

THE CANADIAN GROCER

/OL. XI

MONTREAL AND TORONTO, MAY 21, 1897.

No. 21

COLMAN'S MUSTARD



BEST ON EARTH

At about

$\frac{1}{2}$

The Cost

Our Molina Rolled Wheat (an excellent substitute for Rolled Oats, especially in warm weather) equals in quality, taste and flavor many of the Package Cereals made from wheat and sold under various names as "Health Foods."

It is practically the same thing, but we sell it in bulk. If your customers object to paying the high prices asked for package cereals and yet dislike to give up eating them, you can suit them to a dot with "Molina." The price will please them and you.

"A pleased customer is a good advertisement."

The Tillson Company Ltd.

From Manufacturer to
Retailer—Direct.

Tilsonburg, Ont.

White Label Soups . .



High-grade correct soups cannot be produced with the facilities at the command of the average housekeeper. Therefore, when a special dinner is to be given, it is a relief to have at hand a prepared soup which can be relied upon as absolutely correct in combination and flavor. Prepared by a chef of consummate ability, perfect in every detail that goes to make up a correct soup, WHITE LABEL SOUP may be offered with the utmost confidence by the fancy grocer. Twenty varieties, quarts, pints and half-pints.

J. L. WATT & SCOTT, Toronto and Montreal
 W. S. CLAWSON & CO., St. John, N.B.
 SPRATT & MACAULEY, Victoria, B.C.

Manufacturers' Agents.

Or Address
 Armour Packing Co., Kansas City, U.S.A.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS HAVE THEM.

. . . EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

. . . Montreal

TANGLEFOOT SEALED STICKY FLY PAPER



YOUR JOBBER SELLS IT...

STILL FURTHER IMPROVED.

BORDER	STRONGER AND MORE PLIABLE
STICKY	STICKIER AND MORE ENDURING
DESIGN	NEW AND PRETTIER
PRICE	LOWER
PROFIT	LARGER

Prices for 1897.

REGULAR 45 CENTS A BOX ^{10 boxes} in a case
 \$3.80 PER CASE

"LITTLE" 18 CENTS A BOX ^{15 boxes} in a case
 \$2.10 A CASE

HOLDERS: \$1.00 per Box of 50

Standard Goods THE Best to Handle



ATTENTION!!!

Order Now And Be In Time

STOWER'S

LIME JUICE CORDIAL. PURE LIME JUICE. CLARIFIED LEMON SQUASH.

The warm weather will soon be here, so order Stower's preparations now so you will have the Best for your customers.



No Musty Taste or Smell

The Best, Purest and Strongest double refined
Lime Juice on the Market.

Made from West Indian Limes.



STOWER'S PEPTONIZED SAUCE

A PERFECT DIGESTIVE RELISH. PAYS A GOOD PROFIT.

AGENTS FOR THE DOMINION

A. P. TIPPET & CO.
MONTREAL and TORONTO

F. H. TIPPET & CO.
ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL

FAC SIMILE OF CASK LABEL.



PURNELL'S

PURE
PLAIN and SPICED

MALT VINEGARS

FOR PICKLING and TABLE USE.

Brewery, Bristol, England.

AGENTS

Montreal—J. M. KIRK, Imperial Buildings, St. James St.

Toronto—J. WESTREN & CO., 41 Rose Ave.

Hamilton—W. H. GILLARD & CO., Wholesale Grocers.

Winnipeg—A. STRANG & CO., Portage Avenue.

Vancouver, B.C.—C. E. JARVIS & CO., 101 Holland Block.



From Newfoundland to British Columbia—
 From the Atlantic to the Pacific—

“EDDY’S MATCHES”

are articles of universal use; the name is familiar in every city, town and hamlet in Canada, and the grocer who sells “EDDY’S MATCHES” does not have to explain their merits to his customers.

These are the kind of goods it pays to handle.

The E. B. EDDY CO. Ltd.

ESTABLISHED A.D. 1851.

HULL MONTREAL TORONTO QUEBEC HAMILTON
 KINGSTON ST. JOHN, N.B. HALIFAX WINNIPEG
 VICTORIA VANCOUVER ST. JOHN’S, NFLD.



TWO GOOD THINGS

Seville Orange Marmalade

of the highest quality ; manufactured from the pure, luscious Seville Orange and Extra Standard Granulated Sugar.

The Best Imported is not superior to "Seville;" the ordinary article away below its standard.

Imitations are everywhere---a mixture of inferior fruit and apple jelly.

With "Seville" goes our absolute guarantee. Put up in 7-lb. pails, 6 to a crate.

New York Ginger Ale

That delightful, palate-tickling summer drink ! Refreshing—Healthful—Invigorating. Every ingredient the purest and best.

Over 5,000 cases sold last season.

A cool way to make money for the wide-awake retailer.

1 doz. cases, sold in 5-case lots and over, at 80 to 85c., delivered according to distance.

We are Wholesale Agents

W. H. GILLARD & CO.

Wholesalers only - HAMILTON.

JOHN MOUAT, Northwest Rep., WINNIPEG.



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XI. (Published Weekly)

MONTREAL AND TORONTO, MAY 21, 1897

(\$2.00 per Year) No. 21

CAUSES OF FAILURE.*

By H. OHLSCHLAGER.

OUR Committee on Progress gave me rather a hard subject to discuss at this convention. It is one that has a very wide range, and a great many reasons.

The subject is entitled, "Why do so Many Business Men Make a Failure of Their Business, and are Consequently Compelled to Make a Voluntary Assignment, or Closed by the Sheriff?"

The first reason is lack of capital and good judgment. We will take, for instance, that Mr. Jones has \$1,000 and wishes to go into the grocery business. He has had but very little experience as a clerk, but thinks that he knows enough to run a grocery store. He starts out to find a location, and passes up and down the main part of the city, but finds no store rooms vacant. He then goes to the suburbs and eventually finds a place. He does not look around the locality to see if it will pay him to start there, but rents the store at a reasonable price, buys his goods, places them in his store; then he is a grocery merchant.

Now comes the tug of war getting customers. He is very polite to all that come, and tries to sell them some goods. They buy some small articles and tell him that they have been dealing with Mr. Smart, on the next corner below, but that he is an old fogey, has old, stale goods and has cheated them ever so many times and that they are glad he now has competition, and that they will now divide the trade with you, and if Mr. Smart sells them any more bad butter they will do all their trading with you. In a day or two the same party comes again and buys butter from him and tells him that they will settle up with Mr. Smart on Satur-

day night and thereafter trade with him altogether, as they have had a falling out.

Saturday night comes and they buy a week's supply and tell Mr. Jones to charge it, which he willingly does, and the neighborhood finds out that he is an easy mark to get groceries from on credit, and he gets quite a large credit trade, but his goods are beginning to run down and money is coming in slow. A month or two of good credit business and he finds that he has to close down on most all of the customers that have been running down Mr. Smart, as they are owing him five or six hundred dollars, and finds that he cannot get any money out of them, and he has not enough paying customers to keep the store, so he looks around and finds another place, and after borrowing some money from his friends, opens it up in grand style. He has had his eye teeth cut on the credit system and now is more careful about that. He is now doing a fairly good business in his new stand, but forgets all about his expenses and does not watch his clerks and the small leaks in the trade, which an old and experienced grocery man has found and stopped long ago. He allows his clerks to do up all the goods and does not watch how many pounds of this or that or the other they give to their favorite customers, and does not see when a basket goes out without any mark on it or without being charged on the books, and forgets that there is a tub of butter in the cellar that has to be worked off for it is getting strong. The cellar door is left open and the potatoes and other vegetables are frozen and he has to buy again and take all the perishable stuff down to the dump. His money is getting short again and the wholesaler who has been carrying him along is beginning to get tired of it and wants money, which he cannot get, and by looking around he finds that the \$1,000 and the money he

borrowed from his friends is gone and has not enough stock on hand and good accounts to even settle with the wholesaler, let alone with his friends, and he makes an assignment or the sheriff closes the door.

There is one other way that I will try to cite to you and that is the merchant who cannot say no when selling to customers and when buying goods. In the first instance, if you cannot say no, your customers will eat you up with credit. In the second place, the traveling salesmen will overstock you with goods, even if your trade demands the goods and you are overstocked with goods. You cannot meet your bill. The wholesaler may be ever so lenient with you, the day of payment surely comes and if you then cannot realize on your goods you will be crowded to the wall and your goods sold at a sacrifice from 50 to 75 cents on the dollar, and you are left nothing to begin with again, except your hands, and a great deal older in age and experience, and your boasted credit friends and the traveling salesmen are gone, and if you meet them on the street the one says that he does not owe you anything and the other says, "Why did you buy so much, you did not have to because I offered it to you," so, what consolation have you got? An empty pocketbook and go to work for someone else for a living.

In conclusion, gentlemen, I will say that times at present are harder than they have been for thirty years. In that time you have never seen groceries and merchandise of all kinds sold as low as they are at present, and your profits are so small. Consequently you must curtail your expenses to as small a minimum as possible, and while labor is idle you cannot expect any better times.

Lady Customer—Are you sure this is real Ceylon tea?

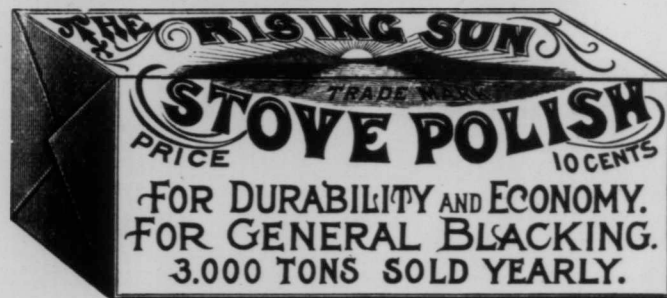
Well-informed Young Salesman—Certainly, madam, Mr. Ceylon's name is on every package.—New York Tribune.

* Paper read before the Retail Grocers' and Merchants' Association of Illinois.

THE RISING SUN STOVE POLISH

AND

THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers, also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

EUROPE AND CHEAP SUGAR.

A PROPOS of the controversy now going on in England as to the disastrous state of things in the British West India Islands, and the anxiety there as to what is to be done with the large negro population in the event of the present depression in the sugar industry continuing, which subject is now occupying the serious attention of the English Government, The London Financial Times publishes an interview with Mr. Henry Hales, a member of the firm of colonial brokers, I. V. Drake & Co., of London, Paris and Greenock. Appended are extracts:

The results of the bounty system are very serious. The German Government originated the system of indirect bounties on production, and found itself being bled, and in a manner that we may take as a fair sample of the evils inflicted. The internal tax was paid on the beetroots going into the factories, but the calculation was on the basis of a lower percentage of sugar being extracted than was actually the case, and an excessive drawback was granted. A small and rich root was cultivated, and a big indirect bounty thus established.

The German Government tried to stop this by a reduction in the allowance, instituting a system of gradually diminishing direct export bounties, hoping that other countries would follow suit, and thus bring about the abolition of the bounty system. But its hopes were falsified. So Germany has advanced the allowance from 7½d. to 1s. 3d. per cwt., and the result is that we are now witnessing a general levelling up of bounties.

The stimulus to production of beet by the bounty system is very marked. In 1884 France was producing 308,000 tons. The disguised bounties then came in, and as much as £3 5s. per ton was given. The result has been a leap in the production to 800,000 in 1894. Germany under the diminishing bounties has only increased from 1,150,000 tons to 1,380,000 tons in the same time. As you see, therefore, the big French bounty pushed things along at a great pace. Prices during these years were generally remunerative to beet growers. As a matter of fact, we may generally say that Continental governments contribute 10 to 25 per cent. of the cost of production to the Continental sugar producer.

"Turning to the West Indies, do you

consider they could do much in the way of minor crops?"

Well, let us take a few suggestions. There is cocoa: production has been increased at twice the rate of the consumption during the past few years. Already the price is very near to the no-profit line. Suppose you increase the output largely, where are you going to find room for it? And what will be the effect upon prices? Sugar is a big thing, and forces larger markets, which most of these minor industries do not. Take the case of spices. You cannot make a man eat four times his present allowance of spice just because you lower the price. The Dutch in old days used to burn half their cloves to get a good price for the other half. You will have to do something of this sort by mutual agreement if you are going to produce many of the minor crops suggested. Then there is fruit. Jamaica has made a big effort, with some success. But Jamaica is not a fair example of many of the West Indian islands. It has many climates: on the hills they can grow good coffee. The different levels give them great advantages in the way of climate variety. Trinidad and Barbadoes are not, however, so favorably situated. Take the case, too, of St. Lucia. The island is liable to sudden and heavy rains. That island, therefore, would not do for the tobacco crop, which requires a nice equable, sunny drying time for the curing. Tobacco would want a rich soil. The best qualities, in fact, are produced from virgin soil; that is why Borneo is doing so well. Again, it is a crop that exhausts the land to a great degree. Cuba has the advantage that she possesses immense quantities of comparatively untillied land. And we must remember that if the sugar planters abandon their plantations it will mean the immediate forfeiture of £10,000,000 invested in land, buildings and machinery.

For a crop advance between December and May the usual charge is 5 per cent. to 6 per cent. per annum, and, in addition, 2½ per cent. actual commission is charged. We may say, therefore, that the rates are decidedly high, but in these bad times they are naturally arranged so as to cover possible losses. The Government might quite safely make advances at moderate terms, charging a little more than the ordinary interest at home, in order to provide for the sinking fund.

"Then you believe in the countervailing duty as the only satisfactory remedy?"

Precisely so, say £2 per ton. I think that would suffice, and would give all the redress that is possible or right, putting an end, at the same time, to the bounty system.

Foreign governments are not likely to raise the bounties by that amount. Already the people are taxed heavily to provide sugar bounties, and are crying out for relief. The average European bounty being about £2 a ton, this suffices to give the producer a handsome profit on the necessary capital for producing sugar. Therefore, the beet sugar producer can make money when the cane producer is losing. The bounty turns a fair profit into a big one, and in bad times, when the cane producer is losing heavily, he is safeguarded from loss.

THE SOAP DUTIES.

New Brunswick members on both sides of the House waited on the Minister of Finance in the interest of several soap factories in that province at St. John and St. Croix, and presented the following arguments of the soap manufacturers against reduction of duty:—"The duty on soap is now one cent per pound. We ask that the duty be changed from one cent to one and a half cents. Seven-eighths of the soap sold in Canada is in the form of cakes put up 100 cakes to the box of about 75 pounds. This soap sells at from \$3.40 to \$3.90 per box wholesale, for the better grades, or over three-fourths of the soap sold is of the better grade. The duty on a box of soap at one cent a pound is 75 cents per box, or at the rate of from 20 to 21 per cent. of duty. At three-quarters of a cent per pound, or with one-fourth of the duty removed, the percentage would be from 15 to 16 per cent. English soap makers have a very complete system of extracting glycerine from spent lyes, which in smaller factories is refuse. This process can only be done in a large way. None of the factories in Canada are large enough to do the complete process. This makes at least one-eighth of a cent additional, so that in the face of strong competition we would have actually only five-eighths of a cent a pound duty, equivalent to 13 per cent." It was pointed out that English soap even at the old duty came in in large quantities.—Globe.

TANGLEFOOT

Further improved. Price lower. Profit larger.

REGULAR 10 boxes in a case ; less than one case, 45c. box ; one to five cases, \$3 80 case.

We also have **SMITH'S FLY SQUARES**, boxes of 100, \$2.50 ; boxes of 50, \$1.25.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, HAMILTON

FOR SUMMER TRADE

Reindeer Coffee and Milk.

" Milk.

Jersey Milk.

Duchess Milk.

Clark's Potted Ham, 1/4's.

" " Tongue, 1/4's.

" " Beef, 1/4's.

" " Chicken, 1/4's.

" " Turkey, 1/4's.

" " Game, 1/4's.

" " Chicken, Ham and Tongue, 1/2's.

Cunningham & De Fourier's

Boar's Head.

Sardine Paste.

Turkey and Tongue.

Beef.

Rabbit.

Bloater.

Armour's Ox Tongue, 1/4's.

" " 1/2's.

" Ham, 1/4's.

Also all the leading lines in Soups, Sauces, Pickles, etc., for sale with

JAMES TURNER & CO. - - HAMILTON, ONT.

PURE MILK



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FRESH ARRIVALS

We beg to advise the Trade that we have just received fresh shipments of the following goods:

CROSSE & BLACKWELL'S Pickles, Pints and Half-Pints.
 " " Marmalade, 1-lb. Glass Jars.
 " " English Malt Vinegar, Quarts.
 JAMES EPPS & CO.'S Cocoa, 1/4-lb. Tins.
 PATERSON & SON'S Worcestershire Sauce, Half-Pints.

... ALL AT LOWEST PRICES ...

THOS. KINNEAR & CO.

WHOLESALE GROCERS
49 FRONT STREET EAST

TORONTO

LESSONS FOR YOUNG MEN.

WE publish by request some lessons for young men from the life of the late Mr. Justice Strong. The leading facts of Judge Strong's life and career are generally known. His splendid success in the profession of the law; his distinguished services on the bench of the highest court in this country; his active connection with great Christian and philanthropic enterprises, such as the American Board, the American Tract Society and the American Sunday School Union—these are matters of familiar history. But the qualities by virtue of which he reached such great positions of trust and power have been less commented on in the secular press, and are less appreciated. They form, however, an invaluable lesson for young men, which should be emphasized while his life work is still fresh in our memories.

The highest places are attainable by any young man that is willing to pay the price of attainment. Judge Strong's position did not come to him by inheritance. He had, indeed, a splendid heritage of health and talent and virtue; but they could all have been easily frittered away. But he made the best use of them. He counted them talents from God and recognized his stewardship in them.

Hence, he was a most industrious man. To the last of a long life—more than eighty-seven years—he was an indefatigable worker. His problem was never how little he could do and manage to get on, but how much he could do in each twenty-four hours. On entering upon the practice of his profession at Reading he found that a knowledge of German was essential to large success. He could indeed have made a living and have been a respectable lawyer without it. But this could not satisfy him. So he at once attacked this difficult language and soon mastered it. He was wont to say that this effort and achievement—not the knowledge of German so much as the acquiring of that knowledge—were the greatest help to success that ever befel him.

Judge Strong was a most conscientious man. He was honest to the last degree, not because the law required it, but because his conscience demanded it. He would no sooner have taken an extortionate fee, no matter how willingly tendered, than he would have stolen his client's purse. No joke about lawyers' overreaching ever gained flavor or color from any act of his. He was never a "smart lawyer," against whose doubtful tricks clients must be on their guard. He saw as by instinct the right in every question, and that settled everything for him. He scorned any advantage, however great it seemed, that might be gained by any method except the most direct and unequivocal.

Now, this man reached the highest positions of honor and influence; and the lesson for young men is that he reached them by virtue of these qualities. Of all the thousands of lawyers in the United States, only nine at any one time can sit on the Supreme bench. All have the ambition to sit there. How came it that he was one of the chosen ones? Not by chance, not by a political pull, not by partisan service of dubious morality, but by merit, by studying law night and day until he mastered it, by studying every case with which he dealt until he had sounded its depths.

How came it that among all the best people of this land he was esteemed fitted for great positions of trust, as in the Tract Society and the Sunday School Union? It was not due solely to his great ability, but more to his great character, a character without a stain from his early years. Young men are apt to feel that they "must have their fling." They think they may soil themselves a little in their callow years and somehow make it all right later. But it is a mistake. The highest character has been pure and true and sweet from the beginning. Beware, young men, of living to-day so that sometimes your friends will have to apologize for what you were by pointing out that you are such no longer. Heed the dying advice of John B. Gough and "keep your record clean."—American Grocer.

A FIRE IN MONTREAL.

About 4 o'clock Sunday afternoon fire was discovered in the cellar of Wm. Sclater & Co.'s asbestos establishment, at No. 42 Foundling street, Montreal. There was a quantity of oil and other inflammable material stored in the cellar, and with great rapidity the flames spread throughout the basement, and, leaping up through the aperture of the hoist, which extended from the basement to the upper flat, in a very short time enveloped the whole building. The splendid work of the fire brigade, however, prevented the extension of the flames to the adjoining buildings, although the stock of Messrs. Kearney Bros., importers of teas, etc., was considerably damaged by water and smoke. Sclater & Co.'s establishment was badly gutted, and the loss will be considerable. The stock being largely composed of asbestos, was not much affected by the fire, the packing cases being burned away from the material, leaving the contents apparently unimpaired. Both Sclater & Co. and Kearney Bros. are said to be fully insured. During the progress of the fire the firemen were at times, owing to the shaky condition of the floors, in considerable danger, and the chief ordered the men to keep near the windows in case of a collapse.

STRATFORD'S BOARD OF TRADE.

