

# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 9, 1898.

NO. 49

**SELL  
ONLY  
THE  
BEST!**

These substantiate our claim  
that : : : :

## Colman's Mustard

In Competition with the World  
we have received the

**Highest Awards  
Made. . .**

**IS THE BEST IN THE WORLD**

### Pure Buckwheat Flour

There is no artificial "essence" of Buckwheat thrown in while Tillson's Roller Process Buckwheat Flour is in process of milling—an essence deceives the buyer. The flavor you get in Tillson's Brand is Nature's own—strong, rich, **natural**. And it is a white flour, too.

It is made by the "roller process"—the modern way, from the best Buckwheat that grows. It is absolutely pure, but it costs **you** no more than inferior, weak, low-grade Buckwheat Flours.

**Tillson's Roller Process Buckwheat Flour.**

FROM MANUFACTURER TO  
RETAILER DIRECT.

THE TILLSON CO'Y, LIMITED,

Tilsonburg, Ont.

THE CANADIAN GROCER

WASHBOARDS  
 CLOTHES PINS  
 CLOTHES LINES  
 TUBS  
 PAILS  
 CHURNS  
 BUTTER PLATES  
 BUTTER TUBS  
 BUTTER PRINTS  
 BASKETS  
 SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . .

**Sovereign  
 Matches**

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



**Pickles.**

Heinz's pickles and food products are always just what the purchaser expects—or a little better.

Others of our Popular Specialties are:

Tomato Chutney    Evaporated Horse Radish  
 Tomato Ketchup    Tomato Soup  
 Baked Beans with Tomato Sauce

For sale by

H. P. Eckardt & Co., Toronto.  
 Hudson, Robert & Co., Montreal.

MEDALS—

PARIS  
 CHICAGO  
 ANTWERP  
 ATLANTA, Etc.

The GENUINE  
 always bear the  
 Kestonmark mark.



**What Am I in  
 Business for?**

WILL any merchant stop long enough to ask himself that question? We don't intend to add any grey hairs to your head by preaching your bad habits, so every man, woman and child in the Dominion can know them, we are just simply going to quietly tell you to **watch your business** a little closer.

Pound and ounce scales are a dead sure loss for anybody who uses them.

Our "Computing" "Money Weight" scales weigh all goods in their money value, thus avoiding errors in calculation and weight by making clerks and merchants careful. It shall never again be "Oh! about so much," it must always be "Just so much and no more" on "Money Weight" scales.

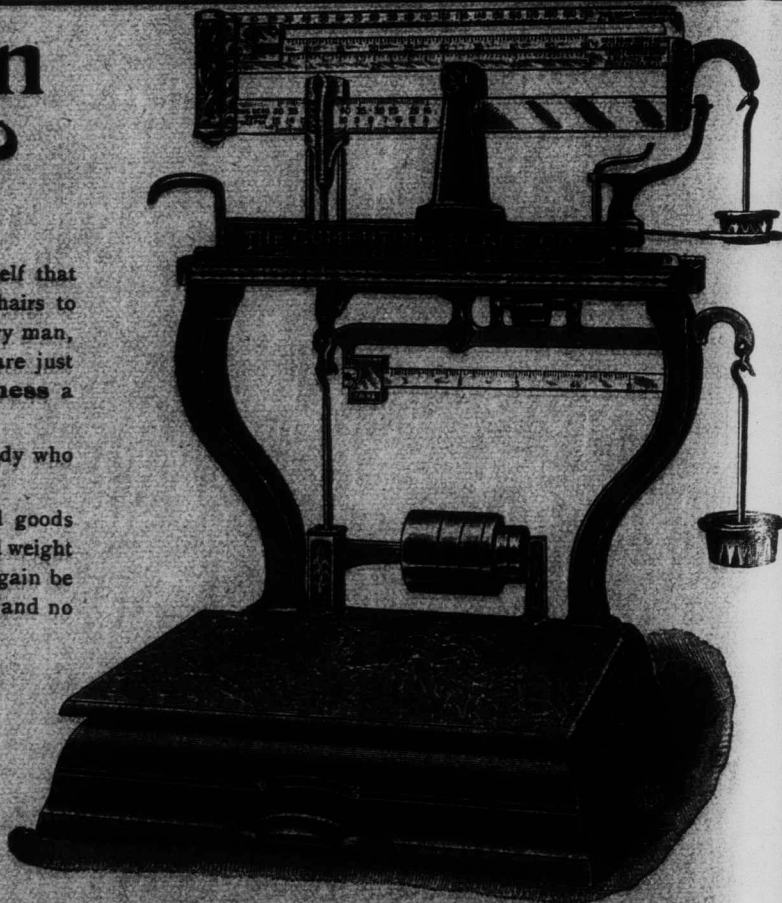
**The Computing Scale Co.**

MAKERS

DAYTON, OHIO, U.S.A.

MILLS & HASTINGS, General Selling Agents,  
 700-701 Garden City Block, CHICAGO, ILL.

L. A. DAVIDSON, Sole Agent for Canada,  
 Canada Life Building, TORONTO.



IMPROVED STANDARD MARKET.

Height, 25 1/2 inches.

Capacity, 100 lb.

## In Holiday Time

Money comes easily and it is spent just as easily and quickly, too, in Holiday time. Folks don't quibble over the price of an article, if the quality suits them, and only the **best quality will** suit—in groceries, when all the world is "shopping."

Standards of the highest quality like Fry's Cocoa and Chocolates, Lazenby's Soup Squares and Jelly Tablets, and Codou's Macaroni prove their intrinsic value—"in Holiday Time," because

### Best Quality Counts!

## Fry's Cocoa and Chocolates.

Symbols of absolute purity in Cocoa and Chocolate (the Diamond Sweet). Proved "best" by the medals and awards they have earned. No better proof is wanted or needed, than this—that "best quality counts."

## Lazenby's Soup Squares--Jelly Tablets.

Ready-to-use luxuries at the price of the necessities. The Soup Squares for quick, rich, nutritious soup making—the Jelly Tablets for delicately flavored table jellies. Made in England. Used by the nobility there and by economical women **everywhere**.

## Codou's Macaroni.

Liberally advertised to help your sales, but only honest facts are given. The Macaroni (delicate, white, tender) backs up our advertising, you won't have to "take it back" if "P. Codou" is stamped on the package.

Sold by leading wholesalers  
everywhere.

AGENTS:

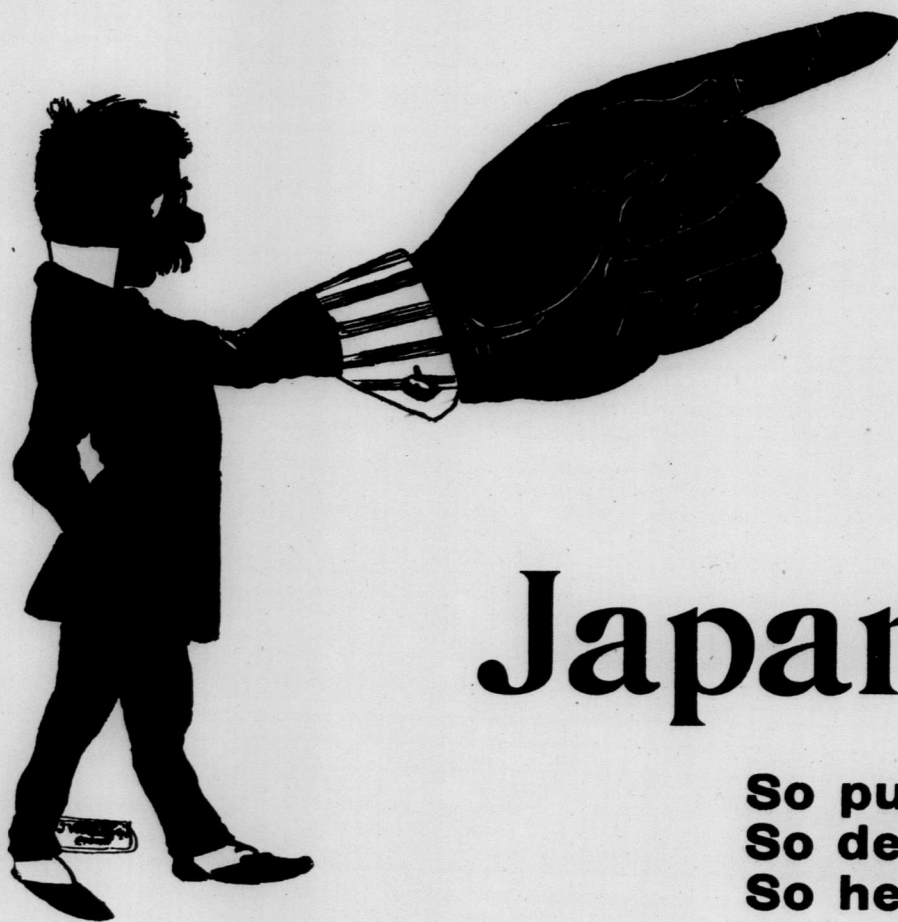
A. P. Tippet & Co.

Montreal and Toronto

F. H. Tippet & Co.

St. John, N.B.

# LET US GIVE YOU A POINTER.



A good article  
is sure to bring  
good results,  
hence the  
enormous sale  
of ...

## Japan Teas

**So pure.  
So delicious.  
So healthful.**

Their rich, clear, sparkling, drawing  
qualities are due solely to the fact  
that every leaf is absolutely pure.

Every pound is officially inspected, so  
that there is never the danger of running  
up against a bad lot and thereby displeas-  
ing some customer.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**



# Greig's Crown Extracts

are recognized as the standard for absolute purity and greatest strength.

It is not yet too late to sort up your stock for Christmas trade.

**THE GREIG MANUFACTURING CO.**  
**MONTREAL.**

"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Source and Nature of Every Article sold by Storekeepers, etc.; and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

## COWAN'S

Hygienic Cocoa  
Royal Navy Chocolate  
AND  
Famous Blend Coffee

are the favorites with all grocers.

**THE COWAN CO., LIMITED, TORONTO**

**BORAX**  
**SALTPETRE**  
**SAL SODA**  
**BI-CARB. SODA**

Wholesale Quantities Only.

**E. FIELDING,**  
34 Yonge St., TORONTO

## BUREAU OF BUSINESS WANTS.

### PROPERTIES FOR SALE OR WANTED.

**WANTED**—SECOND HAND CASH REGISTER. Apply, Box 73, Warton, Ont. (49)

**A BARGAIN FOR A PRACTICAL BAKER**—for sale, a bakery and confectionery business: good stand; good location; will be sold very cheap. Apply to E. W. Nesbitt, Woodstock, Ont.

**GROCERY BUSINESS FOR SALE.** BOX 37, Alymer West, Ont.

**CHEESE FACTORY**—PAYING BUSINESS—good reasons for selling. H. Tovell, Walkerton.

**BAKERY**—DOING A GOOD BUSINESS—no opposition; for sale cheap. Address Wallace B. Shisler, Fort Erie, Ont.

**FOR SALE**—BREAD AND CAKE BUSINESS, doing cash trade, and one of the best connections in the city, wholesale and retail; money in it for the right man, with capital; none other need apply. Address K, 7037, Star Branch Office, Montreal.

**ESTABLISHED PRODUCE, COMMISSION** business for sale; good opportunity for young man. Box 332, Globe, Toronto.

**FOR SALE**—AN ESTABLISHED WHOLESALE spice, coffee and baking powder manufacturing business, plant and stock; formulas and all practical information go with the good-will of the business; books for over 30 years show most satisfactory returns on capital invested. Address Box 302, Globe, Toronto.

### SITUATIONS VACANT OR WANTED.

**WANTED**—SALESMAN—GROCERY DEPARTMENT; first-class man only. Danford Roche & Co.

**WANTED**—TRAVELLER FOR PAINTS and oils, for the Eastern Townships, Huntingdon and Lower Ottawa Districts; must have experience and satisfactory references. Address D, 2848, Star Office, Toronto.

**YOUNG MAN WANTED**—TO TAKE THE management and an interest in a general country business; capital not necessarily essential; first-class references as to ability and integrity; qualified in dry goods; temperate; church member preferred. Apply, stating experience, capital, references, etc., to Yeomans, Dryden, Ont.

**WANTED**—ENERGETIC SALESMEN. R. B. Hayhoe & Co., Tea and Coffee Importers, 48 Church street, Toronto.

**WANTED**—A YOUNG MAN FOR CORRESPONDENCE and general office work; must write a good hand and be well recommended. Apply, stating age, references and salary expected, to L, 94, Star Office, Toronto.

**WANTED**—EXPERIENCED SALESMAN for general store, must be a pusher and good stock-keeper. Apply to J. D. Ramsay, Plumas, Man.

**WANTED**—FIRST-CLASS GROCERY clerk; none other need apply. W. Cunningham, 290 Rideau street, Ottawa.

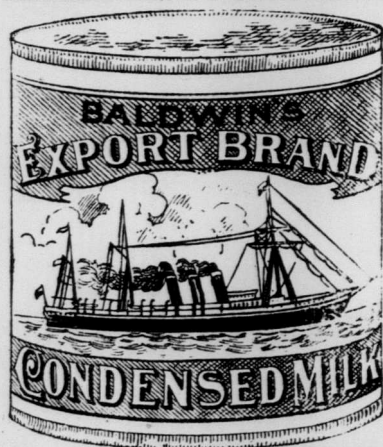
**WANTED**—ACTIVE AND OBLIGING youth as driver. Hickman, grocer, Parkdale.



## OUR MEN

ARE GOING OVER THE GROUND FOR THE FINAL TRIP OF THE YEAR. YOU CAN FILL UP YOUR SPICE TINS WITH OUR GOODS JUST NOW AT VERY CLOSE PRICES TO FINISH THE SEASON'S BUSINESS.

**TRY OUR COFFEE.**



## FIRE

The Baldwin Condensed Milk Co. are overtaking orders which accumulated during stoppage, in consequence of their factory being damaged by fire. Orders can now be filled promptly.

**ROSE & LAFLAMME, SELLING AGENTS, MONTREAL.**



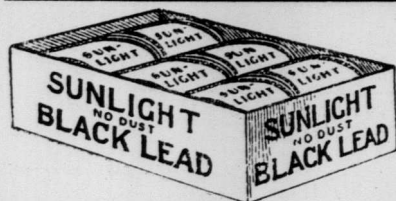
## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

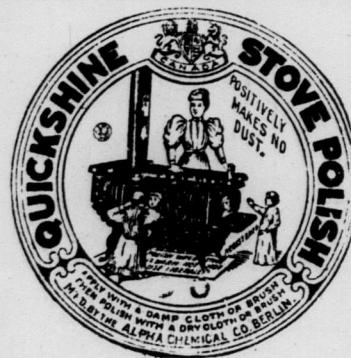
**YOUNG & SMYLIE**

Established 1845.

BROOKLYN, N.Y.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up, Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by

**The ALPHA CHEMICAL CO., - Berlin, Canada.**

# PERFECTION

in your tea department can be reached in only one way. That way is: By handling exclusively



The  
**Pure,**  
**Cleanly,**  
**Machine-made**  
Teas of

## Ceylon and India

Your customers know that they are the best, the healthiest and the most economical of all teas. That's why they make a point of having them and them only. See!

**BUY THEM!      SELL THEM!**

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# The Finest Fruits

ARE NONE TOO GOOD FOR CHRISTMAS TRADE.

The highest grades  
of currants are :

**Haycastle and Paradise**

*TRENOR'S BLUE EAGLE SELECTED VALENCIAS*

*REIN'S MALAGA RAISINS*

*SOLARI'S ELEME FIGS*

*PURE MAYETTE GRENOBLE WALNUTS*

*GENUINE TARRAGONA ALMONDS*

*SICILY FILBERTS OF THE FINEST QUALITY*

Our goods are the best---Our prices right.

## Rio Coffee.

We have a carload arriving of very choice goods. The market is advancing. This is a good time to place orders. It will pay you to investigate.

## W. H. GILLARD & CO.

WHOLESALE GROCERS,

### ...HAMILTON

WILL TICKLE THE SAUCIEST PALATE.

# PATERSON'S WOR'STER SAUCE

Possesses a peculiar vigour and zest pleasing the Consumer, and providing a satisfactory profit to the Grocer.

Prepared by R. PATERSON & SONS, Proprietors and Manufacturers of PATERSON'S "Camp" Coffee Essence. PATERSON'S "Eureka" Chutnee Pickles, &c.

Agents—ROSE & LAFLAMME, MONTREAL



## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

PICKLES  
OF  
ALL KINDS.



SAUCES  
OF  
ALL KINDS.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

VOL. XII.

TORONTO AND MONTREAL, DECEMBER 9, 1898.

NO. 49

## CHRISTMAS WINDOW DISPLAYS.

**W**HILE a few grocers have begun to make displays of Christmas goods in their windows, a good many have not. As the demand is setting in for these goods, it is evident that it is time attention was being given to the window displays.

When people begin to buy dried fruits for the holiday season they naturally begin to look for displays of the same in the grocery stores.

There is probably no grocer in the country who does not make some semblance of a display of goods in his store during the Christmas holiday season. But it is evident, from some of the displays which are to be seen every year, that it is often done in a perfunctory way.

A window, to be well dressed, demands thought and time. Many years ago, merchants in the principal cities and towns would spend two or three nights arranging a display of Christmas goods, and there is no knowing how much time had been spent before that in thinking out details.

Before the work of displaying a window is begun, it would be well to get the clerks interested in the matter. Tell them the window is to be dressed, and ask them for suggestions. The results are certain to be beneficial.

As to ideas for window dressing, about the best that can be done is to make suggestions.

### SUGGESTIONS FOR A STAR OF FRUITS.

The formation of a five-pointed star by means of fruits would prove attractive. Nuts, oranges, or some other light or bright colored goods could be utilized in making the outlines, while raisins, currants, and other suitable seasonable lines should be used in filling in the body of the star. A large piece of candied peel, with the rind upward, would do, would make a suitable centre piece. The groundwork between

the points of the star should be filled in with goods suitable in color. Candies would, perhaps, be as suitable as anything. A figure of Santa Claus, or nicely arranged packages of goods, might serve as a background. On either side of the star might be placed a small figure of Santa Claus or a turned out half barrel of currants, or, in fact anything that will give effect. A few attractive packages of confectionery might also with advantage be worked into the display. The star, in order to obtain the best effect, should be placed at a slight angle, with the fall towards the window pane.

