IN EVERY

GROCER TANADIA

SELL ONLY THE BEST!

> In Competition with the World we have received the

Highest Awards Made . . .

These substantiate our claim that : : : :

Colman's Mustard

IS THE BEST IN THE WORLD



H.R.H., THE PRINCE OF WALES

CHAS. GYDE, Agent, MONTREAL.

PEEK, FREAN & CO.

Hold Twenty-One Royal Appointments

and their Biscuits, Cakes, etc., have been awarded

Twenty-Seven Medals.

Out of hundreds of varieties of Biscuits we would direct your special attention to

CHERRY VENICE **FLORENCE** WAFERS

VENICE

Charle Toughts of Calif

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"Good Luck"

"Shamrock" "Reple Leaf" " alfald ""

"diln". "Yalad"

" Yanaq " " Rose"

69 to 63 St. Peter Street Sons Co., Limited

Large Variety. Low Prices.

Brooms

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nwo sti lis \$1881 bns 107.8[] has proven itself to be a splendid medium for discreting and and increasing petronage for many a gracer. Unce taken with an ather of least delicions

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Sells well with fair profit. CHAKI BUTHER SO ospecially when con

Aght contomers apo agut botte. Made from best material Are pure and wholesome.

Telegraph, Telephone, Write!

Do not

be afraid to telegraph or telephone from a long distance for "rush orders" on any of the standard goods that we are agents for. If there was ever a time when we should be alert to our customers' interests it is right now during the holidays.

And no matter whether you write, telephone or telegraph, your orders shall have the same prompt attention whether they are large or small. There'll be unbounded hospitality at the Christmas table this year. Think of the thousand and one little luxuries that will be spread at the feast – are you stocked with the following Christmas holiday sellers?

The "Thistle" Brand

Canned Haddies Digby Chicken Kippered Herring

The "Griffin" Brand

Prunes, Seeded Raisins Dried Apricots, Peaches Pears, etc.

Codou's
French Macaroni
and Vermicelli

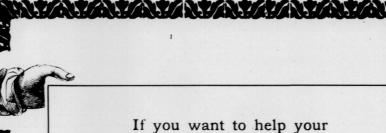
MacUrquarht's Worcester Sauce

Stephens' Pickles

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale, Montreal.

23 Scott St., Toronto.



BEST FRIEND

the housekeeper to have

MERRY **GHRISTMAS**

recommend her using

Jonas' Flavoring **Extracts**

for her Xmas cooking. When she uses these Extracts she saves time, and her cooking is

DAINTY AND DELICIOUS.

If your wholesaler cannot supply you send direct to

Henri Jonas & Co., Mfrs.

MONTREAL.

Now For

Christmas!

The satisfactory "after-dinner" Cigar is long remembered in the holiday season when men are thinking more of their pleasure than of business—this is one good reason why you should lay in a stock of my Cigars.

In your order for an assortment of a thousand or more you should include one or two hundred each of my famous "Pharaoh" toc. Cigar and my "Pebble" 5c. Cigar. These brands are the best two selling lines in all Canada—especially for Christmas! Send in your orders early, gentlemen.

J. Bruce Payne, Cigar Mfr., Granby, Que.

Be sure it is Mince Meat you can recommend.

If it is Lytle's Mince Meat you can recommend it.

MINCE MEAT

- FOR -

CHRISTMAS

You know our pickles and jellies. They are always to be depended upon. So it is with our Mince Meat.

T. A. LYTLE & CO.

124-128 Richmond St. West,

TORONTO.

The Best Will Be None Too Good!

Good things to eat in holiday time must be very good—above the ordinary. Good things must be better yet and better must be best. They must tickle the palate as never before especially at Christmas.

Wouldn't it be good judgment on your part to supply your customers with the best Rolled Oats, and hence stock up with Tillson's Pan-Dried? Wouldn't it be good business for you to do so?

This is the brand whose rich, nut-like flavor, cleanliness and freedom from hulls lifts it far above all other brands, because "Pan-Dried" knows no competitor. Don't forget what folks want and will have in the holiday time—"the best will be none too good," and this applies to the satisfaction of your customers as well as to increased profits for your own bank account through selling

Tillson's Pan=Dried

Rolled Oats.

\$\$

The Tillson Co'y., Limited, Tilsonburg, Ont.

Your Christmas Trade Demands Fine Fruits

We Have Them MEDITERRANEAN FRUITS

Autumn Clusters -	Full	Bxs.				"Sonoma,"	California,	50-1	b.	bxs.,	80/90
Premier Clusters -	"	"	and	1/4-	Bxs.	"					80/90
Finest Selected Clusters,	"	"	"	1/4	"	"					70/80
Imperial Cabinets -	**	"				"Oregon"	"	25	"	"	50/60
Black Baskets	"	"	"	1/4	"	"	"	25	"	**	40/50
						16	"	50		66	60/70

WE HAVE A LARGE SUPPLY OF ALL KINDS OF NUTS, FIGS, ETC.

W. H. GILLARD & CO., Tea and Coffee Importers, Hamilton, Ont.



Rowat's Pickles, and Rowat's Worcester Sauce

The most popular in Canada.

Agents A. G. Snowdon,

10 Lemoine Street, F. H. Tippet & Co., 10 Water Street, C. E. Jarvis & Co., Holland Block,

Montreal. St. John, N. B. Vancouver, B.C.







Batty&Co.

LONDON.

INDIAN **CURRIES** AND CHUTNIES.

Makers of High-class

OLIVES

AND

PURE

OLIVE

OILS.

ALL KINDS.



SAUCES ALL KINDS. TH

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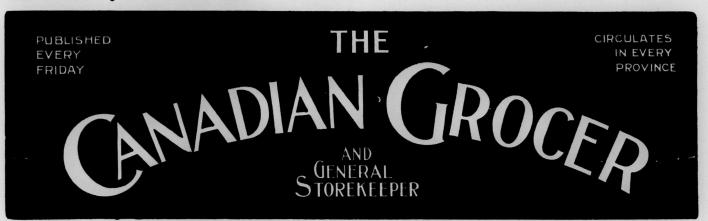
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and co Friday THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba. British Columbia and the Territories. In using THE GROCER you cover the field.



VOL. XIV.

TORONTO AND MONTREAL, NOVEMBER 30, 1900

NO. 48

GROCERS' COFFEE SALES.

THE Philadelphia Grocers' Review gives the following account of an address given at a meeting of the Retail Grocers' Association by a Mr. Quinn, on the subject of increasing coffee sales:

" In commencing he stated there were

FOUR ARTICLES

that every grocer who wished to build up a good business should pay particular attention to, viz.: Coffee, tea, flour and butter. Coffee especially was a thing that people would travel a great distance to obtain good. Such being the case it would pay every grocer to make an especial study of his coffee trade. To do this it is necessary that the grocer himself should know

HOW TO MAKE COFFEE

properly so as to be able to speak with authority on the subject. Not only about coffee, but about everything else in his line of business, he should be wide awake and willing to learn. As a general rule the man who knows it all, generally knows it all wrong.

"As it is impossible to build up a trade on poor coffee it is necessary the grocer should have

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S.

GOOD COFFEE TO BEGIN WITH.

But this is not all. Seven out of ten of the complaints the grocer receives about his coffee comes from its not being made properly and not from any fault of the bean. This is shown when the customer comes and complains about the coffee she got Friday saying that which she bought Tuesday was all right, when both are part of the same roast. Which shows that it is just as necessary that

THE CUSTOMER SHOULD KNOW

how to use the coffee properly as it is that the grocer knows he has sold good coffee; and that he also knows how to make a good cup of it himself. How shall he do when someone complains to him? It is a case of keeping a customer or losing one. Which shall it be?

"It is here that his knowing how to make it himself will stand him in good stead. First of all he should ask the complaining customer a question or two and find out the cause of complaint. Sometimes they will say that the

COFFEE HAD A BURNT TASTE.

This, instead of being caused by poor roasting, is oftener caused by people putting the coffee in the bottom of the pot and letting it sit on a hot stove, where it will get as thoroughly burnt and spoiled as any roaster could do it in roasting it. Boiling coffee also spoils it, as the caffeine and oil which contains all the flavor is thus lost and an excessive amount of caffeine is extracted. Boiled coffee is not fit to drink.

THE PROPER WAY.

"The proper way to make coffee is to pour boiling water on it and let it stand five minutes, at the end of which time all the flavor in it has been extracted. Mr. Quinn stated that at his place of business he tests his coffee right before his customers, as demonstrated merit is something they cannot get away from. After tasting a certain kind of coffee, they will know it is their own fault if it is not as good when made at home. He had his testing apparatus with him, and proceeded to give those present a demonstration. Some years ago, to keep

coffee good after making it, it was necessary to have an expensive coffee urn; now,

THIS IS DONE AWAY WITH

by a simple filter bag, which will fit the inside of any coffee pot. Under the old way of making coffee, unless it was used immediately it was made, the coffee would spoil by standing. By using a filter bag, however, the coffee may be left standing for hours and will still be good. First

HAVE BOILING HOT WATER,

then put your dry coffee in the filter bag (Mr. Quinn allowed 6 oz. dry coffee to make 4 qts. liquid, which is less than the average housekeeper uses, to obtain poorer results), and pour the boiling water through it into the pot. The coffee can be made stronger by repeating the operation and repouring the coffee through the filter bag.

PULVERIZED COFFEE

is not so good to use as the ground coffee, as it cakes and does not allow the water to circulate freely through it. Remove filter bag with exhausted coffee from the pot, as nothing of flavor remains in it, and your coffee will be as good three or four hours after as when first made. In pouring the coffee into cups, always put the cream in first, as the hot coffee scalds it.

"Mr. Quinn made four quarts of coffee in exactly four minutes in the manner just stated. The coffee he used he retails at 25c. per lb., and those who were fortunate enough to get a cup said it was excellent. His testing outfit consisted of a four-quart agate pot (coffee made in metal pots turns black from the action of the tannin on the metal), a dozen cups and saucers, the filter bag and hot water. The outfit could be

BOUGHT FOR A FEW DOLLARS, yet Mr. Quinn says by using it he has sold as much as 350 lb. of one kind of coffee in



Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

To days of work, without other advertising. He also sells, to those customers who want them, filter bags like he uses in demonstrating, so as they will have at their disposal the means of making good coffee.

"He had a number of these bags for any of the grocers who wanted them, and there was a grand rush towards the platform by those present to obtain them."

CALIFORNIA'S FRUIT CROPS.

THE CALIFORNIA FRUIT GROWER of November 3 contains an interesting article in regard to the fruit crops of that State. The following table gives, in tons of 2,000 lb., the shipments from California since 1890:

	Fresh De iduous	Oranges and	Cured fruit, including
	Fruit.	Lemons.	Prunes.
1890	34:043	34,219	32,310
1891	50,550	46,925	32,925
1892	59.375	34 860	29.770
1893	79.950	80,838	41,500
1894	89.788	59,063	51,750
1895	66,284	115,829	61,327
1896	-57,650	99,175	48,575
1897	72,625	95,676	88,445
1898	69.775	180,660	.76,700
1899	96,950	131,917	86,930
			Walnuts
	Canned		and
	Goods.	Raisins.	Almonds.
1890	40,069	20,565	789
1891	32,400	22,800	1,360
1892	55,280	26,684	2,095
1893	27,851	13,438	1,798
1894	53,062	47,056	3.951
1895	31,299	46,388	3.234
1896		34,438	4.975
1897		39,051	5,810
1898		47.840	5,820
1899	and the same of th	36,010	6,669

The prune crops of the world are given below, the 1900 figures being estimated:

	1900. Lb.	1899. Lb.
California	125,000,000	114,227,000
Pacific Northwest	9,960,000	3,000,000
France	90,000,000	20,000,000
Bosnia and Servia	83,000,000	110,000,000
Totals	307,960,000	247,227,000

The Californian crop of lima beans for 1900 is estimated at 200,000 sacks, as compared with around 100,000 sacks in 1899 and but 32,000 sacks in 1898. The usual supply for one year is about 1,200 carloads or, say, 480,000 bags, and the great short-

age shown in the crop figures just given is the result of dry conditions prevailing in the bean-producing districts during the past three years, and to the lesser acreage, much bean land having been planted to sugar beets in late years.

The 1900 crop of raisins in California is believed to be somewhat larger than last year's yield. The walnut crop of 1900 will be about 450 cars, 100 cars less than the last crop.

The canned goods pack of California for 1900 will probably show a smaller total than that of 1899, when 3,003,171 cases of fruits and vegetables were put up.

RICE IN INDIA.

A paper published in India, says: "The heavy rain in and about Calcutta is said to have played havoc with the local rice crop, and the actual loss will probably be several crores of rupees. It is seldom that trouble of this kind arises, for in India we are more accustomed to drought than deluge. Fortunately for the cultivators and the population generally, there will be a splendid rice crop in other parts of Bengal, and in certain districts of the N.-W.P., Oudh and the Central Provinces. Prices, therefore, should not reach a high level as supplies can be poured into the inundated tracts by rail."

ANSWERS TO INQUIRIES.

"A Subscriber," Hamilton, writes: "Would you kindly give me the names of some reliable firms in Halifax who handle Bass' ale in bulk or draught. I would consider it a great favor if you can comply."

Remarks.—Perhaps some of our readers can supply the desired information.—The Editor.

URGING A REDUCTION IN TEA TAX.

Tea importers of Philadelphia will make another effort to have Congress remove the tax of 10c. per lb. on tea, and have appealed to the National Board of Trade and Transportation for aid.

SAUCE AGENTS WANTED.

Mr. J. H. Stephens, the managingdirector of Courtenay's Worcester Sauce Syndicate, Limited, is on his way to this continent, and, in the interest of his firm, will visit several of the commercial centres of Canada and the United States. The firm's sauce has a large sale in other countries; in fact, it was the largeness of the demand on that account that has hitherto prevented an effort being made to cultivate the Canadian market. Now, however, it proposes to do so, and one of the objects of Mr. Stephens' visit is to appoint agents. Those who have special facilities for pushing sauce should get into communication with Mr. Stephens on his

NEW STORES STARTING.

A. L. Current has started as grocer in Alliston, Ont.

T. J. Morris is starting as grocer in Sydney, N.S.

J. W. Collins has started as grocer in North Sydney, N.S.

John Hill, manufacturer of cigars, Hamilton, has opened a retail store.

A COFEEE TRICK.

A retailer in up-town New York whose customers demand hot, fresh - roasted coffee, has an ingenious way of supplying it without the trouble of roasting all his coffee in the store. He uses a small sample roaster, such as brokers employ, and in this roasts a pound of coffee at a time. Instead of cooling this pound of hot coffee in a sieve, he dumps it into several pounds of the same roasted coffee which is cold, and by stirring the two together the result is a uniformly warm batch such as he wants. The sample roaster makes smell enough to give the store a reputation as a coffee roasting establishment, and doesn't cause a great amount of dirt or annoyance. - The Spice Mill.

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WE THANK YOU

MR. GROCER for our big sales this Autumn. We know you are responsible for this state of affairs and WE'LL RECIPROCATE all we can by giving prompt despatch to all orders you favor us with—they will be SENT OUT same day AS RECEIVED.

WIRE OR TELEPHONE US IF IN A HURRY.

Lucas, Steele & Bristol, Wholesale Grocers, Hamilton, Ontario

THE PAST WEEK HAS MADE LARGE INROADS ON OUR STOCK OF



MORE ESPECIALLY IN

Malaga Raisins, .

POUND CARTONS

AND Smyrna Raisins,

TO RETAIL 3 LB. FOR A QUARTER.

Large orders by mail and through our travellers have been booked for these (the Trade are quick to act when they strike a snap as these Raisins are). . We are selling large quantities of Valencias,

Trenor's and Arguimbau's, Fine off-stalk.

Such are, from first arrivals, in elegant shape, and first-class large fruit, in fact, far superior to the RAIN-DAMAGED selects now being sold from England, with no brands given.

Our Batger's Mixed Peels, cut in 1 lb. and half-lb. Cartons. are just what the thrifty housewife needs. Give them a trial.

SHELLED WALNUTS will not be in till middle of December. We have no cold storage stock of old goods.

Here is a line bound to be a great seller-but not Xmas Goods-

MACKEREL IN POUND TINS, TO RETAIL AT 10c.

JAMES TURNER & CO.

IN STORE THIS WEEK:

HAMILTON, ONT.

Demerara Crystals, large cut, and very dry, in sacks of 250 lb., at quick-selling figures.



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters
TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



NOW IS THE TIME TO BUY XMAS FRUITS.

We Carry Full Range.

Malaga Raisins California Raisins California Prunes

All kinds of Nuts, Figs and Dates at lowest prices.

T. KINNEAR & CO., Wholesale Grocers, 49 Front St. E., TORONTO.

GROCERS' DYSPEPSIA.

UNDREDS of men in New York are suffering from a most insidious and energy-sapping form of indigestion known as "grocers' dyspepsia." Buyers for grocery houses and commission merchants are the ones who suffer from this peculiar ailment, which is caused by their inevitable propensity to taste the crackers, fruits, spices and other tempting forms of food which are displayed by the wholesalers.

"Do you see that tall, lanky, cadaverous fellow over there?" asked a prominent wholesale grocer. "Well, what would you say was ailing him? Dyspepsia? Well, sir, you have hit the nail on the head. But it isn't any common, ordinary sort of despepsia from which he is suffering. Not a bit of it. It's what we in the trade call 'grocers' dyspepsia,' and it seems to me the name fits the case exactly. Now, just watch him.

"You see the first thing he does is to make for that bag of roasted coffee beans. There go some into his mouth. Now let us see what the clerk is going to show him. If it is anything softer than a cocoanut, you can wager he will sample it. Prunes! Well, he is good for about an eighth of a pound of those.

"Now that fellow-he's a well-known

buyer for one of the largest grocery stores up town, by the way—probably visits from eight to ten wholesale houses in the course of a forenoon. In every one he will taste of something, a cracker, a cinnamon stick, some dried fruit, or, worst of all for the state of his health, a handful of cloves. It doesn't seem much to be sure, but he gets the habit, and day after day he goes through the same performance, and then wonders why he is troubled with indigestion.

"I was speaking to a doctor about it only last night. He said that eating continually, as many of these buyers and commission merchants do, is enough to ruin the best digestive apparatus provided by nature. The stomach can't stand the wear and tear of always being obliged to work. Then, much of the stuff that these men can't seem to resist, is bad enough, even when taken with other food. When taken alone they prove most pernicious in their effects. Take spices, for example. They continually excite the secretion of the glands of the digestive organs, and in time succeed in exhausting the gastric juices. Then the glands themselves become abnormally large, with the result that they are unable to perform their proper functions.

"The punishment for these indiscretions seems bad enough, doesn't it? Yet I like to think of it as a sort of Divine retribution.

for there is another side of the story. You can readily realize that the loss to us is considerable when I tell you that some 50 of these men come in every business day in the year, and that fully three quarters of them indulge, so to speak. I know no way to cure buyers of the habit, except to do with them what my first boss did to me."

" "What did he do?" was asked.

"Well," said the grocer, with a slight chuckle, "when I was a lad, my first position was with a wholesale grocer. The morning I started in the boss said to me: 'You see a lot of nice things around here—raisins, fruit, crackers, cinnamon, etc.—don't you? Now, I want you to eat all you feel like eating. Understand?'

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"Being a most innocent and unsuspecting youth, I followed his directions literally. I didn't do a thing to those raisins. I also dipped into the coffee and sugar, and polished off about half a pound of crackers.

"The next day I stayed at home with mother. When I appeared again, and was greeted with a knowing wink from the boss, I tumbled to his scheme. It was successful, for I never cared to taste the dainties I saw around after that."—Mail and Express,

The Western Condensed Milk, Canning, Coffee and Creamery Co., Limited, Mission, B.C., have applied for a charter.



CHEESE?

WE HAVE IT

no matter what you may require.

Imperial, Goat Brand Roquefort (in jars), Societe Roquefort, Gargonzola, Gruyere (Swiss), Edam, English Stilton, Canadian Stilton, Canadian Cheddar.

THE BEST QUALITY THAT MONEY CAN BUY.

GET OUR QUOTATIONS.

A. F. MacLaren Imperial Cheese Co., Limited, Toronto



NEW, FANCY DATES

HALLOWEES

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS,

TORONTO

PRODUCTS FROM TRINIDAD AND JAMAICA.

R. C. S. PICKFORD, one of the directors of The Pickford & Black Steamship Co., who has been in Toronto for several weeks trying to interest manufacturers and others in the West Indian trade, has received some of the goods from Trinidad and Jamaica which were exhibited at the Halifax Exhibition.

The articles of Trinidad production are as follows: Annatto, molasses, cocoanut cake, cocoa, gum balata, sugar, coffee beans, kola nuts, asphalt, cocoa beans, lucumo mammosum, casheu nuts, mace, Angostura bitters, W. I. sauce, mango chutney, Siegert's bouquet, cacao butter, cacao oil, guava jelly, hot sauce, lime juice and cocoanut fibre.

The articles of Jamaica production are: Cocoanut shell, mangrove bark, cocoa beans, pimento, kola powder, cassava farina, nutmegs, banana jam, preserved tamarinds, West Indian pickles, guava jelly, natural ginger, lime juice, orange wine, Levy Bros'. rum, ginger wine, Finzi's rum, Wray's rum, aniseed, peppermint, pimento dram, bay rum, kola wine, kola elixir, aer. water.

The goods have been placed in the office

of the Canadian Manufacturer's Association, where they are open to inspection.

It is probable that the list of goods will be supplemented during the winter months.

GUATEMALA COFFEE.

The United States consul at Guatemala. writes: "The delay in shipping coffee from this Republic is caused by the poor condition of the roads, owing to the heavy rains, which prevents transportation to the ports. While this reason is the one generally advanced, I am of the opinion that the "finqueros" are holding back with the hope that the duty of 6 pesos (\$2.70, at present rate of exchange) a quintal (100 lb.) will be remitted. Coffee shippers in Guatemala are exceedingly worked up on account of this new export duty, saying that the exchange has dropped about 200 points, and therefore the 6 pesos means a greater gold outlay by 33 1/8 per cent. than they would have had to pay when the decree fixing the duty was promulgated; besides this, the coffee quotations abroad are considerably lower than was expected. As the largest coffee fincas are owned and worked by Germans, the hardship will affect them most. There seems to be little hope of a revocation of the decree fixing the export duty above mentioned."

COAST SALMON PACK.

A statement from The San Francisco Trade Register's compilation of the Coast pack of salmon for 1900 compares as follows with that made by the same paper for the previous year:

			Cases.
		1890	
Coast	pack for	1900	. 2,843,132
	Decrease	e	. 358,043

The decrease was not well distributed, though all districts save Alaska contributed to the total as follows:

	Cases.
Puget Sound	531,324
Columbia river	
Fraser river	
Other sources	14,661
Decrease	918,043
Increase from Alaska	560,000
Net decrease	358,043

The entire Coast barreled salmon pack is given at 27,993 for 1900, which includes 19,933 barrels from Alaska and 8,000 barrels miscellaneous, made up of 5,000 barrels packed on Puget Sound and 3,000 on Fraser river, Columbia river and the Oregon coast. For 10 years prior to last year the average had been 14,000 barrels a year.

The stock of the estate of M. A. Casey, grocer, etc., Ottawa, has been sold.

YOUR HEALTH

as everyone knows, depends largely upon the food you eat—it must be pure and wholesome.

Of all the excellent attributes of **UPTON'S**MARMALADE, JAMS and JELLIES, we place this one of *Purity* first and foremost.

Not only because it is the most important, but also

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because "Purity and Unadulterated Quality" is the motto in the factory where UPTON'S products are manufactured.

A. F. MacLAREN IMPERIAL CHEESE CO., Limited, TORONTO

A CORNER FOR CLERKS.

Conducted by W. T. Robson.

THE following letter came to me from the president of the Grocery Clerks' Association, of Toronto:

Editor "Clerks' Corner,"

CANADIAN GROCER, City.

Dear Sir,-It has been a pleasure to me to note the interest displayed in this "corner" of our already popular magazine, and my earnest desire and hope is that every clerk in the city will read, learn and digest this part at least. I, for one, cannot understand how a clerk can keep abreast of the times, or even in sight of the demands of our calling, without very carefully reading the journals at his disposal and associating with his fellows for self-improvement, as well as helping others to improve. We will gladly welcome clerks to our association meetings, held on the second Tuesday in every month in the I.O.F. Temple Building, where matters of mutual interest are discussed, and so your readers are heartily invited to come and share the good work. No fees or dues are asked for, but the only qualifications are being a retail grocery clerk and of good character.

> Yours, for the good of clerks, R. H. HUDSON.

Were I a grocery clerk in Toronto, it would be a great privilege to attend and assist in meetings of the above description. Such associations cannot be otherwise than helpful to the young men who are anxious to increase their knowledge of the business in which they are engaged. It speaks well for the intelligence of the grocery clerks of Toronto, to have an organization with such aims and objects. I shall always be most happy to do anything to further the interests of this association. They and this department of this journal have precisely the same object. Our interests are identical. To be a successful clerk, nowadays, requires more skill, energy and intelligence than it did 30 years ago. The trade press is doing its full share in developing the clerks of to-day, and this paper in particular is anxious to do its share. Are there any more grocery clerks' associations in Canada? Will some of my readers kindly inform me?

"S." answered an advertisement in one of the city dailies rea situation. He received a reply from one of the employment agencies requesting him to enclose \$1 and they would put him in communication with the firm who wanted the clerk. He wants to know: "Shall I send the dollar?"

My experience with employment agencies has been very limited. From what others have told me, I would not send \$1 to any of them. Some have told me they have done so, and have never had a line from them afterwards. In a matter of employment, I would want to deal with princi-

pals only, and would not have anything to do with employment agencies. There may be honest concerns running employment bureaus, but there has been so much fraud in connection with this business that I would advise my friends not to have anything to do with them. The honest will have to suffer for the deeds of others.

"Chas. B." tells me about delivering with his wagon a package of blue, value 5c., to a residence a mile away from the store.

There is too much of that in the grocery business at the present time. Frequently we deliver a small loaf of bread, the profit on which is Ic. Customers are not considerate in this matter. I heard from one merchant how he brought the fact that it cost money to deliver goods to a customer. This person came into the store and wanted some small article delivered up to his house right away. The grocer said: "My friend, I would rather give you this than deliver it. The cost of delivering is more than the value of your purchase." He further said to me: "This same thing had happened frequently, and I determined to stop it, even if I lost this customer's trade. But I didn't lose it, and had no more trouble with this customer regarding the delivery of small packages."

It is a difficult matter to deal with. No merchant wants to lose trade, yet we are frequently imposed upon in this respect by our customers, who, if they would but think, would readily see the injustice of asking to have delivered any article of little value.

I have just heard from a young friend who is about starting in business for himself. In the few weeks this department has been in this journal, several of my friends have made changes, some to enter partnership, others to start for themselves. This brings very forcibly to me the old saying: "The clerks of to-day are the merchants of to-morrow." And we are glad that it is so. If a man is a good clerk the chances are that he will be a successful merchant. To a large degree the conditions are the same. That which goes to make a successful start enters largely into the requirements of a merchant.

"Age 15" wants to know is it right to smoke?

I think it is. E. W. Box, the editor of The Ladies' Home Journal, whose writings have always been an inspiration to

me, said: "Don't smoke until you have reached 30." For a boy of 15 years, I would say, it is decidedly wrong. I am not a crank regarding the use of tobacco. There are some old friends of mine whom I am pleased to see smoking—they seem to derive from it so much pleasure. The use of tobacco in any form during working hours by any person employed or connected with a grocery is decidedly out of place.

"E.McF."—Should a clerk tell a traveler how the stock is in a certain line?

No, he has no right to give information to a traveler. It makes it harder for the buyer, supposing he did not want to buy the line of which you gave the information. Nearly every grocery store has too many lines of package teas, soaps, baking powders, etc., and they are constantly dropping some and adding others. If the traveler did not know how the stock was, all it would be necessary for the buyer to say, would be: "We have enough to supply our trade." Possibly a buyer should tell the traveler he is dropping a certain line and his reasons for it, but there are times when he has not the time. It is his duty to buy for his customers the goods that sell the best and get rid of the "stickers."

"J.P." wants to know how to make an attractive window with only a small stock to draw from.

A person can only reply to such a question as this in a general way. To put in a nice window, as a rule, costs money and time. Then, again, you must have stock, and the less stock you have the more serious the problem. I saw a photo of the prize grocery window in England. The amount of stock used was far more than that kept in an ordinary store. Just now be liberal with your decoration; use goods sold at this season of the year. Give it an appearance as much like Christmas as possible. Bottled goods and fruits well arranged always look well. Brighten up the store as well as you can, rearrange things generally. Your customers will appreciate a change in the appearance of your store.

BETTER OFFER TO CREDITORS.

At a meeting of the creditors of G. A. Pyke & Son, wholesale grocers, Halifax, on Saturday last, that firm increased its offer of 25c. on the dollar to 25c. cash and 15c. additional, secured, at 6, 9 and 12 months. There is also a proviso that in case the Richardson mine, in which the firm had an interest, sells for \$150,000, figures at which it is now bonded, an additional 10 per cent. will be paid. The liabilities of the firm are estimated at \$60,000, and assets at \$38,000.

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IN LINE **CHRISTMAS** TRADE.

We are daily adding to our splendid stock of the season's requirements. We offer this week

New Grenoble Walnuts, PURE MAYETTES, quality very fine. New Hallawi Dates, **New California Seeded Raisins**

2 Crown and 3 Crown, in 16-oz. and 12-oz. Cartons.

EBY, BLAIN CO., LIMITED

TORONTO.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS,

TRADE CHAT.

N average price of 10 to 10 1/4 c. per lb. was received for the cheese made by several Ontario cheese factories this season.

W. H. Davis intends starting a grocery store in Oxford, N.S.

A. D. Towle is starting a wholesale buttered-popcorn business in Peterborough,

Banes & Co.'s cheese factory at Ste. Agathe, Man., was burned to the ground last week, causing a loss of \$3,000.

It is announced that 14,000,000 bush. of grain have passed through the C.P.R. elevator at Depot Harbor, Ont., during the season now closing. Over 20,000 tons of coal have also been handled at this port.

The Standard Pork Packing Co., Toronto, is offering a portion of its stock for sale at par. It is capitalized at \$40,000 with the following board of directors: Ald. James Frame, E. Mackenzie, S. M. Matthews, Geo. Puddy, and Thos. Merry.

According to The Sarnia Canadian an immense quantity of beets have been grown in the township of Sombra, Ont., for the factory, and are now being taken over to Marine City, Mich., by a vessel which the company has engaged for the purpose. The yield of beets has been good, the prices

paid are satisfactory, and the Sombra farmers are very well satisfied with the result of their first year's experience in sugar beet growing.

John H. Webster has disposed of his grocery and butcher business in Fordwich, Ont., to John Nicholls, who will in the future carry on the business. We believe that Mr. Nicholls understands the butcher business and we wish him every success.

PER CENT. OF PROFIT.

HERE is a little matter to which the retailer should give attention, whether he is engaged in a large or a small business, says The St. Paul Trade Journal. He knows that if he is to be successful he must sell his goods for something more than he paid for them. But, how much more?

Before this can be satisfactorily decided, the dealer must know just what his goods cost him. Suppose an article is laid down at \$1, and is sold for \$1.10. It is entirely misleading to suppose that the profit was 10

There is something to be added to the original dollar before it can be decided as to the amount of profit, if any, provided the goods were sold at 10c. advance, which, superficially considered, seems like a fair profit.

There is the matter of rent, taxes, insurance, clerk hire, interest on capital, to say nothing of the cost of heat, light, stationery and various other things coming under the head of miscellaneous business ex-

A per cent. of these must be duly added to the original dollar, and it is a prettly large business, very economically conducted, if the 10 per cent. is not all eaten up.

How many traders take this view when fixing the cost of their goods? It is known that many do not. They buy and sell a good deal, and yet do not "get on." Palpably the reason for that condition is that they do not conduct their business on the right basis.

THE RAISIN COMBINE.

Private telegrams from the Coast to-day state that the Raisin Growers' Association has succeeded in its efforts to control the situation by purchasing the bulk of the stock offering from outside sources. This is welcome news for dealers here, as it will have a tendency to rehabilitate the situation. Dealers, however, are somewhat chary of accepting these advices without positive confirmation from headquarters. The news had little effect upon the market to-day .-New York Journal of Commerce, Novem-

Make a Leader of



I. M. Douglas & Co. Canadian Agents Montreal.

LEA & PERRINS' SAUCE

The most perfect condiment in use.



N.B. - It invariably pays to push a good article.

OTTAWA AND TOURIST TRAVEL.

Board of Trade met on Saturday night, Mr. R. W. Shannon presiding. The importance of advertising the superior attractions of the Ottawa and Gatineau district for tourists was fully discussed, and it was decided to utilize the winter months in advertising the city and district as widely as possible. Some time ago, Mr. C. E. E. Ussher, general passenger agent of the C.P.R., promised to use his influence towards securing more space for Ottawa in the C.P.R. literature, and he will be asked to do as much in that line as he possibly

The Grand Trunk passenger agent will be asked to assist, and also the representatives of other roads.

The committee recently asked many of the leading publications on the continent, such as The Scientific American, to give Ottawa a "write-up," and replies of a most favorable character have been received.

The committee after considerable discussion, decided to try and get up a booklet setting forth the attractions of Ottawa and circulate it all over the continent, and especially where it would be most likely to attract tourists. It was considered that \$i,500 would be necessary as it would require to be the finest of the fine from a typographical standpoint.

The city council will be asked to give \$500 on condition that the board of trade raises the \$1,000 balance. Should the council not have sufficient interest in advertising the city, and refuse the request the project will be dropped.

Those present were: R. W. Shannon, chairman, and A. Holland, W. M. Southam, G. S. May, C. J. Smith, Cecil Bethune and G. F. Henderson.

A RETAIL ASSOCIATION FOR WINDSOR.

THE Retail Grocers and Provision Dealers' Association of Windsor, Sandwich and Walkerville, Ont., has been reorganized. It will be remembered that a similar organization was formed in Windsor in 1891, but owing to questionable practices on the part of a few of the members in less than three years the association disbanded. The new organization has been formed under the most favorable auspices and bids fair to be a success.

The following officers have been elected: President, John M. Duck, Windsor; Vice-President, C. F. Pequenot, Sandwich; Secretary, B. G. Davis, Windsor; Treasurer, Geo. H. Nairn, Windsor.

As a number of members of the old association, including the energetic secretary,

who was again unanimously elected to that important office, are on the board of directors in the present association, it is hoped that the new ship will be steered clear of the rocks on which the old one foundered.

Among the first decisions reached was that trading stamps, coupons, and other gift enterprises, so prevalent in the trade at present, should be discontinued by all members.

Another matter which will receive the attention of the association is the hawkers and pedlars' by-law of Windsor. This by-law was passed by the Windsor council last June, but, owing to the opposition of the police magistrate, has been enforced but indifferently. Unless the by-law is more properly enforced it is likely that the association will have the attention of the Attorney General drawn to the matter.

TEAS IN NEW YORK.

The market showed some irregularity. Black teas were flat, demand being decidedly limited, the line orders received being strictly of a hand-to-mouth character, and practically no interest was shown in invoices. Offerings, particularly of Congous, continued large and prices were irregular. Country greens, however, showed a tendency to harden. The volume of business transacted in these grades was very moderate, still, as buyers were showing more interest than noted a few weeks ago, and with no excessive offerings values were firmly maintained.—N. Y. Journal of Commerce.

The property of the Montreal Cold Storage Co., Montreal, was sold on Tuesday by auction. W. F. Robinson, who made the purchase and paid the \$132,000 by an accepted cheque, is bookkeeper in the office of McGibbon, Casgrain, Ryan & Mitchell, who are solicitors for the Merchants Bank of Halifax. None of the parties interested would make a definite statement as to whom Mr. Robinson was bidding for.

The peach crop of 1900 was one of the largest, if not absolutely the largest on record, the production in New Jersey, North Carolina, South Carolina, Alabama, Mississippi, West Virginia and Tennessee being double or nearly double the 10 year average; in Delaware, Maryland, Virginia and Georgia more than double such average; and in New York, Pennsylvania, Kentucky, Louisiana, Texas and Arkansas 50 per cent. or more above the respective averages of those States for the last 10 years. Of the more important peach-growing States, California, with seven points below its 10 year average, alone reported an unfavorable condition .- California Fruit Grower,

PRIZE WINDOW CONTEST.

THE Bee Starch Co. have just completed a successful window-dressing contest among the grocers of Montreal. In all, it cost the firm about \$1,100, but they believe that the amount of advertising they obtained more than repaid them for their expenditure.

It was worked this way. To each of 100 grocers in the city was sold five cases of "Bee" starch at \$5 a case; one extra case was given free of charge so that each grocer got six cases of starch for \$25. With this starch a window was to be dressed, and the best dressed window in the city was to get a prize of \$150. Ten money prizes in all were offered.

Impartial judges awarded the prizes as follows:

1st prize, \$150—A. A. Perry & Co., corner St. Catherine street and Greene avenue.

2nd prize, \$100-P. Daoust, 1830 St. Catherine street.

3rd prize, \$75-Wark Bros., corner Sherbrooke and St. Lawrence streets.

4th prize, \$50—Casselman Bros., corner Fort and St. Catherine streets.

5th prize, \$25—M. Repentigny, corner Wellington and Nazareth streets.

6th prize, \$20-W. J. Maloney, corner St. Antoine and Vignette streets.

7th prize, \$15-P. Bruneau, corner St. Lawrence

and Vitre streets.

8th prize, \$10—Larendeau & Frere, corner St.
Paul and St. Claude streets.

9th prize, \$5 — E. E. C. Authier, 1758 St. Catherine street.

1301 Notre Dame street, corner Amherst street.

The contest was spirited and a large number of handsome displays were set before the public gaze. The first prize trim was particularly attractive, and Mr. Perry went to a great deal of trouble and expense to produce a good effect.

The window was handsomely draped throughout and the mantel work now so much seen in windows appeared here. In the centre front was placed a bee hive, covered with a glass top, showing the bees at work inside. At each side were packages of "Bee" starch interspersed with artificial flowers from which the bees were supposed to be able to extract honey. To the rear of this display, upon a small elevated platform, was placed an artificial bee about three feet long, and large enough in the head to have electric lights for eyes. For a digestive apparatus the bee seemed to have an electric battery, for the gauze wings attached kept going up and down all the day long. This, naturally, proved a novel attraction, and, the first day the trim was on display, a crowd in front of the window continually kept the street blocked. In the centre of the background stood out a circle lettered to read, "Try 'Bee' Starch." The letters were made of gauze and an electric light in the rear made it legible even to a person across the street.

HIGHEST AWARDS and PRIZE MEDALS at EXHIBITIONS. Appointed by Royal Warrant Black Lead Manufacturer to



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H.R.H. THE PRINCE OF WALES.

FOR "CLEANLINESS" USE ONLY



NIXEY

REFINED

BLACK LEAD

The Richest, Deep Lasting, Most Economical and Profitable Black Lead in Existence. Sold in 1d., 2d., 4d., and 1s. sizes.

Insist on having the Original Block Black Lead, and still the best.





In 2, 5 and 10-cent Blocks.

> Sells freely.





Emery Cloth, all numbers.

NIXEY'S Egg Shell Enamel BERLIN BLACK.

Dries deed in a few minutes No Smell.

6d., 9d., 1/-, 1/6 and 2/- bottles

NIXEY'S Fine Black Varnish.

GLOSSY BLACK.

In 6d. and 1/- bottles

NIXEY'S "CERVUS" CYCLE CHAIN LUBRICANT IN 6d. TUBES. ENORMOUS DEMAND.

All kinds of Round, Square, Block and Powder Leads. Apply for Revised Price List and Advertising Novelties, Show Cards, etc., to

London, Eng. V. G. NIXEY, 12 Soho Square,

Keep on the Right Side

of a woman and that woman will continue to trade with you, *naturally*. Do you try your level best to keep a woman interested in you and your store? The

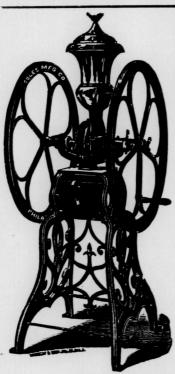
grocer who sells Windsor Salt (especially to a woman who has never used it before) surprises that woman with its purity, whiteness and freedom in the package—it never cakes.

And, too, Windsor Salt saves a woman time and patience, because it never varies from the one high standard that has made it famous—it is "the Salt of quality"—pure, white, crystalline.

The Windsor Salt Co., Limited, Windsor, Ont.

Windsor Salt.

Leading Wholesalers Sell It.



The Canadian Grocers Know

a good mill when it is presented to them.

They have taken up

COLES COFFEE MILL

Because it saves them dollars in money and pounds of energy when they grind coffee. It works easily, grinds evenly, and is recommended earnestly.

Agents TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

Coles Manufacturing Co.



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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

A GOOD YEAR IN ONTARIO.

HE Ontario Department of Agriculture report shows that the past summer has given Ontario a good harvest, as compared with former years. The following table, extracted from the report, shows that crops have been, generally speaking, considerably better this year than the average:

~1900	_	-1882-18	99-
Bushels	Per Acre	Bushels	Per
Fall Wheat23,369,737	21.9	18.491,171	20.2
SpringWheat 6,940,333	184	7,231,037	15.5
Barley 16 909,751	29.3	16,196,877	26 I
Oats 89.693,347	37.4	68,319 271	34.9
Peas 14 058,198	21.2	14,285,198	19.7
Beans 820,373	186	664.515	17.4
Potatoes21,476,489	131.0	18,596.662	176.0
Corn27,093.561	81.9	20,815,829	71.6
Turnips59.330,395	379.0	52 408,929	4190
Mangel Wurtzels 24,728,525	453 o	12,333.942	439 0

It will be seen that, with the exception of turnips, the yield per acre, which is of most account to the individual farmer, has been above the average this year in all the above products of the field. Spring wheat and peas show a somewhat smaller aggregate yield, because of decreased acreage, as the land has been devoted to other lines, such as beans, corn and mangel wurtzels.

In addition to good field crops, the past season has brought to Ontario a grand harvest through her pasture lands. Cheese factories and summer creameries all over the Province, in reviewing the summer, congratulate themselves on their large output and the readiness with which it has been absorbed.

The great development of mixed farming in recent years has made 1900 a good year in another respect. The growing of hogs has become an important adjunct of rural life to-day, and this year the production has reached larger proportions than ever, though figures are not obtainable.

This week, at two Ontario points, Toronto and London, exporters are busy slaughtering, preparing and packing turkeys for the Christmas trade. On Saturday last, a Toronto firm received an order for 10 tons of fattened chickens, through the influence of a sample shipment sent a few weeks ago. The demand in Britain for these goods from Canada is of comparatively recent date, as four years ago our exports of poultry were insignificant. The same facts are true, to a large extent, with eggs.

In addition to a good harvest of the various kinds of agricultural produce, the past summer has been one of good prices. Wheat and oats are about an average price. Potatoes are cheaper than usual. But the prices ruling for beans, bacon and cheese all season have been exceptionally high. Poultry is steadily becoming higher in price, and it looks as if, in a few years, the prices that obtained previous to the McKinley Bill in the United States might again rule in this market. Butter and eggs are not quite as high as they were last year, but are much above the average of the past 10 seasons.

Everything considered, the year 1900 has been a satisfactory one to the Ontario farmer, and hence to the Ontario merchant. In view of the fact that signs of a reaction from the industrial boom of the past two or three years in Europe are manifesting themselves, the good condition of the home consumer must be considered a satisfactory, and even fortunate, circumstance to all mercantile and industrial concerns in Canada.

THE EUROPEAN SUGAR BOUNTIES.

T appears that there is some prospect of at least a modification in the bounties given on sugar by the countries of Europe.

Last month a conference of German, Austrian and French delegates was held in Brussels to discuss preliminaries regarding the abolition of the bounties. At the final session France declared herself willing to agree to the abolition of direct bounties, to reduce the indirect by 50 per cent., and to make a proportionate alteration in the duties. This was agreed to by the delegates representing the other countries, and will be the basis of discussion at a new conference to be held shortly in Brussels. To this conference Great Britain, Russia, Italy and Belgium will be invited to send representatives.

The conference held some years ago was made abortive by the refusal of France, backed by Russia, to concede anything. The present proposal of that country to abolish the direct and to reduce the indirect by 50 per cent. is therefore significant.

A PROPOSED COMBINATION.

A COMBINATION, far reaching in its influence among the canneries of Puget Sound and the Fraser river, is being mooted.

A meeting to promote the proposed undertaking was held in Victoria recently at which there was a large representation from the Puget Sound canneries. Another meeting is to be held shortly.

The chief object of the proposed syndicate is the fixing of a price the canners shall pay for the fish they require.

The price paid to the fishermen for fish has been a bone of contention for some time and particularly during the past season.

Almost simultaneously with the announcement of the above comes a despatch stating that the combination among the Fraser river canneries has collapsed.

AN ELEMENT OF SUCCESS.

Close application to a subject may not always be p'easant, but it is the only way that anything can be mastered that is worth mastering. He who is contented with superficial knowledge is never well up in the race for success.

OUR MANUFACTURERS AND THE TORONTO FAIR.

ANAGER Hill, of the Toronto Industrial Exhibition, was examined a few days ago by the city council committee on Exhibition affairs.

During his examination he gave it as his opinion that the reason the manufacturers exhibited so sparsely at the Industrial was the pressure of business.

The manufacturers of Canada have certainly been busy during the last couple of years; in fact, they were never as busy before. But when Mr. Hill advances that as a reason for the smallness of their exhibits of late years at the Toronto Fair he utters what is hardly half a truth.

Business may have had something to do with it, but the chief reason was the treatment accorded the manufacturers by the management of the Industrial Exhibition.

The manufacturers are busy men. As a rule, it does not pay them to exhibit, for the business realized is usually small compared with the money expended. To exhibit the product of their factories, therefore, entails some sacrifice. Instead of recognizing this the management of the Toronto Industrial Exhibition has by implication, at any rate, acted on the opposite assumption. In effect the manufacturers could come or stay away just as they deemed fit.

Entertainment has become one of the essential features of the Exhibition. And we have nothing to say against it as long as it is kept in its place. But the trouble is that at the Industrial Exhibition it has not been kept in its place.

Side shows, and not a few of them approaching indecency, have been given the maximum and the manufacturers the minimum of attention by the management, thus, at any rate, inferring that the products of the acrobatic and sporting arts were of more importance than the product of the manufacturing arts.

It was this policy on the part of the management that has offended not only the manufacturers, but the public as well.

The management of the coming exposition at Buffalo, while no doubt looking after the entertainment feature, is trying by every means in its power to encourage the manufacturers of Canada to exhibit their products at the "Bison City" next year.

If the management of the Toronto Exhibition would follow the example of its Buffalo confreres the antagonism towards it on the part of the Canadian manufacturers would soon be a thing of the past.

THE VALENCIA RAISIN MARKET.

THE retail grocer that knows his business will lay in his supplies of Valencia raisins as soon as possible, for, to judge from present conditions, the range of values prevailing at the moment is lower than those that are likely to prevail a few weeks hence.

An unfortunate easiness has set into the Canadian market, and, in spite of all the signs that point to a coming squeeze and to advancing prices, the Canadian holder of Valencias cannot shake off the dread of a demoralization. This has been caused by reports of low prices in England.

Last week we pointed out the folly of taking any stock in such reports, and this week we have to repeat our warning.

A reliable report just out from Liverpool says the Valencia raisin market is quiet but steady, that damp grades of Valencia are worth 24s. at the lowest, and that good sound fruit will bring 38 to 44s.

The idea has been prevalent among Canadian firms that Valencias could be bought in England at 25s. Certainly they can, but goods bought at that figure are inferior quality indeed. Good new fruit is worth fully 38 to 44s. This means that the highest values of the season are still ruling and confirms the statement that the feeling is steady.

Canadian holders of Valencia raisins in thinking that they plunged into a deep hole by buying Valencia raisins early in the season are doing their common sense an injustice. Since the opening of the season Valencias have been good stock, they are now, and there is every reason to think that they will continue to be marketable at high values. Prices are well maintained at outside points and in Canada stocks are short.

In Montreal, where stocks ought to be large if they are large at any Canadian point, goods are so scarce that dealers are buying from one another. There is an actual need of fruit, and yet jobbers will buy only in small quantities. Sellers, too, are not strengthening the market, for we even hear that finest off stalk can be bought in a wholesale way at 7c. We can only say that Valencia raisins at such a figure out to be placed on a bargain counter.

The day is not far distant when the importers will see that good goods will be urgently needed by the Canadian trade, that to supply it they will have to buy at high figures wherever they may chance to go for goods, and that they have unnecessarily bared the market and thrown away a profit that might have easily been obtained.

Dealers who are inclined to be nervous should remember last season's experience.

A CALL TO OTTAWA MERCHANTS.

THE FREE PRESS, Ottawa, is endeavoring to excite the interest of its readers in the local tourist question.

It is well to begin early in matters of this kind. There are few parts of the Dominion that can offer better attractions to tourists than Ottawa and the country that surrounds it. The scenery is varied and delightful, while, back of Ottawa, there is a country that, for the sportsman, is scarcely less than the ideal.

There is no class of people who should take a livelier interest in schemes to attract tourist travel than the merchants who do business in the localities concerned, for there are none that gain, in the long run, more by it. It is to be hoped, therefore, that the business men of Ottawa will respond readily to the call for their cooperation to rejuvenate the now somewhat apathetic local Tourists' Association.

A PATRON STORE EXPERIENCE.

Last week, the closing act in a Patron store experience in Grey county, Ont., took place. During the days when Patronism was flourishing, a lodge in Essa township appointed a committee of five members to manage a general store. This was carried on for five years, with a result of a net shortage of \$4,000.

The committee brought action to make the members of the lodge bear the loss. The defendants said that the members of the committee should bear the loss occasioned by their own business management, but they weakened when they got into the courtroom, paying \$2,300 for a settlement.

BUSINESS MEN AND TORONTO TELEPHONE SCHEME.

S is well known, there has for some months been a strong agitation for the establishment of a municipal telephone system in Toronto. But fresh interest has been taken in it during the past week by the appearance of a circular bearing the signature of The Bell Telephone Co.

The circular is, of course, in opposition to the scheme, and its effort is to show that the municipal telephone committee of the city council is "basing its expectations upon superficial and erroneous data." The estimate, for instance, that \$675,000 will equip a system for 6,000 subscribers is held to be entirely inadequate. The estimated operating expenses of \$120,000 are also held to be inadequate, while it is claimed that the estimate for depreciation should be 12½ per cent. instead of 5 per cent.

The Bell company also points out the inconvenience two rival systems would occasion business men, to say nothing of the added cost of their putting in two systems.

These are the main contentions embodied in the circular in question.

The opinion, however, of The Bell Telephone Co. is not an unprejudiced one. And, furthermore, the company has acted in a most arbitrary manner towards the citizens of Toronto. But, nevertheless, the points raised in its circular are entitled to the most careful consideration.

The aldermen of the city of Toronto are not noted for their business ability. Nearly every public work they have undertaken during the past 10 or 15 years has been most egregiously mismanaged. The Don river improvement, the new municipal buildings and the St. Lawrence market improvement are striking examples of that. And what guarantee have we that the proposed municipal telephone system will not be likewise mismanaged? None whatever.

The cost of the new municipal buildings was to be only about \$125,000 more than the telephone system is estimated to cost by the committee having in charge its promotion. The municipal buildings have cost about three times \$800,000, and it is to be feared the end is not yet.

Individuals usually profit by experience, but municipal corporations seldom. And we have not yet any evidence that the municipal corporation of Toronto has profited by its experiences of the past.

The municipal telephone committee is certainly deserving of praise for the energy it has exhibited and the research it has made. But we unhesitatingly say that the matter should be gone into still more exhaustively before the recommendation of the committee is adopted.

The question is a business one. Consequently, it comes within the purview of the Board of Trade. That board is representative of the business interests of the "Queen City," and no such municipal telephone scheme as that should be adopted until that body has investigated and endorsed it.

We cannot afford to run any risks. We may be in the frying pan now, but we must be careful we do not get into the fire.

THE NON-FULFILMENT OF FRUIT CONTRACTS.

OME Canadian wholesale grocers who do quite an import business are expressing a great deal of dissatisfaction just now at the manner in which several Spanish fruit exporting houses have, or rather have not, keep their contracts this year.

The breaking of a contract is permissible and pardonable in extreme cases, but where a cable offer is accepted for immediate delivery, in the full knowledge of the condition of the market, and the bills of credit are accepted, the non-fulfilment cannot be condoned.

Working on this hypothesis, the Canadian wholesalers have discredited certain Spanish houses who accepted contracts by cable for Valencia and Malaga raisins, and then, two months later, with apparently no scruples, wrote back that, on account of the rain damaging the crops, they were unable to fill contracts.

The least these firms could have done was to cable that they could not ship full stocks and thus give purchasers an opportunity to again come upon the market and secure goods before they were all sold. But no, the first news the importers got of the shortage came by mail almost simultaneously with the arrival of what goods were sent to the Canadian market.

Considering this fact, the only conclusion we can come to is that the Spanish firms preferred to break their contracts rather than lose money. They did not buy goods early in the season, they sold short, the market advanced, and they were in a dilemma. To save their present they wrecked their future.

We do not mean to classify all Spanish exporters in this category. Far from it, for there were others of a better stamina who lost heavily rather than disappoint their customers. Next season, these people will get the business, and we earnestly hope that their steadfastness to business principle will, in the end, bring them financial success.

A business man who accepts future contracts must be prepared to win or lose, for the essence of such bargains is speculation. Both parties are taking chances on the market, and only those who are prepared to take the risk should enter the field. Canadian retail grocers never had more reason to feel satisfied with the treatment they received from their wholesalers than they have this fall, for the jobbers were determined to fill their contracts even at a great financial loss. The fault was not theirs that they could not fill future orders in Valencia or Malaga raisins at a profit this fall, and they might have honorably asked permission to withdraw from their bargains. But they steadfastly refused to hear of such a thing, and every contract has been, or will be, filled to the letter.

"That's the way we believe in doing business," we heard several heads of firms say, and we could not but admire them for it."

SHELLED WALNUTS

There has been a mild sort-up scramble among the wholesale grocers to secure shelled walnuts from spot stocks to supply them for the holiday trade. But very few have been obtained, as very few are to be had. As a result prices are much firmer. The new nuts are not usually shipped till early in December.

over to day—because it will soon be a corpse, never to be resurrected. Grasp present opportunities, don't let the man who is more rapid than yourself run away with your Tea trade.

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IS YOUR SAFEGUARD-BEING UNDENIABLY THE BEST.

Sealed Lead Packets-never sold in bulk.

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THE LONG EVENINGS OF WINTER ARE COMING—WHAT SORT OF LIGHT ARE YOU COINC TO USE?

Greasy Candles, Smelly Oil Lamps, Poor Electricity or Flickering Gas?

Isn't it about time to make a change and

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Get 100 Candle Power for 50c. a month.

GET the Light of Eight Oil Lamps for the cost of Two.

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LIVE GROCERS ARE MAKING MONEY SELLING IT.

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MARKETS AND MARKET NOTES

GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

ONTARIO MARKETS.

Toronto, November 29, 1900. GROCERIES.

HE week has not been signalized by any peculiarly striking features. Generally speaking, business is moderate. Just about the time THE CANADIAN GROCER was getting into the hands of a good many of its readers last week, a reduction of 10c. per 100 lb. was made by the refiners on all grades of sugars, in sympathy with a decline of 15c. in New York. In canned vegetables, the situation is without much change, although the tone of the market is not, perhaps, as unsettled as it was a week ago. The coffee market is a little steadier at the moment, but it has been decidedly irregular. The tea market is dull all around, with Japans steady and Indians and Ceylons in a little better condition than they were, although confidence in them is still wanting. A fairly good trade is being done in foreign dried fruits, and prices are, as a rule, steady. An advance shipment of new season's filberts reached the local market this week. They sell at 12 1/2 c. per lb. Tapioca is rather easier in the primary market, but rice is firm.

CANNED GOODS.

The statement made by THE CANADIAN GROCER last week to the effect that the decision of the Canned Goods Packers' Association to make no change in prices would tend to impart a little more confidence in the market has been substantiated. There is a better feeling, although it may not be of a very pronounced type. Some of the buyers who have been holding off in anticipation of lower association prices have this week stated to THE CANADIAN GROCER that they are not now so sure of their hopes being realized. At the time there is little or no disposition either on the part of wholesalers or retailers to place orders. But, at any rate, there seldom is at this time of the year. Prices are the same as they were a week ago. Wholesalers are, as a rule, quoting tomatoes at 77 1/2, 85 and 87½c., and corn and peas at 72½ to 8oc. The inside figures are, of course, for non-association goods or for seconds. Canned salmon is in the same position as a week ago. There is a moderate demand, but for small lots, as a rule. The best known brands of Fraser river sockeye are quoted at \$1.75 to \$1.85.

COFFEES.

The green coffee market has been in a weak and demoralized condition, although at the time of writing the tone is a little stronger on account of an unexpected falling off in the receipts of Brazilian coffees. Locally, there is practically nothing doing on importation account, and retailers are buying very little. Everyone is afraid to operate.

SUGARS.

Sugar declined 10c. per 100 lb. on Friday. Its cause was a reduction of 15c. per 100 lb. in prices by the independent refineries in New York. Up to the time of writing The

See pages 29 and 30 for Toronto, Montreal, and St. John prices current.

American Sugar Refining Co., better known as the Trust, has made no change. The Arbuckles led in the decline, and they are alleged to have done so in retaliation for a cut of 1c. per lb. in package coffee. The tendency of the raw market, on the other hand, has been upward, there having been several slight advances during the week on the European market. Locally, business is nominal for this time of the year. In view, however, of the unsettled condition of the refined market in the United States, it would be better for the trade to buy for actual requirements only. The price of granulated sugar in Toronto is now \$4.93 for Montreal refined and \$4.88 for Acadia.

SYRUPS AND MOLASSES.

There is very little doing in either syrups or molasses. In New Orleans the market is somewhat irregular owing to heavy receipts.

SPICES.

The spice market holds firm all around with a slight advance in cloves.

RICE AND TAPIOCA.

Rice is quiet, with prices ruling firm in

the primary markets. Tapioca is quiet, but with prices slightly easier abroad.

NUTS.

A small advance shipment of new season's filberts arrived on the local market this week. The price quoted to the retail trade is 12½c. per lb. New Grenoble walnuts came to hand towards the close of last week. Shelled almonds are in light supply, and there is quite an inquiry for them among the wholesale houses. New shelled walnuts will not be here for some time yet.

TEAS.

Advices from Calcutta, under date of November 1, state that Orange Pekoes, which were scarce, showed an advance of 1/2 d. in several instances. It was stated that "tippy" kinds were getting scarcer every week. Mail advices from London, Eng., under date of November 16, said that the quantity of Indian tea brought forward slightly exceeded that of last week, and that the tone of the market was weak, with the tendency toward lower prices for undesirable liquoring teas, while anything with good quality met with fair attention, although not commanding rates current a few weeks ago. In Ceylon teas the auction was smaller, while bidding was more general and buyers evinced greater confidence than has recently been the case. Japan teas continue firm. Locally, there has been a little inquiry for fine teas in Japan and Indian and Ceylon descriptions, but it has led to little or no business.

FOREIGN DRIED FRUITS

CURRANTS — The dominant factor in the currant market is London, where speculative stocks are held. The natural position of the market, however, is a strong one. Locally the demand is fair with prices as before. We quote: Fine Filiatras, 12 to 12½c.; per lb.; Amalias, 13 to 14c.; Patras, 14 to 16c.; Vostizzas, 15 to 17c.

VALENCIA RAISINS—There is not much doing. The ruling prices for standard brands, present delivery, are 8¾ to 9c. for fine off-stalk, 9 to 9½c. for selected and 10 to 10½c. for layers. Quotations on fruit to arrive are lower. But the quality of at least some of the fruit to arrive is doubtful, and, in some instances, it is understood the packages do not carry the regular brand.

MALAGA RAISINS—The market is strong and stocks are light both at home and abroad. There have been several inquiries on the local market between wholesale

houses during the past week, which is unusual at this time of year.

SULTANA RAISINS—There is very little doing.

FIGS—The demand for Comadre figs for cooking purposes is good. Eleme table figs are only going out in small quantities. Tapnet figs have advanced a little over 2s. in the primary market, and they are rather scarce on the local market.

PRUNES—A good trade is to be reported in prunes, the demand having improved. French prunes are in store here and they are being quoted at 4 to 4½c. per lb. for 100 to 110's. Santa Clara and Oregon prunes we quote as follows:

	Santa Clara.	Oregon.
30's	14 C.	-
40's	10½c.	9½c.
50'S	9 с.	8½c.
60's	7½c.	7½c.
70's	6½c.	6½c.
80's	6 с.	6 c.
qo's		51/2 C.

These quotations are for 50-lb. boxes; 25-lb. boxes are ½c. per lb. additional.

GREEN FRUITS

The movement is not very large, as the Christmas demand has not yet started and as the weather is none too favorable. The best selling fruit at the moment is the orange. Jamacias are steady at \$6 to \$6.50. Mexicans are in and selling fairly well at \$3 for 250's. Lemons are slightly easier. Malagas are about done. Palermos can be freely had at \$2.50 to \$3, and Verdillis at \$2, a decline of 25c. Apples keep firm, though there is not much demand yet. Greenings and Baldwins are selling at \$2 to \$2.25, and fancy spies at \$2.25 to \$2.50. A few pears are still offering at \$3 per bbl. Malaga grapes keep firm at \$6 to \$7, a decline of 50c. to \$1. Cranberries are selling better than last week at unchanged

COUNTRY PRODUCE.

EGGS—The situation is unchanged, except that small lots of strictly new-laid eggs are somewhat firmer. They are now selling as high as 22c. For larger lots of fresh eggs 18 to 19c. is the usual quotation. There is a good movement of held at 16 to 17c., and of pickled at 15 to 16c.

BEANS — The market is somewhat strong, but prices are unchanged. We quote \$1.35 for prime and \$1.25 to \$1.30 for mixed.

Honey—The market keeps strong, as the moderate demand is sufficient to keep stocks well cleaned up. We quote 10 to 11c. for extracted clover and \$2.25 to \$2.75 for clover comb.

DRIED APPLES—There is not much doing in a local jobbing way. Prices are gather-

ing strength, and dried apples are quoted at 3½ to 4c., an advance of ½c. Evaporated apples are unchanged.

POTATOES — There is a fair movement with prices unchanged at 30c. per bag, f.o.b. track, Toronto. Small lots out of store are selling at from 35 to 37 ½ c. per bag.

POULTRY AND GAME.

POULTRY — The market is improved, as the cold weather and the low prices have created a good, brisk demand, and stocks are readily cleared out. Geese and turkeys are 1 to 1½c. per lb. higher than a week ago. Ducks and chickens have advanced 10 to 15c. per pair. We quote: Chickens, 25 to 40c. per pair; ducks, 50 to 65c. per pair; geese, 5½ to 6½c. per lb.; turkeys, 8 to 9c. per lb.

GAME — Stocks are well cleaned up at unchanged prices. We quote as follows: Venison carcasses, 8 to 9c.; saddles, 12 to 15c.; teal and widgeons, 15c.; blue bills, 35c.; red heads, 5oc.; black, 75c., and canvas backs, \$1.10 per pair.

BUTTER AND CHEESE.

BUTTER—The feeling keeps firm, but prices show no changes. We quote: Dairy prints, 19 to 20c.; rolls, 18 to 19c.; tubs, 18 to 19c.; creamery prints, 23 to 24c.; boxes. 21 to 22c.

CHEESE—Notwithstanding slightly lower prices at outside points, the feeling here is firm, with prices unchanged at 11½c. for early, and 11¾c. for late makes. For twin cheese 12c. is the general figure.

PROVISIONS.

With the close of navigation, the movement becomes smaller, and the market loses strength. Prices are ¼ to ½c. per lb. lower for all smoked and dry-salted meats; also for heavy mess barrel pork. Lard is steady at unchanged prices.

FISH AND OYSTERS

The principal movement is in whitefish and trout, which are steady in price, as stocks are liberal and the demand well maintained. We quote as follows: Fresh fish-Codfish, 7 to 8c.; haddock, 6 to 7c.; red snappers, 11c.; British Columbian salmon, 14 to 17c. Frozen fish-Trout, 7½ to 8c.; whitefish, 7½ to 8c.; perch, 4c.; pike, 6c. Smoked fish - Finnan haddies, 71/2 to 8c. per lb.; herrings, 15c. per box; ciscoes, 6oc. to \$1 per 100; Bay of Fundy herrings, splits, \$3.25 per half-bbl., \$5.75 to \$6 per bbl.; shore herrings, \$2.75 per half-bbl. and \$4 per bbl. Salted fish-British Columbian salmon, No. 1, \$14 per bbl.; Labrador salmon, \$14 per bbl.; green cod, No. 1, \$4 75 to \$5 per 200 lb.; small, \$3.75 per 200 lb. Prepared fish-Dried cod, in 112 lb. bundles, \$4:75 per cwt.; boneless cod, in bricks, 5 to 5 1/2 c. per

lb.; steak cod, 4½ to 5½c. per lb.; shredded cod, \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4c., and 5 lb. boxes, 5c. per lb. Oysters — Southern mediums, \$1.10 per gal.; Baltimore standards, \$1.50 per gal.; Baltimore selects, \$1.60 per gal.; New York mediums, 8oc. per 100; New York selects, 9oc. per 100.

HIDES. SKINS AND WOOL.

HIDES—The market is strengthening, an advance of 1/2 to 1/2c. being shown in all lines. We quote: Cowhides, No. 1, 8 1/2c.; No. 2, 7 1/2c.; No. 3, 6 1/2c. Steer

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WANTED to close out estate, best offer for I Tea Blender, cost £35, and I Tea Cutter, cost £32 in London, England, Bartlett & Son makers. Both new, just received this year. Apply to Martin & Robertson, Vancouver. (52)

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WANTED TWO SECOND-HAND CASH registers in good condition, one small suitable for candy counter, the other size suitable for grocery business. State particulars, price, etc. H. M., care Adg. Dept. CANADIAN GROCER, Toronto. (1f)

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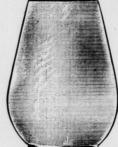
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Cold Blast or Jubilee Globes

Aetna or Quaker Flint Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,

Toronto Commission Houses.

TO THE TRADE.

Before purchasing your supply of Fruits, Nuts, etc., for early Winter and Xmas trade, we would advise you to write us for our price list. Our stock is complete and is of excellent quality. Will be pleased to quote you on any of the following. Lemons, Oranges, Figs, Bananas, Apples, Raisins, Prunes, Apricots, Almeria Grapes, Dates, Sweet Potatoes, Onions (Can.), Cranberries, Nuts of all kinds. All Foreign and Domestic Fruits.

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Wholesale Fruit, Produce and Commission Merchants

25 and 27 Church St., TORONTO, Oan

Office 'Phone 645. Warehouse 'Phone 8394.

Cheese Butter Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,

70 and 72 Front St. E., Toronto.

SMOKED MEATS PURE LARD

Our "MAPLE LEAF" brand is unexcelled

We are large dealers in EGGS and BUTTER. WRITE US.

D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants 76-78-80 Front St. E. - - TORONTO

POULTRY, BUTTER, EGGS.

Market bare of fowl and with colder weather we look for brisk demand, Choice roll and tub butter selling at 18c. to 20c. Eggs, 17c. to 18c.

Consignments Solicited. Prompt Returns.

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...EVERY...

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in Canada should have a card in these columns. We will be pleased to talk to you about it and quote rates.

hides are worth 1c. more. Cured hides are quoted at 9 to 9 1/4 c.

SKINS-Sheepskins continue to advance. Otherwise there is no change. We quote as follows: No. 1 veal, 8-lb. and up, 8c. per lb.; No. 2, 7c.; dekins, from 40 to 6oc.; culls, 20 to 25c. Sheep are selling at 80 to ooc.

WOOL-There is no change. We quote : Combing fleece, 15 to 16c., and unwashed, 9½ to 10c.

SEEDS.

There is practically nothing doing. The outside markets, however, keep firm and prices here are steady at \$6 for the best values of alsike, and \$5.50 to \$6 for ordinary to the finest clover.

MARKET NOTES.

A shipment of French prunes is to hand

The cold weather has stiffened the price of all poultry.

Palermo and Verdilli lemons have declined 25c. a box.

Dried apples are selling at 1/2 c. advance in a jobbing way.

Cloves are firmer and tapioca easier in the primary markets.

An advance shipment of new season's filberts are in stock this week.

All smoked and dry salted meats are 1/4 to 1/2 c. lower. Heavy mess barrel pork is \$1 per cwt. dearer.

PERSONAL MENTION.

Mr. E. Y. Rowland, traveler for Ganong Bros., St. Stephens, N.B., is ill at his home in Halifax with appendicitis.

Mr. J. A. Gunn, of D. Gunn, Bros. & Co., Toronto, leaves on the Campania from New York on Saturday for a trip to Great

Mr. P. Finch, a leading grocer of St. Lambert's, Que., called in at the office of THE CANADIAN GROCER, Montreal, while in town a few days ago. He reports business to be fairly active in his locality. During our conversation with this gentle man he stated that he had been a subscriber to THE GROCER for many years, and found it of the greatest assistance to him. This is the opinion of the majority of our sub scribers, and it is the more welcome as it is unsolicited.

An Ottawa despatch says that estimates are being prepared for extensions and improvements to the Sorel, Que., harbor, which will cost about \$500,000. It is understood that the improvements are to be designed to increase the grain trade of that The following Brands manufactured by

The AMERICAN TOBACCO GO,

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Are sold by allthe Leading Wholesale Houses

HT TOBACCO

OLD CHUM. SEAL OF NORTH CAROLINA OLD GOLD

CIGARETTES -

RICHMOND STRAIGHT CUT. SWEET CAPORAL. ATHLETE. DERBY

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Eastern firms desiring Storage in WINNIPEG will find it to their advantage to communicate with me. Track facilities. Lowest rate of insurance in

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THE RUBLEE FRUIT CO. LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC GREEN AND DRIED FRUITS, NUTS, Etc.

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QUEBEC MARKETS.

MONTREAL, November 29, 1900.

LTHOUGH there may be a slight falling off in the rush of last week, the volume of business is satisfactory. Any stagnation that is noticeable has been caused solely by the unfavorable weather. The last boats of the season are still leaving, and many shipments continue to be made while navigation remains open. An unexpected weakness has developed in the sugar market, and values have declined 10c. per 100 lb. There have been rumors to the effect that the refiners would return to their former quotations, but for this we cannot vouch. In spite of the fact that wholesalers judge the sugar market to be weak at the present time, the prevailing tone seems to be steady, if not firm. New orders for canned goods are rather scarce, and most large contracts have been filled. Fruits are in better demand. Spices are firm. Both currants and Valencia raisins are dull, on account of the reported weakness on the market, but an immediate recovery is anticipated. Grenoble walnuts are in stock this week. A good business is doing in prunes, peels, nuts and all requisites for the holiday trade. Confectionery and fancy biscuits are experiencing numerous inquiries.

SUGAR.

An unsettled feeling has developed in the sugar market during the past few days, owing to the irregular course of prices in the United States. On Friday last, Arbuckles and Howell refining companies reduced prices 15c. per 100 lb., but The American Sugar Refining Company left values unchanged. Although the latter company is the only one that manufactures sugars in bond and thus the only one that can come into competition with the Canadian refiners, yet the latter reduced prices 10c. per 100 lb. on Saturday. On Monday, Howells, supposedly not being able to cope with the demand occasioned by the difference in prices, advanced prices 5c. per 100 lb. This makes the market very unsettled. The American Sugar Refining Co. assert that they will not reduce prices and, if they cling to this determination, the other companies must be forced to return to the old level. Meanwhile the feeling in Montreal has been made weak by the reduction, and business is quiet. There have been rumors, however, that the drop will be recovered. Cable advices on beet sugar report the market firm and about 10c. higher. Montreal quotations on sugar are \$4.75 for granulated and \$3.95 to \$4.65 for yellows. City 5c. higher.

SYRUPS.

syrup. The demand is for small lots just now. Corn syrup is worth 2 1/8 to 3 1/8 c., according to quantity.

MOLASSES.

A few lots of molasses are moving, but this article is likely to be dull till after Christmas. The tone of the market is steady at 41c. for single puncheons and 40c. for carlots.

CANNED GOODS.

Trade in canned goods, both as regards volume and prices, is satisfactory. Good quantities of vegetables keep going out and so far as we are able to ascertain the association's prices have not been broken. Of course there are some cheaper brands of vegetables on the market, but they are considered inferior in quality of packing and are not considered competitive even at low figures. Some tomatoes, for instance, sell at 8oc. a dozen, but reliable brands are not obtainable under 85 to 90c. Corn is worth 80c. and peas 771/2c. to \$1.05. Beans generally bring 82 1/2 c. Salmon is rather quiet, but the firmness is maintained. Flats are worth \$1.75 to \$1.85 per doz.; talls, \$1.60 to \$1.65, and spring salmon, \$1.40. Mackerel is still quoted \$1 per doz., and the sale of this article is rapidly increasing, in consideration of the high price of salmon. Fruits are in better demand now at the following prices. Raspberries, \$1.45 to \$1.65 per doz.; cherries, \$1.95 to \$2.15; strawberries, \$1.70 to

SPICES.

The general feeling of the spice market is firm. Trade is fair. We quote as follows: Nutmegs, 25 to 50c. per lb. as to size; mace, 45 to 50c. per lb. as to quality; pimento, 9c.; cloves, 12 to 14c.; pepper, black, 15c.; white, 23c.

A good demand has been experienced for rice this week at steady figures. We quote: B. standard, \$3 to \$3.10; C. C. standard, \$2.90 to \$3; Patnas, \$4.40 to \$4.75; Japans, imported, \$5.20 to \$5.50, and Carolina, \$9.50 to \$11.

FOREIGN DRIED FRUITS.

CURRANTS-Trade is dull and the tone of the market is rather weak. In a jobbing way, the price of currants has declined about 1/4 c. We have heard of large lots of fine Filiatras changing hands at 10 1/4 c. To the trade IIc. is now freely quoted.

VALENCIA RAISINS-The unhealthy feeling still permeates the market, and holders of raisins hardly know whether to advance or lower figures, whether to hold stocks or get rid of them. It may be that a turning point in the market has been reached and that a firmness will now come in when the There has been no change to report in true condition of the world's raisin market Toronto Fruit Merchants.

APPLES! - APPLES!

It may pay you to write to us re "Export Business." Our cable October 15, 1900, from YEOWARD BROS.

Liverpool, Eng.,

"STRONG DEMAND, 15s. to 22s. 6d."

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FEED, GRAIN and

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BEANS, PEAS, SEEDS, FEED, OIL-CAKE and PEANUTS.

Consignments and Correspondence Invited.

Victoria Fruit Merchants.

From the Atlantic to the Pacific, OKELL & MORRIS' Gold Medal

Whole Fruit Preserves Messina Orange Marmalade, Tomato Ketchup, Sauces, Pickles and Vinegars

are acknowledged the purest and best. Trade-Builders, Trade-Winners 15 Gold and Silver Medals, and 30 Diplomas for purity and excellence. Write for prices to Factory, Victoria, B.C.

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GOLDEN CROWN LOBSTER, flats and talls. GOLDEN KEY LOBSTER, flats only. GOLDEN CROWN CANNED CLAMS, 1-lb. talls. GOLDEN DIAMOND BLUE BERRIES, 2's size.

W. S. Loggie Company, CHATHAM, N.B.

Toronto Salt TORONTO, ONT.

Write us for SALT of any kind. Also SALTPETRE, car lots or less.

"The" 50 cent

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dec Go inq has been investigated. The Liverpool market is steady at 38s. to 44s. for finest off-stalk to selected. Quite a quantity of damaged fruit is on the English market, and is being sacrificed. Any sort of fruit is scarce here, and jobbers are buying of one another at about 7½ to 7½c. The price of Valencias to retailers varies. We hear that one house is offering them at 7½c. for finest off-stalk, 8c. for selected and 8½c. for layers. Generally the price is ½c. higher.

CANDIED PEELS—A flourishing trade is doing in candied peels. Some of last year's goods are still on the market and are being sacrificed. Some 1899 crop lemon peel is offered at 7c. For new goods we quote: Lemon, finest, 9 to 9½c., drained, 10c.; orange, finest, 9½ to 10c., drained, 10½c.; citron, 14c. for finest and 15c. for dimbole drained.

CALIFORNIAN RAISINS—The feeling in Californian raisins is weak also, due to the lower tendency in Valencias. Jobbers have changed some lots of 4 crown raisins at 8½c. The retail figure may be said to be 8 to 9½c. for 3 crown, and 9½ to 9¾c. for 4-crown. Business is rather slow.

PRUNES—Business is brisk at old prices. Bosnia prunes are generally quoted at 5½ to 6c., and French prunes at 3% to 4½c. New arrivals of French prunes are to hand this week. In 12 5-lb. tin cases Californian prunes are selling at 45c. a tin for 60 70's.

FIGS—Figs form one of the best lines on the market, holding their prices well. This may be due to the fact that they have been so low since the opening of the season. Table figs are worth 8 to 13½c. Tapnets sell at \$1.10 to \$1.15.

CALIFORNIAN EVAPORATED FRUITS—A good trade continues in evaporated fruits. We quote: Apricots, 12½ to 13c.; peaches, 10¼ to 10½c.; pears, 10¾ to 11½c., and nectarines, 10¾ to 11¼c.

NUTS.

The feature of the week in nuts is the decline in Tarragona almonds. Grenoble walnuts are now on the market in quantity. We quote: Sicily filberts, 11½ to 12c.; Jordan almonds, 37c.; Tarragona almonds, 14c. in bags; Grenoble walnuts, 11½ to 12c.

TEAS.

The tea trade is dull, and it seems to be an effort to get full values in most low grades. The decline in inferior Indian teas amounts to about 1½c. a lb., and at this decline they are a drug on the market. Good Ceylon teas are steady as are also Japan teas. There have been a few inquiries for China greens this week, and we hear that a few lots of Young Hyson,

If You Keep in Touch

with the Trade, you will find

Clark's Meats a most attractive line as well as having plenty to choose from.

55 Varieties.

BAYLE'S Devilled C "HIGH GRADE After-Ding Devilled C You will make no r to your most fastidious Try a samp

After-Dinner Cheese Devilled Cheese

THE EPICURE'S DELIGHT.

You will make no mistake in recommending these to your most fastidious customer.

Try a sample case.

½ lb., 2 doz. I lb., I doz.

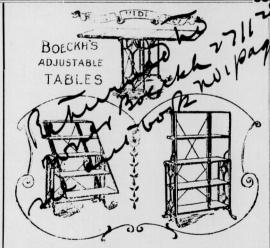
ROBERT GREIG & CO.,

TORONTO.

WELL_____ DRESSED

FOODS"

· · WINDOWS · ·



INSTANTLY ADJUSTED AND FIRMLY LOCKED AT ANY ANGLE

Now is the time for you to plan, for you will soon be busy with the holiday trade.

Write for a copy of our illustrated Booklet, which tells you all about

THE ADJUSTABLE DISPLAY TABLE

Boeckh Bros. & Company,

TORONTO, ONT.

S. H. EWING & SONS

96 King Street, MONTREAL

Headquarters for Ceylon, Indian and Japan Teas.

Consult us now, as we have some splendid values in these brands. Whole-sale only.

-SAMPLES AND PRICES ON APPLICATION-

gunpowder and pea leaf have changed hands.

It is a matter of speculation as to what price fourth crop Japan teas will bring in this market. Of course they will be high if they can pass the American standard, but it may be that they will flood this market if they cannot enter the United States. In all probability, however, we shall not see any new Japan tea under 13½c. About the lowest value now offered is 15c. High grades are still very scarce.

GREEN FRUITS.

Trade has been exceedingly quiet and there has been no important change in quotations to note except in lemons, which show a decline of \$1 to \$1.50 per box. We quote: Oranges, bbls., \$5.50 to \$6; Verdilli lemons, 300's, \$2.25 to \$3; 360's, \$1.50 to \$1.75 per box; bananas, firsts, \$1.75 to \$2; eight hands, \$1 to \$1.25; apples, fall, \$1.50 to \$1.75 per bbl.; winter, \$2.25 to \$2.75 per bbl.; cranberries, \$7.50 to \$9 per bbl.; Spanish onions, \$2.25 per large crate and 85c. per small crate; chestnuts, 10c. per lb.; sweet potatoes, \$2.75 to \$3.00 per bbl.; new figs, fancy, 15c.; choice, 10 to 12c. per lb. in 10 lb. boxes; Malaga grapes, \$5.50 to \$7 per keg; Californian pears, \$4.50 to \$5.00; Catawba grapes, 20c. per basket.

PROVISIONS.

A good business continues to be done in hog products. The tone of the market is steady. We quote as follows: Canadian short cut mess pork, \$19.50 to \$20.00; short cut clear, \$18.50 to \$19.00; extra plate beef, per bbl., \$12.50 to \$13.00; hams, 11½ to 13½c., lard, pure Canadian, \$2.10 per pail; refined lard compound, \$1.70 per pail; Snow White and Globe compound, \$1.60 per pail; cottolene, 8%c. per lb. in tierces and 9½c. in pails.

FISH AND GAME.

Business is decidedly brisk. In fresh fish, British Columbian salmon has declined 3 to 5c. per lb.; halibut is somewhat firmer; green cod is higher. Smoked herrings are quoted ic. per box above last week's quotations. We quote : Fresh fish-British Columbian salmon, 10 to 12c. per lb.; haddock, 4 to 4 1/2 c.; halibut, 12 to 15c.; dore or pickerel, 6 to 8c.; whitefish, 8c.; pike, 6c. Salt fish-British Columbian salmon, No. 1, \$13 50 per bbl.; Labrador salmon, \$13.50 per bbl.; green cod, No. 1, \$5 to \$5.25 per 200 lb.; small, \$3.75 to \$4 per 200 lb.; Loch Fyne herrings, \$1.10 per keg; Dutch herrings, 75 to 8oc. per keg, No. 2 mackerel, \$10 per bbl.; 1/2's, \$5.50 to \$6. Smoked fish — Finnan haddies, 6 to 7c. per lb.; smoked herrings, 14 to 15c. per box. Prepared fish - Skinless cod, in 100 lb. cases, \$4 to \$4 25; dried cod, in 112-lb. bundles, \$5.00 per cwt.; boneless cod, in bricks, 5 to 5 1/2 c. per lb.; boneless fish, loose, in 25-lb. boxes, 4c., and 5-lb. boxes, 5c.

There has been a liberal supply of venison this week, and lower values were obtained. On the market game sold as follows: Partridge, 8oc. for firsts, per brace. Ducks—blue bills, 4oc. per pair; red heads, \$1 per pair; black, 75c. per pair. Turkeys, 11c. per lb.; chickens, 1oc.; fowl, 9c.; domestic duck, 12c.; pigeons, \$1.50 dozen; snipe, \$1.80 dozen; plovers, \$3.60 dozen; hares, 4oc. per pair; wild geese, \$1.00; deer, 8c. Shell oysters—Choice malpecques, \$5 to \$6 per bbl., second grade, \$4 to \$450; Miramichi, \$3.50 per bbl. Bulk oysters, \$1.30 for Standard, and \$1.50 for selects.

COUNTRY PRODUCE.

EGGS—The egg market continues strong. Western stock, as it comes here, is worth 17½ to 18c.; seconds, 14 to 15c., and culls 11 to 12c.

MAPLE PRODUCT—Business is quiet and values are unchanged. We quote: Syrup, 70 to 75c. per large tin, and 50 to 60c. per small tin, and 6½ to 7c. per lb. in wood. Sugar, 9 to 10c.

BEANS-The market is easy, on account

of the limited demand. Canadian handpicked are worth \$1.35, and primes, \$1.20,

Honey—New honey is steady, but scarce. White clover in comb is worth 14 to 15c., and white extracted, 10 to 10½ c. Buckwheat honey in comb is 10 to 12½ c., and extracted, 7 to 9c.

FLOUR AND GRAIN.

FLOUR—The market rules steady and quiet. We quote as follows: Manitoba spring wheat patents, \$4 40 to \$4.70; winter wheat patents, \$3.60 to \$3.80; straight roller, \$3.15 to \$3.40; in bags, \$1.55 to \$1.65, and Manitoba strong bakers', \$4.10 to \$4 25.

GRAIN—The feature of the grain market is the strong feeling in oats. We quote as follows: No. I spring wheat, 74 to 74½ c. afloat; peas, new crop, 67 to 67½ c.; rye, 55½ c.; No. 2 barley, 46c.; oats, 31c.; buckwheat, 51½ c.; corn, 45 to 46c.

FEED—The demand for feed has been good, and the market is fairly active at firm prices. We quote: Manitoba bran, in bags, \$15; shorts, \$17; mouille, \$20 to \$24; Ontario bran in bulk, \$15.50 to \$16, and shorts, \$17 to \$18 per ton.

OATMEAL—A fair trade only has been done in rolled oats at unchanged prices, at \$3 25 to \$3.30 per bbl., and \$1.57½ to \$1.60 per bag.

HAY—The market for baled hay is firm. We quote: No. 1, \$9.50 to \$10.50; No. 2, \$8.50 to \$9, and clover, \$7.75 to \$8.25 per ton, in carload lots on track.

CHEESE AND BUTTER.

CHEESE—The English market for cheese is easy, and, although goods are being sold here at low figures, good cheese is being held firm. We quote; Finest Western Septembers, 10½ to 11½c.; finest Western Octobers, 10½ to 10½c.; finest Easterns, 9½ to 10½c.

BUTTER—The market retains its steady tone; the demand is satisfactory. Dairy butter is scarce. We quote: Finest creamery, 20½ to 21c.; seconds, 19½ to 20c.; dairy, 17 to 18c.

"CONDOR" TEA,
JAPAN.

MAD. HUOT'S COFFEE.

"NECTAR" TEA, BLACK.

ADVANTAGE--

My goods have it over others. They are not for Xmas only—they are everyday goods. No chance to get musty and dry—they sell fast.

"Nectar" Tea--Splendid blend of Ceylon, Indian and China Teas—the finest in the land—at 21c., 26c., 38c., 45c. Sells for 26c., 35c., 50c. and 60c.

"Nectar" Tea--1-lb. Fancy Tins (beauties) at 32½ c., 42½ c., 50c.

"Condor" Tea LX -- Japan, 1-lb. lead packets—60 in a case—packed in Japan. Costs no more than in ½-chests, at 27½ c. Sells at 40c.

A Blend of Pure Coffees--1-lb. Fancy Tins—better than any at 20c.

Madame Huot's Coffee-- The perfection of Coffees, 1-lb. at 31c., 2-lb. at 30c. per lb.

To be Delivered in a few Days--

39 Half-Chests Ning Chow Congou—A genuine English breakfast Tea. The same was never imported before at less than 22½ c. A treat at 20c.

35 Chests Souchong—Indian—a prize at 14c. Indians are low, but this is high in quality.

68 Half-Chests Fannings-Very large leaf, no dust, choice liquor, at 9c.

TERMS: 3 PER CENT. 30 DAYS.

-

MY SPECIALTY-

The Finest Spices,

The Purest Coffees,

The Best Teas,

Wholesale.

E. D. MARCEAU,

206 St. Paul Street

_MONTREAL.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., November 27, 1900.

THOLESALE grocers have spent another busy week. Large quantities of dried fruits and other seasonable goods continue to be received. One class of men are very busy-the cartmen. There are days when it is impossible to get teams to do the work. There is one thing in which our city is behind other Canadian cities, and that is in regard to carting which in these cities is done by a company who have an agreement with the railways and other movers of merchandise. One great advantage is the prompt delivery of inward goods. This prevents the blocking up of inward freight sheds and so allows the prompt unloading of cars. The outlook for winter port business has much improved. Both the East and West side facilities will be in use, and a very large business is looked for. Western Canadian shippers and importers should see that their goods are shipped via a Canadian and not a United States port. If we are to buy goods in Ontario and other Western sections they must use our ports.

OIL—In burning oil sales continue large. Prices show no change. Values are quite low. In lubricating oils sales are light and prices are rather lower all around. Values seem easy. In cod oil the receipts have been light, and there seems little to come forward. Prices continue to advance, values being now quite high.

SALT-Market is unchanged. There is still quite a stock of Liverpool coarse held. The season has been a disappointing one, sales being light and prices high. Further arrivals are expected quite shortly. Prices ex steamer will be below present figures. Fine salt has a fair movement at even figures. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.40 per bbl.; 5-lb. bags \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 6oc. per 100 lb.

CANNED GOODS—Local canned fish are in a strong position. Sardines are a short pack. At the advanced figures there will not be enough to meet the growing demand. In canned herring, and herring in tomato sauce, which are newer goods, the pack is a very light one. Price is well above last year, and is still advancing, but packers are short on orders taken. In haddies, there is largely the same story. In previous

years prices have been cut, often below cost. This season the fish were scarce. In clams and scallops there is a fair trade. Vegetables move quite freely at even figures. There is a fair sale for fruits. Meats are dull. Salmon is firmly held at rather higher figures.

GREEN FRUITS-There continues to be a large supply of soft apples, and prices are low. In winter stock, receipts have not been large, and good stock is scarce. Oranges have a steady sale. Jamaicas are rather higher. Other West Indian oranges, though a less price, have not the sale. Lemons are quoted lower. There is but a fair business. In Malaga grapes, the market is firm and a good sale is reported. In cranberries, Cape Cod are higher. But few natives are offering, and, where stock is good, they are held firm, but well below the American berry. Sweat potatoes are easy. The sale is limited. Bananas are only seen in a retail way.

DRIED FRUITS-Raisins and figs and other lines of fruit continue to be received by dealers. Prices rule high in raisins, but there is a steady sale. Californian stock is very nice this season, but, in layers, Malagas are prefered and show better value. Very few Malaga loose are imported. In prunes, the low prices and good quality lead to large sales. There is increased demand for the larger sizes. In figs, there is a steady sale. Californians are not sold here. Dates are daily expected. There has been a steady demand for the old fruit, chiefly packages. In evaporated peaches and apricots the market is rather higher. A fair quantity is held. This is not a large market. Currants are still high. New York continues to sell freely here. Evaporated apples tend higher. A fair stock is held. Onions are quite firm and prices are well maintained. There is only a fair sale.

DAIRY PRODUCE—In eggs, while prices rule quite high, there seems rather less demand, and receipts are fair, so the market is hardly as firm. Butter is high, and best stock in demand. Very little creamery is seen. Cheese, while but a fair stock, is no higher. There is a continued demand for the smaller size.

SUGAR—Values in granulated are again lower. There has been a large sale. Local refinery has the market about to itself. In yellows, the decline has not been as marked, nor is the demand as active.

MOLASSES—Values are stronger. The stock of West-Indian goods is not large, and is about confined to Porto Rico in one or two hands. The New Orleans offered is particularly good where buyers will pay the price, and the market is where they are enabled to do so.

FISH-Business is rather quiet. In bone-

less fish there has been a good fall business at fair figures, but output changes little from year to year. The season is now late. In finnan haddies, shipments from Nova Scotia are quite large, but local shipments are light, stock being scarce. Dry cod is unchanged. Pollock is dull. They seem to be going out of consumption. Smoked herring is high and scarce. Pickled hold at the high figures, but it has limited sale. Shad are out of the market. Some nice pickled mackerel is offered, but the sale is limited. We quote as follows: Large and medium dry cod \$3.50 to \$3.60; small, \$2.00 to \$2.25; pickled shad, \$5.50 to \$6.00; haddies, 41/2 to 5c.; smoked herring, 10 to 11c.; fresh haddock and cod, 21/2c.; boneless fish, 4 to 5c.; pollock, \$1.50 to \$1.65 per 100 lb.; pickled herring, \$2.25 to \$2.35 per half bbl., Canso herring, \$5.25 bbls., \$2.75 halves; Shelburne, bbls., \$4.50, halves, \$2.50.

Provisions — While pork rules firm, buyers have been somewhat surprised at the cut prices quoted by Boston shippers. Smoked meats are high, with a limited business. Lard holds firm, and has a fair sale

FLOUR FEED AND MEAL-In flour, there has been no change during the week. Ontarios are quite firm. There is a steady sale. Feed is rather more freely offered. In oats, the market is quite firm, but, in oatmeal, figures are quite low. Cornmeal is a large seller at a steady price. Beans are firmer. Hand - picked are scarce. Barley and peas are a light stock. We quote: Manitoba flour, \$4 90 to \$5.00; best Ontario, \$3 90 to \$4.00; medium, \$3.75 to \$3 85; oatmeal, \$3.40 to \$3.50; cornmeal, \$2.20 to \$2.25; middlings \$20 to \$21; oats, 34 to 36c.; hand-picked beans, \$1.55 to \$1.60; prime, \$1.45 to \$1.55; yellow-eye beans, \$2.40 to \$2.50; split peas, \$4.10 to \$4.15; round peas, \$3.25 to \$3.40; pot barley, \$3.85 to \$4; hay, \$9 to \$9.50; yellow huckwheat meal, \$1.30 to \$1.40 per 100 lb.

ST. JOHN NOTES.

James Paterson offers extra value in pickled mackerel.

Geo. E. Barbour is offering an extra value in New Orleans molasses.

Baird & Peters have still some choice and fancy Porto Rico molasses to offer.

The A. I. Teed Co., St. Stephen, landed a car of Californian dried fruit this week from J. K. Armsby Co.

F. C. Colwell Candy Co. have received another large supply of "Corona" figs and dates in pound packages.

A. S. Bowman landed a large shipment of figs for the city trade this week, bought through Andrews, Bell & Co.

We have received a small lot of WINE which we would like you to offer to some of your best customers.

FRUIT WINE FROM CALIFORNIA

Peach Wine	(in bottles)	of the	GOLDEN	GATE	FRUIT	CO.,	SAN-GABRIEL.
Prune Wine	"	"	"	"	"	**	"
Orange Wine	"	"		"	"	"	"
Blackberry Win	ie "	"	"	"	"	"	"
Peach Brandy	"	"	"	16	"	"	"
Blackberry Bra	ndy "	"	. "	"	"	"	"

These wines, although selling at a low price, are delicious and cannot fail to please your trade---try a sample lot.

We have the absolute control for Canada for the sale of "Pollen & Zoon" Holland Gins.

This brand of Gin is without exception the best and finest quality ever offered on our market.

It is put up in red, green and violet cases, and also is sold in draught, all sizes of packages.

Try a case and let us know what you think of it.

Did you ever stop to think that you could buy imported pickles for about the same money as you pay for domestic brands?

If not, write us and we will send you our price list for

W. H. FLETT'S, OF LONDON, ENGLAND,

BEST PICKLES.

The "Fletts" pickles are imported in all sizes of bottles and are positively guaranteed to be "extra choice goods."

We will be pleased to quote any goods in our line; our prices as usual are the lowest of the market.

LAPORTE, MARTIN & CIE.,

Wholesale Grocers,



HINTS TO BUYERS.

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

CHAPUT, FILS & CIE have received two carloads of "Monarch" and "Santa Clara" prunes that turn out an especially fine quality. This firm is offering some soft-shelled Tarragona almonds at a low price.

Campbell's condensed soups are good sellers, so H. P. Eckardt & Co. report.

Buyers of canned fruit in gallon tins should communicate with H. P. Eckardt & Co.

Eleme figs, finest table quality, are quoted at closest prices by The Eby, Blain Co., Limited.

H. P. Eckardt & Co. report that they are selling a large amount of "Quaker" molasses candy.

The "Salada" Tea Co. received into stock, on November 24, 10,100 lb. of green Ceylon from Colombo.

E. D. Marceau claims he is offering a bargain in a Ning Chow Congou, an English breakfast tea, at 20c.

Warren Bros. & Co. have taken into stock this week a shipment of French prunes, which can be retailed at 5c. per lb.

The Eby, Blain Co., Limited, offer special values in their brands of cleaned and stemless currants; samples and quototions on request.

E. D. Marceau is adopting this as his motto: "The finest spices, the purest coffees, the best teas." He never preaches without practising.

Labrador salmon, in half-barrels, and mackerel, in kits and haif-barrels, are offered at close figures by The Eby, Blain Co., Limited.

White & Co. are importing regularly each week cars of bananas—whether cold or warm weather. Orders can be depended on being filled with promptness.

The Eby, Blain Co., Limited, report lively sales of Malaga table raisins, to which they invite the attention of the trade while the best choice is offered.

"Bronco" brand navel oranges will be here in a few days. The brand will be controlled by White & Co., whose advertisement appears in another column.

Laporte, Martin & Cie are offering a small lot of bottled Californian fruit wines at very low figures. The goods are the best produced by The Golden Gate Fruit Co., of San Gabriel, California.

As to sales of green Ceylon tea, Mr. Larkin, of The 'Salada' Tea Co., says they

have sold as many pounds of greens during the present year as they sold of "Salada" black tea during the years 1892, 1893 and part of 1894.

Laporte, Martin & Cie are offering imported pickles at about the same price as domestic goods. Flett's brand is a choice quality of pickles and are guaranteed in every respect.

E. D. Marceau is offering a special line of Japan tea at 27 ½c., put up in 1-lb. lead packets, 60 in a case. It is packet in Japan, and costs no more than in chests. This high-class Japan tea is a trade-winner.

Laporte, Martin & Cie have the exclusive control for the sale of Pollen & Sons' gin in Canada. This firm is well known throughout Europe and its goods are recognized of the highest quality. A trial order will convince you of their value.

BAKING POWDER MEN MEET.

THE Canadian Baking Powder Manufacturing Association met in Toronto on Friday, November 23, to consider what action should be taken to fight the Baking Powder Trust of the United States, and which is endeavoring to secure a foot-

hold in Canada. The trust has a capital of \$20,000,000, so is a powerful concern. Its influence in the United States is, however, limited considerably by the opposition of the Pennsylvania Salt Co. and the General Chemical Co., two wealthy concerns. The Canadian association, which was organized some months ago, consists of the principal baking powder manufacturers in Canada.

Wm. Dobie, of the E. W. Gillett Co., and second vice-president of the association, who went to Chicago in October to investigate the baking powder question, presented his report. A decision was arrived at as to the method to be followed in competing with the trust, but these will not be made public.

The officers of the association are: Hon. president, G. F. Galt, of G. F. & J. Galt, Winnipeg; president, Wm. Gorman, of Gorman, Eckert & Co., London; 1st vice-president, R. S. Herron, of Robt. Herron & Co.; 2nd vice-president, Wm. Dobie, of The E. W. Gillett Co., Toronto; secretary-treasurer, A. W. Mayell, of Mayell & Co., Toronto. Executive committee, Hugh Blain, of The Eby, Blain Co., Limited, Toronto; F. F. Dalley, of The F. F. Dalley Co., Hamilton; R. M. Fullerton, of The Snow Drift Co., Brantford; Wm. Dobie and A. W. Mayell.



To Improve his Standing

a grocer should push the best of each line. In Baking Sodas there is never any question as to which is the best.

John Dwight & Co., Toronto and Montreal.

Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q St. John's, Nfid.

Cereal Coffee

A substitute for Tea and Coffee recommended by the best physicians. It is made of pure cereals scientifically prepared, and is healthful and invigorating. It is Nature's food drink. Does not have the least trace of coffee, chicory, or other deleterious substances. No attacks of indigestion, biliousness or constipation can occur if The New Cereal Coffee is freely used. Have dozens of testimonials from the leading physicians as to its purity and value. It is really the best cereal combination on the market.

Retails at 20c. per lb., with a Good Big Margin for the Seller.

To introduce it quickly we are offering a special discount just now.

Put up in ½-lb, and 1-lb, boxes. Cases hold from 2 dozen to 5 dozen of either size. We pay freight if order exceeds 50 lb. No charge for cases. Let us send you a sample order. You can order direct or through any wholesale house.

THE LEAMINGTON COFFEE CO.

LEAMINGTON, ONT.

November 29, 1900.

This tist is corrected every Thursday, and the quotations nerein given are for the cities of Montreal, Toronto, St. John, N.B., and Halifax. The prices are solited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices see page 34.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

						Linseed oil, 1 to 4 bbls., raw boiled.	
BUTTER, CHEESE	Montrea	al T	oronto.	St. J		Curpentine, single bbls	
AND EGGS	Montre				ifax.	SYRUPS AND MOLASSES	
iry, choice, large rolls, perlb.	\$ \$	\$0 18		21	23	syrups	
" tubs, best	15	17 18	3 131/2	20	22	Dark	
" tubs, second grade	201/2	21 2		20 22	22 23	Medium Bright	
eamery, tubs and boxes prints and squares	22	221/4 2	3 24	23	24	Corn Syrun harrel nerth	
eese, new, perlb	11	12 18	12 22	11 18	12	" " kegs "	
gs, new laid, per doz	17	18				" 3 gal. pails, each. " 2 gal. "	
CANNED GOODS						Honey	:
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paragus		2 25 2 00 1 00 95				New Orleans	
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ickberries, 2's	80	85 75 95 80		95 90	1 00 95	Porto Rico "	
ans, 2's	90 85	1 00 7	2 6 80	85	9)	St. Croix	
erries, red, pitted, 2's	2 15	2 20 2 00	2 25	2 30	2 40	CANNED MEATS	
as, 2's	2 00 5		2 25	80	85	lomp. corn beef, 1-lb. cans	1
sifted.	1 10 1	1 10	1 00	1 10	1 15	" 2-lb. cans	2
extra sifted		20 1 25	1 30	1 20 1 75	1 25 1 80	" " 6-lb. cans " 14-lb. cans	8
rs, Bartlett, 2's		2 10 2 00	2 40	2 25	2 50	Minced callons 2-lb, can	20
gannia 2's	2 15 2	2 40 2 25	2 50	2 15	2 25	Lunch tongue, 1-lb. can	3
aches, 2's		2 60 2 50	1 90	2 50	2 60 1 85	English brawn, 2-lb. can	6 2
	2 25 2	2 90 2 50	2 60	2 70	2 85	Camp sausage, 1-lb. can 2-lb. can	
ms, green gages, 2's		35 1 10		1 30 1 30	1 60 1 50	Soups, assorted, 1-lb. can	i
Damson, blue			1 00	1 10	1 30	" ' Z-10. Can	2
mpkins, 3's		85 80		$\frac{1}{2} \frac{00}{10}$	1 25	Soups and Boull, 2-lb, can	1
gallon	1 45	60 1 60		1 70	2 25 1 75	i' '' 6-lb. can	3
awberries, 28	1 70 1	1 85 1 60		1 75	1 80	sliced smoked beef, ½'s	2
ecotash, 2's		1 25	1 15	1 10 95	1 15 1 05	FRUITS	
oster, talls	3 15	3 20	. 3 25	3 00	3 25	Foreign-	
" 1-lb. flats	3 65	3 75	3 50 1 75		1 25 1 75	Currants, Provincials, bbl	
ckerel		1 25 1 18	1 25	1 25	1 35	" Filiatras, bbls	
mon, sockeye, Fraser "Northern		1 60 1 7		1 60	1 75	" " %-bbls	
" Northern " Horseshoe.		1 6		1 50	1 60	" cases	
" Cohoes		1 30 1 2	5 1 30	1 30	1 35	Patras, bbls	
dines, Albert, ¼'s	12 20		2 ½ 13 0 21	14 20	15 21	" ½-bbls.	
" Sportsman, ¼'s	111/4	21 12	. 125		12	" Cases	
Sportsman, 4's	19	20	. 21 0½ 11	20	21	" Amalias	
" Key opener, 4's	9	11 18	81/2 23	16 10	18 11	Vostizzas, cases	
F. & U., A S	20	221/2 2	3 25	23	25	Figs, 10-lb. boxes	
" We's	27 1/2	30 3	3 36 4 4 4 4	33	36	" Mats, per lb. " 7 cr., 28-lb. boxes. " 1-lb. glove boxes	
" Domestic, '4's	7		9 11			' 7 Cr., 28-10. boxes	
" Mustard, % size, case	7 50 1	0 -	0 9 00	10 00		Prunes, California, 30's	
50 tins, per 100		1 00 8 5		90	11 00	" 40's	
ppered Herrings	1 55	1 85 1 0	0 1 60	90	1 00	" 50's 60's	
erring in Tomato Sauce	1 50	1 55 1 0	0 1 60		2 00	70'8	
CANDIED PEELS						" " 80's 90's	
						" Bosnia, A's	:
mon, per lbange, "	101/2	11 1		12	13	" " B's	
oron, "	11 141/2	11/2	2 13 5 17	12 15	13 17	" French, 50's	
	14.5	15		10	"	" 1!6's	
GREEN FRUITS						Raisins, Fine off stalk	
anges. Jamaica, per bbl	5 50	60) 60	0 6 50	0.00	7.00	" Selected lavers	
" Mexican, per box	0 00	AND THE RESERVE AND THE RESERV	0 00	6 00	7 00	" Sultanas	
mons, Palermo per box	1.50	2 5	0 3 CO		4 (0	" 3-crown	
" Verdilli, 360's, per box " Malaga, per box	1 50		0 -0		5 00 4 50	" 4-crown .	
anish Onions, per case		2 25	1 CO		3 50	" seeded, 3-c: Malaga, Lon. layer	
nanas, per bunch	1 75 1 25	2 0) 1 2 0		2 00	2 25 2 50	" Black baskets	
ara, per bbl			3 00	1 00		Blue baskets Dehesa clusters	
alaga grape , per keg veet potatoes, per bbl	5 57 2 50	7 (0 6 (0 7 00	6 00	6 50	" Choice clusters	
anberries, Cape Cod, per bbl	8 00	9 00 7 8	8 00	3 00 9 01	3 50 10 00	" Royal clusters	
" Canadian, per bbl				6 00	7 00	PROVISIONS	
SUCAR						Dry Salted Meats—	
SUGAR						Long clear bacon	
anulated St. Law'ce and Red anulated, Acadia		4 75	. 02	5	51/8	Breakfast bacon	
rislump, bbls. and 100-lb. bx		5 35		4 75 5¾	5 00	Rolls	
" In 50-1b, boxes		5 45	5 53			Shoulder hams	
xtra Ground Icing, bbls		5 25	- 0=	53/		Backs	
hœnix		4 65	4 63	534	6	Meats out of pickle ic. less. Barrel Pork—	
xtra bright coffee		4 65	4 63			Canadian heavy mess	1
right coffee		4 55		41/4	434	Clear shoulder mess	18
right yellow		4 85	4 '3			Plate beef	19
To. 3 yellow		4 20	4 29	4	41/8	Plate beef Lard, tierces, per lb Tubs	
To 2. yellow		4 10			******		

HARDWARE, PAINTS AND OILS	Montr		Toroi		St. Jo Halif	ax.
Wire nails, base		\$2 85 2 35		\$2 85 2 35		\$3 20 2 85
Barbed wire, per 100-lb Smooth Steel Wire (oiled and		3 20		3 00	3 50	3 75
annealed etc.) base		2 80		2 80 6 62½		6 80
White lead, Pure Linseed oil, 1 to 4 bbls., raw " " boiled.		6 50 82		82		85
Curpentine, single bbls		85 68		85 64	65	88 70
SYRUPS AND MOLASSES						
Syrups Dark		2				
Medium Bright		234	30 35	32 37	34	36
Corn Syrup, barrel, per lb		23%		3	86	38
Corn Syrup, barrel, per lb '' '' ½ bbls. '' '' '' kegs '' '' '' and pails each	*****	3 1/8		31/8 31/4		
" " 2 gal " "		1 50 1 20		1 50 1 20		
'' 25-lb. pails		90		1 00		
" 38-lb. pails Molasses—		1 20		1 40		
New Orleans	25	35	23	27	29 38	36 40
Barbadoes, new	40	41	38	42	44	40
Antigua	35	36				
CANNED MEATS						
comp. corn beef, 1-lb. cans '' '2-lb. cans	1 45	\$1 85	\$1 60	\$1 65	\$1 60 2 80	\$1 70
" 6-lb. cans	2 65 8 25	3 30 11 00	2 85	3 00 8 25	2 80 8 75	2 90 9 25
Winced college 2 lb con	20 00	24 50 2 75		19 50 2 60	20 00 2 50	21 00 2 80
Lunch tongue, 1-lb. can	3 00	3 90	*	3 00	3 00	3 25
English brawn, 2-10. can	6 00 2 25	7 90 2 75		7 00 2 45	5 80 2 75	6 00 2 80
Camp sausage, 1-15. can				2 50 4 00	2 50 4 00	
Soups, assorted, 1-lb. can	1 15 2 40	1 50 2 45		1 50 2 20	1 40 2 25	
Soups and Boull, 2-lb, can	1 75 3 50	2 50		1 80	1 75 4 25	
Sliced smoked beef, ½'s	1 65	5 85	1 65	4 50 1 70	4 25	2 00
	2 75	3 10	2 80	2 95	•••••	8 25
FRUITS Foreign—						
Currants, Provincials, bbl	11	12			12	123
" Filiatras, bbls	111/4	12¼ 11½				
" Cases		1134	12	123		
'' ½-cases '' Patras, bbls		12	12	121/2	121/4	123
" '½-bbls. cases		19				
" %-cases		13 13½	14 14	16		
Vostizzas, cases	14	15	13 15	14 18		
Figs, 10-lb. boxes	75	1 10	434	5½ 12	5½ 10	63
" Mats, per lb			9½ 3½	4 16		
" 1-lb. glove boxes				12		
Prunes, California, 30's		12 11		13 10¾	10 836 75	12
" 60's	8 7½	81/2		9 7½	7	8
70's 80's	7 6½	7%		6%	636	734 7 634
" Bosnia, A's		6		51/2	51/2	6
" " B's " U's			7½ 6½	8		
" French, 50's		51/2		7		
Raisins, Fine off stalk		8	8	9	8	81
" Selected Selected layers		81/2	8 10	93	9	10
" Sultanas California, 2-crown	11 7½	13	11	15	10	12
" 3-crown		9		10	91/2	10
" seeded, 3-ci	10½	11		113	10 11	103
" Malaga, Lon. layer Black baskets		1 50	2 25 2 75	2 E0 3 00	1 65 1 80	1 75 1 90
Blue baskets Dehesa clusters			3 50	4 CO	1 90 2 75	2 25 8 00
" Choice clusters " Royal clusters	2 75	3 00		3 00 4 75		
PROVISIONS				. 10		
Dry Salted Meats— Long clear bacon			01:	0.0		
Long clear bacon			91/2	934		
Rolls	121/2	13 10 4	12	13 10	9	10
Shoulder hams	111/2	134	12	91	12 8	13 9
Backs			12	121/2		
Barrel Pork-	15 50	10.50	15.50	10.00	17 50	18 00
Canadian heavy mess	17 50 18 50	18 50 19 00	17 50 19 00	18 00 20 00	17 50 19 CO	20 00
Clear shoulder mess	19 50 12 50	20 00 13 50		12 50	14 00	14 50
Lard, tierces, per lb		9%		9%	10	1034
Tuhs		10		10	10%	11

BEE BRAND CEYLON TEA.

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Gold Medal

※

at the Paris Exposition, 1900, being the highest award made for teas.

Wholesale Agents

L. CHAPUT, FILS & CIE., MONTREAL. WARREN BROS. & CO., TORONTO. THE A. MACDONALD CO., WINNIPEG. HALL & FAIRWEATHER, Limited, ST. JOHN.



The Co-operative Tea Gardens Co., Colombo, Ceylon.

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COLINIONIED IN AND COUNTRIES, 1000.

COFFEE	Montr	eal,	Toronto.		St. John, Halifax		PETROLEUM
Freen-							LINOLLOW
Mocha		24	23	28	25	30	Canadian water white
Old Government Java		27	22	30	25	30	
Rio		10	10	121/2	12	13	Sarnia water white
Santos			11	14			Sarnia prime white
Sautos		29	26	80	29	31	American water white
Plantation Ceylon			22	25	24	28	Pratt's Astral (barrels extra
Porto Rico	******						Trans a Marian (Santons China
Gautemala			22	25	24	26	Disels
Jamaica		18	15	20	18	22	Black- TEAS
Maracalbo		13	18	18	13	15	
							CongouHalf-chests Kaisow Moning, Paking
NUTS					011		
Brazil			15	16	81/2	9	Caddies Paking, Kaisow.
Valencia shelled almonds	42	45	•••	40	22	25	Indian-Darjeelings
oft Shelled Almonds			15	16			Assam Pekoes
Carragona almouds	1514	16		15	13	15	Pekoe Souchong
arragona aimonus				14%			Ceylon-Broken Pekoes
formegetta almonds		****					Pekoes
ordan shelled almonds		10	40	43			
Peanuts (roasted)	61/2	8	9	10	9	10	Pekoe Souchong
" (green)	51/4	7	7	9			China Greens—
locoanuts, per sack		8 00		8 75	8 50	4 00	Gunpowder-Cases, extra firs
" per doz				60	60	70	Half-chests, ordinary first
per doz	111%	13		1 11/2	9	12	Young Hyson-Cases, sifted
renoble walnuts			101/		9	10	extra firsts
Marbot walnuts	10	11	101/2	11			
Bordeaux walnuts	8	9		9	9	10	Cases, small leaf, firsts
sicily filberts	12	13	12	121/6	9	10	Half-chests, ordinary first
Naples filberts			10	11	10	11	Half-chests, seconds
Apres miseres.	12	15	10	11	12	14	" thirds
Pecans	20	21	25	30		-	" common
helled Walnuts	20	21	20	90			Pingsueys-
SODA							Young Hyson, %-chests, first
Bi-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	1 75	" " seconds
BI-CATO, Stanuaru, 112-10. Meg.			80	90	85	90	" Half-boxes, firsts
sal soda, per bbl	70	75	-				" second
al Soda, per keg	95	1 00		1 00	95	1 00	BCCOHU.
ranulated Sal Soda, per lb				1			Japans-
							%-chests, finest May picking
SPICES							Choice
Pepper, black, ground, in kegs							
pails, boxes	16	18		18	14	15	Fine
	14				15	16	Good medium
		17		19			Medium
" whole	15	17	******	19	12	13	Good common
Pepper, white, ground, in kegs,							Common
pails, hoxes	26	27	26	27	24	26	
" 5-lb. cans	25	26	25	26	20	22	Nagasaki, %-chests, Pekoe
" whole	23	25	23	25	20	22	" Oolong
	19	25	22	20	20	25	" " Gunpowde
linger, Jamaica				25 35		20	" Siftings
cloves. whole	12	30	14	85	18		
Pure mixed spice	25	30	25	30	25	30	
Ye onlo	13	18	20	40	16	20	RICE, MACARONI,
ream tartar, French		25	24	25	20	22	
" best		28	25	30	25	30	SAGO, TAPIOCA
	10	15	13	16	16	18	
llspice	10	10	10	10	10	10	Rice-Standard B
WOODENWARE							Patna, per lb
ails, No. 1, 2-hoop		1 90		1 60		1 90	Japan
" " 3-hoop		2 05		1 75		2 05	Imperial Seeta
0-1100p		1 75		1 70		1 75	Extra Burmah
" half, and covers							
" quarter, jam and covers		1 45	. :::	1 20		1 45	Java, extra
" candy, and covers	2 70	8 20	1 75	2 70		8 20	Macaroni. dom'ic. per lb., bull
ubs. No. 0		11 00		8 50		11 00	" imp'd, 1-lb. pkg., French.
" " 1		9 00		7 00		9 00	" " Italian
	******	8 00		6 25		8 00	
" " 2			******		******		Sago

PETROLEUM	Montreal,		Toronto.		St. John, Halifax.	
Canadian water white	171/2	18		17		17
Sarnia water white		18		17		173
Sarnia prime white				16		
American water white		20		17		9
Pratt's Astral (barrels extra)		21		17		193
Black- TEAS						
CongouHalf-chests Kaisow	13		12	60	11	40
Moning, Paking	17	60	18	50	15	40
Caddies Paking, Kaisow		40			80	
Indian—Darjeelings	35	55	85	55		50
Assam Pekoes	20	40	20	40	18	40
Pekoe Souchong	18	25	18	25	17	24
Ceylon—Broken Pekoes	85	42	85	42	84	40
Pekoes	20	80	20	80	20	80
Pekoe Souchong China Greens—	17%	40	17	35	17	85
Gunpowder-Cases, extra first	42	50	42	50		
Half-chests, ordinary firsts	22	28	22	28		
Young Hyson—Cases, sifted		-				
extra firsts	42	50	42	50		
Cases, small leaf, firsts	85	40	35	40		
Half-chests, ordinary first	22	88	22	88		
Half-chests, seconds	17	19	17	19		
" thirds	15	17	15	17		
" common	13	14	18	14		
Pingsueys—	-	••	-			
Young Hyson, %-chests, firsts	28	82	38	32	30	40
" " seconds	16	19	16	19		
" Half-boxes, firsts	28	82	28	32		
" seconds	16	19	16	19		
Japans-						
4-chests, finest May pickings	38	40	88	40		
Choice	32	36	83	87		
Finest	28	80	80	32		
Fine	25	27	27	80		
Good medium	22	24	25	28		
Medium	19	20	21	23		
Good common	16	18	18	20		
Common	13	15	15	17		
Nagasaki, %-chests, Pekoe	16	22				
" Oolong	14	15				
" Gunpowder	16	19				
" Siftings	71/2	11				
RICE, MACARONI,						
SAGO, TAPIOCA						
Rice-Standard B	3 00	8 10		81/2	8 25	3 40
Patna, per lb	4 25	4 75	434	5	5	6
Japan	4 40	4 90	54	6	5	. 6
Imperial Seeta	4 60	4 90	4%	5%	5	6
Extra Burmah			414	436	4	5
		5%	6	636	6	7
Java, extra Macaroni. dom'ic. per lb., bulk	5	6		73		
" imp'd, 1-lb. pkg., French	8	12	9	10		
" " Italian	8	10	11	124		
Sago	81/2	4	4	4%	8	6
Tapioca	4%	41%	4%		8	

TEAS

Green

OR

Black

Britain takes nearly all Canada's Exports. Canada's Policy is to favor English Goods.

The Teas of Ceylon and India are grown by brother colonists.

Their Quality Recommends Them.

The recently introduced Ceylon Greens are packed by

SALADA TEA CO. BLUE RIBBON TEA CO. MONSOON TEA CO.

All Wholesale Grocers Handle Them.

WILL OF A BUSINESS MAN.

GEO. H. LOVITT, YARMOUTH, N.S.

HE will of the late Geo. H. Lovitt, Yarmouth, N.S., shows that he left an estate valued at about \$750,000. Mr. Lovitt made the bulk of his fortune in the days when Yarmouth was one of the great centres of wooden shipbuilding.

When about 20 years of age the late Mr. Lovitt entered upon a seafaring life, filling different positions until he became master. The first vessel of which he took command was the barque Princess, about the year 1851; followed by the barques Jane Lovitt and Palmyra, of which vessels he owned a part. He was also a part owner of a number of other vessels with his father, Andrew, and his brother, William D. He retired from sea about the year 1864 and started in the shipbuilding business. He built and owned exclusively 12 vessels aggregating over 12,000 tons.

He discontinued shipbuilding in 1890, when the building of wooden ships began to decline. Since that time he has devoted his time to the investment of his money.

The executors of his estate are Messrs. Irving A. and Erastus H. Lovitt, sons, and Senator John Lovitt, brother of the deceased. The homestead, with household effects, etc., is given to the widow and Irving A.; on the death of Mrs. Lovitt the property goes absolutely to Irving A. Lovitt. An income of \$1,000 a year is given Mrs. Lovitt. The property is divided among the sons and daughters of the deceased. Some lots in Carleton, St, John, are among the bequests to Mr. Frank Lovitt. A daughter, Mrs. James Burrill, receives \$14,000, one-quarter of deceased's stock in the Bank of Yarmouth, and all his stock in the Yarmouth street railway. The sum of \$1,000 is given to the Old Ladies' Home Society, of Yarmouth; \$700 each is left to Miss Abbie Thomas and Miss Blanche Thomas, neices of his wife and daughters of the late Mr. George Thomas, St. John.

A TRAVELER'S DEATH.

R. J. Galna, for many years traveler for The Parsons Produce Co., Winnipeg, and later with R. A. Rogers & Co., of that city, died of typhoid fever on Saturday night at the General Hospital. Mr. Galna was a well-known traveler, having been on the road for some 12 or 13 years, although at the time of his death he was only 35 years of age. He was a valued member of the N.W.C.T. Association.

A perfected system of protection against the dead beats with which Windsor, like all other cities, is infested, has been inaugurated and will be rigorously maintained.

XMAS FRUITS.

Your Christmas display will be incomplete without a fine showing of **FRUIT**.

We mention a few lines, all of which are the finest, and at prices that will ensure you of a good profit: ORANGES (Navels, Valencias), LEMONS, ALMERIA GRAPES, NEW DATES, FIGS, CRANBERRIES, NUTS, etc. All these lines we will tell you more of by sending us your address for weekly quotations. Order early for Xmas.

WHITE & CO., WHOLESALE IMPORTERS 64 Front St. E., TORONTO.

IN STOCK, EXCELLENT QUALITY.

Fancy Malaga Grapes,

Fancy New Messina Lemons,

Fancy Sweet Senora and Jamaica Oranges.

Do not forget us with your Xmas orders, will have full lines, Nuts, Dates, Figs, Fancy Navel and Valencia Oranges arriving shortly.

Hugh Walker & Son, Guelph, Ont.

New HALLOWEE DATES.

We have a Car of New Hallowee Dates now on the way from New York and expected here this week.

H. P. ECKARDT & CO.

WHOLESALE GROCERS

Cor. Front and Scott Sts.

TORONTO.

Everybody is eating

"GEE WHIZ"

THE NEW CONFECTIONERY.

Our travelers have all particulars. If you haven't them, 'phone us for same.

LUCAS, STEELE & BRISTOL,

Wholesale Grocers, Hamilton, Ont.

Look up your stock of Pickles

and let us know if you want some of the celebrated WILLIAMS BROS. & CHARBONNEAU'S

PICKLES

We have now the complete assortment in stock, comprising:

- 665 Cases Sweet and Sour Pickles, of all qualities and sizes.
- 125 Cases Catsup, assorted sizes and qualities, including Mrs. Jones'
- 150 Cases celebrated French Mustard and Horse-Radish Mustard.
- 80 Cases finest Preserves, Jams and Jellies.
- 80 Cases Waldorf Baked Beans, in Tomato Sauce, 1, 2 and 3 lb.
- 80 Cases Mrs. Jones' Mince Meat, 2-lb. tins, to retail 2 for 25c.
- 60 Kegs, 5 gallons, sweet and sour mixed, and Chow-Chow, and Gherkins

1240 Packages.

We have a full carload of 900 cases to arrive shortly. Do not hesitate to send us your orders before the cold weather sets in.

The quality of these goods is known all over the Dominion, and there are none better.

With five cases, we will give you a large, fancy bottle, free. Ask for prices. We have a large and well-assorted stock. WE ARE SELLERS.

L. CHAPUT, FILS & CIE.

MONTREAL.

Sole agents in Canada for Gonzalez & Boulestin Famous Brandies.

MANITOBA MARKETS.

Winnipeg, November 24, 1900.

EATHER has been favorable all week, with good sleighing general throughout the Province. This has materially increased business, and collections are steadily improving, though not yet up to the usual mark for this season of the year. The amount of wheat moving has been some 240 cars more than last week. Work in the woods is also active, and this, of course, tends to increase trade.

FLOUR—There has been a fair amount of business during the week, and prices are holding at the decline of last week, viz.: Lake of the Woods, Five Roses, \$2.10; Red Patent, \$1.95; Medora, \$1.60; XXXX, \$1.35; Ogilvie Milling Co.'s Hungarian, \$2.10; Glenora Patent, \$1.95; Manitoba, \$1.60; Imperial XXXX, \$1.20.

CEREALS—Business is fair and a good deal of American rolled oats is coming in, as well as supplies from Ontario. Merchants here complain that Ontario millers are much too slow in filling orders. Price runs from \$1.60 to \$1.75, according to the house quoting. Standard and granulated is in very limited supply at \$2.20. Pearl barley is still very scarce; in fact, it is almost impossible to obtain any. Pot barley is in good demand at \$2.35 to \$2.40; split peas, \$2.20 to \$2 25 per sack.

CANNED GOODS—Little change to report. Tomatoes are offering freely, particularly from factories outside the association, and the range of quotations is large, being \$2.15 to \$2.30 per case, according to pack. In other lines there is no change of situation or price to report.

DRIED FRUITS-Currants are held at last week's figures of 13c. for best and 14c. for cleaned, but the feeling of the market is more in favor of the buyer, owing to the dullness of the Grecian market. Valencia raisins are again higher, and, although Denia fruit has the preference on this market Californian stocks are taking its place, owing to the high price. Three-crown muscatels are worth 91/4c. Sultanas are also high and demand fair at 14c. Possibly the finest figs ever seen on this market are now in stock here in 45-lb. sizes imported direct from Smyrna. Prices are a shade lower than last year, viz., 13 to 20c. per lb. for the choicest; 12-oz. boxes at 11c. New dates are in and fancy Hallowees are quoted at 53/c.

EVAPORATED FRUITS—Apples are offering, but indications point to an advance. There is no doubt the article has been selling at so low a figure there was nothing in it for manufacturers. Dried are at present almost out of market. Pears are now quoted, fancy peeled halves, at 12 ½c.

BUTTER—Plentiful supply of good dairy being received, and jobbers are selling the best grade at 18c.; from that the price runs down to 12c. for cooking butter.

CHEESE—Is in abundant supply and jobbers are quoting 10 to 11c.

EGGS—Small supply, and demand good at 18c. Winnipeg.

FISH-- Haddies are now arriving by freight in small lots. Carloads will be in about the middle of December, when prices will go down. Present quotations are 8 ½ to 10c. Latest shipments of codfish are in better condition, but there is a good deal of rusty cod on the market which will have to be sacrificed. Bloaters and frozen herring will not be on for a couple of weeks.

GREEN FRUITS—New Californian lemons are in and quoted at \$5.50; very fancy stock. Navel oranges now in full supply at \$5.50; Floridas also in and brights and russets quoted at \$5.50. Last snow apples are quoted at \$4.50; spies, \$4.25; other varieties, \$3.75 to \$4. Grapes are selling at \$8.50 per bbl. Cranberries have again advanced sharply, and are quoted at \$11.50 to \$12.

NOTES.

The Northwest Commercial Travelers' Association are this evening holding their annual meeting for the election of officers.

The Canadian Packing Co., through their agents, Lees & Persse, are making a special bid for the trade in this market at the present moment.

The stock of Robert Bullock, general store, Selkirk (assigned), was sold on Thursday to Olaf Anderson, Selkirk, for 72½c. on the dollar. There was a large attendance of buyers.

A very earnest effort is being made on the part of the retail merchants of Winnipeg to rid themselves of the "Trading Stamp" nuisance by the beginning of the year. Further particulars of the action taken will appear next week.

A most deplorable accident on Friday resulted in the death of Valery, the dear little four-year-old daughter of W. C. Georgeson, of the firm of Codville & Co. The little one was playing about the window of the third floor of the Clarendon Hotel. When near the rear staircase she, in some way, lost her balance and fell nearly 25 feet to the stone floor of the rotunda, fracturing her skull. She died three hours after.

F. Becknell, grocer, corner of Colborne and Barrie streets, Kingston, Ont., who was last week fined \$3 and costs, by the police magistrate, for breaking the early-closing by-law, has made an appeal from that decision, and the case will be heard again by Judge Price.

COWAN'S

Hygienic Cocoa Royal Navy Chocolate

Famous Blend Coffee are the favorities with all grocers

THE COWAN CO., LIMITED, TORONTO

YOU CAN BUY'THE BEST ...

Grain and Root Baskets, Clothes Baskets, Butcher Baskets, Fruit Baskets,

FROM THE

Oakville Basket Co.

Oakville, Ont.

SEND US YOUR ORDERS.

Most Excellent Coffee



A pure, high-grade berry at a popular price.

Trial Order Solicited.

COURTENAY'S

Original and Genuine

Worcestershire Sauce

Manufactory, Worcester, England.

Prepared from the purest and most expensive ingredients.

Guaranteed Absolutely Pure.

No sauce at a similar price has equal merit.

We cannot afford to advertise largely, the cost of our article will not admit of it, but in every market its quality and peculiar piquancy makes a steady and ever increasing trade.

Fearman's Mince Meat # VINEGAR

Equals in flavor and wholesomeness the best home-made. With a superior flavor, and fruity deliciousness, it commends itself to the most particular people. Nothing but the very best fruits and spices used.

> Put up in 5-lb. Pails 12-lb. Pails 27-Ib. Pails 70-1b. Pails

HAMILTON.

is an article upon which the grocer has a fair Then why risk margin. your customers' pickles, and your own trade, by selling goods other than the best? Every dealer acknowledges that The Wilson, Lytle, Badgerow Co., Limited, of Toronto, turn out the very best and purest vinegar made in Canada. So handle only their goods.

Ogilvie's Hungarian Ogilvie's Glenora....

All Bakers and Grocers handling this Flour exclusively are making money.

Superior Quality Always Good

BUSINESS CHANGES.

MEETING to appoint a curator for T. Ross, general merchant, Amqui, Que., has been called for Dec. 3.

Xavier Savard, general merchant, St. Felicien, Que., has assigned.

John B. Teevens, tobacconist, Pembroke, Ont., has assigned to Wm. Moffatt.

A. J. Turcotte & Co., wholesale and retail grocers, Quebec, have assigned.

Mead W. Crane, merchant, Phoenix, B.C., has assigned to Alan G. Simpson.

Charles Pearson & Co., general merchants, Cedar Hill, Que., have assigned.

The bailiff is in possession of the stock of Lapointe & Co., grocers, Cornwall, Ont.

The stock of J. G. A. Chagnon, fruiterer and confectioner, Waterloo, Ont., is under

Hewitt & Zimmerman, general merchants, Oil Springs, Ont., have assigned to James Marshall.

J. B. Lambert, general merchant, St. Appolinaire, Que., has compromised at 53c. on the dollar.

A. H. Warner, baker and confectioner, Guelph, Ont., has assigned to Robert A. McKim. His stock, etc., will be sold by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

Gilmour & McBean, grain dealers, etc., Montreal, have registered partnership.

Palmer Bros., general merchants, Bedford, Que., have registered partnership.

Holtham & Co., general merchants, Waterville, Que., have registered partnership.

L. R. Decome & Cie., commission mer-

chants, Montreal, have registered partnership.

Baldwin & Brooks have registered partnership as flour and grain dealers, Montreal.

J. M. Landry & Co. have registered partnership as commission merchants in Montreal.

Goodwin & Bean, grocers, Toronto Junction, Ont., have dissolved; Thos. Goodwin

Roach & Gillis, general merchants, Little Glace Bay, N.S., have dissolved; A. J. Gillis continues.

Thompson & Scott, general merchants, Shubenacadie, N.S., have dissolved, and copartnership has been registered by Thompson & Blois.

Louis A. Melanson and Israel L. Burrill, doing a general business at Church Point, N.S., under the name of Melanson & Burrill, have dissolved partnership.

Robert Goode and William McKay, two young men well and favorably known in Walkerton, Ont., have purchased the grocery business of W. D. Magee, of that place.

SALES MADE AND PENDING.

The assets of A. P. Lalonde, grocer, St. Paul, Que., have been sold.

Eliza Dymond, grocer, Chatham, Ont., is advertising her business for sale.

The assets of Francois Benoit, grocer, Longueuil, Que., have been sold.

The stock, etc., of G. R. M. Stritzel, general merchant, Plum Coulee, Man., has been sold.

The assets of Ritchie & McAdam, general merchants, Quyon, Que., are to be sold on December 11.

CHANGES.

Agnes Close, grocer, Vancouver, B.C., has gone out of business.

J. C. Abbott has succeeded James Clark as provision dealer, in London, Ont.

Thomas W. Garner, grocer, London, Ont., has sold out to John Tomlinson.

T. E. Mahaffy, general merchant, Cascade City, B.C., is removing to Moyie, B.C.

Herbert Cunningham, grocer, etc., Seaforth, Ont., has been succeeded by R. Mallough.

Joshua Anderson, general merchant, Columbia, B.C., has sold his stock to Jeff Davis & Co.

Joseph Penfold, flour and feed dealer, Hamilton, Ont., has sold out to W. H. Wodehouse.

John Falls, grocer, Alliston, Ont., has sold out to W. J. Woods, who takes possession about January 1.

W. J. Reid & Co., wholesale crockery and glassware dealers, London, Ont., are retiring from business.

T. K. Bentley & Co., Limited, general merchants, Port Greville, N.S., have sold out to H. Elderkin & Co.

M. R. Smith & Co., manufacturers of biscuits, etc., Victoria, have been succeeded by M. R. Smith & Co., Limited.

FIRES.

F. A. Coffill, grocer, Hantsport, N.S., has been burned out; insured for \$400.

DRATHS.

Peter Lamphier; general merchant. Grahamsville, Ont., is dead.

Charles E. Bartlett, cheesemaker, etc., Napanee, Ont., is dead.

Try a Sample Order of our

English Brawn Jellied Hocks

Sliced Breakfast Bacon Pressed Tongue

THEY WILL DRAW TRADE TO YOU

IN ONE-POUND BOXES

THE BRANTFORD PACKING CO., Limited, - BRANTFORD, ONT.

A COMPARISON

Which Positively Proves the Healthfulness of

JAPAN TEAS

COMPARE the color of the interior of a cup after it is used for drawing JAPAN TEA with the color of one that is used for drawing other Teas. You will discover that the JAPAN TEA cup is left pure and white—no matter how often used for this purpose.

ON THE OTHER HAND,

note the sediment of coloring matter in the cup that

What better Argument could be advanced in favor of your pushing the sale of Japan Teas? They are the connoisseur's favorite, and always will be . . .

is used for other Teas. After several tests it is impossible to cleanse it, so distinctly have these Teas left their unhealthy mark.

BRITISH EXPORTS.

Apart from this enormous coal exportation, what is the most significant fact revealed by the October trade returns? It is this, and we are surprised it has not so far attracted attention. Taking only manufactured goods into consideration, the increase in exports for the first nine months of 1900 was £12,325,449, but in October, 1900, we exported £898 762 less value in manufactured good than in October, 1899. We repeat these figures in another form to emphasize their importance. The following table gives the figures for British exports of manufactured articles only:

January to September, 1900. Increase. £12,325,449

October, 1900.
Decrease.
£898,762

This is accentuated by the fact that October, 1899, contained one working day less than October, 1900. The increased activity in exports of manufactured articles evidenced by the early part of this year has not only slackened, therefore, but entirely disappeared and become succeeded by what looks uncommonly like a slump. The present month's figures will be influenced by diminished prices, and we shall look forward to their publication with particular interest.—Commercial Intelligence.

BARBADOES MOLASSES.

Mail advices from Barbadoes, dated November 10, report a very dry fortnight, with hot suns, the effects of which are being felt very much by the canes. As this month is a very critical one for the cultivation, a continuation of dry weather would do considerable harm to the crop and cause a great reduction in the yield, which, up to a short while ago, gave promise of a large output next year.

A CONTINGENT FEE.

An Irishman went to a lawyer with a case, but the attorney wanted a retainer. The Irishman was poor, and, finally, the lawyer said he would take the case on a contingent fee.

It was settled, but the contingent fee part of the agreement bothered the client. He confided his ignorance to his friend Paddy, and asked for an explanation.

"An' is it the meanin' of a contingent fee yer after knowin'? Shure, I'll tell ye. A contingent fee means that if ye lose the case, the lawyer gits nothin'; if ye win, yer git nothin'."—Spare Moments.

AN IMPROVED STIRLING STORE.

Clute & Mather, general merchants, Stirling, Ont., have enlarged their premises to the extent of 4,000 square feet of floor space. Besides this, they have put in two plate-glass windows, which, by the way, are the first in the town. The store, which has been otherwise improved, now presents a most attractive appearance.

Poultry Wanted

We are now prepared to pay cash for Chickens, Turkeys, Ducks, and Geese, dressed or dressed and drawn, delivered at our Canning Factory, corner York and Inchbury Streets, Hamilton.

Prompt remittance in cash made to all who ship from a distance.

The Simcoe Canning Co.

Soap

"IMPERIAL" and "SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

WE have the most complete line of Low-priced Silverware on the Canadian market.

Write for Illustrated Catalogue.

No. 15,
Pepper and Salt,
at \$7.50 Per Dozen

THE -

G. WEETON MFG. CO.,

SILVERWARE AND SPECIALTIES.

TORONTO ADDRESS:

Confederation Life Building.



MONTREAL ADDRESS:

Temple Building.

Neilson's

GENUINE ___ HOME-MADE

Mince Meat

This article has been on the Toronto Market for the last ten years, and has given perfect satisfaction to all who have used it. Only the best materials used in the manufacture. Cleanliness guaranteed.

Put up in 12-lb. Pails

" 27-lb. Pails

" 65-!b. Tubs

2 and 5 lb. Tins when requested.

Will keep indefinitely when put up in tins. Ask your wholesale grocer for this article.

Wm. Neilson, 60 Lynd Avenue, Toronto, Ont.



1119U

Boston Laundry Starch.

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY

THE F. F. DALLEY CO.,

HAMILTON.

EGGS

will be plentiful and hens lay regularly if always fed

Pratts Poultry Food.

The greatest egg producer.

Tell your customers this---it will interest them and, incidentally, add to your revenue.

> Ask for a copy of our advertising plan. It helps push your own business.

> > ROBERT GREIG & CO. TORONTO.



Pickles and Relishes.

To the Retailer -- Ask your wholesaler for five or ten-gallon kegs of our Sweet Mixed, Sour Mixed or Chow Chow. They are the newest and finest goods on the market.

To the Wholesaler--Send to us for price list and further particulars.

Shuttleworth & Harris,

BRANTFORD

CANADA

THE CANADIAN PACKING CO.



GUARANTEED CHOICE AND PURE.

COLD MEDAL, PARIS 1900.

THE "ROSWOOD," London,

Acetylene Gas Machine, entirely automatic, safe, no smell. Accepted by Canadian Fire Underwriters' Association without increase of premium. Cheaper than Coal Oil. Sold on trial. Agents wanted.

THE ROSWOOD LIGHT CO.

152 Carling Street - LONDON, CANADA

A REPORT ON CANADIAN FRUIT.

THE CANADIAN GROCER is in receipt of a report from Mr. Sampson Morgan in regard to a shipment of Canadian fruit, which arrived in England per ss. Manchester City:

"Having inspected the fruit recently sent from Canada to this country, I found it, as the result of careful examination, in excellent condition, the fruit giving good signs of care in grading, packing and selection, and the cases and crates being well adapted for the requirements of the trade in the English markets.

"Amongst the apples, there were some very fine specimens of King of the Pippins, Blenheim Orange, Baldwins, Snows, Cranberry, Pippins and Spys. Better fruits could hardly be found upon the market, and they were much admired by dealers.

"In pears, amongst others were Duchess, Beurre Clairgeau, Keiffer and Beurre D'Anjou, all of them of fine quality and appearance.

"The apples were packed in bushel cases, and the pears in cases holding half that quantity. These sized packages were well suited for the fruit, and, as regards pears, were ample for them. In time, possibly, Canadian exporters will, for their choicest pears, introduce a larger package. They would find it an advantage to do so.

"I note with satisfaction that the growers of the fruits sent included the names of some of the most advanced fruit producers in the colony, and they are certainly to be highly commended upon the skill they have exercised in the culture of such magnificent fruits.

"Taken all around, the prices realized were most satisfactory, and prove unmistakably that in the near future the fruit export trade of the colony will develop into a very extensive business, for such fruits will always meet an insatiable demand in the English markets, and at paying prices.

"Contrasted with the pears sent from France, which is the pear-producing country from where the bulk of our pear supplies have hitherto been drawn, they were, in size and color, far superior; as regards flavor, the French fruits were nowhere with them

"When I mention that some of the pears sold from 10 to 20s. per case in the markets, that is first hand, the quality and size of the fruits are apparent.

"The Canadian apples and pears, therefore, need fear no cempetitor, taking as they do the lead in the trade, and standing, as far as general quality is concerned, higher than any similar fruits sent into the English markets from any foreign centre.

"With regard to the Canadian grapes, the parcels I examined were in fine condition and of good appearance. The berries were not large, but the flavor was excellent, and quite different to the insipid foreign grapes sent us from Spain and elsewhere.

"The best were certainly worth from 6 to 9d. per lb. retail, and if they could be put upon our markets after October, when the glut of other outside arrivals of black grapes was over, they would meet a good sale.

"Of the two varieties—Red Rogers and Black Rogers — of grapes examined, I am satisfied that the black are the best suited for the trade here.

"Much of the success attending the sale and shipment of these fine fruits was due to high quality and skilled culture, the use of small packages, honest grading, careful packing, and care in transit.

"Professor Robertson, of the Agricultural Department, is to be congratulated upon the success which has attended his persistent efforts to induce growers to adopt the above items, and Canadian fruit-packers have done well in acting up so loyally to his instructions.

"I cannot close this report without pointing out that the fruits were brought over in cool storage, regulated by the use of electrical ventilating fans, a method which was established by the Hon. Sydney Fisher in 1897. By the adoption of this system the fruit puts on a perfect color, keeps perfectly sound, and without having its quality in any way impaired."

TRAVELERS' HOTEL GUIDE.

The hotel is practically the commercial traveler's home, so one of the objects of the Dominion Commercial Travelers' Association is to secure all possible comforts and conveniences in hotels. To do this to a maximum degree the association has published a Guide containing the names of the best hotels throughout Canada. This list has been compiled from information secured by circulars sent out from the Montreal office, and only the names of those hotels are inserted which guarantee good wholesome food; clean, warm and well-ventilated sleeping rooms; satisfactory sanitary arrangements; large, clean, warm, well-lighted and well-ventilated sample-rooms and safe arrangements for escape in case of fire. In the Guide, which is gotten up in the form of a pocket book like last year's, are the names of about 1,300 hotels whose rates for board and sample-rooms and transfer charges are shown. Altogether it is a handy little publication that will be appreciated by the members of the association and the executive is to be congratulated upon its publication.

ONE OF THE LATEST.

A. R. Thompson, Merritton, Ont., writes: "Having been in the grocery trade for 19 years, you may imagine my surprise when a woman who is an occasional customer, and who had recently purchased a ¼ doz. quart fruit jars at the exorbitant price of 15c., sent her son back for another in place of one she had broken by putting hot fruit in it. I thought this too good to keep and would like my fellow sufferers to know that trials do not come to them alone."

POPULARITY is the proof of merit, and no brand has ever achieved popularity so quickly as

SMOKING TOBACCO

In 5, 10 and 15c. Plugs.

EMPIRE costs you only 36 cents, and pays a good profit.

EMPIRE is well advertised.

EMPIRE is selling well in al-

EMPIRE is selling well in almost every store from Halifax to Dawson City.

EMPIRE is A BIG PLUG FOR LITTLE MONEY.

Made by

THE EMPIRE TOBACCO CO.



BISCUITS! BISCUITS! Pure Fruit Carr & Co.'s

CELEBRATED

CAFE NOIR

(THE ORIGINAL)

Delicate flavor. Just what the ladies want for 5 o'clock tea.

FRANK MAGOR & CO.

CANADIAN AGENTS

16 St. John St., MONTREAL,

Reliable goods bring you new customers.

Southwell's **Jams**



Are always reliable.

They stand at the head. Send for reduced price list.

FRANK MAGOR & CO.

AGENTS FOR CANADA

16 St. John St., MONTREAL.

Current Market Quotations for Proprietary Articles

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their curacy. The editors do not supervise them If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers

BAKING POWDER.

COOR B LIIULU					
Size 1, in 2 and 4					10
" 10, in 4 doz. be	oxes.			. 21	ιO
" 2, in 6 "					30
" 12, in 6 "				. 7	10
" 3, in 4 "				4	15
					ŏ
Pound tins, 3 doz.	In C	380 ···			
oz. tins, 8 "	**			. 24	Ю
oz. tins, 4 "	**				C
1b. tins, 1/2 "		•••	• • • • • • • • •	. 14 0	00
Diamond-		W. H.	GILLAB	D & CC	0
1 lb. tins,2 doz. i	n cas	0	per doz	2 00	
% lb. tins, 3			**	1 25	
% lb. tins, 4 "	**			0 75	
% ID. UIDB, 2		*****		0 75	
IMPERIAT.	RAK	ING PO	WDER		

Per Doz \$0 65 0 8) 1 00 1 50 1 8) 4 50 7 75

		U IU.	THE ENGLISH PER	
JERSEY	CREAM	BAKING	POWDER	
% size, 5 doz.	in case	• • • • • • • • • • • • • • • • • • • •		40 75
3 " 3 '			1	25
1 " 2 '			2	25

BLACKING.	
CARR & SONS.	per gross
No. 2—¼ gross boxes No. 4—¼ gross boxes No. 5—¼ gross boxes	2 70 5 75 8 00
SHOE POLISH.	
HENRI JONAS & Co.	Per gross

Jonas' \$9 00 Froments 7 50 Military dressing 24 00 BLUE.

Keen's Oxford, per lb ... \$0 17 In 10 box lots or case... 0 16 Reckitt's Square Blue, 13-lb. box ... 0 17 Reckitt's Square Rlue, 5 box lots... 0 18 Nixey's "Cervus' in squares, 1 o... in bags ½ and 1 oz. and in pepper boxes 2c. and 10c.

BLACK LEAD.		
Reckitt's, per box	1	15
Box contains either 1 gro., 1 oz.		
size: ½ gro., 2 oz. or ¼ gro. 4 oz.		
Nixey's Refined 1d 2d. and 1s. pkts.		
" Silver Moonlight 5 and 1 c. pkts		
" Nixelene Stove Paste 1d 2/2	d.	50
size.		
Nixey's Jubilee round lead in 1 and	2	02

CORN BROOMS

	OECKH H				
Bambo	o Handle				35
"		B. 4	strings	 4	10
**	**		strings		85
**	**		strings		60
**	**		strings		35
**	**		strings		10
"	"		strings		85
	1	BISCU	ITS.		

PEER, FREAR & CO.	
Metropolitan mixed 40 lb. tins Florence Wafers 8 lb. tins Venice Wafers 8lb. tins	36c. 36c.
Florence Wafers Small tins \$3.70 p	er doz
CARR & CO., LIMITED.	
Frank Magor & Co., Agents.	
	0 12%

CANNED GOODS. MUSHROOMS. HENRI JONAS & Co.

" Ist choice Dutheil " Ist choice Lenoir " extra Lenoir	18	50 50 00
Per case, 100 tins. FRENCH PEAS—DELORY'S.		
HENRI JONAS & Co.		
Moyen's No. 2 ½ Fins. Fins Tres fins Extra fins Sur extra fins	10 12 14 15 16	00
FRENCH SARDINES. HENRI JONAS & Co.		

CHOCOLATES & COCOAS. Epps's cocoa, case of 14 lbs., per lb.. 0 35 Smaller quantities...... 0 37½

CADBURY'S.

Frank Magor & Co., Agents.	
Cocoa essence, 3 oz. packages Mexican chocolate, ¼ and ¼ lb. pkgs.	\$1 65
Mexican chocolate, ¼ and ¼ lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" 1-lb. tins	0 42
Nibs, 11-lb. tins	0 351/2
TODHUNTER, MITCHELL & CO.	8.
Chocolate—	per lb.
French, 1/4's-6 and 12 lbs	0 30
Caraccas, 1/4's-6 and 12 lbs	0 35

Durons, Bross Doros, coch		•
Cocoa—		
Homeopathic, 4's, 8 and 14 lbs	0	1
Pearl, London Pearl 12 and 18 "	0	
Rock " " " "	ŏ	
Bulk, in boxes	ŏ	
0 1 0		

Caraccas, ¼'s, 6-lb. boxes	0 4
Vanilla, ¼ s "Gold Medal "Sweet, ¼'s, 6 lb. bxs. Pure, unsweetened, ½'s, 6 lb. bxs. Fry's "Diamond," ¼ s, 14 lb. bxs. Fry's "Monogram," ¼'s, 14 lb. bxs.	0 4
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 2
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 4
Fry's Diamond, 48, 14 lb. bxs.	0 2
Fry's "Monogram," 1/6'8, 141b. bxs.	0 2
Cocoa— p	er d
Concentrated, 1/2's, 1 doz. in box	2 4
11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	4 5
	8 2
Homoeopathic, 1/4's, 14lb. boxes	
" ½ lbs. 12 lb. boxes	
JOHN P. MOTT & CO.'S.	
R. S. McIndoe Agent, Toront	
Mott's Bromaper lb.	0 3
Mott's Prepared Cocoa	0 2
Mott's Homeopathic Cocoa (1/4's)	0 3
Mott's Breakfast Cocoa (in tins)	0 4
Mott's No. 1 Chocolate	0 3
Mott's Breakfast Chocolate	0 2
Mott's Caraccas Chocolate	0 4
Mott's Diamond Chocolate Mott's French-Can. Chocolate	0 2
Mott's Name of Gooking Character	0 1
Mott's Navy or Cooking Chocolate Mott's Cocoa Nibbs	0 2
Mott's Cocoa Shells	0 0
Vanilla Sticks, per gross	0 9
Mott's Confectionery Chocolate. 0 21	0 4
Mott's Sweet Chocolate Liquors. 0 19	3
COWAN COCOA AND CHOCOLATE	CO.
	\$3 7
Cocoa Essence, ½ lb. tins, per doz	2 2
Soluble Cocos, No. 1 bulk, per lb	0 2
Diamond Chocolate, 12 lb. boxes. Royal Navy Chocolate, 12 lb. boxes.	0 3
Mexican Vanilla Chocolate, 12 1b. boxes.	3
CHEESE.	

M	edium size		15 00
	mall size		12 00
	on-Large size, per doz.		8 25
"	Medium size		4 50
**	Small size		2 40
**	Individual size		1 00
	BAYLE'S POTTE		
R	obert Greig & Co., Agent	ts, Toro	nto.
	⅓lb.	1-lb.	5-lb.
		Jar.	
After	Dinner \$2 49	\$4 25	8.8 60
Dorill	lod 2 65	4 75	



ESTABLISHED 1858

Works: Cardinal, Ont.



164 St. James St. MONTREAL



Benson's Enamel Starch

A Cold Water Starch

SEE OUR PRICE LIST.

The Edwardsburg Starch Co.

MADE AND GUARANTEED BY THE EDWARDSBURG STARCH CO., Limited



DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

BOECKH BROS. & CO. | Clothes Pins (full count), 5 gross in case, per case ... 0 55 | doz. packages (12 to a case) ... 0 70 6 doz. packages (12 to a case) ... 0 99 EXTRACTS. T. UPTON & CO.

4 doz. in case \$3 60 MUSTARD. MUSTARD. COLMAN'S OR KEEN'S. D. S.F., % lb. tins, per doz. \$1 40 " % lb. tins, " 2 50 " 1 lb. tins, " 500 Durham, 4 lb. jars, per jar 0 75 " 1 lb. " 0 25 F. D. % lb. tins, per doz 0 85 " % lb. tins per doz 1 45 BAYLE'S PREPARED MUSTARDS. Robert Greig & Co., Toronto, Agents. ½-lb. jars 1-lb. jars Horseradishper doz., \$1 75 \$2 50 English Sandwich... " 175 2 50 JONAS' FRENCH MUSTARDS. HENRI JONAS & Co. Per gross, Pony size. \$7 50 Imperial, medium 900 Imperial, large 12 00 Tumblers 12 00 Mugs. 13 20 Mugs. 13 20 Pint jars 18 00 Quart jars 24 00 BODA.—cow BRAND Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00 Case of ½-lb. (containing 30 1 lbs. and 60 ½ lb. packages) per box, \$3.00. Case of 1bs. and ½-lbs. (containing 30 1 lbs. and 60 ½ lb. packages) per box, \$3.00.

MINCE MEAT. Wethey's Condensed, per gross, net \$12 00 per case of 3 doz., net.... 3 00 ORANGE MARMALADE. T. UPTON & CO. PICKLES. A. P. Tippet & Co., Agents. Patent stoppers (pints), per doz. 2 30 Corked pints), 1 90 BAYLE'S. Robert Greig & Co., Toronto, Agents.



The best selling tea in Canada today is

Blue Ribbon Ceylon

packed and sold by Blue Ribbon Tea b?

12 Front 5: East - Toronto

Shredded Whole Wheat Biscuit Granulated Wheat Shred Wheat Shred Drink Victoria Yeast Cakes

J. HEWITT, Agent

61 Front St. E., TORONTO.

BRANTFORD SOAP WORKS FOR SALE.

The BRANTFORD SOAP WORKS COMPANY, Limited, are retiring from business and offer FOR SALE all their well known TRADE MARKS, including

"IVORY BAR"

Boxes, wrappers, labels, advertising matter, dies, good-will, formulæ, etc., etc.

The large FACTORY, GROUNDS, PLANT and MACHINERY will be sold at a low price on easy terms.

The factory is in first-class running condition. Immediate possession can be obtained. Full information will be given on application

HARRY A. GENET.

BRANTFORD, ONT

BUSINESS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Can-ada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

505 Board of Trade Bldg., MONTREAL, QUE. Telephone Main 1255.

10 Front St. East, Toronto. Telephone 2148

PARAFFINE

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Sun Paste, 10c. size, 1/4 gross boxes... 10 00 Sun Paste, 5c. size, 1/4 gross boxes.... 5 00



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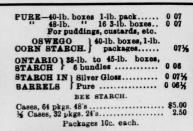
	er lb
No. 1 White or Blue, 4-lb. cartons	0 05%
No. 1 " " 3-lb. "	0 051/4
Canada Laundry	0 041/4
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwards'g Silver Gloss, 1-lb. pkg.	0 07
Kegs Silver Gloss, large crystals	0 06
Benson's Satin, 1-lb. cartons	0 071/6
No. 1 White, bbls. and kegs	0 041/2
Benson's Enamel, per box	8 00
Culinary Starch—	
Benson & Co.'s Prep. Corn	0 06
Donate Donate Designation	0 041/

Canada Pure Corn 0 041/2 Rice Starch-Edwardsburg No.1 white,1-lb.cart. 0 09 Edwardsburg No. 1 White or Blue, 4-lb. lumps....... 0 07½

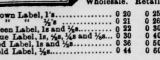
KINGSFORD'S OSWEGO STARCH



SILVER 40-lb. boxes, 1-lb. pkgs., 0 08 6-lb. boxes, sliding covers (12-lb. boxes each crate) 0 (8½









Slack Label, 1-	D., recal a	L 20C	U	18
11 11 1/2-1	b., " '	" "	0	20
Blue Label, reta	il at 30c		0	22
reen Label	40c		0	28
Red Label	50c		0	35
range Label, re	tail at 60c.		0	42
old Label,				55
CI	ROWN BRA	ND		





Cases,	each	60 1-lbs	()	35
		80 ½-lbs}	(0	85
"		120 ½-lbs)	36



LUDELLA CEYLON, 1's

Blue Label, ''s	0 181/4	0 25	
Blue Label, 1/2's	0 19	0 25	
Orange Label, 1's and 1/8	0 21	0 30	
Brown Label, 1's and 1/2's	0 28	0 40	
Brown Label, 1/4's	0 30	0 40	
Green Label, 1's and 1/2's	0 35	0 50	
Red Label. 1/8	0 40	0 60	

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THE EMPIRE TOBACCO CO., LIMIT	ED.
Smoking—Empire, 3s, 4½s and 9s Royal Oak, 2 x 3, Solace, 8s Something Good, 7s	0 36 0 52 0 53
Chewing — Currency, 13% oz. bars, spaced 9s Currency, 6s and 10s Old Fox, Narrow 10s Snowshoe, 10% oz. bars, spaced 8s. Snowshoe, pound bars, spaced 6s. Snowshoe, 2x4, 6s	0 39 0 39 0 44 0 44 0 44

WOODENWARE.

	002	
BOECKE	BROS. & COMPANY.	
Washboards	Leader Globe	1 55
"	Improved Globe	1 65
**	Standard Globe	. 1 80
**	Solid Back Globe	1 90
"	Jubilee (perforated)	2 10
"	Crown	1 45

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RETAIL THIS DISH FOR 25c.

Nicely tinted in Blue, Pink, Green and Yellow, with pretty Sprays of Roses, Violets, Forget-me-nots, etc., and the raised or embossed parts gilded.

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PURE. SEEDLESS.

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