

# THE CANADIAN GROCER

VOL. XIII.

TORONTO AND MONTREAL, FEBRUARY 10, 1899.

NO. 6.

**SELL  
ONLY  
THE  
BEST!**

In Competition with the World  
we have received the

**Highest Awards  
Made. . .**

These substantiate our claim  
that : : : : :

## Colman's Mustard

**IS THE BEST IN THE WORLD**

### *It Won't Turn Sour*

"Gold Dust" Corn Meal will keep sweet always—even under the most trying conditions of the weather, it won't turn sour. This is so, because we do what it is unusual for Millers to do because of the expense—Kiln-Dry it. Few Millers have the facilities for this kind of work—necessary but expensive. We leave no stone unturned to produce the best. It pays us to depend upon quality to build business.

"Gold Dust" is the Corn Meal of highest quality. Golden yellow, clean, evenly cut grains. "It keeps sweet always."

*Gold Dust  
Corn Meal.*

The Tillson Company, Limited,  
Tilsonburg, Ont.



"We hold a vaster assortment than has been."

Here are some. "There are others."

Perhaps you are looking for

**PLAIN BISCUITS**

If so,

Atlantic, 100 to lb.  
Hotel, 200 to lb.

Are sure to please you.  
Cannot be excelled.

A Dainty of  
Dainties

**CELERY BISCUITS**

Pleasant to the  
taste.

**MEDICINAL**

Plain and real  
Celery Flavor.

REMEMBER! It only Costs Two Cents to answer questions.

**Charles Gyde**

20 and 22 St. Francois  
Xavier Street

**MONTREAL**

The Salt  
that doesn't  
Cake

The Salt that is made by the Vacuum Process is the salt that doesn't "cake"—Windsor Salt. See how each separate crystal sparkles—hold it to the sunlight—how clean, and white and dry it is. Sifted, purified, refined and re-refined. The crystals don't adhere in the finest salt there

is or can be—Windsor Salt, for the table. Do your customers complain? Salt won't "run" easily from the salt shaker? The remedy is simple—plain—true. Windsor Salt won't "cake"—it runs easily. "A pleased customer" is the best advertisement you can have, you know.

**Windsor Salt**

Leading Wholesalers sell it.

The Windsor Salt Co., Limited, Windsor, Ont.

# Profit with Honor

is the goal of all our ambition.

To attain the one without sacrificing the other is often difficult.

It is only after long and careful study of qualities and values that this is obtained.

We here offer you three lines that can be both honorably and profitably handled :

"Good goods always sell."  
They are the best advertisement for your store.

## Lazenby's Soup Squares

"are the best experience  
and money can produce."

"Once used, always used."

Eve's Fair Daughters like something bright and new for Easter.

To do this economically often means using Dyes, and the best Dyes, too.

## Maypole Soap Dyes

are the most economical. They both wash and dye—do not fade—and come in all colors.

Be sure your assortment is complete—you are sure to be asked for them.

As the name

## "Codou"

typifies highest quality of

## French Maccaroni

so the name

## "Garofalo"

stamped on the package, means

## Best Italian.

An Italian traveller upon seeing some Maccaroni in this country stamped Garofalo, said :

"Ah! That's the Maccaroni."

Your customers will say the same.

For sale by all wholesalers.

AGENTS :

**A. P. Tippet & Co.**

Montreal and Toronto.

**F. H. Tippet & Co.**

St. John, N.B.

# JAPAN TEAS

**The best that money can buy.**

No better can be found anywhere on God's green earth. It is the pure tea, unadulterated, with positively no artificial coloring or flavoring matter.

They have the largest sale of any teas in the world, barring none, a sure indication of their sterling worth and popularity.



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# Success.

My Cigars have passed the experimental stage—their success as steady sellers has been proved by the most progressive grocers in all Canada. I put the best stock into each grade of cigars that my experience and money will buy, for that particular grade.

All I try to secure is a small profit on each sale I make. My success as a manufacturer has depended entirely upon the quality of my cigars. I would like to send you a sample of

## Payne's Cigars.

J. Bruce Payne, Mfr.  
Granby, Que.

The "Pharaoh" for a 10c. line.

The "Pebble" for a 5c. line.

# First, Last and Always CROWN FLAVORING EXTRACTS

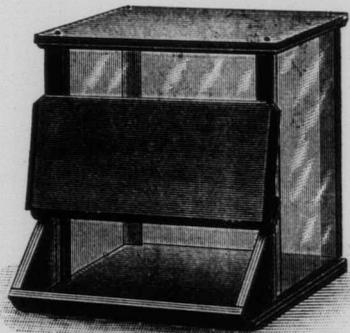
Manufactured by \_\_\_\_\_

## Greig Manufacturing Co.

456 St. Paul Street

... MONTREAL

**500 of these cases to be sold at a great sacrifice.**



The Celebrated Bryan Candy or Fruit Case.

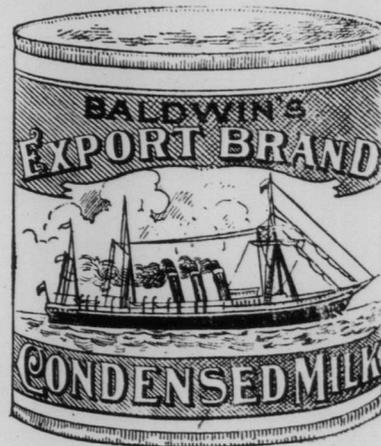
We sold several hundred dozen at \$17.00 per dozen. We offer the present stock to **clear out at \$12.00 per dozen** to import. This is less than cost. Write us orders quick, as this small lot will not last long. And after this lot is cleared the price will be \$17.00 per dozen.

## T. B. ESCOTT & CO.

Wholesale Grocers,

LONDON, ONT.

# Sell



Rose & Laflamme

Selling  
Agents

Montreal



CONTINUING FROM LAST WEEK—OUR  
**“SNOW DRIFT”**  
**“BRANT”** . . . . . **“MOHAWK”**  
 and **“No. 6”**

ARE BLENDS OF COFFEE THAT HAVE  
 STOOD THE TEST FOR THE PAST FIFTEEN  
 YEARS—MORE ABOUT COFFEE LATER ON.



## LICORICE..

We manufacture everything in the Licorice line carried by the Gro-  
 cery, Drug and Confectionery trades. We might mention—Y. & S. Stick  
 Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in  
 cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks;  
 Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes,  
 Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

**YOUNG & SMYLIE**  
 BROOKLYN, N.Y.

Established 1845.

- WASHBOARDS
- CLOTHES PINS
- CLOTHES LINES
- TUBS
- PAILS
- CHURNS
- BUTTER PLATES
- BUTTER TUBS
- BUTTER PRINTS
- BASKETS
- SCOOPS

And all Grocers' Sundries

**The H. A. NELSON & SONS CO., Limited**

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly  
 recommended by  
 all leading gro-  
 cers. . . . .

  
**Sovereign**  
**Matches**



## Sweet Midgets

are the smallest variety of gherkins.  
 They are of but a few hours growth,  
 and take on a finer flavor than  
 larger pickles. They are a dainty  
 condiment for banquets, teas, etc.

For Sale by

**H. P. ECKARDT & CO., Toronto.**  
**HUDON, HEBERT & CIE., Montreal.**

## *A Little Problem for Calculating Grocers.*

### CONSUMPTION OF TEA IN NORTH AMERICA.

#### GROWTH.

##### Ceylon and India Tea.\*

1895-96.	-	-	7,192,185 lbs.
1896-97.	-	-	9,474,019 lbs.
1897-98.	-	-	11,361,840 lbs.

\*GOW, WILSON & STANTON'S FIGURES.

#### DECAY.

##### Japan and China Tea.†

1895-96.	-	-	105,300,581 lbs.
1896-97.	-	-	93,551,353 lbs.
1897-98.	-	-	87,711,780 lbs.

†JAS. & JNO. R. MONTGOMERY'S FIGURES.

**PROBLEM:** Take the average of the above years as the normal consumption of tea in North America; deduce from the statistics given the number of years from 1898 within which the positions of Machine-made, and Hand-rolled tea will be reversed.

The name of those successfully solving this problem will be published on this page.



# Our Tea Sales

During January have been most gratifying. We anticipated as much with our grand assortment of high and medium grades in all lines, representing values that must appeal to the judgment of the aggressive, up-to-date merchant. In

## Ceylons, Assams and Japans

we are particularly strong. Examine our travellers' samples, or write us direct.

### Aurora Ceylon...

**RICH, CREAMY  
DELICIOUS.**

Handsome package on the market.  
1-lb. and 1/2-lb. 35, 40 and 50c. per lb.



## W. H. Gillard & Co.

Tea Importers  
Wholesale Grocers

Hamilton, Canada.

## A Great Combination

- PATERSON'S** Worster Sauce.
- PATERSON'S** Eureka Pickles.
- PATERSON'S** Camp Coffee Essence.

**Rose & Laflamme**

Agents

**MONTREAL**



## Batty & Co.

ESTABLISHED 1824.

LONDON.



**OLIVES  
AND  
PURE  
OLIVE  
OILS.**



**INDIAN  
CURRIES  
AND  
CHUTNIES.**

Makers of High-class

**PICKLES  
OF  
ALL KINDS.**



**SAUCES  
OF  
ALL KINDS.**

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This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

VOL. XIII.

TORONTO AND MONTREAL, FEBRUARY 10, 1899.

NO. 6

## RETAILERS' VIEWS ON CANADIAN PICKLES.

THE fact that the discussion regarding Canadian pickles is exciting interest and attention was manifested the other day when a representative of THE CANADIAN GROCER found W. H. Marmion, the retiring president of the Toronto Grocers' Association, talking over the matter with a commercial traveler. "THE CANADIAN GROCER," said Mr. Marmion, "has done the Canadian pickle manufacturers a good turn in advocating that they should produce a higher quality of goods. It has aroused them, too, and one, at least, of them is now putting on the market the best Canadian article ever put there." In speaking to THE CANADIAN GROCER regarding the matter, Mr. Marmion said there was still room for improvement in the Canadian product. Though one Canadian brand is a fair pickle, it can be improved a great deal. "And many of the brands cannot fail to improve, as they are not likely to be much worse," he concluded.

A. R. Williamson, Esther street, was of the opinion that THE CANADIAN GROCER'S first article on the subject was too strong, for, as he put it, "the Canadian manufacturers are placing on the market as good a pickle as the public demands from them."

"But," he was asked, "don't you think they should reach for the best trade the public demands from anyone?"

### WOULD REACH FOR THE BEST TRADE.

"Well," I do in my own business, and I think I would in theirs. They would get the trade of some they now miss, if they put up better pickles. But, remember, they do now put up a good pickle, better than they used to—at least, one or two firms do."

### A FAIR CRITICISM.

W. H. Morgan, of The Morgan Supply Co., Queen street east, had followed the articles regarding Canadian pickles closely

and considered they had been quite fair. "They," said he, "seemed to me to be suggestions given to the Canadian manufacturers in a friendly way, and, if the suggestions were heeded, would undoubtedly do them good. Any person or firm should be able to take a friendly criticism in a friendly way."

At Michie & Co.'s branch store, Spadina avenue, domestic pickles are just beginning to find a place. Where one bottle was sold a few years ago, many are sold now. But there are not yet nearly as many of the Canadian sold as there are of foreign, as they are not up to the standard of the latter. Domestic pickles have yet to be greatly improved.

### BAD VINEGAR.

D. Bell, Yonge street, considered that Canadian pickles, as a class, were inferior to the imported article, but, during the last two summers, one Canadian brand had so improved that he thought it would compare favorably with the best on his shelves. The trouble with most of them seemed to be that they did not use good vinegar, for they were generally soft and did not keep well.

J. W. Sanderson, Dundas street, stated that the sale of Canadian pickles was about up to that of the imported article. "But," said he, "the best trade ask for the foreign goods in preference to the Canadian. There seems to be something the matter with the vinegar in which the latter are put up in, for they do not keep well; and until very recently their vegetables have been larger and rougher than the best imported. But they are improving, and I expect will, some day, hold their own with the best of them."

### SUPERIORITY OF IMPORTED PICKLES.

R. Barron, Yonge street, said his sale of Canadian was not anything like as large as his sale of foreign. The reason he assigned

for this was that the imported pickles were of superior quality to the domestic, and his customers knew it, and would have nothing but the best.

Henry Swan, of Swan Bros., was visited on a Saturday, and, though very busy, found time to express an opinion on the pickle question. "It is difficult to judge accurately how the quantity of Canadian pickles sold compares with the amount of foreign, but there is no question but that the best trade asks for the imported article. There is really no comparison between the two as to quality. Though the domestic pickle (or, at least, some brands) are improving, there is still great room for improvement. If, as you suggested in your last issue, the

### DUTY ON THE IMPORTED PICKLE

was lowered, there would soon be few, very few Canadian pickles sold."

W. Binnie, Adelaide street west, stated that his sales of Canadian pickles exceeded that of his sales of all others. The reason he gave for this was his customers were nearly all in moderate circumstances, and they could not afford to pay a higher price for their goods if they could get a fairly good article at a moderate price. The Canadian pickles seemed to be put up for just such customers as his, and there was

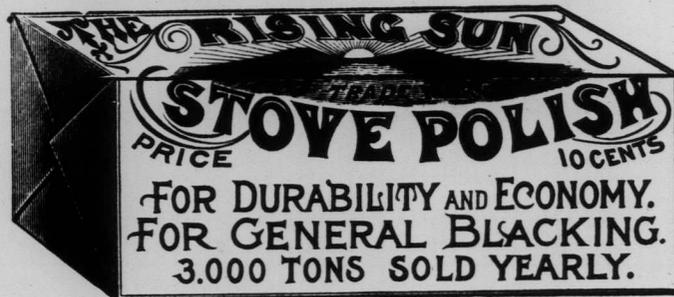
### GREAT COMPETITION

between the different makers to see who could sell the cheapest.

A. White, College street, has a good family trade, which, he states, calls for the foreign pickle in preference to the domestic. "The foreign pickles must be better," he reasons, "or my customers would not want them, for they have no prejudice in favor of a foreign article which would not be overcome by Canadian goods of similar quality at the same price."

W. J. Coutts, Sackville street, has long been thinking about the merits of Canadian pickles. "For years," said he, "I have

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

been at the Canadian houses, especially —'s, in Toronto, to put up better goods, and charge more for them if they need to. But they have said that they cannot get the Canadian market gardeners to grow good enough vegetables. They

HAVE NOT ENERGY OR ENTERPRISE enough to carry out the suggestion I have made, that they start a farm and grow their own vegetables, like the Heinz people do. No; they would rather import their vegetables than go to such trouble. They have improved, but will never be as good as their competitors till they produce their own vegetables. I rank the British pickles as best. There are several lines which are superior to any others we get. Then, one or two United States brands come before the best Canadian. Some of the Canadian stuff is not worthy of the name of pickles."

UNCLEAN FACTORIES.

"How about their factories?"

"Well, I am afraid that if the Health Inspector visited them, he would be very apt to put more than one of them out of business."

"And, remember," concluded Mr. Coutts, "I want to see Canadian pickles the best on the market. If I didn't I would say nothing, and let them continue in the old groove. There is no reason I can think of why they should not make the best pickle on the market."

### CANADIAN PRODUCTS WANTED.

Alex. Gibb, manufacturers' agent, 22 St. John street, Montreal, has received a letter from Jens-Koefoed & Co., agents for Canadian products, Anvers, Brussels, in which he states that there are openings for Canadian products in their market.

The writer says: "The goods which would suit our market are 'farina,' of which we can place large quantities. Dyewood extracts, cotton seed oil, corn oil and other oils, degerminated corn flour, pure grape juice (a new product) are also interesting for our market."

### A MANITOBA GROCER'S OPINION.

W. F. Hartwell, grocer and confectioner, Wawanesa, Man., writes as follows: "You will observe that I am in the grocery business, and as a subscriber to THE CANADIAN GROCER I deem it a pillar in my business. As I have always found the abundant information it contains reliable, I was pleased, as many more of your subscribers will be, at the stand you take in the pickle and vinegar question. I cannot understand why a firm such as T. A. Lytle & Co. should take the stand they do if their goods have reached that point of perfection that a most healthful, unbiased, broad, general good to mankind criticism which has appeared in your paper could injure them, but rather ought to double sales if goods are as represented. I write this to show that at least some one is mindful of your interest in fair trade, and right will stand if poor pickles and adulterated vinegar go down."

### THE SUCCESSFUL BUYER.

The successful buyer is one who is conversant with his business and who is likewise a man of resolute character. He is one who keeps close tab on his stock and who can tell you in a moment just what amount of stock he has on hand of every grade. He is one who studies his trade and the requirements of his customers. As a result, he knows what novelties he can sell and to what extent. He is always in position to regulate his purchase and thereby keep his stock in proper condition. He is always wide-awake and well-informed on what is being offered in the market. Does he read? Yes. He carefully scans every trade journal that is issued touching the line of goods that he buys, and thereby he attains new ideas and very frequently secures most valuable information. In a word, he is a thoroughly posted man.

More failures can be attributed to overbuying than to any one cause, with perhaps the exception of incompetency and lack of

capital. Overbuying is to be avoided only by close application, constant vigilance, and all-round information. To disregard possible overstocking is to invite embarrassment. The judicious purchasing of goods, in quantity as well as in kind, is one of the corner stones of success.—F. C. Brunhouse.

### SALMON CANNERIES CLOSED DOWN.

A press despatch from Vancouver, B.C., says: It is stated that the banks have shut down on 28 canneries in British Columbia owing to their inability to carry on business under the present Dominion regulations. Three bank managers are quoted as saying that, with the present regulations, canners cannot can, and all the smaller concerns must go to the wall. It means a loss to the Province of \$4,000,000 and a loss to Vancouver alone of \$500,000. G. I. Wilson, the largest individual canner on the Frazer, said: "I have sold two of my canneries in Canada, and am looking for a site in the United States. About twenty of the fifty canneries will move to the United States, should the blundering Canadian Government insist on enforcing the regulations with the idea of barring American fish and fishermen. The rest will go out of business."

### THEY DIDN'T ADVERTISE.

Since Christmas there have been ten failures reported of concerns that made a specialty of goods intended for holiday presents. Some of these concerns carried large stocks, and were entitled to the designation "big." In one or two instances the stocks were valued at more than \$250,000. The noticeable thing about each of the collapsed concerns is that it did not advertise in the newspapers.

The stores that did advertise were crowded with customers from the commencement of the holiday season to the hour of closing the night before Christmas. They all report the greatest holiday business in years.—New York Sun.

# TEA

lines we buy and **our prices** make trade.

If not in immediate want secure some of our snaps for future shipment. **Please your customers** by giving them the best goods money can buy.

**LUCAS, STEELE & BRISTOL,**

Wholesale Grocers

Hamilton.

## J. TADDY & CO.

The leading tobacco manufacturers of London, England, have appointed James Turner & Co., Hamilton, their Sole Agents for Canada.

**Premier Navy Cut (Medium), tins, quarters.**

**Premier Navy Cut (Medium), tins, halves.**

**Orbit brand Flaked Gold Leaf, tins, quarters.**

**Orbit brand Flaked Gold Leaf, tins, halves.**

One trial will satisfy your most fastidious customer that Taddy's is the best.

# JAMES TURNER & CO., Hamilton

**A Pretty Calendar.**

If you care for one, ask your wholesaler for this year's

**"REINDEER" BRAND.**

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# Crown Blend Tea

Black and Mixed

25 cts. 40 cts. 50 cts.

Also 1-lb. packages JAPAN to retail  
at 25 cts.

We  
are  
the  
Agents  
for  
Canada.

# Cooney's

Square  
Blue

" Bag Blue

" Black Lead

" Shoe Blacking

5 and 10-ct. Tins.

These goods are in steady demand,  
and show 50 per cent. profit.

