

CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,
Canned Goods and Foodstuffs Trades of Canada.

Montreal: 701-702 Eastern Townships Bank Bldg. Toronto: 10 Front St. East. Winnipeg: 511 Union Bank Building. London, Eng.: 88 Fleet St., E.C.
Chicago: 933-935 Monadnock Block. New York: Rooms 1109-1111, 160 Broadway.

VOL. XXIII.

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NO. 31.



B. B. O. E.

Stands for **BEST BLUE ON EARTH**

Keen's Oxford Blue

For sale by all the best grocers and used by the best people.

Frank Magor & Co., 403 St. Paul Street, Agents for the Dominion, Montreal

Every Culinary and Laundry Requirement

demanding the use of STARCH can be filled with

Benson's "Prepared" Corn and Edwardsburg "Silver Gloss" Starch

These brands are the housekeeper's most
reliable brands—Every jobber sells them.

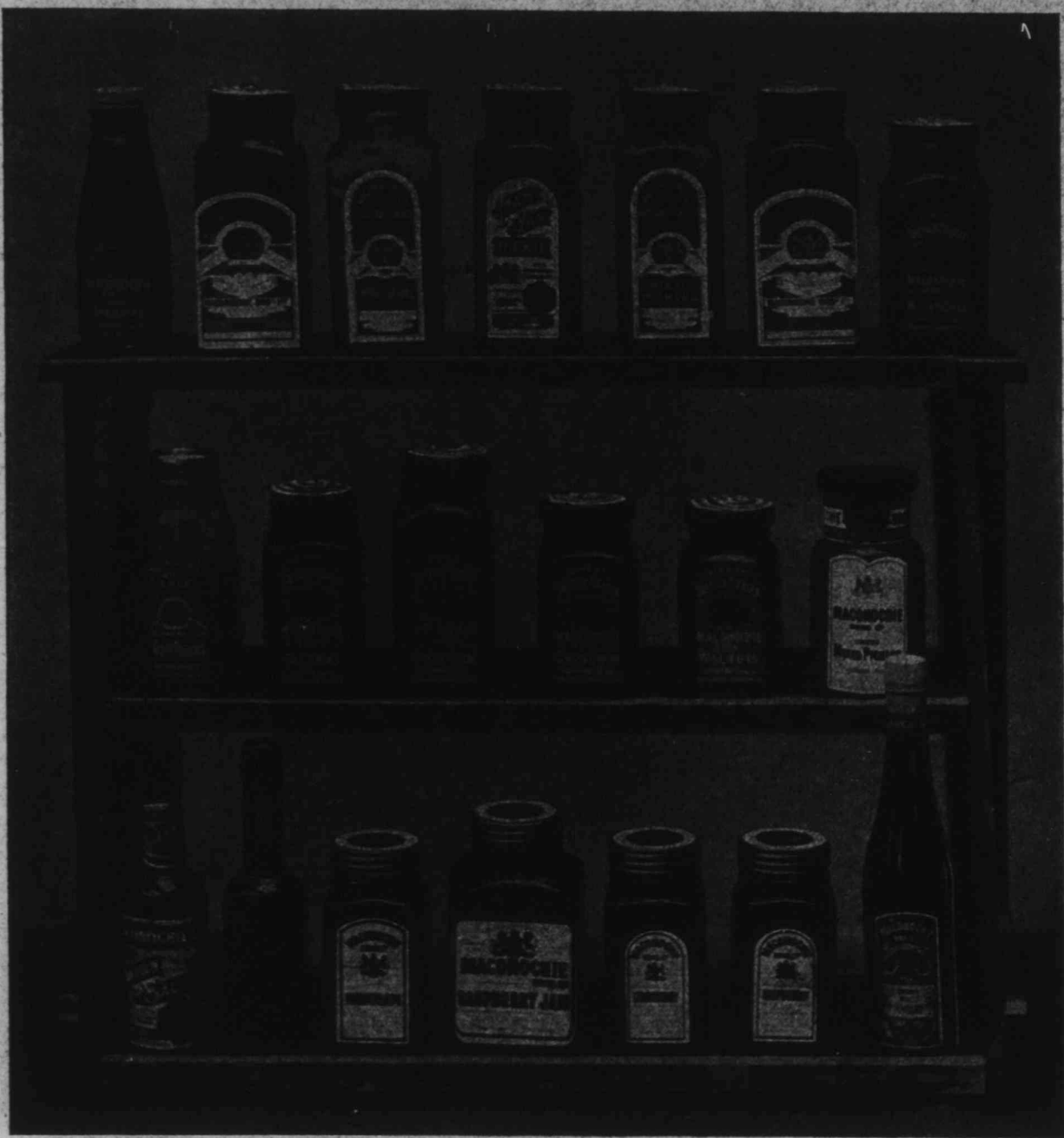
EDWARDSBURG STARCH CO., LIMITED

ESTABLISHED 1858

53 Front St. East, Toronto, Ont.

Works, Cardinal, Ont.

164 St. James St., Montreal, P.Q.



MACONOCHIE'S

Pickles, Sauces, Peels, Marmalade, Jams, Canned Fish, etc.

should be on your shelves. They do not stick with you, but win you good customers, who always come back for more.

Order Through Your Jobber

Full Particulars Supplied by Our Agents

MACLAREN IMPERIAL CHEESE COMPANY, Ltd. : : TORONTO, ONTARIO

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Prunes

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The Best Only — Always the Best

Griffin & Skelley's DRIED FRUITS

"The pick of the pack" from the finest vineyards and orchards on the Pacific Coast. Peaches, Pears, Raisins, Apricots, Nectarines, Dried Plums and Prunes.

Taylor's

Candied and Drained Peels, produced by specialists in this one thing from year's end to year's end. Their

Unvarying Quality

has won an enviable reputation among the elect. The entire time of the makers is devoted to maintaining the standard

Peels

QUALITY COUNTS

"Thistle"

The Brand that sells solely on its recognized merit, which was gained by conscientious effort to maintain

Unvarying Quality

Clean, Wholesome Haddie that win confidence and hold permanent trade. The brand that sells—the "Thistle"

Haddie

"STOWER'S"

Lime Juice Cordial

is sweetened to suit the most fastidious palates. No hunting for sugar. Add water and you have the best and most wholesome summer drink.

Palatable — Profitable
Has no musty flavor

"QUALITY IS REMEMBERED LONG AFTER PRICE IS FORGOTTEN"

Remember this one sure fact,
every time you try to sell inferior quality, and what it really means to your success.

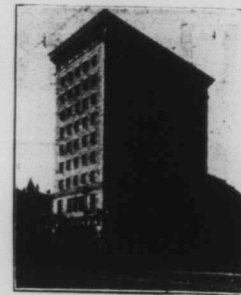
THE BEST DEALERS SELL

Arthur P. Tippet & Co.



Montreal Office

Manufacturers' Agents and Brokers' Directory



Winnipeg Office

Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of the Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

<p>GREATER HAMILTON</p> <p>Population 1909-70,000 1912-100,000.</p> <p>This is no dream, it is a fact. Every man, woman and child in our city is working to make the city GROW under the direction of The Greater Hamilton Association, an organization of business men.</p> <p>THIS MEANS MORE BUSINESS FOR MANUFACTURERS.</p> <p>How about getting some of it? I can help a lot. Write me to-day.</p> <p>G. WALLACE WEESE, Manufacturers' Representative, 30-32 Main East HAMILTON, Canada. "FACE TO FACE BUSINESS"</p>	<p>CLARE, LITTLE & CO., WESTERN DISTRIBUTORS</p> <p>Wholesale Commission Merchants and Manufacturers' Agents. Cars Distributed, Warehoused and Forwarded. Warehouse on Transfer Track. Business solicited. Our position is your opportunity.</p> <p>SASKATOON, Western Canada</p>	<p>MacLaren Imperial Cheese Co. Limited</p> <p>AGENCY DEPARTMENT</p> <p>Agents for Grocers' Specialties and Wholesale Grocery Brokers</p> <p>TORONTO, Ont. DETROIT, Mich.</p>
<p>J. W. GORHAM & CO. JERUSALEM WAREHOUSE, HALIFAX, N.S. Manufacturers' Agents and Grocery Brokers</p> <p>WAREHOUSEMEN</p> <p>can give close attention to few more first-class agencies. Highest references.</p>	<p>W. S. CLAWSON & CO. Manufacturers' Agents and Grocery Brokers.</p> <p>Warehousemen</p> <p>ST. JOHN, N.B.</p> <p>Open for a few more first-class lines</p>	<p>ON SPOT</p> <p>Finest Whole Halves and Broken SHELLED WALNUTS</p> <p>also 2, 3 and 4 Crown SHELLED ALMONDS</p> <p>LIND BROKERAGE CO. 23 Scott Street Toronto</p>
<p>FOR SALE</p> <p>Cheap for cash, Fruit Cleaning Plant with Date Press. In good running order.</p> <p>J. T. ADAMSON & CO.</p> <p>Customs Brokers and Warehousemen</p> <p>27 St. Sacramento Street, Montreal TEL. MAIN 778 BOND 28</p>	<p>W. H. Millman & Sons GROCERY BROKERS Toronto</p>	<p>Merchants, Manufacturers and Shippers</p> <p>We desire correspondence with you if you want active representation in the West. We give special attention to Grocers' lines, and have salesmen covering the West.</p> <p>Good track storage. Advances made on consignments.</p> <p>J. D. Brack & Co. Wholesale Brokers WINNIPEG</p>
<p>ROBERT ALLAN & CO. General Commission Merchants MONTREAL</p> <p>Fish, Oils, Beans, Peas and Produce. Agents: "Royal Crown" Skinless Codfish. Representing Morris & Co. Chicago. Pork and Lard.</p>	<p>NEWFOUNDLAND T. A. MACNAB & CO. ST. JOHN'S, NEWFOUNDLAND MANUFACTURERS' AGENTS and COMMISSION MERCHANTS</p> <p>Importers and exporters. Prompt and careful attention to all business. Highest Canadian and foreign references. Cable address: "Macnab," St. John's. Codes: A, B, C, 5th edition, and private.</p>	<p>WINNIPEG STORAGE TRACK WAREHOUSE</p> <p>Consignments solicited, stored and reshipped to order</p> <p>K. J. JOHNSTON Wholesale Commission Broker. Box 122 Winnipeg. Reference, Bank of Commerce</p>
<p>STORAGE IN OTTAWA</p> <p>We offer every modern convenience. Largest warehouse in Ottawa Valley. Fireproof, low insurance rates, direct communication with all railways - tracks to the door. Centrally located.</p> <p>Secure Our Low Rates.</p> <p>Dominion Warehousing Co., Ltd. 52 Nicholas Street, Ottawa J. R. Routh, Manager.</p>	<p>Importer, Wholesale Broker and Commission Merchant.</p> <p>Ceylon Teas, Coffees, Spices, Canned Goods, Grocery and Drug Specialties. Can handle more Good Lines.</p> <p>G. C. WARREN P.O. Box 1036. REGINA, SASK. Established 12 Years.</p>	<p>WATSON & TRUESDALE (Successors to Stuart, Watson & Co.)</p> <p>Wholesale Commission Brokers and Manufacturers' Agents.</p> <p>WINNIPEG, MAN.</p> <p>Domestic and Foreign Agencies Solicited.</p>
<p>D. STAMPER Wholesale Grocery, Fruit and Confectionery Broker.</p> <p>Manufacturers' Agent and Warehouseman. Importing Commission or Buying Agent.</p> <p>Warehouse: City Spur Track. Office and Sample Room: Masonic Temple Building, Main Street, next door to Customs Office. P.O. Box 793 MOOSE JAW, SASK.</p>	<p>W. G. A. LAMBE & CO. TORONTO</p> <p>Grocery Brokers and Agents.</p> <p>Established 1885.</p>	<p>H. B. BORBRIDGE Manufacturers' Agent and Broker OTTAWA</p> <p>Calls on Grocers, Bakers and Confectioners and is open to represent two more reliable houses. Correspondence solicited.</p>
<p>W. G. PATRICK & CO. Manufacturers' Agents and Importers</p> <p>29 Melinda Street, Toronto</p>	<p>Canadian Manufacturers, Importers and Exporters</p> <p>If you want to get the best information re Irish trade, send for a sample copy of</p> <p>THE IRISH GROCER, DRUG, PROVISION and GENERAL TRADES' JOURNAL</p> <p>PUBLISHED EVERY WEEK</p> <p>This paper circulates throughout Ireland, and is the recognized organ of the grocery, fruit, produce, provision and food stuff trade.</p> <p>10, Garfield Chambers, Belfast, Ireland</p>	

J. F. Eby,
President

Hugh Blain,
Vice-President

We are quoting especially interesting prices on

New Season's Pack **"OLD HOMESTEAD"** Canned Fruits and Vegetables

It will pay you to book your orders NOW

EBY - BLAIN, LIMITED
Wholesale Grocers TORONTO

Worth Digesting

MR. GROCER,

Have you ever stopped to think over the question as to which of the most popular Package Teas gives you the best returns? Compare our prices against other package teas you are handling. We think you will soon see, with the popularity Blue Ribbon Tea has with the General Public to-day, that, if you are not handling our lines, it would be to your advantage to do so.

25c. grade	costs you	20c. for	1 lbs.
25c.	" " "	21c. for	½ lbs.
30c.	" " "	24c.	
35c.	" " "	25c.	
40c.	" " "	30c.	
50c.	" " "	35c.	
60c.	" " "	42c.	
80c.	" " "	55c.	
\$1 00	" " "	70c.	

THE BLUE RIBBON TEA CO., Limited
266 St. Paul St., MONTREAL

English Brewed Ale and Stout

The most healthful drink of Old England is KOP'S ALE, brewed from finest Kentish hops. It is in enormous demand in all parts of the world, and our several breweries situated in London, Birmingham and elsewhere, are kept busy all the year round.

Kop's Ale or Kop's Stout

will be found the best for luncheon or dinner, and are refreshing and stimulating at any time. They have a fine, bitter taste, but are entirely free from anything of an injurious nature. THEY ARE ABSOLUTELY NON-INTOXICATING. Good for all the year round trade. Let us correspond with you and send you Analytical report with other information.



CANADIAN AGENTS—Hudson's Bay Co., Vancouver, B.C.
Kenneth H. Munro, Coristine Bldg., Montreal.

W. L. MacKenzie & Co., Ross Ave., Winnipeg.
Royal Stores, St. John's, Nfld.

KOPS' BREWERIES, London, S.W., England

Poulton & Noel, Ltd.

London, England

English Preserved Provision Manufacturers

HAVE COME TO CANADA

With their well-known Brand in Glass Moulds and Tins.

English Rolled Ox-tongues, Pates

Potted Meats of all kinds—Jams, Marmalade, Pickles, Sauces, Etc.

Awarded Fifteen Gold and other Medals for

Excellence of Quality

Guaranteed Pure and all Packed in England

Agents—ROSE & LAFLAMME, Ltd., Montreal

"The Brand



of Quality"

Grocers who want the best to be had in Canned Vegetables and Fruits will find the "**ESSEX**" brand nearer perfection than anything thus far introduced. Essex County is one of the most favored agricultural sections, and with new and improved facilities at our disposal, we are able to retain all the fresh garden flavor in packing. Nothing in any sense inferior is allowed to go out under our brand.

THE ESSEX CANNING & PRESERVING COMPANY

ESSEX, ONTARIO

LIMITED

In a Class all by Itself

is the

Farmer Brand Canned Goods

We have facilities and resources such as are possessed by no other factory and our position puts us just that much ahead of our competitors.

We grow our Fruits and Vegetables on 3,000 acres of the finest, most fertile, garden land and we are enabled to raise the choicest products that can be cultivated—unsurpassed anywhere.

WE ARE THE LEADERS; WE INTEND TO KEEP AHEAD

The FARMERS' CANNING Co.

LIMITED

Bloomfield,

Ontario

Establishing a High Standard

¶ That is what we have endeavored to do in all our business relations, and in our output of goods we have never lost sight of even the smallest detail that would contribute to the popularity and purity, quality and superiority of

OLD HOMESTEAD BRAND Canned Fruits and Vegetables

We claim that only the best grade of fruits and vegetables are selected for Old Homestead Brand, and that they are preserved by the most modern and sanitary methods known. We claim that careful selection and skilful, sanitary packing produce goods of the highest quality, and every can of Old Homestead Brand is a concrete proof of our claims. Try a can—See for yourself!

ORDER FROM YOUR JOBBER

The Old Homestead Canning Co.

Picton,

Ontario

GO

E.

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E.

B

Good for Business
Building



Good for Pleased
Patronage

E. D. S. BRAND JAMS AND JELLIES

The grocer who stocks them makes sure of purity and adds to his reputation for reliance and honest value.

The E.D.S. brand is absolutely free from any chemical preservatives or coloring matter. The only ingredients are fruits of the highest grade and pure granulated sugar and they are packed in sterilized air-tight bottles and cans.

All grocers who handle honest, reliable goods stock the favorite E.D.S. Brand.

E. D. SMITH'S FRUIT FARMS, - WINONA, ONT.

AGENTS: W. G. Patrick & Co., Toronto; W. H. Dunn, Montreal; Mason & Hickey, Winnipeg;
R. B. Colwell, Halifax, N. S.; J. Gibbs, Hamilton



THE A1 SAUCE

*A Fine Tonic and Digestive.
An Excellent Relish For
"FISH, FLESH or FOWL."*

**Simply A 1.
Pleases everyone.
The Public WILL have it.
Sold all over the world.**

For full particulars and prices write our Agents:

GENERAL AGENT—H. HUBBARD, 27 Common St., Montreal
THE WEIR SPECIALTY CO., 561-563 Yonge St., Toronto
J. READ, St. John, N.B.
R. T. TINN, 337 Hastings St. W., Vancouver, B.C.

BRAND & CO., LIMITED Purveyors to H.M. the King, Mayfair Works, Vauxhall
LONDON - ENG.

Good Coffee

Coffee better than the average.
Coffee superior to others.
Coffee so exquisite in flavor.

That people want it again—and
again. That's what

Aurora Coffee

is. The best money can buy. It retails
at 40 cents and leaves you a margin
for yourself that is worth while—
something to justify your buying
the brand and introducing it to your
customers. Don't lose this chance.

W. H. GILLARD & CO.

Wholesale Grocers Coffee Importers

HAMILTON

Branch House—Sault Ste. Marie

Ginger-Bread

BRAND

Molasses

Simply Out-Classes—That's All

Packed in tins, 2's, 3's, 5's and 10's.

Pails, 1's, 2's, 3's and 5's, and in bulk.

Dominion Molasses Co.,

LIMITED

Hallifax, - Nova Scotia

CRYSTAL SUGARS

Retailers throughout Canada handle them.

You deal direct with the factory.

Standard, Fine, Coarse, Berry, Powdered.

Are best for PRESERVING.

Tastes the same, the best.

Let us send samples with quotations.

Sugars that always satisfy.

Uniform Grain.

Gains customers for you.

A trial convinces.

Remember! It is dollars in your pocket.

Sold strictly on the merits.

MANUFACTURED BY

The Wallaceburg Sugar Co., Limited

Wallaceburg, Ont.

"How Do You Keep Your Hands So Clean?"

asked one woman of another, as they were
discussing the many kinds of work done
about the house which had a tendency to
dirty, blacken and discolor the hands. "Oh,"
was the prompt reply, "I use **SNAP**, the
Hand Cleaner."



It leaves the hands
soft, white, clean
and sweet.

All progressive grocers
handle **SNAP**. It is
an article of proved
merit and in a class
by itself.

The Snap Company, Limited

MONTREAL, - CANADA

"NUGGET"



POLISHES

SHOE, HARNESS & FURNITURE POLISHES.

NO DOUBT YOU STOCK THEM!

They were **FIRST** on the market. are **FIRST** in quality. always will be **FIRST** in popularity.

The Nugget Waterproof Polishes are honest goods, free from acid and injurious ingredients and add to the good reputation of every merchant handling them.

The NUGGET POLISH COMPANY, LIMITED, 67 ADELAIDE ST. E., TORONTO
BRANCHES AND AGENCIES IN ALL PARTS OF THE WORLD

"Keep up with the Twins"



"Keep up with the Twins"

Handle

GOLD DUST WASHING POWDER

It will give satisfaction to your customers and satisfactory profits to you.

One-half case free with every five cases assorted Soap and Gold Dust Washing Powder.

THE N. K. FAIRBANK COMPANY, Montreal



THE
PUREST
AND
BEST

ST. CHARLES EVAPORATED CREAM

STANDARD THE WORLD OVER
ALWAYS READY—NEVER FAILS
A QUICK SELLER
EVERY CAN GUARANTEED

Manufactured by



**St. Charles
Condensing Co.**
INGERSOLL, ONTARIO
CANADA



"Canada's Pride"

Canned Goods Still Leads

We would advise that we are now running heavy on Peas, packing a finer quality than we have ever turned out because of the excellent condition of the raw material, which with our careful handling, fine equipment and unequalled sanitary factory, enables us to far excel in quality any previous year.

These same conditions will apply to the full line of fruits and vegetables which we pack.

Don't be deceived by Brands and Trade Marks similar to ours which some packers are using, trying to place on the market inferior goods on our well-earned reputation.

Canada's Pride stands for Cleanliness and High-Grade Quality

One trial will make you a strong friend of "Canada's Pride."

To be had of the following wholesale representatives: Wm. Galbraith & Son, Montreal, Que.; Fenwick, Hendry & Co., Kingston, Ont.; Medland Bros., Toronto, Ont.

PACKED ONLY BY
THE NAPANEE CANNING CO., Ltd.
W. A. Carson, Manager NAPANEE, ONTARIO

José Segalerva Malaga

Packer of **Spain**

Malaga Table Raisins
" **Loose Muscatels**
Shelled Almonds, Etc.

Superior Quality

The Brand with a reputation for reliability. Always the leader.

Attractively Packed

Your wholesaler can supply you. This Brand is always a seller.

Agents

Rose & Laflamme, Limited

Montreal and Toronto

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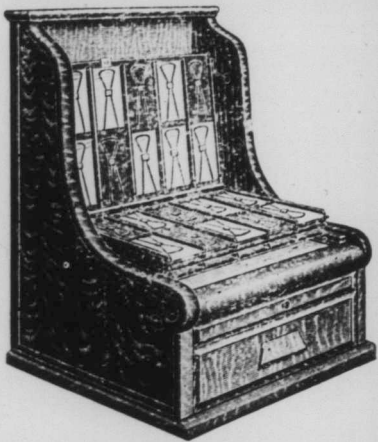
Bec
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BELLEV



**The
Original
Gravity
Account
Register**

THE McCASKEY REGISTER CO. are the Owners by Priority of Invention or Purchase of the Original Patents covering The Gravity Principle in Credit Register construction.

The McCaskey Credit Account Registers are Recognized by Expert Accountants, Auditors and Up-to-date Merchants in all lines of business as being the quickest, easiest and most satisfactory Registers made.

In Construction they are scientifically and mechanically correct, being more compact, having fewer parts, less chance for breakage and finer finished in every particular than any other register made.

The McCaskey Credit Register System handles your accounts with only One Writing.

Over Fifty Thousand in use is evidence of its popularity.

If you do a Credit Business investigate this System.

A postal will bring Further Information.

The McCaskey Register Co.

Cor. Hughson and Rebecca Streets - Hamilton, Canada

Old Friends Are Best

An old friend that has stood
the test of years is

**Cooper Cooper's
Delicious Tea**

"Tea Plant" Brand

Packed in 1/2 lb. sealed canisters

at 40—50—60 cents per lb.

**You MUST Stock Cooper Cooper's
Tea if you stock the BEST**

CANADIAN AGENTS:

Green & Co., 25 Front St. East, Toronto, Ontario
D. Stamper, P.O. Box 793 Moose Jaw, Sask.

W. S. Clawson & Co., 11 and 12 South Wharf,
St. John, N.B., Canada

W. S. Silcock, 33 St. Nicholas Street, Montreal

Head Office—71 & 73 Tooley St., London Bridge, S.E.
London, England

The Best Canned Goods

There are many kinds in the market all making claims of being the choicest and the highest in excellence, flavor and merit, but

The Queen Quality Leads
WHY?

Because our fruits and vegetables are fresh, palatable, and the finest specimens that can be secured in one of Canada's most fertile and progressive districts.

Because they are uniform in quality, as we supervise the growing of the raw products from seed time to harvest and our inspectors reject everything that is not strictly up to the highest standard.

Because we have the most sanitary and up-to-date process and machinery and no detail is overlooked. We attend to the practical side ourselves and make our own cans of the best tin plate that can be secured.

All progressive grocers stock them and all discriminating customers get in them

**PURITY, PERFECTION
and SATISFACTION**

Manufactured by

The **BELLEVILLE CANNING COMPANY**
BELLEVILLE - - - ONTARIO

ARRIVED

CAR LOAD

Butter

Bowls

14 in. to 23 in.

WHITE WOOD

Ask us for price.

Walter Woods & Co.

Hamilton and Winnipeg

To the Trade:

The Tea You Can Sell Quickest is

CEYLON TEA

Because it

Pleases the Palate

Because it

Answers the Needs

Because it

Saves the Money

OF THE CONSUMER

*and all good Mer-
chants know that*

The Turnover's the Thing

THE CANADIAN GROCER

H.P. SAUCE

IS SELLING VERY FREELY

Shows a good profit and the demand is constantly growing.

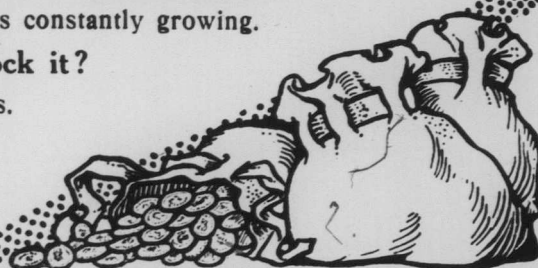
Wouldn't it be worth your while to stock it?

It brings new and permanent customers.

W. G. Patrick & Co., Toronto and Montreal.
Colville, Smith & Co., Ltd., Calgary, Alberta.

R. B. Seaton & Co., Halifax, N.S.
Ellis & Co., Ltd., St. John's, N.F.

MIDLAND VINEGAR CO., Ltd. BIRMINGHAM AND LONDON, ENG.



British Columbia Buyers

PLEASE NOTE THAT

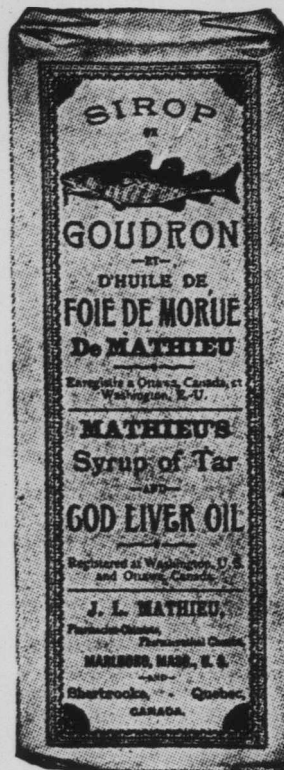
TODHUNTER, MITCHELL & CO.
TORONTO

Can supply your wants for their well known lines of **Coffee, Cocoa, Chocolate**

FROM VANCOUVER

Write Our Agents

W. HARRY WILSON & CO.
VANCOUVER



WHY YOU SHOULD SELL MATHIEU'S SYRUP

of Tar and Cod Liver Oil
REASON NO. 3

It is not a secret fake medicine

It contains no dope, nor anything else that is injurious. It is just a scientific combination of pure Cod Liver Oil and Syrup of Beech Tar.

Therefore, in selling Mathieu's Syrup, you are promoting the welfare of your community, and also aiding in the war against disease and death. Mathieu's Syrup is the best thing for Coughs, Colds, Bronchitis, etc.

Mathieu's Nerve Powders—another simple family medication—that is very good for headaches.

Just look over your stock and send us your order.

J. L. MATHIEU CO., Props.,
SHERBROOKE, P.Q.

Sold by wholesale trade everywhere
Distributors for Western Canada:

Foley Bros., Larson & Co., Wholesale Grocers and Confectioners,
Winnipeg, Edmonton, Vancouver.

L. Chaput, Fils & Cie., Wholesale Depot, Montreal.

MADE BY CANADIANS Canada First Evaporated Cream

Every can is guaranteed to be pure and perfectly sterilized. It is the best guarantee of health that a grocer can give his patrons.

**CLEAN
RICH
HEALTHY**

Order from your jobber

**DELICIOUS
SANITARY
WHOLESOME**



Manufactured by **AYLMER CONDENSED MILK CO., Limited**
AYLMER, - ONTARIO

THE CANADIAN GROCER

ROAST CHICKEN

1-lb. CANS. EXCELLENT QUALITY

You will find it a splendid seller at this season

The Davidson & Hay Ltd., Wholesale Grocers Toronto

ST. LAWRENCE

GRANULATED

and

GOLDEN YELLOWS

made only from
the choicest West India Crystals

SOLD BY ALL WHOLESALE GROCERS

The St. Lawrence Sugar
Refining Co., Ltd.
MONTREAL

The Name is the
Guarantee

Redpath

Granulated Sugar

Manufactured by

The
Canada Sugar Refining
Company, Limited
MONTREAL, QUE.

A Cool Drink to Quench Your Thirst—

That's how **COLD SPRING LEMONADE POWDER** will appeal to you.
We'll send you a sample package to try. Write us.
If it appeals to you in that way, will it not also similarly appeal to your
customers?

8-oz. and 4-oz. packages.

Sold by you for 20c. and 10c.

