

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER
& GENERAL STOREKEEPER

PUBLISHED WEEKLY
\$200 PER YEAR

VOL. V.

TORONTO, JANUARY 2, 1891.

No. 1

Fac-Simile of Package.



Registered.

BENSON'S
CANADA **PREPARED CORN**

Superior to any Imported
CORN STARCH.

RELIABLE AND UNIFORM
IN QUALITY.

FOR SALE BY EVERY GROCER.

H. A. NELSON & SONS
MANUFACTURERS

AND

Wholesale Dealers

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BROOMS
AND
WHISKS,

Brushes, Woodenware,
Baskets, Cordage,
Grocers' Sundries.

MONTREAL,

TORONTO.



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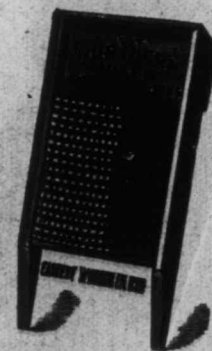
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DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
Largest Sale in Canada.

Taylor, Scott & Co.
TORONTO.

THE BEST



IS THE CHEAPEST.

Retail Price, 25c.

For sale by all first-class grocers

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

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ALL-TOBACCO CABLE AND EL PADRE CIGARETTES.

THE CANADIAN GROCER

ALWAYS ASK FOR THE
'John Bull' BRANDS.
 Manufactured by
BR. YANT, GIBSON & Co.



AGENCY FOR—
 Ganong's Lily Chocolates,
 Terry's English Bottled Confectionery,
 Negree's French Crystallized Fruits.

A. HAAZ. C. DE CARTERET.

A. HAAZ & CO.,

Bonded Manufacturers of

Honey Dew, White Wine, Malt and Cider

VINEGARS.

74 Bagot Street, Kingston, Ont.

CONVENTION OF
ONTARIO CREAMERIES' ASSOCIATION

Will be held at TOWN OF BERLIN on TUESDAY and WEDNESDAY 13th and 14 January, 1891.

Prominent American and Canadian dairymen will address the convention.

Country merchants cordially invited to attend and become posted on benefits of creameries.

Send \$1.00 to Secretary for membership and certificate entitling you to reduced R. R. fare to Convention.

D. DERBYSHIRE, Brockville,
 President.

R. I. GRAHAM, Belleville,
 Secretary.

Direct Orders and Orders for Enclosure receive our prompt attention.



IT SAVES LABOR, TIME AND CLOTHING.

As the hands do not come in contact with the water, chapped, scalded and sore hands are avoided. The mop being wrung at arms length there is no stooping or straining of the back or shoulders. The hands are not soiled or disfigured by the

wringing of a filthy, greasy cloth. As the clothing is not drenched or disfigured as in ordinary mopping no special preparation is required.

TARBOX BROS.,

"Truth Building," 73 Adelaide Street West, Toronto, and 28 Waterloo St., St. John, N. B.

EMBRO OATMEAL MILLS.

D. R. ROSS, EMBRO, ONT.

A CHOICE QUALITY OF
 Roller, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders.

The Canada Sugar Refining Co.

Redpath (Limited),
 MONTREAL.



PARIS LUMPS.

We are now putting up, for family use, the finest quality of PURE LOAF SUGAR, in neat paper boxes.

FOR SALE BY ALL GROCERS.

PRICE 50 CENTS.

THE CANADIAN GROCER & GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$2.00 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

J. B. McLEAN & CO., (Ltd.)
PUBLISHERS.

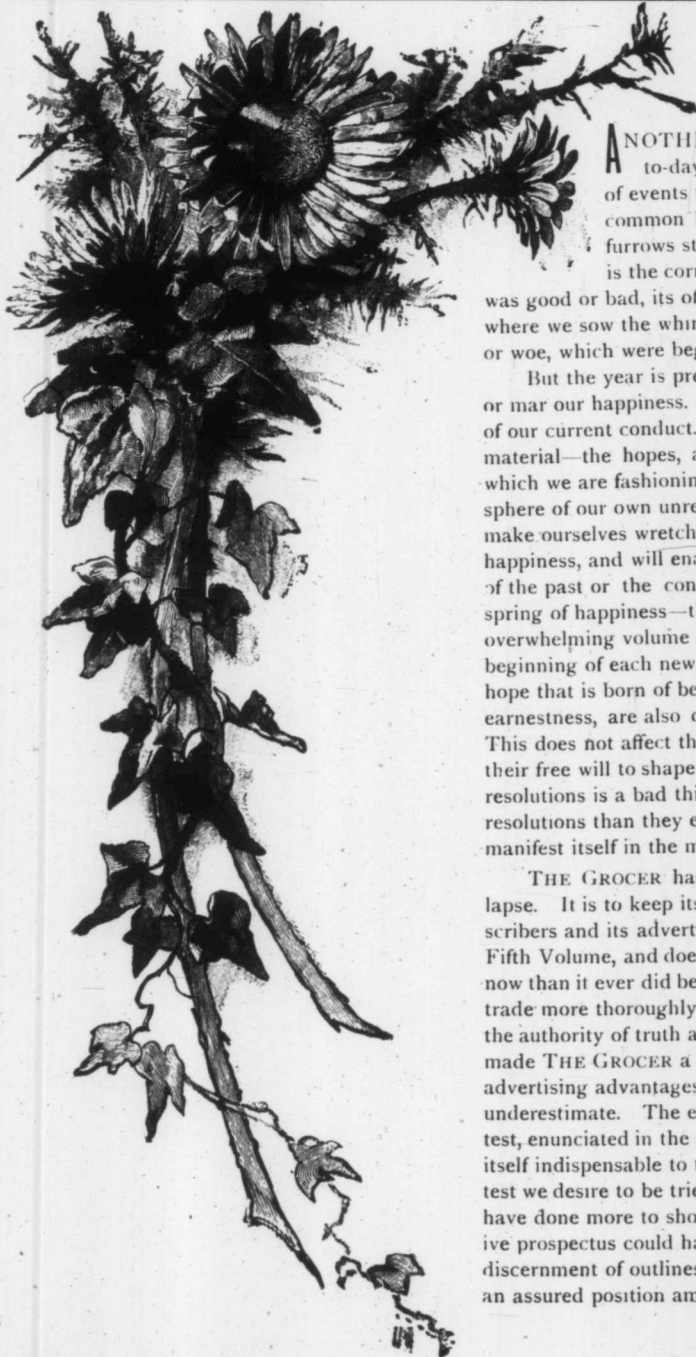
115 ST. FRANCOIS XAVIER STREET,
MONTREAL.

6 WELLINGTON STREET WEST,
TORONTO.

Vol. V.

TORONTO, JANUARY 2, 1891.

No. 1



THE NEW YEAR.

ANOTHER Year, teeming with a fresh progeny of human mutations, is to-day ushered upon the stage of Time. Let us hope that in its brood of events there may be born more of joys than of sorrows to hover over the common lot, and that it may leave behind it more of dimples than of furrows stamped upon the general face of mankind. Much must befall that is the correlative of what has happened in the past, and as the parent cause was good or bad, its offspring effect must be of the same nature; we must reap the wind where we sow the whirlwind. The year, therefore, is charged with issues fateful for weal or woe, which were begotten before it came down to the living Present.

But the year is pregnant with other formative influences, as potent as any, to make or mar our happiness. These are the yet undetermined, unborn, but inevitable outcome of our current conduct. If we live, we must constantly be at work upon the plastic material—the hopes, ambitions, difficulties, inherent nature—of our personal destiny, which we are fashioning even when in the deepest repose of inactivity. We have in the sphere of our own unrestricted actions ample power to make ourselves contented or to make ourselves wretched. If we use this power well it will be an internal source of happiness, and will enable us also to fence out much of the trouble which is the legacy of the past or the contagion of other people's errors in the present. This inner well-spring of happiness—the rectitude of our own conduct—will flow in the face of the most overwhelming volume of outer force. And nearly everybody recognizes this fact at the beginning of each new year, on which occasion solemn resolutions are dedicated to the hope that is born of belief in that fact. True, these resolutions, though usually made in earnestness, are also often conceived in weakness, and have no endurance in them. This does not affect the generality of the statement that all men believe in the power of their free will to shape well or ill their own lives. Nor does it prove that the making of resolutions is a bad thing. We hope our readers will make more and better business resolutions than they ever made before, and that the New Year will may more frequently manifest itself in the midyear deed.

THE GROCER has formed a New Year's resolution from which it trusts it will not lapse. It is to keep its intrinsic progress abreast of its progress in the favor of its subscribers and its advertisers. On the same date as the New Year opens it begins its Fifth Volume, and does so under hopeful auspices. It addresses itself to more readers now than it ever did before; bridges the chasm between the wholesale and retail parts of trade more thoroughly than any other medium; it is well known to speak at all times with the authority of truth and not with the bias of any personal interest. These facts have made THE GROCER a necessary organ in the life of the grocery trade, and have given it advertising advantages that none who desire to deal with retail grocers can afford to underestimate. The excellence of an advertising medium is always reducible to one test, enunciated in the question: How far has the given medium succeeded in making itself indispensable to the constituency of custom sought by the advertiser? This is the test we desire to be tried by. Four years of honest service in the cause of the retail trade have done more to show how great the need was for such a paper than the most exhaustive prospectus could have shown at the outset. The fact that we have been happy in our discernment of outlines of needs, the most vital though often least observable, has given us an assured position among the retail grocers of Canada, and has made THE GROCER the

chosen craft to carry the best wholesale advertising in the country.

That our advertising patronage is of the best class, is owing as much to the rigid principles of selection, we observe in admitting announcements, as it is to the wide and securely established circulation of our paper. We exclude what we deem not strictly good advertisements. By our care in this respect we do not expose the retailer to humbugs, and do not lower our reputable advertisers by mixing their cards promiscuously with those of business impostors. This careful sifting has raised our columns to a status considerably higher than attention to mere advantage in competition would have done, but it has led us to the surest precedence over competitors. Patrons have learnt from their experience in our pages that random advertising is not the sort to suit their purpose. To hit the mark the target must be in clear light, the aim must be sure, the piece properly sighted. Similar conditions must be insisted on to make advertising efficacious. Bread may be thrown upon the waters with no definite purpose, but the right theory of advertising always postulates purpose, and purpose that is clearly defined and estimated beforehand. He who realizes the truth that is in this statement will not set his advertisements flowing in several meagre sluices, but will look for a channel that concentrates the force upon the surface sought to be moved.

Constancy to resolves made at the beginning of each new year since THE GROCER was started, has resulted in the satisfactory condition in which the paper now finds itself. We mark another notch higher in the scale of progress at the beginning of 1891, and we shall aim to keep level throughout the year with the mark fixed at the start.

To all our readers we wish a prosperous and happy New Year.

THE DELINQUENT LIST AND HOW IT IS CONDUCTED IN TORONTO.

One of the main objects of a grocers' association should be the warning of the members against people who habitually forget to pay their just debts, and one of the principal troubles arises from the fact that very few business men really understand how such a list should be conducted with a view to obtaining the best results. As a proof of this we are continually in receipt of letters asking for information upon that question. Now, we know that the Toronto Association has had such a list in operation for a year, and that nothing but satisfaction has been expressed at the way it has been conducted. During the year considerably over three-fourths of the members have contributed to that list, and no one has grumbled. It is an obvious fact that, if each man had to announce to his fellow that he had been bitten, the list would have been out of exist-

ence before now; therefore, in order to conduct such a work without the friction naturally arising from each man knowing his neighbor's business, it is necessary that it should be conducted with a jealous care of each member's interest. This has been done in Toronto—but how? that is the point. We propose to unfold the secret, so that associations throughout the country may know. In the first place, but one man in the Toronto body knows anything about where the information comes from, and he has very properly guarded that knowledge from enquiring eyes. Approached by some thoughtless member with questions as to sources of knowledge, the answer has always been the same—courtous but to the point: "If you want to know anything about the account, I will find out for you, but I cannot give you the grocer's name who furnished the information." This in all cases has been found sufficient, and the enquirer has turned away with renewed confidence in his list. Now, how was it conducted? Blanks were prepared, with the following heading:

"MEMBERS' LIST."

NOTICE.—"In filling this form, please be careful to give correct names, with proper addresses. The secretary will call for this list on or about the first of the month. You will greatly assist him by having it ready to hand."

Below this heading the blank is ruled off in spaces for the name, occupation, address, and amount of account owing. These blanks were put in possession of each member. At the commencement of each month the secretary calls upon each member and demands his list and leaves another blank one in its place. Arriving at his office he opens a reference ledger, which is ruled in a similar manner to the form referred to above—with the addition of extra columns ruled off for a number and for the member's name and address, as well as a column for "remarks." With the lists and ledger before him he proceeds to number in consecutive order the names he has just brought in, and these are now entered in the reference ledger, each name bearing number as first marked on the lists. Having them all entered he has now to send to each member a copy of the names so received. For this purpose another blank sheet is ready to hand having a printed heading, thus:

"This list is strictly confidential, is reliable, and is issued monthly to members only. Members will find it to their advantage to carefully keep these lists as issued."

"N. B.—Enquiries as to sources of information contained herein will not be attended to, but any other information in possession of the office will be cheerfully given."

There is also a space for the number of the list and for the date issued.

Now take the lists just gathered in and place the names in alphabetical order, attach to them the numbers the same as in reference ledger. It will be seen that the numbers are no longer in consecutive order—in fact the names have become mixed as well, but being in alphabetical order they are more easily examined. Now, one of these sheets is required for each member. In Toronto a cyclostyle is used, which from one writing will produce any number of copies; the requisite number are struck off and one sent to each member. The member can

recognise the names he has sent in, but he cannot tell who sent the others; the only one who knows this is the secretary who prepared the lists. Now, of what use is the reference ledger mentioned above? The use ought to be plain, but here it is: A grocer upon looking over his list sees a customer's name thereon; the customer has been dealing with him for some time perhaps, but here his name has cropped out on the delinquent list, and he now has doubts about that customer's honesty. What will he do? He takes the first opportunity to enquire from the secretary as to that customer's standing. The secretary takes down the name of the party and the number attached to it. He looks up that number in his reference ledger and there finds who sent the name in, he goes to that party and gets what information he requires and passes the same to the grocer who wanted the knowledge. Neither grocer knows who he has been in communication with, neither does he care, for each member requires something of the kind sooner or later. They find they can trust their secretary, and so will give him what they would perhaps be loath to give to his rival around the corner. We have been at considerable trouble to explain the scheme as laid out above, and at first sight it may seem formidable, but it is not—it is very simple when once it is studied out. Of course it requires care and attention, but when once it is understood, it is reliable and effective. Numerous are the instances in which money has been saved to the Toronto members by its use, and of all the collecting agencies now running, nothing has proved as effective as the Toronto Delinquent List. In our next issue we will give the collecting letters as adopted by the same association, and the manner of using them.

CANADIAN WINES.

Canadian wines, especially those of Pelee Island, are coming to the front, and to a large extent replacing the foreign article. Their greater purity and comparative cheapness have much to do with this. Pelee Island, the most southern part of Canada, is situated in Lake Erie, and enjoys great climatic advantages. Here the Catawba, Isabella and Virginia seedling can be thoroughly ripened, an impossibility in any other section of the Dominion. The first vineyard was established on Pelee Island in 1866, and is known as the "Vin Villa Vineyard." For the last seventeen years the entire sale of its wines have been under the control of the well known wine firm J. S. Hamilton & Co. of Brantford, Ont. Nine years later they took control of the "West View Vineyard." Three years ago "The Pelee Island Wine and Vineyards Co. Ltd." was chartered with offices and warehouses at Brantford, Ont. and wine house and vineyards at Pelee Island. Mr. J. S. Hamilton is president of the Company, and his firm were given the sole agency. This year Messrs J. S. Hamilton & Co. took control of the "South View Vineyards," Pelee Island. They also control the "The Fairfield Plain Vineyards," and "St. Malo Vineyards" Tilsonburg. Messrs. J. S. Hamilton & Co. stand at the head of the trade in Canada and will make an extensive exhibit at the Jamaica Exhibition in January 1891.

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THE MOST VALUABLE PUBLICATION.

NICOLA, B.C., Dec. 15th, 1890.

J. B. MCLEAN CO.,

Publishers CANADIAN GROCER:

DEAR SIR,—Enclosed please find \$2 to cover my subscription for 1891 to THE GROCER.

I appreciated your able article on the premium question to secure subscribers. All honor to a man who takes such a stand against that practice. I can truthfully say that I welcome THE GROCER as the most valuable publication I receive. "Drum Taps" are good.

Wishing your journal every success and you a prosperous New Year,

I am faithfully,

A. E. HOWSE.

WHEN TEA WAS DEAR.

Editor CANADIAN GROCER:

DEAR SIR,—In your last issue you published an extract from an English exchange on the subject of tea, stating that "the highest price ever paid for tea was £1 10s. 6d." etc.

I presume the writer of the article in question had reference to the prices of teas during the last 100 years, and quoted the figure as a market quotation and not as the highest price paid for tea since its introduction into England. In the very interesting and useful book, "Tea and Tea Blending," issued by the firm of Lewis & Co., Crutched Friars, London; Eden, Fisher & Co., 50 Lombard St. and 97 Fenchurch St., E.C., publishers, 1887, I find the following relative to the introduction of tea into England and prices:—

"The date of its actual introduction into this country (England) cannot be ascertained with absolute certainty, some authorities giving the date as 1591, others as 1597, and others again as 1610, which last appears most likely to be correct; the price at first was 10 guineas (£10 10s.), and naturally it was only used by the upper ten and by them only on great occasions.