Stratford's Board of Trade is to live. This was decided upon at a meeting held on Friday last to consider the question. These officers were elected:

President, Mr. W. Preston.
 Vice-president, Mr. George McLagan.
 Honorary secretary, Mr. Duncan Ferguson.
 Council, Messrs. E. K. Barnsdale, Wm. Buckingham, Wm. Maynard, John Walsh, John Pullen, I. W. Steinhoff, E. O'Flaherty, C. E. Nasmyth, E. T. Dufton, W. M. O'Beirne and R. M. Ballantyne.

A meeting of the council was held immediately after the election of officers, when Mr. Maynard was appointed treasurer, and a committee consisting of Messrs. McLagan, Ferguson, Dufton, Buckingham and Steinhoff was appointed to revise the bylaws, and bring up a recommendation at the next regular meeting of the board. It is the intention of the members to simplify the organization by having a small Executive Committee instead of the former council, and to reduce the number of meetings.

CANNED SALMON

During the next three months Canned Salmon will be one of your best sellers. How is your stock? We offer your choice of **Best Brands** at closest figures. Write us.

THE DAVIDSON & HAY, Ltd.

Wholesale Grocers

TORONTO.

TELEPHONES 399 AND 1399.

MUST BE GOOD AT GETTING MONEY.

A GROCER who does a credit business must be good at getting his money, if he wishes to keep in business. His first task is to be careful in giving credit, and the second to get what is due to him. Sometimes he may have to sue for his money. That is where some legal points will be useful to him. In suing for money the claim must be proven beyond any possibility of dispute. To do this an itemized bill or statement is necessary. It is this statement that many grocers fail to make correct. Many begin the statement with a balance without explaining where this balance came from. This should never be done. A statement must be made out beginning with the first item after the accounts were closed, even if it has to be made a yard long and for a period of several years. Here is where a point may be learned by many grocers. In taking money from a debtor, a business man should endeavor to secure an amount that will settle all bills to a certain date without leaving a balance. Thus, if a

customer owes \$20 and wishes to pay ten on account, while her bills to a certain day amounted to \$9.50 and to another day to \$11, the grocer should try to get either \$11 or only \$9.50. If he takes \$10, he will be obliged to begin his statement with a balance of 50c. The remarks of an out-of-town grocer in an exchange may give some other hints to the grocers in this city and elsewhere. He says:

I lose very little through bad debts, for the simple reason that I am very particular whom I trust. When people come to me for credit, I begin by having a thorough understanding with them that the money must be paid when due, or their credit stops. Not only that. I have also an understanding with them as to whether all of the family are authorized to order goods. This I find to be necessary, as I have had cases of a daughter ordering goods and the mother saying afterwards that she had no right to do so. The worst collector imaginable is the grocer who is lenient in the first place, but who afterwards gets frightened and tries to bluff people into paying up. This is just what people want. It gives

them an excuse for getting angry and refusing to pay.

I believe that quietly insisting on prompt payment from the very first is the only way to do business where you can't trust the law to help you. And the proof that my method is successful lies in the fact that I have often had accounts paid by people covered with attachments.—Retail Grocers' Advocate.

THANKS FOR "THE GROCER."

William J. Tulk, secretary of the Executive Committee of the recent Pure Food Show held in Hamilton, writes THE CANADIAN GROCER under date of May 17 as follows:

The Executive Committee of the Exposition has instructed me to extend to you the hearty thanks of the committee for your co-operation in making the first Pure Food Exposition held in Canada such a magnificent success. We realize that this result is due in a great measure to you, and we appreciate this fact.

Archdale Wilson & Co., of Hamilton, advertise fly pads. Note the warning regarding sale of infringements.

THE
LIVE
GROCER
PUSHES
THE
BEST
GOODS

PURE
GOLD

BAKING POWDER

... AND

FLAVORING EXTRACTS

Are known from Halifax to British Columbia as the very highest grade of goods made in this country, or in any other country. There is a large demand for them because they are well known.

PURE GOLD MFG. CO.

31 and 33 Front St. East, TORONTO

Mail Orders promptly attended to.

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SEND FOR SAMPLES



Manufactured by **THE ALPHA CHEMICAL CO., BERLIN, CAN.**
For sale by all the leading Grocers.

E. B. EDDY'S NEW WAREHOUSE.

OWING to the increased amount of business at their Montreal branch the E. B. Eddy Co. have moved into a large new warehouse at the corner of St. Genevieve and Latour streets, Montreal. The building, which is well adapted for this line of trade, consists of four flats, and contains nearly 40,000 feet of floor space. A representative of this paper called there a few days ago, and through the courtesy of Mr. John A. Hardisty, the manager of the Montreal branch, he was enabled to go through and examine their new quarters.

"I intend," said Mr. Hardisty in conversation, "to make this a model warehouse of its kind." And, judging by appearances, it looks as if he would succeed, for the warehouse has been arranged in a manner most convenient for the prompt and satisfactory transaction of business.

The ground floor is divided into three departments—the general and private business offices, the paper department and the shipping office. In connection with the shipping department it may be noted that this building has unusual facilities for the prompt handling of goods. There are two separate entrances for teams, one in the basement and one connected with the ground floor.

This is a convenience that very few warehouses possess. On the ground floor there is also a large and well-arranged sample room, where customers can examine any line of goods they wish. The other floors are used as store rooms for the different lines of paper, woodenware, etc., which they handle. A well-planned arrangement of speaking-tubes and parcel-carriers—similar to those in use in large retail establishments—makes communication between the departments an easy matter.

The Eddy Co., which was established in 1852 as a small match and woodenware manufactory, has now grown to be the largest concern of its kind under the British flag, manufacturing every kind of paper, woodenware, matches, etc. The Montreal branch was opened in 1892 and is now the largest and most important of the many situated in different parts of Canada. Mr. Hardisty, the present manager, has been in charge there ever since the branch was established, and it is under his efficient management that the Montreal business has increased to its present proportions. An idea of the amount of business done can be gathered from the fact that the Montreal branch alone handle, on an average, two car loads per day of inward and outward shipments.

OLD ENGLISH FISHING LAWS.

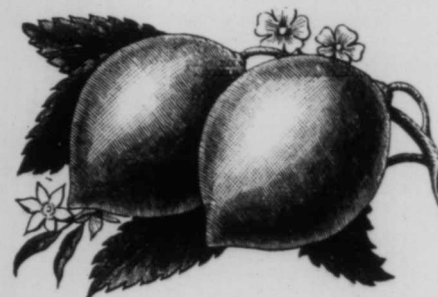
In 1616 the first pageant in the Lord Mayor's Show, says an exchange, was a fishing-boat, "with fishermen seriously at labor drawing up their nets, laden with living fish, and bestowing them bountifully upon the people." Several fishery laws were passed in 1710. Eel spears were forbidden, and it was made unlawful to use a flue, trommel, hooped net or double-walled net or to destroy the fry of fish. No draw nets were to be shot before sunrise or after sunset. No fisherman was to try for flounders between London Bridge and Westminster more than two casts at low and two at high water. No flounders were to be taken under the size of six inches. No one was to angle within the limits of London Bridge with more than two hooks upon his line. No one was to drag for salmon with nets under six inches in the mesh, and all unlawful nets were to be destroyed.

CUBA SUGAR CROP.

Concerning the Cuba sugar crop, Willett & Gray say: "The crop will reach about 200,000 tons, as already estimated by us. The next crop cannot exceed this amount, owing to existing state of the sugar estates. The crop has been largely made this year under independent protection against both antagonists."

ROSE'S**WEST
INDIA****LIME JUICE**Is **DELICIOUS,
WHOLESOME
and REFRESHING.**

Cheaper and more wholesome than Lemons. Can be had from all first-class Grocery and Drug Houses.



Agents for Canada,

LAW, YOUNG & CO.**- MONTREAL.**

Jams and Jellies

Our facilities for the manufacture of these goods are unequalled by our competitors, and we are on the ground floor for first cost and working expenses. We get our material from first hands and can give you **PURE** goods at low prices. Let us have your trial order at once.

:: VINEGAR ::

Pure Fruit Vinegar at lowest cash prices. Our Vinegar contains no chemicals nor acids, but is pure fruit and made by natural process. No other is better, and few so good for health. Impure Vinegars cause much sickness to persons having weak stomachs. Try ours.

R. J. GRAHAM . .
Belleville, Ont.



ENGLISH ARMY BLACKING

IS A READY SELLER,

and if you have not yet placed it in stock, send for a sample lot to your wholesale house or to the manufacturers. They are put up in 1/4 gross boxes. You will be pleased with the results of the investment.

THE F. F. DALLEY CO., LIMITED
HAMILTON, CAN.

SPECIAL
LIQUEUR HIGHLAND WHISKY

Cockburn & Co.
Leith, London

ESTABLISHED 1796
8 LIME STREET E.C.

Try—
**COCKBURN'S
SCOTCH
WHISKY**

Nothing Finer in the Market

This firm was established in Leith in 1796. The quality of their Whisky has never been excelled, and you can rely upon duplicate shipments always being equal to the preceding. Their brands are

J. & R. McLEA, Montreal

AGENTS FOR
THE DOMINION

◆
Cockburn's Special Liqueur
Cockburn's Special Scotch
Cockburn's Very Old Highland

HOW TO PACK BUTTER.

D GUNN BROS. & CO., Toronto, have just issued their seventh annual butter circular. In part it reads as follows:

"There are several unfortunate conditions that exist in our Canadian butter trade which have to be faced. We think we are within the mark when we state that notwithstanding the increase in the number of creameries recently, probably two-thirds of the butter produced in Canada is made in the home dairy. This butter is usually brought to the local merchants in lumps of various sizes, varying from one to ten lbs. or more, and sold for cash, or more frequently traded for goods. In this way the merchant will receive butter from many customers having different facilities for butter making, and marketed in all kinds of weather. It is to these merchants that we especially address this circular. We know that a great deal of butter received by merchants is quite equal to the finest creamery. There is, however, quite enough of very inferior butter made, which, when mixed with the good butter, spoils the whole parcel. We have frequently been not a little amused, while visiting the different towns buying butter, to have each merchant tell us that he himself is very particular in buying butter, but that his neighbor "Jones" will take anything that comes along. A little later we call on neighbor "Jones" and he tells us the same thing of "Smith," and so it goes. Trade is so keen that the majority of merchants are afraid of giving offence to a customer, and it is a well-known fact that farmers' wives are very sensitive as to the quality of their butter.

"The bad and the good grades of butter are often bought without discrimination, and then all are mixed together, and allowed to stand on tables, or dumped into boxes, and there to remain possibly for weeks before finally packed in tubs. The cellars and other rooms in which butter is stored are often contaminated by foul odors, and where these conditions exist it is impossible to have good results. We suggest the following methods, which, if adhered to, we think will help to materially improve the quality of butter handled by merchants:

"First.—Prepare a special room in the cellar in which only butter is stored; the room if possible should be chilled with ice. This room should be thoroughly white-washed once or twice during the season; it is best to add to the whitewash a small quantity of common salt. The salt will assist in making the whitewash adhere to the walls or partitions better than if the lime is used alone in the water.

"Second.—When received care should be taken to class the butter according to

grades in color and quality. This will save time in the packing process. The butter should be packed every day. In order to get a uniform color in each tub, the butter may be worked on any of the ordinary table mixers; but in no case should the hands be used for this process. None but experienced persons having good judgment should be allowed to do the mixing. Care should be taken that the butter is not overworked, as in this way the grain is often destroyed.

"Third.—The person who is working the butter should have, by his hand, ordinary pickle, which may be made by using three pounds of salt, two ounces of saltpetre, and one gallon of water. A small portion of this should be sprinkled over the butter from time to time as it is mixed. This will serve the purpose of washing the butter and freeing it from any buttermilk that may remain in the product.

"Fourth.—The fifty-six pound dovetailed square box, the inside of which should be paraffined and lined with the best quality of parchment paper, is the proper package for butter intended for the British market. We do not, however, favor this package for the local trade, and as the majority of this class of butter is used locally, the ordinary fifty or sixty pound tub is usually preferable. Any of the ordinary woods, such as white ash or white wood, will serve the purpose.

"Fifth.—Tubs should be soaked at least twelve hours before packing, and then rinsed out with a strong salt pickle, after which a small quantity of fine salt may be rubbed over the sides of the tub. If the tubs are paraffined they are preferable and do not require to be soaked.

"Sixth.—Butter should be packed into the tub by means of a hardwood masher. In filling leave about half an inch space at the top of each tub, so that a paste of fine salt may be applied, after covering the butter with a bleached cotton cloth.

"Seventh.—Market without delay, as butter will not keep fresh in ordinary cellars for any length of time during the summer months."

HINTS TO BUYERS.

[This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.]

UNRIVALLED in quality, exceedingly fine in flavor—two superlative reasons why that nourishing beverage, "Chocolat Menier," has attained such an enormous sale (33,000,000 lbs. annually). No grocer should be without it.

A shipment of castile has just been received by T. Kinnear & Co.

John Sloan & Co. are offering a line of canned quince, Lawton blackberries, red currants and raspberries at a price which

will enable the retailer to sell them at about 10c. per tin.

The Davidson & Hay, Ltd., offer special drives in canned salmon.

Stower's lime juice and cordials are for sale by the Eby, Blain Co., Ltd.

The Davidson & Hay report large sales of their extra sifted select peas.

A shipment of 200 bags Rio coffee, choice sample, is expected by the Eby, Blain Co. shortly.

Shipments of Crosse & Blackwell's goods are arriving this week for Davidson & Hay, Ltd.

Barataria shrimps are in store with Lucas, Steele & Bristol in sizes to retail at 15 and 25 cents.

Eby, Blain Co. are advertising special prices in Griffin & Skelley's 50 to 60 prunes this week.

Some attractive spice canisters are put on the market by Lucas, Steele & Bristol. Their travelers have full particulars.

The Eby, Blain Co. are special agents for "Sunrise" and "Sugar Loaf" baking powders in 1-lb. tins; retails at 15 and 20c.

Challond & Jenks' ginger ale, lemon soda, soda water, Kelma water, etc., are delivered by Lucas, Steele & Bristol in 5-case lots.

T. Kinnear & Co. have received into stock a shipment of layer selected Valencia raisins which they are offering at reasonable figures.

A shipment of Patersons' Worcester sauce arrived for the Eby, Blain Co., Ltd. They say that this sauce is finding a ready sale in Canada.

The Eby, Blain Co., Ltd., report increasing sales of their "Kolona" Ceylon tea, and that repeat orders are coming in continually.

The Davidson & Hay, Ltd., are offering a line of choice gallon apples. These were packed for export and guaranteed in color and quality.

Buyers of Price's rennet wine can procure same from Lucas, Steele & Bristol. This line attracted much attention at the Pure Food Show.

The report from T. A. Lytle & Co., vinegar manufacturers, Richmond street west, is that business in all lines is increasing, the demand for white wine vinegar being especially good.

The genuine "Seville" orange marmalade put up by the Eby, Blain Co., Ltd., is having splendid sales, their trade now extending from Halifax to Vancouver. Put up in 7-lb. pails, 6 to crate.

Next week we expect to produce a cut of Keen's hansom cab, which the agents, Frank Magor & Co., are using in Montreal, through their city traveler. Later the cab will be driven in other cities in Canada.

Last week W. H. Gillard & Co. received several orders for their New York ginger ale from Quebec and Nova Scotia, the merchants in every case mentioning THE CANADIAN GROCER. It pays to advertise a good article in a reliable far-reaching medium.

Seville orange marmalade this season is better than ever, and farther in advance of the ordinary domestic article. W. H. Gillard & Co., the wholesale agents of this marmalade, are advocates of the purest goods, and their sales of "Seville" are steadily growing.

Don't Trust Imitators!

Firms who openly acknowledge that they are manufacturing machines copied directly from the product of another concern do not deserve the confidence of the people. The imitation is never so good as the original.

The National Cash Register Company manufactures nothing but cash and autographic registers. It makes and sells over 90 different kinds and sizes, ranging in prices from \$10 to \$375.

It has sold cash registers in Canada for the past ten years. It maintains a perfect

organization and employs 1,300 people, who are experts in their lines of trade. So intricate and delicate are the parts of a cash register that it requires the experience of years of hard study and the assistance of the most perfect tools to make one successfully.

Over 160 companies who have entered into the cash register field have failed because they lacked sufficient capital to maintain an organization and to secure the machinery and workmen necessary to manufacture a perfect cash register.



No. 302 Detail Adder—\$65.

The National Cash Register Company is the only firm that sells the latest-improved total-adding cash registers in Canada.

Send a postal card to any of the addresses named below and one of our salesmen will call and talk the matter over with you. The National Cash Register Company, Dayton, Ohio, U. S. A. Offices: 6 Rossin Block, King Street, W., Toronto; 1685 Notre Dame Street, Montreal, and Vancouver, British Columbia.

We have on hand a number of detail-adding registers made in imitation of ours by the Hamilton Brass Company, of Hamilton, Ontario, which we wish to get rid of. We will sell these registers at one-half the list price of the Hamilton Brass Company.



No. 301 1-2 Detail Adder—\$55.



No. 303 Detail Adder—\$80.

To the Grocery Trade

We are now putting in a new stock and after our Salvage Sale is over will be ready for business again. We beg to thank our friends for the leniency which they have extended to us during the interruption to our business caused by the late fire, but we can now confidently solicit business with the guarantee that orders will have prompt attention.

Our travellers are now on their respective routes.

Yours truly,

H. P. ECKARDT & CO.

Wholesale Grocers

TORONTO

Money in Lard.

The high quality of "Rose Brand" Lard—its absolute purity—may determine a customer's inclination to stick by you and your store.

Rose Brand doesn't make one profit for you and stop there. It keeps on rolling up steady profits. "If it's 'Rose Brand' there's money in it."

THE GEO. MATTHEWS CO. Ltd.
Ottawa and Peterborough.

Try hard as you may to make larger profits by selling inferior quality, in the end inferior quality will lose trade for you.

"Rose Brand"



FOR THE
Whitest
Lightest
and
Sweetest
Cakes

USE

Ocean
Wave
Baking
Powder

Manufactured by the

Hamilton Coffee and Spice Co.

HAMILTON, ONT.



J. BAYNE MacLEAN, President. HUGH C. MacLEAN, Sec.-Treas.

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CANADA'S ATTITUDE TOWARD THE STATES.

WHILE the day when closer trade relations between Canada and the United States shall exist is no doubt far distant, the minimum tariff, and the advantage which British products enjoy under it, will probably tend to bring that day nearer than would have the conditions which before obtained.

Among the countries to which the United States exports her products, Canada stands third. Great Britain is, of course, first, with \$405,623,127 worth. Next is Germany with \$97,949,950. Then comes the Dominion of Canada with \$59,689,597 worth. France is fifth with \$46,973,955 worth, and the Netherlands sixth with \$39,022,899. The value of Canada's trade to the United States is only about \$10,000,000 less than that of the Central American States, West Indies and South America combined, in all some twenty-five separate countries.

The chief competitor of the United States for the Canadian market is Great Britain, the latter contributing 29 per cent. of our total imports and the former 52 per cent.

Under the new minimum tariff the products of Great Britain will come into the Dominion at a rate 12½ per cent. less than those from the United States until June 30, 1898, and 25 per cent. on and after that date.

Obviously this must on the one hand tend to stimulate the imports of British goods into Canada, while it will on the other hand tend to retard those the product of the United States.

At present the politicians of the United

States appear to want no dealings with the Canadians. All they desire is power. And this is a desire that blinds all politicians whatsoever, whether they hail from the United States or from Canada.

By-and-bye, when it is demonstrated beyond all peradventure that the minimum tariff is as a gateway to British goods and as a stone wall to United States products, the business men in the latter country who have been in the habit of selling their wares in Canada will naturally feel as every man feels when he is losing a customer. When that point is reached the business man usually wants to pinch the politicians whose perverseness has caused his pocket to be pinched. Then in time will come the remedy. It may be a long time, and doubtless will be, but it will come.

Since Confederation Canada has made about half a dozen attempts to secure closer trade relations with the United States, sometimes almost going upon our knees in the dust, but each and every attempt was a failure.

We have now, however, got our Sunday garments of dignity on, and are too busy frying fish within the Empire to bother ourselves about other fish.

We are still willing to trade with the United States, but we are not willing to knock at the door for admission. Our patience is exhausted and we are tired.

Although we are tired we have not barred the door to negotiations. In the reciprocity clause of the new tariff we have heralded it abroad that any nation whatsoever can enjoy the minimum tariff by complying with certain conditions.

That is not hostility. It only means that the United States must come to us and not we to them. And they can come to us over the path we have beaten in going to them.

THE TOBACCO SITUATION.

The trade is still, to some extent, groping in the dark in regard to tobacco. There is no great demand, but wholesalers' stocks are short in some lines, and as the factories, being closed down, will not accept orders, some difficulty in filling orders is being experienced. Some houses at least will not guarantee delivery. Prices, while generally 14c. per lb. higher than before the tariff was brought down, are still unsettled pending the final action of the Government.

THE MERCHANT'S ONLY HOPE.