### A SIMPLE DISPLAY.

Another attractive, yet simple and easily arranged, display can be secured by dividing the floor of the window, by means of carton boxes of raisins, into squares, circles, triangles or any suitable shape the imagination may conceive, and filling in the body of these with currants, raisins, prunes, nuts, candies, oranges, etc. A background of Valencia or Malaga raisin boxes with glass fronts would be quite appropriate.

### CONFECTIONERY AND NOVELTIES.

If there are two windows in the store, one might be utilized for the display of novelties of either an appetizing or of an amusing nature. But do not put anything in the window which is merely of an amusing nature and is not designed to sell goods.

### A WINDOW FOR THE CHILDREN.

A window which would immensely please the children would be one in which "brownies" were utilized in storming a miniature fortress, or a building of any description, which might be constructed from seasonable goods, in packages or otherwise. It would not require much ingenuity to construct suitable designs.

### MIRRORS IN THE WINDOWS.

Mirrors can be made of much value in grocery window displays. With true mirrors

a small window can be made to look quite large, and the display shown in any window is much enhanced by their use. I saw a window in a grocery store recently in which mirrors were used to much advantage. The window space was not more than six feet wide and four feet deep. From either side of the front mirrors ran to the centre of the back of the space. This created a double reflection, which magnified the goods shown in the space enclosed five times. In this space the finer Christmas fruits, clusters of Malaga and California raisins, lemon, orange, and citron peels, shelled almonds and walnuts, pulverized and lump sugar, etc., were arranged to represent the space between the spokes of a wheel. The spokes were represented by a narrow wooden rod. The hub, which was at the junction of the two mirrors, was made of an excellent imitation of part of a plum pudding, which closely fitted in the juncture. The effect was excellent. That part of the window not enclosed by mirrors was covered up to the level of the latter. On the platform thus constructed, entire boxes of the common varieties of grapes, and boxes filled with currants, granulated and yellow sugars, were shown. Immediately above the mirrors a row of flavoring extracts in small bottles completed the display.

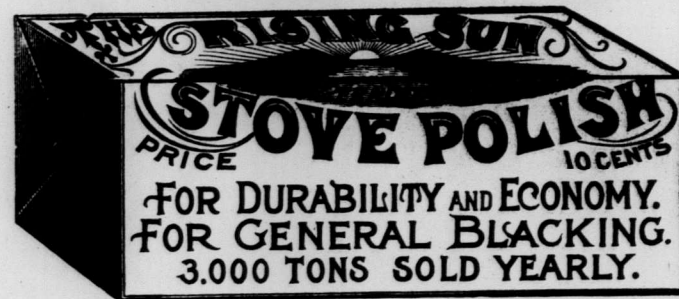
The whole effect was striking. It was simple, too. But, for simplicity, it did not compare with a display I saw yesterday.

This window was a corner one, about five feet square. At the inside corner, a large, indurated fibreware tub was filled with granulated sugar. At either side of this, three similar tubs were filled with raisins, currants, and light yellow sugar. From these tubs to the centre of the window fibreware pails were filled with candied peel. The space between the pails and the window was covered with layer grapes, in boxes. Along the border of the boxes nearest the pails the flavoring extracts were placed. Price tags were stuck in all the

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## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

tubs and pails. One card alone was in evidence, yet it was enough. It read: "We are going to do a big Christmas trade this year. We have barrels full of supplies, as well as tubs and pails—and our prices are right."

#### A BALLOON DISPLAY.

Two readers of THE CANADIAN GROCER in Clinton, Ont., had a keen rivalry last year to have the more attractive window. The result was, that both had displays that would be creditable to any retailer.

One built a balloon skeleton of thin slips of ash, such as barrel hoops are made of. This he covered with wine-colored cloth. From the top of the balloon thirty long strings of fruits, such as dates, figs, etc., formed an attractive network about its body. These strings were gathered together at the bottom in a circle. From this, fifteen shorter strings held up a basket, in which was placed a choice collection of Christmas candies, etc. The balloon was suspended so that the basket was about two feet from the floor of the window. The balloon bore the inscription: "Klondyke, or bust."

On the floor a Klondyke scene was depicted. There is a gradual slope from the back to the front of the window. Down this slope a stream made of salts and sour beer wended its way from the back left-hand corner to the front right-hand corner. The country through which this stream ran was rich in Christmas fruits. Miniature men (small dolls) were busy shoveling, washing the gold nuggets, which were so abundant in such a rich country.

#### A FERRIS WHEEL.

The other display was possessed of a feature which none of the exhibits noted so far boasted—animation. It was a real, moving Ferris wheel. A good-sized wheel was built. From it, a large number of cars, containing fruits, candies, nuts, etc., were hung. The floor of the window was prettily filled up with Christmas dainties.

This floor, the gaily decorated wheel and the constantly moving cars (which were propelled by a small electric motor in the cellar, below the window), made such a bright, lively picture that it is no wonder that it attracted a great deal of attention.

#### A GRANDMOTHER FIGURE.

One of the best hits I have seen was gotten up for Hallowe'en by a Toronto grocer this year. A figure was dressed up in a bright-colored wrapper, with apron, etc. A flesh-colored mask, or false face, was excellently poised on the figure. A house cap, such as grandmothers are supposed to wear, made the finest picture of a good-natured old lady I ever saw. A figure like this could be gotten up and used in many ways. The best, I think, would be to have her sitting behind a table, filling a stocking with candies, nuts, etc., making a plum pudding, or engaged in any work suggestive of the Christmas season. In case such a display is shown, it would be a good idea to have a pantry or cupboard in view, in which were shown a good stock of Christmas supplies.

#### A TEA MAN'S TOUR.

Mr. George Mann, manager of the Montreal branch of the "Salada" tea, has just returned from a business trip to the Maritime Provinces and American branches in connection with their business, visiting, by the way, St. John, Halifax, Boston, New York, Pittsburg, Cleveland, Buffalo, and other North American points, in all of which his company has branches. "Business," said he, "was better than any previous trip. The reports of the reception of Ceylon teas in general, and 'Salada' in particular, are most encouraging, and, while it will take considerable time and money to convert the people to the use of these teas as a daily beverage, in preference to coffees, which are now so largely used, especially in the United States, we feel the conversion will surely take place. The Maritime Provinces are showing up

well. Our sales are three times the quantity of last year. It is our intention to place another man in this territory to more thoroughly cover it."

#### TRADE CHAT.

OVER 50,000 bbls. of apples are in storage at Colborne, Ont., waiting shipment to Great Britain during the winter.

A creamery is likely to be started in Ottawa next year.

There are nine winter creameries operating in Peterborough county, Ont.

Brunt & Nediger, shipped two cars of cattle to Toronto and 300 hogs to Collingwood from Durham, Ont., one day last week.

Randal Kenney intends installing a cold storage plant in Sarnia next season. The plans for a building, 45 x 22, are being prepared.

The Brantford, Ont., starch works have been compelled by increasing business to enlarge. An additional storey will be erected on their factory.

The evaporating factory at Waterford, Ont., has ceased preparing apples. About 30,000 bushels have been handled. The factory is now busy making marmalade.

Lane Bros., Kokomo, Ind., U.S., have commenced to manufacture butter from peanuts. It is put up in cans, with from 1 to 100 lb. in each, and sells at 15c. per lb.

At the meeting of the Ontario Fruit Growers' Association, at St. Catharines, W. E. Wellington, Toronto, was reelected president, and L. Woolverton, Grimsby, secretary.

Langley & Co., otherwise The Dominion Trading Stamp Co. are in trouble at Woodstock. Transient traders have to take out a license in that city, and this company have been asked to do so. They refuse on the grounds that they do not sell their goods; they give them away. The matter will be settled in court.

## Don't Buy Experience.

Buying Tea or Coffee without testing it is like ordering a suit of clothes by mail. May fit others—it won't fit you. Paying for goods before you strike the right line is costly.

You are not required to buy **experience** in handling **L. S. & B. COFFEES, EMPIRE or KIJU TEAS.** Give them a try at "our risk." We'll take the chances, because we know they will give perfect satisfaction.

**Lucas, Steele & Bristol, WHOLESALE GROCERS, Hamilton.**

# "SIRDAR"

A pure, mild drinking Coffee to retail at 25c.

The best for the money on the market and profitable to the retailer.

## James Turner & Co.

HAMILTON

Made to sell

### "REINDEER" Brand Condensed Goods.

Milk, Coffee, Cocoa, Evaporated Cream.

Keep your stock assorted.

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**FRUITS.****FRUITS.****FRUITS.**

Best Brands . . . .

{ Selected Valencia Raisins  
 { Fine Off-stalk Raisins  
 { Off-stalk Raisins

California Prunes

{ Santa Clara Valley  
 { Santa Cruz  
 { 90/100, 60/70, 50/60, 50 and 25-lb. cases

FIGS . . . . .

{ Comadra Tapnets  
 { Eleme, in 10-lb. and 14-oz. boxes.

NOW IN STORE. LOWEST PRICES.

**THOS. KINNEAR & CO.,**

WHOLESALE GROCERS

49 FRONT ST. EAST

**TORONTO****CHAT ABOUT ST. JOHN'S WINTER PORT.**

**M**R. W. S. FISHER, of the wholesale hardware firm of Emerson & Fisher, St. John, N.B., was in Toronto this week, en route home from a visit to some of the manufacturing centres in the United States.

When Mr. Fisher was in Western Canada a year ago it was for the purpose of promoting the interests of St. John as a winter port. This year his object is business in connection with his own firm. But that does not prevent him singing, whenever the opportunity affords, the praises of the New Brunswick winter port. Consequently, I only required to press the button, or, rather, ask a question, and he talked about his favorite theme with his accustomed earnestness.

"We have," he said, "constructed two more steamship berths since last winter, and next year, when the winter port season opens, we shall have two more ready to accommodate steamers over 500 feet long, and we can also give them all the water they want under their keel. Our elevator accommodation has been very much increased too, the C.P.R. having erected an elevator with a capacity of 750,000 bushels.

This, with the one we already have, gives us an elevator capacity of 1,000,000 bushels."

"What is the outlook for the winter port trade?" I asked.

"Well, the outlook is good," replied Mr. Fisher, "but we cannot yet, with certainty, of course, tell what the actual results will be until the season closes."

"What steamship service will you have running in and out of the port?"

"Let me see. There will be a direct weekly Liverpool service, a fortnightly Glasgow service, a fortnightly London service, a fortnightly Dublin and Belfast service, and a Manchester service. I am not sure whether the Manchester service is every ten days or every fortnight. I think it is a ten-day service. As you know, the Government subsidy goes this year to the Allan and Dominion Lines, and this company will give us a splendid service. The boats of this line last winter ran to Portland. Now, of course, they make St. John their terminus. The Beaver Line tried hard to get the subsidy again, but having failed its boats will not call at St. John this winter."

The St. John Board of Trade is at present preparing a book dealing with the winter port. It will be illustrated and have

five maps. The work promises to be a most interesting one. OMAR.

**CEYLON TEA EXPORTS.**

A letter from Colombo, Ceylon, under date of Nov. 1, says:

This year has been an exceptional one; for six months we had a very low market, during which time planters began to realize that with the high exchange ruling, something must be done to improve prices, and if possible make estates pay their way. The result has been more careful, or finer plucking, and, aided by an exceptional drought, many estates are, in consequence, short of their estimates, while making better teas. This, and an increased demand for Russia, Australia and America, has made the market very firm, and the quality being generally very good, has all helped to keep the market very strong. Russia alone has taken nearly four times as much as she took up to this time last year, and America more than three times as much. The following figures may be of interest:

Exports January 1 to October 18		
	1897.	1898.
Russia	373,192	2,021,285
America	604,066	1,872,665
Australia	10,051,038	12,689,137
China	534,535	932,329

**YOU OUGHT TO KNOW BY THIS TIME**

That all Potted Cheese ever offered to you has been a failure (even spurious imitations of our Jars).

**MacLaren's Imperial Cheese**

Has always been a pleasure to handle and a certain seller all the year round. Your experience will, no doubt, guide you in future.

Malaga Fruit

Nuts

Dates

Figs

Currants . . .

Prompt Shipment. Lowest Figures.

**THE DAVIDSON & HAY, LIMITED**

Wholesale Grocers TORONTO

New Peel

Prunes

Valencias

**A DRY SOAP MAN.**

**M**R. J. HUMPHREY PARKER, representing R. S. Hudson, Liverpool, the manufacturer of Hudson's dry (powder) soap, arrived in Toronto a week ago for the purpose of introducing his firm's goods. Mr. Parker reached Canada about seven weeks ago, and has established his headquarters at 34 Chaboillez square, Montreal. Mr. Parker will be in Toronto three or four weeks, and is superintending the sampling of all dwellings with his soap, and visiting the retail and wholesale trade. Hudson's soap is a dry powder, and half

a century has passed since it was placed on the market. In Great Britain it has an enormous sale, and a good business is being done in South Africa and Australasia. Mr. Parker has only recently returned from South Africa.

"Why has not your firm prospected the Canadian market before?" I asked.

"Well, in view of the tariff, it was hardly worth our while to try and do anything."

"I suppose then," I ventured, "you have been induced by the preferential tariff to introduce your goods now?"

"We have," and he added with enthusi-

asm, "our soap is bound to take here. It may take time, but people who try it will always use it."

The soap is not only adapted for laundry purposes, but it is particularly good for washing the hands of persons whose employment causes them to soil their hands. It can also be used in the bath, as it does not injure the flesh. As a cleaner of silverware, knives, etc., it is well recommended.

To give some idea of the extent of R. S. Hudson's works at Liverpool, it may be mentioned that 1,000 persons are employed therein.

**We Are Sellers**

**FOR CHRISTMAS TRADE.**

**FULL STOCKS, BEST GOODS, LOW PRICES.**

**RAISINS.** Valencia, Malaga, Sultana, California.

**CURRENTS.** "OUR BRANDS," Cleaned and Stemless.

**PEELS.** CRYSTALLIZED, DRY DRAINED.

**FIGS.** FINEST ELEME LAYERS. Natural, Comadre.

**NUTS.** GRENOBLE WALNUTS (Mayettes), Tarragona Almonds. Sicily Filberts. Pecans and Peanuts.

Get Our Quotations. **IT WILL PAY YOU.** MAIL, WIRE and TELEPHONE ORDERS ARE SHIPPED ON RECEIPT.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

...TORONTO

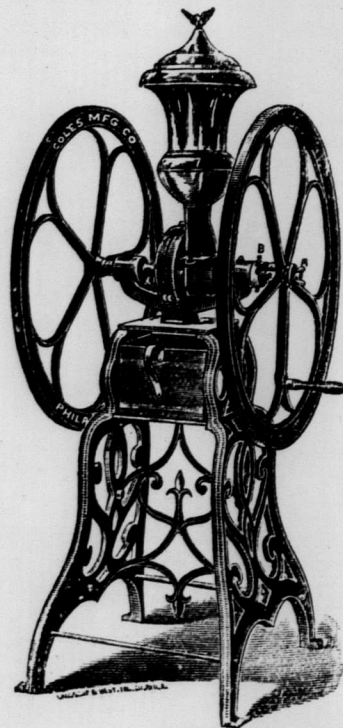
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# FRUITS FOR XMAS

A small lot of fancy table raisins—Three kinds, and each the best value we have ever seen. Our prices on nuts of all kinds are proving attractive to buyers. In fact, on all fruits, etc., you cannot afford to be without our quotations before placing your orders.

H. P. Eckardt & Co. - - Toronto.



No 18  
Agents { TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N. B.  
FORBES BROS., Montreal.

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

## Free Soap

If you do not sell Wool Soap, the purest soap on earth, send your name and address on a postal, and we'll send you a sample cake free.

Swift and Company, Makers, Chicago

The only soap that won't shrink woolens.



President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

**THE MacLEAN PUBLISHING CO Limited.**

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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**WHEN WRITING ADVERTISERS PLEASE MENTION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER**

**FOUR MONTHS OF GROCERY IMPORTS.**

THE imports of groceries into Canada during the first four months of the fiscal year ending October 31, 1898, are, on the whole, of a satisfactory character.

The total imports of certain enumerated lines, dutiable and free, were valued at \$6,377,985 compared with \$6,075,067 last year, an increase of 4.50 per cent. This is a larger increase than during the first three months, when the gain was 3.70 per cent.

The following table gives the imports of dutiable goods :

	4 months, 1898.	4 months, 1897.
Flour.....	\$ 43,833	\$ 52,784
Rice .....	180,403	106,611
Fish, and products of.....	144,484	94,909
Fruit and nuts, dried.....	300,734	395,304
" all other.....	191,887	165,458
Oranges and lemons.....	139,920	114,308
Pickles, sauces, capers.....	63,982	48,069
Provisions, lard, meats, fresh and salted.....	473,051	435,117
Butter and cheese.....	14,100	16,435
Soap .....	126,133	83,984
Spices .....	61,555	58,170
Spirits, all kinds.....	842,561	275,377
Wines, sparkling.....	60,078	31,005
" other than sparkling.....	88,461	83,054
Sugar.....	1,778,459	1,080,449
Molasses and syrup.....	265,735	247,448
Tobaccos and cigars.....	63,023	66,308
	\$4,338,299	\$3,264,790

The only lines which show decreases for the three months' period are "fruit and nuts, dried," and "butter and cheese."

As far as dried fruits are concerned, it must be remembered that the importation of Eleme figs is almost nil compared with other years. Then nuts have been a couple of weeks later than usual in coming forward. Molasses and syrups, on the other hand, show an increase for the four months, whereas for the three months they showed a decrease.

For the month of October, compared with the same month last year, the increase in the importation of molasses and syrups was \$24,845, a gain of nearly 81 per cent.

A fairly good trade has been done in molasses this fall, while the absence of Canadian medium and dark syrups has led to the importation of several lots of the United States made commodity, in spite of the 10 1/2 c. per gallon duty.

The importation of foreign pickles, it will be noticed, continues to increase, the value being nearly 33 per cent. in excess of the corresponding first four months of 1897.

The importation of free goods was as follows :

	4 Months, 1898.	4 Months, 1897.
Coffee .....	\$ 109,933	\$ 825,200
Fish, and products of.....	249,474	347,233
Bananas, olives, pineapples, etc.....	200,173	198,449
Grease for soap-making.....	46,901	46,934
Salt .....	128,275	112,158
Tea .....	1,394,930	1,280,303
	\$2,039,686	\$2,810,277

The importation of green coffee into Canada continues to decrease. For the four months, the decline is no less than \$715,267, or over 84 per cent. This is remarkable. The large stocks laid in last year, and the fact that the condition of the market for some months has induced importers to exercise more than usual caution, is probably the explanation.

