

THE CANADIAN GROCER

VOL. VIII

TORONTO, OCTOBER 26, 1894.

No. 43

**SELL
ONLY
THE
BEST!**

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.



MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT

THE WORLD

READING AND LONDON, ENGLAND

Representative: **MR. EDWARD VALPY, 28 Reade Street, NEW YORK**

LA CADENA—CREAM OF THE HAVANA CROP.

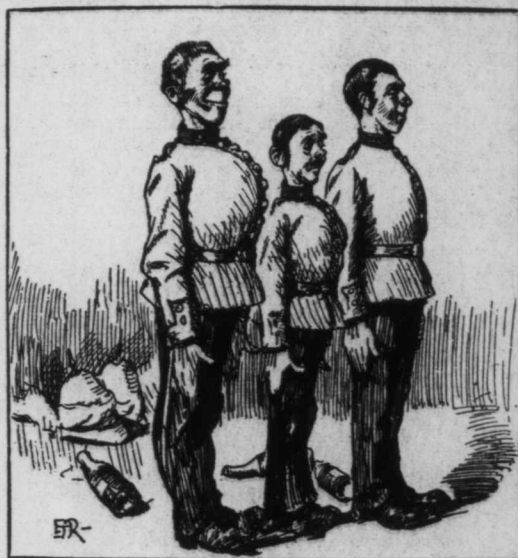
LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCO.

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Stand Aisy!

And read this ad. While doing so no time is lost.

You have whirled around on the outside of this world a distance of fifteen miles. You have also jogged along with the earth on its grand journey round the sun one thousand miles. The light by which you read the closing part was eleven million miles away when you commenced.

Whilst you read eighty new born infants arrive on deck to make things hustle, and thousands of people all over Canada are chewing Somerville's Mexican Fruit Chewing Gum, the only pure medicinal gum manufactured. Guaranteed an aid to digestion. Whitens the teeth and sweetens the breath.

Manufactured only by

G. R. SOMERVILLE

LONDON, CAN.

“Standard Goods are the best to Handle”

FRY'S Cocoas and Chocolates



ARE ABSOLUTELY PURE

.. 66 PRIZE MEDALS ..



It pays to sell them. Annual sales over 34,000,000

FOR

PURITY



FOR

STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO. Ltd., Liverpool



Macurquhart's Worcestershire Sauce

It increases the appetite.

Aids the Digestion.

Is the Best for All Purposes.

FINEST QUALITY. LOWEST PRICES. TRY IT.

THE BEST HOUSES SELL IT.

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL

30 St. Francis Xavier Street

TORONTO

43½ Wellington Street East

ST. JOHN, N.B.

Prince William Street



Grand Mogul Tea

See what Merchants
say in another column.

Is demanded by all consumers who are very particular about the flavor of "the cup that cheers but not inebriates." Do you carry it in stock? Best Tea! Best Packing! The only Tea exhibit which took Silver Medal, Western Fair.

LION DIGESTIVE COFFEE, 1-lb. tins. The Principal of a Cooking School says it is better than any coffee she ever used, in flavor and strength. These two lines are indispensable to any well-conducted business.

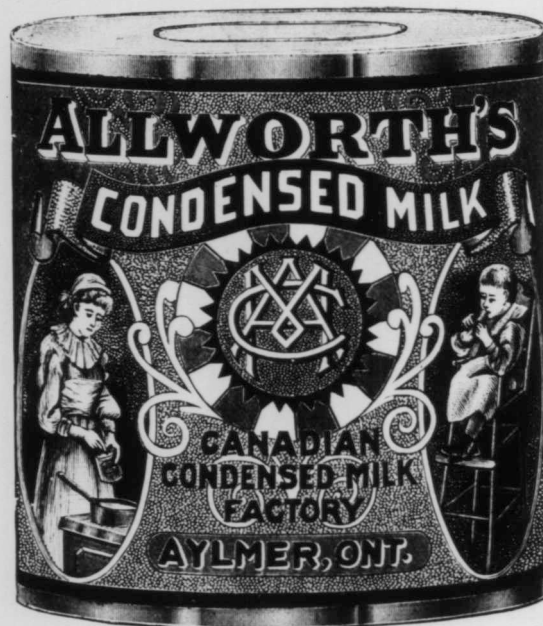
I am glad I went to the Western Fair and tasted Grand Mogul Tea. I will use it all the time now.

T. B. Escott & Co. Sole Agents London

AGENTS:
H. P. Eckardt & Co.
TORONTO



AGENTS:
Jas. Turner & Co.
HAMILTON



Honest Doubting

Is a very good thing up to a certain point, but it is possible to carry it to such an extent that your business will suffer considerably in consequence.

Any who still entertain doubts as to the quality of our Condensed Milk should make a trial at once and have the matter settled as soon as possible. It may be you are seriously interfering with your business in delaying.

AGENTS:

HALIFAX, N.S.—H. F. Burton.
ST. JOHN, N.B.—E. T. Sturdee.
WINNIPEG.—Buchanan & Gordon.
VANCOUVER.—G. J. Wonder & Co.

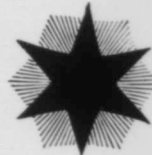
G. C. Allworth & Co.

AYLMER, ONT.

Lemon

BATGER'S

Orange



Citron

PEELS.

This brand obtained the highest award at the Chicago Exhibition.

All the leading Wholesale Grocers have it.

ROSE & LAFLAMME

Agents . . .

MONTREAL

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



Fresh .. Herrings

The recognized leading Brand in all the markets of the world.

- Fresh Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

There's a . . . Something . . .

about our lines of Chocolate that makes them general favorites everywhere. We don't know what it is except that they are carefully prepared and pure. Our "French Chocolate" is one of the oldest and best known of Canadian Chocolates. Flavor unsurpassed. "Beaver Chocolate" a new pound package Retail at 30 cents per lb., a popular brand at a popular price.

Todhunter, Mitchell & Co.
TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles

Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Soufflet Cases

Pie Collars

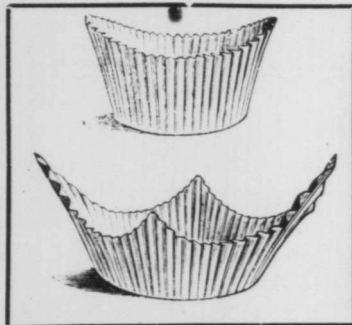
Ice Cases

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.
LONDON, ENGLAND.



SOUFFLET CASE



INDIVIDUAL CRIMPED CASES

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.


The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from \$4.00 to \$6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA :

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

Standard Goods THE Best to Handle

<p>Pure Epsoms</p> <p>To obtain these specify</p> <p>BRAMWELL'S</p> <p>They are the purest that can be made.</p> <p>No Dirt. No Moisture.</p>	<p>Pure Sulphur</p> <p>BEARS THIS</p> <p>TRADE  MARK</p> <p>It contains no foreign matter and is packed in bags or barrels.</p>	<p>Pure Castile</p> <p>SOAP</p> <p>Red Lion Brand</p> <p>QUALITY NEVER VARIES.</p>
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"The Best are the Cheapest"

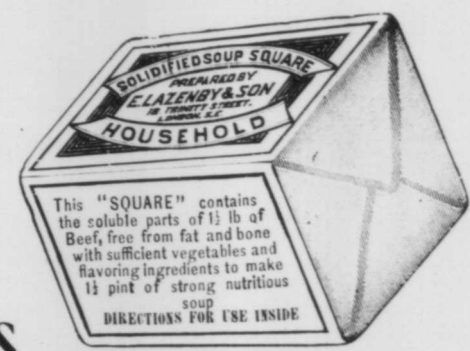


These are absolutely pure. One trial will convince you of their superiority.

THISTLE
BRAND



Canned Haddies
THE FINEST QUALITY ONLY



These are one of the choicest preparations and most profitable and satisfactory.

THE BEST HOUSES SELL THESE GOODS

ARTHUR P. TIPPET & CO.

Canadian Agents

MONTREAL
90 St. Francis Xavier Street
ST. JOHN, N.B.
Prince William Street
TORONTO
43 1/2 Wellington Street East



Moyune—Young Hyson

The Choicest Grades

of Young Hyson are as scarce as 3-eyed Peacock Feathers. The fact that Li Hung Chang is afraid of losing his winter flannels makes no difference in the price at which we are selling

Our Really Magnificent Range

... OF ...

High Grade Sifted Young Hysons

The lines under discussion are worthy the attention of keen buyers and judges of value.

Extra Choice New Season's Young Hyson.
 Extra Choicest New Season's Young Hyson.
 Most Superbly Choice New Season's Sifted Young Hyson.
 Extra Superfine Choice and Fancy Sifted Moyune Y. Hyson.

W. H. Gillard & Co., Hamilton

Is the place to buy these.

Your
 Holiday
 Trade

“GOOD GOODS”

CANDY
 AND
 BISCUITS

Wm. Paterson & Son
 BRANTFORD.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, OCTOBER 26, 1894

(\$2.00 per Year) No. 43

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 148 St. James St.
E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building,
Roy V. Somerville, Manager.

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

A QUESTION FOR WHOLESALERS.

GENTLEMEN,—Believing it to be a fact acknowledged by all first-class dealers, whether by wholesale or retail, and also by Trade Journals in general, that consumers' stores, whether carried on under the name of a "Grange Store," "Patron's Store," "Consumer's Store," or "Farmers' Store," are detrimental to the best interests of not only the manufacturer and producer, but also to those of the wholesale and retail dealers, who must have a legitimate profit in order to succeed; and being satisfied that certain wholesale firms are in the habit of selling goods to such institutions, to the detriment of legitimate retail dealers, we, the undersigned merchants and business men of the town of Manitou, respectfully ask if it is your intention to supply such parties with goods, either directly or indirectly, in the future? This is not a question of mere local importance, but one affecting the whole Province of Manitoba, and if the practice is continued it will be necessary that the names of firms doing that kind of business shall be reported to the Secretary of the Provincial Organization of Retail Dealers, in course of construction, in order to protect their interests by patronizing only such houses as will answer the above question in the negative.

THE above is a copy of a circular that has just been issued by the business men of Manitou. It is addressed to the "wholesale merchants doing business in Manitoba," and is signed by C. R. Gordon, James Huston, Ruttan & Co., E. DePencier (for H. B. Co.), and John Wootton.

The merchants of Manitou evidently mean business in this matter. There is no verbosity or ambiguity about what they have to say. There is no beating about the bush. They tell in a few words what they want and what they intend doing if their demand is not complied with. And from what one can gather, not only the merchants of Manitou, but the merchants of Manitoba are organized

sufficiently to carry out what they threaten to do.

While THE CANADIAN GROCER has yet to be convinced that leading and old-established wholesale houses sell to the kind of stores described in the circular, yet it is obvious that there are those who style themselves wholesalers or jobbers who do. And, in spite of the fact that some of them are well-known, it is equally true that regular and legitimate retailers, with these facts patent to them, deliberately place their orders for the whole or part of their supplies with these very houses.

Herein it is that is to be ascribed the reason why the retailers have not ere this been enabled to bring to time the offending wholesalers.

A house that is divided against itself cannot stand; neither can retailers obtain much amelioration of the evils that menace them unless they stand shoulder to shoulder.

Wholesalers can, if they choose, sell to Patron stores or the other Evil One. It would be arbitrary to say them nay. But the legitimate merchant is neither just to himself nor to his fellow business men when he deals with the wholesale house that makes it a practice of supplying with goods the vampires of the Patron store species.

Were these Patron stores born as legitimate competitors in the business world, the merchants of Manitou or any other place would have no right to issue such a circular as that at the head of this article. But they were not. They are illegitimate, and were born in hatred of the legitimate storekeeper and fashioned to accomplish his ruin.

True, most of the ruin has fallen upon the besiegers, but they have wrought enough evil to warrant those doing business within the legitimate circle refusing to patronize those wholesale houses that persist in supplying those who are their avowed enemies.

DRUMMERS ON FREIGHT TRAINS.

EXPEDITION is an all-important matter to commercial travelers; but many an hour are they often compelled to lose every week while waiting for a train to take them another stage on their route.

It would be impossible, of course, for the railways to run trains to suit the convenience of every commercial traveler, but they have it in their power, nevertheless, to give "drummers" better facilities than they now enjoy.

One way in which they could do this is by allowing travelers to take passage on way freight trains.

It would put the railways to no inconvenience; but, even if it did, they should not hesitate to accord this privilege, for many thousands are the dollars that are monthly put in their way by the army of travelers that are continually traversing the country.

Various attempts have been made to secure the desideratum. And now the Jobbers' Union, at a meeting held in Winnipeg, Friday last, have decided to take up the matter. The Canadian Pacific is the particular railway this organization purposes trying its persuasive powers on.

It is a rule of this railway that passengers shall not ride on its trains without first obtaining a special permit. This rule has been the cause of much inconvenience; and the Jobbers' Union, at the meeting referred to, instructed the President and Secretary to communicate with the C.P.R. officials, with a view to a relaxation of the objectionable rule.

The C.P.R. people have had the happy faculty of falling in with the views of the business men of the country in most things, and THE GROCER hopes that they will show their good sense in this instance.

MORE LOSSES ON CHEESE.

THE course of values since the middle of September has been very unfortunate to both producers in the country and exporters of cheese in Montreal.

The latter bought steadily throughout the summer, and finally the climax came during the first weeks of September, when August cheese were bid up fully 1c. above the level for the corresponding period last year, and offers were made to contract September and balance at a proportionate advance on the figures paid for the Augusts.

Nearly all the factorymen in the Belleville district, and quite a few in the Brockville district, disposed of their make at the prices offered them, which was equivalent to 10½ to 10¾c. laid down in Montreal for the August goods, and ¼c. more for the Septembers.

It is understood that fully 150,000 boxes of cheese left first hands on this basis and the factorymen who let go then have reason to thank their stars. There were others, notably the majority in the Brockville district, who held back their Septembers; those west of Toronto who have still got their August and balance; and the makers in the eastern townships in Quebec who were equally stubborn. They were offered even higher prices, but refused, and then the market took its turn, and kept declining ½ to ¼c. at a time, but still the factorymen above referred to would not take warning.

The result is that the cheese market at present is in a really serious state with more stock in first hands than was ever known of before at this time of year. This means that there will be forced realization sooner or later.

The first move in this direction was made on Saturday last, when factorymen in different sections commenced to let go at ¾c. less than was possible a month ago.

With all this cheese yet to market the chances are decidedly in favor of still lower prices, so that the losses may be even heavier.

No means of arriving at it accurately is available, but on, say 200,000 boxes, which it is admitted there is west of Toronto, 100,000 east of Toronto, and 50,000 in the Eastern Townships, it will be fully \$180,000, which will go a good way to off-setting the extra price realized earlier in the year.

This state of affairs only emphasizes the fact that it is far better in the long run to

take the market price when the goods are ready for sale, than to speculate on the future.

THE GROCER has already referred to the position of holders of the cold storage stock in Montreal, and has only to add that the further decline in the market last week makes their situation worse than it was.

Already there have been two failures in London, Eng., and if it goes much lower we may see more.

The only encouraging feature is that prices now are at such a low level for fine fall cheese that they may tempt some fresh people to go in, which would have the effect of relieving the pressure.

It is just possible that some purchasing which has been done around Morrisburg in Ontario and in the French country in Quebec may be on this account.

September cheese at less than 10c. certainly seems cheap enough, but then, everything depends on whether the British buyer considers the matter in the same light.

THE EGG TRADE.

A GREAT bird is the Canadian hen, and none on this continent is like unto her for quality of product.

This has been in evidence for some time, but lately the Department of Agriculture at Ottawa has been giving us a little more light on the subject. This additional light comes in the shape of a blue book, whose title is "Poultry and Eggs."

The figures adduced regarding the numerical strength of hens and chickens are gleaned from the census returns of 1891, and of course lose some of their interest thereby, but they help us to form an approximate idea as to number, and in approximating it is safe to venture that the hen and chicken population is larger in this year of grace than it was over three years ago.

The number of hens and chickens in the country, according to the census returns of 1891, were 12,696,701, but with the incentive to chicken raising that the low price of grain on the one hand, and the fair prices obtaining for eggs on the other, would give, it is safe venturing that the number is now nearer fifteen millions than twelve millions.

Our total exports of eggs in 1893 were 6,805,432 dozen, valued at \$868,007. Of live poultry we sent \$61,127 worth, and of poultry dressed or undressed, \$20,840 worth.

Our largest customer for eggs was the United Kingdom, which took 4,104,632 dozen, valued at \$538,044, or 13 11-100c. per dozen. The United States bought 2,664,942 dozen eggs, valued at \$324,355.

Until 1891 the United Kingdom was a poor customer for Canadian eggs. True, in 1882 it took \$60,000 worth, but for the five years following not an egg does John Bull appear to have taken from us. Then, in 1888, he took \$262 worth; the following year he expended \$18 on our eggs, and in 1890 he was gracious enough to purchase 3,600 dozen, valued at \$820.

The birth of the McKinley Bill, with its duty of 5c. per dozen on Canadian eggs, forced Canada, in 1891, to make a special effort to work up a larger business with the Mother Country. And we were so far successful as to induce her to take \$84,589 worth in that year. In 1892 the value of the eggs she took from us had jumped up to \$592,218, and although in 1893 the quantity she took from us was less in value by \$53,271 than the year before, in number of dozen it was greater by 216,977.

There is an obvious lesson in this egg trade with the United Kingdom to all sorts and conditions of men: Fortified with a good article, push and enterprise can often do wonderful things in trade up-building.

But in spite of the outlet that has been found in the United Kingdom for goodly quantities of Canadian eggs, the McKinley law undoubtedly gave our export egg trade a nasty blow—at least as far as its immediate interests are concerned. As will be seen by the figures already quoted our total exports to all countries in 1893 only aggregated 6,805,432 dozen, whereas before the McKinley law went into force our exports to the United States alone had averaged from 14 to 15 million dozen annually for several years.

Now, with the United States tariff 40 per cent. lower, Canada may be expected to gain back at least a part of her diminished trade with that country, for whether there be duty or no duty our cousins to the south take from us 96 to 99 per cent. of all the eggs they import. On the other hand, there is no reason why Canada should not do an increasing trade with Great Britain: There is plenty of room for her to, at any rate, for of all her total imports, only about 3½ per cent. come from Canada.

The cloud which the McKinley law cast over the egg industry in Canada is being

dissipated, and the outlook is now better than it has been for some years.

The worst enemy the Canadian egg trade may be said to have is our own people: By improperly caring for eggs, or holding them too long, they do more harm to the industry than even can a McKinley law.

ACTIVITY IN TEA.

REFERENCE has been made before in these columns to the remarkable activity that has ruled the tea market in Montreal during the late summer and fall; in fact ever since the news of difficulties in the east was received.

It was at first anticipated that beyond quickening the demand to a certain extent the eastern troubles would not have any material effect; but the course of business each week since has developed unmistakably that buyers have given future possibilities more serious consideration than it was at first supposed they would.