TWO things seem patent in regard to the department stores. One is that they are never likely to be crushed out of existence by the hand of the law. And the other is that whatever the law can be persuaded to do in the way of limiting the power of these stores for evil can only be done after much agitation and the lapse of much time.

In the meantime the curtailing of the evil influences of the departmental store devolves upon the legitimate storekeepers themselves.

They have no circumlocution office to go through before the necessary forces can be put into operation. If there are any circumlocution offices they are of their own creation.

If they will they can act promptly: Each for himself and all together for the whole.

Every merchant must first of all begin with himself. His store must be bright and up to date. His goods what they are represented to be and well bought.

Exorbitant profits it is folly to try and get; for while they may be reaped for a while, yet it will only be for a while. People do not these days long remain in ignorance of the market price of any article or commodity, and woe is it to him who hath charged exorbitantly.

"Small profits and quick returns" is the old familiar motto of the Cheap Johns so common in the Old Land. And he who in this day and generation would be successful should have a practical acquaintanceship with this motto.

The merchant who to-day makes business a success is the merchant who turns his stock over frequently.

It is better to turn a stock over half a dozen times during, say, a year, and make only 10 or 15 per cent. on each turnover than to do so once or twice and gain a profit of 25 or 30 per cent. thereby.

Give time and thought to your advertising. And advertise judiciously and in a way that will demand attention.

Then take an active part in the business men's association with which you may be or should be connected. If you have not an organization of the kind in your neighborhood try to create one.

By rubbing shoulders with your fellow business men you will get ideas; and ideas

make good bullets for fighting departmental stores with. There is nothing like unto them. The machinery of the law is nothing to be compared to them.

Merchants affected by the departmental stores who are waiting for the law to rescue them from the octopus, will be dead, buried and forgotten before their salvation shall appear.

At the moment, the merchants have none other immediate help outside themselves.

The spring number of *Le Prix Courant* is a thing of beauty. It consists of about one hundred pages and is nicely illustrated. The cover is a strikingly handsome one.

A FALLACIOUS PLEA.

PEOPLE who are in the habit of being late to business often, as a rejoinder to the axiom, "It is the early bird that catches the worm," say, in effect, "Yes, but what about the early worm?"

This plea would have at least some weight if it was the duty of the worm to be out at day break. But as it is not its duty the plea has no weight.

The early worm was a late one. It had been out all night and should have been back in bed long before the sun rose and the early bird was abroad.

Young men who are out all night always suffer more by getting home late than they do by getting to business early. The young man who is early to business gathers the worm, but the young man who is late to business is the worm that is gobbled up.

GROCERY CLERKS' PICNIC.

The members of the Grocery Clerks' and Drivers' Association of Toronto will hold an excursion to Oshawa on May 24th, the Queen's Birthday. An excellent programme of athletic sports, etc., will be presented. It is expected that a large crowd will be present, and a pleasant time is certain if favorable weather obtains.

The association is incorporated under the laws of Ontario, and all legitimate clerks can become members thereof on payment of a fee of \$1. The association meets every fortnight.

A meeting of the association was held on Monday night, with Mr. E. W. Lee in the chair, when arrangements for the picnic were completed.

QUESTION OF "FILLED CHEESE."

NOW that the new season has opened in earnest the question of filled cheese is one of great importance to Canadian producers, as these filled or imitation cheese from the United States are competitors in the British market with our genuine gilt-edge goods.

Although tens of thousands of boxes of adulterated cheese have been imported into Great Britain since 1893, the first time they appeared as "imitation cheese," or under any other heading than cheese, in a Liverpool Customs bill of entry, was on the 28th April. These "imitation" cheese are made in the States (especially in the state of Wisconsin), and shipped as pure cheese to Great Britain.

As a large number of factories in the state mentioned which have been shut down for over two years are resuming operations, there are grave fears that the export of these cheese will be largely increased during the coming year. It is of interest, therefore, to honest Canadian as well as United States factorymen, that the Government of the latter country should make a move in the matter, and it is gratifying to learn that English importers are already taking steps in this connection, one of the leading members of the Liverpool trade now being on his way to the States in relation to the matter.

Prior to the passing of the "filled cheese" law in America last year, importers, excepting those who imported the imitation knowingly from the factories, could not, unless by analysis, know whether they were receiving pure or adulterated cheese as there was nothing whatever on the outside of the boxes to give any indication. Since the passing of the law the volume of the adulterated cheese trade has somewhat decreased, but since November last shipments of adulterated cheese have again come forward. The boxes are so badly marked, with skeleton or elongated letters, that it is some trouble to read them at a very little distance. Each imitation cheese is wrapped in a double cloth, on the outside of which the words "filled cheese" are badly marked (very often smudged) and on the removal of this cloth the article stands in every way, to all appearances, as pure cheese.

This article is made from skim milk curd,

cotton-seed oil, neutral lard and oleo, which in combination predispose the product in warm weather to become rank and offensive if kept long after its manufacture.

When fresh it is inoffensive in smell and is sold by many retail dealers as pure cheese at 6d. per pound.

If sold under its proper name the trade will bring about its own extinction, as cheese is now blamed for the faults of the imitation article.

The word "imitation" should be sunk in the rind of the cheese itself, which could easily be done without interfering with the sale of it on its merits.

The words "filled cheese" are misleading words and offer no guidance to the public as to the nature of the article.

No one in the trade objects to its importation if it is consigned and shipped as "imitation cheese" and sold as such on the retail counters.

At present imitation cheese are consigned, shipped and manifested as cheese.

Reference to the British Board of Trade returns shows that there is no heading for "imitation cheese," which seems exceedingly strange considering that so many thousands of boxes have entered Great Britain.

TEAS STRONG AND ACTIVE.

THE change in the United States regulations regarding the inspection of and duty on teas has had an enlivening effect on the market for the staple in Montreal during the three last days of the previous week. On Thursday buyers from New York came on the market and cleared up 5,000 packages of Japan teas at a range of 15 to 17c. They followed this up later with purchases of 2,500 blocks at values running from 10 to 12c., and 1,300 Ceylons, the basis for which was not made known.

These heavy purchases have naturally stiffened the tea market, especially as they have been supplemented by enquiries from Chicago, which are very likely to lead to further business.

Further advices from Yokohama also continue strong in tone, as already noted by THE GROCER last week. They state that goods are selling for \$35 per picul now that only brought \$22.50 last season.

CHAT WITH A MAN FROM SMYRNA.

MR. FRANCIS SOLARI, of Smyrna, Turkey, was in Toronto this week. He is a son of Antoine Solari, importer and exporter of figs, Sultana raisins, etc., and is making a tour of Canada and the United States in the interests of his father's business. His firm has been doing business with England for twenty years and it is now making a special effort to extend its business on this side of the Atlantic. Mr. Solari has been induced to attempt this through the success his efforts have already met with. "I am well pleased with our business in Toronto during the past year," he said in reply to a query.

Antoine Solari's exports of figs last year to London, the United States and Canada were nearly 8,000 cases, and of Sultana raisins nearly 150,000.

The firm does a banking business in Smyrna besides dealing in fruits, and in the former capacity advance money to the fruit growers on their crops.

Mr. Francis Solari is a pleasant gentleman of fine appearance and readily submitted to an interview.

"It is rather early to speak of the crop of Sultana raisins," he said, when questioned. "But when I left Smyrna about the end of April the prospects were pretty good. We shall probably have a larger and better crop than last year. Last season, you will remember, the crop had the quantity but not the quality, owing to the damage by rain."

"What is the expectation regarding prices?"

"On account of the war in Greece and a consequent short crop of currants, there is expected to be a large demand for Sultana raisins, they being the fruit best suited to take the place of currants. But notwithstanding this increased demand we expect prices to be lower than last year. Of course there is yet the possibility of damage to the crop. But if there is no damage prices will undoubtedly be lower than last season."

In regard to figs Mr. Solari said the crop was likely to be about an average one, namely, 80,000 loads. And prices, he said, would in all probability be lower than a year ago.

This is Mr. Solari's first visit to Canada. "I have been quite surprised with your

country," he said. "I had the idea it was a very cold place. Why, you have it as warm here as we have it in Smyrna. I am very much pleased indeed with the country." And the expression on his face showed that he meant what he said.

Mr. Solari was introduced to the trade in Toronto by Mr. E. Fielding, the Toronto agent of the firm.

THE SECOND FRUIT SALE.

THE second auction sale of Mediterranean green fruit at Montreal did not result as satisfactorily as the first. The cargo consisted of 25,000 boxes of Messina lemons, 4,700 boxes of Palermo, 3,738 boxes of Catania, 1,000 half-boxes Messina oranges, 424 boxes Palermo and 2,800 half-boxes Catania, making a total of 33,438 boxes of lemons, 3,800 half-boxes oranges and 424 boxes ex Sir Walter Raleigh. The attendance of buyers was not as large as at the Fremona sales, owing to the fact that a large number of American and Western buyers had left the city. Consequently the bidding was not so brisk, and as the quality of the fruit generally was much poorer than that of the Fremona's cargo low prices were the order of the day. Oranges show a decline of fully 50c. to \$1 per box and choice lemons, 20 to 25c. per box, as compared with the prices realized at the previous sale. Fully 50 per cent. of the lemons were purchased on American account, and most of the good lines of oranges were also taken. The largest local buyers were Messrs. Hart & Tuckwell and John Barry & Sons. Messina lemons sold at 40c. to \$2 per box, Palermo at 60c. to \$2.70 per box, and cases at \$2.10 to \$2.80. Messina oranges brought from 70c. to \$1.10 per half-box; Palermo, \$1.50 to \$2.30 per box, and \$1.05 to \$2 per half-box. Several lines of very fancy Catania ovals sold at \$2 to \$2.20 per box, and bloods at \$1.80 to \$2 per half-box.

The out-of-town buyers present were: Van Valen, of Chicago; C. Parsons, Zucca; J. W. Lumsden, of New York; G. W. Emery, of Boston; R. A. Tucker, of New York; R. Barden, of Quebec; W. Dixon, of Hamilton; Wood, of Sarnia; G. Husband, of Toronto; G. McWilliam, of Toronto, and Hunt, of Ottawa. The principal local buyers were: Messrs. John Barry &

Sons, Hart & Tuckwell, T. S. Vipond, J. J. Vipond, J. Brown, O. & E. Hart, Vipond, Peterson & Co., J. T. McBride, E. Harris, A. Bowes, J. R. Clogg & Co., Montreal Fruit Exchange, J. Caldwell & Co., and L. Sylvester.

The secret of success is the ability to grasp opportunities.

NEW JAPAN TEAS.

The first samples of new season's Japan tea reached Toronto on Monday. They were received by Dane & Halford, agents for Morrow & Ewing, the Canadian agents of the Japan Tea Firing Co.

The quality shown is excellent, and rather better than last year's first picking of Japan tea.

The first picking, according to advices received from Japan, only amounted to a little over three piculs, or about four hundred pounds, and this quantity was divided among eight firms.

The samples left Yokohama April 24, and took 23 days to reach Toronto.

He who hath dry rot can only be quickened into life by being liberally dosed with the tonic of new and wide awake ideas.

MISCHIEVOUS LOAFERS.

Some storekeepers wonder how it is that people will walk past their door, and go farther to purchase their goods, when they can give them just as good value.

In a great many cases these merchants allow a certain number of small boys to hang around their store, who, when the dealer's back is turned, take the first thing they can lay their hands on. This would not drive the people away, however. It is the noise, foul talk, and the tricks they play.

I was in a store, when a little boy came in for something. Those who were in the store watched their chance and put a rotten egg in his pocket, and pushed against him, so as to break it. Now, people are not going to deal where their children are used like that.

It is true that these boys run errands free; but look at it in a business light, and you will find out that it will pay a good deal better to give a fair sum to one lad and keep him in his place.

STROLLER.

JUST TO HAND

Keopff's Family Gelatine 1-oz. packages

Owing to the immense demand for this line the manufacturers have been unable to fill our orders as promptly as we would like; consequently we have been compelled to disappoint our customers in not being able to supply their needs for some weeks, but we have now received a large shipment and can fill all demands without delay.

Lorimer's Rennet Powder

for making junket, curds and whey, etc. This entirely supersedes the liquid rennet and being absolutely pure and wholesome it is free from all the objectionable features generally present in liquid essence of rennet.

Packed in bottles containing sufficient for 10 gallons of milk. Send for a free sample.

Lorimer's Sandringham Sauce

is a splendid sauce. It is made from the very finest and most wholesome ingredients and is unequalled for piquancy and zest.

Sole Agents for Canada

Robert Greig & Co., Montreal

MANUFACTURERS OF THE
CELEBRATED

CROWN FLAVORING EXTRACTS

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, May 20, 1897.

GROCERIES.

TRADE this week cannot be noted for its briskness. Indeed, in no one line can there be said to be any real activity. Compared with a week ago the volume of business is lighter. Since our last there have been further shipments of teas to the United States. And this is the feature of the trade. Canned goods are receiving fair attention and prices, on the whole, are strong. Coffees are quiet and steady. Teas are not receiving much attention locally. In spices, a little higher price is to be noted for pepper in the primary market. Sugars are dull and weaker in both New York and London. Tobaccos are somewhat unsettled, pending the final decision of the Government regarding the tariff, and as the factories are closed down wholesalers cannot get supplies in some lines. Currants continue to occupy a strong position. A few Valencia raisins have been brought on from New York, but stocks are still light. Sultana raisins are also scarce.

CANNED GOODS.

On account of the slowness of the demand for gallon apples there is a disposition on the part of jobbers to sacrifice prices a little in order to make a sale. A little business has been done on this basis, but ordinarily the demand is dull. Tomatoes and peas are in fairly good demand at firm prices. Corn remains quiet. The increased de-

mand for salmon and sardines noted last week continues to increase. Lobster is still scarce, particularly the best grades. Some wholesale houses have no canned lobster in stock. Some low offers are being made on certain kinds of canned fruit, and a little business is being done. We quote: Tomatoes, 75 to 80c.; corn, 50 to 75c.; peas, 75 to 80c. for ordinary; sifted select, 90 to \$1; extra sifted, \$1.25 to \$1.40; beans, 65 to 95c.; peaches, \$2.50 to \$3 for 3's, \$1.65 to \$2 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.65 to \$1.95, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$2 to \$2.25; apples, 3's, 70 to 95c.; gallons, \$1.65 to \$2.25; salmon, "Horseshoe," \$1.50; cohoes, \$1.10 to \$1.25; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.25 to \$2.40 for tall tins; flats, \$2.85 to \$2.90; ½-lb. flats, \$1.60 to \$1.65; Canadian canned beet, 1's, \$1.20 to \$1.30; 2's, \$2.25 to \$2.40; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16.

COFFEES.

The coffee market is dull. On Monday in New York the price of Rio coffee declined 5 to 15 points. According to latest advices Java coffees were a little higher. Jobbers quote green in bags: Rio, 14 to 16c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 18 to 20c.; Jamaica, 19 to 22c.

SYRUPS.

There are very few offering, and there is nothing doing. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

The market is quiet. Advices from New Orleans state that prices there are upon a steady basis. We quote: New Orleans, barrels, 23 to 35c.; ditto, half-barrels, 25 to 37c.; ditto, fancy, 50 to 55c., in barrels and half-barrels; Barbadoes, 31 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The market is dull and rather unsettled. On Monday in New York there was a decline on all hard grades of 1-16c., and for Nos. 4, 5, 6 and 7 of ¾c., while Nos. 1, 2, 3, 8, 9, 10, 14, 15 and 16 were down 1-16c., with Nos. 11, 12 and 13 unchanged. Beets declined ¼d. in London on the same day. On the Canadian market no change in price has taken place, but there is very little business transpiring. Local wholesalers' quotations are: Granulated—St. Lawrence and Redpath's, 4 7-16c. for single barrel lots and 4¾c. for 5-barrel lots; Acadia, 4¾c. for single barrel lots, and 4 5-16c. for 5-barrel lots; yellows, 3¾ to 4¾c. per lb.; Demerara crystals, 3¾c.

SPICES.

There has been another fractional advance in pepper. Other kinds of spices are unchanged. Business is quiet locally.

Washboards

OUR LEADING LINES ARE

BANNER GLOBE
S.B. GLOBE
GENUINE GLOBE
AND
SPECIAL STAR

We will be pleased to make
a sample shipment . . .

WALTER WOODS & CO.
HAMILTON

DRINK :: ::

:: Chocolate for Breakfast

It invigorates MIND and BODY
whereas Tea and Coffee
SLOWLY RUIN THE NERVES



But to get a good
cup of Chocolate,
you want to use
the best of all

VANILLA . .
CHOCOLATES

CHOCOLAT MENIER

And not that cheap stuff sold as
sweet chocolates, which lacks purity
and becomes injurious.

Ask your grocer for Chocolat Menier

The world-renowned French Vanilla Chocolate.

ONE TENTH

of all the BLACK TEA sold in
the Dominion of Canada IS

"SALADA"

CEYLON TEA

Our sales at the rate of the past four
months prove this, and are open to in-
spection, and are fully double that of the
same period last year.

P. C. LARKIN & CO.

25 Front Street East - - TORONTO
318 St. Paul Street - - MONTREAL
15 Niagara Street - - - BUFFALO
347 and 349 Fifth Ave. - - PITTSBURG

SURPRISE SOAP

If you and your customer are both satisfied Surprise Soap is the best Soap

The sale is made.

If the customer is satisfied Surprise Soap is the best

The sale should be made.

If you who are selling the Soap know Surprise Soap is the best Soap, it is good business for you to induce your customer, if not already using, to try it.

Many sales are then made.

BRANCHES—

MONTREAL: Board of Trade Building.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.
VICTORIA: La Patourel & Co.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

We quote: Pure Singapore black pepper, ground, 11c. in kegs, pails and boxes, and 13c. in 5-lb. cans; ditto, whole, 10c. per lb.; pure white pepper, ground, 18c. in kegs, pails and boxes and 20c. in 5-lb. cans; ditto, whole, 15 to 17c., according to quality; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 23 to 25c.; do. best, 28 to 30c. per lb.; allspice, 14 to 18c.; cassia, 20 to 25c. per lb. for ground and 40c. for Saigon.

NUTS.

Locally there is nothing new to note. It is said there are no more Valencia shelled almonds in Malaga available for export. We quote: Brazil nuts, 11 to 12½c.; Valencia shelled almonds, 18 to 22c.; Tarragona almonds, 9½ to 11c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 10c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

RICE, TAPIOCA, ETC.

The mills are out of "B" rice, and stocks of this particular grade are light, with at least some jobbers. The demand for rice is fair. Tapioca is quiet. We quote: Standard "B," broken lots,

3¾c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3¾c. per lb.; Japan, 5c.; Patna, 4¾ to 5¾c.; tapioca, 3¾ to 4½c.; sago, 3½c.

TEAS.

The first samples of new season's Japan teas were received in Toronto on Monday by Dane & Halford, agents here for Ewing & Morrow, of Montreal, Canadian representatives of the Japan Tea Firing Co. The quality is superior to that of last year. Further shipments of teas have been made from Toronto to the United States during the week, but the demand from this quarter appears to be easing off. The local trade is quiet, and the little that is being done is chiefly in cheap Ceylon teas at about 12c. per lb. The season for Indian tea is practically over in London, while that for Ceylon tea is beginning. Ruling prices on the Toronto market to retailers are: Young Hyson, 18 to 21c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

FOREIGN DRIED FRUITS.

Currants on the Toronto market are getting into limited supply and are changing hands amongst the wholesale trade. New

York is selling cases at 4½c. in bond, which is close to 6c. duty paid, Canadian terms. Locally, there is not as much doing as there was a week or two ago. We quote as follows: Provincials, 4¾ to 5c. in bbls.; ditto, half-bbls., 5c.; fine Filiatras, in bbls., 5 to 5½c.; do. half-bbls., 5 to 5½c.; Patras, 5¾ to 6c. in bbls., 5¾ to 6c. in half-bbls., and 5¾ to 6c. in cases; Vostizzas, cases, 7 to 8c.

Valencia raisins in layers have been brought in from New York lately which are being sold to the retail trade at about 5½ to 6c. per lb. We quote: Off-stalk, 5 to 5½c.; fine off-stalk, 5¾ to 6c.; selected, 6¾ to 7c.; layers, 7 to 7½c.

In California loose muscatels the highest of price precluded the possibility of doing much business. We quote: 3-crown, 7½c.; 4-crown, 8 to 8½c.

Figs are a drug upon the market. We quote: 10 oz., 7½c.; 10 lb., 9 to 10c.; 18 lb., 10 to 12c.; 28 lb., 11 to 13c.; tapers, 3¾ to 3½c. net; natural, 4½c. in bags, and 6 to 6½c. in boxes.

Dates are dull and unchanged. We quote: 5½ to 6c. for Hallowee and 5 to 5½c. for Kadrowee.

California evaporated fruits are receiving little or no attention. We quote: Peaches, 7 to 10½c. per lb., according to quality; apricots, 6½ to 15c.; pears,

What Others Say . .