**THOS. KINNEAR & CO.**

WHOLESALE  
GROCERS

**Toronto, Ont.**

### THE PRODUCTION OF PORK.

IN 1892, according to Prof. Robertson's report, it was estimated that there were 102,172,224 hogs in the world. Of that number Canada was credited with 1,706,785. If such methods of breeding, rearing, feeding and fattening Canadian hogs can be followed as will make the bacon from them acceptable as first-class to the British consumers, the number can be doubled or quadrupled without much, if any, fall in the price. A large proportion of the hogs are raised and fed in such a way that they are salable in October and November only. These are the months at which hogs usually will sell for the highest prices. It is important that there should be a steady supply of hogs, marketable at all seasons of the year. That can only be done when farmers cease regarding the keeping of a few swine as of no consequence in farm management, and instead, rear and fatten hogs systematically. It is not desirable that many farmers in Canada should become specialists in hog breeding; but it is desirable that most of them should keep more swine, and thus find a profitable market for grains, for skim-milk, butter-milk and whey. Swine breeding is a paying investment as an adjunct to or a branch of dairy farming.

The imports of bacon, hams and lard into

Great Britain, in 1896, amounted to \$53,487,607, of which only \$5,163,849 worth was obtained from Canada. To meet the requirements of the British markets, hogs with plenty of fleshy not lardy meat are wanted. Larger numbers of them should be fed, fattened and marketed during the summer months, and, as a rule, they should be sold alive by the farmer or feeder in order that they may be slaughtered at packing-houses, where the carcasses can be cut and cured in the manner to suit the preferences of the different markets. When Canadian bacon and hams become better known in Great Britain, they will be sought after at relatively higher prices.

### CANADIAN OATMEAL.

The value of the oatmeal imported into Great Britain in 1896 was \$1,610,701. Of that Canada contributed to the amount of \$267,569. With the soil and climate admirably adapted for the growing of large crops of oats of fine quality, from Prince Edward Island to Vancouver Island, it seems that Canada should have a larger share of that trade. From personal examination, I am able to certify that oatmeal from Canadian oats is quite equal in quality to the best. The fault I have noticed most, and which is a serious one from the standpoint of the con-

sumer, in the British Islands, is the presence in some makes of oatmeal of a considerable quantity of seeds or hulls. Better machinery or better workmanship, or both, are required, although I have found some samples of Canadian oatmeal quite faultless in that respect. Since my return, I have been able to give information to several oatmeal millers concerning a possible outlet in Great Britain, and trial shipments are being arranged for.—Prof. Robertson.

### A REGINA MERCHANT HERE.

Mr. E. McCarthy, of E. McCarthy & Co., Regina, N.W.T., has been visiting Montreal and Toronto, on a business trip. Mr. McCarthy has one of the largest and most thriving stores in the west. It is in size 75 feet by 68 feet, and is divided into three, one portion devoted to groceries, one to boots and shoes, the other to dry goods (including furnishings and clothing). The establishment is lighted with acetylene gas, and the cash system, which works well, prevails.

"Regina," said Mr. McCarthy to THE CANADIAN GROCER, "is building up well, having made great progress this past year. October was a quiet month, but November and December more than made up for it, and a good fall and holiday trade resulted." Mr. McCarthy said the vacant lands around western towns, held mostly for a rise in value, constituted a problem which ought to be dealt with. "All we want in the west," he said emphatically, "is population."

## You have all heard of "SPIERS & POND"

Their weekly list of cheese reads as follows:

LONDON, ENG.

MacLaren's IMPERIAL Canadian Cheese, in opal jars, each	1/- and 1/10
English Cheddar, per lb.,	-/9½
" Cheshire, "	-/10
" Cream Stilton, rich and blue	1/2
Canadian, pale or colored	-/6½

# PRUNES

Californian and Austrian Fruit.  
Best brands. All sizes. 25 and  
50-lb. boxes.

GET  
OUR  
PRICES

We can sell you

# FISH

Labrador and No. 1 Split Her-  
ring, Boneless Fish and Pure Cod,  
Scaled Herring, etc., etc.

## THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

### CLEANLINESS—IN AND OUT.

It is a good thing to be cleanly if one wants to succeed in any branch of the food distributing business, notwithstanding that the appearance of some grocers' clerks would lead one to a different conclusion if one did not know better, says Merchants' Review. But a clean outside is of mighty little good unless the inside corresponds—unless the heart is free from trickery and chicanery, and the conscience unblackened by desperate deeds done in pursuit of the almighty dollar.

Some remarks on the subject, delivered

at a recent salesmen's dinner by one of the traveling men, come very pat just here. We quote: "Gentlemen, there has been a great deal said at this convention about being clean. Can a salesman sampling table delicacies use narcotics, sedatives or essences in business hours and be able to detect to a nicety the defects in his opponents' goods or tell with certainty the finer qualities of his own? I leave this question with you, gentlemen. Mr. Heinz has said that on employing a man the first question with him is this: Is the man clean? The next is ability. Clean! what magnetism there is in

it! Gentlemen, there is a power in it that will open the very gates of heaven. To be clean is heaven; to be unclean is hell. To be clean is light; to be unclean is darkness. To be clean is to be the light and salvation of the world. Your body is a house in which you can receive and entertain whom and what you please, and just so sure as you receive and entertain the unclean so sure will you be unclean, and as sure as you receive and entertain the clean the unclean will retire for lack of affinity."

Clean hearts, clean bodies, clean souls—they are all needed in the grocery business.

## DUTY OR NO DUTY

Buy Your Teas NOW.

WE PURCHASED some EXTRA VALUES before the recent advance, and offer EXCEPTIONAL Bargains in

Ceylons, Assams, Young Hysons, Congous,  
Gunpowders, Scented Orange Pekoes and Capers.

SEND FOR SAMPLES AND QUOTATIONS.

TWO SNAPS. Ceylon Blend.

Black and Green Mixed; Chests 11c.

JAPAN. Sweet, Strong Draw; H/C. 12½c.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE GROCERS  
MANUFACTURERS, IMPORTERS OF TEAS

...TORONTO

**CREDIT LEAKS.**

THE other day the collector of a local store returned to his place of business in the evening without having collected a cent, says an exchange. That man had spent a day, from 9 o'clock a.m. till eight, faithfully trying to make collections from people most of whom were personally known to and friendly with the proprietor. That collector had the debtor's excuse on every bill—which was in itself a good feature—and in most cases an appointment when to call again.

"I shall open no more accounts in 1899 unless I know absolutely where the pay is coming from and when," said the proprietor. It is a good resolution for any store giving credit. This loss on credit advanced is a leak that may be stopped by carefulness; a study of the case; a level head; the ability to say "No" gracefully and the wit to ask leading questions without giving offence. Of course, it were better to give no credit, at least in a general way; but conditions do not always favor it.

No stranger is likely to ask for credit. If he does, and unless he can give an absolutely good account of himself and a satisfactory reason for seeking credit, it is safest to refuse. If you doubt him, don't trust him. Don't undertake to place him under unusual conditions because your suspicions are aroused; if you suspect him have nothing to do with him. If he is slippery he will outwit you in spite of your extraordinary safeguards.

The kind of man to let entirely alone is the one from whom you desire an extra guarantee. If you are right in your suspicions, he will allay your fears, eventually, and "do" you in the long run. Prove any suspicion you may have and trust no man whose name on your book may cause you uneasiness.

Be frank, fearless, straightforward and to the point. Honest men will not take offence. Rogues may pretend to, but in their heart of hearts they, too, will respect you. The honest man seldom goes boasting of his honesty and that of his father before him. Men thus afflicted with enlargement of the mouth are never too good.

Deal with honest men. Let rogues flock by themselves. Many a well-meaning man is kept insolvent by an expensive family. Many a man who might pay doesn't, because he keeps himself poor in purse by his pampering personal habits. If he drives too much, blows too much good money across the bar, or lives above his means in other particulars, somebody besides himself must foot the bills; see to it that you are not that somebody.

Every community is full of these social parasites that strive to suck a living from

the labors of their fellow men. Every one of them may be known—at least, in small communities—if merchants will but half try. Letter after letter comes to us, asking what to do with such people. Don't trust them! That's the only way to keep even with them.

**IT PLEASED OUR CONTEMPORARY.**

American Grocer: It is seldom that we cross the border and note the ads. of the Canadian grocer, but this week we present the following from Chatham, Ont.:

**COME IN AND GET A SAMPLE**

of our Japan Tea. We get these teas direct from Japan, buy them for cash, and sell them on a small margin. Within the week, Japan teas have advanced 2c. per lb. There is strong probability they will go higher. Now is the best time to buy. Come in and get a sample, anyway.

We have just five of those 10-lb. caddies that were packed in Japan. Do you want one at \$3.50? The regular price was \$4. Don't wait too long to decide.

**OUR PURE SOAP**

Will wash your clothes perfectly. Nothing in our soap to injure the hands or the clothes—5c. a bar.

**OUR BAKING POWDER**

Is absolutely pure. Your cake will not dry out if you use our "Pure Cream of Tartar" kind—25c. per lb.

**ROLLED OATS**

Our rolled oats have the sweet, nutty flavor that perfect oats should have—3c. per lb.

**GOOD STARCH**

In large pieces, fine quality and plenty of strength. No use paying fancy prices—4 lb. for 25c.

**SELECTED RAISINS**

Each raisin good. No stems nor stones. You're sure of high quality here—3 lb. for 25c.

**CLEANED CURRANTS**

Thoroughly cleaned by our new mill. No dirt, no stems, all perfect fruit—3 lb. for 25c.

Your pickles will be just right if you use our fine vinegars and pure spices.

H. MALCOLMSON, GROCER.

**NOVA SCOTIAN POTATO EXPORTS.**

The change of authority in Cuba is having one satisfactory result. The abolition of the Spanish Customs tariff, which gave a preference to Spanish products, has resulted in a large increase in the export of Nova Scotian potatoes to Havana and other ports from Halifax.

The potato exporting industry is now on a satisfactory basis in Nova Scotia. The farmers are receiving at the rate of at least 45c. per bushel for potatoes in their cellars. The indications are, too, that the industry will grow to be a source of even greater profit to Nova Scotians than at present. During the last three months of 1898, 140,298 bushels were exported from Halifax to the following countries:

United States.....	886
Colombia.....	390
Newfoundland.....	22
St. Pierre.....	2,646
British West Indies.....	25,765
Spanish West Indies.....	98,683
Danish West Indies.....	1,699
British Guiana.....	10,207
Total.....	140,298

It will be thus seen that the West Indies and British Guiana take nearly the whole quantity exported.

**PEACH STONES FOR ALMONDS.**

A New Haven fruit dealer and grocer, according to an exchange, has shipped back to New York two bags of nuts which he purchased from a New York house supposing they were almonds. The almonds were ordered some time ago and in due time they were received. When opened the nuts appeared to be all right. They looked fine on first sight, but later events proved that the New Yorkers have learned some of the traits of the Connecticut Yankee who made himself and the State famous by dealing in wooden nutmegs. The merchant who made the purchase of the supposed almonds sold some to several customers. When the customers tried to use them they found that the almonds were either of a very poor quality or else they were something else. The latter surmise proved to be the correct one. When they complained to the grocer who made the sale it was found that the alleged almonds were nothing more or less than peach stones, which had been put through some process in order to make them appear like the real article. The imitation is good enough to fool the most experienced person at the first glance and in fact, unless there was reason for suspicion, it is doubtful if any one would detect the difference without tasting one of the nuts. Before shipping the peach stones back to New York the storekeeper removed several handfuls from the bags and is passing them around to his friends as souvenirs. As far as is known this is the first time that this trick has been practised on New Haven dealers. One grocer said that the peach stone trick was far and away ahead of the old wooden nutmeg game as it could be worked cheaper and with some chance of being successful.

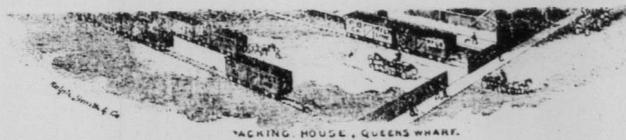
**A LARGE SOAP COMBINE.**

A Chicago despatch states that New York promoters are interesting eastern capitalists in a plan which contemplates the formation of a gigantic combination to control the American soap output. With \$90,000,000 capital, of which \$40,000,000 will be in preferred stock and \$50,000,000 in common stock, negotiations are pending for the amalgamation of all the important factories in the United States. Chicago houses whose names figure in the proposed consolidation are said to include James S. Kirk & Co., N. K. Fairbank & Co., Armour Soap Works, Swift & Co., Nelson, Morris & Co. and Allen B. Weysley Company.

**WANT EGGS AT 8c. PER DOZEN.**

A London, Eng., syndicate, which has gone extensively into the business of desiccating eggs, is now looking for an opening in Canada to establish a branch factory. They would like to find a locality where eggs could be purchased wholesale at 8c. per dozen, but Prof. Robertson, of the Experimental Farm, Ottawa, has informed their representative that 10c. per dozen is the lowest figure that eggs can be produced at a profit, and then only during the summer season.

**WE SELL ALL DAY EVERY DAY.**



WIGOOD I UIA  
Dairy Butter  
Cheese, D. Apples

**THE PARK, BLACKWELL CO., LIMITED,** Pork and Beef Packers, **TORONTO**

Something Good }  
Royal Oak ... } **Smoking**

Free Trade .... }  
Currency ..... } **Chewing**

**EMPIRE TOBACCO CO., Limited**

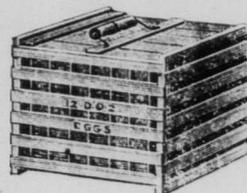
**Granby, Que.**

See Prices Current.

**ALWAYS GET THE BEST**



**Humpty Dumpty  
Folding ...  
Egg Crates.**



FARMER JOHN.—“Isn't it annoying, after bringing these eggs so far, to find them in this condition?”

MERCHANT.—“True, it is, but you can avoid both the disappointment and loss by using the new Egg Crate; they call it the Humpty Dumpty, and it is the finest thing I have seen for carrying eggs. You never lose any, and you always know exactly how many you have.”

FARMER JOHN.—“It does look like a good thing, but times have been rather bad lately and baskets are cheaper.”

MERCHANT.—“That's where you are mistaken, 'a penny saved is a penny gained,' and you are out just about the value of one crate on this damaged lot; take my advice and use them in future.”

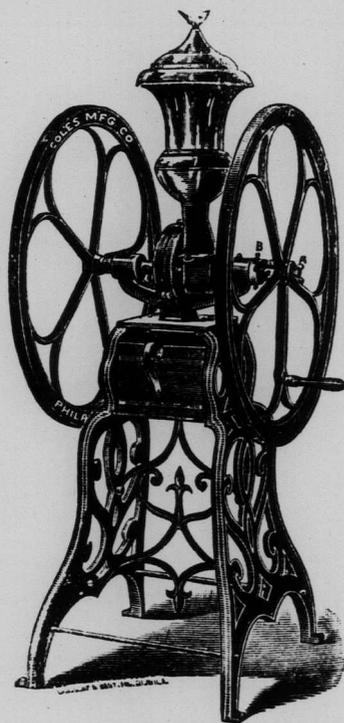
Nothing to equal them for farmers' use.  
Light and Durable.  
Breakages and miscoumts out of the question.  
Handy for carrying anything when fillers are removed.

Made Exclusively by . . . .

**The DOWSWELL MANUFACTURING CO., Limited**

**W. L. HALDIMAND & SON**  
32 and 34 St. Dizier St., Montreal, Eastern Agents.

**HAMILTON, CANADA.**



No 18  
 Agents: **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
 PHILADELPHIA, PENN'A.

## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

## Health Soap



Don't let your skin take chances, better use pure white, odorless, clean Wool Soap—your skin likes it.

Swift & Co., Makers  
 Chicago.

# THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

## THE MacLEAN PUBLISHING CO. Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

### WHAT IS THE CHEESE STOCK?

THE deadlock between buyers and sellers of cheese is causing a lot of discussion, and various estimates are being made as to what the available quantity of cheese for export in Canada will be.

In previous years, interested parties have supplied estimates that future events proved to be erroneous; as, for instance, last year, when they made the stock in Canada on January 1, 300,000 boxes.

As the United Kingdom, between January 1 and April 30, 1898, imported the equivalent of 600,000 boxes, it is not surprising that buyers across the water receive estimates of stocks from this side with doubt, and it is just possible that this is the attitude they are adopting at the present time, and explains the low demand.

This season, however, the indications are in favor of the stock in Canada being rather under than overestimated, so they run a good chance of being badly deceived.

On the first of January, this year, the stock in Montreal was placed at 300,000 boxes, and figures to hand make it clear that this was an outside estimate.

Since January 1 the exports have been

75,000 boxes, against 110,000 in 1898, and 220,000 in 1897. Therefore, if the official Montreal stocks, which were declared as 190,000 boxes in round figures on February 1, are correct, it leaves about 40,000 boxes to be accounted for in the country.

There may be 50,000 to 60,000 boxes back in the country, but even though we have this visible, it falls short of the annual importations into the United Kingdom for the first four months of the year by 175,000 boxes, including the United States, where the exportable surplus may be set down as practically nil.

Reports agree also that stocks in Great Britain are lighter than usual, and especially so in retailers' hands, so that, with a weekly consumption there of 70,000 boxes, it does seem as though holders of cheese in Canada had good property.

### LARGE ORDERS FOR B.C. LUMBER

The lumber industry in British Columbia, which has been in an unsatisfactory condition for some time, is improving.

A despatch from Vancouver states that an order for 160,000,000 feet of lumber has been placed in the mills there for the Chinese railway. It will take six years to complete the order. Australia is also placing large orders for British Columbian lumber.

The exports of the products of the forest from Canada in 1897 to China were \$104,387, and to Australia, \$193,000. These figures, of course, are twenty months old, but they are the latest with which the Dominion Government has furnished us.

### OUR EXPORTS OF BUTTER AND CHEESE.

Returns received at the Department of Trade and Commerce show that though the shipments of cheese from Canada last year did not equal the record-breaking export of the previous year, they were still larger than former years.

In 1896 we sent to Great Britain 1,234,297 cwt.; in 1897, 1,526,664 cwt., and in 1898, 1,432,181 cwt. What little decrease is noted in cheese shipments is counterbalanced by the increase in our exports of butter, which have almost doubled in two years. In 1896 Canada sent to the Mother Country 88,357 cwt. of butter; in 1897 we sent 100,402 cwt., and in 1898, 158,865 cwt.

### MOLASSES STIFFENING.

THE time is approaching when importers begin to consider the subject of spring supplies of new Barbadoes molasses, and advices to hand so far tend to create the impression that the new season will be late in opening. Estimates cabled from the Islands state that the yield of the new season is expected to be an average one, viz., from 35,000 to 50,000 puncheons, but that planters do not expect to commence harvesting their cane until well on into March, as the weather has been unfavorable, and the recent storm has delayed the progress of growth very materially.

This is interesting information to speculators in molasses, who have been holding their lots for extreme prices, and they are now more confident of realizing their own figures, especially as the jobbing-houses in Montreal, which stubbornly refused to advance prices ever since the close of navigation—filling orders at the same level as speculators were asking for round lots—recently advanced prices for jobbing lots 1c. per gallon.

There has been more inquiry for round lots lately, but buyers, so far, have tried to fill wants at 31c., and the larger holders refuse to talk business except at 32c.

Quebec holders have made offers in Montreal during the past ten days, but, as they also are asking 32c. delivered in Montreal, no trading has resulted from their offers.

On the whole, the situation is strong, and indications are that stocks in first hands will be pretty well worked off, if not entirely exhausted before any new crop reaches Montreal.

In fact, consumers of Barbadoes molasses in Quebec, where the bulk of it goes, can thank the Montreal wholesalers for the comparatively low prices at which they have been supplied with the product this winter.

The jobbers have kept their prices low to prevent any outside lots from being attracted to their territory, and, as a result, consumers have obtained molasses up to the present time from 1 to 2c. per gallon cheaper than they otherwise would.

Cheap and unreliable goods are as unsatisfactory foundations for business-building as quicksands are for bridge-building.

