

**PAGES
MISSING**

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.



VOL. VII.

TORONTO, APRIL 28, 1893.

No. 17

COLMAN'S MUSTARD

BEST ON EARTH



MADRE E: HJO (7 SIZES)

EL PADRE AND CABLE.

... HEADQUARTERS ...

FOR

**BROOMS,
BRUSHES,
WOODENWARE,
MATCHES,**

AND

**GENERAL GROCERS' SUNDRIES
BUTTER TUBS,**

Best Quality Spruce, 20, 30, 50 lbs., at
Lowest Market Prices.

H. A. NELSON & SONS

56 AND 58 FRONT ST. W.

TORONTO

Montreal House:

59-63 St. Peter St.

PURE



SOLUBLE

MAKE SIMPLY WITH BOILING MILK OR WATER
FOR SALE BY ALL GROCERS.

**DUNN'S
BAKING
POWDER**

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

Dont fail to handle

THE CELEBRATED IMPORTED

**MENIER'S
CHOCOLATE**

ANNUAL SALES EXCEED 33 MILLION LBS.

**TO HAVE IT ADVERTISED
FREE & FREELY**

IN YOUR OWN NAME AMONGST
YOUR CUSTOMERS WRITE TO

G. ALFRED CHOUILLOU AGENT MONTREAL.

" LA CADENA " and " LA FLORA " The Cream of the Havana Crop.

THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKEING TORONTO

FINE GOODS OUR SPECIALTY

THE CANADIAN GROCER

The McKay Milling Co., Ltd.,

OTTAWA,

Manufacturers of High Grade Patents, Strong Bakers,
and Family Flours.

OATMEAL—Granulated, Mid Cut, Fine Cut, Flour Cut and Round Cut.

WE MAKE THE CELEBRATED **K-Y** ROLLED OATS.

MUNN'S FAMOUS BONELESS CODFISH.

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S BONELESS CODFISH.

Packed in 100 lb. Boxes, Whole Fish.

Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

STEWART, MUNN & CO., Montreal.



CHAS. WILSON

Manufacturer of

PRIZE MEDAL

Ginger Ale

TRADE MARK (Registered)

—AND—
Mineral Waters

SODA WATER, Etc., SYPHONS

TELEPHONE 3004. 519 Sherbourne St. TORONTO.

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

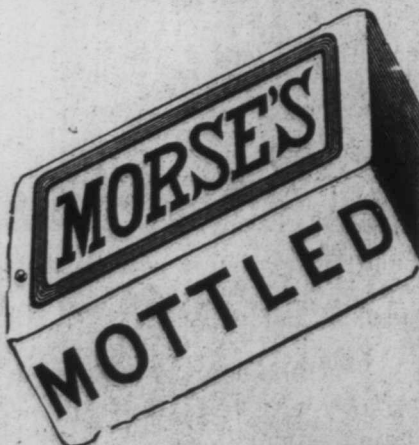
Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.



Our Stock of

Spices, Coffees, Extracts
and Baking Powders . .

Is Complete

French Mustard, Catsup and Fruit Relish. The finest goods on the market. Try a Case.

GORMAN, ECKERT & Co. - London, Ont.

STANDARD GOODS ARE THE BEST TO HANDLE.

FRY'S
Pure . . .
Concentrated
COCOA

Packed in Boxes containing
1 dozen tins each.



The Highest
Grade of . .

Pure Cocoa

ECONOMICAL TO USE.
PROFITABLE TO SELL.

One Quarter Pound will make
50 cups of delicious Cocoa.

Samples Free on Application to A. P. TIPPET & CO., 43½ Wellington East, Toronto.
FOR SALE BY ALL LEADING DEALERS.

"THISTLE" BRAND
CANNED
.. FINNAN HADDIE ..

TRADE



MARK

REGISTERED

To secure the Highest Grade of Fish Order this Brand.

The Standard Pickle of
Great Britain is

LAZENBY'S . . .

The Best Goods Money
can buy.



"SILVER PAN" Preserves .
AND
Marmalade

Boiled in Silver Pans to avoid the contact
of the Fruit with Copper.

The Finest Class of Preserves and Marmalade manufactured in England.
Patent Gelatine Sealing which is absolutely air tight and preservative.

FOR SALE BY

GEO. CHILDS & CO., Montreal.
H. P. ECKARDT & CO., Toronto.
BAULD, GIBSON & CO., Halifax.

WHITEHEAD & TURNER, Quebec.
BALFOUR & CO., Hamilton.
A. M. SMITH & CO., London.

ARTHUR P. TIPPET & CO., Toronto and St John, Agents for Canada.

... A Neat Parcel ...