The result of this has been a most active season for Montreal selling agents, who not only have had an active home demand to deal with, but have experienced considerable enquiry from across the lines as well.

The turnover on home account, it is approximated, has averaged 5,000 packages per week with some firms since the activity set in, principally of low grade Japans. This gives a pretty good idea of the movement. Indeed on the latter goods two or three agents at least have sold away ahead of their supplies, in spite of a determination not to do so, owing to the tendency of values at primary markets. The buyers, however, offered them such considerations as induced them to take the risk.

During the past three weeks, also, quite a round lot of stock has been moved on American account from Montreal, sales in this connection, up to Friday last, of Japans and Pingsueys amounting to fully 4,000 packages. In fact, the turnover to date in Montreal has been the largest for many seasons past; and as stocks there are in small compass, a good, steady market seems assured for some time to come.

It is worthy of note, also, that the green tea market in New York is $2\frac{1}{2}$ to 3c. higher than it is in Montreal, which is apt to have its due effect on the views of holders.

Recent reports also say that steamers that have recently arrived on the Pacific coast have not been able to carry their full cargoes, and late mail advices state that it

is not improbable that other steamers will be in the same position, as all the space has been engaged for October.

If this is correct it would not be surprising if there was a shortage in some grades of stock before fresh arrivals come to hand. Besides, if the Eastern war continues, the greatest effect will be seen in next year's crop, as production will be materially interfered with.

COMMERCIAL GROWTH OF FIJI.

WONDERFUL changes have the Gospel and civilization wrought in the condition of savage life. This is evident the world over, but in no part of the globe has this probably been so marked as in the Fiji Islands.

Within the lifetime of men who are still in the land of the living the people of these islands were in the lowest state of civilization, and were noted for little else but their cannibalism.

To-day they have not only forsaken their cannibalism and savage manner of living, but have become proficient in the industries and arts. In the former particular it is evident from samples of their products which have during the last few weeks been on exhibition at the offices of Murdoch, Barber & Co., Toronto, Canadian agents of the Fiji Government.

Among the exhibits are three kinds of sugar—molasses, syrup and first; rice, coffee, ginger, cocoanuts, desiccated coconut, Indian corn, vanilla, fine arrowroot, tobacco, candle nuts, kidney cotton, gum, etc.

The cultivation of sugar was begun on a large scale in 1881, and the industry has proved a thriving one. The exports of sugar in 1891 were 20,470 tons, valued at £327,526. One of the largest sugar refineries in the world, it will surprise a good many to know, is to be found in Fiji.

Tea cultivation is another young industry which is promising well in the islands. Assam hybrid is the plant which finds most favor, and an average of 600 pounds per acre is obtained. The tea manufactured sells readily at 1s. 9d. per lb, and the local demand exceeds the supply.

Some fine specimens of tobacco are grown on the islands, and as nearly all the natives—both men and women—smoke, the home consumption is large. The seeds of the tobacco which is now generally cultivated were originally brought to the islands by whalers.

Compared with Jamaica, Cochin, and African gingers, Fijian ginger is said by experts to be far the richest in active constituents. The samples shown by Murdoch, Barber & Co. are certainly fine.

Bananas, oranges, lemons, pineapples, etc., are grown in abundance, and the cultivation of rice has begun with excellent results.

But one of the best evidences of Fiji's changed condition are her churches, public schools, technical schools, public libraries, and other evidences of modern civilization.

Canada's interest in Fiji is all the greater from the fact that the direct line of steamers that now ply between Victoria, B.C., and Sydney, N.S.W., call regularly at these islands.

Hitherto Canada and the Fiji Islands have had no business relations with each other—at least, the Dominion Trade and Navigation Returns do not show that they have; but now, with steamships plying regularly between the two countries, the possibilities of establishing commercial amenities are said to be good.

THE PEDLAR NUISANCE.

“AMONG the passengers from Pt. du Chene last evening were seven Russian pedlars.”

The above item is from the Charlottetown, P.E.I., Guardian, Oct. 12th. It shows how serious the pedlar nuisance is becoming in the Maritime Provinces, and the immediate necessity of an Act which shall impose such heavy licence fees that it will practically prohibit them.

No doubt many of our readers will not agree with this, considering it an interference with trade. If they lived in a district overrun with these people, they would probably see the matter in a much stronger light than we do. In this instance one daily trip of one of the boats which runs from the mainland of New Brunswick to Prince Edward Island has seven of these. Other boats and other trips no doubt carried over more of them.

Apart from the fact that a great number of the pedlars are objectionable characters, they contribute nothing towards the revenue of the country.

In nearly all instances they sell shoddy goods, and as they seldom ever visit the place again, the buyers have no means of redress. The regular dealer pays his taxes, and, as a rule, they amount to a very considerable portion of the entire taxation of each municipality. If he sold shoddy goods he would be brought up for fraud, or he would lose his customers.

SEPTEMBER TRADE RETURNS.

NOT altogether unsatisfactory are the trade returns for the Dominion of Canada for the month of September.

The total value of goods entered for home consumption was \$9,358,440, of which \$5,296,073 were dutiable goods, \$3,578,986 free goods, and \$483,381 bullion. During the same month last year the total imports were \$12,193,226, of which \$6,665,576 were dutiable, \$3,779,870 free goods, and \$1,747,780 bullion. Omitting the bullion in both instances, the imports last month were smaller by \$1,570,287 than September of 1893.

The principal items relating to the grocery and general trade, together with the same month last year, are as follows:

	Sept., 1894	Sept., 1893
Dutiable Goods—		
Ale, beer, porter.....	\$ 14,320	\$ 19,488
Animals.....	15,290	17,233
Flour.....	7,481	7,441
Meal, corn, and oats...	7,426	15,387
Rice.....	17,324	6,630
Cottons, bleached or unbleached, not dyed, etc.	22,399	27,822
Cottons, bleached, dyed, etc.....	134,094	116,734
Cottons, clothing.....	25,273	37,367
Thread (not on spools), yarns, warp, etc.....	11,135	11,408
Thread on spools.....	26,887	19,617
All other m'frs of cotton	45,528	112,072
Drugs and medicines...	85,659	99,294
Earthenware, stone, and glassware.....	49,935	72,070
Fish and products of...	25,392	36,189
Fruit and nuts, dried...	38,709	55,235
Oranges and lemons...	24,792	168,746
Furs, manufactures of...	54,198	50,175
Leather.....	43,999	60,255
Boots and shoes.....	50,538	36,031
Pickles, sauces, capers, all kinds.....	8,388	7,849
Provisions, laid, meats, fresh and salt.....	66,992	63,639
Butter and cheese.....	2,594	3,225
Steds and roots.....	6,398	33,205
Soap, all kinds.....	16,170	13,835
Spices, ground and unground.....	18,676	16,462
Spirits, all kind.....	67,443	84,732
Wines, sparkling.....	11,377	12,693
“other than sparkling	26,939	28,548
Molasses.....	55,854	98,698
Tobacco and cigars....	23,987	25,668
Vegetables.....	16,426	23,498
Woolens, carpets, Brussels and tapestry....	59,774	97,830
Woolens, clothing....	168,926	240,034
Woolens, cloths, worsteds, coatings, etc....	258,842	279,956
Woolens, dress goods...	293,615	426,339
Woolens, knitted goods	53,547	69,821
Woolens, shawls.....	14,567	18,809
Woolens, yarns.....	18,146	21,749
All other m'frs woolens	50,522	71,459
Free Goods—		
Broom corn.....	8,668	4,608
Coffee.....	50,555	49,996
Fish and products of	103,000	100,786
Fruits, bananas, olives, pineapples, etc.....	40,928	43,729
Fur, skins not dressed	20,739	27,855
Grease for soap making	21,536	16,568
Hides and skins.....	151,536	237,224
Salt.....	43,497	30,940
Sugar.....	113,885	372,246
Tea.....	548,285	454,744
Tobacco leaf.....	319,022	78,843
Wool.....	57,873	71,372

THE WESTERN FAIR TEA EXHIBIT.

IN THE CANADIAN GROCER of October 12th we inserted an item, in good faith, received from Joseph Tetley & Co., stating that they had received the gold medal—being first prize for tea exhibit—at the Western Fair, London. A few days after the following letter was received from T. B. Escott & Co.:

LONDON, Ont., October 15, 1894.

DEAR SIRS,—We notice in your issue of last Friday, page 34, that a certain tea firm who exhibited at the Western Fair, London, last month, claim to have received a gold medal (as they assert) the highest award given to any tea exhibit. This firm has drawn on their imagination somewhat. In the first place, no gold medal was given to any tea exhibit. In second place, the Grand Mogul tea exhibit received the highest award that was given to any tea exhibit (the silver medal).

Yours truly,

T. B. ESCOTT & CO.,

Sole Agents Grand Mogul Tea.

We immediately wrote Tetley & Co., asking for an explanation; following is their reply:

MONTREAL, October 18, 1894.

GENTLEMEN,—Your favor of October 16 to hand, and in reply we beg to say that you must have been misinformed in the matter of awards given at the Western Fair.

We hold the medal we speak of, and which was noted in the London papers when the awards were made. It also appeared on our exhibit during the exhibition. When you visit Montreal we will be very pleased to show it to you.

Yours truly,

JOSEPH TETLEY & CO.

The person likely to settle the question was the Secretary of the Western Fair. We accordingly wrote him, and here is his reply:

LONDON, Ont., October 21, 1894.

GENTLEMEN,—In answer to your letter of the 16th inst., allow me to state that the awards were given for the “Displays” or exhibits of teas, as follows:

T. B. Escott & Co., of London, received the “silver medal,” this is the highest award given in 1894.

Jos. Tetley & Co., of Toronto, received the “bronze medal,” this is the second highest award.

You will notice that the awards were not given for the quality of the teas, but for the “excellence of the exhibits.”

Yours very truly,

THOS. A. BROWNE,

Secretary Western Fair.

“Honor to whom honor is due.” THE GROCER leaves it to its readers to adjudge to whom honor is due in this instance.

INTERCOLONIAL MANAGEMENT.

As it is now managed, the Intercolonial Railway of Canada is a credit to the Government. The majority of people are against the Dominion controlling any business of this sort, because the vacancies on it are usually given as a reward for party services.

In the case of a railroad, travelers would expect to find it in a poor state of repair, never on time, and with very impolite officials.

During the present season the thousands of tourists who have used it were much struck by the attention which they received from the conductors and train hands everywhere. “They are more like the employees of a road where competition is keen and where every official feels that the success depends upon himself,” was a remark an American traveler made to THE GROCER.

The rolling stock and road bed are said to be in a better condition than they have

ever been. The cars are always kept clean. They arrive at and depart from stations to the minute; in fact, the suddenness with which they stop and start is the only complaint THE GROCER hears among travelers. Should the tourist travel continue to grow as it did this year, the Intercolonial should show a good profit.

The management should aim to make it still more popular with the Canadians. Make us feel that we are each part owners and anxious that it should be a still greater success.

There is one American road which was so badly run down that the management could not raise money to retrack it. A Canadian took hold of it. He made himself popular with all the people along the route. They all took a personal interest in it and it prospered to such an extent that a canal which ran along side lost its traffic and closed up. When the road was on a paying basis the Canadian resigned to return to Nova Scotia. The new management had no interest in the people along the route—in fact, would not listen to any suggestion they made—and they soon lost all sympathy in the line. The road is now in trouble and the canal is again open and is prospering.

PURE SPIRITS FROM BEET SUGAR.

An experiment of great commercial value was successfully concluded at the Columbia Distillery, Omaha, on the 13th inst., the production of pure spirits from beet sugar molasses. The experiment was in every way successful, and from now on a car load a day of the molasses will be used at the distillery and converted into spirits. The success of the distillation is the more important from the fact that it will afford additional profit to the sugar manufacturing and give new impetus to the great industry.

The molasses used in the test was obtained from the Oxnard factory at Grand Island, and the Columbia is now using a car load a day of the product. The secret of the French system is the conversion of alkaline salts by a chemical process, which transforms into a sort of glucose, which is perfectly adapted for distillery uses.

Established 1850

So much like CUT GLASS you can only tell the difference by the PRICE IS OUR

NO. 20 PATTERN GLASSWARE

Packed in original packages only.

PRICE, \$26.27.

Beautiful Design, Elegant Shapes, Superior Quality,

And at the price of ordinary goods.

Send for Cuts and Price List.

JAMES. A. SKINNER & CO.
Toronto, Ont. Vancouver, B. C.

**REPEATED ORDERS ?
WHY, YES !**

This accounts for the big increase
in our "TEA" trade.

TEAS at All Prices.

Stock very complete ; bought before advance.
Call and see us, or write for quotations.

LUCAS, STEELE & BRISTOL, - - Hamilton.

No Stones, Stems or Dirt

3-Crown } **Cleaned Currants.** 100-pound DRUMS.
5-Crown }
7-Crown } A Handy Package.

EVERYBODY LIKES THEM.

BALFOUR & Co. HAMILTON.

**JAMES TURNER & CO.
CROP 1894**

Arguimbau's

Valencia Raisins

Fine Off-Stalk . . . Selected.

Bevan's . . .

Malaga Raisins

Connoisseur Clusters.
Extra Dessert Clusters.

Dem Sehisa's

Currants . . .

Finest Filiatra . . . Finest Patras.
Choice Vostizza.

Whittal's . . .

Figs

Choice Eleme, 10's...Choice Eleme, 28's.
7-Crown, 28's.

Lovely Goods at Lowest Market Prices.

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IN THE RETAILERS' WORLD.

A NEW grocery store has been opened up at Logan avenue and Queen street's. Blong & Son are the proprietors. The fixtures of the store are unique and handsome, and the appearance of the premises generally is bright and attractive.

Price & Son, of Goderich, are in receipt of a direct importation of Japan tea in caddies.

Charles Watson, of Watson Bros., Guelph, is with a number of friends on a hunting expedition in the north.

James McRae, of McEldery & McRae, Guelph, was in Collingwood last week in connection with church matters.

James Ellis, of Mount Fores', has opened a butcher's shop in connection with his grocery and flour and feed business.

Walsh Bros., grocers, Stratford, are in receipt of large stocks of currants, raisins and other fruits for the holiday trade.

C. McArthur has opened up a general store at Durham, and, in the words of a traveler, "it is fitted up in good shape."

H. C. Maddock, Newmarket, has added a general line of groceries to his business. He has hitherto confined his energies to dry goods.

W. E. Grier, grocer, Owen Sound, has gone north, hunting deer, bear or anything

in season or out of season. He will be away three weeks, and during his absence his business is under the supervision of his brother Jack.

Bemrose Bros., Bradford, are moving into the new store which they have recently built. The store is both attractive and commodious.

A new store has been opened in Newstadt. A. V. Lang is the proprietor, and he will carry general lines of groceries, dry goods, and crockery.

"Sugar King" L. H. Yeomans, of Mount Forest, has recently been making extensive purchases of new fruits and sugars, granulated and yellow.

D. C. Strachan, of Goderich, was one of the honored judges at the Dungannon Fair the other day. Mr. Strachan as a butter expert ranks high.

H. E. Snell, who recently opened out in Wingham with a stock of groceries, glassware and crockeryware, is reported by a friend to be doing well.

T. Clarke, general merchant, Mount Forest, is endeavoring to have started in Canada a branch factory of the Royal Starch Co. of Connecticut.

J. S. Ireland, Mount Forest, has added a stock of fancy glassware and crockery to his business. It is especially selected with a view to the Christmas trade.

James Morison, formerly a member of the firm of R. Scott & Co., has begun business

on his own account. He will carry groceries and dry goods, and his store, which is new and built especially for his own business, is said to be one of the finest in the North.

NEW POST-OFFICES.

The following new post-offices were established in Canada on the 1st October, 1894: Bryon, Magdalen Islands, Gaspé, Q.; Cape Augnet, Island Madamre, Richmond, N.S.; Crow Lake, Oso, Addington, Ont.; Deep Cove, Mira, Cape Breton, N.S.; Duck Creek (reopened), Queen's, N.B.; Fire Valley, Yale, B.C.; Fort Cudahy, on the Yukon river, N.W.T.; Greeley (reopened), Osgoode, Russell, Ont.; Guigues, Pontiac, Que.; Haddo, Matilda, Dundas, Ont.; La Barriere, Courcelles, Joliette, Que.; Meota, section 10, township 47, R. 17, west of third meridian, Sask.; Mitchellville, Lansdowne, Leeds, S.R., Ont.; Peardonville, New Westminster, B.C.; Pomeroy Ridge (reopened), St. James, Charlotte, N.B.; South Beach, Magdalen Islands, Gaspé, Que.; Stanley Section, Lunenburg, N.S.; Trilby, Lot 33, Queen's, P.E.I.

The following changes of name have been decided upon: Montreal Junction, county of Hochelaga, Que., to Montreal West; Nissouri, county of Oxford, N.R., Ont., to Holiday; Sand Banks, county of Prince Edward, Ont., to West Point; Weldford, county of Kent, N.B., to Harcourt.

Alloa, county of Peel, Ont., is closed.

TAKE A LEAF from **THIS LADY'S BOOK.**

Appointed by
Special
Royal Warrant



SOAP MAKERS
TO HER MAJESTY
THE QUEEN

DON'T WORRY!

What's the use of worrying
Of hurrying
And scurrying
Everybody flurrying
And making them confused;
When the labour would be lighter,
Your linen all the whiter,
And all around you brighter, if
SUNLIGHT SOAP
you used.

BEST TO BUY, BECAUSE BEST TO USE.



BUCKWHEAT FLOUR

(SELF-RISING) **WE HAVE IT.**

Ready for immediate use.
Needs no Salt, Baking Powder or Eggs.

A perfect self-rising flour superior to all others for making delicious griddle cakes.

In 2½ lb. Packages
2 doz. per Case.

In 5 lb. Packages
1 doz. per Case.

Order at once. Your customers will be delighted with it. We are ready to fill all orders promptly from this year's crop.

The Ireland National Food Co., Ltd.

All Wholesale Grocers sell it.
Insist upon having our goods.
They are the best.

TORONTO, CAN.

OPERATING

the largest and most complete Breakfast Cereal Food Mills in the Dominion.

New Sultanas

CHOICE, FINE and GOOD. . .

H. P. ECKARDT & CO.

Wholesale Grocers TORONTO.

G. J. Hamilton & Sons

... Manufacturers of ...

FINE BISCUITS AND CONFECTIONERY

Represented in Ontario by
F. J. CHARLTON,
BRANTFORD.

PICTOU,
N. S.

E.

**New Figs
and
Valencia Raisins
in all
Sized
Packages**

WHEN YOU BUY TEA, ask for
EAGLE BRAND Japan and Congou

NEW SEASON'S PEELS.
Crosse & Blackwell's, in 7-lb. Tins.

M. MASURET & CO.

London, Ont.

STREET PEDLARS.

THE GROCER of September 28th published a draft of a proposed by-law which has been submitted to the City Council of Montreal, the object of which is to do away with the street pedlar nuisance.

