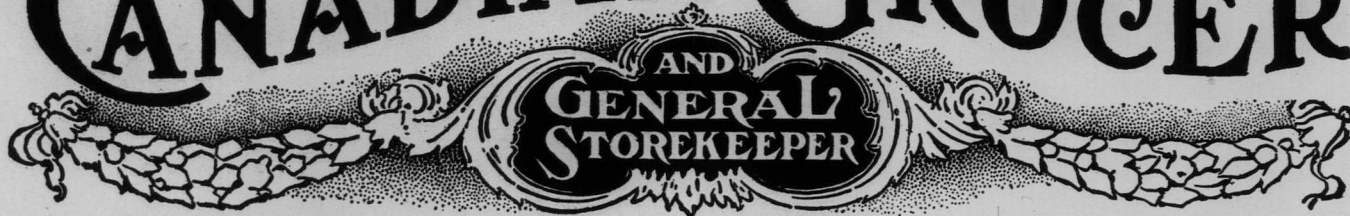


PUBLISHED EVERY
FRIDAY

THE

CIRCULATES IN
EVERY PROVINCE

CANADIAN GROCER



COLMAN'S MUSTARD



BEST ON EARTH



It is just as important

to supply your customers with good vinegars as good tea, or any other staple. You win their confidence, ensure their trade and increase your profits—

"IMPERIAL" WHITE WINE VINEGAR

gives perfect satisfaction to Pickle Manufacturers and housewives alike. Always reliable—and just the price of ordinary standard vinegar. Remember, it is not mere strength that makes standard vinegar. There is flavor, clearness, adaptability to pickling, and many other points that the seller of cheap vinegars never thinks of mentioning to you.

Ask your grocery traveller to show you samples.

We find this brand of Table and Dairy

BRUSSELS SALT

rapidly increasing in favor—

WHY?

Because

1. It is PURE.
2. It is Fine and White.
3. It is put up in neatly sewn, attractively printed packages.
4. There is no fault to be found with it.

R. & J. RANSFORD,

Established 1868

Clinton, Ont.



LICORICE . . .

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, 100 to box; Blow Pipes, 200 and 300 to box; Manhattan Wafers, 2 1/4-lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

ENTERPRISE on an article is a
Guarantee of **QUALITY**

ENTERPRISE

FOOD CHOPPERS

Four Knives
with each Machine

No. 100, chops 2 lbs. per minute, \$1.50
No. 300, chops 3 lbs. per minute, \$2.25

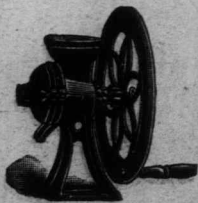
Sell every Day in Year

GUARANTEED TO CHOP RAW MEAT

Illustrated Catalogue FREE

Order through your Jobber

Bone, Shell & Corn Mill



No. 750, \$7.50

Meat Juice Extractor



No. 21, \$2.50

Cherry Stoners
5 Sizes & Styles



No. 1, \$7.50 doz.

Rapid Grinding & Pulverizing Mills

45 Sizes & Styles for Hand & Power, \$1.25 to 300.00



No. 2 1/2, \$4.75

New York Branch,
10 Warren Street

The Enterprise Mfg. Co. of Pa., Philadelphia, Pa.

San Francisco Branch,
105 Front Street

Wheat Marrow

If you stock up with that new, "totally different" Cereal Food, Wheat Marrow, you may be sure that the packages won't grow dusty and fly-specked on your shelves, because it is a steady seller right through the year. A delicious breakfast and supper dish. Sterilized.

Sold by leading wholesalers.

Stower's Lime Juice

Absolutely the purest Lime Juice that can be produced. Made from specially cultivated Limes. No musty flavor. Popular and best! Profitable and reliable! Palatable and wholesome! "The Lime Juice that draws trade."

Sold by leading wholesalers.

Stephens' Pickles

Sound pickles perfectly packed in bottles with very showy labels. Preserved in genuine Malt Vinegar which is brewed by the Messrs. Stephens themselves. Pickles of high quality at a low price. Pickles that sell and continue to sell!

Sold by leading wholesalers.

A. P. TIPPET & CO., Agts.,
Montreal. Toronto.

GOLD SOAP

A QUICK SELLER.

Our Mammoth Prize Competition NOW
IN PROGRESS, by means of which

\$2,500⁰⁰ in Cash and Prizes
will be divided among our patrons.

Get full particulars
by addressing . . . **GOLD SOAP, Toronto**

FLOUR **MAGOR'S
DELICIOUS
PATENT
FLOUR.**
The Purest Flour Made—makes
Delicious Bread, Cakes and Pastry.
Prices For Cash Unequaled.
JOHN MAGOR & CO., MONTREAL

"ACME"
TABLE SALT

Ask your wholesale grocer for it.
Put up in 24 3-lb. cartons in a
case, and in 50 lb. box.

TORONTO SALT WORKS, Toronto, Ont.
Agents for the Canadian Salt Co., Windsor, Ont.



Up to date
Grocers'
Refrigerators,

Mineral Wool
Filled, Eight
Walls. Ask
for prices
from any
dealer handling our
household
refrigerators,
or write
direct to us
for descriptive
catalogue and
prices.

Ham & Nott Mfg. Co., Limited, Brantford, Ont.

Crown Fruit Jars
— AND —
Rubber Rings

will soon be in big demand. Order early, and
see or write us before ordering.

James Wilkins,
Cor. Colborne and West Market Streets
Tel. Main 4407. **TORONTO.**

BASKETS

We make them in all shapes and
sizes. We have

*Grain and Root Baskets,
Satchel Lunch Baskets
Clothes Baskets,
Butcher Baskets,*

In fact, all kinds; besides being very neat
in appearance, they are strong and durable.
Send your orders to

THE . . .
Oakville Basket Co.
Oakville, Ont.

Soap

"IMPERIAL" and
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.



For Sale Everywhere.

—:—
ASK FOR
MOTT'S.

Payne's
"Pharaoh"
and
"Pebble"
Cigars

are selling like the proverbial "hot cakes," and they are selling entirely on their merits. Quality will tell! This only bears out my oft-repeated assertion in "The Grocer," that for the same money no Cigar Manufacturer anywhere can equal the quality and workmanship in these two brands (my leaders). Send along for that "trial order" of an assortment of a thousand or more of my different brands, including one or two hundred each of the "Pharaoh" and "Pebble."

J. Bruce Payne, Cigar Mfr.,
Granby, Que.

Summer
Favorites

—"Sterling"
—Brand
—Goods.

Lime Juice
Lime Juice Cor-
dial
Raspberry Vin-
egar.

Summer here and what to take to the picnic or use at home is an important question. No mistake will be made if your customer selects "Sterling" brand goods—Lime Juice, Lime Juice Cordial and Raspberry Vinegar. Just what you want for the picnic.

—Done up in Imperial
—Tall Pints, Reputed
—Pints, and Splits.

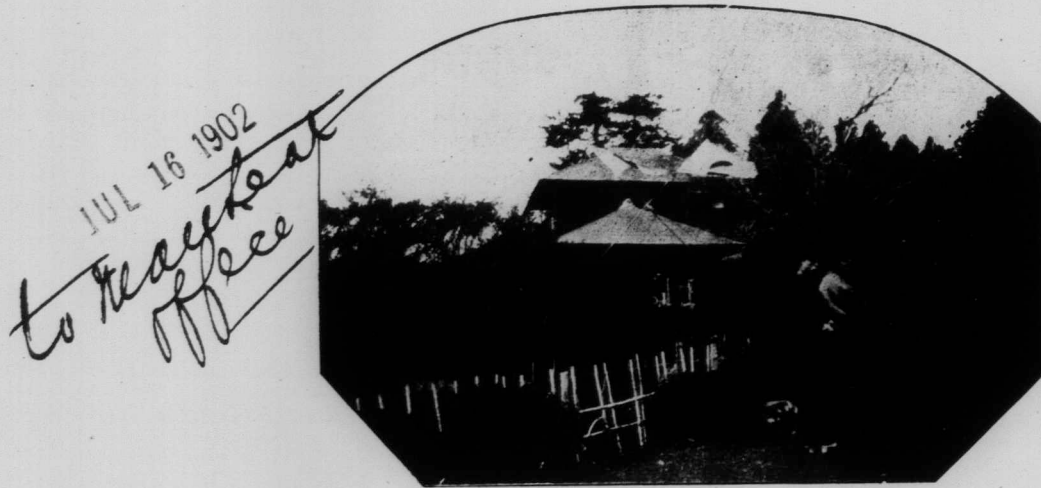
T. A. LYTTLE & CO.,
124-128 Richmond St. West,
TORONTO

OVER AND OVER

AGAIN

we keep on telling you the story of the success of Tillson's "Pan-Dried Oats." We have produced evidence from grocers and grocers' customers that you cannot be serving your customers with the best Rolled Oats unless you serve them with **"PAN-DRIED OATS,"** made only by **Tillson.** They are famous because they deserve it. Do you hesitate because some other kind don't bring any complaints? Hear what one man says when he determined to try them: "The shipment of Rolled Oats arrived safely and they are **extra** choice. I could not wish for nicer goods." If you think that statement is simply made up, we will send you the original Card if you wish it. Rolled Oats are still the people's breakfast, and Tillson's are the standard of all Rolled Oats.

THE TILLSON CO., Limited, Tillsonburg.



WHY

... IS ...

JAPAN TEA

deserving of the large measure of confidence grocers continue to place in it?

BECAUSE

they know it possesses all the best qualities necessary to making it a trade-winner and a trade-retainer for them. We laugh in our sleeves when we see our competitors claiming that their teas are displacing **Japan**—they are adopting the best method for advertising **Japan** and making it better known. When compared to other teas its superiority is immediately acknowledged. When the best people in Canada and the United States prefer **Japan**, what better evidence of its intrinsic merits? **Grocers**—**it pays to stand by**

JAPAN TEA



YOUR MONEY BACK

IF YOU DO NOT LIKE

IMPERIAL MAPLE SYRUP

Return it to the dealer of whom you bought it,
who is authorized to give you your money back.

**ROSE & LAFLAMME, Agents
Montreal.**

A SURE STEP

towards success has been taken by
the grocer who sells

**IVORY
GLOSS
STARCH**

Ladies who once buy it acquire the commendable
habit of doing so again and again. No wonder they
prefer it and give their trade to the retailer who can
supply them with such a good article—results are so
satisfactory.

Manufactured by
THE ST. LAWRENCE STARCH CO.,
LIMITED
PORT CREDIT, ONT.

WHITEMORE'S POLISHES.

THE WORLD'S STANDARD.

THE OLDEST AND LARGEST MANUFACTURERS OF SHOE
POLISHES IN THE WORLD.



"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens
and preserves. Imparts a beautiful finish. Once tried always used.

LARGEST QUANTITY, FINEST QUALITY.
For Sale by all Wholesale Grocers.

MOLASSES

When ready to buy don't
forget to ask us for our
quotations on a carload
delivered at your station ;
you will be glad you did so.

The Dominion Molasses Co.,
Limited
Halifax - Nova Scotia.



FLAT TINS.

Fraser River Sockeye Salmon.

Choice, Reliable Fish, Rich in Color and Flavor, at \$1.35 per dozen.

This is a special offer, and if open we would like to be favored with your order. The quantity we got in is rapidly being depleted.

W. H. GILLARD & CO., Wholesale Grocers, HAMILTON.



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

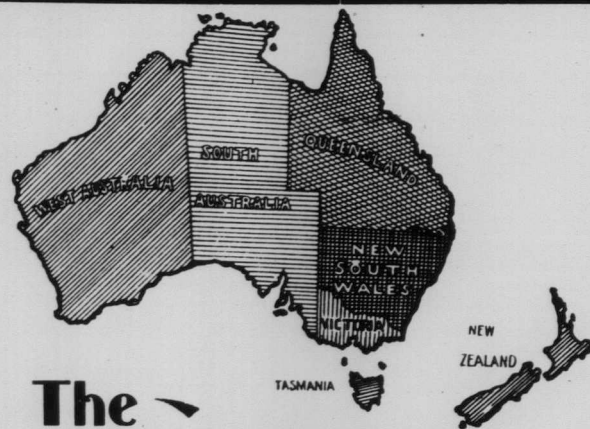
Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND
IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



The Australasian Grocer

The Organ of the Grocery, Provision
and kindred Trades of the Antipodes.

Subscription \$2.50 per Ann.

post free to any part of the world.

A handsome Diary is presented free to annual subscribers.

PUBLISHING OFFICES:
Melbourne, - - - Fink's Buildings.
Sydney, - - - Post Office Chambers

AMERICAN OFFICES:
New York, - - - Park Row Building.

BRITISH OFFICES:
London, - - - 42 Cannon St., E.C.

Specimen Copies Free on Application.

Drawing
Trade
By
Selling
Nasmith's
Bread and
Cakes.

Out of
town
grocers are
doing this
daily.
Write us
for in-
formation.

THE NASMITH CO., Limited,

66 Jarvis St., Toronto.

Breezy, Grocer's Clerk, and his Revolutionary Methods.

By
J. GEORGE
FREDERICK.

WHEN the prosperous though unprogressive firm of Casper W. Leslie & Co., grocers, hired him they thought they had secured an ordinary clerk, and gave themselves no further concern. They already had a force of about a dozen clerks, besides half a dozen delivery teams. They had hired clerks for 20 years, and it was to them a troublesome and vexatious proceeding. They frowned at first at his slight frame, but when he put a prostrate sugar barrel on end with easy unconcern all objections were immediately withdrawn.

His surname was the leveling one of Smith, and his Christian name—highly Christian—Hezekiah. His mother called him "Zeke" and his companions, "Breezy."

Breezy entered upon his work whistling in supreme content. He was at the bottom of the commercial hill, and was preparing to run up to the top. He had no star-high ambitions to make him dream, no love affairs to make him forgetful, and no vices to keep him from doing his best. There wasn't a lazy tendon in his body. He was not tall. If he had been, he would have been lazy. He was short, thin, black-eyed, nervous, and muscular. Before his ponderous companions got an idea through their heads, Breezy was half-way done with the action. A few thought he was a genius; but they were mistaken. Breezy was innocent of the smallest spark. He just had a heavy capital of nervous energy that made him work while others were content to lounge.

They put him behind the fruit counter. His first act was to clean it up and "fix things" generally. "Such a run way of doing business," he muttered, quite like an experienced grocer, scowling at the hidden waste and slipshod displays of his predecessor. When he was through with the counter there was absolutely no fault to find with it. But he was not satisfied. He went into the cellar and started to saw and nail some boxes to make receptacles for various things back of his counter.

"What are you doing here?" said the pompous and obese superintendent, finding him at work.

"Oh," said Breezy carelessly, "I'm just getting some boxes in shape to put dirt and tools in at my counter."

"We have got a carpenter to do that," said the superintendent, with displeasure; "get up where you belong and tend to your customers."

Breezy went up, and finished the boxes later while the superintendent was absent. He cleaned the fruit on his stand four times a day. "It gets so blamed mused up," he said briskly to a fellow clerk who looked askance at the action.

"The other clerk didn't," replied his companion suggestively.

"Didn't he?" said Breezy coolly.

Of course the clerks laughed at him. His tie was awry and of objectionable hue, and his trousers lacked the proper cut and crease.

The fruit trade was slow, and Breezy was highly impatient. The superintendent compelled him to stay behind his counter, and he had to gaze impatiently over the bustling crowd of the store, which seemed to stop at every other counter but his. Twice, when the superintendent was not about, he made a personal canvass among the shoppers and secured a number of sales. The third time he was discovered and peremptorily ordered back.

After closing time, Breezy was absent-minded and restless. The noise of the overhead cash system; the aroma of freshly roasted coffee, of bacon, and of cheese; the click of the weighing scales; the scraping of the busy scoops; the shrill staccato of the register bells and opening drawers; the rustle of the wrapping paper; the shuffle of hurrying feet; the rumble of the drays on the cobbles outside; the incessant hum of voices, and the ever-changing panorama of shoppers—all these had become to Breezy the breath of life, and he sighed for them longingly ere the evenings were over. He had a printing press, and he set type as a means of diversion—all matter concerning the grocery store.

He set up a card and embodied in it an idea that he had conceived. He printed 500 of them—all the card-board he had. They were invitations to the public to have any and all sorts of fruit delivered at their homes at any time by telephone orders. He laid one on Mr. Leslie's desk the next morning.

"Thompson," Breezy heard Leslie call shortly afterwards to the superintendent, "this is a good idea. How many did you have printed?"

Thompson grew red. "I didn't have any printed," he replied in surprise. Leslie frowned, and called his partner, who also professed ignorance. Breezy watched them from behind the register, and then ventured forward.

"I printed them on my own press. Here are 500 more."

Leslie looked again at the card, and raised his eyebrows at Thompson, who nodded in return, seemingly signifying that this was the clerk mentioned in some previous conversation.

"You may hand in your bill for them to the bookkeeper," said Leslie evenly; "and, Thompson, you may have them properly distributed."

He was paid for his cards, and there was also an extra dollar in his weekly pay envelope that Saturday. He promptly bought the best seat in the theatre.

They found him the next week in the telephone booth, calling up successively from a list of over 100 residences. "Is this Mrs. Jones?" he would ask. "Par-

don me, Mrs. Jones; this is Leslie's. We would like to sell you some groceries." And then he would enter into a conversation for an order. The other people on the line were indignant, and the exchange told him that he was not the only lung on the line. But in less than an hour Breezy had hurry orders aggregating \$20, and Leslie himself closed Thompson's mouth of wrath at neglected customers by a word of commendation.

The firm's telephone trade had never been worked up, and Breezy printed announcements inviting customers to use the phone to send their orders. A phone was placed behind the fruit counter, and Breezy took the orders. He did more. "You're going to bake, aren't you?" he asked of the housewives when they ordered flour, lard, etc. "Isn't your baking powder all gone? Don't you need some new pans? We've got a splendid new pan here. Patented. Only eight cents, too." And so on.

"Here, Mr. Thompson," he called to the superintendent as he passed one day; "who makes these sign cards?"

"Tommy, the shipping clerk," replied Thompson shortly.

"I have just thought," said Breezy reflectively, "that I might make a nicer one for this counter. May I try one?"

"Yes; but don't neglect your counter."

Breezy had just received a large quantity of splendid figs that morning, which were selling at a really attractive price. But the firm had not even given him price cards to put on them, and had not mentioned them in the newspaper ads. "How in blazes do they expect to sell these?" he grumbled. "Nobody knows anything about them."

When, therefore, he had surprised the busy shipping clerk by asking for the card marking tools, and had made a few simple price cards for other goods, it occurred to him that he might as well make a fig sign. It was prettily lettered, and it read: "These figs are good, clean figs, and you won't be able to buy them very many days." The clerks leered at him when he put it over his figs, rearranging the boxes artistically on the counter. Thompson didn't happen round any more that day, but in the evening Breezy sought him out. The figs were all gone.

"H'm," said the superintendent, "you must have had an extra run on figs today."

Over the new supply that he received the next morning, the clerks read from another card: "More good, clean figs at this price. They'll only last through the day, though." It seemed as if everybody that came into the store that day bought figs. Thompson came to the fruit counter out of curiosity, attracted by the crowd there, which Breezy was waiting upon

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN
CAKES
WELL KNOWN AND RELIABLE

IN
TINS
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

with a satisfied and dexterous alacrity. He elevated his eyebrows at the sign.

"Who made that sign?" he asked, when the crowd cleared off.

"Me," said Breezy, in a bustle at the cash register.

"H'm, h'm," said the superintendent, strolling off.

The next day it was raisins at a bargain, and Breezy's sign said: "We bought 50 boxes of these seedless raisins, and we are going to sell them at — cents a pound until they are all gone."

"How many boxes of those seedless raisins went out to-day?" asked Thompson that evening, looking sourly at the sign. "I'm afraid they won't go very well."

"Twenty-five," answered Breezy.

"What!" said Thompson, staring over his spectacles.

"Twenty-five," repeated Breezy.

"H'm, h'm," said the superintendent, walking rapidly off.

The other twenty-five went the next day. "Could have sold more," said Breezy.

"H'm," said Thompson slowly; and after a minute: "Those signs are neatly lettered."

Breezy was vigorously cleaning up. "You may take off the dull hours," continued Thompson cautiously, "and make the signs for the whole store. We'll get an assistant at your counter." Breezy was kicking some boxes under his counter.

"D'ye hear?" said Thompson.

"Yes, sir," said Breezy.

For the next six weeks the customers at Leslie's enjoyed daily treats from the signs. There were no less than 50 to be made on busy days. The language was simple; it told the truth about the goods, and it never disappointed, and quite often there was a bit of humor in it. The obese superintendent frowned at Breezy's efforts and looked as if he half regretted his venture.

"The old guy," mused Breezy one day, as he saw Thompson deliberately tear one of them up. It was an egg sign, and read: "If you wait until to-morrow to buy these at 15 cents a dozen, they may not be as good as they are to-day!" Promptly Breezy had another one up which read: "It's throwing these eggs at you to sell them for 15 cents the dozen. They're not bad, though."

Thompson stood before it for full two minutes before he decided to let it pass, and then walked away, murmuring, "H'm, h'm."

But Breezy ran to extremes, and one day, when Leslie paused before a cheese sign and read, "Hold your nose here. It only takes the clerk two minutes by the clock to wrap up half a pound at 30 cents," he decided that he would draw the limit, and he told Breezy to take it down, which Breezy did with a rather crestfallen air. He had been particularly proud of this effort, and had stood behind his register a dozen different times during the day, to watch customers stare and break out into laughter. A week later they made him take another one down, and Mr. Leslie called him aside.

"Don't try to be so funny on your cards," he frowned. "You make nice cards when you stick to fact, but when you get humorous you are as loud as a barrel of mackerel."

Breezy grunted ungracious acquiescence, while the corners of the grocer's mouth twitched at the recollection of some of the cards. But they continued to be as flagrant as ever. Thompson complained to Leslie about it, and the proprietor sat for a few moments in deep thought.

"That boy's got too much vitality," he said, "and we'll have to give him another outlet for it. Making cards and answering the telephone isn't enough for him to do. I believe that I will put Morris at the telephone, and let Smith do our important outside business down town." The change was accordingly made, and Breezy became a sort of confidential clerk, doing most of the firm's business with the banks and the downtown offices. Characteristically, he allowed no opportunity to escape to learn the firm's manner of doing business, and its needs. He was not chary with suggestions, either, and was told by the firm more than once that his advice had not been asked, and that it was therefore not very valuable. This logic Breezy utterly failed to comprehend.

His old friends smiled as he dashed by them daily on his bicycle, his hat crushed into his head and his face, almost on the handle bars.

The firm sent him to the newspaper offices to take advertising copy. The advertisements which he carried he criticised freely on the road down town. Most of his criticisms were of a decidedly adverse nature, and his opinion of the man who wrote them, the head of the firm, grew more and more contemptuous. He had learned some lessons in advertising by his card making.

One morning they sent him to a downtown firm of producers with an order for

20 tubs of butter. With the order they gave him copy to take to all the morning papers, making commonplace and altogether unattractive mention — thought Breezy — of a proposed special sale of these 20 tubs of butter.

"That's the weakest thing yet," he soliloquized, as he sped down the empty avenue. "Butter'll go up three cents a pound one of these days."

As he stood in the office of the company, he heard a man say something confidentially to the produce man and a customer that made him wink hard. It was that butter would go up in a few days. The customer did not seem to take it very seriously, but Breezy construed it into a mighty tip.

"Just what I thought," he said to himself. "That slow firm buying only 20 tubs!" It occurred to him that he might telephone to the firm and give them the tip; but he immediately rejected the idea.

"They'd only laugh and tell me that I wasn't running their business."

Then was born a great idea. An instant later he was decided. The producer whistled when Breezy handed him an order for a hundred tubs.

"It'll take all we have," he said.

Breezy sat down at a desk and wrote something rapidly. The foreman at the newspaper composing rooms looked at him in surprise as he gave directions about border and type, technicalities which he had learned as editor of the school paper.