Is appreciated by your Customers, to make a Neat Parcel you must have Good

PAPER PAPER PAPER

Which you can obtain at Lowest Mill Prices and on the most Favorable Terms from

THE E. B. EDDY CO.,

BRANCHES AND AGENCIES: Montreal, Toronto, Winnipeg, Hamilton, Halifax, N.S., Quebec, St. John, N.B., Kingston, and Victoria, B.C.

MAMMOTH WORKS: HULL, - - CANADA.



Vol. VII.

B. McLEAM Presi

E. J. B. M

FINE

TRADE

AD OFFICE

MONTREAL O

E

W YORK O

Roy

ROPEAN B

Canadiar

R.

Our cousin

ent wrestli

l and con

ld movem

rse balanc

principall

ancial que

ave about

gold to E

oportions.

bruary to

th went

easy then

hope tha

ent the den

what ext

ed is a ma

s still wo

e twelve

th last w

nce then t

ed. Dur

me ten mi

e know, t

is not on

vised She

onsible for

y conditi

overnment

000,000 v

nth, payi

es thus i

d. The

THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY.
\$2.00 PER YEAR

Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VII.

TORONTO, APRIL 28, 1893.

No. 17

H. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

E. J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS

AND
TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - - 10 Front St. E.
MONTREAL OFFICE: - 148 St. James St.
E. Desbarats, Manager.

NEW YORK OFFICE: Room 41, Times Building,
Roy V. Somerville, Manager.

EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

Our cousins across the line are at the moment wrestling with three questions of financial and commercial import. They are the old movement, tariff reform, and an adverse balance of trade. Canada is interested principally in the two first. The purely financial question began to look particularly grave about two years ago when the outflow of gold to Europe assumed such enormous proportions. That was in 1891, when from February to July over seventy million dollars' worth went out. Financial men felt a little uneasy then, but consoled themselves with the hope that it would about all return again when the demand set in for American cereals. To what extent these expectations were realized is a matter of history. To make matters still worse, the exports of gold during the twelve months ending with February of last year were over 90 3/4 million dollars. Since then the outflow to Europe has continued. During the present month alone some ten millions has gone forth. As everyone knows, the drain upon the U. S. Treasury is not on foreign account only. The ill-revised Sherman Silver Act of 1890 is responsible for much of the present unsatisfactory condition of affairs. By this Act the Government is committed to the purchase of 4,000,000 worth of silver bullion every month, payment in Treasury notes. The notes thus issued are virtually payable in gold. The law demands that the sum of

\$100,000,000 in gold shall be kept in the Treasury as a reserve fund. And this amount was stipulated because it was about one-third of what was believed to be the actual volume of the old legal tender notes outstanding. Owing to the rapidity with which the free gold—the sum over and above the \$100,000,000—was going out it has been for time recognized that this reserve fund was in danger of being tapped, and various schemes were suggested for preventing this. Early last week Secretary Carlisle, in the hope of at least palming off the evil day, issued an order suspending the issuing of gold certificates. And such authorities as the N. Y. Bulletin expressed the opinion then that there would be enough of free gold to keep things going till September. But instead of there being sufficient for five months there was not enough for that many days, for on Friday last there came such a demand for the precious metal for export that not only was the free gold absorbed, but the reserve fund itself was drawn upon to the extent of two or three million dollars. Now that the inevitable has taken place the administration, it may be depended upon, will make a vigorous effort to provide a remedy. A special session of Congress is talked of and the prompt repeal of the Sherman Act expected. The situation is no doubt critical, but, at the same time, there are not many who anticipate a financial disaster. Some go so far as to say that as the reserve was intended for such an emergency, it is only proper that it should be utilized at the moment, and they furthermore claim, as an evidence of the United States being able to meet her obligations, that there are \$600,000,000 in gold in the country. This line of argument may be reasonable enough as far as it goes, but the financial world is at the moment looking upon the United States much in the same way as people usually do upon a bank that has

found itself compelled to draw upon its reserve fund—with suspicion. Shortly before the Harrison Administration went out of office it for a time seriously considered the advisability of issuing bonds in order to avert a financial disaster; and now the question is again mooted. But the President and the Secretary of the Treasury have determined only to do this as a last resort. In the meantime the financial world awaits the outcome with much concern. The banking and mercantile interests of Canada became somewhat alarmed some months ago at the turn of affairs in the United States when the value of the silver dollar dropped to about 65 cents. At that time the banks here began to tighten their restrictions regarding American currency. And within the last few days a number of them have decided henceforth to receive silver certificates under the Sherman Act of 1890 for collection only and not on deposit.

