

**PAGES
MISSING**

CANADIAN GROCER

Only Weekly Grocery Paper Published in Canada

THE MACLEAN PUBLISHING COMPANY, LIMITED

Vol. XXX

PUBLICATION OFFICE: TORONTO, APRIL 9, 1915

No. 15



These are the **Lantic** **Packages**

that thousands of Housewives
are asking for

They have seen our big four-column advertisements—they have been impressed with our striking 24-sheet Posters—and they have been converted to the new sugar—made in the most up-to-date refinery in the world.

Stock all packages—all bags—of "Lantic Sugar" and share in the new business that we are creating for you.

ST. JOHN

Atlantic Sugar Refineries, Limited

MONTREAL

CANADIAN GROCER



LE CALICE

*finds a response in every
household*

People prefer Le Calice most of all because it is made only from the purest of Eastern Oils, being anti-septic, soothing and healing to the skin. Women find it quite as successful for cleansing frail and delicate fabrics as it is in making the toilet and bath a new pleasure and delight.

Le Calice costs no more than poorer soaps, but there is a big difference in the profits it can bring to your store. For Le Calice sales are always followed by more and larger sales.

It's up to you to feature Le Calice NOW. Get your wholesaler to stock you up right away.

Arthur P. Tippet & Co.

Agents :: :: Montreal

Compare the T & B ten cent plug with any other—and you'll decide it's the best buy



The tobacco in "T & B" plug smoking is the finest Virginia leaf carefully selected and expertly cured. "T & B" plug will win permanent customers for you. It will give you more profit and enable you to give better value for your customer's money. Stock "T & B." Order a caddy to-day.

YOUR WHOLESALE HAS IT

TUCKETT LIMITED

HAMILTON, ONT.

"The Proof of the Pudding—"

the pie, the cake, is in the eating. It is then that the flavorings that you sell are put under the "acid" test. And a mighty severe test it is, too.

If you are handling our extracts we feel confident that you are pleasing your customers. But if you are not, we believe you could do so with benefit to yourself.

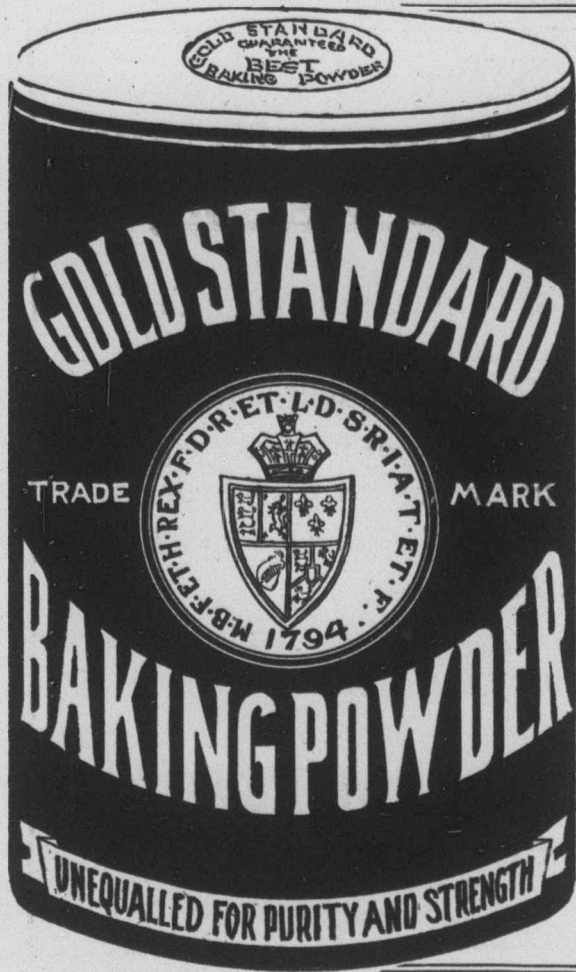


Shirriff's True Vanilla

is made from the finest Mexican Vanilla beans and our extracting process is continued for a whole year in order to get the full strength and flavor from the beans. Just think!

Shirriff's True Vanilla is made 50 per cent. stronger than the Government standard requires according to the Pure Food Act. Every bottle is guaranteed.

Imperial Extract Co., Toronto



If you are a GROCER, you sell Baking Powder

IF YOU ARE A *GOOD GROCER*,
YOU SELL THE BEST BAKING
POWDER MONEY CAN BUY.

IF YOU ARE A *WISE GROCER*,
YOU SELL YOUR BAKING
POWDER AT A PROFIT.

IF YOU DROP US A POSTAL, WE
WILL OUTLINE OUR CO-OPER-
ATIVE PLAN, SHOWING YOU
HOW TO SELL *THE BEST* BAKING
POWDER AT A POPULAR, PRO-
FITABLE PRICE WITHOUT FEAR
OF YOUR PRICE-CUTTING COM-
PETITOR.

The CODVILLE CO., Limited
WINNIPEG, MAN.

Don't Buy "An Electric Coffee Mill"
Buy a **COLES GUARANTEED
ELECTRIC MILL**



There's a tremen-
dous difference —
as great as there
is between an un-
signed check and
a signed one.

When the name
COLES is on your
mill you're cer-
tain it's "right."

Have you a copy
of Catalogue
913C?

26 models of elec-
tric machines.
Makers of Hand
Coffee Mills for
twenty-five years.

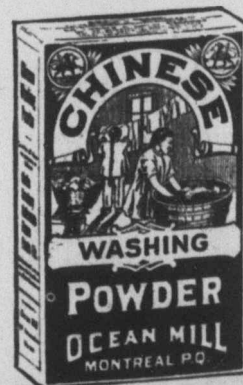
COLES MANUFACTURING CO.
1615 North 23rd St. PHILA., PA.

Agents: Chase & Sanborn, Montreal; The Codville Co., Win-
nipeg; Todhunter, Mitchell & Co., Toronto; James Turner
& Co., Hamilton, Ontario; Kelly, Douglas & Co., Vancouver,
B.C.; L. T. Mewburn & Co., Calgary, Alta.

GROCERS:

Here's a Trade Winner

that has brought customers back for "more of
the same" to those grocers who have stocked it.



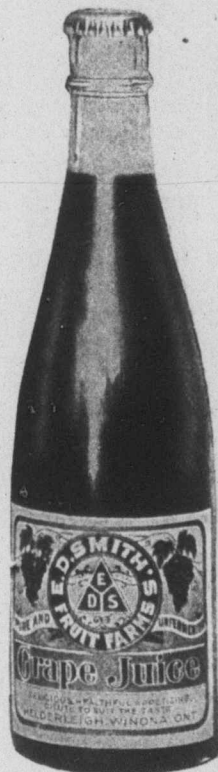
Is a trade stimulator of the highest order.

Women who have used it will take no substi-
tute, because it replaces the smelly odor of hot
suds with an odor that is pleasing, clean and
wholesome, and it does not injure the hands.
A big 8-ounce package for 5 cents.

Your jobber should have it—if not, write direct
for prices.

OCEAN MILLS
MONTREAL --- CANADA

*—the thirst-quenching
summer beverage*



As the days lengthen out and the sun begins to warm things up, the thirst-quenchers come to the fore. You should stock up now and be ready for the demand.

E. D. S. GRAPE JUICE

made from Canada's finest Concord grapes, grown around Winona, the acknowledged greatest of all grape-producing sections in Canada. In fact Winona ships 5 carloads of Concord Grapes to 1 from any other section on positive orders from customers who know of their greater richness and higher

flavor. **E.D.S. Grape Juice**, like all **E.D.S.** products, is absolutely pure and of a very superior, full-flavor quality—the grapes are picked and pressed the same day, leaving no intermission in which they can become stale or musty.

Order your summer's supply of **E.D.S. Grape Juice** now.

E. D. Smith & Son, Limited
WINONA, ONT.

Agents:

NEWTON A. HILL
Toronto

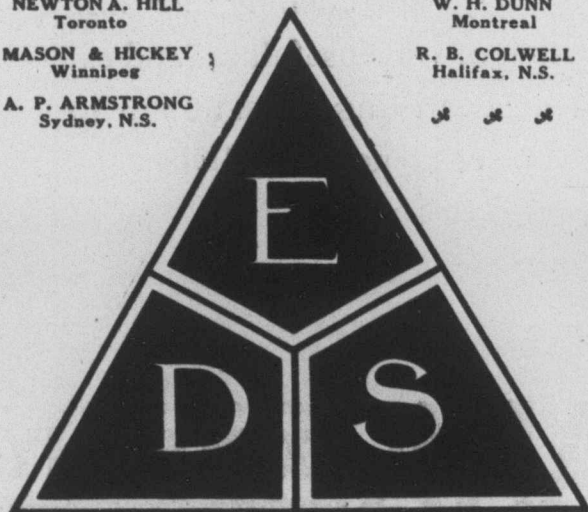
MASON & HICKEY
Winnipeg

A. P. ARMSTRONG
Sydney, N.S.

W. H. DUNN
Montreal

R. B. COLWELL
Halifax, N.S.

✱ ✱ ✱



Unquestioned Purity —that's *Borden's*

made certain by a system superb. A system whereby the milk from the cow to the can is under the strictest surveillance by experts. The most improved methods of sterilizing and clarifying are employed—yet in no way interfering with the natural flavor.

Your efforts are always rewarded with most satisfying returns when you push and recommend milk of such high quality as Borden's. Make up an attractive window *to-day*.

Borden Milk Co., Ltd.

"Leaders of Quality"
MONTREAL

Branch Office:
No. 2 Arcade Bldg.
Vancouver, B.C.



All Canada is Aglow with the Made-in-Canada Fever

How is it Affecting You?

This idea is gathering momentum daily and the grocer who makes the best of it is the one who will win out with a full cash drawer and a growing business.

The five Made-in-Canada lines here shown represent the leaders in their respective fields—Condensed Milk and Coffee. Their value as sales-producers and repeat business-getters is thoroughly established in the trade. Don't be content to stock them, but get them in the limelight by displaying and pushing them as Canada's original products.

We deliver 5-case lots to any point in Ontario, Quebec and Maritime Provinces, prepaying freight up to 50c per 100 lbs.

Note these prices:

St. George Brand Coffee, 2 doz. in case	\$4.80
St. George Evaporated Milk, 4 doz. in case	3.60
Banner Condensed Milk, 4 doz. in case	5.25
Princess Condensed Milk, 4 doz. in case	4.50
Premier Skimmed, 4 doz. in case	4.50

ORDER NOW.

The Malcolm Condensing Co., Limited, St. George, Ont.

GOLD DUST



Four words tell the story of "GOLD DUST": it "SELLS, Satisfies, Keeps Selling" because of the combination of wide usefulness and extensive, persistent advertising. Just be sure to keep it where your customers can SEE it.

That's enough!

THE N.K. FAIRBANK COMPANY
LIMITED

Nothing has "caught on" with the average housewife quite as quickly, as thoroughly, as firmly, as

SIMCOE BRAND Summer Vegetables

You see, folk really DO prefer the crisp tenderness and summertime flavor that only "SIMCOE" Summer Vegetables can give.

Will a couple of cases do for first order? Tell your wholesaler to-day.





**More 'CAMP' users
every month!**

'CAMP' Coffee gives your customers more lasting satisfaction than any other coffee essence—Why? Because 'Camp' is the purest, richest, strongest and best.

**'CAMP'
COFFEE**

Once your customers TRY 'Camp' they'll
BUY 'CAMP'—always!

Look after your Stock!

R. Paterson & Sons,
Coffee Specialists, Glasgow



GOOD FLOUR

versus

Indifferent kinds

MAKES GOOD BREAD

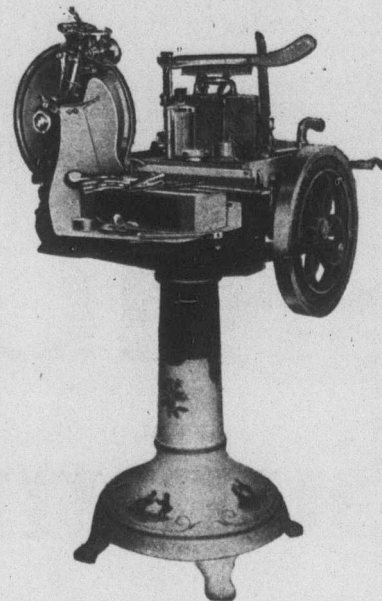
Choose the best, invest in the best, sell no other kind but the best, and you are sure that your sales will improve every day to eventually control the trade in your district, because no discriminative buyer will bother with the inferior, no matter how much cheaper he can obtain it, even at his very door.

Anchor Brand Flour is not an experiment, nor the results of a day—nearly 20 years' experience in Manitoba Hard Wheat products were necessary to attain the high standard that to-day is admittedly the supreme "par excellence." Try it.

Leitch Brothers' Flour Mills
LIMITED
Oak Lake, Manitoba

**VAN BERKEL
SLICING MACHINE**

Will about pay
for itself in the
saving of waste
which other
machines make.



Send for illus-
trated cata-
logue giving
full particulars.

The W. A. Freeman Company, Ltd.
HAMILTON, CANADA

**Get these four Rock
City Lines—NOW**

They're quick winners
everywhere and **sure** re-
peaters. You need them
in your store.

MASTER MASON

Smoking

ROSE QUESNEL

Smoking

KING GEORGE NAVY

Chewing Plug

MAPLE SUGAR

Chewing Plug

Stock up to-day.

Rock City Tobacco Co.
LIMITED

QUEBEC

WINNIPEG

OCEAN BLUE SELLS!

Order from your Wholesaler

HARGREAVES (CANADA,) LIMITED,
33, Front Street, E. TORONTO.

Western Agents: For Manitoba, Saskatchewan & Alberta:
Nicholson & Bain, Winnipeg, Regina, Saskatoon, Calgary
and Edmonton. For British Columbia & Yukon: Donkin,
Creeden & Avery, 117, Arcade Buildings, Vancouver, B.C.

"SOVEREIGN" SALMON



**FINEST
BRITISH
COLUMBIA
OCKEYE**

**QUALITY
IS OUR FIRST
CONSIDERATION**

PACKED BY
**THE ANGLO BRITISH COLUMBIA PACKING CO.
LIMITED!**
VANCOUVER, B.C.



**Takes the cake
but does not
cake—**

If you would smooth
out the knotty salt
problem of the dinner
tables of your com-
munity sell your cus-
tomers a package of

SIFTO Table Salt

—the scientifically prepared, free-running table salt put
up in handsome, germ-proof and damp-proof packages.
It's the very last word in quality table sale.

SEND TRIAL ORDER TO-DAY

The Dominion Salt Co., Limited
Sarnia, Ontario

Continental Quality

has never been questioned.

If you have satisfied yourself that

Continental Grocery Bags

have no superior in any feature, consider
the prices which are no higher than are
usually asked for bags of inferior quality
and make.

Samples on request.

**The Continental Bag &
Paper Co., Limited**

Manufacturers OTTAWA

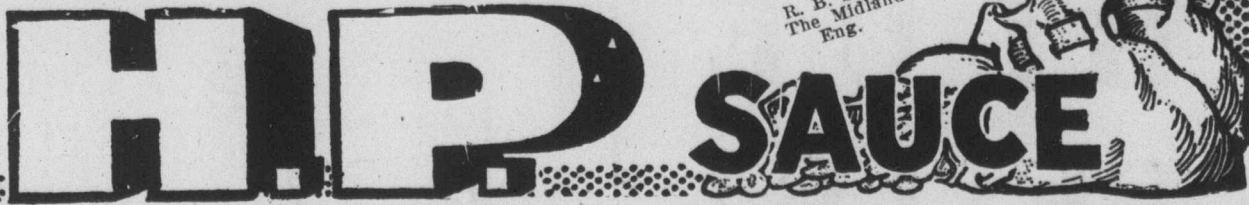
Branches: Montreal and Toronto
Agencies throughout Canada

Try a bottle of H.P. SAUCE on your own table

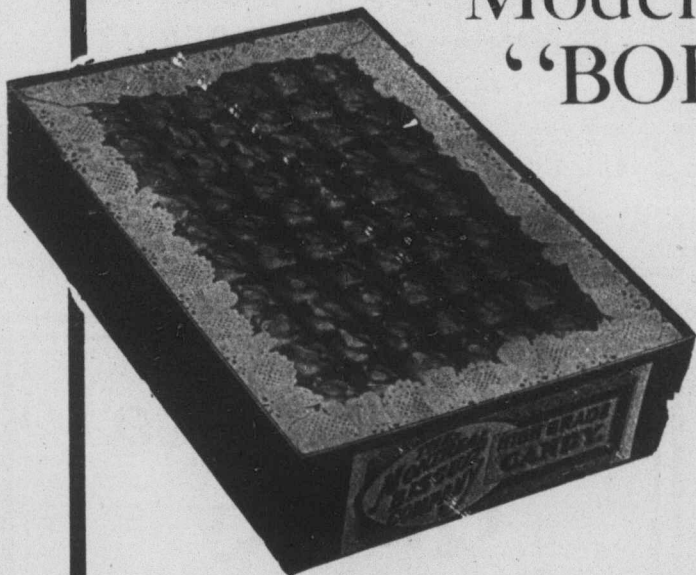
You will see why it's selling so freely—there's a "want more" fascination about H.P. that is crowding the grocer's store all over the world; besides it shows a good profit.

Wouldn't it be worth your while to stock

W. G. Patrick & Co., Ltd., Toronto, Montreal,
Etc.
R. B. Seeton & Co., Halifax, N.S.
The Midland Vinegar Co., Ltd., Birmingham,
Eng.



Fine Quality, Different Flavor, Moderate Price—that's "BORDO" Chocolates



The sweet tooth is a harmless habit that is not easily overcome, even in the face of rigid economies. Your patrons may economize in the candy eating by buying lower-priced confections, but there are very few who will cut them out altogether.

"Bordo" Chocolates with their fine quality and distinctly different flavor please the people and satisfy their demands at a very moderate price. "Bordo" Chocolates pay you a 60% profit.

Taste and be convinced. Liberal Free Sample sent on request.

Packed in 10c packages, 1/2-lb. boxes, 5-lb. boxes.

*The Chocolate that
pleases and pays*

The Montreal Biscuit Company
The Originators MONTREAL

Winning the Buyer's Favor

The best possible buyer is not made an actual buyer at a single step.

It is one thing to win the buyer's favor for an article and another to make adjustments incident to closing the sale. Winning the buyer's favor is the work of trade paper advertising.

Under ordinary conditions it should not be expected to do more.

CLARK'S

Tomato Ketchup

is **MADE IN CANADA
FROM CANADIAN PRODUCTS
BY A CANADIAN FIRM.**

But, Mr. Grocer, we are not content to ask you to buy and sell our products solely for those reasons.

CLARK'S Tomato Ketchup

has no superior in quality, either **MADE IN CANADA** or **MADE OUT OF CANADA**, and we do not ask exorbitant prices on account of "quality" or "patriotic sentiment."

**OUR GOODS ARE HIGH CLASS.
OUR PRICES ARE REASONABLE.
OUR REPUTATION IS YOUR GUARANTEE.**



That is why we say to you
BUY CLARK'S

W. CLARK  **LIMITED**

Montreal

Sartan
BRAND
THE SIGN OF PURITY

HOUSE CLEANING

EVERYBODY'S DOING IT

Check over your stock and send us your order. We'll ship quick and you'll be prepared for the demand. Brooms, Brushes, Soaps, Ammonia, Scouring and Washing Powders, Mops and Cloths, Clothes Pins, Clothes Lines, Washboards, Pails and Tubs, Polish, etc., etc.

BALFOUR, SMYE & CO., Wholesale Grocers HAMILTON

'Phones, 3595, 3596, 3597, 3598, 4656; Night 'Phone, 1807.



Bee Brand Products

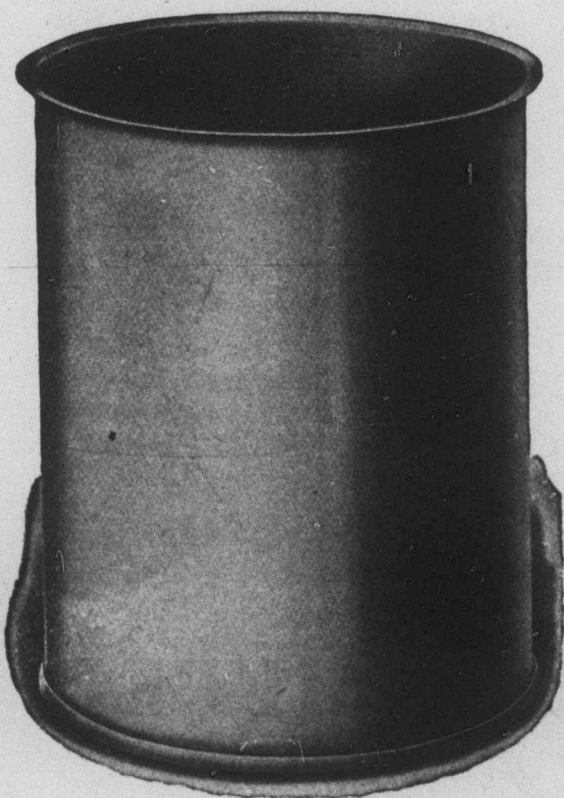
help the housewife cut the high cost of living—and with more satisfactory results. And, incidentally, Bee Brand Jellies, Starch and Borax get you in for an extensive array of sales that a more expensive line couldn't touch. Stock Bee Brand to-day.

FORBES & NADEAU, Montreal, Que.

Say You Saw It

in

Canadian Grocer



Sanitary Cans

"The Can of Quality"

Baked Beans,
Soups,
Meats and Milk.

Sanitary Can Company
LIMITED

NIAGARA FALLS, ONTARIO

CANADIAN GROCER

St. Lawrence

Granulated

The Canadian Standard of Quality.

100 Per Cent. Pure Cane Sugar.



Have No Hesitation

in recommending to your best customer

'Bluenose' Butter

It always opens up in excellent shape, and its quality and flavor are remarkably fine. Taste "Bluenose" yourself! Then you'll feel more enthusiastic about recommending it.

SOLE PACKERS.

SMITH & PROCTOR - HALIFAX, N.S.

**SMITH
AND
PROCTOR**

SOLE PACKERS

Halifax - N.S.

LARGEST MAKERS IN THE WORLD

Tin Foil—all descriptions

Tea Lead—all gauges and
sizes

Metal Bottle Capsules—any
size, color or stamping

Collapsible Tubes—plain or
colored

ALL BRITISH MADE

Send specification of your needs or samples of what you now use — stating qualities —
We will give you **BEST QUALITY — BEST DELIVERY — BEST PRICES**

BETTS & COMPANY, LIMITED

Chief Office:—1 Wharf Road

LONDON N., ENGLAND

Manufacturers' Agents and Brokers' Directory

The Canadian market is over three thousand miles long and extends from the peach belt to the Arctic Ocean. Manufacturers and merchants can not hope to cover this market satisfactorily or get the best out of their Canadian opportunities without the assistance of local agents. The following firms in all parts of Canada are prepared to act as agents for good lines. The service department of the Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

ONTARIO.

W. G. A. LAMBE & CO.
TORONTO
 Established 1885
SUGARS FRUITS

**W. H. Millman
& Sons**
 Wholesale Grocery
 Brokers
 Toronto Ont.
 Headquarters for Evaporated
 App'es and Canned Tomatoes.

The Harry Horne Co.
GROCERY BROKERS
**Manufacturers' Agents
and Importers**
 309-11 King W., Toronto, Can.
 We can place your goods on the
 market successfully.
 (Correspond with us.)

W. G. PATRICK & CO.
 Limited
 Manufacturers' Agents
 and Importers
 51-53 Wellington St. W., Toronto

HENRI DE LEEUW
 28 Front Street E. **TORONTO**
 Importer—Foodstuffs—Exporter
 I am a buyer for Beans, Peas, Seeds,
 Dried and Evaporated Apples, and pay
 cash. Send me samples and wire what
 you have to offer.

WESTERN PROVINCES.

GEORGE E. MEASAM
COMMISSION MERCHANT
 Agencies for confectionery lines solicited. My representatives canvass the retail trade every six weeks in the Country and every two weeks in the City. **P. O. BOX 1721,**
 Edmonton, - - - - Alberta.

H. P. PENNOCK & CO.,
 Limited
 Wholesale Grocery Brokers
 and Manufacturers' Agents.
WINNIPEG.
 We solicit accounts of large and progressive manufacturers wanting live representatives.

W. H. Escott Co.,
LIMITED
 Wholesale
 Grocery Brokers and
 Manufacturers' Agents
Commission Merchants
WINNIPEG REGINA
CALGARY EDMONTON

WATSON & TRUESDALE
 Wholesale Commission Brokers and
 Manufacturers' Agents.
 120 Lombard Street
WINNIPEG - MAN.
 Domestic and Foreign Agencies
 Solicited.

FRANK H. WILEY
 Manufacturers' Agent
 Groceries and Heavy Chemicals
 Enquiries solicited for shipment from
 Spot stock Winnipeg or for Import.
 757-759 Henry Avenue, Winnipeg

RUTTAN, ALDERSON & LOUND
LIMITED
COMMISSION BROKERS
 Representing Canadian and British Houses
 Agencies Solicited.
WINNIPEG. - MAN.

BRITISH COLUMBIA.

The Campbell Brokerage Co.
 Manufacturers' Agents and Commission Brokers.
 We have our own warehouse and track-
 age. Shipments stored and distributed.
 Can give special attention to a few
 good agencies.
 857 Beatty Street - **Vancouver, B.C.**

NEWFOUNDLAND.

T. A. MACNAB & CO.
ST. JOHN'S - NEWFOUNDLAND
MANUFACTURERS' AGENTS
and COMMISSION MERCHANTS
 Importers and exporters. Prompt and
 careful attention to all business. High-
 est Canadian and foreign references.
 Cable address: "Macnab," St. John's.
 Codes: A, B, C, 5th edition and private.

W. J. McAULEY
 Commission Broker
 Flour, Feed, Grains, Potatoes.
 We are open for a good agency in food-
 stuff line, calling on the retail trade.
 522 Board of Trade Bldg., Montreal



The
"GORGON"
**A British
DESTROYER**

A clean, neat
and effective
Fly Catcher.
Every fly is
caught for
good. Absolu-
tely no
leakage.
Send a Trial
Order

Hodgson, Sumner & Co.
LIMITED
Montreal
 Agents for Quebec, Ontario, New
 Brunswick, Nova Scotia, P.E. Island

**YOU CAN TALK ACROSS THE CONTINENT FOR TWO
CENTS PER WORD WITH WANT AD. IN THIS PAPER**

**When writing advertisers kindly
mention having seen the ad.
in this paper.**

They Wonder How We Do It

One of the most common comments on Red Rose Tea by good judges of tea in the wholesale and tea brokers' offices is, "They do not know how we put such splendid quality in at the price."

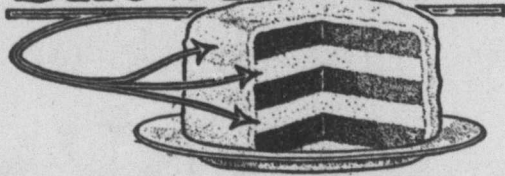
It is the expert knowledge of combining qualities of different teas, especially those of the Assam district in Northern India, that maintains this splendid quality.



Satisfaction and Profit

Camp on the trail of every retailer who features

Snow-Mellow



the new pure food product for making the most delicious icing, cake-filling and meringue.

Satisfaction because he strengthens his hold on the housewife's good-will and

Profit because "Snow-Mellow" sells on sight and leaves a generous profit margin.

"Snow-Mellow" is easy to make. Just one tablespoonful of "Snow-Mellow," one cup of granulated sugar, and flavored to suit the taste, and she has the makings for a score of dainty desserts or rich, fluffy, tender icing and filling.

Ask your jobber for details.

The W. T. OTT CO., Inc.

32-34 Front St. West 518 St. Catherine St.
TORONTO MONTREAL

89-M



That Chilling Cold

Yes, the dry-cold circulating air of the Arctic is indeed cold—not the moist, low temperature which encourages decay, but that dry preservative cold which will save hundreds of dollars for you in a year. It's the construction that makes the difference in favor of the Arctic Refrigerator. The air is kept dry by the circulation, and the smallest amount of ice is necessary to keep the temperature at a very low degree. This is our Style H Butchers' Refrigerator. We make a style for every requirement of butchers, grocers, provisioners, etc.

Write for catalogue.

John Hillock & Co., Limited

Makers of High-Grade Refrigerators and Fish Cases

TORONTO



BANNER BRAND Jams and Jellies

Contain nothing but pure fruit and best of cane sugar. Such perfect Purity and full flavor mean maximum economy in use.

Put up in 2, 5 and 7-lb. gold-lacquered pails, also special Anchor Cap Tumbler, and 12-oz. glass jars.

Get in touch with your Wholesaler, and replenish your stock to-day.

LINDNERS LIMITED

306 Ross Ave., WINNIPEG

340 Dufferin St., TORONTO

REPRESENTATIVES:

H. Whissell, 2928 Drolet St., Montreal; H. D. Marshall, Ottawa; W. L. McKenzie & Co., Edmonton and Regina; Jacksons, Limited, Calgary; H. E. Gross, Vancouver; R. S. McIndoe, Toronto.



When people think of
CORN STARCH
naturally they think of
BENSON'S
Prepared Corn

For more than half a century,
the favorite in Canadian homes.

The Quality Starch in
THE FAMOUS YELLOW PACKAGE

THERE ARE MANY REASONS

why "SALADA" is so popular with the consumer, but there are three salient reasons that the public has long recognized as inseparable from the "SALADA" name.

1. Inimitable flavor.
2. Freshness of leaf.
3. Cleanliness and freedom from dust.

We have often quoted you figures to prove the consumers' appreciation of this "Quality Foremost" policy, but have you considered how all this helps **your** business? Consider the time saved in handling a self-selling tea, the absence of complaints, the

quick turnover, and the safety of our Perfect Guarantee to which there are no restrictions, then judge for yourself whether this is not one of the surest propositions in your store.

THE GUARANTEE

We will take back and pay the freight on any quantity of "SALADA" that you may wish to return at any time for any reason.

"SALADA"

TORONTO

MONTREAL

LARD

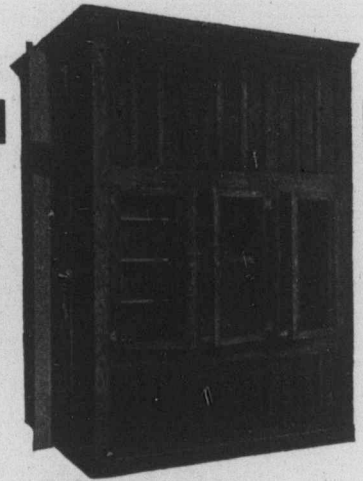
Keep your eye on the Lard Market! You know what Butter is selling at now, and there is no doubt but that it will be higher. All provisions will be higher before the snow goes. Then why not Lard?

You cannot go astray in buying for your wants, and you can make no mistake in buying "Star" Brand when you do buy.

Put up in tierces, tubs, pails, 20 lb., 10 lb., 5 lb. and 3 lb. tins, also in one pound cartons.

Made under Government inspection.

F. W. Fearman Co., Limited
HAMILTON



EUREKA

You can't afford to be without a Eureka Refrigerator in your store.

You can't afford to take any chance with something said to be just as good.

You can't afford to buy a Refrigerator that has not stood the test.

Ask the oldest and most reliable Butchers about the Eureka.