The sole makers are:

S. H. EWING & SONS, Montreal and Toronto

THE CANADIAN GROCER

ESTABLISHED OVER 200 YEARS

CHAMPION'S VINEGAR

LONDON, ENGLAND MADE FROM THE FINEST MALT
COMMANDS A PREFERENCE OVER ALL OTHERS

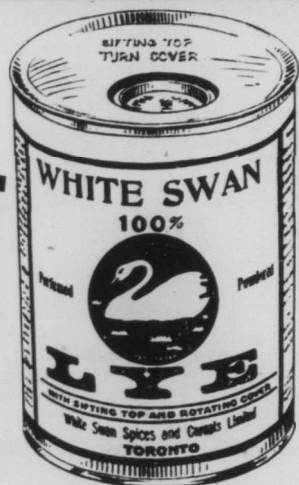
AGENTS

W. S. Clawson & Co, South Wharf, St. John, N.B.
Green & Co., 25 Front Street East, Toronto

W. H. Escott, 141 Ballantyne Ave. East, Winnipeg
R. Robertson & Co., 25 Alexander St., Vancouver, B.C.
Snowdon & Borland, Room 34, Guardian Building, Montreal

We are open to do business on easy consignment terms

Write our Agents for Particulars



THIS TIN CONTAINS

100%

PERFUMED - POWDERED

LYE

THE QUESTION OF QUALITY
BEING SETTLED, WHAT ELSE
INTERESTS YOU ?

A MUCH LARGER PROFIT THAN YOU HAVE BEEN
RECEIVING ON SIMILAR GOODS.

A TIN CONTAINING ABOUT A QUARTER POUND MORE
LYE THAN IS USUALLY GIVEN.

A TIN WITH ROTATING COVER AND SIFTING TOP
YOU WANT MORE PROFIT
YOUR CUSTOMERS MORE PURE GOODS

OPPORTUNITY OFFERS **TAKE IT TO-DAY**

WHITE SWAN SPICES & CEREALS LIMITED
TORONTO

NEW SEASON Strawberry Jam

Now Ready

We have put up the largest packet of
any single factory in Canada - still we
are short. Book your orders quickly.

WAGSTAFFE, Ltd.

Pure Fruit Preserves

Hamilton, - - Ont.

JAPAN TEAS

We have a good assortment of New Teas on hand. We invite Jobbers to write us for samples.

S. T. NISHIMURA & CO.

MONTREAL and JAPAN



Put these lines out where everyone who goes into your store will see them. It will help your trade.

Borden's Eagle Brand Condensed Milk and Peerless Brand Evaporated Cream

WILLIAM H. DUNN, Montreal and Toronto

Scott, Bathgate & Co., Winnipeg, Man. Shallcross, Macauley & Co., Calgary, Edmonton, Vancouver and Victoria, B.C.

Banner and Princess Brands Condensed Milk.

Just you try them in your own home, and then you'll take a real pleasure in recommending them to your most particular customers.

WRITE FOR PARTICULARS.

John Malcolm & Son,
ST. GEORGE, - ONT.

I Offer New Crop

Fine Filiatra Currants

Barrels, Half Cases and Cartons

August, September or October Shipment

Import Lots Only

ANDREW WATSON, Importer
91 Youville Square, Montreal

Imperial Quality!

This brand is true to its name in the matter of quality.



No other evaporated cream can equal it for uniform richness, and for that "always the same" quality which makes it the favorite in the home.

The Cream to Sell.

The Canadian Condensing Co.
CHESTERVILLE, ONT.

GENERAL SALES AGENTS - S. H. Ewing & Sons,
MONTREAL

"Reduced in Price but not in Quality."

Mason's Number One Sauce

To Sell now at 15c. per Bottle

Prepared by **GEO. MASON** (The Original)
From London, Eng.

The Mason, Miller Company, Toronto, Canada

THIS IS



About 3-ft. Long.

"IT"

Half Actual Size.

**OF ALL JOBBERS
OR FROM**

T. A. MacNab & Co.,
St. John's, N.F.

W. S. Clawson & Co.,
St. John, N.B.

MacLaren Imperial Cheese Co.,
Toronto.

Wingate Chemical Co.,
Notre Dame St. W., Montreal.

G. C. Warren,
Regina, Saskatchewan.

Standard Brokerage Co.,
Vancouver, B.C.

**THE FLYCATCHER
THAT EVERYBODY IS
TALKING ABOUT NOW!**



In CORNETS and
ICE CREAM SPECIALTIES

We are ready to fill your
orders promptly.

The DOMINION WAFER CO.

Importers from the largest factories in
the world.

42 St. Vincent St., Montreal
Tel. Bell, Main 1310



**CAPSTAN BRAND
PURE MINCE MEAT**

Package Mince Meat
Put up in 1/4 gross cases

Bulk in 7-lb. Pails,
1/2 doz. in crate.

25-lb. Pails and 75-lb. Tubs.

Capacity one ton per hour.
Sold by all wholesale dealers

The Capstan Mfg. Co., - Toronto, Ont.

What's in a Name?

A great deal, very often.
In the present instance the name—

John Gray & Son

Glasgow, (Scot.)

is your guarantee that the Marmalade we offer you is
the purest and best on the market.

Write us for a sample jar.

SNOWDON & BORLAND, Agents
34 GUARDIAN BUILDING - MONTREAL



A GOOD SALE!
A QUICK TURNOVER!
A GOOD PROFIT!
for grocers selling

"Soclean"

The Dustless Sweeping Compound

Sold to the consumer in nice neat litho-
graphed pails. Prices 25c., 50c., \$1.00.

BUY FROM YOUR WHOLESALER
or
The Harnett-Ridout Company
Manufacturers TORONTO
Manufacturers Sales Co., Eastern Sales Agents
314 Birks Bldg. Montreal

PURITY SALT


is just what its name implies and is known as

"The Salt that Satisfies"

FINE, COARSE, TABLE OR DAIRY

Our Samples will convince you

The Western Salt Co. Limited
Mooretown, Ont.



**McLEAN'S
WHITE MOSS BRAND
COCOANUT**

There are many imitations, but the old re-
liable brand still heads the list.

The Canadian Coconut Company
Montreal

Classified Advertising

Advertisements under this heading, 2c. per word for first insertion, 1c. for each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

Yearly Contract Rates.

100 words each insertion, 1 year.....	\$30 00
" " " " 6 months...	17 00
" " " " 3 months...	10 00
50 " " " " 1 year.....	17 00
" " " " 6 months...	10 00
25 " " " " 1 year.....	10 00

PERIODICALS.

ADVERTISING writers and business men interested in good printing should subscribe to Canada's only printing trade paper, **THE PRINTER AND PUBLISHER**. Subscription price \$2 per annum. Address, 10 Front Street East, Toronto.

CANADIAN MACHINERY AND MANUFACTURING NEWS, \$1 per year. Every manufacturer using power should receive this publication regularly, and also see that it is placed in the hands of his engineer or superintendent. Every issue is full of practical articles, well calculated to suggest economies in the operation of a plant. Condensed advertisements for "Machinery Wanted" inserted free for subscribers to the **GROCER**. "Machinery for Sale" advertisements one cent per word each insertion. Sample copy on request. **CANADIAN MACHINERY**, 10 Front St. East, Toronto.

COMPLETE information on books, stationery, fancy goods, music, photo supplies and kindred lines is given each month in **THE BOOKSELLER AND STATIONER**, of Canada. Subscription price \$1.00 per annum. Address, 10 Front Street East, Toronto.

THE BUSY MAN'S MAGAZINE is the most popular periodical of its kind. Why? Because each issue contains a strong list of original articles of interest to every Canadian. It also reproduces the most timely, instructive and interesting articles appearing in the other magazines and periodicals of the month. The cream of the world's periodical press is too valuable to overlook. **BUSY MAN'S** is on sale at all news-stands. Better still, send \$2 for one year's subscription. Mail it to-day. **THE BUSY MAN'S MAGAZINE**, Toronto.

THE market reports make **HARDWARE AND METAL** a necessity to every hardware merchant, paint and oil dealer in Canada. It is mailed every Friday. Subscription price is \$2 per year. Address **HARDWARE AND METAL**, Montreal, Toronto or Winnipeg.

WANTED.

WANTED—Second-hand improved grocery fixtures. Small store. Write 25 Schneider Ave., Berlin. (31p)

MEN selling on commission, or men whose time is not fully employed, should become our agents. The Canadian Grocer, Dry Goods Review, Hardware and Metal, Printer and Publisher, Bookseller and Stationer, Plumber and Steamfitter, Canadian Machinery and Power House are all well known and highly regarded trade papers, with a large circulation throughout Canada, United States and Great Britain. The circulation must be maintained and increased. We pay large commissions to men who push for new subscribers. If you can do anything in this way write the Circulation Department, giving references. The MacLean Publishing Co., Toronto.

AGENTS WANTED.

YOUR CHANCE—We have just put into effect a new, increased scale of commissions, which makes our agency "worth while" to any man with a reasonable knowledge of subscription work, while the successful canvasser can make a splendid income. If you are not making at least twenty dollars a week, apply for our agency in your own and nearby towns. Give references and particulars of present position. **THE MACLEAN PUBLISHING COMPANY, Ltd.**, Circulation Department, Toronto, Ont. The largest publishers of trade newspapers in the British Empire.

AGENCIES WANTED.

A WHOLESALE FIRM in Vancouver, B.C., with established connection with the grocery trade, is open to handle one or two first-class agencies. Box 349, Vancouver, B.C. (39)

BOOKS FOR THE GROCER.

ART AND SCIENCE OF WINDOW DRESSING, by S. W. Roth. Every retail grocer should learn the methods set forth in this book—which is especially written for **GROCCERS**—on how to make grocery windows attractive and thus draw trade. Every means of successfully displaying goods is treated of in its 14 chapters and 30 illustrations. Price \$2.00, postpaid. MacLean Publishing Co., Technical Book Dept., 10 Front St. E., Toronto

SALES PLANS—This book is a collection of 333 successful plans that have been used by retail merchants to get more business. These include special sales, getting holiday business, co-operative advertising, money-making ideas, contests, etc. Price, \$2.50 postpaid. MacLean Publishing Co., Technical Book Dept., 10 Front St. E., Toronto.

TEA BLENDING as a fine art, by J. M. Walsh. This work is especially designed for the use and instruction of those engaged in the tea and grocery business, containing formulae for the scientific and judicious combination of the different varieties and grades of tea. Price, \$2.00 postpaid. MacLean Publishing Co., Technical Book Dept., 10 Front St. E., Toronto.

COFFEE, its history, classification and description, by J. M. Walsh. This interesting and instructive book deals with the commercial classification and description, adulteration and detection, and the art of blending and preparing of coffee. Price, \$2.00 postpaid. MacLean Publishing Co., Technical Book Dept., 10 Front St. E., Toronto.

TEA, its history and mystery, by J. M. Walsh. The contents of this practical and exhaustive work include cultivation and preparation; adulteration and detection; arts of testing, blending and preparing; chemical and medicinal properties, etc. Price, \$2.00 postpaid. MacLean Publishing Co., Technical Book Dept., 10 Front St. E., Toronto.

THE GROCERS' MANUAL—New edition, enlarged and illustrated, 1188 pages. All about Groceries, Provisions, Fruits, Spices, Drysalteries, and Chandery, their sources, varieties, manufacture, adulteration, &c. Specimen pages free. W. Clowes & Sons, Ltd., 23 Cockspur St., London, S.W.

ADDING MACHINE.

ELLIOTT-FISHER Standard Writing-Adding Machines makes toil easier. Elliott-Fisher Limited, 513, 83 Craig St. W., Montreal and 129 Bay St., Toronto.

COUNTER CHECK BOOKS.

OUR NEW MODEL is the handiest for the grocer, operated instantly, never gets out of order. Send for complete sample and prices. The Ontario Office Specialties Co., Toronto.

MISCELLANEOUS.

A MARKET OF BUYERS, backed up by money to spend, is open to you in the Busy Man's Magazine. Every territory in Canada is represented. If you have something to sell, something you want to buy, a condensed advertisement in the Busy Man's Magazine will put you in touch with the classes you want to reach. Four cents per word will carry your message from Atlantic to Pacific. Send copy of your advertisement along with order to cover cost of insertion. Your announcement will appear under a special heading. **Busy Man's Magazine**, Montreal, Toronto, Winnipeg.

ALFRED V. DYCK & CO., 39 Eastcheap, London, E.C., invite correspondence from exporters of Canadian Canned Goods and Produce. Immediate advances on consignments. Highest Bank references. Cable address, "Dyckia," London; A.B.C. code, 5th edition. (39p)

CUT DOWN YOUR PRINTING BILLS one half by installing a "Writerpress." Your office girl or boy can with it print your circulars, price lists, etc., at the rate of 1500 to 2000 copies per hour. Best machine ever made for printing facsimile type-written letters. Prints from printers' type, half-tones, etc. Retail stores could greatly increase their business by using a Writerpress to run off circulars and letters sending them out to their customers and probable customers announcing special sales, etc. Send for illustrated catalogue and samples. The Canadian Writerpress Company, 33 John St. South, Hamilton, Ont.

HUMAN NATURE IN SELLING GOODS, by James H. Collins. Perhaps the most interesting volume on the human side of salesmanship that has ever been written. Intensely interesting, not only to those engaged in some form or other of salesmanship, but also to people whose occupations have little to do with selling goods. Mr. Collins is a writer of the first rank and in "Human Nature in Selling Goods" he is at his best. Cloth Binding. Price, postpaid, 50 cents. MacLean Publishing Company (Technical Book Dept.), 10 Front St. East, Toronto.

KEEP AN ACCURATE ACCOUNT of your employees' time. The Bundy Autograph Time Recorder is the ideal Time Recorder for retail merchants. It is the only machine where one employee cannot register for another, as each employee signs his name and the employer knows the signatures of his men. Whether you employ a few or hundreds of hands, we can supply you with a machine suited to your requirements. Write for illustrated catalog. International Time Recording Co. of Canada, Limited. Office and Factory, 9 Alice Street, Toronto.

LIVE BUSINESS MEN insist that their business correspondence be typewritten. Keen, progressive merchants find personal typewritten letters bring the best advertising results. They are secret, individual, powerful business getters. The Light Touch **MONARCH** is especially attractive to the merchant. Write for interesting literature. The Monarch Typewriter Company, Limited, 98 King St. West, Toronto, Ont. (tf)

SAVE 50% OF THE COST OF HANDLING merchandise by installing a Beath System of Overhead Carriers. Saves valuable floor space because the trackage is on the ceiling and greatly facilitates the loading of cars, crays, etc., and for handling goods in and about the warehouse and factory, reduces the cost of labor because far less warehouse help is required. Systems for all kinds of businesses, large or small. Write us for illustrated catalog. W. D. Beath & Son, 193 Terauley Street, Toronto. (tf)

SALES PLANS—This book is a collection of 333 successful plans that have been used by retail merchants to get more business. These include Special Sales, Getting Holiday Business, Co-operative Advertising, Money-Making Ideas, Contests, etc. Price \$2.50, postpaid. MacLean Publishing Co., Technical Book Dept., 10 Front Street E., Toronto.

SUCCESSFUL ADVERTISING—how to accomplish it—by J. Angus MacDonald. A complete exposition of the art of advertising as applied to all lines of business. Enables any man to write and design the kind of advertising that brings results. Replete with practical examples. Invaluable to Retail Merchants and other business men who are face to face with the great problem of good advertising. Cloth binding. Price, postpaid, \$2.00. MacLean Publishing Co., Tech. Book Dept., 10 Front St. E., Toronto.

THE WALES VISIBLE ADDING AND LISTING MACHINE is superior to any other machine for these reasons, among others:—Visible Printing, Flexible Keyboard, Column Space Bar, Automatic Clear Signal, Adjustment for Carbon Copies, Eliminating Keys, enabling the operator by the mere pressure of a key to add without listing or list without adding. 30 days free trial to responsible people. Write us for free illustrated catalogue. Adder Machine Company, Wilkesbarre, Pa.

ELBOW CHART FOR TIN AND SHEET-IRON WORKERS—This chart is one of the most practical and convenient systems offered for drawing accurate patterns. It gives and rise of the miter line of elbows of any diameter and number of pieces for any angle, and is adapted to the wants of tinner, boiler-makers and other workers in sheet iron and in heavy metals. Size 11 x 14 inches. On heavy Manila paper. Price 50 cents. MacLean Publishing Co., Technical Book Dept., 10 Front St. E., Toronto.

BUSINESSES FOR SALE.

FOR SALE—An up-to-date grocery business in one of the best Western Ontario towns. Address Box 315, **CANADIAN GROCER**, Toronto. (31p)

FOR SALE—Cash grocery business in nice Saskatchewan town on C.P.R. main line. Good district; excellent crop in sight; \$3,000 stock; \$1,500 will handle. Building solid brick, for sale or rent, easy terms. Address Box 316, **CANADIAN GROCER**, Toronto. (33p)

FOR SALE—We have a large list of grocery, hardware and general stores in British Columbia from \$500 to \$50,000. Full particulars on application. List your business with us for quick results. **TRITES & LESLIE**, 659 Granville Street, Vancouver, B.C. (34)

EXPORT TRADE DEPARTMENT.

Messrs. Gordon, McDonald & Co., 6-7 Cross Lane, Eastcheap, London, invites correspondence, either from Exporters of Canadian produce or Importers of general groceries. From their long experience in Glasgow, Liverpool, and London, they have a wide and comprehensive knowledge of both trades on every side. All goods imported paid cash against documents. References to Montreal firms with whom we have done business for many years. Cable address, "Donable." Codes - "A B C," fifth edition, Riverside and Adams.

DAVID SCOTT & CO.

Established 1878. **LIVERPOOL, ENGLAND.** 10 North John St. Splendid connections and references. Try us with a shipment of **CANNED GOODS**. T. A. - Scott & Co. Liverpool



is without a peer in the Canadian market.

No tea is more extensively advertised or better known.

Good tea is a magnet which always draws trade.

Ridgway's Tea will be a trade winner for your store.

CANADIAN OFFICE, VANCOUVER, B.C.

Agents—Richards & Brown, 314 Ross Avenue, Winnipeg, Man.



No Odor
It dries them up
Common Sense
KILLS { Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W., Toronto, Ont
Dealers find Common Sense a very good seller, for the reason that it gives general satisfaction and each customer tells others about same. Write for prices.

P. & F. VINCENTALLI & CO.

ANTWERP, BELGIUM

THE OLDEST CORSICAN MAKE: S OF CANDIED PEELS

Specialties
CITRON, LEMON, ORANGE
Drained, Cut and Candied
Prices and Samples on Application

BUSINESS IS GOOD

you will say and we will save you money in discounts and freight if you stock our full line of —



RICHARDS
Quick Naptha Soap
Snow Flake Soap
Chips
Ammonia Powder
100 Pure Lye
Toilet Soaps

DON'T

be induced to buy stale and rancid

COCOANUT

when the

"White Dove"

SOARS above the heads of all others as the brand of



Quality
Uniformity
Reliability

Manufactured by

W. P. DOWNEY MONTREAL

A LEADER FOR OVER FIFTY YEARS

THE COOK'S FRIEND BAKING POWDER
FOR RAISING ALL KINDS OF BREAD, PANCAKES, PIE-CRUSTS, & OTHER PASTRY.
In making Bread with this powder no fermentation takes place and thus neither acid nor alcohol is formed thereby producing SWEETER, LIGHTER, and WHITER BREAD than by any other PROCESS.
PREPARED ON CORRECT CHEMICAL PRINCIPLES
Never dip a wet spoon in the POWDER. Keep it always in a dry place.

W. D. McLAREN, LIMITED

Manufacturers
583-5 St. Paul Street, Montreal

IT WILL PAY YOU

propositions there. You may find just what you are looking for,

to watch our Condensed Ad columns. There are many money-making

Prince of Pickles

Carrying honors wherever
known is the record of

STERLING BRAND PICKLES

Made in Canada's largest pickle factory, of
best grown selected Canadian pickles.

Order through your jobber or direct from
the factory.

The T. A. Lytle Co., Ltd.
Sterling Road, Toronto, Can.

OK THE COLD MEAT SAUCE

GEO. MASON & CO., LTD.

Sole Manufacturers, London, Eng.

Sole Canadian Agents:

S. T. Nishimura & Co.
MONTREAL

SUB-AGENTS:

Toronto, Ont.—Geo. Stanway & Co.
Hamilton, Ont.—James Somerville
Ottawa, Ont.—Mackenzie & Co.
London, Ont.—Wm. G. Coles & Co.
Quebec, Que.—The F. Abel Co.
Kingston, Ont.—James Craig

Valencia Raisins

*A. MAHIQUES PARIS
DENIA*

For Quality and Price

This is What Buyers Say of this Brand:

Nov. 25th, 1908.

"It gives us great pleasure to say that
"the A. Mahiques Paris Brand Fine
"Selected Raisins purchased from you
"this year have turned out exceedingly
"fine in quality. We have compared
"them with what we considered other
"first-class brands, and in our opinion
"they are superior to any Fine Selected
"we have examined this year."

Thos. Bell, Sons & Co.

AGENTS
MONTREAL

"EDINBURGH'S PRIDE"

EVERY BOTTLE OF



**Symington's
"Edinburgh"**

Coffee Essence

does credit to the makers and the city of
production. Every bottle gives satisfac-
tion and helps to create further demand

Our **ESSENCE OF COFFEE AND CHICORY**
gives wonderful value. One bottle makes 40 cups of
delicious coffee fit for any connoisseur.

Recommend it for camping parties and Summer
outings. It always pleases.

Thos. Symington & Co.
EDINBURGH

Agents for Ontario—
Messrs. W. B. Bayley & Co., Toronto.
Agents for Quebec—
Messrs. F. L. Benedict & Co., Montreal.

AUGUST 1st to 14th

Between these dates **PHONE NO. 596** at our expense, mail or telegraph. All orders shipped same day as received.

Special Bargains During Travellers' Holidays.

BALFOUR, SMYE & CO. WHOLESALE GROCERS... HAMILTON



Family trade is more desirable than transient custom. In handling

CARR & CO.'S BISCUITS

you are assuring yourself of the confidence of your best trade. These biscuits are unapproachable in every respect of superior quality.

ASK OUR AGENTS FOR THEM.

CARR & CO., CARLISLE, ENGLAND

AGENTS:

Wm. H. Dunn, Hamblin & Brereton, L. T. Mewburn & Co., Ltd. The Standard Brokerage Co., Ltd. T. A. MacNab & Co.	Montreal and Toronto, Winnipeg, Vancouver, B.C., St. John's,	Eastern Provinces Port Arthur to Alberta Province of Alberta British Columbia Newfoundland
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ROWAT'S

still hold the Premier
Position for

**Imported Pickles
and Olives.**

Enquire of your wholesaler for our
New 12 oz. Bottle Pickles
which retails at 10c.

**ROWAT & CO.
GLASGOW SCOTLAND**

AGENTS IN CANADA:

Snowdon & Ebbitt, 325 Coristine Building, Montreal
Ontario and Quebec.
F. K. Warren, Halifax, N.S.
F. H. Tippet & Co., St. John, N.B.
C. E. Jarvis & Co., Vancouver, B.C.
Nicholson & Bain, Winnipeg, Edmonton, Calgary.



BALAKLAVA SARDINES

Are just a little better than the best.
For that reason it will pay you to feature this brand.

Free Sample to YOU for the asking.

The Eastern Canning Company - - Port Canada, N. B.

Canadian Agents: C. A. Chouillou & Cie., Montreal; Green & Co., 25 Front St. E., Toronto; D. C. Hannah, London, Ont.; Jos. Somerville, Hamilton; H. D. Marshall, 145 Centre St., Ottawa; Boivin & Grenier, Quebec, Que.; H. M. McBride, 312 Ross Ave., Winnipeg, Man.

Counter Check Books *"Get The Best"*

LOBLAW
CREDIT
SYSTEMS

The CARTER-CRUME COMPANY, Ltd.
TORONTO and MONTREAL

Mention this paper

YOU CAN FEATURE WONDERFUL SOAP

knowing that you are relying on something in which you will not be disappointed. No laundry soap is quite equal to Wonderful, which saves labor and time, and whitens clothes. It is absolutely pure and thoroughly uniform in quality, the most helpful friend imaginable for the housewife on washing day, and a strong trade builder for the grocer.

Write us for quotations

The Guelph Soap Company
GUELPH, ONTARIO

HOTEL DIRECTORY.

WINDSOR HOTEL, HAMILTON, BERMUDA

This House is pleasantly and conveniently located on the East Side of Queen Street. The rooms are bright and cheerful. Every attention paid to guests. Billiards and pool. Hot and cold water baths. A. McNicol, Prop

TOWER HOTEL, GEORGETOWN, DEMERARA, BRITISH GUIANA.

This first-class hotel is most conveniently situated in the coolest and healthiest part of the city. Five minutes from railway station and steamer stalling, and near to all principal public buildings. Cool and lofty bedrooms. Spacious Dining and Ladies' Rooms. Billiard Room. Electric light throughout.

HALIFAX HOTEL

HALIFAX, N. S.

WINTER RESORT—QUEEN'S PARK HOTEL PORT OF SPAIN TRINIDAD, B.W.I.

JOHN McEWEN, Manager. For Rates, etc., apply Trinidad Shipping & Trading Co. 29 Broadway, New York.

THE GRAND UNION

The most popular hotel in
OTTAWA, ONTARIO. JAMES K. PAISLEY, Prop

VICTORIA LODGE

Mrs. J. F. SMITH, Proprietress. HAMILTON, BERMUDA
Opposite Victoria Park and Cedar Ave. Private Board \$12 to \$14 per week.
Open Now. Closes on May 1.

Jenkins & Hardy

Assignees, Chartered Accountants, Estate and Fire Insurance Agents, 15 1/2 Toronto St., Toronto; 465 Temple Building, Montreal

British America Assurance Company

A. D. 1833

FIRE & MARINE

Head Office, Toronto

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Hon. Geo. A. Cox, President W. R. Brock, Vice-President
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W. B. Meikle, General Manager; P. H. Sims, Secretary

CAPITAL	\$1,400,000.00
ASSETS	2,162,753.85
LOSSES PAID SINCE ORGANIZATION,	29,833,820.96

WESTERN ASSURANCE COMPANY.

Incorporated
1851

**FIRE
AND
MARINE**

HEAD OFFICE—TORONTO, ONT.

Assets over - - \$3,570,000
Income for 1906, over 3,609,000

HON. GEO. A. COX, President,

W. R. BROCK, Vice President

W. B. MEIKLE, General Manager

C. C. FOSTER, Secretary

Red Rose Tea Travellers

go on holidays this week till August 15th.

Your order by mail will have prompt and careful attention, and if you need tea in a hurry, kindly wire or phone at our expense.

BRANCHES:

Toronto—3 Wellington East
Winnipeg 315 William Ave.

T. H. ESTABROOKS

ST. JOHN, N.B.

Quaker Salmon

Same attractive
tin this year.

Prices just as
interesting.

The choicest of the choice fish from the famous salmon rivers, the Fraser and the Skeena, packed by experts who follow to the letter our orders to pack absolutely nothing but the very highest quality.

OBTAINABLE FROM

MATHEWSON'S SONS

WHOLESALE GROCERS

202 MCGILL ST. : : : MONTREAL

THEY ARE GOOD SELLERS

It does not pay any grocer to stock slow-selling, adhere-to-the-shelves, dust and dirt-collecting goods.

SHIRRIFF'S CONCENTRATED FRUIT ESSENCE SHIRRIFF'S IMPERIAL SCOTCH MARMALADE

are the kind that move, create trade, mean repeat orders, and delight the housewife. She knows that the name Shirriff is synonymous with quality and value.

LET US QUOTE PRICES

Imperial Extract Company 18-22 CHURCH ST
TORONTO, CANADA



To The Trade:

To our list of agencies, which contains only firms of reliability and standing, and having a world wide reputation, we have the pleasure to add:

New Agencies

1st. Chateau Robert Springs, of St. Yorre, France, whose proprietor, Mr. René Robert is the originator of "La Savoureuse," the original of all Vichy Lemonades—a refreshing, hygienic and delicious beverage, made from the natural carbonic gas, at his springs, without any artificial process.

"La Savoureuse" will be in strong demand.

2nd. The Belfast Mineral Water Co., Limited, who manufacture the celebrated brand of Trayder's Ginger Ale—Dry and Very Dry—a much sought for and agreeable drink.

We are ready to fill any orders for these choice goods

Imported Canned Goods

We have just received the consignment of Preserved Asparagus and Fine Peas, of the Soleil Brand, crop of 1909. The quality is superior. These goods are served on the most select tables. We carry a full stock and are ready to quote. The stock of Asparagus is the largest ever imported into Canada. It means that "quality will always win in the end." The Soleil Brand is now a standard on the Canadian Market.

Canadian Canned Fruits and Vegetables

We quote the lowest market prices on Canadian Canned Fruits and Vegetables; this is not mere talk, but a fact. In ordering elsewhere before having our prices, you are liable to pay higher prices. We will quote you F.O.B. factory, F.O.B. Montreal, or F.O.B. your station, on all Canadian Canned Fruits and Vegetables of the most popular brands.

For all information and quotations, write, phone or wire at our expense

Laporte, Martin & Co., Limited

Wholesale Groceries, Wines and Liquors

Montreal

EVE
EVE

This
a

Adams, J. T.
Allan, Robt., C.
Allison Coupon
American Tobac
Aylmer Condens

Baker, Walter, J.
Balfour, Smye &
Bell, Thos., & S.
Belleville Cannin
Benedict, F. L.
Berry, Wm., &
Bickle, J. W., &
Blue Ribbon Tea
Borridge, H. B.
Borden Condens
Bovril, Ltd.
Brack & Co.
Bradstreet's
Brand & Co.
Bristol, Geo., &
British America
B. C. Soap Worl
Brown Mfg Co.

Caledonia Spring
Canada Sugar R
Canadian Canne
Canadian Cocoa
Canadian Conde
Capstan Manufa
Cargill, H.
Carr & Co.
Carter-Crume C
Cereals, Ltd.
Ceylon Tea Ass'n
Champion & Sle
Christie, Brown
Clare & Little
Clark, W.
Clawson & Co.
"Cobra" Polishes
Collings, H. & C
Common Sense
Connors Bros.
Constant, H.
Cooper, Cooper
Cote, Joseph
Cowan Co.
Cox, J. & G.

Dalley, The F. F.
Davidson & Hay
Dawson Commis
Dignard, Ltd.
Dominion Mole
Dominion Wafel
Dominion Wareh
Downey, W. P.