## THE CANNED GOODS EXPORT TRADE.

**A**N inquiry has been received at the Canadian High Commissioner's office from a broker who desires to be placed in communication with firms in Canada who pack apples in tins, and also with exporters of dried apples.

As the High Commissioner's office in England has, doubtless, by this time learned that goods of the kind mentioned are to be had in the country, it is to be expected that it will not repeat the mistake it did a year or two ago in regard to raspberries, stating that, as Canada imported raspberry jam, certainly raspberries could not be obtained in the country.

In the official trade returns, canned apples are not classified at all, but the export trade in this line is large, Europe being the chief market for the Canadian pack, apples and all other canned fruits being placed under the classification, "Fruits, canned or preserved."

The total exports under this classification in 1897 were \$141,934, of which \$67,199 went to Great Britain and \$41,360 to Germany.

Of the pack of 1898, it is the general opinion that large quantities of canned apples have been exported.

Dried apples are classified. And of these Canada, in 1897, exported 5,548,385 lb., valued at \$179,504. Germany took 60 per cent. of the total, the exports to that country aggregating 3,678,312 lb. Great Britain took a little over 600,000 lb.

Germany is a large importer of dried apples, they being used there in the print manufacturing mills for dyeing purposes.

Canada's export trade in canned fruit and vegetables combined is only about \$150,000, according to the latest returns, an obviously insignificant amount when the possibilities are taken into consideration.

To push Canadian canned goods upon the British market will doubtless require effort, but business, either at home or abroad, is not, as a rule, acquired without effort. And the canned goods industry in Canada will not assume anything like the proportions its possibilities warrant until there has been a material expansion in the export trade in this line.

At the last meeting of The Canadian

Packers' Association, President Ferguson deprecated any increase in the number of canning factories in Canada, intimating that there are already too many.

Certainly there is a full complement if the home market alone is to be considered; but surely no one will deign to say that the factories now in existence are sufficient to turn out canned goods commensurate with the possibilities of the country as an exporter of canned goods.

If Canada can raise anything of first-class quality, it is fruits and vegetables, and surely we are not going to grovel in the dust of the home market for all time?

What would our dairy industry be, what would our agricultural industry be, what would our lumber industry be, what would our canned salmon industry be, if it were not for the export trade?

Each and everyone of them would be like the foot of a Chinese lady of fashion—cramped and narrow.

## THE TUMBLE IN EGGS.

**I**T is safe to say that a large proportion of the outside merchants who sent new-laid eggs to the Toronto market late last week and early this week, in the hope of receiving for them the prices ruling a few days before, namely, 22 to 23c. per doz., were grievously disappointed when they received their returns.

For two weeks receipts have been steadily increasing, but until last week the increase was not sufficient to seriously affect prices in Toronto, where the stocks of held eggs were not greater than was thought necessary. The high prices ruling, however, attracted shipments from every quarter, some coming from as far west as Essex county.

The result was that as many as fifty cases were received in one day by some of the commission houses. Such large receipts created a suspicion that held eggs had been mixed with the new, and buyers were very cautious. On Saturday last it was entirely impossible to keep receipts cleaned out, and the accumulation was left over till Monday.

The natural result of this condition of affairs was that prices should come down, and they did, in jumps, till a temporary

basis, 3c. below last week's figure, was reached. This price, 19 to 20c. per doz., has been maintained till the present, but, as receipts increase, these figures will not hold good.

Whether the receipts will soon increase beyond their present amount is a question in which the weather is such a factor that none can speak with authority.

## WHEN SHIPPING DAIRY BUTTER.

**M**ANY are the complaints heard in the commission houses just now regarding the manner in which dairy butter is being sent to market.

Though there are other reasons for complaint, the principal ones are that merchants frequently send inferior stuff mixed with their best; they do not always pack it neatly, and last, but not least, tub butter is cut up, and sent in as rolls and prints.

All of these complaints should seldom, if ever, be heard, for it is about time that it was known that nothing is gained by shipping butter in this way.

When choice butter is sent in mixed with inferior qualities, the commission house finds it necessary, in many cases, to sell all at the value of the poorest. In very few cases is it sold at the price of the best, and, when it is, complaints generally follow, and the shipper is henceforth remembered with suspicion.

It is much the same when tub butter is cut into prints or rolls, for, when a shipment of rolls includes a dozen or so chunks from a tub, the grocer who buys from the commission man is almost sure to detect the fact, and straightway wants to buy the whole shipment at a considerably reduced figure.

Though choice butter is acceptable in any style of package, there is no question, but that butter nicely packed in a basket, or a box prepared for the purpose, is worth at least 1c. per lb. more than goods of the same quality thrown in a barrel or a packing-box.

The way to get the best results from shipments of any produce, especially butter, is to send it in while fresh; to have the choice goods distinctly separated from the medium or low-grade stuff, and to see that it is sent packed in the neatest and most attractive way possible. The shipper who ships thus will seldom lose, and will soon gain a reputation that will greatly help to make his goods command the best prices.

## PUT PICKLES ON THE FREE LIST.

**W**ITHOUT by any means desiring to cast reflection upon protection as a principle, it can be said to have utterly failed to build up a pickle industry in Canada worthy of the name.

The onus in this particular instance cannot, however, be cast upon protection. Protect an industry to such an extent that no foreign competitor can scale the walls, and yet it by no means follows that that industry will thrive.

A protectionist tariff cannot but tend to help to develop an industry, but it cannot do everything. It cannot do that which is outside its sphere. It cannot do for the industry what the industry should do for itself.

A protective duty helps those who help themselves.

A duty of 35 per cent. has, for several years, been steadily trying to help the pickle manufacturers of Canada. So has Nature by producing good vegetables. But it has been all to no purpose: The manufacturers, as a rule, will not help themselves.

Most of the pickles put up in this country are bad. Positively bad.

The trouble is that the manufacturers, with rare exceptions, concentrate their efforts upon producing the lowest-priced pickle they can, and, in order to do this, they make their vinegar from wood acetic acid, a most injurious article, and, in the selection of their vegetables, appear to exercise no discretion.

As a result, there is a decided aversion on the part of Canadians to use factory-made pickles, and, as a rule, they turn their attention to the imported article.

During the past calendar year, there was an increase of about 26 per cent. in the importation of pickles and sauces into Canada.

The situation has, therefore, resolved itself into this: A high tax has been put upon the imported pickle, in order to build up the home pickle industry. But the industry persistently refuses to employ methods that will build itself up.

In the meantime, the people of Canada are made pay the piper. And it is time the Dominion Parliament gave them some relief.

Were the duty removed, it is possible we should not experience a reduction in price

equal to the duty. But there would, undoubtedly, be a reduction, and a change in the duty whereby this could be done would be popular with the wholesale and retail grocery trade, as well as with the consumers.

Let the duty, by all means, be removed.

## HURT BOTH JOBBERS AND THE CUSTOMS.

**F**OR some time a system has been in vogue among certain exporters in foreign countries—Germany and the United States particularly—whereby not only the Canadian Customs were deprived of revenue, but the Canadian jobbing houses of customers.

Briefly, the system was this: Exporting houses abroad, who had no regular representatives in Canada, would send travelers to this country to call upon the merchants in their respective lines, retailers, as a rule, being their customers.

When the orders taken were shipped from Germany or from the United States, as the case might be, each order was wrapped up separately, but all would be placed in one package and addressed to a broker in Toronto, Montreal, or some other commercial centre.

Instead, however, of the invoices for the different orders being sent for presentation at the Customs port where the entry was being made, one invoice covering the whole lot would be sent to the broker, the price thereon being the cost in Germany or the United States, just as the case might be. The object of this was to persuade the Customs authorities that the goods were merely sent on consignment.

By this means the Government was naturally defrauded of revenue, and the persons who were the gainers thereby were not the importers, but the exporters in foreign countries who resorted to the practice.

In order to put a stop to the practice, the Customs Department, a short time ago, issued regulations compelling foreign owners of goods already sold, and consigned to brokers in Toronto, Montreal, or elsewhere, to show the prices at which these goods had been sold.

Although only in operation a short time,

these regulations are having the desired effect, giving, as they do, the appraisers material assistance in determining the value of goods for duty.

## TORONTO BOARD OF TRADE WAKING UP.

**T**HE members of the Toronto Board of Trade are showing commendable industry in taking up the matters outlined in President Kemp's inaugural address, particularly in regard to the short line railway from Georgian Bay to Lake Ontario.

For the business interests of Toronto an air line between the points named would in all probability be a good thing. At any rate, the board of trade believes that it would be. And when it is believed that the acquisition of a certain thing is desirable it is well for those who conceive the idea to set out at once to secure the desideratum, whether those who desire it are few or many or whether its attainment may require a long period of labor.

A motionless wheel soon gets rusty. So does a motionless board of trade. The Toronto Board of Trade, during the last five years, has practically had no influence with the transportation companies, who were side-tracking the city, or with the politicians, who ignored its bidding, simply because they knew it was too rusty to roll upon and crush them.

A new era now seems to have dawned. New blood is being infused into the organization, and an honest desire is being made, from the president down, to remove the rust and make the Toronto Board of Trade what it should be—a power for the commercial good of the "Queen City."

A live institution always attracts, and as the Toronto Board of Trade manifests life and energy, its membership will be augmented and its influence for good will be increased.

## POOR CISCOES OFFERING.

The quality of many of the ciscoes on the market is not up to the standard this year. The flesh of the good ciscoes is firm and strong; the flesh of the ciscoe offered this winter is often so soft as to fall to pieces.

A fish dealer from the seaboard is authority for the statement that the cause for this is that after the fish had been caught and killed, they were left dead too long in the water. Dealers finding complaints among their customers can console them that they are not the only sufferers—the trouble is general—and they can lay the blame on the fisherman.

Not the adulterated, coloured, nerve-disturbing teas of Japan—but—nutritious  
... and delicious ...

# "SALADA"

CEYLON TEA

The best customer-making and customer-retaining tea in the world. Do you keep it on your front counter ?

32 Yonge St. TORONTO

St. Paul and St. Sulpice Sts., MONTREAL

## Ivory Bar

IS PUT UP IN

1-lb. bars. }  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars. }

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited

## Evaporated Vegetables

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

Kerr Vegetable Evaporating Co.  
Limited

KENTVILLE, NOVA SCOTIA

## BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



TRADE MARK REGISTERED

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

**J. H. TODD & SON,**  
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

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Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, Esq., - St. John, N.B.  
Agent for Eastern Provinces.  
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

## F. E. JODERY & CO.

PRODUCE AND PROVISIONS.

Commission Merchants

BUTTER, CHEESE, EGGS,  
GAME and POULTRY,  
and all kinds of  
COUNTRY PRODUCE

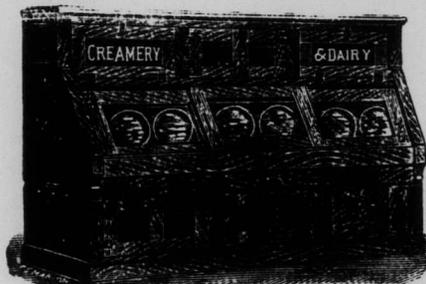
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Reference—Merchants Bank of Canada.

8 and 10  
Lemoine Street, **MONTREAL**

All enquiries by letter or telegram promptly answered.

## Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma at Montreal and Ottawa Exhibitions 1897. Send for Catalogue and Price List.

**C. P. FABIEN** 3167-3171 Notre Dame St. MONTREAL.

EXCELS ALL OTHERS  
in QUALITY  
and PRICE

# REMY'S STARCH

## REMY'S MATCHES

Plain and Impregnated.



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# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Occasionally, just as THE GROCER has gone to press, changes in prices are made in staple lines of goods, which a good many in the trade hear nothing of till the next issue of the paper. Should, therefore, any of the readers of this journal desire to ascertain, between regular issues, the prevailing quotation on any staple line, it will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

TORONTO, Feb. 9, 1899.  
GROCERIES.

THE wholesale grocery trade this week does not present any particularly striking feature. There have been no quotable changes in prices, and the volume of business is not large. In fact, generally speaking, there does not appear to be as much activity as there was a week ago. Brokers have scarcely anything to do these days. The most active article on the list is tea, and for this both brokers and wholesalers are experiencing a good demand. The tea market is still characterized by a great deal of strength, and prices are rather higher than lower. In canned goods the situation is much the same as it was a week ago, the demand being light and prices strong. The sugar market is steady, with the demand a little better than it was. Coffees are in fair demand on retail account, with prices steady. In syrups and molasses, business is just fair. Foreign dried fruits are still only meeting with a light demand, with, perhaps, the single exception of prunes. As far as can be learned, January trade turned out better than that for the same month a year ago.

### CANNED GOODS.

Nothing new has developed in canned goods during the past week. As is natural, at this time of the year, the volume of business is light, being between seasons. At the same time, for this season of the year, there is a fair business being done in tomatoes, peas and corn at firm and unchanged prices. In canned fruits there is a little demand, particularly for peaches and plums. There seems to be a slightly improved demand for canned salmon, the best brands of sockeye selling at \$1.50 per doz. Cohoes are meeting with some demand, but there is quite a range in prices, the best grades selling at \$1.15 to \$1.20, while second grades can be obtained at from \$1 to \$1.10.

### COFFEES.

There is some fluctuation to be noted in the coffee market, but, on the whole, prices remain much as they were a week ago. Locally, the demand is fair with prices as previously quoted.

### SUGARS.

The raw beet sugar market during the past week has exhibited some fluctuation, but, on the whole, it is in a fairly satisfactory condition. Prices had advanced about 9d. per cwt. from the lowest point, but since then there have been some slight reductions. Stocks are still abnormally light in the United States, and the refiners there are practically dependent on the supply afloat. The production in Cuba is light, there not being as many factories grinding as there were a year ago at this time. In New York, since last week, sugars have advanced ¼c. per lb., centrifugals being quoted at 4¾c.,

See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

and muscovados at 3¾c. per lb. Cane sugars have advanced since our last report about 3d. per cwt. in Europe. Monday's cables, however, noted a decline of ¼d. in beet sugar. On the Canadian market, there has been no change whatever in price, but there has been a rather better distribution during the past week, and the feeling is one of confidence.

### RICE AND TAPIOCA.

Rice is moving fairly well, and one of the features of the trade in this line is quite a demand for Patna rice at 5½c. per lb. on account of city retail trade. Tapioca is quiet and unchanged.

### SYRUPS AND MOLASSES.

There is a little demand for syrups of medium grades, but there are practically none to be had. Corn syrup is having a good sale at the following prices: Barrels, 2½c. per lb.; half-barrels, 2¾c. per lb.; kegs, 2¼c. per lb.; three gallon pails, \$1.20 each; two gallon pails, 90c. each. Molasses is quiet with the market fairly steady.

### SPICES.

Nothing particularly new has developed on the spice market. Pepper continues firm, although the markets are quiet. Ginger is also firm, and nutmegs rule steady.

### TEAS.

There is a good inquiry for Indian and

Ceylon teas, particularly those that are well "pointed." Teas on spot are showing good value, and, as stocks are gradually becoming smaller here, it is only a question of time before our importers will have to buy in London, which will mean that they will have to pay a great deal higher prices than they have been obtaining spot goods at lately. There is quite an inquiry for low-grade Japan tea this week, and some good round lots have changed hands. We hear of one carload selling at an advance of 1c. per lb. over the figures asked a month ago. There has been some inquiry for low-grade Congo teas, and there have been sales at an advance of 1c. per lb. over sales made from the same block in November last. There have been transactions in low-grade and medium China green teas at 1½c. per lb. above the figures which ruled three weeks ago.

### FOREIGN DRIED FRUITS.

CURRENTS—There is not much business being done. The little business that is passing is chiefly in high-grade, clean fruit, while in uncleaned fruit the demand is for high-grade goods.

VALENCIA RAISINS—are quiet and devoid of any special feature.

PRUNES—The demand for prunes seems to have improved during the past week. For the cheap kind of prunes, the demand is chiefly for those of European growth, but when it comes to the better class of goods, it is the Californian prunes that are the best sellers. The reason for this is the better value that the latter are showing.

CALIFORNIAN FRUITS—The few apricots and peaches that are on this market are only meeting with a very light demand, on account of the high prices ruling, and the figures asked by wholesalers for fair to good stock from 18 to 19c. per lb. for both kinds of fruits.

### GREEN FRUITS.

Business, generally speaking, is good. The demand for oranges is large, as prices are ruling very moderate. Valencias, Mexicans, tangarines, and navels are 25 to 50c. cheaper this week. There is a fairly good demand for lemons. The stocks now in the city are light, but are expected to fully meet the demand until the new arrivals of Sicilian, which are expected shortly to arrive. An advance of 25c. is noted. A healthy demand for apples is reported. The stocks in storage are being well cleaned up, and prices are firm. Parties holding any cooking apples are advised to clear them off

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## THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

before the cold weather is over, for, as soon as rhubarb is offered, prices of all apples, but good table varieties, will come down somewhat. The stock of cranberries is light, but sufficient for the consumption. Prices are steady and unchanged. Late varieties of pears are done. Almeria grapes will also soon be cleared out. The movement of onions is unusually large, and advances of 25c. is noted for both Valencias, in case, and Danvers, in barrel.

## COUNTRY PRODUCE.

**EGGS**—Receipts have continued, during the past week, to increase so rapidly that a tumble of fully 3c. is noted for new-laid. The commission men here have been at great disadvantage in handling their consignments. The increasing receipts, combined with a suspicion on the part of local retailers that the eggs were mixed stock, resulted in an accumulation of stock which brought prices down in a hurry to their present figure. A short spell of fine weather will cause further declines. Limed eggs keep fairly steady at 14 to 15c. Held or cold stored are quoted at 13 to 16c., according to condition.

**POTATOES**—The feeling is rather firmer. A fair business is being done at 58 to 65c. f.o.b. cars at Toronto. The street market is steady at 65 to 70c.

**POULTRY**—There is an excellent demand for fresh-killed poultry. Dressed chickens are bought readily at 35 to 60c. Geese and turkeys are coming in fairly well, and bright

stock is quickly absorbed at 6 to 7c. for geese and 10 to 11c. for turkeys. In the absence of bright-looking stock, frozen turkeys have sold frequently at 9 to 10c.

**DRIED AND EVAPORATED APPLES**—A fair jobbing trade is doing in dried stock at 5½ to 6c. The movement at outside points is moderate, with the old price, 5¼ to 5½c., still holding good. Evaporated apples are showing great firmness. At outside points, 8¼ to 9c. is now quoted for choice No. 1 stock, which is jobbing locally at 9½ to 10c., the latter being the most frequent figure.

**VEGETABLES**—A fair business is reported. We quote: Rhubarb, \$1 to \$1.50; greenhouse radishes, 50 to 70c. per dozen bunches; spinach, 75c. to \$1 per bush.; green onions, 10 to 15c. per doz.; cauliflower, 50 to 75c. per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; 75c. to \$1; parsley, 10 to 12½c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, 60 to 75c. per bag; carrots, 50 to 75c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; pumpkins, \$1 to \$1.50; Hubbard squash, \$2.50 to \$3; red cabbage, 40 to 50c.

## BUTTER AND CHEESE.

**BUTTER**—An excellent demand for dairy large rolls at 14 to 15c., and pound prints at 15 to 16c. is noted. Dairy tubs are quiet.

Creamery is locally quiet, but a shipping demand has stiffened the price of some brands, causing an advance of 1c. for tubs and boxes. The export inquiry is small, as prices in Britain have fallen somewhat, owing to large receipts from Australia. Prints are scarce and are unchanged at 20 to 22c., Toronto. Tubs are worth 19 to 19½c. in factories.

**CHEESE**—The local demand is good and prices are firm, owing to the light stocks held. Choice early makes are quoted at 9½ to 10c.; choice late makes at 10¼ to 10½c.