Eureka Refrigerator Company
31 Brock Ave. Limited TORONTO



CANADIAN GROCER

KEEN'S SOXFORD BLUE



Appreciated and preferred all over the civilized world, wherever the cleanest and whitest washing is desired. The grocer who suggests KEEN'S pays a distinct compliment to his own good judgment, for KEEN'S is the acknowledged favorite wherever washing is done.

Your nearest wholesaler is ready to supply you.

MAGOR, SON & CO., Limited

403 St. Paul Street, MONTREAL

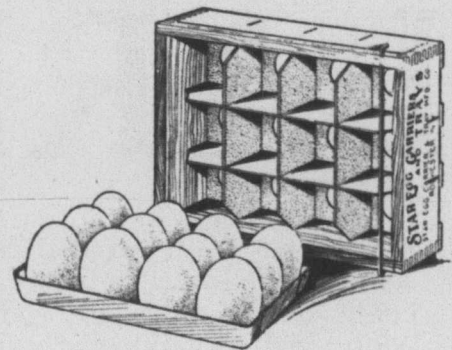
30 Church Street, TORONTO

AGENTS FOR THE DOMINION OF CANADA

Make a Profit off Eggs Handle Them Without Breakage

Don't look upon Egg Breakage as a necessary evil that absolutely must be tolerated, for it isn't. There is a System of Egg Delivery that allows you to handle this part of your business at a regular profit.

Fifty-Nine per cent. of the Retail Grocers of the Country are using it.



The Star System For Safe Egg Handling

And not alone is it the most Efficient and Satisfactory System of Egg Delivery ever devised, but it is the most Economical—Costs you less to operate than any other System. Then too it insures satisfied customers, thereby increasing your business and profits. We will gladly give you full particulars showing how the Star System will save you Dollars weekly.

WRITE US

THE STAR EGG CARRIER & TRAY MFG. COMPANY

"Largest Manufacturers of Egg Carrying Devices in the World."

1500 Jay St., Rochester, N.Y.

CANADIAN GROCER

VOL. XXIX

TORONTO, APRIL 9, 1915

No. 15

Where Mail Order Houses Save Money

And the Post Office Loses—Catalogues Are Sent by Freight to Post Offices Outside the 20-Mile Zone and Mailed From There at the Low Rate—Saving Estimated at \$2,360 on a Carload.

DOES the trade generally appreciate the fact that the big mail order houses are saving a large sum of money annually in sending their catalogues by freight and parcel post? Not only that, but the 20-mile zone limit is not having the effect of benefiting the merchants throughout the country—in so far as catalogues are concerned—that merchants anticipated when the new regulations came into effect.

The reason is this. Catalogues not being first-class mail matter may be sent by express or freight to any town or city in the country and mailed from there to their respective destinations. This gives the big mail order houses a fine opportunity to save a lot of money at the expense of local merchants. Catalogues are being sent out by freight to post-offices in different parts of the country and mailed from there to individuals living within the twenty-mile zone. With the exception of the cost of chartering a freight car, this method gets over the 20-mile zone restriction that was placed in the regulations to help out the cause of the local retail dealer.

Parcel Post Regulations.

Suppose for instance that a mail order catalogue weighs two pounds, and that the capacity of a freight car is 30,000 pounds. Now the rate for a two-pound parcel by parcel post anywhere inside the first zone is 6 cents, but if the same parcel is sent outside that zone to any place in the next zone, the post office charges 14 cents. If a carload of catalogues weighing, say 30,000 lbs. net were mailed into the second zone through the home post office it will be seen that the cost at 14 cents per pound amounts to the pretty large sum of \$4,200 for postage alone. But if these same catalogues are mailed from a post office to people within a 20-mile radius the cost in postage would be six

times 30,000 or only \$1,800—representing a saving of \$2,400 on the carload. The cost of chartering the car would, of course, depend on the distance it would have to travel, but it would be insignificant compared to the saving above calculated. From Toronto to Harriston in Western Ontario for instance, the use of a car would be around \$35 or \$45 or thereabouts.

From this it will be seen that the total cost of distributing a carload of catalogues from Toronto to individuals within 20 miles radius of Harriston would be \$1,800 plus say \$40, which is only \$1,840 as compared with \$4,200 if they had been sent by mail direct from Toronto. The saving is thus \$2,360. On 10 carloads the mail order house would save \$23,600—a nice little nest egg—and 10 cars would only represent 150,000 catalogues of 2 pounds each if the capacity of each car is figured at 30,000 pounds.

Apart from the fact that the retail merchants of the country have to suffer from parcel post system, how about the work that is put up to postmasters in places where these

catalogues are sent for distribution within the 20-mile zone? The accompanying cartoon represents a car of catalogues being unloaded at a small station. The representative of the distant house is enthusiastic over the great saving his concern is making; but the poor local postmaster sees nothing but an immense amount of work for himself and small staff and no extra revenue, as the stamps have already been placed. It should also be remembered that if a manufacturer wants to send a thousand letters from Montreal to Winnipeg, he cannot express them to Winnipeg and save a cent postage. They must be mailed from Montreal.

A Question for Associations.

At the same time, the railways are making some money from



TAKING ADVANTAGE OF PARCEL POST.

—From Interstate Grocer.

this method of distribution, while the post office department and the country is losing. Retail associations take the stand that parcel post should pay for itself, and rightly too. The mail order houses are certainly reaping the greatest benefit from it and if it is not paying its way, it simply means that the Government has to use other people's money to meet the deficiency—and those "other people" include retail merchants who are the competitors of the mail order concerns.

This entire matter might be an interesting one to discuss at association conventions this year.



OTTAWA GROCERS NOMINATIONS. Alex. Phillips is Elected President by Acclamation.

Ottawa, Apr. 5th, (Special).—At the last meeting of the Retail Grocers' Association of Ottawa, the grocers considered the question of buying canned goods ahead by contract, and came to the conclusion that so far as they were concerned, this was not good business. They felt that they should be able to purchase their canned goods in advance and secure the usual discount, but that they should have the privilege of getting them from their wholesaler as they required them, and paying for them as they got them.

The Pedlars' By-law Committee were delegated to see that the law is enforced in Ottawa, and that every pedlar's vehicle expose the proper card. Just here, it is interesting to note that one of Bank St.'s Italian fruiterers is so well pleased with the measure in this regard, that he wants to make a donation to the Association. The grocers are going to remember him at picnic time. On account of the fact that the nomination of officers took up considerable time, the association did not get a chance to go into the bad debt question, which was left over until the next meeting.

The nominations were as follows:—

President.—Alex. Philips (By acclamation). First Vice President, T. W. Collins and T. Bowman, sr. Second Vice Presidents, R. H. Beck and F. Burgess. Secretary, Nap. Hurteau (By acclamation). Treasurer, Duncan Bell, (By acclamation).

Executive Committee—(5 to be elected).—Angus Johnston, A. Roache, A. P. Johnston, A. Ade, A. J. Clothier, R. Richardson, A. Eastman, H. Armstrong, T. Sheehan.

Auditors.—A. P. Johnston, T. Bowman, and A. Roache.

The next meeting will be held on April 8.



Allen and Hourigan have opened a new grocery store in Smiths' Falls, Ont., corner of Main and Market streets.

Saskatoon Convention Program

Executive Officers Meet to Arrange the Course of Events—Addresses by Chicago Man on Efficiency and Rising Costs—Merchants Want List of Property Owners.

SASKATOON, Sask., April 7.—Arrangements are being rapidly completed for the big convention of Saskatchewan merchants here beginning May 11. The provincial executive met recently to further the plans along and for the purpose of placing on the slate the list of subjects for discussion.

The members of the executive present were G. A. Maybee, Moose Jaw; W. W. Cooper, Swift Current; J. L. S. Hutchinson, Saskatoon, and F. E. Raymond, secretary of the association.

The subject of the retailers improving their buying powers and their selling organization so as to reduce the cost to the consumer was discussed at considerable length. The Food and Supply Bill, methods of handling bankrupt stocks, fire insurance, and the proposed amendments to the Cities' Act were also discussed. In connection with the latter subject the association is to be represented at a meeting of delegates from cities of the province to be held in Regina on Tuesday, to discuss the proposed amendments, and a number of amendments were suggested which it was thought would be of benefit to the retail trades.

It was also decided to make a trial of a freight bill checking department in connection with the work of the association, which, it was considered, would be of great use and advantage to the members.

Want List of Property Owners.

Further discussion of the proposed arrangement with the Land Titles Office for an alphabetical list of property owners also took place, the idea being that an alphabetical list of all property owners, with a list attached to each name showing all the property they own would be of great use to the business men of the Province in connection with the credit system.

Considerable time was spent in making further arrangements for the big convention of retailers which is to be held in the city from May 11 to 13, when about 1,000 members of the association from every part of the province are expected to be present in the city. The sessions of the convention will only be open to members of the association and Tuesday morning will be principally occupied in receiving subscriptions of those who are already members and others who intend to become members of the association. The following may be taken

as the tentative program of the convention:—

Tuesday, May 11.

9 o'clock—Registration of members and distribution of badges. Appointment of Resolutions Committee. Address of welcome on behalf of the city from Mayor Harrison, President Murray, and Malcolm Isbister, president of the Board of Trade.

Tuesday evening—Address by Frank Stockdale, of Chicago, on "Efficiency Through Co-operation." The services of Mr. Stockdale have been obtained through "Systems" magazine, and it is considered that this lecture alone will repay delegates for their trip to Saskatoon.

Wednesday, May 12.

Business session—Reports from Resolutions Committee. Other business.

1.15—Trip to the Quaker Oats Mill.

3 to 6—Business session. Address by J. L. S. Hutchinson, Provincial Treasurer, on topics of interest appertaining to the work of the association.

7.30—Banquet, followed by addresses from Professor Gray, of the University; F. Maclure Sclanders, Commissioner of the Board of Trade; President B. W. Zieman, of the Dominion Retail Merchants' Association, of Preston, Ont.; E. M. Trowern, Dominion Secretary, and other visiting secretaries and treasurers from neighboring provinces.

Thursday, May 13.

9.0—Business session. Reports from Resolutions Committee. Other business.

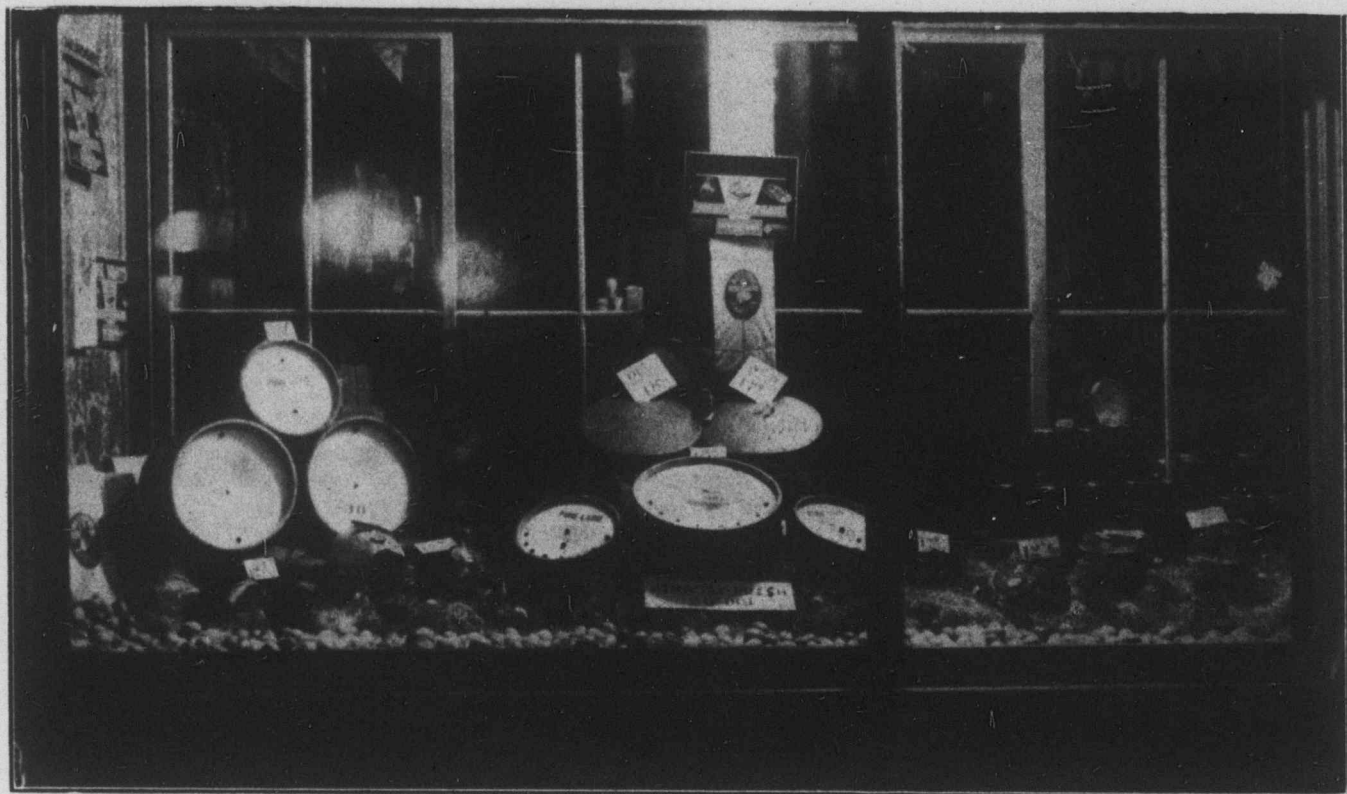
2.0—Annual meeting for election of officers. Reading of secretary's and treasurer's reports. Evening—Address by Frank Stockdale on "Keeping up with the rising prices," or "Salesmanship."



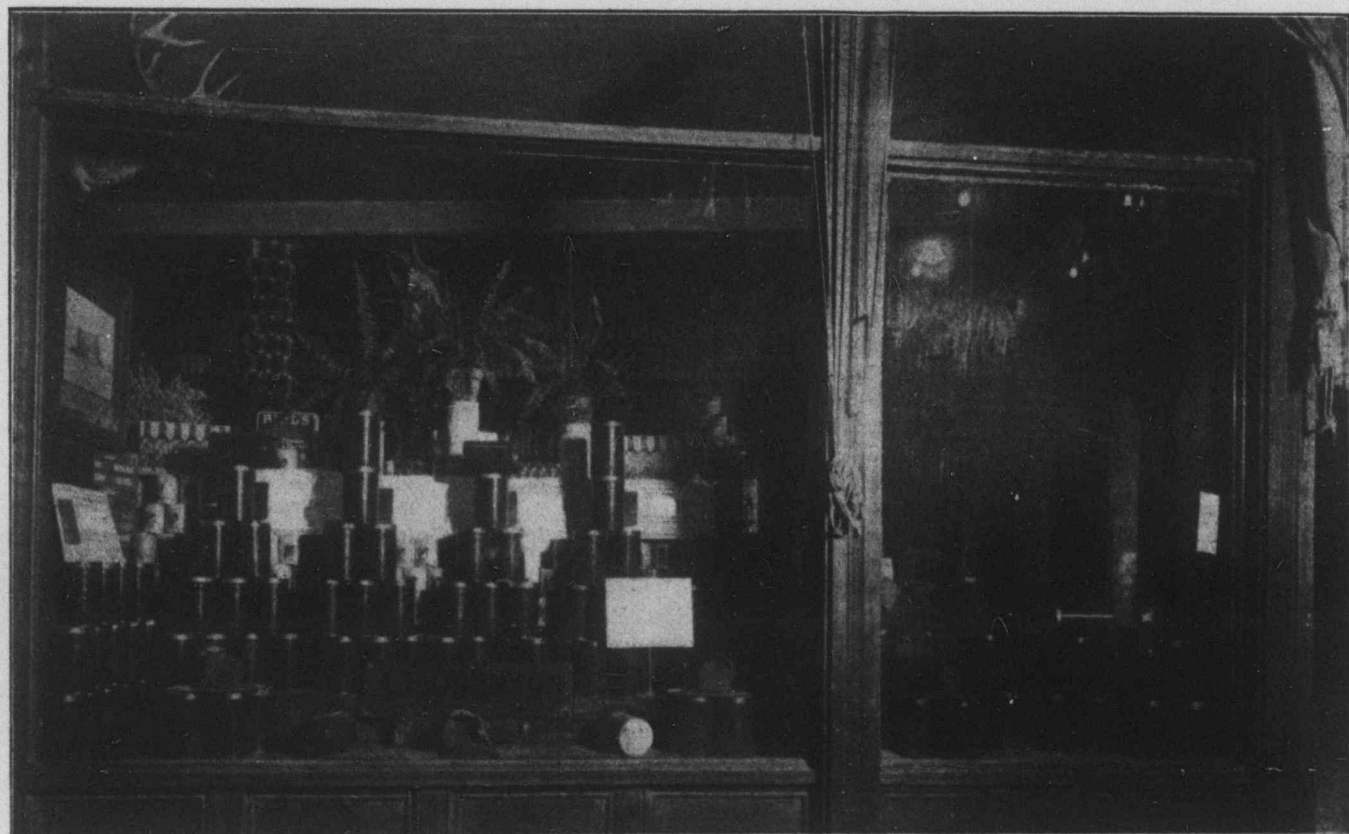
EXPECTS ADVANCE IN CANNED LOBSTERS.

"We would suppose that not more than 50 per cent. of the lobster factories will be run this coming season," writes a prominent lobster packer of New Brunswick to Canadian Grocer. "We think some of the lobster packers may have some of their pack unsold," he adds, "but we have, none. The price of lobster this season is low, but all the packers know that now and they will only operate the factories where they can pack cheap. There will therefore be less lobsters packed and in the near future canned lobsters, we think, will come up to their normal value."

CANADIAN GROCER
SPRING PROVISION AND HOUSECLEANING
WINDOWS



A tempting spring window of provisions which should get considerable attention at this time of year.



Neat window display of sweeping powder and other housecleaning goods shown last year by an Ottawa grocer.

Reasons for Advances in Washboards

What Happened to the Zinc, Glass, Brass and Enamel Markets Since the Outbreak of the War—
In Normal Times Zinc Comes From Belgium—Cannonading in Europe Playing
Havoc With the Glass—Chance for Western Canada Zinc Mines.

THE price of washboards in Canada, as with many another line, has been greatly involved by the European war, and both zinc and glass washboards have gone up of late some 90c a dozen to the trade. Before the war, the zinc for the manufacture of these boards came from Belgium and principally from the vicinity of Liege. Also before the outbreak of hostilities, the cost of zinc to the manufacturer was somewhere about 6 to 7 cents a pound. To-day the same article costs them 16c a pound, and it can scarcely be bought even at that, on account of the scarcity. There are some who think it will even go as high as 24c a pound before the summer arrives.

It is for a somewhat similar reason that glass washboards have advanced as well. One big English firm which manufactures glass and which has a large factory in England, have on account of the war a great number of men less in their employ, than heretofore. It is stated that this firm employs alone some 40,000 men in their British factory, and that from this factory alone an entire regiment has been recruited for the war. At the same time, the glass works in Belgium have pretty nearly all been put out of business, or else they are being operated by the Germans, and of course none of the product reaches the British trade. The cannonading in Europe has, too, been responsible for the breakage of large quantities of glass, which has necessarily increased the demand. We are, therefore, short the production of the Belgium factories, and we are getting less glass from the British firm above referred to, and this is responsible for the advance,

Brass, too, is largely in demand for munitions of war of many kinds and is worth more for that reason. Every shell or shot that is fired is fired from a brass or copper cartridge case.

Enamel is made of imported materials largely supplied by Germany and so is rapidly becoming scarce and dear.

Many Delays in Purchasing.

It has also been a fact that the grocery trade has been somewhat slow in their ordering of washboards this year in view of the high prices. Grocers are not accustomed to follow the glass and zinc markets, and were therefore not as keen as hardware merchants, when the situation which has brought about the heavy advance first began to develop.

May Open Western Canada Zinc Mines.

In reference to zinc again. Very few people know that we have large deposits of zinc in Western Canada but owing to the high cost of operation, as compared with the very low cost of its importation from Belgium, has not been commercially successful. It is quite possible that the high cost of zinc to-day and the scarcity of this commodity may lead to the opening up of the Canadian zinc mines and their operation at a profit, at least until the end of the war and until matters get adjusted and the supply equals the demand for this particular article. Zinc formerly came into this country from

Belgium, free of cost, as far as duty was concerned. The zinc that we are using now comes from the United States where there are only two mills operating and which has to supply practically the whole world and in addition it now has to bear a war tax of 7½%. American zinc has always even in ordinary times been much more expensive zinc so that when the Belgium zinc was taken off the market, Canadian manufacturing trade have had to pay American prices, which were still higher in addition to many advances made owing to the heavy demands made on the production, which was not equal to the demand.

Grocer is Fined \$50

Magistrate Came to Conclusion She Was Selling Adulterated
Butter — One Pound of Cream Makes Two
Pounds of Butter.

HAMILTON, April 7.—Some years ago a machine, known as a butter "merger," was invented. There isn't much to it—it resembles an ordinary ice-cream freezer in appearance—but its operations are quite wonderful and mystifying. For with this machine it is possible to make two pounds of butter from one pound of cream. The extra weight is made up in milk, this being where the term "merger" comes in. There's no objection to the machine as long as the butter made with it is used for home consumption or sold as adulterated butter—but there is a strenuous objection when it is put on market as A-1 butter.

For many months Dr. Shain, of the local board of health, has suspected that adulterated or merged butter was being sold in Hamilton. Complaints poured into the health office daily, and most of the protests came from East Hamilton. Some time ago Dr. Shain called in Herman J. Dager, Government food inspector, and they decided to sample butter sold by numerous East Hamilton merchants. A certain grocery store operated by a woman was visited. Inspector Dager purchased two pounds of butter, paying 32 cents a pound. The inspector placed one pound in a sealed jar and tendered it back to her, telling her to keep it. The other pound was sent to the Government food bureau for analysis. The report received was that the

butter was adulterated—that milk had been used in its manufacture.

Because of this this woman was fined \$50 and costs in police court. This prosecution is said to be just a starter. The board of health officials intend ridding the city of the adulterated butter, and the magistrate intends backing up the health department.

"It is criminal," said his worship, imposing the fine. "I find that this woman has been selling this butter at top price, and undoubtedly selling it to the poor people in the east end of the city."

The board of health was forced to go to considerable trouble to secure the conviction. The officials suspected that a butter merger was being used, but could not find one at her store. Later, they learned that a brother-in-law of the grocer owned a merger. Inspector Gompf, of the board of health, gained entrance to a house next to his residence and was able to look from a bedroom window into his house. The inspector said he saw the woman operating the butter machine, and this story was corroborated by Mrs. Stuart, the occupant of the house. Mrs. Stuart said that one evening she saw her working the machine and later saw her walk from it with two pounds of butter in her hands.

She swore that she purchased the butter in the butter market. The magistrate told her he didn't believe her.

Proposed Bulk Sales Act, 1915

Bill Introduced in the Ontario Legislature Last Week—Was Not Passed This Session—Features of the Act Respecting the Purchase, Transfer and Sale of Goods and Chattels in Bulk.

READERS of Canadian Grocer engaged in the manufacture, wholesaling or retailing or groceries will be interested in the provisions of the proposed "Bulk Sales Act, 1915," respecting the purchase, transfer and sale of goods and chattels in bulk. The Canadian Credit Mens' Association in conjunction with the Retail Merchants' Association, had the bill introduced in the Ontario Legislature during the closing week. The bill was introduced under the name of W. D. McPherson, M. L. A., but was presented by J. R. Dargavel, Member for Leeds. As readers will see by the provisions of the Act given in this article, the Act is a measure that will make it compulsory for parties selling out their stocks in bulk, whether they be of merchandise, farm equipment or household furniture, to give their creditors ten days' notice by registered mail, and to publish a notice in their county paper, and failing to furnish a list of their creditors with the amounts of their liability to the purchaser, and covering same by statutory declaration, the sale will be void and creditors will have the right to possess the stock by due process of law.

Following are the provisions of the Act respecting the purchase, transfer and sale of goods and chattels in bulk:

His Majesty by and with the advice and consent of the Legislative Assembly of the Province of Ontario, enacts as follows:

Short Title.

1. This Act may be cited as "The Bulk Sales Act, 1915."

Interpretation.

2. In this Act,—

(a) "Creditor" shall mean and include a person to whom the owner of a stock of goods, or of any share or interest therein is indebted, whether the debt is due and owing or is not yet payable, and any surety for such owner, or the endorser of any promissory note or bill of exchange who would upon payment by him of the debt, promissory note or bill of exchange in respect of which suretyship was entered into or such endorsement was given, become a creditor of such owner.

Sale in Bulk.

(b) "Sale in Bulk" shall mean a sale or transfer of a stock or of any part thereof or of any class of goods, wares,

BILL HAS NOT YET PASSED.

Owing to the pressure of business in the Ontario House during the dying hours of the session last week, the Bulk Sales Act was not put through and so it will have to remain over until the next session. The full text of the new bill is set forth in this

merchandise or chattels included in the same made by the vendor out of the ordinary course of his business, trade or occupation.

Stock.

(c) "Stock" or goods shall mean and include:

(a) The goods, wares, merchandise or chattels in which any person trades, or which he produces, or which are the output of any business, trade or occupation carried on by him.

(b) Live stock, implements, vehicles and grain.

(c) The furniture, household fixtures and utensils in an hotel, lodging house, boarding house or residence.

3. Before making any sale in bulk the owner of any stock shall (a) give notice thereof to each of his creditors by registered letter addressed to the creditor at his place of business or place of residence, and mailed at least ten days before the sale in bulk shall take effect and (b) publish at least ten days before the sale in bulk, in some newspaper published in the county town of the county or district in which he resides or in a daily newspaper published in the City of Toronto, a notice of his intention to sell or transfer the stock containing a general description of the stock, with his name and the address of the place at which he carries on his trade, business or occupation.

4. Every sale in bulk of a stock shall be void as between any creditor of the owner of the stock, and the purchaser or transferee, unless the purchaser or transferee before taking possession of the stock or paying over or delivering any part of the purchase money or other consideration for the sale in bulk, has procured from the owner of the stock a statutory declaration, made by the owner, and setting out the names of the creditors of the owner, and the amounts due to them respectively, or for which the owner may be liable to them, and stating that notice has been duly given to them and published as re-

quired by Section 3, and stating the dates at which such notice was mailed and published.

5. If the purchaser or transferee has not procured the statutory declaration mentioned in Section 4, any creditor of the owner, or vendor, may proceed against such purchaser or transferee, and against the stock or any portion thereof, or the proceeds of any such sale in bulk, in the same manner and to the same extent as in the case of any sale of goods which would under the law of Ontario be void or voidable as against creditors of the vendor at the instance of a creditor or of an assignee for the general benefit of creditors.

6. Nothing in this Act shall apply to or affect any sale by an assignee for the general benefit of creditors or to any sale under distress or under due process of law.

7. Nothing in this Act shall affect the title to any goods, wares, merchandise or chattels in the hands of a bona fide purchaser for value from the purchaser or transferee under a sale in bulk, without notice that the conditions of this Act have not been complied with, and where the purchase is made in the ordinary course of the business of the person selling or transferring the same.



THE NEW BRUNSWICK CONVENTION.

St. John, N.B., Apr. 8.—The Retail Merchants' Convention will be held here next Tuesday and Wednesday, April 13 and 14.

The executive officers have arranged for single return fare on all railroads, and many questions affecting the vast business interests of the retail merchants throughout Canada, such as legislation, etc., will be dealt with.

The Dominion Secretary, E. M. Trowern of Toronto, and Dominion treasurer J. E. Beaudry of Montreal, are invited to be present and give addresses.

Arrangements are also being made for an auto trip around the city, visits throughout the various factories, etc.

The convention will be held in the Seamen's Mission hall, Prince William street, and in connection with the convention there will be several exhibits from manufacturers, such as business systems, cash registers, typewriters, etc., etc.

CANADIAN GROCER

ESTABLISHED 1886

Only Weekly Grocery Paper Published in Canada.

THE MACLEAN PUBLISHING COMPANY
LIMITED

JOHN BAYNE MACLEAN, President.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, Alberta, Saskatchewan, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, Prince Edward Island and Newfoundland.

Cable Address: Macpubco, Toronto.

OFFICES:

CANADA—
Montreal—Rooms 701-702 Eastern Townships Bank Building; Telephone Main 1255. Toronto—143-149 University Ave.; Telephone Main 7324. Winnipeg—34 Royal Bank Building; Phone Garry 2313.

UNITED STATES—
New York—E. H. Huestis, 115 Broadway, New York; Telephone 8971 Rector. Chicago—A. H. Byrne, Room 607, 140 So. Dearborn St., Phone Randolph 3234. Boston—C. L. Morton, Room 733, Old South Bldg.; Phone Main 1024.

GREAT BRITAIN—
London—The MacLean Company of Great Britain, Limited, 88 Fleet Street, E.C. E. J. Dodd, Director. Telephone Central 12960. Cable Address: Atabek, London, England. Subscription: Canada, \$2.00; United States, \$2.50. Great Britain and Colonies, 8s. 6d. Elsewhere, 12s.

PUBLISHED EVERY FRIDAY.

Vol. XXIX.

TORONTO, APRIL 9, 1915

No. 15

RESOLUTIONS OF A. LIVE WIRE.

I have come to the conclusion that stale goods on the shelves are due principally to poor buying; and that the necessity for cutting prices because of an overplus of goods is also an evidence of inability to purchase with foresight. I have therefore resolved that in future more care will be devoted to the buying end of the business and that once goods are purchased I and my sales staff will devote our best endeavors to the SELLING of those goods. There are going to be few slaughter sales in my store in future.—A. L. W.

New Maple Syrup Bill.

MAPLE syrup in its pure and other forms has been a football of contention in the House of Commons for a good many years. Last year a bill to prohibit the placing on the label of the word "maple" unless the sample was absolutely pure passed the House, and it was thought by many that an end had been put to the maple controversy. But once again it bobs up. The other day Hon. P. E. Blondin, Minister of Inland Revenue, introduced a bill which if it goes through will once more change this label business.

The bill which is No. 114, reads that no person shall keep for sale, offer or expose for sale, etc., any article of food resembling or being an imitation of maple sugar or maple syrup or which is composed partly of maple sugar or maple syrup and which is not "pure" maple sugar or syrup, unless the article itself or the package containing it is labelled with the words "Imitation Maple Sugar or Syrup" or "Compound Maple Sugar or Syrup," as the case may be, in a conspicuous place, and in large conspicuous letters of a different color from the label or other letters appearing on the label; such letters to be of at least one-quarter of an inch high, printed in the same line

and entirely separate from any other inscription on the label.

This brings us pretty nearly to the old regulations which allowed the manufacture of the compound article providing it was properly labelled. This new bill introduced by the Minister stipulates the same thing, only it is more strict in regard to the labelling.

The bill adds that any maple products not up to the standard prescribed by The Adulteration Act shall be deemed adulterated. Except as above provided the word "maple" shall not be used either alone or in combination with any other word or words on the label, illustration or device on a package containing any article of food resembling these maple products, unless they are pure maple sugar and syrup.

This bill is now before the house and being sponsored by the Minister of Inland Revenue himself, it looks as if it might pass.

Housecleaning Time for Slow Accounts

WHEN a number of the unemployed stormed the Maisonneuve, Que., City Council Chamber a week or two ago demanding work, Mayor Tremblay stated, as has already been announced in this paper, that paving contracts would be let without delay—that there would be work for the workless—winding up with the injunction that they should call upon their grocers and impart the glad tidings. Note that His Worship did not refer to the dry goods man, or to the hardware man but to the grocer and we do not think that he picked out the grocer because he sells food necessities so much as because the Mayor knows, and nearly everyone else knows, including the grocer that if the average working man owes money he owes it at the grocery store.