EVERY POUND COUNTS

EVERY POUND OF TEA YOU SELL EITHER HELPS YOUR BUSINESS
OR DOES IT HARM.

When you sell a cheap tea you may please the bargain hunters at the time of buying but at the time of drinking they are condemning you most strongly, ignoring altogether the fact that they purchased at a low price. While that tea lasts everyone drinking it is dissatisfied. On the other hand, if you sell good tea at a fair price you are constantly making and keeping customers, and the remark is constantly made—"Yes, everything you buy at _____ is good."

"SALADA"

will make you hosts of lasting customers, for all are delighted with its flavor.

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Seven Thousand People Answer Call of the Cataract

Crowds Busy as Bees Swarm Queen Victoria Park on Occasion of the Eighth Annual Hamilton and Brantford Grocers' Picnic—Contrary Aerial Conditions Could not Keep Them at Home—Many Humorous Events During an Eventful Day—Ball Game and Foot Races on Slippery Grass Should Materially Increase Sale of Soap—Some of the Things That Happened.

Staff Correspondence.

Niagara Falls, Ont., July 27.—When the immortal Shakespeare penned the lines:—

Lay aside life-harming heaviness,
And entertain a cheerful disposition;

he evidently had in mind the Hamilton Grocers' and the Brantford Grocers' and Butchers' picnic of nineteen hundred and nine. At any rate that's what the good folk—admirers of the men who supply life's necessities—of those two cities did on Wednesday, July 21, on the occasion of the big annual exit to the cataract.

They came from Hamilton six-thousand strong, while the Telephone City added its coterie of some fifteen hundred souls.

This in the face of the fact that the weather man early in the morning threatened to turn on the tap and later did so, makes the picnic all the more remarkable. President (Ald.) John Forth, of the Association in the Mountain City claims that their picnic is the largest in Ontario of any annual event. At any rate he came 'forth' followed by a retinue the size of which a Caesar might well have been proud. John Carpenter, chairman of the picnic committee builded better than he anticipated although towards the close of the day he was heard to mourn the fact that he had entirely forgotten to tip the man who attends to the aerial conditions. Otherwise he thought there would have been more people there.

But the wise ones knew better. The truth of the matter was that everybody came who had made up their minds to do so and everyone who had previously determined to get away had the necessary seventy-five in their jeans and came. The crowd from Hamilton was bigger than ever. Both the Grand Trunk and T. H. & B. lines were chartered for the occasion, each running five special trains comprising in all about 90 coaches.

To use an oft repeated observation: "The ardor of the excursionists was not dampened by the damp weather." The reason is apparent. Jack Carpenter and his stalwart committee had arranged for such a programme of events that could not be well resisted.

Once the crowd arrived on the scene and had enjoyed an early morning bath beneath the spray from the waterfall, some event happened every minute of the eventful day. It wasn't possible to keep a line on them all.

Brantfordites were there in hundreds and when it came to the sports they were well up to the front too. Their chief,

Art Coulbeck, president of the Retail Grocers' and Butchers' Association unfortunately had to content himself with looking on the ball-game from the bleachers—there was no grandstand or he would have been there. There were however, some grand-stand players in the teams. The trouble was all over an injured hand. The Brantford ball tossers missed Arthur from their ranks but the loss to them was gain to the fans.

A Versatile Secretary.

If anyone had trouble in keeping busy, that party might have followed Bay Hill



JOHN FORTH,

President of The Hamilton Association,
Who Was as Busy as a Circus
Manager.

about the grounds. Musicians are often described as being versatile. That's Bay Hill. He was apparently everywhere at the same time and certainly lived up to the requirements placed upon him by virtue of his office as secretary of the Hamilton association. He is a past-master in the art when it comes to leading a band whether it be rube or the Highland Pipers.

"Sousa never had nothing on him," was the meditation of an admirer who once saw the famed leader wield his baton.

As an elocutionist he stands at the head. To this John Forth will testify when he heard, "There's something in the parting hour—" More than the president wept. That he will be an inventor of renown before another year rolls round is practically assured.

To augment the already large assembly on the Queen Victoria Park grounds, London sent over a few score who joined in with the crowd and made the day the success it was, in spite of the elongated rain.

The fireworks opened by the exploding of Hand's aerial artillery. The sounds of these while they lasted faded away the roaring of the big cataract. It was claimed the report went off on a ten mile journey—which did not at all seem unlikely.

Had the Kellyites and Casey's men observed the ball game which began about 11.30, they would have walked off the map with shame. Hamilton won out but not without a big struggle. Then you should have seen the features that decorated their faces as well as those of their admirers. Their smiles, one would think, would have melted the paint on the band stand in the park. Brantford, although defeated, was not disgraced. The game in the early stages looked like a walk-away for Simmer's men who scored three in the first and made it an even half dozen in the second—the same as had been made by Joe Kelley's nine in the second innings on the previous day. Brantford rallied in the third and took a quartette from Cann.

At this stage of the game Fred Harp, R. S. Vanstone and Art Coulbeck, all good Brantford grocers, who were rooting vigorously outside the ropes were seen to bet heavily on their favorites. But Cann was stingy with his hits. He certainly did not earn the epithets thrown at him such as 'rusty' and 'dinged' and so the hard earned dollars of the above named trio were wasted.

The game, which by the way was indoor ball played outdoors, was finally taken by the Hamilton sugar dispensers by the close score of 17 to 12. Some said it was 17 to 14.

"More like a rugby tally," remarked one of the real sports on the side, the disgust on whose countenance showed plainly that he had come to see better ball.

The Brantford battery was composed of two individuals known as Woodley and Minnes, the former doing the twirling. He was touched freely in the first two innings when Simmer's nine scored nine runs. This was due to the fact that he was given no opportunity to get his wing in shape and after that was accomplished—well to make a long story short, Casey wants to sign him for the Montreal Royals. Struthers was in uniform with the losers and played mighty

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good ball. When he held out his basket very few of the high-fliers touched terra firma. Harp played a tune every time Woodley struck out a man. Needless to say the music was as scarce as credit buyers in a departmental store. McCallum held down second and there was no light-weight about his playing. The real good measure, however, stood on first-base for the Mountain City boys, as when the game was over the sack was found to be completely sunk into the earth.

When the smoke of battle cleared away, 'My Lady Nicotine' got in her work, each of the winners being the proud possessor of a box of cigars.

The winners handed in their names to the official scorer as follows:

Cann, p; Smith, r.s.s.; Hobson, c; Williamson, 1b; Lavis, 2b; Simmers, 3b; Cummings, 1s.s.; Clendenning, r.f.; Lampman, 1f.

Jack Foley called the strikes and balls and informed each side when there was a change of innings. He was the umpire and there were few kicks against his decisions.

The Baby as King.

A few thousand people did homage to a circle of individuals of the infant kingdom when the baby contest was announced by John Forth. It was held on the band-stand and everybody had to give way to the young lords and ladies. Some thirty mothers entered their offspring in the competition and when the critical eyes of Mayor McLaren, of Hamilton, and John Forth ran around the circle the winners were named as follows:

1st—Teddy Darington.
2nd—Beatrice Learmont.
3rd—Russell Culm.

A special prize donated by Geo. E. Bristol & Co., for the fattest baby boy was won by Georgie Henderson, while a lassie named Passmore took the special in the fattest baby girl contest.

There was also a competition for aged ladies, the prize to be donated to the oldest on the grounds. Five entered, the winner being Mrs. Decatur who has reached her 84th birthday. She resides at 255 Queen St., South, Hamilton. H. Cave, 342 Catherine St., North, Hamilton, with the following of eight, won the prize for the largest family on the grounds.

Some Speeding Events.

The running races presented some fine amusement. Despite the fact that the rain came down incessantly but not heavily, the ropes surrounding the sprinting field were lined seven and eight deep. Others more particular about their clothing looked on from the vantage ground on the side of the hill.

But the latter missed the fine finishes in many of the races. To see the young ladies slide across the line and win by a toe-length is something that does not come within everybody's observation every day. It would have made even

the famed base ball base-stealers green with envy. The grass was of course wet and other things were green as well and may have needed more than one application of some of the varieties of soap advertised on the grounds.

The events for girls, young ladies married ladies and fat ladies were extra well filled up. In fact the grounds were scarcely wide enough and especially was this the case, when Announcer John Forth called for entries in the event "fat ladies under one ton."

Some fell in almost all the feminine events and those not quite so fleet of foot went over them which made things exciting for the onlookers.

The only event which could not claim an entry was the Association Race open only to Brantford and Hamilton members of their respective associations: Why this was the case is hard to fathom because they all looked like sprinters.

When it came to the Chicken Catching



JAS. MAIN, one of the Workers Who Helped Make the Affair Successful.

Contest there was considerable fun. Live chickens were liberated and chased by girls under the ages of sixteen.

Those who won prizes in the running events were as follows and in the order mentioned:

Shoe Race.—D. Slattery, J. A. Carmichael, Geo. Reid.

Girls' Three-Legged Race.—Misses M. Young and E. Atwell; Misses M. Ronald and J. Hunter; Misses A. Hill and A. Johnston.

Single Ladies' Race.—Miss E. Hasselfelt, Miss E. Lewis, Miss A. Smith.

Clerks' and Drivers' Race.—100 yards—G. Rayfus, H. C. Struthers, H. McMann.

Girls' Race, 10 years and under.—B. Beaverstock, A. Johnston, M. Horning.

'Fat Ladies' Race.—Mrs. Humphrey, Mrs. McCully, Mrs. J. O'Connor.

Married Ladies' Race.—Mrs. Milburn, Mrs. Bunn, Mrs. Slattery.

Boys' Race, under 8 years.—E. Smith, J. Halloran, J. Saunders.

Old Men's Race.—A. Carey, W. Tuck, J. Shean.

Lady Clerks' Race.—B. Lyon, M. Carte, A. Caffery.

Sack Race, 75 yards.—E. Frost, L. Stroud, M. Tunis.

Farmers' and Gardeners' Wives—Mrs. G. Stewart, Mrs. McLaren.

Boys' Race, under 12 years.—H. Hill, R. McBride, Geo. Scott.

Hundred Yards Race, open.—J. Manewell.

Chicken Catching Contest.—A. Lyons, A. Johnston, L. Hasselfelt.

Red Rose Tea Race.—Misses L. Hasselfelt, G. Stewart, E. Lyon, Mrs. Milburn.

Owing to the condition of the weather the day fireworks was not completed. Several shells, however, were sent aloft filled with coupons for shoe polish, blue, soap, jello, ammonia, starch, etc. There was considerable scrambling done particularly among the youths and several thousand coupons gathered up.

The joint associations served tea, coffee and milk free to everybody. All that was necessary to have were coupons which were handed out to every person on the trains. Connected with this was a guessing contest for prizes donated by Comfort Soap, the prizes going to the first six who came nearest to the number who would be supplied with tea, coffee, milk and lemonade for dinner and tea.

Programmes By The Bands.

There was no dearth of music. The associations brought with them the 91st Highlanders Band, of Hamilton, and under the leadership of Bandmaster Stares presented a high-class programme of marches, overtures, cornet solos, etc.

The rube band was one of the special features particularly when Bay Hill had the handling of its members. The 'music' from the balcony of the New Park Mansion House would float out over the lawns and among the rustling tree-leaves; alternating with this impressive softness, brilliancy and inspiring force would be given to the stormy and strenuous passages, according as Bay Hill interpreted the succeeding notes. As an artistic interpreter he commands the respect of all. This rube band was composed of one or two representatives from Dundas, one from Sousa's following but the rest were not labelled, due it was said, to some oversight on the part of the band-master.

One of the chief reasons why the joint picnics were successful was the fact that they were well advertised. Both associations had published an abundance of literature telling all about the events that were to be. The programmes were attractive and neatly arranged so that everybody was apprised of what would happen before they had their minds made up to attend. The workers in both associations talked the picnics up; not only that—they worked. Therefore in

THE CANADIAN GROCER

spite of the rain the crowd was larger than ever before.

Director of Ceremonies.

Officers of the Brantford association are: A. Coulbeck, president; Norman Willits, secretary and A. L. Vanstone, treasurer. The ticket committee was Jas. Burns and A. L. Vanstone, and the printing committee, Fred Harp and Phil. Truss.

The officers of the Hamilton Association are: John Forth, president, George Cann, 1st vice-president, Ed. Hazel, 2nd vice-president; James Main, treasurer; M. R. Hill, secretary; Executive Committee.—John O. Carpenter, Chairman; A. Lavis, J. M. Semmens, A. G. Bain, W. Smye, jr.

Committees in charge of the picnic were: Transportation—J. Kirkpatrick, A. G. Bain, J. O. Carpenter, W. Smye, jr., J. Main.

Printing—W. Smye, jr., E. Hazel, J. O. Carpenter, J. Main.

Refreshments—A. G. Bain, E. Hazel, J. Main, G. Cann, W. Smye, jr.

Amusement—J. A. McIntosh, H. Taylor, G. Dawson, B. Crysler, G. Cann, J. A. McIntosh, M. R. Hill, J. Forth.

Music—H. Taylor, Jas. Main, J. A. McIntosh, Geo. Cann.

Games—J. M. Semmens, A. Lavis, E. H. Young, J. Forth.

Reception Committee—C. H. Peebles, J. Kirkpatrick.

Heard Between the Drops.

There was a committee to look after all babies on the grounds. It consisted of the men here named, Bay Hill, Jim Main, Jack Forth, Billy Smye, and Andy Bain. By special request the name of Jack Carpenter was added.

Everybody saw Fluffy Ruffies slide across the line for second place in one of the races and even then she was not caught. You could tell her by her white stockings which were quickly turned to green.

The judges at the finishing post in the foot-race events were Alex Fraser, of Balfour Smye & Co., Hamilton; Wm. Jackson, of Walter Woods & Co., Hamilton; and Jas. Price, of Geo. E. Bristol and Co. They were very fond of allowing Nos. 1, 2 and 3 in the ladies' races take refuge in the circle of their arms.

The clerk of the course was John L. Brown who cast envious eyes at times at the judges when the girls were crossing the tape.

J. M. Semmens, chairman of the games committee, spoiled a new hat purchased for the occasion.

Early in the morning some fast pigeons were released, which with more than human instinct winged their lofty flight back to their homes beneath the mountain.

Had Arthur Coulbeck's hand been in shape there would have been a different story to tell about the baseball game.

The races were keenly contested but a friendly spirit at all times prevailed. "Where's the man that beat me?" ask-

ed one 100-yard sprinter and when the 'goods' was produced warmly shook him by the hand. One came from Hamilton and the other was a Brantford turf coverer.

White-duck trousers for stealing bases on a rainy day are not exactly what they are cracked up to be.

"Did you win?" "No! I fell."

A. Lavis, Wm. Jackson, jr., and Geo. Morton occupied the treasurer's tent from where orders for prizes were issued. It was besieged by crowds all afternoon, yet the trio affirmed that it was 'dry' inside.

John Forth didn't remain long on the grand-stand when the baby show was over—evidently he knows the danger of an argument with a woman.

Woodley's wing did not round into shape soon enough for the Brantford ball team, but he made a strong finish.

The treasurer of the Hamilton association was one of the 'Main'-stays of the day. N. B.—This is positively a new joke.

Jack Carpenter should have been one, if he can build houses as well as picnic-plans.

Bay Hill said unto the president: Come Forth, and Forth came forth with a megaphone.

Talk about Harry Lauder—but when it comes to the Scotch sword-dance, bet on Adam Ballantyne.

"Betting on ball-games is as bad as selling groceries to a dead-beat," was one of Fred Harp's mental observations.

"There must be no further speeches until the band plays," was the after-dinner speech of C. H. Peebles.

C. H. Peebles, by the way, is a band leader too. When Bay Hill was called upon for his address the former captain led the band.

Assistant Supt. Pue, of Queen Victoria Park promises the fatted calf to the Hamilton and Brantford grocers every year.

One who does not believe in talking while he eats is Andy Bain—but that made no difference to the 'table-round.'

Geo. E. Bristol, Hamilton, was one of the interested guests at the picnic.

All the ball players were presented with Magic Baking Powder caps prior to the game.

Notwithstanding the fact that the band players drank orangeade during the day—handed out freely by Sam Qua—there were no Twelfth-of-July tunes heard.

It's an ill wind that blows nobody good. Soap sales in Hamilton and Brantford during the week have been remarkable.

"There's something in the parting hour
"Will kill the warmest heart."

Steam and electrically driven trains will be a thing of the past when next year's picnic comes around. The Hamilton secretary has under consideration the invention of a magnet that will pull a train from Hamilton to Niagara once it is let loose at the former station. There will be smoke-balls to denote dan-

ger and a syringe on the compressed air plan to draw the coaches from the mouth of peril back to a place of safety. The invention will of course be patented.

Geo. McKenzie, represented Minto Bros. at the picnic. One of the prizes was a ten pound package of Melagama Tea.

It was the eighth annual picnic and the first rainy day.

Among other prize donators were The MacLaren Imperial Cheese Co., and The Imperial Cocoa and Spice Co.

The crowd from Brantford was proportionately as large as that from Hamilton.

A STEP UP THE LADDER.

Brantford Grocery Clerk Forsakes the Counter for the Road—He will Sell Tea.

Brantford, July 27.—Grocers in a number of Western Ontario towns and cities will soon be greeted by a new traveler selling Red Rose Tea. L. Pratt, who has been on the selling staff for the above named company for the past 13 years, is leaving the road. His beat will henceforth be taken by Delmere D. Butler, a young man who has as a grocery clerk



DELMERE D. BUTLER.

"been weighed in the balance and not found wanting."

Mr. Butler has made himself a salesman by his tact and energy. He has spent eleven years serving the public behind the counter, three in Simcoe and eight in Brantford. While here he was employed for four years by F. C. Harp, who will testify to his ability as an efficient painstaking clerk, and who predicts a successful future for the young traveling salesman. Mr. Butler has literary tastes and besides acting as regular correspondent for The Canadian Grocer here for some time, he also contributed several articles in Salesmanship, which have been favorably commented on by many readers of that journal in many places.

The C

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JOHN BAYNE
Publishers of
the Province
New Brunswick
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MONTREAL

TORONTO

WINNIPEG

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CHICAGO, ILL.

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LONDON

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PARIS
SWITZERLAND
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Subscription
Great Britain

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The Canadian Grocer

Established 1886

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FEATURES OF THE MARKET.

A glimpse over the columns showing market prices of various commodities in different sections of Canada, provides some interesting and profitable reading. It will show that in most cases purely local conditions have much to do with prices while in other cases they depend on generalities.

The sugar market is somewhat changed with prices on the upward incline, but for how long is difficult to tell. Two brands advancing during the week to retailers and two Canadian refineries have hung their prices higher on all their products. The cause is attributed to the advances in raws.

Canned goods for future delivery, are yet difficult commodities to fathom, but it looks as if the opening prices on at least strawberries and peas would have been the most favorable to retail buyers. Both have advanced since, due to the short season and backward crops, respectively. Salmon prices are out, as will be seen by quotations in the canned goods market section. Prices are lower than they were a year ago, but in some cases not very much.

The Halifax market indicates that flour will relax some in anticipation of the new wheat crops and stock. Strawberries from New Brunswick are selling there at 15c per box.

In Winnipeg evaporated apples have advanced a cent a pound recently, while prices on new pack canned strawberries and peas are stiffening.

Calgary market shows new potatoes selling at 6 lbs. for 25 cents; while in Brantford they are 35 cents per peck, and in Galt 40 cents.

A feature in the Vancouver market is lard, which has recently gone away up in price, while in St. John, N. B., oatmeal declines 40c per barrel.

Western crops are splendid and if not marred by August frosts, as they were last year, the west will be as buoyant as it was during the years of prosperity before the recent depression.

HOLIDAYS FOR CLERKS.

Give clerks their holidays. It will pay to do this, even on the principle that it pays to take care of a machine. Holidays certainly tend to improve the efficiency of a clerk. The better the health the better the efficiency of the average man, and holidays tend to improve the health.

Every clerk is perhaps not worth being given a holiday, but clerks that are not worth being given a holiday are not worth keeping in the store.

A well spent holiday makes a healthier, brighter, and more efficient all round man behind the counter.

If you have not already tried this do it now.

EFFECT OF INEXPERIENCE.

Recent correspondence in The Grocer from an Ontario city, told of a retail grocer giving up his business and going "back to the farm."

This is worthy of more attention than at first might appear. If the merchant were making a success of the grocery business, it is not likely he would give it up.

Competent men are needed in the grocery trade as well as in any other. Here is where too many are led astray. Whenever times become dull, we see, particularly in the outskirts of a town or city several small corner groceries spring up in the front rooms of small residences. The new proprietors have little or no knowledge of how the business should be conducted; they forget that it costs something to do business—to maintain fixtures, to provide for fuel and light and for the general wear and tear of things. They give time to all-comers, so anxious are they to obtain trade, and undersell their competitors.

All these things tend to work out their ruin, and go to show that incompetency in business is not by any means a qualification of the successful merchant.

MERITS OF CONDENSED MILK.

The present is an opportune time for the display and advertising of condensed milk. A great deal is just now being heard about investigations into and con-

ferences on the purity of milk supplies so that with guaranteed products such as are produced by Canadian factories, grocers have a splendid talking point.

Condensed milk is one of those commodities that has merited a large sale throughout Canada. It is pure and wholesome and just what was required on the market. There can be little or no question as to its purity and grocers should take advantage, and especially now, of this fact. They should experience little difficulty in selling condensed milk if the proper method is taken.

Another strong talking point in the grocer's favor is the existence of the camping season. A can of condensed milk dispels the worries of the morning sleeper in rising in time to catch the milkman. Campers need condensed milk but they should be given a gentle reminder by the grocer that they do need it. One would be surprised to find how quickly it sells when its merits are known.

IMPORTANCE OF BRANDS.

Most goods which now leave the grocery store for the consuming public may be named under a particular brand. The importance of brands has, of course, been long ago recognized and rightly so. The consumer knows exactly what he wants, once he has tested and found a particular variety of food-stuff to his liking. He asks for that brand every time.

If on the other hand he purchases goods which are known by no particular name and which have been purchased by the retailer with no particular method of manufacture in view, the consumer is not liable to get what he wants every time. The quality and flavor on some occasions are bound to vary.

The result is that the consumer loses faith in all such goods, which obviously depreciates the quantity sold and depreciates it according to the number of consumers who become displeased.

On the other hand branded goods are manufactured by the same methods at all times so that there is less chance in varying from the straight and narrow path when it comes to quality, density and flavor. The retailer is placed in such a position that he knows the desires of his customers. A demand is created and he can supply that demand because he knows exactly what the requirements are.

Of course in many cases the consumer does not ask for a particular brand but it is always good policy on the part of the retailer to study the tastes of those who are specific in their demands. When customers are offered the "just as good" variety they usually go elsewhere to get what they desire.

A Day of Pleasure for the Montreal Retail Grocers

Journey Out To Maple Grove Park And Forget Their Counters, Scales And Things—Races, Ball-Games, Boating, And The Tripping Of The Light Fantastic Among The Day's Enjoyments.

(Staff Correspondence.)

Montreal, July 27.—An engine drawing twelve loaded passenger coaches rumbled slowly into the Windsor Station, Montreal, last Wednesday evening, and a thousand tired, play-weary, rest-



SECRETARY SARRAZIN,
With That Mysterious Grip.

seeking individuals stepped or jumped off and started on the shortest route for home.

It was the twenty-ninth time the Montreal Retail Grocers' Association and friends of members of that body had returned from the association picnic, an annual event looked forward to with keenest pleasure by all.

This year Maple Grove was the place chosen for the holding of the picnic, and a more ideal spot would have been difficult to find.

Only fifty minutes' run from Montreal, Chateauguay direction, by train, it was not a tiresome trip to the grounds, but just of sufficient length to give the boys an opportunity of meeting one another.

Once the grounds were reached, no time was lost in starting the games, which were continued till mid-afternoon.

Not a minute was lost. As many as half a dozen different attractions claimed attention at once. It beat the old-time, three-ring circus, but, somehow or other, everybody seemed to be able to keep track of all that was going on.

This was probably because those who were running the picnic were so efficient. Take Fred Hodge, for instance. While he admits himself that he cannot sell coffee to two grocers at one and the same time, he was, nevertheless, able, in his capacity as a judge, to do three things at once. These three things were: to waltz most beautifully in the dancing pavilion; to catch the winner in the fat mens' race, and to give out orders for prizes to the winners of various

events. To use the slang expression, is not this "going some?" And the other officials were equally energetic.

There was quite a nice banquet at half past twelve, and, as usual, everybody had a good time.

Two baseball games, one in the morning and one in the afternoon, livened up proceedings considerably, and attracted and held the attention of the baseball fans.

Many found considerable amusement in the boating, which was very good in the neighborhood. One large party of grocers went off in a gasoline launch as soon as the train arrived—and got back in time to catch the cars for home.

There was a fine floor for dancing, and a good orchestra, and not a few spent considerable time thus passing the day.

The Prize Winners

The different events, and the winners, were as follows:



A Hard-Worked Sextette.

Left to Right—J. O. Levesque, A. Malo, Fred Hodge, J. A. Dore, J. Hebert, J. A. Beaudry.

150 yards race. Open to chairmen of all committees.—1. J. A. Dore and J. I. Lussier; 2. A. Laniel; 3. A. Laurendeau.

50 yards race. Open to members of different committees, except chairmen.—1. E. P. Lalonde; 2. E. X. Lussier; 3. P. E. Dery.

Five mile race. Open.—1. H. Lavoie; 2. E. Clement; 3. N. A. Guerin.

50 yards race. For boys 12 years and under.—1. H. Laniel; 2. R. Lecavalier; 3. T. Hardigan.

50 yards race. For girls 12 years and under.—1. A. Seguin; 2. M. Hardigan; 3. J. Lanoue.

200 yards race. For grocery, fruit and provision travelers.—1. L. N. Mallette; 2. R. Traversier; 3. A. A. Archambault.

150 yards race. For grocery clerks.—1. J. Pratt; 2. J. Dickson; 3. J. Cardinal.

200 yards race. For members of the association.—1. A. Menard; 2. A. Laniel; 3. J. A. Phaneuf.

200 yards race. For drivers of biscuit wagons.—1. E. MacDonald; 2. E. Jordan; 3. J. Chauvin.

100 yards race. For fat men.—1. V. Boileau; 2. A. Lauderville; 3. N. Belil.

150 yards race. For all retail grocers.—1. J. A. Phaneuf; 2. E. A. Menard; 3. P. Dery.

Half mile race. Open to all but competitors in five mile race.—1. J. Pratt; 2. W. A. Guerin; 3. E. MacDonald.

Sack race. Open.—1. E. P. Lalonde; 2. E. MacDonald; 3. J. Dickson.

50 yards race. For girls 13 years and over.—1. T. Hardigan; 2. A. Laniel; 3. A. Poupart.

75 yards race. For married ladies.—1. Mrs. J. Hardigan; 2. Mrs. W. Neal; 3. Mrs. Rhodes.

200 yards swimming race.—1. A. Thompson; 2. L. Reese; 3. H. Laniel.

50 yards race. For girls 15 years and over.—1. S. MacKinroe; 2. T. Crevier; 3. A. Lanoue.

Dancing contest.—1. A. Longpre and Miss S. Kennedy; 2. F. Prevost and Miss F. Jobin; 3. A. Chausse and Miss A. Mainville.

Putting the weight.—1. N. Belzil; 2. N. Viau; 3. M. Laframboise.

Choosing contest.—1. J. Cusson; 2. H. Laurendeau; 3. A. J. Seguin.

Tug of war. Between grocers of the east and grocers of the west. Won by grocers of the west: E. Legault, C. Lanoue, W. Dupras, H. Biron, H. Desjardins, J. B. David, J. A. Maynard,



WALTER SNOWDON.

Who Would Rather Play Second Base Than Umpire.

J. U. Guerin, F. Alarie, J. Bell, G. A. Archambault, J. A. Laframboise, C.

Sens, A. G.
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Flour Mills

THE CANADIAN GROCER

Sens, A. Guilbault, P. Dubuc, D. Gaseon, E. Dubec, A. Granger, D. S. Stuart, J. H. Dupuis.

Baseball games: Between grocers east and west of St. Lawrence St. Won by western team, by score of 13 to 7.

Between-retail grocers and Stewart's Hoxie team. Won by retail grocers, by score of 20 to 3.

Caught on the Fly.

Phanuef won the \$5 all right. Someone said it was more than he could have made had he worked the day in the store. How ridiculous!

Ed MacDonald was right there when it came to races.

They say Joe Murphy turned down an offer to play second base on the Montreal ball team. Joe is too good for Jimmy Casey's aggregation. His specialty is "grass cutters."

Where was Walter Gaden? (Ans.—Selling insurance). We missed you, Walter.

Our old friend Tamilkande was there with a sunny smile and a glad hand.

Fred Hodge was not the only "two at the same time" performer. Billy Murray was responsible for the distri-

Armand Malo has a masterful voice which proved very useful behind a megaphone.

President Dore was kept busy all the way through. He had a ready smile for everybody.

"Five Roses" was not lost sight of by any means.

First Vice-president E. Boileau is some hustler all right.

Some of the travelers noticed present were: Messrs. Charland, Grenier and Rousseau, (Hudon, Hebert & Co.); Fred Hodge (Chase & Sanborn); Sullivan, Drouin and Carrignan (Laporte, Martin & Co.); Trepannier (Matthews, Fortier & Monette); Bell, (Lang Mfg. Co.); Geoffrion, Lamarche and Hardy (Chaput Fils & Cie.); Brais (Jodoin, Maloney &

Lawrence); Alarie and Gagnier (Montreal Biscuit Company); Langlois (Viau Frere); Langlois (Gunn, Langlois & Co.); Middleton, (Tamilkande Tea Co.); Levesque, d'Orsennes, Labreche, (Hudon & Orsali); Woods, (D. S. Perrin & Co.).

Placide Daoust had his picture taken seventeen times—more or less.