"By the middle of the seventeenth century, however, it was getting into more general use. * * *

"About the year 1667 tea began to be imported into England from Holland in somewhat larger quantities, the price falling rapidly to 6s. per lb. and by the close of the Commonwealth period it had become quite a popular drink." * * *

Thomas Garway, a "tobacconist and seller and retailer of tea and coffee," as he somewhat cumbrously describes himself, published a handbill, and among other matters said:—

"Tea in England hath been sold in the leaf for £6, and sometimes £10, the pound weight." * * * Also that "he sells tea from 16s. to 50s. a pound." * * *

I merely take the liberty of calling the attention of those interested in this article to the above facts, as the article in your last week's issue is not explanatory enough and apt to be taken as a standard of prices. I hope I have not taken up too much of your space, and thank you for room accorded me.

Yours truly,

WM. H. SEYLER,

Eby, Blain & Co.

SCALDING EGGS.

The method of treating eggs by subjecting them to a moment's bath in scalding water was described in these columns last week in the copy of a letter sent by Mr. Boyes, of London, to the Minister of Finance. Our inquiries concerning the adequateness of this method to preserve eggs perfectly fresh resulted in the following expression of opinion reaching us from Messrs. McNaughton, Walker & Co., wholesale produce dealers and commission merchants, Detroit, Mich.:

DETROIT, MICH., Dec. 20, 1890.

We think that it is impossible that there should be anything in it. It is only another of the many ideas of a class of crack-brains. The idea is not new at all. I have heard of housekeepers doing it for a great many years. As to the success, even in that way, I never learnt, but am sure that if there was anything in it it would have been tested long ago.

Yours truly,

MCNAUGHTON, WALKER & CO.

We hope the idea will get fair play before it is discarded as an eccentric suggestion. There may be value in it, or there may not be. One thing is certain, we live in an age marked more by the habit of suspending judgment than perhaps any former generation ever lived in. A thing must not be condemned because it appears ridiculous, as the absolutely ridiculous after all may be our own standard of judgment. Let this scalding idea stand or fall by the test of experiment. The catholic spirit of the laboratory is getting abroad, and is teaching men to examine and weigh well before they pronounce for or against the probability of certain physical results being reached by certain unlikely-looking processes. We hope we shall hear from others.

LARD IN DEMAND.

Every one of the numerous products of the hog have declined in price since the opening of the winter cutting season, excepting lard. This article has not only held its own, but in some instances $\frac{1}{4}$ c. better has been obtained. This has been due to the demand from the compound factories. Until quite recently we imported all our compound lard, but now the bulk of it is manufactured in Canada. Two of the leading pork packers put in a plant and have been manufacturing for some time, but the most extensive manufacturer is the Fairbanks Co. of Chicago, which recently established a branch in Montreal. This firm are apparently not cutting hogs for they have been purchasing all the steam rendered lard that the packers would sell. In this city several of the pork-packers have contracted to let them have nearly all their production for the balance of the season. The prices are private, but they are somewhere about 8c. in tierces.

Money has become quite firm at an advance. On call loans banks refuse to do anything under $6\frac{1}{2}$ to 7 per cent, and 7 to 8 per cent. is now asked on commercial paper. On open accounts and deposit receipts the banks are allowing their customers 4 to 5 per cent.



A. C. Buchner, Courtland, who has been in the grocery business for some time has lately retired.

A. F. McCabe, Parrsboro', is thinking of retiring from the grocery business shortly. THE GROCER wishes him well, in whatever business he may enter.

Mr. F. W. Foster, Ashcroft Station, and Clinton, British Columbia, one of the pushing men on the Pacific coast, has just issued a handsome as well as useful calendar.

Mr. J. I. Davidson, Davidson & Hay, Vice-President of the Bank of Commerce, sent a case of champagne to the staff in the head office of the bank, Christmas eve.

John Hawley says eggs will be lower after the New Year. He looks for the usual sudden drop in American markets, as the demand always falls away after the holidays.

Mr. S. Fenton, Erie Preserving Co., St. Catharines, was in the city on Saturday last, and made some clearing out sales of job lots of canned goods. He leaves for a three months' European tour in the course of the next few weeks.

We have received the special edition in which the Exeter Times celebrates the Christmas of 1890. From the excellence of this number we should judge that a good nourishing subsoil of popularity underlies the tract covered by the Times' circulation. The large volume of reading matter and the liberal space taken up by advertisements bespeak the support of both the subscribing and advertising public.

Incomparably the best calendar of 1891 we have yet received is that of the Boiler Inspection and Insurance Company of Canada. It covers a surface of 18x12 square inches. The lower half is taken up by the month-sheets, which display the dates in ample and handsome figures, the size of the latter being six-line pica. The red-letter days of the year are noted in appropriately colored ink. The upper half of the hanger exhibits very tastefully the Company's card, which asserts itself as much as an advertisement on a calendar can assert itself.

To Grocers!

There are three articles which the consuming public have decided are the best of their kind in the market, and it will pay every grocer to keep them in stock. They are

The "Horseshoe" brand of canned fruits and vegetables.

Packed by Bowly Bros. & Co., of Waterford, Ont.

"Cairns" Home-made marmalade, jams and jellies.

Packed by Alexander Cairns, Paisley, Scotland.

The "Trident" brand of canned salmon.

Packed by Ed. Wadhams, Ladner's Landing, B.C.

Every package of the above brands guaranteed as to quality and weight.

BLAIKLOCK BROS, Agents,

17 Common St., MONTREAL.



TORONTO MARKETS.

TORONTO, Jan. 1, 1890.

In the week between Christmas and New Year's the stream of trade shrinks into the merest thread. It is undoubtedly the dullest week of the whole year, and the present holiday season is no exception to the rule. Trade is virtually at a standstill, as for the week now closed the buying was done before Christmas with the express object of avoiding the necessity of sending in any orders now. The wholesale houses are all busy stock-taking. The general report seems to be that last year's business was a good one, notwithstanding its undemonstrative character. One diminishing factor this year is the temporary check which the new terms gave to trade. Payments by the city trade have not been good lately, but country remittances have been generally satisfactory. Country merchants want more snow, but otherwise their letters contain no complaints.

CANNED GOODS.

There is nothing to say about current trade, because there is no current trade from jobbers' to retailers' hands. The stock is held with confidence and at prices quoted a week ago, the jobbers being still easy in their minds as to the resources and reliability of the demand which will become active in a couple of months. There is no line in which the past week has developed any new features, on account of the entire cessation of trade and the absence of symptoms tending to raise excitement. Now we begin to get some very strong reports from the London and Liverpool markets. The general tone of latest advices is to the effect that receipts have been very light over there, and that there is some anticipated scarcity of supplies for the near future. They are expecting a considerable reduction in receipts from the present pack and count on first receipts in March, a second shipment in April, the third in the middle of May, with nothing like large consignments until the middle of July. This order of receipts, it is said, will give ample time to entirely clean up stocks on hand before any of the new pack is on the market. This is a most extraordinary situation and tends to encourage the belief in strong future prices.—Herald of Trade.

COFFEES.

The trade in coffee might be neglected in a summary of the week's business. It was an infinitesimally small matter. Rios are scarcer on spot. The market is firmer in Europe. Reports from New York say deliveries are not quite up to those made by the end of last year.

DRIED FRUIT.

The interregnum between the Christmas trade and New Year trade is more observable in the dried fruit business than in any other, as in that department of grocery stock there was activity up to the end of the 24th ult. In the holiday week there was no trade at all, excepting a very occasional small order in dried fruit. Everybody was sufficiently stocked. The stock in wholesale hands here is full in staple lines, but there are few Malaga raisins left. There is not

more of any description of fruit left than usually remains after the demand for Christmas has been quenched, which shows that the dried fruit trade has been a good one. In New York the market for Valencia raisins continues unimpaired, a consequence of speculative operations, of money stringency and abundance of common grade fruit.

NUTS.

The sharp demand which operated throughout the short season that new nuts were on this market has left stocks pretty low. Current business amounts to little.

RICE AND SPICES.

Cables from Japan report that orders for high-grade rice cannot be repeated. There is no more stock. There is an improving inquiry for fine grade rice just now. In spices there is a steady continuance of old conditions and late prices remain unchanged. Some whole spices are easier, but this does not effect wholesalers here.

SUGAR.

There is a slight movement in sugar, but it would be deemed almost a nullity at any other time of year. Its present importance is by comparison with trade in other commodities. There has been no change made in quotations, $6\frac{3}{4}$ to $6\frac{1}{2}$ ¢ being the prices yet holding for granulated. The New York market gave token of weakening on Monday, private advices reporting sales at 5.94¢. Yellows remain at 5 to 6¢. The demand can be no worse than it has been for some time past, as it was barely sufficient to keep stocks supplied for the most meagre current wants. The country stores are all in a position to take stock off the market when the regular movement of trade begins. This fact must not be forgotten when the conditions otherwise favoring weakness are being considered.

SYRUPS AND MOLASSES.

Molasses is firm, and the quiet character of the demand has no effect upon prices, the scarcity of stock being a sufficient prop for present quotations. Then the demand is likely to improve in winter. Syrups are scarce and prices are unchanged, the want of the market being yet for low grades chiefly.

TEAS.

The state of repose in the tea market is but a culmination of a condition of things that has been progressing towards greater quietness week by week. The demand has been more for low grades the last week or more, the reason being that in low grades there is better value than in the finer teas, although it is a fact that the values in low grades are far below what they were a year ago. Stocks of medium and high grade teas are pretty large, but the descriptions most in demand are in very limited supply.

According to a London publication there has been patented a machine having for its object the restoring of teas which have gone off in flavor and strength. It is said that tea subjected to this process improves in value in some cases as much as sixpence per pound; while the patentee claims that his process imparts a bloom to the dry leaf, a brightness to the infusion, and a delicious maltiness to the liquor. Consumers, however, would probably prefer original and natural conditions.

PETROLEUM.

There is a continued weakening in prices, whereby Canadian is 16¢. at highest point, or a cent less than last week, and Carbon Safety is down to 18¢. The coal oil trade is one of the best now being done.

DRUGS AND CHEMICALS.

Trade is very quiet, in fact is at a stand-

still, in sympathy with the trade in other more essentially Christmas lines. There has been no change in prices.

BUTTER AND CHEESE.

Butter is the commodity in which receipts are now largest, the dulness of holidays not having closed off supplies from retailers to commission men. There is no feature to relieve the monotony of the stock that has long been coming in. This week's shipments are perhaps a little worse than that of other recent weeks. There is abundance, but every week there seems to be a diminishing proportion of good stock. The bulk of the supply is in tubs. Local consumption is not more than satisfied with the quantity of rolls that come in. Prices are: For good dairy tub 14 to 16¢., for medium 8 to 12¢., for pails, crocks and large rolls 12 to 16¢. Pound rolls are wanted at 16 to 18¢., the latter price firm for good.

Cheese is unchanged and quiet. Early summer is 8 to 9¢., half-skim 7 to 8¢., and September 10½¢.

COUNTRY PRODUCE.

APPLES—Are steady and in low receipt for good at \$3 to \$4.50 per barrel.

BEANS—Small quantities run off at \$1.60 to \$1.65. A car was sold on Monday at \$1.50.

DRIED APPLES—Are worth here 7½ to 8¢. The sale of a car at 8¢. from a jobber's hands has been followed by a continuance of the low quotations. Stock is just now easily got.

EVAPORATED APPLES—Are 13 to 14¢. There is a temporary stagnation now because stock is not yet wanted, but everybody is holding firmly for March.

EGGS—Are in light receipt and strong demand, for fresh at 25¢. and limed at 22 to 23¢.

GAME—Partridges are 70 to 85¢. and scarce. Rabbits are more plentiful since snowfall at 25 to 30¢.

HAY—Cattle hay is to be had as low as \$6.50, from which prices run up to \$9.50, the latter price being paid for good timothy. Receipts have declined since Christmas.

HIDES—The supply has fallen off since the slaughtering season which preceded Christmas, when butchers stocked the market fairly well considering the lowness of prices, that is 4½¢. for No. 1 green. Cured are worth 5¼ to 5½¢.

HONEY—Is very dull but unchanged. Clear is 12½¢. for good, 11¢. for medium, 7 to 8¢. for low grade. Sections are 14 to 20¢.

HOPS—The regular every day requirements are filled, and this keeps up a very good trade. New stock is 30 to 40¢., and yearlings are 20 to 25¢.

OATS—Are firm at 44½ to 45¢.

ONIONS—Are unchanged at \$2 for red, and \$2.25 for white.

POTATOES—Are quoted nominally at 80¢. on track here, but 70¢. has been taken at outside points. Trade is dull at the present time on this market, but a good export trade is looked for. Out of store, lots are 90¢. to \$1.

POULTRY—Turkeys are dull at 8 to 9¢., with 10¢. paid for good; geese are 6¼ to 7¢. and not in much demand; chickens are 25 to 40¢., and still wanted; ducks are scarce at prices ranging from 45 to 75¢.

SKINS—Are \$1 to \$1.25 according to size and weight. They are in low receipt.

STRAW—Oat is firm at \$6.50.

TALLOW—Is unchanged at 2¢. for rough and 5½¢. for refined.

WOOL—Is 20¢. in the fleece. Pulled, it is

R. A. LUCAS,

J. H. PARK,

R. T. STEELE,

GEO. E. BRISTOL.

LUCAS, PARK & CO.,

WHOLESALE GROCERS AND IMPORTERS,

73 McNAB STREET NORTH, HAMILTON, Ont.,

“Did You ever think”

common salt.” “That impure salt is as dangerous as impure water. It is especially refined for “Best Table” and “Household” purposes. Have it in bags, barrels and packets of three pounds.

“Diamond Crystal Salt” is free from lime, magnesia and other impurities. Its “flavour” is delicious, its strength unrivalled, its “purity”, unequalled. It is especially refined for “Best Table” and “Household” purposes. Have it in bags, barrels and packets of three pounds.

We are agents for the “Diamond Crystal Salt.” Send us a trial order if one of our travellers do not see you soon. They start out on Monday.

“that pure salt adds its fine flavour to all food seasoned with it. Its preserving and antiseptic qualities keep meats, butter, cheese and other food products better, longer and more perfectly than it injures the health, its effects on the kidneys being especially disastrous, causing stone in the bladder and other distressing diseases. The highest medical authorities most emphatically confirm this statement.”

GIBSON & GIBSON
COCOA & CHOCOLATE
MANUFACTURERS.
 33 & 35 WELLINGTON ST. EAST
TORONTO.

Canadian White Enamel Sign Co.,
 Sole Agents for Caesar Bros.
The Most Durable Sign Letter.
 4 Adelaide St. W., Toronto.
 A responsible agent wanted in every town and city.

M. J. Woodward & Co.,
PRODUCERS OF CRUDE,
 Manufacturers of
 Illuminating Oils,
 Lubricating Oils,
 Paraffine Oils
 and Wax, &c.
PETROLIA, - ONTARIO.

N. WENGER & BROS.,
AYTON, ONT.

Manufacturers of

Winter Wheat Flour

KLEBER and EDELIVEIS } Patents.

MAY BLOSSOM—(straight roller).
 MINERVA—(extra).

Write for Samples and Prices,

N. Wenger & Bros.,
AYTON, ONT.

T. KINNEAR & CO.,
 Wholesale Grocers, Importers of

TEAS, SUGARS, Etc.

JUST TO HAND:
 Large consignment of Crosse & Blackwell's goods in pickles, marmalades, sauces, capers, etc.

47 Front St. East, - Toronto, Ont.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,
 CHICKEN, HAM and TONGUE
 SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,
MONTREAL.

Condensed Mincee Meat.



Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Will not ferment in warm weather.

Sells at all seasons by all wholesale grocers.

Although fruits are scarce and high, price same as last season, \$13.50 per gross net.

Packed in $\frac{1}{4}$ and $\frac{1}{2}$ gross cases.

Sole manufacturer for Canada.

Ask your wholesale grocer for it.

J. H. WETHEY, St. Catharines, Ont.

Always in Store :

Good Old Ports,
 Fine Dry Sherries,
 All good brands Brandies.

Gins—Holland and Old Tom,
 Scotch and Irish Whiskey,
 Finzi Jamaica Rum (the best).

All direct from places of production and from most reliable shippers, at low prices to the trade.

JAMES TURNER & CO.,

Wholesale Merchants,

HAMILTON.



CORRECT BUYING

The Secret of Success.



We can send you a small quantity for a sample till you are satisfied that we can give you satisfaction.

Our brands
are the finest
IN CANADA.

Empire Tobacco Co.,
Montreal.

MARKETS—Continued.

worth 22 to 23c. for supers, and 27 to 28c. for extras.

FISH.

This is the fish dealers' slackest week in the year, consequently there is very little to note in the fish market. Haddie and sea fish are very scarce, and there are no lake herring to be had. A few changes in prices will be found in the Prices Current.

GREEN FRUIT.