The tubs were all delivered in the afternoon. Thompson came out in the ware room and looked at the first batch of twenty. "I wouldn't have ordered twenty!" he said, shaking his head. "I told Jim they wouldn't go." He wasn't in when the rest came. "Are they turning the store into a butter house?" said the shipping clerk, grumbling, as he helped the men bring them in.

"Great heavens!" ejaculated Thompson the next morning when he came into the ware room. "Where does all this butter come from?"

The shipping clerk looked unintelligent, and made no answer. Thompson brought in the head of the firm, Mr. Leslie. He, in turn, stared dumbly at the tiers of tubs.

"What the ——!" he began excitedly.

"I told you to order twenty, didn't I?"

"You advised me not to buy more," said Thompson stiffly, "and I didn't."

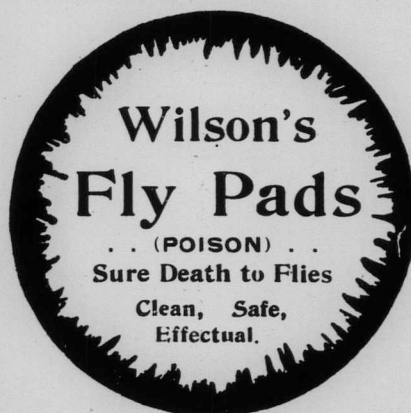
"Can't you count?" exclaimed Leslie

SUMMER DRINKS

Sutherland's Goods:
LIME JUICE CORDIAL,
 . . . **LEMON SQUASH.**

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS HAMILTON.

BEWARE OF USELESS
 IMITATIONS.



ORDER FROM ANY WHOLE-
 SALE GROCERY HOUSE.

Archdale Wilson

Hamilton

"In the greatest circumstances a trifle has always decided the most important events."
 —NAPOLEON BONAPARTE.

A Business Bringer

Successful grocers know that it is not necessarily their bulky, largely-consumed staples that are the greatest factors in building up business.

You may not be able to trace it, but possibly your best customer came to you first by being directed to you for, or finding that you kept, some article of special merit.

"**H AND H**" in its very wide scope of special cleansings, such as ordinary soaps do not touch, and with the enviable reputation it has obtained in high quarters, is advertised by direct correspondence with and by sampling the best class of consumers all over Canada.

It will pay you to have it, and send your name to the "**H AND H**" Office, 34 Yonge St., Toronto, so that good people may be directed to you and others may be "sampled" in your interests. Include with first general order

H AND H THE "UNEQUALLED" CLEANER
TRADE MARK

JAMES TURNER & CO., Wholesale Grocers, Hamilton, Ont.

Wholesale Selling Agents for "**H AND H**" in Hamilton.

Every
Grocer
Should
Handle

Crown Blend Coffee.

One Crown Sells at	- - - -	25c. per lb.
Two " "	- - - -	35c. per lb.
Three " "	- - - -	45c. per lb.

Put up in 10, 25 and 50-lb. tins.

Gives a Handsome Profit and Pleases the Customer.

THOS. KINNEAR & CO.,

Wholesale Grocers,

49 Front St. East, TORONTO

wrathfully, pointing to the tubs. There's a hundred there, if there's one!"

When Breezy was finally called in, he faced both men easily.

"How many tubs of butter did you order?" asked Leslie.

"One hundred."

"I told you twenty!" roared Thompson.

Leslie did not answer, but made for the telephone. The produce people firmly refused to take back the tubs. "We've just refilled our refrigerators, and can't accommodate any more," they said. But they added something more in a telephone whisper.

"Mr. Leslie," said Breezy, when the proprietor rang off, without any visible allayment of his wrath. "I was ordered to get only twenty, but I made it a hundred, and—"

"You did, did you?" burst out Leslie, glaring at Breezy with unutterable derision. "You'll be advertising yourself as proprietor of this store shortly, won't you?"

"But, Mr. Leslie," protested Breezy, "butter's going up in a few days!"

"Great guns!" roared Leslie, "are you running this firm, you—you impudent young fool? You young barrel of gall! I've a notion to break your head!"

Breezy flushed angrily.

"Go out and draw your salary, and never set foot here again!"

Breezy turned on his heel and walked out, without looking at the clerks who had assembled at the ware room door, attracted by the loud voices.

"Fools! fools!" he muttered between

his teeth, as he drove his bicycle along the street.

When he looked at copies of all the morning papers, in which appeared the advertisements he had prepared the day before, in lieu of the originals, he smiled in genuine artistic gratification.

"If that don't sell butter," he chuckled, "nothing ever will." The advertisement predicted that butter would go up very soon, and that Leslie & Co. had bought, in anticipation of this, 100 tubs, which they would sell at one cent below the market price.

"There will be a still awfuller row in that shanty when they see these. They might arrest me." But the spirit of Breezy rose hopefully to the possibility. "If they only wait till to-night."

He learned afterwards that the store was crowded with butter buyers from early morning until late in the afternoon, and that his advertisements had precipitated the coming rise in price, and an advance of one cent was already asked that same day.

It was during the afternoon of the next day that Breezy received a note asking him to call at the office of the grocery firm of Leslie & Co.

"See here, young man," said Leslie to him in his private office, "what you did on Tuesday was a thing that could have put you behind prison bars. Do you understand?"

Privately, Breezy was skeptical, but he nodded doggedly, thinking that Leslie merely wished to abuse him, and regretting that he had come at all.

"It was pure malicious mischief in the eyes of the law," continued Leslie, "and an entirely unpardonable offence. But

while this is undoubtedly so,"—he talked more moderately and less harshly—"it—well, to be frank, those ads.—" The remembrance of this part of Breezy's misdemeanor swelled his indignation, and he was again angry. "Those ads.," he continued, "that you dutched for us—well, it was worth six months at hard confinement itself!" He glared impotently, while he got red in the face.

"Well," he began again, "as I was saying, those ads.—er—well, they drew the trade, in brief, and we sold the whole hundred tubs!" He said this as though it was little short of miraculous. Breezy did not wink an eye. To him it was the natural result.

As Breezy still held his peace, Leslie resumed: "As a result we are—er—have cleared, well, some hundred dollars."

Breezy still remained silent, and Leslie put on a pompous frown.

"Understand, young man," he declaimed, "in giving you the position of superintendent and advertising manager of this store, we most certainly wish to express our vehement displeasure at your act of Tuesday, lucky as it happened to turn out, and solemnly warn you that a repetition of such a monstrous offence will mean instant discharge. To hold this position, you will have to confine yourself to reasonable and cautious methods of doing business. Your salary will be three times your former one. Get out now, and don't bother me, but show up ready for work Monday morning."

The only evidence Breezy gave of his satisfaction with this interview was that he rode madly up the full length of the steepest hill in the city on his way home, to rid himself of surplus nervous energy.

Now the War is Over

and all imitators acknowledge that

MacLaren's Imperial

—AND—

MacLaren's Roquefort

Cheese have them all beaten.



SARDINES

IMPORTED AND DOMESTIC.

GET OUR FIGURES.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers.

36 Yonge St., Toronto.

MONTREAL RETAIL GROCERS.

THE regular monthly meeting of the Montreal Retail Grocers' Association was held on Thursday night, June 5, the president, Ald. Turner, in the chair.

The secretary's report showed a satisfactory number of contributions, in money and kind, to the picnic, to be held on July 16 at Highgate Springs, Vt. The subscriptions are now being collected by the chairman of the subscription committee and three other members.

A letter was read from the Retail Merchants' Association, of Toronto, in regard to

TRADING STAMPS,

stating that, on the representations of several retail merchants, the Provincial Government of Ontario had passed a bill prohibiting their use in that Province. The secretary was ordered to communicate with the Toronto Association and secure a copy of this Bill. It was decided that at the coming session of the Quebec Legislature an effort to have a similar law brought about will be made by the grocers.

The Association sent a letter of condolence to the family of the late James R. Guest, 600 Wellington street, who had been one of the members of the Association.

PAPER MONEY.

A discussion arose over the \$4 bill now in circulation. A good many of the

members were found to be interested in this subject; and it was generally agreed that the present bill of that denomination was a nuisance, as it looked so much like a \$1 bill that, in the hurry of waiting on customers, mistakes were often made, subjecting both merchant and customer to considerable annoyance. The need of a \$4 bill was not disputed, but it was thought that the figure could be changed so as to look less like the figure 1.

The result of this discussion was that the secretary was instructed to write to the Minister of Finance, calling his attention to this objectionable feature and asking to have the present bill replaced by another which would give rise to fewer mistakes.

The photographs of the members of the Association, which it was decided to have taken a couple of months ago, will be made up into two large groups, one for the Association itself and the other to be presented to the Chambre de Commerce, Montreal.

A TEAMAN AT ST. PIERRE.

S. P. Saunders, The "Salada" Tea Co.'s representative in the West Indies, has just returned to town. Mr. Saunders was at St. Pierre, Martinique, three days before the terrible eruption of Mount Pelee. He considers himself fortunate in escaping this terrible disaster.

MONTREAL WHOLESALE CLERKS.

The annual excursion of the Montreal Wholesale Clerks' Association will be held on Sunday, June 15. The trip this year is to Malone, N.Y. The party will leave Windsor Station at 8 a.m., by the N.Y.C. Ry. Special attention has been given to the programme, and a big crowd is expected.

WHERE ALLSPICE GROWS.

The island of Jamaica produces about all the allspice that is used. It is known also as pimento, or Jamaica pepper. The tree on which the berries grow is evergreen, and the flowers grow in dense clusters. These develop into small green aromatic berries, the size of black pepper. If allowed to ripen, they become pulpy and lose some of their pungency. For commercial purposes the berries are gathered when green, carefully dried in the sun and afterwards packed in bags holding 160 to 180 lb. and shipped. Pimento trees grow in many parts of tropical America, but nowhere do they thrive as in Jamaica. The trees are never planted by man and receive no cultivation worthy of name. The seeds are dropped by the birds and the rains and the tropical sun do the rest. Surplus trees are cut down and become walking sticks and umbrella handles. This spice is more mild and innocent than most other spices.



Keep Your Stock Moving

By buying to-day what will sell to-day and to-morrow.

UPTON'S
JAMS, JELLIES AND MARMALADE

have a ready sale all year round.

A. F. MacLaren Imperial Cheese Co., Limited, 51 Colborne Street, Toronto,
AGENTS.

THE PROVISION TRADE.

Cold Storage in Orillia—The Markets—Miscellaneous Notes.

COLD STORAGE IN ORILLIA.

THE NORTHWAY CO. have just finished their brick cold-storage building at Orillia, Ont. The structure consists of a concrete cellar with an ice chamber above, a receiving-room with scales, and an egg-candling-room. There is also a quick-drop elevator to the basement. The trade this year will be principally in handling butter for export, and so the company is prepared to store 125,000 lb. of that commodity. The butter, when received, is washed and packed in square boxes of 56 lb. each and put in the storage cellar. There the temperature is constantly kept at 2 deg. above freezing point. Admittance is gained to this cellar by an underground passage, and things are so arranged as to permit of a quick and clean handling of the products.

AN ICE SHORTAGE.

There is at present a shortage in the supply of ice in Montreal, which later in the summer may cause inconvenience to many. The early opening of spring, and consequent breaking up of roads, rendered it very difficult to handle the ice by sleighs; and the impossibility of using wagons at that time of year for the purpose has resulted in many dealers having small stocks.

Ice is now from \$1 to \$1.50 higher in price than last year; but even at the advanced prices dealers are by no means anxious sellers. Some of the largest firms have refused to take orders from any but the heaviest consumers of ice, preferring, in the event of stocks becoming exhausted, not to lose these customers.

PRICE OF MEAT IN NEW YORK.

The meat supply of New York is at present controlled by a Beef Trust and the people there will likely have to pay high prices for their beef, or perhaps do without it entirely, if what The New York Daily News of recent date says is of any account.

An injunction has been granted against the Trust, but this can be evaded by them selling meat to the wholesale and retail dealers of New Jersey. They would, in this way, be able to still withhold meat from New York, urging as a reason for doing so its scarcity.

There is no doubt but that there is a shortage of meat on the market there

owing to the strike in Chicago and this may make the situation more acute. However, some people expect a fall in the prices of meat in New York before long. There are executive offices of the agencies for a number of great western meat houses in New Jersey, principally in Hoboken, and there and in Newark are facilities for the handling of large quantities of meat. So the Trust will have to be on its guard against the coming of another combination into the field that would offer meat at lower prices. Thus a monopoly that it has taken several years to build up would run chances of being destroyed.

A NEW COLD STORAGE.

A new cold storage building is being erected by Lovell & Christmas, provision dealers, on King street, Montreal, which, when completed, will be one of the finest in Canada. It is being made as nearly fire-proof as possible. The Linde system of cold air circulation, which is now considered the best for all purposes, will be used. It is expected that the new storage will be ready for use early in the fall.

ACCIDENT IN COLD-STORAGE PLANT.

An accident occurred on Friday night, June 6, in the building of The Canada Cold Storage and Freezing Co., Montreal, which only the excellent equipment of the plant prevented from being more serious. As it was the damage amounted to only about \$250. The cap of one of the condensing pipes blew off, releasing about 1,200 lb. of ammonia gas. The building which contains the freezing apparatus is separated from the storage building, and no damage was done to the butter and cheese in store. The engine had to be stopped, but as another was in readiness to start almost immediately, there was little time for the temperature at which the goods were kept to vary more than a degree or two.

THE PROVISION MARKETS.

TORONTO.

The market continues steady and unchanged. There is a good demand for beef and lamb. Trade in dressed hogs is fair. In live hogs the market is weak and prospects are for lower prices. We quote as follows: Dressed hogs, \$9.00 to \$9.25; beef carcasses, \$7.50 to \$8.50 per 100

lb.; hind quarters, \$8.50 to \$9.50 per 100 lb.; front quarters, \$7.00 to \$7.50 per 100 lb. Veal, 7 to 8c. per lb.; lambs, 10 to 10½c. Live hogs: Selects, \$7.00; lights, \$6.62½ to \$6.87½ per 100 lb.; choice export cattle bring \$6 to \$6.75 per 100 lb.; lights sell at \$5 to \$5.75.

In cured provisions the demand for smoked meats is brisk, and prices of smoked breakfast bacon, shoulder hams and backs are ½c. higher. The summer trade is well under way now and the market is likely to continue firm from this out. We quote: Long clear bacon, 11c.; smoked breakfast bacon, 14½ to 15c.; rolls, 11½ to 12c.; medium hams, 13½ to 14c.; large hams, 12½ to 13c.; shoulder hams, 11c., and backs, 14½ to 15c.; Canadian heavy mess pork, \$21.50; short cut, \$23; lard, in tierces, 11 to 11¼c. per lb.; tubs, 11¼ to 11½c., and pails, 11½ to 11¾c.

MONTREAL.

The market on most lines of provisions is active. Wholesalers have raised prices on hams and bacon, and the former are now quoted at 12½c. for large, 13½c. for medium and 14c. for small. Bacon is held at 15c. There was some scarcity in Jones' pork at the beginning of the week, but this has been relieved.

The market for dressed hogs has declined since our last report, and now country-killed are quoted at \$9 to \$9.50, and abattoir stock at \$9.25 to \$9.75 per 100 lb. The market has become steadier since the decline, and the demand is fair.

Lard has been moving well. The manufacturers of "Anchor" brand have managed to put their goods on the market again. It is quoted by jobbers at \$1.95 for wood pails and \$1.90 for tin pails. Fairbank's "Snow White" and "Globe" compound lard is now quoted at 10c. per pail higher.

Our quotations now are as follows: Heavy Canadian short cut mess pork, \$23.75 to \$24.00; Chicago clear pork, \$27.00 for heavy and \$26.00 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.32½ to \$2.35 per pail; refined lard compound (Fairbank's); \$2.15 for 1 to 24 pails; \$2.13 for 25 to 49 pails; \$2.12 for 50 pails and over. Snow White and Globe compound, \$1.95 per pail; Cottolene, 11¼c. for 20-lb. pails, and 11c. for 60-lb. tubs, for Quebec and Ontario.

ST. JOHN, N. B.

In barrelled pork and beef there is but a light movement. The high prices continue. While there has been a somewhat easier

Smoked meats are in demand.
Satisfy your customers with



.. AND



A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

When you have any

BUTTER OR EGGS

to offer, write or wire us.
We are buyers.

The J. A. McLean Produce Co., Limited
75-77 Colborne Street
Telephone Main 2491. **Toronto.**

CHEESE

The stock of old cheese
has been exhausted. None
left.

New cheese are com-
ing in more plentifully
and quality is good.

WRITE US FOR PRICES.

F. W. FEARMAN CO., Limited
Pork Packers and Lard Refiners,
HAMILTON, ONT.

Sugar Cured Hams and Breakfast Bacon.

We produce something
superior in this line---mild
and full flavored. Meets the
requirements of the most
exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
LIMITED.
TORONTO, ONT.

feeling, it is thought prices will be higher. Lard is rather higher, and there is a fair sale. In fresh beef, the very high price continues. Veal is quite plentiful. Mutton is reasonable, but lamb is quite scarce and high. Pork is in limited supply and keeps high. We quote: American mess pork, \$23 to \$23.50; domestic mess pork, \$21.50; plate beef, Canadian, \$14 to \$14.50; clear pork, American, \$25.50; plate beef, American, \$17 to \$18; veal, 4 to 7c.; lamb, 4 to 5c.; mutton, 10 to 12c.; fresh beef, 8 to 10½c.; round hogs, 7½ to 8c.; pure lard, tubs, 12c.; pure lard, pails, 12¼c.; compound lard, tubs, 9½c.; compound lard, pails, 9¼c.; refined lard compound, Fairbank's, tubs, 10½; pails, 10¾c.; hams, 14 to 14½c.; rolls, 12 to 13c.

—
HALIFAX.

Beef and pork remain remarkably high, and to recent advances may be added \$1 per barrel on best Canadian beef. Fresh beef is also hard to obtain by the local dealers and prices remain high. Lamb is coming in more plentifully and is bringing from \$2 to \$3 per carcass. Veal is also plentiful. Fowls and chickens and turkeys are only in moderate supply, the former wholesaling at 10c. and the latter at 14 to 15c.

—
WINNIPEG.

DRESSED MEATS—The market for dressed meats is active and prices are without change, beef running from 8 to 9c. per lb.; veal, 7½ to 8½c.; mutton, 10c.; spring lambs, \$4 to \$4.50.

CURED MEATS—The market is active and prices liable to change at any moment, so that prices are not quotable to-day. The tendency is upward.

—
PROVISION NOTES.

Westgate & Lewis, butchers, Montreal, have registered.

D. P. Williams, Sidney, Man., has sold out to A. J. Sharp.

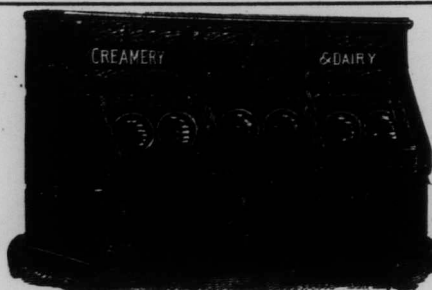
C. R. Westgate & Co., butchers, Montreal, have dissolved.

Frank Russell, butcher, Brandon, Man., is advertising his business for sale.

A. Daoust & Co., butchers, Montreal, have filed a consent of assignment, and one of the creditors has filed a contestation of the demand of assignment recently made on him.

—
WATERMELONS AND LYNCHING.

Watermelons are ripening on the vines in Texas. This fact may have some connection with the recent lynching of so many colored men in the Lone Star State.—St. Louis Globe-Democrat.



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

SLEE, SLEE & CO.

Limited

Tower Bridge Brewery,
LONDON, ENG.

FOR



English Malt
Vinegars.

Ontario Agents—

John W. Bickle & Greening,
HAMILTON and TORONTO

From whom Samples and Prices can be obtained.

THIS BRAND

ON
BACON
—AND—
HAMS



guarantees the consumer an article perfectly cured, and prepared by the most improved process in the world.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

Makers of Breakfast Bacon, Long Clear Bacon, Short Roll Bacon, Long Rib Bacon, Long Roll Bacon, Square Cut Shoulders, Back, or Windsor Bacon, Shoulder Butts, Wiltshire Bacon, Mess Pork, Cumberland Bacon.

All first-class Grocers and Provision dealers should handle the

“L. & S.” and
“Imperial”

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market. They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,

Pork Packers and Exporters, HAMILTON, CANADA.

Fowler's Packing Houses: Chicago, Ill., Omaha, Neb., Kansas City, Kan., Hamilton Can.
New York Office: Produce Exchange Building, N.Y.
Fowler's English Houses: Fowler Bros., Limited, Liverpool, Eng. Fowler Bros., Limited, London, Eng.

— ALSO —

The L. & S. Rosemary Company, Limited,

Manufacturers of Jams, Jellies, Cocomat, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

SUPERIOR WRAPPING PAPERS

The kind that will stand hard usage. No waste is made when you use this paper.

—Full Weight.
—480 Sheets to the Ream.

—Our Papers

See that you get this paper. Your customers will appreciate it.

CANADA PAPER CO., Limited
TORONTO and MONTREAL.

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers


See that you get them.

GOLD MEDAL, PARIS, 1900.

Walter Baker & Co.'s

PURE, HIGH GRADE

Cocoas and Chocolates.



TRADE-MARK.

Breakfast Cocoa.— Absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Premium No. 1 Chocolate.— The best plain chocolate in the market for drinking and also for making cake, icing, ice-cream, etc.

German Sweet Chocolate.— Good to eat and good to drink; palatable, nutritious, and healthful.

WALTER BAKER & CO. Ltd.

ESTABLISHED 1780.

DORCHESTER, MASS.

BRANCH HOUSE, 12 and 14 St. John St., MONTREAL.

TRADE-MARK ON EVERY PACKAGE.



FREE.

The books which we distribute free are always appreciated by the ladies.

Write and tell us how many you require---Either English or French.

JOHN DWIGHT & CO.
34 Yonge Street, TORONTO, ONT.

ENCOURAGE HOME INDUSTRY

YORK METAL POLISH

MADE IN CANADA.



It cleans and polishes Gold, Silver, Nickel, Brass, Copper, Bronze, Tinware, Plated Goods and Metals of every description.

It will be found invaluable for cleaning and polishing Jewellery, Doorplates, Machinery and Harness Mountings, Metal Office Fittings, etc.

It contains no grit or acids in its manufacture, therefore will not injure anything or leave any scratchy marks.

It should be used by you. TRY IT.

Put up in tins, 10c., 25c., 40c., 75c.

Samples and wholesale prices on application.

Manufactured by
DOMINION BUTCHERS SUPPLY
143 KING STREET
TORONTO

Austrian Sugar

ON SPOT---TO ARRIVE or FOR IMPORT.

Samples and quotations on application.

ALEX. WILLS, 27 St. Sacramento Street, MONTREAL

THE BELLEVILLE BUSINESS COLLEGE, LIMITED
BELLEVILLE, ONTARIO.

Send for handsome Catalogue fully describing all Courses taught. o J. Frith Jeffers, M.A., Principal.

BOOKS FOR PROGRESSIVE GROCERS.

"LAW'S GROCERS' MANUAL." Illustrated. 1,185 pages. By Gilbert & Rivington, Limited, London, England. Price, 7s. 6d.

This is the most exhaustive and comprehensive work published for the guidance and general information of grocers. It gives the history and how best to handle the various lines of goods sold by grocers, together with dealing in a very practical manner with bookkeeping, commercial law and all kindred subjects of interest to the merchant. From the vast amount of information compiled on these subjects it will prove a most valuable book for any grocer to possess.

"TEA: HISTORY AND MYSTERY." By Jos. M. Walsh. Published by Henry T. Coates & Co., Philadelphia. Price, \$2.

In this work the judging and testing of tea has a most careful consideration. The usual methods of valuing by appearance, feeling, smelling and infusing are described. The book is well bound and should have a place on the shelf of every dealer in teas.