This significant remark coming from the seat of one of the mighty may be taken by the grocer as another reminder of the fact that he is the first retailer who is expected to provide credit—money will be paid for boots, millinery (and even gasoline)

when the items are being daily added to the account preserved goods and from a bill introduced into the at the corner emporium where are sold flour, cheese and soap. The latter are necessities but seem to be regarded rather as necessities which the grocer must supply than necessities which the customer must pay for. Therefore, necessity compels the grocer to watch his necessities closely. The competition of the trade is such that he finds it policy in most instances to give credit; then admitting the necessity of this evil in the first place his natural protection is in guarding that credit privilege closely. There is no simpler way of ruining the average retail business than running a ledger of bad accounts—it is like trying to heat a house at forty below zero with the windows and doors all open; credit uncurtailed is heating all out-doors with a "parlor-cook."

The Mayor of Maisonneuve tells the workmen that employment is coming; other mayors are probably imparting similar knowledge or have it in their possession. They take it for granted that the men who seek work owe the grocer for supplies secured through the dull winter. Spring is a good time for a little housecleaning amongst those ledger accounts.

Getting Together

THE prosperity of the average town is usually in direct proportion to the prosperity of the farmers near it, and the local merchant cannot do himself a greater service than by promoting general community welfare. "Community welfare" has been discussed at considerable length several times in this paper and actual instances have been quoted to show where the country town has lost business to the mail order houses largely on account of the apathy of the local merchants. There are, of course, some real live towns where the value of the farmers' trade is realized and where steps have been taken to ward off the monopolistic tendencies of mail-order buying. The movement has barely started. It needs impetus. There should not be a boundary line between the country town and the country. All should be one big family working for the benefit of the home community. Retailers must not expect, though, that farmers are going to stick to the local merchant, unless he delivers the goods. He must be on the job at all times, keep in touch with changing conditions and look after his customers in the proper manner. The mail-order habit is growing in Canada and the country towns are the losers. Canadian small town merchants are gradually being brought face to face with problems that have confronted small town merchants in the United States for many years past. One of the big mail-order houses in the U. S.—and there are many of them—did \$100,000,000 worth of business during 1914. In two weeks during January the concern received one million mail orders, representing gross receipts of nearly \$6,500,000. The mail-order business in Canada is still in its infancy, but it is a pretty big infant, and is growing rapidly and will continue to grow as long as it does not meet with concerted opposition from the small retailers.

To Provide for Labelling Foods.

THE question has frequently been asked as to whether it was illegal or not to display and sell preserved fruits, etc., in glass which were not labelled. The Inland Revenue Department has claimed that it was against the law to sell unlabelled

House of Commons last week the department intends to make this plainer. It is part of a bill known as No. 114, and if passed will become an amendment to the Adulteration Act. It is sponsored by the Hon. Mr. Blondin, the Inland Revenue Minister, and reads as follows:

"Every person who knowingly attaches to any article of food or any drug any label which falsely describes the article sold, or offered or exposed for sale, or who neglects or refuses to label or mark any article of food or drug in accordance with the requirements of this Act (The Adulteration Act), shall incur a penalty for the first offence not exceeding two hundred dollars and not less than twenty-five dollars, or two months in jail, or both, and for each subsequent offence a penalty not exceeding three hundred dollars and not less than fifty dollars, or four months in jail, or both."

Editorial Notes.

IT PAYS THE merchant to watch the other fellows' advertisements.

WHY SHOULDN'T THERE have been a war tax on mail order catalogues?

TO SUCCESSFULLY introduce a new article one must be thoroughly acquainted with it.

THE CLERK WHO simply holds down his job will make a failure in his own business.

ANY RETAIL BUSINESS man can learn to write fairly good advertising that will get results.

IN A FEW stores there may be too much system, but in the majority there is ample room for more.

THE MERCHANT who finds he is simply holding his own should readjust his methods and ideas.

PRICE-CUTTING is one of the evils of the trade that causes as much if not more trouble than any other.

AN UNWRITTEN LAW of progression is that he who progresses must let the world into the secret of his going forward.

NO DAY IS lacking in opportunities for effective effort to make business more substantial, more desirable, more genuinely satisfactory.

IT IS TO BE HOPED that now since washboards have advanced so high the Canadian women folk will not eliminate their Monday musical exercises.

ONTARIO HAS NOT yet a Bulk Sales Act. One was drawn up and presented, but probably owing to the rush of business at the last moment it did not get through.

IT IS AN UNUSUAL thing to hear such "sweet" talk from both sides of the House of Commons as was indulged in last week when the maple sugar and syrup bill was on the slate.



Thro' Other Spectacles



To Eliminate Chinese Eggs.

From Retail Grocers' Advocate, San Francisco, Cal.

The poultry producing centres of California are fighting the Chinese egg, a bill having been introduced at the Legislature against it.

The way to kill the Chinese egg is to restore the old tariff duty of 5c a dozen, but, strange to say, the Congressman who represents one of the great egg producing centres in California is an ardent advocate of free trade, but the poultrymen continue to return him to Congress.

• • •

Bran for Human Use.

From American Miller.

Most millers are acquainted with the laxative property of mill bran, a quality valuable because it is unlike the action of any drug, but is purely mechanical in its effects. Bran, taken either by itself or made into bread or muffins with wheat flour, has cured stubborn and chronic cases of constipation where drugs have proved unavailing, and, in fact, aggravated the trouble.

Obviously such bran should be made from perfectly separated and perfectly cleaned wheat, so that no extraneous matter shows in the bran, as is common in feed bran, and so that the bran has no objectionable odor or taste. Absolute cleanliness is the first requisite, and only requisite so far as we can see. If the bran is to be packed in air-tight packages, it is possible it might be saved from the attack of insects by being packed hot; probably the bran would acquire additional value in the minds of the public by some such process. But the essential thing is perfectly clean, sweet bran, put up in packages with directions for use.

• • •

Politics and the Retailer.

From Modern Grocer, Chicago.

Should the retail merchant become active in politics?

This question has been asked times without number. It has been the subject of some stirring talks from the platform at various state conventions. Retail merchants getting into local politics in a small way, which subsequently took them into the business of shaping

the affairs of the community, have urged their retailer audiences at these meetings to get busy.

We have heard these leaders relate some real and convincing facts as to what resulted when the retailers got busy and sent a man favorable to their interests to the State Legislature or the City Council.

In several States there are notable instances where such individuals, with the viewpoint of the retail merchant, helped to frame and aided in the passing of legislation primarily fair to the merchant.

The retail association of every town or community should know the attitude toward the retail interests of every legislator representing that community and give its support to those who understand the retailers' needs and who will lend their influence in getting a square deal for the retailer.

• • •

California Raisin Production.

From the Retailers' Journal, Chicago.

Of the fifty-eight counties in California, less than a dozen produce raisins in commercial lots. At present the proportion of a full crop raised by each county is estimated to be as follows:

	Pounds.
Fresno	94,000,000
Tulare	25,000,000
Kings	20,000,000
Sutter	4,000,000
San Bernardino	3,600,000
San Diego	3,200,000
Madera	2,400,000
Yola	2,000,000
Kern	1,100,000

During the last fifty years many kinds of grapes have been brought into California from all the grape-producing countries. Coming from different lands they have different names. Some of these names have been preserved, some have dropped out of use, and others have been given local appellations.

There are few varieties in raisin grapes. Among these, the White Muscat of Alexandria and the Muscatel Gordo Blanca occupy first place, while Malaga and Feher Szagos are used to a small extent. The seedless varieties are the Sultana (which is grown extensively near Smyrna in Asia Minor and was

first brought to California by Colonel Agostin Haraszthy in 1851), Thompson's Seedless, so named by the Sutter County Horticultural Society after W. Thompson, Sr., of Yuba City, who produced the first cuttings in 1878. It was described as "a grape from Constantinople, named Lady de Coverly," and is now to be found in all parts of the State. High authorities consider the variety identical with the Sultana which is an improved type.

• • •

Let There Be Light.

From the Wholesale Grocer, Chicago.

Judge E. H. Gary, chairman of the United States Steel Corporation, seems to have struck a keynote of the present craze for investigations, when in a recent speech at Pittsburgh, he called for an investigation of the critics. He said that the time was fast approaching when it would be well to investigate the investigators, when commissions and committees should be brought before other and similar bodies for judgment.

In fact, as we have cited many times, it might be well to have the public know what is behind the many, many investigations that have done so much to retard the business growth of the nation. To be informed as to the real motives that prompt these investigations, how much of the Government funds are being spent for this purpose, and who, if any one, is gaining any benefit from the work. In fact, those who are participating in these continual investigations should be subjected to the same scrutiny which they have exercised.

That this would have a tendency to enlighten the general public is admitted, as well as the fact that were all these truths to be submitted to the public, there would be a dearth in all sorts of investigation.

Of course, as Judge Gary so aptly said, there are in this world, and especially in the United States, many people who are not happy unless they are prying into the affairs of others. They take a morbid delight in reading or learning facts which are none of their business, and which in no way concern their welfare. They enjoy learning of adverse facts concerning almost anyone, and

(Continued on page 30.)

Interest Growing in Big Convention

Plans Proceeding Apace to Make the Grocer's Convention at London a Prominent Landmark in the History of Ontario Association Work—A Big Manufacturers' Exhibit—Remember the Question Box—Cheap Rates on the Railways.

LONDON is making great preparations to greet the grocers of Ontario at the annual convention, which opens there on Monday, May 3. As already announced, the proceedings will not begin until Tuesday morning, but the manufacturers who are having exhibits of their goods will be there Monday, when the hall will be opened. From all accounts there is going to be a good big crowd. The convention is being advertised extensively throughout the province, and will be until it begins. Secretary Miller will between now and next week issue his official bulletin, which will be distributed broadcast all over Ontario. All this, together with the importance of the subjects coming up for discussion, and which have already been given in these columns, ensures the biggest and best conference of grocers ever held in Ontario.

The Masonic Temple, which has been decided upon for the sessions, is a fine building and admirably located. The conferences will be held in the large auditorium on the ground floor, and in the basement will be the manufacturers' exhibits. A floor plan of the basement is herewith shown illustrating the nature of the exhibits from the standpoint of location. Retailers will find here a special inducement to be present. Goods of a large number of foodstuff and store equipment lines will be shown most attractively. The exhibit will be open to the public.

Convention visitors should not overlook bringing with them their questions for the Question Box; or if they wish they may send them in at once to the secretary or to Canadian Grocer. Every retailer should appreciate the importance of this feature of the annual convention and come prepared with the "hard nuts" he wants cracked.

The banquet to be tendered by the London Association promises to be of a unique character. The Retail Grocers' Association of London is one of the liveliest in the province, and the members know how to entertain. Visit the convention and be present at the dinner on Tuesday evening at the Tecumseh.

It should be remembered that the more who attend the cheaper will be the railway rates and, of course, the better the meeting.

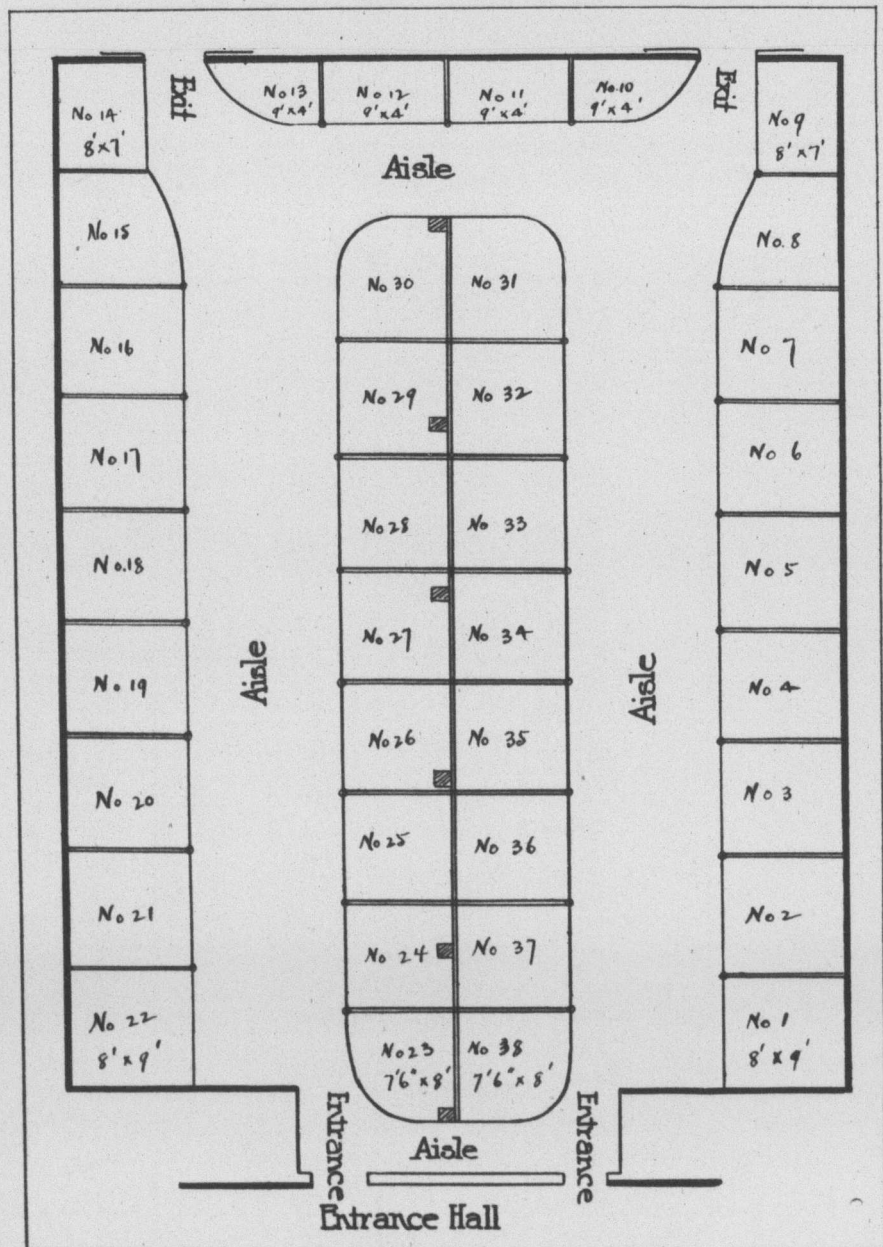
The attendance of wholesalers and manufacturers at special conferences is scheduled as one of the important fea-

tures of the meeting. Matters of great moment will be discussed which, if brought to a successful conclusion, will mean much to the retail trade of the province.

WILL THIS SWINDLE REACH CANADA?

In different parts of the United States a swindle has been worked successfully on farmers who thought they were going

to get cheap groceries. Two smooth strangers went through the communities taking orders for a house in Chicago, pretending to sell a standard brand of sugar and flour so cheaply that every farmer visited took from \$10 to \$60 worth, and other things besides. Because of the low prices, the flour and sugar had to be "paid in advance." It is alleged that in one community the swindlers picked up some \$3,000 and no groceries delivered.



Plan of basement of the Masonic Temple, London, Ont., where the manufacturers' food exhibit will be held in connection with the Grocers' Convention.

The Spring Number Next Week

A Few of the Headings of Articles That Will Appear—They Express in Brief the Character and Quality of the Big Issue—Articles All Based on Practical Experience.

NEXT week's issue of Canadian Grocer will be the annual Spring Sales Number. We have been telling readers on this page for several weeks past about the character and quality of several of the articles that will appear in that issue. Probably no more expressive reference to the big issue can be presented here than the reproduction of the headings of a number of these articles. Read over this list and form your own conclusion as to the practical character of the 1915 Spring Number:

- "A Successful Orange Selling Campaign."
- "Selling Methods Back of a Big Turnover."
- "Filling the Pantry with Good Things."
- "Old-Time Business in British Columbia."
- "Makes the Ad. Reach the Farmer."
- "Quality Featured Regardless of Price."
- "On the Watch for Selling Ideas."
- "Makes a Study of Five o'Clock Teas."
- "Getting the Farm Trade."
- "Good Seed Business to be Got."
- "Correct Dress in Business Stationery."
- "The Future of Tea Prices."
- "Driving Shed as a Business-Getter."
- "Putting New Life Into the Departments."
- "An Entente Cordial Among the Grocers."
- "Sacrificing Popularity for Profits."
- "Increasing Butter and Egg Quality."
- "Why Not a Grocer's Menu Card?"
- "Results From Good Salesmanship."
- "Getting the Facts of the Business."
- "How Canadian Merchants Keep Books."
- "How Other Grocers do Things."

These are but a few of the articles that will appear in the Annual Spring Number. Every article is based on the practical experiences of one or more retail dealers in Canada. The issue will, we can say with every confidence, meet with the highest expectations of our readers and it will be well worth while selecting a special nail for it.

THE EDITOR,

April 9th, 1915.

Canadian Grocer.

Getting Foodstuffs to the Consumer

is absolutely dependent on the retailer. All must pass through his hands. That is why you as a manufacturer should decide now to give the retail grocer the fullest information about the merits and selling qualities of your products: give him the reasons why he should sell your goods rather than those of your competitor.

State your proposition openly, frankly, fully, as man to man and you will find our readers will appreciate your frankness and will push your goods accordingly.

You have read this advertisement of ours. So our subscribers will read your full-page or double-page announcement in our Spring Sales Number. There is just time for you to get a real information-imparting, confidence-begetting, sales-stimulating advertisement in this issue if you act at once. Copy and cuts should be in our hands at the *absolutely latest* Wednesday, April 14th, but the sooner we get it the better service we can give you.

CANADIAN GROCER
Advertising Manager.

The House Discusses Maple Products

Minister of Inland Revenue Has New Bill Which, if Passed, Changes Again the Label Question
—He Would Allow the Compound Article if it Were Designated According to His
Suggestions—Considerable Opposition Voiced.

AN editorial in this issue of Canadian Grocer gives the gist of a proposed amendment to the Adulteration Act in regard to maple products. In brief, the purpose of the bill, which by the way is introduced by the Minister of Inland Revenue, is to permit the manufacture and sale of imitation and compound maple syrup and sugar providing the goods are properly labelled in accordance with the new regulations as proposed by the Minister. The amendment which passed the house last year, it will be remembered, prohibited the use of the word "maple" entirely unless the goods were absolutely pure according to the standards.

Hansard of Wednesday of last week shows that a lengthy discussion was held on the bill when it came up for its second reading. This discussion is interesting because it gives the reasons of the Minister for his attempt to make the change. The following is a portion of the discussion:

Mr. ROBB: Last session a deputation of the maple sugar makers of Canada was introduced to the Minister of Inland Revenue, and upon their recommendation a Bill on this subject was passed by Parliament. Will the minister please explain why it is that he comes before Parliament to-day asking for an amendment of that Act of last session? Upon whose demand is this new legislation introduced?

Says Act Unworkable.

Mr. BLONDIN: As I stated on a previous occasion, it was found that the Act of last session was not workable. This Bill proposes to amend that Act so as to authorize the maker or seller of the imitation article to label the article so as to make the public aware that it is an imitation. I will give the details of these amendments.

Section 29 (a) as appears in section 4 of chapter 19 of the Revised Statutes, 1914, entitled "An Act To Amend the Adulteration Act," is repealed. This repealed section provided that no article of food should be sold as maple sugar or maple syrup unless it was pure maple sugar or pure maple syrup, and that every article which did not comply with the standard for maple sugar and maple syrup as provided by statute should be deemed to be adulterated,—that is to say, in case the article represented to be maple sugar or maple syrup was offered for sale and did not comply with the standard,

then the vendor would have to prove that it was really pure maple sugar or pure maple syrup.

The second subsection of that section provided that the word "maple" should not be used on a label of any article or on a package containing it unless the article was pure maple sugar or pure maple syrup, but, by a clerical error, the words "which is or" were inserted at the end of the fourth line of said subsection and had the effect of prohibiting the use of the word "maple" on the label of even pure maple sugar or pure maple syrup, thereby, in a certain sense, defeating the object of the Act.

The amendments provided in subsection 1 are, in effect: that any article of food which has the appearance of maple sugar or which is partly composed of maple sugar and maple syrup must bear a label containing the words "imitation maple sugar" or "imitation maple syrup" or "compound maple sugar" or "compound maple syrup," so that the purchaser of such an article shall receive due notice that what he is buying is in fact a "compound" or an "imitation" of maple sugar or maple syrup and thereby will not be deceived as to what he is purchasing.

Subsection 2 is to the same effect as the latter part of subsection 1 of section 29 (a) of last year's amendment, that is to say, it throws the obligation on the vendor of maple sugar or maple syrup, who does not comply with the standard of proving that the article is really maple sugar or maple syrup.

Subsection 3 is the same as subsection 2 of section 29 (a) of last year's amendment, with the exception that the words "which is or" are struck out.

In Regard to Fines.

Section 2 of the Bill amends sections 31 and 32 of the Adulteration of Foods Act. Section 31 is amended by adding the words "and not less than \$25 and costs," in subsection (b) after the word "costs" in the third line thereof. In the Act as it stands at present, there is no minimum fine, and it is deemed advisable that a fine of \$25 as a minimum should be imposed in cases of violation of the Adulteration Act, covered by this section.

Section 32 is amended for the same reason, the words "and not less than \$50 and costs," are added after the word "both" in the fourth line of subsection (a), so that a minimum fine should be

imposed in cases of violation of the Act provided for by this subsection.

The words, "and not less than \$25 and costs, and for each subsequent offence a penalty not exceeding \$200 and costs, or six months in jail, or both and not less than \$50 and costs," are added to subsection (b) after the word "then" in the fourth line of said subsection (b). These two sections of the Act (31 and 32) are deemed incomplete as they are at present, and it was thought advisable to amend them in the manner suggested.

Section 37 of the Act is also repealed, and the amendment as suggested in section 3 of the proposed Bill is substituted therefor. The intention of this amendment is to reach the vendor of an article resembling maple syrup, who does not label this article as being an "imitation" or a "compound," and also provides for a higher minimum penalty, also for a penalty for subsequent offences, which section 37 as it is at present, does not provide for.

Subsection 40 of the Act is repealed, and replaced by the section appearing in section 4 of the present Bill. The intention of this amendment is to give the person who gives information or otherwise helps in the detection or violation of the Adulteration Act, one-half the penalty. It is expected that this amendment will be a great help to the department in the application of the law and the detection of all violations thereof.

Question of Price With Some.

I understand that the most contentious question in regard to this Bill is whether the law should entirely prohibit the sale of compounds of maple syrup or maple sugar, or whether this trade should be allowed to go on provided the public are made aware that they are buying a compound or imitation article, and are not buying pure maple syrup or pure maple sugar. The reason in favor of allowing this trade to go on is that many people cannot afford to buy the pure article, but would like to buy the compound, which is cheaper. I am inclined to believe that there would be no objection to such sale so long as the public are made aware that they are buying the imitation; and I think that is one of the worst evils from which the maple sugar industry is suffering—that to-day the adulterated stuff can be sold on the market without my department being able to interfere to prevent it, even though the purchaser may be

CANADIAN GROCER

under the impression that it is pure maple sugar or pure maple syrup that he is purchasing. Under the present Act dealers may sell adulterated sugar or syrup provided they put no label on the package. The aim of the Act is to force the man who manufactures a compound or makes any adulteration of the sugar or syrup to announce it to the public and put on his package the word "imitation." So long as the maple sugar is pure the dealer is not obliged to use any label. Articles which have no labels on are supposed to be pure.

Opposition Leader Opposes.

Sir WILFRID LAURIER: The objection to this legislation, which comes so soon after the Act of last session, is that to some extent it favors adulteration. Adulteration is one of the evils of this modern age. Scarcely anything that comes upon the table is not in some way adulterated by some industrious man who derives a profit from doing so at the expense of the consumer. The manufacturers of maple sugar last year interviewed the Government protesting against the adulteration of maple sugar, and had it made an offence. I think everybody will agree that we should prevent, as far as we can, adulteration of any kind of food. This year those who have been adulterating maple sugar come back and ask permission still to sell adulterated sugar providing that they announce it to the public in a certain way, but they should not be allowed to adulterate it. Adulteration ought not to be encouraged, and the answer that should have been given those who came and asked the privilege of putting adulterated sugar on the market should have been: You must conform to the law, and the law passed last year requires that all maple sugar shall be pure. That should have been the answer instead of saying that they must announce that the sugar is adulterated. I think the objection taken by the hon. gentleman for Huntingdon (Mr. Robb) is very serious, and ought to be taken into consideration by the Government, that the Bill which my hon. friend is now amending was introduced last year at the request of the maple sugar makers. They protested against their product being adulterated in any way, and I am surprised that, twelve months after passing that law, those against whom the law was directed are able to come back again and obtain the privilege of doing what was denied them last year.

Mr. BLONDIN: Although this Bill may appear to give more protection to the adulterators, it is, on the contrary, an effort to devise some means to follow them. What has happened under the law of last year? We have had more adulteration of maple sugar than we had before. Why? Because the dealers put on the

market maple syrup with all kinds of labels which we cannot control, which did not contain the word "maple," while in many cases they informed their customers verbally that it was maple syrup they were selling.

Will Labelling Help?

Mr. BUREAU: How is the labelling of the packages going to help? Supposing a man sells an adulterated package and does not label it, he is liable to a fine. You must first have an inspector analyze the contents of the package to ascertain that it is not pure maple syrup. Under the old Act the man selling such adulterated goods would be subject to a fine. This is only recognizing the compound of maple syrup and helping the man who wishes to cheat the public to put on the market an article not fit for consumption. If you want to prevent that and to prevent compounds going on the market, you ought to make the man who offers the adulterated article subject to a penalty. You have no more guarantee that the man who is going to adulterate maple syrup will put his label on it than that the man who is offering maple syrup will say: This is not the right stuff I am selling you; I have put yellow sugar in it. The minister knows that the man who resorts to that means will not spend money to put labels on his goods telling the public what he is doing.

Mr. BLONDIN: To-day it is left to my department to detect the adulterators; but by this Act we are compelling the adulterators to self-denunciation; every article that is put on the market must be labelled "imitation" if it is not pure.

Mr. BUREAU: Why legalize adulteration by putting that label on the package?

Mr. BLONDIN: We do not.

Mr. BUREAU: You do. I may go on the market with an adulterated package, but the moment I put on the package the words "compound maple syrup," I am within the law.

Mr. BLONDIN: It is more a question of whether our efforts to prevent adulteration are to prevent only for the sake of prevention or to make the public aware that they are buying adulterated goods. If I want to buy this imitation I have the choice of doing so. I do not think that we should prevent a man who wants to buy these imitations from doing so; but I think we must force the dealer to make the public aware that such and such products are compounds.

Mr. ROBB: The position that the minister has just taken is a complete change from the attitude of his predecessor last year, when the farmers and makers of maple syrup were before the Committee on Agriculture, and from the position taken by the Minister of Agriculture who was present at that gathering. Members

of the Agricultural Committee may remember that quite a large deputation of maple sugar makers from the province of Quebec and eastern Ontario waited on the Minister of Inland Revenue and the Minister of Agriculture and objected to this very practice. They strongly resented the use of the word "maple" in connection with these adulterations that are made up in cellars in Montreal and sent out to the people in the Northwest and British Columbia, branded as maple sugar, or adulterated sugar, if you will. Their point was that the imitators should not be allowed to use the word "maple" at all, and with that view the minister's predecessor and the Minister of Agriculture sided and took very strong ground before the committee. I think the minister should give some better explanation of this change of policy.

Mr. BLONDIN: My hon. friend knows that there are articles on the market which are really not maple syrup, and on which the word "maple" does not appear.

Mr. ROBB: They would not bring the price they would fetch if the word "maple" were on them. It is the word "maple" that gives them value.

Mr. BLONDIN: First of all, if you want to use the word "maple" you have to put it in a conspicuous position. The section says:

No person shall keep for sale, offer or expose for sale, or sell, any article of food resembling or being an imitation of maple sugar or maple syrup, or which is composed partly of maple sugar or maple syrup and which is not pure maple sugar or pure maple syrup, unless the article itself or the package containing it is labelled with the words "imitation maple sugar" or "imitation maple syrup," or "compound maple sugar" or "compound maple syrup," as the case may be, in a conspicuous place on the article itself.

Mr. PUGSLEY: If my hon. friend reads the whole section he will see that the word "imitation" need not be on it at all. A man might sell a compound, having on one side the words "compound maple syrup" and on the other side "extra pure article," and that would give the impression of being the very best kind of maple syrup. The word "imitation" need not be on it at all under this section.

After considerable further discussion the Bill was "reported."



The Toronto Industrial Co-operative Society, Limited, has been granted an Ontario charter. The provisional directors are: Arthur Lewis, Alex. Gordon, Geo. T. Williams, Geo. H. Caswell, and John H. Harper. The capital is placed at \$25,000, shares being \$1 each.



The Clerks' Page



OR \$15 and \$5 WORTH OF GOODS.

Editor, Clerks' Page.—In bogus money problem I think this answer is right.

The Hobo gets \$15.00 and \$5.00 worth of goods which are paid for out of the \$20 obtained from the hardware man. Now the grocer pays the hardware man with the \$20 taken from the child's bank. This being the first time he touched his own money therefore he is only \$20 out in the deal and the Hobo is \$20.00 in.

MAY BLACKWELL, (clerk.)

Holland, Man.

THE HOBO AND HOG PROBLEMS.

Editor, Clerk's Page.—It is well that J. D. Bankier, Kingston, Ont., is a grocery clerk and not a "banker," other than in name.

Anyone with any kind of a decent "bean" terminating his anatomy can see that the grocer is out \$15 in cash and \$5 in groceries—no more and no less—unless the hobo stole something while he was across at the hardware store. It was a part of the hardwareman's good money that the hobo got, and the grocer then had \$5 of this same good money.

Chas. G. McKeen, however, has propounded a real one. Unfortunately his premises are wrong or rather he has too many premises. He assumes that the weights of the two portions of the pig will be unequal, necessarily, as the prices are different and the cost of each portion \$5. And the minute he does this he knocks his 4½¢ and 5½¢ prices out of business, as these assume equal weights of the two portions—necessary again, in order to make an average cost of 5¢ and a total cost of \$10.00. So that if each wants \$5 worth of pork, they must agree upon different prices from 4½¢ and 5½¢. In fact they had better cut their pig in two in what seems an equitable way, then weigh the two portions and on the \$5 value basis they will be able to determine the price per lb.

If they cut the porker into two one-hundred lb. portions then A must come across with 9 1-11 lbs. of his 5½¢ meat to B. and then A. has 90 10-11 lbs. of 5½¢ meat and B. has 100 lbs. of 4½¢ meat and 9 1-11 lbs. of 5½¢ meat, and they have succeeded in getting \$5 worth each but they haven't succeeded in what they at-

tempted as to price per lb. In fact, A and B. are quite evidently Pat and Mike in disguise and Mr. McKeen is quite as evidently Irish despite his Scotch ancestry.

W. A. DAY.

Macleod, Alta.

THE HORSE PROBLEM.

Editor, Clerks' Page.—Re A Question in Mathematics.—A. sold a delivery horse to B. for \$45. The horse did not suit B. so A. bought the horse back from B. for \$40, and then sold the horse to C. for \$50. How much did A. gain as a result of the three transactions?

My answer is: At the way this question is worded, the value of this horse when A. made the first sale to B. is just \$45. It does not matter whether A. paid more or less than \$45 or got a present of the horse.

The question is how much is A.'s gain on the three transactions and does not take into account what was paid for the horse by A.