One of the features of the free goods is the increase in the importation of tea. At the end of the first three months of the fiscal year, the importation was \$111,683 less than for the corresponding period of 1897, but now, at the end of the four months, an increase of \$24,627 is to be noted.

While it is to be noted that the importation of free goods is still below that of 1897, practically owing to the smaller quantity of coffee brought in, the difference is not as great as during the three month period, being \$770,591 against \$909,581.

**PRICE-TICKETS ON GOODS.**

A GREAT deal of the effectiveness of a display of goods is lost by the neglect to place a price-ticket on the goods displayed.

Such phrases as "The Newest," "The Best," "The Latest," have little effect upon passers-by, but, if the price accompanies these phrases, there is something to arrest the attention.

People will not go home or to the homes of their friends and talk about the phrases with which this and that merchant labels his goods, but they will talk about the prices he has upon his tickets.

Then, there is frequently an article in the window or near the door which catches the eye of a passer-by. It strikes him as something he would like to buy for himself, his wife, or his children. But he is, perhaps, in a hurry, or hesitates about stepping into the store to ask the price of the article. Probably he will never become a buyer, but had the price been there he probably would have purchased.

Merchants would do well to place themselves once-and-a-while in the position of their customers. They would then probably see defects that they now do not.

Many merchants are probably deterred from placing a price-ticket on their goods from the fear that their competitors will take advantage of them.

No one can make progress without making a footprint in the sand. And, supposing someone else does come along and step into it, what of it? Is it not an evidence that you are leading and others following?

But why should a merchant care for his competitors? It is only for the trade of the consuming public that he should care.

Put price-tickets on your goods, no matter what your competitors may do.

**WASHBOARDS ARE DEARER.**

An advance in prices has been decided upon by the manufacturers of washboards.

The advance is all the way from a little over 3 per cent. to over 13 per cent.

Scarcity of material and the active demand are the causes to which the 1/2 c. per 13 to 14c. is ascribed. the retailer.

### THE TEA INSPECTION REGULATIONS.

AT the conference of representative tea importers with the Minister of Customs in Ottawa last week, a number of suggestions were prepared and submitted for the latter's consideration.

In regard to the inspection of tea, it was suggested that samples of all teas imported into Canada at a lower laid down cost than the following shall be sent to Ottawa for examination by the infusion test: China black teas, 9c.; China green teas, 11c.; Ceylon and Indian teas, 10c.; Japan teas, 12c.

In case of a dispute arising between an importer and the Government inspector, it was recommended that three samples should be selected and submitted to three disinterested experts, whose decision shall be final.

The laid down cost of the tea is to include all such incidental charges as freight and insurance. For some months past, in spite of the protests of importers, the Customs Department has persisted, for inspection purposes, in maintaining that the cost of the tea was the first cost minus the incidental charges. As these incidental charges run up to 2½c. per lb. in some instances, it is obvious that higher priced teas had to be sent to Ottawa for inspection than the trade designed when the interim regulations were suggested and put into operation early last summer.

When the proposed new regulations for governing the inspection of tea were being discussed some months ago, the question arose as to what attitude should be taken in regard to teas which had passed the British Customs authorities as fit for home consumption. It was contended that what had been declared fit for consumption in Great Britain ought not to be denied admittance to the Canadian market. The experts who were in Ottawa last week had this phase of the matter in mind, for in their recommendations was a proviso that all teas imported from London, accompanied by a certificate showing the same to have passed the British Customs as fit for home consumption, should be allowed entry into Canada without further inspection, teas not accompanied by these certificates to be sent to the inspector at Ottawa for

teas imported from the

United States, it was provided that a certificate showing them to have passed the standards there, should permit them to pass the Canadian Customs without further examination.

Another suggestion made by the experts was that the figures limiting the price of teas to be allowed entry without sending samples to Ottawa for examination should be made to conform with the market value of the tea. For example: This year a Japan tea costing 12c. is, say, 2c. higher than last year. Next year it may again be back to its old position, and the idea of the experts is to make the regulations elastic enough to conform to these conditions.

The majority of the experts present were opposed to tea standards, and, while nothing definite is known, it is expected that the Department will adopt such regulations as the experts suggested and drop the idea of standards.

Figures were adduced at the conference showing that out of 230,000,000 lb. of tea which went into consumption in Great Britain in 1897, only a little over 640 parcels were examined, and that out of these only eight parcels were rejected. It was pointed out that a London trade journal, suspecting that the Government inspectors were not doing their duty, procured samples of low-grade teas from the retail merchants and had them tested, but in no instance was an unwholesome or adulterated tea discovered.

The experts present to advise the Minister of Customs were: T. H. MacPherson, M.P., representing Hamilton, Brantford and London; Mr. P. S. Doyle, representing Montreal; Mr. James Ince, representing Toronto and Winnipeg; Mr. T. C. Bates, representing Ottawa; Mr. Theo. Estabrooks, representing St. John, N.B.; Col. Curran, representing Halifax.

The new tea inspection regulations, whatever they are, will go into operation March 1, next, so the trade will not have to wait a great while before knowing what the final intention of the Government is.

Christmas is not here yet, but it is time to put a Christmas smile on your face, if you have not already done so.

### WALNUTS IN MONTREAL.

RECEIPTS of new Grenoble walnuts were expected by Montreal jobbers this week, but later advices indicate that the goods are not so near at hand as many expected, and the circumstance has emphasized the fact that all kinds of nuts are strong; in fact, one leading firm of jobbers in Montreal have made some handsome profits out of these goods during the past few weeks.

Perceiving that arrivals of new Grenoble walnuts were bound to be late, owing to crop conditions, they bought in Europe a considerable line of 1897 crop that had been carried in store. They have been distributing these Grenoble walnuts—which are not this year's crop, as some would make it out—to the jobbing trade, both in Montreal and the west, and, according to all accounts, making a nice profit on the turnover. Despite this activity, however, between wholesalers, it is asserted that retailers, as a rule, refuse to recognize the situation, and persist in believing that they will obtain better bargains by holding off.

As matters look at present, it does seem likely that they will, for it is not only Grenobles that are scarce. Leading Montreal jobbers admitted this week that they were practically out of Tarragona almonds, and that their fast-diminishing stocks of shelled almonds and shelled walnuts had compelled them to advance prices on both 1 to 2c. per lb., which makes a rise, in the past month, of from 3 to 5c.

It will be recognized, therefore, that retailers who have held back their orders for these goods have not profited by so doing. It is also asserted that the shipments of new Grenoble walnuts now on the way will hardly be in time for the early holiday demand.

### VALENCIA SHELLED ALMONDS DEARER.

A cable received in Toronto on Tuesday noted a further advance of 1½c. per lb. in the price of Valencia shelled almonds.

This means an advance of 3c. per lb. within the past few weeks.

The new season's goods came upon a bare market this year, and, from present indications, it is probable history will repeat itself eleven or twelve months hence.



## THE PREJUDICE AGAINST CANADIAN PICKLES.

IN their letter, which appeared in last week's issue of THE CANADIAN GROCER, Lytle & Co. stated that "it would be more in accordance with the facts" if this paper had said "that the prejudice in favor of imported foreign-made goods" had been "specially injurious" to Canadian pickle manufacturers.

There are, doubtless, some who would be prejudiced against Canadian pickles, no matter how excellent their quality may be. But we decline to believe that this prejudice is "especially injurious" to pickle manufacturers in Canada.

What is "especially injurious" to manufacturers in Canada is the quality of the goods they put up.

The pickles made by the manufacturers in Canada are rarely anything else than injurious to this country.

If the pickles turned out from the Canadian factories are as a rule poor and rarely good how in the world can people be expected to be anything else but prejudiced against them?

People will no more pin their faith to poor pickles than will a saint put his trust in his Satanic Majesty. People will only put their trust in men or things just as far as they have found them trustworthy.

It is unpleasant to say so, but it is nevertheless true, imported pickles, are, as a rule, of good quality. And this is the reason that imported pickles are to be found, to the exclusion of Canadian pickles, in the stores of so many wholesale and retail grocers, and on the tables of so many hotels and restaurants.

Turn out a first-class pickle, place it before the public, and it will eventually be appreciated.

Canadians are just as quick as any other people to appreciate a first-class article, as well as ready to detect a poor one. We had a recent illustration of that.

We were talking over the pickle question with one of the largest and most experienced grocers in Toronto, when the latter denied that Canadians would not purchase a home-made article if it was equal in quality to that of the imported. Pointing to a shelf on which were five different makes of marmalade in bottles, four of which were im-

ported, the fifth being of Canadian make, he declared that although the latter was 2c. per lb. dearer, customers gave it the preference. Indeed, he declared they would not take the imported kinds.

So the plea that the non-success of Canadian pickles is due to prejudice in favor of the imported article must fall to the ground.

### PORK-PACKING IN CANADA.

THE development of the Canadian pork-packing industry has already been so marked that merchants realize how direct the benefit of this development is to them.

The fact that Canada's exportation of bacon, hams, and lard has grown from \$870,313 in 1890, to \$5,860,584 in 1897, thus bringing \$5,000,000 more into the country than seven years ago, is sufficient of itself to demand consideration.

The active demand on the British market for the superior class of hog products sent over from this country has been even more significant and hopeful.

Mention has been made in these columns of the establishment of new factories, or the enlargement of old works, at Toronto, Hamilton, Bowmanville, Palmerston, Brockville and other points in Ontario. One of the new factories has a capacity for 5,000 hogs per week. From this, an impression may be had of the progress that has been made already this year.

There is no sign, either, that this development has ended. For some time there has been in process of organization a company in St. Thomas, Ont., with a capital of \$100,000, to operate pork-packing works in that city. Late reports state that it is likely this movement will come to a successful issue.

The Province of Ontario exported, in 1897, \$4,514,634, out of the total Canadian exportation of \$5,860,584, and the establishment of the many new works in that Province leads to the belief that the returns of 1898 will show Ontario to have produced even a greater proportion of the total than was the case last year.

What this industry means to Ontario merchants may be understood when it is realized that frequently \$10,000 is paid, on

the market of a town of about three thousand population, to farmers for their hogs, alone, in two weeks.

Why throughout Quebec and the Maritime Provinces, there should not be pork-packing factories similar in size and capacity to the Ontario ones, is a question to which no satisfactory answer has yet been given.

It is not likely such an answer will be necessary in a few years, either. Prince Edward Island has one factory which is of much benefit to that Province. The agitation which was started at Middleton, N.S., last spring, has at last begun to show signs of reaching a satisfactory termination. The stock asked for has been nearly all subscribed, and contracts have been let for extensive drainage work in order to commence building in the spring. This factory will likely consume the production in Western Nova Scotia. If this factory proves the success it is expected to, it is reasonable to look for a similar institution at Truro, New Glasgow, or some other centre in Eastern Nova Scotia. Although the agitation for a factory at St. John, N.B., fell through from lack of support, it does not follow that New Brunswick lacks the capacity to raise bacon hogs. When the business men of that Province realize what this industry might mean to them, they will not be lacking in the energy or capital necessary to the establishment of a factory.

Progress in this industry has been made recently in Quebec. The Montreal houses have extended operations. Now, a report comes to hand of the organization of a company to engage in this work at North Hatley, near Sherbrooke, Que. This company has erected a brick structure, 30 x 40 ft., containing two storeys and a basement, and has commenced operations.

While the farmers of Manitoba, British Columbia, and the Northwest Territories are not likely to give for some time the attention to hog raising that their brothers in the east have done, the industry there is progressing, with the result that Winnipeg and Vancouver packing-houses have had to largely increase their capacities.

### GRENOBLE WALNUTS IN TORONTO.

Importers in Toronto have at last received their Grenoble walnuts. The shipments were due last week, but it was not until Tuesday last that the first arrived, while it was Wednesday before the nuts were in the warehouses.

Grenobles are costing importers 2½c. per lb. more than they did last year; 13 to 14c. per lb. is the idea as to price to the retailer.

BEST RESULTS can only be obtained by selling  
"BEST GOODS."

# "SALADA"

CEYLON TEA

Stands out in "BOLD RELIEF" amongst a multitude of competitors.  
The sale is enormous—the satisfaction unbounded

Wholesale—TORONTO, MONTREAL.

## Ivory Bar

IS PUT UP IN

1-lb. bars.  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars.

**Ivory Bar Twin Cake**  
12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of  
Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

**Kerr Vegetable Evaporating Co.**  
Limited

KENTVILLE, NOVA SCOTIA

## YOU WANT

the best selling Pickles there are  
in the market.

THEN TRY

# STERLING

BRAND

... PICKLES

Prepared by

**T. A. LYTTLE & CO.**

Vinegar Manufacturers, TORONTO

## DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE  
VINEGAR**, best and most economical  
Vinegar made. One gallon Concentrated  
makes 25/27 gallons Standard Vinegar—  
Great saving in weight and freight. Write  
for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N.Y.

## THE COWAN RAMSAY CO., LIMITED

IMPORTERS OF TEAS

and packers of the  
celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the  
quality guaranteed by us.

All orders promptly attended to.

## BROCK'S BIRD SEED

This well known and reliable  
brand is the best and cleanest in  
the market. Each packet con-  
tains a cake of **Bird Treat**, greatly appreciated  
by the bird-loving public. All wholesalers.

**NICHOLSON & BROCK - TORONTO**

N.B.—20 years in use and everybody well  
satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific  
keep it for sale, because it pays to do so, there being  
**no old, unsaleable stock in "Horseshoe  
Salmon."**

Every consumer should use it because it is the BEST  
and every can is warranted good, or money returned; so  
take no other, and be happy.

This Brand is packed from the finest  
Fraser River Sockeye Salmon, by

# J. H. TODD & SON,

Victoria, B.C.

Who are also packers of the well and favorably known  
brands of **Beaver, Columbia and Tiger**, all  
guaranteed good Red fish.

AGENTS.  
Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, Esq., - St. John, N.B.  
Agent for Eastern Provinces.  
Tees & Persse, Winnipeg, for Manitoba and N.W.T.



Size, including frame, 10 1/2 x 9 inches.

## Deer at Water.

An exceptionally fine gem, hand-  
finished; two and a half inches in width;  
gold filigree frame. As handsome as  
the rest of the set. Goes with following  
assortment of gum:

2 boxes Tutti Frutti, -	\$3.60
1 box Pepsin Tutti Frutti, -	1.15
1 box Globe Fruit, -	1.80
Gem of Fine Art -	\$6.55
	4.00
	\$10.55

Price complete, \$5.00.

Adams & Sons Co. (Toronto Fac-  
tory), 11 and 13 Jarvis St., Toronto,  
Ont.

Send to Hunter & Tealor  
9/12/95

# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Dec. 8, 1898.

### GROCERIES.

THE stormy weather at the beginning of the week caused a slight lull in trade, but business during the past week has been good, and, in order to keep up with the orders, the shippers of at least some of the warehouses have been compelled to work at night. Most of the attention has naturally been given to foreign dried fruits. Currants have been in active demand, but, in Valencia raisins, business has not relatively been so brisk, retail merchants, as a rule, being well supplied in this line. Nuts are in fairly good demand. The first shipment of Grenoble walnuts reached Toronto on Tuesday. Valencia shelled almonds have advanced another  $1\frac{1}{2}$ c. per lb. A little canned salmon is being offered f.o.b. the Coast, but, in general, there is very little being done at present in canned goods. Wholesalers are experiencing a good demand for Ceylons and China greens, but other lines are not much wanted. A fairly good trade is being done in rice.

### CANNED GOODS.

There has been practically no change in the canned goods situation since a week ago. Naturally, they are not receiving much attention at this time of the year. There have been some offerings of sockeye salmon at \$4.75, and of cohoes at \$4.25, both f.o.b. the coast. There does not, however, appear to be any buyers at the moment. Since our last report there have been further transactions in canned tomatoes at  $77\frac{1}{2}$ c. per dozen. The price to the retail trade is still 80 to 85c.

### COFFEES.

The Rio coffee market is quiet, but prices are steady, the deliveries in Brazil continuing light. The next crop of Rio coffee is estimated at 3,000,000 bags. Locally, the market is quiet and featureless.

### SYRUPS AND MOLASSES.

Syrups are still scarce and in demand. The demand at the moment is principally for bright syrups, and wholesalers report a nice trade in corn syrup at  $2\frac{1}{2}$ c. per lb. in barrels,  $2\frac{3}{8}$ c. in half-barrels and  $5\frac{3}{4}$ c. in kegs. A moderate trade is being done in molasses.

### SUGARS.

The sugar market is fairly steady. Last week centrifugal raws declined 1-16c. per lb., and Willett & Gray's Statistical of Dec. 1, said: "The preceding week appears to

have culminated the rise in the raw sugar market, and the present week has simply maintained the strength of the market at full quotations on only moderate transactions." Stocks, last week, according to the same authority, were, however, the lowest since March, 1894. In New York the refiners are still cutting prices on soft sugars. The cables, early in the week, quoted beet sugar partially  $\frac{3}{4}$ d. lower, and cane steady and unchanged. A fair business is being experienced in Canada by both the refineries and the wholesalers, and prices are steady and unchanged.

### NUTS.

A cable received on Monday noted another advance of equal to  $1\frac{1}{2}$ c. per lb. in the price of Valencia shelled almonds, making a total advance of 3c. per lb. within a few weeks. New season's Grenoble walnuts did not reach this market last week after all. They are here now, however,

See pages 27 and 28 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

having arrived on Tuesday; 13 to 14c. appears to be the idea as to price. Bordeaux walnuts are here, and are quoted at 10c. per lb. A good trade is being done in nuts.

### SPICES.

A seasonable trade is being done. The cables note a steady and unchanged market.

### RICE.

Shipments of imported Patna and imported Japan rice have arrived, and, as it was bought at lower prices than were previously ruling, wholesalers have been experiencing a good demand for it, at  $4\frac{3}{4}$  to 5c. for the former and  $5\frac{1}{2}$  to 6c. for the latter.

### TEAS.

Teas, naturally, do not receive much attention at this time of the year, but quite a nice business is being done by the wholesalers this week in cheap Ceylon teas, and wholesalers in turn are picking quite a few of these teas which are held on spot. China green teas are also meeting with a fair demand, the grades wanted being fine and medium. A few fair parcels of China black teas have changed hands during the week.

