All I am saying is, your program would increase the hazard. There is no substitute for ordinary common sense of a highway operator coming to a railway crossing and, as a matter of fact, on the figures I have before me of the number of motor vehicles which ran into trains at crossings in the year 1957, which are the last figures I have, 51 of them happened in daylight and 109 at night. So that twice as many people have troubles at night. However, the number which ran into trains in broad daylight is substantially a third of the total.

Mr. Fraser: It may have been daylight, but it might be raining?

Mr. Gordon: Oh, yes, but personally I cannot understand people running into the side of a train.

Mr. Fisher: A supplementary question on the ties, Mr. Chairman. Your bid price is the important thing in so far as ties are concerned. Do you allow for transportation?

Mr. GORDON: It is the delivered price at the rail point and the price is only one factor. Another is the assurance of delivery. For instance, we have a situation where a contractor, or a supplier would be the better term, will undertake to accumulate ties by going around a given area or district, as the case may be, and pick up small numbers. There are some farmers who may have 50 or 75 ties. Obviously it is impractical for them to deliver, and so what we will try to do is to contract for 2,000, 3,000 or 5,000 ties with one contractor, and he becomes sort of a collector of ties. That is where the rumours and suggestions arise, because that supplier may make a sweep of the country for ties and possibly not visit a farmer whom he does not like. He may just ignore him. But if his contract is to supply us with 3,000 ties he may sweep the district. I have said this before and I say it again, that if any supplier who is acting for the Canadian National Railways on a contract is accused of exercising improper pressure or expressing improper preference then we want to know about it. We would certainly take the matter up with him and point out that this is not part of our policy.

Mr. Fisher: But it is quite possible under your policy for ties to come all the way down from Alberta to Ontario and be used in Ontario?

Mr. Gordon: I would not like to answer that. I would think it would be unlikely, but there may be some special circumstances such as a shortage, for instance, in the area.

Mr. Broome: There was a question which I asked yesterday and I think Mr. Gordon said he was going to make that statement today. It was in regard to communication and C.O.T.C.

Mr. Gordon: I think Mr. Chevrier, Mr. Broome and you were both interested in it. As I told you yesterday, this is a very involved matter, but I have tried to keep it very brief because I think all you want to know is the actual situation as to why we are not at present using C.O.T.C. The history is, in 1915 the Canadian Northern, which was later incorporated into the Canadian National, entered into an agreement with Western Union providing that Western Union and Canadian Northern would exchange United States-Canadian message traffic exclusively and that they would also exchange Canadian overseas cable business exclusively.

The Canadian National inherited these contractual obligations with Western Union, which will not normally expire until 1978. The Canadian National, as I say, inherited those at the time the Canadian Northern became part of the Canadian National system.

The Canadian Pacific had a similar agreement for exclusive interchange of United States-Canadian message traffic with Postal Telegraphs of the United States, and also an agreement for interchange of overseas cable traffic with three companies, which included the Marconi Company which was subsequently acquired by the C.O.T.C.

In 1943 Postal Telegraphs, that is, the Canadian Pacific Railway's United States connection, was acquired by Western Union, and as a negotiated supplement to this acquisition it was agreed between the parties that until the Canadian Pacific Railway's exclusive interchange agreement with the Postal Telegraphs expired in September, 1959, the Canadian Pacific Railway would continue to enjoy a comparable proportion of all United States-Canadian message traffic exchanged to that which it had enjoyed under its Postal Telegraphs agreement, even though the Postal Telegraphs had been acquired by Western Union.

That is the situation that obtained when C.O.T.C. came into being. Marconi came into C.O.T.C. and therefore the Canadian Pacific Railway through their connection at that time go into C.O.T.C. because they were not, as we were, involved in an exclusive interchange with Western Union. So the situation stands now, that in September of 1959 technically the arrangement which the Canadian Pacific have for exclusive interchange on United States-Canadian traffic will expire and at that point all of the parties, C.O.T.C., the Canadian Pacific Railway, Western Union and ourselves will negotiate a new deal—a new understanding, so to speak—and out of that we hope and expect we will be able to conclude arrangements whereby we will be free to exchange overseas cable traffic with the C.O.T.C.

Mr. BROOME: That is in 1959?

Mr. GORDON: Yes; it is now in progress at this moment.

Mr. Broome: But your contract runs to 1978?

Mr. Gordon: Quite right, we have an exclusive contract with Western Union until 1978, but the point is that the United States—Canadian exclusive contract with the Canadian Pacific Railway, with Western Union, expires in 1959 and a new arrangement at that time will have to be negotiated. Out of these circumstances we hope to get into a position where we will re-orient the arrangement, and I am only giving you these bare outlines because there is a bargaining position and I do not want to disclose the details. We expect to make a good bargain.

Mr. Chevrier: Can you do that in 1959 even though you have a contract with the Western Union that does not expire until 1978?

Mr. Gordon: That is one of the points we want to discuss with them.

Mr. Broome: In other words, most likely you will keep your exchange for continental messages and go to C.O.T.C. for cables?

Mr. Gordon: Something of that kind. I do not want to give all the details because there is a bargaining position. All the factors will have to be discussed and those discussions have already been started. We have had previous discussions which were abortive by reason of this contractual agreement we have that does not expire until 1978.

Mr. Carter: Mr. Chairman, I just wanted to make a suggestion. This is Growth and Progress that we are discussing and runs into several pages. I wonder if we would not make better progress if we just considered one page at a time. We seem to be switching back and forth. Are we still on page 15?

Mr. Broome: I think we are just about through the whole thing.

The CHAIRMAN: I was assuming you were on page 19.

Mr. Fisher: I would like to ask some questions about yards and terminals.

The CHAIRMAN: We have talked about new lines, roadways, yards, terminals, dieselization and rolling stock.

Mr. DRYSDALE: No, we have not.

Mr. Fisher: I am quite agreeable to Mr. Carter's suggestion, but could we carry new lines on page 15 and then work down?

The CHAIRMAN: We have been over it all. Do you wish to start all of it again?

Mr. Broome: No, just clean those off.

Mr. Chevrier: I think we have been on new lines for some time now and perhaps we could get on with it.

The CHAIRMAN: All right, new lines?

Agreed to.

Roadways?

Agreed to.

Signals?

Agreed to.

Yards and Terminals?

Mr. Carter: On that point I was going to ask Mr. Gordon if he could tell us whether he expects to put any work at all on the terminal facilities at St. John's, Newfoundland, this year. It says here:

At year end, an expansion of the terminal facilities at St. John's, Newfoundland, was also planned.

How much progress have you made on that?

Mr. Gordon: The program is going full steam ahead this year. My understanding is we have got it in play and it is going ahead rapidly this year.

Mr. CARTER: Work will begin?

Mr. GORDON: Well, it has begun now.

Mr. Carter: It is already in progress?

Mr. Gordon: Yes, it is a current item, in other words.

Mr. Fisher: You have given an indication to the government, have you, that you are interested in working cooperatively with the Canadian Pacific Railway on the terminal yard that will be necessary for the lakehead harbour development?

Mr. Gordon: Yes, we have. The Minister of Transport has been advised that the proposed new freight terminal will be a satisfactory solution to the long-term development of the Canadian National Railways at the lakehead and that the railway will welcome an opportunity to cooperate in the design of the terminal.

Mr. Fisher: The deadline date for completion of the large facilities there is set for 1961.

Mr. Gordon: I have it as 1962. You could be right, I do not know about that.

Mr. Fisher: Do you know, Mr. Hees? I think they figured July, 1961.

Hon. George Hees (Minister of Transport): I am not sure.

Mr. Fisher: All I am interested in is, are your plans and your cooperative work with the Canadian Pacific Railway far enough advanced that you can hit the 1961 schedule, on a yard such as that?

Mr. Gordon: I can only go by the note I have here, and it says a further study dealing with the adequacy of the railway's own dock facilities at the lakehead ensures that these facilities are capable of handling all expected traffic by the end of 1962. That does not mean that the traffic will not start ahead of that.

Mr. Fisher: You state that you can solve your difficulties at the lakehead. Does that mean that this particular yard, running westward, may enable you to pick up that line that runs through the city of Fort William?

Mr. DINGLE: Not at all, Mr. Fisher. You are confusing that with our wharf handling facilities. This new wharf being constructed by the federal government will be served off of that. I do not anticipate any new yard for that.

Mr. Fisher: All I am going by is a plan that one of Mr. Hees' officials showed me, which seemed to indicate twelve or fifteen tracks, which would run straight out to the Canadian National and Canadian Pacific tracks which

are at right angles to it and I was wondering what sort of device you would have to make arrangements for the cross-over. Would there have to be a sort of over-pass there?

Mr. DINGLE: I have no details of any yard planned to serve the dock.

Mr. Fisher: And those yard plans, or whatever is there, you say there will be no effect on what arrangements you have at Neebing?

Mr. DINGLE: No.

Mr. Carter: Terminals—can Mr. Dingle tell me what the situation is with regard to the over-pass at Port aux Basques?

Mr. Gordon: Well, it is some time since I was in on that personally, but it is my recollection that it has been amicably settled. Are you aware of any hiatus on it?

Mr. CARTER: No, but I am wondering when work will go ahead?

Mr. Gordon: Well, the last time it came to my attention an agreement had been reached and, as far as I know, the work is in progress.

Mr. McPhillips: This might be on terminals. Is it time to take up that question I asked Mr. Gordon last evening about deep sea docks in Victoria?

Mr. Gordon: I am sorry I misunderstood you last evening, but I got myself oriented when I began to think about it. We operate Pier A and that operation along with the required staff on Pier A takes care of what might be called the public arrangement for shipments coming in. The shipments consist mostly of export lumber and inward cargo of a general character.

Pier B is leased, shed 1 to Buckerfield's Limited, who handle seed and feed, and a section of the other portion to Wagner, Stein and Green, who handle scrap, with a portion of the rest to the Victoria Elevators Limited. Our records show these piers were entrusted to the railway in 1928, after a period of some ten years when they had been operated on a rental basis. However, they are now operated under an entrustment order which provides for management and operation by the Canadian National, the railway to maintain certain roadways and shed structures, and the Department of Public Works to maintain in consultation with the railway the pier structures. That is the general situation under which we operate Pier A as a general facility, and we lease Pier B to the peopple I have mentioned.

Mr. McPhillips: Western Lumber Exporters, I think, have very large stacks of lumber. Is that yard leased to them?

Mr. Gordon: Yes, there was paving of that particular place you mention, for the purpose of providing a suitable lumber storage area adjacent to Pier A, and that work was over and above the ordinary required maintenance of the area. That is leased by the lumber company you have in mind.

Mr. McPhillips: Well, these revenues from docking dues and leasing and so on, does that come into the general revenue of the Canadian National Railways?

Mr. Gordon: Yes, we get the revenue and we are responsible for the maintenance and repairs.

Mr. Monteith (Verdun): Mr. Chairman, I would like to ask Mr. Gordon what is the future of the Point St. Charles shops? Is there any possibility of some of that work being transferred to Cote de Liesse, or will the shops stay where they are now?

Mr. Gordon: The diesel running maintenance will be at the new Cote de Liesse yard, that is all.

Mr. Monteith: Over the past couple of years there has been a steady lay-off, in large numbers. Verdun is affected a great deal by the Point St. Charles shops. Could you give me a comparison of the number of employees there now as compared, say, with 1956?

dere now as compared

Mr. Gordon: I do not know if I have that readily available. I have not available a figure of that kind, and again we are in the difficulty of not knowing what is meant by "comparison" because there is a fluctuating employee list that is dependant on what kind of work is going through. We are always in some trouble with this, that if we take any particular time you have to ask yourself what were the conditions at that time. That does not give an intelligent comparison. I am afraid I cannot do it without making an analysis of the conditions and circumstances at any particular time.

Mr. Monteith (Verdun): I would not want an exact figure of that, just an approximate figure. I get that argument every day.

Mr. Pascoe: Mr. Chairman, this is quite a local situation. I was going to write to Mr. Gordon about it, but he may be able to comment. It is a letter from a Moose Jaw man and I will just read a part of it:

I understand that all of their shunting...

This is Canadian National in their Moose Jaw yards.

...is done with engines run up from Regina, light and therefore, it would appear to me a very expensive manner of handling the rail work as I believe the crews are paid regular time on coming back and forth...

Then he says:

The C.N.R. have three substantial industries (in Moose Jaw) that they service in addition to their passenger trains. They service the Husky Oil Company, the Saskatchewan Training School, and the R.C.A.F. airport...

They are quite substantial and he wonders if there is any possibility of a little more permanent development in the Moose Jaw yards there.

Mr. Gordon: Well, that is another example of how many people know how to run a railroad. All I can say is that in all our shunting arrangements or our movements of any kind, that the local superintendent's job is to see to it that they are done on the most economical basis possible. You cannot just take a surface indication of that kind and form a judgment as to whether or not it is a wasteful operation. I can tell you if it was a wasteful operation we would quickly get to it.

I cannot comment on that specific kind of thing, but if you would drop a line to me or to Mr. Dingle we will be glad to look into it. I just know there is an answer, because all our operations are carefully examined for the purpose of making them as economic as possible.

Mr. CREAGHAN: Have you any plans at the present time to put a hump yard in the Toronto area?

Mr. GORDON: Yes, that was announced a short time ago.

Mr. CREAGHAN: That will be four, then, across the system?

Mr. Gordon: Yes, the main hump yards will be at Moncton, Montreal, Toronto and Winnipeg.

Mr. CREAGHAN: Will they all have continuous rail?

Mr. Gordon: Continuous rail in the yards?

Mr. CREAGHAN: In the hump yards.

Mr. Gordon: I was just checking with Mr. Dingle and he confirms that the use of continuous rail is going to be possible in all yards.

Mr. Creaghan: I understand there is some possibility that the hump yard at Moncton will be opened next year.

Mr. GORDON: Not opened.

Mr. CREAGHAN: In 1960.

Mr. DINGLE: Toward the end of 1960 we might have a portion in operation.

Mr. Gordon: It may not be finished but it will be well advanced.

Mr. Creaghan: I would not expect the buildings to be completely finished; I was referring to the main yard.

Mr. Gordon: We would have some operations toward the end of 1960.

Mr. Creachan: When it is eventually opened and in complete operation there will be certain yards that will be obsolete and probably sold. I was just wondering what a person does about buying some of the land in question on the trackage that will be abandoned. This is choice commercial land in the city of Moncton.

Mr. Gordon: Bid the highest price possible; see our industrial development man in the C.N.R.

Mr. CREAGHAN: Should a prospective buyer wait until there is an advertisement, or can he put in a bid?

Mr. Gordon: He should make an approach as soon as possible and indicate his interest; we will discuss it with him and let him know whether or not the particular portion is likely to become available—and the sooner the better because people are interested in all these possibilities.

Mr. Creaghan: The problem at this time is for the local town planning commission and prospective industries to get together and approach the railway.

Mr. Gordon: I suggest anyone interested should get in touch with Mr. Gonder, our regional vice president in Moncton and he will see they meet the right people.

Mr. FISHER: What will happen to the Mimico and Don yards when you get the new facilities in Toronto; will there be land available there?

Mr. Gordon: There will be land available, but we are not quite sure just how much. We will have land available in certain of these yards.

Mr. Fisher: Do you say that it will have any effect on the yards at the foot of Bathurst street?

Mr. Gordon: I do not think so. These yards at Bathurst, and Mimico particularly, are definitely a question mark. I have in mind the development of the St. Lawrence seaway. We want to wait and see what the traffic impact will be on the Toronto area before we make any decision. Once we see what the St. Lawrence seaway is likely to produce we will have a better idea.

Mr. FISHER: A number of us have received letters in connection with the projected plans on the north side of Toronto; is there any easy way out of the big controversy that is welling up?

Mr. Gordon: No, but we have been having very intensive conversations with all the interested parties. I have had special meetings with all the Toronto members who have approached me on behalf of their constituents. We have had constant meetings with all the planning authorities, and even at this moment our executive vice president is in Toronto discussing an important suggestion in connection with Vaughan township. We set this up as an entirely separate project under Mr. J. L. Cann, our engineer. He has with him a staff of technicians, not only engineers but real estate advisers and assistants, so that any interested party can sit down and talk about their problems or make any suggestions that they may have in mind. That will make the whole project more palatable. But when all is said and done some people will be inconvenienced; however, we will try to make amicable settlements with them.

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Mr. Fisher: In connection with the question of property values, have you any indication from the new American yards of a similar type that have been put in as to how it affects property values?

Mr. GORDON: Of course, it varies. Obviously, if the line goes through a residential area it will tend to reduce property values of the residential district; but in areas where industry is likely to develop, it should increase values because of access to the railway.

Mr. FISHER: In connection with the Symington yards, will that have a definite effect upon the amount of rail traffic at the Lakehead that is humped there now?

Mr. Gordon: No, it is merely a coordination of our facilities. We have three yards in Winnipeg arising out of the amalgamation, and the Symington yard is bringing together at long last the coordination of all our marshalling facilities in the Winnipeg area.

Mr. FISHER: The Canadian Northern and the old Grand Trunk?

Mr. GORDON: Yes.

Mr. FISHER: In regard to Port Arthur and Neebing, is there going to be any adjustment there? For example, will the Port Arthur car repair and roundhouse be dropping away because of no further use?

Mr. Dingle: Well, I think it can be said that the Port Arthur roundhouse as such will disappear in time; but as to car repairs and inspection there will be no change of any consequence at Port Arthur. Indeed, it may increase.

Mr. Fisher: The question there is a parallel one. Again, it would be extremely valuable property. The roundhouse property lies next to the main industrial belt. Is there any possibility that people should be taking an interest in trying to purchase that?

Mr. Gordon: There is no particular timing in respect of any property that the railway has. The best thing to do, for anyone who has an interest, is to get in touch with us and tell us what their interest is. We can tell them at any given time whether or not that property is likely to become available. If anyone has an interest in property, they would be well advised to let us know. The same thing applies to Toronto. We have told everyone the same thing. The city of Toronto has an interest in certain property. I asked them to tell us what their interest is and we will give it consideration as soon as we know what we can do.

Mr. Fisher: Therefore in connection with all these properties which would become available by changes in yards, it is on an ad hoc basis and your general advice would be to get in an inquiry about it and see what can be worked out.

Mr. Gordon: Yes. In handling real estate it is not always possible to advertise a piece of property for tender which could unfairly deal with the situation at hand. People get an idea about a piece of property and then try to acquire it. If we were to hold everything back until we offered it in an open tender, we might prejudice our own interests, as well as others.

The CHAIRMAN: Gentlemen, I think we are getting beyond the subject; we are getting into real estate.

Mr. Fisher: These questions are in connection with the yards. I have another question in connection with the Lakehead. What are your plans for the Port Arthur repair track; will there be any change there?

Mr. DINGLE: There will be no appreciable change. We intend to maintain that and service all the cars for that area—and east of Port Arthur.

Mr. Fisher: In connection with grain shipments, I understand demurrage at the Lakehead is a problem for the railways. Have you made any studies in that regard? In so far as the yard facilities are concerned, have you made any attempt to improve that—or is it strictly an elevator problem?

Mr. Gordon: It is strictly an elevator problem. Very seldom does demurage result by reason of our inability to repair the cars.

Mr. CHEVRIER: I have a question concerning your yard facilities arising out of the flooding of your tracks in the international section of the seaway. What disposition is being made now in regard to the yards at Cornwall where your regional line used to be? Is that purely for freight and track purposes?

Mr. Gordon: Are you talking about the Cornwall diversion?

Mr. CHEVRIER: I have not yet arrived at that point. I am talking about what now remains.

Mr. GORDON: In Cornwall proper?

Mr. CHEVRIER: Yes.

Mr. Gordon: It is now treated more or less as a spur into Cornwall off the main line. There has been no change of any consequence in regard to the actual yard facilities there.

Mr. CHEVRIER: But the yards did not go beyond one or two miles west of Cornwall, and they are stopped because of the seaway dam.

Mr. GORDON: Yes.

Mr. Chevrier: Well, you have bought a portion of the New York Central line.

Mr. Gordon: Yes, but the Cornwall portion was incidental to the purchase of the whole line between Cornwall and Ottawa, and in the course of doing that we did acquire a portion of the line in Cornwall which was of interest to us in connection with servicing.

Mr. CHEVRIER: Is that to service industry in that area?

Mr. GORDON: No.

Mr. Chevrier: Well, could I ask you another question before we leave this. In connection with the diversion from Cornwall to Prescott, or Iroquois, how many overpasses have been applied for over that stretch of fifty miles? Can you tell me whether or not there are a sufficient number of them?

Mr. Gordon: Well, I do not remember the number, but I do know that the overpasses which were approved and agreed upon by the Board of Transport Commissioners were built. There were one or two left aside for a later date; but everything that was authorized is completed.

Mr. Chevrier: Did you want the two that have been left aside?

Mr. Gordon: I cannot say that. We accepted our part of the obligation under the grade crossing development. From that point on the initiative is theirs, in regard to the matter.

The CHAIRMAN: The next item is "dieselization".

Mr. Chevrier: In connection with dieselization, you will recall I had some questions the other day and was told to hold them. Could we get the answer as to when dieselization on the C.N.R. will be completed?

Mr. Gordon: Yes, we expect that everything will be completed by the end of 1960.

Mr. Chevrier: How does that compare with other railways, first the C.P.R. and the next the United States class 1 railways?

Mr. Gordon: We believe that we will pretty well synchronize with the C.P.R. Perhaps they will be through with their program a few months ahead of us; but in terms of total dieselization, we believe we will be about the same.

Mr. CHEVRIER: Can you say what the over-all cost of the dieselization program has been since you have started?

Mr. Gordon: Our estimate of the total dieselization cost—and that covers not only the cost of the actual locomotives but includes all the collateral facilities in terms of fueling stations, shops and so forth—is \$80 million, which is somewhat less than we had originally estimated; because at this point we are building to a lower traffic level than we estimated when we started.

Mr. Chevrier: That is the over-all cost for total dieselization, and not what you have done so far?

Mr. Gordon: Yes.

Mr. Chevrier: Have you made any progress on the development of the gas turbine?

Mr. Gordon: No, there is nothing new at all in that respect.

Mr. Chevrier: Are the studies still continuing?

Mr. Gordon: Not to my knowledge. The studies which were going on at McGill university have been dropped.

Mr. CATHERS: After that first meeting which the Toronto members had with you in connection with the by-pass, did you have any opportunity to discuss that with the Toronto people? You raised the point of who was going to pay for it.

Mr. Gordon: I am sorry; I missed part of your question.

Mr. Cathers: In connection with the commuting service, is there anything new?

Mr. Gordon: Oh, yes. What I said in regard to the possibilities of commuter services was that if this plan goes through and after it has been put in place, it will relieve existing lines particularly along the Lakeshore, to a point where it would be practically possible to put on commuter services. I made it clear that if commuter service in the future was to be made available, it would have to be a matter of agreement in regard to its financial setup. In other words, we were not prepared to embark on our own account for further commuter service which would show a loss. My suggestion was that local governmental authorities would have to examine the situation then to see whether or not they would be prepared to provide part of the cost. In other words on the basis that the railway will be able to recover from fares and otherwise the full cost of such service.

Mr. Cathers: I am speaking more of commuter service to the north. You mentioned your line along the shore, but those two lines of yours going north would have a heavier load now to what they previously had.

Mr. Gordon: No. I mentioned the Lakeshore particularly because those are existing commuter services. But the effect of this by-pass line and the establishment of the new marshalling yard in the northern portion of the Toronto area would relieve all our lines to a point where we would be able to discuss the practical possibilities of a commuter service subject to the financial arrangements.

Mr. CATHERS: Around Montreal you have some quite active commuter services. Is anybody subsidizing them?

Mr. GORDON: No.

Mr. Cathers: Are you operating those commuter services at a profit?

Mr. Gordon: We are not, any more than we are doing it in Toronto. What I have in mind is a new commuter service.

Mr. Cathers: Are you making money out of the ones you are operating in Montreal?

Mr. Gordon: No, we are not.

The CHAIRMAN: I think that was dealt with yesterday, when it was said that we are losing money on them.

Mr. Gordon: On all commuter services.

The CHAIRMAN: That it was only being operated as a matter of service to the people. Is there anything further on dieselization?

Mr. Fisher: I would like to ask Mr. Gordon this question: at the hearing we had on the freight rates, there were several suggestions made. I do not know if your officials took note of them at the time; but there was a suggestion that there was a certain stubbornness or blocking on the part of the Canadian National Railways with respect to consideration of actually using coal facilities. They seem to be single minded in pushing through diesel, and did not give enough consideration to the use of coal. Can you briefly review the sequence of events, because I think it is still a standing grievance in the maritime region, with their great coal resources in that area, that you have turned away from them.

Mr. Gordon: You will also find that in the maritimes in the operation of their coal mines they are using diesel locomotives right in their own works. That is the best answer I can give to that. We made it perfectly clear that technological change is to complete dieselization, and that it will eventually mean no use of coal at all. We have no coal-burning steam locomotives in use in the Atlantic region.

Mr. FISHER: What are the future prospects of electrified lines?

Mr. Gordon: That would depend on the technological possibilities which may arise out of atomic energy. We do not see anything immediately. Dr. Solandt is interested in that subject and he told me recently that he does not see any immediate prospects which would make it economically feasible.

Mr. Drysdale: You mentioned 303 units. I gathered that they are mostly railroad switchers, and that the average cost would be about \$70,000 per unit. Is that typical of your average cost?

Mr. Gordon: Oh no. There is something wrong with that figure. I can give you the approximate cost of any type of unit that you could mention.

Mr. Drysdale: Perhaps I should ask one or two questions, and in order to save time you might file the answers to them later. I am interested in the total number of diesel units that have been acquired to date and in a breakdown as to the type and the manufacturer of the different units.

Mr. Gordon: Would page 36 not answer your question? It is all summarized there.

Mr. Drysdale: No, it does not give the manufacturer of the units. I am interested in that point to tie in with another aspect as to the location of your major maintenance shops. I am interested in the manufacturers from that view point. I wondered if there was very much difference among the various locomotives—for example, diesel locomotives, and if having different types would perhaps increase the maintenance costs?

Mr. Gordon: Yes, it would. We have done our best as purchasers to try and standardize the types as much as possible. In recent years there are only two suppliers of diesel locomotive types that we have been purchasing from.

The Canadian Locomotive people at Kingston, Ontario can also produce diesel locomotives, but in recent years we have found that their prices are not competitive. So, as a matter of fact, we have been buying from only two manufacturers, the Montreal Locomotive Works, and General Motors.

Mr. DRYSDALE: Where is the location of your major maintenance shops? You mentioned Montreal, Edmonton and Moncton. I presume there is probably one at Winnipeg?

Mr. Gordon: Yes. I can give you that in a minute. We went through all this yesterday when I placed on the record a list of all our motive power back shops. Is that not what you have in mind?

Mr. DRYSDALE: Yes.

Mr. Gordon: Eventually we will have back shop facilities at St. John's, Newfoundland, Moncton, New Brunswick, Montreal and Winnipeg. Those are major back shops; and we will also have a lot of smaller shops. But those are the major ones.

Mr. DRYSDALE: That would mean that according to your procedure, when a diesel locomotive breaks down let us say in the Vancouver area, it would have to be dead-headed back to Winnipeg for repair?

Mr. Gordon: No, no. Those are major repair shops for complete overhaul. We have a number of major running repair shops located all across the system. And if it is a normal running repair which is required, there will be facilities to take care of it at almost every divisional point.

Mr. DRYSDALE: What would be the procedure if a diesel locomotive should break down and be taken into a maintenance point? They would see if they were able to handle it, and if they could not, then it would have to be dead-headed?

Mr. Gordon: That is right, to a major shop. A major wreck would almost certainly have to go to a major back shop.

Mr. Drysdale: Have you overcome what was considered to be a difficulty in your approach to your dieselization program? I understand you dieselized the main lines, which would give you your coast to coast transportation, whereas the Canadian Pacific Railway tended to dieselize by areas.

Mr. Gordon: We are over that stage now. We are at the final stage of complete dieselization. We started on a different basis than the Canadian Pacific, but we finally came together. We started on dieselizing the service, whereas the Canadian Pacific started with dieselizing regions on a geographical basis. We went at it from the standpoint of deriving the biggest savings out of any particular service, but we have passed that stage now.

Mr. Drysdale: You had a problem of increased cost because of dead heading locomotives to a major centre?

Mr. Gordon: In the earlier transitional stages, yes, but it would not apply now.

Mr. Chevrier: You have dieselized your operation on the south shore opposite Montreal. Has your industrial research division done anything to extend the line to the development that is proceeding now on the south shore comparable to what the Canadian Pacific Railway has done, for instance?

Mr. Gordon: You mean by that, in attracting industry to the area?

Mr. Chevrier: Not so much in attracting industry as in going to where industry is being attracted now.

Mr. Gordon: I know that we have very close relations with all potential industries in the area, and we always strive to service industry as it comes in.

Mr. Chevrier: I know that it is the policy of the railway. But has the railway extended its south shore service?

Mr. Gordon: You mean in point of trackage?

Mr. CHEVRIER: Yes.

Mr. Gordon: I do not recall any need for it. The existing trackage is already there to service any industry.

Mr. CHEVRIER: Even down as far as Contrecoeur?

Mr. GORDON: We have a line there, while the Canadian Pacific does not.

Mr. CHEVRIER: The Canadian Pacific has a line in the Côte St. Catharine lock area?

Mr. Gordon: Yes, but we are not attempting to invade each other's areas. In other words, if the Canadian National Railways does not have a line into an area, while the Canadian Pacific does have a line into that area, and that line is adequate to service industry, we do not, as a matter of policy, build unnecessary lines just for the purpose of having two railways in there, so long as the railway facilities already there are adequate to service the area. That is done under the general arrangement of the Canadian National-Canadian Pacific Act. We do not build unnecessary lines.

Mr. CHEVRIER: The purpose of my question at the beginning was to inquire if, in the development in that area, you had found a necessity to extend your trackage or your line?

Mr. Gordon: No, sir, we have not.

Mr. Horner (Jasper-Edson): Does Mr. Gordon or his officials have any figures to show how much diesel oil is used in a particular year?

Mr. Gordon: I suppose I can figure it out.

Mr. Horner (Jasper-Edson): How much of it is Canadian?

Mr. GORDON: I do not know that. I know we just buy from the oil companies.

Mr. Horner (Jasper-Edson): On a tender basis?

Mr. Gordon: Oh yes, open tenders to all the major oil companies. That is the regular procedure.

Mr. CHEVRIER: In Canada.

Mr. Gordon: Our fuel oil for the year 1958, the gallonage was 65,373,080 and the value would amount to \$3,064,366 on an average price of 4.69 cents.

That is the fuel oil. Now, of the diesel oil only, we had 162,000,632 gallons with a dollar value of \$22,046,780 with an average price of 13.61 cents. That is for the year 1958.

The CHAIRMAN: Any other question on dieselization?

Mr. Fisher: Could you give an indication or have you any idea of how far your eastern purchases go west? The western oil would be used down so far?

Mr. Gordon: Well, the procedure there is that we call for tenders from all the oil companies and give the region for delivery, and they quote us a laid down delivery price at certain areas across Canada. That is all we know about it. Where the oil comes from we do not know, or how they get it there. That is their job.

The CHAIRMAN: Any other questions on dieselization? If not, we will proceed to rolling stock.

Mr. Fisher: I am interested on where you stand now in your program for cars for pulpwood?

Mr. Gordon: We have not made much progress in that. We have designed a pulpwood car which in our tests we have found quite satisfactory, we think; but the pulpwood companies have not been able to meet conditions which would satisfy us in regard to the usage of the car. We made a proposal to them generally speaking that if those cars were produced specially for their requirements then they must give us an agreement in regard to the usage over an annual basis. That is still under discussion and has been under discussion for some time, but we have not reached a practical agreement yet.

Mr. FISHER: Where are those cars in use which you have developed?

Mr. Gordon: They are not in use at all. This is an improved type of car. It is only a prototype at the moment. I am talking about the new pulpwood car.

Mr. SMITH (Simcoe North): What is the approximate cost of a railiner?

Mr. Gordon: I will give you that.

Mr. SMITH (Simcoe North): One of the dayliners.

Mr. Gordon: The approximate cost is about \$230,000.

Mr. SMITH (Simcoe North): And what is the passenger capacity?

Mr. Gordon: It varies-around 80.

Mr. FISHER: Well, on these pulp cars, you are shipping a fair quantity of pulp on flat cars and some in box cars?

Mr. Gordon: Yes, this car I was referring to is a specialized type. We have designed it but it is not in operation and the design is not approved yet. It is still in the discussion stage.

Mr. Fisher: Insofar as you have been able to estimate, I guess the old type of facility will continue to be used until you can get some hard and fast agreement with the companies?

Mr. Gordon: That is correct.

Mr. Fisher: On this question which is related to rolling stock, you have worked out a number of agreed charges insofar as shipping the finished product is concerned; but I have not been able to find on the record any agreed charges for shipping pulpwood, at least in our region. What seems to be the block there?

Mr. Gordon: Well, largely that it is not necessary. What I mean by that is that where pulpwood is normally shipped by rail it is the only way that they can ship it.

Mr. Fisher: You mean that the railways always lose out where there are alternate means of transportation for pulpwood?

Mr. Gordon: If there are alternate means of transporting pulpwood we usually lose out for the reason that the major alternate means of transportation is stream-driven pulpwood. We cannot compete with stream-driven pulpwood.

Mr. Broome: One question in regard to your refrigerator cars concerning mechanical refrigeration. I know there are a lot of tests taken in regard to shipping fish out of Prince Rupert to the eastern market. Would freight refrigerator cars be used in that, or do you have any particular passenger cars with good mechanical low temperature refrigeration for shipping the fish?

Mr. Gordon: Well, we have been providing equipment for the shipment of fish.

Mr. Dingle: It is not the same car. The aluminum car you mention is for freight only. Then we have a car that we handle fish in from Prince Rupert. We have done some experimenting with a refrigerator car cooled by mechanical means.

Mr. Broome: And those tests were quite successful, so I understand?

Mr. DINGLE: Yes, but they are hard to maintain and pretty costly.

Mr. Fisher: Two questions. One is in connection with the cleaning plant that you have for rolling stock at the Lakehead. Is there any possibility of that being expanded at all?

Mr. Gordon: Not as far as I am aware. I would not think it would be necessary.

Mr. Fisher: The other question: you mentioned yesterday the steel wheels and their impact in connection with rolling stock. Can you give us an indication of the implication and how far you are along with that program?

Mr. Gordon: We have just got nicely started on it. We have not worked out a program actually. It depends largely on the availability of supply, but Mr. Dingle tells me his plan is to install wheels at the rate of about 70,000 or 75,000 per year.

Mr. Fisher: And what is the great advantage of the steel wheel?

Mr. DINGLE: Well, they have a greater wearing quality and do not require to be changed as often as the iron wheel.

Mr. Fisher: And you will be able to have a higher speed train?

Mr. DINGLE: Yes, higher speed train.

Mr. Carter: Are they easier on the track?

Mr. DINGLE: I don't think so, sir.

Mr. Fisher: What is the relationship of bearings to the wheels?

Mr. DINGLE: Roller bearings as against friction bearings?

Mr. FISHER: Yes.

Mr. DINGLE: Well, the roller bearing is to be preferred. We have less trouble with them; but they are very costly, and we have no set program for equipping our freight cars with roller bearings. All passenger cars are being so equipped.

Mr. Fisher: You mentioned a freight refrigeration rather than a passenger refrigeration. Is that one of the distinctions, one of the differences?

Mr. Dingle: Well, there are two types of cars. One car is suited for passenger train operation and the other for freight train operation.

Mr. Fisher: And this is one of the differences, the one having friction bearings and the other roller bearings?

Mr. DINGLE: Well, it is in this way, that we do not permit the freight equipment to be handled in passenger service.

Mr. Fisher: What I am curious about is this. I gather from the increase in speed that you hope to take advantage of some changes, and I just wondered whether this is one of the changes that will be a factor?

Mr. DINGLE: Well, mind you, a train on steel wheels and roller bearings is certainly a factor in speed.

Mr. Fisher: It would also have an effect on cutting down the number of repairs to be made, would it not, across the system?

Mr. DINGLE: Yes.

Mr. Gordon: That is one of the things that comes down to an analysis of the economics. That is, the roller bearings are much more costly and we have to analyse it to determine whether the life we get out of it, and their availability for high speed operation, produces a service factor that more than offsets the additional cost and the increase in maintenance and things of that

Mr. Fisher: But the two things, the steel wheels and roller bearings may have an effect on the opportunities for employment across the system as it exists now?

Mr. Gordon: It could, yes.

Mr. CREAGHAN: Primarily how many of these double deck automobile transporters have you? Your inventory does not show it?

Mr. Gordon: Does it not show on the inventory?

Mr. CREAGHAN: No.

Mr. Gordon: I thought it did. We have got 125 on order and we have 25 actually in the service.

Mr. CREAGHAN: Is it a longer unit than the ordinary box car?

Mr. GORDON: Yes, it is and it is higher too.

Mr. Creaghan: I know it is double deck. About how many standard cars can you put in them?

Mr. DINGLE: One is eight, and we are building some for six.

Mr. Fisher: With the opening of the seaway there is a possibility of European cars going right through to the Lakehead in fairly large shipments. Now, it was fought out several years ago between the railways, this question of lake carriers carrying automobiles, and were not the railways successful in blocking the institution of an additional....

Mr. Gordon: It was a rate case, as I recall it. I remember the case very well as a case, but I connot remember the details of it. I am pretty sure it was a question of a tariff to which we objected.

Mr. Fisher: Well, will this new type of car enable you to compete for the western traffic insofar as competition with boats is concerned?

Mr. Gordon: Yes, we have found that these new type of transporters are very popular with the car manufacturers and that is why we have 125 new ones on order. It will meet our competitive position in that respect. Whether it will be a direct improvement on the competitive factor of the seaway, remains to be seen. The transporter was originally designed as a competitive offset to driving the car on the highway.

Mr. FISHER: And you have been successful there, have you not?

Mr. Gordon: Yes we have.

Mr. FISHER: Well, how much did you lower costs of, say, shipments from the factories in the east to Winnipeg?

Mr. Broome: Where you do save is in the manufacturers' costs of loading the cars?

Mr. Gordon: Yes and we save by carrying eight instead of two in a box car.

Mr. Broome: The manufacturer has a lot of work to do in loading a car.

Mr. Gordon: I have not got that figure available Mr. Fisher, but it did substantially lower the transportation costs for the manufacturers.

Mr. CHEVRIER: I see you have now started an experiment with the new aluminum refrigerator cars?

Mr. GORDON: Yes.

Mr. Chevrier: Has your experiment advanced far enough to enable you to give the committee a statement on how successful the operation is?

Mr. Gordon: They have been successful. We are now in discussion with the company on the maintenance charges and there are some views about that that we still have under discussion. In fact, I happened to get a letter just this morning from the president of the company.

Mr. CHEVRIER: What company?

Mr. Gordon: The Aluminum Company. He expressed his satisfaction that he could meet the point that we brought out in the matter of corrosion resistance and things of that sort. Generally speaking, we regard the experiment as a success.

Mr. CHEVRIER: It is much lighter?

Mr. GORDON: It is much lighter.

Mr. Fisher: I think the railway should be complimented for what it has done to the Ottawa-Toronto train and I am curious as to where you got those particular cars that you are using, this is, roomettes. Did you pull them in from some place else in the system, or make a purchase?

Mr. Gordon: No, it was a rearrangement we were able to make by reason of the purchase of some 50 cars which we got from the New York Central. The New York Central, going out of the passenger business, made them available at a remarkably low price. As a matter of fact, it was about \$10,000 each as compared to the original cost of \$250,000. They had about eight years' life left. The Canadian Pacific Railway bought some too, so by that purchase we were able to rearrange the equipment, on a number of our routes. While I will not say that those particular cars got into the area, we were able to release cars and make some adjustments.

The Chairman: Any other questions? If not we will discuss Service Improvements. We have been dealing with rolling stock. Any questions?

Mr. Carter: I have several questions on this which I have been waiting for. I would have liked to asked them on paragraph 9 but first I would like to express appreciation of the work which the *William Carson*, your vessel, has done this year in spite of the heavy weather conditions. I wonder if the president could tell us how many chartered ships have now been disposed of and what has been the saving in personnel both in Port aux Basques and Sydney due to the entry of the *Carson* into service?

Mr. Gordon: That is one of those variable figures again. Depending on the traffic and the weather conditions we used to be chartering six to eight ships in the course of a season's operations and right now we are hardly chartering any, just an occasional one or two. We regard the William Carson as almost self-sufficient in that respect and it would be an unusual circumstance now where we needed to charter ships.

Mr. Carter: Have you any idea of the saving in charter ships as a result of using the Carson?

Mr. GORDON: We have not got it now. I would be glad to analyze it.

Mr. Carter: I would be interested in knowing that. This is the first winter in history when a regular service has been maintained between north Sydney and Port aux Basques.

Mr. Gordon: Yes, I think that is right. There have been interruptions almost every previous year but the *Carson* has kept plugging right through and not only has she got through on her own but she has made it possible for other ships to get through.

Mr. Carter: That is why we appreciate it.

Mr. Gordon: She has done a remarkable job and in every way has more than justified the design of the ship and the manner in which it was placed in service.

Mr. Carter: Perhaps I should address this jointly to Mr. Gordon and to the minister. I am interested in the progress being made on the new coastal boats and particularly the design for the Argentia bay service. I would like to know if possible what date this boat is expected to go into service.

Mr. Gordon: I do not know that I can answer that.

Mr. HEES: I do not have a progress report on the building of those ships. I can get it for you this morning if you want.

Mr. Gordon: My understanding, Mr. Minister is that the tenders were due to be called. If they are not called they are almost on a point of being called. That is the current position of it.

Mr. HEES: I would like to check that for you.

Mr. CARTER: No keels have been laid yet?

Mr. HEES: As I say, I would like to check these details. I will give them to you as soon as I have talked to the Department.

Mr. Carter: I think last year and the year before Mr. Gordon referred the committee to a Canadian National Railways committee which made a survey of conditions in Newfoundland and made certain recommendations. Among the recommendations was one to put express offices in some of the ports served by the coastal boats. I wonder what progress is being made as to that?

Mr. Gordon: Your point is about the express offices, is it?

Mr. Carter: Yes, for the coastal boats. I am particularly interested in those on the south coast. I do not want to hold up the committee—

Mr. Gordon: Well, we are all convinced we have that information but for some reason I cannot put my hand on it here. Will you leave it with me and I will have it looked up.

Mr. Carter: Yes. Just one more question. The rail passenger service between St. John's and Argentia where passengers go out to meet the boats is perhaps one of the worst services we have now. A passenger coach is hitched on to a freight train and it leaves, I think, around eight in the morning. It is only 80 miles but it takes about six hours to get out there. There is no place to eat en route, and I was wondering whether something could not be done to improve that service.

Mr. Gordon: Is it the only access from St. John's to Argentia.

Mr. CHEVRIER: Invite the minister down.

Mr. Carter: The only way you can do it is to disconnect the freight or put on a railiner. A railiner would give much faster service.

Mr. Gordon: I am making a note of it and we will have a look at it. If that is the worst service now I am glad to hear it because I call your attention to the *Daily News* article headed "C.N.R. Contributes Extensively in Course of Decade". This is April 1959.

Mr. CHEVRIER: Let us see the other side.

Mr. Gordon: This one here "Public Welfare Service"?

Mr. CHEVRIER: No.

Mr. Gordon: This is it and the whole thing is a eulogy to the point where if I were not a very modest man I would get swell headed.

Mr. Chevrier: May I follow up Mr. Carter's questions by one other. I note that the "Carson" has now been in operation for seven months?

Mr. GORDON: Yes sir.

Mr. Chevrier: Can the president give the committee an idea of the dollars and cents results of that operation during that time?

Mr. Gordon: I doubt if I can break it down accurately. I can give you the bare figures.

Mr. Chevrier: And how does it compare with the one or two ships that were in operation between North Sydney and Newfoundland before the "William Carson" was put into service?

Mr. Gordon: The "Carson" went into regular service between North Sydney and Port aux Basques August 26, 1958, and in that period the operating revenue was \$256,504, the operating expenses were \$807,395 showing an operating deficit in that period of \$550,891.

Now, we have other figures in regard to our other operations in and out of Argentia; but since they are no longer pertinent—

Mr. Chevrier: But you say here in the report on October 5 the "Carson" began scheduled service.

Mr. Gordon: Began "scheduled" service, yes.

Mr. Chevrier: Well, what I would like to know is from October 5 until now have you a statement up until, say, the end of April?

Mr. Gordon: No, I have only got a statement showing from the point she started going into service. We carried on a preliminary service on an experimental basis.

Mr. CHEVRIER: Then what you are giving me is what?

Mr. Gordon: August 26 until December 31. It would not be far out from the point of view of the railway because the only item would be the August 26 to October 5 figure, and the tendency would be to increase the expense because this was on a testing basis and was just taking freight business.

Mr. CHEVRIER: The point I am trying to get at is this: how will the operation of the *Carson* compare with the service before she was put into service?

Mr. Gordon: That would take an analysis. I do not know if we have it. I have a note here that on the date you mentioned in the corresponding period in 1957, that is, October 6 to December 31, a total of eight vessels in the Cabot straits service carried only 31,882 tons, averaging 371 tons per day. The "Carson" transported between October 6 and December 31 approximately 7,000 more tons of freight than the combined cargoes of eight vessels in that period in 1957, which is an increase of nearly 22 per cent. I have not the dollar figures of that but I will try to get them for you. Then that is not a full comparison because it was still a preliminary service.

Mr. CHEVRIER: Are you able to say that in due course this will be a profitable service as compared to what the previous service was?

Mr. Gordon: It will certainly reduce the cost. Whether it will get on a profitable basis remains to be seen. I doubt it.

The CHAIRMAN: Any further questions?

Mr. Creaghan: On the Ocean Limited, as far as I am concerned it is a wonderful train now, since you have improved operating time in the last year or so in reducing the running time. I wonder if you or your staff have any predictions of any possibility of it even being shortened again. You have got it down now to twelve hours.

