

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, MARCH 31, 1905.

NO. 13.

Robinson's Patent Barley

Sales are increasing all over Canada.
New Buyers are cropping up everywhere.
You cannot afford to be without

**ROBINSON'S
PATENT BARLEY**



Raised on It.

ZEPHYR CREAM SODAS

They Can't be Beat

HANDLE NO OTHERS IF YOU DESIRE TO
KEEP AND EXTEND YOUR TRADE

Christie, Brown & Company
TORONTO and MONTREAL Limited

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 25.

Your best advertisement is a satisfied customer.

Mathieu's Syrup of Tar and Cod Liver Oil

has produced more satisfied customers for the grocer than any other.

It is a cough remedy and a tonic combined; cures the cough and restores the general health, and always leaves its users feeling better.

J. L. MATHIEU CO., LIMITED
PROPRIETORS, SHERBROOKE, P.Q.

MATHIEU'S NERVINE POWDERS may be recommended as a safe and sure cure for headache, etc.

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of **PURE STICK LICORICE**, Acme Licorice Pellets, M. & R. Wafers in bags, Licorice Lozenges, and a full line of Licorice Specialties, including the celebrated soft licorice lines sold under the Company's brands as follows: **THE FLEXIBLE LICORICE, THE PLIABLE LICORICE, THE ELASTIC LICORICE.**

106 John Street, BROOKLYN, N.Y.
Illustrated Catalogue on request.

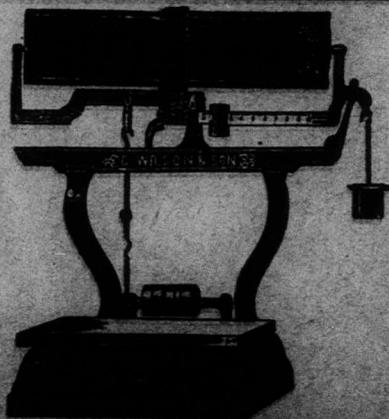
"Quality is our first consideration."

For over 30 years we have made Coffees and Spices a close study. Everything relating to the preparation of these goods with a view of giving the Best that is in them has been our aim and study. We claim we know these goods. As a test, send for a sample of our high-grade Coffees.

A. M. PIPER & Co.,

116 Jarvis Street,

TORONTO, ONT.



Paid For Itself.

C. WILSON & SON, Limited, Scale Manufacturers,
TORONTO.

HAMILTON, MAR. 19th, 1903.

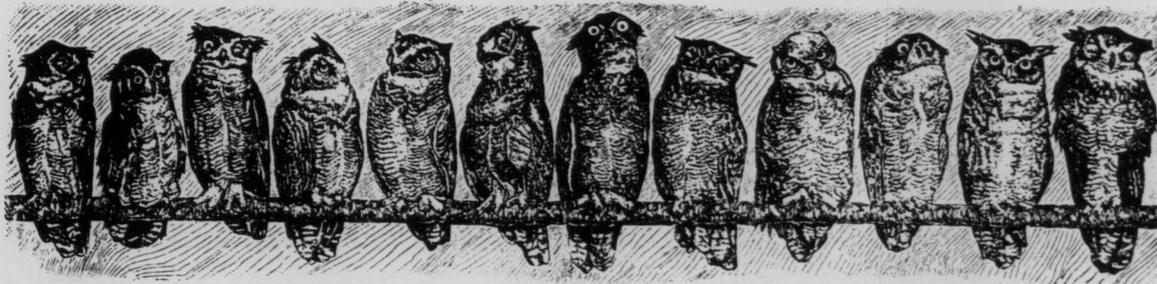
DEAR SIR:—

I have used your **BALL-BEARING COMPUTING SCALE** for several years now and I believe it has paid for itself a good many times over during that period. Most of my profits went to my customers in overweights in the past. Now I have a little left for myself.

Yours truly,

One of a hundred similar testimonials secured by us. Let us put you on the same road to prosperity. Catalogue free for the asking.

C. WILSON & SON, Limited, TORONTO.



Wisdom !

You want no sermons—no advice. We'll give you neither. Let the one word "Wisdom" speak for itself as applied to your purchases. "Wisdom" and "goods of highest quality" tell their own tale to the successful grocer with a large fat balance in the bank.

Griffin & Skelley's Dried Fruits

Apricots, Peaches, Pears, Nectarines, Dried Plums, Prunes and Raisins. Clean, high-grade fruit, packed with the greatest care. Weight, quality and looks are always *right* in the "Griffin" Brand. You make no mistake in buying it.

Codon's Macaroni

Made only from the real Taganrog Russian Wheat—no other wheat produces quality so superb. Full weight—unvarying quality. Every package tastefully packed and labelled.

Cox's Gelatine

Best and goes farthest—always produces sure results. Oldest and most trustworthy. Quality always the same—always *highest* quality. In powdered and shredded form.

Sold by leading wholesalers.

Arthur P. Tippet & Co., Agents

8 Place Royale, Montreal.

20½ Front St. E., Toronto.

MANUFACTURERS' AGENTS AND BROKERS DIRECTORY.

BRITISH BUSINESS CHANCES.

Firms desirous of getting into communication with British manufacturers or merchants, or who wish to buy British goods on the best possible terms, or who are willing to become agents for British manufacturers, are invited to send particulars of their requirements for

FREE INSERTION
in "Commercial Intelligence," to the Editor
'SELL'S COMMERCIAL INTELLIGENCE,'
Temple House, Tallis St., Temple Avenue,
London, E.C.

"Commercial Intelligence" circulates all over the United Kingdom amongst the best firms. Firms communicating should give reference as to bona fides.

N.B.—A free specimen copy will be sent on receipt of a post card.

GENUINE
**PRATTS ASTRAL
LAMP OIL**

Sold in all countries and recognized as the highest grade oil manufactured.

WHOLESALE ONLY.
THE QUEEN CITY OIL COMPANY, Limited
TORONTO, ONT.

SALT SALT

TABLE, DAIRY AND CHEESE
SALTS
FINE AND COARSE SALTS IN
SACKS AND BARRELS
LAND SALT

C. R. COOPER
Toronto Salt Works
TORONTO, ONT.
AGENTS FOR THE DOMINION SALT AGENCY

BUY

Star Brand

**COTTON
CLOTHES
LINES**

—AND—

**COTTON
TWINE**

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers
See that you get them.

CALGARY.

**Start the New Year
Right**

Increase your business by appointing us your Western Representatives. If you have anything to sell write us.

NICHOLSON, BAIN & JOHNSTON

Wholesale Commission Merchants and Brokers
CALGARY, ALTA.
Head Office: NICHOLSON & BAIN, WINNIPEG.

MONTREAL

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent
and Jobber,
1483 Notre Dame Street
MONTREAL.
Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

J. T. ADAMSON & CO.

Customs Brokers
and Warehousemen

27 St. Sacrament Street, Montreal
Tel. Main 778. Bond 28.

WINNIPEG.

Dingle & Stewart

WINNIPEG, - - CANADA.
COMMISSION BROKERS.
Excellent Storage Accommodation.
Consign Your Cars to Us.

**EASTERN MANUFACTURERS
—AND—
SHIPPERS.**

All **EYES** are
turned on

MANITOBA AND THE WEST.

WE

Represent some of the leading houses in
CANADA and the U.S.
INCREASE YOUR TRADE. WRITE US.
NICHOLSON & BAIN, WINNIPEG,
Wholesale Commission Merchants and Brokers.

WINNIPEG.

REGINALD LAWSON

MANUFACTURERS' AGENT and
WHOLESALE COMMISSION BROKER
UNION BANK BUILDING
Correspondence
Solicited **WINNIPEG, MAN.**

TORONTO.

W. G. A. LAMBE & CO.

TORONTO.
Grocery Brokers and
Agents.

Established 1865

C. E. KYLE

WHOLESALE GROCERS' BROKER
and MANUFACTURERS' AGENT
27 FRONT ST. E., TORONTO
Highest references. Commissions solicited.

W. H. Millman & Sons

Grocery Brokers
27 Front St.,
TORONTO.

CLAY PIPES

A Perfect Article. Sell it.
Insist upon having McDougall's.
D. McDOUGALL & CO., Glasgow, Scot.

COMMON SENSE

KILLS {Roaches and Bed-Bugs
Rats and Mice
All Dealers and 381 Queen St. W
TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.
Write for prices.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

SPRING

is again here, and with it comes the housecleaning season, causing an increased demand for blacklead.

JAMES' DOME

doesn't make any dust; this is an item in housecleaning. The best blacklead that can be bought.

W. G. A. LAMBE & CO., Canadian Agents.

Keep up your stock.

CAPSTAN BRAND HIGH-GRADE TOMATO CATSUP



Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

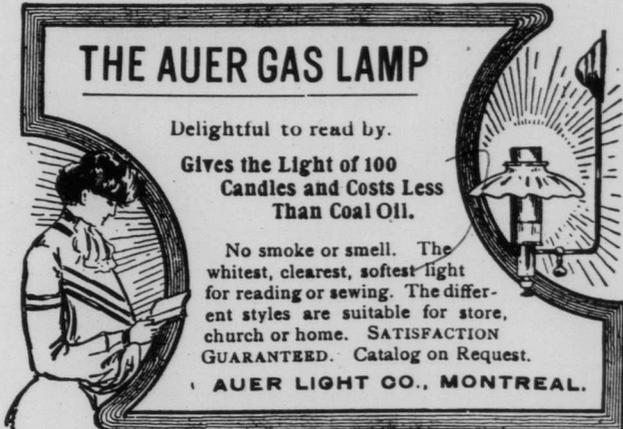
This Catsup is far superior to many others and is giving perfect satisfaction.

Ask your wholesale grocer for it or see our travellers' samples.

The Capstan Mfg. Company

TORONTO, ONT., CAN.

THE AUER GAS LAMP



Delightful to read by.

Gives the Light of 100 Candles and Costs Less Than Coal Oil.

No smoke or smell. The whitest, clearest, softest light for reading or sewing. The different styles are suitable for store, church or home. SATISFACTION GUARANTEED. Catalog on Request.

AUER LIGHT CO., MONTREAL.

The insistence of leaders in the grocery trade in all parts of the Dominion in offering

"Sterling Brand" Pickles

to their most fastidious customers is one good proof of the superiority of these famous Canadian-made Pickles. Grocers know they must cater to the taste of their customers. They know how serious it is to blunder in this respect. A mistake is never made when they offer customers pickles marked "STERLING."

Made in Canada by

THE T. A. LYTTLE CO.

LIMITED

124-128 Richmond St. W.

TORONTO, CAN.



CEREBOS TABLE SALT

Used like Common Salt, but contains the Vital Phosphates of Whole Wheat.

USED IN ALL THE ROYAL HOUSEHOLDS AND ALL THE BEST HOTELS AND FAMILIES IN EUROPE.

Sold wholesale by the following firms:

Quebec: Whitehead & Turner.
Montreal: D. H. Rennoldson.

Ottawa: H. M. Bate & Sons, Ltd.
Kingston: Geo. Robertson & Son.

Toronto: W. G. Patrick & Co.
Hamilton: James Turner & Co.

Winnipeg: The Kenneth Mackenzie Co.
Victoria: R. P. Bithet & Co., Ltd.
Vancouver: Kelly, Douglas & Co.

So much can be said that is good of

Japan Teas

their delicious flavor, beautifully clear liquor, delicate aroma, healthful and nourishing qualities.

But the **Best Argument** is their "profitable selling qualities"—that is a matter of vital consideration for every grocer whose customers have to be satisfied.

Did you ever try a **Japan Tea** with your Best trade? If not, an experiment will convince you of their superiority over all other kinds, black or green.



Orders can be filled by any of the leading jobbers in Canada or direct.

THIS SHOULD SETTLE IT

Any retail grocers that are handling any of the cheaper grades of compound we will be pleased to send them as small a quantity as 1-20 pound wood pail of our **Boar's Head Brand Refined Lard Compound** as a means of having them test the superior quality of our goods as follows :

Place the **Boar's Head Brand Refined Lard Compound** together with the goods you are selling in a warm place and keep them there for a period of ten days, at the conclusion of which time you will find that the **Boar's Head Brand Refined Lard Compound** is in good condition and neutral in odor, while the cheaper grade of Compound will have an objectionable tallow odor. **Boar's Head Brand Refined Lard Compound** will keep neutral under the same conditions that any other cooking grease will become rancid, four or five times as long.

Tierces	-	400 lbs.	Pails, tin	-	10 lbs.
Tubs	-	60 lbs.	" "	-	5 lbs.
Pails, wood	-	20 lbs.	" "	-	3 lbs.
" tin	-	20 lbs.			

WRITE FOR FULL PARTICULARS REGARDING TERMS AND PRICES

THE N. K. FAIRBANK COMPANY,
Wellington and Ann Sts., MONTREAL, QUE.

"Enterprise" RAPID GRINDING AND PULVERIZING MILL

Saves Time, Lessens Labor and
Increases the Coffee Trade

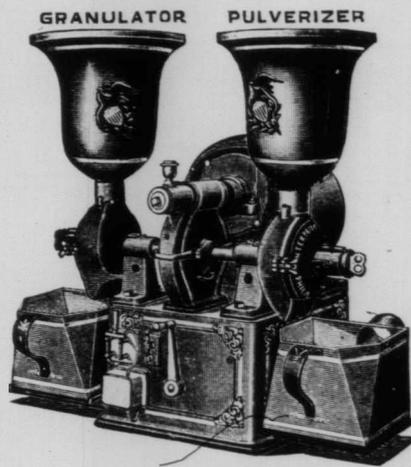
Because clerks will try to sell coffee when not compelled
to grind by hand

25 to 50 lbs. of Coffee can be ground
FOR ONE CENT

Will be furnished for Direct or Alternating Current to suit all conditions

DESCRIPTIVE CATALOGUE ALSO TESTIMONIAL PAMPHLET MAILED FREE

The Enterprise Mfg. Co. of Pa.
PHILADELPHIA, U. S. A.



No. 08712

Height 51 inches Width 32 inches
Length 25 inches Weight 320 pounds

PRICE ON APPLICATION

Grinding Capacity
Granulating, 2 pounds per minute
Pulverizing, 1/2 pound per minute
Capacity of Iron Hoppers, 6 lbs. of Coffee
Capacity of Nickel-Plated Hoppers, 7 1/2 lbs.



1/2

**ABOUT
HALF
THE
MAPLE
SYRUP
SOLD**

has the words "Imperial Brand
Maple Syrup" on the label—all
the trouble comes of the other
half.

Which "half" are you selling?

ROSE & LAFLAMME, Agents, - Montreal

**You
Know
Them**

**So
Do
Your
Cus-
tomers**

**Every-
body
Knows
Them
for their
Delicious
Flavor
of the
Fresh
Fruit.**

"KNOWLEDGE"

ROSE & LAFLAMME
MONTREAL

Make
Your Tea Trade
Centre Round

CEYLON TEAS

The Good Teas
for the Anglo-Saxon
Peoples.

FISH and OYSTERS
WHOLESALE.

The F. T. JAMES CO., Limited
76 Colborne Street, TORONTO.



If you have Money to Burn

Why! Go burn it. There is 10 times more satisfaction in burning money than in losing it in dribbles, through carelessness of clerks, or disputed accounts. Who that has "pass-book" customers has not had accounts disputed and partially repudiated? The best way to avoid all complications and misunderstandings is as follows:

IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by
THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana.

3 Lines to Sell

Sutton's Ammonia Essences

(Worcester)

Sauce

Write for list and particulars to

G. F. SUTTON SONS & CO.
KING'S CROSS
London, Eng.

BLACK JACK

WILL BRING NEW CUSTOMERS TO YOUR STORE
TRY IT



1-lb. tins—3 doz. in case.

SOLD BY ALL JOBBERS

PICKLES

"Queen Quality" Pickles

Mixed and Chow
Bulk and Bottled

Our Sweet Pickles do not Sour, and our Sour Pickles do not Mould.

Taylor & Pringle Co.

LIMITED
Owen Sound, Ont.

OAKEY'S The original and only Genuine Preparation for Cleaning Cutlery. 6d. and 1s. Canisters
'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, LIMITED
MANUFACTURERS OF
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
Wellington Mills, London, England

Agent:
JOHN FORMAN, 644 Craig Street MONTREAL.



STRONG DURABLE LIGHT

POROUS AND CHEAP

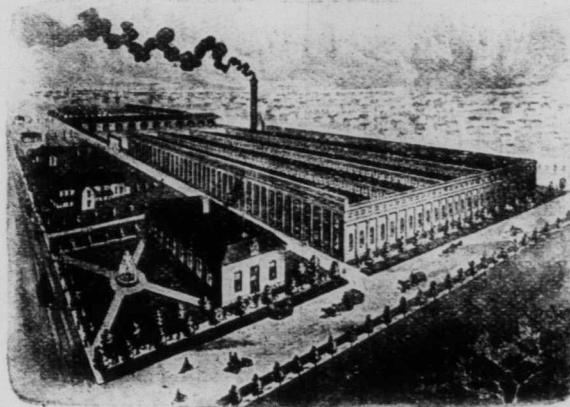
General Stores

Our assortments of Flower Pots are exactly suited to your needs.

NO. 1 ASSORTMENT - \$5.10
NO. 2 ASSORTMENT - \$4.15

Ready Crated for Rush Orders.

The FOSTER POTTERY CO.
HAMILTON. Limited



Plant of S. F. BOWSER & CO., Inc.

ALL **BOWSER SELF-MEASURING OIL TANKS**

are sold under our positive guarantee that they will prove durable and exactly as claimed for them.

YOU HAVE A RIGHT

to ask before you buy what that guarantee amounts to.

You will readily see by looking at the above cut or by referring to Dun or Bradstreet, that WE are in position to make good our guarantee. We are not experimenting, but are putting out the best goods possible to make and behind which we put our entire plant. You take no chances in ordering a

BOWSER OUTFIT

It is the only economical, convenient, clean and satisfactory method of storing and handling your oil.

It will save you oil, time, labor and money.

Write now for Catalog "B"—it will cost you nothing.

S. F. Bowser & Co., 530 Front St. West, Toronto, Ont.

GROCEER REFRIGERATORS

The Best Finished and Most Up-to-Date Grocer Refrigerator on the Market.



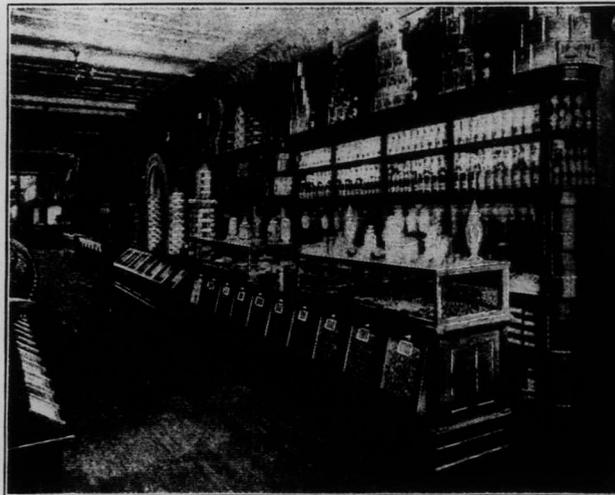
FOR SALE BY ALL DEALERS WHO HANDLE BRANTFORD REFRIGERATORS, OR BY THE MAKERS

Write for descriptive circular.

HAM & NOTT CO., LIMITED, Brantford, Ont.

FOUR STRONG POINTS

about **WALKER BINS**



- 1—They make an ideal store arrangement.
- 2—They economize space.
- 3—They afford clean and attractive interior displays.
- 4—They facilitate quick handling of goods.

BOOKLET GIVES FULL PARTICULARS. WRITE FOR IT.

The Walker Pivoted Bin and Store Fixture Co.

Factory, BRAMPTON.

Head Office, TORONTO.

The Best Means for Protection IS A NATIONAL CASH REGISTER

READ WHAT THE DIRECTOR OF CONCESSIONS OF THE WORLD'S FAIR SAYS

DAVID R. FRANCIS, PRESIDENT

WM. H. THOMPSON, TREASURER

WALTER B. STEVENS, SECRETARY

WORLD'S FAIR, ST. LOUIS

1904

LOUISIANA PURCHASE EXPOSITION

DIVISION OF CONCESSIONS AND ADMISSIONS

NORRIS B. GREGG,
DIRECTOR

OFFICE OF THE DIRECTOR

ST. LOUIS, U. S. A. December 5, 1904.

Gentlemen:

After careful consideration of all other systems for handling cash, it was decided that, for the quick and accurate accounting of the daily receipts, the concessionaires on the grounds of the Exposition should use the NATIONAL CASH REGISTERS.

We are entirely satisfied with the working of the one thousand or more registers which were in use on the Exposition Grounds.

Your machines furnished information and protection to both the concessionaires and the Exposition Company which could not have been obtained in any other way.

We believe the NATIONAL CASH REGISTER is the best means of protection to all concerned wherever cash is handled.

Very truly yours,

Norris B. Gregg.

National Cash Register Company,
Dayton, Ohio.

Director of Concessions and Admissions.

LOOK AFTER IT.

It's a good line. And becoming more popular every day.

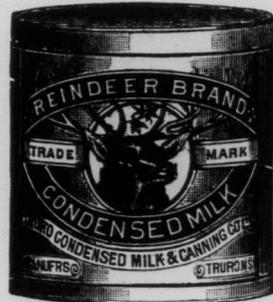
CONDENSED GOODS

MILK,

CREAM,

COFFEE,

COCOA.



The quality of these goods is conceded by everyone that has used them. It pays well, too; clean handling. Are you getting your share of it? These brands not only ensure you holding your present trade, but on account of the general satisfaction given by their use, will help secure new business.

AGENTS:

GRANT, OXLEY & CO., HALIFAX, N.S.
F. H. TIPPET & CO., ST. JOHN, N.B.
J. A. TAYLOR, MONTREAL.

W. G. A. LAMBE & CO., TORONTO.
NICHOLSON & BAIN, WINNIPEG.
NICHOLSON, BAIN & JOHNSON, CALGARY.
MARTIN & ROBERTSON, VANCOUVER and VICTORIA.



One of the 57

HEINZ MUSTARD DRESSING

It would be a capital thing to push this variety at this time. As a fish sauce it is unexcelled. Appreciated in Lent and all times when fish is an article of diet. For Spring trade when salads begin to rise in importance it is worth setting out prominently. Not a mayonnaise but a dressing of a delicate, exquisite mustard flavor.

H. J. Heinz Company
Pittsburgh, U.S.A.



LOOK OUT!

Now is the time you will be asked to buy

MAPLE SYRUP

Look out! See that you get it **PURE**. Don't run any chances with the inspectors of the Inland Revenue Department.