### FOREIGN DRIED FRUITS.

CURRANTS—A few inquiries for importation, but we hear of no transactions. Whole-

salers are experiencing an active demand for currants, principally those which have been cleaned. The trade in cleaned currants is assuming large proportions. One cleaner alone in Toronto claims this week to be turning out ten tons per day. Prices rule much as before.

VALENCIA RAISINS—Retailers are pretty well supplied, and the demand is consequently not active, while prices are still low.

MALAGA RAISINS—Although importations were rather on the light side this season, at least some of the wholesale houses are not missing an opportunity to make a sale. "We do not want to carry any over, you know," is, in effect, what they say. A fair business is being done at quotations.

FIGS—There is very little doing. Tapnets are being firmly held at  $4\frac{1}{2}$ c.

PRUNES—Bosnia prunes are cabled 1s. per cwt. dearer for all sizes. Not much new business is being done for import, as a good many Bosnia prunes are coming forward. A good business has been done lately in California prunes for importation. The first shipment of The Griffin & Skelley Co.'s Oregon prunes are just to hand. The fruit is showing good quality. Bosnia "Sphinx" prunes are quoted as follows: B, 7c. per lb.; C,  $6\frac{1}{2}$ c.; D, 6c.; U,  $5\frac{1}{2}$ c.

CALIFORNIA RAISINS—There is a good demand for the seedless raisins at from  $10\frac{1}{2}$  to 11c. in carton boxes. "Sphinx" U's are quoted at  $5\frac{1}{2}$ c. in boxes and  $5\frac{3}{4}$ c. for half-boxes.

CANDIED PEELS—Business is fair. We quote: Lemon,  $10\frac{1}{2}$  to 13c.; orange, 11 to 14c.; citron, 16 to 19c.

### GREEN FRUITS.

The demand for oranges is excellent, and, as there is now an abundant supply of Jamaicas, Valencias and Mexicans, a good movement is reported. Valencias have declined 25c. to \$1, as was anticipated last week. Lemons, on the other hand, are quiet. A decline of 25c. per box is noted for Messinas. The few Malagas now in stock are quoted 50c. to \$1 cheaper than a week ago. The best qualities of apples, which are mostly in storage, are 50c. dearer than last week. Some stock is offered, however, which is worth little, if anything, more than \$1. Sweet potato stock is diminishing, and an advance of 25c. per bbl. is noted. The demand is moderate. The market for Canadian pears is practically over. What few are still held are quoted at about 75c. per basket for finest varieties. The movement

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## BRANCHES—

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 ST. JOHN'S, NEWFOUNDLAND.

## THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

of cranberries is light. Dealers generally stock well for Thanksgiving, and have not yet begun to send repeat orders in any quantity. When Christmas trade opens, a large business is expected. Prices are firm. Bananas are quiet, with prices steady.

## COUNTRY PRODUCE.

EGGS—The demand continues excellent. Boiling stock is firm at 20 to 21c. Small lots of strictly fresh bring as high as 23c. on the market. Held stock is steady at 15 to 16c. Cases bring all the way from 14½ to 16c.

POTATOES—The market is steady and unchanged, at 50 to 55c. for car lots, and 60 to 65c. for small lots on the market.

POULTRY—The moderate weather during the past week has affected the demand somewhat, and prices received have been generally closer to the bottom prices than the top figures. With the advent of colder weather, a brisk trade is anticipated, and prices are likely to stiffen considerably. A good deal of the stock arriving has been of inferior quality, exporters' culls, in fact. As larger quantities than usual are being exported this winter, it is held in some quarters that prices are bound to go up considerably. At the time of writing, however, both geese and turkeys are ½c. cheaper than last quotations. A few wild ducks are still offering at 20 to 25c. for teals and widgeons, and 60 to 75c. for black ducks and mallards.

DRIED AND EVAPORATED APPLES—The market for both dried and evaporated stock

is steady and unchanged. The demand is not quite so brisk, and there is a feeling noticeable that a decline may ensue. No. 1 dried is firm at 5 to 5¼c. at outside points. Jobbers quote 5½ to 6c. Evaporated is steady at 8¼ to 8½c. outside, and 8½ to 9c. in a jobbing way.

BEANS—The demand for hand-picked is active, with prices firm at \$1 to \$1.10. Common stock is steady at 70 to 80c.

VEGETABLES—Beets are 10c. dearer. Onions are up 25c. The market is otherwise unchanged, a good demand being reported. We quote as follows: Cauliflower, 75 to \$1 per doz. celery, 50 to 75c. per doz.; lettuce, 15 to 25c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 60 to 85c.; parsley, 10 to 12½c. per doz. bunches; turnips, 30 to 40c. per bag; beets, 50 to 60c. per bag; parsnips, 50 to 60c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.; egg plant, 50 to 90c. per basket.

## BUTTER AND CHEESE.

BUTTER—The demand for dairy is still weak, with prices unchanged. Creamery is in such demand for export that an advance of 1c. has followed the ½c. rise noted last week. A firm feeling is now manifested. We quote at outside points: Dairy tubs, 11½c.; prints, 11½ to 12½c.; large rolls,

11½c.; creamery prints, 18½ to 19½c.; tubs and boxes, 18 to 18½c.

CHEESE—The feeling is firm. Prices are ¼ to ½c. higher. Demand is good. The London cable on Tuesday was 48s., an advance of 3s. from the preceding ten days. The price of early makes ranges all the way from 9 to 9¼c., the latter figure for choice goods only, of course. Late makes are worth from 9½ to 10c., according to quality.

## PROVISIONS.

Receipts of dressed hogs have been unprecedentedly large. Prices have declined about 10c. The local demand for meats is not as brisk as is looked for at this season, and many reductions are noted. Long clear shoulder hams and lard are down ¼c. Breakfast bacon, hams and backs are ½c. cheaper. Heavy mess and short cut barrel pork have declined 50c.

## FISH.

Prices throughout are unchanged. The demand generally is active. We quote as follows: Fresh salmon trout, 6½c.; fresh whitefish, 7½c.; steak trout, 7c. lb.; fresh perch, 3½c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.75 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾ to 4c. per lb.; quail-on-toast, 5½c. per lb.; Gem of the Sea, 5c. per lb. fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 5½ to 7c. per lb.

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**BRIGHTON** Canning Co.  
 New Process  
**THISTLE BRAND TOMATOES** **GARDEN GROWN**

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### HAMS

### BACON

### LARD

### SHORT CUT PORK

### MESS PORK

The **Wm. Ryan Co. Limited**

TORONTO

fresh haddock, 6c. per lb.; oysters, \$1.25 to \$1.35 per gallon.

### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—The wheat market is steady at 67c on cars outside. There are no changes to note on the street market, except a decline of ½c. on goose and red wheats. We quote: Wheat, white, 70 to 71c.; red, 69½c.; goose, 68c.; peas, 65 to 67c.; oats, 30 to 31c.; barley, 49 to 51c.; rye, 50c. No. 1 hard Manitoba is unchanged at 79 to 80c., Toronto freights.

**FLOUR**—Manitoba patents have advanced 5c., strong bakers', 10c. Ontario grades are unchanged. We quote: Manitoba patents, \$4.15; Manitoba strong bakers', \$3.90; Ontario patents, \$3.90 to \$4; straight roller, \$3.15 to \$3.25, Toronto freights.

**BREAKFAST FOODS**—No change is noted. We quote as follows: Standard oatmeal and rolled oats, \$3.70 in bags and \$3.70 to \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.75; pot barley, \$3.75.

### HIDES, SKINS AND WOOL.

**HIDES** — No change in price. Market easy. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9c.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS** — Shearlings and lambskins are firm at 80c.

**WOOL**—The market is dull at 15c. for fleece and 10c. for unwashed.

### SEEDS.

There is little doing. The export demand has fallen off, and domestic trade has not yet opened up. Prices are steady. We

Direct shipment of (Choice Pea Beans.)

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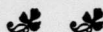
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# Good Things For Xmas

California Oranges  
Mexican Oranges  
Jamaica Oranges  
Valencia Oranges

Malaga Grapes  
Shelled Almonds  
Shelled Walnuts  
English Cobnuts  
Almonds, Filberts



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US

**CLEMES BROS., 51 Front E., Toronto**

quote alsike at \$2.50 to \$4.50, with slightly more for strictly choice samples. Red clover is worth all the way from \$3 to \$4.50.

**SALT**

Prices are unaltered. The demand is excellent. We quote as follows: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

**MARKET NOTES.**

Geese and turkeys are  $\frac{1}{2}$ c. cheaper.

Creamery butter is 1c. dearer; cheese is up  $\frac{1}{2}$ c.

Bosnia prunes are cabled 1s. per cwt. dearer.

Grenoble and Bordeaux walnuts have arrived.

All provisions are  $\frac{1}{2}$  to  $\frac{1}{4}$ c. cheaper. Dressed hogs are down 10c. in value.

Valencia shelled almonds have advanced another  $1\frac{1}{2}$ c. per lb. in the primary market.

Tuesday's cables quoted cheese at 48s., which is an advance of 3s. from ten days before.

Valencia oranges are from 25c. to \$1. cheaper. Mexicans are on the market at \$3 to \$3.25. Messina lemons are 25c. cheaper; Malagas are down 50c. to \$1. Best qualities of apples are 50c. dearer. Sweet potatoes are 25c. dearer.

**QUEBEC MARKETS.**

MONTREAL, Dec. 8, 1898.

**GROCERIES.**

**T**HERE is a good sorting movement in all seasonable lines of groceries, particularly dried fruits and nuts. Valencia raisins rule firm, despite sales of round lines, and nuts of all sorts are strong, with a rising tendency, as will be noted elsewhere. Sugar is firmly held and an advance is predicted, and buyers, who want to supply themselves with Japan teas, find that they have to meet sellers' views in every instance. Altogether there is not a single weak line in the grocery market at the moment.

**SUGAR.**

The sugar market, while quiet, rules very firm at the recent advance, and a further rise would not surprise anyone in the trade, as the demand in raw market by sugar refiners is quite keen, and, as a result of heavy operations on their account, the tone of the raw article is stiff. Car lots of granulated have sold here at \$4.50, with the usual discounts, while the lowest grade of yellows are not obtainable under \$3.75.

**SYRUPS.**

There is a fair demand for syrups, and stocks are still light, as the refineries have

been working very moderately on these goods. Values are firmly held, both for bright and dark grades.

**MOLASSES.**

Inquiry for Barbadoes molasses continues active, and there have been several speculative transactions in a large way which have served to enhance holders' views still further. In fact, 31c. has been refused this week for round lots, and, though jobbers have not as yet altered their range, it is considered probable that they will do so very shortly. In fact, elsewhere jobbers are asking more money, as 33c. has been quoted at Quebec, which is equal to 35c. here.

**DRIED FRUIT.**

The large public sale of Valencia raisins, referred to last week, has not affected jobbing prices at all, and demand is quite brisk in a sorting way. There have been further transactions in a large way since the sale, another line of 7,000 packages off-stalk selling to a speculator here at  $3\frac{1}{4}$ c. Late cables from Denia state that there is no desirable fruit now left, and that what remains is under grade. Cables from London also report prices firm for all sound stock.

California raisins are in very light supply here, and, for what is offering, firm prices are asked.

Malaga table raisins are moving quite freely in a sorting way, and prices are steadily held.

Sultanas are steady also, with a fair inquiry.

There has been no change in currants, and, as stocks are light here, values are firm, especially on high-grade goods.

Prunes are in fair request, for both California and European sorts, and values rule strong. The same can be said of figs, while the few new dates that, so far, have been received have been quickly absorbed.

**NUTS.**

The firm tendency noted in nuts last week continues, and, as will be noted in our prices current, values are advanced on shelled almonds, Tarragona almonds, and shelled walnuts, while other sorts are very firmly held, and demand is picking up.

**CANNED GOODS.**

There has been nothing special to report in canned goods, a steady inquiry being experienced for canned vegetables and fruit, while values generally are steady all round.

**SPICES.**

These are meeting a fair inquiry, and prices are steady, especially on pepper.

**TEA.**

The market is quiet, but firm, for Japan teas, and buyers who try to fill wants find

out that they have to pay the price to secure good qualities. Medium Japans have moved in a quiet way at 16 to  $16\frac{1}{2}$ c., while gun-powders and blacks have changed hands, in straight lots, at 10 to 11c., as to grade.

**COFFEE.**

Continues quiet, but steady, a few odd lots of Maracaibo at 10 to  $10\frac{1}{2}$ c. being the only business.

**GREEN FRUIT.**

There has been an active demand for oranges, and large Valencias are firm at \$5, while ordinary sell at \$4. Jamaica oranges, under increased receipts, are rather lower than last week. Messina lemons are steady as quoted, while bananas, cranberries and Canadian pears are unchanged. The same can be said of Malaga grapes in kegs, and Spanish onions.

**APPLES.**

The apple market continues steady, with a fair movement.

**FISH.**

Pickled fish meet a fair inquiry and values are unchanged. We quote jobbing prices as follows: No. 1 Labrador herrings, \$4.75 to \$5 per bbl.; No. 1 N.S. do., \$4.25 to \$4.50; N.B. in half-bbls., \$2.25; No. 3 mackerel, \$15; No. 1 green cod, \$4.50 to \$5; No. 2, \$3.50; B.C. salmon, \$13 per bbl. and \$7 per  $\frac{1}{2}$ -bbl.

Prepared fish are quiet. We quote as follows: Pure boneless codfish,  $5\frac{1}{2}$  to 6c. per lb.; dressed or skinless codfish,  $4\frac{1}{4}$ c.; soft cured,  $3\frac{3}{4}$ c.; dried, \$4 per 112 lb.; boneless fish, 3 to  $3\frac{1}{2}$ c. Haddies, 6 to 7c.; kippered herrings, \$1.35 to \$1.50 per box; smoked herrings, 10 to 12c., and Yarmouth and bay bloaters, 90c. to \$1.

Receipts of fresh fish have been fair and prices are steady. We quote as follows: Haddock,  $3\frac{1}{2}$ c.; Manitoba whitefish and dore,  $6\frac{1}{2}$ c.; pike,  $5\frac{1}{2}$ c.; and B.C. salmon,  $13\frac{1}{2}$ c. per lb.

**COUNTRY PRODUCE.**

**EGGS**—There was a good demand for eggs, to-day in a small way, and a fairly active trade was done at firm prices. We quote: No. 1 candled, 16c.; No. 2 do.,  $12\frac{1}{2}$  to  $13\frac{1}{2}$ c.; Montreal limered,  $14\frac{1}{2}$  to 15c.; western limered, 13 to  $13\frac{1}{2}$ c., and culls, 9c. per doz. Receipts were 18 cases.

**POULTRY**—A more active trade was done in poultry, there being a better demand for most lines. Supplies were ample, and buyers had no difficulty in filling their wants at about steady prices. Turkeys sold at 8 to  $8\frac{1}{2}$ c., chickens at 7 to 8c., fowls at 5 to 6c., geese at  $5\frac{1}{2}$  to 6c., and ducks at  $6\frac{1}{2}$  to  $7\frac{1}{2}$ c. per lb.

**GAME**—There was a good demand for partridge, and all the offerings met with a

ready sale at 55 to 60c. for firsts and at 45c. for seconds per brace.

**BEANS**—The demand for beans is chiefly for small lots to fill actual wants. We quote: Choice hand-picked, 95c. to \$1 per bushel; prime, 85 to 90c.

**HONEY**—There was no improvement in the demand for honey, and the market is dull. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

**POTATOES**—A fair business was done in potatoes. The demand is chiefly for choice stock and prices are unchanged at 50 to 52c. per bag, while fair to common are selling at 40 to 45c., in car lots.

**DRIED APPLES**—As last reported.

#### PROVISIONS.

Trade in provisions on spot is quiet, and the market in consequence is inactive, and without any special feature of note. The tone is steady, and prices are unchanged. We quote: Canadian pork, in barrels, \$15.50 to \$16; pure Canadian lard, in pails, at 7½ to 7¾c. per lb., and compound refined at 5 to 5½c. per lb.; Hams, 10 to 12c. and bacon, 10 to 12c. per lb.

#### DRESSED HOGS.

Although the weather was soft, yet it was more wintery like, and this gave buyers some encouragement, but, as supplies were ample to fill all requirements, values show no change, sales in a jobbing way being at \$5.25 to \$5.75 per 100 lb.

#### FLOUR, GRAIN, ETC.

**GRAIN**—The grain market was exceedingly quiet, buyers showing no disposition to operate. The feeling, however, was steady, and prices show no change. At points west of Toronto peas were quoted at 63c.; oats at 27½ to 28c. and rye at 50½c.

**FLOUR**—There was a good demand for Manitoba grades of flour and a more active business was done than of late, one agent alone reporting sales aggregating 2,800 sacks on local and country account. The feeling is about steady and values show no material change. We quote as follows: Winter wheat patents, \$4.00 to \$4.25; straight rollers, \$3.70 to \$3.80; in bags, \$1.75 to \$1.85; Manitoba patents, \$4.50 to \$4.60; strong bakers', best, \$4.15 to \$4.25.

**FEED**—The demand for feed keeps up, and the market is fairly active and firm. We quote: Manitoba bran, \$14; shorts, \$16, and moullie, \$17 per ton, including bags.

**MEAL**—A fair trade continues to be done in meal, and prices for rolled oats rule steady at \$3.60 per bbl., and at \$1.75 per bag.

**HAY**—There was no change in the situation of the hay market. The demand is

limited, as is usual at this season, but, as supplies are not excessive, prices rule about steady. We quote: No. 1, \$6.50 to \$7.50; No. 2, extra, \$5 to \$6; No. 2, clover mixture, \$4.50 to \$5, and clover, \$4.

#### BUTTER.

The butter market continues to advance, and high bids are reported from the Eastern Townships section of Quebec this week, 20¼c. being freely bid at the factory. Here, the top price so far made has been 20½c. for fall creamery, either in boxes or tubs, but holders, at this writing, are not free sellers at the price. Dairy stock is quiet at 14 to 14½c.

#### CHEESE.

Everything points to higher values in cheese, and holders are quietly sitting on their stocks, waiting for the rise that they believe is sure to come. Some small lots of eastern fall sold, the other day, at 9½c., and western at 9¾c., but a buyer could not go out into the market and fill a large order at these prices.

