

PUBLISHED  
EVERY  
FRIDAY

CIRCULATES  
IN EVERY  
PROVINCE

THE  
**CANADIAN GROCER**  
AND  
GENERAL  
STOREKEEPER

**SELL  
ONLY  
THE  
BEST!**

In Competition with the World  
we have received the

**Highest Awards  
Made. . .**

These substantiate our claim  
that : : : :

**Colman's  
Mustard**

**IS THE BEST IN THE WORLD**



**PEEK  
FREAN  
& C<sup>o</sup>'s**

**BISCUITS**

ARE NOW PRODUCED IN  
*Several Hundred Varieties.*

Recent Novelties are

**FLORENCE WAFERS  
AND  
CREAM SANDWICHES**

CHAS. GYDE, Canadian Agent, MONTREAL.

|  |   |
|--|---|
| <p><b>Corn Brooms</b></p>  | <p><b>BROOMS</b></p>  |
| <p>"GEM"<br/>"WIRE"<br/>"SNOW"<br/>"CORKER"<br/>"HEARTH"<br/>"LA BELLE"<br/>"BARBERS"<br/>"TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver<br/>and Flush Handles.<br/>Large Variety. Low Prices.</p>        | <p>"Rose"<br/>"Pansy"<br/>"Thistle"<br/>"Maple Leaf"<br/>"Shamrock"<br/>"Daisy"<br/>"Tulip"<br/>and<br/>"Good Luck"</p> <p>...</p> <p>Always reliable<br/>and as represented.</p> |
| <p><b>STANDARD BRANDS</b></p>  |   |
| <p><b>WHISKS</b></p> <p><b>H I S K S</b></p> <p>The H. A. Nelson &amp;<br/>Sons Co., Limited<br/>59 to 63 St. Peter Street<br/><b>MONTREAL</b><br/>Toronto Sample Room:<br/>56 and 58 Front St. West</p> | <p><b>Corn Whisks</b></p>   |



Heinz Tomato Ketchup is made of tomatoes grown on Muscatine Island, Iowa, where they develop a finer flavor than in any other part of the world.

Canadian Agents:

H. P. Eckardt & Co., Toronto. Hudson, Hobert & Co., Montreal.

To suit the most fastidious!  
To suit the most intelligent!  
To suit the most exacting!  
Nothing more can be required than the brands of salt we handle.  
Either "Coleman's" or "Rice's" Salt will satisfy anybody for any purpose.

**Why ?** because they are unequalled.

Correspondence Solicited.

**R. & J. RANSFORD, CLINTON, ONT.**

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# Suggestions

## Cox's Gelatine.

The brand folks know—tried and true in its purity and its strength. It makes a rich and a crystalline jelly, and it does its work quickly and surely. The economical housewife's gelatine—Cox's.

**The Best and Strongest.**

## Lazenby's Jelly Tablets.

13 varieties of already sweetened and absolutely pure, flavored jelly tablets. The field of their sales is widening—"quality counts" you see.

## Lazenby's Soup Squares.

Large orders recently filled in London for the Government for the Indian frontier. Competition is always out-distanced by quality—again we say "quality counts."

## Stower's Lime Juice Cordial.

Absolutely no musty flavor so common in similar preparations. Not a drop of alcohol in it. Used by the Queen and both Houses of Parliament. The highest quality made anywhere by anybody. Good profits for you in handling it.

## "Thistle Brand" Finnan Haddies.

Real Finnan Haddies, cured, smoked and packed right at the waterside. Thus, they retain that delicate flavor that consumers like and yet so seldom get.

Packed at St. Mary's Bay, N.S.

## Stower's Lime Juice.

The most economical for your customers because 20 per cent. stronger than any other. Absolutely pure Lime Juice—purified twice over! A money-maker and a "customer-keeper." A quick, seasonable seller for now!

Every one the best of its kind.

--- Agents ---

A. P. Tippet & Co.  
Montreal and Toronto,

F. H. Tippet & Co.  
St. John, N.B.

**Leadership  
Means  
Superiority**

# CEYLON AND INDIAN TEAS'

**Purity  
Flavor  
Aroma**

**Cleanliness  
Strength  
Popularity**

best advertisement  
is the consumer, for  
they never fail to give  
satisfaction.

**Superiority  
Means  
THE BEST**

**“My Time  
is My Own”**

that is what most men say to themselves in hot weather. And then, nine men out of ten go and buy a cigar and think it over. When a man's time is his own, a poor Cigar is sorry comfort for him—*that's* the time when he remembers the man who sold him the cigar if the quality of the cigar doesn't suit.

When you sell a man my “Pharaoh” 10c. Cigar or my “Pebble” 5c. Cigar, you can be absolutely sure that the man is going to remember the store at which he bought those brands and buy them *again* of you. The quality in each brand never varies from the one high standard that has made it famous.

**Payne's Cigars.**

J. BRUCE PAYNE, MFR.,  
Granby, Que.

**Cheques Payable to  
Your Order**

will be the result of selling

**CROWN  
FLAVORING  
EXTRACTS**

Manufactured by

**The Greig Manufacturing Co.**

456 St. Paul St., MONTREAL.



**Hudson's  
Soap**

**A FINE POWDER. IN PACKETS ONLY.**  
Will wash more clothes, and do more work in much less time than any other Soap.

**SOAK YOUR CLOTHES**  
with HUDSON'S, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,  
30 Front St., East,  
TORONTO.

Used in all the “Happy Homes of England.”



**Pickles your  
Customers  
Want...**

It is bad business to have to tell the customer you've got something “just as good.” Say that you have “Sterling” brand pickles, for “just as good” will not satisfy people who know the excellence of these celebrated Canadian pickles.

**T. A. LYTLE & CO.**

124-128 Richmond St. W., TORONTO, CAN.



FLAVOR  
STRENGTH  
PUNGENCY

# PICKLING SPICE

A MIXTURE  
OF TWENTY  
PRIME SPICES

Our Travelers Will Show You Samples.



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE  
BROOKLYN, N.Y.

Established 1845.

## DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

### "Dreaming Away Profits."

Many grocers allow hot weather to get the best of them—they dream away profits because they do not ACT. They build "Castles in Spain," but they never lay even the first foundation stone to the building. A grocer can lose lots of nice profits in hot weather by "dreaming them away."

Some grocers have read our advertisements about that ideal hot-weather Cereal Breakfast Food, "Molina Rolled Wheat," and that is all they *have* done—but the pushing, wide-awake, progressive grocer has read and acted promptly BY ORDERING IT. *He* is getting all those profits that the other grocer has "dreamed away." Are you one of the dreamers?

From manufacturer to  
retailer direct.

THE TILLSON COMPANY, Limited,  
Tilsonburg, Ont.

THE . . .  
**Watson, Foster Company**

Limited

Manufacturers of  
all grades of  
WALL PAPERS

**Montreal, Canada.**



**The Factory Producing the Most Modern, Artistic and Profitable  
Line of Paper Hangings on the Continent.**

Largest Collection of Samples for Season 1899-1900 ever issued—136 Combinations, from the cheapest Blanks to the most fancy Gilt Papers, including Heavy Embossed Gilt on 24-oz. stock, 21 in. wide. EMBOSSED PULP EFFECTS—the newest specialty out.

**NOTE.**—In order to put all our Ontario customers on an equal footing as to freight, we have decided to equalize freight with Toronto for towns West of Belleville and West and North of Toronto.

**TO DEALERS** who bought too hastily in previous seasons we wish to tender a timely word of advice—WAIT till our representative calls on you in a few days with our interesting range of samples, or if YOU CANNOT WAIT write or wire us, and we will arrange to give you an early opportunity to inspect our offering.

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Finest Quality



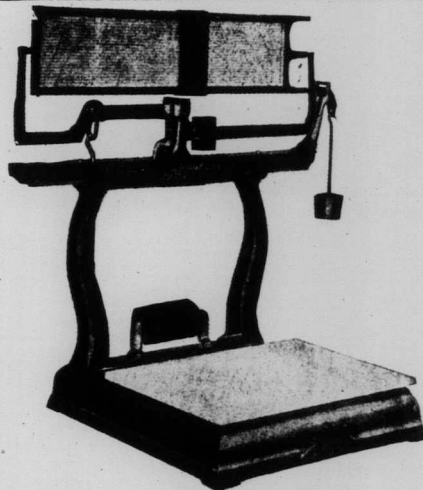
# SELECTED VALENCIAS

Full supply on hand  
at lowest prices.

## W. H. GILLARD & CO.

Wholesale Grocers and Tea Importers,

HAMILTON.



## STIMPSON COMPUTING GROCERS' SCALE



The Stimpson Computing Scale by one operation gives all information sought, **WEIGHT and VALUE**

It is the best and cheapest scale in the market.

It is the most simple in construction and operation.

No more beams, bearings or pivots than any ordinary scale.

The only grocers' scale ever produced in which all bearings are pivoted.

The only grocers' scale in which weighing platform is entirely detached from stationary base, insuring least friction, greatest sensitiveness and durability.

No movable carriages or other complex features to adjust for price, **one movement of poise giving both weight and value.**

Contains more improvements designed to give **accurate** results, **simplicity** of operation and **durability** than all other grocers' scales combined.

The merchant weighs his goods to **ascertain** the **correct weight and value.** The **Stimpson** gives these results **by** the movement of **one poise.** Why use a scale giving but one of these results?

MANUFACTURED BY

### STIMPSON COMPUTING SCALE CO.

ELKHART, INDIANA.

For particulars address **W. H. Thomson, Thurso, Que.,** Agent for Province of Quebec.

Handy for

# Home

or . . .

# Outing

Flavor equal to  
Fresh Ground  
Coffee.



5 and 10-oz. Bottles.

ASK YOUR WHOLESALE GROCER  
FOR IT.



NABOB

SAUCE

## Batty & Co.

ESTABLISHED 1824.

LONDON.



RAJAH

SAUCE

OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

PICKLES  
OF  
ALL KINDS.



NABOB

PICKLES

SAUCES  
OF  
ALL KINDS.



**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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VOL. XIII.

TORONTO AND MONTREAL, JULY 21, 1899.

NO. 29

**NELSON, BRITISH COLUMBIA.**

**T**HE question is often asked of me by friends in Manitoba, "What do you think of Nelson?" That to me is a broad question to answer, as not a few want the answer commercially, while others ask from a physical, and some from an artistical point of view.

Commercially, the town has made extraordinary progress for its age, particularly the last two years. It is the centre of distribution for the Kootenay district, consequently has induced several wholesale houses from Winnipeg and other places to open out here, and, as a rule, all are doing a good trade. Retail grocers are numerous, each getting a fair share of sales according to individual ability "to make it go."

It would be rather invidious to point out one store in preference to another, where each in his small corner is trying to shine, but I may mention that on Nelson's gala day, July 1, M. Des Brisay & Co. took the prize for the best dressed window, which goes to show the public idea of the matter. They certainly have the most handsome store in this section of the country. I send you per this mail photos of their store, which measures inside 75 x 27 feet, is handsomely fitted up, has all modern improvements, and every facility for carrying on an extensive business.

The season here is from six to eight weeks later than usual, and the prospectors have been unable to go out on the hills, which has had the tendency to make business generally quieter.

Nelson may be said to be in a very healthy condition financially. The gold

means of closing down quite a number of the mines.

Physically, as a health resort, Nelson, though we don't brag about it, is way ahead of many so-called "health-givers," as not a few can testify from personal experience.

We have a very perfect sewage and water-works system, and our water for domestic



Prize Window.—M. Des Brisay & Co., Nelson, B.C.

question does not make that bustle or excitement which one might expect in a mining town, business going on very quietly. Nelson, as well as other towns in the Kootenay district, has felt the drawback of the eight hour law, which has been the

use comes down from the mountain, pure, clean and soft. The lake affords excellent fishing, boating and excursion facilities.

Artistically, either for the artist in oil or water colors, or the photo fiend, there is any amount of material, the neighborhood

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

abounding in the grand and beautiful by river, lake and mountain. Let me finish with a quotation which, I think, applies:

The land of pine-decked hills, of azure lakes,  
Of snow wreathed mountains, where entombed  
within  
The adamant rock—a golden hoard  
Awaits the hungry grasp of conquering man.

—J. M.

[The Nelson people were very proud of the success of their rather unique Dominion Day celebration, and one of the local papers in the course of a long description of the day's doings, referring to the prize window display of Des Brisay & Co., said: "The

### B. C. LUMBER FOR MANITOBA.

Reports from all sections indicate that the demand for lumber from Manitoba and the Northwest Territories has never been greater than at the present moment. Building, principally by farmers, is extremely active and the higher prices of lumber and builders' hardware are no appreciable check on the movement. To those who are familiar with the country it is easy to explain that there has been great need of farm houses and buildings better than the average that farmers have been compelled by circumstances to get along

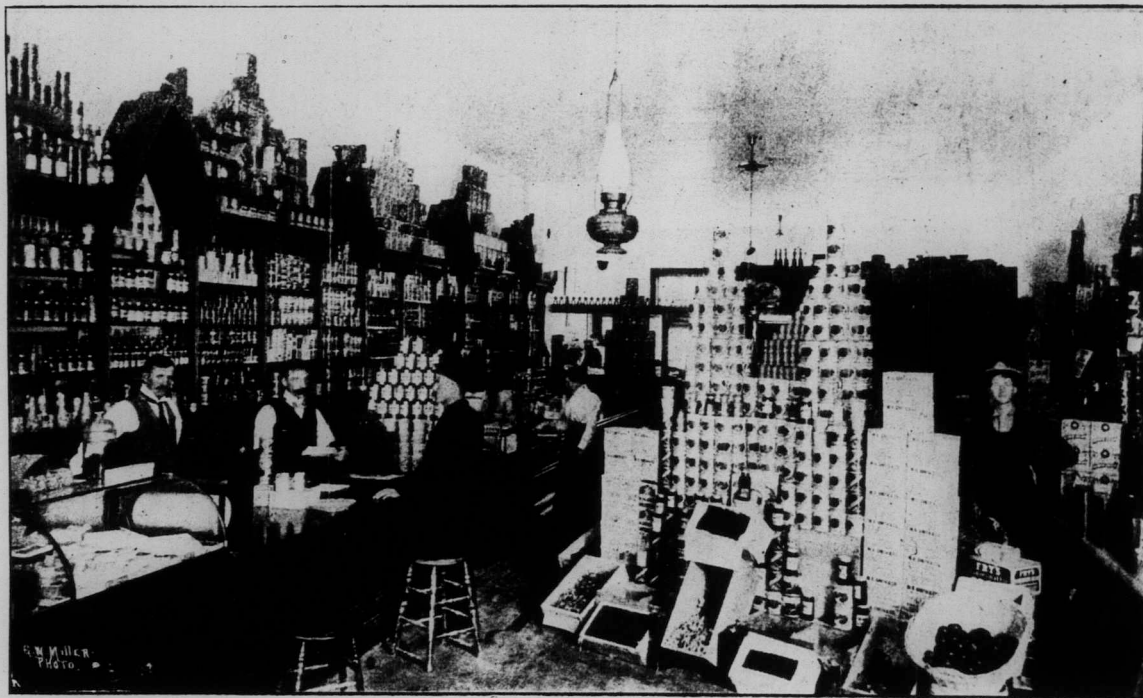
makeshift style of buildings and by force of necessity owing to the cost of lumber in that country; it being largely an imported article. Recent years of good crops and fair prices have changed the conditions of the Western farmers and they have been getting into position to realize their long-deferred dreams of comfortable homesteads. Hence the strong and insistent demand for lumber. The rapid increase of population and extension of settlement by immigration has added to the demand until to-day the demand is away beyond the very limited home supply of spruce lumber and the turnout of the pine mills in the Lake of the

Woods country, which with the shipments from British Columbia and a limited trade from Minnesota are the chief sources of supply.

The rapid growth of such a desirable home market for one of the leading articles and perhaps the most readily available of British Columbia's resources is a most satisfactory prospect to the lumber trade of the Province.

The situation in the market of the prairie country is well illustrated by the statement made to The Province the other day by a gentleman who knew of the case,

that in a small town on the Calgary and Edmonton railway there were buildings partly erected which had stood for some weeks waiting for lumber, not a board being available in the town.—The Province, Vancouver.



Interior view of the store of M. Des Brisay & Co., Nelson, B.C.

work was done by T. J. McCammon, one of Mr. Des Brisay's accommodating clerks, and was greatly admired by the crowds of people who stopped to inspect it. The prize was a pair of military brushes."—Editor CANADIAN GROCER.]

with. The farmers in that rigorous climate have perhaps the greatest necessity of substantial and comfortable houses for themselves and barns for their stock. It is also true that on the whole no class of people in Canada have got on with a poorer, more

IF YOU WANT THE

# TEA TRADE

of your district you must buy tea that has style and quality. In Japans you will find our L.S. No. 1 and KIJ I answer these demands, and, in Ceylons and Indians, our EMPIRE PEKOE and GOLDEN TIPS.

**LUCAS, STEELE & BRISTOL,** Wholesale Grocers, **HAMILTON.**

## The leaders of all English Tobaccos.

Established

1749



**James Turner & Co.,** Sole Agents for **Canada,** **Hamilton.**

## Summer Holidays

are here and this is the season when Campers and others are buying supplies; keep your stock of "Reindeer" Brand Condensed Milk and Coffees assorted.

# NEW SEASON JAPAN TEA

First to  
arrive in  
this market.  
1899 Crop.

OUR FAMOUS

## GOAT BRAND JAPAN TEA

Now in store. All orders will be filled promptly.

**T. KINNEAR & CO., 49 Front East, TORONTO**

### DO NOT WEIGH LEAD WITH TEA.

Editor CANADIAN GROCER, — A recent case that appeared before the court and which has attracted much attention has been one that affects the public in regard to the weight of articles purchased. It has been stated in open court by some witnesses that it was a common practice for grocers and others to weigh in the paper, or other wrapping material, with the article sold. Now, we would like to emphatically contradict this, and we state that it is not the practice of the trade to do so. There are individual cases in which it is done, as was proved against the accused in court, but our goods have been before the public for many years, and we can say most decidedly that every package of tea sold under the brand of "Salada" contains full weight inside the lead of each package. We will thank you very much if you will acquaint your readers of this fact.

The "Salada" Tea Co.  
Toronto, July 17, '99.

### "TOWER" TEA.

The Tower Tea, Limited, is one of the pioneer packet tea firms of England, and have large branches in France, Germany, Australia and South Africa. About one year ago they opened a branch in Canada

under the management of H. B. Hungerford, and since then this brand has secured a fair share of the Canadian trade.

One of the trade principles of this firm is that in all the smaller towns they confine their trade to a single store and claim that adherence to this rule has been one of the secrets of their success in other lands, so much so, that for the present, at least, they will continue on the same lines in this country.

Mr. Hungerford has been in the tea business since he was 17 years old, and has a good connection with the trade throughout Eastern Canada. It is his intention to start shortly for the Maritime Provinces, where no doubt he will meet with a good reception.

### THE BEAUTIES OF ST. JOHN, N.B.

The New Brunswick Tourist Association never let up in their efforts to make the world recognize the varied attractions their Province offers to the pleasure or health seeker. The scenic and climatic advantages of New Brunswick are great. So are the sports offered to the fisherman or hunter. St. John is considered by the association as the natural centre of and outfitting point for tourists. The beauties of the city and of the country adjacent to it are attractively set forth in an elegantly gotten up booklet,

containing forty half tone views, presenting the city and country in a most attractive manner.

### A DRINKS EXHIBITION.

A unique exhibition is to be held in New York City next December. It will be known as the International Drinks Exhibition. Although drinks will be shown, the main purpose of the exhibition will be to show to brewers, malsters, distillers, soda-water, mineral water and carbonated drink manufacturers cider makers, etc., the most modern styles of machinery and appliances used in making or handling any of these drinks.

Manufacturers of such machinery and appliances in all countries will be invited to exhibit. A preliminary announcement has been issued by the International Drinks Exhibition Co., Park Row building, New York, giving full particulars of the exhibition, and extending an invitation to all dealers, jobbers, importers or manufacturers of these drinks to visit the exhibition.

Business in Courtright, Ont., is improving. The shipping of railroad ties at that point causes quite a stir, there being 50 or 60 men employed in handling them—off the boats and on the cars.



## DECEPTION

pays a magician—that's his business. But he is the only man it does. It would not pay a merchant to try to deceive a customer by offering her an inferior cheese if she wanted

### MacLAREN'S IMPERIAL CHEESE.

Don't be so short-sighted as to attempt it. Nothing will take the place of Imperial Cheese, and you will lose your customer's confidence by trying to substitute.

# RICE

We carry a full range of Imported and Domestic Milled Rice:  
**Javas, Japans, Patnas and "B."**  
**THE DAVIDSON & HAY, LIMITED**

Wholesale Grocers

TORONTO

## HINTS TO BUYERS.

**WARREN BROS. & CO.** are in receipt of a shipment of Van Camp's pork and beans, concentrated soups, etc.

**John Sloan & Co.**, report good sales of "Kincora" Ceylon tea.

**A. P. Tippet & Co.** have just landed 300 packages of "Oriole" soap.

**John Sloan & Co.** have a shipment of Heaton's pickles in this week.

**Laporte, Martin & Cie.** are offering special prices in "Victoria" tomatoes.

**A. P. Tippet & Co.** are quoting new Californian fruits, G. & S. brand.

**The Silverine Manufacturing Co.** are offering special prices in olive oils.

**John Sloan & Co.** have received a shipment of pure olive oil in gallon tins.

**The Empire Tobacco Co.** report their new brand "Empire" is in good demand.

**Laporte, Martin & Cie.** are booking orders for future delivery of "Victoria" salmon.

"We have a snap in pickling spice for the coming season," say **John Sloan & Co.**

**D. & E. Morin & Co.**, Quebec, have been appointed agents for **The Silverine Manufacturing Co.**

Molasses is higher, but **Lucas, Steele & Bristol** offer their "Bargain" and "Cake Walk" brands at low prices.

**Frank Magor & Co.**, of Montreal, have been appointed Canadian agents for Carr

& Co.'s biscuits, and will have a stock of these goods in a short time.

**John Sloan & Co.** are handling powdered bath brick in 5c. packages which is a rapid seller.

"Empire" extracts, in 8-oz. bottles, are being offered at close prices by **Lucas, Steele & Bristol**.

**The Eby, Blain Co., Limited**, have received a shipment of green Rio coffees, ex Livorno, which they state show unusually fine value.

**L. Chaput, Fils & Cie.** have just received 550 chests of "Owl No. 100" tea. This is their first shipment and the quality has been found upon trial extra.

Canned goods, 1899 pack, standard brands, are offered at exceptionally close prices for round or car lots by **The Eby, Blain Co., Limited**.

The Ceylon and Indian teas offering by **Lucas, Steele & Bristol**, are not "wet weather" goods. All were bought before the rainy spell set in.

"Garden City" tomato catsup, half pints, and "Sunnyside" tomato catsup, pints, are selling freely with **The Eby, Blain Co., Limited**.

**A. P. Tippet & Co.** are landing a new article this week, the product of **The Maypole Soap Co.** It is a straw hat polish that has become popular in England. By it, old

straw hats can be dyed and polished any color.

"Crystal" ginger ale, lemon sour, soda water, sarsaparilla, birch beer, etc., are being delivered by **Lucas, Steele & Bristol** in five-case lots.

**Perkins, Ince & Co.** have received a shipment of genuine Old Government Java coffee. Parcels of this coffee are now rare upon this market.

"Quite a shortage in English jams is reported. Our orders for Southwell's brand have been coming in very well lately," write **Frank Magor & Co.**, Montreal, Canadian agents.

**The Greig Manufacturing Co.** report good sales of "Valento" wine. This is a non-alcoholic champagne and new on this market, and seems to be the right thing in the right place.

**T. B. Escott & Co.** write that they have sole control of the sale of **Burnham's** custard powder and "Jellycon" for Western Ontario, also **Robertson, Paisley**, marmalade and jams in stone pots; this is the genuine Scotch article.

The "Salada" Tea Co. report the arrival of an invoice of fresh Ceylon green teas. These teas have the same flavor as the finest Japans, with about twice their strength; in other words, half the quantity of tea makes an equal quantity of liquor. The company will be glad to send samples to any of our readers on application.

## WHOLE PICKLING SPICE

A selection of 17 different kinds of cleaned and polished spices blended so as to impart a delicious flavor to pickles.

FIVE AND TEN POUND BOXES.

ASK FOR SAMPLE AND PRICE.

# JOHN SLOAN & CO.

Wholesale Grocers.

TORONTO

## TRADE IN OTHER COUNTRIES THAN OUR OWN.

THE stock of currants in London on July 1 was 5,385 tons, compared with 4,919 tons on the same date last year and 5,959 tons in 1897.

London's stock of Valencia and Denia raisins on July 1 was 216 tons, against 544 tons the same date in 1898 and 516 tons in 1897. Of Smyrna sultanas there were in warehouse 1,088 tons, compared with 1,541 tons on July 1, 1898, and 1,968 tons in 1897.

## ARRIVAL OF NEW CROP TEAS.

A Tacoma despatch of July 16 says: "The steamship Olympia, of the Northern Pacific line, arrived to-day from China and Japan with 3,000 tons of the new crop tea. She began discharging immediately and will hasten back with freight that importers are attempting to rush into Japan before the new duties become effective.

## TEA SALES IN NEW YORK.

The feature of the week was the regular auction sale held on Thursday. The offering was not a large one, and, as the bidding was fairly spirited, the prices realized showed a fairly good undertone to the situation. The volume of line business transacted in the private market has been of only very limited proportions; still, there has been

some demand for new crop Japan and Formosa, and they have sold at steady prices. The market for invoices has been dull. Settlements in the China markets have continued light, as prices asked have been too high to be attractive to exporters.—N.Y. Journal of Commerce, July 15.

## CALIFORNIAN CROP OUTLOOK.

According to the crop bulletin of the Californian section of the Weather Bureau, the prospect for a large crop of grapes in the Sacramento Valley was never better. In some localities, deciduous fruits were damaged by the hailstorm in May, but the yield will be above the average. Peaches, plums and pears are yielding a heavy crop, and apricots and prunes are turning out better than expected. Almonds and olives are better than for several seasons. Oranges are dropping, but a fair crop is probable.