We deal direct with the best sugar and syrup farmers, and what we sell is **PURE, TRUE, GENUINE MAPLE SYRUP.**

WE WANT YOU TO TRY US.

Write for particulars.
We want your confidence as we want your trade.

THE GRIMM MFG. CO.
Manufacturers of Champion Maple Sugar Evaporator
and Maple Sugar Makers' Supplies
MONTREAL

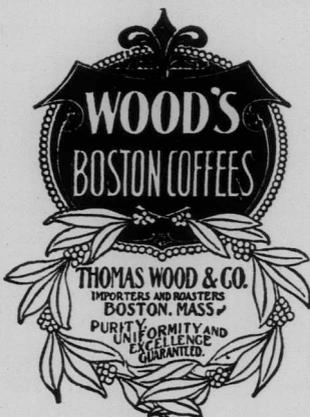
A SELLER
COPPER KING WASH BOARD

Extra Heavy Electro-Plated Zinc—Will last four times as long as the ordinary board.
A **handsome, very durable** Board—Will delight your customers and bring repeat orders
Freight paid on five dozen lots as far north as North Bay.

Ask our Travellers about this.

W. H. GILLARD & CO., HAMILTON

Wholesale Grocers. Tea and Coffee Importers.



WOOD'S

“Be sure you are right, and then go ahead,” is the straight, sure way to build up business. A record of 25 successful years makes these Coffees well worthy your confidence and study.

BOSTON

They comprise what is best in the Coffee line from all parts of the world, and are selected with all the art and deftness of the expert and connoisseur. People demand better Coffee than they formerly did, without paying more. Haphazard trading does not suit them. Don't risk experiments. Be sure you get the best at 428 St. Paul Street, MONTREAL.

COFFEES

When a customer asks for Baking Soda, what do you sell? Why not be fair and give them the

“COW BRAND”



sold only in packages? Why, isn't it easier for you and your clerks?

Why, isn't it more satisfactory every way?

We're not leaning on sentiment. It's a matter of plain business. You run no risk at all with our guarantee on every package.

JOHN DWIGHT & CO., Manufacturers
MONTREAL

IVORINE

The name is suggestive of the finish secured through the use of

IVORINE
COLD WATER
STARCH

It is a starch the grocery trade can sell profitably, and with entire satisfaction to their discriminating trade.

St. Lawrence Starch Co., Ltd.

Port Credit, Ont.

DEPARTMENT OF ADVERTISING SUGGESTION AND CRITICISM

Edited by

**John C.
Kirkwood,**

TORONTO.

NOTE—Herein are discussed the principles and practice of advertising. Subscribers are invited to send Mr. Kirkwood specimens of their newspaper and other advertising, for the purpose of review in this department. Address care of Department of Advertising, THE CANADIAN GROCER.

SUGGESTIVE ADVERTISING.

EVERY man his own thinker—if it were only so! How different is it in this day of light and reason! Instead of men and women thinking out things for themselves, there is a leaning, a dependence upon other people. Teachers think for their scholars, preachers for their hearers, politicians for the masses. Encyclopedias have the wisdom of the world gathered conveniently for the man who would know much at the smallest cost of time and thought. Men have no time to think, they say,—that is, for themselves; their thinking is for other people, to reduce other people's discomforts, to add to their leisure, to provide enjoyments.

LENT IS HERE

And McCrea's great variety of Fresh and Salt Fish offers an easy solution of the problem.

You can have a change every day, and still practice economy by always leaving your order at The Noted Tea Store and China Palace.

- Fresh Sea Herring 35c. per doz.
- Fresh Smelts 15c. per lb.
- Haddie 10c. per lb.
- Flounders 10c. per lb.
- Large Bloaters 50c. per doz.
- 1 Pound Blocks of Cod Fish 10c. each.
- 1 Package Deseccated Cod Fish 10c. each.
- Blue Point Oysters (in the shell) 20c. per doz.
- Fresh Trout and Whitefish, Fresh Oysters, Salt Herring and Trout, and Red Herring.

Kindly order as early as Possible.

We prove our Advs. The Noted Tea Store and China Palace.

J. A. MCCREA

Phone No. 48 - No. 2 Day's Block - Guelph.

Here is a woman whose complexion is her pride. How shall she maintain it? And some one else answers her question with soaps and cosmetics declared to be sufficient for her need. There is a man troubled with the thought of the future of his family; will he be able to leave them well-provided for on his modest earning in the lifetime that Providence may allot him? And an insurance company answers his question, and gives him peace of mind by selling him a life-insurance policy. Christmas comes, the season of gifts. What shall husband give wife, the lover his be-

trothed? And the jeweler answers the question in a catalogue. The home, the fireside, is the dream of those whose chief joys are domestic in character, and the makers of musical instruments tell of the power of music to satisfy the deep cravings of the soul. And so it goes on throughout an endless chain of needs, fancied or real, of human kind—sanitary appliances, furniture, lighting devices, office fixtures, medicines, wearing apparel, pleasure and health resorts, literature and art, beverages and foods. Thus man makes his thinking a means of livelihood rather than of culture, and his constant endeavor is to find a market for his thoughts. True, he deals in substantial commodities, but these are but the visible expression of his thinking. To suggest powerfully to an inquiring world the merit of his answer to its desires, is his supreme aim, and his advertising is framed to stimulate desire, to direct consumers his way.

This dependence of people upon others is at once the reason for and the hope of advertising. The more highly civilized the world becomes, the greater will be the reliance of men and women upon their fellows; the greater, therefore, will be the field for advertising, for suggestive advertising.

A specific application of the truth contained in the foregoing is the campaign being carried on at the present time in the advertising columns of The Canadian Grocer and in the daily and weekly papers of the Dominion, by the firms dealing in salt and prepared fish. In a recent issue of The Grocer, I find, by referring to the Classified Index, no less than twelve wholesale and jobbing firms advertising fish. And among these are four whose sole commodity is fish. Twelve guns, four of which are constantly in action, trained on the retail grocery trade of Canada, are sure to break down the walls of indifference to the importance of fish as an article of merchandise. Many grocers have been induced during the past year or two to give a large place to fish, fresh, salt, prepared and canned, in their stores, with profit to themselves and with ad-

vantage to their customers. The minds of both distributors and consumers have been directed as never before to fish as an article of food, and one is safe in saying that "fish for Fridays" will disappear from the household calendar, to be replaced by "fish for all days."

The fish counters in the stores of a growing number of grocers suggest to every visitor fish for supper, for breakfast, for dinner; and to inlanders fish is an ever-welcome change from meat. Time was, not so very long ago, when fish on many tables was a comparatively rare provision, limited to the juveniles' Spring catches and the boom of the Lenten season. Now, fish is bought freely from January to December.

FISH FOR LENT

Quite apart from its religious aspect, the Catholic Church's rule of a fish diet during Lent is excellent from a health standpoint. Medical authorities all agree that an extended diet of fish is one of the best things in the world to purify the system.

People are waking up to the fact more and more. They are eating more fish and less meat, and drinking less blood bitters. Especially in cities where fish is easy to get. Trouble is that fish is harder to get in the country.

During Lent, however, I shall have in a constant supply of Fresh Fish at reasonable prices—

Whitefish—Trout—Pickerel—Sea Herring—Finnan Haddie.

Cut out patent medicines. Try fish. The result will surprise you. It will clear your head and string up your muscles.

MARTIN - Myrtle Station.

I sell Everything, and won't "sell" you.

This altered condition of affairs is attributable to the stimulus of the exclusive fish dealers in the first place, and joined to their efforts the help given by the jobbers and retailers. The retailers, as coming closest to the consumer, are first-class agents in the matter of increased fish consumption. Just at this season it is but natural to give fish particular prominence, and I am glad to be able to reproduce one or two advertisements sent in by retailers of Ontario. I should like to think that there are countless grocers throughout Canada doing equally good advertising.

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN **CAKES** WELL KNOWN AND RELIABLE. **DURABLE AND ECONOMICAL** 3000 TONS SOLD YEARLY.

SUN PASTE
STOVE POLISH. **DUSTLESS, LABOR SAVING, BEST IN THE WORLD.** IN **TINS** GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

Business Changes

ONTARIO.

P. GARLAND, general merchant, Hintonburg, has offered to compromise at 30c. on the dollar.

Cowan & Co., grocers, Ottawa, have sold out.

C. E. Walker, confectioner, Windsor, has sold out.

C. B. Burr, grocer, Bothwell, has sold to F. Moulton.

S. C. Hill, general merchant, Munster, is succeeding N. Tremble.

D. McBeath, general merchant, Blyth, has sold to G. M. Chambers.

The assets of B. Willis, general merchant, Lanark, have been sold.

Mr. Schrag, Zurich, has sold his flour and feed business to C. Fritz.

The Battle Creek Health Food Co., Toronto, have obtained a charter.

Lou & Co., grocers, Toronto Junction, are offering their business for sale.

Henry & Miles, grocers, Keewatin, have been succeeded by Henry Bros.

There was a meeting of creditors of T. J. Horrocks, cigar-maker, Toronto, March 24.

A. J. McDougall, general merchant, Watson's Corners, has been succeeded by Paul & McLaren.

W. M. Boyd, general merchant, Kagawong, has assigned to R. Lee; meeting of creditors April 7.

M. J. Christie & Co., general merchants, South Mountain, have assigned to R. S. Cline.

B. J. Michemer, general merchant, Welland, has taken A. L. Current into the business.

Doyle & Son, grocers and florists, Woodstock, have sold their business to H. Canfield & Son.

J. E. McIntyre, grocer, Oil Springs, will open up business in the store lately vacated by F. Allingham.

A. McLean, general merchant, Paisley, has assigned to C. S. Scott, Hamilton; meeting of creditors April 3.

Young & Trelevan, general merchants, Dungannon, have dissolved partnership; S. G. Young continuing in business.

W. Allison has bought out R. Holland, general merchant, Penneville. Mr. Holland has returned to the teaching profession.

R. E. Pickard, general merchant, Hen-

sall, has sold to Wm. Bawden, of the firm of Bawden & McDonell, Exeter. The business will be in charge of S. Bawden and W. Cook.

D. Simpson & Co., have taken over the business of W. T. Dunbar, general merchants, Pickering, and will continue business in the old stand.

QUEBEC.

S. Hyman, tobacconist, Montreal, is dead.



Mr. H. C. Hamelin, Lauder,
First Vice-President Retail Merchants' Association of
Western Canada.

A. Drolet, confectioner, Quebec, has assigned.

E. Lupien, miller, Wickham W., has suffered loss by fire.

Royer & Fisetle have registered as grocers, Sherbrooke.

J. D. Ostigny & Co., have registered as grocers, Montreal.

A. Beaudoin & Cie. have registered as tobacconists, Montreal.

E. Piquette, grocer, Montreal, has assigned to J. A. Vaillant.

A. Boucher & Fils, grocers, Montreal, have dissolved partnership.

Moras & Lehoulier have registered as general merchants, North Ham.

Laliherte & Dubois, fruiterers, Montreal, have dissolved partnership.

J. H. Lefebvre, general merchant, Howick, is asking for an extension.

Talbot & Larose have registered as general merchants, Thetford Mines.

Morris & Cie., general merchants, North Ham, have dissolved partnership.

Demers & Larose, general merchants, Thetford Mines, have dissolved partnership.

The assets of P. S. Hardy, general merchant, Chambly Canton, have been sold.

The assets of P. Therrien & Co., general merchants, St. Remi, are to be sold.

Bail, Normandin & Cie. have registered as general merchants, West Shefford.

Dillon & Peart have registered as wholesale provision merchants, Montreal.

C. Spector & Co. have registered as grocers and provision merchants, Montreal.

H. Drainville, general merchant, St. Barthelemi, has assigned to H. Lamarie.

F. X. Bilodeau has been appointed curator to G. Row, grocer, Franklin Centre.

W. W. Oughtred & Sons, general merchants, Marbleton, have dissolved partnership.

J. R. McFadden & Co., general merchants, Dudswell, have dissolved partnership.

N. St. Amour has been appointed curator to J. Rooney, tobacconist, Montreal.

N. Couture and E. Cantin have registered as proprietors of cheese factory, North Ham.

Savoie & Desmarais have registered as proprietors of butter and cheese factory, St. Nazaire.

The assets of C. B. Desrochers, confectioners and tobacconists, Montreal, have been sold.

V. E. Paradis has been appointed curator to I. Sigler, general merchant, St. Raymond.

F. X. Bertrand, grocer and liquor merchant, Fort Coulonge, have suffered loss by fire; insured.

The stock of G. Hayes, tobacconist, Quebec, is advertised to be sold by bailiff's sale March 31.

A. Lafontaine & Co., general mer-

A Clean Sweep

Requires a good Broom. Our travellers have samples of the finest lines we have ever carried. We want your orders and know you will be pleased.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton.**

The Nicest of all

English Condiments are

These goods are in store selling at low prices for the finest of all English Sauces.

**SHARWOOD'S White Label
Sauce, 1-2 pints**

**SHARWOOD'S Sweet Sliced
Mango Chutney, Qts.**

BY **JAMES TURNER & CO.**
HAMILTON

If you want to give your customers a treat, send us an order for

TARTAN Peaches, Pears, Plums, Raspberries, Strawberries, etc.

THESE ARE THE FINEST GOODS PACKED. ALL TARTAN BRAND GOODS GUARANTEED BY

BALFOUR & COMPANY,

WHOLESALE GROCERS

HAMILTON

West India Molasses

In tins to retail at 10c.

THOMAS KINNEAR & CO.

TORONTO AND PETERBORO

BEAUCE MAPLE SYRUP

IN PINTS, QUARTS, $\frac{1}{2}$ GALLONS,
GALLONS, 5 GALLONS AND BARRELS.

QUALITY FINEST
PRICE

IS WORTH GETTING—AND A
POSTAL WILL GET IT FOR YOU.

A. F. MacLAREN IMPERIAL CHEESE CO., LIMITED
SOLE AGENTS, TORONTO, ONT.

chants, Drummondville, have voluntarily assigned to V. E. Paradis.

W. Warcup and G. Kinnear have been registered as Warcup & Kinnear, general merchants, Kinnear's Mills.

L. Gosselin, grocer, Bedford, has been burnt out. The premises of M. McNamara have also been damaged by fire.

J. R. McFadden has registered under the style of J. R. McFadden & Co., general merchants, Bishop's Crossing.

The creditors of A. J. Brown, grocer, etc., Windsor Mills, have been requested to file their claims in Circuit Court, Sherbrooke.

NOVA SCOTIA.

Harris & Munn, tobacconists, Sydney, have dissolved partnership; Harris continues.

NEW BRUNSWICK.

A Pineau, general merchant, Acadieville, is dead.

W. J. Kent & Co., general merchants, Bathurst, have been incorporated.

The G. E. Barbour Co., wholesale grocers, St. John, have been incorporated.

PRINCE EDWARD ISLAND.

Mrs. P. B. Lewis, grocer, Alberton, is dead; husband continues in business.

MANITOBA AND N.W.T.

J. Wallace, confectioner, Moose Jaw, has been burnt out.

E. T. Boulton, confectioner, Carman, has sold to T. Howatt.

J. Neilly, general merchant, Kirkella, has assigned to C. H. Newton.

J. McCool, general merchant, Crossfield, has sold to W. Urquhart.

The J. Brown Co., general merchants, Neepawa, have been incorporated.

Smith Bros., general merchants, St. Bruno, have dissolved partnership.

Moffatt Bros., general merchants, Edrand, have dissolved partnership.

B. B. Gilbert, general merchant, Fleming, is endeavoring to sell out.

T. G. Denney, general merchant, Dubuc, has advertised his business for sale.

Campbell Bros., general merchants, Balgonie, are negotiating to sell out.

Krolick & Schroeder, general merchants, Grenfell, have dissolved partnership.

Letourneau & Son, general merchants, St. Eustache, have assigned to C. H. Newton.

Bush & McNichol, flour and feed merchants, Wetaskiwin, are giving up business.

Prout & Co., wholesale produce merchants, Winnipeg, have suffered loss by fire; insured.

We can interest you in

CANNED
BLUEBERRIES

THE FINEST GOODS PACKED.

—SEE OUR TRAVELLERS.—

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO.

S. S. Coulter & Son, flour and feed merchants, Winnipeg, have sold to A. J. Nelson.

H. M. Hillman, manufacturer of sausages, Winnipeg, has sustained loss by fire; insured.

I. S. Freeze & Son have bought out The City Grocery, Calgary, British Columbia.

Mortgagees' sale of the stock of J. J. Gill, general merchant, Eden, is advertised for Mar. 31.

F. Harris, general merchant, Carman, has opened up business in the old stand of G. R. Hannah & Co

C. E. Hall, general merchant, Birtle, has assigned to E. F. Hutchings; meeting of creditors Mar. 21.

Tassell Bros., grocers, Winnipeg, who were burnt out a short time ago, are starting up in business again.

The stock of the estate of R. Enright, general merchant, Morris, was advertised to be sold by auction Mar. 25.

The stock of the estate of Hartry Bros., general merchants, Lyleton, was advertised for sale by auction Mar. 28.

The stock of the estate of The Francis Trading Co., general merchants, Francis, is advertised for sale by auction April 3.

BRITISH COLUMBIA.

A. E. Steele, general merchant, Trail, is offering to sell out.

H. J. Bourne, of Bourne Bros., general merchants, Revelstoke is dead.

H. Schwab, baker and confectioner, Armstrong, has been succeeded by W. Shary.

KENTVILLE BOARD OF TRADE MEETS.

AT the regular monthly meeting of the Kentville, N.S., Board of

Trade on March 10th, the discussion had principally to do with the changing of the civic year, so that it and the finance year may be commenced at the same time. As it now stands, the financial year of the town, as in other businesses, ends in December, while the civic year ends in February. There would seem to be no sufficient reason why municipal elections should not be held before the end of the calendar year, as are the County Council elections. The existing conditions prevent any one administration seeing the absolute result of its work.

It was finally decided that the only way of getting rid of these conditions was through the Legislature, and it was therefore moved that resolutions to this effect be drawn up and sent to Halifax for presentation at the present session of the Provincial Parliament, and that copies be sent as well to each town council and board of trade in Nova Scotia.

RAW SUGAR FROM FIJI ISLANDS.

B. T. Rogers, manager of the British Columbia Sugar Refinery, has returned from the Fiji Islands, whither he went to investigate the possibilities for establishing a sugar mill for treating sugar cane. It is believed that a crusher will shortly be erected as a result of Mr. Rogers' trip.

While in Fiji Mr. Rogers made arrangements for the supply of raw material for the Vancouver refinery. Last year his company bought 3,000 tons of sugar in Fiji, all of which was shipped by the Canadian-Australian liners, and many cargoes were received from Honolulu and Java. A sailing vessel is now on the way from Sourabaya with a cargo.

INCREASE IN CONSUMPTION OF TEA.

According to statistics supplied by Gow, Wilson & Stanton, London, North America took more British-grown tea last year than in 1903, the importations for the two years being 34,464,966 and 33,009,665 lbs. respectively. To these amounts India contributed 15,294,509 and 19,170,457 lbs. in 1904 and 1903, and Ceylon 19,170,457 and 20,912,455 lbs. The figures are significant, considering the smaller export of green tea last year from Ceylon which previously contributed so much to the progress of the British-grown tea trade in North America.

NEW INDUSTRY FOR GUELPH.

It is rumored that a party of Chicago capitalists will shortly erect a gelatine and glue factory in Guelph, to cost between \$60,000 and \$70,000. The new concern will be known as The Canada Glue Co.



For the convenience of his many patrons in the grocery trade,

UPTON

is
bottling
HONEY

It is
Absolutely Pure

Put up in one-pound
Jars, two dozen in a case.



SELL MORE FISH

No matter how exacting or critical your customer's taste,

HALIFAX PREPARED CODFISH

will never fail to please, because it can't. It is made from the very best selected Atlantic Codfish; hence the beautiful white appearance, the delicious flavor, the "smack" that's just right.

BLACK BROS. & CO., LIMITED

HALIFAX and LaHAVE, N. S.

Agencies

A. H. BRITAIN & CO.

Board of Trade Building, MONTREAL

REGINALD LAWSON
Winnipeg, Man.

CHAS. MILNE
Vancouver, B.C.

Nova Scotia Lobster Fisheries

WORD comes from Boston that a syndicate—as yet unnamed—backed by millions of dollars, is about to obtain control of the Boston fish industry, or rather the purchase and sale of fish, especially lobsters, in that market. As the lobster industry is of special importance to Nova Scotia fishermen, particularly on the south shore and the Bay of Fundy, where they are principally shipped alive to the Boston market, this report has caused considerable uneasiness among them.

THE PRESENT MARKETS.

Should this syndicate secure its end, and it is reported that already a number of the Boston dealers have signed an agreement to do so, the trust will have practical control of the lobster markets of the United States. At present Maine, Massachusetts, and Nova Scotia (we should include the other Maritime Provinces) supply all the live lobsters consumed in the United States, and at least one-half the quantity goes from Nova

Scotia direct to Boston. The output of Maine goes principally to Portland and Rockland, which markets are also to be included in the trust.

RESULTS ANTICIPATED.

Serious results are anticipated, for although the syndicate claims that its object is not to increase the cost of lobsters, but to reduce the buying and selling price, it is feared by Canadian fishermen that, like all trusts, this one is not in the business "for its health," and that while the price may not be advanced in Boston on sales, the price paid for Nova Scotia lobsters may be materially decreased. They fear that if the scheme works they will have to sell to the trust, and the trust only, which will virtually be in a position to fix its own prices, regardless of supply and demand.

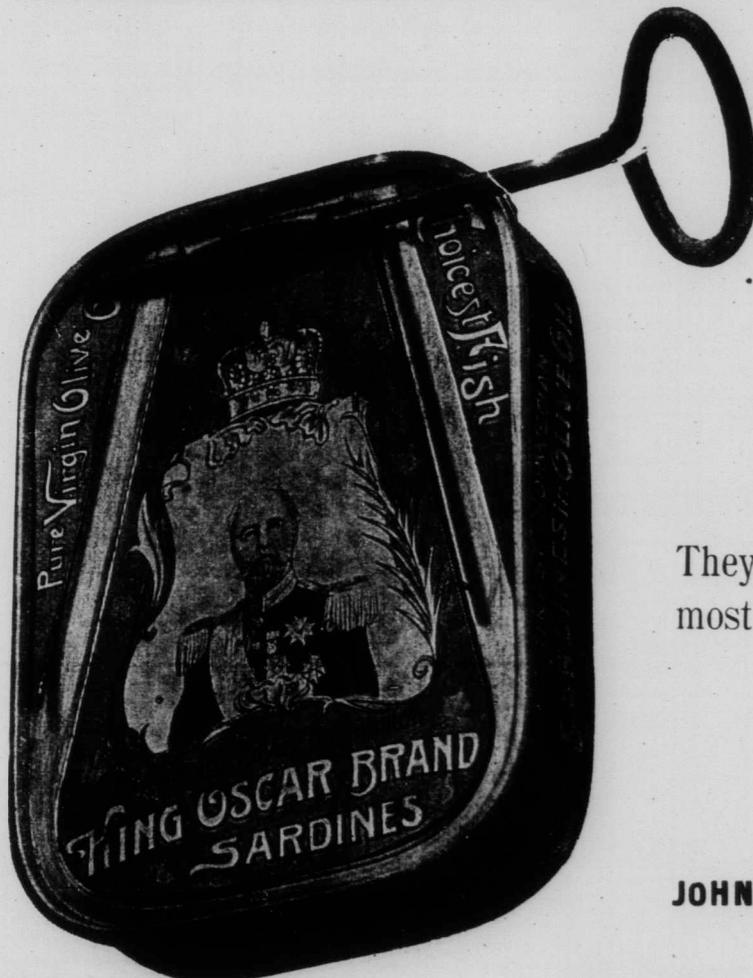
EXTENT OF FISHERIES.