The market is very quiet. No change in the demand was very noticeable from one week to the other during the month before Christmas. This week there is nothing being done. Jamaica oranges are \$8 per barrel, Valencias are \$5 per box, and Floridas \$4 to \$4.50. Messina lemons are \$3.50 to \$5.50, according to quality. Palermos are \$4 to \$5.50. Sweet potatoes are done. Malaga grapes are \$8 to \$12, and are nearly done also. Lemons have gone up 25 per cent. on the Mediterranean.

Messrs. Cleghorn & Son brought in a carload of Florida oranges on Saturday, which arrived in fine condition, the stock being very choice.

CRANBERRIES.

Cape Cod berries are \$13 per barrel, and North Shore are \$8 to \$10.

PROVISIONS.

A quiet spell stands between the old year's trade and that of the new year, but still some business goes on. Prices have been easier for some time, but have not lost anything since last report.

BACON—Long clear is 7¼ to 8¼c., and quiet. Bellies are 10 to 11c., backs are 10½c., and rolls 9½ to 10c.

DRESSED HOGS—The market is dull, but prices all round are steady. Receipts of dressed hogs have been light, and no car offerings are reported at outside points. The few lots that came in by rail and on the street were taken by packers at \$5.65 if the weight and quality were good, while very light or very heavy went as low as \$5.

HAMS—Are 11 to 11½c. per lb., and in fairly good request.

LARD—Is steady at 9 to 9½c.

MESS PORK—Is \$14.50 for American, \$15 for Canadian, and \$16 for short cut.

SALT.

Salt, like other produce is quiet this week, and will be until after New Year. The sales reported by the Toronto Salt Works are: 3 cars sacks at 72c; 2 cars bbl. at \$1.43; smaller quantities are \$1.55 to \$1.60 for bbls; 85 to 90c. for sacks, and 55 to 60c. for ¼ sacks.

DRY GOODS.

There is unusual quietness in the dry goods trade, as is the case always in the last week of the year. Nothing notable has occurred to affect prices or other conditions of the market.

RAW FURS.

The prices for raw furs are still unchanged, and receipts less numerous. The following are the quotations:—Beaver per lb., \$4.50 to \$5; bear, per skin, \$10 to \$25; cub, per skin, \$5 to \$12; fisher \$3.50 to \$5; fox, red, 81 to \$1.25; fox, cross, \$2 to \$5; lynx, \$1.50 to \$2.50; martin, 75 to 90c.; mink, dark, 75c. to \$1.25; Muskrat, fall, 12c.; winter, 15c.; otter, \$8 to \$13; racoon, 25 to 80c.; skunk, 25 to \$1.25.

ORIENT MILLS,

Celebrated for the Cheapest and Purest Spices and Coffees, Extracts, Mustard, Baking Powder. All goods guaranteed to give Satisfaction.

Thompson, Bradshaw & Co.,
36 and 38 Lombard St, TORONTO.



SILVER STAR STOVE POLISH,

THE PHENOMENAL POLISH,
BLACK, BRILLIANT, BEAUTIFUL,
Handsome put up in 3 doz. hinged cases,
can be had from all wholesale grocers,

Or from **F. F. DALLEY & CO.,**
PROPRIETORS,
Hamilton, Canada.

TO GROCERS.

SIMCOE GANNING COY'S

Goods are warranted first-class.

PUSH THEM.

Order through your wholesale
House.

WALKER, HARPER & COMPANY OXFORD MILLS.

"FLOUR" Manufactured by Improved Roller System.

BRANDS:

Golden Star. Golden Sheaf.
Oxford. Ontario Queen.
Regal. Jubilee.

Manufacturers of
STANDARD AND GRANULATED OATMEAL.
ROLLED OATS. ROLLED OATMEAL.

DEALERS IN
Grain, Seeds, Bran, Shorts, Beans, Mid-
dlings, Chop Feed, Pot Barley,
Split Peas, Cornmeal.

ADDRESS:

NORWICH, ONT.

Mixed cars a specialty.

MITTENS.

Best and Cheapest in the Market.



Specially designed and adapted for Brakesmen, all classes of Railroad Work, Lumbering, Teamsters and Farm Work; made in Saranac, Buck, and our "Yellow Napa Tan Horse"—the strongest material made.

Dealers will consult their best interests by waiting for our Travellers.

W. H. STOREY & SON,
ACTON, ONT.

DAVIDSON & HAY
 Wholesale Grocers,
 36 Yonge Street,
 TORONTO, ONT.

IN STOCK
 Full assortment of canned goods, including the following choice brands:—
 "Canada First," "Lion," "Little Chief" and "Lynn Valley" Corn. Peas—Simcoe "English Garden," Delhi Sweet Wrinkled, Marrowfats and "Little Chief." Tomatoes—"Little Chief" "Ontario" and Windsor; also Peaches, Pears, Raspberries, Strawberries, Pumpkins, Plums, Pine Apple, &c., &c.
Sloan & Crowther
 WHOLESALE GROCERS,
 TORONTO.

H. P. ECKARDT AND CO
 Wholesale Grocers,
 3 Front St. East,
 TORONTO.

JAS. WATSON & Co.,
 Coffee and Spice
 Dealers.
 Toronto, Ont.

J. F. EBY. HUGH BLAIN.
**NEW HONEY
 DROP CORN.**
 ORDER EARLY---Only a limited quantity obtained this season.
EBY, BLAIN & Co.,
 Sole Agents for Canada.
 Wholesale Grocers,
 FRONT AND SCOTT STS. TORONTO.

**EDWARD
 ADAMS & CO.**
 ESTABLISHED 1846.
 Wholesale Grocers and Importers of
**TEAS,
 SUGARS,
 COFFEES,**
 Tobaccos, Wines and Spirits
 95 & 97 Dundas St., London, Ont.

BALFOUR & CO.,
IMPORTERS OF TEAS
 AND
 Wholesale Grocers
HAMILTON.

SMITH & KEIGHLEY
 WHOLESALE GROCERS.
 The following new fruits in stock:
**MALAGA RAISINS.
 PRUNES**
 IN CASES.
FIGS
 ALL SIZE BOXES.
CURRANTS
 BRLS., HFS. and CASES.
SMITH & KEIGHLEY,
 9 Front St. E., Toronto

STEEL, HAYTER & CO
 IMPORTERS OF
INDIAN TEAS
 Direct from their estates in Assam.
 Assams, Kangras, Darjeelings and Indian Oolongs in stock.
 PROPRIETORS OF THE WELL-KNOWN
"MONSOON" BRAND.
 SAMPLES AND QUOTATIONS ON APPLICATION
 11 & 13 Front St. E. Toronto.
 Calcutta and London Firm: Octavius Steel & Co
 Telephone. 2354.

J. W. Lang & Co.
 Wholesale Grocers,
 TORONTO.
 Special values in
TEAS
 For January Trade.
 33 Front St. East.

NEW BLACK BASKETS.
 We have just received the first shipment of
 "Crescent" Brand
**EXTRA CHOICE PATRAS
 CURRANTS.**
 Specially packed for us.
 Ask our Travellers or send for Samples and Prices.
PERKINS, INCE & Co.,
 TORONTO

WARREN BROS. & BOOMER,
 IMPORTERS
 AND
WHOLESALE GROCERS,
 35 and 37 Front St. East,
TORONTO, ONT.
 SUGARS, COFFEES AND TEAS
 SPECIALTIES.

THE
ST. LAWRENCE SUGAR REFINING CO'S
Granulated
and Yellows
ARE PURE.

- NO BLUEING -

Material whatsoever is used in the manufacture of

OUR GRANULATED.

TUTTI-FRUTTI

Chewing Gum,
AND OTHER STAPLE BRANDS.

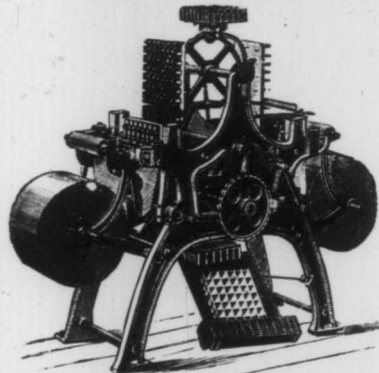
ADAMS & SONS,
23 CHURCH ST., TORONTO, ONT.

Tutti-Frutti, Tampico, Black Jack, Sappota,
Red Rose, Magic Trick, Taffy, Licorice, Caramel,
Tulu, N. Y. Gum—100 and 200 pieces.

Send for descriptive circular containing description of goods, with elegant Lithographs, free. See our Price List, page 17.

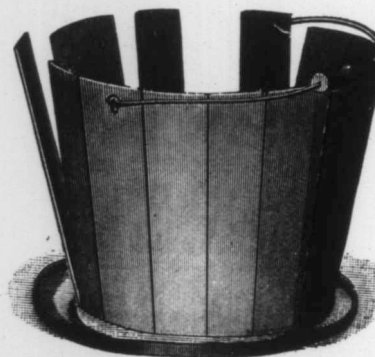
Northumberland Paper and Egg Case Co

Sole Manufacturers of Machine Made Egg Case
Fillers. (Straw Board.)

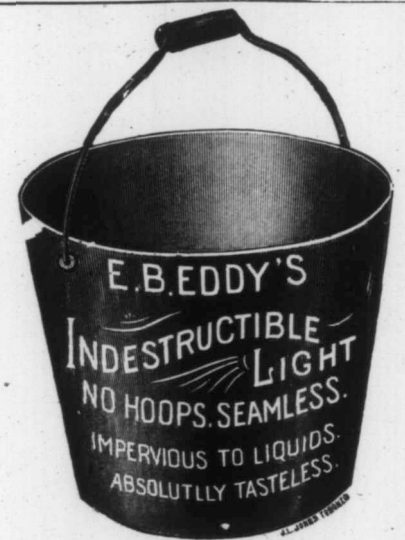


We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT.

CATCH ON!



The Old Wooden Bucket.



E. B. Eddy's Indurated Fibre Pail.

The Neatest, most Durable, most Attractive and very Best Ware in the Market! The Cheapest because the most Durable!

These Superior Wares are moulded in one piece from wood fibre. No hoops. No joints. Cannot leak, shrink, swell or water soak. Will not taint milk or other liquids. Proof against hot and cold water, kerosene oil, benzine or naphtha.

If your Wholesale Grocer does not keep these wares in stock, apply direct to the sole owners of the Patents and sole Manufacturers in Canada.

THE E. B. EDDY MFG. CO.,
HULL CANADA.



Put up in neat attractive wrappers and packed in a handsome case, is a high grade laundry soap at a low price. The retail grocer makes a good profit, in fact, a big profit for soap.

Samples and advertising matter sent on application.

The St. Croix Soap Mf'g. Co.,
ST. STEPHEN, N.B.

MONTREAL

MONTREAL MARKETS.

Dec. 31, 1890.

GROCERIES.

The holiday intervening and the natural course of business just now furnishes us with few new facts to mention; in fact there is none, and the general position is unchanged both as regards values and business generally.

FRUIT.

No great business is expected in a wholesale way during Christmas and New Years' weeks, consequently there is but little to note regarding the week under review. In dried fruit there has been no change or no notable transaction to indicate any, so that prices are chiefly nominal. Holders, however, appear to maintain unchanged views and 6 to 6½c repr. sents the range of ideas regarding values on Valencia raisins, the inside figure being for seconds. Currants remain unchanged at 5½ to 6¼c. Other lines of dried

fruit remain about the same and but little can be said. In green fruit a fair jobbing business has occurred in such lines as oranges, lemons and grapes, but otherwise the market was featureless. The only change in prices has been on Valencia oranges, which are somewhat easier under larger receipts at \$4.25 to \$4.40 per case. Florida and Jamaica stock continue the same \$3.75 to \$4.00 per box for the former and \$6 to \$6.50 per barrel for the latter.

SUGAR, TEA, ETC.

The business in these lines during the past week has been of a very unimportant character and restricted to a few hanc-to-mouth sales which have no effect on the general position.

Sugar has shown no change, business being small with prices steady.

Syrups have been moving well of late, but during the week little new business has transpired and we quote prices unchanged at 3¼ to 4¼c. Molasses have furnished a small jobbing movement on the basis of 36 to 37½c.

RICE.

There is nothing doing in rice and prices remain as before; common \$3.90, Japans \$4.10 to \$4.25, and Patna \$5.50.

CANNED GOODS.

This trade has presented little in the way of animation during the past week. Some business was noted in corn, but it did not amount to anything very important and the market as a general thing remains as flat as ever, as dealers have all they want in the way of immediate requirements. We quote:—Lobsters, per case, \$7.25 to \$8; mackerel, per case, \$4.75 to \$5; sardines, per case, \$8.50 to \$9.50; salmon, per doz., \$1.30 to \$1.40; clams, 1lb tins, per doz., \$2; oysters, 1lb tins, per doz., \$1.75 to \$1.85; New Brunswick sardines, per 100, \$5 to \$5.50; Quebec tomatoes, \$1.20 to \$1.25; peaches, per doz., \$2.50 to \$2.65; bartlett pears, 2lb. tins, per doz., \$2.10 to \$2.25; strawberries, 2lb tins, per doz., \$2.25 to \$2.50; pineapples, 2lb tins, per doz., \$2.30 to \$2.40; plums, 2lb tins, per doz., \$1.75 to \$2; corn, Erie & Aylmer, per doz., \$1 to \$1.10; corn, Boeggs, \$1.25 to \$1.30; peas, 2lb tins, \$1.20 to \$1.30; string beans, 2lb tins, per doz., 80 to 85c.

FISH.

There is nothing to note in regard to the market in a general way, the only business doing, being the sales of a few car loads of frozen tommy cods on the basis of \$1.50. Prices, in general, rule very firm, except light stocks. We quote: Labrador herring, per barrel, 5.00 to \$5.50; do. half-barrel, 3.00 to \$3.12; Cape Breton herring per brl., 5.00 to \$5.75; do. half-brl., \$3; dry cod per quintal, 4.75 to \$5; green cod, No. 1 \$5.50; do. No. 2, 4.25 to \$4.75; do. No. 1, large, \$5.50; do. large drafts, \$5.75; Labrador salmon, No. 1, per brl., \$15; do. No. 2, \$14; do. No. 3, \$13; mackerel, No. 1, half-brl., 11.00 to \$11.50; do. No. 1, kit, 2.50 to \$2.75; finnan haddies, Canadian, per pound,

The Badgerow-Falconer
Bonded Vinegar Manufacturing Company

Highest Médal Award Toronto Exhibition.

Telephone 1261 69 & 81 Jarvis St., Toronto.

LEONARD H. DOBBIN,

Commission Agent
and Broker in Canned Goods.

EVAPORATED APPLES A SPECIALTY.

4 Hospital Street, MONTREAL.
TELEPHONE 2205.

JNO. A. MOIR,

GENERAL AGENT.

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.



JAMES E. BAILLIE,

PRODUCE & COMMISSION MERCHANT,

66 Front St. East, Toronto.

ESTABLISHED 1874.

CONSIGNMENTS of butter, eggs, poultry, dried apples, etc., INVITED. Prompt returns made.

Always in stock—Long clear Bacon, Hams, Breakfast Bacon, Barrel Pork and Lard.

Munn's Pure Boneless

CODFISH

In pressed 2 lb. Bricks, packed in 5, 10, 20 and 40 lbs.

This fish is cut from the largest Newfoundland codfish, and the quality is unsurpassed.

APPLY EARLY.

STEWART MUNN & CO. - Montreal

WE ARE BUYING

Dried Apples.

SEND SAMPLES
AND QUOTATIONS.

ESTABLISHED 1860.

STANWAY & BAYLEY
BROKERS

AND
GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

Evaporated Apples

SEND SAMPLES
AND QUOTATIONS.

MONTREAL MARKETS.—Continued.

7 to 7½c.; oysters, per barrel, 2 to \$4; Red Sea trout, per barrel, 9.00 to \$9.50.

APPLES.

There is no change locally as far as apples are concerned, but recent cables would indicate that the firm feeling in Liverpool is maintained. One received to-day from there showed that of a shipment ex Sarnia from Portland of 741 barrels they had netted \$4.31 in the West, while another lot of 320 ex Samaria from Boston netted \$4 in the West.

PROVISIONS.

There has been no change in the position of this market and business has been of the ordinary jobbing kind. Prices rule about the same, as follows:—Canadian short cut, per brl \$15.00 to \$15.50; mess pork, western, per brl \$15.00 to \$15.50; short cut, western, per brl \$16.00 to \$16.50; hams, city cured, per lb 10 to 11c.; hams, canvassed, per lb 10 1-2 to 11½c.; lard, Canadian, in pails 8¼ to 8 1-2c.; bacon, per pound, 9 to 10c.; lard, com., refined, per lb, 8 to 8½c.

EGGS.

There has been a fair steady business during the week, sufficient to keep stocks well reduced, while receipts have been light. It is but natural, therefore, that prices rule firm. Lined 22 to 24c., fresh 25 to 27c., held 22 to 23c.

DRESSED HOGS.

During the past few days the supply of dressed hogs have been rather light, and consequently what stock there is, is held firm, especially new fresh killed light weights. We quote \$5.90 to \$6.10 as a range.

POULTRY.

There has been the natural brisk movement in chickens, turkeys, etc., incidental to the season, as the supply has been rather limited. Prices all along have ruled firm in comparison with former years, especially on turkeys, in fact this has been one of the seasons when the farmers, who held on, made money, as the stock appears to have been very scarce. We quote: Turkeys, 10 to 11c.; geese, 5 to 7c.; chickens 5 to 8c.; and ducks 7 to 8c.

