

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, SEPTEMBER 2, 1898.

No. 35

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS
INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 &c &c



ARMEDA CEYLON TEA

HAS THE FLAVOR

WASHBOARDS
 CLOTHES PINS
 CLOTHES LINES
 TUBS
 PAILS
 CHURNS
 BUTTER PLATES
 BUTTER TUBS
 BUTTER PRINTS
 BASKETS
 SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.

**Sovereign
 Matches**



Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No 18
 Agents (TODHUNTER, MITCHELL & CO., Toronto
 DEARBORN & CO., St. John, N. B.
 FORBES BROS., Montreal.)

Coles Manufacturing Co.
 PHILADELPHIA, PENN'A.

CUT TOBACCOS...

These brands are pushed by all dealers who look for intrinsic value in the goods they handle.

SNUFFS. We are the largest snuff manufacturers in Canada. All the standard makes.

Jobbers in any locality will quote you prices.

Manufactured by the well-known firm

B. HOUDE & CO., Quebec, Que.

MORNING DEW

Virginia Flake Cut

CHAMPAIGN

Virginia Cut Plug.

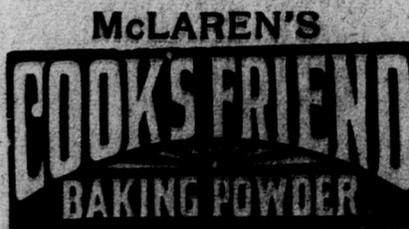
GOLDEN LEAF

Virginia Cut Plug.

HUDSON (For Smoking or Chewing.)

Kentucky Curly Cut

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

Choose Which.

One Big Profit, or— the Regular, Satisfied Customer.

“You can't eat your cake and have it too”—you've got to **give up** something in this world to get something. You can't make great big profits on a small article without sacrificing quality.

Isn't it better judgment to hold on to the trade of the woman who has confidence in you, than to juggle with that faith for a few cents extra profit?

A woman combines two unique operations in one, when she uses that Modern English Home Dye of highest quality—Maypole Soap. **It washes and dyes at the same time.** It is as sure as sunrise in the even brilliant color it yields. It never streaks.

And all women like the cleanliness and ease with which they handle it. It is absolutely fadeless.

“Choose which”—**one** big profit on old-fashioned, uncertain powder dyes and no further business from the woman who buys them, or—a regular trade from the satisfied customer who buys the Home Dyes of Highest Quality.

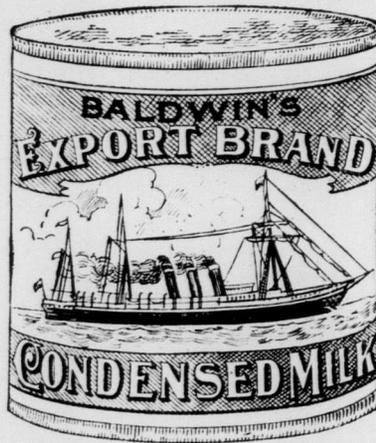
Maypole Soap Dyes.

Sold by leading wholesalers everywhere.

A. P. Tippet & Co., General Agents for Canada

8 Place Royale, Montreal.

**TOP
QUALITY**



**BOTTOM
PRICE**

Rose & Laflamme,

Montreal.

**Boston Laundry Starch
Toledo Corn Starch**

Forty Packages to the Case

Boston Laundry Starch, - \$3.20 per Case

Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.



The F. F. DALLEY CO., Limited, Hamilton, Canada



STRAIGHT GOODS

FAIR DEALING

NO DECEPTION

Established on such a basis no wonder that **Seal Brand** Coffee has become famous. It deceives neither grocer nor consumer.

**CHASE & SANBORN
MONTREAL.**

GREIG'S

Always reliable . . .

PURE and STRONG

**CROWN
EXTRACTS**

The Greig Manufacturing
Company, Montreal.



LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

BROOKLYN, N.Y.

Established 1845.

**GILLARD'S
NEW
PICKLE**

Packed 2 dozen
in case.

Single case lots,
\$3.40.

Five case lots,
\$3.30.

Is undoubtedly the best pickle
in the world. Just as good as
GILLARD'S is not GILLARD'S.

12 GOLD MEDALS have been
awarded for superior excellence.

6,000 leading hotels and
restaurants throughout Great
Britain use them exclusively.

GILLARD'S NEW SAUCE

Unequaled for gravies, soups, etc. None better. Brl. lots of 12 doz. \$1.75; single doz. lots \$1.00.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England



THE FIGURES to the right tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

20

The Snow Drift Co., Brantford



WINN & HOLLAND
MONTREAL
SOLE AGENTS
FOR CANADA

BRUNNER, MOND & Co.'S
Bicarbonate of Soda
Soda Crystals

BEST IN
THE MARKET

PUREST THAT
CAN BE MADE

Concentrated Sal Soda
Caustic Soda
Bleaching Powder
Pure Alkali

SOLD FROM

ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



PURNELL'S
PURE, PLAIN and SPICED
MALT VINEGARS

Owing to the new preferential duties our prices in Canada will now be very much reduced.

Brewery, Bristol, England.

AGENTS

St. John, N.B.—W. S. CLAWSON & CO.

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 61 Colborne St.

Hamilton—JOHN W. BICKLE & GREENING.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.

Charlottetown, P.E.I.—HORACE HASZARD,

Halifax, N. S.—S. PETERS & CO.



You are a Judge

You have sold enough tea to know good from bad, not by price but quality, so you cannot fail to see that

Ceylon and Indian Teas

far excel those of China and Japan, or, in fact, any other country, for *Purity, Cleanliness, Popularily* and *Economy*. Therefore there can be no question whatever as to which is the most profitable to handle.

**Buy Them.
Try Them.**



AURORA CEYLON TEA

The New Flavor

**Delightful
Refreshing
Invigorating**

Just the Tea to increase your trade and profits. **Absolute purity and high standard of quality** always maintained. **Packages**---1-lb. and 1/2-lb. The handsomest on the market.

Retails at 35, 40, and 50 cents, and leaves the retailer a good profit.



W. H. GILLARD & CO. AGENTS FOR CANADA, **HAMILTON**

WE EXTEND AN

Invitation



To all Our Friends

who visit the Industrial Fair, Toronto, and the Western Fair, London, to try a cup of "Grand Mogul" Tea. We also extend to our friends who visit the Western Fair, London, a cordial invitation to visit our warehouse, on York Street, where our travellers will be glad to welcome you, and will be pleased for you to make it your headquarters while in the city. Our Offices and Sample Room will be at your disposal.

T. B. ESCOTT & CO.

WHOLESALE GROCERS

LONDON, ONT.



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

PICKLES
OF
ALL KINDS.



SAUCES
OF
ALL KINDS.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 2, 1898.

(\$2.00 per Year) No. 35

THE TEA STANDARD QUESTION.

VIEWS OF THE TRADE IN REGARD THERETO.

AS the members of the grocery trade well know, at the last session of Parliament a bill was passed authorizing the Customs Department to fix standards for the regulation of tea importations into Canada. With commendable judgment, the Minister of Customs is enlisting the co-operation of importers in fixing these standards. About a month ago, he met a number of them in Ottawa, and, in November next, another conference will be held, when it is expected the standards will be fixed.

After the standards had been fixed in the United States, there was, it will be remembered, a great deal of irritation because of the unjust working of the methods and regulations. This should be avoided in Canada as much as possible, and, in order that it may be, THE CANADIAN GROCER proposes to print a series of interviews, giving the views of importers upon this important question, continuing it from week to week, until the subject has been sufficiently threshed out.

A BROKER'S VIEW.

Mr. George Musson, of Musson & Co., Toronto, in reply to a question, said: "While I believe all pure teas should be admitted, irrespective of price, yet, with standards in the United States and none here, Canada would be made the dumping ground for all kinds of trash. If we were to have reasonable standards here, not only would this be prevented, but, furthermore, the tendency would be to prevent the manufacture of trashy teas. Take Japan, for instance. If the people there found there was no market for trashy teas they would naturally stop making them. I do not say Canada should fix standards equal to those of the United States. And as far as Indian and Ceylon teas are concerned, it would be

safe to be guided by the English practice, for teas that are fit for consumption there should be fit for consumption here. You can get, you know, some very nice Indian and Ceylon teas from London at from 6 to 6½d.," concluded Mr. Musson.

OPINIONS OF TEA PACKERS.

Mr. P. C. Larkin, of the Salada Tea Co., said: "I am in favor of standards, and what is more I am in favor of the standards being real good teas—standards that would prevent all low-grade teas coming into the country. Not only would this be beneficial to the consumer from a point of health, but it would also be a good thing from the trade's standpoint. Everyone in the grocery trade knows that the lower the grade of tea the poorer is the profit per pound they receive. For instance, if he retails tea at 20 or 25c. his profit cannot be more than 4 to 6c. per lb., whereas if he retails tea at 40c. his profit is 10c. per lb. And, besides this, the better the tea the larger the consumption. Therefore, I would recommend standards which would be of good quality, and nothing under those should be allowed to come in. This, in the first place, would be beneficial to the public health, and, in the second place, it would be beneficial to the wholesaler and retailer."

"Would you favor the United States standards?"

"I would favor standards quite as high. Otherwise tea rejected there would be shipped to Canada. I know of 150 chests of tea in Toronto to-day which were rejected in the United States and brought into Canada a couple of weeks ago."

Mr. Robert D. Ross, manager of the Monsoon Tea Co., Toronto, had not given much consideration to the matter. "We have no interest in any teas that might be kept out, for the simple reason that we deal in

teas that would pass any standard that might be fixed. If standards were adopted, great care would have to be taken that the persons appointed inspectors were not strongly prejudiced in favor of any particular tea. Take, for instance, a Japan tea man. He would naturally be in favor of Japan tea, and, if he had a chance to knock out a shipment of India nor Ceylon tea, it is possible he might do so, even when the tea was good and up to standard.

AN EX-TEA MAN'S VIEWS.

A gentleman who was at one time one of the best-known tea men in Canada, but who is at present otherwise employed, when solicited for his opinion, said: "I think the Government has no right to fix standards. Its duty is to prevent the importation of bogus or improper teas, and there its duty ends. I have seen in the old times, of 25 or more years ago, even good judges deluded into buying Canton-faced tea and paying for it 80 to 90c. per lb., when it was only worth 10 to 15c. per lb. What I would recommend is that the Government should follow the English rule. Great Britain imports ten-fold more tea than Canada, and what is good enough for that country ought to be good enough for this country. As you know, there are no standards in Great Britain. The question which decides whether or no a tea shall be admitted is: Is it fit for consumption? And cheap teas ought to be allowed to come into this country if they are sound."

FEW ADULTERATED TEAS IN THE WEST.

James Turner & Co., Hamilton: "So far as we know there are very few adulterated teas in the west. We have no means of knowing how many come to Quebec Province, but, certainly, in the west, people do not care for such stuff. So far as we are concerned, unless the tea inspector to be appointed is a thorough expert, and in no way connected with the trade, it would be

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

better to our minds to let things remain as they are."

AGAINST STANDARDS.

W. H. Gillard & Co., Hamilton: "We are not in favor of tea standards for the following reasons:

"1st. The use of standards will prove a difficult method of regulating tea importations, as instanced in the United States, where a great deal of dissatisfaction is expressed, owing to good wholesome teas being prohibited by reason of the standards used being of too high a grade.

"2nd. If a good wholesome tea is received by the importer and not up to the standard in style, it would be a serious loss to the importer to have such shipment condemned.

"3rd. There are so many qualities and such a variety of styles of tea imported from the countries of production that to fix upon a standard of leaf would be an arbitrary measure, when it is well known that some teas, very unattractive in appearance, have superior liquoring qualities.

"4th. The tea trade cannot be regulated by standards without putting both the trade and the consumer to considerable loss, and subjecting the trade to what has proved to be, on the other side, unjust arbitration.

"Understanding, however, that it is the expressed intention to regulate the tea trade by standards, we believe that the fairest way would be to first submit the question to the trade of Canada, no opportunity having as yet been given to the trade as a whole to thoroughly discuss the matter and make a suggestion to the Government.

"If the standards are used, to facilitate business, an official with considerable experience, undoubted ability, and properly qualified, should be stationed in each wholesale grocery centre, and thus prevent the necessity of having to submit commercial transactions to Ottawa, such as is now the case with molasses, delay being serious to any mercantile house.

"Our opinion is: Leave tea alone: Very little poor stuff is imported into Western

Ontario, and there are other articles of food and drink that require Government supervision more urgently than tea."

FOR STANDARDS.

P. S. Doyle, the well-known broker, Montreal, said: "I have not come across a single member of the trade, either wholesale or retail, who is opposed to the idea. All are in favor of it, and, though I believe myself that, even without a standard, the consumption of low grade tea is on the decrease, the adoption of a moderately high scale will accelerate this much desired result. I have collected a large set of samples from the trade in Montreal, and sent them to Ottawa, and I presume the other members of the commission—Messrs. Ince, of Toronto; Macpherson, of Hamilton, and Bates, of Ottawa—have done the same at their respective centres. The Government analyst is at present working on these goods, and those that don't meet the test to which he submits them will be entirely prohibited from coming into the country. From the remainder, the commission, of which I am a member, will select a standard by infusion, and upon this standard all teas will be entered into Canada afterwards. Of course, it is too early to speak definitely or give particulars, but I believe that the standard will practically prohibit the entry of all teas selling under 15c. per lb., as values now run. Of course, a material rise in cost at primary markets in the future would mean a proportionate advance in the minimum limit also.

Mr. Doyle, in concluding, added that the standard would probably be in working shape by the middle or end of November, and that then people would no longer be poisoned with rubbish selling at 11½ or 12c.

Mr. L. E. Geoffrion, of L. Chaput, Fils & Cie., Montreal, was strongly in favor of anything that would keep out the rubbish that was now sold as tea. The consumer gained nothing from them, unless it was dyspepsia, while there was no money in

them either for the importer, the jobber or the retailer. He did not think there was anyone in the trade who would not joyfully welcome the introduction of a standard, and a reasonably high one; for instance, one that would let in no tea costing less than 15c., as values now rule.

KEEP OUT FACED TEA.

T. B. Escott & Co., London: "We are not in favor of excluding any tea from Canada, except faced teas, and all other teas in which poisonous coloring matter has been used. We believe all such adulterated teas should be excluded from this market."

NOT HARD TO DO.

The first letter, says an exchange, the answers to queries man opened as he sat down at his desk, contained this question:

"Please tell me the best method of preparing your onions so they will leave no taint on the breath."

"That's easy," he muttered, and seizing his pen he wrote as follows in reply:

"As good a way as any is to slice the onions, soak them for five minutes in pure cider vinegar, add a small carrot cut into pieces about the size of a pea, salt to taste, stir in a pinch of white pepper, put the mixture in a quart jar, screw up tight, and put away in the cellar for twenty years. Prepared in this manner they will not effect the breath in the slightest degree."

NEW EVAPORATING FIRM.