Everybody was home by eight o'clock. That farmer's horse was drawing a great load.

Treasurer Laniel had the time of his life getting some of those races started.

"A Leader For Over Fifty Years." What?

The Hoxie team, in their neat uniforms, attracted considerable attention.

Who was it got off at Caughnawaga by mistake?

Notes from the Maritime Provinces and Quebec

Grocery Trade Changes in Sherbrooke—Strike Has Bad Effect on Trade—Move to Widen New Brunswick Potato Markets.

HALIFAX.

July 27.—All the wholesale grocers are complaining of the serious effect of the strike in the coal fields of Cape Breton. Few orders of any consequence are being placed as the store-keepers are not over confident of the situation. All the dealers agree that business has received a serious setback as a result of this labor war. There is no prospect of a settlement in sight, and therefore business cannot go ahead at the present stage.

The dealers report trade in other parts of the province good, and the outlook is most favorable for a busy season. Reports continue to come in of bright crop prospects in various parts of the province, and there is a fairly good demand for fish at the advanced prices. The market is abundantly supplied with fruit, and prices are fairly reasonable for the quality of the stock offered.

W. J. Mooney, president of the Mooncey Biscuit and Candy Co., of Stratford, Ont., accompanied by his wife, were in the city this week. This was Mr. Mooney's first visit to Nova Scotia. He expressed himself as being greatly pleased with the province. He is combining business with pleasure, and while here he appointed C. E. Choat, as the Halifax representative of his firm. He also leased a warehouse on Water Street. After completing his business in the city, Mr. and Mrs. Mooney left for Hubbard's Cove, a summer resort near Halifax, on a short visit.

W. B. Wood, a former mayor of Brantford, Ont., was in Cape Breton this week in the interests of the Brant-Wood Flour Mills, of Brantford. Mr. Wood is the president of the company.

ST. JOHN.

July 27.—A finely attended and representative meeting of the Produce Shippers' Association of New Brunswick was held in Woodstock last Thursday, when the question of opening new

markets for the shipment of potatoes, hay, etc., was discussed. F. E. Williams, F. E. Low and O. B. Akerley, of St. John were present as representatives of steamship companies and Hon. J. K. Fleming, provincial secretary; Hon. Dr. Landry, commissioner of agriculture and W. W. Hubbard, represented the provincial government.

Hon. Dr. Landry said that the government was willing to do anything it could to secure new markets for the potato and other crops, and thought it might be well to send a man to see if it were possible to secure a foothold in the Cuban market. The government would pay the expenses of the commissioner and let the association name the man. Last year there were 3,000,000 bushels of potatoes raised in this province—more than the previous year—and the increase would be equally large this year, hence the necessity for more markets.

There has been little change in the local markets during the past week. Oatmeal has declined 40 cents a barrel for both roller and standard. Flours and sugars are unchanged.

New potatoes are coming in freely and are selling at \$1 to \$1.20 a bushel. New green peas and beans are quite plentiful.

SHERBROOKE.

July 27.—The grocery trade in this city has made rapid strides since the beginning of the year, each one of the twenty-five stores reporting a brisk and highly satisfactory business, not one being affected to any extent by the financial crisis of last winter. Three changes have been made in ownership, one in partnership and one new store has been opened since the first of January.

The grocery store on Montreal Street, for the past two years successfully carried on by A. A. Thornton, has been taken over by Frank A. Hovey, who is carrying on the business under the name of the Montreal Street Provision Company, with a full line of groceries, fruits, confectionery, vegetables and meat. Mr.



Ald. J. B. Lamoreux, P. Daoust, J. A. Jacobs, D. Robert (kneeling)—A Bunch of Good Fellows.

bution of those fantastic Magic Baking Powder caps, but what else was he doing.

Walter Snowdon firmly vows that he would rather play second base than umpire a ball game any day.

Harry Taylor can look after a score card just as well as he can sell brooms. As usual, friend Beaudry looked after everyone.

Did anyone find out what secretary Seguin carried in that great, big grip? Lots of people were anxious to know.

Charlie Woods put his knee in front of a fast ball. Now he's sorry he did. Too bad. But it did not spoil his good time.

Did the kid get the quarter?

Where were the wholesalers? We missed several faces.

The ladies were mighty pleased with those "Bordo" fans. We can see friend Hodgson's hand here.

"Always on Top" was the inscription on the balloon sent up by the Ogilvie Flour Mills Company.

GUARANTEED ABSOLUTELY PURE

SIMCOE

**Strawberry
Preserves**

Home Made Quality

Certificate of absolute purity on each jar.

THE CANADIAN GROCER.

We believe that these SIMCOE STRAWBERRY
PRESERVES are absolutely the finest goods on

Certificate of absolute purity on each jar.

We believe that these SIMCOE STRAWBERRY PRESERVES are absolutely the finest goods on the market. The strawberries are grown in the immediate vicinity of the factory, and are preserved the same day as picked, with the finest quality Granulated Sugar.

Ask your Jobber for
Introductory Prices.

As the pack is limited these goods are offered
subject to prior sale.

CANADIAN CANNERS
LIMITED

Hovey is the eldest son of P. A. Hovey, of the Hovey Bros. Packing Co., and has had a number of years' experience in the meat business, before entering into this enterprise. Mr. Thornton will, it is understood, devote his time in the future, to real estate.

The small grocery store on Montreal Street, for several years carried on by D. M. Flanders, has been purchased by

A. A. Gunning, of this city, who is now carrying on the business under the name of "The Popular Grocery."

Coombs Bros. have purchased the grocery store for several years carried on by Jos. Gagne, at the corner of Queen and Liverpool Streets. This store does a flourishing business among the residents of that part of the city.

Canadian Markets and Market Notes.

QUEBEC MARKETS

POINTERS—
Advance in sugar.
Salmon prices all out.
Strength of peas and strawberries (canned).

Montreal, July 29, 1909.

Sugar was advanced on Monday of this week, 5c all along the line, by one refinery in Montreal. Previously the lower grades had been advanced 10c a barrel by both. Demand for sugar has been heavy, owing to the berry season being in full swing. Canned goods continue to attract as much attention as ever. The situation has cleared up but little. Salmon prices are all out now, and some orders are being booked. Teas are moving satisfactorily. Peas continue scarce, while fair trade in beans is reported. No new advices of interest have been received from California regarding the situation in dried fruits. No foreign advices on a similar subject have been received either.

Business, on the whole, is slack this week.

SUGAR.—Imperial and Beaver granulated sugar were both advanced 10c last Saturday, while on Monday Imperial was advanced another 5c. One of the refiners advanced 5c all along the line, the same day, but the other house did not put up prices at the same moment. Prices are firm. The advances locally are due largely to the higher market in New York. In the trade, some think that the lower grades were advanced because of the extremely strong demand there has been for them during the past few weeks. Business is brisk, although the advance caused a temporary falling off in orders, but not noticeably so. Only the advance in the two lower grades mentioned, 15c on the former, and 10c on the latter, are shown below.

Granulated, bags	4 55
" 20-lb. bags	4 65
" Imperial	4 35
" Beaver	4 30
Paris lump, boxes, 100 lbs.	5 45
" " 50 lbs.	5 55
" " 25 lbs.	5 75
Red Seal, in cartons, each	0 35
Crystal diamonds, bbls.	5 35
" " 100 lb. boxes	5 45
" " 50 lb. "	5 55
" " 25 lb. "	5 75
" " 5 lb. cartons	5 37½
Extra ground, bbls.	5 90
" " 50-lb. boxes	5 29
" " 25-lb. boxes	5 40
Powdered, bbls.	4 80
" " 50-lb. boxes	5 00
Phoenix	4 55
Bright coffee	4 50
No. 3 yellow	4 40
No. 2 "	4 30
No. 1 " bags	4 15
Bbls. granulated and yellow may be had at 5c. above bag prices.	

SYRUP AND MOLASSES.—A few local houses imported a little more molasses than they now feel they can use themselves, and they are offering their surplus for sale to other jobbers not so well supplied, but the figures they ask are firm. Outside of this there has not been any development in the local situation in molasses. Syrups are moving satisfactorily.

Fancy Barbadoes molasses, puncheons	0 38	0 40
" " " barrels	0 41	0 43
" " " half-barrels	0 43	0 45
Choice Barbadoes molasses, puncheons	0 41	0 43
" " " barrels	0 44	0 46
" " " half-barrels	0 46	0 48½
New Orleans	0 22	0 35½
Antigua	0 30	0 30
Porto Rico	0 40	0 40
Corn syrups, bbls.	0 03½	0 03½
" " 1-bbls.	0 03½	0 03½
" " 1-bbls.	0 03½	0 03½
" " 38-lb. pails	1 75	1 75
" " 25-lb. pails	1 25	1 25
Cases, 2-lb. tins, 2 doz. per case	2 40	2 40
" " 10-lb. " 1 doz. "	2 75	2 75
" " 20-lb. " 1 doz. "	2 65	2 60

DRIED FRUITS.—Demand for Californian dried fruits this week has not been particularly brisk. Buyers locally have most of them arranged for their early supplies, and are now holding off and awaiting developments. Some are expecting lower prices for prunes and raisins, owing to rather large stocks carried over this season. Peaches and apricots are steady. Currants are unchanged this week, while there have been no interesting reports from Spain regarding Valencia raisins.

TEA.—Locally tea dealers are being kept busy with second crop Japans, which are selling freely now. First crop teas are almost nil in first hands in Japan, as previously reported. Demand from the trade is satisfactory.

COFFEE.—There has been no change worthy of note in the coffee market since last week.

Mocha	0 18½	0 25
Rio, No. 7	0 09	0 11
Santos	0 12	0 15

RICE AND TAPIOCA.—There have not been any development of interest in either rice or tapioca since last report.

Rice, grade B, bags, 250 pounds	2 95
" " " 100 "	2 95
" " " 50 "	2 95
" " " pockets 25 pounds	3 05
" " " 1/2 pockets, 12½ pounds	3 15
" grade c.c., 250 pounds	2 85
" " " 100 "	2 85
" " " 50 "	2 86
" " " pockets, 25 pounds	2 96
" " " 1/2 pockets, 12½ pounds	3 05
Tapioca, medium pearl	0 04½

SPICES.—The usual volume of business peculiar to this time of year is being transacted at unchanged prices.

BEANS AND PEAS.—Prices are practically unchanged since last week, busi-

ness being only fair. Peas are still very scarce, and good stock is quickly sold when samples are shown. Prices for peas remain the same.

Austrian beans, bushel	2 25	2 30
Ontario prime pea beans, bushel	2 40	2 50
Peas, boiling, bushel	1 50	1 60

EVAPORATED APPLES.—Nominal prices are still quoted as follows:—

Evaporated apples, prime	0 07	0 07½
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MAPLE PRODUCTS.—Nominal prices continue.—

Compound maple syrup, per lb	0 04½	0 05
Pure Township sugar, per lb	0 07	0 08
Pure syrup, 8½ lb. tin	0 60	0 65½
" " 10½ lb. tin	0 70	0 76

CANNED GOODS

MONTREAL.—The higher prices which are being asked for peas form the feature of the market this week. Owing to the probable scarcity figures have been put up to last year's list prices, which are as follows:—

Peas, standards, doz.	82½	87½
Peas, early June, doz.	87½	92½
Peas, sweet wrinkled, doz.	97½	1 02½
Peas, extra sifted, doz.	1 42½	1 47½
Peas, gallons	3 77½	3 82½

On the other hand there are those among the wholesalers who are quoting at the same figures as were given in these columns last week, as below.

Beans, doz	72½	80
Corn, doz	72½	80
Peas, doz (according to grade)	72½	1 40
Tomatoes, doz. (Ontario and Quebec)	75	82½
Strawberries, doz.	1 32½	1 37½

Some of the other wholesalers will not quote beans, peas or tomatoes under 80c. Fair sales are reported.

Clover Leaf and Horse brands salmon are quoted this week.

Prices are as follows:—

1 lb. talls, per doz.	\$1 72½
½ lb. flats, per doz.	1 15
1 lb. flats, per doz.	1 87½

Last year's prices were:—

1 lb. talls, per doz.	\$2 00
½ lb. flats, per doz.	1 20
1 lb. flats, per doz.	2 15

Meantime other salmon prices remain as last quoted:—

Humpbacks, doz.	95	\$1 00
Cohoes, doz.	1 35	1 40
Red Spring, doz.	1 50	1 55
Red Sockeye, doz.	1 55	1 65

TORONTO.—Canners, or at least a number of them, and wholesalers scarcely know where they are at when it comes to prices on canned goods. Some packers are not quoting at all, awaiting to see what others intend to do. Others are booking a limited number of orders, but as a general rule they do not care to sell at prices named. The partial cause of this unsettled condition of affairs is the crop prospects, and until they are definitely known, the market will remain unsettled.

Peas are firmer than they were as the crops have shown a backward tendency

due to the They are year's list dearer. S quoting th delivery: Beans, ... Corn ... Peas (acc Tomatoes Strawberri

Raspber to the reta Clover L salmon are 1 lb. talls, ½ lb. flats, 1 lb. flats,

These pu cents lower mon is no that is, Hu and Red So

The saln began this immense q been caught average up is not yet b

Just at despatch v stating tha ed five cent on other su both so far markets ar

ONT POINTERS Sugar—A Shelled higher. Beans—G

Jobbers l gard to th the past w selling free existed a w advanced a couple of prices 5c or tributors, the retailer The cause raw market Cuban seas Beans ar wanted, bu to supply t attractive case of hea ing fairly v tailers are

While col ness is in ally.

SUGAR—some slight on Beaver granulated respectively condition ir vances hav Cuban crop

THE CANADIAN GROCER

due to the dry weather of some time ago. They are now practically up to last year's list prices. Strawberries are also dearer. Some of the local jobbers are quoting the following prices for future delivery:—

Beans,	\$.75	\$.80
Corn75	.80
Peas (according to grade)80	1.40
Tomatoes	77½	.80
Strawberries	1.32½	1.37½

Raspberries have not yet been quoted to the retailer, at least not generally.

Clover Leaf and Horseshoe brands of salmon are quoted as follows:—

1 lb. talls, per doz.	\$1.72½
½ lb. flats, per doz.	1.15
1 lb. flats, per doz.	1.87½

These prices are about 25, 5, and 30 cents lower than last year's. Other salmon is not generally quoted here yet, that is, Humpbacks, Cohoes, Red Springs and Red Soekeye.

The salmon run in British Columbia began this week and first reports told of immense quantities of the fish having been caught. Whether the season will average up to what it was four years ago is not yet known.

Just at the time of going to press a despatch was received from Montreal stating that St. Lawrence sugar advanced five cents following Monday's advance on other sugars. This affects the retailer both so far as the Montreal and Toronto markets are concerned.

ONTARIO MARKETS

POINTERS—

Sugar—Advance in a few cases.
Shelled Almonds—Primary market higher.
Beans—Good demand but no beans.

Toronto, July 29, 1909.

Jobbers have no complaints with regard to the quantity of trade during the past week. Sugar for preserving is selling freely on a firmer market than existed a week ago. In fact prices have advanced on a couple of grades and a couple of refineries have also put up prices 5c on all their sugars to the distributors, but this has not increased the retailers' price up to the present. The cause is the healthier state of the raw market with the closing of the Cuban season.

Beans and evaporated apples are wanted, but stocks are not big enough to supply the calls on account of unattractive prices, particularly in the case of beans. Canned goods are moving fairly well, but on the whole retailers are backward about buying.

While collections are only fair, business is in a healthy condition generally.

SUGAR—The sugar market presents some slight changes this week, prices on Beaver granulated and Imperial granulated advancing 10 and 15 cents respectively. This is due to a healthier condition in the raw market where advances have recently occurred. The Cuban crop has nearly closed, after

which no new sugars will be ready before October and November. The beet sugar market is also up. Two Canadian refineries have made an advance of 5c on their sugars, but this has not yet affected the distributor's price to retailer. On account of the preserving season being here local demand is stimulated.

St. Lawrence "Crystal Diamonds," barrels	5 45
" " " 100 lb. boxes	5 55
" " " 50 lb. boxes	5 65
" " " 25 lb. boxes	5 75
" " " cases, 20-5 boxes	5 95
" " " Dominos, cases, 20-5 boxes	7 60
Paris lumps, in 50-lb. boxes	5 75
" " " in 100-lb. "	5 65
" " " in 25-lb. "	5 95
Red Seal	7 10
St. Lawrence granulated, barrels	4 70
Beaver granulated, bags only	4 40
Redpath extra granulated	4 70
Imperial granulated	4 45
Acadia granulated (bags and barrels)	4 60
Wallaceburg	4 60
St. Lawrence golden, bibls.	4 30
Bright coffee	4 60
No. 3 yellow	4 50
No. 2 "	4 40
No. 1 "	4 30
Granulated and yellow, 100-lb. bags 5c. less than bibls.	

SYRUP AND MOLASSES—Trade is slim with these goods just now with no new features to mark the situation.

TEA—Demand for Ceylon tea on the London market has been good and prices in consequence showed a higher tendency. Flavoury sorts were particularly well sought after. Although new season's Indian tea is on offer rather earlier than last year, advices still report a backward season and quantities shipped to the London market were appreciably less than a year ago. Heavy Ceylon shipments made up for this however. The market for Javas is also strong with harder prices.

COFFEE—Quietness reigns yet in the coffee market although, as was reported last week, there is good demand for cheaper grades.

DRIED FRUITS—While there is not much attention being paid in Ontario to dried fruits, the primary markets are interesting. Prunes and raisins, according to California reports are inclined to stand a little easier. Apricots have not the strength they recently had. This crop is said to be not up to expectations.

Prunes	Per lb.
30 to 40, in 25-lb. boxes	0 10½
40 to 50 " "	0 09
50 to 60 " "	0 08
60 to 70 " "	0 07½
70 to 80 " "	0 07
80 to 90 " "	0 06½
90 to 100 " "	0 06
Same fruit in 50-lb. boxes 1 cent less.	

Apricots—	
Standard	0 13½
Choice, 25 lb boxes	0 14½
Fancy "	0 15
Candied and Drained Peels	
Lemon	0 10 0 11
Orange	0 10½ 0 12
Citron	0 17 0 20

Figs	
Elemes, per lb.	0 08 0 10
Tapnets, "	0 03½ 0 04
Bag figs	0 03½ 0 04
Dried peaches	0 08 0 08½
Dried apples	0 07½
Currants	0 07½
Fine Filiatras	0 06½ 0 07
Patras	0 08 0 08½
Uncleaned 1c less.	
Raisins	
Sultana	0 07½ 0 09
" fancy	0 11 0 12½
" extra fancy	0 14 0 15
Valencias	0 06½ 0 06½
Seeded, 1 lb packets, fancy	0 08
" 16 oz packets, choice	0 08
" 12 oz. "	0 07
Dates—	
Hallowees	0 05½
Sairs	0 05
Fards choice	0 08
choice	0 07½

NUTS—It's almost out of place to talk about nuts at this season of the year, as little business is occurring. The primary market in shelled almonds and shelled walnuts is up, the opening price on the former being from 7 to 8 cents

per pound higher than a year ago. Spain and France are the homes of these. The cause is attributed to damp weather and frosts.

Almonds, Formigetta	0 12½
" Tarragona	0 13
" shelled	0 33 0 35
Walnuts, Grenoble	0 14
" Bordeaux	0 11
" Marbots	0 12
" shelled	0 26
Pilberts	0 12
Pecans	0 16 0 18
Brazils	0 15
Peanuts	0 10 0 12

SPICES—There is not much doing in spices. While pickling spices are moving, they do not begin to go out freely until the last week in August or first of September.

Peppers, black, pure	0 14 0 20
" white, pure	0 20 0 25
" whole, black	0 16
" whole, white	0 25
Ginger	0 18 0 25
Cinnamon	0 25 0 40
Nutmeg	0 20 0 30
Cloves, whole	0 25 0 35
Cream of tartar	0 22 0 25
Allspice	0 14 0 16
" whole	0 14 0 16
Mace, ground	0 75 0 80
Mixed pickling spices, whole	0 15 0 16
Cassia, whole	0 20 0 25

RICE AND TAPIOCA—Sales in these goods recently have been fair, but on the whole the market is quiet.

Rice, stand. B.	Per lb.
Standard B. from mills, 500 lbs. or over, f.o.b. Montreal	0 03½
Rangoon	2 85
Patna	0 03½ 0 03½
Japan	0 05½ 0 05½
Java	0 05½ 0 06½
Sago	0 06 0 07
Seed tapioca	0 05 0 06
Tapioca, medium pearl	0 05 0 04

BEANS—Another demand-wave comes from construction and mining camp districts for beans, but the prices are so high and the article so scarce that business is small. There is not likely to be any change for lower prices until the harvesting of the new crop.

EVAPORATED APPLES—Prices on these goods remain high and steady with not much stock in sight. Sales are being made to the retail around 7½c, but this is considered to be rather low.

PERSONAL ITEMS.

R. J. McNichol, Toronto, west end representative of Melagama Tea is holidaying near Erin, Ont.

To-morrow is the great day for the Drummers' Snack Club at Erin, Ont. The event, providing the weather man is in his happy mood, will surpass all past similar events.

TRADE NOTES.

The orange crop in Florida this year will, it is said, exceed any since that of 1894-5, and will produce 6,000,000 or one-half as much as the entire crop of California.

Charles Gurd & Co., the ginger ale manufacturers, Montreal, have just removed to their fine new building, on Bleury Street, where they are welcoming their friends.

FOR SALE.

FOR SALE—An up-to-date grocery and crockery business in Ottawa Valley. Capital required about \$2,500. Box 317, THE CANADIAN GROCER, Toronto.

Business Items From the Western Province

**Salmon Run at the Coast Not Delayed More Than Usual—
Weather Good for Prairie Crops—Manitoba Merchants Want
Better Roads.**

VANCOUVER.

July 27.—The first of the early Crawford peaches from California are being sold at \$1.30 per crate, and wholesalers are trying to persuade housekeepers to preserve now if they intend to, as the supply is said to be limited, and the price may go up. Ordinarily it is not known what is the cause, as sometimes this cry is made for the purpose of getting rid of large stocks at good prices. Later on, it may be as stated, and it may be the other way. In this instance, it looks as if the announcement is correct, as all along this season the report has been that the peach crop in Oregon, Washington and British Columbia, was much affected by last winter's frosts. The same announcement was made in regard to apricots, and now the price of this fruit is such as to prohibit preserving, the figure being \$2. Very few apricots from the States immediately south of this province have come on the market, and it looks as if the supply will be short.

Lard is quite dear, being jobbed at 15½ cents for compound and 16½ for pure in threes and fives, while it is ¼ cent lower in the larger tins. The former price was 13½ cents. The increase is only three cents, but it gives a bigger margin to the grocer, as it retails at 20 cents, as compared with the former 15 cents.

A canneryman from the Fraser River told The Grocer that the rumor that the salmon were unusually late is unfounded. The big run is not really due until the full moon of August 1, brings in the high tides. It is expected that large catches will obtain that week and after. Four years ago, the run did not start until July 27 or 28, while 1901 there was no signs of fish until July 27, so that the season is not late yet.

The Vancouver Grain Milling Co., which has shipped flour and grain to Europe on previous occasions, is making this week its first shipment of flour via the Suez canal to England. The Blue Funnel liner Teucer will carry 75 tons. Five hundred tons were sent by way of the Horn during the winter.

Victoria wholesale fruit dealers are discussing the advisability of taking some action to prevent the shipment from the south of badly infected fruit. A large quantity has been arriving during the immediate past from San Francisco, and where dealers have not bought "subject to inspection," the loss has been considerable. Much fruit has been condemned. The local regulations while strict are not drastic, the intention being to prevent orchards in British Columbia from becoming infected with the pests, which have worked such havoc in the South. To

drive the local man against the Government, some of the shippers in the South refuse to ship, while others charge a higher price. The result is that some of the dealers charge that the inspection is too severe. It is not probable though that the Government will relax, as it is found if any loophole is given the worst kind of fruit is piled in from the South.

The Kelowna Canning Company, at Kelowna, B.C., started operations this week. Beans is the first vegetable to be prepared.

PRINCE RUPERT.

July 26.—There is a general "move" on the part of the people who have been doing business in what is known as Knoxville. This is caused by the railway company requiring the land for piling the rails which are expected to arrive here in about two months. Owing to this general move the Prince Rupert Grocery Co. are advertising their stock at cost. They are the only firm in Prince Rupert that are doing a grocery business exclusively.

J. A. Kirkpatrick, who has been doing a grocery and gents' furnishing business, has decided to in future handle the latter line only, so has cleared out his grocery stock.

J. E. Merryfield, who has been carrying on a general business, has decided to confine himself to groceries only, so that in about a month's time he will remove his general stock to a branch that he is opening up on the Skeena River, about 100 miles north.

Clark & Iver are opening a wholesale produce and general commission business on 3rd Ave. between 7th and 8th Sts.

C. F. Swain, confectioner and tobacconist, has sold to D. Miln, late of Calgary.

MERCHANTS PAY \$5 EACH.

**This is to Settle the Debts Contracted
by Retail Merchants of Western
Canada.**

Winnipeg, July 27.—The National Trust Company have received an order from the court to impose a levy of five dollars upon each of the members of the old organization of Retail Merchants of Western Canada. This levy is made in order that the debts contracted by the association, under the alleged manipulation of the defaulting secretary, and for which each member becomes liable, might be paid. It is estimated that the levy will be sufficient to pay off about \$2,500,—the amount for which the association is directly liable. The merchants do not complain about the situation, but express satisfaction with the way in which the court and National Trust Company have dealt with their affairs. It is expected that a meeting will be held in the near future at which the retail merchants will endorse the action of the court, and proceed to act

upon it. At this meeting also, officers will be elected for a permanent organization of the local retail merchants. It is understood that the grocers, butchers and druggists will organize distinct sections, but as yet no steps have been taken by these sections. Local grocers are more anxious to form a distinct organization than to enter into a general retail merchants' association. The fact that the various sections have distinct interests to serve would seem to warrant the development of separate organization. At the present time, however, it is to be regretted that the grocers particularly show little enthusiasm toward an organization of any kind.

REGINA.

July 27.—S. C. Burton, local manager for Cameron & Heap, Ltd., returned on Friday morning from a month's holidays spent in Kenora, Fort William, Hamilton and Toronto.

Business generally is good and is improving all the time. The wholesale fruit houses both report business as being brisk. Raspberries, peaches, plums and apples are probably the best sellers, along with tomatoes, cucumbers, etc. The blueberry season will probably open about the middle of next week and most of the merchants here have orders booked for regular daily shipments.

The Regina Industrial and Agricultural Exhibition opened on Tuesday, the 27th inst.

MANITOBA MARKETS

Corrected by Telegraph.

POINTERS—

Advance—Evaporated Apples.
New Goods—Prunes.
Withdrawals—Canned Strawberries.
Good Demand—Fresh Fruits.

Winnipeg, July 29, 1909.

The summer trade is keeping up well in the general line. There was a slight reaction following the Xmas-like trade of exhibition week, but at present the trade is not dull in either the wholesale or retail business. Grocers in the towns and cities throughout the country are laying in stocks preparatory to the heavy harvest and fall trade.

SUGAR—The preserving season is open and large quantities of sugar are moving. In spite of the increased demand, the prices remain unchanged. Retailers would change them if it were possible in order that a legitimate profit might be made.

Montreal and B.C. granulated, in bbls.	5 90
" " in sacks	4 95
" yellow, in bbls.	4 60
" " in sacks	4 55
Wallaceburg, in bbls.	4 91
" " in sacks	4 90
B.C. gunnies granulated, 5-18's to bale, per cwt	4 95
" " 5-20's	4 95
" icing	5 60
" bar sugar	5 60
Icing sugar, in bbls.	5 60
" " in boxes	5 80
" " in small quantities	6 00
Powdered sugar, in bbls.	5 35
" " in boxes	5 55
" " in small quantities	5 85
Lump, hard, in bbls.	5 90
" " in 70-lb cases	5 90

SYRUP AND MOLASSES — The stock is low on the market at present owing to the low prices which have been prevailing. It is expected that

Importers, Roasters and Grinders of
Coffee and Spices

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**Jams, Jellies, Pickles,
Sauces and
Flavoring Extracts**

We manufacture a full line of these and are
able to supply you quickly and cheaply.

**OUR PRICES ARE RIGHT
WE WANT YOUR BUSINESS**

Before replenishing your stock get our prices.

Empress Manufacturing Co.

Limited
VANCOUVER, B.C.

MR. MERCHANT—

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Then don't overlook the two best sellers
on earth:

White Swan Soap

AND

**White Swan Wash-
ing Powder**

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British Columbia Soap Works

VICTORIA VANCOUVER CALGARY

**VICTORIA
FRUIT GROWERS' ASSOCIATION**
are the largest packers and shippers of
first-class Fruits of all kinds in British
Columbia.
OFFICE AND WAREHOUSES
COR. WHARF AND YATES STS., - VICTORIA

ALEXANDER MARSHALL
Wholesale Merchandise Broker
VANCOUVER
Representing—Lever Bros., Ltd.; Postum Cereal
Co., Ltd.; Charlottetown Condensed Milk Co.

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Manufacturers' Agents and Wholesale Commission
Agents
144 WATER ST., VANCOUVER, B.C.
Can give strict attention to a few first-class Gro-
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We have Competent Salesmen
Best facilities for Distributing and Storing
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330-332 Cordova St. W. VANCOUVER, B.C.

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**W. A. JAMESON
COFFEE CO.**
MANUFACTURERS
Coffees, Teas, Spices, Etc.
**"Feather-light" Baking
Powder**
Cor. Langley and Broughton Sts.
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SUITE 11 COURT HOUSE BLOCK, VANCOUVER, B.C.
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few more good agencies to advantage.
Highest References.

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British Columbia Office at Room 15, Hartney Chambers,
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H. HODGSON, Manager

**Tea Hints for
Retailers**

by John H. Blake

The author of this book has had over
20 years experience in wholesale tea
circles. His aim in this work has been
to give the retail dealer ideas and infor-
mation that will prove valuable in a
business way.