BUTTER.

There has been little or no change in the position of this market of late, and nothing particular to note, aside from recent speculative purchases, notably, some Eastern dairy stock from below Quebec, and some profitable transactions in Townships. One car load of held Townships which had been purchased in the country around 13c., netted the dealer 17c., and he was so satisfied with the deal which recouped him for last year's losses, that he started out to gather up some more, but could only collect 180 tubs, which he disposed of on the same basis. This pretty clearly indicates that our previous remarks about stocks being well cleared up was about right. We also know of purchases of Western, in kegs, several hundred of them, somewhere between 15 to 15½c. on export account. Creamery holds its own, with a steady jobbing demand at 23c. and over.

CHEESE.

There is little that can be said about this market which has not already been said. Business is small and unimportant and the position is a purely nominal one as regards values, as no business can be cited which will give any idea as to price. It may be stated, however, that holders appear to be in the same hopeful frame of mind that is generally, but it is to be noted that some have been making the rounds more frequently of late. How stocks will turn out on

—THE—
IMPERIAL PRODUCE CO'Y.,

OF TORONTO, LTD.,

69 Front Street East, Toronto,

—AND—

63 Tooley St., London, England,

Brokers and Commission Agents.

Invite

Correspondence

—FOR—

Quotations on

DRESSED HOGS, POULTRY, POTATOES, TURNIPS, HAY, OATS, BARLEY, BUTTER, EGGS, APPLES, &c.

Both for Canadian and European markets.

the first is a general subject of discussion and various figures are advanced. One estimate which we give as furnishing some idea of what is thought is as follows:—Montreal, under 90,000 boxes; elsewhere in Canada, 70,000 boxes; New York, under 80,000; stocks on this side, excepting Chicago and the west, 250,000; Liverpool, 160,000; elsewhere in Great Britain, 250,000. The figures for Great Britain are high as compared with last year, but it is held that supplies are principally at the large centres, while stocks in dealers' hands are small.

FLOUR AND GRAIN.

There has been no change in flour and grain during the past week, and but little can be said about the market, prices being more or less nominal except in oats in which there has been some odd business. We quote No. 2 hard Manitoba, \$1.00 to \$1.01; peas 71c to 72c per 66 pounds in store; Manitoba oats, 44c to 45c; Upper Canada do., 47c to 47½c per 34 pounds; corn 72c to 73c. duty paid; feed barley, 50c to 52c; good malting do., 65 to 70c; rye 60c.

Flour has ruled extremely dull and beyond some small hand to mouth business there is nothing to note. The tone is easy and prices generally have an easy tendency. We quote a lower range as follows: Patent spring \$5.40 to \$5.50; patent winter, \$5.00 to \$5.25; straight roller, \$4.60 to \$4.75; extra, \$4.10 to \$4.50; superfine, \$3.75 to \$4.00; fine, \$3.25 to \$3.50; city strong bakers', \$4.75 to \$5.25; strong bakers', \$4.75 to \$5.25.

Mr. William Adams, eldest son of Mr. Adams, of Smith & Keighley, spent the past week with his father at his residence, Rose-dale. He takes one of the sixty-five routes for the wholesale grocery firm of Reid, Murdoch & Co., Chicago, and makes Des Moines his headquarters.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N. B., Dec. 29, 1890.

To review the prospects your correspondent waited upon leading merchants and bankers. Trade in New Brunswick depends upon the condition of the lumber business. The bankers stated that business during the year was not up to last year. The first months of 1890 trade was buoyant, but fell off owing to the low price of deals in England. Freights went down and business became stagnated. Also, crops were poor.

One of our prominent wholesale grocers said the first half of the present year was equal in volume to that of last year, but the last half was a little less than corresponding half of '89. "We could," said he, "have done as much business, but we thought it advisable to curtail. It is not always those who sell the most goods do the largest business." The reason for the curtailing was the low price of lumber in England, and the dulness of the Atlantic carrying trade. Vessels had paid no dividends for the last six months. These, made us feel that we should act cautiously," continued the merchant. Payments on the whole were fairly satisfactory. The losses from bad debts were very small. In the early part of the year merchants made good profits from the advances in oatmeal, corn meal, pot barley, pork, seeds, and lard, rightly anticipating a change in the tariff. Seeds advanced 15 per cent., and lard from 2 to 3c. During the last few months a good many merchants have "stocked up." Provisions are cheap, and merchants will be in a position to take advantage of it. Speaking of the late financial crisis, the merchant said its effect was also felt in New Brunswick, and banks throughout the country were curtailing discounts. He would advise caution.

Another wholesale merchant was interviewed. He said trade was quite as good as last year. Payments were satisfactory. "The failure of the crops," said he "will make it hard for the farmer during the coming year." May pork could now be purchased for \$1 less than before the stringency. Oats, however, keep stiffening and advance more rapidly than oatmeal. Oats are now 50c. higher than they were two weeks ago.

The fish merchants report that the catch of salmon for the year was a failure. The catch of other kinds was an average, but the high prices obtained for pickled fish, helped the fishermen out considerably. The large exports to the West Indies were also beneficial.

There is a movement on foot among the retail men of the North End to close their stores at 8 o'clock, p. m.

The changes of the past week are few. In flour, Manitoba Spring Patents show a decline of 10c.

Fish are steady, at prices last quoted.

OATS, ETC.—Oats remain firm. Beans are marked down 5c. The quotations are:—Oats, P. E. Island, 51 to 53c.; oats, Canadian, 51 to 53c.; beans, hand-picked, \$1.70 to \$1.80; do. prime, \$1.60 to \$1.70; hops, 20 to 22c.

MOLASSES—The market is easier, and all grades except Eastern Trinidad are 1c. off. A small cargo is reported for sale, but up to to-day there seems to be no takers, although the stocks on hand are not extra heavy. The quotations are:—New crop—Barbadoes, per gal., 34 to 35c.; Antigua, new, 33 to 34c.; Eastern Trinidad, 31 to 32c.; Demerara, new, 29 to 32c.; do. St. Kitts, 32 to 33c.; Nevis, new, 32 to 33c.

PROVISIONS—Clear pork and P. E. Island mess are marked down 25c.

SUGARS—Paris lumps, show a decline.



A well-worded, neatly displayed advertisement is a finger-post on the thoroughfare of business, ever pointing the wayfarer to your place of business. Where should this finger-post be erected? Supposing three or four roads lead to your place of business, you

would not think of placing this finger-post on the road travelled by the general public when it could be put right in the path of your customers. No, you would be too near-sighted for that. Still that is what many are doing every day in the matter of advertising. You plant small advertisements in numerous publications, hoping, but doubting, that they will bear fruit, and if they do not, you say "advertising don't pay."

THE ARGUMENT against advertising, that it does not pay, is as senseless as the argument against eating food, because some fools have made themselves sick eating some kinds of it.

You do not speculate when you advertise in **THE CANADIAN GROCER**. The best evidence of the value of a paper as an advertising medium is its ability to secure and hold the best paying class of advertisements. Therefore, we are in it. **THE GROCER'S** success is due to the fact that we study our advertisers' interests. You never see our advertisers buried out of sight. Is there another paper that can say the same? The time has now arrived when you cannot do business without advertising, and the sooner you see this the sooner you will make money. Drop us a card for rates and testimonials.

THE AT-HOME.

The Toronto Retail Grocers' Association will hold its annual at-home on the evening of the 5th of February next, in Harry Webb's supper and assembly rooms. Double tickets are to be had from members of the committee at \$1.50, and for extra ladies at 60c. additional.

THE DRUMMER AND THE WASP.

A wasp went buzzing to his work
And various things did tackle.
He stung a small boy next a dog,
Then made a rooster cackle.
At last upon a drummer's cheek—
He settled down to drill.
He bored away for half an hour
And then he broke his bill.

A consignment of 500 turkeys from Hamilton, Ont., sold in St. John, N.B., last week at 13 to 14c. per lb.



Brantford and Pelee Island, J. S. HAMILTON & CO'Y. SOLE AGENTS FOR CANADA. BRANTFORD, ONT.

CAR LOTS or BROKEN LOTS

Flour, Meal, Buckwheat Flour, Cornmeal, Rye Flour, or anything in the Flour, Feed or Grain line furnished on shortest notice at lowest prices.

J. & R. ROBSON,
Millers and Grain Dealers, Brantford, Ont.

SEAFORTH OATMEAL MILLS

Manufacturer of and Dealer in Rolled, Granulated & Standard Oatmeals, Split Peas, Pot Barley, Cornmeal, and General Produce. Eggs a specialty.

D. D. WILSON,
SEAFORTH, ONT.

EDWARDS, CATCHPOLE & CO'Y
TORONTO.

Manufacturers of French Blacking, Waterproof Dubbin, Stove Polish, Stove Pipe Varnish, Shoe Dressing, Flavoring Extracts.

Office, 33 Wellington East.
Factory, 265 Gladstone Ave.

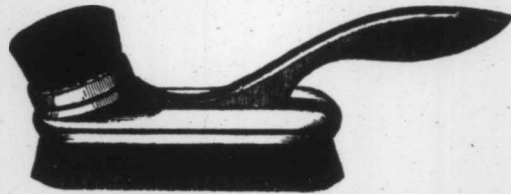
How to Sell Goods

Send Ten Cents to the GROCER PUBLISHING CO. for a copy of B. F. Cumming's Prize Essay on "How to Sell Goods."

Grocer Pub. Co.,
6 Wellington St. W., Toronto.

THE LONDON BRUSH FACTORY,
61 and 65 Dundas Street,
MANUFACTURERS OF

EVERY KIND
OF
BRUSHES
HANDLED BY
GROCERS'
TRADE



FULL STOCK
OF
CARPET
SWEEPERS.

Awarded Gold and Silver Medals, 1887 and 1888, Bronze A.D. 1889.
Send for Illustrated Price List with Discount Sheet
THOS. BRYAN, London, Ont.

N. K. FAIRBANK & CO.,

COMPOUND  REFINED LARD.

185 WELLINGTON ST., MONTREAL.
CHICAGO. ST. LOUIS. NEW YORK.

LOCKERBY BROS., WHOLESALE GROCERS,
75 ST. PETER STREET,
MONTREAL, P. Q.,
ARE OFFERING THIS WEEK

NEW DRIED FRUITS,
California Prunes, Peaches, Apricots,
Pears, and Nectarines, Bosnia
Prunes, Grenoble Walnuts, Sicily Filberts,
and Taragona Almonds.

IN STOCK:

ATMORE'S STANDARD MINCE MEAT IN	37lb	wooden pails.
" " " " " "	18lb	" " "
" " " " " "	10lb	" " "
" " " " " "	5lb	" " "
" EXTRA FAMILY MINCE MEAT	5lb	glass jars.
" " " " " "	3lb	" " "

Will be pleased to have Orders for sample Lots.

TURNER, ROSE & CO.,
WHOLESALE AGENTS,
MONTREAL.

HUDON, HEBERT & CIE.,
WHOLESALE GROCERS

— AND —
WINE IMPORTERS,
NO TRAVELLERS ON THE ROAD.

304, 306 St. Paul St.
143, 145 Commissioners St. **MONTREAL.**

ORDER A CASE OF
OCEAN WAVE BAKING POWDER
 From your Wholesale Grocer.
 Sells itself after one Trial. Prices Current.

HODD & CULLEN
 Roller Millers.

FLOUR

Manufactured "Hulgarian" System.
 Our brands are
 Classic, Anchor, White Frost, Challenge, Diadem, Strong Bakers.
 Heavy dealers in
 Oats, Oatmeal, Beans, Peas, Middlings, Bran.
 Quotations by wire.
 Address, **STRATFORD, ONT.**

STUART, HARVEY & Co.
 Importers and

WHOLESALE GROCERS

A Large and Well-Assorted Stock of
Teas, Sugars and General Groceries
HAMILTON, ONT.

ENOCH MORGAN'S SONS

SAPOLIO
 CLEANS WINDOWS, MARBLE, KNIVES.
 POLISHES TIN-WARE, IRON, STEEL, &c.
 EMIL POLIWKA & CO.,
 36 Front St. E., TORONTO, O.
 Dominion Agents. Correspondence Solicited

39 & 40 Central Market.
W. McCUSKER,
 General Produce Dealer,
 SPECIAL ATTENTION TO
 Cheese, Butter, Eggs, and Honey,
HAMILTON, Ont.

Ross's ROYAL BELFAST GINGER ALE
 IS THE **BEST IMPORTED**

Ross's Royal Soda Water.
 " " Seltzer Water.
 FOR SALE BY
ALL FIRST-CLASS GROCERS.

CORTICELLI
 All STOREKEEPERS are
INTERESTED.

The Best Goods are what you want to give your Customers.

TRY CORTICELLI SILKS

Ask your Wholesale Merchant for them, if he does not keep CORTICELLI, write direct to

CORTICELLI SILK CO., ST. JOHNS, P. Q.

SILVER CREAM BAKING POWDER,

Put up in ¼ lbs., ½ lbs., 1 lbs., 3 lbs., 5 lbs., 10 lbs., and 20 lb cans. Also by the brl.

No Glass, Crockery, or other Fakir schemes with this Powder.

IT SELLS ON ITS MERIT.
 Can be had from wholesale grocers, or from the Proprietors.

F. F. DALLEY & CO.,
 Hamilton, Canada.

COUGH NO MORE.

Every retailer should have them at this season of the year. Watson's Cough Drops are the best in the world for the throat and chest; for the voice unequalled. "R. & T. W." Stamped on each drop. Write R. & T. WATSON, TORONTO, for Prices, etc.

Mention THE GROCER.

THE BARM

YEAST

IT HAS NO EQUAL.

THE BARM YEAST MAN'G COMPANY,
 35 Wellington St. East, Toronto.
 TELEPHONE 1920.

W. H. GILLARD & CO.,
WHOLESALE GROCERS, HAMILTON.

IN STORE:

NEW GOODS—Mayette Grenoble Walnuts (finest grown). Persian Dates in layers. Le Sphinx brand Bosnia Prunes, cases and casks.

CANNED APPLES in gallons and threes at special prices to the trade. Buy early. Apples will be much higher next spring.

Agents for Allan's Condensed Mince Meat. Nelles' fine Jams in glass pots and pails.

DIAMOND BAKING POWDER is considered by those who have tried it to be the best value in the market. A trial will convince you. Put up in ¼, ½ and 1 lb. tins. Retail at 10, 15 and 25 cents.

Mail orders and Correspondence solicited and promptly attended to.

Established 1860.

EBENEZER THOMPSON

COMMISSION MERCHANT AND IMPORTER OF

Dried Fruits, American and French Tinned Goods, Etc.

THOMPSON'S BUILDINGS, 48 to 52 THOMAS ST.,

LIVERPOOL.

Direct correspondence solicited from Buyers of

Currants in Barrels, Cases, 1-2, 1-4 and 1-8 Cases, of Patras, Vostizza and Provincial growths.

Raisins, Valencias, Sultanas, Elemes, Muscatelles, etc.

Dates, Persian, Bombay, etc., in Cases and Mats.

Figs; in Boxes, from 8 oz. to 14 lb. each, and Bags 1-2 cwt. each.

Prunes, Bosnia, in Casks and Cases. French in Cases and Boxes.

Plums, French, in Cases and Bottles.

Almonds, Tarragona and Ivica, also shelled in boxes.

Nuts, Barcelona and Turkey Filberts, Brazils.

Sardines, all grades, in 8 oz., 12 oz., 14 oz. and 18 oz. tins.

CONSIGNMENTS.

Direct correspondence is also solicited from sellers of

Apples in Barrels, Cases or Boxes.

Dried Apples in Barrels, Cases or Boxes.

Canned Lobsters, Tomatoes, Apples, Corn, Etc.,
BUTTER, LARD, EGGS, Etc.

The light fruit crop in England, France and Spain is likely to ensure good returns to consignors of Apples, and I can promise account sales and remittance of proceeds within seven days after arrival of shipments. Advances made if required. References to North and South Wales Bank, Liverpool, England, and the best mercantile houses since 1860.

TO
 OUR
 ADVERTISERS.

Wouldn't it pay you better to concentrate your advertising in THE CANADIAN GROCER? It goes direct to the grocery and general store trade. Experienced advertisers have found that a full page advertisement in their trade paper is a hundred per cent. more profitable than the same space divided among a dozen general trade papers. "In union is strength," do you see the point?

GET STRONG

BY TAKING

Johnston's Fluid Beef.



KEEP STRONG

BY TAKING IT

Regularly.

THE GREAT STRENGTH-GIVER.

Because it contains all the Nutritious Constituents of Prime Beef, in the most digestible form.

W. G. A. LAMBE & CO.,

Late WILLIAMSON & LAMBE.

STORAGE

54 & 56 Wellington St. E., Toronto



ELLIS & KEIGHLEY,

IMPORTERS AND DEALERS IN

COFFEES, SPICES,

MUSTARD,

BAKING POWDER,

Fruit Puddine, Royal Jellyine.

Bay St.,

- Toronto.

Creamery Men and Merchants.

Holding butter of good quality are requested to correspond with

A. & J. STRUTHERS,

SUCCESSORS TO

T. W. CLARK,

Commission Merchants and Wholesale Dealers in Butter and Eggs.