Not what we say, concerning the qualities of . . .

GOLDEN HADDIES

Is the most convincing proof of their **SUPERIORITY.**

Some brands are good, others better, but the "GOLDEN" is the **BEST.**

Every can guaranteed. A full pound in each one.

NORTHRUP & CO.

Packers' Agents, ST. JOHN, N.B.

BUTTER AND EGGS

Are in good demand. We can place any quantity at highest prices, and assure you prompt returns.

J. A. McLEAN.

Successor to GRAHAM, McLEAN & CO.
77 Golborne St. TORONTO.

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.

79 and 81 JARVIS ST. TORONTO.

TO CANADIAN MANUFACTURERS AND IMPORTERS

If not represented in WINNIPEG

For sale of your goods to jobbers will be pleased to have you write me."

E. NICHOLSON

124 Princess Street, Winnipeg, Man.

Successor to

W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.
15 years' experience. Established 1882.

ORANGES and LEMONS

Now is the time to buy your summer stock. Write us for prices. We can please you. . . .

CLEMES BROS., - Toronto

51 Front Street East.

5½ to 10½c.; egg plums, 5½ to 11c.; silver prunes, 8½ to 13½c.

California prunes are meeting with a fair demand, and the lowness of the price is selling a few French prunes. We quote: Bosnias, U's (110 to 113 half kilo), 6 to 6½c.; C's (85 to 90 half kilo), 7 to 7½c. per lb. California, 90 to 100's, 6½c. per lb.; 70 to 80's, 7½c.; 60 to 70's, 7½ to 8c.; 50 to 60's, 8 to 8½c.; 40 to 50's, 9½ to 10½c.; 30 to 40's, 12½ to 13c.; "Ruby" prunes, 7½ to 8c.; French, 4½ to 5c.

Sultana raisins are scarce. There are several enquiries from wholesale houses, but no sellers.

FOREIGN GREEN FRUITS.

Oranges are in active demand and higher, and shipments now coming forward are from the Montreal fruit sale. In lemons the demand is good and a wide range in prices is to be noted. Bananas are experiencing a good demand. At the fruit sale at the Yonge street wharf on Monday about 3,000 packages of oranges and lemons were sold. The prices obtained for the oranges ranged from \$1.45 to \$3.45, and for the lemons from \$1.60 to \$3.20. We quote: Oranges—Valencias, ordinary, 420's, \$6 to \$6.50 per case; large 420's, \$7 to \$8; Messinas and Sorrentos, \$3.50 to \$4 for 200's, \$3.50 to \$4 for 300's, \$1.75 to \$2 for 80's, \$2 to \$2.25 for 100's, \$2.25 for 120's, \$2.50 to \$2.75 for 150's, \$2.75 to \$3 for 180's. Lemons, \$2 to \$4. Cocoanuts, \$4.25 a sack and 60c. per doz. Onions, \$3 to \$3.25 per bag for Egyptians. Cranberries, Jerseys, \$4.50 per bbl. Bananas, \$2 to \$2.25. Pineapples, 6 to 15c. each. Strawberries, 16 to 18c. per quart. New cabbage, \$3 to \$3.50 per crate. Tomatoes, \$4 per case of six baskets. Apples—Fancy spies, \$3.50 per bbl., and other kinds \$1 to \$2 per bbl.

BUTTER AND CHEESE.

BUTTER—Receipts are large and prices weaker. The quality is gradually improving, although a good deal of fodder butter is still coming forward. Tubs, pails and tins are beginning to come in a little faster, and shippers are urged to now send their butter forward in these packages instead of in large rolls. The price of creamery butter is being affected considerably by the large receipts of dairy butter, the cheapness of the latter causing the attention to be given more to it. The demand is fair for good butter. We quote: Dairy butter—Tubs, 10 to 11c. for good to choice; large rolls, 9 to 11c. for good to choice; pound prints, 11 to 12c. for good to choice. Creamery—

The Following Brands Manufactured by

The American Tobacco Co.
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

- CUT TOBACCOS
- OLD CHUM.
- SEAL OF NORTH CAROLINA.
- OLD GOLD.
- CIGARETTES
- RICHMOND STRAIGHT CUT.
- SWEET CAPORAL.
- ATHLETE. DERBY.

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

MORROW & EWING

General Commission Merchants

13 St. John St., MONTREAL

We beg to notify the Wholesale Grocery Trade that we have to offer best values in

Rio, Santos, Maracaibo and Mocha Coffees

also have on hand full lines of

Japan, Congou, Indian, Ceylon and Gunpowder Teas

Samples and particulars on application. Wholesale supplied only.

BUTTER

The demand is fairly steady for all good Roll Butter. Selling at 10 to 12c. for large Rolls and Pounds

EGGS STEADY AT 9½ TO 10c.

Correspondence invited
Consignments solicited

Rutherford, Marshall & Co.

62 Front St. East, TORONTO

JAPAN MOUNT ROYAL JAVA
RICE
MILLS BRAND
PATNA BURMAH
D. W. Ross Co., Agents.

G.F. & J.GALT PACKERS OF THE **BLUE RIBBON TEAS**
42 SCOTT ST. TORONTO. CELEBRATED

We make the **Best Biscuits**

Our output in "SODAS" last year exceeds all other years. We believe every Grocer could handle them to advantage.

Jas. McLauchlan & Sons

Biscuit
Manufacturers

Owen Sound.

Tubs, 16 to 17c.; 1-lb. blocks, 17 to 18c., according to make.

CHEESE—Trade is fairly good, but prices are lower at 9½ to 9¾c. for new cheese. The demand is nearly altogether for new cheese. Old cheese is nominally unchanged at 11 to 11½c. per lb.

COUNTRY PRODUCE.

BEANS—There is no change in the situation, the demand still being dull. We quote mixed at 40 to 50c. and hand-picked at 65 to 75c.

DRIED APPLES—are still attracting no attention whatsoever, and prices are nominally 1 to 2½c.

EVAPORATED APPLES—The improvement noted last week has been maintained, although it is thought to have reached its limit for the time being. Prices being paid at outside points are 3¾ to 3¼c. f.o.b. Wholesale quotations are: Quarters, 3 to 3½c.; ordinary sliced, 4 to 5c.

EGGS—Receipts are liberal and prices lower at 9c.

HONEY—Quiet. We quote: Comb, 80 to 90c. per dozen for dark and \$1.50 to \$1.75 for light; strained, 6 to 7c. per lb.

MAPLE PRODUCTS—The market is still dull for maple syrup. The ruling prices for good syrup are: 5-gallon tins, 55 to 60c. per gallon; 1-gallon tins, 60 to 65c. per gallon; sugar, 6½ to 7½c. per lb.

POTATOES—Are dull at 20c. on track and 25 to 30c. out of store.

FISH.

Large quantities of fish are coming forward, but the demand is unsatisfactory. Prices are easier. We quote: Pickerel, 6c. per lb.; pike, 5c. per lb.; white-fish, 5½ to 6c.; trout, 5½ to 6c.; perch, 3c. per lb., fresh herring, 3½c. per lb.; haddies, 7½c. per lb.; Labrador herring, \$3 to \$4 per bbl. and \$2.25 per half-bbl.; split herring, \$4.50 per bbl. and \$2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; ciscoes,

\$1.25 per 100; fresh water herring (heads off), \$2.50 per keg.

PROVISIONS.

The demand continues active, particularly for smoked meats and long clear bacon.

DRY SALTED MEATS—Long clear bacon, 7 to 7¼c. for carload lots, and 7½c. per lb. for ton lots and cases; backs, 8c.

SMOKED MEATS—Breakfast bacon, 11 to 11½c.; rolls, 7½ to 8c.; hams, large, 10½ to 11c.; medium and small, 11½ to 12c.; shoulder hams, 7½c.; all meats out of pickle, 1c. less than above.

LARD—Pure Canadian, tierces, 6½ to 6¾c.; tubs, 6½ to 7c.; pails, 6¾ to 7¼c.

BARREL PORK—Canadian heavy mess, \$12.50 to \$13; Canadian short-cut, \$13.75 to \$14.

SALT.

Trade is fair and prices unchanged. We quote at Toronto: In carload lots, \$1 per bbl. and 60c. per sack; in less than carload lots, \$1.05 per bbl. and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

GRAIN, FLOUR, BREAKFAST FOOD.

GRAIN—Receipts of grain are larger. We quote: Wheat, 78 to 79c. for white and 77 to 78c. for red, and 63 to 64c. for goose; oats, 25 to 26½c.; peas, 45 to 46c.

FLOUR—Business quiet and prices easier. We quote in carloads on track, Toronto: Manitoba patents, \$4.60; Manitoba strong bakers', \$4.20; Ontario patents, \$4.20 to \$4.40; straight roller, \$3.85 to \$3.90, Toronto freights.

BREAKFAST FOODS—Trade has fallen off during the week, but prices are firm at quotations in sympathy with the oat market. We quote: Standard oatmeal and rolled oats, \$3 in bags and \$3.10 in bbls.; rolled wheat, \$2.60 to \$2.70 in 100-lb. bbls.; cornmeal, \$2.25 to \$2.35; split peas, \$3 to \$3.25; pot barley, \$3 to \$3.25.

PETROLEUM.

Business is much about the same as a

week ago. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14½c.; carbon, safety, 16½c.; Canadian water white, 17c.; American water white, 17½c.; Pratt's astral, 17c. in bulk.

HIDES, SKINS AND WOOL.

HIDES—Steady, with sales of cured at 8c. Dealers pay 7½c. for No. 1, 6½c. for No. 2 and 5½c. for No. 3.

CALFSKINS—Market is dull at 7 to 8c. for No. 1, and 5 to 6c. for No. 2. Sheep skins, \$1.25 to \$1.50. Lambskins, 25c.

WOOL—The market is quiet and prices unchanged. Combing fleece nominal at 21 to 22c.; unwashed at 12 to 12½c., and rejections 17c. There is little or no pulled wool on the market, and prices are nominal.

MARKET NOTES.

"B" rice is getting scarce.

Butter and eggs are lower.

Sugar is lower in both New York and London.

The first samples of new season's Japan tea reached the Toronto market on Monday.

The wholesale houses are experiencing some difficulty in keeping their stocks of tobacco assorted on account of the factories having closed down and refusing to accept orders.

Mail advices from New Orleans indicate that the recent large purchasing of molasses from the plantations, which has been referred to in our previous reports, reached nearly 15,000 barrels, while largely for the United Kingdom markets.—N.Y. Journal of Commerce.

QUEBEC MARKETS.

MONTREAL, May 20, 1897.

GROCERIES.

IT cannot be said that the regular demand for staple groceries is brisk. There is, of course, a certain movement in the leading staples, but its volume is not so great as is usually the case at this season of the year, and buyers generally stick to the idea of buying very carefully. Values gen-

WE ARE
PAYING
CASH
FOR

DRIED
APPLES



W. B. BAYLEY & CO.
EXPORT BROKERS

46 FRONT ST. E. Toronto

"KOLONA"
Ceylon Tea

Every
Package Guaranteed

Raisins Fine Malaga

Loose Muscatels, boxes 22 lbs.

Coffee

Our "Crushed" Java and Mocha Coffee (xtr) is the best value for the money in the market. Tins 25 and 50 lbs., 20c. per lb., ground 20½c. per lb.

Cocoa

Bensdorp's Royal Dutch Cocoa is the finest Cocoa in the world. Put up in ¼, ½ and 1-lb. tins. Send for a sample package.

Rio Coffee

200 Bags Green Rio Coffee to arrive in a few days. Special prices.

Sugars

Special quotations for carloads, delivered at any station.

Prunes

Special drive in California Prunes, 50-60's, in 25-lb. boxes.

In lead packets only,
never sold in bulk

Retails 30, 40, 50, 60 and
80 cts. per lb.
½-lb. and 1-lb. packets

The EBY, BLAIN CO., Ltd.

Wholesale Importing and Manufacturing Grocers

Toronto

erally are steady, sugar at the refineries being held steady. Molasses is somewhat easier at the islands, but spot values are unchanged. Teas are active in a large way on account of extensive buying operations by United States operators in this market, but otherwise is quiet, as traders here are not doing much, being inclined to hold off. Coffees, spices, rice, etc., are all much as they were a week ago.

SUGAR.

In a jobbing way there has been a fairly good movement of sugar from wholesale grocers' hands, but the refiners are selling little or nothing. Values generally are steady at $4\frac{1}{4}$ to $4\frac{3}{8}$ c. for granulated, and yellows $3\frac{1}{2}$ to 4c. At the refineries prices are unchanged also; 250 bbl. lots, $4\frac{1}{8}$ c. and smaller quantities of granulated, $4\frac{3}{16}$ to $4\frac{1}{4}$ c., while yellows range from $3\frac{3}{8}$ to $3\frac{1}{2}$ c.

SYRUPS.

There has been no change in the syrup market, business ruling dull at $1\frac{3}{8}$ to $1\frac{7}{8}$ c. per pound as to quality.

MOLASSES.

The first direct cargoes of new molasses have arrived here this week, but the fact has had no influence whatever on local prices. Buyers generally are pretty well supplied with goods, and for this reason the jobbing price for this province is unchanged at 25c. in 15-puncheon lots and over and 26c. in any less quantity. Advices from the islands lately report continued weakness, goods having been offered as low as 6c. first cost, but this week $6\frac{1}{2}$ c. is asked. This fact, however, has had no influence on the situation here.

RICE.

There has been no further change in rice this week, business being quiet, despite the fact that supplies generally are light. We quote: B grade, or any other quality equal or inferior as follows: Bags, 250 lbs., 1 to 4 bags or equal to \$3.50; 5 to 9 bags, \$3.45; 10 bags or over, \$3.40. Half-bags, 100 lbs., 1 to 4 bags, \$3.55; 5 to 9 bags, \$3.50; 10 bags and over, \$3.45. Quarter-bags, 50 lbs, 1 to 4 bags, \$3.60; 5 to 9 bags, \$3.55; 10 bags or over, \$3.50. Pockets, $12\frac{1}{2}$ to 25 lbs.; 1 to 4 bags, \$3.65; 5 to 9 bags, \$3.60; 10 bags and over, \$3.55.

SPICES.

Business in spices rules quiet and prices generally are steady, as last quoted: Black pepper, 10c.; pure white, 12 to 15c.; pure Jamaica ginger, 20 to 25c.; cloves, 15c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do., best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEES.

The coffee market has been quiet and the easy feeling noted last week is continued.

In fact, values have been shaded somewhat in the case of some large lots of Maracaibo. We quote: Maracaibo, 15 to 25c.; Santos, $12\frac{1}{2}$ to 18c.; Rio, 12 to 16c.; Mocha, 24 to 26c., and Java, 24 to 27c.

TEAS.

The activity noted last week in teas continues, and, as noted elsewhere, there have been further large purchases of Japans, blacks, and Ceylons on American account in this market, which has practically cleaned up all the stock there is here. Advices from Japan also state that owing to the free purchases on American account the May teas are held extremely high. So much is this the case that large houses here who have orders in Japan for May growths have declined to have them executed at the advance, preferring to hold back, though some express doubts whether they will gain anything by so doing. We quote: Young Hysons, 13 to 18c. for low grades, 25 to 28c. for mediums, and 30 to 45c. for high grades; China Congous, 12 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 21c. for medi-

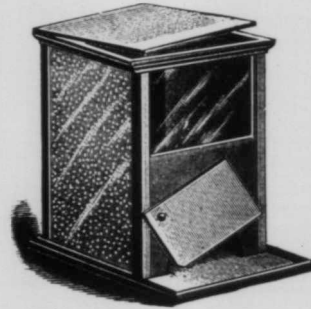
ums, 28 to 35c. for high grades; Indians and Ceylons, $16\frac{1}{2}$ to 20c. for mediums, and 30 to 65c. for higher grades.

CANNED GOODS.

There is a moderate jobbing call for canned fish and vegetables. We quote: Tomatoes, 75 to 80c.; corn, 50 to 80c.; peas, 80c.; peaches, \$1.50 to \$1.80 for 2's; raspberries, \$1.40 to \$1.90; strawberries, \$1.70 to \$1.90, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$2.30; apples, 3's, 85 to 90c.; gallons, \$1.55 to \$1.65; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37 $\frac{1}{2}$ to \$1.40; Lowe Inlet, \$1.30, in tall tins; cohoes, \$1.05 to \$1.15; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$8.50 to \$11 per case; French sardines, \$10.25 to \$11 extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25.

DRIED FRUIT.

There is little change in Valencia raisins here, business ruling extremely light. Stocks here are very small and prices are held



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Grocers sell them.
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D. H. RENNOLDSON,
Agent in Montreal.



Canned Goods...

1,000 cases Corn at 50c. doz.
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The only packet bird food in this country that has made for itself an enviable reputation. **The only one that others care to imitate.** The only one that is put up under six patents, by an experienced fancier, and that can be relied upon to keep birds in health and song. It is the only bird food that will satisfy your customers.

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All orders will receive our best attention.

PURE
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.. OF THE ..
Best Quality.

Special Prices This Week
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IN 5 TUB AND 15 PAIL LOTS.

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FRESH ARRIVALS

FANCY CALIFORNIA WASHINGTON NAVELS
" BUDDED SEEDLINGS
SEVILLE (Bitter) ORANGES for MARMALADE
Fine Quality VALENCIAS 420's and 714's
Extra FANCY LEMONS
All above are of fine quality and free from frost.

pretty steady, while advices from abroad are firm on the fruit. We quote: Ordinary off-stalk, 5¼ to 5½c.; fine, 5¼ to 6c.; selected, 6¼ to 6½c., and layers, 6¼ to 7c.

There has been some jobbing business in California fruit during the week; in fact it has been the only kind moving, as the large supplies of green fruit of all kinds kill the demand for anything else. Values on California stock are unchanged, the range being from 6c. for 2-crown up to 8c., according to grade.

The currant market is steady, with little movement of any kind to report. We quote: Provincials, 4 to 4¼c.

Prunes are quiet and unchanged, California being the only kind moving, prices for them ranging from 6½ to 9c. Austrian and French stock continue largely nominal, the remaining stock of them being very light.

Figs and dates are as last quoted, 8 to 12c. for the former and 5 to 6c. for the latter.

California evaporated fruits are quiet and steady. We quote: Peaches, 11 to 12c.; pears, 9½ to 12c.; apricots, 10 to 14c., and prunes 8 to 12c., according to brand and quality.

NUTS.

There is little doing in nuts, and prices generally are steady. Advices from abroad are firm in their tone on leading lines. We quote: Grenoble walnuts, 10 to 11c.; Brazils, 11c.; almonds, 10 to 10½c.; do shelled, 17 to 18c.; filberts, 8½ to 9c.; peanuts, 7 to 9c.; and cocoanuts, \$3.50 to \$3.75 per 100.

GREEN FRUIT.

The sales of oranges and lemons have naturally attracted the chief attention in this market this week, to the exclusion of everything else. Still, a fair jobbing trade has been going on in all other lines. We quote: Messina lemons, \$2 per box; Valencia oranges, \$5 per box and \$6 per case; blood do, \$2.50 per half-box and \$4 to \$5 per box; Messina oranges, \$2 per half-box and \$3 to \$4 per box; bananas, 75c. to \$1.75 per bunch, and pineapples, 6 to 15c.

APPLES.

The apple market is firm under steadily diminishing supplies at \$2 to \$3 per bbl., as to quality.

DRIED APPLES.

These furnish no improvement, dried offering at 3 to 3¼c., and evaporated at 3¼ to 4¼c. per lb.

COUNTRY PRODUCE.

EGGS—The tone of the egg market con-

WINE Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.
\$2.50 per case; 80c. gallon.
THE AMHERSTBURG VINTAGE CO Amherstburg, Ont.

KEEP ONLY THE BEST

For your customers. It pays in the long run.

BROCK'S BIRD SEED

Is admittedly the cleanest and best on the market.
ALL WHOLESALERS

NICHOLSON & BROCK - TORONTO

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

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Roll Bacon, B. Bacon,
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Pork Packers, TORONTO

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Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

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PICNIC HAMS

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Pork Packers
76-80 Front Street East, TORONTO

HUGH WALKER & SON
GUELPH, ONT.

tinues steady under a good demand, and trade is active at 9 to 9¼c. per dozen.

MAPLE PRODUCT—Business in maple product was quiet, and values rule steady. Syrup sold at 4½ to 4¾c. per lb. in wood; 45c. per small tin, and 50 to 55c. for large ones. Sugar brought 6 to 6½c. per lb.

BEANS—The demand for beans is slow, and the market rules dull at 55 to 60c. in car lots, and at 65 to 70c. in a small way.

HOPS—The market continues quiet at 11½ to 11¾c. for choice Canadian.

HONEY—Rules slow at 8 to 10c. for white clover comb, and 6 to 7½c. for extracted.

POTATOES—Unchanged; car lots selling at 35 to 40c., and smaller quantities 45c. per bag.