A new joint stock company is being formed for the manufacture of evaporated vegetables and apples, canned meats and fruits. The new company is to be known as The Canada Food Co., Limited. They have rented a large warehouse on Cote street, Montreal. The names of the promoters have not been given out, but, it is understood that some prominent Montreal capitalists are behind it.

**These Goods
Advertise
Themselves**

Kiji Japan Tea

In bulk ; in 5-lb. packets ; in 1-lb. packets.

Empire Ceylon Tea

In bulk ; in 20-lb. cads. ; in 10-lb. cads. ; in 1 and 1/2-lb. packets. Packed for us in country of production.

"ARRIVING THIS WEEK."

Lucas, Steele & Bristol, - Hamilton



Why Handle
Imitations of

**RAM LAL'S
PURE INDIAN
TEAS . . .**

to make an apparently larger profit on individual sales, and slowly but surely lose trade? Since its introduction no tea has been more roundly abused than it, and still, in spite of the schemes and glowing advertising by competitors, it holds its own, and gains favor, and will never be allowed to get into the hands of pedlars, gift stores and departmental stores.

JAMES TURNER & CO. - - HAMILTON, ONT.
WHOLESALE AGENTS.

Is Your Stock Well Assorted

OF "REINDEER" Brand

Condensed Milk, Condensed Coffees (4 grades) and Evaporated Cream ?

DURING THE FAIR

We extend a hearty invitation to all our friends and customers, who intend visiting our city, to call upon us and make use of our offices during their stay, when we will do our utmost to make their stay enjoyable.

THOS. KINNEAR & CO., 49 Front Street East, **TORONTO**

A PROFITABLE DREAM.

NEBUCHADNEZZAR dreamed a dream and only Daniel could interpret it, and, from those distant days down to the present, people have been dreaming dreams and "seeing all sorts of things", some of which have been beneficial and many mere visions.

Anyone knowing A. G. Snowdon, of Snowdon & Ebbett, would not imagine him a dreamer. But, the fact has to be recorded that not only did he dream a dream, but he interpreted it like Abou Ben Adhem. "He awoke one night from a sweet dream of peace, and saw within the moonlight of his room"—a bottle.

Now, I do not presume he is the only person who has dreamed of bottles, and it may be that it is not the first time he has seen bottles in his dreams. Those bottles have invariably been of standard type and popular labels, whilst this one was so radically different as to startle him. Usually, when a person has emptied his favorite flask he can have it filled again, even if it is not of the genuine, but this bottle was unfillable. So real was the dream that when "Archie" awoke in the morning he was enabled to make a complete drawing of it. His first business was to interest some friends, and they now have it patented in twenty-seven different countries.

The model has been made and is a complete success. The bottle can be filled, sealed, and then emptied to suit the appetite of the customer, but by no possible means can it be refilled. Herein lies the value of it.

Mr. Snowdon is besieged by capitalists, but at present he is not anxious to sell. In fact, he would not at present exchange for a wood monopoly in Yukon.

Their present plan is to form joint stock companies all over the world for the manufacture of the bottles, and now all their dreams are of the golden hue.

TOO MUCH GREASE IN THE TEA.

THE country storekeeper was engaged in a lively argument with Colonel Bill Cottonhead as to the probable effect of the Bradley-Hunter split upon the future of the Republican party in Kentucky, when old Tom Moseley, one of the oldest mountaineers in Letcher County, rode up and dismounted.

"Hev yeuns airy bit of store tea?" he queried, as he rifled his yarn sock for an annoying cockle burr.

"Why, yes, Moseley, plenty of it," replied Brown; "would you like to have some to-day?"

"Well, I guess not terday, Frank; jess

never hed seen eny, an' I thought ef yeuns hed eny I'd laik tuh look at hit."

Brown considerably took the old man back into the rear room, where a freshly-opened caddy of Young Hyson was standing alongside the counter. Running his fingers down into the depths of the lead-colored mass, he drew out a handful, which he held up to the old man's gaze.

The old fellow's eyes sparkled, and a strange quivering was noticeable about his lips.

"Wall, I swow; an' thet air store tea, air hit?"

"It certainly is," Brown asserted. "Better put up a pound for you?"

"Whut mout hit be wuth?"

"It's worth 75 cents a pound, Moseley, but, as you are an old friend, and have never tried any of it, you may have it for 50 cents."

"Yuh kin put me up er poun'."

Five days later the old man dropped into the store for a tobacco supply, and Brown, after a lengthy conversation touching on mountain topics in general, queried:—

"How did you like your tea, Moseley?"

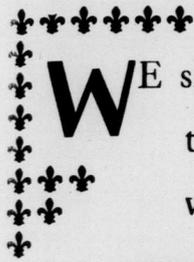
"Fa'h tuh middlin, Frank; fa'h tuh middlin'; mouter bin bettah, but I guess laikly the ole woman used a leetle tew much grease in roastin' hit."—Louisville Post.



A Perfect Cheese.

KEEP IN A COOL PLACE.

None Better Made.



WE shall be pleased to have our many friends and customers throughout the Province make their down-town headquarters with us when visiting the city.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

CATERERS' EXCURSION.

THE excursion of the Winnipeg Caterers' Association, to Rat Portage, Ont., on Tuesday, last week, was attended by nearly four thousand people, necessitating three special trains of ten coaches each.

The day had been proclaimed a holiday by both Keewatin and Rat Portage, and great numbers from both of these towns were at the station in Rat Portage about noon, when the Winnipeg crowd arrived, and a cordial welcome was given the visitors.

Flags were flying from all the public buildings, and the steamers and other water craft were gaily decorated. This, combined with ideal picnic weather, gave a regular holiday air to the town.

A great number of the visitors took advantage of the abundant supply of steamers making trips to different points of interest, to take a sail among the many beautiful islands which dot the Lake of the Woods. The steamer Keenora was a prime favorite with the city folk and on her trips to

Keenora Park, she was loaded to her utmost capacity, about fifteen hundred in all taking passage. The steamers Edna Brydges and Shamrock plied between Rat Portage and Coney Island, and the Kennina and Phantom looked after the Norman and Keewatin route.

One of the most interesting events in the programme of attractions provided by the citizens of Rat Portage, was an Indian powwow. Fully fifty braves and squaws took part, and, if enthusiastic beating of tom-toms, singing and dancing contributes success, this pow-wow was indeed a most successful one.

An interesting lacrosse match was played between teams representing Winnipeg and Rat Portage, the team representing the latter place proving victorious by a score of six to one.

A baseball match between teams from the same places was more closely contested, the Winnipeg team ultimately securing most runs, getting eleven to their opponent's seven.

A boat race between Hackett and Charles

Gaudaur was with difficulty pulled off, Hackett winning, the time for the three miles being 20 minutes, 16 seconds.

All the excursionists were enthusiastic in their praise of the manner in which they were entertained by the Rat Portage people.

MAKE A SPECIALTY OF COFFEE.

Foran & Frost secured a good business when they purchased the grocery store of Wm. Templeton, Carroll street, Vancouver.

This store was established in 1885 by Mr. Templeton, and, though burned out the following year, was at once rebuilt, and has been steadily growing. Mr. Frost has been manager since 1894.

A full range of groceries are carried, but the specialty of the firm is coffee. It is well-known that good coffee beans improve with age, like good wine, and their flavor is refined as the years go by. The firm have now some on hand, the history of which they can trace back for twenty years in Canada. It is the last of the old Government-imported Javas, not handled now by any jobbing house in America. The shipment was bought five years ago by the late proprietor, and is ground fresh when ordered.

"PURE GOLD"

31 and 33 Front St. East
TORONTO

has 2,000 customers; will have 1,000 visiting Toronto Exhibition, and really wants to see and know every one.

Please call.

We will be 
Pleased to See

any of our customers who may be in the city during

EXHIBITION

Our Travellers will be in the warehouse the second week to meet their many friends.

Correspondence addressed in our care will be promptly distributed.

H. P. ECKARDT & CO.,
TORONTO

Butter
Honey
..Jam..

Farmers
Storekeepers
and Dairymen

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited

HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.



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PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

THE TOMATO PACK.

THE weather during the past few weeks has been favorable to the tomato crop, and packing operations have been going on briskly as a result.

Some of the packers are doing well. THE CANADIAN GROCER knows of at least one factory which has, so far, a greater quantity put up than a year ago, and, if the weather conditions continue favorable, it expects to maintain the increased proportion.

Packers are now beginning to look for a fair pack, but, while the prospects are rather better than they were a week ago, a great deal depends upon the weather. On Friday night last there was a little touch of frost. It was not, however, enough to do any damage, but there is no telling when a frost heavy enough to do serious damage might make its advent.

There have been some transactions during the week between packers and wholesalers, but, as a rule, the former are still unwilling to do business. One packer, who has so far put up more tomatoes than a year ago, informed THE CANADIAN GROCER that he would not book any more orders until he knew beyond all question that he would be

able to fill the large orders he had already taken.

Last year, it was at one time thought that the pack would be a short one, and quotations were withdrawn, as they have been this season, but, it will be remembered, the weather during the fall was so favorable that the pack was the largest in the history of the industry in Canada.

Wholesalers are, as a rule, quoting 80 to 85c. for future delivery, but some are asking 90c., and one house that has made fresh purchases during the week is quoting 75 to 80c.

Even should the pack be as large as that of last year there is no reason why the wholesale price should rule lower than it now is. The figure is merely moderate, and a moderate price means a large consumption. Then, it must be remembered, the new pack will come upon a market more bare of tomatoes than for some years.

ELEVEN MILLION DOLLARS GOLD.

MAJOR J. W. WALSH, the administrator of the Yukon district the past year, and who is now on his way back to Ottawa, estimates this season's gold output in the Klondyke at \$11,000,000, while the clean up of next year he places at \$20,000,000.

Then, in addition to this there are the gold mines in the Kootenay, some of which are in full operation and yielding richly of the yellow metal, to say nothing of those in Ontario and Nova Scotia.

What Canada's total gold output will be this year no one at present can say. That it will be out of comparison with any previous year in the history of the country is a foregone conclusion.

Last year was a record breaking year, with a production of \$6,190,000 for the whole Dominion, but for 1898 it is likely to be at least three times that much. In 1896, the yield was \$2,287,328, and in 1895, \$1,698,582.

Notwithstanding the enormous increase of gold during the past year, Canada only ranks fifth among the gold-producing nations, the United States coming first, Australia second, Africa third, and Russia fourth. The next year will most likely see her elevated to fourth position, while, with her possibilities, there is no reason why she should not ultimately take the lead.

BIG GROCERY IMPORTS FOR JULY

THE returns giving the imports of the Dominion for July are most interesting when we compare them with those of the same month of 1897.

The total imports, dutiable and free, exclusive of corn and bullion, were \$16,745,781, against \$9,056,894 in July, 1897, an increase of 84 per cent. Dutiable goods were \$10,520,658, against \$5,332,596, and the free goods \$6,225,123, against \$3,724,298.

The following are the imports relating to the grocery and provision trades for the two respective months:

DUTIABLE GOODS.		July, 1897.	July, 1897
Ale, beer and porter.....	\$ 13,188	\$ 12,328	
Rice.....	148,505	30,339	
Drugs and medicines.....	198,569	103,670	
Fish and products of.....	52,465	14,571	
Fruits and nuts, dried.....	48,497	25,832	
Fruits, green, oranges and lemons..	45,453	48,260	
Fruits, all other.....	47,601	39,810	
Pickles, sauces, capers, all kinds...	18,223	11,396	
Provisions, lard, meats, fish and salt	70,059	59,155	
Butter and cheese.....	5,289	4,289	
Soap.....	34,034	10,382	
Spices.....	13,861	11,523	
Spirits of all kinds.....	74,932	55,454	
Wines, sparkling.....	14,972	7,889	
Wines, other than sparkling.....	25,642	23,987	
Sugar.....	367,194	58,931	
Molasses and syrups.....	54,866	84,738	
Tobacco and cigars.....	12,684	19,053	
Vegetables.....	49,910	41,816	
FREE GOODS.		July, 1898.	July, 1897.
Broom corn.....	\$ 7,029	2,228	
Coffee.....	17,230	26,156	
Fish and products of.....	53,332	84,901	
Bananas, olives, pineapples, etc....	78,124	86,128	
Grease for soap making.....	17,183	12,267	
Salt.....	36,184	38,172	
Tea.....	162,974	158,262	
Tobacco leaf.....	415,670	16,989	
Hides and skins.....	164,265	132,361	

The increase in the imports of some of the articles enumerated in the above table is no doubt in the main explained by the 25 per cent. preferential tariff which went into operation July 1, and for that month applied to the products of Germany, France and a score of other countries.

It will now be interesting to know what the imports will be during the present month, compared with August of 1897. Should they be much less we should not be disappointed.

PRICE OF TARRAGONA ALMONDS.

THE CANADIAN GROCER recently predicted that the price of Tarragona almonds would be 50 per cent. higher than last year. This prediction has now been verified, a cable to that effect having been received in Toronto this week.

HOW THE U. S. VIEWED CANADA 30 YEARS AGO.

WHILE the present conference at Quebec may not result in an extensive or even a limited treaty of reciprocity between Canada and the United States, yet it is a source of gratification to know that a different view of the value of the trade and of the position of the Dominion obtains across the line than there did when the last treaty was abrogated 32 years ago.

Mr. Derby, the Commissioner of the United States Treasury, appointed to investigate trade with Canada, under the treaty of 1854, reported that the commerce of the United States with Canada had increased from \$50,300,000 in 1856 to \$68,000,000 in 1865, the year before the treaty expired; while he estimated that the United States mackerel fleet had in some years caught as much as \$4,500,000 worth of fish in the St. Lawrence river and the Bay of Chaleurs. Then, there were the advantages that accrued to the United States shipping interests, which were most valuable. Furthermore, when the question of the renewal or abrogation of treaty was, in 1864, being discussed, one of the members of the House of Representatives at Washington declared that "with all the defects of the present treaty, the balance of trade for the last ten years has been in favor of the United States."

But, in spite of these facts, in spite of the report of the Commissioner of the Treasury, in spite of the protests of the Chambers of Commerce of Boston, Chicago and other places the politicians were determined there should be no continuation of the treaty. And the resolution which embodied their views was carried by a vote of 31 to 8 on Jan. 11, 1865.

In the majority, it is possible there were some who either did not or would not believe that it was to the advantage of the United States to continue the reciprocity treaty with Canada, but the bulk of those against reciprocity were actuated either with hatred of Great Britain or a desire to annex Canada, or both.

It was thought then, as it has often been thought since, until quite recently, that the United States was the very life and blood of Canada. Listen, for example, to what one

Congressman said when the treaty was under discussion in 1864:

God knows, I do not want to destroy that people (the Canadians) entirely. * * * I know they have nowhere else to go but to our markets. The Mother Country, as they call it, has failed to protect them. The markets there do not suit them, and are of no account to them; but they come to us for our markets. * * * What reciprocal advantages can they return to us? What benefits do they give us for those we confer on them? They tell us that we may come to their markets. Why, sir, they have no markets. If this resolution (resolution to appoint a commission) is to be provided for, I want its name changed to "a commission to arrange terms for continuing, in a dignified position, the wet nurse of the sick British colonies."