## PROVISIONS.

Dressed hogs keep arriving in large quantities, but prices have been well maintained, and an advance of 10c is noted. Short cut barrel pork is 50c. cheaper. No other changes are reported. The demand for all lines is excellent.

## FISH.

Steak cod at 6c., flounders at 4c., and St. John herring at \$1.35 to \$1.40 are quoted this week. Halifax herring have declined 25 to 40c. Oysters are steady at \$1.25. We quote as follows: Frozen salmon trout, 7½ to 8c.; Man. whitefish, 6½c.; Man. perch, 5c.; Man. pike, 5c.; Man. pickerel, 6c.; fresh whitefish, 7½c.; trout, 8c. lb.; fresh perch, 4c. per lb.; steak cod, 6c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, \$1.35 to \$1.40 per 100; Labrador herring, \$5.75 per bbl. and \$3.25 per half-bbl.; Digby herring, 55c. per bundle of five; Halifax

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**FRESH EGGS.**

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herring, \$1.60 to \$1.75 per 100; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 6 to 7½c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.25 per gallon, or \$6.25 per large pail.

### HIDES, SKINS AND WOOL.

HIDES—A weak feeling is still noted. Prices are still unchanged. We quote cow hides as follows: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c. Steer hides are worth ½c. more.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS — An advance of 5 to 15c. is noted for sheepskins and lambskins, which are now quoted at 90c. to \$1.

WOOL—No change. Market still unsteady at 15c. for fleece and 10c. for unwashed.

### GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is about 1c. cheaper than a week ago, 70 to 71c. now being quoted for red and white at middle freight stations. The street market is active, large quantities of goose wheat, barley, and oats, coming in. We quote: Wheat, white, 72 to 72½c.; red, 71 to 72c.; goose, 68 to 69c.; peas, 62 to 66c.; oats, 35 to 35½c.; barley, 49 to 51 c.; rye, 54 to 55c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR — No change is noted. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.80

Direct shipment of (Choice Pea Beans)  
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OYSTERS  
SPLIT HERRING

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Wholesale Fruit,  
51 East Front Street,

**Toronto**

to \$3.90; straight roller, \$3.25 to \$3.35, Toronto freights.

**BREAKFAST FOODS** — Standard oatmeal and rolled oats are 10c. cheaper. We quote as follows: Standard oatmeal and rolled oats, \$3.80 in bags and \$3.90 in bbls.; rolled wheat, \$2.60 in 100-lb. bbls.; cornmeal, \$2.40; split peas, \$4; pot barley, \$4.

**SEEDS.**

The market is flat. Dealers quote the price of red clover at \$3 to \$3.50 outside; alsike is 25c. higher than a week ago, now being quoted at \$2.50 to \$3.75 outside. Scarcely any timothy is offered, except an occasional lot of machine-threshed, which is quoted at \$1 to \$1.25. No flail-threshed is offering, but bright unhulled stock is worth \$1.60 to \$1.75.

**SALT.**

No change. Demand keeps good; prices are firm. We quote at Toronto: Carload lots, \$1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 50c. English salt is quoted at 48½c. per sack of 154 lb.

**MARKET NOTES.**

Potatoes are worth 5c. per bag more in carload lots.

Dressed hogs are 10c. dearer. Short cut mess pork is 50c. cheaper.

Evaporated apples have advanced ½c., and are now quoted at 9½ to 10c.

Valencia, navel, Mexican and tangarine oranges are 25 to 50c. cheaper. Messina lemons are 25c. dearer. Valencia and Danver onions have advanced 25c.

New laid eggs have declined 3c. per doz., and are now selling at 19 to 20. Held or cold stored are 1 to 2c. cheaper, the quotation now ruling being 14 to 16c. Limed are 1c. cheaper, and are now worth 14 to 15c.

Steak cod at 6c.; flounders at 4c.; and St. John herring at \$1.35 to \$1.40 per 100, are now on the market. Halifax herring are now selling at \$1.60 to \$1.75, as compared with \$2 last week.

**QUEBEC MARKETS.**

MONTREAL, Feb. 9, 1899.  
GROCERIES.

**T**HE movement in groceries has been quite satisfactory for the season, and reflects an expanding volume if anything. All staple articles exhibit steadiness, no further change being noted in refined sugar, while a better movement is reported both by refiners and jobbers. Molasses and syrups are firm in tone, and higher prices are predicted in the case of the former in the near future. Staple lines of canned goods, such as corn and tomatoes, are steady, in

fact, stiff, with an upward tendency and a fair inquiry. Rice rules firm, and the same applies to spices, while, in dried fruit, the week's movement is larger if anything, and prices on all lines are steady. Teas and coffees exhibit a fair degree of activity and reflect a distinctly steady tone.

**SUGAR.**

There has been no further change in refined sugar here since last week, demand being fairly active, and a good movement being reported both from refiners' and jobbers' hands. The outside markets have not reflected any radical change, except in beet at London, which is ¾d. lower than it was a day or so ago, with demand rather dull at 9s. 9d. for present and next month's delivery. Cane sugar, on the other hand, is 3d. to 6d. dearer than it was, though there is little doing at 10s. 3d. for fair refining and 11s. 6d. for Java. Raw in New York continues firm, fair refining, 3¾c.; centrifugal, 96 test, 4¾c., and molasses sugar, 3¾c.

**SYRUPS.**

The syrup market continues quiet, demand being restricted to small lots to fill immediate requirements, values ranging from 1¾ to 2¼c. per lb., as to quality, at the refinery.

**MOLASSES.**

This staple exhibits no radical change, trading being fair for Barbadoes from jobbers' hands, 32c. now being the general asking price for single puncheons. Offers by outside jobbers in this market did not result in any sales, as they would not meet the price which local jobbers were asking. Stocks generally are light, and firm values are looked for, for the balance of the season.

**CANNED GOODS.**

The firm feeling in all staple lines of canned goods is fully retained, a leading feature being the scarcity of special brands, which has led to sales in this market between jobbers, especially in tomatoes and corn. The latter is in very light supply indeed, and, as jobbers cannot replace stocks under \$1 f.o.b. at the factory, they are disposed to ask more money. The same is the case with tomatoes, and the extreme inside price at which existing supplies could be replaced is 85c., and not many at that, so that jobbers are firm in their views as to value. Round lots of peas have also changed hands at full figures, 85c. being realized for these goods, so that with this cost in view, prices to retailers are held firm. Offers of canned salmon are made at \$3.75 per case f.o.b. Coast.

**RICE.**

Rather more business has been doing in rice from first hands, and it is expected to expand with the advance of the Lenten season. There has been no change in values.

**DRIED FRUIT.**

Business has been of fair volume in Valencia raisins, and prices are steady. Some low grades are obtainable here pretty low, but a fair average jobbing price for good off-stalk fruit is 4c. per lb. Layers and selected are not plentiful here.

Californian raisins are steady and unchanged, and the same can be said of currants.

There have been some arrivals of Bosnia prunes, via New York, here, but the fact has not affected the jobbing range in any way. Advices state that prices at primary markets are 1s. dearer than ten days ago. French prunes are also 1s. 6d. to 2s. higher, and no small sizes at all are obtainable. Californian prunes are steady.

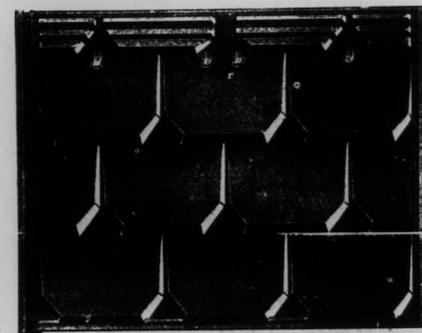
Figs and dates continue steady, and primary advices on the latter state that values are 1s. to 1s. 6d. higher.

**SPICES.**

Outside markets continue active, with large trading in pepper for immediate and summer delivery. Short crops of Cochin and African gingers have stiffened that article, and values bid fair to advance for all grades. Cloves are without feature. The jobbing market here is moderately brisk, and, naturally, all values are firmly held.

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They are the popular shingles of Canada, never failing to give money-saving satisfaction.

GALVANIZED OR PAINTED.  
Full information on application.

**Metallic Roofing Co., Limited**  
1180 King St. W., TORONTO.



S. H. EWING & SONS, Wholesale Only. Montreal.

COFFEE.

There is a fair business, in a small way, in coffee, and values are steadily held. Maracaibos and Santos at 8 to 12c., according to grade, have been the only sorts moving here.

TEAS.

There has been a fair volume of business in teas, and, in several cases, buyers have advanced their bids, which is a fair indication of the position of the market. Japans at 16 to 19c. have been moved to the extent of 1,000 packages or so, and some small lots of low grades have also changed hands at 14½c.

GREEN FRUITS.

The green fruit market has presented no notable change during the past week. Oranges are still in ample supply for all sorts, and prices remain much as they were last quoted. The same is the case with lemons, while Almeria grapes continue scarce and firm.

APPLES.

The apple market has ruled steady, and values remain as last quoted.

FISH.

Trade has been fair in all lines of fish, and, with continued seasonable weather, a well maintained inquiry is anticipated. Prices on fresh fish are rather firmer, as

follows: Haddock and cod at 3 to 3½c.; steak cod, 3¾c.; salmon, 9 to 10c.; Manitoba whitefish, 6¼ to 6½c.; dore, 5½ to 5¾c.; pike, 3¾ to 4c.; smelts, 4 to 6c. per lb.; tommy cods, \$1 to \$1.50 per bbl., and herring, \$1.60 to \$1.65 per 100.

Pickled and salt fish rule firm also: No. 1 N.S. herring, \$4.50 to \$4.75 per bbl. and \$2.25 per ½-bbl.; No. 1 green cod, \$5.75; do. large, \$5.75 to \$6; No. 2 ditto, \$4.25; No. 1 haddock, \$4.25; No. 3 mackerel, \$18 and B.C. salmon \$12.50 to \$13 per bbl.

Increased supplies of smoked and other prepared fish have lead to a rather easier feeling. We quote: Haddies firm at 6 to 6½c.; bay bloomers at 85c. per box, and smoked herring 9 to 9½c. per box. Dried codfish, \$3.65 to \$3.75 per 100 lb.; boneless, 5 to 5½c., and dressed boneless cod, \$4.25 per 100.

COUNTRY PRODUCE.

EGGS—A fairly active trade was done in eggs to-day, there being a good demand for small lots at steady prices. We quote: No. 1 candled, 16 to 17c.; No. 2 do., 12 to 13c.; Montreal limed, 16c.; western limed, 14½ to 16c.; western cold storage, 12½ to 13½c., and culls, 10 to 11c. per doz.

POULTRY—Trade in poultry was quiet, and, as the offerings were small, prices are maintained. We quote: Fresh killed turkeys,

10½c.; frozen, 9 to 9½c.; choice killed chickens, 8½ to 9c.; western frozen, mixed stock, 5½ to 6c.; ducks, 8 to 9c., and geese, 6 to 7c. per lb.

HONEY—The market for honey continues quiet and without any new feature. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 7 to 7½c., and dark, 5 to 6c.

BEANS—The demand for beans was chiefly for small lots, and values rule steady. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

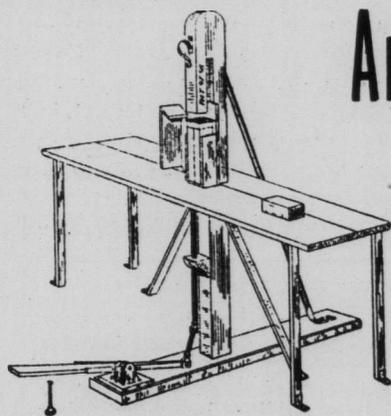
POTATOES—The tone of the market for potatoes is firm, owing to the small offerings and good demand. Sales of car lots were made at 57 to 58c. per bag.

ONIONS—The firm disposition is retained under light stocks, and we quote \$1.75 to \$2.25 per bbl.

DRESSED HOGS AND PROVISIONS.

Trade in provisions is quiet, the demand being principally for small lots to fill actual wants, and values show no material change. We quote: Canadian pork, in barrels, \$15 to \$15.50; pure Canadian lard, in pails, 7¼ to 7½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

There was no important change in the situation of the dressed hog market. The demand was slow and trade was quiet.



Armada Tea Packer and Simplex Mixer

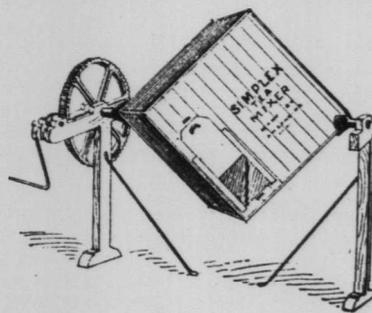
- T. B. Escott & Co., Wholesale Grocers, London, Ont.
- Elliott, Marr & Co, " " "
- J. Garvey " " "
- M. Masurett & Co. " " "
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The above enterprising business firms use the "Armada" Tea Packing Machine, and all are perfectly satisfied. "You want one."

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# TOBACCO

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THESE:**

"Anchor"—13-oz. plug—11 cuts to the lb., @ 39c.  
"Club"—5's and 10's to the lb., @ 41c.  
"Atlas"—8's and 12's " " @ 44c.

(All made from choicest Burley Leaf.)

**NOTE.**—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

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Your Jobber

**JOLIETTE TOBACCO CO., JOLIETTE, P. Q.**  
F. W. HUDSON & CO., Ontario Agents, TORONTO.

Receipts have fallen off considerably of late, but stocks on spot are large; in consequence, the feeling is easy. Light-weights in small lots are quoted at \$5.25 to \$5.50, and heavy at \$5 to \$5.15 per 100 lb. Car lots are offering at \$4.75 per 100 lb., and meeting with a slow sale.

#### FLOUR, GRAIN, ETC.

**GRAIN**—Business in grain on spot is exceedingly quiet, and the market is without any change of note. Cables were quiet and easier, and, until the demand from abroad improves, little activity is looked for here. In Manitoba wheat one or two fair-sized lots changed hands on local account at 81c. for No. 1 hard and at 78c. for No. 1 northern. Oats were quiet and steady at 32½c. ex store, and buckwheat sold at 48c. on the C.P.R. and at 49c. on the G.T.R. Manitoba No. 1 hard wheat afloat Fort William was quoted at 68½c. February, and at 70½c. May delivery.

**FLOUR**—A fair amount of business was done in flour, there being a good demand from local and country buyers for small lots at about steady prices. We quote: Winter wheat patents, \$3.85 to \$4.10; straight rollers, \$3.60 to \$3.70; in bags, \$1.75 to \$1.80; Manitoba patents, \$4.10 to \$4.20; strong bakers', \$3.75 to \$4.

**MEAL**—There was no change in the meal market. Rolled oats are selling at \$3.70 to \$3.75 per bbl., and at \$1.80 per bag.

**FEED**—The demand for feed is still good, and, as supplies continue light, prices are maintained. Ontario white wheat bran, in bulk, sold at \$15 to \$15.25; and shorts at \$15.50 to \$16 per ton; Manitoba bran, \$16; shorts, \$18, and mouille, \$20 per ton, including bags.

**HAY**—Business in baled hay on spot is

slow, but shipments abroad are being made on a large scale. We quote: No. 1, \$5.50 to \$6; No. 2 extra, \$4.25 to \$4.75; No. 2, clover mixture, \$4; clover, \$3.50 to \$3.75.

#### CHEESE AND BUTTER.

Business in cheese has been quiet, for the reason that shippers reluctantly meet holders' views, and trading is limited. The latter demand 10¼c. for finest Ontario and 10c. for gnest eastern makes, with undergrades, which are limited, at figures ranging from 9½ to 9¾c., according to quality and condition.

Receipts of butter continue light, and all are promptly absorbed at full figures. For late made creamery in 5-lb. boxes, shippers have paid 20c., and as local dealers concede 20¼c., they are getting the pick of the offerings. Tubs are quotable at 19½c., and held creamery at 18 to 19c., as to quality. Dairy butter rules steady at 14½c.

#### MONTREAL NOTES.

Dates have been cabled 1s. to 1s. 6d. higher than they were eight days ago.

Coffees have been moved in a small way and values are generally steadily held.

Cables from Bosnia quote prunes 1s. higher, and small sizes of French prunes are said to be practically exhausted.

Increased arrivals of smoked and prepared fish have led to some modification in their price, but pickled and fresh continue steady.

Full prices are asked for round lots of canned corn and tomatoes, and, as stock cannot be replaced except at an advance, jobbers are firm holders.

Vanstone's grocery store in Brantford, Ont., was broken into the other night, and \$12 in cash was taken from the till.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., Feb. 7, 1899.

**W**HILE, as is the rule at this season, business is quiet, many say they are doing much better than last year. The easy feeling in the flour market has had considerable effect, and sales have, in consequence, been lighter than usual at this season. Tea brokers report quite active sales. Arrivals of direct China shipments continue large. In brooms there is a further advance, and prices are very firm. Spices tend higher, particularly pepper. Soda is quoted lower than ever before, and some round lots have been sold. Borax is rather higher, and a further advance is expected. Grippe is prevalent, not only in the city but throughout the Province. Politics are having more attention than business in our Province just at present.

**OIL**—There is an active demand. Burning oils are somewhat giving place to lubricating; paint oils have more attention, Burning oils, however, move freely, and prices are firmly held. Cod oil is dull.

**SALT**—This is the active season for Liverpool coarse salt. Each weekly steamer brings quite a quantity, and demand is fair, the bulk arriving being at once shipped away. English factory filled and Canadian fine move but slowly at present, but are beginning to have more attention. Prices show no change. We quote as follows: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case

CALIFORNIA NAVEL ORANGES  
MEXICAN ORANGES  
VALENCIA ORANGES  
JAMAICA ORANGES  
NEW MESSINA LEMONS

All sizes, and finest quality fruit.

## HUGH WALKER & SON

Wholesale Fruit and  
Commission Merchants

GUELPH, ONT.

FANCY MALAGA GRAPES  
NEW NUTS, ALL KINDS  
NEW DATES AND FIGS  
CRANBERRIES  
and  
SPANISH ONIONS

... PRICES ALWAYS RIGHT ...

The Following Brands  
Manufactured by  
**The American Tobacco Co.**  
OF CANADA, Limited.  
As sold by all the Leading Wholesale Houses  
**CUT TOBACCO**  
OLD CHUM.  
SEAL OF NORTH CAROLINA.  
OLD GOLD.  
**CIGARETTES**  
RICHMOND STRAIGHT CUT.  
SWEET CAPORAL.  
**ATHLETE.** **DERBY**

**E. T. STURDEE**  
Mercantile Broker,  
Manufacturers' Agent,  
ST. JOHN, N.B. Etc., Etc.  
Wholesale trade only.

The  
**DAWSON** Commission  
Co., Limited  
FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,  
Cor. Market and Colborne Sts.,  
**TORONTO.**

We make a specialty of handling  
**Domestic Fruit**  
Consignments personally and promptly attended to.  
All Foreign Fruits in season.  
**FRUIT AUCTION SALES**  
Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.  
**McWILLIAM & EVERIST**  
Wholesale Commission Merchants,  
25 and 27 Church St., TORONTO, Can.  
Telephone 645.

**Mince Meat**  
We are now placing on the  
Market a very fine line of Eng-  
lish Mince Meat, put up in  
**5 lb. 12 lb. 27 lb. and 60 lb. PAILS**  
Choice Fruit and the best of  
Spices only are used in these  
goods, and we can confidently  
recommend them to our num-  
erous customers.

**F. W. Fearman**  
HAMILTON

It's  
the  
people  
you are  
after.

# Tartan Tea

possesses  
the  
qualities  
that please  
the most  
people.

**BALFOUR & CO.** Wholesale Agents **HAMILTON**

**Clark's Meats** A Full Line  
Full of Good Things  
Full of Good Prices  
Full of Satisfaction  
They're Good and YOU KNOW IT!