* * *

Tariff reform during an election campaign and tariff reform during the process of actual reformation are two different things. This the Cleveland Administration is learning. Tariff reform means less money to run the Government with, and therein lies the difficulty in the present instance. The average duties collected under the McKinley Act are 50 per cent. Basing his estimate on this the retiring Secretary placed the receipts from customs for the coming fiscal year at \$210,000,000. Now a 33 per cent. tariff would only yield \$120,000,000. This would of course mean a deficit, something under all circumstances to be avoided. Under such conditions it is conceded a low rate of duty on goods now dutiable cannot yield sufficient revenue for the maintenance of the Government unless articles like sugar and tea, now on the free list, are taken therefrom and made dutiable. This would mean taxing the "poor man's breakfast

HINTS OF TEA BUYING.

DEAR GROCER,—While the purchase of tea requires no more attention, in relation to the requirements of the trade, than any other commodity, yet there is one point in the purchase of tea that is peculiar to itself, which, for our mutual benefit, I wish to point out.

If we want to buy coffee, sugar, syrup, soap, or almost any other commodity, we ask for a certain grade, or standpoint, and ascertain the lowest quotation, but, in purchasing tea we are confronted with the fact that it is difficult to grade with any exactness. We can ask for four or five kinds of Japan, ten, or twelve kinds of China, and about thirty kinds of India and Ceylon tea, according to their respective districts, but in no case is there a grading of the tea as to quality but by sampling.

How does this affect the purchase of the article? The general experience of the trade will be that when a grocer requires, say an Assam tea, he will be guided by his idea of profit, and to that end he wants a tea from from 25c. to 35c. in price. Canvassers submit samples, making a guess at what the grocer will ultimately pay, which point the grocer intends to conceal. We are all liable to be prejudiced in favor of the tea for which the highest price is asked. Those who know the customer best will have the advantage of making the proper cut to meet his view. Blarney and persuasion play their part, and the grocer gets the "balance of a line" that has sold all the way from 30c. to 37c., for 29c., which he could with ordinary prudence have purchased for 27c.

How much more simple and safe for the grocer, and more satisfactory for the drummer if the price you mean to pay were plainly stated. In such a case, every traveller, knowing that a certain price will be paid, will vie with every other one to give as good value for the money as the size of the transaction will warrant, the grocer will get better value while the traveller and his employer will have made a clear gain in time saved, that is now spent in distrustful negotiations.

D. S. MACORQUODALE,

35 and 37 Front street east, Toronto.

P.S.—I would like to suggest that all cups and spoons be spotlessly clean, that water be fully boiling, and that all cups be alike and mixed with numbers on the bottom corresponding to the numbers of the samples when laid in a row. If travellers are present at the draw, have their verdict on paper before looking at the bottom of the cups, and pay no attention to talk that follows when somebody finds he has been praising his neighbor's sample!

A TRAVELLER'S GLEANINGS.

I came across the cutest trick I've heard of in a long time the other day. One or two merchants in Queen street west, have about one of the most novel ways of advertising their business. Saturday night, just after they have closed up for the week, when eggs are 15c. a dozen, they stick up on their window shutters a placard like this: "Fine fresh eggs, guaranteed, 12c. a dozen." Every passer-by notices it, and of course decides upon going there on Monday for their eggs. When they go in on Monday morning of course they are just out of them. They had them on Saturday, but are out of them now. Is there anything else they want.

A traveller has been through Toronto selling an English pickle at from 90c. to \$1.10 a dozen. A bigger fraud to my mind was never perpetrated upon the grocer. These pickles never saw the old country. Look at them, gentleman, and if you don't say that the grocer is a trustful man after that my name isn't what it is.

It would be a good thing if the bankrupt stocks went back to the wholesale men or manufacturers. It would be the means of putting a stop to the cutting and slashing of prices by those who now buy them. The men who are going around buying in stocks are a great source of evil. This is about how it is done: The buyer of stocks enters the store of the man he thinks a little weak, and approaches him something after this fashion:

"Say, can you tell me where a fellow could buy a stock cheap, say about 60 or 70c. on the dollar? I want to get a stock or two if I can."

The anxious one bites, but cautiously at first. He replies, in an evasive manner, "Well, I know a man who would sell out if he had the opportunity, providing he got a fair figure for his stock. It's as good as this one."

"If it is as good as this one I'll give him 70c. cash for it right on the spot," adds the bankrupt stock man.

"Would you give me 70c. for this stock?" asks the grocer.

"Yes, sir."

"Well, I'll sell it to you." And the bargain is made and the grocer sells out, the buyer either keeps the stock where it is or moves it to another store, sticks up bills of sale, stays there until he cuts the throat of every grocer in the neighborhood, and then leaves. The grocer very often puts the money in his pocket and leaves for parts unknown, leaving his creditors to mourn his loss.

It seems to me there are too many branch banks in the city. Many of them were started to make positions for sons of stockholders. It all means extra expense, and it means, "Stick it on to the public." That is why you have to pay 8 per cent. on a loan and only get 3½ per cent. on deposits.