Consignments solicited and business transacted for Ontario and other Eastern Canada Merchants.

VANCOUVER, B.C.

References: Bank of British Columbia, Bank of British North America.

W. RYAN

Produce and Commission Merchant,
72 FRONT ST. EAST, Toronto, Ont.
—DEALER IN—

Mess and Shortcut Pork; Long, Clear Breakfast and Roll Bacon; Hams; Lard; Dried and Evaporated Apples.

SPRUCE BUTTER TUBS, 50's, 30's, 20's.

Consignments of Eggs and other Produce Solicited. Egg Carriers supplied.

J.F. YOUNG & CO.,

PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Store-keeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.

We Furnish Egg Cases. Try Us.

LAURENCE GIBB

Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

To Country Merchants and Dealers.

THE undersigned solicit consignments of butter, eggs, poultry, apples, potatoes, pork, flour. Liberal advances made. Correspondence solicited. Telephone No. 2241.

E. DENNE & CO.,

70 Colborne St., Toronto.



HUCKINS SOUPS

Require only to be heated. Prepared with great care from the highest quality materials. Have enjoyed the highest reputation for more than 32 years.

TEST FREE

Send us 20 cents, to help pay express, and receive, prepaid, 2 sample cans of these Soups, your choice.

J. H. W. HUCKINS & CO.,
Sole Manufacturers, Boston, Mass.

SOLD BY ALL LEADING GROCERS.

LEONARD H. DOBBIN, MONTREAL. Sole Agent for Canada.

Tomato, Mock Turtle,
Ox Tail, Green Turtle,
Pea, Julienne,
Beef, Vermicelli,
Chicken, Terrapin,
Macaroni, Consommé,
Okra or Gumbo,
Soup and Bouilli,
Mullagatawny.

RICH AND PERFECTLY SEASONED.

P. DOTY & SON,

(Successors to W. B. Chisholm)

MANUFACTURERS OF



1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

THE CHISHOLM PLANT BOX.

OAKVILLE, ONT.

LARD, GUARANTEED PURE.

Long Clear New Cured Meat.

Write for Quotations.

WM. DAVIES & Co., TORONTO.

The Cowan Cocoa & Chocolate Co. Limited
OF TORONTO,
Manufacturers of

Cocoas and Chocolates.

Hygienic, Queen's Dessert, Mexican, Iceland Moss, Sweet Curacao Vanilla, Cocoa Essence, Royal Navy Chocolate, Soluble, Creams, Coffees and Confectioners' Chocolates, Icing, and Powdered Sugars.

LEONARD H. DOBBIN, Agent, Montreal.

DURABLE PAILS AND TUBS.

TRY



THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hoop with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
Chas. Boeckh & Sons, Toronto,
Jas. Lee & Co., Montreal.

Hams, Breakfast and Roll Bacon,

New curing, now ready.

For Choice full flavor goods send us a Sample order.

Jas. Park & Son,

Toronto, Ontario

Established 1874.

W. H. SMITH, Wholesale Produce Commission Merchant
186 KING ST. EAST, TORONTO.

Wholesale Dealer in Butter, Eggs and General Produce. Consignments solicited. First-class reference

McLAREN'S

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers Make a Point of Keeping it always in Stock.



OUR travellers are now starting out with a full line of Samples. Kindly reserve orders till you inspect our lines. You will not regret it.

R. TEW & CO.,
Crockery, Glassware, Fancy Goods, Lamps, etc.
10 FRONT ST. East,
(Adjoining New Board of Trade Building.)



ONTARIO.

Fenelon Falls—Austin, Henry, grocer, boots and shoes and butcher, sold out groceries, boots and shoe business to Arnold & Graham.

Hamilton—Stewart, Jas. & Co., manufacturers stoves, Jas. Stewart deceased.

Morrisburg—Denisha, F. G., eggs and butter, burnt out, partially insured.

Nortonville—Lewis, J., blacksmith, burnt out.

Osnabruck Centre—Warner, John W., carriage maker, assigned to D. E. McIntyre, Cornwall.

Ottawa—Bruce, Jos., drugs, business advertised for sale by tender.

Portland—Dowsett, N., general store, meeting of creditors 3rd prox.

Toronto—Ruthven, S., grocer, assigned to Wm. J. Crown, Toronto.

Wellington—Dorland, Thos. G., grocer, assigned to David S. Saylor, Wellington.

West Toronto Junction—Hoar & McMurtry, hardware, dissolved, Thos. E. Hoar continues.

MANITOBA AND NORTH-WEST TERRITORIES.

Crystal City—Smith, J. & Co., general store, removed to Balder.

Souris—Young, J. & Co., hardware, sold out to A. E. Lewis.

QUEBEC.

Ange Guardian (Rouville Co.), Desautels, Theophile, hay dealer, meeting of creditors.

Beloil—Pefortaine, A. & A., general store, assigned.

Montreal—Dupre, J. F., grocer, stock, etc., advertised to be sold by auction on 30th inst.

St. Anne De Bellevue—Morrison, J. F. A., general store, burnt out; insured.

Ste. Marthe—Berthraume, M. & Co., general store, demand of assignment

NOVA SCOTIA.

Lockeport—Chipman, Wm., grocer, burned out; Locke, Churchill, general store and fishing, burned out; Locke, Frank, general store, burned out; Payzant, Freeman, lobster packer, burned out, insured; Redding, Geo., crockery, etc., burned out.

Springfield—Morrison, John G., general store and lumber, assigned.

BRITISH COLUMBIA.

Revelstoke—Wilson, E. S. & Co., general store, meeting of creditors held.

Victoria—Campbell, Francis, tobacconist, advertised to sell out.

Vancouver—Gray, T. C. & Co. (co nom) grocers, succeeded by Gray & Feek.

CANADIAN EGGS IN THE ENGLISH MARKET.

The Canadian Gazette, London, Dec. 11, says: The experiment of shipping Canadian eggs to British markets was brought to a close on Tuesday by the arrival at Liverpool of the Lake Huron with 100 cases, each containing 1,400 eggs. Since the McKinley tariff came into operation no less than 1,000 cases, containing in all 1,400,000 eggs, have reached this country from Canada, and dealers who have handled the consignments say that were the McKinley law to be repealed—as it is not, of course, likely to be at all events for some time to come—the Canadian egg merchants have so far already succeeded in meeting British requirements as to place the trade upon a sound and permanent footing. At the same time we need hardly remind Canadian shippers that there is plenty of scope for the exercise of caution and enterprise.

Toronto commercial travellers held their second annual smoking concert on Monday night at McConkey's restaurant. A large number of travellers and their friends were present, and put in a most enjoyable evening.

Mr. Wm. Jenkins, Cashel, was one of the few buyers in town this week. He reports a most successful year, owing chiefly to a change made in his system, which is now to all intents and purposes a strictly cash business. If his customers want credit they have to pay seven per cent. interest, but very few of them do.

DETECTIVE AGENCIES.

HOWIE'S DETECTIVE AGENCY, 86 WELLINGTON St. West, Toronto, Ont., established 1886 Telephone 1309.

BUSINESS CHANCES.

TO COUNTRY MERCHANTS AND DEALERS—The undersigned solicits consignments of butter, eggs, poultry, apples, potatoes, pork, beef, grain, flour. Liberal advances made.
W. HOLDITCH, Sudbury, Ont.,
8 Dealer in groceries, fruits, meats, provisions

ITS GREAT FEATURE

— IS —



It cannot be bought by the public. It can only be obtained from you on our Purchase Ticket Plan.

We sell to only one dealer in towns of less than 3,000 population.

Send to us for circulars, testimonials, Price Lists, and if we have no agent in your town you can secure the agency.

WM. DOBIE & CO., Publishers,
32 & 34 Front St. W., Toronto, Ont.

W. BOULTER & SONS,
Picton, Ont.

PACKERS OF THE CELEBRATED



Canned Fruits and Vegetables.

Every can has a Lion on the Label. This label is a guarantee to the consumer that the quality is first-class. Ask your Grocer for the Lion Brand Do not take any other.

Bay of Quinte
Canning Factories.

Head Office, PICTON. Branch, DEMORESTVILLE.

Battle & Smyth,
Thorold, Ont.,
Manufacturers
of
The
Japanese
Shoe
Blackening.

WHOLESALE AND JOBBING TRADE ONLY.

THE GLOBE TOBACCO WORKS COMPANY OF LONDON LIMITED.

Are again manufacturing their Choice Standard Brands of Tobaccos from pure Virginia and Kentucky leaves.

CUT PLUG SMOKING:

Gold Flake. Uncle Tom.
Hand Made. Wig Wag.

FINE CUT AMERICAN CHEWING:

Golden Thread. Victoria. Globe.
High Court. Jersey Lily.

ASK FOR THEM.

M. MASURET,
President.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 31, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Dunn's No. 1, in tins	Per doz	2 00
" " 2, in tins		75
Cook's Gem, in 1 lb pkgs		\$1 75
" " 7 oz		85
" " 2 oz		40
" " 5 lb tins		65
" " bulk, per lb.		12
Empire, 5 dozen 4 oz ca s	Per doz	\$0 75
" " 4 " 8 "		1 15
" " 2 " 16 "		2 00
" " 1/2 " 5 lb cans		9 00
" " bulk, per lb.		15

COOK'S FRIEND.

(in Paper Packages.)	Per doz	
Size 1, in 2 and 4 doz boxes		\$2 40
" 10, in 4 doz boxes		2 10
" 2, in 6 "		80
" 12, in 6 "		70
" 3, in 4 "		45
Pound tins, 3 oz in case	3 04	
12 oz tins, 3 oz in case	2 40	
5 oz tins, 4 "	1 10	
5 lb tins, 1/2 "	14 00	
Ocean Wave, 1/2 lb, 4 doz cases.	75	
" " 1/2 lb, 4 "	1 30	
" " No. 1, 2 "	1 90	
" " 1 lb, 2 "	2 20	
" " 5 lb, 1/2 "	9 60	

BISCUITS.

Arrowroot	Per lb	\$0 11 1/2
Abernethy		9
Ginger Nuts	11 1/2	
New York Fruit	14 1/2	
People's Mixed	10 1/2	
Pilot Family	6 1/2	
Snowflake	11 1/2	
Magard	15	
Soda	6 1/2	
Soda, 1 lb packages	8	
" 3 lb	21	
Sultana, thin	11 1/2	

Tea	11 1/2
Wine	9 1/2
Wine, sweet	9

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " 1/2 " "	2 10
" " 3/4 " "	1 10
Spanish, No. 3	4 50
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jacquot's French No. 2	3 00
" " 3	4 50
" " 4	8 00
" " 5	10 00
" " 1-gross Cabinets, asst.	7 50

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
F. F. DALLEY & CO.	
Per gross.	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross	2 10
TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb. 13 to 14c	

BROOMS.

Carpet	4 strings	Per doz	2 90
X Parlor	3 "		2 65
Louise	3 "		2 65
1 Gem	4 "		3 25
2 "	3 "		2 65
3 "	2 "		2 20
4 "	2 "		1 95
O Hurl	4 "		2 65
" " 3 "			2 35
" " 2 "			2 05
OK	3 "		1 70
Hvy Mill	4 "		1 35
" "	2 "		3 70

CORN BROOMS.

CHAS. BOECKH & SONS.			
X Carpet	4 strings, net	per doz	\$3 20
3 "	3 "		2 65
XXX Hurl	4 "		2 60
1X	4 "		2 40
2X Parlor	4 "		2 25
3 "	3 "		1 95
4 "	3 "		1 70
5 "	2 "		1 30
Girls	2 "		1 50
Railway	4 "		3 00
Ship	4 "		4 00
2 Cable	2 wire bands, net		3 00
3 "	3 "		4 00

1 Hearth	2 strings, net	1 75
2 "	2 "	1 50
3 "	1 "	1 20
4 "	1 "	1 30

CANNED GOODS.

Apples, 3's	Per doz	\$1 10	\$1 20
" " gallons		2 90	3 00
Blackberries, 2's		2 00	2 10
Blueberries, 2's		1 25	1 40
Beans, 2's		0 95	1 10
Corn, 2's		1 10	1 25
Cherries, red pitted, 2's		2 25	2 40
Peas, 2's		1 20	1 35
" " sifted select		1 35	
Pears, Bartlett, 2's		2 00	2 25
Pineapple, Baltimore		2 40	2 50
" " Bahama		2 90	3 00
Peaches, 3's		2 75	2 85
" " Pie, 3's		1 60	1 65
Plums, Gr Gages, 2's		2 00	2 10
" " Lombard		2 00	2 10
Pumpkins, 3's		1 90	2 00
" " gallons		1 00	1 10
Raspberries, 2's		3 00	3 25
Strawberries, choice 2's		2 45	2 50
Succotash, 2's		2 40	2 50
Tomatoes, 2's		1 65	1 85
Lobster, Clover Leaf		1 35	1 40
" " Crown		2 75	2 25
" " Bishop's Rock		2 00	2 10
Mackerel		1 40	1 50
Salmon, 1's		1 40	1 55
" " white		1 10	1 25
Sardines Albert, 1/2's tins		11, 11 1/2	
" " 1/2's "		15, 15	
" " Martiny, 1/2's "		10, 10 1/2	
" " 1/2's "		18, 19	
" " Other brands, 9 1/2, 11, 16, 19			
" " P & C, 1/2's tins		23, 25	
" " 1/2's "		33, 36	
" " Amer, 1/2's "		6 1/2, 8	
" " 1/2's "		9, 11	

MARMALADE, JAMS AND JELLIES.

(Blaklock Bros., Montreal, Agents.)		
Marmalade, Price, f.o.b. Montreal, dz.		
" Home Made," glass 1 lb	\$2 35	
" " White 1 lb	2 25	
" " 2 "	4 15	
" " Stone 7 "	13 20	
Scotch	White 1 "	\$2 10
Jams.		
Gooseberry	1 lb. white pots, 4 doz.	
Strawberry	150 assorted, per doz.	\$3 30
Black Currant		
Red Currant		
Green Gage		
Apricot		
Raspberry		
Damson		
Plum		
Red Currant and Raspberry		



Jellies. Red Currant, 1 lb. white	\$2 75
Black Currant, 1 lb. white	2 75
DELHI CANNING CO.	
Jams assorted, 1's	2 35
Jellies, 1's	2 25

CANNED MEATS.

CLARK'S.	
Comp. Corn Beef 1 lb cans	\$ 1 60
" " 2 "	2 65
" " 4 "	5 00
" " 6 "	7 75
" " 14 "	18 60
Minced Collops, 2 lb cans	2 60
Roast Beef	1 60
" " 2 "	3 15
" " 4 "	5 85
" " 6 "	7 00
Par Ox Tongue, 2 1/2 "	\$7 25
Ox Tongue	4 50
Lunch Tongue	3 00
" " 2 "	5 25
English Brawn	2 60
Camb. Sausage	2 50
" " 2 "	4 00
Soups, assorted	1 35
" " 2 "	2 25
Soups & Bouilli	1 80
" " 6 "	4 50
Potted Chicken, Turkey, or Game, 6 oz cans	1 50
Potted Ham, Tongue or Beef, 6 oz cans	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 35
Devilled Chicken or Turkey, 1/2 lb cans	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 50

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net	\$13 50

CHEWING GUM.

ADAMS & SONS.		
To Retailers.		
Tutti Frutti, 36 5c bars	\$1 30	
Sappota	150 pieces	1 15
Sweet Fern	230 "	0 85
Black Jack	115 "	0 85
Red Rose	115 "	0 85
Barley Malt	115 "	0 85
Magic Trick	115 "	0 85
Taffy Licorice	72 "	0 55
Caramel Tolu	72 "	0 40
Adams' N.Y. Gum	200 "	0 50
Cola	115 "	0 75
Puzzle Gum (new)	115 "	0 75
New Fruit Asst.	115 "	new 0 75

ALWAYS ORDER

RECKITT'S BLUE.

Prices Current, Continued—

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.	
Chocolate—	Per lb.
French, 3/4's, 6 and 12 lbs.	0 30
Caracas, 3/4's, 6 and 12 lbs.	0 35
Premium, 3/4's, 6 and 12 lbs.	0 30
Sante, 3/4's, 6 and 12 lbs.	0 25
Diamond, 3/4's, 6 and 12 lbs.	0 24
Sticks, gross boxes, each	1 00
Cocoa, Homoeopatic, 3/4's, 8 & 14 lbs	
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock	30
" Bulk, in bxs.	18

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28
Mott's Homoeopatic Cocoa (as)		32
Mott's Breakfast Cocoa		40
Mott's Breakf. Cocoa (in tins)		45
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caracas Chocolate		40
Mott's Diamond Chocolate		22
Mott's French-Can. Chocolate		20
Mott's Navy or Cooking Choc.		26
Mott's Cocoa Nibbs		30
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick		24
Mott's Vanilla Chocolate stick		40
Mott's Pure Confec. Chocolate	22c-35	
Mott's Sweet Confec. Choc.	21c-28	

J. W. COWAN & CO'S.

Cocoas—	
Hygienic, 1, 1/2 & 1 lb. boxes	70, 75
Iceland Moss 3 lb in 12 lb boxes	35
London Pearl	30
Soluble (bulk) 15 & 30 lb bxs	18, 20
Soluble (tins) 6 lb and 12 lb	20
Cocoa Nibbs, any quantity	30, 35
Cocoa Shells, any quantity	05
Cocoa Essence	per doz 1 40

Chocolates—	
Mexican, 3/4, 1/2 in 10 lb bxs	30
Queen's Dessert	40
Vanilla	35
Sweet Caracas	32
Chocolate Powder, 15, 30 lb bxs	25
Chocolate Sticks, per gross	40
Pure Caracas (plain) 3/4, 1/2 lbs	00
Royal Navy (sweet)	30
Confectioners', in 10 lb cakes	30
Chocolate Creams, in 3 lb bxs	30
Chocolate Parisien, in 6 lb bxs	30

WALTER, BAKER & CO.

