

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, AUGUST 7, 1896.

No. 92

Manufacturers
To Her Majesty
by Special Warrant
THE QUEEN

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862
Only Medal Dublin 1865
Only Silver Medal Paris 1875
Grand Gold Medal Moscow 1872 & 75

THE ONLY TEN CENT CIGAR

Fresh Herrings



The recognized leading Brand in all the markets of the world.

- Kipperd Herrings
- Herrings in Tomato Sauce
- Herrings in Shrimp Sauce
- Herrings in Anchovy Sauce
- Herrings a-la-Sardine
- Preserved Bloaters, etc.

SALT HERRINGS IN KECS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

Deviled and Potted Meats



(Ham and Tongue) put up under the Helmet Brand are indispensable for luncheons, picnics, fishing parties and outing generally. These meats are well seasoned, perfect in taste, correct in color and consistency, very appetizing. At present prices they are attractive leaders for pushing grocers who cater to discriminating trade. The Helmet trade mark on any can of meat is a guarantee of superior excellence.

Manufacturers' Agents,
JAMES HAYWOOD
 Toronto
J. L. WATT & SCOTT
 Montreal
J. HUNTER WHITE
 St. John, N.B.

Armour Packing Co. . .
 Kansas City, U.S.A.

SPECIAL IN DINNER SETS

Our own I.X.L. Shape
 in Brown or Dove Colors

97 PIECES, - \$4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—
 5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The CANADA CROCKERY IMPORTING CO., Ltd.
 181 to 185 McGill Street
MONTREAL

CELLULOID
STARCH

TRADE MARK REGISTERED

EQUAL TO DOUBLE THE QUANTITY OF ANY OTHER STARCH

**A NOVEL INVENTION!
 REQUIRES NO COOKING**

For Collars, Cuffs, Shirt Bosoms and fine Laundry purposes, prepared by a New Process. The Celluloid Starch has no equal, look for our name and trade mark and take no other.

THE CELLULOID STARCH COMPANY
 SOLE MANUFACTURERS,
NEW HAVEN, CONN. U.S.A.

IT LEADS THEM ALL FOR FINE WORK

Pays you a good profit.
 You should sell the genuine

CELLULOID STARCH

It has no equal.
 Sold only in packages (see cut).
 For sale by jobbers generally
 throughout Canada.
 Include a case in your next order
 to

The EBY, BLAIN CO., Ltd.
TORONTO, CANADA

**THIS STARCH WILL ASTONISH YOU
 WRITE FOR SAMPLES AND PRICES**

Manufactured by

The Celluloid Starch Co. - New Haven, Conn.

Standard Goods THE Best to Handle

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



You do not want any more hot campaign speeches, but

STOWER'S



Lime Juice Cordial, Pure Lime Juice, "Double Refined" Lemon Syrup and Clarified Lemon Squash. They are cooling, delicious, healthy and refreshing, the best articles of the kind manufactured, absolutely free from spirit, musty flavor, or any impurities.



"THISTLE" HADDIES



The reliable Standard Brand and finest flavored Haddies put up. Every can guaranteed and only Real Haddies packed.

The Motto of the "Thistle" Co. being, "The Best, First, Last and Always."

The above lines to be had of the Leading Wholesale Grocers throughout the Dominion.

AGENTS

A. P. TIPPET & CO.

MONTREAL and TORONTO

F. H. TIPPET & CO.

ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application.

Brantford Stoneware Mfg. Co.

Brantford, Ont.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.



*There's no
use Denying
the Fact*

that the rapid increase in
the sale of

**Carr & Co.'s
Biscuits**

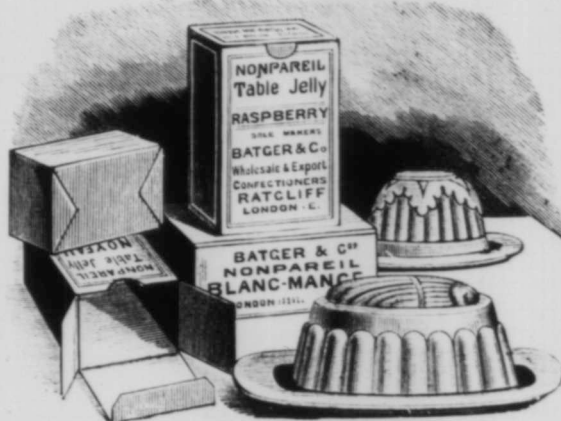
during the past year is a
sure proof of their merit.
Carr & Co. were the first
firm to manufacture fancy
biscuits, and their product
has always stood first in
quality. The "Cafe Noir"
is an especial favorite.

Sole Agents for Canada

ROBERT GREIG & Co.
MONTREAL.

He **ROOSTETH** High

Who gives his
Customers



Rose & Laflamme Agents **Montreal.**



SULTRY STICKY

Weather is a trying time for matches. You will occasionally get a match of unknown make that will light---if there isn't too much humidity in the air and if you try hard.

It is no effort to light E. B. Eddy's Matches in this weather; they are guaranteed proof against all climatic changes. You need have no apprehension as to whether you are buying a box of matches or buying kindling wood, as E. B. Eddy's Matches are perfect the year round.

The E. B. EDDY CO. Limited
HULL, CANADA

318 St. James St. - - MONTREAL
38 Front St. West - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg;
James Mitchell, Victoria and Vancouver; John Cowan, St. John's, Nfld.



Are You Satisfied

With the Lard you are selling? If not, try a sample of **ROSE BRAND** Lard, and be convinced of its superiority. Then you will always use it.

Packed in 1, 2, 3, 5, 10, 20 and 50 lb. pails for family trade.

The **GEO. MATTHEWS CO.** Ltd., OTTAWA AND PETERBOROUGH

No Sulphur Match on Earth

... CAN BEAT OUR ...

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

All Four Sell.

“REINDEER” BRAND

CONDENSED COFFEE
CONDENSED COCOA
CONDENSED MILK
EVAPORATED CREAM

At this season, you should never be without them.
Your own customers should be supplied by **you**, not by your neighbors.

BUY IN SMALL LOTS AND OFTEN



A Wide-Awake Grocer

Thinks twice before buying tea, because he knows that a good article brings satisfaction and profit, and a poor one dissatisfaction and distrust.

IN A . . .

JAPAN TEA

To retail at 25cts.

We have a selection which in point of value is unsurpassed. If on the look-out for a good thing, write us.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, North-west Representative, Winnipeg.



Grasp These Facts

Why sell inferior canned goods?

WHY NOT SELL

BOULTERS'

We do not follow the

LEADERS

WE LEAD THE FOLLOWERS.

'Tis true, we cannot get all to sell the Peerless "Lion" Brand, though we are proud of the fact that the live, up-to-date grocer will sell no other.

W. Boulter & Sons, WORKS: Picton, Toronto, Demorestville

Three Kinds of Mince Meat

GOOD - BAD - INDIFFERENT

Don't have anything to do with the bad or the indifferent. Take nothing but the good.

HERE IT IS:



Manufactured only by

J. H. WETHEY, - ST. CATHARINES, ONT.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, AUGUST 7, 1896

(\$2.00 per Year) No. 32

DROPS FROM THE EDITOR'S PEN.

Business is a synonym for push.

Trade is cultivated upon the soil of confidence.

A liberal use of printers' ink will brighten dull times.

He who swears in the store is cursing his own business.

Almost any kind of temper is better than a sullen one.

Never mind your competitor's business; mind your own.

While a youth is a prig he will never bloom as a man.

Wink at the fault of others, but keep your eye on your own faults.

Earnestness in the store is what blood is to the body—life-giving.

The man who has brains does not go into business without capital.

Power to do business is derived from knowledge of its demands.

Teach your clerks to do their duty to themselves as well as to you.

A store window that cannot sell goods ought to have the shutters up.

There is nothing like brains and elbow grease to bring success in life.

Conceit builds a wall around a man several inches higher than he can look over.

Take a vacation if you would prolong your occupancy of your place of business.

A friend of mine declares that it is fortunate salt has been discovered in Toronto.

He says there are too many "fresh" young men in the "Queen City" who would have spoilt otherwise.

He is an unwise man who refuses to accept the counsels of a friend.

Good goods, like a good character, are impregnable against the assaults of vilifiers.

A contemporary asks: "Is the lemon doomed?" Of course it is—to be squeezed.

Merchants who allow their notes to go to protest are allowing their credit to run to seed.

An association that is not alive must necessarily be dead; and what is dead is no use.

His own financial death warrant has many a man been signing when endorsing for a friend.

If you do not hoe your own row, weeds will choke that which you are trying to cultivate there.

All the money in the world could not make one man; but one man can make a lot of money.

If Bryan should ride into power on silver we may expect trade to float out of the country on gold.

A church sometimes persecutes a smoker, and a smoker with bad weed often persecutes many people.

The crushing of the gold bug by the Silverites would mean also the crushing out of a great deal of the life of the United States trade.

Many a young farmer who has quit raising cereals to go into business to raise customers has found that his creditors fructi-

fied faster than that which he desired to cultivate.

The egotist is a man who sees no one but himself, and imagines that everybody sees no one but himself.

Business is always bad with some merchants, and, for the community, it would be better if it was worse.

The ordinary retailer has at least one advantage over the departmental store man: He can do a personal trade if he will.

Search diligently for the customer you have lost, but do not in the meantime neglect the ninety and nine who went not astray.

The big apple crop may not indicate big profits for either growers or handlers, but it promises a big supply of apple jack and pie.

Many a man has been driven into the trench of bankruptcy because he failed to retrench when he was on the field of opportunity.

Were some merchants as careful in dressing their windows as they are themselves, what a difference would there be in many a shop window!

Goods cannot be sold unless there are customers. But, after all, it depends upon the manner of man a merchant is as to whether a business pays or not.

It is easier for you to travel in the footsteps of a foregoer, but it is better that you should be the foregoer and another the follower. It is the foregoer who is the winner.

It would be a thankless task to convince some merchants that there is good in their business. And yet there is good in everything. Even Old Nick has some good qualities.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.



AGENTS: LYMAN SONS & CO., 382 ST. PAUL STREET, MONTREAL

TREATMENT OF DRAFTS.

THE treatment which business men too often give to drafts made on them for payments of accounts is a feature of business practice that calls for plain talking. A man cannot too highly prize his credit, and he has no surer way of losing that credit than by allowing drafts made on him by wholesale houses to be returned unaccepted, or if accepted, unpaid. That the practice is a trick with some merchants, there can be no doubt, though they themselves are the ones that will suffer in the end the severest loss. Usually before a draft is made on a customer, he has been notified, a statement has been sent him, and time is given to allow of checking his statement, and if there is any error, of notifying the wholesaler of such. It is, therefore, almost an unpardonable business sin to allow a draft to go unaccepted.

Quoting from a contemporary on this matter: "There are few things that will arouse a man to a state of greater disgust towards a customer than to have a draft that has been honestly drawn returned unpaid. An account is overdue, and a statement is sent which says that unless a remittance is made before a certain date a draft will be drawn for the amount. No attention is paid to this, which the seller takes as meaning that the draft will be honored, and consequently, when the time allowed has elapsed, a draft is made, only to be returned in nine cases out of ten without comment. It is not only an unbusiness like transaction, but it is a positive insult to the wholesaler to treat his request in such a manner. Frequently the most trivial and absurd excuses are given for dishonoring drafts. A claim of 50 or 75 cents for freight, if the goods were to be delivered, or a similar amount for damaged goods or something of that kind; but even allowing that the claim may be a just one, is it not a thousand times better and more honorable to pay the full amount of the draft, notify the house of the slight discrepancy or overlooked rebate and politely request an

adjustment? There is not a respectable house in the country that would not see that the claim met with an immediate recognition.

"Buyers fail to appreciate the annoyance that it gives sellers as well as banks of having drafts returned when they are rightfully due, and should meet with prompt acceptance and payment. To say that you 'have written' or 'will settle with the traveling representative' are paltry and lame excuses, and only hurt you in many ways and put you under suspicion as being a man who desires to be unfair and tricky in business affairs. Endeavor to err on the side of right and you will always be fairly dealt with."

THE NOVA SCOTIA FRUIT CROP.

THE fruit prospects in the Annapolis valley show signs of an abundant crop, says The Kentville Advertiser. The orchards in June were in fuller bloom than at any previous year, and reports indicate that the apples have generally set well. Last season there was a large Gravenstein crop, but most of the trees bloomed again this year and have a show now for another good yield. Probably Kings will take the lead of all other varieties in this county. Unless the dry weather causes many of the apples on these trees to fall they will not be able to bear up in the autumn under the load of fruit which has formed. Baldwins, Russets, Ribstons and many other varieties, are showing well, and the fruit is rapidly developing. Many young orchards which have never produced heretofore will give a nice crop this year and help to largely increase the amount annually exported.

Reports which have come to us from England indicate a short crop of apples in that country. Already they are making anxious enquiries about the Nova Scotia prospects for their supply, and the impression is general that prices will be good. With better steamship facilities for quick transit to the British market and cold storage and other improvement in preserving the fruit in ware-

houses and on the passage, improved prospects will open up to the fruit growers of our country.

Communications have been sent to England asking about the advisability of putting Mediterranean fruit boats on for the apple carrying trade. These boats could load at Kingsport, Horton Landing and other ports in our county. In these boats the fruit would reach England in excellent condition, but the freight rates mentioned are considered too high.

SALMON SHIPMENTS.

Sea shipments of salmon from San Francisco in June were 3,353 cases and 201 packages, valued at \$15,122, against 8,189 cases for the same month last year, that total including 775 cases to New York. Embraced in total that month were 2,270 cases to England. Shipments for the first six months of the calendar year were as follows:

	Cases
Great Britain	35,111
Australia	16,779
New Zealand	3,757
Hawaiian Islands	2,627
China and East Indies	1,115
Central America and Mexico	529
Society Islands	294
New York	8,189
Miscellaneous	1,001
Total	69,102
In 1895	219,200

Also 3,915 packages this year, the whole valued at \$217,161, against \$924,952 last year.

COMPLIMENTARY.

Scene, along the Welland road en route for Dunnville.

Commercial traveler to portly hotel keeper — "Say Mac, your daughter is a pretty good cook!"

P.H.K. — "Yes, our 'Lizer can cook a meal of 'vittels' as well as the next man!"

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

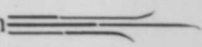
There are **OTHERS** But—
none like these:

CHALLAND & JENKS'

LEMON SOUR CLUB SODA BIRCH BEER
GINGER ALE SARSAPARILLA KELLMO WATER
ORANGE CIDER CREAM SODA CHERRY PHOSPHATES

They cost no more than OTHERS.

LUCAS, STEELE & BRISTOL - Hamilton, Ont.

Just Arrived From 
Crosse & Blackwell

A LARGE CONSIGNMENT OF **SUMMER DELICACIES**

PICKLES, 1/2-pint, patent stoppered hexagon bottles.

PICKLES, pint, patent stoppered round bottles.

MANGO CHUTNEY, ESSENCE OF ANCHOVIES.

JAMS, assorted, all varieties,	- -	1-lb. tins,	4-dozen cases.
" " " "	- -	2 " " "	3 " "
" " " "	- -	7 " " "	1 " "
MARMALADE, Seville Orange,	1 " " "	6 " " "	" "
" " " "	2 " " "	3 " " "	" "
" " " "	7 " " "	1 " " "	" "
JELLIES, Red and Black Currant,	1 " bottles,	4 " "	" "

JAMES TURNER & CO. - HAMILTON, Ont.


New English Sifted Peas

New Strawberries Now in Stock. Best Packs.

Also NEW JAPAN TEAS to retail at 25c. and 50c.

Orders Solicited. Prompt Shipment.

April Pickings—splendid values.

BALFOUR & CO.  HAMILTON.

"Ludella" CEYLON TEA

The Blue Label 25c. line
Is now packed in ½-pounds, to retail at 12½c. Just think
of it. A full half pound of fine quality blended tea which
you can throw out to your customers at a York Shilling.

Until sold, 1894/5 Layer
Valencias, good quality,
at 75c. box.

H. P. Eckardt & Co., Toronto

A FRUIT WINDOW.

SOME years ago, says a writer in Commercial Enquirer, I was visiting a relative who managed a grocery in a Dakota town, and was doing a large business for that section. He had just received a large lot of fruit, and had "opened it up" in the usual style; that is, he had taken the covers off and set the boxes here and there on the floor and counters. There were peaches, oranges, lemons, apples and grapes, in fair condition, but with decayed fruit here and there. One or two customers had bought small quantities, and the goods began to look a little mixed.

"Why don't you give up one window to this fruit?" I asked. "It's a very good lot, and would sell well if displayed properly."

"I haven't got time," said E—. "I wish you'd do it and show us how."

There was still an hour to wait for dinner, and I undertook the job. I cleared out one window, covered the floor with clean, white paper and put in three sugar barrel covers, with fancy paper borders, setting a big earthenware dish in the centre of each. The oranges, lemons and apples were piled on the covers around the dishes. The centre dish was filled to overflowing with peaches, picked over and lightly wiped, and those on either side with clean and perfect muscatel

and Tokay grapes. There was little decayed fruit, for the work was done in time. Some small parcels served to fill in and complete the display, and I went to dinner leaving a number of people admiring the fruit window.

After dinner I was kept busy elsewhere a couple of hours, and I got back to the store to find the window practically empty. They said they could have sold a much larger quantity of the finer fruits, and had been very busy until the stock was exhausted.

Nothing sold by the grocer gives him such an opportunity for a splendid display as plenty of fine fruit. With this a little green moss, and vine, maple, oak or carrot leaves, any window can be made a perfect picture of natural loveliness, and sure to attract universal commendation. Such an exhibition will pay every time, especially if the fruit offered for sale is good, ripe, perfect, and sold at its value, plus a fair profit.

THE NORTHERN SALMON PACK.

Most favorable reports have been received from the northern canneries and despite the drawbacks at the beginning of the season it looks as if the present pack will exceed that of last year and be the largest in the history of the northern rivers. Reports received by the ss. Danube place the pack now up at 147,550 cases as follows: Skeena River,

including Lowe Inlet, 66,750; Naas, 9,800, and Rivers Inlet, 71,000. Last year the final figures were Skeena, 70,797; Naas, 19,550, and Rivers Inlet, 58,579. Total, 148,926. When the Danube sailed the canners were still packing and all of them expected to fill the tins on hand.

On the Fraser River the run has up to the present been poor, and were it not for the fish procured from the traps at Point Roberts and the Islands the outlook would be worse. A good spurt of sockeye salmon, while eagerly looked for, is very uncertain, and some of the canneries are shipping tins to the Skeena, where they have fish.

Eight new canneries are being operated on the Fraser this season, while two that were run last season are now closed, making a total increase of six, which is no small factor in the division of the fish caught.—B.C. Commercial Journal, July 28.

Hon. John Dryden writes from the Algoma Pioneer Farm that the crops in that vicinity look well and the prospects are bright.

The Executive Committee of the Vancouver Carnival Regatta has invited the Toronto Board of Trade members who are going to British Columbia to inspect the mines, to attend the summer sports, which will begin August 31.

CRESCENT BRAND .



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Of the Finest Quality.

In Barrels and Drums
Orders for direct importation from
the Wholesale Trade only.

Sol

47 W

Ceylon Teas

It will pay you to see the values we are offering in these Teas before placing your order.

DAVIDSON & HAY, WHOLESALE GROCERS Toronto, Ont.

Satisfaction is Profit.

We keep always before us the fact that our success depends upon your satisfaction, and that your satisfaction depends upon the continuous sale of staples of merit. The satisfied customer is best for you and for us. Tillson's Pan-Dried Rolled Oats are known all over Canada for their sweet, nutty flavor, freedom from hulls, uniformity and keeping qualities under adverse conditions of the weather.

FROM MANUFACTURER TO
RETAILER DIRECT.

THE TILLSON COMPANY, Ltd.
TILSONBURG, ONT.