TRAVELLER.

GETTING AT THE PATRONS.

A Montreal despatch says: Wholesale merchants here are complaining loudly the business tactics of the Patrons of Industry in Ontario. A number of wholesale merchants have refused to open accounts with the retailers appointed by the Patrons, as they claim it is unfair to the rest of the retail trade. Some of the Patrons' retailers have sent letters to the wholesale merchants asking to be supplied with false inventories so they can show bills for higher prices than they have paid. In some cases blank invoices have been asked for. The wholesale men claim that the patrons are instituting a system of business boycott. One retailer writing in the Star, states that many of the local associations of the Patrons have dropped the retailers altogether and are dealing directly with the wholesalers in Toronto.

IMPROVED BUTTER MAKING.

A recent patent claims that butter of an exceptional quality is made in twenty or thirty minutes by means of the inventor's centrifugal apparatus. With the cream at temperature of 60 degrees F. 120 revolutions per minute are necessary, but if it is raised to 75 degrees F., 60 revolutions per minute will suffice. The cream should be four days old. The apparatus chiefly consists of a vessel containing the cream, a rotary disc mounted so as to be partly immersed in the cream and capable of picking this up in the form of films, and means whereby the contents of the vessel can be rapidly heated by the application of hot water to the jacket or false bottom, and by the circulation of the cream, by means of discs, over the warm surface.—N. Y. Bulletin.

SHE MADE HIM UNDERSTAND.

Manayunk has quite a large population of foreigners, who, at times, have a hard time making themselves understood by the natives. The other day a Polish woman who has recently moved into Rochelle avenue with her husband and four teen children, walked into Lackey's grocery store and, after taking a general survey of the place, stepped up to one of the sugar weighers and said: "Eyes, eyes, eyes." The clerk, though somewhat of a linguist, failed to comprehend what she wanted, and shook his head. The woman again looked about the store, and seeing a bushel measure walked over and sat down upon it. After sitting for several moments she sprang up, clapped her hands, and cackled like a hen that had laid an egg. This gave the clerk an idea, and, reaching down behind the counter he picked up a handful of eggs. This proved to be what she wanted, and, buying a dozen, she hurried to her home on Rochelle avenue.—Phila. Grocery World.

THE TOMATO IN CANS.

Each year when fresh tomatoes first appear on the market in the large cities they are retailed at from 10 to 20c. per pound. This, of course, is very early in the season, and their consumption is very limited, being confined to the comparatively wealthy class of people. With advancing season, the price diminishes, as the supply increases, and retailers sell them in a city like Chicago at 5c. per pound or equal to \$3 per bushel of sixty pounds. Very few people, however, when they buy a can of tomatoes at retail for 10c., the average price of the last few years, realize that it takes an average of sixty pounds of tomatoes to fill a dozen cans and that one can contains in the concentrated form five pounds, which in the fresh state would cost 25c. It seems marvelous that this can be, and is really done. The explanation is simple enough. The packer contracts with the grower to take the crop grown on so many acres. The grower has a sure market near his farm and gets from 20 to 25c. per bushel, $\frac{1}{2}$ d of a cent or 5-12c. at most per pound, and the crop grown and delivered in this way, free of cost of freight, commission, shrinkage, etc., pays the farmer better than anything he can raise on the same quantity of land, giving him from \$40 to \$100 per acre as a return for his time and work in tending and delivering the crop. The packing gives employment to can-makers, box-makers, lithographers, nail-makers and a host of others, besides the gang of people employed in the cannery. The packer can still sell the three-pound tomatoes in cans from 80 to 90c. per dozen to the jobber, and the jobber to the retailer at a small advance, so that the consumer gets the product of five pounds of fresh tomatoes for 10c., delivered in the kitchen ready for use at any minute and preserved so as to keep for ten years if so required. If sliced raw tomatoes are wanted, then canned goods won't fill the bill. For cooking purposes in any kind whatever the canned article is in every way preferable, cheaper in actual cost and ready for use without any waste in time or work in peeling and preparing, without loss from green or rotten spots and with much less time in cooking. The flavor is better because the stock is fresher when canned than the goods that have been shipped and have lain around in a cellar or store for a week or more. In the cooked state the tomato retains all its wholesome and hygienic value the same as in the raw state. We scarcely attach to the tomato the full hygienic value as food which it possesses. In therapeutic virtue it will double discount "little liver pills," or big pills of any kind. The juice of the tomato is of an acid character and is a veritable cleanser of the liver and purifier of the blood. It seems to dissolve fatty matter, and sweep away impurities of any kind. The writer saw this exemplified in a

cannery, where a shute, used for slaughter house offal, was also used to discharge the skins, cores and refuse of tomatoes. The shute in question became clean and free from taint of any kind as soon as tomato canning season commenced, while at other times it was an abomination to the olfactories and a menace to the health of the people in its vicinity. The men working at the bench capping, etc., frequently use a tomato to get an extra "clean" pair of hands after specially dirty work. (Of course these tomatoes are not canned after being so used.) Well, this ought to be enough to convince a purblind skeptic as to the virtue of tomatoes as liver medicine. Strange to say there are only three million cases of these goods consumed per year, say seventy-two million cans or one and one-tenth can per capita, about 11 cents worth in value, while we use sixty-four pounds of sugar per capita per year—value, \$3.75.