Of course, this was all a lot of twaddle, but lying twaddle was sufficient to do duty as arguments in those days.

It is quite true that the United States was then Canada's chief market, but, it by no means followed that we were dependent upon it. We turned our attention more to the British market, as did the McKinley tariff some 25 years later, with the result that by 1877, 11 years after the treaty had been abrogated, Canada exported to Great Britain \$41,567,469 worth of goods, against \$25,775,245 to the United States, while during the fiscal year ending June 30, 1898, our exports to Great Britain aggregated \$104,787,554 and to the United States \$41,122,556, not so bad for a market that did not suit us.

Then, away back in 1868, two years after the treaty was abrogated, the total exports to all countries were but \$57,567,888; for the fiscal year 1898 they were over \$100,000,000 larger, namely \$159,485,770, while the aggregate trade—imports and exports—has increased from \$131,027,532 in 1868 to \$304,091,720 in 1898, a gain of 132 per cent. in 30 years.

Now, as to Canada as a market. "Why, sir, they have no markets," we were told in 1864. The Dominion then was no insignificant market. Four years later, it imported nearly \$73,500,000 worth of goods, but whatever it was then there can now be no question regarding its importance, for, during the fiscal year of 1898, Canada imported \$86,587,484 worth of United States products, while our total imports from all countries were \$140,305,950.

It will also be interesting in this connec-

tion to note the relative value to the United States of its trade with Canada.

As we have already shown, the goods sent to Canada last year by the United States aggregated \$86,487,484, or, according to the figures of the Treasury Department, Washington, \$82,854,947.

As to the exports from the United States to other countries, we have only access to the figures of 1897. These show that Canada ranks third among the United States' customers, Great Britain being first and Germany second, while the trade with the West Indies, Mexico, Brazil, and all South American countries combined, did not, all told, equal the exports in 1898 to Canada alone. These are the figures:

West Indies.....	\$24,807,450
Mexico.....	22,726,596
Brazil.....	12,406,785
Other South American countries....	20,538,032
Total.....	\$80,478,863
Exports to Canada, 1898.....	\$86,587,484

That the United States politicians of 30 years ago were wrong in their estimation of Canada is obvious, and it is equally obvious that those of to-day, largely through the influence of the business men, are beginning to acquire a right appreciation of the Dominion's worth. And it is to be hoped that, as a result of the conference at Quebec, closer and better trade relations will exist between the two countries.

THE RASPBERRY PACK.

Raspberries are one of the canned fruit staples. And, while some of the packers have put up a good quantity, the pack is on the whole light, owing to the drouth. There is no question about that.

Raspberry culture in Canada is, under normal conditions, an important one, and it is surprising that more are not attracted to the industry.

The amount paid out this season by one packer for raspberries was in round numbers \$30,000.

TEA STANDARD QUESTION.

Another conference of tea importers and the Minister of Customs will be held in Ottawa on November 1, in regard to tea standards, and, in order that the subject might be fully ventilated, we propose publishing a series of interviews with the trade dealing therewith.

The first of the series is published in this issue, and we court not only interviews, but short letters upon the subject.

CANNED SALMON SITUATION.

NO strikingly new features have developed in the canned salmon situation on the Coast during the past week.

The packing season has closed, fishing having ceased on the 25th ult. The actual size of the pack is not yet known.

A private letter, dated three days before the season closed, stated the pack on the Fraser will certainly not be more than 200,000 cases, the whole of which will be required for the United Kingdom. The Province, Vancouver, of the date of August 24, stated that it was not, up to that date, greater than 190,000 cases.

The run during the last few days was as poor as it was during most of the season, some boats only catching eight to ten fish, and for this reason, at a meeting of the packers held in Vancouver on Aug. 24, it was decided not to ask the Dominion Government to extend the season.

An effort, however, is being made to induce the Minister of Marine and Fisheries to allow fishing for cohoes to open Sept. 15, which is about ten days earlier than usual.

If the fish can be caught, it is evident there will be a large pack of coho salmon, as many of the canners who closed down their factories before the sockeye season ended declared their intention of opening up for the coho season.

The N. Y. Journal of Commerce, of a recent issue, has the following: "Concerning the salmon situation, a well-known commission merchant, who did not want to be quoted, for reasons of his own, but whose position is such as to entitle his views to consideration, said: 'Parties here have been trying to buy Fraser river sockeye salmon in England for shipment to Canada, and a cable just received quotes 20s. 9d. c.i.f. to Montreal, for talls, which is equivalent to about \$1.27 1/2 per dozen. A report from one of the British Columbia factories, I hear, is to the effect that where they packed 25,000 cases last year, they will have only 3,600 cases this year.'"

BUYING UP OLD SALMON.

Demand for old pack canned salmon in the Montreal market has been one of the features of the present week.

This enquiry has been almost solely from wholesale grocers in Ontario, and, as a

result of it, some Montreal grocery firms have cleared out quite a quantity of the goods, one leading firm placing no less than 2,500 cases with brother jobbers in the west. It is understood that others disposed of smaller quantities.

The terms in all cases have been kept private, but it is surmised that the figure is \$3.75 in Montreal.

No quotations are obtainable in Montreal on new pack this week. One agent had a quotation of \$3.50, but before he could close any business, it was withdrawn.

THE SUPPLY OF MOLASSES.

THOUGH this is the dull season for business in molasses from second hands, the possibilities of the situation are, nevertheless, causing some thought on the part of both wholesalers and importers.

It is an admitted fact that the stock of Barbadoes molasses in Montreal is light; in fact, the stock is an unprecedentedly small one for this time of the year, considering the limited quantity to come forward, so that dealers, and the more conservative ones, not the speculators, are beginning to figure it out that a shortage of this staple is not unlikely this fall.

The consumption in the Province of Quebec was almost solely on Barbadoes, but if it turns out, as some expect, that there is not enough to go round, the void will be filled with other goods, chiefly New Orleans, for the quantity of Porto Rico offering appears to be even lighter than Barbadoes, and the values are much higher.

Demand for molasses commences to be felt in Montreal about the middle of September, when the lumbermen, who use large quantities of it in their camps, and others commence to arrange for their fall and winter supplies.

If there is to be any decided shortage, the fact will soon make itself known after that time by an advance in price.

Of course, there is time for some to arrive from the Islands between now and the close of navigation, but, as already stated, the stock left on hand there is so light that it is not believed it will have any influence.

Cargo lots in Montreal are quoted this week at 27 to 28c.

If a man cannot stand up for his rights it is no use sitting down for them.

DROPS FROM THE EDITOR'S PEN.

Seed is sown in faith. So is advertising.

A man may be full of enthusiasm and yet have room for ideas.

If you don't want people to undervalue you, don't overvalue yourself.

When a man gets down to abuse, it is evident his stock of arguments is exhausted.

When a man has dollars enough to retire upon he ought to have sense enough to retire.

The clock ticks away the hours, and "tick" often carries away the merchant's capital.

Cheerfulness is a much more potent business-propelling force than brusqueness, even if it is less awe-inspiring.

He who goes into business without feeling his ground is like unto him who steps upon ice before ascertaining its strength.

A PICKLE FIRM'S EXPERIMENTS.

LAST spring, the H. J. Heinz Co., Pittsburg, Pa., distributed samples of cucumber seed among selected farmers in the vicinity of Toronto and Hamilton, for the purpose of testing the adaptability of the soil in Ontario for producing vegetables of this kind for pickling purposes, some farmers quarter of an acre, some half an acre, and others a larger portion, but aggregating in all some seventy-five acres.

The cucumbers from this seed are now being gathered and brought to the buildings in Toronto and Hamilton selected for the purpose, where they are being pickled in barrels, preparatory to being shipped to Pittsburg to be given the finishing touches and bottled.

Mr. C. E. Slanders, who has charge of the experiments which are being made in Ontario, informs THE CANADIAN GROCER that results so far are promising. As to whether a branch factory will be established in Canada, has not yet been decided upon.

PERSONAL MENTION.

Mr. W. C. Lattimer, of Creemore, Ont., spent Wednesday in Toronto. Business was his object, and he even had not time to visit the exhibition.

We invite all readers

to call and see our new premises and the modern method of handling fifteen hundred thousand pounds of tea annually. Our premises are said by some to be the finest tea warehouse in the world.

"SALADA"

CEYLON TEA

HEAD OFFICE
32 Yonge Street, Toronto

Our new premises in Montreal,
Corner St. Sulpice and St. Paul Streets,
are also well worthy of a visit

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

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" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
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Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

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New Dominion MATCHES

Good Matches
Fair Price

Manufactured by
HARDY & DUBORD, MASTAI.

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Between Aug. 29th
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you are likely to be in the Main Building at Toronto Industrial Exhibition.
DON'T LEAVE without viewing our display of

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To buy well, watch the latest prices and information in the special trade press.
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Always Ready
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Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

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KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



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N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED
All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, and guaranteed good Red fish.

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W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., St. John, N.B.
Agent for Eastern Provinces.
Tees & Persse, Winnipeg, for Manitoba and N.W.T



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FOR EXTRA CHOICE

Hams, Bacon,
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Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,
TORONTO. LIMITED.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 1, 1898.

GROCERIES.

THE features of the wholesale grocery trade this week are the advance in sugar and the strength of the canned salmon situation. The advance in sugar is 1-16c. per lb., and the demand is improving at the higher figures. There is not a great deal doing in teas, but the market is as strong as ever. Canned vegetables rule steady to firm. The packing of tomatoes is going on nicely, but the future will depend a great deal upon the weather. Peppers are still tending upwards. A fairly good business for export has been done in currants, and further business is reported in prunes. First samples of new season's Sultana raisins were received in Toronto this week, and the fruit shows good quality. Coffees continue quiet.

CANNED GOODS.

Advices from the Coast confirm what was said last week in regard to the salmon pack on the Fraser river. The season closed on August 25, and advices of the 23rd stated the pack was then 190,000 to 200,000 cases, and that several of the canneries had closed down, owing to the lack of fish. Many of them will, however, again open up to pack cohoes, which begin the middle of September. There have been a number of transactions during the past week in canned salmon for future delivery, but the terms are private. Cohoes have been contracted for at \$3.65 delivered. A 25-case lot of "Horseshoe" brand canned salmon, last season's pack, was bought from a retailer by a wholesaler at \$1.15, but it is said this same retailer was subsequently offered \$1.30 by another house. Second grade red salmon is being offered by wholesalers at \$1.15 per dozen.

The peach pack will undoubtedly be light, with prices probably 30c. per dozen higher than a year ago. There is not much business being done in canned goods of any kind.

COFFEES.

The Rio and Santos coffee crops are estimated to be two-thirds less than last year, while the quality of the bean is not so good, being small and unequally ripened. Importers in Toronto would buy at a price, but their views are still away below those of the sellers.

SYRUPS AND MOLASSES.

There are a few syrups offering, but we hear of no transactions. Molasses are quiet and unchanged.

SUGARS.

Prices have advanced 1-16c. per lb. all round, and at the advance an improved business is to be noted. The consumption of sugar, however, is up to expectations. Beet sugars are cabled fractionally lower in London, with cane sugar quiet and steady. In New York, the market is firm, with refined sugars 1-16c. dearer. Last week, raw sugar advanced 1-16c. per lb. in New York. In Europe last week both cane and beet advanced 1½d. and refined 3d. Total stocks in Europe and America last week were 1,280,028 tons, against 1,349,863 tons the week before, and 1,416,910 tons a year ago.

SPICES.

According to a cable advice, the price of black pepper has advanced ½c. per pound during the past four weeks. Other kinds of spices are, as a rule, steady and unchanged.

NUTS.

Cable quotations received in Toronto this week show that the price is 50 per cent. higher than a year ago.

*See pages 27 and 28 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

TEAS.

Buyers of Japan tea have been waiting with the expectation that quotations would be lower, but, instead of declining, prices have steadily advanced from the opening figures, and it looks now as if good Japan tea at a price will not be in evidence this year. Grades which wholesalers last year sold at 18 to 18½c., they will themselves now have to pay 19c. for. Better prices are being obtained in the United States than in Canada. We hear of one grade for which 1c. more was obtained. Nice "tippy" Ceylon teas, costing 20 to 25c., are scarce. Stocks of all grades of Indian teas on spot are said to be getting light. There is a little demand for Ceylon teas at from 13 to 18c. Generally speaking, the local tea market is quiet. Prices rule steady on the English market for Indian and Ceylon teas, although competition was less keen and prices somewhat irregular for poor Indian teas, according to latest mail advices.

FOREIGN DRIED FRUITS.

CURRANTS—The first direct steamer for this market left Patras on Wednesday. The

market for currants is firm, and a good deal of buying has been done for the direct steamer at 1s. advance on the opening figures. Still higher prices are named for indirect shipment owing to increased rates of freight.

VALENCIA RAISINS — Prices for importation are ruling about the same as a year ago. No sales of importance appear to have yet been made for direct shipment, but a good many thousand boxes have been sold for August and early September shipment via Liverpool. There are still a few boxes of old fruit left on the local market, but the wholesalers are buying from one another to clean up stocks. A cable received in Toronto this week from W. Rogers & Co. states that that firm's first shipment of new season's Valencia raisins had left Liverpool by the Parisian, and was due in Montreal about September 4.

SULTANA RAISINS—The first invoices of new season's, from Matteo Chrussachi, are to hand on the Toronto market. The fruit is fine and bright. A cable, received on Tuesday, stated that the price of this same grade of fruit, put up by the same packer, was now 39s. 6d., against 34s. when the fruit was bought. Shipments are due in two weeks.

PRUNES—Some further orders have been placed for Bosnia prunes, which, this year, as already stated, are a strong competitor of California prunes. California prunes are quiet and steady.

GREEN FRUITS.

Native fruits hold the attention of dealers now, and will do so for the next month or so. There are hardly any oranges held in stock, which is fortunate, as there is hardly any demand. Lemons, too, are in poor demand. A few Verdillas are held at \$5 to \$5.50. Bananas are about the only imported article arriving in large quantities, and recent shipments of these have been so over-ripe that sales were forced in some cases at less than 50 cents per bunch. Good green stock is firm at \$1.25 to \$1.75. A few California peaches are still coming in, and are selling at unchanged figures. Canadian Crawford peaches are now offered in large quantities, and prices have fallen about 30 cents. This week is the time to buy, as it is likely when the rush is over the fruit will be scarce. It is different with pears, which are expected to continue plentiful for some time. No material decline in prices is looked for, though the crop is a big one. Plums continue to arrive in large quantities. The demand just about balances with the receipts. Grapes are commencing to be plentiful. Prices are easier this week. Though many red peppers are offered, there is about enough to satisfy the demand. There are lots of muskmelons on the market, and as

SURPRISE SOAP

BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co, 51 Colborne St.
 WINNIPEG: E. W. Ashley.
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MAKES CHILD'S PLAY
 ON WASH DAY.