#### MONTREAL NOTES.

Refined sugars are firmly held, in sympathy with the raw article.

Tarragona almonds are difficult to obtain here, and holders ask an advance.

Butter and cheese continue to point higher, with sellers very independent.

Importers who expected to receive supplies of new Grenoble walnuts this week have been disappointed.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 6, 1898.

**T**HE weather during the last part of November was unfavorable, and the effect was much felt in business, the roads being particularly bad. The big storm was much felt, and though there was little damage in the city, many of our citizens lost quite heavily, owing to the large shipping interest centred here, and that much of it is in small vessels doing a coasting business. Our city, in common with almost every part of these Maritime Provinces, mourns for many who were lost in what is credited with being the worst storm for years. Business is still quite active, though the wholesale dealer finds the big end is done, and that, for the balance of the year, he must be content with odds and ends. The retail stores begin to put on holiday dress and none are more inviting than the grocery stores. Of one thing we are proud, and that is of our retail grocery stores. At this season they are at their best.

**OIL**—In burning oil dealers have their orders about filled, contracts being better cleaned up than usual at this season. The

Canadian product holds its advanced position. Lubricating oil moves but in a small way. In cod oil receipts are light, but stocks are ample; in fact, sale is slow and values rather lower.

**SALT**—Some 1,200 sacks of Liverpool coarse salt are to hand this week by the regular weekly steamer. Demand at this time is too light to encourage large importations. In fine salt, little is doing, but the chief demand is for Canadian grades and for dairy purposes. Some American salt, or at least American packed salt, continues to come into this market for table use. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. to \$1 per 100 lb.

**CANNED GOODS**—While there is a good, steady demand, there is little of particular interest to report. Our market is somewhat limited, and will only consume so much. Values are very firmly held. Cannery have little to offer, and such prices as they name are about the same as local dealers are asking. Quite good stocks are held. Baked beans, in particular, are in large supply, and, compared with other lines, the plain baked beans are low. Quite a stock of gallon apples is held here, and should be good stock. They are but fairly popular. More attention is being given to local packed sardines, and, while sale is limited, with improved stock increased sales are looked for. Kipper herring is in light supply, and holds the advance of last week. Oysters are quoted higher.

**GREEN FRUIT**—Sale keeps active, and with the arrival of Valencia oranges there is increased activity. Large quantities are being used in this market; as yet quality is but fair. Apples are not in large receipt, and prices rule firmer, particularly for winter fruit, and higher figures are expected. There are still cheap grades to be had. The Nova Scotia crop was a good one, but quantities exported are larger than usual. Lemons have a steady sale at even figures. While Jamaica oranges are offered, the Valencias have the demand. Malaga grapes are of good quality, and show no change in price. Cranberries are rather higher, Cape Cods supplying the market.

**DRIED FRUIT**—This is still the active line. Currants, particularly, have a large sale, and, as many wholesale grocers clean and pack their own, it seems a great deal of work, the more so when almost the whole demand, at least in the city, is for cleaned.

# COFFEES ❖ SPICES

We have just received **new importations** of Java, Mocha, Maracaibo, Ceylon, Costa Rica, Rio and Santos Coffees. Will be pleased to send samples and quotations, **Green or Roasted**. Our **Roasted Coffees** are more in favor than ever, as they are **straight and honest goods**, imported direct from the land of growth and production. Now is the time for **PICKLING SPICE**—one of our many strong points.

## S. H. EWING & SONS,

COFFEE AND SPICE  
IMPORTERS AND  
MANUFACTURERS,

## MONTREAL

California raisins move freely. There continue to be repeat orders for seeded; prices are firmer. Valencias, chiefly layers, have a large sale at easy figures. There is quite a range in prices. Sale of Malaga fruit grows from year to year. The small boxes are popular. In raisins, demand is growing along the line of best grades. In peels, demand is chiefly for citron. Prices are rather higher. As yet, the sale of the cut in small packages is light. New Bosnia prunes are to hand, and give satisfaction, finding a ready sale. French prunes daily expected. The Californian, however, seems the favorite, and will have the chief sale later. Figs are high, with light stock. Evaporated apples are in light supply; prices firm and higher. While some nice stock is offered, western packers complain that it is difficult to get good fruit. Dried from Nova Scotia are arriving in small quantities; prices much higher than last year. There is a light local demand, but fair prices are offering by western buyers. Onions are higher; stocks not large, and in few hands, arrivals at the end of the season from the west being small owing to lack of stock. The demand is large from other points. Nuts sell freely at full figures.

**SUGARS**—Values are higher and sales are quite active. Foreign competition con-

tinues, aided by the lower winter freight rates from Liverpool. The American competition, which was expected, has not materialized.

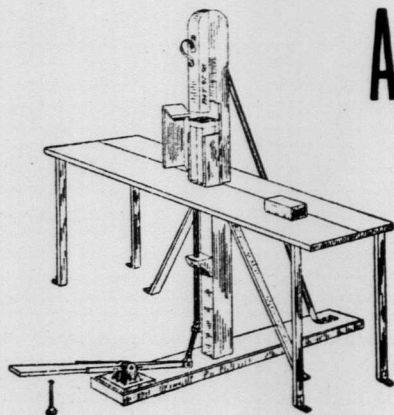
**MOLASSES**—There is a fair sale, but the big business is over. Stock, however, is very light, particularly Barbadoes. Prices, all round, are higher, and a further advance is expected. There have been some arrivals of Porto Rico from Boston. Shippers there report stocks getting well cleaned up. They have advanced their figures. Small shipments of syrup continue to be received. Quality is good and prices tending higher.

**PRODUCE**—Eggs are more freely received, but prices, particularly for fresh stock, are well maintained, though influenced somewhat by the held eggs being offered. In butter, prices show little change, and to bring top figures quality must be A1, and this is hard to find. There is a good sale for creamery prints, and tubs have better inquiry. Cheese is lower in our local market than anywhere else. Factories have about all sold their output, largely for export.

**FISH**—Prices are well maintained. Receipts in all lines are light. In dry cod, full figures are asked, but it is doubtful if there is a further advance, for Bank fish would come in if prices should go higher. They are not as good as our regular supply.

Pollock continue scarce and high. In pickled herring, western demand has been large this year. Many Yarmouth fish have been shipped via St. John. Quoddy herring, of which supply is light, continue to be the best grade offered. Some Canso and Shelburne are here, but they move slowly; quality not equal to price. Boneless are in lighter demand, but hold their figure. Fresh fish have been scarce. This has affected the finnan haddie trade, it being difficult to get haddock to cure. In kippered herring, a fair business is reported. In bloaters, we quote a range in prices, owing to some smaller fish than usual being offered. We quote: Large cod, \$3.40 to \$3.50; medium, \$3.35 to \$3.40; pollock, \$1.75 to \$1.90; Grand Manan pickled herring, \$1.85 to \$1.90 ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 4 to 4½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall do., \$4.75 to \$5; ½-bbl.; alewives, \$3 per bbl.; kippered herring, \$1; bloaters, 40 to 60c.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.40 to \$3.50 per bbl.; quoddy, \$3.50 ½ bbl.

**PROVISIONS**—In local-packed mess pork, prices are lower, owing to competition from American points, though western packers do not offer new-packed very freely. Clear is held firm. There is very little of this



## Armada Tea Packer and Simplex Mixer

Said Mr. Minto, of Minto Bros, Wholesale Tea Merchants, Toronto, Ont:

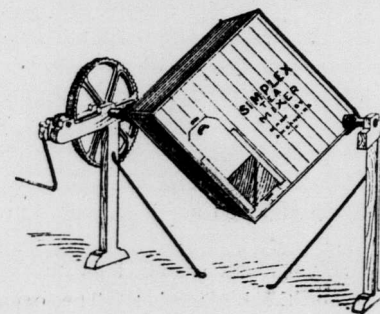
"I will speak a good word for The Armada Tea Packer whenever I can. We are delighted with our machine—so simple and easy to handle."

For prices, write

### A. H. Canning & Co.

57 Front Street East

TORONTO.





grade. Local-packed beef has but a fair sale; prices are rather higher. Lard, which has a good sale, is more firmly held. Stocks in packers' hands seem light.

**FLOUR, FEED AND MEAL**—Flour shows no change during the week. There is a good steady sale. Oatmeal is firm, with but fair stock. Oats are quite high. In cornmeal, the sale is large; the low figures continue. Hay is dull, being down to about one-half of what is a fair price. Many farmers are buying stock rather than accept the present price for hay. Feed is higher and scarce. Beans are firm, but dealers are slow to advance offers. In this, as in other similar lines, we are looking for lower values later. We quote as follows: Manitoba flour, \$4.80 to \$5; best Ontario, \$4 to \$4.25; medium, \$3.75 to \$3.95; oatmeal, \$3.75 to \$3.85; cornmeal, \$2; middlings, \$19 to \$20; bran, \$17 to \$18; oats, 35 to 40c.; hand-picked beans, \$1.10 to \$1.20; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.60 to \$3.75; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

ST. JOHN NOTES.

Bowman & Angevine, grocers, have added Gillard's new pickle to their line of specialties, becoming wholesale agents for New Brunswick.

An immense quantity of poultry is being forwarded by the Beaver Line steamer Tongario to Liverpool from the west, including 40 cars of 15 tons each.

Winter port business is active. Large quantities of American goods, such as flour, grain, etc., are being forwarded, and passenger business is good. Local dealers

ship quite freely, particularly in produce, but brass fittings are largely shipped, and there was one shipment to Glasgow of 300 dozen hatchets this week.

A large number of local importers and other prominent citizens were entertained at luncheon on the Allan Line steamer Parisian, on the occasion of her first trip here.

THE GROCER regrets to report the illness of W. H. Hatheway, one of our popular brokers. Mr. Hatheway's many friends trust to see him out soon making his regular calls.

J. J. Bostwick, late of C. M. Bostwick & Co., has bought the business of Geo. L. Slipp, North Wharf, and will at this stand carry on a wholesale flour and grocery business.

Theo. H. Estabrooks, who represented St. John on the special committee considering the plan of inspection to be applied to tea importations, has returned home well pleased with the result of the committee's efforts.

Exports of produce from Prince Edward Island continue large. Among the departures this week was the steamer Horton, from Charlottetown to England, with 110,000 bushels of oats, and the schooner Edna, from Sunnyside for Demerara, with 2,100 sacks of oats, 1,000 bbls. potatoes, 10 cases of butter, 15 cheese, 5 cases lobsters, 30 horses, 3 cows, 4 bulls, 70 sheep, 30 pigs, 275 turkeys, 275 geese, 250 ducks, 100 hens, etc.

The oyster trade at Tatamagouche Bay seems to be growing. There are between 25 and 30 men engaged in the work, and they receive \$2 per barrel on an average. Mr. Stainer, of Halifax, is shipping the oysters to Ottawa and other parts. He expects to ship 500 barrels this fall.

# Dressed Poultry

## WANTED

Chickens, Turkeys and Ducks.

Highest prices paid in cash. Ship by freight or (if necessary) express to

**The Simcoe Canning Co.**

York St., HAMILTON, ONT. (50)

# The Perfection Tea Mixer

is the most complete mixer manufactured, perfectly dustless in operation, and gives the best possible satisfaction. Manufactured by

**J. A. GOWANS**

154 Spadina Ave., - TORONTO.

## MONTREAL

Produce Commission House.

# F. E. JODEY & CO.

Absolutely commission. For the sale of

Poultry, Game,  
Butter, Cheese,  
Eggs, Etc.

Most central and best adapted situation in Montreal.

### MOTTOES.

Clients' interests our interests. Get all we can and give all we get.

## BRUNNER, MOND & Co.'S

**Bicarbonate of Soda  
Soda Crystals**

BEST IN  
THE MARKET

**Concentrated Sal Soda  
Caustic Soda**

**Bleaching Powder  
Pure Alkali**



WINN & HOLLAND

MONTREAL

SOLE AGENTS  
FOR CANADA

PUREST THAT  
CAN BE MADE

**G. F. & J. GALT** PACKERS  
OF THE  
42 SCOTT ST. TORONTO. CELEBRATED

**BLUE RIBBON TEAS**

**HINTS TO BUYERS.**

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**C**LEMES BROS. have taken into stock their second shipment of evaporated apricots and peaches.

Forbes Bros. have "Comet" brand seeded raisins on offer.

Rose & Laflamme report sales of "Ram Lal" exceedingly good.

J. A. Mathewson & Co. are landing a car of Griffin & Skelley's prunes.

Laporte, Martin & Cie. are offering full assortment of Griffin & Skelley's fruits.

A new stock of Peek, Frean's & Co.'s biscuits in stocks with Chas. Gyde & Co.

Perkins, Ince & Co. have another shipment of China green teas in store this week.

Rose & Laflamme are offering fine new Mayette Grenoble walnuts, the first of the season.

T. B. Escott & Co. have had a large sale for "Epicure" seedless raisins in 1-lb. cartons.

The Dawson Commission Co., Limited, received a mixed car of oranges and lemons Tuesday.

The Eby, Blain Co., Limited, have a large stock of scaled herrings, bright medium fish, at close figures.

W. H. Gillard & Co. are offering an especially fine range of Mediterranean fruits and figs at low prices.

"Grand Mogul" tea sales for October and November are four times in excess of same time last year.

T. Kinnear & Co. have just to hand a shipment of New Orleans molasses, in barrels and half-barrels.

The Davidson & Hay, Limited, have a fresh shipment of "Finest Manoa's" Brazil nuts to hand this week.

D. H. Rennoldson is offering "Griffin" brand apricots at special prices. These are the last for this season.

A. P. Tippet & Co. are offering "Pacific" brand California raisins of remarkably fine quality at very reasonable prices.

Another large shipment of low and medium grade Young Hysons is to hand for The Davidson & Hay, Limited.

The Eby, Blain Co., Limited, are quoting close figures on French prunes, 110's, in 55-lb. boxes, for early shipment.

The Davidson & Hay, Limited, are showing some very handsome samples of imported Japan rice, just arrived.

Now in stock with W. H. Gillard & Co., "Union Jack" soap; 100 cakes in a box,

With one and five-box orders for this soap handsome pictures are given away with first orders, just to introduce the goods.

The Davidson & Hay, Limited, are offering a bargain in mixed pickles, prime stock, put up in imperial quarts, to retail at 25c.

New California 3 and 4-crown muscatels, and 1-lb. cartons seeded muscatels, are in stock with The Davidson & Hay, Limited.

Late fall-caught salmon trout, whitefish and lake herring are offered at close prices f.o.b. Midland, by The Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. have received, during the past week, large consignments of poultry, the majority of which brought outside prices.

Selected Valencias, in 7-lb. and 14-lb. boxes, are offered by The Eby, Blain Co., Limited, at special prices for 10-package lots and upward.

The finest grade of cleaned and stemless currants imported by the Eby, Blain Co., Limited, are "Blue Pearls," in half-cases. These are moving freely for Christmas trade.

"Four carloads of 'Hercules' currants have been received for the Christmas trade, recleaned and packed by our special machinery," write T. B. Escott & Co. "Sphinx" prunes are just passed into stock."

Recent arrivals of canned goods with The Eby, Blain Co., Limited, include apples, gallons and 3's; asparagus tips, fancy wax beans, Noble's XXX lobsters, flat ½'s; French petits pois, Barataria shrimps, Burnhams's clam chowder, 3's, and domestic kippered chicken.

An active demand is reported for "Aurora" Ceylon tea, which is packed by W. H. Gillard & Co. for the Canadian trade. In addition to the quality of the tea, the attractiveness and well-known healthfulness of the package make it a ready seller, and repeat orders are coming in every day.

**HOLDERS OF CHEESE MERRY.**

**H**OLDERS of fine fall cheese are in a satisfied mood at the moment, for every indication points to a handsome profit on the goods now carried in Canada.

The export price in Montreal has been gradually but surely stiffening, until it has reached 9½c. for finest Ontario fall makes. This is an appreciation of over 1c. in less than a month, and even at the rise holders are in no hurry to realize, as they confidently expect to see 10c. cheese after the turn of the year, and possibly more.

The steady advance in the Liverpool cable is an indication that they are not far out, as it has advanced over 2s. the cwt. since October.

The great bull card that owners of cheese

have up their sleeve at the moment is the fact that stocks are light, while everything goes to show that the consumptive demand in England, encouraged by the low prices that have ruled during the fall, is of ample volume. The stocks declared at Liverpool on Dec. 1 make this clear, being only a paltry 69,000, or about one week's consumption, against a stock at the same period last year of 150,000 boxes.

Compared with Nov. 1, of this year, there has been a decrease of 20,000 boxes at Liverpool, which bears out the above assumption of a steady consumption. Advices from London also are strong.

Figures compiled from the British Board of Trade returns, will be read with interest at this juncture. The total imports of all kinds of cheese into the United Kingdom, since May 1, have amounted to 1,469,000 cwts., as compared with 1,670,000 cwts. for the corresponding time last year, showing a shortage of 201,000 cwts., or 12½ per cent. Of this quantity London has taken the lion's share, having imported 609,000 cwts., as against 629,000 cwts., showing a shortage of 20,000 cwts.; Liverpool has taken 400,000 cwts., as against 406,000 cwts.; and Bristol 206,000 cwts., against 308,000 cwts., showing a shortage of about 50 per cent. Of the total quantity imported, Canada has sent 1,072,000 cwts., as against 1,129,000 cwts.; the United States 188,000 cwts.; as against 311,000 cwts.; and New Zealand 9,000 cwts., as against 29,000 cwts. It will thus be seen that there are shortages all along the line as regards imports, added to which fact it must be remembered that the English make is short owing to the severe drought during the past summer. Stocks of Canadian at the railway depots in London, are said to be heavy, but those who should know declare that they are 50,000 to 60,000 boxes less than a year ago; in Liverpool and Bristol they are lighter; and it is urged that the trade hold less owing to the tenacious way in which they have adhered to their determination to buy only from hand to mouth all during the season.

The number of cheese short shipped from Canada and the United States together from May 1 to date, as compared with last season, is about 500,000 boxes added to all this being the fact that the stock held for ultimate shipment in Canada is much less than a year ago.

**BARGAINS IN CROCKERY.**

At this time of the year there is generally an opportunity to secure some bargains in crockery. This year is no exception, as Gowans, Kent & Co. are clearing out the "tail ends" from their travelers' samples, giving all visiting their warehouse now an opportunity to do some profitable buying.