**WANTED**  
**DRIED APPLES**  
in large or small quantities. Highest market price paid.  
**Walter Northrup, 66 Esplanade West, Toronto.**



HAVE YOU TRIED  
**"BEE" STARCH**  
...FOR...  
**Collars and Cuffs?**  
Will not injure finest fabric. Requires no Cooking.  
**BEE STARCH CO.**  
Canadian Branch: Stanstead, Que.



**Free**  
Send for particulars regarding free  
Automatic Selling Machine for the  
sale of Adams' Tutti-Frutti Gum.  
Address  
**Globe Automatic Selling Co.**  
13 Jarvis St., Toronto, Ont.

**G.F. & J.GALT** PACKERS OF THE **BLUERIBBON TEAS**  
42 SCOTT ST TORONTO. CELEBRATED

of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—In vegetables, prices tend firmer from week to week, and, while the advance is slow, it can be noted. Corn is the lightest stock and most likely to advance. Holders of tomatoes are looking for nice profits. Salmon, in spite of the high figures, has a good steady demand. Lobsters are quiet. There is an active demand for gallon apples at firm prices. The outlook is for a better sale than for some years. Fruit sells but in limited quantities, and, outside of gallon apples, the demand is chiefly for peaches. Plums are a very light sale. Oysters are firm.

**GREEN FRUIT**—The weather has a great deal to do with the output. January proved a good month. Apples are rather higher, with stock light. Oranges sell more largely, Valencias being low and of good quality. This, it is thought, will largely affect the sale of Californians this season. These tend rather easier, and are arriving more freely. There are still some nice Jamaicas offered. Floridas are about out of the market. Cranberries are rather easier, being quite low for this season. Lemons are rather higher, and move freely. There are no grapes selling in a wholesale way.

**DRIED FRUITS**—Business is quiet. Prunes are, perhaps, the most active line, though sales are not large. Raisins are dull. Currants have a fair demand. There is some inquiry for evaporated peaches and apricots, but the price affects the sale. Dried apples are light stock, and sell quite freely at higher figures. There are few evaporated held, and sale is affected by the high price. Dates are firm, but show light business. Figs are dull. Onions are higher, and firmly held; stock light and in few hands. Arrivals from Montreal showed a wide range in quality during the season. Peanuts have again advanced, prices being nearly 50 per cent. above those quoted at point of production last fall.

**SUGAR**—The local market keeps low, but western refineries are not inclined to meet the competition, holding their price very firm. While foreign sugars are offered, there are but light sales. Orders are largely given to keep up the competition. In this way dealers are enabled to force the hand of the local refinery. The sale is not likely to increase. The American granulated is much liked, but this is only an occasional business.

**MOLASSES**—While prices are firmly held, there is but little change. Dealers would buy a cheap molasses if good, but this is not offered, and they are allowing their small stocks to grow still smaller. Demand at this season is quiet. There is considerable call for small packages, which is being met by importations of New Orleans, of which some splendid values are offered. Price is firmly held, which somewhat restricts sale.

**PRODUCE**—In eggs, there is a rather firmer feeling. Stocks are lighter and arrivals small. Some held eggs that were here helped to keep prices down, but this stock is about exhausted. Strictly fresh are high. Butter shows little change. There seems to be considerable in the country to come forward. Creamery keeps low. Cheese

is firmer, but, as yet, there is little change in prices.

**FISH**—Fresh are still scarce and high. Smokers of haddies have imported some haddock from Boston, where small fish have been low. Frozen herring are so scarce that there is practically no business. Dry fish keep firm, and stocks light. Boneless fish have shown a good demand at full figures. Hake tend higher, there being an improved West Indian demand. Pickled herring is scarce and higher. Of alewives, market is bare; season showed a fair profit. Smoked herring is dull. No bloaters are offering. Lobsters hold their price. We quote as follows: Large cod, \$3.65 to \$3.75; medium, \$3.60 to \$3.65; pollock, \$1.75 to \$1.80; Grand Manan pickled herring, \$2 to \$2.10; ½-bbl.; Canso, pickled, \$5 per bbl.; boneless fish, 3½ to 5c.; cod, 7 to 7½c.; finnan haddies, 5 to 5½c.; smoked herring, 6 to 7c.; spring shad, \$3.75 to \$4 ½-bbl.; fall shad, \$4.75 to \$5 ½-bbl.; Shelburne, \$3.75 per bbl.; Grand Manan herring, \$3.75 to \$4 per bbl.; quoddy, \$3.50 per ½-bbl.; frozen smelt, 5 to 6c.; frozen pollock, 1¼ to 1½c.; frozen cod, 2¼ to 2½c.; frozen haddock, 2½ to 2¾c.; frozen herring, 90c. per 100; fresh cod, 2½c.; lobsters, small, 3 to 4c.; do., large, 10 to 12c.

**PROVISIONS**—There is but limited business. Prices are firm. In hogs, there are fair receipts. A good many Prince Edward Island pigs are arriving, but the price is well maintained, ranging from 5½ to 6c. Lard keeps lower.

**FLOUR, FEED AND MEAL**—Manitobas were not advanced during the flurry, which did much to check buying in all grades. Many Ontario millers have gone back to old prices. In local markets an easier feeling prevails. Oats are high, and oatmeal is firmly held at the advance. Our market is still quite well supplied at the lower figures. Cornmeal holds its advance, and feed is very high. In beans, there is a rather easier tendency. Stocks of barley and split peas light, but buyers are very slow to pay the prices asked. Seeds begin to have attention. We quote as follows: Manitoba flour, \$4.75 to \$4.85, best Ontario, \$4 to \$4.20; medium, \$3.75 to \$3.85; oatmeal, \$3.85 to \$3.90; cornmeal, \$2.20; middlings, \$19 to \$21; bran, \$17 to \$18; oats, 38 to 42c.; hand-picked beans, \$1.10 to \$1.15; prime, 95 to \$1; yellow eye beans, \$1.75; split peas, \$3.80 to \$4; round, \$3.25 to \$3.40; pot barley, \$3.80 to \$4; hay, \$7 to \$8; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¾ to 8½c.

#### ST. JOHN NOTES.

The first tank steamer with oil arrived in Halifax during the week.

Exports of frozen smelt from Richibucto so far this season have amounted to 430 tons.

Some 50 tons crushed coke were lately shipped from Halifax to Havana as an experiment.

Mr. D. Creig, representing D. McDougall & Co., pipe manufacturers, Glasgow, called on the wholesale trade during the week. From this Province Mr. Creig goes to the

United States, where his house has a large connection.

Customs receipts for January were \$2,932.73 below that for last year, the figures this year being \$46,823.36.

Halifax importers are offering late arrivals of Porto Rico molasses at fair figures. These arrivals were somewhat unexpected.

Syda & Cousins, of Digby, have been importing fresh haddock by the carload from Boston for smoking. This is very much out of the ordinary.

Coal mining in Cape Breton is having a great boom. The Dominion Coal Co. alone expects to raise 175,000 tons per month, large quantities being shipped to the United States.

The Merchants Bank of Halifax is to open a branch at Havana. It will be under a joint management, a resident of that city being associated with the agent sent there. The late agent at Fredericton is named for the position.

The interest in flour mills through these lower Provinces continues to increase. The last year has seen much more flour manufactured than for years, both western and local wheat being used. The mill at New Glasgow used some 20,000 bushels of Nova Scotia and Prince Edward Island wheat. This mill has a capacity of 400 barrels per day. A new mill, fitted with the latest machinery, has just been started at Petit Rocher. A large mill is building in St. John, and the Halifax Board of Trade is moving in the matter in that city.

#### THE NAPOLEON OF SCALES.

When Napoleon was elected Emperor of the French, one of his officers is said to have remarked: "The Emperor's robes will hardly fit the Little Corporal." Napoleon heard it, and said quietly, "Tell him not to be uneasy. The robes may not fit me but I will fit them."

There are many grocers who are fearful that their store cannot afford a computing scale. Their trade won't justify such an investment, they cannot afford it, it's too expensive, etc. This is absurd. You can afford it. The scale will fit your store, your trade and your pocketbook. You can make it fit. Look at the situation like a Napoleon. In three months' time you won't know but what you always owned a computing scale. It will pay for itself.

"Our Money Weight Computing scales are money savers," say the Computing Scale Co., of Dayton, Ohio. "Try this system of handling your merchandise, and be a Napoleon. Scales sold on monthly payments, without interest."

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS  
by Special Warrant



To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

**COLMAN'S**



**MUSTARD**

*In the High Court of Justice.*

J. & J. COLMAN, LIMITED  
AND  
GORMAN, ECKERT & CO.

*Plaintiffs.*

*Defendants.*

**TO THE PUBLIC.**

**TAKE NOTICE** that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction; and to pay certain damages therein fixed together with the costs of the Action.

**CAUTION.**

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

# Blue Label Tomato ..Ketchup

is prepared from ripe tomatoes of surpassing flavor, combined with spices that lend life. Put up in sterilized bottles, assuring safety and purity to the consumer.



Prepared by . . .

## Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

### AMONG TORONTO RETAILERS.

*A Trade Worth Keeping.*

There is a canny Scotchman doing business on a residential street, between Spadina and Bathurst, who, if he was not so desirous of keeping his name out of print, could give some valuable pointers to his brethren.

In the first place, he has learned to close up at 7 o'clock every night except Saturday evenings, when a couple of hours more are given his customers to secure their supplies. He has been closing at this hour for some years now, and says that he has lost nothing by so doing. "But," said he, "I have gained something. Life is not a drudgery any more. We have the evenings to ourselves, and, now that we know what they are worth to us, we could not be persuaded to go back into the old system."

"But don't you lose any trade by being closed before some of the stores around you?"

"Possibly a little, but very little, and whoever gets it is welcome to it. By our way of doing business very little of our trade is left for the late closers. We have our customers divided into different sections, making the divisions according to their direction from the shop. We visit these customers regularly twice a week, and, as we

have their confidence and know just about what they want, there is little left for the other fellow when we get through with them.

"Another good result of our system," concluded he, "is that there is no necessity for cutting. When we take an order we fill it at a rate of profit which is as fair to ourselves as it is to them, and, as we always supply the best qualities of goods, we seldom have a complaint and rarely lose a customer."

This system of doing business may entail more real work on the grocer's part, for he has to get out and work for his trade, but there is more satisfaction in working reasonably hard for ten hours and having the rest free, than in twelve or thirteen hours' easier work, with little time for anything else but eating and sleeping.

*Good Orange Displays.*

Michie & Co., King street, have been for some time devoting their window to oranges, and two of the displays they have made of this fruit have attracted much attention. The first of these two was very simply arranged. An empty sugar barrel was stood on end in the middle of the window, and was filled heaping over with oranges. A great pile of oranges filled the whole

# EXTENDED INSURANCE.

One of the many liberal features embodied in the  
**UNCONDITIONAL ACCUMULATIVE POLICY**  
issued by the

## Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

**W. C. Macdonald,**  
Actuary.

**J. K. MACDONALD,**  
Managing Director

window to about three-quarters the height of the barrel, there being a gradual sloping towards the window. The bright-colored oranges, filling the whole window, created such a striking effect that persons passing could not fail to notice the display. The other display, which is yet in the window, is even more simple than the preceding one. In this, two rows of well-filled marmalade orange boxes are placed, one behind and above the other, in a slanting position. Four cards, all bearing the simple phrase "Finest Marmalade Oranges," were attached to the boxes. In the space in front of these boxes, about 18 inches, was arranged a display of fancy imported and domestic marmalades. It can be classed as one of the best of the kind seen for some time.

THE RAMBLER.

### A SIGN OF PROSPERITY.

A local member of The Toronto Board of Trade this week received a printed notice of a meeting, the envelope containing which carried a two and a five-cent stamp.

"I suppose it is a sign of prosperity," remarked the recipient, as he held up the envelope.

"Or a desire to increase the revenue of the Post Office Department," remarked another.

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# CURRENT MARKET QUOTATIONS

February 9, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba
Dairy, choice, large rolls, per lb	15	14 15	12 14	
" " pound prints		15 16	17 18	
" " tubs, best		13 1/2 14	14 16	
" " tubs, second grade		11 12	14 16	
Creamery, tubs and boxes	19 1/2 20 1/4	20 21	18 20	
" prints	21 22	20 22	20 22	
Cheese	10 10 1/4	9 10 1/2	9 1/2 10	

## CANNED GOODS

	\$ 90	\$ 85	\$ 90	\$ 1 00	\$ 1 10	\$ 1 15	\$ 1 25
Apples, 3's	2 40	2 00	2 20	2 25	2 40	3 00	3 25
Blackberries, 2's	1 40	1 70	1 40	1 70	1 50	1 80	
Blueberries, 2's	80	90	75	85	85	95	95
Beans, 2's	70	85	75	85	90	95	95
Corn, 2's	1 05	96	1 00	85	95	80	
Cherries, red, pitted, 2's	2 00	2 35	1 85	2 25	2 30	2 40	1 75 1 90
Peas, 2's	85	90	75	80	80	90	90
" sifted			85	1 00	1 10	1 15	1 00
" extra sifted			1 00	1 25	1 20	1 25	1 15
Pears, Bartlett, 2's	1 50	1 75	1 50	1 75	1 70	1 80	1 15
" 3's	2 25	2 40	2 00	2 40	2 40	2 50	2 40 2 50
Pineapple, 2's	2 10	2 40	2 40	2 50	2 15	2 25	4 50 5 00
" 3's	2 50	2 60	2 50	2 60	2 50	2 60	5 00
Peaches, 2's	1 75	1 90	1 50	1 80	1 65	1 70	1 60
" 3's	2 50	2 75	2 40	2 80	2 50	2 75	2 25 2 60
Plums, green gages, 2's	1 50	1 55	1 30	1 55	1 30	1 60	1 40
" Lombard	1 30	1 50	1 20	1 50	1 30	1 50	1 40
" Damson, blue	1 10	1 30	1 00	1 40	1 10	1 30	
Pumpkins, 3's	75	85	70	80	90	1 00	1 00
" gallon	2 10	2 25	2 10	2 25	2 10	2 25	
Raspberries, 2's	1 50	1 90	1 50	1 65	1 50	1 75	1 40 1 60
Strawberries, 2's	1 50	2 00	1 50	1 70	1 65	1 75	1 70
Succotash, 2's	1 10	1 15		1 15	1 10	1 15	
Tomatoes, 3's	95	1 00	85	90	95	1 00	1 10
Lobster, talls	2 50	2 95		2 50	2 50	2 60	
" 1-lb. flats	2 75	3 00		3 00	1 25	1 30	
" 1/2-lb. flats			1 75	1 85			
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35	
Salmon, sockeye, talls	1 15	1 25	1 40	1 60	1 25	1 50	1 20 1 30
" flats	1 30	1 45	1 50	1 60	1 30	1 35	
" Horseshoe	1 20	1 25	1 55	1 60		1 60	
" Clover } talls	1 20	1 55	1 60				
" Leaf } flats	1 45	1 60	1 60	1 15	1 25		
" Cohoes	95	1 00	1 05	1 15	95	1 00	95 1 12
Sardines, Albert, 1/4's	10 1/4	11		13	14	15	
" 1/2's	20	21	20	21	20	21	
" Sportsmen, 1/4's	11 1/2	12		12 1/2	12		
" 1/2's	19	20		21	20	21	
" key opener, 1/4's	10	11	10 1/2	11	16	18	
" other brands, 1/4's	16	18	18 1/2	17	17	17	
" P. & C., 1/4's	23	25	23	25	23	25	
" 1/2's	33	36	33	36	33	36	
" American, 1/4's	4	5		5	4	5	
" 1/2's	9	11		11	10	11	
Mustard, 1/4 size, cases							
50 tins, per 100	9 00	11 00	10 00	11 00	10 00	11 00	
Fruit in glass jars				4 25	4 50		
Haddies			1 00	1 15	1 00	1 10	
Kipperd Herrings	1 40	1 50	1 15	1 60	1 15	1 25	1 85 2 00
Herring in Tomato Sauce	1 85	1 45	1 20	1 60		2 00	1 90 2 00

## GREEN FRUITS

	\$ 75	4 00	4 25	3 50	4 00
Oranges, Valencias, 714's	3 75	4 00	4 25	3 50	4 00
" 420's, large	4 00	4 25	4 50	4 75	5 00
" ordinary		3 50	3 75	3 25	3 50
" Mexican, per box	2 75	3 25	2 25	2 50	
" Jamaica, per bbl	4 50	5 50	4 50	5 00	6 00
" California Navels	3 50	4 00	3 00	3 75	4 00
" Jap. Tangarines		1 25	1 75		
" Sorrentos		1 50	2 00		
Lemons, Messina, new, p. box	2 25	3 00	3 00	3 50	3 50
Bananas, per bunch	2 25	2 75	1 40	1 75	2 00 2 25
Apples, per bbl	3 00	4 00	2 00	3 50	2 50 4 00
Cranberries, per bbl	7 00	8 00	6 50	7 50	8 00 9 00
Sweet Potatoes, bbl	3 50	4 00			
Almeria Grapes, per Keg	5 50	7 50	7 50	10 00	6 00 7 00
Pears, late varieties, per bbl			2 50	4 00	
Spanish onions, per crate	75	80	1 00	1 35	
Valencia onions, 160-lb. case			3 00	3 25	
Danvers onions, per bbl			2 75	3 00	2 50 2 75
Grape Fruit	5 50	6 00			

## SUGAR

	\$ 4 35	4 48	4 1/4	4 3/4	5 1/2	5 1/4
Granulated (St. Lawrence, Redpath)	4 35	4 48	4 1/4	4 3/4	5 1/2	5 1/4
Granulated, Acadia	5 45	5 48	5 3/4	6		
Paris lump, bbls. and 100-lb. bxs	5 45	5 48	5 3/4	6		
" in 50-lb. boxes	5 55	5 58				
Extra Ground Icing, bbls.	5 05	5 35			7	
Powdered, bbls	4 80	5 12 1/2	5 25	5 3/4	6	6 3/4
Phoenix	4 20	4 33				
Cream	4 20	4 33				
Extra bright	4 10	4 23	3 3/4	3 3/4	4 1/2	4 1/2
Bright coffee	4 10	4 13	3 3/4	3 3/4		
No. 3 yellow	3 90	4 03	3 3/4	3 3/4		
No. 2 yellow	3 80	3 93				
Trinidad		3 1/2				

## SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton, London.	St. John, Halifax.	Manitoba
Syrups				
Dark	1 1/4	30	32	3 3 1/2
Medium	2	35	37	3 1/4 3 1/2
Bright	2 1/4	40	42	
Honey		90	1 00	
" 25-lb. pails		1 20	1 40	
" 38-lb. pails				
Molasses				
New Orleans	31	24	45	28 35 35 45
Barbadoes	32			29 31 48 50
Porto Rico	23	25	38	32 34 40
Antigua	22	23		25 28
St. Croix				27 28

## CANNED MEATS

	\$ 1 50	\$ 1 40	\$ 1 50	\$ 1 65	\$ 1 75
Comp. corn beef, 1-lb. cans	2 65	2 50	2 60	2 50	2 65
" 2-lb. cans	5 10				
" 4-lb. cans	8 60		8 00	8 75	9 25
" 6-lb. cans	18 55		18 00	20 00	21 00
" 14-lb. cans	2 60		2 60	2 75	2 80
Minced callops, 2-lb. can	3 50	3 20	3 25	3 00	3 25
Lunch tongue, 1-lb. can	6 70	6 75	7 00	5 80	6 00
" 2-lb. can	2 30	2 60	2 80	2 75	2 80
English brawn, 2-lb. can			2 50	2 50	
Camp sausage, 1-lb. can			4 00	4 00	
" 2-lb. can			1 50	1 40	1 50
Soups, assorted, 1-lb. can	3 00		2 20	2 25	2 30
" 2-lb. can	2 00		1 80	1 75	1 80
Soups and Bouill., 2-lb. can			4 50	4 25	4 50
" 6-lb. can	1 70	1 65	1 70		2 00
Sliced smoked beef, 1/2's	2 25	2 80	2 95		3 25
" 1's					

## COUNTRY PRODUCE

	23	24	19	20	18	19	15
Eggs, new laid	14	15	13	16	15	16	
" lined	15	16 1/2	13	16	15	16	
" held or cold stored	*9 1/2	10	35	60	25	50	
Poultry—chickens, dressed	6	7	6	7	50	70	
Geese, per lb.	*8	9	40	80	40	60	
Ducks, per pair	11	9	11	10	14		
Turkeys, per lb.			80	1 35	1 50	1 75	
Honey, comb, per doz	7	7 1/2	6	6 1/2	7	8	
" light color, 60-lb. tins	5	6	3	4	5	6	
" 5 and 10-lb. tins							
" buckwheat							

## FRUITS

	4 1/2	4 3/4	4 3/4	4 1/2	5	7	7 1/4
Foreign—							
Currants, Provincials, bbls.	4 1/2	4 3/4	4 3/4	4 1/2	5	7	7 1/4
" 1/2-bbls	4 1/2	4 3/4	4 3/4	4 1/2	5	7	7 1/4
" Fillatras, bbls	4 1/2	4 3/4	4 3/4	4 1/2	5	7	7 1/4
" 1/2-bbls	4 1/2	4 3/4	4 3/4	4 1/2	5	7	7 1/4
" cases	4 1/2	4 3/4	4 3/4	4 1/2	5	7	7 1/4
" 1/2-cases	4 1/2	4 3/4	4 3/4	4 1/2	5	7	7 1/4
" Patras, bbls							
" 1/2-bbls							
" cases							
" 1/2-cases							
Vostizzas, cases	5 1/2	6 1/2	6	7	7	8	7 1/2 8
Dates, boxes	5 1/2	6	5	5 1/2	5	6	6 7
Figs, 10-lb. boxes, per lb.	15	20	18	20	14	16	
" 28-lb. boxes							
" Tappets, per lb.			4	4 1/4			
" Naturals, per lb.			8	8 1/2			
" Naturals, boxes			11	12			
Prunes, California, 40's			11	10	12		
" 50's			9 1/4	8 1/2	9 1/4	8 1/2	9
" 60's			8	8	8 1/2	8	8 1/2
" 70's			7 1/2	7 1/2	7 3/4	7 1/2	8
" 80's			7	6 3/4	7	7	7 1/2
" 90's			6 1/2	6	6 1/2	7	6 3/4 6 1/2
" Bosnia, B.							
" C.							