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all
Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

47 Wellington Street East

.... TORONTO

30 St. Francois Xavier Street

.... MONTREAL

FISH FREEZING.

LAKE fish—whitefish and trout—have been supplied to the markets of the country after the close of the fishing season by the fishermen on the Great Lakes since the year 1868, says a writer in *Ice and Refrigeration*. Before that time, when navigation closed in the fall with the coming of ice in the straits and the harbors, the supply of fish pretty generally ceased; but in 1868 a few tons of whitefish were frozen artificially, and since then the business has steadily increased from year to year, the estimated quantity handled in 1893 being 3,000 tons.

In freezing fish the stock should be perfectly fresh and should be frozen quickly and at a low temperature, as freezing does not improve the quality of the stock, but simply prevents its decay. The time occupied in freezing in "The Davis Freezing Pans" is generally about six hours, when the pans are properly packed.

These freezing pans are made of No. 24 Junietta galvanized iron, 28 inches long, 14 inches wide and 3 inches deep, fitted with a cover 2½ inches deep. The corners of the cover and pan should be turned, riveted and soldered, so as to be water-tight.

The fish are packed in pans, backs up, so that when the cover is put on it will be in contact with the iron and the freezing mixture in contact with the metal to produce rapid freezing.

After the fish are placed in the pans, these are packed in non-conducting boxes or bins, between alternate layers of fine ice and salt, where they remain until the fish are frozen solid. About thirty pounds of diamond salt to 100 pounds of ice is a good proportion. It should be well mixed, and should be put into the bins in layers about four inches thick, between the two layers of pans. This produces a temperature almost as low as zero F. on the outside surface of the pans, and the fish being in contact with the inside of the pan, it will be readily understood that the fish will freeze very quickly. After the fish are frozen they are removed from the pans to the storage-room.

Naturally, at this low temperature the fish being moist, they freeze solidly together, and also to the pan. To remove them, pour cold water on the pan, which will draw the frost sufficiently from the iron to allow them to be removed without breaking a scale.

After the fish are taken from the freezing pans, it is necessary to put them in the cold storage room as soon as possible, but before they are stored away they should be dipped in ice water for a moment, which will cover them with a film of ice about a thirty-second of an inch in thickness. It makes no difference how low the temperature is, there is

a certain amount of evaporation going on all the time, and by coating the fish in this way it prevents the evaporation of the juices of the fish just as long as the coating lasts. Fish frozen and treated in this manner and kept in a temperature of 12 degrees below the freezing point of water, can be perfectly preserved for four or five months in a perfect condition. Fish not treated in this manner in a very short time get discolored and lose their flavor.

The temperature of the storage-room should be about 20 degrees, or 12 degrees below the freezing point. The cakes of fish should be put in boxes, in which case the chances for evaporation are very much reduced, and the fish keep better.

It is best to always freeze fish just as soon as it is possible to get them from the water, since the fresher they are, the finer the flavor, and this flavor does not deteriorate in freezing. It is impossible to put a coating of ice on the fish, after they are taken out of the freezing pans, of sufficient thickness to last for a length of time more than stated, owing to the great evaporation in the storage-rooms.

Fish dry out about two and a half pounds to the hundred in freezing, but gain five pounds in a hundred by the coating process.

It is not necessary to dress fish before freezing. The less fish are handled the firmer they will remain. Fish in the natural state handle and look better than dressed stock.

The above description is freezing by what is known as the dry process, and is used by all dealers in the United States and Canada, all patents having expired.

A process of freezing fish in ice, patented in 1880 by the author, may be deemed worthy of notice. By it the fish are handled and go through the same process of freezing as above described, except that they are packed in fine pulverized ice in the pans before being frozen, and when taken out of the pans the fish are so solidly imbedded and frozen therein that they are a part of the crystallized water, in fact, they are hermetically sealed and incased in a crystal jacket. Fish thus frozen and preserved have all the appearance of stock just taken from the water, as everything belonging to the fish is in the same natural condition that it was when alive in its native element, except that animation is suspended by the packing and refrigerating process; and so long as they are kept in this state there will be no change in their color, texture or taste, for they are hermetically sealed in ice; there is no chance for evaporation to take place, and the fish retain all their flavor and juices, and can be kept for ages in a fresh and perfect state.

"At the beginning of the present century,

a Siberian hunter discovered an entire mammoth frozen in a mass of ice, and another has since been found, both of which were so perfectly preserved that microscopic examinations of sections of some of the tissues were able to be made. It was found in Siberia, and the bones were set up and are now in the museum at St. Petersburg," says the "Encyclopedia Britannica," Vol. VIII, 125, ninth edition, under the heading of "Fossil Elephants."

"In 1800 a Russian, Gabriel Sarytschen, discovered the body of a mammoth wrapped in a shroud of ice, and the body was in a complete state of preservation, for the permanent contact of the ice had kept out the air and prevented decomposition; the waters had disengaged the mammoth, which had been imprisoned in ice for thousands of years," says "The World Before the Deluge," by Louis Figuir.

The inference from the quotations is obvious.

COURTESY COSTS NOTHING.

It was in a Lowell grocery store the other day, remarks N.E. Grocer. The customer was a timid, pleading little woman, and the clerk was new and "flip." The lady had bought a pound of tea, and the clerk had done it up for her. The package burst, and the lady said to the clerk, "the paper has broken." "Yes," said the clerk, amiably. The lady looked at the package for a few seconds; pulled off her glove; felt for her pocket book and producing a dime said: "Would you be kind enough to sell me another piece of wrapping paper?" The clerk choked; looked startled; reached for the wrapping paper and passed it over without a word. "How much?" "Oh, nothing." "Thank you," and the lady took the package and paper and went over to another counter and began to do it up. Another clerk saw her and helped her, and the new clerk had such a spell of mortification that he gave the next customer five ounces overweight.

SARDINE FISHERMEN STRIKE.

Cable advices from France state that the sardine fishermen have struck. It was but a few days since that a strike of the solderers in the French sardine factories was settled and work resumed after a long period of idleness. The fishermen object to the present methods of fixing prices on the fish as it arrives at the wharf, and want one of their own choosing to name prices. They are violent in their demands, and only last week, the report says, almost killed one of the managers of a prominent factory because he would not agree to what they asked. The cable states that the value of the fresh fish had doubled within a week. The French market is reported to be bare of boneless sardines. There has been no fishing as yet in Portugal.



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in stock.*

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Quotations.

Sole Agents for Manitoba and N.W. Territories.



FOR THE
Whitest
Lightest
and
Sweetest
Cakes



Ocean
Wave
Baking
Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.

Pure Quality Insures Profitable Selling

No adulteration creeps into our stock of Liquors. No doubt of their excellence creeps into the mind of our customers. No word of criticism creeps into the verdict of the user. These are good brands. We believe they are the best brands. We know it pays to sell them. Here are four good points about each:

Pure

High Quality

CHAMPAGNE
VVE AMIOT

Sparkling

Pure

Low Price

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MITCHELL'S
IRISH WHISKEY

Smooth

A Prize-Winner at Glasgow

Sole Agents for Canada

LAPORTE, MARTIN & CIE.

72-78 St. Peter Street

MONTREAL

HINTS TO BUYERS.

WARREN BROS. & CO. are in receipt of a shipment of "Daisy" caramels in 25-lb. pails.

H. P. Eckardt & Co. have a few 3 and 4 crown California muscatel raisins left.

"Silver Dew" pickling vinegar is having a large sale with T. B. Escott & Co.

T. Kinneer & Co. are offering prunes, Sphinx "U" and French, at low prices.

"Our labels simply make your establishment attractive," write W. Boulter & Sons.

Vostizza currants in half-cases are being offered at low figures by Warren Bros. & Co.

John Sloan & Co. are this week advertising a small line of fancy Japan tea, basket fired.

Pure and honest goods are the cheapest in the long run. Boulter's are known for such.

Morton's kippered herrings and preserved boaters are in stock with The Eby, Blain Co., Ltd.

D. Gunn, Bros., & Co. are experiencing an active demand for breakfast bacon and spiced rolls.

The continued large demand for "Lion" flavoring extracts speaks well for their fine quality and low prices.

Pickling season is here, and T. Lytle & Co. find the demand for vinegar greater than in any previous year.

Robert Greig & Co. have just to hand a shipment of Buchanan's Glasgow marmalades and jams, new season's fruits.

The Eby, Blain Co. Ltd., have received another shipment of Lipton's Ceylon tea; 1 lb. and ½ lb. packages, 30, 40 and 50c.

Nicholson & Brock, 81 Colborne street, Toronto, have been appointed agents for "Silver Dust" washing powder for Toronto.

Rutherford, Marshall & Co. report a brisk demand for creamery rolls made at the Maple, Stouffville and Palermo creameries.

Another shipment of "Grand Mogul" tea has been ordered by T. B. Escott & Co.'s agents in British Columbia, Tufts & Son.

"Japan teas to retail at 25c. are going out well at the splendid value we offer in view of higher prices," write T. B. Escott & Co.

The Eby, Blain Co., Ltd., have a good line of caramels in 25-lb. pails. "Daisy" is the brand. Also a shipment of selected peanuts.

The new "Sun" paste stove polish made by the proprietors of the "Rising Sun" stove polish is put up in the most attractive sort of packages possible, and

dealers appreciate goods which make a fine appearance on the shelves.

The Eby, Blain Co., Ltd., have in stock a shipment of "Faultless" pepsin chips. It is put up in fancy packages, 80 small packages in each.

Laporte, Martin & Cie., Montreal, are the sole wholesale agents for Mitchell's Scotch and Irish whiskies, which are gaining a good hold on the Canadian market.

The last cargo of Barbadoes molasses received by Laporte, Martin & Cie. proved of unusually fine quality. The firm have only a little of it remaining and will quote it promptly.

Ewing, Herron & Co., Montreal, are offering a lot of brown nutmegs, just turned into stock, at 52 ½c. At the price the goods are certainly a purchase. Samples sent promptly on application.

"Our experience in handling the 'Crown' brand flavoring extracts has been so satisfactory that we are now pushing them to the exclusion of all others." This is what one of the largest wholesale houses in Canada write to Robert Greig & Co.

Ewing, Herron & Co., St. Paul street, Montreal, have not been able to keep pace with the orders for their new \$1 package of French mustard. It is put up in four different patterns of cut glass tumblers, which are as attractive a package as there is on the market.

Hancock & Wood will continue the business of Barff & Co., Ltd., the well known currant packers, of Greece, who went into liquidation. Hancock & Wood were the Patras partners of Barff & Co. P. L. Mason & Co. are the Toronto agents of the new, as they were of the old, firm.

The material used in the manufacture of "Rising Sun" and "Sun Paste" stove polish is imported from Ceylon, India, and goes through a peculiar manipulation at the factory in Canton, Mass. The durable qualities of the stove polish are due to the high quality of the materials used.

LOW PRICE OF MOLASSES.

The Louisiana Planter says: "The low grades of centrifugal molasses are now quoted down to 3c. in New Orleans, which simply pays the cost of the barrel and its transportation to the city, without any consideration whatever for the molasses. As ample experience has now thoroughly proven that a pound of molasses is about equal to a pound of corn in its nutritive effect for stock feed, it would seem very absurd to sell molasses from the plantation at any price under 10c. or 12c. a gallon so long as there is any chance whatever to feed the molasses to live stock. Even on the basis of corn at 28c. a bushel, or ½c. a pound, molasses

having a similar value would be worth 6c. for 12 pounds, or 6c. per gallon, plus the 3c. necessary to pay for the barrel and its transportation."

HONEY FOR CANNING FRUITS.

THE honey-raising industry all over the country has acquired a new importance in the fact that packers of fruits are beginning to use it in making a syrup in which to can fruits. If the use of honey for this purpose becomes anything like general, the cultivation of the product will take a decided step forward both in extent and remunerativeness. The fruit canners who have used honey in this fashion are chiefly in California, but the enthusiasm with which they laud their discovery will probably soon induce canners in other sections to adopt it also. Honey is said to leave nothing to be desired in the matter of perfect preserving, keeping quality and flavor.

California at present supplies the bulk of the honey used in this country, but there seems to be no special reason why it should do so. If the demand for the product increases, through its use in canning fruits, other states all over the country will begin to produce also.

The production of honey has been practised for the past forty years in California upon what might be termed a very loose system. There has never been a season since the state has been extensively stocked with bees that the output of honey could be definitely ascertained, and for statistics in relation to shipments we have to depend upon figures from the various transportation lines. The same lack of system and uncertainty prevails in relation to the number of colonies of bees owned, and even the number of persons engaged in the business is largely a conjecture. In Southern California there are over 1,000 bee-keepers, and the product, as far as can be ascertained from railroad statistics, is over 7,000,000 pounds for the year 1895.—Grocery World.

PERSONAL MENTION.

The E. B. Eddy Co. have appointed John Cowan resident agent for Newfoundland, with headquarters at St. John's.

Mr. J. T. James, Bridgeburg (International Bridge), Ont., was in Toronto this week. During a conversation with THE CANADIAN GROCER Mr. James stated that since the dull times in the United States the merchants at Bridgeburg had not done as good a business with customers from across the line as they formerly did.

Mr. P. T. Widdis, a clerk with Mr. W. Trott, St. Thomas, has been spending a few days in Toronto the past week, taking a holiday and picking up ideas.

Just a Few Points for Retail Grocers

Crown Brand Flavoring Extracts

Purest and Strongest.
We Know—we make them.

Bryant & May's Matches

The quickest light and surest.

Mack's Double Starch

It does double duty.
Both Stiffens and Glosses.

Tryphosa

A new jelly compound.
Delicious dessert made in a minute.

Kola-Cafe

The summer beverage. Com-
bines the fragrance of coffee
with the sustaining qualities of
the Kola Nut.

Stauffer's Soup Tablets

The best of soups made
easily and quickly.

French Canned Goods of Dandicolle & Gaudin

None better—many worse.
Big variety in stock.

Sole Agents for Canada

ROBERT GREIG & CO.

 **MONTREAL**

Extracts You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES.
EVERY FLAVOR.

FINEST QUALITY
OF GOODS.

ELEGANTLY PUT UP.
SIGHT SELLERS.

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co.

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GROGERS

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Snow Drift . . Baking Powder

Always Pure

Always Reliable

Always Best

The Snow Drift Co., - Brantford.



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FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

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PREFERENTIAL TRADE AND THE LONDON TIMES.

Only Canada, among the colonies, is really desirous of a Zollverein, and as the conditions of trade with Canada are altogether artificial, it behooves us to diagnose more fully the nature and extent of the causes which preclude the suggestion of a Zollverein before consenting to a change in the whole fiscal system of the Empire. It will be strange if the Laurier Government, pledged as it is to the tradition of free trade, does not place greater reliance upon the relief obtainable by improved steamship and cable services than by creating obstacles in the erection of new tariff walls between Great Britain and her neighbors. This may do us a vital injury, and restrict our relations with foreign countries.

THIS, according to a cable despatch, appeared in The London (England) Times of July 27. With its pronouncement that the question should be diagnosed more fully before it is adopted we quite agree. Canada, as well as Great Britain, should become seized of all the facts and possibilities before committing itself to a scheme which must necessarily make great inroads upon her fiscal policy. But we arrive at this conclusion from a different source than does The London Times.

Its conclusion is based on the premise that "the conditions of trade with Canada are altogether artificial." If we understand this clearly it means that Great Britain's trade with Canada, imports as well as exports, is "altogether artificial."

Our conclusion as to the necessity of a careful diagnosis of the matter is based upon the business principle that in making a deal we should be careful that we do not get the worst of the bargain. If we do not receive the quid pro quo in some way or other, we do not want preferential trade. A business man would be a fool to enter into an arrangement with a second party whereby he would yearly be made poorer. The wise arrangement, the just arrangement, is that which will produce mutual advantages.

As to Great Britain's trade with Canada

being "altogether artificial," we are by no means ready to acknowledge. It is, of course, not altogether natural. But where are the two countries to-day whose trade with one another is altogether natural?

One nation has a Customs tariff for protection and revenue both; another has one which is for revenue producing only. Great Britain's is of the latter description; Canada's is of the former.

By her Customs revenue tariff Great Britain last year raised £20,501,180, or something like \$2.50 per head of population. The amount raised by Canada the same year was \$3.25 per head. Although per head of population Great Britain's Customs tax is 30 per cent. less than Canada's, it does not prevent it from being characterized as an interference with the naturalness of trade.

Naturally the Canadian tariff is a greater barrier against British goods than is the British tariff against Canadian goods. The British tariff is levied only against beer, chicory, cocoa, chocolate, coffee, currants, figs, plums, prunes, raisins, spirits, tea, tobacco, wines. We last year exported to Great Britain \$39,256 worth of whiskey, \$5,685 worth of tobacco and manufactures of, and \$1,496 worth of wines. But this was about the sum total of our exports to that country which were subject to a tax on arriving there.

Altogether natural the trade between Canada and Great Britain decidedly is not. But it does not follow that it is, as The Times says it is, "altogether artificial." But granted, for the sake of argument, that it is as the "Thunderer" says it is; is that not really a good and sufficient reason for the establishment of the Zollverein?

A Zollverein, or preferential trade, as you may choose to call it, would entail the departure of Canada and the rest of the colonies who shared in its provisions from the high protectionist tariff now obtaining, at least as far as their attitude toward the Mother Land was concerned.

Mr. Chamberlain has clearly laid down the principle that the colonial tariffs must be revenue tariffs, not protectionist tariffs. But altogether aside from what Mr. Chamberlain has said, it is well understood that for any preferential privileges we may obtain in the British market we must accord the quid pro quo in the shape of a lower tariff on British goods.

In its essence, therefore, a Zollverein such as that suggested between Great Britain and her colonies is a step in the direction of freer trade. In other words, making trade within the Empire more natural. Hence, for this very reason, it should receive the

approval, instead of the disapproval, of The London Times.

As far as the Laurier Government is concerned, the Premier only a day or so before The Times' article was penned, declared in favor of preferential trade with Great Britain. And then if the "conditions of trade with Canada are altogether artificial," what is the use of the Government spending its energy in seeking relief by improved steamship and cable service?

To our mind that is grappling with an evil at its apex instead of at its base. A Zollverein, on the other hand, would be beginning at the base.

THE SALMON PACK.

A NUMBER of mail advices have been received on the Toronto market this week regarding the salmon situation in British Columbia.

Their purport is to the effect that the run on the Fraser is poor and that on the northern rivers good. The run on the Fraser is declared by one correspondent to be the worst ever known.

Up to the end of July the pack on the Fraser had only reached 25,000 cases, and, judging from the correspondence, the canners there are feeling blue, fearing that they may not be able to fill their orders.

The total pack of salmon in British Columbia last year was 600,889 cases. Of this about 72 per cent. was packed on the Fraser river.

Notwithstanding the strength of the situation, buyers are not disposed to make purchases. They argue that while there may be a light pack on the Fraser, and hence a scarcity of what is termed No. 1 fish, there is likely to be a good pack on the northern rivers and enough to go around.

There are times when business men must move with more than usual caution. Speculation is dangerous. There is yet another month before the packing season ends, and the run between now and then may be large, even on the Fraser, and the trade is wise rather than otherwise in deciding not to anticipate its wants to any extent.

But whatever the future may bring forth, it is evident that the market is at the moment strong, and is likely to remain so for some time at any rate.

HE SHOULD RESIGN.

A Montreal firm has trouble with a Canadian Senator. He has owed them \$3.39 for three years. He does not refuse to pay, but says times are so hard that he cannot do so.

Such a man is a disgrace to the Senate. No one should be appointed to that body

who has not ample means to enable him to devote his time to the service of his country. If he has not he should be attending to his private affairs. If he lacks the ability to carry on business enough to enable him to pay his debts, he has not the ability necessary to assist in managing the business of the country, and should resign.

