

" VARSITY "—HIGH-CLASS 5c. CIGAR.

# THE CANADIAN GROCER

VOL. IX

TORONTO, JANUARY 4, 1895.

No. 1

## COLMAN'S MUSTARD



**BEST ON EARTH**

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.



# HUNTLEY & PALMERS

*ENGLISH BISCUITS*

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING,  
or 162 Fenchurch St., LONDON, E.C.

ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, 10c.

EL PADRE, 10c.

HULL, Canada, Jan. 2nd, 1895

## To The Wholesale Grocer And Jobbing Trade

As you have doubtless noticed, we have been packing our Matches lately in a very ingeniously constructed Paper Box. If you examine this Box, which is known as a knock down Box, you will find that it is made, cover and all, out of a single piece of paper. It is the invention of our Mr. Millen, and is covered by Canadian Letters Patent, of the 12th of May, 1882, No. 38,938, of which we are the proprietors. The value of this Box for packing matches was recognized as soon as we adopted it, and since then, some of our competitors in business, desiring to profit by our labor and experience, have seen fit to sell their matches packed in boxes of the same construction substantially as those of ours, which are protected by the above Letters Patent. This clearly is an infringement of our Patent Rights, and, if continued, will be stopped. As a word of advice to our friends, and as a warning to our competitors, who are thus infringing upon our Patent Rights, we have decided to give this notice to The Trade.

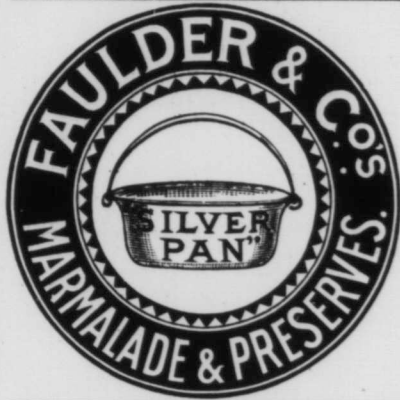
Meanwhile remaining, yours truly,

**The E. B. EDDY CO.**

LIMITED



# Standard Goods THE Best to Handle



## THEY STAND AT THE HEAD

No Verdigris in these goods  
They are made in Silver Lined Pans

And are

**F**OR SALE BY LEADING  
HOUSES EVERYWHERE.

FOR

PURITY



FOR

STRENGTH

This brand is always reliable.

Highest test 98.50% pure.

Made only  
by

The UNITED ALKALI CO., Ltd., Liverpool.

# Fry's

≡ 80 Medals ≡

Highest honors at Chicago

It pays to sell them.



Always reliable.



Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

## ARTHUR P. TIPPET & Co.

MONTREAL, P.Q.

TORONTO, ONT.

ST. JOHN, N.B.

SELL

**Grand Mogul Tea**

To Increase Your Sales Of Tea And Please Your Customers.

...THE NEW YEAR HAS COME....

**Grand Mogul Tea**

Has a new dress. Now the handsomest label in the market. New advertising. New plans, but the same Reliable Tea. Rich, round, and handsome. Black and Mixed. Retail at 40 and 50 cents per pound, and leaves the dealer good profits.

All Teas for January at greatly reduced prices, to reduce stock.

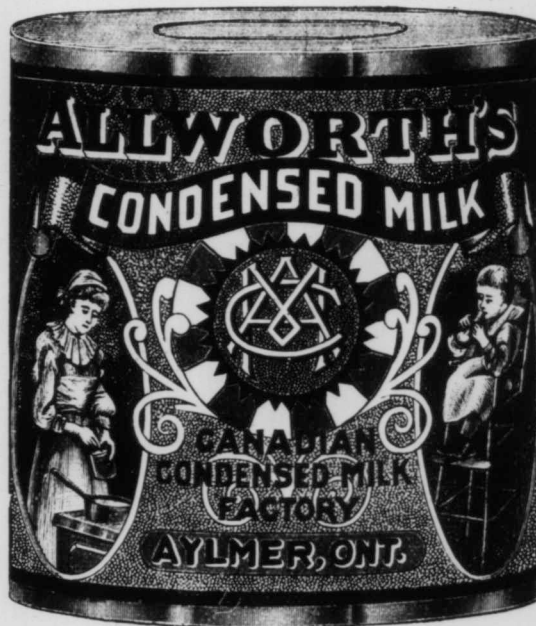
SELL

**Lion Digestive Coffee**

To Save Your Customers From Becoming Chronic Grumblers.

T. B. ESCOTT & CO. Wholesale Grocers, Sole Agents, LONDON, ONT.

All  
The  
Year  
Round



It  
Stands  
At the  
Head.

**Licorice**

YOUNG & SMYLLIE'S  
PURE Spanish

ACME  
LICORICE  
PELLETS

**STICK LICORICE**

We look upon the increased demand for our goods as a testimony to their superiority.  
To be obtained from any leading first-class house in Canada.

**YOUNG & SMYLLIE,****Brooklyn, N.Y.**



You want the **best**

# BOSNIA PRUNES

Order the

# Ostreich Brand

The sweetest, cleanest and blackest fruit on the market.  
Send to any of the following firms and order a sample case :

WINNIPEG :  
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TORONTO :  
H. P. Eckardt & Co.

HAMILTON :  
James Turner & Co.  
Balfour & Co.  
Dixon Bros.

KINGSTON :  
R. Carson.  
W. R. McRae & Co.

BERLIN :  
Randell & Roos.

## ROSE & LAFLAMME

AGENTS

MONTREAL.

# KOFF NO MORE

## WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.



## Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

# Fresh . . . Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings  
Herrings in Tomato Sauce  
Herrings in Shrimp Sauce  
Herrings in Anchovy Sauce  
Herrings a-la-Sardine  
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

**WALTER R. WONHAM & SONS**  
Sole Agents for Canada, MONTREAL.

## An Old Story

Others will offer you a coffee guaranteed just as good as our Pure High Grade

## Excelsior Blend Coffee

BUT,

You can depend on it, the result will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Customers using it for over fifteen years will have no other.

This may remind you that you are wanting just such a coffee, and that it would be well to order on a shipment as a special leader for your Holiday Trade.

## Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers  
Sole Patentees of the Improved Process of Roasting

**TORONTO**

## BATTY & CO., LONDON, ENGLAND

Batty's

Nabob

Pickles

Crown

Pickles



Batty's

Nabob

Sauce

Batty's

Worcester

Sauce

For sale by Leading Wholesale Grocers.

**WRIGHT & COPP, Dominion Agents Toronto**

OTHER SPECIALTIES.

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RAHAT LAKUHM

ALMOND ROCK

EL MAHNA



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CANADIAN SPECIALTY CO., Toronto.

LONDON, W. C.

ROSE & LAFLAMME, Montreal.

MEDALS AND DIPLOMAS.

PARIS

SYDNEY

MELBOURNE

# ST. LAWRENCE

# Corn Starch

Increases in Sales DAILY

WORTHILY



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# THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED

YELLOWS

SYRUPS

## ARE PURE

NO BLUEING

Material whatever is used  
in the manufacture of

OUR GRANULATED

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# Security



Is the most important feature in handling condensed milk.

Your customers **cannot afford** to take any **chances** with milk that is being fed to **babies**. **REINDEER BRAND** condensed milk is recommended by eminent physicians, as being especially adapted for **FOOD FOR INFANTS**.

EVERY TIN IS GUARANTEED.



## In Good Shape

We direct the attention of intending purchasers of teas to the present condition of the market. Throughout the season advancing prices have been the rule on all grades, particularly on Japans, Ceylons and Indians. Both foreign and home markets are lightly stocked with desirable lines, and retailers who have delayed making their purchases may find difficulty in getting in at advantageous prices. Devoting, as we do, special attention to teas, and endeavoring always to keep thoroughly posted as to the requirements of the trade, we are fortunate in being well supplied with a complete range, bought at the low points of the market, and are therefore in good shape to offer exceptional value in this commodity. Indications point to a strong and advancing market. Our genial travelers will be pleased to show you samples, and will thoroughly appreciate your kind interest in and attention to the values we offer. Wishing that success may attend your efforts for 1895, and thanking our good friends for our largely increased trade of 1894, we are, yours truly,

**W. H. Gillard & Co.,** Wholesale Teas  
Wholesale Groceries **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.

TRY  
COUGH DROPS.

BUY  
W. P. & S.

W. P. & S.

**COUGH DROPS**

WM. PATERSON & SON

BRANTFORD  
ONT.

SEND US  
A TRIAL ORDER.

THEY TELL  
THEIR OWN STORY.



This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

# THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, JANUARY 4, 1895

(\$2.00 per Year) No. 1

J. D. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS  
and  
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E

MONTREAL OFFICE: - 146 St. James St.  
E. Desbarats, Manager.

EUROPEAN BRANCH:  
Canadian Government Offices,  
17 Victoria St., London, S.W.  
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

## NEW YEAR TRADE PROSPECTS.

As we enter upon the new year we instinctively ask the question: What are its trade prospects?

This year the question is freighted with more than usual interest. The world has been passing through a financial crisis, and, although Canada has suffered less from this cause than any other country, yet she has suffered.

Nations are, in the concrete, no more independent of each other than are individuals; and with her foreign customers depressed as they were, Canada could not possibly altogether escape the deleterious influences that emanated from them.

But, in one sense, Canada has really been the gainer by the depression which has affected the world in general and the United States in particular. Her banking institutions and her system of currency have demonstrated their superiority to at least anything on this continent. Capitalists in Europe, as well as those in America, have recognized this fact, and, as far as our banking system is concerned, there is a disposition on the part of the United States to emulate us.

But to return to the question of trade prospects for 1895: With the conditions as

they are to-day THE GROCER can come to no other conclusion than that the outlook augurs a better year than that which has just passed away. And we base our conclusions upon these grounds:

1. We are not likely to pass through a period of tariff torture, neither is the United States.

2. Manufacturers, wholesalers, and retailers are lopping off expense accounts where possible.

3. Manufacturers and wholesalers are deciding upon closer scrutiny of accounts, while retailers are everywhere adopting the cash system.

4. Retailers' liabilities are less than a year ago.

5. The price of grain appears to have touched bottom and is now tending upward.

6. Capitalists are awakening to a realization of the richness of Canada's mining resources, and an era of mining development has set in.

7. New life is being given the lumber trade by the reopening of old mills and the starting of new mills at different points in the Province of Ontario. The lumber industry on the Coast is also improving.

8. The salmon canning industry on the Coast has been fairly good, as far as volume is concerned, and most satisfactory from a value point of view.

To the above may be added cheap money. Money makes the mare go; and with the needful procurable at a low rate of interest, when good security is offered, the wheels of industry ought to be made go.

THE GROCER does not anticipate a brisk revival of trade during 1895. But it does look for a healthier trade; and where there is health there will soon be vigor.

## REGARDING CUSTOMS DECISIONS.

The United States Customs Department issues a weekly report of rulings in Customs matters. The same ruling therefore prevails at every port in the different States. No importer has an advantage over another.

When Hon. Mr. Wallace took this department in Canada he recognized the importance of uniform rates for all the ports, and gave instructions that copies of all rulings should be sent to every collector of Customs.

This was quickly abandoned, for it became necessary to reverse many of these rulings; in fact, the department ruled one day and reversed it the next.

This, it has now been learned, is because the acting commissioner is incapable of giving an intelligent decision, and Mr. Wallace has been constantly appealed to for a correct interpretation.

In nearly every case he has reversed the commissioner's decision.

Mr. Wallace's decisions are generally recognized by the trade as right, and are never changed. There is, therefore, no reason why these should not be sent out from time to time so as to secure some uniformity in ratings.

## IT WAS AN UNTRUTH.

It was stated in a Toronto paper that John Macdonald & Co., wholesale dry goods, had reduced their employes' wages 25 per cent. There is no truth whatever in the remark. They have not even reduced their staff. Their policy has always been to pay a man all he is worth. When he fails to earn it they replace him with a better man. That perfect confidence exists between the firm and its staff is shown by the fact that if two or three employes are chatting together in a department when a member of the firm comes on the floor, they do not at once separate and hurry off to their work, but they continue their gossip, and are often joined by the member of the firm.

**AMERICAN LUMBER IN ONTARIO.**

**A** PECULIAR phase has developed in the lumber trade in Western Ontario lately. The peculiarity in question has been nothing less than the presence on the market of sawn pine from the United States. This lumber was sawn in Michigan from logs originally towed across the lake from Canada.

The lumber in question is understood to have come as far west as London, and to have sold at figures some fifty cents per thousand feet below the price at which it would cost the dealers, say in Toronto, to lay it down there, leaving altogether out of the question the matter of profits.

The quantity of lumber in the mills in the northern part of the Province of Ontario is large. THE GROCER knows of two firms alone that between them are reputed to hold some 38 million feet; but, in view of the improved outlook, they are holding for higher prices. That is one of the reasons why ordinary dealers are being undersold in the Western Ontario market by Michigan mill men.

Those who have been advocates of a re-imposition of an export duty on logs are now saying, "I told you so."

At the same time, it is questionable whether we would see as many mills being started up in Canada by American capital as we now do if the export duty had been re-imposed. But whether we would or not, one thing is certain: there would have been considerable international friction, even if the mills had started up, and that is of all things to be deplored.

**RE CUTTING DOWN EXPENSES.**

There is a general disposition on the part of business men to begin the New Year by cutting expenses down.

This as far as it goes is all right, but there is a danger of lopping off too many branches.

Every branch that bears fruit should be strengthened and encouraged, and not cut off.

No one would, of course, willingly sever a branch that was productive; but merchants in cutting down expenses have ere this used the pruning knife too freely.

Care is needful in decreasing expenses as well as increasing them.

In cutting down expenses the manufacturer or merchant who proposes to do so,

should know the earning power of every man in his employ or piece of machinery in his establishment; also the profitableness or otherwise of every line of goods carried in stock. Unless these things are known the work of cutting down expenses will be more or less haphazard, and it is not wise for a business man to be haphazard, particularly in these days.

Cut down expenses, but be careful. Do not be "penny wise and pound foolish."

**THE TRAVELERS' MEETING.**

**A**T the 22nd annual meeting of the Commercial Travelers' Association of Canada, held in Shaftesbury Hall, Toronto, on Friday, Dec. 28th, President C. C. VanNorman occupied the chair. He was supported on the platform by these ex-presidents of the association: Mayor Kennedy, Hugh Blain, James C. Black, A. A. Allan, James Patterson, and John Burns.

The first important matter dealt with by the association was a motion by James C. Black, seconded by C. E. Kyle, to strike out the reference to the beneficiaries in the annual renewal of the life insurance policies. The effect of this is to prevent a member of the association, when he once assigns his policy to one person, from superseding that person by another, except by his will. Previously a member could change his beneficiary every year when he renewed his policy. After a brief discussion, the motion carried.

The old by-law requiring every member to sign the constitution and by-laws when admitted was repealed. Instead of signing the constitution, the members will be sent certificates of membership by the secretary.

An encouraging report for the year was presented by the Board of Directors. According to it the membership of the association is 3,764, an increase in one year of 166. The association was also shown to be flourishing financially. In spite of the heavy payments on account of mortuary and accident claims, the balance carried from profit and loss to permanent reserve amounted to \$15,344.36. From the relief fund payments amounting to \$540.20 were made to indigent members or families during the year. The sum of \$25,806 had been paid over during the year to the families of twenty-nine members who had died, and the sum of \$2,556.40 had been paid under the provisions of the accident bonus by-law. The maximum mortuary benefit for 1895 has been continued at \$1,200.

The present mortuary certificate form has been changed, so as to do away with the possibility of a member assigning his certificate to his creditors, and subsequently on renewal to his family, thus rendering the

association liable for the double amount. At this point of the report some discussion arose. Mr. W. McCabe, with whose assistance the new form was drawn up, explained the system. Instead of the certificate being issued annually it will be superseded by a new form, permanent in its character.

In referring to the death of T. P. Hays, the directors reported that a suitable address of condolence had been sent to his family, expressing the sympathy of the members of the association. The seat at the board thus rendered vacant was filled by the election of Mr. H. Goodman.

After an adjournment for luncheon, Mayor Kennedy addressed the association. He traced its history from its inception to the present time, noting that the Board of Trade and the Toronto Industrial Exhibition Association fully recognized its importance. He commented upon the financial position of the society, and prophesied that the report of 1895 would show a reserve fund of a quarter of a million dollars. In conclusion His Worship moved a resolution of condolence with the families of the twenty-nine members of the association who have died during the past year.

Mr. Spence, a brother of J. D. Spence, who was killed near Newmarket, stated that the insurance company had refused to pay his brother's claim, and consequently he wished the association to guarantee the amount. The directors promised to attend to the matter.

With reference to the statement in the directors' report that "the transportation companies and the association continue to work in accord in affording facilities for increased development of the trade resources of the Dominion," Mr. Hopwood said that the railway companies should give better rates and more attention to the travelers. The matter was dropped at this point.

Allan, Graham and VanNorman were appointed representatives on the Industrial Exhibition Board, and Wm. Anderson and Wm. Badenach were re-elected auditors.

C. C. VanNorman, the retiring president, was requested to sit for an oil portrait, to be hung in the rooms of the association, and the Board of Management were instructed to procure a suitable testimonial to be presented to him for the services he had rendered.

Messrs. Allan & Patterson addressed the meeting, urging the adoption of some scheme for the relief of aged and worn out travelers.

A resolution of sympathy with the widow and family of the late Premier was passed.

At the evening session Mr. Bedlington, the recording secretary, moved, seconded by H. Lamont, "that the Board of Management during the coming year make enquiries and conduct negotiations with a view to federating with all sister benefit associations." The Montreal association was the



one chiefly aimed at in the resolution, Mr. Bedlington holding that union with that association would add great weight to this association in its negotiations with the railway authorities. The motion carried.

Mr. Haywood moved that at the meeting for nomination of officers and directors for 1896 all candidates must either be present and personally accept nomination, or have in the hands of the secretary a written consent to accept such nomination. The motion carried.

The retirement of E. A. Dal'ey, of Hamilton, after nineteen years' service on the Board of Management, was greatly regretted, and the directors were instructed to present to Mr. Dalley an address, suitably engrossed, expressing the feeling of the association.

A. A. Allan, T. M. Bayne, Joseph Bonnick, Warring Kennedy, James C. Black, C. C. VanNorman, Hugh Blain, William McCabe, C. H. Murdock, and Joseph Taylor were appointed a committee to associate with a committee from the board to formulate some scheme of relief for old and indigent members of the association. Mr. McCabe thought that it would be difficult to successfully carry out such a scheme without a substantial contribution from the association.

The report of the scrutineers was as follows: R. H. Gray, president; R. J. Orr, first vice-president; C. E. Kyle, second vice-president.

Directors of the Toronto Board—Joseph Taylor, John Burns, R. H. Cosby, E. E. Starr, John Muldrew, H. Goodman, J. H. Devaney, C. H. Murdock and Alex. Hart.

Directors of the Hamilton Board—W. Bremner, W. E. La Chance, James Hooper, J. H. Herring, G. A. Black and W. G. Reid.

The session adjourned after singing the National Anthem.

### WILL SUGAR GO LOWER?

"I THINK sugar is about as near bottom as it will go at present," said a Montreal sugar broker to THE GROCER on Monday last.

The remark was occasioned by some conversation over last Wednesday's decline in refiners' prices. Many in the trade in Montreal express the wish that the remark will come true, and on the face of it a decline of almost  $\frac{3}{4}$  c. in less than three months would lead any one to infer that the above assumption was sound enough.

It is difficult, however, under present conditions, for any prediction to be made about the sugar market. The domestic manufacturers have expressed their determination to fight the competition of German sugar, so that whether prices will go lower or not depends entirely on the action that salesmen of the latter will take.

