

**PAGES  
MISSING**

PUBLISHED  
EVERY  
FRIDAY

# THE CANADIAN GROCER AND GENERAL STOREKEEPER

CIRCULATES  
IN EVERY  
PROVINCE

## COLMAN'S MUSTARD



**BEST ON EARTH**

A word about

**VENICE WAFERS**

EXACT SIZE

They are a variation of our "FLORENCE" wafer, to which we recently drew attention. Made in the same flavors, Raspberry, Lemon, and Coffee, they are only half the size, being less than one inch wide. Their convenient size and shape make them very popular; particularly suitable where dainty "stand-up teas" and suppers are being served. When sending in your next order, include a case of "VENICE" wafers.

Chas. Gyde,  
Agent,  
MONTREAL.

### Peek, Frean & Co.

Manufacturers

London, Eng.

Vertical text on the left margin: els, toons., genuine Pre g Cutlery. sters., N', LISH, IMITED, lass and tc., ngland., g Street

Small vertical text at the bottom left corner: 12



<p><b>Corn Brooms</b></p>	<p><b>BROOMS</b></p>	<p>"Rose" "Pansy" "Thistle" "Maple Leaf" "Shamrock" "Daisy" "Tulip" and "Good Luck"</p> <p>...</p> <p>Always reliable and as repre- sented.</p>
<p><b>STANDARD BRANDS</b></p>		
<p>"GEM" "WIRE" "SNOW" "CORKER" "HEARTH" "LA BELLE" "BARBERS" "TRAVELLER"</p> <p>Wood, Bone, Nickel, Silver and Plush Handles. Large Variety. . . Low Prices.</p>		
<p><b>WHISKS</b></p>	<p><b>WHISKS</b></p>	<p>The H. A. Nelson &amp; Sons Co., Limited 59 to 63 St. Peter Street <b>MONTREAL</b> Toronto Sample Room: 56 and 58 Front St. West</p>
		<p><b>Corn Whisks</b></p>



**Heinz  
India Relish**

Has been called a "perfect pickle."  
It is a chopped sweet pickle relish  
that imparts a delicious flavor to  
meats of all kinds.

Canadian Agents:  
**H. P. Eckardt & Co.,**    **Hudon, Hebert & Cie.,**  
Toronto.                                  Montreal.

Nothing succeeds like success !  
Why are we successful ?  
Why is it our business is increasing ?  
Because we know what people want and we are in a position to  
supply the demand.

**THE PUBLIC** are realizing that such standard brands of Table  
and Dairy Salt as "Coleman's" and "Rice's" can always be relied  
upon, and **DEALERS** are correspondingly becoming aware that to  
be up to the mark they must keep these brands of Salt for sale.

**R. & J. Ransford, Clinton, Ont.**



## WHY PAY

double price  
for . .

## Bi-Carb. Soda.

when you can buy the Purest  
and Strongest English Soda

## *HAND-IN-HAND Brand ?*

No Yankee humbug about **this** Soda.  
Best dealers sell this brand.

Do you want to please your  
customers ?

## Sell Them

## Moir, Wilson & Co.'s

GENUINE SCOTCH

Kippered Herring  
Preserved Bloaters  
Herring and Tomato Sauce  
Herring in Mustard Sauce

Finest Quality Packed  
Best Dealers Sell Them

---

## *Two Articles Always in Season.*

## Lazenby's Soup Squares

Used to the greatest extent  
where the quality is best known.  
Quick, convenient, delicious  
little Soup Makers. 13 varieties.  
Trade-winners for the store—  
and trade-keepers, too.

## Lazenby's Jelly Tablets

For the holiday feasting, for  
the economical and particular  
housewife, for more business,  
these handy, highest quality,  
absolutely pure-flavored Tablets  
are unequalled. 13 varieties.  
Used by the best families in Great  
Britain and the Colonies. Quality  
counts! "The purest that can be."

---

ARTHUR P. TIPPET & CO., Agents, Montreal and Toronto.



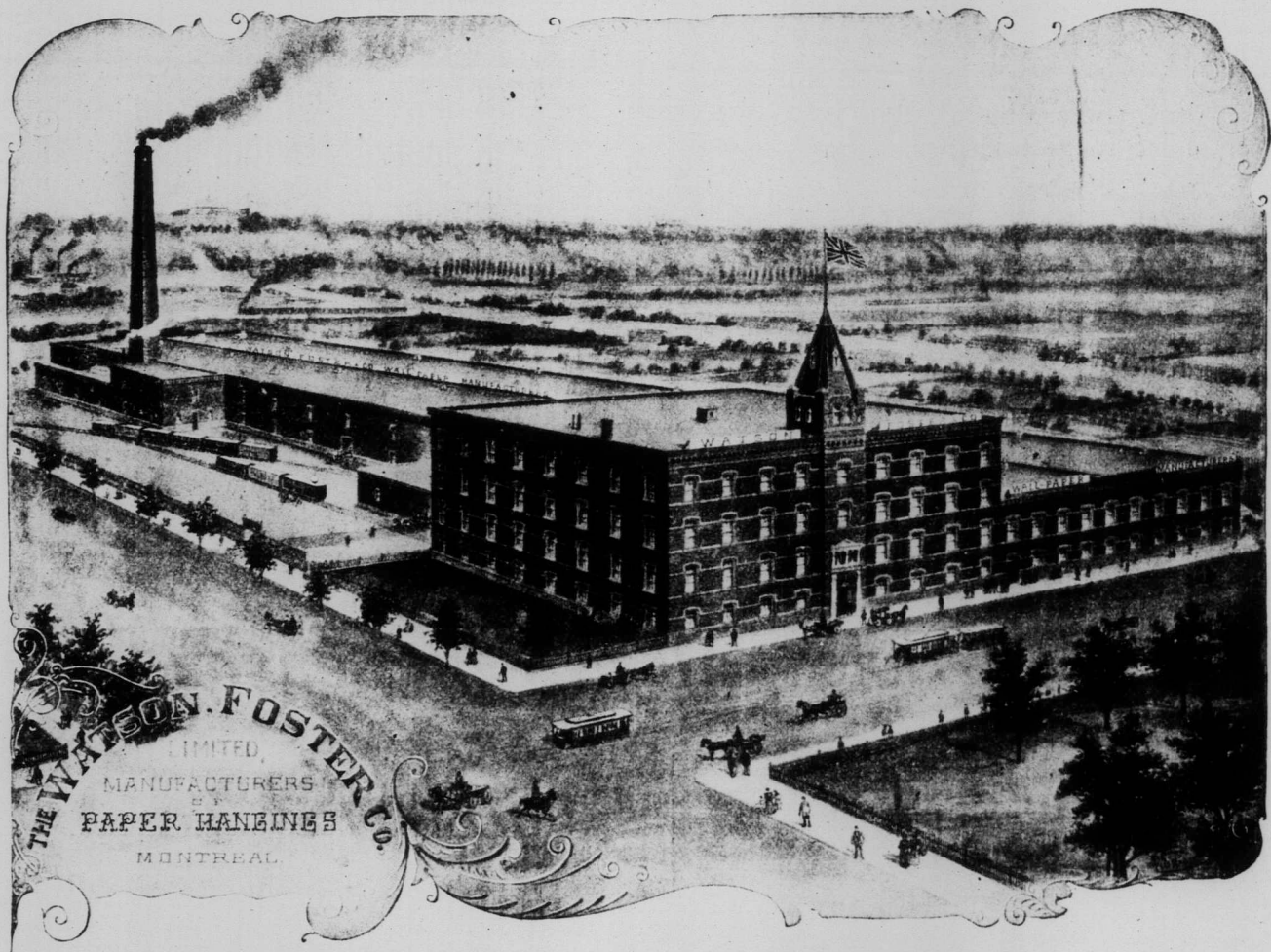
THE . . .

# Watson, Foster Company

Limited

Manufacturers of  
all grades of  
WALL PAPERS

Montreal, Canada.



THE WATSON, FOSTER Co.  
LIMITED  
MANUFACTURERS  
OF  
PAPER HANGINGS  
MONTREAL

The Factory Producing the Most Modern and Artistic  
Paper Hangings on the Continent.

Have you made your selection of Wall Papers for season 1899-1900? If not, now is the time to inspect our more-than-ever popular line. Our representatives are now on the road, and will have much pleasure in calling on you and showing you our new samples. The frequent introduction of up-to-date novelties, nobby styles, artistic gems, and popular sellers all through the extensive collection will render the ordeal a pleasing one to you. It will require very little or no argument to convince you that our assortment embraces the kind of papers you should have to hold your best trade and increase the volume of your business.

OUR { HEAVY 21-INCH PAPERS in Flats, Plain Varnish Golds, and Embossed Varnish Golds  
INGRAINS—Most Fashionable Shades, with twelve handsome, remarkably rich matched Friezes  
EMBOSSSED PULP EFFECTS—the newest specialty out

Will accomplish the above results for you.

Note.--- Freight equalized with Toronto for towns West of Belleville and West and North of Toronto.



# "Pharaoh" and "Pebble" Cigars

Some one says, "In the name there is fame," and this applies to those two popular brands of Cigars that I make (the "Pharaoh" 10-cent and the "Pebble" 5-cent Cigars) most emphatically.

I would add the words "and profit" to the quotation I make above. The testimony of a thousand grocers in Canada backs me up. I know whereof I speak. No two brands anywhere run more evenly in the grade—no two brands are more truthfully advertised. If you are a grocer I would like to send you samples and prices.

J. Bruce Payne, Mfr.,  
Granby, Que.

When your customer asks for a bottle  
of the.....

## BEST EXTRACT

it is

# "Crown Brand"

she means.

Manufactured and guaranteed by

## The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

Have you tried "VALENTO" yet?



**Hudson's  
Soap**

**A FINE POWDER. IN PACKETS ONLY.**  
Will wash more clothes, and do more work in much less time than any other Soap.

**SOAK YOUR CLOTHES**  
with HUDSON'S, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,  
30 Front St., East,  
TORONTO.

Used in all the "Happy Homes of England."

MADE IN CANADA.



**Have You Placed  
Your Order ?**

The reference is to "Sterling" brand pickles. They are enjoying a big run these days. People all over Canada have heard of them and as a result the trade in all parts of the Dominion are finding it desirable to always have in stock these celebrated pickles—made from best grown Canadian vegetables, by Canada's greatest pickle manufacturers.

**T. A. LYTLE & CO.**  
124-128 Richmond St. W., TORONTO, CAN.





## SATISFACTION.

OUR PICKLING MIXTURE HAS BECOME VERY POPULAR. WE USE ONLY THE BEST CLEANED SPICES---SO BLENDED AS TO PRODUCE THE FINEST FLAVOR--IF YOU ARE OPEN FOR GOODS SEE OUR TRAVELLERS. . . . .



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; Corrugated Y. & S. Stick Licorice, packed 80 sticks in wood box; Manhattan Wafers, in Pliable Licorice, 2½-lb. boxes.

**YOUNG & SMYLIE**  
Established 1845. BROOKLYN, N.Y.

## DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., ½-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

**Gold Dust  
Corn Meal  
for  
Gold!**

Please remember one thing—the Corn Meal that pays you the biggest profit is the Corn Meal that your customers have confidence in and buy for exactly what it is—**Corn Meal and nothing more.**

“Gold Dust” Corn Meal is clean—**there are no black specks in it.** Its grains are evenly cut. It has a golden yellow color because there is very little bran in it. Gold Dust Corn Meal for Gold, Silver, Bills—**Gold Dust for permanent profits.**

The Tillson Company, Limited,  
Tilsonburg, Ont.



Did you  
ever think,

did you ever wonder why people, why  
your Customers prefer

**CEYLON and INDIAN TEAS**

to those of any other country in the universe?

---

It is because they know they are

**PURE—CLEAN—HEALTHY,  
MACHINE=MADE, and  
British Grown**

---

These are the kinds you'd better handle.  
They are the only kinds to make money on.




# California Prunes

A CARLOAD JUST AT HAND.

50 LB. BOXES.    SPLENDID QUALITY.    LOW PRICES.


**W. H. GILLARD & CO.,** Wholesale Grocers  
and Tea Importers, **HAMILTON.**

Are You Stocking 

# EIFFEL TOWER LEMONADE?

There is money in it.

Send a post card for free sample to

**C. E. COLSON & SON,** Sole Agents,  **MONTREAL**

Handy for

# Home

or . . .

# Outing

Flavor equal to  
Fresh Ground  
Coffee.



5 and 10-oz. Bottles.

ASK YOUR WHOLESALE GROCER  
FOR IT.



## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES**  
OF  
ALL KINDS.



**SAUCES**  
OF  
ALL KINDS.



**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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AND  
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CIRCULATES  
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NO. 37.

**A PRACTICAL WAY OF BUILDING A BUSINESS.\***

By S. E. Kimmel.

THE city of Johnstown, Pa., has a population of about 42,000. It is dotted with stores from one end to the other. Every now and then a grocery store of the cutter type springs up, but it does not last long. There are quite a number of first-class stores, however, that get fair prices for their goods. The particular ward in which I would locate has about six first-class groceries, but none that I would class as a cutter. There are also some smaller ones in this ward. The most of the laborers living in this ward are paid weekly, which is quite an item to be taken into consideration.

I would now proceed in the following manner:

First.—Secure a proper location and storeroom. I am aware that the location and the room, also the reputation of the former merchants (if a room that has been used formerly), has a great deal to do with making a success of the venture. I would prefer a new room. I would at least not go into a room about which you often hear the expression: "There has never been anyone in that place that made a success of it, and I don't think he will," and other expressions of the same nature.

Second.—Secure a proper line of goods:

- a.—A few fancy goods.
- b.—Standard grades.
- c.—A few cheap ones.

Under this head I wish to say that the

**BIGGEST LINE OF GOODS**

would be the standard grade. They would best suit the customers for my location, while the few fancy ones would answer for the ones who would want that grade, and

the cheap ones would do for the bargain-seeker. I believe in the saying, to a certain extent: "Give the people what they want, and give it to 'em cheap." By this I do not mean that I would want to begin cutting, but that I would try and suit their tastes.

Third.—Unpack the goods; mark the wholesale price in letters and the retail price in figures. Arrange the goods nicely on shelves, in windows or any other place that will display them to advantage. A proper display of goods does more to sell them than a clerk can do.

Fourth.—I would have some neat circulars printed on good paper, stating that I had opened a grocery store,

**IN A POPULAR PLACE;**

also describing the kinds of goods handled, quoting a few prices, but dwelling mainly on the fact that I was prepared to suit everybody, and the goods being new, and the best to be had for the money.

Fifth.—I would then have them distributed. I would see to this personally. I would also advertise in one or two newspapers.

Sixth.—I would then go out and solicit trade personally:

a.—Among those in my own ward, with whom I am at present taking orders for my employer. I am satisfied that out of 45 customers in this ward I would get 30 of them as regular customers for myself. This may seem quite an assertion to strangers. But to explain, allow me to say that I got all these 45 customers for my present employer and held them as regular customers for six years. I take their orders every

Monday. I do all the collecting. I do not think that half a dozen of these customers were ever in the storeroom. So I think by this time you will agree that I could get at least 30 of them; also that I could hold them as regular customers.

b.—I would then go into other wards in which I am at present soliciting for my employer; also among my personal friends, and here I would get not less than 15 more.

c.—Then I would go among my personal friends in my own ward who do not deal with my present employer, but who said, when I solicited their trade for him, that "if I was in business for myself they would patronize me." Among these I could get 15 more. I was now

**OUT THREE DAYS SOLICITING**

and delivering, and got 55 regular customers on whom I could depend to give me their patronage and their support in getting new customers. These 55 regular customers would use from \$10 to \$15 worth a month. But counting only \$10, would make my sales for the first month alone \$550 from this source alone. Ten per cent. profit, would give me \$55 profit, counting the rent \$15, would leave me \$40. For the other expenses, I allow all the profit on those who would come to the store personally. This would leave me \$40 profit the first month. My wife, who has been at the same work before, would stay in the store while I would be out. My oldest boy (nine years of age) could deliver small articles in the morning and evening. So you see that my expenses, outside of rent would not amount to much a month, and we would be making money from the start. During the following months I would continue my personal soliciting, and, with the aid of my friends, could more than double the amount sold during the first month. This would

\*Third prize essay published in The Grocery World.



**RISING SUN**  
STOVE POLISH and **SUN PASTE**  
STOVE POLISH

**IN CAKES**  
WELL KNOWN AND RELIABLE.

**IN TINS**  
GUARANTEED TO THE TRADE

**DURABLE AND ECONOMICAL**  
3000 TONS SOLD YEARLY

**DUSTLESS, LABOR SAVING,**  
BEST IN THE WORLD.



**The Rising Sun Stove Polish—and—The Sun Paste Stove Polish**  
**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

**PUT ME ON A GOOD, PAYING BASIS**

before the six months are up. In speaking about the aid of my friends, I mean that when you please your customers they speak to their friends about how everything that they get is so satisfactory; how nicely they are treated, etc. The result is, their friends say: "Send him to my house," and you can rest assured that you have a new customer. Many a new customer did I get in the above way in the last six years. During the time when not engaged in soliciting and delivering, I would clean up the goods, do my buying, etc. The spare time I would utilize in putting up sugar, rice, and all articles that must be weighed and measured. By thus making use of the time usually spent standing around, any ordinary store can save the expense of one man, which, by the way, is quite an item during a year. I can put up an order or wait on a customer in less than half the time required if not prepared, by having things weighed out. Another advantage of the above is that customers, as a general rule, are in a hurry, and they will go to the place where they are waited on quickly. You can also be more PARTICULAR IN GIVING CORRECT WEIGHT.

I do not mean that I would give short weight, but I would give a pound where I intend to give a pound, and not a pound and two or three ounces. I would also study each individual customer; their different dispositions and tastes, thus being enabled to hold their trade the better. Try and please them, and they will be more considerate with you and help you. By the time the six months are up I expect I would need some outside help, and for that purpose I would choose a young man who would like the work and who would take an interest in it. If possible, one from this city, who is well liked and respectful to the customers. A clerk has often more to do with the success of a store than the proprietor himself. I would expect him to have some friends that he could get as customers, and thus help pay his expenses.

**CANNING FACTORY IN NOVA SCOTIA.**

The Middleton, Nova Scotia, Outlook, says that a cannery is being established in that town. J. G. Rood, Waterville, Nova Scotia, is the gentleman trusted with the starting of the concern. He canned apples at Waterville for eight years.

Last year, says The Outlook, at this place he made over 36,000 cans of apples and 60 bbls. of cider vinegar, using about 2,000 bbls. of apples. For these he paid 50 to 80c. per bbl., or a total of over \$1,400 for apples. It required 14 hands for three months, to whom \$600 were paid in wages. The principal markets are Halifax, St. John and England, the latter taking the largest part of the output. The extent of the business at Middleton will depend wholly upon the patronage the farmers give the factory.

The early and soft varieties of apples are most used. The must be not less than two inches in diameter, free from rot and not too wormy. Nos. 1, 2 and 3 may be all put together. They must be brought in barrels as they bruise in bags. The barrels, however, are returned. Spot cash is invariably paid. If the supply of raw materials will justify it, Mr. Rood intends next year to erect a building and put up besides apples, strawberries, raspberries, blueberries, plums, tomatoes and pumpkins.

**EDAM CHEESE.**

While the Edam cheese is a familiar visitor on the table, not everyone knows whence it comes, nor how its cannon ball proportions and gay coloring have been achieved. The northern part of Holland is the seat of the Edam cheese industry, and the consequent cleanliness of the relish is, therefore, doubly assured. In making it, the fresh cow's milk is carefully strained and the rennet added. As soon as the milk curdles the whey is drawn off, and the curd, thoroughly kneaded, is pressed into moulds. This process is repeated until the whey has

all been extracted and the curd is comparatively dry. It is then wrapped in a linen cloth and kept for ten or twelve days until quite solid. Then the cloth is removed and the cheese put into salt lye. Afterwards a little more dry salt is sprinkled on the cheese, until the maker thinks it is salt enough to insure its keeping. It is next put into a vessel, and, after being washed with whey, is scraped to remove the white crust. It is next carried into a cool room and laid on shelves, where it is frequently turned. The ripening process lasts from two to three months, the round balls growing the fine yellow or reddish color peculiar to Edam cheese. The cheeses intended to be exported to this country are rendered still more brilliant by dyeing the rind with a vegetable dye.—Grocers' Journal.

**BREAD-WRAPPERS.**

Some time ago, some of the continental communes, cities, and villages issued regulations that bread, meat, fish, and the like foods, subject to constant handling, should be protected by clean paper wrappers.

A baker in Hull, having had his attention drawn to this matter by an employe of The Eddy Paper Mills there, has been the first to voluntarily carry this idea into effect in Canada rather than to wait for the enactment of a law to compel this necessary protection to the health of the users of these kinds of food.

Mr. Feeley has printed the following on the outside wrapper of the two sizes of bread tubes that he uses: "I am the first baker in Canada to enclose my bread in a pure, clean paper wrapper as the bread leaves the oven, thus insuring perfect cleanliness."

During the first seven months of the year the United States exported 379,310 cwt. of cheese to Great Britain, compared with 327,446 cwt. the same period last year. The exports of butter during the same period were 84,298 cwt., against 33,331.



# Do you use them ?

New Selected Raisins  
 New F.O.S. Raisins  
 New Labrador Herrings, barrels and half-barrels  
 New Salt Water Salmon, barrels, half-barrels and kitts  
 New Mackerel, 1-lb. tins and kitts.

**LUCAS, STEELE & BRISTOL, - - HAMILTON.**

## FALL TRADE

is coming strong and with a rush. Money is more plentiful. Naturally your Customers now demand the best, so sell them

**Mecca Coffee**—the finest in the land.

**Ram-Lal's Indian Tea**

—the peer of all Package Teas.

**YOUR TRADE WILL DOUBLE—TRY THEM.**

**JAMES TURNER & CO., Hamilton**

**FALL TRADE . . .**

**“REINDEER” BRAND**

**CONDENSED MILK, CONDENSED COFFEES, CONDENSED COCOA,  
 EVAPORATED CREAM.**

Freight prepaid on 5-case lots to points east of and including Port Arthur and Fort William.