Part I deals with:—

Tea Gardens of the World.
Tea from Seed to Leaf.
Tea from Leaf to Cup.
The Tea Marts of the Orient.

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How to Test Teas.
Where to Buy Teas.
Is it Wise to Place an Importation
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THE CANADIAN GROCER

the demand for both lines will increase very soon. Prices are unchanged.

Syrup "Crown Brand," 2-lb. tins, per 2 doz. case	2 00
" " " 5-lb. tins, per 1 " "	2 45
" " " 10-lb. tins, per 1 " "	2 90
" " " 20-lb. tins, per 1 " "	2 25
" " " 1 barrel, per lb.	0 03
" " " Sugar Syrup, per lb.	0 03
Beehive Brand, 2-lb. tins, per 2 doz. case	3 10
" " " " 5 " " " " " " " "	3 60
" " " " 10 " " " " " " " "	3 30
" " " " 20 " " " " " " " "	3 20
Barbadoes molasses in 1-bbls., per gal.	0 49
Porto Rico molasses in 1-bbls., per gal.	0 60
Gingerbread molasses, 1-bbls., per gal.	0 40
New Orleans molasses, 1-bbls., per gal.	0 36

FOREIGN DRIED FRUITS—The demand for raisins has fallen off considerably. While that of prunes and peaches has increased. Prunes are always popular in construction camps.

Smyrna Sultana raisins, uncleaned, per lb.	0 06
" " " cleaned, per lb.	0 07
Valencia raisins, Rowleys, f.o.s., per case, 28's	1 65
" " " selects " 28's	1 80
" " " layers " 28's	1 96
California raisins, choice seeded in 1-lb. packages per package	0 06
" " " fancy seeded, in 1-lb. packages per package	0 06
" " " choice seeded in 1-lb. packages per package	0 06 1/2
" " " fancy seeded in 1-lb. packages per package	0 08
Raisins, 3 crown muscatels, per lb.	0 05
" " " " 4 " " " " " "	0 05 1/2
Prunes, 90-100 per lb.	0 05
" " " 80-90 " " " " " "	0 05 1/2
" " " 70-80 " " " " " "	0 06
" " " 60-70 " " " " " "	0 06 1/2
" " " 50-60 " " " " " "	0 08 1/2
" " " 40-50 " " " " " "	0 09
" " " 30-40 " " " " " "	0 09
Silver prunes	0 09
Currants, uncleaned, loose pack, per lb.	0 07 1/2
" " " dry, cleaned, Filiatras, per lb.	0 08
" " " wet, cleaned, per lb.	0 08 1/2
" " " Filiatras, in 1-lb. pkg. dry, cleaned, per lb.	0 08 1/2
Pears, per lb.	0 08 1/2
Peaches, standard, per lb.	0 07 1/2
" " " choice, per lb.	0 08
Apricots, standard, per lb.	0 13 1/2
" " " choice, per lb.	0 14
Plums, black pitted, per lb.	0 11 1/2
Nectarines, per lb.	0 09 1/2
Dates, new, per lb.	0 07

EVAPORATED APPLES—During the past few days these goods have advanced 1c per pound. A Mexican buyer is gathering in all odd stocks and it is expected that the price will advance further. To-day the quotation is 8 1/2c per pound.

MAPLE PRODUCTS—There is nothing to report on these goods. There is no demand and the stocks are low.

Sugar, per lb.	0 13
Syrup, gallons, 1 doz. to case, per case	6 50
" " " 1 doz. to case, " "	7 20
" " " 2 doz. to case, " "	7 50

POT AND PEARL BARLEY—The prices are rather high for a brisk trade. Barley is quite scarce.

Pot barley, per sack	2 70
Pearl barley, per sack	3 90
" " " per 1/2 sack	2 05

ROLLED OATS—The trade is quite satisfactory. The following prices are quite firm.

Rolled oats, 80 lb. sacks, per 80 lbs.	2 25
" " " 40 " " " " " "	2 30
" " " 20 " " " " " "	2 35
" " " 8 " " " " " "	2 70

NUTS—There are very few of these lines moving. The prices are unstable;

in some cases lower than those quoted. Almonds have a better market than walnuts.

Shelled Walnuts, in boxes, per lb.	0 23
" " " small lots, per lb.	0 24
" " Almonds, in boxes, per lb.	0 27
" " " small lots, per lb.	0 28

BEANS—There is a fair demand considering the rather high price. The goods are scarce everywhere in Canada. There is little prospect of a change in price.

3-lb. picker, per bushel	2 70
Prime white, per bushel	2 60

FRESH FRUITS AND VEGETABLES—Last week saw the advent of some new lines. The market is strong and prices are moderate.

CANNED GOODS—Strawberries and peaches are low in stock. The following prices are quite firm.

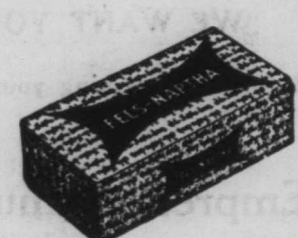
Apples, gallons, per case of 1 dozen	1 40
" " " 2, per case of 2 dozen	2 34
Apricots, 2's, Rose brand, per case of 2 dozen	4 12
Blueberries, 2's, Loggie's, per case of 2 dozen	2 00
Cherries, red, 2's, pitted, per case of 2 dozen	4 08
" " " white, 2's, pitted, per case of 2 dozen	4 28
Per case of 2 dozen	
Gooseberries, 2's	4 48
Lawtonberries, 2's	4 08
Peaches, 2's, yellow	4 08
" " " 3's	6 44
" " " Pie, 3's	3 94
Pears, 2's, Bartlett, heavy syrup	3 98
" " " 2's, Flemish Beauty	3 58
Pineapple, 2's, grated	3 80
" " " 1's, sliced, case of 4 dozen	3 20
" " " 2's, " " " " " "	3 20
" " " 1 1/2, whole, case of 4 dozen	5 00
" " " 2's, " " " " " "	3 05
Plums, 2's, Damsons	2 00
" " " 2's, Green Gage	2 98
" " " 2's, Lombard	2 00
Raspberries, 2's, red	4 08
Strawberries, 2's	3 00

MEATS—The wholesale shipments of pork and beans continues heavy in spite of the recent advance.

Clark's 1 lb., pork and beans, plain, per case	2 90
" " " 2 " " " " " "	2 48
" " " 3 " " " " " "	3 07
" " " 1 " " tomato sauce, per case	2 95
" " " 2 " " " " " "	2 48
" " " 3 " " " " " "	3 07
" " " 1 " " Chili " " " "	2 95
" " " 2 " " " " " "	2 48
" " " 3 " " " " " "	3 07
Soups, per doz	1 20
Corned beef " " 2's per doz.	2 70
" " " 1's per doz.	1 50
Roast beef, 1's, per doz.	1 50
" " " 2's, " " " "	2 70
Potted meats, 1's, per doz.	0 55
Veal loaf, 1/2 lb., per doz.	1 25
" " " 1 lb., " " " "	2 35
Ham loaf, 1/2 lb., " " " "	1 25
" " " 1 lb., " " " "	2 35
Chicken loaf, 1/2 lb., " " " "	1 25
" " " 1 lb., " " " "	2 35
Lunch tongue, 1's, per doz.	3 30

BUTTER—Creamery has advanced in price. It is jobbing to-day for 24c per pound. The dairy has also advanced and is jobbing for 18c per pound.

EGGS—The price is unchanged at 21c. The demand is heavy.



Look at both
Sides of the
Question.

Fels-Naptha soap
sells so well because
it satisfies so many
women. Any soap
that doesn't satisfy
as many cannot sell
as well. Are you
going to succeed with
Fels-Naptha or fail
with the other?

Have You Entered
the Orange Meat
Contest?

If not, you are missing
an excellent opportunity
to win some large cash
prizes.

\$700.00

Cash is the First Prize

Get your customers to
save the bottoms of
Orange Meat boxes for
you.
Send your name and address to Orange Meat,
Kingston.
Read postcard in package.
Contest closes November
30th, 1909.



The Largest Consecutive Wheat Fields in the World Are in Canada

In the boundless West they are 900 x 300 miles in extent. New towns are springing up every day. Manufacturers and jobbers of the great East! Are you finding a proper outlet for your goods?

Our business is strictly that of wholesale commission merchants and brokers. We have every facility, offices, warehouses and sidings in Winnipeg, Calgary and Edmonton to handle immense consignments of goods and place trade in new channels.

Our connection is wide and well established. Let us help you to augment your output.

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123 Bannatyne Avenue East WINNIPEG, MAN.

Warehousemen, Forwarding Agents and Wholesale Brokers

We make a specialty of distributing car lots. Goods stored at reasonable prices. Our facilities are unequalled. Warehouse situated in the wholesale district. Consign your cars to us, and we will look after everything. This is our business, having been established for years. If interested, we will gladly furnish you with a list of satisfied customers.

Reference—Bank of Ottawa, Winnipeg

Currants !!

I am Agent for

Lyberopulos Patras,

and offer New Crop.

BARRELS AND HALF CASES.

Write for Prices, Import.

W. P. DOWNEY,

24-26 St. Peter Street, - - MONTREAL.

The Name

GUNNS

Stands for

QUALITY

in

PORK PRODUCTS COOKED MEATS BEEF

"EASIFIRST" SHORTENING
ETC.

Our business is being built up—away up—on
QUALITY

GUNNS PACKERS
LIMITED TORONTO

There is no Danger

in buying goods from us.
Every animal is inspected
before we get it and all
goods bear the mark of

GOVERNMENT INSPECTION

before we send them out.

F. W. Fearman Co.

LIMITED

Pork and Beef Packers,
HAMILTON, ONT.

Every



Man, Woman and
Child in Canada

Knows

REINDEER

It stands for the Purest, Richest
Condensed Milk.

It carries the most Businesslike
and attractive proposition.

It will pay you to get it.

The True Condensed Milk Co., Ltd., True, N.S.

Breakfast Bacon Skinned Backs Hams and Rolls Pure Lard

Finest Quality. Made from Selected Hogs.
Made under Government inspection.

The WM. RYAN CO.

LIMITED

PACKING HOUSE:
FERGUS, ONT.

HEAD OFFICE:
70 and 72 Front St. East, TORONTO

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Pure Lard—
Boxes, 50 lb
Cases, tins,

" "
Pails, wood,
Pails, tin, 2
Tubs, 50 lbs
Tierces, 375l

Compound Lard
Boxes, 50 lb
Cases, 10-lb.

" "
Pails, wood,
Pails, tin, 2
Tubs, 50 lbs
Tierces, 375

Pork—
Heavy Canada
Canada short c
Heavy clear por
Heavy clear fat
Heavy flank por
Pickled rolls, bl
Plate beef, 200
" 300
" 300

Dry Salt Meat
Green bacon, fl
Long clear baco
Long clear baco

Hams—
Extra large size
Large sizes, 18 t
Medium sizes, 1
Extra small size
Bone out, rolled

Breakfast bacon
Windsor bacon,
spiced roll baco
picnic hams, per
Hogs, live, per c
" dressed, p

Produce and Provision Situation of the World

Live Hogs Still the Centre of Interest—Scarce Supplies Cause Partial Closing Down of Packing House — Butter and Cheese Situation Slightly Better Than in Early July—Eggs Declining in Offerings.

Live hogs continue to be the uppermost topic discussed by produce and provision men. The high prices of a week ago are still advancing, and while no actual market quotation is given in advance of last week's figures, (\$8 per hundredweight), still not a single sale is recorded at anything below that quotation, and even higher prices have been asked. Packers say the whole subject is one of politics, with the farmer reaping the benefit and holding the whip hand. Supplies are very scarce, so much so that many packing houses are operating but three days a week, and some only two. The prospect of a large new packing house at Toronto does not seem to make those in the trade any better pleased.

Butter has seen better trading this week, and supplies a little more plentiful, though none too great for present demands. Eggs are more scarce, both in Ontario and Quebec, and the supplies arriving on the larger markets have to be carefully candled.

The cheese situation is not much changed since last week. Supplies are low, but demand is little also. On the whole the make is increasing, but there is not so much for export as was the case a year ago.

MONTREAL

PROVISIONS—Very little business is being done this week. Hams and bacon are selling in small lots, while there is more or less demand for pork and lard, but, on the whole, trade has been slack. Prices continue unchanged.

Pure Lard—	
Boxes, 50 lbs. net, per lb.	0 141
Cases, tins, each 10 lbs., per lb.	0 151
" " " 5 " " " "	0 151
" " " 3 " " " "	0 151
Pails, wood, 20 lbs. net, per lb.	0 151
Pails, tin, 20 lbs. gross, per lb.	0 141
Tubs, 50 lbs. net, per lb.	0 15
Tierces, 375 lbs., per lb.	0 142
Compound Lard—	
Boxes, 50 lbs. net, per lb.	0 091
Cases, 10-lb. tins, 60 lbs. to case, per lb.	0 101
" " " 5 " " " "	0 101
" " " 3 " " " "	0 101
Pails, wood, 20 lbs. net, per lb.	0 101
Pails, tin, 20 lbs. gross, per lb.	0 091
Tubs, 50 lbs. net, per lb.	0 10
Tierces, 375 lbs., per lb.	0 091
Pork—	
Heavy Canada short cut mess, bbl. 35-45 pieces	26 00
Canada short cut back pork, bbl. 45-55 pieces	26 00
Heavy clear pork, bbl. 20-35 pieces	26 00
Heavy clear fat backs, bbl. 40-50 pieces	29 00
Heavy flank pork, bbl.	26 00
Pickled rolls, bbl.	26 00
Plate beef, 100 lb. bbl.	7 25
" 200 "	15 00
" 300 "	22 00
Dry Salt Meats—	
Green bacon, flanks, lb.	0 13
Long clear bacon, heavy, lb.	0 141
Long clear bacon, light, lb.	0 15
Hams—	
Extra large sizes, 25 lbs. upwards, lb.	0 14
Large sizes, 18 to 25 lbs., per lb.	0 15
Medium sizes, 13 to 18 lbs., per lb.	0 151
Extra small sizes, 10 to 13 lbs., per lb.	0 151
Bone out, rolled, large, 16 to 25 lbs., per lb.	0 16
" " " small, 9 to 12 lbs., per lb.	0 161
Breakfast bacon, English, boneless, per lb.	0 161
" " " "	0 16
Windsor bacon, skinned, backs, per lb.	0 18
Spiced roll bacon, boneless, short, per lb.	0 15
Picnic hams, per lb.	0 14
Hogs, live, per cwt.	8 75
" " " dressed, per cwt.	13 00

BUTTER—A slightly easier feeling was noticeable in the butter market this week. In Cowansville, on Saturday 22c and 22½c was paid, while in St. Hyacinthe 22c was the highest. Locally, buyers are pretty well filled up, and are not inclined to purchase anyway heavily. This had something to do with the less independent stand holders made on the markets. Receipts continue heavy. Last week 18,523 packages were received, against 16,901 packages same week in 1908. Total receipts since May 1 amount to 176,634 packages, against 189,113 packages same period last year. Exports continue to be practically nil, only 114 packages going out last week, against 9,060 packages same week 1908. Total exports amount to but 2,404 packages, against 46,344 packages same period last year.

Creamery, solids, lb.	0 23
Creamery prints.	0 231
Dairy, tubs, lb.	0 17 0 18

CHEESE—An easier feeling in cheese this week has not resulted in any actual change in quotations. Receipts continue good, while export business is quite satisfactory. Receipts during the last week amounted to 102,415 boxes, against 90,511 same week a year ago. This brings total receipts for the season up to 776,973 boxes, against 768,561 packages for the same period 1908. The exports last week were 56,344 boxes, against 73,700 same week last year. Total exports amount to 599,907 boxes, against 607,233 boxes same period 1908.

Cheese, large.	0 121 0 121
" " " twins	0 121 0 13
" " " small, 20 lbs.	0 121
Old cheese, large.	0 15 0 16

EGGS—Eggs are not so plentiful this week. Supplies are being brought to the city by express, freight being too slow this warm weather. This has something to do with the shortage. Quality is fairly satisfactory. Receipts last week were 3,749 cases, against 3,623 cases same week last year. Total receipts for the season amount to 113,745 cases, against 118,813 cases same period 1908.

Selects, dozen.	0 24
No. 1, dozen.	0 21 0 22
No. 2, dozen.	0 15 0 16

HONEY—Reports from the country this week say that there will be a good average crop of white clover, while buckwheat will not be so plentiful. Prices continue, meantime, unchanged.

White clover comb honey (nominal prices)	0 13 0 15
Buckwheat, extracted.	0 08 0 09
Clover, strained, bulk, 30 lb. tins.	0 10 0 101

TORONTO.

PROVISIONS—With the exception of pea meal backs, which have gone up ¼c a pound, there is no change in the price schedule of pork products or lard. Hog supplies are even scarcer than last week however, and the market is very firm. Good business has been done during the early part of the week, commencing with the first dry day, and the prospects are that it will so continue.

Stocks while fair are none too large in face of the present demand, though no great anxiety is felt by traders.

Long clear bacon, per lb.	0 134 0 14
Smoked breakfast bacon, per lb.	0 16 0 17
Roll bacon, per lb.	0 13
Light hams, per lb.	0 154 0 16
Medium hams, per lb.	0 15 0 151
Large hams, per lb.	0 134 0 14
Shoulder hams, per lb.	0 12 0 121
Backs, plain, per lb.	0 17 0 171
" " " pea meal.	0 18 0 181
Heavy mess pork, per bbl.	23 00 23 50
Short cut, per bbl.	25 00
Lard, tierces, per lb.	0 141
" " " tubs	0 141
" " " pails	0 141
" " " compounds, per lb.	0 10 0 111
Live hogs, f.o.b.	8 00

BUTTER—The past few days have seen larger quantities of butter brought into the market. While supplies are greater than this day last week, there has been no lowering of the prices, so great is the demand. Quite large quantities are being stocked for future use, though dealers and farmers are not getting the high prices prevailing last year.

Fresh creamery print	Per lb.	0 23 0 24
Farmers separator butter	0 20 0 21	
Dairy prints, choice	0 17 0 18	
Tub butter	0 17	
Baking butter	0 13 0 15	

CHEESE—New cheese is coming on the market in increasing quantities, though supplies cannot by any means be called free. Still the demand not being very urgent the situation is not strained. Some little old cheese may yet be obtained. Prices are unchanged.

Cheese, large, prime, old.	0 141
" " " twins	0 141
" " " new.	0 121 0 121

EGGS—Eggs have gone up a cent over last week and are scarce at the new figure. Supplies are being rushed on the market, but no large single lots are offering. Demand is fine, but by far the larger number are being candled and packed.

Fresh eggs	0 22
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POULTRY—All poultry lines with the exception of spring ducks are firmer. Spring chickens, especially, are high and hard to obtain. Live poultry are the wanted lines, though some few dressed hens are asked for. On the whole the trading situation is only fair with supplies low.

Early spring chicken, alive, per lb.	0 18
Young chicken, dressed, per lb.	0 14
Hens, per lb. dressed.	0 10
Turkeys, per lb., large.	0 15 0 16
Spring ducks	0 12

HONEY—No large quantities have yet been offered for sale on the market, but a good yield is said to be in prospect. The present price is around 10 cents.

TRADE NOTES.

C. W. Ouellette, with Hudon, Hebert & Co., Montreal, is taking his holidays next week.

Mr. Ward, of J. L. Mott & Co., Halifax, was in Montreal this week visiting the trade with J. A. Taylor, of J. M. Douglas & Co., their agents.

C. S. McGillivray, Picton, Ont., has been appointed inspector of fruit and vegetable canning factories under the Meat and Canned Goods Act. This position was held by the late F. E. N. Boulter who died recently in Detroit.

Armand Chaput, of L. Chaput Fils & Cie., Montreal, has returned from the west. Mr. Chaput attended the convention of the Canada Wholesale Grocers' Exchange, and made the trip the occasion of a little holiday. He came back by boat.

Some Interesting Ontario Grocery Correspondence

Brantford Co-operative Society Not Cutting an Extra Big Swath—Picnics Galore in London — Rain Deferred Galt Merchants Excursion—Dry Weather Around Chatham Interferes With Raspberry Crop.

BRANTFORD.

July 28.—The general run of grocery trade in this city has not been affected by the co-operative movement. It cannot be said that the new concern has cut into custom or prices. The local grocers have made no efforts to counteract the promised effects of the movement—effects which, have not yet materialized. The field is practically the same as formerly. One feature that may be noted is that the local grocers generally speaking, make very little use of the newspapers in booming their lines. On Saturday in one of the leading local dailies there were only five grocers represented in the advertising columns. Their ads. were good, all well gotten up and timely, but it does seem that the proportion is somewhat meagre as compared with the large number of grocers who are doing business here. Judicious advertising, no matter what the line, always pays.

About 1,600 Brantfordites took in the grocers' excursion to the Falls and Buffalo last week. The local committee were highly complimented on the success of the outing.

LONDON.

July 28.—Wholesale trade showed improvement the past week. Teas of all kinds are firm; no quotations are yet to hand for low-grade Japans. Coffees are firm. Sugar keeps dealers guessing. The price of raws is higher proportionately than refined, which are steady and firm. Reports have been received as to California fruit crop prospects, which are good for all kinds except apricots, which will be a short crop.

Last week was one of picnics among the food-providing trades. On Wednesday afternoon the Retail Grocers' Association held their promised excursion to Port Stanley, with a moonlight trip on Lake Erie in the evening. Close on two thousand people took in the event. The steamer Lakeside was filled to its utmost capacity, and even then there were a great many who were unable to secure accommodation. The ride proved to be a most enjoyable one, and the party also had a splendid trip home via the Pere Marquette and Traction Company lines.

On the same day the annual grocers' excursion to Niagara Falls was held and was patronized by about a thousand people. The trip was made via the M.C.R. On arriving at the Falls, the picnickers, whose number had been augmented by many from St. Thomas, found contingents from Hamilton, Brantford, Aylmer, Springfield and Tillsonburg already on the ground. A very delightful day was spent, which, fortunately,

was not marred by any accident, even of the most trivial nature. There were three or four bands in attendance, which helped to make the day more enjoyable. The time was spent in seeing the sights and in a series of sports. The return trip was somewhat delayed through a heated axle on one of the coaches, which necessitated the coach being left behind. But despite this the party reached London about 11.30, and everyone voted the outing a complete success.

On Saturday the employees of the two big local biscuit and candy works, Perin's and McCormick's, picnicked at Port Stanley. The crowd was immense in size, and the day passed most pleasantly. Each party had its own programme of sports, including a baseball match, and all thoroughly enjoyed themselves.

BRACEBRIDGE.

July 28.—The "broken glass" window shown in The Grocer a couple of weeks ago, has been used as the basis for a display in the window of Hutehison Bros., and it is attracting a good deal of attention. The broken glass effect is certainly a good idea, all of which goes to show that The Grocer is a journal that we all can take lessons from.

Wet weather made trade rather dull last week, but we needed the rain, and it will bring the merchant good results later on.

Local merchants are endeavoring to put a stop to the ticket selling nuisance such as the Ingersoll merchants have done. This shows the value of friendship and co-operation among the trade — another point in favor of The Grocer, which has always been keen to arrange a better feeling among merchants in all towns and cities.

Considerable fruit was shown on Saturday last, but owing to the heavy rain little was sold. The fruit is arriving in splendid shape.

The Montmorency cherry this season is the one that is readily bought up. The sample is large and sound and prices within reach of all.

CHATHAM.

July 28.—The raspberry season will probably see its end this week. Owing to dry weather, raspberries this year have been practically little more than half a crop, what rain there was in this section last week coming too late to help them. The wholesale price, from \$2.50 to \$3.00 per crate, has been almost a prohibitive one, so far as canning purposes are concerned. In Essex and along the Lake Erie shore heavy rains are reported, which will help the crop there.

Wallaceburg bakers have, following the Chatham precedent, cut the 5c loaf

WM. BERRY LTD.
 MANCHESTER and LONDON, E.A.G.
Wax-Waterproof Shoe Polishes
 Dominion Agent
SIDNEY LEAR, 77 York St., TORONTO

BASKETS
 You can make money as well as oblige your customers if you handle our
Butcher Baskets, Clothes Baskets, Grain and Root Baskets and Patent Strawboard Berry Box.
 We can supply all your basket wants and guarantee satisfaction because we guarantee the goods. Orders receive prompt attention.
The Oakville Basket Co., OAKVILLE, ONT.

Choice Haricot White Beans
 f.o.b. Marseilles, France,
 at very attractive prices for direct shipment.
W. H. ESCOTT BROKER
 WINNIPEG MANITOBA

Let us quote you on your
APPLE BARREL
 requirements for the coming season. Also staves, hoops and heading for sale.
H. CARGILL & SON
 CARGILL, ONTARIO

SALT
 Car Lots of Fine, Medium or Coarse, in Barrels, Sacks or Bulk.
TORONTO SALT WORKS, 128 Adelaide St. E., Toronto
 G. J. CLIFF, Manager.

SPRAGUE CANNING MACHINERY CO., CHICAGO, ILL., U.S.A.

When writing advertisers kindly mention having seen the advertisement in this paper.

Pure Cream of Tartar

GROCERS—As you are interested in knowing about the quality of goods which you are supplying to your customers we recommend that you get a copy of Bulletin No. 180, issued in June by Inland Revenue Department of Dominion Government.

It will show you that the claim we always make of having chemically pure goods is correct.

Gillett's Cream Tartar

You need not take our word for it—see what the Chemists employed by the Government say on the question. There is possibly no article adulterated and tampered with as much as Cream of Tartar. The Government Chemists report that many samples examined did not contain any Cream Tartar at all, but were composed of a mixture of phosphate and alum.

GILLETT'S CREAM TARTAR is the only brand reported in the Bulletin as being 100% pure.

E. W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Clark's Pork and Beans

The grocery trade know that the greatly increased cost of beans compels an increase all round in the cost of pork and beans.

They know further that

CLARK'S Pork and Beans

to keep up the standard of high efficiency they have reached must cost them more.

The public will gladly pay the slightly increased cost, understanding the reason and knowing that **CLARK'S** means all that is good and all that is possible in Pork and Beans.

Wm. Clark, Montreal

Manufacturer of
HIGH-GRADE FOOD SPECIALTIES

REMEMBER

BOVRIL

is invaluable in the kitchen
in the summer

It saves time, labor and fuel and also provides many nourishing and appetising dishes.

A one pound bottle is a nice addition to an order and a timely suggestion will often secure it. **Bovril** is especially useful in the country house, the camp, picnics, etc.

In order to ensure ample supplies of prime beef for our needs we have just acquired 9,261,400 acres of pasture land in the northern territory of South and Western Australia and 438,076 acres in the Argentine Republic. We have now over 200,000 head of horned cattle on these estates and that number will be largely increased.

The estates are more than half the size of Nova Scotia.

BOVRIL LTD.

27 St. Peter St., MONTREAL

from 1½ pounds to one pound, owing to the price of flour.

D. F. Bezaire of Amherstburg, has decided to give up the grocery business, owing to his wife's failing health. He intends disposing of his stock in about three weeks.

G. C. Crawford, grocer and general merchant, of Highgate, has a novel version of an old scheme to draw trade. Every parcel handed out is stamped with the picture of a dog, and the person bringing in the most dogs (ie. dog pictures) on Aug. 23 wins the best pair of boots or shoes in the store.

GALT.

July 28.—The Retail Merchants' Picnic was held as per arrangements on Thursday afternoon last. The fact that it rained hard all afternoon didn't prevent more than six hundred people getting aboard the special train for Waterloo Park. The rain, however, prevented the pulling off of any of the sports. The party remained for luncheon, and a short dance was held in the pavilion the special returning at eight o'clock. The committee with that promptness and energy which characterizes Galtonians generally, met in the train on the way home and decided to have the real picnic in Victoria Park, Galt, on Thursday afternoon, July 29, and arrangements are already completed for this big outing, which will be bigger and better than the picnic originally intended. A feature of the picnic on Thursday last was a rube band, composed of merchants who played real music. This band will again be out on Thursday afternoon next. All the merchants will close their stores for the occasion.

W. W. Mullett, the enterprising Bond street grocer, has decided to branch out. He has leased the fine store on Main street formerly occupied by Chapple the stationer, and will open a down town branch about the first of August. Mr. Mullett has many friends in the down town section and his new venture will doubtless prove successful.

Miss Lottie Viola Smith, of the office staff of Sloan's grocery, has returned from a pleasant holiday in Chatham.

The Galt market grows by leaps and bounds. On Saturday the building was too small to hold the crowd. The purchasers were so numerous that many were disappointed. Butter advanced to 23 cents per lb. and eggs remained stationary at 22 cents dozen. New potatoes were 40 cents a peck and raspberries two boxes for a quarter.

T. L. Philip, who recently purchased the grocery business of T. G. Robinson on Brant Road, announces the business for sale. The death of the proprietor's wife is responsible for Mr. Philip's giving up.

W. A. Gay, who was recently on the subscription staff of the MacLean Publishing Co., in British Columbia, is no longer authorized to transact any business for that company.

TRAVELERS' VACATION TIME.

During Next Two Weeks None Will be Calling on Retail Trade Representing Houses Named Below.

Many Ontario wholesale houses have decided to allow their travelers a two weeks' vacation beginning with the first of August, so that from that time until the 14th none of the salesmen from these houses will be out calling upon the trade.

The following agreement explains itself:—

"Whereas, at a meeting of the Wholesale Grocers held in Toronto, May 17, 1904, it was unanimously agreed by those present that travellers' summer holidays are necessary and desirable and whereas, for the purpose of properly acquainting every firm with the particulars as to territory and date and thus avoid misunderstanding, it is proper that an agreement should be signed (in duplicate) agreeing to same.

Now this agreement witnesseth that we the undersigned agree that we will withdraw all our travellers (in the district west of, but not including Toronto, as far north as, but not including North Bay, and as far west and including Windsor) for a period of two weeks dating from as near as possible first two weeks in August and that during that time we will not send out a substitute to cover such territory, or solicit business by personal or telephone canvass. We also agree that each succeeding year we will withdraw all travellers for a holiday season of two weeks commencing from the early part of August of each year, the exact date to be fixed at each Annual Meeting. The date fixed for 1909, is July Thirty-first to August, Fourteenth, inclusive.