A. has a horse and B. has \$45. A. gets the \$45 and B. gets the horse.

(1) transaction, even deal, no gain.

A. retains \$5 and B. gets \$40 (only). A. gets the horse.

(2) transaction, A. gains \$5.

A. has a horse that he bought from B. for \$40, and C. has \$50.

A. gets the \$50 and C. gets the horse.

A (3) transaction, A. gains \$10.

A.'s total gain \$5 plus \$10=\$15.

G. M. WILLIS, Peterboro, Ont.

Editor Clerks' Page.—Enclosed please find another problem: this time a farmer selling apples. Some readers might enjoy figuring it out:

A farmer has a quantity of apples to sell. He has three sons and gives 15 baskets to the first son, 50 baskets to the second son, and 85 baskets to the third son. He wants them all to sell at the same prices; and all to bring home the same amount of money. How will they do this?

JAMES MAIN.

John and Barton streets,
Hamilton, Ont.

A NEW VIEW ON THE HOG PROBLEM.

Editor Clerks' Page.—Re pork problem: A and B buys a 200-lb. hog, each pays \$5, or \$10 for the hog. In consideration of the hind quarters being better in food value, A agrees to pay 5½¢ a lb. for them, while B agrees to take the front quarters at 4½¢ lb., the hog is cut exactly in two equal parts of 100 lbs. each, which is \$5 worth of hog at cost price. A takes the hind quarters, 100 lbs., and pays \$5.50; B takes the front quarters, 100 lbs., and pays \$4.50. total \$10. B receives from A the sum of 50¢, and thus A pays for his share (hind quarters) \$5.50; while B finds his share (front quarters) cost him \$4.50. I submit this is the only correct solution to this problem.

HUGH DUNCAN.

Winnipeg, Man.

AN ANSWER AND A NEW PROBLEM.

Editor Clerks' Page.—My answer to the hobo problem is as follows:

Groceries	\$ 5.00
Change	15.00
\$20 to baby's bank for Jones, to replace bad bills	20.00

Total \$40.00

Here is a good problem:

A bottle and a stopper cost \$1.10. The bottle costs \$1.00 more than the stopper. What does the stopper cost?

Yours truly,

G. LOVE.

Wellington St., Toronto.

LET THERE BE LIGHT.

(Continued from page 24.)

particularly the ones who have done the most to promote the affairs and wealth of the nation. They are never so happy as when they are engrossed in a muckraking yarn.

Let all the light be thrown on the motives and expenses of these investigators that it is possible to secure, give all their reasons, and maybe there will be a better muckraking yarn in this than in the ones these self-styled investigators so earnestly hope for.



Current News



Quebec and Maritime Provinces.

George P. Dunphy, a grocer, of Fredericton, N.B., died recently.

T. L. Harvey's grocery store, Wolfville, N.S., sustained a fire loss recently.

Chas. H. Kathan, a veteran merchant of Rock Island, Que., has been seriously ill for the past few days.

The Dominion Commercial Travelers' Association has appointed D. Campbell as secretary, to succeed the late Henry W. Wadsworth, who died a week ago. Mr. Campbell has been a member of the office staff at Montreal of the association for three years.

The death occurred recently in Montreal, of Alexander Bower, who for over fifty-five years had been general superintendent of the Canada Sugar Refining Company, Limited. While Mr. Bower had retired two years ago, his interest in his old work took him to the plant each day until a few weeks ago, when his health failed.

A strong delegation of the Retail Merchants' Association, St. John, N.B., Branch, waited on the Provincial Government a few days ago to protest against an amendment to the Assessment Act, which was introduced to the House to exempt salaries up to one thousand dollars. The objection made by the association was that no provision had been made as to where this amount of assessment was to be levied, and urging the legislative committee to throw out the bill. The indications point to the retail merchants winning out. The question of assessment in the Province of New Brunswick is a very live one at the present time, and is one which will take up considerable time at the convention of the association to be held in St. John on the 13th and 14th of this month. Arrangements have been made for an auto tour of the city for the delegates, a banquet in the evening, and afterwards a theatre party. Also a run in the harbor by steamer. The convention will likely conclude with an open-air meeting, which will be addressed by E. M. Trowern, Dominion Secretary, Toronto, and by one or two other prominent speakers. Reduced fares on all railroads have been secured, and everything is about complete for a very

important convention, particulars of which will be given later.

Ontario.

C. F. Fitzsimmons, wholesale fruit dealer, Port Arthur, Ont., is dead.

A. H. Dundas, 353 Roncesvalles Ave., Toronto, has sold to G. A. McTaggart & Son.

H. D. Spence has opened a small grocery store at the corner of Christie and Melita streets, Toronto.

The death of Thos. G. Cable, who was connected with the E. B. Eddy Co., of Hull, for 20 years, occurred in Toronto during the week.

Jas. Campbell, a grocer for almost half a century in Porstmouth, Ont., near Kingston, died recently. He was postmaster there for 20 years.

R. J. McLardy has opened a new grocery store at 81 Kains street, St. Thomas, Ont. He has a bright store with several modern fixtures.

R. J. E. McCrea, of J. A. McCrea & Son, grocers, Guelph, Ont., has joined the staff of H. P. Eckardt & Co., Toronto. Before assuming his new duties he was presented by the store staff with a handsome set of pipes in a neat case accompanied by an address.

The partnership existing for the past 22 years between Edward Murphy and Frank Scott, Port Dalhousie, Ont., has been dissolved by mutual consent, Mr. Scott retiring. The business will be carried on as heretofore, by Mr. Murphy, who will have associated with him his two sons Wilfrid and Leo under the firm name of E. Murphy & Sons.

Western Canada.

Joseph Dillon, of Regina, Sask., has secured the premises formerly occupied by Wray Bros., in Govan, Sask., and will open a new general store there.

A new industry is reported for Kelowna, B.C. It is the manufacture of brooms. It has been demonstrated, the report says, that the broom corn which is used in the manufacture of these articles can be very successfully grown in that district. D. W. Sutherland is the man interested.

A new Regina, Sask., by-law, says:— That from and after one o'clock a.m.,

according to standard mountain time on the first Sunday in April in each year and continuing to the same hour in the first Sunday in November, Regina city time for all industrial and business purposes shall be six hours behind Greenwich time and for the remaining portion of the year shall be standard mountain time, which is seven hours behind Greenwich time.

A deputation of wholesalers and credit men from Calgary and Edmonton, Alta., interviewed the premier of the province recently, asking for an amendment to the Bulk Sales Act principally that men entitled to pay hundred cents on the dollar should be prohibited from selling without the consent of sixty per cent. of the creditors. They claimed that the agitation came principally from Lethbridge and Calgary credit men and that the present Act opens the way to too much irregularity and unfairness. The premier replying, said he had many representations from merchants and others against the change. It was a serious question and he promised his best consideration.

The Retail Merchants' Association of Saskatchewan, have sent out a letter from the head office in which they warn all merchants in the Province, whether member of the association or not, that before they ship or make any arrangements to ship, farm produce of any description they would do well to refer to the Saskatoon office of the association for a report on the individual or firm who has approached them for produce. During the past 12 months, it is claimed, many warnings have been sent out to merchants both by means of circulars, notices in the press, etc., against merchants shipping their produce. The Provincial Office has had cause to investigate last summer a large number of produce houses, especially, and of those investigated 50 per cent. were found to be either fake concerns, who were in business apparently solely to victimize the retailer or else that particular produce firm had absolutely no standing or financial responsibility with the result that to the association's knowledge one fake concern alone got into several members heavily and as they were quite irresponsible there was no recourse.

Marked Betterment in Trade

Collections Improve—Orders Larger and a More Hopeful Feeling—Cheap Beans in Montreal
— Speculation in Prunes for Futures—Activity in Peaches and Raisins
—Tea Firm at Ruling Prices.

Office of Publication, Toronto, April 9th, 1915.

ONTARIO Winter Wheat Flour is down 30c a barrel this week in the Toronto market. This is because business has been rather slow the last month that millers find themselves under the necessity of going out and getting it by hook or by crook. It would not appear, judging by the prices of wheat on Chicago and Winnipeg Exchanges, that any reduction in flour of any sort is justifiable just now, but millers feel it necessary to have a reduction. It is to be noticed, however, that this is only a temporary condition. Flour at \$7.20 a barrel when May wheat is quoted at \$1.56¼ on the Chicago Exchange and \$1.53½ at Winnipeg is incongruous. And if wheat prices continue to reach up to the high level they have now resumed, flour will probably jump to higher prices than are quoted now.

The cereal business is quiet all through. There is some demand just now for rolled oats and barley, both pearl and pot, but it is not anything like normal. Mill-feed business is a little better, but in the case of this latter it is the last rally before the thing breaks up. Grass will begin to grow pretty soon and we shall undoubtedly see a slump in the price of mill-feed.

The wheat market both in Chicago and Winnipeg has become interesting. Wheat is quoted at the time of writing in Chicago at \$1.56¼. In Winnipeg it is \$1.53½. These are getting back to the high prices we saw two or three weeks ago, and they are as high almost as any during the last six months. Apparently the feeling is that while vague and indefinite rumor puts the end of War a great deal nearer than was at first supposed, there is nothing definite to go upon. There is, apparently, a growing feeling among operators that while everything may be working toward an approaching Peace, they have no absolute guarantee of this. Under war conditions the present prices of wheat seem justified. Experts claim that the United States has already sold all the surplus wheat for export and that it is now awaiting shipment. If this is so the cash situation in May will be very tight. This in its turn will mean higher prices for new crop wheat. The present comparison between May and July wheat is \$1.56 for the former and \$1.24 for the latter. This is a disparity of 32c. That is not at all out of the way if the War is over by the time of the new crop. If not we shall expect to see higher prices for July wheat even than this \$1.24 now quoting.

Fishmen both in Montreal and Toronto report an unusually good Easter trade and also that the week after Easter has not fallen off—as it has done some previous seasons—in the amount of business done. This is all the more singular when it is taken in conjunction with the enormous sale of new-laid eggs, which have been so cheap over Easter. The Fish Market is usually pretty strong all the way through Lent, but afterwards it generally falls off to its pre-Lenten level. Fresh fish is now a good deal in demand. Most people are still pretty heavily stocked with frozen lines, the man who has fresh fish to sell getting the business. There is a general preparation, however, for stocks of fresh fish this next week and thereafter it will have the larger sale.

There is the usual difference to be found in the prices of poultry this week and last. Most lines, fowls, chickens, turkeys, geese and so on show a decrease this week over last week of about 3c. Occasionally this is more; sometimes it is less. The Jewish Passover last week meant an immense sale of poultry, and prices towards the end became very firm indeed. Deliveries were exceptionally light, and one is led to suppose that the farmers instead of shipping poultry into the town made the Jew go out after it. There seems to have been a feeling among farmers that it is a better thing to keep hens as egg-producers rather than sell them as live poultry.

Markets in Brief

QUEBEC MARKETS.
FLOUR AND CEREALS—
Business hard to mouth.
Prices quoted are nominal.
Decline in feeds likely.
Rolled oats at lower figure.
Better demand for rye flour.
PRODUCE AND PROVISIONS—
Cheaper fowl available.
Maple syrup not so plentiful.
Butter market up again.
Smoked meats may go up.
Eggs decline to 22 cents.
Cheese factories opening up.
FRUIT AND VEGETABLES—
Lemon quotations up to \$3.
Good demand for strawberries.
Old cabbages worth \$2 bbl.
Local parsley being used—35c doz.
Parsnips up to \$1.25 bag.
Good prices for radishes at Easter.
FISH AND OYSTERS—
An off week for fish.
Cheap fresh fish available.
Demand for frozen fish ended.
Higher prices for eastern fish.
Gaspereaux sell freely at 3½ to 4c.
Lobsters and scollops easier.
Dore sold as high as 22c last week.
GENERAL GROCERIES—
Lower quotation on new molasses.
Tea quiet, but prices high.
Cheap beans offered—\$3.
Lower quotations for dates.
New Brazils arrive; cost higher.
Spices, coffee and rice unchanged.
ONTARIO MARKETS.
FLOUR AND CEREALS—
Ontario wheat flour lower.
Wheat prices up again.
Rolled oats sympathetic to wheat.
Mill feeds moving well.
PRODUCE AND PROVISIONS—
Good Easter business.
Lard a trifle firmer.
Butter slightly easier.
New laid firm and steady.
Slump in poultry.
FRUIT AND VEGETABLES—
Navels in demand.
American produce goes well.
Tomatoes not high quality.
Cranberries lower.
FISH AND OYSTERS—
Lake Erie whitefish in.
Lobster sells well.
Getting ready for fresh fish.
Markedly good Easter trade.
GENERAL GROCERIES—
Speculation in prunes.
Tea firm, but no higher.
Sugar unchanged.
Raisins moving well.
Maple syrup quiet.

QUEBEC MARKETS.

Montreal, April 8.—All eyes are turned towards the opening of navigation, the belief being firm that the arrival of the first boat in the River St. Lawrence will see a marked improvement in business. It is remarkable how men in every branch of the grocery trade hail the arrival of spring. The opening of navigation means the employment of a small army; it means more money going into circulation and better conditions all along the line.

There will not only be an improvement in the consumer demand, but the wholesalers too will reap considerable benefit. At present the roads in the country are breaking up, and are fit neither for

CANADIAN GROCER

wheels nor sleigh. Merchants situated on the main line have been buying gradually right along, but the merchant situated five miles from a station is suffering from depleted stocks. Experiences of salesmen on the road show that stocks are getting low in retail stores, especially in the cities, and the feeling is that April will see a big change in the amount of business done.

Stocks carried by wholesalers are generally heavy. They are sellers just now, and not buyers. They loaded up heavily in August and September, then again in January. Much of their stock was bought at fairly high prices, when the fear was that a famine in foodstuffs was possible, and importers cleared everything out at top prices.

Collections in the Province of Quebec are not bad; they might be worse. There is cause for complaint just now in the country. When the farmer cannot get out, he is not spending money, not even paying what he owes to the merchant. This makes collections a trifle hard at this period of the year.

Demand for spring cleaning goods is heavy. The agent here for an ammonia manufacturer states that his product is going as well as in former years, as it is something the people have to buy, both for cleaning and disinfecting. The price has not changed since the war.

A change was made in the price to the retailer of Crisco, shortly to be manufactured at a new plant at Hamilton, Ont. The new price is a reduction of 15c per case.

An interesting situation has arisen in the market for new Barbadoes molasses. A shipper of lumber in the Maritime Provinces has decided to use his schooners on the return journey for carrying molasses, the freight rate for which will be in the neighborhood of \$4 per puncheon. As only one steamer is in sight for shipment this year, the rates for which are \$7.50 per puncheon, the cost of molasses by the above method will be considerably lower. A contract has already been offered a large Montreal buyer at 38½c delivered Montreal. Until now, the lowest quotation has been 41c.

In the produce market, the most notable changes are an advance in the price of butter to 35-35½c, and a further decline in the price of eggs, which are now available at 22c. It is expected that this price will be still further reduced before storing commences. Cheese factories have already opened, and cheaper cheese should soon be available. The supply of maple syrup has not been so plentiful during the past week on account of colder weather.

Owing to weakness in white bean market, the wholesale houses have reduced prices. A new quotation for 3-lb. pick-

ers is \$3.15, although as low as \$3 has been asked. Quotations on prunes are down a cent per lb.

Other changes of interest to the grocery trade, are: lamp chimneys advance 10 per cent.; wash boards up 90c per doz.; paraffine candle declined ½c per lb.; brooms declined 5 per cent.

SUGAR.—Raws have been steady during the week around 3¾c, and there does not seem to be any prospect just now for a change in price either way. Buying has improved a little during the past week, no doubt because stocks are being used up, but even at that, the demand is only of a hand-to-mouth nature, without any speculative buying. The refiners in Montreal seem to have large stocks on hand.

Extra Granulated Sugars—	Per 100 lbs.
100 lb. bags	6 80
20 lb. bags	6 90
2 and 5-lb. carton	7 10
Yellow Sugars—	
No. 3	6 65
No. 1	6 40

READERS' SERVICE DEPARTMENT.

Canadian Grocer conducts a Service Department open to all our readers. Special investigations will be made for retailers and advertisers upon request and free of charge. If you are in search of the source of a new foodstuff, or you want to know the agents or manufacturers of any line—foodstuff or equipment—phone us or drop us a line. The "Readers' Service Department" is at YOUR service.

Extra Ground Sugars—	
Barrels	7 20
50 lb. boxes	7 40
25 lb. boxes	7 60
Powdered Sugars—	
Barrels	7 00
50 lb. boxes	7 20
25 lb. boxes	7 40
Paris Lump—	
100 lb. boxes	7 55
50 lb. boxes	7 65
25 lb. boxes	7 85
Crystal Diamonds—	
Barrels	7 45
100 lb. boxes	7 55
50 lb. boxes	7 65
25 lb. boxes	7 85
Cartons and half cartons	8 85
Crystal Dominoes, cartons	8 15

DRIED FRUITS.—Currants and sultanas are still as firm as ever, chiefly on account of scarcity, for the demand for anything just now is not heavy. Dates in the past few days have eased off, and prices according to the primary market should be lower. However, as wholesalers have paid good prices for their supplies, it is unlikely that any changes will be made in quotations.

EVAPORATED FRUITS.		Per lb.
Apples, best winter	0 07½	0 08½
Apricots	0 15	0 17
Nectarines, choice	0 11	0 11½
Peaches, choice	0 09½	0 10½
Pears, choice	0 13	0 13½
DRIED FRUITS.		
Candied Peels—		
Citron	0 20	0 21
Lemon	0 13½	0 14
Orange	0 15½	0 16

Currants—	
Amalias, loose	0 07½
Amalias, 1-lb. pkgs.	0 08
Filiatras, fine, loose, new	0 07½
Filiatras, packages, new	0 08½
Vostizas, loose	0 08½
Dates—	
Dromedary, package stock, per pkg.	0 09
Fards, choicest	0 12½
Hallowee, loose	0 08
Hallowee, 1-lb. pkgs.	0 07½
Figs—	
8 crown, 12 lb. boxes, fancy, layer, lb.	0 15½
7 crown, 12 lb. boxes, fancy, layer, lb.	0 15½
6 crown, 12 lb. boxes, fancy, layer, lb.	0 15
Prunes—	
30 to 40, in 25-lb. boxes, faced	0 14
40 to 50, in 25-lb. boxes, faced	0 13
50 to 60, in 25-lb. boxes, faced	0 12
60 to 70, in 25-lb. boxes, faced	0 11
70 to 80, in 25-lb. boxes, faced	0 10
80 to 90, in 25-lb. boxes, faced	0 09½
90 to 100, in 25-lb. boxes, faced	0 09
Raisins—	
Malaga, table box of 22 lbs., 3-crown cluster, \$2.60; 5-crown cluster	3 60
Muscatsels, loose, 3 crown, lb.	0 08½
Sultana, loose	0 09½
Valencia, selected	0 09
Valencia, 4-cr. layer	0 09½
Cal. seedless, 16 oz.	0 11
Seedless, 12 oz.	0 09
Fancy seeded, 16 oz.	0 10
Choice seeded, 16 oz.	0 09½

Prices quoted on all lines of fruits are liable to be shaded for quantities, according to the state of market.

RICE.—Prices are the same, and demand fair. There is nothing startling in the primary market, and little business in import lines will be done until navigation opens.

Rangoon Rice—	Per cwt.
Rangoon "B"	3 80
"C.U."	3 50
India bright	3 75
Lustre	3 85
Fancy Rices—	Per cwt.
Imperial Glace	5 50
Sparkle	5 70
Crystal	5 85
Ice drips	5 80
Snow	5 70
Polished	4 85
Pearl	5 05

Prices are per 100 lbs., packed in bags (250 lbs.), half-bags (100 lbs.), and quarter-bags (50 lbs.); add 10c per 100 lbs. for pockets (25 lbs.), and 20c for half-pockets (12½ lbs.).

Imported Patna—	Per lb.
Bags, 224 lbs.	0 06 0 05½
Half bags, 112 lbs.	0 05½ 0 06
Quarter bags, 56 lbs.	0 05½ 0 06½
Velvet head Carolina	0 09½ 0 10½
Sago, brown	0 05½ 0 06
Tapioca—	
Pearl, lb.	0 05 0 05½
Seed, lb.	0 05 0 05½

MOLASSES.—It looks as if lower prices for new crop are not far distant. An offer has been made to one of the largest buyers in Montreal by a large shipper in the Maritime Provinces of new fancy at 38½c, all charges paid to Montreal, with buyer's options until July 15. The shipper is prepared to book further shipments to the end of the year, provided the buyer assumes warehouse charges, such as storage, insurance and interest, amounting to 15c per puncheon per month. The offer is made by a lumberman, who is shipping lumber to Barbadoes on schooners, and is able to take molasses on return at very low rates. Supplies will be brought to Montreal by rail from St. John or Halifax, the rate being 12½c, which is cheaper than direct by water. The above price is a decline on asking prices made by Barbadoes shippers, amounting to 3 or 4c per gallon. Apart from this, conditions remain the same, no sales having been made. Scruttons, who have sent their steamers to Montreal in former years, but whose boats have been taken over by the British Government, are thinking of running one boat here in June or July, for which they want \$7.50 a puncheon, whereas the rate a

CANADIAN GROCER

year ago went as low as \$2.50. Rates on sugar are as high, comparatively. The question for the Barbadoes planter is, "Shall I make molasses or sugar? Which will pay me best?" His case is about the same as that of the dairy factories here, who make either butter or cheese, depending on which pays them best. It is not the high prices being quoted which stand in the way of sales, but the fear that if the war ends, dealers will be left with stocks on their hands worth considerably less than what they paid for them.

	Prices for	
	Island of Montreal.	Choice.
Barbadoes Molasses—		
Punchoons .....	.45	.41
Barrels .....	.48	.44
Half barrels .....	.50	.46

For outside territories prices range about 2c lower for fancy, nothing for choice. Carload lots of 20 punchoons or its equivalent in barrels or half barrels, to one buyer, may be sold at "open prices." No discounts will be given.

Corn Syrups—	
Barrels, per lb., 3½c; ¼ bbls., 4c; ½ bbls.	0 04½
Pails, 38½ lbs., \$1.95; 25 lbs.	1 46
Cases, 2 lb. tins, 2 doz. in case.	2 65
Cases, 5 lb. tins, 1 doz. in case.	3 00
Cases, 10 lb. tins, ½ doz. in case.	2 90
Cases, 20 lb. tins, ¼ doz. in case.	2 85

Maple Syrups—	
New, pure, per 8½ lb. tin.	0 70
Pure, in 15 gal. kegs, 8c per lb. or, per gal.	1 15
Maple sugar, pure, per lb.	0 11 12

COFFEE.—No change of any importance, and business rather quiet. Dealers are waiting for opening of navigation, when things will improve generally.

Coffee, Roasted—	
Bogotas	0 26 0 30
Jamaica	0 23 0 24
Java	0 31 0 36
Maraicabo	0 22 0 25
Mexican	0 27 0 28
Mocha	0 33 0 36
Rio	0 17 0 20
Santos	0 21 0 23
Chicory, per lb.	0 10 0 12

SPICES.—There is no change in prices to be noted this week. Importers are looking forward to a better season as soon as the first boat arrives.

	5 and 10-lb. boxes.	¼-lb. pkgs. dozen.	¼-lb. tins lb.
Allspice	0 17	0 70-0 80	0 24
Cassia	0 23	0 78-1 05	0 51
Cayenne pepper	0 30	1 08-1 21	0 36
Cloves	0 41	1 21-1 31	0 48
Cream tartar—40c.	0 18-0 24		
Ginger, Cochín	0 23	1 06-1 15	0 31
Mace	0 80	1 06-1 15	1 00
Nutmegs	0 40	1 06-1 26	0 75
Pepper, black	0 25	0 90-1 00	0 31
Pepper, white	0 34	1 15-1 20	0 40
Pastry spice	0 23	0 95-1 20	0 31
Pickling spice	0 15	0 85-1 00	0 80-0 95
Turmeric	0 21-0 23		

Lower prices for pails boxes or ballers when delivery can be secured.

Cardamom seed, per lb., bulk.	
Cardamom seed, per lb., bulk.	2 00 2 30
Caraway—	
Canadian	0 13
Dutch	0 15 0 16
Cinnamon, China, lb.	0 20
Mustard seed, bulk	0 19 0 23
Celery seed, bulk	0 36 0 46
Cayenne chillies	0 35
Shredded cocoanut, in pails	0 19

NUTS.—New crop brazils have arrived, and price is a little above that of last year. Despatches from France recently reported the sinking of the steamship Vosges in the channel by a German submarine. She carried 2,000 cases of shelled walnuts consigned to Canada. It was expected that this loss would have an effect on the market, but such does not seem to be the case. There is very little market to affect. The primary market for shelled walnuts remains about the same—down to 34c, i.e. for good stuff. Cheaper walnuts are available. How the market will act is hard to say, as there is not sufficient

business passing to test the market. For the past ten days there has been very little buying done by the wholesale trade. Nuts in shell are not moving. One of the heaviest demands experienced in this country for nuts in shell is from the Jews during Passover week, during which period they do not eat food touched by the hand. Now that the Passover is ended, the demand for nuts in shell has dropped off enormously.

Almonds, Tara	0 15	0 18
Grenobles, new	0 16	0 16½
Marbots, new	0 15	0 16
Shelled walnuts, new, per lb.	0 34	0 37
Shelled almonds, 28-lb. boxes, per lb.	0 38	0 43
Sicily filberts	0 13	0 14
Filberts, shelled		0 23
Pecans, large	0 12	0 13
Brazils		0 11½
Peanuts, No. 1 12½c; No. 2.		0 10
Peanuts, No. 3		0 10
Canadian chestnuts		0 12

DRIED VEGETABLES.—The market is still weak, and few sales are being made. Three-lb. pickers are being offered to the retail trade at \$3, with very little effect. Wholesalers declare they would not buy at \$2.80, and express the belief that supplies could be secured for \$2.75. Brokers are trying to sell their stocks at prices they paid for them with a view to replacing them at 10c less per bushel.

Beans—	
Canadian, 3-lb. pickers, per bushel.	3 00 3 15
Yellow, per bushel	3 25
Yellow eyes, per bushel	3 25
Lima, per lb.	0 07½ 0 08
Peas, white soup, per bushel	2 85 3 00
Peas, split, bag, 98 lbs.	5 25
Barley, pot, per bag	3 00
Barley, pearl	4 50

TEAS.—There seems to be more demand for tea since reports reached here of the sinking of several cargoes by German submarines. One belief is that the trade will be staggered when it is known actually how much tea was destroyed. While several important inquiries have been received during the week, there is very little life to business. Black teas continue high. There are more inquiries for Congous for mixing, but these too are short.

CANNED GOODS.—The trade are ordering only according to their wants, and little speculating of any kind is going on. Corn and beans, supplies of which are not so heavy, are in better demand. Peas and tomatoes are in good supply. There is little life to the business, and the ridiculously low prices which were being quoted so freely a few weeks ago seem to have been withdrawn, dealers not being inclined to sacrifice their stocks when there is a possibility of the market being strengthened. Inquiries from Europe do not seem to be coming in so freely now as formerly. Several large shipments have been sent to England recently, one being a few thousand cases of tomatoes, which changed hands at 72½c. Stocks of salmon in British Columbia are gradually being cleaned up. Pinks and Sockeyes are pretty well sold, with plenty of Chums offering. Some parcels of ½-lb.

Pinks which were offered recently, have been picked up. A few hundred cases of ½-lb. White Springs are available at a price which would cost the wholesaler more than 2c each laid down in Montreal, so that the retailer could hardly sell them profitably for 5c. A large quantity of Pinks were recently sold at a price slightly less.

MAPLE SYRUP.—Supplies fell off suddenly last week. There have been good days and bad days. There has not been a regular run, the weather having turned a little too cold. A large number of inquiries from farmers were received for prices, but the number fell off with the cold spell last week. Dealers are buying, in many cases, on the quality basis this year. Good syrup bring a good price, and poor syrup a poor price. Farmers are taking more care in the branding this year, on account of the new law which is now in force. The pure stuff only can be branded as maple, and if adulterated, this must be specifically stated. Farmers are not taking chances of losing profits for a whole year by committing a breach of the law. This has had the effect of improving the quality all round. While supplies fell off, there is plenty of time yet for a good crop. Prices remain the same—70c for 8½-lb. tins, and \$1.15 for Imp. gallons.

ONTARIO MARKETS.

Toronto, April 8.—The "war taxes" on letters, cheques, and so on will be operating on the 15th of April. On every letter a tax of one cent is imposed; on every cheque, receipt and commercial paper a tax of two cents, both signified by stamps. This is going to mean a difference in the matter of overhead expenses, which will be slight or great according to whether the business itself is small or big. It will make some difference, however, to everybody in the trade.

There was a letter the other day in an English contemporary from a tea man on the question of suggested increased taxation. He said that, while it would be felt by him as a man in a small way of business, he welcomed the opportunity of doing something for the country in which he lived and the nation of which he was a unit. In the words of the Scotsman, "That's the speerit!"

As we forecast a couple of weeks ago, trade in March showed a material improvement over any month since the beginning of war. The fact is there is a much better spirit manifest among grocers, both wholesale and retail. The sunshine and warmer weather, the approach of the opening of navigation, coupled with the undoubted improvement in the employment situation, are all responsible for more cheerfulness

CANADIAN GROCER

than has been seen for some time. For which, the saints be praised! Collections in the city are much better, and the country remains in good shape. Orders are distinctly larger, and altogether business cannot be grumbled at. This should give our pessimists pause. We are by no means out of the wood, but for what we have received we may as well be truly thankful.

SUGAR.—The holidays have made the New York market more or less featureless at this writing, and this market follows suit. Business is slight and undertone steady.

Extra Granulated Sugars, Montreal Refined—per 100 lbs.	
100 lb. bags	6 86
20 lb. bags	6 96
10 lb. bags	7 01
2 and 5-lb. cartons	7 15
Nova Scotia refined, 100-lb. bags	6 76
New Brunswick refined, 100-lb. bags	6 86
Extra Ground Sugars—	
Barrels	7 26
50 lb. boxes	7 44
25 lb. boxes	7 56
Powdered Sugars—	
Barrels	7 06
50 lb. boxes	7 26
25 lb. boxes	7 46
Crystal Diamonds—	
Barrels	7 51
100 lb. boxes	7 61
50 lb. boxes	7 71
Cartons (20 to case)	8 11
Cartons (50 to case)	8 61
Crystal Dominoes, cartons	8 26
Paris Lump—	
100 lb. boxes	7 61
50 lb. boxes	7 71
25 lb. boxes	7 91
Yellow Sugars—	
No. 1	6 46
Barrels granulated and yellow may be had at 5c per cwt. above bag prices.	

TEA.—On account of the holidays no auction was held last week in London, and there is, therefore, no price change to record. On the other hand, a cable to a prominent house here says: "Fear market will show no easiness at re-opening." This refers to next Monday's auction. We imagine that if there is no advance, market will remain firm at its present level. The difficulty with regard to freights, both at London and Colombo continues. We hear of an importer in Canada who has a thousand tons, or 20,000 chests, of tea at Colombo bought and awaiting shipment, but though he is in need of his purchases, he can't get boats to carry them. This sort of thing is generic rather than specific, and contributes its quota, no doubt, to the exceptionally high prices ruling at present. Stocks of teas in Canada are said to be pretty low, and, therefore, the foreign markets are being watched with eagerness. Meanwhile talk of further duty goes on in England. A new factor is the suggested temperance legislation, in which case any further duty on tea—the likely substitute as a stimulant—is unlikely.

