

# THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, JUNE 3, 1898.

No. 22

Manufacturers  
To Her Majesty  
by Special Warrant  
THE QUEEN



## COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

**ONLY GOLD MEDAL PARIS 1878**

**TWO GOLD MEDALS**

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862  
Only Medal Dublin 1865

Only Silver Medal Paris 1875  
Grand Gold Medal Moscow 1872 & 80



Selected  
Quality  
Full  
Weight



**CLOVER LEAF**

**SALMON**

DELAFIELD, MCGOVERN & CO. NEW YORK.

Every  
Can  
Guaranteed

**GIVE  
HIM  
THIS**

When your customer gets a little cranky—doesn't like your prices—doesn't want to "buy gold dollars"—

Then offer him this beautiful



**CIGAR MOISTENER BOX**

As a premium to dealers it's a trade-winner. As a present to the customer nothing could be more acceptable or more attractive. He'd pay a price for it, too, if the dealer should ask it. You can do it either way—a premium or a sale.

**The Price—**  
Per dozen, \$15—less in quantities.  
Terms, 2% cash 10 days, 30 days net, F.O.B. Chicago.

Made of oak, handsomely finished and lined. Key and ornamental key plates, "Cigars" in silver finish scroll on lid.

**The Regent Manufacturing Company**

Toronto Office, 72 Bay St.

Wabash Ave., Chicago

**30,000,000 lbs.**

That is the quantity sold annually of the famous

**"BOSS"  
Lunch Milk Biscuit.**

(Patented and Registered.)

You are always ready to take hold of a staple, fast-selling article. We believe we have it, and experience proves our claim. Let us get together.

**A TRIAL** And the pleased comments of your customers will do more to convince you than anything we can say.

The process of making them preserves all the nutritious and wholesome properties of the ingredients. A delicious Lunch Biscuit at a popular price. Everyone stamped **"BOSS."**

Only authorized manufacturer in Canada.

**Queen Biscuit Co.**

**ST. JOHN, N.B.**

(Mail orders promptly filled.)

**"SURE CATCH"**

Seal Wax Border  
**Sticky  
Fly Paper**

**PRICE LIST FOR 1898.**

One or more Boxes.....	\$0.40 per box
Half Cases (Five Boxes).....	1.80 each
One to Five Cases (Ten Boxes each).....	3.40 per case

At the solicitation of many jobbers we shall also pack "Sure Catch" in half cases, thereby avoiding repacking small lots.

**SPECIAL OFFER**

In every case of "SURE CATCH" Sticky Fly Paper, we shall pack 10 sheets of "SURE CATCH" Poison Fly Paper free, (one sheet in each carton). At the usual price, this nets the dealer 66% per case more than the usual profit on Sticky Fly Paper.

Made of extra heavy absorbent felt paper.  
Packed 6 sections in an envelope.

**"Sure Catch" Poison Fly Paper.**

**PRICE LIST: 1 Box, 50 Envelopes, \$1.25. 1 Case, 10 Boxes, 500 Envelopes, \$10.00**

**J. HUNGERFORD SMITH CO.**

ROCHESTER, N.Y.

Manufacturing Chemists

TORONTO, ONT.

We also manufacture "TRUE FRUIT" Fountain Syrups.

Retail at  
25c. per 1-lb. tin.



**Slade's Pure... English Butter Scotch**

HOME MADE DELICAOY

**M**ADE from Pure Cane Sugar and Fresh Butter. The most delicious, pure and wholesome Candy ever sold. Invaluable for coughs and sore throats.

Weekly sale in Great Britain and Europe, 50,000 TINS.

PURE AS THE CRYSTAL SPRING

**Slade & Co., Limited, The Royal Candy Works, Leeds, Eng.**

# Stower's Lime Juice

"The Lime Juice that draws trade"—Stower's.

You can't get better or stronger or purer Lime Juice than the best there is. Concentrated—hence

the most economical to use.

Made from West Indian Limes that are cultivated especially for it. "No musty flavor—no free acid taste." Oh, it sells! And its sales increase steadily because "it's the Lime Juice that draws trade."

**Lime  
Juice  
Cordial**

## Maypole Soap.

The English Home Dye of high quality. Superseding powder dyes wherever it is introduced, because it yields an absolutely fadeless, brilliant color and because it is clean work to use it.

All colors in it—washes and dyes at one operation. The Woman's Friend because of the satisfaction it never fails to yield.

**The Home Dye.**

## Lazenby's.

"Comparisons are odious"—we won't compare the high quality of Lazenby's goods because that would be an injustice to the name that has been before the people for over 100 years.

Lazenby's Jelly Tablets for quick, perfect jelly making—the Soup Squares for a quick, rich, nutritious soup, are beyond compare.

Over 200 medals and awards prove it.

**Jelly Tablets.      Soup Squares.**

Sold by leading Wholesalers everywhere.

AGENTS:

A. P. Tippet & Co.  
Montreal and Toronto.

F. H. Tippet & Co.  
St. John, N.B.

# Keep On Planting.

You remember the man who stopped planting his seed because he said the crows were getting more out of it than he was—he expected the seed to take care of itself. He stopped planting and his creditors took his farm—he's flagging trains at a way-station now.

It pays to plant good seed, but you must cultivate it after it's down—by-and-by you'll get a crop that will surprise you. Plant seeds of confidence now among your customers—it pays. If the first lot doesn't come up, "Keep on planting," and don't forget to cultivate them after they're down.

## Good Seeds For A Rich Crop.

### Greig's Crown Brand Flavoring Extracts

40 different flavors, "True to nature," in their strong, rich, fruit, flower, and spice flavors.

The most economical extracts a woman can use—this is why you win a woman's confidence, you see.

Their great strength comes from their absolute purity—they never vary from the one high standard of quality that has made them famous.

**The Greig Mfg. Company.**

**Robert Greig & Co., Agts.,  
Montreal.**

### John Mackay & Co's Coffee and Chicory

Having the real coffee flavor that those Cereal Coffees lack—a palatable essence of absolutely pure Chicory combined with a high quality extract of the coffee bean.

It is the substitute "par excellence" for coffee—the demand for it grows on its merits.

Little advertised but a quick seller.

**Robert Greig & Co., Agts.,  
Montreal.**

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# POLYNICE OIL

CURES

## RHEUMATISM

Lumbago, Neuralgia

Dyspepsia and Kindred Diseases.

This new French medical discovery has been used with remarkable success in Bellevue Hospital, New York; Howard Hospital, Philadelphia; Maryland and Johns Hopkins University, Baltimore; Civic Hospital, Montreal, and in various other hospitals in the prominent cities.

WHAT A PHYSICIAN SAYS:

Johns Hopkins University,  
Baltimore, 5th April, 1897.

The experiments made here at the hospital with the Polynice Oil, witnessed by me, having been very successful, I hereby recommend it in all cases of rheumatism.

(Signed) Dr. F. L. ROGER.

## ..Polynice Oil..

Sent postpaid on receipt of price, 50 cents, in money order, by the famous French specialist of Paris.

**Dr. A. Alexandre,**  
1218 G St. N. W., Washington, D. C.

# Don't Tempt Providence

By allowing your . . . customers to practise poor cookery on their long-suffering Hubbys.

## WE HAVE 400

Excellent Cook Books to post to real good trade FREE. Apply to-day, to-morrow is too late.

THESE MEN require good food and PURE GOLD TOMATO CATSUP on it.

**PURE GOLD MFG. CO. - Toronto**

31-33 FRONT STREET EAST.

## Extract from the Inland Revenue Department.

Bulletin No. 54 (just published) ON CONDENSED MILK.

This Bulletin can be obtained by writing to the Department. The list of Manufacturers are to be found in the body of the Bulletin.

"The Adulteration Act provides that 'if any valuable constituent of the article has been wholly or in part abstracted,' the food shall be deemed to be adulterated. Mr. McGill has computed the average percentage of fat contained in the original milk from which the various brands of sweetened condensed milk have been produced. These averages are given in table III, and are as follows, arranged in the order of their richness:

MANUFACTURER.	BRAND.	% BUTTER FAT.
Baldwin Condensed Milk Co., Baldwin's Mills, P.Q.,	Export	3.310
Anglo-Swiss Condensed Milk Co.	Milkmaid	2.866
Baldwin Condensed Milk Co.	Canadian	2.855
Canadian Milk Condensing Co., N.S.	Owl	2.845
Truro Milk and Canning Co.	Reindeer	2.764
H. Nestle, Switzerland	Nestle's	2.653
Truro Condensed Milk Co.	Mayflower	2.575
Gall Borden, New York	Eagle	2.419

## CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

### CADBURY'S COCOA

*The LANCET says:—*

"CADBURY'S represents the standard of highest Purity."

ABSOLUTELY PURE, THEREFORE BEST.

*The ANALYST says:—*

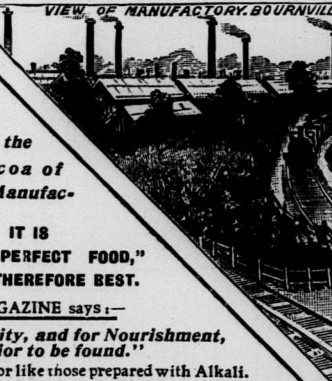
"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS "A PERFECT FOOD," THEREFORE BEST.

*The MEDICAL MAGAZINE says:—*

"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.



VIEW OF MANUFACTORY, BOURNVILLE.

SCENE ON CADBURY'S COCOA ESTATE

## CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 18 St. John St. MONTREAL

# AURORA

(Registered Trade Mark)

## Ceylon Tea

DIRECT FROM THE ORIENT—Of Guaranteed Purity.  
THE BEST QUALITY and handsomest Package Tea on the market.

Retails at 35c., 40c. and 50c.

W. H. GILLARD & CO., Agents for  
Canada, Hamilton, Ont.

# TANGLEFOOT

Sealed Sticky Fly Paper.



SEE THAT IT LOOKS LIKE THIS.

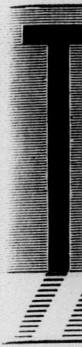
40 cents a Box---\$3.40 a Case.

The principal requirement of sticky fly paper is stability, while in your stock as well as after it is opened for use.

Stability Tanglefoot possesses in the highest degree; constant and well directed experimenting have developed a paper very nearly perfect and not approached by anything in the line.

Sell Tanglefoot and you will know that you are supplying the latest ideas and improvements as soon as they are out.

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Vol. XII.

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, JUNE 3, 1898.

(\$2.00 per Year) No. 22

## CHAT WITH A MAN FROM EUROPE.

THERE is nothing I like better than to sit down and chat with a man whose custom is to travel in various countries, especially if it be in the interest of some commercial concern. It was with pleasure, therefore, that I grasped the opportunity on Saturday last of interviewing Mr. Daniel Schulte, a gentleman who is at present visiting Canada in the interests of several European distillers and wine makers.

During the last two years he has been nearly all the time travelling in various parts of the globe, having visited Africa, Australasia, China, Japan, India, Brazil, Argentine and other Latin-American countries, and the United States.

Mr. Schulte is away above six feet in height; four inches above at any rate—I should think. And it seemed to me that I had even to reach up to grasp his hand. He is not yet at middle life, and he is a most affable and unaffected Englishman.

He had been in Toronto a day or two before I saw him, and had come direct from British Columbia over the C.P.R. Before visiting British Columbia Mr. Schulte spent some time in California.

"How was business in Victoria and Vancouver when you left?" I asked.

"Oh, a good deal of business is being done," he said.

"But down this way we hear that trade is flat in those cities," I interjected.

"Well, during the last month business has fallen off somewhat. You could scarcely expect anything else, but there is a good deal of business being done, nevertheless. Quite a little outfitting is still being done for the Klondyke. The outfitting for the Klondyke is now being all done at Seattle, Victoria and Vancouver and Tacoma is doing nothing. I was about two months too late to do much business in British Columbia in the lines I represent. Before

I left for this country I made special enquiries as to when it would be the best time to visit British Columbia, and I was told it was no use going there till April, but I was, as I have already said, too late, and instead of being one of the first to get in there I was one of the last. British Columbia is at present overstocked with liquors. Why, there is a steamer lying at one of the wharves in Victoria with ten thousand cases of Scotch Whiskey and three thousand cases of beer on board. The liquors were brought out by speculators by steamer, and when I left a permit to land them had not even been obtained. Although a good business is being done in liquors, with the market glutted merchants will naturally not place further orders. The outlook for the future, however, is all right. I had purposed going to Dawson City, but in view of the present condition of affairs I decided that it would not be advisable. Then the immigration into the Klondyke has not been as large as was expected, although of course a great many people have gone in."

"There are not many wines drunk out that way I suppose?" I asked.

"No. You know the average miner is not particular what he drinks. As long as it is liquor he is satisfied. The consumption of Scotch whiskey is increasing and a great deal of claret and some champagne is drunk. But you know the population is small. But mind you, the outlook is good."

"How do you like Canada?" I ventured.

"British Columbia is a beautiful country. I like it very much. But I have only been in Canada a few days."

"But," I interposed, "British Columbia is a part of Canada."

"Yes, I know; but it seems another country. Everything is so different from what it is here. But I am very much

delighted with Toronto. It is so clean looking. I had no idea it was such a fine city. And what a city it is for ladies! Why you seem to have more ladies than gentlemen here! You know in England the colonies are advertised as good places for young women to go if they are in search of husbands.

"It is amusing the misconceptions which exist in England regarding the colonies. There are people in London, for instance, who think they know everything, and that they can go to the colonies or foreign countries and employ the same methods they do at home and succeed. When they lose their money they find their mistake."

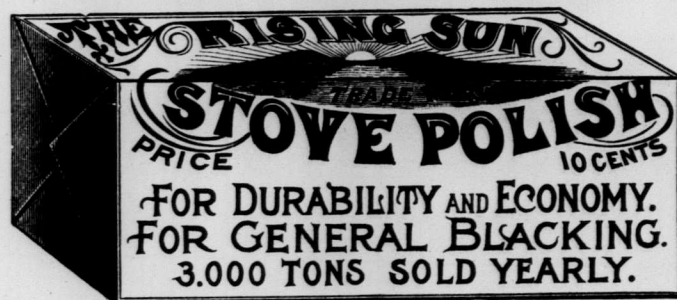
"In all your travels with which countries do you like best to do business?"

"Oh, the colonies. And the countries with which I most of all detest doing business is Spain and the Spanish colonies or countries which were once Spanish colonies. Buenos Ayres, Argentine, is however, an exception."

Speaking of trade conditions in the various countries in which he had travelled Mr. Schulte said: "I went to Africa shortly after the Jamieson raid and business was then good. But things are very bad now, and they will be until old Kruger dies or goes out of office. The Boer Government is unprogressive. Its taxes on dynamite and other things are most burdensome. I am firmly of opinion that there will be another revolution in that country before long. Things cannot go on as they are at present. In California, too, trade is poor, and the outlook is not good on account of the poor cereal and fruit crops. You know the commercial man's trade barometer in California is the wheat crop. If the crop is bad he knows trade will be bad, and he governs himself accordingly."

"Trade in Canada is in a pretty healthy condition," I ventured to remark, for I always believe in telling the truth and letting other people know all the truth about a

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

good thing, and especially when Canada is concerned.

"Oh, yes, I understand that, and am glad to know it. From what I have seen of Canada I am convinced it is a grand country. But what you want is population. I have a number of relatives who are proposing to emigrate, and I shall certainly recommend Canada to them. One thing that favorably impressed me was the marked difference in the people in the Canadian Pacific coast cities and those at Seattle. In Seattle, a large part of the population seems to be composed of lawless and desperate characters, while in Victoria and Vancouver it is the very opposite. From what I could learn the Canadian people on the Coast are making every effort to keep out the rowdy element."

There is one thing I gathered during my chat with Mr. Schulte that I would recommend to all who travel either on business or pleasure bent. I will give his own words to show what I mean: "I do not, when I am abroad, travel after the manner of the ordinary tourist. There is too much silly talk with the average tourist. What he seems most interested in is discussing the height of some mountain which comes within his range of vision, or some other trivial thing. I have not time to read novels, but I read the leading trade papers and the books about the various countries with which I am trying to do business. I read these books before I go and I read them again after I have left these countries. Then I talk with the people of these countries whenever an opportunity offers. And you can as a rule learn more about a country by talking with a native half an hour than you can in hours reading books."

Mr. Schulte goes to Montreal from Toronto, and from thence to New York and home. I should have mentioned the houses he represents. They are: de St. Marceaux & Cie., Reims (Champagne); Erven Lucas Bols., Amsterdam (Liqueurs & Hollands Gin Distillers); Black & Ferguson, Aber-

deen (Scotland), whiskey distillers and blenders; Dilthey Sahl & Co., Rudesheim on Rhine (Still and Sparkling Hock and Moselle); Quien & Co., Bordeaux (Clarets, Port and Sherries). OMAR.

### TRADE CHAT.

FROM many parts of Ontario come reports to the effect that the high price of wheat has resulted in farmers cleaning up their granaries, and bringing to market loads of from twenty to a hundred bushels more than they thought they possessed.

About 40,000,000 pounds of soap are used in Britain yearly.

Petrolia, Ont., papers state that business is picking up excellently in that town.

Supplementary estimates recently brought down in the Federal House, provide for \$10,000 for creameries in the N. W. Territories.

Bridgeburg, Ont., merchants intend closing their stores during the summer at 7.30 p. m., except on Saturdays, commencing June 15.

The new creamery at Coldwater, Ont., is about completed, and will likely be in operation this week. The building will be 52 x 25 feet.

The store of E. B. Hemstreet, grocer, Napanee, Ont., was entered by burglars the other night, and about \$25 worth of groceries were taken.

Immigration returns show that more than 15,000 settlers have entered Canada since January 1, 1898, of which number 2,000 were booked for the Yukon.

At the new cheese and butter factory at Adolphustown, Ont., 24,000 pounds of milk were taken in, and 25 cheese of 90 pounds weight were made in one day recently.

The new building for the Woodstock, N. B., Canning Co., is about completed. One half of the ground floor will be used for pea-hulling, the other half for handling

small fruits. A five ton scale is being placed in front of the building.

The Antigonish Milk Condensing Co., Antigonish, N.S., have commenced condensing. They pay 75c. per 100 lb. for milk.

The traffic on the Welland canal this year is said to be the greatest in the history of that waterway, the increase being largely in the quantity of grain carried through it.

The warehouse of N. J. Bogart, produce dealer, Chatham, was recently entered by thieves, and a large quantity of goods were stolen. The goods were recovered within a week.

A joint-stock company is being formed in Leamington, Ont., with a capital of \$15,000, to go into fruit canning on an extensive scale. The fruit will likely be put up in glass bottles.

There is a good demand in Western Ontario for sound young horses in good condition, of the heavy draught and driving classes. The demand is even greater than the supply.

S. G. Barter, general merchant, etc., Avondale, N.B., whose cheese factory was burned last season, intends rebuilding. The building will be fitted with all the modern improvements pertaining to an up-to-date cheese factory.

The opening of the Eastport and Lubec sardine factories has caused a great demand for fish. At Letete and Deer Islands, sardines sold last week as high as \$15.75 per hhd. A fine lot of fish was taken out of the Oak Bay weirs, the purchasers making a pretty good thing out of it. —St. Andrews, N.B., Beacon.

A Nova Scotia paper says that the scarcity of lobster bait is beginning to bother the boat fishermen considerably. The expected supply from the north shore is not forthcoming. Alewives are not sufficient yet to go round, and sculpins do not answer the purpose. Herring is in great demand, \$3.00 per barrel being offered.

The  
Best  
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**The  
Best  
That  
Money  
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Buy.**



SUTHERLAND'S  
**Crystal Beverages**

have no equal for PURITY and QUALITY.

Put up in the following flavors: "Kola Tonic"—"Lemon Sour"—  
"Cherry Sour"—"Orange Phosphate"—"Cream Soda"—"Sarsaparilla"; also  
Vesta Water—Lithia Water and Soda Water pints.

**LUCAS, STEELE & BRISTOL, Hamilton**

❖ **Fine Flavoring Extracts.** ❖



We do not think we have the largest bottle, nor do we think our figures are the lowest on the market, but we do know that there are no goods offered which are finer, and quality considered, than the



**SEELY**  
Manufacturing Co.'s Goods

We have all sizes and flavors.

**JAMES TURNER & CO., - Hamilton**

Wholesale Grocers.    \*\*\*    Established 1844.

**REINDEER BRAND**

CONDENSED MILK,  
EVAPORATED CREAM,  
CONDENSED COFFEE AND MILK.

Always up to their reputation.  
Keep a small stock on hand.  
Campers and Fishing Parties require these goods.

**Our  
Own  
Brands**

**Something Special in Currants.**

**Excelsior Brand Vostizza** } Cases and  
**Crown Brand Vostizza** } Half Cases.

We carry full stock of general groceries, and our prices are always right. See our Travellers and get quotations.

**THOS. KINNEAR & CO.,** 49 FRONT ST. EAST **TORONTO.**

**AMONG TORONTO RETAILERS.**

*The Summer  
Fruit Trade.*

The summer trade in small fruits and vegetables may be said to have nicely opened up, and already one can easily see that some dealers intend pushing this line of business for all it is worth, while others will likely carry a few boxes, for appearance's sake seemingly. There is no question but that fruits and especially small fruits are goods which need careful, watchful handling, but to the dealers who have mastered the art of selling their fruit before it spoils there is an undoubted profit in these goods. To a dealer who has recently opened up in business, or who has just begun to deal in fruits the experience of many successful dealers would say that business can be had in either of two ways: starting in a small way and increasing at every opportunity, or commencing boldly and selling all over-stocks at cost rather than allowing them to spoil. The first way is undoubtedly the safer, especially to the man with a limited capital, as he, having but a small stock on hand, does not run as great a risk from spoiling. To many men, however, the second way is preferable, for though the risk is greater, the chances of a paying business are much larger, taking for granted, of course, that the beginner knows how to buy, display and sell fruit. There is no doubt but the average person is more

likely to buy where there is an abundance and a variety of fruit than where the retailer keeps only a little and does not seem to take any interest in the sale of these goods. Then, as has been the experience of more than one dealer, after about a month's bold endeavors to reach trade, the trade seems to come more easily; the risk is consequently less, and soon a paying business rewards the enterprise of the retailer. As has been said before, in conjunction with enterprise, there is needed knowledge, to buy fruit; skill, to display it; and energy to sell it. There are one or two men in one district in the city who have a reputation for the ability to buy, as a rule, at a considerably lower rate than their competitors. They have thus an advantage over their rivals, for they can either sell cheaper or have a higher rate of interest. The latter seems to be the more satisfactory, for while it does not make competitors cut prices the larger rate of profit gives an opportunity for displaying goods to better advantage. Experienced dealers say that one of the chief difficulties in fruit selling is the danger of goods spoiling, and that experience is really necessary to judge the amount which can be safely handled in any locality. This very danger is the reason given by some dealers for having little to do with fruit. They are content to "make a living" sell-

ing groceries. The old proverb loses nothing in being read "Faint heart ne'er won fair lady's trade."

THE RAMBLER.

**EXTENDING THEIR BISCUIT WORKS.**

James McLauchlan & Sons, biscuit and confectionery manufacturers, Owen Sound, Ont., are installing at their works a new boiler of 100 horse-power, and a 50 horse-power engine. These extensions, together with the new biscuit oven, which has a capacity of 100 barrels of flour per day, and which was erected last fall are made necessary by the desire of McLauchlan & Sons to extend their trade to Manitoba and the Northwest. This firm now sends its travelers as far west as Winnipeg,

**NEW FIRMS STARTING.**

S. R. Guadet intends erecting a general store at McGinley's Corner, N.B.

J. E. B. Champeau is starting business as general merchant in Stanstead, Que.

Cronk & Co are commencing business as confectioners, etc., in St. Thomas, Ont.

Archambault & Marsau have commenced business as grocers in L'Assomption, Que.

James Alexander, cheese and grain dealer, Montreal, has opened a branch at Kingston, Ont.



**FOUR REASONS WHY GROCERS**

for which Grocers can offer no substitute without injury to their trade.

should sell a brand of Stove Polish which, above ALL others, consumers want, and

**Enameline**  
The Modern **STOVE POLISH**

First: It is Superior to All others in Quality.

Second: It gives Perfect Satisfaction to Consumers.

Third: It is Thoroughly Advertised and Sells itself.

Fourth: NO OTHER Stove Polish ON EARTH has so large a sale.

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# Molina Rolled Wheat

Have you forgotten how well "Molina" sold about this time last year? We haven't, and the demand for it is duplicating last year's orders **now**.

Because you get it direct from the mills you're sure of no dust or dirt or mustiness about it. The wheat itself is plump and white when we get it from our Lake Erie Warehouses. When **you** get it, you get an honest, Rolled Wheat that's made a name for itself among careful buyers everywhere.

**The Tillson Company, Limited**

FROM MANUFACTURER TO  
RETAILER DIRECT.

**Tilsonburg, Ont.**

## CANNED GOODS OUTLOOK IN THE UNITED STATES.

This unseasonable weather has had the effect of setting back all vegetation and retarding growth in general, and has prevented much seed from germinating, and killed off the young and sprouting plants. In many instances it has simply destroyed the entire work of the spring, and the farmers and planters will have to do it all over again, or repudiate their contracts.

From Southern Maryland come reports that the recent hailstorm of the 19th has cut peas and strawberries from their vines and killed all the tomato plants set out; the latter to such an extent that growers will be unable to fill their contracts, and so not one-third of a crop is estimated upon. But while this is the case in one locality, the neighboring county will escape all damage from hail and report a largely increased acreage.

But the report is general that the excessive rains have prevented germination, and consequently tomato plants were extremely scarce, and what plants were lucky enough

to escape this disaster, are still waiting to be transplanted, owing to the wet condition of the soil. Much corn that has been planted has failed to come up, and other that came up only did so to be cut down again, which two fatalities, taken together, have necessitated much replanting. But, as the season is young for these two staples, it is thought that the new crop can be gotten in and matured in time for the coming packing season. In all directions there was an increased acreage, in some cases there was double over that of former years, so that the damage from weather conditions will really not make a very perceptible difference.—The Trade, Baltimore, Md.

### REMEDY AGAINST CUTWORMS.

A good remedy to destroy cutworms that attack tobacco, cabbage, onions, tomatoes and similar plants soon after they are set out, is to drop a tablespoonful of poison mash in the vicinity, but not in the exact place where the plant will be set. If this is done three to five days before the plants are set out, the worms will be attracted to the

bait, will eat it, and will be killed. The best bait seems to be wheat bran, say 50 lb., cheap molasses, 2 quarts, and paris green, 1 lb. Mix the bran and poison together thoroughly while dry, then add the molasses, previously diluted with a gallon of warm water, adding enough water to make a dough that can be handled easily without running. This plan has been very successfully used by a large number of farmers, and especially recommended by the Maryland station (Bulletin 55). It is inexpensive, and does the business. Where cutworms are frequent, there will often be found four to eight worms dead about each hill of bait. There are other methods of applying the poison, but this seems to be the most effective, and farmers and gardeners who have tried it endorse it as the most practicable scheme yet devised for dealing with the cutworm pest—American Agriculturist.

The majority of the business men of Nelson, B.C., have agreed to close their places of business at 6 or 7 o'clock each evening during the summer months, and the Nelson Economist suggests that they go farther, and close up one afternoon in the week. Kamloops, B.C., merchants have arranged to close every Wednesday afternoon during the summer.

# ROYAL SOVEREIGN

## Prize English Stiltons Guelph

This Cheese is made to please the finest trade.

**A. F. MacLAREN & CO.,**

Sole  
Selling Agents

**TORONTO, CANADA**

# CASTILE SOAP

**IMPORTED WHITE.**

CAKES AND BARS.

Shipments to hand this week.

**DOMESTIC CAKES.**

(FULL SIZE.)

Best value in Canada. Limited quantity. Order early.

**THE DAVIDSON & HAY, Limited**

Wholesale Grocers

TORONTO

## NATIONAL GROCERS' ALLIANCE.

EVERY jobbing grocer in the United States, according to the N. Y. Journal of Commerce, has been invited to attend a meeting of the Wholesale Grocers' Association to be held at Niagara Falls, June 7 and 8. Among the subjects to come before the meeting is the question of forming a national alliance of grocers, embracing all the prominent houses in the trade throughout the country. The promoters of the proposed organization hope to perfect plans to bring the wholesale houses closer together in a business way, and to lay the foundation for a uniform schedule of prices in all the States.

Two schemes have been suggested as a basis for the new organization. One is to effect a union of the several State associations, and the other is to form a national association without reference to State bodies.

It is claimed that the State organizations have come into conflict on the borders of adjoining States and in the large cities where competition has been sharp. This has brought about a chaotic state of affairs that can only be regulated by the formation of a national body, with authority to make and enforce regulations that will prevent such conflicts.

In favor of the union of State associations, it is urged that all matters pertaining to the

conduct of business within States could be regulated by the existing organizations, giving them practical home rule, with the power to adjust local differences, and thus relieving the national association of a vast amount of work that would complicate matters if thrown on to the national body.

Under this plan delegates to the national body would be elected by the several State organizations. These delegates would have to look after their respective States, both in the matter of the maintenance of prices and the regulation of freight rates charged by the railroad companies. They would also keep a watchful eye on the relations between the jobber and the manufacturer, and keep the State associations informed as to their duties.

Particular attention will be paid to devising some plan for the maintenance of prices and the punishment of violations. Several of the foremost thinkers in the several State associations agree upon a fine of \$1,000 for each and every offence in the way of cutting prices as the most efficacious way of stopping such practices, and such a plan will be proposed in the regular way when the convention gets down to business at Niagara Falls.

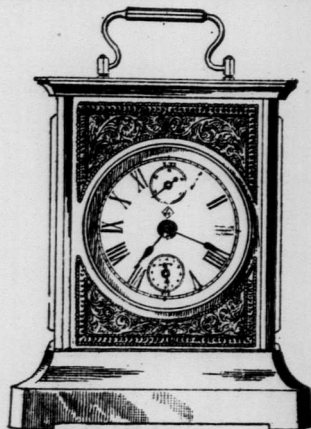
## U.S. FLOUR FOR THE BRITISH.

A Kingston, Jamaica, despatch says: "The British Government has purchased

in the United States for delivery here 120,000 barrels of flour for the army and navy stores. Part of the order was placed with a Minneapolis company. The transaction is significant as showing British preparation for an emergency."

## THE DOMINION BANK.

One indication of the commercial prosperity at present being felt in Canada is to be found in the reports of the chartered banks. The report of the annual general meeting of the Dominion Bank shareholders will be read in another column. This institution, as is well known, is an old and rich bank, its reserve fund being equal to its capital, a unique and satisfactory feature which makes a financial institution practically impregnable. The business of the Dominion Bank during the past year has resulted in a clear net profit of \$182,462. The balance carried forward, after the payment of four quarterly dividends, was \$32,388, against a similar balance last year of \$29,925. The bills under discount and call loans amount to \$10,709,000, and the note circulation is \$1,264,016. The assets of the bank are very large, and the price of its stock in the money market indicates an unequalled position. The annual statement is instructive and inspiring.



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A record breaker in the sale of Stove Polish—over 850 gross of Sunlight Black Lead sold to the retail trade alone inside of two months, and still the sales increase. Try it, it's a seller.



## A Chance of a Lifetime

to get a gold watch and a music clock free. All the trouble it means to you is to sell and push Sunlight Black Lead, the best Stove Polish in the world, and positively makes no dust. For sale by all the wholesale trade. Price, per gross, \$2.25. Write for circular giving full particulars.

The Alpha Chemical Co., Berlin, Ont.



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### THE BREAD OF NATIONS.

IT IS a curious and interesting study to compare the various materials which serve the different nations of the world as the basis of their bread. In this country, where good bread, made from spring and fall wheat flour, is within reach of all, rarely a thought is given to the fact that, after all, the inhabitants of only a small portion of the earth's surface enjoy such food.

In the more remote parts of Sweden, says The Sanitary Record, the poor make and bake their rye bread twice a year and store the loaves away, so that eventually they are as hard as bricks. Further north still, bread is made from barley and oats. In Lapland, oats, with the inner bark of the pine, are used. The two together, well ground and mixed, are made into large flat cakes, cooked in a pan over a fire. In dreary Kamtschatka pine or birch bark by itself, well macerated, pounded, and baked, frequently constitutes the whole of the native bread food. The Icelander scrapes the "Iceland moss" off the rocks and grinds it into flour, which serves both for bread and puddings. In some parts of Siberia, China and other eastern countries, a fairly palatable bread is made from buckwheat. In parts of Italy chestnuts are cooked, ground into meal, and used for making bread. Durra, a variety of the millet, is much used in the countries of India, Egypt, Arabia, and Asia Minor for making bread. Rice bread is the staple food of the Chinese, Japanese, and a large portion of the inhabitants of India.

In Persia, the bread is made from rice, flour and milk; it is called "Iawash." The Persian oven is built in the ground, about the size of a barrel. The sides are smooth mason work. The fire is built at the bottom, and kept burning until the walls or sides of the oven are thoroughly heated. Enough dough to form a sheet about one foot wide and about two feet long is thrown on the bench and rolled until about as thin as sole leather. Then it is taken up and tossed and rolled from one arm to the other and flung on the board and slapped on the side of the oven. It takes only a few moments to bake, and when baked it is spread out to cool. This bread is cheap—i.e. a sheet—it is sweet and nourishing. A specimen of the "hunger bread" from Armenia is made of clover seed, flax, or linseed meal, mixed with edible grass. In the Molucco Islands the starchy pith of the sago palm furnishes a white, floury meal. This is made up into flat, oblong loaves, which are baked in curious little ovens, each being divided into oblong cells to receive the loaves. Bread is also made of roots in some parts of Africa and South America. It is

made from manico tubers. These roots are a deadly poison if eaten in the raw state, but make a good food if properly prepared. To prepare it for bread the roots are soaked for several days in water, thus washing out the poison; the fibres are picked out, dried and ground into flour. This is mixed with milk, if obtainable; if not, water is used. The dough is formed into little round loaves and baked in hot ashes or dried in the sun.

### THE TIME FOR WISE BUYING.

The large number of food products which, either directly or indirectly induced by the war, have recently rapidly advanced, have given retail grocers a splendid opportunity to make money. Yet, it is a question whether many embraced it. The jobbers have been wiser, and some boast of having made as much money in the past three months as they made in the preceding six.

The making of money out of present conditions has required but one faculty—attention to the markets and careful buying. This illustrates the difference between a grocer who reads a good trade paper and one who takes none. The trade paper reader is kept constantly in touch with the markets by unpartizan writers; he knows what future prospects are, and whether it is safer to buy or to wait. The grocer who has no use for trade papers depends solely on salesmen or house organs, both of which are prejudiced in favor of the firm they represent. Even with the most reliable salesmen, when they form the sole source of information, there is always the fear that the wish for a market fluctuation may be the father of the thought.—Grocery World.

### TO SMILE A MINUTE.

THE proprietor of the grocery had barely got inside the store the other day when the clerk called out excitedly:

"Say, Mr. Jones, you know that crock of old butter we were going to throw out yesterday?"

"Yes," calmly replied Mr. Jones.

"Well, sir," went on the clerk exultantly, "I sold the whole lot of it not ten minutes ago, and got full price for it, too."

"Good boy, John!" chuckled the grocer, as he patted the young man on the back and shook hands with him.

"And say," continued John, with a cunning smile, "you know that big can of so-called coffee we got stuck on and couldn't sell—that awful stuff we bought at auction last summer?"

"Yes."

"Well, I sold that, too—every pound of it—and got the money in the cash drawer!"

"My dear boy," said Mr. Jones, as he looked at his clerk affectionately, "you are indeed a treasure—a jewel of the first water!"

"But that's not half of what I've done this morning. I also got rid of that old cheese that's been lying down in the cellar all winter."

"What! That cheese I told you to throw out some time ago?"

"Yes, sir; and it brought a good price, too."

"Well, well, well! Your salary shall be raised immediately, and I've a good notion to take you into partnership with me. Got rid of that mouldy old cheese, eh?"

"I did!" proudly replied the clerk, with the wisest kind of a look on his face. "Just let me tell you, also, that I talked the same party into buying those six dozen spoiled eggs, all of the stale bread the baker refused to take back, and ten pounds of that brown sugar no one would look at! Mrs. Smith, who keeps a boarding house around the corner, took the lot, and—"

"You ass of asses!" suddenly broke in the grocer, as his jaw fell and he gasped for breath.

"S—sir?"

"You fool of fools!"

"But—but, I—I—"

"You awful apology for a human being!"

"W—why, I—I don't quite understand—"

"You idiotic idiot!" shouted Mr. Jones, as he caught his clerk by the collar and gave him a shake that made his teeth rattle. "Only yesterday I paid the same Mrs. Smith a year's board in advance, and now I'll have to help eat all that old moldy stuff you sold her, or starve to death! Hustle out of here before I tear you limb from limb!"

Wanted—Grocery clerk. Enquire of P. Jones.—Grocery World.

### HE GOT HIS RECEIPT.

Uneducated people sometimes have a happy knack of coming to the point, says an exchange. Dan and Mose, neither of them noted for erudition, were partners in an enterprise which is needless to specify. One morning a customer called to settle a small bill, and, after handing over the money, asked for a receipt.

Mose retired to the privacy of an inner room, and, after a long delay, returned with a slip of paper on which were written these words:

"We've got our pay. Me and Dan."

Mr. C. E. Colson, Montreal, representing Crosse & Blackwell, was in Toronto yesterday.

# THE TEA THAT STANDS THE TEST

is the one in which quality is the chief consideration. Hence, the great increase in demand for

## Ludella Ceylon Tea

Every pound represents the best character of tea obtainable from the most desirable districts, and is guaranteed to be strictly pure. This is one of the many reasons for its popularity.

LEAD PACKAGES.

25, 40, 50, AND 60c.

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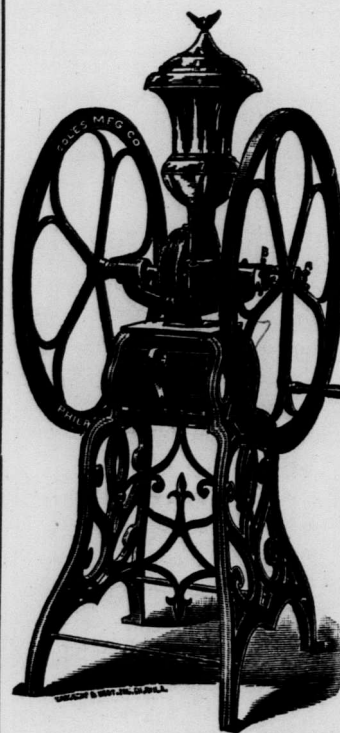
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### Sovereign Matches



## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

### THE CANNED SALMON SITUATION.

AS there appears to be a sufficient spot supply of canned salmon, no apprehension is felt on the part of the dealer as to what the cost of the new pack is likely to be; nor, indeed, is this unusual, in view of the demand having, as customary, been light during the winter and spring months, and the packers' agents being later than usual in soliciting orders for future delivery. But, as the season is now at hand when an increased consumption improves the demand, we may expect a revival of the interest in this important article in the canned goods line.

While it is altogether too early to indulge in predictions as to the probable pack, yet, it must be borne in mind that last year they had their big run of fish on the Fraser river, which occurs every fourth year, and which has invariably been followed by smaller runs each succeeding year until the next period has been reached. There is no reason why past experiences in this respect should not now be a safe guide, although the artificial hatcheries established by the Federal Government naturally tend to

make the short years less pronounced than formerly.

The pack on the Fraser river in 1893, which corresponds with 1897 in its being the period of a good run of fish, was 474,000 cases. The following year showed a falling off of nearly 25 per cent., being only 364,000. In 1895 the pack was 384,000, and in 1896 it dropped to 323,000. Notwithstanding the large pack of last year, the stock on the Coast has been entirely cleaned up. There would, therefore, appear to be substantial reasons for packers' expectations of higher prices for the coming pack.

Great Britain takes the bulk of the British Columbia as well as of the Alaska pack, last season shipments by sea up to Dec. 31 being 1,217,825 cases, of which 759,253 were shipped from British Columbia. The English market, therefore, is a most important factor in determining the selling price of these goods.

The present selling price in England is 16s., equivalent to a net price to the packer of nearly \$3.50 per case f.o.b. Vancouver; and sales have already been made of the coming pack by packers on the American side at about the same figure. This, therefore, is likely to be the very lowest figure in wholesale lots that our home trade can reasonably expect at the opening of the season, with the strong probability of an advance as the season progresses and the probability of a short pack becomes more apparent.

Freights are likely to be lower this season than last, hence the cost to the Canadian consumer need not necessarily be enhanced. The sharp advance in canned meats widens the comparison between the latter and canned salmon, which is now, everything considered, the cheapest food product on the market.

Men who do not hew to the line are sure to be shoved to one side by those who do.

### THIS YEAR'S BRITISH CHEESE.

There is one bearish factor in the British cheese market this year which should not be overlooked, and that is the home make, which has every prospect of being large.

As pointed out by a London trade paper, the price of the first brands of English cheese has got to come down a long way before it interferes with the sale of Canadian.

### FALLING FROM GRACE.

HERE appears to be something in the sunshine of the Government benches at Ottawa which is so enervating as to leave its occupants with little or no concern in regard to the commercial interests of the country.

When the present Government took office it succeeded an Administration which, during the last few years of its regime, had irritated, by its persistent and continual neglect of their interests, the business men of this country irrespective of politics.

The new Administration, therefore, with the faults of its predecessor before it as an object lesson, might have been expected to be zealous for the good of the business interests of the country from a sense of self-preservation, if for no other reason.

Its preferential tariff was clever, and it appealed to the business men of this country, as well as their confreres in Great Britain, to say nothing of the Imperialists on both sides of the Atlantic.

But signs are not wanting that it is beginning to fall from grace as did its predecessor. And, if it is not careful, it will, like it, fall from power.

The independent element in Canadian politics was never as strong as it is to-day. The business men of the country are gradually recognizing the fact that politicians are as much alike as two peas. Where they differ most is in name and in the fact that the one is in power and the other desires to get in power. When it comes to exhibiting a real and practical concern for the commercial interests of the country both are found wanting.

Good business legislation in this or any other country is dependent upon the watchfulness and energy of the business men, and this watchfulness and energy will be powerful only in proportion to the independence of this business element.

If business men tie themselves to this or that party, following where it leadeth, Governments will always be more or less careless of those interests which are of greatest import to the country.

Evident as it is that the independent sentiment is spreading among the business men of Canada, yet it needs both further

expansion and more practical employment. The way in which business measures have been allowed to go by the board during the last session of the Dominion Parliament proves that beyond all question.

#### STRONG SUGAR SITUATION.

**M**ANY observers of the sugar market consider a material advance in the cost of refined sugar a strong probability before many weeks have passed.

They certainly have plenty of ground for this belief in the decided strength displayed by raw sugar of late.

Since April 19 beet has advanced 9d., from 9s. up to 9s. 9d., while Java is 1s. 3d. higher, at 12s. 6d., and fair refining 1s. 3d., up, at 11s.

During the same period the price of refined has advanced only 1/8c. per pound. It is undoubted, therefore, that the position of the market is strong, and that still higher prices are not by any means unlikely.

One of the local Montreal refiners has, in fact, asked 1-16c. advance, but as the other is still filling orders at the old range, no actual advance can be cited. But, while this is so, it does not follow that it will pay buyers to hold off. On the contrary, indications are that they will find it a profitable proceeding to sort up their stock now, and get in their orders at the existing level of cost.

Buyers must bear in mind that such important sources of supply as Porto Rico, Cuba and Manila, being blockaded, are cut off by the war.

The United States Sugar Trust also, which has been working along on supplies of raw material, purchased previous to the outbreak of hostilities, will, very shortly, appear in the European market as a buyer of beet stock, and it is estimated that it will take fully 500,000 tons. In fact, if we are to believe the cables of the past week, the trust has already begun to nibble at the European beet market.

Holdings of beet are said to be waiting for this demand, and it is predicted that when it is experienced prices will boom.

Altogether, the sugar situation is a strong one, and some buyers are evidently aware of the fact, for both refineries at Montreal report larger orders this week than last.

#### COFFEE NOW AND ELEVEN YEARS AGO.

**T**HE extremely low prices which have been quoted on green coffee during the last few months have not been without precedent in the history of the coffee trade.

The proprietor of one of the coffee mills has recently been going back over his books, with a view to comparing the prices paid by his firm to-day for green coffees with those paid in the years gone by.

He found that 11 years ago the prices for Rio, Santos and South American coffees generally were much about the same as they are to-day, while Javas were even cheaper.

About eleven years ago Rio coffees were bought in Toronto as low as 7 1/2c. per pound. Just about that time, however, the market began to advance. In two months the grade of Rio coffee, which sold at 7 1/2c., was quoted at 18c., while four months later still 24c. was touched. Eventually, the ruling price declined to 18c., around which figure the quotations remained for a couple of years. Then 16c. became the ruling figure; but, by-and-bye, the market gradually declined, until it worked down to the low point which it recently touched.

An interesting story is told of a Toronto speculator who had held 500 bags of Rio coffee up to within a short time before the market took an upward turn, eleven years ago. Becoming discouraged he sold at 7 1/2c. Had he held for six months longer he could easily have obtained three times that sum. But he is now out of business and a millionaire, so it does not matter much.

#### LIGHT PEACH CROP.

Information, from what is considered reliable sources, has been received in Toronto to the effect that the crop of peaches this season in Western Ontario will not be over one-half last year's growth.

It will be remembered that last year the crop was one of the largest in the history of the Province, and it is a general rule that an enormous crop is succeeded by one rather below the average.

It was considered at the beginning of the season that this year would prove an exception, as the buds came out most beautifully

and prolifically, but later information states that appearances now point to a light crop.

This intelligence will really be bad news only to the consumer, as, though a light crop means less fruit to sell, it also means better prices to the grower, and a better margin, at less expense, to both the jobber and the retailer.

#### A NEW DARK YELLOW SUGAR.

The feature of the sugar market this week is probably the appearance of a dark yellow sugar which is being offered at 1-16c. per lb. below the cheapest yellow sugar now quoted.

It is the product of one of the Montreal refineries, and is probably designed to compete with the imported dark yellow sugar.

The advent of this sugar has naturally unsettled the market for yellows a little, but, in view of the strong character of the sugar market generally, it can scarcely be expected to induce any reduction in values.

#### DRIED FRUIT POINTING UPWARD.

**T**HE outlook in regard to dried fruit during the coming fall is commencing to attract quite a lot of attention.

Representatives of large operators in Valencia and other Spanish fruit, who were in Montreal last week, stated that the market in Europe is bare of supplies, and they are seriously thinking of re-shipping stocks of Valencia raisins that they have in Montreal and New York back to London.

Their reason for this action is that they expect the crop in Spain will not last one month later than last year, as the drafting of so many men for the army has left very few to work in the vineyards.

Altogether it is hard to tell how the present crop will turn out, as everything depends on the present war, and whether it will assume more serious aspects or not.

It may be remarked in this connection, that stocks of Valencia raisins in Montreal are lighter than most people expected. There are no layers or selected at all, and this condition has led to increased enquiry of late for California dried raisins. They are also firm in tone, and, naturally, if they have to take the place of Valencias to an increased extent, they will be firmer.

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**CHANGE IN PAPER BAGS.**

**M**EETINGS of the Flour Sack and the Paper Bag Associations were held in Toronto a few days ago, and, although the meetings were private, THE CANADIAN GROCER learns that some changes were decided upon.

No actual change in quotations was made in flour sacks, but, it was decided to give a special trade discount of 3 per cent. on purchases of over five thousand one-eighth, 25-lb., and one-fourth, 50-lb. On lots of smaller sizes, amounting to over ten thousand, a special trade discount of 5 per cent. is to be allowed. No discount is to be allowed on purchases of less than five thousand, or on any other size less than 25-lb.

In regard to grocery bags, the following was agreed upon:

	Per cent.
On quantities up to and including 10,000	40
On quantities over 10,000 and up to and including 25 M.	40 and 5
On quantities over 25,000 and up to and including 75,000	40 and 10
On quantities over 75,000 and up to and including 300,000	40 and 10 and 5
On quantities over 300,000 and up to and including one million	50 and 5

These prices went into effect on the 26th ult.

It is understood, that while no freight will be paid or allowed on any shipment west of Sudbury, and, while no freight will be paid or allowed on any quantity less than 75 M., sold, shipped, and delivered at one time to one party, that on shipments of good round lots, freight will be paid or allowed to the chief centres of Canada.

Those present at the meetings were: Mr. W. D. Woodruff, representing The Lincoln Paper Mills; Mr. W. H. Rowley, representing The E. B. Eddy Co., Limited; Mr. Jos. Kilgour, representing Kilgour Brothers. Mr. J. C. Wilson, the president, owing to illness, was not present.

**CANADIAN STRAWBERRIES RIPE.**

The first shipment this season of Canadian strawberries was received on the Toronto market on Wednesday, June 1. This is just five days later than last year, when they came in on May 27.

This first shipment came from a grower near St. Catharines, Ont., who has for some seasons past been the first to send Canadian strawberries to Toronto.

It is expected that before the end of next week, berries will be arriving from all

sections of Ontario in proximity to Lake Erie, and the southwestern end of Lake Ontario.

The quality of the berries received is good; rather better than the average. In regard to the crop it is too early to make a definite statement, but all indications point toward a bountiful one.

**THE CURRANT SITUATION.**

**W**HILE no further advance has taken place in currants, the position of the market continues strong.

According to the latest advices, stocks in Patras are reduced to 3,500 tons, and this, together with the fact that a good export demand is being experienced, keeps prices firm.

Currants on the spot in Canada are firm, and a Toronto broker, who, a few days ago, made a canvass of the wholesale trade in an effort to make a purchase to fill an outside order, could only get a limited quantity, and that at what was practically a retail price.

For this time of the year there has been a good deal of buying for import during the past week. The orders placed have, as a rule, been for fair-sized lots, and the fruit most wanted has been fine Filiatras.

The shipment of currants ex ss. Ganges are showing good quality. This is satisfactory to importers, because, usually this late in the season, the better grades of fruit have been shipped out of Greece.

**CALIFORNIA PRUNES.**

Although California prunes are  $\frac{1}{4}$  to  $\frac{1}{2}$  c. per lb. dearer on the Coast than they were a short time ago, there are holders in Chicago who are offering at much about the old figures.

In Toronto, stocks of prunes of this growth are getting into small compass, and there is a decided scarcity in the smaller sizes, but few, if any, orders for fresh supplies are being placed. As the demand is falling off, on account of the advent of green fruits, dealers feel that is the safer course to pursue.

Nearly one thousand more people left the United Kingdom for Canada during April than during the same month last year. Small donations of this kind are thankfully received.

**DROPS FROM THE EDITOR'S PEN.**

Early closing tends to prevent early demise.

Advertising is the corner stone of business prosperity.

Custom can be killed as easily with a look as with a club.

A man needs to use his brains as well as his boots in business.

The special pastime of yellow journals is to paint the country red.

Dishonesty may save one customer, but honesty will earn a score.

Order is as much a business quality as is the ability to buy and sell.

There would be fewer grocers "cleaned out" if more stores were kept cleaned up.

The industrious man may get tired, but he does not, like the lazy man, tire others.

A man without a purpose in life is like unto a ship on the ocean without a destination.

After the United States gets through with Spain it will still have to fight the battle for Sound Money.

Many a man cannot get credit himself because he has been o'er liberal in giving credit to others.

The merchant who is just to himself as well as to his customers is a man whom the gods smile upon.

Independence in individuals is a good thing, as long as it does not interfere with the liberty of others.

It is to the soldier's interest to watch his enemy, but it pays the merchant best to mind his own business.

It is not necessary that a merchant should live to advertise, and yet it is necessary that he should advertise if his business is to live.

Wealth is a dangerous thing for a young man to start out into life with. Wealth at the start often means poverty in both brain and pocket at the finish.



  
**"COMPARISONS ARE ODIIOUS"**  


BUT ONLY TO THAT  
WHICH SUFFERS BY THE COMPARISON.

We do not make Paper Bags according to the standard of others. We have a standard of our own—we must sustain the reputation of the Eddy Bag.

We ask all grocers who want to get full value for their money to compare Eddy's Paper Bag with any and all other makes. The result, in favor of the Eddy Bag, will be as follows:

### 1. LARGEST SIZE.

In almost every size Eddy's will be found more or less larger, consequently the Eddy Bag will sometimes answer the purpose of a so-called "size larger" of any other make.

### 2. FULL COUNT.

A few missing from each bundle amounts to a good many in a consignment. Eddy's are **guaranteed** full count.

### 3. GOOD PAPER.

Superior in color and tensile strength. We have our own paper mills and can afford to put in the best paper stock.

The **E. B. EDDY CO.,** Limited

"The largest of its kind and the most unique establishment  
under the British Flag."

**HULL, CANADA.**

61 Latour St - - - MONTREAL  
38 Front St. West - - - TORONTO

AGENTS—F. H. Andrews & Son, Quebec; J. A. Hendry, Kingston; A. Powis, Hamilton; R. V. Weldon, London; Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.

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**HINTS TO BUYERS.**

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**S**TOWER'S lemon squash, lime juice and lime juice cordial are now on hand with Lucas, Steele & Bristol. The two last named are in both quarts and pints.

H. P. Eckardt & Co. are showing samples of new Japan teas.

"Maypole" soap is arriving this week for The Davidson & Hay, Limited.

H. P. Eckardt & Co. have some fine Patna and Japan rice in stock.

Perkins, Ince & Co. are in receipt of a shipment of Dutch granulated sugar.

H. P. Eckardt & Co. are offering special value in green Rio coffees.

Finest English wrapped bathbricks are in stock with The Davidson & Hay, Limited.

H. P. Eckardt & Co. are offering evaporated peaches at a low figure.

"Montserrat" lime juice, new stock, is to hand for The Davidson & Hay, Limited.

Early spring pickings Japan tea (first of new crop) is in stock with the Eby, Blain Co., Limited.

George Foster & Sons are now showing samples of new season's Japans to arrive by first steamer.

Further supplies of Santa Cruz prunes, 80-90 and 90-100, are in store with the Eby, Blain Co., Limited.

J. T. Morton's pickles and Spanish olives, in pints and half-pints, are now in stock with George Foster & Sons.

The attention of the trade is drawn to the announcement in this week's issue by the Eby, Blain Co., Limited.

"Sure Catch" sticky fly paper and fly poison pads are being offered by The Davidson & Hay, Limited.

Choice quality of Northern Island and Pons molasses can be had from Laporte, Martin & Cie at clearing sale prices.

"Ambelo" cleaned and stemless currants, rich, old fruit, is a recent importation by the Eby, Blain Co., Limited.

Laporte, Martin & Cie say they are still ready to book orders for new crop fine Barbadoes, to arrive during June and at the very lowest price.

Lucas, Steele & Bristol now offer Sicilian lemonade tablets; also strawberry and orange. They are put up in 1-oz. packets and sweetened ready for use.

The Davidson & Hay, Limited, is offering a castile soap in cakes to retail 3 for 5c.

As there is only a limited quantity to offer buyers would do well to order early.

A shipment of Crosse & Blackwell's goods, including capers, curry powder, malt vinegar, marmalade, Lucca oil, etc., has been received by T. Kinnear & Co.

George Foster & Sons report the arrival of another consignment of their extra fine "Rajah" Ceylon tea, and customers who have been waiting for this line can now have their wants supplied.

Warren Bros. & Co. are putting on the market, in their own name, "Original Arabian Blend" Java and Mocha coffee, in pound packages. The coffee is put up both whole roasted and ground.

Laporte, Martin & Cie are offering to their clients who may run short of molasses before their new crop comes in, to deliver, on account of contract, some 1897 choice Barbadoes, at same price as the contract calls for.

W. H. Gillard & Co. have now ready for shipment their "Aurora" Ceylon tea, which is packed in most unique and attractive packages, lb. and ½-lb., black and mixed, to retail at 35, 40 and 50c. This tea is only put on the market after exhaustive tests, and the firm guarantee that the high standard of quality will be maintained at all times.

THE CANADIAN GROCER has been asked by Herdt & Co., general agents for Monsieur Menier, to remind the trade that there is just enough time to place a last importation order in Chocolat-Menier before the change of tariff. They guarantee that orders placed with them next week will arrive in time to get once more the benefit of the one-eighth Customs reduction.

**LATE ADVERTISEMENTS.**

The following items arrived too late for insertion in the regular advertising space. Reading notices inserted in this column at 5c. per word.

H. P. Eckardt & Co. report that they are selling an immense quantity of Heinz's baked beans, pickles, sauces, etc.

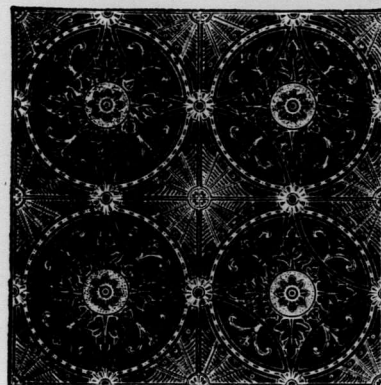
The bulk, mixed and chow pickles, in 5-gallon pails, offered by Lucas, Steele & Bristol are cheap and giving great satisfaction.

T. A. Lytle & Co. report a remarkably good season's trade in pickles and vinegar, with no sign of dropping off up to the present. The sales in other lines are satisfactory.

W. H. Gillard & Co. report an active sale for New York ginger ale, which was so deservedly popular last season, over 6,000 cases having been disposed of by this firm alone. The manufacturers, Pilgrim Bros., of Hamilton, claim this beverage to be absolutely pure and manufactured on a strictly scientific principle.

**NOWADAYS**

You're old-fashioned—if you don't use our

**Metallic Ceilings**

A Sample Design.

They're so much better than any other interior finish—more beautiful and durable, as well as fire-proof and hygienic.

We make countless designs suited to any room of any building, and you'll enjoy their economical superiority.

Better mail us an outline showing shape and measurements of the ceilings or walls to be covered, and we'll send you an estimate and full information.

**Metallic Roofing Co., Limited**

1180 King St. West, TORONTO

**"CRYSTAL" BEVERAGES.**

The above beverages, which are manufactured by J. W. Sutherland, Hamilton, are being offered for sale by Lucas, Steele & Bristol. This manufacturing chemist uses machinery from Manchester, England. An expert was brought direct from Manchester to superintend the management of the plant, and he should be in a position to show just as good aerated waters as can be manufactured in Belfast. In the manufacture of "Crystal" brand, pure sterile water is used, perfectly pure carbonic acid gas, corks of fine quality, and every bottle is nicely labeled. In 5-case lots and over, Lucas, Steele & Bristol deliver these goods and also pay return freight on same.

**COLD STORAGE AT RAT PORTAGE.**

Major the Hon. J. E. P. Vereker, of London, Eng., W. P. Margetson, W. A. F. Jones, E. F. Head and A. C. Boyce, of Rat Portage, have applied for a charter of incorporation as "The Rat Portage Cold Storage and Produce Co., Limited," capital, \$50,000.

The necessary capital having been subscribed, it is the intention of the company to at once proceed to build a substantial business block and complete cold storage on the spur track of the C.P.R., on the north-east corner of Matheson and Fort streets.—News, Rat Portage.

**THE ESSENTIALS OF**

# A GROCER'S SUCCESS

**STANDARDS OF QUALITY.**

**CHASE & SANBORN - MONTREAL**

#### CHAPUT, FILS & CIE.'S "AD."

**L** CHAPUT, FILS & CIE. last week prepared copy for an advertisement referring to certain lines of tea they were desirous of offering to the trade. The copy was mailed, but went astray, so the advertisement did not appear before the readers of THE CANADIAN GROCER. On page 39 of this issue the firm is advertising new season's teas; also lobsters, while on page 38 it is offering canned vegetables at special prices.

#### CANADIAN BUTTER IN JAPAN.

Editor GROCER,—I observe in your editorial on "Our Exports to Japan," that you made rather a discouraging reference to our butter trade with Japan, which the figures you give quite confirm.

On my return home, last November, I induced the Department of Agriculture to make a trial shipment of a ton of creamery butter to Japan, and, I am glad to say, three days after arrival a cable was received to repeat the consignment. I have correspondence from the consignees stating that Canadian butter is the best ever received in Japan. The price realized about 22½c. per lb. at the creamery. I am quite convinced that if the quality is maintained and

shipping instructions carefully followed, that this country can supply Japan with a large percentage of the whole quantity used, and the trade will rapidly increase.

GEO. ANDERSON.

Toronto, June 1, 1898.

[REMARKS.—Mr. Anderson, it will be remembered, was the Canadian Commissioner to Japan.—Editor THE CANADIAN GROCER.]

#### TO FIX TEA STANDARDS.

The Minister of Customs has introduced a bill for the better inspection of tea.

Up to the time of going to press, all THE CANADIAN GROCER can ascertain is that the bill provides for the adoption of tea standards.

#### BORACIC ACID IN BUTTER.

The National Provisioner, referring to the circular issued by the Ontario Government, re boracic acid in butter, says: "The great trouble about borax is that it is used to excess. It no doubt possesses some elements of a preservative character, but its adoption has been overdone, as many exporters know to their cost. The European buyer looks for quality, and he wants his purchases to weigh meat and not chemicals."

#### SPIRITS GOING UP.

There is expectation of a further advance in the price of spirits. Corn has advanced since the last time the price of spirits was put up, and there are reasons, it is thought, good enough to warrant the advance. There is good ground for believing that the end of the present month will see an advance of one or two cents from whatever price may be ruling at that time, as the cattle-feeding contracts expire at that time, and the argument will be advanced that, inasmuch as the distillers will not be getting the extra revenue from slop, they will have to make it up by an advance in the price. There is a disposition, anyway, to get the selling price of spirits up to a point where there will be some money made instead of falling behind, or, at the best, coming out even, and, whether the plan that has been under consideration for a long time, of the consolidation of the different distilleries, is effected, the same end may be accomplished in another way.—Liquor Trades' Review.

#### A CHANGE IN BUSINESS.

Shoebottom & Co. have sold their Dundas street business to Haynes, Son & Co., of Brigden, but will continue their grocery and bakery at St. James' Park P.O., South London.

## TO OUR CLIENTS

who have contracted with us for Barbadoes Molasses "TO ARRIVE," and whom should run short, we will deliver at same price as contract

### "Choice Barbadoes 1897 Crop"

on account of their lot.

## WE HAVE ALSO

a few Puncheons and Hogsheads of fine

### "Northern Island"

AND

### "Pons" Molasses

which we are selling at a special clearing price.

We have to make room for the new stock, and are quoting it at such price as to make it a genuine bargain to buyers.

## WE ARE STILL

booking orders for the new crop Barbadoes, to arrive in June, at the lowest market price.

WRITE FOR QUOTATIONS.

# LAPORTE, MARTIN & CIE.

Wholesale Grocers . . .

— MONTREAL

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# EMPIRE TOBACCO CO'S

**COLUMN**

Our  
Leaders--

# Currency Old Fox Patriot

These popular brands  
of Chewing Tobacco  
can be obtained from  
all wholesale grocers.

Empire Tobacco  
Co.

GRANBY, QUE.

## STEEL SIDING



For

Stores, Houses, Halls,  
Barns, Sheds, Churches.  
Entirely water, wind, storm  
and fire proof. Will last  
100 years and always look  
well.

Cheaper than matched Lum-  
ber. Shipped from factory  
all ready to apply. Fully  
illustrated catalogue sent  
on request.

The  
**PEDLAR METAL ROOFING CO.**  
Oshawa, Ont.

CANADIAN ADVERTISING is best done  
by THE E. DESBARATS ADVERTISING  
AGENCY, MONTREAL.

### BUSINESS FOR SALE.

BUSINESS FOR SALE IN THE CITY OF LON-  
don; dry goods, boots and shoes; established thirty  
years; small stock, rent low; reason for selling, retiring  
from business; price right to responsible party. R. A.  
Jones, London, Ont. (tf)

N.B.—20 years in use and everybody well  
satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific  
keep it for sale, because it pays to do so, there being  
**no old, unsaleable stock in "Horseshoe  
Salmon."**

Every consumer should use it because it is the BEST  
and every can is warranted good, or money returned; so  
take no other, and be happy.

This Brand is packed from the finest  
Fraser River Sockeye Salmon, by

**J. H. TODD & SON,**  
Victoria, B.C.

Who are also packers of the well and favorably known  
brands of **Beaver, Columbia and Tiger**, all  
guaranteed good Red fish.

AGENTS:  
Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, Esq., St. John, N.B.  
Agent for Eastern Provinces,  
Tees & Perse, Winnipeg, for Manitoba and N.W.T.

## Helps to Good-Will

trade a lot of harm or good, as you elect.

The woman who buys a broom that hasn't this guarantee  
"your money back if not satisfactory," isn't liable to be wholly  
satisfied with the broom—or you. We find that every grocer who  
handles our brooms increases his orders each year. He has to  
keep the good-will of his customers to do that.

There's only one conclusion  
we can draw—Boeckh's Brooms  
satisfy.

A broom is  
a small thing but  
it can do your

*Boeckh's  
Brooms*

Free Illustrated Book for a postal.

*Boeckh Bros. & Company, Mfrs.*  
**Toronto, Ont.**

Montreal Branch: 1 and 3 DeBresoles Street. Agencies at Winnipeg,  
Halifax, Vancouver, Glasgow.

# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, June 2, 1898.

### GROCERIES.

THE past week has witnessed an improvement in the wholesale grocery trade. This is the unanimous opinion of all in the business. The lines in which the increased business is most perceptible are sugars and canned goods. In tomatoes particularly the demand shows an improvement, although the feeling as to price is somewhat unsettled, although no change in quotations has taken place. There is a decided increase in the demand for salmon. Teas are quiet and uninteresting. California prunes are scarce on spot, but the demand is gradually falling off. Currants are firm, with business good for this time of the year. Coffees are quiet. Spices are quiet and firm.

### CANNED GOODS.

While the tone of the canned vegetable market has again become a little nervous, there has been no actual change in quotations, and business has been more brisk than for some time. Purchases are largely of a sorting-up nature. The idea as to price to retailers is \$1.15 to \$1.20 for tomatoes, 90c. for corn, and 85c. upwards for peas. There have been some transactions between wholesalers during the week at \$1.10 for tomatoes. The demand for tomatoes and peas during the week has increased relatively more than for corn. In canned salmon a materially increased demand is to be noted. This is quite natural, in view of the high price of canned meats, although a rather surprising quantity of the latter have gone out during the past month.

### SYRUPS AND MOLASSES.

There is no change in the situation in regard to syrups. A few brights are being offered, but there is no demand. The molasses market is firm, but quiet.

### SUGAR.

The outside sugar markets have continued to rule strong. In New York, raws last week advanced 1-16 to  $\frac{1}{2}$ c. per lb. The only change in refined sugars was an advance of 1-16c. per lb. in one grade of yellows. One Canadian refinery is this week putting on the market a dark yellow at 1-16c. lower than any soft sugar previously selling. This has had the effect of slightly unsettling business, as the trade was not expecting anything lower on the market. The St. Lawrence, on the other hand, is quoting its granulated and ordinary

yellows 1-16c. per lb. higher this week. The other refineries have not, however, followed. Both refiners and wholesalers are experiencing a little better demand for sugar this week. Some transactions are still taking place in foreign refined sugars. Willett & Gray's Statistical, of May 26, reported total stocks of sugar in Europe and America to be 2,272,573 tons, against 2,260,297 the week before, and 2,432,666 tons a year ago. The deficiency of stock last week was 160,093 tons, against a deficiency of 128,851 tons the week before, and 152,700 tons, Dec. 30, 1897.

### NUTS.

Mail advices from Sicily state that stocks of filberts there are very light and in the hands of a few speculators who are holding for higher prices.

### RICE, TAPIOCA, ETC.

The tendency of the rice market is still upward. Since last week there has been an advance of 6d. in imported rice. Tapioca

For Prices Current See  
Pages 34 and 35.

and sago both continue firm. Local quotations remain as before.

### COFFEE.

There was some speculation by retailers, but this appears to have been discontinued, and trade in consequence is quiet. The lowest price for Rio is  $7\frac{1}{2}$ c. The outside markets are quiet but firm.

### SPICES.

Advices continue to note a firm market, particularly in pepper. There is little business of any kind, however, being done.

### TEAS.

Mail advices from London, Eng., state that the market for all grades of Indian teas, except poor stuff, is firm, while Ceylons continue to be in moderate supply only and strong in price, considering the period of the year. Broken Pekoes and broken orange Pekoes were all in good request at the last auction there. The output of Ceylon tea is much below the estimate, and lower prices are not expected for some time. Stocks of Ceylon teas in first hands on the Toronto market are light. There has been some business doing in Ceylon teas at from 13 to  $13\frac{1}{2}$ c., 15 to  $16\frac{1}{2}$ c. and 20c. The quality of the Ceylon tea coming forward

from Colombo continues to fall off. Good samples of fine teas continue to come forward from London. The season for good teas in Ceylon will not begin till about August, which means October delivery. Locally, there is not much doing.

### FOREIGN DRIED FRUITS.

CURRANTS—There has been some buying for importation during the week, chiefly of fine Filiatras. Local stocks are light, and a broker, who made a canvass of the "street" for currants to fill an outside order, only succeeded in getting offers for limited quantities, and that at retail prices. The market continues firm.

VALENCIA RAISINS—Are moving fairly well, and, while stocks are small, it is thought there will be sufficient for requirements.

PRUNES—There is a shortage of California prunes on the local market in some sizes, and the high prices ruling in the primary prevent buying to any extent. At any rate the demand is falling off. Holders in Chicago are, however, offering at prices lower than those ruling on the Coast.

CALIFORNIA EVAPORATED FRUITS—This week's advices from the Coast state that apricots are dearer and in small supply. Stocks on the local market are also light.

### GREEN FRUITS.

There has been a large movement of oranges this week. Mediterranean sweets are leaders at present, and Messinas and California seedlings are arriving in considerable quantities. The demand for lemons is good. There is a considerable quantity of poor-keeping stock on the market, which fact is keeping prices down somewhat; but, with the advent of a few really warm days, the shipment of these goods will necessarily cease, and prices may be expected to advance nearly \$1 per case. Baltimore strawberries are now arriving daily in car lots. As the demand varies from day to day, and a large range of quality is noted, prices fluctuate considerably. The first shipment of Canadian strawberries arrived on the market on Wednesday, this week. Bananas have been rather scarce, and, as the demand continues brisk, prices are firm, though unchanged. Pineapples, too, are none too plentiful. They have been arriving lately loose and unsorted in cars, and prices have ranged all the way from 10 to 20c., according to quality. Some cases are also arriving. Tomatoes are scarce, and the price has risen 50 per cent. in a week, the figures now quoted being

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## The Best of its Kind

Soap's Soap, but there are soaps and soaps. There is a best. Experience, ability, honesty, helps to make it. "SURPRISE" Soap has these in its

make up, as perfectly as can be obtained anywhere.

It makes "SURPRISE" the best of its kind.

*It Pays to Push*



Made by

**THE ST. CROIX SOAP MFG. CO.**

ST. STEPHEN, N.B.

BRANCHES—

MONTREAL: Board of Trade Building.  
TORONTO: Henry Wright & Co, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
VICTORIA: La Patourel & Co.

\$4.50 to \$5. Apples are pretty well cleaned up, and as much as \$6 per bbl. has been paid for fancy red spies. It is reported that this year the peach crop will be only about one-half that of last season.

**COUNTRY PRODUCE.**

**EGGS**—Large quantities continue to come forward, and, though the demand is good, the feeling is weaker, though no quotable change is noted.

**POTATOES**—The break has come and prices have dropped from the high position they had reached, and are now at about the figure noted before the excitement of two or three weeks ago. Carload lots are quoted at 60c., while on the street market, 60 to 65c. is asked.

**DRIED APPLES**—Business is quiet, with prices weak at last week's figures, 3 to 4c. for choice lots, and 2½ to 3c. for ordinary stock.

**EVAPORATED APPLES**—There is nothing doing, with prices nominally at 9c.

**BEANS**—The feeling is firm, with a fair business being done. Hand-picked are in good demand at 95c. to \$1, while ordinary beans are not much wanted, the price being 60 to 65c. per bush.

**HONEY**—Little doing. Prices steady and unchanged.

**VEGETABLES**—All lines continue to decline, as receipts continue to increase.

There is an active demand for spinach, radish and asparagus. We quote: Rhubarb, 10 to 15c. per doz. bunches; onions, 10c. per doz. bunches; lettuce, 15 to 25c. doz. bunches; radishes, 12½ to 20c. doz. bunches; cabbage, new, per case, 90c. to \$1.25; per doz., 50 to 60c.; parsley, 15 to 20c. doz. bunches; cucumbers, Canadian, 40 to 60c. per doz.; watercress, 15 to 20c. per doz. bunches; garden cress, 20 to 25c. per doz. bunches; spinach, 10 to 15c. per bush.; asparagus, 25 to 40c. per doz.; green peas, \$1 to \$1.10 per bush. Good butter beans are sold at from \$2 to \$3.50 per bushel basket, but some inferior grades are sold at \$1.25.

**BUTTER AND CHEESE.**

**BUTTER**—As is usual at this season, dairy butter is now marketed more largely in tubs than in large rolls. The local demand for dairy butter is good, but not up to the supply, and the feeling is weak. Creamery is even weaker, as the low state of the English market makes about 15c. the top price possible for export.

**CHEESE**—Receipts are large and prices are easy at last week's figures, 8 to 8½c. in Toronto.

**PROVISIONS.**

There is no change in the situation, except that, as the weather becomes warmer, the demand for smoked meats increases. A good all-round demand is

noted, no special features being in evidence.

**FISH.**

The demand is generally good, with whitefish and trout, being as usual, in especial demand. We quote as follows: Fresh salmon trout, 6c.; fresh whitefish, 6 to 6½c.; steak trout, 7c.; fresh steak cod, 6 to 6½c. per lb.; fresh pike, 5c. per lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. to 4c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; boneless codfish, 3½ to 5c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.

**GRAIN, FLOUR, BREAKFAST FOODS.**

**GRAIN**—A weaker tone is manifested in the Ontario wheat market, with a reduction of from 5 to 6c. noted for both red and white wheat. Quotations on cars outside are about as follows: Wheat, red winter, \$1.05 to \$1.06; white winter, \$1.02 to \$1.03; goose, \$1.04 to \$1.05. The street market is active, a good quantity of wheat and oats still being brought in. We quote as follows: White wheat, 92c. to 96c.; red wheat, \$1.02 to \$1.06; goose wheat, 97c.; barley, 38 to 40c.; oats, 37 to



**REPRESENTATIVES WANTED**

A CANADIAN MFG. CO. WANT REPRESENTATIVES in Hamilton, London, Galt, St. Thomas, St. Catharines, Rat Portage, Fort William and Winnipeg, to sell a staple to the wholesale and large retail grocery and general store trade in these centres. Write, giving references, to C. M. Company, care CANADIAN GROCER, Montreal or Toronto. (DH23)

**FOR SALE.** Choice Prime Beans. Evaporated Apples.

Apply JAS. R. SHIELDS & CO. Board of Trade, TORONTO

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Wholesale Produce  
... and ...  
Commission Merchants

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Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY

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Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

**E. NICHOLSON**

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Successor to W. F. Henderson & Co.

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Established 1882. 16 years' experience.

**Strawberries. Strawberries.**

Fresh Arrivals Daily.

Also full lines other FRESH FRUITS.

MAIL ORDERS receive careful attention.

Clemes Bros. - Toronto

37½c.; rye, 55c.; peas, 58 to 60c.; No. 1 hard Manitoba wheat has declined 7c., now being quoted \$1.38 Sarnia freights.

FLOUR—The market is steady after a decline of 5 to 20c. for Manitoba, and 10 to 25c. for Ontario grades. We quote: Manitoba patents, \$6.70 to \$6.80; Manitoba strong bakers', \$6.30 to \$6.40; Ontario patents, \$5.65 to \$5.75; straight roller, \$5.25 to \$5.35 Toronto freights.

BREAKFAST FOODS—Trade is quiet, with unaltered prices. We quote as follows: Standard oatmeal and rolled oats, \$4.50 in bags and \$4.60 in bbls.; rolled wheat, \$3.50 in 100-lb. bbls.; cornmeal, \$2.75; split peas, \$3.75; pot barley, \$3.75.

**HIDES, SKINS AND WOOL.**

HIDES—The market is firm, with an advance of ½c. being noted. We quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9 to 9¼c.

CALFSKINS—The feeling continues weak. Prices are unchanged. We quote: No. 1 veal, 8 lbs. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—There is little doing. We quote at \$1.15 to \$1.35.

WOOL—Offerings of unwashed are free at 11 to 11½c. per lb. Fleece is coming in briskly, the price ruling being 16c.

**SALT.**

There is a fair business being done at unchanged figures. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 45c.

**MARKET NOTES.**

Tomatoes are scarce and have advanced from \$3 per case to \$4.50.

Manitoba flour has declined 5 to 20c. and Ontario flour 5 to 25c. per bbl.

Creamery butter, in both tubs and prints, is ½ to 1c. per lb. cheaper than last week.

One of the Montreal refineries has advanced its prices on both granulated and yellow sugars 1-16c. per lb.

Clemes Bros. have received information to the effect that the peach crop in Ontario will be only about half that of last year.

D. Gunn, Bros. & Co. report that the already brisk demand for their smoked meats is steadily increasing with the arrival of the warm weather.

W. M. Bowie, broker and agent for Lipton's teas, has removed from 28 Front

The Following Brands Manufactured by

**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses—

CUT TOBACCOS . . . . .  
OLD CHUM.  
SEAL OF NORTH CAROLINA.  
OLD GOLD.  
CIGARETTES ————  
RICHMOND STRAIGHT CUT.  
SWEET CAPORAL.  
ATHLETE, DERBY

**SARNIA** Water White Lamp Oil. .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by The QUEEN CITY OIL CO., Limited. TORONTO, ONT.

**THE TRADE BUILDERS OF B.C.**

ARE OKELL & MORRIS' GOLD MEDAL BRANDS OF PURE Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels  
We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

**THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.**

Wholesale Dealers— PROVISIONS OF ALL KINDS Consignments Solicited.

**DON'T PAY FREIGHT ON WATER**

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

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**EGGS and BUTTER**

IN BIG DEMAND.

SHIP TO RUTHERFORD, MARSHALL & CO. Commission Merchants Toronto.

**G.F. & J.GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

street east, Toronto, to the south-east corner of Church and Front streets.

The Dawson Commission Co., Limited, received the first shipment of Canadian strawberries on Wednesday, June 1. They came from the neighborhood of St. Catharines, Ont.

Rutherford, Marshall & Co. note a good demand for dairy tub butter, which they are handling in large quantities. On account of the low price of creamery, all dairy butter should be marketed while fresh.

#### QUEBEC MARKETS.

MONTREAL, June 2, 1898.

#### GROCERIES.

THE grocery market has not developed any radically new feature during the past week, the most noticeable circumstance being the strong tendency of values on many staple articles. This is particularly the case in sugar, in which the raw article continues to advance so that it would seem to be wise for buyers to assort their stocks while they can do so at present prices, as values seem certain to advance. Molasses is another strong point in the situation, and rice and canned meats and provisions are equally prominent in the same respect. Spanish dried fruits also are pointing up, and it is expected that the fact will have its influence on California varieties. Spices are firm, and, in fact, no weakness is evident in any leading line, the tendency being generally in the opposite direction.

#### SUGAR.

Despite the steady upward tendency of the raw sugar market, the refined article here fails to respond. One of the refineries did advance its price 1-16c. all round last week, but, as the other establishment did not respond, the old jobbing range still holds good. The strength, however, has had one effect, and that is to improve the demand, as the movement is a much wider one than it was last week. All the indications go to demonstrate that buyers are wise in thus keeping their stocks better assorted, for the prospects certainly point to higher prices unless there is some radical change in the situation, which is unlikely. At the refineries standard granulated has moved at  $4\frac{1}{2}$ c.,

## McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

## J. McLauchlan & Sons, - - Owen Sound

Canadian-German 4 3-16c., and yellows 3 11-16 to  $4\frac{1}{2}$ c., as to quality. The ordinary jobbing range is given in our prices current elsewhere, the above quotations being for wholesale lots.

#### SYRUPS.

Very little activity is to report in the syrup market and prices are unchanged as last quoted. The tone, however, is very firm bright goods being held at  $2\frac{1}{2}$ c. per pound at the factory.

#### MOLASSES.

There is no material change in the situation of the molasses market the tone being as strong as ever. In fact, it is still difficult to obtain any firm offers from the Islands, but, based on figures that have been named, it would cost at the very least 29c. to lay down cargo lots on the wharf here. The most recent transaction at the Islands was the purchase of 500 puncheons at  $21\frac{3}{4}$ c. cost and freight, to complete a cargo of 1,100 puncheons. The guild price is unchanged for ordinary business, 30c. in car lots and 31c. in puncheons.

#### CANNED GOODS.

There has been quite a fair trade in canned goods during the past eight days, chiefly in tomatoes, peas, and corn, some 3,000 cases in all leaving first hands here. Tomatoes sold at \$1.15, corn 80c., and peas 80 to 85c. A round lot of tomatoes, carried in Ontario also on account of parties here, was sold for shipment to the Pacific Coast. There has been some enquiry for canned salmon, and 400 cases of last year's pack changed hands last Friday at \$3.40 per case. Nothing is yet known regarding prices on new pack, as it is too early in the day to say anything about it. Canned meats, as will be noted in our prices current, have all been marked up, and even at the advance, jobbers state that the figures are not on a parity with cost.

#### TEAS.

The tea market is quiet, but very firm, as it is well known here that the trade are very bare of supplies. Yet, despite this fact, the demand is not of a pressing character, but it is the belief of the majority of traders, that when the demand does come prices will stiffen.

#### SPICES.

Locally, business rules quiet in spices, but outside markets continue very firm in their tone, especially pepper. Pepper and allspice are higher here.

#### COFFEE.

There are no special features in the coffee market and values remain as last quoted.

#### RICE.

There is no change whatever in this market, the firm feeling being as pronounced as ever, prices being well maintained at the recent advance. Foreign advices continue exceedingly strong, and cables report that the Spanish Government is in the English market for some 10,000 tons of Rangoon rice. We quote as follows: Standard B, \$4.; Patna, \$5 to \$5.50; Carolina, \$7.25 to \$7.75; choice Burmah, \$4.50 to \$4.75, and Java kinds, \$4.75 to \$5.

#### DRIED FRUIT.

The chief feature of this week has been a moderate degree of activity in California fruit, the lots to which reference was made last week being distributed, while another carload or so have also arrived. They were quickly bought up by the local jobbers, whose stocks are evidently not well assorted.

Valencia raisins are very firm also, and the prospects in regard to the new crop all depend upon the war. Any stock that is here is held very firm by jobbers, while no selected or layers are obtainable.

There is little change in the currant market, and prices are steady.

WE ARE  
PAYING  
CASH  
FOR

DRIED  
APPLES



W. B. BAYLEY & CO.  
EXPORT BROKERS

46 FRONT ST. E. Toronto

Two Bargains.

SULTANA  
RAISINS

---WRITE FOR PRICES---

---GOOD, SOUND OLD FRUIT---

**CALIFORNIA**

Extra Select Peaches

Extra Dessert Peaches

White Cling Peaches

Lemon Cling Peaches

Golden Drop Plums

Greengage Plums

Egg Plums

Muscat Grapes.

Nectarines.

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**EBY, BLAIN CO.**

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WHOLESALE IMPORTING AND  
MANUFACTURING GROCERS.

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Last season's splendid line eclipsed.

Magnificent new designs in covers.

Sterling value in paper.

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New and special value in  
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**SCRIBBLERS.**

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Before finally ordering  
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*Our representatives are now  
on the road.*

**THE COPP, CLARK CO., Limited, - TORONTO**

# CLUB BLEND COFFEES

The following extract is from a letter recently received from one of the largest jobbers in the Maritime Provinces:—"The blend of Coffee we get from you suits us to perfection."

OUR CLUB BLENDS ARE ABSOLUTELY THE BEST IN THE TRADE. SAMPLES SENT ON APPLICATION.

## S. H. Ewing & Sons,

Importers and  
Manufacturers

## Montreal

California prunes are in good request here, while prices are firmly held on the Coast. Stocks of European prunes are almost exhausted here.

Figs continue as last reported, and dates and evaporated California fruit are also unchanged.

#### NUTS.

Filberts and shelled almonds continue quite firm, and other lines also are steady.

#### GREEN FRUIT.

The chief activity in this market has been in strawberries, which have been arriving rather freely, and selling at 11½ to 15c. Pineapples also are lower at the same range, 11½ to 15c. With warmer weather, oranges and lemons are expected to pick up. At present they are quiet at \$2 to \$3.25 for oranges and \$1 to \$3.50 for lemons, according to grade.

#### DRIED APPLES.

Unchanged and without new feature.

#### COUNTRY PRODUCE.

EGGS—There was an improved demand for eggs to-day, and the market was more active with a fair amount of business doing. The tone was steady and prices unchanged 9 to 10c. per dozen.

BEANS—A fair trade continues to be done in beans, and, as supplies are not excessive,

values are maintained at \$1 for primes and \$1.10 to \$1.15. for choice hand-picked per bushel.

HONEY—In honey, business is exceedingly quiet and the market is without any new phase. We quote: White clover comb, 11c. to 12c.; dark do., 8 to 10c.; white strained, 6c. to 7c., and dark, 4c. to 5c.

MAPLE PRODUCT—There was no change in maple product. The demand is slow and business quiet. We quote: Syrup in wood, 4½ to 4¾c. per lb., and in tins at 45 to 50c., as to size. Sugar, 6 to 6¾c. per lb.

TALLOW—Continues quiet, 1½ to 1¾c. for rough and 3 to 3¾c. for refined.

POTATOES—Remain steady at 75c. on track.

HOPS—Unchanged. Good to choice Canadian, 12 to 14c., and yearlings, 8 to 10c.

#### PROVISIONS.

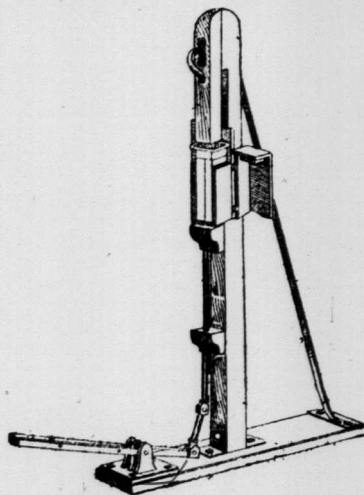
In sympathy with other meats, provisions generally are higher all round than they were last week. For hams and bacon the demand is good, and an active trade is doing in these lines, which is as usual at this season, and prices are firmly held. In pork, trade is rather quiet, the call being chiefly for small lots to fill actual wants. Lard is moving fairly well, both for local

and export account. We quote: Canadian pork, \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8½c. to 8¾c.; and compound refined at 5½c. to 5¾c. per lb.; hams, 11½c. to 12c.; and bacon, 12c. per lb.

#### FLOUR, GRAIN, ETC.

There has been another shift to the grain markets during the week and values are lower than last quoted. Demand for all lines continues exceedingly slow, and as the offerings are fairly large the feeling is weak, and values have a downward tendency, but in the absence of transactions it is difficult to give correct quotations. Holders are asking 37 to 37½c. for oats; 65 to 66c. for peas, and 50 to 52c. for buckwheat afloat, but lower figures might be accepted for round lots.

In Manitoba grades of flour a fair local and country trade was reported, but the demand is confined principally to small lots to fill actual requirements. Ontario brands are quiet, owing to the fact that buyers of such are pretty well supplied for the present. The tone of the market is firm and prices are fully maintained. We quote: Winter wheat patents, \$6 to \$6.15; straight rollers, \$5.50 to \$5.75; bags, \$2.60 to \$2.75; Manitoba patents, \$6.90, and strong bakers', \$6.50; extra, in bags, \$2.40 to \$2.50.



## THE "ARMEDA" Tea Packing Machine and Simplex Tea Mixer

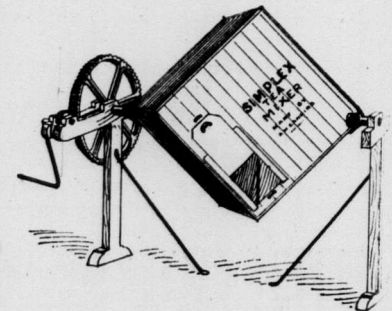
Mr. Wentzell, of H. W. Wentzell & Co., Wholesale Grocers, Halifax, Nova Scotia, says:

"The 'Armeda' Tea Packer and Simplex Tea Mixer purchased from A. H. Canning & Co., Toronto, is a complete outfit. We are delighted with them. Simple in construction, durable, and do perfect work."

Write

**A. H. CANNING & CO.,**  
57 Front St. East, **TORONTO**

FOR DESCRIPTIVE CIRCULAR AND PRICES.



**COTTAM BIRD SEED** and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

**WINE** Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.  
\$2.50 per case; 80c. gallon.  
**THE AMHERSTBURG VINTAGE CO.** Amherstburg, Ont.

**POTATOES**

IN CAR LOTS, BUY NOW.

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Board of Trade. TORONTO

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

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California Navels  
California Seedlings  
Messina Lemons

Seedlings are now arriving in Good Condition and are taking the place of Valencias. Our Lemons and Navel Oranges were never better.

**AUCTION SALES**

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

We attend personally to all consignments of Fruit and Produce.

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When you buy Lard, you want good Lard. We guarantee our "Star Brand" Kettled Lard to be absolutely pure. We have this in tierces of 400 lbs., pails of 60, 20, 10, 5 and 3 pounds each, and in 1 pound packages. This last we recommend to the general grocery trade, no delay in putting up, always ready, and of the finest quality; shipped in boxes of 40 and 80 pounds each.

**F. W. FEARMAN**

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Fancy Oranges,  
Lemons and Bananas.

and all kinds of Foreign and Domestic Fruits.

**New Crop Japan Teas**

1898

Consignment of our delicious "St. Olaf" Brand now due

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**FANCY** MOUNT ROYAL MILLS

INDIA BRIGHT  
JAVA ROYAL  
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POLISHED  
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THE MOST NUTRITIOUS COCOA.

**EPPE'S**

GRATEFUL—COMFORTING

**COCOA**

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, C. E. COOLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

FIRST QUALITY

**Oak Dash Churns**

WHITE SPRUCE

**Butter Tubs**

PARCHMENT

**Butter Paper**

Also complete lines of Woodenware, Brooms, Brushes, Paper, Paper Bags, Twines, etc.

**WALTER WOODS & CO.**

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ST. JOHN, N.B. Etc., Etc.  
Wholesale trade only.

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LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited  
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**COWAN'S**

Hygienic Cocoa

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Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED TORONTO

**Hams**

**Bacon**

**Pure Lard**

"MAPLE LEAF" Brand.

**D. GUNN, BROTHERS & CO.**

Pork Packers  
Egg and Butter Dealers

TORONTO, ONT.

Send along your orders as you are doing, which will receive best attention and prompt shipment.

There continues to be a good demand for feed, and Manitoba millers state that they are closely sold up. The feeling is steady, and prices show no change. We quote as follows: Ontario winter wheat bran, \$13.50 to \$14; shorts, \$16 per ton in bulk; Manitoba bran, \$14; shorts, \$16, and moullie, \$17 to \$18 per ton, including bags.

The demand for oatmeal is of a very limited character, owing to the fact that buyers have ample stocks on hand, and until such are worked off little improvement is looked for. Rolled oats are easy at \$4.30 per barrel and at \$2.10 per bag.

There continues to be steady demand for baled hay, and the market is moderately active, with no change in prices to note. No. 1 is selling at \$10 to \$10.50, and No. 2 at \$8 to \$9 for per ton, in car lots.

#### CHEESE AND BUTTER.

The cheese market does not show any signs of improvement, and it begins to look as though the factorymen would have to accept 7c., and possibly less for their June make, unless the future brings radical and sudden change. Shippers state that the limits they have already in hand necessitate their obtaining finest western makes at 7c. and less on spot. There is little business in this grade, however, to-day, and prices are purely nominal. In eastern makes 1,500 boxes were offered at the wharf, and sold at a range of 6¼ to 6½c. This is a decline of ¼c. from last week. At St. Hyacinthe 6¼c. was paid Saturday for 700 boxes.

The butter market remains dull, and heavy in tone. The supply is now largely in excess of domestic wants, so that the export demand has become a governing factor in fixing prices. Shippers refuse to consider the propositions over 16c., and holders want 16¼c.

#### MONTREAL NOTES.

Strawberries have declined somewhat in this market under increased receipts.

Pepper and allspice have been marked up by local dealers from 1 to 3c. per lb.

Provisions of all kinds have been materially advanced this week, also canned meats.

Rice of all sorts is held higher in a jobbing way than a week ago, though mill prices are not altered.

Cables state that the Spanish Government is a large buyer of Rangoon rice in the English market.

One of the sugar refiners asked 1-16c. advance, but, as the other has not done so, former quotations still rule.

Valencia raisins are becoming scarce and firm here, off-stalk being held stiff, while no layers or selected are obtainable.

Local speculators have, it is understood, made some handsome turns lately out of raw sugar in the New York market.

Cables state that the stocks of Barbadoes molasses at the Islands for shipment only amount to 6,000 puncheons, and that holders were not disposed to give way.

#### MANITOBA MARKETS.

WINNIPEG, May 30, 1898.

ONE of the events of the week is the purchase by the Ogilvie Milling Co. of Nairn's oatmeal mill. Mr. Nairn has run the mill for some 12 years, and is understood to have made a good thing out of it. The Ogilvies will enlarge the capacity and add the very latest improved machinery. It is quite possible that they will put up a package oatmeal, for which, as before intimated, there is a growing demand in this market.

The Lake of the Woods people are making large shipments of flour to Australia. This is somewhat a surprise to themselves, as in December last the Australian wheat crop was pronounced heavy, and that there would be grain to export. This has not been realized, however, and the demand for Manitoba flour is much larger than last year. The price of flour has not changed, though the price of wheat would seem to warrant it, and there may be an advance at any moment. Some of the smaller millers are understood to have taken advantage of the high price of wheat and sold their supply rather than go to the expense of milling it.

In the line of groceries and produce the markets are good, prices firm and trade brisk indeed. Scarcely any change in price can be reported.

EGGS—Pickling season is now in full blast, and the supplies for this purpose are good. Dealers are paying 10c. Winnipeg.

BUTTER AND CHEESE—The offerings of Manitoba creamery are small, but as we have now had a general rain there will, no doubt, be a large increase in the offerings next week. Price, 17 to 17¼c., point of shipment. Dairy butter, round lots of fresh made, 14 to 16c. Cheese remains same as last week: 8½ to 9c.

CANNED GOODS—The situation is without change, though the willingness of eastern people to sell tomatoes has increased rather than diminished. There is no actual change in price, however, and \$3.15 remains a safe Winnipeg figure. Corn, \$2.15 to \$2.20; peas, \$2.25 to \$2.75. Canned meats hold the advance of last week, and it is thought by some that they will hardly go higher, as a higher price would almost be prohibitive.

CURED MEATS—Market firm and brisk, without change in price. Long clear dry salt, 9½c.; American short clear, 9c.; smoked, 10c.; hams, 12c.; breakfast bacon, 12½c.

RICE—A small amount of Japan (No. 1 and No. 3) has been received and is selling at 6¼c. Shipments of China rice are expected daily, and will probably bring 6½c. for No. 1. The high prices will hold for three months at least.

CEREALS—This market holds firm, but

has not changed during the week. Granulated oatmeal, \$2.65 the 98-lb. sack; rolled oats, \$2.25 the 80-lb. sack.

SUGAR—No advance as yet reported, but dealers are still looking to a rising market. Granulated, 5½c.; bright yellow, 4½ to 4¾c., according to grade; lump, 5½ to 5¾c., as to size of package.

EVAPORATED FRUITS—Prunes show an advance of ¼c. per lb. on all sizes. Dried apples are down ¼c., but otherwise this market is without change.

GREEN FRUIT—Market brisk. Navel oranges are a thing of the past, and the local houses are now working on Mediterranean sweets at \$3.50 to \$4 per case, and seedlings at \$3. Bananas remain at \$2 to \$2.50; lemons are \$4.50. Egyptian onions are lower, being now \$3.50 to \$4 per cwt. Strawberries are out of this market for the moment, but fresh shipments are expected in a few days. Pie plant is now coming in locally, and is worth about \$1.25 per 100 lb. Florida tomatoes are done, and the Mississippi supplies are not yet to hand. Pines are almost closed out.

## SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.  
Apollinaris bottles, splits..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

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34 Yonge St., TORONTO

**DRINK :::**

**::: Chocolate for Breakfast**

It invigorates MIND and BODY  
whereas Tea and Coffee

**SLOWLY RUIN THE NERVES**



But to get a good cup of Chocolate, you want to use the best of all

**VANILLA  
CHOCOLATE**

**CHOCOLAT MENIER**

And not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

Ask your grocer for **Chocolat Menier**  
The world-renowned French Vanilla Chocolate.

**HERDT & CO. 13 St. John St. Montreal**  
General Agents for the Dominion

If it's Millar's, It is All Right.



PURITY  
POPULARITY  
PRICE and  
PROFIT.

All plead for your patronage in

## Millar's Paragon Cheese.

Do not buy questionable goods when you know that quality is the star that leads to success, and that **MILLAR'S** cheese is supreme in quality.

The  
**T. D. MILLAR CHEESE CO.**  
INGERSOLL, ONT.

Agents... { FRANK MAGOR & CO. - Montreal.  
A. E. RICHARDS & CO. - Hamilton.  
JOSEPH CARMAN - Winnipeg.



## Pickles.

Don't let your customers roast themselves over a hot stove when you can sell them "Heinz's Baked Beans with Tomato Sauce" ready to eat and perfect.

Others of our Popular Specialties are:

**Tomato Chutney    Evaporated Horse Radish**  
**Tomato Ketchup    Tomato Soup**  
**Baked Beans with Tomato Sauce**

For sale by \_\_\_\_\_  
H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Cie., Montreal.

**MEDALS--**  
PARIS  
CHICAGO  
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The **GENUINE**  
always bear this  
Keystone trade-mark.



# ROSE'S LIME JUICE

IS

The Original & Genuine Brand.

**THE STANDARD FOR PURITY AND EXCELLENCE.**

Being the product of absolutely the finest cultivated Lime Fruit in the World, it is the best procurable.

Canadian Agents : **LAW, YOUNG & Co.,**  
Montreal.

**NEW BRUNSWICK MARKETS.**

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., June 1, 1898.

**T**HE week has been a quiet one in most lines. The active line has been fresh fish, particularly shad; catch of which has been large and price low. Markets are somewhat unsettled. Owing to the large advances in some lines demand has fallen off, and to make sales prices have to be shaded. Molasses is, perhaps, the strongest line in the market, except it be rice. For the latter, however, there is no large sale. Stocks here are light and a further advance in prices is looked for. Since my last report the matter of the Saturday half-holiday has been pushed, and all the dealers have promised to close, provided the thing is general.

**OIL**—While paint oils are firm and have ruled rather higher, in burning oil there has been no change, though prices are firmly held. This is a quiet season. Lubricating oil, while there are fair shipments being made, is also tending quiet. Cod oil, or what might better be called fish oil, is being received in small quantities; price is quite high, but there is little sale. In cod liver oil, the Newfoundland price for future is quite low, but higher prices are expected.

**SALT**—The small cargo which was spoken of last week found a ready sale, so that none was stored. There were a number of qualities in the cargo, as, beside the regular factory filled, there was some dry and fine for table use, and, in addition to the regular coarse, there was some packing salt. This, while largely used elsewhere, has but light sale here, our fishermen preferring that imported from the Mediterranean and Turks' Island. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

**CANNED GOODS**—Little can be said. Prices are firm, and in vegetables stocks are light. New salmon have been quoted and the price is quite low. There is quite a stock of old held here, many last season buying freely on account of the low price. Sales, while quite large, have not been as active as was hoped. In pineapples, particularly eyeless and coreless, a good deal of Canadian packed is now being sold. All lines of meats are firm. Canned tongues, which showed but a slight advance as compared with other meats, have been again advanced this week.

**GREEN FRUIT**—As usual at this season, large quantities are moving. In lemons, prices keep low, though an upward movement is looked for. Our dealers complain that lemons coming here from Montreal are not as good as from American ports. In oranges, Messinas are having a large sale, and quality is particularly good. California navels are about out of the market. This fruit goes bad quickly, and the price is high. Quite a few seedlings are sold. Two cars are expected this week.

Choice Florida pineapples are now being received; prices tend easily; sale is not large. Bananas move freely at even prices. Strawberries are lower, and those secured are good. In rhubarb, the local grown now has the market, and prices are firm at 1 to 1½c. per lb. lower.

**DRIED FRUIT**—As the sale of green fruit increases, particularly small fruit, the sale of dried fruit becomes quiet. As the season advances holders are anxious to push sales, particularly raisins, which, now for two years, have not made much money for holders. In currants, firm figures rule, and there are light stocks and sale. In peels, new goods are now quoted. Citron is rather lower than last fall, and orange and lemon higher and firm. In peanuts, prices have again advanced in first hands, some shippers having withdrawn quotations.

**DAIRY PRODUCE**—Butter is quite low, and with good dairy offering there is little general trade for creamery. Tub butter is preferred here to large rolls. In eggs, there is a firm market. Our prices are still below Prince Edward Island. Receipts are not large. Old cheese is still dull, and dealers have fair stocks, and are not anxious to take hold of new goods, the market for which is also dull.

**SUGAR**—While the feeling favors rather higher prices, there is but regular business doing, and, at present, prices in this market show no change. Some very nice West India sugars are offered.

**MOLASSES**—This is a firm line, and, at present, stocks are very light. Small lots are being brought in from Yarmouth and Halifax. These, with some old that was carried over, help to relieve the situation. Prices are high. In Barbadoes, the steamer about due is expected to have a fair cargo. This will help stocks, but owing to the advance at the Island full figures will be asked. Some New Orleans is also on the market.

**FISH**—Fresh have active movement. Shad, harbor caught, are plenty, and price is lower than usual. Gaspereaux are about over; catch has been light, and, owing to the large demand for bait, the pack of alewives has been small, only about half as many as last year, about 7,000 barrels being all that was put down. There are, however, about 4,000 of last year's pack still held; a fair market is expected. In salmon, catch is very fair, but prices are rather easier. A good season is looked for. Our harbor fish are considered better than those caught north. A few new dry cod fish are to hand; price keeps high. A fair business is doing. Smoked herring quiet and pickled dull. Fresh Halibut is rather lower. Fresh mackerel is to hand. We quote: Large cod, \$3.50 to \$3.65; medium, \$3.35 to \$3.50; pollock, \$1.80 to \$1.90; Grand Manan pickled herring, \$1.85 to \$1.95 per half-bbl.; smoked herring, 7 to 8c. per box; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 4½c.; cod, 6 to 7c.; finnan haddies, 4 to 4½c.; fresh Gaspereaux, 40c. per 100; fresh halibut, 6 to 7c. per lb.; shad, 2 to 8c.; salmon, 14 to 17c.

**PROVISIONS**—There is a fair business. The season has been a dull one, and the high prices have affected sales. All prices are firmly held, and higher figures are expected.

**FLOUR, FEED AND MEAL**—Flour is rather quiet, and in Ontario grades prices are rather easier, but, as prices here did not go up to the full advance, there is no actual change. Our dealers hold fair stocks. Oatmeal is quiet, and is being sold below millers' figures. Cornmeal is the large seller and holds high. In feed there is very little to be had, even at the high prices, particularly middlings. Hay is dull. Oats are high, with but fair sale. In beans there is a light movement here. It is said that west prices are being shaded. In seeds there is no change in prices, after a large business. Season is about over. Barley and peas are scarce and tend higher. We quote: Manitoba flour, \$7.50 to \$7.80; best Ontario, \$6.40 to \$6.50; medium, \$6.00 to \$6.25; oatmeal, \$4.50 to \$4.60; cornmeal, \$2.35; middlings, \$20 to \$22; bran, \$18 to \$19; oats, 42 to 48c.; hand-picked beans, \$1.20; prime, \$1 to \$1.10; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8.75 to \$9.00; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

**ST. JOHN NOTES.**

James Patterson received some fine mackerel this week from Yarmouth. His daily receipts of fresh salmon and shad are large.

J. H. Harris, of J. H. Harris & Co., Moncton, was in the city last week. This firm do a large and growing wholesale grocery business.

J. Francis Beverly, of New York, representing W. G. Dean & Son, was in the city this week. This house is getting quite a trade here, particularly in mustard.

Some of the best Canadian pickles I have yet seen, are being offered to the trade by Bowman & Angevine. They are "Sterling" brand, and packed by Lytle & Co.

Quite a large seizure of cigars was made this week here by Customs offices, because they were offered for sale in other than the original packages. They were part of a stock damaged by fire, and were put up in envelopes.

Mr. James Parkenham, of the well-known pork packing house of Kehoe, Donnelly & Parkenham, Dublin, and of which Mr. Parkenham is manager, is in the city in the interest of establishing a factory here. Mr. Parkenham feels so sure of the success of such an undertaking that he offers to take \$5,000 worth of stock.

**INSOLVENT NOTICE.**

IN RE

**Dufresne & Mongenais,**

MONTREAL.

Sale by auction at No. 97 St. James Street, Montreal, on Tuesday, 7th June, 1898, at 10 o'clock.

In bond—Assorted Wines, Brandies, Liqueurs, Bass' Ale and Stout, etc., 134 cases, 20 hhds., 10 qr. casks, 5 octaves. All the rights of the insolvent in two life insurance policies for \$2,000 and \$5,000, respectively.

Further particulars on application to  
KENT & TURCOTTE,  
97 St. James Street,  
BENNING & BARSALOU,  
Auctioneers.



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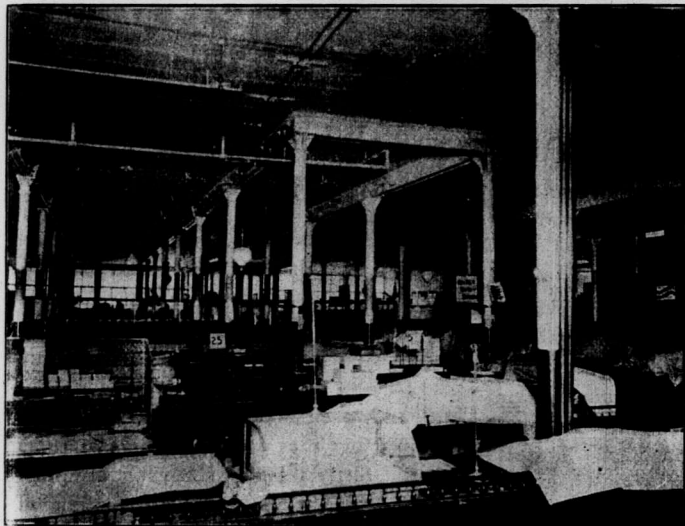
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Lighted with Luxfer Prisms.



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Lighted with ordinary glass and light wells.

**3,000 Square Feet of Floor Space Saved by using**

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### NEWFOUNDLAND LOBSTER FISHERY.

THE growing scarcity and increasing importance of the lobster fishery have long been matters over which those interested in the fisheries, both in Canada and the United States, are vitally concerned. The lack of suitable legislation governing the catching of the fish, together with the ruthless and reckless methods employed by the fishermen and packers, have jeopardized the very existence of the crustacean along the whole Atlantic seaboard north of Sandy Hook. Despite the efforts that have from time to time been put forth to stay the slaughter of the species, the yearly output has been steadily growing less. In the United States the decrease has been marked. The effects of overfishing in Canada have for several years been the subject of grave concern. It is, therefore, a matter of special interest to learn from the annual report of the Newfoundland Department of Fisheries, for 1897, that the lobster fishery there has doubled in value within the last ten years. It now ranks second in value to the cod fishery. In 1897 there were upward of thirty-nine lobster factories operated by British subjects in the colony, and the value of the exported product was over \$600,000. The total number of cases exported was 65,000, an increase of 8,000 cases over the preceding year. Owing to the diminishing supply of lobsters in other quarters there has been a steady advance in the price of the packed product. This has, of course, benefited the Newfoundland fishermen, and the danger is that, under the stimulus of good prices, the drain on the supply may be greater than the natural increase, aided by artificial propagation. There has been a marked improvement in the canning processes, and packers generally are bringing greater care and skill to bear on this branch of the industry.

But while there are these hopeful signs regarding the lobster fishery, the fishermen have at the same time unmistakable warning of the dangers that beset it, of the possibilities of destroying it by ignorant or reckless methods of conducting it, and even of exterminating the valuable crustacean, now so abundant. No other fishery requires so much care, vigilance and skill to protect it from injury. In the light of knowledge gained by a careful study of the causes leading to the diminishing fishery on other sections of the coast, it is conceded by the best authorities on the subject that the Newfoundland fishery has now reached a critical stage. There is no surer sign of a decline having set in than a diminution in the size of the lobsters taken, and that this is so borne out

by the fact that in many localities where six or seven years ago two or three lobsters were sufficient to fill a can, the average now required is eight to ten. Let this go on for a few years without restriction and the fishery in such places will be extinct. The most vigorous measures are necessary to avert the decline and restore the balance. In order to prevent the taking of small, immature lobsters that have never spawned, the Fishery Department adopted a rule which required that the two undermost laths on each side of all lobster traps used in the fishery should not be less than  $1\frac{3}{4}$  inches apart, thus securing an opening by which the small lobsters that entered the trap could escape.

Another rule prohibits the taking, buying or selling of any lobster less than nine inches in length. All owners of canning factories are required to take out licenses, to each of which copies of the rules are attached, and to make at the close of each season full and accurate returns of the year's operations. The distance between traps is also regulated. Packers are required to keep and deliver to employes of the Department, when requested, the eggs attached to lobsters brought into the establishment, in order that these may be hatched. Close seasons for the various localities have been set to meet the requirements of different portions of the coast. The date for the commencement of the close season on the southern and western shores is Aug. 10, and for the eastern and northern shores Aug. 20 in each year. No fishing is permitted from that date till April 1 in the following year. Fall fishing has been abolished. The artificial propagation of lobsters by the Department has received the attention it deserves. By means of it an average of 450,000,000 per annum of lobsters have been hatched during the last seven years. There can be no doubt that this enormous addition of young lobsters has told favorably in sustaining the fishery and increasing the stock in the waters. Neilson's floating incubators are used at all the hatching stations. These artificially propagated lobsters have precisely the same chances of survival as those which come from the mother lobster in the natural way. From many quarters reports have been received of an immense increase of small lobsters seen in the waters, and these have strengthened the opinion that the Department's efforts have been successful. In this enterprise Newfoundland leads the world. A careful study of the best methods to employ and a strict enforcement of the rules enacted for the conservation and protection of the fishery will eventually place Newfoundland in the van of lobster-producing countries. — Fishery Gazette.

### DEATH OF ROBT. J. DAVISON.

Robert J. Davison, of Davison & Co. grocers, Newmarket, Ont., died at his home in that town, on Tuesday, May 17, after prolonged illness.

Mr. Davison commenced his commercial life in 1857, in a general store in Newmarket, and steadily worked his way upwards, till, in 1870, he became silent partner in the firm of Harrison, Sheppard & Co. In 1875 Mr. Sheppard retired, and the firm became Harrison & Davison.

Five years later Mr. Davison became sole proprietor, and carried on the business as general merchant until 1895, when, owing to ill-health and business losses, the worry of conducting the general merchandise business became too great a strain, and he confined his energies to managing a grocery business, in which he met with every success.

Mr. Davison's record throughout was that of an honest, candid business man.

### PERSONAL MENTION.

Mr. Fred J. Ward, representing John P. Mott & Co., chocolate manufacturers, Halifax, was in Toronto this week, and, in company with Mr. R. S. McIndoe, the local agent, called upon the different wholesale houses.

Mr. Joseph Ethier, of Laporte, Martin & Cie., will sail on June 21 for Europe on a business trip, and he will be absent about two months. Mrs. Ethier will accompany him.

### SICILY ALMONDS AND FILBERTS.

A letter from Sicily, regarding shelled almonds, states: "We have had lately a revival of the demand for prompt as well as for fall shipment, and the advance has made further progress. Buyers have already paid 68s. for prompt and 65s. 3d. for October, and, even at these figures, sellers are wanting, but they are still buyers at these prices. Sicily filberts on the spot are practically exhausted, with the exception of small remnants in strong hands. For new 41s. is demanded for October shipment."

### SITUATION WANTED.

WANTED BY EXPERIENCED MAN POSITION in the tea or grocery business; excellent training; buyer, salesman and tea-taster; references. Box A, CANADIAN GROCER, Toronto. (22)

### AGENCIES WANTED.

AGENCIES WANTED FOR GREAT BRITAIN, Germany and France. London agent, highest references, open to represent Canadian provisions (Butter, Cheese, Poultry, Hams, Eggs, Corn, etc.) Interview on behalf of advertisers eventually. Write, D. Schulte, Canadian Union Bank of Canada, Montreal. (24)

Guaranteed to keep in all climates



**IT CAME TO STAY. IT HAS STAYED.  
IT WILL STAY.**

That's what we're in business for—to make it stay. Once your customers try it they'll stick to it.

In the Government analysis of Condensed Milk, recently issued, "Owl Brand" comes out on top. It beat all the old established brands in richness, genuineness and uniformity in fat, sugar, moisture and solids.

**THE CANADA MILK CONDENSING CO., Limited,  
ANTIGONISH, N. S.**

**THE DOMINION BANK**

Capital (paid-up).....\$1,500,000  
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Brampton Guelph Napanee Oshawa  
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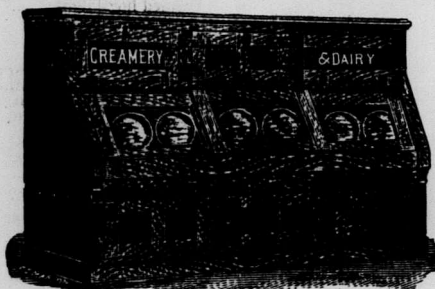
Toronto—Dundas street, corner Queen.  
" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen.  
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

**R. D. GAMBLE, General Manager.**

**Aubin's Patent Refrigerator**



The "Grocer's Standard" is the Favorite.

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions, 1897. Send for Catalogue and Price List.

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THAT

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BRAND

Pickles, Jams, Jellies, Sauces, etc., are deservedly popular. They are prepared by

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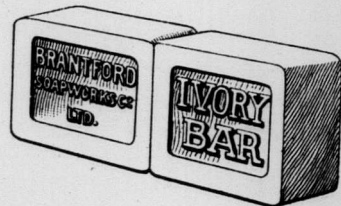
Vinegar Manufacturers, TORONTO

**Green  
Coffees**

Our stock is always well assorted.

PRICES ALWAYS THE LOWEST.

**Warren Bros. & Co.**  
TORONTO.



Put up in Twin Cakes 12 oz. each, 100 in box, and 3-lb. bars 20 bars in a box, all wrapped with a paraffin waxed wrapper.

Quotations furnished on application. See our list of premiums given in exchange for "Ivory Bar" soap wrappers.

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**Extra Choice  
Hams Bacon  
Pure Lard  
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**PARK, BLACKWELL & CO. Limited**  
Pork and Beef Packers,  
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**JAVA  
COFFEE**  
(Padang)

Direct shipment from Batavia ex ss. "Clara."

NOW IN STORE.

**PERKINS, INCE & Co.**  
TORONTO.

*Positively*  
IT'S GOOD COFFEE  
*Comparatively*  
THERE'S NO BETTER  
*Superlatively*  
IT'S THE BEST



Better try it  
You can't do better.

# CURRENT MARKET QUOTATIONS

June 2, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centres.

## SUGAR

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Granulated (Redpath, St. Lawrence)	49-16	43	4 1/2	5 1/2
Granulated, Acadia	49-16	4 11-16		
German (Canadian) bbls	47-16	49-16	4 1/2	
(imported) bags	45-16	49-16		4 1/2
Dutch, bags	45-16	49-16		5 1/2
Paris lump, bbls. and 100-lb. bxs in 50-lb. boxes	5 1/2	6 1/2	5 1/2	6
Extra Ground Icing, bbls	5 1/2	5 1/2		6 1/2
Powdered, bbls	5 1/2	5 1/2	5 1/2	6
Cream	4 1/2	4 1/2		
Extra bright	4 1/2	4 3-16	3 3/4	4
Bright coffee		4 1/2		
Light yellow		4 1-16	4	4 1/2
Yellow	3 3/4	3 15-16	3 1/2	3 3/4
Demerara	3.50	3.75		
Imported yellow		3 15-16		

## SYRUPS AND MOLASSES

Syrups—						
Dark	2 1/2	28	30			
Medium	2 1/2	30	32		3	3 1/2
Bright	2 3/4	35	37		3 1/4	3 1/2
Honey (com)			40			
2-gal. pails		1 00				
3-gal. pails		1 35	1 40			
Molasses—						
New Orleans	31	27	45	28	30	35
Barbadoes	31			29	30	
Porto Rico	23	25	38	42	34	
Antigua	22	23			25	28

## TEAS

Black—							
Congou—Half-chests Kalsow, Moning, Paking	\$0 12	\$0 60	\$0 12	\$0 60	11	40	35
Caddies Paking, Kalsow	14	40	18	50	15	40	25
Indian—Darjeelings	35	55	35	55	30	50	13
Assam Pekoes	20	40	20	40	18	40	
Pekoe Souchong	18	25	18	25	17	24	
Ceylon—Broken Pekoes	35	42	35	42	34	40	32
Pekoes	20	30	20	30	20	30	25
Pekoe Souchong	17	35	17	35	17	35	22
China Greens—							
Gunpowder—Cases, extra firsts	42	50	42	50			
Half-chests, ordinary firsts	22	28	22	28			
Young Hyson—Cases, sifted, extra firsts	42	50	42	50			
Cases, small leaf, firsts	35	40	35	40		35	40
Half-chests, ordinary firsts	22	28	22	28		28	35
Half-chests, seconds	17	19	17	19			
“ thirds	15	17	15	17			
“ common	13	14	13	14		22	30
Ping Sueys—							
Young Hyson—1/2-chests, firsts	28	32	28	32	30	40	
“ seconds	16	19	16	19			
Half-boxes, firsts	28	32	28	32			
“ seconds	16	19	16	19			
Japan—							
1/2-chests, finest May pickings	38	40	38	40		38	40
Choice	32	36	32	36		35	45
Finest	28	30	28	30			
Fine	25	27	25	27			
Good medium	22	24	22	24		20	25
Medium	19	20	19	20			
Good common	16	18	16	18			
Common	13	15	13 1/2	15		15	20
Nagasaki, 1/2-chests Pekoe	16	22	16	22			
“ Oolong	14	15	14	15			
“ Gunpowder	16	19	16	19			
“ siftings	7 1/2	11	7 1/2	11			

## WOODENWARE

Pails, 2-hoop, clear, No. 1		\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
“ 3-hoop, “ “		1 60	1 60	1 60	1 60	1 60
“ 2-hoop, “ No. 2		1 40	1 40	1 40	1 40	1 40
“ 3-hoop, “ “		1 55	1 55	1 55	1 55	1 55
“ 3-hoop, painted, No. 2		1 40	1 40	1 40	1 40	1 40
Tubs, No. 0		8 00	8 00	8 00	9 50	10 50
“ 1		6 50	6 50	6 50	8 50	9 50
“ 2		5 50	5 50	5 50	6 50	7 00
“ 3		4 50	4 50	4 50	5 50	6 00

## BUTTER AND CHEESE

Dairy, large rolls, per lb.	12 1/2	13	12	12 1/2	15	16	17	19
“ pound prints			12	13	16	18		
“ tubs, best			12 1/2	13	16	17		
“ tubs, second grade			10	12	13	15	18	20
Creamery, tubs	16	16 1/2	15 1/2	16	18	19		20
“ prints		21	17	18	21			
Cheese	6 1/2	7	8	8 1/2	8	8 1/2		10

## PROVISIONS

	Montreal, Quebec, Ottawa.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon	7 3/4	8	8 1/2	9
Smoked Meats—				
Breakfast bacon	12	11 1/2	12	
Rolls	9	8 3/4	9	9 1/2
Hams	11	12	10 1/2	11 1/2
Shoulder hams	10	8 1/4	8 1/2	9
Backs		11	11 1/2	
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	17 00	16 00	16 50	16 25
“ short cut	17 50	19 00	16 50	17 50
Clear shoulder mess			15 00	15 00
Plate beef	12 50	18 00	10 50	11 00
Lard, tierces, per lb		8 1/4	7 1/2	8
Tubs		8 1/2	8	8 1/2
Pails	8 3/4	9 3/4	8 1/4	8 3/4
Compound, Pails	1 15	1 40	6 1/2	7
Shortening, in 60-lb. tubs			7 1/2	7 1/2
Dressed hogs, light	6 25	6 25	6 50	

## GREEN FRUITS

Oranges, Cal. navels, per crate	3 50	4 00	3 25	3 75	3 50	4 00	4 00
“ California seedlings			1 75	2 75	2 50	3 00	3 00
“ Mediterranean sweets			2 25	3 00	3 50	4 00	
“ Messina, 1/2 and 3/4 bxs			1 75	2 50	1 75	2 25	
“ Blood			2 50	2 75			4 00
Lemons, Messina, per box	2 50	3 00	2 25	3 75	2 50	3 50	4 25
“ Sorrento, 300's			4 00	4 50			11
Bananas, per bunch	1 50	2 00	1 50	2 00	1 50	2 25	2 25
Apples, per bbl.	2 00	4 50	2 00	6 00	3 00	5 00	4 50
Pineapples, each			10	20	15	20	
“ cases, 30's, 36's			4 25	4 25			
Strawberries, per quart			12 1/2	15		15	
Cherries, black, per box			1 25	1 50			
Tomatoes			4 00	5 00	2 50	3 00	4 00
Onions, Egyptian, per sack			2 85	3 00	2 50	3 00	4 50
“ Bermuda, per case			2 00	2 25	2 00	2 25	

## NUTS

Brazil	12	13	12 1/2	14	12	12 1/2	12 1/2
Valencia shelled almonds	25	27	22	24			25
Tarragona almonds	10 1/2	11 1/2	9	11	11	12	13
Peanuts (roasted)	6 1/2	9	9	10	9	10	9
“ (green)	5 1/2	8	8	10			10
Cocoanuts, per sack				4 00	3 50	4 00	
“ per doz				60	70		
Grenoble walnuts	10 1/2	12	10 1/2	12	12	13	14
Market walnuts	8	9	9 1/2	11	9	10	
Bordeaux walnuts	8	9	8	9	9	10	
Sicily filberts	8	9	8	9	8	10	12
Naples filberts	10	11		11	10	11	
Pecans	8 1/2	12	10	11	11	12	

## SPICES

Pepper, black, ground, in kegs, pails, boxes	12	15	12	14	14	15	13
“ in 5-lb. cans	15	16	14	15	15	16	
“ whole	11	13	12	13	12	13	10
Pepper, white, ground, in kegs, pails, boxes	18	26	22	24	24	26	25
“ in 5-lb. cans	20	22	24	26	20	22	
“ whole	17	25	17	22	20	22	
Ginger, Jamaica	20	25	18	25	20	25	
Cloves	15	20	15	20	16	20	
Pure mixed spice	25	30	25	30	25	30	
Cassia—Hares, per pair	25	40	25	40	18	20	25
Cream tartar, French	25	27	24	25	20	22	
“ best	28	30	25	30	25	30	
Allspice	15	17	13	16	13	14	18

## PETROLEUM

Canadian		12		13 1/2	15	16	
Sarnia water white	12	13		15	17	19	
Carbon safety		17					
American water white	17	17 1/2		17 1/2	19	21	
Pratt's Astral, in bulk	18	19		16			

## COUNTRY PRODUCE

Eggs, fresh laid	9	10		10	9 1/2	10	10
Poultry—chickens, dressed	5	8	50	60	60	90	
Geese, per lb.	5	6			70	1 00	
Ducks, per pair	8 1/2	9			50	1 00	
Turkeys, per lb.	25	30			10	12	
Gams—Hares, per pair	25	30			25	30	
Honey, comb, per doz	1 50	1 75	90	1 50	1 50	1 75	
“ light color, 60-lb. tins	7	8	6	6 1/2	7	8	
“ 5 and 10-lb. tins	4	5	3	4	5	6	
“ buckwheat	4	5	3	4	5	6	

## RICE, SAGO, TAPIOCA

Rice—Standard B.	3 75	3 90	3 3/4	3 3/4	3 62 1/2	3 75	4 1/2
Patna, per lb		5	5 1/2	6	5	6	
Japan		6	6 1/2	6 1/2	5	6	
Imperial Seta	5	6	4 1/2	5 1/2	5	6	
Extra Burmah			4 1/4	4 1/4	4	5	
Java, extra	6 1/2	7	6	6 1/2	6	7	
Sago	3 1/2	4	3 3/4	4 1/4	5		



## TRADE IN OTHER COUNTRIES THAN OUR OWN.

### CANNED SALMON DEARER.

HERE has been an important increase in the demand for salmon during the last few days, and some accession of price for most grades. The scarcity of fancy descriptions has become more marked, and half-tins, both flat and oval, are fully 1s. per case dearer. There are only two more vessels to arrive of what may be described as the London fleet of salmon ships, and the quantity remaining in packers' hands is now very small. With the summer demand not yet commenced, and with almost all other canned goods at abnormally high rates, those who anticipate a constantly advancing market can scarcely be considered optimistic.—Produce Markets' Review, London, England, May 21.

### OUTLOOK FOR SULTANAS.

A London, Eng., paper says: The market for sultanas continues to be quiet, but it is only here and there, where a holder has desired for purposes of his own to clear up an odd parcel, that there is any change in prices to chronicle. If the reports of the growing crop are correct, the present rather high rates are probably justified, and the coming season will be one of scarcity, and consequently of high prices. This is much to be deplored, as in the seasons of plentiful supply and low values the fruit was very rapidly growing in public favor, and much of the benefit that was then derived will in all probability be lost by two or three seasons of higher values, which, it is to be feared, will result from the ravages of the phylloxera.

### SHIPPING CANNED BEEF TO THE U.S.

An English paper, referring to the canned beef situation, says: "The strength of the position is emphasized by the fact of meats having recently been re-shipped from this country to America."

### SITUATION IN CURRANTS.

The market for currants continues to be very quiet, and only a moderate business has been done, in most cases at slightly easier prices. The duty payments, however, are somewhere about the average for the time of year, and the quietness in the market is undoubtedly due to a larger business than usual having been done two or three weeks ago, and the fact that the grocers are working from the purchases made at that time. The stock which is said to remain in Greece is somewhat larger than was expected, and, indeed, is equal to what was said to remain some few months ago, notwithstanding that some not inconsider-

able shipments have taken place in the interval. It is obvious, therefore, that it is either placed at too high a figure now or was put at too low a one a short time since. One thing, however, appears to be tolerably clear, viz., that whatever remains on hand is of inferior quality, and that, even if the prices of the lower kinds be affected by any shipments that may be made to England, it does not by any means follow that the value of medium and fine descriptions should be interfered with, having regard to the fact that all the available stock of these kinds is, and has been for some little time past, landed in England. A firmer tone prevailed just at the close of the market.—Produce Markets' Review, London, Eng., May 12.

### EXPORTS OF THE PHILIPPINES.

The exports of leading articles from the Philippine Islands during the first three months of this year show the following comparisons with the same period for the two preceding years:

	1896.	1897.	1898.
Sugar, tons .....	73,910	52,163	34,171
Hemp, bales .....	135,851	253,093	157,963
Cigars, M. ....	39,430	35,400	46,668
Coffee, piculs .....	501	1,247	111
Coprah, piculs .....	164,501	186,784	134,392

### NEW PACK PINEAPPLES.

For new pack pineapples the following prices are quoted from Baltimore, shipment to be made when wanted: Two-pound standard, not eyeless and coreless, 95c.; 2-pound standard, eyeless and coreless, sliced, in syrup, \$1; extra standard, eyeless and coreless, sliced, in heavier syrup, \$1.20; 2-pound extra selected, sliced, eyeless and coreless, heavy syrup, \$1.40; standard, grated, light syrups, \$1.10, and heavy syrup \$1.35.

### TOMATOES HIGHER AND ACTIVE.

Mail advices from Baltimore state that the demand for future tomatoes continues active at the advanced prices. For strictly fancy brands of standards the inside price for future delivery is reported to be 72½c. for 3-pound and 52½c. for 2-pound, but in most instances 3c. per dozen more is asked.

### JAPAN RICE.

Mail advices received by L. C. Naisawald from Kobe, Japan, of the date of April 22, say: "Since our last advices we are pleased to report that the rice market has, for the first time during this season, weakened. After reaching the high value of 9.30 yen per picul; quotations have during the last few days rapidly fallen to 9 yen, with very present prospect of a further

decline; dependent very much, however, on the political situation. The impending war between America and Spain, with the local complications that may arise in the Philippines, will, in all probability, should war not be averted, react upon and again cause the rice market to advance. On the other hand, the import of foreign grain has been excessive, while the export of the home article has been almost nominal, and, with the near approach of the wet season, are causes that cannot be overlooked and should tend to weaken quotations. April 29.—Since writing the above, on account of the war, quotations have advanced 20c. per picul. Shipments of brown and polished rice from Japan to the United States and Canada have been 4,724 tons; to Europe, 5,533 tons, and to Australia, 4,787 tons; total, 15,044 tons."

### FRUIT OUTLOOK IN CALIFORNIA.

Regarding the situation in fresh fruits on the Coast, The California Fruit Grower says, in its issue of May 21: "Reports from the fruit districts are more encouraging since the rain. Cannerymen are out investigating the fruit crop. Apricots and cling peaches are wanted by canners at good prices. This market is overstocked with poor navel and seedling oranges. Choice navel oranges are scarce. Shipments of oranges for season to May 14 were 11,625 cars, with a possible 1,300 to 1,500 cars yet to go forward."

### RAISIN STOCKS SMALL.

Recent advices from California tend to show that the large supply of rain-damaged loose muscatel raisins, the existence of which have had a depressing influence upon the market generally for some time past, in view of the light consuming demand, has nearly, if not all, been disposed of to the wine makers, and as the supplies of sound fruit there now are scarce, the feeling among the holders is very firm. In this market, it is reported, desirable goods have been gradually cleaned up by the steady, though small demands of consumption. Latterly, some speculative interest has been shown by buyers here and it is intimated that a large business might be done in stock on the spot or to arrive, at a shade below the current quotations, but the holders are unwilling to make concessions in view of the limited supply of sound raisins in all positions, and bids of anything less than the figures quoted are rejected. The usual spring report of a proposed combination of the growers to control the 1898 output of raisins has been received.—N. Y. Journal of Commerce.

## Spring Surprises

Our new line of



The Latest Shapes  
The Newest Decorations  
The Greatest Profit Winners

of any line now on the market.

Write for prices or sample packages of four sets and jars. Return mail will convey the information.

## PIGOT & BRYAN

Decorators and Dealers

Crockery, China, Glassware,  
Lamps, and Fancy Goods

London, Ont.

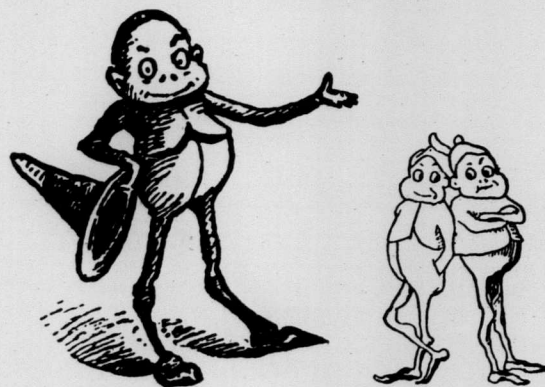
## Profit Builders

FOR YOUR

# Cigar Trade

PHARAOH  
PEBBLE  
LA FAMEUSE  
GRIT  
THE BIRD  
Etc., Etc., Etc.

J. BRUCE PAYNE  
GRANBY, QUE.



Made in England  
by GILLARD & CO.

VINTRY WORKS, LONDON

## GILLARD'S NEW PICKLE

Admitted to be the finest pickle in the world. **12 GOLD MEDALS** awarded for superior excellence at the Great Pure Food Expositions held in England. Packed 2 dozen in case; single case lots \$3.40 per dozen; five case lots \$3.30 per dozen.

## GILLARD'S NEW SAUCE

A table relish of world-wide reputation. Barrel lots of 12 dozen \$1.75; single dozen lots \$1.90.


SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO., Sole Manufacturers, London, England

# Canned Goods

Special prices to clean out the stock of our Canned Vegetables. **We bought early last summer**—we have done well with these lines—and are now ready to close the balance at a bargain to buyers in round lots.

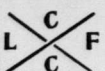
## Tomatoes

- 1,500 cases Dion of Valleyfield. Quality guaranteed.  
 225 cases J. W. Windsor. Patent tins.  
 200 cases Aylmer None better.  
 350 cases  Packed by A. C. Miller & Co., nothing but first-class goods under this label.  
 300 cases Lakeport. Quality well known to be of the best.

## Peas

- 400 cases Delhi Sweet Wrinkle.  
 350 cases Little Chief Sifted June.  
 Both nice small peas.

## Corn

- 575 cases Aylmer Canada 1st.  
 300 cases Aylmer Honey Drop. The finest packed in the world.  
 725 cases Belleville, sweet and white. Quality known.  
 100 cases  Packed by A. C. Miller & Co., none but the best under this brand.

## Beans

- 103 cases Log Cabin Golden Wax. Flat tins.  
 75 cases Little Chief. Flat tins.

**THIS IS A SNAP**—do not fail to get our prices.

**THERE IS MONEY IN THEM**

---

**L. CHAPUT, FILS & CIE. - Montreal**



# NEW SEASON TEAS

Landed at Vancouver from Japan on the 17th inst.  
by Steamer "Empress of India,"  
and now ready for delivery.

## PART LOTS,

balance to follow by second steamer.

### 20 Half Chests Owl No. 1

extra choicest uncolored leaf  
packed by Hellyer & Co.

### 13 Half Chests Beaver No. 2

choicest uncolored leaf  
packed by Mourilyan Heimann & Co.

### 15 Half Chests Beaver A 1

fancy extra choicest uncolored leaf  
packed by Mourilyan Heimann & Co.

This Beaver A1 is, without exception, the finest and prettiest Japan tea imported into Canada.

ASK FOR SAMPLES AND COMPARE THEM.

# NEW LOBSTERS

## JUST RECEIVED,

Ice Castle Brand, tall and flat tins. Selected fish.  
Globe Brand, tall tins. Choice fish.

packed by J. W. Windsor & Co.

ORDER NOW, BEFORE PRICES GO HIGHER.

# L. CHAPUT, FILS & CIE., MONTREAL

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**H.** W. GARDNER, general merchant, Arnprior, Ont., is offering 65c. on the dollar.

Nestor Desilets, general merchant, St. Tite, Que., has assigned.

H. Sharp, grocer, Kingston, Ont., is offering 25c. on the dollar.

John Fay, grocer, Almonte, Ont., is offering 50c. on the dollar.

W. H. Densmore, general merchant, Fredericton, N.B., has assigned.

T. & W. Murray, general merchants, Pembroke, Ont., have compromised at 40c. on the dollar.

A. J. Hodgins, baker and confectioner, Stratford, Ont., has assigned to John Brown.

F. A. Case, grocer, Wallaceburg, Ont., has assigned to W. Horn, Windsor, and a meeting of his creditors will be held on June 6.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Price & Hossack, general agents, Montreal, have dissolved.

F. A. Empey & Co., grocers, Rossland, B.C., have dissolved, F. A. Empey continuing.

Smith & Burton, grocers, Brandon, Man., intend dissolving July 1, John Burton retiring.

Rutherford & Bruce, grist millers, Stone-wall, Man., are dissolving, Wm. Bruce succeeding.

Co-partnership has been registered between Paul M. Bates and Angus D. Gillis, under the style of Bates & Gillis, general merchants, Sydney, N.S.

Zephirin Cloutier and J. A. Morin have registered as proprietors of the firm of Cloutier & Morin, manufacturers of cheese boxes, etc., St. Pierre, Que.

**SALES MADE AND PENDING.**

The stock of the estate of S. A. Adams, grocer, Belle River, Ont., has been sold.

The stock of the estate of Anthimi Foisy, general merchant, L'Assomption, Que., has been sold.

The assets of H. Dufour & Co., general merchants, Murray Bay, Que., are advertised for sale on Monday, 6th inst.

**CHANGES.**

F. C. Freemantle, baker, etc., Aylmer, Ont., has been succeeded by R. Heroit.

T. J. Sheppard & Co., general merchants,

# Clark's are in stock

with all the

## Wholesale Trade. Meats

THOUSANDS of Retailers say they're a most satisfactory line to handle.

**ORANGE MARMALADE**

### Have you tried Upton's Gilt Edge Brand ?

Put up in 7-lb. Wood Pails, 7 and 5 lb. Cans, and Glass Pots that retail at 10c. each. It will pay you to ask your wholesale house for these Gilt Edge goods.

THOS. UPTON & CO., Hamilton

Tottenham, Ont., are removing to Flesher-ton.

E. H. Betts, grocer, etc., Georgetown, has removed to Hillsburg, Ont.

J. Calendar has bought out Thomas Ellis, general merchant, Green River, Ont.

C. King & Co., general merchants, Nepigon, Ont., are giving up business.

Wm. G. Munroe, general merchant, Cache Bay, Ont., is leaving that place.

McLaughlin Bros., general merchants, Gorrie, Ont., have sold out to Stevenson & Co.

Matthew Cole has succeeded Archibald Cochrane as general merchant in Strabane, Ont.

Antoinette Lockwell has registered as proprietress of F. X. Gagnon & Co., grocers, Quebec.

G. W. Lamoreaux, grocer, Toronto Junction, has been succeeded by J. T. McGlenning.

Dame Philomens Barre, wife of Leon Phenix, has registered as proprietress of the firm of L. Phenix & Cie, grocers, etc., Montreal.

The Regina Trading Co. is applying for incorporation as general merchants, in Regina, N.W.T.

Wyatt & Purvis, general merchants, Otterville, Ont., have been succeeded by C. B. Purvis.

**FIRES.**

W. Gilroy, general merchant, Blenheim, Ont., has suffered damage by water.

The bakery of Omer Lamontagne, confectioner, Quebec, has been burned out.

Rendell & Co., general merchants, Greenwood, B.C., have suffered loss by fire; insured for \$200.

**DEATHS.**

Hubert Carrier, general merchant, Levis, Que., is dead.

W. B. Hopkins, general merchant, Barrington, N.S., is dead.

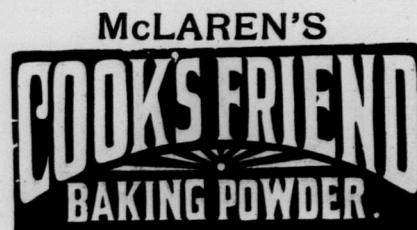
Alexander Graham, general merchant, Westville, N.S., is dead.

The late Angus McDonald, who kept a small variety grocery store in St. John, N. B., and who died somewhat suddenly recently, was reputed to be worth over \$172,000. He had no near relatives, except an adopted son.

The Maritime Merchant states that of some twelve thousand barrels of flour in store at Halifax it learns on fairly good authority that one-third of the quantity could be disposed of on West India account, if transportation could be secured. It adds that there was some talk this week of chartering a steamer to carry a cargo of flour to the West Indies.

Dow & Currie, oatmeal millers, Pilot Mound, Man., are talking of moving to Winnipeg. The high duty on oats, together with the scarcity of that grain in Manitoba, makes it impossible for this firm to compete with United States manufacturers of oatmeal in markets outside of their immediate vicinity, and they have been closed down since January 3. All other mills at provincial points in Manitoba have also been closed down. Dow & Currie's intention at first was to start up a mill in the United States, but they now are favorable to starting up in Winnipeg.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.



—A  
**Ton of Cocoanut  
 for Klondyke.**

Against the competition  
 of all brands..

**WHITE MOSS**

desiccated, was chosen (on account of its quality) as the Pioneer Cocoanut of the Yukon, we having just received an order for a ton to be put up in tins made specially for this order.

Are you carrying our goods? If not, write us for samples.

**CANADIAN COCOANUT CO.  
 MONTREAL.**

**GOLDEN CROWN CANNED  
 LOBSTERS**

1898 pack, now booking orders.

Golden Diamond Canned Blueberries.

**W. S. LOGGIE CO., Limited, Chatham, N.B.**  
 (25)

**Star  
 Brand**

**COTTON  
 CLOTHES  
 LINES**

All lengths, both in Twisted and Braided . . . . .

**3 and 4-PLY COTTON TWINE.**

**Lamp and Candle WICK.**

Sold by all Wholesale Dealers.

**HIGHEST**

**PAILS  
 TUBS**

**And Wood Packages**

FOR

**Lard, Candy, Spices,  
 Pickles, Syrup, etc.**

Manufactured by

**The Wm. Cane &  
 Sons Co., Limited**

**Newmarket, Ont.**

**BOECKH BROS. & COMPANY**  
 Sole Agents, Toronto

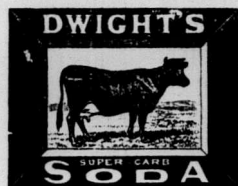
**QUALITY**

**GRIMBLE'S** English Malt  
 Six GOLD Medals **VINEGAR**

**GRIMBLE & CO., Limited., LONDON, N.W. ENG.**

**The Purest Baking Soda in the World.**

**COW**



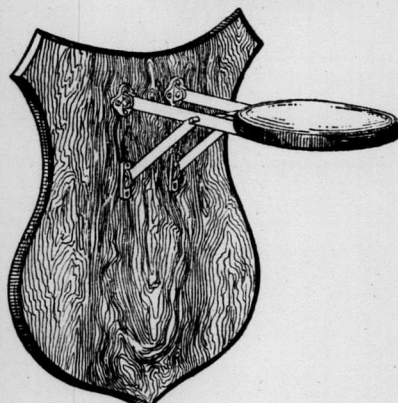
**BRAND**

So convenient, and the handsomest shelf package produced. Have you tried it yet?

**JOHN DWIGHT & CO., Manufacturers.**

For sale by all wholesale Grocers in Canada.

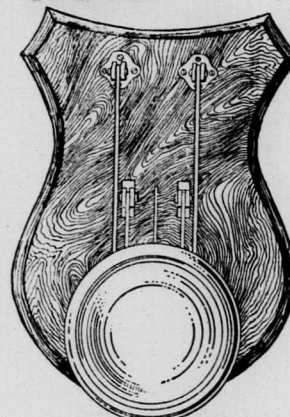
**GLOBE FRUIT GUM**



OPEN.

— WITH PATENT —

**Gem  
 Folding  
 Counter  
 Stool**



CLOSED.

**GLOBE AUTOMATIC SELLING CO., - Toronto, Ont.**

**Sales  
 Are  
 Booming**



**The Grocers  
 Tea!**



**Good Profits.  
 Good Sales.**



**CONCENTRATED ENERGY.**

"THE only valuable kind of study," said Sydney Smith, "is to read so heartily that dinner-time comes two hours before you expected it; to sit with your Livy before you and hear the geese cackling that saved the Capitol, and to see with your own eyes the Carthaginian sutlers gathering up the rings of the Roman knights after the battle of Cannæ, and heaping them into bushels, and to be so intimately present at the actions you are reading of, that when anybody knocks at the door it will take you two or three seconds to determine whether you are in your own study or on the plains of Lombardy, looking at Hannibal's weather-beaten face and admiring the splendor of his single eye."

Don't dally with your purpose.

"The one serviceable, safe, certain, remunerative, attainable quality in every study and pursuit is the quality of attention," said Charles Dickens. "My own invention, or imagination, such as it is, I can most truthfully assure you, would never have served me as it has but for the habit of commonplace, humble, patient, daily, toiling, drudging attention." When asked on another occasion the secret of his success, he said: "I never put one hand to anything on which I could throw my whole self."

"Be a whole man at anything," wrote Joseph Gurney to his son; "a whole man at study, in work, in play."

"I go at what I am about," said Charles Kingsley, "as if there was nothing else in the world for the time being. That's the secret of all hard-working men; but most of them can't carry it into their amusements."

Many a man fails to become a great man by splitting into several small ones, choosing to be a tolerable Jack-of-all trades than to be an unrivaled specialist. Such people produce admiration but not conviction.

S. T. Coleridge possessed marvelous powers of mind, but he had no definite purpose; he lived in an atmosphere of mental dissipation which consumed his energy, exhausted his stamina, and his life was in many respects a miserable failure. He lived in dreams and died in reverie. He was continually forming plans and resolutions, but to the day of his death they remained resolutions and plans. He was always just going to do something, but never did it. "Coleridge is dead," wrote Charles Lamb to a friend, "and is said to have left behind him above forty thousand treatises on metaphysics and divinity—not one of them complete!"—Pushing to the Front.

MANY persons, at times, permit themselves to FORGET, what all MUST KNOW, viz.: That "CHEAP" is a twin, with a brother named "NASTY," and that the fraternal feeling existing between this interesting pair is so perfect, that, like the famous Siamese couple, these Twins are absolutely inseparable.

The "stock" argument used by a host of competitors with



is that their "so-called" just as good brands are "CHEAPER," leaving the tradesman a much larger profit than "Salada" does.

Our answer to the Grocer is the foregoing remarks in this Ad.

**SALADA TEA CO.**  
TORONTO—32 Yonge Street.  
MONTREAL—318 St. Paul.

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

**Kerr Vegetable Evaporating Co.**  
Limited  
KENTVILLE, NOVA SCOTIA



## Dewar's Famous Scotch

Can be had from

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

**BROCK'S BIRD SEED**

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



**NICHOLSON & BROCK - TORONTO**

**COX'S GELATINE** Always Trustworthy.  
ESTABLISHED 1725.

Agents for Canada:

C. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR P. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

## NEW SEASON'S JAPANS

due to arrive in a few days.

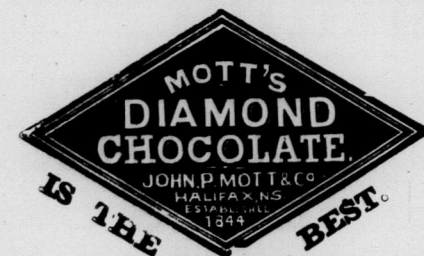
NOW IN STOCK

"RAJAH" CEYLON

in Chests and Caddies.

Fine Golden Tip. Excellent Cup Quality.

**George Foster & Sons**  
BRANTFORD, ONT.



ASK FOR

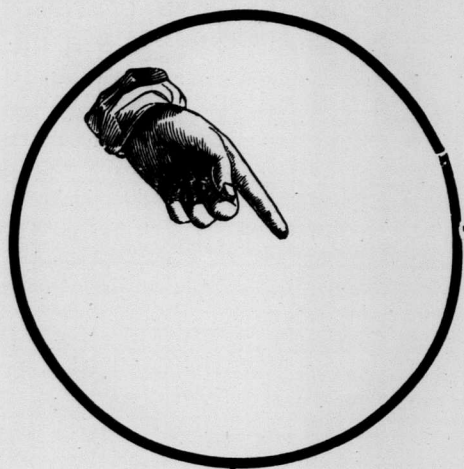
**MOTT'S**

MONSOON Indo-Ceylon Tea holds the phenomenal record of having quadrupled its sales in the past Year.

MONSOON SATISFIES YOUR CUSTOMERS  
MONSOON SATISFIES YOUR CUSTOMERS  
MONSOON SATISFIES YOUR CUSTOMERS  
MONSOON SATISFIES YOUR CUSTOMERS  
MONSOON SATISFIES YOUR CUSTOMERS  
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MONSOON SATISFIES YOUR CUSTOMERS  
MONSOON SATISFIES YOUR CUSTOMERS  
MONSOON SATISFIES YOUR CUSTOMERS

There is no other tea on the market that gives such satisfaction. With an assorted order of 100 pounds, we send a handsome advertising cabinet. Try a sample order.