Sells at 5 cents with
 a good profit.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

the demand is only fair prices are 10 to 15c. easier. Autumn and summer apples are offered in larger quantities than the demand calls for, and prices are easier, though no change quotable is noted. Receipts of blueberries were, towards the end of last week, greater than the demand, and prices fell somewhat, but, as there are smaller quantities now coming in and a better demand is noted, prices have resumed their former basis. Canadian tomatoes are 5c. dearer than last week, a result of smaller receipts. Sweet potatoes are moving quietly at unchanged figures.

COUNTRY PRODUCE.

EGGS—There is still an excellent demand for strictly fresh eggs. The receipts of this class of stock are moderate, but held stock is coming in too freely. From 11 to 11½c. is paid for choice farmers' lots, and from 9½ to 10½c. f.o.b. is allowed for cases.

POTATOES—The receipts continue to increase in proportion to the growing demand, and prices are steady at 50c. per bushel.

HONEY—Receipts are large. The demand has not yet fully commenced. Prices are unchanged. In fact, the figures quoted are likely to hold good for some time.

POULTRY—The demand is growing quietly. Turkeys are selling at 10 to 11c. per lb., 1 to 2c. higher than last quotations. There is a fair sale of chickens and ducks at unchanged prices.

VEGETABLES—Pumpkins and red cabbage are now offered for sale. Corn, cabbage and lettuce have advanced in price. Celery, radishes, cucumbers, beets and carrots have declined. We quote as follows: Corn, 10 to 13c. per doz.; cauliflower, 75c. to \$1 per doz.; celery, 40 to 60c. per doz.; lettuce, 20 to 25c. doz. bunches; radishes, 15 to 25c. doz. bunches; cab-

bage, new, per doz., 75c. to \$1; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 15c. per doz.; Canadian butter beans, 75c. to \$1 per bushel; beets, 20c. per peck; carrots, 20c. per peck; onions, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, \$1 to \$1.50; pumpkins, \$1 to \$1.50; red cabbage, 75c. to \$1.

BUTTER AND CHEESE.

BUTTER—There is still an excellent demand for all dairy and creamery butter which can be graded "choice". Creamery tubs are ½c. higher per lb. than last week. At country points, the following f.o.b. prices are obtainable. We quote: Dairy tubs, 13 to 13½c.; prints, 13 to 14c.; creamery prints, 17 to 18c.; tubs and boxes, 16½ to 17c.

CHEESE—The market is firm in sympathy with the feeling in Great Britain. The price here is 8¼ to 8½c., while 8c. is a frequent price at country board sales.

PROVISIONS.

There is an excellent demand for smoked meats, and for these goods prices are firm and unchanged. Long clear bacon is not in as good demand as this time last year, largely because the enquiry for timber camps is not nearly so great. A decline of ¼c. is noted. The feeling regarding lard is easy. Quotations are yet unchanged.

FISH.

The demand and receipts have both been good this week. Prices are unchanged. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle

of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

HIDES, SKINS AND WOOL.

HIDES—As a result of the weak feeling noted last week, prices have dropped ¼c. all round. We quote as follows: No. 1, 8¾c.; No. 2, 7¾c.; No. 3, 6¾c.; cured, 9¼c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—An advance of 10c. is noted this week for lambskins and shearlings, bringing the price to 60c., as compared with 40c. a month ago and 20 to 30c. two months ago. This time last year the price was 50c.

WOOL—The situation continues as it has been nearly all season. Dealers quote prices unchanged, but holders persist that the market is worth more. Prices are unchanged at 10c. for unwashed and 16c. for fleece.

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is a shade easier, a decline of 1c. being noted in red winter. We quote on cars outside: Wheat, red winter, 68 to 69c.; white winter, 68 to 69c.; goose, 60c. The street market is more active now, larger quantities of grain being brought in. Wheat is 2 to 3c. cheaper. Rye is now coming in, and 43½c. is being paid for it. We quote as follows: Wheat, white, 68 to 69c.; red, 68 to 69c.; goose, 60 to 61c.; peas, 55 to 59c.; oats, new, 27½ to 28½c.; rye, 43½c. Manitoba No. 1 hard is unchanged at 90c., Toronto freights.

FLOUR—Manitoba grades have again declined 10 to 15c. We quote: Manitoba

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BRIGHTON Canning Co.

New Process

THISTLE
 BRAND

TOMATOES

GARDEN
 GROWN

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

McLauchlan & Sons, - - Owen Sound

SLEE, SLEE & CO., Limited

Tower Bridge Works, London, Eng.
Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to
CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

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Manufacturers and Shippers who are not represented in

WINNIPEG

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E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers
PROVISIONS OF ALL KINDS
Consignments Solicited.

Toronto Salt Works

128 Adelaide St. East

We will be glad to see any of our many customers and friends, who will be at the ..Great Fair.. at the above address.

If you are in a hurry, use our Telephone,
No. 2437

We handle everything in the Salt line, car lots or less.

TORONTO AGENTS WINDSOR SALT CO.

Fruit—Fruit

Do we supply your trade with Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

patents, \$4.70 to \$4.75; Manitoba strong bakers', \$4.25 to \$4.35; Ontario patents, \$4 to \$4.15; straight roller, \$3.40 to \$3.50, Toronto freights.

BREAKFAST FOODS—Rolled oats and rolled wheat have declined 15c. We quote: Standard oatmeal and rolled oats, \$3.80 in bags and \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.60; split peas, \$3.50; pot barley, \$3.50.

SALT.

The improvement noted last week continues to be manifest. Prices are unaltered. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 45c.

SEEDS.

There is a free offering of alsike, and prices have declined about 30c. a bushel all round. There is such a wide range of values that from \$2.50 to \$4.25 is quoted. For extra fancy stock a little more than this figure may be received.

MARKET NOTES.

Turkeys are 2c. per lb. dearer.
Long clear bacon has declined ¼c.
Tomatoes are 5c. per basket dearer.
Creamery tub butter is ½c. per lb. dearer.
Manitoba flour is 10 to 15c. cheaper than last week.

Rolled wheat and rolled oats have declined 15c.

Lambskins and shearlings are 10c. dearer this week.

All refined sugars were advanced 1-16c. per lb. on Monday.

Alsike clover seed is worth about 30c. less than a week ago.

Tarragona almonds are 50 per cent. dearer than a year ago.

The first samples of new season's Sultana raisins have reached the Toronto markets.

Latest advices from Smyrna report canary

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.
SEAL OF NORTH CAROLINA.
OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.
SWEET CAPORAL.

ATHLETE.

DERBY

SARNIA Water White Lamp Oil.

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White.** Wholesale only by
The QUEEN CITY OIL CO., Limited.
TORONTO, ONT.

J. Y. GRIFFIN & CO.

Wholesale Produce

...and...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage.

Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited

TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J.GALT PACKERS
OF THE
42 SCOTT ST TORONTO CELEBRATED

BLUE RIBBON TEAS

seed to be firmer, as the report of new crop is not favorable.

So many over-ripe bananas arrived this week that prices are forced down to as low as 50c. in some cases.

The Dawson Commission Co., Limited, Toronto, are open to contract for a few thousand barrels of apples for winter use.

The first direct steamer, with currants for Canada, left Patras on Wednesday. She sailed for Denia to take on Valencia raisins.

QUEBEC MARKETS.

MONTREAL, Sept. 1, 1898.

GROCERIES.

THE wholesale grocery market has been a moderately active one during the week. Among the more prominent developments of the week was the advance of 1-16c. in the price of refined sugar, and considerable purchases of old pack canned salmon by western firms from wholesale grocers here. The strength of Japan teas is also as marked as ever, full bids having been refused by sellers, who wanted more money. Other lines have not supplied anything of a particularly striking nature.

SUGAR.

The firm feeling already noted in refined sugar materialized this week in an advance of 1-16c. per lb., and the market is stiff at the rise. Demand has been fair during the week, both for granulated and yellows, and a good volume of business transacted, as many dealers are beginning to feel that it is time to replenish stocks. In London, the market was cabled quiet but firm for cane, Java, 11s. 10½d., and fair refining, 10s. 6d. Beet rules quiet, with very little demand, August, 9s. and September, 9s. 6d. The latter is a decline of ¾d. On spot, granulated is now selling at 4½c. and yellows 3 11-16 to 4 3-16c., as to grade.

SYRUPS.

There has been little change in the syrup market, and, aside from an odd lot now and then, no trading is reported.

MOLASSES.

Business has been quiet in molasses, but prices are firmly held on account of the exceptionally light stocks on hand. Values are unchanged at 30c. in car lots, and 31c. in single puncheons.

CANNED GOODS.

Demand from western buyers for old canned salmon has been one of the features of the week, and some large quantities have changed hands, the terms being kept private. Nothing of importance has been done during the week either in new pack salmon or vegetables. Sellers are not quoting the former, and in the latter the only offers that we heard of were on peas, for which 70c. was asked.

COFFEE.

The market is quiet but steady, the only business doing being a few Rios at 9c. Santos at 8½ to 10c. and Maracaibos at 13 to 16c.

SPICES.

There is no news at all to report in this market, business on spot being nil.

TEAS.

The strong tone already reported in Japan teas is, if anything, more marked this week, and bids of 17c. have been refused within the past day or so for medium goods, the holders asking 19c., while sales have been made all the way from 17½ to 21c. as to grade. Blacks have sold all the way from 12 to 14c. and green teas are rather quiet, no business being reported in them between first and second hands.

DRIED FRUIT.

The strong tone in California raisins noted last week continues, but since the first few unconditional orders placed, nothing has transpired here.

Currants furnished nothing of interest either.

Valencia raisins are still nominal, so far as new crop fruit are concerned, but, so far, no business has resulted from the offers mentioned last week. For direct shipment from Denia no definite prices have yet been named.

California prunes and evaporated fruit contribute nothing new.

NUTS.

There is little doing in nuts, but shelled walnuts are held stiff at the advance quoted last week, 18 to 20c.

GREEN FRUIT.

There has been a fair business in green fruits. Receipts of California fruit are still in limited supply, though rather heavier than the previous week. Receipts of Canadian fruit are on the increase, but prices have ruled fairly steady, the market being well cleaned up.

COUNTRY PRODUCE.

EGGS—Owing to the unfavorable weather the local demand for eggs was somewhat quiet, but a fair trade was done on foreign account, and the market, on the whole, was moderately active with no change in prices to note. We quote: Selected new laid, 14 to 14½c.; No. 1 candled, 12 to 13c.; No. 2 candled, 9 to 10c.

BEANS—There is no change in beans, and the market is quiet. We quote: choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—A fair trade is reported in honey, and prices rule steady. Quotations are 8 to 8½c. for 1-lb. sections of white clover comb, and 6½ to 7c., for dark, 7 to 8c. for white extracted, and 4 to 5c. for dark.

MAPLE PRODUCT—Maple product was neglected, and prices are nominal. We quote: Syrup in wood, 4½ to 4¾c. per lb.;

in tins, 45 to 50c., according to size; sugar, 6 to 6¼c. per lb.

PROVISIONS.

There continues to be a good demand for smoked meats on export account, and trade in this line is active at firm prices. Lard is moving fairly well, and pork is dull. We quote as follows: Canadian pork, \$6 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and compound refined at 5½c. per lb.; hams, 11c. to 12c.; and bacon, 11½ to 12c. per lb.

FLOUR, GRAIN, ETC.

There was an improved demand from local shippers for coarse grains this week and a fair amount of business was done. The tone of the market was about steady, and prices show little change. Peas are attracting exporters' attention at present, and there is an active enquiry for them, but at present prices deliveries are light, consequently only a few small sales are reported at 60c. afloat. Oats are moving fairly well, some round lots changing hands at 28c. afloat. There is a good enquiry for rye, and buyers are bidding 46c. store; but few lots have been obtained at this figure. In Ontario wheat little business has been done, owing to the fact that buyers and sellers are apart in their views. Holders ask 72c. afloat, and best bids obtainable are 70c. store.

The feature of the flour market has been the improved demand from foreign buyers for Manitoba grades, and the Lake of the Woods Milling Co. placed 1,000 sacks on London account at p.t. There was also a decided improvement in the demand from local and country buyers, and a large volume of business was done. The tone was steady and prices are unchanged. We quote: Winter wheat patents, \$3.75 to \$4; straight rollers, \$3.35 to \$3.50; in bags, \$1.65 to \$1.70; Manitoba patents, \$4.50 to \$5; strong bakers', \$4.60 to \$4.70; and seconds \$4.50.

Ontario bran and shorts are exceedingly scarce at present, and prices in consequence are firmly held. Demand for Manitoba grades is fair and the market is moderately active. We quote as follows: Ontario winter wheat bran, \$12; shorts, \$14.50 to \$15 per ton in bulk; Manitoba bran, \$11 to \$11.50; shorts, \$15.

There was no change in oatmeal. The demand was slow and the market quiet, at \$3.60 per bbl. and at \$1.75 per bag for rolled oats.

There is no improvement in the situation of the baled hay market. Receipts continue liberal, and supplies in consequence are far in excess of requirements, as buyers are all well loaded up, and the market is dull. We quote as follows: No. 1 at \$6.50; No. 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

CHEESE AND BUTTER.

Cheese has exhibited no striking change this week, but, despite the firm prices that have been paid in the country, the English buyer does not follow the rise, and, as a consequence, exporters here have shaded their bids. We quote as follows: Finest western, colored, 8½ to 8¾c.; finest western, white, 7½ to 8c.; finest eastern, colored, 7½ to 8c.; finest eastern, white, 7½ to 8c.

IMPORTED SUGARS

We can supply all kinds of

Imported Granulated and Yellow Sugars

Equal in grade to Canadian goods, and at considerably lower prices. All jobbers and retailers dealing in round lots will find it to their advantage to write us for samples and prices.

JOSEPH WARD & CO., - MONTREAL

N.B.—There is NO COMBINATION ON THESE GOODS, and prices will be quoted delivered if required.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMS and BACKS

Special prices for barrel lots.

Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

DRINK :: :

::: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . . CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier** The world-renowned French Vanilla Chocolate.

HERDT & CO. 13 St. John St. Montreal General Agents for the Dominion

7 3/4 c. ; Liverpool cable, colored, 38s. 6d. ; Liverpool cable, white, 37s. 6d.

An easier feeling prevailed in the butter market, and holders showed a disposition to shade prices. We quote as follows : Extra finest creamery, boxes, 17 1/2 to 18c. ; extra finest creamery, tubs, 17 1/4 to 17 3/8 c. ; ordinary finest creamery, boxes, 17 1/8 to 17 1/4 c. ; ordinary finest creamery, tubs, 17c. ; dairy butter, 14c.

MONTREAL NOTES.

Cheese and butter prices are rather lower this week.

Sugar refiners marked up prices 1-16c. per lb. this week.

Western grocers have been buyers of old canned salmon here this week.

The strong situation of Japan teas is unabated, and bids of 17c. for medium goods were refused this week.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER, ST. JOHN, N.B., Aug. 31, 1898.