There is no fear of the tomato pack being too large unless speculative holders begin to prevent the consumption of the goods by booming and holding for higher prices.

At an average retail price of 10c. or 12c. per can, in place of a consumption equalling only one and a tenth cans per capita, the consumption ought and soon will rise to six cans per capita, requiring to meet it a pack of fifteen million cases each year, in place of three or four millions at present.—Chicago Grocer.

A BIG COLD STORAGE BUILDING.

H. E. Dickerson, representing the A. J. Dexter Cold Storage system, of Milwaukee, Wisconsin, has been in town during the past few months supervising the erection, now about completed, of the large cold storage building which has been built on the steamboat dock by the Bay of Quinte Railway and Navigation Company. This building is the largest of the kind in Canada being 60x30 feet and 30 feet high and divided into six compartments varying in size. The walls composed of successive layers of wood and paper are twenty-nine inches thick. About 80,000 feet of lumber, 100,000 square feet of inodorous paper, and 2,600 pounds of nails were used in the construction. Six hundred tons of ice will be used in the building. This system of cold storage is claimed to be superior to any other and is much in vogue in the United States where it has proved very successful. The system comprises a series of rooms in which the temperature can be regulated at will in each separate room in a way adapted for the better preservation of the products to be carried in that room. As a result it is possible to carry at the same time eggs, butter, cheese, fruits, poultry, fish, etc., etc., in an unvarying temperature suited to a perfect preservation of each without subjecting any one to the peculiar odors of another. The temperature varies generally from 10° to 33° above zero. The atmos-

phere in each department is always dry, the ventilation is perfect, and there is no need of artificial heat. This fine structure will be of great benefit to business men of this district in shipping perishable goods, and must result in attracting a great deal of freight to the line of the Bay of Quinte Railway.—Deseronto Tribune.

A BIG FLY PAPER ORDER.

In their trade bulletin for April 1, Talcott, Frisbie & Co. of this city mention that they have ordered a car-load of tanglefoot fly paper for arrival May 1, and they proceed to figure up what that means. There are 50 sheets in a box, 10 boxes in a case and 700 cases in a car. That means 350,000 sheets. Each sheet is capable of catching 1,000 flies. If every one does its full duty, 350,000,000 flies will be caught. Arranged in line these flies would make a procession 2,071 miles long. Carefully piled up they would make a cube 90 feet on each side. The circular does not say whether this enterprising firm intends to exhibit in the cube or the processional form at the end of the season. The people would vote for the procession, with the nearest fly at the city limits and the line running thence 2,071 miles in any one direction.—Hartford Courant.

PROFITS IN RAW SUGAR.

The heavy purchases of Java sugar made by English houses early in the season, and referred to by us at the time, stand to realize their owners enormous profits, the total gains of one London firm being estimated at over \$1,000,000 on holdings of about 200,000 tons. These early purchases of Java and other Eastern sugars were of a purely speculative character, the operators taking their chances on the future of the market, which has turned out very fortunate so far. Of course a considerable portion of these sugars, which will not be shipped before June or July, have already been resold at a very handsome profit; and from appearances at present, there is every prospect of values being maintained if not still further advanced. A very important factor in the situation is that the American Trust, failing to obtain its necessary supplies of the cane product in Brazil and Cuba, has been compelled to buy from English holders, and it is this important competition which is likely to sustain prices on the other side for some time to come. Besides, English and Scotch refiners, believing that they could buy cheaper by playing the waiting game and getting middlemen to carry the produce until they required it, held off, and are now forced to buy from speculators at present figures, in competition with the American Sugar Trust, which has bought several cargoes recently at a cost and freight price delivered at New York.—Trade Bulletin.

DON'T LOSE YOUR GRIP.