One would ordinarily suppose, that, allow-

ing for cost of manufacture, etc., and duty charges, the prices they are offering it at must be pretty near bed rock. It is evident, however, that any opinion formed in this connection is pure conjecture, for, after the frequent declines that have taken place this fall, no one but the German makers themselves can definitely settle the problem.

At their present price, domestic refiners state that there is little or no margin for them, but, all the same, that they are in the game to the end. Under these circumstances, irregularity in sugar is not only natural, but to be expected.

### WITH THE RETAILERS.

Mrs. B. W. Nicklin, of Acton, has decided to retire from business and has disposed of her stock of groceries and crockery, and leased her store to A. L. Hemstreet, of Trafalgar. Mr. Hemstreet takes possession about the 15th January. His previous residence of several years in Acton, says The Free Press, won him many friends, who will be glad to welcome him again as a citizen.

H. Wilson & Son, of Markham, carry an immense stock of fancy goods, and their store has become known as the "Santa Claus House." Their business last year increased in spite of the general trade quietude, and during Christmas week their store was crowded from morning till night, while their cash sales exceeded all previous years. In addition to a full line of groceries, the firm also carries large stocks of millinery, dry goods, men's hats, furnishings, wall paper, etc.

James E. Powell, who for years has kept a grocery, boot and shoe store at Blenheim, Ont., has been arrested on a charge of arson. He is suspected of having set fire to his store on Saturday, Dec. 29, and again on Sunday, Dec. 30. His brother-in-law, Joseph Cromb, is also under arrest. The authorities are now looking for James Francis Powell, the 19 year old son of the storekeeper, who is said to have left his home suddenly about the time of the fires. The store was not much damaged.

### UNDELIVERED POSTAL PARCELS.

A circular has been issued to Customs collectors in the Dominion stating that by the postal union treaty the post-office authorities of the Dominion are bound to return to the sending country all parcels which they are unable to deliver in Canada. The Customs Department has, therefore, been requested to cause the return of such packages through the post-offices from which they are received by the various collectors. Collectors have accordingly been instructed to return to the postmasters at their several ports all postal parcels not called for within 30 days from the date of the receipt at the collector's office.

### MONEY AND STOCKS.

BUSINESS on the Toronto stock market continues to be interfered with by the holiday season. Ontario Bank is still the stock most talked about, even if it is not the strongest on the list. In fact, it is still the weakest among bank stocks, further declines having taken place. Saturday last it was quoted at 92 asked and 86  $\frac{1}{4}$  bid, while the week before 94 and 92 represented the respective figures. Quite a drop, isn't it?

As already intimated, one of the causes of the weakness in Ontario Bank stock was ascribed to the fact that the bank was likely to be a loser by the liquidation of a certain firm, one of whose members was a high official on the Ontario's directorate. The firm in question has gone into liquidation, and I have been assured that the Ontario Bank's interest is comparatively small, most of the firm's business being transacted with two other banks, and who, whatever the firm's liabilities to the banks may be, bear the greater portion of them. "Ontario Bank is all right," said an official to me, whom I ran against on the street. "Why, take the earnings to the capital and rest, and they are equally as good as some of the banks whose stock is strong on the market. Of course, our directors' liabilities are large, but this will be reduced; they will have to do it." "Oh, part of the trouble seems to be dissatisfaction with the management," remarked a leading broker, whom I queried.

Toronto Street Railway shares continue to attract traders. There has been a further increase in strength—and demand is a little better. Monday last there were sales at 60  $\frac{1}{2}$ , while two weeks ago sellers were quoted at 58 and buyers at 55. The stock is now back to within 4  $\frac{1}{2}$  points of where it was before the boodle enquiry caused it to slump.

Insurance stocks are still the most active stocks on the Toronto market, and some of them have advanced materially. By-the-by, is it not a good sign of the times to see insurance companies' losses growing less and their shares in consequence appreciating? I take it to be, at any rate, for is it not an axiom that hard times and increasing fire losses go hand in hand?

There is a good demand for investment stocks, except those of loan companies, on the Toronto Stock Exchange. The exceptions, it is scarcely necessary to note, have not been in favor for some time.

The money market is quiet. Call loans on demand are quoted at 4 per cent, and commercial discounts at 6 to 7 per cent, according to nature of security.

"If Ontario Bank stock is going down Cockburn is buying up all he can," said a friend of mine. The Cockburn in question is the member for Centre Toronto in the House of Commons, and is prominently connected with the bank. ARGUROS.

**OUR LEADING RETAILERS.**

J. W. MOORE.

**J.** W. MOORE is one of the successful business men of Peterborough, and enjoys a good trade, his customers being drawn from both town and country. He began business in 1891, and, being widely and favorably known, at once had the satisfaction of seeing his store well patronized. His energy and ability, combined with good management, have made him successful. His motto is the old one, so seldom lived up to: "The best goods at reasonable prices." Besides this, he gave unceasing attention to details. Mr. Moore believes thoroughly in the maxim, to trust nothing to others that he can do himself; and the application of this is seen in his success. As regular as the sun rises, he is at his store, and his genial manner has won the confidence of the consuming public of Peterborough and a goodly share of its patronage.

While Mr. Moore is well known as a successful grocer, it is in other lines that he has done some of his best work. In 1877 he foresaw that the manufacture of cheese would increase, and eventually become one of the principal industries. Accordingly, in the year mentioned he organized the North Smith cheese factory. At that time there were only three cheese factories in the country. He carried on operations for two years, and then sold out his interest, moving to the adjoining village of Lakefield, where he started the Lakefield factory. This was at once a success, and Mr. Moore handled it until he removed to Peterborough. Ten years ago he was the means of organizing the Cheesemakers' Association of the counties of Peterborough and Victoria, and was president of the association for seven years. Of course, with his wide experience in dairying, Mr. Moore has become an authority on cheese matters. He carries in his store a fine stock of dairying supplies, and is quick to introduce the latest improvements in appliances as they are brought out.

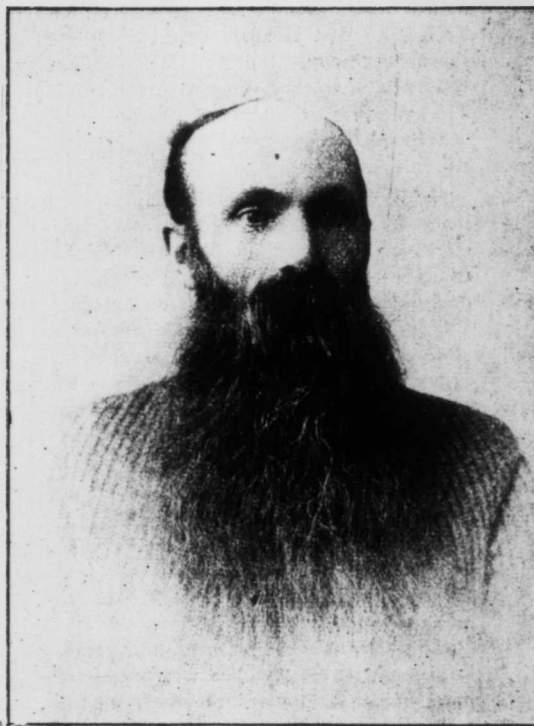
In 1893 Mr. Moore admitted as a partner in his grocery business Mr. C. H. Moore, a relative, who brought additional experience in the grocery line and the support of a wide circle of friends to advance the business. In all respects he makes, in the race track parlance, a good running mate.

**MUST BE A GENTLEMAN.**

At the supper given by the Traveling Men's Association, says The Hub, a number of speeches were delivered by well-known manufacturers, and much advice—good, bad and indifferent—was given to the traveling salesmen. We say good, bad and indiffer-

ent, because of the fact that in some cases there was an attempt to lay down some law of action which is impossible, and therefore bad, if attempted.

The keynote was sounded by one speaker when he said the salesman "must be a gentleman," while others spoke of the importance of persistent hard work and honest dealings; but none of the speakers, who are all well-known manufacturers, touched upon the buyer; he, more than any other man, is the cause of discontent and loss to the traveler. Like the latter, he is in most cases a salaried employe, and too often he is a man who feels the importance of his situation, and when the proprietor turns over the traveler to him, he indulges in freaks of power quite pleasing to himself, but most decidedly disagreeable, and too often unprofitable, to



J. W. MOORE.

the salesman. The proprietor may be a gentleman, and he may honestly turn the salesman over to his buyer with the feeling that the man of the road will be well attended to. In some cases he is, but in far too many the buyer is overbearing in his manner, unjust in his remarks, and careless as to the salesman's time. The buyer is an autocrat; he has the ear of the head of the house, and his statements must be believed. The salesman, on the other hand, has his employer to look to, and to him he can report his experiences; but complaints from him travel a long way before they reach the goal, and when they do, the salesman is at a disadvantage.

If it is important that the traveler be a gentleman, it is equally important that the buyer be one also, and the house that em-

ployes a buyer should not be above listening to complaints regarding him. A gentlemanly buyer will always be respected by the traveler, and there will be no wasted time on either side; but, if the salesman knows that the buyer will put him off to a more convenient time, or will neglect to respect the latter's situation, he is not likely to be in the best of humor after a long and unnecessary wait. Let the buyer, whether one of the firm or a salaried man, show by his example that he is considerate of the man who travels miles to see him, and who must work quickly that he may do justice to him. If and his employer, and he will find little cause for complaining regarding the man of the road. When complaints arise, the man who acts as buyer, as well as he who acts as seller, should be heard, and both be put upon the same level as to conduct and responsibility. Don't refuse to believe that your buyer can be ungentlemanly, or that he will strive to drive a sharp bargain simply because he is capable. You may rest assured that if a man has an unsavory reputation among traveling salesmen, there is a cause, and he, not they, is to blame. Be just as exacting regarding the character of the buyer as you are of the man on the road, and you will find the latter ever ready to treat him gentlemanly and to deal honestly.

**GOING INTO LIQUIDATION.**

The long-established grain firm of W. P. Howland & Co., of which Sir W. P. Howland, K.C.M.G., is the senior partner, is to be wound up. The firm has always been regarded as the leading grain house in Toronto, and some time ago showed a surplus to the good of \$180,000. Two years ago the late W. H. Howland began the winding-up proceedings; but his death put a stop to them. The father, now well up in years, is left to complete the work of liquidation. A good surplus is looked for after payment of all debts.

Established 1850

**Fruit Jars.****THE CROWN,**

Wine or Imperial. Packed 1 dozen in a box.

Hold your orders until our traveler interviews you, or mail them to us. We guarantee prices.

**JAMES A. SKINNER & CO.**

Toronto, Ont. Vancouver, B.C.



High  
Grade

# COFFEE

Absolutely Pure.  
Extra Strong.

The only thing cheap about L. P. & Co.  
Coffee is the price . . . . .

LUCAS, STEELE & BRISTOL, - HAMILTON  
WHOLESALE GROCERS

# JAMES TURNER & CO.

HAMILTON, ONT.

**HERE YOU ARE**

A GRAND STOCK

# SALT FISH

QUICK SELLING PRICES.

British Columbia Sockeye Salmon  
Lake Superior Salmon Trout  
Prime No. 1 Labrador Herrings  
Prime No. 1 Gibbed Herrings  
Medium Scale Herrings

Scotch Smoked Herrings  
Boned and Skinned Cod  
Hard Dried Cod  
Munn's Boneless Cod

A Sample Pot on Application  
Free of Charge.

RICH  
DELICATE  
ALWAYS READY



A. F. MacLaren & Co., Toronto.

## TRADE CHAT.

**F**IRE in Portage la Prairie destroyed the general stock of G. H. Rodgers on Saturday night.

It is said that Horrocks & Palmer are likely to remove their butter factory into Milton on account of the scarcity of water on their present premises.

Qu'Appelle, N.W.T., Progress: "Mr. Frank Lightcap, representative of the Toronto Wool and Hide Co., is shipping a large quantity of hides and sheepskins direct to Minneapolis."

The stock of leather and findings belonging to the estate of Mr. J. H. Banes, Queen street west, amounting to \$2,400, was sold to J. D. Banes, at 70 cents on the dollar, by Auctioneer Suckling.

The Northern Elevator Co. has decided to build ten new elevators of 25,000 bushels capacity at points in Manitoba next season. The company also intends to erect a storage elevator there with 250,000 bushels capacity.

"I used to wonder why it was called Division Court," said a creditor as he left Judge Morson's court after winning a small claim, "but now I know. The lawyers and the court officers 'divvy up.'"—Star, Toronto.

The Dairymen's Association of Quebec have asked the Montreal Butter and Cheese Association to join in a petition asking the

Government to grant a bonus on butter to be exported fresh, or as made, from the province of Quebec.

It has been decided to form a manufacturers' section of the Brantford Board of Trade. Officers have been elected. The question of taking concerted advantage of the possibilities of trade with Australia and the other colonies is a leading object of this step.

The Bank of Montreal will come to the relief of St. John's, Nfld., by establishing a branch there. J. M. Greata, assistant inspector, H. Robertson, C. E. Nash and E. Hol, all of the Bank of Montreal, left Montreal on Monday for St. John's, in the interests of the proposed branch. Inspector McNider has been in the city of St. John's for some time past.

An Ottawa despatch says that a corporation composed of James Carruthers, W. D. Matthews, John I. Davidson, J. H. Hagarty, Samuel Crangle, Alexander Smith, William Keighley and Michael McLaughlin, has applied for a charter for a steamboat line which will run from Toronto to Montreal in opposition to the Richelieu and Ontario Navigation Line. Mr. Carruthers recently purchased the steamer Persia.

A. E. Kemp, oyster expert for the Fisheries Department, has just completed his season's work in the Maritime Provinces.

In the early part of the season Mr. Kemp was busily engaged in completing the beds at Shediac, N.B. At this point thousands of young oysters have been planted. From July onward until a few days ago Mr. Kemp was at work on a new oyster bed at Tracadie, in Antigonish county.

The annual dinner of the Hamilton Commercial Travelers' Association, which takes the place of the usual ball, at the Royal Hotel, on Friday night, was largely attended. Mr. Harry Wright presided, and Ald. W. G. Reid and Mr. J. H. Herring were in the vice-chairs. The toast list was brightened by an excellent musical programme. Regrets were received from a number of Toronto travelers who were unable to be present.

Judge Edward Elliot, of London, has made an important decision affecting the assessment of insurance companies. The companies interested in this case were the Sun Life, the Standard Life, and the London and Lancashire Life. They were assessed on a total income of \$12,500, but contended before the Court of Revision that they should only pay taxes on the balance of receipts over expenditures, which amounted only to \$2,393.63. Their claim was disallowed, and they appealed to Judge Elliot, who decided against them and in favor of the city. The insurance companies will make a test case of it in a higher court.

# TO ALL OUR CUSTOMERS AND FRIENDS

... We wish you

**A Happy and  
Prosperous New Year**

**H. P. Eckardt & Co.**

Wholesale Grocers.

..... TORONTO, ONT.

## Fine Chocolate Goods

Three Grades

**Supreme  
Extra Fine  
Elite**

**SUPREME** goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

**EXTRA FINE** Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

**ELITE** is our cheapest grade and is splendid value.

**G. J. Hamilton & Sons, - Pietou, N.S.**



Do you  
.. want **SYRUPS?**

We are offering Redpath's Pure Sugar Goods in

**3 GALLON TINS**

At figures lower than equal syrups can be bought for in barrels or half barrels.

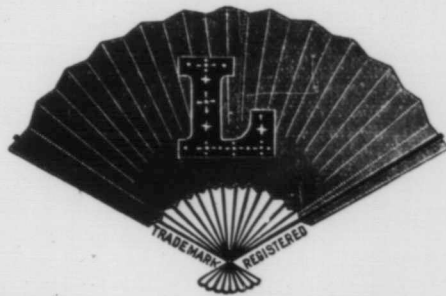
**DAVIDSON & HAY**

Wholesale Grocers

**TORONTO**

**TEAS**

**FAN**



**BRAND**

**EDWARD ADAMS & CO. - London, Ont.**

If you want

**Genuine LABRADOR HERRING**

**LARGE  
FAT AND  
BRIGHT**



**MUNN, BAINE, JOHNSTONE JUST ARRIVED.  
and RORKE BRANDS**

SEND TO

**STEWART MUNN & CO.**

J. F. Ramsay, Toronto Agent.

Board of Trade Building, MONTREAL.

Quality High Prices Low	}	<b>Snaps for 1895</b>	}	Prices
		BLACK TEA, Eagle Brand, In Hf. Chests, Cads and 6 lb. Tins JAPAN TEA, Eagle Brand, In Hf. Chests and Cads California Evaporated Fruits Laver Valencia Raisins Prunes in 56, 28 and 14 lb. bxs.		Cut
		<b>Masuret &amp; Co.</b>		For
		London, Ont.		Round Lots

**A HANDSOME POULTRY DISPLAY.**

Probably the best display of poultry in the city of Toronto during the holiday season was that of Robert Barron, the well-known retail grocer of Yonge street. But whether it was the best or not, it was an excellent display, as will be gathered from the accompanying illustration. Judging from Mr. Barron's attitude as he stands at the door, he is not ashamed of the magnitude or the arrangement of the exhibit.

**GUELPH SOAP WORKS.**

These works were established in 1883, and under efficient management its trade has grown and developed, until its goods are now sold over the best part of western On-

known brands are "Silver Star," "Royal City," and "Genuine Electric." They also do a considerable business in toilet soaps. Mr. A. Linton, the proprietor, recognises the fact that merit will always win, and upon this well-known maxim all business is conducted.

**FOUR MONTHS OF THE NEW TARIFF.**

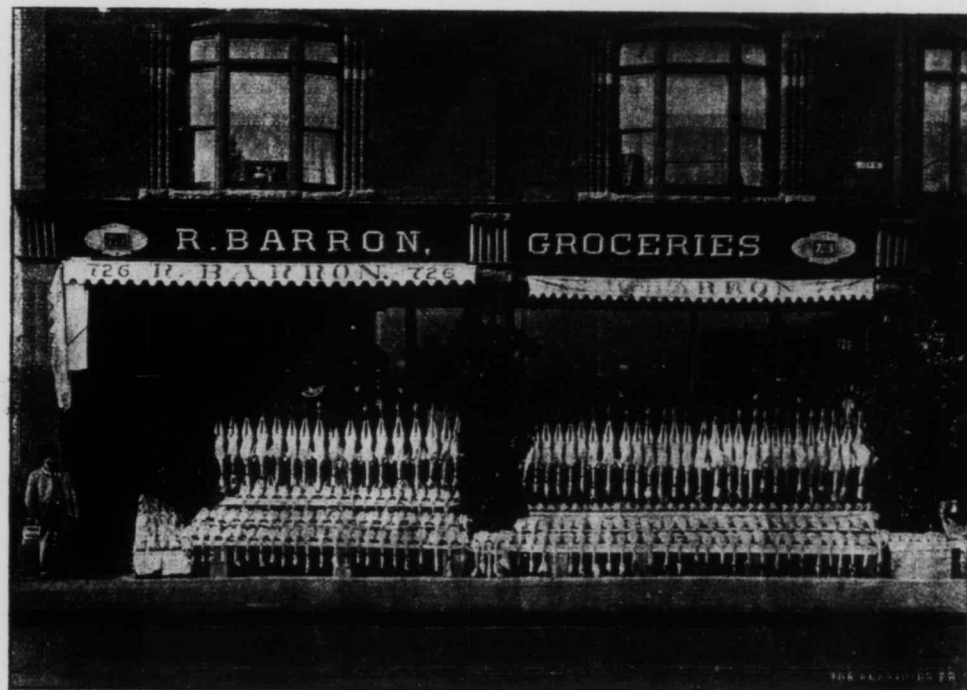
The first six months of the current fiscal year, four months of which have come under the operation of the new United States tariff law, give some indications of what may reasonably be expected in the months to come after the tariff law has become effective in all its multitudinous details.