Chocolate—	
Premium No. Chocolate, in boxes, 12 and 25 lbs	
Baker's Vanilla Chocolate, in boxes, 12 lbs	
Caracas Sweet Chocolate, in boxes, 6 lbs., 12 boxes in a case	
Vanilla Tablets, in boxes	
Spanish Tablets, 100 in each box, 12 boxes in a case	

German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs.	
Grocers' Style, in cases 24 boxes, 6 lbs.	
Cocoa—	
Pure Prepared in boxes, 12 lbs.	
Cracked Cocoa, in boxes, 12 lbs., 1/2 lb. papers	
Cracked Cocoa, in bags, 10 lbs.	
Breakfast Cocoa—	
In boxes, 6 and 12 lbs., 1/2 lb. tins	
In boxes, 12 lbs., 1 lb. tins, decorated canisters.	
Broma—	
In boxes, 12 lbs., 1/2 lb. tins	

COFFEE.

GREEN	
	c. per lb.
Mocha	32, 35
Old Government Java	30, 33
Rio	23, 26
Plantation Ceylon	29, 31
Porto Rico	23, 24
Guatemala	24, 26
Jamaica	23, 24
Maracaibo	24, 27

WHOLE ROASTED OR PURE GROUND.	
ELLIS & KEIGHLEY'S.	
	c. per lb
Java	33, 34
Java and Mocha	34, 36
Plantation Ceylon	35
Arabian Mocha	37
Santos	28, 28
English Breakfast	16, 24
Royal Dandelion in 1 lb tins	26

TODHUNTER, MITCHELL & CO'S	
Excelsior Blend	33
Our Own	31
Laguayra	29
Mocha and Java	32, 33
Java, Standard	33
" Old Government	30, 32
Arabian Mocha	36
Santos	28

J. W. COWAN & CO.	
Standard Java in sealed tins, 25 and 50 lbs.	30
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00

FLOUR AND MEAL.

per bbl	
Flour, Family	\$4 40 4 75
" Manitoba Patent	5 40
" white wheat patent	5 30 5 40
" Strong bakers'	5 10

Oatmeal, standard, bbls	4 75
" granulated,	4 90
" rolled	4 90
Rolled Oats	4 90
Bran, per ton	18 00
Shorts	18 00
Cornmeal	3 50 4 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
	per doz.
Cases, No. 1, 2 oz tins	\$2 75 \$3 00
" No. 2, 4 oz tins	4 50 5 00
" No. 3, 8 oz tins	8 00 8 75
" No. 4, 1 lb tins	12 60 14 25
" No. 5, 2 lb tins	25 00 27 00

FRUITS.

FOREIGN.	
	c. per lb.
Currants, Provincial, bbls	6, 6 1/2
" " 1/2 bbls	6 1/2, 6 1/2
" cases	6 1/2
" Filiatras, bbls	6 1/2, 6 1/2
" " 1/2 bbls	6 1/2, 6 1/2
" cases	6 1/2, 6 1/2
" Patras, bbls	6 1/2, 7
" " 1/2 bbls	7, 7 1/2
" cases	7 1/2, 7 1/2
" Vostizzas, cases	7 1/2, 8
" " 1/2 cases	7 1/2, 8
" 5-crown Excelsior (cases)	9 1/2, 9 1/2
" " 1/2 case	9 1/2, 9 1/2
Dates, Persian, boxes	6 1/2
Figs, Elemes, 14 oz., per box	12
" 10 and 20	14 15
" Seven-Crown	20
Prunes, Bosnia, hlds	7 1/2, 8
" cases, new	8 1/2
Raisins, Valencia, off stalk, Selected	6 1/2, 6 1/2
Layers	8, 8 1/2
Kaisins, Sultanas	17, 18
" Eleme	7 1/2, 8

MALAGA:	
London layers	\$ 00 3 25
Loose muscatels	2 35 2 75
Imperial cabinets	3 25 3 50
" qrs., flat	1 00
Connoisseur clusters	4 00 4 25
Extra dessert	4 75 5 00
" qrs.	1 50
Royal clusters	6 00 6 50
Fancy Vega cartoons	2 75
Black baskets	4 00 4 25
" qrs	1 30 1 35
Blue	4 75 5 00
" qrs	1 50 1 60
Fine Dehesas	7 00 7 25
" qrs	2 00 2 25

Lemons, Malaga	4 00
" Palermo	3 50 4 50
" Messina	4 00 4 50
Oranges, Florida	4 00 4 50
" Jamaica	8 00 8 50
" Valencia	5 00 5 50
DOMESTIC.	
Apples, Dried, per lb	0 07 0 08
do Evaporated	0 13 0 14

GLASSWARE.

TAYLOR, SCOTT & CO.	
	c. per doz
Lamp Chimneys, O	32
" " A	35
" " B	45

GRAIN.

Wheat, Fall, No. 2	\$0 92 0 95
" Red Winter, No. 2	0 95 0 96
" Spring, No. 2	85 0 90
" Man. Hard, No. 1	1 00
" " No. 2	45
Oats, No. 2, per 34 lbs.	58 59
Barley, No. 2, per 48 lbs.	53
" No. 3	50 51
Rye	64 65
Peas	64 65
Corn	65

HAY & STRAW.

Hay, Pressed, "on track	0 00 9 50
Straw Pressed	6 00

LARD.

"FAIRBANK'S" REFINED COMPOUND.	
In Butter Tubs	0 08 1/2
Fancy	0 09
3-hoop pails	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb	0 10

MUSTARD.

ELLIS & KEIGHLEY'S.	
	cts
Durham, Fine, in 1 and 1/2 lb tins	25
" per lb	22
" Fine, in 1 lb jars	25
" Fine, in 4 lb jars	70
" Ex. Sup., in bulk, per lb	30
" Superior, in bulk, per lb	20
" Fine,	15

COLMAN'S AND KEEN'S

In 4 lb jars	75
In 1 lb jars	25
D. S. F., in tins, per lb	41
" in 1/2 lb tins.	42
" in 1/4 lb tins, per lb	44
D. F. in 1/2 lb tins, per lb	26
" " " "	28

NUTS.

	per lb.
Almonds, Ivica	14 15
" Tarragona	15 16
" Formigetta	34 36
Almonds, Shelled Valencia	45, 55
" " Jordon	45, 55
Brazil	34 36
Cocoanuts	34 36
Filberts, Sicily	11

EVERY grocer should keep our Mince Meat in stock at this season of the year. It is prepared with special care. Those using it will have no other. Average sales two ton per day.

DEMAND INCREASING.

A trial order will convince you of its superior quality. Sold in 7, 12 and 25 lb. pails and 1/2 gal. glass jars.

WE are now offering the following soups packed in 2 lb. cans, 2 doz. in each case :

ASPARAGUS SOUP.	VERMICILLA.	CHICKEN BROTH.
CHICKEN SOUP.	JULLIENNE.	MACARONI.
CONSOMME.	MOCK TURTLE.	MULLIGATAWNA.
MUTTON BROTH.	OX TAIL.	GREEN PEA.
TOMATO.	VEGETABLE.	

Ask your Wholesale Grocer for

Delhi Canning Company's Goods.

Insist on getting them if you desire goods to please your customers.

MINCE MEAT.

Prices current, continued—

Filberts, Oblong	14	15
Peanuts, roasted	17	18
green	13	15
Walnuts, Grenoble	13	18
Bordeaux	12	13
Naples, cases	17	18
Marbots.	17	13 1/2
Chilis	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO'S. TORONTO.
PICKLES.

John Bull, mixed, in bulk	\$0 60
Chow Pic'le, in b'lk	65
Mixed & Chow-Chow pts	2 15
Mixed & Chow-Chow qts	3 25
16 g.	1 90
Horse Radish, bottles, per doz	2 25

SAUCES.

John Bull, kegs, per gal	\$1 25
1/2 pt. bottles, per doz	(according to quantity) 90c to 1 00
Devonshire Relish, kegs, per gal	1 75
1/2 pt. bottles,	1 25
Niagara Tomato, kegs, per gal	1 25
Reputed pints	1 25
Terry's Candied Peels. c. per peels	16
Lemon, 7 lb boxes	18
Orange, "	16
Citron, "	30

CROSSE & BLACKWELL'S.

Pickles, all kinds, pints, per doz	3 25
LEA & PERRIN'S. per doz.	3 75
Worcester Sauce, 1/2 pts.	\$3 60 \$3 75
pints	6 25 6 50

PRODUCE.

DAIRY. Per lb

Butter, creamery, rolls	\$0 00 \$0 00
tub.	0 21 0 22
dairy, tubs, choice	0 15 0 16
medium	0 68 0 12
Butter, pound rolls.	0 18 0 19
large rolls.	0 12 0 16
store crocks.	0 12 0 16
store packed.	0 07 0 12
Cheese.	0 10 0 10 1/2

COUNTRY.

Eggs, fresh, per doz	0 25
limered	0 22 0 23
Beans	1 50 1 65

Onions, per bbl.	2 00	2 25
Potatoes, per bag on tr'k	0 80	0 90
Hops, 1889 crop	0 30	0 25
1890 "	0 35	0 40
Honey, extracted	0 07	0 12 1/2
section	0 14	0 20

PROVISIONS.

Bacon, long clear, p. lb.	0 07 1/2	0 08 1/2
Pork, mess, p. bbl.	14 50	15 50
Hams, smoked, per lb.	0 11	0 12
pickled	0 10	0 11
Bellies	0 10	0 11
Rolls	0 09 1/2	0 10
Backs	0 10	0 10 1/2
Lard, Canadian, per lb.	0 09	0 91
Hogs.	5 00	5 65
Tallow, refined, per lb.	0 05	0 05 1/2
rough,	0 02	

RICE, ETC.

Rice, Aracan	Per lb	3 1/2, 4c
Patna	4 1/2, 5	
Japan	4 1/2, 4	
extra Burmah	3 1/2, 4	
Grand Duke	6, 6 1/2	
Sago	4 1/2, 5	
Tapioca	5 1/2, 6 1/2	

SPICES.

GROUND. Per lb.

Pepper, black, pure.	\$0 20 \$0 22
fine to superior	12 18
white, pure	32 35
fine to choice	25 30
Ginger, Jamaica, pure.	25 27
African,	18 18
Cassia, fine to pure	18 25
Cloves,	25 40
Allspice, choice to pure.	12 15
Cayenne,	30 35
Nutmegs,	75 1 20
Mace,	1 00 1 25
Mixed Spice, choice to pure.	30 35
Cream of Tartar, fine to pure	25 37

STARCH.

EDWARDSBURGH STARCH MFG. CO.
MONTREAL.

BRITISH AMERICA STARCH CO.
BRANTFORD.

No. 1 Laundry, 4 lb cartons	5 1/2c
Canada Laundry	4 1/2

Silver Gloss, crates	6 1/2
Lily White, crates	6 1/2
Silver Gloss, 1 lb chromos	6 1/2
Lily White, 1 lb chromos	6 1/2
Satin, Starch 1 lb chromos	7 1/2
Brantford Gloss, 1 lb chromos	7 1/2
No 1 Laundry, barrels & halves	4 1/2
No 1 Prepared Corn	7 1/2
Canada Corn	6 1/2
Challenge Corn	6 1/2
Rice Starch, 1 lb.	9
Cube, 1 lb.	7 1/2

KINGSFORDS OSWEGO STARCH.

Pure Starch—

40-lb boxes, 1, 2, and 4 lb. pack'g's	8 1/2
36-lb boxes, 3 lb. packages	8 1/2
12-lb "	8 1/2
38 to 45-lb boxes.	8

Silver Gloss Starch—

36-lb boxes, 1 lb packages	9
40-lb " 1, 2 and 4 lb packages.	9
40-lb " 1/2 lb package	10 1/2
40-lb " 1/4 lb package	10 1/2
40-lb " assorted 1/2 and 1/4 lbs.	10 1/2
8-lb " sliding covers	9 1/2
38 to 45 lb boxes	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40 lb boxes, 1 lb packages	9
20	9 1/2

SUGAR. c. per lb

Granulated, 15 bbls or over	6 1/2
less than 15 bbls.	6 1/2
Paris Lump, bbls	7 1/2
" " bbls	7 1/2
less than a bbl	7 1/2
Extra Ground, bbls	7 1/2
less than a bbl.	7 1/2
Powdered, bbls	7 1/2
less than a bbl.	7 1/2
White refined	6 1/2
Extra bright refined	6 1/2
Bright Yellow	5 1/2
Medium "	5 1/2
Brown "	5 1/2
Raw Jamaica, in bags	5 1/2

SYRUPS AND MOLASSES.

SYRUPS. Per lb.

bbbs. 1/2 bbls	
Redpath's "D"	3 1/2c 3 1/2c
"M"	3 1/2 3 1/2

Redpath's "B"	3 1/2	4 1/2
"VB"	4	4 1/2
Extra	4 1/2	4 1/2
Ex. Sup.	4 1/2	4 1/2
XXX Sup.	4 1/2	4 1/2
Corn Syrup	4 1/2	4 1/2

MOLASSES.

Per gal.

Trinidad, in puncheons	38, 38c
" bbls	40, 42
1/2 bbls	42, 44
New Orleans, in bbls	30, 100
Porto Rico, hdds.	40, 45
barrels	42, 47
1/2 barrels	44, 49

TEAS.

GREENS. Per lb

Gunpowder—	
Cases, extra firsts	42, 50c
Half chests, ordinary firsts	22, 38
Cases, sifted, extra firsts	42, 50
Cases, small leaf, firsts	35, 40

Young Hyson—Moyunes

Half chests, ordinary firsts	22, 38
seconds	20, 22
common	18, 20

PING SUEYS.

Half chests, firsts	28, 32
seconds	20, 22
Half Boxes, firsts	28, 32
seconds	20, 22

JAPAN.

Half Chests—	
Choicest	35, 40
Choice	32, 36
Finest	28, 30
Fine	25, 27
Good medium	22, 24
Medium	19, 20
Good common	18, 19
Common	16, 17
Nagasaki, 1/2 chests Pekoe	20, 22
" Oolong	17, 18
" Gunpowder	18, 20
" Siftings	8, 12 1/2

CONGOUS.

Half chests, Kaisow, Moning	52, 55
Caddies and half chests	15, 50
Caddies, Pakling and now makes	18, 50
Oolong.	
Half chests Formosa	34, 50
Caddies	36, 55

ASSAMS.

Chests and half-chests Pekoe	22, 48
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KINGSFORD'S OSWEGO STARCH

PURE AND SILVER-GLOSS-CORN STARCH
FOR THE LAUNDRY | FOR THE TABLE
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

T. KINGSFORD & SON.
OSWEGO, N.Y.

KNOX, MORGAN & CO.,

Wholesale Dry Goods Importers,

HAMILTON, - - - ONTARIO.

Special values for Independent Buyers in Spring (1891) samples :

ROUGH BROWNS, 8 and 10c. Three lines BLACK WORSTEDS, VICTORIA LAWNS, 8 and 10c.

DRESS GOODS—Entirely new stock, very latest Novelties, large variety of designs.

ALL WOOL BLACK CASHMERES, 37½c.

In GENT'S FURNISHINGS we have made special efforts. 200 styles and neckwear, 120 styles shirts and top shirts.

LACES, FRILLINGS and HOSIERY.

Prices current, continued—

SCENTED ORANGE PEKOE.
Boxes, Foochow and Canton 28, 60

TOBACCO AND CIGARS.

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's 62c
Ingots, rough and ready, 7's 59
Laurel, 7's 52
Brier, 7's 50
Index, 7's 45
Honeysuckle, 7's 53
Napoleon, 8's 49
Royal Arms, 12's 50
Victoria, 12's 48
Brunette and Lovely, 12's 45½
Prince of Wales, in caddies 46½
in 75 lb boxes 46

Bright Smoking Plug Myrtle, T & B, 3's 55
Lily, 7's 48
Diamond Solace, 12's 45
Myrtle Cut Smoking, 1 lb tins 65
1 lb pg, 6 lb boxes 65
oz pg, 5 lb boxes 65

CIGARS—S. DAVIS & SONS, Montreal.

Sizes. Per M
Madre E' Hijo, Lord Landsdowne 60 00
" Panetelas 60 00
" Bouquet 60 00
" Perfectos 85 00
" Longfellow 85 00
" Reina Victoria 80 00
" Pins 55 00
El Padre, Reina Victoria 55 00
" Reina Vict., Especial 50 00
" Conchas de Regalia 50 00
" Bouquet 55 00
" Pins 50 00
" Longfellow 80 00
" Perfectos 80 00
Mungo, Nine 35 00
Cable, Conchas 30 00
Queens 29 00

Cigarettes, all Tobacco—
Cable 7 00
El Padre 11 00
Mauricio 15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES. Per M.