The fishermen of Nova Scotia are more numerous than even a good many people in the Maritime Provinces are aware. They number some 25,000, and though

only a limited number of them engage in the lobster business, that industry is of interest to all. - On the south shore of Nova Scotia and the Bay of Fundy the lobsters are taken in traps and exported by the steamers running daily from Yarmouth. The season for them opens December 15, and closes early in the Spring. About the time their season closes that on the north shore and Cape Breton opens. Here the fishermen, having less easy access to the Boston market, can their catch, and sales are made principally in Europe.

THE PRESENT EQUIPMENT.

Some interesting statistics were given a few days ago in the Local House by a member of that body conversant with the subject, and who represents one of the south shore counties largely interested in the fishing industry. He estimated that the fisheries of Nova Scotia give a product annually valued at \$9,000,000, equal to half that produced by the whole of the Dominion. The fishermen are equipped with 551 fishing vessels of various sizes, and 1,472 boats, representing a capital expenditure of \$3,486,000. They use 7,000,000 traps and require 183 fishing smacks. There



**Make a
Display of**

KING OSCAR SARDINES

They are most attractive goods and the most profitable Sardine you can handle.

ASK YOUR WHOLESALE HOUSE

JOHN W. BICKLE & GREENING, Hamilton, Ont.

Canadian Selling Agents

The Leaders of "PURE FOOD" Products are

"EBY-BLAIN'S"

"GOLD MEDAL" COFFEE

WHOLE or GROUND—1 and 2-lb. sealed tins, to retail at 40 cents.

The finest Coffee on the Canadian market.

"KOLONA" Pure Ceylon TEA

BLACK, GREEN and MIXED— $\frac{1}{2}$ and 1-lb. sealed lead packages—25 to 80c. lb.

Not equalled by any package Tea on the market.

"WHEAT-OS" The Ideal—**BREAKFAST FOOD**

2-lb. cartons—6-lb. Cotton Sacks, to retail at 10 and 25 cents.

Delicious and Nutritious—the whole of the wheat.

as you will see demonstrated at the "PURE FOOD" SHOW---Massey Hall, April 3rd to 15th.

FOR FULLER PARTICULARS, QUOTATIONS, Etc., WRITE

THE EBY, BLAIN CO., LIMITED, Importing and Manufacturing Grocers TORONTO

are in the province 24 icezers and ice houses for fishermen's use, 4,700 smoke and fish houses, while accommodation is given to the fishing fleet by 1,794 fishing piers and wharves.

LIVE LOBSTER BUSINESS.

The lobster-canning business of the province is large, but this can in no way be affected by such a trust as that outlined. The live lobster business of the Maritime Provinces, which began in a very small way some years ago, has enormously developed, and is now valued at a million and a quarter dollars annually—enough, probably, to tempt the cupid of a trust. Of this amount the western counties of Nova Scotia—Lunenburg, Shelburne, Yarmouth and Digby—contribute about one million dollars. This is accounted for by their easier access to the market via Boston steamers. The figures for Yarmouth and Shelburne alone are given as \$788,000 annually.

HOW BUSINESS IS HANDLED.

During the season, from December 15 to May 31, coasting steamers ply along the coast, so that there is very little time in getting the crustaceans to market. The Massachusetts law prohibits sale of anything less than ten and a half inches, although New York and other markets accept them down to nine inches. The

fisherman sorts up his catch according to size, and places them in crates of one hundred and forty pounds each. Each fisherman acts independently in shipment, and thus saves the commission that would come to a middleman. On shipment each man sends a letter of advice to his particular consignee or commission merchant; the lobsters are sold to the best advantage, and the following mail brings back a cheque as the proceeds of the shipment. The system has been reduced as far as may be to a science, neither time nor expense being wasted.

HIGH PRICES OBTAINED.

The net proceeds for crate varies from time to time under the usual law of supply and demand, the price running from \$20 to \$40, and on rare occasions somewhat higher. This season, for example, the weather all along the coast was boisterous, commencing shortly after the season opened, and the catch so small that the price soon ran up to the maximum mentioned. Indeed, two weeks ago the price was as high as \$64—the highest on record.

WHERE THE TRUST COMES IN.

There are still some points along the coast where the fishermen do not control

the coasting steamer, with the result that the steamer is enabled to refuse or neglect the crated lobsters as freight, thus compelling the fishermen to sell to the owners of such steamers, cutting down the gains of the fishermen. It may thus be readily seen that a trust for handling lobsters in Boston would be in the same position to dictate terms to the shippers.

FISHERMEN'S UNIONS.

Noting this as a possible contingency, M. K. Nickerson, M.P.P., who represents Shelburne County in the Local Legislature, has put a bill through legalizing the organization of fishermen's unions, which may place the fishermen, through community of interest, in a position to maintain their right and reap the full reward of their arduous and perilous labors.

Close Season in Manitoba.

On the representation that prohibition of Summer fishing in a number of the smaller lakes of Manitoba was necessary to the preservation of the fish supply, the Government have passed an order-in-council establishing a close season from April 1 to Nov. 30 on Lakes Manitoba, St. Martin, Portage Bay, Water Hen, Dog and Shoal.

Pickled Lake Trout \$ 4⁵⁰ per keg

NEW PACK LEAN FISH

Boneless and Prepared Fish
Salted and Pickled Fish
All Kinds of Fresh Fish

LEONARD BROS., 20, 22, 24 and 26 **YOUVILLE SQUARE, MONTREAL**

P. O. BOX 639. MONTREAL, P.Q. ST. JOHN, N.B. WESTPORT, N.S. GRAND RIVER, P.Q. Long Distance Telephones GASPE, P.Q.



JAPAN TEAS

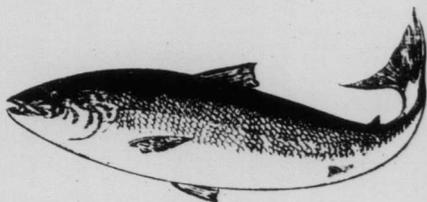
Our travellers are carrying samples of some very exceptional values. If you are in need of any Japan Teas we are sure we can interest you.

JOHN SLOAN & CO.,

TORONTO

BELLEVILLE

SOCKEYE SALMON



"Sovereign" and "Lynx"

Brands

ARE THE CHOICEST IN THE MARKET.

EVERY TIN GUARANTEED.

TO BE HAD OF ALL GROCERS.



This is the season when cattle and poultry need to be "toned up"—it pays, therefore, to push sales of

PRATT'S STOCK AND POULTRY FOODS

Thousands of merchants, all over Canada, are making money in handling these lines.

Our combination advertising plan is very attractive in that it increases your regular business absolutely without expense to you. Inquiries are cheerfully responded to.

THE ROBERT GREIG CO., Limited
TORONTO

A Good Line to Push

in the Spring and Summer months is

Matthews' Bologna Sausage

For 37 years the standard of excellence. Always shipped by express from Peterborough, Hull or Brantford.

The George Matthews Co., Limited
Peterborough Hull Brantford

HAMS

The "Star Brand" Hams are noted for their delicious flavor, always the same, and always best. We have them large, small and medium, cooked, smoked and in pickle. Hams are going to be dear this season.

Order Now.

F. W. FEARMAN COMPANY,
Limited,
HAMILTON, ONT.

EASTER, 1905

We offer exceptional value this season in

Mild Cured Hams

English Breakfast Bacon

Choice Rolled Bacon

prepared from Special Selected Pea-fed Hogs.
We are booking Easter requirements. Please order early.

The Park, Blackwell Co.,
PORK AND BEEF PACKERS, LIMITED
TORONTO, ONT.

DAIRY PRODUCE AND PROVISIONS

and Cold Storage News.

Bacon Situation in Canada.

DELIVERIES of hogs have been light during the week on account of the breaking up of the country roads and are likely to continue so for a fortnight. Meanwhile, prices continue firm at from \$6.25 to \$6.50, and packers report the local demand as seasonable. In Great Britain the bacon market is steady at the moment, quotations being slightly higher than last week, viz., from 49 to 54 shillings. The Danish market has fallen off slightly, owing to larger receipts during the week and an easier feeling is reported.

In fresh meat a slight advance took place early in the week, although the level has fallen again and at the close of the market prices remain at about the level of last week. The fresh meat business is reported as satisfactory for this season of the year.

Preserved Meats in France.

THE market for preserved meats will probably be a growing one, with a steady demand for such commodities. Animals raised for butchering are barely sufficient to supply the demand for fresh meats, and, except what is used in the charcuteries (pork butcheries), where smoked and fresh sausages and cooked meats, in the form of headcheeses, pates, hams, tongues, gelatins, etc., are prepared, the supply of canned or salted meats practically comes from foreign countries.

Smoked hams, shoulders, bacon, salt pork and lard are in good demand. The price of each of these articles is about one-half higher than that at which it is sold in America. Most of the smoked hams, bacon, and little pigs sold in France at the groceries bear American abattoir marks, although they pass under the name of "York." There seems to be quite a demand for shoats, weighing from 50 to 100 pounds, dressed, smoked, and uncut; these are sold in large quantities at Christmas time and in the Spring before and after the Lenten season. They are considered great delicacies, and bring high prices.

Corned beef and pork and canned meats, such as may be used for army supplies, find a ready sale. The demand for preserved meats that may be used by

the working classes and farmers is growing. It is noticeable that the diet of the working people consists more and more of meat, especially at the noon meal; this change is pronounced in large cities, where the people have left the country districts to work in factories.—U.S. Consular Report.

Canadian Eggs in Great Britain.

ACCORDING to latest cable advices stocks of Canadian fresh and pickled eggs in Great Britain are practically cleaned up, and English buyers will be ready shortly to contract Canadian eggs for Fall delivery. Already several houses have signified their willingness to pay 7s. per long hundred of 120 eggs, but prices here will have to decline considerably before shippers can think of selling at 7s. c.a.t. Liverpool or Glasgow. For instance, Canadian shippers could not afford to pay more than 9c. in the country or 10c. at shipping points if they were contracting at 7s., and even at this price there would be very little profit. Dealers in Canada are inclined to think higher prices will be offered. Last year they realized from 8s. 2d to 8s. 4d, and the trade didn't open up much before June.

In reviewing the trade conditions for 1904 one English firm writes that unless Canadian glycerined eggs can be imported this year to compete with continental and domestic glycerines, which will in future be offered in 30 dozen cases, similar to Canadians, the volume of trade in Canadian glycerined eggs must be seriously curtailed. Experience in the trade, coupled with the improved pickling and glycerining of the continental and home eggs, has convinced them that Canadian eggs will be put into keener competition with this class of goods in the future. Up to the present time it has been possible to secure a considerable premium on Canadian glycerined eggs, and, notwithstanding that a higher price will still be paid for the Canadian article, this premium must be materially lessened. Owing to the high prices of Canadian eggs during the last two years, contractors having been driven to continental goods, appreciated their improved quality, and will not easily

change again. Mr. Bowes, of the J. A. McLean Produce Co., Toronto, who spent some time in Great Britain last year investigating trade conditions there, says there is little question but that we shall have to meet English and continental producers in the matter of glycerined eggs.

Hints to Exporters.

CANADIAN exporters of dairy produce will be interested in the following suggestions by W. A. MacKinnon, Canadian Commercial Agent to the port of Bristol, Eng.:

Complaint having been made that "June" butter is sometimes sold as "August," it has been suggested that there should be a system of inspection to insure the reliability of the description. Details need not be gone into, the essential point being that every box should bear an official date stamp, which will command entire confidence here.

Some Welsh importers complain that cheese is now often invoiced in bulk. They express a strong wish that the system of invoicing the weight of each cheese by itself should be reverted to, as this plan would greatly facilitate checking and other transactions.

Canadian hams do not find the favor which is accorded to some other brands in the south of England. One importer claims that they are not as well cured as they should be. His recommendation is that the curing should be accomplished by rubbing in the salt, instead of "pumping" pickle into the hams. He states that Canadian hams find a much better market in the north of England than in Bristol, and expresses a hope that this market will be more carefully catered to hereafter.

The same dealer states that while Canadian lard is of the very best quality, some of it is displaced by inferior brands on account of its relatively dark color. Pure white lard is distinctly in favor in the English market, and it is regrettable if any trade is lost through neglect of this preference.

Improved Cheese Cutter and Weigher.

W. H. Scott, grocer, Bank street, Ottawa, has invented and patented a new cheese cutter and weigher, and The Grocer was shown the machine by Mr. Scott last week. The new cutter has advantages claimed by no machine so far on the market, and dealers who desire accuracy and quickness in serving cheese to their customers should write Mr. Scott for particulars.

To the Jobbing Trade

We beg to announce that we have been appointed selling agents for Montreal for the

St. Charles Condensing Co.

Canadian Factory, Ingersoll, Ont.

Whose well-known brands of Evaporated Creams are favorites with the trade.

Full information will be furnished on application.

S. H. EWING & SONS, Toronto Branch, 29 Church Street.
 96-104 KING ST., MONTREAL

Telephone Bell Main 65.
 Merchants 522.

TELEPHONE MAIN 3171

Telephone orders receive prompt attention.

THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON "GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

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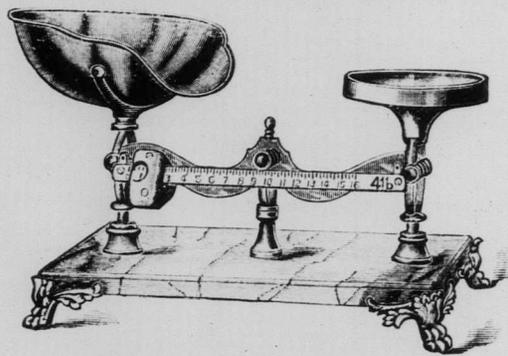


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NEW ADVERTISEMENTS.

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**SHOULD COMMERCIAL TRAVELERS
BE TAXED?**

THE Canadian trade are up in arms this week over the action of the British Columbia Legislature in allowing the new Commercial Travelers' Bill to pass its third reading.

The Grocer referred editorially to the measure several weeks ago, while it was in its initial stages, condemning it unequivocally on the ground that British Columbia had no right to discriminate against Eastern Canadian houses, and that the national interests of Canada required a perfectly free interchange of trade between the various provinces. In the interval it has gradually dawned up-

on manufacturers and wholesalers in the east how seriously their own interests will be affected by the new bill, and this week a big deputation of commercial travelers, including representatives from Montreal, Toronto, Hamilton, London, Winnipeg and other centres, are in Ottawa bombarding the Minister of Trade and Commerce.

They contend that the imposition of a tax of \$100 every six months on liquor and cigar travelers and \$50 every six months on other travelers representing firms outside British Columbia is clearly a violation of the British North America Act, as it will undoubtedly act as a restriction upon trade. They further hold that it is the duty of the Dominion Government to veto a measure which cannot do other than injustice to wholesale manufacturing and mercantile interests throughout the Dominion; for instance, it is roughly estimated that such a tax will mean an annual outlay to the merchants of Toronto alone of over \$14,000.

We would again remind readers of The Grocer that the successful working-out of the scheme of Confederation postulates unrestricted and unhampered trade and intercourse between the people of the different provinces, and that anything which does not conserve this end cannot be viewed as other than a barrier in the way of our commercial development as a nation. For this reason it is to be hoped that the boards of trade and mercantile associations all over Canada will continue to raise their voices in protest against what is not only short-sighted policy on the part of the British Columbia Legislature, but contrary to the spirit of Confederation.

UP-TO-DATE CREDIT.

CHARGE accounts are variously regarded as the bane or the blessing of retail trade. While they accord a profitable use of capital, they are inconvenient to the small dealer who needs every dollar. However, the progressive retail store when it gives credit is, nowadays, practically on a cash basis. The charge customer is on little better foot-

ing than the cash customer. Charge accounts, payable monthly, are the same as cash, and afford an opportunity for generous purchases. Credit to-day is chiefly a matter of mutual convenience.

It is a good thing for the store as it is apt to throw trade into one establishment, and avoids the delay in purchasing as well as the sending out of goods C.O.D. It is a fact that more than one store which started out to do a cash business has found it necessary to adopt this form of credit.

This does not mean a return to the old-fashioned style of allowing a customer to pay when he so pleases. In the country store conditions are somewhat different. A storekeeper has to carry his customers from season to season, and the collections are dependent upon the moving of crops.

If everyone did business on a strictly cash basis, bankers would be out of business, jobbers would be a minus quantity, and many retailers would find their business curtailed one half. The business of the world is done on credit. The columns of The Grocer are open for a discussion of this much-mooted question.

QUICK TURNS.

THE oftener a merchant can turn his capital the better, is a fact well understood by all retailers, but not all succeed in accomplishing what they know to be the best thing to do. A great deal depends upon the place of business and the class of goods in demand by his customers. We realize the country merchant is at a disadvantage when compared with the city retailers. It is even nowadays often necessary in some lines for the former to lay in a stock of goods for the whole season, while the latter can replenish weekly. The city retailer rarely has to contend against dead capital. The country merchant on the other hand has to make a prospective investment for a trade possibility.

While this latter condition cannot be entirely avoided, business experience clearly shows that too much capital is often invested in goods to be sold in small communities. By calculation the retailer can invest in goods to be easily

disposed of in accord with his trade limit.

It is surprising what can be done in this direction if merchants only try hard. There will be less anxiety over express charges, and not so much placing of orders in advance and having them come along by slow freight. It is not short-sighted to pay expressage on merchandise. Many merchants are incredulous when told of the number of times the average retailer turns over his stock during the year. If he turns his stock only three times a year he may by a little forethought be enabled to turn it five times.

NEWFOUNDLAND RETALIATES.

THE cry of annexation to the United States will, in all probability, not be heard again for some time in Newfoundland if one is to judge from the recent action of the Newfoundland Government in revoking the privileges hitherto accorded to American fishermen of buying bait and fishing within the territorial waters of that colony on account of the refusal of the Senate to ratify the Hay-Bond commercial treaty. According to this the colony was to be allowed a market in the republic for its fish and a limited number of other products in return for baiting and other privileges to United States fishermen.

It appears strange to the average Canadian citizen that there should ever have been a time when the "powers that be" in Newfoundland saw their destiny elsewhere than as a part of Confederation. In spite of the fact that negotiations to effect this end have been blocked again and again when almost ready for the finishing touches, let us hope that the time is not far distant when the ideal of the framers of Confederation will be realized and Newfoundland decide to complete the chain by becoming the tenth province of the Dominion.

The leading financial journal in the United States comments as follows on the situation:

The Senate, acting on the one-sided idea that reciprocity means benefit to one party only, so amended that instrument that it was of no value to Newfoundland. These fishing and bait-buying

privileges have been granted to us while denied to others as a matter of comity and in the hope that by a liberal policy something might be gained in the way of access to American markets for the products of the big northern island, whose resources were almost limited to its fisheries and its mines and forests. It has not the facilities for developing and making use of these, and was ready to sell the products to us and take our manufactured goods in return on favorable terms.

The Gloucester fishermen, who were accustomed not only to take fish in Newfoundland waters, but to buy those taken by the people of the island and smuggle the latter in without payment of the duty, objected to having the duty removed so that Newfoundlanders could compete with them by reaching a free market for themselves at Boston. So Senator Lodge prevented action on the first Hay-Bond treaty. It was modified to meet this narrow and selfish objection of a local interest, but it provided for admitting coal and iron from Newfoundland free, a matter of importance not only to the colony, but to the mechanical industries of New England, which are shut off from getting these materials from Nova Scotia or Newfoundland for the benefit of Pennsylvania, with the result that its old iron and steel industry has been killed and others are handicapped by the cost of iron and coal. This provision and some others of benefit to Newfoundland were cut out of the treaty, and it was left with little or no compensation for a liberal reduction of duties on her part. As a result, there has been no exchange of ratifications.

The most that Newfoundland could do out of resentment or in self-defense was to revoke the fishing and bait-buying privileges, which have been of considerable value to American fishermen, and it is the least that she could be expected to do. The immediate and direct effect upon United States trade will not be serious, but we have wantonly forfeited the goodwill of Newfoundland, and it is likely to dispose her to joining the Dominion of Canada in giving preference to the trade of the Mother Country. The action of Congress, and especially of the Senate, toward our

neighbors on the north has for many years been most unneighborly and equally unwise from the point of view of enlightened self-interest. The policy pursued is one of purblind selfishness in behalf of narrow special interests.

THE EVOLUTION IN RAIL-ROADING.

HOW customary it is for us to take things as a matter of course, without expressing any surprise at any wonderful change or new invention which has been introduced. It is only a few years ago since Jules Verne wrote a book about a submarine boat. Now these boats exist in all parts of the world. Surprise might be expressed if we were told that we would be making every-day trips in air-ships ten or twenty years hence, yet the evolution of aerial navigation will probably creep along so gradually that our first voyage will be made with as little excitement as we experienced on our 21st birthday. Evolution is like the growth of a child or a chicken. We realize its coming while yet in the embryo, the bursting of the shell causes a little excitement, but the after development is all taken as a matter of course, until finally, surprise is occasioned by the realization of the fact that the child is full grown and a man like ourselves.

The evolution of railroading is of a similar nature. Only 75 years ago the crude steam locomotive was on trial, and to-day the electric locomotive is a living fact. Chauncey M. Depew, one of America's greatest railroad kings, recently awoke to the wonderful development being made in transportation. He presents the evolution in a graphic manner, as follows:

"This is the age of electricity, and we have yet to discover a limit to the wonders of which that energy is capable. It seems only yesterday that we marvelled at the electrically-driven street car, yet to-day we are preparing for the electric railways which will run from the Atlantic to the Pacific. I do not believe that the public is aware of the immense task that the railways have assumed, nor what its completion means. I am staggered myself when I contrast the arising conditions with those that prevailed when I entered the service in 1866. Then a freight car of ten tons'

capacity was almost a freak, and a locomotive weighing 25 tons a marvel. Now a 50-ton freight car and a 125-ton engine are commonplace. Then it cost shippers six cents a ton a mile to have their freight carried, now it costs about .66 of a cent for the same units, and that notwithstanding the fact that operating expenses have been radically increased, while wages have ascended 50 per cent." He predicts that the new power will grow cheaper as its use is extended, and that still further reductions in freight rates will result.