## CANNED SALMON IN LONDON.

The demand for salmon continues fairly satisfactory, and values are maintained. There are some exceptional parcels offering in flat tins, and grocers would be well advised to take full advantage of them. The pack of this particular shape in 1898 showed a very marked decrease, and sooner or later higher prices are almost certain to

be realized.—Produce Markets' Review, London.

Boston mail advices say: "The visible supply of canned lobsters is very small, the smallest for years. One-pounds are selling at \$2.75 to \$2.85 for talls, and \$2.85 to \$3 for flats."

## THE GRANGE SUPPLY CO.'S STOCK

The stock of The Grange Wholesale Supply Co., 126 King street east, Toronto, was sold en bloc on Wednesday afternoon. The total value of the stock was \$15,088.56. This included \$4,026.07 boots and shoes; \$3,305.05 groceries; \$2,646.34 staple dry goods; \$1,473.59 hardware, and stationery, jewelery, harness, patent medicines, etc., in smaller amounts. The purchaser was R. Y. Manning, manager of The People's Wholesale Supply Co., 144 King street east, who paid 56c. on the dollar.

## ADVANCE IN UPTON'S JAMS.

Owing to the high cost of fruit and other raw material T. Upton & Co., Hamilton, have been compelled to advance the price of their jams in pails ½c. per lb. The price is now 6¼c. per lb.

Frank Magor & Co., Montreal, have been appointed agents for Carr & Co's biscuits.



BATHING IN MANITOBA.

# Valencia Raisins

We have interesting values in  
FINE OFF-STALK, SELECTED, AND LAYERS.

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS,  
MANUFACTURERS, IMPORTERS OF TEAS.

TORONTO

## AMONG TORONTO RETAILERS.

### Fruit and Fish.

The fact that, in spite of the dirt and dust that soon reaches berries and other fruit displayed outdoors, so many dealers cling to the outdoor system made me question whether this was not, after all, the most profitable way to display this class of goods. We all know that goods so displayed cannot retain their freshness of appearance, nor do they long remain free from the minute particles of dust. Yet, though we know this, the fact remains that goods so displayed attract transient trade, and the reasoning is logical that if trade is to be reached in that way the proper thing to do is to put out the fruit and get a share. There is another side of the question, and, though I have long believed it important, I had no retailer's experience to back up the belief. The large part of all grocers' fruit trade is from their regular customers. The outdoor display is to them no attraction, but rather detracts from the value of the fruit in the store.

F. Simpson, 736-738 Yonge street, has always been successful in catering to a high-class trade in general groceries, fruit and fish. In his old store he made an extensive outdoor display of fruit. Since moving into the new store the indoor method of display

has been used. The result has been largely increased sales of all fruit to regular customers. Some of these told Mr. Simpson that the indoor method of showing the fruit had caused them to start dealing there, whereas they had bought elsewhere when the outdoor display was used.

In the new store excellent provision has been made to keep meats clean and fresh. At the back of the store a small glass room is devoted to fish only. The floor is of marble, the serving tables of slate. The fish are kept in a long case divided into three compartments. This case is provided with double glass lids, and as it is kept well supplied with ice is always cold enough to keep the fish bright and fresh. A good device is used in front of the store door, consisting of a bulletin board with slips stating what fish are offered for sale each day. Mr. Simpson's fish trade, like his fruit trade, has shown much improvement since his new store was opened.

The increase in trade noted is not the only effect that is caused by changes such as the two noted. They help to create the impression that one is doing a high-class trade, which virtually means better customers and better prices.

The fact should always be remembered that a store that has a reputation for clean-

liness, for fresh goods, etc., can always get better prices than can a store with no particular reputation.

### Early Closing.

There is little being done in the way of early closing just now. As the fruit season is at its height dealers are hard to persuade that to close early now would be to their advantage, so it is likely that the movement will make small progress in the next couple of months. Yet, here and there throughout the city are grocers who have become convinced that it is to their advantage to close moderately early, at least. Two notable examples of this came before my notice one evening this week. I was returning to the city from South Parkdale along Queen street. All the stores, grocery and otherwise, except two, were opened and brightly lighted. The two, W. H. Marmion's and A. O. Foreman's were closed. The next morning I had a talk with Mr. Marmion. He told me he was satisfied with the results of early closing. He has reached the decision that he is going to close early, and get something out of life other than the few cents that might be made in the evenings. He also expects to close all day Wednesday that all his family and help may enjoy the grocers' holiday. An independent spirit results in freedom from much worry and overwork.

THE RAMBLER.



## THE FINEST ORANGES

obtainable and the best granulated sugar are used in the manufacture of UPTON'S MARMALADE.

Doubtless many of your customers make their own marmalade, but they will do so no longer if they once try UPTON'S.

For sale by all Jobbers.

Henry Wright & Co., - Toronto

Selling Agents.

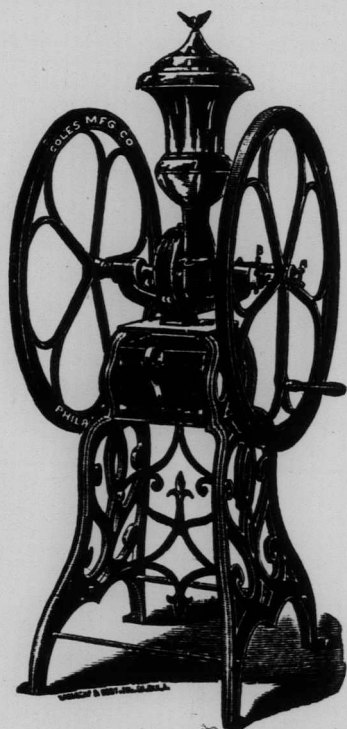
# VINEGAR...



|                    |   |   |      |
|--------------------|---|---|------|
| Extra Pickling     | - | - | 23c. |
| White Wine, XXX    | - | - | 20c. |
| XX                 | - | - | 16c. |
| Cider Vinegar, XXX | - | - | 19c. |
| XX                 | - | - | 15c. |

We guarantee equal in Strength and Quality to any make offered.

**H. P. Eckardt & Co.**  
Toronto.



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

No. 518  
Agents { **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

## Wool Soap

FOR TOILET AND BATH.

Pure, white **Wool Soap** is an ideal soap for the toilet and bath. It is high grade toilet soap at the laundry soap price. For sale in grocery, drug and department stores everywhere.

Swift and Company, Makers, Chicago.

Canadian Representatives:  
W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.





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PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**BIG LOSSES IN CHEESE.**

THE export cheese market at present is in a very unsatisfactory position, as a result of excessive speculation. Contrasted with the strength that has been maintained on this side since June 1, the low offers made in a regular way from Great Britain are striking in their disparity.

The present position of values on this side the Atlantic and the activity that has been displayed lately are simply and solely the result of speculative manipulation of the market. That this operation has been highly unprofitable so far is made clear by recent advices to hand from England.

From these it is learned that cheese has been sold in England, chiefly in the London market, on the basis of 39s. to 39s. 6d. for all July delivery, the goods specified being June Ingersoll's, Belleville's and Brockville's.

The figure named is about equivalent to 7½c. Montreal; that is, a shipper would have to purchase them at the seaboard at

the figure named if he wanted to get out without a loss.

It is hardly necessary to say that purchases of finest June cheese at such a figure are absolutely impossible at present.

The curious spectacle is witnessed, therefore, of shippers selling cheese in Great Britain for about 8c. laid down, and paying for the same goods all the way from 8¾ to 8¼c. at country points in Canada.

This highly undesirable situation is the result of heavy short sales by shippers who, no doubt, thought they would be able to get the goods for less money and have been disappointed. Now, of course, it is their own business, if shippers care to do business at a loss of 1c. per lb. or 70c. per box, but the trouble lays in the fact that it makes for an unhealthy situation with bad after effects.

Advices make it clear that this short selling has been carried on to an unusual extent this season, for English reports from time to time have clearly stated that c.i.f. quotations were 2 to 3s. less than the cheese could actually be bought at. Naturally, therefore, these offers were closed with, and the English buyers are bringing these goods forward and disposing of them before making new engagements. As a result, business on a legitimate basis is practically impossible at present. These low offers and the reports in regard to the English home production all tend to create indifference on the part of the Britisher.

According to good authority, the domestic output in Britain is large, some estimates making the increase almost 50 per cent. The exports from Montreal also, so far, have been largely in excess of those of the same period of 1898. Up to last Saturday, the shipments were 615,379 boxes, against 466,633 in 1898, an increase of 118,746 boxes.

**N.B. LUMBER FOR ENGLAND.**

The shipment of lumber from St. John, N.B. to Great Britain the past year, ending June 31, shows a large increase in all lines over the previous season, particularly in birch plank. The figures for the past year are: Spruce, 67,762,544 ft.; birch plank, 2,603,674 ft.; birch timber, 3,191 tons, and 131 tons of pine. Of this, W. M. Mackay shipped the larger quantity.

**AFRAID OF CANADIAN HARDWOOD**

THE National Hardwood Association of the United States, at a meeting held last week in Milwaukee, declared against reciprocity with Canada because of the lower tariff on lumber, which would be the resultant.

This is quite what might have been expected.

The hardwood forests in the northern part of the United States are gradually becoming exhausted, and it is predicted that those who now largely depend upon them will, ere many years, be compelled to draw upon the southern forests for their supplies.

In the meantime, however, the hardwood lumber men are reaping the advantage which this condition of affairs, accentuated by a keen demand, induces, for the prices they are getting to-day are \$4 to \$5 higher than a year ago, and the tendency is still upwards.

It is not surprising the National Hardwood Association is opposed to reciprocity.

**DAIRY INDUSTRY IN P.E.I.**

The growth of the dairy industry in the lower Provinces has been quite rapid, particularly in Prince Edward Island. At one factory during the past week 149,557 lb. of milk were received, making 207 cheese, while at another factory 25,000 lb. were received in one day, making 35 cheese.

**HOW \$30 WERE SAVED.**

No part of a trade paper should be more closely read than the advertisements.

Every advertisement in display type is an article specially designed by one who has goods to sell for one who wants to buy.

The goods advertised may not always be what is wanted, or right in price, but this is an exception.

As a rule, he who advertises names in his advertisements lines that he deems will be most attractive in regard to price, pattern or character.

A reader of THE CANADIAN GROCER declared the other day that he had saved \$30 by reading an advertisement which appeared in its columns. Thus in one instance he saved enough money to pay his subscription for fifteen years.

It pays to read the advertisements.

### BETTERING THE CONDITION OF THE WHOLESALE TRADE.

THE most interesting subjects for discussion in grocery circles this week are the various schemes which are being developed with a view to improving the financial condition of the wholesale grocery trade.

The most ambitious and most important scheme is that in regard to the amalgamation of the wholesale houses in the chief trade centres, reference to which was first made in these columns three or four weeks ago.

This scheme is still being negotiated, and those who are the most active in promoting it inform THE CANADIAN GROCER that there is every prospect of its consummation. Others, however, while desiring its success, are not so sanguine; at any rate, as far as its immediate success is concerned.

Options have already been secured on certain houses. In Toronto, two are known to have signed documents giving options on their business. Others, while refusing to do so at present, would not be adverse to doing so when the scheme has been more fully developed.

Should amalgamation be effected, the stock, good-will and buildings will be taken over at a valuation, and out of these will be formed one, two or three houses, just as the circumstances warrant. Toronto, for instance, will probably have two.

The scheme is not of the nature of a combination. It is amalgamation pure and simple. There are too many wholesale grocers in the country. Every retailer knows that from the number of travelers who are in the habit of calling upon him. But the amalgamation will not destroy competition, for there will still be wholesale houses outside those controlled by the syndicate.

The chief object in view is the curtailment of expenses. And it would be a good thing if two or three retailers here and there in towns throughout the country were to double up, as some of them have already done.

Another scheme is the appointment of an official buyer. This scheme has actually been put into operation, Mr. Thomas Wilson, who has been with Watt & Scott for a number of years, having been appointed to perform this duty for certain

wholesalers in Toronto, Hamilton and London. He assumed office on Monday last, but at present his duties will be largely confined to the buying of foreign dried fruits. The idea is to purchase currants, raisins, etc., in large quantities in the country of production, through the shippers themselves and not through their agents, as has been the custom with each wholesale house in the past.

By this means, it is hoped, first, that the fruit will be bought at a little better price, and, secondly, that business in foreign dried fruits will be put on a more satisfactory basis.

It is a well-known fact that the dried fruit trade, and particularly the Valencia raisin part of it, has for some years been anything but satisfactory to the wholesale grocers.

The past year was a most unsatisfactory one in regard to Valencia raisins, a great deal of the business being done at actual cost, and not infrequently below cost.

One of the chief causes of this unsatisfactory trade is the fact that consignments have been brought on this market and sold at figures below those at which the bulk of the orders had been placed, thus, in turn, inducing the cutting of prices.

A good many people are sceptical as to the possibility of the evil being corrected through the appointment of an official buyer. And it does seem as though the best results can only be obtained in regard to Valencia raisins, or any other commodity or article, when those engaged in selling it are less jealous of each other and are more willing to share with their fellows the business that is going.

Purchasing through an official buyer should help, rather than otherwise, the wholesalers to obtain more satisfactory results from the sale of any and every article which is purchased through him, but they will need to help themselves by shunning the very appearance of cutting.

Still another scheme is the formation of a joint stock company, composed of wholesale grocers, to manufacture soap, spices, and grocers' supplies. This company is to be known as The Empire Soap Co., of Toronto, and has just received letters of

incorporation from the Ontario Government. Those who sought, and obtained, the incorporation were: W. Ince, jr., of Perkins, Ince & Co., Toronto; Hugh Blain, of The Eby, Blain Co., Limited, Toronto; F. W. Humphrey, Toronto; John I. Davidson, of The Davidson & Hay, Limited, Toronto, and H. C. Beckett, of W. H. Gillard & Co., Hamilton. The capital will be \$100,000, in 1,000 shares of \$100 each. It has been asserted that the company is negotiating for the purchase of The Grocers' Goods Manufacturing Company, the soap manufacturing concern organized about a year ago by W. A. Bradshaw, but a member of The Empire Company informed THE CANADIAN GROCER that he was ignorant of any such negotiations.

The wholesale grocers do not do as large a share of the soap trade as they formerly did, and the company in question is organized presumably with a view to regaining, at least, a part of that which has been lost.

### CANNERS COMBINE.

A combination has been virtually effected whereby, under the name of the California Fruit Canning Association, twelve of the largest canning concerns of the Pacific Coast have united their interests, with a subscribed capital of \$3,500,000. The following firms are included in the combination: Cutting Fruit Packing Company, with plants at San Francisco, Santa Rosa, Colton and Santa Ana; Fontana, with plants at San Francisco, Hanford, Healdsburg and Courtland; King-Morse Canning Company, San Francisco and San Leandro; San Jose Fruit Packing Company, with plant at San Jose; Sacramento Packing Company, Sacramento, Visalia and Ventura; Rose City Canning Company, Santa Rosa; Southern California Packing Company, Los Angeles; California Fruit Preserving Company, Oakland and Biggs; Oakland Fruit Preserving Company, Oakland and Milpitas; Marysville packing Company, Marysville; A. F. Toney Company, Fresno.

Last season the united pack of these plants was 1,582,000 cases, compared with 1,020,000 put up by the independent canneries.

It is estimated that the combine will pack about 2,000,000 cases this year.

For the present season prices will not be influenced, the avowed object being to eliminate the harmful competition of past seasons.

## SOCKEYE SALMON RUN.

SEVERAL of our British Columbia exchanges, under date of July 10, noted satisfactory conditions as far as the salmon run on the Fraser river was concerned. The Province, for instance, had the following :

The present run of sockeye salmon is the biggest on record for this early in the season. Last night the smallest catch was 100 fish per boat. The run is always looked to commence on or about July 15 in full swing and already the catch is as great as that usually obtained at the beginning of the run proper.

A canner who is closely in touch with the conditions at present speaks in enthusiastic terms of the prospects for the season's catch. The only drawback, and it is a serious one, is the very small number of fishermen on the river. By actual count there were only 300 odd out last night, and of those but a very small percentage were white men; Japs and Indians made up nearly the whole number. It is also stated that the chances are that not more than another 400 or 500 will be on the river during the season. Men never were as scarce as now and the restrictions as to taking out licenses are almost entirely to blame. The men are not now in sufficient force to take care of the catch and the run cannot be said to have properly commenced.

The promising condition of the run of fish appears, however, to have been but short lived, for private telegraphic despatches this week state that by the middle of last week matters had taken a different turn. There were plenty of salmon, but they were nearly all running into the traps on the United States side of the river, with the result that some of the packers notified their agents in Toronto to advance prices 25c. per case.

And, not only were the Canadian packers catching but few fish, but the price to the fishermen had been, the telegraphic despatches stated, advanced to the extraordinary sum of 30c. per fish. This latter feature is confirmed by a letter which THE CANADIAN GROCER has received from Malcolm & Windsor, Limited, of Steveston, B.C. The letter is dated July 12, and reads :

The position here at the time of writing is unprecedented in the history of the Fraser river. Some of the canners seem to have completely lost their heads, and sockeye salmon are now being eagerly bid for at 30c. apiece. The present state of affairs has been largely brought about by the scarcity of labor, together with the fierce jealousy entertained by some of the large packers towards each other. Fish on the Fraser have never yet reached such a figure as 30c., and it is just a question as to whether the smaller packers will be able to meet such keen competition.

In the face of this state of affairs, we quite fail to see how any Fraser packer can guarantee delivery of his salmon in Canada at the prices now being quoted, as it is patent that the packer of talls, with salmon at 30c., is making the buyer a present of \$1.35 per case. Taken as a whole, the prospect is anything but a cheerful one, though the Government have extended the time for registration of fishermen to July 15.

The Province, Vancouver, of July 10, also printed the following :

From information received from northern canneries, it appears that a good run of salmon has set

in on the Skeena river, and bigger catches are being made there than at Rivers Inlet. All the canneries are making satisfactory packs, and the trouble with the Indians is just about adjusted. The following packs have already been reported :

On Naas, July 1, Naas Harbor cannery, 110 cases (approximately), and Mill Bay, 250.

On Skeena, July 1, Inverness, 1,100; North Pacific, 800; Windsor, 800; Balmoral, not packing; British America, 1,400; Cunningham's (approximately), 2,000; Carlisle, 1,400; Claxton, 600; Standard, 600.

On Lowe Inlet, Lowe Inlet cannery, 1,200 cases.

At Namu Harbor, Doaney cannery, 1,900.

On Rivers Inlet, July 3, Vancouver Packing Co., 1,100; Brunswick, 900; Wannock, 1,100; R.I.C. and Victoria canneries combined, 800, and Wadhams, 900.

## ADVANCE IN MATCHES.

An advance of 20c. per case on "Telegraph," and of 25c. per case on "Telephone" and "Tiger" matches is announced by The E. B. Eddy Co., Limited.

The new prices are as follows :

|                                  | Per case. |
|----------------------------------|-----------|
| "Telegraph."                     |           |
| 5-case lots and up               | \$3 20    |
| Under 5 cases                    | 3 40      |
| "Telephone."                     |           |
| 5-case lots and up               | 3 05      |
| Under 5 cases                    | 3 25      |
| "Tiger."                         |           |
| 5-case lots and up               | 3 90      |
| Under 5 cases                    | 3 10      |
| "Telephone" (in 1/2 gross boxes) |           |
| 5-case lots and up               | 3 25      |
| Under 5 cases                    | 4 45      |

The cause of the advance is the sharp appreciation in the cost of raw material, which is not only likely to be maintained, but to increase. Consequently, matches are firm at the advance.

## SUGAR PRICES IN MONTREAL.

Values on refined sugar in Montreal have displayed some irregularity lately, as a result of cutting in prices between jobbing firms, and, in some cases, others who were not inclined to do so were compelled.

But the effect has only been local in its nature, and up to the present has not exercised any depressing effect upon the actual situation. On the contrary, the demand at the refineries for all grades of refined sugar has been brisk, and a good volume of business has been transacted at firm prices.

If the cutting tactics are continued for any length of time, however, the fact would undoubtedly have an influence on the general situation.

## TEA EXPORTS FROM CEYLON.

Exports of tea from Ceylon to the American continent from January 1 to June 10 aggregated 1,060,398 lb. This an increase of over 33 per cent., compared with the

same period of 1898, when the quantity was 791,869 lb.

The total quantity exported to all countries was rather less than in the preceding year, the figures being 49,007,483 and 50,940,576 lb., respectively.

The decline was chiefly on London account, although Australia took 400,000 lb. less than during the corresponding five months of 1898. The figures relating to London were 36,619,267 and 41,282,535 lb. respectively, showing a depreciation of 1,663,268 lb. Africa, China and "other countries" also took slightly less than a year ago.

The countries which increased their purchases of Ceylon tea were Germany and Russia. The quantity sent to the continent of Europe increased slightly, and, as we have already pointed out, that to the American continent by 33 per cent.

## CHAT WITH A REGINA MAN.

MR. THOMAS P. MALONE, manager of the general business of McCarthy & Co., Regina, N.W.T., has been in Toronto this week. Mr. Malone, who has been suffering from nervous prostration, induced by overwork, has been away from Regina during the past six months in search of health, and it is gratifying to know that he has found it. During the last three weeks he has been taking a bicycle tour, accompanied by his camera, through New York State and the Niagara Peninsula. He reached Toronto on Saturday.

He said his information from Regina in regard to the crops was favorable. "The crops in our district are often uncertain," he explained, "but we have had good crops for three or four years now. The dairying industry is developing rapidly, particularly in regard to creameries, which are a grand thing for the business men, as well as for the farmers. You see, the creameries pay the farmer every month for the milk they buy from him, and the farmer, in turn, is able to pay the business man for the goods he has bought from him."

Last fall, McCarthy & Co. moved into newer and larger premises. They have three stores, which are connected with each other by archways. These three stores have a combined frontage of over 80 feet, and the depth is 75 feet. The stores have a floor space of 5,000 square feet. The firm carry dry goods, clothing, hats and caps, boots and shoes, fur goods and groceries. It is probable that a stock of millinery will be added eventually.

IT IS SO EXTENSIVELY ADVERTISED *that every grocer is in the happy position of having customers brought to his very counter through this persistent public announcement.*

# "SALADA"

## CEYLON TEA

The Tea that sells by reason of its merit. **Lead Packets only—Never in bulk—Grocers everywhere.**  
 Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

### Ivory Bar

IS PUT UP IN

1-lb. bars. }  
 2 6-16-lb. bars. } 60 bars in box.  
 3-lb. bars. }

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
 Limited

THE COWAN RAMSAY CO., LIMITED  
 IMPORTERS OF TEAS

### RED CROSS TEA

in lead packets, and

### CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR

# BANNER

## WASHBOARD

for the best 25 cent line made.

### WALTER WOODS & CO.

HAMILTON

### HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

### J. H. TODD & SON, Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:  
 Geo. Stanway & Co., Toronto, Agents for Ontario.  
 W. S. Goodhugh & Co., Montreal, " " Quebec.  
 J. Hunter White, Esq., St. John N.B.  
 Agent for Eastern Provinces.  
 Tees & Persse, Winnipeg, for Manitoba and N.W.T.

## Seeded Raisins

Freshly done after you send in your order.  
 Quality guaranteed second to none.  
 Write for quotations to

The Acme Fruit Cleaning Co.  
 128 Queen Street, MONTREAL.

# Grand Mogul Tea—25, 30, 40, 50, 60c. Coffee—25, 35, 40c.

"Is Pure Tea and Coffee." In 1's and 1/2's, air-tight packages.  
 Makes a delicious iced drink. Has just the right flavor.

T. B. ESCOTT & CO., Wholesale Grocers, Importers and Manufacturers London, Ont.

# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS

TORONTO, July 20, 1899.

### GROCERIES.

AS far as the markets are concerned no strikingly new features have developed during the past week, either in regard to the volume of business or prices. Canned goods is still the most interesting line. A good business is being done by the wholesalers in the way of booking orders for future delivery in canned tomatoes and corn, and a fair quantity have been booked for peas. Quite a large trade has been done by the representatives of the salmon packers during the past week, orders for some good round lots having been placed. No change has taken place in the price of any line of canned goods. The sugar market, while, perhaps, not as active as it was last week, is still in a fairly satisfactory condition, as far as the volume of business is concerned. The outside markets have been irregular, but no change is to be noted in the Canadian market. Syrups and molasses rule dull as before. Business is only moderate in teas. Tapioca and rice are in fair request. There is a fair demand for foreign dried fruits for this time of the season and prices rule firm.

### CANNED GOODS.

Probably the most interesting feature in the canned goods market during the past week has been the large business that has been done by the representatives of canned salmon, some good large orders having been placed. Additional interest has been lent to the situation in canned salmon on account of the fact that one or more of the packers were compelled to advance their prices on account of the unfavorable turn in the fishing conditions. At the beginning of last week the prospects favored a fair catch, but before the middle of the week such changes took place, which necessitated, as has already been noted, some of the packers advancing their prices, much to the dissatisfaction of the wholesalers who had placed orders which had not been confirmed up to the time the advance took place. The idea for Fraser river fish in round lots to the

wholesalers is \$4.50 f.o.b. the Coast, which would mean about \$5.10 delivered here. A representative of one packing house offered early in the week at \$4.25, but, on account of the unfavorable turn in the fishing conditions, he had to advance his prices to \$4.50 before any orders had been accepted by his principals. For one well-known brand of Fraser river salmon \$4.75 f.o.b. the Coast is asked. Wholesalers report that they have sold a large quantity of canned salmon for future delivery, principally at open figures. For one well-known brand they are, however, quoting \$1.65 for flat tins and \$1.50 for talls. For immediate delivery there is a moderate business being done in canned salmon by the wholesale trade. The official buyer of the wholesale trade was this week looking around for canned salmon for prompt shipment, but with what results is not known.

In canned meats, a fair sorting-up trade is being done at unchanged prices.