Athlete 67 50
Puritan 6 25
Sultana 5 75
Derby 4 00
B. C. No. 1 4 00
Sweet Sixteen 3 50

CUT TOBACCOS. per lb
Puritan, 1 lb pkg, 5 lb boxes 65
Old Chum, 1 lb pkg, 5 lb box 65
Old Virgin, 1-10 lb pkg, 10 lb boxes 57
Gold Block, 1 lb pkg, 5 lb boxes 65

CIGARETTE TOBACCO.
B. C. N. 1, 1-10, 5 lb boxes 78
Puritan, 1-10, 5 lb boxes 80
Athlete, per lb 1 10

SOAP.

Ivory Bar, per lb 1
Do. 2, 6-16 and 3 lb bars 1
Primrose, 5 lb bars, wax W 1

John A. cake, wax W. per doz 42
Mayflower, cake 42
Gem, 13oz, 1 2 and 3 lb bars per lb 3½
Queen's Laundry, per bar 5½
Pride of Kitchen, per box 2 75
Sapolio, 1 gross boxes 3 25
per gross, net cash 12 00

TOILET SOAP.
TAYLOR, SCOTT & CO. per doz.

Baby's Own, 1 doz boxes \$1 25
Our Boys, " " 1 25
Sea Foam, " " 75
London Bouquet, " " 60
Oatmeal, " " 85
Paris Assorted, " " 60
Albert Oatmeal bar, 2 doz. boxes 0 75
" White Castile bar, 2 doz. boxes 0 75

Fatherland, 1 doz boxes 5 00

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1 \$1 70
" 3 " " " 1 90
Pails, 2 hoops, clear No. 2 \$1 60
" 3 " " " 1 80
" 3 " painted " " 1 80
Tubs, No. 0 8 50
" 1 " " " 7 00
" 2 " " " 6 00
" 3 " " " 5 00

Washboards, Globe \$1 90 2 00
" Water Witch 1 40
" Northern Queen 2 25
" Planet 1 70
" Waverly 1 60
" X X 1 50
" X 1 30
" Single Crescent 1 85
" Double 2 75
" Jubilee 2 25

Matches, Parlor per case \$1 75
" Telephone 3 65 3 75
" Telegraph 3 90 4 00
" Star 3 25 3 35

Mops and Handles, comb. per doz 1 25
Butter tubs, crates ast'd \$1 60 \$3 20
Butter Bowls, crates ast'd 3 60

CLOTHES PINS.

5 gross, per box 0 75
4 gross, " 0 85
6 gross, " 1 20

CHAS. BECKH & SONS. per box

5 gross, single and ten box lots. 0 75 0 80
Star, 4 doz. in package 1 25
" 4 " cotton bags 0 90

INDURATED FIBRE WARE.

1/2 pail, 6 qt. \$4 00
Star Standard, 12 qt. 4 50
Milk, 14 qt. 5 50
Round bottomed fire pail, 14 qt. 5 50
Tubs, No. 1 13 25
" 2 " 11 00
" 3 " 11 00
Nests of 3 3 40
Keelers No. 1 10 00
" 2 " 9 00
" 3 " 8 00
" 4 " 7 00
Milk pans 3 25
Wash Basins, flat bottoms 2 75
" round " 3 00
Handy dish 3 75
Water Closet Tanks 18 00

DURABLE PAILS AND TUBS
WM. CANE & SONS, MANUFACTURING CO NEWMARKET. Per doz.

Steel hoops, painted and grain'd 2 30
Brass hoops, oiled and varnish. 3 25

No 1 tubs 9 50
No 2 " 8 50
No 3 " 7 50

YEAST.

Barm yeast in boxes of 2 doz. 10c. and 2 doz. 5c. packages, per box 2 00
Royal Yeast Cakes, 3 doz 10c. packages in case, per case \$1 95
Royal Yeast Cakes, 3 doz 5c. packages in case, per case 1 00

OUR NATIONAL FOODS.

Desiccated Wheat 4 lb. \$2 30
Rolled Oats 4 " 2 25
Snow Flake Barley 4 " 2 40
Rolled Wheat Flakes 4 " 2 25
Buckwheat Flour, S. R. 4 " 2 00
Prepared Pea Flour 2 1/2 " 3 00
Barayena Milk Food 1 " 1 80
Patent Prepared Barley 1 " 1 80
Patent Prepared Groats 1 " 1 50
Beef and Barley Extracts 6 oz 2 25
Gluten Flour 4 oz 2 80

HARDWARE.

Zinc Sheet net. 0 06½
Iron Wire: Galv., annealed and oiled and bright 20 p.c. advance on list
Barbed wire net. 0 00
Coil chain, 5-16 in. net. 0 05½
" " " in. " 0 05
" " " in. " 0 04½

Iron pipe, 50 per cent.
Iron pipe, galvanized, 25 per cent.

CUT NAILS, from Toronto:
10 dy. to 60 dy. 2 65 0 00
8 dy. and 9 dy. 2 90 0 00
6 dy. and 7 dy. 3 15 0 00
1 dy. and 5 dy. 3 40 0 00
3 dy. C.P. 3 75 0 00
3 dy. A.P. 4 25 0 00

HORSE NAILS:
" C " 50 and 10 per cent. from list.

HORSE SHOES:
From Toronto, per keg 3 75 4 00

WINDOW GLASS:
25 in and under 1 55 1 60
26 to 40 1 60 0 00
41 to 50 3 60 0 00
51 to 60 3 90 0 00
61 to 70 4 20 0 00

GUNPOWDER:
Sporting FF. " 4 75 0 00
" FFF " 5 00 0 00
Canada rifle " 7 25 0 00
Sporting FF, (in 1/2 lb. tins) per doz. 2 40 0 00

ROPE: Manila 0 14½ 0 16
Sisal 0 13 0 00

AXES:
Peerless & Keen Cutter 7 50 0 00
Leader 7 25 0 00
Lance 7 75 0 00
Queen City 9 25 0 00
Honor Bright, all steel 11 00 0 00
SHOT: Canadian 0 05½ 0 00
HINGES: Heavy T and strap 0 51 0 00
" Screw, hook & strap. 0 34 0 04½

TIN PLATES:
1c. 4x20 coke, per box 4 50 4 75

DRUGS AND CHEMICALS.

Alum lb \$0 02 \$0 03
Blue Vitriol 0 06 0 07
Brimstone 0 02½ 0 03
Borax 0 15 0 14
Camphor 0 75 0 80
Carbolic Acid 0 50 0 55
Castor Oil 0 13 0 14
Cream Tartar 0 30 0 31
Epsom Salts 0 01½ 0 02½
Paris Green 0 18 0 22
Extract Logwood, bulk 0 13 0 14
" boxes 0 15 0 17
Gentian 0 10 0 13
Glycerine, per lb 0 20 0 21
Hellebore 0 16 0 17
Iodine 5 00 5 50
Insect Powder 0 40 0 50
Salpêtre 0 08½ 0 09
Soda Bicarb, per keg 2 50 2 75
Sal Soda 1 00 1 25
Madder 0 12½

VINEGAR.
A. HAAZ & CO

XX, W.W. 0 20
XXX, W.W. 0 25
Honey Dew 0 28
Pickling 0 28
Malting 0 45

THE BADGEROW FALCONER VINEGAR CO

French Bordeaux per gal. 0 34
Tarragona 0 32
Triple " 0 30
Fruit Vinegar " 0 27
Pickling " 0 28
XXX " 0 25
Extra XX " 0 22
XX " 0 20
X " 0 16
Cider Vinegar 0 16 to 0 25
Vinegar 0 25
Eng. Malt Vinegar 0 50 to 0 60
Bottled Malt Vinegar, qts. 2 00
Methylated Spirits 2 00 to 2 25

FISH.

Frozen Fish:
Trout per lb 0 07 0 07½
Whitefish do 0 06½ 0 07
" Manitoba do 0 07
British Columbia salmon per lb 0 16
Lake herring per 100 2 50 3 00
Pickered per lb 0 04
Pike do 0 04½

Pickled and Salt Fish:
Labrador herring, p. bbl. 6 00
Shore herring 5 00 6 00
Salmon trout, per 1/2 bbl 4 50
Whitefish 5 50
Lake herring split " 3 75

Dried Fish:
Codfish, per quintal 5 25 5 75
" cases 5 00 5 50
Boneless fish per lb 0 04
Boneless cod " 0 06½ 0 08½

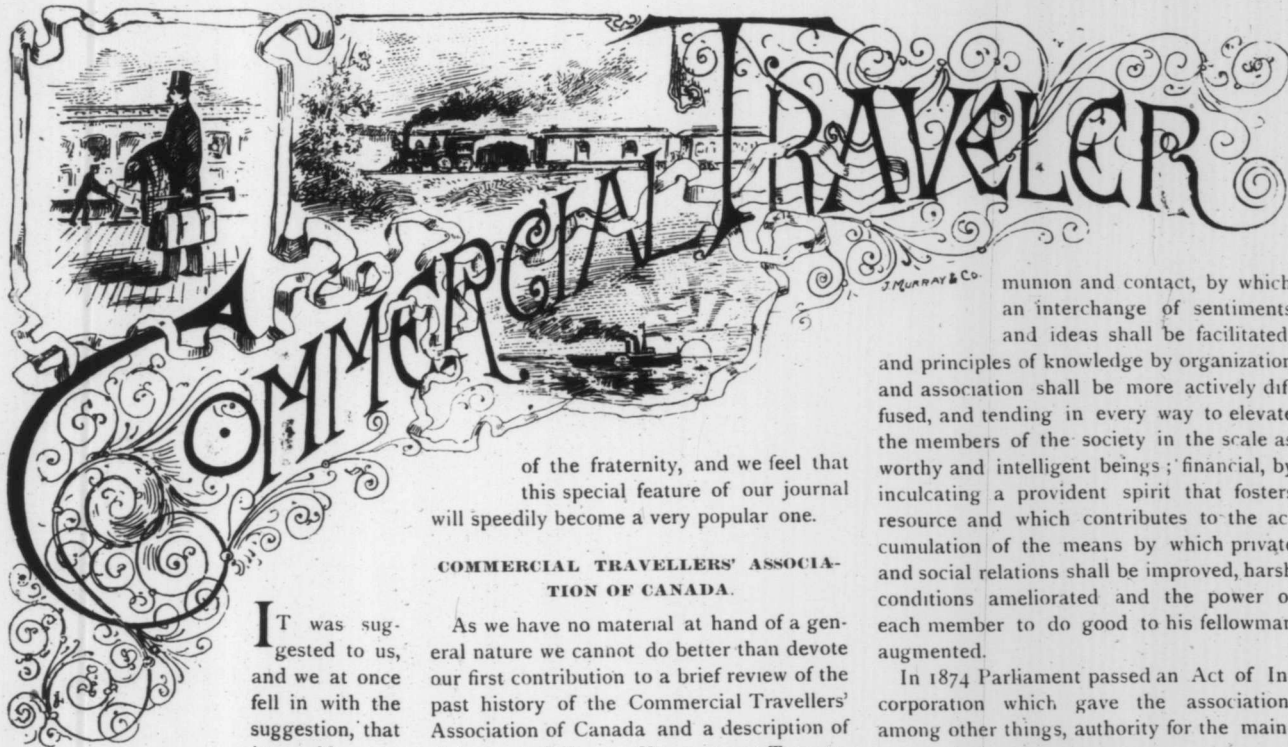
Smoked Fish:
Finnan Haddies per lb 10 0
Bloaters per box 1 00 1 50
Digby herring " 0 16

Sea Fish:
Haddock per lb 0 06
Cod " 0 08
Spring salmon " 0 20 0 25
Flounders " 0 05
Halibut " 0 20

PETROLEUM.

F. O. B. Toronto Imp. gal.
Canadian \$0 16
Carbon Safety 0 18
Canadian Water White 0 20 0 22
Amer'n Prime White 0 23 0 24
" Water White 0 25 0 30
Photogene 0 27 0 00

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of the fraternity, and we feel that this special feature of our journal will speedily become a very popular one.

COMMERCIAL TRAVELLERS' ASSOCIATION OF CANADA.

IT was suggested to us, and we at once fell in with the suggestion, that it would serve

a good and useful purpose if a page or two of this journal were devoted each month to the interests of the commercial travellers, who form such a valuable and important adjunct to the trade and commerce of the country. In such a large, intelligent and influential body of men questions must, and do, arise which should be ventilated through some medium having a wide circulation among the business men of the country, wherein opinions could be freely and fearlessly expressed and items of personal or general interest published. All communications on such questions and personal items will therefore be thankfully received. We will add anything that comes within our personal observation, but we want it distinctly understood that these pages are freely placed at the disposal of the fraternity, all that we reserve to ourselves being the right to exclude anything of a libellous nature. In making this reservation we do not mean to reflect upon the good sense of the fraternity, but we all know that in the heat of a controversy expressions are sometimes used which we ourselves in calmer moments would be the first to condemn as too harsh and sometimes cruel. It may be asked why do we take such an interest in the commercial travellers? Simply because we consider it is the duty of a trade paper to do everything possible for men who, as we have already said, form such a valuable adjunct to trade and commerce; because they are men whom to know is to admire; because we believe by serving their interests we shall also serve our own interests, and because—well, as some ladies would answer, just because! We confidently leave the matter in the hands

As we have no material at hand of a general nature we cannot do better than devote our first contribution to a brief review of the past history of the Commercial Travellers' Association of Canada and a description of their new building, 51 Yonge street, Toronto, which is destined to be the scene of many memorable events in the future history of the Association. We also give illustrations of the building and of the officers of the Association.

A GLANCE AT THE PAST.

It was in 1871 when the first meeting towards organization was held in Toronto at



JOHN BURNS,
President.

which a Provincial Association was formed. At the first annual general meeting held in that city in 1872, Mr. Warring Kennedy was elected President and a constitution adopted. The objects of the Association were to be the moral, intellectual, and financial improvement, advancement and welfare of its members; moral, by a uniform and scrupulous observance of those rules of conduct and action which give dignity and solidity to human character in every sphere of life; intellectual, by regular and systematic com-

munion and contact, by which an interchange of sentiments and ideas shall be facilitated, and principles of knowledge by organization and association shall be more actively diffused, and tending in every way to elevate the members of the society in the scale as worthy and intelligent beings; financial, by inculcating a provident spirit that fosters resource and which contributes to the accumulation of the means by which private and social relations shall be improved, harsh conditions ameliorated and the power of each member to do good to his fellowman augmented.

In 1874 Parliament passed an Act of Incorporation which gave the association, among other things, authority for the main-



C. C. VANNORMAN,
1st. Vice-President.

tenance of a library and reading room and the publication of an official journal. The members named in the charter, many of whom are now to be found among our leading merchants, were:—Warring Kennedy, President; W. J. Bryan, R. J. Wylie, Andrew Robertson, James Cantlie, Adam Brown, W. E. Sandford, and John Birrell, Vice-Presidents; James Patterson, Treasurer; W. L. MacGillivray, Secretary; Charles Riley, Robert Cuthbert, W. Norris, J. Fairbairn, John F. Ellis, R. B. Linton, J. B. Mather, D. McCall, S. Caldecott, James Cooper, Andrew Jack, John McDougall, James O'Brien, Jacob Wilson, Walter Wingham, S. O. Shorey, James Turner, John Brown, Thoma Christie, William McGiverin, Alexander Harvey, John McKenzie, A. T. Wood, J. H. Park, Edward Long, and Geo. Laird.

It was decided to establish branch organizations at Montreal, London, Kingston and Hamilton, so as to excite a local interest in the association, and an arrangement was made whereby the lives of members were insured with sound and reliable companies.

In 1879, when the association assumed the responsibility of the life and accident insurance of its members, the membership had increased to 1,226 and the invested funds amounted to over \$20,000. So marked was the success of this new scheme that over \$2,000 profit accrued from the first year's operations.

Several important changes were carried into effect in 1881. Among them Mr. C. Riley, the Secretary, was replaced by the present occupant of that office, Mr. James Sargent. The life insurance scheme laid before the association by Mr. J. C. Black, and which had been carefully considered by a special committee, was endorsed and operations commenced under it. Since that time the amount expended on the mortuary benefit has been \$81,464, and under the accident scheme of 1879 \$21,854.07 has been paid out to members of the association.

The membership has steadily increased until at the end of the year just closed it had reached 3,133, with a surplus of \$181,979.91. This is a record of which the Association has just reason to be proud.

Along with the Association's insurance schemes there has grown up a subsidiary Mutual Benefit Society which was organized to provide extra insurance at cost, and which has been of great benefit to members, and is as prosperous as the Association itself. Mr. W. G. Lowe is its secretary.

One of the chief factors in the marvellous development of the Association is the protection given to the railways from fraud. A

by whom the ticket is suspended, and the ticket is kept at the first place at which it is presented. Such a speedy Nemesis makes



R. H. GRAY, Treas.

the traveller, who, if he be a ten years' member, has \$1,200 of fully paid up insurance dependent on good behaviour, careful in his conduct. The mutual protection is the principal reason why the railways give the special rates and privileges, and has had a great deal to do with the aggregation of the surplus of nearly \$180,000 during the eighteen years of the association's existence.



JAMES SARGANT, Sec'y.