The Following Brands  
Manufactured by  
**The American Tobacco Co.**  
OF CANADA, Limited.  
Are sold by all the Leading Wholesale Houses

**CUT TOBACCOS**  
OLD CHUM.  
SEAL OF NORTH CAROLINA.  
OLD GOLD.

**CIGARETTES**  
RICHMOND STRAIGHT CUT.  
SWEET CAPORAL.  
ATHLETE, DERBY


**COTTAM BIRD SEED** and Bird Bread,  
manufactured under six patents. Reliable  
standard goods; nothing to approach them for  
popularity and value. All wholesalers.

The \_\_\_\_\_  
**DAWSON** Commission  
Co., Limited

FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,  
Cor. Market and Colborne Sts.,  
**TORONTO.**

We make a specialty of handling  
**Domestic Fruit**  
Consignments personally and promptly attended to.  
All Foreign Fruits in season.  
**FRUIT AUCTION SALES**

Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.  
**McWILLIAM & EVERIST**  
Wholesale Commission Merchants,  
25 and 27 Church St., TORONTO, Can.  
Telephone 645.



**Long Rolls**

A Long Roll is made of the  
entire side of a hog, with the  
exception of the Ham. It is  
free of all bones and is cured  
in the same way as English  
Wiltshire Bacon. If you have  
not tried the Long Roll, we  
shall be glad to have your order  
for a sample, and we know you  
will be pleased with the goods.

**F. W. Fearman, Hamilton.**

**Fancy Jersey Sweet Potatoes**  
**Canadian Chestnuts**  
**New Eleme and Tap Figs**  
WRITE for PRICES.

Its Rich AROMA	Its Refined FLAVOR	Its Potent STRENGTH	Its Uniform QUALITY	Its Attractive APPEARANCE
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all combine to make a ready seller and an indispensable item of stock of

**TARTAN TEA**

BALFOUR & CO. Wholesale Agents Hamilton

**Quality is Always in Demand!**  
The Quality of **Clark's Mincemeat**  
makes it a seller every time!

4 and 6-lb. Fibre Palls  
—10c. Tins—

**LEONARD BROS.** Wholesale  
St. John, N.B. and Montreal  
**..Fish Merchants**

The Great Hit of the fruit season is the  
**"MAPLE LEAF" BRAND**  
Ask your wholesale house for them. **SEEDED RAISINS.**

**FRESH FROZEN FISH, ETC.**  
Smelts, Salmon, Bass, Mackerel, Tomcods,  
Trout, Canned Lobsters and Blueberries,  
packed by  
W. S. LOGGIE & CO., Limited, Chatham, N.B.  
(52)

**E. T. STURDEE**  
Mercantile Broker,  
Manufacturers' Agent,  
ST. JOHN, N.B. Etc., Etc.  
Wholesale trade only.

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ESTABLISHED 1889.

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acquire the following lines of preparation under our  
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1. Bookkeeping,
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time.

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Belleville, Ont. Principal.

**THE B. C. PROVISION HOUSE**  
VANCOUVER, NELSON,  
VICTORIA, REVELSTOKE.

**F. R. STEWART & CO.**  
Wholesale Dealers in  
Butter, Eggs, Cheese, Dried and  
Fresh Fruits, etc.  
Canadian Agents for HONDI Ceylon Tea.  
HEAD OFFICE, VANCOUVER, B.C.

**HUGH WALKER & SON**  
Direct Importers and  
Commission Merchants  
GUELPH, ONT.

**SCOTCH FINNAN HADDIES.**  
...AGENTS FOR...  
**Booth's Baltimore Oysters**  
YOUR ORDERS SOLICITED.

ONE VARIETY ONLY

# Blue Label Tomato ..Ketchup

and the quality never varies—the best that good materials, attention to detail and care in preparation can make it. Put up in half-pint, pint, and quart bottles—sterilized before filling.



Prepared by . . .

## Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.  
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

# The F. F. Dalley Co., Limited

Have opened a branch of their business in Toronto, at 48 Front Street East, under the management of W. M. FIELDING, who will be very pleased to meet any of their numerous customers on their visits to the City of Toronto.

If you are rushed for time, ring them up. Their telephone number is 8261, and Mr. Fielding will take pleasure in calling on you at your hotel.

They carry a full line of all their Specialties at the above premises.



Just Arrived

Twenty-One Prize Medals.  
Twenty-One  
Royal Appointments.

87 Cases of Peek Frean's  
World Renowned

# English Biscuits

Also Zellar Wafers

The Choicest Table Delicacy on the Market.

# Charles Gyde

20 and 22 St. Francis  
Xavier Street

MONTREAL

# CURRENT MARKET QUOTATIONS

December 8, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Dairy, choice, large rolls, per lb	15	13 14	12 14	
" " pound prints		14 14½	17 18	
" " tubs, best		13 14	16 18	
" " tubs, second grade		10 11	12 15	
Creamery, tubs, second grade	19½	20 19	20 18	
prints	21 22	20 21	20 22	
Cheese	9	9 9½	8½ 9	

## CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Apples, 3's	\$ 90 \$1 00	\$0 85 \$0 90	\$1 00 \$1 10	\$1 15 \$1 25
gallons	2 40 2 75	2 00 2 20	2 25 2 50	3 00 3 25
Blackberries, 2's	1 40 1 70	1 40 1 70	1 50 1 80	
Blueberries, 2's	80 90	75 85	85 95	90 95
Beans, 2's	70 95	70 95	90 95	90 95
Corn, 2's	95 1 00	95 1 00	85 90	80 85
Cherries, red, pitted, 2's	2 00 2 35	1 85 2 25	2 30 2 40	1 75 1 90
Peas, 2's		70 75	80 90	
sifted		85 1 00	1 10 1 15	1 00
extra sifted		1 00 1 25	1 20 1 25	1 15
Pears, Bartlett, 2's	1 50 1 75	1 50 1 75	1 70 1 80	1 15
3's	2 25 2 40	2 00 2 40	2 40 2 50	2 40 2 50
Pineapple, 2's	2 10 2 40	2 40 2 50	2 15 2 25	4 50 5 00
3's	2 50 2 60	2 50 2 60	2 50 2 60	5 00
Peaches, 2's	1 75 1 90	1 50 1 60	1 65 1 70	1 60
3's	2 50 2 75	2 40 2 50	2 50 2 75	2 25 2 60
Plums, green gages, 2's	1 50 1 55	1 30 1 55	1 30 1 60	1 40
Lombard	1 30 1 50	1 20 1 50	1 30 1 50	1 40
Damson, blue	1 10 1 30	1 00 1 40	1 10 1 30	
Pumpkins, 3's	70 75	70 80	90 1 00	1 00
gallon	2 10 2 25	2 10 2 25	2 10 2 25	
Raspberries, 2's	1 50 1 90	1 50 1 65	1 50 1 75	1 40 1 60
Strawberries, 2's	1 50 2 00	1 50 1 70	1 65 1 75	1 70
Succotash, 2's	1 10 1 15	1 15 1 10	1 15 1 15	
Tomatoes, 3's	90 95	80 85	95 1 00	1 10
Lobster, talls	2 50 2 95	2 50 2 50	2 60 2 60	
1-lb. flats	2 75 3 00	3 00 1 25	1 30	
½-lb. flats		1 75 1 85		
Mackerel	1 30 1 35	1 30 1 35	1 25 1 35	
Salmon, sockeye, talls	1 15 1 25	1 40 1 60	1 40 1 50	1 20 1 30
flats	1 30 1 45	1 50 1 60	1 30 1 35	
Horseshoe	1 20 1 25	1 50 1 60	1 60	
Clover talls	1 20 1 55	1 60		
Leaf flats	1 45	1 60 1 15	1 25	
Cohoos	95 1 00	1 15 1 20	95 1 00	95 1 12
Sardines, 10½'s	10 11	13 14	15 15	
½'s	20 21	20 21	20 21	
Sportsmen, ½'s	11½ 12	12½	12	
key opener, ½'s	19 20	21 20	21	
other brands	10 11	10½ 11	16 18	
P. & C., ½'s	16 18	18½ 23	10 11	
American, ½'s	23 35	16 17	16 17	
Mustard, ¾ size, cases	23 25	23 25	23 25	
50 tins, per 100	33 36	33 36	33 36	
Fruit in glass jars	4 5	4 5	4 5	
Haddies	9 11	11 10	10 10	
Kipper Herrings	1 40 1 50	1 15 1 60	1 25 1 35	1 85 2 00
Herring in Tomato Sauce	1 85 1 45	1 23 1 60	2 00	1 90 2 00

## GREEN FRUITS

Oranges, Valencias, 7¼'s		4 75 5 25		
420's, large	5 00	5 00		
ordinary	4 00	4 50 5 00	4 50 5 00	
Mexican, per box	5 50	6 00 3 00	3 25 6 00	6 50
Jamaica, per bbl		6 25 7 00	6 00 6 50	
Lemons, Verdilla, per box		5 00 5 50	9 50 10 00	
Malaga, per chest	2 5 3 00	2 75 3 25	3 00 3 50	
Messina, new, p. box	2 00 2 25	1 40 1 70	1 50 2 25	
Bananas, per bunch	3 00 4 00	2 00 3 50	1 00 3 50	
Apples, per bbl	7 00 8 00	7 00 8 00	7 50 8 50	
Cranberries, per bbl	2 50 3 00	2 25 2 50	3 00 3 50	
Sweet Potatoes, bbl	5 50 7 50	6 00 7 50	5 00 7 00	
Malaga Grapes, per keg	30	30		
Tomatoes, Can., per basket	4 00 8 00	2 50 4 00		
Pears, late varieties, per bbl	85	95 1 10 1 15		
Spanish onions, per crate				

## SUGAR

Granulated (St. Lawrence, Redpath)	\$1 50	\$4 68	4½	4¾	5½	5¾
Granulated, Acadia	4 50	4 68				
Paris lump, bbls. and 100-lb. bxs	5 62½	5 68	5¾	6		
" " in 50-lb. boxes	5 75	5 78				
Extra Ground Cing, bbls	5 25	5 50			7	
Powdered, bbls	5 00	5 10	5¾	6		6¾
Phoenix	4 25	4 43				
Cream	4 18	4 43				
Extra bright	4 16	4 33	3¾	4	4½	4¾
Bright coffee		4 23	3	3¾		
No. 3 yellow	3 75	4 03	3½	3¾		
No. 2 yellow	3 85	3 98				
Demerara		3 60 3 85				
Imported yellow		3 85				

## SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba
Syrups		\$1 00 \$1 00		
Dark		30 32		3 3½
Medium		35 37	34 35	3¼ 3½
Bright		40		
Honey		90	1 00	
25-lb. pails		1 20	1 40	
38-lb. pails				
Molasses				
New Orleans	31	24 45	26 28	35 45
Barbadoes	32		29 31	48 50
Porto Rico	23 25	38 42	32 34	40
Antigua	22 23		25 28	
St. Croix			27 28	

## CANNED MEATS

Comp. corn beef, 1-lb. cans	\$1 50	\$1 40 \$1 50	\$1 50 \$1 65	\$1 65 \$1 75
" " 2-lb. cans	2 65	2 50 2 60	2 50 2 65	3 00
" " 4-lb. cans	5 10			
" " 6-lb. cans	8 00			
14-lb. cans	18 55	18 00	20 00	21 00
Minced callops, 2-lb. cans	2 60	2 60	2 75	2 80
Lunch tongue, 1-lb. cans	3 50	3 20 3 25	3 00 3 25	3 00
" " 2-lb. cans	6 70	6 75 7 00	5 80 6 00	6 50
English brawn, 2-lb. can	2 30	2 60 2 80	2 75 2 80	2 75
Camp sausage, 1-lb. can		2 50 2 50		
" " 2-lb. can		4 00 4 00		
Soups, assorted, 1-lb. can	2 00	1 50 1 40	1 50 1 40	
" " 2-lb. can	3 00	2 20 2 25	2 25 2 30	
Soups and Bouill., 2-lb. can	2 00	1 80 1 75	1 80 1 80	
" " 6-lb. can		1 70 1 65	1 70 1 70	
Sliced smoked beef, ½'s	2 25	2 80 2 95		3 25

## COUNTRY PRODUCE

Eggs, boiling stock	23 24	20 21	16 18	18
fresh gathered		17 18	13 14	
held	15 16½	15 16	13 14	
Poultry—chickens, dressed	5 8	5 25	40 50	70
Geese, per lb.	3½	3	60 40	60
Ducks, per pair	7	7	9 10	14
Turkeys, per lb.	1 50 1 75	80 1 35	1 50 1 75	
Honey, comb, per doz	7 7½	6 6½	7 8	
light color, 60-lb. tins	7 8	7 8	8 10	
" " 5 and 10-lb. tins	5½ 6½	2 3	5 6	
buckwheat				

## FRUITS

Foreign—						
Currants, Provincials, bbls.	4¾	4¾	4¾	5½	6	7 7¼
½-bbls	4¾	4¾	4¾	5½	6	7 7¼
Filiatras, bbls	4¾	4¾	4¾	5½	6	7 7¼
½-bbls	4¾	4¾	4¾	5½	6	7 7¼
cases	4¾	4¾	4¾	5½	6	7 7¼
½-cases	4¾	4¾	4¾	5½	6	7 7¼
Patras, bbls				6	7	
½-bbls				6	7	
cases				6	7	
½-cases				6	7	
Vostizias, cases	5½ 6½	5 5¼	6 6	7 7	8	
Dates, boxes	5¼	18	6½	5 6	6	7
Figs, 10-lb. boxes, per lb.	15 20	18	20 18	20		
25-lb. boxes			28			
Tapnets, per lb.			4½			
Naturals, per lb			8			
Naturals, boxes			12			
Prunes, California, 40's	11 10	11 10	12			
50's	9¼ 8½	9¼ 8	9			
60's	8 8	8½ 7	8			
70's	7½ 7½	7½ 7	7			
80's	7 7	7 6½	7			
90's	6½ 6	6½ 6	6½ 5	6½	6½	
Bosnia, B.			6½			
C.			6			
D.			5½			
U.			6			
Raisins, Valencia, off stalk	4 4¼	4¼	5	6	1 70	1 90
Fine off stalk	4½ 4¾	5 5½	5½ 5¼			
Selected	5½ 5¼	5½ 5	6 7			
Layers	5½ 5¼	6½ 6	6 6	8	8½	
Sultanas	11 13	10 15	10 12	10	12	12
California, 2-crown			7			
3-crown	7½ 7¼	7½ 7	8 8¼	8	8¼	8
4-crown	8½ 8	8½ 8	8 8			
Malaga, London layers	1 50	1 80 2 00				
Black baskets		2 20 2 30				
Blue baskets		3 10 3 25				
Con. Clusters		2 30 2 40				
Choice		2 50 2 60				
Ex. Dessert		3 25				
Royal Buck'm		3 60 3 70				
Clusters		4 25 4 50				
Finest Elite		6 00 6 25				
Domestic—Apples, dried	6½ 7	5½ 6	5½ 6	6	7	
evaporated	9 10	8½ 9	9 9½	11	12	
Cal. Evaporated Fruits—						
Apricots, 25-lb. boxes	9 16	18	11 16			

## PROVISIONS

Dry Salted Meats—						
Long clear bacon	7½ 8	7½ 8				9¼
Smoked Meats—						
Breakfast bacon	12 11	11½				11¼ 12
Rolls	9 8½	8¾	9½	10		10½
Hams	10½ 13	10¼ 11	11½	12		11½
Shoulder hams	10 10	7¾ 8¼	8	9		9½
Backs		10½ 11				9¾ 10
All meats out of pickle 1c. less.						
Barrel Pork—						
Canadian heavy mess	16 50	17 00 14 50	15 00 14			



SHE IS SATISFIED.



'I am more than satisfied.'

No Dissatisfaction when Hudson's Soap is used. It quickly drives the dirt away but won't wear out the clothes.

# ARE YOU

Satisfied you are selling the best Soap Powder on the market?

IF NOT, TRY

## Hudson's Dry Powder

We give you the result of 50 years successful business experience.

We give you a powder that leaves no smell, and does NOT injure the hands.

Cheaper for your customer and yields you a larger profit than other powders.

We give you good advice:

TRY HUDSON'S.

ONCE USED—ALWAYS USED.

### R. S. Hudson

34 Chaboillez Square

... MONTREAL

Manitoba and B.C.

## For Xmas Trade

Full lines . . .

VALENCIA MALAGA CALIFORNIAN } RAISINS

Nuts, Peels, Figs, etc., etc.

Special attention to Letter Orders.  
Lowest Prices.

### Warren Bros. & Co.

35 and 37 Front St. East  
TORONTO.

## New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard, and Spiced; Clams and Clam Chowder; Scallops; Kippered Herring and Kippered Chickens; Haddies—Oval and Round.

I have the largest and best assortment of the above in Canada. Ask your Wholesale Grocer for my Brands. Every tin guaranteed.

### John Sealy

25 and 26 South Wharf - ST. JOHN, N.B.

## Keep up

with the wide-awake grocer by selling

THE FRAGRANT . . .

### "MAGNOLIA"

CEYLON TEA

It's sure to please your customers. Strong and delicious. Pounds and halves. Black and mixed. In lead packets only.

### GEORGE FOSTER & SONS

BRANTFORD, ONT.

NEW SEASON'S

## WALNUTS

Grenoble and Bordeaux

NOW IN STORE

### PERKINS, INCE & Co.

TORONTO.

NOTHING BUT THE BEST

Cocoa  
Chocolate

Coffee  
Spices

Baking  
Powder

TODHUNTER,  
MITCHELL & CO.

