

PUBLISHED EVERY  
FRIDAY



THE



CIRCULATES IN  
EVERY PROVINCE

# CANADIAN GROCER

AND  
GENERAL  
STOREKEEPER

**SELL  
ONLY  
THE  
BEST!**

In Competition with the World  
we have received the  
**Highest Awards  
Made . . .**

These substantiate our claim  
that : : : :

## Colman's Mustard

**IS THE BEST IN THE WORLD**

### CARR & CO'S

CELEBRATED



## CAFE NOIR BISCUIT

(The Original and Genuine)

We carry it in stock and we can Sample your trade. Send in a list of customers.

### FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John Street, MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.



## Cultivating WEEDS

wouldn't be considered very profitable by the farmers, yet thousands of merchants are cultivating the weeds of business by continuing the Old Style Pass book—errors every day. Forgotten charges. Hundreds of little things make a big aggregate amount. Adopt the modern ALLISON COUPON SYSTEM and throw away your time-wasting devices. Look here—



### If a Man Wants Credit

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by **The Eby, Blain Co., Limited, Toronto.**  
**C. O. Beauchemin & Fils, Montreal.**

**ALLISON COUPON CO.,** Manufacturers,  
Indianapolis, Indiana.

## Symington's

# "Edinburgh" Coffee Essence

Is the Purest and therefore Best and Cheapest!

Refuse imitations said to be "just as good" as Symington's, and recollect that the careful process by which Symington's Essence is made eliminates all unpleasant properties.

ANYONE CAN DRINK IT.

**THOS. SYMINGTON & CO.,**  
EDINBURGH and LONDON.

Agents, **W. B. Bayley & Co., Toronto**

Rotary  
Smoked Beef Shaver  
with Patented  
Self-Sharpening Device



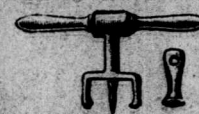
No. 125, 2 Blades, \$18.00  
No. 129, 1 Blade, 18.00

Self-Priming and  
Measuring Pump



No. 97, \$5.50

Auger for above Pump



No. 97, 60 cents

## "ENTERPRISE"

### Rapid Grinding and Pulverizing Mill

Fitted with General Electric Co's. 1/2 H.P. Motor

The Machine is self-contained and is ready for connection to feed wire as shipped from factory

Will be furnished with Motor suitable for all conditions as to Current, Voltage, etc.

#### GRINDING CAPACITY

##### FAST SPEED

Granulating 3 pounds of Coffee per minute

##### SLOW SPEED

Granulating 2 pounds of Coffee per minute  
Pulverizing 1-2 pound of Coffee per minute

Can be regulated for Fine or Coarse Grinding while Mill is running

Pulverizing Grinders furnished only when so ordered

Illustrated Catalogue Mailed FREE. Order from your Jobber



No. 8712

Height, 30 inches. Width, 18 inches.  
Length, 22 inches. Weight, 250 lbs.

Capacity of Iron Hopper  
4 lbs. of Coffee

PRICE ON APPLICATION

**The Enterprise Manufacturing Co. of Pa.**  
Philadelphia, Pa., U. S. A.





# *Christmas!*

Codou's French Macaroni  
and Vermicelli.

Macurquarht's Worcester Sauce.

"Griffin" Brand  
Seeded Raisins—Dried Apricots,  
Peaches and Pears.

Moir, Wilson & Co.'s  
Scotch Fish.

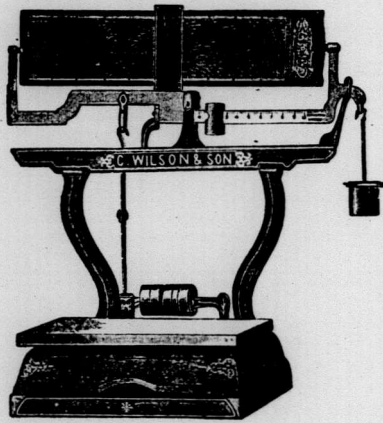
*Sold by Leading Wholesalers everywhere.*

---

ARTHUR P. TIPPET & CO., Agents,  
8 Place Royale,                      23 Scott St.,  
Montreal.                                      Toronto.







## False Economy

To do without a good scale. Why, a poor scale can lose for you hundreds of dollars, and you won't know where you lost it either. Good grocers have found out our Computing Scales **save for them money.** Allow us to show it to you. Send a post card and we will call—you will be under no obligation to buy.

# C. Wilson & Son

69 Esplanade Street East,  
TORONTO, ONT.

# TOILET SOAPS

Now is the time to get your Xmas stock in.

We have the largest assortment in Canada.

JOHN TAYLOR & CO.,  
TORONTO.

Annual Sales  
Exceed  
33,000,000 lbs.



Grand Prix  
Highest Award,  
Paris 1900.

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

**A GOOD MARGIN OF PROFIT FOR THE RETAILERS.**



## LITTLE HELPS FOR THE HOLIDAYS

Your Cigar trade should be at its best right now. If it lags at all, if it doesn't increase largely, then you can be pretty sure that the quality of your general stock is not what it ought to be.

My "Pharaoh" 10-cent and my "Pebble" 5-cent Cigars are leaders for trade. Once a man buys either brand he becomes a **permanent** buyer. Besides all this, you can make a better profit with my Cigars than you possibly could with any other brand said to be "just as good." Send in for that "trial order."

### Cigars.

J. BRUCE PAYNE, Mfr.,  
Granby, Que.

## Buy Lytle's Mince Meat

It is the kind that sells, because it is the good kind of mince meat that pleases customers. At this season the demand for mince meat grows, and the wise grocer keeps himself well stocked with the Lytle mince meat.

—Ask your whole-  
—saler for quotations,  
—or write direct.

T. A. LYTLE & CO.,  
124-128 Richmond St. West,  
TORONTO

## The Pure Quill

These November days bring the thought of Buckwheat Cakes to the front again, and when you think of them you call to mind the kind you used to enjoy so much. They had a **Buckwheat** flavor which you have failed to discover in the many so called Buckwheat Cakes offered to-day. So you have just about concluded that pure Buckwheat was a myth, and in its place had come some sort of mixture, made by goodness knows what formula, except it was very shy of Buckwheat. Now, your customers are just like yourself, they too, are looking for some of the real old-fashioned stuff. You can give your customers a treat by getting

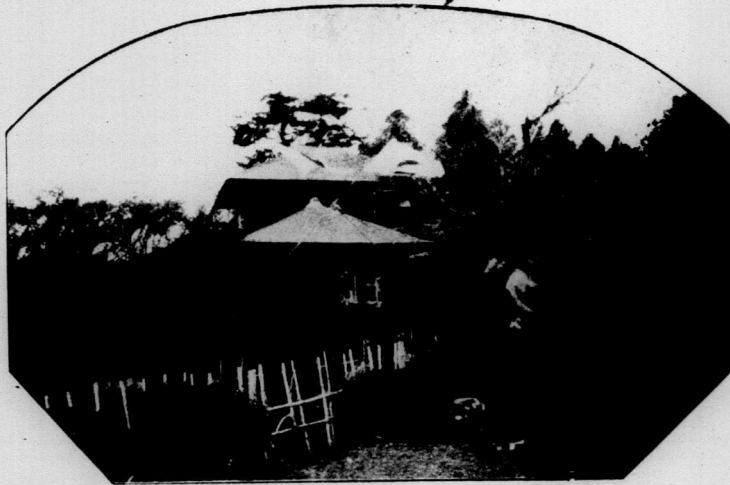
### Tillson's Pure Buckwheat Flour.

Not an ounce of anything but Buckwheat—pure and clean.

THE TILLSON CO., Limited, Tilsonburg, Ont.



RETURNED  
Montreal office  
Nov 25



A JAPANESE TEA-HOUSE GARDEN.

There are a good many reasons why a merchant should hesitate and duly consider the advisability and profitableness of handling teas of doubtful quality; but the sun never shone upon an excuse why a tradesman, having the most particular people as his customers, cannot profitably handle and sell

# JAPAN TEA

The tea of unexcelled purity, flavor and aroma; cultivated and grown in the greatest tea-producing country in the world, and under the careful supervision of intelligent growers. If you would continue on the right track, stick to **JAPAN TEA**, and you will never have reason for regret.

**JAPAN CENTRAL TEA TRADERS' ASSOCIATION.**

Trafalgar Chambers, Sun Life Building.

Annex.

Tel. Main 4142. MONTREAL, CANADA.

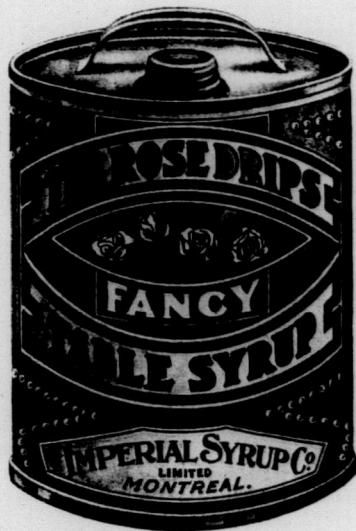
That JAPAN Tea continues to increase in popularity with the public of Canada, in spite of the claims made in the advertising of our competitors that it is impure, adulterated, etc., is incontestable argument in favor of its high standard of excellence.



**ALWAYS BE PREPARED**

to supply your customers with our

**TEA**  
**ROSE**  
**DRIPS**



**FANCY SYRUP.**

The price is right, reasonable, and will be readily paid by those who desire a syrup that's really very delicious. It is decidedly the best and only kind for you to sell your customers. It is put up in very attractive tins. For sale by all wholesale dealers.

**ROSE & LAFLAMME,**

Wholesale Distributors.

**MONTREAL**

**IVORY GLOSS STARCH**

**IVORY GLOSS STARCH**  
**ASSISTS**  
AS WELL AS  
**SELLS.**

The grocer should be assisted by all the business bringing methods possible, in order to increase his trade and produce a condition of profitable selling. **IVORY GLOSS STARCH** will prove a powerful link in the chain of business creating methods, by furthering the friendship between the seller and the buyer. Why? Because it never disappoints the user; and the satisfied customer assists in increasing trade for the dealer.

**IVORY GLOSS STARCH**

IS

Manufactured by

**THE ST. LAWRENCE STARCH CO., Limited,**  
**PORT CREDIT, ONT.**

**IVORY GLOSS STARCH**

**THE GROCER'S FRIENDS**



**"Golden Quintessences"**

(FOR A 25c. LINE)

**"R. F."** (FOR A 10c. LINE)

DROP US A CARD FOR PRICES

They please his trade,  
Show a good profit  
and  
Are always satisfactory.

PREPARED BY

**THE ROBINSON MFG. CO., 59-61 Front St. E., TORONTO**

**Green Fruit is Scarce.**

People are using more Mince Meat than ever before, and they want **"NEILSON'S"** Home-Made, because they know it's always good. Put up in 2-lb., 5 lb. tins; 12-lb., 27 lb., pails, and 65-lb. tubs; quality guaranteed. Try a small order, you can have it enclosed with your other goods.

Tel.—Park 294.

**WM. NEILSON, 60 Lynd Ave., Toronto**



# CHOICE MEDITERRANEAN FRUITS...

The following MALAGA RAISINS, in boxes and  $\frac{1}{4}$ -boxes :

- ROYAL CLUSTERS
- DEHESA CLUSTERS
- CHOICE CLUSTERS
- BLACK BASKETS
- IMPERIAL CABINETS

A full line of all other seasonable fruits and nuts, of exceptional quality.



## "Paradise" and "Haycastle" CURRANTS

The choicest productions from the most favored district in Greece. Cases and  $\frac{1}{2}$ -cases.

**W. H. GILLARD & CO.,** Wholesale Grocers. **HAMILTON, ONT.**



THE DOMINION BREWERY CO., LIMITED  
Brewers and Maltsters  
TORONTO

Manufacturers of the Celebrated

# WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



**An INDISPUTABLE POINT**

**PATERSON'S "Camp" Coffee**

**IS THE BEST**

Producing a cup of delicious coffee at a moment's notice.

R. Paterson & Sons  
GLASGOW.

**Batty & Co.**

ESTABLISHED 1834

LONDON.

**OLIVES AND PURE OLIVE OILS.**

**INDIAN CURRIES AND CHUTNIES.**

Makers of High-class

**PICKLES OF ALL KINDS.**

**SAUCES OF ALL KINDS**



# TEA AND ITS HISTORY. ❁

PARTICULAR REFERENCE TO THE  
JAPAN DESCRIPTION.

BY T. MIZUTANI.

**T**HE very origin of tea in the world's history is not known, but it is said that China first cultivated the plant from a wild to a regular plantation in the middle of the fourth century of the Christian era. It became known among the Europeans in the middle of the seventeenth century through the Dutch, who were the only nationality in close touch with the Chinese at that time. China teas were transplanted to India, where the Government protected the cultivation with great care. Experimental plantations were started by the Government on the hills of Assam, and at different points on the southern slopes of the Himalayas, while a certain portion of land was granted to the first private tea company in India in 1839. It is only since 1851 that tea planting in India has made a remarkable success. It is said that The East India Company, who wished to make a present to the King of England in the seventeenth century, had to buy a small quantity of tea at a very high price—about \$15 per pound.

Since the beginning of 1890 the cultivation of tea in Ceylon has made such wonderful progress that they now supply nearly one-third of teas consumed in England.

The leading tea-producing countries at the present time are China, India, Japan and Ceylon. The total consumption of tea at present in the world amounts to nearly 500,000,000 pounds, Australia and England being the most consuming nations, the Canadians, Americans and Russians next to them. The domestic consumption in China and Japan is not known, but the quantity is said to be far more per head than in the United States and probably very near to that of the English.

## A SHORT HISTORY OF JAPAN TEA.

The origin of tea drinking in Japan is traced back as far as 1,200 years. It was first introduced from China, by a priest who studied the Chinese classics for a good many years in China, and brought back with him some seed of tea plants on his return to Japan. It is said that tea cultivation was very much encouraged by the emperors in mediaeval history in Japan. The private cultivation has been also undertaken by different companies and individuals who pushed the trade upon the public that has resulted in general consumption among all classes of people at the present age. In fact, tea has been the most important beverage in Japan for more than 700 years.

Some 700 years ago a landlord in the middle part of the Empire chose three localities for tea cultivation. Uji, Daigo and Togano were selected as the most suitable soils for the plantations. Since the contemporary Shogun himself was a great lover of tea, most of the noblemen and provincial chiefs were interested in its cultivation and encouraged their subjects to promote tea-raising and drinking.

Tea-drinking in Japan has made such

remarkable progress that it has produced a peculiar custom called a Ceremonial Tea, which is widely known throughout the world. Shuko, an enlightened priest, is said to have originated this tea ceremony. After many generations Rikyu Sen, also a priest, improved the forms of ceremony which were admired throughout the country, and are still considered the best now existing in Japan. Let me describe a little of the tea ceremony, as it may interest you to know about it. The tea party is held in the corner of a room shut off by a beautiful folding silk screen and fronting a picturesque garden. The party generally consists of six persons, including the host, the room being the size of four-and-a-half mats, allowing about four feet square for one person. The first rule of the ceremony is the cleanliness. The host himself has to welcome his guests, since no servant is allowed in the room. The tea room is decorated with a hanging picture on the wall. The picture generally represents the best art of Japan, only the celebrated ones being selected for such occasions. After the formal greetings are exchanged the host lights the charcoal in the brazier on which a regular iron kettle is placed. When the necessary utensils are arranged in right order the boiling water is poured into a beautiful antique cup containing powdered tea already made. The host stirs up the powdered tea with a particular kind of utensil and makes it ready to serve. The guests have to drink it out in three mouthfuls and a half, turning the cup in proper manner meanwhile. The regular tea cakes are served with it. There are two kinds of ceremonial teas, viz., the strong and the weak. In serving the strong teas one and the same cup is handed around to each guest in turn, the last person finishing the cup. Generally after the strong tea the weak is served.

Even at the present time the old-fashioned ceremonial tea is observed among nobilities and higher class of people in Japan. It is a general custom among these people to educate their daughters first with the tea ceremony, floral art and music being next to it. It is said that it requires at least three years to complete only a branch of the ceremonial tea. It is considered an advanced art higher and more sublime than any other lessons for ladies.

Tea drinking after all became so common that everybody, from the rich to the poor, takes the tea as an indispensably daily beverage and the custom has so far developed that whenever any visitor comes tea should first be served.

Since Japanese ports were opened to the foreign trade some 50 years ago tea has been exported in a large quantity with rapid progress which encouraged the plantation to such an extent that nearly the whole Island of Japan is planted with tea shrubs. The most desirable districts are located in the middle portion of the country, such as Schizuoka, Miye, Yamashiro, etc.

Tea forms a principal item of Japanese export trade to America. America now

consumes about ninety millions of teas every year, the Japans and Oolongs constituting from 60 to 65 per cent. of the total importation, the rest being mostly supplied by Chinese.

Formosa is another important island for the production of tea. The Oolongs so familiar to the American public are principally imported from Formosa.

## CULTIVATION OF THE JAPAN TEA

Tea is one of the hardiest of all tropical plants, although severe frosts check its growth and diminish its yield. The plant is, therefore, suited for a wide range of climate, but the best climate for it is that which is warm, moist, and equable throughout the year. These conditions are best obtained on the slopes of the mountains, within the tropics, or in subtropical regions, and in such situations tea is chiefly grown up to an elevation which varies with the latitude. The soil best suited to the tea plant is virgin forest soil, a light, rich, friable loam containing a good supply of vegetable mold or humus, or of organic substance or some other form. Japan is peculiarly suited for tea plantations, since the country is so hilly and mountainous that it furnished most desirable climate and soil as above mentioned.

As to cultivation, the seeds are first moistened and dried again until they begin to sprout when they are lightly covered with earth. As soon as the plants have grown four or five inches in height, they are transplanted to the regular plantation where they are arranged in rows at a distance of about three feet apart. Different from China or India, in Japan we manure the plants twice a year, spring and winter. The plant is allowed to grow from three to four feet in height and is trimmed down every year in order to retain its natural aroma and strength in the smallest space. The blossom is white, consisting of five round-shaped petals and blooms in the winter, but is not very much seen in the plantation, as they pick off the blossom for fear of weakening the real richness of the tea. In Japan the first crop of leaves is gathered from the plant at the end of three years, but care is taken not to exhaust the plant by stripping it too closely. The leaves are picked three or four times a year, according to the age of the plant and the climate of the plantation. The first crop, which generally begins at the last week of April, is the most in quantity and the best in quality. In the season, nearly all the country boys and girls are employed in the picking. The cultivation of the ceremonial tea plant and the dew drops, "Gyokuro," is somewhat different from the ordinary ones. These plants are covered with matting or heavy straw in winter time to avoid the injuries of frost and snow. When the spring comes the shelters are all taken away and the plant is exposed to the sun, which makes it sprout at once. The young tender leaves only are picked and sent to the firing establishment. It is said that some of the very best of ceremonial teas are made of the leaves of the very old plant, sometimes 700 or 800

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INDIAN  
CURRIES  
AND  
HUTNIES.

JICES  
OF  
KINDS



**RISING SUN**  
STOVE POLISH and **SUN PASTE**  
STOVE POLISH

**IN**  
**CAKES**  
WELL KNOWN AND RELIABLE

**DURABLE AND ECONOMICAL**  
3000 TONS SOLD YEARLY

**SUN PASTE**  
STOVE POLISH  
DUSTLESS, LABOR SAVING,  
BEST IN THE WORLD.

**INTINS**  
GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

years of age. Hence the tea plant is considered as one of the strongest shrubs.

#### PREPARATION OF JAPAN TEA.

The leaves gathered as above mentioned are first sifted with a large sieve, and after the dead leaves, straws, etc., are sifted out, they are sent to the steaming room, where the water is boiling in a large iron pan upon which it is placed with a bamboo-meshed tray containing about a half pound of the pickled leaf and then covered with a wooden lid to prevent the steam from escaping. After a short time the steam begins to escape from the top and then it is ready for stirring up the leaves inside. The operation of steaming and stirring is repeated again and again until the leaves become perfectly tender and delicate, when they are placed on the table beside the pan and cooled off again. The process is the most important part of the preparation, since the steaming has such an influence on the color and flavor of tea that no inexperienced hands can do it. As soon as the leaf gets cool it is carried in flat baskets to the firing place. In this room there are bin-like furnaces built of bamboo and mud, each being 6 x 3 feet, and 3 feet high. In each of these furnaces about 40 pounds of charcoal is fired from the previous night and kept under ashes. Over the fireplace a certain kind of thick paper, 7 x 4 feet, is spread, and the steamed leaf, about two pounds at a time, is spread and dried upon the paper. When it is dried a little it is roughly rolled and then sent to another warm furnace, where it is further twisted in various methods until the leaf is perfectly dry and brittle. The Japan tea is generally classified into three kinds, basket, uncolored, and regulars. These names are not known among the natives except the direct exporters, who use them as they were first named by English and American importers.