It is common talk that the late Government arranged with a wealthy Conservative to allow a Senator to resign in his favor, on condition that the latter would pay \$30,000 of the Senator's debts and contribute handsomely to the campaign funds. The retiring Senator was to be provided with an easy position in the public service.

AN OLD CURRANT FIRM LIQUIDATES.

The well-known fruit packing firm of Barff & Co., Ltd., of Patras, Greece, will soon be numbered with the things of the past. The firm has decided to go into liquidation.

The announcement will no doubt cause universal regret. Barff & Co. have been in business for eighty years, and during that time have earned a reputation for the quality of their goods and their honest business methods.

The firm was organized at Zante in 1816 by Samuel Barff, the British consul there. The British consul at Patras was also associated with him. These were afterwards joined by Thomas Hancock. Some years ago the firm became a joint stock company, but most of the stock was held by the descendants of the original founders; and so it continued to be, up to the time of going into liquidation.

Ever since the firm began business in 1816 it has issued an annual report regarding the currant crop of Greece, and a perusal of these reports show that the production of this fruit has increased from 8,542 tons in 1816, to 170,000 tons in 1895, or nearly 20-fold of an increase.

Although Barff & Co. have gone out of existence, the business which they conducted will be continued by Hancock & Wood, for many years the resident Patras partners of the firm. This house will continue the Greek connection, and ship under the brands of the late firm.

VALENCIA SHELLED ALMONDS.

An order cabled from Toronto has led to the discovery of the fact that Valencia shelled almonds are exhausted in Spain, there being orders there which cannot be executed.

Stocks on the Toronto market are rather light, and the new crop will not arrive till October next. It is expected that by that time the trade will be hungry for Valencia shelled almonds.

HEAVY IMPORTS OF RAW SUGAR.

CANADIAN refined sugar has taken another tumble of 1-16 to $\frac{1}{8}$ c. both on granulated and yellows at the Montreal refineries, and it is not at all certain that it has touched bed rock yet.

There are two reasons for the feverish feeling advanced. First, the uncertainty as to what the Government will do, and second, the exceptionally heavy stock of raw material which the refiners have on hand to work into refined sugar.

The quantity of raw sugar entered at the Custom House at Montreal so far this summer exceeds in quantity that of any other previous year. For instance, from July 23 to date no less than 41,277,061 pounds of raw sugar have arrived at that port, and every available inch of space at both the Canada and St. Lawrence refineries is packed with raw sugar, over \$200,000 having been paid in duty alone since July 23.

The first ship to enter port this year with a sugar cargo was the Feliciano on May 4. She had on board 25,000 bags. The next was on May 6, which was the ss. Sicilian, with 13,000 bags.

Then followed the Sutherland on May 11, with 32,264 bags; then ss. Bjorgvin with 35,000 bags. The ss. North Flint, already mentioned in these columns, arrived from Egypt on May 15 with one of the finest cargoes of raw sugar ever in port. May 27 brought the steamships Lorstakken and Queen Adelaide.

Then followed on June 1, ship Kingsport; June 2, ss. Isis; July 4, bark Strathern, and on July 6, ship St. Francis.

Following these vessels came the extraordinary arrivals before spoken of. These include the ss. Sicilia, with 5,000 bags; ss. Loanda, 75,704 mats; ss. Rhosina, 96,319 mats; ss. Mareca, 26,712 bags; ss. Athelie, 30,000 bags; s. Olof Kyrie, 39,942 bags; ship Selkirk, 86,613 mats, and ss. Baltimore City, 5,000 bags.

The cargoes have averaged more than 3,000 tons each. Nearly all of these vessels which have come to this port sugar-laden, have shipped a return cargo of lumber for South American ports.

The refiners, it is claimed, are anxious to work up and reduce this large stock of the raw article they have on hand as fast as possible. For this reason it is believed that no advance or improvement in values is possible.

SAULT STE. MARIE MERCHANTS ORGANIZE.

The retailers of Sault Ste. Marie, Ont., have formed an association for mutual protection against slow and doubtful debtors,

and also to curtail the illegitimate competition of pedlars, agents and transient traders, both Canadian and American.

THE CANADIAN GROCER congratulates the merchants of Sault Ste. Marie on the wisdom of their step and trusts they may attain their object.

CALIFORNIA LOOSE MUSCATELS.

The outlook for California loose muscates favors higher prices. Advices under date of July 27 state that loose muscates will be extremely scarce and that shipments during the first half of October will not be large.

The crop, it seems, is estimated at from 700 to 1,000 carloads short of last year, and prices are expected to rule about $\frac{3}{4}$ c. above the opening figures of last season.

Last year money was lost by indiscriminate consignments, but as many of the firms who were in business then are now out of it, packers are looking for more satisfactory results during the next campaign.

SHORT JAPAN TEA CROP.

The Japan tea market has assumed increased strength. The cause, according to advices received in Toronto this week, is a shortness in the crop.

The shortage is said to be from fifty to sixty thousand piculs, or between six and seven million pounds.

One advice states that there is a possibility of there being no third crop of tea.

As far as can be ascertained, purchases of Japan tea on the Toronto market have so far this season been unusually small. A good many wholesalers appear to have been holding off with the expectation that prices would be lower later on, but the outlook now indicates conditions the very contrary.

WITH THE RETAILERS.

Ernst & Cressmann have bought out Rieder & Ruby, of New Hamburg.

Kane & Kane, Orillia, will in the course of a few weeks occupy their handsome new store opposite the Orillia House.

Wiley & Co., of Gravenhurst, have enlarged what was already a spacious grocery department. The addition is about thirty feet.

James Blain, of Gilford & S. Boddy, of Bradford, who are partners in a good many things, attended the Mulock picnic the other day.

W. Preston, of Playfair, Preston & Co., Ltd., Midland, is taking a much-needed holiday. THE CANADIAN GROCER wishes him success in his search for bass.

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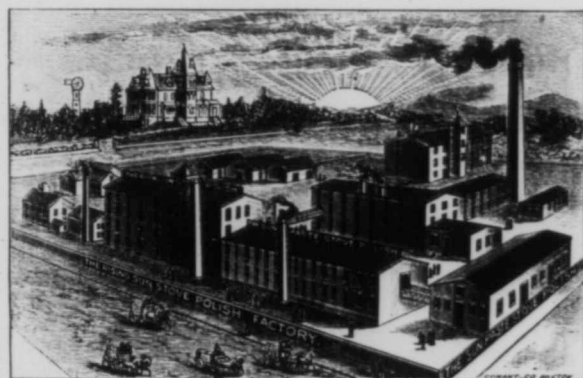
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THE RISING SUN AND SUN PASTE STOVE POLISH FACTORY.

THE truthful illustration below of the establishment of Morse Brothers, at Canton, Mass., represents the largest stove polish works in the world. The Rising Sun stove polish is a household word and has been for many years in every English-speaking country on the face of the earth. Sixty-one thousand cases of this article were sold in London, England, last year, which gives some idea of its enormous sale in this and other lands.

The factory, an illustration of which is found below, covers four acres, contains 4,000,000 bricks, is run by two engines and five boilers, with a united capacity of 300 horse power. The chimney of the works, as seen in the cut, is one of the tallest in Eastern Massachusetts and is a land mark for miles around. The factory has a capacity of ten tons of stove polish per day, and within the last few years it has been found necessary to run it night and day some of



the time, to meet the demand. Eight hundred cords of lumber are used annually in the manufacture of boxes for this establishment.

The machinery, ovens, conveyers, elevators and fixtures are all planned on original and scientific principles, especially adapted to the business, and the daily output has now reached immense proportions that astonish the visitor who may chance to visit these works. Twenty-three millions of packages were turned out in twelve months, and the packages if placed end to end would reach 1,000 miles—say from New York to Chicago, or from Boston to Cleveland and back again.

The Rising Sun stove polish in cakes is undoubtedly the most durable, economical and satisfactory article of its kind made in any land or country. Morse Brothers have recently added to their business a new branch, viz., the "Sun Paste Stove Polish," which is as much better than any other paste polish as Rising Sun stove polish in cakes is better than any other cake

polish. It is put up in 5 and 10 cent boxes, it is more attractive in style, larger in quantity, and better in quality than any other paste polish. It will not eat or rust the box, and will not dry up while the box remains covered. Morse Brothers recommend the Rising Sun stove polish in cakes for general blacking and for durability and economy. It is applied and polished with a brush. The Sun Paste can be applied and polished with either brush or cloth and they recommend it for an after dinner shine and to touch up spots. The Sun Paste stove polish has already acquired a large sale and is rapidly increasing. The readers of THE CANADIAN GROCER will take notice that the above statements are truthful. We doubt if any legitimate business was ever set ahead by bombast, falsehood, lying and deception. The house has been in business for forty years, and invites the numerous readers of THE CANADIAN GROCER to an examination of their products, and solicits their custom and patronage.

FREIGHT ON TEA.

With a view to diverting the bulk of the tea trade from the Suez route and from Puget Sound ports to San Francisco, and making that city the tea-distributing point for the country the Southern Pacific and its connections, excepting the Union Pacific, have announced a reduction of from 33½ to 50 per cent.

on the freight rates on that commodity. The lines co-operating are the Southern Pacific, Rio Grande Western, Denver and Rio Grande, Colorado Midland, Burlington & Missouri River, Rock Island, Missouri Pacific, the Southern Pacific company's Atlantic system, via New Orleans, the Atlantic & Pacific, and the Sante Fe. A special rate is made on tea from California terminals to all points in the territory extending from Colorado to Chicago and points common therewith, and from Wisconsin to New Orleans.

AN UNWISE CLERK.

FOLLOWING out the ideas expressed in the article in the last issue, relative to the grocer who thought he could start in business with \$200 capital, another instance of the futility of insufficient capital was brought to our attention last week, says Grocery World.

In a good-sized country town was a prosperous grocery store. In it was employed a young man who had become a first-class solicitor; that is, he could get a great deal of trade for his employer by going out after orders. Into the ear of this young man, a

salesman who had an eye to the main chance, one day poured a roseate story of the money to be made from a store of his own. "You've got all this trade you've built up," argued the salesman, "why not open a little store of your own and profit by it yourself?"

The young man listened to the salesman's sophistries, and not seeing that the advice was poor, and that all the salesman was after was to gain a new customer, scraped together about \$200, and opened a little store not far from his former employer's. For a while he prospered. The trade he had secured went with him, and he soon began to dream dreams of wealth and affluence. His friend the salesman procured him a moderate credit, and so things went on. After a little while—he did a credit business—one of his customers had a severe illness, and was in consequence unable to pay his grocery bill, another got out of work, the money from others couldn't be collected at the proper moment, and in a little while the young ship went to pieces on the rock of insufficient capital and indiscriminate credits. The young grocer had no money he could turn over, and it took but a very little while to reach the end of his rope.

Moral: Be sure you have enough capital; then go ahead.

UNSETTLED MARKET FOR LIMA BEANS.

ACCORDING to the advices received here recently from California, there will be a large crop of lima beans this year. In spite of increasing consumption of the dried beans in the east and in other sections, the supply seems to have exceeded requirements, and prices have been more or less in buyers' favor during the past season at least. To-day dried lima beans are selling on the spot at the low price of \$1.60 to \$1.70 per bushel. Lower prices may have been named in individual instances in the past, under pressure to sell on a dull market; but never before, it is said, have quotations generally been so low as at present.

The depression in the market arises chiefly from the fact that buyers are unwilling to enter into contracts for future delivery while the outlook for the future in financial and political questions is so uncertain. Apart from this is the fact that, according to all reports, the crop this year will be unusually large, and that there is moreover a large carry-over of last year's crop on the Coast, the quantity now there being estimated at about 300 cars.

Opening prices made on the new crop are unprecedentedly low, but in line with all other California products. For October shipment 2c. per pound, or the equivalent of \$1.50 per bushel here, is named, while last year's crop is offered for immediate shipment at \$2.10 f. o. b. per hundred pounds. So far as we have learned, very few sales for future delivery have been made. On the spot the stock is concentrated, and most holders want \$1.70, but at the same time there are sellers at \$1.65 to \$1.67½ for immediate delivery. Buyers show little interest, and the market is in an unsettled condition.—N. Y. Journal of Commerce.



The Perfect Polish

DIXON'S

CARBURET OF IRON

One package will do twice the work of the ordinary article, **and do it better.** For seventy years it has stood the test in American households, polishing grates and ranges as none other could, and is to-day the acknowledged king of polishes.

ARRANGEMENTS have been made with the manufacturers by which we are enabled to offer to the trade at \$5.00 per gross, or 45cts. per dozen. It insures you a handsome profit and perfect satisfaction to the user—consider it.

WE KEEP GILLARD'S NEW PICKLE AND GILLARD'S NEW SAUCE.

W. H. GILLARD & CO.

Wholesalers
Only . . .

HAMILTON

Gillard's New Pickle

A delicious relish. Far superior to every other kind. A blending together of the richest and most aromatic vegetables and Eastern spices. A delightful adjunct to a good dinner.

**Gillard's
New Sauce**

Prepared only from the finest
selected ingredients.

PIQUANT - APPETISING

Manufactured by . . .

GILLARD & COMPANY

LONDON, ENGLAND

Sold by all Wholesale Grocers in Canada



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MARKETS AND MARKET NOTES

ONTARIO MARKETS. GROCERIES.

There is a better feeling on the market this week. Two causes have contributed to that. First, the beginning of a new month usually brings an improved demand, and then the outside sugar markets have taken a turn for the better. The demand for sugar is fairly good, but prices on the Canadian market are a little lower. Salmon is one of the chief features of the market, the demand being active and prices strong. Pickling spices are receiving increased attention. The tea market is in fairly good condition, with the feeling stronger regarding certain growths. A good demand is still to be noted for currants. Trade is still active in green fruits, both foreign and domestic, and both lemons and oranges are dearer. In butter, prices are a little higher on rolls, but the market is still on the whole unsatisfactory.

CANNED GOODS.

Salmon is the feature of the market, the demand for which is active and prices firm. As noted elsewhere, the pack on the Fraser is poor, but that on the northern rivers good. Stocks of No. 1 canned lobster are light, with prices firm. Canned tomatoes and corn are being freely offered by packers, but the jobbers are still holding off. Wholesalers are experiencing a fair demand from country points for canned tomatoes, peas and corn, but there is not much doing in the cities in these lines. We quote: Tomatoes, 80 to 90c.; corn, 55 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 95c.; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.50 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horse-shoe," \$1.50; "Maple Leaf," \$1.40; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.25 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.10 to \$2.30 for tall tins; flats, \$2.50 to \$2.65; half tins, \$1.50; Canadian canned beef, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

COFFEE.

There is a fairly good trade doing for this time of the year. We quote green in bags: Rio, 17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

Business is still quiet. We quote: Dark, 28 to 31c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Very little doing. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30

to 35c.; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The outside markets have improved during the past week, both in raws and refined. Towards the latter part of the week granulated and yellows advanced ½c. per lb. in New York, and the opening of the present week saw an appreciation of 1-16c. in some kinds of yellows. Stocks of raw sugars in New York are understood to be light. Prices in Canada have again suffered a slight decline, and ruling quotations on the local market are 4.35 to 4.40c. for granulated, and 3.35 to 3.75c. for yellows.

SPICES.

A fairly good trade is reported in pickling spice. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 12 to 15c. for China and 18 to 20c. for Bavia.

RICE, ETC.

Tapioca for delivery January 1 next is very low. For present delivery, however, there is no change. The local demand for rice, tapioca and sago continues good. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

Old stock of Valencia shelled almonds is exhausted in Spain. We quote as follows: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

Second crop Japan teas are coming on the market, and they are receiving some attention from retailers at from 18 to 22c. In both cup and style the quality is good. The tendency of the market in regard to Japan teas is upward. The Ceylon market is a little dearer in London. Locally the trade in Ceylon teas has been principally in low grades. The first new season's China black teas have arrived in stock during the week. They are showing good cup quality and a little better value than last year. Ruling prices on the Toronto market to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Currants continue in good demand at unchanged prices. We quote wholesale prices as

follows: Provincials, 3¼ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¼ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are quiet and unchanged. Mail advices from California, under date of July 27th, report that loose muscatels will be extremely scarce, and that the quantity shipped during the first half of October will be large. We quote: Valencia raisins, off-stalk, 4½ to 4¾c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c., and layers, 6½ to 6¾c. California raisins, 3-crown, 6c., 4-crown, 6¾ to 7c.; seedless, 4½ to 5c.; Sultana raisins 5½ to 6c., according to quality.

Prunes are quiet, and some low prices are being quoted with a view to reducing stocks. We quote: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7¾c.; "U," 102 to lb., 6 to 6½c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8½ to 9½c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8½c. per lb.; 80-90, 7¼ to 7½c.; 90-100, 6½ to 7c.; 110-120, 5½ to 6c.; Bohemian, 3½ to 4c.; French, 5½ to 6½c.

Dates are quiet at 4½ to 5½c.

California evaporated fruits are dull. We quote: Apricots, 8 to 14c.; peaches, 5¾ to 8½c., in bags, and ½c. per lb. more in boxes; pears, 8 to 10c.; plums, 6½c. for unpitted and 9½ to 10½c. pitted; nectarines, 9½ to 10½c.

GREEN FRUIT.

Both oranges and lemons are dearer, with the demand good. There is an abundance

You Are Invited . .

TO SEND US BACK EVERY
POUND OF

"SALADA"

CEYLON TEA

You have in stock, if it is not giving you **better satisfaction** than any tea you ever handled.

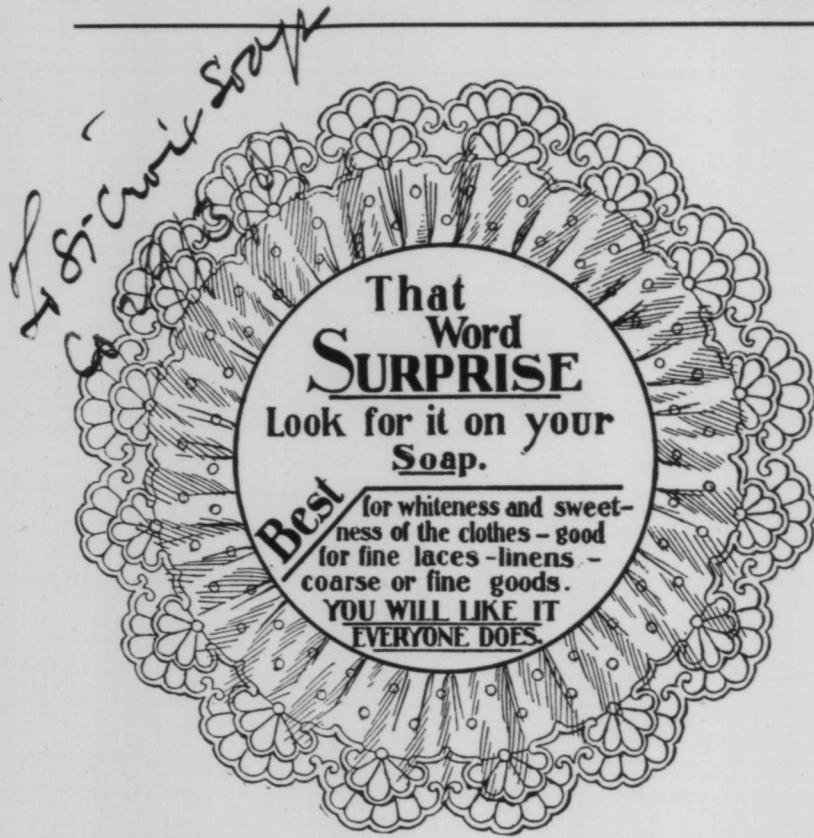
We Challenge any other house pushing any kind of tea, loose or packet, to insert a similar advertisement to grocers.