### NEW GOODS IN STOCK OR ARRIVING.

**A** SHIPMENT of cane syrup in 3-lb. tins and New Orleans molasses in 3-lb. tins, is in store with T. Kinnear & Co.

Warren Bros. & Co. are offering a cheap line of Bosnia prunes.

Clemes Bros. received into stock a car of fancy evaporated apples this week.

Fine and choice evaporated peaches, 70-lb. bags, are offered by H. P. Eckardt & Co.

The Dawson Commission Co., Limited, has received a car of Tapnet figs this week.

T. Kinnear & Co. have a shipment of both "Pearl" and "Seed" tapioca to hand.

The Dawson Commission Co., Limited, received a car of red Danver onions this week.

"Meadow Sweet" cheese, put up in 7-lb. packages, is being handled by W. H. Gillard & Co.

The announcement of The Eby, Blain Co., Limited, in this issue is of special interest to tea buyers.

T. Kinnear & Co. have a line of 3 and 4-crown Californian raisins which they are offering at special prices.

"Cow" brand sal soda, granulated and put up in nice 60 lb. boxes, is being offered by Lucas, Steele & Bristol.

Just at hand with W. H. Gillard & Co. "Sphinx" Austrian prunes, "U" and "D" brands, of superior quality.

W. H. Gillard & Co. have still left a considerable quantity of Comadre figs, in taps, which they are offering at a low price.

Buyers looking for extra fine Young Hyson can procure the same from Lucas, Steele & Bristol, the firm having just received an extra choice lot.

A large importation of Morton's fresh herring, kippered herring, herrings in tomato sauce, and bloaters and bloater paste, has been passed into stock by The Eby, Blain Co., Limited.

The Eby, Blain Co., Limited, have a large stock of baked beans, including Red Cross 3's and 1 1/2's, Clark's 1/2's, Miller's 1's flat, Mrs. Jones' 3's and 2's, and Waldorf 2's, which are selling fairly.

"Diamond" baking powder, which is manufactured by W. H. Gillard & Co., is having an unusual sale this season, several large shipments having been made outside of the Province, where the merits of this powder are becoming favorably known.

D. Gunn, Bros. & Co. state that the quality of butter coming forward this winter shows considerable improvement over past

years. A great deal of it is shipped by country merchants in more suitable packages. This, say D. Gunn, Bros. & Co., is a great advantage to the shippers, as it facilitates prompt sales and insures better returns.

### WHY LATIN IS USED BY PHYSICIANS.

"**I** DON'T SEE," said the man who was leaning against the drug store corner, "why a doctor can't write his prescription in English, instead of Latin."

The druggist said: "You think, I suppose, that the doctor writes his prescription in Latin so it can't be read so easily—so the layman can't steal his trade and learn what he is giving him. But that's all wrong. In the first place, Latin is a more exact and concise language than English, and, being a dead language, does not change, as all living languages do.

"Then, again, since a very large part of all the drugs in use are botanical, they have in the pharmacopœia the same names that they have in botany—the scientific names. Two-thirds of such drugs haven't any English names, and so couldn't be written in English.

"But suppose a doctor did write a prescription in English for an uneducated patient. The patient reads it, thinks he remembers it, and so tries to get it filled from memory the second time. Suppose, for instance, it calls for iodide of potassium, and he gets it confused with cyanide of potassium. He could safely take 10 grains of the first, but one grain of the second would kill him as dead as a mackerel. That's an exaggerated case, but it will serve for an illustration. Don't you see how the Latin is a protection and a safeguard to the patient? Prescriptions in Latin he can't read, and, consequently, doesn't try to remember.

"Now, for a final reason. Latin is a language that is used by scientific men the world over, and no other language is. You can get Latin prescriptions filled in any country on the face of the earth where there is a drug store. We had a prescription come in here the other day which we had put up originally, and which had since been stamped by druggists in London, Paris, Berlin, Constantinople, Cairo and Calcutta. What good would an English prescription be in St. Petersburg?"—New York Herald.

All soda products are firm in tone, and Winn & Holland, Montreal, note a good inquiry for Brunner, Mond & Co.'s preparations of bicarb. soda, soda crystals, concentrated sal soda, bleaching powder, etc.

### TRADE CHAT.

**T**HE Royal Canning Co.'s property on the Skeena river was sold at auction one day last week to S. S. D. Schultz, representing eastern and local parties. The price was \$27,500.

A. & W. Johnston, general merchants, Orangeville, Ont., intend retiring from business in the near future.

The production of soap in England is about 45,000 tons per week, of which between 3,000 and 4,000 tons are made in London.

There is a possibility that the Dunchurch, Ont., cheese factory will not be operated next season, as the supply of milk is not as large as wanted.

A letter received by a member of THE CANADIAN GROCER staff in Toronto on Friday, February 3, was posted in Mhow, Central India, on January 5. The letter, therefore, traveled the distance, almost exactly half "around the world" in 29 days.

The Toronto Grocery Drivers and Clerks' Association has been reorganized with the following officers: President, J. W. Paul; vice-president, E. H. Doward; treasurer, R. H. Hudson; recording secretary, A. E. Smith; corresponding secretary, A. E. Covell.

Henry Smythe, grocer, London, Ont., was burned out the other day. His stock, which was valued at \$400, was completely destroyed, and the housefurnishings were damaged to the extent of \$100. The stock was insured for \$150, and the furniture for nearly the same amount.

Though the feelings between Great Britain and the United States are far from being "strained" at present, there are yet a few people in the United States who boast their ability to lick the entire British Empire. And they can do it for 2c.—thanks to Mulock's new Imperial stamp.

The Mazawattee Tea Co., Limited, London, Eng., made profits last year of \$267,760, and are paying a dividend at the rate of 8 per cent. and placing about \$67,000 to the credit of the reserve fund. This company sometime ago opened an office in Toronto, pushed their packet tea for a year, but finally abandoned the attempt to establish a Toronto business.

### PERSONAL MENTION.

Mr. Theo. O. Leonard, Detroit, representing Kingsford's Oswego starch, was in Toronto this week in the interests of his firm.

Mr. R. Smailes, of Rendell & Co., general merchants, Greenwood City, B.C., called on the Montreal office of THE CANADIAN GROCER a few days ago.

Why buy foreign made goods, when, by supporting your own manufacturers in Canada, you can get the best goods made on earth from them.

# Tiger Stove Polish

In two sizes, 5 and 10c. boxes.

The largest box, and 50% better than any other Stove Paste sold in Canada. Sold to the trade in 10 cent boxes at \$7.20 per gross, and 5 cent boxes at \$4.50 per gross. Put up in quarter gross boxes. Send for a sample order to



The F. F. DALLEY CO., Limited, Toronto and Hamilton, Canada.

# Rigaud Mountain Maple Syrup ...

Every tin is **sealed in the bush**, with a lead seal, stamped . . . .



Made from the largest bush in Canada, by latest improved process.

Thus IMPARTING confidence to customers.

**ORDER EARLY ...**

Shipments according to dates of orders.



(6)

**DeLERY MACDONALD,**  
RIGAUD, QUE.

## COFFEES

Our stock comprises choice selections of

JAVAS  
MOCHAS  
JAMAICAS  
BOLIVARS  
SANTOS  
RIOS  
Etc., Etc.

**GREEN or ROASTED**

PRICES AWAY DOWN.

**Warren Bros. & Co.**

35 and 37 Front St. East  
TORONTO.

**THE B. C. PROVISION HOUSE**

VANCOUVER, NELSON,  
VICTORIA, REVELSTOKE.

**F. R. STEWART & CO.**

Wholesale Dealers in  
Butter, Eggs, Cheese, Dried and  
Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.

HEAD OFFICE, VANCOUVER, B.C.

## NEW CUSTOMERS

secured by selling

THE FRAGRANT ...

**"MAGNOLIA"**

CEYLON TEA

Dissatisfied customers a thing of the past

BEST TEA. BEST PROFIT.  
MOST ATTRACTIVE PACKAGE.

**GEORGE FOSTER & SONS**

Wholesale Grocers,  
BRANTFORD, ONT.

# RICE

**JAPAN**

A direct shipment from Hiogo,  
per SS. "Tartar."

NOW IN STORE.

**PERKINS, INCE & Co.**

TORONTO.

NOTHING BUT  
THE BEST

**Cocoa  
Chocolate**

**Coffee  
Spices**

**Baking  
Powder**

**TODHUNTER,  
MITCHELL & CO.**

Importers, Manufacturers

TORONTO

**MANITOBA MARKETS.**

WINNIPEG, Feb. 6, 1899.

THE market has been extremely dull all week. Wheat is weak, and more money has been paid at country points than is warranted by outside markets. Deliveries are light, but will increase next week if the weather moderates. Price on Saturday was 54c. on Brandon rate of freight for No. 1 hard.

**TOBACCOS**—There has been a drop of from 2 to 4c. per lb. on all lines. No reason is assigned for this drop.

**SUGARS**—In sympathy with outside markets there has been a drop of  $\frac{1}{4}$ c. on these goods and granulated is quoted at  $4\frac{7}{8}$ c. and yellows at  $4\frac{3}{8}$ c.

No other line has changed during the week.

**OTTAWA VALLEY LUMBER CUT.**

A statement of the lumber cut of the firms in the Ottawa district last season, according to The Mail and Empire's correspondent, shows that the output reached a total of nearly 600,000,000 feet. On the Parry Sound railway, the Gilmours, at Canoe lake, cut 40,000,000 feet, while the St. Anthony Lumber Company, at Whitney, cut 45,000,000 feet. The following is a statement of the cut of the Ottawa valley firms:

	Feet.
Pembroke Lumber Co. ....	17,000,000
A. and P. White, Pembroke.....	15,000,000
Gillies Brothers.....	25,000,000
McLaughlin Brothers.....	65,000,000
J. R. Booth.....	118,000,000
Bronsons & Weston.....	12,000,000
Hull Lumber Co.....	53,000,000
Gilmour & Hughson.....	35,000,000
W. C. Edwards & Co., Rockland.....	60,000,000
W. C. Edwards & Co. New Edinburgh.....	15,000,000
Hawkesbury Lumber Co.....	52,000,000
A. Fraser, Dechene.....	7,000,000
Ross Bros., Buckingham.....	10,000,000
McLaren & McLaurin.....	7,000,000
McLaren Bros.....	15,000,000
or a total for the Ottawa valley of	508,000,000 feet.

**OYSTERS SCARCE IN BALTIMORE.**

There is a possibility that oysters may be dearer before long. The American Packer, Baltimore, United States, states that "the scarcity of oysters is causing packers and dealers much concern, especially as it exists at a time when there is an unusually heavy demand from the west. For the first time the oyster beds of the Chesapeake are failing to supply the legitimate demand. There has been since Thanksgiving an unprecedented demand for oysters from the west, and at the same time oysters were never so scarce in Baltimore. The result is that packers in the latter city are unable to fill their orders, or to buy in sufficient quantities. Prices have been run up because of these conditions to a point 20 per cent. higher than at this time last year." This scarcity and the resulting high prices have

not yet affected the Canadian market, as prices are ruling at about the same figures as a year ago.

**A PERMANENT WHITEWASH.**

Important discoveries are often made by accident. A correspondent of a German paper says that a few years ago, it was decided to whitewash the walls and ceiling of a small cellar to make it lighter. For this purpose a suitable quantity of lime was slacked. A workman, who had to carry a vessel of common salt for some other purpose, stumbled over the lime cask and spilled some of his salt into it. To conceal all traces of his mishap, he stirred in the salt as quickly as possible. The circumstance came out afterwards, and this unintentional addition of salt to the lime excited curiosity, for the whitewash was not only blameless, but hard as cement, and would not wash off. After this experience, the writer employed a mixture of milk of lime and salt (about three parts of stone lime to one part of salt) for a court or light wall. To save the trouble and expense of a scaffold to work on, he had it applied with a garden

syringe to the opposite walls. The results were most satisfactory. For four years the weather has had no effect upon it, and he has, he says, obtained a good and cheap means of lighting the court in this way.

**MAPLE PRODUCT TALES.**

This sign adorns the window of a Nassau street establishment, whose proprietor is better known for piety than for any sense of humor:

PURE VERMONT MAPLE SYRUP.

Made on the Premises.

—New York Sun.

This reminds THE CANADIAN GROCER of an experience in a certain town a few years ago. A passer-by, early in the winter, saw in a store window the sign: "Maple Sugar for Sale Here." A boy behind the counter stated, in reply to a question, that they were "out just now, but would have some in a little while."

"I suppose you are making it in the cellar," seriously asked the would-be customer.

"Yes, sir, mother is at it now," innocently replied the boy.

**Dewar's Famous Scotch**

Can be had from . . . . .  
 Geo. J. Foy Perkins, Ince & Co. Toronto. R. H. Howard & Co. Adams & Burns  
 James Turner & Co., Hamilton, and all first-class houses.

**Good Brushes.**

Many housekeepers are "finicky" about their brushes—please that class of women on **quality**, and you are safe with the class that don't care. We are particular that every brush we make shall conform to one ideal standard in its class. You may know in advance just what to expect when you sell Boeckh's Brushes and Brooms—satisfied customers.

We also depend upon obtaining your Good-will.  
 Illustrated Catalogue—148 pages. Send for it.

**Boeckh Bros. & Company**  
Mfrs.  
**Toronto.**

Montreal Branch: 1 and 3 De Bresoles Street.  
 Agencies at Winnipeg, Vancouver,  
 St. John's, Nfld., Glasgow, Scot.

# Eddy's Matches

The attention of the . . .

## RETAIL TRADE

is called to the advantage of purchasing from the Wholesale and Jobbing Trade in FIVE-CASE LOTS, thus getting the advantage of quick and free delivery at lowest price.

*THE advantages to all concerned are obvious, for the Retail Trade gets small lots, with free delivery, at the lowest cost, and the Wholesale and Jobbing Trade does not have to touch or to handle the goods in making sales.*

## The Wholesale Grocery and Jobbing Trade

are respectfully urged to keep their customers fully stocked with EDDY'S MATCHES and to kindly push sales of

**FIVE-CASE LOTS.**

**The E. B. EDDY CO., Limited**  
HULL, CANADA.

BRANCHES  
and  
AGENCIES }

TORONTO  
KINGSTON

MONTREAL  
ST. JOHN  
VANCOUVER

QUEBEC  
HALIFAX  
ST. JOHN'S, NFLD.

HAMILTON  
WINNIPEG

LONDON  
VICTORIA

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

## BUSINESS CHANGES.

### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**F.** C. HIRSCH, wholesale and retail grocer, Montreal, has assigned to H. Ward, and is offering 35c. on the dollar.

N. Chouinard, grocer, Quebec, has assigned.

J. A. Poulin, grocer, St. George East, Que., has assigned.

Paradis & Jobin have been appointed curators of Leon Rondeau, grocer, Quebec.

Assignment has been demanded of T. H. Massicotte, general merchant, St. Thecle, Que.

Crete Euchariste, general merchant, Grand Piles, Que., has assigned to Lamarche & Benoit.

Isaac G. Hutchinson, general merchant, Brighton, N.S., is offering 25c. on the dollar, unsecured.

A meeting of the creditors of the estate of Burns Bros., general merchants, Northport, N.S., has been called for Feb. 10.

Lamarche & Benoit have been appointed curators of Valiquet & Larivee, general merchants, Ste. Adele, Que.

### PARTNERSHIPS FORMED AND DISSOLVED.

The Cash Grocery Store Co., Montreal, has dissolved.

Viens & Blais, grocers, Granby, Que., have dissolved.

Witzel & Schmidt, grain dealers, Toronto, have dissolved, each continuing in his own name.

Wright & Murray, grocers, Truro, N.S., have dissolved, John D. Murray, continuing.

John C. Richardson and Thos. L. Toye have registered partnership as grocers in Victoria, B.C.

George J. and Joseph T. O'Dowd have registered as proprietors of O'Dowd Bros., grocers, Montreal.

A. P. Manson, general merchant, Sintaluta and Wolseley, Man., has admitted Donald and Robert Manson under the style of Manson Bros.

Low Ah Gam and Low Pim have registered partnership under the style of Ying Tai & Co., general merchants and contractors, New Westminster, B.C.

L. Chaput, Fils & Cie., wholesale grocers and liquor dealers, Montreal, have admitted

Armand Chaput as partner under the old style.

C. E. Plain & Co., wholesale fruit dealers, Ottawa, Ont., have dissolved, C. E. Plain continuing.

A. Snelgrove, grocer, etc., Fort William, Ont., has admitted R. J. Snelgrove under the style of Snelgrove Bros.

### SALES MADE AND PENDING.

Thos. R. Scott, grocer, Billing's Bridge, Ont., has sold out.

The assets of Jos. Moreau, grocer, Levis, Que., are to be sold.

A. N. Ellis & Co., grocers, Carberry, Man., are selling out.

Mrs. Hellyer, grocer, Toronto, has sold out to Mary A. Dobson.

The stock of C. B. Lee, grocer, Guelph, Ont., has been sold by sheriff.

The Halifax Grocery Co., grocers, Halifax, N.S., have been sold out by sheriff.

The assets of W. Morgan & Sons, pork-packers, St. Henri de Montreal, have been sold.

The assets of Girard & Laforest, general merchants, Grand Mere, Que., have been sold.

The stock of E. Lacoste, grocer, St. Henri de Montreal, has been sold at 52c. on the dollar.

J. D. Thompson, general merchant, Buckingham, Que., has sold his stock at 68 1/2c. on the dollar.

Kane Bros., general merchants, Erie and Craigtown, B.C., have sold their Craigtown branch to E. McGaughey.