The export teas require a little more work, viz., the refinement. They are refined with an intense heat in the baskets or iron pans by machinery, so that they can stand any climate in foreign countries. After the necessary process the dust is sifted and the leaves are ready for packing. The packing is done in the most careful manner, perfectly free from moisture or absorption of any smell, and thus they are shipped over all the world. —The Retailers' Journal.

O'Leary & Denis, who have been carrying on business as general merchants at Hastings and Roseneath, have assigned to L. F. Clary, barrister, etc., Hastings.

#### ADJUSTABLE TABLE FOR THE STORE.

At this particular season the merchants of various cities and towns are arranging plans and changes in their stores and fittings in preparation of Christmas and the holiday trade. Our readers will admit that it is absolutely necessary to display goods to the best possible advantage, so as to secure quick sales; a lot of business in every line of trade is crowded into a few weeks for novelties and presents. From recent conversations with leading merchants it is the general opinion that if visitors do not see the article required before them in walking through a store, or in a front window, they do not take the trouble to ask if it is kept in stock. A most suitable device for the proper display of nearly all classes of merchandise is the adjustable display stands or tables. You can move them about your store, from place to place, doing away with the long, old-fashioned counters which occupy the whole length and width of the store, leaving only a small passageway on each side, and obstructing nearly all the light in daytime and spoiling the effect of illumination at night.

The advantages in using the adjustable display stand is that you can place it in six positions, and no matter what angle it is placed at there is no danger, as the automatic self-locking device will hold it in position. If your store should be crowded or a special sale on you can fold them up and set back out of the way, thus giving a clear floor space, which is a decided advantage in a busy store. You do not require to remove the goods to alter the position, as each shelf remains on a level while you change the stand. As far as weight is concerned they will hold half a ton without danger of breaking or sagging down, and are fitted with castors or rollers which allow of a free and easy movement on the floor. There are over 12,000 in use from Newfoundland to Vancouver. Different sizes, styles and wood finishings are made to match as nearly as possible present fittings in use.

A very handsome illustrated booklet showing the stands with different displays of goods, which will assist you in decorating your store or window, is sent free on application to the manufacturers,

Boeckh Bros. & Company, Toronto, who will be pleased to furnish any information required.

#### THE INDIAN TEA CROP.

The following circular is circulated under date of October 12, 1901, by the committee of the Indian Tea Association:

"I am directed by the general committee of the Indian Tea Association to intimate that the following figures have been supplied by Calcutta agency houses showing the quantity of tea manufactured on September 30, 1901, as compared with the quantity manufactured on September 30, 1900. Returns up to date of publication have not been received from Andrew Yule & Co., Davenport & Co. and Mackinnon, Mackenzie & Co. The figures do not include any returns from native gardens, Dehra Dun or the Kangra district:

	Manufactured to Sept. 30, 1901. lb.	Manufactured to Sept. 30, 1900. lb.
Assam .....	48,521,567	52,047,133
Cachar .....	16,328,863	20,105,826
Sylhet .....	18,866,492	23,313,045
Darjeeling .....	5,164,559	5,825,452
Terai .....	2,199,728	2,783,787
Dooars .....	19,160,281	20,287,686
Chota Nagpur .....	108,160	116,302
Chittagong .....	488,112	654,650
Total .....	110,837,762	125,134,481

#### SUBSTITUTE FOR A CLOCK.

"William H." (Tyersal) has discovered what he terms a "pleasing substitute for a clock." He had occasion to call at a farmhouse for tea the other day, and he ordered boiled eggs, underdone. The farmer's wife sang, "Rock of Ages" whilst tending the boiling of the eggs.

"I greatly enjoyed that bit of singing," said my correspondent afterwards to the old lady. "But why did you sing only one verse?"

"Well, you see, sir," she said, "when I wants the eggs soft I only sing one verse; when I wants 'em hard I sings two verses. I ain't got no clock, but the 'Rock of Ages' serves me beautiful for egg-boiling."

There's a valuable tip for Answerites! No charge!—Answers.



# AN ENQUIRY

If you have one for **First-Class Japan Tea** buy our

## “R.T.S.”

We also have the celebrated “**KIJI**” and “**L.S.**” brands.

**LUCAS, STEELE & BRISTOL, Wholesale Grocers, Hamilton, Ontario**

**Now 18** but can't  
stay there

Have booked hundreds of orders for our 25-cent “**KINCORA**” at 18 cents, but will be obliged to advance a cent if

we want to keep the quality right. Just now it never was better and this is how we intend keeping it. Have we got your order yet? Let us have it before December 1st.

**JOHN SLOAN & CO., - - TORONTO**

## Stop Looking for Trouble and Happiness will get after you

Every Grocer should teach his customers to anticipate pleasure. Here are a few directions—if followed closely life's cares will become comforts.

**In the Morning**— *A Cup of Mecca Coffee* (the finest the world produces), will put anyone in good humor.

**At Noon**— *A Cup of Bendsorp's Cocoa* (none better), will be found beneficial and strengthening.

**At Night**— *A Cup of Ram Lal's Tea* (the finest grown), will be found delicious and enjoyable.

Something pleasant to look forward to three times a day. Get your customers interested and be sure you have the goods in stock.

**JAMES TURNER & CO., Wholesale Grocers, Hamilton, Ont.**

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**IN  
STORE  
NOW**

NEW SEASON'S  
**FRUIT  
NUTS  
PEELS**

CANNED SALMON.

**THOS. KINNEAR & CO., Wholesale Grocers,  
49 Front Street East, TORONTO.**

**TRADE CHAT.**

**B**Y breaking through a small window in the rear, and forcing the door, burglars gained admittance to the general store of Geo. Precious, Main street south, London, Ont., and stole \$50 worth of goods. The goods taken include small groceries, smoked meats, boots and shoes, and about \$8 in coppers.

R. E. Moore intends to light his general store at Lion's Head, Ont., with acetylene gas.

Archie McLean has opened up a general store at New Rockland, near Richmond, P.Q.

G. S. Marshall, Merlin, Ont., has sold out his grocery business to Scales & Halliday.

E. N. Smith is opening a new grocery store at the corner of Lochiel and Victoria streets, Sarnia, Ont.

Henry M. Moxon, is preparing to start a grocery in the store occupied by the late Thomas Flemming, Woodstock, Ont.

At Montreal, Alphonse and Andrew Delorme, who had been in business at Montreal as tea and coffee merchants, have dissolved.

Burglars entered R. Pearson's general store, Codrington, Ont., on November 21,

and stole a quantity of clothing, tobacco, and some other small articles.

Lindsay's elevator at Beresford, Man., was burned on Friday night, November 22, and its contents including 30,000 bushels of wheat destroyed.

At Wingham, Griffin's grocery store was scorched and a quantity of its stock damaged by fire on November 19. The loss is partly covered by insurance.

Edward Goodison has retired from the firm of E. Goodison & Co., general merchants, Streetsville, Ont., and intends removing to Toronto.

George Street, grocer, Wentzerell, Cape Breton, had a valuable horse killed at Lowrey's Crossing, near Sydney, C.B. The driver escaped by jumping from the rig.

William Dean purchased the stock of Dean & Co., grocers, St. John, N.B., for \$575, which was sold by the bailiff to satisfy a claim of Thos. Dean, sr., for rent amounting to \$900.

Henry Bonnel has purchased Robert Clarke's interest in the Walters Falls Flour Mills, near Markdale, Ont., and, on November 1, the new partner took possession, the name of the firm being changed at the same time from Olmstead & Clarke

to Olmstead & Bonnel. It is Mr. Clarke's intention to retire from business, owing to his precarious health.

A. S. Cain, grocer, Dundas, Ont., has leased the shoe store now occupied by Gilbert, the shoeman, for a term of five years. He will take possession of his new quarters about January 1, next.

A. R. Letreault, has purchased the cheese factory at Nutt's Corners, near Maitland, Ont., and has greatly improved the building in which he has placed new machinery at a cost of \$1,750 for making butter.

At Woodville, Ont., a meeting was held which was unanimously in favor of granting a bonus to the amount of \$15,000 to the Canadian Dressed Poultry Co., which was desirous of locating in that town.

At Starr's Point, N.S., they have picked over 7,000 barrels of apples from the orchards of the Starr Bros. It is said that many apple growers in Nova Scotia will net from \$3,000 to \$4,000 each, this season.

At Rat Portage, Ont., an English company has been formed for the purpose of erecting and running a large flour mill to be located on Tunnel Island. The mill, which will be commenced next spring, is to have a capacity of 3 500 bbls. per day, and the product will be entirely for export. The



**A Christmas Remembrance.**

If you have friends or relatives in the British Isles to whom you wish to send a Christmas remembrance, you will show good taste by sending some

**MacLaren's Imperial Cheese**

We are making a shipment of Christmas parcels about December 1st. Send your card so that we can enclose it in the parcel. We will send carriage free.

Small size - \$3.00 per doz. Medium size - \$6.00 per doz.

**A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne St., Toronto.**



# MALAGA FRUITS.

See Our Travellers.

## THE DAVIDSON & HAY, LIMITED

36 Yonge St.

Toronto.

power will be supplied by The Keewatin Power Co., which will also supply electricity to Winnipeg, Man.

Watt & Gordon, wholesale grocers, 1260 St. Lawrence street, Montreal, were visited by burglars on November 19, who attempted to blow up the safe by drilling a hole in the top, but as their efforts were unsuccessful, they decamped with \$3 which they found in a drawer.

Alphonse Desjardins, a grocer of Montreal, left his horse and rig standing outside while he went into a store to transact some business. During his absence they disappeared. After searching high and low for his missing property, he reported the matter to the Montreal police, but as yet no trace has been found.

At Owen Sound, Ont., the last carload of machinery for Chandler & Co.'s corn mill has arrived, and is being installed. In a few days the mill will be started, as The Wm. Kennedy & Sons Co., Limited, will cut the main drive-shaft so that the corn-mill machinery can be operated independently of the elevator's plant.

James Stewart, who has had charge of the transporting business of the Canada Atlantic Railway, at Coteau, Que., is in Kingston, Ont. During this year some 13,000,000 bushels of grain were handled by his railway and by the Kingston and Montreal Forwarding Co.

### PHYSICIANS AND CANNED GOODS.

ALL physicians are not fools—God help the human race if they were—but many fools are physicians. If proof of the truth contained in this statement is desired, The Canner will recite one or two of the suggestions found in the replies of medical men to the inquiries of the Canadian Inland Revenue Department, which, on account of the frequency which newspapers attribute illness to the use of canned goods, made a report on this subject, the report being based on the opinions of the large number of physicians submitting their views and recommendations. Among the suggestions were the following:

Vessels of glass or earthenware should be used instead of tins or cans.

The sale of canned goods should be prohibited after a certain lapse of time from the date of their manufacture. The periods suggested varied from six months to two years.

There were also the usual all-wise observations concerning the inspection of canneries, keeping canned goods in cold storage, keeping them out of the sunlight, and stamping on the cans the date of filling, but the suggestions that glass or earthenware be used instead of tin, and that the sale of canned good six months old be prohibited, take the bun. It is really amusing to think of the opinions of the impracticable medics. And it is difficult to avoid the suspicion that, having found canned goods

unproductive of patients, the dear doctors would send the industry to the bow-wows if they could. It would go there in a jiffy if their suggestions were to be carried out. That glass is more expensive and is liable to loss on account of its being so easily broken, settles the question of its displacing tin to any calculable extent, while the use of earthenware is too ridiculous to be given a moment's thought. The physician who would prohibit the sale of canned goods six months old must have a head like a gourd. Such ignorance, hardly excusable in a layman, is unpardonable in a graduated doctor of medicine. The baldest diploma-mill in the world would be ashamed of such an ass.

Adolphe Segault, a farmer at L'Ange Gardien, Que., is charged by Treffe La Marche, cheese factory owner of the same place, with violating Act 53, Victoria 42, re milk, butter and cheese, by supplying adulterated milk to his factory. Several experts gave their evidence at the trial before Judge St. Julien.

J. D. Irving, Buctouche, N.B., has just completed a new roller mill which has been equipped with the most modern machinery. Its eight sets of rollers can grind 60 bushels per hour, and it has a capacity of 75 barrels of wheat, 75 barrels of buckwheat, and 150 barrels of corn per diem. The feed and chop department is also most up to date.



### THE BEST WAY TO SECURE TRADE

is to give the best value for the money. Other Preserves are good, but

## Upton's Jams, Jellies and Marmalade

are excellent.

A. F. MacLaren Imperial Cheese Co., Limited, Agents



## BUSINESS CHANGES.

## DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**D**ENNIS DOYLE, general merchant, Hawkesbury, Ont., is offering to compromise.

Evans Bros., bakers, Richmond, Que., have assigned.

Joseph R. McMullen, grocer, Yarmouth, N.S., has assigned.

R. Craig, general merchant, Smith's Falls, Ont., has compromised.

Ed. Noel, general merchant, Montmorency Falls, Que., has assigned.

P. M. A. Labelle, of The Aylmer Creamery, Aylmer, Que., has assigned.

John Targer, tobacco merchant, Ottawa, has assigned to W. A. Cole.

J. M. Langlois, general merchant, Magog, Que., is offering 25c. on the dollar cash.

Patrick G. Dunlevy, jobber, etc., Head Twp., Ont., has assigned to William H. Williams.

Fred. F. Mirandi, general merchant, Gananoque, Ont., has assigned to Joseph T. Green.

P. Langis, general merchant, Shawenigan Falls, Que., has compromised at 50c. on the dollar.

The creditors of Gilbert Kennedy, grocer, Wyebridge, Ont., held a meeting on November 25.

Wm. Smith, general merchant, Point Gatineau, Que., is offering to compromise at 25c. on the dollar.

W. A. Stevens, general merchant, Hillsboro', N.B., has assigned to the sheriff, and held a meeting on November 26.

The creditors of A. M. Beshard, general merchant, Beauce Junction, Que., will meet on November 30, to appoint a curator.

The Canadian Butter Supply Company, Montreal, has demanded an assignment from P. A. Labelle, cheese manufacturer, Aylmer, Ont.

Nathan Dupuis, grocer and dry goods merchant, Penetanguishene, Ont., has assigned to R. O. Wade, Toronto. His creditors met on November 24.

F. J. K. Alexander, general merchant, and lobster packer, Little River E., and St. Agathe, Que., has assigned to Chartrand & Turgeon, provisional guardians.

## PARTNERSHIPS FORMED AND DISSOLVED.

Ross & Scott, grain merchants, Tilsonburg, Ont., have dissolved.

Slavjs & Racicot, cheese and butter makers, South Stukely, Que., have dissolved.

J. & L. Coon, millers, Morton, Ont., have dissolved. J. Coon is continuing the business.

Craige & Stedman, general merchants, Smith's Falls, Ont., have dissolved, and R. Craige continues.

## SALES MADE AND PENDING.

The assets of A. Lepine, Montreal, will be sold on December 2.

Chas. Mills, grocer, Hamilton, is advertising his business for sale.

Peter McAulay, general merchant, Grace Bay, N.S., is advertising to sell out.

W. M. Murch, baker and stationer, St. Thomas, Ont., is offering his business for sale.

The stock of W. F. Bremner, general merchant, Baldur, Man., is to be sold by auction.

The stock of Laforest & Hogarth, general merchants, Victoria Mines, Que., is advertised for sale by auction on December 4.

Stewart & Burke are advertising The Glencoe Cheese Factory, Glencoe, Ont., for sale.

The assets of F. Cardinal & Co., St. Stanislas de Kastka, Que., were sold on November 27.

The stock of Germain Fournier, general merchant, Hebertville, Que., has been sold at 60c. on the dollar.

The stock of Alphonse Ruest, general merchant, St. Donat, Que., has been sold at 72c. on the dollar.

J. Miller & Sons, dry goods, grocers, etc., Oshawa and Port Hope, have sold out their Port Hope grocery business.

The stock of Charles J. Shirley, confectioner and restaurant, Owen Sound, Ont., is advertised for sale by tender.

The real estate of Merritt Bros. & Co., wholesale grocers, St. John, N.B., is advertised for sale by sheriff, February 22, 1902.

## CHANGES.

Patrick Seagriff has opened a new grocery store at Norway, Ont.

Jobin & Fleury have registered as tobacco dealers, Quebec, Que.

A. L. Stewart, general merchant, Winnipeg, Man., has given up business.

Irwin Bros., general merchants, Low, Que., have returned to Kazabazua, Que.

The premises of F. Deschamps & Co., grocers, etc., Montreal, have been closed.

A. M. Monat & Co. succeed Douglass & Monat, general merchants, Dauphin, Man.

F. Poirier & Son, general merchants, Shediac, N.B., are succeeded by O. Poirier.

H. T. Warne, general merchant, Digby, N.S., has opened a branch store at Deep Brook.

N. A. Prevost, grocer and liquor merchant, Montreal, has sold out to J. G. Prevost.

Wm. McPherson, baker and grocer, Blenheim, Ont., has sold out to George M. Campbell.

C. F. Avar & Son, general merchants, Great Shemogue, N.B., are succeeded by F. M. Gould.

J. H. Prichard, grocer and hardware, Campbellton, N.B., has sold out to F. W. Wortman.

Thomas Grace, general merchant, Gracefield, Que., has opened a branch store at Low.

Levesque & Splude, general merchants, Eel River Crossing, N.B., are successors to Wm. Currie & Co.

Odilon Duval, general merchant, St. Alexis de Montcalm, Que., has sold out to Alphonse Fontaine.

The stock of V. L. Matthews, grocer, Fredericton, N.B., has been sold to Hatt Morrison Co., Limited.

Capt. James Adams, of the 48th Highlanders, Toronto, has purchased the grocery business of Miller & Barfett, Port Hope.

Edgar H. Holmes has registered his consent that his wife, Gertrude A. Holmes, should carry on a general merchandise business at North River, N.S.

J. D. Deal, general merchant, Rose Bay, N.S., has removed to Upper Kingsbury. Joseph Reid, confectioner, etc., Pilot Mound, Man., has sold out to H. Agnew.

## FIRES.

Morse & Jack, general merchants, Wallaceburg, Ont., were partially burnt out.

C. N. Griffin, grocer, Wingham, Ont., had his premises partially destroyed by fire.

## DEATHS.

James Wilson, general merchant, Vicars, Que., is dead.

## A CANADIAN TRAVELLER IN ENGLAND.

**M**R. WM. H. EVANS, of The Canada Paint Co., Montreal, who is a candidate for a director of The Dominion Commercial Travellers' Association, has had some unique experiences. When on a tour in England visiting the cathedral cities he halted at St. Albans, Hertfordshire, to see the venerable abbey there. Harpenden races were in full blast and St. Alban's, close by, was, towards evening, literally packed with a hilarious, good humored but hungry crowd and Mr. Evans sought in vain for a quiet retreat where he could have a grilled mutton chop and a glass of "bitter." At the various refreshment places the only items offering were Melton-Mowbray pies and Banbury buns, with gingerbread ad lib. This fare would scarcely suit a Canadian whose appetite had been whetted by sight-seeing, and Mr. Evans meandered to that old stagecoach house, "Peacock Inn," where innumerable four-in-hands, brakes, hansoms, growlers, coster carts, and every conceivable thing on wheels, ancient or modern, were drawn up, the occupants loudly calling for refreshments, liquid and otherwise.

Said the ubiquitous "Boots" at the Inn, "Dining room full, sir!; coffee room packed like 'errings, no chance for a chop or even 'am and eggs!"

The weary traveller pulled in his belt almost three notches and was about to turn away, when he espied, through a partially closed door, a cosy room with only a quartet of genial-looking gents sitting within its sacred precincts. The first thought was, perhaps they are representatives of Royalty or, mayhap, some of the gentlemen from the country families, or, perchance, privileged reporters (who generally get the best), but an open order book at which one gentleman was industriously scribbling told him, intuitively, it was the commercial room, that sanctum sanctorum, where peace and calmness reigned and no outsiders were allowed.