The matter was advanced a stage recently by the Council referring the proposition to the Market Commissioners, which body has control of all licences of this nature issued by the Corporation. That body has not as yet made any recommendation to the Council, but it will likely take action shortly.

The retail grocers, who not only contribute heavily by way of the business tax to the city's revenue, but pay a heavy licence as well to the Legislature, are bringing considerable pressure to bear upon the Commissioners with the object of securing a favorable report to Council.

They are receiving the earnest endorsement of the Butchers' Association in their efforts, as the latter are equally interested. The latter in addition to the payment of their regular business tax are assessed for heavy market fees as well, and their trade is very much cut into by pedlars of vegetables, etc. Both they and the retail grocers possess considerable municipal political influence, and if they bring all the interests they can control upon the Market Commissioners the chances are that the days of the street pedling nuisance in Montreal are numbered.

Every housewife and hardworked housemaid who are called to the door unnecessarily four or five times a day will pray that the efforts of the Montreal grocers and butchers may be crowned with success.

THEY HAD A PLEASANT TIME.

THE REVIEW had a pleasant call last week from Mr. J. Cameron, the travelling agent of The McLean Publishing Company of Toronto, a publishing firm who devote their energies to the publication of Trade Papers. The company publish THE HARDWARE MERCHANT, THE CANADIAN GROCER, BOOKS AND NOTIONS, THE DRY GOODS REVIEW and PRINTER AND PUBLISHER, all of which are very excellent publications and most valuable to the people engaged in those respective businesses. Mr. Cameron took quite a number of new subscriptions and renewals in the Portage. We take THE PRINTER AND PUBLISHER, and know it to be a model of the printers' art and a bond of union between the Canadian publishers that is daily growing in popularity among those for whom it is specially published.—Portage la Prairie Review.

AT LAST.

A very important and interesting jury trial was commenced before Judge Archibald Saturday last in the case of the Hochelaga Bank v. F. D. Shallow. This is an action for \$50,000 damages on account of an article published in the Moniteur du Commerce of November 18th, 1887. The allegation is that the article complained of insinuated that the plaintiff had acted without discernment and in a spirit of greed, and had accepted bills of the Central Bank of Toronto to the amount of \$5,000 knowing that these bills were without value, and that it had in bad faith hastened to pass them on the public in the Province of Quebec by the medium of its agents. Another ground of

complaint is that the plea to the action contained additional and still more damaging statements. The jury is asked to declare whether the publication of this article formed part of a system of blackmail adopted by the defendant with regard to plaintiff, to induce the latter to give advertisements, and thus to extort money from the bank.

BESSIE'S FAITH.

Little Bessie's papa
Is an advertising man,
Who talks his business everywhere,
Everywhere he can.

Little Bessie heard him,
Heard him talking ads,
And became a loyal convert
To that theory of her dad's.

And, like her good papa,
Believed that anything desired
Could be had by advertising
When properly inspired.

One day there came a babe,
To fill the house with joy,
A great big bouncing baby,
A ten pound baby boy.

And when Bessie saw her brother,
As she tip-toed on the mat
And saw the babe, she said, "Mamma,
Did you advertise for that?"

—Printers' Ink.

Tommy—"Say, paw, what is these 'movable feasts' the almanac tells about?"
Mr. Figg—"Movable feasts? Movable feasts? I guess it has something to do with these traveling lunch wagons."

NOW ARRIVING

WEEKLY CONSIGNMENTS OF

... NEW CROP

VALENCIA RAISINS

Their quality is unsurpassed.
Write for our prices.

Also large shipments of all kinds of Canned and Preserved Goods; 12 different makes to choose from.

Laporte, Martin & Co.

St. Peter Street, **Montreal**

J. F. EBY

HUGH BLAIN

Read This



A man who knows his business writes as follows :

“ Flavor is perhaps of as much importance in determining the value of a condensed milk, and in this respect the **“REINDEER”** brand, made at Truro, N.S., takes the first place among those examined.”

Frank T. Shutt, M.A., F.I.C., F.C.S., chemist of the Dominion Experimental Farms, is authority for above statement.

What Prof. Shutt says **every** consumer who has used and compared Condensed Milks knows to be true.

Moral—Handle the best and please your trade.

Eureka Salt

Best for Butter
Best for Cheese
Best for Table Use



¼ Sacks—56 lbs.

16 14-lb. Sacks.

Full—224 lbs.

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

Ye Ancient Ballad of Jack and Jill.

(ADAPTED TO DATE.)

Jack and Jill went up the hill
To fetch a pail of water,
Jack had great admiration for
Jill's mother's blue-eyed daughter.

"How tiresome it used to be"
Quoth lovely, laughing Jill,
"To carry those old wooden pails
For water up this hill.

That pail! with cracks twixt every stave,
We could not pause a minute,
But had to hurry all the time
To save the water in it.

So badly balanced! If you gave
A single glance at me,
A dreadful spill upon the hill
There straightway sure would be.

Until that day! that happy day,"
Here Jill gave way to laughter,
"When you fell down and broke your crown,
And I came tumbling after.

Then mother bought an Eddy's pail
Of Indurated Ware,
A perfect dream! No hoop or seam,
And balanced true with care."

"Why, yes," quoth Jack, "my darling Jill,
In June when we are inated,
We'll buy with care our household ware
Of Eddy's Indurated."

Increased Discounts Increased Capacity Increased Sales

Our factories were started up again last month with double their former capacities. So no more delay will be occasioned in filling orders.

Indurated Pails, Tubs, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc., are effectively, persistently and aggressively advertised throughout Canada, and sell themselves.

Buy them and show them.

THE E. B. EDDY CO., Hull, Canada

BRANCHES :

MONTREAL
TORONTO

AGENCIES :

QUEBEC - - F. H. Andrews & Son
HAMILTON - - Alfred Powis
KINGSTON - - J. A. Hendry
ST. JOHN - - Schofield Bros.
HALIFAX - - J. Peters & Co.
WINNIPEG - - Tees & Persse
VICTORIA - - James Mitchell
ST. JOHNS, Nfld. - E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Oct. 25, 1894.

GROCERIES.

BUSINESS remains much the same as a week ago. On the whole there is a fair trade doing, and travelers' reports are, if anything, of a brighter character. In point of strength, the tea and canned salmon markets are the most prominent, greater firmness being shown in each. As far as actual business is concerned, foreign dried fruits are the cynosures. All week the different warehouses have been steadily receiving shipments of new Valencia raisins, currants and figs, and fair quantities are going out again to the retail trade. Canned vegetables are occupying much the same position as a week ago, business being quiet and steady at unchanged prices. No relief has yet come to the bare Rio coffee market. There is just a fair business doing in sugar at steady and unchanged prices. There is some demand for medium syrups, and a little business is reported in New Orleans molasses. Shipments of Almeria grapes are beginning to arrive, and prices for them in England are much higher.

CANNED GOODS.

Telegraphic advices from the coast continue to speak of short pack of coho salmon, and the allotment of at least some sales agents for this market is 20 per cent. lower than last year, while during the week an advance of 10c. per dozen has been asked and obtained from wholesale houses here. Freights advanced yesterday, and this will add to the cost of late shipments. On the

local market the demand continues fairly active at \$1.30 to \$1.35 for good red salmon in tall tins and \$1.55 in flat tins. There is some second quality red salmon to be had at \$1.20 to \$1.25. Canned mackerel is in fair demand at \$1 to \$1.10. Lobster is quiet and unchanged at \$1.70 to \$2; \$2.25 to \$2.75 in flat tins. There is no particular movements in canned fruit to be noted yet. Tomatoes, peas and corn are in quiet but steady demand at unchanged prices. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$3 to \$3.25 for 3's, \$2 to \$2.25 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.65 to \$2.80, and preserved fancy quarters at \$1.35 to \$1.40.

COFFEES.

Advice notes of shipments of green Rio coffees have been received, but the goods will not be here for some time. In the meantime the local market is still bare of this kind of coffee. There is considerable enquiry for Rio coffee, and a good business will undoubtedly be done in it when supplies are to hand. We quote green, in bags: Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

N.Y. Journal of Commerce, Oct. 23rd: "Brazil grades get no infusion of life at the distributive end of the market to stir up general business, and affairs are still more or less unsatisfactory to both the jobber and importer, with the exact working basis somewhat uncertain. Invoices on spot are more or less neglected, but a rather stiffer tone on

firm offers to-day seemed to excite a little more interest among buyers. The reports of business accomplished, however, do not amount to anything, and the valuation basis remains nominal."

RICE.

There is nothing new to report. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5½c.; imported Japan, 5¼ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Business continues fairly good at unchanged prices. We quote: Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

No new features have developed yet, either in regard to business or to prices. We quote as follows: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 14c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 9¼ to 10½c. for sacks and 10¼ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Not much life is exhibited. A few car-load lots are moving, but business is largely confined to small lots. Ruling quotation for granulated is still \$4.30 to \$4.40, and yellows range from 3½ to 4c. per lb. The market is from ¼ to ¾c. below that of New York, and the Canadian refiners, while doing but

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Windsor Patent Brush Co.
(Ltd.)



MANUFACTURE A
FINE RANGE OF

Brushes,
Brooms,
and Whisks

And guarantee entire satisfaction on all orders.

Your enquiries or orders solicited.

SANDWICH, ONTARIO

"SALADA"

CEYLON TEA

In Lead Packets—1 lb. and ½ lb.

Retailed at 30, 40, 50 and 60 cts.

We have absolutely demonstrated by our past and previously unheard of success that we have solved the all-important problem, and that

"SALADA" Exactly Suits the Public Taste.

P. C. LARKIN & CO.

WHOLESALE AGENTS,
25 Front St. East. TORONTO

MARKETS—Continued

little business at the moment, still refuse to make concessions.

N. Y. Journal of Commerce, Oct. 23: The demonstrations already made go to confirm the impression that both outside refiners and the Trust are in want of raw sugars against any increased call that may be made upon them in matter of meltings. It looks, however, that at the break already made holders conclude that in view of the beet and domestic crops becoming available it is just about as well to consider bids, and in a general way the tone is still a trifle slack.

Willet & Gray's Statistical: "Raws nominally unchanged. Refined unchanged. Total stock in all the principal countries, 459,151 tons, against 340,650 tons at same dates last year. Affloats from all countries to the United States estimated, 55,000 tons, against 85,000 tons last year. The refineries remained closed, or working at the lowest point, the meltings for the week being again but 10,000 tons, which is more than sufficient for the demand, except for a few special grades which are somewhat delayed. The conditions at the West remain the same as last week. The wholesale grocers find it impossible to reduce their stocks very rapidly even by the cutting of prices, for the reason that the retail dealers of the country have not yet disposed of their large holdings to consumers."

SYRUPS.

There are some bright syrups selling, and a fair business is being done in dark United States syrups at 28 to 30c. The Canadian refineries have no dark syrups to offer. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There are a good many molasses of New Orleans kinds selling at about 28c., but there is nothing special to note in regard to other sorts. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

Demand continues good, although not so active as it was. A cable quotes an advance of 1d. in London on all grades of Ceylon teas. Japan teas apparently continue to gather strength. Medium kinds that were selling here recently at 16 to 17c. are now worth 18 to 19c., and it is difficult to get quality for the money. Japan teas promise to be a scarce article next spring, as the only teas coming forward in this kind now are what have been bought and held there. Young Hysons of medium and high grades have advanced from 3 to 8c. per lb. from the lowest price. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

DRIED FRUITS.

New season's fruits continue to arrive and some houses have now in their warehouses what they term their heavy shipments. The demand for Valencia raisins is fairly good, although there are not as many moving as the trade anticipated there would be when the new fruit came to hand. There is still a scarcity of selected fruit, the bulk of it for

this market being on the Avlona, the next direct steamer. Offstalk, 4½ to 5c.; fine offstalk, 4¾ to 5½c.; selected, 5½ to 6c.; layers, 6 to 7c.

As with raisins so with currants the bulk of the shipments are coming on the Avlona. The new currants that are on the market are in fair demand at from 4c. up. We quote new fruits: Filiatras, half barrels, 4½c., barrels, 4c.; fine Filiatras, half brls., 4¾c., barrels 4¾c.; Patras, 5½ in cases; Casalina, 5½ to 6c.; Vostizzas, 7c. Old fruit appears to be pretty well cleaned up.

New season's Sultan raisins are in moderate demand at from 5½c. up.

All the houses are this week well supplied with new season's figs, except in 6 and 7 crown, which are yet to arrive. There is a fair demand. We quote: 14 oz., 10½ to 11c.; 10 lb., 11 to 12½c.; taps, 4½ to 5c.; 18 lb., 15c.; 28 lb., 20c.

Turkish prunes are quiet and unchanged. "A," 8c.; "B," 7c.; "U," 5¼ to 5½c.; bugs, 3¾c.; casks, 4½ to 5c. French prunes are quoted at 6½ to 9½c., according to quality.

BUTTER AND CHEESE.

The condition of the butter market continues unsatisfactory, with buyers and sellers apart. In fact there do not appear to be any transactions at all at the prices asked. The demand is still largely for local consumption, although a little low grade and medium butter seems to have gone out on eastern account. Inferior butter is accumulating on the local market, and the only kind wanted is choice, but even for this buyers' views are lower. Most of the butter coming forward is on consignment—buyers not feeling disposed to devote time to the inspection of stocks offered. A cable received by D. Gunn, Flavell & Co. on Thursday last quoted Canadian dairy butter in London at 60s. per 112 lbs., which is between 12 and 13c. Buyers claim that until sellers' views get down to an export basis, business must remain in its present unsatisfactory condition. We hear of ten to twelve car-loads in all of Manitoba butter being offered at 10c. f.o.b., but no sales are reported. The freight from Winnipeg to Toronto is about 1½ to 2c. per lb. There is quite an accumulation of summer-made creamery butter in different parts of the province. Besides this there are the large quantities in cold storage in Montreal, some of which has been re-ship-shipped to this market. There is a fair demand locally for creamery butter. The fact that the cheese factories will be closing down in a short time does not help the situation in butter. We quote jobbing prices: Dairy—Choice tubs, 17 to 18c.; medium, 13 to 14c.; crocks, 20c.; low grade, 10 to 12c.; pound rolls, 18 to 19c.; large rolls, 16½ to 17c. Creamery—Tubs, 20 to 22c.; pound prints, 22 to 23c.

Cheese keeps dull, with prices much as before; 10 to 10½c. is being asked by the factories, and jobbers are quoting 10½ to 11c.

PROVISIONS AND DRESSED HOGS.

The provision market continues active, but prices are declining, although not so much so as they would were it not for the fact that there is not a sufficient quantity of newly cured product to meet the demand. Dressed hogs are in liberal supply, with prices lower at \$5.25 to \$5.75.

BACON—Long clear, 8¼c. for carload lots and 8½ to 8¾c. for small lots; breakfast bacon, 11 to 12c.; rolls, 8¾ to 9c.

HAMS—Large, 22 lbs. and over, 9 to 10½c.; medium, 15 to 20 lbs., 12c.; small hams, 12½c.; pickled, 10½ to 11c.

LARD—Pure Canadian, tierces, 8¾c.; tubs, 9½c.; pails, 9¾c.

BARREL PORK—Canadian heavy mess \$18; Canadian short-cut, \$18 to \$19; shoulder mess, \$14 to \$14.50; clear mess, \$14.50 to \$15.

GREEN FRUIT.

The usual seasonable demand is beginning to set in for oranges. Floridas are practically the only kind of oranges on the market just now, and they have been poor in quality until this week. There is an abundance of lemons on the market, and they are of all sorts and conditions. Demand is fair for them. Bananas are in fair demand. Grapes are in brisk demand and higher. The first shipments of Almeria grapes are arriving this week. These grapes are arriving this week. These grapes have advanced several shillings in the primary markets lately. In cranberries business is fairly good for the season. A feature of this season's trade is the impetus that has been given to trade in the Nova Scotian cranberry by the tariff, which on account of being higher is keeping the Cape Cod and Jersey berries out of the market. Tomatoes are still coming in and there is a good demand for them. We quote: Lemons—Verdill, \$2.50 to \$4; Maoris, \$6; Malagas, \$3.75; Floridas, \$4 to \$4.50. Oranges, Floridas, \$3 to \$3.75 per box. Bananas, \$1 to \$1.50. Cucumbers, 20 to 25c. per basket. Tomatoes, 25c. per basket. Apples, \$1.75 to \$2.25 per brl. for well-picked stock. Grapes, Concord, 10-lb. baskets, 25c.; Catawbas, 4c. per lb.; Niagaras and Rogers, 10-lb. baskets, 30c. Sweet potatoes, Jerseys, \$3.50 per brl. Crab apples, 25 to 40c. per basket. Quinces, 35 to 50c. per basket. Pears, 25 to 50c. per basket, and \$3 to \$5 per brl. Cranberries, Nova Scotian, \$10 to \$11 per brl.; northern, 35 to 50c. per basket.

COUNTRY PRODUCE.

BEANS—Business is much as before—quiet—with prices unchanged at \$1.35 to \$1.40 for hand-picked.

DRIED APPLES—There have been some transactions at 5c. f.o.b., and jobbers are getting 5½ to 6c.

EVAPORATED APPLES—Are offering freely, everybody seemingly wanting to sell. There have been some transactions in round lots at 7 to 7½c. f.o.b. outside, but business is on the whole quiet. Jobbers quote 7½ to 8c.

HONEY—Business is still on the quiet side. We quote comb at 12 to 13c. and extracted at 8 to 9c.

HOPS—Market is dull. Yearlings are selling at 8 to 10c. and new at 12 to 14c. Preserved hops are quoted at 16 to 18c.

EGGS—Market is a little firmer. Strictly fresh are scarce and in demand at 16c.; case eggs sell at 14½ to 15c.

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COMMERCIAL SCHOOLS

Write for new circulars.

SHAW & ELLIOTT, Principals.

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NOW IN STORE

Prunes

Currants

Valencias

Peels

DAVIDSON & HAY

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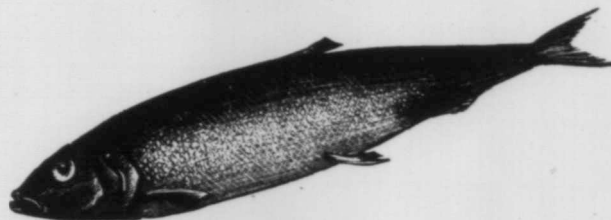
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LARGE, FAT AND BRIGHT

If you want

**Genuine
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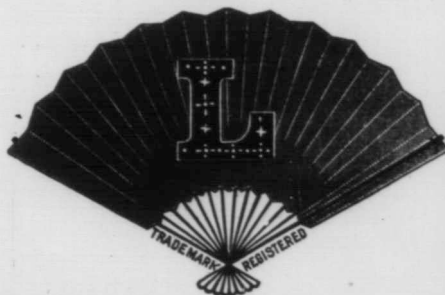
Ramsay & Aitken, Toronto Agents.

STEWART MUNN & CO.

Board of Trade Building, MONTREAL.