P. C. LARKIN & CO.

25 Front St. East,

and TORONTO

818 St. Paul St., MONTREAL



BRANCHES—

MONTREAL: 17 St. Nicholas St.
 TORONTO: Wright & Copp, 51 Colborne St.
 WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

of all domestic fruits on the market and prices in some lines fluctuate a great deal, some days there being two or three changes. Apples are a drug upon the market, barrels being sold as low as 50c. Plums are not yet receiving much attention, but when the regular preserving demand sets in higher prices are looked for. Domestic pears are beginning to arrive on the market. We quote: Lemons—Messina, \$3.50 for 360's and \$4 for 300's. Oranges—Sorrentos, \$5 to \$5.25 per box. Bananas, \$1.25 to \$1.65; cocoanuts, \$4 to \$4.25 a sack and 60c. per dozen; Egyptian onions, \$2 per bag; cucumbers, 15c. per dozen; tomatoes, Canadian, 50 to 60c. per basket; watermelons, 20 to 30c. each; raspberries, 4 to 5c.; apples, Canadian, 8 to 20c. per basket, and 50c. to \$1 per bbl.; pears, 20 to 40c. per basket; Lawton berries, 4 to 5c.; peaches, 25 to 40c. per basket; plums, 50 to 70c.; blueberries, 50 to 60c. for dry, and 30 to 40c. for wet; corn, 6 to 8c.

BUTTER AND CHEESE.

BUTTER—Pound prints, both dairy and creamery, are quoted higher, the demand being chiefly for them. Tub butter is slow of sale, and a great deal of the dairy tub coming forward is poor in quality. Choice dairy tubs would sell readily. We quote: Dairy butter—Tubs, 10 to 12c. for good to choice; low grade to medium, 7 to 9c.; pails and crocks, 12 to 13c.; pound prints, 13 to 15c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 17 to 18c., according to make.

CHEESE—The demand is not brisk. As the British market continues low, a great

deal of the cheese being bought is going into cold storage. The ruling jobbing price is 7 to 7½c.

COUNTRY PRODUCE.

BEANS—As is usual at this time of the year, there is scarcely anything doing, and prices are low at 65 to 75c. per bushel.

DRIED APPLES—There have been a few offers of new dried apples during the week, but we hear of no transactions. Old stock is dull and weak at from 2¼ to 3½c.

EVAPORATED APPLES—There is no change, and we still quote 5½ to 6c. as the ruling price.

EGGS—Trade is particularly bad. Eggs fit for bakers' use have offered at 5c. and been refused. The ruling price for fresh stock is 8½ to 9c.

HONEY—New honey is offering freely, but there is very little selling. Sections are quoted at \$1.75 and strained at 8 to 9c.

POTATOES—Dull at 30 to 40c. per bushel.

PROVISIONS.

The demand for smoked meats continues brisk, with medium hams scarce and dearer.

DRY SALTED MEATS—Long clear bacon, 5 to 5½c. for carload lots, and 5½ to 5¾c. for small lots; backs, 7 to 7½c.

SMOKED MEATS—Breakfast bacon, 9½ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8½ to 9c.; medium, 15 to 20 lbs., 10 to 10½c.; small hams, 10½c.; backs, 9½ to 10c.; picnic hams, 7c.; all meats out of pickle, 1c. less than above.

The Test of Time

Is the best test of the merits of an article. Soap is in daily use; any soap that stands this daily test for years must be good. There must be something to it.

SURPRISE SOAP

has stood this test for years and years. To-day its sale is larger than ever for no other reason than that it best pleases and satisfies the users of soap.

LARD—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

BARREL PORK—Canadian heavy mess, \$12 to \$12.50; Canadian short-cut, \$12.50 to \$13; clear shoulder mess, \$10 to \$10.50.

FISH.

Trade is still quiet. Restigouche salmon is about out of the market and prices are higher. Pike is also a little dearer. We quote: Lake Erie herring, 2½ to 3c. per lb.; blue back herring, \$1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; Lake Erie white fish, 7½ to 8c.; Lake Winnipeg white fish, 6 to 6½c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

SALT.

Trade is much about the same as a week ago. We quote at Toronto: In carload lots, \$1 per barrel and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Deliveries are light. We quote: White wheat, 66½ to 67c.; red, 63c.; goose, 50 to 52c.; oats, 23 to 24c.; peas, 50 to 51½c.

BALED HAY—Slow at \$11 to \$11.50 per ton.

BREAKFAST FOODS—Trade continues moderate, with prices much as before. We quote: Standard oatmeal and rolled oats, \$2.70 to \$2.80; rolled wheat, \$2.10 to \$2.25;

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The Hilliard House, Rat Portage

The favorite Summer Resort of the West.
Strictly First-Class. Special Rates to Tourist Parties. LOUIS HILLIARD, Proprietor.

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . . MONTREAL

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited. . . 140 Princess St. Market Square WINNIPEG

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO. ROSSITER - TORONTO

10 to 14 Pape Avenue.

THE WESTERN STORAGE & COMMISSION CO.

COMMISSION MERCHANTS, WAREHOUSEMEN, MANUFACTURERS' AGENTS.

Solicit consignments of Butter, Eggs and produce of all kinds.

Correspondence invited.

420-422 Ridout St., London, Ont.

YOU DESIRE TO INCREASE YOUR TRADE . . .

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from LEAF LARD

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRANCIS STREET TORONTO

YOUR CONSIGNMENTS

FRUITS

CAREFULLY HANDLED BY

CLEMES BROS.

Wholesale Fruit and Commission Merchants

51 Front St. East, TORONTO

cornmeal, \$2.45 to \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

FLOUR—The market still rules quiet, with straight rollers quoted quiet at \$3.10 to \$3.15.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are unchanged, with cured quoted at 6¾ to 7c. Dealers pay 6½c. for No. 1, 5½c. for No. 2, and 4½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firm at 40c. and pelts at 25c.

WOOL—Receipts are fair and prices unchanged. Fleece brings 18 to 19c.; rejections, 15c., and unwashed, 11c. Pulled supers are 20 to 20½c., and extras, 21 to 21½c.

TALLOW—Unchanged at 3½ to 4c. for rendered and 1¼ for rough.

PETROLEUM.

Trade, if anything, is a little better than it was a week ago. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 15½c.; carbon, safety, 17c.; Canadian water white, 17c.; American water white, 19½c.; Pratt's astral, 19½c. in bulk.

MARKET NOTES.

Butter in pound prints is dearer. Ceylon teas are a little dearer in London. Tapioca for delivery in January is very low.

Eggs are weak and lower at 8½ to 9c. for fresh.

Oranges and lemons are both quoted higher.

Higher prices are looked for in regard to glucose.

California loose muscatel raisins will rule about ¾c. per lb. higher than last year.

Sugar is firmer outside, but quotations in Canada are slightly lower than a week ago.

Medium-sized smoked hams, which are scarce, have been advanced ½ to 1c. per lb.

QUEBEC MARKETS.

MONTREAL, Aug. 6, 1896.

GROCERIES.

THE grocery market has been a fairly active one in one or two leading staples, but an unsettled feeling prevails in regard to sugar. Refineries have again cut their price on this article, and it is not at all certain that it will not go even lower. An active distributing demand is experienced, however, despite the decline. There has been a fairly active week in tea, while coffee exhibits an easier tendency. Dried fruit continues steady to firm, and the prospects do not indicate low prices

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.
Produce Commission Merchants
77 Golborne St. TORONTO.

HOME-GROWN TOMATOES

Peaches, Pears, Apples, Lawton Berries.

WRITE FOR OUR PRICES.

Titterington & Co. St. Catharines, Ont.
Growers and Dealers.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto



FOR HOME OFFICE USE CAMPING

Also to clarify Syrups and other substances.

DURABLE—RELIABLE—PRICES RIGHT.

HART BROS. & LAZIER
Belleville, Ont.

ESTABLISHED 1892.

Butter and Eggs WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

FANCY

PATNA JAPAN JAVA BURMAH

" MOUNT ROYAL MILLS "

RICES

D. W. ROSS CO., Agents, MONTREAL

4TH Brand HAMS, BACON, LARD

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

CRISP SODAS

Put up in 3-lb. Tins, always fresh : quality is perfect.

Their increasing sale is rapidly proving it.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

either on new crop California or Mediterranean fruit, either in raisins or currants. Canned goods show little life, the large stocks which most wholesalers carried over being a weight on the market. Produce and provisions show little sign of improvement.

SUGAR.

The sugar market has shown marked weakness since last report and both granulated and low-grade yellows declined at the refineries at the close of last week. This is due to the weakness in raw and the large stocks of it which refiners here have on hand. The decline is all the more noticeable, inasmuch as a good active enquiry has been experienced for sugar during the week, and prices in a jobbing way are not shaded materially. We quote : Granulated, $4\frac{3}{8}$ c., and yellows, $3\frac{1}{8}$ to $3\frac{3}{8}$ c.

SYRUPS.

Refiners hold fair stocks of syrups, for which the demand is very limited. Still the tone is steady and values are maintained at $1\frac{1}{2}$ to $2\frac{3}{4}$ c. per lb., according to grade.

MOLASSES.

In a round way between large dealers there has been more doing in molasses, but in a strictly jobbing sense the market is quiet. Round lots of Barbadoes have sold at 28c., and Porto Rico at 29c. In a jobbing way we quote values on both 30 to 31c., according to quality.

RICE.

There is a good demand for rice, and prices are well maintained. We quote : Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

SPICES.

Business in spices remains quiet and of a small jobbing character. There is no change whatever in values. We quote : Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market is without improvement, with a slow demand and more liberal offerings, holders being disposed to make concessions. We quote prices rather easier in consequence, as follows : Rio, 17 to 18c.;

Maracaibo, 18 to $18\frac{1}{2}$ c.; Java, 28c. ; and Mocha, 29c.

TEAS.

There has been a good active business transacted in teas, both from first and second hands and the movement is still maintained. Low-grade and medium Japans in 50 and 100 package lots have shown the most activity at prices ranging all the way from 15c. to 17c. New samples of China tea to hand this week from Vancouver show good value. We quote : Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades ; China Congous, $11\frac{1}{2}$ to 18c. for mediums, and 25 to 55c. for high grade ; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades ; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for higher grades.

DRIED FRUIT.

The first receipts of California raisins are expected here earlier than anticipated a week or so ago, recent reports from the Coast being of a decidedly altered tenor. The crop, however, will only be about three-quarters of last year, so it looks as though the speculative offers noted previously by THE GROCER were low. Demand for actual wants now is fair and spot stocks continue very light. We quote : 2-crown, $4\frac{1}{2}$ to 5c.; 3-crown, $5\frac{3}{4}$ to 6c.

Valencia raisins are firm and unchanged at $4\frac{1}{2}$ c. for common off-stalk and 5c. for fine. Very few selected are available here, and are held at 6c.

There is no change in currants, and nothing has been noted in an export way on spot in new crop. From New York, however, business is advised at 8s. 6d. August shipment, which is considered rather high. We quote $4\frac{1}{2}$ to $5\frac{1}{2}$ c., according to grade.

Prunes continue quiet and firm, French $5\frac{1}{2}$ c. and Austrian 6c., while California range from 7 to 12c. according to quality.

NUTS.

There is no change in nuts. We quote : Grenoble walnuts, 10 to $11\frac{1}{2}$ c.; filberts, $7\frac{1}{2}$ to 8c.; Tarragona almonds, 10 to $10\frac{1}{2}$ c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

There is little improvement in canned goods. This is chiefly due to the ample stocks which most wholesale dealers carry. The advance in lobsters is maintained, in fact prices are pointing higher. New canned salmon remains in the same position,

no orders having been placed for forward delivery. Ordinary brands are still offering at \$4.50 f.o.b. Coast, and "Clover Leaf" \$5.50 for flats and \$6 for talls delivered in Montreal. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, \$1 to \$1.10 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 $\frac{1}{2}$ to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.25; 6's, \$6.75 to \$7; 14's, \$14 to \$15; lobsters, \$8.25 to \$9 per case.

GREEN FRUIT.

The green fruit market has been quite active, and with heavy receipts of seasonal fruits, prices on such have varied very frequently. At this writing values stand about as follows: Peaches, 70c. per box; pears, \$1.45 to \$1.80; plums, 70c. to \$1.65; American apples, \$2.35 to \$2.70 per barrel; Canadian apples, \$1.80 to \$2.20; tomatoes in crates, 60 to $77\frac{1}{2}$ c.; dried apples, 3 to $3\frac{1}{2}$ c.; evaporated, $5\frac{1}{2}$ to 6c.; bananas, 75c. to \$1; pineapples, $6\frac{1}{4}$ to 10c.; lemons, \$2 to \$3.50; oranges, \$2 to \$3.75, according to brand and package.

COUNTRY PRODUCE.

EGGS—The egg market is without change, candled stock selling at 9 to $9\frac{1}{2}$ c. and seconds, 8 to $8\frac{1}{2}$ c.

BEANS—Without change, at 70 to 75c. in carlots, and 80 to 90c. in small packages.

POTATOES—New potatoes continue the same at \$1 to \$1.50 per bbl.

TALLOW—Dull but steady at 4 to $5\frac{1}{2}$ c.

HOPS—Featureless, at 5c. to 7c., as to quality.

HONEY—Receipts of new comb honey are arriving freely, and selling at $12\frac{1}{2}$ to 15c. for bright, and dark stock 8 to 9c.

BALED HAY—There is no change in baled hay. We quote \$13 for No. 1 and \$10 to \$10.25 for No. 2.

PROVISIONS.

The continued weakness created a weak feeling in this market, and it is reported that round lots of Canadian clear and mess

2 PEAS

NEW-PROCESS

THAT ARE ALIKE

STRATHROY PEAS

{ ... TENDER ... DELICIOUS FLAVOR.

● AND ●

FRENCH PEAS

There's some satisfaction

In handling a Package Tea that gives **universal satisfaction.**

We guarantee every package of

"Kolona" Ceylon Tea

to please your best trade—
Return at our expense if it fails to please—30, 40, 50, 60 and 80c., 1 lb. and 1/2 lb. lead packages—Black or mixed.

This is the Season

for spices. While the spice season lasts we make the following unprecedented offer :

1 Stearns Bicycle (Yellow Fellow)

Style "E" or "F" (list price, \$85.00), Ladies' or Gent's

150 lbs. "Red Cross" ^{or} "Gold Seal" Baking Powder

1 lb. Tins—quality guaranteed.

150 lbs. Assorted Pure Spices as follows:

25 to 50 lbs.	-	PURE BLACK PEPPER
10 to 20 "	-	" WHITE PEPPER
5 "	-	" CAYENNE PEPPER
10 to 20 "	-	" GINGER
10 to 20 "	-	" CLOVES
10 to 20 "	-	" CASSIA
10 to 20 "	-	" ALLSPICE
10 to 20 "	-	" PASTRY SPICE
10 to 20 "	-	" PICKLING SPICE
25 to 50 "	-	IMPERIAL MUSTARD

All for
\$85.00

WHEEL GUARANTEED.

SPICES GUARANTEED PURE.

Don't Miss It. It's a Chance of a Lifetime.

THE EBY, BLAIN COMPANY LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - CANADA

pork have been offered at a further decline of 50c. per barrel without meeting with buyers. Lard is quiet and about steady, while the demand for hams and bacon continues good, and a fairly active business is doing at steady prices. We quote: Canadian short cut, clear, \$10.50 to \$11; Canadian short cut, mess, \$11 to \$11.50; hams, city cured, per lb., 7½ to 9½c.; lard, Canadian, in pails, 7½c.; bacon, per lb., 8½ to 9½c.; lard, com., refined, per lb., 5 to 5½c.

FLOUR, MEAL AND FEED.

The tone of the flour market is firm, and sellers have been more disposed to hang on for outside prices this week than formerly. We quote: Winter wheat, \$3.60 to \$3.80; spring wheat, patents, \$3.60 to \$3.75; straight roller, \$3.50 to \$3.60; straight roller, bags, \$1.60 to \$1.75; extra bags, \$1.30 to \$1.40; Manitoba strong bakers', \$3.25 to \$3.40.

There was no change in oatmeal to note. The demand continues slow, and business is of a small jobbing character. We quote: Standard, bbls, \$2.80 to \$2.90; granulated, bbls, \$2.90 to \$3; rolled oats, bbls, \$2.60 to \$2.70.

There continues to be an active demand for feed, and sales are being made freely at firm prices. We quote: Bran, \$11 to \$12; shorts, \$11 to \$13; mouillie, \$15 to \$17.

CHEESE AND BUTTER.

The cheese market seems to be started on another advance, if the transactions in the country Saturday and the buying at the wharf here are any criterion. On the other hand, the statement was made quite as frequently as last week that there was no encouragement in the legitimate demand. Based on the prices paid on Saturday and to-day, the market is a 7c. to 7¼c. one, at the very outside, but whether such prices can be made over the cable in a regular way or not is another matter. The sales at the wharf Monday morning comprised 5,000 boxes, the ruling price being 7c. This is an advance of ¼c. per pound.

Butter is steady, with a fair demand for finest creamery at 16½c. to 16¾c.

ASHES.

The ashes market is quiet, and steady at the decline. We quote: Firsts, \$3.30 to \$3.40; seconds, \$3.05, and pearls, \$4.50 to \$4.60 per 100 lbs.

MONTREAL NOTES.

New season's French prunes are offered at 23s. 9d. per 50 kilos, f.o.b. Bordeaux.

The first new samples of China tea have arrived during the week. They show good value.

It now appears that receipts of new crop California raisins will be received earlier than first expected.

Olive oil, young Messina, is quoted at 64s. 6d. per 100 kilos, c.i.f. Montreal, and Russian at 66s. 9d. c.i.f.

Sicily filberts for immediate shipment are quoted at 46s. per 100 kilos, c.i.f. Montreal, and 44s. 3d. for October shipment.

Reports just to hand to J. Taylor, 261 Commissioner street, Montreal, from Patras

say that the weather is now favorable for the new crop of currants, and that shipments will begin about the 15th and 20th of August. With decreased stocks held in foreign markets and a smaller expected yield, average prices are expected to be higher than last season.

Sicily almonds for immediate shipment are offered at 94s. 3d. per 100 kilos, c.i.f. Montreal, and for October shipment at 94s. c.i.f. Montreal.

C.i.f. quotations on new Smyrna figs are quoted this week as follows: First quality extra fancy layers, 33s.; 2nd, superior, 29s.; 3rd, choice, 26s., and natural figs in bags, 12s. 6d.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., Aug. 6, 1896.

THERE is a rather better feeling in business circles during the past week.

There is a feeling that markets have touched bottom. Already in some lines there is a firmness, while in a few cases higher prices are asked. The sale of fall goods continues, particularly dried fruit; little has, however, as yet been done in raisins. New season's teas continue to come in, and reports of quality are very favorable; considerable business is being done. A number of our large retailers import direct, through our wholesale grocers, the teas coming in under their own marks. Quite an interest has been felt by many of our merchants to know, if the States should adopt free silver, how their life insurance would be paid. Many companies have instructed their agents to say payment would be made in gold. Bargain days are becoming quite popular with the dry goods men here, and the hardwaremen are also tending that way in some cases. We may expect to see the grocers follow suit.

OIL—The movement in burning oil shows little improvement as yet. The Nova Scotia demand is rather better than that from this province. Prices tend easy, but as yet show no change here. We quote: American burning oil, 22½c.; best Canadian, 20½c.; prime, 17 to 18c.; no charge for barrels.

SALT—Stocks of coarse are quite small, and prices are held firm and rather higher. There is a rather better demand. Small quantities continue to arrive via Boston. The stock of fine is much larger in comparison than that of coarse. For Canadian salt there is a good general demand. We quote: Coarse, 48 to 50c.; factory-filled, 90c. to \$1; 5-lb. bags, in bbls., \$3 to \$3.25; 10-lb. bags in bbls.; \$2.75 to \$3; 20-lb. wood boxes, 20c; 10-lb. boxes, 12c.; cartoons, \$2 per case of 2 doz.; butter and cheese salt, bulk, \$2.65 to \$2.70 per bbl.