Importers, Manufacturers

TORONTO

\$1 50 \$1 60  
9 50 10 50  
8 50 9 50  
6 50 7 00  
5 50 6 00

**P.E.I. OYSTER INDUSTRY.**

THE modest little oyster, not long ago almost unknown as a product of Queen's county, is now forcing itself into a position of prominence in our list of exports. Ten years ago the yearly shipments from Charlottetown would amount from 50 to 100 barrels of a value not exceeding \$200, while in the last three years the annual product of the oyster beds in this county alone will be little, if any, short of 10,000 barrels and distributing wealth to the extent of \$15,000 to \$20,000 amongst our fishermen. Of this product about 12 to 15 per cent. is used for home consumption, the remaining large proportion finding a destiny in the leading markets of Canada, Newfoundland, St. Pierre, and some even to England, the United States, Bermuda and the West Indies. There is

**NO PROBABILITY OF ANY INCREASE**

in the output for at least some time to come, but with prompt and proper action on the part of the Government, aided and encouraged by our fishermen and exporters, the oyster industry is capable of almost indefinite enlargement. On the part of the fishermen the crudest methods prevail. The stock is in many instances brought to market in packages having only a resemblance to a barrel, with heads hewn out of old fence rails and the interior nice enough sometimes on the top, but filled to the bottom with shells, dirt, seaweed, small oysters, mussels, etc., and the barrel rarely ever filled. These methods may deceive for the time being, but the ultimate result is

**RUINATION TO THE TRADE**

and reputation of the place. A good oyster is always in demand, and the few fishermen who realize this fact are finding the most remuneration. The oyster fisheries in this locality are certainly proving their right to a greater share of attention from our Government. The peculiar characteristics of our oyster beds will not submit to any general rule with a generally satisfactory

result. Almost every location requires to be placed under separate regulations and the strictest local supervision. In a general sense, the idea of a closed season is open to serious objection.

**A FULLY MATURED OYSTER**

should be allowed to be taken at any time of the spawning season. To close a bed for the protection of the small oysters, allowing the large ones to go to decay, is not advisable. The seed germs from a handful of oysters number up into millions, so that surrounding conditions for cultivation purposes are of greater importance than the presence of larger quantities of present stock. The taking of oysters under the legal size should be effectively prohibited. All such should be carefully returned to the beds. Oysters less than three inches long are scarcely marketable, and must be sold at a very low price. Leave them to grow for a single year, and they almost double in size as well as in value, and the result is two barrels,

**WORTH, SAY, \$2.50 PER BARREL**

—\$5—instead of one barrel of poor stock, a drug on the market at \$1.25 the year previous. Two of our most valuable qualities are the North river and Pownal Bay oysters.

Keen demand has resulted in extensive fishing from these localities, especially from Pownal bay. To give these grounds a chance to recuperate they should be closed until Nov. 1 of each year, for a few years. This would reduce the output somewhat, but as the oysters would then come to market at a high price, the financial return to the fishermen would be probably as large as by selling earlier in the season at about half price. Following up the natural restocking of the grounds, the open season here might be gradually extended back, say to the middle of October. In Vernon river a directly opposite condition prevails. There a miserable, ungainly, almost

**WORTHLESS OYSTER**

is found. For a year, at least, fishing should be encouraged at almost all seasons,

until all the ugly clusters are taken out and the young undeveloped stock spread evenly over the river bed. After this process it could be brought under the general regulations with regard to size and season. The same rule will apply to every fishing ground where these antediluvian clusters exist. The preservation of our fishing grounds in this way affects also an improvement in the quality of the product. A first-class article does not often need to

**BEG FOR A NEW MARKET.**

and, with direct steamers to England, we have the vision before us of unlimited demand for good stock, well put up, especially in those seasons when our Canadian markets become overstocked. — Patriot, Charlottetown, P.E.I.

**PERSONAL MENTION.**

Mr. Thomas A. Weldon, manager of the Toronto branch of the E. B. Eddy Co., Limited, who has been ill with typhoid fever for two months, is convalescing, and will probably be at business in a week or two.

Capt. James Adams, Warren Bros. & Co.'s representative, returned on Wednesday morning from a four months' trip to British Columbia. He did a good business, and reports the mining outlook good in the Pacific Province. He never saw things better in Rossland.

**WHITE CHINA FOR CHRISTMAS.**

The John L. Cassidy Co., Limited, are offering a special line of white china, suitable for decorating. There are about 25 different lines, among which are cups and saucers, plates, tete-a-tete sets, celery dishes, pin-trays, hair-receivers, etc. These goods have been imported specially for the holiday trade, and are suitable for amateurs as well as professionals.

"Our standards never are lowered," say Lucas, Steele & Bristol. "Bargain molasses is as good to-day as five years ago."

# VALENCIA RAISINS

New Crop, Standard Brands, Good Fruit, **3<sup>3</sup>/<sub>4</sub> cents.**

In lots to suit purchasers. We will make a reduction on above price for fifty-box lots. Send in your orders early and avoid disappointment.

**JOHN PINDER & CO. ————— Montreal**



# CHRISTMAS NOVELTIES

in \_\_\_\_\_

FANCY CHINA  
LAMP GOODS  
EARTHENWARE

GLASSWARE  
FANCY GOODS  
Etc., Etc.

From all the celebrated makers.

Now is the time to place your orders for the Holiday Trade.

## DO NOT DELAY

Prices Very Moderate.

# The John L. Cassidy Co., Limited

339 and 341  
St. Paul Street

## MONTREAL

# Just In.

## 100 bales

Pure Mayette  
Grenoble

## WALNUTS

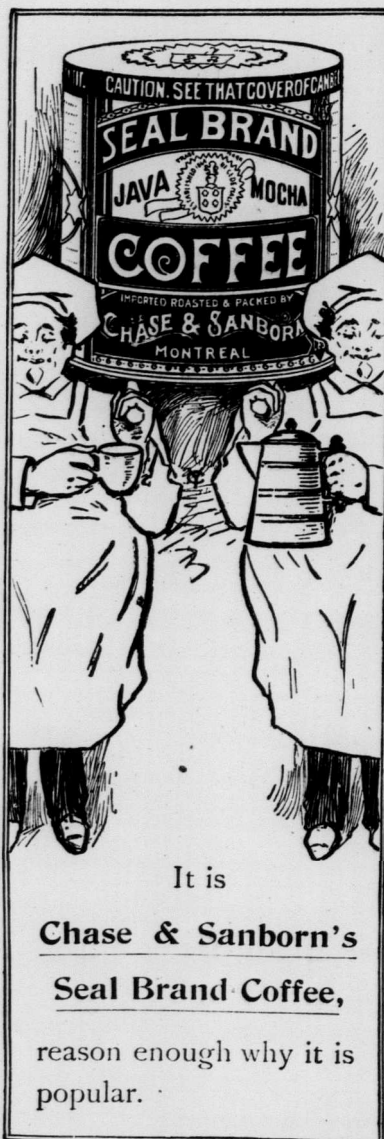
Our quotations are the lowest possible.

## 350 Cases Aunt Abbey Rolled Oats.

We are agents for this brand of Rolled Oats in the Province of Quebec, but we have a price on it that will fetch our Ontario friends.

Special quotations to **JOBBERs**.

# L. Chaput, Fils & Cie., - Montreal



# CADBURY'S

NO  
CHEMICALS  
USED.

The late editor of the *Sanitary Review*, writing on "The Consumption of Cocoa," warns the public against the use of foreign cocoas containing alkali, and makes the following allusion to the firm of Cadbury Brothers:—"It is the aim and practice of this famous firm to send out cocoa absolutely pure, of the highest quality which art will permit."

# COCOA

ABSOLUTELY PURE, THEREFORE BEST.

For Price Lists, Etc, apply **FRANK MAGOR & CO.,** 16 St. John St., **MONTREAL**

# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good

Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



EMPIRE  
TOBACCO  
CO.

... Granby, Que.

See Prices Current

NEWFOUNDLAND  
PURE  
**COD LIVER**  
OIL  
NORWEGIAN PROCESS.  
Prices and Samples on application.  
**J. & R. McLEA**  
MONTREAL.  
General Commission Merchants

## J.Y. GRIFFIN & CO.

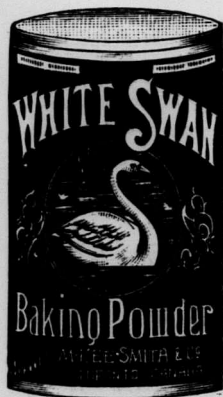
Wholesale Produce

... and ...

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage. Prompt returns.

131 Water St. P. O. Box 28  
VANCOUVER.



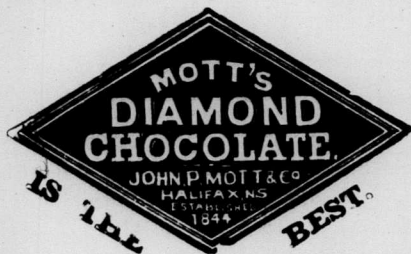
## WHITE SWAN

is the standard

Baking Powder

for Strength, Purity and Wholesomeness. Sold by all wholesale dealers.

**SMITH & SCOTT**  
Mfrs.  
6 & 8 Bay St., Toronto.



ASK FOR

# MOTT'S

## Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.  
GUELPH, ONT.



## Do You See The Pigs?

This is not a puzzle picture, but a copy of one of our Stencils, reduced. Send to us for Stencils and Stamps and save money.

Hamilton Stamp and Stencil Works, Hamilton, Ont.  
Our 100-page Catalogue can be had on request.

## FANCY

MOUNT ROYAL MILLS

INDIA BRIGHT  
JAVA  
ROYAL

JAPAN GLACÉ  
POLISHED

IMPERIAL SEETA  
IMPERIAL GLACÉ

D. W. ROSS CO.  
Agents

## RICES

THE MOST NUTRITIOUS COCOA.

# EPPS'S

GRATEFUL  
COMFORTING

# COCOA

In labelled Tins.  
14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.



EVERYBODY PLEASED  
WHEN X RAY SEEDER IS USED  
**WALTER WOODS & CO.,**  
HAMILTON,

**MANITOBA MARKETS.**

WINNIPEG, Dec. 5, 1898.

**T**HE weather continues cold, clear and bright, with good sleighing. Wheat deliveries have been heavy during the past week. There is no special feature to note with regard to trade generally, which is now good, both wholesale and retail. Retailers have their Christmas groceries all in stock, and, judging from the choice lines shown, there is likely to be an exceptionally good trade.

The Ogilvie Milling Co.'s new oatmeal mill will open for business next week. They claim for it the most complete set of machinery for this purpose in Canada.

Among the events of the past week is the letting of the contract for the erection of an evaporating factory. The company is an English one, with large capital, it is said, and, though they will evaporate vegetables, they will make a special feature of the evaporation of eggs. It is considered that there is a specially fine opening for this business, as eggs are very cheap in the summer and more than correspondingly dear in the winter.

**POULTRY**—This commodity is scarce, particularly chickens. Few have been offered for some days, and quotations are as high as 10c. per lb. The supply of turkeys, ducks and geese are nearly all coming from Ontario, Manitoba offerings being very small indeed. Turkeys, 13c.; geese, 11c.; and ducks 10 to 11c.

**CURED MEATS**—There has been practically no change in this market, though the feeling continues easier, as there has been a further slight drop in the American market, from which a large part of our supply is at present coming.

**HOGS**—Both live and dressed hogs are coming a little more plentifully from local points. Prices are 6c. for dressed and 5c. for live hogs.

**CANNED GOODS**—All lines are firm in this market, and, as the winter rate of freight is now in force, there will be a corresponding increase in the price. Still, as most of the jobbers have in their supplies, it will be some little time before this advance really takes effect. Corn is quoted at \$2.20 to \$2.25 for choice brands, and tomatoes, \$2.25 to \$2.30.

**CEREALS**—Rolled oats, supply has barely covered demand for some time. But, with the opening of the new mill, a better state of things is looked for. Rolled oats are now quoted at \$1.70 to \$1.75 for 80's. Peas and barley remain without change.

**FISH**—With the advent of decidedly cold weather there has been an increased demand for fish. The first shipment of frozen herrings will arrive about Wednesday. Large

stocks of haddies are on hand, and are quoted at 7 to 7½c. The quality is very fine.

**DRIED FRUITS**—The market here is bare of dates, and new stocks are not expected to arrive for at least 10 days. Cooking figs are now on the market, but the price is so high that it will greatly lessen consumption. Fancy table figs are simply beyond the pocket of the ordinary consumer. Sultana raisins are scarce and high in price, being quoted at 11½ to 15c., according to variety and quality. Valencia raisins, Denia fruit, are in fair demand, and, so far, shipments have turned out very satisfactorily. The demand for seeded raisins is very markedly on the increase.

**EVAPORATED FRUITS**—Apricots continue very high, too high in proportion to other fruits. Very fancy stock is worth 16c. Evaporated apples are again slightly advanced, and fancy ring stock is worth 10½ to 11c. Dried apples are scarce, market being almost entirely bare. Two carloads are expected next week, but the price will be a long one—7½c.

**BUTTER**—The product is moving very slowly. Dairy butter is easier, and a carload was purchased in the country within the last few days at 14 to 15c. Creamery butter is selling at 22 to 23c. Cheese is without change at 9½ to 10.

**EGGS**—Fresh gathered, 18 to 20c. per doz.; cold storage and pickled eggs 16 to 17c.

**GREEN FRUIT**—Apples have advanced from \$3.50 to \$4., and the tendency of the market is towards a still further advance. Lemons have made a big drop and are now quoted at \$4.50 to \$4.75 for a good quality of Messinas. Oranges are plentiful, Mexicans \$4.50 to \$5.00, Navels \$5 to \$5.50. At present it looks as if cranberries would be scarce for Christmas turkey. The trade has been large, and dealers are finding some difficulty in renewing stock; price \$8 per barrel. Pears are temporarily out of market, but further shipments are expected. Malaga grapes are firm at \$8 per barrel. Celery is 40c. per doz. Good dry onions \$2.50 per cwt. Spanish onions \$2 per crate and a poor sample.

\* A despatch from Wolfville, N.S., states that the merchants in that place and in the neighboring village, Berwick, are to have a Merchants' day soon, and the merchants of each town are subscribing liberally to a fund for that purpose.

A Kingston despatch states: "Business men are growing wrathful over the trading stamp and coupon schemes, and will likely discuss the situation. The merchants do not think business is benefited by the innovation, as too many are in the scheme."

**THE OLD-TIME CURED HOG.**

This is the old Southern country style of curing the meat of the hog killed on the cotton plantations. The following method obtained, and now obtains, largely in South Carolina, Georgia, Mississippi, and other Southern States. It is still good advice to the rural pig owner, small provision packer, and others:

"When the hogs are killed, hang in the smokehouse over night to cool, leaving the door open if possible. Next day, have them cut up and rub hams, middlings and shoulders with saltpetre, two teaspoonfuls to each piece; then salt well and pack away two weeks to take the salt. At the end of this time begin smoking with oak chips. When this has continued six weeks or two months it can be stopped. In March have a large pot filled with water and keep it boiling and scald your hams in it for five minutes, or even longer. As each ham is drawn from the pot lay it on a clean plank in the sunniest place to be found. When all have been treated thus, begin with the first and put them in bags cut out to fit a ham. Have the bags made of good cloth and sewed as tightly as possible to prevent skipper bugs getting to them. Treated in this manner meat will keep over two years as good as ever."—National Provisioner.

**THINK**

Of the fireproof advantages, as well as the economy and handsome durability gained by using our

**METALLIC CORNICES,  
SHEET METAL FRONTS,  
Etc.**

They can be quickly and easily applied—are the best thing possible for new buildings, and will work wonders at slight expense in improving old ones.

Why not send for our catalogue? It gives interesting building information.

**METALLIC ROOFING CO.**  
Limited

1180 King St. West, TORONTO.

TO  
THE  
TRADE

# Our New Match Machines

are now in operation, and we are prepared to supply, in any quantity, the following brands of **SULPHUR MATCHES.**

*"Telegraph"*

*"Telephone"*

*"Tiger"*

See that you are fully stocked.

**The E. B. EDDY CO., Limited**

**HULL, MONTREAL, TORONTO**

**QUEBEC, HAMILTON, KINGSTON, LONDON, ST. JOHN, N.B., HALIFAX,  
WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.**

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## CAN YOU AFFORD

to carry in stock unknown brands of stove polish that your customers know nothing about, brands they do not call for, the quality of which is inferior, gives them dissatisfaction, and the consequent sale of which brings discredit to your store? Your best judgment answers NO! Then sell

# Enameline

THE MODERN  
STOVE POLISH  
PASTE, CAKE OR LIQUID

If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

### BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**P**SIROIS, general merchant, Riviere St. Jean, Que., is offering 25c. on the dollar.

F. Normand, general merchant, Asbestos, Que., has assigned.

Lavoie F. Lislet, general merchant, St. Eugene, Que., has assigned.

George F. Fallis, general merchant, Revelstoke, B. C., has assigned.

John F. Amiso, general merchant, Lower East Pubnico, N.S., has assigned.

John D. Robertson, general merchant, Goldenville, N.S., is reported away.

James J. Galway, grocer, St. John's, Nfld., has applied for insolvency declaration.

Assignment has been demanded of Z. Harvey, general merchant, St. Hilarion, Que.

David O. Perrault, confectioner, Montreal, has assigned, and is offering 25c. on the dollar.

Elizabeth Newport, confectioner, Hamilton, has assigned to F. H. Lamb, and her stock will be sold by auction.

A meeting of the creditors of Girard & Laforest, general merchants, Grand Mere, Que., has been called for Dec. 12.

PARTNERSHIPS FORMED AND DISSOLVED.

Venne & Malo, grocers, Montreal, have dissolved, Eugene Venne continuing.

M. Laganier & Co., general merchants, St. Alban, Que., have registered dissolution.

Anthony Bell, provision dealer, Toronto, has admitted John Pfister, under the style of Bell & Pfister.

D. Johnston has registered as proprietor of D. Johnston & Co., general merchants, Westville, N.S.

Marcelin Laganier and Jos. R. Rivard

have registered partnership as general merchants, in St. Alban, Que.

SALES MADE AND PENDING.

J. H. Seaney, general merchant, Ymir, B.C., is offering to sell out.

J. S. Magee, grocer, Moncton, N.B., has sold out his Main street store.

F. X. Laflamme, crockery dealer, Quebec, has sold his stock at 75 1/2 c. on the dollar.

The stock of the estate of Eugene Phelps, grocer, Sarnia, Ont., is advertised for sale by tender.

The assets of Chas. Pearson, general merchant, Cedar Hill, Que., are to be sold on the 9th inst.

The stock of Pierre Maltais, general merchant, Murray Bay, Que., has been sold at 57c. on the dollar.

The stock of Eusebe Levesque, general merchant, St. Pacombe, Que., has been sold at 57c. on the dollar.

CHANGES.

J. J. Behan, grocer, Kingston, is retiring from business.

The Hamilton Produce Co., Limited, has been incorporated.

Joseph Bond has closed up business as grocer in Aurora, Ont.

John Chapman has given up business as grocer in Tweed, Ont.

Solomon Levi has opened out as general merchant at Shoal Lake, Man.