In regard to canned vegetables, the situation has not changed materially from

See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

a week ago, the tone of the market still being strong. A fairly good trade is being done for present delivery in tomatoes and corn, but in peas the attention being paid is slight. During the past week there have again been some transactions in good round lots of canned peas for future delivery, at 65c. for ordinary and 70c. for sifted to the wholesale trade. At these prices offers have been freely taken. Some packers are, however, asking 5c. more than the figures at which these transactions took place. Wholesalers are quoting 70 to 75c. for future delivery. There is still no disposition on the part of wholesalers to purchase canned tomatoes at the prices asked by the packers. In fact, as far as can be ascertained, none of the packers are taking the trouble to offer this line. One packer, who has hitherto been quoting 75c., has, this week, advanced his figure to 80c. Wholesalers are, as a rule, quoting 80c. for future delivery to the retail trade, and some business is being done at that figure. Quite a few orders have been received by wholesalers for canned corn at 75c. for future delivery during the past week. For present

delivery, 95c. to \$1 per dozen is still the idea as to price.

### RICE AND TAPIOCA.

The tapioca market continues strong, and local wholesalers report a fair demand at 4¼ to 4¾c. per lb. Rice is in fair request at quotations.

### SUGARS.

The demand for sugar during the whole of last week was decidedly brisk, and some of the wholesalers report that the volume of business in this line during the past couple of weeks has been unusually large. This week, however, the demand, while still quiet, is not as heavy as it was at time of last review. There have been no changes in prices on the local market, but on the outside markets there has been easier feeling. In New York, last week, raws declined 1-16 to ¾c. per lb. The present week opened out under more favorable conditions, the cables from London reporting a decidedly better market for beet sugar with prices 2¼d. higher. This imparted a firmer tone to the New York market, and on Monday the refineries openly offered to guarantee prices up to January 1.

One of the features of the Canadian market this week is the fact that the Montreal refineries have placed a new dark yellow sugar before the trade, to be known as No. 1. It sells at \$3.70 per 100 lb., or 10c. below the price of No. 2. The object aimed at in placing this sugar on the market is to meet the competition of dark yellow of United States make, which has been selling below the price of the lowest Canadian yellow on the market.

### SYRUPS AND MOLASSES.

There are no syrups offering and none are wanted. Advices from new Orleans state that the market there is rather easier for molasses, and that the yield of the new crop is likely to be larger than was anticipated a short time ago.

### TEAS.

Cable advices received this week report an advance in the price of fine Japan teas, bringing the figures up to about ½c. within those of last year. There has been a good demand in Japan in these teas lately for shipment to the United States. The representatives of Japan tea on the local market report a better inquiry for teas at about 16c., and, while there has been some business done, yet, there being a scarcity in this line, transactions have not been as numerous as they in all likelihood would have been other-



## BRANCHES—

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 TORONTO: Henry Wright & Co., 51 Colborne St.  
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cleans clothes the quickest and cleanest.  
 It is a harmless soap, not a clothes eater.

No more scalding, boiling or hard  
 rubbing.

A large cake that lasts a long time  
 sells for 5 cents.

wise. Buyers here, however, are not inclined to buy freely, living in anticipation that there will be lower prices later in the season. There is nothing, however, in the condition of the market at the moment which will indicate that their anticipations are likely to be realized, the cable report received last week stating that the export duty to be removed by the Japanese Government has been confirmed. The new regulations went into force on Monday, July 17. The duty is rather less than 6½c. per lb., and its effect is held to have been discounted on account of the fact that the Japanese Government gave notice some time ago of its intention of removing this duty. On account of the difficulty between the Indian and Ceylon tea-growers and the importers over the decision of the former to discontinue the 1-lb. draft, the London market is practically closed, as far as Indian and Ceylon tea are concerned. Consequently, the conditions of the market as to price for these teas cannot be ascertained.

**FOREIGN DRIED FRUITS.**

**CURRENTS**—The most interesting information in regard to currants was a cable received on Saturday last denoting higher prices. One cable showed the quotations to be 2s. 3d. higher than one which had been received on a similar line of goods 10 days before. The local market is fairly active for this time of the year.

**VALENCIA RAISINS** — The scarcity of selected raisins noted before is becoming more acute, and the demand is fairly good. Prices are unchanged, our quotation still

being 4¼c. for off-stalk, 5c. for fine off-stalk, 6¼ to 6½c. for selected and 6½ to 7c. for layers.

**PRUNES**—There is not much that is interesting to note in regard to prunes. Prices are steady and the demand just moderate.

**GREEN FRUITS.**

The fruit market has benefited by the feeling of prosperity that seems to dominate trade in all branches. The short crop of strawberries has resulted in a continued active demand for raspberries. It was expected by most dealers that prices would fall considerably, as shipments increased this week, but they are but ½ to 1c. cheaper than a week ago. Buyers are beginning to fear lest they should have to pay even higher prices than the 7 to 8½c. now noted. Black currants were very plentiful on Friday and Saturday last, and as the demand was moderate they sold easily at about 75c. per basket. They are offering less freely this week, and the price has advanced to 80 to 90c. Gooseberries are offering in smaller quantities, but prices are steady. The supply of red currants is also falling off, though no change in price is noted. Huckleberries are 10 to 20c. cheaper than a week ago, and, as a bumper crop is expected, prices are likely to fall below the 80c. to \$1 price now ruling. A large number of watermelons are being imported from Missouri and Illinois. They are selling at from 20 to 25c., the former figure being the most general. Harvest and Red Astrachan apples have started to come in. They are in good demand at 25 to 30c. per basket. Lemons are advancing, the price now being 50c. higher than was noted last week.

Bananas and oranges are moving quietly at unchanged figures.

**COUNTRY PRODUCE.**

**EGGS** — Prices continue to stiffen locally, an advance of ½c. being reported by some jobbers, who consider the market warrants 13½ to 14c. this week. Other houses have not yet put their price above 13 to 13½c. The British market, too, is advancing, but it is yet at too low a figure to do business at a profit, while prices keep as high as they now are here.

**POTATOES**—Old potatoes are practically done. New Nova Scotian stock is offering at \$2.40 per bbl. The new Canadian crop is coming in more freely, the bulk of it still being small size. Prices have declined to \$1 per bushel.

**BEANS**—There is little doing. Prices are unchanged at \$1 to \$1.10 for hand-picked, and 75 to 80c. for medium grades.

**VEGETABLES** — Cauliflower is in at 75c. to \$1.25 per doz. Celery is 25c. cheaper. Cucumbers are 20 to 40c. lower than last week. Butter beans are offering at \$1.25 per bushel. We quote: Cauliflower, 75c. to \$1.25 per doz; Rhubarb, 15 to 20c.; radishes, 15c. per dozen bunches; spinach, 30 to 40c. per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 50c. per doz.; celery, 75c. to \$1 per doz.; lettuce, 20 to 25c. doz. bunches; cabbage, per doz., 30 to 50c.; parsley, 20 to 25c. per doz. bunches; green cucumbers, 40 to 60c. per doz.; new beets, 20 to 30c. per doz. bunches; parsnips, \$1 per bag; carrots, 20 to 30c. per doz. bunches; green peas, \$1 to \$1.10 per bag. Butter beans, \$1.25 per bushel.

are choice eating and cooking Figs. Put up in  
**1-LB. CAKES** — each wrapped and packed in  
 special Caddies, containing 4-doz. cakes.

◆ Cost you 7¼c. and sell from 10c. to 15c. No  
 ◆ scraping goods out of bags or mats; no dust and  
 dirt nor loss of weight, time and custom, but

**CHOICE GOODS THAT SELL AT SIGHT.**

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

**W. B. BAYLEY & CO.,** Ontario Agents, 59-63 Front St. East, TORONTO

**Corona  
 Golden Figs**

Excellent Reasons, are they not?  
Why grocers should handle



They give you a fair margin of profit.  
They give you a reputation for handling superior goods.  
They give you entire satisfaction.

# McLauchlans' Cream Sodas.

Biscuit Manufacturers

J. McLAUCHLAN & SONS,

OWEN SOUND.

## CANADIAN

Manufacturers and Shippers who are not represented in

## WINNIPEG

Will do well to correspond with me.

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124 Princess Street, **Winnipeg, Man.**

Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

## Toronto Salt Works TORONTO, ONT.

Write us for **SALT** of any kind.  
Also **SALTPETRE**, car lots or less.

## COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

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Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

QUALITY NOT QUANTITY.

OUR

## HAMS and BACON

are unsurpassed for delicious flavor.

TRY THEM.

You will repeat your order.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, **TORONTO**

## Clemes Bros.

51 Front St. East

**TORONTO.**

Fruit Commission Merchants.

### BUTTER AND CHEESE.

**BUTTER**—The feeling locally is steady. The local trade and the export business are satisfactory, taking up all offering at unchanged prices.

**CHEESE**—A good demand is noted at prices from  $\frac{1}{4}$  to  $\frac{1}{2}$ c dearer than last week. The movement for export is fairly large at  $8\frac{1}{2}$  to 8 9 16c. at factories.

### FISH.

Halibut is 2 to 3c. per lb. dearer. Black bass has advanced 1c. We quote: Saguenay salmon, 20c.; speckled trout, 25c.; salmon trout,  $7\frac{1}{2}$  to 8c.; whitefish, 8 to 9c.; pickerel, 7c.; maskinonge, 8 to 9c.; black bass, 9 to 10c.; halibut, 10 to 12c.; perch, 5c.; herrings (Erie),  $3\frac{1}{2}$  to 4c.; cod, in 1-lb. blocks,  $6\frac{1}{2}$  to 7c. per lb.; boneless fish, 4 to  $4\frac{1}{2}$ c. per lb.; boneless fish in 1-lb. blocks,  $5\frac{1}{2}$  to 6c.

### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—Wheat is 1c. lower. The street market is quiet, only a little wheat and oats offering. We quote: Wheat, white and red, 71c.; goose, 68c.; peas, 60 to 62c.; oats, 35 to 36c.; barley, 44 to 45c.; rye, 53 to 55c. No. 1 hard Manitoba wheat is steady at 83c. Toronto.

**FLOUR**—An active demand is noted. Prices are firm and unchanged. We quote: Manitoba patents, \$4.10; Manitoba strong bakers', \$3.70; Ontario patents, \$3.70; straight roller, \$3.35, Toronto freights.

**BREAKFAST FOODS**—The demand continues to improve. Prices are unchanged. We quote as follows: Standard oatmeal and rolled oats, \$3.75 in bags and \$3.85 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

### HIDES, SKINS AND WOOL.

**HIDES**—Deliveries continue large. Prices are steady, but unchanged. We quote cowhides: No. 1,  $8\frac{1}{2}$ c.; No. 2,  $7\frac{1}{2}$ c.; No. 3,  $6\frac{1}{2}$ c. Steer hides are worth  $\frac{1}{2}$ c. more. Cured hides are worth 9c.

**SKINS**—There is no change. Prices are steady. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are worth 90c. to \$1, and lambskins, 30c.

**WOOL**—Deliveries are moderate. An easy feeling is noted. We quote fleece at 13 to 14c., and unwashed at 8 to 9c.

## SARNIA

Water White

Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by

The **QUEEN CITY OIL CO., Limited.**  
TORONTO, ONT.

## SMOKED MEATS

QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you.

**D. GUNN, BROTHERS & CO.**

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - - **TORONTO.**

Curers of the **MAPLE LEAF** Brand Smoked Meats and Pure Lard.

### CONSIGNMENTS SOLICITED

Our specialties

**POULTRY, BUTTER,  
EGGS, HONEY.**

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

**Rutherford, Marshall & Co.**

68 Front Street East, Toronto.

## Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada.

**THE HOME CAKE CO.**  
GUELPH, ONT.

## In Baking Powder

THREE STANDARDS ARE:

**WHITE SWAN**

1-lb. Tin, 25c.

**ROYAL CANADIAN**

1-lb. Tin, 15c.

**QUEEN'S FAVORITE**

1-lb. Tin, 10c.

Supplied through the trade.

**SMITH & SCOTT, Mfrs.**

TORONTO

**SALT.**

Prices are unaltered. The demand is active. We quote at Toronto: Canadian salt, carload lots, \$1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

**MARKET NOTES.**

Eddy's matches are from 20 to 25c. per case higher.

Currants continue to advance in the primary market.

Eggs are ½c. dearer, now being quoted 13½ to 14c. Cheese is ¼ to ½c. dearer, to-day's price being 9 to 9½c.

Breakfast bacon and hams are ½c. per lb. dearer. Short cut and heavy mess barrel pork have advanced 50c. per cwt.

Lemons are 50c. dearer. Raspberries are 1c. per box cheaper. Huckleberries have declined 10 to 20c. Black currants are offering at 80 to 90c.

**QUEBEC MARKETS.**

MONTREAL, July 20, 1899.

**GROCERIES.**

**T**HE week has not developed any change in the grocery situation as a whole, a fair volume of trade being noted for the season. In refined sugar competition between two jobbing firms has led to some irregularity in price, but the figure at the refineries is firm, and the movement from first hands of this staple may, in fact, be called brisk. Molasses furnishes no new feature, and in dried fruits light stocks of raisins are the chief characteristic at present. Forward business in canned vegetables has been less active from the fact that canners will not quote, but some good-sized contracts in canned fruits have been closed lately. Rice, coffee and spices are featureless. Rather more activity has been shown by tea during the week, but the aggregate turnover of the week has not been extensive.

**SUGAR.**

Competition between two wholesale firms has led to some irregularity in values on refined sugar locally, but, aside from this, values at the refineries are held firm. Demand has been good for all grades, an active business being reported, and we quote granulated \$4.50, and yellows \$3.70 to \$4.25 per 100 lb. as to quality, net cash 14 days. The foreign markets have not shown much change. Inquiry for cane at London has been quiet with little demand at 12s. 6d. for Java, and 11s. 6d. for fair refining. Beet has been firm at the advance, present month being 2¼d. higher, the quoted price being 10s. 6d. and next month ¼d. higher at 10s. 6¼d. In New York raw was steady, but not quotably changed.

**SYRUPS.**

This market is without special feature. Demand continues very slow, and prices are nominally unchanged at 1¾ to 2¼c. at the factory.

**MOLASSES.**

There has been nothing striking to report in molasses since the occurrences of last

week. Trading on spot in round lots has been fair, and prices are firmly held. More distributing trade from second hands has been noted during the week, also sales of half-carload lots being noted at 36c. ex store. For round lots, ex wharf, bids of 33½c. have been refused, holders asking 34c. Offers of Porto Rico stock have, it is said, been made at very reasonable figures, but nothing appears to have resulted in these goods, and the exact figures in question were not made public.

**DRIED FRUITS.**

Business in dried fruits continues light and prices generally are firm under light stocks. This is particularly the case in Valencia raisins, of which, aside from a small quantity of off stalk, supplies here are exhausted. In currants, values rule steady, while there is little to report in connection with prunes, and other lines of fruit.

**CANNED GOODS.**

Business for forward delivery in new pack canned vegetables has been less active during the past week, as packers refuse to quote until they know more definitely how the different crops are going to turn out. Demand for new pack corn from retail buyers has been experienced, and sales of 800 cases or so are reported at 75c. per dozen. Tomatoes in a jobbing way are selling at 77½ to 80c. Inquiry for new pack canned fruits has been fair, and several large sales of mixed lines are noted. We quote: Apples, 3-lb., 75c.; preserved, \$1.40; 1 gallon tins, \$2; pears, 3-lb., \$1.80; plums, 3-lb., \$1.60; greengages, 3-lb., \$1.75; yellow peaches, 3-lb., \$2.25; pumpkins, 3-lb., \$3.65; strawberries, preserved, \$1.35; do., in syrup, \$1.15; raspberries, preserved, \$1.40; do., in syrup, \$1.15. Business in new pack salmon for future delivery is still being freely done, over 5,000 cases having been placed during the past ten days.

**RICE.**

An average business is reported in rice and prices are without change. We quote as follows: B standard, \$3.40 to \$3.50; Patnas, \$4.12½ to \$4.75; Japans, \$4.50 to \$5, and Carolina, \$6 to \$7.

**COFFEE.**

Demand for coffee is still slow and the market lifeless.

**SPICES.**

There is nothing new to report in spices. We quote: Singapore black pepper, 12½ to 13c., and Singapore white, 19½ to 20c. Penang pepper, 17½ to 18c., and West Coast, 12 to 13c. Pimento, 11 to 12c. Nutmegs, 28 to 44c., as to quality. Cassia, 9 to 10c.; Jamaica ginger, 19½ to 20c.; Cochin tips ginger, 6 to 6½c.; Zanzibar cloves, 9 to 10c.; nutmegs, 40 to 55c., and mace, 45 to 50c.

**TEAS.**

Rather more activity has been developed in the tea market, new crop Japan stock selling all the way from 17 to 22½c. for lots aggregating 700 packages or so. Old gun-powders have also changed hands at 15c. In blacks, the firm feeling in Ceylons is quite marked though no actual transactions are noted. Private cables from Japan continue firm, in line with the advance noted last week.

**GREEN FRUITS.**

There has been a fair business in green fruits, and both city and country orders have been more numerous. Oranges are in good demand, and sell at \$4 to \$5 per box for 200's, and \$2.50 to \$2.75 for 100's. Lemons have sold better at \$2.50 to \$3.50 per box. There has been a glut of bananas, and they have jobbed as low as 42c. per bunch, but now 75c. to \$1.25 is asked. Raspberries are more plentiful, but sell at 7 to 9c. Cherries make 90 to \$1.25 per basket. Tomatoes are in lighter supply, but there is still plenty to go around at 85c. to \$1 per crate. Watermelons are easier, at 15 to 20c. each. There have been heavy receipts of Californian fruit, and we quote: Peaches, \$1.15 to \$1.25 per box; plums, \$1.25 to \$1.75 per box; pears, \$4.25 to \$4.50 per box; Californian apples, \$2 to \$2.25 per box.

**FISH.**

There is little doing in fresh fish and salt stock is largely nominal. We quote as follows: Fresh haddock and cod at 3 to 4c. for haddock, and 3 to 3½c. for cod; British Columbia salmon, 12 to 13c.; halibut, 13 to 14c.; salt fish: Green cod, \$4.25 to \$4.50 for No. 1, and \$5 for No. 1 large per barrel; dry cod, \$4; Nova Scotia herring, \$4.25 to \$4.50 in barrels; Cape Breton, \$4.75 in barrels; No. 1 Labrador salmon, \$14 to \$15; sea trout, \$9.50 to \$10; lake trout, \$4.25 to \$4.50 per keg of 100 lb.; No. 1 green haddock, \$4 to \$4.25.

**COUNTRY PRODUCE.**

EGGS—There was an improved demand for small lots of eggs to-day; in consequence,

(Continued on page 24.)

## Tobacco That Sells

and pays the dealers from 25 to 45 per cent. profit is what we have to offer you.

Our Plug Chewings are:

**POMMERY**, highest grade, bright, 3½'s.

**SMILAX**, bright pounds.

**HOLLY**, bright, 3's and 8's.

**BLACK BASS**, Navy, all styles.

Our Plug Smoking Brands are:

**MONARCH**, 3½'s.

**MARIGOLD, ROUGH and READY**, 8's.

**CLOVER**, Double Thick, 8's.

**BANNER, SOLACE**, 13's.

Attractively packed in small boxes.

Hundreds of grocers are already handling them and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer in Canada.

**Dominion Tobacco Co.**

80 to 84 Papineau Ave.,

MONTREAL



CHAT WITH A MAN FROM THE KLONDYKE.

"HAVE a talk with F. J. Long," said Mr. T. B. Alcock, secretary of The Gurney Foundry Co., Limited., to me on Thursday afternoon. "He has just come from Dawson City, and may be able to give you some information that will be interesting to readers of THE CANADIAN GROCER."

I found Mr. Long about an hour later in his room at the Rossin House. He was preparing to leave for Ottawa.

"Are you in business at Dawson City, Mr. Long?" was my first query.

"Well, yes," was the answer, "but I am not a merchant. Last year I took a Niagara Falls acetylene gas machine and fixtures, and a large supply of carbide from The Wilson Carbide Co., in St. Catharines. I now have the lighting of 15 business houses in the city.

"Is there any competition?"

"Yes, electricity has been introduced, but so far they have lacked power, and where acetylene and electricity have come into competition, the former has won. But it is only a matter of time when electricity will be generally supplied. I believe the owners of the plant are out buying more machinery now.

"We are compelled to supply light from 21 to 23 hours per day during the winter season, and in the summer we have to supply some of the larger buildings with 12 hours' light a day. You see, some of the buildings there are 150 feet, or more, long, and have no windows except at the ends, so artificial light is needed."

"Have prices been as high as reported?"

"As high as any reports I have seen. For materials I have myself needed I had to pay fancy prices. I had to pay \$1 to \$1.50 per foot for 1/2 in. pipe; 50c. apiece for 1/4 in.; 75c. for 3/8 in., and \$1 apiece for 1 in. fittings. One sale of 200 feet of 1 in. pipe was made at \$1.85 per foot, and 30 feet of steam hose was sold for \$150, or \$5 per foot. But, tell your readers they are too late to get a taste of these prices. Those who need these goods, or expect to need them next winter, are out for them now."

"I suppose that is what you are after?"

"Partly. My first reason for coming out was to see my family." Mr. Long stopped, and handing me photos of two bright boys, about 7 and 9 years old, asked: "They are worth seeing once in a while, are they not?"

Then he continued: "I also desire to patent a gold washing machine, which I have designed and constructed. Of the 150,000 miners in the Yukon district, over 100,000

use the old-fashioned rocker. My machine does the work of 15 such machines. It also saves water, as it will use the same water repeatedly. The miners are eager for me to put them on the market, but I want to protect myself first."

"Will you manufacture them yourself?"

"I will likely have them made in Vancouver. It is the nearest point, and freight rates are important factors in the price of machinery."

"What are the rates from Coast points to Dawson City?"

"From Vancouver, Victoria, or Seattle to Dawson via St. Michael the rates are \$100 to \$125 per ton. From any of these points to Dawson via Skagway and Lake Bennett it depends on the quantity taken. Over 10 tons, the rate is \$165 per ton; over 20 tons, \$145 per ton; over 40 tons, \$135 per ton. The latter route has the advantage, though, as this is the best way to go in yourself. You can keep your goods ahead of you, whereas the St. Michael route is much slower. If I were sending a very large shipment, I would send it early via St. Michael. When I sent in the acetylene machinery and the carbide, I sent them via New York round the Horn to St. Michael for \$140 per ton."

"Are the machines the only goods you will take in?"

"Oh, no! I have personal interest in 22 mining claims, and will need to take a good deal of material in. Included in this will be steamboilers for thawing the frozen ground."

"Are they in general use?"

"All miners get them as soon as they can. In the sinking of shafts and in drifting steam is now playing an important part. A jet of steam inserted four and a half feet in the frozen ground will, by remaining turned on for three hours, thaw from five to seven feet of ground, where, by the old method of thawing by wood fires, 15 to 20 inches is considered a fair burning. My trip will cost me \$550, but I expect to save that on the materials I purchase."

"How many dealers in hardware are there in Dawson?"

"There are four or five who carry a regular line of shelf hardware, but nearly all the stores handle it, more or less. The bigger ones, such as The North American Transport and Trading Co., Limited, and The Alaska Commercial Company, carry everything. They have between them over twenty steamers."

Mr. Long brought out some photographs taken in the Yukon district. One of these was a photo of one of the Yukon river

steamers. These are stern wheelers with small draught, and are in some cases as large as the Mississippi river boats, which they resemble in appearance. Between 70 and 75 ply the Yukon between Dawson and St. Michael, or Dawson and Lake Bennett.

Another photograph gave a fine view of Dawson. For such a quickly constructed city in the remote Yukon the buildings are very creditable. There are four churches, two hospitals, Salvation Army Barracks and Shelter, two banks and a post office. The last named is small, and a site for a new one has just been chosen.

Mr. Long was enthusiastic in his praise of the law and order in Dawson and vicinity, saying that he believed there was less criminality in that city than in any city of equal population anywhere.

"What is the outlook for permanent prosperity?" I asked, as a concluding query.

"I could hardly say. But, as time goes on, the country will steady down to a less exciting, but more satisfactory business policy. The miners who have good claims now throw away what is known as 10c. dirt, which, with the larger, improved machinery such as is used in British Columbia, would pay well. Men and companies are already applying for bed-rock sluices, for the sake of washing out with such machinery waste dumps and tailings. The waste dumps include the sand considered by miners as too poor to wash, and tailings are the residue left after the imperfect wash they give what sand they do handle. What the country now wants is capital, rather than labor. A man with \$10,000, or a company with \$25,000, prepared to buy and develop known properties, would not fail to make a good thing in the Yukon this year or in the years to come."

Mr. Long predicted that excursions to Dawson City would be far from rare in the near future.

The Eby, Blain Co., Limited, report heavy sales for their "Anchor" brand fancy Fraser river salmon. Their travelers are busy booking orders for standard packs of salmon for future delivery.

H. P. Eckardt & Co. are offering Bevan's connoisseur clusters at \$1.25, extra dessert clusters at \$1.50 and "Royal Buckingham" clusters at \$2.25. Fruit is in excellent condition—1898 crop.

"This season's import orders for our 'Anchor' Japan tea in air-tight tins, show the increased and gratifying appreciation it has secured," says The Eby, Blain Co., Limited. "The trade who have not yet placed their orders are asked to do so within two weeks to enable us to depatch the final list to Japan for execution."

THE CANADIAN GROCER

# WE ARE THE PEOPLE.



Not only do we quote you a nice Redpath Yellow Sugar at **\$3.50** and Standard Granulated at **\$4.45**, less 1% 10 days or net 30 days, but we offer you an enormous stock of Staple and Fancy Groceries, Teas and Liquors at prices which defy any competition.



*The old Owl No. 100*

is now in  
and don't you forget it.

*It is a seller.*

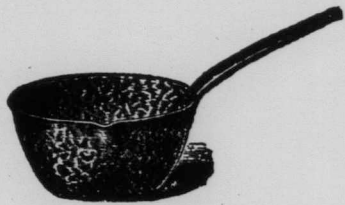
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**L. CHAPUT, FILS & CIE.**

MONTREAL.

# ART Baking Powder

OUR PREMIUM LIST  
AND A FEW FACTS.



No. 14. SAUCE PAN.



10-INCH PIE PLATE.



1 1/2-QUART PUDDING PAN.

The above three articles go with one pound.



No. 28. PRESERVING KETTLE.  
Largest size ever offered.



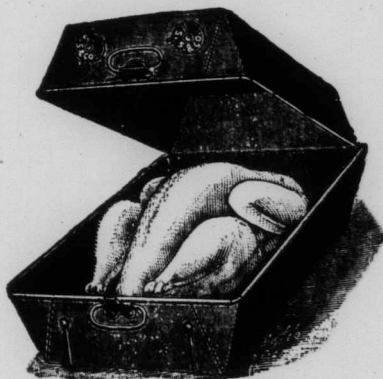
6-QUART WHITE ENAMEL  
PUDDING DISH.