TEAS

FAN



BRAND

EDWARD ADAMS & CO. - London, Ont.

MARKETS—Continued

ONIONS—Are quiet. Spanish onions are lower at 85 to 95c. per crate, according to size and quality; Danvers are quoted at $\frac{3}{4}$ to 1c. per lb.

POTATOES—Market much as before. Carlots on track are quoted at 45 to 48c., and small lots out of store at 55 to 60c.

FISH AND OYSTERS.

Ciscoes are getting plentiful, although the price remains as before. The demand on the other hand is not so good as it was, on account of the mild weather. White fish are scarce, there being practically none on the market. There is a fair demand for salmon trout, and supply is not as liberal as it was. Fresh herring are beginning to come in again, and a fair demand is reported for them. An improved demand is reported for Labrador herring. Trade is good at unchanged prices. Demand for finnan haddies is good but supply is light. We quote: Salmon trout, $6\frac{1}{2}$ c.; skinned and boned codfish, $6\frac{1}{2}$ c.; boneless fish, $3\frac{1}{2}$ to 4c.; "quail on toast," cod, 5 to $5\frac{1}{2}$ c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$3; fresh herring, $1\frac{1}{2}$ c. each; blueback herring, 4c.; blue pickarel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; white fish, 7 to $7\frac{1}{2}$ c.; pike, 5c. lb.; haddock and cod, $5\frac{1}{2}$ c. per lb.; steak cod, 5 to 6c.; finnan haddies, $7\frac{1}{2}$ c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, \$1.35 to \$1.49. Oysters, \$1.25 to \$1.30 per gallon; select, \$1.60.

SEEDS.

Deliveries are limited on account of farmers being busy, and prices are unchanged. We quote, f. o. b. points of shipment: Alsike, \$3.30 to \$5.20; timothy, \$1.50 to \$2.25; red clover, nominally \$5 per bushel.

SALT.

Business continues to improve, there having been a marked increase in the volume of business during the week. We quote: Barrels, 95c.; coarse sacks, 58c.; fine sacks, 62c.; dairy, \$1.50; rock, \$10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Demand is active and market is bare of stock with prices steady. Dealers are paying $3\frac{1}{2}$ c. for green and selling cured at $4\frac{1}{2}$ c.

SKINS—Fresh lamb skins and shearings are still quoted at 50c., and all offering are taken freely at this price. Calfskins are quiet at 6c.

WOOL—There is no enquiry from the States, and business generally is quiet.

TALLOW—Is in good demand at the moment. Dealers are paying $5\frac{1}{2}$ to $5\frac{3}{4}$ c., and selling at $6\frac{1}{4}$ c.

PETROLEUM.

Trade is good with prices firm but unchanged. We quote, in 5 to 10 brl. lots, im-

perial gallon, Toronto: Canadian, 12 to $12\frac{1}{2}$ c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, $17\frac{1}{2}$ c.; photogene, 20c.

The Petrolia Advertiser in its weekly report says: "Petrolia crude: \$1.11 $\frac{1}{4}$ per barrel. Oil Springs crude: \$1.13 per barrel. Refined, $6\frac{3}{4}$ c. in bulk; $9\frac{1}{2}$ c. in barrels, in carload lots f.o.b. here. The producers of crude are now getting something nearer the legitimate value for their product. Crude jumped to \$1.10 on Wednesday, and 1,000 barrels were sold at that figure, the buyer offering the same price for 5,000 more. Yesterday 700 barrels of Petrolia crude changed hands at \$1.11 $\frac{1}{4}$ with Oil Springs about 2c. better. The market is firmer than ever, and we shall be very greatly surprised if it does not touch \$1.15 before our next issue."

MARKET NOTES.

Alberti sardines are higher.

Cox gelatine is 5 to 10c. per doz. higher.

S. K. Moyer is regularly in receipt of shipments of finnan haddies.

New evaporated apples are being offered by Smith & Keighley at 8c.

Eby, Blain & Co. have fine Eleme figs in 10, 14 and 24 lb. boxes and 14 oz. boxes.

Warren Bros. & Boomer have advices of a shipment of green Rio coffee for them.

Eby, Blain & Co. report large sales of their fine Lapanto, Morea and Vonista currants.

Clemes Bros. have arriving this week their first shipment of new season's Almeria grapes.

Dawson & Co. have arriving in a few days a carload of "Parson & Brown" variety Florida oranges.

Rutherford & Harrison have shipped several lots of low grade butter to the east within the last few days.

Graham, McLean & Co. report that their sales of large roll butter have increased rapidly during the week.

Advices to J. L. Watt & Scott quote Almeria grapes several shillings higher than the prices obtaining for first quotations.

T. Kinnear & Co. have arriving a varied assortment of Eleme figs, and they have in stock a lot of French prunes in cases.

The Ireland National Foods Co., Ltd, reports an increasing demand for its self-raising buckwheat flour in $2\frac{1}{2}$ -lb. packages.

Toronto Salt Works reports these sales during the week: Dairy salt, 1 car; barrel

salt, 3 cars; fine sacks, 2 cars; coarse sacks, 2 cars.

M. Masuret & Co. are offering Crosse & Blackwell's pickles in 7-lb. tins.

H. P. Eckardt & Co. have arriving this week fancy and choice apricots and peaches.

James Turner & Co. report that their sales, from Halifax to Vancouver, of Ram Lal's tea are increasing.

Wright & Copp expect a carload of "Snider's" tomato catsup and tomato soup to arrive next week.

W. H. Gillard & Co. report the arrival in store of Tapnet Comadra figs and 10-lb. boxes Eleme layers.

The quantity of "Salada" sold last week in Toronto was fully equal to one fifth of the entire tea trade of the city.

H. P. Eckardt & Co. have in store Munn's pure codfish in 1-lb. packages; also Fletched codfish in 100-lb. cases: new goods.

R. F. Green, of Bradford, says of "Salada" Ceylon tea: "I've never had such satisfaction with tea before. My trade is increasing daily."

Smith & Keighley have to hand a shipment of new peels; also carload of New Orleans molasses, which they claim to be offering cheap.

Sloan & Crowther have just received 250 boxes of fine layers selected Valencia raisins; also Leghorn peels, consisting of orange, lemon, and citron.

'Tis nice to have a good clean stock of new fruits from best packers. James Turner & Co. claim that they can satisfy the closest and best buyers.

M. Masuret & Co., of London, are in receipt of shipments of new season's figs and Valencia raisins in all sizes and packages; also new season's peels.

Fig culture is being attempted in California, but the fruit so far has proved inferior to the imported article.

The holiday season approaches; confectionery will be wanted; Wm. Paterson & Son are ready for the rush.

Advices received in New York from Bordeaux stated that prices for French prunes, October shipment, have advanced 1 franc during the past few days.

Lucas, Steele & Co. write: Yes, we do hold a good many teas bought before advance and are offering same at old figures

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

WHITE & CO.

70 Colborne St., TORONTO.

Wholesale Fruit and Produce Commission Merchants.

Price list corrected weekly.
Bananas, \$1.25 to \$1.50; Florida Oranges, \$3.50; Florida Lemons, \$4.25; Figs in tins, 4 1/2 to 5c.; Potatoes—Jersey Sweet, \$3 per barrel; Chestnuts, \$3 to \$3.25 per bush.; Almonds, 14c.; Brazil, 12c.; Hazel, 9 to 10c.; Peanuts, 7 to 7 1/2c.; Standard Oysters, \$1.25; Haddies, 7 to 7 1/2c.; Digby Herrings, 75c. per package.
Butter, Eggs, Poultry, Lard, Cheese, Apples, Potatoes, Onions, bought and sold. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,
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**FISH
HADDIE
OYSTERS**



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

**New Figs,
New Nuts,**

FLORIDA LEMONS,
FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SGALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

"during this week"—we believe in quick returns. Are always pleased to send samples on application.

If interested in candy, write Wm. Paterson & Son about the new line of apricot jelly bon-bons they are getting out for Christmas trade.

James A. Skinner & Co., Toronto, are showing the "Ruby Pattern" stippled gold dinner sets, 97 pieces, that attract the attention of every crockery dealer.

W. H. Gillard & Co., of Hamilton, are in receipt of their first consignment of selected Valencia almonds from Beven & Co. The quality of Beven & Co.'s output this season is fine.

Todhunter, Mitchell & Co. are offering a new brand, "Beaver," chocolate in pound packages, got up in good style, to retail at 30 cents per lb. They report large sales in the west.

Joseph H. Jones, of Longford Mills, in remitting his subscription writes: "I am pleased to say your paper has greatly assisted me in business. No grocer should be without a copy."

Ceylo-China tea in hundred-pound cases, with a beautiful New York tea canister, is selling fast. "Everybody is delighted with this blend of tea and the canister," write T. B. Escott & Co.

Watt & Thornburn, fruits, etc., Queen street west, Toronto, have dissolved. Mr. Watt continues the business, and Mr. Thornburn returns to Brampton, where he will buy grain for Miller Milne.

Stewart, Munn & Co. are, through Ramsay & Aitken, their Toronto agents, placing a new article on this market called smoked caplin, which is put up in boxes after the manner of red herrings.

W. H. Gillard & Co. claim that they are offering special value in Congou tea in caddies, and that their sales last week were between six and seven hundred caddies. Their travelers have the samples.

James Turner & Co.'s travelers are showing this week a lovely wiry leaf Ceylon just arrived from Ceylon. "The boys are selling lots of it," writes the firm, "having goods that cannot be matched here or in England."

T. B. Escott & Co. write: "Lion Digestive coffee is having a splendid run just now. Merchants who have always refused to handle coffee in tins say that the people ask for it, and that they must carry it or lose their rank as first-class grocers."

Musson & Co., of Toronto, are in receipt of samples of Honolulu green coffee and rice. The samples show excellent quality, and Mr. Musson is now ascertaining freight rates in order that he may be able to quote prices.

P. C. Larkin & Co. have been advertising during the past week in the evening papers,

If you want FIRST CLASS POTATOES in car lots, write or wire us for prices, F. O. B. or delivered.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

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4 BRUNSWICK AVE., - - TORONTO

Apples, Onions,

Beans, Eggs,

and Poultry

In good demand. Egg Cases supplied.

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,

Ketchups, Mince Meats,

Apple Butter, and

Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473.

VICTORIA, B.C.

that "anyone purchasing 'Salada' and not finding it the best tea they ever tasted, can return it to their grocer, who will make no charge for what has been used of the packet."

Davidson & Hay are this week in receipt of their heavy shipments of Valencia raisins in off-stalk, selected and layers. They have also large shipments of Eleme figs; currants in barrels, half-barrels, cases and half-cases; imported Italian peels, and medium grade Young Hyson tea.

Ramsay & Aitken are in receipt of a consignment of Stewart, Munn & Co.'s boneless and skinless codfish, and of Labrador herrings in barrels. Ramsay & Aitken are the Toronto agents for Stewart, Munn & Co., and will hereafter keep an assortment of their goods in stock here.

A printing press has been put into G. J. Hamilton & Sons', Pictou, and they are now taking orders for biscuits and confectionery, with the name of the retail dealer instead of Hamilton & Sons on the boxes. They are offering to do this with all their goods excepting the 1 and 3-lb. sodas, which have a lithographed wrapper.

"Grand Mogul exhibits have met with great success," report T. B. Escott & Co. "The leading merchant in Hespeler advises that Grand Mogul tea is giving splendid satisfaction. Two merchants of Brantford, where exhibits were held last week, report good success and splendid sales. One merchant says: 'I have added largely to the profits of my business by handling Grand Mogul tea.'"

The American Cereal Co., Chicago, have appointed Wright & Copp, Toronto, their Ontario agents for the sale of Pettijohn's California Breakfast Food, and in order to save time and trouble all orders should be sent to them for execution. "There is an exceptional growing demand for this product," write the firm.

The manufacturers of MacLaren's "Imperial" cheese have been working night and day to fill orders, and they expect to supply the demand in a few days. The company regrets having disappointed so many of its customers of late, but it is now in a position to control a larger output, having made extensive alterations in the factory.

In these days the man who still pursues the old-time methods of cleaning fruit is at a decided disadvantage. Sieves and sacks have long been used for this purpose, but they have at length being superseded by a mechanical device called "The Grocers' Fruit Improver," manufactured by Beamer & Ryan, of Brampton, Ont., a cut of which is shown in their advertisement. It is strong and durable, and so easily and quickly operated that a barrel of currants can be thoroughly cleaned in about half an hour. Old fruit, raisins, prunes, etc., can be polished and cleaned with remarkable speed, which means an immense saving of time to the grocer, besides the increased value of improved fruit.

MONTREAL MARKETS.

MONTREAL, Oct. 25, 1894.

GROCERIES.

THE grocery market has furnished a fair degree of activity during the past week. One of the chief features has been activity in tea and dried fruit. Sugar has ruled rather dull, while syrups and molasses have been steady. Coffees are firm and spices about the same. Canned goods show no material change, and the same is to remark about fish. On the whole, the week has been a fairly satisfactory one in all lines of groceries.

SUGAR.

The sugar market has been the single dull spot in the grocery market, and business has been of small volume, contrasting sharply with the activity of a few weeks ago. Sales of granulated from the refineries have transpired at 4 3-16c. in round lots and 4 1/4c. in smaller quantities. Yellows have changed hands at 3 1/4 to 3 3/8c., as to quality.

SYRUPS.

Stocks of syrup in refiners' hands are very low, in fact one refinery is completely sold out of them, and the other is disposing of the output as fast as it is ready. Jobbers also are doing a good trade. Dark grades have been placed at 1 1/2 to 1 5/8c., and bright at 2 to 2 1/8c. per lb. at the factory.

MOLASSES.

The molasses market is quiet with a fair amount of business doing in a small way at steady prices. Sales of Barbadoes are reported at 27 1/2c.; ex store, car lots at 29c., and single puncheons at 30c.

RICE.

The demand for rice in spot continues good and the market is active. We quote: Japan, standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna, \$4.25 to \$5, and Caroline at \$6.50 to \$7.50.

SPICES.

The cool weather has increased the movement of spices, and a larger volume of trade is to note than a week ago. We quote mill prices as follows: Penang black pepper, 6 to 7 1/2c.; white pepper, 10 to 12 1/2c.; cloves, 7 1/2 to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

There has been an active business in coffees with a good demand for fair sized lots of stock. We quote: Maracaibo, 20 1/2 to 22c.; Rio, 20 to 21c.; Java, 23 to 29c., and Mocha, 26 to 31c.

TEA.

The situation of the tea market is much the same as it was a week ago. Demand continues good for most goods especially low grade Japans of which the supply is very scant and prices in consequence have a firmer tendency. We note the sale of several round lots of Japans at 13 to 14c. Advices from primary markets continue

strong and importers state that there is every indication of values going still higher. We quote Japans: Low grades, 13 to 14c.; medium, 15 to 18c.; fine 19 to 23c., and choice, 24 to 31c.

DRIED FRUITS.

The firmness of this market is fully maintained, further reports from Denia stating that prices have advanced another shilling since our last report. Business here has not been specially active, for, as we noted last week, most of the Dracona's cargo was sold to arrive. Currants continue much the same as they were. We quote: Valencia layers, 6 to 6 1/4c.; fine off-stalk, 5 1/4 to 5 1/2c.; and ordinary, 4 1/2 to 4 3/4c. California raisins, 6 to 7 1/2c., and currants, 3 1/4c. in barrels; 3 1/2c. in half-barrels, and 3 3/4 to 4 1/2c. in cases.

CANNED GOODS.

There has been no material change in the canned goods market since our last. The only sales of importance have been some hundred case lots of salmon at \$4.65 per case. Prices, as a rule, are steady, and notably so on vegetables. We quote: Lobsters, \$6 to \$8 per case; sardines, \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz; tomatoes, 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.

FISH.

Rather more business has been doing in fish, a good many orders coming in both from the city and country. The feature of the market has been the large arrivals of green cod, there being six carloads received, and in consequence a weaker feeling has prevailed, prices being still lower, sales of some fair-sized lots transpiring at \$4.12 1/2 to \$4.25; but in a jobbing way quotations are \$4.50 to \$4.75. In herrings there is no change, except that some sales of inferior Gaspe stock have been made as low as \$3, but good fish are still selling at \$3.50. Newfoundland herring bring \$4.50 to \$4.75, and North Shore \$4.75 to \$5, while Cape Breton are firm at \$5.50 to \$6. Salmon are moving well at \$10.50 for No. 1 B.C. and \$12 per barrel for No. 1 Labrador. The first carload lots of smoked herrings sold at 13 to 14c. per lb. Haddock continues scarce and firm at 4 to 4 1/2c. per lb., and finnan haddies are steady at 7 to 7 1/2c.

GREEN FRUIT.

APPLES—Receipts of apples continue heavy and prices are lower, sales transpiring at \$1 to \$1.75 for fall fruit, and \$2 to \$2.50 per brl. for winter apples.

ORANGES—The bulk of the good now offering are Floridas, which sell well at \$4 per box. Jamaicas are held at \$7 per brl.

GRAPES—Receipts of grapes are heavy and prices lower; blue, 2 1/2c.; red Niagara, 2 1/2c.; Delaware, 3 1/2c.; Malaga, kegs, \$5.

SPANISH ONIONS—Spanish onions are in good demand at 75 to 80c. per crate, but round lots can be had for less.

COUNTRY PRODUCE.

EGGS—The tone of the egg market is steady and values show no change. An active business is doing, but dealers state the movement is not as large as it should be for this season of the year. Sales are made at 13 to 14c. for ordinary stock, and 15 to 17c. for fancy boiling stock per doz.

BEANS—This market is quiet with demand slow. New crop beans are offering at \$1.25 to \$1.30 per bushel of 60 lbs.

HONEY—The market is steady, sales of extracted being reported at 7 to 8c.

HOPS—Little doing in hops. New crop have sold at 7 1/2 to 10c., and yearlings are quoted at 5 to 6c.

VANCE & CO. Wholesale Fruit Produce and Commission Merchants
Bananas a Specialty
 Consignments of Fruit and Produce solicited. All orders will receive our prompt attention. **63 Colborne St., Toronto**

Dawson & Co.
FRUIT PRODUCE
 and COMMISSION MERCHANTS
32 WEST MARKET STREET
TORONTO.
 Consignments Solicited.

GEORGE McWILLIAM. FRANK EVERIST
 TELEPHONE 645.
McWILLIAM & EVERIST
 GENERAL FRUIT Commission Merchants
 25 and 27 Church street, TORONTO, ONT.
 Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
 All orders will receive our best attention.

SHOULDERS
 MILD SWEET SQUARE CUT SMOKED
 Or in Pickle.
 CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.

All our Meats are Branded with Our Trade Mark  Burnt in the Skin of Each piece.
F. W. FEARMAN HAMILTON

ROBERT WILLIAM CLARK
 BROKER and COMMISSION AGENT
VANCOUVER, B.C.

Correspondence Invited. Consignments Solicited.