Frank Gaspardone, fruit dealer, etc., Victoria, has sold out to D. V. Vasilates.

George Guerette, general merchant, Edmundston, N.B., has retired from business.

J. W. Wolfe, general merchant, Gladstone, Man., has sold out to T. Finklestein.

Harriet E. Wilson, grocer, Belleville, Ont., has been succeeded by Mary Wilson.

R. H. Peters, general merchant, Enterprise, Ont., has sold out to R. S. Milligan.

W. P. Laverock, general merchant, Tottenham, Ont., has been succeeded by M. Cain.

T. Z. Hubbs, general merchant, Indian Head, N.W.T., has sold out to E. J. Brooks & Co.

Jas. Franks, general merchant, Hyde, N.W.T., has sold out to S. B. Musselman, Grenfell, Man.

C. H. Clements & Co. are commencing business as general merchants in North Sydney, N.S.

Dame E. M. Merrill has registered as proprietress of D. M. McLean & Co., grocers, Stanstead, Que.

A. B. Trites, general merchant, MacLeod, N.W.T., has sold out to Schofield & Co., Pincher Creek, N.W.T.

Rose A. Gauthier, wife of Philius Ledoux, has registered as proprietress of Ledoux & Co., grocers, Montreal.

DEATHS.

W. Beatty, general merchant and miller, Parry Sound, Ont., is dead.

### CANNED SALMON IN OVAL TINS.

Dr. Morris, representing The Federation Packing Co., Victoria, B.C., was in Toronto last week. This company has its factories at the mouth of the Fraser and Nasa rivers, and it makes a specialty of sockeye salmon. The Federation Packing Co. is the only packer of canned salmon in oval tins. Dr. Morris called upon the trade in company with Mr. W. H. Seyler.

The Brockville Produce Co., Limited, which was incorporated this summer, is a creditor to the extent of \$2,800 of J. C. Warrington, the cheese dealer, whose assignment was noted some weeks ago.

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

# KEEN'S . . .

There are **FOODS** and **FOODS**.

One that has been recommended by the first physicians of the day, and been patronized by the Crowned Heads of England, for generations is

## Robinson's Patent Barley

And to-day the sales are increasing all over Canada.

Merit alone has done this.

Free samples to any of your customers.

**FRANK MAGOR & CO.,** Sole Agents for Canada. 16 St John St., **MONTREAL**

### Current Market Quotations for Proprietary Articles

Dec. 8, 1898.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

#### BAKING POWDER.

<b>PURE GOLD.</b>	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
<b>Cook's Friend—</b>	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
<b>Diamond—</b>	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	80
<b>THE F. F. DALLEY CO.</b>	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55



1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/4 lb. jellies	1 25
1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
<b>JERSEY CREAM BAKING POWDER.</b>	
7/8 size, 5 doz. in case	40
3/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25
<b>SNOW DRIFT BAKING POWDER.</b>	
1/2 lb. tins, 4 doz. in case	\$ 75
1 " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16
<b>WHITE SWAN BAKING POWDER.</b>	
1/2 lb. tins, 3 doz. in case	per doz. 0 80
1 " 3 " "	1 20
1/2 " 3 " "	2 00
5 " 1 " "	9 00
<b>CANADA MFG. CO.</b>	
Queen Baking Powder, 1/2-lb. tins	1 21
1-lb. tins	2 15

<b>BLACKING.</b>	
<b>P. G. FRENCH BLACKING</b>	
per gross	
No. 4, 1/4 grs. 1 x 8.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 1C, Jet Enamel.	8 25
<b>THE F. F. DALLEY CO.</b>	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish	3 60
No. 3	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss,	1 0
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	3 00



<b>THE ALPHA CHEMICAL CO.</b>	
<b>Stove Polish—</b>	
Quickshine Polish	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
<b>Patent Stove Polish—</b>	
Sunlight Lead Bar 6's	\$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/2 gross cases	
6-oz. bottles	
Quickshine Pipe Varnish	12 00
1/2 gross cases	
pressed top tins.	
Alpha Metal Polish No. 2	9 00
<b>Shoe Dressing—</b>	
in 1/4 gross cases.	
French Oil in 3-doz. cases	2 20
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co.	9 00
French Castor Oil	9 00
Alpha Chemical Co.	9
Refined Sweet Oil	9
Alpha Chemical Co.	7 80
Turpentine	6 00
Moody's Non-Corrosive Inks	4

<b>SHOE BLACKING.</b>	
Reliable French	in 1/4 gross cases. 9 00
Blacking, No. 5	" " " 4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

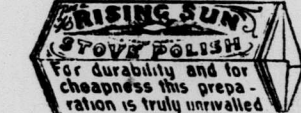


<b>BIRD SEEDS</b>	
<b>THE F. F. DALLEY CO.</b>	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
<b>NICHOLSON &amp; BROCK.</b>	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " 5c. " 48 "	0 03
<b>BLUE.</b>	
<b>KEEN'S OXFORD.</b>	
per lb.	per lb.
In 10 box lots or case	\$0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
<b>BLACK LEAD.</b>	
Reckitt's, per box	1 15
Box contains either 1 gro. 1 oz. size; 1/2 gro. 2 oz. or 1/4 gro. 4 oz.	

<b>SILVERINE.</b>	
Per gross.	
No. 4 - 5c. size	\$3 85
No. 6 - 8c. size	5 50
No. 8 - 10c. size	6 50
No. 10 - 12c. size	7 50



<b>STOVE POLISH</b>	
<b>RISEING SUN</b>	
For durability and for cheapness this preparation is truly unrivalled	
Per gross	
Rising Sun, 6-oz. cakes, 1/2 gross boxes	\$ 8 50
Rising Sun, 3-oz. cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/2 gross boxes	10 00
Sun Paste, 5c. size, 1/2 gross boxes	5 00



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id miller,

L TINS. ederation 1 Toronto factories sa rivers, e salmon. the only ins. Dr. company

Limited, mer, is a of J. C. r, whose ks ago.

DS

Out.

## "He Who Hesitates is Lost."

As soon as you find your stock of **EDWARDSBURG SILVER GLOSS STARCH** running low be sure and order a fresh supply at once. One day without it might lose you a good customer. People who order this brand know enough to refuse all substitutes. They know nothing can be "just as good," so if they can't get it from you they will from your neighbor.



MANUFACTURED BY

# The Edwardsburg Starch Co., Limited

CARDINAL, ONT.



THE F. F. DALLEY CO.



Tiger Stove Polish, 1/4 gross cases... \$9 00  
per doz  
Stovepipe Varnish, 4 oz. bottles... 1 00  
" " 6 oz. bottles... 1 25  
Boston Brunswick Black, 8 oz. bot's... 1 75  
ENAMELINE.



No. 4-3 dozen in case... \$4 50  
6-3 dozen in case... 7 50

### CORN BROOMS

BOECKH BROS. & COMPANY.

Carpet Brooms—	per doz.
Bamboo handles, A, 4 strings	3 60
" " B, 4 strings	3 40
" " C, 3 strings	3 20
" " D, 3 strings	3 00
" " E, 3 strings	2 70
" " G, 3 strings	2 40
" " I, 3 strings	1 90

### CHEWING GUM.

ADAMS & SONS CO.

	per doz.
Tutti Frutti, 36 5c. bars	\$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	2 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00
Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 lc. pieces	1 00
Banner Gum (English or French wrappers) 115 lc. pieces	0 75
Flirtation Gum (English or French wrappers) 115 lc. pieces	0 75
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 lc. pieces	0 90
Orange Sappota, 150 lc. pieces	0 75
Black Jack, 115 lc. pieces	0 75
Red Rose, 115 lc. pieces	0 75
Magic Trick, (English or French wrappers) 115 lc. pieces	0 75

### CHOCOLATES & COCOAS.

Cocoa—	EPPS'S.	per lb.
Case of 14 lbs. each		0 35
Smaller quantities		0 37 1/2
CADBURY'S.		
Frank Magor & Co., Agents.	per doz	\$1 65
Cocoa essence, 3 oz. packages		0 40
Mexican chocolate, 1/4 and 1/2 lb. pkgs.		0 40
Rock Chocolate, loose		0 40
" " 1-lb. tins		0 42 1/2
Nibs, 11-lb. tins		0 35
TODD HUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	
French, 1/4's-6 and 12 lbs.		0 30

Caracocas, 1/4's-6 and 12 lbs.	0 35
Premium, 1/2's-6 and 12 lbs	0 30
Sante, 1/4's-6 and 12 lbs.	0 26
Diamond, 1/4's-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00

Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl,	0 25
London Pearl, 12 and 18 "	0 22
Rock,	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	per doz 40

**CHOCOLAT MENIER**

DRINK CHOCOLAT MENIER

Vanilla—per lb. 5 case 1 case  
10c. 50c. \$0 34 \$0 31  
Yellow wrapper... per doz. 2 00  
1/8 lbs. to the case... per case. 16 00  
Croquettes... per case. \$20 00  
9 lbs. of 12 packages.

FRY'S.	
Chocolate—	per lb.
Caracocas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's, 6-lb. boxes	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24
Cocoa—	
Concentrated, 1/4's, 1 doz. in box.	per doz 2 40
" " 1/2's, " " " "	4 50
" " 1 lbs. " " " "	8 25
Homeopathic, 1/4's, 14 lb. boxes	
" " 1/2 lbs. 12 lb. boxes	

JOHN P. MOTT & CO.'S.  
R. S. McIndoe, Agent, Toronto.  
Mott's Broma... per lb. 0 30  
Mott's Prepared Cocoa... 0 28  
Mott's Homeopathic Cocoa (1/4's)... 0 32

Mott's Breakfast Cocoa (in tins)	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caracocas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liquors	0 19 0 30

OWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

COCOANUT.

CANADIAN COCOANUT CO.

White Moss Brand—	
1/2 lb. Packages, 15 or 30 lb. cases	0 27
1/4 & 1/2 lb. " " "	0 27 1/2
1/2 " " " "	0 28
1/4 " " " "	0 29
1/8 " " " "	0 29
1/8 " " " "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb.	Brls 0 18
Feather Strip, " " "	0 20
Ribbon, " " "	0 18
Special Shred, " " "	0 16
Macaroon, " " "	0 16
Crown Desic'd, 12, 20 25	0 16
Special, " " "	0 15

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
D. ssicated	14	16
Shavings in packages	16	18
Cream shredded, 1/2 lbs.	29	
" " 1/4 lbs.	28	

COFFEE.

JAMES TURNER & CO. per lb.

Mecca	0 34
Damascus	0 30
Cairo	0 20

**RECKITT'S Blue and Black Lead** (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)



**FOR \$267.50** I will insert a fifty line advertisement twenty times in fourteen (14) of the best papers, in the 11 largest cities in Canada. A snap for Holiday and Winter Goods. All good mediums, representing a circulation of over 150,000 copies per issue. Write at once for details to THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

**THE TRADE BUILDERS OF B.C.**

ARE  
**OKELL & MORRIS' GOLD MEDAL BRANDS**  
OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Fruits  
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1726

Agents for Canada:  
C. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal  
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

ADVISE YOUR CLIENTS TO DRINK  
**:: Chocolate for Breakfast**

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .  
CHOCOLATES

**CHOCOLAT MENIER**

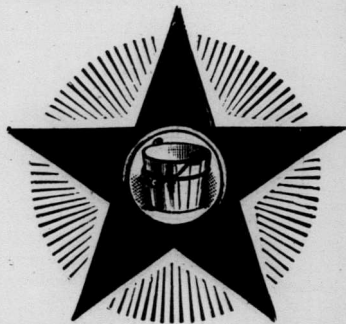
The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it. Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO. 13 St. John St. Montreal  
General Agents for the Dominion

**The "Star Brand"**

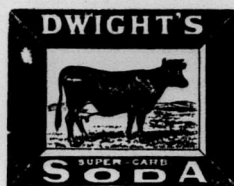
of Pails, Tubs, and General Woodenware is always reliable. . . .



**BOECKH BROS. & COMPANY**  
Selling Agents, Toronto, Ont.

WM CANE & SONS, Limited  
Manufacturers. NEWMARKET.

To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get. If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

**JOHN DWIGHT & CO.**  
Manufacturers  
MONTREAL TORONTO WINNIPEG



**Dewar's Famous Scotch**

Can be had from . . . . .  
Geo. J. Foy Perkins, Trace & Co. Toronto.  
R. H. Howard & Co. Adams & Burns  
James Turner & Co., Hamilton, and all first-class houses.

**ESSENTIAL OILS**

W. J. Bush & Co's Pure Essential Oils and Extracts are the best money can buy. Two generations' experience in manufacturing. Made expressly for Confectioners, Soap, Perfume, and Aerated Water manufacturers. The only goods for high-class work.

**W. P. DOWNEY, Sole Agent**

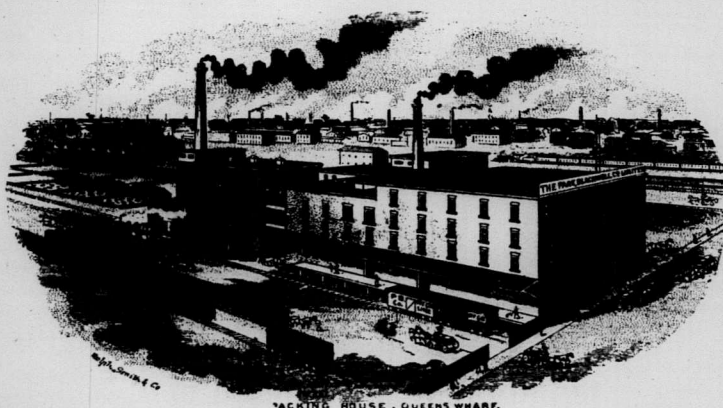
20 and 20½ St. Peter St. MONTREAL.

When ordering  
For your Christmas trade:—

Be sure, that on your shelves arrayed—a good supply, so all can see—is **Monsoon** <sup>Indo Ceylon</sup> Tea. From the growers to your store, DIRECT—Monsoon is just what you'd expect—"THE BEST OF CEYLON PACKAGE TEAS"—for patrons whom you wish to please.



MONSOON <sup>Indo Ceylon</sup> TEA Has the quality to please your best trade.



Mild Cured Hams  
Boneless B. Bacon  
Roll Bacon  
Pure Lard  
Plate Beef  
Mess Pork  
Dairy Butter  
Cheese, D. Apples

**THE PARK, BLACKWELL CO., LIMITED,** Pork and Beef Packers, **TORONTO**



THE CANADIAN GROCER



**REFRIGERATORS**

Style No. 18  
Size, width 48 in.  
depth, 28 in.  
height, 66 in.  
All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights. A Catalogue will give you all particulars.

This unit represents No. 18. Address:  
**EUREKA REFRIGERATOR CO.**  
44-56 Noble Street, TORONTO

**The Toronto Patent Agency**  
Limited  
CAPITAL \$25,000

W. H. SHAW, Esq., President.  
JOS. DODD, Esq., Vice-President.  
J. ARTHUR McMURTRY, Sec. Treas.

79, 80, 81, 82 Confederation Life Building  
TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

**The Toronto Patent Agency**  
Limited  
TORONTO, ONT.

**THE Oakville Basket Co.**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Grockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

**The Ontario Mercantile Agency**  
(Limited)

47 Wellington Street East, TORONTO.

Collects accounts anywhere. Fees for current accounts 10 per cent. of amount collected. No fee less than \$1. Prompt returns. Report to you monthly. References given. Try us.

THE UNRIVALLED



**Brilliant St. Antoine**

METAL POLISH.

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous St. Antoine Cement for glass and china ware.

**THE VICTORIA CHEMICAL WORKS CO.**  
MONTREAL

**Goods Well-Bought, Are Half Sold.**

To buy well, watch the latest prices and information in the special trade press.

The Canadian Grocer and Storekeeper  
The Hardware and Metal Merchant  
The Dry Goods Review.  
The Bookseller and Stationer.

Samples Free  
**MacLEAN PUBLISHING CO., Limited**  
Montreal and Toronto

USE THE BEST!

**Canada Manufacturing Co.**

Manufacturers of

"STAR SELF-RAISING FLOUR."

An old favorite,

"FLEXMAN SELF-RAISING FLOUR,"

"QUEEN BAKING POWDER."

Greatly used in Great Britain, etc., and put up in Canada only by us.

Proprietors: **AULD MUCILAGE CO.**

Telephone Main 2476.

Office: 17 Bleury St., Montreal.

Manufacture the Old Reliable! Premium Mucilage, in Bottles and in Bulk. Premium Lithograms and Lithogram Composition. Premium Printers' Roller Composition.

**AULD MUCILAGE CO.**

Telephone Main 2476. 17 Bleury St., Montreal

**GRIMBLE'S** English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited., LONDON, N.W. ENG.

**THE PRESS CLIPPING BUREAU . . .**

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

**The Press Clipping Bureau, Board of Trade, Montreal**



The best goods to the best customers is the best policy for best merchants

**SILVERINE**

the best Stove Polish on the market. We guarantee the quality.

See our prices in Grocers.

Agents in Nelson, B. C., Winnipeg, Toronto, Quebec and St. John.

**SILVERINE CO., MONTREAL**

**McLAREN'S**



The Best Grocers make a point of Keeping it always in Stock.

Honest Goods and just the Thing on Which to Make or Extend a Business.

## NOT A LOTTERY PITTSBURGH LAMPS

This season's Pittsburgh metal lamps are the right sort in which all lamp sellers would do well to invest, as they are assuredly "dividend earners." The demand for them is enormous. Our low prices leave room for fair "dividends" for lamp sellers.

## WITHOUT AN EQUAL PITTSBURGH LAMPS

# GOWANS, KENT & CO.

Agents for Canada

TORONTO.

Seeded Raisins Used Exclusively.



## Christmas Mince Pies

are now the order of the day. Let your customers know that you have **WETHEY'S CONDENSED MINCE MEAT** in stock and you'll be surprised at the amount you'll sell. If your stock is low order at once, but see that you get Wethey's.

### J. H. WETHEY

Sole Manufacturer. St. Catharines, Ont.

# Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS

KIPPERED HERRINGS in Tomato or Shrimp Sauce

## C. E. COLSON & SON, MONTREAL

### THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund..... 1,500,000

#### DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE. EDWARD LEADLEY.	W. R. BRÖCK. WILMOT D. MATTHEWS
E. B. OSLER, M.P. Vice-President.	A. W. AUSTIN.	

HEAD OFFICE TORONTO

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