ASHES—Dull and unchanged.

TALLOW—Quiet at 1½ to 3c., as to quality.

PROVISIONS.

There was no change in the situation of the local provision market. The demand is limited and trade of a jobbing character. We quote: Canadian pork, \$12.50 to \$13.50 per bbl.; pure Canadian lard, in pails, 6¼ to 6¾c., and compound refined at 4¾ to 5¼c. per lb.; hams, 10 to 12½c., and bacon, 10½ to 11½c. per lb.

FLOUR AND MEAL.

There have been several export enquiries for flour during the week from London and other British markets and 2,000 sacks or so were put through Monday on this account. The local demand has been fairly active also. We quote as follows: Winter wheat patents at \$4.25 to \$4.40; straight rollers, \$3.90 to \$4, and in bags, \$1.90 to \$2. Manitoba strong bakers', choice, \$4.25; outside brands, \$3.90 to \$4.10, and spring wheat patents, \$4.40 to \$4.60.

The oatmeal market is unchanged at \$2.80 per bbl. and \$1.37½ per bag for rolled oats.

The feed market has declined to a lower level since last report, and prices are 50c. per ton lower than they were, Manitoba bran offering at \$10 and shorts at \$11 per ton, including the bags, while Ontario is obtainable at the same range in bulk.

BALED HAY.

Receipts of baled hay continue light, and prices are firmly held at \$10.50 for No. 1 and \$9 for No. 2, car lots on track.

CHEESE AND BUTTER.

The cheese market has exhibited a steadily declining tendency during the past week, and at this writing demand is slow and prices easy at 9 to 9½c., according to quality here, which is a drop of ½ to 1c. during ten days. The fact of the matter was that prices on the fodder goods were rather high for export business and they had to come down. Full grass cheese are now coming

in, and a very large make is in progress throughout the country.

Butter continues to show an improved feeling, and this week it is doubtful if very finest creamery is obtainable at 16c., for we hear of sales at 16½c., and this figure has been bid in several other instances. The diversion to cheese of a large quantity of milk has exerted a beneficial effect on butter.

MONTREAL NOTES.

Molasses at the islands declined to 6c. first cost at one time during the week, but have since gone back to 6½c.

United States buyers have practically cleaned the market here of Japan, black and Ceylon teas, paying full figures for them.

Montreal houses have not done very much in May growths of Japan teas this year owing to the extremely high values asked for them.

The first direct cargo of Barbadoes molasses has arrived in port here. It is of the well-known "Peerless" brand and owned by Hudon, Hebert & Cie. Another cargo has also arrived for another importer.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

ST. JOHN, N.B., May 20, 1897.

BUSINESS continues good. Our wholesale dealers are not pleased at the reduction in the export freight rate on flour, grain, etc. It allows cars to be delivered at water points in Nova Scotia less than at St. John. The difference between export and local rate to St. John on a barrel of flour is from 17 to 23c., which would allow it to be landed at a water point in Nova Scotia, say Bridgetown, 9c. per barrel less than at St. John. As millers will sell all dealers who buy a car as low as St. John wholesale men, it cuts our merchants entirely out of the Nova Scotia trade, which has been a large factor in their business. There is little change in prices. Some of our dealers are trying to sell tea in the American market. The weather so far in May has been very backward, being wet nearly all the time.

OIL—The chief demand is in lubricating oils, and competition is such that prices are figured fine. Values show no change. We quote: Best American burning oil, 18½ to 19c.; Canadian, 17¼ to 18c.; prime, 14½ to 16c.

SALT—The last cargo arriving was almost all put in store, there being but little outside demand. Stocks here are large, and a cargo is about due, so the market is well supplied, and trade is rather dull. Prices rule easy. In Canadian salt, which the butter and cheese makers use largely, and also which is the chief table salt, there is rather an

improved demand. We quote: Coarse, 43 to 45c.; Liverpool factory-filled, 90c. to \$1; Canadian fine, 90c. to \$1 per bag; 5-lb. bags, in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.60 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.

CANNED GOODS—The demand keeps good, and canners report a good enquiry. There must soon, however, be a dropping off in many lines. Canned apples at present show better sale. They have been dull. Some very nice California apricots are offered low here. Oysters show rather higher prices. New American pineapple is now being received. Salmon rule easy, but lobsters are high and scarce. Vegetables show a wide range, particularly peas. There are, however, no low-priced tomatoes. We quote as follows: Corn, 60 to 70c.; peas, 75 to 80c.; tomatoes, 80 to 90c.; gallon apples, \$1.85 to \$2.00, corned beef, Canadian, \$2.25 to \$2.35; American, 2-lb tins, \$2.40 to \$2.50; 1-lb tins, \$1.30 to \$1.50; oysters, 2's, \$2 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.75 to \$3; 2's, \$1.75 to \$1.85; American, 3's, \$2 to \$2.25; pineapple, \$2.25 to \$3; salmon, \$1.25 to \$1.40; lobsters, \$2.20 to \$2.25; haddies, \$1.15 to \$1.25; clams, \$5 for 4 doz; chowder, \$2.60 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

GREEN FRUIT—Business keeps active and new lines of green fruit are coming in daily. Demand for oranges is hardly as active. Bananas, coming in so freely, are now having a large sale. Pineapples have been coming in in larger quantities. Lemons are higher for best grades and in good supply with the demand improving. Strawberries arriving are of good quality, and prices tending easier. There is a good sale. Rhubarb is now as low as it will be for some little time. We quote: Messina lemons, \$3 to \$3.55; oranges, Valencia, \$4.50 to \$6; blood oranges, \$2.50 to \$3; bananas, \$1.25 to \$2.25; apples, \$1 to \$3 per bbl.; lettuce, 60c. per doz.; pines, 12 to 15c.; berries, 15 to 18c.; rhubarb, 3 to 3¼c.; cucumbers, \$1 per doz.

DRIED FRUIT—The movement in these goods is limited. Onions have quite a free sale. Bermudas are still high, very few having arrived this season. Egyptians are lower. While chiefly sold in bags quite a quantity are crated here. The low price of California prunes has caused some demand, but in this line the season has been a very dull one. Currants are scarce, and it now looks as if there would be a further advance. The sale is largely confined to cleaned. Of late quite a few of American cleaned have

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Hams Pure Lard

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Pork and Beef Packers,
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Conscience.

Where could we possibly derive the least little bit of benefit, if we attempted to use inferior material in making our Brooms? Some good customer of yours would find it out even if you didn't. And then—a decrease in your orders to us of course. You don't propose to hurt your permanent trade. Neither do we—ours. Call it "business" if you like—or "conscience." One defines the other any way you look at it.

Brushes
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The Club Coffee

Clubmen always want the best. That is how this Coffee gets its name. There are still a few towns unrepresented. Do you want a good thing? Write

Ewing, Herron & Co.
Coffee and Spices
Montreal.

Ask our Travellers to show you our LEADERS in BULK

Ceylon and Young Hyson

TEAS

SPLENDID VALUES.

Agents in Canada for ENGLISH BREAKFAST HOP TEA.

Pounds and Half Pounds. + Once Tried Always Used.

BALFOUR & CO., HAMILTON



The Best Pickles

Are not too good to build your trade upon.

LYTLE'S MAKE THEM.

CUCUMBERS
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Bottle or Bulk.

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VALENCIAS

SELECTED FINE OFF-STALK OFF-STALK

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If so, you want the best, that's

Schepp's

THE STANDARD COCOANUT

If your wholesale grocer cannot supply you refuse a substitute and drop us a card.

Prices and samples on application.

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The Coffee with a PAST PRESENT FUTURE

Excelsior Blend

Satisfies the most Fastidious.

Todhunter, Mitchell & Co.

Coffee Importers and Roasters

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BUY

Ivory Bar Soap

THE BEST MADE

WORCESTERSHIRE SAUCE

PINTS AND HALF-PINTS

"PATERSON'S"

PERKINS, INCE & Co.

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EAST INDIA PICKLES

The most delicious Spiced Pickle ever prepared.

Handsome Glass-Stoppered Bottles.

A. E. Richards
& Co.

Agents
HAMILTON, ONT.

OUR STANDPOINT

In pushing our biscuits we admit there are already excellent brands on the market. We nevertheless have solid practical reasons for considering that

Jamieson's Biscuits

are better, and this view is being convincingly confirmed by daily extensive and extending demands—the true touchstone of merit.

The Manufacturer, R. E. Jamieson, Ottawa

come into the market. While evaporated apples are higher in outside markets, and best stock is hard to get, local prices are still low. Quite a quantity of cocoanuts arrived by last West India steamer. We quote as follows: Valencias, $5\frac{1}{4}$ to 6c.; California L. M. 3-crown, $7\frac{1}{4}$ to $7\frac{3}{4}$ c.; London layers, \$1.75 to \$2; currants, cases, $4\frac{3}{4}$ to 5c.; bbls., $4\frac{1}{4}$ to $4\frac{1}{2}$ c.; cartoons, cleaned, $7\frac{1}{4}$ to $7\frac{3}{4}$ c.; bulk, cleaned, $6\frac{1}{4}$ to $6\frac{1}{2}$ c.; prunes, boxes, 5 to 10c.; dates, $4\frac{1}{2}$ to 5c.; dried apples 3 to $3\frac{1}{2}$ c.; evaporated apples, $4\frac{1}{2}$ to 5c.; onions, 3 to $3\frac{1}{4}$ c. per lb.; Bermuda onions, \$2.50 per crate; cocoanuts, \$3.25 to \$3.50 per 100 lbs.; figs, 10 to 12c.; Sultana raisins, $7\frac{1}{2}$ to 9c.; Valencias, layers, $6\frac{1}{2}$ to 7c.; Malaga loose muscatels, 6 to $6\frac{1}{2}$ c.; 4-crown L. M. Californias, $8\frac{1}{4}$ to 9c.; seeded muscatels, 1-lb. cartoons, 12 to 13c.

SUGAR—Prices show no change. The feeling is easy, stock being ample and but fair demand. Dealers will be in the market first for yellows. The demand is largely for the better grades. The fact that German sugar is in bags makes it very unpopular here, and it would need to be offered well below Canadian prices to find buyers. We quote: Granulated, 4 to $4\frac{1}{4}$ c.; yellows, $3\frac{1}{4}$ to $3\frac{3}{4}$ c.; Paris lump, $5\frac{3}{4}$ to 6c.; powdered, $5\frac{1}{2}$ to 6c.

MOLASSES—Sale is quite active. The

steamer this month had quite a quantity of Barbadoes. This is offered low. But that by next steamer will cost a cent less at the island, which will make the price the lowest it has touched for years. In Porto Rico there is quite a range of prices, full figures being obtained for the best. Some new St. Croix here could be bought quite low. There is little or no demand for syrup, and New Orleans molasses is also quiet. We quote: Barbadoes, 24 to 27c.; Porto Rico, 26 to 30c.; New Orleans, bbls., $25\frac{1}{2}$ to 27c.; Antigua, 24 to 26c.; syrup, 36 to 38c.; St. Croix, 23 to 25c.

DAIRY PRODUCE—Butter has been scarce; sale has been slow, which has affected the supply. Prices keep low. There is, however, a good, steady demand for best grades. Eggs are very low for this time of year. They are being sold at retail at the wholesale price. In cheese the market holds firm, with but few here. The demand is for small cheese. Local cheese will be on the market in about three weeks. It is thought the number manufactured in the Maritime Provinces will be large. We quote: Dairy butter, 15 to 18c.; creamery, 20 to 21c.; prints, 20 to 22c.; eggs, 9 to 10c.; cheese, $11\frac{1}{2}$ to 12c.

FISH—While there is some trade in dried fish, pickled fish are very dull. Smoked herring fail to show any improvement. Prices keep low. The chief business is in fresh fish. Gaspereaux are still running quite freely, though the catch has not been a large one. Shad are now being caught freely. They are largely sold fresh at this

season, the later caught fish being best to pickle. A few salmon are being taken, but it is yet early for any large business. Halibut are rather lower. Those coming into this market at present are largely from Nova Scotia. Lobsters are scarce, and those coming here are small. We quote: Large cod, \$3.25 to \$3.30; medium, \$2.75 to \$2.80; pollock, \$1.15 to \$1.25; bay herring, \$1.25 to \$1.30 per half-bbl.; smoked, new, 6 to 7c.; shad, half-bbl., \$4.50 to \$5.50; boneless, $2\frac{1}{2}$ to 8c.; bloaters, 50 to 65c. per box; Barrington, \$3 per bbl.; Shelburne, \$3.55 per bbl.; lobsters, 4 to 12c. each, small; gaspereaux, 50 to 60c. per 100; halibut, 7 to $8\frac{1}{2}$ c. per lb.; fresh shad, 12 to 15c. each; salmon, 20 to 25c. per lb.

PROVISIONS—In beef there is a good steady sale at even prices, but pork is in light demand, and holders are offering below figures at which they could replace. Pure lard shows a range in price, but tends rather higher. Stocks are large and no change is looked for. We quote: Clear pork, \$14 to \$14.50; mess, \$12.25 to \$13; plate beef, \$12.25 to \$13; hams, $11\frac{1}{2}$ to $12\frac{1}{2}$ c.; rolls, 8 to $8\frac{1}{2}$ c.; pure lard, 7 to 8c.; compound, $6\frac{1}{2}$ to 7c.

FLOUR, FEED AND MEAL—Flour keeps easy, particularly Manitoba, the price of which is now little higher than Ontario. The St. John demand will be affected by the low freight rates quoted to Nova Scotia water points via St. John, which in many cases are lower than to St. John. This will lead outside buyers to buy more freely from millers' agents for direct shipment, cutting off that much of the St. John trade. Oatmeal and

"CANESDA"

AGENTS WANTED.

There is already a big demand for "Canesda" in Toronto and Hamilton. The analysis proves it to be the best Mineral Water on the market. It is the cheapest and best table water to be had, and it is a **NATURAL MINERAL WATER.**

NOTE ANALYSIS.

The following is the Analysis of		
"CANESDA"		
Made by Professor Thomas Heys,		
of Toronto School of Medicine.		
ANALYSIS		
(Per Wine Gallon)		
Ask your Physician to note the Analysis.		
Sulphate of Potassa,	-	0.767
" Soda,	-	0.126
Bicarbonate of Iron,	-	0.669
" Soda,	-	1.925
Alumina and Silica,	-	1.449
Chloride of Potassium,	-	1.225
Bicarbonate of Lime,	-	16.507
" Magnesia,	-	9.812
" Potassium,	-	0.171
Organic Matter,	-	0.125

There is a large margin for the retailer.

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51 Colborne St., TORONTO, ONT.

Phone 2662.



Pickles.

ANOTHER REASON why Heinz's Baked Beans with Tomato Sauce is popular:—

It makes the process of getting up a good dinner easy and simple.

Other Popular Specialties—

SWEET PICKLES

TOMATO CHUTNEY

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ETC.

For sale by

Hudon, Hebert & Cie., Montreal.
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MEDALS--

PARIS
CHICAGO
ANTWERP
ATLANTA, Etc.

The **GENUINE**
always bear this
Keystone trade-mark.



oats are firm, but no large sales are reported. Middlings and bran keep high with light inquiry. Beans are rather higher, but there is no change in local quotations. Seeds have large sale. Prices are firmly held. Timothy seed here is largely American. We quote: Manitoba flour, \$4.85 to \$5; best Ontario, \$4.55 to \$4.60; medium, \$4.30 to \$4.40; oatmeal, \$3.25 to \$3.30; cornmeal, \$1.80 to \$1.85; middlings, car lots, in bulk, \$15 to \$16; bran, do, do, \$14.50 to \$15; hand-picked beans, 85 to 90c. prime, 70 to 80c.; oats, 32 to 33c.; hay, \$11.50 to \$12.50; barley, \$3; round peas, \$1.15; split peas, \$3.10 to \$3.25; yellow eye beans, \$1.50; timothy seed, Canadian, \$1.90 to \$2.30; do. do., American, \$1.75 to \$2; clover, 8 1/4 to 9c.; alsike, 8 1/2 to 9c.

ST. JOHN NOTES.

Last week five schooners cleared in one day from Boston for Nova Scotia ports, carrying flour, oatmeal, cornmeal, etc., coming almost altogether from Ontario.

St. John Board of Trade report fifteen new members elected at their last meeting. Our board has done valuable work for the city, and should receive the support of all its business men.

Exports to Great Britain via St. John for the winter of 1896-97 included 230,508 sacks flour, 41,987 of bran, 21,495 of oatmeal, 14,500 barrels apples, 48,700 packages butter and cheese, 12,500 head of live

stock, 1,436,000 bushels grain. The total tonnage was 77,435.

The new canning company at Woodstock, N.B., is distributing seed for corn, peas, beans, etc; also information regarding cultivation and the price they will be prepared to pay for the vegetables.

Smith & Tilton had a letter from J. & J. Colman, London, whom they represent here, referring to some information they had obtained through THE CANADIAN GROCER. Advertisers should note this.

Among the cargo of the West India steamer arriving this past week were 500 bags cocoanuts, 600 packages Barbadoes molasses, 50 packages tamarinds, 25 packages St. Kitts molasses, 60 of St. Croix molasses and 50 crates Bermuda onions.

WILL DEAL IN MANITOBA GRAIN.

A new grain company has been formed by a number of provincial grain dealers, to carry on business in Manitoba, and for which a charter will be applied for at once. The capital stock of the company will be \$250,000, of which \$150,000 has been subscribed and paid up. The applicants for a charter are: W. J. Lindsay, W. L. Parrish, Brandon; W. A. Walker, Winnipeg; A. J. Adamson, Morden; J. A. Thompson, Carn-duff; R. J. Chalmers, Manitou; and other

well-known grain dealers are stockholders. The company intends to enter the field early in the summer, and will control about forty elevators at leading centres throughout the province and territories. The intention is to purchase grain at from seventy-five to one hundred points. The head office will be at Winnipeg, and representatives will be established in Ontario and New York city, who will attend to the export business of the company.

SOAP FROM CORN.

A soap manufacturing concern at Des Moines, Ia., is, according to an exchange, experimenting in the manufacture of soap from corn. It is said the first lot of cakes turned out proved a success. The cakes resemble those of castile soap, except that the color is not quite as dark. The soap makes up compactly, but is light and will float.

PERSONAL MENTION.

Mr. A. A. Parks, of Williamsford, was in Toronto last week.

Mr. L. McDonald has just opened out a nice grocery store at St. Antoine and Aqueduct streets, Montreal. He has a well assorted stock of groceries and liquors, and everything is very neatly arranged. Mr. McDonald has the best wishes of THE GROCER.

CALIFORNIA FRUITS UNSETTLED.

THE California dried fruit market is in an unsettled condition and the outlook is somewhat uncertain. The stock of last year's crop here and in California is much smaller than usual at this time of the year, according to current report, but at the same time the consuming demand is at present, as it has been for some time past, lighter than usual, with the result that those who have anything to sell have been inclined to force business in order to dispose of their holdings rather than put them into cold storage.

One reason for the anxiety to get rid of spot goods is found in the reports from California that the output from this year's crop would be much in excess of previous seasons. Many new orchards will come into bearing this year, and will, it is believed, make up for any shortage of the older trees and vines. There has been a good deal of talk of damage to the fruit crop of California by drouth and dry winds. According to some private letters received from the Coast recently more than half of the prunes are already on the grounds, and other fruit crops are said to have suffered proportionately; but it is generally admitted that California, in spite of all adverse conditions, may yet turn out one of the largest crops of fruits since 1891. The stock of prunes

left from the 1896 crop in California, according to last advices, is reduced to less than 30 cars; some informants stating that there are not more than 25 cars left there. In the spot market, supplies are reported to be equally small, with a very light percentage of the larger sizes, for which there is the most demand. The intermediate grades, which make up most of the supply at present, do not seem to be wanted and prices on these are rather easy.

Mail advices from the Coast to day state that the stock of apricots is virtually exhausted, but that there is little or no demand. Of peaches there are said to be only about five cars left on the Coast, but in the absence of important demand prices do not improve. Raisins are about the dullest article on this list. Loose raisins command little attention at present, as the bulk of the stock offered does not seem to suit the buyers. The best goods were hurried forward and sold quite freely a few months ago, but for some time past few sellers, it is said, have had any really first-class stock to offer, either on the spot or for shipment. As much of the stock offered is of goods that do not fully come up to grade, the market is nominal. A good consuming demand is looked for during the next three months, when consumption is usually at its best, except during the winter holiday season.—N. Y. Journal of Commerce.

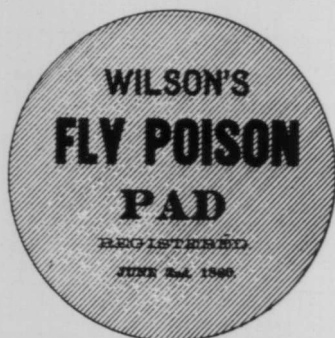
A VISIT TO LUNENBURG.