MONTREAL MARKETS—Continued

GAME—Partridges are easy, selling as low as 25c. per brace, but fine conditioned birds are quoted at 50c. for No. 1, and 30c. for No. 2.
ONIONS—Canadian onions are in good demand, but the heavy receipts have glutted the market. Prices are easy in consequence at \$1.75 to \$2 per brl.

PROVISIONS.
 The demand for provisions is slow and market rules quiet and steady with no change in prices to note. Canadian short cut, heavy, \$19 to \$20; Canadian short cut, light, \$17 to \$18; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, com. refined, per lb., 7¼ to 7½c.

BUTTER.
 The demand is restricted to supplying local wants, and the basis on which such business is done is not possible for shippers. Reports from the country show that the later make is pretty well out of first hands. A buyer who returned from a tour of a fairly representative creamery section on Saturday, states that factorymen have marketed all their August make and a big percentage of their Septembers. On the other hand the stock in cold storage must be heavy, while the exports are 40,000 packages behind those of last season. The home consumption of creamery, however, has largely increased during the last two seasons. At present local jobbers are paying 21c. on spot for late made creamery, but shippers say they are not in it at that level. Fine Western dairy, which is acceptable over the local grocers' counters, has brought 18½c. and better. There is little Townships arriving, and it sells at 19c. or thereabouts. We quote: Finest fall-made creamery, 20¼ to 20½c.; earlier makes, 18 to 19c.; finest Townships, 18½ to 19c.; finest Western dairy, 16 to 18½c.

CHEESE.
 The cheese market is dull and heavy, and prices are unsettled, and it is difficult to quote anything except Eastern goods. Of these the transactions at the wharf this morning afford a fair idea of value. The offerings by boat and rail aggregated 5,000 boxes, and the ruling price was at ¼c. decline on last Monday. For Ontario and Townships makes any goods now here have cost considerably more than buyers are prepared to give. We understand that Ontario goods have been bought recently on the basis of 10¼c. here, but they were probably Augusts, while a leading combination sold recently at that price in the country for last half August and balance. It is very unlikely, however, that with late purchases west of Toronto a buyer would be prepared to do business on that basis to-day. The cable now stands at 48s. 6d., one shilling below the level for the same time last year, and private mail advices from Great Britain state that only immediate wants are being satisfied, as there is no disposition to deal ahead at all. We quote: Finest Ontario, fall made, 10¾c. to 10½c.; finest Townships, 10½ to 10¼c.; finest Eastern, 9¾c. to 9½c.; cable, 48s. 6d.

ASHES.
 Receipts of ashes are light and the market is quiet and firm. We quote: Firsts, \$4.25 to \$4.30; seconds, \$3.85 to \$3.90; pearls \$8 per 100 lbs.

MONTREAL TRADE NOTES.
 The Canada Refinery has turned over a very large quantity of syrup during the (Continued on page 26.)

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, \$12.00, \$15.00, \$20.00.
 MANUFACTURED ONLY BY
J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

WILLIAM RYAN,
PORK PACKER
 —AND—
COMMISSION MERCHANT
 Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
 70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,
 Fruit and Commission Merchant
 76 COLBORNE ST., TORONTO, ONT.
 DEALER IN FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
 Orders Solicited.

Write Us For Prices
 Breakfast Bacon
 Shoulders Backs
 Hams Pure Lard
D. GUNN, FLAVELLE & CO.
 Pork Packers 76, 78, 80 Front St. E., and Commission Merchants TORONTO

ESTABLISHED 1890.
JAMES E. PATMORE,
 LONDON, ONTARIO.

EXPORTER OF
 Hay, Oats, Oatmeal, Butter, Cheese, Eggs, APPLES, ETC.,
 AND
 Produce Commission Merchant.

BUTTER, CHEESE AND EGGS
 Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
 Prompt and personal attention to all favors. Correspondence solicited.

FLOUR AND FEED

MANY Toronto grocers are making a run on flour, and are using various means to enhance their sales. The consequence is that there has been quite a lot of rivalry between neighboring dealers, and each of them has been displaying his flour to the best advantage and selling at the lowest price. It will be well to remember that flour is at present one of the best-paying lines that the grocer handles, and while we do not wish any dealer to charge exorbitant prices, we fear that indiscriminate cutting and the handling of cheap flours for advertising purposes will ruin the flour trade in the grocery store.

Retail dealers report an increase in their sales of flour since the cooler weather set in. Cereals are moving better. Bran and shorts are in fair demand, and business in flour and feed is somewhat better all round.

Now that the new oats are in, and the demand is on the increase, the following hints on how to tell good oats, given by the Mark Lane Express, will doubtless be found useful: Good oats are clean, hard, dry, sweet, heavy, plump, full of flour, rather like shot, and have a clean and almost metallic lustre. Each oat in a well-grown sample should be nearly of the same size, and there should be a few small or imperfect grains. Then, again, the hard pressure on an oat should leave little or no mark, and the kernel, when pressed between the teeth, should leave little or no mark. The skin should be thin, for it will be found that the size of the kernel will be less in proportion than when the skin is thick. The color of the oat is not very material, but white oats are generally thinner in the skin than black. Again, black oats grow on inferior soils. Short, plump oats are preferable to large, long grains. In all bearded oats there is an excess of husk, but oats are not necessarily bad because they are thick-skinned and bearded. They must, however, contain a less amount of flour per bushel than thin-skinned oats without beards, and so are worth less money. It is a question of degree in value received, rather than of badness of quality.

A. O. Foreman, grocer, Queen street west, is making a tasteful display of flour in his window.

THE MARKETS.

TORONTO.

FLOUR—Trade is quiet and featureless. There has been no change in prices. We quote: Manitoba wheat patents, \$3.45 to

\$3.55; strong bakers', \$3.20 to \$3.25; Ontario, \$3 to \$3.15; straight roller, \$2.80 to \$2.90.

BRAN—Local millers report a fair demand, and quote selling at \$13 per ton.

SHORTS—A slight falling off in trade is reported, and city millers are offering at from \$15 to \$16 per ton.

SCREENINGS—The demand is good, and local millers are selling at \$15 per ton.

WHEAT—Business is dull and prices generally unchanged. Wheat on the street is selling at 53c. for white, 51c. for red, and 50c. for goose.

BARLEY—The market is quiet with prices unchanged. Sales are reported at from 31 to 31 1/2c. per bushel.

OATS—Business is quiet, with sales at from 31 to 32c. per bushel.

BREAKFAST FOODS—Trade is quiet although if anything improving. We quote: Rolled oats and standard oatmeal, \$3.80 to \$4 per brl.; granulated, \$3.85 to \$4.45 per brl.; cornmeal, \$3.50.

HAY—Receipts of hay have not been large. Prices remain unchanged at from \$8 to \$9 per ton for car lots of baled, and \$8 to \$9 for loose.

STRAW—Is steady at \$8 per ton.

ST. JOHN, N.B.

Flour continues to go lower. Demand is fair, although that for feeding is perhaps not as active, but is still good and aids much in selling better brands. Cornmeal, as noted elsewhere, is rather lower. According to the opinion of those who should know, the price at the mills is now below cost, and unless a change in corn happens, meal is likely to advance again. Oatmeal and beans are both easier. In oatmeal this was expected, but in beans it was a surprise. We quote as follows: Manitoba flour, \$4.20 to \$4.25; best Ontario, \$3.35 to \$3.50; medium, \$3.25 to \$3.35; oatmeal, \$4.10 to \$4.20; cornmeal, \$3.00 to \$3.05; granulated, \$3.75; middlings on track, \$21.50 to \$22; bran, \$18 to \$19; cottonseed meal, \$30; oats, local, 35 to 37c.; P.E.I., 41 to 42c.; Ont., 38 to 40c. on cars; beans, hand-picked, \$1.55 to \$1.60; prime, \$1.45 to \$1.50; split peas, \$3.65 to \$3.85; pot barley, \$3.85 to \$4; round peas, \$3.65 to \$3.75; hay, on track, \$10.50 to \$11; American timothy seed, \$3.10 to \$3.25; red clover, 11 1/2 to 12c.; alsike clover, 13 1/2 to 15c.

MONTREAL.

There has been a good enquiry from abroad for flour and cables in some cases showed an advance of 6d., but the volume of

business transacted was small owing to the rise in ocean freight rates, agents now being firm at 10s., as against 8s. 9d. a day or two ago, and the only sale reported was one lot of 500 sacks. A fairly active local trade was reported and values show no change. We quote: Winter wheat, \$3.25 to \$3.40; spring wheat, patents, \$3.25 to \$3.40; Manitoba patents, best brands, \$3.35 to \$3.40; straight roller, \$2.80 to \$2.90; extra, \$2.55 to \$2.60; superfine, \$2.40 to \$2.50; Manitoba strong bakers', \$3.20 to \$3.30; Manitoba strong bakers', best brands, \$3.25 to \$3.30. The demand for feed was active and a brisk business was done at firm prices. Bran, \$15.50 to \$16; shorts, \$17; Mouillie, \$22. There was no change in the situation of the oatmeal market, business being quiet and principally of a jobbing character at steady prices. Standard, brls., \$3.90 to \$3.95; granulated, brls., \$3.95 to \$4; rolled oats, brls., \$4 to \$4.05; pot barley, per brl., \$3.75; split peas, per brl., \$3.50 to \$3.60.



ASK FOR

MOTT'S

The Old "Servant's Friend."

60 Years! No Complaint!



Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

... WE OFFER OUR ...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.

M. McLAUGHLIN & CO.

TELEPHONE 836.

Royal Dominion Mills, TORONTO.



N Ostrich buries its head in the sand and fancies it cannot be seen. We have been trying to hide ourselves for years, but our customers always find us. The fact is our name has become a synonym for **good** goods---that the people want.

They are inquiring now for our **Buckwheat Flour**. Well, we've got it!

E. D. Tilson, Tilsonburg
ONT.

Special Notice to you who Sell Oysters in Bulk

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 10x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company
36 and 38 Adelaide St. W.,
TORONTO.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

Embros Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected **WHITE OATS** only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.



Ontario
Grape
Growing
and
Wine Mfg.
Co.

P. O. Box 72.

St. Catharines, Ont.

MONTREAL MARKETS—Continued

week, and both it and the St. Lawrence are being pushed to fill their orders.

With the cooler weather bloaters are being put up now 90 to 100 to the box.

L. Chaput, Sons & Co. note some good-sized sales of their fine Barbadoes molasses.

Cables to Rose & Lafamme state that large-size prunes are 1s. dearer at primary markets.

Caverhill, Hughes & Co. report the receipt of some fine lines of new-pack canned corn, peas, and other vegetables.

American buyers have taken 5,000 packages of tea off this market since our last report, further reducing stocks here.

The first carload of fresh smoked herrings this fall was received last Saturday. It sold quickly at 13 to 14c. per lb.

Sales of Ram Lal's tea have been heavy, recently, with Rose & Lafamme, and they are receiving many fresh enquiries.

Southwell's high-class jams and jellies have come to stay. Repeat orders are now being taken for delivery ex s.s. Brazilian, now due in Montreal.

Laporte, Martin & Co. have been large sellers of fine new Valencia raisins. Their stock of all leading brands is a well-assorted one.

Frank Magor & Co., Montreal, have received enquiries during the past week for samples of Robinson's patent barley and Robinson's patent groats from grocers in British Columbia and Prince Edward Island.

Hudon, Hebert & Co. are now fully established in their fine new warehouse on De Bresco's street. It is, indeed, a model place of business.

Frank Magor & Co., Montreal, report an improved enquiry during the past week for several lines represented by them, and are anticipating a good fall trade, especially in fancy confectionery. They expect shortly a full assortment for Christmas trade.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Oct. 25, 1894.

BUSINESS for the season of the year is quiet. In teas there is a stronger feeling, particularly in Oolong. In flour the market is lower than last week. The demand for feeding flour helps to sell the better grades, as in most cases millers will not fill orders for full cars of low grade. The millers in the city grinding cornmeal have put their price down, as demand has been very light, but your correspondent understands that unless corn becomes cheaper they will have to advance again. One of the millers is talking of going into feed grinding, the low price of barley making such possible. There is practically no demand for cornmeal.

SALT—Stocks here are light, but so is demand. There is still some to arrive. Coarse salt, 52 to 55c. ex store; factory filled, \$1 to \$1.10; Canadian, 5-lb. bags in barrels, \$3.25, 10-lb. bags, \$3.10; American, in wood boxes, 20 lb., 20c.; 10 lb., 12c.

CANNED GOODS—In salmon most of our merchants find themselves short of stock. In this they are themselves to blame, as they were well informed by the brokers here of the true state of the market. One of the largest buyers, it is reported, is entirely without stock. Prices must go higher. Contrary to the expectations of a great many, the Association is showing staying power. Prices are higher than last year, and but very few good outside the Association are being offered. These reasons, together with the fact that dealers have learned lessons from overstocking in past years, have caused a falling off in orders of about 50 per cent. We quote: Corn, 95c.; peas, 95c.; tomatoes, \$1; salmon, talls, \$1.30 to \$1.35; flats, \$1.60 to \$1.65; lobsters, \$1.75 to \$2; finnan haddies, \$1.40; corned beef, 1's, \$1.75; 2's, \$2.75.

DRIED FRUIT AND NUTS—Except a few Valencia raisins via New York at the time of writing none of them bought direct are yet to hand, though of the time this is read at least those bought of one party will be on the market. New figs, prunes, and currants are here, all direct shipments; also new Grenoble walnuts. New California loose muscatels are being offered via New York for prompt shipment, if at anything lower prices than those which have been bought direct will cost, and they can be got here sooner. Prices at the Coast are quoted higher, particularly London layers. The early bought Valencias not arriving when expected a great deal of inconvenience has been caused dealers here. We quote: Sultana raisins, 7 to 7½c.; London layers, \$2 to \$2.10 for old; new Valencias, 4½ to 5c.; layers, 5¾ to 6c.; new French prunes, 11c.; new currants, brls., 3 to 3¾c.; cases, 3¾ to 5c.; new evaporated apples, 9½ to 10c.; new dried apples, 6¾ to 7c.; new figs, 13 to 16c.; onions, \$2.30 to \$2.50; Grenoble walnuts, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts roasted, 9 to 10c.

GREEN FRUIT—Snow apples are almost a drag, as far as fall fruit is concerned. It looks as if someone will lose money. Reports from Florida point to oranges being higher than last year owing to heavy storms; also that care should be taken in buying early fruit offered, as there will be a large quantity of drops in the market. We quote: Gravenstein apples, 1's, \$2; 2's, \$1.25 to \$1.50; other grades fall apples, 1's, \$1.50 to \$1.75; 2's, \$1 to \$1.25; peaches, \$1.25 per basket; Messina lemons, \$5 to \$5.50; oranges, \$5.50; bananas, \$1.50 to \$2; grapes 45 to 60c.; sweet potatoes, \$4 to \$4.50; Jamaica oranges, \$6.50 per brl., \$4 per box; quinces, \$6 to \$6.50 per brl.

DAIRY PRODUCE—Cheese is quiet; it hardly looks as if late makes would bring the price it was expected. It is a great shame the factories did not work more together, as something nearer the Ontario

Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL DIGBY, N. S.

**Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.**
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving \$5 per M. in duty. Fresh stock every month. Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubleon

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**
St. John, New Brunswick

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
... DIGBY, N. S.

Fish Fish Fish

Retailers can with confidence handle my packing of

**BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

Golden Finnan Haddies,

Canned Clams,

Yorkshire Relish,

Pickles, 10-gal. kegs,

**Hogarth's Pickles,
Square imp pints,**

English Army Blacking.

PRICES ON APPLICATION.

NORTHRUP & CO.

Wholesale Grocers,
St. John, N. B.

THE . . .
**STRATHROY CANNING
 AND PRESERVING CO.**
 (LIMITED.)

Packers of all kinds of

**Fruits . . .
 Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

**From the Atlantic
 To the Pacific . . .**

The fame of "KENT" Canned
 Goods is spreading.

"KENT" Tomatoes are the acknow-
 ledged standard, and the words
 "as good as Kent" are often heard when a comparison
 of qualities is made. No progressive retailer can afford
 to be without these goods on his shelves. Their fine
 flavor, uniformity of quality and solid packing recom-
 mend them to the consumer, who, having once had
 them, will be sure to ask for them again.

**The Kent Canning
 & Pickling Co.**

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The **"LION BRAND"**
 Canned Goods Leads !!

No need to ask the reason,
 No need to make the reply.

Everyone knows the HIGH REPUTA-
 TION of our goods. Why? Because they
 are acknowledged as "STANDARDS."
 Grocers may now rely upon getting our
 goods; with our new factory added in To-
 ronto, we are confident of supplying the de-
 mand.

See that the word "BOULTER" is litho-
 graphed across the face of the label. None
 other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

**THE DOVER APPLE CO.
 OF PORT DOVER**

Are manufacturers of the best
 and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application.

LYTLE'S

Pure Pickling

VINEGAR



Should be handled by every
 storekeeper at this season of
 the year.

T. A. LYTLE & CO.,
 Vinegar and Pickle Manu-
 facturers,
TORONTO.

LION "L" BRAND

REGISTERED
 TRADE
 MARK.

PURE GOODS.

JAMS,
 JELLIES,
 VINEGARS,
 PICKLES.

The largest
 factory of the
 kind in the Do-
 minion.

DIPLOMA
 AND MEDAL
 Toronto Exhi-
 bition, 1893.



MICHEL LEFEBVRE & CO., Montreal & Toronto.
 Beet Sugar Factory at Berthierville, P. Q.

People Who Don't Eat

Have never been heard of, and people who don't
 eat Canned Goods are exceedingly scarce.

Our **Delicious Fruits**
Fresh Vegetables
Rich Preserves
Jellies and Jams



TRADE MARK

Prepared by domestic methods are what all well read, as
 well as well-fed people are eating

All wholesalers keep our goods and will supply you.

DELHI CANNING CO.

DELHI.

ST. JOHN MARKETS—Continued.

prices could then be obtained. As it is, factories will not put themselves in proper shape to do the business right. An effort in the right direction was made by H. B. White and J. Hunter White, by whom an exchange was formed, but their efforts, although fairly successful, fell short of what they expected. The butter market is rather firmer, with good dairy hard to get. Creamery is also higher, and a further advance is looked for. Eggs are in better demand. We quote: Cheese, 10½ to 11c; butter, dairy, 20 to 21c; creamery, 23 to 25c; eggs, 12 to 13c; price of cheese at factory, July, 9½ to 9¾c; August and September, 10 to 10¼c.

MOLASSES—Business is quiet, but signs point to a firmer feeling, stocks being light. Barbadoes, 27 to 28c; choice Porto Rico, 34 to 35c; Fancy, 42 to 43c; Antigua, 27 to 28c; St. Croix, 27 to 28c; Syrup, 35c.

SUGAR—During the past week German and Dutch samples have been shown both from London and New York, but no business has been reported. Granulated, 4¾ to 4¾c; yellows, 3¾ to 3¾c; Barbadoes, 3½ to 3¾c. Paris, lump, 6 to 6¼c; pulverized, 6 to 6¼c.

