## - Insurance Chronicle.

37th Year.-No. 47.
TORONTO, ONT., FRIDAY, MAY 20, 1904.


Fensom's Elevators 50, 52, 54 and 56 Duke St., Toronto, Ont.

## T,O THE TRADE.

May 20 th. 1904 .

## ALL WIDTHS

And prices in Valenciennes Laces and Insertions, Torchon Laces and Insertions, Net Laces, White Cambric Embroideries and Insertions

## NOW IN STOCK.

Filling Letter Orders a Specialty.
JOHN MACDOMALD \& COMPAMY
Wellington and Front Sts. E., Toronto

## TRUST FUND



Yielding from 4 to 5 per cent.
Correspondence Invited.
JOHN MAGKAY \& COMPANY, Canactian Bank of Commeroe Euilding, toronto.

Phone, Main, - - - 2732.

Protection from Loss.

The business of boiler insurance is an engineering business; the insurance is only a guarantee of the trustworthiness of the enginecring services. Measure the value of those services and then consider the guarantee. In doing this remember that EXPERIENCE, SKILL, and ABILITY are the deternini
services.

Jasure your boilers in
THE BOILER INSPECTION \& INSURANCE CO. OF CANADA, Canada Life Bldg.g Toronto,
which has been in this business for nearly
THIRTY YEARS.
Then Insurance.

## ALWAYS AT THE TOP



Shirts
Collars and Cutts
"BEST MADE"
Manufactured by
The WILLIAMS, GREENE \& ROME COMPANY, Limited

- bertin, Ontarlo

Mit Lill 88
LIMITED.
IMPORTERS OF
SHELF and HEAVY
HAROWARE
BAR IRON and STEEL
WROUGHT IRON PPPE and FITTINGS WRITE for prices.
TORONTO, Ontario.

## BANK OF MONTREAL

Eatablished 1817 .
Incorporated by Act of Parliament
Capital, Paid-up, $\$ 14,000,00000$ Reserved Fund .. $\quad 10,000,00000$
Undivided Profits,
U73,

## Head Offion

MONTREAL

## Board of Directors :

rt. Hon. Lord Strathoona and Mount Royal, g.o.m.g., Prebident.
 H. V. Mraedith, Asvistant Genon, Genera. Manager. ARANCHES MN CANADA. Ohiof Inspector and Supt. of Branchee. BRANCHES IN CANADA. Montreal-C. W. DEAN, Absistant Manager, Ontario

## Almonte Belleville Belleville Brantord Brantford Brockville Ohatham Oollingwood Desmank Doseronto Fort William Goderich Goderich Guelph Gamiliton " Sh Kingston Cindsay Lindaay Bank

Sherman Ave Onta
Ottawa Paris
Perth Quebec
Lower Prov. $\quad$ Gretna, Man.
Indian Head, Assa Chatham, N. B. $\quad$ Indian Head, Assa
Fredericton, N. B $\begin{array}{ll}\text { Ploton } & \text { Fredericton, N. B. } \\ \text { Sarnia Raymond, Alta. } & \text { Monoton, N.B. }\end{array}$ Stratford
St. Mary ${ }_{\text {Wallaceburge }}{ }^{\text {Tht. }} \mathrm{Br}$. Amhergt,
Glace Ba
Halifas Regina, Asish Col Armstrong Greenwood
Nelson Nelson Now Denver
New Weatminster
Rosaland Wallaceburg
Quebee
${ }^{\text {Montreal }}$ West End Br
Sydney, N.S. Manitoba \& NW Rossland
Vancouver (N Newfoundiand-St, John's,-Bank of Montreal. Birchy Cove (Bayoris Viotands)-Ban In Great Bbitain-London-Bank of Montreal, 22 A bchurch Lane, E.O. [of Montreal LeXANDER LANO, Manager.
In the United States-New York-R. Y. Hebden and J. M. Greata, agents 59 Wall St,
BANERRE IN GREAT BRITAIN-London-The Bank of England. The Union Bank of London and Smith's Bank, Ltd. The London and Westminster Bank, Ltd. The Na Scotland-The British Linen Company Bank, and Branches. Bangers TN THE UNITED STATEA-New York-The National Oity Bank. The Bank of
New York, N.B.A. National Bank of Commerce in New York. Western NaThonal Bank, Boston-The Mershants Kational Bank, J. B, Moors \& Co. Buffalo Anglo-Californian Bank, Ltd.

## The Canadian Bank of Commerce

Paid-up Capital, $\$ 8,700,000$. Rest, $\$ 3,000,000$ HEAD OFFICE, TORONTO.

HON. GEO. A! COX

B. E. WALKER, PRESIDENT. ALEX. LAIRD,
general manager.
assistant general manager.

## 109 Branches in Canada, the United States and England.

London (England) Office :- 60 Lombard Street, E.C. S. Cameron Alexander, Manager.

New York Agency: - - 16 Exchange Place. Wm, Gray and H. B. Walker, Agents,
Montreal Office:-F. H. Mathewson, Manager.
This Bank transacts every description of Banking Business, including the issue of Letters of Credit and Drafts on Foreign Countries, and will oegotiate or collect bills on any place where there is a bank or banker. Bankers in Great Britain :
The Bank of England; The Bank of Scotland; Lloyds Bank Limited; The Union of London and Smiths Bank, Limited; Parr's Bank, Limited.

## Bank of Nova Scotia

Capital Paid-Up, $\$ 2,000,000$. Reserve Fund, $\$ 3,100,000$.
HEAD OFFICE, - - HALIFAX, N.S.
DIRECTORS:
John y. Payzant, President. Chas. Archibald, Vice-President. . L. Borden, G. S. Campbell, J. W. Allison, Hector Mcinars. H. C. McLeod.

GENERAL MANAGER'S OFFICE, . TORONTO, ONT.
H. C. McLeod, General Manager.
D. Waters, Supt. Branches.
Gro. Sanderson, Inspeetor.
W. Caldwell, Inspeetor
C. D. Schurman, Inspeetor.

## BRANCHES.

Hova Scotia-Amherst, Annapolis, Bridgetown, Dartmouth, Digby, Glace Bay, Granville Ferry, Halifax, Kentville, Liverpool, New Glasgow, North Sydney Oxford, Parrsboro, Pietou, Pugwash, Stellarton, Sydney Mines, Truro, Westville,
Yarmouth. Yarmouth
Wew Brunswick-Campbellton, Chatham, Fredericton, Moncton, Newcastle, Port Prince Edward Island - Charlottetown Northwest Territories - Calgary, Ed-
and Summerside. cona, We taskiwin.
Ontario - Arnprior, Berlin, Hamilton,
Itawa, Toronto
Quebec - Montreal and Paspebiac.
Newfound
West Indies - Kingston, Jamaica
United States - Boston and Chicago.

## THE MOLSONS BANK

$\mathbf{\$ 5 , 0 0 0 , 0 0 0}$
$\mathbf{\$ 3 , 0 0 0 , 0 0 0}$
. $\$ 2,850,000$

## Incorporated by Act of Parliament, 1855. <br> HEAD OFPICE <br> MONTREAL <br> BOARD OF DIRECTORS

Wm. Molson Macpherson, President S. H. E W. M. Ramsay J. P. Cleghorn H. Markland Molso Lt.-Col. F. O Henshaw.
$\qquad$ A. D. Durnford, Chief Inspector and Supt. of Branches.
W. H. Draper, Inepector.
H. Lookwood and W. W. L. Ouipman, Ass't Insp'rs. $\begin{array}{lll}\text { Acton, Que. } & \text { Hamilton, BRANCHES: } & \text { Sorel, P.O, } \\ \begin{array}{lll}\text { Alvinston, Ont. } & \text { Hensall, Ont. } & \text { Meaford, Ont. }\end{array} & \text { St. Mary's, Ont } \\ \text { Arthabaska. } & \text { Highgate, Ont. } & \text { Morrisburg, Ont. }\end{array}$ St. Thomas, On Arthabaska. Brockville, Ont Calgary, Alta. Chesterville, Ont. Chicoutimi, Que. Clinton, Ont.
Exeter, Ont. Erankford, On Fraserville, Que.

Morrisburg, Ont. Norwich, Ont. Ottawa, Ont. Owen Sound, Ont Port Arthur, Ont. Port Arthur, Ont Quebec, Que. B.C. Revelstoke, B. Ridgetown,
Simcoe, Ont. Smith's Falls, Ont.

St. Thomas, Ont. Toronto, Ont. Toronto Junct. Ont. Trenton, Ont. Victoriaville, B.C. Victoriaville, Que. Wates, Ont. Winnipeg, Man Woodstock, Ont

Agents in Great Britain and Colonies-London and Liverpool-Parr's Bank, Limited, Ireland-Munster \& Leinster Bank, Limited. Australia and New Zealand-
The Union Bank of Australia, Limited. South Africa-The Standard Bank of South Africa, Limited,
Fopkion Agents-France-Societe Gemerale, Cermany-Deutache Bank Beleiy Antwerp-La Banque d'Anvers. China and Japan-Hong Kong and Shanghai Banaing Dorporation. Ouba-Banco Nacional de Cuba. AGESTS IN UNITED STATES:-Agents and Correspondents

Collections made in all parts of the Dominion, and returns promptly remitted at lowest rates of exchange. Commercial letters of Credit and Travelers
Circular Letters issued, available in all parts of the world. Oircular Letters issued, ayailable in all parts of the world.

## BANK OF BRITISH NORTH AMERICA

Established in $\times 836$.

Incorporated by Royal Charter in 1840 .

## Paid-up Capital <br> Reserve Fund.. <br> e1,000,000 sterling

HEAD OFFICE, A. G
J. H. Brodie. Oater

Cater.




| BRANCHES | CANADA | St, John, N. B. | Estevan, |
| :---: | :---: | :---: | :---: |
| ondon, Ont. |  | Fredericton, N. ${ }^{\text {B }}$. | Rosthern, N. W. |
| Brantford, Ont. | Kingston, Ont. | Halifax, N.S. | Duck Lake, N. W. T. |
| Hamilton, Ont. |  | Winnipeg, Man. | Asheroft, B.O. |
| Toronto, Ont. | Montreal, Que. | Brandon, Man. | Greenwood, B. |
| Torontc Junction | Longuenil | Reston, Man. | Kaslo, B.O. |
| Weaton (Sub Br.) | (Sub Br.) | Yorkton, ${ }^{\text {N, }}$ | Rossland, B,O |
| Fenelon Falls | Queber, Que. | Calgary, N. W.T. | Victoria, B. ${ }^{\text {B }}$, |
| Bobcaygeon | Levis, (Sub, Beh ) |  | Dawson' (Yukon |

Drafts on SouthAfrica may be obtained at the Bank's Branches.

## AGENCIES IN THE UNITED STATES, ETC

New York- 52 Wail Street-W Lawson \& J. O. Welsh, Agents
Chicago-Merchants Loan and Trust Co.
S. Ireland, (Acting)

London Bankers-The Bank of England, Messrs. Glyn \& Co.
ational Bank senta. Limited, and branches. Ireland Provincial Bank of Ireland, Limited, and branche National Bank, Limited, and branches. Australia-Union Bank of Australia, Limited, New Zealand-Union Bark of Australia, Limited, India, China and. Japan-MEercantile Bank of India, Limited. West Indies-Colonial Bank. Paris-Credit Lyonnais. Lyons.
-Oredit Lyonnais.


## The Standard Bank of Canada. Dividend No. 57.

Notice is hereby given that a Dividend of FIVE (5\%) PER CENT, for he current half-year, upon the Paid-up Capital Stock of this Bank, being at the rate of Ten $(10 \%)$ per annum., has been declared, and that the same

## Wednesday, the 1st Day of June next.

The transfer books will be closed from the 17th to the 3rst days of May,
The Anaual General Meeting of the Shareholders :will be held at the Bank on Wednesday, the 15th June next, the chairjoto be -ken at twelve Bank on Wednesday, the By order of the Board

GEOR ${ }^{F}$ EIP.'IREID.
Toronto, 26th April, 1904.

## The Bank of Toronto.

## Dívidend No, 96.

Notice is hereby given that a Dividend of FIVE PER CENT. for the current half-year, being at the rate of Ten per cent. per annum, upon the Paid-up Capital of the Bank, has this day been declared, and that the same will be payable at the Bank and its Branches on and after

Wednesday, the ist day of June next
The Transfer Books will be closed from the 17th to the 31st days of May, both days inclusive. By order of the Board
Bank of Toronto, Toronto
D. COULSON,

27th April, 1904.
General Manager.

## Imperial Bank of Canada.

## Dívidend No. 58.

Notice is hereby given that a Dividend of FIVE PER CENT. for the half-year ending zrst May, rgo4, upon the capital stock of this Institution has this day been declared, and that the same will be payable at the bank
and its branches on and after Wednesday, the 1st Day of June next.
The transfer books will be closed from the 17 th to the 3rst May, both days inclusive.
The annual general meeting of the shareholders will be held at the head
office of the bank on WEDNESDAY taken at noon. By order of the Board.
Toronto, 26th April, 1904.

## The Ontario Bank.

Dividend No. 93.
Notice is hereby given that a Dividend of THREE PER CENT for the current half-year, being at the rate of Six per cent. per annum upon the Paid-up Capital Stock of this Institution, has been declared, and
that the same will be payable at the Bank and its Branches, on and atter

Wednesday, Ist Day of June next.
The Transfer Books will be closed from the 17 th to the 3rst May, both days inclusive.
The Annual General Meeting of the Shareholders will be held at the Banking House in Toronte, on Tuesday, the 2 1 st day of June next.
chair will be taken at 12 oclock noon. By order of the Board, C. Mer
C. McGILL, General Manager.

Toronto, April 21st, 1904


## Union Bank of Canada.

## Dividend No, 75.

Notice is hereby given that a dividend of Three and One-half Per Cent. upon the Paid-up Capital Stock of this Bank has been declared for the current half year, and that the same will be payable at the Bank and its Branches on and after

Wednesday, the First Day of June Next.
The Transfer Books will be closed from the 17th to the $3^{\text {rst }}$ of May, both days inclusive.

The Annual General Meeting of the Shareholders will be held at the Banking House in this City on Monday, the 20th June. Chair to be taken at noon.

By order of the Board,
G. H. BALFOUR,

General Manager.
Quebec, April 25 th, 1904.

## THE ROYAL BANK OF CANADA.

 Capital Paid-up, $\quad \$ 8,000,000$ Head Offiee, Halifnc, NiS Head Office, Halifax, N.S BOARD or Directors :Thos. E. Kenny, Esq. President Thos. Ritchie, Esq. Vice-Pres't
Wiley Smith, Esq. H. G. Bauld, Esq., Hon. David Mackeen.
Chlef Executive Office, Montreal, Que.


Great Britain, Bank of Scotland. France, Credit Lyonnais. Germany, Deutsche
Bank. Spain, Credit Lyonnais. China and Japan, Hong Kong \& Shanghai Bank. Spain, Credit Lyonnais. China and Japan, Hong Kong \& Shanghai
Banking Corporation. New York, Chase National Bank. Boston, National Banking Corporation. New York, Chase National Bank. Boston, National
Shawmut Bank. Chicago, Illinois Trust and Savings Bank. San Francisco, Shawmut Bank. Chicago, Illinois Trust and Savings Bank,
First National Bank. Buffalo, Marine National Bank of Buffalo.

## THE METROPOLITAN BANK. <br> Capital Paid-up, $\$ 1,000,000$ | Reserve Fund, $\$ 1,000,000$ W. Head Office, . . GENERAL MANAGER

W. D. Ross, mizcieris R. H. WARDEN, D. D., President. S. J. MOORE, Esq.. Vice-President,
D. E. THOMSON, Esq.. K.C. His Honor Mr. W. MORTIMER CLARK, K.C.

Brigden Brockville Brussels
East Toronto

## Milton Petrolia Petrolia Picton

 Branches : In Toront Streetsville Sutton West WellingtoAgents in New York: The gents in New York: The Bank cor. Queen and McCaul Sts. Agents in Great Britain: Bank of Scotland.
BANK OF YARMOUTH, Nova Scotia.
T. W. JOHNS, Cashier. director. FARRISH, Ass't Cashier. DIRECTORS:
John lovitt, President. S. A. CromWelle, Vice-President,
H. CANN. AUGUSTUS CANN. J. LESLIE LOVITT H. CANN. J. Leslie lovitt. Correspondents at-Halifax-The Royal Bank of Canada.-St. John-The Bank of Montreal.-Montreal-The Bank of Montreal and Molsons Bank.-New York-The National Citizens Bank--Boston-The Elint National Bank.-Phila-
delphia-Consolidation National Bank.-London. G, B, -The Union Bank of Londan. Consolidation National Bank,-London, G. B, - The
Prompt Attention to Collections.

## The Traders Bank of Canada.

## Dividend No. 37.

Notice is hereby given that a Dividend of Three and One-half per Cent. upor the Paid-up Capital Stock of this Bank has been declared for the current halfyear, being at the rate of Seven per Cent. per annum, and that the same will be
payable at the Bank and its Branches, on and after

## Wednesday, the First Day of June next.

The Transfer Books will be closed from the s 7 th to the 31st of May, oth days inclusive.