A Washington despatch says that the receipts for the six months have aggregated \$159,500,000, and the expenditures in the same time have been \$185,000,000, an excess of expenditures over receipts of \$28,-

receipts. Nothing, of course, has been received from the income tax, which did not go into effect until January 1, 1895. An annual revenue of \$55,000,000 or more, it is anticipated, will eventually be derived from these two sources, which will bring the receipts for the balance of the fiscal year up to Secretary Carlisle's estimate, as submitted to Congress. The December receipts show an increase over November of \$2,000,000, and November showed a slight increase over October, indicating that business is adjusting itself to settled tariff rates.

Of the receipts for December, \$11,250,000 came from Customs duties, an increase of \$1,000,000 over the November receipts from this source. The expenditures for December were \$5,000,000 less than for November.

Against this gratifying exhibit, says the despatch in question, is to be set off the fact that the gold reserve continues to de-



tario. The premises occupied comprise two floors, each 30 x 70 feet, situated on Waterloo street, and are well adapted for the business. The range of production comprises soaps in which no deleterious or harmful ingredients are allowed to enter. The best

500,000. For the corresponding period of the last fiscal year the excess of expenditures over receipts was \$38,000,000. Less than \$2,500,000 has been received from the newly imposed duty on sugar, which first appears in any appreciable amount in this month's

cline. At the close of business in the Treasury to-day it stood at \$86,319,528, implying a loss of \$500,000 for the day, and a total loss since the gold reserve was recouped by the last issue of bonds of nearly \$26,000,000.



1895

Fresh Water Herrings, No. 1, Heads on, at \$2.90  
" " " " " off, at \$3.00  
Fall Caught Trout \$4.60

..... AND .....

Very Finest Finnan Haddie, flat tins,  
"Lighthouse" brand, cases 4 doz., at \$1.30 doz.  
"Thistle" brand Haddie " " \$1.25 "

1895

THE **EBY, BLAIN COMPANY** LTD.

Wholesale Grocers

**TORONTO - - ONTARIO**

**DAMAGE TO THE ORANGE CROP.**

**R**EPORTS reached New York on Monday that the Florida orange and pineapple crops had suffered severe damage from the excessive cold weather during the past three days. Telegrams from the various producing districts vary to some extent, but the import of all is that the crop now in the state has suffered considerably.

One of the largest receivers spoke as follows to The Journal of Commerce: "Reports from Florida bring the news that the recent severe cold weather certainly did serious injury to the crop of oranges remaining on the trees. The total crop this year was estimated at fully 5,000,000 boxes, of which up to this time probably 2,000,000 boxes had been shipped out of that state, so 3,000,000 boxes have been more or less damaged.

"Telegrams to prominent receivers fully confirm the first reports received in this market, but it will be several days before any definite news can be obtained. Still, as the temperature on Saturday morning was 14 degrees above zero, and a hundred miles to the south right in the heart of the principal producing district it was only 18 degrees above zero, no one can doubt for a moment but what the fruit has suffered.

"The first effect undoubtedly will be heavy receipts here. Many growers will rush fruit to market on the principle of something ob-

tained is better than nothing. Such a course is a positive calamity to everyone interested in this extensive trade, but naturally to none as much as to the growers themselves.

"Transportation companies, receivers here, auctioneers and every one connected with the business will feel the effects of this serious loss.

"It will undoubtedly aid the growers of oranges in California, where some 2,000,000 boxes will be produced this season. It also will help the Mediterranean oranges, because the consumption of this fruit is something enormous, and if it cannot be obtained in Florida it must be supplied from other parts of the world.

"The Florida orange stands at the head, because it commands a higher price than any other orange produced in other parts of the world, and our people will be deprived of this extra fine fruit.

"The temperature on Sunday was above the freezing point all over Florida, and on Monday ranged from 42 degrees upward, but the damage was done between Friday night and Sunday morning; a period quite long enough to do immense damage, not only to the fruit on the trees but to all the young trees as well.

"The effect has been at once felt here in the higher prices demanded by holders, and numerous telegrams from Florida instruct agents to hold the fruit."

**PERSONAL MENTION.**

A. H. Brown, tea-merchant, Brockville, is dead.

J. S. Boddy, of Boddy Bros., Bradford, was in Toronto this week on his usual purchasing trip.

F. J. Gillespie, general merchant, Uptergrove, has been re-elected reeve of Mara by acclamation. Congratulations.

J. H. Devaney, with the Eby, Blain Co., was elected to the Toronto Board of the Commercial Travelers' Association of Canada. J. H. has been there before, and the result of the election showed that he was wanted there again.

**ARAB PROVERB—'MEN ARE FOUR.'**

The man who knows not that he knows not aught—

He is a fool; no light shall ever reach him, Who knows he knows not, and would fain be taught—

He is but simple; take thou him and teach him.

But whoso, knowing, knows not that he knows—

He is asleep; go thou to him and wake him.

The truly wise both knows, and knows he knows,

Cleave thou to him, and nevermore forsake him.—The Spectator.

# Buckwheat Flour

(SELF-RISING)

Choice of Ingredients. Prepared with scrupulous care.

PRODUCES AN ARTICLE

## "FIT FOR A KING"

In 2½ lb. Packages, 2 doz. per case.  
In 5 lb. Packages, 1 doz. per case.

Write us for Samples and full particulars at once.

THE IRELAND NATIONAL FOOD CO., LTD.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

**OPERATING** the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CANADA



The most attractive package on the market. It sells at sight.



# MARKETS AND MARKET NOTES

## TORONTO MARKETS.

TORONTO, Jan. 3, 1895.

### GROCERIES.

**T**RADE during the past week has been as near a standstill as it well could be. The travelers, most of whom had been in the houses the best part of two weeks, took their respective routes on Wednesday, and a better movement will, of course, be the result. There have been no changes in prices during the week. Sugar is still weak, with tea and foreign dried fruits, such as currants, raisins and prunes, firm. For the little Malaga fruit that is still to be found on the market, the trade is willing to take lower prices now that the holiday trade is over. The wholesale houses are busy giving the last finishes to stock-taking.

### CANNED GOODS.

Business in canned goods remains much as before, both in regard to prices and volume of business. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, \$2.75 to \$3 for 3's, \$1.75 to \$1.90 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.20 to \$2.65, and preserved fancy quarters at \$1.35 to \$1.40; salmon, \$1.30 to \$1.35 for good red fish in tall tins, and \$1.50 to \$1.60 in flat tins; do., second quality, \$1.20 to \$1.25; canned mackerel, \$1 to \$1.10; lobsters, \$1.70 to \$2 for tall tins, and \$2.25 to \$2.75 for flat tins.

### COFFEES.

Market remains quiet and unchanged. We quote green, in bags, as follows: Rio, 20 to 21½c.; East Indian, 27 to

30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

### RICE.

There is nothing new to note, business being just of the ordinary character. We quote: "B," 3¼ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¼ to 6¼c.; tapioca, pearl, 4½ to 5c.

### SPICES.

Business is quiet and featureless. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

### NUTS.

There are only a few odd small lots going out. Most of the houses are cleaned out of walnuts except the Bordeaux kind. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

### SUGAR.

The market is dull and weak, with last week's quotations nominally unchanged. We quote as follows: Granulated—Canadian, 3¾ to 4c.; German, 3¾ to 3¾c.; yellows, 3¼ to 3¾c. Raws—Muscavado,

3c.; Demerara, 2¾ to 3c. for dark; 3¾ to 3¾c. for bright, and 3¾ to 3¾c. for light.

### SYRUPS.

Business remains quiet at unchanged prices. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

### MOLASSES.

There are no changes to report. We quote as follows: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

### TEAS.

The feature of the past week has been the presence on the market of American buyers in search of Japan tea, the scarcity of which in New York has already been noted in THE GROCER. They wanted all grades; but we have heard of no transactions taking place. We quote ruling prices on the Toronto market as follows: Young Hysons, 12 to 18c. for low grade; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Cougous, 14 to 18c. for mediums and 35 to 55c. for high grades; Japans, 16 to 20c. for mediums; 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums and 30 to 45c. for high grades.

### DRIED FRUITS.

Valencia raisins are in steady demand at unchanged prices. We quote good fruit: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5¼ to 6½c.

The season is now about over for Malaga raisins, and for the few that are still on the

## WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

—THE—  
Windsor Patent Brush Co., Ltd.  
SANDWICH, ONT.,



Solicits your order for Brushes, Whisks, and Brooms.

Send in your order direct.

Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.

The WINDSOR PATENT BRUSH CO., Ltd.  
SANDWICH, ONT.

A Happy and Prosperous

## NEW YEAR

To the Thousands of  
Grocers selling . . .

## "SALADA"

CEYLON TEA

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East.

TORONTO

**MARKETS.—Continued**

market we quote lower prices. We quote: London layers, \$2 to \$2.25; black baskets, \$2.90 to \$3; blue baskets, \$4 to \$4.75; extra dessert clusters, \$4; connoisseur clusters, \$2.65 to \$2.90; quarter flat connoisseur clusters, 90c. to \$1.15; Royal Buckingham, \$4.50 to \$5.

Sultana raisins are in fair demand at unchanged prices. Quotations are: Ordinary,  $4\frac{3}{4}$  to  $5\frac{1}{4}$ c.; good,  $5\frac{1}{2}$  to 6c.; fine,  $6\frac{1}{2}$  to 7c.; finest, 8 to 9c.

At the time of writing nothing had been seen of the first direct shipment of new Bosnia prunes which was expected to reach this market the first week in January. Turkish prunes to arrive are still being quoted as follows: Sphinx, B.,  $6\frac{3}{4}$  to  $7\frac{1}{2}$ c.; U.,  $5\frac{1}{2}$  to 6c.; Atlas, B.,  $5\frac{3}{4}$  to  $6\frac{1}{2}$ c.; D.,  $5\frac{1}{2}$  to  $5\frac{3}{4}$ c. French prunes on spot we quote as follows: E.,  $4\frac{1}{2}$ c.; D., 5c.; C., 6c.; B., 7c.

Currants are quiet and firm. A letter to George Stanway & Co. from Patras, under date of Dec. 13, states that the Greek Chamber has accepted, in principle, a scheme for the State to withdraw from consumption the surplus currants of the production of 1894. Quotations on the Toronto market are still as follows: Filiatras, half barrels, 4 to  $4\frac{1}{2}$ c., barrels,  $4\frac{1}{2}$ c.; fine Filiatras, half barrels,  $4\frac{3}{4}$ c., barrels  $4\frac{3}{8}$ c.; Patras,  $5\frac{1}{2}$  in cases; Casalinas,  $5\frac{1}{2}$  to 6c.; Vostizzas,  $6\frac{1}{4}$  to  $7\frac{1}{2}$ c. in cases and half cases; Panartes, 8 to  $8\frac{1}{2}$ c.

Figs are in moderate demand, for the season, at prices much as before. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps,  $4\frac{1}{4}$  to  $4\frac{1}{2}$ c.; naturals, 6 to 7c.

**BUTTER AND CHEESE.**

Summer tub butter is practically unsalable. We hear of one lot offered at 8c. which was not taken. One dealer ventured the opinion that 5 to 6c. is about the price at which it will ultimately sell. Deliveries of large roll butter are free, and demand is now principally for this article. All other kinds are neglected, for even the bakers are drawing their supplies mainly from the large rolls that are not suitable for table use. There is a good demand for dairy pound rolls, but the quality does not run uniform. Summer made creamery tub butter is selling down as low as 10c., but the winter made article is steady at fair prices. We quote jobbing prices: Dairy—Choice tubs, selections,  $15\frac{1}{2}$  to 16c.; low grade, 10 to 12c.;

fresh pound rolls, 16 to 18c.; large rolls, 14 to 15c. Creamery—Tubs, summer makes, 10 to 15c.; winter makes, 21 to 22c.; pound prints, 21 to 23c.

Cheese is quiet and steady. We still quote in small lots: August and September makes,  $10\frac{1}{2}$  to 11c., and half sizes at 11 to  $11\frac{1}{2}$ c. Small Stiltons are quoted at 12 to  $12\frac{1}{2}$ c.

**GREEN FRUIT.**

Stocks have been cleaned out by the holiday trade, and the demand is now less. Lemons are much weaker, demand not having been as good as anticipated, although an improvement is looked for with the cold weather. The cranberry market has been brisk, with stocks light. Apples have been in good demand on account of the lower prices. We quote: Lemons—Floridas, 150's to 176's, \$3 to \$3.50 per box; Messinas, \$3 to \$3.50. Oranges—Floridas, \$2.50 to \$3; Valencias, \$4.25 to \$4.50; mandarins, \$2.75 to \$3 per half box; tangerines, \$2.25 to \$2.50 per half box; grape fruit, \$4 to \$4.50 per box. Bananas, \$1.25 to \$1.75 for firsts and seconds. Apples, winter fruit, \$2.50 to \$3 per bbl.; fall fruit, \$1.75 to \$2. Grapes—Malagas, \$5.50 to \$6.50 per keg. Cranberries, Jerseys, \$12.50 to \$13 per bbl. and \$4 per box. California dried fruit—Apricots,  $12\frac{1}{2}$ c.; peaches,  $12\frac{1}{2}$  to 13c.

**COUNTRY PRODUCE.**

BEANS—Business continues quiet at \$1.40 to \$1.50 for choice hand-picked and \$1.20 to \$1.35 for medium.

DRIED APPLES—There is not much doing, and prices are much as before, jobbers getting 5 to  $5\frac{1}{2}$ c.

EVAPORATED APPLES—Are quoted at  $7\frac{1}{8}$ c.

ONIONS—Unchanged. We quote: Domestic, 70 to 80c. per bag, and 70 to 75c. per crate; Spanish, 80 to 90c. per small crate, \$2 per large crate; Valencia, \$2.50 to \$2.75 per case.

HONEY—Quiet. We quote: Strained, in bulk, 9c.; comb, 14c.

POTATOES—Are much as before, 45c. being quoted on track and 53 to 55 out of store.

POULTRY—Very little on the market. Prices given for small amount of stock obtainable: Turkeys, 9 to 10c.; geese, 6 to  $7\frac{1}{2}$ c.; chickens, 25 to 65c. per pair; ducks, 35 to 70c.

EGGS—Prices show some appreciation in pickled eggs, stocks having been pretty well cleaned up. Cold storage eggs are still selling at low prices, while strictly new laid are steady and in demand. We quote: Held and cold stored, 10 to 15c., according to quality; pickled, 14c.; new laid, 18 to 20c.; limed, 14 to 15c.

**FISH AND OYSTERS.**

Trout, whitefish, and sea fish are coming in nicely, but the demand is light. Oysters are in good demand and steady, and there are indications that they will be higher. We quote: Salmon trout,  $6\frac{1}{2}$  to 7c.; white fish,  $6\frac{1}{2}$  to 7c.; skinned and boned cod fish,  $6\frac{1}{2}$ c.; boneless fish,  $3\frac{1}{2}$  to 4c.; market cod, 4 to 5c.; tommy cod, \$1.50; steak cod, 5 to 7c.; haddock, 4 to 5c.; Labrador herring, \$2.50 per half keg and \$5.50 to \$5.75 per barrel; ditto, split, \$2.75; fresh water salt herring, \$3.25 per bbl.; blue-back herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 13c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies,  $5\frac{1}{2}$  to  $6\frac{1}{2}$ c.; Digby herring, in bundles of 5 boxes, 13c.; ditto, lengthwise, 12c.; large halibut, 10 to 13c.; ciscoes, \$1.35 to \$1.40. Oysters, \$1.20 to \$1.25 per gallon; select, \$1.60.

**PROVISIONS AND DRESSED HOGS.**

There is still a good deal of long clear and barrel pork going out to the lumber camps, but business in smoked meats is quiet. Receipts of dressed hogs are light and prices steady at \$5.10.

BACON—Long clear, 7c. for carload lots,  $7\frac{1}{4}$ c. for ton lots and  $7\frac{1}{2}$ c. for small lots; breakfast bacon, 10 to  $10\frac{1}{2}$ c.; rolls, 8 to  $8\frac{1}{4}$ c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams,  $10\frac{1}{2}$ c.; pickled, 9 to  $9\frac{1}{2}$ c.

LARD—Pure Canadian, tierces, 8c.; tubs,  $8\frac{1}{2}$ c.; pails,  $8\frac{3}{4}$ c.

BARREL PORK—Canadian heavy mess, \$15 to \$15.50; Canadian short-cut, \$15.25 to \$15.75; shoulder mess, \$12.50 to \$13; clear mess, \$13 to \$13.25.

**SALT.**

Business in job lots has been a little better the past week, while large lots are moving slowly. We quote: Barrels, 90c.; coarse sacks, 56c. fine sacks, 60c.; dairy, \$1.50; rock, \$9.

**SEEDS.**

Alsike continues to be marketed freely, and red in fair quantities. There are no changes

**CASH**  
**PAID** FOR **DRIED** AND **EVAPORATED** **APPLES**

**W. B. BAYLEY & CO., 42 Front Street East, TORONTO**



Telephone No. 471. Established 1870.

**JOHN HAWLEY**

Provision and Commission Merchant

Butter Lard Cheese  
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

**JAMES A. HENDRY**

Wholesale Agent for . . . KINGSTON, ONT.

**THE E. B. EDDY CO.**

Limited.

Correspondence  
Solicited.

HULL, CANADA.

**WHITE & CO.**

TORONTO

Wish their patrons  
and friends . . .

**A Happy and  
Prosperous New Year**

**HUGH WALKER & SON,**

FRUIT AND COMMISSION MERCHANTS,  
GUELPH.

SEA HERRING,

HADDIES,

WHITE FISH,

TROUT.



Also all Other Kinds of Fish in Season.

**Aikenhead & Sloan**

13 Church Street

TORONTO

**Buy Now**

Fancy Florida Oranges

Fancy Messina Lemons

Fancy Grape Fruit

Fancy Mandarines

**CLEMES BROS. - TORONTO**

in prices of alsike. Quotations are : Alsike, low grade to choice, \$4 to \$5.25, and choice to fancy, \$5.25 to \$5.40; red, \$5.60 to \$5 85, and timothy, \$2.25 to \$2.60.

**HIDES, SKINS, WOOL AND TALLOW.**

**HIDES**—There is a demand for hides and the market is steady. Local dealers quote 4½ to 4¾c. for cured and 4c. for green.

**SHEEPSKINS**—Are in good demand and 5c. higher. Local dealers are paying 65 to 70c. for choice skins. Calfskins are dull and prices nominal at 6c. for No. 1 and 4c. for No. 2.

**TALLOW**—There is a large quantity offering, and the market is easy. Local dealers are paying 5½c. and selling at 5¾c.

**WOOL**—There is none offering, and prices are nominal. Local dealers are paying 18 to 18½c. for the little brought in by the farmers, and selling at from 19 to 21c. In pulled wools the market is dull. Supers are quoted at 18 to 19c., and extras at 20 to 21c. There is no demand in foreign wools.

**PETROLEUM.**

There is still a fair volume of business doing at unchanged prices. We quote, in 5 to 10 bbl. lots, imperial gallon Toronto : Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c.; photogene, 19c.

**MARKET NOTES.**

Another shipment of syrup in three gallon packages is to hand with Davidson & Hay.

Clemes Bros. have received a shipment of shelled walnuts. These are scarce goods on this market.

Lucas, Steele & Bristol are said to have choice value in Ceylon teas, 18 to 20c., and again at 30 to 35c.

D. Gunn, Flavell & Co. report that their receipts of large roll butter have been very large during the past week or so.

The holiday number of 'The Grocery World, Philadelphia, is one of the most complete and interesting of the season.