# 1899-1900 JAPAN TEA

Now in store.

We have just received another large consignment of our  
**Famous Goat Brand Japan Tea.**

(A greater value than has been.)

**T. Kinnear & Co.,** Wholesale Grocers.  
49 Front St. East, Toronto.

## MEETINGS OF RETAIL GROCERS' ASSOCIATIONS.

### MONTREAL ASSOCIATION.

THE regular monthly meeting of the Montreal Retail Grocers' Association was held in Monument National Hall, 220 St. Lawrence street, at 8 o'clock p.m. on Thursday, September 7. Present: John Scanlan, president, in the chair; V. Raby, J. P. Dixon, Alderman Turner, N. Chartrand, S. Demers, J. E. Manning, S. D. Vallieres, C. H. Pitt, and others.

Moved by J. P. Dixon, second by P. O'Brien, V. Raby and Alderman Turner, that the secretary be instructed to write to Mr. H. Graham, of The Star, and the Hon. Mr. Berthiaum, of La Presse, expressing the thanks of this association for the splendid manner in which these gentlemen did gratuitously advertise our picnic in their respective papers. Carried unanimously.

Moved by J. P. Dixon, seconded by S. D. Vallieres, that the rule be suspended, and that the nomination and election of officers be postponed to next meeting, and that this fact be advertised in The Star and La Presse two days previous to said meeting. Carried unanimously.

Moved by J. P. Dixon, seconded by M. DeRepentigny, that the secretary be in-

structed to write to the city council asking that inspectors be appointed by the city to protect merchants in general against peddlers without license, as it is evident that the city police are inadequate to suppress this injustice to merchants in general, who are heavy taxpayers. Carried unanimously.

Moved by Ald. Turner, seconded by V. Raby, that S. D. Vallieres and P. O'Brien be named auditors to audit all the books of this association, and report at next meeting. Carried.

The meeting then adjourned.

P. GANNON, Secretary,  
469 Laval avenue.

### TORONTO ASSOCIATION.

The Toronto Retail Grocers' Association held their regular monthly meeting in St. George's Hall, Elm street, on Monday evening. President F. W. Johnson occupied the chair.

At the last meeting of the association, on request of the Metal Polishers' Union, of Toronto, the association decided to hear a deputation from that body with regard to differences that existed between The Money-Weight Scale Co., of Dayton, Ohio, and its

employees. Letters were received from both the scale company and the Metal Polishers' Union stating that all differences had been satisfactorily settled.

A letter was received from the London Retail Grocers' Association asking the opinion of their Toronto brethren concerning the proposed wholesale grocery syndicate. The question was discussed at the last meeting of the London association, when the feeling was manifested that such a combine would not be in the interests of the retail trade.

When the matter was opened for discussion at the Toronto Association it was suggested that the communication be laid on the table to await developments in the formation of the syndicate.

As, however, an opinion had been asked, several members opposed this suggestion. The ground taken by these speakers was that the scheme was impracticable; that as the sources of supply were open to all it would be impossible for any syndicate to get control of the whole business, and that while such a syndicate as that proposed would be unsatisfactory to the retail trade, there was little reason to fear the organization of such a body, because of its impracticability.

### Arguments

are no longer required  
to convince the grocer that  
it is to his interest to keep

**IMPERIAL  
CHEESE**

in stock always.



### The Demand

is continually increasing, and  
it is now impossible for a  
grocer to be up-to-date and  
not handle

**IMPERIAL  
CHEESE.**



**N  
STOCK**

**First Arrival**

**NEW CROP  
SULTANA RAISINS**

**Fine Bright Fruit**

**THE DAVIDSON & HAY, LIMITED**

Wholesale Grocers

TORONTO

This view was concurred in by the meeting, and Secretary Hawes was instructed to write the London association to that effect.

The financial report of the excursion committee was received. It showed a balance of \$244 as the net profits of the trip. On motion, \$15 was granted Secretary Hawes as a recognition of the value of his efforts to make the picnic and excursion successful.

A debate between O. A. J. Anderson and Benj. Panter regarding trading stamps was to have taken place, but as Mr. Anderson was unwell the debate was deferred.

Notice was given that a motion would be introduced next month amending the constitution so as to make eligible for membership sons of grocers or managers of grocery stores.

It was decided to procure a ballot box for balloting candidates for membership.

T. Holmes introduced a discussion re early closing by declaring his conviction that moral suasion would never bring about early closing in Toronto. This method of securing shorter hours in the grocery stores had been given a good trial, but the results were unsatisfactory. He believed that the association should start to work at once, and do what is possible to have a petition brought before the council to make early closing compulsory.

T. Nolan stated that he was of the same opinion as Mr. Holmes. Where moral suasion failed, compulsory closing had been proven a success, and he was sure this would be true in this case.

B. Panter was ready to try compulsory closing if it could be made to work. It would mean a good deal of work and expense on the part of the association, but they should be willing to accept the responsibility.

Ways and means were discussed at some length, culminating in a motion by Messrs Bond and Holmes that the sum of \$100 be set apart as an early closing fund; that a petition be prepared for signatures of retail grocers and butchers, and that Secretary Hawes be engaged to have the petition presented to the grocers and butchers with a view of persuading them to sign it.

D. J. Kelly expressed the opinion that an eminent lawyer should be consulted as to what would be the proper steps to take to have a by-law satisfactorily carried out. The meeting concurred in this, and the executive committee were appointed to consult a suitable lawyer as soon as possible.

Total failure of the plum crop is reported from New Brunswick. The potato crop is also said to be suffering from rust.

**NEW FIRMS COMMENCING.**

A. B. Veitch has opened a grocery store in Ottawa.

Laura Morrow is starting a grocery in Vancouver.

J. W. Atkey has opened a bakery in Minnedosa, Man.

D. Dupuis has started a general store in Keewatin, Ont.

J. M. Kendall has opened a bakery in Bridgetown, N.S.

W. N. Vaughan has opened a restaurant in Kentville, N.S.

Eusebe Desrocher has started a grocery business in Montreal.

Clarke & Rogerson have started as grocers in Vancouver.

Sam. Keys has started a bakery at Pincher Creek, N.W.T.

Reeve & Co. have begun business as fruit dealers, etc., in Victoria.

C. H. Brennan has opened a restaurant at McAdam Junction, N.B.

E. Price has opened out as general merchant and lumber dealer in Rosser, Man.

John S. Liscombe has commenced as general merchant in Dominion No. 1, N.S.

Fred Riley has started as grocer and H. M. Weston as confectioner in Wolfville, N.S.

L. C. Porteous has begun business as grocer and hardware dealer in Carlyle, Man.

**CANADIAN KIPPERED HERRINGS**

These will be good stock and are good buying at our special price. Quality guaranteed.

**JOHN SLOAN & CO.**

Wholesale Grocers.

TORONTO



**TRADE CHAT.**

**J**OHNSON BROS., London, have purchased from E. A. Smith, a lot on the corner of Catharine and Eagle streets for \$1,000. The firm will erect a bakery on the property. — St. Thomas Times.

The Oxol Fluid Beef Co., Montreal, has been incorporated.

The Anderson Produce Co., Limited, Winnipeg, has been incorporated.

The C.P.R. has 6,500 grain cars on its western division; 3,000 are for wheat traffic.

The Wynkoop-Stephens Trading Co. have been incorporated to take over the business of Wynkoop & Stephens, general merchants, Phoenix, B.C.

Mr. T. H. Laginiere, of St. Anne de la Perade, Que., who was at one time the owner of The Canada Match Co. there, is reported at death's door.

Percy Starr, of Starr's Point, N.S., expects to raise about 1,800 barrels of apples this year. Freeman Eaton, of Canard, N.S., will raise some 1,600 barrels.

According to The Australian Meat Trade Journal, the exports of frozen meat from Australasian ports for the first six months of this year aggregated 2,785,513 carcasses of mutton and lamb, 63,594 legs and pieces of

mutton and 213,654 quarters and pieces of beef. New Zealand shipped the largest number of carcasses of mutton and lamb—2,113,425—while the largest shipments of beef were from Queensland, whence 162,532 quarters and pieces were exported.

The grocery store opposite the Gladstone school, on Pembina street, Winnipeg, formerly occupied by T. Polson, was almost entirely destroyed by fire last week, nothing but the charred walls and roof remaining.

Last week, Hardy & Dubord's match factory a Beauport, Que., was almost totally destroyed by fire. The loss will be over \$16,000, while the insurance is but \$2,500. This is the second fire this firm has had in a very short time.

John Downey has purchased the grocery formerly owned by Wm. Williamson, and is now doing a good business at this well-known stand. Mr. Downey is a man who knows the business thoroughly. — The Ontario, Belleville.

During the month of August there were shipped to the United States from Summerside, P.E.I., 985 kegs and 43 barrels of raspberries and blueberries, valued at \$3,010. This quantity is exclusive of the cultivated varieties.

A car of pork was unloaded at the I.C.R. freight sheds at St. John, N.B., recently, on

the fifth day from Chicago. It came over the Grand Trunk and I.C.R. and made an exceptionally fast run. Five days from Toronto is not considered a bad average for cars of freight.

If you want to drive your business,  
And have any love for fame,  
Never spare the ink and paper;  
Let the people see your name;  
Energy is the life of business,  
Industry will always pay;  
Never rest, but always labor,  
Advertise from day to day.

Damage to the extent of about \$150 was done by fire to Matthews pork-packing establishment in Hull last week. The blaze started in the packing house near a chimney, and before being extinguished it had burned away part of the wall.

The cattle export trade is under full swing along the Manitoba and Northwestern railway at present, and hardly a day passes without a stock train coming down from Yorkton. This year promises to be a big one for the ranchers, as the demand and price are both good.—Manitoba Free Press.

The shipments of butter from Montreal amount to 247,242 packages this season up to September 16, as against 103,606 packages to that date last season. The exports of cheese for the same period amount to 1,186,844 boxes this year, and 1,072,318 last year.

*Selected Quality.*

*Full Weight.*



**EVERY CAN GUARANTEED.**



**Arriving in a few days**

**"ANCHOR" JAPAN TEA.** Season 1899-1900.

In 30-lb., 50-lb., 90-lb. AIR TIGHT TINS.

Our well-known brand and quality.

**FINE FORMOSA OOLONG.** Season 1899-1900.

Direct Importation. Specially Selected Leaf.

THE **EBY, BLAIN CO., LIMITED**

WHOLESALE GROCERS,  
MANUFACTURERS, IMPORTERS OF TEAS.

**TORONTO**

**HINTS TO BUYERS.**

THE DAVIDSON & HAY, LIMITED, report the arrival, on Tuesday, of new crop Sultana raisins, the first shipment to reach this market.

New York ginger ale is having a large sale with W. H. Gillard & Co.

John Sloan & Co. have a nice Darjeeling Assam tea, which shows splendid value.

Pure Solazzi corrugated licorice, 16's, in 5-lb. boxes, is in stock with The Davidson & Hay, Limited.

Further supplies of grape nuts and postum cereal have been received by The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, offer "C.P.C." pure lard (99 per cent. test) in pails and 3-lb. tins.

Messrs. S. H. Ewing & Sons will have, within the next day or two, another desirable lot of Ceylon teas.

An invoice of Santa Rita and New Granada coffee has been passed into stock by The Eby, Blain Co., Limited.

A shipment of C. Meunier Fould's macaroni, 1 lb. packages, is in store with The Eby, Blain Co., Limited.

The Davidson & Hay, Limited, have just to hand a carload of choice New Orleans molasses in 3-lb. and gallon tins.

The Eby, Blain Co., Limited, have received a car of Williams Bros. and Char-

boneau's, Detroit, sweet and sour pickles, baked beans and French mustard.

"We had a far larger number of our friends calling on us during this Exhibition than in any former year," report The Davidson & Hay, Limited.

W. H. Gillard & Co. are having a ready sale for Gillard's new pickle and new sauce, of which they have just received a large shipment from the makers in London, Eng.

The Greig Manufacturing Co. have been appointed Canadian agents for Messrs. Yardley & Co., Limited, of London, Eng., one of the oldest soap manufacturing firms in England. This firm was founded in 1779, and have always been a large factor in the toilet soap trade of Great Britain. Their specialties are toilet soaps and perfumes, and Messrs. Greig are now showing a large and well-assorted line of their goods at prices that ought to commend them to the trade. They expect to have a complete set of samples in their travelers' hands in a few days.

**PERSONAL MENTION.**

Mr. E. M. Walker, grocer, Dartmouth, N.S., was in Toronto last week.

Mr. F. H. Tippet, of St. John, N.B., paid a short business trip to the city this week.

Mr. Stephen Hustwitt, representing T. B. Greening & Co., of Hamilton, in Manitoba and the North-West, writes from Yorktown, N.W.T., that harvest is practically over,

and that the yield is excellent. Trade, he says, is good and prospects bright.

Mr. Percy Eby, manager of the sample-room of the Eby, Blain Co., Limited, is taking a trip through Northern Ontario and the Province of Manitoba.

Mr. F. W. Vanluven, of Battersea, Ont., was in Toronto a few days ago. He reports trade the best he has ever had. Crops are all good. Dry season did not appear in his district until too late to do much damage to the crops.

Mr. Harry Wilson, accountant for the firm of Kelly, Douglas & Co., wholesale grocers, leaves to-morrow on a holiday trip east. He will be away about six weeks, and will visit Winnipeg, Toronto, Montreal, New York and other cities.—The Province, Vancouver, September 2.

**GOODS CONSUMED IN VANCOUVER.**

Mr. McConley, of Knowles & McConley, Vancouver, has been spending a few days in Toronto. He speaks well of trade prospects on the Coast. "It is extraordinary," he said, "the quantity of goods that is consumed in Vancouver, considering the population. I do not know where the goods go."

"I have noticed the same thing, too," remarked a Toronto manufacturer. "Vancouver consumes of our particular line of goods nearly as much as Toronto, Hamilton, and London together. They go in for high-class goods out there."

**THE FINEST ORANGES**

obtainable and the best granulated sugar are used in the manufacture of **UPTON'S MARMALADE.**

Doubtless many of your customers make their own marmalade, but they will do so no longer if they once try **UPTON'S.**

For Sale by all Jobbers.

**Henry Wright & Co., - Toronto**  
Selling Agents.



People are now back from  
the country. . . . .

**“OZO”**  
**TEA**

Is being well advertised. The demand  
is increasing every day. Your stock  
is not perfect without it.

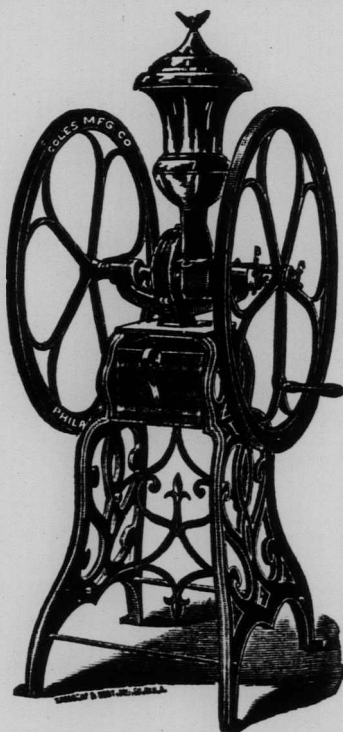
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Tel. Main 2537. **MONTREAL**



**Short**  
**...Rolls**

We are offering a small  
lot of Short Rolls at Bar-  
gain Prices--these are new cured meats,  
cured exactly the same way as our cele-  
brated “Star” Brand Hams, and are the  
cheapest line of smoked or pickled  
meats on the market. Order now a  
sample barrel in pickle or smoked.

**F. W. FEARMAN CO.,**  
**HAMILTON.** . . . LIMITED.



**Notice.**

Having introduced our-  
selves, we now wish to make  
a few claims.

Your first consideration natu-  
rally is—to buy the best mill  
at the lowest price.

**We Claim** to have the  
easiest and quickest Grinders.

**We Further Claim** to  
have the most effective and  
accurate Adjustment.

**We Again Claim** that our  
Grinders will give you the  
longest service.

And for all this you pay  
nothing extra, even though  
we have patents on our mill.

No. 18  
Agents: **TODHUNTER, MITCHELL & CO., Toronto.**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
**PHILADELPHIA, PENN'A.**

**Wool**  
**Soap**

**For Toilet and Bath**

Pure, white Wool Soap is an  
ideal soap for the toilet and  
bath. It is high grade toilet  
soap at the laundry soap price.

Swift and Company, Makers, Chicago

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W. T. Strong & Co., London. E. A. Richards & Co., Hamilton.





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PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**FIRM TEA MARKETS.**

THE market for Indian and Ceylon teas is not turning out as a good many seemed to think it would a short time ago.

It was expected that when the dispute over the one-pound draft question was settled teas would be offered at the London auctions in such quantities as to induce lower prices.

The cause they were counting upon to produce these bearish results did not put in an appearance, for, as noted in our last issue, a committee of five brokers was appointed to regulate the quantity of tea to be put up at the regular auctions.

This had the desired effect. And now prices, instead of declining, are advancing.

During the past week, cables received from London have all been of a more or less bullish nature. One, for instance, stated that the market was stronger, with no Pekoe Souchongs under 6d., which would mean 14c. here, while another noted an advance of ½c. per lb. in Indian and Ceylon teas.

Toronto representatives of shipping-houses are in receipt of more inquiries for

teas of Indian and Ceylon growth, particularly for those from 12 to 14c., which are scarce.

The tone of the Japan tea market is also stronger, if anything. Low grades which sold freely two or three weeks ago have, in at least some instances, been withdrawn, and as far as can be learned there is nothing on the market under 15c. Low-grade teas are very dear in Japan, while the quality is poor.

**BASIS OF THE TEA AGREEMENT.**

The new tea regulations governing the sale of Indian and Ceylon teas at the London, England, auctions go into force on October 1, and their main provisions are as follows: (1) One pound draft to be allowed as heretofore. (2) That, in respect of all teas ordered, weight to be taken as described, and recorded as at present. The alterations in the weightment of tares are as follows: (a) If the empty package weighs the even pound, it is to be entered as such. (b) If it weighs the even half pound or over, it is to be entered as the next pound above. (c) If it weighs below the half pound, it is to be entered as the pound below. (d) No overtakers. (e) Boxes to be weighed and tared as heretofore.

These provisions are the basis upon which the recent dispute regarding the pound draft was settled, and they are to remain in operation for 12 months.

**THE OUTLOOK FOR NUTS.**

Judging from present conditions, the price of nuts, generally speaking, may be expected to rule firmer during the ensuing season.

Tarragona almonds are expected to be not only an insignificant crop, but the quality of what there is will not be up to the average, the nuts being dull in color. Prices are already high, carlots costing importers in the neighborhood of 12c. per lb.

Filberts are higher and will cost importers in car lots, laid down, 8½c. per lb. October shipment.

One of the kinds of nuts which show rather more favorable conditions is Marbot walnuts and both crop and quality is good. The crop of Grenoble walnuts, on the other hand, is short. Prices have not yet been named, but they will probably be as high as 11½c. per lb.

**GRAIN IN MANITOBA AND THE TERRITORIES.**

JUST when such large and excellent crops are being garnered in Manitoba and the Northwest Territories a reference to the output in those parts of the Dominion last year is, perhaps, not out of order, particularly as it is now more possible to do so intelligently than it was even a month ago.

Manitoba has, for some years, issued official returns in regard to its cereal crops, but it was not until within the last few weeks that the first official report on agriculture was issued by the Government of the Territories.

According to this report, there were produced in the Northwest Territories in 1898 3,542,478 bushels of wheat from 307,580 acres, or an average of 18.01 bushels per acre; oats, 3,040,307 bushels from 105,077 acres, or 28.93 bushels per acre; barley, 449,512 bushels from 17,092 acres, or 26.29 bushels per acre.

The crop report of the Government of Manitoba placed the yield of wheat in that Province in 1898 at 25,313,745 bushels. Thus the total yield for Manitoba and the Territories was 28,856,223 bushels.

The yield of other grains in Manitoba was: Oats, 17,408,252 bushels; barley, 4,277,927 bushels; rye, 63,860 bushels; peas, 31,880 bushels.

The total yield of grain in Manitoba last year was 47,095,664 bushels, and in the Territories 7,032,297. Taking the Province and the Territories together the total was 54,127,961 bushels.

This year the yield of wheat in Manitoba alone promises to be 50,000,000 bushels or more. The acreage under wheat in that Province, according to an official report issued in June last, is 1,629,995 against 1,488,232 last year, and the present crop is beyond all question larger and better than that of 1898. Taking Manitoba and the Territories, the yield this year will possibly be in the neighborhood of 55,000,000 bushels.

With trade conditions so favorable the world over, the outlook for Manitoba and the Territories for the ensuing 12 months is particularly bright.

Hard work is the easiest way to obtain success in life.



## THE BRITISH COLUMBIA SALMON PACK.

ALL doubt now as to the size of the pack of salmon has been set at rest by the issuance of the official report, which places the pack at 676,000 cases. This is more than 179,000 in excess of the pack of 1898, and is only exceeded by the pack of 1897, when the total was 1,105,477 cases.

Detailed statements of the pack are published by the British Columbia papers just to hand, and we herewith reproduce them.

## TOTAL PACK FOR THREE YEARS.

	1897. Cases.	1898. Cases.	1899. Cases.
Fraser river.....	800,549	268,203	453,600
Skeena river.....	65,905	80,000	106,000
Rivers Inlet.....	40,207	105,484	70,000
Naas river.....	20,847	20,000	15,000
Namu and Alert B.....	12,959	8,189	11,000
Lowie Inlet.....	10,666	10,323	10,000
West Coast, V.I.....	4,434	4,339	4,000
Total.....	1,105,477	496,529	679,600

The total, it will be noticed, given for 1899 is slightly in excess of the official figures, but they are not sufficiently so to be of importance.

The pack on the Fraser river is given in detail as follows :

## PACK ON THE FRASER.

British Col. C. Co.....	9,300
Vic. Canning Co.....	33,000
A. B. C. Co.....	49,900
Fishermen's.....	7,100
Imperial.....	8,000
Anglo-Am. C. Co.....	7,500
McDonald Bros.....	7,500
Brunswick C. Co.....	17,600
Currie & McWilliams.....	14,000
Can. Pac. C. Co.....	11,500
Beaver.....	11,000
Richmond.....	10,300
Colonial.....	12,000
Pac. Coast Pkg. Co.....	10,000
Hume & Co.....	7,000
London.....	8,000
Federation.....	8,000
Star.....	10,000
Malcolm & Windsor.....	22,000
Scottish-Canadian.....	19,000
English Bay.....	17,000
Albion Island C. Co.....	20,000
Atlas.....	7,000
Cleve C. Co.....	15,000
Wetminster Pkg. Co.....	9,000
Walker & Byrne.....	6,000
Boutillier & Co.....	11,000
St. Mungo.....	11,000
Ewen & Co.....	17,400
Welsh Bros.....	6,000
Alliance C. Co.....	6,000
Terra Nova C. Co.....	10,000
Fraser River C. Co.....	9,000
Hickey Cannery.....	13,000
Acme C. Co.....	7,500
Dinsmore Is C. Co.....	8,000
Churchill & McKay.....	4,000
Provincial.....	4,000
Total.....	463,600

## PACK IN THE UNITED STATES.

The pack on the rivers of the United States is given as follows :

Columbia.....	300,000
Puget Sound.....	500,000
Alaska.....	1,000,000

Notwithstanding the size of the pack, the season has been anything but a profitable

one for the canneries on the Fraser river, owing to the high cost of the fish which averaged 20c. each, compared with 12c. paid by the canneries in the United States.

The Victoria Daily Times, commenting upon the packs, says: "All the rivers and inlets gave better results this year than last, with the exception of Rivers Inlet, and the Naas, where this year's packs were lower than those of last year. The catch of this year on Rivers Inlet, which was 30,000 cases higher than that of last year's, was, however, an exceptional one. It was 60,000 more than that of the season which preceded it. On the Naas the pack is 5,000 cases short of that of last year and that of 1897. The pack of Alaska canneries is estimated at 1,000,000 cases, and that of Puget Sound at 500,000, and that of the Columbia river at 30,000. The product of the Sound and Columbia river canneries is being sold, for the most part, in the United States, a market for it having lately been opened up. As is known, the British Columbia pack goes for the most part to the United Kingdom, and six big sailing vessels have already been chartered to carry the fish around the Horn. Last year the fleet numbered but five. Canneries have been obliged to pay higher rates for the tonnage secured by them this season, owing to the scarcity of ships, which has advanced rates considerably. Last year the rates ran from 32s. to 34s. 3d., while this year the price runs from 36s. 3d. to 40s. Two of the first vessels chartered for the salmon fleet for this season failed to make port, the Celtic Bard and Carradoc. They left the Orient about a year ago, and were never seen again."

Although the pack is larger than it was some weeks ago anticipated it would be, the market is steady. The fact that the cost of the Fraser river pack has been so high is probably the cause of that. There is every reason to believe that at the price at which the canneries took most of their orders they will positively lose money.

It is expected that the coho pack will be light on account of the high price—15c. per fish—which the fishermen are expected to demand. That, however, of course, remains to be seen. At any rate the canneries are now slow to quote. There has,

as everyone knows, been some business done in cohoes for future delivery, and some of the transactions were at low figures, namely, \$3.25 f.o.b. the Coast; but to-day \$3.50 is the lowest figure heard, and some of the canneries are not quoting at all.

A despatch from Vancouver states that negotiations are progressing by which New York capitalists will acquire every salmon cannery in British Columbia. The New York Journal of Commerce interviewed Mr. Thomas B. McGovern, of Delafield, McGovern & Co., who had just returned from British Columbia. He admitted that such a deal had been talked of, but said that matters were, as yet, in a very incipient state. Some of the canners, he said, were in favor of consolidation, and had made propositions to New York parties, who were considering the matter. As to whether any options had yet been taken Mr. McGovern could not say. He said that the capital of the new company would probably be about \$5,000,000. There were, he added, 67 canneries in British Columbia, of which 45 are on the Fraser river.

## RICE STRONG ABROAD.

According to cable advices there is a very active demand and a large business in rice at Rangoon for shipment to India, where a famine is threatened owing to drouth.

The movement is expected to continue, and it looks as if prices would remain high for the balance of the season.

The English market has also advanced considerably from the lowest point, and, of course, all these circumstances make for a more confident tone in the markets for rice on this continent.

## EVAPORATED EGG FOOD.

THE GROCER has a letter from a firm in France asking where they can purchase evaporated egg food. We understand that this is a new product, and that a hundred tons were ordered recently for use in England. Can any of our readers give us the address of the manufacturers?

## NEW CITRON PEEL.

The first shipment of new season's Corsican citron peel is being taken into stock this week by the various wholesale houses. The quality is exceptionally fine. The ruling price to the retail trade is 16 to 17c.



**IMPORT SALES OF DRIED FRUIT.**

SO far, business, both in new crop raisins and currants at Montreal for forward importation has been lighter, in fact, than at the corresponding date last season.

This, importers state, is due to the fact that the average prices ruling are fully 2s. higher on raisins and 1s. higher on currants than at the same time last year.

Choice brands of raisins are especially high, and, as the first direct steamer has not yet sailed from Denia, buyers are still holding off in the hopes of securing supplies at lower prices. Agents, however, state that it is doubtful if they will be able to do so by the first boat, whatever may be the case by the late steamers.

The first boat is expected to sail on September 18, and prices for shipment via this vessel are quoted as follows: Layers, £1 3s. 6d.; selected, £1 1s. 6d., and fine off-stalk, 19s.

Cables to hand from Patras on currants report the market very strong, and note a further advance in prices of 1s. to 1s. 6d., with Provincials quoted at 14s. 9d.; Filigras, at 15s. 3d.; Patras, at 18s., and Vostizza, at 20s. 6d. Recent advices note that the gathering of the crop has progressed satisfactorily, and no doubt has been safely housed by this time. Some authorities estimate the outturn at only 140,000 tons, but it is the general impression that it will come fully up to 145,000 tons. It seems that the carrying out of the retention law as to the collection and sale of the retained currants has been turned over to the "currant bank," all growers being shareholders of the bank in proportion to their crops, the shareholders being able to obtain advances in small amounts at a moderate interest.

**A REACTION IN CHEESE.**

The exceptional advance in cheese, which sent the price at country boards from 10¾c. —the figure of two weeks ago—to 12c. last week, has been followed by a reaction almost as great as was the advance.

On several boards, a decline of ¾ to 1¼c. has taken place since last week, and 10½ to 11¼c. is the top price paid this week.

The cause of the decline was an abrupt shrinkage in the demand. Canadian dealers who were forced to purchase in very few

cases bought more than one box, and exporters were very chary about placing orders at the advanced figures.

The effect of the hesitancy was to frighten buyers at country boards, and, in some cases, sellers too, with the result mentioned. No sales were made at the boards over 11¼c. this week, and many sales have been made from 10½ to 10¾c. Some sellers, however, have more confidence in the market, and have refused to make sales at the prices offered.

Meanwhile, the feeling in Great Britain is steady at rather higher figures than two weeks ago, and the assumption seems reasonable that 11c. can safely be paid for September cheese at country boards. It would not be surprising if the 12c. figure were again reached.

**A SHORT HONEY CROP.**

Last year the honey crop of Ontario was unusually heavy. This year it is extremely light.

There are three districts from which Ontario gets most of its honey, the Toronto, the Stratford, and Prince Edward County districts.

Last winter a great deal of the clover was winter-killed, with the result that what little clover grew had no bloom from which the bees might extract their honey.

This has been especially true in the Toronto district. Many large producers in this district have no honey to market, as all which was made by the bees will be needed to feed them during the winter.

In the Stratford district the shortage is not so great, as the damage to the clover does not seem to have been as great in that section as in the Toronto district.

One result of the shortage will likely be that little, if any, honey will be exported this year. Last year a large quantity was shipped to Great Britain, but the returns were not as satisfactory as the prices paid for home consumption.

Last year the opening price of strained honey was 6 to 7c. per lb. This year it is 9 to 10c. The opening price of No. 1 clover in comb was \$1.50 per doz. last year, and \$2 per doz. this year. This difference in price is so great that it is very unlikely that any export trade can be done this year.

**CANADA'S TRADE WITH BELGIUM.**

IN a report which he has just submitted to the Department of Trade and Commerce, the agent of the Canadian Government at Antwerp, Belgium, expresses his belief that it is possible for Canada to largely increase her export trade with that country. He specifies a number of lines in which he thinks trade might be developed. They are: Winter apples, boots and shoes, winter butter, canned goods, cheese, furniture, hides, leathers, horses, rolled oats, starch, etc.

A glance over the trade returns of the last 25 years shows that the exports to Belgium have fluctuated a great deal. For instance, their value was \$688,811 in 1880, but six years later they were only \$6,565. In 1893, they were up to \$669,040; but three years later they had fallen to \$98,031. By 1898, however, the exports were up to \$973,944, over \$300,000 in excess of any previous year.

Canada's chief item of export to Belgium last year was grain, the total being \$874,739, or about 89 per cent. of the exports of all kinds.

"Metals and minerals and manufactures of" came next with a value of \$33,420. "Wood and manufactures of," valued at \$29,871, was next in order.

Of the lines which the agent specified, Canada at present exports but little to Belgium. In fact, in boots and shoes, cheese, furniture, hides, horses, rolled oats, and starch, there is nothing done. Of the other lines he enumerates the following were exported in 1898: Apples, \$933; butter, \$401; canned fruits, \$1,305; leather (sole, uppers, etc.), \$5,070.

Although Canadian products have not now favored nation treatment in Belgium, there is no reason why an increased export trade should not be done with that country.

The Canadian agent has, no doubt, arrived at his conclusions after investigating the market. And, then, the trade we already have with Belgium should be an encouragement for us to go on.

Canada's imports from, like its exports to, Belgium were also last year the largest on record, being \$1,450,197, making the aggregate trade — imports and exports — \$2,424,141.

The line of goods which Canada imports chiefly from Belgium is sugar, of which we last year took \$766,265 worth. Glass and manufactures of come next, with \$248,912. Cement comes third in importance, with \$151,588, while metals and manufactures of follow, with \$47,760.

It might not be, perhaps, interesting to note that of the total imports \$1,343,935 were dutiable goods.



THE "SALADA" CEYLON TEA

Corporation is run by live, hustling, resourceful business men, who are working with a fixed belief that "Quality," backed up by an absolutely faithful adherence to every claim and offer made, is essential to its lasting success.

"SALADA"

CEYLON TEA  
THE SUCCESS OF THE TEA AGE.

Toronto. Montreal. Boston. Buffalo. Detroit. Pittsburgh. Cleveland.

HAVING just closed a year's contract with Mr. A. Landau, the leading manufacturer of Jahore and Singapore, for exclusive sale of his

**CANNED PINE APPLE**

I am open to quote bottom prices for import orders. As a result of trial orders, I have sold in the last few days **12,000 TINS.** Correspondence solicited.

George Carter, East India Importer, Victoria, B.C.  
N.B.—B. C. Trade supplied through wholesale houses.

PERSONS addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

THE **SIRDAR'S** REGISTERED  
  
**MOCHA**

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.

ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

THE COWAN RAMSAY CO., LIMITED  
IMPORTERS OF TEAS

**RED CROSS TEA**

in lead packets, and

**CLUBHOUSE**

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR  
**BANNER**  
**WASHBOARD**  
for the best 25 cent line made.  
**WALTER WOODS & CO.**  
HAMILTON

**HORSE HAIR.**

Have you any? We buy it

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**HORSE-SHOE SALMON**

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

**It pays to buy the best.**

For Sale by all Wholesale Grocers throughout the Dominion.

**GRAND MOGUL CEYLON TEA**

"Is Pure Tea"

**THE STANDARD OF ALL PACKAGE TEAS.**

Many aim so high, but few attain.

**T. B. ESCOTT & CO.,**

Tea Importers,  
Wholesale Grocers  
and Manufacturers,

**London, Ont.**



# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS

TORONTO, September 14, 1899.

### GROCERIES.

**B**USINESS for this particular time of the year is good, and the tendency of prices is, as a rule, rather upward than downward. The first shipment of new season's Valencia raisins, which was due to arrive at the end of last week, did not put in an appearance after all. They are not here yet, but may arrive before the week closes. The situation in regard to canned goods is much as before. The feeling in regard to tomatoes is uncertain, on account of the more favorable weather. But the firmness is just as pronounced as ever regarding other lines of canned vegetables. In canned salmon, business is at a standstill as far as transactions in futures are concerned. Although the pack is now known to be a fairly good one, the fact that it has cost more than usual to put up keeps the market steady. Business is improving in teas, and the demand keeps good for coffees. Inquiries are being heard for molasses on importation account, but little or no business has yet transpired. Sugars, although not as active as they were, are still in good demand. Spices continue firm with an upward tendency. Currants are steady. New fruit is due to arrive in about two weeks. Some business is being done in Sultana raisins for importation. English soft-soda is 3c. dearer, but local quotations have not yet been affected.

### CANNED GOODS.

Another week has passed without anything particularly new developing in the canned goods market. Naturally, there is not much doing in either canned fruits or vegetables. The favorable weather has, naturally, increased the prospects for the potato pack, and no one appears willing to do business in futures until something more definite is known as to the outcome of the season. Some of both the packers and wholesalers are still refraining from quoting, and both for the reason that they want first to be assured of being able to fill the orders

they have already booked. Others, again, are offering, but under different conditions and prices. One, for instance, is asking 80c., another is quoting 75c. f.o.b. factory, and a third would take orders at 75c. delivered, subject to pack. We hear of no transactions, however. Old tomatoes are being quoted by wholesalers at 80 to 85c., but there is not much doing, which, of course, is to be expected at this time of the year.

The position of corn appears to be as strong as ever, although there is not much business doing. Practically nothing is being offered for future delivery. Wholesalers are experiencing a light demand for last season's corn at 95c. to \$1. Peas are steady at 75c. up.

There is some demand for canned peaches of last year's pack at \$1.75 for 2's and \$2.75 for 3's.

Very little interest is being taken in the canned salmon market at the moment. Although the pack is a fair one, the high cost of packing gives people more confidence

See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

in the future of the market than they otherwise would have. The pack is officially stated to be 676,000 cases, against 496,529 cases last year. There is, however, naturally some uncertainty as to the future of the market, and until this wears away no business may be expected. Then, of course, it must also be remembered that there have been some heavy purchases made since the opening of the market. The chief interest is now, perhaps, in the coho pack. Advices from the Coast indicate that the pack is likely to be light on account of the probable high prices, namely, 15c., which the canners expect to be the minimum figure they will have to pay for fish. As far as can be learned none of the canners are now offering futures. The idea as to price, however, is \$3.50 f.o.b. the Coast, but there have been transactions as low as \$3.25. Wholesalers are quoting for future delivery, "Horseshoe" at \$1.35 to \$1.40, "Clover Leaf" at \$1.45 to \$1.50, "Lowe Inlet" and other similar fish at \$1.25 to \$1.50, and cohoes at \$1.05.

### COFFEES.

Mail advices from London, England, state

that there will be a good demand for mild coffees during the autumn, and that higher prices will rule. Receipts of coffee at Rio and Santos continue large and the market rules easy. Locally, business is improving, and the movement is fair, particularly in Rio coffees.

### SUGARS.

The European raw sugar market is quiet, but it has, at the moment, a steady undertone. In New York, last week, centrifugals declined 1-16c. per lb., and refined sugars, on account of the competition among the refiners, declined slightly. On the local market, the demand has been checked a little on account of last week's advance in prices. There is still, however, a good movement in small quantities. There are not many car lots moving.

### SYRUPS AND MOLASSES.

There are some nice United States syrups offering, but the high duty precludes transactions. Wholesalers report a little better movement in syrups, with the preference for corn syrups, which are quoted from 7 to 8c. cheaper than bright sugar syrups. Importers are beginning to inquire for molasses, but not many orders have so far been placed.

### SPICES.

Pepper has further appreciated in price during the week in the outside markets, and ginger is 1s. 6d. dearer. Pimento, which has been easy, has taken a firmer tone. Quite a little business has been done the past week in pepper for importation.

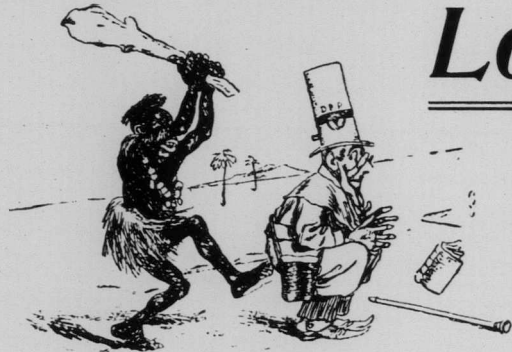
### NUTS.

The crop and quality of Tarragona almonds are turning out poor and prices are high. It will cost importers about 12c. to lay carlots down. Filberts are high and will cost wholesalers about 8½c. in carlots for October shipment. Marbot walnuts will be good in both crop and quality, but the yield of Grenoble walnuts will be short.

### TEAS.

Indian and Ceylon teas are firmer on the London, England, market and cables this week announce an advance of ½c. per lb. No Pekoe Souchongs are obtainable there under 6d., or equal to 14c. per lb. here. Mail advices from Ceylon state the dry weather is likely to result in a stiffening of prices towards the end of the season. Local brokers report a good inquiry for Indian and Ceylon teas at from 12 to 14c. per lb., but there are not many of them obtainable at those figures. Stocks in first hands on spot are exhausted.





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# SURPRISE SOAP?

It pays to, as there is more profit in it than in any other brand—and, besides, everybody wants it, because it cleans clothes quicker and more economically than other soaps do.

Manufactured by

**THE ST. CROIX SOAP MFG. CO.,**  
ST. STEPHEN, N. B.

BRANCHES  
MONTREAL: Board of Trade Building.  
TORONTO: Henry Wright & Co., 51 Colborne St.

WINNIPEG: F. W. A. Hley.  
VANCOUVER: 439 Cordova St.  
ST. JOHN'S, NEWFOUNDLAND

Shipments of new season's China Moyunes are arriving this week, but not much business is being done, on account of the high prices. The lowest grades of China green teas are scarce.

Advices from Japan state that low-grade teas are dear and of poor quality. Locally, there appears to be nothing offering by the brokers under 15c.

#### FOREIGN DRIED FRUITS.

**CURRANTS** — The currant market rules firm. Locally, nothing particularly new has developed during the week, and there will not be until the new season's fruit arrives, a couple of weeks hence. Transactions for importation have been light during the week. Wholesalers' quotations to the retail trade to arrive are 6½c. for fine Filiatra, up to 7½c. for Vostizzas.

**VALENCIA RAISINS**—The new season's Valencia raisins did not arrive at the end of last week, after all, and at the time of writing are still marked by their absence. The cause is attributed to the severe storms on the Atlantic coast. Shipments may be expected however, towards the end of the week. A cable advice of Tuesday noted an advance of 6d. per cwt. in the primary market. Ru'ing quotations for first shipment are: Selects, 7¼, 7¼, 7¼c.; fine off-stalk, 6½c. per lb. A fair business for importation has been done during the week.

**SULTANA RAISINS** — Some business on importation account has been done during the past week, as prices are more reasonable than they were. They are now being laid down at 9 to 13c. per lb., according to grade.

**CALIFORNIAN LOOSE MUSCATEL RAISINS** —It is expected that the price of new sea-

son's Californian loose muscatel raisins will be made this week. The range is likely to be much about the same as last year.

**PRUNES**—European prunes are quoted at prices which prohibit business with Canada at present. The 110 size fruit will cost about 6½c. per lb. laid down in car lots. Very little is being done just now in Californian prunes for importation, as the bulk of the orders has already been placed.

**CALIFORNIAN EVAPORATED FRUITS** — Evaporated peaches and apricots are too high to allow of much business being done.

**CITRON PEEL**—New season's Corsican citron peel is on the market this week. The quality is excellent, and the ruling price is 16 to 17c. per lb.

#### GREEN FRUITS.

The amount of business being done at the Scott street fruit market is gradually lessening. No berries are now coming in. Tomatoes are less plentiful, and all good stock brings about 20c. per basket. Some stock has to be sold at about 15c. because of its inferior quality. Peaches are arriving more freely, but canners' wants have been large. One factory alone took 7,000 baskets of peaches and several thousand baskets of pears. Prices of peaches have, therefore, been well maintained at an advance of 25c. for best qualities. The demand for pears nicely absorbs all supplies at steady prices. Plums are not offering as freely as they were a week ago with the result that prices are 10c. higher. Red peppers have been in excellent demand, but the reduction in supplies of tomatoes has lessened their sale. Prices are well maintained. The supply of grapes is not as large as the demand would absorb, so prices of good

stock are firm. Inferior stock is not in such good demand. A moderate movement in watermelons is noted. The offerings of sweet potatoes are larger, with the result that prices are 50c. lower. New lemons are starting to arrive. Rhodis are offering at \$8 per box of 300's. Bananas are 25c. cheaper than a week ago, and are selling freely. The range of prices is now from \$1 to \$1.50 per bunch. Winter apples are starting to come in. About \$2 per bbl. is being paid for first-class stock in the orchard. This means about \$2.65 to \$2.75 for carload lots f.o.b. Toronto.

#### COUNTRY PRODUCE.

**EGGS** — The offerings are considerably larger than the consumption, and, as the export keeps light, a good deal of stock is being put into cold storage. Notwithstanding, prices are being held up, and the week shows an advance of 1c. The range now is 12½ to 15c. per dozen, according to condition.

**BEANS**—None of the new crop is yet moving. A little business is being done in old stock at \$1 to \$1.10 per bushel for hand-picked and 85 to 90c. for primes.

**POTATOES**—The supply continues to improve, and prices are down 5c. The demand keeps fair. We quote 55 to 57c. per bag on track, and 60 to 65c. out of store.

**HONEY**—The new crop is starting to come in. The crop is very light, whereas last year it was unusually heavy. The demand is good. Clover extracted is selling at 9 to 10c. per lb., according to size of package. Clover comb is quoted as follows: No. 1, \$2 per doz.; No. 2, \$1.65 per doz.; No. 3, \$1.50 per doz.

## Corona Golden Figs

are choice eating and cooking Figs. Put up in 1-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

◆ Cost you 7½c. and sell from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

### CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

**W. B. BAYLEY & CO.,** Ontario Agents, 59-63 Front St. East, TORONTO



# Pearl Snaps.

A barrel of Fancy, Sweet Biscuits to retail at 25c. Crisp, tender, and delicious. Perfect for picnics, unequalled for general use.

Put up in moisture-proof barrel package.

Biscuit Manufacturers

**J. McLAUCHLAN & SONS,**

OWEN SOUND.

## CANADIAN

Manufacturers and Shippers who are not represented in

## WINNIPEG

Will do well to correspond with me.

### E. NICHOLSON

124 Princess Street, Winnipeg, Man.  
Successor to W. F. Henderson & Co.  
Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

**POULTRY, HONEY,  
BUTTER, EGGS,  
and DRIED APPLES.**

Consignments Solicited.  
Prompt Returns.

**The Wm. Ryan Co.,**  
Limited.  
70 and 72 Front St. E., Toronto.

## BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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505 Board of Trade Bldg.  
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## Clemes Bros.

51 Front St. East  
TORONTO.

**Fruit Commission Merchants.**

**VEGETABLES**—There is a good movement of all fresh vegetables. We quote: Cabbage, 50 to 75c. per doz.; red cabbage, 30 to 50c. per doz.; cauliflowers, 75c. to \$1 per doz.; celery, 30 to 50c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 20 to 40c. per hundred; muskmelons, 30 to 50c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, \$2 to \$2.50 per bbl.

### BUTTER AND CHEESE.

**BUTTER**—The market shows the effect of the lack of rain during the summer. Good qualities of dairy butter are scarce, but too much inferior stock is coming in. Creamery is in excellent demand, and prices are well maintained at 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

**CHEESE**—The week has witnessed a reaction just as large and just as remarkable as the advance of the previous week at the country boards. Buyers who paid 12c. last week refused this week to bid above 11c. Holders do not seem to be anxious to sell at this figure, however, and at some boards no sales were reported. The local jobbers are quoting 11 1/2c. per lb. in Toronto.

### FISH AND OYSTERS.

No Oregon salmon, maskinonge or perch are on the market this week. Whitefish are more plentiful, and sell readily at 7 1/2c., a decline of 1/2 to 1 1/2c. Trout is in big demand, at unchanged prices. Oysters are coming in more freely, but prices are well maintained, as the demand is excellent. We quote as follows: Trout, 7 to 7 1/2c.; whitefish, 7 1/2c.; pickerel, 7 1/2c.; herrings, 4c.; halibut, 12 1/2c.; steak cod, 7c.; haddock, 5c.; cod in 1-lb. blocks, 6 1/2 to 7c. per lb.; boneless fish, 4 to 4 1/2c. per lb.; boneless fish in 1-lb. blocks, 5 1/2 to 6c. Oysters, Booth's standards, \$1.35; other brands, \$1.25 per gal.

### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—The wheat market is unchanged. Prices are firm at 69c. outside for both red and white. A fair delivery of wheat, oats, and peas is reported on the local street market. Oats are 1 to 1 1/2c. cheaper and barley is 2c. dearer. We quote this market as follows: Wheat, white and red, 69 to 70 1/2c.; goose, 71 to 71 1/2c.; peas, 61 1/2c.; oats, 29c.; barley, 40 to 44c.; rye, 53 1/2c. No. 1 hard Manitoba wheat, 78 1/2c. Toronto and West.

### AGENCIES WANTED.

**WANTED**—By a man of experience, a few agencies in the grocery line on commission, in and around Montreal. Can furnish good references; correspondence solicited. Address J., 82 St. Famille St., Montreal. (38)

## SMOKED MEATS

### QUALITY COUNTS.

The **MAPLE LEAF** Brand combines all the qualities demanded by the highest class trade.

There is nothing better. If you are not already a customer of ours a sample order will convince you.

### D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants  
76-78-80 Front St. E. - - TORONTO.  
Curers of the **MAPLE LEAF** Brand Smoked Meats and Pure Lard.

### CONSIGNMENTS SOLICITED

Our specialties

**POULTRY, BUTTER,  
EGGS, HONEY.**

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

**Rutherford, Marshall & Co.**

68 Front Street East, Toronto.

## In Baking Powder

THREE STANDARDS ARE:

**WHITE SWAN**

1-lb. Tin, 25c.

**ROYAL CANADIAN**

1-lb. Tin, 15c.

**QUEEN'S FAVORITE**

1-lb. Tin, 10c.

Supplied through the trade.

**SMITH & SCOTT, Mfrs.**

TORONTO

## COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

**THE COWAN CO., LIMITED, TORONTO**



# G.F. & J. GALT PACKERS OF THE BLUE RIBBON TEAS

42 SCOTT ST TORONTO CELEBRATED

**FLOUR**—Prices are unchanged, and the demand is quiet. We quote: Manitoba patents, \$3.90; Manitoba strong bakers', \$3.60; Ontario patents, \$3.70; straight roller, \$3.35, Toronto freights.

**BREAKFAST FOODS**—The demand is improving. Prices are unchanged. We quote: Standard oatmeal and rolled oats, \$3.55 in bags and \$3.65 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

#### HIDES, SKINS AND WOOL.

**HIDES**—A brisk demand continues, hence prices keep firm. We quote: Cowhides, No. 1, 8½c.; No. 2, 7½c.; No. 3, 6¼c. Steer hides are worth ½c. more. Cured hides are worth 9c.

**SKINS**—Sheep and lambskins are 5c. dearer. Other prices are unchanged, though very stiff. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 7c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheep and lambskins are selling at 50c.

**WOOL**—The feeling is slightly improved, with the result that unwashed is 1c. dearer. There is little yet doing. We quote fleece at 14 to 14½c., and unwashed at 9c.

#### SEEDS.

Alsike is moving more freely, with jobbers offering \$4 to \$6 per bushel at outside points for good to choice lots. Extra fancy lots should bring about 25c. more than this figure. Very little red clover is moving. Dealers offer \$4 to \$4.25 for choice lots. A fair quantity of timothy is being jobbed out of store at \$1.50 to \$2 per bushel, according to quality.

#### SALT.

The demand continues excellent. Prices are unaltered. We quote at Toronto: Canadian salt, carload lots, \$1 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells, we quote f.o.b. barrels, 70c.; sacks of 200 lb., 45c. English coarse salt 47 to 49c. Toronto per sack of 154 lb.

#### MARKET NOTES.

English sal-soda is 1c. dearer.

The Imperial Soap Co., Limited, which recently purchased the soap factory of The

Grocers' Goods Manufacturing Co., Limited, has taken temporary offices on Bay street.

Indian and Ceylon teas are cabled ½c. per lb. dearer.

New season's China moyunes are arriving on the Toronto market this week.

New season's Corsican citron peel is in stock with the various wholesale houses.

Whitefish is 1 to 1½c. per lb. cheaper. No Oregon salmon, perch or maskinonge are offering this week.

The new crop of honey is starting to come in. Prices are much higher than last year, as the crop is very light.

Cheese has declined in Toronto ½c. per lb. this week, while country board prices are 1c. lower than a week ago.

J. F. Kavanagh, who succeeded Caldwell & Hodgins, retail grocers, Queen street west, Toronto, has sold out to G. H. Cooper.

New season's Valencia raisins did not reach the Toronto market last week after all. They are, however, expected towards the end of this week.

Rhodi lemons are offering at \$8 per box of 300's. Bananas are 25c. cheaper, the range now being \$1 to \$1.50 per bunch. Sweet potatoes are now selling at \$3 to \$3.25, a decline of 25c. Winter apples are offering at \$2.75 in carload lots.

#### QUEBEC MARKETS.

MONTREAL, September 14, 1899.

#### GROCERIES.

**T**HE general grocery situation has not developed any radical change since last report. Sugar is steady at the advance, and there is no alteration in syrups or molasses. Advances on Valencia raisins and on currants show that primary markets are firm, but little has been done here for forward delivery. Canned goods generally are steady, while in spices the feature is an easier feeling on pimento. Tea contributes nothing special as the movement is moderate, and there is nothing noteworthy in other respects about the market.

#### SUGAR.

There has been no further change in sugar since the recent advance in refined. A moderate business is doing for the season at

\$4 65 for granulated and \$3.75 to \$4 40 for yellows at the factory. The foreign market for raw beet also showed some signs of strength, but later was quiet. Java has been weak with a further decline of 1½d. on the decline which set in last week.

#### SYRUPS.

Business in syrups is quiet as ever, and the market, on the whole, is dull and featureless at 1¼ to 2¼c. per lb. as to quality at the factory.

#### MOLASSES.

There is nothing new to report in the molasses market. The demand for round lots of Barbadoes is slow, and holders are asking 33 to 33½c. A fair demand is beginning to be felt from country traders at 35c. in car lots and 36c. in single puncheons.

#### DRIED FRUITS.

The Valencia raisin market is very firm. Well-known brands for shipment by first direct steamer are quoted at 23s. 6d. for layers, 21s. 6d. for selected and 19s. for fine off-stalk, other quotations being from 17 to 18s. for fine off-stalk. Demand on spot has been slow, and only a small business has been transacted so far. Cables from Patras report currants strong at a further advance of 1s. to 1s. 6d.

#### CANNED GOODS.

Business in canned goods has been very quiet, but the general tendency is firm, and especially for corn, none being obtainable under 85c. Spot goods are also firm at 90 to 92½c. for corn, and 77½c. for tomatoes.

#### COFFEES.

There has been no change in the coffee market. Demand is still slow and few sales are being made. Jamaica is offering in round lots at 8c. for the bean in bags.

#### SPICES.

The feature in spices is an easier feeling in pimento and prices here are rather easier at 8¼ to 8½c. Other lines are unchanged.

#### TEAS.

There is no new feature to note in the situation of the tea trade, demand still being slow, and importers say that buyers still continue indifferent. Some small lots of Congous have changed hands at 13c., and

## EVAPORATED AND DRIED APPLES

Highest cash prices paid. Offers and correspondence invited. Largest dealers,

**MICHAEL DOYLE & CO.**

Rochester, N.Y., U.S.A.

*14 bins 100 lbs each*



# Rowntree's

Rowntree & Co., Limited, of York, England, desire to call the attention of the Canadian trade to their well-known preparations, viz.:

## Rowntree's ELECT Lemonade

A new Lemonade (in essence), of great purity and delicate flavour. This deliciously refreshing beverage for the hot season has attained immediate popularity in the Old Country, not only because of its superior qualities, but by reason of its great economy in use.

## Rowntree's ELECT COCOA

A delicious, highly-nourishing, and thoroughly digestible Cocoa, so economical in use that 120 breakfast cups can be filled from a 1-lb. tin.

ROWNTREE'S CHOCOLATES AND CONFECTIONERY.

Of world-wide fame for delicacy of make. Chocolate creams of all varieties. Rowntree & Co., Limited, are the largest manufacturers of Gum Confectionery in the world, their large Yorkshire Factories employing over 1,500 hands.

Agent for Canada

## CHAS. GYDE,

20 St. Francois Xavier Street, MONTREAL.

## THREE MERITS OF



**FIRST, THE QUALITY IS REGULAR.**—Not only best, but "regular." Please note. This is as important as excellence. Good Tea of regular quality which does not vary is a delightful beverage and it can always be relied on.

**SECOND, THE DESCRIPTIONS ARE TRUE.**—There is as much variety in Tea as in Wine. Every lady who buys Tea desires to know the truth about her purchases. Full reliance can be placed on the description of the various qualities in their Price List.

**THIRD, THE PRICES ARE POPULAR.**—A fair price for a good article is a wise principle. Unfair prices, whether too high or too low, mean robbery. The prices of **TOWER TEA** are based on the cost of production and distribution. Therefore these prices are popular.

CANADIAN REPRESENTATIVE - -

### H. B. HUNGERFORD,

318, 320, 322 St. Paul Street, MONTREAL.

Young Hysons at 12c. for mediums, and 14½ to 16c. for higher grade. Sales of Japan siftings are also noted at 6½ to 7c.

#### GREEN FRUITS.

Supplies of green fruits have been heavy, but the consumptive demand has been good so that no accumulation is to be noted. Early apples are a free receipt and sell at \$2 to \$3 per bbl. Lemons are rather firmer under reduced stocks at \$2.50 to \$3.50, and some new Messinas have sold at \$3.75 to \$4. Oranges are steady and unchanged with few offerings. The quality of Canadian fruits that are arriving is improving with the advancing season. Canadian free stone peaches, which made their appearance last week for the first time this season, are commanding 60 to 90c. per basket. Pears are also improving in quality, and are coming in in larger quantities. Barrels are offering at \$3 to \$4, and baskets at 25 to 30c. There is a good demand for Canadian plums at 45 to 60c. per basket. The receipts of western muskmelons have not been so heavy during the past few days, and better prices have been realized at 50 to 75c. per crate, while Montreal melons are offering at \$3 to \$4 and \$4.50 per large basket. The arrivals of Californian fruits have been heavy, but they have been in good demand, and the market is cleaned up every day at the following prices: Pears, \$1.90 to \$2.40;

peaches, \$1.30; plums, \$1.25 to \$1.75. Canadian grapes are beginning to arrive in limited quantities, and are offering at 2½ to 5c. per lb., as to variety and condition.

#### COUNTRY PRODUCE.

**EGGS**—A feature of the market is the improved demand from foreign buyers for choice fresh stock for prompt shipment, and, as cables were firmer in tone and bids more satisfactory than they have been of late, several fair-sized lots were placed. Locally, the demand to-day was only fair. We quote: Choice candled stock, 16 to 16½c.; straight lots, 14 to 14½c.; No. 2, 11½ to 12½c., and culls, 9 to 10c. per dozen.

**MAPLE PRODUCT**—The market for maple product continues quiet, with no change in prices to note. We quote: Syrup, in small tins, 55 to 60c., and sugar, 7¼ to 8c. per lb.

**HONEY**—The demand for honey continues good, and all arrivals of new are meeting with a ready sale. White clover in comb is quoted at 12c. and extracted at 8 to 9c.; and buckwheat at 5½ to 6½c. per lb.

**BEANS**—There is no change in beans. The demand is limited and prices steady at 95c. to \$1 for choice hand-picked and 85 to 90c. for primes.

**POTATOES**—Receipts in potatoes are

steadily increasing, for which the demand is fair and wagon loads sell at 35 to 40c. per bag.

**ASHES**—In ashes business is quiet, with no change to note. We quote: First sorts, \$3.70 to \$3.75; seconds, do., \$3.50, and first pearls, \$5.25 to \$5.50 per 100 lb.

#### FLOUR AND GRAIN.

**FLOUR**—Business in all grades of flour was quiet, owing to the fact that the demand was only for small lots to fill actual wants. We quote: Winter wheat patents, \$3.75 to \$3.90; straight rollers, \$3.30 to \$3.40; in bags, \$1.60 to \$1.65; Manitoba patents, \$3.75 to \$3.80; strong bakers', \$3.50.

**GRAIN**—Business in coarse grains over the cable to day was quiet, and the market, on the whole, was without any new feature of note. Oats continue in demand at 29¼ to 29½c. afloat. For peas for prompt delivery, 65½c. is being bid, and for October, 64½c. afloat. Rye sold at 57½c. afloat, No. 2 barley at 45c., and feed barley at 41½ to 42c. New No. 1 hard Manitoba wheat, October delivery, is offering at 68c. afloat.

**MEAL**—Business in rolled oats was slow and prices unchanged at \$3.65 per barrel, and at \$1.70 per bag.

**FEED**—The demand for feed continues good, of which the offerings are small and





We have on hand at all times  
a full line of

**CORKS**

for Pickles, Vials, or any kind of  
Cork used.

Corks for any trade cut to order. Samples and prices sent on application.

**S. H. EWING & SONS, 96 King St., Montreal.**

prices firmly held. We quote: Ontario bran, in bulk, \$14.50 to \$15; and shorts, \$15.50 to \$16 per ton; Manitoba bran, \$14; shorts, \$16 to \$17; mouillie, \$18 to \$25 per ton, including bags.

HAY—There was a fair demand for baled hay, and the market is firm. We quote: Choice No. 1, \$8 to \$8.50; No. 2, \$6 to \$6.50, and clover, at \$5.50 to \$6 per ton, on track.

#### PROVISIONS.

There is no improvement in the demand to note for any line; consequently, the market is still quiet, but the undertone is steady. We quote: Heavy Canadian short cut mess pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50; and heavy long cut mess, \$15 per barrel. Pure Canadian lard in pails, 7c. to 7½c. per lb.; and compound refined, 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12½c. per lb.

#### CHEESE AND BUTTER.

CHEESE—There has been a regular slump in the market since last report and now buyers and sellers are far apart. Recent transactions have shown a decline of fully ½ to 1c. per lb. from the high prices recently paid, and, naturally, factorymen are not selling freely at the decline, and as they

are pretty closely sold up have no reason to be in a hurry. At present, exporters are bidding 11 to 11½c. for finest Western, and 10¼ to 10¾c. for Eastern cheese.

BUTTER—This market also is quiet and prices are lower than they were last week. Creamery in export lots is quoted at 21¼c., and in a jobbing way at 21½ to 22c. Western dairy, however, is scarce and wanted at 16 to 17c.

#### MONTREAL NOTES.

Cheese has declined ½ to 1c. per lb. from the top price last week.

The price of creamery butter has fallen away over ½c. per lb.

Cables from Patras on currants show an advance of 1s. to 1s. 6d.

Pimento has ruled easier on outside markets lately, and has sold lower here.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., September 14, 1899.

THERE is increased volume to business. Markets are steady, and, in many cases, tending higher. Dried fruits continue to have particular attention. While the Exhibition has brought very many dealers to the city, it has somewhat interfered with regular business. The most

important changes in the markets are in beans and spice; in the latter, pepper is a firm line. In cream of tartar, there is also a firmer feeling, though quite low prices were quoted during the week.

OIL—Burning oil holds the advance of last week, and is very firm. There seems to be no competition in spite of the two companies here, and the promises of one if the city would give them certain concessions. There is an active business. Lubricating continues quiet, and will be from this out, the spring being the season of demand. Paint oils are still high. Cod oil is arriving quite freely, but price continues low.

SALT—Market is well supplied, there being quite free arrivals from Liverpool, and a considerable quantity of English which arrived via Boston. There have also been direct importations to other parts of the Province, chiefly by sailing vessels, calling at those points for cargoes of lumber. On this account they quote very low freight rates, and, as the freight is a large item in cost and the one which causes about all the fluctuation in price, the chance to import in this way is much appreciated by the dealers. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to

1899

## NEW SEASON TEAS.

1899

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor.  
Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

**ARMEDA TEA** { **BLACK**  
**BLACK AND GREEN MIXED**  
**JAPAN** }

In 1 or ½-lb. Sealed Packages,  
Retail Price—

25c., 30c., 40c., 50. and 60c. per lb.

The demand for ARMEDA TEA is increasing rapidly. Why? **ARMEDA TEA HAS THE FLAVOR.**

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto.

**A. H. CANNING & CO.**



The Following Brands  
Manufactured by

**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses  
**CUT TOBACCO**

- OLD CHUM.**
- SEAL OF NORTH CAROLINA.**
- OLD GOLD.**
- CIGARETTES** —
- RICHMOND STRAIGHT CUT.**
- SWEET CAPORAL.**
- ATHLETE.**
- DERBY**

**Toronto Salt Works**  
TORONTO, ONT.

Write us for **SALT** of any kind.  
Also **SALTPETRE**, car lots or less.

The

**DAWSON** Commission  
Co., Limited

**FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,**

Cor. Market and Colborne Sts.,

**TORONTO.**

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to.  
All Foreign Fruits in season.

**FRUIT AUCTION SALES**

Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

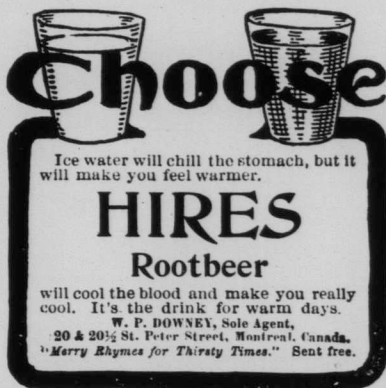
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**GOOD  
WILL  
SOAP.**

35% profit at six for a quarter.

**Vanluven & Co., Napanee, Ont.**

Subscribers wanting goods or special  
quotations on anything anywhere in Canada  
at any time, can get them by mail or wire  
by corresponding with **THE CANADIAN  
GROCER, Toronto or Montreal.**



ONE 25c. BOTTLE OF

**HIRES ROOTBEER**

makes 5 gallons of delicious, wholesome  
drinks for your customer and a

**.. HANDSOME PROFIT ..**

for you. Do you keep it? If not, why  
not?

**ALL WHOLESALERS.**

**W. P. DOWNEY, 20 and 22 St. Peter St.**  
Sole Canadian Agent **MONTREAL**

**Tobacco That Sells**

and pays the dealers from 25  
to 45 per cent. profit is what  
we have to offer you.

Our Plug Chewings are:

- POMMERY**, highest grade,  
bright, 3 1/2's.
- SMILAX**, bright pounds.
- HOLLY**, bright, 3's and 8's.
- BLACK BASS**, Navy, all  
styles.

Our Plug Smoking Brands are:

- MONARCH**, 3 1/2's.
- MARIGOLD, ROUGH** and  
**READY**, 8's.
- CLOVER**, Double Thick, 8's.
- BANNER, SOLACE**, 13's.

Attractively packed in small boxes.

Hundreds of grocers are already handling them  
and are pleased with the goods.

Quality and price are in their favor.

We want our Tobaccos handled by every grocer  
in Canada.

**Dominion Tobacco Co.**

80 to 94 Papineau Ave., **MONTREAL**

**READY LUNCH BEEF**

Sells on Sight!

2<sup>s</sup> retail at 25c.

Handsome label you ever saw;  
contents equal to appearance.  
Handsome hanger in each box.

THERE IS NOTHING SLOW ABOUT

**Helpepper**

The **Stock** keeps moving as well as the **Vermin**. It is  
as great a success as a **Seller** as it is as a **Scarer**.

**LEEMING, MILES & CO.,** General Agents for **MONTREAL.**  
Canada,

**SLEE, SLEE & CO., Limited**

**Tower Bridge Works,** London, Eng.  
Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to

**CLARK, RAE & CO.,** 49 King Street West, **TORONTO, ONT.**

**Hugh Walker & Son**

Wholesale Fruit and  
Commission Merchants

Consignments carefully handled.

**GUELPH, ONT.**



\$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—The market is a very firm one, and there is general regret on the part of dealers who have sold largely ahead, and the outlook is for short stocks. Arrivals of new salmon continue. Receipts are not large, and dealers are in the market for further supplies, which they find it hard to get. Prices will rule high. The fact that American pineapple is both scarce and high is causing a demand for English and Singapore packed. Oysters are scarce and high, but with new goods, which should be to hand next month, lower figures are expected. Canned peaches will tend high this season. The offerings are as yet light. In fish a new line is noticed, namely, halibut. Samples of canned beets are also shown, but are not likely to prove sellers here. In meats, Canadian packers have made sales during the week, the market showing every sign of higher prices soon.

**GREEN FRUITS**—Business is very active. Ontario grapes arrive freely and add much life to business. Some Malagas are here, but the season is early for much interest to be taken. Apples are quite low. Quality of fruit from both our own Province and Nova Scotia improves. There is a fair crop, and prices are tending higher. Californian fruit is lighter in volume, though in pears there is quite active sale. Eastern Bartletts have, however, the chief attention. In peaches, those arriving from Ontario are very good. Some arriving from Eastern American points are also of good quality. Prices are well maintained. In plums, while a few Nova Scotian are being received, the market continues to be chiefly supplied from Ontario. Fair prices rule. New oranges are to hand, the best being Jamaicas, but it is early for good fruit. Lemons have but a fair sale, and prices are high. Ontario tomatoes still share the market with local grown. Bananas have but a fair sale at easy figures. Cranberries are high. Some nice blueberries continue to arrive.

**DRIED FRUITS**—While Californian raisins are not yet quoted, the latest information received points to much higher prices than last season. As yet, there is no word of a rebate to Canadian buyers, but even if this is allowed, the increased cost will throw an increased demand on Valencias. In these latter, there is increased competition among brokers this week. Some very low figures have been quoted on off stock. In currants, the fact that New York houses offer cleaned in pound packages, at very low figures, is tending to decrease direct importations. The higher outlook in prunes is causing some buyers to give increased attention to this line. Evaporated apples are expected to rule firm. In gallon apples, tendency is to higher figures. Eastern packers have largely sold their output. Onions are firm. It is expected Americans will soon give place to Canadians. The fact that the former came in two sized barrels, somewhat complicated the trade.

**DAIRY PRODUCE**—Eggs are easier, owing to less demand. Buyers are very particular about quality, and need to be. In butter, rather firmer figures rule, but the quantity of poor butter offered very much hurts the market. In cheese, prices are higher. Stocks in the city are light. Prices here

are still below Western points. The close of the week noted somewhat of a reaction in the market, and buying for export was less brisk. The output in the Province will not be as large as last season, owing to the fact that, in one dairy centre, the attention this season has been to butter, and with good results.

**SUGAR**—Values are rather firmer, though there is little change in price. Some American yellows arrived this week and some round lots of American granulated were sold. There is a report to the effect that offerings of American sugar here are to be withdrawn, though for what reason is not evident. It would look as if there was to be some change in the American rebate.

**MOLASSES**—Prices here seem lower than the market warrants. There is, however, a fair stock of Porto Rico held, much of it being of particularly fine quality. In New Orleans some nice values are shown, and such lots as have been imported are moving off freely.

**FISH**—Fresh fish are still very scarce. In dry cod, while there is no change in price, there is an easier tendency. Pollock, however, are firm at the rather high figures. In all lines there is an improved demand. Receipts of pickled fish continue light, and a steady market is expected. Smoked herring have but fair inquiry and rather lower figures are looked for. In finnan haddies, with the cooler weather, there is improved sale. In boneless fish, packers are very busy, and full figures are asked. We quote: Large and medium dry cod, \$3.75 to \$4; small, \$2.50; pickled shad, \$3.50 to \$5, as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; halibut, 10 to 12c. per lb.; fresh haddock and cod, 2c.; shad, 10c.; boneless fish, 4 to 5c.; pollock, \$2 to \$2.10 per 100; salmon, 15 to 16c.; pickled herring, \$1.65 to \$1.70 per half bbl.; bloaters, 60c.

**PROVISIONS**—There is an improved sale, and values are higher in all lines. Stocks held are not large, though there is a fair supply of lard. Improved demand is noticed for local mess pork for lumbermen, who used to buy the very heavy clear; the other is now preferred.

**FLOUR, FEED AND MEAL**—Full figures are asked for flour, particularly for Ontario grades. Stocks are not large. Buyers stipulate old wheat now, when buying. In oats and oatmeal, where prices have ruled high, lower figures are looked for with the new goods, which will soon be offered. Cornmeal keeps high, owing to lack of supply; with a new mill soon starting, lower figures will rule. In beans, there is light supply, and prices are higher. It is said the old crop is used up and the new is light, but of good quality. We quote as follows: Manitoba flour, \$4.55 to \$4.70; best Ontario, \$3.85 to \$4.10; medium, \$3.60 to \$3.75; oatmeal, \$3.90 to \$4.10; cornmeal, \$2.25 to \$2.30; middlings, \$2.1 to \$2.2; oats, 41 to 43c.; hand-picked beans, \$1.05 to \$1.10; prime, 95 to \$1.00; yellow-eye beans, \$1.90 to \$2; split peas, \$4.10 to \$4.15; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.15; hay, \$7 to \$7.50; timothy seed, American, \$1.50.

#### ST. JOHN NOTES.

Perhaps few know that it is possible to get pure cod without a bone. This is not

surprising, from the quality of much of the boneless fish offered. John Sealey is finding it difficult to supply the demand.

F. H. Tippet is in Toronto.

Netherson & Powers, retail grocers, are in financial difficulties.

F. P. Reed, of Moncton, was in the city on business this week.

W. S. Clawson & Co. have been appointed local agents for D. S. Perrin & Co. manufacturers of fancy biscuits and confectionery.

Mr. T. S. Millard has been in the city during the week in the interest of The MacLean trade newspapers. Mr. Millard has made many friends and met with quite a generous response to his efforts.

#### DEATH OF GEORGE J. CLANCY.

On Saturday last one of the most progressive of Toronto's young business men, George J. Clancy, broker in grocery specialties, and a member of the firm of Clancy Bros., retail grocers, Queen street and Harbord street, died of kidney troubles at his home at 33 Bloor street east, Toronto.

About 10 years ago, Mr. Clancy, in partnership with his brothers, Hugh P. and Michael M., started in business as retail grocers at the corner of Harbord and Major streets. All three were industrious and capable, and the business of the firm soon reached large proportions. For several years they have done a jobbing business in general groceries besides a large retail trade.

A year ago last March a branch was opened on Queen street west. About this time the long hours and steady personal attention to details in the retail business began to tell on the deceased. So, in September last, he started in business on Front street east as broker in grocery specialties, though still retaining his partnership in the retail business. This partnership was never dissolved, and both businesses will be continued by the deceased's brothers.

Mr. Clancy was a hard worker and of a kindly disposition, and will be greatly missed by those with whom he was associated. He leaves a widow and two children.

Mr. England, of C. P. England & Co., Dunham, P.Q., was in town last week and reports business during July and August much better than in previous years. With such high prices being paid for butter and cheese, together with the good crops, he says the prospects for fall business are all they can ask for.

The Dominion Government has made an arrangement with The Elder Dempster Steamship Co., whereby that company is to furnish a vessel to call at Charlottetown to carry two cargoes of Prince Edward Island produce to the Old Country. The Lake Huron, which is the vessel in question, will call at the Island capital on October 11 and November 15. The Lake Huron will be fitted with a cold storage plant, under the direction of the Department of Agriculture, the Government paying half the cost of the storage of Prince Edward Island goods. The produce to be exported will be chiefly cheese and potatoes.



# CURRENT MARKET QUOTATIONS

September 14, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER, CHEESE AND EGGS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dairy, choice, large rolls, per lb.	14	16	16	16
" " pound prints.....	19	20	17	18
" " tubs, best.....	18 1/2	15	15	16
" " tubs, second grade.....	16	17	12	14
" " low and med. ....	12	14		
Creamery, tubs and boxes.....	22	21	22	19
" " prints and squares.....	22	21	19	20
Cheese, per lb.....	11	11 1/2	11 1/2	10 1/2
Eggs, per doz.....	14 1/2	16	12 1/2	15

## CANNED GOODS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Apples, 3's.....	\$0 90	\$0 85	\$0 90	\$1 00
" " gallons.....	2 10	2 25	2 25	3 00
Asparagus.....		2 40		
Beets.....		1 00		
Blackberries, 2's.....	1 40	1 70	1 50	1 40
Blueberries, 2's.....	75	85	80	90
Beans, 2's.....	77 1/2	75	81	95
Corn, 2's.....	90	1 00	1 00	1 15
Cherries, red, pitted, 2's.....		1 89	1 85	2 30
" " white.....		1 75	1 80	1 75
Peas, 2's.....	75	75	80	80
" " sifted.....		83	1 00	1 15
" " extra sifted.....		1 00	1 25	1 25
Pears, Bartlett, 2's.....	1 25	1 50	1 65	1 75
" " 3's.....	2 00	2 40	2 25	2 50
Pineapple, 2's.....	2 40	2 25	2 50	2 15
" " 3's.....	2 60	2 50	2 60	3 00
Peaches, 2's.....	2 50	1 60	1 75	1 80
" " 3's.....	2 50	2 50	2 60	2 75
Plums, green gages, 2's.....		1 10	1 25	1 30
" " Lombard.....		1 00	1 10	1 30
" " Damson, blue.....		65	75	90
Pumpkins, 3's.....		2 10	2 25	2 10
" " gallon.....		1 40	1 45	1 65
Raspberries, 2's.....	1 35	1 50	1 60	1 65
Strawberries, 2's.....		1 15	1 10	1 15
Succotash, 2's.....		75	80	85
Tomatoes, 2's.....		2 50	2 95	2 75
Lobster, tails.....	2 75	3 00	3 10	3 25
" " 1-lb. flats.....		1 75	1 80	
" " 1/2-lb. flats.....		1 30	1 35	1 35
Mackerel.....	1 30	1 50	1 30	1 60
Salmon, sockeye, tails.....	1 40	1 60	1 50	1 30
" " flats.....		1 40	1 60	1 30
" " Horseshoe.....		1 50	1 60	1 65
" " Clover Leaf, tails.....	1 10	1 25	1 30	1 35
" " Clover Leaf, flats.....	1 05	1 15	1 05	1 10
Sardines, Albert, 1/4's.....		12	13	14
" " Sportsman, 1/4's.....		20	21	21
" " Key opener, 1/4's.....	10	11	10 1/2	11
" " P. & C., 1/4's.....		18	18 1/2	23
" " American, 1/4's.....		23	25	21
" " Mustard, 1/4 size, cases.....	9 50	11 00	8 50	9 00
" " 50 tins, per 100.....		1 00	1 15	1 00
Spiced Herring.....	1 20	1 50	1 60	1 15
Herring in Tomato Sauce.....	1 30	1 45	1 55	1 60

## GREEN FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Oranges, Sorrento, boxes.....	\$3 25	\$4 00		\$1 00
" " 1/2 boxes.....				2 00
Lemons, Messina, p. box.....	3 00	4 00	3 00	4 00
Bananas, per bunch.....	90	1 00	1 00	1 75
Tomatoes, per basket.....	35	50	15	17 1/2
Red Peppers, per basket.....			40	50
Watermelons, each.....	15	20	23	30
Canadian Peaches, per basket.....	30	40	40	1 00
" " Pears.....	25	40	25	50
" " Plums.....	40	50	25	50
Grapes, per basket.....		17	25	30
Sweet Potatoes, per bbl.....		3 75	4 00	

## SUGAR

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Granulated (St. Lawrence, Red-Path).....	\$1 65	\$1 71	\$1 75	4 55
Granulated, Acadia.....	4 65		4 70	4 55
Granulated, foreign.....				
Paris Lump, bbls. and 100-lb. bxs.....	5 75		5 25	5 34
" " in 50-lb. boxes.....	5 85		5 35	5 45
Extra Ground Icings, bbls.....	5 35		5 45	5 34
Powdered, bbls.....	5 20		5 30	5 34
Penix.....	4 40		4 50	
Beam.....	4 40		4 50	
Extra bright.....	4 15		4 25	3 34
Light coffee.....	4 15		4 25	3 34
Light yellow.....			4 15	
No. 3 yellow.....	3 90		3 50	3 34
No. 2 yellow.....	3 85		3 95	
No. 1 yellow.....	3 75		3 85	
Foreign, yellow.....				
Guatemala.....				

## HARDWARE, PAINTS AND OILS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Wire nails, base.....	\$3 00		\$3 00	
Cut nails, base.....	2 25		2 25	
Barbed wire, per 100-lb.....	3 00		3 25	
Smooth Steel Wire (rolled and annealed, etc.), base.....	3 00		3 00	
White lead, No. 2, lb.....	5 62 1/2		5 75	
Linseed oil, raw.....	57		58	
" " boiled.....	60		61	
Turpentine.....	74		71	

## SYRUPS AND MOLASSES

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Syrups—				
Dark.....	1 1/4			
Medium.....	2	30	32	3
Bright.....	2 1/4	35	37	3 1/2
Corn Syrup, barrel, per lb.....			2 1/2	
" " 1/2 bbls. ....			2 1/2	
" " kegs.....			2 1/2	
" " 3 gal. pails, each.....			1 20	
" " 2 gal. ....			90	
Honey.....			1 00	
" " 25-lb. pails.....			1 40	
" " 38-lb. pails.....			1 40	
Molasses—				
New Orleans.....		26	45	28
Barbadoes.....	36		30	32
Porto Rico.....		38	42	32
Antigua.....			25	28
St. Croix.....			27	28

## CANNED MEATS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Comp. corn beef, 1-lb. cans.....	\$1 50	\$1 50	\$1 60	\$1 50
" " 2-lb. cans.....	2 65	2 65	2 75	2 50
" " 4-lb. cans.....		5 25	5 10	
" " 6-lb. cans.....	8 25		8 25	8 75
" " 14-lb. cans.....	18 00	18 50	19 50	20 10
Minced callops, 2-lb. can.....	2 60	2 90	2 75	2 80
Lunch tongue, 1-lb. can.....	3 30	3 25	2 80	3 00
English brawn, 2-lb. can.....	2 40	2 50	2 50	2 75
Camp sausage, 1-lb. can.....		2 50	2 50	2 80
" " 2-lb. can.....		4 00	4 00	
Soups, assorted, 1-lb. can.....		1 50	1 40	1 50
" " 2-lb. can.....		2 20	2 25	2 30
Soups and Boull, 2-lb. can.....		1 80	1 75	1 80
" " 6-lb. can.....		4 50	4 25	4 50
Sliced smoked beef, 1/2's.....	1 70	1 65	1 70	2 00
" " 1's.....	2 75	2 80	2 95	3 25

## CANDIED PEELS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Lemon, per lb.....		10 1/2	12	
Orange.....		12 1/2	17	
Citron.....		16		

## FRUITS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Foreign—				
Currants, Provincials, bbl.....	4 1/2	4 1/2	4 3/4	4 1/2
" " 1/2-bbls.....	4 1/4		4 1/2	4 1/4
" " Filigras, bbls.....	4 1/4	4 1/4	4 7/8	5 1/4
" " cases.....	4 1/2	5 1/4	4 7/8	5 1/2
" " 1/2-cases.....	4 1/4		5 1/2	5 1/2
" " Patras, bbls.....			6	7
" " 1/2-bbls.....			6	7
" " cases.....			6 1/2	7 1/4
" " 1/2-cases.....			5 1/2	6
Vostizzas, cases.....	5 1/2	6 1/2	7 1/2	8
Dates, boxes.....	5 1/4	6	7	6 1/2
Figs, 10-lb. boxes, per lb.....		18	20	14
" " 28-lb. boxes.....			28	
" " Mats, per lb.....		3	3 1/4	
" " Naturals, per lb.....		8	8 1/2	
Prunes, California, 40's.....		8 1/2	11	10
" " 50's.....		8	9 1/4	8 1/2
" " 60's.....		8	7 1/2	8
" " 70's.....		7 1/2	7 1/2	7 1/2
" " 80's.....		7	7 1/2	7 1/2
" " 90's.....		6	5 1/2	6 1/2
" " Bosnia, B.....			7	
" " C.....			6 1/2	
" " D.....			6	
" " U.....			5 1/4	
Raisins, Valencia, off stalk.....	4 1/4	4 1/2	5 1/2	6
" " Selected.....	5	5 1/2	6	5 1/4
" " Layers.....	5 1/4		5 1/4	6
" " Sultanias.....		10	15	10
" " California, 3-crown.....	6 1/4	7	7 1/2	7 1/4
" " 4-crown.....	7 1/4	7 1/4	8	8 1/4
Domestic—Apples, dried.....	6	6 1/2		5 1/2
" " evaporated.....	9	9 1/2		10
Cal. Evaporated Fruits—				
Apricots, 25-lb. boxes.....			19	16
			18	19

## PROVISIONS

	Montreal, Quebec.	Toronto, Hamilton.	St. John, Halifax.	Manitoba.
Dry Salted Meats—				
Long clear bacon.....			8	
Smoked meats—				
Breakfast bacon.....	10 1/2	12	12 1/2	11 1/2
Rolls.....	9	8 1/2	9	10
Hams.....	10 1/2	12	13 1/2	11
Shoulder hams.....	10	8 1/4	8 1/2	8
Backs.....	11 1/2	12		9 1/4
Barrel Pork—				
Canadian heavy mess.....	15 00	15 50	14 50	15 00
" " short ckt.....	16 50	17 00	15 00	15 50
Clear shoulder mess.....			12 50	14 00
Plate beef.....			11 50	13 50
Lard tierces, per lb.....		6 1/2	6 1/4	6 1/2
Tubs.....	6 3/4	7	7	7 1/4
Pails.....			7 1/4	7 1/2
Shortening, in 60-lb. tubs.....		7 1/2	7 1/4	7 1/4

All meats out of pickle 1c. less.



Our Goods are Refined in

# Crystal Spring Water . . .

and are unequalled for PURITY  
and WHITENESS.

WE INVITE  
COMPARISON

The **Brantford Starch Co., Limited**  
BRANTFORD, ONT.

COFFEE						PETROLEUM					
	Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.		Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.		
Green—											
Mocha	24	23	28	25	30	12	12	14	16 1/4		
Old Government Java	27	22	30	25	30	12	13	15	17 1/4		
Rio	10	7 1/2	12	12	13	17	17 1/2	16 1/2	17	18 1/2	
Santos						18	19	18			
Plantation Ceylon	29	26	30	29	31						
Porto Rico		22	25	24	28						
Guatemala		22	25	24	26						
Jamaica	18	15	20	18	22						
Maracaibo	13	13	16	13	15						
NUTS						TEAS					
Brazil	12	13	12 1/2	13	12	12 1/2					
Valencia shelled almonds	28	30	28	30							
Tarragona almonds	12	15	12	14	11	12					
Peanuts (roasted)	6 1/2	9 1/2	9	10	9	10					
" (green)	5 1/2	8	7	9							
Cocoanuts, per sack	3 10			3 75	3 50	4 00					
" per doz.				60	60	70					
Grenoble walnuts	12	12	13	12	13						
Maniot walnuts				9	10						
Bordeaux walnuts				9	10						
Sticily filberts		7 3/4	8 1/2	9	8	10					
Naples filberts	10	11	10	11	10	11					
Pecans	10	11	10	11	11	12					
Shelled Walnuts		25	28								
RICE, SAGO, TAPIOCA, MACARONI						WOODENWARE					
Rice—Standard B.	3 25	3 35	3 3/4	3 7/8	3 25	3 40					
Patna, per lb.			4 3/4	5	5	6					
Japan			5 1/2	6	5	6					
Imperial Seeta			4 7/8	5 1/2	4	5					
Extra Burmah			4 3/4	4 3/4	4	5					
Java, extra			6	6 1/2	6	7					
Sago	3 3/4	4 1/2	4	4 1/4	5	6					
Tapioca	3 3/4	4 1/2	4 1/2	5	5	6					
Macaroni, dom'ic, per lb., bulk				7 1/2							
" imp'd, 1-lb. pkg., French				9	10						
" Italian				11	12 1/2						
SODA						SPICES					
Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	2 60	2 50			
Sal soda, per bbl.	70	75	70	80	85	90		1 3/4			
Sal Soda, per keg	95	1 00	95	1 00	95	1 00					
Granulated Sal Soda, per lb.				1							
Pepper, black, ground, in kegs,											
" palls, boxes	13	15	12	14	14	15		15			
" in 5-lb. cans	14	17	14	15	15	16					
" whole	11	12	11	13	12	13		15			
Pepper, white, ground, in kegs,											
" palls, boxes	20	23	18	24	24	26		35			
" in 5-lb. cans	20	23	20	26	20	22					
" whole	19	25	19	25	20	22					
Ginger, Jamaica	19	25	18	25	20	25					
Cloves, whole	12	30	14	35	18	20					
Pure mixed spice	25	30	25	30	25	30					
Cassia	20	40	20	40	16	20		25			
Cream tartar, French		25	24	25	20	22					
" best		28	25	30	25	30					
Allspice	13	17	13	16	16	18		20			
Pails, No. 1, 2-hoop									1 55		1 55
" " 3-hoop									1 70		1 70
" half grained									1 40		1 40
" quarter, jam									90	1 08	90 1 08
" candy, and covers									2 25	2 65	2 25 2 65
Tubs, No. 0									8 50		8 50
" " 1									7 00		7 00
" " 2									6 00		6 00
" " 3									5 00		5 00



**How can you sell Seventy-five Cents in Groceries for Seventy Cents and Make Money?**

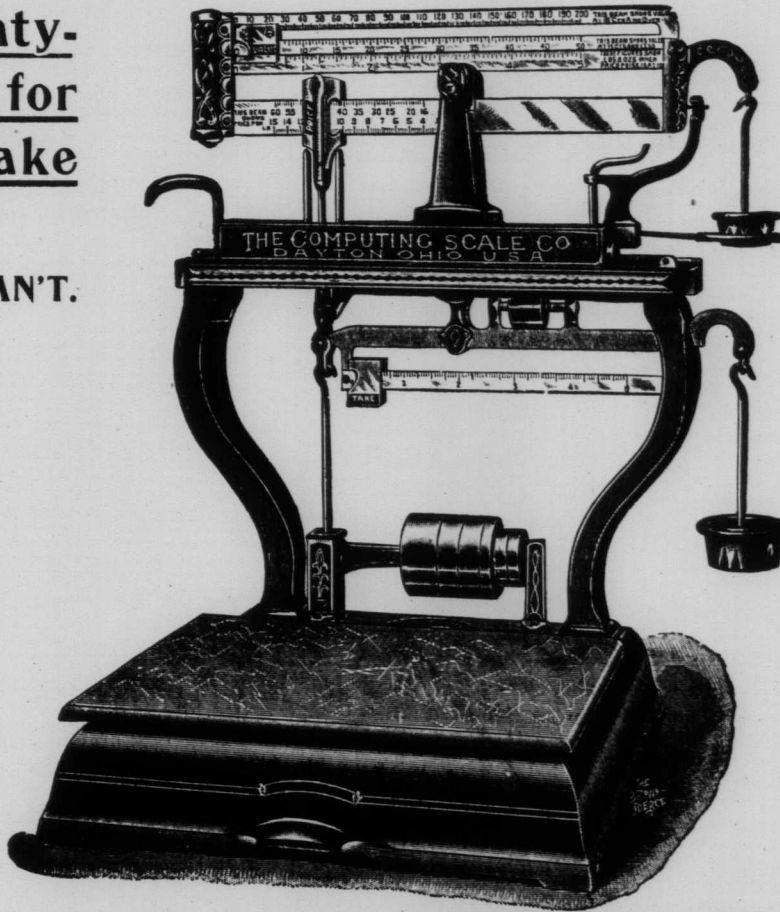
**YOU CAN'T. YOU CAN'T. YOU CAN'T.**

**YOU** ask us what we mean. We answer that by using any other than the Money-Weight System you become careless in your weighing and unconsciously give away a large percentage of your profits. Our scales are sold on easy monthly payments.