Calling one of the gentlemen, Mr. Evans handed him his card and showed the certificate of The Dominion Commercial Travellers' Association, of Montreal. Open sesame! This was the passe-partout. Introductions followed—dinner was about to be served, and a jolly good time was spent by "the intelligence department of commerce," as travellers have been dubbed. The Englishmen could not do enough for their impromptu Canadian visitor and it was late, or rather early, when the Montrealer reached the Midland Grand Hotel, St. Pancras, London, where his waiting friends had become so uneasy that they were about to send out a "still" alarm to search the cloisters, catacombs, and crypt of St. Alban's Abbey.

John Murphy & Co., grocers, corner Metcalfe and St. Catherine streets, Montreal, have purchased a building on the east side of their present premises, and are going to enlarge their business.

## YOUR ADDRESS INSIDE.

Our little engraved telescoping case.

Identifies you in case of accident.

Restores your keys if lost.

Change address without cost.

Nickel plated case. Best steel ring.

25,000 in use. Liberal terms to Agents.

NEW CENTURY CO. 204 A BLEURY ST. MONTREAL, P. Q.

KEY RING AND IDENTIFIER. BY MAIL 20c. COIN OR STAMPS



WE HAVE A FULL STOCK OF

# CALIFORNIA PRUNES

60/70—90/100 Boxes, 25 and 50 lbs. 30/40—50/60 Boxes, 25 lbs.

WE OFFER A SNAP IN 120/140's—Boxes 50 lbs., at 4½c.

**THE EBY, BLAIN CO., LIMITED**  
**WHOLESALE GROCERS, Etc. TORONTO.**

OUR SPECIALTY IS "COFFEE"—WE CONTROL THE FAMOUS "KIN-HEE" COFFEE IN CANADA.

## MANITOBA MARKETS.

Winnipeg, November 25, 1901.

**T**HE chief item of interest to-day is the discussion of the Privy Council's judgment on the Manitoba Liquor Act. The expressions of opinion are extremely varied, and probably the greatest guessing is being done on what action the present Government will take. It is within their power to pass an Order-in-Council within the next 30 days bringing the Act in force at the end of the present license year, or on May 1. The Government has not been heard from in the matter so far.

**CEREALS.**—The rolled-oat situation has intensified during the week; prices have advanced and the demand is heavy; large shipments of Manitoba rolled oats are going east. Rolled oats, 80-lb. sacks, \$2.45 to \$2.50, and smaller sizes in proportion; granulated and standard, \$3 to \$3.05; rolled wheat, \$2.30. Cornmeal has again advanced and is now quoted at \$2. Split peas, barley, and pearl barley are without change. Beans have again weakened and are now \$1.90.

**RICE.**—Quotation for Japan are expected within the next few days. Other lines are in nominal demand and without change.

**COFFEE.**—Since the recent jump coffees eased again a little, but reports from first hands would indicate still higher prices. Big firms in the United States are buying large stocks on their own account so it would seem safe to assume that coffee is bound to go higher. Green Rios, Nos. 5 and 6, are still quoted at 10½c.

**NUTS.**—From latest reports it would appear that Tarragona almonds are in short supply at the present time, but more liberal shipments are expected very shortly. New filberts are in and quoted at 11c. New Grenoble walnuts are due to arrive in 10 days. Pecans and Brazils are without change.

**DRIED FRUITS.**—Nothing new to report in this market; demand fair and prices firm. New Elme figs are in and showing excellent quality. The price is slightly under that of last year. Present quotations are 12 to 18c., according to size. New dates are offering very freely. Hallowee at 5½c. and Sairs at 5c.

**CANNED GOODS.**—The demand is good and prices remain without change as follows: Fruits—Strawberries, heavy syrup, \$3.25; preserved, \$3.60; raspberries, preserved, \$3.25; syrup, \$2.95; blackberries, \$2.75; gooseberries, 2's, \$2.90; 2's, preserved, \$3.60; peaches, yellow, 2-lb. tins, \$1; 3-lb. tins, \$6; pears, 2-lb. tins, \$3.50; 3-lb. tins, \$1.50; apples, 3-lb. tins, canned, \$2.50; 3-lb. tins, preserved, \$3.65; gallon, canned, \$1.60. Californian canned fruit in 2½-lb. tins—Plums, green gage, \$1.25; Lombard, \$1.20; damson, \$1.20; egg, \$1.20; peaches, \$1.75; pears, \$1.95; apricots, \$1.75; cherries, white, \$5.50. Canned vegetables—Tomatoes, Boulter's, this season's pack, \$2.20; other brands, \$1.90; corn, 2-lb. tins, \$1.90; peas, 2-lb. tins, \$1.95; beans, 2-lb. tins, \$1.85; pumpkin, in 3-lb. tins, \$2.10.

**FISH.**—Finnan haddies are to hand and sell at 10c.

**WOODENWARE.**—The dealers have been notified that all woodenware has advanced 7½ per cent., but new price lists have not yet been received.

**SUGARS.**—No change in prices since last week's decline. Granulated, \$1.80; yellows, \$1.15. Other grades in proportion as given last week.

**GREEN FRUITS.**—Navel oranges, \$5 to \$6; Mexicans, \$1 to \$5; Japanese oranges, \$1.25. (These latter arrived by express from the Coast.) Apples continue in very heavy demand and prices are firm. Good Spies will not be sold under \$6 while other varieties run down the gamut to \$1.75, which is the very lowest price quoted for any kind of an apple. Washington apples, Ben Davis, \$2 per box; Winter Nellis pears, Washington's, \$3, and British Columbian's, \$2.50; cranberries, \$9.50. These are the Jersey berries and are a very fine sample.

**POULTRY.**—The supply for Thanksgiving is fair and one shipment of Smith's Falls turkeys has already arrived. Prices are firm and the demand good.

**BUTTER.**—The situation has not improved since last writing. Winnipeg has not been so bare of good table butter for years, and there is no present relief in sight.

**CHEESE.**—The demand is good and jobbers are selling at 10½ to 11c. There will be some Ontario cheese brought in before the season is over, as already several houses are unable to fill orders.

**EGGS.**—Manitoba hens have apparently gone out of business, for the demand, even at the high prices now quoted for new laid (35c. per doz.), brings little or no response.

### MARKET NOTES.

Manitoba has now a regular heated-car service which makes the handling of fruit and other perishable commodities both safe and convenient.

## From a dealer in Nova Scotia

MR. T. H. ESTABROOKS,

ANNAPOLIS, N.S., Nov. 11, 1901.

DEAR SIR,—I am sorry that you are unable to take any of the — tea off my hands, but must congratulate you on the popularity of your tea in this district. I only wish that all the tea in my store was **RED ROSE**. Please ship me by first schooner one case assorted Crimson and Blue Label.

Yours truly,

This letter is from a dealer who has a large quantity of tea on hand and wanted to exchange it for **RED ROSE**.

**T. H. ESTABROOKS, Tea Importer and Blender, ST. JOHN, N.B.**

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## Business Will Pick Up!

Windsor Salt won't accomplish miracles but it will certainly add to the character of your general stock. Even if you do not care to sell the highest quality of goods, "business will pick up" when customers find you selling "the best salt."

## Sell Windsor Salt

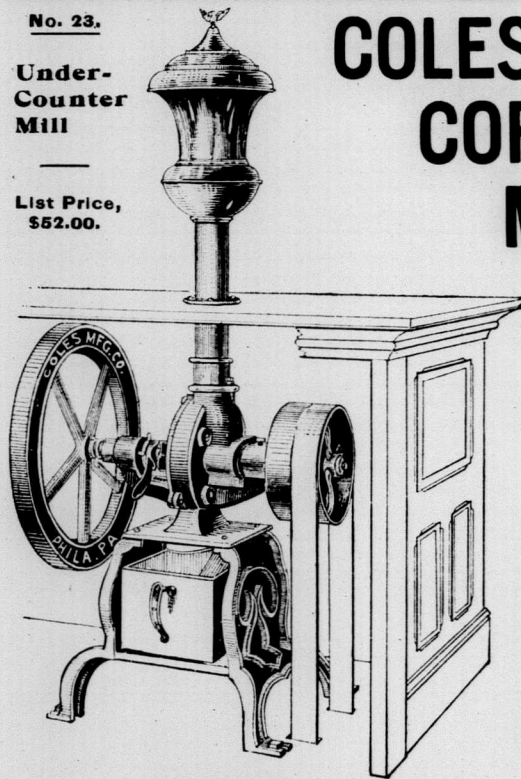
and you sell the best Salt there is or can be. Try it if you never have—try it for your customer's sake, if not your own. Ask your wife to use it and trust to **her** opinion. She's not so different from other women—you'll certainly believe her if you won't believe us,

THE CANADIAN SALT CO., LIMITED,  
Windsor, Ont.

No. 23.

Under-  
Counter  
Mill

List Price,  
\$52.00.



## COLES COFFEE MILLS

None better for  
Granulating or  
Pulverizing.

Our mills will  
Pulverize with-  
out heating Coffee.

Every Coles  
Coffee Mill has a  
Breaker that  
breaks the Coffee  
before it enters the  
grinders, thus re-  
ducing wear of  
grinders.

**A GREAT  
LABOR-SAVER.**

**Our Grinders  
wear longest.**

Agents { TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N.B.  
FORBES BROS., Montreal.  
GORMAN, ECKERT & CO., London, Ont.

**COLES MANUFACTURING CO., PHILADELPHIA,  
PENNA.**

## You Would Enjoy a Trip to the West Indies . . .

more than any other trip you have ever made, because everything the eye dwells upon is so different from the surroundings at home. The great scorching sun, the luxuriance of the tropical foliage, the glare of the various faces, black, yellow, white and copper, all impress the mind of the visitor with the fact that he is indeed in a strange country.

The voyage from Halifax to Demerara and return to St John, calling at twelve different islands, takes 42 days and costs \$130.00; but a shorter trip, to Barbados and return, 29 days, calling at all the northern islands and including a five days' stay at the "Marine Hotel" Barbados is offered for \$112.50. P. & B. boats are the finest in the West India service. Sailings fortnightly.

Write R. M. Melville, Toronto,

OR

Pickford & Black, Halifax.





President,  
JOHN BAYNE MacLEAN,  
Montreal.

**THE MacLEAN PUBLISHING CO.**  
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**SIR RICHARD CARTWRIGHT'S  
DEPARTMENT.**

AT the regular meeting of the MacKenzie Liberal Club on Monday night, Mr. J. D. Allan, during the course of an address on "Citizenship," took occasion to urge reorganization of the Department of Trade and Commerce, and Mr. George Anderson, in moving a vote of thanks to Mr. Allan, endorsed what the latter had said in regard to that question.

This criticism of the Department of Trade and Commerce is significant in a double sense. In the first place, it was made in a political organization which supports the Government of which Sir Richard Cartwright, the Minister of Trade and Commerce, is a member. But what is perhaps still more significant is that the gentleman who offered the criticism is not only one of the leading business men in Toronto, but that he was a Liberal candidate in the western riding of that city at the last general election, while the gentleman who endorsed it, also a business man, was the Liberal candidate in November, 1900, in the eastern riding of the "Queen City."

It is gratifying to us to see the business men who are prominent in the party of which Sir Richard Cartwright is a member joining in the movement which was started by this paper a year or more ago demanding the reorganization of the Department of Trade and Commerce. Since then, the demand has been endorsed by the Canadian Manufacturers' Association. And now the members of his own party are publicly announcing themselves in regard to the matter. For some time it has been an open secret that the business men within the ranks of the Liberal party have been very much dissatisfied with the inertia of the Minister of Trade and Commerce. And it is to be hoped that now they are "speaking out in meetin'," the inevitable reorganization of the Department over which he presides will be hastened.

A great deal of sympathy is, no doubt, felt for Sir Richard Cartwright. He has spent a generation in the service of his country; and no man in either political party has exhibited, on the whole, more ability, while none have been more above suspicion of the misdeeds which are only too common in political life. But he never was adapted for the portfolio which he holds. At any rate he never took kindly to it. And the result is that, although the Department costs the country a large sum of money annually, it has become almost a sinecure, instead of being what it should be, one of the most important branches of the Governmental machinery.

But sympathy should not permit the commercial interests of the country to suffer. The Department of Trade and Commerce must be reorganized.

**A FIRMER CURRANT MARKET.**

The stronger tone noticed in previous issues in regard to currants has received a further stimulus during the past week, prices having again appreciated in Greece.

One cable received on Tuesday announced an advance of 1s. per cwt., and the same cable added: "Market active and has the appearance of being stronger soon."

In sympathy with the condition of affairs in the primary market, local wholesalers are advancing their figures, the idea as to price in Toronto for cleaned fruit now being

as follows: Fine Filiatras, 6c; Patras, 6½c.; Vostizzas, 8½ to 9c. Uncleaned fruit is quoted the usual ½c. per lb. less.

There was recently a slight decline in Provincial currants in the London, Eng., market, but, in the better grades, prices were all firm.

**THREATENED SHORTAGE OF RAISINS.**

A RATHER interesting state of affairs has developed on the Canadian market in regard to Valencia raisins. The root of it is traceable to the unsatisfactory experience of the trade last year. This season, cautiousness induced wholesalers to place much smaller import orders than usual. And now they are realizing that they have overshot the mark, for, although the shipments by the last of the direct steamers have been received, the wholesalers already find themselves getting bare of supplies, while the holidays are about four weeks distant. In Toronto, this feature is particularly pronounced. The wholesalers there are trying in every direction to get supplies, but have so far met with little success. By Christmas it looks as if there will be little short of a famine.

Wholesalers who are a little better off than their confreres in regard to stocks are asking those who desire to draw on them for supplies about ¾c. per lb. more than they were three weeks ago, while during the past week there has been an appreciation of fully ¼c. per lb.

Prices in Spain are firm, according to cable advices received from there this week, but one cable on Tuesday to a Toronto broker announced a decline of 2s. per cwt. in London, due, it is thought, to purely local conditions. A cable on the previous day from the same city to another broker quoted identically the same firm figures as Spain.

For good brands of selected raisins to the retail trade, 6½c. appears to be the ruling price on the Toronto market, and some of the wholesalers have paid as high as 6c. f.o.b. Montreal. The idea for fine off-stalk to the retail trade is 5¼ to 6c.

After the holidays we look for an easier market, but in the meantime we would advise retailers to insure unto themselves ample supplies for the Christmas trade, for the consumption this season promises to be a good average one.



## THE UNITED STATES MANUFACTURERS AND RECIPROCITY.

THE reciprocity convention at Washington has concluded its labors.

The only good it has served is to show that the manufacturers of the United States are by no means yet ready to conclude reciprocity treaties except on a basis that no self-esteeming nation could accept. The chief resolution that was passed recommended that Congress be asked to "open up by reciprocity opportunities for increased foreign trade by special modifications of the tariff in special cases, but only where it can be done without injury to any of our home interests of manufacturing, commerce, or farming."

As The New York Journal of Commerce remarks: "The kind of reciprocity the convention declared for is not reciprocity at all."

Reciprocity, as we stated a week ago, is give and take. The manufacturers of the United States are willing to take, but not one jot or tittle are they willing to give. They want reciprocity, and judging from what has been said in the press and on the platform, they have a strong yearning for it. But, like the Republican party, they are only ready to lower the tariff on things they do not produce on condition that those things of which they produce a surplus may be admitted duty free. It is either the height of impudence, or the grossest of economical blindness, to expect that Canada or any of the other countries with which they desire to establish reciprocity relations will be caught in a trap baited with such a foolish economical proposition.

We said in our last issue that no good thing was to be expected from the convention. We are extremely sorry that our prophecy turned out to be true, for we have always believed that a fair reciprocity treaty between Canada and the United States would be a good thing for both countries.

It is true that there are other interests in the United States besides the manufacturers', but it must be remembered that they are a power in the land. No class, we believe, is more powerful.

Lately, they have been preaching reciprocity more vigorously than any other class in the United States. But it is

evident, when they gather in convention and discuss the question, that it is not reciprocity they want. They may think it is, but what they really want is that Canada and all other countries with moderate tariffs shall level their protective walls until not one stone is left upon another, while their spike crowned granite wall be left intact.

While there are a great many business men in Canada who favor a reciprocity treaty with the United States, provided it could be secured on an equitable basis, yet no one is turning his hand to bring it about. And no public man of either political party would dare to take one step in the direction until the United States had taken one, and a well-defined one at that.

What a great many people in this country would prefer rather than that our Government should again make reciprocal advances to the United States, is that the tariff should be raised on products that come from the other side of the boundary line. Reciprocity of tariffs would be a by no means unpopular cry. And what is significant, there are prominent men in both political parties who have pronounced themselves in favor of such a scheme.

Personally, we would exceedingly regret any such action. It would not be conducive to the best business interests on either side of the boundary. But, we cannot ignore what is to-day so evident a trend of public opinion.

This feeling is born of the one-sided character of the trade between the two countries. Take, for example, the figures for 1900, which is the latest year for which we have complete returns. Of our total imports of \$140,337,184, no less than \$116,972,554 or 83.35 per cent. come from the United States. The percentage from the whole of the British Empire was but 25.99 per cent. Turning to our exports, what do we find? Simply that the United States bought of our products only \$68,619,023 or 35.76 per cent. of the whole, while the British Empire absorbed \$114,782,267 worth, or 59.82 per cent. of the whole.

The following table, compiled from official sources, gives the average rate on

dutiable goods in Canada and the United States respectively in 1900, and shows the wide difference in the character of the Customs tariffs of the two countries:

	P. C. under Canadian tariff.	P. C. under U. S. tariff.
Articles of food and animals .....	21.74	62.00
" in crude state .....	27.32	26.93
" wholly or partially manufactured .....	18.60	27.24
Manufactured articles for consumption .....	27.85	51.02
Luxuries .....	51.91	57.14

In view of what the various figures we have quoted reveal, is it any wonder that the ranks of those who would wage a tariff war against the United States are daily finding their numbers augmented?

It is to be hoped, however, that the good sense of the business men on both sides of the boundary line will be able to exert sufficient influence to prevent such an untoward event.

### TORONTO'S THREE GROCERY ASSOCIATIONS.

TORONTO is somewhat unique in the way of retail grocery associations having no less than three of them.

There is the Retail Grocers' Association, the original organization; the Retail Grocers' Protective Association, called into existence to oppose compulsory early closing, and the Retail Grocers' branch of the Retail Merchants' Association.

In view of the number of associations there are, one must conclude that there is need of organization among the retail grocers. In other words, that there are influences which drive them together for self-protection.

It seems to us, however, unfortunate that the retail grocers should break themselves up into three camps instead of uniting their forces under one organization. It is infinitely better for all concerned that there should be one strong and active organization than three of only moderate strength. It is unnatural to expect that in a city the size of Toronto three organizations can thrive and possess the strength and exercise the influence in the grocery trade they could were they united and pulling together in one boat.

There are, no doubt, difficulties in the way of the amalgamation of the three associations. But it seems to us that none of them are unsurmountable. And the leading members of the three organizations can scarcely render better service to the movement for organization, and consequently for the betterment of the condition of their trade, than to apply themselves to the task of making the three one.



THE APPLE TRADE SITUATION.

THIS year the apple crop has been a failure in all parts of the world excepting perhaps in Nova Scotia and Missouri. In Ontario and Quebec, it only amounted at the outside to 175,000 bbls., of which the Georgian Bay district produced a large percentage, and the total amount available from those Provinces for export will not be over 50,000 bbls. It is expected that for the next four months the Nova Scotian shipments will average 15,000 bbls. per week. In the United States, the shortage will be about 47,000,000 bbls., the total yield there being about 23,000,000 bbls.; and Missouri is expected to produce 65 per cent. of this. Colorado will be able to export to the Southern States over 500,000 bbls., grown on what was a few years ago a sandy desert, while the Californian apple crop, though reported good, will not amount to much. In the New England States the yield is very light.

Last week there were exported to Liverpool, London and Glasgow from New York, Boston, Portland and Montreal 34,695 bbls. of apples as compared with 82,384 bbls. for the same week last year and 80,596 bbls. for the same week in 1899. Up to the present, the total shipments this year from the United States and Canada have been 327,239 bbls. as compared with 694,974 bbls. and 727,339 bbls. for the same time last year and the year before. The following table gives the shipments in detail:

SHIPMENTS IN DETAIL.			
From	1901. bbls.	1900. bbls.	1899. bbls.
Boston.....	55,066	223,230	115,433
New York.....	51,712	138,994	196,521
Portland.....	14,563	.....	.....
Montreal.....	117,251	230,470	276,658
Halifax.....	88,647	87,008	138,727
Annapolis.....	.....	15,869	.....
Totals.....	327,239	694,971	727,339

The total exports of this product from Canada and the United States to Great Britain last year totalled 1,346,000 bbls. and 203,000 boxes, while this year not one quarter of this amount is expected to be available for export.

In New York, as much as \$5 per bbl. is being offered for good stock, and their exports to other markets will be practically nothing, only some 15,000 bbls. being on their way, and these are being exported by English buyers into whose hands they have fallen. From these, inquiries have recently been made here for Ontario Spies, and it is expected that Chicago will take some of these in a few days. Recent sales for Manitoba and the Northwest have been made at \$4 25 per bbl. f.o.b. here, and higher prices in carlots are anticipated.

In Great Britain, since the surplus pro-

duct of their own orchards and the importations of fall apples have been consumed, better prices are being offered. Dealers are advised to ship their stuff forward without delay, and the latest cable from there, under date of November 23, says: "Market opened strong, and continued so during the day, closing with a slight advance. Greenings, 20s. to 23s.; Baldwins, 20s. to 25s. 6d.; Spies, 19s. 6d. to 22s. 6d.; Russets, 17s. 6d. to 23s. 6d.; Kings, 21s. to 27s.; seconds, 3s. less."

Higher prices are expected for apples there from now on until the end of the season. As the quality now to go forward is generally fine, and while prices may curtail consumption, there should be a plentiful demand.

Anybody who thinks that dealers have had a bonanza this year is mistaken, for the early windstorms in the fall so seriously damaged the crop in many sections, as the fruit was in most cases bought on the orchards, that it has cost the dealers the highest known in years, and it will keep many of them busy to escape with whole skins.

BEET SUGAR AT STRATFORD.

Messrs. W. J. Douglas, Scranton, Pa., and A. Kaufman, secretary and travelling representative respectively of The Canada Beet Sugar Co., Baden, Ont., visited Stratford on Saturday last with a view to interesting the people in that vicinity in the beet-sugar industry. The company propose to build refineries throughout the Province of Ontario. In Baden a free site has already been secured.

NOTHING GIVES THE SAME VALUE.

Hutchison Bros., grocers and provision merchants, Bracebridge, Ont., in renewing their subscription to THE CANADIAN GROCER, say: "We wish to say that there is no journal that gives the same value for our money as THE GROCER. We look for its arrival each week that we may keep posted on the trade markets. We think no up-to-date grocer should be without it."

THE WALKERTON SUGAR CO.

The Walkerton Sugar Co. has been incorporated with a share capital of \$300,000 for the purpose of growing and disposing of the products of sugar beets. The provisional directors are Ruben E. Truax, M.P.P., Wm. Richardson, S. W. Vogin, David Traill, David Robertson, John Rowland, Andrew Waechter, L. C. Benton and J. W. Bundy, of Walkerton, Ont.

MONTREAL'S TONNAGE.

Montreal's season of navigation was practically brought to a close on Saturday. The season has been far from satisfactory, the tonnage showing a marked decrease from previous years.

The following is a comparative statement of the foreign ships and tonnage for the past four years:

	Ships.	Tonnage.
1898.....	516	1,212,747
1899.....	434	1,092,955
1900.....	410	1,038,434
1901.....	376	988,018

The falling off is ascribed to the continuance of the South-African War, which has deprived the port of Montreal of some of its largest vessels.

The Customs collection at the port during the season amounted to \$5,485,767, against \$5,126,711 for 1900.

FIFTY YEARS IN THE FISH TRADE.

The advertisement of the M. Doyle Fish Co., West Market street, Toronto, in this issue is worthy the attention of all grocers who are dealers in fish, oysters, etc. The Doyle Fish Co. has been established over 50 years and enjoys a large trade. They are agents for Booth's oysters and are also dealers in all kinds of sea and lake fish.

A DEPARTMENT STORE SCHEME.

A. Walker & Co., candy manufacturers, Montreal, have embarked on a new enterprise, novel in its character, and the results of which will be watched with interest by many citizens.

Up to the present it is only the large capitalists who are able to open departmental stores, thus leaving in the shade great numbers of young people who possess in themselves all the qualities requisite to success in large enterprises. A. Walker & Co. have formed an association which will enable any small but enterprising capitalist to play a part in the great industries of the city. The idea is that those who have the means to open only one branch of business are to join together under the same roof and under the one title, and by this means create a great business with less expense than if opening in one particular store.

The former Lepage warehouse, at the corner of St. Catherine and St. Lawrence streets, is to be let in sections. The rent of each location will cover all the general expenses consequent on running an ordinary store. There will be but one branch of each line, joining together under the same roof as many different classes of business as possible, and in this way drawing to this general meeting place a great number of customers.

In this way, any one, whether he has \$500 or \$1,000, will be on the same plane as the large capitalist; he will confine himself to the special line which he has chosen to sell, having no other liability to the special line which he has undertaken to pay; having sole control only of his section of the store, of his own merchandise and finances, engaging his own staff of employes, exactly as if he was in a building separate to himself.

The distribution of the departments will extend over six days only, from Monday, the 25th inst., to Saturday, the 30th.



**You might just as well** endeavor to stop the escaping steam by sitting on the safety valve, as to make light of the superior merits of

# "SALADA" Uncolored Ceylon Green

in competition with Japan. It is better Tea by public consent, and against this verdict there is no appeal.

The shrewd dealer is accepting the situation, has it in stock, and is pushing "Salada" Green as well as Black and Mixed.

Samples for the asking.

Address, "**SALADA**," Toronto or Montreal.



## For Christmas Trade

# LILY WHITE GLOSS STARCH IN BEAUTIFUL TOY TRUNKS.

A trunk can be sold empty for 20c, leaving cost of Starch about 4½c. per lb. Retails at 10c.

**TALK ABOUT PROFITS!**

**The Brantford Starch Works, Limited,**  
BRANTFORD, ONTARIO.

**JAM** like any other line of goods, is made in several qualities. No doubt you can buy cheaper Jam than we are selling, but does it pay you to handle goods just because they are **cheap**? We could make cheap Jam, but we won't. Our Jam is the best sold—those who are handling it tell us their customers won't have any other make. Don't take our word for it, try it. You can buy silk for 50c. per yard to \$5.00. You can buy Jam (?) at any price.

## **THE CANADA BISCUIT COMPANY, Limited**

Office Phone : Main 3624.  
Warehouse Phone : Main 3676.

King and Bathurst Streets, TORONTO



# MARKETS AND MARKET NOTES

## INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

## ONTARIO MARKETS.

TORONTO, November 27, 1901.  
GROCERIES.

TRADE in wholesale groceries is in a fairly satisfactory condition. There is quite a good demand for such seasonable goods as dried fruits, nuts and candied peels. One of the features of trade is the firmness in Valencia raisins, which are higher on the spot. Currants are also firmer. The firmness in the tea market noted last week has been maintained, and the demand appears to be a little better than it was. Canned goods naturally are receiving very little attention, but prices are steady and unchanged. The feature of the sugar market locally is an advance of 10c. in the price of Acadia granulated, making the quotation on that sugar 5c. below the Montreal granulated instead of 15c. as last week. The demand for sugar has also shown some improvement and is now fairly active. Little or no interest is being taken in canned vegetables or in fact canned goods of any kind. The demand for rice and tapioca is steady. Syrups and molasses are attracting little or no attention. Spices are meeting with the usual seasonable steady demand. There is a good demand for nuts, and Valencia shelled almonds are scarce. New season's Grenobles are now on the market. There is a fair demand for Californian evaporated fruits, and a good business is being done in prunes.

## CANNED GOODS.

Absolutely nothing new has developed in the canned goods situation during the past week. The demand for vegetables, as is usual at this time of the year, is merely of a hand-to-mouth character, but prices are steady and unchanged. For tomatoes, the ruling price is 82½ to 85c., and for corn and peas 80c. upwards. There are a few canned fruits going out, principally peaches and berries. The idea as to price is \$1.75 to \$1.90 for peaches, \$1.60 to \$1.75 for strawberries, \$1.60 to \$1.80 for raspberries. Canned salmon is meeting with a fair demand, the

ruling prices are Northern sockeye, \$1.25 to \$1.30, and Fraser River, \$1.42½ for five-case lots and over, and \$1.45 for less quantities. Cohoes, \$1.05 to \$1.15, according to quality, and pink salmon 95c. to \$1. In canned meats and canned lobsters, there is very little being done.

## COFFEES.

The situation in coffees has continued strong during the past week, and the strength during the past few days has been assisted by the reports of lighter receipts in the primary markets. This firm condition of the primary market has interfered with business in Canada on importation account. Business on retail account is just moderate, and prices remain firm and unchanged. We quote Rio coffee as follows: No. 7, 8c.; No. 6, 8¼c.; No. 5, 8½c.; No. 4, 9c.; No. 3, 10 to 12c. Mild grades of coffee are steady and unchanged.

## CANDIED PEELS.

The demand for these is being well maintained and prices are steady and un-

See pages 31 and 32 for Toronto, Montreal, and St. John prices current.

changed. We quote: Lemon, 10 to 12½c.; orange, 11 to 13c.; citron, 15 to 18c. per lb.

## NUTS.

Shipments of new season's Grenoble walnuts are to hand this week. There has been a good demand for them, and quite a quantity has been sold to arrive at 10¼c. per lb. It is not likely that there will be many Marbot walnuts on the market this season, as brokers here report that they have received instructions to cancel orders which had been taken. The reason advanced for cancelling the orders is that the quality is too poor for shipment. Dealers are, however, quoting 9½, and 8c. for Bordeaux walnuts. The quality of the latter is good, and shipments are now arriving. Valencia shelled almonds are scarce and in good demand.

## RICE AND TAPIOCA.

There is the usual steady demand for both rice and tapioca, and the market is without feature. We quote: B rice, 3¼ to 3½c.; Japan, 5½ to 6c.; Tapioca, 4¼ to 4½c. per lb.

## SPICES.

Locally, there is a fairly steady trade at

unchanged prices. Pepper keeps firm, and cable advices report slightly higher prices for cloves. A firm market is also to be noted for ginger.

## SUGAR.

The feature of the local market is an advance of 10c. in Acadia granulated, thus restoring the former differential of 5c. below the figures ruling on Montreal granulated. This advance took place on Saturday last. The demand for sugar on the local market has improved during the past week, and a good business is now being done. There is a feeling in certain quarters that the price of sugar has about reached the bottom, and there is consequently a little more confidence in the market. Holders in New York are asking 1-16c. more for raw sugars, or say 3¼c. for Centrifugals. While no transactions at the time of writing have yet taken place on this basis, holders are not disposed to press sales. Beet sugars in Europe have fluctuated between 7s. 3¼d. and 7s. 5¼d. At the moment they are quoted at 7s. 4½d., or 1s. per cwt. below the lowest record of former years, and about 3d. per cwt. above the lowest figure this campaign. Stocks in the United States have been reduced during the past week. The meltings continue at the recent weekly rate of 30,000 tons, while the receipts are slightly less than 20,000 tons. It is expected that the receipts will continue light for some time to come, which, naturally, with a continuation of the heavy meltings, will involve a reduction in stocks. The total stock in the four United States ports at the end of last week was 163,154 tons, against 74,917 tons the same time last year.

## TEAS.

There is a better demand on spot both for Indian and Ceylon teas, and the prospects are considered to have distinctly improved. A good many of the better grades of tea have been selling, these teas showing better value than the low grades. There is a strong demand for low grade Indian and Ceylon teas at prices about 1c. per lb. higher than those ruling a month ago, but the local market is still about 2c. below the figures ruling in the British and primary markets. At the prices ruling here, there are not many sellers, and stocks on spot are getting into small compass—smaller, some assert, than a good many people think. Japan teas are still firm, but very little business is being done.



Mail advices from London, England, under date of November 15, say that at the auction moderate supplies of Indian arrested a further depreciation in prices, and that a slight recovery was perceptible. In regard to Ceylon teas the advices say that although there was no actual recovery from the lower rates of the previous week, there was more disposition to operate, and competition was more general, prices being firm for the lower grades.

#### FOREIGN DRIED FRUITS.

**CURRANTS**—The primary market has shown further strength during the past week, and a cable received here on Tuesday quoted prices 1s. higher, and stated that the market was active and had the appearance of being stronger soon. Local wholesalers are stronger in their views and to the retail trade now, as a rule, quote as follows: Fine Filiatras, 5½c. for uncleaned, and 6c. for cleaned; Patras, 6¼c. for uncleaned, and 6¾c. for cleaned; Vostizzas, 8 to 8½c. for uncleaned, and 8½ to 9c. for cleaned.

**VALENCIA RAISINS**—The position locally is showing a great deal more strength on account of the threatened scarcity, for, although the Christmas holiday is three or four weeks away, some of the wholesale houses are trying to replenish their stocks from local sources, and this search has developed the fact that very few are to be had. As high as 6c. f.o.b. Montreal was paid in at least one instance for selected fruit. The ruling price to the retail trade is now 6¼c. for selected and 5¾ to 6c. for fine off stalk. The market in Spain is firm, but a cable despatch from London on Tuesday reported a decline there of 2s. per cwt., which is thought to be due entirely to local conditions.

**MALAGA RAISINS**—These are going out well at quotations, which rule as follows: Black baskets, \$2.25; "Empire Clusters," \$2.60; "Dehesa Clusters," \$3.10; "Excelsior Clusters," \$4.60; "Connoisseur Clusters," \$2.10; "Extra Dessert Clusters," \$3.35; "Royal Buckingham Clusters," \$5.

**PRUNES**—The demand for prunes is good, quite a quantity going out to the retailers. We quote Californian prunes: 100-110's, 5c.; 90 100's, 5½ to 6¼c.; 80 90's, 6½ to 7c.; 70 80's, 6¾ to 7¼c.; 60 70's, 7½ to 8c.; 50 60's, 8 to 8½c.; 40-50's, 8¾ to 10c. French, 100's, 3½ to 4c.

**FIGS**—A fairly good business is being done, particularly in tapnets at 2¾ to 3c. and 3¾c. for naturals.

**DATES**—Business is only moderate. We quote Hallowees, 4½ to 4¾c., and Sairs, 4¼ to 4½c.

**CALIFORNIAN EVAPORATED FRUITS**—Peaches and apricots are selling fairly well, especially in view of the high prices that

are ruling. We quote in 25-lb. boxes as follows: Apricots, 13 to 16c.; peaches, 11 to 13c. per lb.

#### GREEN FRUITS.

A carload of Florida oranges has arrived in good condition and the quality is all that can be desired. They are selling very fast. A carload of Mexican oranges has also come, and they will sell at \$2.75 to \$3 per box. Several cars of Californian lemons are on their way, and a shipment of Messina lemons has been received, but the latter are a little too green to place on the market yet. Quite a few pears still remain in cold storage. Apples are unchanged and a fair trade is doing. Only a few Ontario cranberries are left on the market, but Nova Scotian berries are being sold in very large quantities. We quote as follows: Apples, \$2.50 to \$4.50 per bbl.; pears, 40 to 60c. per basket; Canadian grapes, 30 to 35c. per 10 lb. basket; bananas, \$1.50 to \$2 for firsts, and 80c. to \$1 for first eight hands; Malaga grapes \$6 to \$7; Jamaica oranges, \$4.75 to \$5 per bbl., or \$3.50 to \$4 per box; Florida oranges, \$3.75 per box; Mexican oranges, \$2.75 to \$3 per box; Californian lemons, \$3.50 to \$4 per box; Messina lemons, \$3 to \$3.50 per box; cranberries, budded, long keepers, \$9 to \$9.50 per bbl.; Cape Cod, \$8 to \$8.75; Ontario, \$7 to \$8; Nova Scotian, \$2.85 for a 32-qt. box; pineapples, 23 to 25c. each by the case.

#### VEGETABLES.

Potatoes are 5c. per bag higher and there is a good demand for them now at 80c. per bag. They are hard to get, arrivals being poor. Turnips are now more plentiful and are 5c. per peck easier. They sell at 35c. per bag. Not much celery is being received and the prices have advanced 10c. to 15c. per bunch. Radishes are about out of season, but a large amount of greenhouse is expected shortly. We quote: Carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 40 to 50c. per doz.; radishes, 30 to 40c.; water-cress, mint and parsley, 20 to 25c.; cauliflower, \$1.00 to \$1.50 per doz.; celery, 50 to 75c.; red cabbage, No. 1, 5 to 10c.; cabbage, 25 to 40c.; pickling onions, 35 to 40c. per peck; dry onions, \$1 per bush.; potatoes, 75 to 80c. per bag; egg plant, 30 to 35c. per basket; Hubbard squash, 15 to 30c. each; vegetable marrow, 10 to 20c. each; pumpkins, 10 to 25c. each; citrons, 10 to 15c. each.

#### COUNTRY PRODUCE.

**EGGS**—The receipts of fresh eggs are practically nothing. Dealers are doing a good trade in cold-stored and limed. Strictly new laid eggs would bring from 23 to 24c. per doz. Fresh gathered are worth

18 to 20c.; cold stored, 17 to 18c., and limed, 17c. per doz.

**BEANS**—Trade is fair, but prices are a little weaker. Choice handpicked beans bring \$1.70 to \$1.75; prime, \$1.50 to \$1.60.

**HONEY**—Trade is quiet in honey. Prices are unchanged. We quote: Clover, 1.00, in combs, \$2 to \$3 per doz.

**DRIED APPLES**—Are moving nicely. The prices are unchanged. Evaporated apples are worth 9c. in car lots and 10c. in less quantities. Dried apples are selling at from 5½ to 6c.

**POTATOES**—Dealers say that that they want several carloads, as the supply on hand is small. Prices have advanced 5c. per bag on the track in car lots. We quote 60c. per bag on track. Retail prices are 70 to 80c. for good stock.

#### BUTTER AND CHEESE.

**BUTTER**—There is a good supply of butter on hand, and there is a fair demand. As usual, the quality of the receipts might be better. The prices are firmer; choice large rolls and select tubs are 1c. higher. Creamery prints and solids are also ½c. higher. We quote: Choice 1-lb. prints, 17 to 18c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 12 to 14c. per lb. Creamery prints sell at 20 to 21c., and creamery solids, 19½ to 20c. per lb.

**CHEESE**—There is a quiet though steady demand for cheese, and fair sales are reported. There is no change in the prices. We quote: Cheese, 9¼ to 9¾c. per lb.

#### POULTRY AND GAME.

**DRESSED POULTRY**—There have been large arrivals in dressed poultry this week, and on account of the soft weather at the end of last and the beginning of this week the market for turkeys is in a state of congestion. The turkeys that are coming in average very poor and the highest price paid now is 9c. per lb., 1c. lower than last week. The majority of turkeys are selling at 7 and 8c. We quote: Chickens, 30 to 50c. per pair; ducks, 40 to 75c. per pair; geese, 6 to 6½c. per lb.; turkeys, 7 to 9.

**LIVE POULTRY**—Large shipments of live poultry have been received, and trade has been even better than last week, which was a record breaker. Dealers have no cause of complaint as to the quality of the live poultry received, but, owing to their abundance, spring chickens are lowered 1c. per lb. The other prices are unchanged. The Canadian Produce Co., 36 and 38 Esplanade east, Toronto, will pay until further notice for spring chickens, 5c. per lb. For ducklings, 5c. per lb. For hens (including last year's birds) 2½c. per lb. These prices are for live weight on arrival. Crates shipped free and express paid up to 50c. per 100 lb. of chickens.



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Board of Trade, TORONTO

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If you trade any of your goods to the farmers for Produce, you can get **CASH** for all your live chickens

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**Butter Cheese Eggs Poultry**

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The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, **TORONTO**

**GAME**—The season for game will be closed in another week. The receipts this season have been about up to the average, and prices are unchanged. We quote as follows: Teal and butterballs, 20 to 25c.; bluebills, 40 to 50c.; pintails and redheads, 50 to 60c.; black ducks, 75 to 85c. per brace; canvas-back and mallards, \$1.

**FISH.**

Fresh fish are in good demand and dried fish are selling better. Ciscos are scarce and have advanced 25c. Fitched cod have gone up to \$6, being a rise of 50c. per bundle. Trout are 1/2c. higher. Oysters are now in season and jobbers are doing a good trade in this line. The advance in finnan haddies has been maintained. We quote: Fresh fish—Codfish, 6 to 8c.; whitefish, 7 to 7 1/2c.; trout, 7 1/2c.; halibut, 14c.; sea salmon, 13 to 15c.; haddock, 6c.; herring, 5c.; perch, 4c.; British Columbian salmon, 20c. Smoked fish—Ciscos, \$1 to \$1.25; finnan haddie, 7 1/2 to 8c.; Digby herring, 60 to 75c. per bundle. Prepared fish—Dried cod, in 112-lb. bundles, \$4.75 per cwt.; fitched cod, \$5.50 to \$6; boneless cod, in bricks, 4 1/2 to 5 1/2c. per lb.; steak cod, 6 1/2c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4 1/2c., and in 5-lb. boxes, 5c. per lb. Oysters—Standards sell at \$3.75 per small pail or \$1.50 per Imperial gallon; selects, \$2 per Imperial gallon.

**GRAIN, FLOUR AND BREAKFAST FOODS.**

**GRAIN**—Large arrivals of Manitoba hard wheat are reported this week, and, owing to the close of navigation, shipments are being hurried to the different storage points. The price is unchanged at 84c. grinding in transit or 82c. Toronto and west. On the local markets the receipts of wheat have been light, and the small amount of peas received were of poor quality. The bulk of the arrivals is in barley and oats. Red and white Ontario wheat has advanced 3c., oats 1/2c., barley 2c. and peas 3 1/2c. per bush. We quote: White and red Ontario wheat, 68 to 76c.; goose, 66 1/2 to 67c.; oats, new, 46 1/2 to 49c.; rye, 58c.; barley, 55 to 61c.; peas, 77 to 80c.; buckwheat, 52c.

**FLOUR**—The demand is steady and prices are firm in spite of disturbing reports which come from Chicago. There is no change in prices. We quote as follows: Ontario patents, in bags, \$3.50 to \$3.60; Hungarian patents, \$4; Manitoba bakers', \$3.75; straight roller, \$3.00 to \$3.15 per bag in Toronto.

**BREAKFAST FOODS**—The demand for oatmeal is heavy and the only case of complaint is the continued scarcity of raw

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material. The price of rolled wheat has advanced 20c. in bbls., and cornmeal has gone up 40c. The other prices are unchanged. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, \$5.75; standard rolled oats in carlots on track here, \$5.25; in bbls., 15c. more; broken lots are 25c. per bbl. extra; rolled wheat, \$2.50 in 100 lb. bbls.; cornmeal, \$4.00; split peas, \$4.50; pot barley, \$4.50.

#### HIDES, SKINS AND WOOL.

There is a quiet, but steady trade doing in this line. Prices are unchanged, with the usual quantity of skins arriving.

HIDES—We quote: No. 1, green, 8c.; No. 2 green, 7c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8¼ to 8¾c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 60 to 65c.; deerskins, 12½c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 8c.

#### SEEDS

Alsike is being offered in fair quantities, and the prices quoted are the top figures. As there are good offerings in red clover, the prices are easier. There is nothing being offered in timothy. We quote: Red clover, \$4.50 to \$4.80 per bush. for good, choice quality at outside points. Alsike brings from \$6 to \$7.25 for extra choice seed, but the poorer qualities are quoted lower. Timothy remains at \$2 to \$2.25.

#### MARKET NOTES

Grenoble and Bordeaux walnuts are arriving this week.

Potatoes are scarce, and prices have advanced here to 60c. per bag on the track.

Valencia raisins promise to be scarce on the local market, and prices are slightly higher.

The butter market is not in so congested a condition this week as last, although the quality of that coming in might be vastly improved.

Large shipments of Florida oranges have been received in good condition this week, and several cars of Californian and Messina products of this fruit are on the way.

The price of Acadia granulated sugar has been advanced 10c. per 100 lb., and the differential between it and the product of the Montreal refineries has been restored to 5c., as formerly.

Receipts of live spring chickens have been liberal this week, and dealers have as much as they can do to handle them. Their price has been lowered to 5c. per lb. which is a decline of 1c. from last week.

The receipts of wheat and peas on the local market have been light this week, the quality of the latter being very poor. Red and white Ontario wheat have advanced to 76c. a bushel here for extra good samples.

A large number of turkeys are being received in poor condition. A good many of these are selling as low as 7c. per lb., although as high as 9c. is being paid for extra good lots, which is 1c. lower than a week ago.

#### QUEBEC MARKETS.

MONTREAL, November 27, 1901.

#### GROCERIES.

**B**USINESS has been in a very congested state this week on account of the inability of the cartage companies to handle the freight. They are now from four to six days behind. Both the G.T.R. and C.P.R. freight yards are filled with cars awaiting teamsters. The G.T.R. brought over 50 teamsters with their conveyances from Kingston and western points this week, and deliveries are still some days behind. Local merchants have had great difficulty in securing their needed supplies, and all in all the shippers in the different wholesale houses are having a busy time of it. This congestion cannot be set down as caused entirely by poor roads; the main cause seems to be the abnormal run of business. The demand for groceries continues from all parts of the country, even though the winter freight rates are in force. Dried fruits and holiday supplies are all moving well, and what is more important, after last year's experience, the market is in a healthy condition, so far as well-maintained values go. Valencia raisins are stronger, and selected are now quoted at 21s. in primary markets, the advance seeming to be now about 1s. a week. Currants are firm, as are also Sultana raisins. In nearly all lines of fruits the wholesalers seem to find it time to reorder. Prunes are firmer this week and knowing ones predict higher prices. The sugar market is firmer this week. The Acadia refinery has advanced the price of its granulated 10c. per 100 lb. and the local situation has thus readjusted itself. Teas remain firm with a normal business doing. Coffees and spices are in good demand. Rolled oats and other cereals are higher again this week. Payments are first class.

#### SUGAR.

The sugar market shows considerable improvement this week. Not only is the foreign beet market firmer, but the local conditions have readjusted themselves. Acadia sugar is now sold out of the Ontario and Quebec markets, and, as the surplus stocks are cleared, the price has been advanced until it is again only 5c. below Montreal refined. The local price is \$4.10 for granulated and \$3.35 to \$4.05 for yellows, according to quality.

#### TEAS.

There is no change to report in the tea market. Prices remain steady in second hands, but are still stronger in first. Cables have been received from Japan during the past week advancing quotations another notch. Stocks seem to be pretty well cleared out of the country, and any that are

left will be wanted for home consumption. The market may now be considered closed. The shortage of 2,000,000 lb. that is reported in the exports of Japan tea this year seems to have been principally due to the drop in price in August, when the natives did not consider the remuneration sufficient to repay them for the trouble of picking the tea. When prices took an upward turn, and picking recommenced, the leaves were too far advanced in growth to make good tea, so, as a consequence, the third and fourth crops are very short. As yet, wholesalers are not buying freely at the advanced values, still asking for teas at a price. But, as stocks here are very low, it seems absolutely certain that teas will be wanted. Blacks and greens are in about the same position as last week, steady and firm.

#### SYRUPS.

There is still a good demand for corn as well as other syrups. The price of corn syrup is unchanged. The ruling prices are 3¼c. in bbls.; 3¾c. in ½ bbls.; 3½c. in ¼ bbls.; \$1.50 in 38½-lb., and \$1.10 in 25-lb. pails.

#### MOLASSES.

There is a fair demand for molasses between jobbers, but as yet the distributory trade is rather slow. The prices remain as before, 28 and 29c.

#### CANNED GOODS.

The Montreal wholesalers were much interested in the meeting of the canners in Toronto last week, and would just like to know what they intend doing next season. Some of the wholesalers here are so utterly disgusted with their position on the canned goods market that they are seriously considering the erection of their own cannery. We believe this is no mere threat, but the idea is being taken into serious consideration, and in all probability will be acted upon if the canners do not come at some arrangement whereby the wholesaler will be assured a larger profit and a steadier market. This fall the syndicate has solicited orders for the jobbers at a 2½c. margin. With that profit the wholesalers are not satisfied, and they claim that if they can't increase their returns any other way they are going after some of that \$100,000 that the syndicate made this year, by establishing canneries themselves. Some of the large wholesale firms can each handle the output of a whole cannery without any trouble.

The demand for canned goods is only fair. Tomatoes are worth 85 to 87½c.; corn, 80c., and peas, 80 to 95c. The feature of fruits is an advance in peaches to \$1.80 to \$1.85 for 2's, and \$2.65 to \$2.70 for 3's.

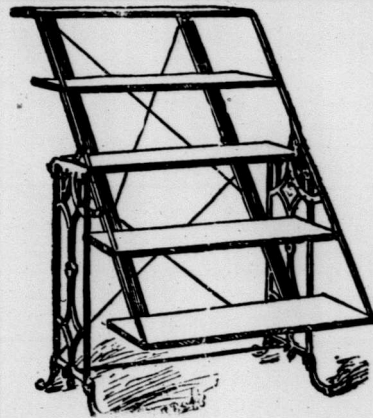


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**Premium No. 1 Chocolate.**—The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

**German Sweet Chocolate.**—Good to eat and good to drink; palatable, nutritious, and healthful.

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# Stock in E. W. Gillett Company, Limited

During the past week applications have been coming in very nicely, and **OVER** one-half of the stock has already been subscribed for.

Want subscriptions from Merchants, Travelers and Clerks for the balance within the next couple of weeks.

People outside of the trade would quickly take it all, but it is not intended for them.

Want applications from Merchants, Travelers and Clerks only.

**DON'T** let your application be one of those received **AFTER** all the stock has been placed. **SEND IT IN TO-DAY.**

## WILLIAM DOBIE,

34 Front Street West,  
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A card asking for Prospectus will be attended to.



**NOW IS THE TIME**

to send to us for your

# TEAS and COFFEES

Our prices are low—our values high. Why not send for quotations?

(TEAS FOR THE WHOLESALE TRADE ONLY.)

**S. H. EWING & SONS, 96 King St., MONTREAL**

#### SPICES.

There continues to be a brisk demand for all kinds of spices. Prices are steady but firm. We quote as follows: Nutmegs, 35 to 65c. per lb., as to size; Penang mace, 45 to 50c. per lb., as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 20c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 14 to 16c.; Japan, 10c.; Jamaica, 16 to 20c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 22 to 25c.

#### COFFEE.

There is quite a brisk movement in coffees and the market is steady. Roasted coffees are worth: Mocha, 27 to 32c.; Java, 25 to 32½c.; Rios, 13 to 18c.; Santos, 15 to 22½c.; Maracaibos, 15 to 22c.

#### RICE AND TAPIOCA.

There is nothing fresh to report. The demand is brisk. We quote in combine district: B rice, in bags, \$3.10; in ½ bags, \$3.15; in ¼ bags, \$3.20; in pockets, \$3.25. In 10-bag lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4½c. per lb., and tapioca, 3¼ to 3¾c.

#### FOREIGN DRIED FRUITS.

CURRENTS—There is a very fair sale for currants and the outlook is very promising. Stocks are very light. Finest Filiatras are worth 5½c. in half cases; 1 lb. cartons, 8c.; and finest Vostizzas, 7¾ to 8c.

VALENCIA RAISINS—While two or three weeks ago the market may have been in buyers' favor, it is not so now. Values are well maintained, as stocks are light and the demand has considerably improved. Business during the past week has been very encouraging. Finest off stock is worth 5½c.; selected, 6½c., and layers, 6¾ to 7c. The primary market is also higher, selected being quoted at 21s., an advance of 2s. to 2s. 6d. from the lowest point.

CANDIED PEELS—There has been a good business doing in peels during the past week. The best English peels are worth 10 to 10¼c. for lemon; 10½ to 10¾c. for orange, and 14¾ to 14¾c. for citron.

PRUNES—Last week the Californian market declined about ¼c., but this amount has been recovered this week and the outlook is for higher prices, in view of the short crop. The demand for prunes on spot is quite brisk. Californians are worth 8½c. for 40-50's, 8c. for 50 60's, 7½c. for 60 70's, 7¼c. for 70 80's, 6c. for 80 90's, 6¼c. for 90-100's.

MALAGA RAISINS—The good demand which we have reported for some weeks in Malaga raisins continues unabated. We quote: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

SULTANA RAISINS—The market is steady

at 9 to 10½c., with the demand fairly good.

DATES—Hallowee dates are selling at 4½c.

FIGS—The difficulty is to obtain enough figs to supply the demand. As quickly as tapnet figs arrive upon the market they are absorbed, retailers purchasing freely at about \$1 per tapnet. Layer figs are also in good request.

#### NUTS.

A little lot of Grenobles came to Montreal and were quickly absorbed. There is now none obtainable, and retailers must wait until well into December for their Christmas supplies. Pure Mayettes will then be worth 10½ to 11½c.; shelled walnuts for earliest arrival are quoted at 18½ to 19c. Tarragona almonds are selling on spot at 10½ to 11½c., and the best shelled almonds are worth 25½ to 26½c. Filberts are selling freely at 8¼ to 9c.

#### FISH.

A brisk business is being done in fish. Codfish is higher again this week, wholesalers selling irregularly from \$6 to \$6.75 per bbl. We quote: Haddies, 6c.; Yarmouth bloaters, 100 in a box, 90c. per box; smoked herrings, medium, 13c. per box; single haddock, 3½c. per lb.; Marshall's canned, kippered and with tomato sauce, \$1.45 per doz; Canadian kippered, etc., 95c. per doz.; No. 1 green haddock, \$4.25 per bbl.; No. 1 green codfish, \$6 to \$6.50 per bbl.; No. 2 green codfish, \$5 per bbl.; No. 1 dressed or skinless cod, 100 lb. case, \$4.75 to \$4.85; dried codfish, per 112 lb.,

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*Blue Ribbon Ceylon*  
*packed and sold by*  
*Blue Ribbon Tea Co.*  
*12 Front St. East - Toronto*



\$5; "Ivory" brand boneless codfish in 1 and 2-lb. blocks, 20-lb. boxes, 5½c. per lb.; loose boneless cod, 40 lb. boxes, 4½c. per lb.; No. 2 mackerel, \$12 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 1 Labrador salmon, \$12 per bbl.; No. 1 Labrador salmon, \$6.25 per ¼ bbl.; No. 1 B.C. salmon, \$11 per bbl.; No. 1 B.C. salmon, \$5.50 per ¼-bbl.; No. 1 Nova Scotia choice herrings, \$5.50 per bbl.; No. 1 Nova Scotia choice herrings, \$3 per ¼-bbl.; Scotch or Loch Fyne herrings, \$6.75 per ¼-bbl.; Scotch or Loch Fyne herrings, \$1 per keg; Holland or Dutch herrings, 75c. per keg; large salted eels, \$12 per bbl.; standard bulk oysters, \$1.30 per gal.; select bulk oysters, \$1.50 per gal.; canned Canadian ¼ sardines, per 100, \$3.75; canned U. S. little neck clams, \$1.50 per doz.; canned U.S. Kensetts Cove oysters, \$1.25 per doz.; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; little neck clams, \$4; 1-lb. lobsters, flat cans, \$9.50 to \$10, ½-lb. lobsters, flat cans, \$10 to \$10.50.

**GREEN FRUITS.**

New Messina lemons are now offering, and other lemons are lower in price. Spanish onions are somewhat higher, as also are cranberries. We quote as follows: Jamaica oranges, \$4.75 to \$5 per bbl.; Florida oranges, \$4.25; Verdilli lemons, 300's \$2.50 to \$4.50; 360's, \$2.50 to \$2.75 per box; Malaga lemons, half chests, \$5.25 to \$6; pineapples, 20 to 25c.; Canadian apples, \$3 to \$5 per bbl.; limes, \$1.50 per box; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.75 to \$2.25, and eight hands, \$1 to \$1.50; Canadian pears (baskets), 40 to 50c.; Spanish onions, 95c. to \$1; sweet potatoes, Vineland's, \$3 to \$4.50; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.50 to \$9.50; barrel onions, \$2.75; chestnuts, 10 to 11c.

**FLOUR AND GRAIN.**

**FLOUR**—The market is firm with an upward tendency. Spring patents are worth \$4 to \$4.10; winter patents, \$3.75 to \$3.95; straight roller, \$3.40 to \$3.50; strong bakers', \$3.75 to \$4.

**GRAIN**—We quote: Manitoba No. 1 hard, 80 to 80½c. afloat November; peas, 85c.; rye, 56 to 56½c.; No. 2 barley, 54½ to 55c.; oats, 51 to 51½c.; buckwheat, 56 to 56½c.; corn, 67 to 67½c.

**OATMEAL**—Rolled oats continue to advance in price, western mills now asking \$5.50 to \$5.60 in barrels. Wholesalers quote \$5.85 to \$5.90 in barrels, and \$2.85 to \$2.90 in bags. Fine medium granulated oatmeal is also worth \$2.85 to \$2.90 in bags.

**CORNMEAL**—Wholesalers are asking \$4.60 in barrels, and \$2.45 in bags.

**FEED**—Since our last report Ontario

**33⅓ % is your profit**

ON **Clark's Concentrated Soups.**

Handsome Labels = 13 Varieties.  
Retail price 10c. per tin.

**EPPS'S** GRATEFUL. COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.  
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THE MOST NUTRITIOUS. **COCOA**

**"Sarnia" OIL**  
LAMP

Equal to best American Oil. GROCERS ALL SELL IT.  
THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.  
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It's not like pie,  
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Pays to push because it always gives satisfaction.

Be sure you get **THE RIGHT KIND**, made by

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**APPLES**  
**POULTRY POTATOES**

and all other produce bought and sold on commission.

References: THE CANADIAN BANK OF COMMERCE, Market Branch.

**McBRIDE & STRONACH,**  
23 Church St., TORONTO.

Are You Getting Satisfaction

from the Mantles you are using? If not, why not try our "GLORIA" Triple-Weave Mantles? They are the strongest, most brilliant and cheapest mantle on the market.

**PHONE US**  
and we will send our agent.

**The United Incandescent Light Co.,**  
7 Yonge St. Arcade, TORONTO.  
Phone Main 3730.



bran has advanced 50c. per ton, sales of carlots having been made at \$18, holders asking \$18.50. Shorts are very scarce, a car of white shorts sold at \$23, and a car of middlings at \$22. Manitoba bran in bags, \$19.

**BALED HAY**—The demand continues strong both for local wants and export. Slightly better prices are being paid. We quote: No. 1 timothy at \$9.50 to \$10; No. 2 timothy, \$8.50 to \$9; clover mixture, \$8; clover, \$7.50.

#### COUNTRY PRODUCE.

**EGGS**—The demand continues good both for local and export trade, the feature of the past week being the heavy shipments to Great Britain, amounting to 58,327 cases. This brings the total exports for the season up to 203,646 cases, against 202,554 cases last year, thus turning the big decrease into a slight increase. These large shipments consisted mostly of picked stock. Dealers are quoting 21 and 16c. to the retail trade, for cold storage and picked stock respectively.

**HONEY**—The demand continues good for choice white clover in comb, which continues scarce at 13c. Extracted honey is worth 10c. Buckwheat honey in comb is worth 9 to 10c.

**POTATOES**—The steadier tendency has developed into a much firmer feeling and prices are 10c. per bag higher. Carlots to arrive are quoted at 72½ to 75c.

**DRESSED POULTRY**—Considerable business is being done in dressed poultry, but there are quite a lot coming forward in poor condition. Dealers are selling turkeys at 9 to 9½c.; geese at 5½ to 6c.; chickens at 6½c. and ducks at 8c.

**BEANS**—The market is easy, sales of round lots of primes being quoted at \$1.32 to \$1.35. Handpicked are quoted at \$1.40 to \$1.45.

**ASHES**—Receipts are light and prices hold steady, last sales of first pots being reported at \$4.40. Seconds are quoted at \$4.05 to \$4.10 per 100 lb.

#### LIQUORS.

##### SCOTCH WHISKIES.

	Per case of quarts.	less 3 p.c. 30 days
Roderick Dhu	\$9 50	
Usher's O.V.G. Special Reserve	10 50	
Usher's G.O.H.	13 00	
Gaelic, Old Smuggler	9 75	
Greer's O.V.H.	9 50	
Old Mull	9 75	
Sheriff's One Star	10 25	
" V.O.	10 50	
Kilmarnoch	9 75	
Doctor's Special	10 00	
House of Lords	10 75	
Bulloch, Lade & Co.—		
Special blend	9 25	
Extra special	11 00	
John Dewar & Sons—		
Extra special	9 50	
Special liqueur	12 25	
Extra	16 50	
James Ainslie & Co.—		
Highland Dew	6 75	
Glen Lion, extra special	12 50	
J. Brown & Co.—		
Duke of Cambridge	12 00	
Mitchell's—		
Heather Dew	7 00	
Special Reserve	9 00	
Mullmore	6 50	

W. Teaches & Sons—  
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.

##### CANADIAN WHISKIES.

	In barrels.	per gal.
Gooderham & Worts, 65 O. P.	4 50	
Hiram Walker & Sons	4 50	
J. P. Wiser & Son	4 49	
J. E. Seagram	4 49	
H. Corby	4 49	
Gooderham & Worts, 50 O. P.	4 10	
Hiram Walker & Sons	4 10	
J. P. Wiser & Son	4 09	
J. E. Seagram	4 09	
H. Corby	4 09	
Rye, Gooderham & Worts	2 20	
Hiram Walker & Sons	2 20	
J. P. Wiser & Son	2 19	
J. E. Seagram	2 19	
H. Corby	2 19	
Imperial, Walker & Sons	2 00	
Canadian Club, Walker & Sons	3 60	

Less than one bbl. per gallon.

65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

##### CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comte de Castellane—	
Cuvee Reservee	\$12 50
Carte d'Or	13 50
Champagne Ve Amot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50
Pommery—	
Sec and Extra Sec.	\$28 00
Mumm's—	
Extra Sec.	28 00
Moet & Chandon—	
White Seal	28 00
Brut Imperial	31 00
Perrier-Jouet—	
Brut	28 00
Reserve Dry	28 00

##### GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	\$9 75
Green, " 12 "	7 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	
Hogsheads	\$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days.

In five-case lots, freight may be prepaid.

Key Brand—	
Red cases	10 25
Green "	4 85
Poney "	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green "	5 50
Red "	10 25
Honeysuckle, small	7 90
" large	15 25

#### BUTTER AND CHEESE.

**BUTTER**—The total shipments of butter from Montreal are 407,656 packages to date this season, showing an increase of 158,339 packages over last year. Yet the market is quite dull just now, principally on account of the large quantity of second-grade butter that is coming forward. Fine creamery is bringing 20c. from the wholesaler, who is jobbing it at 21c. Choice creamery brings as high as 20½c.

##### MONTREAL NOTES.

Flax seed is now worth 4¼ to 4¾c.

"Imperial Acme" coal oil is down to 17c.

Rolled oats are advanced to \$5.85 to \$5.90 per bbl. and \$2.85 to \$2.90 per bag.

Other cereals, such as cornmeal, shorts, bran and peas, are all higher.

Canned peaches are advanced to \$1.80 to \$1.85 for 2's and \$2.65 to \$2.70 for 3's.

Mr. W. H. Dunn, Montreal, has recently added another important agency to his list. He has been appointed agent for Bendsdorff's "Royal Dutch" cocoas and chocolates, and now has a full assortment of these in stock.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., November 26, 1901.

**BUSINESS** has been particularly good this fall. The wholesale grocers seem well satisfied. There is, however, one great difficulty: They have not been able to get their goods forward from the west. Much business has been lost because of this, chiefly in flour, feed, oatmeal, beans, etc. The early-closing movement among the retailers is greatly appreciated by many. One of our principal retailers said to THE GROCER this week that in 15 years he had not seen so much of his family as during the past few months. We regret that many are breaking through their agreement. We trust it may not be completely broken up. In markets, oatmeal is particularly high. In tea, the advance has been sustained. Ginger continues high.

**OIL**—In burning oil, sales are very large, and prices keep low. A large tank steamer delivered a cargo this week. The quantity of burning oil now imported in wood is quite small. In paint oils, the market is held very firm at the rather higher figures. Lubricating oils are dull, with values unchanged. Seal oil continues to hold firm and higher prices are expected. Stocks held are not large. Cod oil is very firm, and some lots continue to come to hand. Later shipments will be made to England. Wax and candles are unchanged.

**SALT**—With the arrival of the first direct Liverpool steamer, the coarse salt market has been relieved. Supplies are still short. That arriving found very ready sale at full figures. Some rock salt was also received. In fine salt, prices are unchanged. There is but a limited sale at this season. We quote as follows: Liverpool coarse, 58 to 60c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl., 20-lb. wood boxes, 22c. each; 10 lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

**CANNED GOODS**—There were some arrivals of salmon during the past week.



Most important to have in stock!!!

**"JAMES" "DOME" BLACK LEAD**  
**A Household Necessity.**

WE WANT TO REMIND YOU LEST YOU FORGET THAT

**The Delhi Canning Co.**

STILL LEADS IN QUALITY, AND MEETS THE PRICE.

YOU SHOULD SEE SAMPLE OF OUR 1901 PACK.

Our **CORN** is a trade-winner. **PEAS**—the best we ever packed.  
 Competitors admit that our **TOMATOES** are superior.  
**"EPICURE" CATSUP** has no rival.  
**PEACHES**—Choice yellow, XX syrup, tell their own story.  
 All other lines the best that can be produced.  
 Packed under the **"MAPLE LEAF"**—our Trade Mark and consumers' guarantee.



TRADE MARK

Always in stock with Leading Wholesale Grocers.

Factories: **DELHI** and **NIAGARA.**

Head Office: **DELHI.**



The **THISTLE** Brand

ARE  
**HIGH-GRADE**

**TOMATOES - CORN - PEAS - Etc.**

GUARANTEED  
 SECOND TO NONE.      **BRIGHTON CANNING CO.**

**Talking  
 Points**



Kent Baked Beans possess many good "talking points." They are prepared from hand-picked Pea Beans—the finest grown. Nothing but choicest **Bacon Pork** and **Granulated Sugar** used in their preparation.

They are put up in the most cleanly manner, and are cared for by competent hands. A "Sample" Can will be sent you on application.

**THE  
 KENT  
 CANNING  
 CO.**

**CHATHAM  
 ONT.**



Prices are rather easier. Stocks here this season are not large. In vegetables, values are unchanged. Goods are being sold at close figures. There are quite good stocks held. In fruits, sales are fair. Values are unchanged. Among the retailers, more fruits in glass are seen than usual, but the wholesale trade have not taken hold of them. In apples and blueberries, the market is supplied by local canners. Had the supply been sufficient, there would have been a large outside demand. In haddies and kippered herring, prices are firm, with stocks light. Domestic sardines sell freely at the rather lower prices.

**GREEN FRUITS**—In some lines, owing to the hot and dry summer, fruits became very ripe, and do not keep well. Apples are higher, though prices in St. John are at least as low as in Nova Scotia. The fact that much poor fruit is shipped here is one reason. That is now getting pretty well cleaned up. In oranges, prices are firm. The quality is very good. Lemons are rather easier. First arrivals of Messina stock are being received this week. Californian stock is not largely used. Cranberries have been advanced; little now offered except the Cape Cod berry. Some few Ontario grapes are still offered. Stock is standing up well. In Malaga grapes, the stock this year is good, with a fairly-active sale.

**DRIED FRUITS**—In Valencia raisins stocks are quite light. Buyers, not wishing to be caught as last season, bought lightly; and from a market standpoint they did right. But the market is a little short, particularly in small boxes which cannot be supplied from New York. Stock this year is good. Quality of Malagas is also good. Stocks are not large. New Californians are daily expected, but, again, buyers have taken hold lightly, and no whole carlots are coming. While the market is quite well supplied with prunes, large stocks are the exception. Prices are quite low. In dates and figs there is a good demand at even figures. Peels are moving out freely, though prices are somewhat higher than usual. Citron is the large seller. Evaporated apples move slowly at high figures. Onions are firmly held. Nuts are very free sellers.

**SUGAR**—Prices show no change from the recent lower values. Sales are large, and dealers are much pleased with the conditions under the card price.

**MOLASSES**—There have been quite free sales. Values are easy. There is little stock held, except Porto Rico, and that is in few hands. There is very little American molasses selling this season.

**DAIRY PRODUCE**—Eggs are perhaps a little easier, and the market seems some-

what dull. For strictly-fresh stock, quite high figures are still asked. Butter is also more freely offered, and to bring full figures the quality must be very good. Cheese has but a fair sale.

**FISH**—This is a more quiet line, the season of larger sales being about over. There is, however, one active line, namely, finnan haddies. These keep quite low, large shipments going west. In dry cod, while prices are still quite high, little or no change is expected. Pollock continue dull. The stock here is light. In smoked herring, even the low figures do not bring active sales. There is a steady sale for kippers; in fact, more could be used. In pickled fish, the market is firm, but quiet. There is a good sale for boneless fish. We quote: Large and medium dry cod, \$3.65 to \$3.75; small, \$2.50 to \$2.60; haddies, 4½ to 5c.; smoked herring, 7 to 8c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.60 per 100 lb.; pickled herring, \$2.15 to \$2.25 per half bbl.; Canso herring, \$5.50 per bbl.; kippered herring, \$1 per box; Shelburne, \$2.50 per half bbl.

**FLOUR, FEED AND MEAL**—In Manitoba flour, prices are unchanged. Ontarios quite firm at the somewhat higher prices of last week. There is but a light stock here, goods bought for week not having arrived. Feed is scarce and high. Oats and oatmeal are out of sight. Some millers have withdrawn prices. Beans are lower in the local market, but it is not thought they will change much. Cornmeal is firm. Barley and peas are high. Hay is firm. We quote as follows: Manitoba flour, \$4.60 to \$4.70; best Ontario, \$3.90 to \$4.00; medium, \$3.60 to \$3.70; oatmeal, \$5.75 to \$5.90; cornmeal, \$3.00 to \$3.10; middlings, \$22 to \$23; oats, 49 to 50c.; hand-picked beans, \$1.65 to \$1.70; prime, \$1.55 to \$1.60; yellow eye beans, \$2.80 to \$3.00; split peas, \$4.60 to \$4.75; barley, \$4.25 to \$4.30; hay, \$12 to \$14.

#### ST. JOHN NOTES.

Another packing machine is being put in place by T. H. Estabrooks.

John Sealy is finding an increasing demand, even at the full figures, for pure cod-fish without bone.

The sales of "Red Rose Tea" are growing east and west, with all hands working overtime, is the report.

Dearborn & Co. are offering some of the finest Malaga clusters seen here for some time. They are packed by J. Segalerva.

"Gold Dust" Washing Powder is being well advertised. The large advertisements which are seen everywhere are such as attract attention.

T. Collins is home from a trip to the North Shore. Mr. Collins has a large trade there. One line which he finds a free seller is Fairbanks' lard.

Include with first order from wholesale grocer a trial lot of

# H AND H

TRADE MARK

the un-qualified cleaner. Steady growth. **seasonable**, well advertised, and have letters daily from consumers.  
34 Yonge Street, Toronto.

## POULTRY

In big demand. Choice dry picked bring good prices.

## APPLES

BUTTER, EGGS and CHEESE WANTED.

A. A. SIMONSKI, 250 Spadina Ave., Toronto.  
Wholesale Produce and Commission Merchant.

## "Imperial" Brand PEARS

are as good as any, and a good deal better than some other brands. Why? Because we use good fruit and preserve it the right way. That's why.

IMPERIAL CANNING CO.,  
KINGSVILLE.

# LEMONS

Car fancy bright Californias just to hand. The only lemon at present for fine trade.

Malaga Grapes Sweet Potatoes  
Oranges

Write for weekly price list which explains fully.

## WHITE & CO.

Commission Merchants, TORONTO.

Toronto Fruit Merchants.

## NEW MESSINA LEMONS

We have just received 1,000 boxes elegant stock new MESSINA LEMONS.

Cranberries Jamaica Oranges  
Malaga Grapes

Special attention paid to Mail Orders.

## HUSBAND Bros. & Co.

82 Colborne St., Toronto

# SPECIAL

Our New Warehouse, Cor. Church and King Streets, gives us the most central position for handling

## Poultry, Butter, Eggs.

GIVE US YOUR SHIPMENTS.

## CLEMES BROS.,

FRUIT AND PRODUCE,  
TORONTO.



**ALWAYS AHEAD.**

# New Fruits For Your Xmas Trade.

NOW IN STORE READY FOR SHIPMENT.

(THIS IS ONLY A PART OF OUR FALL ORDERS.)

- 1,200 boxes Castle Bros. California Prunes, 25-lb., all sizes, quality fine.
- 200 boxes Bevan's "Bull" Valencia Shelled Almonds.
- 100 boxes Griffin & Skelley's choice "Royal" Evaporated Apricots.
- 50 boxes " " Peaches.
- 50 boxes " " Pears.
- 150 boxes Griffin & Skelley's "Easter" Brand Seeded Raisins, 1-lb. cartons.
- 150 boxes "Owl" new cleaned Currants, in 1-lb. cartons.
- 100 boxes new Golden Halloween dates (also in 1-lb packages.)

## TO ARRIVE SHORTLY,

Another carload of Prunes.

1,200 boxes "Castle" brand, all sizes.

100 boxes Griffin & Skelley's Evaporated Apricots.

375 boxes Griffin & Skelley's "Easter" 1-lb. Seeded Raisins.

375 boxes Griffin & Skelley's "Owl" 1-lb. Seeded Raisins.

50 boxes "Owl" brand 1-lb. Cleaned Currants.

Order at once while prices are low. It will pay you to ask us prices. We have one of the best  
assorted stocks to be found in any Wholesale Grocery. We are sellers.

# L. Chaput, Fils & Cie.

Wholesale Grocers and Tea Merchants,

Selling Agents for

The Williams Bros. Company

DETROIT, MICH.

MONTREAL.















**"CONDOR" TEA**  
(Japan)

**No Closed Season**

**"NECTAR" TEA**  
(Black)

**No Dead Stock in These.**

Look at this list. Ask for Samples. You will buy and be pleased:

Pure Ceylon, 15c.  
No. 1 Santos, 16½c.  
Choice Santos, 18½c.  
Extra Santos, 20c.  
No. 1 Maracaibo, 16½c.  
Choice Maracaibo, 18½c.  
Extra Maracaibo, 20c.  
Special Blend, 20c.

XXXX Blend, 27½c.  
Private Plantation, 25c.  
Maleberry Java, 25c.  
"Old Crow" Java, 25c.  
Finest Java, 27½c.  
Selected Java, 29c.  
"Condor" Java, 30c.  
Old Gov. Java, 31c.

Extra Java, 32½c.  
"Old Crow" Mocha, 25c.  
Arabian Mocha, 27½c.  
"Condor" Mocha, 30c.  
Selected Mocha, 31c.  
Mandheling Java and  
handpicked Mocha, 50c.

**QUANTITY IN A CASE.**

1-lb. Fancy Tins - - - 48 per case.  
1-lb. Madam Huot Coffee, 36 1-lb. "  
2-lb. " " " 15 2-lb. "

**Conditions:**  
**CASH less 3 per cent. 30 days.**

100-lbs. delivered to all parts of  
Quebec and Ontario.

1-lb. Fancy Tins, blend of **Pure Coffees**—48 tins per case - - - **20c.** per lb.

Although only a short time on the market, 5,000 lbs. of this line have already gone into the hands of the retailers, to their great satisfaction and profit. **No better proof of quality** is wanted.

**Madam Huot's Coffee** is, and will always be, the gem of all coffees. When tried by lovers of good coffee **none can take its place.**

A new lot of choice **Nutmegs** just in, brown and limed, at **45c.** to **65c.** for 80's to 120's per lb.

Beautiful and highly-flavored **Cassia**, the Cream of Batavia. Whole at **25c.**; ground, pure, **30c.** per lb.

Choicest **Penang Cloves**, the finest and best in the world. Whole at **25c.**; ground, pure, **30c.** per lb.

**SOME GOOD TEAS TO BUY.**

**850** Boxes, 20 lbs. each, nice, new, **Packling Congou Black Tea**, at - - - **12c.**

**350** Half-chests, good, sound, new crop, **Saryunes** or **Kaisow Congou Black Tea**, at - **11c.**

These Teas are going up in price, now is the time to buy them.

**75** Half-chests, 50 lbs. each, of a splendid **Orange Pekoe Ceylon Black Tea**, at - **18½c.**

Cannot be imported at less money to-day.

Specialty of high-grade goods in Teas, Coffees,  
Spices and Vinegars.

**"CONDOR"**  
**MUSTARD**

**E. D. MARCEAU,**

**"OLD CROW"**  
**BLACK TEA**

281-285 St. Paul, cor. St. Gabriel Street.

**MONTREAL.**



## THE PROVISION TRADE.

The Markets—Consumption of Eggs in Great Britain—Miscellaneous Notes.

### CONSUMPTION OF EGGS IN GREAT BRITAIN.

**A**N authority points out that during 1900 Great Britain imported 5,500,000 eggs every day during the year, or, in other words, £15,259 worth daily. Add to this the home supply, estimated at 2,100,000,000 annually, and one will appreciate the enormous daily consumption of eggs in Great Britain—no less than 11,300,000. Moreover, 49 per cent. of the eggs handled in the United Kingdom are imported, and fully 95 per cent. of the eggs consumed in the larger towns of England are of foreign origin. Another fact of interest in this connection is that fully 50 per cent. of all eggs available are from three to seven months old before they reach the tables of the average British consumer. The development of the trade in foreign eggs during recent years, this authority adds, is truly remarkable, and the ease and rapidity with which a trade can be developed and flourish under the most adverse conditions may be inferred from the fact that the export of eggs from Russia has increased from 10,000,000 in 1870 to 1,780,000,000 in 1900. The export from Denmark has risen from 23,000,000 in 1880 to 292,000,000 in 1900, and the import of eggs into the United Kingdom has increased from 100,000,000 in 1855 to 1,000,000,000 in 1885, and 2,025,000,000 in 1900. Year by year the trade in eggs expands, and is still likely to keep on increasing, as there appears to be no limit to the supply or the demand. The trade in Europe alone approaches £100,000,000 annually.

### THE DECLINE IN LARD.

The heavy movement of hogs to market has been one of the more potent factors in the recent decline in the market price of lard. How far the farmer will go in reducing his stock of hogs by continuing this process is, of course, problematical, but, as The Oil, Paint and Drug Reporter reasons, the decline in hog products may be expected to check the sale of hogs, or at least to cause him to await their fuller development. The result of these various influences may be expected to cause changes which are not at present clearly apparent. If the supply of hogs due to recent heavy shipments has been greatly depleted, and the lower prices for hog products continue for some time, comparatively few hogs will be sent to market, despite the high price of corn, when prices may be expected to again advance; but whether this will bring out a

larger supply, though averaging heavier, remains to be seen. At any rate, it is hardly to be expected that prices for lard will reach the level of last year, and certainly not those of 1899, before the end of the present crop year.

### WILL CONTINUE AS USUAL.

As J. G. Griffin & Co., Winnipeg, Man., have not received a satisfactory offer for the produce part of their business, they are going to continue it as usual, removing from their present quarters their offices on Bannatyne street and locating them in their packing and cold-storage warehouse on Louisa Bridge on January 1, next. Their present location on Bannatyne street has been leased to Walter Woods & Co., wholesale woodenware.

### THE PROVISION MARKETS.

#### TORONTO.

Smaller arrivals of western hogs are reported this week and the price has advanced 50c. They are now worth \$7.40 in carlots on the track. Partly in sympathy with the higher prices of live hogs, and partly on account of their light receipts, the prices of dressed hogs have gone up from 10 to 15c., and the range of quotations now is \$7.50 to \$7.75 per 100 lb. The venison season is practically over. In other lines there is no change. We quote: Venison carcasses bring from \$6 to \$8 per 100 lb.; saddles, \$8 to \$10 per 100 lb.; beef carcasses, \$5.50 to \$6.50 per 100 lb.; hind quarters, \$6 to \$7 per 100 lb.; front quarters, \$5 to \$5.50 per 100 lb. Veal, 7½ to 8½c. per lb.; lambs are steady at 5 to 5½c. Live hogs: Selects, \$6, and lights \$5.75 per 100 lb.; choice export cattle bring \$4.75 to \$5 per 100 lb.; lights sell at \$4 to \$4.50.

In sympathy with the rise in dressed hogs, the cured meat prices are firm, with, perhaps, an upward tendency. Jobbers are doing a good trade in this line, and in lard. Fair receipts and good sales are in order in the latter line. Prices are unchanged. We quote as follows: Long clear bacon, 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 13½ to 14c.; Canadian heavy mess pork, \$19.50; short cut, \$20 to \$21; lard, in tierces, 10¾c. per lb., tubs, 11c., and pails, 11½c.

#### MONTREAL.

Supplies of pork have come forward and there is not that scarcity that was felt

last week. The market is steadier than it was. We still quote as follows: Heavy Canadian short cut mess pork, \$22.00; Chicago clear pork, \$23.25 for heavy and \$22.75 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 12 to 13c.; backs, 15c.; lard, pure Canadian, \$2.25 per pail; refined lard compound (Fairbank's), \$2.00 for 1 to 24 pails; \$1.98 for 25 to 49 pails; \$1.97 for 50 pails and over; Snow White and Globe compound, \$1.72½ per pail; Cottolene, 11½c. for 20 lb. pails, and 10¾c. for 60-lb. tubs, for Quebec and Ontario.

#### ST. JOHN, N. B.

In pork, the market is rather easier. There are fair sales. Considerable domestic mess pork is offered; by many it is preferred. Beef is unchanged. Pure lard is lower; also compound, but there is a fair sale.

#### WINNIPEG.

CURED MEATS—Smoked hams, 13½ to 14c.; breakfast bellies and backs, 14½c.; shoulders, 10c.; dry salt, long clear, 12c.; smoked long clear, 13c.; shoulders, 9½c.; boneless backs, 12½c.

LARD—Lard is lower, but at the present quotations are so conflicting it is not safe to quote.

#### PROVISION NOTES.

Case & Fisher, butchers, Ponoka, Man., are advertising their business for sale.

Gray & Creamer, butchers, Austin, Man., have sold out to E. Turner.

Hull Bros. & Co., wholesale and retail butchers, Calgary, N.W.T., have sold out to P. Burns & Co.

#### Established 1873.

Pork Packers, Commission Merchants,  
Buyers and Exporters of

**Eggs, Butter,  
Cheese, Poultry.**

**D. GUNN, BROTHERS & CO.**

76-78-80 Front St. E. - TORONTO.

**EGGS, BUTTER, CHEESE,  
ETC.** CONSIGNMENTS  
SOLICITED.

Write us when you have Eggs and  
Butter to offer. Cases supplied.

**The J. A. McLean Produce Co., Limited,**  
77 Colborne St., TORONTO.



The demand for

**REGISTERED**  
*Bow Park*  
**HAMS**

is growing every day, and we think it will pay you to handle them.

Your customers will enjoy them and you will be pleased to sell them, as they are the best in any line of goods.

**The Brantford Packing Co.**  
LIMITED  
**BRANTFORD, ONT.**

**REGISTERED**  
*Bow Park*  
**BRANDS**

# White Onions

IN BOTTLES AND KEGS

Are quick sellers. Have you tried them?

At all wholesalers, or write direct.

**Shuttleworth & Harris,**  
**BRANTFORD, CAN.**

There are  
no finer

# Hams

made than the

**"STAR" Brand**

Put up by

**F. W. FEARMAN CO.,**  
Limited  
**Hamilton, Canada.**

# FRESH PORK SAUSAGE

We make a superior article in this line.

Will satisfy your customers and increase your sales.

Try a Sample Basket.

Expressed to all points.

**The Park, Blackwell Co.,**  
LIMITED.

**PORK PACKERS AND EXPORTERS.**

**TORONTO, CANADA.**

Liverpool Agents:  
Messrs. Miller Bros.  
16 Tooley St.

London Agents:  
Messrs. W. P. Sinclair & Co.  
12 North John St.



**INQUIRIES ABOUT CANADIAN TRADE.**

The following were among the recent inquiries relating to Canadian trade received at the Canadian Government Office in London :

1. A manufacturers' agent who supplies railway material is open to correspond with parties in Canada who are prepared to export veneers, sleepers, etc.

2. A London firm of timber brokers and agents desire to get into communication with Canadian manufacturers requiring a market for birch chair parts (seats, squares, turnery and dowels), bass-wood piano keyboards, white oak key-ralls; also soft elm boards, rock elm logs and planks, maple in log and plank, and furniture ash in board and plank.

Inquiries received at the Canadian section of the Imperial Institute :

3. A company manufacturing glue of all kinds asks to be placed in correspondence with Canadian buyers of the article.

4. A wholesale furniture house would be pleased to hear from Canadian manufacturers of carpets, furniture, etc.

5. A correspondent possessing a connection in chair materials, turned goods, etc., wishes to hear from Canadian producers of same.

[The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.]

**KINGSTON MERCHANTS ORGANIZE.**

At a large and enthusiastic meeting of the retail merchants, of Kingston, Ont., on November 20, a branch of the Retail Merchants' Association of Ontario was organized. The following officers were elected :

President, D. E. Starr.  
1st Vice-President, James Sutherland.  
2nd Vice-President, W. A. Mitchell.  
Treasurer, H. Dyde.  
Secretary, John Gilbert.

The London Tobacco Co. is dismantling its plant at London, and is moving to Leamington, Ont.

The oatmeal mill of the J. D. Moore Co., St. Marys, Ont., was burned down on the morning of November 17. Damage to the extent of \$3 000 was done to the plant and contents which, were insured for \$2,000 in the Perth Mutual. The fire is supposed to have started from the drying kiln.

In Winnipeg, Man., the Arctic Ice Co., the Northern Ice Co., and the Winnipeg Ice Co. have amalgamated and will be from this out under the direct management of Charles H. McNaughton, formerly manager of the Arctic Ice Co. These concerns had previously been doing business at great expense, and, as the opposition has been keen, they decided to unite and expect to give that city a more efficient and earlier service at less expense.

Every grocer who desires to have the finest goods for his customers, will see that he is never without a full stock of :

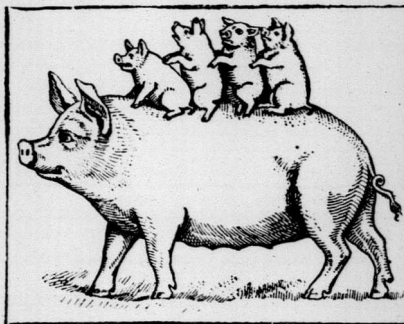
**COWAN'S** Hygienic and Perfection Cocoa.  
Queen's Dessert, Royal Navy and Perfection Chocolate.

**COWAN'S** Cake Icings—Chocolate, Pink, Lemon Color :  
White.

**COWAN'S** Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.

ALL ABSOLUTELY PURE GOODS.

**THE COWAN CO., Limited, TORONTO**



**LARD**

that is

**— PURE**

IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed, and your customers will appreciate your efforts to secure for them the best article on the market.

**THE FARMERS' CO-OPERATIVE PACKING CO.**  
**OF BRANTFORD, LIMITED.**

From 3-lb. Tins up.

Write for Price Lists.

The  
Makers

**B.**  
**S.**

It has taken several years for Bee Starch to take the place it has as a staple article.

**MERIT ALONE**

has brought it to the front, and despite all opposition Bee Starch sales are increasing day by day, and it is a fact that the retailer who does not stock it is driving trade to those who do.

Ask your jobber about  
**BEE STARCH.**

**BEE STARCH CO., Montreal.**



**TO PICKLE and SAUCE MAKERS.**

For Brined Vegetables, Skinned-Shrimps, Anchovies and all necessary Sauce ingredients,

Address **J. F. SEYFRIED**,  
Specialist in the Pickle, Sauce and Jam trades,  
27 Eldon Street, London, E.C., England.  
ESTABLISHED 1842.  
P.S.—New Recipes exchanged. Importer of Canadian Fruit Pulp.

W. A. CARSON

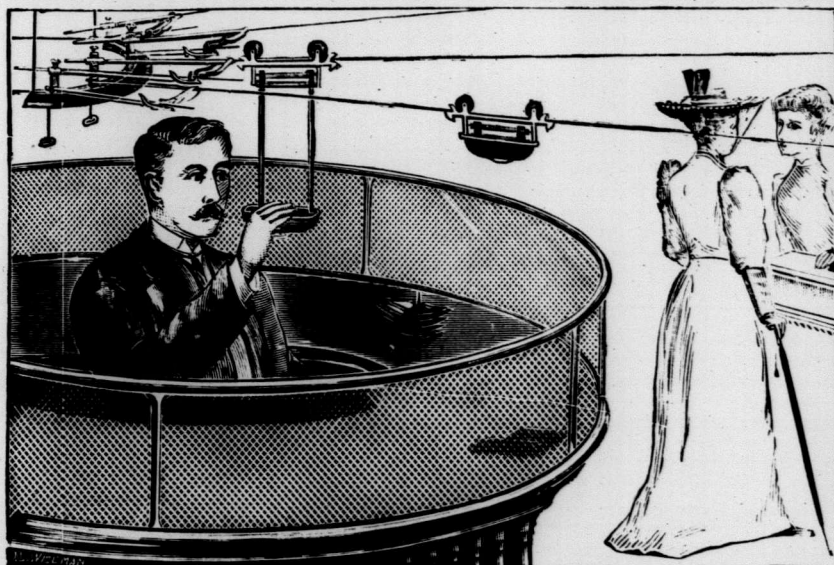
J. ERLE CALDWELL

**Belleville Pottery Co.**

SUCCESSORS TO . . .



KINDLY WRITE US FOR CATALOGUE AND PRICE LIST.



**Champion Cash Carriers**

These Carriers have been in use for the last twelve years, and have given the best of satisfaction. Will save the cost in 6 months' time.

**S. S. KIMBALL,**

Bell Telephone 1964 (Main.) 577 Craig St., MONTREAL.

**Britten's**  
**Red AND Black Fellows**  
**Chewing Gum**

THE BIGGEST CHEW FOR A CENT ON THE MARKET.  
SOMETHING NEW AND CATCHY in a 1c. line that will please the children.

Price, 70c. per box containing 100 1c. pkgs. |

Ask your wholesaler for it.

... MADE BY ...

**AMERICAN CHICLE CO.,** Defries St., Toronto Can.



## HE COULDN'T READ HUMAN NATURE.

ROB HASSETT told the truth when he said he went for the whole hog or none. It didn't take a year for him to find out what he wanted. A glance—however slight and the thing was done. So that morning when he went behind the counter and saw "that man Ford" at the next counter that was enough. At one glance he took the fellow all in, wrapped him up, labeled him and put him away as a cad; and that did the business for Ford so far as Rob Hassett was concerned.

The other clerks after looking over the new comer sized him up and put him down as a good enough fellow and went about their business, as they were in duty bound to do as respectable members of the clerking fraternity. Not so Hassett. "Hates any man the thing he would not kill?" and he proceeded at once to subject "Dandy Ford" to the tortures of an inquisition that could end only in death—as he, Rob Hassett, thought. There was nothing that was not pointed out; commented on and criticized. In the first place he had black hair and blue eyes. "Wherever you see that combination, boys, look out." He dressed too well for a man with \$15 a week, and the money that paid for that suit, if it was paid for, had to come from somewhere.

"You can see he changes his collar every day because he is careful to put on a different style every morning; but here's dollars to doughnuts that he hasn't had on a clean shirt for a month. Noticed, I suppose, how he likes burnt coffee? Oh, mark my words, he's a duck!" and when Jim Jarvis, who had got tired of that sort of talk remarked anyway that he wasn't of the "quacking breed, anyway," the laugh that followed told Hassett that he didn't have the sympathy of that crowd, and he kept quiet and determinedly nourished his resentment.

In the meantime that man Ford kept right on in the even tenor of his way. His business was selling goods, the best he knew how and his daily account of sales was finding increasing favor at the office. "He doesn't seem to have any nonsense about him," remarked the head of the department one day. "He's been well brought up and had good schooling somewhere—college, I guess—and is a good man to keep track of. He's something of an athlete, I fancy and you'll notice, now I've spoken of it, that while he's in good condition he isn't fat. His hands are white but I've a notion that if he takes hold of a thing he holds it and if he wants to hit anything hard he does it the first time. I take him for a good all round man mentally, morally and physically, and I've a notion, too, that Hassett is going to find out some fine

day what happens when he gets the wrong pig by the ear."

Strange to say Hassett formed opposite conclusions. He intentionally rubbed the fur the wrong way one day and because Ford did not care to get into a fuss, Hassett thought he had found Ford's vulnerable place and "went for him." He took every opportunity to make himself disagreeable. He called attention to what he considered Ford's peculiarity of dress—the cut of his hair, the manner of his walk; everything, in fact, that he could ridicule he did, until naturally the young fellow concluded he had had about enough. His fellow clerks thought so anyway and one day when he was passing by Miss Rockwood's counter she took occasion to say to him that she and the rest of the girls—and the men, too, for that matter—thought that a change in the programme would meet with favor.

The reply was characteristic: "He doesn't annoy me. It's like the idle wind which I regard not and then, too, this is no place to hurt him. Let him tire himself out. He'll stop then and I really don't think it's worth minding."

That's what Hassett thought, too; and when he saw the two talking together, he concluded he'd change his tactics. He'd tease Miss Rockwood about the "Dandy" and show him up to be the coward he was. He'd try it the first chance he had and, tickled almost to death with the idea, he waited for an opportunity to carry it out.

It happened the very next morning that Miss Rockwood improved the opportunity offered by the regulations for the clerking force to make purchases any time before eight. She had gone to Ford's counter, had made her purchase and was turning away when Hassett found it desirable to be there, too, and to make a remark that made Ford's face turn white and Miss Rockwood's red.

There was a spring over the counter, a gripping of a coat collar and a neck-band, the lifting lightly up and the bringing heavily down with a tremendous thump to the floor of a pair of elbows and knees, then a smart jerk to a vigorous and sudden standstill and then a voice with a not-to-be disobeyed command in it, said, with alarming distinctness, "Beg Miss Rockwood's pardon, you contemptible cur, before I break every bone in your body!"

There was just breath enough left in the craven's duty to do what had been required of it with the grip still on the collar and then, daring him ever again to insult another lady in that store, "Dandy Ford" gave him a shove that sent him caroming along the counters towards his place behind his own.

There could be but one result, and it took place immediately. Rob Hassett gathered himself together at the earliest moment and left the establishment by the way of the office. Rixford, the manager of the department, who had seen the whole affair, had his little blue envelope ready for him and out into the pitiless world the fellow went "a sadder and a wiser man."—Richard Malcolm Strong in Michigan Tradesman.

*Enterprise*  
RENOVATOR.

The perfect carpet and clothes cleaner.

Grocers: Send for our special offer.

ENTERPRISE SPECIALTY CO.,  
83 Bay Street, TORONTO.

## BASKETS

We make them in all shapes and sizes. We have

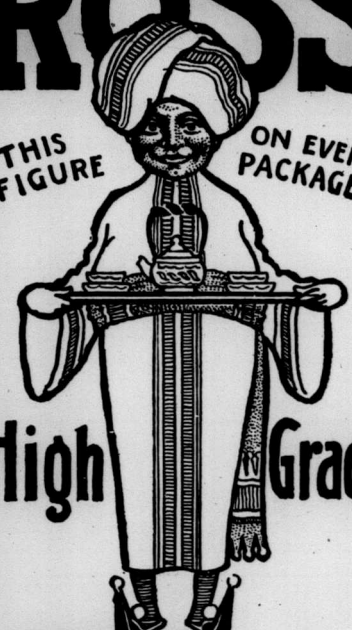
*Grain and Root Baskets,  
Satchel Lunch Baskets,  
Clothes Baskets,  
Butcher Baskets,*

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE . . .

Oakville Basket Co.  
Oakville, Ont.

**ROSS'**  
THIS FIGURE ON EVERY PACKAGE  
High Grade  
**TEA**



There is no question about Ceylon Teas being the **BEST**, but grocers should be careful not to sell teas marked Ceylon and adulterated with inferior teas.

**ROSS' HIGH-GRADE** is, without exception, the only pure Ceylon tea on the Canadian market. For your own edification inquire into this.

THE ROSS TEA CO., - - TORONTO.



# CEYLON AND INDIA TEA

## BLACK

The merit of the **Black Teas** has established them high in popular estimation. They are drunk wherever the English language is spoken. They follow the flag and drive out less meritorious growths.

## OR

But some consumers are wedded to light drawing kinds, with pale liquor and without the full body and richness of the black kinds.

## GREEN

The **Green Teas** of Ceylon and India are made expressly for this trade. In Make, Quality and Price they challenge comparison with other growths.

They are grown, prepared and packed with the same skill by the British Planters who have revolutionized the black tea trade.

They have caught on in Canada and are no longer in the experimental stage. Try them.



## THE ART OF WINDOW DRESSING.

### DIFFICULTIES IN WINDOW DRESSING TO BE OVERCOME.

**W**INDOW-TRIMMERS located in the country are wont to complain that suggestions contained in the columns of trade journals, which are in part intended for their benefit, are actually of no use to them because the carrying-out and elaborating of such suggestions would be expensive, and would consume too much time in preparation. It is further stated that small retailers doing business in the country cannot afford to be up to date in the matter of fixtures, backgrounds and other accessories which are essential to modern window trimming. Nor does the business done in small places justify the expense of frequently changing the backgrounds of their windows. In short, the country trimmer must content himself with very much less in every way than is considered a matter of positive necessity by his fellow-worker of the large city.

Not only is he thus restricted in his choice of fixtures and equipments, but he is without the stimulus to better work given him by observation of what others in his line are doing. In the city, a trimmer is surrounded with examples of the best work in his profession, and a short tour of his neighborhood sends him back to his windows full of fresh ideas, his artistic sense stimulated and made active by the work of others. That trimmers watch for and adopt each others' ideas is evident to the most casual observer. A new trim of fixtures once adopted by a smart shop is soon in use throughout the city. The obvious advantages of the city trimmer in this direction are, of course, unobtainable by his out-of-town confrere.

Not only does such observation stimulate imagination, but it also draws a trimmer's attention to faculty, taste and construction in his own work. It is a trait of human nature to quickly note the failures of others. One may often commit an error and be blissfully ignorant of it until the same mistake is made by someone else, when, from the point of view of the outsider, the mistake is at once apparent. So, for the reasons expressed in the foregoing paragraphs, it must be conceded that the work of the country trimmer is beset with certain difficulties which do not obtain in the city. Yet, these difficulties are not insuperable.

The prevailing method of modern window trimming consists of the skillful and tasteful arrangement of a very few articles arranged on fixtures which are remarkable for their

elegant simplicity, rather than for size or for cost of the material used in their construction, and which are, in many cases, easily imitable by the most ordinary carpenter or mechanic. Nor is an expensive background necessary. A fresh background composed of simple and inexpensive material is far more effective than one of rich material which is old, shabby or badly draped.

Where the goods displayed are of sombre colors, as in displays of winter clothing, a background of light colors is necessary to show the goods up. Simple fixtures and extreme cleanliness of the window in its every detail are the only necessary accessories of an attractive and trade-bringing window.

The great trouble in a country store is that the window trimming is everybody's and therefore nobody's business. It is no one's especial care. The result of this lack of interest or responsibility on the part of any one worker in the store is, of course, painfully apparent. The glass is dirty and clouded, the fixtures soiled and broken, and the goods evidently thrown in anyhow, and sometimes coated with dust. The background is often too old and shabby. Sometimes there is no background. Can the country retailer in these days of convenient postal arrangements, of parcel delivery, and of easy and rapid transit to large cities, afford to so neglect his windows?

Residents of some country towns on visits to any large city cannot but compare the dirt and careless arrangement of the windows in the shops of such country towns with the elegance and spotless brightness of the city window displays. The articles shown in the windows of the country store may be of the same quality and are possibly offered at a less price than those displayed in the windows of the city shops. They may, indeed, have been bought of the same manufacturer. But do the persons who should be the natural customers of such a store know or believe this? Custom is lost for the sake of a dollar or two spent in new fixtures and a cake of soap for the windows.