Clemes Bros. have received this direct advice from Florida: "Entire Florida orange crop frozen ; none en route and none to offer."

The Christmas number of 'The Maritime Grocer, just to hand, is a handsome issue. It is nicely illustrated and contains some interesting news notes.

The Eby, Blain Co. report that they are offering special value in fresh water herring and trout. The firm has to hand a consign-

**Graham, McLean & Co.**

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied ; returns made weekly ; consignments of all kinds of produce solicited.

**W. S. COLLINS & CO.**

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

**FERRIER & CO.**

Commission Merchants.

**SPECIALTIES**—Potatoes and Apples.

Always open to buy car lots at highest market rates. Consignments of poultry and general produce solicited.

75 Colborne Street, Toronto.

**COWAN'S  
COCOAS  
OFFEES  
CHOCOLATES**

**AND ICINGS**

are absolutely pure.

All orders promptly attended to.

**THE COWAN CO., Ltd.**

470 King St. West,

Toronto, Canada.

**RUTHERFORD & HARRISON**

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

**JAS. H. FALCONER**

Manufacturer

Jams, Jellies, Marmalades,

Vinegars, Pickles,

Ciders, Sauces,

Ketchups, Mince Meats,

Apple Butter, and

Flavoring Extracts.

126 and 128 FORT ST.,

Telephone  
473.

VICTORIA, B.C.



ASK FOR

**MOTT'S**

ment of finnan haddies in flat tins. "They are heavier and finer fish than any that have been seen on this market," said a member of the firm, "and will be guaranteed." For further information the attention of the trade is directed to the firm's advertisement.

The Eby, Blain Co. has received another consignment of Orient tea in all sizes, namely, ½-lb., 1-lb., and 5-lb. caddies.

James A. Skinner & Co are showing great value in a cheap dinner set, the "Aberdeen."

Take a look at W. H. Gillard & Co.'s advertisement if you think your tea stock is low.

Cutting's silver prunes are said to be beautiful goods, and James Turner & Co. are selling them.

New prunes are offered by W. H. Gillard & Co. at what are said to be tempting prices.

Wm. Paterson & Son intend placing two new lines of biscuits on the market about the middle of January. Ad. will appear later.

"In syrups and molasses we have a big stock well bought, and will sell cheap," write Lucas, Steele & Bristol. "See our samples before buying."

For the first time this year Wm. Paterson & Son draw the attention of the trade to their cough drops, put up in decorated tins, bottles, or sealed packages.

In Japan teas, Lucas, Steele & Bristol claim to have extra values. Their stock is large, and consists of early teas, which they are selling at old figures.

The strongest line in the grocery trade today is tea, and with higher prices certain in the near future the early buyer will do the best. W. H. Gillard & Co. are said to be offering fine value.

"Our stock of China teas at 16 to 18c., and again at 25 to 30c., was never so attractive," say Lucas, Steele & Bristol. "Always pleased to mail samples."

"We have the largest and best assorted stock of teas we ever had," write T. B. Escott & Co., "and have inaugurated for January a special sale to reduce stock."

Davidson & Hay are receiving many highly complimentary reports from those who have used Kurma tea, which this firm has recently put on the market in new and attractive packages.

Rose & Laflamme invite the special attention of the trade to the "Ostrich" brand of prunes which they are advertising on page 3, this issue. This prune is claimed to be the cleanest, sweetest and blackest on the market.

"Our travelers are going out happy, having spent the holidays most enjoyably," write James Turner & Co; "further, they feel good, knowing the splendid values they have to show the boys in Cutting's brand of

California dried fruits; also special value in Labrador herrings and Lake Superior salmon trout."

Walker & Son, Guelph, last week shipped 3 cars Florida oranges. When THE GROCER'S representative called on them they were so busy that they had to put one hand in the till to pay their subscription while the other hand held the hammer ready to tack addresses on orange boxes, etc., for their customers.

"A number of orders have been placed in Liverpool to-day," said Mr. Watt, of J. L. Watt & Scott, on Monday, "for Valencia oranges, as the market there is rather favorable to importation, but the buying was principally influenced by the telegraphic reports received there to the effect that the entire Florida crop of oranges had been frozen on the trees."

The British Tea and Trading Association, 118 Southwark street, London, Eng., desires us to say: That if every retailer will send a list of his customers and his own address to the London house, or to THE CANADIAN GROCER, they will forward in his name a sample of Blue Cross teas to every customer, and regularly forward the retailer every month direct from London a book from the extensive Blue Cross library. Take advantage of this.

Reports by mail from New Orleans report the sugar market quiet, though receipts found buyers. Molasses firm for both open kettle and centrifugal goods, but not much demand. Receipts fell off somewhat. There was an improvement in the tone of the rice market toward the end of the week. The movement of clean is not large, and only moderate transactions are reported in rough rice. The receipts are large, but prices are well maintained.—Planter.

#### MONTREAL MARKETS.

MONTREAL, Jan. 3, 1895.  
GROCERIES.

THE wholesale grocery trade is devoid of any striking feature. The only important occurrence since last writing was the decline of ½c. on Wednesday last in the refiners' price of granulated and yellow sugars, and prices from refiners are now in accordance with the above decline. In other lines dulness has been the rule, and as a result there is little or nothing to report. Tea continues without feature. Canned goods are the same, and though there has been some jobbing enquiry for dried fruit for actual wants, the movement is of no great account. Coffee, spices and nuts are governed by much the same conditions, except that there is the usual holiday enquiry for the latter.

#### SUGAR.

The sugar market in a large sense is an exceedingly quiet one, there being little or no demand from jobbers. On Wednesday last

refiners advised their patrons of another decline of ½c. in granulated, and this was followed on Thursday by a similar decline in yellows. Refiners' prices on granulated are therefore 3¼c. and yellows 2¾ to 3¼c., as to quality, at the factory. The jobbing demand is of moderate volume, but wholesalers at present are doing some business at ½c. advance on the above basis.

#### SYRUPS.

The tone of the syrup market is firm, as already noted. In fact, sales of some good sized lots have been made at a rather higher range. We now quote at the factory: 2 to 2¼c. on bright grades and 1¾ to 1½c. on darker descriptions. American syrup has met some demand in wholesale parcels at 20 to 21c.

#### MOLASSES.

The firm tone that we noted last week on Barbadoes molasses is, if anything, accentuated. Sales of 25 bbl. lots have occurred at 27 ½c., and we quote a range of 29 to 30c. for smaller purchases, according to quality.

#### RICE.

The rice market continues steady and unchanged. We quote: Japan standard, \$4.25 to \$4.40; crystal Japan, \$4.75 to \$5; standard B, \$3.45; English style, \$3.30; Patna; \$4.25 to \$5, and Carolina at \$6.50 to \$7.50.

#### SPICES.

The market continues firm and unchanged. We quote as follows: Penang black pepper, 6½ to 7½c., white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

#### COFFEES.

There has been some business done in a wholesale way in Maracaibo at 20c., but little else is to note. The tone, however, is firmly maintained at last week's range. We quote: Maracaibo, 20½ to 22c.; Rio, 20½ to 22c.; Java, 26 to 30c.; Mocha, 28 to 31c., and Jamaica, 18 to 25c.

#### TEA.

This market is extremely quiet, there being no business of importance to note. The movement from jobbing hands also is small, but the tone is very firm, and grades of Japans from mediums down are said to



Robt. Ralston & Co.  
HAMILTON, ONT.



TRADE  
**BEARDSLEY'S SHREDDED CODFISH**  
MARK

Ready for the table in 10 minutes.  
No Soaking. No Boiling. No Odor.

SELLING: Wright & Copp, Toronto; J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;  
AGENTS: W. M. P. McLaughlin, St. John, N.B.

T. W. BEARDSLEY'S SONS, New York, U.S.A.

**Dawson & Co.**  
FRUIT  
PRODUCE  
and COMMISSION MERCHANTS

32 WEST MARKET STREET  
TORONTO.

Consignments  
Solicited

GEORGE McWILLIAM. FRANK EVERIST  
TELEPHONE 645.

**McWILLIAM & EVERIST**  
GENERAL FRUIT  
Commission Merchants

25 and 27 Church street,  
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-  
CITED. Ample Storage.

All orders will receive our best attention.

# HAMS.

Specially Cured for the Holiday Trade

## ENGLISH BREAKFAST BACON.

These goods are unsurpassed in quality,  
and are put up in attractive wrappers, suit-  
able for Christmas and New Year trade.

ORDER EARLY.

**F. W. FEARMAN  
HAMILTON**



Be sure and get a box from your  
wholesale grocer.  
**FOAM YEAST CO., Ltd.**  
79 Esplanade East, Toronto.

be getting remarkably scarce. In a wholesale way we quote: Japans, low grades, 12 to 13c.; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

#### DRIED FRUIT.

Business in dried fruit since our last has been confined to a moderate demand in a distributive way on holiday account, and there are few changes to note. Prices, on the whole, are steady all round. In raisins we quote: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c.; layers, 5½ to 6c.; sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

Currants have ruled quiet and unchanged at the following quotations: Filiatras and Provincials, 3 to 3½c. in bbls., and 3½ to 4c. in cases; Patras, 4½ to 5c., and Vostizzas 7c.

Demand for prunes has been of a quiet jobbing character at a range of 4½ to 5½c., as to quality.

In figs there has been no change, and we quote: Basket stock, 4 to 5c.; boxed, 8 to 9c. for ordinary, and 12 to 16c. for higher grades.

The date market rules steady under a moderate demand and light supplies at 6½ to 7c.

#### NUTS.

There has been the usual brisk holiday jobbing demand for nuts at unchanged prices. We quote as follows: Tarragona almonds, 13½ to 14c.; filberts, 8 to 9c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 14 to 15c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

#### CANNED GOODS.

This line is entirely without new feature. Business is of moderate dimensions; in fact, there is hardly any, and prices all round are as last quoted. We quote as follows: Lobsters, per case, \$6.50; sardines \$8.50 to \$9.50; salmon, \$1.35 to \$1.40 per doz; tomatoes, 90 to 95c. per doz.; peaches, \$2 to \$2.10 per doz.; corn, 95c. to \$1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, \$2.75 per doz., and raspberries, \$1.80 to \$2.50; 1-gallon can apples, \$2.10; Australian canned meats: 1-lb. can boiled mutton, \$1.80 to \$1.90; 2-lb. can do., \$3.10 to \$3.15; 1 lb. can roast mutton, \$2.05 to \$2.10; 2-lb. can do., \$3.35 to \$3.40; 1-lb. can corned mutton, \$2.05 to \$2.20; 2 lb. can do., \$3.35 to \$3.40.

#### FISH.

The colder weather of the past week imparted a better tone to the fish market, and

## WILLIAM RYAN, PORK PACKER

—AND—

### COMMISSION MERCHANT

Consignments of BUTTER, EGGS and  
COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,  
Toronto, Ont.

## S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,  
TORONTO, ONT.

#### DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and  
Smoked Fish, Florida and Valencia Oranges,  
Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

## WANTED ..

### STRICTLY NEW LAID EGGS

No Sale for Held or Salty Stock. Also

### GOOD ROLL BUTTER

TOP PRICES. QUICK RETURNS.

## D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants.

TORONTO.

## JAMES E. PATMORE

Commission Merchant,

London, Ont.

MANUFACTURER OF

## Pure Refined Cider

White Wine and Cider

## VINEGARS

Finest English  
Creamery Salt.

Write or Wire  
for Quotations.

## MONTREAL MARKETS—Continued

prices have been fairly well maintained. There have been sales of No. 1 Nova Scotia herrings at \$4 to \$4.50 in a small way. Green cod have changed hands at \$4 to \$4.25 for No. 1; \$3 for No. 2. No. 1 green haddock are held at \$3 to \$3.25. The stock of Labrador salmon on spot is very small, and prices are firmly held at \$14 per bbl. There is a fair supply of B.C. salmon, and small lots have sold at \$11.50 to \$12. Sea trout are selling at \$10 to \$11 per bbl. The receipts of fresh fish have been liberal, which is generally the case at this time of year, and supplies are large, but prices do not show much change. Haddock and cod have sold in round lots at 3½ to 4c., and steak cod at 4½c. per lb. Tommy cods are plentiful and lower at \$1 to \$1.25 per bbl.

## GREEN FRUIT.

APPLES—There is no change in apples, which are in a slow demand at \$2 to \$2.50 per bbl.

ORANGES—The holiday demand for these has been well maintained, cleaning up all the remaining Jamaicas on the market. Floridas are also scarce, and, as a result, very firmly held at a rather higher range than last week, viz., \$2 to \$3.25.

LEMONS—There has been a steady sale for lemons also, but their price is unchanged at \$2.50 to \$3.50 per box.

PINEAPPLES—Supplies of pineapples are very light, and they have sold as high as 25 to 30c. each.

PEARS—Pears are in fair demand at \$2 to \$2.25 for good to choice California stock.

CRANBERRIES—These are a very scarce article, and we quote \$10 to \$13 per bbl.

GRAPES—The stock of Almeria grapes on this market is very light, and prices are firmer at \$5.50 to \$6.50 per bbl.

SPANISH ONIONS—There are very few Spanish onions here, and they are selling at \$1 per crate.

## COUNTRY PRODUCE.

EGGS—The demand for eggs is good, and the market active and steady at 16 to 20c. for held fresh, 13 to 14c. for limed, and 10 to 12c. for culls per doz.

POULTRY—The poultry market is quiet, with no new features to note. Turkeys sell at 8½ to 9½c., chickens at 6 to 7c., geese at 5 to 6c., and ducks at 7½ to 8c. per lb.

GAME—The demand for partridge is limited, and prices steady at 55c. per brace for No. 1 and 30c. for No. 2. Venison sold at 9 to 10c. by the haunch.

DRESSED HOGS—The market for dressed hogs is quiet under a slow demand, at \$5.25 to \$5.50 per 100 lbs.

HONEY—The market is quiet; extracted, 4½ to 5c. for old, and 7 to 9c. for new, and comb honey, 10 to 13c.

BEANS—Good to choice hand-picked beans are selling at \$1.30 to \$1.45 per bush., and medium, \$1.20.

HOPS—The market is dull, at 6½ to 8c., as to quality.

POTATOES—Meet a slow demand at 53 to 54c., in car lots on the track, and 65 to 70c. per single bag.

ONIONS—There is a good demand for onions, at \$1.75 to \$2 per bbl.

## PROVISIONS.

There is no important change in the local provision market. The demand is slow, and the market quiet and steady. We quote: Canadian short cut, heavy, \$15.50 to \$16; Canadian short cut, light, \$14.50 to \$15; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

## BUTTER AND CHEESE.

There is little change in the cheese market, and the encouragement afforded by advances to holders of high-priced cheese is very scant, indeed. In fact, quotations are difficult to give on anything but lots of stock that can be picked up here and there at a concession. Buyers' ideas, as expressed on these, range from 9½ to 10c., but it is questionable if any holder of strictly finest goods is a seller at this range as yet. The public cable is unchanged at 50s. 6d.

There is only a small jobbing trade in butter, and so far as present indications go, little prospect of anything else in the near future. Indeed, the present outlook for holders of butter is even more depressing than on cheese. For what small jobbing demand there is at present prices are fairly well held on fine prime flavored stock. Creamery of this description sells at 20½ to 21½c. from first hands. In dairy stock western roads furnish the principal trade at present. Anything nice fetches 16 to 16½c.

## ASHES.

There is little change in the ashes market. We quote: First pots, \$4.05; seconds, \$3.45 to \$3.60, and pearls at about \$6.50 per 100 lbs.

## MONTREAL TRADE NOTES.

There is a decided scarcity of Jamaica coffee in first hands here just at present.

The stock of Japan teas on spot, from medium grades down, is pretty near its bot-

tom level, and the stock remaining is mostly held over goods from last year.

Laporte, Martin & Co. have some fine California raisins to select from just suitable to the holiday demand.

Most of the firms here are engaged in sizing up their stocks, so that no great activity can be looked for.

The demand on holiday account cleaned up all the Jamaica oranges on the market, and now Floridas are 25 to 50c. firmer.

Estimates on the European crop of raw beet stock place it at 175,000 tons, making the total 4,975,000 tons, or 1,080 tons greater than last year.

Round lots of domestic syrup have been sold on the market since our last at an advance of ¼c.

There is little or no Labrador salmon on the market, and prices on this fish are somewhat higher than they were a week ago.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Jan. 3, 1895.

THE New Year is here, and with those who are not stock-taking, it means getting things ready to close the books and take stock on February 1st. There is very little business moving, but our merchants are, in most cases, better pleased with 1894 than they expected, while they are hopeful of better things in 1895. This is the quietest season of the year, and it is almost impossible to get merchants to buy goods, as demand will not begin until February or March. Only special prices will lead to business, except in a few lines, for which there is always a demand, as sugar and flour. In tea, though prices have not changed, a rather better demand is noticed at higher prices, and a firmer feeling is looked for. In starch, the price is rather lower, the low price of the English article having a noticeable effect in increased sales. While flour continues to strengthen, sugar is getting weaker.

SALT—Merritt Bros. & Co. landed a cargo of 1,800 sacks this week. It arrived

(Continued on page 24.)

# BRUSHES...

# R O O M S

ALL GOODS BRANDED

## "BOECKH"

Send for  
Price List.

Are strictly as represented and will  
give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers.

TORONTO, ONT.



# FLOUR AND FEED

**A**NOTHER of our cherished ideas has been ruthlessly destroyed, and at the hands of bacilli breeders, remarks American Miller. It has generally been believed that warm or hot bread was unwholesome, but here comes Dr. Troitzki, a Russian, who says the heat required to bake it kills all the pestiferous bacteria, so it is innocuous, while bread that is cold or has been cut is the home of myriads of these wrigglers with unpronounceable names. What will these scientists leave us?

Breakfast hominy of to-day, says an exchange, is a very different food from the southern hominy traditionally associated with hog. The earlier hominy was true "cracked corn," hence doubtless "corn cracker" and "cracker." It was cooked gently all night, enriched with butter, seasoned with salt, and served smoking and snow-white. As thus prepared, the true southern hominy is a delicious dish, not especially for breakfast, but "as a vegetable," so the phrase goes, for dinner it is sweet, rich, beautiful and wholesome.

The Minneapolis Journal has collected the opinions of leading dealers on the wheat question. The following report was sent from Toronto: "In the province of Ontario our last crop was 21,000,000 bush. This does not vary much from the past five years' average. Prices have ruled low for all kinds of grain, and farmers have been free sellers. At present price paid to farmers is 55 to 57c. Stocks held by millers and dealers are one-third to one-half less than a year ago. There is nothing in sight to cause higher prices."

## THE MARKETS.

### TORONTO.

**WHEAT**—The market is firm and quiet on a small volume of business. We quote: White, 62 to 63c.; red, 61½c.; goose, 58 to 59½c.

**FLOUR**—Business is still confined to odd lots at unchanged prices. We quote: Ontario straight roller, \$2.65 to \$2.70; Manitoba bakers', \$3.60 to \$3.65; patents, \$3.75 to \$3.90.

**BREAKFAST FOODS**—Demand is fair, with the price of oatmeal firm. We quote: Standard and granulated oatmeal, \$3.85; rolled oats, \$3.75 to \$3.85; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$3.50; split peas and pot barley, \$3.75 per barrel.

**OATS**—Firmer, enquiry fair; offerings light at 33 to 34c.

**BARLEY**—Good enquiry, but buyers are not satisfied with the prices asked, which range from 46 to 47½c.

### MONTREAL.

Business in grain on spot was dull, and the market was of a holiday character. We quote: Barley, feed, 45 to 46c.; barley, malting, 50 to 53c.; rye, 48 to 51c.; buckwheat, per 48 lbs., 46 to 46½.