The Annual General Meeting of the Shareholders, will be held at the Banking House in Toronto on Tuesday, 2 rst day of June next, the Chair to be taken
The Traders Bank of Canada. Toronto, 19th April, 1904. General Manager.

## The Merchants Bank of Canada

## Notice is Herehy Given

That a Dividend of THREE AND ONE-HALF PER 'CENT. for the current half-year, being at the rate of Seven per "cent! per annum upon the Paid-up Capital Stock of this Institution, has been declared, and that the same ill be payable at: its Bankin. House in this city, on and after

Wednesday, the Ist Day of June next.
The Transfer Books will be closed from the 17th to the 31st day of May next, both days inclusive.

The Annual General Meeting of Sharebolders will be held at the Banking Hcuse, in the City of Montreal, on Wednesday, the 15th day of June rext. The Chair will be taken at 12 o'clock, noon.

By order of the Board,
THOS. FYSHE, General Manager.
Montreal, 22nd April, 1904.

## TheWESTERN BANK OF CANADA

Head Office, Oshawa, Ont.
Oapital Authorized .. $81,000,00000$ $\begin{array}{lr}\text { Oapital Authorized .. } 81,000,00000 \\ \text { Oapital } \\ \text { Oabsicribed ... } & 500,000 \\ \text { Oapital Paid-up...... } & 439,400 \\ & 00\end{array}$ $\begin{array}{ll}\text { Oapital Paid-up...... } & 439,40000 \\ \text { Rest } & 217,50000\end{array}$ Reat ${ }^{\text {Board of Directors }}$
Jowr Cowns, Eso., President Johr
REUBEN S. HAMLIN, Esq., W. F. Cowan, Esq. $\quad$ Thomas Paterson, Esq. J. A. Gibson, Esq. $\quad$ Robert MoIntosh M.D.
W. F. Allen, Esq. W. Franches, Caledonia, Elmvale, Midland, New Hamburg, Penetanguishene, Paisley, Port Perry, Pickering, Plattaville. Sunderland, Tilsonburg, Tavistock, Whitby, Wellesley.
Drafts on New York and Sterling Exchange bought and sold. Deposits received and Interest allowed. Collections solicited and promptly made,
Correspondents in New York and in Canada-The Merchants Bank of Canada
Int London, Eng.-The Royal Bank of Scotland.

## The Sovereign Bank of Canada.

Notice is hereby given that the Annual General Meeting of the Shareholders of this Bank will be held at the Head Office, 28 King Street West, Toronto, on

Tuesday, the 14th Day of June next, for the Election of Directors, and for the transaction of such other business as may be brought before said meeting. The chair will be taken at twelve o'clock, noon. By order of the Board,

> D. M. STEWART,

Toronto, 14th April, 1904.
General Manager.
Union Bank of Halifax
Capital Authorized, ................. $\$ 8,000,000$
Capital Subscribed .................... $\$ 1,387,250$
Capital Paid-up ... .................. \$1,328,900
Rest.................................... \$926.700
Wm. ROBERTSON, President. © inm. ROCHE, M.P., Vice-President. C. C. Blackadar, Geo. Mitchell, M.P.P. E. G. Smith

Head Office, .. . . . Halifax, N. S.
E. L. THORNE,

IN NOVA SCOTIA-Annapolis, Barrington Passage, Bear River, berwick, Bridgetown, Clarke's Harbor, Dartmcuth, Digby, Granville Ferry Halifax, Kentville, Lawrencetown, Livergool, Middleton, New Glasgow,
IN CAPE BRETON-Arichat, Baddeck, Glace Bay, Inverness, Mabou, North
Sydney, St. Peter's, Sydney, Sydney Mines.
IN NEW BRUNSWICK-St. John.
IN BRITISH WEST INDIES Port of Spain. Trinidad
London and Westminster Bank, London, England:
Bank of Toronto and Branches, Canada.
National Bank of Commerce, New Yo
Merchant's National Bank, Boston.
ST. STEPHEN'S BANK
St. Stephen, N. B. $\mid$ Incorporated 1836.

Agents-London, Messrs. Gresident. Mills, Currie \&RANT, Cashier. Me. Mork Mork, Bank of New
York, B.N.A. Boston, Globe National Bank. Montreal, Bank of Montreal John, N. B., Bank of Montreal. Blonal Bank. Mrafts issued oa any, Branch of the

## Bank of Hamilton.

Notice is hereby given that a Dividend on the Paid-up Capital Stock of the Bank has been declared, at the rate of Ten per cent. ( $10 \%$ ) per annum, for the half year ending 3 1st of May, payable at the Bank and its Branches, on and after FIRST OF JUNE.

The Transfer Books will be closed from the 17th to 3ist May, both"inclusive.

The Annual General Meeting of Shareholders will be held at the Head Office, Hamilton, on Monday, zoth June, at 12 o'clock.

By order of the Directors.
J. TURNBULL,

General Manager
Hamilton, April 25, 1904.

## DEOPLE'S BANK OF HALIFAX

Capital Authorized $\$ 1,500,000.00$ Capital Paid-up.. 998,500.61 Reserve Fund Board of Directors: J. J. Stewart....... President Ggorge R. Hart, Vresident
W.H. Webb, Hon. G. J. Tros't W.H. Webb, Hon, G. J. Troop.
Andrew Mackinlay. Michael Andrew Mackinlay. Michael
Murphy. M. A. Curry, M.D. D. R, CLarke, General Manager. Head Office, HATITAX, N.S.
Agencies North End Branch-Haliax, Edmundston, N.B., Wolfville, N. S., Wondstock, N.B., Lunenburg, N.S., Shediac, N.B., Port Hood, C.B., Fraserville,
Que., Canso, N.. Que., Canso, N.S.". Levis, P.Q.i. Lake Megantic, P.Q., Cookshire, P.Q., Quebec
M.Q., Hartland, N.B., Danvile, P.Q., Grand Falls. N.B., Bridgewater, N.S.,
M Mahone Bay, N.S. Mabou, C.B., St.
P.Q., Bathurst, N.B., Andover, N.B.
P.Q Bankers-.The Union Bk, of London, London, G.B.; The Bank of New York,
New York; New England National R ank, woston; Bank of Toronto, Montreal

## LA BANQUE NATIONALE.

NOTICE-On and after Monday, the second of May next, this Bank will pay to its shareholders a dividend of three per cent. upon its capital for the six months ending on the 3oth April next.

The transfer books will be closed from the I6th to the 30 th April next, both days inclusive.

The annual meeting of the shareholders will take place at the banking-house, Lower Town, on Wednesday, the 18th May next, at three o'clock p.m.

The powers of attorney to vote must, to be valid, be deposited at the Bank five full days before that of the meeting, i.e. before three o'clock p.m., on Wednesday, the inth May next.

By order of the Board of Directors.
P. LAFRANCE, Manager.

Quebec, 18 th March, $19 \mathrm{r}_{4}$.
The NATIONAL BANK
OF SCOTLAND

Incorporated by Royal Charter and Act of Parliament. Established 1895. Hbad Office :

## Edinburgh

Capital subscribed..
.ES,000,000
Paid-ap
1,000,000
Uucalled


Hector Smith, General Manager
Thomas Heotor Smith, General Manager Geore London Office-37 Nicholas Lar ,ombard Street, E.C. J. S. Cockburn, Manager. I Thomas Nros and John Ferguson, Ass't. Managers, of Customers residing in the Colonies, domiciled in London, retired on terms whirb of Customers residing in be furnished on application.
All other Banking business connected with England and Scotland is also transacted

## The Accident \& Gurantitee Company Of Canada, - Montreal,

Capital Autborized . . . . $\$ 1,000,00000$
Capital Subscribed . . . . 250,000100 Government Deposit . . . . $\quad 38,58300$

Personal Accident, Sickness,
Fraterval corile Benefit Insurance.
ACENTS WANTED in $\begin{gathered}\text { every unrepresented } \\ \text { District in Canada. }\end{gathered}$
G. I. GODDARD, - Managing Direetor.

## The ONTARIO LOAN \& DEBENTURE CO.

 of London, Ganada.

London Ontario, 1904.

## GANADA PERMANENT MORTGAEE CORPORATION

PAID-UP CAPITAL, $-\mathbf{8 , 0 0 0 , 0 0 0 . 0 0}$
RESERVE FUND, $-\quad \mathbf{1 , 7 5 0 , 0 0 0 . 0 0}$
INVESTED FUNDS, $-\quad \mathbf{2 3 , 3 0 0 , 0 0 0 . 0 0}$

HEAD OFFICE: TORONTO STREET, TORONTO

MONEY
RECEIVED ON

DEPOSIT.

## ARE YOU SEEKING

## AN INVESTMENT?

There are a great many people in a large or small way who have money that they wish to place in a safe and reputable investment. We pay five per cent. on our Debentures; interest coupons payable half yearly.
Let us discuss this matter with you. We can show you many good and sufficient reasons why you . should . purchase . our Debentures.

## STANDARD LOAN COMPANY

24 Adelaide Street East. TORONTO
w. s. dinnick.
manager
THE HAMLITON PROVIIDENT AND

## LOAN SOCIETY

Capital Subseribed........ $1,500,00000$ Capital Paid-up........... 1,100,000 00 Resorve \& Surplus Funds 404,1.73 46 DEBENTURES ISSUED FOR

1, 2 OR 3 YEARS
Interest payable half-yearly it the highest current rates. Executors anc Trustees are authorized by law to invest in Debentures of this Society.

## Hear Ombe-King st., Hamiliton <br> C. FERRIE,

 A. TURNER,Treasurer.

## 5\% <br> Debentures

For a limited time we will issue debentures bearing $5 \%$ interest payable half-yearly

## The Dominion Permanent Loan Company

 12 King Street WestHON. J. R. STRATTON, President.
F. M. HOLLAND. General Manager.

HEAD OFFICE, 66 Victoria St., TORONTO Home Life Building

[^0]

## 4 per cent. Dehentures

Debentures issued in amounts of $\$ 100$ and upwards for a period of from 1 to 10 years with interest at 4 per cent. per annum, payable half-yearly.

John Low
Member of
the Stock Exchange.
${ }_{5} 8$ St. Francois Xavier Street, MONTRFAL
Stock \& Share Broker.

## The Ontario Loan and Savings Gompany Oshawa, Ontario

Capital subsckibrd ... ... ... ... \$300,000 Capital Paid-up
Contingent .
Raser Fund
Deposits and Can. Debentures
300,000
25,000
75,000 75,000
$523,75 \mathrm{x}$

Money loaned at low rates of interest on the security of Deposits received and Interest allowed.
W. F. Fowan, Preeident.
T. H. McMILLAN, Sec-Treas.

## R. Wilson-Smith \& Co.

 STOCK BROKERSGuardian Chambers. 160 St. James Street, Montreal
members montreal stock exchange.
Orders for the purchase and sale of stocks and bonds listed on the Montreal, Toronto, New York and London Stock Exchanges promptly executed.

## JAMES C. MACKINTOSH Banker and Broker.

 166 Hollis St., Halifax, N. S.Dealer in Stocks, Bonds and Debentures. Munletpal Corporation Securities a specialty.
Inquiries respecting investments freely answered.

-The three symbols of the imperial house of Japan are the mirror, the crystal, and the sword, and they are carried in front of the Emperor on all state occasions. Each has its significance. "Look at the mirror and reflect thyself," or in other words, "Know thyself," is the message of the mirror. "Be pure and shine," is the crystal's injunction, while the sword is a reminder to "Be
sharp."-Leslie's Weekly. . Leslie's Weekly.

## WINNIPEC The STANDARD TRUSTS COMPANY

J. T. Gordon, Esg., M.P.P., President, WM. WHYTE, Esg., WM. HARVEY, Esg., Vice-Presidents.

Act as Executor, Official Administrator and Trustee, for Manitoba and the North West Territories. Have you lands for sale, money to invest, or estates to manage? Write to

JOHN RUSSELL,
Managing-Director

## The Peoples Building and Loan Association, LONDON, Ont. <br> London, on.

Stock Issue of $\$ 100,000$ now open for allotment in sums of $\$ 100$ and up. This Stock has paid 6 per cent. dividends for the past ten years.

> Annual Reports, Application Forms, etc., upon request.

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 274 Portage Ave., Winnipeg, Man.Permanent Preference Stock of the par value of One Hundred Dollars per Share is being rapidly sub-
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Five per annum, paid half-yearly. It also participates in the profits in excess of said five per cent A dividend at the rate of Seaid yearly.
A dividend at the rate of Seven per cent. per annum was declared on the Permanent Stock for the year 1903 , Full-paid Stock (is an excellent investment, withdrawadle in three years.
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CORPORATION, LIMITED 26 KING STREET EAST, TORONTO

A business man's time is too valuable to be taken up with the small details incidental to the

## Management of Estates,

such as Bookkeeping, Collection of Interest, Dividends, Rents, the Payment of Taxes, Insurance, etc., the Re-investment of Principal, and other important duties.

## The Toronto General Trusis Corporation

has unusual facilities for performing this work promptly, accurately and wisely, and is prepared to act in this capacity for a moderate charge.
J. W. LANGMUIR, Managing Director.

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Capital Subscribed............ $\$ 1,009,9 \cap ก$ n 0
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Powers of Attorney to be issued to Jonn H. Menzies, F.C.A. (Can.)

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## Mercantile Summary

Mr. W. Powell, of Ottawa, in conjunction with New York capitalists, contemplates the erection of a million-dollar hotel in Ottawa.
A disastrous fire took place at Fort William, Ont., on the 12th inst., when the C.P.R. elevator, No. B, was destroyed, together with more than a quarter of a million bushels of grain. The total loss was close to $\$ 500,000$, mostly covered by insurance.
The Telfer Manufacturing Company's paper bag and box factory, in Toronto, has been badly damaged by fire. The loss on building is estimated at $\$ 8,000$, while that on the stock was about $\$ 10,000$; both insured. The plant was not materially injured.
The movement in favor of developing the copper industry of the Eastern Townships is gaining momentum. Mr. J. R. Woodward, of Sherbrooke, Que., with a view to the reopening and development of the copper-bearing properties scattered throughout that section of Canada, is urging the Quebec Government to aid in the establishment of a smelter in this vicinity. At present the ores have to be shipped for treatment to the smel.er at Staten Island, N.Y., which costs $\$ 4.65$ per ton, while if such a convenience ex sted at Sherbrooke, the cost of treatment per ton would not be much more than ninety cents. It is claimed that this reduction in the cost of treatment would give such an impetus to copper mining in view of the higher prices of that metal to-day as would lead to the early reopening and development of all the copper bearing properties, most of which are conveniently located in or near the different lines of railway rumning through the Eastern Townships to-day and centering at Sherbrooke. It is understood that the Government has promised to give the subject serious consideration.
It is announced that everything is now in readiness for the transfer of the Soo properties, and that the plants will be in full operation within a short time. The following names, among the directors, have been published: J. T. Lee, president of the First National Bank; Francis B. Reeves, president of the Girard National Bank; Charles B. Hinkleman, capitalist, all of Philadelphia; John T. Torry, vicepresident of the Mercantile Trust Company; Charles E. Orvis, President of the Canadian Improvement Company; Dumont Clarke, president of the American Exchange Bank, all of New York; Geo. B. Turrell, president of the Mutual Trust Company of Orange, N.J.; C. D. Warren, president of the Traders Bank Toronto, and Thomas J. Drummond, Montreal. Senator J. K. Kerr and Messrs. Cornelius Shields, of Canada, and Henry Ingall, president of the Franklin Bank, Philadelphia, are suggested for the remaining directorships. Mr. C. D. Warren will be president, Mr. Drummond, vice-president, and Mr. Cornelius Shields, general manager of the Soo plants. The charter for the Lake Superior Company is being applied for under New Jersey laws.

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GEO. A. STIMSON \& cu., 24-26 King street west TORONTO, Ont.
R. P. Buchart, and other eastern capitalists, are about to erect cement works at Saanich, on the Tod Creek, near Victoria, B.C.

Hon, Jules Tessier gives some interesting data regarding the Lake St. John district. He is president of the Lake St. John Colonization and Repatriement Association, which last year placed nearly 3,000 settlers around Quebec's great inland sea, 1,119 of whom came from the United States, and 1.482 from different parts of the province of Quebec. Not quite 200 came from old France, 73 from Sweden, 46 from England, 57 from Norway, and 64 from Belgium.
A descriptive pamphlet has been issued by Fisk \& Robinson, New York, showing the advantages of the gulf ports by reason of their favorable location with reference to the Panama Canal. According to the "Manufacturers' Record," the exports through Southern ports amounted in 1880 to $\$ 261,000,000$; in 1890 to $\$ 306,000,000$, and in 1903 to $\$ 508,000$,ooo. There is, says an American exchange,, no doubt that, with the completion of the Panama Canal, the growth of business of the Southern ports w:11

## Mercantile Summary.

A despatch from St. John's, Newfoundland, under date roth May, says that the seal fishery for 1904 has ended. The total catch was 284,470 seals, the weight of which was 5,786 tons, and the value $\$ 394,485$. Twenty-two steamers were engaged this year in the fishery, one of which, the 'Elliot," was sunk. Last year the catch was 317,562 , the weight 6,275 tons, and the value, $\$ 449,692$. The light weight of the catch this year is due to the fact that the seals were small.
The Mexican representatives, Senores Mendez and Armendaris, had a conference with the Minister of Trade and Commerce, at Ottawa, on Monday, about the proposed establishment of direct steamship communication between Canada and Mexico. The proposition of the Mexican Government is that Canada and Mexico shall grant a subsidy of $\$ 50,000$ a year each for a line of steamers from Halifax to Mexico, and a similar subsidy of $\$ 100,000$, equally apportioned, for a steamship line between Vancouver and Mexican ports on the Pacific.