ANNUAL MEETING OF TORONTO RETAIL MERCHANTS.

THE annual meeting of the Toronto branch of the Retail Merchants' Association of Canada, held in their board room, Richmond street, on Tuesday, April 28, was largely attended by representatives from all sections of the Association. The annual report of the work done during the year showed it to be the most prosperous in the Association's history. The financial statement showed that all liabilities had been met and there was no indebtedness. The President, S. Corrigan, who was re-elected by acclamation, congratulated the members on the work done during the year and the increase in numbers.

The meeting endorsed the recommendation to ask for the following legislation at the present session of the Local Legislature: To amend the Pedlars' and Hawkers' Act so that the license for a basket might be increased from \$1 to \$100, and for a push-cart from \$10 to \$200; to amend the Transient Traders' Act forcing them to pay \$250 to the City Treasurer, which shall be applied on their taxes should they continue in business; to amend the Division Court Act so as to simplify and reduce the fees for the collection of small debts; to amend the Trading Stamp Act so that the giving of coupons, exchange tickets, or similar devices by merchants or manufacturers will be abolished.

In view of the city's movement to obtain legislation to get a by-law passed forcing merchants to keep meat, fruit, etc., inside their shops, the Legislative Committee will wait upon Dr. Sheard and the Board of Health to discuss the matter. They claim that the proposed by-law is unreasonable, and that if the city were more active in keeping clean streets it would be time enough to insist on meat being kept inside.

A resolution was passed that the Association's representation on the Industrial Exhibition Board be increased from two to five.

The following officers and representatives were elected: President, S. Corrigan; First Vice-President, F. C. Higgins; Second Vice-President, J. A. H. Carnahan; Treasurer, W. Dineen; Secretary, E. M. Trowern.

Representatives to the Exhibition Board—J. Willmot and Walter Mann.

Excursion Committee—J. Willmot (Chairman), S. Corrigan, F. C. Higgins, J. A. H. Carnahan, Geo. Good, M. Moyer, W. Mann, Wm. Dineen, E. R. Reynolds, E. M. Trowern.

Toronto Grocers' Section.

The regular monthly meeting of the Toronto Grocers' Section of The Retail Merchants' Association of Canada was held on Monday evening, March 27, at eight o'clock, Geo. Good (chairman) presiding.



Mr. S. Corrigan, President Toronto Branch, Retail Merchants' Association

The minutes of the last meeting were read and confirmed. There was a large attendance of members present, and matters of great interest to the retail grocery trade were presented for consideration.

The report of the Pure Food Show Committee was brought in by the treasurer, M. Moyer. He reported that they had met with excellent success, obtaining the best class of manufacturers to exhibit their goods, and all the spaces had been taken. He was pleased to say that the retail grocers were taking a very active interest in it, and over one hundred thousand tickets had been distributed among them to give to their customers.

Lecturers had been secured from the Ontario and Dominion Governments to give addresses on the advantages of pure foods, and they had also secured two

famous ladies' orchestras, Harold Jarvis, Harry M. Bennett, and a number of other attractions. He estimated that it would be the best pure food show ever held in Canada.

The report was received with applause, and every member present promised to give it his hearty support.

The proposed provincial legislation regarding the Pedlars' Act and Transient Traders' Act, the reduction of fees for the collection of small debts, and the amendments to the Trading Stamp Act were all fully discussed and unanimously passed.

Full arrangements were then made for the reception of the delegates to the Annual Convention of Retail Grocers. Complimentary tickets had been sent out. The meeting recommended that the prices of baking powder sold by some firms be discussed at the annual meeting. No further business coming before the meeting it then closed.

COMBINATION OF U.S. CANNERS.

Representatives of 80 per cent. of the canned fruit and vegetable interests in the United States composing a committee appointed by the Western Canned Goods Association and the Atlantic States Packers' Association met in Pittsburg last week for the purpose of organizing what will be known as the National Fruit Packers' Association. The object of the new association will be to secure an equalization of freight rates to all shippers, to promote both domestic and foreign consumption of contracts, to gather statistics which will give the shippers an idea of the production and secure the enactment of state and federal laws for the protection of shippers.

DEATH OF MR. JAMES G. JARDINE.

Mr. James G. Jardine, who, until a few months ago, was Canadian Trade Agent for South Africa, died on Friday, Mar. 24, at his home, 305 Crawford street, Toronto. Owing to failing health, Mr. Jardine resigned his position and came home with his son, who is in business in South Africa.

Mr. Jardine came to Canada in 1860 from his native place, Oxford, England, at the age of eighteen, and settled in Montreal. Fifteen years ago he came to Toronto. In 1900 he was Canadian Commissioner to the Paris Exposition, and later he went to South Africa.

Deceased leaves a widow, three daughters, and five sons. The funeral took place on Monday, Mar. 27, to Mount Pleasant Cemetery.

The Argument of Common Sense

in response to enquiries as how to benefit
the Tea Department of your business . . .



DIRECTLY POINTS THIS WAY



"SALADA" TEA IS THE BEST

proposition before the world to-day—the
sales being now in excess of 13,000,000
packets annually.

WHOLESALE TERMS FROM

That "Salada" Natural Green Teas
are displacing Japans, there is no
gain-saying.

"SALADA" TEA CO.
TORONTO - MONTREAL.

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

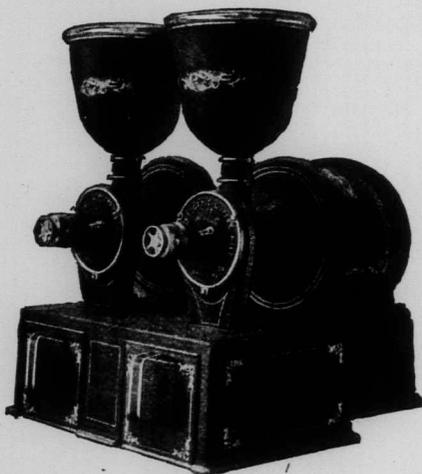
Single and
Double
Grinders

Pulverizing
and
Granulating

Every Coles Coffee
Mill has a Breaker that
breaks the Coffee be-
fore it enters the grin-
ders, thus reducing
wear of grinders and
saving current.

Our Grinders

Wear Longest



No. 65.

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing 1/2 pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor
Mills and Electric Mills For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,

Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.

Brantford Prepared Corn Starch

is no commonplace staple. Unique
methods of manufacture and a fine
discrimination in selecting the
right kind of corn, have produced
a better grade of corn starch than
the trade has ever known before.
Based on merit, and backed by
heavy advertising, the inevitable
result has been a **demand**, and
progressive dealers should be pre-
pared to supply it.

The dainty food prepared from
Brantford Starch brings the cus-
tomer back again many times.
The common sense recipes on the
packages delight the cook.

BRANTFORD STARCH WORKS, Limited,
BRANTFORD, CANADA.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Groceries.

Toronto, Mar. 30, 1905.

ALTHOUGH business begins to show signs of waking up, an air of quietness is still noticeable throughout the trade. The roads in the country, which last week were practically impassable, are improving, and the next two weeks will see a return to normal conditions in suburban districts. Sugar is quiet, generally, and an advance of 5c. in Berlin granulated is recorded, bringing this article to within 5c. of the price of Montreal granulated. Canned goods are very firm, especially tomatoes. The trade which was beginning to talk famine prices for the 1905 pack is viewing the situation rather more optimistically in view of the fact that the canners are contracting regularly for tomatoes at 25c. per bushel as last year.

Haddies are scarce and high in price.

Coffees have eased in primary markets, although business has been blocked by the high rate of sterling exchange in Brazil.

In foreign dried fruits the feature is that the market is practically bare of apricots. Trade in dried and cured fish has eased off during the week and dealers are making a special effort to clean up supplies.

CANNED GOODS.

Canned vegetables continue very firm. If the present demand continues for tomatoes, it will not be long until the 1904 pack is exhausted. Importations from the States continue on a considerable scale. In regard to the 1905 pack it looks as if the difficulty between the growers and the canners was going to blow over; a large number of the canners have already made contracts at the old price and with a normal crop of tomatoes this Fall, it is thought that the factories will have all the tomatoes they can handle, even supposing they run their fullest capacity. Gallon apples are not moving so well as last week, and canned fruits are only beginning to come into general demand. In haddies there has been some trade for futures. This article is scarce, however, and we believe that some of the packers will ask fancy prices.

Asparagus tips are up 25c. in price. We quote the following:

Tomatoes, 3s.	1 25	1 30
Corn, 2s.	1 10	1 20
Peas, 2s.	0 82 1/2	1 30
Sliced beets, 2s.	0 85	
" " 3s.	0 95	
" " whole	0 95	
Pumpkin, 3s.	0 75	
" gal.	2 50	
Squash	1 00	
Asparagus tips, 2s.	2 75	
Golden waxed beans, 2s.	0 80	
Refugee or Valentine beans, 2s.	0 85	
Crystal waxed beans, 2s.	0 92 1/2	
Spinach, 2s.	1 40	
" 3s.	1 80	
Baked beans, plain, 1s.	0 45	
" " 2s.	0 72	
" " 3s.	0 90	
Tomato sauce, 1s.	0 50	
" " 2s.	0 78	
" " 3s.	1 00	
Chili sauce same as tomato sauce.	0 78	
Catsups, tins, 2s.	4 50	
" gal.	4 50	
" jugs.	7 70	

Apples, standard, 3s.	85	90
" preserved, 3s.	1 47 1/2	
" standard, gal.	1 95	2 00
Pears, Flemish Beauty, 2s.	1 52 1/2	
" " 3s.	2 00	
" Bartlett, 2s.	1 87 1/2	
" whites, 2s.	2 82 1/2	
" " 3s.	1 72 1/2	
Peaches, pie, 3s.	1 25	
Cherries, red, pitted, 2s.	2 20	
" " not pitted, 2s.	1 75	
" " English black, pitted, 2s.	2 20	
" " not pitted, 2s.	1 75	
" " white wax, pitted, 2s.	2 42	
" " not pitted, 2s.	2 00	
Lawton cherries, heavy syrup, 2s.	1 57 1/2	
" " preserved, 2s.	1 75	
" " standard gal.	4 97 1/2	
Plums, Damson, light syrup, 2s.	1 00	
" " heavy syrup, 2s.	1 30	
" " 3s.	1 85	
" Lombards, light syrup, 2s.	1 05	
" " heavy syrup, 2s.	1 35	
" " 3s.	1 90	
" green gage, light syrup, 2s.	1 15	
" " heavy syrup, 2s.	1 47 1/2	
" " 3s.	2 00	
" egg, heavy syrup, 2s.	1 52 1/2	
" " 3s.	2 10	
Pineapple, sliced, standard, 2s.	2 35	
" " extra " 2s.	2 47 1/2	
" " grated, " 2s.	2 62 1/2	
Raspberries, red, heavy syrup, 2s.	1 40	
" " black, heavy syrup, 2s.	1 35	
" " preserved, 2s.	1 50	
Rhubarb, preserved, 2s.	1 15	
" " 3s.	1 90	
" " gal.	2 62 1/2	
Strawberries heavy, syrup, 2s.	1 60	
" " preserved, 2s.	1 75	
Lobster, talls.	3 50	
" 1-lb. flats.	3 25	
" 1-lb. flats.	3 00	
Mackerel.	1 00	1 25
Salmon, Fraser River, "Horseshoe" and "Maple Leaf."		
" 1-lb. talls, 5 cases and over.	1 77 1/2	
" 1-lb. talls, less than 5 cases.	1 80	
" 1-lb. flats, 5 cases and over.	1 90	
" 1-lb. flats, less than 5 cases.	1 92	
" 1-lb. flats, 5 cases and over.	1 17	
" 1-lb. flats, less than 5 cases.	1 20	
Salmon, "Clover Leaf."		
" 1-lb. talls, 1 to 4 cases.	1 80	
" 1-lb. flats, 1 to 4 cases.	1 87 1/2	
" 1-lb. talls, 5 to 9 cases and over.	1 77 1/2	
Chums	0 95	1 00 1/2
Sardines, Sportsman	0 14	
" " Portuguese	0 08	0 23
" " P. & C.	0 25	0 27
" " P. & C.	0 35	0 38
" " Domestic	0 03	0 04 1/2
" " Mustard, 1/2 size, cases 50 tins, per 100.	8 00	9 00
Haddies, per doz	1 10	
Haddies, per case.	4 25	
Kipperd herrings, domestic	1 10	
" " imported	1 40	1 45
Herrings in tomato sauce, domestic	1 40	1 45
" " imported	4 75	
California ripe olives, tins, per doz.	1 50	
Corned beef, 1s, per doz	2 70	
" " 2s.	8 00	10 00
" " 6s.	18 00	
" " 14s.	3 00	
Lunch tongues, per doz.	0 50	
Potted meats, 1s.	1 00	

SUGAR.

The local sugar market continues quiet and uninteresting, with no change to note except an advance of 5c. in Berlin granulated effective during the week, bringing it to within 5c. of a parity with Montreal granulated. Our quotations are as follows:

Paris lumps, in 50-lb. boxes.	6 38
" " in 100-lb.	6 28
St. Lawrence granulated	5 73
Redpath's granulated	5 73
Acadia granulated	5 68
Berlin granulated	5 68
Phoenix	5 58
Bright coffee	5 58
Bright yellow	5 48
No. 3 yellow	5 48
No. 2	5 33
No. 1	5 23
Granulated and yellow, 100-lb. bags, 5c. less than bbls.	

SYRUPS AND MOLASSES.

A satisfactory volume of business is reported during the week in maple syrups, which are selling particularly well this year. New Orleans, West In-

dian and corn syrups are without special feature. We quote the following prices:

Syrups—		
Dark	0 30	0 37
Medium	0 35	0 32
Bright	0 30	0 37
Corn syrup, bbl, per lb.	0 02 1/2	
" " 1-bbls	0 02 1/2	
" " kegs	0 03	
" " 3 gal. pails, each	1 30	
" " 2 gal.	0 90	
" " 2-lb. tins (in 2 doz. case) per case.	1 90	
" " 5-lb. " (in 1 ") " "	2 35	
" " 10-lb. " (in 1/2 ") " "	2 25	
" " 20-lb. " (in 1/4 ") " "	2 10	
Molasses—		
New Orleans, medium	0 27	0 30
" " 1-bbls	0 29	0 32
" " open kettle	0 45	0 50
Barbadoes, extra fancy	0 45	0 50
Porto Rico	0 42	0 48
West Indian	0 32	0 35
Maple syrup—		
Imperial qts.	0 27 1/2	
1-gal. cans.	0 95	1 00
5-gal. cans, per gal.	1 00	
Barrels, per gal.	0 75	
5-gal. Imp. brand, per can.	4 50	
1-gal. " per case	5 10	
1-gal. " " "	5 60	
Qts. " " "	6 00	

COFFEES.

The coffee market has eased again during the week without, however, affecting local quotations in Rio. Canadian business with primary markets has been blocked for the time being on account of the high rate of exchange sterling in Brazil.

According to latest reports from Trinidad deliveries of cocoa are still restricted. The ripening of the pods now on the trees is being retarded by the continued dry weather. The end of March ought to have seen some increase although the prospects after March-April pickings are most discouraging and a considerable shortage in the crop is now beyond doubt. We quote the following:

	Per lb.
Green Rio, No. 7	0 10 0 10 1/2
" " No. 6	0 11
" " No. 5	0 11 1/2
" " No. 4	0 12
" " No. 3	0 12 1/2
" Mocha	0 21 0 23
" Java	0 22 0 35
" Santos	0 11 0 13
" Plantation Ceylon	0 25 0 35
" Porto Rico	0 22 0 25
Green, Guatemala	0 22 0 25
" Jamaica	0 15 0 20
" Maracaibo	0 16 0 23

TEAS.

A fair trade is reported locally in teas. In Ceylon the quality showing at the present moment is the best so far this season. Weather conditions in Ceylon from April to June are unfavorable to the production of fine tea and hence a good deal of business is being done in flavory tea at the present time by importers who are wise to the fact that it will be impossible to secure here during the next three or four months. We quote the following prices:

Congou—half-chests, Kaisow Moning.	0 12	0 35
" caddies, Pakling.	0 19	0 40
Indian—Darjeelings, Pekoe souchongs.	0 20	0 22
" " Pekoes.	0 25	0 30
" " Orange Pekoes.	0 35	0 45
Indian—Darjeelings	0 35	0 45
Assam Pekoes	0 18	0 22
Assam Pekoe Souchongs	0 16	0 18
Ceylon—Broken Orange Pekoes	0 22	0 24
" Orange Pekoes.	0 22	0 29
" Pekoes.	0 18	0 24
" Pekoe Souchong	0 14	0 16
China Greens—Gunpowder, cases, extra first.	0 35	0 42 1/2
" " half-chests, ordinary firsts	0 22	0 25 1/2
Young Hyson, cases, sifted, extra firsts	0 37 1/2	0 47 1/2
" " cases, small leaf, firsts	0 30	0 37
" " half-chests, ordinary firsts	0 22 1/2	0 32 1/2
" " seconds	0 22	0 24 1/2
" " thirds	0 15	0 17
" " common	0 14	

per wine gallon. We quote the following prices:

Maple sugar, 1 lb cakes, per lb.	0 09	0 10
large cakes in tubs, per lb.	0 08	0 08
Maple syrup, per imperial gal.	0 85	0 85
“ wine gal.	0 25	0 25
“ imperial quarts.	1 50	1 50
New maple syrup, per imperial gal.	0 85	0 85
per wine gal.		

Fish and Oysters.

The Lenten trade has eased off very much during the week, and this, coupled with the warm weather, has practically knocked the bottom out of the fish trade for the time being. Fresh-caught fish are now beginning to arrive on the market, cod steak being quoted at 7 1-2c., halibut at from 14 to 15c. and haddie 6c. Our quotations are as follows:

Frozen halibut.	0 10	0 10
British Columbia salmon.	0 10	0 10
Whitefish, frozen, per lb.	0 07 1/2	0 08
Haddock “ per lb.	0 07 1/2	0 05
Cod, steak “ per lb.	0 07 1/2	0 07 1/2
Trout, lake, per lb.	0 06	0 06
Pike, per lb.	0 05	0 06
Finnan haddie, per lb.	0 07 1/2	0 07 1/2
Oysters, Long Island natives, per imp. gal.	1 70	1 70
“ Baltimores, per wine gal.	1 40	1 40
“ Select.	1 25	1 25
Ciscoes, per basket.	1 25	1 40
Bloaters, per box of 50.	2 75	3 00
Labrador herring, 1 bbl.	5 75	6 00
“ large bbl.	1 15	1 25
Shrimps, per gal.	2 25	2 25
Sea herring.	0 10	0 10
Smelts, No. 1.	0 06	0 06
“ No. 2.	0 13	0 13
“ extras.	0 04	0 04
Frozen fresh water herring.	0 14	0 15
Halibut, per lb.	0 14	0 15

Grain, Flour and Breakfast Foods.

GRAIN.

A very quiet and dull grain market is reported for the week. Manitoba wheat is easier all round, Northern No. 1 being quoted 4c. lower than last week; No. 2 is 4 1-4c. and No. 3 3 1-2c. easier. Red and white wheat are each down 1c., and rye has declined a similar amount. We quote the following prices:

All on track Toronto.		
Manitoba wheat, Northern No. 1 new.	1 06 1/2	1 06 1/2
“ “ “ No. 2 “	1 03 1/2	1 03 1/2
“ “ “ No. 3 “	0 98	0 98
Red, per bushel, new.	1 06 1/2	1 06 1/2
White “ “	1 06 1/2	1 06 1/2
Barley “ “	0 48	0 52
Oats “ “	0 44	0 44 1/2
Pens “ “	0 74	0 75
Buckwheat “ “	0 64	0 65
Rye, per bushel, “	0 77	0 78

FLOUR.

The flour situation continues practically unchanged from last week, the market being quiet with no change in quotations. A scarcity of Winter wheat is reported among the millers, but this is not viewed seriously since not much Winter wheat is required by the trade at the present time. We quote the following prices:

Manitoba wheat patents, per bbl. in bags.	5 40	5 70
Strong bakers “ “	5 20	5 40
Ontario wheat patents “ “	5 00	5 10
Straight roller “ “	4 95	5 00

BREAKFAST FOODS.

Oatmeal and other breakfast foods continue on the quiet side this week at unchanged prices. The market is without special feature. Our quotations are as follows:

Oatmeal, standard and granulated, carlots, on track, per bbl.	4 90	4 90
Rolled wheat in boxes, 100 lbs.	2 90	2 90
“ “ “ 50 lbs.	1 50	1 50
Rolled oats, standard, carlots, per bbl., in bags.	4 35	4 35
“ “ “ “ in wood.	4 60	4 60
“ “ “ “ for broken lots.	4 60	4 60
Rolled wheat, per 100-lb. bbl.	3 00	3 00
Cornmeal “ “	3 35	3 35
Split peas.	5 00	5 00
Pot barley in bags.	4 80	4 80
“ “ in wood.	4 25	4 25

Hides, Tallow, Skins and Wool.

The hide and wool market is quiet, as usual at this season, the only change this week being the advance of 20c. in deacons. We quote the following prices:

Hides, No. 1 green steers, per lb.	0 09	0 09
“ “ “ No. 2 “	0 08	0 08
“ “ “ No. 1 green, per lb.	0 08 1/2	0 08 1/2
“ “ “ No. 2 “	0 07 1/2	0 07 1/2
Country hides, flats, per lb.	0 06 1/2	0 07 1/2
Calf skins, No. 1, selected.	0 11	0 11
“ “ “ No. 2.	0 09	0 09
Deacons (dairies), each.	0 70	0 70
Sheep skins.	1 25	1 50
Rendered tallow, per lb.	0 04	0 4 1/2
Unwashed wool, new clip, per lb.	0 13	0 14
Pulled wools, super, per lb.	0 23	0 25
“ extra.	0 24	0 26

QUEBEC MARKETS.

Groceries.

Montreal, March 30, 1905.