HERE continues to be increased business in grocery lines as the season advances, and outside buyers begin to think of buying fall supplies. But values of produce are low, and lumber shipments show little profit. One large elevator building, and another, with wharves, about to be built, aids somewhat. Some of the severest windstorms for years have been experienced through the Province. Hay, which promised a large crop, is being largely lost, because of the wet, and oats, potatoes and wheat are being injured by rust. Hops are quoted, by packers, rather higher. There is improvement in some lines, and increased values in sugar. Flour is still dull, and the market unsettled.

OIL—While there is little improvement in sales and dealers are not yet working for fall business, the market shows a change in favor of the buyer, and all lines of burning oils are marked down about 1c. per gallon.

SALT—There has been more activity in this line during the past week. A steamer landed some 4,800 sacks of Liverpool coarse salt, and a schooner unloaded a cargo of

EDWARD HARRIS & CO.,
PHENIX SPICE MILLS, LIVERPOOL, ENG.
Telegraphic Address : "Speedwell, Liverpool."
Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE GOODS . . .

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar Rings

We have them.

WALTER WOODS & CO.
HAMILTON

"The Tightest Roofs on the Grounds."

That's what the architect writes us of the 50 buildings on the Toronto Exhibition Grounds which are roofed with our

METALLIC SHINGLES.

Wouldn't it interest you to call in and inspect our many lines of reliable Fireproof Building Materials? We are very near the Fair Grounds and will gladly give you full information about our **Metallic Ceilings, Shingles, Cornices,** or anything else in which you are interested.

Metallic Roofing Co.

LIMITED

1180 KING ST. W., TORONTO.

T
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...NEW JAPANS...

T
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Consignments of New Season's Teas are now arriving, and we will be pleased to submit samples and prices on application.

S. H. EWING & SONS, Importers and Manufacturers MONTREAL

COFFEES, SPICES, BAKING POWDER, CORKS, ETC., ETC.

coarse and fine from a large cargo landing in Boston. There is a difference in quality in the English salt landed from time to time, and also a difference in weight of bag, caused by the effort to get a bag that can be sold at a low price. In Canadian salt there is the regular business doing. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—Values continue to increase in all lines. Gallon apples show quite an advance during the week. In salmon, some packers refuse to quote at the moment. The demand in this market for new goods will be light. Oysters are rather higher, and some Baltimore packers are out of stock. One of our New Brunswick packers made a large sale of corn to a western house last week, which, we think, shows we pack good corn and that values are firm west. A few tomatoes will be packed in this Province.

GREEN FRUITS—Continue active. Apples are freely received, but, as is usual at this season, there is a large quantity that is poor. Even for best stock values are low. Oranges are scarce and quite high. Lemons are held firm at full figures. Early Malaga grapes are on the market, and good stock. California grapes are also more freely received. Peaches also show improved

quality. Pears, which have the best demand, keep high. So far, plums head the list of fruits received from Ontario, but some grapes have been received, and the quantity of this fruit arriving will soon be large. Melons are fair sale. Sweet potatoes are on the market. Some few oranges and pineapples were received last week by the West Indian steamer.

DRIED FRUIT—Little has yet been done in raisins. The bulk of the currants have been bought at rather lower prices than last year. Values, however, are higher. New Sultana raisins have been received. The sale in this market is limited. New evaporated apples are quoted for future shipment, but dealers are not yet interested.

SUGAR—There is a good sale and prices are firmly held, inclining to rather higher figures. Competition of bag sugar is not much felt. As local refinery is inclined to meet their prices, many dealers do not care to take hold of it.

MOLASSES—The market is unusually dull, but it is still early. Should the regular demand be forthcoming there are likely to be higher figures, stocks being light. The lower prices asked, as compared with Porto Rico, tends to increase the sale of Barbadoes.

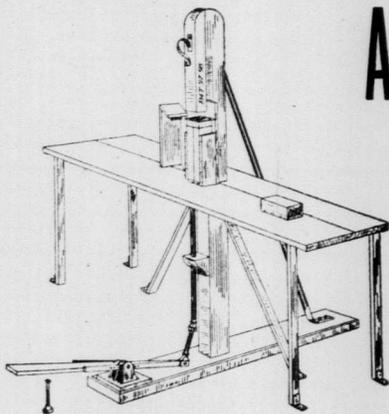
PRODUCE—Butter shows little improvement, but best quality is scarce, and would bring rather better figures than general market quotations. There is an overstock of fair quality. Eggs are indifferent in quality and sales are light. Cheese shows a fair demand, but prices work up slowly.

Factorymen have quite large stocks on hand.

FISH—There is an improved business and higher values rule. In pickled herring there is marked improvement. Receipts are as yet not large. There are quite a number of grades quoted. In dry fish, prices are very firm, particularly mediums. Even pollock, which have been quite dull, show improvement. Hake show better business; mostly for West India trade. Smoked herring hold their price, but do not have the life of either lines. A few fresh shad are still received. We quote two grades of the pickled smoked haddies rather higher. We quote: Large cod, \$3.50 to \$3.60; medium, \$3.45 to \$3.55; pollock, \$1.35 to \$1.40; Grand Manan pickled herring, \$1.60 to \$1.75 per ½-bbl.; smoked herring, 6 to 7c. per box; Canso, pickled \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4½ to 5c.; shad, 10 to 14c.; rippling herring, \$1.80 to \$2; wolves do., \$2.20 to \$2.45; spring shad, \$4 per half-barrel; full, ditto, \$5.

PROVISIONS—There is rather better enquiry. In barrelled goods the past season has been a dull one. Values show little change. In smoked meats, there is light sale at rather higher prices. Lard is firmer; in fact, packers will not duplicate orders except at higher figures.

FLOUR, FEED AND MEAL.—The flour market is still unsettled. An effort to advance prices did not succeed, and values keep low. The chief sale is for Ontario grades. Stocks are not large, though there is still considerable Manitoba here. Oatmeal and oats hold their price, but there is

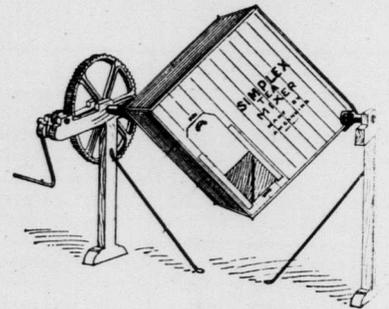


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Visitors to the Exhibition are cordially invited to call at our Sample Rooms and see these two wonderful machines in operation. There will be nothing on the grounds more interesting to the trade.

You will find us in the Annex Building.

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BIRD BREAD and Cottams Seed, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

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BUSINESS FOR SALE IN THE CITY OF LONDON; dry goods, boots and shoes; established thirty years; small stock, rent low; reason for selling, retiring from business; price right to responsible party. R. A. Jones, London, Ont. (1f)

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IN CAR LOTS, BUY NOW.

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FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

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We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

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Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

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Wholesale Commission Merchants, 25 and 27 Church St., TORONTO, Can. Telephone 645.

THE

Select Bacon

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

Park Packer

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Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

Tartan Tea Co.

This Tea—in pound and half-pound lead packets—will be on the market in ten days' time. Wait for it—buy it—it is the best.

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The steady growth in the sale of all our lines indicates the interest taken in them by the best Retail Trade.

ORANGE MARMALADE

Have you tried Upton's Gilt Edge Brand?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Walter Northrop

Importer and Exporter of

DRIED FRUITS

Dressing and Packing of Currants a specialty.

Telephone 8015.

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Butter, Eggs, Cheese,

Hams, Bacon,

Fresh and Dried Fruits

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Our own representatives at Revelstoke and Nelson, B.C.

COLD STORAGE

belonging to the Dominion Government at Revelstoke, B.C., in our care. CONSIGNMENTS SOLICITED.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

78 Wyndham St., - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

no large business. Cornmeal is rather lower and continues a large business. Feed is still scarce and no improvement is expected. Beans are quiet at even figures. Barley, light stock: for new, rather lower prices expected. Split peas keep high. We quote as follows: Manitoba flour, \$5.30 to \$5.45; best Ontario, \$4.30 to \$4.40; medium, \$4.15 to \$4.25; oatmeal, \$3.80 to \$3.90; cornmeal, \$2.15; middlings, \$2.00 to \$2.10; bran, \$1.70 to \$1.80; oats, 38 to 42c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

The Canada Drug Co. this week received a shipment of Robinson's patent barley.

Barton Gandy received a shipment of both coarse and factory filled Liverpool salt this week.

T. S. Simms has added a mill for the manufacture of broom and brush handles, to his plant.

Yerxa & Co., grocers, Fredericton, have assigned to Sheriff Sterling; liabilities, rather over \$3,000; assets, about \$1,700.

Last week the schooner Mary discharged a cargo of Barbadoes molasses at Charlottetown. She is loading a return cargo of oats.

The Newcomb Company, who were about to put a line of steamers on between New York, Maine, New Brunswick and Nova Scotia when the war broke out, are now preparing to carry out their plans. They already have a steamer running as far east as Eastport.

The Maritime Pure Food Co., of Woodstock, this week, sold 1,000 cases of their "St. John Valley" brand corn to The Davidson & Hay, Limited, Toronto. This is perhaps the first shipment west of canned vegetables from our Province, and as the sale was made at the regular price it speaks well for the quality of the goods.

ESTIMATE OF COFFEE CROP.

A New York coffee house, in estimating the coffee crop in Brazil for the present season, express the view that the total quantity exported will exceed 10,000,000 bags, counting in Santos, Rio, Victoria and Bahia, about 1,500,000 bags less than last season.

It is not expected that any material change in prices will take place, however. The firm conclude expressing as follows: "Prices below the ten cent level have ruled since January, 1897, and, on the basis of supply and demand, we think present values are likely to continue for years to come, and perhaps go lower in the immediate future."

FREE TICKETS FOR MERCHANTS.

THERE are two commendable characteristics in the wholesale merchants of Hamilton. The one is their enterprise and the other is their generosity.

They know that a large number of country merchants visit Toronto during the Industrial Exhibition, and they know that they are largely abroad for sightseeing. With a view to enlarging the opportunity of these merchants for sightseeing, they have, in their generosity, adopted the unique method of offering a free ticket from Toronto to Hamilton and return during the time the Exhibition is open.

In pursuance of this plan, the Hamilton wholesalers have made arrangements whereby the tickets can be obtained from Mr. J. J. Meffer, at Knox, Morgan & Co.'s sample room, Merchant's Building, 50-52 Bay street, Toronto.

"We don't want to keep the country merchants when they visit Hamilton," said a well-known wholesaler of the "Ambitious City." "Neither is it our intention to try and sell them goods. We merely want them to see our pretty little city, have a good time and go back to Toronto."

A POLITIC TRAMP.

Raggles—"Dere's only wun fault I hez ter find wid yer pie, mum."

Lady—"What's that?"

Raggles—"It's so blame good dat Ise afeard I won't be able ter eat common grub enny more."

Lady—"Wait a moment, my good man, and I'll get you a lunch to take with you."—Judge.

That is diplomacy, tact, shrewdness, policy. How hard it is to learn to be wise, which is being politic. A grocer, tired of listening to the excuses of a delinquent customer, took the account to the Justice of the Peace and gave instructions to have it collected by law. "See here," said the judge, "you have still to learn that you can catch more flies with molasses than with vinegar. Leave your account and I will coax it out of Smith, but if you insist on suing, he will get angry and the chances are you will not collect a cent. The latter course was taken, the account saved and a customer retained.

Taffy is a great thing, whether used by a tramp, a diplomat or a trader. Try it!—American Grocer.

The Hartland, N.B., Advertiser is advocating a canning factory for that town, claiming that one could be easily supplied with stock without interfering with the Woodstock factory, which is said to be paying finely. All the product of the Woodstock factory has been sold to one firm.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent.

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

The Ontario Mercantile Agency

(Limited)

18 Wellington Street East, TORONTO.
Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the
celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

W. H. Malkin & Co.

WHOLESALE . . .



Grocers,
Provision and
Commission
Merchants.

Correspondence
Invited.
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.
American Biscuit Co., San Francisco.
Alexander Kelly & Co., Brandon, Man.

Every facility for handling all kinds of provisions
and groceries.

137 Water St., VANCOUVER, B.C.

MAPLE LEAF

Salmon.

is the best packed
in Canada.

... Sold by all Grocers...

**A
Courteous
Invitation**

is extended to the Grocery
Trade of the Dominion to
pay us a visit, if in the city during Exhibition.
Our Sample Room, and the services of
our staff, are at your
disposal.

THE . . .
EBY, BLAIN CO.

LIMITED
Wholesale Importing and
Manufacturing Grocers

TORONTO

Rio Coffees

NOW ARRIVING
Ex SS. BELLARDEN.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.



**Constantly
Increasing**

the demand for

**WHITE MOSS
COCOANUT**

because those who have used it will be satisfied with
no other. It combines all the good qualities of a
first-class article. Put up in handsome packages of
1/8, 1/4, and 1/2 pounds. No up-to-date grocer is
without some in stock.

CANADIAN COCOANUT CO.
MONTREAL.

J. Albert McLean, Prop.

Ivory Bar

IS PUT UP IN

1-lb. bars. }
6-16-lb. bars. } 60 bars in box.
3-lb. bars. }

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Illustrations for "Ivory Bar" and other brands of
Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.

Sailor Boy...

BRAND

Ceylon Tea

Packed in gardens at Ceylon
in 1/2 and 1 lb. packages.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

**Cocoa
Chocolate**

**Coffee
Spices**

**Baking
Powder**

**TODHUNTER,
MITCHELL & CO.**

Importers, Manufacturers
TORONTO

Blue Label

TOMATO Ketchup



is the only Ketchup as good as Blue Label—
made of finest, reddest, ripest tomatoes,
seasoned with the best of spices and put up
in sterilized bottles.



Proprietors of . . .

The largest Canned Goods Packing Estab-
lishment in the world.
Manufacturers of Canned Fruits, Vege-
tables, Preserves, Jams, Jellies, Soups,
Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

PREPARED BY

Curtice Brothers Co.,

ROCHESTER, N.Y.

*The following goods now in stock
ready for immediate shipment :*

Secure our prices before placing your orders elsewhere.

- 20 Crates Well Assorted Jardinieres, 4 to 10-in.
- 25 Crates Splendidly Assorted Printed Ware, 2nd's**
- 15 Crates Splendidly Assorted Printed Teas and Plates, 2nd's
- 27 Crates Splendidly Assorted Printed Tea Sets**
- 65 Crates Splendidly Assorted Printed Toilet Sets
- 15 Crates Splendidly Assorted Printed and Gilt Toilet Sets**
- 75 Crates Splendidly Assorted Printed Dinner Sets
- 175 Cases Splendidly Assorted Fancy China**
- 50 Cases Splendidly Assorted Lemonade Sets
- 100 Packages Splendidly Assorted Glass Lamps**
- 125 Packages Splendidly Assorted Banquet and Vase Lamps
- 40 Packages Splendidly Assorted Library Lamps**
- 75 Packages Splendidly Assorted American Glassware
- 50 Packages Splendidly Assorted Canadian Glassware

ALL ORDERS ENTRUSTED TO US SHALL HAVE
OUR USUAL CAREFUL AND PROMPT ATTENTION



THE JOHN L. CASSIDY CO., Limited

339 and 341 St. Paul Street, MONTREAL.