DRIED FRUITS.—We are gradually getting to the end of the season for all lines of dried fruits. Along about Easter business noticeably slacks off, and fresh fruit gets more and more attention. Raisins are moving very freely at prices which have ruled for some time. It is said that the scarcity in evaporated apples is helping the sale of dried peaches. Certainly they are going better

than for some weeks. We quote 8½¢ as general price. Peaches along with prunes and some figs—though this latter to a limited extent only—are moving better because housewives are finding that their own preserved fruit supplies are giving out. Prunes, in 50's to 60's, are finding good business as spot buys. There is some speculative buying on future prunes for delivery in October. Prices are generally lower than last year. Two cents on large sizes and a cent to a cent and a half on small about represents the difference. We quote these figures guardedly; quotations from brokers differ a good deal. But new prunes are certainly cheaper than a year ago. It is said there is quite a lot of buying. Currants and dates are very quiet, business being but average. Figs have moved a trifle better recently.

Apricots—	
Standard, 25 lb. boxes	0 13 0 14
Choice, 25 lb. boxes	0 14 0 1½
Apples, evaporated, per lb.	0 07½ 0 08
Candied Peels—	
Lemon	0 13 0 14
Orange	0 13 0 14
Citron	0 19 0 22
Currants—	
Filiatras, per lb.	0 07½
Amalas, choicest, per lb.	0 08 0 08½
Patras, per lb.	0 08½ 0 09
Vostizas, choice	0 09½ 0 10
Dates—	
Fards, choicest, 12-lb. boxes	0 09½ 0 10
Fards, choicest, 60-lb. boxes	0 09 0 09½
Package dates	0 06 0 06½
Hallowees	0 07½ 0 08
Prunes—	
30-40s, California, 25 lb. boxes	0 14½ 0 15
40-50s, 25 lb. boxes	0 12½ 0 13½
50-60s, 25 lb. boxes	0 12 0 12½
60-70s, 50 lb. boxes	0 10½ 0 11½
70-80s, 50 lb. boxes	0 09 0 09½
80-90s, 50 lb. boxes	0 08 0 08
90-100s, 50 lb. boxes	0 07½ 0 08
25-lb. boxes, ¼¢ more.	
Peaches—	
Choice, 50-lb. boxes	0 08 0 08½
25-lb. boxes ¼¢ more.	
Raisins—	
Sultanas, choice, new	0 12 0 13
Sultanas, fancy, new	0 14 0 16
Valencia	0 09½ 0 10
Seeded, fancy, 1 lb. packets	0 10½ 0 10¾
Seeded, choice, 1 lb. packets	0 09½ 0 10¼
Seeded, choice, 12 oz.	0 08 0 08
Seedless, 16 oz. packets	0 10½ 0 11
Seedless, 12 oz. packets	0 10 0 10

NUTS.—Apparently there are no new Brazils up here yet, though they have been received in Montreal. Outlook isn't of the best for them either. They have certainly proved a red herring this season. Shelled almonds and walnuts are moving fairly well. There is some firmness in filberts. There are no price changes to report. General business is nothing to write home about.

In Shell—	
Almonds, Tarragona	Per lb. 0 17½ 0 18
Brazils, medium, new	0 10 0 11
Brazils, large, washed, new	0 12 0 13
Chestnuts, peck	1 76 2 00
Filberts, Sicily, new	0 13 0 14
Peanuts, Jumbos, roasted	0 12½ 0 13½
Peanuts, hand-picked, roasted	0 11 0 11½
Peanuts, fancy, roasted	0 09 0 10
Pecans	0 17 0 18
Walnuts, Grenoble	0 16 0 16
Walnuts, Bordeaux	0 11 0 12
Walnuts, Marbots	0 13 0 14
Shelled—	
Almonds	0 37 0 40
Filberts	0 35 0 35
Peanuts	0 11 0 11½
Pecans	0 68 0 68
Walnuts	0 38 0 40

SPICES.—All lines are very firm; demand is good. Stocks are generally held to be low. Peppers continue especially strong, though there is no advance in prices. Supplies continue difficult to secure.

Spices—	Compound, per lb.	Pure, per lb.
Allspices, ground	0 10	0 15
Allspices, whole	0 10	0 15
Cassia, whole	0 21	0 26
Cassia, ground	0 14	0 16
Cinnamon, Batavia	0 36	0 40
Cloves, whole	0 28	0 33
Cloves, ground	0 18	0 22
Cream of tartar	0 25	0 35
Curry powder	0 25	0 35
Ginger, Cochin	0 14	0 17
Ginger, Jamaica, ground	0 17	0 20
Ginger, Jamaica, whole	0 24	0 27
Ginger, African, ground	0 18	0 22
Mace	0 80	1 05
Nutmegs, brown, 64s, 52c; 80s, 42c; 16s	0 30	0 30
Nutmegs, ground, bulk, 45c; 1 lb. tins	0 22	0 25
Pastry spice	0 14	0 18
Peppers, black, ground	0 14	0 18
Peppers, black, whole	0 20	0 22
Peppers, white, ground	0 19	0 24
Peppers, white, whole	0 30	0 33
Pickling spice	0 18	0 20
Turmeric	0 18	0 20

MOLASSES AND SYRUPS.—Demand is average and business moves along slowly. No new molasses is on this market yet. Discussion as to opening prices on new stuff continues.

Syrups—	
2 lb. tins, 2 doz. in case	Per case 2 65
5 lb. tins, 1 doz. in case	3 00
10 lb. tins, ½ doz. in case	2 90
20 lb. tins, ¼ doz. in case	2 85
Barrels, per lb.	0 03½
Half barrels, lb.	0 04
Quarter barrels, lb.	0 04½
Pails, 3½ lbs. each	1 95
Pails, 25 lbs. each	1 40
Molasses, per gallon—	
New Orleans, barrels	0 26 0 28
New Orleans, half-barrels	0 28 0 30
West Indies, half barrels	0 26 0 28
Barbadoes, fancy, barrels	0 46 0 48
Barbadoes, fancy, half-barrels	0 47 0 51
Maple Syrup—Pure—	
5 gallon cans, 1 to case	6 45 6 60
Gallons, 6 to case	6 60 8 00
½ gallons, 12 to case	6 95 7 25
Quarts, 24 to case, in glass	7 00 7 25
Pints, 24 to case	4 00 5 90
Maple Sugar—	
Pure, per lb.	0 12½
Maple Cream Sugar—	
24 twin bars	1 80
40 and 48 twin bars	3 60 4 85
Maple butter, lb. tins, dozen	1 90

COFFEE.—All lines are firm, and cheaper grades are especially strong. There seems considerable demand for Rios. Prices remain on the old basis, though merchants are still talking of an advance.

Coffee—	
Standard Old Govt. Java	0 36 0 38
Plantation Ceylon	0 32 0 34
Java	0 35 0 40
Arabian Mocha	0 34 0 37
Guatemala	0 30 0 30
Bucaramanga	0 30 0 32
Mexican	0 30 0 32
Maracaibo	0 27 0 30
Jamaica	0 24 0 26
Santos	0 18 0 22
Rio	0 15 0 17
Chicory	0 14

RICE AND TAPIOCA.—Steady demand right along. There has been marked activity in Rangoons. Tapioca is firm.

Rice—	
Rangoon "B," per cwt.	3 48
Rangoon, per cwt.	3 50 4 00
Rangoon, fancy, per cwt.	5 00
Patna, fancy	0 07½ 0 09
Tapioca—	
Pearl, per lb.	0 06 0 07½
Seed, per lb.	0 06 0 07½
Sago, brown, per lb.	0 06 0 06½

MANITOBA MARKETS.

Winnipeg, April 8.—Early as it is, indications already are that the business of April will be quite satisfactory. The month has opened up well, orders from the country being especially good. The business of March was below that of March, 1913, due largely to the discontinuance of orders from contracting firms.

SUGAR.—There is little or no change here. The market is still strong, and

CANADIAN GROCER

still there appears a probability that prices on the Canadian market will have to be advanced, although demand is not keen. No change in the syrup situation.

Sugar, Eastern—	Per cwt. in sacks.
Standard granulated	7 35
Extra ground or icing, boxes	8 20
Extra ground or icing, bbls.	8 00
Powdered, boxes	8 00
Powdered, bbls.	7 80
Hard lump (100-lb. cases)	8 30
Montreal, yellow, bags	6 95
Sugar, Western Ontario—	
Sacks, per 100 lbs.	7 25
Halves, 50 lbs., per cwt.	6 25
Bales, 20 lbs., per cwt.	5 30
Powdered, barrels	6 55
Powdered, 50s	5 90
Powdered, 25s	7 20
Icing, barrels	7 10
Icing, 50s	7 25
Icing, 25s	7 25
Icing, pails	7 15
Cut loaf, barrels	6 95
Cut loaf, 50s	7 20
Cut loaf, 25s	7 45
Sugar, British Columbia—	
Extra standard granulated	7 35
Bar sugar, bbls.	7 80
Bar sugar, boxes	8 00
Icing sugar, bbls.	8 00
Icing sugar, boxes	8 20
H. P. lumps, 100-lb. cases	8 30
H. P. lumps, 25-lb. boxes	8 55
Yellow, in bags	6 95
Corn Syrup—	
2s, per case 2 doz.	2 73
5s, per case 1 doz.	3 13
10s, per case 1/2 doz.	3 01
20s, per case 1/4 doz.	3 02
B. C. Cane Syrups—	
2-lb. tins, 2 doz. to case, per case	3 15
5-lb. tins, 1 doz. to case, per case	3 50
10-lb. tins, 1/2 doz. to case, per case	3 30
20-lb. tins, 3 tins to case, per case	3 25
(These prices prevail in Winnipeg, Calgary, Regina, Moose Jaw and Lethbridge. For Edmonton and Saskatoon they are 5c case higher.)	
Molasses—	Per gal.
Barbadoes	0 53
New Orleans	0 34
Maple Syrups—	Per case.
Imperial quarts, case, 2 doz.	5 40
Imperial 1/2 gals., 1 doz.	5 55
New, pure, 1/2 gal. case	9 00
New, pure, 1/2 gal., quarts, case 2 doz.	9 70
New, pure, quart bottles, case 2 doz.	9 75
DRIED FRUITS.—As far as prices go, the week has seen absolutely no change. Peaches are scarce, but have not been advanced, and raisins remain at the higher figures quoted last week. Apples also are steady. There is a good demand for all these lines.	
Apples, evaporated, new, 50's	0 08 1/2
Apricots, choice, 25's	0 13 1/2
Apricots, choice, 10's	0 13 1/2
Apricots, standard, 25's	0 12 1/2
Currants—	
Dry clean	0 08
Washed	0 08 1/2
1 lb. package	0 08 1/2
2 lb. package	0 17 1/2
Vostizias, bulk	0 10
Dates—	
Hallowee, loose, per lb.	0 09
Hallowee, 1 lb. pkgs.	0 07 1/2
Fard dates, 12-lb. boxes	1 25
Peaches—	
Standard, 25-lb. boxes	0 06 1/2
Choice, 25-lb. boxes	0 07 1/2
Choice, 10-lb. boxes	0 08 1/2
Raisins, Muscatels—	
3 crown, loose, 25's	0 08 1/2
3 crown, loose, 50's	0 08 1/2
Raisins, Valencias—	
Fine selected	2 40
Four crown layers	2 45
Choice, seeded, lb.	2 45
Fancy seeded, lb.	0 09 1/2
12-oz. packages, fancy	0 08
12-oz. packages, choice	0 07 1/2
Raisins, Sultanias—	
Corinthian Giants	0 13 1/2
Superfine	0 12 1/2
Finest	0 11 1/2
Fine	0 10 1/2
Prunes, in 25-lb. boxes—	
90 to 100	0 09 1/2
80 to 91	0 08 1/2
70 to 80	0 09 1/2
60 to 70	0 10
50 to 60	0 11
40 to 50	0 11 1/2
Table Layer Figs—	
7-crown, 3-lb. boxes, per lb.	0 15 1/2
6-crown, 10 lb. boxes, per lb.	0 13 1/2
5-crown, 10-lb. boxes, per lb.	0 12 1/2
4-crown, 10-lb. boxes, per lb.	0 11 1/2
5-crown, 10-lb. boxes, per lb.	0 11 1/2
Glove boxes, per doz.	1 70
Cooking figs, taps, about 25 lbs., lb.	0 08 1/2
Cooking figs, choice naturals, 25-lb. bags, per lb.	0 06 1/2

RICE AND TAPIOCA.—Following

the advance of last week the market is quiet, the big demand for rice still being felt. Tapioca still is scarce, and is strong at 4 3/4c.

Rice and Tapioca—	
No. 1 Japan, per lb.	0 05 1/2
No. 2 Japan, per lb.	0 04 1/2
Siam, per lb.	0 04
Patna, per lb.	0 06 1/2
Carolina, per lb.	0 08 1/2
Sago pearl, per lb.	0 04 1/2
Tapioca, pearl, per lb.	0 04 1/2

NUTS.—Peanuts alone are at all active at present.

Nuts—	
Brazil, new stock	0 13
Tarragon almonds	0 19
Peanuts, roasted Jumbos	0 12 1/2
Peanuts, choice	0 10
Pecans	0 12
Marbot walnuts	0 12 1/2
Grenoble walnuts	0 18
Sicily filberts	0 12 1/2
Almonds, unshelled	0 17
Shelled almonds	0 40
Shelled walnuts	0 32

BEANS.—The weak tendency to the market noted last week continues. The export demand has undoubtedly fallen off for the time, and, fearing that this will continue, some are loading the market with their stock. Despite this, there has been nothing but a weak tendency, and no price changes have been made locally. If the export demand returns, as is altogether likely, the strong tone to this market is certain to be felt again.

Beans—	
Canadian, hand-picked	3 85
3-lb. pickers	3 65
California Lima Beans—	
Bag lots	3 8 1/2
Less than bag lots	0 08 1/2
Barley—	
Pot, per sack, 96 lbs.	3 30
Pearl, per sack, 96 lbs.	4 30
Peas—	
Split peas, sack, 96 lbs.	6 00
Sack, 40's	3 02
Whole peas, bushel	2 90

TEAS AND COFFEES.—Teas are stronger. There is talk of advances. Coffees locally have not been changed in price. On the primary market, however, they are stronger, many orders apparently having been placed by buyers who have allowed their stocks to get low. Large orders, moreover, are being shipped to Europe.

Coffee—	Per lb.
Rio, No. 5, green	0 16 1/2
Rio, roasted	0 19 1/2
Santos, green, No. 4	0 19 1/2
Santos, roasted	0 26
Chicory, per lb.	0 07
Teas—	
Japans—	
Choicest basket, fired	0 35
Choicest, pan fired	0 40
Very fine, pan fired	0 35
Medium, pan fired	0 30
India and Ceylon—	
Souchongs	0 30
Pekoe Souchongs	0 35
Broken orange and orange	0 40
China—	
Fine Keelum	0 50
Good Packium	0 35

WINNIPEG.

FLOUR AND CEREAL.—As is usually the case at this time of year, the market is exceedingly quiet. The rapid fluctuations of wheat, which, a little time ago were causing uncertainty as to the price of flour, have now ceased. Wheat seems to have struck a practically steady price, and as a result flour for the last two or three weeks has remained at \$7.70 per barrel. There does not at present seem any likelihood of a change in this price. In oats, too,

the market is quiet. There will hardly be any increase in the demand until navigation opens, when, as is usual, a much greater volume of orders will come in.

Manitoba Wheat Flour—	Per bbl.
Best patents	7 70
Second patents	7 40
Low grades	5 40
Rolled oats, 80's	3 30
Standard oatmeal, 96 lbs.	6 15
Commeal, 98's	3 50

BRITISH COLUMBIA MARKETS.

By Wire.

Vancouver, April 8. — California fruits are plentiful, Washington apples arriving freely. Local and Golden State vegetables have also arrived in fairly large volume, local products being superior. Vancouver Island new potatoes, small, are retailing at 20c lb. Texas strawberries have arrived, selling at \$6 crate. Best potatoes are up to \$20 ton, and onions are now 2 1/4c lb. New Zealand butter cubes sell at 35c to 36c lb., and New Zealand bricks at 36c to 36 1/2c. Oranges are \$2.75 to \$3, and lemons \$3.75 to \$4.25. White figs are easier at 6 1/4c. Sugar market is steady. No change in flour.

PRODUCE AND PROVISIONS.

Butter, creamery, per lb.	35 1/2c
New Zealand cubes	35-36 c
New Zealand brick	36-36 1/2c
Cheese, per lb., large	20 1/2c
EGGS—	
Local fresh	24 to 26 c
Extra selected	23 c
Vancouver Island	26 c
Lard, 3's, per case	\$7 70
Lard, 5's per case	7 60
Lard, 10's per case	7 50
Lard, 20's each	2 50

GENERAL.

Beans, Ontario, per lb.	05 1/2c
Cream of tartar, lb.	50 c
Cocoanut, lb.	18 1/2c
Commeal, ball	\$3 00
Evap. Apples, 50's	08 1/2c
Flour, 49's, bbl.	8 55
Lemons, box	3 75
Potatoes, per ton	20 00
Rolled Oats, ball of 80 lbs.	3 85
Onions, lb.	02 1/2c
Oranges, box	2 75
Rice, 50's, sack	1 30
Sugar, standard, gran., per cwt.	7 45
Sugar, yellow, per cwt.	6 80
Walnuts, shelled, lb., 40c; Almonds	42 c

CANNED GOODS.

Apples, gals. 6/case	\$1 50
Beans, 2's	2 05
Corn, standard, per 2 dozen case	2 10
Peas, standard, per 2 dozen case	2 05
Plums, Lombard, 2's, case	2 60
Peaches, 2 1/2's, case	4 50
Strawberries and raspberries, 2's, case	4 80
Tomatoes, standard, per dozen, case	2 20

SALMON.

Sockeye, 1's, 4 doz. case	\$9 00
Sockeye, 1/2's, 8 doz. case	10 75
Coho, 1's, 4 doz. case	4 75
Humpbacks, 1's, 4 doz. case	4 00

DRIED FRUITS.

Apricots, per lb., 14c; Apples, lb.	08 1/2c
Currants, per lb., 08 1/2c; Raisins, seeded, lb.	09 1/2c
Prunes, 70-80, 25's, lb.	08 1/2c
Peaches, per lb.	07 c
White Figs, per lb.	07 c

ALBERTA MARKETS.

By Wire.

Edmonton, Alta., April 8.—Fine spring weather is bringing better trade. Rice is firm. Sugar market also firm. Prunes are weaker. A difficulty is being found in obtaining many imported goods, many lines in city being entirely bare. Importers say they can give letters of credit, but they take chances in getting goods. Many Old Country exporters only accept orders at open prices. No

CANADIAN GROCER

NEW BRUNSWICK MARKETS.

By Wire.

St. John, April 8.—Business fair, but collections are rather slow in country districts. Navigation opening next week on the river is expected to improve many lines of business. New cheese was marketed this week in fair quantities and with lower quotations at 19½c to 20c. Arrivals of beans from Ontario eased prices somewhat; hand-picked are \$3.60 to \$3.65, and yellow, \$3.85 to \$3.90. Currants are higher at 8¾c to 9c. Raisins are firmer, Easter business having been good. Eggs are plentiful, with no change. Butter is firm and scarce.

Produce and Provisions—		
Bacon, breakfast, per lb.	0 20	0 23
Bacon, roll, per lb.	0 17	0 17
Beef, barrel	23 00	27 00
Beef, corned, 1's	2 75	3 35
Pork, American clear, per bbl.	25 00	26 00
Pork, domestic, per bbl.	24 00	25 00
Butter, dairy, per lb.	0 27	0 28
Butter, creamery, per lb.	0 31	0 32
Eggs	0 20	0 21
Lard, compound, per lb.	0 11¼	0 11¼
Lard, pure, per lb.	0 13	0 13½
Cheese	0 20	0 21
Cheese, new	0 19¼	0 20
Flour and Cereals—		
Cornmeal, gran.	5 75	
Cornmeal, ordinary	1 85	
Flour, Manitoba, per bbl.	8 65	
Flour, Ontario	8 30	
Rolled oats, per bbl.	8 00	
Oatmeal, standard, per bbl.	8 60	
Fresh Fruits and Vegetables—		
Lemons, Messina, box	7 00	
Oranges, Val., case	4 00	5 50
Potatoes, bbl.	1 35	1 45
Sugar—		
Standard granulated	6 95	
United Empire	6 85	
Bright yellow	6 75	
No. 1 yellow	6 45	
Paris lumps	7 75	
Lemons, Messina, box	3 60	3 65
Beans, hand-picked, bush	3 85	3 90
Beans, yellow eyes, per bush.	2 60	2 90
Canned pork and beans, per case.	0 39¼	0 40
Molasses, fancy, 4c; Barbadoes	0 38	0 41
Cream of tartar, per lb., bulk	0 08¼	0 09
Currants, per lb.	4 50	4 75
Rice, per cwt.		

CANNED GOODS.

ONTARIO AND QUEBEC PRICES 1914 PACK VEGETABLES.

	Group A.	
2's Asparagus tips	\$ 2 62½	
2's Asparagus butts	1 47½	
2's Beans, crystal wax	1 05	
2's Beans, golden wax, midget	1 25	
2's Beans, golden wax	0 95	
3's Beans, golden wax	1 32½	
Gals., Beans, golden wax	3 77½	
2's Beans, Lima	1 22½	
2's Beans, red kidney	1 00	
2's Beans, Refuge or Valentine green	0 95	
3's Beans, Refuge (green)	1 32½	
2's Beans, Refuge, midget	1 25	
Gals., Beans, Refuge	3 77½	
2's Beets, sliced, blood red, Simcoe	1 00	
2's Beets, whole, blood red, Simcoe	1 00	
2's Beets, whole, blood red, Rosebud	1 30	
3's Beets, sliced, blood red, Simcoe	1 35	
3's Beets, whole, blood red, Simcoe	1 40	
3's Beets, whole, blood red, Rosebud	1 45	
3's Cabbage	0 97½	
Gals., Cabbage	2 77½	
2's Carrots	0 97½	
3's Carrots	1 27½	
2's Cauliflower	1 37½	
3's Cauliflower	1 77½	
2's Corn	0 95	
2's Corn, Fancy	1 05	
Gals., Corn on Cob	4 52½	
2's Parsnips	0 97½	
3's Parsnips	1 17½	
2's Peas, standard, size 4	0 95	
2's Peas, early June, size 3	0 97½	
2's Peas, sweet wrinkles, size 2	1 00	
2's Peas, extra fine sifted, size 1	1 40	
Gals. Peas, standards	4 07½	
Gals. Peas, early June	4 17½	
Gals. Peas, sweet wrinkles	4 27½	
2½'s Sauer Kraut, Simcoe	0 92½	
3's Sauer Kraut, Simcoe	0 97½	
Gals. Sauer Kraut, Simcoe	2 77½	
2's Spinach	1 15	
3's Spinach	1 50	
Gal. Spinach	4 65	
3's Squash	0 97½	
Gals. Squash	2 77½	
2's Succotash	0 97½	
2½'s Tomatoes	0 87½	
3's Tomatoes	1 00	
Gals. Tomatoes	2 92½	
3's Turnips	0 97½	

FRUITS.

3's Apples, Standard	0 82½
3's Apples, Preserved	1 00
Gals. Apples, Standard	2 05
Gals. Apples, Preserved	3 00
2's Blueberries, standard	1 82½
2's Blueberries, preserved	1 82
Gals. Blueberries, std.	6 67½
2's Blk. cherries, pitted, H.S.	1 92½
2's Blk. cherries, not pitted, H.S.	1 52½
2's Red ptd. cherries, H.S.	1 92½
2's Cherries, red, pitted, L.S.	1 45
2's not ptd., red cherries, H.S.	1 52½
Gals. ptd. red cherries	8 52½
Gals. not ptd. red cherries	8 02½
2's Cherries, white, ptd., H.S.	1 92½
2's Cherries, white, not ptd., H.S.	1 52½
2's Black currants, H.S.	1 47½
2's Preserved black currants	1 77½
Gals. black currants, st'd.	5 27½
Gals. black currants, solid pack	8 27½
2's Red currants, H.S.	1 47½
2's Red preserved currants	1 77½
Gals. red currants, standard	5 27½
Gals. red currants, solid pack	8 27½
2's Gooseberries, H.S.	1 47½
2's Gooseberries, preserved	1 77½
Gals. gooseberries, standard	7 02½
Gals. gooseberries, solid pack	8 77½
2's Grapes, white, Niagara, preserved	1 42½
Gals. Grapes, white, Niagara, standard	3 22½
2's Lawtonberries, heavy syrup	1 97½
2's Lawtonberries, L.S. (group B)	1 45
2's Lawtonberries, preserved	2 17½
Gals. Lawtonberries, std.	7 07½
2's Peaches, white, heavy syrup	2 02½
2½'s Peaches, white, heavy syrup	2 62½
3's Peaches, white, heavy syrup	2 12½
1½'s Peaches, yellow, flats, heavy syrup	1 77½
2's Peaches, yellow, heavy syrup	2 02½
2½'s Peaches, yellow, heavy syrup	2 12½
3's Peaches, yellow, heavy syrup	1 17½
3's Peaches, yellow, whole, heavy syrup	1 62½
3's Peaches, pie, not peeled	4 77½
Gals. Peaches, pie, not peeled	4 77½
Gals. pie fruits, assorted (add 5%)	1 52½
2's Pears, Bartlett, heavy syrup	2 02½
2½'s Pears, Bartlett, heavy syrup	2 02½
3's Pears, Bartlett, heavy syrup	1 52½
2's Pears, Flemish Beauty, heavy syrup	1 77½
2½'s Pears, Flemish Beauty, heavy syrup	2 02½
3's Pears, Flemish Beauty, heavy syrup	1 52½
2's Pears, Keiffers, heavy syrup	1 27½
3's Pears, Keiffers, heavy syrup	1 77½
2's Pears, light syrup, Globe	1 12½
3's Pears, light syrup, Globe	1 42½
3's Pears, pie, not peeled	1 12½
3's Pears, pie, not peeled	1 42½
Gals. Pears, pie, not peeled	3 77½
Gals. Pears, pie, not peeled	2 77½
Barrels, per cwt.	5 52½
2's Pineapples, sliced, heavy syrup	1 92½
2's Pineapples, shredded, heavy syrup	1 27½
2's Pineapples, whole, heavy syrup	1 92½
3's Pineapples, whole, heavy syrup	2 47½
2's Pineapples, sliced, Hygeian brand	2 00
2's Plums, Damson, light syrup	0 97½
3's Plums, Damson, light syrup	1 37½
2's Plums, Damson, heavy syrup	1 07½
3's Plums, Damson, heavy syrup	1 42½
Gals. Plums, Damson, standard	2 77½
2's Plums, Egg, heavy syrup	1 12½
2½'s Plums, Egg, heavy syrup	1 47½
3's Plums, Green Gage, light syrup	1 00
2's Plums, Green Gage, heavy syrup	1 12½
3's Plums, Green Gage, light syrup	1 37½
3's Plums, Green Gage, heavy syrup	1 47½
Gals. Plums, Green Gage, standard	3 02½
2's Plums, Lombard, light syrup	0 97½
2½'s Plums, Lombard, light syrup	1 27½
3's Plums, Lombard, heavy syrup	1 07½
2½'s Plums, Lombard, heavy syrup	1 27½
3's Plums, Lombard, heavy syrup	1 42½
Gals. Plums, Lombard, standard	2 77½
2's Raspberries, black, H.S.	7 07½
2's Raspberries, black, L.S. (group B)	1 45
2's Raspberries, black, preserved	2 17½
Gals. Raspberries, black, std.	9 32½
Gals. Raspberries, black, solid pack	9 32½
2's Raspberries, red, H.S.	1 45
2's Raspberries, red, L.S. (group B)	2 17½
2's Raspberries, red, preserved	7 32½
Gals. Raspberries, red, std.	9 32½
Gals. Raspberries, red, solid pack	9 32½
2's Rhubarb, preserved	1 57½
3's Rhubarb, preserved	2 32½
Gal. Rhubarb, standard	3 57½
2's Strawberries, H.S.	2 17½
2's Strawberries, preserved	7 57½
Gals. Strawberries, standard	9 82½
Gals. Strawberries, solid pack	9 82½

(Group B, 2½c dozen lower.)

Salmon—	
Sockeyes, talls, 1's, per doz.	2 47½
Sockeyes, fancy, ½'s, per doz.	1 85
Sockeyes, flats, 1's, per doz.	2 52½
Pinks, 1's, per doz.	1 20
Pinks, ½'s, per doz.	0 85
Cohoos, 1's, per doz.	1 65
Cohoos, ½'s, per doz.	0 95

BIG MEAT ORDER.

The Commission for Relief in Belgium, with headquarters in New York, announce that it had placed contracts within the last few days for 6,000,000 pounds of bacon, fat backs, lard and pickled beef for shipment to the non-combatants in Belgium.

changes are reported from last week's market prices.

Produce and Provisions—		
Cheese, per lb.	0 21	0 22½
Butter, creamery, per lb.	0 39	0 39
Butter, dairy, No. 1, 2c; No. 2	0 25	0 25
Lard, pure, 5's, per case	7 85	7 85
Lard, pure, 8's, per case	7 75	7 75
Lard, pure, 10's, per case	7 75	7 75
Lard, pure, 20's, each	2 57	2 57
General—		
Beans, Ontario, per bushel	3 75	3 90
Beans, Japan, per bush.	3 90	4 00
Coffee, whole roasted, Rio	0 15	0 15
Evaporated apples, 60's	0 08¼	0 09
Potatoes, per bush.	0 65	0 70
Rolled oats, 20's, 33c; 40's	1 83	1 83
Rolled oats, bail, 41; 80's	3 60	3 60
Flour, 98's	3 95	4 10
Rice, per cwt.	7 80	7 90
Sugar, standard gran., per cwt.	7 80	7 90
Sugar, yellow, per cwt.	7 40	7 40
Canned Goods—		
Apples, gals., case	1 50	2 10
Corn, standard, per two dozen	2 00	2 10
Peas, standard, 2 dozen	2 10	2 20
Plums, Lombard	3 25	4 00
Peaches	4 00	4 00
Strawberries, 4.45; raspberries	2 50	2 50
Tomatoes, standard, per dozen	7 50	7 50
Salmon, sockeye, 4 doz. talls, case, 1s	4 35	4 35
Cohoos, 1's, \$5.75; humpbacks, 1's	4 35	4 35
Fruits—		
Lemons	4 00	4 00

SASKATCHEWAN MARKETS.

By Wire.

Regina, Sask., April 8.—Seeding commenced in this district and at different points throughout the province on or about April 1. Conditions are ideal and weather fine and mild. Markets are fairly quiet. Regina is suffering from a shortage of butter. One large city store was completely sold out on Tuesday. Price has not advanced greatly, as butter is retailing at 35 cents pound. The usual heavy shipments from New Zealand are curtailed as result of the war, which is given as cause. Shortage of feed also had something to do with shortage.