"TEA BLENDING, AS A FINE ART." By Joseph M. Walsh. Published by Henry T. Coates & Co., Philadelphia. Price, \$2.

Those engaged in any business should be posted on the goods they are selling. The average grocer can profit by reading over the formulae and the scientific combination of the different varieties of tea. It is a work that many merchants will want, for the subject is one of great interest to the trade.

"COFFEE: ITS HISTORY, CLASSIFICATION AND DESCRIPTION." By Joseph M. Walsh. Published by Henry T. Coates & Co., Philadelphia. Price, \$2.

A neat volume, well bound and brightly written. It deals with the cultivation of the berry and the preparation of the bean for market, by roasting, glazing and grinding. One of its most interesting chapters is that devoted to adulteration and detection. A good work to have for reference by all interested in the subject.

"WINDOW DRESSING FOR GROCERS." By E. N. & F. J. Root, New York. Price, \$2.

A well-written work, with some new ideas on trimming grocery windows. There are often times in a grocery when in looking over the pages of a book like this help will be derived in arranging an attractive window display.

CHANGED CONDITIONS.

The first Sunday in Montreal under the new by-law restricting the keeping open of stores on that day passed off satisfactorily

to the authorities. It was estimated by the police that out of the 500 and more stores which, previous to the by-law, kept open on Sunday, some 400 closed up on Sunday last. There are a number yet, of course, who manage to do business under the nose of the law and yet remain undetected, but the work of clearing these out will proceed rapidly and an entirely different state of affairs may be expected before long. Some cigar and tobacco stores attempted to evade the law by placing in stock a little fruit and candy and a few bottles of ginger ale, etc. Nothing could be done, of course, in these cases, but such stores are being kept under close surveillance and will be closed up if they are found to be undesirable.

MARRIAGE OF E. E. ROBSON.

At Lindsay, on June 4, Miss H. Wallace was united in marriage to Mr. E. E. Robson, manager of the grocery business of W. M. Robson. The groom was supported by Mr. W. Procter, of Dalton Bros., Toronto. The bridesmaid was Miss E. Lansing, of Huntsville.

THE CANADIAN GROCER joins with the many friends of the young couple in wishing them the heartiest congratulations.

OWEN SOUND GROCERS' PICNIC.

The third annual picnic of the Owen Sound Retail Grocers' Association will be held on Wednesday, June 18, at King's Royal Park, Owen Sound.

U. S. HATCHERIES ON THE FRASER.

A number of salmon canners of the State of Washington have obtained permission from the Canadian Government to build a salmon hatchery on the Fraser River, British Columbia. Their object is to perpetuate the salmon industry on Puget Sound, and they decided to put up the money for the hatchery and allow the Canadian combine to share its benefits rather than imperil the industry by fishing the ocean dry without restocking.

BRANTFORD WANTS SUGAR FACTORY.

Brantford, Ont., is considering the advisability of establishing there a beet-sugar refinery. At a meeting on Monday, June 9, a proposition was laid before a number of citizens by the representatives of a beet firm to build a factory having a daily capacity of 600 tons, with a capability of having it increased to 800 tons when required. The local capitalists would be expected to provide \$150,000, the total cost being \$700,000. The city would be asked to grant

tax exemption and a bonus of \$50,000. For five months of the year there would be employed 250 hands, and the annual expenditure would be about half a million dollars. To keep the factory running 5,000 acres would need to be placed under beet crop. The remarkable growth of the industry in Michigan was pointed out as an indication of what might be expected from it in Canada. Four years ago there were no factories in the former place; now there are thirteen.

REGARDING THE \$4 NOTE.

In connection with the request of the Montreal Retail Grocers' Association that the \$4 bills now issued by the Dominion Government be withdrawn from circulation, it is interesting to know that, according to the statement of the Finance Department, there was at the close of last April in circulation \$9,487,345 in \$1 and \$2 notes, and, however this combination be obtained, only \$526,923 in \$4 notes. To as high as \$892,273 has the circulation of the \$4 note risen within a year, and at that time the value of the smaller notes in circulation reached nearly \$10,500,000.

WISE ADVICE.

From Brooklyn comes this story. A lawyer there received this letter:

Dear Sir,—I sent my daughter the other day for vinegar, intending to put it on herrings for the lunch counter in my saloon. They gave her kerosene instead, and thereby \$2 worth of herrings were spoiled. The grocer refuses to compensate me, and I want your advice to know what to do.

Yours,

The man of legal lore pondered the problem, and, after weighing all sides of the question, including the amount involved, replied: "Don't eat the herrings."

Nothing is said about this lawyer's fee for this very wise advice.

A HELP TO WINDOW ARTISTS.

A book which aims to interest those concerned in window decorating is advertised elsewhere in this issue by W. Edwards, Carleton Place, Ont., who has received expert training in the art of sign, showcard and ticket writing, and is thus able to impart it to others. It contains full instructions, so that a person may train himself in drawing figures, gold and silver lettering, frosting glass, bronzing, ornamenting, handling colors, etc. The book also contains 34 plates of model alphabets and figures, and 200 choice phrases for showcards. It sells at \$1, mailed postpaid to any address.

PERSONAL MENTION.

Mr. W. Dundas, of Dundas & Flavell Bros., Lindsay, has just sailed for England on the annual buying trip.

AGAIN TO THE FRONT

"SOVEREIGN" { LIME JUICE
RASPERRY VINEGAR
FRUIT SYRUPS

Put up in two popular styles : { SPLIT HF. PINTS, TO RETAIL AT 10 CENTS.
HOCK PINTS " " 25 "

QUALITY UNEXCELLED—GUARANTEED THE FINEST ON THE MARKET.

THE EBY, BLAIN CO., LIMITED

WHOLESALE IMPORTING
and MANUFACTURING GROCERS

TORONTO.

TORONTO RETAIL GROCERS' ASSOCIATION.

Talk About Their Excursion—Will not Resume Early-Closing Campaign Until The Fall.

THE meeting of the Toronto Retail Grocers' Association in St. George's Hall, Elm street, on Monday night, June 9, was characterized by no long discussions, like the previous ones. The chief matter of importance was the consideration of the annual summer excursion to be held by the association.

President Sykes was in the chair, and the new secretary, E. B. Nettelfield, was present and instructed in his duties.

Those present were the president, the secretary, ex-secretary—Edw. Hawes, D. Bell, R. Bailey Snow, R. Robertson, A. R. Williamson, J. Butcher, J. T. Schoales, J. Bond, D. McLean, T. Dowswell, A. O. Robinson and F. Thorne.

THE ANNUAL EXCURSION.

The chief matter was the arranging for the annual excursion. This, it had been decided to hold at Niagara Falls and Buffalo on July 23, and the committees were appointed to look after the details in connection therewith. The fares will be \$1.25 for adults and 65c. for children. The steamers of The Niagara Navigation Co. will convey the excursionists to the Falls and from there they will proceed to Buffalo by electric railway. An enjoyable trip is anticipated.

The committees having the arrangements in charge are the excursion, consisting of Messrs. Sykes, Dowswell, Bell, Robertson, Snow, Callander, D. W. Clark, Kelly, Johnston; the printing, made up of Messrs. Hawes, Dowswell, and Secretary Nettelfield; the amusement, comprising Messrs. Kelly, Snow and Clark, and the refreshment committee, F. W. Johnston.

These committees will report to the executive from time to time until the final details have been perfected.

The steamboat people, it seems, stipulate that the association is to be held responsible for the conduct of any person on the boat.

J. Bond took exception to this. He maintained it was unfair for the retail grocers to be held liable for the conduct of everyone going on board, when the association had not entire control of the vessel. The matter was dropped.

NEW MEMBERS.

Two new members were proposed, J. Pearson, by J. T. Schoales and Charles Courtts, by Edw. Hawes. These were accepted by the association and their names were put on the list for admission at the next meeting.

THE ANNUAL FEES.

The question of raising the fees to \$2 per year came up for consideration. Ed. Hawes explained that last year the expenditure was about \$115, and the receipts \$245. But expenses had been unusually heavy on account of the trading stamp fight and the early-closing campaign. This year the estimates were for an outlay of about \$275; the income would be considerably less than this. But it was explained that the association could any time they wanted raise all the money required. Besides, they had a large special fund, and it was not thought that an association of this kind need accumulate any large surplus. On motion, the matter was indefinitely postponed.

EARLY CLOSING.

The association put off until the fruit season is over further action in reference to early closing. The matter has not yet been taken up by the city council, and it is not supposed they will do so until urged to action by another deputation of retail grocers.

WIARTON BEET SUGAR FACTORY.

The corner stone of the beet-sugar factory at Warton, Ont., was laid on June 5 by President Mills, of the Ontario Agricultural College, Guelph, Ont. The op-

portunity was taken to have a big celebration, and cheap fares were given on all the railways bringing in a large number of visitors. A number of fraternal societies, carriages, bands and firemen formed a procession over three miles long and marched to the site of the factory to see Prof. Mills lay the stone in its place with a silver trowel. The ceremonies were continued in Driving Park, when speeches appropriate to the occasion were made by Prof. Mills and H. Cargill, M.P.

Prof. Mills said he had been investigating for some years the beet-sugar industry, as it applied to Canada, and found Ontario compared favorably with Michigan. In that State the beets averaged 12 per cent. of sugar, and in this Province the average was 15 per cent.

In the evening a banquet was held in the town hall, and was largely attended. Many visitors from the United States were there, and speeches were made by Prof. Mills, H. Cargill, M.P., G. M. Boyd, A. G. McKay, Dr. Horsey, M.P., O. R. Baldwin, D. W. Simons, of Detroit, and a number of others.

The factory is expected to be ready to handle the beet crop of this fall, of which 6,000 acres are now in cultivation.

AGAIN IN THE FRUIT TRADE.

Mr. Jos. Clearihue, late of the firm of I. & A. Champ, wholesale fruiterers and produce merchants, Victoria, B.C., who retired from business a few years ago, has again opened up in Victoria, in the same line of business.

ABREAST OF THE TIMES.

An immense increase of business in Western Ontario has shown The United Factories, Limited, the advisability of greater shipping facilities. To meet the great and growing demand for its standard goods this firm (embracing Boeckh's Toronto factories, Bryan's London factories and Cane's Newmarket factories), has greatly enlarged and remodelled its London offices and waterrooms. Dealers will be glad to know that prompt shipment of Bryan's brushes, Boeckh's brooms and Cane's woodenware can now be assured upon direct application to this branch, 65 Dundas street, London, Ont.

Tied Down?

Are you in a rut? Are you "tied down" by prejudice, or falling behind in the race for business? Are the chains of habit binding you tightly? You can break away if you *will* and throw off the chains—if you are in the rut of low prices let "quality" be your watchword from now on.

Windsor Salt is the Salt of highest quality. It is pure, white, dry, crystalline. It is as perfect as Salt can be, and that is saying much in these days when perfection is claimed for so many staple articles of trade. If you are "tied down" let Windsor Salt be one of the levers to help you break away from old-fashioned prejudice.

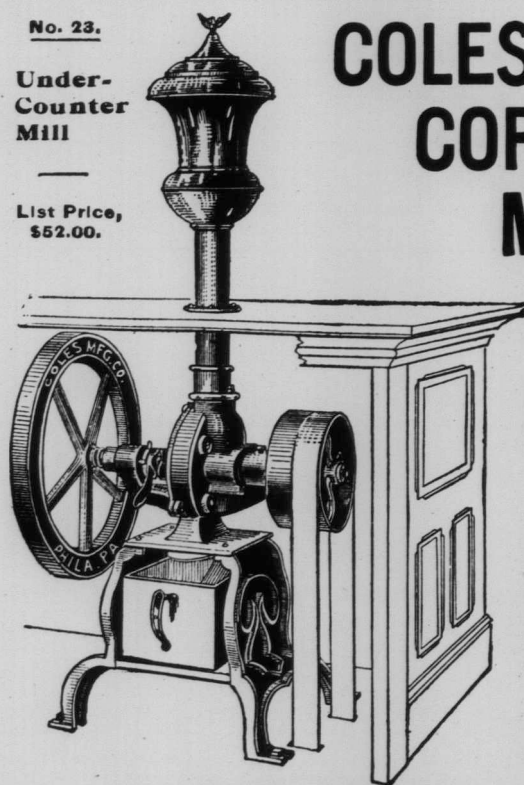
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Our mills will
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Every Coles
Coffee Mill has a
Breaker that
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the new and delicious Cereal Coffee. We are advertising it largely and they will ask for it and take no other.

THERE IS PROFIT FOR YOU

in it too, more than in a good many other lines. And last, but not least,

you may safely recommend it

for it is a pure and wholesome cereal, and makes a high-class breakfast drink.

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THEIR ADVERTISEMENT IN THIS PAPER

THE COFFEE SITUATION.

THE June circular on coffee from W. H. Crossman & Bro., New York, has just reached THE CANADIAN GROCER. It contains an interesting forecast of coffee conditions. According to statements, compiled officially by the Government of Sao Paulo, it is seen that the State of Sao Paulo, in which are 15 828 plantations, on which are employed about 265,500 people, is capable of producing sufficient coffee to meet the entire consumption of the world. Rios and Santos alone in one season were able to harvest a crop of upwards of 15,000,000 bags, and have found time to continue clearing and extending plantations up to and including this very year.

It was supposed that there was a loss in raising coffee for several years, in spite of which the crops have become larger and larger, instead of smaller.

While the Santos crop has developed a yield of 10,500,000 bags, and the State has enough suitable territory left to grow a crop large enough for the world's consumption,

the Rio crop has also reached a new record. In 1882-3 the total Rio crop was 4,750,000 bags, against an average for the last three seasons of 3,100,000 bags.

The mild coffees, those outside Rio and Santos, have shown arrivals for 11 months, July to May inclusive, of about 3,900,000 bags, compared with 4,068,000 bags for the same period last season. It is expected, however, that the total quantity of mild coffees to arrive during the current crop will be about the same as last season, say 4,400,000 to 4,500,000 bags.

The three years (1898-1901) crop of Rio and Santos, and the world's visible supply shows nearly 1,500,000 bags increase during that period with Rio and Santos crop averaging 9,500,000 bags, clearly proving the world had not required as much as 9,000,000 bags of Rio and Santos coffee on an average in those three years, taking deliveries as consumption.

The world's visible supply, June 1, 1902, shows about 11,500,000 bags, to which should be added the stocks held in unlicensed stores in New York, not officially counted.

The actual supply in seaports and afloat, June 1, 1902, equals 12,750,000 bags. It is more than probable if dealers in the ports thought coffee low enough to stock up, those in the interior have shared in the same opinion. The speculative position of coffee has become worse from year to year. The crops have not given such an abundance of high grades as now for many years, and this is the first season that Rio, at the end of the crop, continues to sell large quantities New York Ex Standards Nos. 2 and 3, on which the premium is 200 to 250 points; which coffee in large quantities could not be sold to the trade proper within 1c. per lb. compared with the premium paid for next December and March options.

All speculative attempts to sustain prices will only encourage further efforts for larger productions. The position cannot change until supplies are permanently reduced through a heavy decrease in the production itself since it is impossible to increase consumption even approximately according to the size of the crops.

The hopes of the vegetarians are by no means depressed by the high price of meat.

A WARNING NOTE FROM BANKERS.

THE general tone of the 84th annual meeting of the Bank of Montreal, held on June 2, 1902, was decidedly optimistic. Both the general manager, Mr. E. S. Clouston, and the Hon. George A. Drummond, chairman of the meeting, referred to the numerous features in Canadian industrial life, which seemed to portend great things for the future of the country. The marked increase in foreign trade, the development of home manufactories, the activity in the carrying trade, the increased immigration, were all made subjects of gratulation.

However, both these gentlemen sounded a note of warning, which finds visible expression in probably the most significant portion of the bank's statement for the past year. While circulation and deposits show a healthy increase, and the general business of the bank is in excellent condition, it is worthy of note that the rest has been increased by \$1,000,000. As an act of prudence under existing circumstances this increase is commendable. Reference was made by Mr. Clouston to the dangers of excessive speculation, which at present seems to threaten Canadian stockholders, and he warned investors to look carefully into the intrinsic value of the securities they purchased. Mr. Drummond commented on the yet unknown effects of the present centralization of capital, which problem economic theory has not yet solved, and drew attention to the fact that four new banks had been incorporated. On the whole, caution seemed to be the watchword of the meeting.

GOOD TRADE SIGNS.

The bank clearing returns for the Dominion are of a most reassuring character, showing, as they do, an active business in the country. During May the total clearings were \$212,593,555, against \$169,651,783 the same month last year. This means that the clearings during May were 25.3 per cent. in excess of the same month last year, while for the five-month period they show an increase of 28.2 per cent.

As our readers are well aware, the bank clearing returns are one of the most reliable of our trade barometers.

It is also satisfactory to note that the failures in May were more satisfactory than for the same month a year ago, there being 20 per cent. less and the liabilities 37 per cent. smaller.

THE SECRET OF SUCCESS.

THE man who is to-day probably more in the public eye than any other is Lord Kitchener, who, as Commander-in-Chief of the British forces in South Africa, has brought about the much-desired peace.

The success of this man is due not to what might be termed genius. His predominating characteristic is common sense, backed up by a determined will which no obstacles can thwart. As a result of this common sense of his, Lord Kitchener is a determined opponent of red-tapeism, and he follows no set rule, but acts as emergencies demand.

A London journal a few days ago, in an article on this successful Commander-in-Chief in South Africa, said: "His usefulness lays in the faculty possessed in a remarkable degree of bringing an open mind unbiased by pre-conceived notions to the human problem before him. He will use the iron hand or the velvet glove exactly as the occasion requires. He was a Dervish to the Dervishes; he was a Frenchman to Major Marchand, and a Boer to the Boers."

Although a military man, Lord Kitchener has really been successful because he has employed what are practically business methods during the whole of his career.

A business man to be successful cannot afford to be prejudiced, neither can he allow himself to be influenced by traditions or by methods which might have been successfully employed by his father or grandfather. He must have the faculty of being able to act as emergencies demand. This is what Lord Kitchener did. And this is what business men do who are successful in their particular sphere.

OUR IMPORTS OF CHINA BLACK TEAS.

THE most significant feature in regard to Canada's import trade of tea this year is the enormous falling off in the quantity of China black teas which have passed the Customs.

Taking the ten months of the fiscal year, ending April 30 last, the decline was 2,500,000 lb., the actual figures being 3,415,561 lb. for the ten months of last

year, and 945,425 lb. for the ten months of the present year, a decline of 72 per cent. for the period.

The quantity of Indian and Ceylon tea imported during that period aggregated 8,432,406 lb. a decline of about 200,000 lb. This falling off in British-grown tea is altogether in Indian tea, there being a decrease of about 900,000 lb., while in Ceylon tea there was an increase of over 750,000 lb.

The report on the China tea trade for 1901 shows that the shipments of black tea from that country declined about 665,489 piculs, the quantity shipped being the smallest on record.

The crop of China tea, it will be remembered, was short, and this led to an advance in prices, low grades appreciating something like 40 per cent. The report says further that "Russia is taking less China tea and Canada and Australia are consuming next to nothing of the produce of Foochow which was once in such active demand."

The sale of black brick tea is said to be no more than half of the amount of five years ago.

GOOD FRUIT CROP PROMISED.

The latest reports from the fruit districts indicate favorable prospects. The yield in Western Ontario has suffered little damage from frost. The yield per acre will be average, but the acreage will be much larger.

All small fruits, especially strawberries and raspberries, owing to the late rains, promise an abundance. Currants promise a fair return.

From reports received from an area ranging from Bronte to St. Catharines, and on to Niagara, this year is expected to be a record one. The peach crop is especially promising; if June does not furnish cold rains a large crop will be gathered. Every line of fruit will yield a good average, and there are excellent prospects of a fairly steady and remunerative market for the grower.

Increased acreage between Oakville and Hamilton has this year been given to straw-

berries, and peaches hereafter will be largely cultivated in that district. The dealers are optimistic regarding the outlook.

There is a snail ranch in Los Angeles. It must be a slow business.

THE JAPAN TEA SITUATION.

DURING the last few weeks we have from time to time noticed the strength which has developed on the Japan tea market. Mail advices now to hand give further information as to the cause.

Before the season actually opened the conditions for the growing crop were excellent on account of the favorable weather, the belief being generally that the crop itself would be five or six days earlier than usual. These expectations, however, were short-lived, for the weather suddenly took a cold turn on April 10, and the young shoots were withered by the frost. It is estimated that as a result of this damage there is likely to be a shortage in the first crop of from 20 to 30 per cent.

When it is known that out of last year's shipments of 36,000,000 lb. no less than 21,000,000 lb. were first crop teas some idea may be obtained of the importance of the damage.

Up to the time of the mail advices the advance in price in Japan was 5 yen per picul. The effect of the damage upon the shipments is evident from the statistics just to hand. The total quantity of tea exported up to May 18 was 314,941 lb. from Kobe and Yokohama, while up to the same date last year it was 1,370,381 lb., showing a decline so far this year of over 1,000,000 lb. The shipments to Canada up to May 18 were 27,780 lb., while for the corresponding period in 1901 the quantity was 182,192 lb.

On the Canadian market there is very little business doing at the moment in Japan teas, the high prices having deterred buying.

ROSS ESTATE PAYS 5 3-4 CENTS.

A first and final dividend of 5 3/4 c. on the dollar has been declared by the estate of the Ross Tea Co., Toronto. The liabilities were \$7,824.85 and the total receipts from the estate \$500. It will be remembered that last autumn Mr. Ross sold the business to Mrs. Ross.

TRADE IN COUNTRIES OTHER THAN OUR OWN.

CABLE advices from Formosa reported the market for new crop Formosa tea higher, with good cargo at 13½ to 14c. c.i.f. New York; settlements to date, 150,000 half-chests.

VALENCIA RAISINS IN ENGLAND.

Valencia raisins are in good demand in England at improved prices, and the available supplies are limited.

OUTLOOK FOR HIGH SARDINE PRICES.

Mail advices from France on sardines state that the outlook is for high prices on the new packing, owing to the scarcity and high prices for codfish roe which is used for bait.

CANNED SALMON IN LONDON.

A good trade is doing in salmon, both on the market and in the country, and valuations in some instances are slightly higher. The cheapest class of salmon in the market at the present time is 1-lb. Fraser flats, quotations being very little more than best talls. This package has always been a popular one with the consumer, and now that it is practically within reach of everyone, the sale should be a large one.—Produce Markets' Review, May 31.

THE PRUNE CROP ON THE COAST.

Portland, Ore., mail advices say of prunes: "A summary of the prune situation shows that there is no doubt that the prune crop of several Willamette Valley counties and of Clark county, Wash., have been badly damaged by the cold rains and frosts. The heaviest damage is to Italian prunes, which will not yield more than half a crop, but the fruit will be larger and of a better quality than last year. A report from Vancouver, Wash., says: The prune experts of the county estimate the yield at about 125 carloads of dried fruit, or about one-half of last year's yield. Some estimates run higher, but this is an average figure. A report from Dallas, Ore., says the prune crop will be about 80 per cent. of last year's output. A report from Independent says a crop of about 40 per cent. may be expected in that section. A report from Yamhill county says about 80 per cent. of a crop may be expected there. Around Corvallis the heaviest damage seems to have been done, as the prune men do not expect much over 20 per cent. of a crop. Most of the orchards in that section are on the low land. A report from Salem says the prune crop in that locality will not exceed 30 per cent. of last year's crop."

PEAS AND TOMATOES IN BALTIMORE.