The tone of the flour market was firm and prices were well maintained. The demand was fair for small lots and a moderate amount of business was transacted. We quote: Winter wheat, \$3.50 to \$3.75; spring wheat, patents, \$3.50 to \$3.65; straight roller, \$2.85 to \$3; extra, \$2.65 to \$2.70; superfine, \$2.50 to \$2.60; Manitoba strong bakers', \$3.40 to \$3.75.

The demand for feed was slow and the market rules quiet and steady. We quote: Ontario bran, \$15 to \$15.50; Manitoba bran, \$16; shorts, \$17; mouillie, \$20 to \$22.

There was no change in the situation of the oatmeal market. The demand was limited and trade quiet. We quote: Standard, bbls., \$3.70 to \$3.75; granulated, bbls., \$3.80 to \$3.85; rolled oats, bbls., \$3.90 to \$3.95.

### ST. JOHN, N.B.

There is really no change to report in markets here just at this season. No one will buy except for actual wants. Advices from the west tend to make prices firm, wheat being reported in very small supply. Feed is rather higher, but demand is light. In oats stocks are about equal to demand, and dealers will only buy at 'cut prices. Some Ontario oats offered here this week

at 39½c. delivered could not be sold, 30½c. being best offer obtainable. Oatmeal and cornmeal show no change. Hay continues unsatisfactory. We quote: Manitoba, flour, \$4.20 to \$4.25; best Ontario, \$3.50 to \$3.60; medium, \$3.35 to \$3.40; oatmeal, \$3.90 to \$4; cornmeal, \$3 to \$3.10; granulated, \$3.50 to \$3.60; middlings, \$20 to \$20.50; bran \$18 to \$18.50; oats, local, 36 to 37c.; Ontario, 40 to 42c. All above prices on track. Beans, \$1.40 to \$1.50 split peas, \$3.65 to \$3.85; round, \$3.65 to \$3.75; pot barley, \$4; hay, on track, \$9.50 to \$10.50.

## Embros Oatmeal Mills

D. R. ROSS,  
EMBRO, ONT

A CHOICE QUALITY OF

Rolled,  
Standard and  
Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

**HAVE  
YOU  
A  
BANK  
ACCOUNT?**

You will have one  
if you sell our

.. FANCY ..  
**GRAHAM FLOUR**

IT IS ONE OF THE BEST  
THINGS WE MANUFACTURE.

*E. D. Tilson*

Tilsonburg, Ont.

**MARKETS—Continued**

via Eastport, where the vessel discharged some 600 bags. There are about 2,200 more sacks expected to arrive at any time. Demand at this season of the year is not large, and most of that arriving has to be stored. Price from vessel, 49 to 50c. Demand for Canadian salt in small bags and boxes is good. We quote: Coarse, 56 to 58c.; fine factory filled, 90c. to \$1; bbls., 5-lb. bags, \$3 to \$3.10; 10-lb. bags, per bbl., \$2.80 to \$2.90; wood boxes, 20 lb. each, 20c.; 10 lb. each, 12c.

**CANNED GOODS**—Demand is quiet, with prices firm. The decrease in the sale of gallon apples is very noticeable, though prices are firm. Salmon are beginning to be in demand, and, as before noticed in these reports, prices will be higher. As season advances a better demand for canned fruit is expected. We quote: Corn, 95c.; peas, 90c.; tomatoes, \$1 to \$1.05; new gallon apples, \$2.40; peaches, 3's, \$2.65 to \$2.75; 2's, \$2; oysters, \$2.15 to \$2.20; 1's, \$1.50 to \$1.60; salmon, \$1.35 to \$1.40; lobsters, \$1.75 to \$2; haddies, \$1.40; clams, \$5.50 per 4 doz.; case scallops, \$5.50 per 4 doz. case; chowder, \$3.50 per 2 doz. case.

**DRIED FRUIT**—Demand is light, and those who were unfortunate enough to have Christmas goods arrive too late, as was the case with a number, do not feel happy. This, perhaps, is particularly true in regard to the direct importation of nuts, which were to arrive December 1. California loose muscatels continue low, and can now be landed lower than at any time this season. Quality good. As these are offered from New York, it will not be enjoyed by those who have bought car lots for direct shipment from the Coast. Dates are low, the change in the duty affecting the price to quite an extent. There is a report that the California London layers received here did not run even. Where there are different packers this is apt to be the case. We quote: Valencia raisins, 4¼ to 4½c.; layers, 5¼ to 5½c.; London layers, \$2.10 to \$2.25; California loose muscatels, 5½ to 6c.; currants, 3¼ to 3½c. per bbl., and 3¾ to 4c. in half cases; evaporated apples, 8½ to 9c.; dried, 5¾ to 6¼c.; dates, 4¼ to 4½c.; prunes, 5 to 5½c.; figs, 11 to 18c., cartoons, cleaned currants, 6¾ to 7c.

**GREEN FRUIT**—As the soft apples get cleaned up both better demand and better prices are the result. The number of Bishop pippins offered in this market, like the crop, is the largest for years. But as they are not keeping well, there will soon be a call for the harder fruit. Malaga grapes are about out of this market. Very fine oranges—Valencia, West India and Florida—are being offered. Lemons are rather easier. We quote: Florida oranges, \$2.75 to \$3.25; Valencias, \$4.50 per case; West India, re-packed, \$4 to \$4.25 per bbl.; apples, soft fruit, \$1 to \$2; hard, \$2 to \$2.75; Malaga grapes, \$5 to \$6 per keg. Nuts show no change.

**DAIRY PRODUCE**—Cheese remains quiet but, stocks being light, it is expected when demand, which is practically nil at present, begins to improve, as it must in a few weeks, there will be a good enquiry at firm prices. In butter, while extra dairy will bring fair prices, demand is quiet. Stocks of fair are large. It is very hard to get a price for creamery, though some extra qualities are offered. Eggs are also in small demand, and though supply is not large, it is enough. We quote: Cheese, 10¼ to 11c.; dairy butter, 18 to 20c.; creamery, 21½ to 22c.; eggs, 17 to 18c.

**MOLASSES**—Demand is at present quiet. Stocks are light, and holders do not push sales, as there is every reason to believe prices will be much higher. Some small lots of Barbadoes, Porto Rico and Antiqua from New York are being offered. There is quite a stock of fancy Porto Rico still held in this market. We quote: Barbadoes, 32 to 33c.; Porto Rico, 32 to 35c.; fancy, 43 to 44c.; syrup, 30 to 35c.

**SUGAR**—Lower than ever before. Refiners are now offering at 3¼c. delivered, late January and February shipments, best quality granulated sugar. This is owing to the prospect of large importation of German sugars, though raw sugars are very low as well. It would look as if our refiners were bound not to allow the imported article to get a footing in this market. Some beautiful West India sugar has been offered in this market during the past week at the low figures of 3¼c. It just passed under the standard at which the extra duty is charged. We quote: Granulated, \$3.80 to \$3.90; yellows, 3¼ to 3½c.; German granulated, 3¼c.; powdered sugar, 6c.; Paris lump, 6c.

**FISH**—Medium codfish are scarce and higher, with a further advance looked for. Pollock and hake in good supply. Boneless fish are reported quiet. Pickled herring are considered by holders to be good stock. In frozen fish, demand for this season is rather light. Receipts are large. We quote: Large codfish, \$4; medium, \$3.75 to \$4; small, \$3.25 to \$3.50; bay herring, half-barrels, \$1.50 to \$1.55; barrels, \$3.75 to \$3.80; Shelburne, No. 1, barrels, \$4 to \$4.25; half-barrels, \$2.25; Canso, bbls., \$5 to \$5.25; Shelburne, No. 2, bbls., \$3 to \$3.25; half-barrels, \$1.75; Canso, half-barrels, \$2.75; smoked herring, 7½ to 8c.; frozen cod, 2½c.; herring, 60 to 65c.

**PROVISIONS**—Demand continues light, there being more call for lard than for other lines. Smoked meats are particularly dull.

**BETTER PROFITS** are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

**JOSEPH E. SNOW**  
... DIGBY, N.S.

**Beardsley's Shredded Codfish,  
Pettijohn's Breakfast Food,  
Condensed Mince Meat.**

**C. & E. MACMICHAEL,**  
40 DOCK ST., ST. JOHN, N.B.

## Cocoanuts

Imported direct, saving \$5 per M. in duty.  
Fresh stock every month.  
Write for prices.

**THEODORE H. ESTABROOKS, ST. JOHN, N.B.**

## The Bell Cigar

Is the leading 5 cent, and

## Spanish Double

The leading 10 cent smoke.

Manufactured by **THE BELL CIGAR CO.**  
St. John, New Brunswick

## Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

**D. & O. SPROUL** DIGBY, N.S.

## Fish Fish Fish

Retailers can with confidence handle my packing of

**BONELESS FISH,  
DRY GODFISH,  
SMOKED HERRING,  
Etc., Etc., Etc.**

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

## JOHN SEALY

25 and 26 South Wharf, ST. JOHN, N.B.

## NORTHRUP & CO.

Wholesale Grocers.

**ST. JOHN, N. B.**

Wish their many customers . . .

**Health,  
Wealth, and  
Happiness**

... for the ...

**NEW YEAR.**



THE . . .  
**STRATHROY CANNING  
AND PRESERVING CO.**  
(LIMITED.)

Packers of all kinds of

**Fruits . . .  
Vegetables and Meats**

All goods guaranteed first-class.

Office and Factory:

**STRATHROY, ONTARIO.**

**From the Atlantic  
To the Pacific . . .**

The fame of "KENT" Canned  
Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

**The Kent Canning  
& Pickling Co.**

**CHATHAM, ONT.**

**Boulter's**  
"LION BRAND"

**Canned Fruits  
AND Vegetables  
AGAIN LEAD**

After another year of keenest competition in Canned Goods, they have excelled all others.

**Grocers--Stock up for Christmas Trade.  
GOODS ABSOLUTELY PURE.**

Established 1882. 12 Years' Success.

**W. BOULTER & SONS**  
Picton, Toronto, and Demorestville.

**ALWAYS THE BEST.**

**CIDER AND WHITE WINE VINEGARS**

Of the purest and best description, manufactured from the celebrated Norfolk County apples--the finest flavored fruit in Canada. Prices very low. Send for quotations to

**THE DOVER APPLE CO.**  
PORT DOVER, ONT.

**400 BARRELS  
Sweet Cider**

15 Cents a Gallon.

Order from your wholesale grocer or direct from

**GARDEN CITY CANNING CO.**

St. Catharines.

**LION "L" BRAND**

REGISTERED  
TRADE  
MARK.

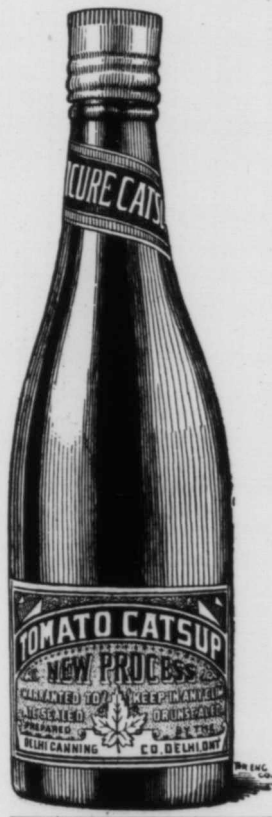
PURE GOODS.

JAMS,  
JELLIES,  
VINEGARS,  
PICKLES.

The largest  
factory of the  
kind in the Do-  
minion.

DIPLOMA  
AND MEDAL  
Toronto Exhi-  
bition, 1893.

**MICHEL LEFEBVRE & CO.,** Montreal & Toronto.  
Beet Sugar Factory at Berthierville, P. Q.



**Epicure Tomato  
Catsup . . .**

As we've said before, we manufacture our goods from "the best of everything," and Epicure Catsup consequently is made from the finest ripe tomatoes and pure spices. It has a natural color and delicious flavor, and is generally acknowledged to be **THE** catsup par excellence.

**Delhi Canning Co.**

**Delhi, Ont.**

## ST. JOHN MARKETS—Continued.

Local curers get much higher prices than can be got for the Ontario goods, and they supply in almost every case the city retailers. The demand for compound lard is growing less from year to year. We quote: Clear pork, \$18.25 to \$18.50; mess, \$16.50 to \$17; plate beef, \$12.75 to \$13; pure lard, 10 to 10½c.; compound, 9 to 9½c.; ham, 11 to 12c.; bacon, 9 to 10c.; cottolene, 9¾ to 10¼c.

## ST. JOHN MARKET NOTES.

E. T. Sturdee, one of the leading brokers of this city, is visiting friends in England.

C. & E. Macmichael give their customers the choice of two handsome hangers with calendars attached.

On Sunday last McAllister's flour and oatmeal mills at Pakenham, Ont., were destroyed by fire.

THE GROCER is pleased to see Mr. Hall, of Hall & Fairweather, again at his desk after a short illness.

A car load molasses and syrup passed through here from New York for Moncton during the past week.

John Seely received a consignment of Demerara sugar by the last West India steamer, which he is said to be offering very low.

The customers of John Seely are presented this year, as in the past, with a calendar, which is not only useful but ornamental.

THE GROCER has to acknowledge, with thanks, a very handy pocket memorandum book from Theodore H. Estabrooks, direct tea importer.

THE GROCER regrets to report George L. Slipp away from business through sickness, and joins with his many friends in wishing him a speedy return to health.

The fall apples and Bishop pippins are spoiling so fast that attention is being turned to the hardier fruit, of which Northrup & Co. have just received a fine lot.

Northrup & Co. are in receipt of a large shipment of smoked haddies in 30 lb. boxes. They receive shipments weekly, so that buyers are sure of fresh stock.

John Seely shipped this week a car of smoked herring to St. Paul's. He does a very large trade with the west. Buying his fish right, he is always able to insure satisfaction.

Theodore H. Estabrooks is handling the output of Connor Bros' canning factory: For their clam chowder and scollops he finds not only a good local demand, but during the past week had a large order from Toronto.

J. Hunter White, who represents a large number of the best cheese factories in this province, has on hand a quantity of late made cheese, and he reports that only a few are held at the factories. He sells to

the wholesale trade, and reports an increasing demand from year to year for local cheese, the quantity of the Upper Canadian brought into this market during this season being small.

Smith & Tilton handed to THE GROCER one of the handsome pocket diaries given with the compliments of the Sunlight Soap people. Though this soap is rather high for this market, the sales, it is understood, have exceeded anticipations.

## COOKING CEREALS.

In the December issue of Good House-keeping, Mrs. Emma P. Ewing gives the following directions as to the time and preparation for cooking cereals: The main secret in the preparation of cereals is thorough cooking, and this necessitates cooking them slowly, in the proper quantity of liquid, for a considerable length of time. A great deal has been written about preparing mushes for the table in from two to twenty minutes, and many cooks serve them prepared in that length of time; but all cereals are more digestible and much finer flavored when thoroughly cooked.

The amount of liquid necessary, and the length of time required, for cooking cereals properly, depends greatly on the nature of the cereal and the method in which it has been ground or milled. The table given below will be found approximately accurate as regards the proportions of grain and liquid to be used, and the length of time required to perfectly cook the following grains and grain products:

**Peeled Wheat**—Five measures of liquid to each measure of wheat. Cook from four to six hours.

**Pearled Barley**—Five measures of liquid to each measure of barley. Cook from four to six hours.

**Coarse Hominy**—Five measures of liquid to each measure of hominy. Cook from six to ten hours.

**Fine Hominy**—Four measures of liquid to each measure of hominy. Cook from four to six hours.

**Coarse Oatmeal**—Four measures of liquid to each measure of oatmeal. Cook from four to six hours.

**Rolled Wheat**—Three measures of liquid to each measure of wheat. Cook two hours.

**Rolled Barley**—Three measures of liquid to each measure of barley. Cook two hours.

**Rolled Oats (Avena)**—Three measures of liquid to each measure of oats. Cook an hour.

**Rice**—Three measures of liquid to each measure of rice. Cook an hour.

**Farina**—Six measures of liquid to each measure of farina. Cook half an hour to an hour.

**Cerealine Flakes**—One measure of liquid to each measure of cerealine. Cook half an hour.

## A CHARTERED ASSOCIATION.

The Retail Grocers' Association, of Wheeling, W. Va., is a chartered corporation, and every member is required to strictly observe the following rules:

1. That he will not, under a penalty of a fine, or expulsion, knowingly, directly or indirectly, open an account of credit with any person or persons whose names have or may hereafter appear on the printed delinquent list.

2. That he will not take on a new customer who desires to open a new account with him, without first demanding and receiving of said party a printed receipt issued by the association of his or her grocer.

3. That he will close his place of business promptly at 7 o'clock p.m. each day during the week, except Friday and Saturday.

4. That he will not wrong, betray or defraud the association, or any member thereof.

5. That he will continue the practical and satisfactory system of giving no Christmas presents to customers.

6. That he will endeavor to abolish the old-time pass book and induce his customers to adopt the cash or the cash coupon system for the future.

Any member disregarding any of these obligations shall be held accountable therefor, as provided in the by-laws.

## STRIKING A BALANCE.

She was young and good looking, but very rural, and the drummer in the seat back of her did want to move over and talk to her, but she didn't give him any chance. Finally he offered to put the window up for her.

"No," she said. "I don't want it up."

"I beg your pardon," he responded.

"You don't have to," she chirruped, "but if you want to set in this seat with me, why don't you? I promised my husband this morning that I wouldn't talk to any man that wasn't homelier than he was, and he said if I would keep that promise he was willing to let me go clean around the world by myself. You never seen my husband, did you?" and she moved over to make room for him, but he heard several people laugh, and he backed out and went into another car.—Detroit Free Press.

## TABLETS OF WINE.

According to Industries and Iron, London, November 10, trials are being made in France with a view to concentrate wine in tablets for transport. The ripe grapes are pressed as in the manufacture of white wine. By means of a pump the juice is transferred into apparatus where it is evaporated in vacuo; the boiling plant is between 30 and 45 degrees C. The vapor is drawn off by a pump and condensed. As soon as the mass has the consistency of a syrup it is mixed with the pulp. Thus a sort of marmalade is produced containing 80 per cent. of grape sugar. In order to make wine this is dissolved in water to a strength of 8 to 9 degrees, and then flavored.



# Jersey Cream <sup>Baking</sup> Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

**LUMSDEN BROS.**  
HAMILTON, ONT.

## New Table Raisins

BLACK BASKETS  
LONDON LAYERS

—ALSO—

## VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

## T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

## RIO COFFEES

Now arriving ex S.S. Biella.

EXCELLENT VALUE.

## Warren Bros. & Boomer

35 and 37 Front St. East,  
TORONTO

WISHING ALL OUR FRIENDS

**A Happy  
and Prosperous  
New Year.**

## PERKINS, INCE & Co.

41 and 43 Front St. East,  
TORONTO.

### A RETAILER'S ADVICE.

A successful grocer in the Quaker city, while abroad on the Atlantic, took occasion, according to an exchange, to write to Secretary Smedley, of the Philadelphia Retail Grocers' Association, and give to young grocers and aspirants for independence some good advice as follows:

"A word of counsel to young grocers—First, study your adaptations; if you are adapted to the business and like it, then make everything bend to accomplishing success, but remember this can never be done unless you have in the first good moral habits; this is the first qualification; to my mind there is no such a thing as what some would call luck. To my mind, based on experience, pluck is luck, the old adage holds good, 'Keep your store, and your store will keep you;' let this be a motto, and depend upon it you must succeed.

"Again, never buy more goods than you can pay for when the bills become due; never make a promise without you first see your way clear to fulfil it. Always try and discount your bill; it will pay you!

"Do not allow salesmen to persuade you to buy what you do not see your way clear to sell before the discount season arrives. You will find this an excellent plan—first, because it makes more money for you and all merchants hunt up the men that discount, with the bargains they have to offer.