CANNED GOODS—Wholesale dealers have bought about full stocks; quantities are smaller than usual. There is now considerable competition among them to sell the

retailers, and in some cases quotations at cost, and even lower, are reported. As noted, the presence of some old corn here, bought low, makes a rather unfair competition with the new. Peas are easy. In this line there is a great difference in quality. Tomatoes are held firmer, but in round lots all three lines are quoted at same price. There is some little present spot demand for gallon apples, but at this season it lasts only a short time. Salmon are held firm, and higher prices are rather expected. Sale of canned beef tends lighter. Oysters also are a light demand. We quote as follows: Corn, 70 to 75c.; peas, 75 to 80c.; tomatoes, 75 to 80c.; gallon apples, \$2 to \$2.25; corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.25; 1's, \$1.35 to \$1.45; peaches, Canadian, \$2.85 to \$3.10; 2's, \$1.90 to \$2; pineapple, \$2.25 to \$2.75; salmon, \$1.35 to \$1.40; haddies, \$1.25 to \$1.30; clams, \$5 for 4 doz; chowder, \$2.75 for 2 doz.; scallops, \$5.50 to \$5.75 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

GREEN FRUIT—There is little really new, but a very active business is being done. Apples, both American and Canadian, are now having a free sale. There is a large demand for pears. The retail price of best qualities continues at about 25c. per doz. Peaches in baskets are now arriving. For California plums there is a fair sale. In apricots none are arriving. In vegetables our own province now supplies the market to a very large extent. Shipments west of wild strawberries and raspberries continue very large. Cherries are about over. Not near as many came from Nova Scotia as last year; the black are much preferred. The crop of red in New Brunswick exceeded the demand. About all fruit except lemons is quoted lower. We quote: Lemons, \$4 to \$4.50; Valencia oranges, \$9 to \$9.50; bananas, \$1 to \$2; cucumbers, 50c. per doz.; tomatoes, 3c. per lb.; California peaches, \$1.50 to \$2; cherries, 20 to 30c.; plums, \$1.50 to \$2; melons, 35 to 40c.

DRIED FRUIT—There is a good demand, for this season, in raisins and currants. Stocks of raisins are very light. There is quite a feeling in favor of the California product. The prices of those to hand are below opening price of last year. Very little business is yet reported in futures. Our merchants have about all bought their first shipments of figs, it is reported, at low prices. They have also begun to buy French prunes for September shipment. These have an advantage in duty of one-third over

MORROW & EWING

General Commission Merchants

13 John St., MONTREAL

Teas, Coffees, Molasses, Sugars and General Grocery Supplies

Wholesale supplied only. Foreign correspondence solicited. Special attention given to consignments.

Cable Address, "MORROW."

TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 309 Masonic Temple, Chicago, Ill.
J. W. BEARDSLEY'S SONS, New York, U.S.A.

**"MAIL US
MORE
BIRD BREAD--**

That in the seed is not enough for our bird.

Invariably we reply that the "BIRD BREAD" in Cottams Seed should last out the packet. If eaten too rapidly, tell your customers to place it in the cage only occasionally. Cottams Seed is sold by all wholesalers.

Dawson & Co.
**FRUIT
PRODUCE**
and COMMISSION MERCHANTS

32 WEST MARKET STREET

TORONTO.

Consignments
Solicited

GEORGE McWILLIAM.

FRANK EVERIST.

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL ..

FRUIT

Commission Merchants

**25 and 27 Church street,
TORONTO, ONT.**

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.



**Hams
and
Breakfast
Bacon**

Are Scarce

but we can quote you low prices on Back or Windsor Bacon, and they are great value for the money.

F. W. Fearman
HAMILTON

other importations. New dates are not yet quoted; they are not shipped till October. There is quite a quantity of Nova Scotia dried apples held here. There has been a very light demand this season, and it is now late. We quote as follows: Valencias, 4 1/2 to 5c.; layers, 5 1/2 to 6c.; California L.M. 3-crown, 6 1/2 to 7c.; London layers, \$1.50 to \$1.75; currants, cases, 4 1/4 to 5c.; cartoons, cleaned, 6 3/4 to 7 1/2c.; bulk, cleaned, 5 1/2 to 6 1/2c.; prunes, boxes, 6 to 7c.; dates, 4 1/2c. to 5c.; dried apples, 5c.; evaporated apples, 6 3/4 to 7c.; Egyptian onions, 1 1/2 to 2c.; Bermuda onions, \$1 to \$1.25 per crate; cocoanuts, \$4 to \$4.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, 6 1/2 to 7c.

DAIRY PRODUCE—Cheese continues to come in freely and there is a fair demand. Price keeps low. Very little advance can be got for twins over price asked for large. In butter there is a rather better demand, but no improvement in price, which is low. Creamery dull. Eggs have fair sale at even prices. We quote: Dairy butter, 14 to 15c.; creamery rolls, 18 to 19c.; do. tubs, 16 to 17c. Eggs are steady at 8 to 9c. Cheese, 8 to 8 1/2c.

SUGAR—There is a more hopeful feeling than for some time, though as yet prices here show no advance. The berry season did not bring as large a demand as usual. There are still fair stocks here. Refiners hold firm. We quote: Granulated, 4 1/2 to 4 3/4c.; yellows, 3 1/2 to 4c.; Paris lump, 6c.; powdered, 5 3/4 to 6c.

MOLASSES—Prices show no change. Quantity brought by West India steamer this trip was less than was expected, which was good news to holders. Except Porto Rico, stock held here is not large. It is said there is Porto Rico yet to arrive. We quote: Barbadoes, 26 to 28c.; Porto Rico, 32 to 34c.; New Orleans, bbls., 30 to 34c.; Antigua, 25 to 26c.; syrup, 36 to 38c.; St. Croix, 25 to 26c.

FISH—In salmon the catch is about over, and as a consequence prices are higher. Although the catch was very large prices were so low it can hardly be called a successful season. Shad are being caught freely and prices are easy. Those caught now are sold fresh; packing will, however, soon begin. Some extra quality fish are being caught. In dry cod there is a continued better feeling. Large are scarce. They are not as salable in this market as the medium size. The new fish, as yet, come in slowly. Pollock are but fair sale. In pickled fish bay herring is the only new goods in the market. They are the poorest pickled herring we get, but the price sells them. Spring caught shad are offered. A few old Shelburnes are still to be had. Smoked herrings show no improvement.

If you want to sell only first-class goods and thus retain your customers, handle



Brock's Bird Seed

Ask your wholesaler for it, and see you get it.

NICHOLSON & BROCK - TORONTO

COUNTRY MERCHANTS

Will do well to consign us their produce. Everything handled to best possible advantage. We remit promptly. Correspondence invited. Reference—Bradstreet's Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

**HAMS
BREAKFAST BACON
LARD**

OUR WELL KNOWN BRAND

Write for prices.

WM. RYAN

70 and 72 Front St., East,
TORONTO

S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

**76 COLBORNE ST.,
TORONTO, ONT.**

BREAKFAST BACON, HAMS

The Famous MAPLE LEAF Brand

We are offering special inducements in above brand of Smoked Meats and Pure Lard. You may as well derive the benefit of this. Write us.

D. GUNN, BROS. & CO.

Pork Packers, Toronto, Ont.

Fancy California Washington Navel and Seedling

ORANGES

Choice and Strictly Fancy Lemons **PRICES**
Finest Bananas **RIGHT**

Arriving Weekly

HUGH WALKER & SON, Guelph, Ont.

We quote: Large cod, \$3.25 to \$3.50; medium, \$3 to \$3.10; pollock, \$1.20 to \$1.35; bay herring, \$1.20 to \$1.25 per half-bbl; new smoked, 4 to 5c.; shad, half-bbl, \$4.50; Shelburne, \$2.75 bbl.; \$1.65 half bbl.; boneless, 2½ to 8c.; salmon, fresh, 15c.

PROVISIONS—Said a large dealer to THE GROCER: "Could I but get cost for my pork and sugar I would be happy, at least for a time." There is still a quantity of old pork and lard here. Holders are anxious to sell. Beef shows less change. Smoked meat is quiet but rather firm. We quote: Clear pork, \$12.50 to \$13; mess, \$12.75 to \$13; plate beef, \$12.25 to \$13.25; hams, 10 to 11c.; rolls, 7½ to 8c.; pure lard, 7½ to 8c.; compound, 6½ to 7c.

FLOUR, FEED AND MEAL—In flour the feeling is upward, and Ontarios are slightly higher and firmer. At this writing Manitobas are unchanged, though several times reported higher. Oats and oatmeal are firmer. Western people do not seem anxious to sell oats. In cornmeal the low price continues to make a very large demand, but there is no change. Beans are again easy, and dealers here are accepting low prices for round lots. New hay is coming in slowly and holds its price well. We quote: Manitoba flour, \$4.40 to \$4.50; best Ontario, \$4.00 to \$4.20; medium, \$3.95 to \$4.10; oatmeal, \$3 to \$3.15; cornmeal, \$1.95 to \$2; middlings, car lots, in bulk, \$14.50 to \$15.50; bran, do do, \$13.50 to \$14; handpicked beans, 90c.; prime, 80c.; oats, 30 to 32c.; hay, \$14 to \$15; barley, \$3.50; round peas, \$1.15; split peas, \$3.30 to \$3.50; yellow eye beans, \$1.75.

ST. JOHN NOTES.

Middleton station this year shows shipments of over 1,000 crates of strawberries.

W. P. Innes, representing the Simcoe Canning Co., is in the city. I. C. Bowman is the local representative.

C. & E. Macmichael have received another shipment of Meyers' potted pastes. These goods are in 5c. tins.

Mr. Hastings, the popular salesman of the "Five Roses" Manitoba flour, is in the city. He has an increasing trade here.

Truro Condensed Milk Co. are this week loading three cars for Vancouver. This comes from push, enterprise and good goods.

Mr. Dougall, of Montreal, was in the city this week in the interest of A. C. Miller & Co. H. B. White is the local representative.

C. & E. Macmichael are selling peanuts, imported roasted, in five-cent packages, warranted to keep fresh. It is something new here.

St. John is not only a winter port but a summer port. The English steamer loading here at present takes 7 cars asbestos from Quebec.

While sardine herring are reported quite plentiful at Grand Manan, there is little sale. The chief demand is from American factories, and they are doing very little canning.

Many of the employes are on strike owing to a cut having been made in wages. A cold storage warehouse is being built at White's Head.

The first St. John grocers' picnic, to be held on Aug. 18, gives promise of being a great success. Two steamers will take the party to and from the grounds.

John Sealy, who represents Connor Bros., is finding a good demand for their canned haddies, clams, etc. The fact that lobsters are so hard to get makes a demand for the other lines.

Prospects for plums from Nova Scotia are good. A good American demand is expected this season. One orchard is looking for a crop of 3,000 baskets. Peaches are becoming a factor in Nova Scotia. Quantity yet is light.

THE CANADIAN GROCER regrets to note the death, suddenly, of J. Reed Kimball, proprietor of the St. Croix Exchange, Calais. He was well known by the commercial travelers, and his death will be a matter of deep regret to them.

The Dairy Department, Charlottetown, paid out over \$13,000 in June. This is a matter of much importance on the island. Beside the above, so far this season \$7,000 has been paid for P. E. Island cheese, a shipment of 1,300 boxes having already gone forward to the English market. The price paid by the shipper was 7c. This prompt marketing of early cheese is wise.

SHE WANTED FOREIGN BREAD.

One day last week I decided to make a call on my friend Mr. B, who has a grocery store on a prominent avenue in New York City. When I arrived there the clerks told me that the boss was up for supper, but that he would be down presently. Well, I waited and sat down. I had not sat long, when a young girl, whom I judged to be a nurse, came in. The first clerk approached her and asked what she would like to have. She answered, "My mistress sent me to get a loaf of bread; but, she told me not to get a 'domestic' loaf, as she was utterly tired of it. If there is any such thing as imported bread, I think she wants that." Just then the boss came into the store, and the clerk told him that she wanted an imported loaf. He answered, "Oh! Give her a Vienna loaf"—and she got it.—Retail Grocers' Advocate.

Griffin & Skelley, California fruit packers, advise their Toronto agents, W. G. A. Lambe & Co., that loose muscatel raisins are likely to rule ¾c. above last year's opening price and that the outlook for trade is better, because of an improbability of there being a continuance of indiscriminate consignments, as in 1895-96.


Joseph Carman

Mercantile Broker and
Manufacturers' Agent,

Correspondence Solicited.
References—
All wholesale Grocers.

WINNIPEG, MAN.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS
MACHINE 

Best general purpose oil known. Specially adapted to farmers' trade. Best advertised and most used. If our travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, Toronto, Ont.

ALBERT PAIN . . .

36 Merrick St.,
HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

G. E. COLSON - MONTREAL

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW
SCOTT & CO.

79 and 81
JARVIS ST.
... TORONTO.

LONG EXPERIENCE

Has taught us that it is the BEST ARTICLE that takes with the trade. We have tried to make . . .

"GOLDEN" FINNAN
HADDIES

The BEST brand on the market, and we know we have succeeded.

A great trade bringer.

Order from your wholesaler.

NORTHRUP & CO.

Packers' Agents.

St. John, N.B.



Jersey Cream Baking Powder

We don't need to say anything about it if you will only give it a trial with your customers.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.
CHATHAM, ONT.

WHITE WINE VINEGAR

Guaranteed pure and of standard quality. The best made for Pickling uses.

T. A. LYTTLE & CO.
Vinegar Manufacturers

TORONTO

Tea

BASKET-FIRED
JAPAN . . .

We have a few half-chests of the finest quality in stock.

JOHN SLOAN & CO.
45 Front Street E.
Wholesale Grocers TORONTO

Salmon

HORSE SHOE LOWE INLET
MAPLE LEAF BEAVER
MOSS ROSE

Only limited quantity left.

WARREN BROS. & CO.
35 and 37 Front St. East, Toronto.

Dried Fruits

SPHINX PRUNES "U"
FRENCH PRUNES
CALIFORNIA AND OREGON
HALLOWEE DATES

At low prices.

T. KINNEAR & CO.
49 Front St. East, TORONTO

Piquant Pickles

One of the best known combinations of Whole Spices for Pickling Purposes is

East India Pickle Spice

In largest 5 and 10-cent packets or bulk. Thoroughly tested and guaranteed.

Todhunter, Mitchell & Co.
TORONTO

SOUPS

TO THE TRADE.

I beg to call your attention to a very fine line of soups, in pints and quarts.

Second to None in the Market

In hermetically sealed cans, in cases of 4-doz. pints, or 2-doz. quarts. Sold by all wholesalers.

W. CLARK, MONTREAL
See prices current for quotations.

Fresh In Tall Tins
Herrings

MORTON'S

A SHIPMENT NOW IN STORE.

PERKINS, INCE & Co.
TORONTO.

*Laurentian
Spring Water*

Bottled by the

LAURENTIAN SPRING WATER CO.

90 Beaudry Street

MONTREAL

IS . . .

FINER THAN ANY IMPORTED WATER

And comes within the reach of all.

ASK FOR SAMPLE AND PRICE.

THE CYCLIST

with a supply of

JAMIESON'S BISCUITS

may wheel any distance, scorning hotels. They are sustaining, refreshing, always crisp and tasteful.

None better—scarcely so good, in fact.

ALL GROCERS KEEP THEM

Manufactured by

R. E. JAMIESON - OTTAWA

HALIFAX TRADE GOSSIP.

REPORTS from all parts of the province show that the hay crop will be large—larger than for many years. The heavy rains of the past few weeks have caused very little damage. Last year considerable hay was shipped from this province, both to England and to the United States, and the indications are that more hay will go forward this year than last. Considerable of the hay used in this city comes from Quebec, but the importation this year will be very small.

The arrivals of green fruits on Monday's boat were not large. Bananas sell at \$1.50 to \$1.75.

There is a brisk demand for butter. Dairy in tubs is worth 13 to 16c. Creamery is worth 18c. and creamery prints 19c.

The quotation for cheese remains at about 8½c. Three pounds of good cheese can be purchased at almost any grocery store for 25c.

Allan R. McDonald, who has been doing a grocery business for about a year at the corner of Blowers and Grafton streets, has assigned to R. A. Croucher.

The Summer Carnival is over and was voted a big success. The weather was fine, and thousands of people came to the city. The merchants expected a boom in business.

This was realized in the grocery line, because the visitors had to eat. Dry goods men and others report no extra sales.

Eggs are coming in freely and are meeting with good demand. They are jobbing at 10c., which is a decline from last week's quotations.

There is some demand for poultry. Spring chickens are worth 60 to 90c.; ducklings, 60 to 90c.; turkeys, 12 to 15c. per lb.; fowls, 10c. per lb. There are no geese offering.

The apple crop in the Annapolis valley will be larger than for several years, and as the reports from England indicate a light crop there, shipments will be heavy. Shippers are already making arrangements for transportation.

Oats have reached rock bottom and are offering freely at 28 to 29c. for No. 2 Ontario white. P. E. Island black bring the same figure. It is said the oat crop is damaged, which may strengthen the market.

Walter Mitchell and Charles H. Mitchell, who have been doing a large West India and general commission business, separately, have entered into co-partnership under the name and style of W. & C. H. Mitchell.

Molasses is dull. Dealers are buying from hand to mouth. Another carload of Porto Rico arrived on Monday. Quotations

are: St. Croix, 28c.; Port Rico, 35 to 36c.; Barbadoes, 32c.; Demerara, M. R. brand, 39c. St. Kitts, 28c.

Tenders are asked by G. A. Hall, assignee, Truro, for the purchase of the stock of G. R. Archibald, Lower Stewiacke. The stock is almost new. The inventory places it at the following figures: Boots and shoes, \$777; groceries, \$1,243; dry goods, \$645; ready-made clothing, \$452; safe, etc., \$200. Tenders close on Aug. 15.

Stocks of old potatoes are about used up, but good P.E. Island stocks are selling from schooners at 30c. New stocks are looking well, and there promises to be a good yield. They sell wholesale at 50c. Beets, carrots, turnips and other early vegetables are offering in bunches, but they are not large enough yet to offer by the bushel.

The tone of the fish market is very satisfactory. There is a brisk demand for good quality cod. Prices in St. John's, Newfoundland, have declined 75c., and are now about equal with Halifax. Salmon are unsteady and uncalled for at \$12 for 1's, \$10.50 for 2's, and \$9 for large 3s. There is every prospect of their going lower. The arrivals are large. Alewives still hold at \$3, and buyers are stocking up at that figure, as it will in all probability hold. The catch is not equal to last season's, which was a short one.

The "Pure Gold" Pickling Spice

in packages, costs you 5 cents per dozen more than some imitations that have lately appeared

but!!!



PURE GOLD M'FG. CO. 31 & 33 FRONT ST. EAST. TORONTO.

Scattarie herring are worth \$1.75. Mackerel are a little firmer, but the demand is checked for the time being.

The demand for sugar is brisk, but the refinery prices remain unchanged, viz., granulated 4¼c., and yellows 37-16 to 3¼c. There have been several consignments of sugar from the West Indies to our merchants here. Twenty years ago our merchants sent out fish on consignment and purchased sugar for the return freight. Now the fish is generally purchased before shipment and the sugar sent back on consignment. That is a happy change. The sugar thus consigned is sold to the Acadia Refinery Co.

The breadstuffs markets are quiet and steady. There are a few cars of flour arriving, which were secured before the later advance, thus allowing our people to sell at less than present prices asked by the millers. It has been reported that crops, both in Canada and the United States, have been more or less injured by wet weather and other causes, and that wheat is not turning out as well as expected. There is a division of opinion amongst operators; some claim there will be a further advance, whilst others hold that there will be ample wheat, including the stocks that are being carried over

from last year's crop, and the prices, in the face of other things so cheap, cannot be maintained on flour. This question will probably be determined within the next few weeks. Quotations remain: "Ogilvies" or "Five Lilies," \$4.30 to \$4.40; Ontario made Manitobas, in wood, \$3.75 to \$3.90; Manitoba shipments, in sacks, \$4.20 to \$4.25; Ontario and Manitobas mixed, for patents, \$3.75 to \$3.85; 80 p.c. patents, \$3.70 to \$3.80; 90 p.c. patents, \$3.60 to \$3.70.