The Monsoon Tea Co., 7 Wellington Street West, Toronto.



Did you ever think--did you ever wonder why people, why your customers prefer **Ceylon** and **Indian** Teas to those of China and Japan ?

It is because they have found out that Ceylon and Indian teas are pure, clean, machine-made, British-grown--because these teas are healthier, more satisfying, and more economical.

**Ceylon teas**

**Indian teas are the best of all**

**---teas---**

### DOMINION BANK.

PROCEEDINGS OF THE TWENTY SEVENTH ANNUAL MEETING OF THE STOCKHOLDERS, HELD AT THE BANKING HOUSE OF THE INSTITUTION IN TORONTO, ON WEDNESDAY, MAY 25, 1898.

THE annual general meeting of the Dominion Bank was held at the banking house of the institution, Toronto, on Wednesday, May 25, 1898.

Among those present were noticed Sir Frank Smith, Col. Mason, Messrs. S. Alcorn, Wm. Ince, W. Crocker, A. E. Webb, John Fletcher, H. D. Gamble, Wm. Ramsay, J. Lorne Campbell, W. R. Brock, Thos. Long, John Long, J. Risley, Wm. Spry, E. Leadlay, M. Boulton, E. B. Osler, Wm. Hendrie, John Stewart, Walter S. Lee, W. D. Matthews, Chas. Cockshutt, H. M. Pellatt, Wm. Ross, A. W. Austin, Geo. W. Lewis, Thos. Walmsley, J. K. Niven, George Robinson, R. D. Gamble and others.

It was moved by Mr. E. B. Osler, seconded by Mr. E. Leadlay, that Sir Frank Smith do take the chair.

Mr. W. D. Matthews moved, seconded by Mr. W. R. Brock, and

Resolved—That Mr. R. D. Gamble do act as secretary.

Messrs. Walter S. Lee and M. Boulton were appointed scrutineers.

The secretary read the report of the directors to the shareholders, and submitted the annual statement of the affairs of the bank, which is as follows:

To the shareholders:

The directors beg to present the following statement of the result of the business of the bank for the year ending 30th of April, 1898:

Balance of profit and loss account 30th of April, 1897.....	\$ 29,925 75
Profit for the year ending 30th of April, 1898, after deducting charges of management, etc., and making full provisions for all bad and doubtful debts.	182,462 30
	<u>\$212,388 05</u>
Dividend 3 per cent. paid 1st of August, 1897.....	\$45,000 00
Dividend 3 per cent. paid 1st of November, 1897.....	45,000 00
Dividend 3 per cent. paid 1st of February, 1898.....	45,000 00
Dividend 3 per cent., payable 2nd of May, 1898.....	45,000 00
	<u>\$180,000 00</u>
Balance of profit and loss carried forward	\$32,388 05

During the past year two new offices of the bank have been opened, one in Winnipeg, Man., in June, under the management of Mr. F. L. Patton, and one in Montreal, to which Mr. C. A. Bogert was appointed manager. Both of these offices promise to be of substantial advantage to the bank.

FRANK SMITH, President.

Sir Frank Smith moved, seconded by Mr. E. B. Osler, and resolved that the report be adopted.

It was moved by Mr. S. Alcorn, seconded by Mr. T. Walmsley, and resolved, that the thanks of this meeting be given to the president, vice-president and directors for their services during the past year.

It was moved by Mr. Hendrie, seconded by Mr. J. Risley, and resolved that the thanks of this meeting be given to the general manager, managers and agents, inspectors and other officers of the bank for the efficient performance of their respective duties.

It was moved by Mr. Geo. W. Lewis, seconded by Mr. Anson Jones, and resolved, that the poll be now opened for the election of seven directors, and that the same be closed at 2 o'clock in the afternoon, or as soon before that hour as five minutes shall elapse without any vote being polled, and that the scrutineers, on the close of the poll, do hand to the chairman a certificate of the result of the poll.

Mr. Thomas Long moved, seconded by Mr. W. S. Lee, and resolved, that the thanks of this meeting be given to Sir Frank Smith for his able conduct in the chair.

The scrutineers declared the following gentlemen duly elected directors for the ensuing year: Messrs. A. W. Austin, W. R. Brock, Wm. Ince, E. Leadlay, Wilmot D. Matthews, E. B. Osler and Sir Frank Smith.

At a subsequent meeting of the directors, Sir Frank Smith was elected president, and Mr. E. B. Osler vice-president, for the ensuing term.

#### GENERAL STATEMENT.

##### LIABILITIES.

Capital stock paid up.....	\$ 1,500,000 00
Reserve fund.....	1,500,000 00
Balance of profits carried forward..	32,388 05
Dividend No. 62, payable 2nd May..	45,000 00
Former dividends unclaimed.....	73 50
Reserved for interest and exchange..	112,090 91
Rebate on bills discounted.....	34,084 80
	<u>\$ 3,223,637 26</u>
Notes in circulation.....	1,264,016 00
Deposits not bearing interest.....	1,803,735 52
Deposits bearing interest.....	11,223,425 10
Balance due to London agents.....	156,279 21
	<u>\$17,671,093 09</u>

##### ASSETS.

Specie.....	\$ 548,098 03
Dominion Government demand notes.....	798,060 00
Deposit with Dominion Government for security of note circulation...	77,250 00
Notes and cheques of other banks..	304,643 78
Balances due from other banks in Canada.....	136,077 58
Balances due from other banks in United States.....	745,037 69
Provincial Government securities...	330,177 71
Municipal and other debentures...	3,658,062 50
Bills discounted and current (including advances on call).....	10,709,000 96
Overdue debts (estimated loss provided for).....	44,666 66
Real estate.....	39,567 65
Mortgages on real estate sold by the bank.....	7,371 19
Bank premises.....	263,703 64
Other assets not included under foregoing heads.....	9,375 70
	<u>\$17,671,093 09</u>

R. D. GAMBLE,  
General Manager.

Dominion Bank, Toronto, 30th April, 1898.

### AN ENTERPRISING UNITED STATES HOUSE.

THE firm of Delafield, McGovern & Co., of New York, composed of men who gained their experience in the old firm of Wm. T. Coleman & Co., of San Francisco, who were among pioneers in the introduction of British Columbia canned salmon into Canadian markets, now control several of the large salmon canneries on the Fraser River and have an extensive trade in Canada, the lower provinces and Great Britain. Several years ago they conceived the idea of establishing and introducing a brand of their own, of superior quality, and packed in the handsomest style regardless of expense. Their artistic, embossed label, the "Clover Leaf" brand, is now known from one end of the American continent to the other, and while their trade in Canada is probably not over one-quarter of what it is in the United States under the same label, it is still comparatively large and is constantly increasing. This brand is handled they claim by fully 95 per cent. of the jobbing houses in Canada. The goods are distinguished by their uniformly excellent quality and the handsome style of the package. The "Clover Leaf" brand carries with it the fullest guarantee as to weight, quality and condition; and both wholesalers and retailers are also guaranteed against decline in price. In addition to the "Clover Leaf" salmon, Delafield, McGovern & Co. handle, under the same brand, high grade California canned fruits, raisins, prunes, and dried fruits, and are large factors in all lines of Pacific Coast products.

### PORK PACKING IN N.B.

The question whether the New Brunswick farmers can supply enough hogs to keep a pork-packing establishment in operation at St. John appears to have entered quite largely into the discussion at the board of trade rooms recently. No doubt the same question arose at the beginning of the packing industry in Ontario. The farmers answered it by producing the hogs, and the packers there have developed a very profitable export bacon trade. Practical men say that New Brunswick pork is superior in quality to the Ontario article, and there seems to be no question of the ability of our soil to produce cheaply and abundantly the best kind of food on which to feed swine.—Sun, St. John, N.B.

Ald. Bowman, of Toronto, is writing to Buffalo for information upon the methods in vogue there for the regulation and taxation of departmental stores, preparatory to bringing in a motion affecting them.

# THE FINEST EVER IMPORTED



**Southwell's**  
Jams, Jellies and Marmalades.

**Rae's**

Pure Finest Sublime Olive Oil



Write for Price Lists and Particulars.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

## Current Market Quotations for Proprietary Articles.

June 2, 1898.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

**BAKING POWDER.**

<b>PURE GOLD.</b>	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4 oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90
<b>Cook's Friend—</b>	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, 1/2 ".....	14 00
<b>Diamond—</b>	
W. H. GILLARD & CO.	
1 lb. tins, 2 doz. in case..... per doz.	1 20
1/2 lb. tins, 3 ".....	80
1/4 lb. tins, 4 ".....	60

**MAPLE LEAF BAKING POWDER.**

1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25
<b>THE F. F. DALLEY CO.</b>	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. per doz. cases.....	\$0 75
English Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1/4 lb. jellies.....	2 25
1/2 lb. Crown sealers.....	2 25

**BLACKING.**

<b>P. G. FRENCH BLACKING.</b>	
1/4 No. 4.....	\$4 00
1/4 No. 6.....	4 50
1/4 No. 8.....	7 25
1/4 No. 10.....	8 25
<b>THE F. F. DALLEY CO.</b>	
English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish ".....	3 60
No. 3 ".....	4 50
<b>per doz.</b>	
No. 5 Spanish Blacking, 1/4 gross cases.....	7 20
No. 10 ".....	9 00
Yucca Oil Blacking, 1 doz. cases, liquid.....	2 00
New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss, ".....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

**BERRY'S ENGLISH BLACKING.**

No. 1 Bronze Tins, per gross.....	\$ 2 60
No. 2 Bronze Tins, per gross.....	3 40
" 3 ".....	5 60
" 4 ".....	10 00

No. 1 Enamelled Tins ".....	2 50
" 2 ".....	3 75
" 3 ".....	4 00
" 4 ".....	4 50

**THE ALPHA CHEMICAL CO.**

Shoe Dressing— in 1/4 gross cases. Per Gross.....	\$ 22 00
French Oil in 3-doz. cases.....	2 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

**Shoe Blacking—**

Reliable French Blacking, No. 5.....	9 00
" No. 4.....	4 50
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1 1/2.....	4 25
Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dubbin No. 4.....	9 00

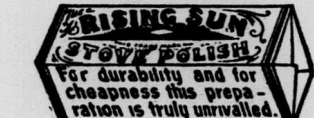
**Alpha Metal Polish No. 2.....**

Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in 1/2 gross cases.....	
Sunlight Liquid, 1/2 gross cases.....	10 80
Moody's Black Lead.....	25
Reliable Stove Pipe Varnish.....	
1/4 gross cases.....	
6-oz. bottles.....	

Quickshine Pipe Varnish..... 12  
1/4 gross cases pressed top tins.



**STOVE POLISH.**



Rising Sun, 6 ounce cakes, half-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	4 50
Sun Paste, 10c. size, 1/4 gross boxes.....	10 00
Sun Paste, 5c. size, 1/4 gross boxes.....	5 00

Quickshine Polish..... 9 00  
Reliable Paste..... 6 00  
Electric Crown Paste..... 8 00  
Electric Crown Lead Bar..... 7 80







# "BRANTFORD" STARCHES

In replenishing your stock for the summer trade remember that our products are thoroughly reliable as to quality, and are packed in the most attractive manner.


Have you seen our new **Embossed "Lily White" Tin?** Without doubt the handsomest package on the market. Ask your wholesaler for it when sending in your order.

**THE BRANTFORD STARCH CO., Limited, BRANTFORD, ONT.**  
Selling Agents for the Celebrated "CELLULOID STARCHES."

**PICKLES---STEPHENS'**  
A. P. TIPPET & CO., AGENTS.

Patent stoppers (pints).....	per doz.	2 30
Corked (pints).....		1 90

**SODA**  
COW BRAND



**SOAP.**

Case of 1 lbs. (containing 60 p'k'g's)	per box	3 00
" " 1/2 lbs. ( " 120 " )		3 00
" " 1/4 lbs. and 1/2 lbs. (containing 30 1/2 lbs. and 60 1/2 lb. packages)		3 00
Case of 5c. p'kgs (containing 56 p'kgs.)		3 00



1 box and less than 5..... 4 00  
5 boxes and upward..... 4 00  
Freight prepaid on 5 box lots.



**BRANTFORD SOAP WORKS CO.**  
Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.  
Quotations for "Ivory Bar" and other brands of soap furnished on application.  
A. P. TIPPET & CO., AGENTS

Maypole Soap, colors.....	per gross	12 00
" " black.....		18 00

10 per cent. discount on gross lots.

**STARCH.**  
EDWARDSBURG STARCH CO., LTD.

Laundry Starches—  
No. 1 White or Blue, cartons..... 0 05 1/2  
Canada Laundry..... 0 04 1/2  
Silver Gloss, 6-lb. draw-lid boxes..... 0 07 1/2  
Silver Gloss, 6-lb. tin cannisters..... 0 07 1/2  
Edwardsburg Silver Gloss, 1-lb. chromo package..... 0 07 1/2  
Silver Gloss, large crystals..... 0 06 1/2  
Benson's Satins, 1-lb. cartons..... 0 07 1/2  
No. 1 White, bbls. and kegs..... 0 04 3/4  
Benson's Enamel, per box..... 3 00

Culinary Starch—  
W. T. Benson & Co.'s Prep. Corn..... 0 06 1/2  
Canada Pure Corn..... 0 05 1/2

Rice Starch—  
Edwardsburg No. 1 white, 1-lb. cart. 0 06 1/2  
Blue, 4-lb. lumps.....

**KINGSFORD'S OSWEGO STARCH.**



40-lb. boxes, 1-lb. pkgs., 0 08  
6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 08 1/2

**SILVE GLOSS** {  
PURE—40-lb. boxes, 1-lb. pack..... 0 07  
48-lb. " 16 3-lb. boxes.. 0 07

For puddings, custards, etc.

**OSWEGO** } 40-lb. boxes, 1-lb. packages..... 0 07 1/2  
**CORN STARCH** }

**ONTARIO** } 38-lb. to 45-lb. boxes, STARCH } 6 bundles..... 0 06

**STARCH IN** } Silver Gloss..... 0 07 1/2  
**BARRELS** } Pure..... 0 06 1/2

**THE BRANTFORD STARCH CO., LTD.**  
Laundry Starches—  
Canada Laundry, boxes of 40 lbs.. 0 04 1/2  
Finest Quality White Laundry—  
3 lb. cartons, cases 36 lbs..... 0 05 1/2  
Bbls., 175 lbs..... 0 04 3/4  
Kegs., 100 lbs..... 0 04 3/4  
Lily White Gloss  
Kegs, extralarge crystals, 100 lbs. 0 06 1/2  
1 lb. fancy cartons, cases 36 lbs. 0 07 1/2  
6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07 1/2  
6 lb. tin enamelled cannisters, 8 in crate 48 lbs..... 0 07 1/2

Brantford Gloss—  
1 lb. fancy boxes, cases 36 lbs. 07 3/4  
Brantford Cold Water Rice Starch—  
1 lb. fancy boxes, cases 28 lbs.... 0 09

**Canadian Electric Starch—**  
40 packages in case..... 3 00

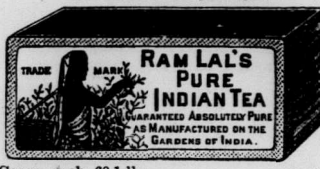
**Culinary Starch—Challenge Prep. Corn—**  
1 lb. pkgs., boxes 40 lbs..... 0 06 1/2  
No. 1 Pure Prepared Corn—  
1 lb. pkgs., boxes 40 lbs..... 0 06 1/2

**TEAS.**  
"SALADA" CEYLON.



Wholesale Retail  
Brown Label, 1s and 1/2s..... 0 20 0 25  
Green Label, 1s and 1/2s..... 0 22 0 30  
Blue Label, 1s and 1/2s and 3/4s... 0 30 0 40  
Red Label, 1s and 1/2s..... 0 36 0 50  
Gold Label, 1/2s..... 0 44 0 60


Terms, 30 days net.  
RAM LAL'S (lead packages)



TRADE MARK  
**RAM LAL'S PURE INDIAN TEA**  
GUARANTEED ABSOLUTELY PURE AS MANUFACTURED ON THE GARDENS OF INDIA.

Cases, each 60 1-lbs..... 0 35  
" " 60 1/2-lbs..... } 0 35  
" " 30 1-lbs..... }  
" " 120 1/2-lbs..... } 0 36

"KOLONA"



**KOLONA**  
PURE CEYLON TEA  
BLACK

Ceylon Tea, in 1-lb. and 1/2-lb. lead packets. black or mixed.

Black Label, 1-lb., retail at 25c.....	0 19
" " 1/2-lb., " " ".....	0 20
Blue Label, retail at 30c.....	0 22
Green Label " 40c.....	0 28
Red Label " 50c.....	0 35

Orange Label, retail at 60c..... 0 49  
Gold Label, " 80c..... 0 58  
Terms, 3 per cent. off 30 days.

**CROWN BRAND.**  
(Ceylon in lead packages)

Wholesale	Retail
Red Label, 1-lb. and 1/2's.....	0 35 0 50
Blue Label, 1-lb. and 1/2's.....	0 28 0 40
Green Label, 1-lb.....	0 18 0 25
Green Label, 1/2's.....	0 19 0 25
Japan, 1's.....	0 19 0 25

**TOBACCO'S**  
EMPIRE TOBACCO CO.

Foreign—  
Royal Oak, 2 x 3, Solace, 8s..... 0 58  
Something Good, rough and ready, 8's..... 0 61  
Something Good, rough and ready, 7s 8's..... 0 66  
Golden Plug, 3 x 6, 3's..... 3 61

Domestic Chewing—  
Louisie, 3 x 1 1/4, Solace, 16s..... 0 61  
Currency, 1 1/4 oz. bars, spaced 9s, (10 to the lb.)..... 0 37  
Patriot, 2 x 6, Navy 5s..... 0 39  
Old Fox, Narrow 12s..... 0 44  
Silver Buckle, bright 8s..... 0 41  
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)..... 0 42  
Snowshoe, pound bars, spaced 6s..... 0 42  
Domestic Smoking—  
Good Friend, bright 8s..... 0 41

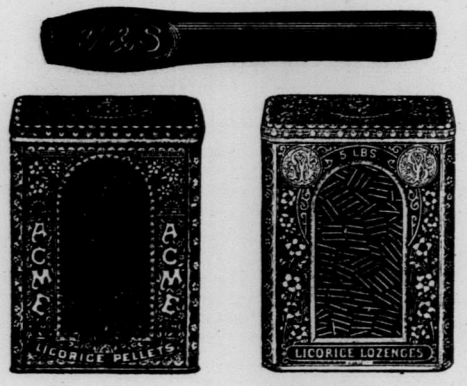
**WOODENWARE.**  
THE E. E. EDDY CO. per doz

Washboards, Planet.....	1 60
" " XX.....	1 40
" " X.....	1 25
" " Special Globe.....	1 50

Matches—

5-Case Lots,	Single Case
Telegraph.....	\$3 00 \$3 20
Telephone.....	2 80 3 00
Parlor.....	1 30 1 40
Red Parlor.....	1 50 1 60
Safety No. 1, wall box.....	1 40 1 50
" " No. 2, slide box.....	2 80 2 90
" " No. 3, capital.....	2 75 2 85
Flamers, slide boxes.....	2 25 2 35
wax stems.....	3 20 3 30
Tiger.....	2 65 2 85

**BRANT & MAY.**  
Robert Greig & Co., Agents.  
No. 9 Safety, per gross..... \$ 2 00  
" " 10 " "..... 1 10  
" " 2 Tiger, "..... 5 00  
" " 4 " "..... 2 00



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

**YOUNG & SMYLLIE**

Established 1845.

BROOKLYN, N.Y.

WETHEY'S CONDENSED

# Mince Meat

Will Not Ferment

Sells at Any Time



Positively one of the greatest trade-winners on the market.

**J. H. WETHEY**

Sole Manufacturer St. Catharines, Ont.

# EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

## Confederation Life Association,

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. O. Macdonald,**

Actuary.

**J. K. MAGDONALD,**

Managing Director.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

**Oakville Basket Co.**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Groceries baskets.
- Fruit packages of all descriptions.

For sale by all Woodware Dealers.

OAKVILLE, ONT.

## THE PRESS CLIPPING DEPARTMENT

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Department, Board of Trade, Montreal

## The Dry Goods Review

**T**ELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least **Two Dollars**. Twelve copies, or one year, should net you **Twenty-four Dollars**. This is a fact, and the reason we have subscribers.

### CLIPPING RATES

The Dry Goods Review and The Canadian Grocer

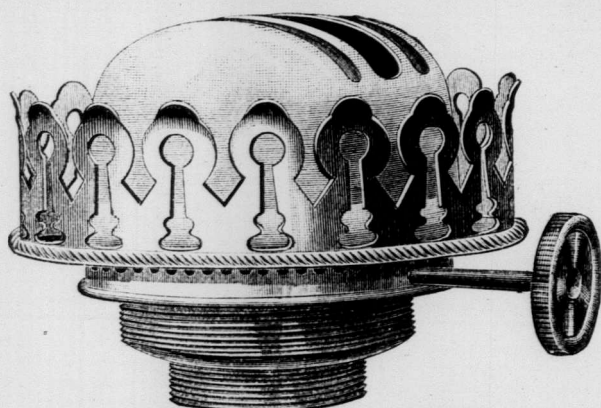
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