Recently we heard a conversation between two business men, in which reference was made to a certain firm. One said to the other: "Blank & Co. don't seem to be doing a very big business now-a-days." "No," replied the other, "they have lost their grip." Now, why should a business firm or individual lose their or his grip on the patronage of consumers or retailers. In some cases the answer is easily found. Neglect of business, bad methods, presuming too much on an established reputation for integrity, lack of energy, etc., are among the reasons that may be assigned for the loss of grip in business—the phrase meaning simply that a firm or individual is falling behind in the race, not that disaster is immediately impending. There are many business men who actually have lost their grip, but are not aware of the fact. Dry rot has set in, and it is only a question of time when the slow decay will result in the death of the business. Speaking in commercial terms, they are practically dead, and the sooner their corpses are removed from public view the better. The injection of new blood and energy into the slowly dying business may arrest the process of decay, and give to it a new lease of life, but unless this expedient is resorted to, the diagnosis is easily made and the case is hopeless.

In the case of a loss of grip in business, as with many diseases of the human system, prevention is better than cure, but in the early stages, when the pulmonary symptoms make their appearance there is yet time to apply a remedy. It is well, therefore, to know these symptoms, which include a feeling of contentment on the part of the business man and a disposition to rest satisfied with the volume that the business has attained, declining sales, a decrease in the average number of new customers within a given time, a material increase in the number of complaints of customers. A sound axiom in business is, to put it roughly: Insure the satisfaction of your customers, but never be satisfied yourself with the volume of your sales. The merchant who is insatiable, ever reaching out for more trade, will generally get it, he is in little danger of losing his grip. But some men overreach themselves, their insatiability inducing them to resort to practices that are destructive to business as surely as dry rot. Everyone has known such cases, and noticed the ill effects of a descent from a lofty standard of business morality to the low plane of which adulteration is practiced with intent to deceive, short weight and measure are given, and bogus labels employed. It may appear that the loss of grip is attributable to many other causes, and in support of this view the many failures of retail deal-

ers reported weekly may be urged. We do not pretend to have enumerated all of the causes, but most of the failures in business are of men who have never secured a grip. Lack of capital, lack of ability, or lack of experience, either singly or combined, have prevented them establishing themselves, and, although their business existence may have been prolonged, their chances at the outset were nevertheless hopeless.—*Merchants' Review.*

COUNTRY ROADS.

At the meeting of the Canadian Institute, of Toronto, on Saturday, Alan Macdougall, C.E., read a paper on road improvement. He pointed out that whilst the most careful attention had been paid to improving railway and vessel transport, so that freight can be carried at the lowest cost, no attention has been paid to road improvement. The condition of our common roads is what it was 30 years ago. In spite of the keen competition to which they are subjected farmers have not yet realized how much they lose in taking a ton of produce to market over a bad road. Enormous sums are wasted every year in so-called roads repairs under the statute labor system. In any well-settled township the value of this labor ranges from \$3,000 to \$5,000 per annum, which if properly expended would be ample to make good roads and maintain them in good condition. Any movement for road improvement must strike at the abolition of statute labor and the introduction of more practical methods of management. The common road must be treated as a channel of commerce, farmers must pay attention to the economic questions involved in cheap transport, and remember that whilst they object to a slight increase in rates by railways they pay lavishly for transport over every mile of a bad road from the farm to the railway station. If it costs \$1 to haul 100 bushels of wheat one mile on dirt roads, and by improving them the cost can be reduced to 20 cents per mile, the price of the wheat is raised accordingly. Many schemes have been proposed. The lecturer favored those which tended to put the construction of roads beyond the influence of local politics. He considers road construction companies composed of influential men in each country, with a well-qualified engineer, would construct good roads and give the best value for money expended; the stockholders all being in the country would have a personal interest in the judicious expenditure of the money, and the work would be carried out more thoroughly than under any of the systems now in operation. The cost of the improvements would be levied on the adjoining property on the local improvement plan, or under a clause similar to chap. 184, section 569, of the Municipal Act, which governs the procedure in drainage matters.

TALLOW'S RISE AND FALL.

There have been such fluctuations in the prices of hog products, and such movements in related interests of all kinds, as to make it worth while to our readers to inquire into the inwardness of these matters. Of course, it was not necessary to learn that there had been a general and unusual advance in pork and lard, in hams and bacon, for the well known reason that the hog crop of 1892 was very short, so generally short that even the vast and compensating sweep of production, which in our country often equalizes the market, did not in this case do it.

But why did tallow and other products of the fatty kinds so closely sympathize with all the incidents of the hog market? Was there a short supply of cattle and sheep? Inquiry does not establish the fact of a short supply, either local or general in these. How then is the very unusual rise in tallow, $4\frac{1}{2}$ to $8\frac{3}{4}$ c., or nearly 100 per cent., and its return downward to $5\frac{3}{8}$ c. to be accounted for?

The answer comes from two sources. First, on account of the failure of the farmers to furnish the usual supply of porkers, for various reasons, such as diseases in the herds of swine, the more profitable marketing of their corn, etc., and an increased demand for fats in preparation of "compound lard" and other articles in which the proportion of lard usually found ceased to appear, indeed, became "small and beautifully less." This increased use of fats as a substitute for lard, both legitimate and otherwise, accounts largely for the increased demand and the consequent upward tendency in prices. But this does not explain the matter fully. To get at the entire secret it would be necessary to know all about the second cause, speculation.