THE CANADIAN GROCER visited Lunenburg, N.S., on the 30th ult., proceeding there by steamer from Halifax. Lunenburg possesses a very fine harbor, which is easy of access and large enough to float a navy. The view of the town from the entrance of the harbor is a very fine one.

The business of the port can be imagined when it is known that a fleet of 230 sailing vessels and 2,300 men are employed in the cod fisheries.

The fish are exported, being shipped in sailing vessels to all parts of the world, the bulk going to Boston and the West Indies. Some are shipped to Boston and New York in bond for export to the islands of Hayti and Cuba.

Zwicker & Co. are large exporters—in fact, they are the principal shippers, their fleet consisting of thirty-eight sailing vessels. THE GROCER was shown a handsome new three-master (the Narka), recently launched, which they employ in the carrying trade to the West Indies. She carries 21 men. Her accommodation is superior, equal to a first-class hotel. The new vessels of this class are all being built for speed. The Narka made the run to the West Indies in nine days and the return trip in the same time. This, of course, was under favorable circumstances. The out-bound cargo is fish and the return cargo sugar and molasses.

**READ THIS**

Dear Sir, St. Marys, Aug. 3rd 1892.
The following may be of use to you: "A customer of mine, who keeps a butcher shop in this town, bought a 10 cent package of your Fly Pads from me and in ten days killed over a BUSHEL MEASURE OF FLIES" Yours truly,
F. G. SANDERSON.

FLY PADS are always round, and every **PAD** is printed as above. Take no imitations every Druggist should have the genuine **WILSON'S FLY PADS.**

"FLY PADS"

IS THE TRADE NAME FOR

Wilson's Fly Poison Pads.

Archdale Wilson & Co., Hamilton, are sole makers of **Fly Pads**. All others are illegal imitations, the selling of which makes dealers liable to fine or imprisonment at the discretion of the court.

Wilson's Fly Pads are sold by all wholesale druggists and patent medicine houses, and afford the retailer 100 per cent. profit.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

JUBILEE BAKING POWDER

♦♦
25 OUNCES
25 CENTS

♦♦
Absolutely Pure
and Wholesome

SOMETHING NEW!

—And it is going with a rush. Orders are coming in just about as fast as we can fill them, and the trade find they have a good thing in . . .

Jubilee Baking Powder

It is guaranteed perfectly pure, and sells at a popular price.

25 Ounces - 25 Cents

2 DOZEN IN CASE.

SEND FOR TRIAL ORDER.

THE TORONTO COFFEE & SPICE CO. LTD.
H. H. SUYDAM. PRES. J. D. ROBERTS. VICE. PRES. J. A. WATSON. SEC.

MICHIGAN WHOLESALE GROCERS.

THE annual meeting of the Michigan Wholesale Grocers' Association was held at the Morton House, Grand Rapids, Mich., Tuesday, May 11th, 1897. Several important changes were made in the bylaws. The Executive and Sugar Committees were done away with, and the Board of Directors will in future have charge of all matters affecting the work of the association. Committees on membership, arbitration, transportation and legislation were elected. More severe penalties were adopted for punishing members and their salesmen for any violation of the rules of practice, or cutting or rebating on any goods which are sold on the equality or contract plan.

Great interest was manifested by the members present; and several excellent letters were received from prominent officials of other associations. The following officials were elected for the ensuing year:

President, Amos S. Musselman, Grand Rapids.
1st Vice-president, W. H. Brace, Detroit.
2nd Vice-president, J. W. Symons, Saginaw.
Treasurer, Gilbert W. Lee, Detroit.
Secretary, H. P. Sanger, Detroit.

Directors—Wm. Judson, Grand Rapids; Sumner M. Wells, Grand Rapids; W. C. Phipps, Saginaw; James Edgar, Detroit; George Hume, Muskegon.

Arbitration Committee—S. M. Lemon, Grand Rapids; J. L. Douglass, Jackson; J. S. Smart, Saginaw; John Robson, Lansing; W. J. Gould, Detroit.

Legislative Committee—Amos S. Musselman, Grand

Rapids; W. J. Gould, Detroit; W. C. Phipps, Saginaw; S. M. Lemon, Grand Rapids; John Walsh, West Bay City.

Membership Committee—O. A. Ball, Grand Rapids; Herbert Montague, Traverse City; Ira Z. Mason, Adrian.

Transportation Committee—C. Elliott, Detroit; W. E. Worden, Grand Rapids; John R. Price, Benton Harbor; W. I. Brotherton, Bay City; F. J. Dixon, Port Huron.

CASSAVA.

The cultivation of cassava for a food-stuff in times of dearth, to be used by the peasantry of St. Elizabeth (Jamaica), has recently been occupying the attention of the Agricultural Society of Jamaica.

The preliminary investigations of the committee appointed by the society, as reported in The Jamaica Daily Gleaner shows that at present no accurate statistics exist as to: (1) the cost of cultivation; (2) the yield per acre of cassava; (3) the quantity of starch from a given weight of tubers. The committee, however, consider the subject of sufficient importance to warrant further investigation, and the institution of careful experiments in the growth of cassava, under different conditions as to soil and climate, and in the manufacture of its products by the best methods.

Cassava is cultivated at a nominal cost, and is said to be one of the most productive plants in the world, an acre of cassava yielding more nutritive material than six

acres of wheat. The cultivation entails but little labor, and may be undertaken by women and children; for, except in the early stages of growth, the plant is almost independent of moisture and scarcely requires attention. Even under the present crude conditions a cassava patch yields an abundant harvest, and, if the plant were systematically grown by the settlers in those portions of the island subject to drought, it would greatly ameliorate their condition during periods of dearth.

The cultivation of cassava appears to have been long neglected in the island of Jamaica, and it is satisfactory to know that such a valuable economic product is likely to be more utilised in the future than in the past.

WHOLESALE GROCERS DISSOLVE.

The partnership hitherto existing between J. H. Northrup and S. E. Hoyt under the style of Northrup & Co., wholesale groceries and fish, St. John, N. B., has been dissolved. The business will be continued by J. H. Northrup under the old style at 23 and 24 South Wharf.

The stone work for Simister's cheese warehouse on Victoria street, Ingersoll, next to Wm. Hayes', is about completed. It is to be a two-storey building, 66 by 33 feet.

TRADE CHAT.

A WAREHOUSE belonging to E. A. Baker & Co., at Moose Jaw, was burned the other night. The fire is thought to have been caused by mice gnawing matches. Loss about \$1,000. Some anxiety was caused by the proximity of a building containing coal oil and powder.

Aylmer has placed a fee of \$50 on cigarette sellers.

The cheese factory at Marburg, Ont., began operations last week.

Mr. Geo. J. Thorp, of Guelph, is shipping five loads of oats to the Old Country.

A larger area than usual will be cropped with flax in Southern Manitoba this spring.

A Custom house and port of entry is to be established at Seine City, in the Rainy River district.

The prospects for a superior hay crop are exceptionally good, according to The Guelph Herald.

In future transient traders will have to pay a fee of \$150 before they can open up a store in Galt.

The bylaw establishing a public market in Meaford has received its third reading. The bylaw comes into force June 1.

The store of John McKee, grocer, Burlington and James streets, Hamilton, was entered by thieves the other night. They stole six brooms.

Mayor Colquhoun, of Hamilton, has received official notice that the Underwriters' Association have decided to return to the old insurance rates in that city.

Nearly 15,000 lbs. of milk were brought into Murray's cheese factory, con. 10, East Nissouri, one day last week, from which seventeen cheeses were made, averaging 78 to 79 lbs. each.

The Dresden, Ont., Board of Trade held its annual meeting on Friday night, when Mr. Aikin was re-elected president, M. A. McKim vice-president, and John McVean secretary-treasurer.

The creditors of F. G. Hearne, grocer, Hamilton, have appointed Messrs. J. F. Monck and J. G. Farmer inspectors, and the estate will be wound up. The liabilities are about \$2,800 and the nominal assets \$600.

R. W. Sharp, the well-known north end grocer, Hamilton, has disposed of his stock, after being in business on Richmond street for a number of years. It is stated that Mr. Sharp is contemplating engaging in evangelistic work.

The Blenheim correspondent of The Chatham Banner writes: "As a sample of the great export business done in the way of

farm produce from this point we simply mention the fact that E. G. Thompson, one of our prosperous young merchants, has shipped as high as 1,500 dozen eggs, one week's receipts, and averages 800 dozen weekly. We doubt if this can be beaten in any of the city's establishments."

Clerk—We haven't anything but this inferior quality of coffee left.

Groceryman—Well, we'll have to make the best of it.

So the clerk took down the sign "30c. per pound," and put up "60c. a pound" in place of it.

Lewis Wigle purchased 3,000 lbs. of tobacco from Tape Bros., Ridgetown, last week, and shipped to Quebec. This makes sixteen carloads of the odorous weed that have been shipped from this station. Mr. Wigle is of the opinion that four times as much will be grown this year as in 1896, and the price will likely be a little better.—Leamington Post.

The Ingersoll correspondent of The Hamilton Herald writes: One thing our town has to be specially proud of is the fact that there is scarcely a vacant store here. The one at present vacant on Thames street, lately occupied by A. D. McRossie, is to be occupied in a short time by one of our merchants, Mr. John Lenihan, who has found his business so increasing that another store is necessary.

George Grange, tea merchant, Waterloo street, London, was almost suffocated by gas the other evening. He lighted the gas, which heats the water in the bath-room, and remained there so long that his relatives became alarmed, rapped at the door, and there was no response. The door was then forced open and Mr. Grange was found unconscious. A physician was summoned, and after some time he succeeded in restoring him to consciousness. The apparatus in the bathroom was out of order.

FRUIT SALE IN TORONTO.

The first auction sale of fruit this season at the mart on the Yonge street wharf, Toronto, took place on Monday last. It was under the auspices of McWilliam & Everist and Clemes Bros. There was a good attendance of buyers, the bidding was brisk and fairly good prices were, on the whole, obtained. Of lemons and oranges, all told, there were about 3,000 packages disposed of. The lemons sold at from \$1.60 to \$3.20 per box and the oranges at from \$1.45 to \$3.45.

The annual outing of the Retail Grocers' Association of Toronto will probably be on July 21. Its nature and place are yet to be decided.

TEA IN THE UNITED KINGDOM.

As evidencing the marvellous growth of the tea trade during Her Majesty's long record reign, The London Grocer notes that the total quantity of tea of all sorts retained for home use in the United Kingdom, which in 1837 was only 36,315,000 pounds, last year attained the enormous dimensions of 227,785,500 pounds, and the probability is that the entire amount may be exceeded in 1897. Everybody can see at a glance that to feed a consumption like this requires a proportionately expansive supply, which is furnished mainly by the tea crops of India and Ceylon, and on these great producing countries the British distributors mostly rely, so that, in the event of any big failure in the production—a contingency which we regard as quite remote—a serious, if not alarming, upheaval of prices would speedily follow.

SUGAR IN VARIOUS COUNTRIES.

In England the price of granulated sugar is 3 cents; in the United States, 5 cents; in Germany, 6 cents, and in France 10 cents per pound. "These distinctions are due to the various fiscal arrangements of the different countries, and account, in great measure, for the differences in their per capita consumption of the article," remarks Grocery World.

DEPARTMENT STORE DESTROYED.

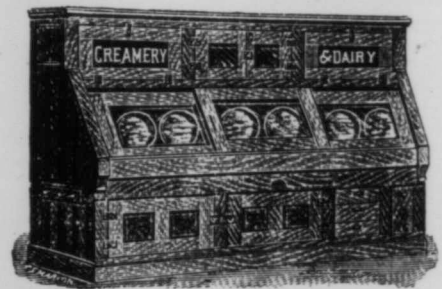
The departmental store of the John Eaton Co., Ltd., Yonge and Temperance streets, Toronto, was destroyed by fire on Thursday morning. Not even the walls are left standing. The loss is probably about \$250,000.

The St. Lawrence Sugar Refinery, Montreal, has been closed temporarily.

ARTICLES FOR SALE.

FOR SALE, UNDER PRICE, A NO. 79 CHEQUE Printing National Cash Register; in use but a very short time; will be sold on account of the former owner going out of business at \$75 less than the amount paid for it; guaranteed in perfect condition. Blanchard & Co., Windsor, N.S. (t.f.)

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St. MONTREAL.

HALIFAX TRADE GOSSIP.

THE Board of Trade delegation to Ottawa, re the sugar tariff, have returned. They are hopeful a change will be made. As was stated in this correspondence last week, the Finance Minister was not acting from a lack of knowledge of the situation. Indeed, Mr. Mitchell, one of the delegates, says that Mr. Fielding has a better knowledge of the sugar business than he has. As Mr. Mitchell has been in the business nearly all his life, his estimate of Mr. Fielding's knowledge means something. From all that can be gathered, the trouble was caused by the Montreal refiners wanting one thing and the Halifax refiners another. The Halifax refiners asked that the duty be on the polariscope. The Montreal refiners objected to this, because it would interfere with the importation of beet root sugar. Thus the Finance Minister decided to leave matters stand as they were, as far as raws were concerned. Now the Montreal and Halifax men have met, and have decided upon a compromise. This compromise has been submitted to the Government, and the result is being awaited with patience. In the meantime one of the Halifax refineries has closed down — not as a direct result of the tariff, however, but as an indirect result. Previous to the introduction of the new tariff our merchants, anticipating a rise, stocked up very freely. Indeed, the demand taxed the capacity of the refineries for a while. Consequently there is enough sugar in merchants' hands to last for several months. The refinery people therefore decided to curtail the output by shutting down one of the refineries. Mr. Cutter, the secretary, told THE GROCER that it was impossible to say how long the refinery would be idle. They decided it would be better to carry raws than refined, as the depreciation would be less. Resumption of work depends upon the demand, and the demand depends upon the amount of refined brought in. Mr. Cutter has also been at Ottawa and Mont-

real and feels confident that the Government will make a change.

The largest cargo of flour received here for some time came on the steamer Tiber, from Montreal, on Monday. She brought 3,500 barrels.

Lawrence A. Wilson, acting for a Montreal syndicate, has practically completed the purchase of the plant of the McDougall Distillery Co. here. They will ask for tax exemption for a number of years.

Eggs have taken a big slump. Retailers are offering three dozen for 27c.; case lots are selling at 8c.

Live cattle are in good demand. Receipts are large, principally from Ontario, P. E. Island and the Cornwallis Valley. Quotations are \$8 to \$10, according to quality.

Mutton is worth 8c., and is scarce.

Spring lambs readily bring \$4 and \$5 each.

Hogs are scarce at 6c.

Old creamery butter is selling at 20c. in prints and 19c. in tubs. New creamery is worth 21c. Eastern Townships dairy is offering at 17 and 18c. Native dairy is worth 15c.

Prices for molasses are fairly good and the demand is well maintained. Three or four cargoes have arrived during the past few days. Fancy Demerara is quoted at 37c.; extra choice do., 30 to 34c.; choice do., 28c.; Porto Rico, 27 to 29c.; St. Croix, 25c.; Antigua, 24c.; St. Kitts, 22c.

The flour market continues fairly steady, though the demand is not up to dealers' expectations. Quotations are: Hungarian patent, Manitoban, \$5.15 to \$5.25; Manitoba, strong bakers', \$4.90 to \$5; Canadian pastry, \$4.80 to \$5; 75 p.c. roller patents, \$4.50 to \$4.60; 80 do., \$4.40 to \$4.50; 90 do., \$4.30 to \$4.35; straight, \$3.95 to \$4.25; extra, \$3.90 to \$4.05.

Prices in fish stuffs rule low, as will be seen from the following quotations: Dry cod from vessel, tol quol, shore, prime, \$2.50 to \$3.50; small bank cod, \$2.50 to \$2.75; large bank cod, \$3 to \$3.25; bay

cod, \$2.25 to \$2.50; Labrador cod, \$2.50; haddock, Cape Breton, \$1.75; haddock, Western, \$1.75; hake, \$1.75; pollock, \$1.50; Bay of Islands split herring, No. 1, \$1.50; Labrador, No. 1, none; alewives, No. 1, \$2.50; mackerel, No. 1, \$15.50; No. 2, \$13.50; No. 3, fat, \$7; No. 3, large, \$4.50; salmon, No. 1, \$17; No. 2, \$15; No. 1, small, \$13; No. 3, large, \$11; No. 3, small, \$9.

The refinery is meeting with little or no demand for sugars. They have not changed quotations. Jobbers have made a reduction of an eighth of a cent in granulated, selling at 4¼ to 4¾c. and yellows at 3½, 3⅝ and 3¾c.

In canned goods there is an advance of 5c. in vegetables. The demand is good for both fruits and vegetables.

Currants are quoted at 5c., being an advance of ½c. Dried apples are selling at 3c., and evaporated at 4¾c. Dates are worth 5 to 6c. Off-stalk Valencia raisins are selling at 6 to 6½c.

P. E. Island mess pork is stiffer in price, being quoted at \$13, with small stocks.

Large shipments of oats are being made from P. E. Island to the English markets. The Island quotation is 24c.

The potato market is very uncertain. Stocks are selling at 35 to 40c., but the demand is light.

ENGLISH MUDDLE OVER ADULTERATION.

In England the public authorities have no power to seek and confiscate adulterated goods at the ports of entry, but must wait until they are exposed for sale; also some magistrates condemn the use of preservatives in food as adulterants, while others hold them, up to a certain point, to be admissible. The contention on the subject is largely one between city and country, the farming interest desiring to place obstacles in the way of imported substitutes for their own fresh products, which the cities, on the other hand, consider essential for the supply of the wants of their population.

Blueberries

We will close out this lot of
250 cases 2-lb. Blueberries

"EAGLE BRAND" of A. & R. Loggie, of Loggieville

The Best Quality. The Lowest Price.

Do not miss this chance

L. CHAPUT, FILS & CIE., MONTREAL

PRAISE FOR CANADA.

THE British Trade Journal of May 1 has the following regarding the preferential clause of the new Canadian tariff:

"Canada has signalized the year of the Diamond Jubilee by a tariff arrangement which promises to open up a new era in the history of Imperial politics. * * * No one who has at heart the development of the colonial trade of this country, and who regards it as a means of binding together the Queen's dominions, can fail to welcome the scheme of the Canadian Government. In the home country especially, it has been received with great enthusiasm, and in many of our colonies an echo of the Canadian feeling is to be found. Canada has adopted the suggestion made in this journal more than once. In discussing the question of preferential treatment for British goods in British colonies we have pointed out that the only way in which the colonies can test the validity of the treaties between this country and Belgium and Germany is by the adoption of a tariff favoring British productions and discriminating against goods of foreign origin. This would bring the question to a head, and we have no doubt that if the whole of the colonies were to follow the example of the Canadian Parliament, the obstructive treaties with our competitors on the Continent would soon be swept

away. Canada raises the question in a somewhat modified form. It does not refuse to extend the preferential treatment to Germany or to Belgium, but it gives those countries the opportunity of sharing the benefit extended to Great Britain if they will put Canadian produce on more favorable terms.

"If they are not disposed to do this, they reject an offer the refusal of which may have momentous consequences. The Canadian scheme was certainly forced on by the new American tariff, and it is aimed especially at the importations of German and United States manufactures. Neither Germany nor the United States extend any favor to Canadian produce, and Canada naturally asks why it should admit their manufactures on terms as favorable as those extended to the Mother Country. This is a most reasonable position to take, and if the treaties with Belgium and Germany are to frustrate so loyal an attitude, those treaties will have to be modified. The probability is that Germany and Belgium will submit to the inevitable, and put up with the discrimination against their productions without stirring up the general question.

"We cannot conceive it possible that either Lord Salisbury or Mr. Chamberlain should rebuff Canada by vetoing a tariff proposal which is based upon Canadian

affection for Great Britain, and which follows most reasonably the lines of the French, the Spanish and other Continental tariffs. The feeling in this country against throwing open the colonies and India indiscriminately to our competitors is a growing one. Some British manufacturers even propose that an extra duty of 10 or 15 per cent. should be levied on all foreign imports, leaving British goods to come in under the present tariffs. The rapid growth of foreign trade in countries acquired, developed, and maintained by British blood and treasure strengthens this feeling from day to day, and our statesmen will be wise if they give heed to it in time."

CHAMPAGNE PRODUCTION.

The total quantity of champagne forwarded from the champagne districts of France for the twelve months ending March 31 amounted to 28,359,913 bottles, against 24,032,685 bottles in 1896, and is by far the largest quantity on record. Stocks in casks and bottles equal 1,250,735 hectolitres, or about 156,341,875 bottles, showing a slight decrease as compared with 1896, 1895 and 1894.

Rains this week have increased the splendid crop prospects. So favorable has been the seeding season that an unusually large area is under crop.



"GILT EDGE"

The only Ladies' Shoe Dressing that positively contains oil. Softens and preserves. Imparts a beautiful finish. Once tried, always used. Largest quantity. Finest quality. Retail at 25 cents.