CONDITIONS of trade during the past week show no change. Business on the whole may be considered as on the quiet side. The chief deterrent to business is the bad country roads. Serious complaints are being received by the jobbing houses from their travelers as to inability to get around. Collections are fairly good, and no doubt with the better roads more business would be done by country merchants. Sugars are unchanged, though cable advices report beets advanced 1 1-2d. There has been some slight improvement in teas during the week. Ceylon and Indian greens are a penny higher. Stocks of Japan are decreasing and more business turning. A strong feeling maintains in China gunpowder and Young Hysons, which are 1-2d up. Reports from Barbadoes place molasses on basis of 22c. first cost. This is an advance. Spices and coffees unchanged. No features to note in canned goods. Fish market is quiet, on account of the mild weather; stocks, however, are getting into smaller compass, with the exception of lake trout. An unsettled feeling seems to prevail in the flour trade, and some cutting is still being done by outside dealers. The rumored amalgamation of the Ogilvie Co., Limited, and The Lake of the Woods Milling Co., Limited, has been promptly denied by the presidents of both these large concerns. The report naturally caused some interest. New maple syrup and sugar is arriving, but not in sufficiently large quantities to effect ruling prices. Provisions continue high, due to the scarcity of live hogs. Eggs, which were expected to decline, and had shown weakening lately, have firmed up and prices advanced. Butter also has advanced from one to three cents per pound for new milk butter. Cheese is unchanged, and holders having stocks are disinclined to let go.

SUGAR.

Beet market advanced 1 1-2d. Local prices unaffected. A fair amount of business is passing between the refiners and the jobbers. Country orders are fairly good considering the heavy roads. New York market for raws firm, but no heavy business done. Reports from Cuba as to crop are pessimistic:

Granulated, obls.	\$5 65
“ “ “ 1-bbls.	5 80
“ “ “ bags.	5 80

Paris lump, boxes and bbls.	6 15
“ “ “ 1-bboxes and 1 1/2-bbls.	6 25
Extra ground, bbls.	6 00
“ “ “ 50-lb. boxes.	6 20
“ “ “ 25-lb. boxes.	6 30
Powdered, bbls.	5 80
“ “ “ 50-lb. boxes.	6 00
Phoenix “ “	5 60
Bright coffee.	5 50
“ yellow.	5 45
No. 3 yellow.	5 40
No. 2 “ “	5 25
No. 1 “ “ bbls.	5 15
No. 1 “ “ bags.	5 10
Raw Trinidad.	4 50
Trinidad crystals.	4 35

SYRUPS AND MOLASSES.

Molasses is strong. Cables from Barbados quote 22c. first cost, puncheons included. It is reported that crop will be shorter this year than last. Buyers are holding off, however, and believe prices will recede. Newfoundland has been buying freely. Corn syrups in good favor, and increased business growing up in these grades:

Barbadoes, in puncheons.	0 35
“ “ in barrels.	0 37 1/2
“ “ in half-barrels.	0 38 1/2
New Orleans.	0 22
Antigua.	0 35
Porto Rico.	0 43
Corn syrups, bbls.	0 02
“ “ “ 1-bbls.	0 03
“ “ “ 50-lb. pails.	1 30
“ “ “ 25-lb. pails.	0 90
Cases, 2-lb. tins, 2 doz. per case.	1 90
“ 5-lb. “ 1 doz. “	35
“ 10-lb. “ 1/2 doz. “	2 25
“ 20-lb. “ 1/4 doz. “	2 10

TEA.

Ceylon and Indian blacks are firmer. Bids from local buyers are not readily accepted by brokers; in fact, some brokers appear reluctant to offer freely. Ceylon and Indian greens are 1d higher. Stocks of Japan are decreasing, and more business has been done during the week than for some weeks past. It is expected that the new Japan market will open at higher figures than last year. China gunpowders and Young Hyson are advanced 1c.

Japan—Fine.	0 26	0 28
“ Medium.	0 20	0 24
“ Good common.	0 18	0 18
“ Common.	0 12 1/2	0 15
Ceylon—Broken Pekoe.	0 25	0 38
“ Pekoes.	0 17	0 20
“ Pekoe Souchongs.	0 15	0 20
Indian—Pekoe Souchongs.	0 15	0 18
Ceylon greens—Young Hysons.	0 16	0 18
“ “ “ Hysons.	0 14 1/2	0 15
“ “ “ Gunpowders.	0 13 1/2	0 14
China greens—Pingsuey gunpowders.	0 12	0 12
Congous—Kaisows.	0 12	0 12
“ “ “ Pakling boxes.	0 12	0 14

COFFEE.

Coffees unchanged. Market firm. Little trading done locally. Stocks are none too plentiful in some lines.

Good Cocutas.	0 10	0 10 1/2
Choice “ “	0 11 1/2	0 12 1/2
Jamaica coffee.	0 10 1/2	0 11
Java.	0 18	0 22
Mocha.	0 16	0 19
Rio.	0 08	0 09

SPICES.

Market firmer, though no changes in prices to note:

Peppers, black.	Per lb.	0 18	0 22
“ white.	0 25	0 30	
Ginger.	0 15	0 24	
Cloves, whole.	0 20	0 30	
Cream of tartar.	0 25	0 30	
Allspice.	0 16	0 19	
Nutmegs.	0 30	0 50	

CANNED GOODS.

Business in canned goods is quiet. Canned fish such as salmon, finnan haddie, sardines and lobsters show improved demands. Other lines about as usual. No changes in prices to note.

Salmon, pink.	0 90	1 00
“ spring.	1 15	1 55
“ Rivers Inlet red sockeye.	1 15	1 65
“ Fraser River red sockeye.	1 50	1 75

Lobsters, talls	3 45
" 1-lb. flats	3 50 4 00
" 1/2 lb. flats	2 25
Canadian Sardines, 1s	3 65 4 00
California asparagus	4 50 5 00
Asparagus tips	3 50 3 75

VEGETABLES		Per doz.
Corn, 2 lb. tins		\$1 20
" 2-lb. succotash		1 25
Gallon corn		5 00
Tomatoes, 3 lb. tins		1 30
Gallon tins		3 60
Sugar beets	80 85	0 95
2 s Asparagus Tips		50
2 s Beans, Golden Wax		(80)
2 s " Refuge or Valentine		0 82 1/2
2 s " Crystal Wax		0 82 1/2
2 s Peas, No. 4 " Standard		0 82 1/2
2 s " No. 3 " Early-Junes		0 85
2 s " No. 2 " Sweet Wrinkled		0 95
2 s " No. 1 " Extra Fine Sifted		1 30
2 s Table Spinach		1 40

FRUITS		
Pears—Flemish Beauty Bartletts and pie in 2, 2 1/2 and 3 s		\$1 15 \$2 20
Peaches—White yellow and pie, 1 1/2 s, 2 s, 2 1/2 s		1 25 2 82 1/2
3 s		3 15 3 67 1/2
Gallon pears		3 55 4 50
" peaches		0 72 1/2
Pumpkins, 3 lb. tins		2 50
Gals.		1 00
3 lb. squash		2 20
2 s Cherries, red, pitted		1 75
2 s " " not pitted		1 75
2 s " " black, pitted		2 40
2 s " " black, not pitted		2 00
2 s " " white, pitted		1 57 1/2
2 s " " white, not pitted		1 77 1/2
2 s Currants, red, heavy syrup		4 75
2 s " " red, preserved		7 00
Gals. " " red, standard		1 75
2 s " " red, solid pack		2 05
2 s " " black, heavy syrup		5 00
Gals. " " black, standard		8 00
2 s " " black, solid pack		1 62 1/2
2 s Gooseberries, heavy syrup		1 85
2 s " " preserved		7 25
Gals. " " standard		1 57 1/2
2 s Lawtonberries, heavy syrup		0 85
2 s " " preserved		4 97 1/2
Gals. " " standard		2 35
2 s Pineapple, sliced		2 50
2 s " " grated		1 00
2 s " " whole		1 30
2 s Plums, Damson, light syrup		1 57 1/2
2 s " " heavy syrup		1 85
2 1/2 s " " " "		2 95
3 s " " " "		1 05
Gals. " " standard		1 35
2 s " " Lombard, light syrup		1 82 1/2
2 s " " heavy syrup		1 90
2 1/2 s " " " "		3 15
3 s " " " "		1 15
Gals. " " Green Gage, light syrup		1 47 1/2
2 s " " heavy syrup		1 72 1/2
2 1/2 s " " " "		2 00
3 s " " " "		3 45
Gals. " " standard		1 80
2 s " " Egg, heavy syrup		2 10
2 1/2 s " " " "		1 40
3 s " " " "		1 60
2 s Raspberries, red, heavy syrup		5
2 s " " preserved		8 00
Gals. " " black, heavy syrup		1 35
2 s " " preserved		1 50
Gals. " " standard		4 75
2 s " " solid pack		1 15
2 s " " " "		2 62 1/2
Gals. " " standard		1 47 1/2
2 s Strawberries, heavy syrup, 1903 pack		1 60
2 s " " " " 1904 pack		1 75
Gals. " " standard		5 50
Gals. " " solid pack		8 50

Nothing of note to report. Business as usual at this season.

B rice, in 10 bag lots	3 05
B rice, less than 10 bags	3 15
C rice, in 10 bag lots	2 95
C rice, in less than 10 bag lots	3 05

Fish.

Demand for fish of all kinds is quiet. Reason: Mild weather has affected trade. In smoked fish the demand for haddies is brisk, also for smoked herring and bloaters. Fair demand pickled fish, but scarcity of supplies. No important changes to note.

Tom cods, per bbl	1 00 1 10
Standard bulk oysters, per gal	1 40
Selects	1 60
Shell oysters, bbl	1 50
Haddies	0 06
Bloaters in boxes, 100 fish	1 00
Yarmouth bloaters, 60 fish per box	1 10
Smoked herring, per box, new	0 11
Frozen haddock, per lb	0 03 0 03 1/2
Pike, " round winter caught	0 04 0 05
Halibut, per lb	0 08 1/2 0 09
Gaspe salmon, fresh frozen	0 15
B. C. Salmon, frozen	0 10
Frozen steak cod	0 05 0 05 1/2
Small white fish	0 06 0 06 1/2
Dore or pickerel	0 07 0 07 1/2

No. 1 Labrador herring in 20-lb. pails	0 80
No. 1 Herring, Labrador, per bbl	5 50
" " half bbl	3 00
No. 1 Holland herring, per half bbl	6 50
No. 1 Scotch herring, " "	6 50
" " per keg	1 00
Holland herring, per keg	0 65 0 75
No. 1 Salt mackerel, pair of 20 lbs	2 00
Boneless cod, 1 and 2-lb. blocks, per lb	0 06
" " fish	0 05 1/2
" " loose, in 25 lb. boxes	0 04 1/2
Labrador Salmon, half bbl	9 00
" " (200 lbs.) bbls	16 00
" " Large (300 lbs.)	24 00
B. C. salt salmon, bbl	14 00
" " 1/2 bbl	7 50
Lake trout, salt, 100 lbs	4 50
Sea Trout in bbls, 200 lbs	4 50
" " half bbls	5 50
Marshall's kippered herring, per doz	1 40
Canadian kippered, per doz	1 00
Canadian 1/2 sardines, per 100	3 75 4 00
Canned cove oysters, No. 1 size, per doz	1 30
Canned cove oysters, No. 2 size, per doz	2 25

Foreign Dried Fruits.

There is little change to report since last week. Business remains quiet. Markets are easy with exception of shelled walnuts, which, as we anticipated, have shown a marked advance, and are now quoted 5 francs higher with strong demand. Sultana raisins are easier owing to absence of demands. Currants also can be bought slightly lower, but this is mainly on account of the low rate of exchange at present ruling in Greece. Other lines remain as reported last week.

VALENCIA RAISINS,	
Fine off-stalk, per lb	0 05 0 06
Selected, per lb	0 06 1/2 0 07
Layers	0 07 0 07 1/2

DATES.	
Dates, Hallowees, per lb	0 04 0 04 1/2

CALIFORNIAN EVAPORATED FRUITS.	
Apricots, per b	0 13 1/2
Peaches	0 10 1/2
Pears	0 15

MALAGA RAISINS.	
London Layers	2 00
" Connoisseur Clusters	2 50
" " Quarter boxes	0 80
" Royal Buckingham Clusters, 1/2-boxes	1 10
" " Boxes	3 50
" Excelsior Windsor Clusters	4 50
" " 1/2 s	1 35

CALIFORNIAN RAISINS.	
Loose muscatels, per lb	0 07 1/2 0 08
" " seeded, in 1-lb. packages	0 08 0 09
" " 2 crown	0 06
" " 3 " "	0 06 1/2
" " 4 " "	0 08

PRUNES.		Per lb.	Per lb.
30-40s		0 08 1/2	0 08 1/2
40-50s		0 08	0 08
50-60s		0 07	0 07
60-70s		0 06	0 06
70-80s		0 06	0 06
80-90s		0 05	0 05
90-100s		0 05	0 05
Oregon Prunes (Italian style) 40-50s		0 08	0 08
" " 50-60s		0 07	0 07
Oregon prunes (French style), 60-70s		0 06	0 06
" " 90-100s		0 04	0 04
" " 100-120s		0 04	0 04

CURRANTS.	
Filiatras, uncleaned	0 04 1/2
Fine Filiatras, per lb. in cases	0 04 1/2 0 05
" " cleaned	0 04 1/2 0 05 1/2
" " in 1-lb. cartons	0 05 1/2 0 06
Finest Vostizzas	0 06 1/2 0 07 1/2
Amalias	0 06

SULTANA RAISINS.	
Sultana raisins, per lb	0 06 1/2 0 08
1-lb. carton	0 09

ELEM TABLE FIGS.	
Six crown, extra fancy, 40-lb. boxes	0 13
Five crown, fancy, 10-lb. boxes	0 09
Four crown, fancy, 10-lb. boxes	0 09
Three crown	0 07 0 07 1/2
Glove boxes, fine quality, per box	0 11
Fancy washed figs, in baskets, per basket	0 20
" " pulled figs, in boxes, per box	0 22
" " stuffed figs, " "	0 28
12-oz. boxes	0 06 1/2 0 07

Flour, Feed and Meal.

FLOUR.
Demand from local and country buyers limited. Country roads breaking up have had effect on trade. An unsettled feeling seems to prevail on account of cutting on part of some of the larger

mills and dealers. The cutting, however, is not general. The rumored amalgamation of the two largest flouring concerns in Canada has had no effect on the market; the report was not credited, and its appearance in the press promptly denied by the heads of both concerns.

Manitoba spring wheat patents	5 50 5 80
" " strong bakers	5 30 5 50
Winter wheat patents	5 50 5 75
Straight rollers	5 20 5 35
Extra	4 55 4 60
Straight rollers, bags, 90 per cent	2 55 2 65

FEED.

Market continues on the rise. Demand for Manitoba bran is strong. Millers' stocks are light, owing to some good export business that has been put through lately.

Manitoba bran, in bags, per ton	18 00 19 00
" " shorts	20 00 21 00
Ontario bran, in bulk	17 00 18 00
" " shorts	19 00 20 00
Mouillie	25 00 28 00

ROLLED OATS.

Prices steady at recent decline. Situation unchanged. Business is only fair, the demand being ordinary and for small lots principally.

Fine oatmeal, bags	2 60
Standard oatmeal, bags	2 60
Granulated	2 50
Rolled oats	2 40 2 50
" " bbls	5 10 5 25

HAY.

Hay stocks are fair. The breaking up of country roads has caused shrinkage in supplies. Arrivals will not be heavy until roads improve. Stocks on hand sufficient for local demand. Export trade dull.

No. 1 timothy	9 00 9 50
" 2 " choice	8 00 8 50
" 2 " ordinary	7 00 7 25
Clover	6 50 7 00
Clover mixed	7 00 7 25

Country Produce.

MAPLE PRODUCTS.

New maple syrup is coming in, though in small lots as yet. Business is quiet, especially for sugar. Prices as yet unaffected by arrivals of new season's products.

Maple syrup, in wood, per lb	0 07 1/2 0 08
Maple syrup, in large tins	0 07 1/2 0 07 1/2
Pure sugar, per lb	0 07 1/2 0 07 1/2
Pure Beauce county, per lb	0 06 0 06 1/2

HONEY.

White extracted honey quiet. Supplies fairly large on spot. Other grades not so plentiful.

White clover, extracted, tins	0 07 0 07 1/2
" " kegs	0 07 1/2 0 07 1/2
" " comb	0 13 0 13 1/2
Buckwheat	0 06 0 06 1/2

BEANS.

Beans are high and inquiries more plentiful than can be filled. Market continues strong. No changes in prices to note.

Choice prime	1 75 1 80
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HOPS.

Little doing in hops. No change in prices.
Choice Canadian 0 28 0 30
Fair to good 0 24 0 25

ASSIGNEE'S SALE

The estate of A. A. McMurtry, Galt, consisting of Groceries, Crockery, Fixtures, etc., amounting to \$941.45 will be sold by auction on the premises, Main street, Galt, Ont., Tuesday, April 11th, 1.30 p.m. Particulars on application to

JAMES DOUGLAS,
Assignee, Galt, Ont.
or, DALZELL & BARRIE,
(14) Assignee's Solicitors, Galt, Ont

Established 1842

ALWAYS AHEAD

There is Still a Demand for Japan Teas

We have just purchased a large lot of Japan tea at close figure.
"The Shippers Wanted Money."

HERE IS A LIST

30 Half Chests "White Lily".....80 lbs.	103 Half Chests "Postman".....80 lbs.
47 " " "Boy Jockey".....80 "	20 " " "Courtier".....80 "
75 " " "Goose".....80 "	20 " " "Snow Maiden"...80 "
75 " " "Cardinal".....80 "	20 " " "Harvest Moon"...80 "
30 " " "Longing".....80 "	20 " " "Twilight".....80 "
68 " " "Balloon".....80 "	50 " " "J R D".....80 "
65 " " "Gaiety".....80 "	50 " " "G P B".....80 "
50 " " "Band".....80 "	

The quality is the finest for the money.
The leaf is good. The cup is fine.
A good, strong, clear liquor.

Prices Range from 12c. to 22c. per lb.

A SIDE LINE

1 CARLOAD DUE 20th APRIL

400 Bags "CHAMPION" Rolled Oats
(90 LBS.) PER BAG, \$2.20 NET.

Send us your order at once.
We will mail samples of teas upon application.

"No Trouble."

We are Sellers.

Get our Prices.

L. CHAPUT, FILS & CIE.

Wholesale Grocers and Importers of Teas, Coffees, Wines and Liquors,
2, 4, 6 and 8 DeBrosles Street, - MONTREAL

VINEGAR

Notice to the Trade:

We beg to announce that we will be ready for delivery by **July 1st.**
Do not contract until you get our prices and terms.

INDEPENDENT VINEGAR COMPANY, Limited, MONTREAL

NEW BRUNSWICK MARKETS.

—St. John, N.B., Mar. 29, 1905.

BUSINESS continues to improve, but it is still quiet. While the snow in the city is largely gone and wheels have been the order of the day for the past week, roads through the country are impassable. There is little of interest in markets, but values are held firm. The Winter port business is about done. It has been quite a successful season. Already we are looking forward to another season. With the increased size of the new steamers increased accommodation is needed. It is felt the Government should do something. The railways, while admitting that we have the best, if not the only, port for Winter export business, that is, the best Canadian port, refuse to build wharves. In spite of the immense amount of money the Grand Trunk has spent at Portland, Maine, the C.P.R. flatly refuses to do the same here. They say the railways have not had to do anything of this kind at Montreal or Quebec. They admit no port has spent its own money as freely as we have, and, further, they even admit that we have spent all we should be asked to. National ports for national business is their stand. We certainly feel the time is here when the Government should do something. In fact, something must be done at once or the business will be lost.

Oil.

In burning oil a steady business is reported. Prices are low. Dealers are giving much attention to lubricating oils and advise a satisfactory booking of Spring orders. Paint oils have rather more attention. Linseed oil, while low, is firmer. Turpentine is unchanged at the rather lower price of last week. In cod oil little is doing.

salt.

A fair stock of Liverpool coarse salt is held; prices are firm. In fine salt Canadian manufacturers are beginning to book for Spring business.

Canned Goods.

There is little change. Cannery of domestic fish are not at all satisfied with the ruling prices. While dry and pickled fish have been at extreme prices, canned have shown practically no change. This, in the face of light stock. It is reported that several factories will not run this season. The canners are somewhat to blame, as they compete so actively against each other. Vegetables

are firm; fruits and meats unchanged. Oysters tend to higher prices. In salmon the market is quite well supplied. Lobsters are very high.

Dried Fruit.

Business is quiet. In seeded raisins prices are low. Loose Muscatels are rather scarce, particularly good stock. Currants continue low. Cartons have the demand. Dates are low; just a fair sale. Prunes are low, with sales only fairly active. Apricots and peaches are high and very little in demand. Evaporated apples, while held at the advance, show little business. In onions the market is bare, and for good American stock, which is being brought here, high prices are asked. Prices from Liverpool on Egyptians are daily expected.

Sugar.

Market is unchanged. Prices are held firm. Dealers have full stocks. There are full stocks of foreign granulated sugar held by the dealers outside the association.

Molasses.

Market is firm. Barbadoes, in which new goods are offered, is high. Porto Rico, of which there is a fair stock of old still here, is also firmly held at full figures.

Fish.

Fresh fish are very scarce and high. In dry fish, particularly cod fish, the extreme prices still rule. The West Indian business has been particularly good, but Western Canadian business has been very disappointing. Pickled herring continue scarce and high. Smoked herring are freely offered. Haddies are quite firm.

Flour, Feed and Seed.

Flour is unchanged, but firmly held. Feed is scarce and high. Oats and oatmeal are firm at what are high prices. Cornmeal is also high. While beans keep high there has been no advance during the week. Split peas and barley are scarce and high. Seeds, particularly best red clovers and mammoths, are higher. Already large quantities are being received.

HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

S. H. Ewing & Sons, Montreal, have received a consignment of Schweitzer's cocoatina in ½-lb. tins. This seasonable

line should command attention of the trade.

Jas. Rutherford & Co., Montreal, are offering special values in China Young Hysons and gunpowders at 8½c., also Ceylon and Indian blacks at 12½c.

McWilliam & Everist, Toronto, report the arrival of three cars lemons, two cars bananas and four cars navel oranges this week.

The Dawson Commission Co., Toronto, have received a car extra fine bananas during the week, also two cars California navel oranges.

A very useful accessory to any well-kept grocery store is an automatic molasses pump. The Eby, Blain Co., Toronto, are sole agents for this line, and at their quotation no grocer should be without one.

Tobler's genuine Swiss cocoa is now offered by The Eby, Blain Co., Toronto. Some retailers report it to be an equally as good seller as their well-known lines of Swiss milk chocolates, a full line of which is always carried in stock by The Eby, Blain Co.

Warren Bros. & Co., Toronto, are clearing out their stock of fish at greatly reduced prices.

In addition to their regular lines of fruit and produce, White & Co., Toronto, are handling fresh-caught fish of all kinds, this branch being under experienced men.