There is a very active market for peas, which are being packed and distributed rapidly. The arrivals of green stock the past week have been of the favorite Anne Arundel growth, and the packers

consider prices as reasonable. During the last two days of the past week prices got down to 70 to 85c. per bushel, but the considerable consumption of them rapidly advanced the price, and since June 3 they have been selling at 85c. to \$1.05 per bushel. These figures allow the packers to make what is known as low prices. Quotations on early June standards are 85c. to \$1; sifted, \$1.10 to \$1.20; extra sifted, \$1.15 to \$1.40; petit pois, \$1.65 to \$2. From these latter figures it can be seen that small peas are going to be scarce and high this year. Early June seconds are quoted at 70 to 85c., sifted at 90c. to \$1, and extras at \$1 to \$1.10. Marrowfats, last year's stock, still offered at 90c. to \$1 for standards, \$1 to \$1.10 for sifted, \$1.20 to \$1.35 for extra sifted, and \$1.55 to \$1.60 for petit pois.

Tomatoes are firmer and somewhat higher for No. 3 stock. Brokers quote standard No. 3 at \$1.27½ to \$1.32½; seconds, \$1.15 to \$1.20; No. 2, \$1 to \$1.05, and gallons, \$3.75.—Trade, Baltimore, June 6.

SHIPMENTS OF CURRANTS.

In connection with currants, The Hills Bros. Co., New York, say: "The steamer Georgia has cleared from Greece with about 600 tons, or, say, the equivalent of about 5,000 barrels, a rather large cargo, considering the season of the year. The Greek market remains practically unchanged, or say at about the equivalent of ruling prices here. Mail advices from Patras, dated May 20, just received, indicate that the rainy weather was prevalent at that time all over Greece, but it was then too early to calculate the damage which might have been caused to the vines by peronosporos.

CANADA'S ARCH AT THE CORONATION.

The grand triumphal arch, emblematical of the agricultural resources of the Dominion, and at the same time a demonstration of loyalty, is in Whitehall, opposite the bronze statue of James II., and below the Horse Guards. It is designed on unconventional yet decorative lines. The height is 56 feet, and the width 60 feet; the arched opening in the centre being 25 feet, flanked on either side by open octagonal features draped and festooned, the whole structure being capped by an open lantern with roof of crown formation.

In the centre of the structure and under the lantern the word "Canada" appears in large letters, and immediately over the arched opening are inscribed the words, "The Future Granary of the Empire."

An illumination scheme has been designed whereby the main features of the structure, as well as the mottoes, will stand out in bold and effective manner after dark.

The design is by Messrs. Walker & Ramsay, of Glasgow, the architects for the Wolverhampton Exhibition.

PATES DE FOIE GRAS.

There has appeared in several United States journals the following statement: "It is somewhat of a surprise to find

that even such a high-priced article as pates de foie gras, the traditional diseased goose livers, have been replaced by beef and pork."

The names of certain French packers are given who are charged with substituting beef suet and pork for the genuine goose livers. It is said in favor of beef suet that it will not become rancid as quickly as the fat of the goose when used to fill up the box after the solid liver has been placed in it. Another claim in favor of beef suet is that the strong green fat of the goose is repulsive to persons of weak stomachs, and that the modification described are prepared to reconcile the American taste to this foreign dainty. Though the primal purpose of the change of material was made, no doubt, to reduce the cost of production, and there will also be a reduction in price to the consumer. It appears the change in style and material will have the tendency to increase the sale of this dainty in the American market.

HINTS TO BUYERS.

Contributors are requested to send news only not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

LAPORTE, MARTIN & CIE have in stock some corn which they are offering to buyers at advantageous prices. This can be bought now cheaper than later in the season, and merchants should buy a little more than they need at present. The quality is excellent.

H. P. Eckardt & Co. report gallon fruits to be moving freely.

L. Chaput, Fils & Cie report a big demand for Easter & Griffin's brand of seeded raisins in 1-lb. cartons.

H. P. Eckardt & Co. announce that they are offering canned fruit of all kinds at low prices.

L. Chaput, Fils & Cie have received an immense lot of paper bags which they are offering at attractive prices.

Laporte, Martin & Cie report a cargo of new Barbados molasses on the wharf, of the finest quality, which they are selling at a very low price.

H. P. Eckardt & Co. are showing exceptionally fine samples of green Rio coffees.

L. Chaput, Fils & Cie received their first cargo of new Barbados molasses last week ex-steamer D. C. Mulhall. The quality is reported to be very fine.

H. P. Eckardt & Co. are showing good values in evaporated apricots and prunes.

E. D. Marceau has in stock a lot of new Japan teas, ex-steamer Empress of Japan, on which old prices are quoted to the trade. They are Condor I. and Condor II.

A large consignment of green Rio coffee has just been received by H. P. Eckardt & Co.

Henri Jonas & Cie have received a few hundred cases of different brands of sardines from the Etablissements F. Delory. One special boneless sardine is especially recommended.

Special close prices on salmon, to arrive, are being given by H. P. Eckardt & Co.

IF A MAN AIMS TO INCREASE HIS TEA BUSINESS

"SALADA"

Ceylon Tea--Black or Green
IS HIS BEST FRIEND.

NOT A DOUBT, "OR A SHADOW OF A DOUBT," ABOUT THIS.

Our service and experience can prove of } Sealed Lead Packets Only.
value to every man interested in Tea. } Never sold in bulk form.

Toronto.

Montreal.

Boston.
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Detroit.

Toledo.

Announcement.

To the Wholesale and Retail Trade of Canada.

Although the fire of the 29th May destroyed the main portion of our factory, we have in our warehouse, and distributed in the various cities where we carry stock, sufficient manufactured goods to fill orders for some months, probably until we have our factory again in operation.

We take this opportunity of thanking our friends for their valued favors of the past, and for the many kind expressions of sympathy which have reached us; and we solicit a continuance of their esteemed orders.

THE BRANTFORD STARCH WORKS, Limited, BRANTFORD.

The Canada Biscuit Co., LIMITED,
King and Bathurst Sts., Toronto.

Manufacturers of High-Grade

BISCUITS, CONFECTIONERY, JAMS and JELLIES.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

Toronto, June 12, 1902.

GROCERIES.

TRADE, generally, in wholesale groceries continues active this week, although the cold weather of the last few days has had a depressing effect. The chief interest is centred around the sugar market, where two changes have occurred during the week. The first was a decline of 10c. per 100 lb. all round, and the second was an advance of 5c. per 100 lb., leaving this week's prices of sugar 5c. lower than last week. The market now is firm and the demand has improved with the late increase in price. There is a continued scarcity in Valencia raisins, resulting in an advance of $\frac{1}{2}$ to 1c. for selected and $\frac{1}{2}$ to $\frac{3}{4}$ c. for layers per lb. In canned goods the stocks of peas and tomatoes are becoming light with some jobbers, and an active inquiry has sprung up from wholesalers at outside points for the latter. The tea and coffee markets continue firm with a good local business being transacted.

CANNED GOODS.

There has been little change in the canned goods business. Some inquiries for canned tomatoes have been made by wholesalers at outside points, but so far we hear of no transactions being made. The stocks on hand are light with some houses, and when asked for prices, tomatoes were quoted as high as 97 $\frac{1}{2}$ c. The stocks of peas are getting light, and for them and corn there is an active demand. The local quotations are 92 $\frac{1}{2}$ c. up for tomatoes, 65c. for corn, and 80c. for peas. Canned fruits are fairly active, the principal business being transacted in peaches, pears, strawberries and plums, and the market is steady. The situation in canned salmon is still active with a number of orders coming in for future delivery, and a fair business in sardines is springing up. The coming on of the picnic season is increasing the sales of potted and dried meats, and for canned meats the demand is brisk. We quote: Fraser River sockeye, \$1.42 $\frac{1}{2}$ for five-case lots and over, and \$1.45 for less quantities; Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15, according to quality, and canned haddies, \$1 to \$1.10.

COFFEES.

The outside markets are steadier on Brazilian coffee, according to the latest cable advices, and this improvement is reported to be due to the smaller receipts at Rio and Santos. Locally, trade in all

kinds of coffees continues steady, and no change has been noted in prices. There is not much doing in coffees in first hands. We quote: Green Rio, No. 7, 7 $\frac{3}{4}$ c.; No. 6, 8c.; No. 5, 8 $\frac{1}{2}$ c.; No. 4, 9c.; No. 3, 10 to 12c. per lb.

NUTS.

The situation in nuts continues about the same as it was a week ago, there being very little demand for them. The market is without feature, and the prices are unchanged.

RICE AND TAPIOCA.

Locally, trade continues fair in rice and tapioca, and nothing new has developed in the primary markets, excepting that tapioca continues weak. Our quotations are as follows: B rice, 3 $\frac{1}{4}$ c.; Japan, 5 $\frac{1}{2}$ to 6c.; tapioca, 3 $\frac{1}{2}$ to 3 $\frac{3}{4}$ c., and sago, 3 $\frac{3}{4}$ to 4c. per lb.

SYRUPS AND MOLASSES.

The tone of the local market is quiet, both in syrups and molasses, and the prices are unchanged. Advices from New Orleans lately report a firm market for

See pages 43 and 44 for
Toronto, Montreal, St. John
and Halifax prices current.

blackstrap, for which there had been a fair demand latterly. Our quotations are as follows: Corn syrup, 3 $\frac{1}{2}$ to 3 $\frac{3}{4}$ c. in barrels and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 40c. for bright. Molasses, 24 to 26c. for open-kettle.

SPICES.

The spice trade locally is quiet and pepper is easier. The outside market is characterized by an absence of offerings of supplies for forward shipments from the East.

SUGAR.

The local sugar market has been rather unsettled lately. The slight decline in some lines of yellows, noted in last week's report, was followed almost immediately by a drop of 10c. per 100 lb. all round, caused by a similar change in the New York market. This week a firmer feeling in New York resulted in an appreciation there of 5c., followed by an advance here of that amount. This leaves the market 5c. lower than last week, but the prices are firm with a distinctly upward tendency. So buying, locally, has

been stimulated the last day or so, and an active business is expected from this out as the fruit-preserving season is now coming on.

London cable advices report a firm market for beet sugar with a partial advance. Cane sugar there was unchanged. In the United States raw sugar still holds to the firmness noted last week, and The McCahan Sugar Refining Company, Philadelphia, paid an advance equivalent to over 1-16c. per lb. for a cargo of Egyptian crystals. The receipts of the week compared with those of the previous week showed a reduction of 28,538 tons, and the meltings continued at 31,000 tons, reducing the total stocks to 143,656 tons as against 146,118 tons last week, and 236,802 tons last year. Advices from Germany state the German Government officials are endeavoring to secure the ratification by the Reichstag of the Brussels agreement. The Government Bill was referred to the Sugar Committee, which has agreed on the following new rates: Consumption duty from September, 1903, 12 marks per 100 kilos (equal to 1.30c. per lb.); consumption duty from September, 1905, 10 marks per 100 kilos (equal to 1.08c. per lb.); surtax on raw sugar, 4.40 marks per 100 kilos (equal to .47c. per lb.); surtax on refined sugar, 4.80 marks per 100 kilos (equal to .52c. per lb.) These rates have yet to be passed by the Reichstag as a whole. The present consumption duty is equivalent to 2.16c. per lb., and the present surtax also equals 2.16c. per lb. Should these rates go into force in September, 1903, the price of sugar in Germany, for the home trade, will be much reduced and the home consumption ought to largely increase.

TEAS.

From Formosa come cable advices reporting the new crop tea higher. Advices from Japan contain nothing new, and only confirm previous reports of the damage done the tea crops there and the likelihood of higher prices prevailing therefor for the next year. From China comes the news that the Shanghai market for new crop country teas is expected to open in a few days. From advices from London, England, the quantity of tea brought to auction from the 1st of June, 1901 to May 30, 1902, was 1,626,581 packages of Indian; 1,159,793 packages of Ceylon, and 80,470 packages of Java, as compared with 1,662,647 packages of Indian, 1,272,310 packages of Ceylon, and 63,682 packages of Java for the same

period, 1900-01. It is also stated that, although the average price of Indian tea sold on garden account this season was about $\frac{1}{4}$ d. higher than that of the previous season, with this exception, these average prices were the lowest price ever obtained, and it is claimed the only way out of the present depression seems to be to reduce the output and make strenuous efforts in opening up new markets whether for black or green teas. The average price of 1,291,724 packages of Indian tea sold on garden account during 1901-1902 was 7.65d. as against 8.23d. for 1,313,554 packages in 1899-1900.

Locally there is an active demand for teas, especially for Japans, Ceylons and Indians, and the prices of the first-named are very firm, owing to reports of advances in the Japanese markets, but it is difficult to determine how much these amount to.

FOREIGN DRIED FRUITS.

CURRENTS.—Locally, currants are still in fair demand and the prices are unchanged. Advices from Greece state the market there is about steady. Local quotations follow: Filiatras, $5\frac{3}{4}$ to 6c.; Patras, $6\frac{1}{2}$ to 7c.

VALENCIA RAISINS.—The continued lightness of the stocks of Valencia raisins has resulted in an advance of $\frac{1}{2}$ to 1c. in selected, and $\frac{1}{2}$ to $\frac{3}{4}$ c. in layers. The latter are very scarce. The quotations are now $7\frac{1}{2}$ to 8c. for selected, and $7\frac{1}{2}$ to 8c. for layers.

DATES.—There has been a slight improvement in the local demand for dates, and the stocks on hand are light. We quote: $4\frac{1}{2}$ c. for dates in bulk, and $6\frac{1}{4}$ to $6\frac{1}{2}$ c. in packages.

PRUNES.—With some wholesale merchants prunes are scarce and they are selling well. We quote: Californian prunes, 100-110's, 5c.; 90-100's, $5\frac{1}{4}$ to $6\frac{1}{4}$ c.; 80-90's, $6\frac{1}{2}$ to 7c.; 70-80's, $6\frac{3}{4}$ to $7\frac{1}{4}$ c.; 60-70's, $7\frac{1}{2}$ to 8c.; 50-60's, 8 to $8\frac{1}{2}$ c.; 40-50's, $8\frac{3}{4}$ to 10c.

CALIFORNIAN EVAPORATED FRUITS.—No new features have developed in the market for Californian evaporated fruits, and prices are unchanged. Our quotations are as follows: 11 to 14c. per lb. for peaches and 13 to 17c. for apricots. New Santa Clara apricots are quoted f.o.b. the Coast at 7c. in 50-lb. boxes, and $7\frac{1}{2}$ c. in 25 lb. boxes in carload lots.

GREEN FRUITS.

Trade in general has been quiet this week. Oranges are becoming scarce, but the demand for them is only fair. Bananas are selling freely and the high prices thereof are still maintained. Canadian strawberries are now coming on the market in increasing quantities and the prices are already weaker. Pineapples are selling freely. Tomatoes are still scarce, and a quantity of those on the market are from Texas. Lemons are quiet and unchanged. We quote prices as follows: Oranges, Mexicans, \$3 to \$3.25 per box; Paper Rind St. Michaels, \$2 per $\frac{1}{2}$ -box; Mediterranean sweets, \$3.75 to \$4.50; Messinas, \$3.50 to \$4; Sorrentos, \$4; grape fruit, \$4; to \$5.50 per box; bananas, \$1.50 to \$2.50 for firsts, and \$1.25 to \$1.60 for eight hands; pineapples, \$3 to \$3.50

per case; Egyptian onions, \$3.50 per sack; Messina lemons, \$2.50 to \$3.50; Southern tomatoes, \$3.50 to \$4.50 per case of 6 baskets, and \$2.50 per 4-basket case; strawberries, 12 to 17c. per quart; Southern cucumbers, \$2.50 to \$2.75 per bushel hamper, and \$1.20 per doz.

VEGETABLES.

A quietness prevails in the vegetable market, and green stuff is scarce. There has been no change in prices, and things are about the same as last week. We quote as follows: Green onions, 7 to 8c. per doz.; rhubarb, 20 to 40c. per doz.; carrots, \$1.40 to \$1.50 per bag; turnips, 40 to 50c. per bag; lettuce, 20 to 30c. per doz.; radishes, 20 to 30c.; mint and parsley, 20 to 25c.; cabbage, 75c. to \$1 per doz.; dry Egyptian onions, \$1.75 per bush; potatoes, 90c. to \$1 per bag; asparagus, 50 to 75c. per doz.; Californian cabbage, \$3 per crate; new potatoes, \$8 per bbl.; spinach, 50c. per bush.; parsnips and beets, 40 to 50c. per bag.

COUNTRY PRODUCE.

EGGS.—The market is firm at 15c. per doz. for good stock. Some houses are expecting a decline before long and are offering their eggs at $14\frac{1}{2}$ c. Picklers are not yet through with their operations.

BEANS.—The market is very dull. Quotations follow: Choice hand-picked, \$1.30 per bush.; prime, \$1.10 to \$1.20.

HONEY.—Trade is slack, there being very little doing. Our quotations are as follows: $9\frac{1}{2}$ to 10c. for 60-lb. tins and 10 to 11c. for less quantities; combs, \$2 to \$3 per doz.; dark honey, 5 to $5\frac{1}{2}$ c. per lb.

MAPLE SYRUP AND SUGAR.—There is scarcely any trade doing and prices are unchanged. Quotations are: Maple syrup, in 10-lb. tins 90c., and 90c. to \$1.10 per imperial gallon. Maple sugar is quoted at 9 to $10\frac{1}{2}$ c. per lb.

DRIED AND EVAPORATED APPLES.—There is no trade in dried apples and the market is bare of evaporated. We quote: Dried apples, 5 to 6c. per lb., and evaporated $10\frac{1}{2}$ to 11c.

HAY.—The demand is fair and the receipts are sufficient to meet the requirements. Quotations are \$8 to \$10.25 per ton.

POTATOES.—The steadiness in the market continues and the receipts are large enough to supply the demand. They are worth 70c. per bag on track here in car lots and 80 to 85c. in less quantities.

BUTTER AND CHEESE.

BUTTER.—The receipts of dairy butter have been large, being principally in tubs. There has also been an improvement in the quality coming in, and this has had the effect of lessening the sales of creamery butter.

The market is inclined to be weak, but the prices are unchanged. We quote: Choice 1-lb. prints, 15 to 16c.; large rolls, 15c.; tubs, best quality, 15 to $15\frac{1}{2}$ c.; large rolls, medium grade, 12 to 14c., and tubs, medium grade, 12 to 13c. per lb. Creamery prints are worth 19 to 21c., and creamery solids, 19 to 20c. per lb.

CHEESE.—The cheese market, contrary to the expectations of many, has taken a stronger turn this week, and sales at the factories are being made at prices ranging from $9\frac{5}{8}$ to $9\frac{3}{4}$ c. This strength in the Canadian market is caused by the firm tone of that of Great Britain. Locally, the business doing is fair, and prices are steady at 10 to $10\frac{1}{2}$ c. for new cheese, and 12 to 13c. for old.

FISH.

The shortage in same lines of fish noticed last week has been relieved by the arrival of one or two shipments, and jobbers have now sufficient stock on hand to supply current wants. There has been no change in prices and the market is steady. Our quotations are as follows: Fresh fish—Lake Erie herring, 4 to 5c.; perch, 4 to 5c.; trout, $6\frac{1}{2}$ c.; pike, 4c.; British Columbian salmon, 20c.; whitefish, $7\frac{1}{2}$ to 8c.; blue fish, 9c. per lb.; mackerel, 12 to 15c.; rock bass, 4c.; eastern salmon, 25 to 30c.; speckled trout, 25c.; halibut, 15c.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN.—Manitoba hard wheat is a little easier, being quoted at 85c. for No. 1. Nos. 1 and 2 Northern remain about the same at $82\frac{1}{2}$ and $80\frac{1}{2}$ c. per bushel respectively. The movement from the West is brisk. Locally, the receipts of the coarser grains have been heavy and the prices of

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WANTED—FIVE HIGH-GRADE SALESMEN to sell an article which pays for itself every three months. Every machine equipped with SIGNALS, preventing down weight. Address, Moneyweight Scale Co., 47 State Street, Chicago, Illinois. (24-2)

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WANTED—A TRAVELLER FOR ONE OF THE largest and oldest wholesale grocery houses in the Maritime Provinces, doing a well-established business. Write, stating qualifications and salary expected, to "Traveller," P.O. Box 191, Halifax, N.S. (22-1f)

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Under new management. Chill rooms now being repaired. Service improved. Storage solicited.

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Merchants outside wishing to place a share of their orders with us can rely on our prompt and careful attention.

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Butter Cheese
 Eggs Poultry
 Consignments Solicited.
 Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
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 70 and 72 Front St. E., Toronto.

EGGS—BUTTER

WE ARE BUYERS—F.O.B. your station. Phone, write or wire us, stating quantity you can sell for delivery next week.

Rutherford, Marshall & Co.
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 68 Front Street East, Toronto.

The _____
DAWSON Commission
 Co., Limited
 FRUIT, PRODUCE AND
 COMMISSION MERCHANTS.
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CLEMES BROS.
 Wholesale
 Fruit and Commission Merchants.
 Special attention given Mail and
 Telephone orders.
 Your consignments, produce and fruit
 carefully handled.
 WRITE US FOR PRICE LISTS.

cats, in which the bulk of the arrivals have been, are a little easier. The supply of Ontario wheat at present is limited. We quote prices paid on the street at the St. Lawrence market: White Ontario wheat, 84c.; red wheat, 79 to 80c.; goose, 68 to 69c.; and 1,000 bushels of oats sold at 48 to 50c.

FLOUR—Trade is still quiet and the demand, locally, shows no improvement over that of last week. There is still some inquiry from the Old Country, but the prices offered are not sufficient to enable business to be done on a paying basis. Our quotations are as follows: Ontario patents, in bags, \$3.60 to \$3.75; Hungarian patents, \$4 to \$4.15; Manitoba bakers', \$3.70 to \$3.85; straight roller, \$3.30 to \$3.40 per bbl. in Toronto.

BREAKFAST FOODS—There is a good trade doing for this time of the year, principally in rolled wheat and similar goods. The market is still unchanged. We quote: Oatmeal, standard and granulated, in carlots on track here, \$5.20; standard rolled oats in carlots on track here, \$4.90 per bbl.; in wood, 10c. more; broken lots are 20c. per bbl. extra; rolled wheat, \$2.40 in 100-lb. bbl.; cornmeal, \$3.60; split peas, \$4.75; pot barley, \$4.25, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

HIDES—The market continues steady and the prices are unchanged. Quotations follow: No. 1 green, 7½c.; No. 2 green, 6½c.; No. 1 green, steers, 8½c.; No. 2 green, steers, 7½c.; cured, 8 to 8¼c.

SKINS—Sheepskins are unchanged in price and the season for long-wooled skins is about over. Lambskins and shearling are plentiful. We quote: No. 1 calfskins, 10c.; and No. 2, 8c.; deacons (dairies), 60 to 70c. each; sheepskins, 80c. to \$1; lamb skins, 20 to 25c.

WOOL—The weakness in the wool market continues without relief and trade is stagnant. Fleece wool brings 13c. and unwashed 7c. per lb. f.o.b. Toronto.

TALLOW—The scarcity of tallow continues and the prices are unchanged at 6¼ to 6½c. per lb.

MARKET NOTES.

The egg market has advanced another ½c. per doz.

After a decline of 10c. per 100 lb. last week, sugar advanced 5c. per 100 lb. on Tuesday.

The prices of Valencia raisins have appreciated ½ to 1c. for selected and ½ to ¾c for layers.

The retail grocers of Montreal are requesting the Minister of Finance to withdraw the national \$4 note from circulation,

The following Brands manufactured by
The AMERICAN TOBACCO CO.
 OF CANADA, Limited
 Are sold by all the Leading Wholesale Houses:
 CUT TOBACCO
 OLD CHUM,
 SEAL OF NORTH CAROLINA,
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 CIGARETTES
 RICHMOND STRAIGHT CUT,
 SWEET CAPORAL,
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PRUNES
 We have a quantity left at close prices—
 25's and 50's. Be quick—going fast.

**Oranges, Lemons,
 Bananas.**

We have full supplies of everything in the
 fruit line and would like your order.

WHITE & CO., Toronto, Ont.

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THE RUBLEE FRUIT CO.
 LIMITED.
 IMPORTERS OF FOREIGN AND DOMESTIC
 GREEN AND DRIED FRUITS, NUTS, Etc.
 151 Bannatyne St., 12th St.,
 WINNIPEG, MAN. BRANDON, MAN.