Produce and Provisions—		
Buttery, creamery, per lb.	0 35	0 35
Butter, dairy, No. 1	0 27	0 27
Cheese, per lb., large	0 20¼	0 20¼
Eggs, new laid	0 15	0 15
Lard, 3's, per case	7 80	7 80
Lard, 5's, per case	7 75	7 75
Lard, 10's, per case	7 70	7 70
Lard, 20's, each	2 55	2 55
General—		
Beans, Ontario, per bushel	3 90	3 90
Coffee, whole roasted, Rio	0 17	0 17½
Cream of tartar, lb.	0 20¼	0 20¼
Cocconut, lb.	3 12	3 12
Commel, bail	0 08¼	0 08¼
Flour, 98's	3 95	3 95
Potatoes, N.B., per bush., 96c; Ontario	3 50	3 50
Rolled oats, bail of 80 lbs.	6 10	6 10
Onions, Val.	3 90	3 90
Oysters, per gal.	7 59	7 59
Rice, per cwt.	6 40	6 40
Sugar, standard, gran., per cwt.	6 53	6 53
Sugar, yellow, per cwt.		
Walnuts, shelled, 4c; almonds		
Canned Goods—		
Apples, gals., case	1 35	2 65
Broken beans, 2's	2 28	2 28
Beans	2 28	2 28
Corn, standard, per 2 dozen	2 28	2 28
Peas, standard, per 2 dozen	2 15	2 15
Plums, Lombard	3 21	3 21
Peaches	4 05	4 05
Strawberries and raspberries	2 40	2 40
Tomatoes, standard, per dozen	2 65	2 65
Salmon—		
Sockeye, 1's, 4 doz. case	9 85	12 35
Sockeye, ½'s	6 00	6 00
Cohoos, 1's	4 00	4 00
Humpbacks, 1's		
Fruits and Vegetables—		
Apples, per bbl., in Ontario	4 35	1 60
Apples, fancy, box	4 50	4 50
Cranberries, per bbl.	4 50	4 50
Grapefruit, per crate	4 45	4 45
Sweet potatoes, per crate	4 75	4 75
Lemons	3 25	4 00
Oranges		
Dried Fruits—		
Apricots, per lb.	0 12¼	0 07¼
Apples, per lb.	0 07¼	0 08¼
Currants, per lb.	0 08¼	0 10¼
Prunes, 70-80, 25's, lb.		



Fruit and Vegetables



Easter Fruit Business Good

Vegetables Will Not Be Dear This Spring—No General Scarcity—Good Demand for Strawberries—Cucumbers Sell Well—Lemons Firmer—Cranberries a Drug on Market.

MONTREAL.

FRUIT.—Easter business was fairly good, although not up to the average. The demand for oranges was exceptionally good, and apples too, although that market is almost finished. There was a good demand for strawberries, sales being made at 50c, but when the demand became heavy, wholesalers raised their prices to 55c. There are no cars of strawberries in yet; nothing but express berries. Lemons are a little higher this week, 33 size being quoted at 3.00, and 2.75 for six box lots. Cranberries can almost be left out of consideration altogether, as the demand is practically negligible. Pineapples are quoted as low as 4.00, but at that price they are liable not to be ripe.

Apples—

Baldwins, No. 1, bbl.	3 75
Ben Davis, No 1, bbl.	4 00
Spies, No. 1, bbl.	4 50
Starks, No. 1, bbl.	4 00
Russets, No. 1, bbl.	4 50
Famouse, No. 1, bbl.	6 00
McIntosh Reds, No. 1, bbl.	6 00

No. 2 varieties, 50c to \$1 less per barrel.

Bananas, crate	2 00	2 25
Cocoanuts, sack	4 00	4 00
Cranberries, bbl.	5 00	5 00
Grapefruits, case	2 00	2 50
Grapes, Malaga, keg	5 00	6 00
Grapes, Belgium hothouse, lb.	1 25	1 25

Lemons—

Messina Verdelli, extra fancy, 300 size	2 75	3 00
---	------	------

Oranges—

Cal Navel, 126-150-176-200-216-250-288....	3 00	
Cal., 96-108 size box	3 00	
Florida, 176-200-216	3 00	
Florida, 126-150	3 00	
Mexican, 126-150-176-200-216-250	2 00	2 25
Valencias, 714 size, large cases	4 50	
Bitter oranges	2 00	2 50
Pineapples, 18-24 per crate	4 00	4 50
Strawberries, per box	0 40	0 40

VEGETABLES.—It is the belief in the trade that vegetables will not be exceptionally dear this spring. About this time, if there is any scarcity, they usually take a jump, but there is not a scarcity. One of the few exceptions is Canadian cabbage, which are now worth \$2. but as soon as New York cabbage commences to come in, the price will be down. A big storm down the east coast has affected supplies, such as spinach, young onions and cabbage. If it results in any scarcity, prices on some of these lines are likely to be higher. Spinach, which is quoted at 3.90-4.00 has not been

so high before probably as this winter. New cabbage is cheaper—3.75-4.00 per crate, but the public seem to be favoring old cabbage. Cucumbers are selling for 1.50-2.00, which is lower than for some time. Good quality cucumbers cost 2.00. Local parsley is now being bought instead of that from New York, the price being 30c per doz. bunches. The quality is better, but it does not hold up quite as long. Florida celery is worth 3.50, and few California crates have been coming in selling for 7.00. Parsnips are up 25c. now being quoted 1.25. Radishes around Easter sold for 65c., but there are cheaper ones on the market.

Beets, new, crate	2 50	
Beets, bag	0 10	
Beans, wax, basket	7 00	
Beans, green, basket	7 00	
Cabbage, per bbl.	2 00	2 50
Cabbage, red, per bbl.	1 50	1 50
Cabbage, new, bbl.	3 75	5 00
Carrots, bag	0 75	0 75
Carrots, new, crate	2 75	2 75
Cauliflowers, Florida-Cal., doz.	2 75	3 00
Cucumbers, fancy, doz.	1 50	2 00
Celery, Florida	3 50	3 50
Horseradish, lb.	0 10 1/4	0 10 1/4
Leeks, bunch	0 30	0 30
Curly lettuce, per box, 2 doz.	2 00	2 00
Curly lettuce, per box, 1 doz.	1 75	1 75
Mushrooms, 4 lbs., basket	2 25	2 25

Onions—

Spanish, per case	5 00	
Red, 100-lb. bags	1 75	2 00
Yellow, 100-lb. bag	2 00	2 25

Parsnips, bag	1 25
Parsley, Canadian, doz. bunches	0 35
Peppers, green, 3 1/2-qt. basket	0 60

Potatoes—

Montreal, bag	0 55
Green Mountain	0 65
New, bbl.	9 50
Potatoes, sweet, Jersey, hpr.	2 50

Radishes, doz.	0 35	0 65
Rhubarb, hothouse, doz.	0 75	1 25
Spinach, American, in bbls.	2 90	4 00
Turnips, bag	0 75	0 75
Tomatoes, Florida, crate	4 00	4 00
Tomatoes, Bahamas, crate	3 50	3 50
Watercress, American, doz.	0 90	1 00
Watercress, Canadian, doz.	0 90	0 90

TORONTO.

FRUIT.—Lemons have firmed up, and are selling at \$3 to \$3.50 a crate. There is a very good demand. Spies are higher at \$4.50 to \$5, and are selling well. Cranberries have dropped again to \$5. Curious situation in this line; some are selling, we hear, considerably higher, but most people find them hard to sell even at \$5. Public don't appear to want them now. Strawberries are in good demand at 40 to 45 cents. The fruit is ex-

cellent, and orders are coming in right along. Pineapples continue a good seller. Bananas are moving better. They have had a somewhat dull winter, taking it by and large, but are picking up now. Cocoanuts proved a good holiday line, and are firm at \$4 to \$4.50. Outside price is a trifle higher than our recent quotation. Navels continue best seller of all. There seems to be no let up on demand for them. General Easter business was good. Orders are larger in character. Hand-to-mouth adjective is getting out of style, though business is by no means what it was, all round, this time last year.

Apples—

Wagners	2 75	3 25
Greenings	2 75	3 25
Baldwins	3 50	2 75
Spies	4 50	5 00
Seeks	2 25	2 50
Canada Reds	2 50	2 75

No. 2s, 40-50c less.

Bananas, per bunch	1 40	1 75
Cocoanuts, sack	4 00	4 25
Cranberries	5 00	5 25

Grapes—

Canadian, 6-qt. bkts.	0 16	0 20
Tokays	2 50	2 50
Malaga, barrel	4 50	6 00
Malaga, fancy, barrel	5 00	6 00
Belgian, per lb.	1 25	1 25
Grapefruit	2 75	3 00

Oranges—

Florida	2 25	2 50
California navels	2 50	2 75
Lemons, Messinas	3 00	3 50
Lemons, California	3 00	3 50
Limes, per 100	1 25	1 25

Pears—

California, box	3 25	3 25
Canadian, late varieties	0 25	0 30
Pineapples, Porto Rico, case 1.....0....	4 75	5 00
Strawberries, qt. box	0 40	0 45

VEGETABLES.—Carrots, beets and parsley from across the border continue to come in in increasing quantity, and are being bought up rapidly. Trade in these lines has been very poor all winter particularly so in carrots, but it is bracing up some now. We quote 75 cents on carrots. Potatoes are having an average sale. They displayed some activity last week, but have settled back to normal. Mushrooms are moving fairly well. We quote 70 to 90 cents. Four-pound baskets sell for \$2.80 up. Standard price is difficult to arrive at, but it is probably nearer the 70 cents than the 90. Cucumbers from Chicago are a good seller. California celery holds firm and is in (Continued on page 41.)



Fish and Oysters



Fresh Lake Erie Whitefish

Sells Well at 18c—Lobsters Had Good Easter Trade — Fresh Fish is Getting the Business -- Dealers Prepare for Influx—Good Demand Over Holiday—Keeping Up This Week.

MONTREAL.

FISH AND OYSTERS.—This is supposed to be the smallest fish week of the year, following right after Easter, but fish is becoming such a popular dish, it is expected by the trade that the turnover will be ahead of the corresponding week of a year ago. There are good supplies of frozen fish available at low prices, but fresh fish is coming so plentifully at such reasonable prices, trade will close out on fresh fish entirely this week. Large consignments of western fish are coming in, and prices as a consequence are weakened some, halibut being down to 10-12. Stormy weather has interfered east with the production of fish generally, and stiff prices are looked for, especially on haddock, codfish, and so forth. Gaspereaux have started to arrive, and are selling freely at 3½-4c apiece. Fresh herrings are also expected in a few days. The demand has been exceedingly good the past few days on dore, pike, perch, and all kinds of river fish on account of the feast of the Passover, which is now ended. Dore sold as high as 20-22c per lb., which is a record price. A few shad are coming in from the States, but are selling at prohibitive prices. Flounders are plentiful and prices desirable. Lobsters and scollops are easier on account of larger supplies. Bulk oysters have been scarce on account of a storm in the region where oysters are secured.

TORONTO.

FISH AND OYSTERS.—Easter turned out a good season for the fish men in this market. The hotel trade is said to have been better than for some years, managers demanding more so far as quantity goes, and more variety. Fresh fish was especially in demand in the hotels, and sales of it superseded sales of frozen. This is true of general trade too. The demand is all for fresh fish, when it can be had. The majority of

merchants are still running heavily in the frozen lines, though. Fresh caught Lake Erie whitefish is in to one or two merchants. It sells well at 18 cents. The first lot on the market last week was quickly gobbled up. Lobsters had a very good run over the holiday, though demand has fallen off some since. Fresh halibut from the West moves well at 15 cents. Haddock and cod have their usual trade. Flounders at 14 cents find a ready sale. There will be more fresh fish on the market after this week. Up to now, fresh fish trade has only interested one or two, but big shipments to most fish men are expected shortly. End of Lent has not perceptibly affected demand for fish. One retailer says he had one of the best weeks he ever remembers last week, selling all sorts of lines from eight cents to fifty.

SMOKED FISH.

	Montreal	Toronto
Haddies, per lb., new cured	.07-.08	.10-.12
Haddies, 15-lb. and 30-lb. boxes, lb.	.07-.07½	.10-.12
Haddies, fillets, per lb.	.08	.12
Haddies, Niobe, boneless, per lb.	.08½	.12
Herring, Ciscoe, per box	1.40	1.20
St. John bloaters, 100 in box	1.10	1.25
Yarmouth bloaters, 60 in box	1.20	1.27
Smoked herrings, medium, box	.20	...
Smoked boneless herrings, 10-lb. box	1.10	...
Kipperd herrings, selected, 60 in box	1.50	1.25-1.60
Smoked salmon, per lb.	.25	.25
Smoked halibut	.20	.20

FROZEN FISH—SEA FISH.

	Montreal	Toronto
Salmon—		
Gaspe, large, per lb.	.15	.21
Red, steel heads, per lb.	.12	.12-.13
Red, sockeyes, per lb.	.12	.10
Red, Cohoes or silvers, per lb.	.08-.08½	.10
Pale, qualla, dressed, per lb.	.07-.07½	.07½-.08
Halibut, white western, large and medium, per lb.	.07½-.08	.09
Halibut, eastern chicken, per lb.	.07½-.08	.10
Mackerel, bloater, per lb.	.07½-.08	.09
Haddock, medium and large, lb.	.03½-.04	.10-.12
Market codfish, per lb.	.03½	.04
Steak codfish, per lb.	.04-.04½	.10
Canadian soles, per lb.	.06	...
Blue fish, per lb.	.15-.16	...
Smelts	.09	.18-.20
Herrings, per 100 count	3.00	...
Round pike	.05-.5%	...
Grass pike	.06	.06½

DRIED AND PREPARED FISH.

Dried codfish, medium and small, 100 lb.	7.00	7.50
Dried hake, medium and large, 100 lb.	6.00	...
Dried pollock, medium and large, 100 lb.	6.00	...
Dressed or skinless codfish, 100-lb. case	7.25	8.50
Boneless codfish, 2-lb. blocks, 20-lb. boxes, per lb.	0.08	0.08
Boneless codfish, 2-lb. blocks, 20-lb. boxes, per lb.	0.07	0.07
Boneless codfish, strips, 20-lb. boxes	0.12	0.10
Shredded codfish, 12-lb. boxes, 24 cartons, a box	1.80	1.80
Boneless codfish, in 2-lb. and 3-lb. boxes	0.15	0.15

BULK OYSTERS, CLAMS, ETC.		
Standard, solid meats, gal.	1.70	1.75
Standard, bulk, gal.	1.40	1.40
Selects, per gal., solid meat	2.00	2.50
Best clams, imp. gallon	1.50	...
Best scollops, imp. gallon	2.00	2.25
Best prawns, imp. gallon	2.25	...
Best shrimps, imp. gallon	2.25	...
Sealed, best standards, qt. cans, each.	0.40	...
Sealed, best select, quart cans, each.	0.50	...
CLAMS, MUSSELS AND SHELL FISH, CRUSTACEANS, ETC.		
Cape Cod shell oysters, per bbl.	8.00	...
Canadian cultivated oysters, bbl.	9.00	10.00
Clams, per bbl.	6.00	8.00
Live lobsters, small, lb.	0.15	0.45
Live lobsters, medium and large, lb.	0.23	...
Live lobsters, medium and large	0.25	...
Winkles, bush.	2.00	...
Little Necks, per 100	1.25	...

FRESH FISH.

	Montreal	Toronto
Halibut	10-12	0.15
Haddock, fancy, express, lb.	.5-6	0.08
Steak cod, fancy, express, lb.	0.07	0.10
Carp	0.12	...
Herrings, Gaspereaux	3½-4	...
Flounders	6½-7	0.14
Salmon, Western	0.32	0.30
Salmon, Eastern	0.55	...
Dore or pickerell	0.20	0.22
Pike	0.09	0.10
Perch	0.07	0.18
Suckers	0.06	0.07

FROZEN—LAKE AND RIVER.

White fish, large, per lb.	.08½-.09	.09
White fish, small tullbees, per lb.	.06½-.06	.07
Lake trout, large and medium, lb.	.09	.12
Dore, dress or round, lb.	.06	.05-.10
Pike, dressed and headless, lb.	.06-.06½	.07
Pike, round, per lb.	.06½-.06	.06-.07

PICKLED FISH.

Salmon, Labrador, tierces, 300 lb.	20.00	...
Salmon, Labrador, bbis., 200 lbs.	14.00	...
Salmon, Labrador, half bbis., 100 lbs.	7.50	...
Salmon, B.C., bbis.	13.00	14.00
Sea trout, Buffin's Bay, bbls., 200 lb.	12.00	...
Sea trout, Labrador, bbis., 200 lb.	12.00	...
Sea trout, Labrador, half bbis., 200 lb.	6.50	6.50
Mackerel, N.S., bbis., 200 lb.	12.00	...
Mackerel, N.S., half bbis., 100 lb.	7.00	...
Mackerel, N.S., pails, 20 lbs.	1.75	2.00
Herrings, Labrador, bbis.	6.00	6.25
Herrings, Labrador, half bbis.	3.25	3.25
Lake trout, 10-lb. kegs	6.00	6.00
Quebec sardines, bbls.	3.50	...
Quebec sardines, half bbls.	3.50	...
Tongues and sounds, per lb.	0.07½	...
Scotch herrings, imported, half bbls.	8.00	...
Holland herrings, imp'ted milkers, hf bbis	8.00	...
Holland herrings, imp'ted milkers, kegs.	0.95	0.75-1.00
Holland herrings, mixed, half bbls.	7.00	...
Holland herrings, mixed, kegs	0.85	0.70-0.95
Lochfyne herrings, box	1.35	...
Turbot, bbl.	14.00	10.00
Green cod, No. 1, bbl.	10.00	10.00
Green cod, No. 2, bbl.	8.50	8.50

WINNIPEG.

FISH.—Following the rush of business during Easter week—which proved, as was expected, the heaviest week of the year—this market has been quiet. It is not likely now that there will be any great revival in trade until the lake fish begin to come on the market. Fresh halibut and salmon are now here and

(Continued on page 41.)

G Produce and Provisions G

Hog Prices are Firm

After Two Weeks of High Levels, Poultry Sell More Cheaply—Big Jewish Demand Falls Off
—New Laid Likely to Decline—Butter Trifle Easier—Cheese Firm and High—
Hog Prices Will Hold.

MONTREAL.

PROVISIONS.—The demand for Easter on smoked and cured meats was good, but not as good as in former years. There was a plentiful supply of fresh pork cuts, such as shoulders, on the market, which somewhat injured the demand for smoked meats. There should be a good demand for all pork products now, as prices are liable to go up soon. On March 4, prices paid in Toronto for hogs was \$8, and a month later there is an advance of a dollar. Therefore, an advance is bound to take place before long. Nevertheless, retailers are fairly well stocked up, having bought considerable for Easter. Stores report good business for Easter.

Hams—		
Medium, per lb.	.....	0 27
Large, per lb.	.....	0 16
Bacon—		
Plain, bone in	.....	0 21
Boneless	.....	0 23
Peameal	.....	0 24
Bacon—		
Breakfast, per lb.	.....	0 18
Roll	.....	0 16
Shoulders, bone in	.....	0 14
Shoulders, boneless	.....	0 15
Cooked Meats—		
Hams, boiled, per lb.	.....	0 24
Hams, roast, per lb.	.....	0 23
Shoulders, boiled	.....	0 25
Shoulders, roasted	.....	0 25
Dry Salt Meats—		
Long clear bacon, 50-70 lbs.	.....	0 15½
Long clear bacon, 80-100 lbs.	.....	0 14½
Flanks, bone in, not smoked	.....	0 15½
Barrelled Pork—		
Heavy short cut mess	.....	26 00
Heavy short cut clear	.....	26 00
Clear fat backs	.....	29 00
Clear pork	.....	27 00
Lard, Pure—		
Tierces, 350 lbs., net	.....	0 12
Tubs, 50 lbs., net	.....	0 12¾
Boxes, 50 lbs., net	.....	0 12¾
Pails, wood, 20 lbs., gross	.....	0 12¾
Pails, tin, 20 lbs., gross	.....	0 12¾
Cases, 10 lb. tins, 60 in case	.....	0 12¾
Cases, 3 and 5-lb. tins, 60 in case	.....	0 14
Bricks, 1 lb., each	.....	0 14½
Lard, Compound—		
Tierces, 375 lbs., net	.....	0 09¾
Tubs, 50 lbs., net	.....	0 10¾
Boxes, 50 lbs., net	.....	0 10¾
Pails, wood, 20 lbs., net	.....	0 10¾
Pails, tin, 20 lbs., gross	.....	0 10¾
Cases, 10-lb. tins, 60 in case	.....	0 11¾
Cases, 3 and 5-lb. tins, 60 in case	.....	0 11¾
Bricks, 1 lb., each	.....	0 12¾
Hogs—		
Dressed, abattoir killed	.....	12 25

BUTTER.—Market is almost right about face. Fresh made supplies have not been coming in very freely, and many Montreal dealers having run short, have been buying from their fellows. Under these conditions the market rose

again, and prints are now selling at 35½c, and solids at 35c.

Butter—	
Finest creamery	..... 0 35
Daily prints	..... 0 30
Dairy, solids	..... 0 28
Separator prints	..... 0 28
Bakers'	..... 0 26

CHEESE.—No new cheese has come in yet, although two or three factories have advised the trade that they intended starting. At any rate, new cheese may be expected in a week or so, and with it lower prices. Market for old stock is strong, and prices remain as high as ever.

Cheese—	
Cheese	..... 0 18
Old specials, per lb.	..... 0 19
Stilton	..... 0 19

EGGS.—Market was well supplied for the Easter trade, and quite a few were carried over. The selling price went down a cent. The market is very easy, and large operators are expecting to get prices considerably lower before storing commences.

Eggs, case lots—	
New laid	..... 0 22
Splits, new laid	..... 0 20

POULTRY.—There was a splendid demand last week, especially for fowl, on account of the Passover holidays. A quieter week is expected now, for this reason lower prices are expected on fowl, especially live stock. Last week good live fat fowl brought 22-23c, whereas it will sell this week as low as 19c. Small fowl sold for 18c, and will be available now for 16c. Dressed fowl brought 17-18c., and dressed milk fed chickens 19-23c. Very few live chickens are offering, and there will be no spring chicken until May, when they will command 1.50 a pair. Last year's spring chicken, dressed, brought as high as 25c per lb. last week. As there are few turkeys on the market, and as the demand is good, high prices have been asked, which are likely to be maintained. Farmers are asking 25c for their turkeys, which means that the retailer must pay close on 30c dressed. Live ducks are hard to get, and are worth 30c, whereas dressed are only

worth 18c. The demand for ducks is still heavy. Dressed geese are bringing 12-14c, and live 15c. The demand now for geese is not heavy and will be later on in the season.

Fresh Stock—		Live.	Dressed.
Fowl, 5 lbs. and over	.....	19	17-18
Fowl, small	.....	16	14-16
Spring chicken	.....	14-15	16-20
Fancy, crate-fed chickens, 5 lbs.	.....	14-18	19-23
Turkeys, fancy	.....	.....	25-30
Ducks	.....	30	16-18
Geese	.....	13-15	30
Pigeons, pair	.....	30-35	.....
Squab pigeons, pair	.....	.....	50

TORONTO.

PROVISIONS.—Easter proved a good season for meats, particularly bacons, which are all firm. So far as hog products generally are concerned, it looks as if they would keep, as least, at present values. Canadian packers have been making money out of war orders. While market values of swine have been high in Canadian markets packers have been selling to the British Government, on contract, at corresponding price levels. This has meant, in many cases, working at capacity output, and will continue till the end of the war. Lard is a trifle firmer in the pure, and we quote 11¾ to 13 for tubs of 60 pounds.

Hams—		
Light, per lb.	.....	0 16
Medium, per lb.	.....	0 17
Large, per lb.	.....	0 14½
Bacon—		
Plain, per lb.	.....	0 20
Boneless, per lb.	.....	0 23
Pea meal, per lb.	.....	0 24
Bacon—		
Breakfast, per lb.	.....	0 18
Roll, per lb.	.....	0 14
Shoulders, per lb.	.....	0 13½
Pickled meats—1c less than smoked.	.....	.....
Dry Salt Meats—		
Long clear bacon, light	.....	0 13½
Cooked Meats—		
Hams, boiled, per lb.	.....	0 22
Hams, roast, per lb.	.....	0 23
Shoulders, boiled, per lb.	.....	0 20
Shoulders, roast, per lb.	.....	0 20
Barrelled Pork—		
Heavy mess pork, per bbl.	.....	25 00
Short cut, per bbl.	.....	27 00
Lard, Pure—		
Tierces, 400 lbs., per lb.	.....	0 11
Tubs, 60 lbs.	.....	0 11½
Pails	.....	0 12
Tins, 3 and 5 lbs., per lb.	.....	0 12½
Bricks, 1 lb., per lb.	.....	0 13
Lard, Compound—		
Tierces, 400 lbs., per lb.	.....	0 09
Tubs, 50 lbs., per lb.	.....	0 09½
Pails, 20 lbs., per lb.	.....	0 10
Hogs—		
F.O.B., live, per cwt.	.....	7 45
Live, fed and watered, per cwt.	.....	7 75
Dressed, per cwt.	.....	10 00

CANADIAN GROCER

WINNIPEG.

BUTTER.—There is a tendency towards somewhat lower prices. Deliveries are better than they have been, although they show up badly compared to the same period last year. Stocks in store, however, have helped to make up to some extent, though these are light themselves. Creamery prints are worth from 34c to 36c. There is a good demand: whatever comes in is eagerly snapped up. Some lots of new milk butter have been received and just what the prices on the new make will be is a nice point. If receipts do not improve, there might be a sharp advance in prices.

Butter—		
Creamery prints, fresh made	0 34	0 36
Separator prints	0 28	0 29
Dairy prints, choice	0 27	0 28
Dairy, solids	0 23	0 25
Bakers	0 20	0 24

CHEESE.—Prices remain very firm and unchanged. Most cheese seems to be going for export, although there is doubtless a lot of American cheese leaving Atlantic ports. Freight rates are proving somewhat prohibitive but apparently they are not affecting Canadian exports much, as there is precious little cheese for home consumption. New make is eagerly awaited, and discussion as to prices is rampant. It is not thought that much will make its appearance this month.

Cheese—		
Old, large	0 19	0 19½
Old, twins	0 19½	0 19½
New, large	0 18	0 18½
New, twins	0 18½	0 18½

EGGS.—There are no price changes to report. It is too soon after Easter to look for any decline in the price of new lays. Holidays proved a good season for egg trade. The price of 22 to 23c was so accommodating that the consumer demand was enormous. Deliveries, however, were correspondingly heavy. It is thought that levels will be shaded some from now on.

Eggs—		
New laid, in cartons	0 22	0 23
New laid	0 20	0 21
Cracked eggs	0 18	0 19

POULTRY.—The two weeks of Jewish holidays put the poultry men in right—or at any rate, prices realized were very attractive. They are now off again, down in nearly all lines 3 to 4c. Fowl which a week ago brought 18c is worth 14c now. That applies in the main, to live stuff. There was a scarcity on the market of fowl; indeed, no poultry was any too plentiful. The Jews probably went out into the country and bought what they wanted first-hand. There is hardly any chicken on the market and our quotation of 12 to 14c is probably under the market level. It is certainly under the price at which sales were made last week.

Fresh Stock—	Live.	Dressed.
Fowl	12-15	13-15
Spring chicken, lb.	12-14	15-18
Fancy, crate-fed chicken, 5 lbs.	18-18	18-20
Turkeys, fancy	20-24	20-24
Turkeys, old Tom	15-16	18-20
Ducks	12-14	15-17
Geese	10-12	10-13

PRODUCE.—Eggs still continue to be the one line which is plentiful at the present time. For all other goods a scarcity is noted.

No change in quotations for cured meats. Lards, however, as has been predicted for some time, have advanced again, tierces now being quoted at 13c per lb. Other quotations as given below.

Cured Meats—		
Hams, per lb.	0 20	
Shoulders, per lb.	0 15	
Bacon, per lb.	0 25	
Long clear, D.S., per lb.	0 14	
Mess pork, bbl.	21 00	
Lard—		
Tierces	13 00	
Tubs	7 85	
Falls	2 73	
Cases, 58	8 32	
Cases, 38	8 40	

BUTTER.—Little or no supply is being received at the present time. This is not only due to the bad roads making it hard to bring butter to the city, but as a matter of fact there is little being made at the present time. Quotations are still at 35c for creamery, and will not likely change until an improvement in the roads and a better supply of milk results in larger stocks being received.

Butter—		
Creamery, Manitoba	0 35	
Dairy	0 27	0 31
Cooking	0 22	0 23
Bricks, 1 lb., per lb.	0 13	0 13½

CHEESE.—No change in this market whatever. Prices are at figures which held last week.

Cheese—		
New, large	0 20	
New, twins	0 20½	0 21

EGGS.—The market is still weak, though there has been no drop in price since last week, new-lays still being quoted at about 20c. Local supplies are good, and are continuing to come in steadily.

Eggs, New Laid, doz.	0 20
----------------------	------

POULTRY.—Little movement in this line. Still there are some stocks on hand which are selling as quoted below.

Fresh Stock—		
Turkeys, per lb.	0 14	0 25
Ducks, per lb.	0 10	0 16
Chickens, per lb.	0 10	0 30
Geese, per lb.	0 15	0 17

FRUIT AND VEGETABLES.

(Continued from page 38.)

good demand at \$5 to \$6. Tomatoes at 25 to 30 cents a pound find fair business; quality at present is not up to much. Better stuff ought to come in right along now, though. Lettuce is moving freely. The small at \$3 to \$3.25 gets the preference over the larger. Rhubarb at around a dollar is getting the business. New cabbage hasn't made much showing here yet. Old is in good demand. Easter trade was good. The fall of snow a day or two before created a better all-round demand, and buying for the holiday was good.

Beets, Canadian, bag	0 45	0 50
Beets, American	0 45	0 75
Cabbage, Canadian, dozen	0 40	0 50
Cabbage, bbl.	1 00	1 25
Carrots, bag	0 45	0 50
Carrots, American	0 45	0 75
California cauliflower	3 75	4 00

Citrons, doz.	0 65	
Cucumbers—		
Slicing, hothouse	2 75	3 00
Medium pickling sizes	0 35	0 75
Crate	4 00	4 50
Celery, California, case	5 00	6 00
Celery, Florida	3 00	3 25
Mushrooms, per lb.	0 70	0 90
Water cress, 11-qt. basket	0 50	
Onions—		
Spanish, big crate	4 25	4 50
Can., 75-lb. bags	1 25	1 50
Can., 100-lb. sacks	1 65	1 75
Green peppers, basket	0 75	
Potatoes, Delaware	0 65	0 70
Potatoes, Canadian, bag	0 60	0 65
Potatoes, Florida, new, bbl.	12 00	12 00
Parsley, basket, 11-qt.	0 30	0 35
Parsley, American	0 10	0 20
Pumpkins	0 10	0 20
Tomatoes, hothouse, lb.	0 25	0 30
Turnips, bag	0 30	
Sweet potatoes, hamper	1 65	
Lettuce, leaf	0 20	0 30
Lettuce, Boston, head, hamper	4 00	4 50
Lettuce, Boston, head, small	3 00	3 25
Parsnips, Canadian, bag	0 65	0 65
Persimmons, California, crate	2 50	
Pomegranates, doz.	0 75	
Pomegranates, crate	3 00	3 25
Rhubarb, hothouse	0 90	1 15

WINNIPEG.

FRUITS AND VEGETABLES.—The demand for fruit has improved considerably during the week, this being so both as regard the city and country trade. No new lines have come on the market.

Apples—		
Washington	1 60	
Apples, bols.	4 50	6 00
B. C., box apples	1 50	
Cranberries, case	2 75	
Bananas, lb.	0 04½	
Grapes—		
Emperor, per keg	5 00	
Almeria, keg	8 00	
Grape fruit	2 75	3 50
Lemons—		
California	3 75	
Oranges, California Navels	3 00	3 50

VEGETABLES.—Cauliflower, lettuce, cabbage, etc., are moving well. There is also a growing demand for tomatoes and for rhubarb. All of these lines are selling at the quotations of a week ago.