The supply of a certain leading produce is short, and speculation and enterprise are on the alert to win a harvest from this and other fields. Money is to be made, and who shall make it? and how shall it be made? are the questions of interest to the broker, the manufacturer, the jobber and the retailer, not to mention the army of consumers.

So, while the supply of cattle, sheep, etc. is acknowledged to have been about normal, the shortage in hogs increased the demand for other products, and this sent up the prices. Then speculation did its best in manipulating for profit, and still higher prices resulted. Now the retail dealer and the consumer come in with their important part to play and pay. Soap goes higher because makers use tallow. People complain at the change from old prices and fail to find the hidden cause, unless the dealer can take time to find out for himself, and then laboriously to explain to every customer. Well, tallow has been way up for these and other reasons. We have eaten more of it than we probably were aware, and now it is sinking to its normal value. The lessons of the tallow market are not very different from that of other products which from time to time become compensating elements in manufacture and trade.—*Commercial Enquirer.*

DIAMOND CRYSTAL SALT

THE process by which this Salt is made is different from any other one of the kind in existence. That PERFECTION in the manufacture of such a variable article as Salt should be attained at once was not to be expected, and while the remarkable purity of Diamond Crystal Salt was generally conceded very soon after it was placed on the market, still the manufacturers were obliged to admit that at first it was not in every respect a perfect BUTTER Salt. Although much thought was spent and many experiments made, it was not until after FOUR YEARS of such effort that the trouble was discovered and the defects entirely remedied.

In spite of its defects, however, many dealers in butter, especially those who stored their goods for several months, insisted that this Salt should be used, since they had learned by repeated tests that it was the best Salt they could find for preserving butter and holding its flavor. To their first success—Purity—they have added a second by securing all the conditions essential in a Salt to be used for producing the Highest Grade of Butter.

Lucas, Steele & Bristol, AGENTS
HAMILTON, ONT.

A steadily increasing Trade is the best evidence that our Standard Lines of Teas

Mallawalla, Dalukola

Imperial Congou and Russian Congou

Give entire satisfaction

Mallawalla is packed in ¼ and 1 lb. packages, 50 lb. cases. Dalukola and Imperial Congou and Russian Congou are bulk (not package) teas, and put up in 80 and 100 lb. metal lined cases.

If you are desirous of extending your Tea trade order a sample package and watch the result. We have a perfect system of advertising and guarantee satisfaction. Try it and be convinced.

We are offering Tomatoes, 3's, Ontario and Simcoe, which are known to be first-class brands, at very low prices. Write for particulars.

W. H. GILLARD & CO. WHOLESALE GROCERS Hamilton, Ont.

BENSNDORP'S ROYAL DUTCH COCOA

COLUMBIAN EXPOSITION SOFT DRINK COMPANY.

Having the exclusive privilege for soda water and all temperate drinks on the World's Fair grounds.

CITY OFFICE, 76 WABASH AVENUE, Ground Office.

CHICAGO, March 9, 1893.

STEPHEN L. BARTLETT, ESQ., Sole Importer of Bensndorp's Cocoa, Boston.

DEAR SIR:—After a thorough competitive test of the different brands of Cocoa, both foreign and domestic, we unquestionably give BENSNDORP'S COCOAS and CHOCOLATES, of AMSTERDAM, HOLLAND, the preference, and desire you to book our order for 80,000 lbs., for use at THE WORLD'S COLUMBIAN EXPOSITION at our Soda Fountains.

Yours truly,

COLUMBIAN EXPOSITION SOFT DRINK CO.

E. F. CULLERTON, President.

**Awarded
World's Fair
Contract**

**JAMES TURNER & CO.
AGENTS,
HAMILTON.**

**BALFOUR & CO., Importers of Teas
AND
Wholesale Grocers
HAMILTON**

Western Ontario Agents for The

Irish Mustard

Cherry's Dublin Mustard is guaranteed absolutely Pure, and sold cheaper than the compound. Send for Prices.

THE BANANA TRADE.