**A Bird in the Hand is Worth
Two in the Bush.**

THIS proverb fits exactly the position of the Japan Tea market of to-day. You know that you can at the present time fill your requirements at reasonable prices, while, if you wait, the chances are all that you will have to pay much more for what is coming from that country.

Crop Now 6,000,000 Pounds Short of Last Year.

Prices for May fully 4c. per lb. higher. Second and third crop teas will undoubtedly be bought at a less advance, but will they come back to last year's standard? It is not probable.

Out of 36,000,000 lbs. of Japan Tea shipped last year 21,000,000 lbs. were May teas.

Think over these facts, and, if you want to buy now, I have **1,500** packages of Japan Teas to offer you. They were bought in good time, and I will sell them to you right.

Ask for my samples. It pays.

New Japan Teas Ex. Steamer "Empress of Japan."

10	Half-Chests "Condor" I.	-	-	-	40c.
10	" " " II.	-	-	-	36c.

The Finest and the Best Imported.

Just in Stock

The Finest and the Best Imported.

Just in Stock

- 25 Half-chests Golden-tipped Orange Pekoe Black Tea, garden "Wells," at - - - - - **25c.**
26 Chests beautiful broken Orange Pekoe Ceylon Black Tea, garden "Mahaousa," - - - - - **30c.**
14 Half-chests Hyson No. 1 Ceylon Green Tea, at - **17½c.**
20 Half-chests fine Pea-leaf Gunpowder Tea, at - **23½c.**
66 Half-chests choice uncolored early siftings, at - **7c.**

Goods under my own registered brands are the most satisfactory to handle. My guarantee goes with every package.

"EMD" Baking Powder, pure Cream of Tartar, 1-lb. tins \$3.25 per doz., ½-lb. tins \$1.75 per doz., ¼-lb. tins \$1.20 per doz.

"CONDOR" Baking Powder, choice quality, 1-lb. tins \$2.25 per doz., ½-lb. tins \$1.35 per doz., ¼-lb. tins 80c. per doz.

"OLD CROW" Baking Powder, high quality, 1-lb. tins \$1.25 per doz., ½-lb. tins 70c. per doz., ¼-lb. tins 45c. per doz.

"CONDOR" Japan Tea, remarkable for the high quality of its liquor as well as for the beauty of its leaf, from 20 to 40c. per lb.

"CONDOR" L X—Japan, lead packets, 60-lb. cases, assorted lbs. and ½-lbs., 27½c. per lb., retails 40c.

"CONDOR" L—Japan, lead packets, 60-lb. cases, assorted lbs. and ½-lbs., 20c. per lb., retails 25c.

"Nectar." The perfection of black teas, in lead packets—rich, flavory, at 20, 25, 36 and 45c. per lb.

"Old Crow." Scientific blend of black teas, in useful bronzed tins. No. 1, 35c., No. 2, 30c., No. 3, 25c., No. 4, 20c., and No. 5, 17½c. per lb.

"Condor" Mustard. Absolutely pure, the best in the world. It has flavor and strength. 12-lb. boxes, ¼-lb. tins, 35c., ½-lb. tins, 33c., 1-lb. tins, 32½c. per lb.

"Old Crow" Mustard. Compound of high quality. 12-lb. boxes, ¼-lb. tins, 25c., ½-lb. tins, 23c., 1-lb. tins, 22½c. per lb.

"Condor" Vinegar. Pure distilled, strong, bright as crystal. 25c. per gallon.

"Old Crow" Vinegar. Pure distilled, wholesome, clear as water from a spring. 20c. per gallon.

"EMD" Proof Vinegar. Pure distilled. The highest grade. 30c. per gallon.

Madam Huot's Coffee. The gem of all Coffees, pure, rich, delicious. Has no equal. 1-lb. tins, 31c., 2-lb. tins, 30c. per lb.

A trial order of these goods is all I want from you, their quality will do the rest.

Specialty of high-class goods—Teas, Coffees, Spices, Vinegars—wholesale.

E. D. MARCEAU

281-285 St. Paul St.,

MONTREAL

QUEBEC MARKETS.

Montreal, June 12, 1902.

GROCERIES.

WHILE jobbers are fairly busy with shipments, it must be said that the market, in comparison with other years, is rather unsatisfactory. The cold weather has had a depressing effect on almost all lines of trade, and groceries have suffered along with the rest. The most interesting feature of the week has been sugar, which after an unexpected drop took an equally unexpected rise. The trade in dried fruits is quiet; unusually so for this season, although a great trade is not expected. New Barbados molasses have commenced to arrive in fair quantities. Hams and bacons are quoted higher by the wholesale houses, large hams selling for 12½c.; medium, for 13½c., and small, for 14c. Small cheese have again declined, and the market shows considerable weakness; the price now quoted is 10 to 10½c., 1c. lower than last prices. Dried and evaporated apples are hard to obtain, and what few there are to be had are held at high prices, something in the vicinity of \$11. Dried apricots, peaches and pears are scarce.

SUGAR.

The market has been very unsteady. On June 5 a decline of 10c. was made, and on June 10 sugar went up 5c. The present price for granulated is \$3.65, and for yellows, \$3 to \$3.40. The drop last week was supposed to be due to the refiners wanting to fight the Austrian sugar. Since then, however, the raw material took a firmer position and the better feeling in the market was followed by an advance of 5c. The market has slightly improved; trade, however, is still quiet.

TEAS.

The damage to the Japan tea crop has been found to be greater than was at first expected, and late advices state that it will be fully 30 per cent. smaller than the crop of last year. Prices have advanced again, and are now almost 5c. higher than a year ago. Advices from Colombo regarding Ceylon teas report the market firm for all good teas, but irregular for common to medium grades. The commonest leaf teas were in very poor demand. Good tippy brokens, however, are in active demand and full rates are being paid. Prices for dusts and fannings remain very firm. The quality of the tea offered has steadily deteriorated, and the first May auction was poor. The average prices keep well up, being at last reports at 37c. Locally, the market is in better shape. The demand from country buyers has been much better, they apparently realizing that they will have to pay higher prices for Japans. Gunpowders on this market are pretty well cleaned up. The teas just arrived from Japan are all of a very good quality, and apparently there has been a resolve to keep out all the frost-damaged tea from good stuff.

SYRUPS.

The market for corn syrups remains very quiet. Prices are nominal, as follows: 3½c. in bbls.; 3½c. in ½ bbls.; 3½c. in ¼ bbls.; \$1.60 in 38½-lb. and \$1.20 in 25-lb. pails.

MOLASSES.

Several shipments of new Barbados molasses have arrived during the week,

and wholesalers are quoting 22 to 24c., according to quantity. The demand, however, is not large. Some old Barbados has been disposed of at 20c., although even at this figure there has not been much done. The price of Porto Rico molasses remains at 38c., for finest grade, and Antigua sells for 24c.

CANNED GOODS.

The market is fairly active. Tomatoes continue to grow scarcer, and jobbers are firmer in their demands. Most houses are now quoting higher prices, from 97½c. to \$1. The dollar mark has been reached by almost all houses, and several report a fair business at that price. Canned salmon, of the new pack, to arrive, are now being offered by jobbers, and prices quoted are considerably lower. Pink salmon are 5 to 8c. lower; red sockeye, 2c.; Fraser River red sockeye, 5c., and for spring, 5c. lower. We quote: Peas, 82½c. to \$1.15; corn, 80c.; tomatoes, 97½c. to \$1; gallon apples, \$2.85 to \$2.90; 3-lb. apples, \$1.10. Salmon, pink, 92 to 95c.; spring, \$1.25; Rivers Inlet, red sockeye, \$1.30; Fraser River red sockeye, \$1.40.

SPICES.

Trade is very quiet, the backwardness of the season having had a bad effect on this market. Peppers on the New York market are lower and somewhat weaker, although stocks are small. The demand has apparently been very light. The feeling in ginger is still strong. We quote: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

The market is fairly active. Pearl sago has declined about ¾c., and is now quoted at 3¼ to 3½c. Tapioca has weakened a little, and is quoted at 3¼ to 3½c. Quotations are: B rice, in bags, \$3.02½; in ½ bags, \$3.07½; in ¼ bags, \$3.12½; in pockets, \$3.17½. In 10-bag lots an allowance of 10c. is made. CC rice, \$2.92½ in bags; \$2.97½ in ½ bags; \$3.02½ in ¼ bags, and \$3.07½ in pockets. In the open territory prices are about 10c. less. Patna rice is worth 4 to 5c. per lb., and tapioca, 3¼ to 3½c.

FOREIGN DRIED FRUITS.

CUMBRANTS.—No further advance is reported on the primary market, which is somewhat steadier. The local market is quiet. We quote: Fine Filiatras, 5½c. in ½ cases; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7¾ to 8c. per lb.

VALENCIA RAISINS.—A good round lot of these arrived and were quickly disposed of. Quotations on finest off-stalk are nominal. We quote: Finest off-stalk, 6½c.; selected, 6½c.; layers, 7¼ to 7½c. per lb.

SULTANA RAISINS.—These are scarce and the demand is very light. The price is 9c. per lb.

CANDIED PEELS.—A steady demand continues. Citron peel sell for 16½c.; orange, 11½c., and lemon, 10½c.

MALAGA RAISINS.—There is a fair demand, and our quotations are as

follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

DATES.—Trade is fair. Halloween dates sell for 4½c. per lb.

FIGS.—There is nothing new in this market. A moderate inquiry keeps up. Tapnets sell for \$1.20, and layers for \$1.15.

CALIFORNIAN RAISINS.—The primary market remains unchanged. Locally there is a good demand for seeded raisins at 9¼ to 9½c. per lb.

PRUNES.—These are being rapidly taken up, and small sizes have begun to grow scarce. Quotations are: 8½c. for 40-50's; 8c. for 50-60's; 7¾c. for 60-70's; 7½c. for 70-80's; 6¾c. for 80-90's; 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS.—The demand is moderate. At present these are scarce on the market. The price of apricots is 14½c.; peaches, 10½c., and pears, 10c.

NUTS.

The market for nuts, locally, is not active. Brazil nuts remain at the last advance. Peanuts have again gone up ¼c. on the primary market. Filberts have advanced about 7s. per bale on the primary market. We quote: Walnuts, 9¾ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8¾ to 9¼c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—A strong butter market is to be reported this week. Quite a demand is obtaining for June creamery, a consignment bringing 19½ to 19¾c., an advance of ¼ to ½c. over last week. Some lots of Western dairy have been sold on this market, realizing from 16½ to 17c. The demand on export account is very active, due to the English supply being light.

CHEESE.—There is quite a demand for early Junes at full prices. The price of cheese is 1½c. higher than at the same time last year. The inquiry from the British market has been very satisfactory owing to the consumption over there increasing. A continued good inquiry may be anticipated from England. Prices are as follows: 9½ to 10c. for finest western white and colored; finest eastern white and colored, 9½ to 9¾c. Farmers here have no reason for holding as long as the present satisfactory prices are maintained.

COUNTRY PRODUCE.

EGGS.—The egg market here is somewhat weaker this week. Numerous complaints of shrinkage are heard. Lower prices are looked for next week. 13½ to 13¾c. are the prices ruling here in a wholesale way.

HONEY.—White clover comb is selling at 13 to 14c.; tinged, at 10 to 11c.; strained, at 9 to 10c.; buckwheat, in comb, at 9 to 10c., and extracted, at from 7 to 8c. per lb. The condition of the market is very much as before, namely, dull.

ASHES.—The market is without any special change, and still remains quiet. Prices are: Firsts, \$4.15 to \$4.20; sec-

ROWAT'S CRUET



JUN 18 1902
to Montreal Office
 This new package for Rowat's Pickles is proving a great popular success. The pickles are of splendid quality, and the package, we believe, the most attractive on the market.

IF

you have not stocked this line, don't wait till your neighbor has sold it to all your trade, but ask your jobber to quote you prices.

Selling Agents for Canada :

Snowdon, Forbes & Co.
 449 ST. PAUL STREET,
 MONTREAL.

F. H. Tippet & Co.
 10 WATER STREET,
 ST. JOHN, N.B.

C. E. Jarvis & Co.
 HOLLAND BLOCK,
 VANCOUVER, B.C.

onds, \$3.70 to \$3.75; pearls, \$6 per 100 pounds.

MAPLE PRODUCTS.—Business is moderately good. Prices are as before: Syrup, in large tins, 70 to 80c.; syrup, in small tins, 50 to 60c.; sugar, 7 to 9c. per lb.

POTATOES.—The market is a little stronger this week, it having been cleaned up of the recent glut of stock. The demand is fair for small lots; carlots are quoted at from 70 to 80c. per bag.

BEANS.—A fairly good jobbing trade is being done, and the market is steady. Primes are still quoted at from \$1.25 to \$1.30.

GREEN FRUITS.

The cold weather which has prevailed so late in the season has been hard on the green fruit trade, and jobbers report an unusually quiet market. Valencia oranges have taken the expected advance, and are this week quoted 50c. higher. Canadian apples have also advanced. Other fruits, which have changed in price, are lower. The range in quality of strawberries has altered the quotations from 13 to 15c., to 12 to 18c. Pineapples are 2½ to 4c. lower. Other declines are, radishes, 20c., wax beans, 50c., green beans, 50c., and cabbage, 50c. We quote: Jamaica oranges, in barrels, \$4.50 to \$4.75; in boxes, \$2.75; Valencia oranges, 420's, \$5.50; 420's, Jumbo, \$5.50; 714's, \$6; Messina lemons, \$2 to \$3 per box; pineapples, 6½ to 16c.; Canadian apples, \$5 to \$6.50 per bbl.; coconuts, \$3.50 per bag of 100; bananas, No. 1, \$1.25 to \$2, and eight hands, \$1 to \$1.50; sweet potatoes, Vine-lands, \$5.50 to \$6; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.75 to \$10.50; red onions, \$3.50 per barrel; yellow chestnuts, 12½c.; grape fruit, \$4.25 to \$5 per box; Florida tomatoes, \$4 to \$4.75 per crate; fine spies, \$5.00 to \$5.50; radishes, 15c. per doz.; spinach, \$2 per doz.; strawberries, 12 to 18c. per box; asparagus, 40 cents per bunch; Boston lettuce, \$1.00 per dozen; Canadian lettuce, 35c. per doz.; Canadian spinach, \$2.00 per bbl.; Egyptian onions, 3½c. per lb.; English cucumbers, \$1.25 per dozen; wax beans, \$3 per basket; green beans, \$3 per basket; cabbage, \$3.25.

FISH.

The market for fresh fish is still fairly active, chiefly in Manitoba dore, whitefish and trout. Skinless and boneless cod are moving well but other lines are slow. All fresh fish are in plentiful supply. A number of advances have been made in the price of fresh fish. We quote: Haddies, 7 to 7½c.; smoked herrings, 9 to 10c. per box; fresh haddock and cod, 3½ to 4c. per lb.; whitefish, 7½c.; dore, 7½c.; pike, 6c.; halibut, 10 to 12c.; salmon, 15 to 16c.; trout, large and medium, 7½c.; No. 1 herring, Nova Scotian, \$4.75 to \$5.25 per bbl., and \$2.50 per ½ bbl.; No. 1 Holland herring, \$6.50 per ½ bbl.; No. 1 Scotch herring, \$6.50 per ½ bbl., and 95c. per keg; Holland herring, 75c. per keg; No. 1 green codfish, \$5 per bbl.; mackerel, \$12.50 per bbl.; boneless cod, 1 and 2-lb. blocks, 6c. per lb.; loose, boneless cod, 5c. per lb. in 40-lb. boxes; dried codfish, \$4.75 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces, and in barrels, \$12.50; No. 1 British-Columbian salmon, \$6 per ½ bbl., and \$12 per bbl.; standard bulk oysters, \$1.50 per gallon; Marshall's kippered herring,

\$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—A good business has been done in Manitoba flour for export. The price of Manitoba spring wheat patents and strong bakers' has been reduced 10c. We quote as follows: Manitoba spring wheat patents, \$4 to \$4.20; winter wheat patents, \$3.90 to \$4.10; strong bakers', \$3.70 to \$3.90; straight rollers, \$3.65 to \$3.75.

GRAIN.—Export business in Manitoba wheat is dull, buyers and sellers not being able to get in line as to the price to be paid. Prices on oats and buckwheat are inclined to be lower, and corn is 1c. lower. We quote: Ontario No. 1 spring wheat afloat, May, 78c.; No. 2 spring wheat, 76c.; peas, 85½ to 86c.; rye, 63c.; oats, 48½ to 49c., ex-store; corn, 64 to 70c.; buckwheat, 68c. to 69c., middle freights; barley, 59c.

FEED.—Supplies are very scarce, and though there is a good inquiry buyers are unable to obtain what they want. There has been no change in the price, which is very firm. We quote: Ontario bran, in carlots, \$20 to \$20.50 per ton; shorts, \$22 to \$22.50; Manitoba bran, \$19 to \$20; shorts, \$22 per ton, including bags.

OATMEAL.—The market is steady and quiet. The price of rolled oats is \$5.65 in bbls., and \$2.77½ in bags.

BALED HAY.—There is a moderate demand for baled hay, but with heavier supplies the market is becoming easier. No. 2 timothy and clover are both 50c. lower. We quote: No. 1 timothy, \$9.50 to \$10; No. 2, \$8 to \$8.50; clover, \$7 to \$7.50 per ton in carlots.

MONTREAL NOTES.

Cabbage is 50c. lower.

Pearl sago is ¾c. lower.

Canned tomatoes are 2½c. higher.

Canadian apples are 75c. to \$1 higher.

Sugar is 5c. lower than at our last report.

Wax and green beans are 50c. per basket lower.

Valencia oranges, 420's, have advanced 50c. per box.

The new pack of canned salmon is being offered, to arrive, at reduced prices.

NEW BRUNSWICK MARKETS.

St. John, N.B., June 9, 1902.

COMMENTS in regard to the export number of "The Grocer, to hand since our last report, are particularly favorable. The arrangement of the advertisements drew out special comment. St. John is feeling much pleased because of the large shipment of horses to go forward through this port for South Africa. There are to be some 4,000. In business, there is a large movement. Values are rather lower. This is noticed the more in sugar and flour. There have been large receipts of rice via England and further shipments are due. The stock this year is good and prices low. Rather more Patna is being used, but the quantity is still small. In cream of tartar the price is a little

higher again, and the market seems firm. Hops are quoted rather higher.

OILS.—Burning oils are a dull feature of the market although there is quite a large movement, but it is the usual off-season relatively, and little attention is given to it. Prices are unchanged. In lubricating oils there is a very active business, and active competition to secure the trade. Prices are unchanged. Paint oils hold high, and the market seems firm. There is a fairly steady demand. In cod and seal oil stocks are light and prices high. New cod oil will be received in about a month.

SALT.—This is a large receiving point in Liverpool coarse salt, owing particularly to the very large quantity of fish packed here and nearby points. There is an active sale at this time, though much was imported during the winter and forwarded to consuming points. There is at this time a large sale for Canadian cheese and butter salt, chiefly bulk, in barrels. The cheese and butter industries in the Province are growing ones. We quote: Liverpool coarse, 55 to 60c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 dozen; English bottled salt, \$1.25 to \$1.30 per dozen; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There is quite an active business. All vegetables are firmly held, particularly tomatoes. Some corn and peas are due from the west, and our local packer is still offering some of these lines. Fruits have an improved sale. Gallon apples are out of the market. Blueberries are scarce. This line has shown improved sale the last two years. The pack last year was light. Strawberries and peaches move freely at quite firm figures. In meats there is an active sale. Prices are high. While in the fancy lines considerable American is sold in canned beef, the sale is chiefly in Canadian. Lobsters are quite high for best stock. There is considerable cheaper goods offered. Salmon moves freely. In some lines stocks are light. Spring fish seem to have the demand. Packers are quoting full lines and some sales are being made. In domestic fish a full line of new goods are offered. In sardines, haddies and herring the prices are about the same as last season.

GREEN FRUITS.—Dealers are busy. In bananas the quantity sold is large. American strawberries are arriving quite freely and have to be handled quickly. Prices are quite low for this outside stock. In oranges some nice Valencias are still being received. Messina stock is freely offered. In lemons, prices are higher, but even at the advance dealers say there is no money to be made. Pines have just a fair sale. Cucumbers and early vegetables have just a limited business. Rhubarb is low.

DRIED FRUITS.—There continues considerable inquiry for apples and it is the more notable as the market is so bare. Flaked apples are about all that are offered. There is a fair sale for seeded raisins, and prices will be higher. Stocks here are not large. In other lines of raisins there is little doing. Prunes are still low and show a fair business. Dates and figs are quiet. In currants, the mar-



Seal Brand
In 1 and 2-lb. Cans
only.
(AIR-TIGHT.)

An old soldier of Caesar's legions asked leave to kill himself. Caesar replied: "Thou fanciest, then, thou art yet alive." Now many ladies fancy they are alive to comfort. They think they are enjoying the best, when really they do not know the best. For example, no woman can claim to have found the best coffee until she has first tried that of the largest importing distributors of high-grade coffees in the world---Chase & Sanborn. Are you selling their high-grade coffees?

CHASE & SANBORN, Importers, Montreal.

Yeast is a
dangerous thing
to handle

unless
it is **"Royal Yeast"**

Don't stock more than one kind of
Yeast, and let that kind be

"ROYAL."

E. W. GILLETT COMPANY, LIMITED

London,
Eng.

TORONTO, ONT.

Chicago,
Ill.

**SOME
MERCHANTS'
EXPERIENCE.**



Solomon said in his haste: "ALL MEN ARE LIARS!" He didn't mean it. He was simply so mad with one man that he included all the rest.

Let us not fall into Solomon's mistake. We should take out of our experience the wisdom there is in it and **stop right there!**

Otherwise we are as stupid as the cat who sat down on a hot stove lid. She will never sit down on a hot stove lid again, and that shows good judgment. **But she will never sit down on a cold one, either.**

Now, some merchants have had hard experiences lately with coupon books that were represented to be absolutely correct in count and made up just as good as any other, but they were not, and you won't know what a perfect coupon book is until you have tried either Allison's Coupon Books or Allison's Coupon Pass Books. Both are good; one book suits some, while the other fills the bill with the rest of the merchants.

We are doing a lot of special engraving work now for merchants who use books in large quantities. Our books are carried in stock by jobbers. We will be glad to send you a free sample.

Allison's name on a Coupon Book is
itself a guarantee of perfection.

For Sale in
Canada by

The Eby, Blain Co., Limited, Toronto.
C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

TEAS TEAS

For the Wholesale Trade.

If you are interested in securing good, genuine values in Japans, Indian, Ceylon, Congous, Oolongs, Pingsuey, Gunpowders, China Greens, it would certainly be to your advantage to place your order with us. No better values at better prices obtainable.

S. H. EWING & SONS - - 96 King St., MONTREAL.

ket is firm and there is a good sale. There are regular receipts from New York. Onions are higher. Quite a few Bermudas are here, but as they are higher than Egyptian they sell slowly.

DAIRY PRODUCE.—In butter there are fair receipts, and there is a steady sale at quite firm prices. Best stock sells freely. Eggs are higher. There is a good inquiry, but stock comes to hand slowly. The stock received is good. Cheese is still quite scarce and full prices are asked. New Brunswick cheese is now supplying the market.

SUGAR.—The price is again lower. In the second grade the price is quoted below the regular difference. The guild would seem to be after the foreign sugar. While none of the large wholesale grocers handle it, some houses have been pushing it. At the low prices sales are large.

MOLASSES.—Prices show no change. They are low. A large quantity of Porto Rico is about due, but importations are not above the usual quantity. In Barbados, which shows good quality, receipts this year are late.