"NOBBY" BROWN COMBINATION

Package contains a 4-oz. bottle of Nobby Brown Dressing and a full-size box of Nobby Brown Polishing Paste for renovating all shades of Brown and Chocolate shoes. The brown dressing cleans and renews the surface of the leather, and the paste adds a brilliant, durable and waterproof polish. Retail at 25 cents.

"JEWEL" BROWN COMBINATION

Package contains a 2-oz. bottle of Brown Dressing and a small decorated tin box of Brown Polishing Paste. The dressing cleans and renews the surface of the leather and the paste adds a brilliant, durable and waterproof polish. Retail at 10 cents.

BOSTON LIQUID WATERPROOF BLACKING

For men's and boys' shoes, produces a brilliant jet black polish without brushing, thus saving time, labor and money. Retail at 2c.



PATENT LEATHER POLISHING PASTE

For giving patent leather shoes a quick, BRILLIANT and WATER-PROOF lustre without INJURY to the leather.

For sale by—

All Wholesale Grocers.

ENAMELLED MEASURES

In 1/2 pt., 1 pt., 1 qt., 2 qt. and 1 gal. sizes.

GOVERNMENT STAMPED



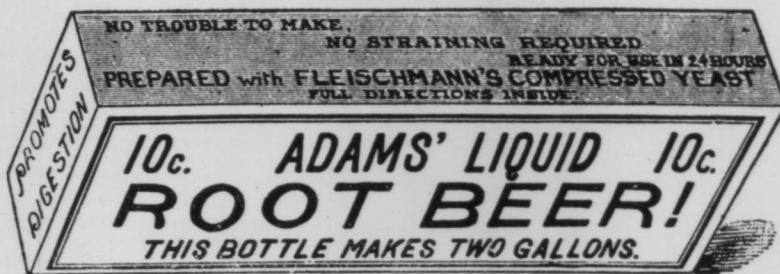
Superior

to Measures made of Tin, Wood or Copper. Easily cleaned and will not Rust or Corrode

The McCLARY MFG. CO.

LONDON, TORONTO, MONTREAL, WINNIPEG, VANCOUVER.

ADAMS' GINGER BEER IS DELICIOUS.



ORDER NOW

YOUR CUSTOMERS ASK FOR ADAMS'. 10 AND 25c. SIZE.

THE CANADIAN SPECIALTY CO.

Dominion Agents.

38 Front St. E., Toronto, Ont.



CHASE & SANBORN'S LATEST NOVELTY.

CHASE & SANBORN, the big coffee dealers, continue to take a great interest in their customers. They are not content with placing their coffee on the shelves of all the best merchants in Canada. They go further: they assist them in disposing of it by schemes which draw consumers to their stores. Having got a customer in, it is the fault of the salesmen if she leaves without purchasing.

Their Brownie Book was a great hit. It brought people in hundreds to the stores which gave them away. Many new customers were thus secured. The "snap shots" and "grocers' aprons" were also good things in their way. Their latest promises to be the best hit yet. It is a little book giving thirty-six tricks and puzzles, and explaining how they are done. They are specially suited for after dinner. Above is a reproduction of the front cover. It is printed in several colors. The inside is most artistically and attractively gotten up

in three printings. For both appearance and contents copies are likely to be largely sought after. There is no advertising connected with the booklet's contents, but the back cover shows a reproduction of a can of coffee.

Any reader of THE GROCER wishing a supply for distribution may have them by asking his wholesale house or by applying direct to Chase & Sanborn, Montreal.

Whether this particular brand of coffee is handled or not, the distribution of these "trick books" will awaken an interest in the store where they are given away. They are certain to arouse the curiosity of the younger people, and, through them, their parents. Children will take their copy of the booklet to school, and they will thus interest the whole neighborhood in the tricks, just as people went crazy over the Fifteen puzzle a few years ago. The following are a few of the puzzles:—

WITH ELEVEN MATCHES.

Required, so to place them as to make nine of them.

WITH NINE MATCHES.

Required, so to place them as to make three dozen of them.

WITH NINE MATCHES.

Required, so to place them as to make three and a half dozen of them.

WITH THREE TOOTHPICKS.

Required, so to lay them on the table as to make four of them.

WITH THREE TOOTHPICKS.

Required, as to lay them on the table as to make six of them.

WITH THREE WINE GLASSES AND THREE MATCHES.

Required, with the three matches, to form a bridge between the three wine glasses strong enough to support a fourth wine glass.

N.B.—Each match must rest on one glass only, and touch such glass only at a single point.

The booklet gives the illustrated answers to these and each of the thirty-six other puzzles and tricks.

WE ASK YOU



for the first order. You'll ask us for the second.

PEOPLE WHO GIVE

Appleton's Teas

a fair trial, form a strong attachment for them and want them always. Thus their trade steadily increases. If you are not handling these teas drop us a card and we will send samples and quotations. We want one good representative in every town in Canada. Are you open for business?

Canadian Agents

{ Thompson & Thompson, Front St. East, Toronto
Frank Magor & Co., St. John St., Montreal

GILLARD & CO.,

Manufacturers
of _____

London, Eng.



Gillard's New Pickle

Packed 2 dozen in case.

Single case lots, \$3.40.

5 case lots, \$3.30.

Gillard's New Sauce

A most delicious relish, prepared only from the finest Eastern and English vegetables and spices.

Single dozen lots, \$1.90.

Barrel lots of 12 dozen, \$1.75.

The highest-class goods of their kind, without the shadow of a doubt.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

OUT-DISTANCING ALL COMPETITORS

are the Teas of —

India and
— Ceylon

Their purity, aroma, cleanliness,
flavor, and drawing qualities are
unrivalled.

The world now knows that

India and Ceylon Teas

are the BEST.

Grocers

Use Ceylon and India teas
and increase your tea trade.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DAVID WALTERS, grocer, Quebec, has made a voluntary assignment to Paradis & Jobin.

Mrs. T. Barry, grocer, Trenton, is offering to compromise.

John White, general merchant, Drayton, has been granted an extension.

Carl Potter, general merchant, Rockingham, has assigned to G. Delahaye.

Frank Anthony, groceries and fruits, Peterboro, has assigned to H. Rush.

R. Bunyan & Co., general merchants, North Bay, are offering to compromise.

Elizabeth J. Brown, general merchant, Chesley, has assigned to C. J. Mickle.

L. Lambert, general merchant, St. Ferdinand, Que., are offering to compromise.

The business of Strong & Co., general merchants, Lachute, Que., is to be wound up.

L. H. Timmons & Bro., general merchants, Mattawa, have obtained an extension.

Timmons Bros. & Co., general merchants, Baie des Peres, Que., have obtained an extension.

C. H. Shaffner, general merchant, Spring Hill, N.S., is offering to compromise at 40c. on the dollar.

McLeod & Jardine, general merchants, Mount Stewart, P.E.I., have assigned to J. J. McQuaid.

A. W. Mullin, general merchant, Hudson Heights, Que., has compromised at 50c. on the dollar cash.

PARTNERSHIPS FORMED AND DISSOLVED.

Begoie & Labrecque, grocers, Quebec, have formed a new co-partnership.

Telford & Co., general merchants, Leduc, Man., have dissolved; B. E. Douglas continues.

E. Hunter & Co., grocers, Winnipeg; J. C. Kyle admitted partner under the style of Hunter, Kyle & Co.

Farnham & Lind, general merchants, Heart's Content, Newfoundland, have dissolved; F. R. Farnham continues.

Robt. Herron and Henry Hurst have formed a partnership under the style of Robert Herron & Co. to carry on in Montreal the coffee and spice business.

SALES MADE AND PENDING.

Est. B. Taylor, grocer, Montreal, is offering business for sale.

The stock of F. J. McCaughey, grocer, Blyth, has been sold.

The stock of Mrs. Adolphe Methot has been sold at 54½c. on the dollar.

The stock of E. G. Caron, general merchant, Asbestos, Que., has been sold.

The stock of A. L. Houle, general merchant, St. Antoine Abbe, has been sold at 68½c. on the dollar.

**TO THE TRADE**

Try a case of

CLARK'S TOMATO SOUP

It will please your customers.

SOLD BY ALL WHOLESALEERS**W. CLARK, Montreal****THE ARCTIC REFRIGERATOR**

All sizes; sweetest, driest, coldest, with least amount of ice. Send for catalogue. . . .

John Hillock & Co. 165 Queen St. E. Toronto

J. P. J. Prefontaine, general merchant, South Durham, sold out.

The business of the estate of B. Taylor, Montreal, is offered for sale.

The stock of C. Grant, grocer, etc., Dutton, is to be sold by the assignee.

The business of the late T. W. Tate, general merchant, Embro, is advertised for sale.

The book debts of Moore & Robertson, general merchants, North Sydney, N.S., have been sold to Joseph Treen. So have the book debts of H. E. Moore.

CHANGES.

Geo. Carruthers, grocer, Kingston, has sold out.

Neil Stewart is opening a grocery store in Halifax.

Geo. Hazlett has started a grocery store in Kingston.

J. A. Holden is opening a fruit store at Glenboro, Man.

H. N. Gillis, grocer, Ridgetown, is removing to Dutton.

M. P. Franck, grocer, Victoria, has sold out to J. M. Hughes.

Bruce Burland is opening a general store in Chambly Canton.

G. F. Lafrican has opened a grocery store in Montreal.

Horton Bros., general merchants, Silverton, B.C., have opened out.

A general store is being opened in Fort Saskatchewan by SHERA & Co.

James Matheson, general merchant, Renfrew: stock sold to Howard Totten.

Norman McDonald has opened out in Westmount, Que., as a dealer in teas.

Villeneuve & Co., wholesale groceries and liquors, Montreal, have been succeeded by Watt & Gordon.

P. H. Proulx is starting a general store in Asbestos, Que. Mr. Proulx was formerly in business at L'Avenir.

The estate of R. S. McCormack, grocer, Bridgetown, N.S., has been succeeded by B. M. Williams & Co.

Edmonton & Kootenay Pork Packing Co., Edmonton, is being organized to succeed the Edmonton Pork Packing Co.

J. B. Savage has started business in Montreal as a grocer.

Hector Normandin has opened a grocery store in Montreal.

Reid & Watts is the name of a new grocery firm in Gananoque.

J. F. Kennedy, grocer, Kaslo, B.C., has sold out to Thompson Bros.

James Browne & Co., wholesale grocers, Kingston, have retired from business.

Mathew McFarlane, general merchant, Ridgetown, has sold out to Thos. Steele.

Mason & St. Germain, biscuit manufacturers, Montreal, are opening branch in Quebec.

W. H. McKenzie, general merchant, Vanleek Hill, has been succeeded by McNab & Co.

The W. E. Gillespie Co. of Penetanguishene, Ltd., Hillsdale, have been succeeded by D. A. Lahey & Co.

S. P. Bellay, groceries and shoes, Fraserville, Que., is about retiring from business. M. Bernier has opened a grocery store in the same place.

Geo. Kerr has commenced business in Madoc as dealer in liquors. D. W. Rollins has opened out in the same place as dealer in flour, feed and groceries.

FIRES.

The elevator of J. B. Stringer & Co., produce, Chatham, has been burned.

The stock of Kearney Bros., wholesale teas, Montreal, has been damaged by smoke and water.

The store of E. A. Baker & Co., general merchants, Moose Jaw, Man., has been damaged by fire.

Thos. O'Leary and Wm. Thompson, general merchants, of Thurso, Que., have both had their premises damaged by fire.

DEATHS.

O. Brassard, general merchant, Jonqueres, Que., is dead.

Timothy Reddin, of Reddin Bros., lobster packers, Chester, N.S., is dead.

W. E. Johnson, of W. F. Johnson & Son, general merchants, Nashwaaksis, N.B., is dead.

W. C. King, of W. C. & G. G. King, general store and saw mill, Chipman, N.B., is dead.

SITUATION VACANT.

TRAVELER WANTED TO HANDLE GOOD SIDE line. Box A, GROCER. (22)

COX'S GELATINE Always Trustworthy. ESTABLISHED 1725.

Agents for Canada:
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N.B., and Montreal

The **QUEEN CITY OIL CO., Ltd.**
SAMUEL ROGERS, President. TORONTO, ONT.
Importers of the very finest PRATT'S ASTRAL and



CAR LOADS OR LESS. — WRITE FOR PRICES.
Best Canadian Lamp Oil Made in Canada.



HELLO !!! YES,
Certainly we sell
**"WHITE MOSS"
COCOANUT**

Everybody is asking for it, 'tis so fresh and tender. Sells so quickly. The Ladies prefer it to any other. Try it and be convinced of its superior quality.

Manufactured ONLY by...
Canadian Coconut Co.
(J. Albert McLean, Prop.)
MONTREAL

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

Ask for Prices } WHEN YOU WANT **SALT** } Glad to Send Samples
FOR ANY PURPOSE
VERRET, STEWART & CO., Montreal - Quebec.



AN AUTOMATIC SELLING MACHINE ...

To sell _____

**Adams'
Tutti Frutti**

For full particulars, apply ..

Globe Automatic Selling Co.

13 Jarvis Street, - TORONTO, ONT.

PUREST AND BEST

Table Salt

PAYS WELL!

There's nothing you sell will pay better!
Why not increase your trade by selling

WINDSOR TABLE SALT

It will give your customers more satisfaction than any other brand. It will not cake, and costs no more than inferior salt.

FOR SALE BY ALL WHOLESALE HOUSES

WINDSOR SALT CO. Ltd., Windsor, Ont.

BROOMS

People will soon begin to think of house-cleaning. See that your stock of brooms is complete. You need not hesitate to recommend our

Rose, Pansy and Thistle

as the best on the market. Freight paid on lots of 6 doz.

The H. A. NELSON & SONS CO., Ltd., Toronto - Montreal.

1897 NEW SEASON'S GOODS

We have just received



Southwell's ORANGE MARMALADE

In 1-lb. Glass 7-lb. Jars and 7-lb. Tins

Better than the Best

F. MAGOR & CO. 16 St. John Street **Montreal**

CURRENT MARKET QUOTATIONS

Toronto, May 26, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift—	
1/4 lb. tins, 4 doz. in case.....per doz.	\$ 0 75
1 " " " " " " " " " " " " " "	2 00
3 " " " " " " " " " " " " " "	6 50
5 " " " " " " " " " " " " " "	10 00
10 lb. boxes.....per lb.	16
30 lb. pails.....	16

PURE GOLD.

5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz. in case.....	1 25
cent can.....	0 90

Ocean Wave—	
No. 10 (15 oz.) 4 doz. cases, round or square.....	0 75
1/2 lb., 3 doz. cases, round.....	1 20
No. 1 (14 oz.), 2 doz. cases, round.....	1 80
1 lb., 2 doz. cases, round.....	2 00
3 lb., 1/2 " " " " " " " " " " " " " "	5 75
5 lb., 1/2 " " " " " " " " " " " " " "	9 00

Prices of cheaper goods or special brands on application

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" " 10, in 4 doz. boxes.....	2 10
" " 2, in 6 " " " " " " " " " " " " " "	80
" " 12, in 6 " " " " " " " " " " " " " "	70
" " 3, in 4 " " " " " " " " " " " " " "	45
Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 " " " " " " " " " " " " " "	2 40
oz. tins, 4 " " " " " " " " " " " " " "	1 10
lb. tins, 1/2 " " " " " " " " " " " " " "	14 00

DIAMOND—

1 lb. tins, 2 doz. in case.....per doz.	1 20
1 lb. glass jars.....	90
1/2 lb. tins, 3 " " " " " " " " " " " " " "	60
1/4 lb. tins, 4 " " " " " " " " " " " " " "	60

MAPLE LEAF BAKING POWDER.

1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.

Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1 lb. jellies.....	2 25
1/2 lb. Crown sealers.....	2 25

BLACKING.

P. G. FRENCH BLACKING.....per gross	
1/4 No. 4.....	\$4 00
1/2 No. 6.....	4 50
3/4 No. 8.....	7 25
1/4 No. 10.....	8 25
English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish " " " " " " " " " " " " " "	3 50
No. 5 " " " " " " " " " " " " " "	7 20
No. 10 " " " " " " " " " " " " " "	9 00
Vucan Oil Blacking, 1 doz. cases, liquid.....	2 00

New York Dressing, 1 doz. cases.....	0 75
Spanish Satin Gloss.....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 50
BERRY'S ENGLISH BLACKING.....	
No. 1 Bronze Tins, per gross.....	\$ 2 60

No. 2 Bronze Tins, per gross.....	\$ 3 40
" " 3 " " " " " " " " " " " " " "	5 60
" " 4 " " " " " " " " " " " " " "	10 00
" " 1 Enamelled Tins " " " " " " " " " " " " " "	2 50
" " 2 " " " " " " " " " " " " " "	3 75
" " 3 " " " " " " " " " " " " " "	1 60
" " 4 " " " " " " " " " " " " " "	4 50

THE ALPHA CHEMICAL CO.

Shoe Dressing— in 1/4 gross cases.....Per Gross	\$ 22 00
French Oil in 3-doz. cases.....	
Reliable Shoe Dressing.....	9 00
Eclipse Combination.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in 1/4 gross cases.....	
Reliable French Blacking, No. 5.....	9 00
" " " " " " " " " " " " " "	4 50
" " " " " " " " " " " " " "	8 00
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1.....	4 25
Patent Leather Polish No. 1 1/2.....	9 00
W.A.T. Prep Oil.....	9 00
Dublin No. 4.....	9 00
Alpha Metal.....	9 00

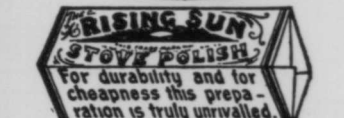
Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in 1/2 gross cases.....	
Sunlight Liquid, 1/2 gross cases.....	10 80
Moody's Black Lead.....	4 25
1/2 gross cases.....	
Reliable Stove Pipe Varnish.....	15 00
1/4 gross cases.....	
Quickshine Pipe Varnish.....	12 00
1/4 gross cases. pressed top tins.....	

STOVE POLISH— per gross

Quickshine Polish.....	6 00
Reliable Paste.....	6 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

BLACK LEAD.

Reckitt's Black Lead, per box.....	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro. 2 oz. or 1/4 gro. 4 oz.	
Dixon's Carburet of Iron Stove Polish, 70c doz.....	Per gr. 7 2



Rising Sun, 6 ounce cakes. self-gross boxes.....	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes.....	
Sun Paste, 10c. size, 1/4 gross boxes.....	10 00
Sun Paste, 5c. size, 1/4 gross boxes.....	5

"Cottl Warbl Belgia Intern Germs Londc Bird C

Dalley Dalley

Brock Norw Maple

"Car "Im

"Vic "Stu

1 lb. Rec Rec

Apr

F

Starch . .

LAUNDRY STARCH CULINARY STARCH RICE STARCH

We are headquarters for fine starches, and any package bearing our label can be relied upon for purity and first-class quality. All wholesalers carry our goods, and in buying, make sure you get the real thing.

Edwardsburg Starch Co., Cardinal, Ont.

THE F. F. DALLEY CO.



Gem Stove Polish, 1/4 gross cases \$9 00
per doz
Stovepipe Varnish, 4 oz. bottles 1 00
6 oz. bottles..... 1 25
Boston Brunswick Black, 8 oz. bottles..... 1 75

BIRD SEEDS

BART. COTTAM & CO.

"Cottams," with Patent Bird Bread..... 0 07
Warbler, with Song Restorer..... 0 05 1/2
Belgian, with Bird Improver..... 0 05 1/2
International, with Bird Treat..... 0 05 1/2
German X, with Cuttlefish Bone..... 0 04 1/2
German, with Cuttlefish Bone..... 0 04 1/2
London Bird Seed, bulk 25 lb. cases..... 0 04 1/2
Bird Gravel, 10c. pkts., 24 in case..... 0 06
Bird Gravel, 5c. pkts., 48 in case..... 0 03

THE F. F. DALLEY CO.

Dalley's Spanish Bird Seed, 40 lb. cases 0 06
Dalley's Bird Seed, 40 lb. cases..... 0 06 1/2

NICHOLSON & BROCK.

Brock's Bird Seed..... 0 07
Norwich Bird Seed..... 0 06
Maple Leaf Bird Seed..... 0 05

CORN BROOMS

CHAS. BOECKH & SONS.

Carpet Brooms— net.
"Imperial," extra fine, 8, 4 strings.. \$3 65
" " " " " 7, 4 strings.. 3 45
" " " " " 6, 3 strings.. 3 25
" " " " " 5, 3 strings.. 3 10
" " " " " 4, 3 strings.. 2 90
" " " " " 3, 4 strings.. 2 90
" " " " " 2, 4 strings.. 2 75
" " " " " 1, 4 strings.. 2 60
" " " " " 5, 3 strings.. 2 40

BLUE.

KEEN'S OXFORD.