"If you want to enlarge your business never do it by keeping your wholesaler waiting for his money; if you find it needful go to some friend and borrow what you require and pay interest. By this means it enables you to be always independent and respected. This is the plan I adopted in business life and I recommend it to any young man; it is bound to succeed if these suggestions are adopted. Last, but not least, never lose faith in yourself, and aim high, and you will 'get there.' I will close with the word of Solomon: 'See'st thou a man diligent in business he shall stand before kings, and not before mean men.'"

### PRESENTATION TO MRS. MOYER.

The employes of S. K. Moyer, fruit and poultry dealer, Colborne street, Toronto, spent a delightful evening at the residence of their employer on New Year's night. Mrs. Moyer prepared an excellent dinner, and after the boys had demonstrated that they can eat as well as sell poultry, their estimable hostess was made the recipient of a handsome clock.

An address accompanying the presentation conveyed the esteem and affection of the employes for Mr. and Mrs. Moyer, and concluded by wishing them health, happiness, and prosperity. Mrs. Moyer made a pleasing response, after which the guests participated in various games, subsequently returning to their homes feeling the first day of '95 would long be kept green in their memories.

## McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

## Lytle's

JAMS  
JELLIES  
SAUCES  
CATSUPS  
ETC.



Best goods in the market.  
Write for quotations.

T. A. LYTLE & CO.  
Vinegar Manufacturers  
TORONTO.

## J. W. Lang & Co.

WHOLESALE GROCERS

## NEW FIGS

7 Crown and Choice Elme in boxes.  
Malaga in tins.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Australian Corned Mutton  
Australian Roast Mutton  
Australian Boiled Mutton

Finest table delicacy ever offered the Canadian public in 2 lb. tins.

## SMITH & KEIGHLEY

9 Front St. E., TORONTO.

LOOK  
OUT!



Our travelers will be on the road in a few days with a full range of samples of

- |         |            |         |          |
|---------|------------|---------|----------|
| Brooms  | Woodenware | Cordage | Mirrors  |
| Whisks  | Matches    | Baskets | Cigars   |
| Brushes | Twines     | Mats    | Tobaccos |

And General Grocers' Sundries.

Our Prices and Terms  
Will be Found Right.

**H. A. NELSON & SONS**

Toronto and Montreal.

**WAGES AND HOURS OF LABOR.**

By the kind assistance of a multitude of employers of labor, Dun's Review is enabled to place before the public an analysis of the condition of industries for the past three years which, it is safe to say, has never been surpassed in extent of field covered, in thoroughness, or in interest. Returns of wages paid and hands employed in the month of November, 1894, 1893 and 1892, with details regarding nine of the more important industries, were given December 15, but it was not then possible to determine how far the changes in wages paid were commensurate with changes in time of employment or in production. A large portion of the returns failed to state the hours' work done during the month, while part stated hours per day, part hours per week, part hours for each hand per month, part only the rate of wages paid per day or per week, so that much labor was required to analyse the returns then and others since received. Those available for complete comparison, as to time employed, cover 153,065 hands in 1892, and while fewer than those which gave wages only, cover all parts of the country, a multitude of small establishments as well as many of the largest, and are presumably more reliable as evidence of the general condition of industries than the returns which failed to give important details. The following shows the total number of hands employed in November of each year, the total amount of wages paid, and the number of hours' work reported by the establishments making complete returns:

	1894.	1893.	1892.
Hands employed.....	134,672	125,099	153,065
Wages paid.....	\$4,201,210	\$3,620,728	\$5,370,070
Hours at work.....	31,839,834	27,119,599	37,234,921

Nearly \$600,000 more was distributed to the hands last month than in the same month of 1893, but over \$1,100,000 less than in November, 1892. The greater part of the change is in number of hands employed, 8.53 per cent. more than last year, but 12.02 per cent. less than in 1892. The wages paid per hand have increased 6.91 per cent. since last year, but are still 11.63 per cent. smaller than in 1892. The explanation given in the statement of hours is of the highest interest. There it appears that the hours' work done increased more than the hands employed, and the following shows the hours' work per hand in each month for the three years, the wages paid per hour, and wages paid per hand, with percentages, in comparison with 1892:

	—Percentages—					
	1894.	1893.	1892.	1894.	1893.	1892.
Hours per hand.....	236.4	218.4	243.2	97.20	89.80	100.00
Wages per hour, cents.....	13.19	13.35	14.43	91.41	92.52	100.00
Wages per hand, month.....	\$31.19	\$29.17	\$35.18	88.37	82.92	100.00
Wages, total.....	.....	.....	.....	78.33	67.43	100.00
Hands, total.....	.....	.....	.....	87.98	81.07	100.00
Hours, total.....	.....	.....	.....	85.51	72.08	100.00

This statement shows that the decrease in wages paid per hour since last year has been small, while there has been an increase of 8.53 per cent. in hours' work per hand; resulting in a gain in wages paid per hand. In the following the three years are compared in each important item:

	1894-92.	1894-93.	1893-92.
Wages.....	-21.77	+16.33	-32.57
Hands.....	-12.02	+ 8.53	-18.93
Hours per hand.....	- 2.80	+ 8.24	-10.20
Wages per hour.....	- 8.59	- 1.20	- 7.48
Wages per hand.....	-11.63	+ 6.91	-17.08

These figures so well represent the course of manufacturing and mechanical industries throughout the country, that it is not unreasonable to infer that about 330,000 more

hands are now employed than were a year ago, but 565,000 less than were employed two years ago; that the amount distributed in wages is at the rate of \$162,000,000 a year more than in 1893, but \$502,000,000 a year less than in 1892, and that the product, if of the same value per hours of labor in the three years, would be at the rate of about \$1,254,000,000 a year more than in 1893, but \$1,369,000,000 a year less than in 1892. —Dun's Review.

**THE LAW OF PERSISTENCE.**

The law of persistence, says a recent writer in an exchange, is as inevitable and as unalterable as the law of gravitation.

But persistence is like genius—it is the character, in the temperament, in the mind, or it is not a quality of the individual at all. Persistence is a phase of will; still a great deal of will power may exist that is not persistence at all. Persistence is not mere blind or negative force. It has an element in it of intelligence, almost of clairvoyance. It insists because it sees. It discerns a reason for adhering to its purpose. It persists because it perceives, and, in the expressive colloquialism of the day, persistence always "gets there."

But let no one imagine that persistence is a quality on which he can take advice, or which he may be able to discuss with himself and decide as to whether he will persist or not. It is not debatable ground, or, at least, the instant it becomes possible for him to debate it and weigh the reasons one way or the other, it becomes impossible for him to hold true to the original purpose. Persistence is destiny. If one knows that he can do a certain thing, the fact of the whole world's doubting it could not in the least affect his conviction, because conviction is from within, and it can no more be altered by the impressions of an onlooker than could the color of the eyes.

**New Year's Trade**

New Malaga Raisins in boxes and 1/4 boxes

New Valencia Almonds

New Bosnia Prunes

New Atlas Prunes

CURRENTS  
VALENCIA RAISINS  
CALIFORNIA RAISINS

NUTS OF  
ALL KINDS

N. B.—Write for Quotations.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.



## A GOOD NEW YEAR TO ALL

OUR business in 1894 totals away up, and is satisfactory in every respect. We ask your confidence again in 1895, and we assure you it will not be misplaced, as your interests are ours.

### PURE GOLD MFG. CO.

TORONTO

#### PAY AS YOU GO.

AMONG the encouraging movements of the times must be included the effort to establish the system of selling groceries for cash, says Pennsylvania Grocer. It is gaining headway, and promises to be generally adopted at no distant time. Scores of country stores are adopting the system as fast as possible.

The credit system is a relic of early days, when the country was sparsely settled and money scarce. Farmers paid once a year, when they sold their crops. It is unnecessary to say that they paid well for the privilege of running long-time bills. Dealers made money by the operation.

But times have changed. Farmers have ready markets and can sell their produce for cash whenever they wish. Wage-workers in the cities are paid at short intervals, the majority of them weekly. There is no longer an excuse for running bills. Occasionally it may be necessary to obtain credit, as in case of sickness; but as a rule the necessity is more imaginary than real.

The working man should pay cash as he goes, as a matter of economy. It would save him many dollars in the course of a year. He would avoid many unnecessary expenditures, for he would be apt to think twice before parting with hard cash for something he could do without. Besides, by paying as

he went, he could buy where he could do the best.

All things considered, the cash system is more advantageous to the buyer than the seller. He could buy cheaper because the dealer would not be compelled to make good customers pay for the delinquencies of others. Its general introduction will mark a forward step in the conduct of business.

#### PRIVATE POST CARDS.

Instructions have been issued by the Post-office Department to the effect that private cards, prepaid by a 1c. postage stamp affixed thereon, may be sent by mail within the Dominion, under the following regulations:

The cards must be composed of ordinary cardboard, not thicker than the material used for the official post card.

The maximum size, having regard to the variety of form, must correspond as nearly as

possible to the size of the ordinary Canada post card now in use.

The minimum size must not be less than  $3\frac{1}{4}$  inches by  $2\frac{1}{4}$  inches.

The cards must not be folded.

On the address side, upon which the postage stamp used in prepayment must be affixed, nothing may be written, printed or otherwise impressed, except the name and address of the person to whom the card is to be delivered, and the name and address of the sender of the card, and the words "private post card." Nothing may be written, printed or otherwise impressed across the postage stamp.

On the reverse side of the card, any communication, whether of the nature of a letter or otherwise, may be written or printed. Nothing whatever may be attached to a private post card.

The infringement of any of the foregoing rules will render the card liable to letter postage.

The new regulations went into effect 1st inst.

## NEW YEAR! NEW YEAR!!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.  
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and  $1\frac{1}{2}$  doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. Write for Quotations.

**W. A. McCLEAN & CO.**

Pork Packers - Owen Sound

# Vat Ve Vant is Orters

The order of the song of numberless firms at the present time is this. Yes, what they want is "orters." While not hungering with a most voracious hunger for orders, still *we* would not let one get by—if we could help it. We sell advertising—and good advertising. *THE CANADIAN GROCER* is the brand—every page is right—so is the price. The best people use our pages—have for years—and will for years—just as long as we furnish the present good service. Are you going to sleep in 1895, or are you going to advertise? Here's a motto for the new year: "Blow your own horn and ride over someone, or someone will blow his horn and ride over you." Advertise!

Write us. "Vat ve vant is orters."



## WON'T SELL CANADIAN GROCERS.

We wish to say right here that we don't want to farm it in Canada, and if we did we should fight shy of a certain grocer over there who goes by the name of Barron. It seems that the farmer sold some apples to the grocer, and in packing them of course did it after the manner of farmers, with the big ones on top. Along in the middle of the barrel something took his attention, and somehow he forgot and put in a lot of apples that he intended to make cider of. Well, what did this Barron man do but prosecute the farmer for the mistake; yes, sir, tucked the law right tew 'em, and so far as we can judge that poor, hard-working man had to fork over. No wonder that the farmers think they don't have half a chance. That isn't all. To show what sympathy the man got, here's *THE CANADIAN GROCER* with an article headed in big, black type, "Well done, Mr. Barron;" and then the paper proceeds to tighten the grocer's hatband with such remarks as this:

"This practice is all too common, but seldom, for various reasons, are the culprits brought to justice. Sometimes their victims refrain from prosecuting because of the demands, etc., which such a process would make upon their time. Others, again, as Mr. Barron might have done, are satisfied with getting back their money and allowing the dishonest seller to take away his apples. Obviously this latter way is the worst of the two, for practically it is compounding a fel-

lony. The only right thing to do is to do as Mr. Barron did—call in the police. If for no other reason it should be done in justice to the trade, in justice to society."

All of which, no doubt, tickled Mr. Barron; but which at the same time deepens our conviction not to farm it in Canada, and, above all things, not to sell apples to that Canadian grocer.—Tri-State Grocer.

## RUINING PROFITS.

Ignorance and inexperience, says American Grocer, are largely responsible for much of the cutting in prices, which is a growing evil. Many of the men in charge of department stores belong to the class of inexperienced. Few of them have the ability to judge and grade tea, coffee, foreign goods, etc. The result is a needless sacrifice of profit. For instance, take citron, of which a small quantity is used in any home. It is a luxury, a holiday delicacy, and is one of the articles which legitimately should pay a handsome profit and be used to bring up the grocer's average. It costs at wholesale from 8 to 12½ cents, as to grade and style of package. It should retail from 20 to 30 cents per pound, but department stores are selling it from 10 to 13 cents per pound.

Such competition is terrible on the small retailers in the large cities. They are forced to sell heavy articles and handle butter, molasses, lard, mackerel and other staples at

the actual cost of their handling, and rely upon general goods, and particularly luxuries, to make up a fair average return. If the present system develops, it means that the grocers must get a larger profit on staples; stop selling flour, sugar and other articles at cost.

A story, says an exchange, is told of a country clergyman whose finances did not apparently extend to banking operations and experience. Going to a bank with a cheque, the clerk handed it back with a request that he would endorse it, and it would then be cashed. After much deliberation the reverend gentleman came to the conclusion that he could, without violation of his conscience, accede to the request. So he took the treasured piece of paper and wrote across the back of it, "I heartily endorse this cheque."

Merchant—Do you think advertising pays?

Book Agent—No, I don't.

Merchant—Why not?

Book Agent—Why not? Because it takes all the people to your store to buy goods, and I can't find anybody at home to sell a book to; that's why not.—New York Recorder.

The Collingwood Meat Curing Co. are sending one of the firm, G. W. Brown, to Toronto, to open a large store for the sale of fresh meats, which will be sent from Collingwood daily in refrigerator cars built for the purpose.



Grocers and General Dealers should not be without

### Silver Star Soap

Best value in 5 cent cake on the market.

Manufactured by

GUELPH SOAP CO., Guelph, Ont.

MUSTARD - - THAT'S - - MUSTARD

## Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.



## GRAPE WINES

Don't fail to have some of ours on tap if you want a good seller

For the Holidays.

The Ontario Grape Growing and Wine Mfg. Co.

P.O. Box 72. ST. CATHARINES, ONT.

## DO YOU KNOW

That WINDSOR DAIRY SALT is displacing the English and American salts in creameries?

## THE REASON

Is, that they do not run the risk of getting contaminated salt; that it does not get hard, and they get a better salt for less money.

Your customers would appreciate a salt like that.

50 lb. bags cost you 45c.,  
15-20 lb bags, per bbl., cost \$2 25  
from wholesale houses.

TORONTO SALTWORKS

128 Adelaide St. E., Toronto.

CITY AGENTS FOR WINDSOR SALTWORKS.

## GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

### .. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



British  
Columbia  
Salmon

## "INVERNESS" BRAND

Turner, Beeton & Co.

VICTORIA, B.G.

AGENTS

WATT & SCOTT  
Montreal

WATT & SCOTT  
Toronto

GRANT, OXLEY & CO.  
Halifax

ARTHUR P. TIPPET  
St. John, N.B.

## You Should Try a Case

Of the Celebrated TETLEY'S TEA, in lead packets. The finest Tea the world produces.

It is composed of the first growths and tender leaves of Ceylon and Indian Teas, blended together, and is sure to please your customers.

ABSOLUTELY PURE.

## JOSEPH TETLEY & CO.

LONDON, ENG.

MONTREAL.

TORONTO.

And for Manitoba, the Northwest Territories and British Columbia

; The Hudson's Bay Co.

## The Surprise Soap Twine Holder



# Holds . . . Your Twine

Is a Handsome  
Counter Fixture

The twine-holder sits on the counter,  
the twine coming out through a hole  
in the top. . . . .

If you have not received one of our  
twine holders from any one of our  
travelers, send to us and we will be  
pleased to mail one to you free of  
charge. . . . .

BRANCHES—  
MONTREAL: 17 St. Nicholas St.  
TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,  
St. Stephen, N.B.

### A GOOD KIND OF FOOD.

No sort of food is better for the complexion than oatmeal and oranges, says an exchange. The finest complexions in the world are those of the Spanish and Italian ladies, who live largely on coarse-grained food and fruit like the orange and banana. It is said that many ladies are living almost entirely on oranges. Half a dozen for breakfast with a cup of coffee, a dozen for lunch with a glass of milk and a saucer of oatmeal, and a dozen more for supper with a crust of bread and a sip of tea, may not be high living in the proper sense of the word, but such a course of diet will bring a complexion which will drive almost any belle out of her head with envy. Grocers might with profit point these things out to their customers.

### THE MODEL CLERK.

To be a good order clerk in Colorado, says a Denver paper, requires great tact and a good student of human nature. The fresh man of blustering propensities may succeed a few times, but he is ultimately a dead failure. A good order man must be one who can command his feelings, exercise the greatest patience, and always let a smile of joy play upon his face when he learns that the lady of the house does not care for anything to-day, and he must close the gate as carefully as if he had a fifty-dollar order to fill. He must be religious

and well versed on all church news. He has also occasionally to be a liberal thinker; he must be poetic, and know how to recite sentimental snatches to the servant girl who dotes on poetry and trashy novels; he must play with the children, admire and flatter the old grandmother, know how to fix a clock, set a hen, pull a tooth or prescribe for the sick dog. In fact, he must be a walking encyclopedia of useful knowledge, all of which he must be able to bring into play at one and the same time. Show us a model order clerk and we will show you a man who can cope with the diplomatic powers of Europe.

### WANTED.

A boy for office work; no whistler need apply;  
I've had as much of that thing as ever I mean to try.  
I've had my fill of "Comrades," and also in its day,  
Have sunk beneath an onslaught of "Tara-ra-boom-de-aye."  
I've listened to the "Bow'ry" till I thought my head would split,  
To "Huckleberry Do"—and I've had enough of it.  
I've had a dose of "Bow-wow," of "Little Girls in Blue,"  
"After the Ball," "The Cat Came Back," and "A Bicycle Built for Two."  
And, as I say, I've had enough; and now, whate'er the rage is,  
The boy round here who picks it up can whistle for his wages.

—E. L. SYLVESTER.

### DEATH'S HARVEST.

A. H. Brown, of Brockville, Ont., died very suddenly on the last night of the old year. He started down town from his residence to attend the watch night service at the Methodist church. He got as far as the opera house, when he became very ill. He was at once taken home, where he died in a few minutes. Heart disease was the cause. He was seventy years of age, and leaves a widow and four children. One of his sons is Dr. Fred. Brown, of Oshkosh, Wis., and the other, Frank, is traveler for a Toronto wholesale house. Deceased had been in the tea business for many years.

Yeoman Gibson, one of the oldest residents of Whitby, and a prominent man in the county of Ontario for the last 30 years, died Friday. He came to Whitby in 1845, starting in business as a grocer and grain broker in 1865, filling every position in the Town Council in turn, being mayor in 1876 and warden of the county in 1877. The immediate cause of death was heart disease. He was interred at Salem cemetery, Pickering, on Sunday, with Masonic honors.

The grocers of Nos. 1 and 4 wards should lend their influence to secure the election of Ald. Peter Macdonald and A. R. Williamson in their respective wards. We want more business men in the Council, and especially those who have made a success, as have the two gentlemen named.



**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

**H.** J. GILBERT, boots and shoes, Hamilton, Ont., has assigned to W. A. Campbell, Toronto. The creditors will meet on Jan. 2.

Theophile Belanger, grocer, Montreal, has assigned to Kent & Turcotte.

Toussaint Bousquet, grocer, Montreal, has assigned to Charles Desmarteau.

John Munn & Co., general merchants, Harbor Grace, Newfoundland, have suspended.

James Walsh, general merchants, Little Bay, Newfoundland, has applied for an insolvency declaration.

Peter Whelan, general merchant, St. Mary's, Newfoundland, has applied for a declaration of insolvency.