In witness whereof we hereby set our hands this first day of June, 1909:

Toronto.—The Davidsons & Hay, Ltd., Eby-Blain, Ltd., Thos. Kinnear & Co., Perkins, Ince & Co., John Sloan & Co., F. W. Humphrey, H. P. Eckhardt & Co., Warren Bros. & Co., Ltd., Jas Lumbers & Co., Parsons Brown & Co., and Medland Bros.

Hamilton. — Balfour, Smye & Co., James Turner & Co., Ltd., Macpherson, Glass & Co., Geo. E. Bristol & Co., W. H. Gillard & Co., and H. W. Zealand.

Sarnia.—T. Kenny & Co.

Windsor.—J. F. Smyth & Co.

London.—T. B. Escott & Co., M. Masuret & Co., A. M. Smith & Co., Edward Adams & Co., Elliott, Marr & Co., and John Garvey.

Berlin.—Randall & Roos.

Brantford.—Geo. Foster & Sons, Ltd. and Geo. Watt & Sons.

Guelph.—The Simpson Co.

Stratford.—The Stratford Wholesale Grocery Co., Ltd.

St. Catharines.—W. H. Merriman.

North Bay.—A. J. Young, Ltd.

Sault Ste. Marie.—W. H. Gillard & Co., (branch of Hamilton).

TRADE NOTES.

G. A. Goheen, grocer, Peterborough, Ont., was in Toronto on Monday on a business trip.

J. H. Schmidt, general merchant, of Millbank, Ont., has made an assignment to Richard Tew. The first creditors' meeting will be held on August 10th.

Peanut Vending Machines

Rust and weather proof. Holds 9 lbs peanuts, 13 lbs. candies, net 40 Canadian pennies to pound. Cost \$7 apiece, or \$6 in ten lots, hang or stand.

Address P.O. Box 314, Jackson, Mich.

SUCHARD'S COCOA

This is the season to push SUCHARD'S COCOA. From now on cocoa will be in demand daily. It pays to sell the best. We guarantee SUCHARD'S cocoa against all other makes. Delicious in flavor; prices just right.

FRANK L. BENEDICT & CO., Montreal Agents.

CIE FRANCAISE des PATES ALIMENTAIRES

Macaroni, Vermicelli, etc.

Strictly French Manufacture Guaranteed

Manufactured at
92 Beaudry Street MONTREAL

OPEN TO BUY

From 5 to 10 Oars Choice Cooking Peas

Clean and White

Quebec's leading Flour and Grain House.

C. A. PARADIS, Dalhousie St., Quebec

52 Highest Awards In Europe and America

WALTER BAKER & CO.'S

CHOCOLATE & COCOA



Registered U. S. Pat. Off.

Our Cocoa and Chocolate preparations are ABSOLUTELY PURE—free from coloring matter, chemical solvents, or adulterants of any kind, and are therefore in full conformity to the requirements of all Pure Food Laws.

Walter Baker & Co., Limited

Established 1780, Dorchester, Mass.

Branch House, 86 St. Peter St.

MONTREAL, CANADA

WHY IMPORT BISCUITS?

It isn't a question of the Quality of imported Fancy Biscuits at all. We know that British manufacturers have reduced baking to an exact science—a fine art. But we also know that our Acorns, Wafer Rolls, Dominoes, La Fetes, Orange Wafers, Coffee Wafers, Philopenas, etc. are the best made in Canada. We also know that *all*

CHRISTIE'S BISCUITS

will compare favorably with any imported line—*however high the Quality*. Christie's fancy biscuits are superior to any baked on this continent, and they are equal in Quality, Purity and Nutriment to any fancy biscuits baked anywhere. Besides—*it's a matter of dollars and cents to YOU*. You can get Christie's biscuits when you want them. Think it over before placing your Christmas orders.

N.B. Our "Madeira Mixed" and "Cherry Rings" are the acme of Biscuit perfection.

Christie, Brown & Co., Limited
TORONTO

DAILY CAPACITY 30,000 LBS.



**Dignard
 Limited**
 BISCUIT
 MANUFACTURER
 MONTREAL

"LUCERNA"

IMPORTED
Swiss Milk Chocolates

will surely please your customers.

To buying agents for certain districts special terms are offered.

Write us for samples prices, etc.

**LUCERNA ANGLO SWISS MILK
 CHOCOLATE CO.**

214 Princess Street, - - - Winnipeg

Canadian made Licorice
Yes BRAND
 All Druggists.



SOFT MINTS—50. boxes.

ACME PELLETS—5-lb. tins.

M. & R. WAFERS—50. bags.

and a complete line of

LOZENGES, ETC.

Hard and Soft Licorice Specialties

Appropriate for the confectionery, grocery
 and drug trades.

Price Lists and Illustrated Catalogue on request.

AGENTS

ONTARIO, R. S. McIndoe, 54 Wellington St. E., Toronto

PROVINCE OF QUEBEC and MARITIME PROVINCES

W. H. Dunn, 394 St. Paul St., Montreal

MANITOBA, E. W. Ashley, 123 Bannatyne Ave., Winnipeg

VANCOUVER, J. F. Mowat & Co., 354 Water St.

Both the name and the design of

Cowan's

Maple Buds

are patented and registered.

The great popularity of this superior confection has brought out imitators.

We wish to warn the trade that all infringers of our patents and registered rights will be prosecuted.

The Cowan Co., Ltd.
Toronto, Can.

McVITIE & PRICE

EDINBURGH and LONDON

BISCUIT MAKERS TO

H.M. THE KING
AND H.R.H. THE PRINCE OF WALES

The following kinds are specially recommended:

Digestive	The Premier Biscuit of the World.
Rich Tea	An Ideal Tea Biscuit.
Abernethy	The Scottish Favorite.
Breakfast	Finely Flavored, Exceptionally Light.
Rich Mixed	An assortment of Fine, Old-fashioned Biscuits.
Osborne	A Homely, Substantial Biscuit of the Highest Class.

AGENTS for Manitoba, Saskatchewan and Alberta:
RICHARDS & BROWN, 314 Ross Avenue, WINNIPEG

By Royal



Letters Patent

NELSON'S

POWDERED GEATLINE

is a perfectly pure Gelatine in powder form, ready for immediate use, without soaking.

NELSON'S

Gelatine and Liquorice

LOZENGES

Should be in your confectionery department.

G. NELSON, DALE & CO., Ltd.
EMSCOTE MILL, WARWICK, ENGLAND

The above can be had from any of the following agents:
The Smith Brokerage Co., Ltd., St. John, N.B.
Watt, Scott & Gooders, P.O. Box 1204, Montreal.
J. L. Watt & Scott, 27 Wellington St. East, Toronto.
W. E. Ashley, Winnipeg.
Geo. A. Stone, 34 Inns of Court Buildings, Vancouver, B.C.

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

All the year round

Mott's

"Diamond" and "Elite"

brands of

Chocolate

are the grocer's most ready sellers. Uniform quality and absolute purity have made this possible.

EVERY JOBBER SELLS THEM

John P. Mott & Co.
Halifax, N.S.

SELLING AGENTS:

J. A. Taylor Montreal R. S. McIndoe Toronto Jos. E. Huxley Winnipeg Arthur Nelson Vancouver
Arthur M. Lourks Ottawa R. G. Bedlington Calgary

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Fine oatmeal
Standard oat
Granulated
Golddust corn
Bolted corn
White corn
Rolled oats,

Flour, Cereals and Confectionery Department

Western Grain Markets Decline But Flour and Cereal Prices Remains The Same—Wheat Crops Promise Well—Ontario Oats Backward—A Good Confectionery Season.

The western grain market shows a decline due chiefly to the excellent crop prospects. This, however, has had little or no effect on the flour and cereal market prices which remain in practically the same places as a week ago. Reports from Western Canada state that the wheat crop never looked brighter and if the month of August during which is the frost zone is favorably passed, the harvest will be a bountiful one.

Those grocers who are fortunate in having a confectionery department, carefully operated, are making good money these days. The summer time always brings with it a demand for confections, pastry, soft drinks, etc., and this season is no departure from those of the past. When attention is paid to this department and proper care exercised it is found to be a particularly profitable one.

MONTREAL.

FLOUR—No change of note has occurred since last week. Hand-to-mouth business is reported by millers. A little more export business is materializing each week.

Winter wheat patents, bbl.	6 80	6 85
Straight rollers, bb.	6 50	6 60
Extra, bbl.	6 00	6 10
Royal Household, bbl.	6 30	
Glenora, bbl.	5 80	
Manitoba spring wheat patents, bbl.	6 30	
strong bakers, bbl.	5 80	
Five Roses, bbl.	6 30	
Harvest Queen, bbl.	5 80	

FEED—A heavy demand for feed is reported by dealers, with supplies scant, and difficult to replace, once cleaned up. The scarcity of all kinds of feed is making it difficult for millers to fill orders, which are arriving more quickly than for some time past, everybody wanting feed now that it is so hard to secure.

Ontario bran, per ton	22 00
Manitoba shorts, per ton	24 00
bran, per ton	23 00
Mouillie, milled, per ton	28 00
straight grained, per ton	32 00
Feed flour, 98-lb. bag	1 55
	1 85

ROLLED OATS—Prices are steady this week, but a decline would not be a surprise. Speculators in oats have not been able to piece out the situation to their entire satisfaction, the tide turning against them, so that theirs is almost a case of the biter being bitten. With sentiment in favor of a decline, and prospect of new crop oats in a short time to accentuate the downward tendency of the market, it would not be unreasonable to expect an easier feeling in rolled oats—the manufactured product.

Fine oatmeal, bags	3 15
Standard oatmeal, bags	3 15
Granulated	3 15
Gold dust cornmeal, 98-lb. bags	2 10
Bolton cornmeal, 100-bags	1 85
White cornmeal	2 00
2 05	
2 80	
barrels	5 85

TORONTO

FLOUR—The fact that prospects are splendid for a good wheat crop in the west is responsible for an easier tone to the flour market. Prices show little change however, from last week. The Ontario wheat crop is being harvested and from all reports it is a good one, some farmers realizing as much as 35 bushels to the acre. One in Niagara district claims that he will have 50 but if he does it will be due to the scientific use of fertilizers. The wheat market shows a decline.

Manitoba Wheat.		
1st Patent	6 20	6 40
2nd Patent	5 80	6 10
Strong bakers	5 60	6 00

Winter Wheat.		
Straight roller	5 50	6 00
Patents	6 40	
Blended	6 00	6 40

CEREALS—There is not much movement in the cereal market just now. The prospective harvesting of the new crops is providing all the interest. Ontario oats are backward and reports from various sources indicate that the crops will not be anything extra. While cereal markets are easier this is only expected to be temporary. At any rate changes before the first of October are not anticipated here.

Rolled wheat, car load	3 50
oats	2 75
Oatmeal, car load	3 00
Rolled wheat in barrels, 100 lbs.	3 70
oats in bags, per bag 90 lbs.	2 90
Oatmeal, standard and granulated, in bags 98 lbs.	3 20

PERSONAL NOTES.

J. W. Strike, of L. H. Packard & Co., Montreal, is at present on his holidays.

Ald. A. D. Fraser, of Fraser, Viger & Co., Montreal, has left for a holiday in Europe.

Jos. Ethier, manager Laporte, Martin & Co., Montreal, is expected home from the west on Saturday.

F. J. White of Minto Bros., Toronto, with Mrs. White, visited his branch tea establishment in Buffalo last week.

Aaron Childs, a traveler for John Taylor & Son, Toronto, died suddenly in Hamilton last week, following an operation.

J. H. Boyd, a traveling salesman for Red Rose Tea, Toronto, was among the guests at the moonlight excursion of the London Retail Grocers' Association last week, which went out from Port Stanley.

F. F. Adams, merchant in Cardinal, Ont., returned home at the beginning of the week from a three weeks' trip to Winnipeg and neighboring points and to North Dakota. Passing through Toronto he called at the office of The Grocer.

Sell the Sodas People Know

All sodas are crisp when they come out of the oven. Mooney's Perfection are a crisp on your customer's table. This is worth remembering and you will find Mooney's a little bit better in other respects.



The Mooney Biscuit & Candy Company,

LIMITED

STRATFORD, CANADA



COX'S
GELATINE

When asked for GELATINE supply COX'S and you cannot go wrong. It is PURE and will do its work WITHOUT FAIL.

Canadian Agents
C. E. Colson & Son, Montreal
D. Hanson & Co., " "
A.P. Tippet & Co., " "
J. & G. Cox, Ltd.
Gorgie Mills
EDINBURGH.

HINTS TO BUYERS.

Information supplied by sellers but for which the editors of *The Grocer* do not necessarily hold themselves responsible.



The Cowan Co. are putting out a new and very attractive chocolate confection in a nut milk chocolate bar that retails at 5c. The bars are packed 24 in a box. This line makes one of the most attractive counter displays we have seen for some time and which is illustrated herewith. The Cowan Co. says that this new specialty, which is an exquisite milk chocolate with fresh nuts, is taking well and the trade find it a splendid seller.

Rose & Laflamme, who have been the Montreal representatives for the Joseph Campbell Co., Camden, N.J., for some years, have been appointed agents for Toronto and western Ontario. The company manufactures soups, salad dressings and other condiments.

Two new agencies have just been added by Laporte, Martin & Co., Montreal, to their already good list of first-class houses. These are the Chateau Robert Springs, St. Yorre, France, proprietors of Vichy Lemonade, "La Savoureuse," most exquisite and refreshing; and the Belfast Mineral Water Company, Ltd., Belfast, Ireland, makers of Trayder's Brand Belfast ginger ale—dry and very dry, prepared from the purest ingredients. The water used comes from the celebrated Cave Hill springs. The firm is in receipt of their annual shipment of Soleil Brand asparagus and French peas from France. The shipment of aspara-



gus is the largest yet brought into Canada. Quotations are also being given out by the firm's travelers on all lines domestic canned fruits and vegetables, and wise retailers are awaiting the coming of the representatives of the house before buying.

Harold H. Hughes, manager Canadian branch Spratts' Patent, Ltd., has returned from Winnipeg, where he attended the Winnipeg Industrial Exhibition Dog Show, at which the dogs were fed on Spratt's dog cakes. Mr. Hughes went west with a contingent of Montrealers, including Messrs. Stewart and Ross, in a special car. They took forty-five dogs with them. At the show they quite held their own, taking twelve championships, besides securing first prizes in all classes in which they entered, with the exception of two. While in Winnipeg Mr. Hughes visited the trade in company with J. Scott, who looks after Spratt's interests for F. Hughes & Co., Montreal, who are the general agents for Canada.

TRAVELERS' VACATION TIME.

The two weeks succeeding the first of August this year will be commercial travelers' vacation time. Many of the salesmen connected with wholesale grocery lines will during that period "haul down their flags," and enjoy a fortnight of rest and pleasure. Retailers who need goods during the next two weeks should telephone the wholesale house from which they want to purchase them.

TRADE NOTES.

S. J. Mathewson has returned to Montreal from Metis.
 L. E. Geoffrion, of L. Chaput Fils & Cie., Montreal, is spending a few days in the country this week.
 D. G. Harlow, of the Annapolis Valley Cider Co., Bridgetown, N.S., was in Montreal this week in the interests of the firm.
 John Falconer, of Poulton & Noel, Ltd., London, England, was in Toronto this week, and appointed Rose & Laflamme agents for his company's products in Toronto and Western Ontario. He left on Wednesday for Winnipeg and western Canada, and is accompanied by Mrs. Falconer on the trip.

"BORDO"

(REG.)

CHOCOLATES

What can they mean to you?

Just what you make them.

They're winners, profit-getters, customer landers.

Why?

Because 25 years' experience in turning out this particular chocolate—our leader—has taught us just how to make it to suit the taste of the critical public.

Therefore, these Bordo Chocolates, pleasing the fancy of the public, meet a popular demand.

By having Bordo Chocolates in stock you cater to the public—get this profitable, "waiting to be taken" trade.

A Sample and Prices obtainable from

The Montreal Biscuit

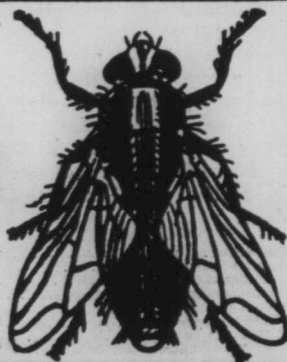
Company, "The Originators"

MONTREAL

WILSON'S FLY PADS

The most profitable summer goods sold by retail Grocers.

Every ten-cent packet will kill more flies than three hundred sheets of sticky paper.



Why Not Cash Big Dividends Daily?

Consider awhile the stock investor.
Not the dabbler, nor "fly by night"
speculator—
The *prudent* investor, Mr. Retailer.

* * *

Out gunning for dividends with *safe-guarded capital*.

Wants profits, Immediate and Future
—"even as you and I."

Studies the proposition from *every*
angle; the past, present and future of
it; consults "*the man who owns one*";
advantages or disadvantages; no *de-*
clusions about values; *knows* what he
buys—buys what he *knows*.

For, he uses *analytical buying judgment*.

That, Mr. Retailer, is the real article
—*buying genius*.

* * *

Likewise in buying *flour* to sell again.
Consider the past of FIVE ROSES
—pleasing trade *a quarter century*—
trade *increasing* for maker and seller
—*both of us*.

The present—*three* mammoth mills
built on that *solid* foundation.

The future—what *you* make it, for
your future is *ours*.

FIVE ROSES *oldest* retailers are
FIVE ROSES *most enthusiastic* sell-
ers.

The *quality-flour*, the thing itself, is
what you're after—call it whatever
name you please. We call it FIVE
ROSES.

You are an *ambitious* salesman, else
you wouldn't read The Grocer; you
want the good points of *good* flour,
else you wouldn't read about FIVE
ROSES.

And to the *real, ambitious* salesman,
FIVE ROSES bristles with charac-
teristics.

* * *

Not selling FIVE ROSES in the
past, haven't you overlooked the one
best bet—big paying investment?

And it costs you *NOTHING*—

For every sale nets cost plus your pro-
fit; you get back your *capital* and
cash your *dividends* every day.

* * *

That's why Immediate Action means
Increased Dividends.

Why, every day YOU delay loses you
money—FIVE ROSES dividends.

Any other flour *won't* do as well—
won't insure re-orders—won't build a
quality bulwark against mere *price*
competition.

Only FIVE ROSES with its *cash-*
able reputation.

Why not FIVE ROSES, Mr. Re-
tailer?

And NOW.

LAKE OF THE WOODS MILLING CO.

LIMITED

MONTREAL

Makers of Five Roses

WINNIPEG

The Grocer's Encyclopedia From Week to Week

The Manufacture of Oleomargarine and How It is Often Substituted For Butter—Made From Beef Suet and Vegetable Oils—Not Allowed to be Sold in Canada.

MARGARINE—A commodity well known by reputation but not frequently used in Canada is oleomargarine. Even those people who have been for years habitually, if unwittingly, consuming it have but a vague idea of what this substance really is.

If the question, "What is margarine?" were put to a hundred people, it is safe to say that over 90 per cent. would be unable to vouchsafe an answer except in the most indefinite terms. The general notion is that it is a mysterious concoction to be avoided as far as possible. Yet it has been on the market in some places for a considerable time. As far back as 1871 it is said to have been sold by at least one firm under the name of "butterine." "Margarine" was subsequently substituted for this name by Act of parliament.

The trade in margarine, especially in the populous manufacturing areas of Great Britain, has increased enormously of recent years, and is still growing, says the Irish Independent.

How It Is Made.

A proper mixture of beef suet, with certain vegetable oils will produce a substance that approximates to the fat found in cream. Of course there is a considerable difference. The one, as everyone knows, is drawn from the milk of the cow, whereas the other is primarily a blend of the fatty substances obtained from the slaughtered beast. Perhaps it is only natural for margarine manufacturers to contend that the resultant product in each case is practically the same, and that their method is more economical than that of the cow-keeper. This, however, is not the general impression.

Just as is the case with butter, of which it is avowedly an imitation, margarine is of various grades. In the higher class article unskimmed milk is mixed with refined beef suet (from which the insoluble stearine has been extracted), a proportion of specially prepared vegetable oils being added. The whole is churned into a substance which, when properly colored, so closely resembles butter, even in taste, that few experts, except by analysis, can detect the difference. As for the cheaper brands, the ingredients are in general of vastly inferior quality, and skimmed milk is substituted for the unskimmed.

For anyone to whom opportunity offers a visit to an up-to-date margarine factory will prove of immense interest. There he will see that, as the first process, the milk and fatty substances are thoroughly churned. The mixture is then discharged into troughs and thence conveyed below to the vats. Heated water which causes the fatty matter to rise to

the surface, is then poured in. This is skimmed in exactly the same way that butter is taken from the milk after churning. Kneading then follows, and for the first class trade the substance, during the various processes, scarcely comes in contact with the hand at all, the kneading and mixing being done by machinery. After kneading, the margarine, if so required, is mechanically weighed into pounds and half-pounds and packed in wrappers, still without being touched by hand. It is then ready for the market.

In the case of the higher priced brands of margarine it is quite common for a percentage of butter to be added. Not many months ago a trader in Dublin, Ireland, was prosecuted by the corporation for selling margarine containing butter in excess of the maximum percentage allowed. A conviction was obtained and a fine imposed.

Substitute For Butter.

Margarine is, unfortunately, commonly sold as butter, and in the British markets Irish butter has suffered very keenly from this form of illegitimate competition. In fact it was recently admitted that of 115 samples of Irish butter purchased by officers of the department in Liverpool and London, England, no less than 93 proved on analysis to be margarine.

A good story is told of a large butter retailer who found his premises unexpectedly visited by a food inspector. He had no butter, but succeeded in delaying the inspector until he got a satisfactory answer to an urgent message to a confrere. Here's the message: "Send me one pound of butter by bearer. Inspector has called and I have nothing but margarine."

Oleomargarine is not allowed to be sold in Canada and food inspectors are constantly on the look out for it.

**ALL ABOARD
GET READY TO SUPPLY THE
DEMAND FOR**

GREAT WEST

**CUT PLUG
SMOKING and CHEWING
TOBACCO**

SALES INCREASING DAILY

**CLAY
PIPES**

Those made by
McDOUGALL
are peerless. Insist upon
having them.

D. McDOUGALL & CO., Glasgow, Scot.

Every Progressive Grocer handles
PICHET TEA BISCUITS

as well as every First Class Hotel and Leading
Tobacconist handles the Famous Imported

**Germinal and
La Perla Del Oriente
Manilla Cheroots at 10c.**

No equal value on the market for the money.

**JOS. COTE, Importer, Sole Agent,
186-188 St. Paul St. Branch—179 St. Joseph St.
QUEBEC**

Tel. Up 2076 Tel. East 5964

**YOUNG'S PATENT PIPE
in Seven Shapes**

W. J. GRANT

Sole Agent for Canada
506 Lindsay Building, MONTREAL.

BLACK WATCH

**The Big Black Plug
Chewing Tobacco.**

Already a Big Seller

Sold by all the Wholesale Trade



"CANADA'S BEST"

A NEW, WHITE
Laundry
Soap

"Here is a NEW
laundry soap. It is
WHITE—not yellow! It is
NOT ADULTERATED
WITH RESIN, as are yellow
soaps. Resin ROTS clothes,
you know."

If you were to show a woman a bar of "Canada's Best" and make the foregoing statement you know she would straightway buy this New, White Soap.

You could certainly make things HUM around your soap section if you had "Canada's Best" in stock—and why haven't you? Just write for prices and terms.

UNITED SOAP COMPANY - BRANTFORD, CAN.



Any Boy who has *One Cent* can Turn it Into *Ten Dollars*

One cent invested in a post card to us will bring you information about how we start you in business, so that you can earn money for yourself. You can make plenty of pocket money all the time—money you will enjoy more because you made it in business for yourself. Hundreds of boys are doing this. SO CAN YOU.

No money required. We furnish capital.

We also give prizes. There is a prize for every boy, whether he lives in a large city or a little village. Very fine prizes have gone to fellows in small places. Don't delay a minute. Write us to-day. A post card will do.

The MacLean Publishing Co., 10 Front Street East, Toronto

Are You Keeping Your Tobacco Stock Up-to-Date ?

IF NOT WHY NOT ?

"Tuckett's Special"

the new 10c. plug is the latest

Order from Your Wholesaler

Manufactured
from

Imported Leaf Exclusively

The Geo. E. Tuckett & Son Co., Limited

HAMILTON, CANADA

Canadian Fruit, Vegetable and Fish Markets

Plenty of New Fruit on the Market — California Pears and Peaches Commanding Attention — Raspberries Plentiful and Blueberries Coming on — New Vegetables Become Cheaper — Fair Trade in Fish.

MONTREAL.

GREEN FRUITS.—Berries are arriving much more freely this week, and prices are lower. Toward the end of this week and the beginning of next, raspberries are anticipated as being quite plentiful, in fact early next week will likely see the beginning of the end of the season for these berries. Blueberries are arriving in larger boxes now, and are going into consumption rapidly, at prices which are fairly attractive. Gooseberries, selling in baskets, are rather slow at the moment. Strawberries are finished. Cantaloupes and lemons are higher this week. Late Valencia oranges are strong sellers at practically unchanged prices. Some few Valencias are held in storage, but not any great quantity. Watermelons are lower, the supply being larger. California apricots are finished, while pears are more plentiful and easier. Peaches have been advanced. Grape fruit has advanced since last week. On the whole, dealers report satisfactory trade in mostly all lines.

Apples are of but little interest at this period.

Apples, Spies, XXX, bbl.	7 00	7 50
Bananas crated, bunch	1 25	1 90
Blueberries, 16-qt. box	2 50	2 50
Cherries, California, black, per box	2 00	2 50
" " " white, " "	2 00	2 00
Cantaloupes, Georgia, crate	5 00	5 50
Cranberries, per crate	5 00	5 00
Cocanuts, bag	4 00	4 00
Gooseberries, 6 qt. boxes	0 45	0 50
Grape fruit, per box	2 75	7 00
Lemons, box	2 75	5 00
Limes, per box	1 00	1 00
Oranges, California navels	3 00	3 75
" " " late Valencias	3 50	3 75
" " " Mexican	2 50	2 50
" " " Sorrento	1 50	2 50
" " " Messina Orals, half boxes	1 50	1 50
Peaches, California, box	2 00	2 00
Pineapples, Florida, crate	4 25	5 25
Plums, California, per crate	1 50	2 00
Pears, California, (Bartlett) per box	3 00	3 25
Raspberries, quart	0 12	0 12
Watermelons, each	0 30	0 40

VEGETABLES.—Tomatoes are selling this week at \$1.25 a bushel crate, at which figure dealers claim there is no money in them. Buyers of ten and fifteen case lots can shade this price down to \$1, owing to the fact that the market of late has been glutted. Competition has been of a cut-throat nature. This, of course, favors the buyer, but the dealer gets little out of his business. American celery is finished, and some few odd lots of locally grown stuff have appeared on the market, but as these shipments are composed of lots pulled too early the quality is not the choicest. Next week better stock will be coming in. Mushrooms are about done. Cucumbers are slightly firmer this week, on Saturday last having been as high as 50c. A few thin parsnips are quoted this week, and will be in better supply next. Old parsnips are about done. New potatoes are coming in freely and are lower again,

both Canadian and American. Old potatoes are very scarce, and prices for all kinds are firmer. Parsley is much cheaper, as are cauliflower and lettuce.

Beets, old, bag	1 25
" " " new, dozen bunches	1 50
Carrots, new, dozen bunches	1 50
" " " old, bag	2 00
Cabbage, dozen	0 30
Celery, Canadian, dozen	0 30
Cauliflowers, dozen	1 00
Cucumbers, dozen	0 30
Green peppers, crate	3 00
Horse radish, lb	0 15
Lettuce, dozen	0 15
Mushrooms, lb	1 00
Onions, doz. bunches	0 50
" " " Egyptian, 112-lb. bag, lb.	0 02
" " " large, white, dozen	0 50
Potatoes, new, American, bbl	3 00
" " " Montreal, bbl	3 00
" " " New Brunswick, bag	1 15
" " " P. E. I., bag	1 15
Parsley, dozen	0 25
Peas, Canadian, 20-lb. bag	0 75
Parsnips, bag	1 25
" " " local, dozen	0 40
Sage, dozen	0 60
Savory, dozen	0 50
Spinach, Canadian, box	0 40
String beans, bag	0 75
Tomatoes, small flats	1 00
" " " hot-house, lb.	0 15
" " " Jersey, bushel crate	1 25
Turnips, bag	0 50
" " " new, dozen	0 15
Watercress, dozen	0 40

FISH.—The salmon season is nearly over, and supplies are beginning to dwindle, each successive shipment being smaller. In consequence, it is not surprising to note that prices are higher. An advance of 2c has occurred since last week. Whitefish, also, is higher than it was a week ago. Receipts of lake fish, such as trout and dore, have been smaller than usual, owing to storms. Haddock and cod are arriving freely and a fair amount are being sold. Mackerel are in doubtful supply. Halibut is coming in freely. Demand for all lines of fresh fish is normal. In pickled fish, there is some movement in new Labrador sea trout in barrels, and new Labrador herring. In smoked, new haddies are selling satisfactorily.