The assets of Alph. Gaumont, general merchant, St. Jean des Chaillons, Que., are advertised for sale on the 14th inst.

### CHANGES.

W. Gibson, baker, Coleman, Ont., has sold out to C. Perkins.

Frank Hawkins, grocer, Elora, Ont., has sold out to J. S. Thompson.

M. A. Evans, confectioner, Boissevain, Man., has sold out to J. A. Munro.

James W. Robertson, grocer, Tilsonburg, Ont., has sold out to Frank Ulman.

G. F. Boutillier, feed dealer, etc., Halifax, N.S., has sold out to Murray & Co.

King Bros., fruit dealers, etc., Vancouver, B.C., have sold out to C. W. Ford.

Picard & Co., general merchants, Fraser-ville, Que., have been succeeded by Pineau & Co.

Ramsay & Morlock, general merchants, Durham, Ont., have been succeeded by S. F. Morlock.

P. E. Ruttan & Co., general merchants, Manitou, Man., have sold out to C. R. Gordon.

The business of Leonce Dumas, general merchant, Village de Aulnais, Que., is being closed up.

Duncan Cameron, general merchant, Glenlyon, Man., has sold out to S. Mitchell, Gilbert Plains, Man.

The Beaubien Produce and Milling Co., Limited, St. Louis de Mile End, Que., has applied for incorporation.

Wm. E. Hagar has registered as proprietor of E. Hagar & Co., wholesale and retail crockery-dealers, Montreal.

Mrs. Delina Gravel, wife of Prospere L. Massicotte, has registered as proprietress of P. L. Massicotte & Cie, general merchants, St. Hyacinthe, Que.

George H. Burkett, general merchant, Bridgewater, N.S., has registered consent for his wife, Agnes L. Burkett, to do business in her own name.

### FIRES.

James Vair, grocer, Barrie, Ont., has been partially burned out.

E. H. Williams, grocer, etc., Barrie, Ont., has suffered damage by fire.

H. G. Moore, fruit and tobacco dealer Vancouver, B.C., has been burned out.

C. P. Wright, grocer and hardware dealer, Aylmer, Que., has been burned out; partially insured.

### DEATHS.

Wm. Enright, grocer, York Mills, Ont., is dead.

T. S. McIntee, general merchant, Burford, Ont., is dead.

### NEW FIRMS COMMENCING.

Leduc Rene has started business as grocer in Quebec.

Edward Kennedy has opened out as grocer in St. John, N.B.

James McCann has opened a grocer store in Billings Bridge, Ont.

Wm. Kennell & Co. are opening out a general store in Tuelon, Man.

Agatha V. Smith is starting a grocery business in Bridgewater, N.S.

Thos. Freeman has commenced a grocery business in Weymouth, N.S.

W. Meredith has started up as flour and feed dealer in Ochre River, Man.

E. J.

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**BORAX**  
**SALTPETRE**  
**SAL SODA**  
**BI-CARB. SODA**

Wholesale Quantities Only.

**E. FIELDING,**  
 34 Yonge St., TORONTO

**DON'T PAY FREIGHT  
 ON WATER**

**CONCENTRATED GRAPE WINE  
 VINEGAR**, best and most economical  
 Vinegar made. One gallon Concentrated  
 makes 25/27 gallons Standard Vinegar—  
 Great saving in weight and freight. Write  
 for sample.

Agents—  
**W. H. SEYLER & CO.**  
 Room 100, Board of Trade, TORONTO  
 Agents for HEINRICH FRANCK SOHNE & CO.  
 German Chicory, Coffee, Extracts and Essences  
 LUDWIGSBURG, GERMANY FLUSHING, N.Y.

**COWAN'S**  
 Hygienic Cocoa  
 Royal Navy Chocolate  
 AND  
 Famous Blend Coffee  
 are the favorites with all grocers.

**THE COWAN CO., LIMITED, TORONTO**

**BELLEVILLE  
 BUSINESS  
 COLLEGE.**

ESTABLISHED  
 1889.

Students have a larger earning power who  
 acquire the following lines of preparation under our  
 efficient system of training. It has no superior.

1. Bookkeeping,
2. Shorthand,
3. Typewriting,
4. Telegraphy, Commercial  
and Railway Work,
5. Civil Service Options.

Students may commence Telegraphing on the 1st  
 of each month, and the other departments at any  
 time.

Address: **J. Frith Jeffers, M.A.**  
 Belleville, Ont. Principal.

ARE YOU A BUYER of  
**Hardware, Metals,  
 Paints, Oils, etc.?**

Send us Post Card, and a copy of the latest  
 issue of **HARDWARE AND METAL**, the lead-  
 ing authority on these trades, will be sent to  
 you free by next mail. Address:

The **MacLEAN PUBLISHING CO., Limited**  
 Board of Trade, MONTREAL.  
 26 Front St. West, TORONTO.  
 109 Fleet St., E.C., LONDON, ENG.

The Bugle Brand  
**OLD SCOTCH  
 WHISKY**

is having a big sale.  
**TRY IT** The price is right.

**J. & R. McLEA**  
 MONTREAL Agents

**J.Y. GRIFFIN & CO.**

Wholesale  
 Produce

Griffin Brand Hams, Bacon and Lard.

LARGEST HANDLERS ON PACIFIC COAST  
 OF CREAMERY AND DAIRY BUTTER,  
 EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street,  
 P. O. BOX 28. Vancouver.

**In Baking Powder**

THREE STANDARDS ARE:

**WHITE SWAN**

1-lb. Tin, 25c.

**ROYAL CANADIAN**

1-lb. Tin, 15c.

**QUEEN'S FAVORITE**

1-lb. Tin, 10c.

Supplied through the trade.

**SMITH & SCOTT, Mfrs.**

TORONTO



ASK FOR

**MOTT'S**

**Royal  
 Snaps**

Please ask for  
 samples and  
 price of best  
 Ginger Snap in  
 Canada

**THE HOME CAKE CO.**  
 GUELPH, ONT.

**The Toronto Patent Agency**

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**CAPITAL - \$25,000**

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 TORONTO, ONT.

General Patent Agents in procuring Home and Foreign  
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 Causes, also the buying and selling of Patents, and the  
 Organizing and promoting of Joint Stock Companies. List  
 of 500 inventions wanted and list of Canadian Patented  
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**The Toronto Patent Agency**

Limited

**TORONTO, ONT.**

**THE MOST NUTRITIOUS COCOA.**

**EPPS'S**

GRATEFUL

COMFORTING

**COCOA**

In labelled Tins.  
 14 lb. Boxes.

SPECIAL AGENTS

For the entire Dominion, **C. E. COLSON & SON,**  
 Montreal. In Nova Scotia, **E. D. Adams,** Halifax.  
 In Manitoba, **Buchanan & Gordon,** Winnipeg.

**Brooms  
 Brushes  
 Baskets**

**Wooden Ware**

**Paper Bags  
 TWINE, PAPER  
 Butter Tub**

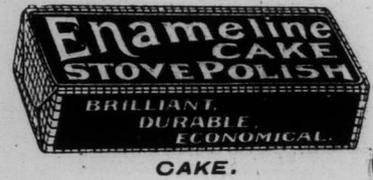
**WALTER WOODS & CO.,**  
 HAMILTON

# Enameline

The Modern **STOVE POLISH**



PASTE.



CAKE.



LIQUID.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize house-keepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

**J. L. PRESCOTT & CO., NEW YORK.**

## MONTREAL GROCERS' ASSOCIATION

THE regular monthly meeting of The Montreal Retail Grocers' Association was held in Monument National, 220 St. Lawrence street, on February 2. Present—John Scanlan, president, in the chair; V. Raby, J. P. Dixon, S. Demers, J. E. Manning, A. D. Fraser, Jos. Picard, M. DeRepentigny, P. B. Mesnard, Ald. Turner, Joel Lanctot, H. Poirier, J. B. Deschamps, N. Lapointe, Jos. Pepin and others.

Moved by J. P. Dixon, seconded by A. D. Fraser, "That the rules be suspended and that the following grocers, who have signed the membership roll and paid their dues in advance, be admitted members of the association at this meeting:

J. N. Archambault, J. U. Archambault, Gedeon Benoit, Jos. Beaulieu, Jos. Brossard, Eusebe Beaudoin, R. Beauchamp, P. H. Brophy, Wm. Brumbray, Thos. Blais, Louis Bergevin, A. E. Blanchard, F. X. Boudrian, John Brown, H. Besset, W. Biltcliffe, J. E. Beaudry, Chas. Beauchesne, Joel Blais, A. E. Bastien, P. Bruneau, C. Creely, N. Charbonneau, J. Collins, T. Carroll, T. R. Conn, N. Coursal, A. B. Collins, Thos. Coggins, A. J. Clement, E. Desjardins, F. X. Doucet, D. Dunbury, J. Dore, J. Dion, Jos. Dugal, P. Desormier, Ewan Bros., Alex. Galarneau, Wilfrid Gagnon, G. Guibord, J. A. Guest, H. Girouard, J. Z. Goulet, John M. Halloran, F. C. Hirsch, D. Hadden, Jules Jardin, M. Lafortune, Arthur Laniel, C. F. Lacroix, Avila Larendeau, Legault Freres, A. P. Lalonde, W. Ladouceur, U. Legault, H. Lalonde, C. Lalonde, Albert Lacroix, John Muldoon, Wm. Murphy, Alfred Moreau, P. Murray, N. Martell, Elzear Marchand, Jos. Marcotte, M. McNamara, J. McGlaughlin, R. Martell, Jos. Normandeau, Adelard Ouimet, J. E. O'Brien, Theo. Paquette, Cleophas Parent, Adolphe Pilon, B. Prezeau, J. Poutre, E. Piquette, T. Power, Jos. Pinsonneault, A. B. Paquette, Theo. Pigeon, Ed. Quain, P. J. Ryan, Ross Bros., James Reid, D. Rousse, Aug. St. Germain, P. St. Pierre, Thos. K. Stone, H. St. Marie, P. O. Sicard, C. Spector, Nap. Sequin, Ed. Tessier, H. Trudeau, John Turner, T. M. Taylor, O. G. Trudeau, N. Viau, Wylie & Rice.

The motion was carried unanimously.

Moved by A. D. Fraser, seconded by N.

Lapointe, "That the officers of this association be appointed a committee, with power to add to their number, to make the expenditure that they may deem necessary, in the interests of this association, in assisting Mr. Gouin with our amendment to the Pharmacy Act, now before the Legislature at Quebec." Carried.

Moved by Ald. Turner, seconded by P. B. Mesnard and E. W. Farrell, "That the action of our president and treasurer in sending a copy of Pharmacy Act, now in force, to each member of the Quebec Grocers' Association, and asking them to cooperate with us in our amendment to the said Act, now before the Legislature, be fully indorsed by this association." Carried.

Moved by J. P. Dixon, seconded by V. Raby and N. Lapointe, "That the secretary write the president of the Wholesale Grocers' Association inviting them to send a delegation from their association to Quebec jointly with our delegates concerning our amendment to Pharmacy Act." Carried.

Moved by J. P. Dixon, seconded by A. D. Fraser, N. Lapointe, and V. Raby, "That the members of this association have learned with regret of the death of George Graham, jr., son of our esteemed past president, George Graham, and that the members of this association tender their sympathies to the family of deceased in their sad bereavement, and that a copy of this resolution be forwarded to the family of deceased." Carried.

Moved by A. D. Fraser, seconded by V. Raby, "That the sum of \$25 each be voted

to the Montreal General Hospital and to the Notre Dame Hospital." Carried.

A letter was read from Mr. Massicotte, president of the Wholesale Grocery Travelers' Association, asking the members of this association to attend their annual banquet, to be held at Bout de Lisle on Wednesday, Feb. 8.

The secretary was instructed to acknowledge letter, and state that as many as possible of the members would attend.

Moved by S. Demers, seconded by J. P. Dixon, "That a copy of our minutes of each meeting be sent in future to our two official journals, Le Prix Courant and THE CANADIAN GROCER." Carried.

The meeting then adjourned.

P. GANNON, Sec.,

469 Laval avenue, Montreal.

## PRIZES WITH TEA.

Some of the gift schemes of English tea companies are calculated to produce a degree of "h'admiration amounting to h'awe," as Mr. Boffin said, in the breasts of unsophisticated dealers on this side of the Atlantic, remarks Merchants' Review. One concern advertising in a London grocers' paper, offers to give a nickel lever clock with one pound of tea, an oil stove with two pounds of tea, and a printed chamber service or a tea service with three pounds. A bristle stove or shoe brush, or a set of drip tins, goes with a quarter-pound of the leaf. The imagination falters at the thought of what extremes would be reached if any customer should take an entire chest of tea at one time.

Good In Any Climate  
Wherever  
There Are Flies.

Tanglefoot

SEALED  
STICKY  
FLY  
PAPER.

Ask  
Your  
Jobber.



**Hudson's Soap**

*A FINE POWDER. IN PACKETS ONLY.*

Will wash more clothes, and do more work in much less time than any other Soap.

**SOAK YOUR CLOTHES**

with HUDSON'S, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,  
34, Chabollez Square,  
MONTREAL.

Used in all the "Happy Homes of England."

**We Always Carry a Full Stock of**

Bayle's Devilled Cheese in half-pound jars. Bayle's Horse Radish Mustard in pound jars. Bayle's Celebrated Quaker Relish and Cilli Chopped Pickles. Without exception these are the best goods in the world. Also in stock: Hazard's Perfection English Worcester Sauce and Apollo Stearine Candles of all sizes. Packed in 1-lb. packages, 25 to the case, warranted not to run, smokeless, and burn longer than any other brand. A full stock of Imported Cheese kept.

**The Foreign Cheese and Importing Co.**

9 St. Peter St.,  
**Montreal.**

**SIRDAR'S**

REGISTERED

**MOCHA**

Prepared by special process as in Egypt. The finest flavoured and strongest Coffee on the market. Packed in 1 and 2-lb tins only by

**The Acme Mills Co.,** 126-128 Queen St.,  
**MONTREAL.**

For Sale by all Wholesale Grocers.

**"The Salt of the Earth."**

**RICE'S PURE SALT.**

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

**The North American Chemical Co. Limited**

GODERICH, ONT.

BUY ENGLISH PRODUCTS AND SUPPORT THE MOTHER COUNTRY.

# BRUNNER, MOND & CO., L'T'D

NORTHWICH, ENGLAND.

Crescent



Brand

## ENGLISH BICARBONATE OF SODA

SPECIALLY REFINED AND  
RECRYSTALIZED.

WHY PAY EXHORBITANT PRICES FOR SODA  
IN PACKETS WHEN "BRUNNER, MOND'S"  
SODA IN DRUMS IS THE **PUREST**  
AND SO MUCH **CHEAPER?**

## CONCENTRATED SAL SODA

(SESQUI-CARBONATE)

THE BEST AND MOST CONVENIENT FORM  
OF WASHING SODA. DOES NOT CHANGE  
ITS COMPOSITION WITH TIME OR HEAT.  
IT IS ALWAYS EQUALLY GOOD TO USE.  
DOES NOT INJURE THE MOST DELICATE  
FABRIC OR THE MOST DELICATE SKIN.  
1-LB. DOES THE WORK OF 2-LBS. OF  
ORDINARY SAL SODA. AN ELEGANT PREP-  
ARATION, IT SHOULD BE STOCKED BY  
EVERY UP-TO-DATE GROCER AND CHEMIST.

## SODA CRYSTALS.

(SAL SODA)

FINEST QUALITY. LUMP OR CRUSHED, AS DESIRED.  
IN DRUMS, BARRELS AND BAGS.

**WINN & HOLLAND,** MONTREAL, SOLE AGENTS FOR CANADA.



# BUSINESS IS GOOD

Times are better and Luxuries are in demand.

# Southwell's Jams, Jellies and Marmalades

have taken the public fancy.

Write us for price list (all new season's goods).

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Sole Agents for Canada.

## CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

VIEW OF MANUFACTORY, BOURNEVILLE

### CADBURY'S COCOA

The LANCET says:—  
"CADBURY'S represents the standard of highest Purity."  
ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:—  
"CADBURY'S is the typical Cocoa of English Manufacture."  
IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—  
"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."  
It is not dark in liquor like those prepared with Alkali.

SCENE ON CADBURY'S COCOA ESTATE

## CADBURY'S COCOA

(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., 16 St. John St. MONTREAL

## Current Market Quotations for Proprietary Articles

Feb. 9, 1899.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	1 40
6 oz. cans, 2 and 4 doz. in case	1 80
8 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 60
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00

Diamond—	
1 lb. tins, 3 doz. in case	per doz. 2 00
1/2 lb. tins, 3 "	1 25
1/4 lb. tins, 4 "	0 75

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/4 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
3/4 " 4 " "	75
1 " 3 " "	1 25
1 1/2 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.	
1/2 lb. tins, 4 doz. in case	per doz. \$ 75
3/4 " 3 " "	1 20
1 " 2 " "	2 00
1 1/2 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

WHITE SWAN BAKING POWDER.	
1/2 lb. tins, 3 doz. in case	per doz. 0 80
3/4 " 3 " "	1 20
1 " 3 " "	2 00
5 " 1 " "	9 00

CANADA MFG. CO.	
Queen Baking Powder, 1/2 lb. tins	1 20
1-lb. tins	2 15

BLACKING.	
P. G. FRENCH BLACKING	
No. 4, 1/4 gts. bxs.	\$4 00
" 6, 1/2 " "	4 50
" 8, 3/4 " "	7 25
" 10, 1 " "	8 25
" 10, Jet Enamel	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " "	3 60
No. 3 " "	4 50
No. 5 Spanish Blacking, 1/4 gross cases	per doz. 7 20
No. 10 " "	9 00
Vulcan Oil Blacking, 1 doz. cases, liquid	2 10
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 10
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

### THE ALPHA CHEMICAL CO.

Stove Polish—	
Quickshine Polish	per 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
Patent Stove Polish—	
Sunlight Lead Bar 6's	per doz. \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	1/4 gross cases 14 40
6-oz. bottles	
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed top tips	
Alpha Metal Polish No. 2	9 00
Shoe Dressing—	
in 1/2 gross cases	
French Oil in 3-doz. cases	2 30
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4
Shoe Blacking—	
in 1/4 gross cases	
Reliable French Blacking, No. 5	9 00
No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00

### BIRD SEEDS

THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	0 03

### BLUE.

KEEN'S OXFORD.	
per lb.	\$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

### STOVE POLISH.

ENAMELINE

ENAMELINE

No. 4-3 dozen in case (net cash) \$4 50  
6-3 dozen in case " " 7 50

RISING SUN

STOVE POLISH

For durability and for cheapness this preparation is truly unrivalled

Per gross  
Rising Sun, 6-oz. cakes, 1/4 gross bxs. \$ 8 50  
Rising Sun, 3-oz. cakes, gross bxs. 4 50  
Sun Paste, 10c. size, 1/4 gross boxes. 10 00  
Sun Paste, 5c. size, 1/4 gross boxes. 5 00

# HIGHEST GRADE Edwardsburg Silver Gloss Starch.

Made from the best selected corn by the most skilled workmen, who are paid to do things right. Over 40 years' experience in manufacturing enables us to produce a superior article for the laundry.

*The Edwardsburg Starch Co., Limited*  
CARDINAL, ONT.