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Tillson's Pan-Dried (Registered) Rolled Oats

You've tried those Rolled Oats said to be "just as good as Tillson's"—price satisfactory, quality not. You've tried those Rolled Oats that looked so nice and white and flaky—looks satisfactory, taste not. How about those "Pan-Dried" Rolled Oats where quality meets price every single time—where looks do not deceive the taste.

No hulls, no dirt, no black specks in Tillson's brand, with its rich, nut-like flavor that folks know so well. As ever, the Rolled Oats of highest quality, but at a fair price to you.

The Tillson Co'y, Limited,
Tilsonburg, Ont.

SOLD DIRECT FROM MANUFACTURER
TO RETAILER.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—
W. H. SEYLER & CO.
Room 100, Board of Trade, TORONTO
Agents for HEINRICH FRANCK SOHNE & CO.
German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.



Dewar's Famous Scotch

Can be had from
Geo. J. Foy Perkins, Ince & Co. Toronto.
R. H. Howard & Co. Adams & Burns
James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR GRIMBLE & CO., Limited., LONDON, N.W. ENG.

THE PRESS CLIPPING BUREAU

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

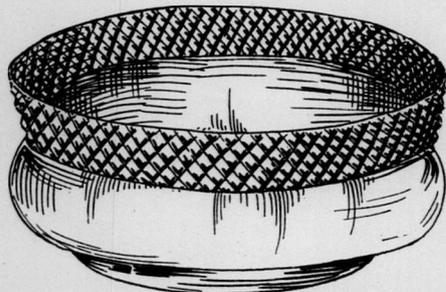
Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal

ADAMS' Crystal Berry Dish



with TUTTI FRUTTI

Packed 36 5c. bars with each Berry Dish.

PRICE, COMPLETE, \$1.25.

For sale by Wholesale Grocers, Confectioners and Druggists.

Adams & Sons Co.

11 and 13 Jarvis St., TORONTO, ONT.

MANITOBA MARKETS.

WINNIPEG, Aug. 29, 1898.

THE weather has been cooler and with more rain than was desired by the farmers. Still, harvest operations are going forward very rapidly. Fully 60 per cent. of the wheat in Manitoba is cut, and probably 25 per cent. of the crop in the Territories. There will be a yield of at least 35,000,000 bushels in Manitoba and the Territories combined. Under favorable conditions threshing will be general in about ten days. Some threshing gangs are out already, and new wheat has been delivered at two points, Myrtle and Stockton. The sample, so far, is very good, there being no sign of smut, and, so far, no sign of frost. The yield is specially heavy in the western Mennonite district which lies along the United States boundary.

There has been a drop in flour in the last ten days of 20c. per sack on patent and strong bakers', and 15c. per sack on Algoma and XXXX. Business in this product is extremely quiet. Quotations: Patent, \$2.35; strong bakers', \$2.15; Algoma, \$1.60; XXXX, \$1.15. In groceries proper, there is no change to report. Canned goods, particularly tomatoes, are a little stiffer, and factorymen are not eager to quote; in fact, some have withdrawn their quotations from the market entirely. Evaporated fruits are ruling higher, which is preventing sales on this market.

GREEN FRUIT—The market is liberally supplied with plums, peaches, pears, grapes and apples. Ontario fruit still arrives in unsatisfactory condition; ditto, British Columbia. If growers from either Province could be introduced to one of their cars, while in process of unpacking at this point, they would probably mend their ways. The California fruit, being grown under irrigation, is naturally drier and easier to transport without damage, yet, every attention is paid, down to the smallest detail, to the careful packing of this fruit, while British Columbia and Ontario, with their moister climates and softer fruits, seem to think any way will do. The demand for fruit is active and carloads are sold very rapidly. The housewives of Winnipeg and Manitoba generally seem to be making more than usual provision in this line. Very fine crab-apples are now on this market, selling at 75c. per pail.

BUTTER—This market is still peculiar; 18c. point of shipment is the ruling price for creamery, but even at this figure men refuse to sell. Eastern dealers are quoting eastern creamery at almost identically the same price as is being paid for local manufacture. Dairy butter continues firm, not so much from any demand as from local competition,

13c. being paid f.o.b. point of shipment, for straight lots of number one dairy.

CHEESE—Are firm, and so far as local market is concerned factorymen are not inclined to sell, and the situation is much the same as with butter, as eastern dealers are offering eastern cheese at the same price that is being paid here for Manitoba. The present indication is that both creamery and cheesemen will be badly bitten if they continue the present policy.

EGGS—Very firm at 13c. f.o.b. Winnipeg. They are coming forward freely, and the quality is excellent.

"ON TIME"

WEBSTER was never late at a recitation in school or college. In court, in Congress, in society, he was equally punctual.

Amid the cares and distractions of a singularly busy life, Horace Greeley managed to be on time for every appointment. Many a trenchant paragraph for The Tribune was written while the editor was waiting for men of leisure, tardy at some meeting.

The comet which visits our atmosphere but once in a thousand years is never a single second behind time.

Punctuality is the soul of business, as brevity of wit.

Every business man knows that there are moments on which hang the destiny of years. If you arrive a few moments late at the bank, your paper may be protested and your credit ruined.

During the first seven years of his mercantile career, Amos Lawrence did not permit a bill to remain unsettled over Sunday.

Punctuality is said to be the politeness of kings.

Some men are always running to catch up with their business; they are always in a hurry, and give you the impression that they are late for a train. They lack method, and seldom accomplish much.

One of the best things about school and college life is that the bell which strikes the hour for rising, for recitations, or for lectures, teaches habits of promptness.

Every young man should have a watch which is a good timekeeper; one that is nearly right encourages good habits, and is an expensive investment at any price. Wear threadbare clothes if you must, but never carry an inaccurate watch.

"Oh, how I do appreciate a boy who is always on time!" says H. C. Brown. "How quickly you learn to depend on him, and how soon you find yourself intrusting him with weightier matters! the boy who has acquired a reputation for punctuality has made the first contribution to the capital that in after years makes his success a certainty."

"Better late than never" is not half as good a maxim as "Better never late."

A conductor's watch is behind time, and a frightful railway collision occurs. A leading firm with enormous assets becomes bankrupt, because an agent is tardy in transmitting available funds, as ordered. An innocent man is hanged because the messenger bearing a reprieve should have arrived five minutes earlier. A man is stopped five minutes to hear a trivial story and misses a train or steamer by one minute.

Grant decided to enlist the moment that he learned of the fall of Sumter. When Buckner sent him a flag of truce at Fort Donelson, asking for the appointment of commissioners to consider terms of capitulation, he promptly replied: "No terms except an unconditional and immediate surrender can be accepted. I propose to move immediately upon your works." Buckner replied that circumstances compelled him "to accept the ungenerous and unchivalrous terms which you propose."—"Pushing to the Front."

CHEESE MARKETS.

Perth, Aug. 26—1,290 boxes white August cheese offered. All sold at 7 $\frac{3}{4}$ to 8c.

Brighton, Aug. 26—780 August cheese offered; 400 sold at 8c.

Brantford, Aug. 26—2,615 boxes boarded; 2,265 sold at 8c.; 220 at 7 15-16c.

Iroquois, Aug. 26—480 boxes August offered; 380 sold at 8 $\frac{1}{2}$ c.

Ottawa, Aug. 26—1,710 boxes boarded; all sold at from 7 $\frac{3}{4}$ to 8 3-16c.

Kemptville, Aug. 26—720 boxes boarded; all sold at 8 1-16c.

South Finch, Aug. 26—1,065 boxes boarded, 479 of which were white; no sales; highest bid, 7 $\frac{3}{4}$ c. for white and 8c. for colored.

Lindsay, Aug. 29—1,700 boxes offered; all sold at 8c.

Belleville, Aug. 30—1,135 boxes offered; 390 sold at 8c.

Ingersoll, Aug. 30—2,675 boxes offered; 150 sold at 7 $\frac{3}{4}$ c.

A NEW PACKAGE TEA.

Another package tea has been put upon the market. It is named "Sailor" brand, and Perkins, Ince & Co., Toronto, are the proprietors. The tea is packed in the gardens at Caylon, "which," said a member of the firm, enables it to retain its original flavor. The packages are halves and pounds, and have a rich and attractive appearance. The trade mark of the sailor boy climbing a mast, with the flag floating in the breeze, which has for so many years done duty on Perkins, Ince & Co.'s Japan teas, is much in evidence on the new package. The tea will be sold at popular prices.

AN ANNOUNCEMENT !

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea.

"P. Richard's" Brandy.

"Mitchell's" Whiskeys.

72 to 78 St. Peter Street, MONTREAL.

TO ARRIVE

by Steamer Escalona, due here the last days of September,

from MESSRS. G. MARCOPOLI & SON

50 bbls. Prime Provincial Currants	50 bbls. Prime Filiatra Currants
50 hlf.-bbls. " "	50 hlf.-bbls. " "
50 cases " "	50 cases " "
50 hlf.-cases " "	50 hlf.-cases " "

Prices on Currants are low, there is no risk in placing your orders early.

TO ARRIVE about the 5th of September, via Liverpool :

150 boxes Rogers Caravel brand Valencia Raisins.

This brand is equal to Selected of most houses.

150 boxes Pallares f.o.s. Valencia Raisins.

If you want any of this first shipment, order at once, they are going fast.

L. CHAPUT, FILS & CIE., Montreal

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

VANCE & CO., general merchants, Norval, Ont., have assigned to Joseph S. Lundy, Brampton, and a meeting of their creditors will be held on September 6.

Yerxa & Co., grocers, Fredericton, N.B., has assigned.

Mathias Leduc, grocer, Montreal, is offering 75c. on the dollar.

Benoit & Berard, general merchants, St. Helene, Que., have assigned.

T. G. McCracken, general merchant, Harriston, Ont., has assigned to A. G. Campbell.

Richard Tew, assignee of the estate of estate of Neil & McKay, general merchants, Lucknow, Ont., has declared a third and final dividend of 4c., making a total of 24c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Jacques & Cote, cheese exporters, Quebec, have registered dissolution.

Tourigny & Dorais, general merchants, Victoriaville, Que., have dissolved.

Fox & McWilliams, grocers, Owen Sound, Ont., are about dissolving partnership.

Partnership has been registered by N. Desilets & Co., general merchants, St. Tite, Que.

C. E. Pelton has been admitted into the firm of R. W. Rolston & Co., grocers, Amherst, N.S.

M. J. Gillard, grain, coal and general merchant, Grafton, Ont., has admitted — Nobles; style now, Gillard & Nobles.

Louis J. A. Tanguay and Joseph Gregoire have registered proprietors of Tanguay & Gregoire, grocers, St. Hyacinthe, Que.

Ovide Legault and Albert Legault have registered partnership as grocers in Lachine, Que., under the style of O. Legault & Freres.

SALES MADE AND PENDING.

Alfred Galipeau, grocer, Sault au Recollet, Que., has sold out.

R. H. McDonald, general merchant, St. Edwards, P.E.I., has sold out.

G. A. Prior, grocer, baker, etc., Bracebridge, Ont., is advertising his business for sale.

The stock of the estate of George Scott, grocer, Toronto, is advertised for sale by tender.

The stock of Richard Pearce, grocer, Halifax, has been taken possession of under bill of sale.

The assets of Alexis Trudeau, general merchant, St. Brigitte Des Saults, Que., have been sold.

E. Brown, grocer and liquor dealer, Ottawa, Ont., has sold his grocery stock at 50c., and his liquor stock at 51¼c. on the dollar.

McLellan & Williams, general merchants, Treherne and Holland, Man., have sold out their Holland branch at 85c. on the dollar to W. T. Schooley & Co.

CHANGES.

Wm. Buckle, grocer, etc., Guelph, Ont., has been succeeded by C. F. Hicks.

Miss Mary Hanlon, grocer, Ottawa, has sold out to T. E. Bonsell.

E. & R. Beattie, general merchants, Port Alma, Ont., have left that place.

J. W. Simpson, general merchant, West Lorne, Ont., has removed to Port Alma.

T. B. Morris, general merchant, Wallace, N.S., has sold out to R. E. Nelson & Co.

Charles McWilliams, grocer, Marmora, Ont., has been succeeded by Henry Black.

Somers & Smith, general merchants, Oxford, N.S., have sold out to Daniel Keefe.

Armes, Joyce & Co., grocers, Owen Sound, Ont., have been succeeded by Price & Armes.

Ezile Vachon has registered as proprietor of Vachon, Ulric & Co., general merchants, Beauport, Que.

The Michael Lefebvre Co., vinegar manufacturers, etc., Montreal, have obtained charter of incorporation.

Oswald Chaput has registered as proprietor of the firm of O. Chaput & Co., general agents, Montreal.

Philina Hamel has registered as proprietor of the firm of George Gagnon, grocer, St. Cyrille de Wendover, Que.

W. J. Sargeant, general merchant, Bancroft and Maynooth, Ont., is about closing up their Maynooth branch.

NEW EVAPORATING FACTORIES.

Every indication points toward a rapid development of the evaporating fruit industry in western Ontario this year.

A large factory has been established in Wallaceburg, Ont.; another, and possibly two, will be built in Chatham.

Pintler & Payne, who have factories in Brantford and Tilsonburg, intend commencing a factory in St. Thomas. They will employ 20 to 30 hands.

Town & Griswold are placing an extra kiln in their factory at Clinton, Ont., thus increasing their capacity 100 bushels.

Mahler Bros., of Wingham, are doubling their capacity for apples.

The Simcoe Canning Co. is starting an apple evaporating factory at Port Rowan, Norfolk County. The machinery is of the newest and most approved style, and Mr. Innes claims it will be one of the best equipped evaporating factories in the country.

There is a growing demand for Canadian evaporated fruits, and if care is taken to manufacture a uniformly good article, the possibilities of the industry are indeed great.

FIRMS COMMENCING BUSINESS.

Mrs. Charbonneau is commencing business as grocer in Sault au Recollet, Que.

L. H. Marchand has opened out as provision dealer in Montreal.

B. Dalmage has opened out as general merchant in Selkirk West, N.W.T.

George Dodds is about to open out as grocer on King street, Waterloo, Ont.

TRADE CHAT.

THE HARRISON, ONT., TRIBUNE states that a new pork packing factory in that place will be in full operation before Christmas. The building will be 180 x 80 feet, three storeys high, and equipped with the most modern machinery. The capacity at the start will be 4,000 hogs per week.

John W. Kyte has started up as general merchant in Port Hawkesbury, N.S.

B. Powers has commenced business as dealer in grain and seeds in Trenton, Ont.

Fire caused \$300 damage to Mrs. John Mathieu's gum factory at St. Henri de Montreal, on Thursday, last week.

Four eggs, the weight of which totalled an even lb., were recently brought into the store of J. A. McCrea, grocer, Guelph.