Montreal shippers and harbor commissioners have been conferring with the Department of Marine and Fisheries with

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a view to urging speed on the Government's part in providing ice-breakers in the St. Lawrence, in order to prolong the season of navigation. The Dominion Government, it will be remembered, placed $\$ 300,000$ on the estimates for this purpose. It is believed that a vessel measuring 200 feet long, 43 feet beam, and drawing 18 feet of water would meet the requirements, though some think that a large boat would be required for below Quebec. Messrs. Armstrong, Whitworth \& Company, of Newcastle-onTyne, the builders of the "Ermak," report that experience with these icebreakers so far has been very satisfactory, indeed.

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The Robb-Mumford Boiler is internally fired and no heat is wasted by radiation as in fan externally fired boiler.
The furnace is long and of large diameter with greatest height at the back, giving good combustion.

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## BANKERS

From the following list our readers can ascertain the names and addresses of bankers who will undertake to transact a general agency and collection business in their respective localities:

## $M^{E A F O R D-G r e y ~ C o u n t y . ~ C . ~ H . ~ J A Y ~ \& ~} C^{\prime} \mathbf{Y}$, 11 Bankers, Financiers and Canadian Express Co Agents. Money to oan <br> C ${ }^{\text {EORGE F. JEWELL, }}$ F.C.A., Publio Aocountant and Auditor. Office, 361 Dundas Street, London, <br> COUNTIES Grey and Bruce oolleotions made on a gemmission, lands valued and sold, notioes served A general financial business transaoted. Ageneral sinancyars usiness transaoted, Leading loan eompanies, lawyers and wholesale merohants given as reterences <br> H. H. Miller, Hanover <br> JOHM RUTHERFORD, <br> OWEN SOUND, ONT. <br> Lioensed Auctioneer for County of Grey. <br> Lands valued and sold; Notices served; Fire, Life Plate Glass Insurance: several factory and mill sites in good locations to dispose of. Loans effected Best of references. <br> The Granfill Investment Co, BANKERS

## GRENFELL, N.W.T.

A General Banking and Financial Business, transacted. Special attention given to collections on Neudorf, Hyde,
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Jas. Young-Thomson, Mgr.

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SOLE CANADIAN DEALERS.

## Mercantile Summary.

An order of sale has been asked for the South Shore and Quebec Southern or United Counties Railway.
A despatch from Dawson of a few days ago stated that the Yukon river was practically free of ice, and that navigation had already hegun, which is a little earlier than usual.
There was a devastating fire last week in St. Henri (near Montreal), which destroyed twelve or fifteen houses (where resided some twenty or more families, chiefly workingmen), besides several sheds, some cows, and a large amount of hay. The loss, which was only partially insured, principally on buildings, is estimated at about $\$ 100,000$.
A grocer in Brockville, named J. E. Hettenhausen, who came in 1901 from Smith's Falls, and bought out T. J. Medland, has assigned to the sheriff.- Henderson \& Post, in the dry goods line at Prescott, since 1898 , and latterly also carrying on a branch at Smith's Falls, are having a statement of their affairs prepared, it is said, by a Montreal accountant, in the interests of creditors.
Three small late failures are reported in Quebec city. J. W. Pouliot, who has been engaged in making soap, in a limited way, for a few months, has assigned, and owes about $\$ 2,000$.- Joseph Laliberte, furniture dealer, a sufferer by fire in March last, is heard of as compromising liabilities of $\$ 2,400$ at 40 cents, cash, with the assistance of friends.-Elzear Lapointe, a grocer in a small way, offers 25 cents in the dollar, on liabilities of about $\$ \mathrm{I}, 000$.
J. Tremblay, of Tremblay, in the Saguenay district, was formerly a farmer, and five or six years ago went into business as a logging jobber, eventually also starting a store, wherein he handled principally groceries and provisions for the men working for him. Last winter he had a large contract for the getting out of logs for the Belgo-Canadian Pulp Co., which is said to have turned out badly for him, and he has assigned, owing, luckily, no more than $\$ 3,700$. It is reported that a farm he owned was recently transferred to his son, and this is a matter which will likely be looked in-to.-Paltiel \& Frere, a firm of Roumanians, who formerly peddled through the Saguenay district, and who opened a general store last spring at Murray Bay, with a branch at Chicoutimi, are reported in trouble as the result of a fire which destroyed their Murray Bay store in February last. They had $\$ 3,000$ insurance, but it was in doubtful, presumably "underground," American companies, and there appears to be a serious question whether the same is collectable. They are reported as now compromising liabilities of about $\$ 8,000$ at 30 cents, insurance policies, also, being transferred to creditors.-Upon demand, Petit Freres, grocers, at St. Hyacinthe, have consented to assign. Their troubles have been caused, it is said, by

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## Bellows Top Suit Case.

It is very light, and when expanded will hold double the quantity of the regular suit case.

Price, 24 inch size, $\$ 14.00$.
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Those in want of New and Secondhand Machinery of all kinds should send for the New Monthly Stock List. - Engines, Boilers, Iron and Wood Working Machinery, Water Wheels, etc., etc.
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bearing interest at the rate of
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## Mercantile Summarv.

Brandon, Man., is about to issue $\$ 00$,000 worth of debentures for moving the pumping station and extending the waterworks system, also $\$ 42,000$ for school purposes.
London, Ont., Street Railway Company have decided to issue $\$ 50,000$ of additional stock, and to increase the bond issue to the same amount, thus making the total stock and bond issue $\$ 500,000$ each.
An offer of 75 cents is being made to creditors on behalf of the estate of the late S. G. Morton, flour and feed dealer, Halifax, N.S., but the offer does not seem to meet with general acceptance. The liabilities are about $\$ 4,500$.

## CITY OF GUELPH

 Tenders for Debentures,The Corporation of the City of Guelph invite Tenders for Debentures as follows :-
City of Guelph Debentures payable in Guelph at the City of Guelph Debentures payable in Guelph at the
City Treasurer's Office under By-Laws as follows :City Treasurer's Office under By-Laws as follows :-
By-Law No. 43- $\$ 23.972 .59$, 13 Debentures issued By-Law No. 438-\$23.972.59, 13 Debentures issued October ${ }^{1}{ }^{1}$ th, 1902 payable in thirteen yearly instal
ments. re Iron Pipe Mills, Interest $3^{3 / 4}$ per cent.
ins.
 1902, payable December 3 sist , 193 2. By-Law No. 455 - $\$ 155,000.00$ payable, in 30 yearly instalments, issued April 1 th, 1903. By-Law confirmed by Oncario Legislature. Interest 3,4 per cent.
By-Law No. $462-\$ 5.063 .04$, issued July ${ }_{15}$ th, 1903 . payable in 30 yearly instalments. School Debentures to build Public Schools. Interest 4 per cent.
By-Law No. 47 z - $\$ 30,000.00$, issued November and, 1,03. payable half-yearly, June 3oth, December 3rst, to pay for Street Railway. Interest 4 per cent.
By-Law No. $476-\$$ I4.900.00, issued December 3ist, By-Law No. 476-\$14.900.00, $18 s u e d$ December 3 sist,
1903. payable half-yearly, June 30 , December 3 1st, 1903, payable December 3ist, 1933. Authorized by Ontario Legislature. Intere't $3^{3 / 4}$ per cent. Total amount $\$ 243.535$.
The Tenders are invited to be sent in :-
I. For the several Debentures to yield the City par value, that is the tender to state what rate of interes will be required in order to yield the City par value for the Debentures.
2. For the Debentures bearing their present rate of

By the Municipal Amendment Act, 1904, passed by the Legislature of Ontario at its late Session, the Corporation can by By-Law increase the rate of interest on these Debentures. They reserve the right to do so in
order to enable them to sell the Debentures at par should order to enable them be deemed expedient. that course be deemed expedient.
Debentures.
Tenders addressed to Alderman George Hastings, Chairman of the Finance Committee, Guelph, to be received here not later than $3^{1 s t}$ May, 1904, at i2 o'clock
Further information will be supplied on application to Further inform
the undersigned.
No Tender necessarily accepted.
(Sgd.) GEORGE HASTINGS,
Chairman Finance Committee, Guelph.
Dated Guelph, 17 th May, 1904

## 8 per Cent. Stock for sale.

About $\mathbf{\$ 3 5 , 0 0 0}$ worth of Fully Paidup Stock in one of the Largest Manufacturing Companies in the City of Toronto, doing a large and conservative business, and enjoying a monopoly on most lines manufactured. This is a close corporation in good standing. Good reasons for selling. and any other information required will be given to bona fide intending purchasers.

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Many valuable deposits of iron, nickel, copper, gold silver, arsenic, mica, corundum, graphite, granite, limestone and other ores and minerals have been found in Northern, Eastern and Northwestern Ontario, and many more are doubtless yet undiscovered.
For maps, reports, Mines Act, etc., apply to Hon. E. J. Davis, Commissioner of Crown Lands, or Thos. W. Gibson, Director Bureau of Mines, Toronto.

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## A POEM ON CHEESE.

Our Montreal correspondent sends us the verses copied below. He says: "They are the outpouring of an English cheese man, and are said by exporters, just back from England, to describe the situation aptly. They may, perhaps, better explain the present state of the market to some of your country readers:"

OH CHEESES!
I wish they wouldn't ship 'em;
They are coming every day;
I'd pay half a cent a pound,
If they'd only stay away.
There are cheeses on the sidewalk, And cheeses in the door,
Cheeses on the stairway,
And cheeses on the floor.
I really cannot sell 'em,
They are coming in too thick; And every time I think of cheese, It makes me simply sick.

There are cheeses in the office, And cheeses on the scales;
Cheeses in the basement,
In boxes, sacks and bales.
I wish that I could bribe them not to send in any more,
For I can't help thinking of 'em, and it makes me very s.ore.

I wish that I could use 'em
For grindstones and for wheels,
I know that this will make you laugh, But you don't know how it feels-

To have cheeses all around you,
Think cheeses in your sleep,
Taste cheeses when yout eat your meals-
It's enough to make you weep. But I've got to grin and bear it, and I've got to stand the smell, Oh, I wish that I could roll them down the steepest hill in $\mathrm{h}-1$.

An illustrated circular from the Merchants Dyeing and Finishing Co., who were burned out on Front street in the big fire, shows the new premises they are now erecting on York street just north of W. R. Johnston \& Co.'s warehouse. The building is to be a very substantial one of modern construction, four stories and basement, the company having 45 feet front in it, and Garside \& White 35 feet; the building is IIo feet deep. This company is fairly well acquainted with fire, their factory premises having suffered in February, 1902, again in February, 1903, and their warehouse in April, 1904. But they are always well insured.
Latest country failures in the province of Quebec are noted, as follows: U. Jeannotte, formerly a farmer, and for the past six or seven years doing a general provision business at St. Hyacinthe, has become involved, and is said to have assigned, showing liabilities approximating $\$ 10,000$, with assets of only about $\$ 2,800$. He has apparently been a poor manager,

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## Middlesex Four per Cent. DEBENTURES.

Sealed tenders endorsed "Tenders for Debentures," will be received at the office of the undersigned up to two o'clock p.m. on Monday, June 6th, 1904 , for the purchase of $\$ 12,000.00$ County of Middlesex Consolidated Debt Debentures, bearing interest at Four per cent., payable semi-annually, on the 15 th of December and the 15 th of June. Principal payable in gold on the 15 th of June, 1924.

Each tender must state a lump sum, payable at the Bank of Toronto, in London, Ontario, on the 15 th day of June, 1904,-where and when the Debentures will be delivered.
A. M. McEVOY,

County Buildings,
London, Ont., May 5th, 1904
and not methodical or prompt in meeting his engagements for some time past. -Joseph Gagnon, a small genexal trader of Thetford Mines, is reported insolvent with liabilities of $\$ 1,875$. For fourteen years, E. Madden has done a moderate-sized boot and shoe business at Valleyfield, and has had the advantage of a well-to-do father; but his assignment is now reported.-P. Bernard, general merchant, Notre Dame des Anges de Portneuf, was burned out last month, having insurance only to the amount of $\$ 4,000$, while his loss has been variously

## 

Tenders for Coal, 1904
Sealed Tenders addressed to the Provincial Secretary, Parliament Buildings, Toronto, marked "Tenders for Coal," will be received up to noon on Monday, May $2 z^{3} \mathrm{~d}$, for the delivery of such quantities and qualities of coal in the sheds of the following Provincial Institutions, on or before the isth of July next, viz. :-Toronto, London, Kingston, Hamilton, Mimico, Brockville, Cobourg, Orillia and Penetang asylums ; also the Central Prison, Mercer Reformatory, Deaf and Dumb Institute, Belleville, Blind Institute, Brantford.
Specifications of the qualities and quantities of coal required and forms of application may be obtained on application to the Department, or from the Bursars of the respective institutions.
Tenderers are to specify the mine of origin and the quality of respective kinds of coal, and furnish evidence on delivery that the coal is of origin specified, fresh mined and up to standard of trade grades.
Delivery subject to satisfaction of officers of Department of the Provincial Secretary, who may require additional deliveries, not exceeding as per cent., up to 15 th of July, 1905 .
Tenders will be received for the whole quantity specified or for the quantities required in each institution. An accepted check for $\$ 500$, payable to the order of the Honorable the Provincial Secretary, must be furnished by each tenderer, and two sufficient sureties will be required for the due fulfilment of each contract. The lowest or any tender not necessarily accepted.
J. R. STRATTON

Provincial Secretary,
Parliament Buildings, Toronto.
May 4 3th, 1904

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estimated at from $\$ 10,000$ to $\$ 12,000$. He is trying to arrange a settlement at 20 per cent., cash. Why should people assume four-fifths the liabilities of a man who will not insure for more than onethird the value of his property?

## THE DRY GOODS ECONOMIST.

The Canadian number of the Dry Goods Economist is of special interest. It contains papers or interviews from a number of prominent Canadians, upon various phases of Canadian life: Hon. George E. Foster, Herbert B. Ames, B. E. Walker, Rodolphe Forget, Goldwin Smith, Hon. Senator Drummond. Mr. James A. Smart, deputy Minister of the Interior; Solicitor-General Lemieux. In Mr. Smart's paper we are reminded that the Government of Canada has a clearly defined policy, first, as to diffusing throughout the world a proper knowledge regarding the advantages which the country offers to agriculturalists, and second, as to proper selection of persons whom she desires to have come in and possess the lands which still remain the property of the country.
"The inducement offered to the prospective settler is a grant of land in what

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is known as Western Canada. Of thi immense area $[500$ miles wide by 1,000 miles long], about $20,000,000$ acres have been located upon since 1870, and are now occupied by what is perhaps the most prosperous body of farmers to be found in any partion of America or in any other part of the world.
"To give some idea of the extent of territory and the paucity of population, perhaps no better comparison could be made than to show that instead of having about $6,000,000$ of inhabitants, Can ada would have between $50,000,000$ and $60,000,000$ of people if settled as thickly as Norway, which is the most sparsely setthed of all European countries; if she were settled as closely as Belgium or Holland, she would be sufficiently, large in area to contain the population of the whole world."

BOOKS AND PAMPHLETS RECEIVED.

Toronto Board of Trade Report:This attractive pamphlet should have had earlier notice.* In addition to the usual civic statistics and a consecutive record of the proceedings of the Board and of its ten sections; lists of the personnel of the council and the various committees, it contains a report of the delegates to the Congress of Chambers of Commerce of the Empire and the president's address in full A feature which has not characterized previous annual issues is the description of Tor onto as a provincial capital, a distributing centre, a gathering-place for tourists and conventions, a centre of education and culture. This engaging section of the book, the compilation of Mr. J. H. Woods, is illustrated with views of public buildings and principal streets. In these days when illustration is so common a feature of pamphlets and reports of all kinds, such a feature is especially welcome. And it leads one to hope that succeeding issues may contain something of the same sort. A pregnant paragraph of the president's address is that on page 28, where, in speaking of the water supply, Mr. John F. Ellis declares that "the supply of water all winter * * * in the high level districts has not been of a nature to grant adequate fire protection * * * The present state of affairs I regard as deplorable, and if not remedied speedily may lead to disastrous results." As indicating the activity of its committees, and of the various organizations within the Board or tributary to it, the fact that 780 meetings were held in its chambers during 1903 may be quoted from the report of the secretary; 304 of these were meetings of the Grain Exchange, 256 of the Mining Exchange-the remainder were those of sections and committees. The Wholesale Grocers' section met 33 times.
*The Board of Trade, City of Toronto, Annual Report, 1903. The Monetary Times Printing Co.,- Toronto, 100 pages, Illustrated.

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TORONTO, FRIDAY, MAY 20, 1904.

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## TORONTO'S REBUILDING.