No. 24. SAUCE PAN.



1 1/2-QUART TEAPOT.



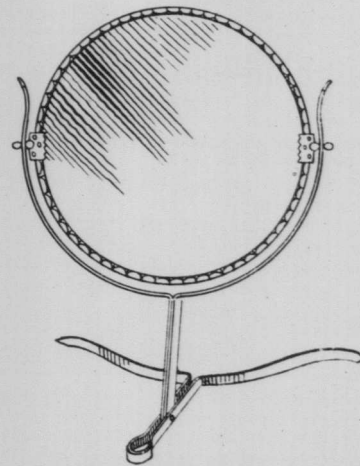
DOUBLE ROASTING PAN.



12-QUART MILK PAN.



2-QUART COFFEE POT.



10,000 BRITISH BEVELED PLATE  
GLASS MIRRORS, worth \$1.00 each  
at retail, giving one with each  
pound. Glass 5 inches in diameter.



A 2 and 4-QUART PUDDING  
PAN with 1 lb.



A PAIR OF WASH BOWLS  
No. 28 and No. 30, with 1 lb.



20-QUART TIN BREAD PAN  
WITH COVER.



10-QUART WATER PAIL.

THE enamel ware portrayed above is an exact imitation of Stransky ware—finest ware made. It has been gotten up expressly for our trade, and we are now offering the first consignment of about \$7,000 worth.

Art Baking Powder is being sold everywhere in Canada to-day, and in the best stores, something no other prize powder can boast.

Art Baking Powder is the best that can be made and the premiums the most reliable, useful and popular ever offered.

Do you want an attraction for your store? Write us for particulars and prices.

**MAYELL & COMPANY**  
TORONTO



**DOWN with the "SUGAR COMBINE"**

**REDPATH SUGARS**

Good Yellow - - \$3.50 per 100 lbs.  
Extra Granulated, \$4.45 per 100 lbs.

TERMS : Net 30 days or 1% 10 days, F.O.B. Montreal.

---

**NEW ORLEANS MOLASSES**

"Mariana Plantation." Very good quality. In barrels.

**25c. PER GALLON.**

---

**1899 SALMON**

Good Quality, Fine, Rich, Pink, Spring Fish. **"Rithet's  
Diamond C."** 2 carloads in stock, 8 carloads to come.

**\$1.10 PER DOZEN.**

---

**Hudon, Hebert & Cie.**

MONTREAL.

THE ...  
**BEST EXTRACTS**



are EXTRACTS that have the full natural flavor of the fruit. This is all we claim for  
**OUR ... EXTRACTS,**  
but we do claim it all.

Manufactured by

The **Hamilton Coffee & Spice Co.**  
HAMILTON, ONT. Limited



WHOLESALE ONLY OF

**TOWER TEA, LIMITED**  
**H. B. HUNGERFORD, Agent,**

318, 320, 322 St. Paul Street, Montreal.

*Selected Quality.*

*Full Weight.*



**EVERY CAN GUARANTEED.**

# NEW SEASON'S JAPANS



We have made arrangements whereby we will have shipments of New Season's Japan Teas by every steamer from the Orient.

BEFORE BUYING, WRITE US FOR PRICES AND SAMPLES.

**S. H. EWING & SONS,** Wholesale Only. **96 King St., Montreal**

the market is moderately active, with no change in prices to note. Choice candled stock sold at 14c.; ordinary at 12c., and No. 2 at 9 to 10c. per doz. Receipts were 485 cases.

**MAPLE PRODUCT**—There was nothing new in maple product, the market being quiet on account of small supplies. We quote: Syrup, in wood, 6½ to 7c. per lb., and at 85 to 90c. per tin. Sugar sold at 8½ to 9c. per lb.

**HONEY**—In honey, business was slow and prices steady. We quote as follows: White clover comb, in 1-lb. sections, 9 to 10c.; dark, 7 to 8c.; white extracted, 7½ to 8c., and dark, 4½ to 5c.

**BEANS**—The demand for beans is limited at present and trade rules quiet. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

**POTATOES**—There was no change in the market for old potatoes. The demand is fair at 75c. per bag in round lots.

**ASHES**—The market for ashes was quiet and without any change to note. We quote: First sorts, \$3.70 to \$3.75; seconds, \$3.60, and first pearls, \$5.50 per 100 lb.

#### FLOUR AND GRAIN.

**FLOUR**—There was no important change in the situation of the flour market, except that the feeling was a little easier, in sympathy with the decline in wheat, but no actual change in values was recorded. The demand from local and country buyers was fair for small lots. We quote as follows: Winter wheat patents, \$3.75 to

\$4; straight rollers, \$3.40 to \$3.50; in bags, \$1.65 to \$1.70; Manitoba patents, \$4.10 to \$4.30; strong bakers', \$3.70 to \$3.90.

**GRAIN**—The local grain market continues to rule very dull. In Manitoba wheat, another decline of 1c. was scored again today in sympathy with the weakness at American points, and No. 1 hard at the close was quoted at 71¼c. afloat Fort William. In regard to oats, shippers state, according to private cable bids received today, they could not pay more than 32½c. afloat here for them. Car lots for local consumption sold at 33½c. ex store. A bid of 75½c. ex store was made for peas, and refused. Buckwheat was quoted at 59½c.

**MEAL**—Business in meal was quiet and of a small jobbing character. Rolled oats sold at \$3.70 per bbl., and at \$1.75 per bag.

**FEED**—The inquiry for bran and shorts over the cable continues good, and further sales of round lots will likely be made in the near future. The local demand is quiet, but the tone of the market is steady. We quote: Ontario bran, in bulk, \$13 to \$13.50; shorts, \$14.50 per ton; Manitoba bran, \$12.50 to \$13; shorts, \$15 to \$16; mouille, \$18 to \$25 per ton, including bags.

**HAY**—There was a good demand for baled hay at country points for shipment to American and English markets, in consequence of which supplies on spot are not excessive and prices rule firm. We quote: Choice No. 1, \$7.50 to \$8; No. 2, \$5.50 to \$6, and clover, \$4.75 to \$5.25 per ton, on track.

#### PROVISIONS.

The demand for all cured meats is still good; in consequence an active trade is passing and prices rule firm. In other lines there is only a moderate amount of business being done. We quote as follows: Heavy Canadian short cut mess pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50, and heavy long cut mess, \$15 per barrel; pure Canadian lard, in pails, 7 to 7¼c. per lb., and compound refined 5½ to 5¾c. per lb. Hams, 12 to 13½c., and bacon, 11½ to 12½c. per lb.

#### CHEESE AND BUTTER.

**CHEESE**—Last Saturday, a halt was called in the upward tendency that characterized cheese values, but whether it is to be of a temporary character or not, lays with the speculative element, who have been responsible for the recent rise. The chief spot business consisted in the transactions at the wharf where 7,000 cheese were offered and sold at 8¾ to 8½c. precisely the same range that ruled last Monday. Otherwise no change is to report in quotations, Ontario being quoted at 8¾ to 9c. and Quebecs, 8¾ to 8¼c., as to grade.

**BUTTER**—The butter market rules steady and fairly active. Inquiry has now veered round to boxes, which have the preference over tubs of about ¼c. per lb. Values on creamery are steady at 17½ to 18c., as to grade, the outside being an extreme figure and not generally obtainable. Undergrades sell all the way from 17 to 17¼c. Western dairy moves in a quiet way at 13½ to 14c. in tubs.

# AMERICAN SUGARS

Write for special quotations on carloads direct from New York.  
Freight prepaid to your station.

We will ship assorted cars of Granulated and Yellow.

## A. H. CANNING & CO.

57 Front Street East,

TORONTO.

The Following Brands  
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

The

**DAWSON** Commission  
Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

**TORONTO.**

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

**FRUIT AUCTION SALES**

Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

SELL . . .

**GOOD  
WILL  
SOAP.**

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

**Clark's Devilled 1/4's.**

This new line is labelled in our usual attractive  
style. Quality A1.

All the Wholesale Trade carry it.

**It's a Seller!**

**Helpepper**

is too strong for any sort of household Vermin, but perfectly harmless  
to people. Where it is sprinkled Vermin vanish.

This article is being advertised largely throughout Canada and  
should be stocked by every dealer.

LEEMING, MILES & CO., General Agents for Canada, **MONTREAL.**

**SLEE, SLEE & CO., Limited**

Tower Bridge Works, London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to

**CLARK, RAE & CO.,** 49 King Street West, **TORONTO, ONT.**

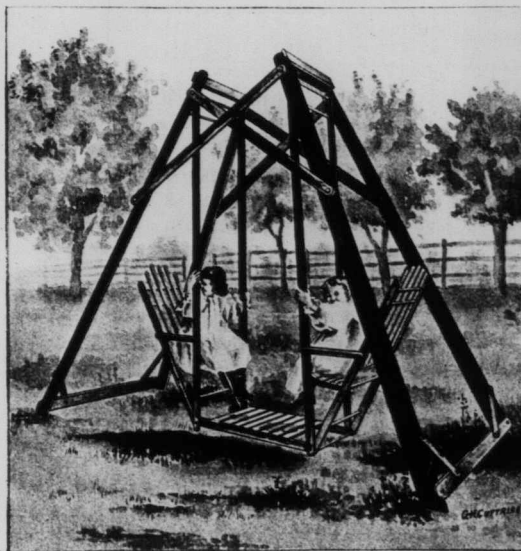
**DAISY BRAND SEEDED RAISINS**

Have you them in stock? If not, better order at  
once. They're having a great sale. . . . .

PUT UP IN 1-LB. CARTONS.

We're still open for DRIED APPLES.

**W. NORTHROP,** 9 Jarvis Street, **TORONTO.**



**The Leader  
Lawn  
Swing**

Children's Delight, Satisfying to  
all, Perfectly Safe, Very Strong,  
Most Restful and Invigorating.

ORDER NOW.

**THE DOWSWELL MANUFACTURING CO., LIMITED,**  
HAMILTON, ONT.

**Hugh Walker & Son**

Wholesale Fruit and  
Commission Merchants

Consignments carefully handled.

**GUELPH, ONT.**

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., July 20, 1899.

**D**URING the past week there has been a fair movement in business. This is, however, a rather quiet season. Markets show little change. The wholesale trade are giving more attention to fall goods. The season is proving a good one for the lumber dealers, and, though shipments have not gone forward as quickly as last year, they show better returns. There are also good returns from vessel property, because of the good freights ruling, which also tends to make our people feel good. In markets we note a rather easier feeling in tea, Ceylon particularly showing rather lower figures. The stock of good values in low-priced teas is small, and there is some inquiry. In allspice, there is a rather lower figure quoted, but, as a whole, spice shows little change. Latest reports show an unsettled Ceylon tea market.

**OIL**—Business in burning oil shows improved movement. The competition has not as yet resulted in any change of price. Linseed oils keep high, and there seems no stop to the upward movement, which is also true of turpentine. Cod oil is in very light supply, but is very low. Lubricating oils are low with a fair business reported.

**SALT**—Quite a large cargo of Liverpool coarse salt arrived during the past week. It found just a fair demand, quite a quantity being put in store. Prices are as for some time. Market is well supplied. The business is practically in the hands of one or two firms. In fine salt, prices show no change, and with the advancing season there is rather less demand. We quote: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—Prices are firm. Wholesale dealers are still buying, but are now largely supplied. Some are turning the goods over quite quickly, or, rather, selling to arrive, but others look for better profits later. Corn is the only line of new goods that has really advanced, though many packers are at present not open to make sales, some even looking for stock themselves. Salmon has opened high, and the outlook is firm. In fruits, gallon apples show a range in price among the packers at rather higher figures than last year. Peaches give promise of full figures. Strawberries, also, are held firm, and, owing to the short pack tendency, are higher. Pumpkin has but a fair sale in this market, and string beans, also, have but a limited demand. In

canned fish, such as sardines, kippered herring and haddies, some new brands are seen on the market this year. Prices are firm, with fair sales. There is little local sale, but the goods go west. Meats are firmer.

**GREEN FRUITS**—Small fruits are now taking a first place. Strawberries have been very plentiful and of good quality. In price they have been lower than usual, even at retail good berries being sold as low as 6c. Nova Scotian cherries are being received quite freely, and sell low. Preparations are being made for the usual large shipments of wild raspberries to the American market, where they are used for manufacturing purposes. Rhubarb is very low, and has but a limited sale. Oranges are quite high. Some new fruit has been received, so that quality is better, but sale is light. Lemons are a good sale, but show a big range in price, according to quality. Pines and melons are in fair demand at quite full figures. Bananas keep quite scarce. Californian fruits are a matter of interest. Pears are now being received, but figures are still high. They are the line of Californian fruit most sought after.

**DRIED FRUITS**—This line shows little life at present. In peels, some orders for future have been given at prices rather below those of last fall. This is about the only line in which business has yet been done. Our dealers are no inclined to give open orders. They begin to inquire for prices, but figures in most lines have not been named. Californian figs will rule high, but the Smyrna fig is the only seller here, and orders have largely been placed. Spot prices in all lines are low. Dealers are more anxious to do business than are the buyers. In onions, low prices rule. Bermudas are particularly low. At the usual difference in price, the demand is for Egyptian. Quite a quantity of cocoanuts have been received. Prices show no change. Peanuts are high. In the local market, prunes are easy.

**SUGAR**—The market shows no change. Prices are quite firmly held. There is a good sale, particularly for granulated.

**MOLASSES**—While there is a fair business, there is nothing of interest to note. There is quite a stock of Porto Rico held, but Barbadoes is light supply and relatively high. Market is firm.

**DAIRY PRODUCE**—Eggs keep scarce and high, but our market is still lower than other points. Butter is over stock, and is very low, some very good being offered much below usual figures. There is no business in creamery. Cheese is in ample supply and relatively lower here than at outside points.

**FISH**—Pickled herring begin to take a more active place in the list. Some nice stock was received during the week, and prices are rather easier. Dried cod are still quite scarce, and keep high. While pollock are a light stock prices are easy. Smoked herring are firm with fair business. Salmon is rather firmer. Catch continues light, but quality is splendid. Shad, halibut and mackerel are quite scarce. In haddies, bloaters and kippers a light and purely local business is being done. We quote as follows: Large and medium dry cod, \$3.75 to \$4.00; small, \$2.50; pickled shad, \$3.50 to \$5, as to quality; had-

dies, 4½c. per lb.; smoked herring, 6½ to 7½c.; halibut, 10 to 12c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c.; pollock, \$1.75 per 100; salmon, 15 to 16c.; pickled herring, \$1.75 per half bbl.

**PROVISIONS**—Barreled pork and beef show no change in price, but tend easy, owing to light demand; hams and rolls a fair sale at even prices.

**FLOUR FEED AND MEAL**—The week shows practically no change in the local market. If anything values tend lower, more particularly in Ontario grades, but millers look for firmer figures. Oatmeal is a light sale at even figures. Oats are scarce. Cornmeal moves freely at the same price which has been quoted for some time. Feed is still scarce, and high. Beans are a light sale at rather easier figures. Barley, split peas, etc., show light business at even figures. Hay is still dull. We quote as follows: Manitoba flour, \$4.65 to \$4.80; best Ontario, \$3.85 to \$4.10; medium, \$3.60 to \$3.75; oatmeal, \$4.00 to \$4.10; cornmeal, \$2.05 to \$2.10; middlings, \$2.10 to \$2.20; oats, 41 to 43c.; hand-picked beans, \$1.05 to \$1.10; prime, 95 to \$1.00; yellow-eye beans, \$1.90 to \$2; split peas, \$4.10 to \$4.15; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.15; hay, \$7 to \$7.50; timothy seed, American, \$1.50 to \$1.75; do., Canadian, \$1.80 to \$2.25; mammoth clover, 7½ to 8c.; alsike, 7½ to 8c.; red, 7¼ to 7¾c.

## ST. JOHN NOTES.

The cornmeal mill of W. H. Fowler was burned last week.

Woodstock, N.B., is to have a summer carnival early in August.

A car of salmon arrived this week and was divided among the trade.

The grocers' picnic will be held at Nauwigewauk on July 25. Every effort is being made to make it a success.

Jones & Schofield have some of Nicholson & Brock's mince meat on hand. The demand for this brand is rapidly growing.

Dulse is now being received quite freely. That from Grand Manan is considered the best. Thos. Gorman receives regular shipments, and does quite an export business.

The Maritime Board of Trade will meet in our city on August 16. It is hoped there may be some visitors from some of the large Western boards. They would have a hearty reception.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

... NEW IDEAS IN ...

## Window Displays.

A new book arranged specially for Grocers. Contains fifty-two designs, with full instructions. Anyone can make an attractive window. Sent post paid, on receipt of price—\$1.00.

S. W. CARSON,

45 Hillside Avenue,

Sole Agent for Canada. VICTORIA, B.C.



**THE DOMINION BANK**

Capital (paid-up).....\$1,500,000  
Reserve Fund..... 1,500,000

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| E. B. OSLER, M.P.<br>Vice-President. | EDWARD LEADLEY. | WILMOT D. MATTHEWS. |
|                                      | A. W. AUSTIN.   |                     |

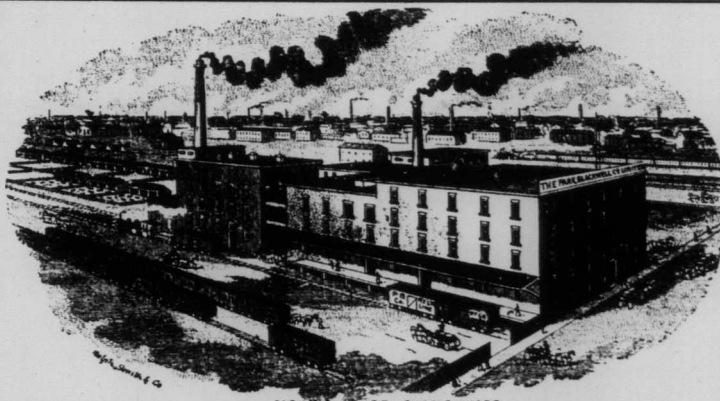
HEAD OFFICE TORONTO

**AGENCIES**

|            |            |          |          |
|------------|------------|----------|----------|
| Belleville | Cobourg    | Lindsay  | Orillia  |
| Brampton   | Guelph     | Napanee  | Oshawa   |
| Seaforth   | Uxbridge   | Whitby   | Winnipeg |
|            | Huntsville | Montreal |          |

TORONTO—Dundas street, corner Queen.  
" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen.  
" Spadina avenue, corner College.  
Drafts on all parts of the United States, Great Britain and Europe bought and sold.  
Letters of Credit issued available at all points in Europe, China and Japan.

**R. D. GAMBLE. General Manager.**



THE PARK, BLACKWELL CO., LIMITED,

Pork and Beef Packers,

TORONTO

Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples

# VIN SAINT LEHON

**A  
Great Trade  
Winner**

**A Natural Tonic Wine.**

Gives strength to the human body. Adds zest and vigor to the whole constitution.

**LAPORTE, MARTIN & CIE. — MONTREAL.**

## Anglo-British Columbia Packing Co.'s Blood-Red Sockeye Salmon are Best Quality.

PRICES ON 1899 PACK NOW READY.

**THE RETAIL TRADE** requested to place their orders **NOW** with the wholesale dealers.  
Fine quality Salmon is a trade-maker—poor Salmon at any price a trade-breaker. The Brands are:

“British American”                      “Lynx”                      “Red Star”

“Holly Leaf”                      **“SOVEREIGN”**                      “Trident”



“Laurel Wreath”                      “Cornflower”                      “Salmon Fly”

All above Brands are Finest Quality Sockeye. We give special prominence to “Sovereign” Brand, as it is Choicest Fraser River salmon; white and gold embossed label; tins tissue wrapped. For select trade. Delivery on contracts guaranteed.

## Anglo-British Columbia Packing Company

LIMITED

Wholesale Selling Agents: { **WATT & SCOTT, Toronto.**  
**WATT, SCOTT & GOODACRE, Montreal.**

**VANCOUVER, B.C.**

# Blue Label Tomato ..Ketchup

Made from best obtainable materials, prepared in the most cleanly manner; a necessary adjunct for cold meats, and always ready. Try it. Sold only in bottles.



Prepared by . . .

**Curtice Brothers Co.**  
ROCHESTER, N.Y.

Proprietors of  
The largest Canned Goods Packing Establishment in the world.  
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

## JUST TO HAND

88 bags of that celebrated coffee from the

# Zombassor Estate

Equal to any single coffee grown.

**GREEN, 15c.**  
**ROASTED, 19c.**

Samples Free.

# Pure Gold, Toronto

## B. C. First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

**F. R. STEWART & CO.**  
VANCOUVER, B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

**"BUTTER"**  
**"BUTTER"**  
**"BUTTER"**

Choice lb. rolls are in good demand, have you any to offer? If so, let us know at once.

**T. H. SMITH & CO.**

Produce and Commission Merchants

70 Colborne Street, TORONTO.  
Telephone 8355.

*THE MANITOBA*  
**Produce & Commission Co.**  
Limited

**WINNIPEG, MANITOBA.**

WHOLESALE DEALERS IN

**Butter, Eggs, Cheese, Fruits, Cured Meats**

**PICKLED, DRY AND SMOKED FISH.**

Consignments and  
Correspondence Solicited.

BRANCHES AT:

Vancouver,  
Victoria,  
Nelson,  
Rossland,  
B.C.



# Crawford Peaches.

We are the largest receivers of California Green Fruit in Canada, not doing an auction business. The season is here now. Send your orders for Peaches, Plums and Pears. The carrying quality of the California Fruit is well known. **EARLY CRAWFORD PEACHES THIS WEEK.**

The . . .  
**Macpherson Fruit Co.**  
WINNIPEG, MAN. Limited

# CURRENT MARKET QUOTATIONS

July 20, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER, CHEESE AND EGGS

|                                    | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Manitoba. |
|------------------------------------|-------------------|--------------------|--------------------|-----------|
| Dairy, choice, large rolls, per lb |                   |                    | 14                 | 16        |
| " " pound prints.....              |                   | 14                 | 15                 | 17        |
| " " tubs, best .....               |                   | 13                 | 14                 | 15        |
| " " tubs, second grade .....       |                   | 10                 | 11                 | 12        |
| Creamery, tubs and boxes .....     | 17 1/4            | 17 1/2             | 17                 | 18        |
| " " prints and squares .....       |                   | 18                 | 18 1/2             | 19        |
| Cheese per lb. ....                | 8 1/4             | 8 3/4              | 9 1/4              | 9 1/2     |
| Eggs, per doz. ....                | 12                | 14                 | 13 1/2             | 13        |

## CANNED GOODS

|                                 | \$0 90 | \$0 85 | \$0 90 | \$1 00 | \$1 10 | \$1 15 | \$1 25 |
|---------------------------------|--------|--------|--------|--------|--------|--------|--------|
| Apples, 3's .....               | \$0 90 | \$0 85 | \$0 90 | \$1 00 | \$1 10 | \$1 15 | \$1 25 |
| " " gallons.....                | 2 10   | 2 00   | 2 20   | 2 25   | 2 40   | 3 00   | 3 25   |
| Asparagus.....                  |        |        | 2 40   |        |        |        |        |
| Blackberries, 2's.....          |        | 1 40   | 1 70   | 1 50   | 1 80   |        |        |
| Blueberries, 2's.....           | 70     | 75     | 80     | 85     | 90     | 90     | 95     |
| Beans, 2's.....                 | 79     | 80     | 80     | 85     | 90     | 95     | 95     |
| Corn, 2's.....                  | 95     | 1 00   | 95     | 1 00   | 95     | 1 00   | 95     |
| Cherries, red, pitted, 2's..... |        | 1 80   | 1 85   | 2 30   | 2 40   | 1 75   | 1 90   |
| " " white, ".....               |        | 1 75   | 1 80   |        |        |        |        |
| Peas, 2's.....                  | 70     | 75     | 80     | 80     | 90     |        | 90     |
| " " sifted.....                 |        | 85     | 1 00   | 1 10   | 1 15   |        | 1 00   |
| " " extra sifted.....           |        | 1 00   | 1 25   | 1 20   | 1 25   |        | 1 15   |
| Pears, Bartlett, 2's.....       |        | 1 25   | 1 50   | 1 65   | 1 75   |        | 1 15   |
| " " 3's.....                    |        | 2 00   | 2 40   | 2 25   | 2 50   | 2 40   | 2 50   |
| Pineapple, 2's.....             | 2 10   | 2 40   | 2 25   | 2 50   | 2 15   | 2 25   | 4 50   |
| " " 3's.....                    | 2 50   | 2 60   | 2 50   | 2 60   | 2 50   | 2 60   | 5 00   |
| Peaches, 2's.....               | 2 50   | 1 50   | 1 75   | 1 75   | 1 80   |        | 2 25   |
| " " 3's.....                    | 2 50   | 2 40   | 2 60   | 2 50   | 2 75   | 2 25   | 2 60   |
| Plums, green gages, 2's.....    | 1 25   | 1 10   | 1 25   | 1 30   | 1 60   |        | 1 40   |
| " " Lombard.....                |        | 1 00   | 1 10   | 1 30   | 1 50   |        | 1 40   |
| " " Damson, blue.....           |        | 1 00   | 1 10   | 1 10   | 1 30   |        | 1 40   |
| Pumpkins, 3's.....              |        | 75     | 80     | 90     | 1 00   |        | 1 00   |
| " " gallon.....                 |        | 2 10   | 2 25   | 2 10   | 2 25   |        | 2 25   |
| Raspberries, 2's.....           |        | 1 45   | 1 65   | 1 50   | 1 75   | 1 40   | 1 60   |
| Strawberries, 2's.....          | 1 35   | 1 50   | 1 40   | 1 65   | 1 75   |        | 1 70   |
| Succotash, 2's.....             |        |        | 1 15   | 1 10   | 1 15   |        |        |
| Tomatoes, 3's.....              | 79     | 82     | 80     | 85     | 95     | 1 00   | 1 10   |
| Lobster, talls.....             | 2 50   |        | 2 50   | 2 50   | 2 60   |        |        |
| " " 1-lb. flats.....            | 2 75   | 3 00   | 3 00   | 3 25   | 1 25   | 1 30   |        |
| " " 1/2-lb. flats.....          |        |        | 1 65   | 1 85   |        |        |        |
| Mackerel.....                   | 1 30   | 1 35   | 1 30   | 1 35   | 1 25   | 1 35   |        |
| Salmon, sockeye, talls.....     | 1 30   | 1 50   | 1 40   | 1 60   | 1 25   | 1 50   | 1 20   |
| " " flats.....                  | 1 40   | 1 60   | 1 50   | 1 30   | 1 35   | 1 60   |        |
| " " Horseshoe.....              |        | 1 50   | 1 60   |        |        |        |        |
| " " Clover } talls.....         |        | 1 55   | 1 60   |        |        |        |        |
| " " Leaf } flats.....           |        | 1 60   | 1 15   | 1 25   |        |        |        |
| " " Cohoes.....                 | 1 05   | 1 15   | 1 10   | 1 20   | 1 10   | 95     | 1 12   |
| Sardines, Albert, 1/2's.....    |        | 12     | 12 1/2 | 13     | 14     | 15     |        |
| " " 3/4's.....                  | 20     | 21     | 20     | 21     | 20     | 21     |        |
| " " Sportsmen, 1/2's.....       |        | 12 1/2 | 12 1/2 | 12     | 12     |        |        |
| " " 3/4's.....                  | 20     | 21     | 20     | 21     | 20     | 21     |        |
| " " key opener, 1/2's.....      | 10     | 11     | 10 1/2 | 11     | 16     | 18     |        |
| " " 3/4's.....                  | 18     | 18 1/2 | 23     | 10     | 11     |        |        |
| " " P. & C., 1/2's.....         |        | 23     | 25     | 23     | 25     |        |        |
| " " 3/4's.....                  |        | 33     | 36     | 33     | 36     |        |        |
| " " American, 1/2's.....        |        | 4      | 4 1/2  | 4      | 5      |        |        |
| " " 3/4's.....                  |        | 9      | 11     | 10     | 11     |        |        |
| Mustard, 1/2 size, cases.....   |        |        |        |        |        |        |        |
| 50 tins, per 100.....           | 9 50   | 11 00  | 8 50   | 9 00   | 10 00  | 11 00  |        |
| Haddies.....                    |        |        | 1 00   | 1 15   | 1 00   | 1 10   |        |
| Kipperd Herrings.....           | 1 20   | 1 50   | 1 00   | 1 60   | 1 15   | 1 25   | 1 85   |
| Herring in Tomato Sauce.....    | 1 30   | 1 45   | 1 55   | 1 60   |        | 2 00   | 2 00   |

## GREEN FRUITS

|                                 | \$3 75 | \$4 00 | \$4 75 | \$5 00 | \$4 50 | \$5 00 | \$..... |
|---------------------------------|--------|--------|--------|--------|--------|--------|---------|
| Oranges, Sorrento, boxes.....   | \$3 75 | \$4 00 | \$4 75 | \$5 00 | \$4 50 | \$5 00 | \$..... |
| " " 1/2 boxes.....              | 2 00   | 2 25   | 2 50   | 3 25   | 1 50   | 2 00   |         |
| Lemons, Messina, p. box.....    | 2 00   | 3 50   | 3 00   | 4 00   | 1 50   | 3 50   |         |
| Bananas, per bunch.....         | 1 25   | 2 00   | 1 75   | 2 00   | 1 75   | 2 25   |         |
| Cocoanuts, per 100.....         | 3 25   | 3 50   |        | 4 00   | 3 25   | 3 50   |         |
| Strawberries, per quart.....    | 6      | 7      | 6      | 8      | 6      | 6      |         |
| Pineapples, each.....           | 5      | 15     |        |        | 15     | 20     |         |
| Tomatoes, Can., per basket..... |        | 1 00   | 1 25   |        |        |        |         |
| Cherries, sour, per basket..... |        | 75     | 85     |        |        |        |         |
| " " sweet.....                  | 1 25   | 1 50   | 75     | 1 25   | 1 50   | 1 75   |         |
| Red Currants, per basket.....   |        |        | 80     | 90     |        |        |         |
| Black Currants, per basket..... |        |        | 30     | 50     | 35     | 45     |         |
| Gooseberries.....               |        | 1 50   | 1 75   |        |        |        |         |
| Plums, Cal., per crate.....     |        | 2 00   | 3 00   |        |        |        |         |
| Watermelons, each.....          |        | 20     | 25     | 1 25   | 1 50   |        |         |
| Raspberries, per quart.....     | 15     | 18     | 7      | 8 1/2  | 1 50   | 1 75   |         |
| Huckleberries, per basket.....  |        |        | 80     | 1 00   | 30     | 40     |         |

## SUGAR

|  | \$4 50 | \$4 60 | 4%     | 4 1/2% | 5%     | 5 1/2% |
|--|--------|--------|--------|--------|--------|--------|
| Granulated (St. Lawrence, Redpath).....  | \$4 50 | \$4 60 | 4%     | 4 1/2% | 5%     | 5 1/2% |
| Granulated, Acadia.....                  | 4 50   | 4 55   |        | 4%     |        |        |
| Granulated, foreign, net.....            | 5 00   | 4 50   |        |        |        |        |
| Paris lump, bbls. and 100-lb. boxes..... | 5 00   | 5 20   |        |        |        |        |
| Extra Ground (Cing, bbls.).....          | 5 20   | 5 57   |        |        |        |        |
| Powdered, bbls.....                      | 5 05   | 5 17   | 5 1/2% | 6      |        | 6 1/2% |
| Phenix.....                              | 4 25   | 4 35   |        |        |        |        |
| Cream.....                               | 4 25   | 4 35   |        |        |        |        |
| Extra bright.....                        | 4 10   | 4 20   | 3 1/2% | 3 3/4% | 4 1/2% | 4%     |
| Bright coffee.....                       | 4 00   | 4 10   | 3 1/2% | 3 3/4% |        |        |
| Bright yellow.....                       |        | 4 00   |        |        |        |        |
| No. 2 yellow.....                        | 3 75   | 3 85   | 3 1/2% | 3 3/4% |        |        |
| No. 2 yellow.....                        | 3 70   | 3 80   |        |        |        |        |
| Foreign, yellow.....                     |        | 3 75   |        |        |        |        |
| Trinidad.....                            | 3 1/2% |        |        |        |        |        |

## HARDWARE, PAINTS AND OILS

|   | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Manitoba. |
|---|-------------------|--------------------|--------------------|-----------|
| Wire nails, base.....                                   | 2 65              | 2 65               |                    |           |
| Cut nails, base.....                                    | 2 15              | 2 15               |                    |           |
| Barbed wire, per 100 lb.....                            | 3 30              | 3 30               |                    |           |
| Smooth Steel Wire (oiled and annealed, etc.), base..... | 2 60              | 2 60               |                    |           |
| White lead, No. 1.....                                  | 5 62 1/2          | 5 75               |                    |           |
| Linseed oil, raw.....                                   | 52                | 57                 |                    |           |
| " " boiled.....   | 55                | 60                 |                    |           |
| Turpentine.....   | 60                | 64                 |                    |           |

## SYRUPS AND MOLASSES

|                                 | 1 1/4 | 30   | 32    | 34 | 35 | 3 1/4 | 3 1/2 |
|---------------------------------|-------|------|-------|----|----|-------|-------|
| Syrups.....                     | 1 1/4 | 30   | 32    | 34 | 35 | 3 1/4 | 3 1/2 |
| Dark.....                       | 2 1/4 | 35   | 37    |    |    |       |       |
| Bright.....                     |       |      |       |    |    |       |       |
| Corn Syrup, barrels per lb..... |       |      | 2 1/2 |    |    |       |       |
| " " 1/2-bbls. ".....            |       |      | 2 3/4 |    |    |       |       |
| " " kegs.....                   |       |      | 1 20  |    |    |       |       |
| " " 3 gal. pails, each.....     |       |      | 90    |    |    |       |       |
| " " 2 gal. ".....               |       |      | 40    |    |    |       |       |
| Honey.....                      | 90    | 1 00 |       |    |    |       |       |
| " " 25-lb. pails.....           | 1 20  | 1 40 |       |    |    |       |       |
| " " 38-lb. pails.....           |       |      |       |    |    |       |       |
| Molasses.....                   |       | 26   | 45    | 28 | 35 | 35    | 45    |
| New Orleans.....                |       | 37   |       | 29 | 31 | 48    | 50    |
| Barbadoes.....                  |       |      |       | 32 | 34 |       | 40    |
| Porto Rico.....                 |       |      |       | 25 | 28 |       |       |
| Antigua.....                    |       |      |       | 27 | 28 |       |       |
| St. Croix.....                  |       |      |       |    |    |       |       |

## CANNED MEATS

|                                   | \$1 50 | \$1 55 | \$1 60 | \$1 50 | \$1 60 | \$..... | \$1 50 |
|-----------------------------------|--------|--------|--------|--------|--------|---------|--------|
| Comp. corn beef, 1-lb. cans.....  | \$1 50 | \$1 55 | \$1 60 | \$1 50 | \$1 60 | \$..... | \$1 50 |
| " " 2-lb. cans.....               | 2 65   | 2 40   | 2 60   | 2 50   | 2 75   |         | 2 50   |
| " " 4-lb. cans.....               | 8 25   | 8 00   | 8 00   | 8 75   | 9 25   |         |        |
| " " 6-lb. cans.....               | 18 00  | 18 00  | 20 00  | 21 00  |        |         |        |
| " " 14-lb. cans.....              | 2 60   | 2 60   | 2 75   | 2 80   |        |         |        |
| Minced callops, 2-lb. can.....    | 3 30   | 2 90   | 3 25   | 2 80   | 3 00   |         | 2 75   |
| Lunch tongue, 1-lb. can.....      | 1 60   | 6 70   | 6 75   | 7 00   | 5 80   | 6 00    | 6 25   |
| English brawn, 2-lb. can.....     | 2 40   | 2 50   | 2 80   | 2 75   | 2 80   |         | 2 50   |
| Camp sausage, 1-lb. can.....      |        |        | 2 50   | 2 50   |        |         |        |
| " " 2-lb. can.....                |        |        | 4 00   | 4 00   |        |         |        |
| Soups, assorted, 1-lb. can.....   |        |        | 1 50   | 1 40   | 1 50   |         |        |
| " " 2-lb. can.....                |        |        | 2 20   | 2 25   | 2 30   |         |        |
| Soups and Bouill., 2-lb. can..... |        |        | 1 80   | 1 75   | 1 80   |         |        |
| " " 6-lb. can.....                |        |        | 4 50   | 4 25   | 4 50   |         |        |
| Sliced smoked beef, 1/2's.....    | 1 70   | 1 65   | 1 70   | 2 00   |        |         |        |
| " " 1's.....                      | 2 75   | 2 80   | 2 95   | 3 25   |        |         |        |

## CANDIED PEELS

|                    | 10 1/2 | 12     |  |  |
|--------------------|--------|--------|--|--|
| Lemon, per lb..... | 10 1/2 | 12     |  |  |
| Orange, ".....     |        | 12 1/2 |  |  |
| Citron, ".....     |        | 17     |  |  |

## FRUITS

|                                  | 4 1/4 | 4 1/4 | 4 1/4 | 4 1/2 | 5       | 5 1/4 | 5 1/2 |
|----------------------------------|-------|-------|-------|-------|---------|-------|-------|
| Foreign.....                     | 4 1/4 | 4 1/4 | 4 1/4 | 4 1/2 | 5       | 5 1/4 | 5 1/2 |
| Currants, Provincials, bbls..... | 4 1/4 | 4 1/4 | 4 1/4 | 4 1/2 | 5       | 5 1/4 | 5 1/2 |
| " " 1/2-bbls.....                | 4 1/4 | 4 1/4 | 4 1/4 | 4 1/2 | 5       | 5 1/4 | 5 1/2 |
| " " Filistras, bbls.....         | 4 1/4 | 4 1/4 | 4 1/4 | 4 1/2 | 5       | 5 1/4 | 5 1/2 |
| " " 1/2-bbls.....                | 4 1/4 | 4 1/4 | 4 1/4 | 4 1/2 | 5       | 5 1/4 | 5 1/2 |
| " " cases.....                   | 4 1/4 | 4 1/4 | 4 1/4 | 4 1/2 | 5       | 5 1/4 | 5 1/2 |
| " " 1/2-cases.....               | 4 1/4 | 4 1/4 | 4 1/4 | 4 1/2 | 5       | 5 1/4 | 5 1/2 |
| Patras, bbls.....                |       |       |       | 6     | 7       |       |       |
| " " 1/2-bbls.....                |       |       |       | 6     | 7       |       |       |
| " " cases.....                   |       |       |       | 6     | 7       |       |       |
| " " 1/2-cases.....               |       |       |       | 6     | 7       |       |       |
| Vostizzas, cases.....            | 5 1/2 | 6 1/2 | 5 1/2 | 6     | 6 1/2   |       |       |
| Dates, boxes.....                | 5 1/4 | 6     | 5 1/2 | 6     | 6 1/2</ |       |       |

A STANDARD ARTICLE.

# LILY WHITE GLOSS STARCH

Put up in 6-lb. Toy Trunks.  
6-lb. Enamelled Tins.  
1-lb. Packages.

is the perfection of Gloss Starch, and is found  
on the shelves of every well-conducted Grocery.

The **Brantford Starch Co., Limited**

BRANTFORD, ONT.

| COFFEE                                |                      |          |                       |                      |      | PETROLEUM            |          |                       |                      |      |  |
|---------------------------------------|----------------------|----------|-----------------------|----------------------|------|----------------------|----------|-----------------------|----------------------|------|--|
|                                       | Montreal,<br>Quebec. | Toronto. | St. John,<br>Halifax. | Manitoba<br>and B.C. |      | Montreal,<br>Quebec. | Toronto. | St. John,<br>Halifax. | Manitoba<br>and B.C. |      |  |
| Green—                                |                      |          |                       |                      |      |                      |          |                       |                      |      |  |
| Mocha .....                           | 24                   | 29       | 23                    | 28                   | 25   | 30                   |          |                       |                      |      |  |
| Old Government Java .....             | 27                   | 31       | 22                    | 30                   | 25   | 30                   |          |                       |                      |      |  |
| Rio .....                             | 10                   | 11       | 7½                    | 12                   | 12   | 13                   | 8¾       | 9½                    |                      |      |  |
| Plantation Ceylon .....               | 29                   | 31       | 26                    | 30                   | 29   | 31                   |          |                       |                      |      |  |
| Porto Rico .....                      |                      |          | 22                    | 25                   | 24   | 28                   |          |                       |                      |      |  |
| Gautemala .....                       |                      |          | 22                    | 25                   | 24   | 26                   |          |                       |                      |      |  |
| Jamaica .....                         | 18                   | 22       | 15                    | 20                   | 18   | 22                   |          |                       |                      |      |  |
| Maracaibo .....                       | 13                   | 15       | 13                    | 16                   | 13   | 15                   |          |                       |                      |      |  |
| <b>NUTS</b>                           |                      |          |                       |                      |      | <b>TEAS</b>          |          |                       |                      |      |  |
| Brazil .....                          | 12                   | 13       | 12½                   | 13                   | 12   | 12½                  |          |                       |                      |      |  |
| Valencia shelled almonds .....        | 28                   | 30       | 28                    | 30                   |      |                      |          |                       |                      |      |  |
| Tarragona almonds .....               | 12                   | 15       | 12                    | 14                   | 11   | 12                   |          |                       |                      |      |  |
| Peanuts (roasted) .....               | 6½                   | 9½       | 9                     | 10                   | 9    | 10                   |          |                       |                      |      |  |
| (green) .....                         | 5½                   | 8        | 7                     | 9                    |      |                      |          |                       |                      |      |  |
| Cocoanuts, per sack .....             | 3 00                 | 3 50     |                       | 3 75                 | 3 50 | 4 00                 |          |                       |                      |      |  |
| per doz. .....                        |                      |          |                       | 60                   | 60   | 70                   |          |                       |                      |      |  |
| Grenoble walnuts .....                | 12                   | 12½      | 12                    | 13                   | 12   | 13                   |          |                       |                      |      |  |
| Marbot walnuts .....                  |                      | 11       |                       |                      | 9    | 10                   |          |                       |                      |      |  |
| Bordeaux walnuts .....                | 7                    | 8        |                       |                      | 9    | 10                   |          |                       |                      |      |  |
| Sicily filberts .....                 | 7¾                   | 8½       | 8½                    | 9                    | 8    | 10                   |          |                       |                      |      |  |
| Naples filberts .....                 | 10                   | 11       | 10                    | 11                   | 10   | 11                   |          |                       |                      |      |  |
| Pecans .....                          | 10                   | 11       | 10                    | 11                   | 11   | 12                   |          |                       |                      |      |  |
| Shelled Walnuts .....                 |                      | 25       | 25                    | 28                   |      |                      |          |                       |                      |      |  |
| <b>RICE, SAGO, TAPIOCA, MACARONI</b>  |                      |          |                       |                      |      | <b>WOODENWARE</b>    |          |                       |                      |      |  |
| Rice—Standard B. ....                 | 3 25                 | 3 35     | 3¾                    | 3 25                 | 3 40 | 4¾                   |          |                       |                      |      |  |
| Patna, per lb. ....                   |                      |          | 4¾                    | 5                    | 5    | 6                    |          |                       |                      |      |  |
| Japan .....                           |                      |          | 5½                    | 6                    | 5    | 6                    |          |                       |                      |      |  |
| Imperial Seeta .....                  |                      |          | 4¾                    | 5½                   | 5    | 6                    |          |                       |                      |      |  |
| Extra Burmah .....                    |                      |          | 4¾                    | 4¾                   | 4    | 5                    |          |                       |                      |      |  |
| Java, extra .....                     |                      |          | 6                     | 6½                   | 6    | 7                    |          |                       |                      |      |  |
| Sago .....                            | 3¾                   | 4½       | 3½                    | 4½                   | 5    | 6                    |          |                       |                      |      |  |
| Tapioca .....                         | 3¾                   | 4½       | 4¾                    | 4¾                   | 5    | 6                    |          |                       |                      |      |  |
| Macaroni, dom'ic, per lb., bulk ..... |                      |          | 9                     | 10                   |      |                      |          |                       |                      |      |  |
| " imp'd, 1-lb. pkg., French .....     |                      |          | 11                    | 12½                  |      |                      |          |                       |                      |      |  |
| " Italian .....                       |                      |          |                       |                      |      |                      |          |                       |                      |      |  |
| <b>SODA</b>                           |                      |          |                       |                      |      | <b>WOODENWARE</b>    |          |                       |                      |      |  |
| Bi-carb, standard, 100-lb. keg ...    | 2 25                 | 2 50     | 1 85                  | 2 25                 | 1 85 | 2 00                 | 2 60     | 2 50                  |                      |      |  |
| Sal soda, per bbl. ....               | 70                   | 75       | 70                    | 80                   | 85   | 90                   | 1¾       |                       |                      |      |  |
| Sal Soda, per keg .....               | 95                   | 1 00     | 95                    | 1 00                 | 95   | 1 00                 |          |                       |                      |      |  |
| <b>SPICES</b>                         |                      |          |                       |                      |      | <b>WOODENWARE</b>    |          |                       |                      |      |  |
| Pepper, black, ground, in kegs, ..... |                      |          |                       |                      |      |                      |          |                       |                      |      |  |
| palls, boxes .....                    | 13                   | 15       | 12                    | 14                   | 14   | 15                   |          |                       |                      |      |  |
| " in 5-lb. cans .....                 | 14                   | 17       | 14                    | 15                   | 15   | 16                   |          |                       |                      |      |  |
| " whole .....                         | 11                   | 12       | 11                    | 13                   | 12   | 13                   |          |                       |                      |      |  |
| Pepper, white, ground, in kegs, ..... |                      |          |                       |                      |      |                      |          |                       |                      |      |  |
| palls, boxes .....                    | 20                   | 23       | 18                    | 24                   | 24   | 26                   |          |                       |                      |      |  |
| " 5-lb. cans .....                    | 20                   | 23       | 20                    | 26                   | 20   | 22                   |          |                       |                      |      |  |
| " whole .....                         | 19                   | 25       | 19                    | 25                   | 20   | 22                   |          |                       |                      |      |  |
| Ginger, Jamaica .....                 | 19                   | 25       | 18                    | 25                   | 20   | 25                   |          |                       |                      |      |  |
| Cloves, whole .....                   | 12                   | 30       | 14                    | 35                   | 18   | 20                   |          |                       |                      |      |  |
| Pure mixed spice .....                | 25                   | 30       | 25                    | 30                   | 25   | 30                   |          |                       |                      |      |  |
| Cassia .....                          | 20                   | 40       | 20                    | 40                   | 16   | 20                   |          |                       |                      |      |  |
| Cream tartar, French .....            | 25                   | 27       | 24                    | 25                   | 20   | 22                   |          |                       |                      |      |  |
| " best .....                          | 28                   | 30       | 25                    | 30                   | 25   | 30                   |          |                       |                      |      |  |
| Allspice .....                        | 13                   | 17       | 13                    | 16                   | 16   | 18                   |          |                       |                      |      |  |
| Pails, No. 1, 2-hoop .....            |                      |          |                       |                      |      |                      | 1 55     |                       |                      | 1 55 |  |
| " 3-hoop .....                        |                      |          |                       |                      |      |                      | 1 70     |                       |                      | 1 70 |  |
| " half galneal .....                  |                      |          |                       |                      |      |                      | 1 40     |                       |                      | 1 40 |  |
| " quarter, jam .....                  |                      |          |                       |                      |      |                      | 90       | 1 08                  | 90                   | 1 08 |  |
| " candy, and covers .....             |                      |          |                       |                      |      |                      | 2 25     | 2 65                  | 2 25                 | 2 65 |  |
| Tubs, No. 0 .....                     |                      |          |                       |                      |      |                      | 8 50     |                       |                      | 8 50 |  |
| " 1 .....                             |                      |          |                       |                      |      |                      | 7 00     |                       |                      | 7 00 |  |
| " 2 .....                             |                      |          |                       |                      |      |                      | 6 00     |                       |                      | 6 00 |  |
| " 3 .....                             |                      |          |                       |                      |      |                      | 5 00     |                       |                      | 5 00 |  |

**MANITOBA MARKETS.**

WINNIPEG, July 17, 1899.

EVERY wholesale house in Winnipeg has been inundated with visitors during the week. No industrial exhibition ever brought so many merchants to town. During the early part of the week they called to chat over matters in general and view the stock, but on Friday and Saturday very considerable buying was done and merchants on all hands are satisfied with their week's work. Wholesale men were too busy to talk markets; the word on all hands was: "Prices are just what they were last week, we have been too busy to change."

Mr. F. S. Millard, of The MacLean Publishing Co., was in town Monday and Tuesday and took in the Fair. This is Mr. Millard's first visit to the West and he expressed himself as pleased with all he saw.

The Produce Exchange has been organized, but the combination of farmers and dealers is so peculiar that at present it is extremely difficult to say what the outcome will be. So far, none of the large produce houses have signified their intention of joining the association.

In produce, the markets appear a little firmer. Creamery butter has hardly advanced, as the quotation is still 15c. creameries, but several lots have netted during the week 15½ to 15¾c., and feeling is stronger. In dairy butter, however, there is no change except that the receipts on consignment are larger than those of last week. The quality has not improved.

CHEESE—Has been very quiet and the market is, if anything, weaker than it was a few days ago. The quotation is 7½ to 8c. for large, and 8 to 8½c. for small, but buyers are not keen and anticipate lower prices in a few days.

EGGS—Exhibition demands about exhausted the supply, and the prices have ruled high all week; 14c. Winnipeg was paid early in the week, but as high as 15c. was given towards the end. It is not thought these prices will hold, but the prospects are that eggs will be fairly high throughout the season.

CURED MEATS—This market continues very firm. The demand is also good. Hams are 12c., breakfast bellies, 11½ to 12c.; shoulders, 9c.; backs, 11½c.; spiced rolls, 9c.

GREEN FRUITS—The market has been very active all week. The crowds of visitors and hot weather combined, made an ideal week for fruitmen, and they profited accordingly. There are no new varieties on the market, but stocks are fresh and in good condition in all lines. Oranges are firm, though there has been no real advance in price. The price, according to variety and

condition, ranges from \$5.25 to \$6. Lemons are also very firm, and the quality now on hand is not as good as could be desired. Quotations are \$5 per box with a further advance likely to go into effect immediately. The bananas are plentiful and of excellent quality and are quoted from \$2.25 to \$2.75. Watermelons are \$3.50 to \$4 per doz. Californian peaches are \$1.50 per crate. Apricots are out of the market and only small lots will arrive for the future. Californian plums, \$1.50 to \$2, according to variety; Californian Bartlett pears, \$3.75 to \$4; Washington cherries, very fine, \$1 per box; raspberries, \$2 per crate of 24 pints; red currants, \$1.75 per crate of 24 quarts; tomatoes, \$1.50 per crate.

**FROM ITALY TO B.C.**

What is known to be the first direct shipment of merchandise in any quantity from Italy to the British Columbia market has been received by Morris & Aitkin, wholesale commission merchants of this city. The shipment which was several tons, was comprised of boracic acid, brimstone, citron peel, olive oil and Italian castile soap. As the goods were shipped direct from Livorno (Leghorn), which is the principal mercantile centre of the department of Lucca, the importation of oil bears that well-known name which is standard of excellence in olive oils. The merchandise came via Gibraltar and Liverpool.

This shipment, which is intended to be but the initial order of a continuous trade, is noteworthy as it marks an era in the development of trade in this Province. When our merchants are dealing direct with the source of supplies it shows enterprise and a disposition to do the best possible for the home trade, which deserves encouragement, as it cannot fail to establish Vancouver as a trade centre, a position she is rapidly attaining.—The Province, Vancouver, July 13.

**THE UPWARD TREND OF PRICES.**

Bradstreet's index figures show the low water mark in prices to have been 56.803, October 1, 1896. On July 1, 1897, they were 66.937, but between these dates they had been over 68; they reached 76.556 on August 1, 1898, 77.819 on January 1, 1899 and 80.818 on July 1. This is almost exactly the same as on July 1, 1892, 80.629; but on July 1, 1891, the figures were, 91.633, and on October 1, 1890, 105.996. The most rapid part of the fall, however, occurred in the next two months; the figures for January 1, 1891, were 94.236. During June 36 articles on the list of Bradstreet's advanced, 14 declined and 55 remained unchanged. In 12 months 63 advanced, 26 declined and 14 remained without change.