The Presidents of the Association were: Messrs. Warring Kennedy, James Patterson, Capt. W. McMaster, Hugh Blain, James C. Black, and A. A. Allan.

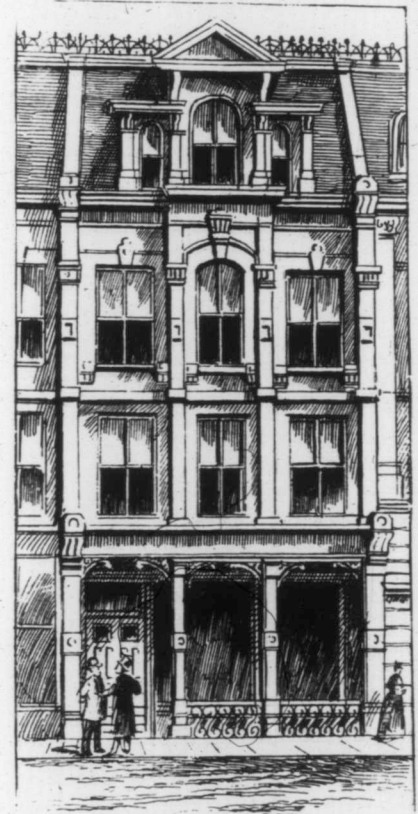
THE NEW HEADQUARTERS.

Anyone who had occasion to visit No. 51 Yonge street when it was the head office of the defunct Central Bank would be considerably surprised at the transformation that has now taken place in the interior of the building. Light is one of the chief desideratums in a building devoted to offices, and the architect, Mr. E. B. Jarvis, Traders' Bank Chambers, has given full play to its admission in a most remarkable and ingenious manner. Every room in the building, from the basement to the top storey, is full of light, every possible device having been called into requisition to effect this end. There is not much artistic display in the shape of decorations, but the rooms are fitted up more with a view to solidity in appearance and the comfort and convenience of the occupants.

The building consists of a basement and three storeys. A separate staircase leads

from the sidewalk to the basement, in which there are a number of prismatic lights which help to dispel the gloom that generally pervades the basements of most buildings. The front of the basement will be rented as offices, and in the rear there are the boiler room and a ladies' lavatory. There is also a staircase leading from the basement to the main entrance. Leaving the basement by the separate staircase you ascend about half a dozen steps and find yourself in the main entrance on the ground floor, to the elevator and staircase and public hallway. On this floor there are large offices to rent both in front and rear. Ascending to the first floor there is another large office to rent in the front, and in the rear the Mutual Benefit Society have their quarters.

The second floor is used exclusively by the association. In the front portion are the Secretary's office and board room, with a private passage from the public hallway to the former. The Secretary's office is fitted up admirably, the whole length of the counter



being taken up with shelves and pigeon-holes covered with sliding doors. In all the partitions and woodwork generally there is something peculiarly pleasing in the uniformity of the lines and mouldings, each being followed without any jog to a complete and effective finish. The rear portion of this floor is used as a large reading room and small writing room.

On the third floor the front room will be used as a billiard room, but this has not yet been definitely decided. It is admirably



R. J. ORR,
2nd Vice-President.

printed list of members is sent each month to the railway offices, and in the event of a traveller on the road attempting any underhand work, such as bribing a conductor and beating his way, the conductor notifies the general passenger agent to the effect that ticket No. — has been guilty of an offence, the agent wires the office of the association,

For prices
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adapted for the purpose. To the rear are the janitor's rooms and lavatory. In the latter all the modern appliances have been introduced.

In the roof there are a couple of large sky-lights which throw a flood of light down to the flats below. The fact is, light abounds everywhere, and much credit is due the architect for converting this sombre looking building into one of the brightest and most cheerful looking structures in the city.

Looking from the street at the exterior one is struck by the original style in which the colonnade is painted. It has the effect of taking away the narrow appearance of the building and making the whole as attractive to the eye as possible.

The Association is to be congratulated upon the acquisition of such commodious and central headquarters, and we take great pleasure in wishing it a prosperous future, and its officers and members a Happy New Year.

THE EIGHTEENTH ANNUAL MEETING

Of the above association was held Friday last in Shaftesbury hall. President A. A. Allan was in the chair, and on the platform with him were Messrs. Warring Kennedy, Hugh Blain, James Paterson, and J. S. Black, past presidents of the association.

The annual report of the Board of Directors was submitted, wherein was shown that the membership had gained 208, the roll now showing 3,133 members. The surplus now amounted to \$181,979.91, being a gain of \$10,006.94. During the year the receipts from all sources amounted to \$40,374.37. The disbursements were \$30,367.43. The payments under the annual benefit allotment amounted to \$21,948. The payments under the accident bonus by-law amounted to \$2,980.50.

The following comparative statement of membership and surplus during the years since the formation of the association was included in the report :-

Year.	Membership.	Surplus.
1873.....	588.....	\$ 959 96
1874.....	492.....	3,700 00
1875.....	873.....	5,774 61
1876.....	630.....	7,949 96
1877.....	873.....	11,013 69
1878.....	1,104.....	13,540 51
1879.....	1,286.....	22,555 60
1880.....	1,419.....	32,572 61
1881.....	1,740.....	49,239 10
1882.....	2,041.....	61,783 30
1883.....	2,114.....	73,187 53
1884.....	2,202.....	86,698 70
1885.....	2,289.....	100,510 00
1886.....	2,516.....	119,368 97
1887.....	2,715.....	135,591 37
1888.....	2,718.....	152,729 63
1889.....	2,925.....	171,972 97
1890.....	3,133.....	181,979 91

The following table will show the totals of amounts paid out for accident and mortuary benefit claims since the association became its own insurer, in the year 1879 :-

Year.	Totals.
1879.....	\$ 1,519 13
1880.....	2,400 70
1881.....	2,826 06
1882.....	2,533 53
1883.....	6,005 93
1884.....	8,358 00
1885.....	9,263 83
1886.....	6,726 63
1887.....	12,184 50
1888.....	12,614 66
1889.....	12,955 60
1890.....	21 928 50

A proposal to lease the building, No. 51 Yonge St., Toronto, was discussed, at some stages with considerable warmth, the supporters of the proposal holding that the Association was so restricted by its own by-laws in the use of its capital that it could not invest any part of it in a building. The adherents of the counter-proposal that the building should be bought, were able to overcome the objection as to the Association not being at liberty to buy it, and after a prolonged debate, the meeting signified an almost unanimous approval of the Association's buying the building.

The financial statement was next presented. It was shown that assets deposited with the Dominion Government and the Dominion Bank amounted to \$185,531.08, and that there were other assets amounting to \$5,155.72, leaving a balance, after deducting liabilities, of \$181,979.91.

The chairman briefly addressed the meeting in reference to the report, which he considered an eminently satisfactory one. He referred, with regret, to the levying of a business tax at Victoria, New Brunswick, Nova Scotia, and Quebec had removed it, and it was possible that Victoria would follow their example. In leaving the president's chair the speaker said he was pleased to know that the Association was in a sound condition.

The Chairman announced the election of the following officers :

President—Mr. John Burns.
First Vice President—Mr. C. C. VanNorman.

Second Vice-President—Mr. R. J. Orr.
Directors for Toronto Board—Messrs. Kilgour, Everett, Dack, Haywood, Davison, Morrison, Stanbury, Orr, and Ellis.

Vice-Presidents for Hamilton—Messrs. Hamilton and Wright.

Directors for Hamilton Board—Messrs. Hooper, Dalley, LaChance, Herring, Tobias, and Reid.

Director for Guelph Board—Mr. Alex. Hill.

A vote of thanks was tendered to the retiring president, and it was decided that he should be invited to sit for his portrait, the

picture to be placed in the chief apartment of the association's building.

On motion \$200 was placed to the credit of the secretary and \$25 was presented to the recording secretary.

Messrs. Black, Kennedy, and Haywood were appointed representatives of the association on the Industrial Exhibition Board.

THE DINNER.

The annual dinner was held in the evening at the Queen's. The dining hall was decorated for the occasion, flags and evergreen being used with liberality and with taste. An elaborate menu had been prepared and was appreciated. An Italian orchestra was in attendance, and during the earlier part of the evening pleasantly engaged the hearing. About two hundred members of the association sat down.

President Allan occupied the chair, and the vice-chairs were filled by Messrs. E. A. Dalley, Hamilton; W. G. Reid, Hamilton; and C. C. VanNorman, Toronto. On either side of the chairman sat Mayor Clarke, Hon. John Beverley Robinson, Joseph Tait, M.P.P., Lieut.-Col. G. T. Denison, G. B. Smith, M.P.P., A. P. Cockburn, ex-M.P., Gravenhurst, and Messrs. Barlow Cumberland, J. J. Withrow, and Hugh Blain.

THE ANNUAL DINNER OF THE DOMINION TRAVELLERS' ASSOCIATION.

The annual dinner of the Dominion Travellers' Association was held on the evening of Dec. 23rd in St. Lawrence Hall, Montreal, and was, as usual, a great success. The President, Mr. Fred. Hughes, occupied the chair, and had as guests on his right and left, Hon. J. A. Chapleau, United States Consul-General Knapp, J. J. Curran, Q.C., M.P.; Ald. Hurteau, representing the Mayor and Corporation; Mr. Henry Bulmer, Chairman of the Harbor Commissioners, and others. There were over 200 present, and it is safe to say a jollier gathering could not have assembled around the festive board. The speakers were eloquent, and the songs by Messrs. Dupuis, Clark, Evans, and Youngheart, which enlivened the proceedings, would have put many a professional vocalist in the shade, so well were they rendered. Mr. Arthur Ware, of the Customs Department, astonished the company for a few minutes with his sleight of hand tricks, while the solo, "The Mocking Bird," by Mr. Joseph, with an ordinary coffee pot, was immense. The dinner was simply perfection itself, being served up in the style that has made the Hall famous on such occasions. The menu card was also tastefully got up, having a portrait of the retiring President, Mr. Gustave Piche, on the front. It is needless to say that full justice was done to the good things provided.

The Chairman in his introductory remarks stated that the present enrolled membership of the five associations of Toronto, Montreal, London, Winnipeg and Halifax was 6,500, among whom are many of the most successful merchants and manufacturers of the Do-

TRAVELLERS SHOULD GET ONE.

"DRUM TAPS"

BY W. H. MAHER.

The Diary of a Commercial Traveller.

The experience of one of the most successful travellers in America. Is both useful and interesting. Every traveller should read it.

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minion, and that these associations could boast of a capital of over \$300,000. He also referred to the fact that there was in connection with the Dominion Association an educational trust, which was being highly appreciated, as, up to the present time, no less than five scholarships had been awarded to children of deceased members, who are being educated in several of the best schools of Montreal. He concluded by proposing the toast of "The Queen" which was received with ringing cheers, the whole company joining in singing the National Anthem.

The next toast, "The President of the United States", was received with cheers. Consul-General Knapp replied in an eloquent speech, during which he caused great applause by stating that there was no fear of retaliation against Canada by the United States, as she was too prosperous and great to do such an unfriendly act to a friendly neighbor.

The toast of "The Governor General" was drunk with enthusiasm.

Ald. Holland proposed "Our Gue ts," and on Mr. Chapleau rising to respond, he received an ovation, the company rising to their feet, waving their handkerchiefs and cheering vociferously. Mr. Chapleau made a brilliant speech intermingled with humorous points. He humorously contrasted the vocation of a drummer with that of a politician. Then he took up a serious vein urging them to continue extolling their country as they had done in the past, to think that the honor of the community they represented was identified with every one of them, and that when they left this mortal stage it should be their ambition to have it said, a true, good and brave man has left us, who was an honor to his association, an honor to his fellow-citizens, an honor to his country, and to his God. His brilliant peroration called forth prolonged cheering. Mr. Bulmer also replied, giving statistics of Montreal's shipping.

Col. Patten, Vice-President, proposed "The Commercial Interests of the Dominion," in a neat speech, during which he paid a deserved tribute to the memory of the late Hon. Thomas White. Mr. Curran replied eloquently, dwelling upon the increased prosperity of Montreal's trade and commerce and of the progress of the Dominion. Mr. J. X. Perrault also responded.

The other toasts on the list were: "The Railway and Forwarding Interests," by Mr. Wilkins; "The Mayor and Corporation," by Mr. Dwyer, responded to by Ald. Hurteau; "The Sister Associations," by Mr. T. Birks, responded to by Mr. Thomas Harris, Toronto, and Mr. W. H. Mordaunt, London, England; "The Ladies," by Mr. Max Murdock, and "The Press," by Mr. T. S. Cote, responded to by Mr. H. S. Stafford. Mr. Chapleau then proposed the toast of "The President," to which Mr. Hughes replied, and the merry gathering dispersed.

WESTERN ONTARIO TRAVELLERS' ASSOCIATION.

The Annual Meeting of the above association was held in London, Friday last. The yearly reports show the membership to be 890, an increase of 65 for the year. The reserve fund is \$17,216.05. Following are the officers for the year: President, William S. Case, London (re-elected); first vice-president, Robert Tait, London; second vice-president, P. J. Conway, London; third vice-president, R. H. Greene, Hamilton; secretary, Alf. Robinson (re-elected); treasurer, Samuel Munro, London.

Directors: London—F. H. McGillivray, T. W. Armitage, C. E. Perry, William Turnbull, William Gray, N. Jeffery, W. D. Wright. Hamilton—R. K. Hope, John Booker. Toronto—F. W. Heath. Stratford—James Dow. Brantford—George Watt. St. Mary's—James Maxwell. Ayr—John G. Watson. Oshawa—E. O. Felt. St. Thomas—W. T. Cochrane. Windsor—James F. Smyth. Ingersoll—W. L. Underwood and R. H. Cotter.

THE ATLANTIC TERMINUS OF THE C.P.R.

The President of the Toronto Board of Trade has received the following letter from Mr. R. Cruikshank, chairman of the city and harbor committee of the Board of Trade of St. John, N.B. I take the liberty of sending you by this mail the following document:

A copy of the latest British admiralty chart of the harbor of St. John, corrected to 1890; copy of a report by a committee of the Board of Trade on the bay of Fundy and the harbor of St. John; a small view of the harbor of St. John.

As the Canadian Pacific railway has now its Atlantic terminus at this port, having just acquired access to deep water on the Carlton or opposite side of the harbor from this city, that company is now in course of providing terminal facilities for their line so that all freight from the Pacific coast, Ontario and Quebec, as well as from the western part of Nova Scotia and Prince Edward Island, can be shipped here at all seasons of the year. The C.P.R. is even now prepared to receive goods to be landed here from the west for any part of Europe or the West Indies, as well as goods from the west to be shipped for Europe or the West Indies. There is now a line of steamers (Furness line) running every seventeen days from St. John to London, and a line of steamers running from St. John to the West India islands, calling at Halifax, Bermuda, St. Thomas, St. Kitts, Guadaloupe, St. Lucia, Barbados, Trinidad and Demerara. The former line has been running here for several years, and is subsidized by the Dominion Government, and makes the trip with remarkable regularity and at very low rates for passengers and freight. The latter has been organized this year, and has made several voyages, and the

business promises to be very large, this week's steamer having more than a full load, with a large quantity spoken for for the next voyage. The easiness of access to this harbor, the straightness of the channel, the great depth of water, and the entire freedom from ice and the absence of rocks and shoals in the bay of Fundy render the harbor peculiarly eligible for a terminal port.

Derogatory reports having been circulated by interested parties representing the harbor of St. John and the bay of Fundy, the board of trade instituted enquiries and had statistics compiled, which were shown in the "report" I send you, and to which call the particular attention of your board, especially to the statements of pages 10, 11 and 56. Errors in the admiralty chart published as far back as 1844 have done our harbor an immense amount of harm, and which have only recently been noticed. It showed only 2 1/4 feet of water when 21 should have been shown. This was brought under the notice of the British admiralty by the Dominion Government, and a man-of-war vessel was promptly brought here and had the harbor surveyed and the errors corrected. The city corporation has now a fine dredge, which works in the harbor, and enough of water can be given through dredging to enable the largest vessel that floats, either steamer or sailer, to enter our harbor at low water. We can give now 30 feet at low water spring tide at the C. P. R. terminus. From St. John's several lines of railways emerge. The C.P.R. train makes the trip from St. John to Montreal, 481 miles, in about 17 hours, and to Toronto in about 26. Next summer this time, it is expected, will be reduced to 24 hours to Toronto. I mention these particulars, as some information to the members of your board in support of the action of our board in having the advantages of our port before you as a fit port to be considered as a terminus for the Canada Atlantic mail steamers, which are expected to commence to run under the new contract with the Dominion Government in April next. It is claimed that St. John has advantages possessed by no other port on this side of the Atlantic in Canada, and we are desirous of making this apparent that the attention of the merchants of Toronto (and through them that of merchants in the cities further west) may be directed to St. John. Under any circumstances, should the unwise policy of "non-intercourse" by our American neighbors prevail, this cannot interfere with our intercourse as Canadians with one another, as we would still have communication with the west from St. John by several railroads on strictly Canadian soil at all seasons of the year, unhampered by any custom house regulations or examinations. Our board of trade will be much gratified should the information I now send you attain the object in view in sending it, viz., that we may become better acquainted with each other and thus promote further business intercourse. Toward this end I shall be at all times happy to furnish any information which the members of your board either individually or collectively may desire.

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