The adjustment of losses by the April fire in Toronto still goes on; about four and a half millions of insurance has been apportioned and much of it paid. There is not much activity in the burned district yet, however. In but few of the lots of the fourteen devastated acres are preparations for rebuilding seen. A month has gone by since the fire; and, considering the briskness of business in that quarter in April last, one would have expected a more general attempt at a resumption of it in May. Is there any particular reason for this inactivity?

Yes, there is one thing that helps to explain why rebuilding is not more general. The city's building by-law is found by some architects to be too stringent; meetings and conferences have been held on the subject. The architects are divided into two camps, one of whom attacks and reviles the city architect, the other of whom defends and applauds his conservative regulations.

Another thing. The advanced insurance rates give people pause who are thinking of rebuilding, and stir up the architects, too. The making of more and wider passages through the burned district in the shape of streets and lanes in better proportion to the height
of buildings is also a very necessary feature. But its consideration involves delay.

A high tax rate is a further thing to be considered: a dollar and ninety-five cents in every hundred dollars is not a light impost upon a man or a company whose property runs into tens of thousands of dollars in value. And then there comes the adjustment of lease-holds--yet another matter which implies delay.

Here are some considerations which must affect the mind of a man, the ruins of whose warehouse or factory still stare blankly at the sky on Wellington Street, Bay Street, Front Street. He may say to himself:
"I must have new premises, and that quickly, in order to hold my trade and to retain my staff of hands. Can I find them in some other part of Toronto? I am not bound to rebuild on this street, or even in this city. Other places in Ontario beckon me. Here, on Front Street, they are in no hurry to fix my lease; the underwriters have put up the rates of fire premium; the city regulations compel me to rebuild in a way that will add ten or fifteen per cent. to the cost of my building; labor is uncertain and the cost of building material advanced; there is nothing in the future of my business as far as I can see into it that will justify my spending in bricks and mortar on a down-town Toronto street the $\$ 100,000$ insurance I now have in the bank."

Such a man is in a fit mood either to wind up his business and retire altogether, or to accept a proposal from Galt, Waterloo, Georgetown, Peterboro', or any other town which will offer-perhaps has already offered-liberal terms for his factory. If he be a manufacturer, he can get along without a factory in To ronto: an office and sample room in this city will satisfy him. The situation suggests, it seems to us, careful handling on the part of city authorities Let us not drive capital and industry from Toronto by insisting on too high leasehold rentals at such a critical time. We have lost valuable industries before now by too great conceit and swelled-headedness on the part of our city fathers, who seemed to consider Toronto real estate precious and hallowed ground, and to forget that there were other stirring places in Canada.

As to the building regulations of the city, and their effect upon the man who intends to rebuild, it stands to reason that a lesson such as that of last month upon the reality of the conflagration hazard will dispose proprietors to rebuild more carefully and substantially than before, building by-law or no building by-law, even if the temptation of cheaper insurance for better building did not influence them. Of the two camps of architects, the ones who wish to rebuild with solidity and permanence, insisting upon restricted openings in walls, and the ones who are in haste to rebuild cheaply with as little wall thickness and as many wall openings as may be, our choice would assuredly be the former, for we have already contended for solidity and care in reconstruction.

Besides, our architects, many of them, have something to learn about fire-resisting construction. Discoveries in design and material have been made during the fifteen to forty years since the present burned district was covered with buildings. Conflagrations in the United States and elsewhere have in the meantime shown that steel covered with terra cotta or concrete is a good fire-resistant; that cement or concrete walls can be depended on to stand where stone would crumble; that brick is a more trustworthy material for inner or outer walls than stone. And our own big fire
has shown the value of thick brick walls, and especially of dividing walls with no apertures in them; the value of water-curtains; of private fire brigades; of metal-covered window shutters; of substantial roofs of other material than wood. Certainly it has given us this lesson: that a stand-pipe in every mercantile building is a good thing.

The city authorities of this place have it in their power to help or to hinder the rebuilding of the burned quarter. Ist. By a sympathetic attitude toward the sufferers who are, perhaps, wavering whether to rebuild or no. 2nd. By liberal treatment in the matter of leasehold-by half-term leases, a sliding scale, or what not. 3rd. By timely conference as to new streets or widened lanes that shall make future fires less destructive. Above all, let action be prompt, so that we may encourage rebuilding.

## REBUILDING MATERIALS.

Commenting on the fire waste of the previous year, one hundred and thirty-six millions of dollars, this journal said, in January, 1900: "We hear much of the skill and value of American firemen and apparatus, and it is largely deserved; but we do not hear so much of the care and common sense with which Americans build premises, or supervise them. The continued firewaste is a blot upon the intelligence of the American pople, and of Canadians as well." Some progress has been made in the United States, however, in construction methods of late years. It will be profitable for Canadians to observe and probably to copy.

What materials should be used in rebuilding Toronto's burned district? In 1903, there was completed at a cost of $\$ 1,500,000$, the Continental Trust Company's building in Baltimore. In this a steel skeleton frame carried the walls of each story. The floors were of flat hollow tile arch, the partitions four-inch bollow tile, the columns surrounded with a fireproofing of flat tiles. The outer walls were of brick.

This building passed through the conflagration of February, 1904, in Baltimore. Every vestige of ornamental work, surface flooring, interior finish, was destroyed and consumed. But the architect of the building, D. H. Burnham, of Chicago, who examined the structure after the fire, reports that he found "its steel structure from basement to roof intact and good as the day it was put up. This applies to the supporting columns, girders, and joists.

The structural parts of the floors of the building are unaffected and need no removal. I advise you at once to proceed to repair the building." The vice-president of the company, who, along with engineers, also examined the building, declared "the structural parts to be in superb condition," but everything else to be a total loss.

It was stated by a group of engineers as a result of examination into various buildings which had been swept by the Baltimore fire, that the steel skeleton frame construction, with its proper protection encasement of burnt clay, has withstood the severest and supremest practice-test to which any construction has ever been subjected. Among these authorities are E. C. Shankland, of Chicago; Corydon T. Purdy, of New York, and William B. Parsons, engineer of the great new subway, of the latter city

In the opinion of Mr. J. C. Bayles, who inspected the burned district of Baltimore in company with Mr.

Woolson and other experts, "the most important lesson to be drawn from the Baltimore fire is that of the exposure hazard. Rising sheer from the widespread area of devastation are a number of the so-called fireproof type. As regards a fire originating within their own walls, they are fire resistant in high degree, but ty reason of their size they present a great area of wall space to the attack of flame from without. He tells the New York Times that:
"It is the unanimous opinion of the fire engineers whom we have met, that had the Calvert, the Equitable, the Continental Trust, and the few other steel frame buildings in the city been provided with efficient window protection, such as wire glass in metal or metal protected frames, with some type of fire resisting shutters, they would have suffered no more serious damage than the clipping of corners from the stone facings of their lower floors, and some of them would have escaped that. On the first attack of flame from without, the se structures took fire at their unprotected windows on several floors at the same instant. The fire swept through them like water through a sieve; and instead of standing as invulnerable barriers to the spread of the conflagration, they transmitted it to the buildings beyond. Their burning furniture inside converted them into furnaces, and every window to leeward became a blowpipe nozzle, pouring out an irresistible tongue of flame to reach and consume what lay beyond."

Some of our Toronto people have been in Baltimore since the fire; insurance men and architects have been there; we have not heard that any of our builders went down. In view of the valuable lessons to be learned it is desirable that a committee of our engineers and architects should investigate the burned buildings and satisfy themselves as to the fire-resisting character of these and other materials and devices. A correspondent in Montreal, in urging us to "advocate, and keep on advocating, the building up of the burned district of your city with modern fireproof material," adds that: a deputation of Toronto officials might go to Cincinnati, Ohio, and see the sixteen-story Ingalls building recently built of reinforced Portland cement concrete. An Ottawa subscriber sends us a cut of the new arts building of the University of Ottawa, now under construction, to be built of solid reinforced concrete, veneered with Indiana stone. The resolve to use this material, he tells us, arose from Father Emery and some other officials of the College going to visit the States and being shown some really fireproof buildings while there.

## THE BOOM IN WINNIPEG.

There is a boom, of pronounced proportions, in Winnipeg real estate. The "Commercial" stands up for genuine progression rather than for a bolstering up of the booming element. For this reason the remarks of that paper in a recent issue upon the present state of things in Winnipeg will prove of interest, and should give pause to those who are prone to lend a helping hand to the wild inflation which seems to be now the object of many parties. The article in question, after pointing out the differences between the conditions now existing and those in 1881-2, just before the collapse, and acknowledging that the present boom is based on the foundation of a fairly well organized city, with a large and growing country contributory to it, goes on to show the dangers as they now exist. Five or six years ago Winnipeg had less than fifty men, firms or corporations in the real estate business, and these were practically all of good reputation and in strong standing. At present the city possesses nearly

500 recognized real estate men, with at least another 500 "hangers-on."
"Three-fourths of the entire number," contends our contemporary, "are not only unnecessary, but simply barnacles, sucking the life blood out of the city's prosperity, and gnawing at the vitals of the legitimate real estate interests of the city. The city is supporting at least 750 useless loafers, who contribute nothing towards the city's upbuilding, but live and wax fat upon the same. Of that 750 at least 500 do not contribute one dollar a year towards municipal taxation. Such is the mixture now engaged in causing real estate inflation, and making, and adding to, future burdens for industrious citizens."

The "Commercial" believes that the present ratio of increase in Winnipeg's population, which, owing to the efforts of this army of real estate men, and to the effects of the Dominion Exposition, is likely to reach 100,000 by the end of the present year, is too artificial to continue for long, and that such a nutmber is more than a purely distributing commercial centre can carry. Some other ground-work, on which the population can depend and keep on increasing, must be found or a backward movement, it thinks, is inevitable. To obviate such a current setting in, manufacturing industries on a large scale are a necessity. But (here comes in the rub) under present boom conditions their location in Winnipeg would be madness, as artisans would insist upon double or treble the remuneration usually given their class in the east.

So far central business property has not as a rule been hoisted above a fair present or prospective value, but unimproved property around the city has been inflated to ridiculously high prices, and while this lasts it will be impossible for an industrial population to ohtain comfortable, moderate-priced homes. The reliable real estate interests, adds our contemporary, are not responsible for this; it is the work of the irresponsible boomster.

## bUSINESS IN NOVA SCOTIA.

Business conditions in Nova Scotia vary according to the district and the industry therein represented. Cape Breton has had a particularly trying winter, but the clouds appear to be lifting, and a more encouraging outlook now presents itself. In the boom times of the Dominion Iron and Steel enterprise merchants stocked up liberally with goods, and not a few appear to have stocked also something less remunerative, and which, unlike the goods upon their shelves, vanished altogether when the slump in the stock market took place. Then came the smallpox epidemic of last winter, which at some points led to a practical suspension of business for a time. Naturally the spring months found some overdue balances against retailers on the books of their supply houses, and had not a good deal of consideration been shown, the list of failures might have been large. Such accounts appear to have been carefully nursed, however, and now collections are much improved, some payments being received from unexpected sources. Wholesale houses are, however, showing a wise discrimination in the matter of further indebtedness. There is no doubt if they supplied all the demand for goods as freely as they would have done a year ago the volume of their sales would be much larger than at present. In cases that we have been told of retailers have been advised by letter that it would be better business to devote their energies to the collection of accounts rather than to the sale of goods.

In Western Nova Scotia times are good, The fisheries have opened well, and, as prices of both lobsters and cod are high, there will be a lot of money in circulation in the towns and villages along the shore. In the Valley of Annapolis, we are told, over a million dollars was netted by the farmers on last autumn's crop of apples. The winter's cut of lumber was large, and whether the speculators make or lose the people generally have benefited. There is not a factory or mill in the Province that is not fully employed, and many of them are seeking to increase their working staffs. Building does not promise to be as brisk as last year, but still it will probably be an average season in that respect.

Halifax advices of Monday last tell us that orders have been received by the management of the Dominion Iron and Steel Company at Sydney to relight the open hearth furnaces, now idle, and put the blooming 1aill and other departments on double shift. These instructions are taken to mean that the company has booked large and important orders for the output of billets and rods.

## THE TRUST COMPANY IDEA AND ITS DEVELOPMENT.

(2)

THE CANADIAN TRUST COMPANY.
The history of trust companies in Canada was for some years practically the history of one company, the Toronto General Trusts Corporation, which was organized in 1882 under special charter granted by the Government of Ontario. From its incorporation it has enjoyed the confidence of the Government and courts of the Province; it invests the court funds of the Government in mortgages guaranteeing the principal and interest, and has full control and management oi all lunatic estates in Ontario. The company has isivested for the court over $\$ 6,000,000$, and has assumed for the public and the courts trust and estate business amounting to over $\$ 40,000,000$. In 1898 the company absorbed the Trusts Corporation of Ontario. In Igor an important branch was opened in the Province of Manitoba, when the company acquired the business and assets of the Winnipeg General Trusts Company, and in 1903 the company absorbed the Ottawa Trusts and Deposit Company, and established an office in the capital city of the Dominion. The capital stock of the company stands at $\$ 1,000,000$, all paid up, with a reserve of $\$ 300,000$. From its inception the policy of the management has been dictated by a high sense of its paramount obligations as trustee. It has not used its wide powers except as incidental to the purpose for which it was created. It has not risked its character and capital by underwriting the stock of industrial enterprises; it has not received deposits.

There are to-day seventeen trust companies in Canada, counting the branches of the Toronto General Trusts and the Royal; the Eastern and the National Trust Companies all in as separate institutions. Of these, five are in Toronto, two in London, Ont., one in Ottawa, one in Vancouver, one in St. John, New Brunswick, two in Montreal, four in Winnipeg, and one in Halifax. Some of the existing companies are closely associated with a loan company, and trust and loan companies appear under the same headings in the Government reports and some of the Gity Directories.

It is not impossible that the American type of trust company may find a foothold in Canada. The trust company charters that are granted by the-

Dominion and Provincial Governments contain very wide incidental powers. There is nothing to prevent a trust company holding one of these charters from making a living by one or more of their powers without doing a trust company business. If any new trust companies were organized to-day in Ontario they might be forced to make a living out of something etse than the business of executor and trustee. Some of the existing companies have shown a tendency to depart from the more conservative line of policy. Public opinion is unformed, and no general principles appear to have been laid down to govern legislation in the various Provinces.

Canadian legislation affecting trust companies is generally in an incomplete and tentative condition. Charters are granted by the Dominion as well as the Provincial Governments, and there is no understanding between the authorities as to the powers which shall be granted. But inasmuch as the control of the courts lies within the jurisdiction of the Provincial Governments, a company possessing a Dominion charter must obtain an order-in-council from the Province before it can act as trustee and administrator under the order of the court. The Province of Quebec, like the State of Louisiana and most European countries, is governed by laws founded upon the Roman civil code, under which the old rule still obtains that a corporation cannot be a trustee; consequently no corporation can be appointed executor or administrator by the courts of this Province. The old Roman office of curator still exists, and individuals are appointed trustees by the court under this title. Ontario and New Brunswick are the only Provinces which have passed a general law affecting trust companies; and in both cases this general law is incomplete. In Ontario, trust companies are governed by the Trust Company Act and the Loan Company Act, as well as the General Companies Act. The provisions sometimes conflict, and are liable to different interpretations.

Manitoba is the only F'rovince which has expressly prohibited a trust company from receiving deposits. (I) The Province of Prince Edward Island in 1900 provided for the requirements of that Province by creating the office of the Registrar of the Court of Chancery, a corporation with perpetual succession. Trustees and administrators may transfer their trust to the Registrar, and the court is authorized to appoint the Registrar as trustee (2) ; but there is not much business done in his name. Where a trustee dies, property is frequently vested in him as an interim trustee; mortgages are sometimes taken in his name, but not to any great extent (3). The New Brunswick statute (4) authorizes the appointment as trustee of a trust company which is approved by the Lieutenant-Governor. The company is subject to inspection at any time, and is required to deposit with the Receiyer-General such sum of money or amount of securities as he may deem sufficient as security for the proper performance by such company of its trusts within the Province. A trust company may not issue debentures.

The Ontario Statute (5) provides that the High Court may appoint a suitable person to investigate the affairs and management of a trust company, and the Lieutenant-Governor may appoint an inspector to examine the affairs of such company and report on the

[^1]security afforded to those for whom its engagements are held; and the Lieutenant-Governor-in-Council may refer an application for incorporation to the High Court of Justice for the opinion of the Divisional Court as to the necessity for incorporation of the company having regard to the business to be done, and companies already incorporated and doing business, and whether public convenience and advantage would be promoted. The court shall receive affidavits filed by any parties interested and hear counsel, and if the opinion is unfavorable to the proposed company the application shall not be proceeded with. This provision, however, does not appear to apply to companies who have obtained a Dominion charter.

It will be seen that at the present time the general spirit of legislation in Canada is adverse to the American type of trust company; and if there is no departure from the present policy which has guided legislation, it is not likely that the banking business will be invaded or that trust companies will be allowed to multiply beyond the wants of the State, so that to make a living they will be forced to take up other lines of business. Some of the existing companies may find it difficult to keep strictly to the one line of business, but the mass of the public is still uninformed, and there is a rich harvest to be reaped by educating the people in the useful services to be rendered by the trust company as a trustee.