Celery, California	7 00	7 50
Texas Cabbages	0 04	
Cauliflower, per doz.	2 00	
Head lettuce, California, per doz.	0 90	
Leaf lettuce, doz.	0 45	0 50
Onions—		
California, 100-lb. sacks	2 00	2 50
Valencia, per case	5 50	6 00
Parsley, per doz. bunches	0 40	0 50
Sweet potatoes, per lb.	0 06	
Tomatoes, California, per case	6 00	
Honey, comb, per case (24 sections)	5 50	
Rhubarb, per lb.	0 12½	

FISH AND OYSTERS.

(Continued from page 39.)

are selling well, but the lake fish will undoubtedly stimulate business.

Fish—		
New fresh jackfish	0 03½	
New tullbees	0 06	
Fresh whitefish	0 06	
Fresh pickerel	0 07½	
Trout	0 10	
Gold eyes	0 03½	
Halibut	0 12	
Frozen halibut	0 09	
Salmon	0 18	
Frozen salmon	0 10	
Fresh cod	0 10	
Fresh smelts	0 11	
Oysters, per gal., Imperial	2 90	
Carriers (4¼ Imperial gal.)	10 75	
Shell oysters, per cwt.	1 75	1 85
Shell oysters, per bbl.	17 00	
Haddies	0 09	
Haddies, fillets	0 12½	
Bloaters, box	1 50	
Kippers, per box	1 75	
Ocean herring, lb.	0 06	

WANTED

WANTED — TO REPRESENT CANADIAN manufactured goods in Montreal or Province of Quebec. Highest credentials. X. Y. Z., care of Canadian Grocer, Montreal.



Flour and Cereals



Ontario Flour Declines 30 Cents

Business So Dull That Millers Lower Prices in Small Places—Aftermath of Speculation Holds Business Back—Rolled Oats and Barley Firm—Cold Snap Good for Feeds.

MONTREAL.

FLOUR.—Business in the early part of this week was of a holiday character, and consequently of a hand-to-mouth nature. Prices continue nominal, with rumors to the effect that sales are being made at much lower prices than are being quoted. Little flour is offering in Ontario, and while stocks in Montreal are only about half what they were at this time last year for Ontario wheat, yet there is more and enough for the small demand. Wholesale grocers are conservative, and are not feeling much demand themselves; neither are they pushing it. To talk of lower prices for Manitobas, millers reply that wheat is costing more than the flour, and that if there is to be a fall in the price, there must first be a fall in the price of wheat.

Manitoba Wheat Flour—	Per bbl. of 2 bags
First patents	7 90
Second patents	7 30
Strong bakers	7 10
Flour in cotton sacks, 10 cents per barrel more.	

Winter Wheat Flour—	Car lots.	Small lots.
Fancy patents	7 55	7 55
90 per cent., in wood	7 20	7 30
90 per cent. in bags	3 25	3 50

CEREALS.—Perhaps the strengthening of the market which we reported a week ago was not so pronounced after all, for lower prices continue to be quoted. It appears the larger mills began to make sales to wholesalers at 3.30, and that the smaller men were compelled to follow. So that the wholesale price to-day will be in the neighborhood of 3.50. There is no change in package oats. Rolled wheat is quoted at 3.90, which is thought to be about as low as it can be bought to-day, on account of the high wheat market. There is little new in the rye flour situation, except that the demand is likely to be better as soon as the feast of the Passover is ended. Pot barley is quoted 2.70 to 2.75, with very little demand at that figure.

Commeal—	Per 98-lb. sack
Gold dust	2 50 2 55
Unbolted	2 25
Rolled Oats—	90's in jute.
Small lots	3 50
25 bags or more	3 45
Packages, case	4 75
Rolled oats in cotton sacks, 5 cents more.	

Oatmeal—fine, standard and granulated, 10 per cent. over rolled oats in 90s, in jute.	100-lb. bbls.
Rolled Wheat—	
Small lots	3 90
Hominy, per 98-lb. sack	2 15
Corn flour, bag	3 05
Rye flour, bag	3 30
Barley, pot	2 70 2 75

FEEDS.—Market is quiet, and prices are expected to decline, but not until towards May, which is the time cattle are let out on the grass. It is stated that bran is being sold already as low as \$24, but other reports are to the effect that it cannot be bought less than \$25 and \$26.

Mill Feeds—	Per ton
Bran	26 00
Shorts	28 00
Middlings	30 00
Wheat moulee	38 00
Feed flour, bag	2 55
Mixed chops, ton	41 00
Crushed oats, ton	43 00
Barley, pot, 98 lbs.	2 85
Oats, chop, ton	43 00
Barley chop, ton	37 00
Feed oats, cleaned, Manitoba, bush.	0 75
Feed wheat, bag	2 35

TORONTO.

FLOUR.—The only change of any account is a decline in the price of Ontario flour of thirty cents. This is a result of the slow business that has been the order of the day for some time now. The fact that it has been slow is because jobbers speculated pretty heavily some time ago, imagining that higher prices were in the offing. The higher prices apparently weren't there; they didn't materialize, and jobbers found it difficult to sell most of what they had bought remaining on their hands. They are slowly getting rid of it now, however, and as an inducement to buy prices are down 30c. If trade were normal this reduction would apparently not be justified. In view of the advanced price of Chicago and Winnipeg wheat again, flour prices—on all flours—were none too high. Still, business has to be secured somehow. Export trade is as dead as the proverbial door nail.

Manitoba Wheat Flour—	Small lots.	Car lots.
First patents	per bbl. 7 90	per bbl. 7 70
Second patents	7 40	7 20
Strong bakers	7 20	7 10
Flour in cotton sacks, 10c per bbl. more.		

Winter Wheat Flour—	Small lots.	Car lots.
Fancy patents	per bbl. 7 40	per bbl. 7 30
90 per cent.	7 20	7 00
Straight roller	7 00	6 80
Blended flour	7 00	7 00

CEREALS.—Rolled oats are considerably stronger, chiefly in sympathy with the wheat market, which has proved resilient. It is unlikely that prices on rolled oats will stand any reduction before the new crop in Canada is in. They are very scarce. Barley has hardened again, and both pearl and pot are firm and steady.

Barley, pearl, 98 lbs.	5 00
Buckwheat grits, 98 lbs.	6 00
Corn flour, 98 lbs.	2 50 3 00
Commeal, yellow, 98 lbs.	2 55 2 65
Graham flour, 98 lbs.	3 00 3 30
Hominy, granulated, 98 lbs.	3 00
Hominy, pearl, 98 lbs.	3 00
Oatmeal, standard, 98 lbs.	3 92 1/2
Oatmeal, granulated, 98 lbs.	3 92 1/2
Peas, Canadian, boiling, bush.	2 90 3 00
Peas, split, 98 lbs.	5 00
Rolled oats, 98-lb. bags	3 55 3 75
Rolled wheat, 100-lb. bbl.	3 75 4 00
Rye flour, 98 lbs.	3 00
Whole wheat flour, 98 lbs.	3 75 4 00
Wheatflats, 98 lbs.	3 75 4 00

MILL FEEDS.—There is much better demand for all feeds. Right after the holiday this showed itself. Probably it is the last rally. Very shortly the grass will spring up and prices will sink in consequence. The cold snap last week firmed up prices, and there is good business to be had right now in feeds which is more than can be said for any other cereal.

Mill Feeds—	Mixed cars, per ton
Bran	26 00 27 00
Shorts	28 00 29 00
Middlings	30 00 32 00
Wheat moulee	38 00
Feed flour, per bag	1 55 1 90
Oats—	
No. 3, Ontario, outside points	0 55 0 50
No. 3, C.W., bay ports	0 60

VALUED AT SEVERAL TIMES SUBSCRIPTION.

The MacLean Publishing Co., Ltd.,
Gentlemen,—Please find enclosed an express money order for \$4, which amount is in full for one year's subscription to the Dry Goods Review and the Canadian Grocer.

I have been taking the above two papers for several years, and although I have subscribed for others in their lines, I have failed to find any that give such valuable information—not only valuable, but also reliable; their value each year to me is several times the subscription price.

Wishing you every success,
C. E. WILSON,
Centreville, N.B., March 25th, 1915.

Friend Retailer—

We extend to you a most hearty invitation to attend the Ideal Home and Electric Show which will be held at the Arena in Toronto, April 12-17.

You will find us at the sign of the Scotchman.



A Mark of Quality

OUR GOODS HAVE MERIT AND REPUTATION

We especially invite the clerks. We realize that they are a most important factor in the distribution of any product.

Leave your name and address for a Window Display.

Help boost Canadian Products Made in Canada.



Tillson's Oats, Cereal Products and Flour

QUALITY—THEN PRICE

Canadian Cereal & Flour
Mills, Limited, Toronto

LIKE FLOUR OR SUGAR

You have a speedy selling staple in

Parowax

Housewives demand it because they know it has no equal for sealing preserves. When they think of sealing they think of Parowax.

Parowax is also largely used in the wash boiler, loosening dirt and grease quickly, without hand rubbing.

We are advertising Parowax in magazines and newspapers throughout Canada this year. Be ready for your customers when they ask for it.

Put up in 1/4-lb. cakes, 4 cakes in a carton, 20, 40 and 100 cartons to a case.



MADE IN CANADA

THE IMPERIAL OIL COMPANY

Limited

BRANCHES IN ALL CITIES



Carr & Co.'s Carlisle Biscuits

have their own distinct following. People who know good biscuits, use good biscuits, demand good biscuits, are the people who buy Carr's Biscuits.



The mere "say so" that you handle Carr's Biscuits puts you into the front rank of a quality salesman.

For Prices, etc., Write To-day

CARR & CO. ENGLAND

AGENTS: Wm. H. Dunn, Limited, Montreal; Dunn-Hortop, Limited, Toronto; Hamblin & Brereton, Limited, Winnipeg, Man., and Vancouver, B.C., also 510 Ninth Ave. W., Calgary, Alta., and Edmonton, Alta.; T. A. MacNab & Co., St. John's, Newfoundland.

QUOTATIONS FOR PROPRIETARY ARTICLES

SPACE IN THIS DEPARTMENT IS \$56 PER INCH PER YEAR

BAKING POWDER.

WHITE SWAN SPICES AND CEREALS, LTD.

	Per doz.
5c Tins, 4 doz. to case, weight 10 lbs.	\$0 40
4 oz. Tins, 4 doz. to case, weight 20 lbs.	65
6 oz. Tins, 4 doz. to case, weight 25 lbs.	90
8 oz. Tins, 4 doz. to case, weight 35 lbs.	1 30
12 oz. Tins, 4 doz. to case, weight 48 lbs.	1 50
16 oz. Tins, 4 doz. to case, weight 70 lbs.	2 25
3 lb. Tins, 2 doz. to case, weight 85 lbs.	5 0'
5 lb. Tins, 1 doz. to case, weight 80 lbs.	9 50

COOK'S FRIEND BAKING POWDER.

W. D. McLaren, Limited.

In Cartons—	Per doz.
No. 1 (25c size), 4 doz. cs.	2 25
No. 1 (25c size), 2 doz. cs.	2 30
No. 10 (20c size), 4 doz. cs.	1 50
" (20c size), 2 doz. cs.	1 85
No. 8 (15c size), 4 doz. cs.	1 50
No. 2 (10c size), 6 doz. cs.	0 80
No. 2 (10c size), 3 doz. cs.	0 85
No. 3 (5c size), 4 doz. cs.	0 45

Also in tins. Prices on application.

ROYAL BAKING POWDER

Size.	Per doz.	Bbl. lots Less than or 10 cases 10 case lots and over
Dime	\$.95	\$.97
4-oz.	1.40	1.25
6-oz.	1.95	1.90
8-oz.	2.55	2.50
12-oz.	3.85	3.75
16-oz.	4.90	4.90
2 1/4-lb.	11.00	11.55
3-lb.	13.60	13.35
5-lb.	22.35	21.90

Barrels—when packed in barrels one per cent. discount will be allowed.

FOREST CITY BAKING POWDER.

6-oz. tins	\$0 75
12-oz. tins	1 25
16-oz. tins	1 75

BLUE.

Keen's Oxford, per lb.	\$0 17
In 10-lb. lots or case	0 16

COUPON BOOKS — ALLISON'S.

For sale in Canada by The Eby-Blain Co., Ltd., Toronto; C. O. Beatchem & Fils, Montreal, \$2, \$3, \$5, \$10, \$15 and \$20. All same price, one size or assorted.

UN-NUMBERED.

100 books and over, each	0 03 1/2
500 books to 1,000 books	0 03

For numbering cover and each coupon, extra per book, 1/4 cent.

CEREALS.

	Per case
Biscuit Flour (Self-rising), 2 doz. to case, weight 70 lbs.	\$5 00
Buckwheat Flour (Self-rising), 3 doz. to case, weight 70 lbs.	3 00

Pancake Flour (Self-rising),

	Per case
3 doz. to case, weight 70 lbs.	3 00
Breakfast Food, 2 doz. to case, weight 85 lbs.	4 50
King's Food, 2 doz. to case, weight 95 lbs.	5 50
Wheat Kernels, 2 doz. to case, weight 65 lbs.	3 75
Barley Crisps, 3 doz. to case, weight 50 lbs.	3 00
Flaked Rice, 3 doz. to case, weight 50 lbs.	3 00
Flaked Peas, 3 doz. to case, weight 50 lbs.	3 00

DOMINION CANNERS, LIMITED.

Aylmer Pure Jams, 16 oz. Jar.	Per doz.
Strawberry, 1914 pack	\$2 20
Raspberry, red, heavy syrup	2 10
Black Currant	2 10
Red Currant	2 10
Peaches	2 10
Pear, Bart.	2 10

Aylmer Pure Jellies.

Red Currant	2 10
Black Currant	2 10
Crabapple	1 45
Raspberry and red currant	2 10
Raspberry and gooseberry	2 10
Plum jam	1 85
Green Gage plum stoneless	1 85
Gooseberry	1 00
Grape	1 85

Aylmer Marmalade

Orange Jelly	1 00
Lemon	1 00
Pineapple	1 00
Ginger	2 20

Aylmer Pure Preserves—Bulk

	5 lbs. 7 lbs.
Strawberry	0 72 1 00
Black currant	0 65 0 85
Raspberry	0 65 0 85

Aylmer 14's and 30's per lb.

Strawberry	0 11
Raspberry	0 14

COCOA AND CHOCOLATE.

THE COWAN CO., LTD.

Cocoa—	
Perfection, 1-lb. tins, doz.	4 50
Perfection, 1/2-lb. tins, doz.	2 00
Perfection, 1/4-lb. tins, doz.	1 25
Perfection, 10c size, doz.	0 20
Perfection, 5-lb. tins, per lb.	0 35
Soluble bulk, No. 1, lb.	0 20
Soluble bulk, No. 2, lb.	0 18
London Pearl, per lb.	0 22

Special quotations for Cocoa in barrels, kegs, etc.

(Unsweetened Chocolate).

Supreme chocolate, 1/4's, 12-lb. boxes, per lb.	0 35
Perfection chocolate, 20c size, 2 doz. in box, doz.	1 00
Perfection chocolate, 10c size, 2 and 4 doz. in box, per doz.	0 20
Sweet Chocolate—	Per lb.
Queen's Dessert, 1/4's and 1/2's, 12-lb. boxes	0 40
Queen's Dessert, 6's, 12-lb. boxes	0 40
Vanilla, 1/4-lb., 6 and 12-lb. boxes	0 25

TO RENT STORAGE SPACE

in our Solid Brick and Stone Warehouses at
EDMONTON and CALGARY, ALBERTA

Lowest rate of insurance and track facilities.

OUR EDMONTON and CALGARY BRANCHES
will accept cars for distribution and re-shipment at reasonable rates. For full
information write us, or direct to our MANAGERS AT CALGARY AND
EDMONTON.

Nicholson & Bain

WHOLESALE COMMISSION MERCHANTS AND BROKERS
HEAD OFFICE: WINNIPEG. Branches: Regina, Saskatoon, Edmonton, Calgary, Vancouver



Royal Baking Powder Pays You and Pleases Customers

Year in and year out you can make more profit on **Royal Baking Powder** than on any other—you can also **sell more of it** because of extensive advertising and established popularity.

When you push **Royal Baking Powder** you get the advantage of steady sales, good profits and pleased customers—why experiment with baking powders of doubtful quality that won't pay you as much in the long run and may not give satisfaction?

ROYAL BAKING POWDER COMPANY, NEW YORK



You put a Jess Willard Wallop

into your selling
when you offer
your customers

White Swan Pure Food Products

You put a surer profit in your
cash drawer—White Swan Pro-
ducts are guaranteed—you cannot
lose.

You put into your customer's
home a product that will fully
satisfy the most exacting and bring
repeat orders.

Once sold—always sold.

White Swan Spices and Cereals, Ltd.
156 Pearl St., TORONTO

Diamond, 8's, 6 and 12-lb. boxes	0 29
Diamond, 6's and 7's, 6 and 12-lb. boxes	0 26
Diamond, ¼'s, 6 and 12-lb. boxes	0 27
Icings for Cake—	
Chocolate, white, pink, lemon, orange, maple, almond, coconut, cream, in ¼-lb. packages, 2 doz. in box, per doz.	1 60
Chocolate Confections Per lb.	
Maple buds, 5-lb. boxes....	0 37
Milk medallions, 5-lb. boxes	0 37
Chocolate wafers, No. 1, 5-lb. boxes	0 31
Chocolate wafers, No. 2, 5-lb. boxes	0 26
Nonparell wafers, No. 1, 5-lb. boxes	0 31
Nonparell wafers, No. 2, 5-lb. boxes	0 26
Chocolate ginger, 5-lb. boxes	0 31
Milk chocolate wafers, 5-lb. boxes	0 37
Coffee drops, 5-lb. boxes..	0 37
Lunch bars, 5-lb. boxes..	0 37
Milk chocolate, 5c bundles, 3 doz. in box, per box.....	1 36
Royal Milk Chocolate, 5c cakes, 2 doz. in box, per box	0 85
Nut milk chocolate, ¼'s, 6-lb. boxes, lb.	0 37
Nut milk chocolate, ¼'s, 6-lb. boxes, lb.	0 37
Nut milk chocolate, 5c bars, 24 bars, per box	0 85
Almond nut bars, 24 bars, per box	0 85

JOHN P. MOTT & CO.'S.

Miss N. Estabrook, St. John, N. B.; J. A. Taylor, Montreal; P. Q.; F. M. Hannum, Ottawa, Ont.; Jos. E. Huxley & Co., Winni eg. Man.; Tees & Perse, Calgary, Alta.; Russell, Johnson, Edmon- ton; D. M. Doherty & Co., Van- couver and Victoria.

Elite, 10c size (for cooking) doz.	0 90
Mott's breakfast cocoa, 2- doz. 10c size, per doz.	0 85
Nut milk bars, 2 dozen in box	0 80
Breakfast cocoa, ¼'s and ½'s	0 36
No. 1 chocolate	0 50
Navy chocolate, ¼'s	0 26
Vanilla sticks, per gr.	1 00
Diamond chocolate, ¼'s	0 24
Plain choice chocolate li- quors	20 30
Sweet chocolate coatings ..	0 20

**CONDENSED AND
EVAPORATED MILK.**

BORDEN MILK CO., LTD.

East of Fort William, Ont.

Preserved Per case.	
Eagle Brand, each 4 doz.	\$6 25
Reindeer Brand, each 4 doz.	6 25
Silver Cow Brand, each 4 doz.	5 75
Gold Seal Brand, each 4 doz.	5 60
Mayflower Brand, each 4 doz.	5 60
Purity Brand, each 4 doz.	5 60
Challenge Brand, each 4 doz.	4 85
Clover Brand, each 4 doz.	4 85
Evaporated (Unsweetened)—	
St. Charles Brand, small, each 4 doz.	2 00
Peerless Brand, small, each 4 doz.	2 00
St. Charles Brand, Family, each 4 doz.	3 90
Peerless Brand, Family, each 4 doz.	3 90
Jersey Brand, Family, each 4 doz.	3 90
St. Charles Brand, tall, each 4 doz.	4 50
Peerless Brand, tall, each 4 doz.	4 50
Jersey Brand, tall, each 4 doz.	4 50
St. Charles Brand, Hotel, each, 2 doz.	4 25

Peerless Brand, Hotel, each, 2 doz.	4 25
Jersey Brand, Hotel, each, 2 doz.	4 25
St. Charles Brand, gallons, each, ¼ doz.	4 75
"Reindeer" Coffee and Milk, "large," each, 2 doz.	4 80
"Reindeer" Coffee and Milk, "small," each, 4 doz.	5 50
"Regal" Coffee and Milk, each, 2 doz.	4 50
"Reindeer" Cocoa and Milk, each, 2 doz.	4 80

COFFEE.

**WHITE SWAN SPICES AND
CEREALS, LTD.**

WHITE SWAN.

1 lb. tins, 4 doz. to case, weight 80 lbs.	26
1 lb. tins, 2 doz. to case, weight 35 lbs.	26

Add one-half cent per pound to the above.

**ENGLISH BREAKFAST
COFFEE.**

½ lb. tins, 2 doz. to case, weight 22 lbs.	22
1 lb. tins, 2 doz. to case, weight 40 lbs.	26

MOJA.

½ lb. tins, 2 doz. to case, weight 22 lbs.	33
1 lb. tins, 2 doz. to case, weight 40 lbs.	30
2 lb. tins, 1 doz. to case, weight 40 lbs.	30

PRESENTATION COFFEE.

A Handsome Tumbler in Each Tin.	
1 lb. tins, 2 doz. to case, per lb.	27

Shipping weight, 50 lbs. per case.

MINTO BRON.

MELAGAMA COFFEE.

Whol. Ret'l.	
1s, 1¼s, Grd.	25 30
1s, ¼s, B. & G.	32 40
1s only, B. & G.	35 45
1s, ¼s, B. & G.	36 50

Packed in 30 and 50-lb. cases. Terms net 30 days prepaid.

MINTO COFFEE (Bulk).

M Bean or Gr.	30
I Bean or Gr.	35
N Bean or Gr.	32
T Bean or Gr.	30
O Bean or Gr.	28
Spec. Grd. Compound	25

Packed in 25 and 50-lb. tins.

FLAVORING EXTRACTS.

**WHITE SWAN FLAVORING
EXTRACTS—ALL FLAVORS**

1 oz. bottles, per doz., weight 3 lbs.	\$ 1 05
2 oz. bottles, per doz., weight 4 lbs.	2 00
2½ oz. bottles, per doz., weight 6 lbs.	2 30
4 oz. bottles, per doz., weight 7 lbs.	3 50
8 oz. bottles, per doz., weight 14 lbs.	6 50
16 oz. bottles, per doz., weight 23 lbs.	12 00
32 oz. bottles, per doz., weight 40 lbs.	22 00
Bulk, per gallon, weight 16 lbs.	10 00

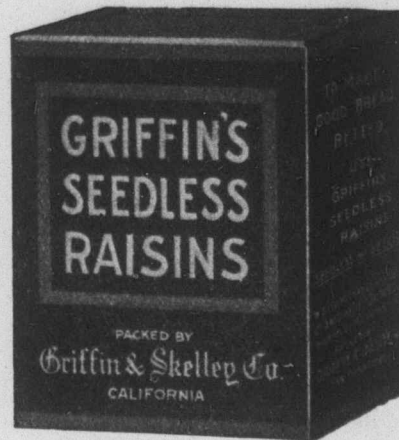
CRESCENT MFG. CO.

CRESCENT MAPLEINE.

Special Delivered Price for Canada

Per doz.	
½-oz. (4 doz. case), weight 9 lbs., retail each 15c ..	\$ 1 40
1 oz. (4 doz. case), weight 14 lbs., retail each 30c. ..	2 55
2 oz. (3 doz. case), weight 15 lbs., retail each 50c. ..	4 40
4 oz. (2 doz. case), weight 17 lbs., retail each 90c. ..	7 00
8 oz. (1 doz. case), weight 17 lbs., retail each \$1.50. ..	13 00
Pint (1 doz. case), weight 23 lbs., retail each \$3. ..	25 00
Quart (1 doz. case), weight 53 lbs., retail each \$5.50. ..	47 75
Gallons, each, retail each \$20	17 12

The cleanliness and quality of Griffin's Seedless Raisins should make their name a buy word wherever Raisins are used



Griffin's Seedless Raisins

Sell them by the dozen

"Just pure Coffee, refined like sugar. Use it as you do sugar,— $\frac{3}{4}$ of a teaspoonful to a cup and pour on boiling water. Sugar and cream to taste—dissolves instantly—no sediment—the flavor is always perfect—you control the strength. Sold *only* in air-tight tins. A child can make as good coffee as a chef with

G. Washington's
INSTANT Coffee

**Now You Can Drink All
The Coffee You Want**

FOR SALE BY

Canadian Wholesale Grocers



G. WASHINGTON COFFEE SALES CO., 79 Wall St., New York

Write for literature telling of Mr. Washington's Wonderful Refining Process, which gives us this 100% Pure Refined Coffee.

Canadian Sales Agent:

Edmund Littler
169 William Street
MONTREAL, CANADA

INCREASE YOUR TRADE

BY

Modern Show Card Lettering, Designing, Etc.



SIXTH EDITION---NOW READY

WITH THIRTY-TWO ADDITIONAL PAGES TO THAT OF FORMER EDITIONS

A practical treatise on Up-to-Date Pen and Brush Lettering, giving instruction representing many styles of lettering, position, movement, shading, spacing, designing and arrangement, with illustrations of large and small letters of each alphabet, together with a full analysis and diagram for making neat and prominent figures off-hand for price tickets, etc. Over 400 illustrations of finished show cards and price tickets are given in

Marking Pen Lettering
Soennecken Pen Lettering
Automatic Pen Lettering and
Up-to-Date Brush Lettering

outside of fifty-one page alphabet plates and lettering exercises of a large variety of standard show card alphabets with practical instruction, together with show card designs, showing how to produce neat and fancy border and scroll outlines, tinted backgrounds, etc.

This book is far beyond anything ever published in this line. It contains solid, practical, common-sense instruction—a book that is free from absurd theories and mystifying kinks, and contains 2,000 advertising phrases for Card Signs, Posters, etc.

All orders payable in advance. If you do not find this book worth the price return it inside of five days and get your money back.

The price of the Book is \$1.00 delivered to your address postpaid

Page size of book 6x9 in., 144 pages

The MacLean Publishing Co., Ltd.

BOOK DEPARTMENT

143-153 University Ave., Toronto

BOAR'S HEAD LARD COMPOUND.

N. K. FAIRBANK CO., LTD.

Tierces	0 10%
Tubs, 60 lbs.	0 10%
Pails, 20 lbs.	0 10%
Tins, 20 lbs.	0 10%
Cases, 3 lbs., 20 to case ...	0 11%
Cases, 5 lbs., 12 to case ...	0 11%
Cases, 10 lbs., 6 to case ...	0 11

F.O.B. Montreal.

MUSTARD.

COLMAN'S OR KEEN'S.

Per doz. tins	
D. S. F., ¼-lb.	\$1 50
D. S. F., ½-lb.	2 68
D. S. F., 1-lb.	5 36
F. D., ¼-lb.	0 95
F. D., ½-lb.	1 68

Per jar	
Durham, 4-lb. jar	0 87
Durham, 1-lb. jar	0 28

JELLY POWDERS.

WHITE SWAN SPICES AND CEREALS, LTD.

White Swan, 15 flavors, 1 doz. in handsome counter carton, per doz.	\$ 0 90
--	---------

List Price.

JELL-O.

Assorted case, contains 2 doz. 1 80	Straight.
-------------------------------------	-----------

Lemon, contains 2 doz.	1 80
Orange, contains 2 doz.	1 80
Raspberry, contains 2 doz.	1 80
Strawberry, contains 2 doz.	1 80
Chocolate, contains 2 doz.	1 50
Cherry, contains 2 doz.	1 80
Peach, contains 2 doz.	1 80
Weight, 8 lbs. to case, Freight rate, 2nd class.	

JELL-O ICE CREAM POWDER.

Assorted case, contains 2 doz. 2 50	Straight.
-------------------------------------	-----------

Chocolate contains 2 doz.	2 50
Vanilla contains 2 doz.	2 50
Strawberry contains 2 doz.	2 50
Lemon contains 2 doz.	2 50
Unflavored contains 2 doz.	2 50
Weight, 11 lbs. to case. Freight rate, 2nd class.	

SOAP AND WASHING POWDERS.

SNAP HAND CLEANER.

3 dozen to box	3 60
6 dozen to box	7 20
30 days.	

RICHARDS' PURE SOAP.

Richards' Quick Naptha Soap. Packed 100 bars to case. 5-case lots (delivered), \$4.15 each with 20 bars of Quick Naptha as a free premium.

FELS NAPTHA.

Prices—Ontario and Quebec:	
Less than 5 cases	\$5 90
Five cases or more	4 95

WHITE SWAN LYE.

Single cases, 4 doz.	\$3 50
5 case lots, 4 doz.	3 35
Shipping weight 50 lbs. per case.	

THE CANADA STARCH CO., LTD., EDWARDSBURG BRANDS and BRANTFORD BRANDS.

Laundry Starches—

Boxes. Centa	
40 lbs., Canada Laundry ...	.96%
40 lbs., boxes Canada white gloss, 1 lb. pkg. ....	.96%
48 lbs. No. 1 white or blue, 4 lb. cartons .....	.97%
48 lbs. No. 1 white or blue, 3 lb. cartons .....	.97%
100 lbs., kegs, No. 1 white. ....	.96%
200 lbs., bbls., No. 1 white. ....	.96%
30 lbs., Edwardsburg silver gloss, 1 lb. chrome pkgs. ....	.97%
48 lbs. silver gloss, in 6-lb. tin canisters .....	.96%
36 lbs., silver gloss 6-lb. draw lid boxes .....	.96%
100 lbs., kegs, silver gloss, large crystals .....	.97%
28 lbs., Benson's Satin, 1-lb. cartons, chrome label ...	.97%
40 lbs., Benson's Enamel (cold water), per case ...	3 00
20 lbs., Benson's Enamel (cold water), per case ...	1 30
Celluloid—boxes containing 45 cartons, per case	3 00
Culinary Starch.	
40 lbs. W. T. Benson & Co.'s prepared corn .....	.97%
40 lbs. Canada pure corn starch .....	.96%
(120-lb. boxes ¼c higher.)	
Casco Potato Flour, 20-lb. boxes, per lb. ....	.10

BRANTFORD STARCH.

Ontario and Quebec.

Laundry Starches—

Canada Laundry—	
Boxes about 40 lbs. ....	.96
Acme Gloss Starch—	
1-lb. cartons, boxes of 40 lbs. ....	.96%
First Quality White Laundry—	
3-lb. canisters, ca. of 48 lbs. ....	.97%
Barrels, 200 lbs. ....	.96%
Kegs, 100 lbs. ....	.96%
Lilly White Gloss—	
1-lb. fancy cartons cases 30 lbs. ....	.97%
8 in case .....	.96
6-lb. toy trunks, lock and key, 8-lb. toy drum, with drumsticks, 8 in case ...	.96%
Kegs extra large crystals, 100 lbs. ....	.97%

Canadian Electric Starch—

Boxes, containing 40 fancy pkgs., per case	3 00
Celluloid Starches—	
Boxes containing 45 cartons, per case	3 00

Culinary Starches—

Challenge Prepared Corn—	
1-lb. pkts., boxes of 40 lbs. ....	.96%
Brantford Prepared Corn—	
1-lb. pkts., boxes of 40 lbs. ....	.97%
"Crystal Maize" Corn Starch—	
1-lb. pkts., boxes of 40 lbs. ....	.97%
(20-lb. boxes ¼c higher than 40's).	