FRESH	
Haddock, shore, per lb.	0 04
Steak cod, per lb.	0 05
Grass pike, per lb.	0 08
Halibut, per lb.	0 09
Dore, per lb.	0 12
Mackerel, per lb.	0 10
Sea trout, per lb.	0 10
Lake trout, per lb.	0 10
Whitefish, per lb.	0 10
Gaspe Salmon, per lb.	0 18
Brook trout, per lb.	0 22
Bluefish, per lb.	0 12
Flounders, per lb.	0 10
SMOKED	
Haddies, 15 lb. bxs., per lb.	0 08
Kipperd herring, per box	1 10
Smoked herring, small boxes, per box	0 18
Smoked salmon, sugar cured, per lb.	0 25
SHELL FISH	
Choice bulk oysters, per gal.	1 50
"Sealship" oysters, per gal.	1 90
Live lobsters, per lb.	0 28
FROZEN	
Steak cod, per lb.	0 04
Halibut, per lb.	0 08
B.C. salmon, red, per lb.	0 10
Qualla salmon, per lb.	0 09
Pall salmon, per lb.	0 08
Dore, round, winter caught, per lb.	0 10
Large whitefish, per lb.	0 08
Small " " "	0 06
SALTED AND PICKLED	
Labrador herring, half barrel	2 80
B.C. salmon, half bbls.	9 00
No. 1 mackerel, pair	2 00

Canadian FRUITS

are in good supply and this week should see

RASPBERRIES at their best
CURRANTS red and black.
CHERRIES, Cooking and Eating

VEGETABLES

NEW POTATOES TOMATOES
CUCUMBERS BEANS

McWILLIAM

Mc. AND E.
EVERIST

25-27 CHURCH ST. - TORONTO

For good satisfaction, order
LATE VALENCIA ORANGES
NEW VERDILLI LEMONS
CALIFORNIA LEMONS

California Peaches, Pears and Plums

Watermelons and Cantaloupes

Whether

Hot or Cold

St. Nicholas
Home Guard

Lemons are always in demand. Never let your supply run out.

AGENT:
J. J. McCabe

32 CHURCH ST.
TORONTO

No. 1
Labrador sea
Skinless cod,
Salt sardines
Boneless cod,

GREEN following has great Californi interest. fine qual Georgia for quali stiff. Son shown, E of the B the sheet tainly Ca to pack fruit op are comi are rolle

A few ville dist the price off, exce greens.

berries a class are and cant son well.

best keep Prices at except in which ar

Oranges, Cal.

Cal.

Lemons, Ver

Bananas,

Cherries, Can

" " " eat

Currants, red

" " " bla

Strawberries,

Raspberries,

Peaches, Cal.

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Apricots, Cal

Plums, Cal. 1

Pears, Cal. p

Gooseberries,

Blueberries, 1

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h

No. 1 " half bbis.....	8 00
Labrador sea trout, bbis.....	12 50
" " half bbis.....	6 50
Skinless cod, 100 lb. case.....	5 25
Salt sardines, 20 lb. pail.....	1 00
Boneless cod, in blocks, 5 1/2, 6, 8, 9 and 10 cents per lb.	

TORONTO.

GREEN FRUITS.—The fine weather following on the heels of last week's rain has greatly stimulated buying this week. California fruit holds the centre of interest. Peaches, plums and pears of fine quality are on the market in plenty. Georgia Elberta peaches hold the palm for quality, however, and keep the price stiff. Some splendid California plums are shown, egg, blue and purple, the latter of the Burbank variety are packed with the sheen still showing on the skin. Certainly California fruit growers know how to pack attractively, all the boxes of fruit opening fresh and sound. Pears are coming in more plentifully, and they are rolled individually in paper.

A few late strawberries from the Oakville district were offered at three times the price of a fortnight ago. Apples are off, except for an add basket of new greens. Raspberries, cherries, gooseberries and currants in the small fruits class are fairly free, and watermelons and cantaloupes are opening their season well. Late Valencia oranges are the best keepers in the fruit line just now. Prices are much the same as last week, except in the case of lines getting scarce, which are going up.

Oranges, Cal. Valencia.....	3 25	3 65
Cal. small.....	2 50	
Lemons, Verdelli.....	5 00	5 50
Bananas.....	1 75	2 25
Cherries, Canadian, per basket.....	0 60	0 85
" eating.....	1 00	1 50
Currants, red, basket.....	0 65	0 85
black, basket.....	1 25	1 50
Strawberries.....	0 00	0 11
Raspberries.....	0 10	0 12
Peaches, Cal., per case.....	1 50	1 75
Georgia Elbertas, crate.....	3 00	3 50
Apricots, Cal., per case.....	1 25	1 50
Plums, Cal., per case.....	1 50	2 00
Pears, Cal., per case.....	2 75	3 00
Gooseberries, per basket.....	0 75	1 50
Blueberries, per basket.....	1 25	
Watermelons, each.....	0 30	0 45
Cantaloupes, case.....	4 50	

California Fruit

**Peaches Plums Pears
Apricots Watermelons
Cantaloupes.**

Fresh Canadian Strawberries and Cherries.

Fancy Lemons and Oranges.

Full Lines for the Hot Weather Trade.

WHITE & CO., Limited

TORONTO and HAMILTON



RECEIVED THIS WEEK

"Your car Lemons came to hand and giving excellent satisfaction—nearly all sold. When will my next car arrive?"

Always order, you cannot forget the popular brand.

"BUSTER BROWN"

FOLLINA BROS., Packers

W. B. STRINGER, Agent

BUY YOUR RASPBERRIES

This week at their best
Short Crop

CHERRIES

Montmorency Sour
Black English Murillo

CURRANTS

Red and Black

Canadian Vegetables

NOW READY

- TOMATOES
- CUCUMBERS
- CABBAGE
- BEANS
- NEW POTATOES

Wire, Phone or Mail your Orders to

Stevens & Solomon

Shippers of Canadian Fruits, etc.

HAMILTON, ONTARIO

Phone 2700 and 690

New Crop Lemons

EXTRA FANCY

California "Squirrel" brand 270s and 300s
Verdelli "Marconi" brand 300s and 360s

EXTRA FANCY

California Late Valencia Oranges, "Golden Orange" brand, *the Best Orange Grown in the world*

GEORGIA WATERMELONS, and all other Foreign and Domestic Fruits

SEND US YOUR ORDERS

HUGH WALKER & SON

GUELPH, ONTARIO

THE CANADIAN GROCER

VEGETABLES.—Potatoes are scarce this week, but two houses have old Ontarios, and the new local "spuds" are anything but good looking. However, with the exception of imported potatoes, which are slightly easier, all the Canadian potatoes are at the old quotations. Green onions are coming in fairly well and ousting the dried varieties. Tomatoes are a little lower in price, and Canadian red tomatoes are increasing in supply. Cabbage is easier, and in fact so are all the native early vegetables and greens. The range of lines offering is enlarged this week by the coming in of beets and spinach.

Potatoes, Ontario, per bag.....	0 90	1 00
" Tennessee, per barrel.....	3 25	
" Canadian, per basket.....	0 50	
Onions, Canadian, green, per dozen.....	0 25	
Tomatoes, Jersey, per bushel.....	2 25	
" Canadian, per basket.....	1 00	1 25
Carrots, new, per bunch.....	0 75	
Cabbage, Canadian, per crate.....	1 75	
Turnips.....	0 50	0 60
Radishes, per dozen.....	0 20	0 25
Lettuce, per dozen.....	0 20	0 30
Green peppers, per basket.....	0 25	0 40
Cucumbers, per basket.....	0 65	0 75
Asparagus, per basket.....	1 25	1 50
Green onions, per basket.....	0 50	
Rhubarb.....	0 25	0 30
Beets, new, bunch.....	0 75	
Spinach, hamper.....	0 50	
Beans, wax.....	0 40	0 60
Peas, per basket.....	0 40	0 50
Corn, per dozen.....	0 16	
Cress, per basket.....	0 75	
Water melons.....	0 35	0 40
Egg plant, per basket.....	2 00	

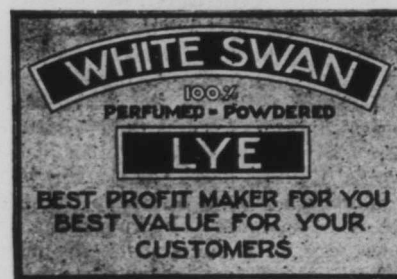
FISH.—Supplies of fresh water fish are scarce and so are fresh salt water lines. Demand is good and prices firm, although no change has yet taken place. Some few lobsters are offering.

Herring, medium, per lb., fresh caught.....	0 05	0 06
Whitefish, fresh caught.....	0 11	
Trout, fresh caught.....	0 10	
Cod, fresh caught.....	0 08	
Halibut, fresh caught.....	0 10	
Haddock, fresh caught.....	0 07	
Pike.....	0 06	
Perch.....	0 07	
Carp.....	0 03	
Yellow pickerel.....	0 09	
Sea salmon.....	0 17	
Maskerel, each.....	0 20	
Eels, per lb.....	0 08	
Finnan haddie.....	0 08	

ONTARIO'S FRUIT GARDEN.
Large Shipments Being Made From the Niagara District.

Niagara District has long been known as the "fruit-garden" of Ontario, and from the reports as to the quantities of fruit being sent out from there regularly, it justly deserves the name. Up to Thursday of last week it was estimated that the average number of crates, which include strawberries, raspberries, blackberries and currants, that have found their way out of the district, comprising the Jordon, Beamsville, Grimsby and Winona localities, have been from 3,000 to 6,000 per day. The average number of baskets going hinges around 4,000. These include tomatoes, beans, peas, currants, cherries and peaches.

This fruit has been distributed in all directions from Toronto to the sea, and as far west as Winnipeg.



There is a good demand for CHERRIES, RASPBERRIES, POULTRY, dead or alive, and we have the customers. Let us have your consignments.
THE DAWSON COMMISSION CO., TORONTO

Now is the Time to Order Your Lobsters

Catch this year is much below the average, and this is a good time to place your orders to ensure deliveries and prices that have not advanced.

For the highest satisfaction to yourself and your trade order Canada's leading brands:

Loggie's Golden Crown Lobsters and Golden Key Lobsters

Always possess the same consistent high quality.

SPECIAL NOTE

We are also booking orders for 1909 Pack Golden Diamond Brand Canned Blueberries, twos and gallons, for future delivery.

Sole Packers:

W. S. LOGGIE COMPANY, LIMITED
CHATHAM N.B.

Lines That Will Sell Well Right Now!

Successful Merchants who have stocked the goods of the Taylor & Pringle Co., Ltd., declare that they sell much better than the ordinary, and are thoroughly satisfactory in every way. Here are our leaders:

Queen Quality Pickles

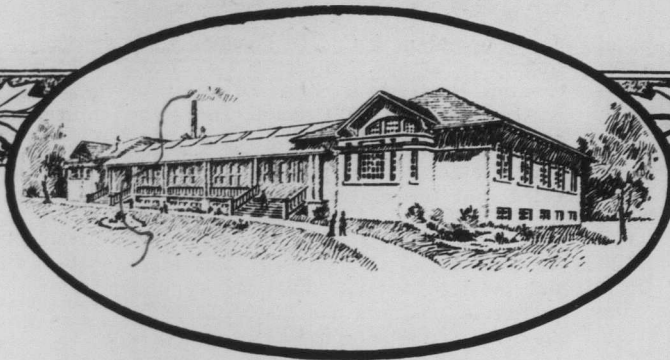
Sweet, Mixed and Chow
Bulk Pickles, all sizes;
Tomato Catsup, Worcester-shire Sauce, Pure Apple Cider, Cider Vinegar.



NON-ALCOHOLIC WINES IN PINTS AND QUARTS AND IN BULK IN KEGS

German Sauer-Kraut Pickles in Brine.

RYAN & HOPPER, Toronto Agents
Taylor & Pringle Co., Ltd.
Owen Sound, Ont.



MAGI WATER

That we are advertising Magi Water very extensively you know. That we shall continue to advertise it goes without saying. The results we have obtained in persuading the public to drink Magi and the dealer to push Magi have convinced us that a meritorious article, well advertised, is the only proper combination in successful merchandising.

Put Magi Water in stock—display signs (we will furnish them) saying that you handle Magi Water and you will build up a family trade that will be satisfactory and highly profitable to you.



And remember that while Magi is recommended by physicians for Gout, Rheumatism and similar ailments arising from disordered kidneys it is further the most delicious water you can persuade your customers to put on their tables purely as a beverage. Try it yourself.

THE CALEDONIA SPRINGS CO., Limited
Caledonia Springs, Ont.

Prices altogether have been rather firm, and if anything a little stiffer for the grower than last season. There is a fair probability of their remaining so in all lines.

Growers are now well advanced on the raspberry crop, which promises a good yield. The big end of the tomatoes comes next, along with the Lawton berries, and the first peaches, pears and harvest apples.

The oat crop, however, is rather disappointing both as regards to straw length and the grains.

BEAVERTON EXCURSION.

The members of the Toronto Fruit and Produce Association will hold their first excursion and picnic on Monday next, Aug. 2, to Victoria Park, Beaverton, going by special C. N. O. train. An orchestra for dancing will go along and a programme of races and games has been arranged, including baseball matches between the fruit and produce men and between the married and single fruit merchants. A water polo match will be the novelty. All kinds of fruit will be supplied free. W. B. Stringer is secretary of the committee looking after the excursion.

OBJECT TO FRUIT GROWERS' METHODS.

Fruit dealers are complaining about the way growers are packing and shipping fruit in crates and baskets. Those in the Grimsby district have been getting wrothy about the condition of boxes, baskets, etc., and recently held a meeting to discuss the situation. They have had so many 'kicks' from customers that they decided to attempt to change the existing conditions as regards the packing, quality of contents and poor measure.

At the meeting they decided that if complaints continue they would appeal to the Agricultural Department for an inspector.

If the growers do not pay more attention to the packing of fruit there is evidently going to be some vigorous protesting from dealers and retailers who handle it.

TO CARRY OUT CONTRACTS.

Currant Shippers Form Association To Promote Their Own And Customers' Interests.

Watt, Scott & Goodman have received a circular letter from Patras signed by a number of prominent shippers of currants in which is expressed the desire of these houses to promote and safeguard the joint interests of shippers and their customers, and to protect the honor of their calling.

To this end the signers of the circular have constituted themselves by legal act into a friendly society to be managed by a committee of five elected by the members. The firms forming the society are Hanburger & Co., P. A. Burlumi, Greek Currant Co., Hancock & Wood,

J. Caramandani & Co., D. Pasqua, N. C. Raftopulo & Co., Meyer & Co., Ltd., Cremidi Bros., A. T. Zini, D. Cielitira, N. G. Cremidi, A. D. Cremidi, D. Parthenopulo and Ag. Cremidi.

In the act of incorporation it is provided that the contracting parties bind themselves, each of them to all the others and to one another, to fulfill their engagements to their foreign customers and to ship to them the quantity and quality of currants contracted for. In the event of its being legally proved that any one of the members has failed to carry out his engagements the remaining members are empowered to hold a meeting and by a majority of votes at such meeting to expel such member from the society. The offending member shall have no right to vote upon the resolution for his expulsion. The passing of the resolution constitutes for the offending member a breach of this agreement on his part, which breach renders him liable to damages, but gives him no right to such damages against the society or its members for his expulsion. The resolution of expulsion may be revoked if the expelled member shall fulfill his broken engagements abroad within a month of his expulsion and shall produce a certificate of his aggrieved foreign customer that the debt to him has been paid.

The contribution of the members to the common fund, for defraying the expenses of administration has been fixed at three drachmas (under 3d per cwt.) per thousand Venetian pounds of currants exported by each such member. There is no other obligation on the part of the members to the society and their freedom of action in the conduct of their business remains unfettered.

GOES BACK TO TORONTO.

Theo. Miles who formerly was the Toronto representative of the Boeckh Bros., Co., Ltd., but for several years has been looking after the territory west



THEODORE MILES.

from Port Arthur to the Pacific Coast, is again about to look after the wholesale trade in the Queen City. No doubt many of his old time Toronto friends will be pleased to hear of this change. He has been with the same firm for thirty years.

FRUIT NOTES.

Fire swept the whole cranberry-growing district for a radius of three miles, near Mount Holly, N. J. As a consequence fruit may be scarce and high in price.

The banana business is practically demoralized so far as prices are concerned, according to John B. Cefueil, president of the Southern Steamship Co., New Orleans, which has contracted for fruit produced along a part of the coast of Spanish Honduras. He says the season has been too good, and it is impossible to find a market in Canada and the United States for all the bananas that were grown.

BEAN PROSPECTS IN KENT.

Authority States Crop Will Aggregate About 900,000 Bushels—Moist Weather Needed.

Chatham, July 26.—"With good rains, the bean crop in Kent this year will aggregate close upon 900,000 bushels.

The foregoing was the prediction voiced this afternoon by N. H. Stevens, president and general manager of the Canada Flour Mills Company, Limited. Mr. Stevens is one of the extensive dealers in beans in this section of the country, takes frequent trips over the territory, and may be looked upon as closely in touch with the bean situation.

The need of good rains seems to be the crux of the situation, though Mr. Stevens states that even with the present dry spell, the beans are making good progress.

"The old beans have been practically all shipped out," remarked Mr. Stevens. "Some two months ago it was predicted that Canada would experience a shortage of beans unless she imported, and this prediction is now being realized. Some foreign beans are now coming into the country. It will be approximately 50 days yet before we will get the first new beans.

"The acreage this year is larger by 20 per cent. than it has been any year since 1903, and the growing conditions are favorable. The plant needs rain, but is making remarkably good progress as it is, with what little showers we have had.

"On the whole, we may look for a very good average crop of beans; and for considerably more than an average crop if we get showers within a few days.

"The price to-day for old beans is \$2 for ordinary primes. But with the favorable reports of the bean crop in the state of Michigan, it is likely that new beans will come on the market at a much lower price.

"The estimated crop last year was about 600,000 bushels. In 1903 it was nearly 900,000 bushels. And we ought to have 900,000 bushels this year, provided we get some showers.

"There is a good acreage. There is quite a short acreage of wheat, owing to land being too dry to put in wheat last fall, and considerable of this ground has been put into beans. Again, owing to the wet season this spring, many fields that would have been sown in barley and oats have gone into beans also. Ground which did not get into condition in time for other crops has been put into beans."



We Get the Best Obtainable

We have several traps of our own for catching sardines, while we buy only the choicest herring, haddock and kippered herring.

The Brunswick Brand

is the best that can be turned out in the line of sea-foods.

From the raw state until hygienically sealed in air-tight tins, we have only one end in view—the purity, excellence and quality of the finished product.

Mr. Groceryman—Write us about prices and for list showing the number of tins to case. Reputation counts.

CONNORS BROS., Limited, Black's Harbor, N.B.

AGENTS—Grant, Oxley & Co., Halifax, N.S.; C. H. B. Hillcoat, Sydney, C.B.; J. L. Lovitt, Yarmouth, N.S.; D. Rattray & Sons, Quebec; Leonard Bros., Montreal; Arthur M. Loucks, Ottawa; C. De Carteret, Kingston; James Haywood, Toronto; Chas. Duncan, Winnipeg; R. G. Bedlington & Co., Calgary; J. Harley Brown, London, Ont.



"King Oscar" Brand Norwegian Sardines

By Special royal permission.
Sardines are **BIG SELLERS**. Their quality gives them first call with discriminating buyers.

These Sardines have established the reputation as the purest, sweetest and best packed on the market.

STOCK "KING OSCAR" SARDINES

J. W. BICKLE & GREENING

(J. A. HENDERSON)

Canadian Agents

HAMILTON, ONT.



BRAND Lobster

Our sole attention is given to the production of a choice canned lobster. We have no other business. If we cannot give you the regular quality you require, no other packer can. 1909 prices now out for Europe and America.

Fred Magee
PRODUCER
Port Elgin, N.B., and
Pictou, N.S. Canada

ESTABLISHED 1849

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 Offices Throughout the Civilized World
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 LONDON, ENGLAND

"Repeat Orders the Rule"

Quality always right. Shipments prompt.

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Queen City Water
 White Oil

GIVES PERFECT LIGHT

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 sold in Canada.

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THE MAXIMUM OF EFFICIENCY IN THE GROCERY

is within the reach of every practical merchant who will carefully study the particular requirements of his trade.

"WALKER BIN"
 FIXTURES
 WILL HELP
 WONDERFULLY

as they provide every modern facility for the handling of a special or general grocery stock. They will

ADD TO
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BUSINESS
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Write for Illustrated Catalogue:
 "Modern Grocery Fixtures"



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LIMITED

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Designers and Manufacturers of
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System is Everything

Modern business success is built upon System. The house that is ahead is the one that is best systematized in every detail—especially in the selling end.

THE **COUPON**
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is the most important phase of selling system so far as the grocer is concerned. You can get along without them, but not nearly as well as you can WITH them.

How They Work

A man wants credit. You think he is good. Give him a \$10 Allison Coupon Book. Have him sign the receipt or note form in the front of the book, which you tear out and keep. Charge him with \$10—No trouble. When he buys a dime's worth, tear off a ten-cent coupon, and so on until the book is used up. Then he pays the \$10 and gets another book. No pass books, no charging, no lost time, no errors, no disputes.



Manufactured by

ALLISON COUPON CO., Indianapolis, Ind.

Order them from your Jobber



Seldom See

a big knee like this, but your horse may have a bunch or bruise on his Ankle, Hock, Side, Knee or Throat.

ABSORBINE

will clean them off without laying the horse up. No blister, no hair gone. \$2.00 per bottle, deliv'd. Book \$ D free. ABSORBINE, J.R., for mankind, \$1. Removes Painful Swellings. Enlarged Glands, Gout, Wens, Bruises, Varicose Veins, Varicosities, Old Sores. Allays Pain. Book free. W. F. YOUNG, P.O.F., 204 Temple St., Springfield, Mass. LYMAN'S Ltd., Montreal, Canadian Agents.

THE PEOPLE OF
JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON
"GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax

—BUY—

Star Brand

COTTON CLOTHES LINES

—AND—

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.
For Sale by All Wholesale Dealers.
SEE THAT YOU GET THEM.

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Best Inocorrodlble

Buy "PRIDE of the ISLAND" Brand

as extensively used for years past by most of the leading packers
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ISLAND LEAD MILLS LIMITED,

Tel. Address: "Laminated," London. **LIMEHOUSE,**
A.B.C. Codes used 4 h and 5th Editions. **LONDON, E., ENG.**

Canadian Agents: **ALFRED B. LAMBE & SON, TORONTO.**
J. HUNTER WHITE, ST. JOHN, N.B.
CECIL T. GORDON, MONTREAL

Fisher Electric Coffee Mills



are made in Canada and are under a Canadian guarantee. They are beautiful in style and finish, simple in construction, efficient and inexpensive in operation, easy to install—and in a few words—cheaper and better than any Electric Mill on the American Continent.

Manufactured by
The A. D. Fisher Co.
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If you want to have quick service, method and convenience in your store you should install one of these time and money savers.
Let us send you Prices.

KILGOUR BROS.

19 Wellington St. West, - TORONTO



Fastest Grinding
Easiest Running
Coffee Mill Made

THE . .
ELGIN NATIONAL

It is a beauty, an ornament to any grocery, with steel grinders and warranted in every particular. It embodies all the improvements that our twenty years experience in making coffee mills can suggest, and it is undoubtedly the cheapest and best machine on the market.

Ask any of the following Jobbers for our Catalogue,

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TRY IT.

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1/2-lb. tins—3 doz. in case.

Wolverine Show Case



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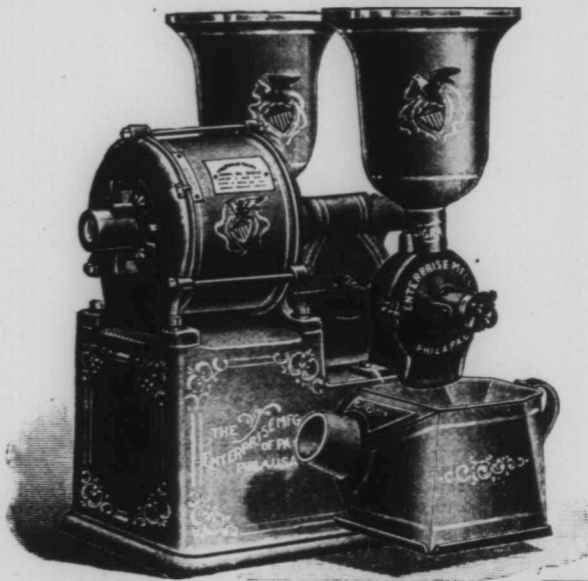
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No. 100.
This case is finished in golden oak—Beveled plate top
—Shipped K.D.—

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Michigan Show Case Co., Detroit, Mich.

"Enterprise" Economy



An Enterprising grocer, who does things *right*, uses an "Enterprise" Electrically-Driven Coffee Mill.

The right way is also the cheapest way in the end. It always *pays*. Take the experience of the Philadelphia grocer who grinds 15,000 pounds of coffee a month with an "Enterprise" Mill electrically-driven at a cost for current of \$3.00.

He bought the Mill as a great convenience—a time and labor saver, and an up-to-date attraction for his store. Its economy astonished him.

Look through our catalogue and you will find Mills of any capacity, any power required, for direct or alternating current. Your local power supply company will co-operate with advice and assistance.

The Mill illustrated here is No. 08712, fitted with $\frac{1}{2}$ horse power motor for alternating current. Capacity of each iron hopper, 6 pounds of coffee. One Mill is fitted with grinders for granulating, the other for pulverizing. Granulates 2 pounds of coffee per minute, and can be regulated for fine or coarse grinding while mill is running. If you haven't the catalogue showing all our Mills, write for a copy to-day.

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Marking Pencils and Pots

ALL OF THE BEST

Can you afford to be without a

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This is a question worthy of your consideration.

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you get the very best as well as sufficient
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PORT ELGIN, - ONTARIO, CANADA

Diamond—
1-lb. tins, 2 doz
1-lb. tins, 3
1-lb. tins, 4
IMPERIAL
Cases.
4-doz.....
3-doz.....
1-doz.....
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CANADIAN
Wholesale price
Glass Jars
1
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Red cherries
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Less 12 1/2 p.c.
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SIMCO
(Pack)
12 oz. Simcoe
12 " "
Less 15 p.c.
WHITE SWAN
White Swan 1
1-lb. tins, 3-
1-lb. "
1-lb. "



Cook's
No. 1, 1-lb., 4
2
No. 2, 5-oz., 6
3
No. 3, 2 1/2-oz.,
No. 10, 12-oz.,
No. 12, 4-oz.,
No. 13, 1-lb.,
14, 8-oz.,
15, 4-oz.,
16, 2 1/2 lbs.
17, 5 lbs.



White Swan
White Swan
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Keen's Oxford

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Baking Powder.
W. H. GILLARD & CO.

1-lb. tins, 1 doz. in case	\$2 00
1-lb. tins, 2 " "	1 25
1-lb. tins, 4 " "	0 75

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4-doz.	10c.	\$0 85
3-doz.	6-oz.	1 75
1-doz.	12-oz.	3 50
1-doz.	13-oz.	3 40
1-doz.	5lb.	10 50
1-doz.	5lb.	19 75

MAGIC BAKING POWDER

Cases.	Sizes.	Per doz.
6-doz.	5c.	\$0 40
4 " "	4-oz.	0 60
4 " "	3 " "	0 75
4 " "	2 " "	0 95
4 " "	1 1/2 " "	1 40
2 " "	15 " "	1 55
2 " "	16 " "	1 70
1 " "	2 1/2-lb.	4 10
1 " "	5 " "	7 80
1 " "	8-oz.	Per case
1 " "	16 " "	

ROYAL BAKING POWDER

Sizes.	Per doz.
Royal-Dime	\$ 0 95
1/2 lb.	1 40
3/4 lb.	1 85
1 lb.	2 55
1 1/2 lb.	4 90
2 lb.	8 85
5 lb.	13 60
5 lb.	23 35

Barrels—When packed in barrels one per cent. discount will be allowed.

CANADIAN CANNERS, LIMITED
Wholesale price list for Syrup Fruits in Pint Glass Jars. (Packed 1 dozen to case).
per doz. per doz.

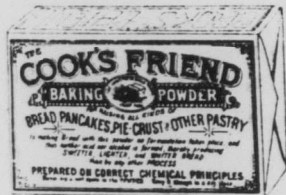
Strawberries	3 25	Sweet cherries	2 40
Peaches	2 85	Red currants	2 40
White cherries	2 85	Black currants	2 40
Red raspberries	2 40	Green G. plums	2 40
Black raspberries	2 40	Lombard plums	2 40
Lawsonberries	2 40	Blue plums	2 40
Red cherries	2 40	Pears	2 40
Black cherries	2 40		

Less 12 1/2 p.c. trade discount and 1 p.c. 10 days. Delivered.

SIMCOE PURE PRESERVES
(Packed 2 doz. to the case.)
12 oz. Simcoe Pure Strawberry Preserves 1 35
16 " " " " " " " " 1 75

Less 15 p.c. f.o.b. factory.

WHITE SWAN SPICES AND CEREALS LTD.
White Swan Baking Powder—
1-lb. tins, 3-doz. in case, per doz. 2 00
1-lb. " " " " " " " " 0
1-lb. " " " " " " " " 0



Cook's Friend Baking Powder

In Cartons	per dozen
No. 1, 1-lb., 4 dozen	2 41
" " " " " " " " 2	2 50
No. 2, 5-oz., 6 dozen	0 80
" " " " " " " " 3	0 85
No. 3, 2 1/2-oz., 4 dozen	0 45
No. 19, 12-oz., 4 dozen	2 10
" " " " " " " " 2	2 21
No. 12, 4-oz., 6 dozen	0 70
" " " " " " " " 3	0 75

In Tin Boxes per dozen

No. 13, 1-lb., 2 dozen	3 00
" " 14, 8-oz., 3 " "	3 75
" " 15, 4-oz., 4 " "	1 10
" " 16, 2 1/2-lb., " "	7 25
" " 17, 5 lbs. " "	14 00

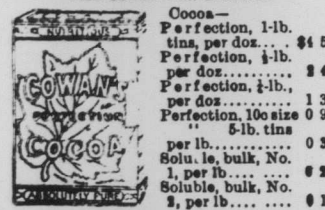
White Swan Spices and Cereals Ltd.

White Swan Breakfast Food, 3-doz. in case, per case, \$2.00	
The King's Food, 2-doz. in case, per case, \$4.80	
White Swan Barley Oats, per doz. \$1.	
White Swan Self-rising Buckwheat Flour, per doz., \$1.00	
White Swan Self-rising Flaxseed Flour, per doz., \$1.00	
White Swan Wheat Kernels, per doz., \$1.00	
White Swan Flaked Rice, per doz., \$1.	
White Swan Flaked Peas, per doz., \$1.	