## THREE DECLINING EXPORTS.

Firewood, tanbark, pot ashes, are three items which used to bulk pretty largely in Canada's exports during the earlier years of Confederation, but the sale of which has very greatly declined. The change is natural and proper. Canadians have learned that there are better uses for our woods than burning them. It grieves one to remember the thousands of cords of beautiful woods that used to be sold for fuel to steamboats on the western lakes and rivers forty, and even thirty, years ago. Dainty whitewood, bird's-eye maple, elm, ash, beech, butternut and hickory-fifty cents a cord for the first; a dollar-fifty for the last-named. The export of firewood to the United States still goes on. In 1873 the quantity was 263,000 cords, valued at $\$ 2.75$ per cord; it came down to 118,000 cords at less than $\$ 2$ a cord in 1896 , and to 48,815 cords at a higher price last year.

Bark for tanning is the second item of this triad; that is to say, the bark of the hemlock tree. In the days when pine was plentiful, close to the lakes, and when pine and oak were the woods in great request, the hemlock wood was despised, and thousands, perhaps millions, of hemlock trees were cut down for the sake of their bark alone, to be used by Canadians or else exported for tanning purposes. For a long time a liquid extract of hemlock bark was largely produced in Quebec and New Brunswick. This was exported, too, to the extent of two to three hundred thousand dollars a year, and continues to be exported still, but in a small way. The value of what was sold for export in 188 I reached $\$ 48 \mathrm{r}, 000$; it has come down now to $\$ 74,816$ last year, all of which went to the United States. In a few former years we shipped hemlock bark to the United Kingdom-r, II4 cords, valued at $\$ 16,969$ in 1877 , for instance-and several times at long intervals to other countries. Hemlock has been slowly coming into the market for building purposes, since it possesses great strength of fibre, and since people have discovered that they cannot use pine
for everything, as they practically did for many years. Ashes, pot and pearl, we described not long ago, in answer to a correspondent, as the lixivium of the ashes made from our forest woods, barrelled up and sold abroad at the price of from $\$ 23$ to $\$ 32$ per barrel, for use in manufacturers and the arts. In twenty years, ended with 1888, we had realized between eight and nine millions of dollars from this source, but of late years we only get $\$ 50,000$ a year, so much is the export reduced. We Canadians as a people have learned that this process of using up our forests was not economical -and was only justifiable because of settlers clearing their land-and that there are better uses of our woods than to burn them to ashes. Would that we might learn also that there are better uses for our dwellings and warehouses than to let them burn at the rate of millions a year.

This enquiry about potash from Portneuf, and a letter received not long since from England asking about the export of hemlock bark extract, coupled with the fact that the Blue Book of Exports for 1903 was in use at the moment on the desk, led the editor to suppose that his readers may be interested in these three items of ashes, firewood, and hemlock bark, side by side in the return under "Produce of the Forest, Exported." Their declining export is not to be regretted, for it was extravagant rather than otherwise. At any rate, the changes in the uses of our woods indicate the progress of the country. Forestry, the conservation of our forests rather than their wasteful denudation, is occupying attention, as a reaction from the prodigal uses of earlier days. And so the reduction of these three items of export from two millions of dollars a year in the aggregate to three hundred thousand last year needs not be deplored. It is no longer a reproach, as it used to be, that this is "a wooden country." We realize twelve dollars the thousand for hemlock wood to-day; twenty to forty dollars per thousand for basswood, elm and ash; thirty dollars the thousand for chestnut, butternut and hickory for building purposes and for manufactures. And this is better than converting them into ashes or selling them abroad, as used to be done, for firewood.

## AGRICULTURE IN BRITISH COLUMBIA.

The great mining and fishing industries of Canada's Pacific Province have occupied so large a share of public attention in the past that its agricultural possibilities have been in some measure relegated to the background. This is often the case, it is needless to say, in a country where prospective wealth from mining forms such an alluring temptation, and where the majority of new settlers do not readily take to the generally more monotonous or less exciting requirements of farm life. Until the last few years agricultural operations in British Columbia were conducted, as a rule, in a haphazard fashion, which, together with the difficulties met with in the clearing of land in many sections of that Province, oftentimes discouraged their authors, and led them to abandon their enterprises.

But a new era seems to have set in. British Columbia has not only tracts of very rich soil, but a climate which admits of the cultivation of a wonderful rariety of products, many of them of great value. And this is an asset which increasingly draws within its boundaries many a man who has already made money in the less auspicious surroundings of Manitoba and the North-West. Then, again, the rapid growth of the latter regions in recent years provides a large and pro-
fitable market for articles these cannot produce for themselves, but which flourish amid the milder conditions of the Pacific slope.

The Year Book of British Columbia, recently issued by the Provincial Government, gives some very interesting information upon the subject of recent agricultural development. In the interior, we are told, with the exception of the Okanagan district, wheat, though sufficiently hard for other purposes, is only grown for feeding, owing to the absence of milling facilities. Oats, however, is grown everywhere, and the consumption is large. The quality is good, and oatmeal and rolled oats made therefrom hold a high reputation. The growth of Oriental markets will mean a good deal to British Columbia in the matter of grain. The country as a whole is well suited to sheep raising, but coyotes, their natural enemies, are disagreeably numerous, especially in the southern interior, and the present absence of local woolen mills renders their care comparatively unprofitable. The interior is adapted to horse breeding on a large scale, and these have lately increased materially in value. Many sections are most admirably adapted to dairying, and this is an industry which has made gratifying progress, but it has until quite recently been overshadowed in importance by live stock. Poultry-raising offers great inducements, too, as both eggs and carcases fetch a high price, and the climate is especially suitable. But, perhaps, the greatest progress now being made in an agricultural direction in British Columbia is in fruitgrowing, for which there appears to be practically an unlimited market in the climatically less favored regions further east. In the Okanagan Valley, more particularly, where Lord Aberdeen is the possessor of splendid apple orchards, rapid strides are being made. Besides apples, excellent returns are realized for plums, prunes, pears and all small fruits, while in certain locations near the Lake of Okanagan, such tenderer fruits as grapes, peaches, and apricots do well. There can be little doubt that the possibilities of British Columbia in the way of fruit and mixed farming loom up big on the horizon of Canada's realizable resources.

## OUR HALIFAX LETTER.

There has been a great increase in the amount of through freight handled at the I.C.R. terminals here during the past season, and also in the number of passengers landed by the Atlantic liners, as compared with 1902-03. During the six months-December ist to May ist- 8,518 cars of deals and other lumber were loaded. Lately there has been landed at this port large cargoes of sugar, which were weighed and forwarded at the rate of ten carloads a day. Over twelve thousand passengers from Europe were landed here during the season, which is by far the largest number on record.

The Provincial Government has appointed Mr. C. R. Coutlee, of Aylmer, Quebec, to the newly-created office of Good Roads Instructor. Mr. Coutlee is a member of the Canadian Society of Civil Engineers, and has had considerable experience in the construction of roads. His appointment has the approval of the Good Roads Association. Some years ago a brilliant, but erratic, doctor created much excitement in some of the towns of eastern Nova Scotia by appearing upon the streets with rake and shovel and persisting in improving the thoroughfares on his own account. He came into violent collision with the authorities, and on one or two occasions suffered imprisonment, which but served the more to call attention to his crusade. In the town of Truro at the present time, a number of leading citizens are banded together in a club, one of the rules of which is that each member must rake the stones off that portion of the street which may be ailotted to him by the committee in charge. At
the last meeting, a large number, including the Mayor of the town, became members. In Halifax, also, there is quite an agitation for more tidy streets. The Acadian Recorder has had a number of editorials on the subject, and has succeeded in arousing considerable interest in it.

Some months ago a wealthy citizen bequeathed several thousand dollars towards the founding of a Home for Aged Men. A committee formed to take advantage of this provision having received substantial subscriptions from other sources, lately purchased a site and are now asking that payments be made at the Union Bank to Mr. E. L. Thorne, honorary treasurer. Applications for admission to the institution have already been received, and in order to make progress, it is necessary that the amount subscribed should be placed at once at the disposal of the committee. So far, no contributions have been received from any one outside the city, although the institution is intended to be for the province as a whole.

Two Halifax firms and a number throughout Nova Scotia lost heavily last week through the failure, in Boston, of the big sugar commission house of Whitney, Poulsand \& Co., whose liabilities totalled nearly half a million, with assets of only $\$ 413$. The firm operated chiefly in sugar, but also handled considerable lumber and fish from this province. The Nova Scotia firms affected are strong ones, and well able to bear their losses.

Arrangements are now complete for the tercentenary celebration of the landing of Sieur De Monts, at Annapolis, Nova Scotia, in 1604. It is proposed to erect a monument in honor of De Monts, and the Dominion Government will be asked for an appropriation. The celebration is to take place next month when a French, a British, and a United States warship will participate.

The first factory in the province to manufacture enamelware was started at Amherst last week, in connection with the Amherst Foundry Company. It is said there is only another of the kind in the Dominion. This department, which is in charge of Mr. Fred. Schuler, who has had many years' experience in the United States, will employ 50 hands, and will make bath tubs, sinks, preserving kettles and similar classes of goods.

A public meeting was recently held at Sydney at which it was decided to take steps to bring about the establishment of a shoe factory and tanning establishment at that place. A board of provisional directors was appointed to organize the company, which is to be capitalized at $\$ 35,000$, and it seems not unlikely that the project will be carried through.

Work at the Joggins' Colliery has been partially resumed. The men have five weeks' arrears of pay due them, and last week they sent a delegation to interview the local Government to see if steps could not be taken to ensure payment. What transpired was not made public, but the men decided to put sufficient liands at work in the mine to prevent the destruction of the property through accumulation of gas and water. In the Supreme Court, last week, the mortgage was foreclosed, and James Rodger, of Montreal, was appointed liquidator.

Halifax, r6th May, 1904.

## QUEBEC AND LAKE ST. JOHN RAILWAY.

The annual general meeting of the Quebec and Lake St. John Railway Company was held on the 13th inst. in Quebec. By the report read by the chairman, we see that the number of passengers carried during the year on the whole system was 247,905 , and the number of tons of freight 318,730 . The dairy industry of the Lake St . John region continues to show gratifying results, the quantity of cheese carried by the railway in 1903 having been $2,318,276$ pounds, as compared with $1,711,000$ pounds in the previous year. The company's engineers have now completed the survey of the proposed branch from the main line, near the River Jeannotte, to La Tuque, for which the Dominion Government have already voted a subsidy. This branch will give access to one of the largest water-powers in the province, will develop 12,000 miles of timber limits, and a very large area of agrictiltural land,

Some portion of a proposed branch also from Roberval towards James' Bay are expected to be placed under contract this year. There has been a satisfactory progress in the colonization movement to the St. John region, no less than 2,927 new settlers and their effects having been carried into the district during the year, of whom I,II4 were from the United States.

The following were elected officers and directors for the ensuing year: President, Gaspard LeMoine, Quebec; first vice-president, Wm. Hanson, Montreal; second vice-president, John Theodore Ross, Quebec. Directors: T. A. Piddington, E. Beaudet, Hon. P. Garneau, Hon. Jules Tessier, H. J. Beemer, Charles A. Hanson, Edwin Hanson and F. W. Ross; also S. N. Parent, Mayor of Quebec, ex-officio; Hon. Judge J. A. Gagne, representing Chicoutimi, and Alderman George Tanguay, M.P.P., (representing the Provincial Government.)

## TRADE IN GROCERIES.

Some little improvement has begun in the movement of general groceries since the opening of navigation, but the volume of business even now cannot be said to be large. Another advance of 5 c . has taken place in sugar, in sympathy with the strong statistical position in New York, where supplies are considerably smaller than this time last year, and that market has no doubt been affected also by the reports of premature heavy rains in Cuba. The movement from the local market to outside country points is very fair. Still, higher prices in the Canadian market are not unlikely. European beet is held at higher figures, too. Molasses and syrups are also very firm, though some fairly large shipments of New Orleans molasses are now arriving in Canada.

A very firm feeling prevails regarding canned goods, and this is increasing. Fair stocks of tomatoes remain on hand, but supplies in other lines, notably corn and peas, are becoming very deficient. There is an improved demand for fruit, which is held at steady prices.

Much interest is still maintained in the tea market, which continues strong, with a good business being transacted. Some first samples of Japans were received in New York this week. The increased duty on tea, in Great Britain, amounting to 2 d . per pound, has caused an advance in price to the consumer, one consequence being an increased demand for proportionately low-priced teas. Reports from London state that Indians are in increasing demand, and medium to common qualities realize a lower price. Ceylons have also been in good request, especially the poorer grades, of which the values have already risen slightly.

In dried fruits, no particularly noteworthy feature calls for comment, excepting, perhaps, the increasing s'rength of currants, due largely to the apparently authoritative rumors that the Grecian Government is in earnest in its proposals to take immediate steps for the benefit of the grower. Trade in California fruits is described by most parties as very dull, though prunes seem to be holding their position. Reports from Asia Minor speak of damage to the Sultana raisin crop, through cold, and somewhat higher prices are looked for.

## THE FAMOUS ROSSLAND CAMP.

A very fair idea of the activity of Rossland as a mining camp is obtainable by perusing the resume of the work for 1903 of the Rossland Board of Trade, of which Mr. Lalonde has kindly sent us a copy. It is, in fact, the report of the retiring president of the board, Mr. A. H. MacNeill, supplemented by statistics which are the compilation of Mr. A. B. Mackenzie, the secretary. The meetings of the Associated Boards of Trade for the Kootenay District are referred to, the first being at Fernie in March, the second at Rossland in December. And the September visit of the Canadian Manuiacturers' Association is described with warmth. The various subjects considered by the board embraced tariff in lieu of bounty on lead; railway freight and passenger train improvement; the imposition of duties upon rough lumber from the States, as a protection to the British Columbia mills; a bounty on zinc; the provincial mineralogist's department.

Some particulars are given: respecting the effect of the encountering large bodies of high-grade ore in the lower levels of the Le Roi mine; of the Government bounty; and the rise in price of silver, on the mining interests of Rossland and the district tributary to her. It is a year or more since the Elmore Oil Company began the erecion of a concentrating plant at the Le Roi No. 2 mine; and somewhat later the Rossland Power Company went ahead with a concentrator for low grade ores from the War Eagle and the Centre Star. This is built near Smelter Junction, and its initial capacity is to be 200 tons in twenty-four hours. It is a water concentration mainly, the material is automatically handled, and the plant-the first of its kind in British Colum-bia-is of the "level site" type, instead of the usual hillside type. The motors are to turn out close upon 500 horse-power, and the plant is expected to start reducing this spring.

From the statistics supplied, we select the following, as being probably the most interesting to our readers. The estimated value of mineral produced, in the districts of Southern Kootenay and South Yale, in 1903, are thus given:

|  |  | Quantity. | Value. |
| :--- | ---: | ---: | ---: |
| Gold, ounces $\ldots \ldots \ldots$. | 204,147 | $\$ 4,219,718$ |  |
| Silver, ounces $\ldots \ldots \ldots$ | $3,471,421$ | $1,839,953$ |  |
| Copper, pounds $\ldots \ldots \ldots$. | $24,866,977$ | $3,332,175$ |  |
| Lead, tons $\ldots \ldots . . . . .$. | 10,168 | 489.793 |  |

Total metallic production $\qquad$ \$9,881,639
It is claimed that Rossland produced more than fortythree per cent. of these quantities, her share being $\$ 4,251,625$, The number of men employed in the principal mines of the camp last year was 1,041. Among the development work of the year in the Rossland camp was 13,025 feet of diamond drilling in four mines, the Le Roi No. I and 2, the Centre Star and the War Eagle; drifting and cross-cutting was done in all of nine prominent mines; shafting in the White Bear, Le Roi, Spitzee and Jumbo. There was an output of 366,625 tons of mineral from sixteen mines, the Le Roi putting out just half this quantity. The division of this total into various values was as under: Gold, $\$ 2,856,469$; silver, $\$ 96,864$; copper, $\$ 1,004,309$. The disparity of this aggregate of three metals $(\$ 3,857,642)$ with the total above quoted $(\$ 4,251,625)$, arises from the output of the Velvet mine, and the Le Roi No. 2 being stated in the list as gross values, and not submitted into gold, silver, and copper values.

Finally, we quote from pages 8 and 9 the comparative yearly output in tons and value of Rossland Camp for the past ten years:

| Year. | Tonnage. | Value. |
| :---: | :---: | :---: |
| 1894 | 1,856 | \$ 75,000 |
| 1895 | 19,693 | 702,359 |
| 1896 | 38,075 | 1,243,360 |
| 1897 | 68,804 | 2,007,780 |
| 1898 | 111,282 | 2,470,8iI |
| 1899 | 180.300 | 3,211,400 |
| 1900 | 221,902 | 3,500,000 |
| 1901 | 279,133 | 3,700,000 |
| 1902 | 329,589 | 4,274,352 |
| 1903 | 366,625 | 4,251,463 |

The producing mines, which contributed to this total of $1,617,000$ tons, valued at twenty-five and a half millions, an average of about sixteen dollars per ton, were the Le Roi, 974,285 tons; War Eagle, 240,305 tons; Centre Star, 22,9498 tons; Le Roi, No. 2, 115,000 toris; Iron Mask, 17,655 to ns; Rossland-Great Western. 12,33I tons; Rossland-Kootenay, 7,790 tons; Velvet, 5,4r6 tons; Jumbo, 4,395 tons; Giant, 4,344 tons; I.X.L.. 2,900 tons; Evening Star, 1,500 tons; Spitzee, 900 tons; Monte Christo, 400 tons; White Bear, 300 tons; Homestake, 140 tons; Virginia, ioo tons.