FISH.—The chief business is still in fresh fish. The catch of gaspereaux the last few weeks has been large, and a quantity of alewives are being packed. In shad the catch is about over and the prices are unchanged. In salmon, while quite a quantity are shipped through here to Boston from the north of the Province, the catch here is as yet light. Prices are quite low. Halibut are not as plentiful and prices are rather higher. In dry cod and pollock, the market is dull. Pickled fish show a light inquiry and

smoked herring continue at the low prices. There is a fair sale for boneless fish, and our quotations are now as follows: Large and medium dry cod, \$3.50 to \$3.60; small, \$2.50 to \$2.60; haddies, 4½ to 5c.; smoked herring, 5 to 6c.; fresh cod and haddock, 2 to 2½c.; boneless fish, pollock, \$1.40 to \$1.50 per 100 lb.; pickled herring, \$1.75 to \$1.80 per ¼ bbl.; Canso herring, \$5.50 per bbl.; gaspereaux, 50c. per 100; shad, 10 to 12c.; halibut, 8 to 10c.; salmon, 14 to 15c. per lb.

FLOUR, FEED AND MEAL.—In flour, prices are rather lower. There is a fair sale. Oats and oatmeal are the strong points. In oatmeal the stock held is light and there is but a light sale. Cornmeal is rather higher. There is an active sale. In beans prices are somewhat easier and there is but little doing. In feed the high prices continue, and the supply is light. Split peas are still scarce and high. Our quotations are now as follows: Manitoba flour, \$4.70 to \$4.75; best Ontario flour, \$4.20 to \$4.25; medium, \$3.85 to \$4.00; oatmeal, \$5.20 to \$5.25; cornmeal, \$3.15 to \$3.20; middlings, \$22 to \$23; oats, 52 to 56c.; handpicked beans, \$1.50 to \$1.55; prime, \$1.40 to \$1.45; yellow eye beans, \$2.80 to \$3.00; split peas, \$4.95 to \$5.00; barley, \$4.40 to \$4.50; hay, \$12 to \$14.

ST. JOHN NOTES.

Flour is 10c. lower this week. Fresh salmon are much easier in price. Tomatoes are much firmer and stock light.

Sugar is 10c. off in price, and Dutch granulated, 15c.

Mr. Frost, of late travelling for Dearborn & Co., is now on the road for S. S. de Forest.

J. Hunter White has been appointed representative for The A. F. MacLaren Imperial Cheese Co., and Upton's jams, jellies and marmalade.

The many friends of C. H. Dearborn, senior member of the firm of Dearborn & Company, are pleased to see him at his accustomed place after his usual winter in Florida.

NOVA SCOTIA MARKETS.

Halifax, June 9, 1902.

THE grocery trade has not shown the same activity during the last week that has prevailed for some weeks, but the general opinion is that trade has been "very good." The early opening of spring trade and early buying will no doubt tend to make the present month's business somewhat lighter than in former seasons. The country orders are not coming in so large or so numerous as for some time, yet, a fairly good business is being done, and neither the office or working staffs find much idle time. The tendency, as previously noted, is towards smaller and more frequent orders.

The price of sugar was reduced 10c. on the 5th instant. Granulated is now quoted at \$3.85, and No. 1 yellow, \$3.25. Since Sunday there have arrived at Halifax 1,200 bags of sugar and 719 puncheons, 71 tierces and 108 barrels of molasses. Molasses seems to be a little firmer than earlier in the season, though

*There is no better trade winner than
a good article - Sell your customers
Blue Ribbon Ceylon Tea
address orders to 12 Front St. East - Toronto
and they will receive prompt attention*

the market quotations remain unchanged. The difference seems to be that all are now selling up to the quotations, while earlier—just after the first importations—there was considerable cutting in the regular prices.

The flour, cornmeal and oatmeal markets during the last week have become very firm and show a marked tendency to advance. A good many of the jobbers and retailers have very light stocks of flour, and when they replenish they may expect to meet a demand for higher prices. The trade in the above has only been light for some time. Rolled oats and oatmeal are very firm, owing to the scarcity and high price of oats. This situation can expect no relief until this season's crop is available for grinding, and that will not be for some months yet.

Butter is coming in but fairly well and prices have declined another cent all round. However, considerable Ontario butter is still being imported. Eggs still maintain the high price of 13 to 14c. wholesale, and retailers are still requiring 18 to 20c.

There is still a moderate quantity of hay in the market, and dealers are quoting at \$12 to \$12.50, though good hay can probably be purchased for less than that. Oats remain firm and dealers are asking one to two cents more than a week ago. All feeds are firm, though the demand is lessening with the season's advance.

There is very little doing in the dry-fish market, as nearly all the old fish have been marketed. The foreign markets have improved somewhat, but are not yet up to the expectation of the dealers here. This will have a tendency to make the opening of the new season's market lower than usual. Reports from the Banks' fleet are encouraging, the vessels all doing well. A number of the fleet arrived in Lunenburg last week with large fares, ranging from 400 to 900 quintals. Considerable quantities of fine mackerel are being taken off the coast. The real mackerel season for our coast fishermen does not come until July. The fish then taken, however, are much smaller, but they are what is put up for the season's trade, the present catch being largely disposed of fresh.

There is some talk here that the polariscope, for testing sugar, will be brought from Ottawa to Halifax. This seems to be a necessity on account of the immense amount of raw sugar now landing at this port. An average of 3,000 tons per month has been landed here for some time at the I.C.R. piers and loaded on the cars for transshipment to points in New Brunswick and the Upper Provinces, besides the thousands of tons used in the local refineries.

In March the Oruro landed here 1,730,502 lb. of raw sugar, besides 20 cars of molasses; in April, the Dahome landed 2,299,492 lb.; in May, the Oruro landed 2,801,425 lb. and the Bratsberg, 2,824,644 lb. The Dahome, due to-day, will land 18,000 bags; the tern schooner Blomidon also arrived yesterday with a cargo from Antigua. The trans-shipments for May are: For the week ending May 3, 54 cars; ending May 10, 51 cars; ending May 17, 21 cars; ending May 31, 68 cars—all raw sugars. R. C. H.

Surprising, Isn't It?

the splendid success of

Clark's Pork and Beans in Chili Sauce

Quality A1—that's the universal opinion

But the trade knows—the trade is the Judge

EPPS'S

GRATEFUL.
COMFORTING.

IN ¼-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

ESTABLISHED 1861

HEADQUARTERS FOR FANCY FRUITS.

Send your orders for the very best quality of

ORANGES, LEMONS, BANANAS and PINEAPPLES.

HUGH WALKER & SON

P.S.—Prompt and special attention given to mail orders. GUELPH, ONT.

In the Soup



CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., TORONTO

GRIMBLE'S English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Limited, London, N.W., Eng.

"Sarnia" OIL LAMP

Equal to best American Oil.

GROGERS ALL SELL IT.

THE QUEEN CITY OIL COMPANY, Limited, - TORONTO, ONT.

SAMUEL ROGERS, President.

MANITOBA MARKETS.

Winnipeg, June 9, 1902.

THE week's business has been steady and of fair volume, but is retarded by bad roads in all country districts. Crop conditions are favorable throughout the entire country. The fact that cooler weather has marked the end of the week is regarded with favor in grain circles, as it was feared that should the extreme heat continue the amount of moisture would make the growth of straw too rank, and delay the ripening of the grain. The growth made during the week is enormous, and the whole country looks beautiful. Having had so much rain in May farmers are hoping for a comparatively dry June. The sowing of flax and barley has practically been completed this week. Jobbing houses report good sales, but collections are still rather slow.

SUGARS.—The most radical change in the market is the decline of five cents per cwt. on all grades of sugar. Both jobbers and buyers thought prices had practically reached rock bottom, and the further drop was in the nature of a surprise. Granulated is now quoted at \$1.35, and bright yellows at \$3.75. There have been few heavy transactions this week. Eastern Townships maple syrup has dropped 50c. per case. We now quote \$5.75 per crate of $\frac{1}{2}$ gallons, one dozen in crate.

TEAS.—Reports of the first sales of tea in Japan are to hand and show an advance of from 2 to 3c. over the prices of last year. The proportion of Japan consumed in this market has been in the ratio of about one-third the amount of black tea. There is an increase of demand, however, and with the large number of Western Americans now settling in the Canadian West it is anticipated that the demand will materially improve, as a very large majority of them are accustomed to drinking Japan tea.

EVAPORATED AND DRIED FRUITS.—The demand is steady and prices firm. There is a particularly good demand for evaporated apples, but very few are offering. The price is firm at 11 to 11 $\frac{1}{2}$ c. There are practically no stocks of dried apples on this market. Owing to the high price of apples, apricots, peaches and nectarines are all much called for. It is always noticeable here that when evaporated apples are high there is an increased demand for apricots, even although they are correspondingly high in price. At present apricots are selling for 14 to 15 $\frac{1}{2}$ c. for the best grades. In the cheaper lines there is considerable uncertainty as to quality.

TAPIOCA.—There has been a decline of $\frac{1}{2}$ c. in tapioca this week, and prices are now 4 to 4 $\frac{1}{2}$ c.

GREEN FRUITS.—There has been an advance of 50c. per case in lemons, which are now quoted at \$4.50. Oranges have also advanced 50c., and now range from \$1 to \$6, according to size. Bananas are without change at \$3 to \$3.50 per bunch; cherries, \$2.50 per box. Hood River strawberries are billed to arrive on Monday, and will sell at \$5. A few boxes of apples remaining on this market sell at \$3.00.

BUTTER.—Nearly all the creameries of the Province have had some butter to sell this week, and the price is rather weaker at 17 to 17 $\frac{1}{2}$ c. at factories, al-

though in one or two cases 18c. has been paid. There are no carlots on hand. The supply of dairy butter is not increasing in the ratio of other years. The quality also, is in many cases undesirable. Prices range from 12 to 13c., country points, for the best grade of tubs and rolls.

CHEESE.—About 150 boxes of new cheese have been marketed this week. It was all very green, but otherwise of fair quality for May cheese. The price paid was 10 to 11 $\frac{1}{2}$ c. factories. It is anticipated that the June make will be large.

EGGS.—The supply is only moderate, and the demand is good. Prices are keeping up well, being 10 to 10 $\frac{1}{2}$, country points, or about 11c. Winnipeg.

FLOUR.—The demand is very good, both for home consumption and export. There have been no changes in price for the week. We quote: No. 1 flour, \$2.05 to \$2.15; No. 2, \$1.95 to \$2; No. 3, \$1.85; No. 4, \$1.65 to \$1.70; No. 5, \$1.25.

CEREALS.—There has been no change in prices, and the demand is nominal. We quote: Rolled oats, 80s, \$2.20; 40s, \$1.15; 20s, 60c.; standard and granulated, \$2.75 per 98 lb.; split peas, \$2.85; cornmeal, \$1.75; pot barley, \$2.35; pearl barley, \$3.25; white beans, \$1.60 per bushel.

NOTES.

Campbell Bros. & Wilson are this week launching a new baking powder to be known as "York" baking powder. It is put up in 8, 12 and 16-oz., and 3 and 5-lb. tins, with handsome lithographed labels.

Manitoba has a new industry. Mr. J. S. McKay, of the Boissevain Mills, has just placed on the market an attractive package breakfast food, to be known as "The King of Breakfast Foods—Germ-meal." It is a wheat preparation, with a small admixture of cornmeal, and is somewhat like "Cream of Wheat" in appearance.

There is no better, no higher grade
Breakfast Food than
WHEATINE

Made in Canada from Canadian
No. 1 hard wheat. No duty nor
freight to pay, retails at 8 lb. for
25c. and the grocer makes a profit.

Selling Agents

WARREN BROS. & CO.
TORONTO.

ONCE USED—ALWAYS USED.

Every day we are making good people all over Canada
WANT

H AND H
TRADE MARK

the unequalled cleaner. We can direct them to you if
you send your name, when it is "up-to-you" to keep them
as general customers. 34 Yonge Street, Toronto.

50% increase in Canada business this half year.

**MODEL
ROLLER
MILLS**


Perth, Ont.

**G. O. B. THE PUREST, STRONGEST
AND CHEAPEST**
Manitoba Hungarian Patent

Write for prices of other grades. Also Bran, Shorts,
Feed, etc. Mixed cars a speciality.

GEO. B. JONES, Mgr.

JOHN HAGGART, Prop.

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IF YOU WANT TO SELL OR BUY
POTATOES
—write—
G. McILHARGY - STRATFORD.

H. N. Bate & Sons
OTTAWA, CANADA.

Agents for

STRICTLY UNCOLORED

**ANGLO-SAXON
CEYLON GREEN**

Same drawing qualities as Japan.

Put up in 1-lb. lead packages. 24 packages in case.

Wholesale, 19 cents per lb.
Retail, 25 cents per lb.

Sale Guaranteed or can be returned at our expense.

With four cases of above we give one of our
handsome polished oak paper, bag holders.
Best in the market.

Graham's Jams, Jellies and Marmalade

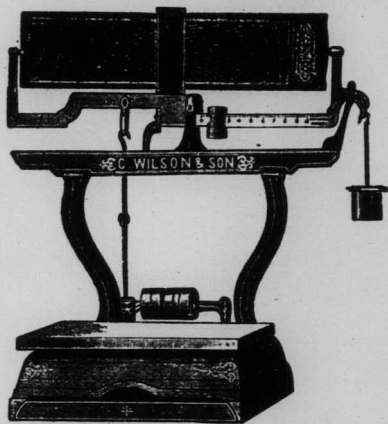
are well known all over the Dominion as a **standard of quality.** When ordering try them.

AGENTS:
GEO. J. CLANCY & CO.,
59-61 Front St. E., TORONTO.

Canada Preserving Company,
HAMILTON.



The **THISTLE** Brand
ARE
HIGH-GRADE
TOMATOES - CORN - PEAS - Etc.
GUARANTEED SECOND TO NONE. BRIGHTON CANNING CO.



SAVE THE CENTS! The Dollars Will Take Care Of Themselves!

This is an old saying and one which applies particularly to business. It is the small leaks that keep the merchant poor, and none more so than a careless scale.

Our Ball-Bearing Computing Scale Saves The Cents.

It is accurate, and so finely adjusted that a hair will turn it. We will be pleased to send you full particulars, including our **EASY TERMS OF PAYMENT.**

CANADIAN
MANUFACTURES
FOR CANADA

C. WILSON & SON
69 ESPLANADE ST. E. TORONTO

If You Were Buying

teas you would probably ask for a number of samples and draw them carefully before deciding, but when it comes to buying canned goods how often do you open the cans and examine the contents? And yet **your customers** will have to take your word that these goods are what they want.

Don't you think you ought to **know** what you are selling?

The Kent Canning Co., LIMITED Chatham, Ont.

OTTAWA TRADE GOSSIP.

THE telephone question is a live one here, and is also a hard one to understand. Subscribers are paying very high rates, but are getting a good service, while an offer is being made by an outsider to put in a plant and give a service at so low a rate that it looks doubtful if it will get any good financial support. If any proposition was made that was between the two and that would show a profit to the originator and a benefit to subscribers, it would undoubtedly be received with more confidence than such a big offer as we are getting with such low rates that are quoted.

Frank Mallette, of the Park, Blackwell Co., Toronto, is making his regular calls this week.

Mr. McGovern, who was with the old Fanning Co. for years, is now looking after the city and district for C. H. Cochrane & Co.

G. W. Hunt, of the Ottawa Fruit Exchange, is up west going through the fruit district looking up his shippers in view of the summer business. He reports excellent prospects for lots of strawberries from around St. Catharines and Grimsby. Although too early to speak about other fruits, he says it looks like a good year.

It looks as if the Ottawa grocers will have a "bumper" excursion this year. They have a good chance if the weather proves fine. Their Association is in much better shape this year. All the leading grocers are taking an interest in its meetings, so that more workers are to be had. Last year the trip was made on a day when business was going on. This year Dominion Day has been selected, and the grocers look forward to seeing all their wholesale friends and others who went with them last year.

OTTAWA RETAIL ASSOCIATION.

The regular meeting of the Ottawa Retail Grocers' Association was held in the Fruit Exchange building, Nicholas street, on June 9. There was a large attendance. President Provost was in the chair.

The committee appointed to look after the trading-stamp petition reported that the secretary had written the council as instructed and that the petition was now in the hands of the finance committee. It was decided to send a committee to the meeting of finance and support the matter; also, when it comes before the council the Association will attend in a body and show that they means business.

It was decided to agitate for a better peddling by-law. As the fruit season opens

up the pedlars become more numerous and are a perfect nuisance to any merchant in the outskirts and residential part of the city.

The mayor promised his support in this matter and it was decided to follow it up.

The secretary was instructed to communicate with the fruit inspector for this district with a view to having him address the Association and post the merchants on the working of the new Fruit Marks Act.

It was also decided to ask the Auction Co. to make a new rule "regarding dealers who are in the habit of returning fruit that they cannot sell to be sold over again, especially when they face it up," so that it will be inspected and if not right have it sold as damaged goods.

The executive committee reported in connection with the excursion to Stanley Island on Dominion Day, that they had all arrangements made with the railway and boat people. The terms were submitted, and after a good deal of discussion were considered reasonable and accepted.

The committee were instructed to sign the agreements and to arrange all minor matters as soon as possible.

A communication was received from the Ottawa Pipe Band offering their prices for the excursion, and it was referred to the executive committee for consideration.

It is understood that The Ottawa Dairy Co. will do the catering for the excursion. If so, it will insure good service to the patrons.

There will be a meeting of the Association, together with the associated members, next week. Notice will be given when the date is decided on.

OTTAWA MARKETS.

The last car of American berries to arrive this season for the Ottawa market was sold Saturday morning at the Fruit Exchange. Prices varied according to quality, selling from 9 to 13c.

This morning 80 baskets of Canadian berries were sold and prices received were from 14½ to 16c., which was considered very satisfactory.

Sugars advanced 5c. this morning. Prices here are now \$3.02 for yellows and \$3.72 for granulated.

In canned goods, prices are about the same for tomatoes, corn and peas. Gallon apples are being offered at cut prices by some of the wholesale houses. Salmon prices are for pink \$1.00 to \$1.05; red sockeye, \$5.25 a case, and "Clover Leaf," \$1.47½ for tall and \$1.62½ for flats.

B. rice is quoted from \$3.05 to \$3.10 in bags. Sago and tapioca are 3½c. in bag lots. Patna rice is worth from 4½ to 5c.

Valencia raisins are about cleaned up. Loose muscatels, 4-crown, are worth 9c.

Singapore black pepper is sold at 17 to 19c, and white at 25c. for a good article.

In green fruits, lemons are selling from \$1.50 to \$2.50 for 300's and 360's. Oranges are scarce. Mediterranean sweets are worth \$2.50 to \$3, and there are not many to be had. Mexicans, \$2 to \$2.25, and showing weak, and Sorrentos about the same figure for 160's and 200's. Pineapples are scarce; good-selling sizes bring 13 to 16c. at auction. Tomatoes, four sections to the crate, are selling around \$2 a crate. Vegetables in some lines are getting plentiful. Lettuce, radish and onions, especially asparagus, have been a little slow coming in, and are worth 65c. a dozen. Cabbage cannot be had this week. Potatoes are about the same price, from 90c. to \$1 a bag.

Eggs are a little easier. They can be bought for 13½ to 14½c. Butter in pails and tubs, for choice, is 15 to 17c.; prints, 18 to 20c., and creamery, 20 to 21c. Cheese sold on Friday last at the board for an advance over last week; 1,128 boxes were registered, 949 white and 179 colored, nearly all was sold at 9¾c. Jas. Alexander, of Montreal, said 9 13-16c. for two lots.

Smoked meats are scarce and some houses have advanced prices again; 15½c. is being asked for choice selected. Cooked hams are 1c. higher.

OTTAWA, June 10, 1901.

TRADE CHAT.

THE grocers and butchers of Brantford, Ont., have decided to have their annual picnic at Niagara Falls on July 6.

A by-law has been passed at Fort William, Ont., making it compulsory for all stores and shops to close at 6.30 every evening, except Wednesday and Saturday.

The Ottawa Retail Grocers' Association have arranged to hold their annual excursion on Dominion Day to Cornwall, and from there per steamer Valleyfield to Stanley Island.

The business of Ed. Thompson & Co., general merchants, Orangeville, Ont., has been purchased by D. A. McBride and Emmerson Gillespie, both late of Marshall, Green & Co., of the same place.

Pierre Ignace Bouchard, Louis Bouchard, and Louis Delphis Trudel, all traders of Quebec, have formed a partnership under the firm name of S. Bouchard & Cie., dealers in tobaccos, candies, etc., Quebec.

At a meeting of the Toronto Junction branch of the Retail Merchants' Association of Canada, on June 5, it was decided that butcher and grocery stores were to close at 6 p.m. and all other shops at 7 p.m.

LOGIC.

You know a good thing when you see it. But do you always know a better when you see it?

It is easy to know a good thing. Five cents is a good thing. But the goodness there is in five cents can never be enjoyed till you spend it. And you don't spend it till you know something better than five cents.

The value of five cents, therefore, is as much in your own quick insight and keen perception as in the money itself.

If your good sense tells you that a better thing than five cents is a horse-car ride over that long, dusty road you are travelling, you are indebted to your own sagacity for at least half of the benefit you enjoy by the exchange.

Then what you and all the rest of the world seek is a thing that is better than your money, so that in the spending of your money you will get more than its value.

Is there anything that you can buy just at this time that will give you more return than

AN ADVERTISEMENT IN

The Canadian Grocer?

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

D. KOPMAN, general merchant, Acton, Ont., has assigned to J. P. Langley, Toronto, and his creditors meet on June 16.

Arthur Suprenant, grocer, Montreal, has assigned.

Gardner Stevens is curator of Manson & Boright, general merchants, Magog, Que.

Arthur Godbout, general merchant, St. Casimir, Que., has assigned to H. Lamarre.

J. Buchanan, grocer and liquor merchant, Levis, Que., has arranged a compromise.

Myre Dosithe, grocer, Hull, Que., has assigned, and his creditors meet on June 20.

Joseph Bourque, general merchant, St. Gertrude, Que., has assigned to Lamarche & Benoit.

McNeil & Mercier, manufacturers of vermicelli, Quebec, have assigned to V. E. Paradis.

C. L. Ramsdell, general merchant, North Hatley, Que., has assigned to J. McD. Haines.

L. T. Davis, general merchant, Gaspé Basin, Que., is offering to compromise at 75c. on the dollar.

F. C. Colwell Candy Co. (in liquidation), St. John, N.B., has yielded a final dividend of 10 per cent.

The People's Supply Co., Limited, general merchants, Medicine Hat, N.W.T., have assigned to W. Cousins, Medicine Hat, and a bailiff is now in possession.

PARTNERSHIPS FORMED AND DISSOLVED.

Johnston & Pennoyer, grocers, Sherbrooke, Que., have dissolved.

R. E. Gordon, lumber merchant, Arcola, Man., has admitted J. E. Jamieson.

Geo. D. Fawcett has retired from the firm of W. Fawcett & Son, grocers, Montreal.

Hughes, Cook & Co., hide and oil merchants, Montreal, and St. Paul, Que., have dissolved.

Teitelbaum & Brownstone, general merchants, Shoal Lake, N.W.T., have dissolved; S. Brownstone continues.

McLaggan, Grindlay & Co., general merchants, Blackville, N.B., have dissolved partnership; Wm. J. McLaggan continues.

SALES MADE AND PENDING.

The assets of Max Rosenstein, general merchant, Barachois de Malbaie, Que., have been sold.

The stock of David P. Selby, general merchant, Quilchena, B.C., is advertised for sale by tender.

G. M. Yeomans, lumber, flour and feed merchant, Dryden, Ont., is advertising his business for sale.

J. A. Campbell, fruiterer, confectioner, tobacconist, etc., Sault Ste. Marie, Ont., is advertising his business for sale.

The assets of the estate of Chas. H. Shook, miller, Springfield, Erindale, P.

O., Ont., are advertised to be sold by auction on June 18.

CHANGES.

L. Steben & Fils, grocers, Montreal, have registered.

Desliers & Brais, grocers, Montreal, are out of business.

W. E. Smith, baker, Woodstock, Ont., is out of business.

Charlotte Smith, grocer, Toronto, has sold out to W. J. Dillon.

W. L. Martin, grocer, Ottawa, has sold out to James Thompson.

The D. B. Martin Co., hide and oil merchants, Montreal, have registered.

S. H. & A. S. Ewing, wholesale spice merchants, etc., Montreal, have registered.

Isaiah Ernest, general merchant, Blockhouse, N.S., has sold out to Reuben Brunhn.

W. L. Hodnett, general merchant, Holmfild, Man., has sold out to R. Cross & Co.

Mrs. Alfred Pare has registered for Alfred Pare & Co., general merchants, Granby, Que.

Leblanc Freres, cheese and butter dealers, Notre Dame de Stanbridge, Que., have registered.

T. L. Boyd, lumber merchant, Eastman's Springs, Ont., has added a general store and hotel to his business.

Pierre C. Blouin and Imilde Blouin have registered under the style of P. Blouin & Cie., general merchants, St. Jean, D'Orleans, Que.; P. C. Blouin is manager.

FIRES.

George Carter, miller, Ridgetown, Ont., has been burned out.

The stock of John M. Dowdall, grocer, Ottawa, has been damaged by fire; insured.

The storehouse of The Flavelle Milling Co., Limited, Lindsay, Ont., has been burned; insured.

Moses Drover, general merchant and

miller, Green Harbor, Nfld., has been burned out; the loss is \$10,000 with no insurance.

DEATHS.

Atwell Roddam, grocer, London, Ont., is dead.

James R. Guest, grocer, etc., Montreal, is dead.

Alphonse Brazeau, tobacconist, Montreal, is dead.

SOLD STOCK TO PAY CREDITORS.

The business of W. Baby & Co., grocers and dry goods merchants, Windsor, Ont., has been sold to Mr. Rocket, of Walkerville, Ont., at 66 2-3c. on the dollar. Before doing this they called in their largest local creditors, Messrs. Baby, sr., Guppy & Smith, and when it was found the business would not be able to pay the creditors in full, it was thought best to sell the stock while the business was a going concern. Thus they would be enabled to realize a better price than a forced sale of an assignee would bring them. The sale realized \$1,261. The book debts amount to \$1,500, but the value is uncertain. They are in the hands of Clarke, Cowan, Bartlett & Bartlett, of Windsor, for collection, and the proceeds of the sale are in the hands of A. H. Clarke and John Reeve, the trustees.

A \$3,000,000 FLOUR COMPANY.

The Ogilvie Flour Mills Co., Limited, have just been incorporated with a capital of three million two hundred and fifty thousand dollars to carry on in Canada the business of purchasing, selling, storing, shipping grain, and manufacturing and dealing in flour and other products of grain. The incorporators are: Charles Rudolph Hosmer, capitalist; Frederick William Thompson, miller; the Hon. George Alexander Drummond, Senator of the Dominion of Canada; Hugh Montagu Allan, shipowner; and William Campbell, secretary, all of Montreal.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"**CHEWING TOBACCO**

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.**BOBS is well advertised.****BOBS is selling well in almost every store from the Atlantic to the Pacific.****BOBS is A BIG PLUG FOR LITTLE MONEY**

Made by

THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

Grocers' Sundries

Axe Handles, Barrel Covers, Baskets—all kinds. Bread Boards. Butter Bowls, Butter Moulds, Butter Plates, Butter Spades, Butter Stamps. Carpet Sweepers, Cheese Safes, Chopping Trays, Churns, Clothes Horses, Clothes Lines, Clothes Pins, Egg Carriers, Faucets, Grocers' Scoops, Halters, Plow Lines, Ladders, Matches, Mats, Measures, Mops, Pails, Picnic Plates, Potato Mashers, Rolling Pins, Toilet Paper, Tooth-picks, Towel Rollers, Twines, Warehouse Trucks, Wooden Spoons, Wringers, Washboards, Washtubs and many other lines.

We are offering the most convincing values in these goods. Up-to-date dealers who are alive to trade conditions and on the lookout for satisfactory goods—goods that sell themselves—with a grand margin of profit, should consult our travellers regarding these specialties.

If our representative does not visit your town, write us, and we will, if possible, arrange for him to call upon you, or we will send you quotations and full particulars of these goods by mail.

UNITED FACTORIES,
LIMITED

OPERATING:

Boeckh's Toronto Factories,
Bryan's London Factories,
Cane's Newmarket Factories.


We have opened a new London Warehouse so that we can ship all goods for Western Ontario direct from that Branch.
65 Dundas St., LONDON.

Head Office, TORONTO.

"CHRISTIE'S" Newest Production

CHEESE WAFER -- A good, plain biscuit with cheese filling. Samples and prices gladly furnished on application.

Christie, Brown & Co., Limited,
TORONTO and MONTREAL.

OUR FIRST CARGO OF 

Barbadoes

Molasses

which we ordered to be landed at Halifax, in order to give our clients the benefit of a lower rate of freight, is now all delivered.

We have received numerous letters from our friends who declare the molasses to be of the choicest quality.

A second cargo has just arrived and we are delivering all orders entered for June delivery.

The quality of **this cargo is the same as the first.** Another cargo is expected in July.

We are open for further orders.

No trouble to quote.

LAPORTE, MARTIN & CIE.
MONTREAL.

HALIFAX MERCHANTS DISCUSS HOLIDAYS.

THE Retail Merchants' Association of Halifax does not like the idea of having so many holidays. At a meeting of that organization, held on the evening of June 5, the consideration of the many public holidays coming together was the main business of the evening. A communication from the Halifax Board of Trade was received, asking the Association to send members to form part of a delegation to wait on the Governor and Mayor regarding the number of proposed holidays coming so close together. A. W. Reddan was the occupant of the chair, and W. E. Hebb was secretary.

A resolution was unanimously adopted setting forth that Thursday, June 26, and the afternoon of Friday, June 27, be recognized as public holidays, providing a programme of sports be provided, and that June 21 and July 1 be not observed this year. A resolution was also passed recommending that June 21 and July 1 be combined into one holiday, to take effect in 1903, the holiday to be on the latter date. June 21 has always been recognized there as Natal Day.

The association had a thorough discussion of the travelling auctioneer and peddler grievance, and a committee was appointed to wait on the city council and ask that some means be provided for protection against these people.

The early-closing committee reported having had much success in obtaining signatures to the early-closing agreement and the law will soon go into force regarding the different businesses represented.

It was reported that a number of shops in the north end of the city were kept open all day Sunday, and the Mayor is to be interviewed on the subject. The membership of the association now numbers 150.

OLD BUSINESS CHANGES HANDS.

Hogg Bros., general merchants, Oakwood, Ont., have sold out to Pascoe Bros., who take possession on July 1. The new firm is composed of two brothers who have been associated with Hogg Bros. for about 15 years.

A NEW FRUIT GRADER.

A fruit grader has just been invented that accurately and rapidly grades fruit as required by the Fruit Marks Act. The contrivance is simple and durable and can be managed by any intelligent person. It can be operated by hand or by power, and is recommended by a committee of the Niagara Fruit Growers' Association. Hamilton Pettit, of Grimsby, Ont., is the inventor.

COWAN'S A POINTER ON PURITY.

COCOA *Hygienic and Perfection.*

CHOCOLATE *Queen's Dessert, Royal Navy and Perfection.*

CAKE ICINGS *Chocolate, Pink, Lemon Color and White.*

CONFECTIONS *Chocolate Cream Bars, Chocolate Ginger, Chocolate Wafers, etc.*

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

Big Sale of Teas.

We want to dispose of over 1,000 chests and half-chests before the 2nd of July, when we commence stock-taking, and we will offer all grades, comprising Japans, Ceylon Blacks, Ceylon Greens, Indians, Gunpowders and Young Hysons, at about first cost for the balance of this month.

Now is your chance to get some of the best values imported. Samples and prices submitted upon application

POSITIVELY NO GOODS SOLD OUTSIDE OF THE TRADE

The R. & J. H. Simpson Co.,

IMPORTERS AND WHOLESALE GROCERS, GUELPH, ONT.



Have you tried

"MONTSERRAT"

Pure Lime FRUIT Juice

With Aerated Waters or Water, as a cooling and refreshing beverage at all seasons? If not, try it.

OBTAINABLE FROM GROCERS AND DRUGGISTS

Montserrat is the best Lime Fruit Juice obtainable. Analysis in June 1898, pronounces it 25 per cent stronger than other juices, therefore better value for your money. The small bottle contains 40 drinks and is equivalent to 30 lemons and much more convenient. A quarter to half a wineglassful in a tumbler of cold water, sweetened to taste, is the most delightful, healthful and economical beverage. "MONTSERRAT" is made from CULTIVATED LIMES.

EVANS and SONS, Limited,

MONTREAL AND TORONTO

You Have Often Heard People Remark That "Blood Tells."

We Find That Quality In Canned Goods Tells.

Customers write: "We want you to Book our order now, to make sure of getting your goods. They certainly were the best last season we ever handled; don't let the quality go back."

Don't worry, we are aiming higher than
EVER
and have all necessary material to hit the
MARK.

Orders are coming in freely for
FALL SHIPMENT;
in some lines our sales are three times larger than at this
time last year, or any
FORMER PERIOD.

Now is your opportunity to place your order. Prices will be as low as other Standard Brands, and quality guaranteed. Awaiting your favor,

Yours truly,

Write for
Price List.

Delhi Canning Co.
LIMITED.

For Over Half a Century JAMES' "DOME" BLACK LEAD

has helped to brighten the house, and still continues to hold first place.

5c. and 15c. Packages.

W. G. A. Lambe & Co., Canadian Agents.

Gillard's Sauce

Is still the best and cheapest.

Gillard's Pickle

The most delicious English pickle made.

We beg to notify that we have appointed Messrs. Hilton, Gibson & Co.,
of Winnipeg, as our agents for Manitoba and the Northwest Territories.

GILLARD & CO., Limited, LONDON, ENG.

PURE GOLD MFG. CO., Limited

Manufacturing Grocers

TORONTO

Offer to the trade the most attractive line of high-grade

Any quantity.

Lowest prices.

Correspondence solicited.

Baking Powders
Jelly Powders
Pudding Powders
Flavoring Extracts
Preserves and Marmalades
Tomato Catsup
Pure Spices
Coffees

Put up in any part of the world.

BANK OF MONTREAL.

ANNUAL GENERAL MEETING.

THE eighty fourth annual meeting of the shareholders of the Bank of Montreal was held in the board room of the institution at one o'clock on June 2.

There were present: Hon. George A. Drummond, Sir William C. Macdonald, Messrs. R. B. Angus, A. F. Gault, E. B. Greenshields, Alex. T. Paterson, R. G. Reid, James Ross, Hon. James O'Brien, G. F. C. Smith, Donald Macmaster, K.C., F. E. Meredith, K.C., H. Dobell, George R. Hooper, Henry Spragge, Thomas Irving, B. A. Boas, George Filer, C. M. Holt, C. J. Fleet, G. A. Greene, M. S. Lonergan, A. E. Ogilvie, Bartlett McLennan, M. S. Foley, A. T. Taylor, W. R. Miller, J. B. Learmont, W. J. Morrice, Alex. McArthur, Huntley Drummond, W. H. Evans and John Morrison.

On the motion of Mr. John Morrison, Hon. George A. Drummond, Vice-President, was unanimously voted to the chair, in the absence of the president, the Right Hon. Lord Strathcona and Mount Royal.

On the motion of Mr. B. A. Boas, seconded by Mr. H. Dobell, it was agreed: "That the following gentlemen be appointed to act as Scrutineers: Messrs. G. F. C. Smith and F. E. Meredith, K.C., and that Mr. James Aird be the secretary of the meeting."

DIRECTORS' REPORT.

The report of the Directors to the Shareholders at their 84th annual general meeting was then read by Mr. E. S. Clouston, general manager, as follows:

The Directors have pleasure in presenting the 84th annual report, showing the result of the Bank's business of the year ended 30th April, 1902.

Balance of Profit and Loss Account, 30th April, 1901..... \$ 764,703 19
Profits for the year ended 30th April, 1902, after deducting charges of management, and making full provision for all bad and doubtful debts..... 1,601,152 90

Dividend 5 p. c. paid 1st December, 1901..... \$600,000
Dividend 5 p. c. payable 2nd June, 1902..... 600,000
1,200,000 00
Amount credited to Rest Account... 1,000,000 00

Balance of Profit and Loss carried forward..... \$ 165,856 09

Since the last annual meeting a branch of the bank has been opened at Glace Bay, N.S., and suitable premises for its occupation are now being erected at that point.

The premises which were announced at the last annual meeting as in course of erection at Point St. Charles, are now completed, and occupied by the bank.

The head office and all the branches have passed through the usual inspection during the year.

STRATHCONA AND MOUNT ROYAL,
President.

Bank of Montreal, Head Office, 2nd June, 1902.

THE GENERAL MANAGER.

Mr. Clouston then said:—

There is nothing of unusual interest calling for comment in the statement we

lay before you this year. It shows a steady increase in our business, and a corresponding increase in our profits. The following are the principal changes as compared with last year. Our circulation has increased \$525,000, and the deposits \$14,139,000, making our total deposits here and in other countries \$86,825,633; quite a respectable amount, but still not large as compared to the deposits of banks with smaller capital in Great Britain and the United States. Our readily available assets have increased about \$10,000,000, and our loans and discounts \$1,360,000. The overdue debts, secured and unsecured, are \$77,000 greater, but we believe that we have amply provided for any possible loss. The profits show an increase of \$63,630, after paying all charges of management, all additions and repairs to our bank premises, and making provision for bad and doubtful debts. I think you will agree with me that the statement is a fairly satisfactory one.

Nor have I anything of importance to say on matters outside our own statement. Generally speaking, the past year has been a prosperous one for Canada, and so far the hand of the commercial barometer still stands at "fair." The revenues of the country are large; railway earnings are steadily increasing; farmers are prosperous; the outlook for lumber is improving, and the tide of immigration has set in with greater volume, insuring to Western Canada, and, indeed, to the whole country, more rapid

progress in population and material prosperity. The natural resources of the country are being steadily developed; the output of coal is increasing; and it looks as if we were on the eve of important results in the iron and steel industry. There are indications also that the recent consolidation of Atlantic steamship lines by an American syndicate will compel Canada, in self defence, to take up the question of a fast Atlantic service, and if we wish to secure immigration, retain the traffic properly belonging to our own ports, and safeguard the interests of our commerce, we must see that the service, both passenger and freight, is second to none in speed and equipment. There have been exceptions, and some industries have not shared in the general prosperity, but these can, in most cases, be traced to undue competition and bad management. Mining in British Columbia is still highly unsatisfactory, and it may be some time yet before it recovers from the collapse of the last two or three years.

The stock exchanges of Canada have shown an activity unexampled in the history of the country, and though speculation has been rife, there has been a certain foundation for the advance in the quotations of securities, and it is not entirely the wild, reckless state of affairs that foreign critics profess to believe exists here. Still, there is danger of speculation being carried beyond legitimate bounds, and we have probably reached a point where investors and lenders would do well to look more closely into the intrinsic value of the securities they purchase or accept as collaterals.

If there are any questions relative to the business of the bank on which the

GENERAL STATEMENT, 30TH APRIL, 1902.

LIABILITIES.	
Capital Stock.....	\$ 12,000,000 00
Rest.....	\$ 8,000,000 00
Balance of Profits carried forward.....	165,856 09
	\$ 8,165,856 09
Unclaimed dividends.....	2,670 01
Half-yearly Dividend, payable 2nd June, 1902.....	600,000 00
	8,768,426 10
	\$20,768,526 10
Notes of the Bank in circulation.....	\$ 7,007,321 00
Deposits not bearing interest.....	22,899,086 32
Deposits bearing interest.....	63,926,547 31
Balance due to other Banks in Canada.....	69,172 53
	93,902,127 16
	\$114,670,653 26
ASSETS.	
Gold and Silver coin current.....	\$ 3,957,465 94
Government demand notes.....	4,068,281 00
Deposit with Dominion Government required by Act of Parliament for security of general bank note circulation.....	340,000 00
Due by agencies of this bank and other banks in Great Britain.....	\$ 3,101,578 15
Due by agencies of this bank and other banks in foreign countries.....	1,945,483 83
Call and short Loans in Great Britain and United States.....	29,220,983 00
	34,268,044 98
Dominion and Provincial Government Securities.....	819,860 36
Railway and other Bonds, Debentures and Stocks.....	6,152,393 20
Notes and cheques of other Banks.....	1,826,190 58
	50,532,236 06
Bank Premises at Montreal and Branches.....	600,000 00
Current Loans and discounts in Canada and elsewhere (rebate interest reserved) and other assets.....	\$63,211,068 94
Debts secured by mortgage or otherwise.....	232,471 83
Overdue debts not specially secured (loss provided for).....	94,876 45
	63,538,417 20
	\$114,670,653 26

Bank of Montreal,
Montreal, 30th April, 1902.

E. S. CLOUSTON,
General Manager.

Tee-Hee! likewise Ho! Ho!

IN STORE TO-DAY:

SPANISH QUEEN OLIVES.

PITTED OLIVES in gallon kegs.

OLIVES Stuffed with Spanish Sweet Peppers.

Silver Cow brand Condensed Milk.

St. Charles Evaporated Cream.

F. J. CASTLE, - OTTAWA.

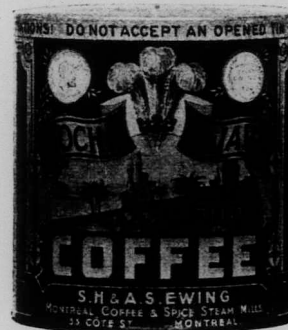
Established 1845.

MODERN MACHINERY. UP-TO-DATE METHODS.

Established 1845.

COFFEE AND SPICES

The perfected products of 57 years' study and experience. The name S. H. & A. S. EWING your guarantee for QUALITY, PURITY and UNIFORM EXCELLENCE.



1 and 2-lb. Tins.

S. H. & A. S. EWING, The Montreal Coffee and Spice Steam Mills
55 Cote St., MONTREAL

Subscribers wanting goods or special quotations on anything anywhere in Canada, at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

COX'S GELATINE Always Trustworthy
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

Established 1862.

E. THOMPSON & CO.

LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds of **CANNED GOODS** and **DRIED FRUITS**, etc., suitable for the English and Continental markets. Consignments will receive best attention and advances made when required.

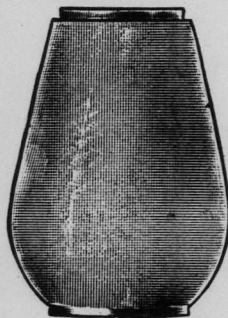
REFERENCE—Canadian Bank of Commerce.

American Agent—

G. H. THOMPSON,

107 Hudson St., NEW YORK.

ARE YOU USING OUR



Cold Blast
or Jubilee
Globes

Aetna or
Quaker Flint
Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
of WALLACEBURG, Limited.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Toronto Fruit Merchants.

Strawberries

Tomatoes. Pineapples.
Bananas

Send us your orders for 24th, and so ensure getting No. 1 goods.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED.

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3394.

Shareholders wish explanation, I shall be pleased to answer them.

THE CHAIRMAN'S ADDRESS.

Hon. George A. Drummond then said: Gentlemen,—The statements presented by Mr. Clouston will, no doubt, be received by you with satisfaction, showing, as they do, the prosperity and progress of the bank.

That it has made substantial progress you may gather from the figures periodically submitted to you.

In 1873, when the capital was raised to its present amount of \$12,000,000, and the rest stood at \$5,000,000, the assets were about \$35,250,000.

In 1880 they were nearly 45 millions (\$44,661,681).

In 1890 they were over 46 millions (\$46,166,448).

In 1900 they were nearly 79 millions (\$78,852,197).

And in the present year over 100 millions (\$114,000,000).

The keen competition among banks necessitates a greatly enlarged business to maintain dividends, and the public gets its financial business done much more cheaply now than formerly.

The increase of our rest by one million of dollars will, no doubt, commend itself to your judgment as a prudent step, and should enhance the value of our property.

The large addition to our Head Office Building, now in progress, was rendered necessary by the inconvenient overcrowding of our present premises. The addition is on a considerable scale, and will, it is hoped, suffice for the wants of the bank for years to come. Large as it is, however, it is not more in advance of our present wants than our present structure was when erected to the conditions then existing.

The beautiful facade of our present building will not be impaired; but the interior will be remodelled to adjust it to the new premises and make it fireproof.

The marked increase in the general banking business of the Dominion is an evidence of the prosperity of the country. Since April, 1897, the total assets of all the banks have increased from \$243,400,000 to \$418,300,000; the deposits alone having risen from \$196,700,000 in the former year to \$339,000,000, and the note circulation from \$30,800,000 to \$50,700,000.

The Bank of Montreal has fully shared in the great improvement in business above noted, the general increase in the public deposits in the last five years being equal to 72½ per cent., and that of our bank alone considerably exceeds 100 per cent.

The conservative course of your directors in continuing to strengthen the resources of the bank will, I am sure, meet with your approval, for while the general prosperity of the country shows no signs of abatement, it seems an undeniable proposition to say that bad times may be expected sooner or later.

In commercial matters generally nothing is so striking as the growth of the foreign commerce of the Dominion. In the first nine months of the current fiscal year, that is to March 31, the aggregate foreign trade has reached \$302,500,000, as compared with \$282,300,000 in the corresponding period of the preceding year, while only five years ago our foreign commerce for the entire period of 12 months barely reached \$249,000,000, a figure which in the fiscal year ending this month will probably be exceeded by

more than 50 per cent. This expansion covers both exports and imports.

The most gratifying feature of the trade returns is the increased sales abroad of Canadian products, which from 1st of July to 1st April amounted in value to \$144,547,000, and for the full period of twelve months will probably exceed \$190,000,000; whereas six years ago the value of our shipments was only \$110,000,000.

Products of the soil still constitute much the largest portion of this trade, but it is satisfactory to note that in manufactures the increase is about 30 per cent., or, as \$12,800,000 to \$9,800,000; and I need scarcely refer to the enormous activity in the production of iron, steel, nickel, etc., to say nothing of the extraction of the precious metals, which for the present is under a cloud.

Meanwhile the carrying trade of the country has been in an unprecedented state of activity and prosperity; the great railways are spending liberally on track improvements and rolling stock to meet the demands on them, and new trunk lines are under construction.

Immigration is increasing rapidly, and will have a favorable influence in every direction. Lands, especially in the Northwest, which have for years been in little demand, have latterly been actively sought for and taken up.

Turning to general conditions outside the Dominion, the immense aggregations of capital in the hands of corporations and individuals is bringing about economic results of the most startling character. The control of railway lines, the absorption of ocean transport, the consolidation of industries, all fly directly in the face of economic theories based on unlimited competition, and he would be bold who attempted to predict the outcome.

No fewer than four new banks were incorporated during the present session of Parliament.

Questions of vital importance to ourselves and the Empire are to be considered by the Imperial Government and the Premiers of the colonies, at the conference to be held in London; its decisions will be watched with absorbing interest and involve momentous possibilities.

The present moment seems to be most favorable for securing an independent line of steamships to a Canadian port. They should in speed and equipment be equal to any afloat, and the prospects of financial success for the undertaking were never, in my opinion, so bright as now, while its realization would be of enormous benefit to this country.

It is with the highest satisfaction and gratitude that we receive to-day the news of peace in South Africa.

Compared with the proud satisfaction we feel at having had a share in bringing the harassing and protracted struggle to a successful termination, all the sacrifices made by the country are trival. But the gratitude we owe to those who fought and bled for us will never, I trust, be forgotten. The glorious record of courage and endurance made by her sons has lifted Canada into a higher plane of national life.

The auspicious visit last autumn to this country of Their Royal Highnesses the Duke and Duchess of Cornwall and York was the occasion of the unanimous display of loyal welcome from one end of the Dominion to the other, and was happily marked by the absence of misadventure of any kind.