Another large shipment of pineapples arrived to White & Co., Toronto, this week.

Warren Bros. & Co., Toronto report the arrival of a shipment of Rio coffee, all grades.

Mr. E. D. Marceau, Montreal, calls buyers' attention to values in Japan teas. The merits of Madam Huot's coffees are being appreciated by the trade, judging by the increased inquiry received for same through The Grocer.

Buyers of salmon trout should communicate with H. P. Eckardt & Co., Toronto, who are selling at a low price.

Buyers of fard dates may procure same from H. P. Eckardt & Co., Toronto.

L. Chaput, Fils & Cie., Montreal, have 200 cases fresh-shelled walnuts to offer at very attractive prices.

The firm of L. Chaput, Fils & Cie., Montreal, have made a nice deal on "Japan tea." They have bought some 600 or 700 packages much under value of invoice. They are offering this to their customers. See advt. in another page.

TRADE CONDITIONS IN BRITISH COLUMBIA.

Vancouver, B.C., Mar. 23, 1905.

THERE are so many railway stools, that with them all the Province of British Columbia is very likely to fall to the ground another year from inability to come to an agreement on one. The Grand Trunk Pacific delegation which stormed the provincial capital about the time of the opening of the Legislature, has withdrawn private cars and all, with the ultimatum rather petulantly given by Vice-President Morse that there will be no "core" for B. C. for the road will be built from the east, as the Government has failed to give a big land grant which the railway company had expressed its willingness to accept. The V. W. & Y. Railway, which is a Great Northern subsidiary company, is still in the fight for a grant to aid northern construction, beginning from Burrard Inlet; but appearances are all against any grant from this session of the house. The Coast-Kootenay proposition, of which there are several alternatives, including C.P. R., V.V. & E. (another Great Northern project), and the Coast-Kootenay Railway, for which a charter is privately owned here, is also slated to be left out from all accounts. On this subject, which has been a hardy perennial for the past decade, business men are very strongly worked up. It has long been pointed out that such a short line would give much-needed direct communication from the commercial centres of the coast to the wealthy districts, mining and agricultural, of the Okanagan and the Kootenay, and in addition would open up the Similkameen district, rich in both mineral and agricultural resources, but now entirely without railway communication. The Vancouver Board of Trade held a special meeting on Tuesday to urge action in this very important matter. The meeting passed a resolution endorsing aid to the Vancouver and Coast-Kootenay road, but not favoring a grant to either the C.P. R. or the Great Northern. The latter was opposed as an American line, while the majority of those present inclined to the view that the direct line on the south side of the Fraser River was preferable to the line from Spence's Bridge to Midway, proposed by the C.P.R.

The Royal City Exhibition Association is working hard to make the coming Dominion Fair a success in every way. The acceptance of the invitation to open the fair by the Governor-General has added to the interest being aroused, and Mayor Keary, who is also manager of the fair, has recently returned from a successful tour to the interior districts of the province. The Okanagan district is in line to present a magnificent exhibit of the wonderful fruit grown in that section, every different settlement vying with the others in preparing a display.

Fruit-growing is receiving greater attention than ever this year, and efforts to put it on a proper commercial basis are unsparing. The Fruit-Growers' Association has a number of matters in hand which are in the nature of improvements to the industry. Recently they waited on the Provincial Government in regard to some of the regulations which bear hardly on nurserymen, and at the

IT'S NOT LUCK

It is patience and skill that have brought

Clark's Sliced Smoked Beef

to its present perfection.

We are now packing this line in 4-lb. tins.

GROCERS, PLEASE TAKE NOTICE:



WE HAVE THE BEST COCOANUT

IN CANADA

We have most up-to-date machinery, and are turning out the finest cocoanut on sale. "White Dove" brand is what you should ask for and insist upon getting. Send a trial order—Convince yourself.

W. P. DOWNEY, 26 St. Peter St., MONTREAL

EPPS'S GRATEFUL COMFORTING

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.

In Nova Scotia, E. D. ADAMS, Halifax.

In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST NUTRITIOUS COCOA

QUEEN BRAND PEAS.

Every up-to-date house-wife asks for Queen Brand Peas. WHY? Because every tin is a perfect tin, quality right, flavor right, while the syrup is clear and pleasant.

We are offering Special Prices on car lots. Let us quote you on our

Quinte Garden Peas Sweet Wrinkle Peas Sifted June Peas Gold Label Peas

Place your order with us NOW. It will pay you.

BELLEVILLE CANNING COMPANY, - - - BELLEVILLE, ONT.



This design a guarantee of quality.

"CRYSTAL BRAND" VEGETABLE PARCHMENT
TASTELESS, ODORLESS, WATERPROOF, PURE, CLEAN, JUST RIGHT FOR BUTTER WRAPPERS

SAMPLES AND PRICES FOR THE ASKING.

CANADA PAPER Co.
Toronto LIMITED Montreal

present moment a move is being carried out which will be a very valuable aid to the industry. This is the taking charge of an orchard by the Association for purposes of demonstration in methods of handling trees and fruit. An orchard has been selected at Langley, on the Fraser River, where W. J. Brandrith will conduct spraying operations for

the Association, as well as pruning and every process in the care of the trees. This work will be in the nature of a series of demonstrations, and the Association will continue the care of the orchard until the season's fruit crop is picked and packed for market. By these object lessons it is hoped that valuable training in commercial methods of



WE ARE HAMMERING AWAY

at the QUALITY of

“Prince of Wales” Mocha and Java Coffee

Our competitors are busy hammering us, only in a different way—both are good signs. “PRINCE OF WALES” is gaining ground every day—People know when they get the COFFEE they like—really delicious Coffee—it helps the Merchant, too—If you are not handling “PRINCE OF WALES” drop us a line and let us explain our method of “Helping the Dealer”—advertisises you and helps introduce the Coffee. No premiums; Actual Merit does it. A post card brings the information. Write it now.

S. H. & A. S. EWING,

ESTABLISHED 1845.

Montreal Coffee & Spice Steam Mills,

53 & 55 Cote St., Montreal
Cor. LaGauchetiere St.

Wallaceburg, in bbls.	6 20
in sacks	6 15
Icing sugar in bbls.	6 90
in boxes	7 10
in small quantities	7 53
Powdered sugar, in bbls.	6 70
in boxes	6 90
in small quantities	7 15
Lump, hard, in bbls.	7 00
in 1-bbls.	7 10
in 100-lb cases	7 00

Canned Goods.

There are no new features in the canned goods market. Prices are steady. We again quote:

Apples, 3's, 2 doz. cases, per case	2 15	2 20
Cherries, red pitted, 2's, 2 doz.	4 40	
Currants, red, 2 doz. cases, per case	3 35	
black, " "	3 75	
Gooseberries, " "	3 50	
Lawtonberries, 2's, " "	3 35	
Pears (Bartlett's), " "	3 50	
Peaches, 2's, " "	3 75	
3's, " "	3 75	
Raspberries, red, " "	2 90	
black, " "	3 00	
Strawberries, " "	3 50	
Plums, Lombard, 2 doz. per case	2 35	
green gages, 2 doz. case, per case	2 50	
Tomatoes, 3's, per 2 doz. cases	2 85	3 00
Corn, 2's " "	2 60	
Peas, 2's " "	1 90	
Beans, 2's " "	1 90	
Salmon, finest sockeye, per case	7 00	
humpback, " "	3 75	
cohoes, " "	5 25	
Boneless chicken, lb. tins, per doz.	3 5	
turkey " "	3 25	
ducks " "	3 25	

Spices.

Peppers continue very firm, but there are no local changes in our list below. We quote:

Pepper, black, per lb.	0 18
white, " "	0 25
Cayenne, " "	0 21
Cloves, ground " "	0 25
Cassia, " "	0 16
Allspice, " "	0 14
Ginger, " "	0 15
Cloves, whole " "	0 25

Rice, Tapioca, Etc.

Values are steady and business fairly active. We quote again as follows:

Rangoon rice, per lb.	0 03 1/2	0 03 1/2
Patna " "	0 04	
Tapioca, per lb.	0 03 1/2	
Sago, " "	0 03 1/2	

Syrups and Molasses.

The market is quiet; sales are not very large, values are steady, and there are no new features of note. We quote:

Syrup "Crown Brand," 2-lb tins, per 2 doz. case.	2 40
5-lb tins, per 1 " "	2 70
10-lb tins, per 1 " "	2 50
20-lb tins, per 1 " "	2 40
1/2 barrel, per lb.	0 03 1/2
Sugar syrup, per lb.	0 03 1/2
Barbadoes molasses in 1-bbls, per lb.	0 04
New Orleans molasses in 1-bbls, per lb.	0 02 1/2
in barrels.	0 02 1/2
Porto Rico molasses in 1-bbls, per bbl.	0 04

Coffee.

Rios continue easier in tendency. Market is fairly active. We quote:

Green Rio, per lb.	0 10 1/2	0 11
Roasted, per lb.	0 13	

Cocoa and Chocolate.

The price of Baker's chocolate in 1/2 lb. packages is 37c., and 1/4 and 3/8 lb. packages of cocoa are sold at 42c. per lb.

Jam.

Upton's jam is quoted at 50c. per pail in Winnipeg. The Brandon price is 52c., the price in Calgary and Lethbridge, 57c., and the Edmonton price, 60c.

Nuts.

Still quoted as follows:

Almonds, per lb.	0 12 1/2
(shelled), per lb.	0 23
Filberts " "	0 11
Peanuts, " "	0 11 1/2
Jumbos, " "	0 14
Walnut, per lb.	0 12
(shelled) " "	0 25
Pecans, per lb.	0 15
Brazils, per lb.	0 16

Foreign Dried Fruits.

Trade continues active at firmly-maintained prices. We quote:

Valencia raisins, Trenors, per case f.o.s.	2 00
selects	2 20
layers	2 25
California raisins, muscatels, 3 crown, per lb.	0 06 1/2
" " " "	0 07 1/2
" " " " choice seeded in 1/2-lb. packages	0 06 1/2
" " " " choice seeded in 1-lb. packages	0 08 1/2
" " " " per package	0 08 1/2
" " " " fancy seeded, 1-lb. packages, per package	0 09 1/2
Prunes, 90-100 per lb.	0 04 1/2
80-90 " "	0 04 1/2
70-80 " "	0 05 1/2
60-70 " "	0 05 1/2
40-50 " "	0 06 1/2
silver " "	0 07 1/2
Currants, uncleaned, loose pack, per lb.	0 07 1/2
dry cleaned, Filatras, per lb.	0 06 1/2
wet cleaned, per lb.	0 06 1/2
Filatras in 1-lb pkg, dry cleaned, per lb.	0 06 1/2
Vostizzas, uncleaned	0 06 1/2
Dates, new per lb.	0 05
Figs, cooking in bags, per lb.	0 03 1/2
Apricots, choice, in 25-lb. boxes, per lb.	0 13 1/2
standard, " "	0 13 1/2
Peaches, choice, " "	0 13 1/2
standard " "	0 13
Pears, (choice halves) " "	0 13 1/2
Nectarines, choice " "	0 11
Plums, choice (dark pitted) per lb.	0 10 1/2
Candied Peel—Lemon peel, per lb.	0 09
Orange " "	0 09 1/2
Citron " "	0 14

Evaporated Apples.

Prices continue very firm as local stocks are light. We quote:

Evaporated apples (new), 50-lb. cases	0 07 1/2
25-lb. cases	0 08

Beans.

A further advance from the present price of \$2 per bushel is expected.

Fish and Oysters.

Lenten business continues brisk. Changes in price are not important. Lake Superior trout has been advanced 1/2c. per lb. Halibut has also been advanced 1/2c., and kippered goldeyes have

been reduced 5c. per doz. Other prices are steady. We quote:

Lake Winnipeg whitefish, per lb.	0 06
Slave Lake whitefish	0 07
Yellow pike (pickereel)	0 05
Lake Superior trout	0 08 1/2
Lake Superior loose frozen herring	0 03
Tubbees	0 04
Gold eyes	0 03
Blue fish	0 18
Mackerel	0 15
Red snapper	0 15
B.C. salmon (case lots 9c.)	0 09 1/2
Jack fish	0 08 1/2
Tonicods	0 05
Hake	0 07
Perch	0 04 1/2
Eels	0 08
Cod, steak size	0 08
Cod, market size	0 07
Flounders	0 05
Haddock	0 08
Atlantic smelts, extra, 20-lb. boxes	0 12
No 1, " "	0 08 1/2
No 2, " "	0 07 1/2
" Halifax " braud salt cod, fish cakes 24-lb.	0 11
" Acadia " " " 20-lb.	0 09
" Bluenose " " " 20-lb.	0 07
" Acadia " " " 2-lb. boxes	0 09
" " " " 4-lb.	0 09
shredded, 24 cartons per bx	2 00
Large Labrador and Nfld. salt herrings per 100 lb.	5 00
per 20-lb. pail	1 20
Salt mackerel, in 20 or 30-lb. pails	0 12 1/2
Finnanheadie, in 15 or 30-lb. boxes	0 08
Smoked halibut strips	0 11
Kippered gold eyes, per doz	0 50
Yarmouth bloaters, 60 in box, per box	1 75
Lobsters, fresh boiled, per lb.	0 25
Shrimps, large size, per quart	0 50
Caviar, extra, small jars, per jar.	0 40
Frog legs, 6 doz. in box, per doz.	0 40
Oysters, standard, per gallon	2 00
select, " "	2 15

Flour.

We quote as last week:

No. 1, patent	2 95
2, " "	2 75
3, " "	2 00
4, " "	1 50

Breakfast Cereals.

Oatmeal is selling at lower prices than the market conditions seem to warrant, but, owing to local conditions, no advance is likely. Cornmeal is unchanged. We quote:

Rollod Oats, 80-lb. sacks, per cwt	1 95
40-lb. " "	2 00
20-lb. " "	2 05
8-lb. " "	2 40
Cornmeal, in sacks, per cwt	1 50
in 1/2 sacks, " "	1 50

Buckwheat Flour.

Quoted at \$1.70 per half sack.

Maple Syrup.

Little, if any, new syrup is on the market yet. Price is \$1 per gallon.

Eggs.

Owing to large supplies from the country, fresh eggs are now selling to the trade at 13c. per doz.

For Manitoba green fruit and vegetable markets, see Fruit Department.

MADAM HUOT'S COFFEE

"Condor"
Ceylon Black Tea in
Lead Packages

"Condor"
Japan and Black Tea, Baking
Powder, Mustard, Vinegar.

1-lb. tins at 31c.
2 " " at 60c.



It is pure, rich,
delicious.

Every day, advertised with great flourish, a new brand of Coffee is born ; every day sees many of them disappear and return to nought, after a very brief career. Quality only leads to success, and that is why **Madam Huot's Coffee** keeps on its ascending course.

Not only right prices, but also quality, is in the following Teas :

JUST IN, FROM JAPAN, VIA SUEZ CANAL

159 h/c good liquoring, large leaf Siftings, none so good value, at	- - -	5c
21 h/c fine, extra large leaf Fannings, at	- - -	8 1/2 c
52 h/c good Japan Nibbs, at	- - -	10c

EX. STR. "HYADES" FROM YOKOHAMA, JAPAN

93 h/c Condor XXXX Japan Tea, none so fine, at	- - -	22 1/2 c
139 h/c choice Japan Tea, at	- - -	18 1/2 c
A bargain at that price. 4 brands of 25 h/c ; 1 brand 39 h/c.		
166 h/c very fine, clean leaf, bright, strong liquoring Japan Tea, a beauty, at	- - -	17 1/2 c

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Specialty of High-Class Goods in
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"EMD"
Baking Powder, Coffee,
Spices, Vinegar.

"OLD CROW"
Baking Powder, Coffee,
Spices, Vinegar.

Forest City

Baking Powder

You cannot afford to handle a poor, cheap brand of Baking Powder.

Your profits on it for a time may be greater than on a better and slightly more expensive brand.

Your customers will soon discover the poor brands and then they'll look around for the good ones.

And when they stop buying Baking Powder from you the chances are they'll stop everything else.

Better make sure you are right and handle only Forest City Baking Powder.

GORMAN, ECKERT & CO.
LIMITED

London, Ont.

Winnipeg, Man.
108 Princess St.

Good morning, Mister Grocer.

You've had a great run on those Simcoe Canned Beets? I knew you would. I felt sure when your customers saw that glass dish on your counter filled with ripe, red, tender beets, they would keep you busy passing out Simcoe Canned Beets. You can always depend that anything I recommend to you has real merit, and will be an easy seller.

Have we any high-grade Catsups? Isn't it singular that you should be thinking of the very same thing as myself? I'm here on purpose this week to call your attention to our DELHI "EPICURE" CATSUP.

Now, we have excellent Catsups at lower prices than our DELHI "EPICURE" CATSUP, but our DELHI "EPICURE" CATSUP is extra excellent, and is made especially to compete with the high-grade imported Catsups, such as you now have on your shelves. The quality is quite as good, to my taste better, the style of package is equally as attractive, if not more so, and, most important, the price is a great deal lower.

The only fault (if it can be called a fault) you can find with our DELHI "EPICURE" CATSUP, is, that its flavor is so seductive you are apt to dine off the Catsup, and neglect the rest of your meal; but then, that's a fault that's good for trade.

Let me send you a few cases each of Pints and Quarts. Five cases of each did you say? Thank you. You'll thank me when I next see you.

THE CANNERS' DRUMMER.

CHINA AND GLASSWARE

FEW merchants realize the attractiveness of a well-kept glass and china department. If these goods are properly displayed, and kept clean and fresh, they will not only sell themselves, but will help the sales of other departments. We have but to instance the glass vases which the wholesale glass dealers are showing this Spring. The design of studded glass which was just introduced last year is this season shown in white and colored glass in very attractive designs. Where they were shown last year they met with an instantaneous popularity. They will, undoubtedly, prove good sellers this year and should form a part of every glassware department.

CUT GLASS.

The exquisite fineness of cut glass, of course, places it far above any other kind of ware. The high price of cut glass dishes makes it impracticable for most grocers to carry a stock, but where there is any possibility of a good trade, a few pieces could be kept to advantage.

IMITATION CUT GLASS.

Imitations of cut glass are being made with fine success. The stock of such goods which is being shown in Toronto is most attractive. It is difficult to see the difference between a piece of this glass, which retails at fifty or seventy-five cents, and a piece of genuine cut glass. The color is good, the patterns closely follow the originals, and they are of good weight. The great success of this style of glassware during the coming Summer is assured. When a water pitcher which bears close scrutiny when placed beside a piece of cut glass can be purchased for seventy-five cents, it requires no foresight to see that it is going to be on most tables during the coming hot season. The vases are in the same class. They sparkle like the real thing, they are heavy and solid, and they have the most intricate patterns. There are no goods in the store which will allow of such good display. The customer thinks she is getting much for her money, as, indeed, she is. The goods admit of a good profit even at the low figure.

NOVELTY BON-BON DISHES.

Novelties in glassware which are assured of a good sale are the line made in the shape of clubs, diamonds, spades, and hearts. The idea is bright, and a new thing of real originality is quickly picked up.

These are but samples of what is offered in fancy lines. The artistic effects

which are worked with glass enter into all the range of dishes and vases. In the latter are seen some noticeably pretty things in green glass with burnished gold ornamentation. The designs are conventional. No less attractive are the vases of opalescent glass in crystal, blue and green.

FEATURES FOR SUMMER TRADE.

IT has occurred to The Grocer representative in going the rounds of the Canadian china and crockery houses this season that manufacturers could make no mistake in putting a line of earthenware on the market suited to the needs of the Summer cottager and suburban resident. Something cheap, clean and bright looking in cups, saucers and plates, that when arrayed on a background of snowy-white linen, would help to produce the proverbial Summer appetite, and no one who has lived on a farm or spent a Summer holiday in the country can deny that an array of china or earthenware, with suggestive decoration in bright, fresh colors, goes a long way towards producing the desired result.

This want has been admirably met by Mr. E. W. Klotz, Toronto, who has just imported from England a line of earthenware known as "Persian" ware, especially designed for use in Summer cottages. In decoration the old-fashioned floral design, in bright blues, greens and reds, is utilized on a white background,

combining to produce an effect which is the prettiest the writer has yet seen in this style of goods. "Persian" ware comes in three sizes of plates, cups and saucers, oatmeal bowls, in addition to three other sizes of bowls and fruit saucers. The cups and saucers retail at \$1 per dozen; the other lines are correspondingly cheap, so cheap and such good value in fact that no one should be without them.

Among novelties of the season in dinnerware are the "Dainty" and "Baltic" patterns, the former in "flown blue" being especially attractive. English designs in odd pieces of earthenware, such as teapots, cream and sugar bowls, etc., known as the "Toby" pattern, are also popular in regular and miniature sizes. The usual variety in lobster cabarets, pudding sets, decorated Bohemian and iridescent glass, china ash and pin trays, are also seen, while in Austrian cut glass a new line of soda jugs is taking well among the higher-class trade. In earthenware, one of the fads of the season is the "110 Japan" decoration, the "Tom and Jerry" punch bowl sets in china, consisting of bowl and 12 mugs, being equally popular. Umbrella stands, steins and odd figures in Flemish stoneware, are also in unusually attractive variety this season.

The Pottery Gazette has issued a diary and trade directory of the glass, china, porcelain and earthenware manufacturers and dealers throughout the British Empire, which, as a compendium of information, ought to be invaluable to the trade.



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ENGLAND

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German and Austrian Goods for Xmas Trade are the leading feature at this season of the year. To ensure timely delivery place your import orders now.

HOLLY AND ROSE GERMAN CHINA

are two good lines, exceptional value, made in a full range of useful articles and novelties.

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**Steins, Punch Bowls, Lobster Cabarets,
Cuspidores, Jardinières. Pudding Sets,
Vases and Water Sets.**

Blue Ribbon Ceylon Tea

Money will do a good deal.
But it won't do everything.
Inferiority is speedily discovered.
Likewise superiority.
The public have sharp eyes and
tongues and palates.

Money alone couldn't have
secured for Blue Ribbon Tea the
place it holds to-day.
But the superiority, the
supremacy, of Blue Ribbon Tea
quality has asserted itself.

The Best Results

are only obtained by handling
profitable goods.

Staples in Crockery

are all right. We have them ;
but, for your best trade,

Our Exclusive Patterns

in high-class

Dinner and Toiletware

are money makers for you—

We guarantee results—

Write for particulars

THE
JOHN L.

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CO.
LIMITED

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Different Assortments of

DINNER SETS

NOW READY!

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| " BLOSSOM " | | " ROYAL " |
| " OXAVON " | | " B. C. R. " |
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Don't forget a case of Pine Apples in your next order. We will see you get well-ripened stock. As usual we are handling the best Brand Circle L: you know what they are.

Full line of Oranges, Lemons, Etc.