FISH—There is a prospect of the pack of Grand Manan pickled herring being smaller than usual owing to large quantities going to the American side for smoking. No large stock of fish are here. Bay caught cod are not coming in as freely as last year, while pollock are in better supply. Quite a few haddock are being caught. Bay herring are firmer. Dry fish easier. We quote: Large cod fish, \$3.90 to \$4; medium, \$3.60 to \$3.75; small, \$3.10 to \$3.25; haddock, \$1.75; pollock, \$1.75 to \$1.85; shad, \$5 to \$5.50; half-barrels bay herring, \$1.60 to \$1.70; Shelborn, No. 1, \$4 to \$4.25, half brls., \$2.25 to \$2.40; canso, \$5.25; Grand Manan medium smoked herring, 9 to 10c; do., lengthwise, 8 to 9c.

PROVISIONS—Pork is lower. The demand for American clear is much lower than usual for this time of year. It is hard to say just why. Some say the falling off is to be accounted for by the extra quantity of native used. Beef is lower. Cottole, for which there continues to be a good demand, is higher. Clear pork, \$20.50 to \$21; P. E. I. mess, \$17.50 to \$18; prime mess, \$13.50 to \$14.50; plate beef, \$13 to \$13.50; extra plate, \$13.50 to \$14; pure lard, 10 to 11c; compound, 7½ to 9c; cottole, 10¼ to 10¾c.

ST. JOHN MARKET NOTES.

American potato buyers are agitating for storehouses through Carleton county, to be erected along the line of railway.

The largest handler of smoked herring in this market is John Sealy, who is said to be always ready to quote lowest prices.

Canadian Horse and Cattle Food, now sold in this market by J. Hunter White, is here, as elsewhere, finding a ready sale.

Edward Ganong, selling "Surprise" soap, paid his regular visit to the city this week. In spite of the sharp competition he reports his sales increasing.

Large quantities of flour from the west continue to come, via Boston, by schooner, the saving in freight being 5 to 10c. per brl. It seems strange the railways cannot give the merchants here the same rate they give

outside buyers, whose flour comes to this port for export.

C. & E. MacMichael have now new currants, prunes, and Valencia raisins, which those buying will find, both in quality and price, such as suit the times.

T. H. Estabrook, having given particular care to the selection of teas in all grades, assured THE GROCER he was now able to offer the best values in the market.

C. & E. MacMichael are making a good thing out of "Diamond" baking powder. They have placed it in a number of retail stores where "Royal" was all the go.

Baird & Peters this week received the first car of California canned goods brought to this market. It consisted of some 450 cases, the freight on which was \$224. There is another car on the way here for Dearborn & Co.

Theodore H. Estabrooks, St. John, who began a jobbing business in teas, molasses and coconuts some months ago, is working up a good connection. He exports cheese, butter, hay, oats, etc., to the West Indies, and receives molasses and coconuts in return. He says the change in the tariff admitting free of duty up to No. 16 Dutch Standard, is likely to result in the importation of more raw grocery sugars during another season.

Jardine & Co., St. John, are finding a good sale for Ireland Co.'s cereals, for which they are agents. They are agreeably surprised to find that the goods are as popular in the inland towns and villages as they are in the cities. That they will pay higher prices for a good article would indicate that they are tolerably well off financially.

PERSONAL MENTION.

JOHN Holden, formerly one of Smith & Keighley's travelers, is now on the road for the McAlpine Tobacco Co.

Arch. Wilson, grocer, 35 Queen street, St. Catharines, has taken Capt. Andrew Smith in as a partner in his business. The firm name will now be Wilson & Smith.

R. R. Cherry, eastern representative for Todhunter, Mitchell & Co., has just recovered from a six weeks' seige of typhoid fever. He is again on the road drumming up trade on his old route.

J. W. Borsberry, one of Eby, Blain & Co.'s travelers, is away on a shooting expedition. If he is as good a shot with the gun as he is with his persuasive powers, he ought to come back with a well filled game bag.

C. A. Leaney, W. H. Gillard & Co.'s North Shore traveler, has just reached home after a most successful trip, and reports business over his ground in a much healthier condition than when he last visited that section.

Fred. C. Perry, formerly manager for Graham, Horne & Co., of Fort William, has bought out the grocery stock of A. D. Suherland & Co., of the same place, and with his experience and energetic business-

like methods he should make a success of his new venture.

J. Albert McLean, of Hamilton, has severed his connection with the Canadian branch of L. Schepp's cocoa business.

WHERE THE 20 CENT PIECES COME FROM.

DEAR GROCER,—In the report of the meeting of the Toronto Retail Association, from the enquiry the secretary was instructed to make, I see that the 20 cent pieces are troubling the business men of Ontario as well as those in the Maritime Provinces. It is not the fault of the Finance Department but of the St. John Street Railway Company, which imported 5,000 of them from Newfoundland for the use of their conductors in giving change. A passenger frequently gives 25c. to pay a five-cent fare, and it is very convenient for a conductor to give back a 20c. piece.

These have gone into circulation in many places in New Brunswick. No doubt, those in the west are part of the same lot. They should be sent back. SUBSCRIBER

Sackville, N.B., October 15th, 1894.

BUSINESS MAN AND POLITICIAN.

G. F. Marter, the new leader of the Conservative party in the Ontario Legislature, has been a successful business man as well as a politician. He is now senior partner of the spice manufacturing firm of G. F. Marter & Son, Toronto. Before that he was a general storekeeper in Gravenhurst, with branches in other towns. He removed to Toronto a few years ago. He was first elected to the Ontario Legislature in 1886. He was then a leading merchant of Gravenhurst, and had been reeve of that town and councillor of Waterford. He was re-elected at the general election of 1890. At the last general election, having removed to Toronto, he successfully contested the north riding of this city, and now the high honor of leader of his party in provincial politics has been bestowed upon him.

Thomas D. Mil'ar, the well-known cheese dealer, of Ingersoll, died Wednesday.

Warren Bros. & Boomer have to hand their first shipment of choicest new crop Oolong teas.

Lucas, Steele & Bristol sell their figs allowing tares on same—not at so much a box. Their Elemé and Erbeti goods are in store.

Fred Dixon, Davidson & Hay's head salesman, is a benedict. He was married Wednesday in St. Luke's church to Nancy, eldest daughter of R. H. Matson, general manager of the Provident Savings Life Assurance Company. Mr. and Mrs. Dixon are spending their honeymoon in the eastern provinces. Fred is an energetic salesman, a good fellow, an ideal lacrosse player, and no doubt he will make an ideal husband. THE GROCER tenders congratulations.

FOR SALE

On favorable terms. First-class, well-established Grocery business in a live Western Ontario town. This is a good opportunity for anyone wishing to enter this line of business. Full particulars on application to THE GROCER, Toronto.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.
HAMILTON, ONT.

"It is a Convincing Argument"

When endeavoring to sell a customer if you are in a position to say: "This brush or broom was made by

BOECKH OF . . . TORONTO."

And I have never had a complaint of Boeckh's goods in all my business experience. If you handle Boeckh's Brushes and Brooms you are safe. All first-class jobbers sell them.

NEW CURRANTS.
FIRST ARRIVAL

PROVINCIAL in barrels and half barrels.
PERFECTO in cases and half cases.

T. KINNEAR & CO.,
WHOLESALE GROCERS
49 Front St. E. TORONTO.

CONGOUS.

Now arriving Ex-S.S. Sikh. Superbly Choice New Season's Packlings Panyongs and Pekoes.

Best value ever offered.

Warren Bros. & Boomer
35 and 37 Front St. East,
TORONTO

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

1894

L. CHAPUT, FILS & CIE.

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

NEW

Canned Goods

"Aylmer," "Little Chief,"
"Lakeport" and "Delhi,"
Tomatoes, Peas, Corn and Beans.

SLOAN & CROWTHER,
Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

Now in Store:

New Currants

BARRELS, HALF-BARRELS,
CASES, HALF-CASES.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

CURRANTS

(Our quality.)

Fine Filiatras

In Half-Barrels.

Another shipment now in store.

PERKINS, INCE & Co.
41 and 43 Front St. East.

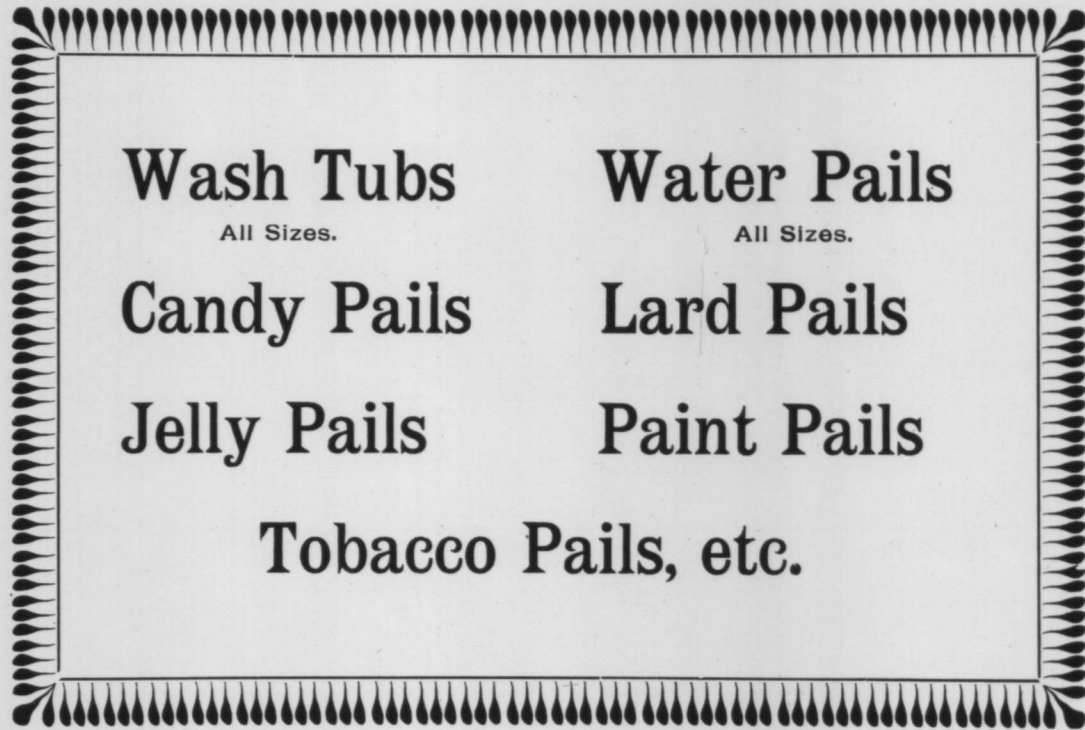
New Figs
New Valencias
New Sultanas
New Currants
New Peels
New Prunes

IN STORE.

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

The Detroit Woodenware Co.

The largest, the oldest and the most reliable Woodenware Company in America.
We manufacture hollow-ware of every description.



Wash Tubs

All Sizes.

Water Pails

All Sizes.

Candy Pails

Lard Pails

Jelly Pails

Paint Pails

Tobacco Pails, etc.

The Canadian Woodenware Association and their agents (the Clams) have become alarmed. Why? Because the best dealers are buying our goods. The Clams, not being able to compete with us in quality or price, have resorted to the usual trick of trying to cry down the quality of our goods.

We sell our goods on their merits.

We guarantee satisfaction.

We have yet to receive the first complaint as to quality. Give us a trial order and be convinced.

TAYLOR, SCOTT & CO.

Sole Agents for Canada.

TORONTO.

1894



Herbs

SEE OUR TRAVELLERS' SAMPLES.

Pure Gold Mfg. Co.

TORONTO.

DRY GOODS.

TORONTO MARKET.

SORTING orders continue meagre in volume owing to the continuance of mild weather. The better trade has not been so much affected as the rural trade, and from outlying districts the demand is not satisfactory.

Spring samples are getting on the road, and are receiving considerable attention. Orders for prints and carpets are said to be ahead of last season, showing that retailers are regaining confidence, and are looking forward to an increased volume of trade in the near future.

John Macdonald & Co. carry Wm. Ayr & Sons' famous horse-blankets. These are probably the best-finished goods of this class in the world. A special line of extra heavy jute blankets are also shown. Lined and unlined jutes are always carried in full range. Fawn blankets, 80 x 80, 7 lbs., and 80 x 80, 8 lbs., in squared and shaped, are good sellers. Some new things in fancy wools are shown in both square and shaped.

Samson, Kennedy & Co. are showing fine lines of nobby tweed effects in 42-inch goods. These are peculiar goods, some having a sort of mottled or heathery effect, others the same effect in green, blue and grey. Japanese goods in metal card trays and ash trays are shown in great range, as well as numerous other lines of this class of novel-

ties. American novelties are also shown in long range, including workboxes, dressing cases, smoking sets, photo. cases in metal and wood effect, photo. frames, white metal card receivers, mirrors in bronze, oxydised and silver, white metal pin trays, candelabras, inkstands in bronze and white metal, and many other taking lines. Fancy pins in metal and horn, and brownie and enamel stick pins are re-stocked. Fancy cushions and headrests in the newest and latest designs; painted goods including panels, placques, paperweights, finger bowls, etc.; new and tasty fancy Christmas cards; purses in many varieties—all these are goods specially purchased for the coming holiday trade.

A line of Golf capes is just to hand with John Macdonald & Co., in tweed and fancy mixtures. They are shown in different lengths, and with plaid linings, and are quoted at popular prices. The design and finish of these goods make them specially suitable for the present trade.

MONTREAL MARKET.

The dry goods market has continued fairly active during the past week, while the firm tendency of values in the wool market and on woolen material generally is having some effect on buyers. Fine dress goods, winter underclothing, hosiery, and flannels, etc., have all shared in the good sorting demand that has been experienced this week.

S. Greenshields, Son & Co report a con-

tinued active enquiry for cravenettes and other waterproof goods, and also for Priestley's fine dress goods.

Cape cloths have been an active line with Brophy, Cains & Co, and the fine line of stock, ex Sarnia, which has been already referred to, has been attracting quite a lot of attention.

COMBINATION ON WINDOW SHADES

There will be one less manufacturer of blinds, shades, awnings, etc., in Canada after December. The MacFarlane Shade Co., whose factory is on King street west, Toronto, just beyond the subway, has been bought by the Geo. H Hees Co. The MacFarlane Co. was organized by Mr. MacFarlane who was a partner in the MacFarlane, MacKinlay Co., also of Toronto. He showed the large profits to be made in the business and induced some local capitalists to go in. About \$20,000 was invested, but the concern has never been profitable as it is said that Mr. MacFarlane has been too extravagant in his ideas.

This absorption will leave the Canadian field to two companies, and prices will be advanced to such a figure that both concerns, Hees & Co. and Menzie, Turner & Co., will make big profits. They have been working this year in combination and prices have been firmly maintained. Next year, as one of those interested remarked to THE GROCER, we will have the field to ourselves and the trade will have to pay our prices.

SURPRISE SOAP

Lo St-Croix 29/3/01

Best for Wash Day

SURPRISE SOAP

Is offered for sale by all Wholesale Grocers in Canada of good standing.

The Retail Profit is Good.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

ALASKA SALMON PACK.

UP to date of last mail advice twenty-seven vessels of the Alaska salmon fleet had arrived at San Francisco, bringing a total of 546,116 cases of canned salmon and 25,711 barrels of salted salmon. The total pack last season was 605,643 cases, and the indications are that the work for the season of 1894 will turn out to be quite as large. Of the receipts thus far this year about 431,000 cases went to the Alaska Packers' Association. The outside pack would thus be about 115,000 cases, or enough to have some influence upon the market. The Association have made no change in the prices and terms that were adopted last month. The outsiders stand just where they did at that time, and quote about 2½c. per dozen under the Association prices. Jobbers have been slow this season in the matter of placing orders. Commission merchants have acted conservatively also since the Association scheme realized only small profits last season. The export movement, apart from consignments by the Association, has been moderate. In fact, the general movement has been disappointing, and present appearances are that buyers are more than usually inclined to follow conservative policy in the near future. That such is the best plan is clear. In any event, statistics make it plain that there will be enough Alaska salmon to go around, and that the

pack of Columbia River and outside fish has been sufficient to supply a good-sized outlet for these varieties. Jobbers' sales of salmon during the past six weeks have, according to most accounts, been rather below the average for the season, and it is therefore presumed that the consumption has fallen off. This, along with absence of anything in the situation indicative of relatively larger movement later on, seems to have more weight with jobbers than any other influence bearing upon the market.—N. Y. Journal of Commerce.

END OF THE PASS-BOOK.

One of the greatest impositions upon the retail dealer, remarks an exchange, is the pass-book system. He is not only expected to keep his own books, but also to keep those of nearly all his customers. While they expect the book to be properly kept and always correspond with the dealer's books, they are careless about bringing it, and endless annoyance and confusion is caused. This is bringing the coupon system more than ever into prominence.

It does away with bookkeeping, saves the dealer much annoyance and labor, prevents all loss in forgetting to charge the goods sold, and by offering them at a slight discount you can soon put your business on a cash basis. The customer likes them because there is no disputing at settlement and he knows that no goods can be charged to him by mistake.

THE CANADA MEAT CO.

It is understood that the difficulties of the Canada Meat Packing Co. were settled last week. The company was originally capitalized at \$100,000, all of which was paid up. Recently they have been in deep water, the chief encumbrances being a mortgage of \$35,000 and directors' notes to the extent of about \$30,000. At the meeting referred to an offer of \$64,750 was made and accepted.

This settlement will simply wipe out the shareholders' interest entirely, and it is understood to have been made by the directors who had given their personal paper to help the concern along. They will assume full control of the concern in the future.

BIG BUGS TAKE IT.

THE CANADIAN GROCER says: "Mrs. Partington has been equalled if not outdone by a Toronto woman. She had some 'commercial travelers' in the house, that she desired to drive out. So, summoning her little girl, she sent her to a near-by drug store with this note: 'Please give this little girl 10c. worth of Grocers Supplement. It is for bed bugs.' What she wanted was corrosive sublimate."

Had it been THE CANADIAN GROCER'S supplement she required she did not put up enough money. THE CANADIAN GROCER is worth more than ten cents any time, without any supplement, and lots of "big bugs" take it too.—Herald of Commerce, Detroit

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, store-house, stable and driving shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The **ROYAL DANDELION COFFEE CO.**

Henry J. Kelghley, Manager,
468 King st. West. Telephone 1610.

IRWIN'S CANADIAN CUSTOMS TARIFF

— AND —
ONTARIO COMMERCIAL LAW, 1894.

This edition has had the advantage of revision by experts, and is the most accurate and complete Tariff published. Besides containing the Latest Tariff Changes, Departmental Rulings, Foreign Money Tables (Sterling, Francs, Marks, Florins of Austria, Florins of the Netherlands, Metres into Yards, Kilos into lbs., etc.), there has been added a Resume of Commercial Law of Ontario, prepared by the most eminent firm of commercial lawyers in our country. This book is **up-to-date**, and will be mailed upon receipt of price—**FIFTY CENTS.**

The McLean Publishing Company, Toronto.

THEY'RE OFF !! AT THE QUARTER AT THE HALF THREE-QUARTERS IN THE STRETCH

THE . . . MATCHLESS WINS.

The Best Stove Polish on this green earth. Do you handle it? You will if you write for prices.

Robt. Ralston & Co.
HAMILTON, ONT.

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.
F. W. HUDSON & CO.
Canadian Agents, TORONTO.

OUR PACK OF . . . Canned Fruits

Are exceptionally fine, packed the day they were picked, and each can bears our label,

The Garden City brand

We also put up the choicest CATSUPS, JELLIES and JAMS.

BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.

Put up by

FLYNN BROS.

St. Catharines, Ont.

McAlpin . . .

Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

Tetley's Teas

HAVE NO EQUAL

To prove this . . .

14 Lemoine St.
MONTREAL
30 Front St.
TORONTO

TEST THEM



British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT
Montreal

WATT & SCOTT
Toronto

GRANT, OXLEY & CO.
Halifax

ARTHUR P. TIPPET
St. John, N.B.

BOY WANTED!

"**B**OY wanted!" Two short words! Much depends on how you read them. A boy is wanted, but that is not all. A heart, a will, a brain, a soul is called for, and the applicant may answer the call earnestly or carelessly.

A boy was wanted, and the great merchant handed one bright but quiet looking boy who applied a business letter which he had just written and asked him to copy it with a pen. The merchant's letter had the word "separately" in it spelled s-e-p-e-r, but the boy wrote it s-e-p-a-r, and fearing that he might be misjudged, he pointed out the difference he had made. The merchant laughed, but the quiet boy was so sure that a dictionary was consulted, and he got the place. That boy was Thomas Tileston, afterwards one of the merchant princes of New York.

To hold your place, put purpose in your work. Your schooling will be past; make this a new line of education. If you consider it a slavery, it will be so. If you will make it a stairway by which to ascend to better things it will be so. Lift your work up and you will mount with it. "Seest thou a man diligent in his business. He shall stand before kings; he shall not stand before mean men."

Do not measure your work by the wages. A bookmaker at the races is better paid than a clerk in a bank, and a bartender gets more than a shipping-clerk, but they are paid more only because their positions are undesirable. Work cannot in all cases be measured by the wages. Two opposing pickets in the late war were chaffing one another. It was an Irishman who was on this side. "What are you fighting in the Yankee army for, anyhow?" asked the Confederate. "I'm fighting for thirteen dollars a month, and I believe you're fighting for eleven," was the quick reply.

Don't read trash. The dime-novel boy who jumps up from a dream of Indians, of love, of ransoms and of pirates, to do plain office duty, is rarely a success. Life is real, life is earnest, and the best way to work in it is to get your own living and do your duty in whatever place it has pleased God to put you. If you are preaching at one end of the world's great cathedral, or playing the organ at the other end, do your work with your whole soul. It may in the end be your work to be a poor missionary or, on the other hand, to be a promoter of great public works. Do either well, and do not think that by merely despising the world's honors that you will merit the favor of heaven. It may be idleness, not piety. One of the greatest preachers of the day said: "Whenever I hear a young man despising the world's honors, I know that he is afraid of the world's work."

Put some excitement into your work. Do you know that the world is betting on your

success or failure? Two-thirds at least say that you will not succeed. The other third, including your relatives and friends, have their money up that you will. Then don't get tired. A lazy little boy said: "Pa, haven't I sawed enough wood to-day? I'm tired!" "Tired!" exclaimed the father. "Why, I bet your mother ten cents that you would have the whole pile sawed before supper." "You did!" shouted the boy, as he grabbed the saw and spat on both hands. "You bet ten cents on me? If the saw holds out, dad, I'll win the money." It is easy to work the muscles when the mind is enlisted in the service!

Do not sit idle and wait for orders. Try to find some work to do. A boy sat at his desk drumming with his idle fingers. "I can tell you what tune you are playing," said the manager. The boy drummed on and asked, "What am I playing?" "You are playing the fool," was the reply.—Artemus Ward, in Fame.

**THIS BRAND**

On a bag of Salt is a guarantee of its quality. People are beginning to know it. It sells well. You give them more for their money. The profit is good. A barrel of 100 3-lb. bags, \$2.70. Any wholesale house can supply you.

Toronto Salt Works,

128 Adelaide St. East, TORONTO, ONT.

City Agents for Windsor Salt Works.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE**ODART & CO., PARIS, FRANCE, AND LONDON, ENG.****W. A. McCLEAN & CO.**

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated Charters obtained for Joint Stock Companies.

Auditor for

J. B. McLEAN Publishing Co., Toronto.

Highest Award at Chicago.

**SCALES** and SAUSAGE MACHINERY

67 Esplanade St. E., Toronto



From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT. :

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your ENGLISH ARMY BLACKING has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

**BOOT PREPARATIONS
SOLD EVERYWHERE.**



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather, Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

Put up in
4's, 6's,
8's, 12's,
and 16's
to the pound.



To be obtained from any leading first-class house in Canada.

Manufactured exclusively by

**PURE CALABRIA
"Y & S" LICORICE**

This is one of our best selling lines. We look upon the increased demand as a testimony to its superiority.

YOUNG & SMYLLIE, Brooklyn, N.Y.

TRADE CHAT.

PHILIPS BROS. are erecting a creamery near Rednersville. It will be one of the largest in this section.

The Hamilton, Grimsby and Beamsville Electric Company, will, it is said, run cars on Sunday.

S. M. Bark, Winnipeg, is making up his sixth carload of butter and cheese for British Columbia this season.

Mr. O'Kelly, the soda-water manufacturer, Winnipeg, after a long struggle with typhoid, is able to attend to business again.

G. Redcliffe, grocer, Toronto, was thrown out of his buggy on his way to Woodbridge Fair last week. His arm was dislocated.

Hugh and Evan McDonald have returned from Orangeville, where they were disposing of a large bankrupt stock.—Guelph Herald.

J. B. Mothersill, butcher, Oshawa, has a cow which gave birth to triplets the other evening. The animals were all perfectly formed, and at present are doing well.

Fully 30,000 barrels of apples have gone forward already from Annapolis Valley to the English market, via Halifax, besides the large quantity of early fruit sent to Halifax, St. John and elsewhere.

Shipments of apples from the United States and Canada are increasing. During the week ending October 14th Atlantic ports and Montreal cleared 52,818 brls., as against 48,163 brls. in the same week in 1893. Montreal cleared 18,433 brls.

At a special meeting of the Toronto Board of Trade on Monday, a resolution was carried endorsing the present policy of the Council of the Board in agitating for a fourteen-foot channel from the lakes to the ocean by the St. Lawrence.

James McCaffrey has been appointed to the chief clerkship of the Customs House, Toronto, made vacant by the death of Thomas McLean, and John Cowan was appointed to the vacancy made by Mr. McCaffrey's promotion.

Mr. Carbonneau, manager for the Canadian Trading and Shipping Company, Montreal, has returned east. He has established agencies of his company at Vancouver and in Winnipeg, the latter with Velie, Carey & Co.

Shipments of live stock from the port of Montreal for the week ending October 20 were: Cattle, 1,588; sheep, 6,881. Shipments up to October 20, 1893, 75,513 cattle, 753 sheep; shipments up to October 20, 1894, 76,132 cattle, 110,197 sheep.

There would appear to be a great scarcity of potatoes in the States, and the supply in Manitoba is being heavily drawn on. From the district of Portage la Prairie thirty carloads have already been shipped to St. Paul, Chicago and elsewhere. The consumers must pay a fancy price, for the pota-

atoes are purchased at 25 cents a bushel at the Portage, the duty is 15 cents, and the freight about 18 cents a bushel, or a total of 58 cents a bushel. When the dealer has got his share of profit, potatoes must be recognized as a luxury for the rich only.

Within a comparatively short period Inspector Awde, of Toronto, has seized and destroyed 1,378 boxes of salt fish, a steer suffering from tuberculosis, and four hogs with measles. In addition to this the inspector has ordered the destruction of a quantity of diseased and decayed vegetables and fruit. Short weight bread and butter and short measure potatoes have also been confiscated in several cases.

The Telfer Bros., of Collingwood, are shipping daily large quantities of apples to the North and Northwest, and, notwithstanding the fact that the yield per acre is less than for many years past, the aggregate supply will compare favorably with past years, owing to the coming in of many young orchards. Fruit grown in the Georgian Bay district is much sought after, owing to its hardness and fineness of flavor.

During the 120 days the Sherbrooke creamery was in operation it received 553,185 pounds of milk and produced 24,563 pounds of butter. In July the quantity of milk used to each pound of butter was 23.11 pounds, in August 22.50 pounds, and in September 21 pounds. The amount distributed to patrons was \$3,805, the average being 68 cents per hundred pounds of milk, or 19.22 cents per pound of butter.

The other evening while W. Osborne, grocer, of Bowmanville, was returning home from Oshawa, he was run into by another rig and thrown out of his buggy, sustaining several severe cuts on his head and being bruised generally. He was knocked insensible, and the parties who upset him drove off and left him lying there. His horse ran away and was stopped by two men who met it, and came along with a lantern looking for the driver. He was picked up and carried back to Oshawa, where Dr. Rae dressed his wounds. He was taken home, and has not been able to leave his bed since. One of the cuts is over four inches long.

TEA IN LONDON.

The London Grocer publishes a table of statistics of movement of tea at that port during first nine months of the year, from which the following is an extract:

	Imports.	Deliveries.	Stocks.
Total China	28,993,450	33,780,800	26,659,500
Assam or Indian	66,102,750	84,700,450	31,434,950
Ceylon	59,455,600	56,519,100	17,935,550
Java	2,046,750	1,897,200	726,700
Japan	66,050	72,250	195,200
African	50	50
Grand total lbs ...	156,664,650	176,969,850	76,952,000

Of which black

153,961,450 173,364,400 74,472,850

Green

2,703,200 3,605,450 2,479,150

The above compare with imports same time

1893 of all kinds, 159,234,300 lbs.; deliveries, 174,100,650 lbs., and stocks, 76,527,150 lbs.; and 157,339,750 lbs., 178,088,350 lbs. and 77,028,500 lbs. respectively in 1892.

Business for Sale

An old-established, large and profitable Grocery and Crockery business in a Western Ontario City. Ill health proprietor's reason for selling. Address

A. R. McFARLANE,
care T. B. Greening & Co.,
Hamilton, Ont.

It is
quite
evident

to any thinking person that a wooden match-box can not give very secure protection for papers in a fire! It is moreover a fact that many safes now on the market are not as secure protection as the owners suppose.

You can rely
on a

TAYLOR SAFE

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DEMAND of assignment has been made upon Baily & Claveau, general merchants, Chicoutimi, Que.

H. B. Putnam, general store, Paisley, is asking for an extension.

Henry Gosbel, merchant, Bancroft, has assigned to H. H. O'Flynn.

Pierre Ramville, hay dealer, Ste. Marie de Mornoir, Que., has assigned.

W. J. Wright, grocer, Montreal, has assigned to Fulton & Richards.

Joseph Theriault, grocer, Montreal, has assigned to Beladeau & Renaud, Montreal.

Demand of assignment has been made upon A. Lacoste, boots and shoes, Montreal.

Demand of assignment has been made upon J. Plamondon, boot and shoe manufacturer, Quebec.

A meeting of the creditors of S. E. Adams, general merchant, D'Israeli, Que., has been called for to-day.

Russell, Gardner & Russell, wholesale fancy goods, Ottawa, have compromised at 60c. on the dollar.

Two Manitoban merchants, Fox and Hobs, of Methven, and H. T. Hatch, of Pipestone, have assigned.

Camille Turpain, of Bryson, and J. & R. Lowndes, of Gaspé Basin, both general merchants, have assigned.

James Eakins, of Port Hope, who has been one of the heaviest exporters of Canadian cattle is financially embarrassed. His embarrassment has been caused by the sudden drop of prices in England. Since the opening of navigation Mr. Eakins shipped more than 16,000 head of cattle and 6,000 sheep, representing a value of nearly a million dollars, but a couple of weeks ago he was forced to stop owing to the bad prices.

PARTNERSHIPS FORMED AND DISSOLVED.

Cartwright & Co., Montreal sample store, Montreal, have dissolved, and Dame C. LePage, widow of Thomas Cartwright, has been registered proprietress.

CHANGES.

Patterson & Dickie, fish, Vancouver, B.C., have retired.

John Woodill, grocer, Toronto Junction, is out of business.

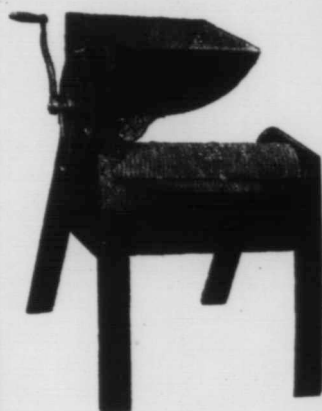
Elizabeth Hulcoop, grocer, Winnipeg, has sold out to Albert Bailey.

O'Brien Bros., cigar manufacturers, Barrie, have sold out to C. O'Brien.

Wm. Dixon, hotel, Brucefield, has been succeeded by Charles P. Wetts.

Irvine & Co., boots and shoes, Toronto Junction, are removing to Aurora.

R. W. House, general merchant, Springfield, is giving up business and leaving the town.



"The Grocer's Fruit Improver"

Is manufactured by men of practical business experience who have cleaned fruit by hand, the sieve, the sack, as well as other machines. Consequently we speak intelligently when we state that "THE GROCER'S FRUIT IMPROVER" is the easiest operated, cheapest and best machine ever put on the market for cleaning Currants, Raisins and Prunes.

PRICE, - \$16.00.

Manufactured and Sold only by

BEAMER & RYAN
Brampton, Ont.

THE REPUTATION OF BARTON'S BAKING POWDER

Has been honestly earned. It has always been noted for its high leavening strength, and its absolute purity. Can be relied upon for unerring uniformity.

Put up by . . .

Geo. F. Marter & Son

JARVIS STREET

Phoenix Coffee
and Spice Mills

... TORONTO

Slee, Slee & Co.
makers of

ESTD 1812.

Pure malt Vinegar.
London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.

SALES MADE AND PENDING.

York & Pilling, general merchants, Mission City, B.C., are advertising business for sale.

The stock of boots and shoes of Moise Lafleur, Montreal, has been sold at 40 cents on the dollar.

Thomas Robinson & Co., general merchants, Coatsworth Station, is advertising business for sale.

The grocery stock of A. A. Cutting, who kept store near the Eramosa bridge, Guelph, has been sold to J. A. Hornick, Campbellville, at 70 cents on the dollar.

FIRES.

Mary Gibson, grocer, Listowel, has been partially burned out.

The hotel of G. Cook, Collingwood, has been partially damaged by fire.

Stewart Bros., general merchants, Renfrew, have been partially damaged by fire.

The fish warehouse of W. Robinson, lumber, fish and general store, Selkirk West, Man., has been burned; loss, \$50,000; insurance, \$35,000.

These have been burned out at St. Jerome, Que.: Berthiaume & Co., general merchants; Joseph Champeau, hotel; B. Gougeon, fruits, etc. The last-named was uninsured, and the others were partially so.

DEATHS.

James Roan, hotel, Coldwater, is dead.

Joseph Marchand, grocer, Montreal, is dead.

QUEENSLAND SUGAR CROPS.

The statistics of the Queensland sugar crops have just been published giving the complete figures up to the end of last year. It is interesting to note that since 1892 the number of mills has been reduced by eleven, which points to concentration in manufacture. The increase of acreage under crops last year as compared with the present season was 3,852 acres, giving an additional 14,788 tons of manufactured sugar. Improved methods of dealing with the cane have resulted in obtaining 1.74 tons per acre sugar last year, as against 1.51 the year before. The value of Queensland sugar at ports of shipment is £12. The product of 1.74 tons of sugar giving nearly £21 per acre, contrasts favorably with 12.25 bushels of wheat, valued at say 36s. 9d. per acre, or 19.50 bushels of maize worth from £2 7s. 6d. to £2 17s. The present crop will produce a still greater increase, as nearly 100,000 tons of marketable sugar will be available. The increased production and a slight cheapening in distributing prices have promoted a more general demand for whites, and station owners are now adopting a better class of sugar for ration purposes.—London Grocer.

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

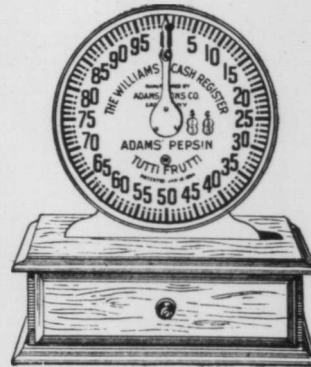
Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.



GET ONE!

ADAMS'
Tutti Frutti
Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St., TORONTO, ONT.



Sold by the
Wholesale
Grocery
Trade and
the
Manufacturers,
THE HAMILTON
COFFEE AND
SPICE CO

Sales
Increase
Yearly
It Holds Trade

\$1000

Will be donated to a Charitable Institution if the following statement can be refuted.

JOHNSTON'S

FLUID BEEF

Contains a flocculent material. 1 oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

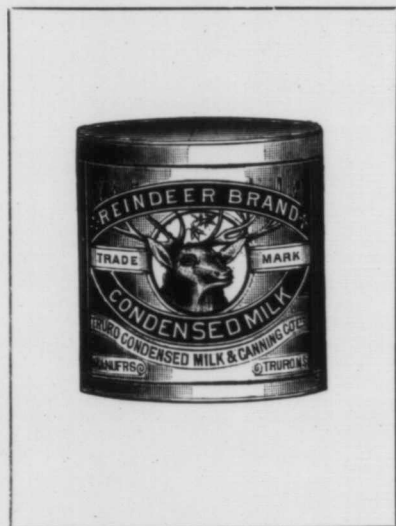
THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used **OUR GRANULATED**
in the manufacture of

REINDEER BRAND



CONDENSED MILK
EVAPORATED CREAM

CONDENSED COFFEE AND MILK
CONDENSED COCOA AND MILK

ONLY LIVE FISH

SWIM UP STREAM.

Only live grocers succeed in the struggle for business. Fish must have water—grocers must have saleable goods. For a quick-selling and profitable line **B. F. P. COUGH DROPS** cannot be equalled. They draw and hold trade and open up the way for sales of other goods.

Put up in handsomely lithographed 5-lb. tins—Glass Front.

MANUFACTURED ONLY BY

Toronto Biscuit & Confectionery Co.

Front St. East, Toronto.