The retail provision market has been excellent on account of the Carnival, but there is no improvement in wholesale. Mess pork is quoted at \$12.50, and by the single barrel at \$13 to \$13.50. Family mess is \$2 less and prime \$3 less. J. P. Tanton, a well-known pork packer of Charlottetown, who was in the city this week, informed THE GROCER that dealers on the Island stood to lose heavily. The demand is very light. J. A. Leaman & Co. continue to import live cattle from Ontario. They get four or five carloads every two weeks. Halifax prices, live weight, are \$7 to \$7.50. There is a fair demand for mutton, which is jobbing at 6½ to 7c. Lamb is worth 8 to 8½c. The only fresh pork on the market comes from Ontario and is slaughtered here. It is jobbing at 7½c. There is no demand.

TOMATO CHUTNEE IN LONDON.

M. P. Chard, of Guelph, the manufacturer of Tomato Chutnee, recently received the following, which explains itself:

CITY CARLTON CLUB,
St. Swithin's Lane, E.C.4
July 7, 1896.

DEAR SIR,—I have to thank you for your sample of your Tomato Chutnee. It is decidedly unique, and I have no doubt it will be greatly welcomed as a novelty by the London caterers. You do not inform me of the address where it is procurable in England.

With compliments, I am, yours faithfully,
GEO. T. LAWRENCE,
Secretary and Manager.

TO DRIVE FLIES OUT OF THE STABLE.

A correspondent give to The Rural New Yorker the following method of driving flies from the stable:

Take one ounce of camphor gum, one ounce of corrosive sublimate, one pint of oil of turpentine; grind the sublimate thoroughly, put into a strong bottle, and add the camphor gum. Pour on the turpentine and shake occasionally. Heat a piece of iron and drop a few drops on it in the stable. Flies may be driven out of the house in the same manner by dropping a few drops on a hot stove lid. By following these directions every other day, I think any one will soon be rid of flies.

Your Special Customers

like things a little different, a little better, a little finer than the ordinary run of goods. That's just the kind of goods we make, just the kind of customers we cater for. Our selection of choice Breakfast Foods is growing constantly; always we are getting out new goods. Our latest success is

FARINOSA Breakfast Food

(Registered)

A Delicious, Healthful,
Nourishing Cereal Food.

We want you to know all about these goods. A post card will bring you samples and full particulars by return mail. Send it to

The Ireland National Food Co. Ltd.,

MILLERS AND MANUFACTURERS OF
Pure Cereal Food Products

OPERATING one of the largest and most complete Breakfast Cereal Food Mills in the Dominion

TORONTO, CAN.

TRADE CHAT.

THE political contest in North Grey is between McLauchlan, biscuit manufacturer, of Owen Sound, and Paterson, ditto, of Brantford.

Over three tons of cherries were shipped from Goderich station the other day.

That man is but of the lower part of the world that is not brought up to business and affairs.

Robert Laing & Co., of Wyoming, have leased the Wilson grain warehouse abutting on the G. T. R. track, Petrolia.

The death took place at Jackson's Point, on Sunday, August 2, of the wife of W. D. Wilson, the vinegar manufacturer of Toronto.

The annual report of Thos. Southworth, the clerk of forestry, has been issued. The Crown's holdings in lumber lands are estimated at 51,200,000 acres. Twenty-one thousand

square miles of pine lands are under license. The annual cut is 60,965,250 cubic feet and the annual growth 3,072,000,000 cubic feet, so that there is a permanent growing asset of inestimable value.

The Wehrle Brush Manufacturing Co., of Toronto, Ltd., has been formed with a total capital stock of \$20,000, for the purpose of carrying on a fancy goods business.

Bright & Johnson, Winnipeg, received a car of apples, pears and tomatoes Thursday from the Niagara district. This is the first shipment of Ontario fruit of the season.—Free Press, Winnipeg.

A German paper contains the following unique advertisement: "Any person who can prove that my tapioca contains anything injurious to health will have three boxes of it sent to him free of charge."

The Canadian Pacific Railway intends running a cheap excursion for laborers to Manitoba and the Canadian Northwest about

the middle of the present month. Reports of harvest prospects so far place the demand for labor at about 2,000 hands.

Reports from throughout Essex County are to the effect that the fruit crop this year will be enormous. Not only is the quantity in excess of previous years, but the quality is considerably above the average.

A cable from London says: The Privy Council have given judgment in favor of Stewart in the celebrated case of Stewart v. McLean, reversing the judgment of the Supreme Court of Canada and restoring the judgment of the Court of Queen's Bench and Superior Court. The case is regarded in commercial circles as of vast importance. It establishes the right of partners in insolvent concerns, after settlement with creditors have been made, to claim on each other for failure to contribute their proper share of the capital of the partnership, and to bear a relative share of losses.

Assurance . . .



Is made doubly sure when you buy our goods with the "Maple Leaf" brand. Every can, whether of fruit, vegetable or meat, is guaranteed perfectly pure and made up from the very best stock obtainable.

DELHI CANNING CO., DELHI, ONT.

The Pioneer
of Packet

TETLEY'S

Teas in
Canada

Always the same high standard maintained, that being the secret of our ever-increasing trade. Lead Packets, 1/2-lb. and 1-lb. Retail at 50, 60, 70c., \$1.

JOS. TETLEY & CO., 14 Lemoine Street, MONTREAL.

T. KINNEAR & CO.,
49 Front St. East, TORONTO.

THE HUDSON BAY CO.,
WINNIPEG.



East India Pickles

Good Sellers
Good Profit

Are preserved with a dressing of the finest and best selected spices and condiments gathered from all parts of the world, but more especially from the East Indias. Try them and you will use no other.

Large bottles—
1 dozen in a case.
Small bottles—
2 dozen in a case.

A. E. Richards & Co. Canadian Agents **Hamilton.**

There are Others, but None so Good as

KNOX'S SPARKLING GELATINES

They are now conceded to be the best, and superior to all others. Are endorsed and used by the intelligent teachers of cookery to-day. They have no odor or gluey taste which accompany most gelatines, and are the **BEST VALUE** on the market.

FOR SALE BY ALL WHOLESALERS.

A. E. Richards & Co. Canadian Agents **Hamilton**

APPLE CROP IN THE STATES.

THE condition of the growing apple crop for the various states on July 1st was as follows, according to the Government Crop Report: Maine, 98; New Hampshire, 90; Vermont, 98; Massachusetts, 93; Rhode Island, 60; Connecticut, 84; New York, 91; New Jersey, 53; Pennsylvania, 79; Delaware, 25; Maryland, 46; Virginia, 28; North Carolina, 37; South Carolina, 47; Georgia, 41; Florida, 75; Alabama, 39; Mississippi, 52; Louisiana, 45; Texas, 46; Arkansas, 47; Tennessee, 48; West Virginia, 50; Kentucky, 51; Ohio, 62; Michigan, 93; Indiana, 65; Illinois, 67; Wisconsin, 86; Minnesota, 94; Iowa, 82; Missouri, 67; Kansas, 56; Nebraska, 78; South Dakota, 110; Montana, 94; Colorado, 64; New Mexico, 80; Utah, 49; Nevada, 70; Idaho, 92; Washington, 84; Oregon, 58; California, 56. This makes a total for the whole country of 64.6 per cent., which is a decided drop from the previous month, when the condition was given as 71. New York, New England, Pennsylvania, Michigan and Iowa report high percentages, and conditions are fair in Nebraska and several mountain states. In other parts of the country the crop is below the average, being lowest in the Atlantic Coast states, where percentages are generally below 50.

Taking all into consideration, there will probably be a fair crop of apples, though the supply will certainly be much below that of last year's. The fruit now arriving is largely poor, much being no more than windfalls, and prices have ranged low. There is a very good demand for choice fruit, suitable for shipping, but comparatively little such received.

Makers of evaporated and sun-dried apples do not seem to have much confidence in the future market for dried, and have been offering their apples for future delivery at low prices. Some early sales were higher, but of late 4 $\frac{3}{4}$ c. would buy prime evaporated, October or November delivery, with choice 5c. or a fraction more. The fruit which can be guaranteed wood-dried has a strong preference over that dried on zinc trays. Much of the fruit bought ahead is from makers having a reputation for producing high grade fruit.—N. Y. Journal of Commerce.

BRAZIL COFFEES.

The Rio News of July 7, just to hand, says: "The supply in Rio during the crop year, closed on the 30th ulto, somewhat exceeded the estimate of 2,225,000-2,300,000 bags, and including 98,853 bags received in transit, reached 2,497,841 bags; but Santos,

which had been expected to furnish 3,500,000 bags, only received about 3,100,000 bags, so that the result of the two ports is not materially different from the original estimate of 5,700,000 bags. As regards the crop now opening, we hear of no change in the estimate for the Rio zone, 3,750,000 bags, but there appears to be some inclination to reduce still further the Santos estimates, to what extent, however, we have been unable to learn."

GOLD WITHDRAWALS FOR CANADA.

The withdrawals of gold from the Sub-Treasury for shipment to Canada have of late attracted considerable attention and much criticism has been indulged in on the ground that the withdrawals were only ostensibly for Canada, but actually for hoarding, and it is argued that all the gold withdrawn for Canada nets the alleged shippers a premium of at least half of 1 per cent. over and above any profit on the exchange transactions.

The agents of the Dominion banks, however, deny that the gold is withdrawn for the sake of the premium on it; that it is simply sent to Canada because it is cheaper to send gold than exchange. They say that as the money is owing and has to be remitted when called for, gold has to be sent because of the impossibility of getting exchange except at a much greater expense.—N. Y. Journal of Commerce.

HANDLING FRUIT AND VEGETABLES.

I hate to sell mushmelons and watermelons, says a grocer, for customers do not want to pay a fair profit on them. Besides, they want to have the watermelons plucked and the mushmelons guaranteed to be sweet. How can you tell them? Sometimes you think you have a very good mushmelon, for it has a good color and smells nice and sweet. You send it to your customer and the next morning she will complain that it was the worst melon she ever put on the table. Watermelons crack, and with one or two of such your profit is gone.

The handling and selling of corn is just about as unprofitable, because in most cases, especially with inexperienced clerks, every ear is pulled all the way down, and if not quite perfect or shows a little sign of being wormy, it is thrown back. No other customer wants that corn, and you have to sell it either to a boarding house below cost or give it to your horses. A veterinary surgeon has told me, though, that it is not advisable to give your horses too much green corn.—Retail Grocers' Advocate.

PRACTICAL PUBLICITY.

By Nath'l C. Fowler, Jr.

John T. Smith,

SMITHVILLE, N. Y.

—HAS THE—

**Largest and Most Complete Line
OF STAPLE AND FANCY**

DRY GOODS

to be found anywhere in Smith County and at such prices as will surprise you. Call and see him and compare goods and prices and you will be convinced.

All goods warranted first-class or money refunded,

John T. Smith, 44 Smith Ave., Smithville.

The above is a reduced reproduction, with fictitious name and address, of a genuine advertisement. This advertisement is as effective as 90 per cent. of local announcements. Its business-bringing value is handicapped for the following reasons: The name and address appear twice. Once is enough. The name is in type three times too large. An advertisement should advertise goods, not the folks who sell them. The advertisement is general, and general advertisements are not generally read. There is no sense in wasting good space in telling people to call, and compare goods and prices. It is understood that an advertisement is an invitation. It is taken for granted that the goods and prices compare. It is seldom advisable to advertise that you warrant goods, unless they be of special character. A warranted announcement is liable to create suspicion. Few first-class dealers announce that they will refund money, because if they be honest they will do so without saying it. It is bad policy to advertise "the largest and most complete line," for all lines are supposed to be large and complete, and the expression, by being over-used, is useless. The one good point to the advertisement is that the prices will surprise you. That should be the foundation of the advertisement. I rewrite and reset the advertisement, making but this one point. If the store is not well known, it should state what class of goods it sells, but if it is well known to everybody locally this is not always necessary. The limited space prevents presentation of good and bad samples of advertisements. The reader will consider these samples as reduced about 75 per cent. from their proper size.

**Surprise
In Prices**

I have marked down everything. I know how to buy and I know how to sell. If anybody else sells what I sell for less money than I sell it, tell me and I'll mark it down again.

John T. Smith, Smithville, N. Y.

FOR \$85.00

A Stearns Bicycle }
 150 lbs. Pure Spices } \$85.00
 150 lbs. Charm Baking Powder

In order to introduce our Baking Powder and Spices we have purchased a large number of these wheels, and offer them to the trade as above.

These wheels are not gotten up especially for us, but are the regular Stearns '96 pattern, same as sold by the Stearns Cycle Co. for \$85.00 cash; Models E and F.



They are shipped direct from the factory of the Stearns Cycle Co., and are guaranteed by them for one year from date of shipment.

We offer One of these wheels, either Lady's or Gentleman's, with }
 150 lbs. of our Pure Ground Spices } for \$85.00
 150 lbs. of Charm Baking Powder }

These Spices are guaranteed Pure Ground from the finest selected whole goods.

LIST OF SPICES

Singapore Black Pepper, in packages of 25 and 50 lbs.	Cloves, in packages of	10 and 25 lbs.
Singapore White Pepper, " " 10 and 25 lbs.	Allspice, "	10 and 25 lbs.
Cayenne Pepper, " " 5 and 10 lbs.	Pastry Spice, "	10 and 25 lbs.
Ginger " " 10 and 25 lbs.	Pickle Spice, "	10 and 25 lbs.
Cinnamon " " 10 and 20 lbs.	Mustard, "	25 and 50 lbs.

Select what you want from the above to make 150 lbs., but not more than 5 lbs. of Cayenne, or 20 lbs. of Cinnamon, can be included in the assortment.

TERMS NET. Bicycle, Spices and Baking Powder F.O.B. Toronto

IF YOU ARE IN DOUBT, WRITE US, AND WE WILL CHEERFULLY ANSWER ALL ENQUIRIES

The TORONTO COFFEE AND SPICE CO. Ltd.

No. 2 Bay St.

TORONTO

HE SUITED.

A TRAVELING salesman is the authority for the following incident related in The Washington Star:

I was stopping at a cabin all night, and a pale, slender young man came during the evening to talk with my host.

"I'm thinking of starting a school here," he said, "and I wanted to see if you would subscribe."

"Kin yo' read?"

"Yes."

"Kin yo' write?"

"Certainly."

"Kin yo' figger?"

"Of course."

"Air yo' married?"

"No."

"Wal, we did want a married man nex' time. The las' three teachers has run off with gals, an' thar aint enough gals in this hyar neighborhood now. But I don't s'pose none of 'em would want a lean feller like yo'. I don't reckon yo' not bein' married 'ill make much difference. Couldn' expect sich a po'ly feller ter be married. Then thar's one thing. Me and Bill Simpkins an' Alf Tony is all gwine ter school an' larn ter read an' write. I licked Bill, an' he done licked Alf, so I reckon the only one ter settle with is me. We ain' gwine ter 'bey no man we kin lick. Kin yo' fout?"

"I studied boxing," said the stranger.

"Don' know nothin' 'bout that. Does makin' boxes make muscle?"

"Try one and see," was the cool rejoinder.

The big mountaineer hit at the little man, and when he regained consciousness he had his head in the wood-box and his feet sticking up in the air.

Looking about him with a dazed expression, he said:

"Young feller, shake; I'll go with yo' some day an' we'll git thet school; an' say, young feller, set me ter work on them boxes, will yo'?"

ESSEX CROPS ARE ROTTING.

Reports from all parts of Essex County as to the prospects of the farmers are very discouraging. The wheat is standing out in sheafs and is being rotted by the rains, and what little of the oat crop has been cut has shared the same fate. A prominent miller estimates the loss to the farmers of the county at \$200,000, and the estimate is admitted to be a conservative one. A farmer brought in a grist of 25 bushels of wheat to Windsor this morning and was obliged to sell it for feed. John Cady, of Pike Creek, has 60 acres in wheat and he will be fortunate if he can sell the produce for feed.

These are only samples of a state of affairs that prevails all over the county. The potato patches look as if they had been struck by the blight and the only crop that looks at all promising is corn, which will probably do well if there is no more rain. During the recent rains, the creeks rose four or five feet and many fields are under water.—Banner, Chatham.

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital, subscribed \$2,000,000.00
 Capital - - - 1,000,000.00
 Assets, over - - 2,320,000.00
 Annual Income - 2,400,000.00

Head Office: TORONTO, ONT.

GEO. A. COX, President. J. J. KENNY, Vice-President
 C. C. FOSTER, Secretary.

The Peoples Building and Loan Association of LONDON, ONT.

Incorporated + +

Authorized Capital, - \$5,000,000
 Subscribed Capital, - - 1,500,000
 Accumulated Capital - 135,000

PERMANENT STOCK.

The first issue of \$100,000.00 of this class of stock has been authorized, and applications for allotment of shares will be received until the 31st of March, 1896. Cost of each share, \$100.00. Shares issued at par. Dividends will be paid semi-annually.

As this issue is limited, intending investors should apply immediately, stating the amount required. The next issue will undoubtedly sell at a premium as was the case with our prepaid stock, which sold at a premium of \$10 per share of \$85 before being retired.

For further particulars and forms of application address
The Peoples Building and Loan Association
 Molsons Bank Buildings, LONDON, ONT.

GRIMBLE'S

English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

BOECKH'S BRUSHES AND BROOMS

A Pleasant Surprise



16 oz. bottle, \$1.00

is in store for the housewife who has never kept **Johnston's Fluid Beef** on hand ready for immediate use, for making Beef Tea, Gravies and Soups.

Johnston's Fluid Beef Convenient. Economical.

Stearns Bicycle

The modern wheel for modern wheelers—the lightest of the strong—the strongest of the light.

AMERICAN RATTAN CO., TORONTO, ONT.
 CANADIAN SELLING AGENTS

SALT

FOR BUTTER
CHEESE
THE TABLE
PACKERS
CATTLE

or any other purpose,
always in stock.

VERRET, STEWART & CO.

Quebec and Montreal

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.
MONTREAL

THOUSANDS DON'T KNOW

There are still thousands of people in this Dominion of Canada who do not know the taste of pure tapioca. Some of them are your customers; there's a treat for them and a pleasure for you to sell them Instantaneous. It's pure.

HOWE, MCINTYRE CO.

Agents, Montreal.



50 Casks
Best
Imported
Chicory

EWING, HERRON & CO.

Coffee and Spices

... MONTREAL



MALLOWALLA

continues

to hold its own;

the .

strongest proof of excellence.



COLEMAN'S SALT

UNEXCELLED FOR

Table or
Dairy

Put up in . . .

BAGS,
SACKS or
BOXES.

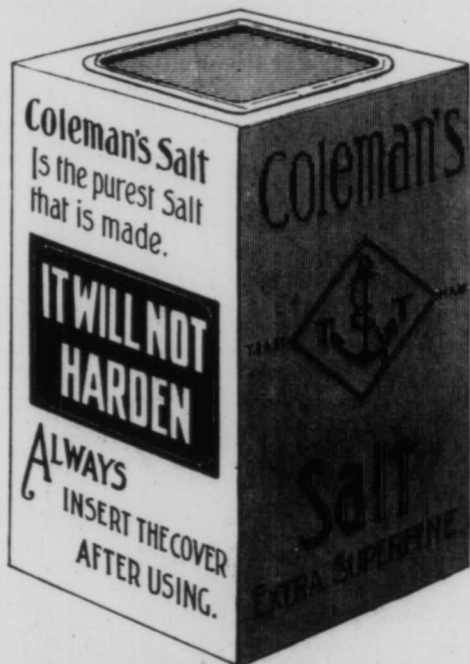
IT WILL NOT HARDEN

There is money to be made by selling this Salt. Gives universal satisfaction. Our new 5-lb. box is the most attractive package for shelf display on the market.