Owing to ill health, E. Blair, general merchant, Althorpe, Ont., was compelled to sell his store, Thos. Munroe, Maberly, being the purchaser.

The new evaporating factory that Mr. Ellis is erecting in Wallaceburg, Ont., is expected to commence operations this week. Already 40,000 bushels of wheat have been purchased.

On the 1st of September, John Garvey, London, Ont., ceased doing business as retail grocer and liquor dealer. He will henceforth confine his energies to his wholesale department.

One more article has been added to the list of Canada's exported products. A. Haaz & Co., vinegar manufacturers, Kingston, shipped 600 gals. of vinegar last week to Glasgow, Scotland.

The Listowel Banner says that a Chatham township farmer recently found a five-foot snake roosting with his chickens, and that, after killing the reptile, several unbroken eggs were released from its interior.

A Carrick, Ont., hen laid a new style of egg the other day. Instead of being of the usual oval shape, it bears a close resemblance to a peanut, being 2½ inches in length, 2½ inches in circumference at one end and 2¼ inches at the other, while in the centre the measurement is only 1¼ inches.

Montreal can boast of its "gold" train, but it remains for St. Andrews to be able to brag of a "sardine" train. Four cars of Eastport sardines went west recently. The arrival of sardine vessels at St. Andrews of late have been very numerous. Since the first of the month there have been landed here for shipment to western points no fewer than 18,905 cases of sardines.—Woodstock, N.B., Despatch.

WILL TICKLE THE SAUCIEST PALATE.

PATERSON'S WOR'STER SAUCE

possesses a peculiar vigour and zest pleasing the Consumer, and providing a satisfactory profit to the Grocer.

Prepared by R. PATERSON & SONS, Proprietors and Manufacturers of PATERSON'S "Camp" Coffee Essence. PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—**ROSE & LAFLAMME, MONTREAL**



Pickles.

There is nothing better to eat than Heinz's Baked Beans with Tomato Sauce. They're profitable goods to a grocer.

Others of our Popular Specialties are:

Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce

For sale by _____

H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.

MEDALS--
PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The **GENUINE**
always bear this
Keystone trade-mark.



THE SUPERIORITY OF.....

Millar's Paragon Cheese

IS EASILY RECOGNIZED,
AND GENERALLY ADMITTED

*The First on the Market
The First in Quality
The First Always*

THE T. D. MILLAR CHEESE CO.
Ingersoll, Ont.

CIGARS

There is profit in selling cigars, if you handle popular and reliable brands. There is money in selling

J. Bruce Payne's Cigars

because every smoker knows them, and those who have tried them once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

CANADIAN PRODUCTS IN BRITAIN.

IN his annual report to the Dominion Department of Agriculture, Prof. Robertson states that an experiment regarding shipping apples in cold storage to Great Britain was made, 337 packages being sent in cold storage and 116 packages as ordinary cargo.

The apples shipped were of the Baldwin, Ribston Pippin, Cranberry Pippin and Northern Spy varieties, and were wrapped in paper. It was found on arrival that those shipped in cold storage arrived in sound and firm condition, while those shipped as ordinary cargo were not so solid, showing signs of decay wherever a spot or scab existed.

The apples in cold storage showed moisture on the surface, a result produced by condensation from the air by the sudden change of temperature. This can be overcome by keeping the cases closed, when taken from cold storage, until the fruit has become gradually warmed to near the temperature of the air.

Great Britain imported, last year, \$256,960,404 worth of breadstuffs—wheat, flour, oats, barley, etc. Of this, Canada sent \$14,928,170 worth.

The following table shows how Canada's exports of breadstuffs compared with that of other countries:

Countries,	Flour.	Other Breadstuffs.
Canada.....	\$ 3,973,570	\$10,954,600
Other British Possessions	2,448	310,556
United States	33,028,120	84,402,528
Russia	24,513	50,120,282
Germany	321,010	3,710,337
France	3,544,105	500,527
Austrian Territories	3,739,498	212,736
Argentine Republic.....	57,052	20,695,303
India		3,445,793
Roumania		15,431,218
Turkey		9,369,856
Chili		4,656,304
Other foreign countries.....	218,621	8,241,882
Total	\$44,988,982	\$212,051,422

It will be seen that Canada stands second among the nations as an exporter of flour to Britain, and fifth as exporter of other breadstuffs.

Canadian wheat has an excellent reputation, but Prof. Robertson expressed the opinion that much of the wheat, especially from Manitoba and the Northwest Territories, is degraded in transit through the United States, inferior wheat being mixed with it. It would be of undoubted advantage to Canadian wheat-growers, if the bulk of the wheat crop could be handled through Canadian channels. Not only would the profits which arise from transportation be a direct source of revenue to Canadians, but the matchless quality of our wheat for bread-making, if kept unmixed with lower grades,

would soon win a more decided preference and a relative advance in price.

Canadian flour is steadily gaining ground as flour from which bakers can make not only the best quality of bread, but also the largest quantity per barrel. Prof. Robertson is of the belief it would be advisable to have Canadian wheat ground into flour at home instead of being shipped in its natural state. This would furnish employment to a large number of persons, and would leave in Canada the bran and shorts, which will be wanted in greater quantity as our production of cattle and hogs increases.

AMONG TORONTO RETAILERS.

It is interesting to note the differences in the reports given by various grocers of the effect on trade of the coming and going of people during the summer months. In some parts of the city the reports indicate that the exodus of Torontonians has been so great that business is quiet even to dullness. Another section reports that the influx of summer visitors has created demand sufficient to compensate for all loss to trade because of the exodus. The reports of a few grocers in various sections of the city should prove interesting

W. H. Marmion, 1,178 Queen street west, and, by the way, president of the Toronto Retail Grocers' Association, stated that this summer's business had surpassed that of any summer during the seven years he has been in business in his present stand. He found this summer that, added to the fact that he was doing a greater volume of business, his customers wanted less credit and paid cash down to a much greater extent than ever before. This last remark led to a question regarding "schemes" to develop cash trade, and Mr. Marmion expressed his decided opinions that such "schemes" were not necessary, and that, moreover, they were injurious to the business of those adopting them.

Swan Bros., King street east, are now experiencing the biggest rush of business they have at any time of the year. They cater to trade at the island, the various beaches, etc., and to yachting parties, etc., and the business derived from these sources is so voluminous, and demands so much special attention, that the summer season is, with Swan Bros., a busier one than the winter season. An illustration of the attention necessary to this business is given in the fact that, frequently, orders are received for all the meat, vegetables, fruit, as well as general groceries, desired by a yachting party. As Swan Bros. are general grocers, and not butchers, much of these orders have to be filled outside of their own

shop. They have not tried any "scheme" to improve business, and state their belief that there is no necessity for so doing.

At R. Barron's branch store, Wellesley street, I had a talk with Mr. Barron, Jr. Business in this neighborhood has been affected by residents there going away for the summer months. This summer, more than usual have been away, and the volume of business shows the effect of their departure more than usual. But the business being done is being done on a better, more substantial basis. This store commenced to give coupons to its customers, but found such a method to be unsatisfactory, so stopped offering them, and now will have nothing to do with such a "scheme."

T. Holmes, 990 Bathurst street, has found this summer's business the best he has experienced in seven years. The number of families leaving from the section of the city in which he does business is limited, and though this year as many as usual went holidaying, the volume of his business has increased. Beside this, the percentage of cash business has so increased that the condition of trade is much better than in past years. Mr. Holmes has not given any discount inducements to encourage cash trade.

Clancy Bros., corner of Harbord and Major streets, find every summer that at all time during June, July and August fully half of their customers are out of the city. The result naturally is that their volume of trade is much smaller during the summer than throughout the winter. This year, their summer business has been better than usual. They state that they have never tried coupons or trading stamps, and that their ever-increasing number of customers never ask for them.

THE RAMBLER.

PROFITABLE GOODS.

W. G. Dunn & Co., mustard manufacturers, Hamilton, have the most complete machinery for manufacturing mustard and claim to make all their brands direct from the imported seeds, extracting all shell in the manufacture, making a mustard that is highly pleasing to the taste. It will pay dealers to handle these goods, as they pay a good profit.

The Canadian Manufacturing Company has been formed for the manufacture of self-raising flour and baking powder. Wm. Angus is the manager. Their office will be on Bleury street, Montreal.

The Dunkley Celery and Preserving Co., of Kalamazoo, Mich., intend erecting a branch in Chatham, Ont., providing suitable arrangements can be made.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.

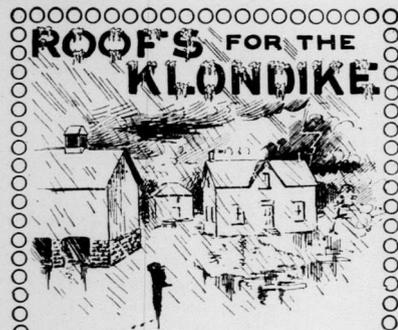


EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.



**ROOFS FOR THE
KLONDIKE.**

Roofs must be chosen with care and judgment in any country, and especially so in Canada.

All our products are constructed for use in Canada, and ample provision is allowed for contraction and expansion, and we guarantee them to be water, wind, and storm proof.

Up-to-date information and fully illustrated catalogues of Steel Roofings, Sidings and Ceilings sent free for the asking.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

FANCY ◆◆ MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACE
POLISHED
IMPERIAL SEETA
IMPERIAL GLACE

D. W. ROSS CO. RICES
Agents

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits..... 1 00 per doz.
Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

DON'T BUY

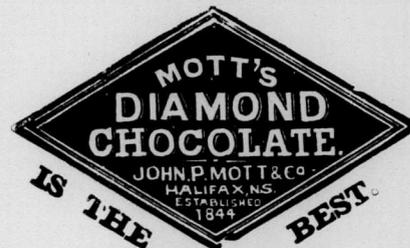
— YOUR —

JAPAN TEAS

until you see samples of "Golden Leaf" in the hands of our travelers.

We can assure our friends of the same satisfaction in the future as in the past.

GEORGE FOSTER & SONS
BRANTFORD, ONT.



IS THE BEST.
ASK FOR
MOTT'S

THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada.

20-20 1/2 St. Peter Street, MONTREAL, P.Q.

Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows

Visitors

to the Toronto Exhibition
are invited to try a cup of

Cadbury's Delicious Cocoa

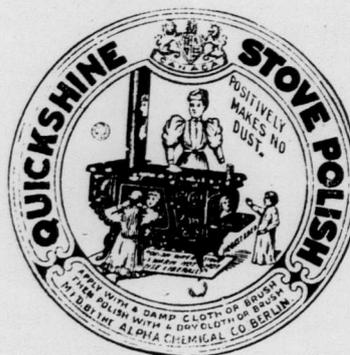
Served Free—in the
Main Building.

FRANK MAGOR & CO.,
Sole Agents for Canada.

Montreal.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by **The ALPHA CHEMICAL CO.,** - **Berlin, Canada.**

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open bag.

Write for Lists, Discounts, Terms, and Delivery, to

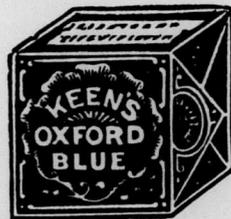
THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.

THE BLUE OF BLUES

The Delight
of the
Laundry

Keen's Oxford Blue



Will bring you steady trade.

Will increase your reputation for handling the best goods.

Will pay you a good profit.

Current Market Quotations for Proprietary Articles.

Sept. 1, 1895.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 2, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 " " "	2 40
oz. tins, 4 " " "	1 10
lb. tins, 1/2 " " "	14 00
Diamond—	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 " " "	90
1/4 lb. tins, 4 " " "	60
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " " "	75
1/2 " 3 " " "	1 25
1 " 2 " " "	2 25

SNOW DRIFT BAKING POWDER.	
1/2 lb. tins, 4 doz. in case	per doz \$ 75
1 " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " 1/2 " " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

BLACKING.	
P. G. FRENCH BLACKING	
No. 4, 1/2 qts. bxs.	\$4 00
" 6, 1/2 " " "	4 50
" 8, 1/2 " " "	7 25
" 10, 1/2 " " "	8 25
" 10, Jet Enamel.	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss,	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.	
Shoe Dressing— in 1/4 gross cases	Per Gross \$ 22 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	12 00
Eclipse Combination tan	12 00



Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in 1/4 gross cases	9 00
Reliable French Blacking, No. 5	4 50
" No. 2	8 00
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00
Alpha Metal Polish No. 2	per gross. 9 00
Stove Polish—	
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
Patent Stove Polish—	
Sunlight Lead Bar 6's	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/4 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases 6-oz. bottles	
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tins	

BIRD SEEDS	
BART. COTTAM & CO.	
"Cottams," with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 1/2
German, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" 5c. " 48 " "	0 03
BLUE.	
KEEN'S OXFORD.	
Per lb.	per lb. \$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	
STOVE POLISH.	
RISEING SUN STOVE POLISH	
For durability and for cheapness this preparation is truly unrivalled.	
Per gross	
Rising Sun, 6 ounce cakes, half gross boxes	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

THE TRADE BUILDERS OF B.C.

ARE
W. KELL & MORRIS' GOLD MEDAL BRANDS
 OF PURE Preserves, Pickles, Ketchups, Vine-
 gars, Confectionery, Candied Peels
 We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

COX'S GELATINE Always Trustworthy.
 ESTABLISHED 1725.

Agents for Canada:
 C. E. COLSON & SON, Montreal.
 D. MASSON & CO., Montreal.
 ARTHUR P. TIPPET & CO.,
 Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

EPPS'S
 GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

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 Limited
TORONTO, ONT.

BUTTER
= TUBS =

with:
 "Wire or Wooden"
 HOOPS

In Spruce, ASH or Tin
LINED.

Made in 10, 20, 30, 50 and 70-lb. Sizes.

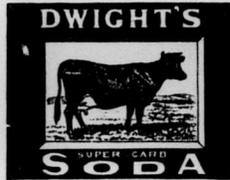
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 TO..

Boeckh Bros. & Company
Toronto, Ont.

Manufactured by
 The Wm. Cane & Sons Mfg. Co., Limited,
 Newmarket.

It Sometimes Happens

COW BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

Dealers who have taken a personal interest in testing the tea-taste of their trade with **Monsoon** ^{Indo Ceylon} Tea have no hesitation in giving it the premier place in their stock, and the immense sales of the Monsoon packets at 40 cents prove that this is the ideal grade. There is no other 40-cent tea in the market which compares with Monsoon.



Returned
2/9/98

NEW
18



SEASON'S
98

"CROSSE & BLACKWELL"

Candied and
Drained Peels

C. E. COLSON & SON, MONTREAL,

CHEESE.



MACLAREN'S IMPERIAL. Per doz.
Large Size, cases 1 doz. \$9.00
Medium Size, cases 1 doz. 4.50
Small Size, cases 2 doz. 1.00
Individual, cases 2 doz.

MILLAR'S PARAGON
Large Size, cases 1 doz. \$8.00
Medium Size, cases 1 doz. 4.50
Small Size, cases 2 doz. 1.00



CLOTHES PINS.