Tiger Stove Polish, ¼ gross boxes, large, per gross, \$7.20; small, per gross, \$4.50.  
Stovepipe Varnish, 4 oz. bottles..... 1 00  
" " 6 oz. bottles..... 1 25  
Boston Brunswick Black, 8 oz. bot's. . . 1 75



**BLACK LEAD.**  
Reckitt's, per box ..... 1 15  
Box contains either 1 gro., 1 oz. size; ½ gro., 2 oz. or ¼ gro. 4 oz.

**CORN BROOMS**  
BOECKH BROS & COMPANY.

Carpet Brooms—	per doz.
"Imperial," extra fine, 8, 4 strings..	\$3 50
" " " " 7, 4 strings..	3 30
" " " " 6, 3 strings..	3 10
"Victoria," fine, No. 8, 4 strings..	3 10
" " " " 7, 4 strings..	2 90
" " " " 6, 3 strings..	2 90
"Standard," select, 8, 4 strings..	2 85
" " " " 7, 4 strings..	2 70
" " " " 6, 3 strings..	2 55
" " " " 5, 3 strings..	2 40
" " " " 4, 3 strings..	2 20

**CHEWING GUM.**  
ADAMS & SONS CO.

Tutti Frutti, 36 5c. bars.....	\$1 20
" " (in cream pitcher) 36 5c. bars	1 20
" " (in sugar bowl) 36 5c. bars	1 25
" " (in glass jar) 115 5c. pkgs..	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages.....	3 75
Pepsin Tutti Frutti, 23 5c. packages..	0 75
Round Pepsin, 30 5c. packages.....	1 00
Cash Register, 390 5c. bars and pkgs..	15 00
"ash Box, 160 5c. bars.....	6 00
Tutti Frutti Show Case, 180 5c. bars and packages.....	6 00
Variety Gum (with book in each box) 150 1c. pieces.....	1 00
Banner Gum (English or French wrappers) 115 1c. pieces.....	1 00
Flirtation Gum (English or French wrappers) 115 1c. pieces.....	1 00
Mexican Fruit, 36 5c. bars.....	1 20
Sappota, 150 1c. pieces.....	0 90
Orange Sappota, 150 1c. pieces.....	0 75
Black Jack, 115 1c. pieces.....	0 75
Red Rose, 115 1c. pieces.....	0 75
Magic Trick, (English or French wrappers) 115 1c. pieces.....	0 75

**CHOCOLATES & COCOAS.**

Cocoa—	per lb.
Case of 14 lbs. each.....	0 35
Smaller quantities.....	0 37½
<b>CADBURY'S.</b>	
Frank Magor & Co., Agents. per doz	\$1 65
Cocoa essence, 3 oz. packages.....	per lb
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
" " 1-lb. tins.....	0 42½
Nibs, 11-lb. tins.....	0 35
<b>TODHUNTER, MITCHELL &amp; CO.'S.</b>	
Chocolate—	per lb
French, ¼'s—6 and 12 lbs.....	0 30

Caraccas, ¼'s—6 and 12 lbs.....	0 35
Premium, ½'s—6 and 12 lbs.....	0 30
Sante, ¼'s—6 and 12 lbs.....	0 26
Diamond, ¼'s—6 and 12 lbs.....	0 22
Sticks, gross boxes, each.....	1 00
<b>Cocoa—</b>	
Homeopathic, ¼'s, 8 and 14 lbs..	0 30
Pearl, " " " " " " " "	0 25
London Pearl, 12 and 18 " " "	0 22
Rock " " " " " " " "	0 30
Bulk, in boxes.....	0 18
Royal Cocoa Essence, packages.....	40

**FRY'S.**

Chocolate—	per lb.
Caraccas, ¼'s, 6-lb. boxes.....	0 42
Vanilla, ¼'s, " " " " " "	0 42
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29
Pure, unsweetened, ¼'s, 6 lb. bxs.	0 42
Fry's "Diamond," ¼'s, 14 lb. bxs.	0 24
Fry's "Monogram," ¼'s, 14 lb. bxs.	0 24
<b>Cocoa—</b>	
Concentrated, ¼'s, 1 doz. in box..	2 40
" " " " " " " "	4 50
" " " " " " " "	8 25
Homeopathic, ¼'s, 14 lb. boxes ..	0 30
" " " " " " " "	0 25

**JOHN P. MOTT & CO.'S.**  
R. S. McIndoe, Agent, Toronto.

Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (¼'s).....	0 32
Mott's Breakfast Cocoa (in tins).....	0 40
Mott's No. 1 Chocolate.....	0 30
Mott's Breakfast Chocolate.....	0 28
Mott's Caracao Chocolate.....	0 40
Mott's Diamond Chocolate.....	0 23
Mott's French-Can. Chocolate.....	0 18
Mott's Navy or Cooking Chocolate..	0 28
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.....	0 21 0 43
Mott's Sweet Chocolate Liquors.....	0 19 0 30

**COWAN COCOA AND CHOCOLATE CO.**

Hygienic Cocoa, ½ lb. tins, per doz..	\$3 75	
Cocoa Essence, ½ lb. tins, per doz..	2 25	
Soluble Cocoa, No. 1 bulk, per lb.....	0 20	
Diamond Chocolate, 12 lb. boxes,	¼ lb. cake, per lb.....	0 25
Royal Navy Chocolate, 12 lb. boxes,	¼ lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.....	0 35	

**COCOANUT.**  
CANADIAN COCOANUT CO.

White Moss Brand—	
½ lb. Packages, 15 or 30 lb. cases....	0 27
¼ & ½ lb. " " " " " " " "	0 28
¼ " " " " " " " "	0 29
¼ " " " " " " " "	0 29
¼ " " " " " " " "	0 30
Bulk—	Brls
White Moss, 10, 15 or 20 lb. ....	0 18
Feather Strip, " " " " " " " "	0 20
Ribbon, " " " " " " " "	0 18
Special Shred, " " " " " " " "	0 16
Macaroon, " " " " " " " "	0 16
Crown Desic'd, 12, 20 25.....	0 16
Special, " " " " " " " "	0 15

**STANDARD COCOANUT MILLS.**

Feather strips.....	18	21
Cream shredded.....	17	20
Standard.....	15	18
Macaroon.....	15	17
Desiccated.....	14	16
Shavings, in packages.....	16	18
Cream shredded, ¼ lbs.....	29	29
" " " " " " " "	28	28

**CHEESE.**

**MAC LAREN'S IMPERIAL—**

Large size jars.....	\$8 25
Medium size jars.....	4 50
Individual size jars.....	2 40
Imperial Cheese Silver Holder—	
Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00



To merchants who have sold Cow Brand Baking Soda it is not necessary to say a word—you know the goods and where to re-order. To others we say: The **COW BRAND** has no equal. The package looks well on your shelf, and sells to afford a good profit.



We make our goods known by mailing the Cow Brand Cook Book to every house-keeper whose post office address we can get.

If your wholesale grocer has not called your attention to this Soda, send us your address and we will send you sample of **SODA** and advertising matter.

**JOHN DWIGHT & CO.**

Manufacturers

MONTREAL

TORONTO

WINNIPEG

**ECLIPSE SOAP**

**LAUNDRY**

SEND FOR LIST OF PREMIUMS  
**JOHN TAYLOR AND CO.**  
TORONTO.

**HORSE HAIR.**

Have you any? We buy it.

**GEO. ROSSITER & SONS**

10-14 Pape Avenue

TORONTO

**THE COWAN RAMSAY CO., LIMITED**

IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

BUY

**Star Brand**

**COTTON CLOTHES LINES**

— AND —

**COTTON TWINE**

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers. See that you get them.

**WINDOW SCREENS AND DOORS . .**

Plain or Fancy

All sizes. Write us for Prices and Circulars. Quality and finish are the best on the market.

**Boeckh Bros. & Company**

Selling Agents, Toronto, Ont.

Manufactured by **WM. CANE & SONS CO.,** Newmarket,

doz  
25  
50  
40  
00  
00  
00  
00

**COFFEE.**

<b>JAMES TURNER &amp; CO.</b>		per lb
Mecca	0 32	
Damascus	0 28	
Cairo	0 20	
Sirdar	0 17	
Old Dutch Rio	0 12 1/2	

**TODHUNTER, MITCHELL & CO.'S**

Excelsior Blend	0 32
Bourbon	0 30
Jersey	0 28
Laguaya	0 24
Rajah	0 20
Maracibo	0 18
Santos	0 15
Rio, choice	0 12

**CLOTHES PINS.**

**BOECKH BROS. & CO.**

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

**EXTRACTS.**

<b>Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors</b>		\$2 00
<b>Dalley's Tropical Extracts, 2 oz. bottles all flavors</b>		0 75
<b>Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors</b>		1 25

**Crown Brand (Greig Mfg. Co.)**

1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2 1/2 " " " "	2 00
4 " " " "	3 00
8 " Bottle	6 00
4 " Glass Stop'r	4 00
8 " " "	6 00



**P. G. FLAVORING EXTRACTS**

8 oz. Glass Stopper bott.	\$6 00
4 oz. " "	4 00
8 oz. Plain bottles	5 00
4 oz. " "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

**FOOD.**

**ROBINSON'S BARLEY AND GROATS.**

Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25

**DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.**

Buckwheat, 2 1/2-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

**CANADA MFG. CO.**

" Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. " "	2 60
Flexman " 3-lb. " "	1 30
" " 6-lb. " "	2 60

**GELATINES.**

**COX'S**

2's	1 10
4's	1 20
8 Quart size,	2 12

**INDURATED FIBRE WARE.**

**THE E. B. EDDY CO.**

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Neets of 3.	8 00
Keelers No. 4.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
" " 2.	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

**JAMS AND JELLIES.**

**SOUTHWELL'S GOODS.**

**Frank Magor & Co., Agents.**

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80

Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant " "	1 85
Other Jams " "	1 55
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



**P. G. JELLY POWDER.**

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

**P. G. ICINGS.**

Chocolate 2 doz. cases, \$1.25 per doz.  
Lemon, white, pink, canary and Kerneline, 2 doz. cases, \$1.00 per doz.

**LICORICE.**

**YOUNG & SMYLLIE'S LIST.**

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can	2 00
" Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

**MINCE MEAT.**

Wetley's Condensed, per gross, net	\$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
per 1/4 gross case	2 70

**PICKLES---STEPHENS'**

**A. P. TIPPET & Co., AGENTS.**

Patent stoppers (pints)	per doz. 2 30
Corked (pints)	1 90

**MUSTARD.**

**COLMAN'S OR KEEN'S.**

D. S. F., 1/4 lb. tins	per doz. \$1 40
" " 1/2 lb. tins	2 50
" " 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
1 lb. " "	0 25

**F. D., 1/4 lb. tins**

F. D., 1/4 lb. tins	per doz. 0 85
" " 1/2 lb. tins	1 45

**FRENCH MUSTARD**

**Crown Brand—(Greig Mfg. Co.)**

Pony size, 7 50	Beer Mug, 16 20
Small Med., 10 80	Tumbler, 11 50
Medium, 10 80	Cream Jug, 21 00
Large, 12 00	Sugar Bowl, 22 00
Spoon, 18 00	Caddy, 28 00

**THE F. F. DALLEY CO.**

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " "	7 80
1/4 lb. glass tumblers.	0 75
Jersey Butter Color, 2 oz. bbls, per oz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bbls, sil. tops, per doz	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	1 75

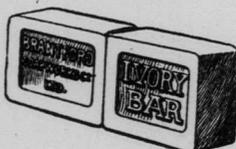
**SODA---COW BRAND.**



Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00  
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00  
Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00  
Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00

**SOAP.**

**BRANTFORD SOAP WORKS CO.**



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each and in Bars, 1 lb., 3 & 16 lb. and 3 lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



**STARCH.**

**EDWARDSBURG STARCH CO., LTD.**

Laundry Starches—	
No. 1 White or Blue, cartoons	0 05 1/2
Canada Laundry	0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/2
Silver Gloss, 6-lb. tin canisters	0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chromo package	0 07 1/2
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartoons	0 07 1/2
No. 1 White, bbls. and kegs	0 04 1/2
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prep. Corn	0 06 1/2
Canada Pure Corn	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7 1/2

**KINGSFORD'S OSWEGO STARCH.**



40-lb. boxes, 1-lb. pkgs.	0 08
SILVER (6-lb. boxes, sliding covers)	
GLOSS (12-lb. boxes each crate)	0 08 1/2
PURE—40-lb. boxes, 1-lb. pack	0 07
" " 48-lb. " 16 3-lb. boxes	0 07

For puddings, custards, etc.

OSWEGO (40-lb. boxes, 1-lb. packages)	0 07 1/2
CORN STARCH	0 06
ONTARIO (38-lb. to 45-lb. boxes, STARCH) 6 bundles	0 06
STARCH IN (Silver Gloss)	0 07 1/2
BARRELS (Pure)	0 06 1/2

**THE F. F. DALLEY CO.**

Boston—Laundry, 40 pkgs. to box, per package	0 08
Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2c.	



**THE BRANTFORD STARCH CO., LTD.**

Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2
Lilly White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 07 1/2



Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs	0 09
Canadian Electric Starch—	
40 packages in case	3 70
Celluloid Starch—	
per case	3 50
Culinary Starch—Challenge Prep. Corn—	

1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2



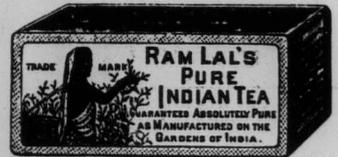
**TEAS.**

**SALADA CEYLON.**

Brown Label, 1's & 1/2's	wholesale 20c., retail 25c.
<b>Wholesale Retail</b>	
Green Label, 1s and 1/2's	0 22 0 30
Blue Label, 1s and 1/2's and 3/4's	0 30 0 35
Red Label, 1s and 1/2's	0 36 0 50
Gold Label, 1/2's	0 44 0 60

Terms, 30 days net.

**RAM LAL'S lead packages.**



Cases, each 60 1-lb.	0 35
" " 60 1/2-lb.	0 35
" " 120 1/2-lb.	0 38



**Ceylon Tea, in 1-lb. and 1/2-lb. lead packs black or mixed.**

Black Label, 1-lb., retail at 25c	0 19
" " 1/2-lb.	0 20
Blue Label, retail at 30c	0 22
Green Label " 40c	0 25
Red Label " 50c	0 35
Orange Label, retail at 60c	0 47
Gold Label, " 80c	0 55

Terms, 3 per cent. off 30 days.

**CROWN BRAND.**

**(Ceylon in lead packages)**

Red Label, 1-lb. and 1/2's	0 35 0 50
Blue Label, 1-lb. and 1/2's	0 28 0 40
Green Label, 1-lb.	0 18 0 25
Green Label, 1/2's	0 19 0 25
Japan, 1's	0 19 0 25



**LUDELLA CEYLON, 1's AND 1/2'S Pkgs.**

Blue Label, 1's	0 18 1/2 0 25
Blue Label, 1/2's	0 19 0 25
Orange Label, 1's and 1/2's	0 21 0 30
Brown Label, 1's and 1/2's	0 28 0 40
Brown Label, 1/2's	0 30 0 40
Green Label, 1's and 1/2's	0 35 0 50
Red Label, 1/2's	0 40 0 60

**TOBACCO.**

**EMPIRE TOBACCO CO.**

Foreign—	
Royal Oak, 2 x 3, Solace, 8s	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s	0 54
Domestic Chewing	
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.)	0 39
Patriot, 2 x 6, Navy 5s	0 41
Old Fox, Narrow 12s	0 44
Free Trade, 8s	0 44
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s	0 44
Cut Smoking—	
Leader, 9's, in 5 lb. boxes (10 lbs. in case)	0 33

**WOODENWARE.**

**THE E. B. EDDY CO.**

Washboards, Planet	per doz 1 60
" " XX	1 40
" " X	1 25
" " Special Globe	1 50
Matches—	
5-Case Single	
Telegraph	\$3 00 \$3 20
Telephone	2 30 3 00
Empire, slide box	2 25 2 35
Safety, Capital	2 25 2 75
Flamers, slide box, wax stems	3 20
Parlor, Eagle, slide box	1 30
" " Victoria	2 50
" " Little Comet, slide box	2 00
Tiger	2 65 2 85
<b>BOECKH BROS. &amp; COMPANY.</b>	
Washboards, Leader Globe	per doz 1 40

**GROCERS MAKE MONEY!**

BE UP-TO-DATE!

**WILSON'S  
MONEY  
WEIGHT  
SCALES**



Show you to feature the quality of the purchase, also the accuracy of the scales.

Handsomey Finished. **BRASS BEARINGS**  
Send for Catalogue

**C. WILSON & SON**  
60 Spadina St. E., TORONTO, ONT.

**THE MODERN GROCER**



Being the largest makers of Refrigerators in Canada, we make several lines of Grocers and Household Refrigerators in various styles and sizes. Modern in design, with best principle of dry cold air circulation, best insulation, and zinc lined. Why buy a home made or poorly made article when you can get an up-to-date Refrigerator for less money? For prices and description send for 1930 catalogue.

**Ham & Matt Mfg. Co., Limited.**  
Formerly Hammett, Ham & Matt Co., Limited  
GRANDERS

TELEPHONE

**Oakville Basket Co.**

MANUFACTURERS OF



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For Sale by all Grocers and Dealers.

OAKVILLE, ONT.

**CAPITAL CITY BUSINESS COLLEGE**

A. W. Wilson, B.A., Principal

Business, Bookkeeping, Penmanship, Telegraphy, Book-keeping, Correspondence and Proofreading, Fitness of Market's Shortland, per month \$1.00; White's Phonography, per month \$1.00; Penmanship, per month \$1.00; Bookkeeping and Business Practice, per course \$25.00; Bookkeeping and Business Practice, per month \$5.00; Penmanship, per month \$1.00; Night School, per month \$1.00; Private Lessons, per hour \$1.00. Address: A. W. WILSON, Principal, City Hall and Sparks St., Ottawa.

**FANCY**

INDIA BRIGHT  
JAVA  
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MILLS

JAPAN GLAZE  
POLISHED  
IMPERIAL SERTA  
IMPERIAL GLAZE

D. W. ROSS CO.  
Agents

**RICES**

**GRIMBLE'S** English Malt

**Six GOLD Medals VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.

**THE PRESS CLIPPING BUREAU**

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, leaders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$2 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal



**THERE IS MONEY IN IT.**

"Silverine" pays you a better profit than any other stove polish. It is put up in attractive packages, and in popular sizes. The quality is guaranteed.

If there is anything more you want let us know.

SEE OUR PRICES IN PRICES CURRENT.

SILVERINE MANFG. CO., MONTREAL

*The Dry Goods Review*

**T**ELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

**CLIPPING RATE**

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**THE DRY GOODS REVIEW**

TORONTO

MONTREAL

**McLAREN'S**



The Best Grocers make a point of Keeping It always in Stock.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



"Welsh" Label  
on every chimney.

# Lamp Chimneys

are sometimes very costly, even at a low price. Our "Welsh" Label Lime Flint Chimney is a good, honest, well-made, common chimney. As good as the best and better than most.

It costs a little more than ordinary goods, but is worth a good deal more. You will keep your customers if you supply them with this brand.

## GOWANS, KENT & CO.

TORONTO and WINNIPEG.



## THE GROCER

Who pins his faith to **WETHEY'S CONDENSED MINCE MEAT**, and makes it a leader, has satisfied customers and satisfactory profits. This has been proven by many, hundreds of Grocers having tried it.

### J. H. WETHEY

Sole Manufacturer of the famous "Wethey" Brand.

St. Catharines

# Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR  
JAMS and CONDIMENTS

KIPPERED HERRINGS <sup>in</sup> Tomato or Shrimp Sauce.

## C. E. COLSON & SON,

## MONTREAL

### THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund..... 1,500,000

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| E. B. OSLER, M.P.<br>Vice-President. | A. W. AUSTIN.               |                                     |

HEAD OFFICE TORONTO

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|------------|----------|---------|----------|
| Belleville | Cobourg  | Lindsay | Orillia  |
| Brampton   | Guelph   | Napanee | Oshawa   |
| Seaforth   | Uxbridge | Whitby  | Winnipeg |

TORONTO—Dundas street, corner Queen.  
" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen.  
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.  
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

CHARLES F. CLARK,  
PRESIDENT.

J. CHITTENDEN  
TREASURER.

ESTABLISHED 1849.

THE BRADSTREET  
**MERCANTILE AGENCY**  
THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—McKinnon Building

Cor. Jordan and Melinda Sts.

THOS. C. IRVING, Superintendent.

## OAKEY'S

### 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for  
Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and  
Glass Cloths and Papers, etc.

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