WRITE FOR PRICES

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.



FAC SIMILE OF 5-LB. BOX.

J. Hunter White, Agent for Maritime Provinces, St. John, N.B.

J. S. & D. Ferguson, Agents for Montreal.

R. Mitchell, Agent for Quebec.

Did you
ever read

your fortune in a tea cup?
No? Well, it may be you
have never tried the proper
tea. There are fortunes
plainly visible in the thou-
sands of cups of

Appleton's Tea

that are sold daily. Figure
out the profit in dollars and
cents on the sale of a half
dozen each 40, 50 and 60
cent packages, and you'll find it
runs close on 33 1/3 per cent. It
means as large a profit again to
please your customer. Drop a
line for samples and prices.

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS



Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



DALLEY'S PURE FRUIT EXTRACTS

Good reports come
from all parts of Canada
regarding our Extracts.

They are giving satisfaction wherever
they are tried, and their purity and natural
flavor have made them favorites.

Try them at your wholesaler's.

The F. F. DALLEY CO.

Manufacturers

HAMILTON

LIPTON'S TEAS

As Supplied to HER MAJESTY

THE QUEEN

OVER
— 1,000,000

Packets sold
weekly in
Great Britain
alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg: Sutherland & Campbell.



LIPTON

TEA PLANTER

CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.



GROCERS

To build up a lasting,
paying

Tea Trade

it is necessary to have

CEYLON TEAS

as the fundamental basis of your blends.

CEYLON TEAS are pure, pungent,
flavory, clean, healthful, invigorating and
more thoroughly satisfying than any or
all other growths.

Ask your wholesale dealer for

CEYLON TEAS

..HAVE YOU..

TRIED THE
Finest Whisky
 IN THE WORLD?

VIZ. —————

JOHN DEWAR & SONS'

(Distillers, PERTH, SCOTLAND.)

50 Medals. Purveyors by appointment to Queen Victoria. Under competition, the only Scotch drawn at the bars of Spiers & Pond, Ltd., London, England. Highest Award International Exhibition, Edinburgh, 1890, Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO. MONTREAL, Agents

ORANGE CROP OF MEXICO.

CONSUL-GENERAL Thos. T. Crittenden writes to the State Department as follows: "Owing to the injury to the orange trees in Florida from frost, the supply of oranges in the United States has been greatly diminished, causing the merchants to look to Mexico and elsewhere for the deficiency. About 400 carloads were shipped from Mexico to the United States last season. Since the injury to and destruction of the trees in Florida, the growers in Mexico are paying greater attention to production. Old trees and old orchards have been pruned, cultivated and reclaimed, and new orchards planted with care.

"Upon close investigations made by the agents of the various railway companies, the crop this season is estimated to be much larger than ever before. The railroads are gradually preparing for the shipment of at least 600 cars this season. It ordinarily takes eight or nine days, moderately fast freight, to send cars or trains to Chicago; it has been done in six days. The slow freights (due in part to the small number of cars going at any one time), the lack of fruit or refrigerator cars, and the inexperience of the packers here for long distance shipments, are the great drawbacks.

"The orange season of Mexico is from the latter part of September to the 1st of

December. This season fits in between Florida and California, thus making Mexico absolute in its season and with practically no competition in our markets. The question of getting orange boxes is also a serious one, as there are in reality no factories for making orange boxes in this country, and importation is almost universal."

SALMON FISHING.

Advices by mail from San Francisco to the 23rd ult. are to the effect that salmon fishing has begun in British Columbia, and that the catch so far has been satisfactory, though packing has been interfered with at some points by the unreasonable demands of fishermen for excessive prices on raw fish. "In the Puget Sound section," the Cutting Packing Co. reports, "great preparations are being made to make a large pack of the rather inferior quality of fish found in those waters, but as these goods are marketed at less prices than the higher grade goods from Alaska and the Columbia River, they find ready sale in the United States trade, and the business induces the erection of new canneries yearly. It is expected that a vessel will be placed on berth on the Columbia for the United Kingdom, to sail the last of August, which will take such of the pack as may have that destination."—N. Y. Journal of Commerce.

THEY LIKED HIS TEA.

A customer in one of the grocery stores on Talbot street on Saturday night had just completed a purchase and stopped at the door on his way out to remark to the proprietor, who was putting up an order:

"That tea I got from you was splendid," at the same time pocketing a banana from a bunch that was hanging near by.

The grocer was gratified and appeared not to notice the larceny.

"Yes; there's no flies on that tea. My wife likes it very much," and a second edition of the tropical fruit disappeared in his pocket.

"That's good," said the grocer, with less enthusiasm.

"Yes; my mother always gets her tea here. She likes it, too," he said, as he slid another long yellow boy into his clothes.

The grocer glanced uneasily at him, and wondered if the individual's grandmother were living, and if she liked his tea. Somehow, he wished his tea wasn't quite so popular in that particular family.

"In fact," added the customer, as he cheerfully took another banana and said good night, "we all like your tea," and he departed and mingled with the madding crowd.

And the grocer sized up the dismantled bunch, and tried to calculate how long that bunch would have lasted if they had all liked his tea even to the third and fourth generation.—St. Thomas Times.

Every up-to-date Grocer should keep

COWAN'S

HYGIENIC COCOA
ROYAL NAVY CHOCOLATE
and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto

The **GRAND TRUNK RAILWAY**

System is the Great International Route

Between the **EAST** and the **WEST**

Is the **ONLY LINE** running **THREE** Fast Express Trains Daily (except Sundays) between

MONTREAL, TORONTO, DETROIT, NIAGARA FALLS, AND CHICAGO.

(For Sunday Service consult TIME-TABLE.)

IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MIDLAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.



Grocers! We are working overtime; can you tell why? Ask your neighbor grocer how our goods sell.

ALPHA CHEMICAL CO., Berlin

Special inducements to live Grocers to push this famous tea.



Write us for particulars.



RETURNED

Feb. 8/97.

Largest sale in Canada.

Selected from High Grade Indian and Ceylon Teas.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



INDIAN & CEYLON TEAS

G.F. & J. GALT

42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING MAILED ON APPLICATION

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

A MEETING of the creditors of Carl Tremblay, general merchant, Stirnee, Que., has been held.

S. Lowry, general store, Fitzroy, has assigned to T. W. McDermott.

J. W. Shore, general merchant, Epping, has assigned to A. S. Vandusen.

J. W. Shore, general storekeeper, Epping, has assigned to A. S. VanDusen.

Villeneuve & Boivin, general merchants, Chicoutimi, Que., have assigned.

W. Monette & Co., grocers, Montreal; absentee called to appear on the 13th inst.

Theien & Frere, general merchants, St. Remi, Que., are preparing a statement of affairs.

Joseph Letendre, general merchant, St. David, Que., has compromised at 50 cents on the dollar.

George Baker, grocer, Brigden, has effected a settlement with his creditors at 25c. on-the-dollar.

F. W. Wight, general merchant, Lower Ireland, Que., is offering to compromise at 35c. on the dollar.

A statement of affairs is being prepared in the matter of Mrs. T. Leblanc, general merchant, Napierville, Que.

S. M. Osborne, grocer, Eugenia, has assigned to G. Mitchell, of Flesherton. The creditors will meet on August 7.

Miller & Griffith have been appointed curators of the estate of H. Levins & Co. general merchants, Cookshire, Que.

Charles Conard, lumber dealer, Moore street, St. Thomas, has made an assignment to Elizabeth Moore. Mr. Conard has been in business for a great many years. The liabilities are placed at \$2,500, and the assets are nominally the same.

Geary & Co., general store, Pinkerton, have assigned to J. S. McMaster, Toronto. The statement of the firm shows a surplus over all liabilities, but a portion of the assets consists of farm property which has depreciated in value. Recently an offer of 60 cents on the dollar, secured, was made, but the creditors refused to accept this.

At a meeting of the creditors of the Howry & Sons Lumber Co., of Fenelon Falls, held in Toronto, an arrangement was made whereby the firm will continue business.

The statement presented showed a large surplus of assets over liabilities. The headquarters of Howry & Sons are at Saginaw, Mich., but a number of Canadian firms are creditors, the Bank of Toronto having a claim for \$490,000. A mortgage was given the bank on the saw mill plant and other property at Fenelon Falls, to cover the bank's advances. Besides this plant at Fenelon Falls, the firm owns about 3,000,000 feet of Canada pine, besides extensive timber limits. Other creditors have been secured by mortgages given on real estate to the value of \$50,700, and property in New Mexico to the value of \$40,000.

CHANGES.

E. Gagnon is opening a general store at Tremblay, Que.

James McNeilly, grocer, has been succeeded by F. M. Slocomb.

R. Flynn & Son is the style of a new grocery firm in Meaford.

The Canada Liquor Co., Montreal, has obtained charter of incorporation.

David Patterson, hotel, Rodney, has been succeeded by Minor, Barnes & Branton.

Robert Pinkey, fruit, etc., Cooksville, Ont., has been succeeded by John Cunningham.

Mrs. W. McEvilla, general merchant, Roxton Falls, Que., has retired from business.

W. Lee & Co., general merchants, Pavilion, B.C., have been succeeded by Cumming Bros.

Lindsay, McKinnon & Co. is the name of a new wholesale tea firm which has started into business in Montreal.

PARTNERSHIPS FORMED AND DISSOLVED.

Kennedy & Porter, grocers, Kaslo, B.C., have dissolved; J. F. Kennedy continues.

F. D. Barclay, general merchant, Wawanese, Man., has admitted Charles Barclay as partner under the style of Barclay Bros.

SALES MADE AND PENDING.

The rolling stock of E. Brosseau, tobacconist, Quebec, has been sold.

Assets of E. Sylvain, grocer, Quebec, are to be sold by auction on the 7th inst.

The boot and shoe stock of Joseph Beaulieu, Montreal, has been sold at 75c. on the dollar.

The stock of the late James A. Rothwell,

grocer, Walkerton, has been sold to W. D. Magee.

The stock of the estate of E. A. Pocock, grocer, London, has been sold to H. Bachelor.

J. B. Weldon & Co., general merchants, Little Britain, are advertising that they are selling out.

FIRES.

The stocks of McTavish & Co. and Thos. Shaw, produce merchants, Montreal, have been damaged by fire.

DEATHS.

A. Carriere, hotel, Caledonia Springs, is dead.

The Aylmer Canning Co. have leased the furniture factory, and are storing their goods in it. Owing to the change in Government and the uncertainty of their policy buyers will not buy, and for that reason have to store their goods instead of shipping as soon as packed, as in former years.—Times, St. Thomas.

Blaiklock Brothers

Customs Brokers,
Forwarders, Warehousemen.

Correspondence
Solicited

41 COMMON ST.
... MONTREAL

HANBURY A. BUDDEN

ATTORNEY AND SOLICITOR

OFFICE FOR

Patents

Trade Marks
Etc.

MONTREAL

"SANITAS"

**NATURE'S
GREAT DISINFECTANT.**

**Non-Poisonous.
Does not Stain Linen.**

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copyright Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.

HOW TO DISINFECT THE SANITAS Co., Limited, BETHNAL GREEN, LONDON, ENGLAND.

**A pushing Agent wanted
in each Canadian City.**

is Honest Goods and just
the Thing on Which to
make or Extend a Business.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



Don't Be Satisfied

With any inferior or cheap canned meats. Your customers want goods that they can rely on and are learning, one by one, what brands to avoid. We guarantee all our goods and place you in a position to do the same.

LAING PACKING & PROVISION CO. - - MONTREAL

AGENTS

Messrs. T. G. Williamson & Co., Toronto, Ont. Mr. Alfred Powis, Hamilton, Ont. Mr. Wm. G. Coles, London, Ont.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc.
Used for lunch and breakfast as sandwiches.
Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald.
For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**

The "Vacuum" System

of making salt is as far ahead of the old-time methods as the modern roller system of making flour is ahead of the old stone process. When your customers once get using the "Windsor" Salt made by the "Vacuum" system, they will want no other. Suppose you write to us for prices on a car lot.

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.

Toronto agents for the Windsor Salt Co.



MOTT'S

The Northern Belle Gold Mining Co.

Limited.

CAPITALIZATION

1,000,000 Shares - Par Value \$1 - \$1,000,000

Stock fully paid up and non-assessable.

HEAD OFFICE: TORONTO, ONT. MINE: ROSSLAND, B.C.

THOMAS LONG, ESQ., Toronto, PRESIDENT.

HORACE THORNE, ESQ., Toronto, VICE-PRESIDENT.

DIRECTORS—GASPARD LEMOINE, ESQ., Quebec, Que.

J. A. FINCH, ESQ., Spokane, Washington.

(The remainder of the Directors will be chosen from the Shareholders.)

Stock sheets are now open at our office, and we recommend the investment to our many friends. We have placed in our hands for sale 500,000 shares, which we offer to the public at 7½ cents per share.

PELLATT & PELLATT

AGENTS

36 King Street East - TORONTO, ONT.

Fruit Jars

Are now away up in price, and before the end of the month will probably be still higher. We can ship them prompt on receipt of your order.



WRITE FOR PRICES QUICK.

Gowans, Kent & Co. - Toronto

Minnows or Whales?

There is an old maxim to the effect that he who fishes for minnows never catches whales. Neither will the grocer who only keeps cheap goods and "substitutes" ever attract desirable trade.

Benson's Prepared Corn

is intended for the best trade, and customers who are particular about having the best are sure to want it. No "substitute" can take its place.

EDWARDSBURG STARCH CO. Cardinal
ONT.

CANNED GOODS.		per doz.
Apples, 3s	gallons	\$0 80 \$0 95
Blackberries, 2s		1 80 2 25
Blackberries, 2s		1 75 2 00
Beans, 2s		0 90 1 10
Corn, 2s		0 55 0 80
Cherries, red pitted, 2s.		2 00 2 25
Peas, 2s		0 75 0 80
" Sifted select		0 75 0 80
" Extra sifted		1 45 1 50
Pears, Bartlett, 2s.		1 65 1 75
" 3s		2 40 2 50
Pineapple, 2s		1 75 2 40
" 3s		2 40 2 50
Peaches, 2s		1 90 2 20
" 3s		2 50 3 00
Plums, Green Gages, 2s		1 85 2 00
" Lombard		1 60 1 75
" Damson Blue		1 60 1 75
Pumpkins, 3s		0 80 0 90
" gallons		2 10 2 25
Raspberries, 2s		1 50 1 80
Strawberries, 2s		1 65 1 95
Succotash, 2s		1 15
Tomatoes, 3s		0 80 0 90
Lobster, tails		2 10 2 30
" flats		2 50 2 65
Mackerel		1 20 1 30
Salmon, Sockeye, tails		1 35 1 50
" flats		1 40 1 75
" Cohoes		1 15 1 20
Sardines, Albert, 1/2 s tins		0 20 0 13
" Sportsmen, 1/2 s tins		0 20 0 21
ine French high grade, key opener		0 12 1/2
Sardines, key opener, 1/2 s		0 10 1/2
" " " " 1/4 s		0 10 1/2 0 11
" " " " 1/2 s		0 18 1/2 0 19
Sardines, other brands 9 1/2 s		0 16 0 17
" P. & C. 1/2 s tins		0 23 0 25
" " " " 1/4 s		0 33 0 36
Sardines, Amer., 1/2 s		0 04 1/2 0 09
" Mustard, 1/2 size, cases		10 00 11 00
50 tins, per 100		

CANNED MEATS.		(CANADIAN.)
Comp Corn Beef, 1-lb. cans	2	\$1 40 \$1 50
" " " "	2	2 40 2 55

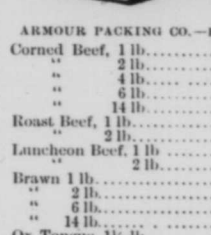
Comp Corn Beef 4-lb. cans	6	7 75 8 25
" " " "	14	16 00 18 00
Minc'd Callops	2	2 60 2 65
" " " "	2	2 60 2 65
Lanch Tongue	1	3 40 3 50
" " " "	2	6 00 6 00
English Brawn	2	2 75 2 80
Camb Sausage	1	2 50 2 50
" " " "	2	4 00 4 00
Soups, assorted	1	1 50 1 50
" " " "	2	2 25 2 25
Soups and Bouill.	2	1 80 1 80
" " " "	6	4 50 4 50



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.



Beardley's Boneless Herring.
2 doz., 1 doz.



ARMOUR PACKING CO.—HELMET BRAND
Corned Beef, 1 lb. 1 40 1 50
2 lb. 2 60 2 75
4 lb. 5 50 5 80
6 lb. 8 50 8 80
14 lb. 17 50 18 00
Roast Beef, 1 lb. 1 40 1 50
2 lb. 2 60 2 75
Lanchon Beef, 1 lb. 1 60 1 70
2 lb. 2 75 2 85
Brawn 1 lb. 1 30 1 40
2 lb. 2 35 2 50
Ox Tongue, 1 1/2 lb. 7 00 7 20
2 lb. 8 50 8 80
Lanch Tongue, 1 lb. 3 35 3 50
2 lb. 6 50 6 80

Chipped Beef, 1/2 lb.	1 60	1 70
" " 1 lb.	2 65	2 80
Pigs' Feet, 1 lb.	1 65	1 75
" 2 lb.	2 45	2 60
Potted Meats, Tongue or Ham 1/4 lb.	70	75
Potted Meats, Tongue or Ham 1/2 lb.	1 20	1 25
Potted Deviled Ham or Tongue, 1/4 lb.	70	75
Potted Deviled Ham or Tongue, 1/2 lb.	1 20	1 25
WHITE LABEL		
Soups Assorted, 1 qt.	3 00	3 15
" 1 pt.	2 00	2 10
Gelatine of Boar's Head, 2 lb.	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	3 00	3 10
Plover Roast	5 00	5 00
Liced Gold Band Bacon	3 00	3 00

Codfish. per doz.
Beardley's Shredded, 2 doz. pkgs. 0 90

CHEWING GUM.		per box
ADAMS & SONS CO.		
Tutti Frutti, 36 5c bars		\$1 20
Pepsin Tutti Frutti, 23 5c packages		0
Pepsin Tutti Frutti, in glass-covered boxes, 23 5c packages		0 80
Horehound Tutti Frutti, glass tops, 36 5c packages		1 20
Cash Register, 390 5c bars and pkgs		15 00
Tutti Frutti Show Case, 180 5c bars and packages		5 50
Glass Jar with Pepsin Tutti Frutti, 115 c packages		6 00
Tutti Frutti Girl Sign Box, 160 5c bars and packages		6 00
Variety Gum (new), 150 lc pieces		1 00
Orange Blossom, 150 lc pieces		1 00
Flirtation Gum, 150 lc pieces		0 65
Monte Cristo, 180 lc pieces		1 30
Mexican Fruit, 36 5c bars		1 20
Sappota, 150 lc pieces		0 90
Orange Sappota, 160 lc pieces		0 75
Black Jack, 115 lc pieces		0 75
Red Rose, 115 lc pieces		0 75
Magic Trick, 115 lc pieces		0 75
Red Spruce Chico, 200 lc pieces		1 00

CHOCOLATES & COCOAS.		per doz.
CADBURY'S.		
Cocoa essence, 3 oz. packages		\$1 65
" " " "		per lb.
Mexican chocolate, 1/4 and 1/2 lb. pkgs.		0 40
Rock Chocolate, loose		0 37 1/2
" 1-lb. tins		0 40

Cocoa Nibs, 11-lb. tins	0 40
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb.
French, 1/4 s—6 and 12 lbs.	0 30
Caracas, 1/4 s—6 and 12 lbs.	0 35
Premium, 1/2 s—6 and 12 lbs.	0 30
Sante, 1/4 s—6 and 12 lbs.	0 26
Diamond, 1/4 s—6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl, 12 and 18 "	0 22
Rock	0 30
Bulk, in boxes	0 18
Royal Cocoa Essence, packages	per doz 1 40
Cocoa—EPPS.	
Case of 11 lbs. each	0 35
Smaller quantities	0 37 1/2

FRY'S.		(A. P. Tippet & Co., Agents.)
Chocolate—	per lb.	
Caracas, 1/4 s, 6-lb. boxes	0 42	
Vanilla, 1/4 s	0 42	
" Gold Medal" Sweet, 6 lb. bxs.	0 29	
Pure, unsweetened, 1/2 s, 6 lb. bxs.	0 42	
Fry's "Diamond," 1/4 s, 6 lb. bxs.	0 24	
Fry's "Monogram," 1/4 s, 6 lb. bxs.	0 24	
Cocoa—		
Concentrated, 1/2 s, 1 doz. in box	2 40	
" 1/2 s, " "	"	
" 1 lbs. " "	"	
Homeopathic, 1/4 s, 14 lb. boxes	0 33	
1/2 lbs. 12 lb. boxes	0 33	

JOHN P. MOTT & CO.'S.		(R. S. McIndoe, Agent, Toronto.)
Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4 s)	0 32	
Mott's Breakfast Cocoa (in tins)	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 40	
Mott's Caracas Chocolate	0 22	
Mott's Diamond Chocolate	0 18	
Mott's French-Can Chocolate	0 27	
Mott's Navy or Cooking Chocolate	0 35	
Mott's Cocoa Nibs	0 05	
Mott's Cocoa Shells	0 90	
Vanilla Sticks, per gross	0 21	
Mott's Confectionery Chocolate	0 19	
Mott's Sweet Chocolate Liquors	0 30	
COWAN COCOA AND CHOCOLATE CO.		
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75	
Cocoa Essence, 1/2 lb. tins, per doz.	2 25	
Soluble Cocoa, No. 1 bulk, per lb.	0 20	
Diamond Chocolate, 12 lb. boxes	0 22 1/2	
1/4 lb. cake, per lb.	0 22 1/2	
Royal Navy Chocolate, 12 lb. boxes	0 30	
1/2 lb. cake, per lb.	0 30	

The Sons of Rest..

and the Daughters of Rest are always on the look-out for labor savers. Many of the "daughters" have yet to learn how much exertion can be saved by using

SILVER DUST Washing Powder

For scrubbing, cleaning wood work, washing clothes and woollens it cannot be beaten, and it does the work in about half the time it would take, using soap.