UPTON'S CLOVER HONEY

Have you seen our
new package?

Write us for price list.

The T. Upton Co., Limited
ST. CATHARINES

Factories at Hamilton and St. Catharines

Grape-Fruit

We can supply you with the very finest

Brights, Russets or Goldens

"Our kind" weighs 90 lbs. per box. You can't beat it.

TOMATOES

Extra Fancy Floridas. We re-pack and make sound before shipping. Order a sample crate to-day.

BANANAS

We import nothing but "Firsts" and our experience and facilities for handling assure you of getting the "Best" in "Best" condition at all times.

THE HOUSE OF QUALITY

HUGH WALKER & SON
GUELPH and NORTH BAY

Furnivall's FINE FRUIT PURE JAM

Just as "Sterling" marks the best in silverware so most people recognize the name "Furnivall's" as indicating the choicest and best in fruit jams. To the grocer selling them it means even more. Quick, heavy and satisfied sales—that always repeat. Order your Spring supply—now.



**Furnivall-New
LIMITED**
Hamilton, Ont.

Agents:—Halifax, B. C. Woodworth, 533 Robie St.; St. John, N.B., W. W. Chase, 79 Paradise Row; Montreal, W. S. Silcock; Ottawa, J. A. Cote; Toronto, Dunn-Hortop Co.; Fort William, W. F. Elliott; Winnipeg, H. P. Pennock & Co., Ltd.; Edmonton, Alta., Central Brokerage Co.; Calgary, Jackson's, Ltd.; Hamilton, Ont., Grocers' Specialty Co.; Sydney, N.S., A. E. Shepherd.

Our Tiger (50 cent line) Brooms

are superfine carpet **BROOMS** on polished handles. Offer them to your customers and secure business that stays. Splendid value in 35c, 40c, 50c, 60c lines. Try a sample shipment and be satisfied.

We make **Factory Brooms.**

Walter Woods & Co.
HAMILTON



Brunswick Brand Sea Foods

WILL WIN FOR YOU a larger and more profitable fish trade. The high quality of "BRUNSWICK BRAND" SEA FOODS has produced a large trade, which, combined with conscientious business methods, is constantly increasing. When the dealer sells Connors Bros.' Brands he is selling goods that have proven winners with the general public.

Located close to the fishing grounds, we get the pick of the fishermen's catches—the plant is modern and strictly sanitary, and is operated under the most ideal conditions. "BRUNSWICK BRAND" SEA FOODS come perfect to the consumer.

Our Chief Sellers:

- | | |
|-----------------------|-------------------|
| 1/4 Oil Sardines | Kipped Herring |
| 3/4 Mustard Sardines | Herring in Tomato |
| Finnan Haddies | Clams [Sauce] |
| (oval and round tins) | Scallops |

CONNORS BROS., LIMITED

Black's Harbor, N.B.



OCEAN MILLS, MONTREAL.

Chinese starch, 16 oz. pack., 4 doz. per case, \$4; Ocean Corn Starch, 16 oz. pack., 4 doz. per case, \$3.60; King Corn Starch, 16 oz. pack., 4 doz. per case, \$3.12; Ocean Blanc Mange, all flavors, 8 oz. pack., 4 doz. per case, \$4; Ocean Borax, 8 oz. pack., 4 doz. per case, \$1.80; Ocean Baking Soda, 8-oz. package, 120 packages, per case, \$3; Ocean Baking Soda, 16 oz. pack., 60 pack. per case, \$3; Ocean Baking Powder, 1 lb. pack., 3 doz. per case, \$6.75; Ocean Baking Powder, 8 oz. pack., 5 doz. per case, \$6.50; Ocean Baking Powder, 4 oz. pack., 4 doz., per case, \$3; Ocean Baking Powder, 3 oz. pack., 4 doz. per case, \$1.60; Ocean Baking Powder, 5 lb. tin, 10 tins per case, \$7.50; Chinese Washing Powder, 8 oz., 120 pack. per case, \$4.25; retail at 5c per doz., 45c; Ocean Extracts, all flavors, 2 oz., 6 doz. per case, \$6; Ocean Mustard (French Mustard, quart size), 2 doz. per case, \$4.80; Ocean Mustard (French Mustard), pint size, 2 doz. per case, \$4; Ocean Liquid Blue, pint bottles, 2 doz. per case, \$1.80; Petrolatum, 2 oz. jars, 12 doz. per case, \$5.40; Petrolatum, 5 oz. jars, 6 doz. per case, \$5.40; Ocean Cough Syrup, 8 oz. bottle, 3 doz., per case, \$7.20.

COW BRAND BAKING SODA

In boxes only.

Packed as follows:
 5c packages (96) \$3 20
 1 lb. packages (60) 3 20
 1/2 lb. packages (120) 3 40
 1 lb. 30 } Packages, Mixed. 3 30
 1/2 lb. 60 }

THE CANADA STARCH CO., LTD., CROWN BRAND CORN SYRUP.

2-lb. tins, 2 doz. in case.... \$2 65
 5-lb. tins, 1 doz. in case.... 3 30
 10-lb. tins, 1/2 doz. in case.. 2 90
 20-lb. tins, 1/4 doz. in case.. 2 85
 Barrels, 700 lbs. 3 1/2
 Half barrels, 350 lbs. 4
 Quarter barrels, 175 lbs.... 4 1/4
 Pails, 38 1/2 lbs. 1 36
 Pails, 25 lbs. each 1 40

LILY WHITE CORN SYRUP.
 2-lb. tins, 2 doz. in case.... 3 00
 5-lb. tins, 1 doz. in case.... 3 55
 10-lb. tins, 1/2 doz. in case.. 3 25
 20-lb. tins, 1/4 doz. in case.. 3 20
 (5, 10 and 20-lb. tins have wire handles.)

ST. LAWRENCE SUGAR REFG. CO.

Crystal Diamond Brand Cane Syrup.
 2-lb. tins, 2 doz. in case.. \$2 65
 Barrels 0 03 1/2
 1/2 barrels 0 14

CANNED HADDIES, "THISTLE" BRAND.

A. P. TIPPET & CO., Agents.
 Cases, 4 doz. each, flats, per case \$5 40
 Cases, 4 doz. each, ovals, per case 5 40

INFANTS' FOOD.

Robinson's patent barley, 1/4 lb. tins, \$1.25; 1-lb. tins, \$2.25; Robinson's patent groats, 1/2-lb. tins, \$1.25; 1-lb. tins, \$2.25.

BEAVER BRAND CORN AND MAPLE SYRUP.

Quart tins (wine measure), 2 doz. in case, per case... 4 70

MOLASSES.

THE DOMINION MOLASSES COMPANY, LTD.

Gingerbread Brand.
 2s, Tins, 2 doz. to case.
 Quebec, per case \$1 85
 Ontario, per case 1 90
 Manitoba, per case 2 30
 Saskatchewan, per case 2 40
 Alberta, per case 2 70

DOMOLCO BRAND.

2s, Tins, 2 doz. to case.
 Quebec and Ontario, per case 2 95
 Manitoba, per case 3 40
 Saskatchewan, per case ... 3 65
 Alberta, per case 3 75
 British Columbia, per case. 2 40
 British Columbia, per case. 3 55

SAUCES.

PATERSON'S WORCESTER SAUCE.

1/2-pint bottles, 3 and 6 doz. cases, doz. 0 30
 Pint bottles, 3 doz. cases, doz. 1 75

H. P. Sauce— Per doz.
 Cases of 3 dozen 1 90
 H. P. Pickles—
 Cases of 2 doz. pints.... 3 25
 Cases of 3 doz. 1/4-pints... 2 20

STOVE POLISH.

JAMES DOME BLACK LEAD.

2a size, gross 2 50
 6a size, gross 2 40

NUGGET POLISHES.

Doz.
 Polish, Black and Tan 0 85
 Metal Outfits, Black and Tan 3 65
 Card Outfits, Black and Tan 3 25
 Creams and White Cleanser 1 10

TEAS.

THE SALADA TEA CO.

East of Winnipeg.

Whole-sale, R't'l.
 Brown Label, 1s and 1/2s .29 .35
 Blue Label, 1s, 1/2s, 3/4s, and 1/4s35 .45
 Red Label, 1s and 1/2s.... .41 .55
 Gold Label, 1/2s49 .65
 Red-Gold Label, 1/2s55 .80

ORANGE MARMALADE.

"BANNER BRAND" PURE FRUIT PRODUCTS.

JAMS AND JELLIES.

2's \$ 2 15
 4's 0 35
 5's 0 42
 7's 0 60
 30's, wood 0 08
 12-oz. glass jar 1 15
 Tumbler, glass 0 95

MARMALADE.

2's, per doz. \$ 2 30
 4's, per pair 0 40
 5's, per pair 0 45
 7's, per pair 0 65
 30's, wood, lb. 0 08 1/2
 12-oz. glass jar, doz. 1 20
 Tumbler, glass, doz. 1 00
 Prices subject to change without notice.

MINTO BROS., Limited, Toronto.

We pack in 60 and 100-lb. cases All delivered prices.

MELAGAMA TEA.

	Whol.	Ret.
Red Label, 1s or 1/2s.	0 29	0 35
Green Label, 1s, 1/2s, 3/4s	0 32	0 40
Blue Label, 1s, 1/2s, 3/4s	0 37	0 50
Yellow Label, 1s, 1/2s, 3/4s	0 42	0 60
Purple Label, 1/2s only	0 55	0 50
Gold Label, 1/2s only.	0 70	1 00

MINTO TEA.

	Whol.	Ret.
Green Bag	0 29	0 35
Red Bag	0 32	0 40
Yellow Bag	0 37	0 50
Purple Bag	0 42	0 60

YEAST.

White Swan Yeast Cakes, per case, 3 doz. 5c pkgs... 1 20

IMPERIAL TOBACCO CO. OF CANADA, LIMITED.

EMPIRE BRANCH.

Black Watch, 8s, butts 9 lbs., boxes 6 lbs. \$0 10
 Bobs, 6s and 12s, 12 and 6 lbs. 0 46
 Currency, 12s, 1/2 butts, 12 lbs., boxes 6 lbs. 0 46
 Currency, 6s, 1/2 butts, 9 lbs. 0 46
 Stag Bars, 6s, butts, 11 lbs., boxes 5 1/2 lbs. 0 48
 Walnut Bars, 8 1/2s, boxes 7 lbs. 0 64
 Pay Roll, thick bars, 8 1/2s, 6 lb. boxes 0 66
 Pay Roll, thin bars, 8 1/2s, 5 lb. boxes 0 66
 Pay Roll, plug, 8 1/2s, 12 and 7 lb. caddies 0 68
 Shamrock, plug, 7 1/2s, 1/2 butts, 12 lbs., boxes 6 lbs. 0 57
 Empire, 7s and 14s, caddies 15 lbs., 1/2 caddies, 6 lbs. 0 56
 Great West, pouches, 8s... 0 72
 Forest and Stream, tins, 11s, 2 lb. cartons 0 80

Are You Interested

In Buying a Business?
In Selling a Business?
In Engaging a Clerk?
In Securing a Position?
In Securing a Partner?
In Disposing of Second-hand
Fixtures?

Then you should use
Canadian Grocer's Classified Ad.
Columns.

It should find for you among the
progressive Grocers of Canada at
least one individual who is on the
lookout for just such a proposition
that you have to offer.

CANADIAN GROCER reaches the
retailer, the wholesaler, the manu-
facturer, the clerk and the travel-
ler, just the men to whom you
wish to sell or from whom you
would buy.

No Other Paper Reaches
All These Men.

RATES:

(payable in advance)

2c per word, first insertion.
1c per word, subsequent insertions.
5c extra per insertion when replies
are to be addressed c/o Canadian
Grocer.

Canadian Grocer

143-153 University Ave., Toronto

Daily arrivals of
fine, fresh, frozen

Lake Trout and Herring

also Pickled Herring.
Just the thing for
deliciously appetizing
and economical
meals. Big margin
for the dealer.

¶ Only few hundred
barrels Georgian Bay
Apples left. Rush
your order through
—NOW.

Lemon Bros.

Owen Sound, Ont.

Just Order

"St. Nicholas"

They're the
Best

Lemons

J. J. McCABE

Agent

Toronto

The man who does not advertise simply
because his grandfather did not should wear knee
breeches and a wig.

The man who does not advertise because
it costs money should quit paying salary for the
same reason.

The man who does not advertise because
he doesn't know how to write an advertisement
should quit eating because he can't cook.

The man who does not advertise because
somebody said it did not pay, should not believe
the world is round because the ancients said it
was flat.

Buyers' Guide



TANGLEFOOT



The Non-Poisonous Fly Destroyer

Destroys Billions of Flies every year—vastly more than all other means combined. Absolutely Sanitary.

SEEDS



RENNIE'S ALWAYS GROW—
THE FINEST IN THE LAND.

Catalogue FREE.

Sold by best dealers.

WM. RENNIE Co. LIMITED
ADELAIDE and JARVIS STS., TORONTO, ONT.
Also at Montreal, Winnipeg, Vancouver.

Every Merchant who handles—

Mathieu's Nervine Powders



knows that they sell themselves. So effective are they in all cases of headaches that when once tried they are immediately recommended. Every merchant can with perfect safety recommend Mathieu's Nervine Powders as a perfectly safe and harmless remedy in all cases of headaches. Any merchant may try Mathieu's Nervine Powders at our expense, as per coupon attached. *Mathieu's* Syrup of Tar and Cod Liver Oil is a specific in all forms of colds.

The
J. L. MATHIEU CO.
Proprietors
Sherbrooke, P.Q.

Please send regular box of Mathieu's Nervine Powders to the following address:—

Name
With (Name of firm)
Street
City or town Prov.

WRITE TO
10 Garfield Chambers, Belfast, Ireland,
for Sample Copy of the

Irish Grocer, Drug, Provision and
General Trades' Journal

If you are interested in Irish trade.

We are buyers of evaporated and
farmers' dried apples. Prices and tags
on application.

O. E. Robinson & Co.
Ingersoll Ontario

Write us for New Price List of WINDSOR SALT

TORONTO SALT WORKS
TORONTO, ONT. GEO. J. CLIFF, Manager

The Best for all forms of Coughs, Asthma,
Bronchitis, and all ailments of Respiratory
Organs.

MERITOL SYRUP

FOR AGENCY, WRITE
THE MERITOL CHEMICAL CO.
725 Notre Dame E. MONTREAL

STORAGE IN OTTAWA BOND AND FREE

Direct Railway connection. Car distrib-
uting. Write for rates.

Dominion Warehousing Co., Ltd.
Phone B54. 46 to 56 Nicholas St.,
Ottawa.

EGG FILLERS

Our capacity is three times the total
Filler requirements of Canada.

PROMPT DELIVERIES
by us are therefore certain.
THE TRENT MFG. CO., LTD.
TRENTON, ONTARIO, CANADA

SUCHARD'S COCOA

The Highest Quality
Most Reasonably Priced
"Quality" Cocoa
On Sale Anywhere.
FRANK L. BENEDICT & CO.
Agents Montreal

ESTABLISHED 1849

BRADSTREET'S

Offices Throughout the Civilized World

OFFICES IN CANADA:

Calgary, Alta.	Vancouver, B.C.
Edmonton, Alta.	Hamilton, Ont.
Halifax, N.S.	Montreal, Que.
London, Ont.	Quebec, Que.
Ottawa, Ont.	Toronto, Ont.
St. John, N.B.	Winnipeg, Man.
	Victoria, B.C.

Reputation gained by long years of vigorous,
conscientious and successful work.

Thomas C. Irving, General Manager
TORONTO Western Canada

A want ad. in this paper will

bring replies from all

parts of Canada.

CANADIAN GROCER

CLASSIFIED ADVERTISING

Advertisements under this heading, 2c per word for first insertion, 1c for each subsequent insertion.

Where replies come to our care to be forwarded, five cents must be added to cost to cover postage, etc.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

FOR SALE

FOR SALE — AT NELSON, B.C. SMALL grocery business in good position. 45% cash business, balance monthly accounts. For terms and particulars apply W. R. Allen, P.O. Box 1140, Nelson, B.C.

FOR SALE — SECOND-HAND McCASKEY Register, in perfect condition. Having placed my business on cash basis I have no use for same. My highest recommendation goes with it. Box 82, Canadian Grocer, Toronto.

CHOICE DAIRY BUTTER—WOULD DEAL direct with retail grocers. J. B. Fletcher, R. R. No. 3, Lucknow, Ont.

WANTED

WANTED TO HEAR FROM OWNER OF good general merchandise or grocery store for sale. Send price and particulars. D. F. Bush, Minneapolis, Minn.

JAM BOILER WANTED—MUST BE SOBER and able to take charge of boiling room, with good knowledge of jams, jellies, marmalades and preserved fruits, also how to put down pulps of all kinds. Reply in confidence, stating age, experience and wages required. Box 81, Canadian Grocer, Toronto.

WANTED—ENERGETIC MAN TO SECURE subscriptions and renewals to MacLean's Magazine and The Farmer's Magazine. Good income guaranteed to capable person. Apply by letter, stating qualifications, to The MacLean Publishing Company, Limited, 143-153 University Ave., Toronto, Canada.

WANTED—WHAT ARE YOU WANTING? A clerk, a business, a salesman, a partner? An outlay at the rate of two cents a word will make your wants known throughout the Dominion to just the men who can satisfy you. See our rates above and send along your ad. to-day.

WANTED—SITUATION BY EXPERIENCED grocery clerk; first or take charge. Dis when suited. Apply D. M., 114 Smith St., Winnipeg.

WANTED—BY EXPERIENCED MANAGER, position as buyer or partnership in progressive business. Successful record. Qualified accountant. Box 79, Canadian Grocer, Toronto.

ESTABLISHED PACKING HOUSE HAS ATTRACTIVE proposition for travelers calling on right class of trade in following territories: Ground bordered by C.P.R., Toronto to Owen Sound, and the old Grand Trunk, Toronto to Sarnia; on ground north from Orillia and Midland to the Soo; on ground from Belleville and Peterboro to Ottawa and Montreal. Write Box A B C, Canadian Grocer.

MISCELLANEOUS

BUCKWHEAT FLOUR GUARANTEED pure and unsurpassed by any mill in the province. T. H. Squire, Queensboro, Ont., solicits your orders.

GOOD STENOGRAPHERS ARE WHAT every employer wants. The place to get good stenographers is at the Remington Employment Department. No charge for the service. Remington Typewriter Co., Ltd., 144 Bay St., Toronto.

WAREHOUSE AND FACTORY HEATING systems. Taylor-Forbes Company, Limited. Supplied by the trade throughout Canada.

(tf)

THE NATIONAL CASH REGISTER COMPANY guarantee to sell a better register for less money than any other house on earth. We can prove it. Make us. The National Cash Register Co., 285 Yonge St., Toronto.

ACCURATE COST-KEEPING IS EASY IF you have a Dey Cost Keeper. It automatically records actual time spent on each operation down to a decimal fraction of an hour. Several operations of jobs can be recorded on one card. For small firms we recommend this as an excellent combination — employees' time register and cost keeper. Whether you employ a few or hundreds of hands, we can supply you with a machine suited to your requirements. Write for catalogue. International Time Recording Company of Canada, Limited. Office and factory, 29 Alice Street, Toronto.

A want ad. in this paper will bring replies from all parts of Canada.

A SEED DEPARTMENT
will add to your profits

Kelway Langport
England

grow and sell
SEEDS OF ALL KINDS
for Traders

Write to the actual wholesale growers for rock-bottom prices and illustrated catalogue.

Buy well ahead to secure
LOWEST PRICES. WRITE TO-DAY

Maple Sugar Season Now On

Write us. We handle only guaranteed pure stock.
Woodman & McKee, Coaticook, Que.

**THEY ARE GOOD
OLD STAND-BYS**

**Baker's Cocoa
and Chocolate**



Registered Trade-Mark

are always in demand, sell easily and are thoroughly reliable. You have no selling troubles with them.

Trade-mark on every genuine package

MADE ONLY BY

Walter Baker & Co. Limited

Established 1780

Montreal, Can. Dorchester, Mass.

MR. UP-TO-DATE

you should always carry a stock of

MAPLEINE

The last word in flavors.

Order from

Frederick E. Robson & Co., 25 Front St. E., Toronto, Ont.

Mason & Hickey

287 Stanley St., Winnipeg, Man.

CRESCENT MFG. CO.

SEATTLE, WASH.



OAKLEY'S KNIFE POLISH

WILLIAMS-SON



JOHN OAKLEY & SONS, LIMITED, LONDON, ENGLAND.

AGENTS:

Geo. B. Jenkinson, 43 Queen St. East, Toronto, and J. E. Huxley & Co., 220 McDermid St., Winnipeg

Start With His Promissory Note

When you let a man "run an account" he has your goods and YOU HAVE NOTHING, except YOUR account of his indebtedness. When you use

ALLISON COUPON BOOKS

you START with his PROMISSORY NOTE, and HE starts with the understanding that you mean business. ALLISON COUPON BOOKS save thousands of dollars a year for merchants like you.

HOW THEY WORK:

A man wants credit. You think he is good. Give him a \$10.00 Allison Coupon Book. Have him sign the receipt, or note form, in the front of the book, which you tear out and keep. Charge him with \$10.00—no trouble. When he buys a dime's worth, tear off a ten cent coupon, and so on, until the book is used up. Then he pays the \$10.00 and gets another book. No pass books, no charging, no lost time, no errors, no disputes. Allison Coupon Books are recognized everywhere as the best.



For sale by the jobbing trade everywhere. Manufactured by

ALLISON COUPON COMPANY
Indianapolis, Indiana, U.S.A.

Finest
Quality

Whittemore's Shoe Polishes

Largest
Variety



Oldest and Largest Manufacturers of Shoe Polishes in the World

- “GILT EDGE” Oil Polish. The only Ladies’ Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful Black lustre. Always ready to use. Largest quantity. Finest quality. Polishes without rubbing. Retail 25c.
- “SUPERB” (a paste) for polishing Patent and Shiny Leather Boots and all Shiny Leather Articles. Cover remover attached to each box (see cut). Retail 10c.
- “DANDY” COMBINATION. For cleansing and polishing all kinds of russet, brown or yellow boots, shoes, saddles, bridles, etc. Retail 25c. “Star” russet combination (10c size). Russet, Brown and Ox Blood Pastes (5 sizes of each color).
- “ELITE” COMBINATION. For those who take pride in having their shoes look A1. Restores color and lustre to all black shoes. Retail 25c. “BABY ELITE” COMBINATION (10c size). “ELITE” PASTE in 5 sizes.
- “QUICK WHITE” (Liquid) makes dirty Canvas shoes clean and white. Retail for 10c and 25c.
- “ROYAL GLOSS” self-shining dressing, for ladies’ and children’s black shoes (see cut). Retail for 10c.

Send for circulars giving full particulars of our other Polishes to **WHITTEMORE BROS. & CO.**, Boston, Mass., U.S.A. For sale by the Wholesale Grocers in all Canada.

A Line of Merit

Reckitt's Blue is a live line—worthy of every attention, for Reckitt's Blue never varies, and satisfies every customer. Every packet has the same reliable qualities that characterise all goods bearing the name “RECKITT.”

RECKITT'S BLUE

Satisfies old customers and brings new business.

RECKITT'S' (Oversea) Ltd.,
122, Wellington Street West, TORONTO.

INDEX TO ADVERTISERS

A		M	
Allison Coupon Co.	55	MacNab, T. A., & Co.	12
Anglo-B.C. Packing Co.	7	Magor, Son & Co.	16
Atlantic Sugar Refineries ..	Front Cover	Malcolm's Condensing Co. .	4
B		Mathieu & Co., J. L.	54
Balfour-Smye & Co.	10	McAuley, W. J.	12
Baker & Co.	55	McCabe, J. J.	53
Benedict, F. L.	54	Mason & Hickey	49
Betts & Co.	11	Measam, George E.	12
Bickle & Greening	48	Midland Vinegar Co.	7
Borden Milk Co.	3	Millman, W. H., Sons	12
Bradstreets	54	Montreal Biscuit Co.	8
C		N	
Campbell Brokerage Co.	12	Nicholson & Bain	45
Canadian Cereal & Flour		O	
Mills Co.	43	Oakey & Sons, John	55
Canada Starch Co.	14	Ott Co., W. T.	13
Carr & Co.	44	Ocean Mills	2
Clark, Ltd., W.	9	P	
Classified Condensed Ads. .	55	Paterson & Sons	6
Codville Company, Ltd.	2	Patrick & Co., W. G.	12
Coles Mfg. Co.	2	Pennock, H. P., Co., Ltd. .	12
Comte & Cie	54	R	
Connors Bros.	52	Reckitts, Limited	56
Crescent Mfg. Co.	55	Red Rose Tea	13
Continental Bag & Paper Co. .	7	Rennies Seeds	54
D		Robinson & Co., C. E.	54
Dominion Cannery, Ltd.	5	Rock City Tobacco Co.	8
Dominion Salt Co.	7	Royal Baking Powder Co. .	45
Dominion Warehousing Co. .	54	Ruttan, Alderson & Lound,	
E		Ltd.	12
Eckardt, H. P., & Co.	47	S	
Escott & Co., W. H.	12	Salada	15
Estabrooks, Ltd.	13	Sanitary Can Co.	10
Eureka Refrigerator Co.	15	Smith & Son, E. D.	3
F		Smith & Proctor	11
Fairbank Co., N. K.	4	Star Egg Carrier & Tray	
Fearman, F. W., Co.	15	Mfg. Co.	16
Freeman Co., W. A.	6	St. Lawrence Sugar Refining	11
Forbest Nadeau	10	T	
Furnivall-New	51	Tanglefoot	54
H		Tippet, Arthur P., & Co. .	Inside Front Cover
Hargreaves (Canada), Ltd. .	7	Thum Co., C. W.	54
Hillock & Co., John	13	Trent Mfg. Co.	54
Hodgson, Sumner & Co.	12	Toronto Salt Works	54
Horne Co., Harry	12	Tucketts, Limited	1
I		U	
Imperial Extract Co.	1	Upton Co., T.	51
Imperial Oil Co.	44	W	
Irish Grocer	54	Walker, Hugh, & Son	51
K		Washington Coffee Sales Co.	49
Kelway & Sons	55	Watson & Truesdale	12
L		Wellington Mills	55
Lake of the Woods Milling		Whittemore Bros. & Co. .	56
Co.	Back Cover	Wethey, J. H.	51
Lambe & Co., W. G. A.	12	White & Co.	48
Laporte, Martin, Limited ..	Inside Back Cover	White Swan Spices & Cereals	46
Leeuw, Henri de	12	Wiley, Frank H.	12
Leitch Bros.	6	Woodman & McKee	55
Lemon Bros.	53	Woods & Co., Walter	51
Lindners, Limited	14		

Why Lose Money on Teas?

With every pound of Tea in packages you hand over the counter, you give away 5 to 10c profit.

Sell more bulk Tea and keep this extra profit for yourself.

VICTORIA, to retail .. 45c lb.

PRINCESS, to retail.... 40c lb.

BRITISH CROWN,
to retail 35c lb.

These Teas are sure to please your trade, as you will be giving better value price for price than could be possible in packages.

Samples and quotations on demand.

600 CASES VICTORIA SARDINES

Let us send you a sample tin. We would like you to know the appetizing flavor of these sardines.

Packed in Pure Olive Oil, 100 quarter size tins in case \$9.00 c/s

ROCK-BOTTOM PRICES.

COURTEOUS SERVICE.

PROMPT DELIVERY.

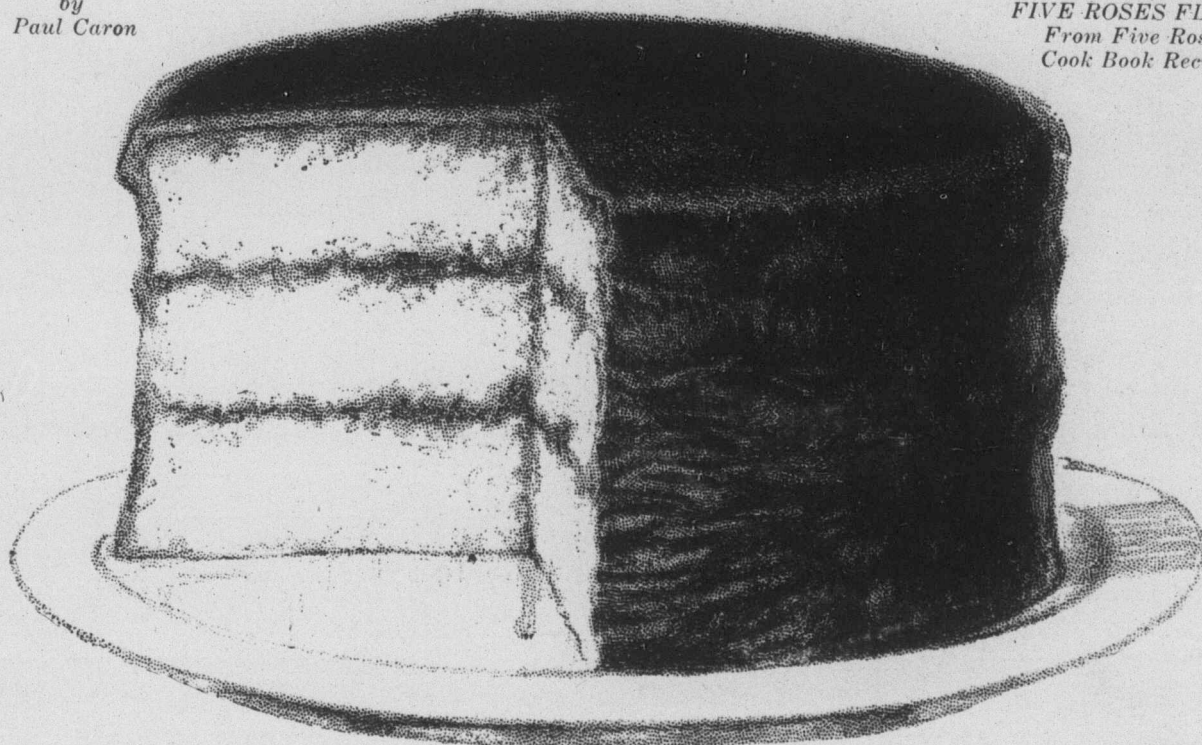
Laporte, Martin, Limitée

568 St. Paul St., Montreal

Telephone Main 3766

Drawn from Still Life
by
Paul Caron

Baked from
FIVE ROSES FLOUR
From Five Roses
Cook Book Recipe



CONSIDER that people don't eat flour—they eat bread, and cakes, and pastry. They eat what the flour makes. That is where the cut-price miller and the long-term jobber can't help you. No flour can make the cakes FIVE ROSES flour* makes, nor bread nor pastry—any user will tell YOU that. When you realize that to sell more flour at a better price and to maintain every new connection you must sell better flour products, then don't you see why FIVE ROSES flour is the best selling trade-mark in Canada? Not every dealer will sell it (we don't want every dealer to sell it). Only the retailer who wishes to best serve his customer will sell FIVE ROSES.

LAKE OF THE WOODS MILLING CO., LIMITED
MONTREAL "The House of Character" ST. JOHN, N.B.
Daily Capacity, 13,600 barrels.

*Not Bleached—Not Blended.