CURRENT MARKET QUOTATIONS

Toronto, Oct. 25, 1894
This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case.	19 80
4 lb. cans, 1 doz. in case.	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.	10 50
16 oz. cans, 1, 2 and 4 doz. in case.	4 60
12 oz. cans, 2 and 4 doz. in case.	3 70
8 oz. cans, 2 and 4 doz. in case.	2 40
6 oz. cans, 2 and 4 doz. in case.	2 40



doz in case.	1 90
4 oz. cans, 4 and 6 doz in case.	1 25
Dunn's No. 1, in tins.	2 00
" " 2 " "	75

Cook's Friend—	
size 1, in 2 and 4 doz boxes.	\$2 40
" 10, in 4 doz boxes.	2 10
" 2, in 6 " "	80
" 12, in 6 " "	70
" 3, in 4 " "	45
Pound tins, 3 doz. in case.	3 00
12 oz tins, 3 doz in case.	2 40
9 oz tins, 4 " "	1 10
5 lb tins, 1/2 doz. in case.	14 00

OCEAN WAVE	
No 10— doz cases.	\$0 75
1/2 lb. 3 doz cases.	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in ases.	2 00
3-lb. 1/2 doz. in cases.	5 75
5-lb. " "	9 00
5-lb. " "	9 60

W. H. GILLARD & CO., PROPRIETORS.	
DIAMOND	
1/2 lb. tins, 4 doz. cases.	0 67 1/2
1 lb. tins, 3 doz. cases.	1 17
1 lb. tins, 2 doz. cases.	1 98

BARTON'S BAKING POWDER.	
per doz.	
1 lb. sealer jars, 2 doz. in case.	2 25
1 1/2 lb. jelly jars, 2 " "	2 25
1/2 lb. " " " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75

1 lb. tins, 2 doz. in case.	2 00
1/2 lb. " 3 " "	1 30
1/2 lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy.	8
Arrowroot.	10 1/2
Butter.	6
" 3 lb pks	20
Cottage.	8
Cocoanut.	11
Garibaldi.	8 1/2
Gingerbread.	10
Ginger Nuts.	9
Graham Wafer	9
Jam Jams.	11 1/2
Jumbles.	11
Lemon.	9 1/2
Lunch.	9
Molasses Snaps.	5 1/2
Moss Wafers.	11 1/2
Napoleon.	12
Nelson Tarts.	11 1/2
Oyster Crackers	6
" Square.	6
" Pearl.	6 1/2
Peach Cake.	12
Pearl Wafers.	13
People's Mixed.	10
Pilot Family.	5
Queen's.	12
Reception.	14
School Cake.	11
Soda.	5 1/2
" 3 lb pks	18
Sultana.	9 1/2
Tea.	10
Variety.	12
Village.	7
Wine.	8

BLACKING.

Spanish, No. 3.	4 50
" " 5.	8 00
" 10.	9 00
Japanese, No. 3.	4 80
" " 5.	7 50

Jaquot's French No. 2.	3 00
" " " 3.	4 50
" " " 4.	6 00
" " " 5.	9 00
" 1-gross Cabinets, asst.	7 50
Egyptian, No. 1.	9 00
" " 2.	4 50

F. G. FRENCH BLACKING.	per gross
1/2 No. 4.	\$1 00
1/2 No. 6.	4 50
1/2 No. 8.	7 25
1/2 No. 10.	25
F. G. FRENCH DRESSING	per doz
No. 7, 1 oz 1/2 doz. in box.	\$2 00
No. 4, " "	1 25

RALSTON'S FRENCH	
No. 1.	\$9 00
" 2.	4 80
" 3.	3 60
" "	4 50

BLACK LEAD.	
NIXEY'S	
London	
Canada	

Refined in 1d., 2d., 4d. and 1s. packages, (9lb. boxes) 7s 6d	\$2 25
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes).	4s 3d
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes).	2 00

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

Silver Gloss
STARCH

ASK FOR
BENSON'S
CANADA PREPARED
CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears
our name



SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.
LIMITED

CARDINAL, ONT.

Prices Current Continued—

6 1/2 lb. in large 1/4 d. pkts, 1 gross	4s 3d 1 50
13 lb. in large 1/4 d. pkts, 2 gross	6s 6d 3 00
13 lb. in large 1/4 d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 3/4 d. pkts, 1 gross	7s 6d 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.: 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
Silver Star Stove Paste	9 00
Matchless silver polish	24 00
MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 80
BLUE.	
NINBY'S "Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	6s 25
"Cervus" bag blue, 1 size	2 50
" 3	1 25
KREN'S OXFORD, per lb	
1 lb packets	0 17
1 lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
CORN BROOMS.	
CHAS. BOECKH & SONS, per doz net.	
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
Do. do. 7, 4 strings	2 75
Do. do. 6, 3 strings	2 60
Do. do. 5, 3 strings	2 40

WINDSOR PATENT BRUSH CO.	
No 1 Extra Fine Carpet Broom	\$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common	2 00
" 5 Common (2 seams) Broom	1 50
Prices subject to change without notice.	
CANNED GOODS.	
Apples, 3's	\$1 00 \$1 10
" gallons	2 65 2 80
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 90 0 95
" Epicure	1 15
Cherries, red pitted, 2's	1 85 1 90
Peas, 2's	0 85 0 95
" Sifted select	1 45
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	2 25 2 75
Peaches, 2's	2 00 2 25
" 3's	3 00 3 25
Plums, Gr Gages, 2's	1 85 2 00
" Lombard	1 50 1 60
" Damson Blue	1 50 1 60
Pumpkins, 3's	0 90 1 00
" gallons	2 10 2 25
Raspberries, 2's	1 75 1 85
Strawberries, choicest 2's	1 90 2 10
Succotash, 2's	1 40
Tomatoes, 3's	0 85 0 90
"Thistle" Finnan haddies	1 35 1 40
Lobster, Clover Leaf, flat	2 25
" Bishop (tall)	1 85 1 90
" Impr'l Crown flat	2 50
" tall	2 00
Mackerel	1 90 1 10
Salmon, tall	1 25 1 35
" 135 1 40	
Sardines Albert, 1/2's tins	13
" 1/4's " " "	20
Sportsmen's genu-ine French high grade, key opener	12 12 1/2
Sardines, key opener, 1/2's	10
Exq. fine Fr'ch, kop. 1/2's	11 11 1/2
" 1/4's " " "	10 11
" " " " "	18 19
Other brands, 9 1/2's	11 18 17

Sardines P & C, 1/2's tins	23 25
" 1/4's " " "	33 36
Sardines Amer. 1/2's	6 1/2 8
" 1/4's " " "	9 11
Mustard, 1/2 size, cases	
50 tins, per 100	11 00
MARSHALL & CO., SCOTLAND.	
Fresh Herring, 1-lb.	1 10 1 15
Kipper Herring, 1-lb.	1 85 1 90
Herrings in Tomato Sauce	1 85 1 90
Herrings in Shrimp Sauce	2 00
Herrings in Anchovy Sauce	2 00
Herrings a la Sardine	2 40
Preserved Bloaters	1 85 1 90
Real Finndon Haddock	1 85 1 90
CANNED MEATS.	
CANADIAN	
Comp. Corn Beef 1 lb cans	\$1 50 \$1 60
" 2 " "	2 60 2 65
" 4 " "	4 80 5 00
" 6 " "	7 50 7 75
" 14 " "	17 25 17 50
Mixed Collops, 2 lb cans	2 60
" 2 " "	2 60 2 65
Lunch Tongue	3 40 3 50
" "	6 90
English Brawn	2 75 2 80
Camb. Sausage	2 50
" "	4 00
Soups, assorted	1 50
" 2 " "	2 25
Soups & Bouilli	1 80
" 6 " "	4 50
CHEWING GUM.	
ADAMS & SONS CO.	
To Retailer	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 35c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom	150 pieces
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 " "	0 75
Black Jack, 115 " "	0 75

Red Rose, 115 pieces	0 75
Magic Trick, 115 " "	0 75
Oolah, 115 " "	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150 " "	0 90
Red Spruce Chico, 200 " "	1 00
Automatic	
Tutti Frutti Girl	800 pieces. 6 00
Sign Box (new)	" " 6 00
Tutti Frutti cash box 800	" " 6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75
C. R. SOMERVILLE.	
Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 " "	0 70
Lalla Rookh (all flavors) 100 "	1 00
Jingle Bell, 150 " "	1 00
Cracker, 144 " "	1 00
O-Dont-O, 144 " "	1 00
Little Jap, 100 " "	0 70
Dude Prize, 144 " "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70
CHOCOLATES & COCOAS.	
CADBURY'S.	
Per doz	
Cocoa essence, 3 oz. pkgs	\$1 65
per lb	
Mexican chocolate, 1 1/2 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
" 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30
TODHUNTER, MITCHELL & CO.S	
Chocolate—	
Per lb	
French, 1/2's, 6 and 12 lbs.	0 30
Caraccas, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

RECKITT'S Blue and Black Lead

{ ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Fish
selling
called.
ods.



3 00
4 50
6 00
9 00
9 00
7 50
9 00
4 50
per gross
\$4 00
4 50
7 25
25
per doz
\$2 00
1 25
CH
\$9 00
4 50
3 60
4 50
London
Canada
7s 6d \$2 25
4s 3d 2 00

ake
al-

CHAS. SOUTHWELL & CO.'SHigh-class **JAMS,
JELLIES, and
MARMALADES**These goods have now been introduced into many of the best
groceries in Canada and are largely increasing in sale.**You** should stock them at once.
They will bring you new customers.**ORANGE MARMALADE**In 1-lb. Glass Pots
at \$1.50 per doz.

Full assortment of Jams and Jellies in stock.

Orders can be booked through

FRANK MAGOR & CO.

AGENTS FOR CANADA

. . . . Montreal.

**SPECIAL NOTICE**

There is a good profit to be made.

Nelson's Brilliant Gelatine

And

Nelson's Tablet Jellies

Suitable for Invalids.

Robinson's Patent Barley

And

Robinson's Patent Groats

The most popular foods for Infants.

Write for Samples.

FRANK MAGOR & CO.

- Montreal.

ST. LAWRENCE**Corn Starch****Increases in Sales DAILY****WORTHILY****WE ARE NOW READY**For sale by
all leading
Wholesale
Grocers.No waste or
loss in cutting
or shrinkage
for Wholesale,
Retail or
Consumer.**SEND ALONG YOUR ORDERS****A. F. MacLAREN & CO. Manufacturers, Toronto.**

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO,

Are the only concern manufacturing

**Cottage Biscuits
Reception Biscuits
Peach Cake**

AND—
B. F. P. . .
and
MENTHOL

COUGH DROPS

And are the originators of the JELLY WAFERS, which others are trying to imitate.

HENRY C. FORTIER.

CHARLES J. PETER.

Prices current continued—

Cocoa, Homopap's, 1/4's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18
Per doz	140
Royal Cocoa Essence, packages.	40

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2
FRY'S	
(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's	0 40
" Gold Medal " Sweet, 6 lb bxs.	0 30
Pure, unweetened, 1/2's, 6 lb bxs.	0 40
" Fry's " Diamond, 1/2's, 6 lb bxs.	0 26
" Fry's " Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box	3 40
" " " " " "	4 50
" " " " " "	8 75
Homopapathic, 1/2's, 14 lb boxes	0 34
" " " " " "	0 34

JOHN P. MOTT & CO'S	
R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopapathic Cocoa (1/2's)	32
Mott's Breakfast Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracac Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	5
Mott's Cocoa Shells	35
Vanilla sticks, per gross	90
Mott's Confec Chocolate	31c-43
Mott's Sweet Choc. Liqueurs	19c-30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb tins, per doz	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, 1/2 lb. cake, per lb.	22 1/2
Royal Navy Choc., 12 lb. bxs, 1/2 lb. cake, per lb.	30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake	35

WALTER BAKER & CO'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caracac Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in bxs 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 8 & 12 lbs, each, 1/2 lb. tins	52
MENIER FABRICANT DE CHOCOLAT.	
Paris et Noisel.	
Per 120 lb. Per 12 lb.	
case lot.	box.
per lb.	per lb.
Yellow wrapper... \$0 34	\$0 36

Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 88	0 92
Fancy Chocolates.		
Fingers—		
20 in a box ... per box	\$0 36	\$0 40
Pastilles—		
Yellow wrapper per lb	\$0 40	\$0 45
Pink	0 55	0 60
Green	0 55	0 60
Each case contains 54 1 lb packages or 108 1/2 lb packages.		

COFFEE.	
GREEN	
Mocha	0 28 33
Old Government Java	35 35
Rio	20 22
Plantation Ceylon	23 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 30
Maracaibo	24 34
Caffaroma, 1 & 2 lb. tins asstd.	33

TOBHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS	
Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03 1/2
Borax	0 12 0 14
Camphor	0 65 0 70
Carbolic Acid	0 30 0 50
Castor Oil	0 07 1/2 0 08
Cream Tartar	0 25 0 28
Epsom Salts	0 02 1/2 0 02 1/2
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb.	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 25 0 30
Salpetre	0 08 1/2 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 18 1 25
Madder	0 12 1/2

EXTRACTS.	
Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " " 1, 1/2 oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.	
JOHNSTON'S, MONTREAL.	
Fluid Beef—No. 1, 2 oz tins	per doz \$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00

Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz.	6 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

FRUITS	
FOREIGN	
Currants, Provincials, bbls.	34 4
" " " 4 bbls	34 4
" Filistras, bbls	4 4
" " " 4 bbls	4 4
Currants, Patras, bbls.	5 5 1/2
" " " 1/2 bbls.	5 1/2
" " " cases	5 6 1/2
" Vostizzas, cases.	6 1/2 7 1/2
" " " cases	6 1/2 7 1/2
" 5-crown Excelsior (cases)	8 8 1/2
" " " cases	8 1/2 8 1/2
Dates, Persian, bxs.	5 5 1/2
Figs, Elemes, 10 lb. boxes	00 00
7 Crown	00 00
Natural Figs, 28 lb bxs	00 00
Prunes, Bosnia, cases	4 4 1/2
" " " cases	5 1/2 7
" " " bags	5 1/2 7
" Anchor C,	0
" " E,	0
" " G & J, cases.	0 5 1/2
Raisins, Valencia, off-stalk	4 1/2
Fine off-stalk	5 5 1/2
Selected	5 1/2 6
Layers	6 6 1/2
Raisins, Sultanah	5 1/2 8
" Cal. Loose Muscatelo 50 lb. boxes	7 7 1/2

DOMESTIC	
Apples, Dried, per lb.	5 1/2 6
do Evaporated	8 10
FOOD	
8, lit peas	per bri \$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	\$2.25
ROBINSON'S BARLEY AND GROATS.	
Patent barley, 1/2 lb. tins	\$1 25
" " " 1 "	2 25
Patent groats, 1/2 lb. tins	1 25
" " " 1 "	2 25

HARDWARE, PAINTS AND OILS.	
CUT NAILS, from Toronto	
50 to 60 dy basis	1 85 1 90
40 dy	1 90 1 95
30 dy	1 95 2 00
20, 18 and 12 dy	2 00 2 05
10 dy	2 05 2 10
8 and 9 dy	2 10 2 15
6 and 7 dy	2 25 2 30

5 dy	2 45 2 50
4 dy A P	2 45 2 50
3 dy A P	2 85 2 90
4 dy C P	3 35 3 40
3 dy C P	3 05 3 10

HORSE NAILS:	
Canadian, dis. 60 to 60 and 2 1/2 per cent.	
HORSE SHOES:	
From Toronto, per keg	3 80

SCREWS: Wood—	
Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis.	
Flat head brass 77 p.c. dis	
Round head brass 72 1/2 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass i.e., not over 25 inches in the sum of its length and breadth.]	
1st break (25 in and under)	1 10 1 15
2nd " (26 to 40 inches)	1 30
3rd " (41 to 50 ")	2 00
4th " (51 to 60 ")	3 20
5th " (61 to 70 ")	3 50

ROPE: Manila	
" Sisal	0 09 1/2 0 10
" New Zealand	0 06 1/2 0 07 1/2
AXES: Per box, \$6 to \$12.	
SHOT: Canadian, dis 12 1/2 per cent.	
HINGES: Heavy T & strap .0 04 1/2 0 05	
Screw, hook & strap 0 04 1/2 0 05	

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons	per lb ... 0 04 1/2
No. 1	" ... 0 04 1/2
No. 2	" ... 0 04 1/2
No. 3	" ... 0 04
TURPENTINE: Selected pack-ages, per gal.	
	0 43 0 43
LINED OIL: per gal., raw	
Boiled, per gal.	0 53 1/2 0 56 1/2
GLUE: Common, per lb.	
	0 10 0 11

INDURATED FIBRE WARE.	
1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" " " " "	13 25
" " " " "	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keeters No. 1	10 00
" " " "	9 00
" " " "	8 00
" " " "	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.	
DELHI CANNING CO.	
Jams assorted, extra fine, 1's	2 10
Jellies, extra fine 1's	2 25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4 1/2 c. per lb. net f.o.b. Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention.

J. M. LOWES & SON CO.
35 and 37 Wellington St. East, Toronto.

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Samuel Rogers & Co.
TORONTO

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.



"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

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WISH THUS TO BUILD,
an
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**CONTRACT-
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TORONTO
will bring you
orders from the
best contractors.

WALTER BAKER & CO.



The Largest
Manufacturers of
Cocoa and Chocolate

IN THIS COUNTRY,
have received from the Judges
of the

World's
Columbian
Exposition

The Highest Awards
(Medals and Diplomas)

on each of the following articles, namely:

- BREAKFAST COCOA,
- PREMIUM NO. 1 CHOCOLATE,
- GERMAN SWEET CHOCOLATE,
- VANILLA CHOCOLATE,
- COCOA BUTTER,

For "purity of material," "excellent
flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

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Branch House, 8 Hospital St., Montreal.

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Having largely increased their capacity. We ad-
vise all dealers to see their price list before plac-
ing their orders for Jams, Jellies, Canned Fruits,
and Canned Vegetables.

Besides their regular brands of Ground Coffee,
now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 35c. " " "
" 3 at 30c. " " "

Their Flavoring Extracts are of the choicest
quality.

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Everywhere
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and
Canada

as its use as a table bev-
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In place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEA-
THER it is most

Delicious and Invigorating

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MENIER**

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If he hasn't it on
sale send his name
and your address to
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CHOUILLOU
12 St. John Street,
Montreal, Que.



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CANNED SALMON still takes the lead, and affords the
greatest satisfaction to both dealer and consumer, and
for uniform excellence in quality and weight has no
equal.

EVERY CAN WARRANTED.

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" Tees & Perse, Winnipeg.

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more capital invested in the business, and it
expends more money every year for the collec-
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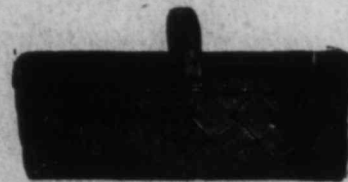
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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel
Hoops, sunk in grooves in the staves and cannot
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SOAP

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Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

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LEEDS, ENGLAND.

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"FLETCHER" WICK

See that any wick you buy bears the above trade
mark in red ink on every package.

It is the best wick in the market and as cheap as
poorer makes.

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COX'S GELATINE Always
Trustworthy.
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