SILVER DUST MFG. CO. - HAMILTON

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada - Montreal

Notice

TO THE WHOLESALE
TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

CIGARS

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151
St. Maurice Street

Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.

An Attractive

Glass jar free with Adams' Pepsin Tutti Frutti or Pepsin Trutti Frutti and regular Tutti Frutti assorted or with either, as ordered. Ask your wholesaler for it.

ADAMS & SONS CO., 11 and 13 Jarvis Street,

TORONTO, ONT.

Mexico
boxe
Choc
Premit
Baker
Caracc
Vanilli
in ca
Gern
Grocer
Eight
Solu
In can
Brea
In box

Mocha
Old Ge
Rio...
Planta
Porto
Guate
Jamai
Marac
Santos

alley
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Crown
Paris
Ketch
Ke

Pe
Fluid
Stamin

Fluid
Milk
Milk

Curran
"
"
"
"
Panar
Dates,
Figs

Prime
Raisin
"
"

CREAM SODAS

This is the season of all others to handle Sodas in tins, and when you order see you get the original brand made by the T. B. & C. Co. All others are imitations. You will double your trade with ours. Put up 12 or 24 in a case. Order now.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each.	0 42
Baker's Vanilla in boxes, 12 lbs. each.	0 50
Caracas Sweet, in boxes, 6 lbs. each.	0 37
Vanilla Tableta, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 25
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in box, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In boxes, and 12 lbs. each, 1/2 lb., tins.	0 49

COFFEE.

Green.	per lb.
Mocha	0 27 1/2 0 30
Old Government Java	0 30 0 33
Rio	0 17 0 20
Plantation Ceylon	0 29 0 31
Porto Rico	0 24 0 28
Guatemala	0 24 0 26
Jamaica	0 21 0 25
Maracibo	0 21 0 23
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 34
Our Own	0 32
Jersey	0 39
Laguaya	0 27
Mocha and Java	0 33 0 35
Old Government Java	0 30
Arabian Mocha	0 33 0 35
Maracibo	0 26 0 28
Santos	0 25 0 26

EXTRACTS.

Walley's Fine Gold, No. 8, per doz.	\$0 75
" " " " " 1, 1 1/2 oz.	1 25
" " " " " 2, 2 oz.	1 75
" " " " " 3, 3 oz.	2 00
Crown Brand (Robert Greig & Co.)—	
1 oz. Bottle, per doz.	0 90
" " " " " 2	1 50
" " " " " 2 1/2	2 50
" " " " " 4	3 00
" " " " " 4	6 00
" " " " " 8	7 00
" " " " " 8	7 00
Parisian Essence, per gross.	21 00
Ketchup, Fluted Bottles, gross	12 00
Ketchup, Screw Top	21 00
" " " " " S. & L. High Grade	3 50
Pepper Sauce, per gross.	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. "	6 00
8 oz. "	9 00
16 oz. "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases, 4 doz.	5 8

FRUITS.

FOREIGN.	
Currents—Provincials, bbls.	0 04 1/2 0 04 3/4
" " " " " 1/2 bbls.	0 04 1/2 0 04 3/4
" " " " " 1/4 bbls.	0 04 1/2 0 04 3/4
" " " " " 1/8 bbls.	0 04 1/2 0 04 3/4
" " " " " 1/16 bbls.	0 04 1/2 0 04 3/4
" " " " " cases	0 04 1/2 0 04 3/4
" " " " " cases	0 06 0 07 1/2
" " " " " cases	0 08 0 08 1/2
Dates, Persian, boxes	0 04 1/2 0 05 1/2
Figs—Eleme, 14 oz.	0 08 0 09
" " " " " 10 lb.	0 07 1/2 0 09
" " " " " 18 lb.	0 09 0 10
" " " " " 28 lb.	0 10 0 12
" " " " " tins	0 03 1/2 0 04
Prunes—Bosnia, cases	0 06 0 07
" " " " " cases	0 04 1/2 0 06 1/2
" " " " " cases	0 04 1/2 0 06 1/2
" " " " " cases	0 05 0 06 1/2
" " " " " cases	0 06 1/2 0 06 3/4
" " " " " cases	0 06 1/2 0 06 3/4
" " " " " cases	0 05 1/2 0 08

" Cal. Loose Muscates 50 lb. boxes	0 05 1/2 0 06 1/2
" Malaga—	
Dehesa Clusters	3 75 4 00
Lemons—Messina, boxes	2 75 4 00
Oranges—	5 00 5 25
DOMESTIC.	
Apples, dried, per lb.	0 02 1/2 0 03 1/2
evaporated.	0 25 0 07
FOOD.	
Split Peas	3 25 \$3 50
Pot Barley	3 25 3 50
Pearl Barley, XXX, 49-lb. pkt.	2 00
ROBINSON'S BARLEY AND GROATS.	
Patent Barley, 1/2 lb. tins	1 25
" " " " " 1 lb. tins	2 25
" " " " " Groats, 1/2 lb. tins	1 25
" " " " " 1 lb. tins	2 25
BROWN & POLSON'S CORNFLOUR.	
1-lb. packages	0 06 1/2

HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 50
30 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
HORSE SHOES—	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80, 10 and 5 p. c. dis.	
Round-head iron, 75, 10 and 5 p. c. dis.	
Flat-head brass, 77 1/2, 10 and 5 p. c. dis.	
Round-head brass, 72 1/2, 10 and 5 p. c. dis.	
WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80

ROPE—	
Manilla	0 09 0 09 1/2
Sisal	0 06 1/2 0 07 1/2
AXES—Per box	6 00 12 00
SHOT—Canadian, dis. 17 1/2 per cent.	
HINGES—	
Heavy T and strap	0 04 1/2 0 05
Screw, hook and strap	0 03 1/2 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	
25 lb. irons	0 04 1/2 0 05
No. 1	0 04 1/2
No. 2	0 04 1/2
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 37 0 38
2c. extra outside points.	
LINSSEED OIL—	
Raw, per gal.	0 47 0 48
Boiled,	0 50 0 51
2c. extra outside points.	
GLUE—	
Common per lb.	0 07 1/2 0 08

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs.)	3 80
Nests of 3.	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00

Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " " " " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75
JAMS AND JELLIES.	
SOUTHWELL'S GOODS. per doz.	
Orange Marmalade	1 60
Clear Jelly Marmalade	2 00
Strawberry W. F. Jam	2 30
Raspberry " " "	2 20
Apricot " " "	2 00
Black Currant " " "	2 00
Other Jams " " "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.)	
GELATINES.	
KNOX'S	
Sparkling calves foot	1 20
Crystallized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	
KROPPF'S FAMILY GELATINE.	
Robert Greig & Co., Agents.	
1 oz. Packages, White, per doz.	85 90
" " " " " Red,	90 95

LICORICE.	
YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (30 or 50 sticks) per box	1 25
" " " " " Ringed" 5 lb. boxes, per lb.	0 40
" " " " " Acme" Pellets, 5 lb. cans, per can	2 00
" " " " " Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " " " " 5 lb. cans	1 50
" " " " " Purity" Licorice, 200 sticks	1 45
" " " " " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75
MINCIE MEAT.	
Wetley's Condensed, per gross, net	\$12 00
WINES, LIQUORS AND MINERAL WATERS.	
LAURENTIAN SPRING WATER CO., Montreal	
Plain Soda, per doz.	0 30
Ginger Ale, per doz.	0 45
Cream Soda, per doz.	0 35
Kola, per doz.	0 00
Champagne Cider (quarts)	1 00
WHISKIES—DEWAR'S SCOTCH.	
(J. M. Douglas & Co., Montreal, Agents.)	
Cases—Special, qts., 1 doz., case	9 00 9 75
Ext. Special	9 25 9 75
Special Liqueur	12 00 12 75
Ex. Special Jorum	16 50
" " " " " Jorum	15 30
In Wood—Special, 5 o.p., per Imp. gal.	4 50
Extra Special, proof,	4 75

MUSTARD.

COLMAN'S OR KEEN'S.	
Square Tins	per lb.
D. S. F., 1 lb. tins	\$0 40
" " " " " 1/2 lb. tins	0 42
" " " " " 1/4 lb. tins	0 45
Round Tins	
F. D., 1/2 lb. tins	0 25
" " " " " 1/4 lb. tins	0 27 1/2
" " " " " 4 lb. jars, per jar.	0 75
" " " " " 1 lb.	0 25
" " " " " 4 lb. tins, decorated, p.t.	0 80
FRENCH MUSTARD.	
Crown Brand—(Robert Greig & Co.)	
Pony size, per gross	\$ 7 50
Small Med.	7 50
Medium	12 00
Large	18 00
Spoon	16 20
Beer Mug	11 50
Tumbler	21 00
Cream Jug	22 00
Sugar Bowl	28 00
Caddy	

RICE, ETC.

Rice—	per lb.	per lb.
Standard " B "	0 03 1/2	0 03 3/4
Patna	0 04 1/2	
Japan	0 05	
Imperial Seta	0 05 1/2	

Extra Burmah	0 03 1/2 0 04
Java Extra	0 06 1/2 0 06 3/4
Genuine Carolina	0 09 1/2 0 10
Grand Duke	0 06 1/2 0 06 3/4
Sago	0 03 1/2 0 05
Tapioca	0 03 1/2 0 05 1/2

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb. chrome package	0 07
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartons	0 07 1/2
No. 1 White, bbls and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn	0 06 1/2
Canada Pure Corn	0 05 1/2
Rice Starch	
Edwardsburg No. 1 White, 1-lb. cartons	0 09
Edwardsburg No. 1 White or Blue, 4-lb. lumps	0 07 1/2
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 3/4
Kegs, 100 lbs.	0 04 3/4
Lily White Gloss	0 04
Kegs, extralarge crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate	
48 lb.	0 07
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07
Brantford Gloss	0 07 1/2
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch	0 09
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2
KINGSFORD'S OSWEGO STARCH.	



SILVER	(40-lb. boxes, 1-lb. pkgs., 6-lb. boxes, sliding covers (12-lb. boxes each crate)	0 08
PURE	—16-lb. boxes	0 07
OSWEGO	40-lb. boxes, 1-lb. packages	0 07 1/2
CORN STARCH	For puddings, custards, etc.	
ONTARIO	38-lb. to 45-lb. boxes, STARCH 6 bundles	0 06
STARCH IN Silver Gloss		0 07 1/2
BARRELS Pure		0 06 1/2

SUGAR.

Granulated	c. per lb.
Paris Lump bbls. and 100-lb. boxes	0 04 1/2 4 45
" " " " " in 50 lb. boxes	0 05 1/2 0 05 3/4
Extra Ground, bbls. Icing	0 05 1/2 0 05 1/2
Powdered, bbls.	0 05 1/2 0 05 1/2
Very bright refined	0 03 1/2 0 03 3/4
Bright Yellow	0 00 3 45
Dark Yellow	0 03 1/2 3 85
Demerara	3 75 3 85

SYRUPS AND MOLASSES.

SYRUPS.	
Dark	per gallon. 0 28 0 31
Medium	0 33 0 38

"Brantford"
and
"Challenge"

Corn Starch

Put up in handsome packages, and the quality is perfect.
Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey	1 10	1 15
" 2 gal. pails	1 45	1 50
" 3 gal. pails		

MOLASSES.

Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.

Babbitt's "1776" Soap Powder	\$3 5
------------------------------	-------



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 120 in box: Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

BLACK.

Congou	per lb.	per lb.
Half Chests Kaisow, Moning, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
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Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
Half Chests, thirds	0 15	0 17
Half Chests, commons	0 13	0 14

PING SUEYS.

Young Hyson—Half Chests, firsts	0 28	0 32
Half Chests, seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
Half Boxes, seconds	0 16	0 19

JAPAN.

Half Chests—Finest May pickings	0 38	0 40
Choice	0 32	0 36
Fine	0 28	0 30
Medium	0 25	0 27
Good medium	0 22	0 24
Common	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
Oolong	0 14	0 15
Gunpowder	0 16	0 19
Siftings	0 07 1/2	0 11

TETLEY'S TEAS.

No. 1, Retail 70 cents, cost 50 cents	
No. 2	50 " 35 "
Mixed	40 " 30 "

LIPTON'S TEAS.

No. 1 Ceylon, retail at	0 50	0 35
No. 2 "	0 40	0 28
No. 3 "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON.

Green label, retail at	30c.	0 22
Blue label, retail at	40c.	0 30
Red label, retail at	50c.	0 36
Gold label, retail at 60c.		0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.	
Blue Label	0 22
Green Label	0 28
Red Label	0 35

Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's

Ingots, rough and ready, 8's	0 59
Laurel, 3's	0 57
Brier, 7's	0 49
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28 1/2
Sohmer, 1-10, 5 lb. box	0 32 1/2
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Queens Tobacco, all sizes	0 50
Crown Cut Plug Mixture, 1/2 lb. tin	0 50
" " 1 lb. tin	0 47

Cigars—

Sonadora Havana	per 1,000
Royal Turkish Egyptian	\$10 00
Creme de la Creme	7 20
Lafayette	3 80
Marquise	7 00
Imperial (Virginia tobacco)	3 50
Plug tobaccos (sweet chewing)—	
Navy, in caddies	0 35
Navy, plug mark	0 33
Honey, boxes and caddies	43
Span roll chewing, boxes	55
Plug smoking (with or without tags)—	
Black Crown, caddies	per lb.
Crown Rouge smoking	0 35
Leaf tobacco, in bales	0 38
" "	0 08

Cigars—

La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Creme de la Creme Reina Victoria Extra, 1-20	55 00
Creme de la Creme Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Line, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50

CIGARS—S. DAVIS & SONS, MONTREAL.

Madre E' Hijo, Lord Lansdowne	Per M
" " Panetelas	\$80 00
Madre E' Hijo, Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Victoria Especial	50 00
" Conchas de Regalia	55 00
" Bouquet	50 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.
" " " " " "	\$ 1 45
" " " " " "	1 60
" " " " " "	1 40
" " " " " "	1 55
" " " " " "	1 40
Tubs, No. 0	8 00
" " " " " "	6 50
" " " " " "	5 50
" " " " " "	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " " " " "	1 40
" " " " " "	1 25
" " " " " "	1 50
Matches—	
5-Case Lots, Single Case	
Telegraph	\$3 30
Telephone	3 30
Parlor	1 70
Red Parlor	1 75
Safety	4 00
Flamers	2 25

BRYANT & MAY.

Robert Greig & Co., Agents.	
No. 9 Safety, per gross	\$ 2 00
" " " " " "	1 10
" " " " " "	5 00
" " " " " "	2 00

Licorice Goods

SOME OF OUR LEADERS ARE:

- Pure Calabria "Y & S" Licorice
- Acme Licorice Pellets
- Tar Licorice and Tolu Wafers
- Licorice Lozenges
- "Purity" Penny Licorice

YOUNG & SMYLIIE,

Brooklyn, N.Y.

For

10 cents

We will mail you a valuable little book on

BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

The MacLean Publishing Co.

21 Front St. West, Toronto

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

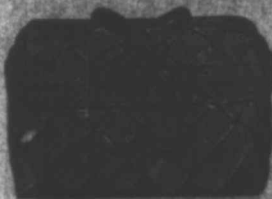
The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boscck & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

THE Oakville Basket Co.,

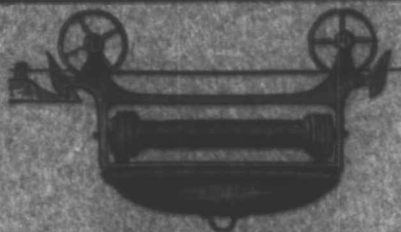
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.



CHAMPION OASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.
S. S. KIMBALL, 577 Craig St., Montreal

**Union Mutual Life Insurance Co.
OF PORTLAND, MAINE**

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 166 St. James Street, Montreal

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and The Canadian Grocer

\$3.00

Send for Samples.

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

THE DRY GOODS REVIEW

TORONTO

. . . . MONTREAL



Crosse &

Blackwell

CELEBRATED FOR

Jams,

Pickles,

Sauces,

Potted Meats,

Table Delicacies.

—SOLD BY—

All Grocers in Canada

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

ALL THE LEADING WHOLESALE TRADE HANDLE SEAL OF NORTH CAROLINA SMOKING TOBACCOS

PUREST & BEST

Table Salt Pays Well!

There's nothing you sell pays better!
The only fault is, you don't sell enough! Why not increase your trade by selling

Windsor Table Salt?

It gives customers more satisfaction than ordinary salts do. They find it does not cake when in use on the table, and when it costs no more than common salt, will want no other. Any wholesale house can supply you.

The WINDSOR SALT WORKS, WINDSOR, ONT.

LEA AND PERRINS'

Observe that the SIGNATURE

Lea & Perrins

Is now printed in blue ink diagonally across the

OUTSIDE WRAPPER

Of every Bottle of the

Sold Wholesale by the Proprietors, Worcester;
Grosse & Blackwell, Limited, London;
and Export Oilmen generally,
RETAIL EVERYWHERE.

ORIGINAL . . .
WORCESTERSHIRE

SAUCE.

AGENTS—J. M. Douglas & Co., and Urquhart & Co. Montreal

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH, TREASURER.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.
Executive Offices, 36 Front St. East and 27 Wellington St. East.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

COX'S GELATINE

Always Trustworthy.
ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated, Charters obtained for Joint Stock Companies. Parties in difficulties can procure prompt settlements with creditors, on easy terms, without publicity.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 650 Craig Street MONTREAL

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS