

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

# THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,  
Canned Goods and Foodstuffs Trades of Canada.

Office of Publication 10 Front Street East, Toronto.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, NOVEMBER 30, 1906.

NO. 48.

You can't think of BLUE without thinking of



## Keen's Oxford Blue

Why think of any other when in thinking of  
Keen's Oxford you have thought of the Best  
Blue on earth?

A good thought should be followed by wise action—order  
**KEEN'S OXFORD BLUE**

Frank Magor & Co., 403 St. Paul Street, Montreal, Agents for the Dominion



## "Crown" brand TABLE SYRUP

### PUT UP IN TINS

2-lb. tins—cases 2 doz.	Also in Brls., 1/2-Brls
5 " " " 1 "	Kegs and Pails.
10 " " " 1/2 "	
20 " " " 1/4 "	

Freight paid on 5 cases and over to all railway  
stations east of North Bay.

The handling of "Crown" brand Corn Syrup will prove  
to you that you have made a selection of a Table Syrup  
unequaled for RICHNESS, FLAVOR, BODY and  
COLOR—It is the finest scientific production of best  
selected corn—In handling Table Syrups you want only  
the best—"Crown" brand.

For Sale by all Jobbers

### EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

53 Front St. East,  
TORONTO, Ont.

Works,  
CARDINAL, Ont.

104 St. James Street,  
MONTREAL, P.Q.

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 64

You'll wonder why  
you hadn't bought

# Our Matches

before,  
once you have ordered and sold a  
sample lot.

It will pay you to write for  
our catalogue and price list.

## The Improved Match Co., Limited

Head Office:  
BOARD OF TRADE,  
MONTREAL.

Factory:  
DRUMMONDVILLE,  
P. Q.

# Redpath

IS  
**CANADA'S STANDARD**

FOR

## REFINED SUGAR

Manufactured by

THE  
**CANADA SUGAR REFINING CO.**

LIMITED

*Montreal*



**Y. & S.  
SCUDDER  
M. & R.**

STICK LICORICE

ACME PELLETS

M. & R. WAFERS  
LOZENGES, ETC.

and a complete line of  
**Hard and Soft Licorice Specialties.**

Price Lists and Illustrated Catalogue on request.

## National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,  
R. S. McINDOE, Agent.

Montreal Depot, 17 St. Therese St.,  
J. M. BRAYLEY, Agent.

# Molasses

We are prepared for

## SPRING TRADE

with a splendid assortment of the Standard  
Grades:

Extra Choice Porto Rico, Lion Brand,  
Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados  
Grocery.

SEND FOR SAMPLES AND PRICES

## Dominion Molasses Co.,

LIMITED

Hallifax, - Nova Scotia

Agents

GEO. MURSON & CO.	TORONTO
JOHN W. BICKLE & GREENING,	HAMILTON
GEO. H. GILLESPIE,	LONDON
JOSEPH GARMAN,	WINNIPEG

# The Turned-Down Corners

Here and there in the Ledger of Life you have turned down the corner of a page for remembrance sake—you'd forget something if the turned-down corner wasn't there.

To-day, turn down a corner deep and wide to remember this one sure fact: **"Quality is remembered long after price is forgotten."** Every time you come to that particular page—remember. Every time you try to sell inferior quality, think of the turned-down corner—what it stands for, and what it really means to your success.

## Taylor's Candied and Drained Peels

Made in England from the best Corsican peels only. Prepared from finest selected whole fruits—*not* from fruit skins from which the essential oil has been extracted. Highest quality. Always the same.

## "Cox's" Gelatine

Quality always the same—always the best and purest.

### Both Powdered and Shredded

You never have a dissatisfied customer who uses

—COX'S—

***These are the best money can buy***

Arthur P. Tippet & Co., Agents

8 Place Royale, Montreal  
20½ Front Street East, Toronto



# MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

**BARBADOS, W. I.**

**JONES & SWAN**  
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.  
CABLE ADDRESS—JONESWAN, BARBADOS.  
CODES USED—Lieber's, Western Union, A. B. C., Watkins' Scott's and Private Codes.  
REPRESENTED BY—John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N. B.; Mitchell & Whitehead, Quebec; Rose & Laflamme, Montreal; Geo. Musson & Co., Toronto; J. C. LeQuesne, Paspébiac.

**MacLAREN IMPERIAL CHEESE CO.** Limited  
AGENCY DEPARTMENT.  
Agents for Grocers' Specialties and Wholesale Grocery Brokers  
TORONTO, Ont. DETROIT, Mich.

**STUART WATSON & CO.**  
Wholesale Commission Brokers and Manufacturers' Agents  
WINNIPEG, - MAN.  
Domestic and Foreign Agencies Solicited.

**HALIFAX, N.S.**

**J. W. GORHAM & CO.**  
JERUSALEM WAREHOUSE  
HALIFAX, N.S.  
Manufacturers' Agents and Commission Brokers. WAREHOUSEMEN  
Domestic and Foreign Agencies solicited. Highest references.

**W. G. Patrick & Co.**  
Manufacturers' Agents and Importers  
29 Melinda St., Toronto

**W. A. TAYLOR**  
BROKER and WAREHOUSEMAN  
243 Main Street  
WINNIPEG, MAN.  
HIGHEST REFERENCES

**MOOSE JAW.**

**THE MOOSE JAW FRUIT & PRODUCE CO.**  
D. STAMPER, Prop.  
Wholesale Agents and Jobbers  
Fruits, Groceries, Tobaccos, Cigars, etc.  
Correspondence Solicited.  
P.O. Box 733.  
Office and track warehouse. City spur track.  
Cor. 3rd Ave. and Fairbaird St., - MOOSE JAW

**McGAW & RUSSELL**  
Manufacturers' Agents and Importers  
48½ Front St. East, Toronto  
Highest References Correspondence Solicited  
Phone Main 2647

ESTABLISHED 1887.  
**JOSEPH CARMAN**  
Wholesale Grocery Broker and Manufacturing Agent.  
Union Bank Block, Rooms, 722 and 723  
Winnipeg, Man.  
Correspondence Solicited. Highest References.

**MONTREAL.**

**A. J. HUGHES**  
Wholesale Grocers' Broker, Manufacturers' Agent and Jobber,  
1483 Notre Dame Street, MONTREAL  
Open for few more foreign and domestic agencies.  
Correspondence Solicited. Highest References.

C. E. KYLE S. HOOPER  
**KYLE & HOOPER**  
Wholesale Grocery Brokers and Manufacturers' Agents  
27 Front St. E., Toronto  
Highest references Commissions solicited

**G. B. THOMPSON**  
Wholesale Broker and Commission Merchant  
159 Portage Avenue East, - WINNIPEG, MAN.  
Cable address, "CAPSTAN."  
Storage facilities. Correspondence solicited

**J. T. ADAMSON & CO.**  
Customs Brokers and Warehousemen  
27 St. Sacrament Street, Montreal  
TEL. MAIN 778. BOND 28.

**BEANS**  
White Beans -- All Grades  
**W. H. MILLMAN & SONS**  
Brokers  
TORONTO

**H. W. MITCHELL**  
WINNIPEG, MAN.  
Correspondence is solicited from firms wishing a representative in Winnipeg. Travellers call regularly on the Wholesale and Retail Trade in Western Canada.  
Highest references and financial responsibility.

**TORONTO.**

**W. G. A. LAMBE & CO.**  
Toronto  
Grocery Brokers and Agents.  
Established 1885.

DO YOU wish to extend your business to this GREAT WEST COUNTRY  
WE CAN handle your account to our MUTUAL ADVANTAGE.  
Correspondence solicited. Established over 13 years  
**George Adam & Co.**  
Wholesale Brokers and Commission Merchants  
WINNIPEG, MANITOBA

**R. B. WISEMAN & CO.**  
WINNIPEG, MAN.  
Wholesale Brokers and Storage Warehousemen.  
CENTRALLY LOCATED.  
Can handle a few additional lines.

**REGINA.**

**G. C. WARREN**  
REGINA  
Direct Importer of Pure Ceylon green and black teas of all grades, and coffees. Will act as manufacturers' agent in other lines of merchandise.

(Continued on page 4.)

Our stock

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Brokers and Agents

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uccess in pleasing our customers has  
ecured to us a large and increasing Tea trade  
ound, genuine Teas, at right prices, in lead packets  
ave the Grocer valuable time, and bring to him  
atisfactory results

upply your customers with Blue Ribbon Tea  
elected from only the finest gardens of India and Ceylon, and  
urprise them with its delicacy of flavor and aroma  
ufficient to please the most exacting critics  
amples sent to all interested grocers on application to

**The Blue Ribbon Tea Co., Limited**  
12 Front Street East, Toronto

**WE ARE HEADQUARTERS FOR**

**FIGS  
DATES  
NUTS  
PEELS  
PRUNES  
RAISINS**

Our stocks are complete and with our close quotations  
our values are the best offered in the trade.

In the rush of Xmas trade  
do not overlook your

**TEA  
STOCK**

Your customers will want  
**TEAS FOR XMAS.**  
Look up your stock and  
send us your orders. We  
can supply you with any-  
thing you need.

Samples and quotations  
for the asking.

**The EBY, BLAIN CO., Limited** **WHOLESALE GROCERS**  
**TORONTO**

Manufacturers' Agents—Continued.

## ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers

Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods Open for Foreign and Domestic Agencies.

Highest References. Correspondence Solicited.

214 PRINCESS STREET, - - WINNIPEG

ESTABLISHED 1897

## SCOTT, BATHGATE CO. BROKERS AND COMMISSION MERCHANTS

Cor. Notre Dame East and Victoria Sts., Winnipeg, Canada

Correspondence solicited with firms wishing representation in this market or wishing their goods sold on commission to the jobbing trade. Best references.



This design a guarantee of quality.

### THIN CASE LINING PAPER

ALL SIZES FOR SHOE CASES CHEAP AND EFFICIENT

SAMPLES AND PRICES FOR THE ASKING.

CANADA PAPER CO. TORONTO LIMITED MONTREAL

...ESTABLISHED 1849...

## BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

**THE BRADSTREET COMPANY** gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claims as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

#### —OFFICES IN CANADA—

CALGARY, ALTA.  
HALIFAX, N.S.  
OTTAWA, ONT.

HAMILTON, ONT.  
QUEBEC, QUE.  
VANCOUVER, B.C.

LONDON, ONT.  
ST. JOHN, N.B.  
WINNIPEG, MAN.

MONTREAL, QUE.  
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto.

## Correspondents Wanted

The Canadian Grocer wants a live correspondent in Calgary to send in each week a budget of trade news from Calgary and vicinity.

Here is a chance for some bright young clerk to earn some extra money with little extra trouble.

ADDRESS

## THE CANADIAN GROCER,

511 Union Bank Building, Winnipeg, Man.



Better Work, More Profit

BY USING

### CHINESE STARCH

Write for Samples.

OCEAN MILLS, - MONTREAL

### TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read

### "Commercial Intelligence"

(The address is 168 Fleet St., London, England)

The cost is only 6c. per week. (Annual subscription, including postage, \$4.80).

Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

## VICTORY DINNER RELISH



is the sauce for every dinner—hot or cold, and the sauce for every Grocer,—large or small.

Awarded 16 Medals.

**SPECIFY IT IN YOUR NEXT ORDER.**

### G. F. SUTTON, SONS & CO.

King's Cross

LONDON, ENGLAND

CANADIAN AGENTS:

MACLURE & LANGLEY, Ltd

154 Pearl St., Toronto  
30 Hospital St. Montreal

**TOMATO CATSUP**

**JAMS IN GLASS**

Be sure and stock your requirements before cold weather, as we cannot guarantee against freezing in transit.

Remember the best brands: *AYLMER, SIMCOE, MONARCH, TIGER, etc.*  
Every package guaranteed quality.

**CANADIAN CANNERS LIMITED**



Profit

**MARCH**  
MONTREAL

**ENGLAND**

to trade  
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"**Intelligence**"

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**ELISH**

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**SPECIFY IT  
YOUR NEXT  
ORDER.**

**F. SUTTON,  
SONS & CO.**

King's Cross  
NDON, ENGLAND

CANADIAN AGENTS:  
**CLURE & LANGLEY, Ltd**  
154 Pearl St., Toronto  
0 Hospital St. Montreal



RETURNED  
Mar 14 1933  
to Montreal  
Cut Back No. 68  
23  
A.O.M.

## The Standard Dollar Pickle

No better value can be produced for the money.

A Sixteen Ounce bottle filled with fresh clean crisp vegetables, pickled in our malted vinegar.

They have the taste, appearance and quality of the high priced grades.

Mixed Pickles, Chow Chow and White Onions in Single Cases of 2 doz. or in Assorted Cases, Tissue Wrapped.

\$1.00 per doz., f.o.b., Montreal

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The OZO CO., Limited  
MONTREAL

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# "Long Terms" Versus "Best Values"



We have often observed that in buying Teas, many dealers pay more attention to a four months' postponement of pay-day on large lots, than close values and short datings on small ones.

The far-sighted merchant buys "SALADA" Ceylon Teas on 30 days, and is enabled to turn over four or five purchases on these terms, while he would be disposing of one of the "long-winded transactions."

He makes more money, and holds his customers' trade, because fresh Tea is good Tea. It's "Wisdom" versus "Folly," that's all.

Japan Teas are losing favor.

"SALADA" Ceylon Greens are gaining . . . Can we tell you the reason why?  
"A postal enquiry will bring enlightenment."

**"SALADA," Toronto—Montreal**

**In 1852**

the manufacture of

"GILLETT'S GOODS" began  
in a modest way. A reputation of  
over 50 years now stand back of

**Magic Baking Powder.  
Gillett's Cream Tartar.  
Royal Yeast Cakes.  
Gillett's Perfumed Lye.**



Merchants should recommend food-products that are produced in clean factories.

## LYTLE'S MINCE MEAT

The grocer who has once handled this well-known brand of Mince Meat will need no other. The satisfaction with customers is complete.

Ask your jobber or  
write direct to

**The T. A. LYTLE CO.**

Limited

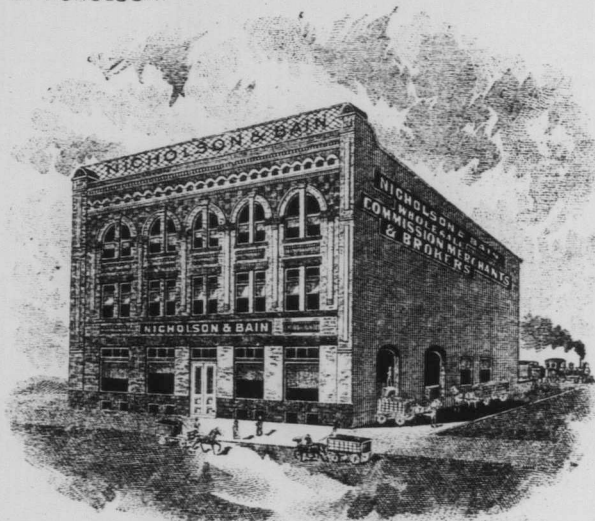
TORONTO, CANADA

E. NICHOLSON

D. H. BAIN

CABLE ADDRESS  
NICHOLSON, WINNIPEG.

CODES,  
A. B. C. 4<sup>TH</sup> EDITION  
WESTERN UNION  
ARMSBYS 1901.



BANNATYNE ST EAST  
TRANSFER TRACK.

CALGARY BRANCH NICHOLSON & BAIN



*Winnipeg,* November 30, 1906.

## Open Letter to Manufacturers and Shippers

Dear Sirs,—Have you realized the progress of the **Great West** in 1906. Look at the record for **Manitoba, Saskatchewan and Alberta** crop yield of the three provinces for 1906.

Wheat.....	4,495,000	acres	yield	87,203,000	bushels
Oats.....	1,838,000	"	"	75,725,600	"
Barley.....	546,000	"	"	16,980,600	"
Flax.....	55,660	"	"	690,184	"

Grand Total..... 180,599,384 "

Population of the three provinces in 1906:

Manitoba.....	360,000
Alberta.....	185,000
Saskatchewan.....	260,000

Grand Total..... 805,000

These 805,000 people will have over \$100,000,000 to spend from proceeds of 1906 crop, are you reaching out for some of this **money**. Our business is purely commission, we sell for the **Wholesale Grocery trade, from the Lake Front to the Rockies**. Our selling organization is complete, we cover thoroughly the **Great West**. If you are not represented in this territory we can take care of your account. Write us for particulars. **Warehouses at Winnipeg and Calgary.**

**ROLLED OATS and MILL FEED:** We quote Buffalo Brand delivered to any point in the world. Write or wire us for prices and samples.

**NICHOLSON & BAIN,**  
Wholesale Commission Merchants and Brokers  
**WINNIPEG and CALGARY**

Established 1882.

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## Do Your Customers a Good Turn, Direct Their Attention To "Riverdale" Brand

They will then get delicious eating. When customers are satisfied with their Canned Corn, Tomatoes and Peas, they become sure patrons for the grocer who sells them the satisfying Corn, Tomatoes and Peas.

Isn't that a royal reason why you should stake your faith on

**"RIVERDALE" BRAND CANNED GOODS**

**The Lakeside Canning Company, Limited**

*Wellington, - Ontario*

## Wholesalers. Grocers.

Consignments of

WALNUTS

ALMONDS

FILBERTS

Shelled Nuts of all descriptions to hand. Wire for our prices.

**D. RATTRAY & SONS**

QUEBEC

Montreal

OTTAWA

THE CANADIAN GROCER

IN STOCK

# New Grenoble Walnuts

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers, TORONTO

And

## She Trusted You!

Loss of confidence begets loss of trade—it's a good thing to keep on the safe side of the "Woman of the house." When you told that woman last week that a particular kind of Salt (not Windsor Salt) wouldn't cake and was pure, she believed you, but she didn't know you made a little extra profit on the Salt. She trusted you and later found out her mistake.

*Next Time Give Her*

## Windsor Table Salt

—the Salt that set the standard of quality for other salts so many years ago. "Windsor"—the pure, white Salt. Give her Windsor Salt and you can be absolutely sure that whatever you may say about it will be **so absolutely**. That woman will keep on trading at your store.

*The Canadian Salt Co., Limited*

*Windsor, Ont.*



MANUFACTURED SINCE 1849  
Supplied under contract to British and Indian Governments.

## WHITE, COTTELL'S VINEGAR

is the vinegar good housekeepers are looking for, therefore the vinegar for you to handle.

**For Pickling or Table, it leads!**

Have you Tried It?

WHITE, COTTELL & CO., Camberwell, S.E., London, Eng.

THE CANADIAN GROCER

# NEW NUTS

Walnuts and Almonds

Bags 110 lbs.

## Thomas Kinnear & Co.

Wholesale Grocers TORONTO and PETERBORO

*The delicious fragrance and aroma of*

# JAPAN TEA

*combined with its healthful and invigorating properties make it the SAFEST and MOST SATISFACTORY Tea to recommend to your customers*

*It is  
Pure,  
Clean,  
Healthy and  
Nourishing*

Agents—W. B. BAYLEY & CO.  
Cor. Church and Colborne Sts., Toronto.

# SYMINGTON'S

EDINBURGH

## COFFEE ESSENCE

ALWAYS READY!  
ALWAYS PURE!  
ONE STANDARD  
QUALITY!

UNQUESTIONABLY THE VERY BEST  
TO BE HAD OF ALL WHOLESALEERS THOS. SYMINGTON & CO. - EDINBURGH

# Scotch Shortbread

The season for this article is now at hand, and grocers desirous of giving their customers something to recall "the days of Auld Lang Syne" should place a sample order.

**PRICE \$3** per dozen large cakes, each cake packed in individual cartons, suitable for presents.

## Wee MacGregor Scotchbread

is the masterpiece of the baker's art, and only requires to be introduced to be appreciated. Orders executed in rotation.

Write us for particulars of local agency terms

Sole Canadian  
Agents

**The WEE MacGREGOR CO.**  
**TORONTO**

33 St. Nicholas St., MONTREAL; 89 Banks St., OTTAWA; 169 King St. E., HAMILTON

## VALENCIA RAISINS

That Please

When placing your next order  
ask for these Reliable Brands.

"M.D. & Co." Special Fancy  
Quality.

"W. Abel" Standard Quality.

4 Cr. Layers.  
Selected.  
Fine off-Stalk.

They Sell at Sight

**Rose & Laflamme**

Montreal - Toronto

HIGH  
LOW

QUALITY  
PRICE

*The unanimous verdict  
of users of*

# Paterson's Sauce



**Rose & Laflamme**

Agents

MONTREAL

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Write for  
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RECORDED  
Nov 11/06  
Owner  
No. 58  
58  
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RECORDED  
Nov 11/06  
Owner  
No. 58  
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**"ANTITIS PEPPER"**

**The New Pepper** Packed in 2, 4, and 8 oz.,  
1 lb. and 7 lb. Tins.  
**KING OF ALL PEPPERS**

Guaranteed absolutely a pure blend  
of Finest Peppers  
Specially Selected  
Carefully Ground. Scientifically Prepared

Write for particulars and samples, to

**ANTITIS PEPPER CO.,** 40 Botolph Lane  
LONDON, England  
TRIAL ORDERS SOLICITED



**CAPSTAN BRAND  
PURE MINCE MEAT**

Package Mince Meat  
Put up in 1/4 Gross Cases

2-lb. Pails, 2 doz. in Crate  
1/4 " 3/5 " "  
25-lb. Pails. 75-lb Tubs  
1/2-Barrels and Barrels.

Ask Your Wholesale Grocer for It

**The CAPSTAN MFG. CO., Toronto, Ont., Can.**

**CROWN BRAND CATSUP**

In Pints and Quarts

**GUARANTEED FINEST IN CANADA**

Write for quotations before purchasing elsewhere

**CROWN MANUFACTURING COMPANY, LIMITED**

9 and 11 Francis Street, TORONTO, ONT.

**PUSH YOUR SALES**



**PEOPLE WHO KNOW**, like the rich smoothness of flavor so characteristic of Greig's **White Swan Jelly Powders**. It is the exquisite delicacy of flavor (**Greig's Flavor**) combined with the finest powdered sugar and extra refined calfsfoot gelatine that makes the White Swan Jellies so **palatable** and refreshing—wholesome too. All of the fifteen flavors are equally good.

**THAT'S WHY IT PAYS TO PUSH YOUR SALES**

We **create** the trade for you.

Ask about our special advertising plan. It's free.

**THE ROBERT GREIG COMPANY, LIMITED**

WHITE SWAN MILLS

TORONTO

**GREIG'S White Swan BRAND**

RECORDED  
Dec 11/06  
Bureau  
No. 58  
58  
aaw.

TURNER  
Dec 11/06  
Bureau  
No. 58  
58  
aaw.

QUALITY  
CE



NTREAL

# EWING'S HERBS

If it is anything in herbs you want, we have it.

**Sage, Savory, Parsley, Thyme,** and everything else in this line. Put up on our own premises, in  $\frac{1}{4}$  lb. sealed tins, they are the best on the market. These goods are sure to please you the more so since—

**WE ARE AT PRESENT OFFERING EXCELLENT VALUES**

WRITE FOR QUOTATIONS

S. H. EWING & SONS - - MONTREAL

Settled  
in Camp.

Possess yourself of a stock of

**'CAMP'**  
**COFFEE**

and many important questions will be settled to your satisfaction. You will know which Coffee sells best, which Coffee pays best, and which is the "buy and come again" Coffee. "CAMP" is the reliable Coffee, always excellent both in flavour and aroma.

R. PATERSON & SONS,  
COFFEE SPECIALISTS, GLASGOW

Agents: **ROSE & LAFLAMME**  
MONTREAL.

## Royal Crown Witch Hazel Toilet Soap

Is Well Advertised

Throughout Canada the interest of the public is being aroused and maintained in this combined Skin-Tonic and Soap.

—Advertising of which the prudent dealer takes advantage.

If your supply is not up to the mark, why not order?

The ROYAL CROWN Limited,  
Winnipeg, Man.

W. H.  
Millmen  
& Sons,  
27 Front St.  
E., Toronto,  
Ontario  
Agents



Wm. H. Dunn,  
294-296  
St. Paul St.,  
Montreal,  
Agents for  
Quebec and  
Lower  
Provinces.

## WILLIAM GALBRAITH & SON, 68 McGill Street, Montreal

If you want good, clean, attractive stock, free from **Must** and **Dust**, send us your mail orders.

**Our Motto: "No Substitutes"**

We believe in giving our customers what they buy, and we have no faith in the "**just as good**" theory.

**WILLIAM GALBRAITH & SON**



*Tartan*  
BRAND

SIGN OF PURITY

# HEADQUARTERS

for all Mediterranean Fruits

Valencia Raisins, Malaga Raisins of all kinds, Sultanas,  
Table Figs, Cooking Figs

Also report new Dates, new Santa Clara Prunes, new Valencia Shelled Almonds,  
new Jordan Shelled Almonds

All of the above of finest quality, bought at lowest prices. It will pay you to see our travellers.  
Write or wire before placing your order.

Our Telephone is Free to Buyers, 596

**BALFOUR, SMYE & CO.,** Wholesale Grocers, HAMILTON

## BE THE FIRST IN YOUR TOWN

to sell Suchard's Cocoa, for it will certainly pay you.

Suchard's is undoubtedly the finest cocoa made. In purity, in fineness, and in its exquisite flavor it is unequalled by any other brand. This is proved by the fact that it has the largest sale of any high-grade brand—over 25 tons of

## SUCHARD'S COCOA

and Chocolate being consumed daily.

Your customers will not be slow to recognize its superiority, and will be inclined to judge your whole stock by the excellence of your cocoa.

In addition, you will make a larger profit per pound on Suchard's than on cheaper brands. It will certainly pay you to stock it.

Write for sample and quotations.

Canadian Depot:

**Frank L. Benedict & Co., Montreal**  
**Mitohell & Saunderson, Winnipeg, Man.**

## W. H. MERRIMAN WHOLESALE GROCER ST. CATHARINES, ONT.

### SPECIAL NOTICE TO THE TRADE:

I wish to announce that from this date on I will be the wholesale distributor of the celebrated *International Stock Food Co.'s lines* in the territory on the Niagara Peninsular, lying south of Hamilton and east of Brantford to the Boundary. The International preparations are in great demand at this time of year and dealers would do well to have a large assortment on hand for the Fall trade. My representative will call on you at any time with full particulars. Thanking you for past favors,

I am, yours truly,

**W. H. MERRIMAN.**

### WHAT INTERNATIONAL STOCK FOOD WILL DO FOR YOU

International Stock Food will pay you a quick and sure profit the year around.

International Stock Food will advertise your store and bring you new trade.

International Stock Food will prove the best selling and best advertised specialty line you ever had in stock.

### \$ Are you in business to make money? \$

Write to **W. H. MERRIMAN, ST. CATHARINES,** for the best money-making proposition of the year.

A beautiful colored lithograph of Dan Patch, 1.55 and Cresesus, 2.02½, making a fast mile, will be mailed, absolutely free postage prepaid, to any grocer in the above-mentioned territory who writes to **W. H. MERRIMAN** telling where he saw this advertisement. Grocers in other parts of Ontario address

**INTERNATIONAL STOCK FOOD CO.**  
**TORONTO, CANADA**

**Currants  
Currants  
Currants**

GREECE'S FINEST PRODUCTIONS:

**HAYCASTLE, OLYMPIC, PARADISE,  
MINERVA, ATHENA**

OUR SPECIALTY is CURRANTS. The best growers in Greece—from the best districts in Greece—supply us. Our goods are about ¼c. per pound higher in price, and one cent per pound better in quality—but it pays to buy QUALITY. Poor currants are always dear—ever think of it? Our travellers will tell you. We are the largest dealers in currants in Canada.

**W. H. GILLARD & CO.  
HAMILTON**

Wholesale Grocers

Importers of Fine Fruits

**XMAS  
ORDERS**

Send in early. Phone  
or wire, our expense.  
We will rush shipment.

**LUCAS, STEELE & BRISTOL**

Wholesale Grocers,

HAMILTON,

ONT.

**ROWAT'S**

The name that applied  
to

**PICKLES and  
OLIVES**

means

Quality the best  
Profit satisfactory  
Business increasing

You can't wish for more.  
All jobbers.

**"Let Us Act Wisely"**

LET US SEE TO THE GETTING OF

**"Welcome Soap"**

The cake soap that out-washes all others  
similarly priced.

**"Royal City"**

A bar that never compromises with dirt.

**"Peerless"**

A "catch-the-eye" bar suited for grocery  
trade.

**"Crystal Soap Chips"**

In bulk. Just the thing for large washings.

"Let us act wisely"—wise  
grocers speak thus.

**THE GUELPH SOAP CO.  
GUELPH, Ont.**



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**IN STORE**



**NEW GRENOBLE**

**WALNUTS**

**JAMES TURNER & CO. LIMITED**  
HAMILTON

**MINCE MEAT**  
FOR  
**XMAS TRADE**

**SAVOY** Brand, in 12-oz. cartons. Condensed Mince Meat made of the choicest materials. A ten cent favorite. Packed in cases of three dozen.

**IMPERIAL** Brand, **WET** Mince Meat packed in fancy wood pails, 10-lb., 25-lb. and 50-lb. each. Pure, Rich and Wholesome.

**"The Brand That's in Demand"**

**"MADE IN CANADA"**

**Canadian Factory, 77 Front St. E., Toronto**  
**ARMOUR LTD.**

**Nuts! Nuts! Nuts!**

Our stocks are now complete in all lines. Your commands will receive prompt attention.

Large shipment of **Grenoble Walnuts** just to hand. Also special lot of **Tarragona Almonds**. Filberts always in stock.

These are the goods for the Christmas trade.

**Quality First Class      Prices the Very Best**

*Write for Quotations*

**C A. Chouillou & Co.**  
14 PLACE ROYALE  
**MONTREAL**

## Diamond Brand Maple Syrup

The Syrup which has been carefully compared with all other brands by competent and shrewd buyers, and pronounced **The Best.**

## Twin Block Pure Maple Sugar

The  $\frac{3}{4}$ -lb. size which retails at 10c. each. The Sugar which has stood the test of Government inspection, and the kind of which your neighbor sells so much.

## Maple Cream Hearts

Those delicious Maple goods which sell at sight, and which please the most exacting and fastidious customer.

## The Big Four

The best and most attractive 10c. package. Following are the kinds: Maple Chocolate Creams, Maple Toffee, Maple Caramels, Floridines.

## Nut'y Creams and Fruit'y Creams

Two novelties in pail goods. These are great sellers. You can retail them at 20c. pound; they sell for double this price in any confectionery store.

We haven't a sticker in our Catalogue; all our goods are up-to-date, fast selling money-makers for you.

**JOBBERS EVERYWHERE**

# **SUGARS, Limited, MONTREAL**

**BRANCHES EVERYWHERE**

# The Making of a System

To be able to design a system that will simplify and expedite the handling of business details is one important item, and to have facilities that will manufacture these designed systems with celerity and accuracy, is another no less important.

We have entirely covered both requirements. Our factory, the largest of its kind in the British Empire, is an ideal one—plenty of air, room and light. It is equipped with the most modern, labor-saving machinery, driven by individual motors, every part of the plant being in the hands of skilled artisans, making possible the quick and unerring handling of any work.



One battery of Ruling Machines in our Canadian factory.



One battery of presses in our Canadian factory.

The staff of experts who design our Systems for Business, have been educated in the great school of Practical Experience, and their work for our ten thousand customers is a guarantee that *your* work will be properly executed if entrusted to us.

It doesn't matter whether it is wholesale, manufacturing, retail, financial, or a professional business, we have systems for any one of them that will simplify and make methodical the accounting, facilitating the general work of handling business details. Write us to-day. One of our experts is somewhere near you, and he knows the systematizing business down to the ground.

## The Copeland-Chatterson Co., Ltd.

Devisers and Manufacturers of Systems for Business

General Office: TORONTO      MONTREAL: Liverpool & London & Globe Bldg.      Works: BRAMPTON  
 WINNIPEG: - - - 141 Bannatyne Ave. East  
 OTTAWA: - - - - - 14 Citizen Bldg.  
 LONDON, ENG: - - - 43 Cannon St., E.C.  
 European Factory: - STROUD, GLOU., ENG.

## ATTACK ON CANADIAN CHEESE REFUTED

Under the heading "Canadian Cheese under Suspicion," the Daily Consular Report, published by the Department of Trade and Commerce, at Washington, recently printed the following:

"Canadian cheese makers have during the last ten years gained a strong position in this market, but the reputation of their product here seems to have been adversely affected by reports which recently came to this side in regard to the general management of milk in Canada. In the Edinburgh Scotsman of Sept. 7, the agricultural editor says:

"At the recent medical congress in Toronto, an exceedingly interesting and suggestive paper on the control of milk supplies was read by Professor Harcourt, of the Guelph Agricultural College, Ontario. He had great fault to find with the manner in which milk was kept and handled in Canada, and he added the remarkable statement that if a commission were appointed in that country to investigate the conditions under which milk was handled and delivered to the consumer, the report of the commission would be worse than the recent revelations relating to the meat-packing establishments in Chicago. If the general handling of milk in Canada is so unsatisfactory as this statement would indicate, it will hardly be contended that Canadian cheese is entirely beyond suspicion. Here, indeed, there is additional evidence of the need for increased vigilance on the part of our own authorities in testing and checking the purity and quality of imported dairy and other produce."

The Canadian Grocer wrote to Prof. Harcourt, inclosing the paragraph from the "Reports," and asked for a statement. Prof. Harcourt's reply follows:

"In reply to your request for some comment on the clipping from the U.S. Consular Report enclosed in your letter of recent date, I may say that the paper referred to was given before the State Medicine Section of the British Medical Association, which met in Toronto last August. The subject, which was taken up at the request of the secretary of the section, was "The Protection and Control of the Milk Supply." As the section was composed almost entirely of medical health officers, the question under discussion was naturally the milk supply of our towns and cities, and no reference was made to the quality of milk delivered at our cheese and butter factories. The object of the paper was to point out some of the common sources of contamination, and thus draw attention to the need of closer inspection.

"It is well known that, except in some few places, there is no system of inspection of the milk delivered in our villages, towns and cities that is worthy of the name. The larger dairy companies do exercise a close inspection of the source of their supply, and in some few cases milk producers are seeking to give their customers milk of the quality known as "certified," but this forms a

comparatively small percentage of the whole of the milk consumed in the province.

"In the paper in question, I made the following statements regarding milk:

"If the true value of milk as a food was more fully appreciated, it would be used much more freely. Chemical analyses and experience prove that among all our food materials there are none more wholesome than good pure milk. It is cheap, palatable, easily digested, and highly nutritious. Its value as an article of diet for children and invalids is fully recognized; but for adults in good health, it is too frequently regarded as a luxury to be used as a condiment with tea, coffee and fruit, and as an adjunct in cooking. Milk is, however, not only a condiment and beverage, but it is a food, and a valuable one.

"On the other hand, the very qualities which make milk such a desirable food, also render it undesirable from another standpoint. It is a particularly fine media for the growth of bacteria; and, as a result of the manner of its production and the way it is commonly handled, it is subject to contamination with bad flavors, dirt, and all the myriads of germs usually associated with the dust that accumulates in the stable.

"The taste and purity of milk is influenced in many ways. Bad flavors may be given to it from the food eaten by the cow, by the foul air the animal is compelled to breathe, by the products of certain germs, or by the direct absorption of bad odors. Milk is practically never free from bacteria, and, even with the utmost care it is impossible to altogether prevent further contamination. Under the usual conditions, hairs and scales from the body, dust from the udder, sides of the cow, and from the air in the stable, and even dried particles of animal manure all loaded with germ life find their way into the milk during the milking operations. When it is allowed to stand exposed in the stable until the milking is completed, as is frequently the case, more organisms are added. Further, when being delivered, it is again liable to be contaminated from the dust of the roads. In some cases partially cleaned bottles taken from one house are filled at the wagon and delivered at the next. In these and many other ways, milk may be contaminated with bacteria of various kinds and dirt of all descriptions. In fact, it is quite probable that if a commission was appointed to investigate the condition of the milk supply, a worse state of affairs would be found existing than reported of the United States meat packing houses."

"It must not be forgotten that nearly all milk is consumed in the raw state, consequently, all the bacteria, whether of disease or otherwise, are

taken into the system in an active condition and for this reason milk is more dangerous than cooked foods.

"After calling attention to the value of pasteurization and the danger of the use of preservatives, I stated:

"In justice to the producers, it may be stated that they are not altogether to blame for the present state of affairs. The consumers have not, as a class, made themselves familiar with the nature of milk in order that they may intelligently judge of its quality and understand the care it requires after it is delivered. They have not shown a disposition to encourage the sale of the pure article to the extent of being willing to pay more for it. A really good milk cannot be produced as cheaply as the ordinary kind, and when the price of milk is raised, the consumer, not appreciating the added value, objects to paying the advanced price. This naturally discourages further efforts towards improvement. However, when consumers awaken to the true nature of the ordinary trade milk and realize the risk they are running in using it, and demand milk of known quality and purity and are willing to pay for it, such milk will be supplied."

"In conclusion, it may be stated that on every hand there is evidence of the need of closer inspection. Milk is an opaque substance which naturally hides impurities and adulterations and is particularly liable to serious contamination. There are, and doubtless always will be, certain men in the milk trade who, from the slovenly methods they employ, are a disgrace to the business and a menace to the health of the community. A system of inspection should be instituted and a standard of quality and purity for market milk should be devised, that will force these men out of business, encourage the careful producer and improve the quality of the milk offered for sale."

"In view of the fact that milk is so largely used by infants and invalids and that medical men state that the high rate of mortality among infants is due to impure milk, it is surely evident that everything possible ought to be done to insure milk being pure and to prevent this waste of life. Those interested in cheese factory work are at present asking the Government to arrange for a systematic inspection of the source of supply and of the handling of the milk for cheese factories. Why should there not be some more perfect and searching inspection of the ordinary market milk?"

Prof. Harcourt makes it plain that the Scotsman has been misinformed, but

he does not safeguard the milk consumed in the butter, nor the operation of the dairy industry.

The Ontario Government has spent over \$65,000 of dairying divided as follows: men's Asoc. \$24,000, schools, \$24,000, and the remainder for the dairy industry.

There are many dairies in the province, the holders of each year of milk production are analogous to meetings, and of dairying also confer regarding the try.

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he does not tell what is being done to safeguard the quality of the milk consumed in the manufacture of cheese and butter, nor does he tell the methods in operation for the improvement of the dairy industry.

The Ontario Government is spending over \$65,000 a year for the improvement of dairying in this Province. This is divided as follows: Grants to dairymen's Association, \$4,000; dairy instruction and inspection, \$35,200; three dairy schools, \$24,000; contingencies, \$2,000.

There are two Dairymen's Associations, the Eastern and Western, and hold each year a number of meetings of milk producers for the study of the dairy industry. These meetings are analogous to the Farmers' Institute meetings, and are for the improvement of dairying methods. The Associations also confer with the Government regarding the improvement of the industry.

This season 39 men spent their whole time in the work of instruction and inspection in creameries and cheese factories. The factories which received instruction were required to pay a fee to the Department covering about one third of the total expenditure. Approximately three-fourths of the factories and creameries received instruction during the past season.

There are in the Province 1,250 cheese factories and 115 creameries. At the last session of the Legislature the Department was authorized to appoint two sanitary inspectors. The Act is named "An Act to amend the Act to Prevent Fraud in the Manufacture of Cheese and Butter." Besides providing for the appointment of sanitary inspectors the Act provides:

No person supplying milk or cream to a cheese factory or creamery shall keep his dairy, milk house, milk stand, or any vessels or equipment used for the storing or the carrying of milk or cream, in an unclean or unsanitary condition.

"Every cheese factory and creamery manufacturing butter or cheese for public use or sale, and the surroundings of every such cheese factory and creamery shall be kept in a clean and sanitary condition, and all the water used therein for the manufacture of any dairy products must be clean and pure."

A maximum penalty of \$200 is provided.

Instruction has been carried on by the Government to a limited extent for 20 years, but it was not until 1901 that the factories were formed into groups and the work was done systematically and thoroughly. There were then seven inspectors in Eastern and three in Western Ontario.

The appointment last year of two sanitary inspectors was an experiment. It has worked so well that at the coming session of the Legislature the advance is to be made of clothing all the inspectors with the authority of sanitary inspectors.

At a meeting recently in Toronto of

inspectors, chief instructors and representatives of the Dairy Associations called by the Government, four suggestions were made which it was authoritatively stated at the Department, would be embodied in an Act at the approaching session. The suggestions are:

1. That the province be sub-divided so that each inspector should have about thirty-five factories or creameries, under his charge. This would require a staff of thirty-eight instructor-inspectors. The instructor-inspectors will visit many farms and advise with the producers as to the best method of producing the desired quality of milk. In the opinion

preliminary tests by factorymen have shown ground for suspicion.

4. That any owner or manager of, or assistant in a cheese or butter manufactory who shall knowingly receive or make into cheese or butter any milk or cream that is tainted, gassy, over-ripe, or delivered in rusty or unclean cans or utensils, or in which a preservative of any description has been used, or which has been drawn from cows suffering from lump-jaw or other infectious disease, shall be liable to a fine. We now have a provision under which the producer can be prosecuted, provided he sell or supply to a cheese or but-

Grocery Brokers—Champions of the Wholesale Grocers' Hockey League, 1906.

F. A. DONALDSON  
(point)  
Traveller for  
J. S. Donaldson.

A. R. MILLMAN  
(centre)  
W. H. Millman & Sons,  
clerk.

W. E. BIDWELL  
(cover point)  
Agent,  
J. T. McBride, Montreal.

H. P. THOMPSON  
(cover point)  
Clerk of Anglo-  
American Tea Co.



T. C. VEBBER  
(rover)  
Clerk of  
R. S. McIndoe.

R. W. BANKS  
(left forward), captain  
Manager, Hitlow  
Coffee & Tea Co.

A. S. MAY  
(Manager)  
Traveller for  
R. S. McIndoe.

W. W. MAY  
(right forward)  
Traveller for  
R. S. McIndoe.

H. M. FERGUSON  
(goal)  
Clerk of Anglo-  
American Tea Co.

The following officers were elected for Season of 1906-7 at the annual meeting last week of the Grocery Brokers' Hockey Club of Toronto: Hon. Presidents—R. S. McIndoe, Jas. Scott; Hon. Vice-President, Henry Wright; President—W. H. Millman; Vice-Presidents—J. H. Summers, Fred. Dane; Sec.-Treas.—A. R. Millman; Manager—P. F. Millman; Captain—To be elected; Patrons W. G. A. Lambe, P. L. Mason, C. L. Marshall, J. S. Donaldson, A. B. Lambe, C. W. Powis, Geo. Stanway, R. W. Hayter, C. H. Anderson, Wallace Anderson, C. E. Kyle, S. Hooper, Hugh Lambe, W. G. Patrick, Geo. Musson.

of the chief instructors the chief essentials in producing a first-class article is that the raw material receive proper attention by the producer and milk hauler. Chief instructors Barr and Pufflow stated that 90 per cent. of the rejections can be traced to inferior raw material."

2. That every factory or creamery be charged a fee of \$12 to help defray the expense. The appropriation required would be \$42,700, and the proceeds of the \$12 tax would amount to \$16,000.

3. That the instructor-inspector be required to test milk and cream for adulteration only on application, and after

ter manufactory any milk that is tainted or badly soured, and it is thought to be distinctly in the interests of the industry to have a provision by which a maker or proprietor can be dealt with provided he accepts any such milk to be manufactured into a food product for general use. This will have the effect of practically prohibiting a maker from accepting milk of inferior quality which has been refused at a factory.

Three quarters of the cheese exported from Canada is produced in Ontario. Most of the other quarter originates in Quebec and there the methods are similar to those in use in Ontario.

# THE CANADIAN GROCER

Established 1886  
The  
**MACLEAN PUBLISHING CO.**  
Limited.

**JOHN BAYNE MACLEAN** President

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island, Newfoundland and abroad.

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WINNIPEG	511 Union Bank Bldg Telephone 3726
VANCOUVER	F. R. Munro Geo. S. B. Perry
ST. JOHN, N.B.	7 Market Wharf J. Hunter White
CHICAGO, ILL.	1101 Teutonic Bldg. J. Roland Kay
<b>GREAT BRITAIN—</b>	
LONDON	88 Fleet Street, E.C. Telephone Central 12960 J. Meredith McKim
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Great Britain, 8s. 6d. Elsewhere 12s.

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## WINNIPEG CIVICS.

Disappointing in the extreme is the failure of the various committees of commercial organizations in Winnipeg, to present to the electors a business men's ticket for the new Board of Control. At an enthusiastic and well attended meeting, held a few weeks ago, it was decided to ask J. H. Ashdown to stand for the Mayoralty, requisitions were circulated and shortly after Mr. Ashdown consented. This was good work, but it is necessary that the Mayor should have the support of a business council and a Board of Control composed of men of more than ordinary intelligence and capacity. To the task of securing suitable candidates for the Board of Control—candidates worthy of the endorsement of the various commercial and professional organizations of the city—the committee bent their energies, but they did not succeed in arriving at any definite tangible results. The men whose candidature was most desired refused to stand and, rather than give four mediocre candidates the endorsement of the business organizations of the city, it was finally decided to make no recommendations for the Board of Control.

It was indeed disappointing that the committee should have failed in this

undertaking, for it is as important that Winnipeg should have a good Board of Control, as a good Mayor. There seems now to be little doubt of Mr. Ashdown's election—probably by acclamation—and Winnipeg is therefore assured of a good businesslike head of her civic administration; but it must be disappointing to Mr. Ashdown that he is not to have the support in the Board of Control of at least one or two of the leading business men of the city.

## BOARD OF TRADE ACTIVITY.

King's County Academy in Kentville, N.S., the institution of secondary education in that district has not been meeting the educational requirements of the neighborhood. The Kentville Board of Trade has a school committee and has had the matter under consideration for some time. At a recent monthly meeting of the Board the principal at the invitation of the Board spoke on the needs of the Academy and Public School. The Western Chronicle's report of the meeting contained:

On motion Principal Fairweather was made a member of the School Committee of the Board. It was decided to work in union with the regular School Board of the town and start with a public meeting in the Court House and get the parents in touch with the staff of teachers and get the citizens more interested in the school and in this way make Kentville in the lead as a residential town as the better the school the greater the chance to get people to move in.

This is in a Board of Trade, enterprise and public spirit. In every town of the size of Kentville in Canada about 1800 population improvements or progressive movements are needed that could be expeditiously effected by the co-operation of the citizens under the leadership of the organized business interests in the Board of Trade. The Board of Trade activity of the Maritime Provinces is a worthy example for all the rest of Canada.

## ELECTING BANK DIRECTORS.

A bank director, the head of one of the largest mercantile institutions in Toronto, stated the other day that bank directors were appointed by the managers. That he asserts, was the practical result of the method in vogue. At the annual meeting of shareholders a ballot bearing the names of persons to be voted for as directors was handed each shareholder. These ballots were prepared by the manager and, all the shareholders had to do, was mark the ballots and pass them back. That gave the form of election.

It's the shareholders' fault. Their money is at stake and any of them

could nominate other directors. It might be scandalous but it would be only business. Many people regard banks with feeling of awe, the real temples of mammon, scarcely to be entered with one's boots on, and the Board Room as the Holy of Holies. A bank deals in money, securities and credit, just as a grocer deals in food stuffs and they hustle for business too. When bank shareholders in annual meeting realize their possibilities they will no longer continue as the great seal of the institution in the hands of the general manager.

## REVIVALS AND EARLY CLOSING.

A Brandon, Man., dealer, in conversation recently with The Canadian Grocer said a good word for Crossley and Hunter the well known traveling evangelists.

"I can't say that I am much in love with the revival methods," he said, "but I must say that I noticed one good effect after the Crossley and Hunter meetings held a while ago. Mr. Hunter gave the people some plain talk about the injustice and imposition in making the stores keep open on Saturday night until long after midnight attending to late deliveries of goods that might just as well have been ordered earlier in the day. You know some people order goods at 11 o'clock that might just as easily have been ordered in the morning, and they want delivery that same night. Mr. Hunter's plain talk on this subject had a big effect at first but things are getting as bad as ever again."

"No Brandon isn't any worse in this respect than other towns, but its bad enough. People are thoughtless that's all."

Perhaps if dealers in Brandon and numerous other towns where store-keepers are similarly troubled would ask their local papers to take the matter up there would be a change for the better. A few paragraphs in the local paper should be as effective as an evangelist's address in reminding people of the injustice their thoughtlessness entails.

## SETTLING OF THE WEST.

Much has been said and written about the foreign invasion of Western Canada. People of all lands are seeking to make for themselves new and happier homes in the Canadian West, but a survey of the homesteading returns give the assurance that the prairies and the coast province will be not very different from the rest of Canada.

During August, for instance, there were 3,388 homesteaders located, and of these only about 10 per cent—to be

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From Eastern Canada came 687, and it will be reassuring to the Maritime provinces to know that 590 of them were from Ontario. There were 259 natives of the West and 940 Americans.

During the first eight months of this year, 110,527 immigrants arrived in Canada, against 85,722, during the same period a year ago. Of these, 92,579 were of British origin. There were 71,000 English, 17,000 Scotch and 3,000 Irish.

#### ONTARIO'S DIARY INDUSTRY.

Distorting Prof. Harecourt's address before health officers upon the lack of inspection of urban milk supplies into an attack upon the Canadian cheese industry is a sample of yellow journalism for which the Edinburgh Scotsman is probably not responsible. We assume at any rate that they asked their information as it reached them from this side. Curiously enough the Canadian daily press has not found time to take this question up. The American consular service were quick to seize upon matter detrimental to one of Canada's most important industries. The Canadian Grocer wrote to Prof. Harecourt and his reply stating the case very clearly is contained in this issue and will be interesting reading to all interested in the dairy industry.

It is not pretended that the handling of milk in Ontario is ideal, but it is a safe assertion that it is handled as well here, all things considered, as it is anywhere in the world. The Ontario Government is spending \$60,000 a year on the improvement of the dairy industry in the Province. The Dominion Government is spending large sums in the interest of the export branch of the trade. The Provincial Government by dairy schools, assistance to the dairy associations and the provision of farmers' institute lectures is endeavoring to improve the industry from the producing side; by maintaining a corps of competent instructors to improve the manufacturing branch. Last year two sanitary inspectors were appointed with power to enforce improvements. Next year all of the two score inspectors are to have the powers of sanitary inspectors, and their duties will take them to the farmers as well as to the factories.

These facts together with the phenomenal growth of the industry speak for themselves, and give assurance both as

to the methods in vogue and the progressiveness of the dairy industry in Canada.

#### POTATOES.

An experimental shipment of Michigan potatoes has been brought into Ontario, but until Canadian potatoes go considerably higher, the importation of the tubers is not likely to assume large proportions. The duty is 15c. per bushel, and the Michigan variety is not as good by 5c. a bag as the eastern Delawares.

The action of the wholesale potato dealers in agreeing to make 80 lbs. a bag of potatoes, and to charge for the bag with the potatoes will at least simplify matters. Dealers, both wholesale and retail will know what they are doing, and it is not unlikely that bags will be better taken care of. It is a curious instance of the influences that direct trade in certain channels. Sugar is heavy, and a hundred pounds of it is smaller than ninety pounds of potatoes.

#### TRAVELERS' TAX MAY BE ABOLISHED.

During the recent conference of Provincial premiers held in Ottawa, which consulted Sir Wilfred Laurier on divers questions relative to the welfare of the provinces, there was a satisfactory consideration of the tax on non-resident commercial travelers which is levied on them by the provinces of British Columbia and Prince Edward Island and the tax on foreign travelers in Quebec Province. As the tax stands to-day in the province of Quebec, it calls for the payment of \$300 per year for those travelers calling on liquor firms; a yearly tax of \$100 on those calling on wholesale houses only; \$200 per year on those calling on both wholesale and retail houses. A six months license is sold and cuts these figures in half. British Columbia has a nominal tax of \$100 on all travelers representing firms outside the province. Prince Edward Island has a nominal tax of \$20 on travelers who represent firms outside of the province. These three provinces are seriously considering a withdrawal of the tax much to the joy of all those concerned. With the abolishing of this business-restraining tax there will be removed the veritable thorn from the side of enterprising commerce.

In these columns the various phases of the question have been discussed from time to time. It is sincerely hoped that the next reference made to it will be its obituary notice. Such a task will be superlatively pleasant.

There is but little satisfaction to be derived from such a law, its benefits were probably known only to the pro-

vincial treasury coffers; long ago it was condemned by prudent men who thought that if protection were required, from trespassers on Canadian commerce, the tariff should serve that purpose, and if one province claimed more protection than another, it was a feeble way of admitting weakness, or a very questionable method of relieving distressed poverty.

The repealing of the law will once again fling open the doors of these provinces to all comers and stamp out a petty piece of provincialism that is not in keeping with the spirit of the age. They will be freed from a stultifying yoke of which they were ashamed. It is a sagacious decision and will be hailed with delight by all those who hold their province on the same level as their sister provinces.

#### EDITORIAL NOTES.

Along with the report that increased importation of tea has lessened the consumption of beer in England comes the statement that the use of beer in Ireland has also declined from 30.25 gallons per head of population in 1895 to 27.90 gallons in 1905.

What wool and mutton mean to Australia is forcibly shown by recent reports, which indicate that there are now 93,000,000 sheep in the country, with New Zealand included, where there are almost 20,000,000. The exportable wool last year came to 1,860,455 bales, worth \$116,305,055, an increase of about \$25,000,000 as compared with the previous year.

American butter at Veracruz, Mexico, reports U. S. Consul Canada, sells for 60 cents per pound can, the home-made article at 50 cents, and Spanish butter at 40 cents. Several butter compounds are also sold, being put up in 5-pound cans and mostly used for cooking purposes. The Mexican laboring man, earning 75 cents a day, and the mechanic at \$1.25, can not afford to buy butter at the high prices.

The Governor of New Zealand stated in the opening of Parliament at Wellington that the promotion of trade with the United States and Canada would be one of the subjects considered during the session. The members would also be asked to consider proposals for a renewal of the subsidies for the San Francisco and Vancouver mail service. The speech referred sympathetically to the proposals of reciprocity with Australia, and expressed confidence that the coming New Zealand exposition would compare favorably with old-world methods.

## FROM GROCER CORRESPONDENTS

### INGERSOLL.

Ingersoll, Nov. 26.

The local branch of the Retail Merchants' Association is a thoroughly wide-awake organization with much beneficial "legislation" in contemplation. The membership is large, and continues to grow at a rate that denotes a gratifying interest on the part of the merchants as a whole. I. W. Kingswood, representing the grocery trade, is the efficient president.

One important step taken by the Association was the appointment of a committee to interview Malcolm S. Schell, M.P., relative to promoting legislation regarding an amendment to section 520 of the criminal code, the object being to allow retail and wholesale merchants to confer with each other for the purpose of promoting trade interests.

Under the section of the criminal code referred to the merchants are denied this privilege. In support of their argument that they should have this privilege the merchants call attention to the fact that labor, manufacturers, and even doctors and lawyers have organized, arranged schedules of prices and taken other action promoting their own interests. In connection with the effort to have the desired amendment a petition is now in circulation which in due course of time will be forwarded to Mr. Schell.

Another phase of business life which long since became irksome to the average merchant is the constant and persistent manner in which he is solicited for contributions for "sweet charity's sake" and for other purposes. Working unitedly, the merchants have at last arrived at the conclusion that the remedy with which to abate this nuisance is in their own hands. Accordingly notice has been given that at the next meeting of the Association a resolution will be introduced looking to a discontinuance of indiscriminate giving. The merchants are agreed that they are simply being "held up" from day to day and there is every reason to believe that the motion will be carried unanimously.

Enquiry at the office of the Ingersoll Evaporator elicited the information that the output this year will be double that of last season. Lest there should be an erroneous impression it should be stated that the output generally last year was comparatively small, which will make this year's, by actual comparison, only about in keeping with the average. O. E. Robinson, formerly of the firm of Robinson Bros. grocers, whom your correspondent interviewed, stated that the major portion of the evaporated apples were being marketed in the West this year. The "sundried apples" those purchased from the farmers are being shipped as usual to Europe. There has been a good market for the evaporated product. The market opened at six cents per pound, wholesale, and has since reached seven cents

per pound. The quality of the apples received at the evaporator this year were above the average.

The Ingersoll Canning Co., which was established four years ago has experienced a very gratifying growth. This season has been a very successful one and practically the entire output has been marketed which speaks well for the popularity of the goods.

### KINGSTON.

The chief topic of discourse among Kingston merchants all week, was the sudden advance in several brands of soap. It came as a surprise to them, causing dark forebodings, and one merchant wanted to know if the Eclipse would affect the Sunlight. Would it not be a wise move on the part of manufacturers to drop the prize system and give better weight—save the wrappers—save the coupons—what imposition on the public. Barnum said they liked to be humbugged, what a pity. Sunlight in Europe weighs 16 oz.; they reduced it to 15, and the retailers kicked so hard they were compelled to put it back to the old honest 16 oz. What weight do we get here? 8 oz. and save the wrappers and get toilet soaps free. Evidently the power of the Lever works like that used in the words of the old negro when they were lowering his wife into her last resting place. After singing the doxology, he with much emotion said, be careful bredden, raise her down gently, lower her up, whoa, whoa, oh deah, and they all said, amen; take Comfort brudder Johnston, take Comfort.

The Old Dutch Cleanser is here and everything looks brighter for her coming. The traveler for Old Church Catusp was around this week, he is a pretty square fellow and works hard for his firm.

We are glad to see the Knights of the Grip come and go. How we would miss that warm hand shake, that genial smile and that "by the way I have something special, just what you want," etc. We love them and their ways, and shame on the retailer who does not use them civilly. Of course there are exceptions. Some travelers are a bore.

George H. Williams, one of our busy knights of the tin-scoop, took a trip out west as far as Edmonton, and was delighted with the country. He invested, and expects gold nuggets some day.

Joseph Cullen, late of Craig & Co., wholesale grocers, and formerly of Gilbert's store, bought out Mr. Allen, cor. Princess and Alfred Sts. Joe is a hustler and should make his pile.

Kingston feels justly proud of its Wm. Leslie, who with his gallant crew of mechanics and divers raised the big ship Bavarian. Score another for Canada.

Mr. Allen, who sold out his stock and good will to Jos. Cullen has gone back to Cobden his old home, where he conducted a large general store. If he can get suitable quarters he will again try his luck.

Herrick Roche, at one time one of our leading druggists and lately proprietor

of Canadian Herb Remedy, died suddenly of heart failure, at Carberry, Man. He left here two months ago in the best of health accompanied by his wife and eldest son to push the sales of Canadian herbs. He had bright prospects ahead. He leaves a large family of little ones to mourn his loss and fight the battles of life. Through the upsetting of a lamp, after the telegram announcing his death came, his home was partly burned down, thus adding sadness to sorrow.

Mr. Lawlor, for many years clerk in McRae & Co., liquor department, has opened out on his own account on Wellington St.

A citizens' league has been formed here for the purpose of trying to have the number of wholesale and retail liquor stores reduced. There are certainly too many for the size of Kingston dispensing liquid ruin.

The genial Joe Zrasso, has opened up a meat shop on Montreal St., for the manufacture of sausages, etc., etc.

The Grocers' Association are going to take up the matter of wholesalers selling consumers directly and indirectly, that is, employers buy quantities and divide up, and also travellers selling hotels coffee, tea and other goods. They are going to spot them, and some of the knights of the grip will get the cold shoulder for being naughty.

### HALIFAX.

W. H. Cawsey & Co., retail grocers, corner of Robie and Willow streets, have sold their business to Barnes Bros., and the latter have taken possession of the premises. The Messrs. Cawsey did a good trade and their store was up-to-date in every respect. The senior member of the firm, W. H. Cawsey, is an Alderman for the city and was also chairman of the Board of Fire Commissioners. He has gone to the Canadian West to settle, and his brothers who were interested in the business, and the other members of the family are soon to follow.

The grocery business in Sydney is expanding, and another wholesale house in Halifax finding that its business is so increasing there that it has decided to open a branch in the Iron City. A. & W. Smith have just completed the purchase of a fine store on one of the principal streets and will soon be ready for business. This is the second Halifax wholesale firm to open a branch of its business in Sydney this month.

A. L. Doyle & Co., who opened a branch of their grocery business on Spring Garden Road, last May, have disposed of their property and closed out the business. There still remain four retail grocery stores within a radius of one hundred yards on the same street.

### GODERICH ET AL.

Huron County, always one of the best apple districts in Canada, has not fallen behind this year. By the figures now available. Mr. David Cantelon, Clinton, probably the largest shipper in the county, has closed up the season's business in this line with a final consignment which makes a total of 200 carloads, or about 35,000 barrels. Three separate orders that he filled were for

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five thousand barrels each, one lot going to Winnipeg and a thousand as far west as Calgary. Notwithstanding the fact that Nova Scotia is a large apple producing Province, Mr. Cantelon filled an order of 1,000 barrels for St. John. Mr. Robert Elliott has shipped 135 cars of apples from Goderich during the season, and with other shipments from other stations has sold altogether about 30,000 barrels.

Warrener Bros., Goderich, have commenced their new bakery building on Hamilton St., and have about completed the cement basement walls.

Arrangements have been made for the extension of the Bell Telephone from Goderich to Benmiller.

Gledhill Bros., Kincairdine, have purchased the stock of boots and shoes and groceries belonging to the estate of the late Geo. Ballard, Clinton. Alf. Gledhill goes to Clinton to dispose of the stock.

LINDSAY.

November 25, 1906.

Lindsay is a town of about 7,800 inhabitants, and has no less than twenty-five grocery stores, half of which are located on the main street. Besides, there are two wholesale grocers and one large wholesale factory. All are apparently thriving.

The general grocery trade is good in spite of the present very bad roads. The demand for winter apples is good. The supply falls short of the demand in this section. The snow apples are of a good sample, plentiful and very reasonable in price, but the winter variety, such as greenings, Baldwins and spies are very scarce, particularly spies, which are also high in price.

"There has been," remarked a grocer, "quite a change in the dried fruit situation during the past year. Last year new Valencia raisins were selling at 3 lbs. for 25c., whereas now they sell at 3 lbs. for the same price."

Butter and fowl have been very plentiful in Lindsay, and the prices are at present a trifle easier than a couple of weeks ago. There is a splendid market for such produce in Lindsay, (the county town of Victoria County).

Adams' Bros., deal extensively in pressed hay, and sold two car loads a little while ago at \$9 per ton. There has been a big demand for pressed hay this fall. Large quantities are being shipped at present to the lumber camps around here and in the north country.

A. Primeau has made extensive improvements in his store during the last week, enlarging and altering.

J. E. Adams, formerly senior member of the wholesale firm of Adams & Sparling, has gone into partnership with his brother, D. Adams.

An old and respected grocery man, P. L. Hurley, died in the early part of November. He had lately been conducting a large boot and shoe business here.

Quite recently the well-known firm of Adams & Sparling, wholesale grocers, dissolved partnership. This prosperous firm opened business in February, 1905, and dissolved partnership on September 1st, 1906, F. W. B. Sparling continuing the business, under the style of F. W. B. Sparling Co. The new firm report an increased trade throughout their entire territory. A large and well-assorted stock is carried and the warehouse is conducted in first-class order.

Mr. Sparling was for a number of years connected with the financial staff of H. P. Echardt & Co., Toronto, and bears the reputation of giving close application to every detail of business.

ST. CATHARINES.

The apple crop in the townships adjoining St. Catharines was a very small crop this season. The apples are of an inferior quality and consequently are not bringing good prices.

Owing to the Niagara, St. Catharines and Toronto Street Railway Company having their roads pass through Thorold, Merritton and from Port Dalhousie to St. Catharines with cheap transportation enables the citizens of these places to come to the city to do their trading and marketing which helps to fill the coffers of our merchants and tradespeople generally.

Meats of all kinds have lowered in price during the past week. The bad state of the country roads has slackened business to a large extent here as farmers and huxters will purchase at the nearest point thereby saving distance.

OTTAWA.

Business amongst retailers is reported fair. The weather is not at all the best for trade, but owing to Parliament opening on Thursday last, a stimulus has been given to business in some parts of the city. Merchants are looking forward to Christmas trade—in fact, most wish it were over, as it means a trying time endeavoring to fill so many wants at once.

The Retail Grocers' Association have their hands full at present. The new by-law regulating pedlars and transient traders, is being prepared to present to Council. The early closing petition, asking for 9 o'clock on Saturdays, is being circulated, and arrangements are being made for a joint lecture on Wednesday, 28th inst., on "Business Systems Suitable to the Retail Trade," by F. C. Gilbert, chartered accountant, and Aldolphe Provost, of Provost & Allard, wholesale grocers. This lecture is part of a series of evenings arranged for monthly, during the winter, by the Association, and it is open to all grocers, whether members of the Association or not, together with the privilege of bringing a business friend.

In connection with the pedlars and hawkers' by-law, your correspondent would like to express his feelings regarding the attitude of the members of the Association in the matter. Credit is due to the many grocers who were interested enough to attend the first meeting, and be in readiness to support the petition, asking the City Council to pass it. But a feeling of dissatisfaction cannot but be felt with those who, for the past few years, at every turn, took umbrage at the Association for (what appeared to them), its slowness in dealing with the pedlar question, but who, when they now have the opportunity to lend material assistance by their attendance and signatures, are

inconsiderate enough to allow the members of the committee to leave their own places of business in order to obtain signatures. These, the thoughtless ones, are willing enough to give, but feel that in doing so they have done all that is necessary, or have actually conferred a power upon the Association.

This should not be, and it is to be hoped that the future will see better attendance in order that the full strength of the Association may be used in having this new and important by-law pass the City Council.

E. M. Trowern, of Toronto, Dominion Secretary of the Retail Merchants' Association of Canada, and J. A. Beaudry, Montreal, Dominion Treasurer of the same Association, are in the city in connection with the Amendments to the Criminal Code asked for by the Association.

The Standard Chemical Company, have opened a branch here, and for the first time, Ottawa grocers are selling charcoal.

The butter market is very firm. Advances of 1-2c. to 1c. have taken place with creamery blocks and solids. Eggs are in good demand, and will be, until after the holidays. Cooking stock is 22 to 23 cents, late gathered, 25 to 30 cents, new laid, 40 cents. Potatoes are also firm at 85 to 90 cents. Onions bring \$1.25 to \$1.35 a bag. Cheese is quoted about the same, 13c. to 13 3-4c., with no sign of advance. Lard, 12 1-4c. to 12 3-4c. Poultry of all kinds has been coming in more plentifully, causing a break in the high prices usually ruling. Although the demand is extra good, supplies seemed to be more than equal to it.

Prunes are wanted badly by the trade. Old stock is completely cleaned up, and has been all month. New stock not arriving when expected has caused a big loss in sales. However, prunes will be on the market in a day or two, and should be sold quickly.

Finnan haddies have been a scarcity for the past two or three weeks, and quotations are higher for what little stock is arriving. It is expected that supplies will be more plentiful in a few days.

Apples are in good demand.  
 No. 1 Spies . . . . . \$4.00 to \$4.50  
 No. 1 Baldwins . . . . . 3.50 to 3.75  
 No. 1 Snows . . . . . 4.00  
 No. 1 Greenings . . . . . 3.50 to 3.75  
 other varieties No. 1 \$3.00 to \$4.00.  
 No. 2 stock brings \$2.75 to \$3.50 according to sample.

CHATHAM.

Sydney Wood, for some time past in the employ of his father, Fred Wood, the grocer, intends, in the course of a few days, to start a meat business on Head Street, adjoining his father's stand.

While none have as yet definitely announced themselves, it is expected that  
 (Continued on page 29.)

# Markets and Market Notes

## QUEBEC MARKETS.

### POINTERS—

Evaporated apples—Advanced.  
Fish—Revised.  
Beans—Declined 5c.

Montreal, November 28, 1906.

Every wholesaler is very busy this week which is the last week of navigation. There may be a few boats running next week to points near Montreal but jobbers are not counting upon this being the case, and are doing all that is possible to get the last shipments off this week. A very brisk trade may be said to be passing, but the wholesale houses are hampered by not having their goods on hand to fill orders. In some cases houses have been compelled to fill the commands of their customers at a loss of from 2c. to 3c. a pound on certain lines, simply because the stocks due to arrive had not come to hand in time, and the customers wanted the goods. In canned goods, fruits are scarce, but otherwise there is little that is new. Fair trade is passing in sugar at unchanged prices, while in teas the only feature of interest is the scarcity of Ceylon greens. Regarding molasses, reports from the Barbadoes say that the crop for 1907 depends upon the rainfall during the next couple of months. The situation in dried fruits remains about the same as it was last week. Good demand for spices is reported, due to the approach of the holiday season. Evaporated apples continue to advance, some dealers asking as high as 8½c. to 9c.

**CANNED GOODS.**—Last deliveries of canned goods are being made, although it must be confessed, rather slowly. There is a slight trade being done by jobbers, but the retail trade is pretty well supplied. Canned fruits appear to be very scarce this season. This is not surprising considering the crop figures of the different fruits. As heretofore stated strawberries are now practically an unknown quantity. Peaches and pears are not in large supply, while raspberries may truthfully be said to be scarce. And no relief is in sight before next year. The only hope lies in the vain possibility that there will not be a large demand for these goods throughout the coming year. But even though there be but a steady trade, supplies are likely to be exhausted. Gallon apples are said to be in good supply, but large quantities are being exported.

**SUGAR.**—There is nothing new in sugar this week. Demand is fair to good at steady prices. Jobbers do not anticipate any change for the time being.

Granulated, bbls. ....	\$4 30
" " 1-bbls. ....	4 25
" " 2-bbls. ....	4 25
Paris lump, barrels .....	4 95
" " half-barrels.....	4 95
" " boxes, 100 lbs. ....	4 85
" " boxes, 50 lbs. ....	4 95
Extra ground, bbls. ....	4 70
" " 50-lb. boxes .....	4 80
" " 25-lb. boxes .....	4 90
Powdered, bbls. ....	4 50
" " 50-lb. boxes .....	4 70
Phoenix .....	4 10
Bright coffee, yellow .....	4 15
No. 3 yellow .....	4 15
No. 2 .....	4 00
No. 1 .....	3 90
No. 1 " bbls. ....	3 85
No. 1 " bags .....	3 85

**SYRUPS AND MOLASSES.**—There is nothing new in the local situation as regards molasses. Reports from the West Indies say that planters have now reached the critical period. Everything depends upon the rainfall experienced during the next couple of months. Up to the present the weather has been rather dry than otherwise, but hopes are high for favorable weather from now to the end of January.

Manufacturers of syrups are all busy, and report good trade.

Barbadoes, in puncheons .....	0 30
" " in barrels .....	0 32
" " in half-barrels .....	0 33
New Orleans .....	0 22 1/2
Antigua .....	0 30
Porto Rico .....	0 40
Corn syrups, bbls. ....	0 02
" " 1-bbls. ....	0 03
" " 1/2-bbls. ....	1 40
" " 25-lb. pails .....	1 00
Cases, 2-lb. tins, 2 doz. per case .....	1 95
" 5-lb. " 1 doz. " .....	2 40
" 10-lb. " 1/2 doz. " .....	2 35
" 20-lb. " 1/4 doz. " .....	2 25

**TEAS.**—It is still rather quiet in teas, but some little improvement is noticeable. Ceylon greens are scarce, as are also Japans. Prices are well maintained at figures quoted.

Japans—Fine .....	0 25	0 30
Medium .....	0 20	0 23
Good common .....	0 18	0 18
Common .....	0 15	0 17
Ceylon—Broken Orange Pekoe .....	0 20	0 33
Pekoe .....	0 17	0 20
Pekoe Souchongs .....	0 15	0 20
Indian—Pekoe Souchongs .....	0 12 1/2	0 18
Ceylon greens—Young Hysons .....	0 17	0 20
" Hysons .....	0 16	0 17
" Gunpowders .....	0 13 1/2	0 14
China greens—Pingsuey gunpowder, low grade .....	0 11	0 15
" " pea leaf .....	0 19	0 22
" " pinhead .....	0 31	0 35

**COFFEE.**—Manufacturers are busy filling orders but the situation is without feature of interest. Prices are steady.

Jamaica .....	0 10 1/2	0 11
Java .....	0 15	0 30
Mocha .....	0 19 1/2	22
Rio, No. 7 .....	0 09 1/2	0 10
Santos .....	0 10 1/2	0 11
Maracaibo .....	0 11	0 13 1/2

**FOREIGN DRIED FRUITS.**—Few changes have occurred locally, the situation remaining about the same as when last reported. Currants on spot are limited and prices firm. For futures, via New York on the "Clara," the price is somewhat shaded. Valencia raisins are cleaned up on spot, and are reported slightly weaker in Spain. Reports from the coast contain very little news. The situation there is without change of note. Prunes are now selling quite freely. It is estimated that the crop is anywhere from 175 millions to 180 million of pounds this year.

Valencia Raisins—		
Fine off-stalk, per lb. ....	0 08 1/2	0 09
Selected, per lb. ....	0 09 1/2	0 10
Layers, .....	0 09 1/2	0 10
Dates—		
Dates, Hollowees, per lb. ....	0 05	0 06
California Evaporated Fruits—		
Apricots, per lb. ....	0 23	
Peaches, .....	16	
Pears, .....	0 17	
Malaga Raisins—		
London layers .....	2 25	
" " " boxes .....	2 50	
" " " boxes .....	0 80	
Royal Buckingham Clusters, 1/2 boxes .....	1 10	
Excelsior Window Clusters, 1/2 boxes .....	3 50	
" " " boxes .....	4 50	
" " " boxes .....	1 30	
California Raisins—		
Loose muscatsels, fancy seeded, in 1-lb. pkgs. ....	0 10	0 11
" " choice seeded, in 1-lb. pkgs. ....	0 10	0 11
" " 2 crown .....	0 08	0 08 1/2
" " 3 crown .....	0 09 1/2	0 10
" " 4 crown .....	0 09 1/2	0 10
Prunes—	Per lb.	
40-50s .....	0 08 1/2	0 09

50-60s .....	0 08	0 08 1/2
60-70s .....	0 07 1/2	0 08
70-80s .....	0 07	0 07 1/2
80-90s .....	0 06	0 06 1/2
90-100s .....	0 06	0 06 1/2
Oregon prunes (Italian style), 40-50s .....	0 08 1/2	0 08 1/2
" " " 50-60s .....	0 07 1/2	0 07 1/2
Oregon prunes (French style), 60-70s .....	0 07 1/2	0 07 1/2
" " " 90-100s .....	0 06 1/2	0 06 1/2
" " " 100-120s .....	0 06	0 06 1/2

Currants—		
Filiatras, uncleaned, barrels .....	0 18	0 08 1/2
Fine Filiatras, per lb., in cases .....	0 08	0 08 1/2
" " cleaned .....	0 08	0 08 1/2
" " in 1-lb. cartons .....	0 08	0 08 1/2
Finest Vostizzas .....	0 08 1/2	0 09
Amalias .....	0 07 1/2	0 07 1/2
Sultana Raisins—		
Sultana raisins, per lb. ....	0 12	0 15
1-lb. carton .....	0 12	0 15

Eleme Table Figs—		
Six crown, extra fancy, 40-lb. boxes .....	0 13	
Four crown, fancy, 10-lb. boxes .....	0 09	
Three crown .....	0 08	
Glove boxes, fine quality, per box .....	0 10	
Fancy washed figs, in baskets, per basket .....	0 20	
" " pulled figs, in boxes, per box .....	0 22	
" " stuffed figs, .....	0 28	
12-oz. boxes .....	0 06 1/2	0 07

**PEELS.**—Peels are scarce and high. Active demand for the holiday trade is reported by the jobbers.

Citron peel, per lb. ....	0 19	0 21
Lemon peel, per lb. ....	0 14	0 11
Orange peel, per lb. ....	0 10 1/2	0 11

**SPICES.**—The lack of labor which has hampered the manufacturers for some time past has been relieved lately and business is going on in good shape. Jobbers report active demand for the holiday trade.

Peppers, black .....	0 16	0 22
" white .....	0 25	0 35
Ginger, whole .....	0 16	0 17 1/2
Ginger, Cochin .....	0 17	0 24
Cloves, whole .....	0 17	0 32
Cream of tartar .....	0 25	0 30
Allspice .....	0 12	0 15
Nutmegs .....	0 30	0 55

**EVAPORATED APPLES.**—There has been no let up in the advancing tendency of this market. Remarks are freely made in grocery circles to the effect that we shall see the price 10c. to 11c. before January, and from present indications there is every probability of this becoming a fact. To-day dealers who have the goods to sell are asking 8½c. to 8¾c. and in some cases 9c.

**RICE AND TAPIOCA.**—Rice is without change, while there is not much of interest in tapioca. It is thought from present indications, that the price asked will be about half a cent lower towards February, but meanwhile any business passing is being done at figures quoted.

B rice, in 10 bag lots .....	3 25	
B rice, less than 10 bags .....	3 30	
C C rice, in 10 bag lots .....	3 15	
C C rice in less than 10 bag lots .....	3 25	
Tapioca, medium pearl .....	0 07 1/2	0 08

**BEANS.**—Spot stocks continue very light, arrivals not coming forward as quickly as might be desired. Prices are slightly lower this week.

Choice prime beans .....	1 45	1 55
--------------------------	------	------

**MAPLE PRODUCT.**—There is nothing new in maple products this week, business going on as usual at steady prices.

Maple syrup, bulk, per lb. ....	0 07 1/2	0 09
Pure Township sugar, per lb. ....	0 10	
Pure Beauce County, per lb. ....	0 11	

**RAW FUR.**—The market is steady at prices quoted.

Bear, black .....	4 00	12 00
Raccoon .....	0 50	1 50
Fisher, dark .....	5 10	7 00
Otter, dark and fine .....	15 00	25 00
Marten, dark .....	3 00	5 00
Mink, dark .....	2 25	5 00
Fox, red .....	1 75	3 00
Lynx .....	4 50	7 00
Weasels .....	0 10	0 50
Skunk .....	0 60	1 00

Valencias—  
Tea—Mark  
Sugar—Fi

Wholesale encouragingly are reputed to sugar, market advance in here. The Wednesday, until immediate de

The steamer York on Nov Toronto hous considerably

Valencias Christmas. T shipment. All tinu very fir vaneing. Son be holding the

**CANNED** quotations are the talk is of market. The this week.

**SUGAR.**—T slightly firmer vance is not l erican market not open till is firmer, hav The recent fe the opening o last week. O grinding. Las made during ber 12 and i November 21, ending Decem

The commere therefore, a l which is favo The importan question. Gen Island during ceived on this ing so far as possible for th sugars this se the outset of with due all that may aris unforeseen ope better labor co Of course, the in the fields larger crop tl limit to the e labor.

Paris lumps, in 50-lb. boxes .....	
" " in 100-lb. boxes .....	
St. Lawrence granulated .....	
Redpath's granulated .....	
Acadia granulated .....	
Berlin granulated .....	
Phoenix .....	
Bright coffee .....	
Bright yellow .....	
No. 3 yellow .....	
No. 2 " .....	



	Per lb.
Peppers, blk.	0 16 0 20
" white	0 25 0 30
Ginger	0 18 0 35
Cassia	0 25
Nutmeg	0 45 0 75
Cloves, whole	0 20 0 30
Cream of tartar	0 25 0 35
Allspice	0 22 0 25
" whole	0 17 0 20
Mace	0 85
Mixed pickling spices, whole	0 15 0 20
Cinnamon, whole	0 17 0 20
" ground	0 20 0 22

**RICE AND TAPIOCA.**—Tapioca is easier to arrive, but that will be a couple of months hence. Spot quotations are unchanged.

	Per lb.
Rice, stand. B.	0 03 1/2 0 03 1/2
Rangoon	0 03 1/2 0 03 1/2
Patna	0 05 0 05 1/2
Java	0 06 0 07 1/2
Sago	0 06 0 07
Carolina rice	0 07 1/2 0 10
Tapioca, medium pearl	0 07 1/2
" double goat	0 07 1/2

**BEANS.**—Quotations are unchanged.

Beans, hand picked, per bush	1 6 1
" prime, No. 1	1 50 1 55
" Lima, per lb.	0 06 1/2 0 07

**SEEDS.**—Because of the bad roads deliveries are very light. Fancy kinds are scarce and higher.

**Aliske—**

Fancy lots, per bush	6 75 7 00
No. 1	6 00 6 25
No. 2	5 75 6 00
No. 3	4 35 5 10

**Red Clover—**

Fancy	7 75 8 00
No. 1	7 00 7 25
No. 2	6 35 6 75

Samples containing a large percentage of buck-horn, catch fly, etc., are at a big discount.

**Timothy—**

Machine threshed	1 65 1 85
Flail threshed, weight usual et.	2 00 2 35

Lots containing seeds bring from 1 1-2c. to 2 1-4c. a lb.

**HIDES, WOOL, FURS.**—The market is steady. Tallow is slightly lower. From this on the quality of hides will be lower.

Hides, inspected, cows and steers, No. 1	0 11 1/2
" No. 2	0 10 1/2
Country hides, flat, per lb., cured	0 10 1/2
Calf skins, No. 1, city	0 12
" No. 1, country	0 11
Lamb skins	0 75 1 00
Horse hides, No. 1	3 50 3 75
Rendered tallow, per lb.	0 06 1/2 0 05 1/2
Pulled wools, super, per lb.	0 25
" extra	0 27
Wool, unwashed fleece	0 15
" washed fleece	0 24 0 25

**FURS.**

	No. 1, Prime
Raccoon	1 40
Mink, dark	4 50 5 00
" pale	2 50 3 00
Fox, red	3 40
" cross	3 00 5 00
Lynx	5 50
Bear, black	12 00
" cubs and yearlings	5 00
Wolf, timber	2 75
" prairie	1 25
Weasel, white	0 60
Badger	1 50
Fisher, dark	5 00 6 00
Skunk, black	1 25
" short striped	0 90
" long striped	0 50
Marten	3 50 20 00
Muskrat, fall	0 16
" winter	0 20
" spring	0 23
" western	0 12 0 15

**CURRENT CHRISTMAS.**

The Grocers' Journal commenting upon the Christmas trade in Great Britain, in relation to the shortage of dried fruits, says the shipments of raisins to London up to November 10 had been 4,500 tons, while the market requirements were 6,500 tons. Shipments to

all of Great Britain averaged 16,000 tons, and the total crop this year was only 12,000 tons. Some people are calling it a "currant Christmas." The journal points out that fig pudding is no mean dish, and takes the cheery view that since everybody is prosperous, the grocer's Christmas trade and the nation's Christmas fare will be something to be thankful for.

**BAG OF POTATOES 80 LBS.**

**Wholesalers Will Not Lend Bags After December 15.**

A meeting of the wholesale potato dealers of Toronto, was held in the office of J. J. Ryan, Colborne Street, Thursday of last week, to organize with a view to disposing of the bag nuisance by mutual consent and concerted action. J. J. Ryan was elected president of the association and Thos. Vance was elected secretary. As each man will continue as custodian of his own fee, a treasurer was not deemed necessary. There were eighteen present.

The bag evil is two-fold, the size of the bag and the cost of it, or the ownership. Since sugar refiners began to put up their product in 100 lb. bags, and the trade has taken kindly to that method of handling, the sugar bag has been the commonest container for potatoes. The old-time flour bag held a bushel and a half, 90 lbs., easily, the sugar bag holds 80 lbs, but by a process of stuffing, shaking down and sewing instead of tying in the old-fashioned way 90 lbs. could be got into it. The shaking down bruised the potatoes at the bottom of the bag, and the unhandy method of closing the bag was a great waste of time and labor. As the wholesalers buy car load lots by the bushel, the question of the bag affected them only in their selling and the retailer and consumer.

As to the ownership of the bag, the wholesalers have found that they have been supplying the country with potato bags at 4c. per bag. One dealer got 3,000 bags at 4c. each, and within a month he had to borrow to get a single car unloaded. This shows how the practise of selling potatoes and "getting the bags back" worked out.

At a second meeting held Monday night, it was agreed that after December 15, the bag should go with the potatoes, which means that the cost will be included, and whoever owns the potatoes owns the bags.

In regard to weight, it was decided to make 80 lbs. a bag of potatoes after November 15. Secretary Vance was instructed to secure for each member a rubber stamp, so that after December 15, on every bill accompanying an order of potatoes will be printed: "These potatoes are weighed and sold at 80 lbs."

**UNITED FACTORIES FIRE.**

**One of Their Toronto Warehouses Scorched—Loss \$45,000.**

Fire broke out in the United Factories Co.'s Toronto factory, on York street just after 6 o'clock Wednesday evening and damage to the extent of \$45,000 resulted, while three firemen were dangerously injured by inhaling smoke.

The actual fire loss was only \$5,000, but the loss by smoke and water to the United Factories Co.'s and adjoining premises, Stewart & Wood, paints and oils, and the Crompton Corset factory, is estimated at \$40,000.

The fire was confined to the two upper floors of the United Factories Co.'s factory and the brooms, brushes and woodenware were food for the flames. Tons of water were put into the building and the firemen made a splendid fight.

As the company have complete stocks at their Montreal, London, Newmarket and Clarence street, Toronto, warehouses, the fire will not interfere at all with their regular business and orders will be filled with the usual promptness. The temporary offices of the company are in the Nordheimer building.

**GROCER IN THE SENATE.**

Hon. Robert Jaffray, who moved the address from the Throne in the Senate at Ottawa this week began life as a grocer's apprentice in Edinburgh; served his time, came to Canada and for many years was a leading grocer in Toronto. It was then he laid the foundations of his fortune and did that yeoman service for the Liberal cause that placed him in the position of a chief counsellor of his party. His elevation into the Senate was by himself delayed for years.

His speech on the address is good reading to every Canadian. It is a business man's view of the position of the Dominion, characterized by the broad vision and the wise outlook upon future possibilities that have made Mr. Jaffray a power in the financial and political life of his country.

R. Wright & Son report increased business in their new premises, "Clifts Wharf."

Harvey & Co. have put out a new tea which is winning great favor. Charlie Chetwynd is the right man in the right place as their tea manager.

W. A. Blaghour of Coleman, has returned from a two weeks' hunting expedition into the Three Rivers country. He got a couple of fine deer, and had a thoroughly enjoyable time.

Secretary W. A. Coulson of the Retail Merchants' Association of Western Canada, was in Portage La Prairie recently, making preparations for the organization of a branch of the Association in that town. Portage merchants are ready to fall in line.

The Royal Stores is a beehive of industry these days. The grocery department, under the management of Mr. Smith, is certainly worth seeing. This firm's teas have a large sale all over the colony.

**CONDENSED ADVERTISEMENTS.**

Advertisements inserted; i. c. a wo  
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**CONDENSED OR "WANT" ADVERTISEMENTS**

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

**YEARLY CONTRACT RATES.**

100 words each insertion, 1 year.....	\$30 00
" " " 6 months.....	17 00
" " " 3 months.....	10 00
50 " " " 1 year.....	17 00
" " " 6 months.....	10 00
25 " " " 1 year.....	10 00

**REPRESENTATIVES WANTED**

**AGENCY**—Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (17f.)

**AGENCIES WANTED**

**GOOD** Canadian agencies required by energetic man with best personal connection in Bristol and district. Reply "Bristol," care of MacLean Publishing Co., 88 Fleet St., London, E.C., Eng.

**FOR SALE.**

**FOR SALE**—Grocery business in Victoria; turnover over sixty thousand dollars per annum; business capable of much expansion; will lease or sell premises. Write A. B., Victoria, B.C. (57)

**SITUATION WANTED.**

**AS** Grocery Clerk—By young man—capable of taking charge, city and country experience; best references; country town preferred. J. W. S., 80 Gladstone Avenue, Toronto. (48)

**EXPERIENCED ADVERTISEMENT WRITERS**

who are open for a situation are requested to register their names with the MacLean Publishing Co., at any of their offices. Inquiries are occasionally made by manufacturers and wholesale houses who contemplate establishing their own advertising department.

**FROM GROCER CORRESPONDENTS.**

(Continued from page 25.)

local grocers will be well represented in the coming municipal elections. Alderman Wm. Potter, will, undoubtedly, stand for re-election. Jas. Massey, who has made a popular Alderman for the past year, has not as yet definitely announced himself. John McCorvie is a likely candidate for the new Board of Education, while a number of friends of W. H. Marshall, North Chatham, would like him to stand for municipal honors. In the course of the next two weeks, the list will likely be amplified.

Abraham Zakoor, for a couple of years past in the wholesale and retail fruit business here, has left the city, and his present whereabouts are unknown. His stock has been seized by the city tax collector for arrears of taxes.

R. H. Young, Gorrie, has disposed of the remainder of his stock of crockery and glassware by auction.

Walter E. Terry is at present calling upon the retail trade in Toronto in the interest of Campbell's Soups.

J. W. Irwin, grocer, Clinton, sustained a bad loss Sunday night, in the destruction by fire of two stables, with wagons, sleighs, harness, a quantity of hay, and 70 bushels of oats, only his two horses being saved. No insurance.

**Expert Bookkeeping**

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of accounts a specialty.

**PERCY P. DAVENPORT**

622 McIntyre Block, - - WINNIPEG, MAN.

**Square your accounts**



**BAKING POWDER**

We are making a generous offer to the Retail Trade, to still further increase the sale of **GOLD STANDARD BAKING POWDER** "Guaranteed - the - Best."

If you are selling Baking Powder and wish to satisfy your customers, and make increased profits, we can interest you.

Drop us a postcard for particulars

**THE CODVILLE-GEORGESON CO.**

Limited

Dept. C.C.

Wholesale Grocers

WINNIPEG, - MAN.



Before buying

**SALT**

Write us for quotations and we can save you money

**Mason & Hickey**

108 Princess Street, WINNIPEG, Man.

MANITOBA MARKETS

(Market quotations corrected by telegraph up to 12 a.m. Thursday, Nov. 29, 1906.)

New Sultana raisins are now on the local market and the opening price shows a sharp advance as compared with prices last year. Apricots also show a considerable advance and the foreign dried fruit market continues to attract the attention of the trade. Christmas wholesale trade is in full swing and there is a heavy movement of general lines.

**SUGAR.**—An advance is expected with the close of navigation but at time of writing prices are unchanged. Subject to possible telegraphic correction elsewhere we quote:—

Montreal granulated, in bbls.	4 90
" " in sacks	4 85
" yellow, in bbls.	4 50
" " in sacks	4 45
Wallaceburg, in bbls.	4 80
" " in sacks	4 75
Berlin, granulated in bbls.	4 70
" " in sacks	4 75
Icing sugar in bbls.	5 50
" " in boxes	5 70
" " in small quantities	6 10
Powdered sugar, in bbls.	5 30
" " in boxes	5 50
" " in small quantities	5 60
Lump, hard, in bbls.	5 60
" " in $\frac{1}{2}$ -bbls.	5 60
" " in 100-lb cases	5 60
Raw sugar	4 50

**SYRUPS AND MOLLASSES.**—Prices are quoted as follows:—

Syrup "Crown Brand," 2-lb tins, per 2 doz. case	2 25
" " 5-lb tins, per 1 "	2 70
" " 10-lb tins, per $\frac{1}{2}$ "	2 65
" " 20-lb tins, per $\frac{1}{4}$ "	2 60
" " Sugar syrup, per lb.	0 03 $\frac{1}{2}$
" " Sugar syrup, per 1 doz. case	3 10
Beaver Brand, 2 lb tins, per 1 "	3 60
" " 10 " " " "	3 30
" " 20 " " " "	3 20
Barbadoes molasses in $\frac{1}{2}$ -bbls. per gal.	0 40
New Orleans molasses in $\frac{1}{2}$ -bbls. per lb.	0 03 $\frac{1}{2}$
Porto Rico molasses in $\frac{1}{2}$ -bbls. per lb.	0 04 $\frac{1}{2}$
Blackstrap, in bbls., per gal.	0 31
" " 5 gal. bbls., each	2 25

**COFFEE.**—Quotations are:—

Whole green Rio, per lb.	0 10 $\frac{1}{2}$
" roasted " per lb.	0 15 $\frac{1}{2}$
Ground roasted Rio	0 16
Standard Java in 25-lb. tins, per lb.	0 33
Old Government Java in 25 lb. tins, per lb.	0 32
Imperial Java, in 25 lb. tins, per lb.	0 29
Pure mocha	0 25
" Maracabo	0 19
Choice Rio	0 17
Pure	0 16 $\frac{1}{2}$
Seal Brand (C & S) in 2-lb tins, per lb.	0 32
" " 1-lb.	0 33
Local Blends:—	
Mocha and Java in 2-lb. tins, per lb.	0 23
" " 1-lb.	0 24

**MINCE MEAT.**—

Mince meat, 7 lb. pails, per lb.	0 09 $\frac{1}{2}$
" " 28 " " "	0 08 $\frac{1}{2}$
" " 12 oz pkgs., per doz.	1 65

**FOREIGN DRIED FRUITS.**—As mentioned above, new Sultana raisins are on the market now and are quoted at a sharp advance over last year's prices. Apricots have again been sharply advanced. We quote:—

Sultana raisins, bulk, per lb.	0 12 $\frac{1}{2}$
" cleaned,	0 13
" 1 lb pkgs	0 14
Table raisins, Connoisseur clusters per case	2 60
" extra dessert,	3 40
" Royal Buckingham,	4 00
" Imperial Russian	5 25
" Connoisseur clusters, 1 lb pkgs, per case (20 pkgs)	3 35
" Connoisseur clusters, boxes (5 $\frac{1}{2}$ lbs)	0 80
Valencia raisins, f. o. s.	1 75
" selected,	1 85
" layers,	2 10
Trenor's Valencia raisins, f. o. s, per case	2 70
" selects	2 85
" layers	2 85
California raisins, muscatels, 2 crown, per lb.	0 09
" " " " 3 " "	0 09 $\frac{1}{2}$
" " " " 4 " "	0 08 $\frac{1}{2}$
" " choice seeded in $\frac{1}{2}$ -lb. packages per package	0 08 $\frac{1}{2}$
" " fancy seeded in $\frac{1}{2}$ -lb. packages per package	0 09
" " choice seeded in 1-lb packages per package	0 11 $\frac{1}{2}$
" " fancy seeded, 1-lb. packages, per package	0 11 $\frac{1}{2}$

Prunes 100-120 per lb	0 04 $\frac{1}{2}$
" 90-100 "	0 06 $\frac{1}{2}$
" 85-90 "	0 06 $\frac{1}{2}$
" 70-80 "	0 06 $\frac{1}{2}$
" 60-70 "	0 06 $\frac{1}{2}$
" 50-60 "	0 07 $\frac{1}{2}$
" 40-50 "	0 08
Currants, uncleaned, loose pack, per lb.	0 07 $\frac{1}{2}$
" dry cleaned, Filiatras, per lb.	0 07 $\frac{1}{2}$
" wet cleaned, per lb.	0 07 $\frac{1}{2}$
" Filiatras in 1-lb pkg, dry cleaned, per lb	0 08
" Vostizzas, uncleaned	0 08 $\frac{1}{2}$
Hallowee dates, new per lb.	0 06 $\frac{1}{2}$
Figs, cooking, in topnets, per lb.	0 06 $\frac{1}{2}$
" in sacks	0 06 $\frac{1}{2}$
" table, 3 crown	0 11
" " 5 "	0 13
" " glove boxes, per box	0 09 $\frac{1}{2}$
" " square boxes (12 oz) per box	0 08 $\frac{1}{2}$
" " 1 lb baskets, per basket	0 15
Figs, cooking in taps and sacks	0 0 $\frac{1}{2}$
" boxes	0 06 $\frac{1}{2}$
Apricots, choice, in 25-lb. boxes, per lb.	0 22 $\frac{1}{2}$
Apricots, standard in 25-lb. boxes, per lb.	0 22
Peaches, choice, per lb.	0 17 $\frac{1}{2}$
Peaches	0 16 $\frac{1}{2}$
Pears, choice (halves), per lb.	0 16
" standard	0 15
Plums, choice (dark pitted) per lb.	0 14 $\frac{1}{2}$
Nectarines, choice.	0 16

CANDIED PEELS.—

Lemon, per lb.	0 10 $\frac{1}{2}$
Orange "	0 10 $\frac{1}{2}$
Citron "	0 18 $\frac{1}{2}$
Mixed, in 1-lb drums per doz.	2 10

OATMEAL AND CORNMEAL.—

Rollod oats, 80 lb sacks, per sack	1 85
" 40 " " "	0 85
" 20 " " "	0 39
" 8 " " "	0 22 $\frac{1}{2}$
Granulated oatmeal, per sack	2 50
Standard, per sack	2 35
Cornmeal	1 60

**NUTS.**—Prices are steady since the revision noted last week. The Christmas trade is active. We quote:—

Almonds, per lb.	0 16
" (shelled), per lb.	0 33
Filberts	0 11 $\frac{1}{2}$
Peanuts	0 10 $\frac{1}{2}$
Jumbos	0 12 $\frac{1}{2}$
Walnuts, new, Grenoble, per lb.	0 15
" Marbotts	0 13
" shelled,	0 30
Pecans, per lb.	0 15
Shelled walnuts, January delivery.	0 26
Brazilis, per lb.	0 15

**HONEY.**—Still very scarce. Quoted as follows:

Pure clover honey, 5's, per case	9 00
" " 10's "	8 75
Honey (buckwheat and wild flower), 60's per bl.	0 13 $\frac{1}{2}$

SPICES.—

Pepper, black, in 10 lb boxes, per lb	0 18
" white, 5 "	0 25
Cayennepepper, in 2 and 5 lb. tins, per lb.	0 20
Cloves, in 5 lb. boxes, per lb.	0 22
Cassia, " " "	0 12
Allspice, " " "	5 11 $\frac{1}{2}$
Ginger, in 10-lb. boxes, per lb.	0 13
Mixed spice, in 5-lb. boxes, per lb.	0 20
Mace, in 5-lb. boxes, per lb.	0 70
WHOLE SPICES.	
Black pepper, per lb	0 13
White pepper, per lb.	0 25
Cinnamon (ordinary), per lb.	0 18
Cinnamon (extra choice), per lb.	0 24
Nutmegs, per lb	0 25
Cloves according to quality	0 14 $\frac{1}{2}$ 0 25
Ginger, per lb.	0 10
Allspice, per lb.	0 08 $\frac{1}{2}$ 0 10
Mace, per lb.	0 70
Mixed spices, for pickling	0 12
" " 4-oz. packets, per doz.	0 75

**EVAPORATED APPLES.**—Held firmly at the recent advance to 8 3-4c. in 50 lb. boxes, and 9c. in 25 lb. boxes.

**COCONUT.**—In active demand at present. The shredded coconut in pails is quoted at 16 1-2c. per lb., and the feather strip at 17 1-2c.

**BUCKWHEAT.**—Quoted as before at \$1.70 per half sack.

**RICE, TAPIOCA AND SAGO.—**

Japan rice, per lb., cwt. lots	0 05 $\frac{1}{2}$
" " 50-lb. lots	0 05 $\frac{1}{2}$
Rangoon rice, per lb.	0 04
Patna	0 04 $\frac{1}{2}$
Tapioca, per cwt.	7 50
Sago, per lb.	0 04 $\frac{1}{2}$

**POT AND PEARL BARLEY.—**

Pot barley, per sack	2 50
Pearl barley, per half sack (49 lbs)	1 75
" " sack	3 50

**BEANS.**—White beans, hand picked are quoted at \$2.05 per bushel, the 3-lb. picked at \$1.80 and the 5-lb. picked at \$1.75.

**WOODENWARE.**—As mentioned in a recent issue there has been an advance in many lines of woodenware. Tubs and pails are quoted as follows:—

Pails, 2 hoops, per do	1 95
Tubs, No. 0, per doz	12 00
" No. 1, per doz	9 75
" No. 2, per doz	8 50
" No. 3, per doz	6 00
Nests, each	2 10

**SOAP.**—As noted last week the western soaps have been advanced owing to the increased cost of raw materials. Quotations now are as follows:—

Royal Crown, 144's, per case	4 95
" " 125's "	4 80
" " 60's "	4 25
Golden West, 144's "	4 95

N. B. MARKETS

St. John, N.B., Nov., 1906.

Winter port business is now in full swing, the big C.P.R. boat arriving here last week. It is a great disappointment to St. John, that the government would not allow the C.P.R. to land the Canadian mails here, as we believe better time would be made with all mails for the west, then via Halifax, and also better time would be made, out of St. John with export goods, if the steamers did not have to take mails at Halifax, but could take them from here. This is of particular importance to shippers of perishable goods. Weather here has continued up to the time of writing very open. Dealers are very busy. In markets the very high price of dried fruits, particularly raisins, is a feature. Sugar is easy. In general other lines unchanged. Cream of Tartar is rather higher. Rice is very firm.

**OIL.**—Burning oil is unchanged in price, at least in the city. For shipments outside rather higher prices rule. In lubricating oils, a fair sale at even figures, while sale of paint oils is light, prices in both linseed and turpentine are firmly held and tending higher. Cod oil quiet. Receipts this year have not been large.

**SALT.**—Liverpool coarse salt no further arrivals expected for some time. There is quite a full stock held. Prices are unchanged. The outlook is for higher prices in the coming season. Demand in fine salt is quiet.

**CANNED GOODS.**—While a fair business, there is nothing exciting. Vegetables are held firm at full figure; tomatoes but a fair stock; strawberries scarce and high. Quite full stock of Galton apples held, prices are firm. Market supplied with local packed goods. Oysters very scarce and rather higher. Meats just fair business. In domestic fish, sardines held at the advance.

**GREEN FRUITS.**—Apples show a wide range, for best stock Ontario spies sold, for all best grades prices high. Oranges unchanged; small variety. Lemons rather lower, Messinas offered Cape Cod cranberries extreme, some fine Nova Scotias offered. Malaga grapes now supply the market.

**DRIED FRUIT.**—This is still the line of interest. Prices, particularly of California seeded and California loose, are higher and very firm. The stock of loose raisins is small, there are very few Valentias and no Malaga loose this year. Stock of Malaga table raisins is light

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**SUGAR.**—Scotch granu is unchanged. stocks are no fancy Barbadoes.

**FISH.**—Marl cod, while qu Pickled herrin are a large stock ed with last light supply. Finnan haddie There is little

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## MARKETS

3, Nov., 1906

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and goods cannot be replaced. Currants are high and stocks continue small. Carton goods sold chiefly. Prunes more firmly held. Carton goods are very late arriving. Dates higher than last year, package good have a large demand; figs and peels firm; evaporated apples higher. Onions unchanged. Peanuts show very marked advance, which is unusual at this season, when new goods are coming in. Old goods much preferred.

**SUGAR**—Quite large quantities of Scotch granulated arriving. While price is unchanged market is easy. Molasses, stocks are not large, and particularly in fancy Barbadoes, higher prices are asked.

**FISH**—Market rather dull. Medium dry cod, while quite high, are rather easier. Pickled herring, though selling freely, are a large stock and quite low compared with last year. Smoked herring, light supply and price well maintained. Finnan haddies hold firm at full figures. There is little business in fresh fish.

**FLOUR, FEED AND MEAL**—In flour, prices are unchanged. Feed is still high, and has steady sale. Oatmeal unchanged. Our trade will not handle bags. Cornmeal sell freely at even figures. Beans, just fair business. While white beans are unchanged, yellow eyes are much higher. Barley dull.

## NOVA SCOTIA MARKETS

Halifax, N.S., Nov. 27.

The produce markets are now attracting considerable attention, due principally to the high price of potatoes. The season is now advancing and the quantity of potatoes on the market is very small for this time of the year. Very few cargoes have been received from Prince Edward Island thus far, and the bins of the grocers who store hundreds of bushels over the winter are still empty. There is keen competition among the speculators, and from the present outlook the price is not expected to go below fifty cents per bushel. New Brunswick potatoes are quoted here this week at \$1.75 per three bushel bag, parsnips, carrots, and beets are quoted at \$1.50 per barrel, and turnips from 25 to 30 cents per bushel.

There appears to be an easier feeling this week in the dried fruit markets, particularly Valencia raisins, California raisins in packages are quoted at 11 to 11½ cents, currant in bulk are 8¾ cents, and cleaned in packages about 9¼ cents. American plate beef is jobbing here at about \$15.00 and American pork at \$21.50, the prices on both having been advanced recently. Lard is up 5/8 of a cent per pound, and pails are quoted at 13 cents. The dairy markets are very active. The quotations on eggs and butter are unchanged and the receipts of both are light.

**FRUITS**—Good Jamaica oranges are now on the market, and are quoted at \$5 per barrel, Floridas at \$3.50 per case, and California Valencias at \$5.50. Bananas are quoted at \$2.00 to \$2.50, and Malaga grapes from \$5 to \$6 per keg. Most of the cheap varieties of apples are now pretty well cleaned up, and better stock is coming on the mar-

## THE CANADIAN GROCER

ket. The best are now P.fy ei-fsuvaik ket. The best No. 1 of winter varieties are now quoted at \$3.00 to \$3.50. Recent advices to the Annapolis Valley state that there is a jump in prices in the British market.

### TRADE NOTES.

John Brown, grocer, Montreal, is dead. J. Voyer & Company, Montreal, have dissolved.

G. N. Eaton, of Saskatoon, is opening a branch general store in Rosthern.

Hall & McDiarmid, general merchants, Fillmore, Sask., have sold out.

Wilfrid Mills, of Smith & Mills, Saskatoon, was married on November 3, to Miss Emily Farr.

John McQuaker is now occupying the store in Owen Sound formerly occupied by Mr. Joyce.

J. R. Gowler, the well-known Winnipeg grocer, will enter the field as an aldermanic candidate in Ward 5.

Bauld Bros., wholesale grocers and merchants, Halifax, are starting a branch of their business in Sydney.

Henry Taylor's grocery store, Belleville, was burglarized to the extent of about \$15, on the night of November 23.

R. B. Inglis, formerly of Murray, Inglis & Blair, Edmonton, has opened a store in the Cameron building, in that city.

The Fruit Growers' Association of Prince Edward Island will hold its annual meeting and winter fruit show in Charlottetown, on December 10 and 11.

J. Chartier's grocery store at 120 St. Denis Street, Montreal, was entered by thieves on November 8. A case of brandy and some change from the till were stolen.

James Mitchell, a leading commission merchant and representative of the E. B. Eddy Company in Victoria, died in that city on November 5. He was 82 years of age.

The Walker store at Norwich has been much improved by recent alterations. A plate glass show window, a new floor and an improved arrangement of partitions have assisted in the renovation.

John Cotts, a well-known Toronto flour and feed merchant, who has conducted a store on Duadas street for the past 25 years, dropped dead on Nov. 12th. He was 63 years old, and is survived by a widow.

Andrew Graham, for many years with E. Brown & Company, grocers, Peterborough, has gone into business for himself at the corner of Aylmer and London Streets. He reports trade even better than he had anticipated.

C. W. Robson, a well-known commission merchant of Vancouver, died on November 5. He was formerly in the firm of Weeks & Robson, grocers and wine merchants, and had lived in Vancouver nearly 20 years.

Ernest Beech, who has been the Stratford agent for Douglas, Lacey & Company, Toronto, for some time past, left on November 1, for London, Ont., where he will enter the general store business with his father.

Adam B. Fraser, who for forty years was in the grocery business on Bleury Street, Montreal, died suddenly in that city. Mr. Fraser retired from business some years ago. He leaves a widow, but no family.

Wm. Wasson has disposed of the flour mill at Warsaw, Ont., which he has operated for the past three years, to Stewart Payne and George Taylor. Mr. Wasson will resume the general store business, taking over the store which has been conducted by Lyman Brothers. The latter will leave for Western Canada.

The town of Lindsay lost one of its most prominent citizens in the death of Patrick J. Hurley, which occurred on November 5. Mr. Hurley was fifty-four years old, and came to Lindsay in 1876. He conducted a large grocery, grain, and boot and shoe business, and was an ex-Alderman of the town, besides being prominent in various societies.

Jules Cloutier, a well-known grocer of Montcalm Ward, Quebec, dropped dead on November 2. Mr. Cloutier, who was 59 years of age, was apparently in perfect health, and had just returned home from business, when he fell to the floor and expired. At the last municipal elections he was an unsuccessful candidate for one of the seats in Montcalm Ward, and was well-known throughout the city.

### PERSONAL MENTION.

W. R. and F. W. Webster, of Sherbrooke, were in Montreal last week.

J. L. Barton, formerly of Finch, has opened a grocery in a new store in Stratford.

J. A. Campbell, Orangeville, grocers and flour and feed, suffered considerable loss by a fire next door to him.

Alderman R. Toy, baker and confectioner, Kingston, is talked of as a possible candidate for the mayoralty.

Ald. C. K. Barnsdale, of Stratford, one of that city's most progressive grocers, has announced himself a mayoralty candidate.

Mrs. Upham, mother of John Upham, traveler for the Dominion Tobacco Co., and mother-in-law of W. D. McRae, also a traveler for the Dominion, was found dead in her home in Brockville Monday of last week.

Geo. W. Prout, manager of the Dominion Produce Co., Winnipeg, returned to his desk last week after an enforced holiday of almost three months during which time he was wrestling with typhoid fever. Mr. Prout had a very severe illness and his friends are congratulating him on his safe recovery.

# Our English Brawn

Put in 5 lb. packages.  
Twelve to the Case.

**Undoubtedly Wins Trade and Holds it**

You will find this a splendid  
seller. Price reasonable  
and results satisfactory.

Let us Express you a Sample Case.

**THE PARK BLACKWELL CO.**  
PORK AND BEEF PACKERS LIMITED  
**TORONTO**

# English Brawn OR Potted Head Cheese

A very Seasonable Dish and a  
Good Seller on the cooked  
meats counter. Put up by us  
in 5, 10 and 20-pound pails.

**CLEAN, WHOLESOME and DELICIOUS**

Shipped by Express  
Promptly upon Receipt of Order.

**F. W. FEARMAN CO.,**  
HAMILTON LIMITED

The  
Strongest  
Argument  
in  
favor  
of  
our  
Corona  
Hams  
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Bacon  
is  
the  
continued  
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their  
sales.

# CORONA

## HAMS

AND

## BREAKFAST BACON

WE HAVE NO RETAIL STORES.

**The Montreal Packing Co.**  
MONTREAL, P.Q.



## It Is Quite True

that we are capable order-fillers  
when the goods wanted are

**SAUSAGE, BOLOGNA, HAMS, BACON,  
BUTTER, LARD, EGGS, CHEESE.**

Your making a test gives you the  
necessary proof.

**THE WM. RYAN CO., Limited**  
70-72 Front St. East, TORONTO, ONT.



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# Dairy Produce and Provisions

## CHEESE AND BUTTER BULLETIN.

The cheese market continues to be "quiet and uninteresting" as reported in our last issue. The principal country boards are all closed for the season and only the larger factories, able to obtain sufficient milk, are still open and making a few cheese.

This has been a most peculiar season for the cheese trade, the farmers have done fairly well, as they received extraordinary high prices for their product right through the season, but the Montreal merchants have had a hard time to make both ends meet.

On the other side, the farmers side, while they were receiving high prices for their product, the yield of milk has been far short of ordinary years, and it is very doubtful, whether even the farmers have done as well as what might be supposed from the ruling high prices of both cheese and butter during the past season.

Receipts in Montreal were last week 38,054 boxes of cheese and 5,975 packages of butter, against 28,169 boxes of cheese and 7,323 packages of butter for the same week of last year, or a total since May 1st of 2,315,116 boxes of cheese and 579,822 packages of butter, as compared with 2,273,553 boxes of cheese and 741,734 packages of butter for the corresponding period of last year.

The exports were last week 37,870 boxes of cheese and 235 packages of butter, against 42,933 boxes of cheese and 845 packages of butter for the same week of last year, or a total since May 1st of 2,202,496 boxes of cheese and 361,470 packages of butter, as compared with 2,119,920 boxes of cheese and 554,041 packages of butter for the corresponding period of last year.

Comparing receipts and exports, that is, taking the difference in both, we find that we have shipped 41,013 boxes of cheese in excess over the receipts and 30,729 packages of butter less, comparing receipts alone, we find that we received 41,563 boxes of cheese more and 161,912 packages of butter less than last year, these figures show an enormous decrease in the production of milk, and this is augmented to a very large extent when we consider that most of the stocks of cheese east of Toronto are this year held in Montreal and that interior and Western points have been kept short of butter, so that they had to purchase their supplies in Montreal.

Meanwhile the stocks of cheese, in British centres, are larger than last year, but in Canada the stocks are fully 200,000 boxes less, present prices here are about the same as a year ago and the probabilities are, that the situation is very safe and that prices will ad-

vance considerably before the new season opens next year.

The situation on butter is a peculiar one, a general opinion of unusually high prices to come seems to have gone all through the consuming classes, and large out-of-town orders, for almost the entire winter's trade, are coming in constantly, this has had the effect of advancing prices steadily. No doubt Montreal received the lion's share of butter right through the season, while outside consuming places were cut short in supplies, but now prices are at high water mark, cheese factories are shut down and butter packing continues with no export outlet, so that it seems there will be enough butter for the home consumption, especially as fresh dairy rolls are already coming forward and, as previously remarked, butter will be made as long as cows can be milked at a profit.

At the moment butter is scarce and there is a brisk demand at high prices, the same condition exists in the United States, and some dealers think that the United States will draw on us for some of our goods, but it is well not to be too sanguine in this respect, as it might lead to disappointments.

### PROVISION SITUATION.

From the domestic point of view the market is in pretty good shape, demand continues very good for this season of the year, and so far no accumulation of stocks is evident. The prices of a number of products have advanced slightly. The exporter, however, has not the same rosy outlook. The old country market has been slightly fluctuating and is somewhat excited. Christmas is approaching. The quantity of Danish bacon coming forward is heavier; a good many hogs have been coming out in Canada, and last week prices were shoved up a little higher.

The feature of the moment is the advanced price being paid for live hogs. The price this week is \$6.15 f.o.b. at country points, about 40c. higher than last week opened at. Again the farmer is getting the big end of it. He evidently did not relish the recent decline, and decided to withhold his hogs. Last week he succeeded so far, that the packers began to compete for hogs to keep things going, and prices began to climb. Deliveries were about an average, and this week they promise to be larger.

At the lowest prices ruling this fall, farmers can make a good profit on hogs, at the advanced, packers doing an export business, and that represents about four-fifths of the total output of hogs, have to figure on a loss. That is bad for the industry and ultimately must be bad for the agricultural end of the industry.

P. B. Ball, Canadian Commercial Agent, at Birmingham, writes:—

The following statement appears in a continental journal, and will no doubt be of interest to Canadians.

"Considering the high prices for bacon in the north of Europe, and the prospects of still higher prices or downright bacon famine during the forthcoming winter, it may be expedient to survey the prices and prospects of export from the different countries likely to be of any importance.

"South-eastern Europe, the original home of the pig, may be completely passed by, for since epidemics and want of food have decreased the number of pigs, and the German market has been closed, Hungary, Servia, Roumania and Russia no more influence the world's price for bacon. Italy and France, which supply their own requirements of bacon at about two-thirds of the price in Germany, cannot be reckoned within the world's market either. Switzerland, Spain and Norway belong to the bacon importing countries. Sweden produces its own requirements, and is endeavoring to again become an exporter of bacon, which it has not been since the introduction of duty on maize and other articles of food for the pigs eleven years ago. There are in Europe only two countries which export pigs or bacon, and they are Ireland and Denmark. The former country exports every week 30,000 hogs to England, of which two-thirds are alive, and the rest in the shape of bacon. The export of Denmark to England likewise amounts to about 1,500,000 hogs annually in the shape of bacon. Ireland with a population of 4,000,000, exports two hogs for every five inhabitants; whilst Denmark with its 2,500,000 inhabitants, exports three hogs for every five inhabitants. At this rate, Germany, if adopting the same tariff and the same rational agriculture as Denmark, ought to be able to export 36,000,000 hogs annually.

"From where are the ever increasing requirements to be supplied. Outside Europe there is only North America to reckon with, as Mexico does not export bacon.

"In Canada, in the province of Ontario, 40,000 export hogs are killed every week. The other Canadian provinces have no importance for the world's market. Of these 40,000 hogs, some ten years ago, 32,000 went to England as bacon, but by and by Canada's home consumption of bacon steadily increased, whilst the production remained about stationary, and of the 40,000 hogs produced per week, only 15,000 to 18,000 are now exported to England, and the price is almost as high as in Denmark, viz., 37 marks per 50 kilograms live weight.

"If the Canadian population goes on increasing as has hitherto been the case Canada's export of bacon to England will cease in the course of a few years. There only remains then the United States, and it is that country that regulates the price of bacon on the world's market. In the course of time, and under the influence of the immense increase of population, things, however, are subject to such changes that there is every reason to believe that this apparently inexhaustible country within a measurable time will consume its own production of bacon. The large slaugh-

**BUTTER, CHEESE, EGGS**

If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.

**B. H. POWER**

218 ARGYLE STREET, HALIFAX, N.S.

**SALT SALT**

Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.

C. R. COOPER

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AGENT FOR THE DOMINION SALT AGENCY

**BUTTER and EGGS**

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**Rutherford, Marshall & Co.**

Wholesale Produce Merchants,

**TORONTO.**

**B ROOMS BRUSHES BASKETS**

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**Paper Bags Wrapping Paper Twines Grocer's Sundries**

**WALTER WOODS & CO.**

Hamilton and Winnipeg

ter houses west of Chicago, which as little as twelve years ago competed with Chicago on the eastern market, now send almost everything that is not used in the States around the Missouri to the western and southern states, whilst the east has more and more to fall back upon its own production. This state of affairs must likewise account for the fact that bacon prices in the United States, contrary to all expectation, have been slowly rising, and at the big slaughtering centre, pigs now cost 31.50 marks (one mark about one shilling) per 50 kilograms live weight, a price which has been reached but once before during a

severe failure of crops. New places for export of bacon are Oklahoma, Arkansas and Wisconsin, but so far they have not made much progress. The maize growing states of Iowa, Illinois, Minnesota, Missouri, Kansas and Nebraska, are the only places in the world where an increase in the number of pigs raised takes place, and if it happened, through some cause or other, that the number of pigs produced in those parts was reduced by say, only 20 per cent, we could see prices which would make the producers jump for joy, whilst millions of people, to a greater or smaller extent would have to give up animal food.

**PROVISION AND DAIRY MARKETS.**

**MONTREAL MARKETS.**

**PROVISIONS**—The scarcity of compound lard is not so great as it has been recently, and as a consequence supplies of the pure article are also better. Smoked meats are selling but fairly well, while other lines are normal.

Lard, pure tierces	0 12 1/2	
" 56-lb. tubs	0 12 1/2	
" 20-lb. pails, wood (10 1/2)	0 12 1/2	
" cases, 10-lb. tins, 50 lbs. incase	0 12 1/2	
" 5-lb.	0 12 1/2	
" 3-lb.	0 12 1/2	
Lard, Boar's Head brand, tierces, per lb.	0 09 1/2	
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Cases, 20 3-lb. tins, per lb.	0 10 1/2	
" 12 5-lb. tins	0 10 1/2	
" 6 10-lb. tins	0 10 1/2	
20-lb. wood pails, each	2 00	
20-lb. tin pails, each	1 90	
Wood net, tin packages, gross weight—		
Canadian short cut mess pork	\$22 50	\$23 00
American short cut clear	22 00	22 50
American fat back	23 00	23 50
Breakfast bacon, per lb.	0 15	
Hams	0 14	0 15
Extra plate beef, per bbl.	12 50	13 00

**BUTTER**—Demand is good at prices quoted. Supplies are not coming forward rapidly and as a consequence stocks on spot are not by any means large. The market is firm.

Choicest creamery, salt, 56 lb. boxes	0 25 1/2	0 26
" " " " " "	0 26	0 26 1/2
Medium creamery	0 23	0 24
Western dairy	0 20	0 22 1/2

**CHEESE**—The market for cheese is quiet at present. There is a little trade passing but not very much. Export account is nil. Better local trade is anticipated in the near future.

Ontario, September make	0 13	0 13 1/2
" " " " " "	0 12 1/2	0 13

**EGGS**—The market is active and good business is being done. Dealers find no difficulty in obtaining the prices which they are now asking, which speaks well

for the demand prevailing. Very few new laid eggs are now coming forward.

Fresh selects, doz	0 27
Storage " "	0 24 0 26
Storage, No. 1, doz	0 20 0 22

**POULTRY**—There is fair trade passing in poultry at prices quoted. It is a little early yet for the really good trade to be in full swing, but nevertheless some good transactions have been made during the week.

Turkey, per lb	0 12	0 13
Chickens and fowls, per lb	0 07	0 10
Geese, per lb	0 09	0 10
Ducks, " "	0 11	0 11

**HONEY**—Honey continues scarce and prices are firm.

White clover comb honey	0 15	0 16
White clover, extracted tins	0 11	0 12
Buckwheat	0 09	0 10

**TORONTO MARKETS.**

**PROVISIONS**—The market is slightly firmer this week. This applies especially to lard, long clear roll bacon, and hams. In fresh meat, front and hind quarters are easier and street lots of hogs are higher.

Long clear bacon, per lb.	0 11 1/2	0 11 1/2
Smoked breakfast bacon, per lb.	0 15	0 16
Roll bacon, per lb.	0 11	0 12
Small hams, per lb.	0 15	
Medium hams, per lb.	0 15	
Large hams, per lb.	0 13	0 14
Shoulder hams, per lb.	0 11 1/2	0 12
Backs, plain, per lb.	0 16 1/2	0 16 1/2
" " " " " "	0 16 1/2	0 17
Heavy mess pork, per bbl.	20 01	21 00
Short cut, per bbl.	22 00	23 00
Lard, tierces, per lb.	0 12	0 12 1/2
" " " " " "	0 12 1/2	0 12 1/2
" " " " " "	0 12 1/2	0 12 1/2
" " " " " "	0 12 1/2	0 12 1/2
" " " " " "	0 09	
Plate beef, per 200-lb. bbl.	11 00	12 01
Beef, hind quarters	6 50	6 50
" " " " " "	4 50	6 50
" " " " " "	6 00	7 10
" " " " " "	4 00	5 00
Mutton	0 07	0 08
Lamb	0 10	0 10 1/2
Hogs, street lots	8 25	8 65
Veal	0 07	0 10

**BUTTER**—The situation is practically unchanged from last week. Considerable feedy butter is coming in and it does not tend to increase consumption.

	Per lb.
Creamery prints	0 26 0 28
" " " " " "	0 24 1/2 0 25
Dairy prints, choice	0 22 0 25
" " " " " "	0 22 0 23
" " " " " "	0 22 0 23
Baker's butter	0 19 0 20

**EGGS**—New laid are still about as scarce as hen's teeth. Fresh are a little firmer.

Eggs (strictly new laid)	0 28	0 30
" " " " " "	0 22 1/2	0 23
" " " " " "	0 21	
" " " " " "	0 18	

**CHEESE**—Prices are about unchanged.

	Per lb.
Cheese, large	0 13 1/2 0 13 1/2
" " " " " "	0 13 1/2 0 14

**POULTRY**—The market is improving, supplies are not so large and demand is

**WIN and HOLD Your Trade With**

**Clark's Canned Meats.**

Perfect in Preparation.

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## The Good Old Days The Good Old Mince Meat

Haven't you often wished you could get English Quality Mince Meat in Canada?

In this case your wish has been father to our move — we are now located in Canada, are now making the

**"17-year-high-reputation"**  
**Mince Meat in Canada**

Put up in glass, gold-lined tins, tubs and wood pails. **Guaranteed Pure.** All our experts are the most up-to-date in the trade.

**Wagstaffe, Limited**  
HAMILTON, ONT.

## THE Manitoba Canning Co. Ltd.

GUARANTEES

**ALL ITS TINNED MEATS**

**Corned Beef, Roast Beef,  
Chicken, Tongue, Potted  
Meats, etc.**

**YOU RUN NO RISK**

SELLING AGENTS

**Nicholson & Bain, Galloway & Parnell**  
WINNIPEG and CALGARY VANCOUVER

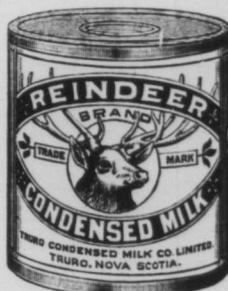
## Quality and Satisfaction

With every tin of Milk and Cream you can guarantee your customer quality and satisfaction.

**REINDEER**  
Condensed  
**MILK**



**JERSEY**  
Sterilized  
**CREAM**



Sweetened



Unsweetened

**You retain 30% profit**  
**Truro Condensed Milk Co., Ltd., Truro, N.S.**

## EXPORT TRADE DEPARTMENT

*Firms Abroad Open for Canadian Business*

**W. C. GREGSON & CO.,**  
PROVISIONS POULTRY  
CEREALS  
LIVERPOOL, Produce Exchange Bldg.

This space \$15.00 per year.

**JAMES MARSHALL**  
ABERDEEN, SCOTLAND,  
invites consignments of Canadian Produce, gives personal attention to handling of same, and guarantees prompt returns. Reference — Clydesdale Bank, Aberdeen. Codes—A. B. C. 4th and 5th Eds

**HENRY COLBECK**  
NEWCASTLE-upon-TYNE.  
invites consignments of green and dried fruits. Newcastle is the centre of one of the largest mining and industrial districts in the United Kingdom, with a population of upwards of 2,000,000 within a 20-mile radius.

Cable Address "RAPP, LIVERPOOL"  
**HERMAN RAPP & CO.**  
Provision Merchants.  
19 MATHEW STREET, LIVERPOOL.  
Liberal advances on consignments.

**P. & F. Vincentelli** Makers and Exporters of Candied Peels.  
Daily capacity of our plant: ten thousand lbs.  
Telegraphic Address—"VINCENTELLI," Antwerp. A. B. C. Codes.  
General Agencies wanted for Belgium, Alsace, Lorraine and Switzerland. Reports and valuations made on fresh or canned fruits, fish, pork and beef meats.  
Best attendance on consignments. **HIGHEST BANK REFERENCES.**

**JAMES METHVEN, SON & CO.**  
St. George's House  
EASTCHEAP, LONDON, ENG.  
Large connection amongst best Wholesale Grocers and Bakers in Great Britain. We also ship several British lines to United States and Canada. Correspondence invited

**DAVID SCOTT & CO.**  
Est. 1873. 10 North John St. LIVERPOOL ENGLAND. Splendid connections and references. Try us with a shipment of **CANNED GOODS.**  
T. A.—Scottish, Liverpool.

**A. C. DOUGHTY & CO.**  
Head Office, 39 Eastcheap, LONDON.  
PROVISION IMPORTERS  
Invite consignments of Bacon, Hams, Butter, Cheese and Poultry. Telegraphic Address: Avouching, LONDON. Codes: A. B. C. 4th and 5th editions. A1, Western Union. **Highest References.**

This space \$15.00 per year.

**GEORGE LITTLE LIMITED**  
Canadian Produce Importers,  
MANCHESTER.  
BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.

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gradually picking up. Prices for live weight are about unchanged. Most dressed varieties are marked up a little, especially for choice stock.

Live Weight.	
Old fowl.....	0 05 0 06
Ducks.....	0 07 0 08
Young chickens.....	0 07 0 08
Dressed weight.	
Old fowl.....	0 05 0 07
Ducks.....	0 08 0 10
Young chickens.....	0 09 0 10
Geese.....	0 08 0 09
Young turkey.....	0 13 0 14
Old turkey.....	0 11 0 11 1/2

HONEY—Prices are unchanged.

Honey, strained, 60 lb tins.....	0 10 1/2 0 11
" " 10 lb tins.....	0 12
" " 5 lb tins.....	0 12
" in the comb, per doz.....	2 00 2 50
Buckwheat honey, per lb.....	0 08
" in comb, per doz.....	1 50

WINNIPEG MARKETS.

BUTTER—Creamery is advancing and quotations are now as follows:

Fancy fresh creamery, in 1 lb. bricks.....	0 31
Choice " in 1-lb. bricks.....	0 28
Fancy creamery, solids, 56 s, 28 s, 14 s.....	0 25

CHEESE—The price is advancing.

We quote:	
Manitoba, large.....	0 14 1/2
" small.....	0 14
Ontario.....	0 15

LARD—

Tierce basis, per lb.....	0 12 1/2
Small packages take the following advance:	
50-lb. tin cans, per lb.....	0 00 1/2
20-lb. tin pails, in 80-lb. cases, per lb.....	0 00 1/2
10-lb. " in 60-lb. ".....	0 00 1/2
5-lb. " ".....	0 00 1/2
3-lb. " ".....	0 01
20-lb. net white wood pails, per lb.....	0 00 1/2

CURED MEATS—

Hams, selected stock, special mild cure.....	0 17 1/2
Bacon, " ".....	0 22 1/2
Bacon, " ".....	0 18 1/2
Hams, light, 10 to 12 average.....	0 16 1/2
" medium, 14 to 16 average.....	0 16 1/2
" heavy, 20 to 30 for slicing.....	0 17
" heavy, skinned 2 1/2 to 30 for slicing.....	0 17
Picnic hams light choice, 6 to 8.....	0 13 1/2

Shoulders light, choice.....	0 11
Breakfast bacon, clear bellies, light, 8 to 10.....	17 1/2
" " clear bellies 12 to 14.....	17
Clear backs, b bacon light.....	16
" " b bacon 12 to 14.....	15 1/2
Spiced rolls, long if in stock.....	0 17
" short.....	0 14
Dried beef ham, sets.....	0 12
Smoked hams boned and rolled, 2s. per lb. additional.....	0 12

DRY SALT MEATS.

Bacon, dry salt long clear.....	0 13 1/2
" " smoked.....	0 13 1/2
" " boneless backs.....	0 14 1/2
Shoulders ".....	.....

BARREL PORK.

Heavy mess pork, boneless, per bbl.....	24 00
" " per 1/4 bbl.....	12 00
Standard mess pork, per bbl.....	24 50

PICKLED GOODS (COOKED).

Pig's feet.....	80 lbs. 40 lbs. 15 lbs.
" ".....	4 50 2 30 1 20
Pig's tongues.....	14 50 7 50 3 00
Boneless hocks.....	8 50 4 50 2 00
Sweet pickled spare ribs, not cooked, per lb.....	0 04
" hocks.....	0 06

EGGS—Storage eggs are selling to the trade at 25 cents per dozen.

ST. JOHN, N.B.

PROVISIONS—Pork continues high, barrel beef is scarce and firmly held. More Canadian pure lard is seen than for a long time, it was bought well below American prices. The American market is easier. Refined compound continues extremely scarce, smoked meats high, fresh beef rather dull, domestic freely offered. There has been quite a demand from the west for mutton, which holds market firm. Lamb unchanged, veal scarce, pork slightly easier.

Mess pork, per bbl.....	\$23 00 \$23 50
Clear pork, ".....	22 50 23 00
Plate beef, ".....	13 50 14 50
Domestic beef, per lb.....	0 05 0 06 1/2
Western beef, ".....	0 07 1/2 0 08 1/2
Mutton, ".....	0 05 1/2 0 06 1/2
Veal, ".....	0 07 0 08
Lamb, ".....	0 0 1/2 0 10
Pork, ".....	0 08 1/2 0 09

Hams, ".....	0 14 0 16
Rolls, ".....	0 12 1/2 0 14
Lard, pure, tubs, ".....	0 13 0 13 1/2
" " pails, ".....	0 13 1/2 0 14
Refined lard, tubs.....	0 10 0 10 1/2
" " pails.....	0 10 1/2 0 10 1/2

BUTTER—There seems fair supply. Western butter offered freely, which tends to rather low prices.

Creamery butter.....	0 25 0 28
Best dairy butter.....	0 23 0 25
Good dairy tubs.....	0 22 0 23 1/2

EGGS—Full prices held and steady sale.

Eggs, strictly fresh.....	0 30 0 35
fresh.....	0 22 0 23

CHEESE—Market is slightly easier, stocks not large, and firmer prices again expected.

Cheese, per lb.....	0 14 1/2 0 15 1/2
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R. T. STEELE RETIRES FOR A TIME

R. T. Steele is about severing his temporary connection with the firm of Lucas, Steele & Bristol, Hamilton. What his future intentions are no one knows, but being well known to the retail trade it is likely his old friends will hear from him later on, Commodore Lucas, who retired from the firm some time ago and Mr. Steele will be missed by the trade with whom they were so long associated, and will be missed also by the office staff and travelers of Lucas, Steele & Bristol.

W. Austin Titley, St. Kitts, W.I., was a visitor to Toronto recently, calling upon the grocery jobbing trade. Mr. Titley is interested in the manufacture of West India Table delicacies, guava jellies, etc., and while here, arranged for the sale of his products.

# Announcement to the Trade

The Fire at our York Street, Toronto, Warehouse, on the 28th inst., will not interfere in any way with our regular business, as we have complete stocks at our Montreal, London and Newmarket Warehouses, and at our Clarence St. Warehouse, Toronto.

Further, our Manufacturing facilities will not be affected, our Toronto Factories being located on Adelaide St.

## UNITED FACTORIES, LIMITED

Temporary Office:—Nordheimer Building, TORONTO, Can.

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**SOAP TRUST WASHED AWAY**

British Retail Grocers' Organization, Public Feeling and the Press too Strong for it—Situation in Canada.

The retail grocery trade of Great Britain has just come through the most exciting campaign in its history and won. A cable despatch this week states that the soap trust has disbanded and the victory of the grocery trade is temporary at least. The grocers did not have to fight single handed, the press and the public took a keen interest in the issue and got a good deal of pleasure and satisfaction out of belaboring the combine. The gang invaded the music halls and the quip that was a thrust at the trust brought down the house.

W. H. Lever, M.P., head of Lever Bros., was the author, finisher and master mind of the trust. The capital was £12,000,000. The first move was to coerce as far as the trust could the raw products. The next was to reduce the size of the ordinary bar from 16 oz. to 15 oz. That alarmed the retailers and aroused the public and press.

Probably every grocers association in Great Britain and their name is legion passed a resolution against the trust and calling upon the trade to handle only the goods of independent firms. The press of Great Britain as with one principle backed their appeals and the public fell into line. In some districts the trust's sales fell off almost entirely by their own admission. Then the trust put back the ounce of soap and followed it with the usual trust method of killing competition. They cut the price under cost and immediately the independents found themselves climbing a steep grade. But even reduced price did not prove oil, at any rate not sufficient, upon the stormy waters the trust was attempting to navigate.

**Grocers' Journals' Review.**

The Grocers' Journal of London commenting upon the situation early in the month said:

"It is gratifying to find that retail traders are sufficiently alive to their own interests to continue in active opposition to the working arrangement" which Messrs. Lever have organized in conjunction with several other soap magnates—an "arrangement" otherwise variously designated as an amalgamation, a combine, or a trust, and under either title quite at variance with the independent system of British trading which has long been the boast of the nation. Grocers, at any rate, seem generally of one mind on the subject, as is very clearly shown by the reports published elsewhere in this Journal of meetings held in various parts of the country; and it is perhaps scarcely necessary to add that these reports, condensed as they unavoidably are, could be supplemented, if space allowed, by

many more. The point most fully brought out in the discussions at the grocers' meetings, and which should recommend itself to retailers everywhere, is that the recently reduced prices of the combine's soaps can only be regarded as a temporary concession, and grocers should be on their guard against playing into the hands of the associated manufacturers by following a lead which is not at all likely to prove ultimately beneficial to them. Taken as a whole, however, the grocers certainly appear firm in their resolve to fight the Soap Combine by every legitimate means they possess, not only in their own behalf but also in that of their customers; and, as far as it is possible to gauge public opinion, they have the country at their back. Several minor victories have already been placed to the credit of the non-combine firms and their staunch supporters, but it must by no means be supposed that the end is yet in sight. Everyone interested should take part in the fight as if success depended entirely upon his or her efforts, and there should be no slackening of determination, for nothing less than the will of the people can withstand an amalgamation of money and influence such as is now in force in the soap industry of Great Britain."

The result as indicated by the recent cable will add zest to the Christmas festivities of the grocery trade throughout Great Britain.

**Situation in Canada.**

The recent advance in the price of Surprise and some other higher grade laundry soaps in Canada, is said to have been made necessary by the increased cost of raw material following the cornering methods of the English trust. Some have even ventured the opinion that the forces behind the English "working arrangement," were trying on the same thing here.

It is well known that the Sunlight Co. some time ago acquired the business of Pugsley, Dingman & Co. A few days ago a meeting of most of the prominent soap manufacturers was held in King Edward Hotel, Toronto, for the purpose of coming to an arrangement in regard to prices. Harmony did not reign from all accounts obtainable, and the soap situation in Canada may be interesting for some time to come.

**BREAKING IN NEW SALESMEN.**

For breaking in new salesmen a Cincinnati wholesale house recently originated a method that has since been adopted with great success by other houses. When a young man is sent out on the road he is allowed to pursue his way for about a week, when he is recalled by a laconic telegram: "Come back at once." When he reports he is taken into the general manager's private office, and there he is immediately taken to task, the general manager open-

ing on him with a volley of questions that would make the ordinary man boil over with anger. The salesman is given a chance to recover his breath and start to explain why he has not done better, when he is interrupted with another volley of questions of a nature to arouse his ire.

If the young man loses his temper he is at once discharged, but if he takes it calmly without trying to get back at the "boss" and without stinging sarcasm or show of temper, he is informed that they have been trying him out to see how he would deal with an irritable customer, and he finishes out his trip and becomes a "regular" on the salesman force.—P. A. P.

**A LITTLE DIPLOMACY.**

I was in search of my first job and had been scanning the "Help Wanted" columns every day for a month before school closed, when at last I read the words: "Boy Wanted—Call at No.—Market Street, at 8.00 o'clock a.m., References."

I showed it to the Principal at school, who readily gave me a "To whom it may concern" reference, setting forth all my good qualities, and, armed with this, I presented myself at No. — Market Street at 7.30 a.m., when lo! to my dismay there stood twenty others ahead of me.

I took my position in the rapidly increasing line, however, and had waited fifteen minutes when a young man appeared to sweep the sidewalk. While watching him a plan occurred to me. Why not send my letter in ahead?

Calling the boy, I asked him if he would take my "references" in if I would finish sweeping the walk, to which he readily agreed. Upon his explaining matters to the "Chief" the latter immediately sent for me, "took me on trial" and dismissed the line of applicants.

I am still employed by the same firm, but as a salesman now, having given up my broom six years ago to another.—J. R. M.

It is proposed to give Capt. R. Bartlett, who has been north with Peary, a reception on his return. Capt. Bob is very popular with the boys.

C. P. Eagan, corner Duckworth and Prescott streets, has one of the most up-to-date grocery stores in the city. Mr. Eagan carries a fine stock of all grades of goods and does a very fine business.

Reports received in the city say that negotiations are well advanced for the starting of a new butter factory in this city.

F. J. Wood, Petrolea, has moved from his former location on the east side to a store which has been newly fitted up opposite the Hotel Iroquois. Mr. Wood has already found an improvement in business.

# CEREALS AND CONFECTIONERY

Quiet Markets Everywhere—Free Deliveries of Western Oats Cause Decline of Prices for Oat Products East, But Business Continues Brisk.

Grain markets are inactive everywhere and the dull season is approaching.

Commenting on the record of the world's largest wheat crop raised this year and of the world's largest wheat visible supply Nov. 1, 1906, since 1900, Beerbohm says it may well be argued that all this has been discounted in the present low level of prices. It may also now be granted that, in view of the large continental demand for wheat and the probability that the Argentine crop will not equal last year's, the price of wheat ought to be a fairly safe one.

The U.S. Agricultural Department confirms the reported big shortage in the Russian crops, viz.: Wheat, 120 millions; rye, 146 millions; barley, 68 millions. The oats shortage is said to be about 200 millions, making a total deficit of about 534 million bushels. A liberal percentage of the late Russian exports, it is said, has gone to other ports in that country, and this failure to leave Russia finds confirmation in diminished total on passage.

Flour markets also are quiet and demand is not so brisk. Export demand is at a low ebb.

Fewer deliveries of western oats have caused a decline in oat products, but millers still report an active demand.

## MONTREAL.

GRAIN—Oats is very firm, but outside of this fact, the situation is without feature. There is a good demand for corn, and some trade is being done in feed barley at prices quoted.

No. 4 barley, store.....	0 52 1/2
Feed barley, store.....	0 32
No. 2 white oats ".....	0 42
No. 3 white oats ".....	0 41
No. 4 white oats ".....	0 40
No. 3 yellow corn ".....	0 16
No. 2 peas, basis 78 per cent. points.....	0 8 1/2

FLOUR—Prices are unchanged since last report. The volume of business being transacted continues large for local account, but export trade is finished.

Winter wheat patents.....	4 40	4 70
Straight rollers.....	4 00	4 20
Extra.....	4 10	4 40
Straight rollers, bags, 90 per cent.....	1 75	2 00
Royal Household.....	4 60	
Glenora.....	4 10	
Manitoba spring wheat patents.....	4 60	
" strong bakers.....	4 10	
Buckwheat flour.....	2 25	2 30
Five Roses.....	4 60	

ROLLED OATS—The feature of the market this week is the decline which has occurred in rolled oats. Trade is said to be fairly good, receipts being better than for some time.

Fine oatmeal, bags.....	2 30	2 40
Standard oatmeal, bags.....	2 30	2 40
Granulated ".....	2 30	2 40
Gold dust cornmeal 98 lb bags.....	1 32	
Rolled oats, 90-lb. bags.....	2 25	
" 80-lb. bags.....	2 0 1/2	
" bbls.....	1 50	
Choice boiling peas.....	1 00	1 10

FEED—Feed continues exceedingly scarce. When a small lot is obtainable, dealers are hampered by the shortage of cars, and are consequently little better off in having a stock in another part of the country, when they are thus unable to get transportation.

Ontario bran.....	19 50	20 50
Ontario shorts.....	21 50	22 50
Manitoba shorts.....	50	22 50

" bran.....	19 00	20 50
Mouillie, milled.....	24 00	
straight grained.....	25 00	28 00
Feed flour.....	1 30	1 35

HAY—There is very little that is new locally. It is still very hard to get deliveries, and this maintains prices.

The situation in the Old Country is practically unchanged since last report. Quotations from Liverpool read 78s. to 79s. c.i.f.

## Are You Content ?

with the flour you are handling ?

If not, get a shipment of

## Anchor Brand Flours

and see how pleased your trade will be

For prices and information write to

## LEITCH BROS. FLOUR MILLS

Oak Lake, Man., Canada

## MR. SUCCESS always goes in our shipments of BARLEY

MEET HIM.

JOHN MACKAY, LIMITED - - BOWMANVILLE, ONT.

## CORONET ROLLED OATS

High and Uniform Quality Reasonable Price

THE WOODSTOCK CEREAL CO., Ltd., Woodstock, Ont.

## SALT { FULL STOCKS } SALT BEST BRANDS

Verret, Stewart & Co., Ltd., Montreal

No. 1.....	12 50	13 00
" 2.....	11 50	12 00
Clover mixed.....	10 50	

## TORONTO.

GRAIN—The market is very quiet in all lines. Western wheat is off a cent, due to the sluggish demand here, because of the quiet flour market.

### WANTED

Choice boiling Peas in two-bushel bags also, good malting Barley. Send samples with prices delivered Montreal.

STEVENS & MILLER,  
126 Board of Trade, Montreal.  
Mill Feed always wanted.

### NAP. G. KIROUAC & CO., QUEBEC

Receivers and Shippers of Oats.

Western Dealers will find it to their benefit to make us offers.

## GRANOLA

is the most nutritive breakfast food on the market. One pound of Granola exceeds in vigor two pounds of round steak.

Sold in one pound cartons at 15 cents.

Your customers want it. Get stocked.

The Battle Creek Health Food Company,  
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Canadian Factory and Office, LONDON, ONT.

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# A TRIO WORTH TRYING

## "Swiss Food"

On the market nearly 20 years. Enjoys enormous sales. Is pure and healthful. Yields big profits to grocers.

### "Beaver Oats"

(Premium 776)

Big package. Delightful eating. Easy selling. Premium includes Cups, Saucers and Plates—genuine china. Twenty 5-lb. pkgs. in case.

### "McIntosh's Crown Brand Rolled Oats"

Best bulk flake oats to be had. Uppermost quality. Sold where shown. Reasonably priced.

Get in an order. It's ordering time.

**P. McINTOSH & SON, Toronto, Canada**



THIS IS THE BRAND THAT SIGNIFIES THE BEST BREAD FLOUR IN THE WORLD.



Made entirely from the very choicest selected Manitoba Hard Wheat in the most modern and best equipped milling plant in the Great Dominion.

## PURITY FLOUR

is the perfect standard of Patent Flour for Bakers' and Household use.

**Western Canada Flour Mills Co., LIMITED**



Mills at  
**WINNIPEG, GODERICH  
and BRANDON**



Toronto Office:

Long Distance Phone Main 6060  
Phone in your. Orders at our expense

## It Isn't Common Sense

for a grocer to risk the reputation of his otherwise first-class store by handling a poor flour simply because it's ground in a mill near home. Why shouldn't you be as particular about your flour as about your canned goods?

We absolutely guarantee

**"Premier Hungarian"  
"White Rose" and  
"Royal Patent" Brands**

Put up in 24½-lb. and 49-lb. Sacks specially for the Grocery Trade.

Order direct or from our nearest agent.

**THE ALEXANDER MILLING CO. LIMITED**  
**BRANDON, MAN.**

Agent Quebec and Maritime Provinces  
O. N. FRECHETTE, 45 Bonsecours Street, MONTREAL  
Agent Province of Ontario  
ALEX. BUTLER, Board of Trade Building, TORONTO  
Agent Alberta and British Columbia  
WILL HILL, 1645 9th Avenue West, VANCOUVER, B.C.

(F.o.b. Georgian Bay points.)	
No. 1 hard	0 82 1/2
Manitoba wheat, Northern No. 1	0 81
" " " " No. 2	0 78
" " " " No. 3, nominal	0 76 1/2
Red, " per bushel, 75 per cent. points	0 70
White, " " " " " " " "	0 71
Mixed, " " " " " " " "	0 70
Spring, nominal	0 71 1/2
Goose, " " " " " " " "	0 65
Barley, No. 1	0 51
" " " " " " " "	0 52
" " " " " " " "	0 48
" " " " " " " "	0 45
Oats, white	0 36 1/2
" " mixed	0 35 1/2

FLOUR—Business begins to feel the Christmas dullness. Prices are unchanged. Export demand is light at unchanged prices.

Pure Manitoba wheat, per bbl in sacks	4 00	4 50
85 per cent. Manitoba patents, per bbl	3 90	4 00
Straight roller	3 40	3 70
Blended	3 80	3 90

CEREALS—Oat products dropped 5c. a hundred last week, owing it is said to free deliveries of western oats.

Rolled wheat in boxes, 100 lbs.	nominal	2 25
" " " " 50 lbs.	"	1 25 1/2
Rolled oats, carlots, per bbl, in bags	"	4 15
" " " " " " in wood	"	4 40
" " " " " " for broken lots in wood	"	4 65
" " " " " " broken lots in bags	"	4 40
Oatmeal, standard and granulated, carlots, on track, per bbl	"	4 70
" " " " " " in bags	"	4 45

TRAVELLERS' NOMINATIONS.

Proposed Officers for Next Year—Ballot, December 27.

The Commercial Travellers' Association of Canada, met in St. George's Hall, Toronto, and nominated these officers for the ensuing year.

President, Mr. Lewis A. Howard, elected by acclamation; First Vice-President, Mr. George West, elected by acclamation; Second Vice-President, Mr. R. Gemmell, elected by acclamation; Treasurer, Messrs. E. Fielding and John H. Kenny, one to be elected.

Directors for Toronto Board.—Messrs. J. P. Balfour, William Boone, James G. Cane, W. A. Cockburn, W. M. Fielding, J. M. Fairfield, P. M. Goff, J. H. Lumbers, W. J. Micks, George W. Moore, Donald Morrison, James McLaughlin, A. C. Rogers, S. M. Sterling, C. J. Tutthill, J. H. Wildfong. Nine to be elected.

Hamilton Board.—First Vice-President, Mr. John H. Herring, elected by acclamation; Second Vice-President, Messrs. E. J. Fenwick, and R. M. Stuart, one to be elected; Directors for Hamilton Board, Messrs. George G. Austin, W. H. Dean, Arthur F. Hatch, E. E. W. Moore, George A. Matheson, George M. McGregor, P. H. Somerville, J. Stoneman, J. R. Stewart, H. G. Wright, six to be elected.

Guelph Board.—Vice-President, Mr. C. Auld, elected by acclamation; Director, for Guelph Board.—Messrs. F. C. Burn, A. Hill, Adam Taylor, one to be elected.

Montreal Board.—Vice-President, Mr. S. O. Shorey, elected by acclamation; Director for Montreal Board, Messrs. D. Adair, Wm. Caldwell, Wm. Creighton, one to be elected.

Berlin Board.—Director, Messrs. Henry Brown, Fred. Doering, A. Foster, J. Knauff, W. J. Moody, one to be elected.

Brantford Board.—Directors, Messrs. J. S. Hamilton, D. J. Waterous, elected by acclamation.

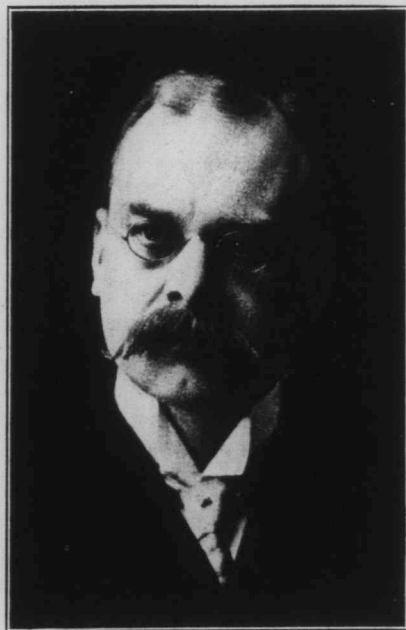
Kingston Board.—Directors, Messrs. W. H. Graham, W. S. R. Murch, elected by acclamation.

Winnipeg Board.—Vice-President, Mr. Hyman Miller; Directors, Mr. W. M. Jackman, elected by acclamation.

Vancouver Board.—Directors, Mr. M. Moore, elected by acclamation.

The following members were named as a committee to act in conjunction with the Board of Directors to arrange an entertainment for Thursday evening, December 27; H. Bedlington, W. J. Hopwood, W. Madill, J. McLaughlin, J. H. Butler, J. H. Wildfong, John Gibson, W. J. Solomon, John Everett.

The annual meeting of the Association will be held on December 27, in St. George's Hall, when the ballot will be declared.



LEWIS A. HOWARD.

TRAVELLERS' NEW PRESIDENT.

Lewis A. Howard, Elected by Acclamation—Admirer of Sports.

Lewis A. Howard, President elect of the Commercial Travellers' Association, was born in Toronto, March 22, 1870. He is the son of the late R. H. Howard, one of Toronto's prominent wine and spirit merchants. Mr. Howard's father also was one of the oldest travellers on the road before even the days of railroading.

Mr. Howard was elected to the Board of Directors of the C.T.A., in 1897, since which time he has occupied the position of 2nd Vice-President for two years, and then last year, 1st Vice-President. Mr. Howard, for nine years, covered Ontario, from Toronto East as far as Kingston, until 1891, when he took up the Western Ontario ground, as far as Windsor, until 1895, when at

the death of his father, he took up with his brother the management of the business in Toronto. Besides being recognized as one of Toronto's prominent business men, Mr. Howard is the youngest occupant of the President's Chair of the C.T.A., and may be correctly styled a genuine and thorough-going traveller, he having gone on the road at the age of 18 years.

Mr. Howard is a great admirer and supporter of athletics, he having been President of the Toronto Lacrosse Club, Vice-President of the Toronto Football Club, as well as past President of the Sons of England, and an active member of the Albany, Victoria and Granite Clubs, Royal Canadian Yacht Club, Canada Bowling Club and Ontario Jockey Club. In Masonic circles, Mr. Howard has also been recognized as an active member.

PERSONAL MENTION.

J. G. Watson, Ayr, has been confined to his bed for a week with illness.

J. H. Hasenflug, Teeswater, was in Toronto last week purchasing for his Christmas trade.

J. A. Laycock, Meaford, has been under the weather for a time but is able to be back at the store again.

W. Georgeson, of Codville-Georgeson Co., Limited, Winnipeg, was a visitor to Toronto during the past week.

Archdale Wilson, of Hamilton, and his wife and daughter have gone to the West Indies to spend the winter.

S. M. Macfarlane, of Campbell's Bay, Que., was in Montreal last week.

Joseph Cote, of Quebec, was in Montreal recently.

Frank Oberle, general merchant, Formosa, made a single shipment of three tons of dried apples to Germany recently.

Capt. Wallace, Woodbridge, was in Toronto Friday. He is interested in the Cobalt.

J. A. Stephenson, Arthur, is well pleased with business to the present this season and is prepared for a big Christmas trade.

Newton A. Hill, of L. Chaput, Fils & Cie, Montreal, was in Toronto last week on his way home from his trip to the Pacific Coast.

Levi Elstey, Nassagaweya, has returned from his annual shooting trip in the north country. He brought back all the law allowed.

T. H. Ellis of T. H. Ellis & Co., Mount Forest, says business with them is very good. In confirmation thereof is his usual genial smile.

J. M. Courtenay, Tottenham, has built up a fine trade since he bought out Geo. Gordon a year ago. He carries an extensive stock and is looking for big business this winter.

John T. Logan, representing William H. Dunn, Montreal, is in Toronto this week introducing Cailler's Genuine Swiss Milk Chocolate. Mr. Logan is most enthusiastic as to the reception he received from the jobbing and retail trade.

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This Valley, only us CAILL absolute profit fo

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## The Best Milk Chocolate

is here at last and it's name is

**Cailler's**  
GENUINE  
**SWISS MILK CHOCOLATE**

(Pronounced Ka-lay)

This Chocolate is made in the famous Gruyere Valley, Switzerland—The finest selected Cocoa beans only used and with the rich cream of Gruyere. CAILLER'S Genuine Swiss Milk Chocolate is absolutely perfect—A treat for your customers—A profit for you—

—Find out particulars by  
—writing us—or ask your Jobber—

Sole Agent for Canada

**William H. Dunn, - MONTREAL**  
394-396 St. Paul Street

# COWAN'S COCOA

Maple Leaf Label Our Trade Mark

**Cowan's Chocolate,  
Cake Icings,  
Cream Bars, and  
Cowan's famous Milk  
Chocolate**

are absolutely pure goods

**THE COWAN CO., LIMITED**  
**TORONTO**

A LINE THAT WILL PLEASE YOUR CUSTOMERS



**LAMONT, CORLISS & CO.,** Sole Importers  
27 COMMON ST., MONTREAL

CANADA:  
No better  
Country



MOTT'S:  
No better  
Chocolate

You can readily be convinced that

## Chocolate

"MADE IN CANADA" is the equal of the most highly vaunted imported brands by buying

## MOTT'S

"Diamond" and  
"Elite" brands

There *is* nothing better.

Order from your jobber.

**John P. Mott & Co.**  
**HALIFAX, N.S.**

SELLING AGENTS:

J. A. Taylor Montreal    R. S. McIndoe Toronto    Jos. E. Huxley Winnipeg    Arthur Nelson Vancouver



**Nothing Like Trying—  
Begin This Day**

Bulk Mince Meat has had its day. Now for Condensed Mince Meat. You've been selling the bulk. Now try

**Nicholson's**

It's condensed. It's pure. It's best.

The sound of Business:

N. & B. Jelly Powder, N. & B. Icing Powder, N. & B. Pudding, N. & B. Veriquick Tapioca, Brock's Bird Seed.

**NICHOLSON & BROCK, 9 Jarvis St., Toronto, Ont.**

# CANADA FLAKES

Must appeal to every conscientious grocer through its superior qualities.

1. The purest and best made food
2. Crispiest, because properly toasted
3. Maple flavored
4. All-Canadian
5. Largest packages

Give your customers the benefit of the excellence of Canada Flakes, and thus secure for yourself the ample remuneration provided.



The purity of the Lowney products will never be questioned by Pure Food Officials. There are no preservatives, substitutes, adulterants or dyes in the Lowney goods. Dealers find safety, satisfaction and a fair profit in selling them.

**THE WALTER M. LOWNEY CO. of Canada, Limited**  
165 William St., - - - MONTREAL, CAN.

# WEBB'S CHOCOLATES

High-class goods for  
High-class grocers.

The largest and finest line of packages and Christmas novelties in the Dominion.

**The HARRY WEBB CO., Limited**  
31-35 Buchanan St., Toronto

# "Health" COCOA

— IS —  
**Absolutely Pure**



It is the right article to stock, being

**RIGHT IN QUALITY  
RIGHT IN PRICE  
RIGHT IN PROFIT**

SOLE MANUFACTURERS:  
**Hy. Thorne & Co., Limited**  
THE COCOA WORKS  
LEEDS, ENGLAND  
SOLE AGENTS FOR THE PROVINCE OF ONTARIO:  
**GREEN & CO., 25 Front St. East, TORONTO**

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**TRADE NOTES.**

Mrs. J. Doran has opened a grocery on Market Square, Guelph.

An Alaska-Yukon-Pacific Exposition will be held in Seattle in 1909.

M. Johns, College street, Toronto, has removed to Broadview avenue in that city.

M. J. Bourcier has bought out the business of R. Lang & Co., Chataguay Basin, P.Q.

J. Sadlier, Warton, has removed to Dundas, where he purchased the business of C. H. Durrant.

The manufacturers of Cox's Gelatine have put on the market boxes containing twelve dozen each, which will, it is thought, be an inducement for grocers not now handling it to give this article a trial.

W. S. Newman, Castleton, has bought the stock of J. H. Drinkwater, who failed recently.

Wilson Colwell has purchased the grocery and confectionery business of G. B. Wray, Beaton. Mr. Colwell was editor of the Beaton World. Mr. Wray intends going on the road.

C. S. Morrow, has left the Montreal management of the Oatker Oats Company to open a branch at 48 1-2 Front street east, Toronto. He is succeeded in Montreal by W. G. Cochrane.

Geo. Parker, grocer, Woodstock, has purchased the business of O. White, of the same town and will conduct it as a branch store. Mr. White is going to Hamilton to start business there.

J. N. James has bought out T. H. Gothard, of Trenton. Mr. James was formerly foreman in Gilmour's door factory. Mr. Gothard contemplates going west.

Bruce & Sanderson, grocers, Parliament street, Toronto, have moved across the street. They had a fine store; now they have a better one, two stores made into one with a handsome new front and entirely refitted.

Leonard Bros., Montreal, report the arrival of several carloads of fresh frozen fish for the Advent trade including sea herring, smelts, mackerel, salmon and halibut, as well as haddock and cod.

A. O. Fiset, 15 Gosford street, Montreal, is giving away a very neat little leather purse, advertising "Gabriel Dubois" cognac, and "Campbells are Comin," Scotch. The little articles are quite attractive and useful.

L. Chaput, Fils & Cie., Montreal, have been appointed sole Canadian agents for Libertyville Crystal Spring Water, which is put up in Illinois. They have already placed three or four carloads in Montreal, Ottawa and other points.

Walter Paul, the progressive St. Catherine street grocer, in Montreal is preparing for the Christmas trade. He has put in two large new silent salesmen, and some new registers for heating purposes. His staff of clerks has been increased also.

One afternoon last week the lights in one of the principal districts of the city went out, and that portion of Montreal was left in darkness for nearly an hour, during which time the grocers reaped a harvest in candles. One man sold twelve pounds to a lady who was

**SPRAGUE**

**CANNING MACHINERY CO.**  
CHICAGO, ILL., U.S.A.



**An Auto? No!**  
Peanut and Popcorn Seller.  
Catalog show'em \$8.50 to \$350.00. On easy terms.  
**KINGERY MFG. CO.**  
106 E. Pearl St., Cincinnati

**EPPS'S** GRATEFUL COMFORTING

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal  
in Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg

THE MOST NUTRITIOUS **COCOA**

Cultivate your Biscuit trade by ordering

**McLAUGHLAN'S**

**Cream Soda Biscuits**

McLAUGHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada




When you buy

**UPTON'S**  
**Jams**  
**Jellies and**  
**Orange**  
**Marmalade**

You buy something that is easy to sell again.

The consumer appreciates the quality of

**UPTON'S GOODS**



**Sixty Years of Popularity**

**COX'S GELATINE** should be used in every Canadian household, because

- (1) It is **STRONG.**
- (2) It is **CLEAR.**
- (3) It is **PURE.**

Canadian Agents: **J. & G. COX, Ltd.**  
C. E. Colson & Son, Montreal  
D. Masson & Co., " **Gorgie Mills,**  
A. P. Tippet & Co., " **EDINBURGH**

The Genuine  
**HOLBROOK'S**  
WORCESTERSHIRE  
SAUCE

Acknowledged  
Sauce of

the Premier  
the world



**Holbrooks Limited**

Canadian Branch:

28 FRONT ST. E., TORONTO

Canadian Manager, - H. GILBERT NOBBS

preparing for the next night also, in case light was not forthcoming. She came back the next day to return the greater number of the candles bought—and the grocer took them back.

Frank Hutton, formerly manager of the Table Supply Co., grocers, Windsor, Ont., has purchased the grocery business of G. B. Lodge of that city. Mr. Hutton is a thorough grocer and it is safe to promise he will conduct a business up-to-date in every respect.

Arthur P. Tippet & Co., Montreal, are offering a new article, known as Fish Cheese, or Concentrated Fresh Cod Fish. It is prepared from Newfoundland Cod fish, being packed in tins to retail at 18c. Cases are sold to the grocer at \$7 and contain four dozen tins.

Cooper & Johnston, the seed firm, Montreal, has opened a fine, new store at 338 St. James street. The company of which Mr. Cooper is sole proprietor, will now be able to transact considerable retail trade as well as carry on their regular wholesale business.

Mr. Grierson, of the Wee MacGregor Company, Toronto, was in Montreal this week. It is the intention of this company to establish a retail store in Montreal, where will be sold Skipper sardines and other goods of the company without interfering with the wholesalers.

N. O'Connor has purchased the retail grocery business of the W. R. McRae estate, of Kingston. Upon the death of Mr. McRae, three years ago, the wholesale department of the business was discontinued and Mr. O'Connor has remained the very efficient manager of the retail store. Mr. O'Connor is one of the most thorough, energetic and progressive grocers in Ontario. One of his specialties is window dressing and his windows are always very attractive.

Arthur B. Ragg, of Ragg Bros. & Co., Liverpool, is now on his third trip to Canada in five years. He is looking to increase his trade in Canadian hog products. His firm has a fine connection with the buyers of dairy products and provisions in the north of England. Mr. Ragg is much impressed of Canada's rapid growth.

**LABEL YOUR PARCELS.**

Our attention has been directed recently to the carelessness of retailers in sending back goods to the jobbers. In many cases parcels come in without any indication whatever about them as to who has sent them. Of course, this is the retailer's loss. How can the jobber give credit, when he does not know to whom to give it? It is not to be expected that he will go to the expense of finding out the party sending back the goods, if he has a better way of spending his time and money.

Therefore, dealers are advised for their own good to label their parcels

carefully, being always sure to state by whom they are sent. It is also as well to send a letter at the same time, giving particulars about the forwarding of the parcel and a list of its contents.

**THE TRAVELERS DEER HUNT.**

The party of Commercial Nimrods who haunted the wilds of Gooderham lately returned safely, despite the fact that telegraphic appeal had to be made for funds to bring them home. They are home and brought splendid specimens of venison with them, sufficient for themselves and their friends, among the latter of which the Grocer was thankfully remembered. The venison steak was appreciated particularly as it was accompanied by a jar of MacLaren's Imperial Cheese. Thanks Jack!

**LOOK YOURSELF  
SQUARE  
IN THE FACE**

and  
see  
if  
your  
Soda  
Biscuit  
business  
is what it ought to be

Turn  
to



and see relief from  
stagnation "no-sale"  
fever

3 - lb. CARDS OR TINS

**THE Mooney  
Biscuit & Candy  
Company,**

LIMITED,

Stratford, - Canada.

**CHIEF**

James S.

Fifty-three Montreal, J spent all of city, during doing much a country among the Mr. Dougall spirited me tune to pos

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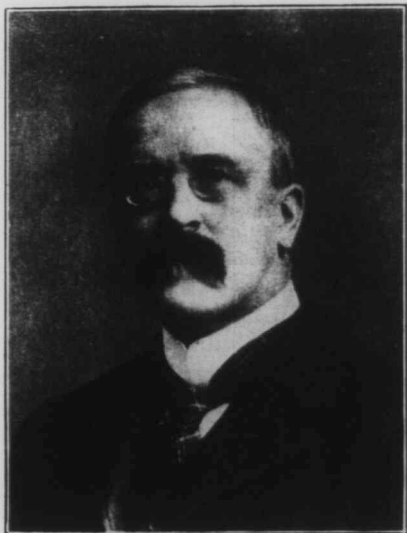
## CHIEFS OF TRAVELLERS' BENEFIT

James S. N. Dougall, President, and James Robinson, Vice-President, Both of Montreal—Busy Men Who Have Time for a Good Work.

Fifty-three years ago was born in Montreal, Jas. S. N. Dougall, who has spent all of that time in his native city, during the latter twenty-five years doing much to help in making Canada a country as to command a place among the nations of the world, for Mr. Dougall is one of the most public spirited men in Montreal has the fortune to possess within her limits.

He was only 16 years of age when he entered the business field in which he has attained such success. Entering the employ of McArthur, Corneille & Co., he spent nearly twenty-five years in the paint, varnish and color business, being for ten years of this time junior partner of the firm.

The firm of McCaskill, Dougall & Company was started in 1892 as a varnish manufacturing concern, and Mr. Dougall has now, for several years, been senior partner of this firm.



JAMES S. N. DOUGALL, Montreal.

In 1887 Mr. Dougall was first connected with the Board of Trade, and since that time he has been one of the Board's most valued members. He was for three years the treasurer of the Dominion Commercial Travelers' Association, and but recently was re-elected President of the Dominion Commercial Travelers' Mutual Benefit Society.

Socially he is known by many. A life member of the M.A.A.A., and a member of the Canadian Railway Club, he also belongs to the Montreal Business Men's League, and the Royal St. Lawrence Yacht Club. He is also an enthusiastic member of the Canadian Manufacturers' Association, being this year chairman of the Montreal branch.

**James Robinson the Vice-President.**

The Vice-President of the Dominion Commercial Travelers' Mutual Benefit Society is one of the busiest men in Montreal. He has large and varied interests to take up his time, yet he finds in the course of his daily duties time to

give some thought to good work for others. His efforts are evidently appreciated since he was re-elected to the post he now holds.

It was in 1856 that Mr. Robinson first saw the light of day, and, as he himself expresses it, he was "born very young." At the age of fifteen he obtained a position with the old firm of Ames Millard & Company, which used to have premises on St. Peter St., but which is now the Ames Holden Company, Victoria Square. Here he remained nine years, learning much that has stood in him in good stead later in life.

His first trip with the grip was made in the interests of the late Hon. G. Bresse, of Quebec, the shoe manufacturer. For the past twenty-six years has been traveling more or less all the time although his work has kept him in the city pretty well during the past five years. It was in 1886 that he started for himself handling shoes in a small way. Later he organized the Maple Leaf Rubber Company which has been in existence twelve years, during the whole of which time Mr. Robinson has been president of the concern. He is also president of the Durham Rubber Company, the Minudie Coal Company, of Nova Scotia; the General Explosives Company of Dover, N.J., and is interested in several other corporations.

Mr. Robinson was for two years president of the Montreal Board of Trade, and served one term as vice-president, being elected by acclamation on the three occasions. A member of the Dominion Commercial Travelers' Association, he has always taken a keen interest in the welfare of the men with the grip. He is at present vice-president of the Association as well as of the Benefit Society.

In February last he was elected to represent St. Lawrence Ward in the City Council and has a seat on the Finance Committee where his wide experience in commercial affairs is at the disposal of his fellow citizens.

### LOBSTER SITUATION.

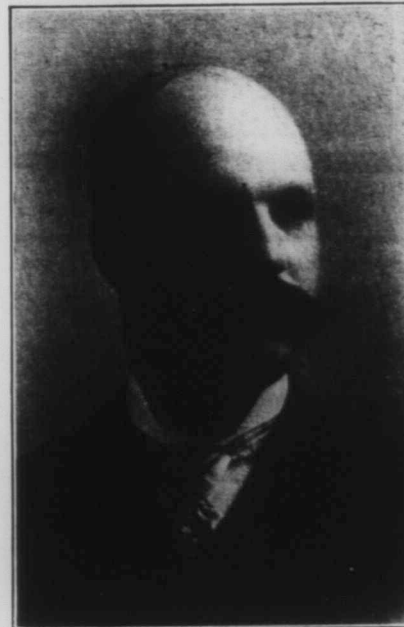
**Montreal Canner's Views, After a Visit to the Atlantic Coast.**

J. W. Windsor, Montreal, packer of canned goods, has returned from an extended trip to the Maritime Provinces, and in an interview with the Canadian Grocer spoke interestingly about the fish situation in Eastern Canada.

"Lobsters," said he, "are practically unobtainable. In all the fishing districts this season, there has been much rough weather, and the catch of fish is much below the average. The lobster catch is fully one-third below what it was last year. Codfish and mackerel are also scarce. On the other hand, demand for lobsters especially, has grown, both at home and abroad, the foreign markets being very active, so that we

are in a quandry at present. As you may know, the Magdalen fishing district was granted a month's extension, and this may have helped the situation as far as they were concerned, but not much. The usual lobster season is from April 20, to July 11, but the Magdalen fishers were allowed to keep on fishing an extra month. Those who had not contracted for the disposal of their catch made good money on what they caught during this extra period.

"The packers have not any stocks on hand to my knowledge, while none of the large jobbers have anything worth speaking of in store. Some of the wholesale grocers may have some stock which will carry them through the winter, or part of it, and they are fortunate. Lobsters are advanced in price, as is known. If any high-class goods were to be obtained as much as \$3 a case above last year's price might be secured. Other lines have advanced proportionately. The packers have thought with each succeeding year, that they had seen the highest price which would be



Vice-President James Robinson.

paid for lobsters, but with each year comes higher figures, so that now no one ventures to say that we have seen lobsters as high as they will ever be.

"Yes, the rough weather seems to be the only means to account for the shortage, not only in lobsters, but also in mackerel and cod fish. In the opinion of some this may have been an off year, such as has been experienced in British Columbia with salmon, but this view does not appeal to me, since last spring, for instance, there was not a great deal of rough weather, yet the catch was very small. Speaking of the prices advancing, it is a noticeable fact that raw material, such as tin plate, solder, boxes and the like, have been advanced considerable, which is another factor in increasing the prices of all canned goods."

### Special Xmas Price List

Issued this week. Close prices on the following:

Dates Almeria Grapes  
Figs Cranberries  
Nuts Etc.

### FULL LINES. NEW GOODS

California Washington Navels  
Florida Oranges  
Mexican Oranges  
Valencia Oranges  
California Celery  
Messina Lemons  
California Lemons  
Holly and Holly Wreaths  
Mistletoe  
Bananas, etc.

Shall also be pleased to book your orders for shipment at your convenience.

Write for Price List



### DRIED APPLES

BRIGHT, DRY STOCK WANTED

O. E. ROBINSON & CO. INGERSOLL ESTABLISHED 1886

# BASKETS

We make them in all shapes and sizes. We have

**Patent Strawboard Berry Box  
Grain and Root Baskets,  
Clothes Baskets,  
Butcher Baskets,**

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE...

**Oakville Basket Co.**  
Oakville, Ont.

## FRUITS, VEGETABLES AND FISH

Apples the Only Fresh Canadian Fruit Now on the Market—Changes in Prices—Bringing Potatoes From Michigan.

With Canadian pears and grapes off the market, apples are now the only Canadian fruit obtainable. Shipments of Northern California oranges have begun to arrive, and the fruit will command a good price. Almeria grapes are in good supply. Although cranberries are reported to be advancing in the Quebec market, Ontario prices show a slight decline.

Large potato crops in Michigan have induced Toronto dealers to look in that direction for supplies, but so far as is known only one car has yet arrived.

In the fish markets smoked haddies are still said to be scarce, while arrivals of new frozen herring are reported.

### MONTREAL.

GREEN FRUITS.—Fair trade is passing in green fruits at present. Dealers are doing considerable business with grocers in local river ports, who are securing last lots before the close of navigation. Bananas are selling well. There was a scarcity the early part of the week, but supplies are now coming forward better. Prices have advanced, and dealers are now asking from \$1.50 \$2 according to quality. Cranberries are advancing also; as high as \$10.50 is now asked. Almeria grapes bring all the way from \$2.50 to \$6 a barrel.

New dates, per lb	0 05	0 07
Bananas, fine stalk	1 50	
" jumbos	2 00	
Cocoanuts, per bag of 100	4 25	
Pineapples	4 50	
1 egg plant, doz	3 00	
Apples, bbl	2 50	4 75
New lemons	3 75	4 00
Pears per box	3 25	
Pears bbl	5 50	9 00
Mexican oranges, box	2 65	
Jamaica oranges, per bbl	4 00	
Jamaica oranges, per box	2 65	
Florida oranges, box	4 00	
New figs, per lb	0 08	0 13
Cranberries, Cape Cod, per bbl	10 50	
" Canadian, bbl	8 00	
Florida grape fruit, box	4 00	4 50
Jamaica grape fruit, box	3 75	4 00
Almeria grapes, per bbl	2 50	6 00

VEGETABLES.—There is not a great deal of activity in vegetables at present. Some business is passing, but not very much. Prices are now very high for cucumbers, lettuce and such lines, and it is only the high class trade that calls for such supplies. With certain classes of the trade there is considerable business being done for this reason.

Parsley, per doz bunches	0 20	0 25
Sage, per doz	0 60	
Savory, per doz	0 60	
Green peppers, per half bbl basket	3 00	
Montreal cabbage, per doz	0 50	0 75
California tomatoes, crate	3 25	
Turnips, bag	0 75	
Water cross, large bun hes, per doz	0 75	
Lettuce, per doz	0 40	0 50
Boston lettuce, per doz	1 00	
Spinach, per bbl	2 00	
Spinach, box	0 30	
Cucumbers, per doz	1 25	
Celery, per doz	0 50	
Potatoes, per bag	0 75	0 85
Jersey sweet potatoes basket	1 70	
" barrel	3 75	
Georgia sweet potatoes, bbl	2 50	2 75
Spanish onions, crate	2 50	
" 56 lb coves	0 95	
Red onions, bbl	3 50	
Beets, bag	0 75	
Carrots, bag	0 90	1 00

Wax beans, per basket	5 00
Green beans	5 00
Mushrooms, lb	1 00
Horseradish, lb	0 15

FISH.—Advent, which begins December 3, is the feature of the fish situation. Dealers are making preparations for a record season's business, and expect to be kept busy right up to the end of the holidays. Supplies of haddock and cod are better this week, and lower prices prevail. New frozen herring, and a few other lines of frozen fish, are now on the market and commanding a fair share of trade. In smoked fish, haddies continue rather scarce, and high as regards price. Stocks of green cod are limited, and higher prices would not be a surprise. Arrivals of Labrador herring are now more plentiful, as are also the receipts of lake and sea trout in half barrels. In oysters, Malpeques are about finished, but small lots are being held, for which high prices are asked. For bulk oysters, which are arriving more freely, prices are firm.

Fresh haddock, express, per lb	0 04
Halibut	0 09
Sea trout	0 12
Flounders	0 09
Grass pike	0 05 1/2
Dore, per lb	0 08 1/2
Small whitefish	0 08
Market cod	0 04
Steak cod	0 06
Mackerel, large	0 11
B. C salmon	0 09
Smelts	0 10
Gaspé salmon, chilled, per lb	0 16
Herring, new, 100 lbs	1 90
Smoked fish—	
Kipper herring, per box	1 00
St. John boats	1 10
Haddies, in 15-lb boxes, per lb	0 09
Oysters—	
Standards bulk, per imp. gal	1 50
Selects, bulk, per gal	1 70
Oyster pails, pints, per 100	1 25
" quarts	1 40
Prepared fish—	
Boneless cod, 1 and 2-lb. bricks	0 05
" fish, 2-lb. bricks, per lb	0 05 1/2
" fish, 25-lb. boxes, per lb	0 04 1/2
Skinless cod, per case of 100 lbs	5 50
Salt and pickled fish—	
Labrador herring, per bbl	5 50
" per half bbl	3 25
No. 1 N.S. herring, bbls	4 00
" half bbls	3 00
Labrador salmon—	
" in bbls	12 50
" in 1/2 bbls	6 75
Mackerel, per pail	1 75
No. 1 green cod, in bb's, of 200 lbs	7 00
Small	5 50
Large dry cod, 112 lb bundles	6 50
No. 1 salt cels, per lb	0 08
New turbot, bbls 200 lbs	10 00
Pickled lake trout, per half bbl	5 00
" sea trout " bbl	5 25
" sardines " " half bbl	5 00
" " " " half bbl	3 00

### TORONTO.

FRUIT.—Lemons are slightly lower while oranges are little altered. Navels are added to this week's last. Cranberries in barrel lots are somewhat lower. Canadian pears are no longer quoted.

Oranges, Jamaica, per bbl	5 50
" per box	2 75
" Florida, 12s-216s	3 25
" Mexican, 12s-216s	2 75
" Tangerines, half box	3 00
" navels, 97s, 370s	3 70
Grape fruit, 46s 87s	3 75
Lemons, California, boxes	5 50
" Messinas, 300s-360s	3 50
Limes, per crate	1 00
Pineapples, Florida, 30s and 24s	4 25
Apples, snows	1 50
" Spies	2 00
" Baldwins	1 75
" Greenings	1 75
" King's	2 10
Bananas, per bunch	1 50
Red bananas per bunch	2 20

Grapes, Almeria  
Chestnuts, per  
Cranberries, p

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Potatoes, Dela  
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Cabbage, new  
Beets, new, pe  
Carrots, Cana  
Lettuce, per d  
Lettuce, Bosto  
Cucumbers, in  
Mushrooms, in  
Beans, white, j  
" Lima, pe  
Watercross, pe  
Tomatoes, Cali  
Peppers, per b  
Parsley, per do  
Turnips, per b  
Mint, per doz  
Celery  
" Calif  
Squash per do  
Vegetable mar  
Leeks, per doz  
Pumpkins, per  
Citrons, per do  
Spinach, per b  
Parasnips, per l  
Sage, savory, d  
Oyster plant, p

### FISH.—

week. Fr  
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quotations

Fresh halibut  
Haddock, fresh  
Fresh cod, per  
Fresh lobsters,  
Shrimps per gal  
Whitefish, per  
Salmon trout, j  
Ciscoes, per ba  
Perch, per lb  
Herring, large,  
" mediu  
Pike, per lb  
Blue fish, per lb  
Fresh mackerel  
Home cured bl  
Eastern salmon  
Finnan haddie,  
Oysters, per ga  
Labrador herra

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FISH

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begins Decem- the fish situa- preparations ness, and exht up to the plies of had- this week, and w frozen her- ines of frozen ket and com- of trade. In ntinue rather egards price. limited, and be a surprise. ring are now so the receipts n half barrels. e about finish- being held, for ked. For bulk ng more freely,

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.....	0 10
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.....	1 0
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.....	4 25
.....	1 50
.....	2 00
.....	1 75
.....	1 75
.....	2 10
.....	1 50
.....	2 20

Grapes, Almeria, per barrel.....	5 50	6 75
Chestnuts, per peck, \$1.50 to \$1.75 per bush.....	5 50	6 00
Cranberries, per barrel.....	10 00	12 00
..... crate.....	3 75	

VEGETABLES.—New California Lima beans have arrived, and California celery is added to this week's quotations. Potatoes are unchanged. Peppers are very scarce, sales being as high as \$1.00 per basket.

Potatoes, Delaware, per bag.....	0 85	0 90
..... Ontario.....	0 75	
Sweet potatoes, per barrel, 10 pks.....	2 25	2 50
..... per basket.....	0 50	
Extra fancy, double heads, per bbl.....	3 50	
Onions, Spanish, per large case.....	2 25	2 75
..... small case.....	1 00	1 25
..... Yellow Danvers, bags.....	1 10	1 15
..... Canadian, per bag.....	1 25	
Cabbage, new Canadian, per bbl.....	0 40	0 50
Beets, new, per bushel.....	0 40	0 50
Carrots, Canadian, per bushel.....	0 40	0 50
Lettuce, per doz. bunches.....	0 25	0 35
Lettuce, Boston, large, per doz. heads.....	1 25	
Cucumbers, hot house, per doz.....	1 75	
Mushrooms, imported, 1-lb. boxes, per lb.....	1 50	1 60
Beans, white, prime, bush.....	1 05	1 25
..... hand-picked, bush.....	0 06	0 06 1/2
..... Lima, per lb.....	0 06	0 06 1/2
Watercress, per doz. bunches.....	0 25	
Tomatoes, California, per crate.....	2 75	
Peppers, per basket.....	0 20	0 25
Parsley, per doz.....	0 15	0 20
Turnips, per bag.....	0 15	0 20
Mint, per doz.....	0 40	0 50
Celery.....	4 75	
..... California, per case, 6, 7 and 8 doz.....	1 00	1 25
Squash, per doz.....	0 35	0 50
Vegetable marrow, per doz.....	0 25	
Leeks, per doz.....	0 75	1 00
Pumpkins, per doz.....	0 75	1 25
Citrons, per doz.....	0 50	0 60
Spinach, per bushel.....	0 50	0 60
Parsnips, per bush.....	0 10	0 10
Sage, savory, thyme, etc, per doz bunches.....	0 40	
Oyster plant, per doz bunches.....	0 40	

FISH.—Several lines are lower this week. Fresh haddock and cod, medium herring, and frozen salmon and halibut are quoted at from 1 to 2 cents per pound less than last week, while ciscoes have dropped 10c. per basket. Finnan haddie is still very scarce on account of continued storms. Bloaters and frozen sea herring are added to this week's quotations.

Fresh halibut.....	0 13	0 15
Haddock, fresh caught, per lb.....	0 08 1/2	0 09 1/2
Fresh cod, per lb.....	0 20	0 25
Fresh lobsters, boiled, per lb.....	1 00	1 25
Shrimps, per gal.....	0 10	0 12
Whitefish, per lb.....	0 09	0 10
Salmon trout, per lb.....	0 09	0 10
Ciscoes, per basket.....	1 10	
Perch, per lb.....	0 05	0 06
Herring, large, per lb.....	0 10	0 10
..... medium, per lb.....	0 05	0 06
Pike, per lb.....	0 05	0 06
Blue fish, per lb.....	0 20	0 25
Fresh mackerel, per basket.....	1 25	
Home cured bloaters, per basket.....	0 20	
Eastern salmon, per lb.....	0 09	
Finnan haddie, per lb.....	1 90	
Oysters, per gal.....	3 00	
Labrador herring, per half bbl.....	5 50	
..... bbl.....	5 50	

Frozen.		
Halibut, per lb.....	0 10	
Sea herring, per lb.....	0 04 1/2	
Pink Salmon, per lb.....	0 10	
Red.....	0 10	
Fancy Manitoba white fish, per b.....	0 12	

NOTES.

There are 43 apple warehouses in the Cornwallis Valley, N.S., with a capacity of about 325,000 barrels.

Fresh arrivals of new cured haddies are now being received daily by express by Leonard Bros., Montreal.

The F. T. James Co., Toronto, received the first carload of frozen sea herring of the season this week. The stock is exceptionally fine, and is packed in boxes containing 50 lbs. each.

Irwin Harris, fruit and commission merchant, 209 McGill St., Montreal, has assigned, with liabilities amounting to about \$4,000, and assets understood to total up to a very small sum. Most of the large fruit firms are interested to a greater or less extent.

# ORDERS FOR XMAS

Seems a little early to talk Xmas, but we are booking large orders ahead, and would like to have yours.

Our first car CALIFORNIA NAVEL ORANGES will arrive next week.

The first car CALIFORNIA CELERY for the season arrives to-day (Friday).

Florida Grape Fruit, PRESTON'S PACK, extra heavy fruit. Try a box.

A Car Late Howe LONG-KEEPING CRANBERRIES.

Our Special Xmas Price List

will be ready next week. Are you on our list?

## WHITE & CO., Limited

Toronto and Hamilton

### \$'S IN EVERY BOX \$'S

"St. Nicholas"  
"Home Guard"  
"Kicking"  
"Puck"

**B. L. O. E.**

Best Lemons on Earth

W. B. STRINGER & CO. - SOLE AGENTS - TORONTO

We will be able to supply your wants for

**ORANGES, LEMONS, CRANBERRIES, ALMERIA GRAPES, FIGS, NUTS, DATES, Etc.**

either for prompt shipments or for your *Christmas* orders, and will make price right

**THE DAWSON COMMISSION CO., Limited, TORONTO**  
Cor. West Market and Colborne Sts.

### NEW ARRIVALS

Sweet Sonora Oranges, New Grenoble Walnuts and Almonds,  
New Messina Lemons, Comadre Figs, Finest Halloween Dates

Send us your orders, Quality and Price will please you.

**HUGH WALKER & SON GUELPH ONT.**

### DRIED FRUIT, I HANDLE SPECIALLY FINE LINES OF

**CURRANTS, Cleaned and Otherwise, VALENCIA RAISINS, SULTANAS, FIGS, and DATES**

Direct from my own houses in the countries of production. Goods packed under private brands if desired, according to buyer's wishes.

REPRESENTED BY—  
Halifax, N.S., E. D. Adams  
St. John, N.B., J. Punter White  
Montreal, N.D. Rattray & Sons

Toronto, P. L. Mason & Co.  
Winnipeg, Jas. Carmon  
Victoria, B.C., H. Donkin  
Vancouver, C. E. Jarvis & Co.

**TH. J. PSIMENOS,**

4 Cullum St., E.C., LONDON, ENG

### BANANAS

exclusively the year round.  
Best fruit Properly crated Lowest prices

**JOSEPH BROWN & SONS**  
29 and 31 Youville Square  
Montreal

### FINKLE & ACKERMAN

BELLEVILLE and BOWMANVILLE  
ONT. ONT.

**DRIED APPLES**

Highest Prices paid.

**IN THE CORNWALLIS VALLEY.**

Hillcrest Orchards Limited, Kentville, N.S., have issued a booklet of views that is a revelation of horticultural achievement in the Cornwallis valley. Fourteen full page illustrations, four half page and two double pages can but suggest the luxury of photo-engraving displayed in the brochure.

The orchards, comprising 14,000 trees, apples, plums, pears, peaches and apricots were planted by Ralph S. Eaton, president and manager of the company. The booklet describes the orchards fully and tells much that is interesting of fruit growing in Nova Scotia. On markets it says in part: "Not only Lon-

don and Liverpool, but the smaller seaports of England as well as inland towns are asking for Nova Scotia fruit shipped direct to them. Scotland and Ireland are included in our markets and during the last few years Germany has been calling for our Gravensteins and some other varieties. Mexico has asked for and received shipments and this season fruit growers are being solicited for consignments from merchants in the British West Indies. Pessimists have occasionally talked over-production but the average price of Nova Scotia apples for the past five years has been as good or better than for any five years of our history. For those who take pains to

grow good fruit the prospects are bright for the future. Our annual crops of about half a million barrels could be quadrupled without affecting materially the markets of the world."

**TRAVELERS' DINNER.**

E. D. Marceau, the President, will preside over the annual banquet of the Dominion Commercial Traveller's Association, which will take place at the Windsor Hotel, Montreal, on Dec. 20. Sir Wilfrid Laurier and the members of his Cabinet, as well as representatives of the Quebec Government, will be present, if it is possible to so arrange matters.

**AN ATTRACTIVE CATALOGUE.**

Sugars Limited, Montreal, 1906-07 catalogue is one of the most attractive catalogues for that line of business that has come under the notice of the Grocer. The cover is in four colors, and is of novel design. Sixteen pages of reading matter on excellent cream-colored paper, give facts and figures regarding the various lines manufactured by this company. The illustrations are numerous and quite in keeping with the generally neat appearance of the booklet.

**BIG JUMP.**

Archdale Wilson of Hamilton, the manufacturer of Wilson's Fly Pads informed the Grocer this week that his business had increased 45 per cent. last year and 50 per cent. this year.

**J.V DE YBARRONDO & CO.**  
Successors to James Violett & Co.  
IMPERIAL PLUMS IN BOTTLES

OF THE OLD & WELL KNOWN BRANDS	WALNUTS IN SHELL & SHELLED
R <sup>o</sup> ROSE CHOICE	GREEN PEAS OLIVE OIL
SUPERIOR EXTRA	MUSHROOMS SARDINES &
EXCELSIOR	
EXCELSIOR FLOR	

**BORDEAUX FRANCE**

Shippers Also of

**All Canned Vegetables,  
Pure White Wine Vinegar,  
Clarets, Brandies  
and Champagnes.**

**Apple Cider is N.G.**

for selling purposes unless it is the Acme of Purity.

**The same with Cider Vinegar**

We have studied the manufacture of these products and claim to be experts

Ask for our counsel

The Belleville Fruit and Vinegar Co., Ltd.  
Belleville, Ont.

Cable Address: "SMIQUOD"  
Codes used: A.B.C., 5th Edition: Private

**T. F. SMITH & CO.**

**LOBSTER PACKERS**  
HALIFAX, N.S.

Shippers of

**Live, Boiled and Canned Lobsters  
and Dry and Pickled Fish**

**CANNERS' SUPPLIES**

Lobsters Packed in Hermetically Sealed Glass Jars a Specialty.

**Choice Creamery Butter in Tins,  
all sizes, 1/2-lb., 1-lb., 2-lb., 5-lb.,  
10-lb. and 25-lb., and Kegs for  
Export.**

CORRESPONDENCE SOLICITED

**SHIP TO US**

We pay highest market prices for

**DRIED APPLES**

and wish to do business with you. We will be pleased to mail you our weekly quotations. Drop us a card if same is desired.

**THE W. A. GIBB CO.**

Packers and Exporters

**7 and 9 Market Street,  
HAMILTON**

**PURITY**

in Jams and Jellies is never a chance business with the honest and careful man. I know it is not a chance business with me. and therefore I know

**"E.D.S." BRAND  
JAMS AND JELLIES  
ARE SURE.**

Pure fruit, pure granulated sugar, preserved by experts—"E.D.S." Brand right enough.

**Are you stocked? If not, write me or the below-mentioned:**

Agents: W. G. Patrick & Co., Toronto; W. H. Dunn, Montreal; Mason & Hickey, Winnipeg;  
W. A. Simonds, St. John, N.B.; A. & W. Smith, Halifax, N.S.

**E. D. Smith's Fruit Farms, Winona, Ont.**

**W. S. LOGGIE CO., LIMITED**

CHATHAM, N.B.

We are now booking orders for Frozen Smelts, Mackerel, Atlantic Salmon, Flounders, Herring, and can make shipment as soon as weather is suitable.

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# ATLANTIC FISH COMPANIES NOVA SCOTIA LIMITED



PACKERS OF PURE FISH PRODUCTS

## "HALIFAX" - - - "ACADIA" "ATLANTIC" - "BLUE NOSE"

BRANDS OF

### Prepared Boneless Codfish



EVERYTHING IN ATLANTIC SEA FOODS

SOLD BY LEADING GROCERS FROM ATLANTIC TO PACIFIC



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Head Office: LUNENBURG, N.S., Can.

Works at  
LaHave, N.S.  
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H. G. CONNOR - - - - WINNIPEG  
CHAS. MILNE - VANCOUVER, B.C.

Branch Offices  
Halifax, N.S.  
Montreal  
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## SHREDDED COD

*gives the Grocer a good profit*

### Do You Handle it?

Try a few boxes of H. F. Co. Shredded Codfish. It is pure Cod and absolutely boneless. Directions for use on each package.

Packed in attractive boxes of two dozen half-pound cartons

PUT UP BY

# HALIFAX FISH CO.

LIMITED

## HALIFAX, - - N.S.

# OUR ARGUMENT



is this—that we can give you better service and better satisfaction than any house in the **Fish** and **Oyster** trade. We have facilities others know nothing of, and are in absolute control of the best selling lines. Letter orders filled promptly.

*now.*

## The F. T. JAMES CO., LIMITED

Catchers and Wholesale Distributors of Fish and Oysters

76 Colborne Street

Toronto

Shipments Now Arriving

NEW PACK

### Horse Shoe Salmon



Secure Supplies

While Obtainable

### J. H. Todd & Sons

Victoria, B.C.

PACKERS

Wholesale buyers can obtain quotations from  
Geo. Stanway & Co., Toronto, for Ontario. C. F. Thompson, Winnipeg, Manitoba.  
W. S. Goodhugh & Co., Montreal, Quebec. J. Hunter White, St. John, Lower Province.  
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## DELICIOUS KIPPERED HERRING

We have the Best Pack that was ever placed on the Canadian market.

Ask your Wholesale Grocer for the

### "BRUNSWICK BRAND"

### KIPPERED HERRING

ALSO

### FINNAN HADDIES

PACKED BY

### Connors Bros., Limited

Black's Harbour, N. B.

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Our Ocean

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# FISH ADVENT OYSTERS

The Advent season begins December 3rd, and your customers will want Fish and Oysters.

We have the largest stock and best assortment in Canada.

FRESH	FROZEN	SALTED	SMOKED	PREPARED
Haddock	Sea Herring	Labrador	Haddies	Green Cod
Cod	Grass Pike	Herring	Bloaters	Skinless Cod
Flounders	Pickerel	Salmon	Kippers	Boneless Cod
Salmon	Halibut	Trout	Dried	Boneless Fish
Trout	Smelts	Mackerel	Herring	Dry Cod in Bundles

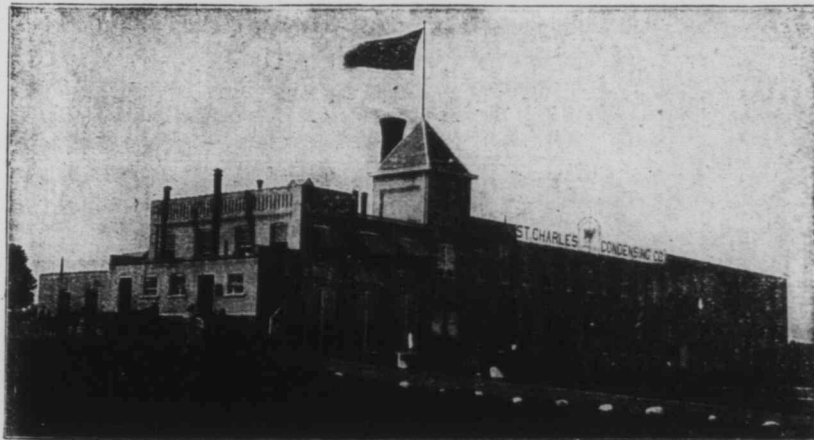
And all other kinds of fish in season.

**Bulk Oysters :** Standards and Selects by the gallon.

SEND YOUR ORDERS IN EARLY.

PRICE LISTS MAILED ON REQUEST. ALL ENQUIRIES ANSWERED PROMPTLY.

**LEONARD BROS.,** WHOLESALE FISH DEALERS  
 20, 22, 24 and 26 Youville Square, Montreal  
 LONG DISTANCE TELEPHONES. P. O. BOX 639.



INGERSOLL, CANADA—FACTORY

## AN EASY ONE.

Added to our splendid assortment of  
**GOLD MEDALS.**

## ST. CHARLES EVAPORATED CREAM

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best and for many purposes **PREFERABLE TO FRESH MILK.** Can be purchased through any wholesale house.

St. Charles Condensing Co.

## HALIFAX COLD STORAGE CO., Limited

Successors to E. M. BOUTILIER

Exporters of  
 Fresh Frozen Smoked Salt Fish Etc.

**Our Ocean Brand** HADDIES, BLOATERS, KIPPERED HERRING, MILD-CURED SMOKED SALMON and KIPPERED MACKEREL **Cannot be Equalled**

Correspondence Solicited.

HALIFAX, Nova Scotia

## Attach Importance To What Is Important

Cigar selection is an important matter—Important to you, because on the wisdom of your selection depends the earning power of your stock—Important to your friends, because on the wisdom of your recommendation depends the number of times they'll be seen at your store.

Smokers require value consistency, taste evenness in cigars. Pebble and Pharaoh take full marks on these points.

And these very cigars are included in a "500" assortment that I am now offering to the grocery trade on the "three months" basis.

*Mail a Postcard calling for particulars*

**J. BRUCE PAYNE, Limited, GRANBY, QUEBEC**

CANADA



## FURTHER

enquiry is always desirable when you see the necessity for it.

You ought to know more about

## T. & B.

You can know more about T. & B.

**THEN KNOW MORE ABOUT T. & B.**

**The Geo. E. Tuckett & Son Co., Limited**

HAMILTON, CANADA

Discovery and F

The honor of pipe, so far as c "Doc" Carr, o Missouri. But t the corncob an value was made man, who lived i 20 miles from S all-round tinker, in-trade was a s he watched the shaping and hol it was then done ary jack-knife, that by utilizing the work infini rapidly. He car soon he was tu thousand. Tibbe "Doc" Carr's s make a complet would be long-li he hit upon the pipes less porous ing the pores wi patented the per chaum."

To obtain the necessary to en the largest possi ter traveling 1 States, Tibbe fi of corn he sought tracts with farn which he obtained

The stems of reeds from the M swamps were e grew rank over waste land.

For seventeen monopoly in the pipes, and in t grew to such an associates netted With the expirati however, competi gradually increas are five factories Washington. Fra is now the chief pipe industry, an factories are kno

IN FORTU

R. Johnston, tr Tobacco Co., pop on the road, will test in tobacco of. He recently to the Cobalt an 000 to his credit. \$10,000. Mr. Joh decided to retire end of the year.

TOBACC

The Meyer-Thom removed into th Granby, Que.

H. Wartz, cigar assigned to Alf. J ties of about \$4,00

Harris, Harkness of "Van Horne" 25 St. Peter St.,

## TOBACCOS AND CIGARS

Discovery and Perfecting of the Corn Cob Pipe—How a Tinker Made a Fortune—A Fortunate Traveller—Notes of the Trade.

The honor of inventing the corn cob pipe, so far as can be traced, belongs to "Doc" Carr, of St. Charles County, Missouri. But the discovery which made the corn cob an article of commercial value was made by Henry Tibbe, a German, who lived in Washington, a village 20 miles from St. Louis. Tibbe was an all-round tinker, and among his stock-in-trade was a small lathe. One day as he watched the laborious method of shaping and hollowing the corn cob as it was then done, by means of the ordinary jack-knife, the idea struck Tibbe that by utilizing his lathe he could do the work infinitely better and more rapidly. He carried out his plan, and soon he was turning out pipes by the thousand. Tibbe soon realized that "Doc" Carr's simple discovery did not make a complete pipe, or one which would be long-lived. It was then that he hit upon the plan of rendering the pipes less porous and inflammable by closing the pores with plaster of paris, and patented the perfected "Missouri Meersch-chaum."

To obtain the best results, it was necessary to employ corn cobs having the largest possible amount of cob. After traveling through the Southern States, Tibbe finally located the grade of corn he sought, and entered into contracts with farmers to sow the seed which he obtained.

The stems of the pipes, made from reeds from the Mississippi and Arkansas swamps were easily procurable. They grew rank over thousands of acres of waste land.

For seventeen years Tibbe enjoyed a monopoly in the manufacture of corn cob pipes, and in that time the industry grew to such an extent that he and his associates netted substantial fortunes. With the expiration of the patent rights however, competition sprang up, which gradually increased until to-day there are five factories in the little town of Washington, Franklin County, Missouri, is now the chief centre of the corn-cob pipe industry, and the products of its factories are known all over the world.

### IN FORTUNE'S SMILE.

R. Johnston, traveler for the Empire Tobacco Co., popularly known as "Bobs" on the road, will shortly confine his interest in tobacco to the smoking thereof. He recently made an incursion into the Cobalt and came out with \$25,000 to his credit. His mother left him \$10,000. Mr. Johnston it is stated, has decided to retire from the road at the end of the year.

### TOBACCO LEAVES.

The Meyer-Thomas Co., Limited, have removed into their new factory at Granby, Que.

H. Wartiz, cigar manufacturer, London, assigned to Alf. Robinson, with liabilities of about \$4,000.

Harris, Harkness & Co., manufacturers of "Van Horne" cigars, have moved to 25 St. Peter St., Montreal.

D. Granda, of the firm of F. & J. Granda, cigar manufacturers, Montreal, has left for a trip to Toronto and other Ontario points.

The female drummer is no longer a rarity. Even the cigar business has been invaded by the energetic woman traveler.

The Empire Tobacco Co., have recently installed a most modern system of waterworks and fire protection in their factories at Granby, Que.

F. Martinez, of M. Martinez & Co., Havana, Cuba, is in Montreal at present. He intends to remain in Canada for the winter, since there is nothing being done in Cuba. According to Mr. Martinez the tobacco crop is now quite cleaned up, and the tobacco dealers have not very much to engage their attention. It is for this reason that he decided to come to Canada for a short while. Ultimately his firm may establish a warehouse in Montreal.

### AUTOMOBILE PRIZES FOR SALESMEN.

Forty-eight salesmen of the 492 in America representing the National Cash Register Company of Dayton, Ohio, are engaged in a competition for six Stoddard-Dayton automobiles, to be awarded by the firm on January 1. The race was open to the entire selling staff, but elimination trials were conducted in September and October.

The Stoddard-Dayton runabouts, which are to be the prizes, are beautiful, four-cylinder cars, distinctly high grade in every particular. They develop fifteen to eighteen horse-power and sell for \$1,500 each.

# SWEET CAPORAL



# CIGARETTES

STANDARD  
OF THE  
WORLD

Sold by all the Wholesale trade

## CLAY PIPES

Those made by  
**McDOUGALL**  
are peerless. Insist upon  
having them.

D. McDOUGALL & CO., Glasgow, Scot.

## JOS. COTE,

186-188 St. Paul Street  
119 St. Andrew Street  
Branch—170 St. Joseph Street

### QUEBEC

The largest wholesale tob-  
acconist store in Canada.

Leaf Tobacco a Specialty.

PHONE 1272

## All First-Class Grocers

Handle

# OLD CHUM

## Cut Plug Smoking Tobacco

It's a Trade Bringer.

**BUSINESS MEN IN MUNICIPAL LIFE**

No. 2

Cranbrook, B.C., is another Western Canada town that recognizes the value of a business administration by a business mayor and that has succeeded in inducing a leading business man to assume the responsibilities and undertake the arduous duties of the position. "The Canadian Grocer" has pleasure this week in presenting to its readers the portrait of G. T. Rogers, the first Mayor of the City of Cranbrook, B.C.

Mr. Rogers is a native of Glasgow, Scotland, as is Mr. Clinkskill, Mayor of Saskatoon, Sask., whose portrait appeared last week. Glasgow is known the world over as a model municipality and perhaps there is something in the political and intellectual atmosphere of the Scottish city which induces her sons to enter public life.

In 1888 Mr. Rogers came to Canada from his native Glasgow, and started in business in Elkhorn, Man. People in Ontario, Quebec and the Maritime Provinces do not realize it yet, but in the Prairie Provinces west of the Great Lakes people no longer talk of Manitoba as being part of "the West." So it is quite correct to say that in 1900 Mr. Rogers caught the western fever and decided to leave the quiet East to try his fortune in the West. The hustling little town of Cranbrook, B.C., looked good to him and he started in business there as a grocer and dealer in china and glass. A good business man is pretty sure to prosper in the West and this spring Mr. Rogers has enlarged the scope of his business to include boots, shoes, hosiery, mitts and gloves.

In October, 1905, Cranbrook was incorporated as a city, and it made a good start by electing Mr. Rogers, a business man, as its first Mayor. In January last he was returned without opposition.

There was much to be done by the new Mayor and his Council. Previous

to October, 1905, if local improvements were not made by the Provincial Government or by the people themselves they were not made at all; usually they were neglected utterly. Sidewalks have been laid this year on all the principal streets, streets have been graded and there has necessarily been a large expenditure for local improvements. By-

All the new western towns are providing for the future and large expenditures are necessary. In order to get value for their large expenditures they require business men in control of the administration; and Cranbrook is one of the fortunate towns having a business man as Mayor.

**ITEMS OF INTEREST.**

A. Durocher, Montreal, has returned from a short business trip to Ottawa.

G. H. Helson, Bloor Street, Toronto, is recovering from a siege of illness.

P. W. Taber, with William Galbraith & Son, is laid up with typhoid fever at his home in East Farnham.

Geo. E. King, Wingham, who has been laid up with sciatica is improving and able again to attend to business.

J. S. Ireland, Mount Forest, carries a fancy stock of groceries and is making preparation for a big Christmas trade.

John Duke has been appointed sales agent in Montreal for Shredded Wheat and other products of the Canadian Shredded Wheat Company.

H. J. Colwell, general merchant, of Arthur, goes extensively into the egg business. He has disposed of his entire storage-stock of eggs to a buyer for an English firm.

A. H. Rae, Wroxeter, has returned from a trip to the West. He had some idea of removing to the prairie country but has come back satisfied to persevere in Wroxeter.

J. Russell Murray, the West India broker in Montreal, has recovered sufficiently from the unfortunate accident which he sustained September 5th, to get down to his office for a few hours each day. This will be good news to his many friends who were shocked to learn of the accident, which nearly cost Mr. Murray his life.

J. N. Christie, of William Galbraith & Son, Montreal, whose illness was mentioned last week, is still in the hospital progressing slowly, and his medical advisers say that it will be some time before he will be able to resume his duties. In the meantime Mr. Galbraith, sr. is looking after his customers in the Upper Ottawa, and Mr. Laurendeau after his friends in Quebec and Levis.



MAYOR ROGERS, Cranbrook, B.C.

laws governing and regulating business houses and hotels have been enacted; curfew bell, health, laundry regulation and pound by-laws have been rigidly enforced. The consent of the ratepayers has been obtained for the sale of debentures to cover the cost of improvements and to provide for public buildings.

**S U C C E S S**

in the tobacco department of the grocery store is possible only when the tobaccos, particularly the cigars, are of the very highest quality and salable at popular prices. If you stock

**MOGEN-MOGEN**

FIVE CENT CIGARS

AND

**ROYAL SPORT**

TEN CENT CIGARS

then you stand every chance of building up a profitable trade in this department.

Write to us for particulars—we can help you.

**The SHERBROOKE CIGAR CO.**

SHERBROOKE, QUE.

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# The Crain Monthly Account System

**\$17.75** is the price we have always charged for this excellent system for the retail trade.

## It Cannot Be Purchased Cheaper

that is in the 14 x 11 size. True, the Monthly Account System is being quoted cheaper. We can supply you with a complete outfit for **\$14.75** in our 8½ x 11 size, but we do not recommend it as it is more expensive in the long run to the merchant, and it is not as easily handled. The sheet being short only accommodates one account, while with the 14 x 11 size you can have three accounts to the sheet.

When purchasing a Monthly Account outfit consider first the size of the sheet, then the cost of supplies. In the first cost of putting in a system a couple of dollars should not be considered. In an 8½ x 11 size one thousand sheets means one thousand billheads; in the 14 x 11 size, assorted one, two and three accounts to the sheet, you get from two to three thousand billheads. Write for us further information.



## The Rolla L. Crain Co., Limited Ottawa, Canada

Toronto Office :  
18 Toronto Street

Montreal Office :  
74 Alliance Building

Winnipeg Office :  
11 Nanton Blk., Main St.



## GOOD WAGGONS ADVERTISE YOU

We make good waggons.  
That is our specialty.  
First-class materials used.  
Work decidedly artistic.  
Prices Particularly Right.

We can ship direct to you now. Write!

**H. G. Abbott & Co. London, Ont.**



The Finest  
Family Polish  
on the Market.

## BLACK JACK

AT YOUR JOBBERS'

## Warminton's Clutch Nails



For repairing and strengthening corners of boxes, etc. Also Strapping, Hoop Iron, Pail Hooks and Box Board Fasteners.

## J. N. WARMINTON

207 St. James St., MONTREAL

RETURNED  
NOV 30 1914  
to MONTREAL  
Cut D. No. 58  
Page 8  
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## Too Expensive For My Business!



Any retailer who says that about Business Systems, is laboring under a delusion.

The size of a business is the factor that determines the cost of installing Business Systems.

Business Systems are, proportionately, just as much an economy for the smallest retail store as for the largest factory.

.....

In different businesses, Business Systems are designed to fit different ends.

In your business, Mr. Retailer, Business Systems, instead of being "too expensive," are time savers and an actual economy.

You can understand why a system that posts your books and writes out your bills at the same time, is economical, can't you?

That's only one of the things Business Systems will do for you.

.....

Let us tell you more.

Drop us a post card and we will send you all the details.

It will only cost you a cent to know more.

**BUSINESS SYSTEMS**  
LIMITED  
85 SPADINA AVE.  
TORONTO, CANADA

## COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.



No. 65

### Single and Double Grinder

#### Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

#### Our Grinders Wear Longest

Height, 29 in.  
Length, 33 in.  
Width, 23 in.  
Weight, 275 lbs.

#### GRINDING CAPACITY.

Granulating 2 lbs. per minute.

Pulverizing 1/2 lb. per minute.

Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers' Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

**COLES MANUFACTURING CO.**

Nos. 1615-1635 North 23rd St.

PHILADELPHIA, PENN., U.S.A.

AGENTS:

Todhunter, Mitchell & Co., Toronto.  
Dearborn & Co., St. John, N.B.

Forbes Bros., Montreal.  
Gorman Eckert & Co., London, Ont.

DO YOU PREFER AN

## Automatic Pendulum Computing Scale



to any other style? If so be sure to get the best and at the same time the cheapest—**We have it.**

### No. 103 DAYTON

is constructed throughout of best material and workmanship and guaranteed by us.

No Loose Weight on Pendulum.  
Full Capacity Thirty Pounds.  
Each Pound Same Width on Chart  
Each Cent Indicated by a Line.  
Working Parts Always in Plain View.

Plate Glass encloses Pendulum.

A Most Beautiful Fixture.

**\$57.00**

The "Dayton"

Send a postal to

**THE COMPUTING SCALE CO.**

OF CANADA, LIMITED

164 King Street West, TORONTO

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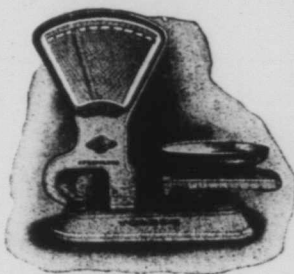
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## WE

If you  
send u  
THE CAN

## TOLEDO COMPUTING SCALES

Automatic but Springless.  
 The "Toledo" is a money saver because it positively stops the giving of overweight.  
 A time saver because it is Automatic.  
 A labor saver because there are no weights to lift, no poises to slide, or prices to set.  
 A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.  
 It is honest both to the merchant and customer.  
 The Toledo system costs you nothing because it is paid for with the money you are now losing.  
 For Catalogue and information apply,



**THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.**

## Do You Want to Buy

**A BOILER, ENGINE  
OR MACHINERY?**

If you are a subscriber of  
CANADIAN GROCER, you can  
insert a notice free in

## CANADIAN MACHINERY

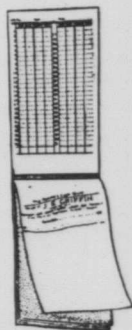
TORONTO MONTREAL

In the Limelight of Grocery Favor

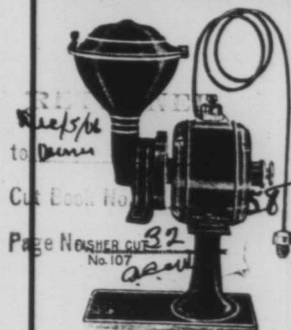
### our Special Duplicating Counter Check Book

is the quicker means to the  
serving end. Avail yourself  
of its assistance.

**The Carter-Crume Company,  
Limited**  
Toronto and Montreal



## ELECTRIC POWER COFFEE MILLS



This small cut illustrates another  
of the designs we make.

Fitted with 1/4-H.P. Motor furnished for direct or alternating current and with metal or nickel hopper.

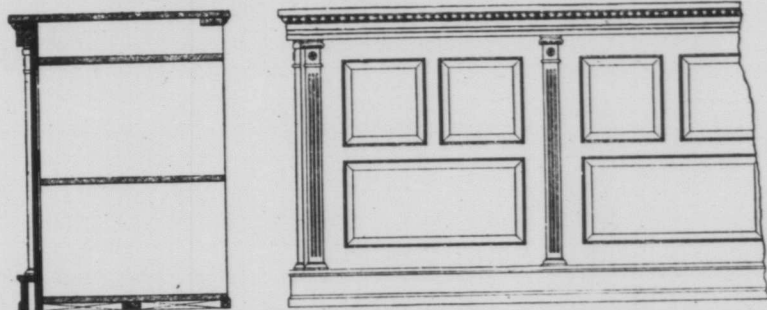
Granulates 2 pounds and pulverizes 1/2 pound per minute.

Makes neat, attractive store fixture. Saves time and labor—increases profits.

Write for Catalog and prices

**THE A. D. FISHER CO., LIMITED, - TORONTO**

## A SOLID OAK COUNTER



**ATTRACTIVE—SUBSTANTIAL—SERVICEABLE**

If desired the rear of this counter may be

**Equipped with "WALKER BINS"**

WRITE FOR ILLUSTRATED CATALOGUE "MODERN GROCERY FIXTURES."

**THE WALKER BIN & STORE FIXTURE CO., Limited, BERLIN, ONTARIO**

Representative:  
 MANITOBA: Stuart Watson, Winnipeg.  
 SASKATCHEWAN and ALBERTA: The H. W. Laird Co., Limited, Regina, Sask

## A Two Cent Mistake



Don't amount to much in any business, but the striking point is that a clerk is just as liable to make a mistake of \$2.00 as he is of two cents, and a few mistakes like this would pay for enough of Allison's Coupon Books to last a year or more. With these books mistakes are impossible.

### IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

**THE EBY BLAIN CO., Limited, TORONTO.  
C. O. BEAUCHEMIN & FILS, MONTREAL.  
WM. T. SLOANE, WINNIPEG, MAN.**

## ALLISON COUPON CO.,

Manufacturers  
Indianapolis, Indiana.

**The Arctic Refrigerator**, made for all lines of business. We have just what the grocer needs. The best on the market. Write for our new catalog.  
**JOHN HILLOCK & CO., LIMITED TORONTO, ONT.**

# WE WANT YOUR WINDOW

If you have a well-dressed window, one you are proud of send us a photo for our window dressing department.

**THE CANADIAN GROCER, 10 FRONT ST. E., TORONTO**

**“Other things being equal, the merchant who has the most friends will make the most money.”**

Good goods make good friends.

Experience teaches the best values. Time is the best test.

For twenty two years “SURPRISE” Soap has been made as it is to-day, only better to-day through more scientific methods. It has more friends than ever. It’s growing more wide spread year after year.

**QUALITY** is the key note of this success.

If you do not now sell “SURPRISE” Soap, we would like to prove it’s value to you.

**INSIST** on quality in the soap you buy and sell.



**THE ST. CROIX SOAP MFG. CO.,  
ST. STEPHEN, N.B.**

Branches—Montreal, Toronto, Winnipeg, Vancouver, West Indies.

Quotatio  
The foll  
responsible for  
Grocer, at our

Bakin  
Cook's Friend—  
Size 1, in 2 and 4 doz.  
" 10, in 4 doz. box  
" 2, in 6 "  
" 12, in 6 "  
" 3, in 4 "  
Found tins, 3 doz. in  
12-oz. tins, "  
5-lb. " "

W. H. GI  
Diamond—  
1-lb. tins, 2 doz. in ca  
1-lb. tins, 3 "  
1-lb. tins, 4 "

IMPERIAL B  
Cases. 8  
4-doz. .... 1  
3-doz. .... 1  
1-doz. .... 1  
3-doz. .... 1  
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OCEAN  
Ocean Baking Powd  
" " "  
" " "  
Borax, 1/2 lb. p  
Cornstarch, 4  
Freight paid



ROYAL BAI  
Sizes.  
Royal—Dime .....  
" 1 lb. ....  
" 8 oz. ....  
" 1 lb. ....  
" 12 oz. ....  
" 1 lb. ....  
" 3 lb. ....  
" 5 lb. ....

arrels—When pack  
cent. discount wi

CLEVELAND'S  
Sizes.  
Cleveland's—Dime...  
" 1 lb. ...  
" 8 oz. ...  
" 1 lb. ...  
" 12 oz. ...  
" 1 lb. ...  
" 3 lb. ...  
" 5 lb. ...

Barrels—When pack  
cent. discount wi

T. KINNE  
Crown Brand—  
1 lb tins, 2 doz. in ca  
1 lb. " 2 "  
1 lb. " 4 "

Keen's Oxford, per lb  
in 10-box lots or  
Reckitt's Square Blue  
Reckitt's Square Blue  
Gillett's Mammoth, 1/2  
Nixey's "Cervus," in  
" " in  
" " in  
according to siz



# RISING SUN AND PASTE

## STOVE POLISH STOVE POLISH

### Behind Our Orders

Notwithstanding our immense facilities which have been increased this season (as indeed they have been almost every year for nearly fifty years) we are a little behind our orders. We are making every effort to increase our pro-

duction to take care of increased business. It will pay you to share in the increased distribution by urging the sale of both **RISING SUN Stove Polish** in cakes and **SUN PASTE Stove Polish** in tins. Both goods afford you a good margin of profit. Push them.

**MORSE BROS., Props. - Canton, Mass., U.S.A.**

NOW  
READY  
TO  
RECEIVE  
GOODS.



FOR  
STORAGE  
FREE  
OR  
IN BOND

**THE TERMINAL WAREHOUSE & CARTAGE COMPANY, LIMITED**, are now ready to receive goods for Storage, Free or in Bond, in their new absolutely Fireproof Warehouse.

Canadian Canning Companies will increase their business by storing car load lots for sale to Montreal Merchants "Ex-Warehouse," or transhipment to East or West. We can always catch the "last boat."

Merchants and Manufacturers should keep a reserve of goods in a Modern Frost-proof Warehouse where Fire insurance is low, and where deterioration and damage by vermin is reduced to a minimum.

Write for Storage and Insurance rates to the

**TERMINAL WAREHOUSE & CARTAGE CO., LTD.**

12-38 Grey Nun Street, MONTREAL



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## BORDEN'S BRANDS

"Eagle" brand Condensed Milk

"Peerless" brand Evaporated Cream

The recognized **Standards** in the markets of the world. Highest awards by the most famous experts.

**WILLIAM H. DUNN, Montreal and Toronto**

Scott, Bathgate & Co., Winnipeg, Man.

Shallcross, Macaulay & Co., Vancouver and Victoria, B.C.

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WM

Coupon Book

For sale in Canada by  
Limited, Toronto.  
File, Montreal.  
\$1, \$2, \$3, \$5, \$10 a

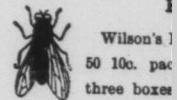
In lots of less than  
books, 1 kind assort  
100 to 500 books .....  
100 to 1,000 books .....

Allison's Coup

\$1 00 to \$3 00 books	.....
5 00 books	.....
10 00 "	.....
15 00 "	.....
20 00 "	.....
25 00 "	.....
50 00 "	.....



The Davidson & H



Wilson's  
50 10c. pac  
three boxes

# WM. BRAID & CO., Importers of TEAS, COFFEES and SPICES

## BRAID'S BEST COFFEE

is not an experiment, but the result of careful, scientific blending, and selection of the bean, combined with the use of the best, and most modern machinery, which places **BRAID'S BEST** in the premier position it holds to-day.

Packed in 1, 2, 5, 10, 25, 50-lb. air-tight tins and barrels.

**WM. BRAID & CO., Vancouver, B.C.** BRAID'S BEST COFFEE and CHALLENGE CUP TEA ARE THE BEST.

### Coupon Books—Allison's.

For sale in Canada by The Eby Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal.  
\$1, \$2, \$3, \$5, \$10 and \$20 books.

In lots of less than 100 books, 1 kind assorted.	Un- num bered.	Covers and Coupons numbered
100 to 500 books	4c.	4c.
100 to 1,000 books	3c.	3c.

### Allison's Coupon Pass Book.

\$1 00 to \$3 00 books	3 cents each
5 00 books	4 "
10 00 "	5 "
15 00 "	6 "
20 00 "	7 "
25 00 "	8 "
30 00 "	9 "
35 00 "	10 "
50 00 "	12 "



**Cleaner.**  
Per doz.  
4-oz. cans \$ 0 90  
6-oz. " 1 35  
10-oz. " 1 85  
Quart " 3 75  
Gallon " 10 00  
Wholesale Agent

The Davidson & Hay, Limited, Toronto

### Fly Pads.



Wilson's Fly Pads, in boxes of 50 10c. packets, \$3 per box, or three boxes for \$8.40.

### Infants' Food.

Robinson's patent barley 1-lb. tins	\$1 25
" " " 1-lb. tins	2 25
" " " 1-lb. tins	1 25
" " " 1-lb. tins	2 25

### Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.

Orange marmalade	\$1 50
Clear jelly marmalade	1 80
Strawberry W. F. jam	2 00
Raspberry " "	2 00
Apricot " "	1 75
Black currant " "	1 75
Other jams	\$1 55
Red currant jelly	2 75

Frank Magor & Co., Agents.

### T. UPTON & CO.

Compound Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case, per lb.	0 07 1/2
5 and 7-lb. tin pails, 8 and 9 pails in crate, per lb.	0 07
7 and 14-lb. wood pails, per lb.	0 07
30-lb. wood pails, per lb.	0 06 1/2
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case, per lb.	0 07 1/2
7 and 14-lb. wood pails, 8 pails in crate, per lb.	0 07
30-lb. wood pails, per lb.	0 06 1/2
Home Made Jams—absolutely pure—	
1-lb. glass jars (16-oz. gem) 2 doz. in case, per doz.	\$1 60
1-lb. glass jars, per lb.	0 09
5, 7, 14 and 30-lb. pails, per lb.	0 12

### Lard.

THE N. K. FAIRBANKS CO. BOAR'S HEAD LARD COMPOUND.

Tierces	\$0 09 1/2
1-bbls.	0 28 1/2
Tubs, 60 lbs.	0 09 1/2
Cases, 3-lb. tins.	0 10 1/2
" 5-lb. "	0 10 1/2
" 10-lb. "	0 10 1/2
20-lb. wooden pails.	2 00
20-lb. tin pails.	1 90
Wood net, tin gross weight.	

### Licorices.

NATIONAL LICORICE CO.

5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks), per box	1 25
" Ringed " 5-lb. boxes, per lb.	0 40
" Acme " pellets, 5-lb. cans, per can	2 00
" " (fancy boxes 40) per box	1 50
Tar licorice and Tohu wafers, 5-lb. cans, per can	2 00
Licorice lozenges, 5-lb. glass jars	1 75
" " 20 5-lb. cans	1 50
" Purity " licorice 10 sticks	1 45
" " 100 sticks	0 75
Dulce large cent sticks, 100 in box	

### Lye (Concentrated).

GILLET'S PERFUMED. Per case.	
1 case of 4 doz.	\$3 60
3 cases of 4 doz.	\$3 50
5 cases or more	3 40

### Mince Meat.

Wetthey's condensed, per gross net	\$12 00
per case of doz.	3 00

### Mustard.

COLMAN'S OR KEEN'S.	
D.S.F., 1-lb. tins, per doz.	\$ 40
" 1-lb. tins, per doz.	3 50
" 1-lb. tins, per doz.	5 00
Durham 4-lb. jar, per jar.	0 75
" 1-lb. jar, per jar.	0 25
F. D., 1-lb. tins, per doz.	0 85
" 1-lb. tins, per doz.	1 45

E. D. MARQUEAU, Montreal.

### Orange Marmalade.

T. UPTON & CO.

12-oz. glass jars, 2 doz. case, per doz.	\$1 00
Home-made, in 1-lb. glass jars	1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb.	0 07
Golden shred marmalade, 2 doz. case, per doz.	1 75

### Sauces.

Worcestershire, Holbrook's, small, per doz.	\$2 15
Worcestershire, Holbrook's, large, per doz.	3 00
Less than case lots, 10c. and 15c. doz. extra	

### Soda.

COO BRAND.



Case of 1-lb. containing 60 packages per box.	\$3 00.
Case of 1-lb. (containing 120 pkgs. per box, \$3 00.)	
Case of 1-lb. and 1-lb. (containing 30 pkgs.) per box, \$3 00.	
Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.	

MAGIC BRAND.

Per case.	
No. 1, cases, 60 1-lb. packages	\$2 75
No. 2, " 120 1-lb. "	2 75
No. 3, " 30 1-lb. "	2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.	
1 case	2 85
5 cases	2 75

### Soap and Washing Powders.

QUELPH SOAP CO.

Welcome Soap (cake), 1 case, 5 case.	\$4 00
Royal City Soap (bar)	\$3 75
Peerless Soap (bar)	2 25
Standard Soap (cake)	2 25
Crystal Soap Chips, per lb. 4c.	2 15

A. F. TIPPET & CO., Agents.

Maypole soap, colors, per gross	\$10 30
" black, per gross	15 30
Oriole soap, per gross	10 30
Gloriola soap, per gross	15 00
Straw hat polish, per gross	10 30





IF YOU  
WANT A  
JAM

THAT  
WILL BUILD  
UP TRADE

AND  
ON WHICH  
YOU CAN

MAKE A  
NICE PROFIT

**YOU CAN'T**

DO BETTER  
THAN TO  
ORDER

A  
TRIAL CASE  
OF 4 DOZ.

OF

**BATGER'S**

NEW  
STYLE JAR  
STRAWBERRY  
JAM

Agents:  
ROSE & LAFLAMME,  
Montreal.

$\frac{1}{2}$



**ABOUT  
HALF  
THE  
MAPLE  
SYRUP  
SOLD**

has the words "Imperial Brand  
Maple Syrup" on the label—all  
the trouble comes of the other  
half.

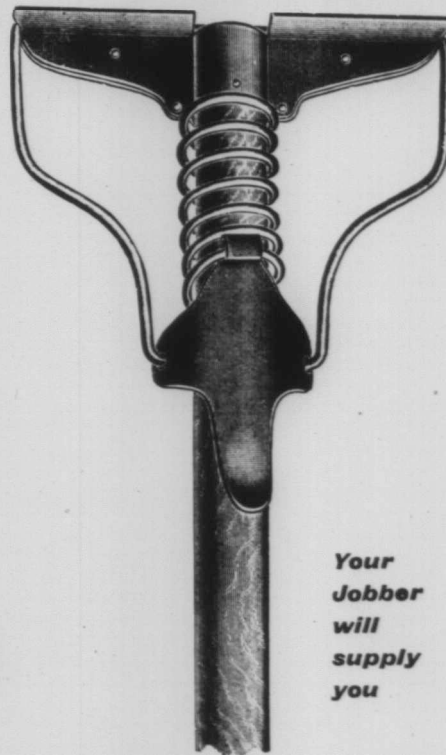
Which "half" are you selling?

ROSE & LAFLAMME, Agents, Montreal

**ALWAYS RELIABLE**

The "Best" Mop

Dealers know that our "Best"  
Mops are the most reliable



Your  
Jobber  
will  
supply  
you

Why?

- (1) They have supplied so many to their customers and received no complaint.
- (2) They recognize that, as the Pioneers of the Mop business, it is in our own interest to make and supply nothing but the best.
- (3) The smallest detail of every "Best" Mop undergoes the severest of tests before leaving our works.

—Made by—

**The Cumming Mfg. Co., Ltd.**

Renfrew, Ont.

WINNIPEG: 608 Ashdown Bldg.

**RECKITT'S BLUE and ZEBRA PASTE** } Always give your  
Customers Satisfaction.

r of success.  
r after year.  
atchfulness,  
ty.

M:  
NTREAL,

, Montreal.

boxes..... \$.....  
boxes.....  
lb. boxes.....  
lb "at.....  
Japan, 70 lbs., ..  
" ..  
" ..  
80-lb. boxes.....  
30-lb. " ..  
0-lb. " ..  
b. " ..  
b. " ..  
b. per case, lead 0 27 1/2  
25 1's and 70 1/2's)  
k tea in lead packe's  
and 1s, ..  
..retail 0 27 1/2 at 0  
and 1s, ..  
..retail 0 30 at 0 23  
and 1s, ..  
..retail 0 35 at 0 26  
and 1s, ..  
..retail 0 40 at 0 30  
and 1s, ..  
..retail 0 50 at 0 34  
and 1s, ..  
..retail at 0 40

w "blend—  
25, 50 and 80-lb.  
..... per lb. 0 25  
..... " 0 30  
..... " 0 25  
..... " 0 20  
..... " 0 17 1/2

AGCO.  
AGCO CO., LIMITED.  
6s and 12s.... \$0 46  
and 3s..... 0 60  
..... 0 50  
s..... 0 51  
2s. and 6s..... 0 46  
s..... 0 48  
6s..... 0 51  
1s..... 0 56  
1s..... 0 45  
nd 12s..... 0 45  
bars, 6s..... 0 45  
s. and 13s..... 0 53  
id 12s..... 0 46  
13s..... 0 47  
..... 0 56

QUEBEC.  
r thousand.  
1-10 ..... \$15 00  
..... 25 00  
0 ..... 33 00  
n, 1-20-1-40 ..... 35 00  
Finos, 1-20..... 55 00  
..... 75 00

obaccos.  
13-16..... 0 48  
..... 0 65  
..... 0 60  
e, 1-lb tins..... 0 75  
1-lb "..... 0 75  
1-lb "..... 0 60

egars.  
U, Montreal. Per gal  
highest quality.. \$0 32 1/2  
d..... 0 27 1/2  
..... 0 23 1/2  
ayers of large quan.....  
..... 0 32  
trength pickling..... 0 28  
..... 0 25  
..... 0 20  
..... 0 18

Teast.  
5c. pkgs..... \$1 10  
t, 3 doz in case 1 10



Brunner Mond & Co.'s

# WASHING SODA

Drums,	336 lbs.	Barrels, 336 lbs.
"	224 "	Bags, 224 "
"	112 "	" 112 "
"	100 "	" 100 "

## Concentrated Sal Soda

Casks, 560 lbs.

# Winn & Holland Montreal

SOLE AGENTS FOR CANADA.



"GLOBE," with Percolator.

This pot speaks for itself. When tea is drawn take the Percolator out and tea remains free from tannin.

We make seven sizes of this, also The Champion Tea Pot. Send for price list.

## R. CAMPBELL'S SONS

HAMILTON POTTERY

HAMILTON, ONTARIO

## THE PEOPLE OF JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

## KINGSTON "GLENER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

## OAKEY'S 'WELLINGTON' KNIFE POLISH

JOHN OAKEY & SONS, Limited  
Manufacturers of

Emery, Black Lead, Emery, Glass and  
Flint Cloths and Papers, etc.

Wellington Mills, London, England

Agent:  
JOHN FORMAN, 644 Craig Street  
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are printed on the subject!

We read and clip thousands of newspapers every week—therefore we can equip you speedily and economically for a debate, speech, lecture, essay or anything else requiring up-to-date information and more of it than your competitors are likely to get.

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500 "	22.00
1,000 "	40.00

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Is Honest Goods and  
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The Best Grocers make  
a point of keeping it  
always in Stock.

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Co., Toronto.  
Rose & Lafamme, Montreal.  
Sons & Coondon, Eng.  
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& Sons, London, Eng.  
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Polish Co., Chicago.  
e, W. G. A. Lambe & Co  
Canton, Mass.  
igerator Co., Toronto.  
n, & Co., Ltd., Toronto.  
lt Co., Windsor, Ont.  
& Sparling, Wincham, Ont.  
key, Winnipeg, Man.  
Works, Toronto.  
art & Co., Montreal.  
Co., Guelph, Ont.  
Limited, Winnipeg, Man.  
p Mfg. Co., St. Stephen, N.B.  
ng, Montreal.  
r Starch Co., Cardinal, Ont.  
Starch Co., Port Credit.  
l Stock Food Co., Toronto  
ups and Molasses.  
r Refining Co., Montreal.  
lasses Co., Halifax, N.S.  
r Starch Co., Cardinal, Ont.  
e & Bristol, Hamilton.  
imited, Montreal.  
, & Co., Wallaceburg.  
Sugar Co., Wallaceburg.  
s, and Spices.  
fe & Co., Hamilton.  
& Co., Vancouver, B.C.  
Traders' Ass'n.  
rgson Co., Winnipeg  
Co., Toronto  
& Sons, Montreal.  
H. & Co., Hamilton.  
Co., Toronto.  
raders' Ass'n.  
Toronto.  
, & Sons, Glasgow, Scot.  
Co., Toronto and Montreal  
T., Edinburgh, Scot.  
nsed Milk Co., Truro, N.S.  
es, & Co., Hamilton.  
, Toronto.  
, & Co., Montreal.  
f Cider.  
uit and Vinegar Co., Belleville  
bb & Co., Bristol, Eng.  
ll & Co., London, S.E.  
mpound  
, K. Co., Montreal.  
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e.  
fg. Co., Ltd., Pembroke, Ont.  
ter, & Co., Hamilton.  
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Paper, Paper Bags,  
Food Dishes, Etc.  
r Co., Toronto.  
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## CHRISTMAS CHINA

Are you prepared for the sure demand for Christmas China.

We can take care of rush mail orders and have made up special assortments.

Perhaps your import order has been delayed or you forgot to order some goods when buying last.

Write for our December Bulletin.

### GOWANS, KENT & CO.,

16 Front Street East, LIMITED  
TORONTO

## The Dried Fruit Market To-day

is such that a great many people this year will not make Mince Meat at home.

### This is Your Opportunity

to sell more Mince Meat than ever.

### We are Making a Special Grade

of "Ready-to-use" packed in 7-lb., 12½-lb. and 28-lb. pails.

**This is a line to on quality, not price, giving you a better profit. We particularly recommend it for your good trade.**

*Write Us To-day*

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LIMITED  
ST. CATHARINES, - - CANADA

## CROSSE & BLACKWELL, Ltd.

### London, England



**C. & B.** Pickles, corked pints and ½-pints

**C. & B.** " Lever stoppered pints and ½-pts

Agents: **C. E. COLSON & SON, Montreal**

THE  
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VOL. XX.



Frank M

Unless an

2-lb. tins-  
5 " "  
10 " "  
20 " "  
Freight  
stations ea

ED

53 Front St. East  
TORONTO, Ont