## LONDON AND LANCASHIRE FIRE.

A remarkably successful exhibit is made by this company in its report for 1903. The total premium income from fire and accident business amounted to $£ 1.297,962$, the highest the company has ever known, whilst the percentage of
loss has never been lower; the fire loss ratio was only 43.57 per cent. There is an underwriting surplus of $£ 274,242$, while the interest gives a credit balance of $£_{323,337}$. The same dividend is paid as for last year, after strengthening the surplus security fund by $£ 30,000$ and writing off $£ 90,000$ against the loss on the Baltimore fire. It is, perhaps, sufficient to add that the total reserve fund of the company is $£_{1,821,033}$, as against $£_{1,680,104}$ last year, behind which there is a capital subscribed and uncalled, of over two million pounds sterling. The Canadian business contributed to the successful result of the year, for out of premiums amounting to $\$ 275,349$, all the company suffered in fire loss was $\$ 130,421$ or say 47.36 per cent., which is less than the average of the year. For, as the Government Abstract shows, the average loss by the fire insurance companies in 1903 was close upon 51 per cent. of the premiums.

## TORONTO INSURANCE INSTITUTE

In last issue, we remarked upon the main features of the report of the Institute for 1903-04. Since then we learn that the successful candidates at the recent examinations were:

First examination: Adams (Imperial Life), Aitkin (Western), Campbell (Canada Life), Crosby (Westetn), Cuthbertson (Canada Life), Domelle (Canada Life), Esler (Crown Life), Gallow (Imperial Life), Gibson (Western), Hines (Cana a Life), Lanskail (Canada Life), Macklin (Canada Life), Martin (Western), Macdonald (Canada Life), MacKenzie (Imperial Life), McIlwraith (Canada Life), Nosworthy (Imperial Life), Ohlen (Manufacturers' Life), Pringle (Royal), Reynolds (Canada Life), Robertson (Canada Life), Rossler (Imperial Life), Robb (Canada Life), Salmon (Canada Life), Starr (Canada Life), Stuart (Canada Life), Woodcock (Canada Life).

Second examination, life branch: Macorquodale (Manufacturers' Life), Portch (Canada Life), Prest (Manufacturers' Life), Winkfield (Manufacturers' Life).

Second examination, fire branch: Fudger (BritishAmerica), Hall (Norwich Union), Jozelin (Norwich Union), Lauder (General Fire Equipment), McLean (Western), Roberts (Norwich Union), Rodgers (Norwich Union), Shaw (Norwich Union), Singer (London and Lancashire), Szoliski (British America).

Two awards of $\$ 25$ each in gold were made to E. L. McLean, secretary of the Fire Underwriters' Inspection Bureau, and to John B. Hall, A.I.A., of the Imperial Life, these gentlemen being the successful competitors in the Institute's two essay contests on Fire and Life subjects, respectively.

The election of officers for the session of 1904-05 was then held, and resulted as follows: President, F. Sanderson, M.A., F.F.A., actuary, Canada Life; vice-president, C. C. Foster, secretary, Western Assurance; treasurer, D. E. Kilgour, B.A., A.I.A., North American Life; secretary, S. R. Tarr, M.A., Canada Life; curator, J. K. Pickett, assistant secretary, Imperial Life.

## FIRE AND MARINE INSURANCE.

The following suggestions are contained in a circular issued by the Factory Insurance Association, of Hartford, U.S., to its members and policyholders for a spring inspection of all fire apparatus: (1) Examine all pipes and sprinklers where water has been turned off, and be sure there are no low points or traps where water has accumulated, frozen and burst the pipes. This should be done before water is turned on, to prevent leakage and possible water damage. (2) Where water has been turned off from sprinkler pipes, be sure to wash the rust and sediment out of mains before turning on. (3) Where valves without indicators are to be opened or closed, be sure to determine the proper direction to turn them, and when positive that they are as required (open or closed), then seal them with riveted strap passing through hand wheel on valve and around pipe. (4) If there are any leaks when pressure is turned on underground pipes, make prompt repairs, so that water may not damage underpinning or flood basements. (5) Try all hydrants while under fire
pressure to see that they open easily, and where necessary apply lubricants. (6) Make actual tests of fire pumps, through several lines of hose, working pumps to full capacity. The Association again urges the adoption of the dry pipe sprinkler system for the protection of unheated buildings.

The Montreal Harbor Commissioners have passed a resolution in favor of constructing a powerful fire tug for the protection of the water front property from fire. It is likely that the tug "St. Pierre" will be equipped temporarily for this purpose.

In Parliament, on Monday last, Mr. Rosamond presented a bill respecting the Ottawa Fire Insurance Company, which, he said, desired authority to increase its capital to meet the difficulties arising out of the recent fire at Toronto. We have not yet seen the provisions of the bill.

The thirty-eighth annual meeting of the National Board of Fire Underwriters of the United States was held last week in New York. It closed on Friday. Fifty-eight companies were represented. The meeting chose John H. Washburn president, to succeed Henry H. Hall.

The total value of property lost by the Toronto conflagration of 19th April, reported at the office of the general committee of fire insurance companies up to noon yesterday was $\$ 5,279,261$. The insurance declared upon this sum was $\$ 4,384,012$. But it is reasonably safe to say, estimating the individual losses of companies which this committee was not needed to adjust, that at least $\$ 5,000,000$ of insurance has been represented in adjustments.

Some three weeks ago, an explosion took place in the basement of Mr. Gartshore's residence on Eglinton Avenue, off Yonge street, which set fire to the house. Investigation showed that it was a Siche acetylene gas machine which exploded and caused the mischief. Adjustment of the loss has been made this week: the Royal Insurance Company pays a loss of $\$ 1,400$ on the building, while the British America pays $\$ 850$ on contents. It will now be in order for Mr . Frederick L. H. Sims to explain how one of his nonexplosive machines came to explode, for he has declared that it was immaculate, infallible, and any other term that would indicate perfection.

That great problem of the fire insurance business-how to reduce the expense ratio, seems to be as far removed from solution as ever. A few weeks ago managers appeared to be of the unanimous opinion that a reduction in commissions must be made. At the meeting of the Union it was decided that reductions should be made in the excepted cities if non-union companies would co-operate. But last week's meeting of the New York Fire Insurance Exchange has made it doubtful whether anything will be done. The meeting was to take action on a resolution to reduce brokers' commission to 5 per cent. upon surplus line risks, to per cent. on ordinary mercantile and special hazards, and 20 per cent. upon preferred risks. Knowing that such action was to be taken, brokers had been busy before the meeting using all the influence at their disposal to induce members of the exchange to vote against the resolution. It is stated that some of them went so far as to threaten to boycott companies friendly to the proposed reductions.-The Investigator.

We are informed by Mr. Matthew C. Hinshaw, Canadian manager of the Atlas Insurance Company, who was in Toronto on Wednesday, that a provisional agreement has been entered into for the transfer of the business of the Manchester Assurance Company, of Manchester, England, to the Atlas Assurance Company, Limited, of London. The New York Journal of Commerce learns by cable that the terms of the Atlas-Manchester deal are as follows: The Atlas Assurance Company has a subscribed capital of $£ 1,200,000$ in 24,000 shares of $£_{50}$ each on which $£_{5}$ was paid up, making with $£_{24,000}$ since added from profits $£_{144,000}$ paid up, or £6 per share. The Manchester Assurance Company's subscribed capital is $£ 2,000,000$ in 100,000 shares of $£ 20$ each on which $£_{2}$ is paid up. By the terms of the transfer one Atlas share is given for five Manchester shares. Ad-
ditional capital of $£ 1,000,000$ is issued by the Atlas, 12 per cent. paid up, which goes to the Manchester shareholders. Mr. James Boomer has been the esteemed manager of the Manchester Assurance Company here ever since it began business in Canada in 1890.

## LIFE ASSURANCE MATTERS.

The general manager of the Canada Life, Mr. E. W. Cox, has gone to England, intending to be away about ten weeks, and his trip is stated to be a purely business one. The Canada Life has no less than twenty-six established branches in Great Britain and Ireland, and has been forging ahead rapidly in the Motherland. The business written during the first quarter of 1904 is much larger than in the same period last year.

The granting of nine, fourteen, or nineteen-payment poticies of assurance is the subject of much controversy on the other side of the line. From a theoretical point of view, a nine, fourteen, or nineteen-payment life policy can be granted, and the adequate premium determined just as easily and as accurately as ten, fifteen and twenty-payment policies and premiums. But why have these odd payment policies been introduced? In our opinion, they are simply aids to twisting. A person, who has paid a year's premium under a twenty-payment life policy is approached by the agent of an opposition company, and is offered a nineteen-payment life policy at his advanced age at about the same premium as he has been paying, and he is told that he will lose nothing. In some cases the "twister" will be successful; but it stands to reason that the policyholder is not receiving as good goods as he gave up, for the simple reason that any company which charges the same rate for a nineteen-payment life policy at an advanced age, that other companies charge for a twenty-payment life policy, is doing business below standard rates, and the policyholders generally must suffer thereby. It is not only a cheap bargain plan, but one of those nasty tricks which tend to degrade and lower the system of sound life insurance. We know of no company attempting these methods in Canada, and we hope we never shall.

An article entitled The Blessings of Matrimony, appears in the March issue of the Australasian Review, Insurance Section. In it the writer supposes it to be discovered that the principal reason why married men on the average outlive their single brethren is because married men are, on the average, more abstemious in the matter of alcoholic liquors. He repeats his firm belief that the beneficial effects of marriage are direct, not indirect. That is to say, that bachelors would live longer than benedicts, provided that the bachelors chose celibacy so that they might devote their continent, rational lives to the achievement of some worthy object. He tells of a bachelor, whose life was in the main exemplary. He was an abstainer from birth, a non-smoker, a moderate eater, was morally above reproach, was fired with a noble ambition, was clever, but had a poor idea of taking care of his constitution. He would work at his calling as a printer till ten o'clock at night, would then walk through the rain to his lodgings without overcoat or umbrella, to sit down in his wet clothes and study till three in the morning. That foolish "clever man" died at thirty years of age, literally for want of a wife to make him take care of his exceptionally valuable life. Again, we quote: "Another case comes to our memory of a single man of high character, whose life was very suddenly cut off from a cause that would probably not have operated had he been married. For want of better company, he sedulously smoked hard throughout a long Sunday, and at the end of the day, died in an apopletic fit. Another, who was about to take a trip, and had something under a hundred pounds in his pocket for expenses, found himself at his lodgings the next morning absolutely without a penny. Whether he had lost it at gambling, or had been robbed while under the influence of liquor, was never discovered, Rather than 'face the music,' the victim committed suicide. These are the kinds of deaths that marriage prevents to a large extent."

## BANKING AND FINANCIAL MATTERS.

The Royal Bank has opened a branch at Cumberland, B.C., and the Union Bank one at Kinburn, Ont.

The Sovereign Bank has established a branch at Niagara-on-the-Lake, Ont., under the management of Mr. A. W. Clark.

In London, England, a banking combination is said to be in progress, which will outshadow in size any financial institution in the world, even eclipsing the big Government banks.

The premises in the Canada Life Building, recently occupied by the Bank of Nova Scotia, are being refitted for the Metropolitan Bank, who will occupy them when alterations are completed.

The Moore Carpet Company, Limited, will take over the property and business of the Dominion Carpet Company, Sherbrooke, Que., now in liquidation, and any others of a similar character. Its capital stock will be $\$ 100,000$, and it will carry on the business of merchants, manufacturers, and dealers in carpets, rugs, mats, and such articles.

The Bank of Montreal statement for the half-year shows good profits. They amounted, for the half year ended with April, to $\$ 804,833.79$, which, added to the balance of profit and loss on account, $\$ 311,903$, and the balance of profit and loss on October 3ist, 1903, makes a total of $\$ 1,178,821.85$. After deducting the half-yearly dividend payment of $\$ 700,000$, the balance of profit and loss carried forward is $\$ 478,821$. 85 .

The National City Bank, of New York, has addressed a circular to its clerks offering, in addition to the usual twoweeks' vacation this summer, a two-weeks' trip to the St. Louis Exposition, with all expenses paid, to the clerk who makes between now and June ist the best suggestions for facilitating the work of the bank, improving existing methods, or for increasing the bank's business. The suggestions must be made in written form and handed to some officer of the bank before the date specified.-Bankers' Magazine.

It is predicted by the Economiste Francais that there will be an increase in gold output of the world at large this year, but not a large gain. That paper calculates an increase of $\$ 2,000,000$ over 1903 in Africa's production, but points out also, as regards Russia's annual output of $1,000,000$ ounces, or say $\$ 20,000,000$, that war will interfere seriously with it. It concludes: "The existing state of war, rendering the TransSiberian Railway useless, or nearly so, for ordinary business, and paralyzing trade in the district traversed, will necessarily injure Russia's gold-mining industry. Still, barring a very severe reaction in Russia's output because of war, there is a hance for considerable increase in the world's gold production in 1904. Such a result would be due to the United States product and especially to that of the Transvaal."

The concentration of banking resources and the power which is derived from co-operation among the banks and a few resolute leaders in times of crisis are generally recognized to be one of the most potent factors in our recent industrial progress and our present financial security. If the recent decline in the price of securities had found the market depending upon a large number of banking institutions with small capital, indifferently managed, and divided by petty jealousies, it might have tumbled them over like a row of bricks, and made the declining market of 1903 a repetition of the panic experiences of 1873 and 1893 . Combination has vindicated itself the world over in banking; it remains to be seen whether, after due experimentation, it will not also vindicate itself in railway management and manufacturing."Wall Street and the Country," by Charles A. Conant, in "Atlantic Monthly."

How many folk who work every day in the year who use the phrase "pounds sterling" are aware of its origin? Probably not one in a thousand. Yet the adjective "sterling," which apart from its commercial sense has come to indicate worth and genuineness, has a curious historical significance, and is a distinct survival of the times when England did not weigh so heavily in the balance of power as she does now. In the fourteenth century the trade of the known world was, almost without exception, in the hands of the Hanseatic

League. Within this league there were many towns, most of which coined money, some using better metal than others. Lubec, a Baltic city, made the best money, and the English merchants, who even then knew a good thing when they saw it, used to contract for payment in the "moneys of the Easter-lings"-Easterlings being their name for the Baltic merchants. Shortened for convenience, the word still obtains, and has all its original force--Liverpool (Eng.) Post.

Not a few persons have imbibed the notion, from seeing fire underwriters so often reviled in the country press, that insurance companies are greedy corporations, making needless exactions of merchant or manufacturer. People who will think over the circumtances, however, usually come to see that there is reason in the contentions of the underwriters, troublesome though they may be. To those, however, who have not thought the matter out, but are content to quarrel with the insurance companies, we offer the following extract fiom the London Economist, the well known Old Country financial journal, under date 7 th inst.: It is fortunate for the British insurance offices, which transact fully 70 per cent. of the whole fire business of Canada, that the last two years should have been exceptionally good. As a rule, a profit, even at the high premiums charged, can only with great difficulty be extracted out of Canadian fire risks, and there is always the conflagration hazard casting its shadow even over good years. Had the official returns for 1903 reached this country before the news of the Toronto fire, one might have been disposed to argue from the results of British companies that the premiums were put up too high after the Ottawa blaze of 1900, but no such contention can now be made. Large as the profits have been in 1902 and 1903, they are not much more than enough to cover the losses in this single disastrous conflagration, and another blaze in a Canadian city may happen at any moment. Canada is, lile the United States, a country of conflagrations.

## ANSWERS TO ENQUIRERS.

C.P.P., Bridgetown, Barbados.-(1) We have heard of the Montreal concern you name, but its reputation is that of a speculative association, of the nature of a lottery. No one has got a prize yet, to our knowledge. (2) Upon communicating with the managers of two mortgage loan companies in Toronto, neither of them is disposed to undertake loans in the West Indies. You might, however, apply to C. H. Longard, Halifax, secretary of the Nova Scotia Permanent Building Society. The business men of that city are much more acquainted with West Indian aftairs than we, up. here.
A. B., City.-At your suggestion, we enquired if the Toronto Guild of Civic Art would take part in such a conference, but the reply made by a member was that it is outside their province. The proposal to widen lanes from and west of Bay street, the city to pay part of cost, was "turned down" by city authorities, who recommended, instead, the extension to Yonge of Piper street, which runs east from York. It all takes time, as you say, but it should not take too much time. Some things cannot wait.
D. R., Windsor, Nova Scotia.-Apply to George Johnson, F.S.S., Ottawa.

## FOR GROCERS AND PROVISION DEALERS.

While in 1893 no Ceylon tea was imported into Canada, it is worthy of mark that last year something like $\$ 625,000$. worth came in.

The Executive Committee of the British Cotton Growing Association has, according to a London cable, decided to apply for a royal charter. The capital of the concern will be $\$ 2,500,000$ in shares of $\$ 5$ each.