John H. Notter, groceries and crockery, Owen Sound, Ont., has assigned to Henry Barber & Co., Toronto. A meeting of creditors is called for Jan. 4.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Bourgeault & Co., spices, Montreal, have dissolved.

Fourieosos Bros. & Co., confectioners, Montreal, have dissolved.

**CHANGES.**

Henry P. Hyams has been registered proprietor of the Crescent Chemical Works, baking powders and inks, Montreal.

Sofocles Fourieosos and John Fury have been registered proprietors of S. Fourieosos & Co., confectioners, formerly Fourieosos Bros. & Co.

**SALES MADE AND PENDING.**

The stock of C. Turpain, general store-keeper, Bryson, Que., is to be sold.

The assets of Toussaint Bousquet, grocer, Montreal, are to be sold on January 3.

E. A. Wood, general merchant, Uxbridge, Ont., advertises his stock as for sale.

The grocery and crockery stock of R. Hutchinson, Listowel, Ont., is to be sold on January 4.

The stock of Yorke & Pilling, general merchants, Mission City, B.C., has been sold to R. J. Colquhoun.

**FIRES.**

James Calvert, miller, Thedford, Ont., has been burned out.

Several hundred dollars' damage was done by fire the other day to the grocery stock of A. Beattie & Co., St. Mary's, Ont.

**DEATHS.**

Desire Parent, hay and grain dealer, Montreal, is dead.

Miss Alice M. Curzey, confectioner, Montreal, is dead.

**THE FLORIDA ORANGE CROP.**

**O**F late the receipts of Florida oranges have fallen off materially. Receivers can assign no reason for the decrease, except that the recent warm weather in Florida has retarded the movement and injured the fruit to a considerable extent. With the return of cold weather it is thought the fruit will improve, and that shipments will increase. One of the largest receivers, when conversed with yesterday, said: "The receipts of Florida oranges in this city the week before last were 70,000 boxes, and last week 68,000 boxes; but the receipts this week are decidedly below either, as the steamships of the Ocean and Clyde companies are coming in with cargoes of from eight to ten thousand boxes, where lately they have brought from twenty to twenty-six thousand boxes at one time.

"The market for Florida oranges was on the rise all last week, and the upward tendency continues, the fine weather having induced an enormous local consumption.

"Yesterday afternoon Messrs. Scobel & Day sold on the Clyde Line dock 2,000 boxes at prices ranging from \$1.25 to \$2.30 per box, with an average on all of about \$1.70. This fruit was not positively sound, although shipments are coming in now in better condition than was the case a week ago. This is attributed to cold weather lately experienced in Florida. The weather down there during November and December was very warm, damp, and muggy, which injured the keeping qualities of the fruit. Some cold weather would toughen the skin and the fruit would carry better.

"Shortly the receipts from the Mediterranean will increase; in fact, there are now on the ocean, bound to this market, some 28,000 boxes, but most of this fruit will run

to small sizes, or from 300 to 360 to the box, while a large share of the Florida oranges are running from 125 to 150 to the box.

"The export trade is very quiet just now, owing to the poor condition in which the oranges are received. The Florida Fruit Exchange has not shipped a box of fruit to Europe in the past ten days, although some few boxes may have been consigned in other quarters. The market on the other side at present for Mediterranean fruit ranges from \$1.60 to \$1.80 per box.

"Within the past week vast quantities of Florida oranges have been bought and delivered to the consumer by the street vendors, and it is surprising to know the large volume of trade which this special trade has added to the aggregate of sales."—N.Y. Journal of Commerce.

**CURRENTS IN GREECE.**

Mail advice from Patras, December 6: "Total shipments of currants from Greece to 6th inst., 98,500 tons, against about 100,000 tons last year. The inquiry for Russia, which has continued without intermission, has caused our market to advance, but the fall simultaneously in the rate of exchange has counteracted the rise which would otherwise have taken place in the sterling prices. Shipments to Russia will shortly amount to 10,000 tons, or more than she took the whole of last season. In spite of this increase in the consumption, the stocks in Russia are said to be extremely small, the fruit being used as fast as it arrives for wine-making. Russia may therefore be looked upon as a regular customer, and as certain to absorb further considerable quantities. Another reason for the firm state of our market is the reduction law. Numerous deputations from the Greek provinces have gone to Athens to press the Government to introduce this law, and the Prime Minister has declared that if it is the will of the people he will do so."

**BARTON'S****BAKING  
POWDER**

—IS—

**ALWAYS RELIABLE****DO NOT BE  
WITHOUT IT****Phoenix Coffee and Spice Mills****ASK TO SEE****Our Coffees****Spices . .****Baking Powders****Etc, Etc.**

They are giving the best satisfaction.

**G. F. MARTER & SON**

1-3 Jarvis Street

**TORONTO**

**MAZAWATTEE TEA MEN DINE.**

The annual dinner of the Mazawattee Tea Co. was recently held at the Champion Hotel, Aldersgate, London, Eng. Chief Cashier C. Moss presided, and A. Jackson, head of the sales department, occupied the vice-chair.

The toasts, "The Firm," and "The Visitors," were proposed respectively by Mr. Jackson and Mr. A. Mann, Mr. C. Bullen responding to the latter.

Mr. A. C. Oswald proposed the health of the chairman, referring to him as a man whom all loved and esteemed. In replying, Mr. Moss addressed especially the younger members of the staff. Some of them might think their duties were so humble and insignificant as scarcely to come within the notice of their principals, but he could assure them that such was not by any means the case. Each one of them, no matter how lowly the post he was called upon to fill, was watched by observant eyes, and, sooner or later, would be rewarded, if by diligent attention to work he showed himself worthy of promotion.

A further toast was proposed by Mr. C. Ballard, to those who were absent from the gathering that evening, through various causes, more especially Mr. Sidney and Mr. Geo. Densham, who had gone to Canada to open out new fields for the Mazawattee Co. He expressed the hope that they would be successful in the venture which they had undertaken, and that they would return in twelve months' time in good health, and with the satisfaction of knowing that their endeavors had been crowned with abundant success.

"The Travelers," proposed by Mr. Sidney Wells, and spoken to by Mr. Taylor, concluded the toast list. Vocal and instrumental music selections were rendered by members of the staff, and the singing of "Auld Lang Syne" wound up the evening.

**GOOD AND BAD TIMES.**

If all the times was good times,  
An' all the skies was bright ;  
There wouldn't be for you an' me  
Quite so much joy in sight—  
If every day the world was May,  
An' all the skies was bright.

If all the times was good times,  
We'd all get tired—shore,  
An' shift about, an' wish 'em out,  
An' show 'em to the door—  
If all the times was good times,  
An' not a soul was poor !

If all the times was good times,  
An' nothin' went to seed ;  
With nothin' left to hope for,  
An' nothin' left to need—  
We couldn't live, dear brethren,  
With all the 'possums treed !

—Atlanta Constitution.

**GONDENSED MINGE MEAT**

Delicious Mince Pies  
every day in the  
year.

Handled by retailer  
as shelf or counter  
goods. No waste.  
Gives general satis-  
faction.

Sells at all Seasons.

Will not ferment in  
warm weather



The best and  
Cheapest Mince  
Meat on Earth.

Price reduced to  
\$12.00 per gross,  
net.

J. H. WETHEY,  
St. Catharines  
Ont.

**Decorate  
Your Window**

... WITH ADAMS'

**Tutti Frutti Beautiful Hanger Signs**

Ask your wholesale man for them  
or send postal card to

**ADAMS & SONS CO.,**

11 and 13 Jarvis St., TORONTO, ONT.



Sold by the  
Wholesale  
Grocery  
Trade and  
the  
Manufacturers,

THE HAMILTON  
COFFEE AND  
SPICE CO

Sales

Increase

Yearly

It Holds Trade

**\$1000**

Will be donated to a Charitable  
Institution if the following  
statement can be refuted :

**Johnston's Fluid Beef**

Contains a flocculent material. One ounce contains more muscular  
nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

THE JOHNSTON FLUID BEEF CO.



# Richards' Pure Soap

Is the soap that will give your customers the best satisfaction.

Dealers ordering stock now will receive framed copies of our beautiful premiums. They are high-class works of art, and are very attractive for store and window decoration.

**D. RICHARDS, - WOODSTOCK, ONT.**

## To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of \$125 per month and all traveling expenses. Will be open for engagement Feb. 1st, 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 391, Vancouver, B.C., (Member of North-West Travelers' Association.) (4)

## WE WANT

To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country. State terms and route now covered. B. M., care of MacLean Pub. Co., 10 Front E., Toronto.

## DALLEY'S

# PURE FRUIT

## FLAVORING

## EXTRACTS

Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.



The F. F. Dalley Co., Ltd.,

HAMILTON

Sole Manufacturers.

# Slee, Slee & Co.

makers of



ESTD

1812.

# Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles & sauces.



# This Tumbler

Can be had for . . .

\$6 per gross

GOWANS, KENT & CO.

TORONTO.

# CHAS. SOUTHWELL & CO.'S High-class Jams Jellies and Marmalades

SELL  
ONLY  
THE  
BEST

These goods are prepared specially for export, and are giving satisfaction to hundreds of our customers.

A trial order will convince you that they are the

## BEST IN THE MARKET



### Nelson's Brilliant Gelatine

### Cadbury's Chocolates

In 1 oz. Packets.

In Fancy Boxes.

Attractively packed. Once used always used.

Large assortment for Xmas trade.

Quotations and Samples on Application.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

# CURRENT MARKET QUOTATIONS

TORONTO, Jan. 3, 1895  
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.  
Goods in large lots and for prompt pay are generally obtainable at lower prices.  
All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

#### BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	18 00
2 1/2 lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	2 40



doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2	"
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	2 10
" " 2, in 6	80
" " 12, in 6	7c
" " 3, in 4	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 doz. in case	2 40
9 oz. tins, 4	1 10
5 lb. tins, 1/4 doz. in case	14 00
Ocean Wave—	
No 10— doz cases	\$0 75
1/2 lb. 3 doz. cases	1 20
No 1 (14oz) 2 doz. cases	1 80
1-lb. 2 doz. in case	2 00
3-lb. 1 doz. in cases	5 75
5-lb. 1/2 " "	9 00
5-lb. 1/4 " "	9 60

#### G. F. MARTER & SON.

Barton's Baking Powder—	p. doz.
1 lb. sealer jars, 2 doz. in case	2 25
1/2 lb. jelly jars, 2 " "	2 25
1/4 lb. " " 2 " "	1 25
3 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
1 lb. " 3 " " "	1 20
1 lb. " 4 " " "	0 75

Gold Medal	per lb.
1 lb. paper package, 10 lb in box.	C 12
1 lb. " " " "	0 12
1 lb. " " " "	0 12

#### W. H. GILLARD & CO., PROPRIETORS

Diamond—	
1 lb. tins, 4 doz. cases	0 67 1/2
1 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

#### BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.	
Abernethy	8
Arrowroot	10 1/2
Butter	6
" 3 lb pks	8
Cottage	8
Cocoanut	11
Garibaldi	8 1/2
Gingerbread	10
Ginger Nuts	9
Graham Wafer	20
" 2 lb. pks	20
Jam Jams	11 1/2
Jumbles	11
Lemon	9 1/2
Lunch	9
Molasses Snaps	5 1/2
Moss Wafers	14 1/2
Napoleon	12

#### BLACKING.

DAY & MARTIN'S BLACKING.	
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$3 30
1/2 " B 9 "	2 25
1/2 " C 15 "	1 25
Russett Cream (12 doz. per case)	2 12

#### Paste.

(Boxes of 3 doz. each), per gross	
No. 2 size (4 gross to a case)	\$2 40
No. 3 size 6 " "	3 55
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

#### Waterproof Dubbin.

In tins, large (6 doz. in a case)	12 50
P. G. FRENCH BLACKING.	per gross
1/2 No. 4	\$4 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25
P. G. FRENCH DRESSING	per doz
No. 7, 1 of 2 doz. in box	\$2 00
No. 4, " " "	1 75

RALSTON'S FRENCH	
No. 1	\$9 00
" 2	4 80
" 3	3 60
" 4	4 50

### McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.



Silver Gloss  
STARCH

ASK FOR  
**BENSON'S**  
CANADA PREPARED  
**CORN**

Satin Starch



Pure Rice Starch

Pulverized Starch



SOLELY MANUFACTURED BY

**THE EDWARDSBURG STARCH CO.**

LIMITED

CARDINAL, ONT.

Beware of Imitations

Every package bears  
our name

Prices Current Continued—

CANNED GOODS.

MARSHALL & CO., SCOTLAND.

Puzzle Gum	115 pieces	0 75
Bo-Kay	150 "	0 90
Red Spruce Chico	200 "	1 00
Automatic		
Tutti Frutti Girl	800 pieces	6 00
Sign Box (new)		
Tutti Frutti cash box	800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs.	per jar	3 7

**BLACK LEAD**

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
Silver Star Stove Paste	9 0c
Matchless silver polish	24 00
<b>MATCHLESS STOVE PASTE POLISH</b>	
No. 1	9 00
" 2	7 20
" 3	4 80

Apples, 3's	\$1 00	\$1 10
" gallons	2 65	2 80
Blackberries, 2's	1 75	2 00
Blueberries, 2's	1 00	1 10
Beans, 2's	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	0 95
" Sifted select	1 45	
Pears, Bartlett, 2's	1 75	
" Sugar, 2's	1 50	
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 80	1 60
Pumpkins, 3's	0 85	0 95
" Gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	1 40	
Tomatoes, 3's	0 85	0 90

**CANNED MEATS.**

**CANADIAN**

Comp. Corn Beef 1 lb cans	\$1 50	\$1 60
" "	2 "	2 50
" "	4 "	4 80
" "	6 "	7 50
" "	14 "	17 25
Mixed Collops, 2 lb cans	2 50	2 60
" "	2 "	2 60
" "	4 "	3 40
" "	2 "	3 40
Lunch Tongue	1 "	2 "
English Brawn	2 "	2 75
Camb. Sausage	1 "	2 "
" "	2 "	2 "
Soups, assorted	1 "	1 50
" "	2 "	2 25
Soups & Bouilli	2 "	1 80
" "	6 "	4 50

**C. R. SOMERVILLE.**

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 90-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Glock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock 4 00 guaranteed.	3 75
La Rosa (30-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

**BLUE.**

KEEN'S OXFORD, per lb	
1 lb packets	0 17
1 lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

**CORN BROOMS.**

CHAS. BOECKE & SONS, per doz Carpet Brooms— net.	
"Imperial," ex. fine, 8, 4 strings.	\$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 77
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 30	1 35
" flats	1 30	1 55
" Cohoes	1 10	1 0
Sardines Albert, 1/4's tins	13	
" "	20	
" Sportsmen, 1/2 genu-ine French high grade, key opener	12	12 1/2
Sardines, key opener, 1/2	11	10 1/2
" Exq. fine Fr'ch, k.op. 1/2	10 1/2	11
" "	18 1/2	19
" "	11 1/2	17
Sardines, Other brands, 9 1/2	11 1/2	17
Sardines P & C, 1/4's tins	23 25	
" "	33 36	
Sardines Amer, 1/4's "	6 1/2	8
" "	9 11	
" Mustard, 1/2 size, cases 50 tins, per 100	11 00	

CHEWING GUM.

**ADAMS & SONS CO.**

To Retailers

Tutti Frutti, 36 5c. bars	\$1 20
Pepsin Tutti Frutti, 36 5c. packets	0 75
Nerve Food Tablet, 36 5c. bars	1 30
Orange Blossom	150 pieces 1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Filtration Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappots, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack, 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75

CHOCOLATES & COCOAS.

**CADBURY'S.**

Per doz	
Cocoa essence, 3 oz. pkgs	\$1 65
per lb	
Mexican chocolate, 1/2 lb pkgs	0 40
Rock chocolate, loose	0 37 1/2
1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

**TODHUNTER, MITCHELL & CO.S**

Per lb	
Chocolate—	
French, 1/4's... 6 and 12 lbs.	0 30
Caraccas, 1/4's... 6 and 12 lbs.	0 35
Premium, 1/4's... 6 and 12 lbs.	0 30
Sante, 1/4's, 6 and 12 lbs.	0 26
Diamond, 1/4's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

**RECKITT'S Blue and Black Lead**

ALWAYS GIVE YOUR  
CUSTOMERS SATISFACTION.

# WE LEAD OTHERS FOLLOW



Another Firm in Ontario are imitating our Menthol Cough Drops.

**W**HILE we are aware that imitation is the most sincere flattery, still we do not want the reputation of our Menthol Cough Drops damaged without warning the trade that we are the only manufacturers in Canada of the real Menthol Cough Drop. Do not be misled by being told they are as good as ours, etc. The only ones that are as good are those made and sold by us. Put up in glass bottles. See that our name is on the package.

## Toronto Biscuit and Confectionery Company

TORONTO, ONT.

ESTABLISHED A CENTURY.

Manufacturers to Her Majesty the Queen and H. R. H. the Prince of Wales. Contractors to the Army and Navy.

# DAY & MARTIN'S

## Real Japan Liquid and Oil Paste Blacking



Several Prize Medals, 1st Order of Merit and Special Mention Melbourne Exhibition, 1888. Certificate of Award, Chicago Exhibition, 1893.

Kid Renovating Polish.  
Japanese Waterproof Blacking  
Brunswick and Berlin Black, for stoves.  
Universal Harness Composition, in tins.  
Harness Oil, in bottles and in bulk.

Kid Reviver, in tins (three sizes).  
Patent Leather Polish (two sizes).  
Polishing Cream (two sizes).  
Brass Burnishing Paste (four sizes).  
Furniture Polish (four sizes).  
Russet Cream for Brown Boots (four sizes).



DUBBIN, INK, ECLIPSE GLOSS, AND POUCH BLACKING.

All of Superior  
Quality

.....London and Liverpool.



# POUND CAKE FRUIT CAKE SULTANA CAKE

IN 1-LB. BOXES.

**For New Year's Trade**

## The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homœopat'c, 1/4's, 5 & 14 lbs	30
" Pearl	"
" London Pearl 12 & 18 "	22
" Rock	"
" Bulk, in bxs.	18
Per doz	
Royal Cocoa Essence, packages.	1 40
EFF'S.	
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

FRY'S	
(A. P. Tippet & Co., Agents)	
Chocolate—	per lb
Carracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's	0 40
" Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
" Fry's" Diamond 1/2's, 6 lb bxs.	0 26
" Fry's" Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box.	2 40
" "	4 50
" 1 lb.	8 75
Homœopathic, 1/2's, 14 lb boxes.	0 34
" 1/2's, 12 lb boxes.	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)	
Mott's Broms.	per lb \$0 80
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (1/2)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate.	30
Mott's Breakfast Chocolate.	28
Mott's Caracas Chocolate.	40
Mott's Diamond Chocolate.	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs.	35
Mott's Cocoa Shells.	5
Vanilla sticks, per gross.	90
Mott's Confec Chocolate.	11c-43
Mott's Sweet Choc. Liqueurs	19c-30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb tins, per doz	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, 1/2 lb. cake, per lb.	22 1/2
Royal Navy Choc., 12 lb. bxs, 1/2 lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake.	35

WALTER BAKER & CO.'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs 1 case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, 1/2 lb. tins	52

BENSCHDORF'S.

Royal Dutch, 1/2's, cases 4 doz	\$2 40
" " 1/2's, " 2 " "	4 50
" " 1/2's, " 1 " "	8 50

### CHOCOLAT MENIER.

Cases of 12	
10x12 lb lb bxs	
Vanilla—	
Yellow wrapper, p. lb.	\$0 34 \$1 36
Chomois " "	43 48
Pink " "	50 56
Blue " "	58 66
Triple Vanilla—	
Green wrapper " "	50 56
Lilas " "	58 66
Bronze " "	65 74
White " "	73 83
Unsweetened—	
Bite Premium " "	38 42
Cases of Less	
54 lbs. than	
case	
Pastilles—	
Yellow wrapper " "	40 45
Croquettes—	
Yellow wrapper " "	45 50
Fingers—	
Yellow wrapper " "	35 40

### COFFEE.

GREEN.	
c. per lb	
Mocha	28 33
Old Government Java	25 35
Rio	30 22
Plantation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asatd.	33
TODD HUNTER, MITCHELL & CO.'S	
Excelsior Blend.	34
Our Own " "	32
Jersey " "	30
Laguayra	20
Mocha and Java	25
Old Government Java	30 32 35
Arabian Mocha	35
Maracaibo	30
Santos	27 28

### DRUGS AND CHEMICALS

Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03 1/2
Borax	0 12 0 14
Campbor	0 65 0 70
Carbolic Acid	0 30 0 50
Castor Oil	0 07 1/2 0 08
Cream Tartar	0 25 0 28
Epsom Salts	0 02 1/2 0 03 1/2
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb.	0 17 0 20
Hellebore	0 16 0 17
Iodine	5 60 6 00
Insect Powder	0 26 0 30
Salpêtre	0 08 1/2 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 18 1 25
Madder	0 19 1/2

### EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " 1, 1 1/2 oz.	1 25
" " " 2, 3 oz.	1 75
" " " 3, 3 oz.	2 00

### FLUID BEEF.

JOHNSTON'S, MONTREAL.	
c. per doz	
Fluid Beef—No. 1, 2 oz tins	\$2 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75

Fluid Beef—No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

### FRUITS

FOREIGN	
c. per lb	
Currants, Provincials, bbls.	3 1/2 4
" " " bbls	3 1/2 4 1/2
" " " bbls	4 1/2 4 1/2
" " " bbls	4 1/2 4 1/2
Currants, Patras, bbls.	5 5 1/2
" " " bbls.	5 1/2 5 1/2
" " " cases	5 1/2
" " " cases	7
" " " 5-crown Excelsior (cases)	8 8 1/2
" " " cases	8 1/2 8 1/2
Dates, Persian, boxes	5 1/2
Figs, Eleme, 14 oz.	9 10
" " 10 lb.	9 11 1/2
" " 18 lb.	15
" " 28 lb.	17
" " taps	4 5
Prunes, Bosnia, casks	4 4 1/2
" " cases	5 1/2 7
" " Anchor C. "	0
" " E. "	0
" " G & J, cases	0 5 1/2
Raisins, Valencia, off-stalk	4 1/2 4 1/2
Fine off-stalk	4 1/2 5 1/2
Selected	5 1/2 6
Layers	6 7
Raisins, Sultanas	5 1/2 8
Cal. Loose Muscatele	
50 lb. boxes	5 1/2 7
Málaga:	
per box	
London layers	2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	
Black baskets	
Blue	
Dehesa boxes	75
Lemons, Fancy Floridas	4 05
" 350's	4 00
" 300's	3 75
" Palermos 350's	3 00
" Malagas l'go cases	7 50
Oranges, Floridas	3 00

### DOMESTIC

Apples, Dried, per lb.	5 5 1/2
do Evaporated	7 1/2 7 1/2

### FOOD

Split peas	\$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	\$2.25
ROBINSON'S BARLEY AND GROATS.	
per doz,	
Patent barley, 1/2 lb. tins	\$1 25
" " 1 " "	2 25
Patent groats, 1/2 lb. tins	1 25
" " 1 " "	2 25

### HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	1 85 1 90
40 dy	1 90 1 95
30 dy	1 95 2 00
20, 16 and 12 dy	2 00 2 05
10 dy	2 05 2 10
8 and 9 dy	2 10 2 15
6 and 7 dy	2 25 2 30

5 dy	2 45 2 50
4 dy A P	2 45 2 50
3 dy A P	85 2 90
4 dy C P	2 35 2 40
3 dy C P	3 05 3 10

### HOUSE NAILS:

Canadian, dis. 60 to 60 and 2 1/2 per cent.	
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### HOUSE SHOES:

From Toronto, per keg.	3 80
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### SCREWS: WOOD—

Flat head iron 80 p.c. dis	
Round " " 75 p.c. dis.	
Flat head brass 77 p.c. dis	
Round head brass 7 1/2 p.c.	

### WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10 1 15
2nd " (26 to 40 inches)	1 30
3rd " (41 to 50 " )	2 20
4th " (51 to 60 " )	3 20
5th " (61 to 70 " )	3 50

### ROPE: Manila

0 09 1/2 0 10	
Sisal	0 06 1/2 0 07 1/2
New Zealand	0 07 1/2 0 08

### AXES. Per box, \$6 to \$12.

### SHOT: Canadian, dis 1 1/2 per cent.

### HINGES: Heavy T & strap

0 04 1/2 0 05	
" Screw, hook & strap 0 03 1/2 0 04	

### WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb ... 0 04 1/2
No. 1	" " 0 04
No. 2	" " 0 04 1/2
No. 3	" " 0 04 1/2

### TURPENTINE: Selected packages, per gal.

0 42 0 43	
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### LINSEED OIL: per gal, raw

0 53	
Boiled, per gal.	0 56

### GLUE: Common, per lb.

0 10 0 11	
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### INDURATED FIBRE WARE.

1/2 pail, 6 qt	\$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed Fire Pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 80
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

### JAMS AND JELLIES.

#### DELHI CANNING CO.

Jams assorted, extra fine 1's.	2 20
Jellies, extra fine 1's	2 25

J. M. LOWES & SON CO.

35 and 37 Wellington St. East

... Toronto

# SAUCE

We are manufacturers of John Bull, Worcester, Yorkshire and Orient Sauces, all A 1 goods and sold everywhere by first-class grocers. Have you them for your Xmas trade? If not, order at once through your wholesale grocer, or direct from us.

Prices current, continued—

SOUTHWELL'S GOODS

Orange Marmalade.....	per doz.	\$1 50
Clear Jelly Marmalade.....	per doz.	1 90
Strawberry W. F. Jam.....	per doz.	2 90
Raspberry ".....	per doz.	2 10
Apricot ".....	per doz.	1 90
Black Currant ".....	per doz.	1 90
Other Jams.....	1 55 to 1 80	
Red Currant Jelly.....	per doz.	3 00
All the above in 1 lb. clear glass pots		

LICORICE.

YOUNG & SMYLIE'S LIST.		
5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
" Ringed" 5 lb boxes, per lb.	0 40	
" Acme" Pellets, 5 lb cans, per can	2 00	
" Acme" Pellets, Fancy boxes (30s) per box	1 50	
" Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Waters, 5 lb cans per can	9 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans	1 50	
Purity" Licorice, 200 sticks	1 45	
Imitation Calabria, 5 lb bxs p lb.	0 20	

MINCE MEAT.

Condensed, per gross, net	\$12 00
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MUSTARD.

KEEN'S.		
Square tins—	per lb	
D.S.F., 1 lb. tins.....	\$0 40	
" " ".....	0 42	
" " ".....	0 45	
Round tins—		
F.D., 1 lb. tins.....	0 25	
" " ".....	0 27 1/2	
" " ".....	0 75	
" " ".....	0 25	
" " ".....	0 80	
COLMAN'S		
Square tins—	per lb.	
D.S.F., 1 lb. tins.....	\$0 40	
" " ".....	0 42	
" " ".....	0 45	
Round tins—		
F.D., 1 lb. tins.....	0 25	
" " ".....	0 27 1/2	
" " ".....	0 75	
" " ".....	0 25	

NUTS.

Almonds, Tarragona.....	12 1/2	14
" Formigetta.....		
Almonds, Shelled Valencias	35	40
" " Jordan.....	40	45
" " Canary.....	30	23
Brazil.....	11	11 1/2
Cocoanuts, per 100.....	\$4 50	\$5 50
Filberts, Sicily.....	9 1/2	10 1/2
Pecans.....	10 1/2	11
Peanuts, roasted.....	10	12
" green.....	7	10
Walnuts, Grenoble.....	13	14
" Naples, cases.....		
" Marbots.....	11	12
" Bordeaux.....	8	10

RICE, ETC.

Rice, Aracan.....	3 1/2	3 3/4
" Patna.....	4 1/2	4 3/4
" Japan.....	5	5 1/2
" Imperial Secta.....	5 1/2	5 3/4
" extra Burmah.....	3 1/4	3 1/2
" Java extra.....	6 1/2	6 3/4
" Genuine Carolina.....	9 1/2	10
Grand Duke.....	6 1/2	6 3/4
Sago.....	4 1/2	5 1/2
Tapioca.....	4 1/2	5 1/2
Goathead (finest imported).....	6 1/2	6 3/4

SPICES.

GROUND		
Pepper, black, pure.....	\$0 12	\$0 14
Pepper, white, pure.....	20	28
" fine to superior.....	10	5
Ginger, Jamaica, pure.....	25	27
" African.....	16	18
Jassa, fine to pure.....	20	25
Gloves.....	18	25
Allspice, choice to pure.....	12	15
Cayenne.....	30	35
Nutmegs.....	75	1 20
Mace.....	1 00	1 25
Mixed Spice, choice to pure.....	30	35
Cream of Tartar, fine to pure.....	25	30

STARCH.

ST. LAWRENCE STARCH CO.'S		
Culinary Starches—		
St. Lawrence corn starch.....	7 1/2	
Durham corn starch.....	6 1/2	
Laundry Starches—		
No. 1, White, 4 lb. Cartons.....	5 1/2	
" " " Bbbs.....	4 1/2	
" " " Kegs.....	4 1/2	
Canada Laundry.....	4 1/2	
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7	
Ivory Gloss, fancy picture, 1 lb packs.....	7	
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2	
EDWARDSBURG STARCH CO., LTD.		
Laundry Starches—		
No. 1 White or Blue, cartoons.....	5 1/2	
Canada Laundry.....	4 1/2	
Silver Gloss, 6-lb. draw-lid bxs.....	7	
Edwardsburg Silver Gloss, 1-lb. chrome package.....	7	
Silver Gloss large crystals.....	6 1/2	
Benson's Satin, 1-lb. cartoons.....	7 1/2	
No. 1 White.....	4 1/2	
Culinary Starch—		
W. T. Benson & Co.'s Prepared Corn.....	7 1/2	
Canada Pure Corn.....	6 1/2	
Rice Starch—		
Edwardsburg No. 1 White, 1-lb. cartoons.....	7 1/2	
Edwardsburg No. 1 White or Blue, 4-lb. lumps.....	7 1/2	



KINGSFORD'S OSWEGO STARCH.		
SILVER GLOSS.....	40-lb bxs., 1-lb pkgs., new wrappers.....	8 1/2
" " ".....	6-lb. bxs., sliding covers (12 bxs. each crate).....	9
PURE.....	36-lb. bxs., 12 3-lb. bxs.....	7 1/2
OSWEGO.....	40-lb. bxs., 1-lb CORN STARCH.....	8
" " ".....	For puddings, custards, etc.	
ONTARIO.....	36-lb. to 45-lb. bxs., STARCH.....	6 1/2
" " ".....	6 bundles.....	6 1/2
STARCH IN.....	Silver Gloss.....	8
BARRELS.....	Pure.....	7

SUGAR.

Granulated.....	c. per lb	4
Paris Lump, bbls and 100 lb bxs.....	5 1/2	5 1/2
Extra Ground, bbls Icing.....	5 1/2	5 1/2
Powdered, bbls.....	4 1/2	5 1/2
Extra bright refined.....	4 1/2	4 1/2
Bright Yellow.....	3 1/2	3 1/2
Medium.....	3 1/2	3 1/2
Dark yellow.....	3 1/2	3 1/2
Raw Demarara.....	3 1/2	3 1/2

SYRUPS AND MOLASSES.

SYRUPS.		
Dark.....	Per gallon	35 30
Medium.....	bbls. & bbls.	30 35
Bright.....		35 40
Very Bright.....		50 00
Redpath's Honey.....		40
" " ".....	2 gal. pails	1 25
" " ".....	3 " " "	1 50
MOLASSES.		
Trinidad, in puncheons.....	Per gal	0 32 0 35
" " ".....	bbls.	0 36 0 37
" " ".....	1/2 bbls.....	0 40 0 40
New Orleans, in bbls.....		0 30 0 32
Porto Rico, hdds.....		0 38 0 40
" " ".....	barrels.....	0 42 0 44
" " ".....	1/2 barrels.....	0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars.....	per lb	6
Do. 2, 6-16 and 3 lb bars.....		5 1/2
Primrose, 12 oz. cake, per doz.....		8
MORSE'S MOTTLED		
Per box—in 5 box lots		
100 bars.....		\$4 75



Eclipse, 3 lbs.....	Per box	\$3 30
Everyday, 12 oz.....	Per box	\$4 50
Morse's Best, 12 oz.....	Per box	4 50

Queen City, 14 oz.....	3 60
Detroit, 12 oz.....	2 40
Empire, 12 oz.....	2 40
Ruby, 10 oz.....	2 10
Monster, 8 oz.....	1 50
Per doz.	
Sweet Briar.....	0 85
Extra Perfume.....	0 55
Old Brown Windsor Squares.....	0 30
White Castile Bars.....	0 75
White Oatmeal.....	0 75
Persian Boquet, paper.....	2 50
Carnation.....	0 60
Rose Boquet.....	0 60
Oriental, per gross.....	5 00
Ocean Boquet.....	0 45
Pure Bath.....	1 00
Oatmeal.....	0 85
Unscented Glycerine.....	0 90
Grey Oatmeal.....	0 60
Plain Honey, Glycer., Windsor.....	0 75
Morse's Toilet Balls.....	3 90
Turkish Bath.....	0 60
Infants' Delight.....	1 20
Home Comfort.....	0 85
33% Glycerine.....	1 25
Floral Boquet.....	0 50
Stanley.....	1 00
Heliotrope, wrapped, 1 doz.....	1 50
" " in gross lots.....	15 00



SURPRISE SOAP.	
1 Box Lot.....	5 00
5 Box Lot.....	4 90
Freight prepaid on 5 Box lots.	



SUNLIGHT SOAP.	
1 Case.....	3 30
5 Case lots.....	3 20
Freight prepaid on 5 cases.	

GUELPH SOAP CO.	
Pure, 60 bars, 12 oz., per box.....	\$3 00
Silver Star, 100 bars, 12 oz. p box.....	4 00
Royal City, 3 lb. bar, per lb.....	0 05
Peerless, 1/2 lb. bar.....	0 43
Genuine Electric, 7 1/2 bars, per bx.....	2 50

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's.....	590
Ingots, rough and ready, 8's.....	57
Laurel, 3's.....	49
Brier, 7's.....	47
Index, 7's.....	44
Honeyuckle, 8's.....	56
Napoleon, 8's.....	50
Victoria, 12's.....	47
Brunette, 12's.....	44
Prince of Wales, in caddies.....	48
" " in 40 lb boxes.....	48
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lily, 7's.....	47
Diamond Solace, 12's.....	50
Murtle Cut Smoking, 1 lb tins.....	70
1 lb pg, 6 lb boxes.....	70
oz pg, 5 lb boxes.....	70

MCALPIN TOBACCO CO.

White Burley Chewing—	
Duty paid per lb	
Beaver, 12 oz., smooth, 2x12, 5c and 10c cuts, 12 lb butts.....	61c.
Do., 8 oz., R & E, 2x12, 5 and 10c cuts, 12 lb butts.....	61
Do. 16 oz., R & E, 10c cuts, 2x12, 18 lb butts.....	61
Jubilee, 7 1/2 to 1 lb, chocolate, 15 lb butts.....	58
Prince George, 8 1/2 lb caddies.....	47
Tecumseh, 9 to 1 lb (fancy chew'g) 65 Extra Black Chewing—	65
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts.....	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.....	45
Plug Smoking—	
Woodcock, 18 lb caddies, 7s.....	50
3rds.....	50

Sunny South, 6s and 7s, 18 lb caddies.....	46
Solid Comfort, 6s, 18 lb butts.....	44
Special, 7 to 1 lb, 18 lb caddies.....	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes.....	82
Puck, mixture, 1-9ths, 5 lb boxes.....	70
Cut Cavendish, 1-9ths, 5 lb boxes.....	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails.....	80
Apricot, dark sweet, 5 lb pails.....	65
Terms, 30 days, less 2 per cent.	
CIGARS—S. DAVIS & SONS Montreal.	
Sizes Per M	
Madre E' Hijo, Lord Landsdown.....	\$60 00
" " Panetelas.....	60 00
" " Bouquet.....	60 00
" " Perfectos.....	85 00
" " Longfellow.....	85 00
" " Reina Victoria.....	80 00
" " Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" " Reina Vict., Especial.....	60 00
" " Conchas de Regalia.....	60 00
" " Bouquet.....	65 00
" " Pins.....	60 00
" " Longfellow.....	60 00
" " Perfectos.....	60 00
Mungo, Nine.....	35 00
Cable, Conchas.....	30 00
Queens.....	29 00
Cigarettes, all Tobacco—	
Cable.....	7 00
El Padre.....	1 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS MONTREAL.

CIGARETTES. Per M	
Athlete.....	\$7 50
Puritan.....	6 25
Sultana.....	5 75
Derby.....	4 25
B. C. No. 1.....	4 00
Sweet Sixteen.....	3 75
The Holder.....	3 85
Hyde Park.....	10 50

CUT TOBACCOS. per lb	
Paritan, tenth, 5 lb. boxes.....	70
Old Chum, ninth, 5 lb box.....	75
Old Virgin, 1-10 lb pkg, 10 lb bxs.....	62
Gold Block, ninth, 5 lb boxes.....	78

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes.....	83
Puritan, 1-10, 5 lb boxes.....	83
Athlete, per lb.....	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.....	58
" " " " 8s.....	68
" " " " 12s.....	68
" " " " 16s.....	68
" " " " 20s.....	68
" " " " 24s.....	68
" " " " 28s.....	68
" " " " 32s.....	68
O. V. - plug 8s. Twist 16.....	58
O. V. - " 8s. Solace 17 1/2.....	58
O. V. - " 7s. " 17.....	55 1/2
Derby, - " 12s. " 17 1/2.....	51
Derby, - " 7s. " 17.....	51
Athlete, - " 5s. Twist 9.....	74

WOODENWARE. per doz

Pails, 2 hoop, clear.....No. 1.....	\$1 50
" " " " ".....No. 2.....	1 70
Pails, 2 hoops, clear.....No. 3.....	1 40
" " " " ".....No. 4.....	1 60
" " " " ".....No. 5.....	1 60
Tubs, No. 0.....	8 50
" " " " ".....No. 1.....	7 00
" " " " ".....No. 2.....	6 00
" " " " ".....No. 3.....	5 00
On sales amounting in value as per above list to less than \$20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.	
Washboards, Globe.....	\$1 90 2 00
" " Water Witch.....	1 40
" " Northern Queen.....	2 25
" " Planet.....	1 70
" " Waverly.....	1 60
" " X X.....	1 50
" " X.....	1 30
" " Single Crescent.....	1 85



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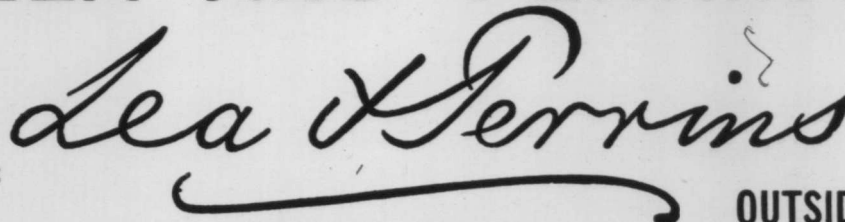
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