**DROP US A POSTAL.**

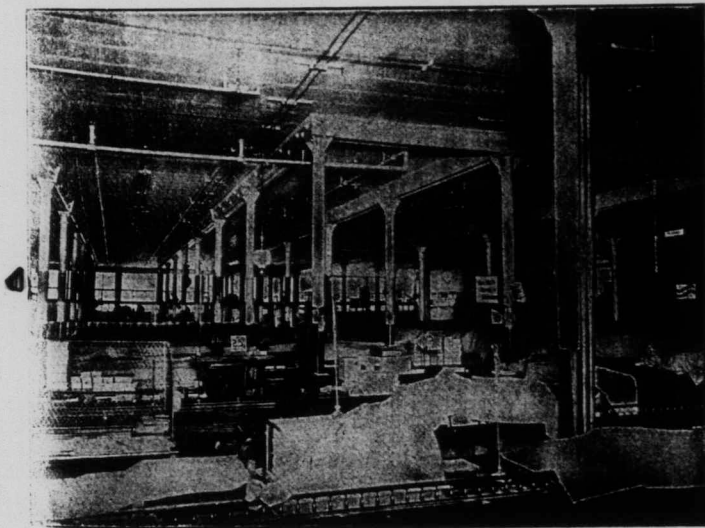
**THE COMPUTING SCALE CO.  
DAYTON, OHIO.**

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist Agt., 104 King St., W., Toronto, Ont.



**“LUXFER PRISM**

windows and pavement lights are a boon to progressive and thrifty merchants.”



**EATON'S—WITH LUXFER PRISMS.**



**EATON'S—WITH PLATE GLASS.**

**WE REST OUR CASE**

upon a comparison between the amount required to light your store with Luxfer Prisms and the amount of your artificial light bills.

WRITE TO

**Luxfer Prism Co., Limited.  
58 Yonge St., Toronto.**

Manitoba and B.C.



**A GOOD CATCH.**

Since their recent victory over the grocers' ball team, the Toronto city travelers have had their share of fun at the expense of their old rivals. The fact that the laugh has always been on the other side before seems to make them the more desirous of making full use of their present opportunity.

One traveler tells a yarn on one of the grocers' team which is a good one whether there be any truth in it or not.

He tells the story somewhat after the following style: "I was in to see — as usual on the Monday after the game. He was full of ball talk, and was still sure his team could beat ours. Of course, I wouldn't admit that, but I was after an order, so when I got a chance, I said to him, 'say, —, you played a fine game, a really good game.'"

"Yes," answered he, "I made one pretty good catch." I saw he was pleased, so I turned the talk to the goods I wanted to sell him. I got a good order, too. As I was coming out of his door I looked at my order-book, and says quietly to myself: "I've made a good catch, too."

**FRASER AND COLUMBIA RIVER SALMON.**

According to advices received by The Trade Register, of Seattle, the salmon pack on the Fraser river to August 23, aggregated 400,000 cases of sockeyes, consisting of 250,000 cases of talls and 75,000 cases each of flats and half-pounds. The season closed August 26 under the law, and it is believed that the above-named quantity closely represents the total pack. The paper above quoted says: "Preparations for the fall pack are going forward on the Columbia river, and several canneries that have hitherto only packed spring fish will operate this fall. Several cold storage plants will also operate. Salmon reached the Tacoma seining grounds August 15. At South Bend, prices have been raised to 2c. per lb. and 30c. each to fishermen. Hump-

backs are running freely on Puget Sound. It is reported that a San Francisco firm is taking orders for delivery in September and October of pinks at 80c., red at \$1.05, \$1.10, and \$1.20, Columbia river salmon, ½-lb. flats at 75c., and red Alaska 1-lb. flats at \$1.20. Receipts of Alaska salmon at San Francisco to August 19, were: June 23, Jeanie, from Prince of Wales' Sound, 4,584 cases; July 25, Maid of Orleans, from Uyak Bay, 7,300 cases; August 15, Santa Clara, from Karluk, 39,656 cases."

**TO KEEP DOWN DUST.**

We grocers like to find methods of saving labor, also to improve the salable appearance of goods, writes C. B. Vail, in Grocery World. We like to hand out bright and new-looking packages. It's hard work to keep a grocery clean, and I believe many of us get a great amount of the dirt just when we are trying to get rid of it.

It's sweep and dust continually, so just a few hints on sweeping: First, get some kind of floor dressing for the floor.

How much dust accumulates when you sprinkle with water and sweep? How often, perchance, something gets a shower bath that ought not? I have used various floor oils and dressings, and would not keep store without using them. To use them is economy that saves labor in making the sweeping so easy. Besides, if sweeping ever is easy, this makes it so.

But, again, it is economy that saves the shelf goods that in time would become clouded with dust and dirt that in time makes goods look old, shelf-worn and unsalable. A good, clean grocery, I believe, is one of the best advertising mediums for the grocer. One can sweep the oilless floors, but the broom that does the sweeping

is guilty of a great percentage of the dirt that ought to be taken up on the dirt pan, but, instead, clouds of dust are blown here and there and settle on everything. The thing to do, then, is to avoid the dirt, and I believe the most successful way is to use floor dressings.

The best way to apply it is to first scrub the floor and let it dry thoroughly, then apply the oil with a good mop. An easy way, however, that has proven very satisfactory to me is to put some of the dressing into the sprinkling pot and sprinkle the floor as you would with water. This is a speedy method, and the result will astonish you.

Kerosene oil sprinkled in this manner, and then swept, makes a fair dressing, and is quite inexpensive.

Fischer's pure gelatine, pink and white, can be obtained from Lucas, Steele & Bristol.

Lucas, Steele & Bristol are shipping back orders for new Valencia raisins, candied peels, etc.

Canned beets, asparagus and spinach of excellent quality are offered for sale by Lucas, Steele & Bristol.

"Kiji" Japan and "L" Japan teas, bulk and 1 lb., are in stock with Lucas, Steele & Bristol; also another invoice of "Empire" Pekoe and "Empire" golden-tipped Pekoe teas.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

**FOR SALE.**

FOR SALE.—One No. 1 Dayton Computing Scale, two years old, good as new. Capacity 100 lbs. Regular price, \$75; will sell for \$50. Apply to S. E. HARRIS, Brantford.

**Dewar's Famous Scotch**

Can be had from . . . . .

Geo. J. Foy  
Perkins, Ince & Co.

R. H. Howard & Co.  
Adams & Burns

Toronto.

James Turner & Co., Hamilton, and all first-class houses.

**THE PUREST AND BEST.**

**RICHARD'S BRANDY**

Distilled by Philippe Richard, one of the oldest established firms in Charente.

Agents for Canada.

**LAPORTE, MARTIN & CIE. - MONTREAL.**



SELECTED WHOLE MIXED

# Pickling Spices . . .

blended to produce the best results.

# McLaren's Invincible Extracts

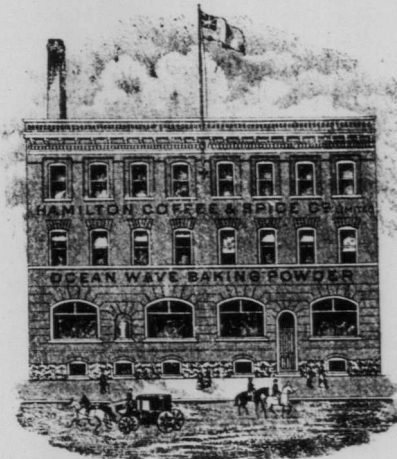
for your best trade.

# Ocean Wave Baking Powder

the always reliable for good work.

# Coffees . . . .

A large assortment of all kinds, green, roasted, ground.



25 & 27 MACNAB ST. S. HAMILTON, ONT.

Everything first-class.

Prompt shipment.

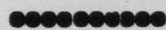
## The HAMILTON COFFEE & SPICE CO.

LIMITED

25 and 27 McNab Street South

HAMILTON

The Standard  
Stove Polish  
for the World



# Tiger Stove Polish

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.



## The Leader Lawn Swing

Children's Delight, Satisfying to all, Perfectly Safe, Very Strong, Most Restful and Invigorating.

ORDER NOW.

The Dowswell Manufacturing Co.

HAMILTON, ONT.

Limited



**MANITOBA MARKETS.**

WINNIPEG, September 11, 1899.

**T**RADER is active and very fairly satisfactory, but there is little change in the price of general groceries, though the produce market shows considerable advance in some lines. The weather, after a suspiciously wet day at the beginning of the week, seems to have settled down to steady, fine weather, warm and clear. This is just what is needed to complete the successful harvesting of the crop. In another column will be found the opinion of an expert as to the present position of the harvest and the outlook for the season.

**SUGAR**—There has been an advance of 10c. per cwt. during the week, but this has hardly made an appreciable difference in the regular jobbing price.

**EVAPORATED FRUITS**—Apricots continue without change, and the market is very firm, 15½ to 16c. are the jobbers' quotations. New peaches have not arrived, but offerings are large. The market is, if anything, a little stronger than last week.

**CANNED GOODS**—The situation is without development during the week, barring the fact that factory quotations are somewhat higher. A few more factories have withdrawn quotations in some lines.

**CEREALS**—There have been 50 cars of new wheat inspected at Winnipeg, all of which have graded No. 1 hard. The price paid is 57½c. on a standard rate of freight. Country markets will not open until next week. All the oatmeal at present on this market is either American or Ontario ground. The drop quoted last week has been sustained, and trade is dull and slow at present.

**CURED MEATS**—The market is without change. Business is fair and prices firm. We quote: Hams, smoked, 14c.; Breakfast bellies, 11½c.; backs, 11c.; shoulders, 10c.; spiced rolls, 10½c.; picnic hams, 10c.; dry salt long clear bacon, 8½c.; extra short clear bacon, 7¾c.; dry salt backs, 9c.; dry salt shoulders, 8½c.

**BUTTER**—Creamery butter continues to advance, and factory quotations are now 19½ to 20c. The amount being made is very fair, as pasturage is good. Dairy butter is worth 10 to 11c. country points, or 13 to 14c. Winnipeg for choice fresh dairy. The demand for this product is entirely confined to local market, and the bulk is still going into cold storage. There is a large quantity of inferior make in the country.

**CHEESE**—Is practically out of sight, 11½c. being paid on Saturday for September make. This is thought to be high-water mark in regard to cheese as the market in Ontario is easier. There is no doubt that ultimately Ontario cheese will be brought in, as there is not enough in the country for winter consumption. The cheese factory-

men are jubilant this season as it has been a particularly favorable one for the manufacture of cheese, and prices have been high throughout.

**EGGS**—The supply is fair and the market firm; 15c. country points or 16c. Winnipeg is the latest quotation.

**GREEN FRUITS**—Red plums of all kinds are scarce in this market. In fact, the plum crop is scarce, and there is difficulty in getting a supply. The wet weather in British Columbia has prevented shipments from that direction coming forward when expected. Some Washington fruit is here, and these plums are selling at \$1.25. Assorted lines of Californian plums, \$1.65; Crawford peaches, \$1.25 per crate, and Bartlett pears \$2.75 per box. Tokay grapes, \$2.50; Muscatels, \$2.25; Malagas, \$2.25, and Rose de Peru, \$2 per crate. No Ontario grapes are on this market at present. A shipment of Ontario peaches, pears and plums is expected daily. Ontario tomatoes, 45 to 50c. per basket. Oranges and lemons are without change. The orange market is pretty well cleared up.

**SEEDED RAISINS.**

**I**N 1896, William Forsyth, of Fresno, Cal., placed on the market, under the "Owl" brand, the first seeded raisins of good keeping quality, prepared by a process for which patent has been granted by the United States Patent Office.

Since that time many seeded raisins have been sold to the trade as prepared by the "Forsyth Process," some of which are not treated by any process whatever, and do not keep.

The Forsyth Raisin Process Company having acquired the above patent, has brought suit against parties infringing, and has licensed others who use the exact process necessary to insure preservation. To maintain standard of quality no one will be licensed until it is proven that the standard can be produced.

As a safeguard to the trade against raisins of uncertain keeping quality, this company calls attention to its trade mark and license stamp, which will be placed on boxes produced by licensees. Note signature of W. Forsyth, President, on each stamp and imprint of American Bank Note Co.

Differing colors will be used to distinguish the several grades. The trade mark and stamp is protected by law.

Raisins bearing above stamps will be available in every market of the United States when the season opens, and quality can be readily determined by both wholesale and retail trade by observation of the stamp. Wholesale dealers who wish to avail themselves of the stamps for their private brands can have their brands put

up by licensees of the company at no greater cost than would ensue for ordinary or uncertain goods.

**THE ADVANCE IN LAKE FREIGHT RATES.**

**I**NQUIRY was made at the C.P.R. freight department on Wednesday of last week in regard to the advance in the lake freight tariff. Mr. G. Shaw, assistant freight agent for the western division, stated that the company still quoted the same tariff for bulk grain which has been in force since the opening of navigation, which reads 7c. per bushel from Fort William to Peterboro', and 8c. from Peterboro' east to Montreal. This is on the C.P.R. steamers and the regular lines. Lines carrying ores have advanced rates, and vessels are in such demand, even at the higher rates, that the owners have taken advantage of the situation to raise the grain rate. The coal rate, which a year ago was 25c. per ton, is now 60c.

The statement that there had been a heavy advance in the lake transportation rates on grain was confirmed by a number of prominent dealers in the grain exchange on Wednesday. The explanation given for this advance was quite correct. As stated in Saturday's Free Press, the demand for structural iron has been enormous in the United States this summer, and orders can only be filled with from four to six months' grace, such being the notice of larger companies like the Carnegie and Cambria works. Those who are interested in iron have been keenly alert, and have chartered practically all the bottoms on Lake Superior for the entire season. The scarcity of tonnage, it is believed by local grain dealers now, will continue to increase, and the only possible result will be the increase of rates for grain carriage. There is only one outcome as far as Manitoba is concerned, and that is that the price paid for Manitoba grain must fall correspondingly. The same state of affairs had, during past years, lowered the price as much as 8 and 9c., as the value of grain is fixed at the seaboard, and any increase in transportation rates must be pared off the price at its starting point, when the district does not control the market. The prospect of a solution by all-rail shipment has not been yet entertained further than that railway men expect a stimulating effect on this class of business.

The grain dealers are at present paying 6c. per bushel, and, although the shipments are light up to date, it is by no means easy to secure vessels, even at the existing high rates. It is expected, moreover, that the rate will be advanced to 10c. per bushel in a few days.—Free Press, Winnipeg.

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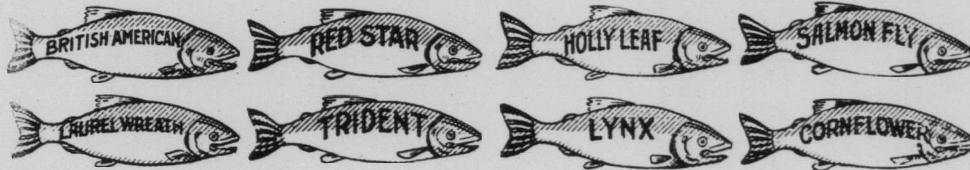
V



# SOVEREIGN BRAND SALMON

— IS THE FINEST QUALITY. —

PRICES ON 1899 PACK NOW READY.



All these Brands are Finest Quality Sockeye. We give special prominence to "Sovereign" Brand, as it is **Choicest Fraser River Salmon**; white and gold embossed label; tins tissue wrapped. For select trade. Delivery on contracts guaranteed.



## Anglo-British Columbia Packing Company

LIMITED

Wholesale Selling Agents: { WATT & SCOTT, Toronto.  
WATT, SCOTT & GOODACRE, Montreal.  
E. NICHOLSON, Winnipeg.

VANCOUVER, B.C.

### Ivory Bar

IS PUT UP IN

- 1-lb. bars.
- 2 6-16-lb. bars. } 60 bars in box.
- 3-lb. bars.

#### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited

### New Valencias

Now in store.

WARREN BROS. & CO.

TORONTO.

NEW SEASONS

### Valencia Raisins

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

NEW SEASON'S

### "Golden Leaf"

JAPANS

We have now in stock 50c, 40c. and 25c. lines; also Nibs and Stings—all fully up to the usual high standard of cup quality. See our travellers or write for samples.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

### East India

## Pickle Spice

Brightest, Cleanest, Best combination of choice Whole Spices, giving that piquant flavor relished by connoisseurs.

Largest 5 and 10c. packages.  
Best value in bulk.

Todhunter,  
Mitchell & Co.

TORONTO.





IF YOU

ARE NOT ALREADY HANDLING

# EZE Washing Compound

Read this, as a sample testimonial:

THE EZE MANUFACTURING CO.  
46 Front Street East, Toronto.

GENTLEMEN.—We cannot speak too highly of the success we have had with your compound since we have handled it, as there has not been a single complaint against it. Please send us two more cases enclosed to The Eby, Blain Co., Limited.

Order through your wholesaler.

HARRISTON, ONT., May 11th, 1899.

Yours respectfully,

WILSON, PYE & CO.

## TRADE IN OTHER COUNTRIES THAN OUR OWN.

RECENT cables note an advance of 6d. in the cost and freight price of new crop Persian dates for shipment on the first tide steamer.

It is expected that the first shipment of new crop Turkey figs will reach Liverpool in time for transshipment to New York market on the Etruria, which is due to arrive in New York on September 23.

According to The California Fruit Grower, the first car of new crop prunes, season of 1899, was shipped from San Jose, Cal., on August 26 by Porter Bros. Co.

Packers of sockeye salmon who have any unsold stock have advanced prices to \$1.20 for talls, \$1.30 for flats, and 85c. for ½-lb. f.o.b., declining to consider bids of anything less.

### CANNED TOMATOES IN THE U. S.

The depression in the market for canned tomatoes has been intensified during the past few days by the big drop in the price of green stock in the Baltimore market caused by the glut there. The crop which is about two weeks later is now arriving very freely, too fast for the packers to take care of it, notwithstanding their better canning facilities because of the absence of peaches this year. This, in connection with the continued indifference of buyers, has, it is understood, notwithstanding the further increase in the cost of tin cans, caused a feeling bordering upon demoralization among the packers.

According to some informants there is little chance for improvement in prices in the near future, unless an early frost should put an end to the crop, as the output of the Maryland fields, although undoubtedly much curtailed by the unfavorable weather condi-

tions prevailing during the month of August, promises from present indications to be the largest on record, the acreage this year having been increased fully 50 per cent. in anticipation of a greatly enlarged demand from the canners, because of the failure of the peach crop.

There is, on the part of buyers, little disposition at present to take hold, particularly as a majority of them bought futures heavily in the spring and are now getting deliveries. Prices as at present quoted are, according to brokers' reports, beginning to look attractive and in some quarters there is an inclination to watch the market for bargains, but until there is a further decline or some influence is brought to bear to materially strengthen the market, there does not seem to be much prospect of important general buying. The only influences that would be likely to bring about the latter condition would be, it is held, the appearance in the market of one or more large speculative buyers, or a sharp early frost.—New York Journal of Commerce.

### BETTER FEELING IN TEAS.

A generally better feeling continued to dominate the market. Both dealers and brokers generally reported that there was more activity to the line business, both local and out-of-town jobbers being better buyers, although thus far the purchases made have been almost exclusively of such supplies as were needed to meet current wants; prices were well maintained, particularly for the lower grades. The market for invoices was firm. There was considerable bidding for tea, and within the past few days sales have been made of 500 packages new crop Pingsuey, 500 packages do. country greens to arrive, 200 packages do. Congou to arrive; 200 packages do. do. spot, and 600 pack-

ages do. Formosa. Latest cable advices from Foochow report the receipts of tea thus far this season at 60,000 half-chests; sales only 1,000 half-chests, and they were to the South African markets. The estimated crop is 100,000 half-chests, against 133,000 half-chests last year.—New York Journal of Commerce.