The approaching Coronation of our Gracious Sovereign will, we trust, be succeeded by a long and prosperous reign.

I move that the report of the Directors be adopted and printed for distribution among the shareholders.

THE REPORT ADOPTED.

Mr. A. T. Paterson, in seconding the motion for the adoption of the report, said that it was quite unnecessary to add anything to the remarks which had fallen from the chair and to the statement made by the General Manager, beyond stating that he entirely concurred in them, and endorsed them. There was one thing, however, to which he might refer, and that was that on that day he had come of age, not personally, but as a director of the bank, and he wished to take the opportunity of thanking the shareholders for their long continued confidence in him. He also wished to say that his many years' experience as a director enabled him most thoroughly to endorse the statements made as to the improvement in the position of the bank.

After a few remarks by Mr. John Morrison, the motion for the adoption of the report was unanimously agreed to.

Hon. James O'Brien moved:— "That the thanks of the meeting be presented to the President, Vice-President and Directors for their attention to the interests of the bank."

This was seconded by Mr. Donald Macmaster, K.C., and having been adopted unanimously, was acknowledged by the Chairman.

Mr. E. B. Greenshields moved:— "That the thanks of the meeting be given to the General Manager, the Inspector, the Managers and other officers of the bank, for their services during the past year."

The motion was seconded by Mr. James Ross, and the Chairman having added that he fully concurred in it, and thought it was exceedingly well deserved, it was unanimously carried, and was acknowledged by the General Manager.

Mr. George R. Hooper moved:— "That the ballot now open for the election of Directors be kept open until 3 o'clock, unless fifteen minutes elapse without a vote being cast, when it shall be closed, and until that time, and for that purpose only, this meeting be continued."

This was seconded by Mr. C. J. Fleet, and unanimously agreed to.

On the motion of Mr. John Morrison, seconded by Mr. A. F. Gault, a hearty vote of thanks was accorded the Chairman for his conduct of the business of the meeting, and he acknowledged the same.

THE DIRECTORS.

The ballot resulted in the election of the following Directors:—

R. B. Angus, Esq.
Hon. George A. Drummond.
A. F. Gault, Esq.
E. B. Greenshields, Esq.
Sir William C. Macdonald.
A. T. Paterson, Esq.
R. G. Reid, Esq.
James Ross, Esq.
Right Hon. Lord Strathcona and Mount Royal, G.C.M.G.

At a meeting of the new Board on Tuesday, the 3rd inst., the Right Hon. Lord Strathcona and Mount Royal, G.C.M.G., was reelected President, and Hon. George A. Drummond, Vice-President.

CEYLON TEA

BLACK and GREEN.

C
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A

The grocers that are best and most favorably known are the grocers who give special prominence to

CEYLON TEA

BLACK and GREEN.

Ceylon Green is making wonderful advancement, due to its excellent and unequalled merits. It is a tea that will capture a good share of tea trade for you.

C
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"THE EDWARDSBURG BRANDS"

Starch

.. and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIP-**
MENT guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

COFFEE.

JAMES TURNER & CO. per lb.	
Mecca	0 32
Damascus	0 28
Calvo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½

E. D. MARCEAU, Montreal. per lb.	
"Old Crow" Java	0 25
"Mocha	0 25
"Condor" Java	0 30
"Mocha	0 30
15-year-old Mandheling Java and hand-picked Mocha	0 50
1-lb. Fancy tins choice pure coffee, 48 tins per case	0 20
Madam Huot's Coffee, 1-lb. tins	0 31
" " 2-lb. tins	0 30

100 lb. delivered in Ontario and Quebec.

CLOTHES PINS.

UNITED FACTORIES, LIMITED.	
Clothes Pins (full count), 5 gross in case, per case	0 55
4 doz. packages (12 to a case)	0 70
6 doz. packages (12 to a case)	0 90

COUPON BOOKS—ALLISON'S.

For sale in Canada by—The Eby, Blain Co., Limited, Toronto C. O. Beauchemin & Fils, Montreal.
 \$1, \$2, \$3, \$5, \$10 and \$20 books.

Books	Covers and num bered	Coupons numbered.
In lots of less than 100 books, 1 kind assorted.	4c.	4½c.
100 to 500 books	3½c.	4c.
500 to 1,000 books	3c.	3½c.

Allison's Coupon Pass Book

\$ 1 00 books	3 cents each
2 00 books	3 cents each
3 00 books	3 cents each
5 00 books	4 cents each
10 00 books	5 cents each
15 00 books	6 cents each
20 00 books	7 cents each
25 00 books	8 cents each
50 00 books	12 cents each

EXTRACTS.

HENRI JONAS & Co. Per gross.	
8 oz. London Extracts	\$6 00
2 oz. " " (no corkscrews)	5 50
2 oz. " " " "	9 00
2 oz. Spruce essence	6 00
2 oz. " " " "	9 00
2 oz. Ancho extracts	12 00
4 oz. " " " "	21 00
1 oz. " " " "	36 00
1 lb. " " " "	70 00
1 oz. Flat " " " "	9 00
2 oz. Flat bottle extracts	18 00
2 oz. Square " " " "	21 00
4 oz. " " " " (corked)	36 00
8 oz. " " " " " "	72 00

Per doz.

8 oz. " glass stop extracts	3 50
8 oz. " " " " " "	7 00

Per doz.

2½ oz. Round quintessence extracts	2 00
4 oz. Jockey decanters	3 50

FOOD.

NORTH-WESTERN CEREAL CO., London	
"Superior" Gluten Flour and Breakfast Cream.	
Price—Toronto, Montreal and East.	5 10
" Winnipeg	5 40
" Vancouver	6 50

GILLETT'S POWDERED LYE.

Robinson's Patent Barley ½ lb. tins	1 25
" " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.	
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

Jams— T. UPTON & CO.

1-lb. glass jars 2 doz. in case, per doz	\$1 00
2½-lb. tin pail, 2 doz. in crate, per lb.	0 07
5-lb. tin pails, 8 pails in crate, per lb.	0 06½
7-lb. wood pails, 6 " "	0 06½
14-lb. wood pails, per lb.	0 06½
30-lb. " " " "	0 06½

Jellies—

1-lb. glass jars, per doz.	\$1 00
7-lb. wood pails, per lb.	0 06½
14-lb. " " " "	0 06½
30-lb. " " " "	0 06½

LICORICE.

YOUNG & SMYLIE'S LIST	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (26 or 50 sticks) per box	1 15
"Ringed" 5 lb. boxes, per lb.	0 40
"Aome" Pellets, 5 lb. cans, per can.	2 00
"Aome" Pellets, fancy boxer, 40 per box	1 50
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 20 5 lb. cans	1 50
"Purity" Licorice 10 sticks	1 45
" " 100 sticks	0 75
Dulce large cent sticks, 100 in box.	

LIQUORS.

COGNAC IN CASES.	
Ph. Richard.	
S.O. Quarts, 12's	\$22 50
F.C. " "	15 00
V.S.O.P. " "	12 00
V.S.O.P. pi ts, 2½'s	1 00
V.S.O.P. ½-pints, 48's	14 00
V.S.O.P. 1-15 bottles, 180's	20 00
V.S.O. quarts, 12's	18 00
V.S.O. 1-15 bottles, 180's	18 00
V.O. quarts, 12's	8 50
V.O. pints, 24's	9 50
V.O. ½-pints, 48's	10 50
V.O. 1-15 bottles, 180's	14 00
V.O. decanters, 12's	0 5 1
V.O. " " pints, 20's	13 00

Chas. Couturier.	
Quarts, 12's	7 00
½ bottles, 24's	8 00
¼ " 48's	9 00
Flasks, 24's	8 00
½ Flasks, 48's	9 00
1-15 bottles, 180's	13 50

F. Marion & Cie.

Quarts, 12's	6 00
½ bottles, 24's	7 00
¼ " 48's	8 00
Flasks, 24's	7 00
½ Flasks, 48's	8 00
1-15 bottles, 180's	12 50

Cognac In Wood.

Ph. Richard.	
Gals. Oct's. Oct's. Bbls. Hhds.	
Couturier	\$4 00 \$3 35 \$3 85 \$4 80
Marion	3 75 3 00 3 50 3 40
Richard	
V.S.O.P.	5 50 5 35 5 25
Richard	
V.O. proof	4 15 4 10 4 00 3 90 3 80
Richard Fine	
champagne	6 00 5 90

Gin—Pollen & Zoon, in Cases.

Red, 15's	\$0 00
Green, 12's	5 00
Pony, 12's	2 50

Gin—Pollen & Zoon, in Wood.

Gals. Oct's. Oct's. Bbls. Hhds.	
Gin, P. & Z.	\$3 15 \$3 05 \$3 05 \$3 00 \$2 95

Mitchell Bros. Limited—Scotch.

1 case. 5 cases.	
Heather Dew, ordinary qts.	
12's	\$ 7 00 \$ 6 75
Heather Dew, stone jars,	
Imperial, 12's	12 50 12 15
Heather Dew, oval flasks,	
quart, 12's	11 25 11 00
Special Reserve, oval, pts. 24's	11 75 11 50
" " ordinary qts.	
12's	9 00 8 75
Special Reserve, ½ bottles,	
pints, 14's	10 00 9 75
Extra Special Liqueur, Bagou,	
12's	9 50 9 25
Extra Special Liqueur, ordin-	
ary bottles, 12's	9 50 9 25
Heather Dew, flasks, 48's	12 00
" " ½ flasks, 60's	9 00
Mullmore, Imperial oval quart	
flasks, 12's	10 00 9 75
Mullmore, flasks, Imperial	
pints, 24's	10 50
Mullmore, flasks, ordinary	
pints, 24's	7 75
Mullmore, ½ flasks, ordinary,	
48's	9 00 8 75
Mullmore, ordinary quarts, 12's	6 50
Mullmore, ordinary pints, 24's	7 25

Scotch Whiskey in Wood.

Gals. Oct's. Bbls. Hhds.			
9gals. 17gals. 40gals. 60gals			
Special Reserve	\$4 51	\$4 25	\$4 15
Heather Dew	4 00	3 85	3 75
Extra Special	5 00	4 90	4 80
Liqueur	3 50		

Whiskey in Cases.

Mitchell Bros., Limited—Irish

Cruiskeen Lawn, stone jar, 12's	\$12 50
Old Irish, flasks, Imp. quarts, 12's	11 25
Special, quarts, 12's	9 00
Imp. pints, 24's	11 75
round bottle, quarts, 12's	6 50
round 1/2-bottle, pints, 24's	8 00
flasks, 48's	12 00
1/2-flasks, 60's	9 00

Irish Whiskey in Wood.

Gal. 1/2-Oct. Oct.		
Mitchell, "A"	\$4 00	\$3 90
"B"	3 50	
"C"	3 00	

Champagne Wine in Cases.

Due de Pierland, quarts, 12's	\$14 00
pints, 24's	15 00
Cardinal, quarts, 12's	12 50
pints, 24's	13 50
Vve. Amiot Carte d'Or, quarts, 12's	16 00
pints, 24's	17 00
d'Argent, quarts, 12's	10 50
pints, 24's	11 50

Blandy Bros. Wine.

Blandy's Madeira Wine, in cases.

Very Superior, quarts, 12's	8 50
Special Selected, quarts, 12's	10 00
London Particular, quarts, 12's	13 00

Blandy's Malaga, in cases.

Pale Sweet Blue Label, quarts, 12's	7 50
White Label, quarts, 12's	10 00

Blandy's Sherry, in cases.

Manzanilla, quarts, 12's	8 50
Morosa, quarts, 12's	11 00

Blandy's Port Wine, in cases.

Good Fruity, quarts, 12's	7 50
Invalid Special, quarts, 12's	12 00

Blandy Bros. Wine in Wood.

Gal. Octave.	
Madeira, No. 1	\$3 50
No. 2	4 50
Malaga Pale Sweet	3 00
	2 75

Canadian Whiskies.

In barrels.	
per gal.	
Gooderham & Worts, 65 O.P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O.P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
Hiram Walker & Sons	2 20
J. P. Wiser & Son	2 19
J. E. Seagram	2 19
H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60

Less than one bbl. per gallon.

65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

MINCE MEAT.

Wetley's Condensed, per gross net	\$12 00
per case of doz. net	3 00

MUSTARD.

COOLMAN'S OR KEEN'S.

D. S. F., 1/4 lb. tins, per doz.	\$1 40
1/2 lb. tins, " "	2 50
1 lb. tins, " "	4 00
Durham 4 lb. jar, per jar	0 75
1 lb. " "	0 25
F. D., 1/4 lb. tins, per doz.	0 85
1/2 lb. tins, " "	1 45

HENRI JONAS & Co. Per gross

Pony size	\$7 50
Imperial, medium	9 00
Imperial, large	12 00
Tumblers	12 00

Per gross

Mugs	13 20
Pint jars	18 00
Quart jars	4 00

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

1/4-lb. tins	per lb.	0 35
1/2-lb. tins	"	0 33
1-lb. tins	"	0 32 1/2
4-lb. jars	per jar	1 20
1-lb. jars	"	0 35

"Old Crow," 12-lb. boxes—

1/4-lb. tins	per lb.	0 25
1/2-lb. tins	"	0 23
1-lb. tins	"	0 22 1/2
4-lb. jars	per jar	0 70
1-lb. jars	"	0 25

ORANGE MARMALADE.

T. UPTON & CO.

1-lb. glass	2 doz. case, per doz.	\$1 00
7-lb. pails and 5 and 7 lb. tins		0 06 1/2


PICKLES.

STEPHENS'.

A. P. Tippet & Co., Agents.

Patent stoppers (pints), per doz.	2 30
Corked (pints), " "	1 90

SODA.—COW BRAND.



DWIGHT'S SODA

Case of 1 lb. containing 60 pkgs., per box, \$3.00

Case of 1/2 lb. (containing 120 pkgs.) per box, \$3.00

Case of lbs. and 1/2 lbs. (containing 30 1 lbs. and 60 1/2 lb. packages) per box, \$3.00

Case of 50. pkgs (containing 96 pkgs) per box, \$3.00.

EMPIRE BRAND.

Brunner, Mond & Co.

Case 120 1/2-lb. pkts. (60 lb.) per case \$2.70.

Case 96 10-oz. pkts. (60 lb.) per case \$2.80.

SOAP



MAYPOLE SOAP

A. P. TIPPET & CO., AGENTS

Maypole Soap, color per grs. \$10.30.

Maypole Soap, black per grs. \$15.30.

Ortolo Soap, per gross, \$10.30.

Gloriola Soap, per gross..... 12 00

Straw Hat Polish, per gross..... 10 20

GOLD SOAP

GOOD AS GOLD

Write for prices.

STARCH.

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

No. 1 White or Blue, 4-lb. carton	0 06 1/2
No. 1 " " 1-lb.	0 06 1/2
Canada Laundry	0 05 1/2
Silver Gloss, 8-lb. draw-lid boxes	0 08
Silver Gloss, 6-lb. tin canisters	0 08
Edwards'g Silver Gloss, 1-lb. pkg.	0 08
Kegs Silver Gloss, large crystal	0 07
Benson's Satin, 1-lb. cartons	0 08 1/2
No. 1 White, bbls. and kegs	0 05 1/2
Benson's Enamel, per box, \$1 50 to 3 00	

Culinary Starch—

Benson & Co.'s Prep. Corn	0 07 1/2
Canada Pure Corn	0 05 1/2

Rice Starch—

Edwardsburg No. 1 white, 1-lb. car	0 10
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 08 1/2

BEER STARCH.

Cases, 64 pkgs. 48's	\$5.00
1/2 Cases, 32 pkgs. 24's	2.50
Packages 10c. each.	

BRANTFORD STARCH WORKS, LIMITED.
Ontario and Quebec.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	\$0 05 1/2
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs.	0 05 1/2
Finest Quality White Laundry—	
3-lb. Canisters, cases of 48 lbs.	0 06 1/2
4-lb. " "	0 06 1/2
Barrels, 175 lbs.	0 05 1/2
Kegs, 100 lbs.	0 05 1/2

Lily White Gloss—

1-lb. fancy cartons, cases 30 lbs.	0 08
6-lb. toy trunks, 8 in case 0 07	0 08 1/2
6-lb. enameled tin canisters, 8 in case	0 08
Kegs, ex. crystals, 100 lbs	0 07

Brantford Gloss—

1-lb. fancy boxes, cases 36 lbs.	0 08 1/2
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Canadian Electric Starch—

Boxes of 40 fancy pkgs, per case	3 25
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Celluloid Starch—

Boxes of 45 cartons, per case	3 75
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Culinary Starches—

Challenge Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 05 1/2
No. 1 Brantford Prepared Corn—	
1-lb. packages, boxes 40 lbs.	0 07
Crystal Maize Corn—	
1-lb. packages, boxes 40 lbs.	0 07

ENAMELINE



No. 4—3 dozen in case, per gross .. 4 80

No. 6—3 dozen in case, " " .. 8 40

RISING SUN STOVE POLISH



For durability and for cheapness this preparation is truly unrivalled.

Per gross

Rising Sun 6-oz. cakes, 1/2-gross lxs	\$8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste 10c. size, 1/2 gross boxes	10 00
Sun Paste, 5c. size, 1/2 gross boxes	5 00

STOVE POLISH



DUSTLESS, LABOR SAVING. BEST IN THE WORLD.

TEAS.

SALADA CEYLON.

Brown Label, 1's	0 20	0 25
Green Label, 1's and 1/2's	0 21	0 26
Blue Label, 1's, 1/2's, 3/4's and 1's.	0 22	0 30
Red Label, 1's and 1/2's.	0 30	0 40
Gold Label 1/2's.	0 36	0 50
	0 44	0 60

KOLONA PURE CEYLON TEA.



Black Label, 1-lb., retail at 25c. 0 19

Blue Label, 1/2-lb., " " 0 20

Green Label, 40c. 0 22

Red Label, " 50c. 0 25

Orange Label, retail at 60c. 0 42

Gold Lab " 80c. 0 55

RAM LAL'S PURE INDIAN TEA



Cases each 60 1-lb. 0 35

" " 60 1/2-lb. 0 35

" " 30 1-lb. 0 35

" " 120 1/2-lb. 0 36

LUDELLA CEYLON 1's AND 1/2's PKGS.

Blue Label, 1's	0 18 1/2	0 25
Blue Label, 1/2's	0 19	0 25
Orange Label, 1's and 1/2's	0 21	0 30
Brown Label, 1's and 1/2's	0 28	0 40
Brown Label, 1/2's	0 30	0 40
Green Label, 1's and 1/2's	0 35	0 50
Red Label, 1/2's	0 40	0 60

CROWN BRAND

Wholesale	
Retail	
Red Label, 1-lb. and 1/2's	0 35
Blue Label, 1-lb. and 1/2's	0 38
Green Label, 1-lb.	0 19
Green Label, 1/2's	0 20
Japan, 1's	0 19
Japan, 1/2's	0 25

E. D. MARCEAU, Montreal.

Japan Teas—

"Condor" 1 40-lb. boxes	0 40
" " 11 40-lb. " "	0 37 1/2
" " 11 80-lb. " "	0 36
" " 11 8 1/2-lb. " "	0 32 1/2
" " 11 80-lb. " "	0 30
" " V 80-lb. " "	0 25
" " XXXX 80-lb. boxes	0 23 1/2
" " XXXX 0-lb. " "	0 25
" " XXX 60-lb. " "	0 20
" " XXX 30-lb. " "	0 21 1/2

Black Teas—"Nectar," in lead packets—

Green label	retails 0 26	at 0 20
Chocolate label	" 0 35	" 0 25
Blue label	" 0 50	" 0 35
Maroon label	" 0 60	" 0 45
Fancy tins—Chocolate, 1-lb.		0 32 1/2
" " " " " " "		0 42 1/2
" " " " " " "		0 50
" " " " " " "		1 50

Black Teas—"Old Crow" Blend—

Bronzed tins of 10, 25, 50 and 80 lb.		
No. 1	per lb.	0 35
No. 2	"	0 30
No. 3	"	0 25
No. 4	"	0 20
No. 5	"	0 17 1/2

LIPTON'S TEA (in packages).

Price per lb.	
No. 1, cases 50 lb. (25 1-lb. pkgs.)	\$0 35
No. 1, cases 50 lb. in 5-lb. tins	34
No. 2, cases 50 lb. (25 1/2-lb. pkgs.)	29
No. 2, cases 50 lb. in 5-lb. tins	28
No. 3, cases 50 lb. (25 1/2-lb. pkgs.)	22
No. 3, cases 50 lb. in 5-lb. tins	23
Green Ceylon, No. 1 (50 1/2-lb. pkgs.)	35
Green Ceylon, No. 2 (25 1-lb. pkgs.)	29
Green Ceylon, No. 2 (25 1-lb. pkgs.)	28

TOBACCO.

THE EMPIRE TOBACCO CO., LIMITED.

Smoking—Empire, 3's, 5's and 10's	0 39
Royal Oak, 2 x 3, 80 acc, 8's	0 52
Something Good, 7's	0 48
Cheering—Bobs, 5's and 10's	0 36
Currency, 13 3/4 oz. bars, spaced 9's	0 39
Currency, 6's and 10's	0 39
Old Fox, narrow 10's	0 39
Snowshoe, 1-lb. bars, spaced 6's	0 43
Pay Roll, 6's	0 44

VINEGARS.

E. D. MARCEAU, Montreal.

Old Crow	per gal	0 20
Condor	"	0 25

MICHEL LEFEBVRE.

Bull Dog, quadruple strength, regi'd	0 55
Lion "L" brand, registered	0 48
Imperial, triple strength, registered	0 33
Cote D'Or, extra super, registered	0 30
household vinegar, registered	0 28
Crystal Pickling, extra	0 28
ordinary	0 23
White Wine, XXX	0 25
" " XX	0 20
" " X	0 17
Cider, XXX	0 27
" " XX	0 22
" " X	0 17
Pure English Malt, trip'e strength	0 45
" " double strength	0 35
" " single strength	0 25
Distilled white malt vinegar	0 50

WOODEN WARE

UNITED FACTORIES, LIMITED.

Washboards, Leader Globe	1 40
" " Improved Globe	1 50
" " Standard Globe	1 70
" " Solid Back Globe	1 80
" " Jubilee (perforated)	1 85
" " Crown	1 25

Per doz.

No. 1 2-hoop pails	1 55
" " 3 " "	1 70
" " 0 Tubs	8 50
" " 1 " "	7 00
" " 2 " "	6 00
" " 3 " "	5 25

YEAST.

Royal yeast, 3 dor. 5c. pkgs. in case	1 00
Jersey Cream yeast cake, 3 dor. 5c.	1 00
Victoria " " 3 dor. 5c.	1 00
" " " 3 dor. 10c.	1 80

The Auer Gas Lamp

Money-Back Style.

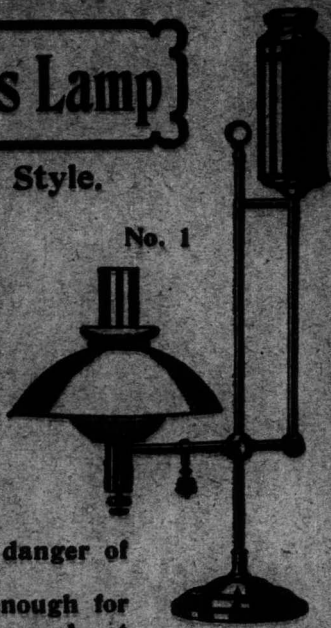
THIS style is particularly suited for a reading light—the shades prevent the light from tiring the eyes and the burner can be raised just the same as any other students lamp.

IT can be carried around the house with perfect safety and as the base is heavily weighted there is no danger of its up-setting.

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Instead of giving you useless premiums we have decided to make a change in “Empire” Soda prices that will mean bigger profits for you. Here are the new prices :

Case 120 ½-lb. pkts. (60-lb.) per case, \$2.70

Case 96 10-oz. pkts. (60-lb.) per case, 2.80

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