If the goods on display are all right, very simple fixtures, and a very clean and well-arranged window will prove to be worth the trouble and small expense occasioned. A merchant in a large city can push his business by means of newspaper advertisements, by posters or billboards, and by many other recognized means of advertisement, besides his window displays. It is not so with the merchant located in the town where there is not a daily paper. His windows are his best advertising medium, the only way in which he can inform customers that it is unnecessary to go to town for, or to order by mail the articles which they need, which he has in stock and which he is in business to sell. There are certainly some small difficulties in the way of first-class window trimming in the country. But, they are not insurmountable. Were they so, the country retailer had better go out of business. With the aid of the units, and a few of the modern fixtures, and with a full understanding of the advantages to be derived from attractive window displays, the trimmer in the country should produce effects in no way inferior to any work which could be done by his city brother under similar circumstances. He should, at any rate, make an effort to do so. —Apparel Gazette.

## POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

# "BOBS"

## CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO.,  
LIMITED  
MONTREAL, QUE.



**Mediterranean Fruits**  
**Granulated and Raw Sugars**  
**Molasses and Syrups, Glucose, Etc.**

**Excelsior Macaroni**  
**White Castile Soap**

**C. A. CHOUILLOU & CIE.**

14 Place Royale (Customs House Sq.) **MONTREAL.**

**MORE TELLING ABOUT WATERPROOF PAPERS.**

We mean our waterproof wrapping papers, that enable the grocer to send out his parcels with safety during the wet and wintry season.

- Waterproof wrapping paper, 43-inches wide, 100 lbs. to the roll, 7c. per lb.
- Cloth-lined waterproof wrapping papers, 43-inches wide, 200 yds. in the roll, 7c. per yard.

**CANADA PAPER CO., Limited**  
**TORONTO and MONTREAL**



**CLOTHES PINS...**

Selected and full count, in packages of 4 doz.—6 doz.—12 each to a case.

This makes a very attractive shelf display line. Also in cases of 5 gross, large and small sizes. Ask for quotations.

**BOECKH BROS. & COMPANY,**  
**TORONTO.**

Manufactured by  
**WM. CANE & SONS MFG. CO.,**  
 Limited,  
**NEWMARKET.**

**Hugh Walker & Son,** Wholesale Fruit Importers, **Guelph, Ont.**

- DIRECT IMPORTERS OF -

**Fancy and Domestic Fruits.**

OUR SPECIALTIES

**Fancy Oranges, Lemons, Malaga Grapes, Cape Cod Cranberries.**

Special Attention to Mail and Telephone Orders.

**GRIMBLE'S** English Malt  
 Six **GOLD Medals** **VINEGAR**

**GRIMBLE & CO., Limited, London, N.W., Eng.**



Capstan Brand

**BAKING POWDER**

¼-lb., ½-lb., 1-lb. and 5-lb. sizes.

No purer line of Baking Powder on the market. Quality guaranteed. Write us for prices.

**The Capstan Mfg. Co., - Toronto.**



**WORK — CASH.**

You save both by handling Dwight's "Cow Brand" Baking Soda, which is handsomely packed ready to hand to a customer. No measuring, bagging, weighing, or tying, and you make more profit on a package than on a pound of bulk soda.

**JOHN DWIGHT & CO., TORONTO**



**LICORICE ..**

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 ½ lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

**YOUNG & SMYLIE**

Established 1845.

**BROOKLYN, N.Y.**







"THE EDWARDSBURG BRANDS"

Starch  
... and Syrup

Are well known all over the Dominion as a STANDARD OF QUALITY. ASSORTED STOCKS of all styles of packages now on hand, and PROMPT SHIPMENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited,  
Established 1858.

164 St. James St.,  
MONTREAL.

Works:  
CARDINAL, ONT.

53 Front St. East  
TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

CHEESE.

Imperial—Large size jars, per doz.	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Holder—Large size	18 00
Medium size	15 00
Small size	12 00
Roquefort—Large size, per doz.	2 40
Small size	1 40
Paragon—Large size, per doz.	8 25
Medium size	4 50
Small size	2 40
Individual size	1 00

COFFEE.

JAMES TURNER & CO. per lb.	
Merca	0 32
Massous	0 28
Castro	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

CLOTHES PINS.

BROCK BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOK—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Bauhman & Fils, Montreal

\$1, \$2, \$3, \$5, \$10 and \$20 books.	Un-Covers and num-Coupons	4.	4½c.
	tered. numbered.	3½c.	4c.
In lots of less than 100 books, 1 kind assorted.			
10 to 500 books		3½c.	4c.
500 to 1,000 books		3c.	3½c.

Allison's Coupon Pass Book.

\$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5½ cents each
15 00 books	6½ cents each
20 00 books	7½ cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.	
8 oz. London Extracts	\$6 00
2 oz. " (no corkscrews)	5 50
2 oz. " "	9 00
2 oz. Spruce essence	6 00
2 oz. " "	9 00
4 oz. Anchor extracts	12 00
1 oz. " "	21 00
1 oz. " "	35 00
1 lb. " "	70 00
1 oz. Flat	9 00
2 oz. Flat, bottle extracts	18 00
2 oz. Square	21 00
4 oz. " (corked)	36 00
8 oz. " "	72 00
Per doz.	
8 oz. " glass stop extracts	3 50
8 oz. " "	7 00
Per doz.	
¾ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

Per doz.	
Robinson's Patent Barley ½ lb. tins	1 25
" " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
GILLET'S POWDERED LYE.	
4 doz. in case	\$3 60

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.	
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jama. W. F.	1 55
Red Currant Jelly	1 90
Jams—T. UPTON & CO.	2 75
1-lb. glass jars 2 doz. in case, per doz	\$1 00
5-lb. tin pails, 8 pails in crate, per lb	0 07
7-lb. wood pails, 6 " "	0 07
14-lb. wood pails, per lb	0 07
30-lb. " "	0 06¾
Jellies—	
1-lb. glass jars, per doz	\$1 00
7-lb. wood pails, per lb	0 06¾
14-lb. " "	0 06¾
30-lb. " "	0 06¾

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed " 5 lb. boxes, per lb	0 40
" Acme " Pellets, 5 lb. cans, per can	2 00
" Acme " Pellets, fancy boxes (40) per box	1 50
Tar, Licorice and Tolu W. fars, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
" Purity " Licorice 10 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	

MINCE MEAT.

Wetthey's Condensed, per gross, net	\$12 00
per case of doz., net	3 00

MUSTARD.

COLMAN'S OR KEEN'S	
D. S. F., ¼ lb. tins, per doz.	\$1 40
" 1 lb. tins, " "	2 50
Durham, 4 lb. jars, per jar	5 00
" 1 lb. " " "	0 75
F. D., ¼ lb. tins, per doz.	0 85
" 1 lb. tins " "	1 45
JONAS' FRENCH MUSTARDS	
HENRI JONAS & Co. Per gross.	
Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00
Per gross.	
Mugs	13 20
Pint jars	18 00
Quart jars	24 00

MATCHES.

Eddy's Telegraph, 5-case lots	\$4 00
single cases	4 20
Telephone, 5-case lots	3 90
single cases	4 10
Eagle Parlors, 200s, 5-case lots	4 60
single cases	1 70
" 100s 5-case lots	1 50
" single cases	1 90
Victoria Parlors, 5-case lots	2 90
single cases	3 10

ORANGE MARMALADE.

T. UPTON & CO.	
1-lb. glass 2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins	0 07

PICKLES.

STEPHENS'	
A. P. Tippet & Co., Agents.	
Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 90



SODA.—COW BRAND.



Case of 1 lbs. containing 60 pkgs. per box, \$3.00  
 Case of 1/2 lbs. (containing 120 pkgs.) per box, \$3.00.  
 Case of 1/4 lbs. and 1/2 lbs. (containing 30 1 lbs. and 60 1/2 lb. packages) per box, \$3.00.  
 Case of 5c. pkgs (containing 96 pkgs) per box \$3.00.

SOAP



Gloriola Soap, per gross..... 12 00  
 Straw Hat Polish, per gross..... 10 20

STOVE POLISH.



No 4—3 dozen in case, per gross... 4 80  
 " 6—3 dozen in case " " " " 8 40



Rising Sun 5-oz. cakes, 1/2-gross boxes \$3 50  
 Rising Sun, 3-oz. cakes, gross boxes... 4 50  
 Sun Paste, 10c. size, 1/2 gross boxes... 10 00  
 Sun Paste, 5c. size, 1/2 gross boxes... 5 07



STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— per lb.  
 No. 1 White or Blue, 4-lb. cartons 0 06  
 No. 1 " " 3-lb. " 0 06  
 Canada Laundry " " " 0 05  
 Silver Gloss, 6-lb. draw-lid boxes 0 07 1/2  
 Silver Gloss, 6-lb. tin canisters.. 0 07 3/4  
 Edwards' Silver Gloss, 1-lb. pkg. 0 07 3/4  
 Kegs Silver Gloss, large crystal 0 08 1/2  
 Benson's Satin, 1-lb. cartons.... 0 08 1/2  
 No. 1 White, 4-lb. and kegs..... 0 05 1/2  
 Benson's Enamel, per box..... 3 00  
 Culinary Starch—  
 Benson & Co.'s Prep. Corn..... 0 06 3/4  
 Canada Pure Corn..... 0 05 1/2  
 Rice Starch—  
 Edwardsburg No. 1 white, 1-lb. cart 0 01 3/4  
 Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 08 1/2

KINGSFORD'S OSWEGO STARCH



(40-lb. boxes, 1-lb. pkgs. 0 08 1/2  
 SILVER GLOSS 6-lb. boxes, sliding cover 0 08  
 (12-lb. boxes each crates) 0 08  
 PURE 40-lb. boxes 1-lb. pack.... 0 07  
 48-lb. " 16 3-lb. boxes 0 07  
 For puddings, custards, etc.  
 OSWEGO 40-lb. boxes, 1-lb. packages..... 0 07 1/2  
 CORN STARCH..... 0 07 1/2  
 ONTARIO 38-lb. to 45-lb. boxes, STARCH } 6 bundles..... 0 06  
 STARCH IN } Silver Gloss..... 0 07 1/2  
 BARRELS } Pure..... 0 03 1/2  
 BEE STARCH.  
 Cases, 64 pkgs. 48's..... \$5.00  
 1/2 Cases, 32 pkgs. 24's..... 2.50  
 Packages 10c. each.

BRANTFORD STARCH WORKS, LIMITED.

Ontario and Quebec.

Laundry Starches—  
 Canada Laundry, boxes of 40 lbs. \$0 05  
 Acme Gloss Starch—  
 1-lb. cartons, boxes of 40 lbs.... 0 05 1/2  
 Finest Quality White Laundry—  
 3-lb. Canisters, cases of 48 lbs... 0 06  
 4-lb. " " " " " " " " " " " " " " 0 06  
 Barrels, 175 lbs. .... 0 05 1/2  
 Kegs, 100 lbs. .... 0 05 1/2  
 Lily White Gloss—  
 1-lb. fancy cartons, cases 30 lbs. 0 07 3/4  
 6-lb. toy trunks, 8 in case 0 07 0 08  
 6-lb. enameled tin canisters, 8 in case... 0 07 3/4  
 Kegs, ex. large crystals, 100 lbs. 0 06 3/4  
 Brantford Gloss—  
 1-lb. fancy boxes, cases 36 lbs... 0 08 1/2  
 Canadian Electric Starch—  
 Boxes of 40 fancy pkgs, per case 3 25  
 Celluloid Starch—  
 Boxes of 45 cartons, per case... 3 75  
 Culinary Starches—  
 Challenge Prepared Corn—  
 1-lb. packages, boxes 40 lbs.... 0 05 1/2  
 No. 1 Brantford Prepared Corn—  
 1-lb. packages, boxes 40 lbs.... 0 06 3/4  
 Crystal Maize Corn—  
 1-lb. packages, boxes 40 lbs.... 0 06 3/4

"SNELLINGS PATENT"



English Breakfast Hopped Tea, 29c. retail, 40c. A. Waddell & Co. agents, Toronto. Samples on application.



Cases each 60 1-lb. .... 0 30  
 " " 80 1/2-lb. .... 0 35  
 " " 120 1/4-lb. .... 0 36



LUDELLA CEYLON, 1 AND 1/2 Pkgs.

TEAS.



SALADA CEYLON. Wholesale. Retail

Brown Label, 1's ..... 0 20 0 25  
 " " 1/2's ..... 0 21 0 26  
 Green Label, 1s and 1/2's ..... 0 22 0 30  
 Blue Label, 1s, 1/2's, 3/4's and 5/8's. 0 30 0 40  
 Red Label, 1s and 1/2's ..... 0 38 0 50  
 Gold Label 1/2's ..... 0 44 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c.... 0 19  
 " " 1/2-lb. " " " " " " " " " " " " " " 0 20  
 Blue Label, retail at 30c..... 0 22  
 Green Label " 40c..... 0 28  
 Red Label " 50c..... 0 35  
 Orange Label, retail at 60c..... 0 42  
 Gold Label, " 80c..... 0 55

CROWN BRAND

Wholesale Retail  
 Red Label, 1-lb. and 1/2's..... 0 35 0 50  
 Blue Label, 1-lb. and 1/2's..... 0 28 0 40  
 Green Label, 1-lb. .... 0 19 0 25  
 Green Label, 1/2's..... 0 20 0 25  
 Japan, 1's..... 0 19 0 25

Blue Label, 1' ..... 0 18 1/2 0 25  
 Blue Label, 1/2's ..... 0 19 0 25  
 Orange Label, 1's and 1/2's... 0 21 0 30  
 Brown Label, 1's and 1/2's... 0 28 0 40  
 Green Label, 1/2's ..... 0 30 0 40  
 Red Label, 1's and 1/2's... 0 35 0 50  
 Red Label, 1/2's ..... 0 40 0 60

TOBACCO.

THE EMPIRE TOBACCO CO. LIMITED.

Smoking—Empire, 3/4's, 5s and 10s... 0 39  
 Royal Oak, 2 x 3, Solace, 8s ..... 0 52  
 Something Good, 7s..... 0 48  
 Chewing—Bobs, 5s and 10s ..... 0 36  
 Currency, 13 1/2 oz. bars, spaced 9s.. 0 39  
 Currency, 6s and 10s ..... 0 39  
 Old Fox, Narrow 10s ..... 0 39  
 Snowshoe, pound bars, spaced 6s.. 0 43  
 Pay roll, 6s ..... 0 44

WOODENWARE

BOEKH BROS. & COMPANY.

Washboards Leader Globe..... 1 40  
 " Improved Globe..... 1 50  
 " Standard Globe..... 1 70  
 " Solid Back Globe..... 1 80  
 " Jubilee (perforated)... 1 85  
 " Crown..... 1 25  
 F.o.b. Toronto.

YEAST.

Royal yeast, 3 doz. 5c.-pkgs. in case.. 1 00

We are always glad

to receive orders for the insertion of advertisements. But will those who send us "Condensed" or "Want" advertisements please bear in mind that they can only be inserted when cash or stamps accompany the order. The rate is 2c. per word each insertion, numbers and contractions counting as words.

MACLEAN PUB. CO., Limited  
 Montreal. Toronto.

WE STOCK  
 NO. 197  
 SYRUP PUMP  
 AND MEASURE.

Highly commended by those who KNOW. (Ask for circular).

WALTER WOODS & CO.  
 HAMILTON.

Soap

"IMPERIAL" and  
 "SNOW"

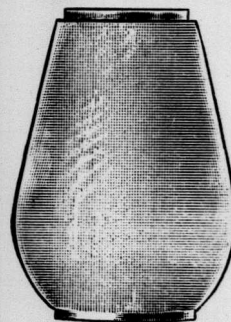
Twin Cakes.  
 NOW IN STORE.

Perkins, Ince & Co., - Toronto.



ASK FOR  
 MOTT'S

ARE YOU USING OUR



Cold Blast  
 or Jubilee  
 Globes

Aetna or  
 Quaker Flint  
 Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,  
 of WALLACEBURG, Limited

Seely's  
 Flavoring  
 Extracts  
 Best  
 on Earth



# The Auer Gas Lamp

Money-Back Style.

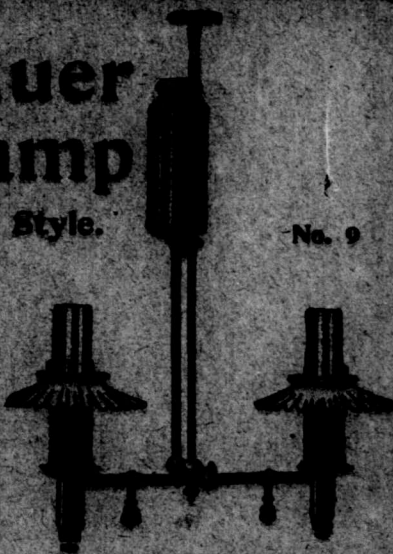
No. 9

EVERY store-keeper who wants a brightly lighted store should use this lamp—it is the only one giving 200 candle power.

It makes its own gas automatically and is cheaper to run than a center-draft oil lamp.

THERE is no smoke or soot, of any kind, from it.

HUNDREDS of them are in use and every one is giving satisfaction.

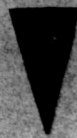


IF THE LAMP IS NOT ALL YOU HOPE IT TO BE WE WILL CHEERFULLY RETURN YOUR MONEY.

WRITE FOR OUR CATALOG AND DISCOUNTS.

AUER LIGHT CO., 1492 Notre Dame St., MONTREAL.

When you get right down to the fine point you'll find that



## "EMPIRE" SODA

BEST FOR BAKING

is the most profitable for you to handle, and the best, purest and surest Super Carb. Soda you can give your customers. Made and put up in handsome packets by

BRUNNER, MOND & CO., Limited,  
Norwich, England.

**WINN & HOLLAND, MONTREAL**

SOLE AGENTS FOR CANADA

### ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,  
WINNIPEG, CANADA

## THE "GLENER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

THE GLENER CO.,

Limited

KINGSTON, JA.

### BUY

## Star Brand

COTTON CLOTHES LINES

+ AND -

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers

See that you get them.

## BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

222 McGill Street, MONTREAL, QUE.  
Telephone Main 1255.

10 Front St. East, Toronto. Telephone 214.

### McLAREN'S



Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping It always in Stock.



# LAMPS

Write to us for illustrated Catalogue of our decorated Vase Lamps, even if you have bought. It's handy to compare sometimes.

and



## DECORATED OPAL

Bright, Attractive. 5c., 10c., 15c. and 25c. Counter Goods.

### OUR NEW LINES

#### INVADER ASSORTMENT.

Ink Stands, Matches, etc., to retail for 10c. each.

#### TURQUOISE ASSORTMENT.

A line of quick sellers in turquoise blue trays and boxes to retail at 10c. and 15c. each.

#### SALISBURY ASSORTMENT.

The best line of vases on the market. Just the thing for Xmas trade. Retail for 10c., 15c. and 25c.

It's your own fault if you have not got one of our splendidly illustrated Opal Catalogues, as we are only too glad to send one for the asking and we want every up-to-date merchant to have one.

EARTHENWARE, FANCY CHINA, GLASSWARE, CUT GLASS.

**GOWANS, KENT & CO.**  
TORONTO and WINNIPEG.

OTHER  
Mince Meats may come,

OTHER  
Mince Meats may go,

BUT

**WETHEY'S MINCE MEAT**  
sells on forever.

For sale by all leading wholesalers.

MANUFACTURED BY

**J. H. WETHEY,**  
ST. CATHARINES, ONT.

# Crosse & Blackwell, Limited

*Pickles, Sauces, Jams and  
Preserved Provisions.*

**C. E. COLSON & SON,**

**MONTREAL.**

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849..

## BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World.

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants by the merchants, for the merchants. In procuring, verifying and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

#### OFFICES IN CANADA

HALIFAX, N.S.  
OTTAWA, ONT.  
VANCOUVER B.C.

HAMILTON, ONT.  
QUEBEC, QUE.  
VICTORIA, B.C.

LONDON, ONT.  
ST. JOHN, N.B.  
WINNIPEG, MAN.

MONTREAL, QUE.  
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto. JOHN A. FULTON, Gen. Man. Eastern Canada, Montreal.

**Oakey's**

The original and only Genuine Preparation for Cleaning Cutlery 6d. and 1s. Canisters.

'WELLINGTON'  
**KNIFE POLISH**

**JOHN Oakey & Sons, Limited**

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and  
Flint Cloths and Papers, etc.

Wellington Mills, London, England.

Agent:

**JOHN FORMAN, 644 Craig Street  
MONTREAL**