### CANNED SALMON IN THE UNITED STATES.

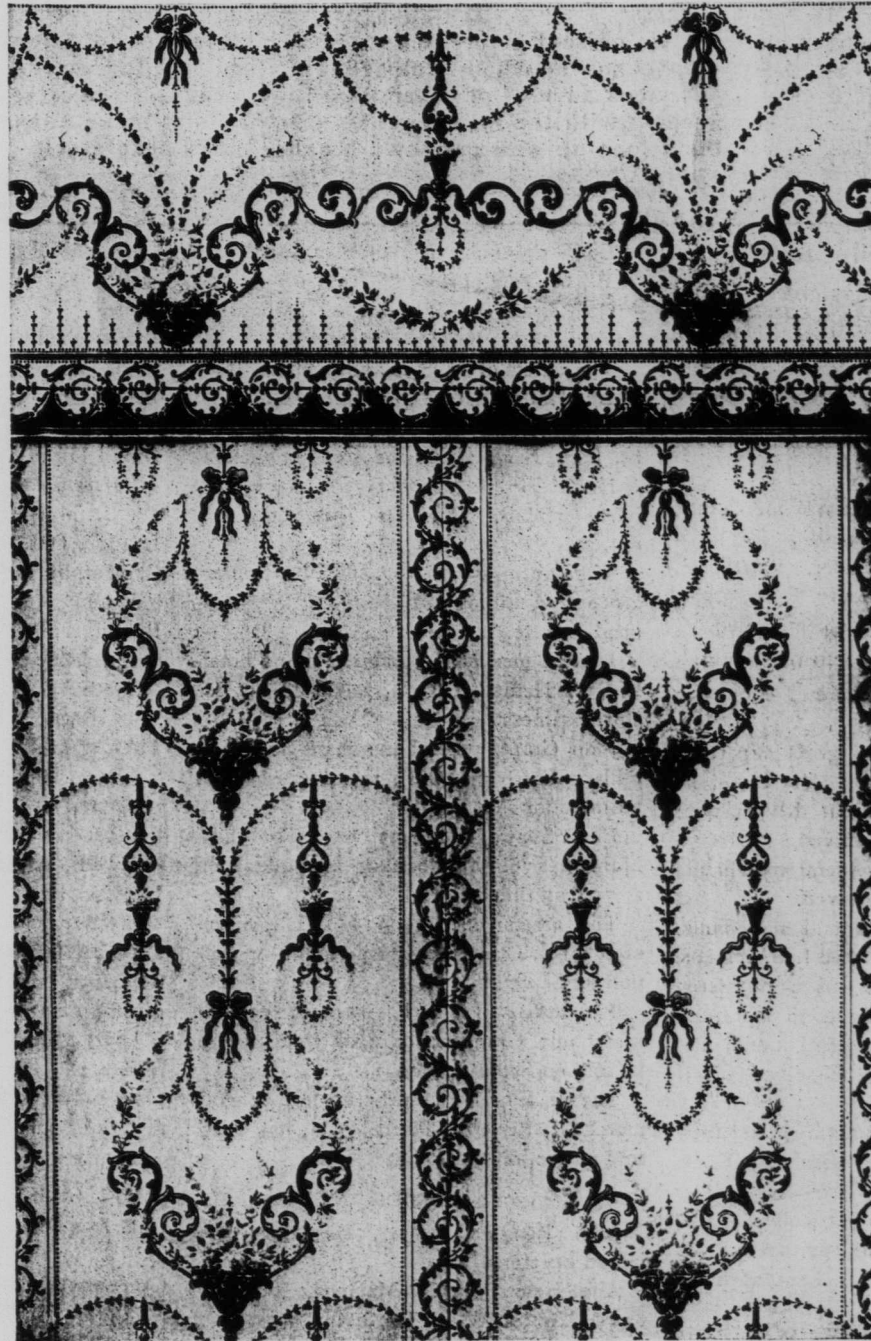
The San Francisco Trade Journal, of September 1, says of the salmon situation: "The run of fish on the Sacramento river is slow, yet the fall pack will be fully up to last year's, if not larger. We are not fully advised as to Oregon outside rivers, but it is stated that it will be from one-third to one-half larger than last year, with the quality of fish better. Preparations are being made for a large fall pack on the Columbia river. If expectations are realized, it will be fully 175,000 cases, for all the canners that will run expect to put up quite heavily for a fall season packing. The Puget Sound pack, including spring salmon, sockeyes and humpback, is placed at 550,000 cases. The Fraser river aggregates what we gave last week. It is shy of 400,000 cases. The upper British Columbia river is about 230,000 cases. Advices from Alaska state that the run of fish at Karluk, which started in light, had improved. The Alaska pack will be around 1,100,000 cases. market is quiet but firm, as holders are not willing to make concessions, believing that, large as the Coast's pack is, still all will go into consumption before another season. Alaska red salmon, in barrels, are stronger at \$7.50 per barrel, in round lots."

T. W. Trotter, grocer, Webbwood, Ont. has discontinued his business in that place and has removed to Copper Cliff, Ont. where he has bought out Hamilton Bros. grocery business.



# Colin McArthur & Co.

1030 Notre Dame St. - Montreal.



*Returned  
Nov 6/99*



If you wish stock for the Fall Trade, write for samples of goods now made.

This is an illustration of one of our many fine Designs for next Spring.



DESIGN 795.

Our representatives are now on the road. See our line before placing your order—it is the best.

## Montreal Wall Paper Factory.

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1899.

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more cases

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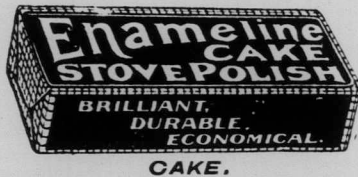
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# Enameline

## The Modern STOVE POLISH



CAKE.



PASTE.



LIQUID.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

### BUSINESS CHANGES.

#### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**A**NDERSON & CAMPBELL (J. B. Anderson), grocers, etc., Dundalk, Ont., have assigned to John Anderson.

Michel Gauvin, grocer, Montreal, has assigned to L. A. Delorme.

J. N. Duguay & Co., general merchants, La Baie, Que., have assigned.

A Potvin, tobacco dealer, Peterboro', Ont., has assigned to Henry Rush, and a meeting of his creditors has been called.

#### PARTNERSHIPS FORMED AND DISSOLVED.

Stewart & Birse, fish-curers, Montreal, have dissolved.

A. G. McBean & Co., grain exporters, Montreal, have dissolved.

Riel, Ostigny & Co., fruit dealers, etc., Farnham, Que., have dissolved.

Meikle & Coppinger, general merchants, Morden, Man., have dissolved.

Hemenway & Co., general merchants, Carman, Man., have admitted J. M. Walker.

Dagenais & Dagenais have registered partnership as general agents in Montreal.

McLeod & Gilmour, general merchants, Lacombe, N.W.T., have dissolved, M. J. MacLeod continuing.

Lewarton & Son, general merchants, Fort Ellice, Man., have dissolved, E. R. Lewarton continuing.

Avila Laurendeau and Francois X. Laurendeau have registered partnership as grocers under the style of A. Laurendeau & Frere, Montreal.

Louis Gilbert and Jos. E. Dixon have registered partnership as cheese and butter manufacturers, under the style of Gilbert & Dion, St. Sebastien, Que.

James McKee & Co., manufacturers of spices, etc., Toronto, have dissolved, J. Service retiring and Alexander McKee admitted under unchanged style.

#### SALES MADE AND PENDING.

The assets of Robert Robertson, general merchant, Burnstown, Ont., have been sold.

Colin Campbell, restauranter, Moncton, N.B., has sold out.

Geo. Lewis provision dealer, Toronto, is advertising his business for sale.

The assets of H. Cleland, general merchant, Hallville, Que., are to be sold.

The assets of Matheson & Powers, grocers, St. John, N.B., are to be sold by auction.

Hugh Hobbs, general merchant and harnessmaker, Shawville, Que., has sold out.

The business of Mrs. E. B. Collins, grocer and milliner, Acton, Ont., is advertised for sale.

Jacob Bauer, general merchant and hotel-keeper, Netherby, Ont., has sold out his store business.

John Grant, general merchant and saw-miller, Aberfeldy, Ont., is advertising his business for sale.

E. A. Shaw, general merchant, Thornhill, Man., has sold his stock to T. Finkelstein at 75c. on the dollar.

The assets of Pigeon & Co., general merchants, Ottawa, are to be sold by auction on September 15.

The assets of J. & P. Nadeau, general merchants, Grand Cascapedia, Que., are to be sold on September 19.

The stock of Herman Lefkovitz, general merchant, Riviere-a-Pierre, Que., has been sold at 52c. on the dollar.

#### CHANGES.

John Rodgers, grocer, Hamilton, has closed his store.

Alie Henry, baker, Macleod, N.W.T., has sold out to W. G. Tanner.

Mrs. Robert McCurdy, grocer, London, Ont., is closing up her business.

R. H. Skinner, crockery dealer, etc., Hamilton, has sold out to Robert Juror.

R. S. Gallop, general merchant, Kaslo, B.C., is removing to Windermere.

Joseph Roy & Co., grocers, Montreal, have been succeeded by L. Plamondon.

Jean de Sieyer, Joseph R. Genin, and Joseph A. Trudeau have registered as proprietors of The Star Tobacco Co., Montreal.

Smellie & Co., general merchants, Hepworth, Ont., are giving up business in that place.

Tremble Bros., general merchants, Leduc, N.W.T., have been succeeded by Leitch Bros.

Eli Cox has sold his bottling works at Grand Forks, B.C., to James McCreath and — Howe.

J. B. Murphy, pork and provision dealer, London, Ont., has been succeeded by Frank G. Murphy.

Dame Melina Vanier, wife of Louis Brochu, has registered as grocer in Montreal in her own name.

Vieth & Borland, general merchants, 150-Mile House, B.C., have been succeeded by The Cariboo Trading Co.

Clara Clement, wife of Ovila Lussier, has registered as proprietress of O. Lussier & Co., grocers, Lachine, Que.

M. Hamilton has bought out W. H. Deerman and McBurney Bros., bakers and confectioners, Gladstone, Man.

D. N. Vasilatos, fruit dealer, etc., Victoria, B.C., and Port Angeles, Wash., has given up his Port Angeles business.

Louis Gilbert and Oscar Gilbert have registered partnership as cheese and butter manufacturers under the style of L. Gilbert & Frere, St. Ferdinand de Halifax, Que.

#### FIRES.

R. J. Graham, cheesemaker, Kingsville, Ont., has been burned out.

J. R. Jacobs & Co., general merchants, Greenwood, B.C., are reported burned out.

J. M. Hughes, grocer, Victoria, has suffered about \$300 loss by fire; fully insured.

Hiram Easton, oatmeal miller, and Mills Bros., gristmillers, Merrickville, Ont., have been burned out. Mills Bros. are insured.

#### DEATHS.

George J. Clancy, of Clancy Bros., grocers, Toronto, is dead.

A general store has been opened in Woodstock, N.B., by Lunsburg & Porter.





# EDDY'S

HOUSE, HORSE, SCRUB AND STOVE

# BRUSHES

are pronounced by those who have used them to be without an equal. They are made by a new process and will **outlast** any other kind on the market.

We intend to push this Branch of our Business vigorously, and it will be to the best interests of our friends in the Trade to see that they are fully stocked with Brushes of our make.

## The E. B. EDDY CO., Limited

HULL.

MONTREAL.

TORONTO.

Quebec,  
Halifax,

Hamilton,  
Winnipeg,

London,  
Victoria,

Kingston,  
Vancouver,

St. John, N.B.,  
St. John's, Nfld.



**THE MANITOBA WHEAT CROP.**

An Expert's View.

**Y**OUR correspondent called upon Mr. F. W. Thompson, manager of the Ogilvie Milling Company, on Friday last, and was kindly accorded an interview, in order that readers of THE CANADIAN GROCER might enjoy an expert's opinion in regard to the present wheat crop of the Province and Territories. Probably no man is in a position to speak on this important subject with more authority than Mr. Thompson. He said:

"Up to the present time the crop has been saved in splendid condition. There has been neither frost nor rain to damage it, and the sample has so far been uniformly good. Fifty cars have been inspected in Winnipeg up to date, and every car has graded No. 1 hard. The wheat is practically all cut and farmers are busy stacking. It is safe to estimate that at the present time fully 50 per cent. of the crop is in stack, and another week of fine weather will see the crop of 1899 beyond the possibility of damage from wet weather, should it occur. The farmers of Manitoba, profiting by the bitter experience of last year, are stacking very carefully. The crop is the cleanest, probably, that has ever been produced in the Province. The absence of weeds is very marked. This is no doubt largely due to the late seeding. A certain number of weeds came up before there was an opportunity to seed, and these were cut down and killed during seeding operations. Once the seed was in, the development of the wheat plants was so rapid the weeds had no chance. It means an immense saving in the handling and cleaning of the crop. Threshing will be general through the Province next week, and I am fully of the opinion that the wheat crop of Manitoba and the Territories will reach the enormous figure of 50,000,000 bushels. The price is already established on the current market rate, and is about 57c. on a standard rate of freight. With the enormous yield per acre, this will be a very profitable crop to the farmers.

"The new Inspection Act is working well, and will be found a great improvement on the old manner of doing things. Traders in wheat will be able to obtain quicker and more accurate knowledge of their transactions. They will get the grade of the cars at once, instead of having to wait two, three and sometimes four weeks to get the grade from Fort William."

Asked as to the result of their large sale of imported seed oats last spring, Mr. Thompson said that the result has been most satisfactory. The farmers claim that the yield is, on the average, 25 bushels per

acre more than they had been getting from the seed formerly used. "The sample is very fine," continued Mr. Thompson, "and we will start our oatmeal mill next week, and expect all season to have a full supply of first-class oats to keep it going."

The oat crop, as a whole, is probably the largest ever harvested.

Winnipeg, September 11, 1899.

**THOSE LITTLE FINGERS.**

If I knew the little fingers,  
Clasped around my neck so tight,  
Would soon lose their touch forever,  
How my soul would lose its light.

Ah! those tiny little fingers,  
How they sweeten life's rough way,  
How they fill my heart with gladness,  
How they chase dull care away.

How they make the hard rough feelings,  
That have filled my heart so long,  
Melt and disappear from in me  
To the tune of a sweet song.

God bless those little fingers;  
They have taught me to do right;  
When the world has seemed against me,  
They have filled me with a might

That has overcome all trouble,  
Till it seemed but a mere speck;  
God bless the little fingers  
That are clasped around my neck.

—R. MUAT.

**HOTELS FIT FOR TRAVELERS.**

The Maritime Commercial Travelers' Association has sent out a circular to its members stating that a hotel committee has been appointed to compile a list of hotels in the Provinces thought worthy of patronage of members of the fraternity. The circular states that, while there is a marked improvement in the hotel service of the Provinces, there are yet some about which complaints are received. The hotelman careless about his table or cleanliness of rooms will not be mentioned on the list, and not only will his name be omitted, but the association will offer its patronage to any good man who will establish a modern and well-conducted house in the same place.

**ADVERTISING IN CHURCH.**

A contribution box in use in a church in Las Calles, New Mexico, has the spaces along the outside, inside and bottom rented for advertising purposes. One of the advertisements on the box reads:

He that giveth to the poor  
lendeth to the Lord.

Ashquith gives 60 days' credit on carpets, stoves, woodenware and furniture.

Another is as follows:

The Lord loveth a  
cheerful giver.  
Benedict gives  
Highest Prices for Butter.

—Plain Talk, Chicago.

# Empire Smoking Tobacco

Ask your wholesaler for  
a sample caddy of

**EMPIRE**

at

**36 cents.**

5, 10 and 15 cent Plugs.

**Big Plugs**

FOR

**Little Money**

Empire is a fine, cool smoke, and  
is sure to please. It is the largest,  
cheapest and best in Canada.

Made by the

**EMPIRE  
TOBACCO  
CO., Limited**

Granby, Que.





We never weary singing  
the praises of

# Keen's Mustard

Its reputation of one hundred and  
fifty seven years has been made

## On Quality.

### Current Market Quotations for Proprietary Articles

Sept. 11, 1899.  
Quotations for proprietary articles, brands,  
etc., are supplied by the manufacturers or  
agents, who alone are responsible for their  
accuracy. The editors do not supervise them.  
If a change is made, either an advance or  
decline, it is referred to in the market reports  
as a matter of news, whether manufacturers  
request it or not.

#### BAKING POWDER.

<b>PURE GOLD.</b>	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 70
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
<b>Cook and—</b>	
Size 1, 10 and 4 doz. boxes	2 40
" 2, 10 and 4 doz. boxes	2 10
" 3, 10 and 4 doz. boxes	70
" 4, 10 and 4 doz. boxes	45
Found 10, 3 doz. in case	3 00
oz. tins, 3 " " "	2 40
oz. tins, 4 " " "	1 10
lb. tins, 2 " " "	14 00
<b>W. H. GILLARD &amp; CO.</b>	
1 lb. tin, doz. in case	2 00
1/2 lb. tin, doz. in case	1 25
1/4 lb. tin, doz. in case	0 75
<b>F. F. DALLEY CO.</b>	
Shiver Cases, 1/4 lb. tins, 4 to 6 doz. per doz. cases	30 75
English Cases, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tin, doz. in case	3 00
Kitchen Cases, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tin, doz. in case	0 80
1 lb. tin, doz. in case	1 00

English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/4 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
<b>JERSEY CREAM BAKING POWDER.</b>	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/8 " 3 " "	1 25
1 " 2 " "	2 25

#### SNOW DRIFT BAKING POWDER.

1/4 lb. tins, 4 doz. in case	per doz. \$ 75
1/2 " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

#### WHITE SWAN BAKING POWDER.

1/4 lb. tins, 3 doz. in case	per doz. 0 80
1/2 " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	9 00

#### CANADA MFG CO.

Queen Baking Powder, 1/2-lb. tins	1 20
1-lb. tins	2 15

#### OCEAN WAVE BAKING POWDER.

No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only, 1/2 and 1 doz. cases	9 00



#### P. G. FRENCH BLACKING

No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/4 " "	4 50
" 8, 1/4 " "	7 25
" 10, 1/4 " "	8 25
" 10, Jet Enamel	8 25

#### CARR & SONS.

No. 2-1/2 gross boxes	2 70
No. 4-1/2 gross boxes	5 75
No. 5-1/2 gross boxes	8 00

#### THE F. F. DALLEY CO.

English Army Blacking, 1/4 gross cases	99 00
No. 2 Spanish " " "	3 80
No. 3 " " "	4 50

No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

#### THE ALPHA CHEMICAL CO.

#### Stove Polish—

Quickshine Polish	per gross 9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

#### Patent Stove Polish—

Sunlight Lead Bar 6's	per gross \$2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/2 gross cases	
6-oz. bottles	
Quickshine Pipe Varnish	12 00
1/2 gross cases, pressed top tins.	

#### Alpha Metal Polish No. 2

Shoe Dressing— in 1/2 gross cases.	22 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	12 00
Eclipse Combination tau	12 00
Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

#### Shoe Blacking—

in 1/2 gross cases.	
Reliable French Blacking, No. 5	9 00
No. 2 " " "	4 50

United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dubbin No. 4	9 00

#### BIRD SEEDS

<b>THE F. F. DALLEY CO.</b>	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2

#### NICHOLSON & BROCK.

Brook's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" " " " 48 " " "	0 03

#### BLUE.

<b>KEEN'S OXFORD.</b>	
Per lb.	per lb \$0 17
In 10 box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

#### BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

#### CORN BROOMS

<b>BOECKH BROS &amp; COMPANY</b>	
Bamboo Handles, A, 4 strings	doz. net 3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 9c
" " D, 3 strings	2 70
" " E, 3 strings	2 45
" " G, 3 strings	2 15
" " I, 3 strings	1 70

#### CHEWING GUM.

<b>ADAMS &amp; SONS CO.</b>	
Tutti Frutti, 36 5c. bars	per box \$1 20
" (in cream pitcher) 36 5c. bars	1 20
" (in sugar bowl) 36 5c. bars	1 25
" (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00



# "Edwardsburg"

The names "Edwardsburg," "Benson" and "good starch" have been so closely identified in the minds of all successful grocers for over forty years, that now one name suggests the other name naturally.

For a day—for a year it may be—a new thing may command some attention, but enduring success must be founded on intrinsic worth. Quality always counts—in the end. But you must maintain quality steadfastly year after year—you must compete in quality as well as in price, else you are lost.

## "Edwardsburg" or "Benson" on a Package of Starch

guarantees highest quality always—and, too, it means that unusual skill and painstaking care and absolute purity have made its contents "best" by all the tests that go to prove it so.

Time tests all things—"time-tested and true" is the Edwardsburg motto. Not for a day—or for a year—but for all time, and thus far with Edwardsburg—for half a century. You are safe when you buy "Edwardsburg"

## Starch.

Benson's Prepared Corn  
Silver Gloss Starch  
Enamel Starch.