Mr. Gordon: I thought that we had passed the passenger service.

Mr. CREAGHAN: No, this is a service improvement. It is under section 61.

Mr. Gordon: We have no further improvements in running time in mind. We think we have got it at a point where we are doing as well as we can.

Mr. Creaghan: Well, how do you explain that it runs westward quicker than it runs eastward?

Mr. Gordon: Probably the wind!

Mr. CREAGHAN: No, I do not think the wind is a factor.

Mr. Gordon: Well, that is an operating matter.

Mr. DINGLE: It is a matter of schedule. There is no reason why there should be any difference. It is the work that has to be done one way as against the other.

Mr. Gordon: Is it not because there may be longer or more frequent stops?

Mr. DINGLE: Yes, the eastward train has priority over meets and so on. In other words, priority goes to the train going east and the fellow going west has to pull off and wait.

Mr. Carter: My final question is, has any consideration been given to providing cafeteria cars on the Newfoundland railways?

Mr. Gordon: No, not of the type you see on the mainland, because the cafeteria cars have been cars that have been reconstructed and reconditioned

in our own shops, and we have not any surplus cars in the Newfoundland service of the narrow gauge that we can use for conversion purposes. It would mean buying new cars and we are not in the frame of mind yet to justify that cost.

Mr. Horner (Jasper-Edson): In regard to speed, there are two or three questions I would like to ask. Some of the railway men in Jasper and Edson tell me if they were allowed to they could cut a substantial amount of time on the Edmonton-Vancouver run.

Mr. Gordon: That is a normal thing in railroading. The reason for that is, when you set down a time schedule you have to set it on the basis that you arrive at your main city point at a specific time. That is where the on-time performance is important. We have to allow a certain margin in between there so that under adverse conditions we can make up time; so that when you are running under the most favourable conditions you can quite often do better. Those figures are what might be called the average probability of getting in on time.

Mr. Horner (*Jasper-Edson*): Is there anything to the fact that they seem to have the impression they are limited by the time that the Canadian Pacific Railway can make?

Mr. Gordon: I do not think a year has gone by that I have not had occasion to deny that statement and I deny it again.

Mr. Horner (Jasper-Edson): One other question, and that is with relation to your train from Capreol into Ottawa here. Is there any reason why it has to dawdle along?

Mr. Gordon: The same reason. We are most anxious to arrive in Ottawa at our scheduled time. We push the train along to make sure the probabilities are that we will get in on time, and under certain conditions we have arrived at Capreol on a basis that we can make our time faster into Ottawa. But when we do that we have to dawdle along so we will not get in ahead of time. One of the most disorganizing things that can happen on any railroad is to get in ahead of time and foul everything else up. It is not proper under the operating rules, as a matter of fact.

The CHAIRMAN: Any other questions?

Mr. FISHER: Mr. Chairman, the local newspaperman in Geraldton has been embarking on a campaign to increase the use of the railway, because he says it is our railway. He has some very complimentary things to say, but he has two criticisms:

First, we make a big complaint about the station at Longlac. For a transfer point this station is ridiculous. The rest room was so cold that you could see your breath. The smell left much to be desired.

Mr. Gordon: Desired in what way?

Mr. FISHER: Have you been in the station?

Mr. Gordon: I have. I am wondering what kind of a smell he would like!

Mr. FISHER: I think you know what I mean.

We have never seen such conditions in any other public place in Ontario. It is a wonder that the Department of Health has not closed the place up.

Why cannot there be an improvement made in that particular station? It is a transfer point. I have jammed in there myself with fifty people when the main line trains have been a bit late and when it was 40 degrees below zero.

Mr. Gordon: I am personally inclined to agree with you, Mr. Fisher. That is one of our bad points and the question is just a matter of cost. Mr. Vaughan, who is in charge of our station committee that examines all these places, tells me that Longlac is currently under examination.

Mr. FISHER: There are no alternate places to go there.

Mr. Gordon: That is right; I am not at all proud of what we have there. It is just a matter of cost.

Mr. Fisher: The other general comment this man makes is that occasionally in the dinette cars and other cars you will see the serving men, the waiting staff, spic and span, whereas you will see the men who work in the kitchen drifting around unshaven and with dirty uniforms.

Mr. Gordon: Is this a recent observation?

Mr. FISHER: Yes.

Mr. Gordon: Because it is along the lines I mentioned of toning up our crews on the passenger trains. I think we have established quite an improvement on that. I do not know if you saw the advertisement that went out and also the advertisement that was issued by the unions themselves.

Mr. FISHER: Yes, I saw it.

Mr. Gordon: They issued a call. To the extent that supervision can accomplish something, we are doing it; but you will always find individual instances where you get a fellow who will not just measure up and then when we fire him we have a grievance. We have to sit down with the union representative and explain as management why we have the right to fire someone.

Mr. Fisher: Is it true that there has been introduced in the Montreal-Toronto service a rule that keeps coach passengers out of the dining car at certain times?

Mr. GORDON: No, that is not true.

Mr. Fisher: I would like to ask a question in connection with these different meal services. Last year you filed a breakdown of the cost, which indicated that you lost on all this type of service, but that you lost less on the dinettes.

Mr. GORDON: Yes.

Mr. Fisher: I wonder if you are in a position to file any of those figures in order to give us an indication of whether you are making any progress with that particular item.

Mr. Gordon: Yes. In 1958 on the dining, cafe and buffet cars we served 1,171,576 meals at an average revenue of \$1.777. That compares with 1957 when the number of meals was 1,686,272, at an average revenue per meal of \$1.803. So we slipped both in regard to number and average revenue.

In the dinette cars we served 531,861 meals in 1958 for an average revenue of 92 cents. That compares with 342,429 meals in 1957 at an average revenue of 99 cents; so we increased our volume in the dinette cars and reduced our revenue somewhat.

In the sleeper-grill cars, commonly known as the coffee shop, we served 305,917 meals in 1958 for an average revenue per meal of .721 cents, as against 444,119 meals in 1957 at an average revenue of 71 cents.

In the cafeteria cars 100,575 meals were served in 1958 at an average revenue of 87 cents, as compared with 57,273 in 1957 at an anverage revenue of \$1.02

The total of all our meals for 1958 was 2,109,929, for an average revenue per meal of \$1.365, as compared with 2,530,093 meals in 1957 at an average 21135.9—3

revenue per meal of \$1.484. Now, if we take that on the average loss per meal on all cars, the average loss per meal in 1958 was .847 cents, as compared with .727 cents in 1957.

The CHAIRMAN: That is 84 cents a meal.

Mr. Gordon: The average loss per meal, yes. So we lost more in 1958 than we did in 1957.

Mr. FISHER: Have you any ideas on how this could be corrected?

Mr. Gordon: When we talk about a loss, we have very much in mind that it is part of our cost of the passenger business. It is a "loss leader", as it were. It attracts passengers to the trains, and if we did not serve them, the passenger business would fall off substantially.

We have been experimenting as to how to hold these costs down, but we do not see much chance of improvement, beyond the figures I have mentioned.

The CHAIRMAN: The airlines give them for nothing.

Mr. CHEVRIER: Some of them are pretty hard to take.

Mr. GORDON: And the price is included in your ticket.

Mr. CHEVRIER: Yes.

Mr. Fisher: You have diversified this now so you have four types of meal service?

Mr. GORDON: Yes.

Mr. FISHER: Are you going to make some decision as to which would be the two preferable ones and reduce the other two?

Mr. Gordon: We have been experimenting for quite a while and testing out different types of service in different trains to see what brings the most popular response. That is why we developed these cafeteria cars. The dinette car is our innovation as well. We have these dinettes in Canada and we are trying to test them on different types of trade.

Mr. Fisher: In connection with cafeteria cars, have you experienced any difficulty in connection with jostling caused by the movement of the train?

Mr. Gordon: That is not our major difficulty; it is part of the operational situation that we meet. It depends on the class of service we put them in. We have not received many complaints in connection with that.

The CHAIRMAN: The next item is the "Montreal terminal development".

Mr. Chevrier: May I ask a question in connection with paragraph 66; concerning the new office building. I understand a contract has been let for the foundations. What is the present position and when is it expected the office building will be completed?

Mr. Gordon: The building foundations are about 80 per cent completed. The engineering specifications have been prepared and the contracts have been let for the structural steel. The floor contract has been awarded, and other specifications are in advanced state. All the contracts will be let in the 1959 season, with the project scheduled for completion in 1961.

Mr. Chevrier: Could you give us some idea of the size of the building, the number of storeys and so forth?

The CHAIRMAN: That is set out in this order item-470,000 square feet.

Mr. Gordon: The building is designed to accommodate the present office staff totalling 3,400, with a margin of 400 more for expansion.

Mr. CHEVRIER: And the number of storeys?

Mr. GORDON: Sixteen.

Mr. Chevrier: And with the completion of that, you will then terminate your three main buildings that were started some ten years ago on the south side of Dorchester, that is the aviation building, the office building and the hotel.

Mr. Gordon: We have given up the office building, which was going to be between the hotel and the aviation building. We came to the conclusion that that space too extravagant for a head office building for the C.N.R., and that we could fill our purpose equally as well by going to the back of the property and using the location at the corner of Lagauchetiere and Mansfield.

Mr. CHEVRIER: Do you expect in due course to make use of the site between the aviation building and the hotel?

Mr. Gordon: That is under negotiation at the present time. We have a number of interested parties. It would be built by outside people on our land, and we will make a deal with them.

Mr. Chevrier: What will happen to your other twenty locations?

Mr. Gordon: They will become available. There was a lot of space converted into office space under the viaduct. It has not been suitable for many years. We gave a commitment twelve years ago that we would get those offices out of there, and only now are we discharging that commitment. The space under the viaduct will be used as warehouse space for railway deliveries; it was originally designed as such. But most of the other buildings are rented space which we will give up, and we believe the main office building now at 360 McGill will be available for sale.

Mr. Chevrier: You will move your headquarters to the new building?

Mr. Gordon: Yes. At the present time we have twenty-three or twenty-five separate addresses in Montreal.

Mr. Chevrier: Well, your main office building is certainly a dilapidated structure.

Mr. GORDON: Yes, it is; I think it was built in 1899.

Mr. Fisher: Mr. Chairman, as there is just five minutes to go until caucus, could we adjourn now?

The CHAIRMAN: I thought we had decided to go until eleven o'clock.

Mr. Chevrier: I thought we were going to sit until one o'clock!

The CHAIRMAN: It is all right with me. The rest of my friends have a caucus meeting.

Mr. Fisher: We know you want to get out to hear who these parliamentary assistants are.

The CHAIRMAN: If I thought I was going to miss anything like that, I would adjourn right now. Could we deal with another item or two? The next item is "Integrated Data Processing".

Mr. Fisher: I am curious about the fact that the waybill analysis seems to be used by everyone to get a picture of railway traffic costs and that sort of thing. In regard to this integrated data processing you are introducing in your freight program, are you going to be able to extract from it similar kinds of information, or possibly more?

Mr. Gordon: Mr. Toole is our expert in this field; perhaps you will deal with this, Mr. Toole.

Mr. Toole: Yes, we expect to extract even more information than comes from that waybill sample, and as the capacity of our machine rooms take hold, we will have more meaningful types of statistics. This is due to the machine being able to get at the information on the waybill more quickly than you can by use of this statistical sample.

Mr. FISHER: Is the C.P.R. in the same field, with the same ideas?

Mr. Toole: I do not know whether their ideas run similar, but they are working on it.

Mr. CHEVRIER: The information is available to them as it is to you, is it not?

Mr. Toole: Yes.

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Mr. FISHER: Well, if they have this kind of procedure-

Mr. Gordon: Yes, they are going on.

Mr. Fisher: There will be a great deal of valuable information; you will want to restrict some of it because of your competitive position. Would you welcome the opening up of some of this information to the Board of Transport Commissioners or do you expect that such requests will come forward?

Mr. Gordon: There is a major point about which we must be careful. This electronic data processing device is a remarkably flexible type of operation and people become fascinated with what it can do. If we are not careful we will find ourselves making an analysis of everything under the sun, including how many redheaded babies exist in 1974. We have to be careful that we hold down the analysis to a point of practical use and make sure we provide it only for a purpose that is really needed for managerial control; otherwise our costs will become astronomical. Do you not agree with that, Mr. Toole?

Mr. Toole: Yes, I agree. We do a lot of work and we exercise a great deal of control on the output of this machine.

Mr. Fisher: Have you had requests from the Board of Transport Commissioners to provide them with any information?

Mr. Gordon: Not by reason of this machinery.

Mr. Chevrier: In the study that was made by the Board of Transport Commissioners was not the information obtained from the railways first and foremost in order to develop a study of that waybill?

Mr. Toole: They sent people in, and used our people.

Mr. Chevrier: And studied examples of these waybills from one end of the country to the other?

Mr. Gordon: My recollection is that in the course of giving evidence in the committee on the \$20 million subsidy, I remember reading the evidence where Mr. Knowles referred to his ability to run through the cards. That means he has punched cards on one of these mechanical systems and by manipulation he can get certain types of information. The evidence also indicates the information the Board now has was secured by the Board itself from the records provided by the railway.

Mr. Fisher: The trucking interests are also using this waybill analysis information. I wonder if you feel there has been any—I will not say unfair use of it; but is it statistically unsound?

Mr. Gordon: That is the reason we are reluctant to have the statistical analysis of our business exposed to our competitors, when we do not have equal access. If we are reluctant at some time, it would be because of competition.

The Chairman: Gentlemen, we will meet, as planned yesterday, immediately following the orders of the day. The meeting will be held in this same room.

Luncheon adjournment.

## AFTERNOON MEETING

WEDNESDAY, May 6, 1959.

The Chairman: Gentlemen, I see a quorum. Let us proceed. We are at research and experimentation. Are there any questions under that heading?

Mr. DRYSDALE: Mr. Chairman, may I raise a question of privilege in connection with an article in this morning's edition of the *Montreal Gazette* by Mr. John Leblanc. It is headed "C.N. Plans Expanded Trucking". There are some comments on a discussion which Mr. Gordon and I had yesterday concerning agreed charges, and it says:

Mr. Gordon defended CNR freight rate reductions aimed at meeting 'challenges' of trucks against suggestions by Committee Member John Drysdale (PC—Burnaby-Richmond) that the publicly-owned company was cutting rates below the level where they were compensatory to the CNR.

And then in brackets it says—and this is the point I wish to challenge:

(Federal legislation says that all freight rates must be compensatory—that is, give the railways at least their out-of-pocket expenses.)

I felt that this interpretation in the *Montreal Gazette* is misleading because there is no definition in the Transport Act of compensatory rates and there is nothing which says that agreed charges must be compensatory, or which covers them as a definition and relates them to out-of-pocket expenses. That is the only point I wish to raise: that is, that at present this article gives a misleading impression.

The CHAIRMAN: You mean that the president merely says that these rates must be compensatory?

Mr. Drysdale: I was not challenging the president at all. I was challenging the interpretation in that article by Mr. John Leblanc when he said that federal legislation says that all freight rates must be compensatory—that is, give the railways at least their out-of-pocket expenses. I say that the legislation does not say that. Perhaps it is a question of interpretation.

Mr. PASCOE: Is it a question of privilege?

Mr. FISHER: There would be, if he wanted to call the reporter to the bar of the committee.

The CHAIRMAN: I think your purpose has been served, Mr. Drysdale, by your putting it on the record.

Mr. DRYSDALE: That is all I wanted to do.

The CHAIRMAN: Mr. Drysdale has gone on record. I think that rather than the reporter being called to the bar, he might be forgiven, because I have even known—despite how accurate they usually are—I have known greater mistakes to be made by other reporters.

Mr. FISHER: You have been in the horse racing business.

The CHAIRMAN: I think that point is well taken.

Mr. Fisher: In connection with paragraph 74 of the annual report, the point which bothers me is this: I understood that this associate committee on railway problems was only formed in March, 1958. Does this indicate that it has already carried out two programs, one on railway trucks and the other on gas turbines?

Mr. Gordon: It is not indicated so, or that the studies are completed, but merely that we were able to form an association with the National Research Council to look into a number of questions jointly with us; and we also have the Canadian Pacific Railway in association on these problems. We are merely indicating that the studies are being carried on.

Mr. Fisher: This morning I thought we had an indication that there was an experiment in gas turbines.

Mr. Gordon: Mr. Chevrier was referring to a specific matter that we understood between us, and which had to do with the Mordell experiment at McGill university. As far as I am aware that experiment has been discontinued.

Mr. Fisher: I know it has. But what is this particular gas turbine that this committee is working on?

Mr. Gordon: Are you referring to paragraph 74?

Mr. Fisher: According to the National Research Council report there are two problems being tackled, one on railway freight trucks, and the other on gas turbines.

Mr. GORDON: Where did you get that information?

Mr. FISHER: From the National Research Council annual report.

Mr. Gordon: The only studies I am aware of at the moment, projects which are immediately under way, are a research project of a fundamental nature to study the design of freight car trucks, that is, engineering design features, in order to provide low cost truck performance and improve the riding qualities of the car; secondly, a study having to do with a substitute fuel for diesel locomotive engines. We are trying to find out whether diesel fuels currently in use can be improved from a cost standpoint, and so on. The third study is on air brake system performance, with research on it to improve the function and reliability of the air brake system, including some effort to overcome deficiencies, particularly under winter operating conditions. The fourth study is on a question of power sources for isolated places. As it stands now, the provision of a small amount of electrical energy is very costly at points remote from electrical power supply lines. So they are trying to see if they can develop some alternative means of providing electrical energy under those circumstances which may involve the investigation and use at least of atomicpowered electrical generators.

Those are the only four studies of which I am aware. It may be, as Mr. Vaughan informs me, that the Mordell studies at McGill university have broken down in regard to the difficulty in disposing of residual ash; and it may be quite likely the case that the National Research Council has taken it over independently—I mean the experiment at McGill university. Probably that is what the reference is intended to mean, but it has not been done in conjunction with ourselves. Dr. Solandt was interested in the project.

Mr. Fisher: I think everyone is very pleased that you have someone of the calibre and stature of Dr. Solandt working with you. But I wondered about this particular committee. Is it a fact that since the Canadian Pacific Railway is in it with you, that does not restrict you, for example, from giving some of the research work to the National Research Council on a contract basis, and so on?

Mr. Gordon: No. We would join in some projects where we have mutual interests, but it does not limit us in any way. In some cases tests might be carried out by the Canadian Pacific or by ourselves. It is a co-operative effort and there is nothing in it which will deprive the scientist of his objective approach to any of these problems.

Mr. Fisher: On the scientific side are you developing actual research facilities in the sense of laboratories and experimental rooms?

Mr. Gordon: Oh, yes, we have had that for many years. We have a lab in Montreal which conducts a great number of experiments on specific things, and we have had considerable success in a number of those items. Our experiments on the types of oils, for instance, have been watched with great interest by railways elsewhere. We have produced data in respect of heavy coil springs, and we discovered, by reason of our research work there, we were able to get the manufacturers to change the method of producing springs so we would get a much better and much longer lasting spring.

Then we have a whole series of tests in regard to specifications of materials. For example, when we even buy towels for our hotels our testing lab will take on the job of determining the thread content or cotton content of individual towels, sheets and so on. We have tests of that kind on paint and almost everything we use.

Another thing for which the research lab is very useful is examining claims that we have reason to suspect are faked or unjustified, and we can often analyze the allegation that the goods were damaged in railway transit and are able to prove that it could not have happened on the railway.

Mr. Fisher: I am sorry, I had the conception of your research as being more a coordinating and informational centre. I had not realized it had gone into these things.

Mr. Gordon: I would be very glad to invite you, sometime when you are in Montreal, to visit the lab. I think you would find it very interesting.

Mr. FISHER: I think everyone on this committee would.

Mr. Gordon: I would be glad to arrange it for any member of the committee.

The CHAIRMAN: Mr. Chown?

Mr. Chown: I have a file of correspondence on brake adjustments, which all developed over the last few months and has been mainly dealt with by the Board of Transport Commissioners in relation to what is called the double brake fulcrum. Could I send that file to you with my compliments, and it would in turn be referred to the department that is doing this research?

Mr. Gordon: Yes, indeed. Dr. Solandt would be very glad indeed to look it over for you.

The CHAIRMAN: Any other questions?

Mr. Fisher: This computer, mentioned in paragraph 75; was that one of the National Research Council's computers worked out here, or was it one worked out by some private research firm?

Mr. Toole: Actually, operational research are using the computers that are attached to the data processing centre. They do studies on various elements of railway operation and use the computer in order to assemble the statistics in the manner in which they want them for study purposes.

The CHAIRMAN: Any other questions?

Agreed to.

The Chairman: The St. Lawrence seaway project at Victoria bridge in Montreal, work proceeded on new highway approaches and lift spans to permit an uninterrupted flow of vehicular traffic over the seaway locks.

Mr. Fisher: There is one question I wanted to raise here. I have noticed some critism in the Montreal papers of this particular bridge and what has been done may be in terms of those lines and in architectural fields and that sort of thing. Have you noticed those criticisms?

Mr. Gordon: We are very close to them indeed. We have been in touch with all the interested parties; and the arrangements that have been made on Victoria Bridge now are based on providing uninterrupted traffic flow

eventually when the work is done for the train operations, the ship operations and the highway operations. The criticisms we have heard from time to time have been largely from people who thought they had a better idea than we had; but in each case when we put it to them they have not been able to produce it.

The CHAIRMAN: Mr. Chevrier, do you intend to ask any questions on this project on the Victoria-St. Lawrence seaway, as you are from Montreal?

Mr. Chevrier: Yes. I wonder, Mr. Gordon, if you could tell the committee, not just why there will be so much delay in the construction of the rail aspect at Victoria bridge, but is there not some way in which the twelve weeks' delay—correct me if I am wrong, but I am going by what I saw in the press—is there not some way in which the twelve weeks' closing of one of the lanes of traffic on the Victoria bridge could be lessened?

Mr. Gordon: Well, no; to simply answer that question; but I will say that that difficulty has been very much exaggerated. The closing of the bridge will be necessary, in order to make the connection with the diversionary bridge, for a period of six or eight weeks this year. First of all I will remind you that that bridge operated for some 75 years, with only one lane, and we are only returning to that situation for a temporary period. Furthermore, the span itself is in very much better condition than before. It has been all resurfaced and we intend to operate under a fleeting process of handling certain traffic, in which way we feel that the actual congestion will be much lessened.

Mr. Chevrier: I realize that the condition of the two lanes upstream and downstream, is far better than it was originally, and I think the Canadian National Railways should be commended for the construction of the additional lane. Could you say how long in 1959 and how long in 1960 one of the two lanes will be out of commission?

Mr. Gordon: Yes; as to this year we estimate it will be a minimum of about eight weeks. We might better that, but we do not want to predict it except on the conservative side. As you will see, you will have further delay next year and we may have to put one lane of traffic out of commission for about six to eight months. That is just one of the things that has to be, in order to complete the seaway approaches generally. In that connection I had a discussion just yesterday concerning a proposal being made in regard to the approaches to the bridge on the St. Lambert side, which allegedly will very much improve the handling of the traffic and we are looking into that immediately. Whether it is feasible or not, I do not know.

The six or eight months' delay I mention here could conceivably be wiped out, but only at a very extravagant cost. The suggestion that has been made is to build a temporary Bailey bridge, which I think is highly impractical and would run into a cost figure of somewhere from \$1 million to \$1½ million.

Mr. CHEVRIER: Is that for the whole length of the Victoria bridge?

Mr. Gordon: Yes, and I cannot see that the amount of inconvenience that will be involved in the closing of the bridge would justify an expenditure of that kind.

Mr. Chevrier: There is no way of building a Bailey bridge alongside of your railway diversion?

Mr. Gordon: We have not found it so. We have had our engineers playing around with half a dozen or more suggestions, but we have not found anything that is practical except at very, very extravagant costs.

I would like to take this opportunity of stating my opinion, from what I have seen of it and the discussions that I have had, that the criticism being expressed in regard to the potential congestion is very much exaggerated and it is being expressed by a relatively small number of people.

Mr. CHEVRIER: I wonder if I can just venture this bold statement, that if there is going to be a delay next year in the operation of the Victoria bridge for six to eight months, would it not warrant the expenditure of the \$1 million or \$1½ million which it would cost to build a Bailey bridge, having regard to the tremendous amount of traffic that goes across not only the Victoria but all other bridges.

Mr. Gordon: Well, as I say, we do not think so. We think that the inconvenience to the travelling public will not be nearly as great as has been suggested, by reason of the measures we are taking. We will be taking special emergency measures for handling the traffic in the peak hours, and by handling buses in what we call a fleeting system where we will let them go one way in a rush in the peak periods; and we hope to avoid any major dislocation.

The second factor is this immediate consideration in regard to the approaches to the bridge from the St. Lambert side, on which there will have to be further discussions. We are in the midst of that now.

Mr. CHEVRIER: How is the coordination of traffic between rail and ship movements working out on the Victoria bridge?

Mr. Gordon: Well, it is too early yet for me to express a firm view. I was discussing that with Mr. Dingle just yesterday and it would seem to us so far as the mechanical devices are concerned they are satisfactory, and they will work in the way in which they are intended. We have not worked out a smooth operation yet, but we do not see any difficulty once we get the various people accustomed to the flow of the shipping traffic. We have had delays so far which, of course, is not within the spirit of the agreement, but we do not want to have to take too stern a view about that until we get it sorted out. The mechanism is there and we expect we can make it work.

The CHAIRMAN: Any further questions?

Mr. Creaghan: Yes; is there any financial agreement, or what sort of share-the-cost agreement have you between your company and the seaway company for this development?

Mr. Gordon: You give me the opportunity to put on the record that we hold the view that all the costs of the diversion should be on the seaway authority.

Mr. CREAGHAN: It seems reasonable they should.

Mr. Gordon: The seaway authority does not completely share that view, and there is in existence an agreement between the Canadian National Railways and the president of the seaway authority at that time whereby when the diversion bridge is completed—and we are building that, we have taken the responsibility of building it—that all costs then determined is a matter which is to be referred to the Minister of Transport for arbitration.

Mr. Chevrier: I wonder, Mr. Chairman, if you would allow me simply to say that what Mr. Gordon has said is in effect accurate, but the seaway authority very strongly take the view that the Canadian National Railways should pay for this additional diversion, and it is in the agreement made between the seaway authority and the Canadian National Railway which the Minister of Transport tabled in the house the other day.

Mr. Gordon: The agreement speaks for itself. It has been tabled, yes.

The CHARMAN: Any other questions? Now the Hudson Bay Railway.

Mr. Horner (*Jasper-Edson*): I would like to ask Mr. Gordon what is the present status with regard to the Hudson Bay Railway? Are they meeting out-of-pocket expenses on that line—just roughly?

Mr. Gordon: Up until this entrustment, this was a separate vote of the Minister of Transport's votes, but since we have brought it into the Canadian National system we do not keep a separate record of the operations of the Hudson Bay Railway, because we treat it as a division of the railway. It is just there in the pool.

Mr. Horner (Jasper-Edson): In that division does it lose more money than other divisions?

Mr. Gordon: We do not analyze by division. We do not have that kind of analysis unless we make a special review of it.

Mr. HORNER (Jasper-Edson): You do not have ton-mile figures on that line?

Mr. Gordon: I have ton-mile figures, but that would not tell you anything in regard to whether it is paying its way. I will see what I have here.

Mr. Chevrier: In regard to Mr. Horner's question, will not last year's results, the 1957 results of the Hudson Bay Railway, indicate the answer to his question?

Mr. Gordon: It would appear in the Department of Transport estimates. I have not got them here.

Mr. Chevrier: There is a small deficit, I think. I want to ask another question if Mr. Horner is through.

Mr. Horner (Jasper-Edson): Well, if he has the figures.

Mr. Gordon: I have some figures in here that indicate the tonnage that is carried. The last figures I have are 1957, because that is the last time that it operated as an independent unit. In 1957 it indicates here that there are 688,956 tons carried, which includes the export grain. We had 55,744 passengers at that time. I have not got an analysis of what has happened since we took over. I can tell you the movement of grain, of course.

Mr. Horner (Jasper-Edson): Yes, that is what I wanted.

Mr. Gordon: Well, in 1958 there were 55 ships loaded at Churchill, and there were 19,598,749 bushels of wheat exported through Churchill.

Mr. Horner (Jasper-Edson): Just one more question. You have not got any figures as to how much it costs you to move that grain up there?

Mr. Gordon: Well, we are right back to the Crowsnest rates, and everything like that.

Mr. Horner (Jasper-Edson): That is what I am getting at. Here is the ideal situation where the railway could find out whether the rate was compensatory or not, and I want to bring out again, perhaps as a matter of privilege, that a newspaper last night referred to the Crowsnest rates. I do not think the Canadian National should say the Crowsnest rates are compensatory until they are able to bring that forward.

Mr. CHEVRIER: Was that not done before the Turgeon commission?

Mr. Horner (Jasper-Edson): No, the Turgeon commission stated they have not been able to say.

Mr. Fisher: I agree with Mr. Horner on this that, until we have something definite laid on the line, all Mr. Crump's statements and all the other statements made by railroaders should not be made until we know something more definitive on the point. We have not, so far.

Mr. Gordon: I am not responsible for Mr. Crump's statements. If you look at the record you will not see that I said anything about that.

Mr. Horner (Jasper-Edson): It quoted you last night on the newscast.

Mr. Gordon: I beg your pardon, they did not quote me. They quoted me in part, and then went on and made an editorial comment by Mr. Leblanc on that particular matter.

Mr. Horner (Jasper-Edson): I apologize, sir.

Mr. GORDON: Right.

Mr. Fisher: There seems to be a general story in the west that one of the hold-ups in the grain shipments out of Churchill is the actual terminal facilities there.

Mr. GORDON: I would say there is no truth in that, as far as I am concerned. You mean the terminal facilities in regard to the elevators?

Mr. FISHER: Yes.

Mr. Gordon: I have never heard that. In other words, all the wheat that can be handled on ships actually arriving there, so far as I know, have been taken care of.

Mr. FISHER: So far as you know they can handle more than 55 ships a year?

Mr. Gordon: I cannot answer in regard to the navigation facilities or the possibility of bringing more ships in. But each year the number of ships has been growing. There were only 36 ships came in in 1954 and, as I said, in 1958 there were 55.

Mr. CHEVRIER: What kind of an arrangement was made between the Department of Transport and the Canadian National Railways for the operation of the Hudson Bay Railway? Was it purchased by the Canadian National?

Mr. Gordon: Taken over on an entrustment basis, and written right into our accounts.

Mr. CHEVRIER: It is a government-owned railway now?

Mr. Gordon: That is right, you will see in the paragraph on page 21 we state the bookkeeping entry was that our shareholders—

Mr. CHEVRIER: What page?

Mr. Gordon: Page 21 of the report, right at the bottom of the page—the shareholders' equity in the Canadian National Railways was increased by \$34.7 million, representing the transfer to the Canadian National Railways.

Mr. Chevrier: Does it become an integral part of the Canadian government railways rather than the Canadian National Railways?

Mr. Gordon: It is in the Canadian government railways as such, and you will find at page 27 the item "Capital investment of government of Canada in the Canadian government railways \$432,549,139." It is included in that figure on the liability side of the balance sheet, page 27.

Mr. Chown: The premier of Manitoba at some time indicated an interest in acquiring the assets of those lines which are contained within the borders of Manitoba. Has any official or unofficial approach been made to you in this respect?

Mr. GORDON: No, none.

Mr. Chown: Would you be interested?

Mr. Gordon: I would like to hear it. I never know when I am interested in anything until I have had a look at it.

Mr. Pascoe: Mr. Chairman, Mr. Gordon says the facilities are fairly good at Churchill. Is there much delay in unloading cars and do they come back pretty well empty to the prairies again?

Mr. Gordon: I have not had any complaints at all about our handling of grain to Churchill. As far as I know it runs smoothly. Of course, practically all the cars are returned empty. There is very little incoming merchandise.

Mr. Fisher: In a sense the Ontario Northland would be a parallel for any plan for Manitoba to take over the Hudson Bay Railway?

Mr. GORDON: And run it as a provincial railway, you mean?

Mr. Fisher: Yes. Have your relationships with the Ontario Northland been satisfactory? You cooperate with them a great deal, do you not?

Mr. Gordon: Oh, yes, and so does the Canadian Pacific Railway. They work as an independent line and we meet them at various points and interchange traffic with them just as with any other railway.

Mr. FISHER: And it seems to be a good railway operation?

Mr. Gordon: As far as I can see, it is a very satisfactory operation.

Mr. Fisher: So there would be sort of a basis in terms of an example for negotiation in going ahead with a similar deal in Manitoba?

Mr. Gordon: If the powers that be in Manitoba can see the possibility of the same profitable operation. As I understand it, the Ontario Northland is a profitable organization.

The CHAIRMAN: Are there any further questions? If not, we will proceed with cooperation under the Canadian National-Canadian Pacific Act, 1933.

Mr. Drysdale: Is the cooperation now related only to the matter of pooling of train services? For example, although I cannot remember the situation, I believe yesterday you described a situation where the C.N.R. built a rail line into a particular area, and you, in your opinion, thought that when the C.P.R. built their line in it was a matter of duplication.

Mr. Gordon: That was a marginal case. Usually it would be covered under the act. If it were a clear invasion it would be examined in the light of the C.N.-C.P. act. In this case, however, it was marginal in the sense that our line came in from the north and met at the camp, and the C.P.R. line came in from the south and met at the camp. It was a question of which one of us really could claim the territory, although we got in first. There was a race as to which would get to the camp first. We felt we were entitled to it.

Mr. DRYSDALE: Is it now mostly down to a matter of train pooling arrangements?

Mr. Gordon: No, we have other pooling arrangements. We have joint terminal arrangements and quite an extensive joint effort in respect of communications, such as telegraph, microwave and things of that kind. However, the passenger pooling is a major area of cooperation.

Mr. Fisher: Last year I gathered that not as much had been done on the cooperative side on as many things as might be possible. Am I correct in that interpretation of what you said? Do you feel there is still room for more cooperation between the two lines?

Mr. Gordon: I do not recall that sort of a statement. I do not know how it was worded. In general, however, I would say our relations with the C.P.R. are as satisfactory and as cooperative as two competitors can be in a competitive position. In other words in these days we do not engage in what might be called "cut-throat competition" to the point where we hurt each other. We are strictly competitive in our struggle to obtain business from each other; but we do not do such things as building duplicate facilities just in order to get the jump on the other fellow.

Mr. FISHER: You have had discussions in so far as labour-management problems are concerned?

Mr. Gordon: Yes. In many cases we have joint labour negotiations. A good example of that is when we met our non-operating employees. We also have been discussing such things as standardization of equipment. We try to get agreement in respect of types of equipment. By standardization we can get a better price on it. There have been a number of occasions where we have joint terminals and have given each other running rights over the other's trackage in order to avoid building duplicate lines and things of that kind.

Mr. PASCOE: Is there any sugestion that the C.P.R. have running rights on the Hudson Bay line?

Mr. Gordon: To my knowledge, they have never asked for them.

The Chairman: Are there any further questions? If not, we will go on to corporate reorganization.

Mr. FISHER: What are the further steps?

Mr. Gordon: It says further progress was made and preliminary steps were taken for a further reduction. That is largely a matter of legal reorganization. It is a matter of corporate bodies swallowing each other to avoid necessity of separate books.

Mr. Chown: I have a general question. I have a letter here dated May 1, from W. A. Wallace, general manager of the Canadian Transport Tariff Bureau. This is in answer to a question of mine:

We feel that there should be federal rate filing for the transport industry, at least on international and interprovincial shipments. We would also recommend that representation of the transport industry should be either part of the Board of Transport Commissioners or an independent board working in conjunction with the present Board of Transport Commissioners, and in this way bring out uniform bills of lading and rules and regulations, instead of the number we now have.

I am wondering whether or not the president would comment on at least the first part of this? Do you feel there should be federal rate filing for the transport industry?

Mr. Gordon: I think that raises too broad a question for me to give an offhand answer. We do not know enough about the provincial legislation and the various kinds of complications arising out of jurisdictional problems to say whether or not it would be a practical matter. I think you would find jurisdictional disputes in it.

The CHAIRMAN: Are there any further questions? We will go to the heading of the year in perspective. We have been over a lot of this before. Would you like to have this read?

Mr. GORDON: I think I might read this.

The Charman: How would it be if we had the president read this section? Agreed.

## Mr. GORDON:

- 80 The financial results for 1958 must be regarded as a matter of serious concern. It is appropriate, therefore, that some comment be made on the factors which stand behind the results of the recent past and cast their shadows into the future.
- 81 One of the major factors has been the railway's increasing reliance, partly as a result of competitive pressures, on traffic from the nation's basic resource industries. This traffic, which accounts for the greater proportion of freight volume, tends to be highly sensitive to fluctuations in economic activity. As a consequence, even in a mild recession the railway's revenues may suffer a relatively severe decline.
- 82 Perhaps the most important single factor in the railway's net income position has been the continuing increase in operating costs occasioned by rising wages and material prices. During the past decade these increases in cost have far outstripped the effective revenue yield of consequential rate increases, and the very real improvements that have been achieved in operating performance have failed to check the deterioration in final income results.

83 The indirect effects of inflation on capital account have been no less serious. Not only is there a continuing gap between book value and replacement cost, when replacing assets in kind, but rising prices have made all the more costly the program of rehabilitation and modernization upon which management has embarked as a matter of both necessity and business prudence. More recently, higher interest rates have added substantially to the carrying charges of borrowed capital, and in this connection it may be observed that in the seven years since the Capital Revision Act became effective nearly 67 per cent of the CNR's capital requirements have been financed by borrowing. In consequence, fixed charges have risen from \$25.4 million in 1952 to \$46.5 million in 1958.

84 Many of these problems are common to other railways in North America, and this commentary is not meant to imply either that a deficit position is inescapable or that the major elements in the situation are beyond the control of management. In Canadian National, as in most large railways, there are continuing improvements in efficiency and a never-ending series of fresh opportunities for still further improvements. The task for the future is to readjust the railway's plant, facilities, and working force to the kind and quantity of service which the public, increasingly accustomed to a choice of alternatives in transportation, is prepared to patronize and to pay for. This task is being tackled with vigour and resolution.

## Rails and Shipping

Mr. Chevrier: Mr. Chairman, I suppose Mr. Gordon has given more than ordinary consideration to the statement contained in paragraph 82. I wonder whether he has any suggestions, or if he would care to give to the committee any suggestions which would meet the very difficult and, certainly, not too encouraging situation that is implied in that paragraph.

Mr. Gordon: In regard to that paragraph we should keep in mind that the past decade, as I have mentioned there, has been a period of very difficult transition, with technological changes which involved the expenditure of large sums of capital moneys.

This has also been a period of a degree of inflation which has added to the difficulties, particularly when we come to replace assets which are worn out and that cannot be fully depreciated under accounting practices. In our depreciation reserves we do not have enough to provide for the new article.

There is a combination both of inflation in the price of the new article, as well as the increased cost due to technological change.

In a transitional period it is difficult to make the necessary adjustments. When you consider labour, the question is whether or not labour has been reasonable, particularly in their demands for obtaining wage increases.

Although it has been stated to the contrary, in our recommendations to any conciliation board, we have never denied that railway labour is entitled to the current market price for its services. We have always taken the position that railway labour is fully entitled to be compensated on the basis of the market price for its services.

It is only when the demands exceed what we consider to be a reasonable point, compared to other industries, that we then bring in the question of ability to pay.

We have pointed out that we are not able to pay, a premium for labour, cause of our present deficit position.

What takes place before any conciliation board or when considering collective bargaining, it is necessary to find a yardstick which will show

whether or not the railway labour force as a whole is keeping pace with the general rise in wages. There is always a difference of opinion in that respect; but it is not as bitter a difference as is sometimes stated.

In our negotiations with our labour friends, when we get into the final stages there seems to be an aura of conflict played up, as though we were constantly in dispute.

That is not the case, and if you take the trouble to read the transcript of the various conciliation boards, each party to the dispute has an opportunity to present his views on the economic situation, and a judgment is then formed.

I am hoping myself that we will soon begin to get a period of "quiet". I mean, by that, a period of economic peace, where we will have an opportunity to consolidate our position and get benefits from these huge expenditures that have been made over the last ten years.

Mr. Chevrier: In regard to what you have said and what is contained in the paragraph headed, "The Year in Perspective", has the refinancing act of the Canadian National Railways been of assistance in the complaints now released about the situation in 1958?

Mr. Gordon: Yes, very definitely. The point we are at now in connection with the capital revision act is that we realize that the capital revision act deal quite adequately with the past and brought us up to date, in 1952. It recognized that the C.N.R., as a system, should not be burdened with the continuation of the debts, from the bankrupt railways, which should have been written off at the time the system was formed.

Mr. CHEVRIER: There is still quite a number of those debts?

Mr. Gordon: No, I would not say that. I think the capital revision act transferred roughly \$736 million—and do not hold me to that figure, but it is within a few millions—from fixed charge debt into equity stock. I think that was a fair recognition of that debt. Other features were not taken into account and were not fully considered. Perhaps it is not realized what a huge amount of capital spending was necessary to rehabilitate this railway, to put it in a modern, up-to-date working condition.

Incidentally, in that respect, I am not talking solely about dieselization. Dieselization is the most colourful and most obvious example, but there is

a great deal more to it than that.

If I may give another example, when we get down to the case of the railway in the western region alone, we found that if we are going to have a modern, up-to-date railway, one that could take the high-speed traffic and the heavier traffic that dieselization brings along with it, it would take approximately \$47 million. That figure has already gone up because of inflation, but let us say \$50 million to \$55 million. This is the cost to put our mainlines through the western region in a condition comparable to the rest of Canada, particularly in the central region.

I mention that as one item, and there are many others of that kind, where an appreciation of the difficulties of the railway, during the early post-war

period, was not as keen as it might have been.

Mr. Chevrier: Is any consideration being given to another re-financing of the C.N.R.'s position?

Mr. Gordon: Only in respect, that under the provisions of the Recapitalization Act there are certain arrangements that were made which are due to expire in 1960 and 1961.

Mr. CHEVRIER: Yes, that is right.

Mr. Gordon: In 1960 and 1961. Therefore, in anticipation of that situation having to be faced, we are now beginning to make the kind of study that will

bring focus to bear on these factors; and over the next few years we will be making recommendations to government in that respect. Then government will decide what the best way is to approach it.

Mr. Chevrier: Will you have some reference to that in your 1960 annual report?

Mr. Gordon: Yes, and there is some reference to this in the auditor's report for this year which, maybe, we will be getting to in about the next five minutes!

In that report you will find the auditor has taken the opportunity of pointing out some impacts of this particular situation. There are several things that can be done, but I am not ready to make recommendations until we have had an opportunity to make a more careful study.

The CHAIRMAN: Are there any other questions?

Mr. Creachan: Yes. I am wondering if the president could give us some indication if, in his opinion, there is some possibility of a surplus n the immediate future. I know we will have more technological changes in the future and more competition from truckers on the highways, as they are built, and now that the seaway has opened it is going to be more competitive with faster ships. Then there is, perhaps, the shorter working week in the future.

Mr. Gordon: Give me seven per cent more traffic and I will not have a deficit; that is all I need.

Mr. Broome: In the four months of this year, to date, your car loadings have gone up about that much?

Mr. GORDON: Yes.

Mr. Broome: Right now it is at the "break even" figure?

Mr. Gordon: We do not foresee we are going to improve our deficit position beyond the forecast. We have cut the deficit \$18 million from the previous year, but I do not think we are going to be able to do better than that this year. However, as I said, if we had that seven per cent continuing increase in traffic we would be able to break even, and anything over and above that would be profit.

The point contained in the second-last sentence under, "the Year in Perspective" is so important:

The task for the future is to re-adjust the railway's plant, facilities, and working force to the kind and quantity of service which the public, increasingly accustomed to a choice of alternatives in transportation, is prepared to patronize and to pay for.

At this moment, if you put it in terms of an industry, we are "over-built". Our plant is over-built. We have to consider the plant in relation to the job we have to do. It is always a matter of very agonizing judgment to determine whether or not the plant should be reduced, and whether we should accept as a fact that our traffic is permanently going to be no higher than the level it is today. I am not prepared yet to concede that, but there will come a time when we have to make a judgment as to whether or not there is enough profitable business for us in the railway; and we had better adjust our plant generally to that.

Mr. Drysdale: Is not your difficulty—you stated so yourself—the competitive aspect of the trucking industry, which I think is more or less, in your judgment, taking the cream off the top. The thing that worries me the most is the trend in agreed charges, because you have stated yourself they have almost doubled in a year—and those are on the low commodity items. Perhaps

we may get a preview of the proposed difficulty when we get into the \$15 million item; but your only answer by way of getting that 7 per cent back is for the C.N.R. to go into the trucking business.

Mr. Gordon: I would not accede to that all the way. Agreed charges are not all related to the low commodity items.

Mr. Drysdale: Of the \$58 million last year, what percentage of the low commodity items would be of the higher class?

Mr. Gordon: Do not quote me on this, but there would be a fifty-fifty break at least. Remember the point I made yesterday. The agreed charge is very often put in to retain traffic on the railways which we have not lost yet, but which we see ourselves in danger of losing; and by holding them on the railways we at least get a margin of profit in that business. If we lose it, we lose that margin of profit.

Mr. Drysdale: But to hold that margin of profit, it is implicit that you are losing a certain percentage of your income which you would not otherwise have.

Mr. Gordon: Yes, but the important thing is the net. The important thing from the standpoint of management is to establish whether there is a net position.

Mr. Drysdale: The trend appears to be that the trucking industry, by its competitive nature, as indicated in the tremendous increase in agreed charges, are eventually drawing your net income down and the only way to retaliate is for you to get into the trucking business.

Mr. Gordon: You are talking as if trucking is our only competition; that is not so.

Mr. DRYSDALE: It is one of your main competitions.

Mr. Gordon: One of the main ones is the St. Lawrence seaway; have you heard about that?

Mr. DRYSDALE: Mr. Chevrier has occasionally mentioned it to me.