Blue.
Koon's Oxford, per lb. \$0 17

In 10-box lots or case 0 16
Gillett's Mammoth, 1/2 gross box 2 00

Chocolates and Cakes
THE OWAN CO., LIMITED.



Cocoa—

Perfection, 1-lb. tins, per doz.	\$4 50
Perfection, 1-lb. tins, per doz.	2 40
Perfection, 1-lb. tins, per doz.	1 30
Perfection, 10c size, 5-lb. tins per lb.	0 37
Solu. ie, bulk, No. 1, per lb.	6 20
Solu. ie, bulk, No. 2, per lb.	6 18
London Pearl, per lb.	0 22

Special quotations or Cocoa in bulk.

Unsweetened Chocolate—

Plain Rock, 1/2 & 3/4's, cakes, 12-lb. boxes, per doz.	0 36
Perfection chocolate, 20c size, 2 dozen boxes, per dozen	1 80
Perfection Chocolate, 10c size, 2 and 4 dozen boxes, per dozen	0 90

Sweet Chocolate—

Queen's Dessert, 1/2 and 3/4's, 12-lb. boxes, per lb.	\$0 40
Queen's Dessert, 5/8's, 12-lb. boxes, per lb.	0 35
Vanilla, 1/2-lb., 12-lb. boxes, per lb.	0 30
Parisian, 8's, " " " " " "	0 30
Royal Navy, 1/2's, 3/4's, boxes, per lb.	0 30
Diamond, 7's, 12-lb. boxes, per lb.	0 24
" " " " " " " "	0 25
" " " " " " " "	0 28

ICINGS for cake—
Chocolate, white, pink, lemon, orange, almond, maple and cocoanut cream, in 1/2-lb. pkgs., 4-doz. in box, per dozen 0 90

Confections—

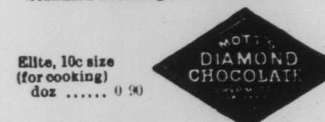
Milk chocolate wafers, 5-lb. boxes	0 36
Maple buds, 5-lb. boxes	0 36
Chocolate wafers, No. 1, 5-lb. boxes	0 30
Chocolate wafers, No. 2, " " "	0 25
Nonpareil wafers, No. 1, " " "	0 25
Nonpareil wafers, No. 2, " " "	0 30
Chocolate ginger, 5-lb. boxes, per box	1 35
Milk chocolate, 5c cakes, per box	1 38

BERNARDI'S COCOA
A. F. MacLaren, Imperial Confection Co., Limited, Agents, Toronto.

10c. tins, 4 doz. to case	per doz., \$ 90
" " " " " " " "	2 40
" " " " " " " "	4 75
" " " " " " " "	9 00

Epps's.
Agents, O. E. Colson & Son, Montreal.
In 1/2 and 1-lb. tins, 14-lb. boxes, per lb. 0 35
Smaller quantities 0 57

JOHN F. MOTT & CO.'s.
R. S. Melnoide, Agent, Toronto,
Arthur M. Loucks, Ottawa,
J. A. Taylor, Montreal,
Jos. E. Huxley, Winnipeg,
R. J. Bedington & Co., Calgary, Alta.
Standard Brokerage Co., Vancouver, B.C.



Elite, 10c size (for cooking) doz. 0 90

Mott's breakfast cocoa, 10c size	90 per dz.
" " " " " " " "	0 38
" " " " " " " "	0 38
" " " " " " " "	0 32
" " " " " " " "	0 29
" " " " " " " "	1 00
" " " " " " " "	0 24
" " " " " " " "	0 32
" " " " " " " "	0 20

WALTER BAKER & CO., LIMITED. Per lb.

Premium No. 1 chocolate, 1/2 and 3/4-lb. cakes	0 38
Breakfast cocoa, 1-5/8, 1 & 5-lb. tins	0 41
German Sweet chocolate, 1/2 and 3/4-lb. cakes, 5-lb. boxes	0 28
Caracas Sweet chocolate, 1/2 and 3/4-lb. cakes, 5-lb. boxes	0 35
Auto Sweet chocolate, 1-5/8-lb. cakes, 3 and 5-lb. boxes	0 35
Vanilla Sweet chocolate, 1-5/8-lb. cakes, 5-lb. tins	0 47
Soluble cocoa (hot or cold soda)	0 38
Cracked cocoa, 1-lb. pkgs., 5-lb. bags	0 34
Caracas tablets, 100 bundles, tied 5c, per box	5 00

The above quotations are f.o.b. Montreal

Cocoanut.
CANADIAN COCOANUT CO., MONTREAL.
Packages—5c., 10c., 20 and 40c. packages packed in 15 lb. and 30 lb. cases. Per lb.

1-lb. packages	0 36
1-lb. " " " "	0 37
1 and 1/2 lb. packages assorted	0 35
1 and 3/4 lb. packages assorted	0 36
1 and 5-lb. packages assorted in 5 lb. boxes	0 38
1-lb. " " " " in 5, 10, 15 lb. cases	0 30

Bulk.
In 15 15 lb. pails and 10, 25 and 50 lb. boxes. Pails, Tins, 5-lb. White Moss, 5c strips. 0 18 0 21 0 17

Best Shredded	0 18	0 16
Special Shred	0 17	0 15
Ribbon	0 19	0 17
Macaroni	0 17	0 1
Desiccated	0 16	0 1
White Moss in 5 and 10 lb. square tins, 21c.		

WHITE SWAN SPICES AND CEREALS LTD.

White Swan Cocoanut—
Featherstrip, pails 0 18
Shredded 0 15
In packages 3-oz., 4 oz., 8-oz., lb. 0 28

Condensed Milk.
BORDEN'S CONDENSED MILK CO.
Wm. H. Dunn, Agent, Montreal & Toronto.

"Eagle" brand (4 doz.)	\$4 00 \$1 50
"Gold Seal" brand (4 doz.)	5 00 1 25
"Challenge" brand (4 doz.)	4 00 1 60
Evaporated Cream—	
"Peerless" brand evap. cream, 4 70 1 20	
" " hotel size	4 90 2 45



TRURO CONDENSED MILK CO., LIMITED.
"Jersey" brand evaporated cream per case (4 doz.) \$4 00
"Reindeer" brand per case (4 doz.) 5 00



Coffee.
EBY, BLAIN CO. LIMITED.
Standard Coffees.

Roasted whole or ground. Packed in damp-proof bags and tins.	
Club House	0 32
Nectar	0 30
Empress	0 28
Duchess	0 28
Ambrosia	0 25
Plantation	0 22
Fancy Bourbon	0 30
Bourbon	0 18
Crushed Java and Mocha, whole	0 17
ground	0 17 1/2
Golden Rio	0 14

Package Coffees
Gold Medal, 1 and 2 lb. tins, whole or ground 0 30
Cafe, Dr. Gourmet's, 1 lb. Fancy Glass Jar, ground 0 30
German Dandelion, 1/2 and 1 lb. tins, ground 0 22
English Breakfast, 1 lb. tins, ground 0 18

WHITE SWAN SPICES AND CEREALS LTD.
White Swan Blend.

1-lb. decorated tins, 25c. lb.	
Mo-Ja, 1/2-lb. tins 25c. lb.	
Mo-Ja, 1-lb. tins 25c. lb.	
Mo-Ja, 2-lb. tins 25c. lb.	



Cafe des Epicures—1-lb. fancy glass jars, per doz., \$3.50
Cafe l'Aromatique—1-lb. amber glass jars, per doz., \$4.
Presentation, with 2 tumblers, \$10 per doz

THOMAS WOOD & CO.

"Gilt Edge" in 1 lb. tins	0 33
"Gilt Edge" in 2 lb. tins	0 33
Canadian Souvenir 1 lb. fancy lithographed canisters	0 30

Cheese.—Imperial

Large size jars, per doz.	0 35
Medium size jars, " "	0 40
Small size jars, " "	0 40

Individual size jars, per doz. 1 00

Imperial holder—
Large size, doz. 18 00
Med. size " 17 00
Small size " 12 00

Roquefort—
Large size, doz. 2 40
Small size, " 1 40



Confections
THE OWAN CO., LTD.

Cream Bars, 60's, assorted flavors, box	1 80
Milk Chocolate Sticks, 36 in box	1 45
" " 10c cakes, 36 in box	2 35
Chocolate Wafers No. 1, 5-lb. boxes, lb.	0 35
" " No. 2, " " "	0 35
Maple Buds, 5-lb. boxes, lb.	0 36
Nut Milk Chocolate, 1/2-lb. cakes, 12-lb. box, lb.	0 40

These prices are F.o.b. Toronto.

MACLAREN'S IMPERIAL CHEESE CO. LTD
Imperial Peanut Butter "Bobs", the Perfect Confectionary.

Large size, cases, 25 cartons	\$3 50 each
Small " " 50	3 60 " "
Assorted, cases, 26 small, 12 large	3 55 " "

Net 30 days.

Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co. Ltd
Toronto. C. O. Beauchemin & Fils. Montreal
\$2, \$3, \$5, \$10, \$15 and \$20.
All same price one size or assorted.

UN-NUMBERED
Under 100 books.....each 04
100 books and over.....each 08
500 books to 1000 books.....each 08
For numbering cover and each coupon, extra per book 1/2 cent.

Cleaner.

4-oz. cans	\$ 0 20
6-oz. " "	1 35
10-oz. " "	1 85
Quart "	3 75
Gallon "	10 00

Wholesale Agent
The Davidson & Hay, Limited, Toronto
Extract of Beef.
LAPORTE, MARTIN & GIE, LTD.
"Vita" Pasteurized Extract of Beef. Per case.
Bottles 1-oz., case of 2 doz. \$3 30
" " " " " " " " 2 " " " " 3 00
" " " " " " " " 4 " " " " 4 50
" " " " " " " " 30 " " " " 4 75
" " " " " " " " 30 " " " " 5 00

Infants' Food.
Robinson's patent barley 1-lb. tins \$1 35
" " " " " " " " 1-lb. tins 9 4
" " " " " " " " groats 1-lb. tins 1 11
" " " " " " " " 1-lb. tins 2 35

"Mephisto" and "Purity" Canned Lobsters.



Flavoring Extracts

SHERRIFF'S	
1 oz. (all flavors), doz.	1 00
2 " " " " " "	1 75
3 " " " " " "	3 00
4 " " " " " "	3 00
5 " " " " " "	3 75
6 " " " " " "	5 50
8 " " " " " "	10 00
15 " " " " " "	18 00

Discounts on application.

Fly Pads.
Wilson's Fly Pads, in boxes of 50 10c packets, \$3 per box, or three boxes for \$ 80.
5 boxes.....\$ 75

Jams and Jellies.

BATEY'S WHOLE FRUIT STRAWBERRY JAM
Agents, Ross & Ladame, Montreal and Toronto.

1-lb. glass jar, screw top, 4 doz., per doz 2 20
T. UFFON & CO.

Compound Fruit Jams—
12-oz. glass jars, 2 doz. in case, per doz. \$1 00
3-lb. tins, 2 doz. in case, per doz. 0 71
5 and 7-lb. tin pails, 1 and 2 pails in crate, per lb. 0 87
7 wood pails, 6 pails in crate, per lb. 0 87
10-lb. wood pails " " " " 0 84

Compound Fruit Jellies—
12-oz. glass jars, 2 doz. in case, per doz. 1 00
3-lb. tins, 2 doz. in case, per doz. 0 87
7 wood pails, 6 pails in crate, per lb. 0 87



RISING SUN
STOVE POLISH

SUN PASTE
STOVE POLISH

BUSINESS FOR YOU AND FOR US.
SUN PASTE Stove Polish in Tins goes so much farther on the stove than the so-called liquids (which are always settling out) that the up-to-date housekeeper is bound to be far better pleased when you sell her SUN PASTE.

It is always ready to use, no separation of the ingredients and, as a result, she uses it oftener and comes back to you for more. That's business. Good for you and good for us.

MORSE BROS., Props. - Canton, Mass., U.S.A.



"Cobra Polish"

5
S
I
Z
E
S



is admittedly the most satisfactory polish for black or brown boots. It does not form a film on the leather, nor choke the pores.


Brilliant and Lasting



Let us send you samples and quotations.

Chas. Parsons & Son
Front St. E. Toronto

Makers
BLYTH & PLATT, Ltd.
Watford, England



Always 2-in-1 the Same

On damp days, cold days, wet days and hot days this celebrated polish is all the same. It never soils the clothes, injures the leather or lessens the life of a shoe.

There are more persons to-day using 2-in-1 polish than there ever were before. Moral: if you are not handling it you are losing a good profit and a good trade as well.

The F. F. Dalley Co. LIMITED.
Hamilton, Canada Buffalo, N.Y.

STILL TO THE FRONT

BLACK LEAD, THE OLD RELIABLE FORM OF STOVE POLISH

"JAMES DOME"

the best brand on the market. An article of real merit. All Lead.
No Dirt or Dust. Gives a lasting, brilliant, easy shine.

W. G. A. LAMBE & CO., Canadian Agents

30-lb. wood p
Pure assorte
doz. in c

IMP

IMPER
Assorted
CARTO

Ass
MaoLaren

JELL
Assorted C
Assorted C
Lemon
Orange
Raspberry
Strawberry
Chocolate
Cherry
Peach
Weight, 8 lb

The GENU

Prio
Less than 5
Five cases, 1

GOODWILLIE'S "HOME INDUSTRY" BRAND FRUITS

(IN GLASS)

Packed fresh from the vines and trees. There is no delay. The factory is located on the farm, not in a town or city. Therein lies the secret of the superiority of GOODWILLIE'S over all others.

Place your order with your jobber. ACCEPT NO SUBSTITUTES.

ROSE & LAFLAMME Limited
Canadian Selling Agents.

MONTREAL

TORONTO

3-lb. wood pail..... Per lb. 0 04
Pure assorted jam, 1-lb. glass jars, 2 doz. in case 1 75

Jelly Powders
IMPERIAL DESSERT JELLY

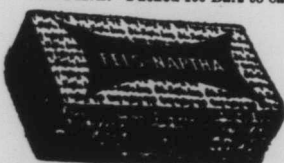


Assorted flavors—gross 10.75.
MacLaren Imperial Cheese Co., Limited.



Assorted Case, Contains 4 doz. \$3.60
Assorted Case, Contains 2 doz. \$1.80
Lemon (Straight) Contains 2 doz. \$1.80
Orange (Straight) Contains 2 doz. \$1.80
Raspberry (Straight) Contains 2 doz. \$1.80
Strawberry (Straight) Contains 2 doz. \$1.80
Chocolate (Straight) Contains 2 doz. \$1.80
Cherry (Straight) Contains 2 doz. \$1.80
Peach (Straight) Contains 2 doz. \$1.80
Weight, 8 lbs. to case. Freight rate, 3rd class

Soap
The GENUINE. Packed 100 Bars to case.



Prices—Ontario and Quebec:
Less than 5 cases 5 00
Five cases, or more 4 95



THE ROBERT GREIG COMPANY.
White Swan, 15 flavors, 1 doz. in handsome counter carton, per doz., 90c.



List price
"Shirriff's" (all flavors), per doz. 0
Discounts on application.

LARD.

N. E. FAIRBANK CO. BOAR'S HEAD LARD COMPOUND.



F.O.B. Montreal.



GUNNS
"EASI-FIRST"
LARD
COMPOUND.

Tierces.... 0 10
Tubs..... 0 10
20-lb. pails. 0 11
20-lb. tins. 0 10
10-lb. " 0 11
5-lb. " 0 11
3-lc. " 0 11

Licorice

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper... per lb. \$0 40
Fancy boxes (25 or 50 sticks)... per box 1 25
"Ringed" 5-lb. boxes... per lb. 0 40
"Aame" pellets, 5-lb. cans... per can 2 00
" " (fancy boxes 40) per box 1 50
Tar licorice and Tolu wafers, 5-lb. cans per can 2 00

Licorice lozenges, 1-lb. glass jars.... 1 75
" 20 5-lb. cans..... 1 50
"Purity" licorice 10 sticks..... 1 45
" 100 sticks..... 0 75
Dulo large cent sticks, 100 in box....

Lye (Concentrated)

GILLETT'S PERFUMED. Per case
1 case of 4 dozen..... \$3 60
2 cases of 4 dozen..... 3 50
3 cases or more 3 40

Marmalade.

T. UPTON & CO.

12-oz. glass jars, 2 doz. case... per doz \$1 00
16-oz. glass jars, 2 doz in case " 1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb. 0 07
Pint Sealers (24 oz.), 1 doz in case, per dozen 2 00

SHIRRIFF BRAND

"Imperial Scotch"—
1-lb. glass, doz... 1 55
2-lb. " " " 3 00
4-lb. tins, " " 4 05
7-lb. " " " 7 25
"Spredded"—
1-lb. glass, doz.... 1 90
2-lb. " " " 3 10
7-lb. tins, " " 5 25



SPRATT'S PRICE LIST

Mixed Bird Seeds, 1-lb. pkts., 3 dozen cases per doz \$0 95
Parrot Food, 1-lb. pkts., 1 doz cartons 0 45
Parrot Food, 2-lb. pkts 1 35
Bird Cage Sand, about 1-lb. bags, 1 gross cases, per doz. 0 30
Bird Cage Grit, about 1-lb. bags, 1 gross cases, per doz 0 30

Mince Meat

Wetley's condensed, per gross net.. \$12 00
" per case of 4 doz. net 3 00



ST. CHARLES CONDENSING CO.

PRICES:

St. Charles Cream—family size, per case \$4.70
Ditto, 1/2 gal. 4.90
Silver Cow Milk 5.00
Purity Milk 4.70
Good Luck 4.60

Mustard

COLMAN'S OR KEENS
D.S.F. 1-lb. tins..... per doz. \$ 1 40
" 1-lb. tins..... " 2 50
" 1-lb. tins..... " 5 00
Durham 4-lb. jar..... per jar 0 75
" 1-lb. jar..... " 0 25
F.D. 1-lb. tins..... per doz. 0 25
" 1-lb. tins..... " 1 45

Olive Oil

LAPORTE, MARTIN & CIE., LTD.
Minerva Brand—
Minerva, qts. 12's \$ 5 75
" pts. 24's 6 50
" 1-pt. 24's 4 25

Sauces

PATERSON'S WORCESTER SAUCE
Agents, Rose & Laflamme, Montreal and Toronto
1-pint bottles, 3 & 6 doz., per doz..... 0 90
pint " 3 doz. 1 75

Soda

COOW BRAND

Case of 1-lb. containing 60 packages, per box, \$3.00
Case of 1-lb. containing 120 pkgs. per box, \$3.00
Case of 1-lb. and 1/2-lb. containing 36 1-lb. and 60 1/2-lb. pkgs. per box \$3.00
Case of 50 pkgs. containing 96 pkgs. per box, \$3.00

MAGIC BRAND Per case
No. 1, cases 60 1-lb. packages..... \$ 2 75
No. 2, " 120 1-lb. " 2 75
No. 3, " 30 1-lb. " 3 75
No. 4, " 60 1-lb. " 3 75
No. 5 Magic soda—cases 100—10-oz. pkgs
1 case 2 8
5 cases 3 7

THE CANADIAN GROCER.



Wood's "Canadian Souvenir" Canister Coffee

Roasted in Bean or Roasted and Ground
 Cases of 48 lbs., 1 lb. cans, \$14.40 per case

THIS COFFEE has found a welcome in thousands of homes. If you are not selling it you are missing a pleasure. It is of unequalled quality as a popular, rapid-selling line. THE CANISTER is lithographed on the tin in rich, delicate colouring. It has a permanent usefulness every housekeeper prizes. It sells and it suits! We solicit your orders.

THOMAS WOOD CO., LIMITED

No. 428 St. Paul St.

Montreal

Soap and Washing Powders.
 A. F. TIPPET & CO., Agents.

Maypole soap, colors per gross \$10 30
 " black " 15 30
 Oriole soap " 17 30
 Fiorioli soap " 18 00
 Straw hat polish " 18 30



3 doz. to box..... \$3 45
 6 doz. to box..... \$6 90
 30 days.



1 Box Price..... \$4.00
 5 Box Price..... \$3.90
 Freight paid on 5 box lots.



Or Quick Naptha Soap (100 bars to case) in 3 case lots (delivered) \$8.50. Soap Co., Ltd., Woodstock, Ont.

Starch
 EDWARDSBURG STARCH CO., LIMITED

Laundry Starches—
 No. 1 White or blue, 4-lb. carton. \$0 07
 No. 1 " " 4-lb. " 0 07
 Canada Laundry..... 0 06
 Silver gloss, 4-lb. tin..... 0 08
 Silver gloss, 8-lb. tin canisters..... 0 08
 Edward's silver gloss, 1-lb. pkg. 0 07
 Eggs silver gloss, large crystals..... 0 07
 Benson's satin, 1-lb. cartons..... 0 07
 No. 1 white, blue and eggs..... 0 06
 Canada White Gloss, 1-lb. pkg. 0 06
 Benson's enamel..... per box 1 50 3 00

Ordinary Starch—
 Benson & Co.'s Prepared Corn..... 0 07
 Canada Pure Corn..... 0 07
 Rice Starch—
 Edwardsburg No. 1 white, 1-lb. can. 0 10
 " " " " " " "

BRANFORD STARCH WORKS, LIMITED
 Ontario and Quebec.

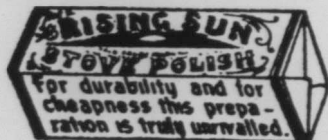
Laundry Starches—
 Canada Laundry, boxes of 60-lb. \$0 08
 Acme Gloss Starch—
 1-lb. cartons, boxes of 60 lb. \$ 54
 Finest Quality White Laundry—
 1-lb. Canisters, cases of 60 lb. \$ 78
 Barrels, 300 lb. \$ 78
 Kags, 100 lb. \$ 0 04

Laundry White Gloss—
 1-lb. fancy cartons, cases 30 lb. 0 08
 8-lb. boy trucks, 8 in cases..... 0 08
 8-lb. enameled tin canisters, 8 in case..... 0 08
 Kags, ex. crystals, 100 lb. 0 07

Bradford Gloss—
 1-lb. fancy boxes, cases 30 lb. \$0 08
 Canadian Electric Starch—
 Boxes of 60 fancy pks., per case - \$ 30

Stove Polish.
 Per gross.

Rising Sun, 8-oz. cakes, 4-gross boxes \$6 50
 Rising Sun, 2-oz. cakes, gross boxes \$ 50
 Sun Paste, 1-lb. size, 4-gross boxes..... 10 00
 Sun Paste 5c. size, 4-gross boxes..... 6 00



For durability and for cheapness this preparation is truly unrivalled.

JAMES' DOME BLACK LEAD
 Per gross

6a size..... \$2 40
 2a "..... \$ 50

Syrup.
 EDWARDSBURG STARCH CO., LTD.
 "Crown" Brand Perfection Syrup.

Barrels, 700 lbs. 0 03 1/2 per b.
 Half-barrels, 350 lbs. 0 03 1/2 "
 1/4-barrels, 175 lbs. 0 03 1/2 "
 Pails 25 lbs. 1 30 each
 " 35 lbs. 1 80 "

Plain tins, with label—
 1 lb. tins, 3 doz. in case..... 2 50
 " 5 " " " " " " " " " " " " " 2 85
 " 10 " " " " " " " " " " " " " " 2 75
 " 20 " " " " " " " " " " " " " " 2 70

(5, 10 and 20 lb. tins have wire handles.)



THE "SALADA" TEA CO.
 Wholesale Retail.

Brown Label, 1's and 1/2's \$0 25 \$0 30
 Green Label, 1's and 1/2's 0 27 0 33
 Blue Label, 1's, 1/2's, 3/4's and 1's 0 30 0 40
 Red Label, 1's and 1/2's 0 30 0 50
 Gold Label, 1's and 1/2's 0 44 0 60
 Red-Gold Label, 1/2's 0 55 0 80

GEO. E. BRISTOL & CO.,
 Hamilton, Ont.



EMPIRE PACKAGE TEA

Cas's 30 and 50 lbs. each—
 Black, Mixed, and Green Ceylon.

25c..... 1s, 20c.; 1s, 21c.
 30c..... 1s and 1/2s, 23c.
 40c..... 1s and 3/4s, 25c.
 50c..... 1s and 1/2s, 35c.
 75c..... 1s and 3/4s, Vulcan, 50c.
 100 lb. lots freight paid.



LUDELLA CEYLON TEA

Blue Label, 1/2's..... 0 21 0 26
 Orange Label, 1's and 1/2's 0 21 0 40
 Blue Label, 1's 0 26 0 25
 Brown Label, 1's and 1/2's 0 28 0 49
 Brown Label, 1/2's 0 30 0 40
 Green Label, 1's and 1/2's 0 35 0 50
 Red Label, 1/2's..... 0 40 0 63

LAPORTE, MARTIN & OIE, LTD.
 Japan Teas—
 Victoria, hf-c, 90 lbs 0 25
 Princess Louise, hf-c, 90 lbs 0 19
 Ceylon Green Teas—Japan style—
 Lady, cases 50 lbs 0 18
 Duchess, cases 50 lbs 0 19



BLUE RIBBON TEA CO., MONTREAL

Wholesale Retail

Yellow Label, 1's..... 0 20 0 25
 " 1/2's..... 0 21 0 25
 Green Label, 1's and 1/2's..... 0 24 0 35
 Blue Label, 1's and 1/2's..... 0 25 0 33
 Red Label, 1's, 1/2's and 3/4's..... 0 30 0 40
 White Label, 1's, 1/2's and 3/4's..... 0 35 0 50
 Gold Label 1's and 1/2's..... 0 48 0 60
 Purple Label 1's and 1/2's..... 0 55 0 80
 Embossed, 1's and 1/2's..... 0 67 1 00



RAM LAL'S PURE INDIAN TEA
 MANUFACTURED BY THE GARDENS OF INDIA.

Wholesale Retail

Pink Label 1's and 1/2's 35c. 40c.
 Gold Label 1's and 1/2's 35c. 50c.
 Lavender Label 1's and 1/2's 42c. 60c.
 Green Label 1's and 1/2's 50c. 75c.



MELAGAMA TEA
 MINTO BROS., 45 Front St. East

Wholesale Retail

Black, green, mixed, 1/2's..... 0 70 1 00
 " " " " 1 lb. 0 55 0 80
 " " " " 1 lb. & 1/2 0 44 0 60
 " " " " 1 lb. & 1/2 0 40 0 60
 " " " " 1 lb. & 1/2 0 38 0 50
 " " " " 1 lb. & 1/2 0 35 0 50
 " " " " 1 lb. & 1/2 0 30 0 40
 " " " " 1 lb. & 1/2 0 32 0 40
 " " " " 1 lb. & 1/2 0 35 0 50
 " " " " 1 lb. & 1/2 0 34 0 50



KOLONA PURE CEYLON TEA

Black Label, 1-lb., retail at 25c..... 30 20
 " 1-lb. " " " " " " " " " " " " " 35 25
 Blue Label, retail at 30c..... 40 30
 Green Label, " " " " " " " " " " " " " 50 40
 Red Label, " " " " " " " " " " " " " 55 45
 Orange Label, " " " " " " " " " " " " " 65 55
 Gold Label, " " " " " " " " " " " " " 75 65

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 London, Vancouver, Winnipeg and Ceylon



WOOD'S PRIMROSE, per lb. 0 40
 " Golden Rod 0 35
 " Fleur-de-Lis 0 30

Pack in 1-lb. tins. All grades—either black, green or mixed.

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 IMPERIAL TOBACCO COMPANY OF CANADA, LIMITED—EMPIRE BRANCH.

Chewing—Black Watch 5s..... 36
 Black Watch 11s..... 38
 Rob's 5s and 10s..... 38
 Bully 6s..... 44
 Currency 5s. and 10s..... 38
 Stag 5s..... 38
 Old Fox 12s..... 44
 Pay Roll Bars 7 1/2s..... 56
 Psy Roll 7s..... 56
 Plug smoking—Shamrock 6s. plug or bar
 Rosebud Bars 6s..... 36
 Empire 7s. and 10s..... 60
 Amber 8s. and 3s..... 60
 Ivy 7s..... 60
 Starlight 7s..... 60
 Cut Smoking—Great West Pouches, 7s..... 51

JOS. COTE, QUEBEC.

Cigars
 St. Louis (union), 1-30..... \$33 00
 St. Louis, 1-40..... 35 00
 St. Louis, 1-100..... 35 00
 Champlain, 1-30..... 35 00
 El Sergeant, 1-30..... 45 00
 El Sergeant, 1-40..... 55 00
 El Sergeant, 1-100..... 55 00

Out tobaccos:
 Petit Havana, 1-1 1/2-1-6..... 0 40
 Queneau, 1-4, 1-5..... 0 55
 " 1-3..... 0 45
 Cote's Choice Mixture, 1-lb. tins..... 0 75
 " 1-lb. " " " " " " " " " " " " " 0 70

Veterinary Remedies.
 W. F. YOURS

Absorbine, per doz..... \$15 00
 Absorbine Jr., per dozen..... 1 00

Yeast
 Royal yeast, 3 doz. 5 cent. pks..... \$1 15
 Gillett's cream yeast, 3 doz. in case .. 1 15

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 Apples, Peaches, Pears, Plums, Etc.

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For Color Fruits and Goods of Strong Acidity

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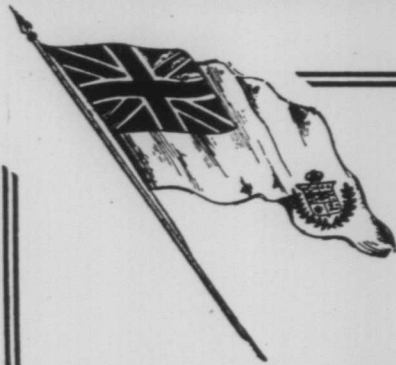
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