The
DAWSON Commission
Co., Limited
FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
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DRIED APPLES

We pay highest market prices for bright dry quarters and make prompt remittance.

The W. A. GIBB CO.

Packers and Exporters
5 and 7 Market St., HAMILTON

Marmalade Oranges

Our first shipment of Marmalade Oranges will arrive this week.

Sizes—160s, 200s and 240s.

Get your order in early.

Send for Samples of our Navels.

HUSBAND Bros. &
Co.

Wholesale Fruit and Commission Merchants.
220 Colborne St., TORONTO.

GREEN FRUITS AND VEGETABLES

THERE is to be an opening for modern canning-factory machinery and appliances in China before long; indeed it may almost be said that there is an opening at the present time. The new industrial school being established in Hangchau by the gentry of this province includes in its curriculum training in the canning of fruits and vegetables on a large scale.

There are reasons why factories of the sort are likely to succeed. While there are not many fruits in China which can be canned to advantage, there are one or two varieties which can be put up for some classes of trade for far less money in China than in other countries. The fruit is cheap, and labor can be had at rates impossible anywhere else than in Asia.

In South China and the Straits Settlements there are several canning factories which have proved a great success. They have a brand of pineapples on the market which is fair in quality, cheap in price, and yet put out at a very good profit. In China it is probable that some vegetables could be handled by canning factories with good returns, the low price of the vegetables and of labor offering advantages which would enable the projectors to enter markets now held by other nations. The Chinese themselves appreciate the possibilities in this direction, and the proposed school course in Hangchau is significant. It is merely another form of the present policy of the Chinese officials — "China for the Chinese."

Ontario Markets.

GREEN FRUITS.

Toronto, Mar. 30, 1905.

A GOOD volume of business in green fruits is reported during the week, largely on account of the seasonable weather. The leading sellers, of course, are oranges and bananas; the former are not arriving as freely as last week and are exhibiting signs of waste, notwithstanding the fact that fruit is now coming under ice. Pines are more plentiful and showing excellent quality. At the close of the market the price of Havanas has advanced to \$4.50. Tangerines are up 25c. in price, while marmalade oranges are 25c. easier on account of the demand for the latter having eased off for the season. Cranberries are quoted \$1 easier than a week ago. Strawberries are beginning to arrive regularly in small quantities and the market fluctuates from day to day according to supply and demand. Our quotations are as follows:

Florida grape fruit, per box.....	5 00	5 50
Bahama grape fruit.....	4 50	5 00
Florida tangerines (half straps).....	2 50	3 00
Florida pineapple, per case.....	4 00	4 50
Havana pines per case.....	2 25	2 50
Marmalade Oranges, per box.....	2 75	3 25
California navel oranges, per box.....	2 75	3 25

New messina lemons, 300's, per box.....	2 25	2 75
" " 360's, per box.....	2 25	2 50
Bananas, large bunches, crated.....	1 50	1 75
Bananas, 8's, per bunch, crated.....	1 00	1 25
Apples, Winter varieties.....	1 25	3 50
Sweet potatoes, bush, crates.....	2 00	2 25
Cranberries, Jerseys.....	7 50	8 00
" per case.....	2 50	2 50
Florida strawberries, per box.....	0 65	0 65
Figs in layers, per lb.....	0 09	0 11

VEGETABLES.

Business in imported stuff is beginning to assume considerable proportions, although trade in domestic vegetables is quiet and will continue so until fresh out-door stuff comes on the market. A lot of American cabbage is arriving, and selling at from \$22 to \$25 a ton. Spanish onions are off the market, and their place will be taken by Egyptians in the course of a couple of weeks. Potatoes are low in price, carlots in bags being quoted fully 10c. below last week. Some cold-storage cauliflowers from Chicago are noticed on the market. Greenhouse rhubarb, new potatoes and spinach are all down in price on account of freer supply. New asparagus is quoted for the first time this season at \$2.25 per doz. bunches. Cuban tomatoes are up \$1 to \$1.25 in price because of scarcity of supplies. We quote the following prices:

Greenhouse lettuce, per dozen bunches.....	0 25
Greenhouse radishes, per doz. bunches.....	0 40
Dry Mint, per doz bunches.....	0 20
Parley, ".....	0 20
Sage, per doz.....	0 20
Savoury, per doz.....	0 15
Carrots, per bag.....	0 60
Beets, per bu.....	0 75
Beets, per bag.....	2 25
Dry Onions, per bag.....	2 00
Dry Onions, per basket.....	0 50
Green house water cress, per doz.....	0 25
Potatoes, carlots on track Toronto, per bag.....	0 55
Potatoes, per bag.....	0 90
car lots, Eastern.....	0 70
Parsnips, per bu.....	0 75
Parsnips, per bag.....	0 85
Cabbage, per head.....	0 05
per doz.....	0 50
Turnips, per bag.....	0 30
California celery, per case.....	6 00
Hothouse cucumbers, per doz.....	2 00
Oyster plant, per bu.....	1 25
Greenhouse rhubarb, per doz.....	1 00
onions.....	0 15
Florida tomatoes, per case.....	5 50
Green peppers, 6 basket crates.....	5 50
New beets, per doz. bunches.....	0 75
New potatoes, per crate.....	2 50
Spinach, per bush hamper.....	1 25
Asparagus, per doz. bunches.....	2 25

Quebec Markets.

GREEN FRUITS.

Montreal, March 30, 1905.

Trade is commencing to pick up in fruits. More inquiries from country, and from now on a general improvement is looked forward to by the trade. Bananas, which were down to a very low price, have recovered and advanced 30c to 50c per bunch this week. New strawberries are arriving and selling at 70c per box. We quote:

Bananas.....	1 00	2 00
Cocoanuts, per bag of 100.....	3 50	4 50
Pineapples, 24 to case.....	3 50	3 50
30 to case.....	11 00	11 00
Cranberries, finest dark.....	9 50	9 50
" dark.....	2 75	2 75
25 quart boxes.....	2 25	2 25
Jamaica oranges, per box.....	4 50	5 00
" grape fruit, per box.....	4 00	4 00
Florida oranges, per box.....	6 00	6 00
Florida grape fruit, per box.....	2 75	3 25
California navel oranges, per box.....	2 25	2 25
New Messina lemons 300's.....	2 00	2 00
" " 360's.....	2 00	2 00

Apples Winter varieties.....	2 50	4 50
Sweet potatoes, per bbl.....		6 00
Almeria grapes, per bbl.....	8 00	9 00
Celery, California golden heart, per case.....		6 50
Tomatoes, Floridas, crate.....		5 00
Lettuce, Boston.....		1 25
Strawberries.....		0 70

VEGETABLES.

A little more interest is being shown in new vegetables. Potatoes are unchanged at last quotations. Onions hold firm and are in good demand. New cucumbers arriving, Boston hot-house lines. Egyptian onions expected about the middle of April have eased up somewhat, and are quoted lower in Liverpool from 2s. 5d to 3s. 5d. Our quotations are:

Potatoes, carlots.....	0 50
Less than carlots.....	0 70
Bunch lettuce, per doz. bunches.....	0 75
Radishes, per doz. bunches.....	0 40
Mushrooms, per lb.....	0 90
Mint, per doz. bunches.....	0 20
Parsley.....	0 20
Sage, per doz.....	1 00
Savory, per doz.....	0 25
Beets, new, per doz.....	0 75
Egg plant, per basket.....	0 15
Green onions, per doz.....	4 25
Spanish onions, large cases, per case.....	4 00
Red onions, per bbl.....	2 25
Yellow onions, in 80-lb. bags, per bag.....	0 50
Green house water cress, per doz.....	1 25
Green cucumbers, per bush, hamper.....	0 60
" per half bushel hamper.....	3 50
" per bbl.....	0 40
Green cabbage, per doz.....	0 60
" beans, per bush.....	1 00
Waxed beans, per bush.....	1 05
Cauliflowers, home grown, per doz.....	1 75
Green peppers, per basket.....	0 40
Canadian celery, per doz.....	0 75
Spinach, per doz.....	3 50
Cucumbers, per doz.....	2 50

Manitoba Markets.

GREEN FRUITS

Winnipeg, March 30, 1905.

Mild Spring weather has done away with any inconvenience in regard to shipments. Business is brisk for the season, and prices are steady. We quote:

Oranges, fancy Washington navels, 96's, 112's, 126's, per case.....	2 75
Oranges, fancy Washington navels, 150's to 250's.....	3 00
Bitter oranges (for marmalade), 160's 200's, 240's.....	4 00
Lemons, fancy California, 300's to 360's, per case.....	4 25
(10c. off 5 case lots of oranges and lemons).	
Bananas, fancy Limons, per bunch.....	2 50
Apples, fancy XXX Spies, per bbl.....	5 00
" fancy XX Spies.....	4 50
Pineapples, per doz.....	4 00

VEGETABLES.

Tomatoes are cheaper, being quoted now at \$1 per basket. Other prices are as before. We quote:

Native onions, per lb.....	0 04
Spanish onions, per case.....	1 75
Carrots, per bush.....	0 40
Beets.....	0 80
Turnips.....	0 40
Potatoes.....	0 65
Celery per case (6 to 8 doz).....	6 00
(do.).....	0 90
Florida tomatoes (6 basket crates), per basket.....	1 00
Lettuce (small), per doz.....	0 40
" (large).....	0 80
Radishes (small).....	0 40
" (large).....	0 80
Parsley.....	0 40
Mint.....	0 45

APPLE SHIPMENTS.

Total shipments to European ports for week ending March 25, 1905:

From—	To Liver-pool.	Lon-don.	Glas-gow.	Vari-ous.	Total.
Boston.....	5,329			896	6,225
New York.....	9,659	3,793	4,101	5,135	22,688
Portland, Me.....	8,474		3,301		11,865
Halifax.....	2,011				2,011
St. John, N.B.....	676	1,969			2,645
Total for week.....	26,149	5,762	7,492	6,031	45,434
Same time 1904.....	13,800	117	6,217	6,177	26,311
Same time 1903.....	21,854	4,447	3,650	7,142	37,093
Total since season opened to date.....					2,276,446
" " same time 1903-4.....					3,382,327
" " " 1902-3.....					2,423,302

New Brunswick Markets.

GREEN FRUITS

St. John, Mar. 29, 1905.

Apples are low except for the very best stock. The banana season has

TORONTO'S PURE FOOD SHOW

IN MASSEY HALL, APR. 3RD to 15TH.

Convention of Retail Grocers of Ontario to be held in Toronto on same dates. Reduced rates on all railroads. Complimentary tickets admitting to Hall on all days will be forwarded to our customers on application. Take advantage of the grand opportunity to visit Toronto and see the show.

We will have an exhibit of our different Lines of Goods.

WHITE & CO., 64 FRONT ST. E., TORONTO

W. B. STRINGER J. J. MCCABE

LEADING

Wholesales handle only "St. Nicholas" brand. It's been many, many years on the market and still the Favorite. Sicily Lemons are going to be scarce. The "Wise Old Owls" are placing their orders now before price advances materially. How about you, Reader?

Sole Canadian Agents **W. B. STRINGER & CO.** Fruit Brokers, TORONTO.

EXTRA FANCY

Ripe Bananas, cheap.
"Golden Orange" brand Navels

Best Navel Oranges packed.
This brand is packed EXCLUSIVELY FOR US IN CANADA.
Send us your orders and get the BEST.

HUGH WALKER & SON, GUELPH, ONT.

IRRESISTIBLY DELICIOUS



A QUICK, STEADY AND PROFITABLE ACCOUNT FOR ANY DEALER. ADVERTISED EVERYWHERE.

SPECIAL AGENTS: Howe, McIntyre & Co., Montreal, Que.; D. H. Rennoldson, Montreal, Que.; Whitehead & Turner, Quebec, Que.; The F. J. Castle Co., Ottawa, Ont.; The Davidson & Hay, Limited, Toronto, Ont.; Balfour & Co., Hamilton, Ont.; Edward Adams & Co., London, Ont.; W. S. Clawson, St. John, N.B.; The Paulin Chambers Co., Winnipeg, Man.; Kelly, Douglas & Co., Vancouver, B.C. SEND FOR A SAMPLE.

LAMONT, CORLISS & CO., Agents, 27 Common St., MONTREAL

opened, the first car of green fruit in bulk arriving last week. Prices are quite low. Oranges show little change but are rather firmer. Few Valencias

are seen for the season. Lemons keep low. There is a fair demand. Some little green stuff is seen, but prices are high.

HAVE YOU AN
ACCOUNT WITH US?

McGREGOR

**Jams, Marmalades,
Preserves, Con-
fectionery** are
high grade.

THEY DO YOU GOOD TO SELL.

McGREGOR = HARRIS CO.
Limited
33 Pearl St., - TORONTO.

**DIAMOND BRAND
MAPLE SYRUP**

has that exquisite flavor of the
new sap syrup direct from the
bush.

All Jobbers handle it

Sugars Ltd., = Montreal

40 HIGHEST AWARDS
In Europe and America

Walter Baker & Co. Ltd.

The Oldest and
Largest Manufacturers of

**PURE, HIGH GRADE
COCOAS
AND
CHOCOLATES**



No Chemicals are used in their
manufacture.
Their **Breakfast Cocoa** is ab-
solutely pure, delicious, nutritious,
and costs less than one cent a cup.
Their **Premium No. 1 Chocolate**, put up in **Blue
Wrappers and Yellow Labels**, is the best plain
chocolate in the market for family use.
Their **German Sweet Chocolate** is good to eat and
good to drink. It is palatable, nutritious, and healthful;
a great favorite with children.
Buyers should ask for and make sure that they get the
genuine goods. The above **trade-mark** is on every
package.

Walter Baker & Co. Ltd.
Established 1780.
Dorchester, Mass.

Branch House, 12 and 14 St. John St., Montreal

Biscuits and Confectionery

Relating to Canadian Gum Factory.

ALMOST everybody has chewed gum,
is chewing gum or will chew
gum at some time or other. In
the minds of some people, chewing gum
is an undesirable acquisition, but these
highly aesthetic critics are in the min-
ority, and as physicians the world over
have endorsed and recommended the
chewing of gum as an aid to digestion,
the general public pays no attention to
the carping critics—and keeps on chew-
ing gum. It is a well-known fact that
the chewing gum industry of the United
States is one of the largest in that
country of mammoth enterprises. In
Canada, also, there are a number of
very extensive factories located in the
larger cities, and the industry is devel-
oping in every direction. One of the
most up-to-date is that of A. Boden-
weiser, better known as A. Bode,
located at 28-30 St. George street,
Montreal. Less than a year ago, Mr.
A. Bodenweiser came to Canada from
the United States with a view to estab-
lishing a plant for the manufacture of
his special brand of gum known as
"Bode's Brand of Gum." At that time
he was located in a small room at 18
St. George street, with a plant having
a capacity of about 6,000 packages per
day. As a result of the energy display-
ed in pushing his goods to the front, he
was forced in less than a year to take
larger premises at 28-30 St. George
street, which he still occupies.

A visit to the factory by a Grocer
representative leads him to the conclu-
sion that in every respect, cleanliness,
up-to-date machinery and systematic ar-
rangement, it stands in the very front
rank of similar Canadian industries
to-day, with a daily capacity of from
60,000 to 80,000 packages. From the
foregoing statement it is evident that
the Bode Gum Co. are giving to their
Canadian patrons a gum that must give
satisfaction in every respect, and as high
quality of gum as can be offered. Their
motto is "Cleanliness and quality."

As an advertiser of his wares, Mr.
Bodenweiser (Bode) is right in line with
the most modern ideas, and the City of
Montreal bears visible evidence of his
determination to place the merits of
Bode's gum before the dealer and con-
sumer. The Little Bode Slot Machine
is ubiquitous, and the click of the fall-
ing pennies is to be heard from Mai-
sonneuve to Lachine and Point St.
Charles. These little self-vendors are

ornamental, popular and profitable for
any class of business. The demand for
the same is ever on the increase, and
Mr. Bode stated that in order to
meet it there were at present in the
factory 10,000 of these little money-
makers. It will not be long before every
city, town and hamlet in Canada will
have them "out for business." These
machines may be obtained through any
jobbing house or direct by application
to the J. B. Slot Machine Co., 28-30
St. Charles street, Montreal.

Consumption of Candy in U.S.

The consumption of sugar in the
United States has been steadily rising
for 20 years, says The New York Sun,
and now exceeds that of any other coun-
try. It amounts to 72 pounds a head of
population, the figures being as follows
for other nations: England, 68 pounds;
Denmark, 35; France, 30; Holland, 30;
Switzerland, 27; Germany, 20; Sweden,
20; Italy, 10, and Spain 6.

The consumption of sugar in the
United States exceeds in a year 2,500,-
000 tons, and it approximates the total
consumption of sugar on the whole
European continent—equalling that of
all Europe, exclusive of Great Britain,
in which the consumption amounts to
1,500,000 tons a year.

The American craving for sugar, so
far from showing any indications of de-
cline, seems to be on the increase, as is
shown by the fact that the average con-
sumption per capita has increased half a
pound in five years.

Confectionery News.

Plans are now under way for the fur-
ther extension of the Mooney Biscuit &
Candy Co.'s plant at Stratford.

P. N. Hamm has begun operations at
his biscuit factory, Moncton, N.B., and
is already supplying the local trade.

W. White has severed his connection
with the White Candy Co., St. John,
N.B., and will shortly start in the con-
fectionery business on his own account.

During one year, 1,150,000 pieces of
chewing gum were taken from slot ma-
chines located in 400 Santa Fe Railway
stations. The traveling public, there-
fore, chewed \$11,500 worth of gum while
riding on this road.



Imperial Scotch

An absolutely pure Marmalade of highest quality. Equal to the best English and Scotch makes. Certainly the best marmalade made in Canada.

SHIRRIFF'S ORANGE MARMALADE

Cannot be made better. It is for the tables of the exacting.

Packed 1s and 2s (glass,) and 7-lb. tins.
Send for Price List.

Imperial Extract Co., Toronto

S

It stands for

"Southwell"—a name that stands, in its turn, for the best British qualities of

Jams and Marmalade

Grocers should certainly have Southwell's goods on shelf always.

SOLE CANADIAN AGENTS

FRANK MAGOR & CO.,
MONTREAL.

Valencia Raisins

F.O.S.

Selected

4 Cr. Layers

Fine Filiatra Currants
Tarragona Almonds
Sicily Filberts
Barcelona Filberts
Grenoble Walnuts

Wholesalers sorting stocks for Spring Trade. communicate with

D. RATTRAY & SONS

Import and Export Commission Merchants

QUEBEC

Montreal

OTTAWA

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

Elite

true to its name, the best of
good chocolates

Diamond

nothing better in this style
is made anywhere AND IN
ADDITION good profits to
the Retailer.

For Sale by all Jobbers

John P. Mott & Co.
HALIFAX, N.S.

SELLING AGENTS:
J. A. TAYLOR R. S. MCINDOE JOS. E. HUXLEY
MONTREAL TORONTO WINNIPEG.

A TRADE WINNER FOR GROCERS.



The full flavor
the delicious qual-
ity, and the ab-
solute purity of
Lowney's Cocoa
distinguish it from
all others. It is a
natural product;
no "treatment"
with alkalies or
other chemicals;
no flour, starch,
ground cocoa
shells or coloring
matter; nothing
but the nutritive
and digestible pro-
duct of the choic-
est Cocoa Beans.
A quick seller and
a profit maker for
dealers.

THE WALTER M. LOWNEY COMPANY,

No. 417 Commercial Street, BOSTON, MASS.

CANADIAN BRANCH: 530 St. Paul St., Montreal

CANNED GOODS FOR 1905

We are now booking orders for futures in Peas, Corn and Tomatoes, and will guarantee to deliver sixty per cent. of all orders received previous to June 1st and accepted by us.

You will be wise if you place your orders now for

Jersey Peas

Jersey Corn

Jersey Tomatoes

Old Church Corn

Old Church Peas

Old Church Tomatoes

NOT FORGETTING TO ADD WHAT YOU REQUIRE IN

GOLDEN WAX OR REFUGEE BEANS

We will be also on the ground floor in CANNED FRUITS of all kinds.

Quality will be guaranteed to be up to our usual high standard and prices as low as any goods packed of equal quality in Canada. Place your orders at once with our travellers or by letter.

STANDARD CANNING CO., - - Hamilton

LOOK OUT FOR OUR AD. NEXT WEEK RE COCOANUT.

Some retailers haven't ordered any
Some have ordered **3 MACHINES**



THIS AD. HELPS US,
AND THE

Little Bode Slot Machine

WILL HELP YOU

DON'T WAIT; ORDER IT NOW

Grocers, Read this:—

10 Boxes or 1000 pieces of Gum for only **\$8.00**

and the machine **FREE.**

Placed in front of your store **it pays your rent.** Every dealer of every description should have one.

LITTLE BODE SLOT MACHINE CO.,
28-30 St. George St., MONTREAL

SHREDDED WHEAT WHOLE

A GOOD FOOD IN STORE

The best foods you can have in your store are
**Shredded
Whole Wheat Biscuit
and Triscuit**

These products are the standard wheat foods of today and the most popular. They sell easily and are steadily demanded. They are marketed in a straightforward manner, with no premium, gift or other schemes to create bother and expense for you. **☞** This year they will be more heavily advertised than ever before. Be ready for the demand which they will bring to bear upon you.

**The Canadian Shredded
Wheat Company
Limited**
Niagara Falls Centre, Ont.
Toronto, Ont.

WE'VE a very nice traveller calling on your town, and if he has not yet found you out we would like to know the reason why.

Spring is an excellent time to stock a good line of biscuits. We've got the goods, and to be candid we know you can't do any better than give us a share of your business.

"Imperial Molasses Kisses" that we have been talking so much about are having a very large sale. The flavor of those goods is perfection and we absolutely guarantee their sale. Send us your order and we take all the chances. : : : :

Imperial Biscuit Co., Limited.
GUELPH, ONT.

British Columbia
The Territories
Manitoba
Ontario
Quebec
The Maritime Provinces
and
British West Indies
make up the field
occupied by

Perfection Cream Sodas

The grocers are the friends we count on—but when they sell "Perfection" Sodas they befriend themselves.

3-lb. Cards or Tins.
Your orders, please.

THE **Mooney
Biscuit & Candy
Company,**

LIMITED,

Stratford, - Canada.

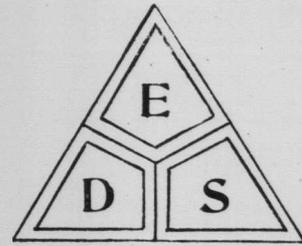
BRUSH DISPLAYS FOR SPRING TRADE.

VERY few grocers and general merchants make any attempt at a proper display of household goods, as required by the average purchaser, writes a correspondent signing himself "Traveler," and many dollars are lost every season owing to the carelessness of store keepers in neglecting to display scrub brushes, brooms, pails, wash boards, wash tubs, mop sticks, clothes pins, etc.

It is a good scheme for the grocer or general merchant to keep his barrel tops and hoops. Wind a hoop with turkey red or other suitable material, and place small screws, hooks or nails on the inside of the hoop. Adjust a small eye or hook in the end of each brush, and fasten the whole with hanger from the ceiling or window, just as you would hang a picture. This method of display may be utilized with all classes of brushes. Barrel covers can be used to good advantage by tacking or glueing them together, covering them with some colored material, and fastening brushes with tape, elastic or wire on both sides, and hanging the whole from the ceiling or window. You will be greatly surprised at the increased sales of brushes in Spring cleaning time if some such schemes for display are inaugurated.

INDEPENDENT VINEGAR CO.

The Independent Vinegar Co., Limited, Montreal, organized and supported by some of the leading distributors in the trade, has entered the field against the recently-organized combination of vinegar manufacturers in the west and east. The company is reported as financially strong, and as it numbers among its promoters and stockholders some of the largest distributors in the east, it should prove a successful business venture.



Quality

First, Last, and
Always.

Our Jams, Jellies
and Sealed Fruits
in Glass are made
only from our very
choicest fruits, the
pick of our own
large orchards.

E. D. SMITH'S

ORCHARDS AT

WINONA, - - ONT.

We beg to advise the Grocers of the Dominion that we are making the finest

MILK CHOCOLATE

produced in the world, and are using pure Canadian Milk.

COWAN'S COCOA (Maple Leaf Label)
Absolutely Pure.

THE COWAN CO., LIMITED, TORONTO

MAPLE SYRUP

“Red Shield” Brand, finest quality, exquisite, delicate flavor. In bulk and tins. This is the brand to sell.

WARREN BROS. & Co., - - TORONTO

Spring Drink

VAN HOUTEN'S COCOA

Spring Food

The Grocer who recommends Van Houten's Cocoa confers a favor on his customer that the latter will appreciate.

Dominion Agents { J. L. WATT & SCOTT, TORONTO
WATT, SCOTT & GOODACKER MONTREAL

old reputation **Attention!** *old reputation*

The **BEST**
of
Swiss Milk Chocolates

KLAUS'S
CHOCOLATES

are now introduced in the Canadian Market.
(Klaus's Chocolates were awarded the **Gold Medal**)
at the Glasgow Exhibition.)

Wholesale Depot for Canada:
Canadian Swiss Trading Co.
17 ST. JOHN ST.,
MONTREAL.

MAPLE SYRUP

You are losing money if you do not carry a full line of Cabinet Maple Syrup in store.

NOTICE—Some parties claim to have Cabinet Maple Syrup put up under other brands. This is a mistake. All genuine Cabinet Maple Syrup has our name, MONTREAL MAPLE COMPANY, printed on every label.

PACKED IN TINS		
6 gallons wine measure,		\$1.50 per case.
12 half-gal.,	"	4.80 "
24 quarts,	"	4.80 "
24 pints,	"	2.50 "
5 gal. tin, imp. measure,		4.25 "

Freight prepaid up to 40c. per 100 lbs., all freight charges over 40c. per 100 lbs. to be added to invoice, in three case lots and over.

If your jobber will not supply you with our goods, write to us and we will see that your order is filled.

Accept no substitutes. None genuine unless our name is printed on every label.

THE MONTREAL MAPLE COMPANY
MONTREAL, - - QUE.

The Question Answered

The question of two weeks ago is answered this week in the light of science.

We submitted a package of

Orange Meat

bought in the ordinary way in the open market for analysis in the laboratory of Queen's University, Kingston.

The report is as follows:

Moisture	6.56	per cent.
Fat67	"
Ash217	"
Proteids	10.61	"
Dextrin	14.40	"
Maltose	23.76	"
Other Carbohydrates	41.73	"

Extract by shaking with cold water:

Specific gravity	1.012	per cent.
Total solids dissolved	46.20	"
Soluble nitrogen228	"
Proteids	14.25	"

Show your physician this report—he will understand it. We may say, however, that nearly half the weight of the food is composed of Maltose and Dextrin—substances most easily digested.

This is enough for this week on this phase of the subject—but it's good stuff.

The Frontenac Cereal Co.

Limited.

KINGSTON, Ont.

Flour and Cereal Foods

Wheat Situation.

THE quietness of the wheat market, noticeable during the last few weeks, continues to rule at the close of the market this week. Manitoba is down fully 5c. in price, while Ontario remains at about last week's level with a slightly upward tendency. It is a little early to prophesy about the coming crop; reports received from the country so far, however, indicate that grain has wintered fairly well, and if nothing untoward happens between now and the early Summer, a good yield in all varieties may be expected.

A report was current last week in Toronto grain circles that the Ontario Fall wheat market had been cornered. This turns out to have been partly true in so far as four or five of the big grain interests have combined to put up the price of Fall wheat. They have not succeeded as yet; at the same time it is commonly known that Fall wheat is in a few hands, and it is believed in certain quarters that there is comparatively little more to come. In the event of the latter being true, the price of Fall wheat might easily advance in the near future; at the same time it must be remembered that there is plenty of Manitoba grain available at present, which factor would tend to prevent wheat in the east being boosted by speculators.

The bull interests have estimated that there are only between 100,000 and 150,000 bush. of the last crop left in the province, a ridiculously small amount, with practically no wheat in farmers' hands. Of the amount mentioned, the bulls claim to have cornered at least 90 per cent. of the available supply.

The Toronto Pure Food Show.

A PURE food show, under the auspices of the Toronto Grocers' Section of the Retail Merchants' Association of Canada, will be held in Massey Hall, Toronto, from April 3 to 15, inclusive. This enterprise is the outcome of an agitation on the part of the Retail Merchants' Association for more stringent Government regulations in regard to the manufacture and sale of pure food products, which has already been productive of excellent results.

The main object of the management is to assist the Retail Grocers' Section of the Association in the good work they have already accomplished by securing remedial legislation for safeguarding the

interests of the trade and consuming public at large. Lectures and talks on food and cooking will be given by the best available persons with a view to educating the public and creating a greater demand for pure and wholesome food. Every possible effort will be made to bring the manufacturers, wholesalers and retailers closer together and into direct touch with the consumer.

During the last week of the show a convention of retail grocers, including 55 branches of the Retail Merchants' Association from all parts of Ontario, will be held. Special railway rates have been secured, and it is expected that there will be a very large attendance from all over the province. The committee hope to make this one of the most important events in the history of the grocery trade of Ontario, and are sparing no efforts to secure a representative gathering of the different branches of the trade, including manufacturers, wholesalers, retailers and the consuming public.

Among the large list of exhibitors are: The Walker Bins, Todhunter & Mitchell, McClure & Langley, E. D. Smith, Candy Floss, Fairless Milling Co., Dominion Canister Co., Windsor Salt Co., T. A. Lytle & Co., United Factories, Cowan & Co., Cerebos Salt Co., Pure Gold Mfg. Co., Edwardsburg Starch Co., Truro Condensed Milk, Bates Mfg. Co., J. J. McLaughlin & Co., John Klees, Grierson & Co., Imperial Extract Co., Mr. Fralick, Eby, Blain Co., Christie, Brown & Co., Canadian Shredded Wheat Co., E. W. Gillett & Co., City Dairy Co., John Sloan & Co., White & Co.

The committee of management is composed as follows: Chairman, G. Good; Treasurer, M. Moyer; Secretary, F. C. Higgins; General-Secretary, E. M. Trowern.

Mr. B. H. Blakeslee, who has been so successful in placing Orange Meat on the Canadian market, has resigned his position with the Frontenac Cereal Co. Mr. Blakeslee's interests are still in the trade and he is promising his friends an interesting announcement in the course of a few days.

The Snelgrove-Waddington Co. are about to erect a large general store in Fort William, Ont.

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

Borden's

Stands for **BEST**

"Two lines that win trade for the dealer"—



"Eagle" Brand

CONDENSED MILK

AND



"Peerless" Brand

EVAPORATED CREAM

—Every grocer must have noticed the increased demand for Condensed Milk. Borden has caused it, on account of superior and reliable quality.

Ask your Jobber, or write to

WILLIAM H. DUNN, - MONTREAL

JOS. IRVING, 92 Wellesley St., TORONTO.

ERB & RANKIN,

Halifax, N.S.

SCOTT, BATHGATE & CO.,

Winnipeg, Man.

W. S. CLAWSON & CO.

St. John, N. B.

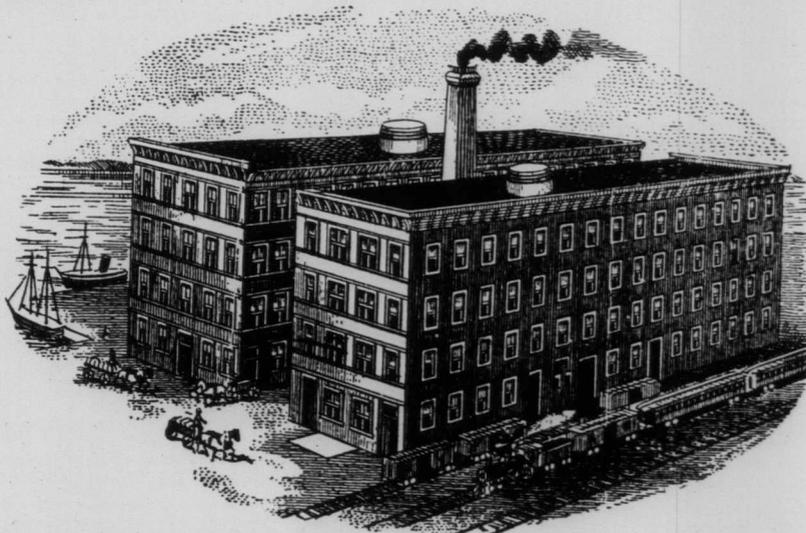
SHALLCROSS, MACAULAY & CO.,

Victoria and Vancouver, B. C.

We

beg to call the attention of the trade to the fact that we have the most modern machinery for manufacturing the following goods :

Rolled Oats
Gran. Wheat
Gold Dust
Family Oatmeal
Ground Wheat
Sd. and Gr.
Oatmeal



Pot and Pearl
Barley
Ground Oats
Flaked Wheat
Split Peas
Pea Meal
Ground Corn
All kinds
of Feed

Consequently the goods are the best in the market.

PHONE, WIRE OR WRITE US
FOR QUOTATIONS.

PROMPT DELIVERY IN MIXED CAR LOTS
OR OTHERWISE.

LETTER ORDERS
A SPECIALTY.

WM. McCANN MILLING CO., OFFICE and MILLS
FOOT JARVIS STREET Toronto

Tobaccos, Cigars, and Smokers' Accessories

A DEPARTMENT FOR
RETAIL MERCHANTS.

Increase the Tobacco Department.

THE grocer cannot sell tobacco without making an effort. It is good stock and the sale of it is immense; but if the dealer keeps it carefully stored away in some obscure corner or under the counter, he is likely to go on keeping it there. Tobacco, like most other things, must be shown, if it is to be sold. It allows of good display, and, instead of being a cumbersome and unsightly department, as it is made in some stores, it should prove an attractive part of the store.

The grocer has a number of advantages over strict tobacco stores. The latter draw the entire trade of the youth who patrol the streets at night. But in very many cases the older man has a prejudice against these stores. This arises from the very causes which induce the young man to frequent them. The tinsel and glitter of the cigar store which is usually accompanied by the objectionable billiard room, while it attracts the impressionable young man, has just the opposite effect on the older and staid man. Quietness and respectability are what he seeks. Accordingly, he would prefer to make his purchases in the grocery store and smoke his pipe or cigar at home.

Of course, if the grocer is to secure this trade, he must have what his customers demand. A man soon becomes an epicure in tobaccos, and a fair assortment must be offered him. But the largeness of this class of trade justifies him in making big efforts to capture it. He cannot afford to lose it.

Cuba's Cigar Output.

Cuban Treasury returns of internal revenue collections upon cigars give the consumption as a trifle over 184,000,000 cigars per year, and which would be at the rate of 100,000 smokers about five cigars per day. At the same time over 3,000,000,000 cigarettes were consumed in one year in the Island of Cuba, or a trifle over twenty cigarettes per day for 400,000 cigarette consumers, as the latter number includes some women and half-grown boys. The actual consumption must be larger still, as the farming population does not pay taxes on their own "vegueros" and as the free cigars in the factories which are given away or surreptitiously taken will swell the

total figures considerably more. The Island of Cuba, therefore, can be safely said to manufacture and consume 54 per cent. of her own tobacco production, or say 300,000 bales, while only 46 per cent., or 250,000 bales, are exported from there to all countries.

We've All Been There.

He swore off smoking, so he did,
And thanked his lucky stars;
His resolution gained, alas,
A lot of jolting jars;
For every friend he met for days
Would proffer him cigars.

He told them all he had sworn off,
His smoking days were o'er,
And when they laughed at him, of course
It made him very sore;
The chaffing of his wicked friends
He deemed a downright bore.

For three whole days he kept his pledge,
As cross as any bear,
As nervous as a setting hen
And prone to curse and swear,
And then went back to his cigars—
I guess you've all been there.

—Ex.

A Tobacco Monopoly.

Sometime when the troubles of the tobacco business press heavily on you, take a glance at the conditions in France and it will restore your good humor. There the Government has a monopoly of the tobacco business, and the consumer or manufacturer contributes \$71,000,000 to the Governmental octopus for the pleasure of smoking. Curiously enough, the largest sum is derived from the sale of two-cent cigars.

**SWEET
CAPORAL**



CIGARETTES
**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

Let us Reason Together

- We shall take it for granted that you sell or are ready to sell Cigars.
- But whose? What brands?
- Popular and known ones, of course.
- Cigars that pay a decent profit.
- That will sell outright and that require to be renewed.
- Cigars that are guaranteed to sell with a money-back guarantee.
- Good—that means you will sell our **Pebble** for a 5-center and our **Pharaoh** for a 10-center.

YOU KNOW OUR STANDING OFFER.

J. BRUCE PAYNE, LIMITED, Makers, Granby, Que.

Letters to Tom, the Grocer.—No. II.

HAMILTON, March 31, 1905

Dear Tom:

We think you need a word of warning. Young buyers are apt to over buy. The offer of an extra 10 per cent. discount on gross lots is a temptation, but it may be bad business to yield to it. If your business won't stand the safe purchase of more than a dozen, don't buy 11 dozen more just to reduce the price of one dozen by 10 per cent. We once knew a man who bought a gross of tubs this way. He sold most of them at a loss.

How is your stock of **T. & B. Smoking Tobacco**? You will find it the safest tobacco, as well as the best you can put your money into.

Yours truly,

GEO. E. TUCKETT & SON CO., LIMITED.

Per J.

KING BUFFALO CIGAR

More genuine goodness about this Cigar than in any other 5-cent line we ever saw—we are putting money in it—stock, workmanship, skill.

We supply grocers with an abundance of advertising matter. It sells because we make it sell.
\$35.00 per M. Expressage paid on all sample orders when cash accompanies order.
Express paid on sample hundred if cash accompanies order; also on all time orders of ½ M or over
Return pockets and secure set of fine Art Pictures.

CANADA CIGAR CO., Makers, - London, Ont.

The Chamberlain Cigar

The best value in Canada! Sold the world over! It will help your trade tremendously! Order a sample lot to-day!

SAVE THE BANDS AND RETURN THEM TO
J. M. FORTIER, Limited,
MONTREAL

MANUFACTURERS OF
Cigarettes and Cut Tobacco

Some people like oysters. Some don't.
It is a matter of taste.
Same with Tobaccos.

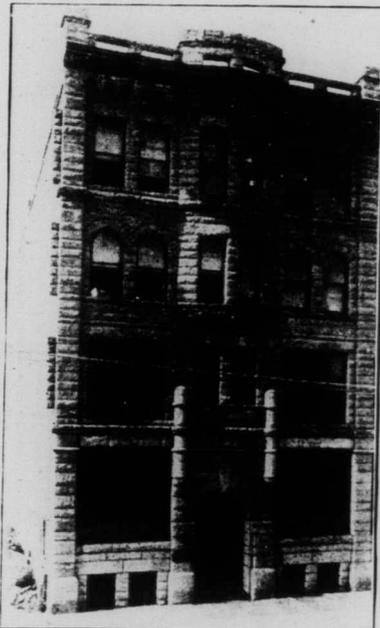
McALPIN'S TOBACCOS

are **preferred** by thousands of users. Their flavor explains it.

And whenever a tobacco user buys **McAlpin's Tobaccos,** the grocer makes a profit yielded by no other Tobacco—Smoking and Chewing—on the market.

Are you pushing **McAlpin's Tobaccos?**

WM. BRAID & COMPANY



VANCOUVER, B. C.

TEA AND COFFEE IMPORTERS

The Big Tea and Coffee House of the Great West

We are the largest importers of Teas, Coffees and Spices in the Canadian North-West. We deal in them exclusively, therefore are in a position to take care of your smallest orders or handle your largest ones - Satisfaction guaranteed.

Write us for samples and quotations.

Quotations for Proprietary Articles.

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

March 30, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—	
Bee" brand, 48 5c. pkgs., per case	\$1 75
" " 27 10c. pkgs., "	2 00
" " 10 25c. pkgs., "	1 75
Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes	\$2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	0 80
" 12, in 6 "	0 70
" 3, in 4 "	0 45
Pound tins, 2 doz. in case	3 00
12-oz. tins, "	2 40
5-lb. "	14 00

W. H. GILLARD & CO.

Diamond—	
1-lb. tins, 2 doz. in case	\$2 00
" 1-lb. tins, 3 "	1 25
" 1-lb. tins, 4 "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	6-oz.	1 75
1 doz.	12-oz.	3 50
1 doz.	12-oz.	3 40
1 doz.	2 1/2 lb.	10 50
1 doz.	5 lb.	19 75

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" 3 " "	0 75
" 2 " "	1 25

OCEAN MILLS.

Ocean Baking Powder, 1 lb., 4 doz.	\$ 45
Ocean Baking Powder, 1 lb., 5 doz.	90
Ocean Baking Powder, 1 lb., 3 doz.	1 25
Ocean Borax, 1-lb. packages, 4 doz.	40
Ocean Cornstarch, 40 lbs. in a case.	78

Freight paid, 5 p.c. 30 days.

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 40
4 "	4-oz.	0 60
4 "	6 "	0 75
4 "	8 "	0 95
4 "	12 "	1 40
2 "	12 "	1 45
4 "	16 "	1 65
2 "	16 "	1 70
1 "	2 1/2 lb.	4 10
1 "	5 "	7 30
2 "	6 oz.	Per case
1 "	12 "	\$4 55
1 "	16 "	

Royal-Dime	Per Doz.
1 lb.	1 60
6 oz.	2 25
1 lb.	2 90
12 oz.	4 50
1 lb.	5 75
3 lb.	15 50
5 lb.	25 50

Cleveland's-Dime	Per Doz.
1 lb.	\$1 00
6 oz.	1 50
1 lb.	2 30
12 oz.	4 25
1 lb.	5 50
3 lb.	15 00
5 lb.	25 00

"VIENNA" BAKING POWDER.

1-lb. tins, 4 doz. in box	\$2 25
1-lb. tins, 4 doz. in box	1 25
1-lb. tins, 4 doz. in box	75

BEE BAKING POWDER.

1-lb. tins, cases 4 doz. per doz.	\$2 25
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HOME BAKING POWDER, CO., MONTREAL.

Sizes.	Per doz.
2 doz. case 1 lb.	\$2 40
1 " 1 lb.	4 75
1 to 5 cases, 5 per cent.	
5 to 10 cases, 10 per cent.	



EAGLE BAKING POWDER

Cases of 48-5c. tins	Per doz.
48-5c. tins	\$0 45
48-10c. tins	0 75
24-25c. tins	2 25
48-25c. tins	2 25

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins	\$3 50
" " 36 10 "	4 00
" " 24 15 "	4 50
"Beaver" brand, 24-16 pkgs.	4 80

Blue.

Keen's Oxford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box	2 00
Nixey's "Cervus", in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes,	
according to size	0 02 0 10

J. M. DOUGLAS & CO.—Laundry Blues.



"Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16 1/2
"Sapphire"—14-lb. boxes, 1-lb. pkgs. per lb.	12 1/2
"Union"—14-lb. boxes, assorted, 1 & 1-lb. pkgs. per lb.	10

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz., or 1/4 gross, 4 oz.	



JAMES DOME BLACK LEAD.

Per gross	
6a size	\$3 40
2a size	1 50

BORAX.

Bee" brand, 5 oz., cases, 60 pkgs.	2 25
" " 10 oz., cases, 48 "	3 25
" " 16 oz., cases, 48 "	4 25
EAGLE BORAX.	
Cases of 5-doz. 5c. packages	\$0 45
5-doz. 10c.	0 90

Bosch's Brooms.

Bamboo Handles, A, 4 strings	\$4 50
" " B, 4 "	4 30
" " C, 4 strings	3 25
" " D, 4 "	3 70
" " E, 4 "	3 40
" " G, 3 "	3 10
" " I, 3 "	2 70

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 00
" 7-lb. cotton bags, per bag.	0 15 1/2

Chocolates and Cocos.

THE COWAN CO., LIMITED.	
Cocos—	
Hygienic, 1-lb. tins	per doz. \$6 75
" 1-lb. tins	3 50
" 1-lb. tins	2 00
" fancy tins	0 25
" 5-lb. tins, for soda water fountains, restaurants, etc., per lb.	0 50
Perfection, 1-lb. tins, per doz.	2 00
Cocoa Biscuits, sweet, 1-lb. tins, doz.	2 25

Try a barrel of

WILSON'S

PURE REFINED CIDER

If you want the best.

Ask for it. Take no other.

THE
W. H. WILSON CO.,
LIMITED

TILLSONBURG, CANADA

CANE SUGAR SYRUP

We have a very fine lot of Choice Pure Cane Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels,
2-lb., 3-lb., 5-lb., 10-lb. Tins.

For prices and samples write to

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Limited

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GEO. H. GILLESPIE, LONDON
JOSEPH CARMAN, WINNIPEG

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BY JOHN H. BLAKE, TEA EXPERT

If you aspire to a greater knowledge on the subject of Tea, a knowledge that will make you an authority—Buy this book. The chapter on Tea-Blending is alone worth the price of the book.

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It's Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping It always in Stock.

RETURNED

To Own

cut Book 32

Page 2

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you can sell for

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Cheap:*

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prices of assortment.

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ALL THE PIECES
ARE CHEAP AT
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CAN GET 25c.
FOR SOME.



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Wethey's Mince Meat

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market. Ask them and see.

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Pickles, Jams, Marmalade
and the finest

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