The CHAIRMAN: This is all very interesting. I am glad we are arriving at the end of this in such an optimistic tone; you are all looking for a surplus.

Mr. DRYSDALE: It is related to their profit, and in the budget there is an item for \$15 million, and the guess is they are going into the trucking business.

Mr. Gordon: I will give you three figures on which you may reflect, but do not get into a debate about it. This is taken from the Board of Transport Commissioners waybill analysis figures. They are not our figures; they are their official figures which they set in 1957 relating to agreed charges. The average per ton mile is 2.65 cents; on agreed charges similar revenue per revenue ton mile on the competitive traffic is 1.93 cents; for non-competitive it is 1.81 cents; for statutory rates—that is the Crowsnest pass—it is .49 cents, and for all traffic it is 1.57 cents. You can see from any of these figures that our agreed charges show a revenue per ton mile higher than any of them; it is not an unprofitable business.

The CHAIRMAN: That answers what you were asking yesterday.

Mr. DRYSDALE: Not entirely, Mr. Chairman, because Mr. Gordon invited me not to get into a discussion.

Mr. GORDON: Mr. Drysdale, let us continue this discussion by ourselves some time.

The CHAIRMAN: Are there any other questions, gentlemen?

Mr. Fisher: I appreciate very much what the president said, that in the main labour relations go along freely, but I wondered what the president thinks of using the durable goods industry as a comparable yardstick to try to determine what should be the real wage value or the market value.

Mr. Gordon: I think it is unfair to the railway, and that was discussed at great length in the proceedings before the last conciliation board report. We have been trying to use what we call a community index. We did not succeed in persuading them at the last hearing. We are keeping on and trying to refine our type of approach, and we hope for better success.

Mr. Fisher: With the three-year agreement signed with some of the main brotherhoods, is not that going to give you your period of stability?

Mr. Gordon: It certainly will be most helpful; but remember, they are three-year agreements and that is not three years from today. They were more than a year retroactive and right now they have less than two years to run.

Mr. Fisher: This again brings us back to the Crowsnest pass. Look at paragraph 82. The most important single factor you pick out is wages—more and more one of the things of most concern in railway problems is that the freight increase is being used simply as something to channel through into wages.

Mr. Gordon: I have not stated that. I stated that perhaps the most important single factor is the continuing increase in operating cost is occasioned by rising wages and material prices.

Mr. Fisher: Could you assess the relevant pressure of one or the other, or are they roughly equal?

Mr. Gordon: I will give you an offhand view; it is two of wages to one of prices.

Mr. Fisher: Well, you mention nowhere in "the year in perspective" this factor of the Crowsnest pass agreement.

Mr. GORDON: No.

Mr. FISHER: Yet we have another railway system in the country. I have been following their annual reports closely and they place it as the No. 1 factor almost year after year.

Mr. GORDON: Quite true.

Mr. Fisher: I would like an explanation as to why you emphasize the one, which many people who are hostile to labour will pick out, and you do not emphasize the other.

Mr. Gordon: I thought I covered that yesterday. I said quite frankly that the C.N.R. management, as a matter of policy, does not feel that it should attack legislation now on the books. The legislation is there and we feel that we are bound by the legislation. But if and when we are invited by any government appointed body that may be investigating it, royal commission or otherwise, we will be perfectly willing to express our views on it. A private enterprise railway does not feel it is under such an inhibition.

Mr. Broome: You also said it was not so important to the C.N.R. because the C.P.R. carried the bulk of the grain trade.

Mr. GORDON: Yes, it is more important to the C.P.R.

The CHAIRMAN: This matter was dealt with before. You mentioned \$10.300,000 of increased wages yesterday. It was dealt with at the beginning.

Mr. Fisher: Now, one last point, if I may: you were talking about the factors for the future; is it not a fact that the C.N.R., compared with the C.P.R., is in a better position in so far as future developments are concerned, by its very location? It is much more likely to tap mineral developments than the C.P.R., because of its location.

Mr. Gordon: We would hope so. We have referred to ourselves as the development railway of Canada. We have had for a long period, thin traffic lines which may be beginning to come into their own. If the traffic from the new areas becomes promising we will begin to get a payoff.

Mr. FISHER: If we are undergoing a great development program in the north—we are having lots of discussions with the minister in the committee in regard to this subject—the C.N.R. really stands to gain from such a development.

Mr. Gordon: I would hope so, yes.

Mr. Fraser: I would like to move the annual report, the financial statement and budget be adopted.

Mr. Chevrier: Just a moment. I would like to draw attention to the fact that on page 30, under subheading, "Depreciation and retirements, supplementary depreciation—steam locomotives", the figure given is \$7,500,000.

This was a charge which originally arose out of a deficiency in the provision for depreciation for steam locomotives, and there was a statement made in last year's report about this depreciation. Perhaps I could just read one paragraph, which is as follows:

In the case of steam locomotives, which according to present plans will be replaced by diesel locomotives within the next decade, it is predicted that a deficiency in accumulated depreciation will materialize which could amount to as much as \$30 million. The circumstances relating to this particular class of equipment are unique in that with its retirement the entire class will disappear. Having regard to the circumstances and the underlying accounting principles, we are of the opinion that consideration should be given to providing out of income for the anticipated deficiency.

Then the report went on; I think, still quoting the president, although I am not sure:

The railway's officers have been examining this situation with the object of devising remedial action which will be consistent with good accounting practice, acceptable to the Board of Transport Commissioners for Canada and compatible with the governing statutes.

The point I want to make is that in 1957 the position was taken to charge \$7½ million of extra depreciation to the results of that year. To the extent that that previous charge for depreciation had been insufficient to provide for the retirement of the steam locomotives in question, it seems to me further charges for depreciation ought to be made to the income account and ought not to be covered by charge to the shareholders' equity, as has been done here. By making the charge to capital, it seems to me it really distorts the earning picture of the C.N.R. over the period when the depreciation occurred.

The other point I would like to make before you give your reply is this. That further charge for depreciation will have to be made by adjustment of the capital account, because—as is evident from the first quotation that I read from last year's report—the total amount involved is about \$30 million.

What I am really driving at is this. It may not be the case, but one cannot help thinking that the government's decision in this matter was somewhat activated by its desire to reduce the deficit of the C.N.R. for 1958 and, consequently, reduce its own deficit. Quite clearly, the C.N.R. figures for 1958—it seems to me—do not properly state the situation, because of the credit of \$7½ million which is shown on page 30 as being taken for depreciation in 1957. I wondered, in view of the discussion that we had last year on this, what your reaction was to that suggestion.

Mr. Gordon: This whole affair arose out of a difference of opinion between technicians, in a sense. Our accountants, supported by our legal department, felt that the entry for depreciation, as you have described it, was the proper way to handle this.

When the matter reached the Minister of Finance, in terms of its being an item which should add to our deficit for that year, he took the position that it was not a proper entry as contemplated by the legislation. As I say, there was a difference of opinion. That difference of opinion was referred to the Department of Justice, and the Department of Justice gave a legal ruling, supporting the position of the Minister of Finance. In the light of that, there was nothing else we could do, and there was nothing else the Minister of Finance could do, because the ruling was given in the terms of an interpretation of the legislation that existed.

Mr. Chevrier: How will that operate as to the balance of the depreciation, for instance, in 1959?

Mr. Gordon: Instead of being a charge such as you have described, it will be adjusted through shareholders' equity account.

Mr. CHEVRIER: In the same manner as is being done for 1958?

Mr. Toole: Yes.

Mr. CHEVRIER: Because of the opinion of the Department of Justice?

Mr. Gordon: That is right. This opinion is based on the legislation.

Mr. Fisher: When will the steam locomotive side of things be completely off your books?

Mr. Gordon: As I said before, we expect to be fully dieselized by the end of 1960; but the write-off of the steam entries will probably be done in 1961.

Mr. Fisher: You have not any entries in your budget that would indicate sales of any of these steam locomotives?

Mr. Gordon: No; we have canvassed the world and we have not been able to sell any steam locomotives.

Mr. FRASER: You have heard my motion, Mr. Chairman.

The CHAIRMAN: Yes.

Mr. Fisher: Why have the insurance expenses dropped so markedly in your budget?

Mr. GORDON: What page is that?

Mr. FISHER: Page 31, the top right-hand corner.

The CHAIRMAN: You are on the financial statement?

Mr. FISHER: Yes.

Mr. Gordon: You mean, under "Casualty costs"?

Mr. FISHER: Yes.

Mr. Horner (Jasper-Edson): Mr. Chairman, while we are waiting, have they got any steam locomotives that they would like to give away to local historical societies?

The CHAIRMAN: Local what?

Mr. Horner (Jasper-Edson): Local museums.

Mr. Gordon: We have had several requests, and we are quite willing to consider them. But I warn you, there is a substantial cost involved, because we do not place them on the sites. We will be prepared to consider requests from responsible people for steam locomotives.

Mr. Fisher, the entries you are referring to—there are several—dropped for this reason. This simply represents the charges to our own insurance account for the actual cost of the casualties involved. The explanation of the reduction, therefore, is that the casualty experience in 1958 was lower than in 1957.

Mr. FISHER: That is fine.

The CHAIRMAN: Are there any other questions on the statement, gentlemen?

Mr. McPhillips: On the consolidated balance sheet, page 26, under "Property investment" there are three headings; "Road"—which I suppose means railroads—"Equipment" and "Other physical properties". There is one question I would like to ask with regard to that. Is the Montreal residence that was purchased in Sir Henry Thorton's time still a part of the C.N.R.?

Mr. GORDON: No, sir.

Mr. McPhillips: It is not?

Mr. Gordon: It is not on the books of the C.N.R. and, as far as I know, it was sold many years ago. In any event, it was removed from our books and it is not part of the C.N.R.

Mr. McPhillips: I have another question, with regard to the docks in the inner harbour of Victoria, British Columbia. They were sold in 1947. They have not been replaced?

Mr. GORDON: No.

Mr. McPhillips: What was the consideration obtained for those docks?

Mr. Gordon: I have not got the price before me, and if I had, I would have to remind the committee that it is not our practice to divulge the prices received in business dealings with other parties. That has been our position right along, and has been supported by the committee throughout the years.

Mr. McPhillips: But you did not hesitate to tell us yesterday that you paid \$625,000 to the Yukon Telephone Company.

Mr. Gordon: That is right: we bought it; that is a factor affecting us.

Mr. McPhillips: You also, thereby, gave away what they got. Surely, when an asset of the Canadian people is disposed of, the committee is entitled to know what was obtained for it?

Mr. Gordon: I will not turn back the pages of history to 1947 and deal with the circumstances at that time; but I do know, from our records, that such questions have been asked before, and the committee upheld the stand of the then management that the information should not be divulged.

Mr. DRYSDALE: What is the reason for that?

Mr. Gordon: There are four reasons why information is not divulged by the Canadian National Railways to the committee. On each occasion when this question has come up over the years we have been able to turn back to these four reasons.

Management has not been required to answer in the following cases:

- (a) When the reply would constitute a breach of confidence or a violation of privacy affecting those doing business with the C.N.R.
- (b) Information from the personal files of officers and employees.
- (c) Information prejudicial to the competitive position of the C.N.R.
- (d) Information tending to restrict the ability of the C.N.R. to buy or sell on advantageous terms.

I do not recall this particular case, but I imagine it would come under paragraph (a), in that if we were required to divulge a business transaction, it would become very difficult for the Canadian National Railways to do business with other people. They do not like to have their private business exposed to any other industry, such as the Canadian Pacific Railway in particular. Because if that were done, we would be handicapped.

Mr. Drysdale: In most of the circumstances they are unique transactions, and after the lapse of a period of ten to eleven years, what harm could be done?

Mr. Gordon: I say frankly that I cannot myself think that it would do any harm. But I am upholding a principle. That is all. I have no reason to hesitate about giving the figure. I do not care about it; but I think we are upholding a principle.

Mr. McPhillips: Consider the principle of agreed rates. Surely they go to the very bedrock of a shipper's costs; yet they are made public.

Mr. Gordon: It is required by law that they be made public.

Mr. McPhillips: I know. But does that not establish the principle that these matters should be made public?

Mr. Gordon: No, all tariff rates are a matter of publication because they affect everybody. However, this is a private business transaction.

Mr. Drysdale: I cannot understand how a committee in 1941 or 1947 is able to bind the present committee.

Mr. Chevrier: May I say a word on that. I think perhaps you are right, and that a committee in 1941 cannot bind a committee in 1959. But the important point I think is that this committee on railways and shipping has always taken the view which has just been outlined by Mr. Gordon. However, if this committee wants to break it, it can do so. But if it does, then any information that any member wants in connection with competitive matters concerning the Canadian National Railways will have to be given, not only on this but on all other matters as well. This question has come up so often before that I felt I should make this statement at this time.

The CHAIRMAN: I think that Mr. Chevrier has outlined it, and as the president has stated, he is bound by the committee. If the committee wants it, he will provide it. But I agree with Mr. Chevrier. I think it would be a very serious mistake and one which would embarrass the management in matters of competition.

Mr. McPhillips: Is it good policy? I know that in this particular instance to the businessmen of the city of Victoria this has been a big dark secret and mystery. Here was an asset of the Canadian people being sold. It was something which had existed in the harbour and had been very useful for many years. But nobody knows to this day what was the price paid for it. These things are not good in business.

Suppose the Canadian National Railway should sell the Chateau Laurier tomorrow and then say: "You are not going to be told what we got for it. That is our business". Surely that is not good business for a crown owned railway. And as far as refusing to answer, I do not know how Mr. Gordon can refuse. He is here in the capacity of a witness, and unless he can show privilege, something which I do not think he can, then how can he refuse to answer?

Mr. Creaghan: Does the management of the railway have to have the approval of the governor in council in order to dispose of a valuable asset?

Mr. Gordon: It would depend on the size of it. If we follow the general rule, as it is followed in a private company, if the asset in question represents perhaps the majority of the property of the company, the general rule is that it requires the shareholders' approval. Now, this shareholders' approval as it affects the Canadian National Railways means an order in council.

Mr. Creaghan: Following this up further: I know that in the case of land transfers in the maritimes, quite often if it is railway land, the Minister of Transport has to sign the deed. And if that is the case, supposing it were the transfer of a wharf owned by the railway, would the Minister of Transport not have to sign the deed?

Mr. Gordon: You are getting into a different situation. The property referred to was Canadian government railway property, and any legal document in connection with that property must be signed by the Minister of Transport.

Mr. Creachan: Suppose you sell a wharf in the maritimes, or a piece of property in the maritimes. The information can become public. But if it is on the west coast, it cannot?

Mr. Gordon: No. I am only stating that the legal document in connection with Canadian government railways property requires the signature of the Minister of Transport, and then he has to make the decision as to whether or not he will divulge the particulars.

Mr. CREAGHAN: He can be obliged by order of the house to disclose the amount, if it is a sale in the maritimes?

Mr. Gordon: I do not know enough about house procedure, but if the minister said that it was against the public interest, I do not believe he would have to disclose it.

Mr. Chevrier: If it is property of the Canadian government railways, then he has the responsibility as Minister of Transport to determine whether or not it shall be produced in the house. But if it is an asset of the Canadian National Railways, it is not producible unless the Canadian National Railways decide to produce it.

Mr. Gordon: I think that is the general position. I have outlined what has always been the attitude of the committee, and thus far that position of the Canadian National Railways has always been respected. On previous occasions when the president of the railway has stated to the committee that a particular thing was not in the interests of the railway to disclose to the public, the committee has always upheld him in that position.

The CHAIRMAN: Your question, Mr. McPhillips, deals with a sale made in 1947, does it not?

Mr. McPhillips: Following what Mr. Gordon has just said, he has not gone that far. He said that the committee has never insisted that he give an answer if he thought it was not in the interests of the company. But he has not said that this was not in the interests of the company. He just quoted certain rules.

Mr. Gordon: I thought I said that it was not in the interests of the company or of the Canadian National Railways to be required to divulge information about property sales made to private individuals, because it interferes with the competitive position of the company.

This matter dates back to 1947. I do not know anything about it. I was not there. Perhaps I had more sense in 1947 than I have today, but I was not there, and I do not know about it. As far as I know there is no mystery about the matter. It is news to me. I do not know anything about it. I am only taking my position on a matter of precedent. I do not want to concede a precedent in this individual case which was inconsequential, because it would establish a precedent which would enable anyone to ask for information. I feel that precedents in this particular field are very important.

Mr. Drysdale: Mr. Chairman, since the difficulty seems to be a matter of publicity and we being, as a committee, able to sit in camera on some of these confidential items, could we reserve it perhaps and then sit in camera and discuss among ourselves whether it would be feasible to hear this?

The Chairman: I do not think the committee would desire to sit in camera.

Mr. Drysdale: Well, on these particular aspects. The thing that bothers me is not the particular thing before us, but it strikes at the heart of our function as a committee.

Mr. Smith (Simcoe North): What value is the information after we have got it?

Mr. DRYSDALE: Well, Mr. McPhillips is anxious to get this particular information. I suppose it is up to him.

Mr. CHEVRIER: If he is anxious to get it then other members will be anxious to get other information. I am trying to recall now, and I think this ruling was a precedent and it was made by Dr. Manion—it comes back to me now—when he was Minister of Railways and Canals, and that ruling was, if the president of the railway decided that certain information was not in the interests of the railways to give, then the committee should not be given it; and during the years I was here that ruling was followed respectfully. The committee can change it if it wishes, but I think it is a mistake if it does.

Mr. Drysdale: Mr. Chevrier, the difficulty, you see, with that and certainly I would emphasize—I do not know how strongly I can emphasize it—there is certainly no criticism of Mr. Gordon, but it seems to leave a tremendous amount of discretion on the president. That is why I suggested this in-camera session to determine whether it is in the public interest to divulge it. But it bothers me to think it can be said, "No, you cannot look at that because I do not think it is in the public interest," and I am unable to examine it to see how he is applying his views on this particular point.

Mr. McPhillips: What difference is there between a corporation such as the Canadian National Railways and other commercial corporations. You can pick up your paper and you see where a big building is sold in Toronto, or a big one in Vancouver. They are only too glad to divulge the information. That is always part of the news.

Mr. Fraser: Mr. Chairman, would it be possible to leave it to the discretion of the minister and if he felt that it should be divulged then he could tell Mr. McPhillips?

Mr. Drysdale: I do not think it is a question of ministerial discretion in this instance. Mr. Chevrier has suggested a very rigid rule, and that is the thing that bothers me.

Mr. SMITH (Simcoe North): Mr. Chairman, I think we must be careful, sitting as a committee, about trying to replace the board of directors of the Canadian National Railways.

Mr. DRYSDALE: This is a function of the committee.

Mr. SMITH (Simcoe North): May I continue, please?

Mr. DRYSDALE: Yes.

Mr. Smith (Simcoe North): I have a slight difficulty on this particular question because I cannot see how the exact information asked for can in any way effect the competitive position of the Canadian National Railways some twelve years after the event. But I agree that if it was to establish a precedent I think it is wrong. The management and board of directors of the Canadian National Railways have to have some discretion. This committee is examining the operations of the Canadian National Railways and we should be careful not to try to put ourselves in the position of the board of directors.

Mr. Drysdale: Mr. Chairman, with respect, I do not think Mr. Smith's allegation is correct. This sale is a unique situation and I do not see how this particular individual sale can establish a precedent. I think Mr. Smith is in error on that point.

Mr. SMITH (Simcoe North): I am inclined to agree with you.

Mr. Drysdale: I feel it is up to Mr. Gordon to produce very good reasons why this should not be given and the most full and logical reasons that he can. If not, I think we are entitled to have it as a committee.

Mr. CREAGHAN: I think to bring the matter to a head we might ask the clerk of the committee to interpret the order of the house. This committee was ordered by the House of Commons to investigate the accounts of the Canadian National Railways.

The CHAIRMAN: If we need that now we should have had it in the beginning.

Mr. Creaghan: No, this is an order of the house and I think perhaps with his years of experience the clerk can tell us how far we are expected to go or how far we should go.

Mr. McPhillips: We cannot be bound by such a thing as that.

Mr. Creaghan: If the order permits us to go into the capital accounts and investment accounts all well and good, your question is in order.

Mr. McPhillips: Well, how could it help but be in order?

Mr. CREAGHAN: Well, I am asking an expert.

Mr. Drysdale: Mr. Chairman, I see the Minister of Transport has arrived. We were just waiting, Mr. Minister, to have your consent to have Mr. Gordon release some information to Mr. McPhillips.

Mr. Gordon: No, that is not so.

The CHAIRMAN: You cannot put it that way.

Mr. Chevrier: I think it should be explained to the minister what happened in his absence.

Mr. Drysdale: I started out in a facetious manner. I intended to expand on it. I am sure the chairman will expand on it.

The Chairman: I would suggest the minister should not speak without advice of counsel in this case. Mr. McPhillips has asked the president to tell him the price of a sale of a property in Victoria harbour, a sale that was made in 1947 before Mr. Gordon became president of the railway and he says he sees no significance in answering the question except that he is establishing a precedent, there is no objection to giving the information, but the committee has supported him in other years in not giving such information because it affects his bargaining strength in competitive business.

Mr. Chevrier, who is one of the senior members in such procedures, has said that he recalls several years ago—and I think I recall when this was started—that the information was not given and that the committee held, many years ago, that they would support the president in not revealing the information.

It was mentioned just before you came in that if it was asked from you that you could answer it, but the president just said, as you came in,—you probably heard him,—that that is not the issue. He is responsible, and the board of directors of the Canadian National Railways are responsible inasmuch as they are in the position they are in. Their contention is that it is their responsibility.

Mr. Chevrier: I wonder if I could just add something. What I would like say here is that if the minister's secretary were here I think he could dig up very quickly the ruling that was made in the committees on more than one occasion. It established quite clearly that if the president of the railway decided that it was not in the interests of the railway to make the information public then the committee upheld him. That did not bind future committees, but the committee in those years, that it should follow that practice. If this committee wants to upset that practice it is up to it to do so, but it would be, in my humble opinion, a bad procedure to follow.

The Chairman: It would be a precedent, speaking from my recollection of it over a period of many years here. I think it has been the practice consistently, even before the Hon. Bob Manion's time.

Mr. Chevrier: Well, you were here before, when I was not.

The Charrman: I think it has been consistently the practice. It is the same as a matter in the house, and some of the foolish questions that your side asks the house now which you claim to be in the public interest. You may claim that and you want them to answer, but you cannot make them answer, the same as we had great difficulty in making you answer a few years ago.

Mr. Chevrier: Now you are putting me in an awkward position.

The CHAIRMAN: Is the president not in the same position in relation to the railways?

Mr. Gordon: There is one point that is being missed and I would like to get it in here. I think it has a practical bearing on this. The point is, I have on previous occasions disclosed sales such as Mr. McPhillips has mentioned, but always with the consent of the other party. When a situation has arisen in regard to sales, for instance, in regard—I can recall an elevator in western Canada and when the information was asked for I got in touch with the other party and said, "Have you any objection to disclosure?" I recall we mentioned the price of certain sales, and that has reference to what you mentioned, that you see it in other companies' statements. If I were to get in touch with the other party in this case I would have no hesitation in getting in touch with him and saying, "All right, by agreement we will divulge the price." In 90 per cent of the cases the transaction is of a character that the other party has no objection. Sometimes they have.

I can recall an instance the first year I was here, with the Imperial Oil, where Mr. Fulton made a very definite step to find out the agreements that had been made in respect of oil rights in western Canada and I did not think I could disclose that without the consent of the Imperial Oil. It was forced to a vote and I was upheld.

Here I do not have the foggiest notion of who bought the property in 1947 nor whether they are alive or dead, and I cannot express any views on it. If the thing were in my time I would know pretty well whether the other party would have any objection to it, because I generally ask that question. But I do not want to create the precedent of divulging information of that kind because it does affect our bargaining power.

Mr. Drysdale: That raises the point that it is in the public interest, according to Mr. Gordon, whose interpretation of it means whether the other party wants to disclose the sale.

Mr. Gordon: No, it means the public interest as it affects the Canadian National Railways. The Canadian National Railways may be put in a position, in its general business transactions, to conclude business deals in such a way as no private corporation does. If people doing business with the Canadian National Railways do so under the possibility of having their business made public, then it will affect the Canadian National Railways' ability to do business.

Mr. Drysdale: You said as far as you could see you had no objection to disclosing the sale. Therefore it would bear out the point that it was not a matter that was against the public interest to disclose.

Mr. Gordon: No, I made it clear that I knew of no reason in this case, but I was standing on the precedent that was being raised in this case. That is what I said.

Mr. SMITH (Simcoe North): That can be solved without establishing a precedent by having Mr. Gordon get in touch with the purchasers and finding out if they would have any objection to divulging it. In that way he would not have to break any precedent.

Mr. HEES: Well, Mr. Chairman, Mr. McPhillips would like to get the information. I am sure he does not want it for publicity's sake and so on, and if Mr. Gordon says he has no objection to giving it to him, provided the other party is willing, then could it not be left this way, that Mr. Gordon, after this meeting is over and when he gets back to Montreal, could get in touch with the other party and find out if there is any objection. If Mr. Gordon says the other party is willing and can give him the information that is all you want, is it not, Mr. McPhillips?

Mr. McPhillips: I certainly want the information, but I want the other side to make the decision as to whether we are entitled to the information itself.

The CHAIRMAN: I do not like to poll the committee. We have not had to have a vote yet. I think we should try and settle it without a vote if we can, but so far as I am concerned, Mr. McPhillips, when you look at it in the light of the years that have passed, if we accept that as a committee today, it is twelve years ago. It opens up a tremendous field. It establishes a precedent that at another year's sitting we would go back on the prices for ten or twelve years back and all the old detail. To my mind it would be like shovelling fog, almost—you would not get anywhere.

Mr. McPhillips: Mr. Chairman, here is the point: if I go back to the people—and they are responsible people like the president of the chamber of commerce and so on who have wanted to know this for a long time and have never found it. Then when there was a quite a big change a year or so ago they thought maybe they could find it out—if I go back and say, "No, I cannot find it out," these business men of Victoria are going to take the worst possible view and say there is some sculduggery going on. That is what I do not want to see. If I can go back there and give the information, there it is.

The CHAIRMAN: That is your own local business, but supposing Heber Smith or I, or Fisher at Port Arthur, all want to go back and ask a question years before, or I want to ask something about Allendale back 35 years ago, we are setting a precedent not only for the year that has just passed but we are going to ask the president to give us information and details on a deal that was made years before he was president; and he has been president quite a while, going back over a ten-year period. I do think we would be establishing a precedent that would be very embarrassing in the future that possibly we would have to almost rescind. I think if there is any other way, as Mr. Smith has mentioned, that it can be met, rather than establishing a precedent I think it should be explored, because it has been a precedent.

Mr. McPhillips: If that is right, you could never follow your capital asset account, because after all that has to be investigated and you would not be able to find out what amount of money was obtained from this or how it was dealt with in the capital assets. In other words, you follow it through and you get a nil answer all the way down the line. So you would have the sale of an important asset like that and could not trace the money and could not trace what had happened to it. It is just lost in the system. Surely that is not right.

Mr. Gordon: You must remember in that respect that the management of the Canadian National Railways is entrusted to a board of directors by legislation. You will also recall that every transaction of the Canadian National Railways is audited by an auditor appointed by government, who reports to the government, and anything that you suggest in the way of sculduggery would very readily come to light.

This issue has been discussed again and again, and you will see in the sessional committee of 1955 the same issue arose in regard to my contract with Hilton Hotels and the management of the Queen Elizabeth. The committee has accepted my view there, that it would not be desirable to disclose that particular transaction for the reasons I had given.

Mr. DRYSDALE: You had valid reasons there, though.

Mr. Gordon: Yes, and I think they are equally valid now.

If you are asking me to conduct the business of the Canadian National Railways on the basis that everyone who comes in to discuss a deal with me I should say, "I must warn you before we start that the results of this deal must be fully disclosed", then I know perfectly well there are a number of discussions will never take place. Some people place a value on privacy.

Mr. DRYSDALE: As far as using that Hilton hotel as an illustration, supposing for some reason the lease expired and it went to another firm or Canadian National Railways ran it and Mr. McPhillips asked then what the lease had been, would you first have to determine that he should not see it?

Mr. Gordon: I certainly would. It would be a breach of good faith.

Mr. DRYSDALE: That is the objectionable part.

Mr. Gordon: Not at all. Let me follow that through. The reason I gave for the Hilton hotel deal could be summarized like this, that the deal made then was on a much more favourable basis than anyone had been able to achieve with Hilton in other countries of the world—and he has a chain of hotels all over the world—he does not want to have our contract used against them.

Now, if at the end of the contract we are able to show all the details in this country this will put him in an embarrassing position. It is the question of the right of privacy in business generally.

Mr. Drysdale: I agree with you on that situation. Unfortunately, I do not think they are completely analogous, because the Hilton hotels would be carrying on in other countries in the world. But in this situation we have a situation which is unique and is not repetitive. Mr. McPhillips is trying to find out the details and that is where I do not know how we keep saying we are setting a precedent.

Mr. Broome: All we are saying is that we disagree; we disagree. I think we should resolve this. I think you should call for a vote and cut out this senseless chit-chat.

Mr. DRYSDALE: I wonder if we could let the matter stand overnight and if Mr. Gordon can ascertain whether or not he can divulge details on it and also give us the opportunity to examine the precedents to see what they are, rather than relying on hearsay.

Mr. Gordon: It would help me, Mr. Chairman, if I could have a statement from Mr. McPhillips as to what gives rise to this particular information. I rather suspect that there is some situation locally that is in a point of dispute or argument.

It would help me a great deal, Mr. McPhillips, if you could give the committee your reasons for desiring this information because I rather suspect that there must be some local issue that has given rise to the dispute or else the matter would not come up twelve years later for argument. In other words, I do not know what is involved—but if the information is meaningless to the other party—I would have thought by now he would have fully divulged the

price himself—twelve years later—there should be some reason for you not getting it from the other party. That is why I am cautious about being drawn into the very thing we are discussing. There must be some reason that involves a local dispute and argument; and if I am required to give the information which the other party did not or does not want to, for whatever his private reasons are, that is why I am trying to establish the right to privacy.

The CHAIRMAN: The ruling that was passed in 1955 supports the position he was taking.

It is moved by Mr. Fulton and seconded by Mr. Macdonnell:

That the committee be furnished with a statement of the basis on which the Hilton Corporation of Canada will be paid for the managerial services it will supply at the proposed Queen Elizabeth hotel.

And without reading it all it states at page 179:

The Canadian National Railways Company, the whole system, would be placed in a very difficult situation with regard to the negotiation of contracts if information is given to a particular contract, if information is given with regard to a particular contract, and if information would have to be given as to contracts dealing with the Canadian National Railways and in that respect they are being placed in a very bad position.

Mr. DRYSDALE: What was the tally on the vote?

The CHAIRMAN: You would have to look in the minutes of proceedings. I remember the motion certainly did not carry.

Mr. CREAGHAN: Was it a recorded vote?

Mr. Drysdale: It has no identity with the present situation. You cannot use anything as a precedent unless you can identify it with the existing situation.

The CHAIRMAN: You might have a dozen cases which would not be identical, but the precedent is the same. The precedent in respect of giving information, the president feels, is not in the interests of the management of the railway.

Mr. McPhillips: This is no idle inquiry. The fact of the matter is that this was a very valuable piece of waterfront property which involved two piers with four dockage spaces. It has caused a very awkward situation in the harbour of Victoria because the United States ferry operators cannot land at the C.P.R. wharf. The only other wharf immediately downtown is the Blackball line and they want \$60,000 per season in order to allow the United States operators to tie up. They cannot pay it. When those government wharfs were there, admittedly they did not have too much business, but at least ships could dock there for normal fees.

Mr. Gordon: How would the fait accompli of 1947 affect the situation today?

Mr. McPhillips: They put it to me it was like the wolf coming in the night. They woke up in the morning and the cement company just rolled their trucks into the area and brought their brick and cement. The people in Victoria were astounded.

Mr. GORDON: Are you suggesting the situation now could be undone?

Mr. McPhillips: No. I am, however, suggesting that this information should be made available.

Mr. Gordon: It is not a question of a continuing situation.

The Chairman: It probably would be interesting to have the information, but I still think the precedent is a dangerous one to establish.

Mr. Creachan: Not getting the information is just as dangerous. It is quite possible for any agency to convey a parcel of land to the C.N.R., the C.N.R. could dispose of it and it could not be made public.

The Chairman: If you establish this precedent, you establish the same precedent that any president of the railway who comes before this committee would be subject to questioning on the purchasing and sales of everything.

Mr. Creaghan: He has already told us he paid \$10,000 a unit for his second-hand United States equipment.

Mr. Gordon: That was only an indication of the magnitude of it. Never, at any time, did I give you exact prices.

Mr. CREAGHAN: You gave us the cost of diesels.

Mr. Gordon: In round figures. We call for tenders for diesel locomotives. Those prices are quoted to us. If I were to divulge the price at which I have made a deal I would be giving the information to the competitors and in the future we would be handicapped when we called for tenders.

Mr. CREAGHAN: That is the disadvantage of being a government company.

Mr. Gordon: Let us reduce the disadvantages to the maximum.

Mr. CREAGHAN: The people of Canada pay for the deficits and take advantage of any surplus and if this information is important to a member of parliament I suggest he should be given it.

The CHAIRMAN: You said this is a company connected with the government. If it was any other company the shareholders would not force management to tell them every detail.

Mr. McPhillips: They would on the sale of a capital asset. If you were there as a shareholder and a certain mine were sold, you would get the detail.

Mr. Gordon: Not if the management said it was privileged.

Mr. McPhillips: The management would have to show it.

Mr. Chevrier: The position of the Canadian National Railways in relation to that of a private company, such as a mining company, is entirely different, because it has a competitor, the Canadian Pacific Railway. A lot of the information, such as is requested now by Mr. McPhillips, has been refused in the past here. The way I see it is that the president has given four reasons why, in the past, it has not been desirable to give this information. If we are to go and upset the president, then let us go ahead and do it. I certainly do not want to do it, because it will break a long line of precedent. If we do break it, there is a lot of information I would like to obtain, and I will ask for it, concerning transactions between the Canadian National Railways and other parties elsewhere in Canada.

The Chairman: I have had some experience in running companies and I would hate to have to reveal every deal I have made as a head of a company. I think it is just as practical as that. If I were in the pulp and paper business I would not want to tell every other pulp and paper company what I do, any more than Mr. Gordon would want to tell the C.P.R.

Mr. McPhillips: If you get into operation I agree with you. However, if you dispose of a capital asset the auditors must know it. If there is a \$10,000 deal and the "hush-hush" is put on it, then nobody knows anything about it.

Mr. Smith (Simcoe North): I think we are getting further and further away from the business of this committee. It is a little like what Senator

Dirkson said—we are flogging a bag of old bones. The purpose of this committee is to study and review the current operations of the C.N.R. Mr. Gordon was not even connected with the C.N.R. in 1947 and I doubt if many of the vice-presidents sitting around here were.

Mr. DRYSDALE: That is immaterial

Mr. SMITH (Simcoe North): It is not immaterial, because we are here to consider the operations of this year of the C.N.R.

Mr. McPhillips: No, the capital accounts.

Mr. SMITH (Simcoe North): That is what we are here for. We are getting further away. If there was a bad transaction in 1947 there is nothing we can do to make it better. It is completely irrelevant as far as the current management of the C.N.R. is concerned. Mind you, they also made land deals at Barrie which I have not enjoyed.

Mr. Fisher: I see the deputy house leader. Could you call a caucus of Conservative members and settle this.

Mr. Drysdale: The committee was appointed to consider the accounts, estimates and bills, and the only worry seems to be the basis of establishing a precedent. I think that is entirely unimportant because what we are dealing with is a unique situation. It is up to you to decide. I do not think we are bound by precedent in this type of case. As a matter of fact, in 1955 there was a vote.

The Chairman: That is true, in a sense, but as Mr. Smith says, we are discussing the 1958 annual report. I do not agree with you, and I do not think the committee does, that the precedent is not an important one.

Mr. DRYSDALE: Mr. Chairman-

The Chairman: Although I dislike to have to call a vote on this, it seems to me it cannot be decided in any other way, if you feel that strongly about it. I think it is important when the president says, in good faith that he had nothing to do with the deal himself, but that he had no particular objection, himself, except inasmuch as it is establishing a precedent, and it would be embarrassing to him, perhaps, in the future. I also think it would be opening up for other years a field we have not yet surveyed—and we have pretty well surveyed everything in this committee. It would be wrong unless done with the approval of the committee.

Mr. Drysdale: The reference to the sessional committee was to consider the accounts, estimates and bills relating thereto.

The CHAIRMAN: For 1958.

Mr. DRYSDALE: No, you check the order; it is not for 1958.

Mr. Chevrier: Even if it is not said in actual words there, it is by inference, 1958, because every year the same committee is set up to consider the annual report for that year.

Mr. Drysdale: In other words, something discovered in 1958 relating to something in 1957, you could not go back to? I do not think that is the intention at all.

Mr. Gordon: The only time in my experience when this is raised is in connection with current transactions in the year which is being dealt with. It is something referred to in the report, when I have been questioned about it.

The other important matter to me is that if this view prevails then you are asking me, as president, to be prepared to answer for anything that has happened in the operation of the C.N.R., right back to its origin in 1923.

Mr. DRYSDALE: Why not?

Mr. Gordon: I think it is completely impossible.

Mr. Drysdale: Mr. Chairman, we have here, within the grounds of reasonableness, a unique situation, and because you have made a statement about the difficulties of going back to 1923, I would suggest the terms of reference would allow us to go back that far, if some of the members thought it was in the interest of the committee to look back on it.

Mr. Gordon: I suggest this, that the management of the C.N.R. is difficult enough as it is, and I would urge you not to make it impossible.

Mr. DRYSDALE: We are not trying to make it impossible.

Mr. Gordon: You are getting close to it.

Mr. DRYSDALE: I think the Chairman said, and wrongly, that we are examining one unique situation, and that is with reference to the Hilton hotel. On the basis of that situation and upon the information that came forward they said, "No, you do not have to produce the information".

Mr. Gordon: That is only one example. I can give you other examples.

Mr. DRYSDALE: This is a completely separate and unique situation, and I think we can decide what you should produce.

I wonder if it would be possible, Mr. Chairman, as was suggested earlier, for Mr. Gordon to make investigations and find out whether or not he could produce this particular information? We would then have an opportunity also to study other precedents and then when things have cooled off tomorrow, we could make our decision.

The CHAIRMAN: Mr. Chevrier mentioned earlier that it is in the power of the committee—

Mr. DRYSDALE: To do anything.

The Chairman: —to do as we wish. Whether it is embarrassing the president or not, if we order that he goes back 12 years into the books to get the information, I suppose we can ask him too, the same as you can ask the house.

I do not know, but I think we might as well have a vote and see where we

stand on this.

As far as the information is concerned, I think Mr. Gordon is fair enough with Mr. McPhillips, and he can discuss it with him, and if the other parties are satisfied, I think that is as far as we should go as a committee.

I do not think we are going to get anywhere if we continue arguing the way we are. There is nothing in it that I personally want to see hidden. There is nothing in it that affects the president; he was not the president at that time. In fact, if we could reflect upon the other people back in 1947, it does not even involve me in any way, politically or otherwise. No, that is not the question. It is a precedent which I do not consider to be good business.

I know you do not see it that way, Mr. Drysdale, and I am sorry you do

not, but I can see the position the president is in.

I know, if I were in his position and had to reveal that kind of information, I would not be president very long. I mean, I would not want to be responsible under those conditions.

However, if you are ready for the vote we will have it moved by Mr. Smith and seconded by Mr. Chevrier, that we maintain that the same principle be followed.

Mr. FISHER: I do not like that motion.

Mr. DRYSDALE: The motion should be, the information which has been requested be given.

Mr. FISHER: I do not like that motion.

The CHAIRMAN: Take it the other way; I do not care.

Mr. McPhillips: I make the motion that the president of the Canadian National Railways give the consideration obtained by the company in 1947 for the sale of the G.T.P. docks in Victoria harbour.

Mr. DRYSDALE: I second that motion.

The Chairman: It has been moved by Mr. McPhillips and seconded by Mr. Drysdale that the details of the deal—

Mr. DRYSDALE: The motion as Mr. McPhillips introduced it.

The CHAIRMAN: That he be asked to reveal the details, including price, and so forth. Are there any other comments on it? If not, we are ready for the motion.

The Clerk counting—Yeas 4; Nays 10.

The CHAIRMAN: I declare the motion lost.

Mr. Gordon: There is one question which I think should be cleared up.

The CHAIRMAN: Yes, Mr. Carter asked a question that had not been turned up.

Mr. Gordon: There is one answer left outstanding, and that is that Mr. Carter asked about a shipment of some cases of apricots that came through from South Africa, destined to Corner Brook.

I have not been able to identify the particular shipment in the time at my disposal, but my traffic officers inform me that what happened no doubt was the South African shipper shipped on a through-bill of lading, via Saint John, N.B., which did not get the benefit of the Maritime Freight Rates Act.

All such shipments inbound on through bills of lading do not get the benefit of the reduction. Therefore, the 20 per cent is obviously due to lack of the maritime freight rates subsidy. The  $7\frac{1}{2}$  cents per one hundred pounds, as near as I can figure it, would cover the wharfage and loading charges car at Saint Johns.

Mr. CARTER: Thank you.

The CHAIRMAN: Are there any further questions?

Mr. FISHER: There is a question I want to take up, consequential to the motion. It is a point on information. I have been bothered over the attitude of the C.N.R. when phrasing questions in the house. I have felt their answers are not as full as I would like. Could the president mark off in a statement the general areas where we could hope to get answers to questions in relation to the C.N.R. operations? I know I am embarrassed many times concerning the questions I have asked when they come back and say, "This information cannot be revealed," or "the company does not keep this information"—that sort of thing.

It is just a question in terms of procedure, as to what is open to us as members of parliament.

Mr. Gordon: I think it would be almost impossible for me to outguess the ingenuity of members in asking questions; it is beyond me. But, actually I will do this: we can try to devise a means of letting you know in what way statistics are kept, and you would then see, within those limits, the kinds of thing that might be applicable. We make up statistics of various kinds.

I will give this as an instance. We are often asked about a payroll on a certain date for a number of employees, as compared with another date. I cannot give you that information because we do not have it ourselves. We take the number of employees on a mid-month date, which is the payroll date, and that is all we keep. There may be wage fluctuations in between those dates, but we cannot set up statistics to give us the number of employees dayby-day.

However, I would suggest to you that it would help you if you would get in touch with us about some of these questions, and we will try to assist you in

how to frame your questions, if you like.

Mr. HEES: You cannot do any better than that.

Mr. Fisher: I have found Mr. Jack very co-operative in this particular regard, but it is most unsatisfactory where information is denied one on two grounds: either that you do not keep statistics; or, it is not in the public interest.

Mr. Gordon: I have found from experience—and I have been disciplined myself in this respect—that in answering a question to the house I have been told—and I have been overruled by my own staff—that the question must be answered exactly and it must bear on the particular form of the question. There are many occasions in which I could do, as I do in the committee—talk too damn much; but I cannot in reply to a question in the house. If we could give you some assistance on particular items of information we would be glad to do so. We could tell you how to frame a question in order to bring out the point you desire. If you tell us what you want to find out, we will tell you how to get it.

Mr. Chevrier: On a point of order, you indicated Mr. Chairman, that some of the questions that the opposition asked were foolish. All I need to say on that is that any questions I asked the minister he has always been good enough to reply; and I presume they were not foolish. I presume the reason for that was because of my association with the C.N.R., and perhaps I knew how to ask them.

The CHAIRMAN: I think a little advice to many in the House of Commons would be very good, and even if it was not about the C.N.R. you could help them a little. Are there any other questions?

Mr. FISHER: On the capital budget?

The CHAIRMAN: If not, we are ready for Mr. Fraser's motion.

Mr. FISHER: What was his motion?

The CHAIRMAN: That we adopt the annual report, the financial statement and—

Mr. Fisher: Just a moment, Mr. Chairman. Several times during the two hearings the president has said that there are difficulties raised by his appearance before this committee. Have you any suggestions that you could make which would make the task easier for you and at the same time not inhibit or limit the parliamentary inquiry.

Mr. Gordon: That is a great temptation for me. With the greatest deference, I should be glad to express my views in regard to this committee's work.

With great deference, and with no suggestion to restrict the rights of members of parliament, it seems to me in connection with my ten years' experience, that more and more we are losing sight of the fact that the Canadian National Railways is a highly competitive organization, and its management should be designed along the lines of a private enterprise organization. That was the concept of the legislation in the first instance. I have read the earlier debates and every debater in the house from every party accepted the principle of the early royal commissions that the C.N.R. must be set up to operate along the same lines as a private enterprise corporation.

I confess to you that the preparation for this committee is getting to be such a burden and heavy strain that, speaking personally, I doubt if I can carry on much longer. I speak on behalf of my self and my senior officials. I would ask you to believe me when I say that for the first three months, and possibly four, of every year we have the prospect of the committee hanging over us to a point where we cannot get on with other work.

You see here a few sheets of paper. The amount of analysis and efforts on our part to try to meet any possible question which may be asked is a frightening situation; and each year it gets worse.

My suggestion is that the committee should seriously examine just what it is that you are trying to do. I have every sympathy for the members, because it seems to me that members come here and each one feels he must think of some question, because he is here. I suggest to you the procedure ought to be along the lines that the C.N.R. makes its annual report in exactly the same way as the C.P.R. and that that annual report be distributed to the members, and the committee then having read the report, have the president appear before you to make a general statement in regard to the policies, actions and activities of the railway on precisely the same basis as the C.P.R. Today the C.P.R. president made a statement to his shareholders at their meeting at noon, and he has dealt with quite a number of matters in the course of that statement to his directors.

It seems to me that is the sort of thing that should come before this committee. You should be dealing on general questions of policy rather than detailed questions along the lines which we have struggled through here the last few days.

I suggest to you—and I speak with deference—that you should be much more concerned with how we are going to eliminate our deficit than about whether or not we serve meals in a cafeteria or dining car, or whatnot.