BOECKH BROS. & CO.
Clothes Pins (full count), 5 gross in case, per case 0.65
4 doz. packages (12 to a case) 0.75
6 doz. packages (12 to a case) 1.00

COFFEE.

JAMES TURNER & CO. per lb.
Mecca 0.34
Damascus 0.30
Cairo 0.20
TODD HUNTER, MITCHELL & CO.'s
Excelsior Blend 0.33
Bourbon Blend 0.31
Our Own 0.30
Jersey 0.28
Laguaya 0.25
Rajah Blend 0.21
Mocha and Java 0.32
Old Government Java 0.30 0.32 0.34

EXTRACTS.

per doz.
Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors \$2.00
Dalley's Tropical Extracts, 2 oz. bottles all flavors 0.75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors 1.25
Crown Brand (Robert Greig & Co.)—
1 oz. Bottle, per doz. 0.90
2 " " " 1.50
2 1/2 " " " 2.00
4 " " " 3.00
8 " " " 6.00
" " " Glass Stop'r " 7.00
P. G. FLAVORING EXTRACTS
8 oz. Glass Stopper bott. \$6.00
4 oz. " " 4.00
3 oz. Plain bottles 5.00
1 oz. " " 3.00
2 oz. Cabinet bottles 2.00
2 oz. Bottles 1.80
1 oz. " 1.20
Per gallon 7.00
Per pound 1.60



FOOD.

ROBINSON'S BARLEY AND GROATS. per brl.
Patent Barley, 1/2 lb. tins 1.25
" " 1 lb. tins 2.25
" Groats, 1/2 lb. tins 1.25
" " 1 lb. tins 2.25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS. per doz.
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case 1.20
Pancake Flour, 2 lb. packages, 3 doz. in case 1.20
Tea Biscuit Flour, 2 lb. packages, 3 doz in case 1.20
Graham Flour, 2 lb. packages, 3 doz. in case 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases 1.20

GELATINES.

COX'S
1 Quart size, per doz 1.06
2 Quart size, " " 2.12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.
1/2 pail, 6 qt. \$3.35
Star Standard, 12 qt. 3.80
Milk, 14 qt. 4.75
Round-bottomed fire pail, 14 qt. 4.75
Tubs, No. 1 13.30
" " 2 11.40
" " 3 9.50
Fibre Butter Tubs (30 lbs) 3.80
Nests of 3 2.85

Keelers No. 4 8.00
" " 6 7.00
" " 7 6.00
Milk Pans 2.65
Wash Basins, flat bottoms 2.65
" " round bottoms 2.50
Handy Dish 2.25
Water Closet Tanks 17.00
Dish Pan, No. 1 7.60
" " 2 6.20
Barrel Covers and Trays 4.75
Railroad or Factory Pails 4.75

JAMS AND JELLIES.

SOUTHWELL'S GOODS. per doz.
Frank Magor & Co., Agents.
Orange Marmalade 1.50
Clear Jelly Marmalade 1.80
Strawberry W. F. Jam 2.00
Raspberry " 2.00
Apricot " 1.75
Black Currant " 1.85
Other Jams " 1.55
Red Currant Jelly 2.75
(All the above in 1 lb. clear glass pots)



P. G. JELLY POWDER.
Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves-foot and grape fruit, 3 doz. cases 90c. per doz.

P. G. ICINGS.
Chocolate 2 doz. cases, \$1.25 per doz.
Lemon, white, pink, canary and Kerneline, 2 doz. cases, \$1.00 per doz.

LICORICE.

YOUNG & SMYLYE'S LIST.
5-lb. boxes, wood or paper, per lb. \$0.40
Fancy boxes (36 or 50 sticks) per box 1.25
" Ringed " 5 lb. boxes, per lb. 0.40
" Acme " Pellets, 5 lb. cans, per can 2.00
" Acme " Pellets, fancy boxes (40) per box 1.50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can 2.00
Licorice Lozenges, 5 lb. glass jars 1.75
" " 5 lb. cans 1.50
" Purity " Licorice, 200 sticks 1.45
" " 100 sticks 0.75
Dulce, large cent sticks, 100 in box 0.75

MINCE MEAT.

Wethey's Condensed, per gross, net \$10.80
" " per case of 3 doz., net 2.70

MUSTARD.

COLMAN'S OR KEEN'S. per doz.
D. S. F., 1/4 lb. tins \$1.40
" " 1/2 lb. tins 2.50
" " 1 lb. tins 5.00
In Jars—
Durham, 4 lb. jars, per jar 0.75
" " 1 lb. 0.25
F. D., 1/4 lb. tins per doz. 0.85
" " 1/2 lb. tins 1.45
FRENCH MUSTARD
Crown Brand—(Robert Greig & Co.) per gross.
Pony size \$7.50 Beer Mug 16.20
Small Med. 7.50 Tumbler 11.50
Medium 10.80 Cream Jug 21.00
Large 12.00 Sugar Bowl 22.00
Spoon 18.00 Caddy 28.00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb. 0.25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz 2.00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz 1.00
Dalley's Superfine Durham Mustard bulk, per lb. 0.12
1/4 lb. tins, 4 doz. in case, per doz. 0.65
1/2 lb. tins, 2 " " 1.20
4 lb. " " 7.80
1/4 lb. glass tumblers 0.75
Jersey Butter Color, 2oz. bottles, per doz 1.25
1 gallon tins, per gal. 2.50
Celery Salt, 2 oz. bottles, silver tops, per doz. 1.25
Curry Powder, 2 oz. bottles, silver tops, per doz.

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS. per doz.
Patent stoppers (pints) 2.30
Corked (pints) 1.90



SILVERINE. Per gross.
No. 4 8c. size \$3.85
No. 6 8c. size 5.50
No. 8 10c. size 6.60

SODA—COW BRAND.

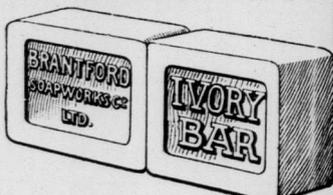


Case of 1 lbs. (containing 60 pkgs.) per box, \$3.00
Case of 1/2 lbs. (containing 120 pkgs.) per box, \$3.00
Case of 1 lb. and 1/2 lbs. (containing 30 packages) per box, \$3.00
case of 5c. pkgs (containing 96 pkgs., per box, \$3.00

SOAP.



1 box and less than 5 boxes and upward, 4.00
#7. Freight prepaid on cases, 5 box lots.



BRANTFORD SOAP WORKS CO.
"Ivory Bar" is put up in 1 lb., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.
Quotations for "Ivory Bar" and other brands of soap furnished on application.



A. P. TIPPET & CO., AGENTS.
Maypole Soap, colors, per gross, \$12.00
Maypole Soap, black, per gross, \$18.00
10 per cent. discount on gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.
Laundry Starches—
No. 1 White or Blue, cartoons... 0.05 1/2
Canada Laundry " " 0.04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0.07 1/2
Silver Gloss, 6-lb. tin cannisters... 0.07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package... 0.07 1/2
Silver Gloss, large crystals... 0.06 1/2
Benson's Satins, 1-lb. cartoons... 0.07 1/2
No. 1 White, bbls. and kegs... 0.04 1/2
Benson's Enamel, per box... 3.00
Culinary Starch—
W. T. Benson & Co.'s Prep. Corn 0.06 1/2
Canada Pure Corn " 0.05 1/2
Rice Starch—
Edwardsburg No. 1 white 1-lb. cart. 0.09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps... 7 1/2



KINGSFORD'S OSWEGO STARCH.
SILVER GLOSS—40-lb. boxes, 1-lb. pkgs., 0.08
GLOSS (12-lb. boxes each crate) 0.08 1/2
PURE—40-lb. boxes, 1-lb. pack... 0.07
" 48-lb. " 16 3-lb. boxes... 0.07
For puddings, custards, etc.
OSWEGO } 40-lb. boxes, 1-lb. packages... 0.07 1/2
CORN STARCH }
ONTARIO } 38-lb. to 45-lb. boxes, 0.06
STARCH IN } 6 bundles...
BARRELS } Silver Gloss... 0.07 1/2
" Pure... 0.06 1/2

THE BRANTFORD STARCH CO., LTD.
Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0.04 1/2
Finest Quality White Laundry—
3 lb. cartoons, cases 36 lbs. 0.05 1/2
Bbls., 175 lbs. 0.04 1/2
Kegs, 100 lbs. 0.04 1/2
Lily White Gloss—
Kegs, extra large crystals, 100 lbs. 0.06 1/2
1 lb. fancy cartoons, cases 36 lbs. 0.07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb. 0.07 1/2
6 lb. tin enamelled cannisters, 8 in crate 48 lbs 0.07 1/2



BRANTFORD GLOSS—1 lb. fancy boxes, cases 36 lbs. 0.07 1/2
BRANTFORD COLD WATER RICE STARCH—1 lb. fancy boxes, cases 28 lbs. 0.09
CANADIAN ELECTRIC STARCH—40 packages in case
CELLULOID STARCH—per case... 50
CULINARY STARCH—Cal lenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs. 0.05 1/2
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs. 0.05 1/2



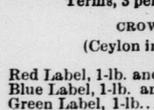
SALADA CEYLON. SALADA CEYLON. Brown Label, 1 lb. & 1/2 s. wholesale 20c., retail 25c.
Wholesale Retail
Green Label, 1s and 1/2 s. 0.22 0.30
Blue Label, 1s and 1/2 s. 0.30 0.40
Red Label, 1s and 1/2 s. 0.36 0.50
Gold Label, 1/2 s. 0.44 0.60
Terms, 30 days net.



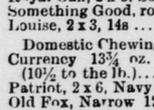
RAM LAL'S (lead packages)
Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black or mixed.
Black Label, 1-lb., retail at 25c. 0.19
" 1/2-lb. 0.20
Blue Label, retail at 30c. 0.22
Green Label " 40c. 0.28
Orange Label, retail at 60c. 0.42
Gold Label, " 80c. 0.58
Terms, 3 per cent. off 30 days.



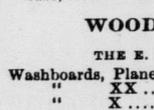
CROWN BRAND. (Ceylon in lead packages)
Wholesale Retail
Red Label, 1-lb. and 1/2 s. 0.35 0.50
Blue Label, 1-lb. and 1/2 s. 0.28 0.40
Green Label, 1-lb. 0.18 0.25
Japan, 1 lb. 1/2 s. 0.19 0.25



TOBACCOS. EMPIRE TOBACCO CO.
Foreign—
Royal Oak, 2 x 3. Solace, 8s. 0.52
Something Good, rough and ready, 7s Louise, 2 x 3, 14s 0.54
Domestic Chewing—
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.) 0.20
Patriot, 2 x 6, Navy 5s. 0.41
Old Fox, Narrow 12s. 0.41
Free Trade, 8s. 0.41
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.) 0.44
Snowshoe, pound bars, spaced 6s. 0.44
Cut Smoking—
Leader, 9s, in 5 lb. boxes (10 bxs. in case) 0



WOODENWARE. THE E. B. EDDY CO. per doz.
Washboards, Planet 1.60
" XX 1.40
" X 1.25
" Special Globe 1.50
Matches— 5-Case Single
Lots. Case
Telegraph \$3.25 \$3.45
Telephone 3.05 3.25
Parlor 1.30 1.40
Red Parlor 1.50 1.60
Safety No. 1, wall box 1.40 1.50
" No. 2, slide box 2.80 2.90
" No. 3, capital... 2.75 2.85
Flamers, slide boxes... 2.25 2.35
" wax stems... 3.20 3.30
Tiger 2.65 2.75



Washboards, Leader Globe 1.60
" Improved Globe 1.40
" Standard Globe 1.10
" Solid Back Globe 1.10
" Jubilee (perforated) 1.10

Order Salt Now

At present our stocks are unusually large, in anticipation of the heavy September demand. While our shipping facilities, distributed over several points, are equal to any emergency, we would remind customers that there is usually a difficulty in securing cars when harvest products begin to move. It is better to order ahead of immediate requirements and get salt shipped and stored all ready for fall business.

Keep Salt in a clean, dry place

Remember, that when we ship salt, it is neither wet nor dirty, but in every respect choice merchandise worth taking care of. The packages are always fresh and attractive, if kept clear of rain and dust.

Coleman's Dairy Salt

Dealers who have not tried to work up a trade in the higher grades of salt are recommended to begin with the 20-lb. sack of Coleman's Butter Salt. It is good value, retailing for a quarter dollar and paying the dealer almost as much profit as a barrel of common salt. Keep these well displayed, and, when a farmer asks for the customary "barrel of salt" for general purposes, sell him a sack in addition for dairy use. Next time he comes in with butter to sell, you will notice an improvement in the texture, color, flavor, and general appearance.

R. & J. RANSFORD, Clinton

Boxes, 0.0754
 Water
 Boxes, 0.09
 e
 0.50
 Coal
 0.05
 0.054
 3.
 F.L.S.
 1, 1.5 &
 Discharge
 25.
 Retail
 0.30
 0.40
 0.50
 0.60
 packets
 0.19
 0.20
 0.22
 0.28
 0.35
 0.42
 0.58
 e Retail
 0.50
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 0.25
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 0.41
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 0.41
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 0.44
 n
 0
 per doz
 1.66
 1.40
 1.25
 1.50
 Single
 Case
 \$3.45
 3.25
 1.40
 1.00
 1.50
 2.90
 2.80
 2.30
 3.20
 2.50
 Per doz
 1.50
 1.50
 1.50
 1.50



No. 94. Cream-Cut Glass Pattern. Silver-Plated Mounting. Above cut 1/2 size.

NEW
NOVEL
NICE

The "Minto"

RETAILS AT 25c. EACH.

The best assortment of Fancy Articles ever offered to the Trade. All new and quick sellers. 12 different articles in the assortment of Cut Glass Pattern, with Silver-Plated Mountings. Write for particulars early.

Gowans, Kent & Co.
TORONTO.

**TRIED AND NOT
FOUND WANTING**

Wethey's Condensed Mince Meat is not a fad on the market, but an old reliable article which has stood the test for years and has always come up to the highest standard in Mince Meat. It's just such an article that gains friends for whoever sells it.

J. H. WETHEY

Sole Manufacturer. St. Catharines, Ont.

LEA AND PERRINS'

Observe
that the
SIGNATURE

Lea & Perrins

Is now printed
in blue ink
diagonally
across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosse & Blackwell, Limited, London;
and Export Oilmen generally.
RETAIL EVERYWHERE.

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ESTABLISHED 1849.

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MERCANTILE AGENCY**
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Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

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Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent.

WESTERN ASSURANCE COMPANY
Incorporated 1851.

Fire and Marine

Capital, subscribed \$2,000,000.00
Capital - - - 1,000,000.00
Assets, over - - 2,320,000.00
Annual Income - 2,300,000.00

Head Office: TORONTO, ONT.

Hon. Geo. A. Cox, President. J. J. Kenny, Vice-President
C. C. Foster, Secretary.

OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

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