A recent report by the Dominion Analyst upon Canadian brands of canned goods makes pleasing reading. A hundred samples of all kinds of canned vegetables were subjected to a vigorous examination, the result being that not one was found

# A CANADIAN GUARANTEED BOND, Absolutely First Mortgage, to Yield FIVE Per Cent. <br> TO THE INVESTOR.  

to contain any adulterant coloring matter, or even chemical preservative. Two cases (only), were found to be other than strictly first-class, and these were tins of corn, which had evidently decayed, and would not have been thought of as food. Only two cans of Canadian peas were found to contain traces of poison, and these showed an infinitesimal amount of copper.

## WEATHER REPORT FROM MANITOBA.

We have received the following telegram from our correspondent at Winnipeg, dated noon of Thursday, 19th May:

With scarcely any exceptions, all points in the West report weather as most favorable for farm work, it being cool, clear and dry. In a few districts there has been delay, but altogether the showing is very favorable. The farmers in many localities are now engaged fitting the ground for coarse grain seeding, and indeed have made a start with oats and barley. There will be a largely increased acreage sown in coarse grains if the weather holds favorable.
-The remarkable increase in the last two or three years in the number of new settlers pouring into the Canadian North-West is having its effect across the line, where it cannot be truly said that all the available good land has already been taken up. A body has been formed of land agents and dealers, under the name of the American Immigration Association of the North-West, headquarters, St. Paul. Minn., for the purpose of drawing attention to these vacant lands. At the same time, it is not its aim to engage in a land business. It will simply set forth to the world what it considers to be the advantages of the American North-West, and incidentally to obtain from the railroads good rates, etc. Even in such old states as Minnesota, Wisconsin and Michigan, it is claimed the good land still open is by no means exhausted. There can be little doubt that the real object of the new association is to offset the growingly successful efforts of the Canadian Government to attract high-class settlers, especially from the United States, to this country.
-The intelligence is satisfactory that another furnace is being lighted at the Hall Mines smelter, Nelson, B.C. We take the following announcement from the News of that place: "Yes," said manager Robert Hedley of the Hall Mines smelter yesterday, "I can give you some news of general interest here. We have decided to blow in the second furnace at the smelter immediately. We have just received a fine consignment of concentrates from the Highland mine, at Ainsworth-about 320 tons-representing the shipment for April." The News comments, as under: "Evidently the smelter in question is beginning to feel the beneficial effects of the lead bounty in common with the rest of the community, As has been already stated, the shipment from the Highland mine is the largest ever sent out from that property in any single month, and doubtless from this time on the output from the mines to the north will steadily continue to increase.
-Mr. Edwin Greenacre, of Durban, Natal, who has been travelling in this country for some months past, is of opinion that a trade between that part of South Africa and Canada might be worked up without difficulty. If trade is to be secured in any volume, however, it is absolutely necessary that the manufacturers here should send out to Natal numerous samples of the goods they wish to introduce. There is now direct transportation between the two countries, but it is not very regular, and much of the space is booked weeks ahead by United States firms.
-On one day last week, in the British House, so the London papers say, a parliamentary question was addressed by Mr. Morrell to the Chancellor of the Exchequer: "Could he state, approximately, the amount of indirect taxation carried by a glass of light beer and a half-pint cup of tea of moderate strength?" "I fear it is impossible," replied Austen Chamberlain, "to give an accurate reply to this question. The answer must depend on the lightness of the beer and the strength of the tea." It might help the Right Honorable Atsten, or anybody else, who desires to reach an answer to such a question, to know that in 1902 a calculation was made by the Midland Mail of the incidence of taxation, under the system of duties levied in the United Kingdom. Here follows the table that paper published, illustrating the addition to the consumer's cost made by taxes upon the seven articles which furnish the bulk of the revenue. Necessaries and hixuries alternate, as will be seen:


## CLEARING HOUSE FIGURES

The following are the figures for the Canadian Clearing Houses for the week ended with Thursday,, May 19th, 1904, compared with those of the previous week:

| Montreal | May igth. \$20.644,099 | May I2th. \$20,909,015 |
| :---: | :---: | :---: |
| Toronto | 17,979,835 | 16,618,624 |
| Winnipeg | 4,825,880 | 5420,466 |
| Halifax | 1,742,365 | 1,681,997 |
| Hamilton | 1,211,101 | 1,069,306 |
| St. John | 956,354 | 915,693 |
| Vancouver | 1. 447,776 | 1,509,828 |
| Victoria | 644,699 | 586,628 |
| Quebec | 1,524,741 | 1,157,416 |
| Ottawa | 1,909,246 | 1,990,625 |
| London | $846,43 \mathrm{I}$ | 846,906 |
| Total | \$43,732,5:27 | \$54,706,504 |



$\mathrm{T}^{\mathrm{H}}$HE Forty Second Annual Report of this Company contains a large number of facts which ought to be of decided interest to all who are interested in fire insurance. From the report it is gathered that in the fire department (for by the way, the Company also writes accident insurance) the net premiums, after deducting all reinsurance, amounted to $\$ 6,193,845$, an increase over 1902 of $\$ 146,255$, while the net losses incurred amounted to $\$ 2,698,760$, a decrease of $\$_{197}, 875$. The trend of things, as revealed by these figures, is certainly in the right direction, and the management is to be congratulated thereon. In the accident department an increase of $\$ 34,065$ is shown in net premiums as compared with 1902, while the net losses, including full estimates for all claims outstanding, amounted to $\$ 143,590$, a slight increase over the previous year. A most gratifying feature of the report is that the surplus on the two departments, after providing for all expenses, taxes and charges of every kind, amounts to the handsome sum of $\$ 1,371,215$. Interest on investments amounted to $\$ 245,47$ o, making the total credit balance on the entire operations for the year $\$ 1,616,685$, which, added to the balance of $\$ 2,536,08 \mathrm{o}$, carried over from the previous year, less an interim dividend of $\$$ III,440, paid last November, makes a total of $\$ 4,041,325$, a truly magnificent sum, and one which indicates the immensity of the Company's transactions.

The following propositions made by the Directors will be considered by all to be wise, and $\cdot$ in the best interest of all concerned, policy-holders and shareholders alike. First:-To transfer to the reserve fund the sum of $\$ 750,000$, making that fund now $\$ 5,000,000$; they further propose to write off the sum of $\$ 450,000$, to cover fully the loss sustained by the Company in the Baltimore conflagration. Two hundred and fifty thousand dollars have been placed toward the staff pension fund, which will be - recognized as a very liberal amount.

The following figures will show just how the Company stands financially, at the present time :-

| Capital Paid-up | \$1, I 14,435 |
| :---: | :---: |
| Reserve Fund . | 5,000,000 |
| Accident Fund. | 300,000 |
| Staff Pension Fund | 250,000 |
| Balance Carried Forward | 2,440, 730 |
| Funds. | \$9, 105, 165 |
| Capital Subscribed but uncalled | \$10,029,935 |
| Total Security | \$ 19, 135,100 |

( $\$ 5$ taken as equivalent of $£ \mathrm{I}$ sterling.)
The foregoing facts and figures regarding this Company, which has had so long and honorable a career, cannot but impress the reader that its affairs are wisely managed, and that it is more than equal to the responsibility placed upon it by the insuring public throughout the world.

Head Office: LIVERPOOL. - F. W. P. RUTTER, General Manager. Canadian Branch:

8 Richmond Street East, Toronto. - Alfred Wright, Branch Manager.

## Toronto Prices Current.



## AFFAIRS IN EUROPE.

Some interesting statements about financial and industrial conditions in Europe are made by Mr. William Hanson, of the firm of Hanson Bros., Montreal, who has just returned from a three months' visit to Great Britain. That gentleman says that when he reached England in February, things were in a very unsatisfactory, almost critical, state. "Every banker and financial man to whom you would speak, whether on the Continent or in Great Britain, was fearing some political complication as a result of the war in the East. Never had I experienced such a disheartening and pessimistic feeling. About a month ago, however, things took a decided turn for the better, and to-day a very much better feeling prevails. This is largely attributable to the successful conclusion of the 'entente cordiale' arrangement between France and England, which has inspired the confident hope that, come what may between Russia and Japan, none of the larger powers will now become involved.
"The first securities to benefit in the market from these improved conditions were naturally Home Government and Home Rails. Both of these had, during the depression, receded to abnormally low prices. To such an extent had this taken place that the profits of the leading banks during the past year were thereby considerably reduced, and in the case of several life insurance companies, whose quinquennial distribution of profits occurred this year (and whose assets had, therefore of necessity, to be valued), the whole of the profits for the past five years was practically wiped out.
"Kaffirs, too, in which such fabulous sums of British capital are invested (wh ch, during and since the war, had practically gone to smash), have commenced to boom, and I have little doubt will go much higher, largely in consequence of the settlement of the labor question by the importation of the Chinese, and the increased output, which, in March last, about equalled that of September, 1899.
"To give you an idea of what the improvement already means, I may say that taking about 150 of the leading securities dealt in on the London Exchange, the increase in the market value of such securities alone since the last settlement (say for a period of between two and three weeks), has amounted to about $£_{50,000,000 \text {." }}$
In Mr. Hanson's opinion, the municipalities during the past three years have under their powers been even more improvident. To such an extent have these powers of borrowing been used, "that the Government has become alarmed and the Chancellor of the Exchequer in his budget speech, intimated that they would be henceforth curtailed, I understand that in most cases the demands of the municipalities for further loans have been absolutely refused during the present session. At least $£_{300,000,000}$ of new and contemplated municipal loans, I was told, will thereby, for the time being at least, be held up and practically blocked.

Reaching Paris before matters had been smoothed between France and England, he found much the same feeling prevalent as in London, and although in Paris money seemed to be abundant and easy, still they were marking time and sitting tight and practically taking up nothing new."
What he has to say of Germany is very noteworthy:
"I was greatly impressed with the great improvements everywhere observable in Germany. 'A new era,' Reorganized Germany, has taken the place of old regime-magnificent new factories, improved machinery and up-to-date methods are visible in every direction,
and it seemed to me, the world, and especially Great Britain, has more to fear, commercially, from Germany, than from any other country.".

UP to the early part of this month, Winnipeg building permits totalled $\$ 2,318,300$, an increase of $\$ \mathrm{r}, 283,450$ over that period of last year.

## MONTREAL MARKETS.

Montreal, 18th May, 1904. Ashes.-There appears to be an impression that there are more ashes in the country than generally calculated heretofore, and dealers are not offering


## REGORD FOR 1903.



Branch offices:-TORONTO, MONTREAL, St. JOHN, VANCOUVER, CALGARY.

## Confederation Life

ASSOCIATION, HEAD OFFICE, TORONTO. Policies Issued on all Approved Plans,

w. C. Mactonald, Vice-Presidents.

MANAGING - DIRECTOR.

Commercial Union Fire $=$ :Life - Marine


## W, G, A, LAMBE LLOYD'S AGENT FOR ONTARIO.

Surveys and Appraisements on goods damaged by salt water attended to at all points in Western Ontario. Certificate from Lloyd's Agent ot damage is accepted by British Insurance Companies.
quite so high prices as they did, about $\$ 6.15$ being now apparently a fair quotation for No. I pots; seconds, $\$ 5.65$ to $\$ 5.70$. First outgoing steamers have taken out about 60 barrels thus far.

Groceries.-As anticipated by us last week, the sugar market has taken a further upward turn, both local refineries having established an advance last Monday of 5 c . per cental on all grades, making the present factory quotations-as follows: Standard granulated, $\$ 4.35$; Phœenix, $\$ 4.25$; bright cotfee, $\$ 4.15$; yellows from $\$ 3.70$ to $\$ 4.10$; powdered, $\$ 4.50$; extra ground, $\$ 4.70$; Paris lumps, $\$ 4.85$. Outside markets for raw continue very firm, with an upward tendency, and it would not be at all surprising if a further revision of quotations took place within the near future. The Milling Company's quotations for new crop rice were recently fixed for the year on the basis of $\$ 3$ for B quality, which is a little lower than last year. Tea importers report rather light business, the high prices having a deterrent effect on buyers. Cables from Greece announce a further advance in currants of Is . 6 d ., following the late marked rise. This is said to be the result of a decision on the part of the Greek Government to enact further remedial legislation for the benefit of the growers. The stock of old crop is also said to be now very small, only about
$\qquad$
WATERLOO MUTUAL FIRE INS. CO.

## Established in 1863.

HEAD OFFICE. - WATERLOO, ONT
Total Assets 31st Dece, 1900 ......... 3361,36103
Policies in Force in Western On-
tario over

on GEORGE RANDALL, President. WM. Vice-Presid | Frank Haight, |
| :---: | :--- | :--- |
| Manager. |\(\left|\begin{array}{l}R. T. Orr, <br>

T. L. Armstrong,\end{array}\right|\) Inspectors.

## The London Mutual

Fire Insurance $\mathbf{C o}$. of Canada Established 1859.
Losses Pald,
Assots -
Hon. John Dryden,
President.

|  | Yearly Dividend. | Name or Company |  |  | $\begin{gathered} \text { Last } \\ \text { Sale } \\ \text { May 6 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Alliance.. Guardian F. \& L. London Ass. Corp. London \& Lan. F. Liv, Lon. \& Globe. Northern F. \& L... North Brit. \& Mer. North Brit. \& Mer.. Pheenix ............. Royal Insurance. Standard Life. Sun Fire. | 20 <br> 50 <br> 10 <br> 25 <br> 10 <br> 10 <br> 25 <br> Stk <br> 100 <br> 25 <br> 50 <br> 20 <br> 50 <br> 10 | $21-5$ 5 5 $12 j$ 12 2 24 24 2 10 63 6 5 3 3 12 10 10 |  |

Fire Insurance Co.

## HAND-IN-HAND

Insurance Company.

nomanaco comem.
Fire Ins. Exchange
Corporation.
Authorized Capitals, $\$ 1,250,000$
Special attention given to placing large lines on mercantile and manufacturing, risks that come up to

Head Offices-Queen City Chambers, Toronto
SCOTT \& WALMSLEY,
establishid 1858.
Managers and Underwritere,

## Central Life Insurance

 Our rates are most favorable to the insuring public.
Our Policies are unconditional from date of issue. Our Policies are unconditional from date of issuc. Uur Reserves are based on the highest Govt. Standara
First-class positions for men of character and ability First-class positions for men of character and ability
Write to the Head Office of the Company for particulars THOMAS CRAWFORD, M.P.P., J. M. SPENCE,

## Mercantile Fire <br> INRURANOE COMPANY

All Polleles Guaranteed by the LONDON AND LANCASHIRE FIRE INSURANCE COMPANY OF LIVERPOOL.
The Continental Life Insurance Co,
Head Office, TORONTO
AUTHORIZEN CAPITAL, $\$ 1,000,000$
The policies of the Continental are as liberal and free as absolute satety allows, and the premiums are as low as the security of policyholders per
and agencies apply to Head Office.
GEO, B. WON, JOHN DRYDEN, President.
GEO. B. WOODS, Manager.
'CHAS. H. FULLER, Secretary.

## Excelsior Life come comex. <br> HEAD OFFICE, TORONTO,

ASSETS, ONE MILLION DOLLARS.
INSURANCE IN FORCE, OVER SIX MILLION DOLLARS.
A Company with:-An Unparalleled Low Death
Rate, Low Expense Rate, and Earning over Six per Rate, Low Expense Rate, and Earning over Six per
Cent. on Assets, is a Desirable Company to Insure in and a Good Company for Agents to Repretent.

Cood Agents Wanted.
Attractive Contracts Offered.
E. MARSHALL,
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Secretary.
President.
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Ontapio Aceidont and
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INSURANCE COMPANIES
Issue Specially Attractive Policies covering Aocldent.
ocldent and Sickness Combined, Employers', Elevator, General and Public L. lablity.
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Established 1824
The MANGHESTER FIRE Assurance Co.
Head Office-MANCHESTER,-Eng.
H. S. MALLETT, Manager and Secretary,

Assets over \$13,000,000
Canadian Branch Head Office-TORONTO JAS. BOOMER, Manager.
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Safety. Ecomomy. Success. THE DOMINION LIFE ASSURANCE CO.

## Prospered in 1903.

The Best Year in the Company's History.
jurplus Increased over 63\%. More than $\mathbf{6 0 \%}$ of Year's Income Added to Assets. Average Rate of Interest Eave Plans. Special Classification for Total Abstainers. Write to Head Office or the Company's Agents
for Inrormation. - Head Offce, Waterioo, Ont. CHR. KUMPF, President.
THOMAS HILLIARD,
Managing Director. FRED. HALSTEAD,

# STANDARD MUTMA Fige 

Head Office, - MARKHAM, Ont.
Authorized Capital, - $\quad \mathbf{5 0 0 , 0 0 0}$ Subscribed Capital, - - 125,000
WM. ARMSTRONG, H. B. REESOR President Man. Director
F. K. REESOR,

Inspector FRANK EDMAND,

City Agent
Confederation Life Bldg.

## The Metropolitan

Fire
Insurance
Company

## CASH-MUTUAL and STOCK <br> HEAD OFFICE, - TORONTO

Authorized Capital, $\$ 500.000$
D. Hisner, Berlin, Pres.
W. G. Wright, Inspector W. G. Wright, Inspe
F. Clement Brown, Manager
Mand
Shapley, Toronto
Vice President.