The minute details which each member has gone into is a matter of interest, but they do not touch upon the question they should be interested in and that is: is the management of the C.N.R. an efficient management, or otherwise; and if you come to the conclusion it is not, for God's sake tell us and fire the lot of us. Take the general approach to it and let us work as a private enterprise corporation and manage it as such. Put us on the spot. Challenge us. Tell us why it is you do not think it is efficient and make us explain why we have a \$51 million deficit.

Mr. Chevrier: I think the statement made by the president is a very important one. It is important for many reasons, not only because, if it were adopted, it would be a change in the procedure that has been followed here; but it is important because of the fact that it comes from the president and it outlines a new method for the committee to follow. Whether or not the committee should follow that suggestion is not for me to say. I have my own personal views. I am sure we could not decide on that tonight, but it is something we could ponder over during the course of the next few months; and certainly from now until the committee meets next year, this would be a matter for the government, I presume, to determine.

The CHAIRMAN: It concerns government policy and it would be a matter of government decision.

Mr. Fisher: Is this not a House of Commons decision, as a committee of the house, and is it not up to us?

Mr. Chevrier: It would be a matter for the committee to determine in its report. If the committee feels what the president has said is worth trying, it might recommend it to parliament and, if they adopt it, we would try it next year.

The CHAIRMAN: I wish the members would think this over before we prepare our report to parliament. This is a very important statement that Mr. Gordon has made. For a long time I have felt exactly as the president has expressed.

I think there is some measure of futility in meetings such as we have had this year and last year. I just cannot conceive of any large organization, big company business and companies as large as the C.N.R. going before their shareholders which sometimes number 20,000 and go through what the C.N.R. goes through here. The president has placed before you his report. It is done

in a businesslike way, the same as any other company. Now, I realize the shareholders of this company are Canadians generally, in view of the nature of it, but it does not alter the responsibility of managing a competitive business.

I am very glad to hear your statement, Mr. Gordon, and I appreciate the expression of your views. Before we write our report, we will sit down and review your statement, as a committee. I think it is certainly thought provoking and constructive.

Mr. Hees: Could I make a suggestion. I am impressed by what Mr. Gordon has said. I also know that members of parliament do have specific questions that are very important to them and I think a number of those which have come up in the past two days are questions on which people like to receive answers. However, on Monday, Mr. Gordon came and spent all day seeing members of parliament who had brought up particular questions to me and on which they wished to see Mr. Gordon.

Mr. CHEVRIER: You did not tell me about that.

Mr. HEES: The point is that he was here to see people who brought particular questions they wanted answered.

Mr. Fisher: Your secretary has a number of questions that I brought up about the C.N.R.—or your department has—and I was not informed that he was here and available.

Mr. HEES: As far as we knew, the questions you brought up had been settled. Do not look so hurt about this; you have taken up eight times as much time as any other member—

Mr. FISHER: And I am not ashamed that I have.

Mr. Hees: —and you have had your fill in the last two days. It is not as though somebody "short-changed" you, because they have not.

I am simply saying that people who were not on this committee, and who had real problems, spoke to Mr. Gordon on Monday and got a great deal out of it; and I think Mr. Gordon felt it was a good and useful meeting.

I am suggesting that if we do decide to follow the kind of suggestion that Mr. Gordon has made, that the committee operate in a slightly different way, which appeals to me very much—

Mr. Fisher: It appeals to me; that is why I asked the question.

Mr. Hees: —perhaps he would be willing—and we could think this over—to come back here again in a couple of months and talk to members about questions which they have, instead of members storing them up for a whole year. In that way we could solve, not all the problems, but perhaps the real problems, by bringing them to his attention. Then we could continue in committee in the way he has suggested.

Mr. Smith (Simcoe North): Mr. Chairman, I had just one thought as we were going along there. I wonder if in future years it would be possible to have a committee sitting in two parts? In other words, at the first part Mr. Gordon could come and make his general statement and questions could be asked that would not then be answered.

We have to have a compromise. We cannot do it exactly like a private corporation; but we have to make a compromise between the two systems, and this is what I was thinking as Mr. Gordon was speaking. I was wondering if we could sit in two parts. Mr. Gordon could come and make his report on general principles and policies, and he could be examined on those things. In that way, he would not need to bring his vast field of experts with him. Then he could come back later with the answers to those questions, with details which would have been asked for at the time.

The CHAIRMAN: I think we are getting a little off the track here. We are dealing with the terms of reference, and we do not need to review them in

disposing of this report at the present time. But I think this has been a deviation that has proved helpful, and I think we can all agree that the president has been most generous in giving this information and coming here prepared to answer all the questions which he has been asked. I think we should now proceed and try to deal with this report.

Mr. Gordon: Mr. Chairman, could I add one comment, so that when you are considering this point you may take this further suggestion into account?

Recognizing that individual members have questions and difficulties in their own constituencies, I would encourage members to write direct to the C.N.R. management. Keep it current and live through the year and get away from the assumption that all questions about the C.N.R. should be asked through the House of Commons. Some members only ask questions through the House of Commons, and we never hear from them directly.

We have members who write us regularly, and almost in 100 per cent of the cases, as far as I know, we have been able to satisfy them about their particular questions. If you get into that habit, I suggest it would not be necessary to go through this kind of meeting.

The CHAIRMAN: Gentlemen, are you ready for the motion?

Mr. DRYSDALE: Mr. Chairman, I wondered about the usefulness of this committee too, and I wonder if Mr. Gordon has any idea as to the approximate amount of money that has been involved in having these 20 gentlemen here, in addition to which there are the people who have been preparing this information.

Mr. CHEVRIER: That is not necessary.

Mr. Gordon: I do not know at all, because I do not know how much business I am losing in the meantime. There are a lot of people waiting for us in Montreal now.

Mr. Fraser: Mr. Chairman, I move that the annual report, the financial statement and the budget be adopted.

Mr. CHEVRIER: Not the budget.

Mr. Fraser: The annual report and the financial statements. That motion is seconded by Mr. Kennedy.

The Chairman: Moved by Mr. Fraser, seconded by Mr. Kennedy, that the annual report and the financial statements be adopted. What is your pleasure, gentlemen?

Motion agreed to.

The CHAIRMAN: We will have the budget in the morning. Can you give us any forecast, gentlemen, as to how long we might be on the budget tomorrow morning?

Mr. Creaghan: Let us spend not more than an hour on the budget and the audit.

The CHAIRMAN: You mean, each of you?

Mr. Creaghan: No. I would like to see the T.C.A. estimates started some time tomorrow.

Mr. Broome: Could we go on with this tonight?

Mr. Fisher: No; we stop at 6 o'clock. Mr. Chevrier: This is Wednesday.

The CHAIRMAN: It does not matter to me, but many of you young fellows do not like to work Wednesday nights.

Mr. Gordon: Mr. Chairman, I would mention that Mr. McGregor has laid on a very interesting trip for you tomorrow morning.

The CHAIRMAN: Mr. McGregor, the head of T.C.A.—you have all heard of him—is proposing to take us for a luncheon flight over the St. Lawrence waterway tomorrow morning at 11.30. He would like you to be at the front of the parliament buildings here at 11.30 in the morning. At what time do you think we will be back, Mr. McGregor?

Mr. G. R. McGregor (President and General Manager, Trans-Canada Air Lines): At two fifteen, I believe.

The CHAIRMAN: In time for the house, anyway.

Mr. SMITH (Calgary South): I propose, then, that we commence with the T.C.A. at 2.30.

The CHAIRMAN: I am hoping to commence with T.C.A. at 10.30 a.m.

Mr. Smith (Simcoe North): Shall we meet at 9 o'clock tomorrow morning, Mr. Chairman? We got away to a good start this morning at 9 o'clock.

Mr. CHEVRIER: Nine-thirty.

The CHAIRMAN: Very well, gentlemen, if it is your pleasure we will start at 9.30 tomorrow morning, and we anticipate that we will start with T.C.A. at 10.30 a.m. Then we will meet again at 3.30 in the afternoon, after the orders of the day.

Gentlemen, there has been a change. The clerk tells me that there has been difficulty in getting committee rooms. In the morning we will meet in room 253D instead of this room, at 9.30. That is the big railway committee room on the main floor.

#### EVIDENCE OF MORNING MEETING

THURSDAY, May 7, 1959.

The CHAIRMAN: Gentlemen, I see a quorum; would you come to order?

The report and the financial statement were carried last night, so the first item before us this morning is the capital budget of the C.N.R. We will proceed with that.

## CANADIAN NATIONAL RAILWAYS CAPITAL BUDGET—YEAR 1959

	1959 Proposals	Cost to Complete Projects Authorized in Prior Years	Total	1959 Expendi- tures
	(000)	(000)	(000)	(000)
ROAD PROPERTY				
New Lines, Diversions and Abandon- ments	6,863	5,829	12,692	8,567
Roadway Improvements	62,991	1,501	64,492	62,802
Large Terminals	2,666 3,708	60,368	63,034 4,509	27,034 2,948
Buildings	9,121	27,916	37,036	20,446
Highway Crossing Protection	455	281	736	736
Signals	5,104 5,864	6,250	11,354 6,266	7,073 3,827
General	16.647	4,422	21,069	20,601
Communications	9,477	9,804	19,281	18,261
Road Property—Total	122,896	117,573	240,469	172,295
Branch Lines	_	12,972	12,972	10,141
Hotels	845	4,298	5,143	3,568
EQUIPMENT	59,488	89,968	149,456	88,480
	183,229	224,811	408,040	274,484
INVESTMENT IN AFFILIATED Co's	17,416		17,416	17,416
	200,645	224,811	425,456	291,900
Less—Uncompleted Work				38,000
Total—C.N.R	200,645	224,811	425,456	253,900
T.C.A.—FINANCIAL REQUIREMENTS	57,000		57,000	57,000
	257,645	224,811	482,456	310,900

Note:

The amounts required for refunding and/or retirement of maturing securities are shown on Page 8 hereof.

#### CANADIAN NATIONAL RAILWAYS

### STATEMENT OF FINANCING AUTHORITY REQUIRED WITH RESPECT TO CAPITAL BUDGET

	The state of	CHANGE IN
ROSS CAPITAL EXPENDITURES	A480 000	
Road Property.  Branch Lines.	\$172,295 10,141	
Equipment	88,480	
Hotels	3,568	
	274,484	
Investment in Affiliated Companies	17,416	
	291,900	
Less—Uncompleted Work	38,000	
Total-C.NR.	253, 900	
Trans-Canada Air Lines—Financial Requirements	57,000	
Total—Capital Budget		310,90
TOTAL CATTLE DODGET		=
ources of Funds		
Depreciation Accruals, etc	101,000	
Issue of Securities:		
Preferred Stock	22,700	
Additional Borrowing—1959	130, 200	
	253,900	
Borrowing—Trans-Canada Air Lines.	57,000	
Borrowing—Trans-Canada Air Lines	37,000	310,90
Interim financial authority required with respect to capital projects authorized in 1959 and prior years		12.400
1959 and prior years  Gross Capital Expenditures	97 000	orthine Series
1959 and prior years  Gross Capital Expenditures  C.N.R	87,000 43,000	STATES
1959 and prior years  Gross Capital Expenditures		130,00
1959 and prior years  Gross Capital Expenditures  C.N.R		130,00
1959 and prior years  Gross Capital Expenditures  C.N.R		ALLE VI
1959 and prior years  Gross Capital Expenditures C.N.R T.C.A  Financing thereof:		50,00
1959 and prior years  Gross Capital Expenditures C.N.R T.C.A  Financing thereof:		50,00
1959 and prior years  Gross Capital Expenditures C.N.R		50,00
1959 and prior years  Gross Capital Expenditures C.N.R	43,000	50,00
1959 and prior years  Gross Capital Expenditures C.N.R		50,00
1959 and prior years  Gross Capital Expenditures C.N.R	43,000	50,00
1959 and prior years  Gross Capital Expenditures C.N.R	43,000	50,00
1959 and prior years  Gross Capital Expenditures C.N.R	43,000	50,00 80,00 80,00
1959 and prior years  Gross Capital Expenditures C.N.R	43,000	50,00 80,00 80,00
1959 and prior years  Gross Capital Expenditures C.N.R	11,500 68,500	50,00 80,00 80,00
1959 and prior years  Gross Capital Expenditures C.N.R	11,500 68,500	50,00 80,00 80,00
1959 and prior years  Gross Capital Expenditures C.N.R	11,500 68,500	50,00 80,00 80,00
1959 and prior years  Gross Capital Expenditures C.N.R	11,500 68,500	130,000 50,000 80,000 81,000

#### EXISTING FINANCING AUTHORITY

Financing authority exists under CANADIAN NATIONAL FINANCING AND GUARANTEE ACT, 1958, Section 3 (1) (b) for an amount of \$134,000,000. Estimated expenditures against this amount are \$100,000,000 for Road and Equipment and \$34,000,000 for advances to Trans-Canada Air Lines.

#### CANADIAN NATIONAL RAILWAYS

## SUMMARY OF ROAD PROPERTY CAPITAL BUDGET PROJECTS BY AREAS TOTAL OF 1959 PROPOSALS AND COST TO COMPLETE PROJECTS APPROVED IN PRIOR YEARS

	Atlantic Region	Newfound- land District	Central Region	Western Region	Grand Trunk Western	Central Vermont Railway	Other	Total
	\$	\$	\$	\$	\$	\$	\$	\$
New Lines, Diversions and Abandonments. Roadway Improvements. Large Termianls. Yard Tracks and Sidings. Buildings. Highway Crossing Protection. Signals. Roadway and Shop Machinery. General. Communications.	7,766,600 13,906,000 843,800 1,335,800 27,900 2,200,000 791,900 297,800	2,120,600 2,290,000 755,800 — 221,000 184,400	9,380,000 16,362,400 21,862,000 806,300 24,247,500 326,800 4,139,100 1,487,000 3,104,400	3,312,200 37,136,400 23,802,000 2,819,000 9,333,500 275,000 4,834,900 3,456,100 2,568,800	292, 400 1, 174, 000 35, 000 1, 349, 000 105, 900 228, 500 337, 000	813, 200 -5, 000 14,700 	14,481,700 19,281,400	12,692,200 64,491,600 63,034,000 4,509,100 37,036,300 735,600 11,354,000 6,265,700 21,069,100 19,281,400
Road Property—Total	27, 169, 800	5,571,800	81,895,500	87, 537, 900	3,521,800	1,009,100	33,763,100	240,469,000
Expenditures—1959	17,676,800	4,206,800	54,753,800	59,420,100	2,934,100	974, 100	32, 329, 600	172, 295, 300

# CANADIAN NATIONAL RAILWAYS CAPITAL BUDGET—YEAR 1959 BRANCH LINE CONSTRUCTION

		Aut	thorization	Mileage	Estimated Expenditures
Terrace—Kitimat		Chap	oter 20, 1952	46.0	11,500,000
Hillsport-Manitouwadge		Chaj	pter 49, 1954	27.0	4,312,500
Beattyville-Chibougamau-St. Fe	elicien	Chaj	oter 49, 1954	297.6	40,825,000
Bartibog—Heath Steele Mines			pter 19, 1956	22.0	3,220,000
Sipiwesk—Thompson		Chaj	pter 13, 1957	30.0	5,400,000
Optic Lake—Chisel Lake		Chaj	oter 13, 1957	52.0	10, 165, 000
	Authorized E	Expenditures	Estimated Expendi- tures to	Cost to	Expendi- tures
	Total	Capital	end of 1958	Complete	1959
Terrace— Kitimat	11,500,000	11,500,000	10,920,000	75,000	75,000
Hillsport— Manitouwadge	4,312,500	4,312,500	2,594,000	78,000	78,000
Beattyville— Chibougamau— St. Felicien	35,000,000	34,930,000	30,417,000	4,513,000	4,433,000
Bartibog— Heath Steele Mines	2,800,000	2,800,000	2,422,000	35,000	35,000
Sipiwesk— Thompson	4,500,000	4,500,000	4,005,000	495,000	495,000
Optic Lake— Chisel Lake	10, 165, 000	10, 165, 000	1,414,000	8,751,000	6,000,000
Less Subsidy on	68, 277, 500	68, 207, 500	51,772,000	13,947,000	11,116,000
Beattyville— Chibougamau— St. Felicien	7,300,000	7,300,000	6,325,000	975,000	975,000
	60, 977, 500	60,907,500	45,447,000	12,972,000	10,141,000

# CANADIAN NATIONAL RAILWAYS CAPITAL BUDGET—YEAR 1959 HOTELS

	1959 Proposal	Cost to complete projects authorized in prior years	Total	1959 Expenditures
"Nova Scotian"				
Halifax, N.S	368,000	3,792,000	4,160,000	2,585,000
"Chateau Laurier" Ottawa, Ont	176,000	46,300	222,300	222,300
"Fort Garry" Winnipeg, Man	82,600	155,300	237,900	237,900
"Bessborough" Saskatoon, Sask	73,050	17,450	90,500	90,500
"Jasper Park Lodge" Jasper, Alta	80,000	75,000	155,000	155,000
Various Hotels	65,000		65,000	65,000
	844,650	4,086,050	4,930,700	3,355,700
"Queen Elizabeth" Montreal, Que	-	212,000	212,000	212,000
	844,650	4,298,050	5,142,700	3,567,700
		THE RESERVE		

# CANADIAN NATIONAL RAILWAYS CAPITAL BUDGET—YEAR 1959 EQUIPMENT

	1959 Proposals	Cost to complete projects authorized in prior years	Total	1959 Expenditures
NEW	\$	\$	\$	\$
Authority is requested for the financing to the extent indicated of the undernoted equipment, the financing and/or ordering of which was authorized in Financing and Guarantee Acts in prior years	_	86,873,200	86,873,200	80,753,200
284 Locomotives 20 Steam Generator Units 28 Passenger Train Cars 1,492 Freight Cars 13 Work Equipment Units				
1,837				
Authority is requested for the ordering of equipment estimated to cost \$55,308,000 of which \$758,000 will be required to finance anticipated deliveries in 1959	55,308,000		55, 308, 000	758,000
373				
Provision for special experimental equipment and for new types of equipment to be tested in operation	_	1,000,000	1,000,000	1,000,000
(say)	55, 308, 000	87,873,200	143, 181, 200	82,511,200 82,511,000
Additions, Conversions and Highway				
Vehicles	4,180,400	2,094,900	6,275,300	5,969,000
Total—Equipment	59,488,400	89,968,100	149, 456, 500	88,480,000

#### NOTE;

The particulars of the equipment required as indicated may be revised as to numbers and classes, but the total cost will not exceed the amount of the authorizations requested above.

#### RAILWAYS, AIR LINES AND SHIPPING

# CANADIAN NATIONAL RAILWAYS CAPITAL BUDGET—YEAR 1959

#### INVESTMENT IN AFFILIATED COMPANIES

	1959 Budget:
Toronto Terminals Railway Company Estimated requirements—\$560,000. C.N.R. proportion—50%	280,000
Northern Alberta Railways Estimated requirements—\$3,670,000. C.N.R. proportion—50%	1,835,000
Chicago and Western Indiana Railroad Advances under Agreements March 31, 1926 and May 1, 1952	300,000
Atlantic and St. Lawrence Railroad Company Purchase of Stock	1,000
Canadian National Transportation, Limited	15,000,000
Total—C.N.R	17,416,000
Trans Canada Air Lines—Financial Requirements Advances in respect of Capital Expenditures (Year 1959 only)	57,000,000

#### CANADIAN NATIONAL RAILWAYS

# RETIREMENT OF CAPITAL OBLIGATIONS INCLUDING EQUIPMENT PRINCIPAL PAYMENTS DURING THE YEAR ENDING DECEMBER 31st, 1959

Due Date 1959		Amount
Jan. 15	Canadian National Railways Company 3% Guaranteed Bonds	\$35,000,000
Jan. 15	Canadian National Railways 23% Equipment Trust Series "V" Certificates	675,000
Mar. 15	Canadian National Railways 21% Equipment Trust Series "U" Certificates	1,100,000
July 15	Canadian National Railways 23/8 Equipment Trust Series "V" Certificates	675,000
Sept. 15	Canadian National Railways 21% Equipment Trust Series "U" Certificates	1,100,000
		\$38,550,000

### CANADIAN NATIONAL RAILWAYS OPERATING BUDGET—YEAR 1959

	1959 Budget:	1958 Actual:
	(000)	(000)
OPERATING REVENUES	\$756,500	\$704,947
Operating Expenses		
Maintenance:		
Road	164,600	157, 280
Equipment	154,000	145,971
Total	318,600	303,251
Transportation	330,400	319,381
	649,000	622,632
Traffic	14,800	14,774
Miscellaneous Railway Operations	6,000	5,936
General	58,900	56,679
	728,700	700,021
NET OPERATING REVENUES	27,800	4,926
Taxes and Rents	19,800	19,190
Net Railway Operating Income	8,000	(14, 264
OTHER INCOME	11,400	9,311
Available for Fixed Charges	19,400	(4,953
Fixed Charges	53,800	46,638
Deficit	\$ 34,400	\$ 51,591

The CHAIRMAN: In view of the fact that we have a larger room this morning, I hope you do not assume that you will have a lot more latitude than you had yesterday. At this time we will have a statement from the President of Canadian National Railways.

Mr. Donald Gordon (*President, Canadian National Railways*): Gentlemen, I would like to make a brief introductory statement. You may recall that I said last year before this committee that we were about midway in a program of heavy capital expenditures, which commenced in 1950. This program was designed first of all to eliminate the backlog of deferred maintenance that had built up during the war years and, secondly, to modernize our plant and equipment to keep pace with the ever-increasing competition. The 1959 capital budget is entirely consistent with this program and you will be interested to see that some major parts of the plan are nearing completion.

At this time, I would suggest the committee members turn to page 1 of the capital budget and estimated income account in this white paper. You will find that page 1 presents the summary of the capital budget for the year in a form similar to that used in recent years. If we forget for the moment the financial requirements for T.C.A. at the bottom of the form, you will see under the column headed "1959 proposals" that during the year it is proposed to undertake new projects which total \$200,645,000, and it is proposed to continue work on previously authorized projects costing \$224,811,000, which is shown in the next column under the heading "cost to complete projects authorized in prior years". Now, moving over to the "total" column, there will be in play projects which will cost \$425,456,000. This figure is \$75 million lower than the figure last year and indicates that some of the major projects are either well underway or nearing completion.

The right-hand column, under the heading "1959 expenditures" is the column in which the Minister of Finance is particularly interested because it sets out the portion of the total cost of the projects that will have to be financed during the year 1959. You will see the figure is \$253,900,000, which is about \$3,700,000 lower than 1958.

Then, in addition to that, our budget must include the financing requirements of T.C.A. You will note that this has been added to our figure, which gives a grand total for the cash required during the year of \$310,900,000.

Now gentlemen, as I say, that is a summary, and we can proceed from there.

The CHAIRMAN: Would it be satisfactory to the members of the committee to take this white paper page by page and have the president give a brief synopsis of each page?

Mr. McPhillips: You mentioned taking it a page at a time. Do we reserve our questions until completion of all the pages or do we ask them on each page?

The CHAIRMAN: Page by page. If there are any questions left over when we have completed this white paper, I will give you the latitude then to ask them.

Mr. McPhillips: So long as it is understood the questions will be reserved for the end.

The CHAIRMAN: Yes. You can ask questions at the end, but I think it would expedite things if you could concentrate on each page as we come to it.

Mr. McPhillips: I wanted to make sure on this point because there is a question I have to ask in connection with page 1; it concerns the T.C.A. financing.

The CHAIRMAN: You may ask your question now, Mr. McPhillips.

Mr. McPhillips: Purely for information, I would like to know what is the basis for this? I suppose it is due to the fact that T.C.A. is not strong enough to do its own borrowing.

Mr. Gordon: The T.C.A. capital requirements are not of a size that would make it appropriate to go to the public market for an individual bond issue in T.C.A.'s name. From the financial point of view it is felt by the government, the Bank of Canada and ourselves that it is better to include the financing requirements for them through our budget. We act as bankers but we break even in the process. It is purely formal in including it here, so that when we would float a bond issue we could include their requirements under the C.N.R.

Mr. McPhillips: Probably you can get a better deal than they can.

Mr. Gordon: Yes, because they have a smaller amount and it would cost a little more money. Of course, the detail of the financial requirements of T.C.A. will be dealt with by Mr. McGregor, when you come to his budget.

Mr. McPhillips: I just wanted to get that point clear. Do you take from them just an acknowledgement of the debt?

Mr. Gordon: No, we have a formal note from them which represents the indebtedness they owe us.

Mr. Drysdale: I have a question in connection with a matter of comparison. I have endeavoured to compare the figures you have for 1959 with those for 1958, and I think this would be on page 32 of the annual report. Yet the items do not appear to be entirely comparable. In future years, would it be possible to have the 1958 expenditures so that we could see where there was an increase or a decrease, and also if the items would be retained on a comparable basis. Under "road property" you have "new lines, diversions and abandonments" and on page 32 the only thing I can find is line diversions, amounting to \$1,579,423.

Mr. Gordon: Yes. Those are the budget figures, whereas the figures on page 32 are actual figures. We will take your suggestion in hand. Do you think it would be more useful next year to have the actual expenditures or do you want to compare budget with budget?

Mr. DRYSDALE: I suppose budget with budget.

Mr. Gordon: We are trying to make the form as simple as possible. What you suggest is quite easy to accomplish. However, I have comparison figures before me.

The CHAIRMAN: Mr. Drysdale, you could always check them off yourself. In that way it would save a lot of expense.

Mr. DRYSDALE: Yes, but it would save a lot of time if we had them on the same sheet of paper.

Mr. Gordon: Mr. Drysdale, next year I will try to construct a form which you have in mind.

Mr. DRYSDALE: At present there is no comparison of the figures in your annual report with the headings used, and if you could use similar headings it would be most helpful.

Mr. Gordon: That is a practical suggestion and we will make a note of it.

The Chairman: Are there any other suggestions or questions; if not, we will proceed to page 2 and have a brief statement from the president.

Mr. Gordon: I am going to deal with this page by page in order to show the committee how the figures work out.

Page 2 is a statement of the financing authority required with respect to the capital budget. A figure of \$310,900,000 is shown. First of all, I will define the figure. \$253,900,000 is the total for the C.N.R., and the grand total of \$310,900,000 is the total cash required this year to finance this budget. This checks off with the figure shown on the first page under the heading "1959 expenditures". It breaks it down into the headings, as shown. There is

\$172,295,000 for road property, and so on down the list. On the following pages you will see the details. The heading "sources of funds" is intended to show the committee from where we get the money, and to finance the budget we take \$101 million out of our own earnings in the form of depreciation accruals. We propose to issue securities in the amount of \$22,700,000 which represents preferred stock sold to the government and the \$130,200,000 is our estimate of the additional borrowings that we will have to undertake to finance this budget, plus the T.C.A.

Mr. CHEVRIER: What are the terms of the preferred borrowings?

Mr. Gordon: That was the 4 per cent stock. That was the arrangement under the recapitalization act.

Mr. McPhillips: Does this railway borrowing of \$150 million enter into this, or is that something else?

Mr. Gordon: The process is this. First of all, we get advances from the government direct. We get those advances during the year on a short-term basis with the understanding that when the government feels the time has come for the Canadian National Railways to make an issue on the market we undertake to go to the market, raise that money in our own name, with the government's guarantee, and then we repay the temporary advance which we have received from the government. In other words, the point I want to emphasize is that all our borrowings from the government are short-term borrowings, with the intention of selling a bond issue as quickly as is deemed possible. You will notice that only yesterday we closed the books for \$150 million. That is for past borrowing.

Then the summary here, of January 1 to June 30, is an arrangement whereby that enables us to get interim financing authority to permit us to continue work during the first six months of 1960 on projects begun in 1959. Without this interim authority, all work on capital projects would theoretically have to stop December 31 and could not be started again until the new Financing and Guarantee Act had been passed—usually in June.

The sum is arrived at by reviewing our equipment delivery schedules, obtaining advice from T.C.A. on their requirements and estimating the extent of capital requirements during the first six months of the year for road property, hotels, and so on. The amount to be spent is a portion of the difference between the expenditures during 1959 of \$310.9 million and the total cost to complete the projects in play, \$482.5 million, shown on page 1 of the budget.

However, the funds for each specific project financed under this authority must be included in the 1960 budget as a specific expenditure item. That is made up of locomotives costing \$32 million, passenger train cars, 19 in number, \$5 million, and the road property, branch lines and so on, \$50 million, which totals \$87 million and then \$43 million is estimated for the T.C.A. requirements, making up the figure of \$130 million.

Then, you will notice the other figure below that, a figure of \$81 million, down at the bottom, and that is the commitment authority of \$81 million designed to permit us to make commitments or enter into contracts for specific items in the budget any time between January 1, 1959 and July 1, 1960.

As an example, we are asking authority in the 1959 budget to place orders for 265 diesels, which will not be delivered or financed until 1960. This commitment clause permits us to delay ordering these until after the end of 1959, should we so desire.

So that the \$81 million also represents a portion of the difference between the 1959 expenditures and the total cost to complete projects in play.

The last section entitled "Existing financial authority", right at the bottom of the page, simply restates the interim authority we had received in the 1958 Financing and Guarantee Act for the first six months of 1959. Next year, as I have tried to explain, this section will show the \$130 million for which we are now asking interim authority in the middle of the page.

This page really tries to summarize the technical legislative requirements which have to appear in the Financing and Guarantee Act, which comes before the house for approval in the course of the next month, and it is to provide

legislative authority for the various items.

The CHAIRMAN: Any questions or suggestions regarding page 2?

Mr. Carter: How much of that \$101 million for depreciation is actual depreciation? That came out of last year's earnings, did it?

Mr. Gordon: No; this is what we estimate will come out of 1959 earnings, and it is made up—it is on a straight-line depreciation based on the lives, as we call it, of the various items of equipment.

The CHAIRMAN: Any other questions?

Mr. Cathers: Supplementary to that, your estimate of a deficit of \$51 million last year would include depreciation?

Mr. GORDON: Yes.

Mr. Cathers: Of how much, roughly? Mr. Gordon: You are talking about 1958?

Mr. CATHERS: Yes.

Mr. Gordon: Last year we showed \$118 million depreciation in our 1958 financing. There are always a few quibbles from the accountants, because they want to make it a decimal point, but I have given you the round figures.

Mr. CATHERS: Then really before depreciation there would be a profit of about \$60 million, roughly, if you show a loss of \$51 million?

Mr. Gordon: I am wrong, that depreciation figure is not the right figure. The actual depreciation figure is about \$72 million. The total between that and the \$118 million represents a draw-down in working capital and things of that kind. It is \$72 million, so it would be roughly \$20 million on the basis you are talking about.

Mr. Chevrier: Is there any of this authority for financing of Canadian National Railways operations to be found in the Financial Administration Act?

Mr. Gordon: Yes, that is where it will be found; you will find those figures in the Financing and Guarantee Act.

Mr. Chevrier: I was not thinking of the Financing and Guarantee Act, which will be passed after the report is made to the house. I was thinking of the general act, the Financial Administration Act, the various sections of that act which provide for the financing of certain crown corporations. Is any of the authority for the financing of the Canadian National Railways to be found in that act as opposed to this one here, which we will pass later on in the session?

Mr. Gordon: No, I do not think there is. There may be an overriding authority, but our specific authority is found in the Financing and Guarantee Act.

Mr. Chevrier: What bothers me at the moment is this: when the amount that you need, as authorized by the act which parliament will pass soon, is not sufficient what do you do then?

Mr. GORDON: Well, it has to be sufficient.

Mr. Chevrier: In the case of 1958, for instance, the amount authorized was \$134 million, \$100 million of which went for the Canadian National and \$34 million for the T.C.A. Suppose you went beyond that?

Mr. Gordon: We cannot, we would have to hold the project up, whatever it might be. We cannot exceed in our purchases, or anything else, our capital authorization.

Mr. Chevrier: But surely there must be some other method whereby if you have not got the required capital you can borrow it in some other form so as not to hold up a project, and I thought that was found in the Financial Administration Act?

Mr. Gordon: No, what we have done—and perhaps this is what you are thinking about—we have on occasion had the government give us their agreement that we could include in our forthcoming budget an item for certain things we had in mind, and we could then place the order on the assumption that that will carry the support of government on the forthcoming Financing and Guarantee Act. But that is purely on the basis that the government tells us, "You can go ahead and do a certain project and you can count on our support when it comes through". But we have to have specific authority for anything we pay out.

The CHAIRMAN: Any other questions?

Agreed to.

The CHAIRMAN: The next is merely a table of the road property capital budget.

Mr. Gordon: This summarizes here the total cost to complete in each of the various districts various projects under each of the various headings. The total is shown on the bottom under "Road property—total", which is the grand total. That is the amount of money we expect to spend this year, that is, the total for 1959, but we have broken this down to show you the total projects in play. It is on this page that you see the summary of the actual kind of things we have in mind.

In the past it had been thought that this sort of presentation gave you sufficient to grasp the outlines of the railway expenditures, but if there are any details in connection with these, now is the time for you to mention them.

Mr. Fraser: May I ask, that \$1,349,000 under Grand Trunk Western would include the Dearborn station in Chicago, would it?

Mr. Gordon: No, that item is not in, Mr. Fraser. I will tell you in a moment how the \$1,349,000 is made up.

The main item under that heading is the conversion of the locomotive shops to handle diesels in Battle Creek, Michigan, and that is a grand total of \$1,180,000 out of the \$1,349,000.

Mr. FRASER: Thank you.

The CHAIRMAN: Any other questions?

Mr. Chevrier: You do not divide the United States lines separately from the Canadian lines?

Mr. Gordon: Yes, they are shown there, Grand Trunk Western and Central Vermont. You are thinking of the New England line down to Portland?

Mr. CHEVRIER: Yes.

Mr. Gordon: It is treated as a division of the central region. In the case of the Grand Trunk Western and the Central Vermont, we treat them as separate corporation entities, but the New England line is treated as part of the Canadian lines.

Mr. Fraser: In regard to the Dearborn station in Chicago, I know when I was there last they did not have enough advertising there for the Canadian lines—what I mean is, on the wall.

Mr. Gordon: It is a bit inconspicuous now that you mention it. 21135-9-64

Mr. Fraser: Santa Fe has it, but the Grand Trunk Western and Canadian National have not, and it struck not only me but the American people.

Mr. Gordon: I will make a note of that and put it up to our public relations and see what they can do.

Mr. McPhillips: Under "Large terminals" in the western region there is an amount of some \$23 million. That is mostly to be expended where?

Mr. GORDON: In Winnipeg.

Mr. DRYSDALE: Mr. Chairman, could I again make the same suggestion? For example, I notice in the Atlantic region there is a drop of almost \$10 million. I think it would help in future years if we could have a comparison with the preceding years.

Mr. GORDON: Did you say a drop of \$10 million? I think you are misreading the figure.

Mr. DRYSDALE: I am sorry.

Mr. Gordon: The \$27,169,000 is the gross cost of projects now in play; the \$17,600,000 is what we expect to spend this year and actually compared with last year it is an increase. The gross total I believe last year was \$26,733,000 as against \$27,169,000.

The only difficulty with making comparisons along the line you have mentioned is that it gets a terribly complicated looking form; but it just struck me, as I am looking at it, that perhaps we could underline last year in red,

or something of that kind. We will try it out.

Mr. CREAGHAN: Why do you keep the Newfoundland Railway separate, rather than making it part of the Atlantic region?

Mr. Gordon: Oh, for convenience, generally. It is a separate sort of operation, because it is narrow gauge to start with and it needs a specialized approach because of that particular factor. We have a manager and a general superintendent in charge of the Newfoundland district as such, but we find it more convenient for administrative purposes to keep it separate.

The CHAIRMAN: Any further questions?

Mr. Carter: Could I just ask one question on the previous page? Is it contemplated putting the Newfoundland district in the Atlantic region in time?

Mr. GORDON: It is now part of the region, only we call it Newfoundland district.

Mr. CARTER: But you separate the accounting?

Mr. Gordon: For this purpose we separate it for capital requirements here, because the Newfoundland equipment and administration is a specialized type.

The CHAIRMAN: Any other questions or suggestions?

Agreed to.

The CHAIRMAN: Page No. 4, "Branch line construction".

Mr. Gordon: I think these are more or less self-explanatory. This is merely setting down the estimated costs and the expenditures to date, and what is needed to complete in the various lines that are shown there.

Mr. Chevrier: Why is there still \$75,000 spent on the Terrace-Kitimat line, although it was authorized seven years ago?

Mr. Gordon: It is a clean-up item, only a sort of trimming off the banks and some widening of the line that we must finish after it is actually in use.

Mr. Chevrier: Does that apply to the Manitouwadge line, as well?

Mr. Gordon: Yes, that is correct, sir.

The CHAIRMAN: On the next one, \$4 million.

Mr. CHEVRIER: No. \$78,000.

Mr. Gordon: The Chibougamau-St. Felicien line, yes. That is, of a total expenditure of \$35 million we have spent \$30,417,000, with a cost to complete of \$4,513,000, and we expect to spend of that, in 1959, \$4,433,000, which will leave the line practically complete with an item of about \$80,000 to trim it up.

Mr. Chevrier: Is that inclusive or exclusive of the subsidy?

Mr. Gordon: That includes the subsidy. You will see the subsidy is taken off down below.

The CHAIRMAN: Any other questions?

Mr. Chevrier: Yes; may I ask this question, Mr. Chairman? I do not see anything on this capital budget for the Pine Point railway. Does that mean there is nothing in the capital budget for 1959 for that line?

Mr. Gordon: That means that the Canadian National Railways is not estimating or expecting to spend any money on construction of a line to Pine Point in the year 1959.

The CHAIRMAN: Is that satisfactory, Mr. Chevrier?

Mr. CHEVRIER: Perhaps I can follow that up with a question to the minister, by asking him this: does it not follow from that, that there can be nothing, therefore, in connection with the Pine Point railway until the next business of the Canadian National Railways is considered by this committee, which would be 1960?

Hon. George Hees (Minister of Transport): No, that is not correct.

Mr. CHEVRIER: Why not?

Mr. HEES: Because, as Mr. Gordon has said, from time to time if special expenditures are found necessary and desirable the government gives the assurance to the railway that those expenditures will be passed by the government and the railway is enabled to go ahead. We have done that on several occasions.

Mr. CATHERS: I think you two should sit together.

The CHAIRMAN: Mr. Chevrier's question might be in order in the house.

Mr. Gordon: I will repeat exactly what I said. I was reminding the minister that it would be quite possible to include in the branch line legislation itself. In the legislation, any necessary financing authority could be included.

Mr. Chevrier: The branch line legislation which the minister has spoken of, I take it will not be introduced until 1960?

The CHAIRMAN: This is a little off-side here. It might be in order in the house, but not here.

Mr. CHEVRIER: Why not?

Mr. HEES: But, Mr. Chevrier, if there is any preliminary work considered to be necessary and desirable then we can certainly advise the Canadian National by a letter to them of their authority to go ahead.

Mr. CHEVRIER: Is this a new method of going ahead?

Mr. HEES: No, this has been done before, as you know.

Mr. CHEVRIER: I have never heard of any such letters.

Mr. HEES: Well, maybe the old government was not as up to date as the new government.

The CHAIRMAN: Any other questions or suggestions?

Mr. Fraser: May I ask Mr. Gordon, in respect of these branch lines to Optic lake and Chisel lake, if they are mining in there and if they will have ore to bring out?

Mr. Gordon: In each case these lines are being built under a traffic guarantee principle, and the building of the line is being timed so that we expect to start traffic as soon as they are completed.

The CHAIRMAN: Any other questions?

Mr. Creachan: Is this budget perused and studied by the government treasury board?

Mr. Gordon: Yes indeed. I thought it was clear that this budget is approved by order in council before it reaches this committee.

Mr. Creachan: Now, when is that approval obtained—during the last couple of weeks?

Mr. Gordon: Well, it was tabled, it should have been tabled two weeks ago, I believe.

Mr. Chevrier: So was the budget of the Canadian National (West Indies) Steamships, Limited, tabled.

The CHAIRMAN: Any further questions?

Agreed to.

The Chairman: Page 5, "Capital budget-hotels." I presume this is self-explanatory too. Any questions on the Nova Scotian hotel, Halifax, to start with?

Mr. Fraser: On the Chateau Laurier, Mr. Chairman, would the president tell us just exactly what this is?

Mr. Gordon: On the Chateau Laurier?

Mr. Fraser: Yes, \$176,000.

Mr. Gordon: The \$176,000 is the installation of radio and television sets in bedrooms and suites, estimated at \$176,000.

Mr. Fraser: That should bring in extra revenue, not in increased rates but in increased traffic into the hotel?

Mr. Gordon: Well, I am not going to guarantee no increase in rates. As a matter of fact if we have to meet anything like the wage demands now upon us there will certainly have to be a consideration of increased rates, but it will not necessarily tie in directly to the television.

The Chairman: Any other questions on the Chateau Laurier? Fort Garry Hotel—has anybody any questions to ask on that one? Bessborough, Saskatoon?

Mr. Broome: We had those, we went over the thing yesterday.

The CHAIRMAN: Jasper Park Lodge?

Mr. Horner (Jasper-Edson): I would like to ask the president what that \$155,000 includes for Jasper Park Lodge?

Mr. Gordon: For Jasper Park Lodge there is \$80,000 covering the installation of a cocktail lounge and the necessary equipment, and also the provision of ten bedrooms in the unfinished portion of the second floor of the central building. Those of you who know the lodge may not be aware that there is a staircase that leads up to an unfinished portion and in that portion we have now decided we can put in ten bedrooms.

Mr. Horner (Jasper-Edson): Are you putting in an elevator?

Mr. Gordon: There is a small elevator going in along with it, which is a service elevator, but it can take up clients who wish to use it.

Mr. Pascoe: Mr. Chairman, seeing we are asking for details could we also have details on the Bessborough, then?

Mr. Gordon: Yes, there is \$90,050 in total, representing the installation of water softening and split stream feeding water equipment, costing \$22,500; and there is \$68,000 covering replacement of furnishings on the third and fourth floors.

Mr. DRYSDALE: Is the Hotel Vancouver not included in this rundown?

Mr. Gordon: It would be in here if we had any capital in mind, but we have no capital expenditure in mind.

Mr. McPhillips: In regard to the third floor in the Bessborough, what in the world wore that furniture out? Was it university students? It is much worse than any other part of the hotel.

Mr. Gordon: May I ask Mr. Sommerville, Mr. Chairman?

Mr. CATHERS: Maybe members of parliament.

Mr. R. Sommerville (General Manager, Canadian National Hotels): It is part of a program we are starting there.

Mr. Gordon: It was not wear on the third and fourth floors. It is part of a program and we just happen to be dealing with the third and fourth floors this year?

Mr. Sommerville: Yes.

Mr. Fraser: I just wanted to ask the president if he has not found out that the rates in our hotels here are really as high as or higher than what they are in New York City?

Mr. GORDON: In Ottawa?

Mr. Fraser: Yes.

Mr. Gordon: Oh, I would doubt that. I have not got a ready comparison before me.

Mr. FRASER: For the same kind of accommodation?

Mr. Gordon: Of course, that becomes a matter of opinion again, but we have watched our hotel rates pretty carefully and we regard them as competitive.

Mr. Fisher: Mr. Chairman, I wonder at the propriety of this question. It seems Mr. Fraser is a consumer in this regard and hence is an interested party.

The CHAIRMAN: I think you are insinuating motive, Mr. Fisher.

Mr. Carter: I was wondering about the Nova Scotian. Apparently you will not complete work on the Nova Scotian this year, is that right?

Mr. Gordon: No, we will spend \$2,585,000 of the total \$4,160,000 left; in other words, the hotel will not be finished this year.

Mr. CARTER: Have you a target date?

Mr. GORDON: Yes, we have been delayed, I think, about three months because of delay in steel but we hope to complete it sometime during 1960.

Mr. Chown: For the record, Mr. Chairman, first of all are plans under study for the expansion of the Fort Garry hotel in Winnipeg?

Mr. Gordon: Yes, we have made no actual decision about the Fort Garry hotel, but we have a very intensive examination under way now on two points. One is the architectural possibilities of an expansion. It is a very difficult job, you see, to see how that hotel can be appropriately expanded from an architectural point of view. That is important, of course, and the second thing is we have an economic study under way to see if we can come up with justification in trying to estimate traffic that might ensue from an expansion of the hotel.

Mr. Chown: Sorry to revert to this item, but I wonder if you would be good enough to describe briefly what the \$155,300 for completion of authorized projects is for the current year?

Mr. Gordon: Where is that?

Mr. CHOWN: The Fort Garry hotel.

Mr. Gordon: The total of \$237,900 covers the work that has been done over a couple of years. There is a total, as I say, of \$237,900. Of that, there is \$17,300 which represents fire protection and also \$158,000 to provide a new cafeteria, \$24,800 for a new electric substation and distribution equipment and \$37,800 covering a new eight roll flat work ironer and canopy.

Mr. Chown: I did not get the last one.

Mr. Gordon: It is a laundry item, an eight roll flat work ironer for \$37,800.

Mr. Broome: Mr. Gordon, I would like to ask you a question, that after the years of experience you have had in running railroads and hotels, have you given consideration to getting out of the hotel business?

Mr. Gordon: Well, I said yesterday we are not giving any further consideration to it, but we did, a few years ago, get out of all our smaller hotels which we felt did not meet the standard of the chain of hotels which we now have. In respect of the chain we have at the present time, we are not giving any thought to getting out of that particular list.

The CHAIRMAN: Are there any other questions?

Mr. Fisher: Mr. Chairman, could you file the projected capital expenditures in connection with the Chateau Laurier, with the clerk, so that we could have it on the record.

Mr. Gordon: Well, I can give you that here in a moment.

The CHAIRMAN: He put that on the record.

Mr. Gordon: Yes, they are on the record. It is largely radio and television items, \$176,000, the big item.

The CHAIRMAN: Are there any other questions?

Paragraph 6, capital budget regarding equipment. Is there anything contentious there?

Mr. Drysdale: I was wondering at the bottom of the page additions, conversions and highway vehicles, what does that mean "highway vehicles"?

Mr. Gordon: That is the automobiles and so forth that we use on the highway. It covers investigation work, solicitation work, and B & B gangs, for instance.

Mr. DRYSDALE: This is not transport?

Mr. Gordon: No, not new trucking. The trucking items comes on the next page.

The CHAIRMAN: Are there any other questions on page six?

Agreed.

Let us take page seven.

Mr. Chevrier: Following up that question, Mr. Gordon, what is the \$15 million for, then, that envisages the purchase of trucks?

Mr. Gordon: The \$15 million is an item we have placed in our budget against the possibility of our being able to acquire some trucking businesses and to go forward with the plans that I mentioned during our discussions the last couple of days. This is a permissive item only; we have not that earmarked at the moment.

Mr. DRYSDALE: When was the Canadian National Transportation Limited formed?

Mr. Gordon: Oh, it is way back. It has been in existence since around 1927.

Mr. DRYSDALE: Does the company have any assets?

Mr. GORDON: Yes it does.

Mr. DRYSDALE: What?

Mr. Gordon: It has been mostly in the past for items collateral to the rail-way business. You see we have a number of bus operations in the Canadian National right now and this is the company we have held those in. We intend, as we get on with our organization, if we do successfully enlarge our trucking operations, to concentrate our trucking operations in this company.

Mr. Fisher: What is the advantage of buying in rather than starting from scratch?

Mr. Gordon: Two advantages: more than two, but two main advantages. The first is the question of organization. We would require an experienced staff, and trucking is a very specialized business. Railroaders do not necessarily know how to run trucks so the question of getting an organization is important to us. The second has to do with franchises. If we simply embarked on our own we would have difficulty in acquiring franchises for certain routes which would be competitive, because these franchises are protected by governments. So we think it would be easier for us to meet the legislative requirements in most cases by buying out rather than forcing our way in.

Mr. Fisher: Well, this means that the type of operations you could buy into are rather limited, that is to get the kind of scope you are talking about?

Mr. Gordon: There is that difficulty there, and that is one of the reasons we have had to proceed cautiously and carefully because we do not want to buy just for the sake of buying. It has got to be something appropriate on which we can build. We are trying to buy the backbone of an organization first.

Mr. FISHER: These purchases, are they sort of share companies with shares on the open market that you can buy into and get control that way?

Mr. Gordon: They vary in that respect, but we would not do it that way.

Mr. FISHER: Well, it has been done that way in one instance, in Canada, has it not?

Mr. Gordon: Not buying on the open market, to my knowledge. It is usually a negotiated deal.

Mr. FISHER: But if shares were available—

Mr. Gordon: It could be done that way. I am not aware that it has been done through the acquiring of shares in the open market.

Mr. McPhillips: On the Pacific coast it may be a loose term, but one hears reference to Canadian National steamships. Is there any such company as that? For instance, your last cruise ship, the *Prince George*, at the bottom of the advertisement they say "Canadian National steamships". That may just be a term of convenience.

Mr. Gordon: On page 34 of the annual report you will see item nine, Canadian National Steamship Company Limited, and it is in that company that we operate the *Prince George*. Formerly we operated other major ships on the Pacific coast but they have now dried up. We have a company by that name.

Mr. McPhillips: I notice there are no advances being made to it.

Mr. Gordon: No, no capital requirements. This is capital we are talking about, not maintenance.

Mr. Horner (Jasper Edson): I wonder if I could ask Mr. Gordon if he has any idea how soon he and Mr. Crump are going to have their look at the Northern Alberta railways and when we can expect perhaps some action in that regard?

Mr. Gordon: It is very current right now. We have a special committee sitting on it to analyse the details of operations, and see if they can come up with some suggestions to improve the whole tone of that railway. It is a current item. If I could ever get back to my desk I could deal with it.

The CHAIRMAN: Are there any other questions on page seven.

Agreed.

Page eight, retirement of capital obligations including equipment principal payments, during the year ending December 31, 1959.

Mr. Gordon: These are just the maturities for the year which fall due and which we have to pay off.

The CHAIRMAN: Are there any questions?

Agreed.

Page nine, operating budget.

Mr. Gordon: I would like to make a short statement on that.

The operating budget of the Canadian National Railways is carefully prepared and takes into consideration the latest information on current and future traffic trends. However, the figures involved are so large and the operating margin so small, that a small percentage variation in any of the revenue or expense figures can produce a considerable variation in the predicted net result.

All I am really saying is at best, this is a 'guess estimate' because it is

hard to make an accurate forecast on figures of this size.

In the last half of 1958, the prolonged downtrend in traffic was halted, and a very slight upturn became evident. Our budget anticipates that this upturn will continue during 1959. Revenues, as you will see, are expected to total \$756.5 million, an increase of \$51.6 million over 1958. However, only about \$20 million of this represents an increase in volume, the remainder is a result of rates changes.

Operating expenses will rise \$28.7 million to \$728.7 million. Higher wage rates more than account for this increase. The net result for the year is expected to be a deficit of \$34.4 million, and although the figures are far from encouraging, it does represent a substantial improvement over 1958.

In short, and in summary, it can be said that a continued improvement in operating efficiency will permit us to handle the increased traffic volume for the same cost excluding wage increases. Revenues derived from the higher freight rates will be entirely offset by the new wage levels. So with that in mind, we can now examine the figures.

If there are any particular questions I will be glad to deal with them.

Mr. Broome: I would like to ask a question. Are your operations to date in 1959 running at about this anticipated deficit rate or not?

Mr. Gordon: The last figure indicates that they will run about that. We try to forecast on the basis of current trends, and the last revision of that estimate indicates that the annual figure should be achieved.

Mr. Broome: I am referring to the deficit. Are you carrying a \$12 million deficit now?

Mr. Gordon: It does not run that way so evenly throughout the year but we expect total revenues for five months of \$301.2 million which indicates that the annual rate should be achieved.

Mr. Drysdale: On the matter of the revenues I notice Mr. Crump in his annual report seemed to be worried about seaway competition. He said almost \$38 million of the Canadian Pacific Railway's traffic is exposed to this type of competition, not that it would be dropped this much. I had to read it carefully myself. I was wondering what amount of the Canadian National Railways' volume would be exposed to this competition and have you considered that in your anticipated deficit?

Mr. Gordon: We have tried to. The question of vulnerable traffic, of course, is another one of those terms that are a matter of definition. In our case we do not think that our vulnerable traffic will be that much. In our estimate we have developed a total of 1,859,000 tons that may be vulnerable to seaway competition and that total works out at roughly \$18 million of estimated revenue.

Mr. DRYSDALE: Do you anticipate any drop in revenue from the opening of the seaway?

Mr. GORDON: Yes, we do in the first instance.

Mr. DRYSDALE: How much approximately?

Mr. Gordon: What I am saying is that the total which I mentioned shows a figure of about \$18 million which we regard as vulnerable. Now, we could lose it all. We do not think we will but we do not know, we have to wait for experience to see what we have to do to compete.

Mr. DRYSDALE: The point was you mentioned yesterday that we should be interested in this deficit of the Canadian National Railways and this morning you indicated this was an educated guess?

Mr. GORDON: Yes.

Mr. DRYSDALE: I am asking you as part of your educated guess, how much you think you will lose from the seaway?

Mr. Gordon: Yes. Well, the educated guess that we have taken in there is roughly that on the basis of the vulnerable traffic we have in this figure put in about 50 per cent.

Mr. DRYSDALE: About \$9 million would go into the seaway?

Mr. GORDON: Yes.

Mr. Chevrier: In order to get the picture clear should not also take into consideration the likely increased traffic that might well develop?

Mr. DRYSDALE: On a long-run basis, though.

Mr. Chevrier: No, on a short-term basis, immediately from the seaway.

Mr. Gordon: I am not handling this question very well. I will start over again. The figure I gave of roughly \$18 million is what we regard as directly vulnerable. In addition to that there is a figure of about \$12 million which we regard as potentially vulnerable. That would bring it up to about \$30 million. We think on the \$12 million we have a pretty good chance by competitive action of retaining the bulk of that, but that remains to be seen.

At the moment we have not included any new traffic because we think the new traffic has to await the industrial development that will come from the power development. We do not see very much this year, for instance, in the way of new traffic for the railway. We believe it will come in time, but for the short run we are not considering it. Does that cover your point, Mr. Drysdale?

Mr. DRYSDALE: Yes, thank you.

Mr. Fisher: There have been a number of statements by American railroads that in answer to the seaway competition they are going to fight and fight hard. One of their means of fighting, of course, is to slash rates. Does that come into this picture at all? Will they drain off, as a consequence of fighting hard, any of the traffic that might come to Canadian National Railways?

Mr. GORDON: You mean the American railroads?

Mr. FISHER: Yes.

Mr. Gordon: We would certainly hope not and we do not see why the American railroads would get it any better than we would. What we are doing as a matter of policy is to make a very careful cost analysis of the potentially

vulnerable and the vulnerable traffic so that if we see ourselves in danger of losing it we will know what our position is with regard to the rate action. We will be able to act quickly in other words.

Mr. Fisher: Well, New York and other Atlantic seaboard points are in competition with Montreal so far as overseas shipments are concerned?

Mr. GORDON: Yes.

Mr. Fisher: If they can fight to the extent some of the American railroad presidents say they can fight, is it not conceivable that they are a threat to you?

Mr. Gordon: It is conceivable but I do not think it is likely. I do not think they would get the Canadian traffic we are interested in. They are fighting for the American traffic.

Mr. Fisher: The second question had to do with the position of Canada Steamship Lines, which is both a competitor and a generator of traffic for you?

Mr. GORDON: Yes.

Mr. Fisher: Have you made any analysis of what is going to be their position in the package freight business in the next couple of years?

Mr. Gordon: That is included in our studies of what we regard as vulnerable and potentially vulnerable. We have taken that into account.

Mr. Fisher: Is the picture a pessimistic one in so far as package freight through the lakehead is concerned?

Mr. Gordon: Losing it to the American railroads, you mean?

Mr. FISHER: Losing it to the American lakehead.

Mr. Gordon: We do not regard that with too much concern.

Mr. Creaghan: I was wondering if Mr. Gordon would not refresh our memories and indicate to the committee what his estimated deficit was the last time we met?

Mr. Gordon: Last year's deficit?

Mr. CREAGHAN: The estimated deficit.

Mr. Gordon: We estimated it in 1958 as \$55 million and we came in with \$51.6 million.

Mr. Creaghan: In operating revenue you anticipate an increase of \$52 million. How much do you estimate you will get out of this \$20 million subsidy that is in the course of being made law?

Mr. Gordon: We will not get anything. It all goes to the shipper. The railways do not benefit from the subsidy in any way. It is for the benefit of the shippers. You see, the way the subsidy is intended to operate, as I understand it—the legislation is not passed yet—but how it has been described so far is. The railway rates on certain types of traffic will be reduced and only to the extent that we are able to show a reduction on the traffic handled have we a claim on the subsidy.

Mr. CREAGHAN: But the 17 per cent rate may come down to 9 per cent or 10 per cent depending upon the percentage drop, but the money will be given by the Board of Transport Commissioners to the railways?

Mr. Gordon: Yes, but it will not change our revenue figure. I have already estimated the 17 per cent increase affect in these figures.

Mr. Creaghan: Yesterday you told me if you had an over-all increase in business of 7 per cent you thought you would break even?

Mr. GORDON: Yes.

Mr. Creaghan: And you have an increase of approximately 7 per cent in your operating revenues. I was wondering if you might in conclusion elaborate on what you mean by that 7 per cent?

Mr. Gordon: I was talking there of new traffic, increased traffic over and above the amount that we budgeted for.

The CHAIRMAN: I might suggest we are going back to yesterday's procedure.

Mr. Broome: My question is in regard to operating expenses and I would like to ask the president as to what areas in operating expenses can you see potential savings. You have already realized most of your savings on dieselization, I suppose, except for the 20 per cent you have yet to do. What other areas have you in mind where you can make substantial savings?

Mr. Gordon: We have not as a matter of fact achieved all the economies we can see possible under dieselization. We have that portion of it which comes directly from the operation of the existing diesel locomotives but there are two other portions to come. That, of course, would include dieselization during this year, because we have some to do and it will not be until 1960 that we are completely dieselized. But in addition to the direct savings from the use of the diesels there will be collaterial savings in the reorganization we are able to make in the changed operation that the use of diesels will bring or will permit. So there is a good deal of snugging up and tidying up to do in that respect.

The other major place I see is the continued use of mechanization and using up-to-date methods in order to get the maximum productivity, so to speak, from the utilization of improved equipment.

Mr. Carter: I want to clarify something Mr. Gordon said earlier. I understand the increased revenue of \$51 million applies—I thought he said part of it was made up of increased rates and part in increased volume. I thought he said increased volume would be 20 per cent—

Mr. Gordon: No, about \$20 million would represent the increase in volume.

Mr. Carter: Have you the comparable percentage of volume that represents?

Mr. Gordon: Are you talking now about volume?

Mr. Carter: Yes, volume of traffic.

Mr. Gordon: It would represent about 2.8 per cent in revenue ton miles.

Mr. Carter: That is comparable to volume of traffic?

Mr. Gordon: Yes, it is.

Mr. CARTER: Two point eight per cent?

Mr. Gordon: Yes.

Mr. CARTER: Roughly 3 per cent?

Mr. Gordon: Yes. I omitted in my analysis for you, Mr. Broome, of savings that we expect to get, for instance, the completion of our new yards, the large

marshalling yards, in which we have about \$65 million capital in process of construction right now; and we also expect to find considerable savings out of our enlarged road program when we get it finished, and various other things like longer sidings, taking advantage of longer trains and things of that kind.

The CHAIRMAN: Any other questions?

Mr. CARTER: I was wondering, in arriving at your increased volume of traffic, do you base that on a forecast of the increase in gross national product at all?

Mr. Gordon: Yes, we have that under consideration and we also make up our estimates by checking with all the local freight traffic men across the system and they, in turn, make calls on industries and customers to get their estimate of how they foresee it. We put all those factors together and come out with an answer.

Mr. Carter: So that you have a method of checking that would, in some sense, be a check on the increase in gross national product?

Mr. Gordon: It could be said to be that. We have our own basis for estimating increases in gross national product.

Mr. DRYSDALE: In that item in transportation that went up \$11 million in operating expenses, is there any basic cause for that increase or to what is it attributable?

Mr. Gordon: The breakdown of the \$11 million we figure would be \$10.5 million in wages.

The CHAIRMAN: Any other questions?

Carried.

We will need a motion then for the adoption of the report.

Mr. BROOME: So moved.

The CHAIRMAN: Moved by Mr. Broome, seconded by Mr. Fraser that the capital budget be approved. What is your pleasure?

Carried.

Now, we have the Canadian National (West Indies) Steamships. I suppose you have all read it. Are you ready to approve it?

#### CANADIAN NATIONAL (WEST INDIES) STEAMSHIPS, LIMITED

Montreal, March 2, 1959.

The Honourable George Hees, M.P., Minister of Transport, Ottawa.

Dear Sir:

On behalf of the Board of Directors, I submit herewith the Annual Report of Canadian National (West Indies) Steamships, Limited for the year ended December 31, 1958.

Yours truly,

D. S. Gordon.

#### ANNUAL REPORT

There were no operations of the Company's vessels during 1958. The service had been discontinued since July 1957 as a result of a strike called by the Seafarers International Union. The events which culminated in the strike began with the submission in September 1956 of demands by the S.I.U. for increases in the basic wage and overtime rates, and for certain changes in working conditions. The ensuing negotiations having failed to produce agreement, a federal conciliation officer was appointed and subsequently a Board of Conciliation and Investigation. The Board's report, issued late in March 1957, was accepted by the Company but rejected by the Union as a basis for settlement. Following the withdrawal from service of all the unlicensed personnel the Company offered a wage increase substantially higher than that recommended by the Conciliation Board. This offer was not accepted.

In May 1958, following a careful appraisal of the factors involved in a restoration of operations, Management announced, with the approval of Government, that it was abandoning the service and would dispose of the vessels by sale. The fact that the fleet had been out of service for such a lengthy period meant that long established traffic connections had been obliged to make other arrangements and the outlook for the future made it most unlikely that heavy operating losses could be avoided. Other carriers had expanded schedules and extended routings to cover the service formerly provided by the Company.

Offers for the vessels were invited through public advertisement.

The fleet of eight vessels was sold in August to the Banco Cubano del Commercio Exterior of Havana, Cuba for \$2,800,000. The agreement of sale provided for an immediate cash payment of \$560,000 with the balance payable in five equal annual instalments of \$448,000 with interest on the unpaid balance at 5% per annum. The deferred payments are secured by a letter of credit from the purchaser, confirmed by the Bank of America (International) of New York City.

The offer as accepted was not only the highest of all those received, but the only one which provided sound security for the balance of the purchase price.

Arrangements were completed during the year for the disposition of the staff of the Company. Some employees decided to retire under the Company's pension rules. Every effort was made to assist long service employees in securing other employment and a number were transferred to the Federal Department of Transport and to the Canadian National Railways.

The Balance Sheet at December 31, 1958 and the related Statement of Expenses and Statement of Capital Surplus appear on the following pages.

#### CANADIAN NATIONAL (WEST INDIES) STEAMSHIPS, LIMITED

#### BALANCE SHEET AT DECEMBER 31, 1958

ASSETS			LIABILITIES		
Cash in Banks General accounts	\$ 85,869		MATURED BONDS AND INTEREST COUPONS PAYABLE		\$ 14,025
Time deposit of cash proceeds from agreement of sale of vessels	560,000	\$ 645,869	GOVERNMENT OF CANADA LOAN AND ADVANCE 2\frac{2}{3}\text{ loan repayable semi-annually, maturing September 1, 1963.}  Less repaid. \$	\$2,000,000 \$25,000	
INVESTMENTS IN SECURITIES	0.000 505				\$1,175,000
Investments, at cost	3,066,585		Working capital advance	150,000	
Accrued interest thereon	26,790	3,093,375	Accrued interest thereon	1,325,000 28,700	
INVENTORY OF SUPPLIES, AT COST		70,486			1,353,700
GOVERNMENT OF CANADA			SHAREHOLDERS' EQUITY		
Due on deficit account	2,240,000 41,118	377,787 2,281,118 \$6,468,635		1,600,000 3,500,910	5,100,910 \$6,468,635
				J. L. TOO	OLE.

#### AUDITORS' REPORT

To The Honourable The Minister of Transport, Ottawa, Canada.

We have examined the books and accounts of the Canadian National (West Indies) Steamships, Limited for the year ended December 31, 1958. Our examination included a general review of the accounting procedures and such tests of the accounting records and other supporting evidence as we considered necessary in the circumstances.

There were no operations of the Corporation's vessels during the year and in August the fleet was sold. The insurance reserve was no longer considered necessary and the assets of the insurance fund were merged with the other assets of the Corporation. Payments were made to provide for accrued pension liabilities.

In our opinion the above balance sheet and the related statement of expenses and statement of capital surplus are properly drawn up so as to give a true and fair view of the state of the Corporation's affairs at December 31, 1958 and of the transactions for the year then ended, according to the best of our information and the explanations given to us and as shown by the books of the Corporation.

We further report that in our opinion proper books of account have been kept by the Corporation and the transactions of the Corporation that have come under our notice have been within the powers of the Corporation.

We are also submitting a supplementary explanatory report.

February 24, 1959

GEORGE A. TOUCHE & CO., Chartered Accountants.

#### CANADIAN NATIONAL (WEST INDIES) STEAMSHIPS, LIMITED

#### STATEMENT OF EXPENSES FOR THE YEAR ENDED DECEMBER 31, 1958

Lay-up expenses \$ 75 Depreciation on vessels 17 Management and general expenses 19	0,005
Interest charges	7,228
Total Expenses (Deficit for the year)	1,954
STATEMENT OF CAPITAL SURPLUS AT DECEMBER 31, 1958	
Insurance investment fund— Transfer of insurance reserve no longer considered necessary	8,153
Sale of vessels— Excess of sale price over net book value of vessels	3,651
	1,804
Deduct: Cost of pension benefits	0,894
Balance at December 31, 1958	0,910

Mr. Chevrier: Just a few questions I would like to ask.

Mr. McPhillips: The question I was going to ask, in view of yesterday's events, how was it there was a disposition not to give out the price of these ships and to whom they were sold? Perhaps the Cubans are not deserving of that degree of consideration.

Mr. Gordon: No; the principle there was, as I explained it, all the assets of the company were being sold and that required shareholders' approval. That is the usual principle followed in that respect.

The CHAIRMAN: Any other questions?

Mr. Chevrier: Mr. Chairman, is it proposed now to liquidate this company and wind it up?

Mr. Gordon: Yes; subject to this. We are keeping it alive as a corporate entity because there are some claims that might still yield us something out of war claims damages, so we are still keeping it alive as a corporate entity for that purpose. There are one or two offsetting claims which we do not think are serious but might also come up, so we will keep it alive for a while.

Mr. CHEVRIER: Does that mean you will keep the organization?

Mr. Gordon: No, just a shell. There will be no staff, but we will keep the name on our books so that it has a corporate legal life.

Mr. Chevrier: May I ask what has happened to the officers and men and other members of the company that operated the ships? I mean, what has happened to them personally, where are they and what is the position of their superannuation or pension money?

Mr. Gordon: Well, there was a total staff of 405, we estimate, at the time of the winding up of the company. Of those, 222 were the unlicensed seamen striking personnel and they just disappeared. There were 27 men transferred to the Department of Transport in connection with their shipping activities, and they were glad to get them. There were 66 shop personnel absorbed in the Canadian National organization in various jobs. There were 14 who took advantage of pension retirements to retire earlier under those provisions. In other words, they took the option provision in the pension fund. Two of them just decided to leave of their own accord. Some elected retirement, there were 43 resignations who saw what was coming and had left us before we wound up. Of the sea-going personnel, thirty were laid off.

Mr. Chevrier: What happens to the pension rights that existed during the course of the lives of these people?

Mr. Gordon: They are all preserved. They are part of the Canadian National Railways pension fund. The accounting arrangement was that there was a charge made to the Canadian National (West Indies) Steamships, as such, and the Canadian National Railways pension fund took care of them.

Mr. CHEVRIER: Can you tell us where these ships are at the moment?

Mr. Gordon: I cannot, except by hearsay. I have no knowledge, as far as I know, one is in Baltimore and some in Halifax harbour. I do not state that of my own knowledge; I have not seen them. Seven in Halifax, I believe.

Mr. Chevrier: The sale has taken place now almost a year ago, close to a year ago.

Mr. Gordon: About last August.

Mr. Chevrier: And while there has been a legal transfer of the assets, there has been no physical transfer in that the ships remain where they were.

Mr. Gordon: Oh, yes, they have taken delivery of the ships.

Mr. CHEVRIER: Where, in Halifax?

Mr. GORDON: Yes.

Mr. Chevrier: But the ships have not been used by the purchasers, have they?

Mr. Gordon: That is their problem. They have got the ships; they have taken physical possession of them and we are completely out of it.

Mr. Chevrier: Can you give off-hand the terms of the purchase? I know it is a little hard. What was the down payment and has it been made?

Mr. Gordon: It is shown in the report. There was a cash payment of \$560,000 with the balance in five equal, annual payments of \$448,000 with interest on the unpaid balance of 5 per cent per annum. Those additional payments are secured by a letter of credit from the purchaser confirmed by the Bank of America of New York city.

Mr. CHEVRIER: When is the next payment?

Mr. GORDON: August.

The CHAIRMAN: Any other questions? If not, we are ready for a motion to approve the report.

Moved by Mr. Fraser and seconded by Mr. Smith.

Mr. Chevrier: Before you do this, I think we should consider the budget of the Canadian National (West Indies) Steamships. There is an order from the house to consider the budget of the Canadian National (West Indies) Steamships.

The CHAIRMAN: But the budget is nil. They have been sold.

Mr. CHEVRIER: It is not the budget, it is a report.

The CHAIRMAN: This is a report of a sale; there is not any budget.

Mr. Chevrier: I do not know whether it is nil, but you have an order from the house to consider the budget of the steamships.

Mr. Hees: But if there is nothing existing that is ordered to be produced, obviously you cannot produce it.

The CHAIRMAN: I think to be quite technical there is no budget at all.

Mr. Chevrier: Well, you have to make some sort of report back to the house.

The CHAIRMAN: We will do that.

Mr. Chevrier: This was not at my suggestion, this was at the minister's suggestion who said he would consider the budget of the steamships.

The CHAIRMAN: It has been moved by Mr. Fraser and seconded by Mr. Smith that the report be accepted. What is your pleasure?

Carried.

Mr. Fisher: We will not have this come before us any more?

The CHAIRMAN: No.

Mr. Fisher: This committee will not be getting this any more?

The CHAIRMAN: No.

Mr. FISHER: It seems like an ugly ghost.

Mr. Chevrier: Can we not have an answer to Mr. Fisher's question? Mr. Fisher asked what will happen in future years. Are we going to have to report each year about the present position of the accounting between the Cuban bank and the Canadian National (West Indies) Steamships. Will it be mentioned in the annual resolution that sets up the committee?

Mr. Broome: We have twelve months to worry about that.

Mr. Gordon: We will discuss that with our legal people. I do not see that there is any need for it. It is only a matter of reporting that the payment has been received.

Mr. Fisher: It is just an "ugly ghost" of that salt water fleet we used to hear about.

The CHAIRMAN: The next order of business is the Canadian National Railways Securities Trust.

The report is on the first page.

### THE CANADIAN NATIONAL RAILWAYS SECURITIES TRUST

Montreal, 20th February, 1959

The Honourable George Hees, M.P., Minister of Transport, Ottawa.

Sir:

In conformity with Section 17 of The Canadian National Railways Capital Revision Act, 1952, the trustees of The Canadian National Railways Securities Trust submit the following report of the transactions for the calendar year 1958.

The Canadian National Railway Company  $4\frac{1}{2}\%$  thirty year guaranteed bonds, due July 1, 1957, in the amount of \$864,000, have been released, cancelled and cremated in accordance with the authority granted under Order in Council P.C. 1957-1487 dated November 18, 1957.

The book value of the capital stock has been decreased during the year by \$7,000,000 due to capital losses of Canadian National Railways for years 1956, 1957 and 1958 arising from the early retirement of steam locomotives and the insufficiency of the related reserve for depreciation.

The trustees present herewith the balance sheet at 31st December, 1958.

D. S. GORDON, For the Trustees.

## THE CANADIAN NATIONAL RAILWAYS SECURITIES TRUST BALANCE SHEET AT 31ST, DECEMBER, 1958

ASSETS		
Claims for Principal of Loans— Canadian Northern Railway Grand Trunk Railway Grand Trunk Pacific Railway Canadian National Railway Company	\$ 312,334,805.10 118,582,182.23 116,006,599.08 96,936,971.75	\$ 643,860,558.26
Claims for Interest on Loans— Canadian Northern Railway Grand Trunk Railway. Grand Trunk Pacific Railway. Canadian National Railway Company	\$ 309,702,897.65 103,250,802.95 107,326,622.84 54,501,313.57	574,781,637.01
Transactions of Canadian National Railway System subsequent to 1st, January, 1937, affecting the book value of the capital stock of the Securities Trust		101,480,697.14
Securities Held— Collateral Securities—Schedule A.1 Other Securities —Schedule A.2		
		\$ 1,320,122,892.41

Accema

#### LIABILITIES

			National Railway Com-	
pany-5,000,0	00 shares o	of no par	value capital stock:	\$ 371,518,135.02

Amount by which the book value of claims and interest thereon exceeded the initial stated value as of 1st, January, 1937.....

948,604,757.39

\$ 1,320,122,892.41

J. L. TOOLE, Comptroller.

#### CERTIFICATE OF AUDITORS

We have examined the books and records of The Canadian National Railways Securities Trust for the year ended 31st, December, 1958.

The Collateral and Other Securities, as set out in Schedules A.1 and A.2 attached hereto, were verified by examination or by certificates from the depositaries.

In our opinion, the above Balance Sheet is properly drawn up so as to exhibit a true and correct view of the state of the Trust's affairs at 31st, December, 1958, in accordance with the provisions of The Canadian National Railways Capital Revision Act, 1952.

Dated at Montreal, 20th, February, 1959 GEORGE A. TOUCHE & CO. CHARTERED ACCOUNTANTS.

#### THE CANADIAN NATIONAL RAILWAYS SECURITIES TRUST

#### SUMMARY OF INDEBTEDNESS TRANSFERRED FROM THE GOVERNMENT OF CANADA TO THE SECURITIES TRUST

Loans Outstanding		Notes and Collateral Held		
Canadian Northern Railway:				
3½% Loan, Chapter 6, 1911.  4% Loan, Chapter 20, 1914.  5% Loan, Chapter 24, 1915.  6% Loan, Chapter 24, 1947.  *6% Loan, Chapter 24, 1947.  *6% Loan, Vote 110, 1918.  *6% Loan, Vote 108, 1919.  *6% Loan, Vote 126, 1921.  *6% Loan, Vote 136, 1922.  6% Loan, War Measures Act, 1918.  *6% Equipment Loan, Chapter 38, 1918.	\$ 2,396,099 68 5,294,000 02 10,000,000 00 15,000,000 00 25,000,000 00 25,000,000 00 35,000,000 00 48,611,077 00 44,419,806 42 42,800,000 00 1,887,821,16 56,926,000 82	None.   None.	\$33,012,414 32 27,203,003 65 40,031,122 27 53,008,779 65 50,259,312 47 46,691,634 60 5,700,000 00 5,109,999 99 56,858,496 44	
* Mortgage covering loans avobe				
Total Canadian Northern	\$ 312,334,805 10			
Grand Trunk Railway:				
6% Loan, Vote 478, 1920	\$ 25,000,000 00 55,293,435 18 23,288,747 18 15,000,000 00	6% Demand Notes. 4% Demand Notes.	\$25,479,226 97 56,646,816 12 23,288,747 15 15,000,000 00 15,000,000 00	
Total Grand Trunk	\$ 118,582,182 33			
Grand Trunk Pacific Railway:			***************************************	
6% Loan, Chapter 4, 1915. 6% Loan, Vote 441, 1916. 6% Loan, Vote 444, 1917. 6% Loan, Vote 110, 1918.	\$ 33,048,000 00 6,000,000 00 7,081,783 48 5,038,053 72 7,471,399 98	0       4% Sterling Bonds.         5       Mortgage, June 28, 1916.         2       Mortgate, October 18, 1917.	7,499,952 00	
Receiver's Advances, P.C. 635, March 26, 1919. Interest guaranteed by Govt. of Canada. Interest guaranteed by Provinces of Alberta and Saskatchewan.	45,764,162 38 8,704,662 68 2,898,536 98	Cremation Certificates, coupons destroyed	53,339,162 74 8,698,170 42 2,925,734 88	
Total Grand Trunk Pacific	\$ 116,006,599,08			

SCHEDULE A.2

#### THE CANADIAN NATIONAL RAILWAYS SECURITIES TRUST

#### SUMMARY OF INDEBTEDNESS TRANSFERRED FROM THE GOVERNMENT OF CANADA TO THE SECURITIES TRUST

Loans Outstanding		Notes and Collateral Held		
Canadian National Railway Company: 6% Loan, Vote 139, 1923	\$ 24,550,000.00	6% Canadian Northern Demand Note	\$12,655,019.57 3,313,530.01 1,530,831.96	
5% Loan, Vote 137, 1924	10,000,000.00	5% Canadian Northern Demand Note	1,318,315.86 4,691,173.58 1,530,822.24	
5% Loan, Vote 377, 1925	10,000,000.00	5% Canadian Northern Demand Note	9,496,718.21 1,422,425.17 1,530,802.80	
5% Loan, Vote 372, 1926	10,000,000.00	5% Canadian Northern Demand Note. G.T.P. Receiver's Certificates	9,062,624.30 364,898.78 1,530,880.56	
5% Loan, Vote 336, 1929	2,932,652.91	5% Canadian National Railway Company Demand Notes	2,932,652.91	
5% and 5½% Loans, Chapter 22, 1931	29,910,400.85	5% and 5¼% Canadian National Railway Company Demand Notes	29,910,400.85	
5½% Loans, Chapter 6, 1932	11,210,815.56	5½% Canadian National Railway Company Demand Notes.	11,210,815.56	
Act, 1937	1,666,897.57			
Total Canadian National Railway Company	\$ 96,936,971.75			
Total Loans	\$ 643,860,558.26			

#### THE CANADIAN NATIONAL RAILWAYS SECURITIES TRUST

SECURITIES TRANSFERRED FROM THE GOVERNMENT OF CANADA TO THE SECURITIES TRUST PURSUANT TO THE PROVISIONS OF THE CANADIAN NATIONAL RAILWAYS CAPITAL REVISION ACT, 1952

	A	mount
Description of Issue	Sterling Currency	Dollar Currency
Canadian Northern Alberta Rly. Co. 3½% First Mortgage Debenture Stock, due May 4, 1960. Canadian Northern Ontario Rly. Co. 3½% First Mortgage Debenture Stock, due May 19, 1961. Canadian Northern Rly. Co. 3½% First Mortgage Debenture Stock, due July 20, 1958. Canadian Northern Rly. Co. 3½% First Mortgage Debenture Stock, due July 20, 1958. Grand Trunk Pacific Rly. Co. 3% First Mortgage Sterling Bonds, due Jan. 1, 1962. Grand Trunk Pacific Rly. Co. 4% Sterling Bonds, due Jan. 1, 1962. Grand Trunk Western Rly. Co. 4% First Mortgage Bonds, due July 1, 1950. Grand Trunk Western Rly. Co. 4% First Mortgage Bonds, due July 1, 1950.	6,294,345 359,869 1,754,500 90,900 649,500	\$ 508,666.00

Mr. DRYSDALE: We have not any reports on that.

Mr. McPhillips: Oh yes, we have.

Mr. Gordon: It is a purely formal matter.

The CHAIRMAN: It has been moved by Mr. Broome and seconded by Mr. Fraser that we adopt this report; what is your pleasure, gentlemen?

Carried.

The Chairman: Now, the next item of business is the auditors' report. I will call witnesses from George A. Touche and Company. We have remaining still the auditors' report and items 410, 411 and 419 of the main estimates.

We have Mr. Howard T. Ross and Mr. J. W. Beech with us; they represent

George A. Touche and Company.

# GEORGE A. TOUCHE & CO. CHARTERED ACCOUNTANTS

410 St. Nicholas Street Montreal

February 24, 1959.

THE HONOURABLE, THE MINISTER OF TRANSPORT, OTTAWA, CANADA.

Sir:

As auditors of the Canadian National Railway System for the year 1958, we submit this report to Parliament through you.

## 1. Financial Statements for 1958

Included in the annual report of the System, with the usual financial statements, is a report from us in which we state that we have examined the accounts of the System for the year 1958 and that in our opinion the consolidated balance sheet and income statement are properly drawn up so as to give a true and fair view of the state of the System's affairs for 1958, subject to a reservation with regard to depreciation accruing prior to the adoption of depreciation accounting as explained in Note 1 included with the statements. We add our opinion that the statements are prepared on a basis consistent with that of the preceding year except for the reversal of supplementary depreciation provided in 1957 and the capital losses charged to shareholders' equity as referred to in Note 1 to the financial statements.

In our report on the financial statements we also state that in our opinion proper books of account have been kept by the System and that the transactions coming under our notice have been within the powers of the System.

## 2. Results of Operations for 1958

The financial statements for 1958 indicate a deficit of \$51.6 million which is the highest reported deficit since 1938. As explained in the notes to the financial statements, on the suggestion of the Minister of Finance a different policy was adopted with respect to obsolescence of steam locomotives. This involved the reversal of a special provision of \$7.5 million which had been set up in the previous year; and a special charge of \$7 million to shareholders' equity in respect to the disposal of steam locomotives. If the reported profits for the years 1957 and 1958 had been restated to give effect to this adjustment for comparative purposes, the deficits would have been—1957—\$22.1 million; 1958—\$59.1 million.

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## 3. Analysis of Deficit

The large deficit for 1958 can be attributed to three causes—

- (a) freight ton miles, which reached a peak in 1956, declined in 1957 and again in 1958; and freight provides approximately 80% of the System's revenue,
- (b) periods of rising costs create problems for all industries and particularly for those which cannot raise prices rapidly, and
- (c) fixed charges of the System have mounted rapidly.

The reasons for the decrease in freight volume and for rising costs have frequently been discussed and we have no comments to add as auditors, but it might be useful if we called attention to the problems raised by increasing fixed charges.

## 4. Fixed Charges

It is worth noticing that since 1952, when a capital reorganization went into effect, the fixed charges of the System have increased in the following manner—

Year		Millions
1952		\$25.4
1953		29.4
1954	S	32.5
1955		33.0
1956		31.8
1957		37.0
1958		46.5

It will be observed that during this period, fixed charges have come close to doubling and there was a particularly marked increase in the years 1957 and 1958, fixed charges going up \$5.2 million in 1957 and \$9.5 million in 1958.

The large increase in 1958 was the result of a number of factors, including new borrowings during the year, the refinancing at a higher interest rate of prior year loans, and the full effect in 1958 of borrowings during 1957 which only had a partial effect in that year.

## 5. Summary of Finances 1952-1958

To understand the heavy increase in fixed charges as set out above, it is necessary to review transactions since January 1, 1952—when the Capital Revision Act came into effect. The funds required since that date and the sources from which they were obtained may be summarized as follows—

Funds required	Millions
Additions to property (net)	\$1,063.1
Increased working capital, etc	45.3
	\$1,108.4

Sources of funds

Subscriptions to preferred stock by the Government	\$145.9	
Increase in investment in the Canadian Government Railways	52.9	
Reduction in no par value capital stock	(7.0)	\$ 191.8
Increase in depreciation		197.7
from the Government	\$306.8	7100
from the public	412.1	718.9
		\$1,108.4

It might be explained that while there was a net deficit on operations during the period, this is not shown in the foregoing summary since deficits, in years in which there were deficits, were recovered from the Government, while surpluses were turned over to the Government in the form of preferred dividends.

In the foregoing financial summary, the most striking feature is perhaps the net additions to property of \$1,063.1 million. This reflects the heavy capital expenditures required to catch up on improvements deferred during depression and war years and also to keep up with the important technological developments that occurred in railroading during the period.

## 6. Debt-Equity Position

Of the heavy capital requirements during this period, \$197.7 million was provided through accumulated depreciation and the balance came from borrowings (\$718.9 million) and equity financing (\$191.8 million). The relatively greater reliance on borrowing has the effect of altering the ratio between the debt and equity of the System. This may be clearly seen from the following figures—

			P	ercentage
Balance at	Equity	Borrowed	Total	Equity
January 1, 1952	\$1,613.6	\$615.1	\$2,228.7	72.4
December 31, 1952	1,631.9	712.2	2,344.1	69.6
December 31, 1953	1,652.9	810.6	2,463.5	67.1
December 31, 1954	1,672.2	968.4	2,640.6	63.3
December 31, 1955	1,692.7	966.0	2,658.7	63.7
December 31, 1956	1,717.1	1,026.9	2,744.0	62.6
December 31, 1957	1,740.3	1,219.0	2,959.3	58.8
December 31, 1958	1,805.4	1,334.0	3,139.4	57.5

Funds were obtained to the extent of 79% from borrowings and 21% from equity financing. As a result, the percentage of equity dropped from 72.4% to 57.5% during these years. It is estimated that the equity percentage will be down to 55.5% by the end of this year.

In the figures submitted above, we have eliminated the financing of the investment in Trans-Canada Air Lines as this may, in our opinion, best be considered as a separate matter. We have also treated \$117 million of interest-free debt as part of the equity of the System, as this is logical for our present purpose of studying the relationship of fixed charges to the debt-equity ratio.

## 7. Future Financing

From the figures submitted above, it can be seen that the change in the debt-equity ratio has been occasioned by the fact that the heavy capital expenditure program of the System since 1952 has been financed more by borrowings than by contributions to equity.

Capital expenditures are made with the intention that they will increase earnings and thus cover the interest charges necessary to finance them. However, earnings produced by such expenditures are not ear-marked for the payment of fixed charges. Such earnings enter the general funds of the System and have tended to become adsorbed by increases in operating costs.

In the light of the foregoing analysis, it would appear that there would be merit in keeping the debt-equity relationship in line, as this would be one way of preventing the accumulation of an unreasonable burden in fixed interest charges. It would not be very difficult to work out a formula under which this would be accomplished automatically. One obvious way this could be done would be by providing that when the capital expenditure budget is approved by the Government, it is financed partly by interest-bearing loans and partly by subscriptions to non-cumulative preferred stock—the proportion being worked out each year so as to keep debt and equity at some agreed ratio.

This aspect of the earning ability of the property is however but one factor in a wide complex of questions involving national policy on such matters as freight rates, competition, subsidies, etc., as well as managerial action taken to meet technological and other changes in the railway industry. Consequently our comment can involve no recommendation but expresses a view that the subject of the steadily growing burden of fixed charges will need to be considered when the C.N.R. Capital Revision Act comes up for review on the expiry of the periods referred to in Sections 4 and 6 of the Act.

## 8. Accounting Operations

In the course of our work we have met with the fullest cooperation from all officers and staff of the System. Our contacts are principally with the accounting departments and we think we should report that we have the greatest respect for the work that is being done by them. These are days of rapid changes in accounting methods and we believe that the accounting officers of the System are coping with the tremendous problems of keeping up to date in a most capable manner.

Yours faithfully, George A. Touche & Co.

# GEORGE A. TOUCHE & CO. Chartered Accountants

## 410 St. Nicholas Street Montreal

MONTREAL, TORONTO, LONDON, WINNIPEG, REGINA, SASKATOON, EDMONTON. CALGARY, VANCOUVER, VICTORIA REPRESENTED IN THE UNITED STATES OF AMERICA AND GREAT BRITAIN

February 24, 1959.

THE HONOURABLE, THE MINISTER OF TRANSPORT, OTTAWA, CANADA.

Sir:

As auditors of Canadian National (West Indies) Steamships. Limited for the year 1958, we submit this report to Parliament through you.

## 1. Financial Statement for 1958

Included in the annual report of the Corporation, with the financial statements, is a report from us in which we state that we have examined the accounts of the Corporation for the year 1958 and that in our opinion the statements are properly drawn up so as to give a true and fair view of the state of the Corporation's affairs for 1958. We also report that in our opinion proper books of account have been kept by the Corporation and that the transactions coming under our notice have been within the powers of the Corporation.

#### 2. Investments in Securities

These consist of Government of Canada bonds and similar securities. Based on market quotations at December 3, 1958, the value of these securities was less than their cost by approximately \$287,000 or 9%.

## 3. Inventory of Supplies

The materials and supplies remaining on hand after the sale of the vessels are being held pending disposal at satisfactory terms.

## 4. Proceeds From Sale of Vessels

The fleet of eight vessels was sold in August for a principal sum of \$2,800,000, of which \$560,000 was paid upon the transfer of the ships. The balance is payable in five equal annual instalments of \$448,000, although the purchaser has the right at any time, to liquidate the balance outstanding. Interest accrues on the unpaid principal at the rate of 5% per annum. The Corporation holds an irrevocable letter of credit issued by the purchaser and confirmed by the Bank of America.

## 5. Capital Surplus

The transactions of the Corporation relating to the termination of operations and the sale of the fleet were considered to be of a special nature and have been recorded in a separate account. The net balance of this account amounting to a credit of \$3,500,910 at December 31, 1958, has been shown as part of the shareholders' equity on the balance sheet. The transactions reflected in this balance are detailed in the statement of capital surplus.

## 6. Statement of Expenses

Lay-up expenses, consisting of officers' wages, port and shore expenses, insurance, fuel, provisions, and other supplies, were incurred prior to the date of the sale in order to maintain the vessels on a basis which would permit the resumption of services upon short notice. These expenses were greater than similar costs in 1957 because of the longer period of inactivity of the vessels.

The depreciation provision covers the period up to the date of the sale of the vessels.

Management and general expenses were less than those of the previous year as a result of the gradual elimination of such expenses following the termination of operations.

The deficit for the year amounted to \$1,151,954 of which at December 31, \$774,167 had been recovered from the Government of Canada and the balance of \$377,787 appears as an amount receivable on the balance sheet.

#### 7. War Claims

In 1942 the S.S. "Lady Drake" and S.S. "Lady Hawkins" were sunk by enemy action. Claims were made with the War Claims Commission and ultimately upheld in a total amount of \$499,197. At December 31, 1958, recoveries in the amount of \$98,264 had been received, leaving a balance outstanding of \$400,933. Future payments on these claims will depend on the adequacy of the War Claims Fund. No information is available of how much will ultimately be recovered, and therefore no amount has been set up in the assets of the Corporation.

## 8. General

At December 31, 1958, there remained a few unsettled damage claims resulting from accidents involving the ships and claims respecting contract and the carriage of cargo. In view of the uncertainty of the amounts involved no provision has been made in the Corporation's accounts for the final settlement of these claims.

We express our appreciation of the excellent co-operation and assistance received from officers and employees of the Corporation during our audit.

Yours faithfully,
GEORGE A. TOUCHE & CO.

Mr. Fraser: All I think we need to find out from these gentlemen is whether or not this report is absolutely all right.

Mr. CATHERS: It states so.

Mr. Chevrier: Mr. Chairman, I have one question to ask in connection with fixed charges. There has been a tremendous increase in the fixed charges over the last six years, according to page 4 of the report, and particularly in the last two years. Judging from what Mr. Gordon said, it is almost \$20 million in twenty years. Is there anything you can add to what Mr. Gordon has said in connection with the increases in the fixed charges?

Mr. Howard Ross (George A. Touche & Company): I do not think so, Mr. Chevrier. There is a statement on page 5 in which we tried to summarize the requirements for funds over the last few years—since 1952. I think from that it is pretty obvious that fixed charges have gone up because your capital expenditures have been so heavy during that period and most of them have been financed by additional borrowings.

Mr. CHEVRIER: You have done the accounting for 1958?

Mr. Ross: Yes.

Mr. CHEVRIER: And you will not be doing it for 1959?

Mr. Ross: No, sir.

Mr. CHEVRIER: Who is going to be the accountant for 1959?

Mr. Ross: Mr. James A. de Lalanne.

Mr. Chevrier: I see the minister smiles very graciously. Will his appointment begin as of January 1, 1959?

Mr. HEES: Yes.

Mr. CHEVRIER: What is the name of the firm?

Mr. HEES: The audit is in the name of the individual.

Mr. Chevrier: I would like the name of the firm who will audit the books of the Canadian National Railways.

Mr. HEES: The audit does not have to be done in the name of a firm; it can be done in the name of an individual.

Mr. CHEVRIER: And in this case it is an individual?

Mr. HEES: Yes.

Mr. Chevrier: I have another question in which I am sure the committee would be interested. Is the individual who is auditing the books of the Canadian National Railways for the year 1959 a defeated candidate in one of the Montreal ridings?

Mr. HEES: I would not know.

The CHAIRMAN: We are dealing with this auditors report.

Mr. CHEVRIER: I think we are entitled to know who is going to audit the books next year.

Mr. McPhillips: You can ask that question in the house.

The CHAIRMAN: I do not know that you are free to ask that question here.

Mr. Broome: I wonder if Mr. Chevrier read the editorial in last night's Journal?

Mr. CHEVRIER: No, but I would be glad to see it.

Mr. Drysdale: In connection with item 6, I notice there is some criticism by the auditor in regard to the very heavy capital requirements. In connection with the ratio, I was wondering what he would suggest would be a desirable ratio.

Mr. Ross: This is not particularly criticism; it is an explanation of how the fixed charges have increased. So far as I know, from our experience in inquiring around, there is no particular formula whereby you could say this should be a certain percentage.

Mr. DRYSDALE: Have you the C.P.R. ratio?

Mr. Ross: No.

Mr. DRYSDALE: You have no idea as to what would be a reasonable percentage?

Mr. Ross: The C.P.R. have the problem of retained earnings, which does not apply in the case of the C.N.R.; it makes a difference.

Mr. DRYSDALE: You have no idea as to what would be a desirable percentage equity?

Mr. Ross: I do not think there is any recognized ratio.

Moved by Mr. Martini and seconded by Mr. Fraser that the auditor's report be adopted.

Now, gentlemen, we have items 410, 411 and 419 of the estimates.

#### RAILWAY AND STEAMSHIP SERVICES

410 Prince Edward Island Car Ferry and Terminals	515	\$1,741,000
411 Newfoundland Ferry and Terminals	516	4,738,000
419 Maritime Freight Rates Act—Payment to the Railway Companies		

19 Maritime Freight Rates Act—Payment to the Railway Companies operating in the select territory designated by the Act, of the difference occurring on account of the application of the Act, between the tariff tolls and normal tolls under approved tariffs (estimated and certified to the Minister of Transport by the Canadian National Railway Company and approved by auditors of the said Company respecting the Eastern Lines of the Canadian National Railways and in the case of the Other Railways by the Board of Transport Commissioners for Canada) on all traffic moved during the calendar year 1959.

518 14,100,000

Mr. Chevrier: Would you please tell us what they are?

Mr. HEES: Item 410 is under "railway and steamship services" and concerns the Prince Edward Island car ferry and terminals. It shows a deficit for 1959.

Mr. CHEVRIER: How much of a deficit?

Mr. HEES: It is set out at page 73 of the blue book and the details will be found on page 515.

Mr. CHEVRIER: How much?

Mr. HEES: This year the deficit is \$1,741,000. The year before it was \$1,968,128 and in 1957 it was \$2,008,156.

Mr. McPhillips: On a point of clarification, are these services operated by the Department of Transport?

Mr. HEES: They are operated by the Canadian National Railways for the Department of Transport.

Mr. McPhillips: Is that because it is a condition of confederation?

Mr. HEES: Not the Prince Edward Island car ferry, no; the next item is.

Mr. McPhillips: If it is a straight C.N.R. operation, how does it get into our estimates?

Mr. HEES: Some time back it was decided the C.N.R. should operate it for the department; just how and why, I do not know.

Mr. Chevrier: I believe it was because it was costing the Department of Transport too much money. It was thought the Canadian National Railways could do a better job.

Mr. HEES: I think it could.

The CHAIRMAN: That is the first compliment you have had, Mr. Gordon.

Mr. Gordon: That is why I am speechless.

Mr. Fisher: I wanted to ask if there are any negotiations under way to purchase for the Prince Edward Island service the vacationland ferry which has been used on the Mackinac straits.

Mr. Hees: We have looked into the possibility of using that ferry. However, it would have to be modified, and the docks would have to be modified. It would take the best part of the remaining season to do that and it would not be of any use this year. It would cost a considerable amount of money. But we are looking around to see if we can find another ship which we can loan or buy as an additional standby ferry for this year's operations. As Mr. Gordon said the other day, the C.N.R. are placing additional planking on the decks of the Scotia II, which will make it possible to carry sixty cars more a trip than a year ago. This will help considerably in relieving the pressure.

Mr. Fisher: Is there general recognition by the government and the railway that this service has been a bad one, quite a poor one, and they are making definite attempts to improve it?

Mr. HEES: I do not think we would say it is a bad one. It is a service where there is considerable traffic and we, together with the C.N.R., have tried to make it a good service.

Mr. CHEVRIER: Is not the Abegweit a pretty good car ferry?

Mr. HEES: Yes, it is. The *Prince Edward Island* is too, and also the *Scotia II*. They do a good job. We are trying to improve it. This is typical of the C.N.R. and the Department of Transport.

Mr. McPhillips: Who is here to tell us why this large deficit was incurred?

Mr. Horner (Jasper-Edson): How much traffic was carried on this particular boat?

Mr. Gordon: Which one are you speaking of?

The CHAIRMAN: Item 410, the Prince Edward Island ferry.

Mr. McPhillips: I have not had an answer to my question.

Mr. HEES: You will notice the deficit has been steadily coming down in the last three years.

Mr. Gordon: The deficit represents the difference between the cost of operating the ferry as such and the portion of the revenue which is credited to that operation. So it is obvious that we cannot possibly overtake the gross operating expenses.

Mr. McPhillips: It boils down to lack of traffic.

Mr. HEES: No, I would not say that, because the existing ships are fully occupied. The cost of the ships is too great in relation to the earning capacity of that traffic, and you will always have a deficit. It is the cost of providing services to Prince Edward Island and carries out the general commitment of confederation in that respect.

Mr. Horner (Jasper-Edson): How much traffic is carried?

The CHAIRMAN: It is carrying the full capacity.

Mr. Horner (Jasper-Edson): How many is that?

Mr. Gordon: I can give you the traffic here in terms of the basic particulars. In 1958 there were 23,362 trucks and buses carried and 118,638 automobiles; for freight car traffic the figure is 54,983 and there were 3,954 rail passenger cars.

Mr. DRYSDALE: Do you have the operating revenues and expenses handy?

Mr. Gordon: The operating revenue for 1958 was \$682,857 and the total operating expenses were \$2,650,985.

Mr. Creaghan: Does the C.N.R. pay a fee to the Department of Transport for each and every boxcar or unit of your own equipment?

Mr. Gordon: I do not think that is so. There is no fixed management fee. Incidentally, this is similar to the subsidies and I suppose you will come to them with respect to the provision in regard to Newfoundland. It is considered a continuous land operation. It is intended to put the traffic on Prince Edward Island on the basis of shipper to consumer as though the strait did not exist.

Mr. HORNER (Jasper-Edson): It is in fact a subsidy to Prince Edward Island.

Mr. Gordon: Yes.

Item 410 agreed to.

The CHAIRMAN: Item 411—Newfoundland ferry and terminals, is next.

Mr. Hees: This item deals with the deficit for the Port aux Basques ferry. The deficit for the past year was \$4,738,000 as compared to a deficit in 1958 of \$5,770,651. The deficit in 1957 was \$5,978,398. Again, you will see the deficit has been slowly decreasing.

Mr. DRYSDALE: What was the situation of the ferry before confederation? How was it operated? Was it by the British?

Mr. HEES: This is in terms of confederation, 1949.

Mr. Gordon: The cross-over before confederation was operated by the Newfoundland government; they provided the shipping at that time.

Mr. DRYSDALE: What was the deficit again?

Mr. HEES: For the last year \$4,738,000; the year before it was \$5,770,651, and the year before that \$5,978,398.

Mr. DRYSDALE: You have not the total deficits since confederation?

Mr. HEES: No.

Mr. McPhillips: Is the vessel William Carson owned by the Department of Transport or the C.N.R.?

Mr. HEES: It is owned by the Department of Transport and operated by the C.N.R. for us.

Mr. Broome: I would like to ask a question; it may not be too pertinent, but I think it is. Is the subsidy authorized for Newfoundland and Prince Edward Island because it is a matter of public interest to provide transportation.

Mr. HEES: Yes.

Mr. Broome: Why does that not apply to ferries linking Vancouver and Vancouver island?

Mr. Chevrier: Because there is a commitment in the terms of union with Newfoundland and there is not with British Columbia.

Mr. McPhillips: Oh yes, there was.

Mr. Chevrier: Let us see it. I have been told that quite often but I have never seen it.

The CHAIRMAN: I hope we are not going to open up again the question of confederation.

Mr. HEES: Have you such terms of confederation in British Columbia?

Mr. Broome: There was supposed to be transportation linkages to the rest of Canada and since Vancouver island is part of British Columbia, it should be included in that.

Mr. HEES: I do not know of any such terms.

Mr. FISHER: Your department has no intention of going back on this particular term of union?

Mr. HEES: No, or any other term of union.

Item 411 agreed to.

The CHAIRMAN: Item 419 is next. It concerns the Maritime Freight Rates Act.

Item 419 agreed to.

The Charman: Thank you, gentlemen, for passing the Canadian National Railways annual report and these other reports. Mr. Gordon, I think I can say on behalf of the committee that we appreciate your courtesy and almost tireless effort in giving all these details. I know the committee appreciate very much the services which you and your staff have rendered.

Mr. Fisher: We received a suggestion yesterday from Mr. Gordon and I think we are all thinking very seriously of a reconsideration of the methods and procedures of the committee in so far as this particular item is concerned. I do not think we should rush into it. Mr. Gordon may find that the statement he made yesterday does not set out all the details. I wonder if he would be prepared to send a written statement or memorandum of his suggestions with regard to the matter.

Mr. Gordon: Yes, I would be glad to say a word on this. I will be very happy indeed to make my views perhaps more coherent in a written form. But I would like to emphasize that I am doing so at the request of the committee. I noticed in some of the newspaper reports this morning that, while it was quite accurately reported, it could leave the impression I had become a little belligerent or forthright. I make this suggestion because I take it the Committee itself is interested in trying to arrive at a procedure which is most useful and more helpful in terms of its examination.

The CHAIRMAN: I think your statement came as a result of a question asked by Mr. Fisher. The wrong impression must not go out. Mr. Gordon made it very clear yesterday, and I have thought about it two or three times during the night. It was not a gratis proposal made by Mr. Gordon; he was asked for his views and he gave them. I do not think the wrong impression should go out; that is, that the president is going to set the terms of reference.

Mr. Fisher: As a result of general agreement we asked him if he would do this.

The CHAIRMAN: I think the committee would approve of his putting it in letter form.

Mr. Chevrier: If it were put in a letter form or in the form of a memorandum to you as chairman, then perhaps we could acquire copies of it before the report of the committee is set up. In that way we could consider it, and we may find it advisable to include it as one of the recommendations to parliament. It certainly is a suggestion to which we should give careful consideration. I am sure all of us agree that Mr. Gordon would not have made this suggestion or statement if it had not been at the request of one or other of the members of this committee.

The CHAIRMAN: I think it is a matter we can consider.

Mr. Fisher: Could I ask the chairman if we could postpone consideration of this particular feature of the committe's work until after we get the printed transcript because I, for one, would appreciate the change to go through and block off the extraneous material from what may be of continuing value.

Mr. Chevrier: I think you are bound to make a report on the affairs of the Canadian National Railways almost at once, but it could be an interim report to meet Mr. Fisher's suggestion, and we could consider it as a second or third, or a further report.

The CHAIRMAN: Unless the report came back very quickly, that is the only way we could do it.

Mr. FISHER: I think it is a serious topic and I do not think we should dash at it and throw something into the house.

The Chairman: It is going to be rather difficult to have the usual examination without restricting it, as it were. This is a question to which we would have to give a lot of thought before we proposed to parliament that in future we are going to examine the management of the C.N.R., as suggested. Some of you thought we were restricting it too much anyway. Perhaps the latitude will not be as great. Mr. Fisher shakes his head; he does not want it too restricted.

Mr. Fisher: I want to see some restrictions. I think the objections were to all these shouts of "carried—carried".

The Chairman: I would like to see some restriction so we could get some of these items carried more quickly than we do, and not have so many questions that do not relate. That is the type of restriction I would like to see. I would like to see the committee examine in a businesslike way and the C.N.R. examined as a business company who has to meet competition with the C.P.R. As I said yesterday I think it is a difficult thing for one company to be in competition with another company and be "blasted" across the country in different ways, and examined in a way in which the other competitive company does not have to be subjected. I think it should be conducted in a more businesslike way.

If Mr. Gordon sends his brief, as was suggested, I would be glad to cooperate in every way, and we will deal with it. We may not necessarily accept all of it, but I feel with his broad experience, not only as president of the C.N.R. but as a businessman, that we should give his suggestions very serious consideration. I think we can come up with something that will be new, effective and serve the purpose which our committee is intended to serve. I think it is very difficult when the committee carries on like it has been, enlarging on a particular point and going into other phases of operation. Perhaps we can improve it, and maybe we cannot; but we will try.

Mr. Chevrier: I do not think we should conclude, Mr. Chairman, without reiterating your views and suggestions to the president of a moment ago, of how much we appreciate the manner in which he has come forward with the evidence, and the work he and his associates have done in order to give this information to the committee.

The CHAIRMAN: Yes. I think, Mr. Gordon, that you can accept that from all the members of the committee.

Mr. Gordon: Thank you very much, gentlemen. I would like to make one comment at this time in connection with your report. It is important that it be advanced in such a way that the Financing and Guarantee Act legislation is not delayed. The minister knows how important it is for that to get through now. I would hope you would be able to get an interim report that would allow the legislation to go forward because a delay would be rather serious.

Mr. Chevrier: It was my suggestion a while ago that we do that at once and consider Mr. Fisher's suggestion at a later date.

The CHAIRMAN: What do you consider "at once", the beginning of the week?

Mr. Chevrier: When we have completed our work with the C.N.R. and the T.C.A.

The CHAIRMAN: As soon as we can.

Mr. CHEVRIER: Yes.

The CHAIRMAN: Well, if you would expedite the T.C.A. a little more rapidly than this one, we may be able to oblige.

Mr. SMITH (Simcoe North): Mr. Chevrier could assist by bringing it on right now.

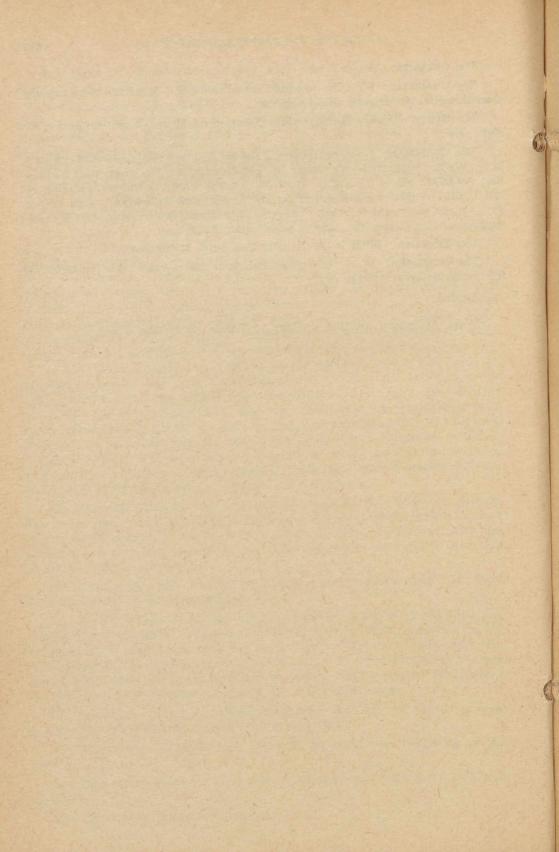
The Chairman: Now, gentlemen, I see Mr. Gordon McGregor and his staff here. We had suggested—we were a little optimistic, Mr. McGregor, last night—that we might get at the T.C.A. at 10:30. That is what we had been aiming at but I think maybe we had better let it go now until following orders of the day, unless you want to start. There is only about fifteen minutes. We are supposed to be at the front of the building at 11:30.

Mr. CHEVRIER: What is the hour of departure at the latest?

The Chairman: 11:30. Is it your wish then that we start this immediately following the orders of the day?

Agreed.

Note: Afternoon meeting devoted to T.C.A. See Issue No. 3.



### HOUSE OF COMMONS

Second Session—Twenty-fourth Parliament

1959

## SESSIONAL COMMITTEE

ON

# RAILWAYS, AIR LINES AND SHIPPING

Owned and Controlled by the Government

Chairman: HONOURABLE W. EARL ROWE

## MINUTES OF PROCEEDINGS AND EVIDENCE

No. 3

including

SECOND REPORT TO THE HOUSE

THURSDAY, MAY 7, 1959 (afternoon)

TRANS-CANADA AIR LINES
Annual Report for 1958—Auditor's Report to Parliament
for 1958—Capital Budget for 1959

#### WITNESSES:

Mr. G. R. McGregor, President, Trans-Canada Air Lines; assisted by Messrs. H. W. Seagrim, Vice President; W. S. Harvey, Comptroller; R. C. MacInnes, Director, Public Relations; S. W. Sadler, Assistant Comptroller; and Leo Palmer, Public Relations Manager, (Ottawa)

(Proceedings relating to the Canadian National Railways appear in Issues Nos. 1 and 2)

## SESSIONAL COMMITTEE

on

## RAILWAYS, AIR LINES AND SHIPPING

Owned and controlled by the Government Chairman: Hon. W. Earl Rowe

Vice-Chairman: Yvon R. Tassé and Messrs.

Badanai Drysdale McWilliam
Bourbonnais Fisher Mitchell

Brassard (Lapointe) Fraser Monteith (Verdun)

Broome Granger Pascoe

Chevrier Horner (Jasper-Edson) Robinson

Chevrier Kennedy Smallwood

Chown Martini Smith (Calgary South)
Creaghan McPhillips Smith (Simcoe North)

J. E. O'Connor, Acting Clerk of the Committee.

## SECOND REPORT TO THE HOUSE

TUESDAY, May 12, 1959.

The Sessional Committee on Railways, Air Lines and Shipping owned and controlled by the Government has the honour to present its

#### SECOND REPORT

In accordance with the Orders of Reference of Wednesday, April 29, 1959, your committee has considered Items 410, 411 and 419 as listed in the Main Estimates for the year ending March 31, 1960, as follows:

410—Prince Edward Island Car Ferry and Terminals	\$1,741,000
411—Newfoundland Ferry and Terminals	4,738,000
419—Maritime Freight Rates Act	14,100,000
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Your Committee has approved the said Estimates.

Your Committee has also considered the Capital Budget and the Estimated Income Account for the year 1959 of the Canadian National Railways as well as the Capital Budget and the Property and Equipment Budget for the year 1959 of Trans-Canada Air Lines.

Your Committee approves the said Budgets.

A copy of the Minutes of Proceedings and Evidence is appended.

Respectfully submitted,

W. EARL ROWE, Chairman.

(Presented this day by Mr. Tassé, Vice-Chairman)

#### ORDERS OF REFERENCE

WEDNESDAY, April 29, 1959.

Ordered,—That a Sessional Committee on Railways, Air Lines and Shipping owned and controlled by the Government, be appointed to consider the accounts, estimates and bills relating to the Canadian National Railways, the Canadian National (West Indies) Steamships and Trans-Canada Air Lines, saving always the powers of the Committee of Supply in relation to the voting of public moneys; and that the said Committee be empowered to send for persons, papers and records, and to report from time to time; and that, notwithstanding Standing Order 67 in relation to the limitation of the number of members, the said Committee shall consist of 26 members.

## WEDNESDAY, April 29, 1959.

Ordered.—That the Sessional Committee on Railways, Air Lines and Shipping consist of Messrs. Badanai, Bourbonnais, Brassard (Lapointe), Broome, Carter, Chevrier, Chown, Creaghan, Drysdale, Fisher, Fraser, Granger, Grills, Horner (Jasper-Edson), Kennedy, McPhillips, McWilliam, Martini, Mitchell, Monteith (Verdun), Pascoe, Robinson, Rowe, Smallwood, Smith (Simcoe North), and Tassé; and that the Annual Reports for 1958 of the Canadian National Railways, Canadian National (West Indies) Steamships Limited, Canadian National Railways Securities Trust, Auditors' Report to Parliament in respect of the Canadian National Railways and Canadian National (West Indies) Steamships Limited, tabled on April 14; the Annual Report of Trans-Canada Air Lines for 1958, the Auditors' Report to Parliament on Trans-Canada Air Lines for 1958, tabled on April 10; and the budgets for 1959 of the Canadian National Railways, Canadian National (West Indies) Steamships Limited, and Trans-Canada Air Lines, tabled on April 20, be referred to the Sessional Committee on Railways, Air Lines and Shipping; and that items numbered 410 Prince Edward Island Car Ferry and Terminals; 411 Newfoundland Ferry and Terminals; and 419 Maritime Freight Rates Act, as listed in the Main Estimates of 1959-60, be withdrawn from the Committee of Supply and referred to the said Committee, saving always the powers of the Committee of Supply in relation to the voting of public moneys.

# Monday, May 4, 1959.

Ordered,—That the quorum of the Sessional Committee on Railways, Air Lines and Shipping be set at 10 members; that the said Committee be empowered to sit while the House is sitting; that the said Committee be authorized to print, from day to day, 1000 copies in English and 250 copies in French of its Minutes of Proceedings and Evidence, and that Standing Order 66 be suspended in relation thereto.

Attest.

Léon J. RAYMOND, Clerk of the House.

## MINUTES OF PROCEEDINGS

#### AFTERNOON MEETING

(8)

The Committee met at 3.30 p.m. this day. The Chairman, the Honourable Earl Rowe, presided.

Members present: Messrs. Broome, Carter, Chevrier, Creaghan, Fisher, Fraser, Granger, Horner (Jasper-Edson), Martini, McPhillips, Mitchell, Pascoe, Rowe, Smith, (Calgary South), Smith (Simcoe North) and Tassé—(16).

In attendance: Mr. G. R. McGregor, President, Trans-Canada Air Lines, assisted by Messrs. H. W. Seagrim, Vice-President, Operations; Mr. W. S. Harvey, Comptroller; R. C. MacInnes, Director of Public Relations; S. W. Sadler, Assistant Comptroller and Leo Palmer, Public Relations Manager, Ottawa.

The Chairman introduced Mr. McGregor and members of his staff, and called for consideration the Annual Report of the Trans-Canada Air Lines for 1958.

Following discussion and the questioning of Mr. McGregor, the Report was adopted on the motion of Mr. Broome, seconded by Mr. Pascoe.

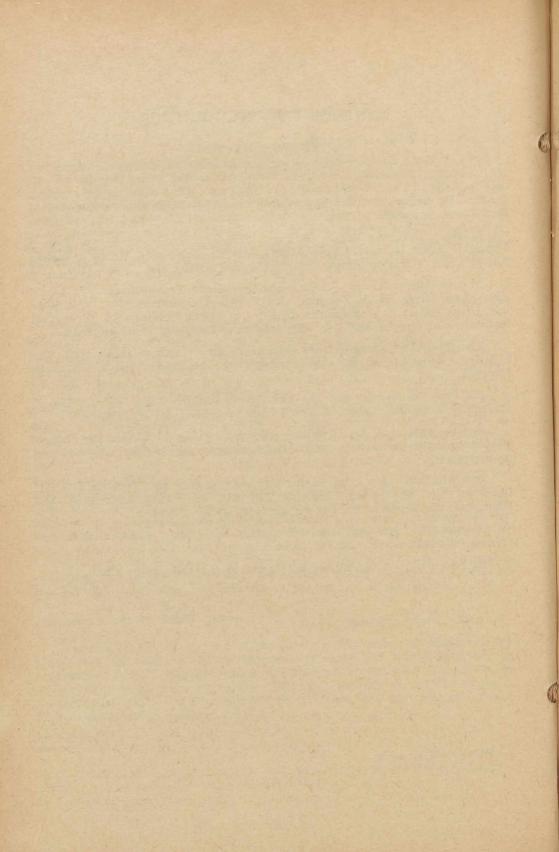
On the motion of Mr. Drysdale, seconded by Mr. Creaghan, Resolved,—That information concerning passenger boarding be supplied only to Members requesting it.

The Auditors' Report to Parliament with respect to Trans-Canada Air Lines for the year ended December 31, 1958 was called, considered, and adopted on the motion of Mr. Chown, seconded by Mr. Chevrier.

On motion of Mr. Drysdale, seconded by Mr. Chown, the Capital Budget of Trans-Canada Air Lines, 1959 was adopted.

At 5.15 p.m. the Committee adjourned to the call of the Chair.

J. E. O'Connor, Acting Clerk of the Committee.



#### **EVIDENCE**

THURSDAY, May 7, 1959.

The CHAIRMAN: Gentlemen, I see a quorum. We have with us, on my immediate right, the president of Trans-Canada Air Lines, Mr. Gordon R. McGregor; and in the following order Mr. H. W. Seagrim, Vice-President, Operations; Mr. W. S. Harvey, Comptroller; Mr. R. C. MacInnes, Director of Public Relations, and Mr. S. W. Sadler, Assistant Comptroller. You have before you the Annual Report of T.C.A. for 1958.

Mr. Carter: Mr. Chairman, I suggest we take that report as read. I think we have all had a chance to read it. We could take the report as read, and save time.

The CHAIRMAN: Are you moving its adoption?

Mr. McPhillips: No.

Mr. Carter: I was suggesting that we take the report as read, and I would ask that it be entered in the minutes as having been read, instead of taking the president's time in reading it.

The CHAIRMAN: That is all right. The Honourable Mr. Chevrier, the other day—in the other matter—suggested another way. It was the committee's idea that we take the Railways report as read. We might proceed faster if we take it as read.

Mr. CHEVRIER: I think there is a distinction between the two. While I think that applied to C.N.R., I do not think it applies to T.C.A., and I would be willing to go along with Mr. Carter's suggestion. Perhaps we could just direct questions to Mr. McGregor.

The CHAIRMAN: It is a very good report, and I do not think there should be very many questions. We could probably adopt it just as quickly as we could read it.

Mr. Broome: That means, Mr. Chairman, we can ask general questions on the report?

The CHAIRMAN: Oh, yes. In fact, it puts it more general than the other way.

I would like, if we could, to keep it in some order. Mr. McGregor is here to answer questions. You will see on the first page the revenues and income.

To the Honourable,

The Minister of Transport, Ottawa.

Sir:

The Board of Directors submit the Annual Report of the Trans-Canada Air Lines system for the calendar year 1958.

#### FINANCIAL

Operations in 1958 resulted in a net income of \$547,429.

Total revenues rose by 15% to \$120,554,769. This rate of growth is typical of recent years. Traffic growth started slowly in 1958 and recovered momentum as the year progressed.

Passenger revenues represented 84% of the total and increased by 17% over 1957. The average rate per passenger mile which the airline received for passenger transportation was similar to that of 1957 when computed on

the same mileage basis. Significant fare reductions were offered on the North American Tourist and North Atlantic Economy services, offset by increases in the more expensive North Atlantic classes of service and in transborder fares, the latter occasioned by a rise in United States airlines' tariffs.

# ANNUAL REPORT Montreal, February 18, 1959

The passenger load factor declined from 70.7% to 69.3%. A reduction of this order has a powerful downward influence on net income but was part of the planned service improvement announced three years ago and implicit in the 1958 operating budget.

Mail revenues advanced only slightly to \$9,893,622. The effect on revenue of a 5% increase in volume was diluted by the declining return per ton mile which is a condition of the present TCA air mail contract in Canada. Revenues from air express and air freight approximated the 1957 levels.

Operating expenses totalled \$118,040,783, an increase of 14% over 1957.

The increased proportion of modern aircraft in the fleet contributed to lower fuel and direct maintenance costs relative to the ton miles produced. On the other hand, the price of modernization was paid in higher depreciation charges and in interest on borrowed capital.

Because of the growth in the airline's activity, the average number of employees increased by 5.7%, while the average annual wage rose 7%. As a result, wages and salaries increased 13% to a total of \$50,524,435 in 1958, and this was accompanied by rising employee benefits. Salaries and wages accounted for 43% of the total operating expenses.

Capital expenditures during the year amounted to \$33,900,000, of which \$31,300,000 represented payments associated with aircraft and spare parts.

## SERVICE AND TRAFFIC GROWTH

TCA increased its passenger carrying capacity by 20% in 1958 and provided over two billion available seat miles of transportation. This planned extension of the airline's activity was accomplished by the introduction of additional aircraft, by route innovations, and by many increases in flight frequencies. The enlarged capacity was more than sufficient to accommodate the accurately forecast growth of 17% in passenger traffic.

During the months of greatest public requirement TCA operated eleven daily trans-continental flights in each direction, constituting approximately 650 round trip seats. In accordance with the Company's long-range plans, a third Super Constellation transcontinental flight was introduced, incorporating for the first time, nonstop service between Edmonton and Toronto. Other new direct services were begun between Calgary and Saskatoon, Toronto and Moncton, and Montreal and Halifax.

TCA, the pioneer user of propeller turbine aircraft in North America, extended Viscount service to twelve more Canadian communities: Sault Ste. Marie, Sudbury, North Bay, Timmins, Earlton, Rouyn-Noranda, Val d'Or, Sydney, Stephenville, St. John's and Gander. Operations to Kapuskasing were discontinued due to the inability of the airport at that point to accommodate the new and larger aircraft. A substitute service was, however provided by a local carrier.

When, in July, surface transport was temporarily suspended between Vancouver Island and the Mainland, TCA organized an emergency air lift. A total of 350 flights were operated during one five-day period for the carriage of 11,500 passengers.

The Company broadened its international route pattern to include Belgium, Switzerland, and the island of Antigua in the West Indies. Nonstop flights were begun between Montreal and Paris, directly linking the two largest

French speaking cities of the world. Of particular interest to Western Canadians was a new and shorter trans-Atlantic operation between Vancouver and London, with an enroute stop at Winnipeg.

Fifteen weekly flights in each direction, aggregating 1,000 round trip seats, were scheduled across the Atlantic during the period of peak summer traffic.

On January 1st, and in spite of the general rise in the price of goods and services, TCA lowered its domestic Tourist class fares by up to 20%. This action, made possible by the economies associated with the greater traffic volume, came at a time when major airlines in the United States had been granted an interim  $6\frac{1}{2}\%$  fare increase and were seeking more. The average level of TCA fares is now approximately the same as that applying in the United States, even though the cost of airline operations in Canada is substantially higher. In 1958 TCA also extended the Pay Later Plan to its domestic services.

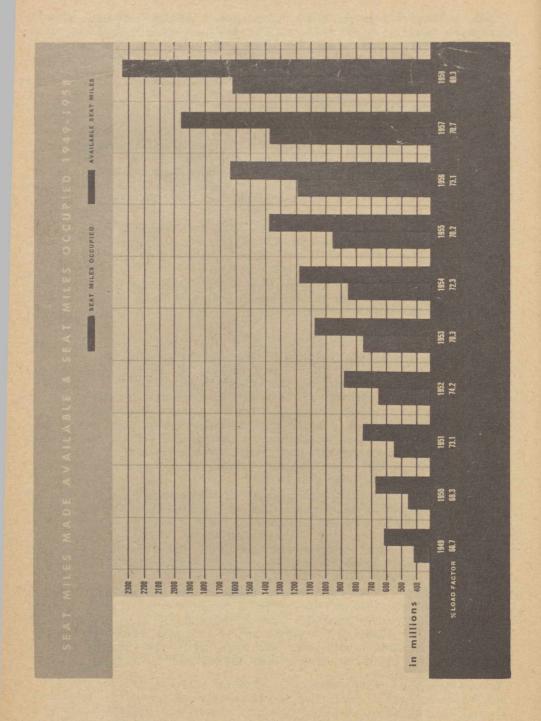
In concert with other international carriers, the Company introduced an Economy class fare for overseas travel. So popular did this low cost service prove, that TCA withdrew all Tourist class seating from its Atlantic aircraft and expanded its Economy class accommodation.

Throughout the year, an aggressive sales effort supported the Company's operations. In 1958 TCA was acknowledged by United States judges the best transportation advertiser in North America, winning in competition with 200 other companies.

A large capacity for the air carriage of freight and express was made available to shippers. TCA operated a scheduled transcontinental air cargo service with North Star freighters, each capable of carrying nine tons of commodities and next-day delivery was offered to points within a 1,500-mile radius and second-day delivery to points beyond. Unfortunately, only a small proportion of the capacity was utilized within Canada, due principally to the comparative scarcity of West to East commodity traffic. Every effort was made, however, to combat this situation by promotional activity and by the introduction of special commodity rates. While the directional traffic imbalance remained severe in 1958, there was some indication of improvement. Trans-Atlantic air cargo traffic was again heavy.

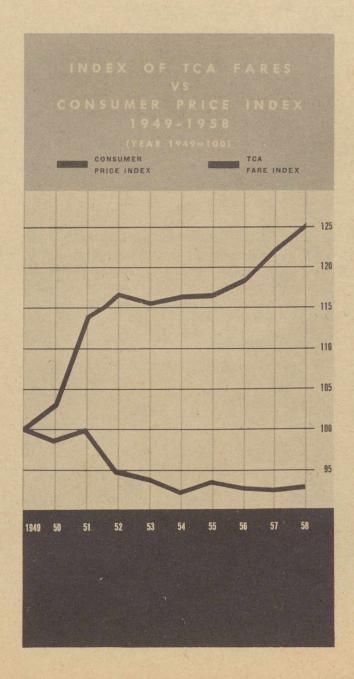
TCA carried First Class mail throughout its domestic routes wherever air transport offered faster delivery. Close co-operation between the airline and the Post Office Department continued to assure Canadians of one of the world's most advanced mail transportation systems. While aggregate mail revenue rose, there was a further decrease, under the Company's contract, in the unit payment received for the transportation provided. This steady trend of past years is illustrated on page 12.

By the close of 1958, TCA routes, domestic and international, totalled 31,544 unduplicated miles and service being provided within Canada and to the United States, the British Isles, France, Belgium, Germany, Switzerland, Bermuda, and the islands of the Caribbean. As a national carrier the airline operated to communities both small and large. Of the 38 Canadian centres served, 25 had a population of less than 100,000 and 11 of these had less than 25,000 population.



## EQUIPMENT AND FACILITIES

Another fifteen propeller turbine Viscounts and an additional Super Constellation were put into service in 1958, while nine more DC-3s were retired. At year end, the airline's fleet in service, consisting of 46 Viscounts, 12 Super Constellations, 21 North Stars and 9 DC-3s, was almost entirely four engined and largely turbine powered. Twelve surplus DC-3s were sold, nine of them to a United States operator.



One Viscount was destroyed on the ramp at New York in November when it was struck by an aircraft belonging to another carrier. There were no injuries to passengers.

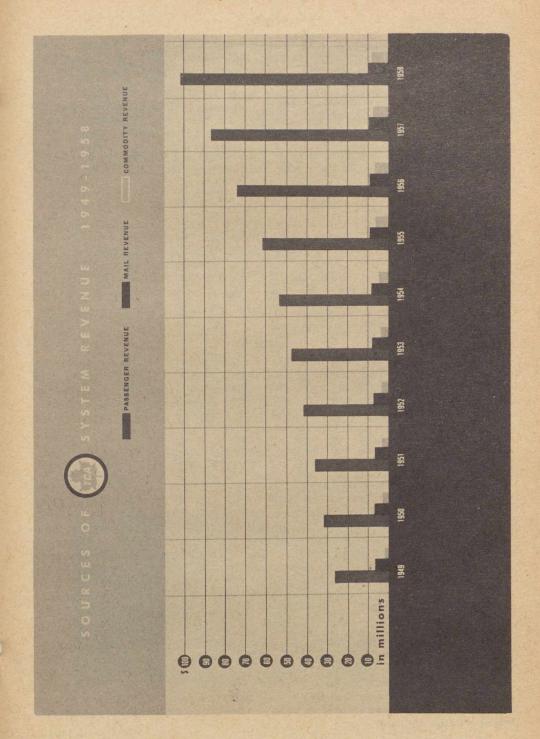
The installation of weather radar neared completion on the Company's Super Constellations and was more than half finished on the Viscounts at year end. This equipment, by enabling pilots to avoid weather disturbances, assures passengers of smoother, more comfortable flight.

The Company's insistence upon the highest standards of aircraft engineering, maintenance and overhaul was reflected in another year of efficient operation. Of the more than 48,800,000 aircraft miles scheduled, over 97% were operated.

TCA offices, shops and hangars were well staffed, equipped and maintained. Where required by the greater traffic volume and increased scale of operations, facilities were enlarged.

In the latter half of the year work progressed rapidly on the Company's new \$20,000,000 maintenance and overhaul base at Dorval. Designed specifically for the care of the large turbine powered aircraft, this facility, incorporating hangars, shops and stores area, will be the first of its kind in commercial aviation.

The Department of Transport's extensive airport and airway development program contributed to the general improvement of service to the public. Of particular significance were the provision and planning of new airport terminal buildings, runway construction and the installation of advance navigational aids. As in the past, TCA and the Department co-operated closely to the advantage of air transportation.



#### PERSONNEL

The airline's staff numbered 10,043 at the end of 1958. To a greater extent than is usual in most industries, these represented skilled specialists and technicians, the great majority with years of air transportation experience.

TCA believes that its working force, in areas of experience and training, is at least the equal of any group in the industry. It is indicative that an increase of 5.7% over 1957 in the average number of employees was accompanied by a rise of 14% in ton miles of available transportation provided.

New staff were carefully selected and Company-wide training programs had, as their objective, efficient and intelligent performance in all airline departments.

TCA continued to enjoy healthy industrial relations with its employees.

It was with the most profound regret that the airline accepted the resignation from its Board of Directors of the Honourable H. J. Symington, C.M.G., Q.C.. Associated with TCA since its inception, Mr. Symington has been a member of the Board for the past twenty-one years and was President of TCA from 1941 to 1947. No one has contributed more to the organization and development of the Company that will always bear the stamp of his wisdom and personality.

In December, Mr. E. W. Bickle was elected to the Board of Directors.

#### PLANNING

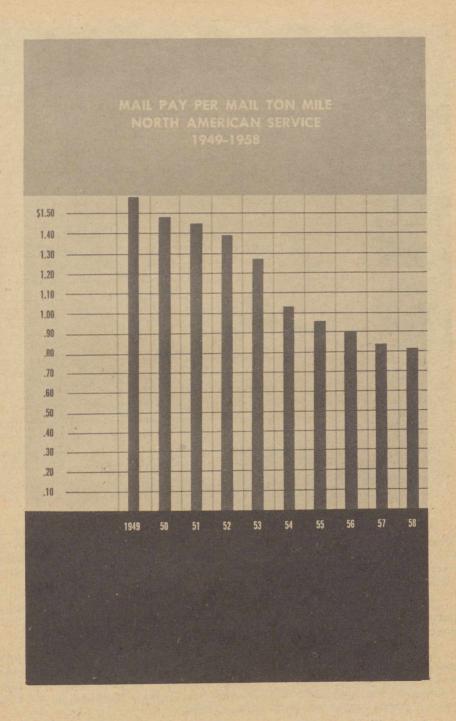
The Company anticipates in 1959 a further growth of the popularity of air transportation and will increase its capacity to meet this requirement. As in the past, there will be a continuation of the airline's policy of upgrading flight frequencies and equipment on many of its domestic routes. Internationally TCA will begin flights to Vienna on May 1 and the airline is prepared for other overseas route extensions of value to Canada.

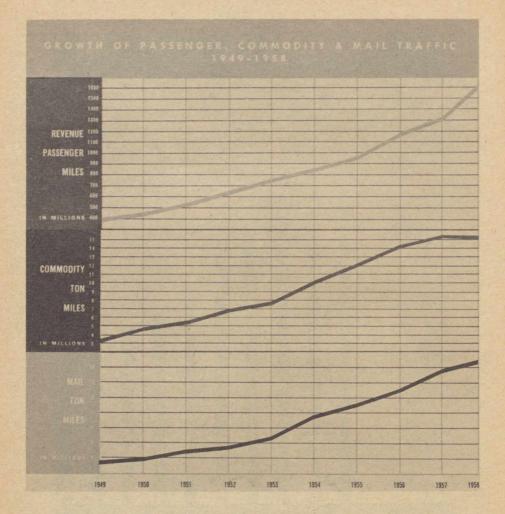
Four more Viscounts and another Super Constellation will be delivered, considerably increasing the airline's transportation capacity.

From a board viewpoint, 1959 will be a period of transition and of intensive preparation for the arrival of the large jet aircraft to enter service in 1960. Delivery of the first of the Company's 550 m.p.h. Douglas DC-8s is expected late in the current year. With accommodation for up to 127 passengers, they will cut flying times on the transcontinental and trans-Atlantic services by almost half. Their size, speed and nature of propulsion require major revisions to established airline techniques. The potential of the big jets for public service and for earning ability is immense but so are the problems associated with their introduction and economic operation. The entire airline organization will, in 1959, be completing a seven-year preparation for this major technological change.

Also within sight are the Vickers Vanguards, 420 m.p.h. propeller turbine aircraft to be delivered in 1960 and to enter Company service in 1961. Seating approximately 100 passengers, they will operate on TCA's high density inter-city and Southern routes. Twenty Vanguards are on order and these, combined with the long range DC-8s and the short range Viscounts, will give TCA an all four engined, turbine powered fleet, probably the first in the air transportation industry.

Production of both the DC-8 and Vanguard was well advanced in 1958 with the former undergoing exhaustive and highly satisfactory flight tests. The Vanguard has since successfully completed its maiden flight.





At the end of 1954, immediately prior to the commencement of the Company's turbine conversion program, the capital cost of the TCA fleet was \$42,000,000. Today, with more than one half of the fleet consisting of turbine aircraft, it is \$102,000,000 and by 1961, with the turbine program completed, it will be \$190,000,000, on the basis of orders already placed.

Work will soon begin at Vancouver on new maintenance and hangar quarters valued at \$5,000,000. These too have been specifically designed for the servicing of turbine powered aircraft.

Final design and testing of an electronic reservations system is nearing completion, but manufacture and installation will not be finished for another two years. There is every expectation that it will fully meet the public requirement for immediate and accurate reservations handling in an era of growing airline traffic and swift turbine flight.

TCA's planning for the new dimensions of air transportation, implicit in the advanced types of aircraft now nearing delivery, is of several years duration. The realities of Canadian distances, population distribution, climate and economic life have, from the first, governed the Company's decisions. TCA believes that in a time of revolutionary change in civil aviation, it will be able to offer a standard of domestic and international flight comparable with any in the world.

TCA's work in 1958 and its expectations for the future are both reflections of the skill and dedication of its staff. The Board of Directors take this opportunity to express their appreciation to the Company's personnel at home and abroad.

For the Directors,

G. R. McGREGOR,

President.

ASSETS		LIABILITIES	
Current Assets		Current Liabilities	
Cash	\$ 1,883,658	Accounts payable Traffic balances payable to other air lines Air travel plan deposits Salaries and wages Interest payable	\$ 6,882,097 3,188,267 1,647,725 3,233,007 1,328,210
Air travel plan	9,688,930 12,422,811 359,717	Loans and Debentures—Canadian National Railways Notes payable	\$ 18,277,288 83,100,000
	\$ 24,355,116	Insurance Reserve	6,000,000
Insurance Fund	6,000,000	Capital Stock  Common stock —authorized 250,000 shares par value \$100 per share —issued and fully paid,	5 000 000
Capital Assets Property and equipment—at cost\$120,905,680 Less: Accumulated depreciation 49,869,606  \$ 71,036,074 Progress payment on purchase of		50,000 shares	5,000,000
equipment	\$88,711,286 \$119.066,402	Appropriated for Insurance Reserve 329,423	6,689,114

This is the balance sheet referred to in our report to the Minister of Transport, dated February 13, 1959

> George A. Touche & Co. Chartered Accountants Auditors.

W. S. HARVEY, Comptroller.

#### STATEMENT OF INCOME

Operating Revenues	1958	1957
Passenger	\$101,553,258	\$ 86,523,981
Mail	9,893,622	9,662,585
Air Express and Freight	6,536,017	6,392,156
Excess Baggage	977,494	893,968
Charter	490,594	280,155
Incidental Services—Net	1,103,784	1,242,862
Total	\$120,554,769	\$104,995,707
Operating Expenses		
Flying Operations	\$ 26,143,144	\$ 23,837,126
Maintenance	30,500,636	28,721,065
Passenger Service	7,982,693	6,452,870
Aircraft and Traffic Servicing	22,438,282	19,090,650
Sales and Promotion	16,887,670	15,036,818
General and Administrative	4,177,309	3,541,824
Total	\$108,129,734	\$ 96,680,353
Income from Operations	\$ 12,425,035	\$ 8,315,354
Provision for Depreciation	9,911,049	6,819,160
	\$ 2,513,986	\$ 1,496,194
Non-Operating Income—Net	529,029	599,299
Income Before Interest Expense	\$ 3,043,015	\$ 2,095,493
Interest on Capital Invested	2,495,586	1,690,819
Net Income	\$ 547,429	\$ 404,674

NOTE:—Consistent with the provisions of the Income Tax Act, the Airline intends to claim capital cost allowance (depreciation) sufficient to offset the taxable income.

#### AUDITORS' REPORT

To The Honourable The Minister of Transport, Ottawa, Canada.

We have examined the books and accounts of Trans-Canada Air Lines for the year ended December 31st, 1958. Our examination included a general review of the accounting procedures and such tests of the accounting records and other supporting evidence as we considered necessary in the circumstances.

In our opinion the accompanying balance sheet and related statement of income are properly drawn up so as to give a true and fair view of the state of the Corporation's affairs at December 31st, 1958, and of the results of its operations for the year then ended, according to the best of our information and the explanations given to us, and as shown by the books of the Corporation. In our opinion the statements are prepared on a basis consistent with that of the preceding year.

We further report that in our opinion proper books of account have been kept by the Corporation, and the transactions of the Corporation that have come to our notice have been within the powers of the Corporation.

We are also submitting a supplementary explanatory report.

George A. Touche & Co.
Chartered Accountants.

Mr. Chevrier: May I ask a question here that arises under the heading of "Financial". I think the committee will be happy to learn that there is another small surplus in T.C.A. Is there anything the president can suggest to the committee that would increase the surplus, either through domestic operations or overseas operations?

Mr. G. R. McGregor (President, Trans-Canada Air Lines): Mr. Chevrier, I think the basic function of T.C.A., as I understand it, is not necessarily to have large profits. We have always operated under the policy that any threat of large profits, after paying the required return on the capital invested in

the enterprise, would take the form of fare reductions.

This policy was implemented again on January 1st, 1958, when the tourist fares were reduced, by about 20 per cent on an average, and it was our hope that we would be able to put in another general fare reduction on January 1, 1960. The effect of the dilution of the airlines' revenues with respect to the trans-continental services will, I think, make that impossible. But that has been the policy throughout the company's corporate life, and I think it is a proper one and should be followed.

I do not see why the airline should strive to make profits as profits; I think it should strive to keep its expenses at the lowest possible practical

level and relate the fares to that level of expense.

Mr. Chevrier: What effect, if any, do you think the decision of the Air Transport Board, authorizing this once-weekly service of C.P.A. from Montreal to Vancouver, will have on the financial position of T.C.A.?

Mr. McGregor: May I correct that, Mr. Chevrier. It is not once-weekly; it is once-daily, both ways.

Mr. CHEVRIER: I am sorry; once-daily.

Mr. McGregor: I have forecast the effect on T.C.A., with respect to the period May 4 to December 31, 1958, as being a diversion of T.C.A. revenue in the amount of \$3,762,000. That, with respect to a full year of operation,

would go up to \$5,150,000.

Perhaps I could answer your question a little more fully, Mr. Chevrier. These figures, of course, are very substantial and they make the obvious difference between a net surplus and a deficit. If Mr. Chevrier would like, either now or later, I could take him through the calculations, which are based on the seat miles which are scheduled—a quite low percentage of occupancy of those seat miles—and the application of the known fare.

So the only variable that we may consider to be in these estimates is

the percentage of occupancy, which we have forecast.

Mr. CHEVRIER: Is there no way of you recouping yourself for this loss in some other extension of services?

Mr. McGregor: We would hope so, but there is very little that can be thought of, with respect to the domestic operation, that is a sound economic proposition, or I think it would have been done in the past.

We would expect that the gradual expansion of international operations would lead us back into what we would hope would be a surplus position.

Mr. Chevrier: I want to ask you about that again, but I think I should allow somebody else to ask questions now.

Mr. Broome: Your report shows that between 1957 and 1958 there was a growth of 35 per cent in net income and a growth of 15 per cent in revenues. Are you not ignoring entirely the normal growth aspect of this matter when you make that reply to Mr. Chevrier?

Mr. McGregor: Not at all. The normal growth that has taken place—which has been an average of 15 to 17 per cent in past years—tends to offset the steady increase in the cost of labour and materials, which all go into the cost of the product.

Mr. Broome: On that same question of cost, I did notice in your report the statement that the average level of T.C.A. fares is now approximately the same as that in the United States, even though the cost of airline operation in Canada is substantially higher. In what areas are your costs higher than in the United States? I believe that wages in Canada are lower, but your landing fees are higher. Is that statement substantially correct? I doubt it.

Mr. McGregor: Yes, it is entirely correct.

Mr. BROOME: Are there any figures on it?

Mr. McGregor: Yes, there are complete figures; but probably the best example—and this is one of our main items of cost—is in connection with fuel. Fuel in Canada costs us an average of about 40 per cent more than it costs in the States. We buy fuel in the United States, of course, at the points where we land, and I have a very definite record of the difference that exists. It was calculated a year or so ago that if we could buy our fuel in Canada at the same price we pay for it in New York, the difference in operating costs to the air-line would be in the order of \$2 million.

Mr. Broome: Does that apply to the new type fuels used in your turbine aircraft?

Mr. McGregor: Not to the same extent as the high octane gasolines.

Mr. Broome: The difference is small on that. Therefore, that cost differential is closing in more, bringing a difference?

Mr. McGregor: Turbine fuel is about 10 per cent higher in Canada.

The CHAIRMAN: Any other questions?

Mr. Fraser: Did Mr. McGregor say that was \$3 million gross or \$3 million net?

Mr. McGregor: I said diversion of gross revenue—at least I said diversion of revenue and I meant gross revenue.

Mr. Fraser: Then that would be offset to some extent by maintenance?

Mr. McGregor: No, I am afraid not, Mr. Fraser, because it was not possible at the time the decision was made, at least with respect to 1959, to make any reasonable reduction in the operations of T.C.A. in the light of this licensed C.P.A. flight. Furthermore, it was not our understanding that it was the intention that because this flight was granted—and you will remember on the basis of the ruling primarily to connect the Canadian Pacific Airlines' international overseas operations—that T.C.A. should end up by dropping a flight in response to the C.P.A. flight.

Mr. Broome: Well, on that same point I have heard certain criticisms in the west that the minute C.P.A. put on that flight as a sort of accommodation, the T.C.A. immediately, being smart operators, put a competing tourist service on, and there was not that type of tourist flight available.

Mr. McGregor: It have heard the same comment. It is not correct. As I explained at the C.P.A. hearing, the T.C.A. operating plan with respect to 1959 was finalized in 1958 as it always is with respect to each year. We did not know what the decision was going to be. We stated what the operating plan was going to be in 1959, during the course of the hearing. Each year we have added transcontinental flights, have been able to put in more and more non-stop and one-stop flights, and 1959 over 1958 was no exception.

Mr. Broome: I attended those board hearings, because I was very interested, and one of the criticisms was that T.C.A. was not supplying service to that class of passenger who wished economy fares, that is, tourist fares. While you have increased them dramatically on the transcontinental service, do you propose to do that on other non-competitive services, say, Ottawa to Toronto—flights which are not transcontinental in nature and where you do not face competition?

Mr. McGregor: Mr. Broome, before the hearing we had very substantial capacity for tourist service transcontinentally. All our North Star transcontinental flights were fully tourist. In addition to that we had fifteen tourist seats in each of the Super Constellation flights. So I do not think the criticism is correct. It has been the policy over the last four years to make the amount of increase of seats of the tourist category greater than first-class, because it is a more saleable product at the lower price; and this will continue.

The business of putting tourist seats on such routes as Ottawa-Toronto is rather difficult from an equipment standpoint, that is, at this particular stage in our development. The Viscount at present is not particularly well suited to use as a tourist type aircraft.

The CHAIRMAN: Any other questions?

Mr. CHEVRIER: Since we have last met, what has been the extension of your overseas activities? I see a run to Austria?

Mr. McGregor: Yes.

Mr. Chevrier: Has there been any other extensions of your runs overseas?

Mr. McGregor: Well, throughout 1958 there were extensions to both Belgium and Switzerland, and this year to Austria.

Mr. Chevrier: Is that done from London or is it a straight flight?

Mr. McGregor: There is one direct operations between Canada and Brussels but not Canada and Zurich. In some cases they stop in London, in other cases at Paris, and in one case Dusseldorf.

Mr. Chevrier: May I ask one or two more questions in connection with that? Do you fly direct from Montreal to Paris?

Mr. McGregor: Yes, non-stop.

Mr. Chevrier: I am very disturbed, and I do not mind telling you this, about the manner in which Air France is taking business from T.C.A. It is astounding to see how Montrealers and Quebecers continue to travel Air France instead of T.C.A. Is there anything that can be done by T.C.A. to offset what appears to be—perhaps wrongly, but I do not think so—a tremendous loss of business which T.C.A. should be getting for its flight direct Montreal to Paris?

Mr. McGregor: You are perfectly right in your observation. This, I think, is a natural outcome of the fact that for something like two years Air France was operating a flight non-stop between Montreal and Paris and advertising it as such—"The only non-stop service." When we put the long-range tanks on the wing-tips of the Super Constellation we were then able to fly non-stop, as they were, and have been able to advertise it. There is always quite a long period when the original impression that of only Air France flying non-stop, continues in the public mind. That is the case in that particular passenger service. We are doing the best we can, from the standpoint of sales and advertising, particularly in the French-speaking area, to regain what we think should be our position.

Mr. CHEVRIER: How was the payload, for instance, 1958?

Mr. McGregor: It is good. We cannot complain about the load factor.

The CHAIRMAN: Any further questions?

Mr. McPHILLIPS: Yes.

Mr. McGregor: The load factors on Air France vary between 58.7 and a high of 69.5; T.C.A.'s vary between a low of 53.1 and 82. Generally speaking, our load factors are higher than theirs. The total percentage operated by carriers, that is, the whole of the transatlantic, between Canada and Europe, Air France carries eastbound 5.2 per cent, and westbound 6 per cent; T.C.A. 41.7 per cent and 35.9 per cent.

Mr. CHEVRIER: How many flights does T.C.A. operate between Montreal and Paris?

Mr. McGregor: Two per week, shortly becoming three.
Mr. Chevrier: How many flights do Air France operate?

Mr. McGregor: I think two a week.

Mr. Chevrier: Are these T.C.A. flights direct from Montreal; they do not go via London?

Mr. McGregor: There is one flight that goes via London and the other is non-stop.

Mr. SMITH (Calgary South): Fortunately I am not asking for the information which was required as a result of the competition of C.P.A., but I would like to ask Mr. McGregor this: in the course of the evidence before the Air Transport Board hearings I believe the corporation made several references to the problem that it had and its views on certain feeder lines it considered were not too practical or of much value to the system; I was wondering if you would care to comment whether or not it is likely that you may go back to the Air Transport Board with a view to suggesting that T.C.A. drop any of these and if so which?

A second question to which you might like to reply at the same time: can you give us an indication which of the new areas, which have been opened by the exchange on the bilateral agreement, will T.C.A. be requesting rights to fly. The minister has recently announced a new exchange of notes, in fact an agreement with the United States on the bilateral international air agreement. Do we assume that T.C.A. will ask for the right to compete on all of these?

Mr. McGregor: First of all, in connection with the general question, as I understand it, this problem connected with the operation of air services to small traffic generating points, this is a problem that is world-wide. It was faced in the United States or recognized years ago, and it was decided to pay direct subsidies to the smaller companies who were operating these feeder line services.

The policy in Canada, as you know, has been for what was usually referred to in the industry as cross-subsidization with respect to the company and this, during the period of the T.C.A. monopoly on the transcontinental run, made good sense. It was a case of taking the bitter with the sweet, so far as these uneconomical services were concerned.

If by the introduction of transcontinental competition the situation is such that cross-subsidization cannot be achieved, without the company operating consistently in a deficit position, then in effect we have got subsidization by the government, if the government makes good T.C.A.'s deficits.

So that one way or another services to small places. Prairie points between Regina and Winnipeg, and between Regina and Calgary, are examples of places that are generating two or two and a half passengers per day. No airline can put an aircraft into those places and defray the costs by the revenue it will achieve. This is a matter of government policy on which I am not competent to comment. But the fact remains that if the Brandons, the Yorktons, Swift Currents and Medecine Hats in this country are going to continue to have air service, it will have to be subsidized in one way or another, either by direct subsidy or by inadvertent subsidy, by making good T.C.A.'s deficit. The alternative is their abandonment.

Mr. SMITH (Calgary South): I wonder if I can stop you there. You say it is a matter of government policy. Surely, Mr. McGregor, through the chair, it is a matter of government policy to see that these centres are given service; but am I not correct in assuming that it is the airline's policy to determine whether or not, through the Air Transport Board which is the vehicle you deal

with more than anyone else—there is no pressure, I believe—you tell me if I am wrong—because there is no pressure brought to bear by the government necessarily that insists T.C.A. should service these points in favour of what might be termed a secondary air line.

Mr. McGregor: No, I think that is correct. T.C.A. cannot abandon its service without applying for and receiving the specific permission of the Air Transport Board. This has been done in one case, that of Kapuskasing last year, and permission was granted. In that particular case another airline was willing to take over the licence.

Mr. SMITH (Calgary South): That brings me to the question I asked, which was, Mr. McGregor: have you indicated to the Air Transport Board that you are likely to ask for the abandonment of any lines, or that some of these lines should be dropped?

Mr. McGregor: We have indicated to the Air Transport Board that a particular problem exists with respect to what we refer to as "milk run lines," serving these points I have just mentioned in the territory between Winnipeg

and Calgary.

This is associated with the fact that we are rapidly retiring all of our DC-3's, and the airports at all but one of these places are such that the runways are too short and too weak to support the Viscount aircraft, which will be the smallest aircraft we will have in operation within the next eighteen months. So that not only are the economics involved in that particular case, but also the feasibility of operation of the equipment we will have.

Mr. CREAGHAN: How many DC-3's have you in operation now?

Mr. McGregor: Nine.

Mr. SMITH (Calgary South): Then, the second question, are you planning to request through the Air Transport Board the right to the service of the new international connections, or which of these do you intend to service or can you tell us?

Mr. McGregor: Yes, I think I can. There was only one of the routes involved in the recent modifications of the United States-Canada bilateral agreement that is of definite interest to T.C.A., and that was an extension of the Halifax-Boston route to New York. This we have asked to be assigned to us, and the assignment has been made so T.C.A. will be extending that route to New York in due course.

Mr. SMITH (Calgary South): I asked you a year ago, Mr. McGregor—perhaps you will recall—if you had expressed any interest in servicing the Calgary-Spokane route. I have not noticed that you have. Do I take it, therefore, that T.C.A. will not request the right to service that route?

Mr. McGregor: No, that is an assignment, as I understand it, from a ruling to an American carrier. I think it could be served by two.

Mr. Smith (Calgary South): The agreement speaks of an American carrier from Spokane to Great Falls, Washington. The other part of the agreement is a direct route, Spokane-Calgary, to be served by a Canadian carrier.

Mr. McGregor: It that by Western Airlines?

Mr. SMITH (Calgary South): One going south to north and one going north to south.

Mr. McGregor: Paralleling each other?

Mr. SMITH (Calgary South): That is right.

Mr. McGregor: Yes, I think that is correct.

Mr. SMITH (Calgary South): And the question then is, is it not the intention of T.C.A. to ask the Air Transport Board for the right to be the Canadian carrier to service that area?

Mr. McGregor: No, I think there is a frequency of once a day required there, and that would be it.

Mr. McPhillips: On page 4 of your report—at least I take it as page 4, it is not numbered—you have an item there, "Non-operating income," showing net of something over half a million dollars. How is that made up?

Mr. McGregor: I can give you all the details of it—largely the servicing of other companies' aircraft. I beg your pardon, it is investment income, insurance fund excess earnings, cash discounts, profit on foreign currency transactions, and federal income tax refunds.

Mr. McPhillips: In regard to the Vancouver-Victoria-Seattle run, to which there has been a good deal of publicity given in recent times, what is your position on that, the economics of it? Do you contend that you are losing money on that line?

Mr. McGrecor: I am delighted to answer that question, because there is certainly a good deal of confusion abroad about it. On a fully allocated cost basis, that is, with the company's overhead spread across all the routes which it operates in relation to the ton-mileage performed on the different routes, we are losing money,—not as much as we did in the year which was quoted in the hearing, which was 1957. If overhead is not assigned to the route, with respect to 1958 we would just about break even. Therefore discontinuance would be an financially injury to the company, because the abandonment of the route would not reduce the overhead in any way. It would simply spread that overhead more thickly over the remaining routes. Does that answer your question?

Mr. McPhillips: I was trying to reconcile—I may be mistaken in this—but in some of your releases and letters to officials in Victoria I gathered the impression that you had adopted a fatalistic attitude. You would remain on the run if the Air Transport Board told you to. I was trying to ascertain whether the desire of the company would be to leave the run?

Mr. McGregor: No, very definitely not. Our desire is to keep the run because it properly relates to the rest of the operation. We believe that T.C.A. should be serving each of the provincial capitals in the country. Leaving this run does not improve our position financially, particularly in the light of the equipment plans we have for the run; and my phrase was, as I remember quite clearly, that "if the Air Transport Board did not give a licence to another carrier we would be delighted to continue to serve it."

Mr. McPhillips: What type of equipment do you propose to put on that?

Mr. McGregor: Viscounts.

Mr. Broome: Supplementary to that one question, Mr. Harvey testified, because I heard him testify, that we were losing \$1,300,000 a year on that, and I think he said on all these feeder routes we were losing something in the nature of \$10 million, when you take all the smaller routes and add them together. That was not giving credit to the absorption of overhead, but it seems fantastic Mr. Harvey's evidence should show a loss of \$1,300,000 in one year and a break-even figure in the next year.

Mr. McGregor: No, Mr. Harvey's figure was very definitely inclusive of overhead and was stated as such, as being fully allocated cost.

Mr. Broome: You agree with the \$1,300,000 figure, then?

Mr. McGregor: Yes, quite.

Mr. Broome: At a loss?

Mr. McGregor: Yes, on a fully allocated cost basis in 1957. Mr. Broome: You are quite right, it was including overhead.

Mr. McGregor: Yes.

Mr. Broome: Are we to assume that perhaps the share of overhead which was allocated to that route was in excess of what should have been allotted to it?

Mr. McGregor: No.

Mr. Broome: Have your operations picked up to the point where a \$1,300,000 loss has come down to a break-even figure?

Mr. McGregor: The allocation of overhead, I think, is entirely fair, and it was done on the basis of the formula I mentioned a moment ago. With respect to the major part of the route in question, Vancouver-Victoria, 1958 improved very substantially over 1957. There was a shipping strike, among other things. There was a system of reservations put into effect, or rather lack of reservations that greatly improved the situation and will continue to do so, I hope. There is one feature of the allocation of costs that we must admit, I regard with some suspicion, and that is that we take the average cost of selling tickets and apply that to each ticket sold.

Mr. Broome: Will each ticket take the same amount?

Mr. McGregor: Yes.

Mr. Broome: Then a \$10 ticket takes the same amount as a \$40 ticket?

Mr. McGregor: That is correct, the theory being that it is just about as time-consuming an operation to sell a \$4 ticket as to sell a \$40 ticket, but it is not quite true.

Mr. Pascoe: Mr. Chairman, supplementary to Mr. Smith's questions, I think Mr. McGregor knows the situation with regard to my own city of Moose Jaw, which has very fine airport facilities but has lost all air contact through termination of P.W.A.'s service. I wonder if you have any suggestion for smaller points such as Moose Jaw, where they can form a contact with T.C.A.?

Mr. McGregor: As you know, there has been correspondence on that subject. I think Moose Jaw is some forty miles from the airport now serving it, which is quite border line from the standpoint of being inconvenient. Hamilton is something like the same distance from Malton and it is a very much larger place. From the airline standpoint at least, I think it would be aggravating to passengers to put in another short-hop intermediate stop on that route.

Mr. Chown: Was it not suggested or implied in the Wheatcroft report that, in due course, the T.C.A. should shed itself of these feeder lines, especially in the prairie traffic? Does that not indicate that you might get rid of the rest of your DC-3's and that some secondary carrier may take them over and operate perhaps more efficiently with a direct government subsidy?

Mr. McGregor: I think it is correct to say that the Wheatcroft report did express some hopes along those lines. A very careful investigation was undertaken quite recently by what might be regarded as a smaller airline with headquarters in your city. They came up with an estimated operating cost which is within a few dollars of our own and, incidentally, we are still operating at a loss.

Mr. SMITH (Calgary South): What equipment is this?

Mr. McGregor: DC-3's. I am speaking, of course, of Trans-Air. It was obvious that a subsidy was essential if they were not to become involved in a losing operation, which naturally they refrained from doing.

Mr. Carter: The question I wish to ask has been asked by Mr. Mc-Phillips. I would, however, like to make the same suggestion we made during the railway inquiry, that we discuss one page at a time or one heading at a time. We are jumping from one to another, and will spend the whole afternoon and still be on the first page.

Mr. Broome: I disagree. This is on policy. We are discussing T.C.A. policy. In these discussions we will complete the whole report.

Mr. Carter: On a point of order; we will not know when we have completed the report. The questions of policy are covered in traffic and service growth, and all these questions could be asked under these headings. We would make much better progress if we proceed under the headings than we are making now. I do not know where we are.

Mr. SMITH (Calgary South): I think that is a good idea. However, there are some questions I have in respect of air safety and I do not see a category as such.

The Chairman: I think with all respect to you, Mr. Broome and Mr. Smith, that Mr. Carter's suggestion has some merit in the operation of the committee. In the discussion in respect of the C.N.R. he made the same suggestion and it helped. At least you always may ask questions on the general policy. We have, however, Financial, Service and Traffic Growth, Equipment and Facilities—under which questions on safety would come—and you have Personnel and Planning. I think the report is well set out. Then you have the Financial Statement.

I am inclined to feel that Mr. Carter's suggestion is worthy of being followed.

Some hon. MEMBERS: Go ahead.

The CHAIRMAN: It is not our purpose to curtail anyone discussing something else. You can always revert. We will not stick to this rigidly. I do think, however, that it would be well to follow the suggestion.

Mr. CATHERS: Are we on the item, "Financial"?

The CHAIRMAN: Yes.

Mr. Cathers: I was surprised to hear Mr. McGregor state that it was not the policy of the T.C.A. to make high profits. My first question is, when was that policy laid down?

Mr. McGregor: This was a policy laid down by implication, Mr. Cathers, in our opinion, and only in our opinion, by the drafting of the Trans Canada Air Lines Act which formed the company. The policy was to give the best possible airline service within and between Canada and other countries at the lowest possible fares. High profits and low fares do not, in our opinion, go hand in hand.

Mr. Cathers: I see that in property and equipment you have \$120 million. I also see the profit is about \$500,000. That is less than half of one per cent. Do you consider that is any way near a high profit?

Mr. McGregor: You forget that about 4 per cent interest has been paid on that \$120 million before the \$500,000 was achieved.

Mr. Cathers: There is no doubt about that; but when any ordinary business puts in \$120 million they expect more return than one-half of one per cent on their capital.

Mr. McGregor: They are getting 4% plus the ½ per cent, that you mention.

Mr. CREAGHAN: No.

Mr. McGregor: Of course, they are.

Mr. Creaghan: It is borrowed money. You pay your fixed charges before you have a profit.

Mr. McGregor: But this is the return on the investment about which Mr. Cathers is speaking.

Mr. Fraser: They borrowed it from the shareholders.

Mr. Cathers: No, they borrowed it from the government. You come into the matter of public ownership versus private ownership.

Mr. Creaghan: Personally, I think this is a very, very small profit and I am glad it is.

Mr. Horner (Jasper-Edson): So am I. I think it is an excellent policy.

Mr. CATHERS: What would be the average return in the United States companies?

Mr. McGregor: I can give you an average. Are you speaking of return on investment?

Mr. CATHERS: Yes.

Mr. McGregor: These figures should be read in recognition of the fact that in comparison with T.C.A. there is proportionately less debt capital in many of these companies.

The United States industry in 1952 had a return on investment average of 10.9 per cent; T.C.A. at that time was 7.9 per cent. In 1953, United States industry was 9.9 per cent and T.C.A. 3.4 per cent. In 1954, United States industry was 10 per cent and T.C.A. 4.2 per cent. In 1955, United States industry was 10 per cent and T.C.A. 3.2 per cent. In 1956, United States industry was 8.8 per cent and T.C.A. 6 per cent. In 1957, United States industry was 5.1 per cent and T.C.A. 3.7 per cent. In 1958, United States industry was 5.8 per cent and T.C.A. 3.8 per cent.

Mr. CATHERS: That shows on the average you are very, very low as compared to the United States companies.

Mr. McGregor: Yes, keeping in mind the financial structure.

Mr. CATHERS: Here is an odd situation. You are part of the Canadian National Railways, with whom you are in competition, and you are stealing their business. No money is really being made and you are causing them quite a loss.

Mr. McGregor: Good.

Mr. McPhillips: So what?

Mr. CATHERS: I think it is nonsense.

Mr. McGregor: No. I think it is nonsense for a railway to be in the long-range passenger business. I do not think they will be in it much longer.

Mr. Fraser: Is it true that there are only two or three American airline companies that are really making money?

Mr. McGregor: Eastern Airlines has a had a good profit record. I think it was the best in the United States, until fairly recently. All of them began to get into serious trouble late in 1957, with the result they made application for a very substantial fare increase. Early in 1958 they received an interim increase that averaged 6½ per cent. This met the 1958 situation; however, the whole fare structure in the United States is still before the Civil Aeronautics Board, and it would not surprise me if a further increase was forthcoming.

Mr. SMITH (Calgary South): In that respect, the probable suggestion is that the losses indicated by these same airlines are basically one of accounting practices—large write-offs. You would deny that would be the case in connection with T.C.A., but is this a practice to which you agree?

Mr. McGregor: No, I do not think it is correct. Economists tend to regard airline accounting with some horror, because of the high rate of depreciation that is applied, which is not common in other industries. The reason is the rapid rate of development that has gone on in regard to airline equipment. It has forced this high rate of depreciation. The longest depreciation life we are operating on is nine years, which is with respect to the Viscount. The Super Constellations are depreciated on a seven-years basis, and even

then they will not be fully depreciated when they are retired. I doubt very much whether there would be a good market for those aircraft when they are put out of service. This is a horrid situation and it is going to continue, because the airline manufacturers cannot keep alive by simply meeting the growth; they must continue to bring out new types of aircraft. But we are forced, in the keeping up with the "Jones" theory of airlines, to go to the newer aircraft. Before we have received deliveries of DC-8's, we are being approached by manufacturers offering to sell us a Mach II aircraft for \$11 million each.

Mr. Drysdale: I would like to make a couple of comments on two matters you raised, the first is in respect of what you thought was going to be a \$5 million loss as a result of Canadian Pacific Airlines competition; and the second comment I would like to make is in regard to the matter raised by Mr. McPhillips, the Vancouver-Victoria situation. I would like your comments on a couple of statements made by Mr. Wheatcroft in his report of airline competition in Canada. It is set out on page 70.

The most serious weakness in the present pattern of T.C.A. services is the low level of frequency, relative to the desirable frequency, on nearly all of the major transcontinental sectors. Over half the sectors have a frequency less than half the number assessed as commercially desirable.

Mr. McGregor: Would you like me to comment on them separately?

Mr. DRYSDALE: Whichever is most convenient.

Mr. McGregor: I think Mr. Wheatcroft is an able airline economist, but he had a formula to which he gave birth himself and of which he thought a great deal. It was that the frequency on any route should be at an interval of time equal to the flying time between these two points. This would mean that a frequency between, we will say, Montreal and Ottawa should be every thirty-five minutes; between Swift Current and Medicine Hat it should be every twenty minutes.

Now, personally I cannot follow the reasoning. That seems to me to have been the basis for his statement that the frequency was too low. It did not take into account the fact that frequency is purely a matter of the size of the aircraft and the volume of traffic which is going to move. There is no use in flying an empty aircraft between two points. If there are 100 people moving and if an aircraft is carrying 40 people then three frequencies would meet the traffic demand.

Mr. Drysdale: You will probably have the same criticism in regard to this quotation. It is set out at page 75.

By comparing the actual traffic moving in September 1957 with the minimum traffic required for competition, using aircraft of 40 seats for routes under 1,000 miles and 60 seats over 1,000 miles, the conclusion is reached that there are only three routes in Canada at the present time which have a traffic volume adequate to sustain competitive service without danger of an increase in average operating costs. These are: Toronto-Montreal, Vancouver-Victoria and Toronto-Winnipeg.

I would like your comments in connection with the Vancouver-Victoria aspect. Do you agree with that statement?

Mr. McGregor: There may be plenty of traffic according to Wheatcroft to justify two carriers; but probably, neither will make money, if there are two. There is plenty of traffic between Montreal and Toronto to justify two carriers, but neither will make money. There is not enough traffic between Winnipeg and Toronto to justify two carriers.

Mr. Drysdale: What is your present frequency of travel between Vancouver and Montreal, your transcontinental routes?

Mr. McGregor: I believe it is eleven.

Mr. Drysdale: Eleven per day?

Mr. McGregor: Yes, both ways.

The CHAIRMAN: Are there any further questions in regard to this section; if not, we will proceed to "service and traffic growth".

Mr. Smith (Calgary South): May I revert in dealing with service and traffic growth, Mr. McGregor. I do not want to deal with anyone's home town, but there is a principle involved and it concerns the city of Calgary. At the last session I asked you "has T.C.A. indicated to the board whether they would like to fly a route south into the United States from Calgary", and your answer was "Yes, indeed".

Mr. McGregor: Yes.

Mr. Smith (Calgary South): And I asked you a short time ago whether you had any interest in making application to the Air Transport Board for this route, and you made a reference to the fact it has a low density. This competition from the standpoint of the American airlines would indicate it has a high density. I am concerned about the fact you might not be familiar with that branch and the fact there is an inconsistency with the answer you gave eight months ago.

Mr. McGregor: There is no inconsistency. You mentioned specifically Spokane a few minutes ago; eight months ago we were not talking about Spokane.

Mr. SMITH (Calgary South): What were we talking about then?

Mr. McGregor: We were talking about two or three different places; one we were very anxious to get was Los Angeles, another San Francisco and another Denver.

Mr. SMITH (Calgary South): Your reply is that you would fly Calgary-Denver but not Calgary-Spokane?

Mr. McGregor: Yes.

Mr. Broome: In connection with Mr. Smith's question, it was mentioned you applied to the Air Transport Board. My understanding is that although the Air Transport Board regulates all other carriers in Canada, you do not have to apply to the Air Transport Board in regard to flying other routes.

Mr. McGregor: Are you speaking of routes within Canada?

Mr. BROOME: Yes.

Mr. McGregor: No, we have to apply to the Air Transport Board. We hold a licence from them for every route we operate and we could not operate without it.

Mr. Broome: In connection with this new tourist service to Vancouver, you have to apply to the Air Transport Board for authority to put that plane on; is that true?

Mr. McGregor: No. We had the right to operate an airline service over the route and the licence does not specify the class of service.

Mr. Broome: Now, does that apply to other carriers as well?

Mr. McGregor: Yes.

Mr. Broome: In other words if the carrier has the right to fly between cities A and B, they could increase or decrease the frequency of that service without reference to the Air Transport Board?

Mr. McGregor: With the exception of the recent licence granted to the C.P.A., that is correct. It is the only case of a frequency limitation I know of.

Mr. Broome: With regard to the Air Transport Board the T.C.A. is on exactly the same basis as any other carrier in Canada?

Mr. McGregor: Yes, exactly the same with regard to class one, carriers which we are, and other scheduled airlines are. There are several carrier classifications.

Mr. Broome: Does class one include the Maritime Central, the T.C.A. and C.P.A.?

Mr. McGregor: Yes.

Mr. Broome: And perhaps Trans-air?

Mr. McGregor: Yes.

Mr. BROOME: Quebec Air?

Mr. McGregor: Yes, and Nordair.

We are exactly on the same footing and have to apply to the Air Transport Board for permission to change rates or to serve any new points.

Mr. Broome: I did not understand that. I thought you were not under their jurisdiction.

Mr. McGregor: Yes, we are.

Mr. SMITH (Calgary South): It is hoped there will be a number of other names to the bilateral agreement in which T.C.A. will undoubtedly show interest, in asking the Air Transport Board for air rights.

I wonder if you can tell us what will be the basis of your position, and whether it is economical for you to bid on these? Density is the chief factor in this regard. I am going back to the situation where previously there was a high density between Spokane and Calgary. What do you say about that?

Mr. McGregor: I think we disagree on what is "high density".

Mr. SMITH (Calgary South): What do you say is "high density"?

Mr. McGregor: It is a relative term, of course; but a high density route I regard as, say Toronto/New York, or Montreal/New York, or Toronto/Montreal. These are routes on which there are several hundred passengers a day now.

Mr. SMITH (Calgary South): You are looking for feeder routes to tie in with your services, but there is no standard program; it is a number of factors?

Mr. McGregor: Yes, there is a number of factors, but it is primarily economic. We know to a fraction of a cent what the costs are to operate per seat mile, and we have a pretty accurate report of the traffic volume, and the economics show up very distinctly my reasoning.

Mr. Smith (Calgary South): I wonder if I could switch to Bermuda?

Mr. DRYSDALE: Good idea; I will go with you.

Mr. SMITH (Calgary South): You are running North Stars on the Bermuda route?

Mr. McGregor: Yes, and Super Constellations.

Mr. SMITH (Calgary South): That has been most profitable?

Mr. McGregor: Yes, it has been quite profitable, but it is very seasonal traffic and it is in competition with other services.

Mr. Cathers: I see there is an insurance fund of \$6 million. How have you built that up? You carry your own insurance.

Mr. McGregor: Yes.

The CHAIRMAN: We are on Service and Traffic Growth.

Mr. CATHERS: We are on the financial statement, are we not?

The CHAIRMAN: No, we are past that. We are on Service and Traffic Growth.

Mr. McPhillips: We have not got to that yet.

The CHAIRMAN: We can revert to it later, if you like.

Mr. McGregor: It is on the balance sheet.

The CHAIRMAN: Mr. Smith is sticking very closely to the item on Service and Traffic Growth, and so is Mr. Broome.

Mr. CHEVRIER: We are on traffic?

The CHAIRMAN: Yes, Mr. Chevrier.

Mr. CHEVRIER: On traffic, may I ask the president whether he could tell the committee what T.C.A. have in mind for the future, and if anything at all in 1959, other than on its domestic services? For instance, the Caribbean and European services?

Mr. McGregor: We have been steadily increasing the frequency on these routes in 1959, and the operating plan calls for the continuation of that. The same is true of the Atlantic route, where we go to 16 flights a week, at the height of the season. Generally speaking, by sales and advertising effort, and larger frequencies, as the demand develops, we expect all these routes will continue to grow.

Mr. CHEVRIER: What about extending the routes?

Mr. McGregor: To other points?

Mr. CHEVRIER: Yes.

Mr. McGregor: The 1959 program is now pretty well implemented. On May 2, we started service to Vienna. Earlier Antigua was added as a point on our route to Barbados and Trinidad. There are under discussion at the present time, two or three routes which may lead to bilateral agreement amendments.

Mr. CHEVRIER: Have you any expectation of getting into Rome?

Mr. McGregor: We would hope to.

Mr. Chevrier: I suppose you know that the C.P.A. are trying to get in there first?

Mr. McGregor: Yes, that is why I said we "hope" rather than we "will".

Mr. Carter: I would like to ask Mr. McGregor what is the difference between the economy class overseas and the tourist class. Which is the cheaper, and are they both compensatory?

Mr. McGregor: "Yes", to the second question. Economy was the cheaper, but tourist has now disappeared so far as T.C.A. is concerned.

Mr. DRYSDALE: Would you define compensatory?

Mr. CARTER: How does it compare with the first class?

Mr. McGregor: In terms of service or cost?

Mr. CARTER: Well, is there less seating space?

Mr. McGregor: Very much less seating space. In the economy class you are five abreast in the Super Constellation, and the distance between the seats is very much less in the cabin. The cabin service, such as meals, and alcohol—alcohol has been non-existent so far as the economy class is concerned, until recently. White a meal was a box lunch; now it is a cold plate.

Mr. Carter: I want to ask about your cargo service. You said:

Unfortunately, only a small proportion of the capacity was utilized within Canada, due principally to the comparative scarcity of west to east commodity traffic.

What can you do about that?

Mr. McGregor: We have done all that lies within our power. We have established a rate differential between west to east and east to west. We have 21191-2—3

endeavoured to meet the sudden surge of demand represented by cut flowers, that last for about four days, and come in hundreds of tons at a time. But until Canada has a light industry on its west coast comparable to that in existence in the United States, I think this imbalance in cargo transcontinentally will continue.

The CHAIRMAN: What about freight transportation? Do you have a lot of that? Is that a big factor in your revenue?

Mr. McGregor: No, not a big factor. The comparable revenue is shown.

The CHAIRMAN: It is not a big factor yet?

Mr. McGregor: No.

Mr. Chevrier: Have you planes that are carrying cargo exclusively.

Mr. McGregor: Yes, four of them.

Mr. CHEVRIER: Between Montreal, Toronto and Vancouver?

Mr. McGregor: Yes.

The CHAIRMAN: Overseas too?

Mr. McGregor: And Chicago and New York.

The CHAIRMAN: Overseas too?

Mr. McGregor: No, there is plenty of residual room in the Super Constellation for the trans-Atlantic cargo.

Mr. Chevrier: Could I ask the same question which Mr. Carter asked a moment ago? Are you still operating four categories of service overseas?

Mr. McGregor: Yes, until recently.

Mr. CHEVRIER: Deluxe, first-class, tourist and economy?

Mr. McGregor: We struck out the tourist service this spring.

Mr. Chevrier: Why is there such a distinction to be made between the three categories of services?

Mr. McGregor: Money-wise?

Mr. CHEVRIER: Yes. Why not just have first-class and tourist? Is there such a difference between the deluxe and first-class to warrant the justification for a third category?

Mr. McGregor: Personally, I do not think so, and I would like very much to see it down to two; but we are taking a chance already in having discontinued the tourist service because some kind friend always comes along and advertises the fact that he is operating the only tourist service across the Atlantic. The same applies to the first-class, and the implication is they are the only first-class service, or the only deluxe service, and so on.

Our only hope would be that the international air transport association, in its wisdom, will say that two classes are adequate.

Mr. PASCOE: Under service and traffic growth it says:

T.C.A. carried first class mail throughout its domestic routes wherever air transport offered faster delivery.

What other delivery would be faster than air transport?

Mr. McGregor: On certain short routes such as Montreal to Ottawa the use of aircraft does not improve the time of the actual delivery of the letter to the recipient. In that case we are not given first class mail. This is entirely apart from air mail paid for as such.

Mr. CREAGHAN: I want to ask a question, first of all, about the landing fees which you pay. How do they compare in Canada, vis-à-vis other countries?

Mr. McGregor: Generally speaking, they are higher.

Mr. CREAGHAN: Higher in Canada?

Mr. McGregor: Yes.

Mr. CREAGHAN: What about Canada as compared to the United States?

Mr. McGregor: Higher.

Mr. Creaghan: What about the wages of your employees as compared to the wages paid by your American competitors?

Mr. McGregor: Slightly lower. Mr. Creaghan: Yours are lower?

Mr. McGregor: Yes.

Mr. Creaghan: You have a statement under this heading we are discussing as follows:

The average level of T.C.A. fares is now approximately the same as that applying in the United States, even though the cost of air line operations in Canada is substantially higher.

I wonder if you would justify that statement, that your air operations are higher in Canada as compared to the United States?

The CHAIRMAN: I think that question was covered before you came in, Mr. Creaghan.

Mr. McGregor: Exactly the same question was posed and answered.

Mr. CREAGHAN: A short answer would do.

The CHAIRMAN: He dealt with it before you came in.

Mr. MITCHELL: I have a question in reference to Antigua and Barbados. At the beginning of the year you were pioneering this Antigua run. Is it too soon to ask if you are satisfied with the returns from that flight?

Mr. McGregor: I should explain that it was really not a pioneer run inasmuch as we were flying over Antigua on our way between Bermuda and Barbados anyway, so we originated a stop on one of the flights at Antigua on an experimental basis. The original intention was only to operate that stop during the height of the southern tourist season.

Mr. MITCHELL: And it turned out favourably?

Mr. McGregor: We were very pleasantly surprised at the volume of traffic we got. It would have been greater still had there been more hotel accommodation at Antigua.

Mr. Drysdale: You mentioned that your tourist runs were compensatory. What is your definition of compensatory?

Mr. McGregor: I said yes, they were.

Mr. Drysdale: I know, but what is your definition of the word compensatory?

Mr. McGregor: My definition is that the revenue obtained from the sale of seats which are sold exceeds the cost per seat mile, including the overhead.

Mr. Drysdale: Speaking of seat miles, you mention a revenue passenger load factor of 69.3 per cent in 1958. Is that ratio of seat mile figure available?

Mr. McGregor: Yes.

Mr. DRYSDALE: Can you compute it? Do you have statistics available as to the individual runs, let us say, from Vancouver to Toronto? Do you know the number of seats which would be empty on certain specific flights?

Mr. McGregor: Yes.

Mr. DRYSDALE: You are able to do that?

Mr. McGregor: Yes, we keep a record of it.

Mr. DRYSDALE: You have a record of it?

Mr. McGregor: Yes.

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Mr. DRYSDALE: Fine.

Mr. SMITH (Calgary South): I wonder if Mr. McGregor would be good enough to file the particulars of air traffic in connection with the various Canadian cities? I believe it is usual to do this, as it was done at the meetings last year. I noticed it in the minutes of the meeting last year. Is that information again available?

Mr. McGregor: Not normally, not unless it is required.

Mr. Smith (Calgary South): May I now ask you for the figure on Trans-Canada boarded passengers in Canada, for the year 1958?

Mr. McGregor: Yes.

Mr. Smith (Calgary South): Thank you. Another question I have is on service. Last year we had some discussion about the number of complaints per air mile. I believe you pointed out that it was 1.6 per thousand passengers which was relatively low, and you were satisfied that you were working towards correcting what was basically a public relations problem. Can you make any report this year? Are you still happy that you are progressing in correcting this situation, which is not as substantial as many citizens would have us believe?

Mr. McGregor: I think I said last year, as I shall say again this year, that the number of written compliments we get exceeds the number of written complaints, which I think is unusual for a service organization. It is so much easier to write a letter of complaint than it is to write a compliment.

I think the standards of service are continuing to improve. I think I mentioned last year, and it is equally true this year, that one of the great features that affect the standard of service which the average potential or actual airline passenger receives is the load factor. As I mentioned last year, again it has been the company's plan of operation on a long-term basis steadily to decrease the load factor to 65 per cent.

A lower load factor means that the passenger very much less frequently encounters a situation where he cannot make a reservation for the flight of his choice.

Mr. Smith (Calgary South): I mentioned 1.6 per thousand passengers, but do you find that the new system of reservation of clearances has improved your problem to a substantial degree? It has only been in operation a full year.

Mr. McGregor: Yes, it has; and we are looking forward to further improvement with the automatic reservation system.

Mr. PASCOE: In the field of traffic growth, would Mr. McGregor care to comment on the result of the T.C.A. policy of flying now and paying later?

Mr. McGregor: Yes, would you like the figures or just a general comment?

Mr. PASCOE: A general comment would suit me.

Mr. McGregor: It began first of all on the Atlantic, and it was extended to the domestic operations later on. It is proving to be very popular. The net bad debt results have been infinitesimal so far.

Mr. Pascoe: Do you carry your own loss?

Mr. McGregor: No, we discount the sale of the ticket through the bank.

Mr. PASCOE: The same as the Canadian National Railways.

The CHAIRMAN: Are there any other questions?

Mr. CHEVRIER: Last year there was I think general commendation in so far as T.C.A. air service was concerned, but there was some criticism on its ground service. I know that T.C.A. has been paying particular attention to ground service operation in the last year, but can the president report to the committee on how it is progressing now?

Mr. McGregor: Yes, perhaps I might generalize by saying that this form of criticism is not unique with respect to T.C.A. It is offered by many people with respect to all air lines. This I think is a result of the fact of the so called ground service—the man behind the counter at the airport—is the bearer of bad tidings, and oftentimes he does not know the reason for them.

As I say, it is because of his not being able to explain why these things occur in minute mechanical detail. But these are matters which will never be eliminated. They can be remedied to a degree, and T.C.A. in recent times, over the last several years, has concentrated on that problem to a great

extent.

T.C.A. is one of the few companies in Canada which has carried on a self-measurement program, based on returns acquired on the quality of actual service given, the general helpfulness, and the cooperation on the part of the employees towards the passengers. Coupled with it there is our biennial or twice yearly passenger comment survey. This has shown a slow but steady improvement in the general reaction to the company.

Mr. Chown: What is the latest word on the movement of the instrument shop works from Winnipeg to Montreal?

Mr. McGregor: The latest word is that in due course the basic instrument shop will be moved to Montreal, but the instrument work specific to the Viscounts will be left at Winnipeg.

The CHAIRMAN: Are there any other questions under Service and Traffic?

Mr. Horner (Jasper-Edson): I hesitate to ask this: but as you know, Edmonton is very air-conscious. When the international airport becomes operational, does T.C.A. plan to operate apart from the municipal airport?

Mr. McGregor: Yes, I do not think we will have any choice.

Mr. Smith (Calgary South): You have expressed some views in connection with the handling of baggage of passengers at the airports. What are you working towards in that respect, having regard to a speeding up of the service to passengers in placing them in the aircraft?

Mr. McGregor: Improvement in the speeding up can only be associated with an extension of airport terminal facilities, and that is being dealt with at Montreal and Ottawa. Plans are in the making for Toronto. New buildings have been completed at several other sites; Saskatoon is one. An extension has recently taken place at Winnipeg—this was about a year ago—and a further new terminal is planned there. And so it goes, across the country.

Mr. Smith (Calgary South): That is only an extension of the area in which the service will be provided. But in pure economics, you do not look for any improvement in the weighing-in ceremony that takes place?

Mr. McGregor: I think the weighing-in will have to continue. The speed is greatly affected by the number of counter positions that are available. If there are only two or three, and the whole load of a flight has to queue up at one, that slows up the process very much. An extension we built ourselves at Montreal provides, I think, eleven weighing-in positions and the speed passengers are put through there, is adequate, in my opinion.

Mr. Drysdale: I asked earlier about the revenue passenger load factor. I was also interested in the non-revenue passenger load factor. Do you have any percentages on that? And tied in with that, I would be interested in just a general outline of your pass policy in relation to your employees and others.