Edwardsburg Starch Co.,  
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 ic. pieces	1 00
Banner Gum (English or French wrappers) 115 ic. pieces	1 20
Mexican Fruit, 36 5c. bars	0 90
Sappota, 150 ic. pieces	0 75
Orange Sappota, 150 ic. pieces	0 75
Black Jack, 115 ic. pieces	0 75
Red Rose, 115 ic. pieces	0 75
Magic Trick, (English or French wrappers) 115 ic. pieces	0 75

### CHOCOLATES & COCOAS.

Cocoa—	EPPS'S.	per lb
Case of 14 lbs. each	0 35	
Smaller quantities	0 37½	
CADBURY'S.		
Frank Magor & Co., Agents.	per do	
Cocoa essence, 3 oz. packages	\$1 65	
Mexican chocolate, ¼ and ½ lb. pkgs.	0 40	
Rock Chocolate, loose	0 40	
" " 1-lb. tins	0 42½	
Nibs, 11-lb. tins	0 35	
TODHUNTER, MITCHELL & CO.'S.		
Chocolate—	per lb	
French, ¼'s—6 and 12 lbs.	0 30	
Caraccas, ¼'s—6 and 12 lbs.	0 35	
Premium, ¼'s—6 and 12 lbs.	0 30	
Sante, ¼'s—6 and 12 lbs.	0 26	
Diamond, ¼'s—6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—	per lb	
Homeopathic, ¼'s, 8 and 14 lbs.	0 30	
Pearl, " " " "	0 25	
London Pearl 12 and 18 " "	0 22	
Rock " " " "	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	per doz 40	
FRY'S.		
Chocolate—	per lb	
Caraccas, ¼'s, 6-lb. boxes	0 42	
Vanilla, ¼'s, " " "	0 42	
"Gold Medal" Sweet, ¼'s, 6 lb. bxs.	0 29	
Pure, unsweetened, ¼'s, 6 lb. bxs.	0 42	
Fry's "Diamond", ¼'s, 14 lb. bxs.	0 24	
Fry's "Monogram", ¼'s, 14 lb. bxs.	0 24	

Cocoa—	per doz
Concentrated, ¼'s, 1 doz. in box	2 40
" " ½'s, " " "	4 50
" " 1 lbs. " " "	8 25
Homeopathic, ¼'s, 14 lb. boxes	8 25
" " ½ lbs. 12 lb. boxes	8 25

WALTER BAKER & CO.

Cocoa, ½'s	0 52
Premium Chocolate, ½'s	0 45
Webb's Cocoa Powder, ¼'s	0 30

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (¼'s)	0 32	
Mott's Breakfast Cocoa (in tins)	0 40	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caraccas Chocolate	0 40	
Mott's Diamond Chocolate	0 33	
Mott's French-Can. Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 28	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21 0 43	
Mott's Sweet Chocolate Liquors	0 19 0 30	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ¼ lb. tins, per doz.	\$3 75
Cocoa Essence, ½ lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake, per lb.	0 35

### COCOANUT.

STANDARD COCOANUT MILLS.

Feather strips	18 21
Cream shredded	17 20
Standard	15 18
Macaroon	15 17
Dessicated	14 16
Shavings, in packages	16 18
Cream shredded, ¼ lbs.	29
" " ½ lbs.	28

### CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

### COFFEE.

JAMES TURNER & CO.	per lb
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12½
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

### CLOTHES PINS.

ROECKH BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
doz. packages (12 to a case)	1 00

### EXTRACTS.

Dalley's Pure Fruit Extracts, 2½ oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
3 " " " "	2 00
4 " " " "	3 00
8 " Bottle " "	6 00
4 " Glass Stop'r " "	4 00
8 " " " " "	6 00

### P. G. FLAVORING EXTRACTS

8 oz. Glass Stopper bott.	\$6 00
4 oz. " " "	4 00
8 oz. Plain bottles	5 00
4 oz. " " "	3 00
2½ oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " " "	1 20
Per gallon	7 00
Per pound	1 00

### FOOD.

ROBINSON'S BARLEY AND GROATS.	
Patent Barley, ½ lb. tins	per doz. 1 25
" " 1 lb. tins	2 25
" " Groats, ½ lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	
Buckwheat, 2½-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20
CANADA MFG. CO.	
"Star" Self-Raising Flour, 3-lb. pkgs	30
" " " " 6-lb. " "	60
Flexman " " 3-lb. " "	30
" " " " 6-lb. " "	60

### GELATINES.

COX'S	
2's	10
4's	10
Quart size	22

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACT ON



## "Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

**THE HOME CAKE CO.**  
GUELPH, ONT.

## PAILS

"SUITABLE FOR"

Baking Powders  
Cocoanuts  
Confectionery  
Mustards  
Spices  
Washing Compounds  
ALL KINDS OF WOODEN-WARE KEPT IN STOCK.

Manufactured by  
The Wm. Cane & Sons Mfg. Co., Limited  
Newmarket, Ont.

Sole Agents:  
**BOECKH BROS. & COMPANY**  
Toronto, Ont.

## E. T. STURDEE


Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.  
Wholesale trade only.

## DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—  
**W. H. SEYLER & CO.**  
118 King St. East, **TORONTO**  
Agents for HEINRICH FRANCK SOHNE & CO.  
German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.



**ASK FOR MOTT'S**



## Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

**GROCERS:**—Do not let your stock run out; every wholesale house carries all sizes of packages.

**JOHN DWIGHT & CO.**  
TORONTO AND MONTREAL.

# WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,  
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Ask your grocer for a 2-lb. package.

Manufactured by

## THE EXPRESS ROLLER MILLS

WM. MACK, Proprietor.

CORNWALL, ONT.

# MONSOON

INDO-CEYLON TEA.

One Grocer buys Monsoon as cheap as another. You can give your customers nothing which will please them as well.

You can make no larger profit on other teas.

You can buy any quantity you want.

No man denies that Monsoon is the best value offered to the public.

**THE MONSOON TEA CO.**  
Toronto and Montreal.

# MONSOON

INDO-CEYLON TEA.

per doz  
1, 2 1/2 oz. \$2 00  
2 bottles 0 75  
1 oz. bot- 1 25  
per doz. 0 90  
" 1 50  
" 2 00  
" 3 00  
" 6 00  
top'r " 4 00  
" 6 00

NG EXTRACTS  
per bott. \$6 00  
" 4 00  
les 5 00  
" 3 00  
bottles 2 00  
" 1 80  
" 1 20  
" 7 00  
" 1 00

ND GROATS  
per doz.  
" 1 25  
" 2 25  
" 1 25  
" 2 25

IC SELF-RISING  
per doz  
oz. case 1 20  
ase 1 20  
case 1 20  
doz. case 1 20  
lb. pack-  
co.  
lb. pkgs 30  
" 60  
" 30  
" 60

ES.  
" 10  
" 10  
" 22

OUR  
ISFACT ON



**INDURATED FIBRE WARE.**

THE E. B. EDDY CO.

1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1.	13 30
" " 2.	11 40
" " 3.	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3.	2 85
Keelers No. 4.	8 00
" " 5.	7 00
" " 6.	6 00
" " 7.	5 00
Milk Pans.	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish.	2 25
Water Closet Tanks.	17 00
Dish Pan, No. 1.	7 60
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

**JAMS AND JELLIES.**

SOUTHWELL'S GOODS. per doz.

Frank Magor & Co., Agents.

Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black Currant	1 85
Other Jams, W. F.	1 55
Red Currant Jelly	2 75

All the above in 1 lb. clear glass pots



**P. G. JELLY POWDER.**

Raspberry, strawberry orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

**P. G. ICINGS.**

Chocolate, 2 doz. cases \$1.25 per doz.  
Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.

**T. UPTON & CO.**

Raspberry, Strawberry, Red Currant, Pineapple.  
1-lb. glass jars, 2 doz. in case, per doz \$1 00  
5-lb. tin pails, 8 pails in crate, per lb. 0 66  
7-lb. wood pails, 6 " 0 06  
14-lb. wood pails, per lb. 0 06  
30-lb. " 0 06

**LICORICE.**

YOUNG & SMYLLIE'S LIST.  
5-lb. boxes, wood or paper, per lb. \$0 40  
Fancy boxes (36 or 50 sticks) per box. 1 25  
" Ringed " 5 lb. boxes, per lb. 0 40  
" Acme " Pellets, 5 lb. cans, per can. 0 00  
" Acme " Pellets, fancy boxes (40) per box. 1 50  
Tar, Licorice and Tolu Wafers, 5 lb. cans, per can. 2 00  
Licorice Lozenges, 5 lb. glass jars. 1 75  
" " 5 lb. cans. 1 50  
" Purity " Licorice, 200 sticks. 1 45  
" " 100 sticks. 0 73  
Dulce, large cent sticks, 100 in box. 0 75

**MINCE MEAT.**

Wethy's Condensed, per gross, net \$11 00  
per case of 3 doz., net. 2 75  
Nicholson's, per gross. 10 80  
per 1/4 gross case. 2 70

**MUSTARD.**

COLMAN'S OR KEEN'S.  
D. S. F., 1/2 lb. tins, per doz. \$1 40  
1/4 lb. tins, " 2 50  
1 lb. tins, " 5 00  
In Jars—  
Durham, 4 lb. jars, per jar. 0 75  
1 lb. " 0 25  
F. D., 1/2 lb. tins. per doz. 0 85  
1/4 lb. tins. 1 45

**FRENCH MUSTARD**

Crown Brand—(Greig Mfg. Co.) per gross.  
Pony size. \$7 50 Beer Mug. 18 30  
Small Med. 7 50 Tumbler. 11 50  
Medium. 10 80 Cream Jug. 21 00  
Large. 12 00 Sugar Bowl. 22 00  
Spoon. 18 00 Caddy. 28 00

THE F. F. DALLEY CO.  
Dalley's Mustard, bulk, pure, per lb. 0 25  
Dalley's Mustard, 1/2 lb. tin, 2 doz. in case, per doz. 2 00  
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. 1 00  
Dalley's Superfine Durham Mustard bulk, per lb. 0 12  
1/2 lb. tins, 4 doz. in case, per doz. 0 65  
1/4 lb. tins, 2 " " 1 20  
1 lb. jars, per doz. 2 40  
4 lb. " 7 80  
1/2 lb. glass tumblers. 0 75  
Jersey Butter Color, 2 oz. btls, per oz. 1 25  
1 gallon tins, per gal. 2 50  
Celery Salt, 2 oz. btls, sil. tops, per doz. 1 25  
Curry Powder, 2 oz. bottles, silver tops, per doz. 1 75

**ORANGE MARMALADE.**

T. UPTON & CO.  
1-lb. glass jars, 2 doz. case, per doz. \$1 00  
7-lb. pails, 6 pails in crate, per lb. 0 07 1/2  
Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz. 1 30

**PICKLES—STEPHENS'**

A. F. TIPPET & CO., AGENTS.  
Patent stoppers (pints), per doz. 2 30  
Corked (pints), " 1 90

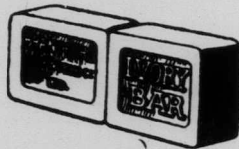
**ODA — C BRAND.**



Case of 1 lb. (containing 80 pkgs.), per box, \$3.00  
Case of 1/2 lb. (containing 120 pkgs.), per box, \$3.00  
Case of 1 lb. and 1/2 lb. (containing 30 packages) per box, \$3.00  
Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00

**SOAP.**

JOHN TAYLOR & CO.  
Eclipse (Twin-bar), per box. \$1 00  
Freight prepaid 5 box lots. Special discount for larger quantities.  
BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes, 12 oz. each, and in Bars, 1 lb., 2 1/2-lb. and 5-lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



**STARCH.**

EDWARDSBURG STARCH CO., LTD.  
Laundry Starches— per b.  
No. 1 White or Blue, 4-lb. cartons 0 05 1/2  
No. 2 " " 3-lb. " 0 05 1/2  
Canada Laundry " " " 0 04 1/2  
Silver Gloss, 6-lb. draw-lid boxes 0 07  
Silver Gloss, 6-lb. tin canisters. 0 07  
Edwards' Silver Gloss, 1-lb. pkg. 0 07  
Kega Silver Gloss, large crystals 0 06  
Benson's Satin, 1-lb. cartons. 0 07 1/2  
No. 1 White, bbis. and kegs. 0 04 1/2  
Benson's Enamel, per box. 3 00  
Culinary Starch—  
W. T. Benson & Co.'s Prep. Corn 0 06  
Canada Pure Corn. 0 04 1/2  
Rice Starch—  
Edwardsburg No. 1 white, 1-lb. cart. 0 09  
Edwardsburg No. 1 White or Blue, 4-lb. lumps. 7 1/2  
THE F. F. DALLEY CO.  
Boston—Laundry, 40 pkgs. to box, per package 0 07 1/2  
Culinary—Toledo Corn Starch, 40 pkgs. to box, per lb. 6 1/2 c.



**KINGSFORD'S OSWEGO STARCH.**



SILVER (40-lb. boxes, 1-lb. pkgs., 0 08  
GLOSS (6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 06 1/2  
PURE—40-lb. boxes 1-lb. pack. 0 07  
48-lb. " 16 3-lb. boxes. 0 07  
For puddings, custards, etc.  
OSWEGO 40-lb. boxes, 1-lb. COEN STARCH. } packages. 0 07 1/2

ONTARIO 38-lb. to 45-lb. boxes, STARCH 7 6 bundles. 0 06  
STARCH IN Silver Gloss. 0 7 1/2  
BARRELS Pure 0 6 1/2

**THE BRANTFORD STARCH CO., LTD.**

Laundry Starches—  
Canada Laundry, boxes of 40 lbs. 0 4 1/2  
Acme Gloss, 1-lb. cart., 40 lb. box 0 4 1/2  
Finest Quality White Laundry—  
3 lb. canisters, cases 36 lbs. 0 05 1/2  
4 lb. canisters, cases 48 lbs. 0 05 1/2  
Bls., 175 lbs. 0 04 1/2  
Kega, 100 lbs. 0 04 1/2  
Lily White Gloss—  
1 lb. fancy cartons, cases 30 lbs. 0 07  
6 lb. trunk, brass catch, 8 in case 0 07 1/2  
6 lb. trunk lock and key, 8 in case 0 07 1/2  
6 lb. enamelled tin, 8 in case. 0 07  
Kega, extra large crystals, 100 lbs 0 06



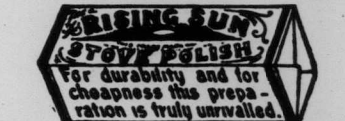
Brantford Gloss—  
1 lb. fancy boxes cases 36 lbs. 0 07 1/2  
Canadian Electric Starch—  
40 packages in case 3 2  
Celluloid Starch—  
bx. 45 cartons per case. 3 50  
Culinary Starch—  
Prep. Corn—  
1 lb. pkgs. boxes 40 lb 0 04 1/2

No. 1 Pure Prepared Corn—  
1 lb. pkgs., boxes 40 lbs. 0 06

**STOVE POLISH.**



No. 4—3 dozen in case (net cash). \$4 50  
6—3 dozen in case " " 7 50



Rising Sun, 6-oz. cakes, 1/2 gross bx. \$ 8 50  
Rising Sun, 3-oz. cakes, gross bx. 4 50  
Sun Paste, 10c. size, 1/4 gross boxes. 10 00  
Sun Paste, 5c. size, 1/4 gross boxes. 5 00

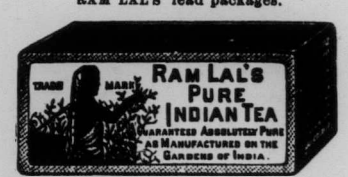


Tiger Stove Polish, 1/4 gross boxes, large—per gross, \$7.20; small, per gross, \$4.50.  
Stovepipe Varnish, 4 oz. bottles. 1 00  
" " 8 oz. bottles. 1 25  
Boston Brunswick Black, 8 oz. bot's. 1 75



**TEAS.**

SALADA CEYLON Wholesale. Retail.  
Brown Label, 1's. 0 20 0 20  
" " 1/2's. 0 21 0 21  
Green Label, 1s and 1/2's. 0 22 0 22  
Blue Label, 1s, 1/2's and 1/4's. 0 30 0 30  
Red Label, 1s and 1/2's. 0 36 0 36  
Gold Label, 1/2's. 0 44 0 44  
Terms, 30 days net.  
RAM LAL'S lead packages.



Cases, each 60 1-lb. 0 35  
" " 60 1/2-lb. 0 35  
" " 120 1/4-lb. 0 36



Ceylon Tea, in 1-lb. and 1/2-lb. lead packages, black or mixed.  
Black Label, 1-lb., retail at 25c. 0 19  
" " 1/2-lb., " " 0 20  
Blue Label, retail at 30c. 0 22  
Green Label " 40c. 0 28  
Red Label " 50c. 0 35  
Orange Label, retail at 60c. 0 42  
Gold Label, " 80c. 0 55  
Terms, 3 per cent. off 30 days.

**CROWN BRAND.**

(Ceylon in lead packages)  
Wholesale Retail  
Red Label, 1-lb. and 1/2's. 0 35 0 50  
Blue Label, 1-lb. and 1/2's. 0 38 0 40  
Green Label, 1-lb. 0 18 0 25  
Green Label, 1/2's. 0 19 0 25  
Japan, 1's. 0 19 0 25



LUDELLA CEYLON, 1's AND 1/2'S PKGS.  
Blue Label, 1's. 0 18 1/2 0 25  
Blue Label, 1/2's. 0 19 1/2 0 25  
Orange Label, 1's and 1/2's. 0 21 0 30  
Brown Label, 1's and 1/2's. 0 28 0 40  
Brown Label, 1/2's. 0 30 0 40  
Green Label, 1's and 1/2's. 0 35 0 50  
Red Label, 1/2's. 0 40 0 60

**TOBACCOES.**

EMPIRE TOBACCO CO.  
Foreign—  
Empire, 3s, 4s and 9's. 0 36  
Royal Oak, 2 x 3, Solace, 8s. 0 52  
Something Good, rough and ready, 7s 0 53  
Louise, 2 x 3, 14s. 0 54  
Domestic Chewing  
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.) 0 39  
Patriot, 2 x 6, Navy 5s. 0 41  
Old Fox, Narrow 12s. 0 44  
Free Trade, 8s. 0 41  
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.) 0 44  
Snow hoe, p. und bars, spaced 6s. 0 44

**WOOL SOAP.**

SWIFT & CO., CHICAGO.  
Wool soap, 100 10-oz. bars to box. \$7 75  
Wool soap, 100 6-oz. bars to box. 4 75

**WOODENWARE.**

THE E. B. EDDY CO. per doz.  
Washboards, X. 1 40  
" " XX. 1 60  
" " Waverly. 1 70  
" " Planet. 1 80  
" " Special Globe. 1 70  
" " Solid Back Globe. 1 80  
" " Electric Duplex. 2 50  
Matches—  
5-Case Single Lots. Case.  
Telegraph. \$3 30 \$3 40  
Telephone. 3 05 3 25  
Tiger. 2 90 3 10  
Empire, (slide box). 2 25 2 35  
Safety, Capital. 2 75 2 85  
Parlor, Eagle, 200 s. 1 30 1 40  
" " 100 s. 1 50 1 60  
" " Victoria. 2 50 2 60  
" " Little Comet. 2 00 2 10  
Flamers. 2 25 2 35  
" (wax stems). 3 20 3 30  
BOECKH BROS. & COMPANY. Per doz.  
Washboards, Leader Globe. 1 45  
" " Improved Globe. 1 50  
" " Standard Globe. 1 60  
" " Solid Back Globe. 1 70  
" " Jubilee (perforated). 1 30  
" " Crown. 1 35  
F. O. B. Toronto.  
Matches, Kodak, per case (10 gross in case). 2 68



THE CANADIAN GROCER

THE MOST NUTRITIOUS COCOA.

# EPPS'S

GRATTFUL  
COMFORTING

# COCOA

In labelled tins.

SPECIAL AGENTS

14 Ib. Boxes.

For the entire Dominion, G. E. COLSON & SON,  
Montreal. In Nova Scotia, E. D. Adams, Halifax.  
Manitoba, Buchanan & Gordon, Winnipeg.

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BUY

### EUREKA

It is the best.

#### WHY?

1st. Because it is built on scientific principles, having insulated walls, it is easy on the eye and, because the system of circulation of air is perfect.

2nd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.

This cut represents No. 13. 24 Noble St., Toronto

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you are after, write us.

If you want...

- Grain or Root Baskets
- Satchel Lunch Baskets
- Clothes Baskets
- Fruit Baskets
- Butcher Baskets

or any other kind of baskets, let

THE

## Oakville Basket Co.

OAKVILLE, ONT.

Now, and we will quote you best prices. We are headquarters for baskets.

## COX'S GELATINE

Always Trustworthy  
ESTABLISHED 1756.

Agents for Canada:  
G. E. COLSON & SON, Montreal.  
D. MASSON & CO., Montreal.  
ARTHUR F. TIPPET & CO.,  
Toronto, St. John, N.B., and Montreal

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Send us Post Card, and a copy of the latest issue of **HARDWARE AND METAL**, the leading authority on these trades, will be sent to you free by next mail. Address:

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Board of Trade, MONTREAL  
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Capital (paid-up).....\$1,500,000  
Reserve.....1,500,000

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Brampton Guelph Nanawau Oshawa  
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## Fine JAPAN RICES

JAPAN GLADE,  
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POLISHED CRYSTAL,  
SNOW JAPAN,  
JAPAN ICE DRIPS.

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D. W. ROSS CO'Y., AGENTS.

MONTREAL.

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Full of good practical hints on these subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

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a most complete and comprehensive work of great importance to any business man. — \$1.50.

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## GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Limited, London, N.W., Eng.

#### FOR YOUNG CANADIANS.

Don't wait until the iron's hot,  
But make it hot by muscle.  
Don't wait for the wealth your father's got,  
Take off your coat and hustle.

What a year 1900 is to be! What a time for the young Canadian hustler—the rapid stenographer, the expert bookkeeper and the nimble telegrapher! They will all be wanted just as surely as that bright year is coming around. A start now will put you with the successful ones, and we can start you right. Will you send us your name and let us tell you how? It is no trouble to us, and will benefit you.

W. H. SHAW,  
Pres.

CENTRAL BUSINESS COLLEGE, Toronto, Ont.

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Is Honest Goods and just the Thing on Which to Make or Extend a Business.

The Best Grocers make a point of Keeping it always in Stock.



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New Patterns in . . .  
**DINNER WARE**

New Patterns in . . .  
**TOILET WARE**

New Patterns in . . .  
**CHINA TEA SETS**

JARDINIERES, BERRY SETS  
GERMAN CHINA FANCY GOODS  
COLORED GLASS FANCY GOODS

**GOWANS, KENT & CO.**  
TORONTO

Temporary Premises: 27 Wellington St. West.

## Connoisseurs

And **Wethey's  
Mince  
Meat....**

IF the most critical connoisseur in the world were to dissect and minutely examine WETHEY'S MINCE MEAT, he could not find fault with a single ingredient used in the making of this article. That's the reason it's the BEST.

Are You Handling It?  
If Not, Why Not?

**J. H. WETHEY**

Sole Manufacturer ST. CATHARINES

# Crosse & Blackwell, Limited

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