## COMMERCIAL <br> 

Reaches direct oo per cent. of the retail, wholesale and manufacturing trades of Northwestern Ontario, Manitoba, the Territories and British Columbia in advance of, and publishes more interesting com-
mercial and financial news than any other similar newspaper in Canada.
Do you want to sell or increase the sale of your goods in these, Thr Best Buying Provinces in Eamada?
Estimated that 200,000 new settlers will arrive this year. Will the retail merchant offer them your goods? favor of an enquiry.
THE HUGH C. Maclean CO., Limited, Publishers, Winnipeg.
Eastern firms should subscribe for The Commercial and keep posted on Western trade

10,000 tons, which is barely two months' supplies.

Dry Goods.-The credit and financial man of a leading house in this line of merchandise, who has just returned from a trip down by the sea, reports that retailers in the Maritime Provinces, generally, had a no better winter trade than their conferes in the central and western provinces, and that a comparatively large quantity of goods will be carried over, causing a considerable degree of conservatism in the placing of new orders. At the moment, sorting letter orders for small lots are fairly numerous, but travellers' efforts are now mainly directed to the selling of fall goods. Money is coming in a little better, and May collections are expected to be materially ahead of April, which was a very poor month. The markets, domestic and foreign, present no special features. Japan silks are much in demand, and are very firm. Linens also incline to further stiffness, owing to the curtailment of flax-growing in Russia.
Dairy Products.-The export movements has begun; seven steamers took out last week 33,574 boxes of cheese, and 429 packages of butter. For the corresponding week of last year the figures were 42,064 boxes of cheese and 452 packages of butter. Cheese prices seem to be a little steadier, and $61 / 2 \mathrm{c}$. per lb . is about the figure paid this week on the wharf for Quebec cheese, while finest westerns are quoted at 7 to $7^{1 / 8} \mathrm{c}$. Butter continues easy on the basis of about 15 to $15 \frac{1}{2}$ c. per lb . for good to fine new creamery.

[^2]Lambskins are advanced this week to 15c. each. Beef hides are unaltered in price at $9 c$. per 1 b . for No. I, and calfskins at 13c. per lb. for No. I.
Metals and Hardware.-Heavy metal men report a little better demand, and a fair aggregate of business is being done in general hardware, but the spring trade, as a whole, will fall short of that of last year. A fair number of nonunion plumber shops are open, but the stoné cutters' and soft stone workers' strike is still on, and building operations are still being seriously hampered. In values, there are no marked changes. Pig iron quotations, net terms, ex-wharf, are as follows: No. I, Summerlee and Gartsherrie, \$19.40; Clyde, \$19.30; Eglington, \$18.15; No. 3, Middlesbro, \$16.80. Domestic brands are quoted at $\$ 18.50$ to \$19. Bars, boiler plates, iron piping, etc., all remain as before quoted, also Canada plates and sheets generally. Some fair lots of Terne plates are coming to hand and are quoted at $\$ 6.35$. Ingot tin is easy at 31 to 32 c ., and lead at $\$ 4.30$. Copper and antimony, as last quoted.

Oils, Paints and Glass.-Wholesale men appear to be fairly satisfied with the volume of business doing in these lines, but remittances are not wholly satisfactory. Linseed oil continues very easy at 45 to 46 c . for raw, and 48 to 49 c . for boiled. Turpentine is slightly easier at 85 c . Ground lead nominally $\$ 4.50$ for chemically pure, but it is being sold in some cases at figures quite a way below that. Fish oils dull and little asked for. The production of glass in Belgium is said to be greatly curtailed owing to labor troubles, but no change in local prices is noted.

## TORONTO MARKETS.

Toronto, May 19th, 1904.
Chemicals, Drugs, Etc.-The firmness in quinine and in carbolic acid, owing to the war in the East, continues. Opium is still very dull and unsettled. New York market reports strong news from Japan about menthol, though so iar prices remain unaffected. Codliver oil is a good deal easier, owing to lack of demand. Nitrate of silver has advanced t/2c. in sympathy with the metal.
Dry Goods.-The cool weather militates against any great activity in seasonable lines. That the tone of the market is good was shown by the few days of summer weather we experienced a week or ten days ago. Stocks in many lines, however, are very light, and retail merchants manifest some anxiety to be forehanded in providing for their requirements. There is a brisk demand for men's domestic suitings. Tweeds and cheviots have been selling quite freely, and there has been an active sorting demand from tailors. Canadian dress goods are another line which have been favored by the backward season, as being often of a somewhat heavier character than those imported. Values in all goods are still very firmly maintained. Linen is


Flour and Grain.-Ninety per cent. patents are a trifle higher at $\$ 2.65$, while Manitoba is about' at the same figure. Millfeed continues firm. No change has taken place in oatmeal. Ontario wheat has gone up a cent, and is firm at the advance. Oats are a cent higher. Rye is Ic. to 2c. lower. Little business is being done and practically no receipts are coming forward, the farmers being busy seeding.
Fruits and Vegetables.-The demand for all lines of seasonable fruits and vegetables cannot be complained of considering the weather. Pineapples are plentiful, but the demand keeps up. Strawberries have been scarcer this week, but prices are easy. Prices are quoted as follows: Apples, 75 c . to $\$ 2.50$ per barrel, according to grade and quality; cocoanuts, $\$ 3.50$ to $\$ 4$ per sack; oranges, California navels, $\$ 2.75$ to $\$ 3.50$; Valencias, ordinary, $\$ 5$ to $\$ 5.50$; large, $\$ 6$ to $\$ 6.50$; lemons, Messina, 360 's, $\$ 2$ to $\$ 2.50$; 300 's, $\$ 2.75$ to $\$ 3$; bananas, 8 's, $\$ \mathrm{t} .25$ to $\$ \mathrm{r} .50$ per bunch; 1 ist, $\$ 2$ to $\$ 2.50$; dates, Sair, $3^{1 / 2} \mathrm{c}$. per lb .; Hallowee, 4 c .; figs, 8c. to 12c.; tap figs, $3^{1 / 2} \mathrm{c}$.; pineapples, $\$ 3$ to $\$ 3.25$ per case; strawberries, IIc. to 17 c . per quart box; Egyptian onions, $\$ 3.50$ per sack; tomatoes, $\$ 2.25$ to $\$ 2.50$ per case
Hardware.-No changes have taken place in values, which remain firm. The demand for farm implements, building hardware, and other goods needed at this season of the year, is quite brisk. There is no feature worthy of special comment.

Hides and Leather.-A steady market exists for hides at old prices. The demand is fair. Sheepskins are scarce, but the demand is very light. Calfskins are a little higher. Tallow is dull. The demand for leather is not brisk just now, but is expected to improve.
Provisions.-The butter market continues weak under over-plentiful offerings. Cheese is still very dull. In eggs, the tone continues very good, with demand larger than supply. The liog product trade is about normal for this time of the year.
Wool- No change has occurted since last report. Some lots of unwashed are coming forward, but they do not amount to much. For pulled wools the market is quiet.

## 30 Days of Grace

for the payment of Renewal Premiums is one of the many privileges the SUN LIFE OF CANADA grants its policy-holders. Should the Assured die at any time within the days of grace the claim would be promptly paid, even though the premium had not been paid.

## QUEEN $\begin{aligned} & \text { arranace cmany } \\ & \text { and }\end{aligned}$ of America. <br> GEORGE SIMPSON, Resident Manager. <br> WM. MACKAY, Assistant Ma aager. <br> MUNTZ \& BEATTY, Resident Agents. <br> Temple Building, Bay Street, $\mid$ C. S. SCOTT, Resident Agent, Toronto. Tel. 2309 <br> Hamilton, Ont. <br> THE <br> Federal Life * *

 Assurance Co.HEAD OFFIOE, - - HAMILTON, CANADA.

Capital and Assets
Surplus to Policy-holders
Paid to Policy-holders 1903
Most Desirable Policy Contracts
DAVID DEXTER, - - President and Managing Director J. K. McCuTCHEON, Superintendent of Agencies.

## Phomix Assurance Companv, <br> OF LONDON, En Established - $\mathbf{1 7 8 2}$. <br> LOSSES PAID, . . $\$ 100,000,000$ <br> PATERSON \& SON Chief Agents For the Dominion, <br> 164 St. James St., MONTREAL.

Western Incorporated 1851

Fire and
Marine

Toronto, Ont.

Assurance Co .

| Capital . . . . | $\$ 2,0030,000$ | 00 |
| :--- | :--- | :--- |
| Assets, orer . . . | $3,546,000$ | 00 |
| Annual Income . . | $3,678,000$ | 00 |

Hon. Gxorge A. dox, President.
J. J. ERENNY, Vloe-Pres. \& Managing Direotor. O. O. FOSTERR, Secretary.

## BRITISH AMERICA

## Assurance Co'y

Head Office, TORONTO. \& FIRE AND MARINE

Cash Capital
Assets
\$2,024,096.02
Losses Paid (since organization) $\$ 23,886,005 \cdot 32$ Dirgctors:
hon. geo. A. oox, proident. J. J. Kenny, vieo-Prosident.
Hon, S. C. Wood. E. W. Cox, Thos. Long, John Hosktn. K.C., LL.D
Robert Jafray. Augustus Myers. Lieut.-Col. H. M. Pellatt
P. H. SIM 8 , Secretary


## 

(incorporatedgby the state or new-york.),
The Company OF the People, BY the People, FOR the People.

## ASSETS, \$105,656,311.60

## Proof of Public Confidence

This Company has more premium-paying business in force in the United States than any other Company, and for each of the last 10 Years has had more New Insurance accepted and issued in America than any other Company.
The Number of Policies in force is greater than that of any other Company in America, greater than all the Regular Life Insurance Companies put together (less one) and can only be appreciated by comparison. It is a greater number than the Combined Population of Greater New York, Chicago, Philadelphia, Boston, Toronto and Montreal.

## Significant Facts

This Company's Policy-claims paid in 1903 averaged in number one for each min ute and a third of each business day of 8 hours each, and, in amount, $\$ 89.00 \mathrm{a}$ minute the year through.
THE DAILY AVERAGE OF THE COMPANY'S
BUSINESS DURING 1903 .
359 per day in number of Claims Paid.
6,297 per day in number of Policies Issued.
$\$ 1,303,559.06$ per day in New Insurance
$\$ 98,582.76 \begin{aligned} & \text { per day in Payments to Policy- } \\ & \text { holders and addition to Reserve. }\end{aligned}$ $\$ 53,841.18$ Wper day in. Increase of Assets.

Full particulars regarding the plans of the. Metropolitan may be obtained of any of its Agents in all the principal cities of, the United States and Canada, or from the Home Office, I Madison Ave. New York City.
Amount of Canadian Securities deposited with the Dominion Government for the peotaction of Policy-holders in Canada, $1 \$ 1,800,000.00$.

## London and Lancashire Life

## Head Office for Oanadas MONTREAL.

Extract from Annual Report 1903.
Policies Issuンd 2,362 for $\ldots \ldots \ldots$..... $\$ 3,500,130$
Premium Income ................... $1,430,205$
Total Income....................... 1,791,218
Death Claims ....................... 595,561
Matured Endowments................ 204,948
Addition to Funds..
548,577
Total Funds ........................ $\$ 9,363,91$
Full report may be secured on application.
Security Guaranteed.
Contracts Unconditional.
MANAGER FOR CANADA:
B. HAL. BROWN.

## NORTH BRITSI 8 MEDGNTEL IHSURAMCB COMPINY <br> ESTABLIBHED 1809. <br> Fire Preniums rgoa.... Income Lite Branch <br> $\qquad$ Total Revenue. <br> $\qquad$ . $811,878, c 80$ <br> $\qquad$ $8,8,190,675$ | $88,000,000$ |
| :---: |
| $7,865,000$ | Canadian Investments other fire companies in Canada. <br> Resident Agents in Toronto: GOOCH \& EVANS <br> randall davidson, Manager montreal <br> QT NT FOUNDED A.D. INSURANCE OFFICE

Head Offlce, Threadneedie St., London, Eng. Tranasats Yrie Business only, and is the oldes
Trire
Offoe in the world purely Fire Offioe in the world Sorspus
and all Liabiltites exoeed $\$ 7,000,000$.

Canadian Branoh-15 Wellington Street East, TURONTO, ONT.
E. M. BlaOKBURN,

Managex
M $\&$ LYON,
Agents Wanted in all Unrepresented District.

## Hestés <br> NATIONAL

## Assurance Comp'y

 of IrelandHOME OFFICE, DUBLIN CANADA BRANCH, MONTREAL
H. M. Lambert Manager
*ーッ************

## PELICAN and BRITISH

 EMPIRE LIFE OFFICEThe Oldest Proprietary Office in the World transacting Life Assurance business only. Founded in 1797.
Financial Strength Unsurpassed.

## CAPITAL

ASSETS,
$\$ 5,000,000$.
Large Bonuses. Moderat $\$ \mathbf{\$ 5 , 0 0 0 , 0 0 0}$
Head Office for Canada, MONTREAL
A. MoDOUGALu, Manager.

## Standard Life

Established 1825. Head Office for Canada, MONTREAL. Assurance Co. of Edinburgh. Invested Funds. $\qquad$ . $\$ 51,794,362$ Investments, Canadian Branch.... 15,500,000

Assurances effected on first-class lives "Without Medical
Examination," Apply for full particulars.
CHAS. HUNTER, . . Chief Agent Ontario. D. M. McGOUN, . . . . . . . MANAGER.

## Liverpool and London and Globe

 INSURANCE COMPANYCapital and Assets exceed...... $\$ 61,000,000$ Canadian Investments exceed .. $\quad 3,000,000$ Claims Paid exceed. ............ 200,000,00 Canadian Branch, Head Office, Montreal.
J. GARDNER THOMPSON, Resident Manager. WILLIAM JACKSON,:- - Deputy Manager. JOS. B. REED, Agent, 51 Yonge Street, Toronto.


Total Funds,
$\mathbf{\$ 2 0 , 0 0 0 , 0 C} 0$
FIRE RISKS acoepted at ourrent rates Toronto Agents

1903 The Most Successful Year in the History of
THE NORTHERN LIFE ASSURANCE CO.
Insurance Written ............ $\$ 1,092,75000$ Insurance in Force

3607,3460
131,526
90
Cash Income
131,526
21,50435
To
Total Assets. ................. $\$ 407,21923$
An increase of............. $\quad 75,174 \quad 52$
An increase of ............ 64.34763
Death Claims ............... \$ $\$ 10.38500$

| A decrease of $\ldots \ldots \ldots \ldots$........ $\quad 2,31500$ |
| :--- |
| xpenses $\ldots, \ldots, \ldots 7745$ |

A decrease of ............... 6,105 02
You will make no Mistake if you Take out a Policy in THE NORTHERN LIFE.
HEAD OFFICE,
LONDON, ONT,
JOHN MILNE,
Managing-Direc
The Northern Lite has some Good Districts The Northern Lite has some
Open for Live, Energetic Agents.


Strength and Stability

Are the importan elements required in effecting insurance -guaranteeing, as they do-the abso-
lute fulfillment of the contract.

The financial
position of th

## NORTH AMERICAN

is unexcelled, making it a most desirable
Company for Policv-holders and Agents
Vacancies for active, energetic men to act as representatives.

North American Life<br>Assurance Co, , Hono ionmo on<br>$\qquad$ L. GOLDMAN, A.I.A., F.C.A., - Man.-Dir.

## The ROYAL-VICTORIA Life

 Insurance Co. of Canada. head office, - montrealThe Guarantee Capital and Accumulated. Assets of the Company for the protection of Policy holders
amount to.......................... $81, \mathbf{2 0 0}, \mathbf{0 0 0 . 0 0}$ STEADY PROGRESS OF THE COMPANY.

Cash Income



Insurance in
force $\left\{\begin{array}{l}1899 \ldots . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . . .7, ~ \\ 2,702,456,00\end{array}\right.$
force $\left\{\begin{array}{l}\text { 1901.........................................7,702,456.00 } \\ \text { 1903.............. } \\ \text { 1928.00 }\end{array}\right.$
The market value of securities deposited with the Dominion Government for the protection of
Policy holders amounts to over .. $\mathbf{8 2 0 2 , 5 0 0 . 0 0}$
Liberal commissions paid for desirable business
Applications for agency to be made to
DAVID BURKE, A.I.A., F.S.S.
General Manager.


Insurance Company Of Brooklyn, N.Y. WOOD \& KIRKPATRICK, Agents. TURONTO


[^0]:    Capital Subscribed
    Capital Paid-rp
    8400,000
    138,000
    Money loaned on improved frcehold at low rates. Libera terms of repayment.

    JOHN HILLOCK,
    JOUN FIRSTBROOK President. Vice-Pree.
    A. J. Pattison, - Manager.

[^1]:    (1) Revised stat. Manitoba, 1902, Cap. 170, Sec. 35.
    (2) Stat. Prince Edward Island, 1900, Cap. 2.
    (3) Letter Clerk of the Crown. Charlottetown, P.E.I.
    (4) Stat. of New Brunswick, 1902, Cap. 106.
    (5) Revised Stat. Ontario, 1897, Cap. 206.

[^2]:    Hides.-Business is quieter. Beef hides are comparatively dull, and receipts of calfskins are beginning to slacken up.