1 lb. packets..... \$0 17
1/2 lb. "..... 0 17
Reckitt's Square Blue, 12-lb. box... 0 17
Reckitt's Square Blue, 5 box lots.... 0 16

CANNED GOODS.

Apples, 3's..... \$0 70 \$0 95
gallons..... 1 65 2 25

Blackberries, 2's..... 1 40 1 70
Blueberries, 2's..... 0 75 0 85
Beans, 2's..... 0 65 0 95
Corn, 2's..... 0 55 0 75
Cherries, red pitted, 2's..... 2 00 2 25
Peas, 2's..... 0 75 0 80
" Sifted select..... 0 90 1 00
" Extra sifted..... 1 25 1 40
Pears, Bartlett, 2's..... 1 65 1 75
" " " " 2's..... 2 40 2 50
Pineapple, 2's..... 1 75 2 40
Peaches, 2's..... 2 50 2 60
" " " " 2's..... 1 63 2 00
Plums, Green Gages, 2's..... 1 55 1 80
" Lombard..... 1 50 1 70
" Damson Blue..... 1 10 1 40
Pumpkins, 3's..... 0 70 0 90
" gallons..... 2 10 2 25
Raspberries, 2's..... 1 50 1 80
Strawberries, 2's..... 1 65 1 95
Succotash, 2's..... 1 15 1 15
Tomatoes, 3's..... 0 72 1 05
Lobster, tails..... 2 30 2 52
" flats..... 2 55 2 90
Mackerel..... 1 20 1 30
Salmon, Sockeye, tails..... 1 35 1 50
" Horseshoe..... 1 50 1 50
" " flats..... 1 40 1 75
" Cohoes..... 1 15 1 20
Sardines, Albert, 1/2's tins..... 0 20 0 13
" " " " 1/2's tins..... 0 20 0 11
" Sportsmen, 1/2's genuine French high grade, key opener..... 0 12 1/2
Sardines, Sportsmen, 1/2's..... 0 21
Sardines, key opener, 1/2's..... 0 16 0 13 1/2
" " " " 1/2's..... 0 10 1/2 0 11
" " " " 1/2's..... 0 18 1/2 0 19
Sardines, other brands 9 3/4 11 0 16 3 17
" P. & U., 1/2's tins..... 0 23 0 25
" " " " 1/2's..... 0 33 0 36
Sardines, Amer., 1/2's "..... 0 04 1/2 0 09
" " " " 1/2's "..... 0 09 0 11
50 tins, per 100..... 10 00 11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb..... 1 10 1 15
Kippered Herring, 1-lb..... 1 63 1 90
Herrings in Tomato Sauce..... 1 70 1 90
Herrings in Shrimp Sauce..... 2 00
Herrings in Anchovy Sauce..... 2 00
Herrings a la Sardine..... 2 40
Preserved Bloaters..... 1 85 1 90
Real Findon Haddock..... 1 85 1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans.. \$1 20 \$1 35

Comp Corn Beef 4-lb. can... 2 30 2 50
" " " " 2 " .. 7 75 8 25
" " " " 14 " .. 15 00 16 00
Minced Callops 2 " .. 2 60 2 65
Lunch Tongue 1 " .. 3 40 3 50
" " " " 2 " .. 2 75 2 80
English Brawn 2 " .. 2 50 2 50
Camb Sausage 1 " .. 4 00
Soups, assorted 1 " .. 1 50
" " " " 2 " .. 2 25
Soups and Boull. 2 " .. 1 80 2 50

Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.75.



ARMOUR PACKING CO.—HELMET BRAND

Corned Beef, 1 lb..... 1 40 1 50
" " " " 2 lb..... 2 60 2 75
" " " " 4 lb..... 5 50 5 80
" " " " 6 lb..... 8 50 8 80
" " " " 14 lb..... 17 50 18 00
Roast Beef, 1 lb..... 1 40 1 50
" " " " 2 lb..... 2 60 2 75
Luncheon Beef, 1 lb..... 1 60 1 70
" " " " 2 lb..... 2 75 2 85
Brawn 1 lb..... 1 30 1 40
" " " " 2 lb..... 2 35 2 50
" " " " 6 lb..... 6 60 6 80
" " " " 14 lb..... 14 50 15 00
Ox Tongue, 1 1/2 lb..... 7 00 7 20
" " " " 2 lb..... 8 50 8 80
" " " " 2 1/2 lb..... 10 75 11 00

Lunch Tongue, 1 lb..... 3 35 3 50
" " " " 2 lb..... 6 50 6 80
Chipped Beef, 1/2 lb..... 1 60 1 70
" " " " 1 lb..... 2 65 2 80
Pigs' Feet, 1 lb..... 1 65 1 75
" " " " 2 lb..... 2 45 2 60
Potted Meats, Tongue or Ham 1/4 lb..... 70 75
Potted Meats, Tongue or Ham 1/2 lb..... 1 20 1 25
Potted Deviled Ham or Tongue, 1/4 lb..... 70 75
Potted Deviled Ham or Tongue, 1/2 lb..... 1 20 1 25

WHITE LABEL.

Soups Assorted, 1 qt..... 3 00 3 15
" " " " 1 pt..... 2 00 2 10
Gelatine of Boar's Head, 2 lb... 3 00 3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb..... 3 00 3 10
Plover Roast..... 5 00
Sliced Gold Band Bacon..... 3 00

Codfish.

Beardsley's Shredded, 2 doz. pkgs.... 0 90

CHEWING GUM.

ADAMS & SONS CO.

Tutti Frutti, 36 5c. bars..... \$1 20
" " " " (in cream pitcher) 36 5c. bars 1 20
" " " " (in sugar bowl) 36 5c. bars 1 25
" " " " (in glass jar) 115 5c. pkgs.. 3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages..... 3 75
Pepsin Tutti Frutti, 23 5c. packages.. 0 75
Round Pepsin, 30 5c. packages..... 1 00
Cash Register, 390 5c. bars and pkgs.. 15 00
Cash Box, 160 5c. bars..... 6 00
Tutti Frutti Show Case, 180 5c. bars and packages..... 6 50
Variety Gum (with book in each box) 150 1c. pieces..... 1 00
Banner Gum (English or French wrappers) 115 1c. pieces..... 0 75
Filtration Gum (English or French wrappers) 115 1c. pieces..... 0 65
Mexican Fruit, 36 5c. bars..... 1 20
Sappota, 150 1c. pieces..... 0 90
Orange Sappota, 150 1c. pieces..... 0 75
Black Jack, 115 1c. pieces..... 0 75
Red Rose, 115 1c. pieces..... 0 75
Magic Trick, (English or French wrappers) 115 1c. pieces..... 0 75

CHOCOLATES & COCOAS.

Cocoa— EPPS. per lb.
Case of 14 lbs. each..... 0 35
Smaller quantities..... 0 37 1/2

RECKITT'S Blue and Black Lead (ALWAYS GIVE YOUR CUSTOMERS SATISFACTION)

WILLIAM EVANS Field, Garden AND Flower Seeds

AGRICULTURAL
IMPLEMENTS

Superphosphate and other Fertilizers

Warehouses (Nos. 89, 91 and 93 McGill Street
Nos. 104, 106 and 108 Foundling St.
No. 42 Norman Street

MONTREAL

THE "DIAMOND" OIL BLACKING

TRADE



MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET Montreal

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

STONEWARE

QUALITY THE BEST.
PRICES RIGHT.
TRY US.



HART BROS. & LAZIER

Belleville, Ont.

Send for price list. Mention GROCER.

Headquarters for

Stencil Brands

CORPORATE SEALS . . .
RUBBER, BRASS AND STEEL STAMPS

HAMILTON STAMP & STENCIL WORKS

Hamilton, Ont.

Silver Dust Washing Powder

Sells freely at this season of the year. Housekeepers want it for all kinds of cleaning. Have you got it in stock?

Better order a case and try it.

Silver Dust Manufacturing Co

Hamilton

COWAN'S

Hygienic and
Perfection

Cocoas

Queen's Dessert
Royal Navy and
Perfection

Chocolates

Chocolate
Pink
White
Lemon Color

Icings

A child can ice a cake
in three minutes.

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LTD. - TORONTO



ASK FOR

MOTT'S



Always
the
Same.

The
Best
on the
Market.

Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St.

MONTREAL

CADEBURY'S.

Frank Magor & Co., Agents.	per doz
Cocoa essence, 3 oz. packages.....	\$1 65
	per lb
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
1-lb. tins.....	0 42 1/2
Cocoa Nibs, 11-lb. tins.....	0 35

TODHUNTER, MITCHELL & CO.'S.

Chocolate—	per lb
French, 1/4's—6 and 12 lbs....	0 30
Caracas, 1/4's—6 and 12 lbs....	0 35
Premium, 1/4's—6 and 12 lbs....	0 30
Saute, 1/4's—6 and 12 lbs....	0 26
Diamond, 1/4's—6 and 12 lbs....	0 22
Sticks, gross boxes, each.....	1 00

Cocoa—	per doz
Homeopathic, 1/4's, 8 and 14 lbs..	0 30
Pearl, " " " " " "	0 25
London Pearl, 12 and 18 " " " "	0 22
Rock " " " " " "	0 30
Bulk, in boxes.....	0 18
	per doz
Royal Cocoa Essence, ackages.....	1 40

CHOCOLAT MENIER.

	Cases of 10x12 lbs	In 12 lb bxs
Vanilla—		
Yellow wrapper, p. lb....	\$ 0 34	\$ 0 36
Triple Vanilla—		
White " " "	0 73	0 83
Unsweetened—		
Blue Premium " " "	0 38	0 42
	Cases of 54 lbs	Less than case
Pastilles—		
1/2 lb. bo es	0 19	0 20

FRY'S.
(A. P. Tippet & Co., Agents.)

Chocolate—	per lb.
Caracas, 1/4's, 6-lb. boxes.....	0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 6 lb. bxs..	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 6 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 6 lb. bxs.	0 24

Cocoa—	per doz.
Concentrated, 1/4's, 1 doz. in box..	2 40
" " " " " "	" " "
" " " " " "	" " "
" " " " " "	" " "
Homeopathic, 1/4's, 14lb. boxes..	0 33
" " " " " "	" " "
" " " " " "	" " "
1/2 lbs. 12 lb. boxe	33

JOHN P. MOTT & CO.'S.

(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma.....	per lb. 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Homeopathic Cocoa (1/4's)....	0 32
Mott's No. 1 Chocolate.....	0 45
Mott's Breakfast Chocolate.....	0 30
Mott's Caracas Chocolate.....	0 28
Mott's Diamond Chocolate.....	0 40
Mott's French-Can. Chocolate.....	0 22
Mott's Navy or Cooking Chocolate..	0 18
Mott's Cocoa Nibs.....	0 27
Mott's Sweet Chocolate Liqueurs.	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate.	0 21
Mott's Sweet Chocolate Liqueurs.	0 19

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/4 lb. tins, per doz..	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz..	2 25
Soluble Cocoa, No. 1 bulk, per lb....	0 20
Diamond Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.....	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.....	0 35

WALTER BAKER & CO.'S.

Chocolate—	
Premium No. 1, boxes, 12 lbs. each...	0 46

Baker's Vanilla in boxes, 12 lbs. each.	50
Caracas Sweet, in boxes, 6 lbs. each.	38
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.....	4 20

German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each..	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25

Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.....	0 50
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb. tins.	0 50

COCOANUT.

CANADIAN COCOANUT CO.	
White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.....	0 27
" " " " " "	0 28
" " " " " "	0 29
" " " " " "	0 30

SCHOPP'S	
Improved in packages—	per lb.
1 lb. package, 15 and 30 lb. cases....	0 27
1/2 lb. package, 15 and 30 lb. cases....	0 28
1/4 lb. " " " " " "	0 29
5c. package, 4 doz. in case, per doz....	0 45

There are reasons for it.

FOR WHAT?

For the steadily increasing sales of Brantford Starch throughout the Dominion, from Halifax in the East to Vancouver in the West.

WHAT ARE THE REASONS ?

1. We look after the quality closely.
2. We put up our Starch in very attractive packages.
3. We ship promptly immediately on receipt of order.

Our sales for the month of March considerably more than doubled the sales of the corresponding month of last year.

THE BRANTFORD STARCH CO. Ltd. - BRANTFORD

For puddings, custards, etc.

ONTARIO STARCH	38-lb. to 45-lb. boxes, 6 bundles	0 06
STARCH IN BARRELS	Silver Gloss	0 07 1/2
	Pure	0 06 1/2

THE BRANTFORD STARCH CO., LTD.

Laundry Starches—

Canada Laundry, boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
5 lb. cartons, cases 36 lbs.	0 05 1/2
Bbls., 175 lbs.	0 04 1/2
Kegs, 100 lbs.	0 04 1/2

Lily White Gloss—

Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07
6 lb. tin enamelled cannisters, 8 in crate 48 lbs.	0 07

Brantford Gloss—

1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09

Canadian Electric Starch—

40 packages in case	3 00
---------------------	------

Culinary Starch—Challenge Prep. Corn—

1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2

SUGAR. per lb.

Granulated—		
Redpath and St. Lawrence, single barrels	0 04 1/2-16	
Redpath and St. Lawrence, 3-barrels	0 04 1/2	
Acacia, single barrels	0 04 1/2	
Paris Lump, bbls. and 100-lb. boxes	0 05 1/2	0 25 1/2
in 50 lb. boxes	0 05 1/2	0 05 1/2
Extra Ground, bbls. Iceing	0 05 1/2	0 05 1/2
Powdered, bbls.	0 05 1/2	0 05 1/2
Very bright refined	0 03 1/2	0 04 1/2
Bright Yellow	0 00	0 03 1/2
Dark Yellow	0 00	0 03 1/2
Demerara	0 03 1/2	0 00

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	1/2 bbls.
Dark	0 23	0 25
Medium	0 25	0 35
Bright	0 32	0 42
Honey (com)	0 40	0 40
2 gal. pails	1 00	
3 gal. pails	1 35	1 40

MOLASSES.

Barrels	0 23	0 35
Half-barrels	0 25	0 37

SOAP.

Babbitt's "1776" Soap Powder	\$ 3 50
------------------------------	---------



Box Lot..... 4 20
 Box Lot..... 4 10
 Freight prepaid on 5 box lots.
 BRANTFORD SOAP WORKS CO.



Ivory Bar is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11 1/4 oz. each, 100 in box.
 Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.

RAM LALS (lead packages)		
Cases, each 60 1-lbs.	0 35	
60 1/2-lbs.	0 35	
30 1-lbs.	0 35	
120 1/2-lbs.	0 36	

BLACK. per lb. per lb.

Congou—		
Half Chests Kaisow, Mon- ing, Paking	0 12	0 60
Caddies, Paking, Kaisow	0 18	0 50

INDIAN.

Darjeelings	0 35	0 55
Assam Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25

CEYLON.

Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary	0 22	0 38
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
thirds	0 15	0 17
common	0 13	0 14
Young Hyson— PING SUEYS.		
Half Chests, firsts	0 28	0 32
seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
seconds	0 16	0 19

JAPAN.

Finest May pickings	0 38	0 40
Choice	0 32	0 35
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
Oolong	0 14	0 15
Gunpowder	0 16	0 19
Siftings	0 07 1/2	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2	0 40	0 28
No. 3	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

"SALADA" CEYLON. per lb.

Brown Label, 1 lbs. retailed at 25c	0 20
Brown Label, 1/2 lbs. retailed at 26c	0 21

Green label, retailed at 30c..... 0 22

Blue label, retailed at 40c..... 0 30

Red label, retailed at 50c..... 0 36

Gold label, retailed at 60c..... 0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed	0 22
Blue Label, retail at 30c	0 28
Green Label " 40c	0 35
Red Label " 50c	0 42

Orange Label, retail at 60c	0 42
Gold Label, " 80c	0 58

Terms, 3 per cent. off 30 days.

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" in 40-lb. boxes	0 48

WASHING POWDER.

"SILVER DUST"	
Case..... 72 1-lb. cartons	5 00
Half case..... 36 1-lb. "	2 50
Case..... 24 3-lb. "	4 25
Half case..... 12 3-lb. "	2 12
Case..... 100 5-cent packages	3 50
Half case..... 50 5-cent packages	1 80

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz \$ 1 45
" 3 " " " "	1 40
" 2 " " " "	1 40
" 3 " " " "	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50

THE E. B. EDDY CO.

Washboards, Planet	1 60
" XX	1 40
" X	1 25
Special Globe	1 50

Matches— 5-Case Lots, Single Case

Telegraph	\$3 50	\$3 70
Telephone	3 30	3 50
1/2 gro. bxs	3 50	3 70
Parlor	1 40	1 45
Red Parlor	1 40	1 45
Safety	4 00	4 20
Flamers	2 25	2 35
Tiger	3 15	3 35

BRYANT & MAY.

Robert Greig & Co., Agents	
No. 9 Safety, per gross	\$ 2 00
" 10 " "	1 10
" 2 Tiger, "	5 00
" 4 " "	2 00

Young & Smylie's

Newest...
 Specialty

**MINT ...
 PUFF-STRAPS**

RECOGNIZING the great popularity of peppermint with the sweets-loving public, we are the first to introduce to the trade Pliable Licorice containing this flavor.

The delicious quality of our Pliable Licorice is well known; it is matchless in this respect as well as in its flavor and finish.

Our Triple Tunnel Tubes and Navy Plugs are great favorites also, and are made of the same material, although flavored differently.

We recommend all these goods as suitable for Summer Trade; they will please the most exacting taste as wholesome, smooth and palatable confections.

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 The
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 sunk i
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BUYING SELLING AND HANDLING OF TEA

This is a complete and useful work, which every grocer should have in his possession.

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TRY THEM

The Wm. GANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoop, expand and contract with the wood. **BEST GOODS MADE.**

Represented by...
Chas. Boeckh & Sons, Toronto.
The H. A. Nelson & Sons Co., Montreal.

THE Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

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BOVRIL

The Guaranteed Product of Prime Ox Beef.

BOVRIL is the best restorative for an over-worked brain. It readily assimilates and does not overtax the digestive powers; if taken just before retiring for the night it induces healthy sleep without any reactionary depression in the morning.

To be obtained from all leading Wholesale Druggists and Grocers in the Dominion.

BOVRIL LIMITED
27 St. Peter Street, MONTREAL.

The Dry Goods Review



TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least **Two Dollars**. Twelve copies, or one year, should net you **Twenty-four Dollars**. This is a fact, and the reason we have subscribers.

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THE DRY GOODS REVIEW

TORONTO MONTREAL

Established 1780.
Walter Baker & Co. LTD.



Dorchester, Mass.
The Oldest and Largest Manufacturers of
PURE, HIGH GRADE COCOAS AND CHOCOLATES

on this Continent.
No Chemicals are used in their manufactures.

Trade-Mark. Their Breakfast Cocoa is absolutely pure, delicious, nutritious, and costs less than one cent a cup.

Their Premium No. 1 Chocolate, put up in Blue Wrappers and Yellow Labels, is the best plain chocolate in the market for family use.

Their German Sweet Chocolate is good to eat and good to drink. It is palatable, nutritious, and healthful; a great favorite with children.

Buyers should ask for and be sure that they get the genuine goods. The above trade-mark is on every package.

Walter Baker & Co. Ltd.,
Dorchester, Mass.



N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Perase, Winnipeg.

THE "GENUINE"



Is the King of all Lamp Chimneys. Made of the finest quality of Pure Lead Glass. . . .



HEAT WILL NOT BREAK IT.



EVERY CHIMNEY NICELY WRAPPED AND LABELLED.



There are a number of so-called Pure Lead Glass Chimneys on the market, and we would warn dealers to beware of imitations of our "Genuine" Lead Glass Chimney.



COWANS, KENT & CO., - TORONTO

THE PUREST MADE

IT IS

(KNOX'S)

The only Gelatine positively free from all odor and taste, has no acid in it, and can be mixed with cream without curdling, takes less flavoring, needs no eggs to clarify, as it is clarified during the process of manufacture, dissolves and sets more quickly than any other made.

GROCERS, don't you think your customers will appreciate these facts, and that it will pay you to order KNOX'S every time?



C. B. KNOX, Mfr.

JOHNSTOWN, N.Y.

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- William H. Dunn - - - Montreal
- Beattie & Elliot - - - Quebec
- C. & E. MacMichael - - - St. John
- Alfred D. Hossack, Vancouver, B.C.
- H. F. Baker - - - - Halifax, N.S.

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WESTERN ASSURANCE COMPANY

Incorporated 1861.

Fire and Marine

Capital, subscribed \$2,000,000.00
 Capital - - - 1,000,000.00
 Assets, over - - 2,320,000.00
 Annual Income - 2,300,000.00

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 C. C. Foster, Secretary.



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 - Longfellow.

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TORONTO will bring you tenders from the best contractors

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THOS. O. IRVING, Superintendent.

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The most nutritious Cocoa
 1/4 lb. Tins. 14 lb. Boxes

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