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

MONK HAIG, a well-known dealer in all kinds of dairy produce, Ottawa, has compromised with his creditors.

Chas. Simpkins, general merchant, Bothwell, Ont., has assigned.

Lefebvre & Taschereau have been appointed curators of C. A. Drolet, grocer, Quebec.

C. A. McDonnell has been appointed curator of F. R. Pousseau, fruit dealer, Montreal.

J. G. Stevens, general merchant, Toledo, Ont., has assigned to J. H. S. Mackay, Westport, Ont.

The stock of Scott & Co., grocers, Moncton, N.B., has been seized under warrant of distraint.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Fish & McNeil, general merchants, Ayer's Flats, Que., have dissolved.

Leonard Frank, general merchant, Alberni, B.C., has admitted Bernard Frank under the style of Frank Bros.

**SALES MADE AND PENDING.**

The stock, etc., of J. J. Burton, grocer, Kingston, is advertised for sale by tender.

The assets of Geo. S. Johnston & Co., general merchants, Ottawa, have been sold.

A. M. Doering, general merchant, Waterloo, Ont., is advertising his business for sale.

The business of P. A. Conroy, hardware dealer, grocer, etc., Cornwall, Ont., is advertised for sale.

**CHANGES.**

John Montgomery, grocer, Trail, B.C., has removed to Nelson.

J. E. Rivard, grocer, Vancouver, has retired from business and left that place.

P. L. Grassie, general merchant, Olds, N.W.T., has sold out to Code & Struthers.

Arthur Guilbert, general merchant, Bruxelles, Man., has removed to Letellier, Man.

A. Laycock, general merchant, Fox Warren, Man., has been succeeded by McCrindle & Co.

J. R. Jacobs & Co. are applying for incorporation as general merchants, in Greenwood, B.C.

**FIRES.**

Briggs Bros.' lobster factory at Cape Tormentine, N.B., has been burned; loss estimated at \$800; no insurance.

An unusually large shipment of tobacco was sent to Japan on the Empress of China, exporters wanting to land large quantities before next month, when the duty will be advanced over 100 per cent.

## MONTREAL GROCERS' PICNIC AT IBERVILLE.

THE nineteenth annual picnic of the Montreal Retail Grocers' Association, which was held at Iberville, Que., on Wednesday, July 19, was an unqualified success in every way.

The morning looked unpromising, heavily laden clouds and chilly winds no doubt kept some away, but the reputation which this annual event has secured for itself could not be offset by the chance of a little rain, and the two trains which left Windsor station in the morning were heavily laden with pleasure seekers, many more going out to the beautifully situated grounds at Iberville by the regular trains. Arrived there everyone set about making themselves and others happy, the various committees sparing no pains to provide entertainment and pleasure for all.

A lengthy programme of games was carried out in the best of order and good spirit, the successful competitors receiving the congratulations of their friends, sometimes in a manner more forcible than polite.

The dancing platform was continually crowded with young people tripping the light fantastic to the strains of an excellent string orchestra, while those who enjoyed boating made the most of the opportunity presented by the quiet water of the Richelieu river, which is most picturesque and attractive at this point.

## THE BANQUET.

The banquet, which was held in the large enclosed pavilion, was most enjoyable, being attended by nearly all of the prominent retail men with their ladies and friends. After partaking of a cold luncheon, which was well served, President John Scanlan proposed, in a few appropriate words, the toast of "Her Majesty the Queen," which was received with much enthusiasm.

The toast of "The Mayor of Iberville" was then proposed by the president, who said that, in all the years that the retail grocers had been leaving Montreal for their annual outing, they had never been received better or more enthusiastically than by the people of Iberville. The mayor of the village, Mr. Nadeau, replied, stating the pleasure which it accorded him and his fellow-citizens to welcome to their midst such a gathering as that which was present to-day.

Thereafter, the treasurer, Mr. Dixon, read letters from Hon. Felix Marchand, S. Demers, and —. Livernois, of Quebec; Ald. Laporte, Hon. Mr. Flynn and R. Prefontaine (mayor), of Montreal, expressing regret at their inability to be present on the occasion.

The chairman then requested Mr. A. D. Fraser to propose the health of the mayor

and city council of the city of Montreal. This he did, expressing the appreciation which the association felt for the many services rendered it and its members individually by the city fathers, and called upon Ald. Turner and ex-Ald. Thos. Gauthier to reply thereto. Ald. Turner, the first to respond, said that it always afforded him pleasure to do what he could, not only as a grocer, but as a member of the city council, to advance the interests of the Grocers' Association, and he felt that he bespoke the feelings of his confreres when he said that the association and the grocers in general had and demanded the continued interest and assistance of the representatives of the city. Ex-Alds. Gauthier and Connaughton responded briefly, expressing their regret that present members of the council had not seen fit to avail themselves of the privilege of meeting the members of the grocery trade.

Mr. McCarry then amused and interested the assembly by reciting, in his own peculiar style, a couple of Dr. Drummond's French dialect poems.

"Our Guests" was then proposed in an amusing speech by Thomas Gauthier, who coupled with it the names of Mr. Ethier, of Laporte, Martin & Co.; Mr. Chaput, jr., of Chaput, Fils & Cie; Mr. Richard, of P. Richard, of Cognac, France. Mr. Ethier responded, followed by Mr. Chaput, jr., whose remarks were most enthusiastically received, as were also those of Mr. Richard. Mr. Duckworth also responded in an interesting speech, expressing, on behalf of himself and other travelers, his thanks for the pleasure afforded them in being permitted to attend this outing.

"The Press" was then proposed by Mr. Dixon, who said that the press was considered by the association as most important in furthering the interests of the trade, and expressed the association's thanks for the repeated assistance afforded it. The toast was responded to by representatives of THE CANADIAN GROCER, Le Prix Courant, La Patrie, Star, and Gazette.

After "Our Past Presidents" had been duly honored, the "Travelers" was proposed by the president, and responded to by Mr. Raby.

The "President of the Montreal Grocers' Association" was proposed by the mayor of Iberville, and replied to by Mr. Scanlan in a few well-chosen remarks.

J. O. Levesque proposed "The Ladies," which was responded to by Mr. Robertson.

## LIST OF PRIZE-WINNERS.

Quoits—Open.—1st, one Dominion flag, McPhee; 2nd, one barrel flour, McHugh; 3rd, one 10-lb. tin

coffee, Cottingham; 4th, one crock butter, Connaughton.

100 Yards' Race—Open to bookkeepers and salesmen retail grocery trade only.—1st, one silver cup, B. Conroy; 2nd, 15 lb. Blue Ribbon tea, white label, D. Brown; 3rd, one case lime juice, F. Elliott.

100 Yards' Race—Open to drivers and storemen retail grocery trade only.—1st, one box Eclipse soap, M. Barry; 2nd, one barrel flour, E. Williams; 3rd, one caddy tea, Haugh.

75 Yards' Race—Open to sons of grocers or their employes, 10 years or under.—1st, one silver cup, A. O'Brien; 2nd, one bat and ball, P. Canniston; 3rd, one dozen Lady Charlotte gelatine, J. Braden; 4th, E. W. Farrel.

75 Yards' Race—Open to daughters of grocers and their employes, 12 years or under.—1st, three dozen Baby's Own soap, J. Fitzgerald; 2nd, one framed picture, N. Ryan; 3rd, one box perfume, J. Lavalle.

Running Hop, Step and Leap—Open to all connected with the trade, wholesale or retail.—1st, one box Vienna baking powder, J. Cowan; 2nd, one box Remove tobacco, T. Corbett; 3rd, three dozen catsup, E. P. Lalonde.

200 Yards' Race—Open to city travelers, wholesale grocery trade only.—1st, one silver sugar stand, A. E. Landry; 2nd, one dressing case, W. E. Sullivan; 3rd, one show stand, C. A. Corrigan.

$\frac{1}{2}$  Mile Race—Open to bread and biscuit drivers only.—1st, one box tea, P. McConnomy; 2nd, one box soap, J. Bonnette; 3rd, one barrel Village biscuits, A. Goyer.

$\frac{1}{2}$  Mile Race—Open to ale and ginger ale drivers.—1st, one box tea, J. McIntee; 2nd, one box soap, N. Fortier; 3rd, one box Gold Dust washing powder, E. Racine.

$\frac{1}{2}$  Mile Race—Open to all travelers connected with the trade, excepting those entering No. 7 event.—1st, one box Cooks' Favorite baking powder, R. Carrigan; 2nd, one box tea, J. M. Connamee; 3rd, one box mustard in  $\frac{1}{4}$ 's, D. N. Cowan.

200 Yards' Race—Open to bookkeepers and salesmen of the wholesale fruit and provision businesses.—1st, one silver cup, S. Brown; 2nd, one box corn starch 40 lb., T. A. Vincent; 3rd, four dozen Boulevard dressing, J. Trepannier.

75 Yards' Race—Open to young ladies, daughters of grocers and their employes.—1st, one silver-plated cake dish, A. Brodin; 2nd, one silver-plated butter dish, E. Carrigan; 3rd, one pair ladies' shoes, V. De Repentigny.

Fat Men's Race, 100 Yards—Open to bona fide grocers, wholesale and retail, 200 lb. or over.—1st, carving set in case, J. Archambault; 2nd, one tub butter, 30 lb., E. Brandom; 3rd, four dozen Boulevard dressing, C. Creely.

$\frac{1}{2}$  Mile Race—Open to members of The Grocery Clerks' Association.—1st, one silver-plated cake dish, E. Turgeon; 2nd, one silver-plated pickle stand, J. Marchand; 3rd, three dozen catsup, O. Bergeron.

100 Yards' Race—Open to all bona fide retail grocers.—1st, one silver cup, J. A. Dore; 2nd, one silver pitcher, E. P. Lalonde; 3rd, one box soap, F. Brophy.

100 Yards' Race—Open to bona fide grocers members of committees exclusive of chairman.—1st, one silver berry bowl, P. Brophy; 2nd, one silver fruit dish, J. O. Levesque; 3rd, one silver and crystal fruit dish, E. Beaudom.

100 Yards' Race—Open to chairmen of committees.—1st, one marble clock, J. P. Dixon; 2nd, one tray and pitcher, E. W. Farrel; 3rd, one butter dish, P. O'Brien.

150 Yards' Race—Open to young men, sons of grocers or their employes under 18 years of age.—1st, one silver-plated pudding dish, W. O'Brien; 2nd, one box Old Chum tobacco, L. Bishop; 3rd, one cloth brush, E. Williams.

75 Yards' Race—Open to boys under 15 years of age.—1st, one hair brush, Alex. O'Brien; 2nd, one box chocolate, J. Brodin; 3rd, one pair vases, J. Ledoux.

Potato Race—Open to all connected with trade, wholesale and retail.—1st, one box Babbitt's soap, J. Hutton; 2nd, one box Babbitt's 1776 soap powder, J. Brunette; 3rd, one case Astral oil, J. Brodin.

Consolation Race 1/3 Mile—Open to all competitors who have not already won a prize.—1st, 15 lb. White Label Blue Ribbon tea, T. Corbett; 2nd, one half-barrel flour (5 Roses), T. Hutton; 3rd, four dozen Boulevard dressing, L. Devericks.

Special Race—One beautiful house plant donated by Mr. White, to the lady that will on the grounds gather the most beautiful bouquet of wild flowers.—Catherine Gliosau.

Special Race—1st, O'Brien; 2nd, T. Collins; 3rd, E. W. Farrel.

#### DONATORS OF PRIZES.

Prizes were donated by the following firms: Christie, Brown & Co., Montreal Tent Co., M. Welsh, C. A. Liffiton & Co., Croil & McCulloch, Bovril, Limited, Blue Ribbon Tea Co., Evans & Sons, John Taylor & Co., Howe, McIntire & Co., Empire Tobacco Co., P. S. Doyle & Co., A. Savage & Sons, W. H. Dumo, Leon Silverman, S. H. & A. S. Ewing, R. M. Duckworth, Foreign Cheese and Importing Co., D. H. Rennoldson, Tamilkande Tea Co., Boeckh Bros, W. D. Stroud & Sons, D. Morton & Son, L. Larue, A. W. Osgood, N. K. Fairbanks & Co., J. J. Duffy & Co., The "Salada" Tea Co., American Dressing Co., Kenneth Campbell & Co., Pure Gold Co., St. Lawrence Starch Co., Lang Manufacturing Co., J. C. Hemond & Co., Chase & Sanborn, Laynahan & Scriver, Montreal Biscuit Co., Hudon & Orsali, R. E. Boyd & Co., Christie Brown & Co., American Tobacco Co., Meakins & Co., Cowan Chocolate Co., P. A. Milloy, Imperial Oil Co., Lake of the Woods Co., Wm. White, J. J. Heinz & Co.

Many of the prizes were very valuable.

#### NOTES.

Mr. B. Connaughton, who had not missed one of the picnics in 19 years, promised to attend as many more if permitted, and, if evident good health is any guarantee that he should do so, he may be expected to keep his word.

Ex-Ald. Thos. Gauthier was present and added much to the life of the party.

Mr. Chaput's speech was of the gilt-edge order, and marks him as a coming public speaker.

Ald. Turner was the only city father present.

Ald. Laporte was missed, but he sent a

worthy representative in his partner Mr. Ethier.

Among the older grocers noticed were Messrs. A. D. Fraser, Thos. Gauthier, John Robertson, Ald. Turner, B. Connaughton.

The following firms were represented by travellers or members; Edwardsburg Starch Co., W. A. Sadler; Ozo Tea Co., F. A. Shockell; Foreign Cheese and Importing Co., H. De lacomb; R. Herron & Co., W. H. Johnson; Hamilton & Sons, Mr. Craig; R. Duckworth & Co., R. Duckworth; Chase & Sanborn, Mr. McIntire; Tamilkande Tea Co., Mr. Middleton; Greig Mfg. Co., Mr. Leslie; Cowan Co., Mr. Cowan, Geo. Childs, A. W. Osgood; Laporte, Martin & Cie. were represented by S. Rosseau, D. Carrigan, Alfred Childs, W. E. Sullivan, C. P. Pye; Hudon, Hebert & Cie., E. A. Cardinal, H. Bertrand, A. Charland; L. Chaput, Fils & Cie., D. Lapointe, W. Broulette, C. Degnord; Laing Manufacturing Co., Geo. Bell; Rose & Laflamme, W. T. Merrick; J. R. Clogg & Co., Wm. Clogg; J. Luttrell & Co., Mr. Watkins; Bell, King & McLaren, Wm. Bell; D. H. Renoldson, Mr. Carrigan,

To N. Chartrand and E. Manning is due the financial success of the picnic. Through their efforts the sum of \$700.00 in cash was collected. This, together with profits of picnic raises the total receipts to over \$900.00 in cash besides all the prizes.

J. P. Dixon has shown that he is not only a hustler in business, but as a runner he never comes in second.

The chairmen of the several committees were indefatigable in their efforts to make the picnic a success.

During the banquet each guest was presented with a bottle of Richard's Brandy and a street car ticket holder with the compliments of Laporte, Martin & Cie.

Chase & Sanborn's guessing contest was one of the features of the picnic. The successful quessers were: J. E. Manning, 1st; R. Walsh, 2nd; Mr. Russell, 3rd.

There were three prizes for this contest: 1st prize, silver pitcher; 2nd prize, silver watch; 3rd prize, silver fruit bowl.

The Christie, Brown Co., of Toronto, donated seven prizes, all of the very best quality.

After the banquet J. O. Dumas took a photo of the members of the different committees.

Splendid music was furnished for dancing by Plosi's orchestra.

W. Duckworth was seriously injured by trying to lift E. Manning. In the scramble both fell and Mr. Duckworth came underneath.

#### FRENCH SARDINE SITUATION.

Private advices from Bordeaux, France, in regard to sardines, state: "The packing season for sardines is now on, but so far very little has been done in the smaller tins on account of the size of fish, which have been more suitable for large tins, and boneless packing. It looks very much as if buyers will have to be satisfied with 7s. 8d. fish for the small quarter, and 8s. 10d. to 9s. 10d. for the ordinary quarter. Prices are quoted as follows: Small quarters, \$7.50 to \$8; ordinary, \$7.75 to \$8.25; full quarters, \$10.50 to \$11; American quarters, \$13.50 to \$14; boneless, high halves, \$22 to \$23; low halves, \$18.50 to \$19.50; high quarters, \$16 to \$17; and low quarters, \$10.50 to \$11.50."

#### W. J. CLARK SELLS OUT.

The grocers of Toronto are a healthy body of men. Rarely one has to retire from business because of ill health. One of their number has had to retire lately, though. W. J. Clark, who opened a grocery at 311 Huron street about three months ago, has been compelled to sell out on account of ill-health. The purchaser was James R. Powell, a native of Toronto, who is making his initial attempt at running a grocery store.

#### SULPHITE FIBRE WANTED.

A heavy demand is being experienced for sulphite fibre, and those who have any to sell will likely find buyers by addressing The E. B. Eddy Co., Limited, Hull, Que.

C. E. Archibald, of the Empire Tobacco Co., Montreal, is spending two weeks rest at Saco, Maine.

M. J. McKinnon, junior partner of the firm of Murdock & McKinnon, Hepworth, Ont., has opened a store in Parry Sound. He will carry a stock of groceries, boots and shoes, and flour and feed.

W. A. Shackell, city traveler for Frank Magor & Co., was in Quebec this week showing the Xmas samples of Cadbury's fancy goods, Carr's biscuits and several other lines controlled by them.

The inspector of fisheries on the lower Fraser has made the discovery that the meshes of a great many of the salmon nets used in those waters are fully an eighth of an inch too small. He has wired the Fisheries Department at Ottawa, asking for instructions. The decision of the Department is awaited with anxiety, as the destruction or prohibition of the use of these nets would mean serious loss to the fishers.

*Blue Ribbon Tea is not put on the market at your expense - It pays the Grocer a good profit and gives better satisfaction than any other packet tea in Canada.*  
*Blue Ribbon Tea Co. - 47 Scott St. Toronto*

#### TRADE CHAT.

THE season of large yields is at hand, Mr. Wilder Joy starts the big egg rolling by exhibiting an effort of one of his White Rock hens measuring 8 x 6 $\frac{3}{4}$  inches and weighing 3 ounces.—Napanee Beaver.

Thieves got into John Jeffries' flour and feed store at Brampton the other day and stole \$13.

Workmen are busy repainting the store of T. Kenny & Co., wholesale grocers, etc., Sarnia, Ont.

An Owen Sound tobacconist was fined \$20 and costs for selling cigarettes to boys the other day.

The Lucan Sun states that an apple evaporating factory will likely be started in Lucan shortly.

The shipments of strawberries from Sussex, N.B., this year have been much larger than for many years.

Hughes & Burns, of Picton, Ont., have sold their soda water works to Palmateer & Dulmage, who will continue the business.

The Blyth, Ont., Produce Co. have made some extensive alterations in their premises during the last few days, and they now

possess one of the most complete establishments in the country for the handling of farm produce.—Standard, July 13.

J. Martyn & Co.'s flour mill at Alvinston, Ont., is undergoing improvements to the value of about \$3,000. It will be closed for another month.

F. M. Griffin, St. Thomas, Ont., purchased for shipment to Winnipeg and Nelson, B.C., 120,000 lb. of hams and bacon in four days recently.

The first shipment of tobacco from Dutton, Ont., was made Tuesday when a carload of the growth in Dunwich last year was consigned to Montreal.

A Framboise West, N.S., correspondent writes that lobster fishermen are doing well, though other fish are scarce. The lobster factory which was erected at Caplin Cove, N.S., is doing a good business.

Chatham, Ont., City Council have granted free water, free light and a nominal assessment for ten years, and a grant of \$750 to assist in purchase of site, etc., for the Laing-Ritchie handle factory, to be removed from Essex, Ont.

The agreement between Sandwich, Ont. and the Kent Canning Co., which is establishing a branch factory in the town, has

been ratified by the Sandwich council. The company gets free water, free light and exemption from taxes for ten years.

Some strawberries have been shipped from Kings county, New Brunswick, to Montreal. The St. John Sun says that if the price is favorable more will follow. Some shipments were made from the same points to Montreal last year.

#### LOBSTER SEASON EXTENDED.

An Order-in-Council has been made extending the season of fishing for lobsters, which ended July 15, to the end of the month in the following waters: In the Straits of Northumberland between the two following imaginary lines, viz.: From a line drawn across the Straits from Chockfish River, Kent County, New Brunswick, to West Point, Prince Edward Island, to a line drawn across the Straits from Indian Point near Cape Tormentine, New Brunswick, to Carleton Point, Prince Edward Island; along the Atlantic shore of Cape Breton Island from Red Point, Richmond County, to Cape St. Lawrence, and around the shores of the Magdalen Islands and Bryan Island; and the Island of Anticosti and along the north shore of the Gulf of St. Lawrence. In other districts, where the season ended July 1, no extension is made.

A Pickling Pointer

ORIENT


PICKLE SPICE



Is carefully cleaned from all stems and dust, and so blended as to give the SWEETEST and most DELICIOUS flavor possible to pickles, catsup and sauces. It is put up in packages to retail at 5c. and 10c. Remember the name "ORIENT" when you buy again.

The TORONTO COFFEE & SPICE CO., Limited.




 See that you have this  
 on your  


**Chewing TOBACCO.**

It is always reliable, uniform in make and flavor  
**AND** pays you a better profit than other Chewing Tobaccos.

Put up 5s and 10s to the LB. Price, 41c. lb.

For Sale by  
your wholesaler.]

THE JOLIETTE TOBACCO CO., Joliette, Que.  
 F. W. HUDSON & CO., Ontario Agents, TORONTO, ONT.

**THE STANDARD STOVE POLISH FOR THE WORLD.**

**Tiger Stove Polish.**

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.

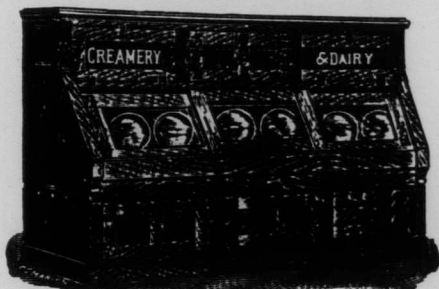


**JAPAN TEAS**

Extra choice liquoring teas.  
 Special prices for balance  
 of this month.

**WARREN BROS. & CO.**  
 TORONTO.

**Aubin's Patent Refrigerator**



The "Grocer's Standard" is the Favorite  
 This celebrated Refrigerator took Prize and Diploma  
 at Montreal and Ottawa Exhibitions, 1897. Send  
 for Catalogue and Price List.

**C. P. FABIEN** 3167-3171 Notre Dame St.  
 MONTREAL.

NEW SEASONS

**Moning Congou**

NOW IN STORE.

**PERKINS, INCE & Co.**  
 TORONTO.

IT IS not in the name  
but in the QUALITY

that is why  
 THE FRAGRANT ...

**"MAGNOLIA"  
 CEYLON TEA**

is so popular.

If you do not handle it an assorted case will convince  
 you of its excellence.

BLACK 25, 40, 50, 60 MIXED  
 ½'s and 1's. cents per lb. ½'s and 1's.

**GEORGE FOSTER & SONS**

Wholesale Grocers,  
 BRANTFORD, ONT.

East India

**Pickle  
 Spice**

Brightest, Cleanest, Best  
 combination of choice Whole  
 Spices, giving that piquant  
 flavor relished by connoisseurs.

Largest 5 and 10c. packages.  
 Best value in bulk.

**Todhunter,  
 Mitchell & Co.**

— TORONTO.

**THE WINNIPEG EXHIBITION.**

**T**HE great Industrial Exhibition at Winnipeg closed on Saturday, and in attendance and profit broke the record of all previous Fairs. The weather has been absolutely perfect — warm, but a fresh breeze each day and cool nights. The committee appointed by the city council to secure accommodation for fair visitors, worked so systematically and promptly that ample and comfortable accommodation was provided for all the thousands that crowded the city, and the loss of the Manitoba hotel was not felt as seriously as anticipated. The railway companies, this year, provided several one-day excursions, which enabled some to come in who otherwise could not have done so.

Year by year, the management have improved the grounds and buildings, and with all the gaily striped and decorated tents the sight was a pleasant one to view from any part of the grounds. The trees are now well grown and afford pleasant shade.

**LIVE STOCK.**

The most important feature of the fair here is the live stock, and though, owing to the fact that, this year, the C.P.R. charged freight on all animals coming in, the exhibit was smaller than before, the quality was in advance of anything yet seen. Hon. Thomas Greenway did not compete for prizes, but he had one entire stable filled with a herd from the Prairie Home farm, 35 beasts in all. This stable was prettily decorated with flags and bunting. The cattle were magnificent, and there is little doubt would have proved prize-winners had they competed. Three of the heifers, born and reared on the farm, were sold for \$500 each, to go to Ontario. Another cow brought \$435, and two bull calves under four months old sold for \$200 each before the fair was half over. The Durhams are, of course, the most in evidence here, but the Ayrshires, Holsteins, and Jerseys were well represented. There were some very fine Herefords and Polled Angus. The exhibit of both sheep and swine was unusually small, but the quality was fully up to the mark of previous years, and, in fact, something beyond it.

**POULTRY.**

This exhibit was large and varied, and some splendid birds were shown in nearly every class.

**DAIRY EXHIBIT.**

The dairy exhibit was the finest yet shown, and received the highest praise from the judges. The exhibit was larger than it has ever been before, and the Farm Dairy was highly commended for uniformity of make and package. The creamery butter was also pronounced of superior quality, and

the average number of creameries exhibiting was also good. The cheese exhibit was large and the quality fine, both in white and colored.

The display of dairy machinery and utensils was large, and, as the machinery was in motion, many useful hints were gathered by the visitors.

**AGRICULTURAL PRODUCTS.**

Owing to the Fair being held so early and the spring having been somewhat late, the display in this department was poor.

**MAIN BUILDING.**

In the main building, among the local manufacturers who made good and effective displays were J. Y. Griffin & Co., pork packers; Dyson, Gibson & Co., baking powder, spices, etc.; E. L. Drewry, soft drinks, essences, pickles, sauces and relishes; "Royal Crown" Soap Co., and "Lion" Chocolate Works. The leading wholesale hardware and stove dealers had good displays.

**ATTENDANCE.**

Tuesday was devoted to the children, and although many grown people attended, the feature of the day was thousands of school children flitting like bright birds through the various buildings. Wednesday was farmers' day and Thursday citizens' day, when the Mayor proclaimed a civic half-holiday, and 21,000 paid their way through the gates and 9,000 into the grand stand. Friday was American day and 5,000 visitors came in from points in the Western States.

**ATTRACTIONS.**

The attractions were generally pronounced not up to those of other years, except in the matter of the horse races, which were particularly good. The stock parade is a feature of the Fair which, once seen, is never likely to be forgotten. All the horses and cattle are led or driven around the race track, while the hogs and sheep are carried on large drays. The president of the association and the mayor of the city head the procession, and there is always a good band. The cattle and horses are all gaily decorated and appear to like the performance quite as much as the spectators.

**A RED-HAIRED GROCER.**

Frank G. Sherwin, of Battle Creek, Mich., rejoices in the fact that he has red hair, and is known in the Michigan town as the "Red-haired Grocer." When Mr. Sherwin started in business several years ago, he decided that his locks could be turned to advantage, and the idea has been a decided success from the start. All the wrapping paper, bags, etc., employed by the firm are printed with flaming red ink. "Frank G. Sherwin, the Red-haired Grocer," and frequently the firm's advertising matter is signed "Ever Ready," "Always Ready," and so on.

**CANADIAN-BRITISH TRADE PROSPECTS.**

**M**R. J. M. McKIM, of London, England, manager of the branch office of THE CANADIAN GROCER in Great Britain, is visiting his relatives and friends in Canada. Mr. McKim was for some years a member of the business staff of the Toronto office, and was promoted to the management of the British branch nearly two years ago. His father was the late Robert McKim, who, as a member of the famous Light Brigade, saw service in the Crimean War, and fought in the engagements of Alma, Balaclava, Inkerman and Sebastopol.

"What are the prospects," I asked Mr. McKim, "from what you can gather in your conversation with British manufacturers and merchants for the expansion of trade between Great Britain and Canada?"

"Prospects are certainly improving. But, you know, there are a great many business men in London who do not seem concerned at all about trade outside the British Islands. I am sure, however, that there is a better feeling in regard to trade with Canada. As you know yourself, from your own observation, there are a great many more British manufacturers and merchants, or their representatives, than there used to be coming to Canada looking for business."

"Do you hear many complaints in regard to the absence of a national insolvency law in Canada?"

"I do. Some business men have told me that not until Canada has set her house in order in this particular will they make any effort to do business with her. They cannot, they tell me, understand why a nation should extend preferential tariff treatment to Great Britain, as Canada has done, and then, by refusing to enact an insolvency law, nullify to a great extent the advantages which the tariff accords. Some, on the other hand, pretend that the preferential tariff does not give British goods a preference. I was very sorry," concluded Mr. McKim, "to see the Insolvency Bill side-tracked again. I believe that a national insolvency law would do as much, if not more, for Canada in Great Britain than even the preferential tariff."

THE CANADIAN GROCER is now well known in Great Britain, and the London, England, office at 109 Fleet street, E.C., is frequently visited by British manufacturers and merchants seeking information about Canada.

A. McLeod and R. A. Martin, of Kingston, have been awarded the contract for supplying the penitentiary with groceries.

# TO THE TRADE



Our **BRUSH FACTORY** is now in full operation and  
we are ready to supply

**SCRUB and HORSE**

**BRUSHES**

in quantities to suit the Trade. Stove Brushes  
will soon be ready. Please write for catalogue,  
prices, discounts and terms to

**The E. B. EDDY CO., Limited**

**HULL.**

**MONTREAL.**

**TORONTO.**

Quebec,  
Halifax,

Hamilton,  
Winnipeg,

London,  
Victoria,

Kingston,  
Vancouver,

St. John, N.B.,  
St. John's, Nfld.

**GROCERY WINDOW DISPLAYS.**

By Grocer.

I WOULD like to say a few words re window dressing. It is a very rare thing to see a nicely dressed window throughout the country, although you will find some very nice stores. It is simply because of one of two things: either they don't know how or do not care. If the latter, I would advise the merchants to get out of that slovenly way. If the first, then try and cultivate a taste which will make them think more of their business. If they do so they will find they have a finer business than they ever thought they had, while they will find that they have more pleasure in doing business than they had before. Then, again, they will find that they are doing a better trade, not only in volume, but from the standpoint of profits.

A store window is like a man's face. As a man's face is an indication of a good or bad character, so is the window to a clean or dirty store. And we find a great many of the latter.

In order to be a good window-dresser one must possess natural taste, and also be methodical and a good designer, so as to be able to arrange and display goods in the best way and to good advantage.

Some people think that so long as they fill the window with goods they have dressed it. Therein is where they make a great mistake. For instance, I once saw a clerk dressing a window in a good large town with the following goods: At each end of the window a pile of soap, in the centre a box of tea, at each side of tea a box of raisins; then some teapots. While he was still dressing the window, I remarked to him: "Would you like to have that lot mixed together for your dinner?" He looked at me in surprise, and wondered what I meant. After explaining that tea and soap would not make very palatable soup, he remarked that he never thought of it in that way. Therein is the great mistake. And there are a great many clerks and proprietors just like him. They never think, and they never use their eyes when they go out. If they did they could soon gather ideas which would make them give more attention to their store window as well as their interior decorations.

To keep your stores attractive costs little more than time, and lots have that and to spare. Then, put a little into your stores, and brighten up some of your old goods.

**STRAWBERRIES IN HALIFAX.**

The Halifax produce market is without special feature this week, except as regards the arrival of the strawberry crop, which has been a good one. The receipts in

Halifax were large. The season began on June 26, and from that date till to-night there have come in from Annapolis Valley points 5,000 crates. On Tuesday last, the receipts amounted to 1,113 crates, the largest on record. The price that day dropped to 6c. per quart, but yesterday and to day it came up again to 8c.—Halifax Herald, July 15.

**NORTHERN SALMON CANNERIES.**

The Victoria Daily Colonist, of July 7, had the following: "Northern cannery business is now in full swing. Fish are running thick on Rivers Inlet and boats are making an average catch of 100 salmon a day. On the Skeena, where the fishing season started earlier, conditions are reversed. Only an average catch of from 18 to 20 fish to the boat is being taken, and the Indians, discontented with their success, have struck for higher wages. Such was the news brought from the Northern fishing grounds by the steamer Boscowitz yesterday. The Indians of the Skeena were anxious to take passage on the steamer down to Rivers Inlet, but the vessel, out of consideration for cannerymen, refused to carry them. One of the big drawbacks to fishing on the Skeena so far this year has been the dark, cloudy weather, which kept the fish to the bottom of the river. No large packs have consequently been made, the biggest put up at the time the steamer left being that of Cunningham's, consisting of 1,000 cases. The Boscowitz brought 300 cases down to Victoria, besides a quantity of furs. The steamer sailed again for the North last evening, and will call at Steveston to day for 400 or 500 empty salmon boxes for the Brunswick cannery. She had a good load of both freight and passengers leaving here."

**FOR THE GROCER'S WIFE.**

Mrs. I. M. W.—"Will you give suggestions for a company of one hundred and fifty persons?"—Your question probably refers to the refreshments. In entertaining so large a number, the "standing supper," as it is now termed, will best meet your requirements. Lay the dining-room table with a handsome cloth and a low plateau of roses as centrepiece. At convenient distances arrange piles of plates, napkins, and the necessary silver for serving. The dining-room should be open through the hours given in invitations, guests coming in and out at pleasure. They stand around the room and chat while they partake of the delicacies. Salads, croquettes, ice cream, fancy cakes and coffee is the usual reception menu. At this season of the year hot dishes seldom are served at evening companies.—Acker's Weekly.

# Empire Smoking Tobacco



Ask your wholesaler for  
a sample caddy of

**EMPIRE**

at

**36 cents.**

5, 10 and 15 cent Plugs.

**Big Plugs**

FOR

**Little Money**



Made by the

**EMPIRE  
TOBACCO  
CO., Limited**

**Granby, Que.**

Fir

MO  
D.T  
P.D  
O

A

A

**Fine JAPAN RICES**

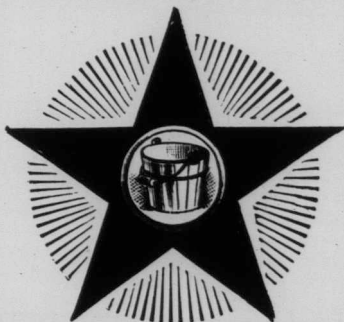
JAPAN GLACE,  
JAPAN MIKADO,  
POLISHED CRYSTAL,  
SNOW JAPAN,  
JAPAN ICE DRIPS.

**MOUNT ROYAL MILLS BRANDS**

D. W. ROSS CO'Y., AGENTS,  
MONTREAL

**The "Star Brand"**

—of—  
Pails, Tubs, and General Wooden-  
ware is always reliable.



**BOECKH BROS. & COMPANY**  
Selling Agents, Toronto, Ont.

**WM. CANE & SONS, Limited**  
Manufacturers, NEWMARKET.

**E. T. STURDEE**

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

**DON'T PAY FREIGHT  
ON WATER**

**CONCENTRATED GRAPE WINE  
VINEGAR**, best and most economical  
Vinegar made. One gallon Concentrated  
makes 25/27 gallons Standard Vinegar—  
Great saving in weight and freight. Write  
for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY FLUSHING, N.Y.



IS THE **BEST.**  
ASK FOR  
**MOTT'S**

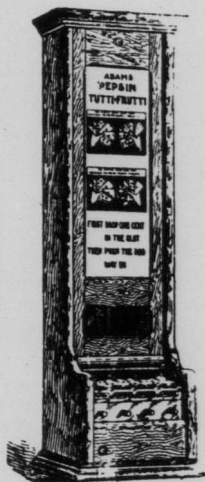


**Cow Brand Baking Soda**

is making wonderful progress in regard to  
sales. The demand increases every month.  
Every farmer's wife in Ontario has our recipe  
book, which has been mailed at the rate of 5,000  
per week for some months past.

**GROCERS:**—Do not let your stock run  
out; every wholesale house carries all sizes of  
packages.

**JOHN DWIGHT & CO.**  
TORONTO AND MONTREAL.



**Free**

Send for particulars regarding free  
Automatic Selling Machine for the  
sale of Adams' Tutti-Frutti Gum.

Address \_\_\_\_\_

**Globe Automatic Selling Co.**

13 Jarvis St., Toronto, Ont.

**MONSOON**

INDO-CEYLON TEA

**A Satisfied Man is usually a prosperous man**

The grocers who are selling **Monsoon** are all satisfied dealers.

To become happy and prosperous, then **push** Monsoon.

Order a 60-pound case and send us 50 names of customers and we  
will send samples and circulars telling them that Monsoon can  
be bought from you, etc.

**THE MONSOON TEA CO.**

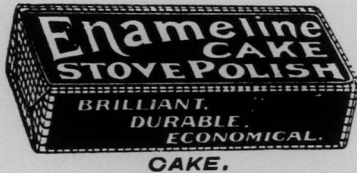
Toronto and Montreal.

**MONSOON**

INDO-CEYLON TEA.

# Enameline

## The Modern STOVE POLISH



CAKE.



PASTE.



LIQUID.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

### A LESSON IN TEA.

THIS is not a made-up story, but a true narration of facts. Many readers may at once recognize the parties concerned—for my part I am under promise not to mention names.

A certain firm purchased a large quantity of tea in the foreign markets two years ago. Almost immediately after the purchase the price of tea went down, and the speculation turned out to be a failure. The firm was in a quandary, as it had over \$100,000 expended in the purchase, which would not then realize more than three-fourths of that amount. The dilemma was explained to a wise man, and he said he would think over the matter and report next day. When he came back in the morning he asked the firm if they would turn over one-fourth of the stock to him and he would guarantee to get full price for it. They did so, and a large quantity of tea, which was then stored, was consigned to the wise man.

About three weeks afterwards, a new brand of tea was widely advertised. It was in pound and half pound packages, and had a pretty and distinctive name. It was advertised at 50c. per lb., and in less than two weeks the supply was exhausted. The name of the tea and its peculiar quality were widely talked about.

Another lot was put on the market and the advertising kept up, and then a third and last lot was advertised, but, in the meantime, the firm had "smelled a rat" and had been let into the secret. They went out into the market and bought a whole lot more of the tea they had been "stuck" on, and in another month they had duplicated the order. Their failure turned out to be a howling success, and all through the machinations of the wise man, who had conveyed the idea of giving this tea—which was of the most ordinary quality and cost but 25c. per lb. in bulk—a distinctive name and putting it on the market as a package tea, well advertised to the

consumer. It cost 3c. per lb. to pack it in neat shape, and about 4c. per lb. to advertise it, leaving a profit of 18c. per lb. on 400,000 lb. of tea—\$72,000 profit in about nine months!

The whole scheme, be it remembered, originated in a direct loss of 25 per cent. on the first purchase, and it was only the genius of the wise man who was called into council that turned the failure into a success by the simple process of giving the goods a distinctive name, putting them up in attractive form and advertising them liberally to the public. The same tea was being sold by grocers at the time for 30c. per lb. in loose form, but the wise man rightly conjectured that in a better and more presentable shape it would sell at a better price, provided that it was properly advertised.

The same tea is being advertised and sold to-day, and that is why I cannot mention its name.

But there is a great advertising moral for consideration. To take any article that is a failure at its own price, make no change in the goods intrinsically, but merely in the outside appearance; advertise it judiciously and create a steady demand for it at twice the price in the short space of a few months, ought to be the best kind of an answer to the cranks who have the audacity to tell us, in these enlightened days, "advertising does not pay."—John C. Graham, in Printers' Ink.

The above is very suggestive of the power of advertising to create demand; that a convenient package is a great factor in securing public favor; that cutting prices is not essentially a factor in winning trade; that it is easy to humbug some of the people at some time; that grocers are forced to sacrifice a liberal profit on bulk goods for a small profit on proprietary brands of inferior quality.

We also note that this tea episode is de-

nominated "a scheme" and that its author deliberately states that the tea sold at 50c. per lb. in packets, was the same tea that was sold in bulk, at the same time, for 30c. per lb.

The moral is plain that consumers are willing to pay more for goods put up in attractive shape than for the same articles in bulk at much lower price. This fact is clearly demonstrated by the preference given to crackers, put up in neat packages, over the same sort sold at less price in bulk; to the sale of cereals in packages at double the cost to the consumer that the same can be bought for in bulk. It is evident that package goods are most in favor with consumers, and that they are quick to pay an extra price for the more convenient service.

Is not the above narrative of "facts" also illustrative of how the consumer pays for advertising and makes it possible and profitable for plucky fellows to avoid a failure and make a "howling success?"

There is a sermon with many valuable lessons in Mr. Graham's story, which grocers should take to heart.—American Grocer.

Mr. George Yerex, of Yerexville, Ont., picked from three acres last week on his farm, in four days, and delivered them at W. Boulter & Son's canning factory, Picton, 13¾ tons of sweet wrinkled peas, "McLean's Advancer" variety. In the pod, this will bring him in \$275.70, being over \$90 per acre. He has still three acres to pick, equally as good, this week. Weight, 27,750 lb.; drawn in eight loads on July 4, 5, 6 and 7.—Picton Times, July 13.



Good in Any  
Climate  
Wherever  
There Are Flies.

# TANGLEFOOT

SEALED  
STICKY  
FLY  
PAPER.

Ask  
Your  
Jobber.

Always on the Lookout for Business

THE LIVE GROCER STOCKS

Keen's D.S.F. Mustard

Its reputation of over one hundred and fifty years has been made on quality.

Frank Magor & Co., 16 St. John Street, Montreal



Current Market Quotations for Proprietary Articles

July 20, 1899.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.

|                                      |       |
|--------------------------------------|-------|
| 3 oz. cans, 4 and 6 doz. in case     | 95    |
| 4 oz. cans, 4 and 6 doz. in case     | 95    |
| 6 oz. cans, 2 and 4 doz. in case     | 1 40  |
| 8 oz. cans, 2 and 4 doz. in case     | 1 80  |
| 12 oz. cans, 2 and 4 doz. in case    | 2 70  |
| 16 oz. cans, 2 and 4 doz. in case    | 3 60  |
| 2 1/2 lb. cans, 1 and 2 doz. in case | 9 00  |
| 4 lb. cans, 1 doz. in case           | 14 40 |
| 5 lb. cans, 1 doz. in case           | 18 00 |

Cook's Friend—

|                               |         |
|-------------------------------|---------|
| Size 1, in 2 and 4 doz. boxes | \$ 2 40 |
| " 10, in 4 doz. boxes         | 2 10    |
| " 2, in 6 "                   | 80      |
| " 12, in 6 "                  | 70      |
| " 3, in 4 "                   | 45      |
| Pound tins, 3 doz. in case    | 3 00    |
| oz. tins, 3 "                 | 2 40    |
| oz. tins, 4 "                 | 1 10    |
| lb. tins, 1/2 "               | 14 00   |

Diamond— W. H. GILLARD & CO

|                            |               |
|----------------------------|---------------|
| 1 lb. tins, 2 doz. in case | per doz. 2 00 |
| 1/2 lb. tins, 3 "          | 1 25          |
| 1/4 lb. tins, 4 "          | 0 75          |

THE F. F. DALLEY CO.

|  |                       |
|--|-----------------------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases  | per doz. cases \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. cases | 1 25                  |
| 1 lb. tins, 2 to 4 doz. cases                  | 2 00                  |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 55                  |
| 1/2 lb. tins, 4 to 6 doz. cases                | 0 80                  |
| 1 lb. tins, 2 to 4 doz. cases                  | 1 15                  |

English Cream, glass tumblers

|                       |      |
|-----------------------|------|
| 1/2 lb. jellies       | 0 75 |
| 1/2 lb. jellies       | 1 25 |
| 1/2 lb. jellies       | 2 25 |
| 1/2 lb. Crown sealers | 2 25 |

JERSEY CREAM BAKING POWDER.

|                          |      |
|--------------------------|------|
| 1/2 size, 5 doz. in case | 40   |
| 1/4 " 4 " " "            | 75   |
| 1/2 " 3 " " "            | 1 25 |
| 1 " 2 " " "              | 2 25 |

SNOW DRIFT BAKING POWDER.

|                              |                |
|------------------------------|----------------|
| 1/2 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/4 " 3 " " "                | 1 20           |
| 1 " 2 " " "                  | 2 00           |
| 3 " 1 " " "                  | 6 50           |
| 5 lb. boxes                  | 10 00          |
| 5 lb. pails                  | 16             |

WHITE SWAN BAKING POWDER.

|                              |               |
|------------------------------|---------------|
| 1/2 lb. tins, 3 doz. in case | per doz. 0 80 |
| 1/4 " 3 " " "                | 1 20          |
| 1 " 2 " " "                  | 2 00          |
| 5 " 1 " " "                  | 9 00          |

CANADA MFG. CO.

|                                   |      |
|-----------------------------------|------|
| Queen Baking Powder, 1/2 lb. tins | 1 20 |
| 1 lb. tins                        | 2 15 |

BLACKING.

P. G. FRENCH BLACKING

|                      |        |
|----------------------|--------|
| No. 4, 1/4 gra. bxs. | \$4 00 |
| " 6, 1/2 " " "       | 4 50   |
| " 8, 1/2 " " "       | 7 25   |
| " 10, 1/2 " " "      | 8 25   |
| " 10, Jet Enamel     | 8 25   |

GARR & SONS.

|                       |                |
|-----------------------|----------------|
| No. 2—1/4 gross boxes | per gross 2 70 |
| No. 4—1/4 gross boxes | 5 75           |
| No. 5—1/4 gross boxes | 8 00           |

THE F. F. DALLEY CO.

|  |        |
|--|--------|
| English Army Blacking, 1/4 gross cases | \$9 00 |
| No. 2 Spanish                          | 3 60   |
| No. 3                                  | 4 50   |

THE ALPHA CHEMICAL CO.

Stove Polish—

|                         |                |
|-------------------------|----------------|
| Quickshine Polish       | per gross 9 00 |
| Electric Crown Paste    | 8 00           |
| Electric Crown Lead Bar | 7 80           |

Patent Stove Polish—

|                                  |                  |
|----------------------------------|------------------|
| Sunlight Lead Bar's              | Per Gross \$2 25 |
| Packed in 1/2 gross cases        |                  |
| Sunlight Liquid, 1/2 gross cases | 10 80            |
| Moody's Black Lead 3's           | 4 25             |
| 1/2 gross case                   |                  |
| Reliable Stove Pipe Varnish      | 14 40            |
| 1/4 gross cases                  |                  |
| 6-oz. bottles                    | 12 00            |

Quickshine Pipe Varnish

|                                  |       |
|----------------------------------|-------|
| 1/4 gross cases pressed top tins | 12 00 |
|----------------------------------|-------|

Alpha Metal Polish No. 2

|                          |      |
|--------------------------|------|
| Alpha Metal Polish No. 2 | 9 00 |
|--------------------------|------|

Shoe Dressing—

|                            |       |
|----------------------------|-------|
| in 1/4 gross cases         | 22 00 |
| French Oil in 3-doz. cases | 9 00  |
| Reliable Shoe Dressing     | 12 00 |
| Eclipse Combination tan    | 12 00 |
| Moody's Ox Blood           | 12 00 |
| Chocolate                  | 12 00 |

BIRD SEEDS

THE F. F. DALLEY CO.

|  |          |
|--|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |

NICHOLSON & BROCK.

|   |      |
|---|------|
| Brock's Bird Seed                       | 0 07 |
| Norwich Bird Seed                       | 0 06 |
| Maple Leaf Bird Seed                    | 0 05 |
| Bird sea-gravel, 10c. pkts., 24 in case | 0 06 |
| " " " 5c. " 48 " "                      | 0 08 |

BLUE.

KEEN'S OXFORD.

|                                   |               |
|-----------------------------------|---------------|
| Per lb                            | per lb \$0 17 |
| In 10 box lots or case            | 0 16          |
| Reckitt's Square Blue, 12-lb. box | 0 17          |
| Reckitt's Square Blue, 5 box lots | 0 16          |

BLACK LEAD.

|  |      |
|--|------|
| Reckitt's, per box   | 1 15 |
| Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |      |

CORN BROOMS

BOECKH BROS & COMPANY

|                              |               |
|------------------------------|---------------|
| Bamboo Handles, A, 4 strings | doz. net 3 25 |
| " " B, 4 strings             | 3 05          |
| " " C, 3 strings             | 2 9c          |
| " " D, 3 strings             | 2 70          |
| " " E, 3 strings             | 2 45          |
| " " G, 3 strings             | 2 15          |
| " " I, 3 strings             | 1 70          |

CHEWING GUM.

ADAMS & SONS CO.

|  |                |
|--|----------------|
| Tutti Frutti, 36 5c. bars                                  | per box \$1 20 |
| " (in cream pitcher) 36 5c. bars                           | 1 20           |
| " (in sugar bowl) 36 5c. bars                              | 1 25           |
| " (in glass jar) 115 5c. pkgs.                             | 3 75           |
| Pepsin Tutti Frutti (in glass jar) 115 5c. packages        | 3 75           |
| Pepsin Tutti Frutti, 23 5c. packages                       | 0 75           |
| Round Pepsin, 30 5c. packages                              | 1 00           |
| Cash Register, 390 5c. bars and pkgs.                      | 15 00          |
| Cash Box, 160 5c. bars                                     | 6 00           |
| Tutti Frutti Show Case, 180 5c. bars and packages          | 6 00           |
| Variety Gum (with book in each box) 150 lc. pieces         | 1 00           |
| Banner Gum (English or French wrappers) 115 lc. pieces     |                |
| Flirtation Gum (English or French wrappers) 115 lc. pieces |                |

# Quality Wins Trade.

Price is an argument with some people, but "quality" wins trade and keeps it. Edwarsburg Starch proves its right to be called the Starch of quality by the unequalled test of time—time tests all things. Suppose you sell a customer a Starch that is yet in the experimental stage—you take more chances in selling it than the customer does in buying it. If a customer's trade is worth having, it is worth keeping. It is a poor way to keep it by running the chances of shaking their confidence in the quality of goods you sell—truly "quality wins trade." Edwarsburg Starch is pure Starch! Edwarsburg Starch keeps trade! It pays to buy (and to sell)—

## Edwarsburg Starch.

The Edwarsburg Starch Co., Limited  
Cardinal, Ont.

Benson's Prepared Corn. Silver Gloss Starch. Benson's Enamel Starch.

|  |        |
|--|--------|
| Mexican Fruit, 36 5c bars.....                               | 1 20   |
| Sappota, 150 1c pieces.....                                  | 0 90   |
| Orange Sappota, 150 1c pieces.....                           | 0 75   |
| Black Jack, 115 1c pieces.....                               | 0 75   |
| Red Rose, 115 1c pieces.....                                 | 0 75   |
| Magic Trick, (English or French wrappers) 115 1c pieces..... | 0 75   |
| <b>CHOCOLATES &amp; COCOAS.</b>                              |        |
| Cocoa—EPPSS. per lb.   |        |
| Case of 14 lbs. each.....                                    | 0 35   |
| Smaller quantities.....                                      | 0 37½  |
| CADBURY'S.   |        |
| Frank Magor & Co., Agents. per doz                           |        |
| Cocoa essence, 3 oz. packages.....                           | \$1 65 |
| per lb.  | 0 40   |
| Mexican chocolate, ¼ and ½ lb. pkgs.                         | 0 40   |
| Rock Chocolate, loose.....                                   | 0 40   |
| " 1-lb. tins.....  | 0 42½  |
| Nibs, 11-lb. tins.....                                       | 0 35   |
| TODHUNTER, MITCHELL & CO'S.                                  |        |
| Chocolate—per lb.  |        |
| French, ¼'s—6 and 12 lbs.....                                | 0 30   |
| Caraccas, ¼'s—6 and 12 lbs.....                              | 0 35   |
| Premium, ½'s—6 and 12 lbs.....                               | 0 30   |
| Sante, ¼'s—6 and 12 lbs.....                                 | 0 26   |
| Diamond, ¼'s—6 and 12 lbs.....                               | 0 22   |
| Sticks, gross boxes, each.....                               | 1 00   |
| Cocoa—   |        |
| Homeopathic, ¼'s, 8 and 14 lbs..                             | 0 30   |
| Pearl, " " " " " " " "                                       | 0 25   |
| London Pearl 12 and 18 " " " "                               | 0 22   |
| Rock " " " " " " " "   | 0 30   |
| Bulk, in boxes.....  | 0 18   |
| per doz  |        |
| Royal Cocoa Essence, packages.....                           | 40     |
| FRY'S.   |        |
| Chocolate—per lb.  |        |
| Caraccas, ¼'s, 6-lb. boxes.....                              | 0 42   |
| Vanilla, ¼'s.....  | 0 42   |
| "Gold Medal" Sweet, ¼'s, 6 lb. bxs.                          | 0 29   |
| Pure, unsweetened, ¼'s, 6 lb. bxs.                           | 0 42   |
| Fry's "Diamond," ¼'s, 14 lb. bxs.                            | 0 24   |
| Fry's "Monogram," ¼'s, 14 lb. bxs.                           | 0 24   |
| Cocoa—per doz  |        |
| Concentrated, ¼'s, 1 doz. in box.                            | 2 40   |
| " ½'s.....   | 4 50   |
| " 1 lbs.....   | 8 25   |
| Homeopathic, ¼'s, 14 lb. boxes.....                          |        |
| " ½ lbs. 12 lb. boxes.....                                   |        |
| WALTER BAKER & CO.   |        |
| Cocoa, ½ s.....  | 0 52   |
| Premium Chocolate, ½ s.....                                  | 0 45   |
| Webb's Cocoa Powder, ¼ s.....                                | 0 30   |

|  |        |
|--|--------|
| JOHN P. MOTT & CO'S.                   |        |
| R. S. McIndoe Agent, Toronto.          |        |
| Mott's Broma..... per lb.              | 0 30   |
| Mott's Prepared Cocoa.....             | 0 28   |
| Mott's Homeopathic Cocoa (¼'s).....    | 0 32   |
| Mott's Breakfast Cocoa (in tins).....  | 0 40   |
| Mott's No. 1 Chocolate.....            | 0 30   |
| Mott's Breakfast Chocolate.....        | 0 28   |
| Mott's Caraccas Chocolate.....         | 0 40   |
| Mott's Diamond Chocolate.....          | 0 23   |
| Mott's French-Can. Chocolate.....      | 0 18   |
| Mott's Navy or Cooking Chocolate.....  | 0 28   |
| Mott's Cocoa Nibbs.....                | 0 35   |
| Mott's Cocoa Shells.....               | 0 05   |
| Vanilla Sticks, per gross.....         | 0 90   |
| Mott's Confectionery Chocolate.....    | 0 21   |
| Mott's Sweet Chocolate Liquors.....    | 0 19   |
| 0 30                                   | 0 43   |
| COWAN COCOA AND CHOCOLATE CO.          |        |
| Hygienic Cocoa, ¼ lb. tins, per doz..  | \$3 75 |
| Cocoa Essence, ½ lb. tins, per doz..   | 2 25   |
| Soluble Cocoa, No. 1 bulk, per lb....  | 0 20   |
| Diamond Chocolate, 12 lb. boxes,       |        |
| ¼ lb. cake, per lb.....                | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes,    |        |
| ½ lb. cake, per lb.....                | 0 30   |
| Mexican Vanilla Chocolate, 12 lb.      |        |
| boxes, ¼ lb. cake, per lb.....         | 0 35   |
| COCOANUT.                              |        |
| CANADIAN COCOANUT CO.                  |        |
| White Moss Brand—                      |        |
| ½ lb. Packages, 15 or 30 lb. cases.... | 0 27   |
| ¼ & ½ lb. " " " " " " " "              | 0 27½  |
| ¼ " " " " " " " "                      | 0 28   |
| ½ " " " " " " " "                      | 0 29   |
| ¾ " " " " " " " "                      | 0 29   |
| 1 " " " " " " " "                      | 0 30   |
| Bulk—                                  | Brls   |
| White Moss, 10, 15 or 20 lb. ....      | 0 18   |
| Feather Strip, " " " " " " " "         | 0 20   |
| Ribbon, " " " " " " " "                | 0 18   |
| Special Shred, " " " " " " " "         | 0 16   |
| Macaroon, " " " " " " " "              | 0 16   |
| Crown Desic'd, 12, 20 25.....          | 0 16   |
| Special, " " " " " " " "               | 0 15   |
| STANDARD COCOANUT MILLS.               |        |
| Feather strips.....                    | 18 21  |
| Cream shredded.....                    | 17 20  |
| Standard.....                          | 15 18  |
| Macaroon.....                          | 15 17  |
| Dessicated.....                        | 14 16  |
| Shavings, in packages.....             | 16 18  |
| Cream shredded, ¼ lbs.....             | 29     |
| " ½ lbs.....                           | 28     |

|   |         |
|---|---------|
| CHEESE.   |         |
|  |         |
| MacLaren's Imperial—  | Per doz |
| Large size jars.....  | \$8 25  |
| Medium size jars.....   | 4 50    |
| Small size jars.....  | 2 40    |
| Individual size jars.....   | 1 00    |
| Imperial Cheese Silver Holder—  |         |
| Large size.....   | 18 00   |
| Medium size.....  | 15 00   |
| Small size.....   | 12 00   |

|  |        |
|--|--------|
| EXTRACTS.  |        |
| per doz.   |        |
| Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors..... | \$2 00 |
| Dalley's Tropical Extracts, 2 oz. bottles all flavors.....     | 0 75   |
| Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors.....   | 1 25   |
| Crown Brand (Greig Mfg. Co.)—                                  |        |
| 1 oz. Bottle, per doz.....                                     | 0 90   |
| 2 " " " " " " " "  | 1 50   |
| 2½ " " " " " " " "   | 2 00   |
| 4 " " " " " " " "  | 3 00   |
| 8 " " " " " " " "  | 6 00   |
| 4 " " " " " " " "  | 4 00   |
| 8 " " " " " " " "  | 6 00   |
| P. G. FLAVORING EXTRACTS                                       |        |
| 8 oz. Glass Stopper bott.....                                  | \$6 00 |
| 4 oz. " " " " " " " "  | 4 00   |
| 8 oz. Plain bottles.....                                       | 5 00   |
| 4 oz. " " " " " " " "  | 3 00   |
| 2½ oz. Cabinet bottles.....                                    | 2 00   |
| 2 oz. Bottles.....   | 1 80   |
| 1 oz. " " " " " " " "  | 1 20   |
| Per gallon.....  | 7 00   |
| Per pound.....   | 1 00   |

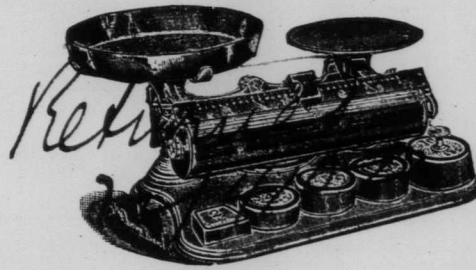
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|---|-------|
| COFFEE.   |       |
| JAMES TURNER & CO. per lb                                 |       |
| Mecca.....  | 0 32  |
| Damascus.....   | 0 28  |
| Cairo.....  | 0 20  |
| Sirdar.....   | 0 17  |
| Old Dutch Rio.....  | 0 12½ |
| TODHUNTER, MITCHELL & CO'S                                |       |
| Excelsior Blend.....                                      | 0 32  |
| Jersey.....   | 0 29  |
| Rajah.....  | 0 20  |
| Old Government Java.....                                  | 0 28  |
| Maracaibo.....  | 0 18  |
| West India.....   | 0 16  |
| Rio, choice.....  | 0 12  |
| CLOTHES PINS.   |       |
| BOECKH BROS. & CO.  |       |
| Clothes Pins (full count), 5 gross in case, per case..... | 0 65  |
| 4 doz. packages (12 to a case).....                       | 0 75  |
| 6 doz. packages (12 to a case).....                       | 1 00  |

|  |      |
|--|------|
| ROBINSON'S BARLEY AND GROATS.                              |      |
| per doz.   |      |
| Patent Barley, ½ lb. tins.....                             | 1 25 |
| " " " " " " " "  | 2 25 |
| " Groats, ½ lb. tins.....                                  | 1 25 |
| " " " " " " " "  | 2 25 |
| DALLEY'S ROYAL HYGIENIC SELF-RAISING FLOURS.               |      |
| per doz  |      |
| Buckwheat, 2½-lb. pkgs, 3 doz. case....                    | 1 20 |
| Pancake, 2 lb. pkgs, 3 doz. case.....                      | 1 20 |
| Tea Biscuit, 2-lb. pkgs, 3 doz. case....                   | 1 20 |
| Graham Flour, 2-lb. pkgs, 3 doz. case..                    | 1 20 |
| Bread and Pastry Flour, 2 lb. pack-ages, 3 doz. cases..... | 1 20 |
| CANADA MFG. CO.  |      |
| "Star" Self-Raising Flour, 3-lb. pkgs..                    | 1 30 |
| " " " " " " " "  | 2 60 |
| Flexman " " " " " " " "                                    | 1 30 |
| " " " " " " " "  | 2 60 |
| GELATINES.   |      |
| COX'S  |      |
| 2's.....   | 1 10 |
| 4's.....   | 1 10 |
| Quart size.....  | 2 22 |

**RECKITT'S Blue and Black Lead** (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)



# The Hour Has Come.



NO USE dodging the issue ; it won't be downed. The time has come when ninety-nine out of every hundred merchants understand what a serious problem it is to gain full profits out of their business. Do you realize what an almost impossible thing it is? Do you realize that the Money-Weight System is **that great saving power?**

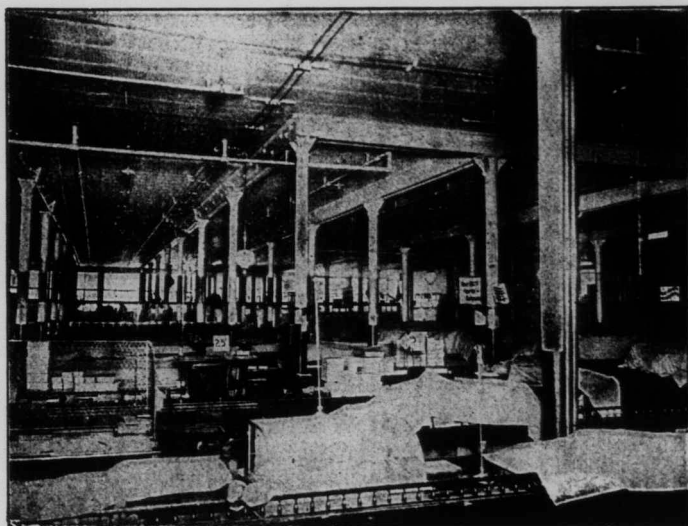
ASK FOR INFORMATION.

## The Computing Scale Co., Dayton, Ohio

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y.,  
Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt.,  
104 King St. W., Toronto, Ont.

## Cheap Fetchers and Carriers of Inexpensive Daylight.

"Luxfer Prism windows and pavement lights are a boon to progressive and thrifty merchants."



EATON'S—WITH LUXFER PRISMS.



EATON'S—WITH PLATE GLASS.

### WE REST OUR CASE

upon a comparison between the amount required to light your store with Luxfer Prisms and the amount of your artificial light bills.

WRITE TO

**Luxfer Prism Co., Limited.**  
58 Yonge St., Toronto.

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ITION

**INDURATED FIBRE WARE.**

THE E. B. EDDY CO.

|                                  |        |
|----------------------------------|--------|
| 1/2 pail, 6 qt.                  | \$3 35 |
| Star Standard, 12 qt.            | 3 50   |
| Milk, 14 qt.                     | 4 75   |
| Round-bottomed fire pail, 14 qt. | 4 75   |
| Tube, No. 1.                     | 13 30  |
| " " 2.                           | 11 40  |
| " " 3.                           | 9 50   |
| Fibre Butter Tube (30 lbs)       | 3 80   |
| Nests of 3.                      | 2 85   |
| Keelers No. 4.                   | 8 00   |
| " " 5.                           | 7 00   |
| " " 6.                           | 6 00   |
| " " 7.                           | 5 00   |
| Milk Pans.                       | 2 65   |
| Wash Basins, flat bottoms.       | 2 65   |
| " " round bottoms.               | 2 50   |
| Handy Dish.                      | 2 25   |
| Water Closet Tanks.              | 17 00  |
| Dish Pan, No. 1.                 | 7 60   |
| " " 2.                           | 6 20   |
| Barrel Covers and Trays.         | 4 75   |
| Railroad or Factory Pails.       | 4 75   |

**JAMS AND JELLIES.**

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

|                        |      |
|------------------------|------|
| Orange Marmalade.      | 1 50 |
| Clear Jelly Marmalade. | 1 80 |
| Strawberry W. F. Jam.  | 2 00 |
| Raspberry " "          | 2 00 |
| Apricot " "            | 1 75 |
| Black Currant " "      | 1 85 |
| Other Jams, W. F.      | 1 55 |
| Red Currant Jelly.     | 2 75 |

All the above in 1 lb. clear glass pots.

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

Chocolate. 2 doz. cases \$1.25 per doz.

Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

Raspberry, Strawberry, Red Currant, Pineapple.

1-lb. glass jars, 2 doz. in case, per doz \$1 00

5-lb. tin pails, 8 pails in crate, per lb. 0 66 1/2

7-lb. wood pails, 6 " " " " 0 66 1/2

14-lb. wood pails, per lb. 0 66 1/2

30-lb. " " " " 0 66 1/2

**LICORICE.**

YOUNG & SMYTHE'S LIST.

|  |        |
|--|--------|
| 5-lb. boxes, wood or paper, per lb.                | \$0 40 |
| Fancy boxes (50 or 50 sticks) per box.             | 1 25   |
| " Ringed " 5 lb. boxes, per lb.                    | 0 40   |
| " Acme " Pellets, 5 lb. cans, per can.             | 0 00   |
| " Acme " Pellets, fancy boxes (40) per box.        | 1 50   |
| Tar Licorice and Tolu Wafers, 5 lb. cans, per can. | 2 00   |
| Licorice Lozenges, 5 lb. glass jars.               | 1 75   |
| " " 5 lb. cans.                                    | 1 50   |
| Purity " Licorice, 200 sticks.                     | 1 45   |
| " " " " 100 sticks.                                | 0 73   |
| Dulce, large cent sticks, 100 in box.              | 0 75   |

**MINCE MEAT.**

|                                     |         |
|-------------------------------------|---------|
| Wheley's Condensed, per gross, net. | \$10 80 |
| per case of 3 doz., net.            | 2 70    |
| Nicholson's, per gross.             | 10 80   |
| per 1/4 gross case.                 | 2 70    |

**MUSTARD.**

COLMAN'S OR KEEN'S.

|                                  |        |
|----------------------------------|--------|
| D. S. F., 1/4 lb. tins, per doz. | \$1 40 |
| " " 1/2 lb. tins, " "            | 2 50   |
| " " 1 lb. tins, " "              | 5 00   |

In Jars—

|                              |      |
|------------------------------|------|
| Durham, 4 lb. jars, per jar. | 0 75 |
| " " 1 lb. " " " "            | 0 25 |

F. D., 1/4 lb. tins, per doz. 0 85

1/2 lb. tins, " " " " 1 45

**FRENCH MUSTARD.**

Crown Brand—(Greig Mfg. Co.)

|                   |                   |
|-------------------|-------------------|
| per gross.        | per gross         |
| Pony size, \$7 50 | Beer Mug, 16 20   |
| Small Med. 7 50   | Tumbler, 11 50    |
| Medium, 10 80     | Cream Jug, 21 00  |
| Large, 12 00      | Sugar Bowl, 22 00 |
| Spoon, 18 00      | Caddy, 28 00      |

THE F. F. DALLEY CO.

|  |      |
|--|------|
| Dalley's Mustard, bulk, pure, per lb.                    | 0 25 |
| Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. | 2 00 |
| Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. | 1 00 |
| Dalley's Superfine Durham Mustard bulk, per lb.          | 0 12 |
| 1/4 lb. tins, 4 doz. in case, per doz.                   | 0 65 |
| 1/2 lb. tins, 2 " " " "                                  | 1 20 |
| 1 lb. jars, per doz.                                     | 2 40 |
| 4 lb. " " " "  | 7 80 |
| 1/4 lb. glass tumblers.                                  | 0 75 |
| Jersey Butter Color, 2 oz. btls. per oz.                 | 1 25 |
| 1 gallon tins, per gal.                                  | 2 50 |
| Celery Salt, 2 oz. btls. sil. tops, per doz.             | 1 25 |
| Curry Powder, 2 oz. bottles, silver tops, per doz.       | 1 75 |

**ORANGE MARMALADE.**

T. UPTON & CO.

|  |          |
|--|----------|
| 1-lb. glass jars, 2 doz. case, per doz.                      | \$1 00   |
| 7-lb. pails, 6 pails in crate, per lb.                       | 0 07 1/2 |
| Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz. | 1 30     |

**PICKLES---STEPHENS'**

A. P. TIPPET & CO., AGENTS.

|                                   |      |
|-----------------------------------|------|
| Patent stoppers (pints), per doz. | 2 30 |
| Corked (pints), " " " "           | 1 90 |

**SODA—COW BRAND.**



Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00

Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00

Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00

Case of 5c. pkgs. (containing 96 pkgs.), per box, \$3.00

**SOAP**

JOHN TAYLOR & CO.

Eclipse (Twin-bar), per box \$4 00

Freight prepaid 5 box lots. Special discount for larger quantities.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2-6-16 lb. and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



**STARCH.**

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—

|                                    |          |
|------------------------------------|----------|
| No. 1 White or Blue, 4-lb. cartons | 0 05 1/2 |
| No. 2 " " " " 3-lb. " "            | 0 05 1/2 |
| Canada Laundry, boxes of 40 lbs.   | 0 04 1/2 |
| Silver Gloss, 6-lb. draw-lid boxes | 0 07     |
| Silver Gloss, 6-lb. tin canisters. | 0 07     |
| Edwards'g Silver Gloss, 1-lb. pkg. | 0 07     |
| Kegs Silver Gloss, large crystals  | 0 06     |
| Benson's Satin, 1-lb. cartons.     | 0 07 1/2 |
| No. 1 White, blbls. and kegs.      | 0 04 1/2 |
| Benson's Enamel, per box.          | 3 00     |

Culinary Starch—

|                                 |          |
|---------------------------------|----------|
| W. T. Benson & Co.'s Prep. Corn | 0 06     |
| Canada Pure Corn.               | 0 04 1/2 |

Rice Starch—

|   |       |
|---|-------|
| Edwardsburg No. 1 white, 1-lb. cart.          | 0 09  |
| Edwardsburg No. 1 White or Blue, 4-lb. lumps. | 7 1/2 |

THE F. F. DALLEY CO.

Boston—Laundry, 50 pkgs. to box, per package. 0 07 1/2

Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.



**KINGSFORD'S OSWEGO STARCH**



SILVER (40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08

PURE—40-lb. boxes 1-lb. pack. 0 05 1/2

" 48-lb. " 16 3-lb. boxes.. 0 07

For puddings, custards, etc.

OSWEGO 40-lb. boxes, 1-lb. packages..... 0 07 1/2

CORN STARCH }

ONTARIO } 38-lb. to 45-lb. boxes,  
STARCH } 6 bundles..... 0 06

STARCH IN Silver Gloss..... 0 7 1/2

BARRELS / Pure..... 0 6 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

|                                     |          |
|-------------------------------------|----------|
| Canada Laundry, boxes of 40 lbs.    | 0 4 1/4  |
| Acme Gloss, 1-lb. cart., 40 lb. box | 0 4 1/4  |
| Finest Quality White Laundry—       |          |
| 3 lb. canisters, cases 36 lbs.      | 0 05 1/2 |
| 4 lb. canisters, cases 48 lbs.      | 0 5 1/4  |
| Bbls., 175 lbs.                     | 0 04 1/2 |
| Kegs, 100 lbs.                      | 0 04 1/2 |
| Lily White Gloss—                   |          |
| 1 lb. fancy cartons, cases 30 lbs.  | 0 07     |
| 6 lb. trunk, brass catch, 8 in case | 0 07     |
| 6 lb. trunk lock and key, 8 in case | 0 07 1/2 |
| 6 lb. enamelled tin, 8 in case.     | 0 07     |
| Kegs, extra large crystals, 100 lbs | 0 06     |



Brantford Gloss—

|                                 |         |
|---------------------------------|---------|
| 1 lb. fancy boxes cases 36 lbs. | 0 7 1/2 |
|---------------------------------|---------|

Canadian Electric Starch—

|                     |      |
|---------------------|------|
| 40 packages in case | 3 30 |
|---------------------|------|

Celluloid Starch—

|                  |      |
|------------------|------|
| bbls. 45 cartons | 3 50 |
| per case.        | 3 50 |

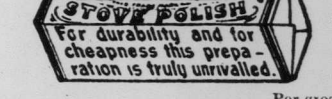
Culinary Starch—Chal-Prep. Corn—

|                             |          |
|-----------------------------|----------|
| 1 lb. packages, boxes 40 lb | 0 04 1/2 |
| No. 1 Pure Prepared Corn—   |          |
| 1 lb. pkgs., boxes 40 lbs.  | 0 06     |



No. 4—3 dozen in case (net cash) \$4 50

6—3 dozen in case " " " " 7 50



Rising Sun, 6-oz. cakes, 1/2 gross boxes. \$8 50

Rising Sun, 3-oz. cakes, gross boxes. 4 50

Sun Paste, 10c. size, 1/4 gross boxes. 10 00

Sun Paste, 5c. size, 1/4 gross boxes. 5 00



Tiger Stove Polish, 1/4 gross boxes, large per gross, \$7.20; small, per gross, \$4.50.

Stovepipe Varnish, 4 oz. bottles..... per doz 1 00

" " " " 6 oz. bottles..... 1 25

Boston Brunswick Black, 8 oz. bot's. 1 75



SILVERINE. Per gross.

|                 |        |
|-----------------|--------|
| No. 4—5c. size. | \$3 85 |
| " " 6c. size.   | 5 50   |
| " " 8c. size.   | 6 50   |
| " " 10c. size.  | 8 00   |

**TEAS.**

SALADA CEYLON.

Wholesale. Retail

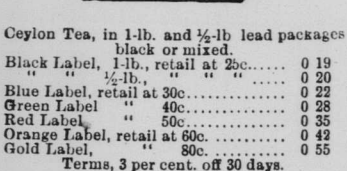
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|-----------------------------------|------|------|
| Brown Label, 1's.                 | 0 20 | 0 25 |
| " " 1/2's.                        | 0 21 | 0 22 |
| Green Label, 1's and 1/2's.       | 0 22 | 0 30 |
| Blue Label, 1's, 1/2's and 1/4's. | 0 30 | 0 40 |
| Red Label, 1's and 1/2's.         | 0 36 | 0 50 |
| Gold Label, 1/2's.                | 0 44 | 0 60 |

Terms, 30 days net.

**RAM LAL'S lead packages.**



|                      |      |
|----------------------|------|
| Cases, each 60 1-lb. | 0 35 |
| " " " " 60 1/2-lb.   | 0 35 |
| " " " " 120 1/2-lb.  | 0 36 |



Ceylon Tea, in 1-lb. and 1/2-lb. lead packages black or mixed.

|                                    |      |
|------------------------------------|------|
| Black Label, 1-lb., retail at 2bc. | 0 19 |
| " " 1/2-lb., " " " "               | 0 20 |
| Blue Label, retail at 30c.         | 0 22 |
| Green Label " " 40c.               | 0 28 |
| Red Label " " 50c.                 | 0 35 |
| Orange Label, retail at 60c.       | 0 42 |
| Gold Label, " " 80c.               | 0 55 |

Terms, 3 per cent. off 30 days.

CROWN BRAND. (Ceylon in lead packages)

|                              |      |      |
|------------------------------|------|------|
| Blue Label, 1-lb. and 1/2's. | 0 35 | 0 50 |
| Blue Label, 1-lb. and 1/2's. | 0 28 | 0 40 |
| Green Label, 1-lb.           | 0 18 | 0 25 |
| Green Label, 1/2's.          | 0 19 | 0 25 |
| Japan, 1's.                  | 0 19 | 0 25 |



LUDELLA CEYLON, 1's AND 1/2'S PKGS.

|                              |          |      |
|------------------------------|----------|------|
| Blue Label, 1's.             | 0 18 1/2 | 0 25 |
| Blue Label, 1/2's.           | 0 19     | 0 25 |
| Orange Label, 1's and 1/2's. | 0 21     | 0 30 |
| Brown Label, 1's and 1/2's.  | 0 28     | 0 40 |
| Brown Label, 1/2's.          | 0 30     | 0 40 |
| Green Label, 1's and 1/2's.  | 0 35     | 0 50 |
| Red Label, 1/2's.            | 0 40     | 0 60 |

**TOBACCO.**

EMPIRE TOBACCO CO.

Foreign—

|                                     |      |
|-------------------------------------|------|
| Empire, 3 s. 4 1/2 and 9 s.         | 0 36 |
| Royal Oak, 2 x 3. Solace, 8s.       | 0 52 |
| Something Good, rough and ready, 7s | 0 53 |
| Louise, 2 x 3. 14s.                 | 0 54 |

Domestic Cheewing

|  |      |
|--|------|
| Currency 13 3/4 oz. bars, spaced 9s, (10 1/2 to the lb.) | 0 39 |
| Patriot, 2 x 6. Navy 5s.                                 | 0 41 |
| Old Fox, Narrow 12s.                                     | 0 44 |
| Free Trade, 8s.  | 0 44 |
| Snowshoe, 10 3/4 oz. bars, spaced 8s, (12 to the lb.)    | 0 44 |
| Snowshoe, pound bars, spaced 6s.                         | 0 44 |

**WOODENWARE.**

THE E. B. EDDY CO. per doz

|                      |      |
|----------------------|------|
| Washboards, X        | 1 40 |
| " " XX               | 1 60 |
| " " Waverly          | 1 70 |
| " " Planet           | 1 80 |
| " " Special Globe    | 1 70 |
| " " Solid Back Globe | 1 80 |
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