Mr. CATHERS: And Members of Parliament.

Mr. DRYSDALE: No, I did not have that in mind.

Mr. McGregor: There is no such thing as a non-revenue passenger load factor. The passenger load factor is the number of seats occupied in relation to the seats available for sale.

Mr. DRYSDALE: I see.

Mr. McGregor: This may not, necessarily, be the total number of seats in the aircraft. If, for instance there was a fuel requirement that exerted a weight limitation on the payload of the aircraft, then the 44 seats in a Viscount might be counted as 40 seats available, because we could not carry more than 40 passengers on that particular flight.

Mr. DRYSDALE: That percentage would include people travelling on passes, then?

Mr. McGregor: No.

Mr. DRYSDALE: What is the pass policy of the T.C.A.?

Mr. McGregor: You want me to describe the T.C.A. pass policy?

Mr. DRYSDALE: Yes. I was interested regarding employees, that is all.

Mr. McGregor: Employees and dependents get vacation passes related to distance based on years of service with the company. There is no other pass granted to T.C.A. employees, except they may obtain transportation on a half-fare basis. All other T.C.A. personnel that level on the airline are doing so on company business.

Mr. CHOWN: How many such passes were issued last year, please?

Mr. McGregor: They are divided into several categories: persons on company business—that is, employees on company business; employees on personal account—that is what I have just been talking about—and persons outside the company.

The total the first category, employees on business, including employees and dependent transfers—that is where we move a person from one place to another and move his family also—is 4,159; educational, 512; periodic tours or familiarization, Link instructors, 152; flight dispatch supervisors and dispatchers, 270; employee familiarization, 2,914; applicants for employment and employees leaving the company, 543.

Mr. Chown: Have you an estimate of the cost to the company?

Mr. McGregor: There is little or no cost to the company; these are "space available" except where indicated. Employees' personal account, vacation, 24,979; compassionate, 739; isolated leave, 402. Persons outside the company, promotional and public relations, 1,698; courtesy trips between points in the United Kingdom, 163; department of Transport, 112; Air Transport Board, 8; Canadian National Railways, 456.

Mr. Chown: If these are on "space available" basis, would the Members of Parliament that live outside a radius of 500 miles be treated in any other category?

Mr. McGregor: This point has come up several times, and I have expressed the opinion that it would be exceedingly unfair to junior employees of T.C.A. to put them in the position of having to refuse forward transportation to a Member of Parliament who had begun his trip. This happens to these employees.

Mr. Chown: As a result of other passengers taking the space?

Mr. McGregor: Yes, revenue passengers.

The CHAIRMAN: Are there any other questions on traffic?

Mr. Drysdale: I do not know whether Mr. McGregor would be interested in this, but I wonder if we could extend to him this courtesy, perhaps, that if he had problems that he thought should be drawn to the attention of the committee on some of these sections, perhaps he could bring them before us. I do not know whether he has, or not; but at present he is limited to the

questions we happen to think up, and there might be matters which might be of interest under the various sections which we have not thought of.

The CHAIRMAN: I do not think that we should give him the responsibility of thinking things up, if we cannot think of them ourselves.

Mr. Drysdale: I do not mean that, necessarily. I was trying to think of some way to make the committee perhaps a little more effective. There may be certain matters that he would like to bring out and draw to our attention, which we could comment on.

Mr. CHEVRIER: Mr. Drysdale is getting very close to a question I was going to ask, and which has already been asked—and I am sure Mr. McGregor was here—of Mr. Gordon. The question is this. I think perhaps the committee would like to know what his views are on the manner in which this committee is being operated, and whether he has a reaction similar to that of the president of the C.N.R., insofar as his appearance before this committee is concerned.

But perhaps this is not the time to ask that. I think it should be asked, either now or at the end of the discussion of this report, because I think we would like to know, for our committee hearings and discussion on our report, whether there is agreement between the two crown corporations on that matter.

The CHAIRMAN: I think that should be asked later.

Mr. Chevrier: If you want to leave it until later, that is all right with me.

The CHAIRMAN: I think we should leave it until later.

Mr. Chevrier: But I was afraid Mr. Drysdale was going to get there first. He almost did.

The CHAIRMAN: Shall we proceed. Are there any other questions on Service and Traffic?

Section agreed to.

Equipment and Facilities. We will keep your suggestion in mind, Mr. Drysdale.

Mr. Chevrier: A moment ago you said, Mr. McGregor that even before you took over the new and modern aircraft, people were up to you, selling you still more modern aircraft. Can you give us an idea of what aircraft is being offered to T.C.A. now when you are still awaiting delivery of more Super Constellations?

Mr. McGregor: I did not say selling, I said trying to sell, and I do not think it would be entirely fair to, as it were, jump the gun on any one or two companies at this stage of the game. But I did refer to the type of aircraft they were talking about as one which would be flying between two and three times the speed of sound. It would not be very large by present standards, but it would have this fantastic speed.

I do not personally think that at this present stage of the airlines' financing generally that this type of "carrot before the nose" would be snapped up. I do not know that there are any airlines that would be in a position to contemplate financing an aircraft that would come along perhaps only a few years after the D.C. 8's and 707's.

Mr. Chevrier: Having regard to the present technological progress, how long can you assume that the present fleet of T.C.A. would be adequate to meet the competition?

Mr. McGregor: I would not think more than six years. If I may speak for a moment about equipment, Mr. Chairman, I had these models put on the table because I thought they might be of interest to the committee. They represent the three turbine type of aircraft that T.C.A. expects to have in service in 1961 and the only three types we will then be using. These models are built almost exactly to the same scale so that their relative sizes modelwise will be repeated in the actual aircraft.

The one on your right is the Viscount, which many of you were in at noon today, 44 passengers and a gross-all-up weight of 62,000 pounds.

Mr. HORNER (Jasper-Edson): Could we have the approximate cost?

Mr. McGregor: \$1,200,000. Then the middle one is a Vanguard which is a big turbine propeller aircraft and the last one we will get of these three with a gross-all-up weight of 135,000 pounds, approximately priced at \$23 million.

Mr. CHEVRIER: Speed?

Mr. McGregor: 425 miles an hour. Mr. Carter: How many passengers?

Mr. McGregor: One hundred roughly. It depends on the cabin configuration.

Mr. CARTER: Against 44?

Mr. McGregor: This next one is the first full jet aircraft T.C.A. will have. It is powered with Rolls Royce Conway engines. It will carry 125 passengers, again depending on the seating configuration. The first one is expected to be delivered about the beginning of the year, late December or early January, speed 550 miles an hour and oddly enough a price of \$5,500,000.

Mr. McPhillips: Do you pay duty on those?

Mr. McGregor: Ten per cent excise duty.

Mr. CARTER: Any of the three made in Canada?

Mr. McGregor: No, the Viscount and Vanguard are made by the Vickers Company in the United Kindom, the D.C.8's made by the Douglas Company in California, the power plants in all being Rolls Royce. In the Viscount the Rolls Royce Dart; in the Vanguard the Rolls Royce Tyne and, as I said, in the D.C.8 the Conway.

Mr. Chown: Have you crews in training now for the operation of these planes?

Mr. McGregor: Not yet. We have ground personnel in training but not crews. That will start in September or October, I would think.

The CHAIRMAN: That would just cost \$10,000 a mile speed?

Mr. McGregor: That is right.

The CHAIRMAN: Five hundred and fifty miles, \$5,500,000.

Next is Personnel. I am glad I mentioned that speed. Personnel.

Mr. McPhillips: On Personnel you have four directors appointed by the government and five elected by the Canadian National Railways, is that correct?

Mr. McGregor: Yes.

Mr. McPhillips: When it comes to the presidency, who appoints the president?

Mr. McGregor: The directors elect the president from among their number.

Mr. McPhillips: Thank you.

The CHAIRMAN: They were lucky to get such a good one from among them. Agreed to.

Planning. New plans—the company anticipates in 1959 a further growth in popularity of air transportation and so on, and four more Viscounts.

Mr. CHEVRIER: That is the question which Mr. McGregor has just answered.

The CHAIRMAN: Yes. Has anyone anything on that?

Mr. Fraser: Just one question. In regard to these trans-Atlantic flights, does your office in any way help the people to figure accommodation at the end of the run?

Mr. McGregor: Yes, we have a small visitor's service bureau attached to the London office. It is there for the express purpose of helping people with hotel accommodations, shopping, theatre tickets, etc.

Mr. FRASER: And Vienna, the same there?

Mr. McGregor: No, London only.

Mr. FRASER: What about Barbados?

Mr. McGregor: The normal business office is supposed to be of such help as they can and I think they are quite helpful.

The CHAIRMAN: Anything further on planning? That takes pretty much the report over to the financial statement.

Now, before you approach the financial statement, I suppose any questions—

Mr. Chevrier: Well, could we get a statement from Mr. McGregor-

The CHAIRMAN: —on the financial statement?

Mr. CHEVRIER: No.

The CHAIRMAN: You mean what you mentioned before?

Mr. CHEVRIER: Yes.

The Chairman: Yes, I was going to suggest this might be the time. I think what Mr. Chevrier had in mind—

Mr. DRYSDALE: Could you give me an answer to mine too?

The CHAIRMAN: Well, you are both the same, I think.

Mr. DRYSDALE: No.

The Chairman: I thought they were, seriously. I thought you had mentioned and Mr. Chevrier had more or less acquiesced and said yes, something similar to what Mr. Gordon suggested as to what would constitute better terms of reference in the future that we give consideration to but not necessarily follow. You were here this morning, I think Mr. McGregor.

Mr. Chevrier: Mr. Drysdale was getting very close to it and I have no objection if he wants to ask it.

Mr. CATHERS: Let us get the question answered, forget who asked it.

The Chairman: I think it should go on the record that Mr. McGregor is giving us his impressions of future treatment by this committee and that it is in response to a member's question the same as in Mr. Gordon's case.

Mr. Drysdale: The question I have asked—and as I have learned in here where you have to make a mental note to see if you get the answer— the question is whether Mr. McGregor would be permitted to draw to the attention of the committee any items in the annual report which he thought might be relevant and on which no questions had been asked. I may be wrong but my question seems to have been bypassed somewhere or another. I assume it was purely inadvertent, there is no criticism.

The CHAIRMAN: I do not want to embarrass him by having him conduct his own examination.

Mr. Drysdale: I do not mean that Mr. Chairman, but there might be some items. We cannot think of all the possible questions that should be asked. You may have some doubts on that point but there may be certain things that come up causing trouble for the T.C.A. that he might like to explain to us.

The CHAIRMAN: He is free to do that if he wishes.

Mr. Drysdale: That is all I am trying to do. Then Mr. Chevrier came in and was afraid I was going to beat him to the gun.

## Later in the Proceedings

The CHAIRMAN: Mr. Chevrier is asking the same as he did with Mr. Gordon, do you have any proposals we might consider for sittings in the future.

Mr. McGregor: I might say I was here from about 3.20 on yesterday afternoon. I heard what Mr. Gordon had to say and I heartily agree with his statement on the internal company effect of the committee. I think he could have gone farther and I would like to go a little farther with respect to the preparation of statistics.

Regarding statistics—and it showed particularly at the C.P.A. hearing where we were asked literally hundreds of questions requiring large amounts of statistical information—they were available, but they were not available for nothing. They were available because of the continued examination of a succession of these committees year after year and the belief on the part of the airlines that it should be in a position to answer any question bearing on the airlines' operations. But these statistics are compiled as a regular thing within T.C.A. in greater detail than would be the case were it not for the existence of this committee. Many of them are costly to prepare and many of them are not used in the normal operations of the company and I do not think would be required were it not for the possibility that they may be required by the committee. I think economies would be achieved if the scope of the questions, as Mr. Gordon suggested, were limited to matters, as he also suggested, of policy and general administration.

With respect to Mr. Drysdale's question, it has been my experience before these committees that no suggestions are required as to areas in which questions should be asked because they cover the waterfront, I think, quite

completely.

Going further into what he had in mind, I very much appreciate the suggestion that if we have troubles that are not dealt with in the normal questions that this would be the proper place to air them. I think the two primary ones have been touched on. One is the effect of competition on the economy of the airlines. Apart from money great difficulty will always exist in my opinion in maintaining the staff morale of any organization that is chronically operating in an un-satisfactory economic condition. It exposes employees of a company to the usual criticism if it is a public company such as "Why do we have to pay your salary," and I would very much hope the effect of the competition which has been introduced with respect to the transcontinental line this year, will be outgrown by T.C.A. and that the policy will not be continued to the point where we might be thrust into a chronic deficit position.

There is another area that has been touched on here that is of extreme interest to any airline operating internationally and that is the bilateral situation. Bilateral negotiations are extremely difficult and I am sure that the Minister of Transport will agree with me that any support which can be given to the general thesis that Canada should not squander its birthright in bilateral negotiations would be appreciated as well as it would be appreciated by both the international Canadian airlines.

Mr. DRYSDALE: Could I ask a personal question? If it is embarrassing, do not answer. In the past few years what value, if any, have these committees been to you?

Mr. McGregor: I am not at all inclined to be facetious in answering that. I think they have been of this value, if nothing else, that it has required all the senior personnel of the company to become extremely familiar with, and remain extremely familiar with the statistical details of the company to a degree which otherwise would not have taken place under pressure of normal

work. I think perhaps this has some value. I think Mr. Gordon was right in saying it is more than offset by the time that is involved.

Mr. Cathers: Mr. McGregor, you mentioned that actually these statistics which were compiled were very costly. Have you any idea of an estimate in dollars, of what it costs you to get the figures for this meeting?

Mr. McGregor: No, I would not have.

Mr. CATHERS: I know it is pretty difficult.

Mr. McGregor: Because you can say that a report is sent in—for instance, we were asked for the boarding passenger load at every city across Canada. This is compiled from the gross roots up. It begins at the station itself, checked by an accounting record of ticket sales. You might say that all the people who may be involved in that would have to be doing that type of work in any case, but the fact is that additional work generally means additional people. Perhaps you might not say that we could remove four people out of this staff if this statistic was not kept.

Mr. Cathers: On that point asked, about the boarding passengers, you were hesitant to answer. Is that information that might be helpful to your competitor?

Mr. McGregor: Yes.

Mr. Cathers: Then I would suggest that that information not be tabled because we do not want our company to be divulging information that is going to be of use to someone else.

The CHAIRMAN: The same thing that was given last year, Mr. Smith's question.

Mr. Cathers: That is last year's question and I do not think our airline company should be asked to divulge information that might be helpful to competitors.

Agreed.

The Chairman: I think if we are to continue to divulge too much information, we had better sell it out to another private owner. Seriously, what is your pleasure? Mr. Smith is not here.

Mr. Chevrier: I notice Mr. Smith was asking for it on behalf of somebody else and was not pressing for it. While it is true it was asked for last year, perhaps it should not have been given and, if it is the feeling of the committee that it should not be given this year, then perhaps we should not ask him to give it.

The CHAIRMAN: I think we more or less acquiesced in the proposal when Mr. Smith was here.

Mr. Chown: It was Mr. Fisher's question. I believe, however, if Mr. Chevrier will put this in the form of a motion we might vote on it, whether or not Mr. Smith and Mr. Fisher are present.

The Chairman: I think in this committee we are still sitting and I imagine we have authority not to publish it if we do not want to. It comes back to the similar situation which we had in respect of the Canadian National Railways.

Mr. DRYSDALE: I will make the motion that the question asked by Mr. Smith on behalf of Mr. Fisher—

Mr. Fraser: Mr. Fisher's name was not mentioned.

Mr. DRYSDALE: —that the question asked by Mr. Smith in respect of information on the boarding loads at every station across Canada be refused.

Mr. CREAGHAN: Or that the information be given Mr. Smith but not made a part of the record.

The CHAIRMAN: Yes. It is moved by Mr. Drysdale, seconded by Mr. Creaghan, that in respect of the information asked for it is the committee's view that Mr. Smith secure it personally from Mr. McGregor but that it not be put in the record.

Agreed to.

Mr. Chown: What progress are you making in respect of the acquisition of satellite fields, in order to get the smaller aircraft off the major runways at the main stations across the country?

Mr. McGregor: I think I should refer the question to the minister. T.C.A. has nothing to do with airports as such.

Mr. Chown: I will write him a letter.

Mr. HEES: We are very anxious to do that. We find it will be much more difficult than perhaps you realize. These satellite fields, as you know, are required in the neighbourhood of large cities. You probably realize when a city has grown to such an extent that it has an airport, it has become overcrowded and it is very difficult to obtain the right kind of land within an approachable distance of the city.

There is also quite a reluctance on the part of the communities to make the land available. We are, however, proceeding with it as quickly as we can. We are anxious to take the pressure off a number of our major airfields. In a number of cases we are looking for satisfactory sites.

Mr. Broome: May I ask a question supplementary to that since the minister did open up the subject.

Mr. HEES: I did not open it up.

Mr. Broome: Since a difficult problem is getting the land in order to make an airport, where is your problem in a situation where you do happen to have a satellite airport such as at Boundary Bay?

Mr. HEES: As Mr. Broome knows, our problem there is not one of obtaining land. It is a problem of the Department of National Defence finding another location and vacating.

Mr. Fraser: May I ask one question?

The CHAIRMAN: Of whom; the minister, or the president?

Mr. Fraser: Mr. McGregor. This is a question under the insurance fund provision in the report. We had a Viscount destroyed by another carrier in New York. Is that carried in the balance sheet? Did you receive anything from the carrier?

Mr. McGregor: No; it is not in the balance sheet. The book value of the aircraft has been taken out of the assets of the company. Legal proceedings are being taken jointly against the airline in question and the manufacturer, because it became quite clear we were not going to collect for the aircraft without that.

Unfortunately, this suit—towards which I think we are heading, subject to settlement out of court—is being allowed to go on by what I might call the defendants, simply because there is an argument between the two of them as to the financial responsibility with regard to the difficulty which occurred in the other company's aircraft.

However, there has been no remuneration paid to T.C.A., nor has any deduction been taken from the insurance fund in respect of that.

Mr. Fraser: Do you expect you will get anything out of that?

Mr. McGregor: Yes; at a legal price.

Mr. Creaghan: We have not had any information on abandonment. Your parent company is always abandoning lines across the country which causes

a great deal of embarrassment at times to elected members. Has your company abandoned any routes?

Mr. McGregor: Yes. We recently abandoned the service to Kapuskasing. I believe it was in March of last year. We also abandoned a summer service to Muskoka. In both cases we applied to the Air Transport Board. This matter was dealt with before you came in.

Mr. CREAGHAN: Do you have to have permission from the Air Transport Board in order to abandon a line?

Mr. McGregor: Yes.

Mr. CHEVRIER: In most cases, when you abandon are there not several other carriers interested in buying the line?

Mr. McGregor: One carrier expressed an interest in servicing the Kapuskasing line. I believe it did for a while and then said they were losing \$10,000 a month and they stopped it.

Mr. Chevrier: What about this line in northern Quebec which was not abandoned but which was bartered, I believe, with another line?

Mr. McGregor: We acquired the operation from Montreal and Ottawa through Val d'Or, Timmins, and so on, in exchange for the Mexican service. We are still operating it and pleased with it.

Mr. CHEVRIER: Is that considered an abandonment?

Mr. McGregor: No. The service continues.

Mr. Creaghan: You have a line from Montreal to Goose Bay in which I understand Maritime Central has been requesting some sort of arrangement whereby they might take it over. I am wondering whether or not it was ever discussed at a meeting of the directors? Has any policy decision been made as to whether or not M.C.A. would be given the flight from Montreal to Goose Bay?

Mr. McGregor: Yes. The answer is no.

Mr. Creachan: Will you hang on to that flight even if you continue to make a loss?

Mr. McGregor: We are not making a loss on it.

Mr. Creaghan: I understood there was some evidence here that you might be losing \$10 million a year on some of these runs.

Mr. McGregor: No.

Mr. Creaghan: Have you any statistics on the Montreal-Goose Bay flight?

Mr. McGregor: Yes; very carefully worked out ones.

Mr. CREAGHAN: You are convinced you are making a profit on it?

Mr. McGregor: Very much so.

Mr. CREAGHAN: And you are satisfied you are giving good service?

Mr. McGregor: Yes; three flights a week.

The Chairman: Are there any other questions on the financial statement? We previously dealt with traffic service.

Mr. DRYSDALE: You mentioned that you disposed of some DC-3's this year. I am wondering why you disposed of them and whether or not you obtained some new ones?

Mr. McGregor: There are no new ones.

Mr. DRYSDALE: I was just wondering how much they had depreciated?

Mr. McGregor: We depreciated them on our books to \$5,000 residual value. We obtained on the average something in the order of \$60,000 apiece for them.

Mr. DRYSDALE: What was the price new?

Mr. McGregor: We did not buy them new. They were originally aircraft brought into Canada at the end of the war which were modified and completely rebuilt by Canadair. I believe they went on our books at something in the order of \$150,000.

The Charman: Are there any other questions on the financial statement? Mr. Cathers: Returning to that \$6 million insurance fund; is that increasing?

Mr. McGregor: Yes.

Mr. CATHERS: It does not show in your statement that any money is being set aside out of your operating fund into that fund. Is there any.

Mr. McGregor: The fund was built up from \$5,600,000 odd to \$6 million by transfer from earned surplus to it, with respect to 1958. At the present time, by board action, there are accruals being made to the fund monthly.

Mr. CATHERS: It looks small when you consider the fact that if you lose one aircraft you lose practically your whole fund.

Mr. McGregor: Yes, and that is why the fund is being built up. For years it sat solidly with a board approved ceiling of \$6 million, and it is the prospect of these aircraft and the value of them that caused the board recently to adopt the policy of making additional accruals to the fund.

Mr. Cathers: Does this insurance fund cover you for damage to your aircraft—public liability and all insurance,—or do you have outside insurance?

Mr. McGregor: It is the company's own money, which can be applied to any claim that is laid against it, either by passenger liability or loss of equipment.

Mr. CATHERS: In other words, you are not taking outside insurance?

Mr. McGregor: We carry some insurance outside. We carry third party risk with respect to flights; that is, the possibility of an aircraft falling on a house, or something of that kind. We carry ground risk insurance and buildings and contents insurance.

Moved by Mr. Broome and seconded by Mr. Pasco that the Annual Report be adopted.

Motion agreed to.

The CHAIRMAN: Now, we come to the Auditors' Report.

## GEORGE A. TOUCHE & CO.

Chartered Accountants
410 St. Nicholas Street
Montreal

Montreal, Toronto, London, Winnipeg, Regina, Saskatoon, Edmonton, Calgary, Vancouver, Victoria

Represented in the United States of America and Great Britain February 16th, 1959.

The Honourable, The Minister of Transport, Ottawa, Canada. Sir,

As auditors of Trans-Canada Air Lines for the year 1958, we submit this report to Parliament through you.

## 1. Financial Statements for 1958

Included in the annual report of the Corporation, together with the usual financial statements, is a report from us in which we state that we have examined the accounts of the Corporation for the year 1958 and that, in our opinion, the balance sheet and statement of income are properly drawn up so as to give a true and fair view of the Corporation's affairs for 1958 and that these statements are prepared on a basis consistent with that of the preceding year.

We also state that, in our opinion, proper books of accounts have been kept by the Corporation and that the transactions coming to our notice have been within the powers of the Corporation.

# 2. Materials and Supplies

During 1958 a physical inventory of materials and supplies was taken by the Corporation's personnel; the items included in this inventory were valued on a basis consistent with prior years, that is, laid down cost based on latest invoice price with appropriate reductions for obsolete items. Where overages and shortages were disclosed by the inventory taking, suitable adjustments have been made in the records.

Although the investment in certain classifications of materials and supplies increased during the year, these increases were offset by reductions through the disposal of a quantity of DC3 spare parts.

#### 3. Insurance Fund

At December 31st, 1958, the balance in the fund comprised:  Cash and accrued interest	
Less: Amount payable to the Corporation	\$6,074,795 74,795
	\$6,000,000

The investments in the fund, consisting of Government bonds and similar securities, had a market value at December 31st, 1958 of approximately \$5,276,000, or 12% below original cost. An actual loss will occur only if it is found necessary to sell the securities prior to their maturity. The interest earnings of the fund totalling \$204,986 have been included in non-operating income.

## 4. Property and Equipment

During the year under review the net investment in property and equipment increased by \$14,172,000, accounted for as follows:

#### Additions to Assets

Aircraft and component parts—representing 15 Viscounts and 1 Super Constellation Ground facilities and components Buildings	\$22,696,000 991,000 1,131,000
Retirement of Assets	\$24,818,000 3,188,000
Less: Net increase in accumulate depreciation	\$21,630,000 7,458,000
	\$14,172,000

The property and equipment account has been adjusted to reflect the values of 12 DC3's disposed of during the year and 1 Viscount which was destroyed in a ground accident.

The net increase in accumulated depreciation is made up of depreciation provided against operations amounting to \$9,911,000 less charges of \$2,453,000 representing retirements and miscellaneous adjustments.

Provision for depreciation has been made on a straight line basis as follows: Super Constellation—to reduce to residual values over a period of seven

years from date of being put into service.

Viscount —to reduce to residual values over a period of nine years from date of being put into service.

North Star and DC3—reduced to residual values in prior years.

Ground facilities —to amortize over estimated useful life, the period depending on the type of asset.

In accordance with the Corporation policy of not depreciating assets until they are available for service, no depreciation has been provided against the accumulated costs of work under construction for the new Dorval maintenance and overhaul base.

The estimated total cost of construction and equipment for the new Dorval maintenance and overhaul base is \$20,000,000. At December 31st, 1958, construction costs of \$1,246,000 had been incurred and charged to property and equipment account and further construction costs of \$14,000,000 were anticipated.

We are informed that all equipment has been maintained in efficient operating condition.

## 5. Progress Payments on Purchase of Equipment

At December 31, 1958 payments had been made against contracts for purchase of aircraft and related equipment which will be delivered in future years. These payments totalled \$17,675,000 at that date and have been applied against the following commitments:—

P.	1	Viscounts for delivery in 1959	\$ 2 117 000
	6	Douglas DC8's for delivery in 1960 and 1961	
	20	Vanguards for delivery in 1960 and 1961	6,797,000
	1	Super Constellation for delivery in 1959	246,000
		Douglas DC8 engine spares	832,000
		Vanguard engine spares	607,000
		Flight simulators	308,000
			\$17 675 000

Amounts totalling \$92,000,000 remain to be paid prior to or upon completion of these contracts. At December 31, 1958, the Corporation was protected by forward contracts against foreign currency fluctuations on aircraft purchase commitments to the following extent:

United States funds	 \$16,400,000
Sterling	 £1,860,000

## 6. Loans and Debentures

New loans obtained

The net increase in notes payable to Canadian National Railways, amounting to \$24,600,000, is the result of the following changes:

Tien louis obtained	400,100,000
Loan repaid in cash	
Loans refinanced by issuance of a debenture maturing	
February 1, 1981 6,500,000	11,500,000

\$24,600,000

\$36 100 000

The debentures payable to Canadian National Railways at December 31st, 1958 consisted of:

37%	maturing	January	1st,	1973		 	 	 	 	 	 . \$	20,000,000
41%	maturing	February	y 1s	t, 198	1.	 	 	 	 	 		6,500,000

\$26,500,000

The increase in the amount of loans and debentures since December 31st, 1957 is the reason for the increase in the amount shown as a current liability for interest payable.

## 7. Insurance Reserve

During the year under review, this reserve was re-established at \$6,000,000 by the appropriation from surplus of \$330,000. No amounts were charged to this reserve during 1958. Provision has been made in the Corporation's accounts for recoveries from other parties or through insurance placed with outside underwriters for major accident claims and expenses incurred prior to December 31st, 1958.

#### 8. Income Taxes

No provision for income taxes has been made because, as permitted by regulations under the Income Tax Act, the Corporation intends to claim capital cost allowance (depreciation) sufficient to offset the taxable income.

## 9. Working Capital

During the year under review the working capital, being the excess of current assets over current liabilities, increased by \$266,000. The following summary, expressed to the nearest thousand dollars, shows the factors accounting for this increase:

Working Capital at December 31st, 1957 (before deducting a temporary bank loan repaid from additional loans received in 1958 from Canadian National Railways)	\$ 5,811,000
Funds provided:	
Net income for the year	
funds 9,911,000	
\$10,459,000	
Deduct—Overhaul Reserve, used as an offset to	
major overhaul expenses 392,000	10,067,000
	\$15,878,000
Loans received from Canadian National Railways, net  Proceeds from the debenture issued to Canadian	24,600,000
National Railways	6,500,000
	\$46,978,000
Funds applied:	
Expenditures per capital budget\$33,863,000	
Other expenditures and retirements, net 1,708,000	
Transfer to Insurance Fund	40,901,000
Working Capital at December 31st, 1958	\$ 6,077,000

## 10. Statement of Income

A comparison of the 1958 and 1957 results indicates the following principal variations:  Increase in operating revenues (15%)	\$15,559,000
Larger items:	
Passenger	
Mail	14,541,000
Larger items:	
Salaries and wages \$ 5,985,000 (13%)	
Fuel and oil	
Landing fees, assessments and fuel	
handling 780,000 (20%)	
Insurance, employees' pension and	
welfare 1,138,000 (38%)	
Depreciation 3,092,000 (45%)	
Increase in income from operations	\$ 1,018,000
Decrease in non-operating income	
Increase in interest on capital invested (48%)	805,000
Increase in net income	\$ 143,000

## 11. General

Notes evidencing indebtedness under the Pay Later Plan for both overseas and domestic transportation have been discounted with the bank. The relative contingent liability is shown as a footnote to the Balance Sheet. A reserve of \$28,500 for possible delinquent payments of these notes is included in accounts payable.

Where applicable, foreign currencies at December 31st, 1958 have been converted at the following rates:

United States dollars-at par.

Sterling-at \$2.80 to the pound.

A policy of continual review of operational and administrative functions has enabled the Corporation to effect such changes in techniques as are necessary to maintain a high level of efficiency during this period of continuing expansion.

We are most appreciative of the excellent co-operation and assistance we have received from the Corporation's officers and staff.

# Yours faithfully,

George A. Touche & Co.

Mr. Chown: I move that the auditors' report for the year ending December 31, 1958 be passed.

Mr. CHEVRIER: I will second the motion.

Mr. Drysdale: I have a very brief question. I notice there is a new airport terminal—

The CHAIRMAN: Just a minute, gentlemen; we do not want to lose a quorum. We still have the capital budget to deal with.

# TRANS-CANADA AIR LINES

## CAPITAL BUDGET

1959

Application of Funds:	
Property & Equipment Budget	\$63,750,000
Refinancing Loans—C.N.R	
Additional Working Capital	1,200,000
	-
	\$69,950,000
Source of Funds:	
Net Income \$ 500,000	
	-
Depreciation Provisions 12,450,000	12,950,000
Loans from Canadian National Railways	\$57,000,000

#### TRANS-CANADA AIR LINES

## PROPERTY & EQUIPMENT BUDGET-YEAR 1959

	Projects Previously Authorized	New Projects	Total
Airplanes and Components	400.050.000	A 4 000 000	<b>427 050 000</b>
Airplanes  Betterment Projects  Airplane Spares	993,000	\$ 4,000,000 250,000 1,000,000	\$37,850,000 1,243,000 2,060,000
Total	\$35,903,000	\$ 5,250,000	\$41,153,000
Ground Facilities and Components			
Ground Communications	\$ 5,000	\$ 900,000	\$ 905,000
Hangar and Shop	15,000	2,200,000	2,215,000
Ramp	25,000	100,000	125,000
Motorized Vehicles	70,000	1,250,000	1,320,000
Office Equipment	73,000	200,000	273,000
Miscellaneous Equipment	1,176,000	900,000	2,076,000
Total	\$ 1,364,000	\$ 5,550,000	\$ 6,914,000
Buildings and Improvements	\$13,433,000	\$ 1,950,000	\$15,383,000
Contingency Fund		\$ 300,000	\$ 300,000
Total Property & Equipment	\$50,700,000	\$13,050,000	\$63,750,000

The expenditures in respect of each of the above items may exceed the amount shown by not more than 10% without further approval, provided the total expenditure on the said items does not exceed \$63,750,000.

Initial down payments shown in this Budget for aircraft, engines, reservations system and buildings carry with them commitments for expenditures in subsequent years, and these commitments, together with commitments associated with previously approved Budgets, produce total committed expenditures in future years as follows:

## Committed Expenditure in Future Years

	Commitments Previously Authorized	Commitments per 1959 Budget	Total Future Years' Commitments
1960 1961	\$37,429,000	\$22,082,000 7,986,000	\$59,511,000 31,728,000
	\$61,171,000	\$30,068,000	\$91,239,000

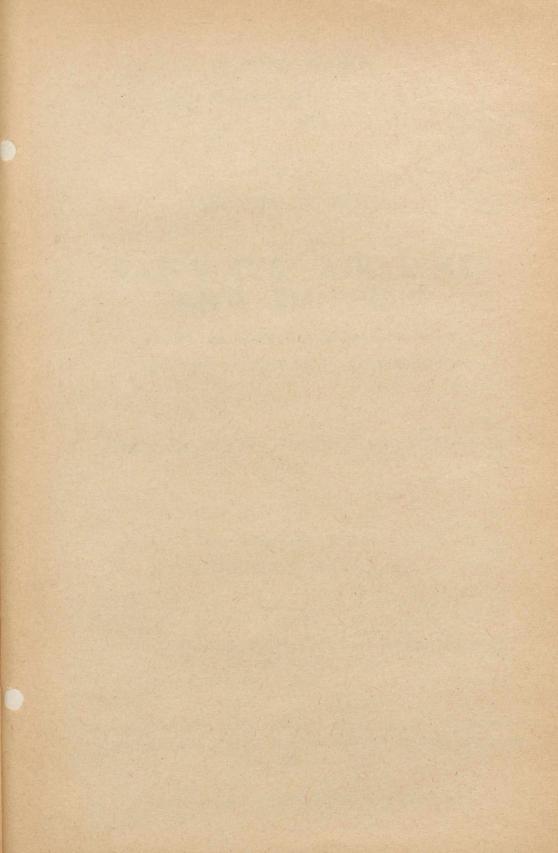
The CHAIRMAN: Mr. Drysdale, you move that this be adopted, and then ask your question.

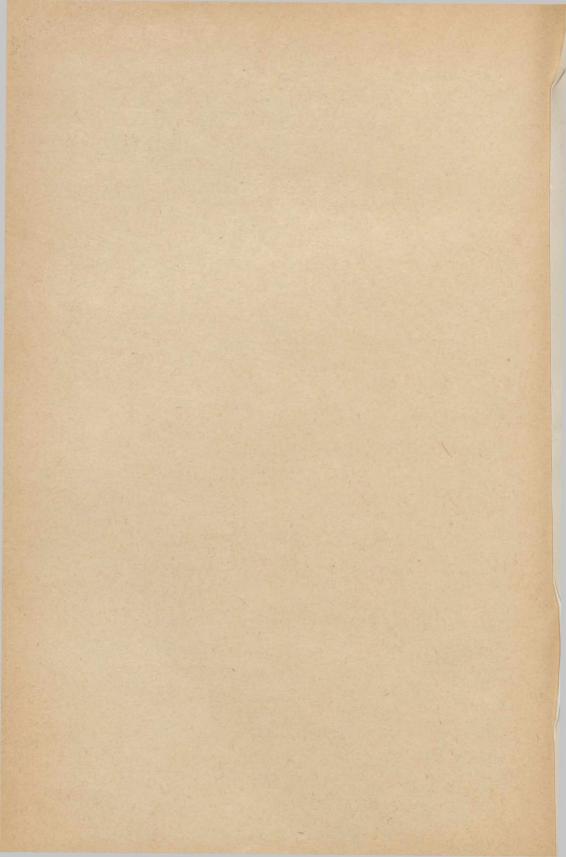
Mr. Drysdale: I would like to direct my question to the Minister of Transport. In view of this new terminal building being constructed at Montreal, I was wondering if the minister could arrange for the committee to attend the opening, or some time thereafter, to see at first hand some of the things we are examining.

Mr. Cathers: Another jaunt.

Moved by Mr. Drysdale and seconded by Mr. Chown that the capital budget be adopted.

The CHAIRMAN: Motion agreed to. That is all, gentlemen; thank you very much for your cooperation.





#### HOUSE OF COMMONS

Second Session—Twenty-fourth Parliament

1959



SESSIONAL COMMITTEE

ON

# RAILWAYS, AIR LINES AND SHIPPING

Owned and Controlled by the Government

Chairman: HONOURABLE W. EARL ROWE

MINUTES OF PROCEEDINGS AND EVIDENCE
No. 4

Third Report to the House. THURSDAY, MAY 21, 1959

Canadian National Railways and Trans-Canada Air Lines Annual Report (1958).

(Proceedings relating to Trans-Canada Air Lines appear in Issue No. 3)
(Proceedings relating to Canadian National Railways appear in
Issues Nos. 1 and 2)

## SESSIONAL COMMITTEE

on

## RAILWAYS, AIR LINES AND SHIPPING

Owned and controlled by the Government

Chairman: Hon. W. Earl Rowe Vice-Chairman: Yvon R. Tassé

## and Messrs.

Badanai,	Fisher,	Mitchell,
Bourbonnais,	Fraser,	Monteith (Verdun),
Brassard (Lapointe),	Granger,	Pascoe,
Broome,	Grills,	Robinson,
Carter,	Horner (Jasper-Edson),	Smallwood,
Chevrier,	Kennedy,	*Smith (Calgary S.),
Chown,	Martini,	Smith (Simcoe North)
Creaghan,	McPhillips,	
Drysdale,	McWilliam,	

Antonio Plouffe,
Assistant Chief Clerk of Committees.

## NOTE

No Capital Budget for 1959 was contemplated in respect of the Canadian National (West Indies) Steamships Limited, although the Order of Reference of the House of Commons of April 29th refers the said Budget to the Committee.

<sup>\*</sup> Replaced Mr. Grills on Wednesday, May 6.

## MINUTES OF PROCEEDINGS

WEDNESDAY, May 20, 1959. (9)

The Sessional Committee on Railways, Air Lines and Shipping, owned and controlled by the Government, met *in camera* this day at 3.30 p.m. The Chairman, the Honourable Earl Rowe, presided.

Members present: Messrs. Broome, Carter, Fraser, Horner (Jasper-Edson), Martini, Monteith (Verdun), Pascoe, Rowe and Tassé—(9).

At 3.40 o'clock, the House division bells having rung, the Committee suspended its proceedings.

At 4.05 o'clock the Committee resumed.

Members present: Messrs. Badanai, Broome, Carter, Chevrier, Creaghan, Drysdale, Fisher, Fraser, Granger, Horner (Jasper-Edson), Martini, McPhillips, Mitchell, Monteith (Verdun), Pascoe, Rowe and Tassé—(17).

The Committee had for consideration a draft Report.

The Chairman read the said Report paragraph by paragraph.

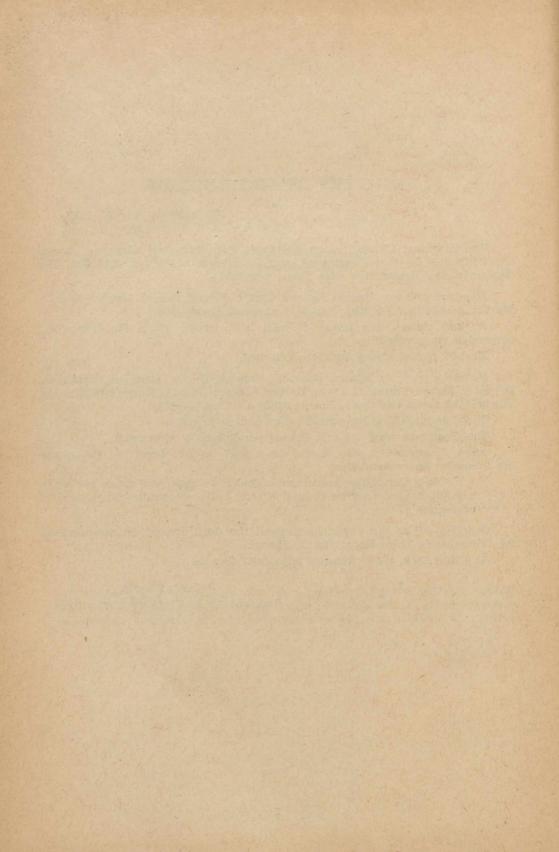
After discussion, it was agreed to include in its Report to the House the following recommendation:

"Your Committee recommends that it be appointed much earlier in any subsequent sessions to enable it to better determine its method of procedure".

Ordered,—That the Chairman present the draft Report, as amended, as the Committee's Third Report to the House.

At 5.15 o'clock, the Committee adjourned sine die.

Antonio Plouffe,
Assistant Chief Clerk of Committees.



#### REPORT TO THE HOUSE

THURSDAY, May 21, 1959.

The Sessional Committee on Railways, Air Lines and Shipping owned and controlled by the government has the honour to present its

#### THIRD REPORT

## Matters referred

1. Complying with the Orders of Reference of the House dated April 29 and May 4, 1959, your Committee had for consideration the following matters:

Canadian National Railways Annual Report (1958);

Canadian National Railways Capital Budget and Estimated Income Account (1959);

Canadian National (West Indies) Steamships Ltd—Annual Report (1958);

Canadian National Railways Securities Trust—Annual Report (1958); Auditors' Reports to Parliament of Geo. A. Touche & Co. (Canadian National Railways and Trans-Canada Air Lines);

Main Estimates (1960) Items 410, 411 and 419;

Trans-Canada Air Lines—Annual Report (1958) and Capital and Property and Equipment Budgets (1959).

#### Witnesses

2. Your Committee held 9 meetings in the course of which were heard Mr. Donald Gordon, President of the Canadian National Railways; Mr. S. F. Dingle, Vice-President (Operations); and Mr. J. L. Toole, Vice-President (Accounting and Finance), as well as Mr. G. R. McGregor, President of Trans-Canada Air Lines, and representatives of the firm George A. Touche & Co., Auditors.

## Second Report to the House

- 3. Your Committee considered items 410, 411 and 419 of the Main Estimates for the year 1960, hereafter listed:
  - 410—Prince Edward Island Car Ferry and Terminals ....\$ 1,741,000
  - 411—Newfoundland Ferry and Terminals ...... 4,738,000
  - 419—Maritime Freight Rates Act ...... 14,100,000

In its Second Report to the House dated May 12, 1959, your Committee recommended the approval of the said estimates. In the same report, your Committee informed the House that it had considered and approved the Capital Budget and the Estimated Income Account for 1959 of the Canadian National Railways as well as the Capital and the Property and Equipment Budgets of Trans-Canada Air Lines for the year 1959.

Canadian National Railways—Annual Reports, etc., and Trans-Canada Air Lines

4. Your Committee considered and approved the Annual Report for 1958 of the Canadian National Railways. It also examined and approved the Annual Report for 1958 of Trans-Canada Air Lines. Approval was also given to the

Canadian National (West Indies) Steamships Ltd—Annual Report for 1958, and the Canadian National Railways Securities Trust Annual Report (1958). The Auditors' Reports to Parliament for the year ended December 31, 1958 were considered and adopted.

5. The Annual Report of the Canadian National Railways for 1958 was tabled in the House on April 14th pursuant to section 40 of the C.N.R. Act, Chapter 29, S. of C. 1955. It showed operating revenues of \$704,947,410 and operating expenses of \$700,021,499 making a net revenue on railway operations of \$4,925,911. After taking into account taxes, rents, other income and fixed charges, there resulted a deficit of \$51,591,424 for the year's operations. This figure compares with a deficit of \$29,572,541 disclosed for the year 1957, the increase being attributed to a decline in traffic, higher wages, material costs and other related economic factors. Your Committee found however that in spite of less traffic, the Company continued its endeavour to improve all categories of service having due regard to sound economy, and to pursue its announced policy to modernize its equipment, its facilities, its methods and its techniques which are specially inherent to a railway system covering geographically such a vast territory.

## Canadian National (West Indies) Steamships Ltd.

6. The Annual Report of the Canadian National (West Indies) Steamships Limited for the year ended December 31, 1958 was also tabled in the House on April 14, pursuant to section 85(3) of the Financial Administration Act, Chapter 116, R.S.C. 1952. Your Committee noted a net deficit of \$1,151,954 for 1958, compared with \$648,849.80 for the previous year. The report disclosed a capital surplus balance of \$3,500,910. The Company did not have a Capital Budget because, as contemplated in 1957, it has disposed of its assets and has ceased operations.

# Trans-Canada Air Lines-Annual Report

- 7. Your Committee noted with satisfaction that Trans-Canada Air Lines recorded for 1958 a net surplus of \$547,429, after provision for depreciation of \$9,911,049, and the payment of interest on capital invested to the amount of \$2,495,586. Before allowances for these two expense items, income from operations rose to \$12,425,035, an increase of \$4,109,681 over 1957. Your Committee was pleased that the management of the company recorded a net profit for the eighth consecutive year.
- 8. Your Committee was interested in the continued progress in TCA's fleet conversion to turbine type aircraft. Fifteen additional propeller turbine Viscounts were put into service during 1958 while nine more DC-3's were retired. Also of interest was the fact that satisfactory flight tests have been undertaken by both DC-8 and Vanguard aircraft. Your Committee also observed that in the year under review TCA increased its passenger carrying capacity by 20% as compared to a 17% growth in passenger traffic. This however resulted in a further decline in the overall passenger load factor to 69.3%, in keeping with the Company's long range plans.
- 9. Your Committee recommends that this Committee be appointed much earlier in any subsequent session to enable it to better determine its method of procedure.
- 10. Your Committee wishes to express its appreciation to the Minister of Transport for his continuous attendance at the meetings and to Mr. Donald

Gordon, President of the Canadian National Railways and Messrs. S. F. Dingle and J. L. Toole. Your Committee is also thankful to Mr. G. R. McGregor, President of Trans-Canada Air Lines and Messrs. H. W. Seagrim and W. S. Harvey.

11. A copy of the Minutes of Proceedings and Evidence was appended to the Committee's Second Report.

Respectfully submitted,

W. EARL ROWE, Chairman.