Ever since bananas became an article of commerce this market has always led in the importation, but during the past several years there has been a growing competition for the rapidly increasing trade, with Philadelphia, Baltimore, Boston and New Orleans in the field, anxious to secure a portion of the business that in the past has been controlled largely by our importers. Bananas are received here from the islands of Jamaica and Cuba, also Port Limon on the Central American coast and Aspinwall. In some of the growing sections the fruit is raised and shipped by owners of large plantations, while in other localities it is gathered by the natives, and brought down to the coast where local merchants purchase the same, and resell to vessels calling for cargoes. The fruit upon arrival here is assorted into three and four qualities, first selections where a buyer seeks to obtain the best that the cargo contains; second, the "first run," a selection of prime green fruit made by the importer; third, seconds a line of fruit in the course of ripening, and fourth, the ripe fruit which must be disposed of immediately, and is usually taken by local vendors. The green fruit in large bunches commands most money, and is wanted usually for shipment to distant interior points, or to be laid away for reserved stock by the dealers. The departure of vessels from the various tropical ports is usually made known here by cable information, and those who are to handle the cargoes upon arrival immediately lay their wires for trade by notifying the most prominent buyers of all sections of the date the fruit is expected, and then await responses in the way of orders. The steamer once at the wharf the fruit is discharged rapidly, selections made and shipped, and the unsold portion taken into store to await the sale through chance orders, or local demand.

In certain seasons of the year, though more particularly through the fall and winter months, it frequently happens that cargoes will come to hand, and sufficient orders will not have been accumulated to care for the major portion of the fruit. Under such circumstances the importer finds it necessary to create an outlet, and though at the time some will positively deny the charge, preferring to give the impression that they have found a good market for their fruit, coupled with remunerative prices, they consign their goods to interior dealers, satisfied to obtain the best terms possible so long as the burden of stock is lifted from their hands. Now to return to the subject of competition. No one market, of course, can expect to hold a mortgage upon the trade of the country. New York, as we have previously stated, has led in the importation of this class of fruit, but the shipments to other markets appear to be gradually increasing, and, our local importers claim, to the detriment of the trade. Here there is naturally

a heavy, and perhaps the largest demand for the fruit. The local sale is enormous, but in the past there has always been sufficient stock to supply the necessities of interior customers. With this port holding its own in the way of imports, the various neighboring markets are doing their utmost to rival us as importers, with the result of heavy shipments being received at Boston, Philadelphia and Baltimore. With all four ports competing for the same trade, it is but natural that the market should be kept in a disturbed and unsettled condition. Prices are "cut" to attract the demand, and consignments are made broadcast which serve to check the natural trade, as many interior buyers find it no longer necessary to purchase stock when they can frequently have same in the shape of consigned goods upon application.

New Orleans during the past two or three years has made rapid strides in the importation of bananas. From a few thousand bunches, she has run her annual receipts up to hundreds of thousands, and to-day crowding this market for the trade of the country. The great advantages of the Gulf port is her convenience to the growing sections, and the assistance given by the railroads to the merchants of that city. Did the importers of New Orleans confine their attention to the trade of the West and Southwest, no objection would be raised by those interested in this locality, but when shipments are made from this far-off Southern city up into New York State, and even crossing the border into Canada, our importers consider they have good ground for complaining of the enterprise and ambition of the Crescent City. It is said in the trade here that consignments have been made from that city to Buffalo, and also to Montreal, a fact that many find difficult to comprehend in the face of an Inter-State Commerce law, but we learn upon investigation that it is not alone upon "cut rates" that advantages are gained, but that the railroad companies place no restrictions upon quantities loaded into cars, the rule being pile to the roof without regard to weight, whereas from this market the companies place restrictions upon the quantities to be carried, holding shippers down to what they consider a carload. The railroads South have not an overplus of business, being situated differently in this respect from their Northern friends, hence the former are putting forth every endeavor to increase their traffic, to do which they turn down the Inter-State Commerce laws, taking the chances of being investigated by the authorities. New York is desirous of retaining the trade in bananas, but she certainly is placed at a great disadvantage when the above facts are seriously considered.—N. Y. Bulletin.

Doctor—"Your case is a bad one. Do you smoke tobacco?" Patient—"No, cigarettes."

THE RICE CONTROVERSY.

The New York Bulletin has received the following addition to the pending rice controversy: "New Orleans, April 20th, 1893—Official statement of the rice situation in Louisiana April 1st, 1893: Receipts at New Orleans to date, 1,679,803 sacks rough, equal to 167,980,300 lbs. clean; 5,756 barrels clean, equal to 1,726,800; total, 169,707,100. Estimated interior stock, 150,000 sacks rough, equal to 15,000,000; estimated milled by country mills, 50,000 sacks rough, equal to 5,000,000; shipments to Charleston, Savannah and New York direct (not included in receipts), 55,000 sacks rough, equal to 5,500,000; total crop, 195,207,100. Visible supply, New Orleans stock, 369,527 sacks rough, equal to 36,952,700; 25,318 barrels clean, equal to 7,595,400 pounds; 6,235 barrels brewers, 1,870,500 pounds; total 46,418,600 pounds. Estimated interior stock, 15,000,000 pounds; total supply, 61,418,600 pounds; showing a total distribution of 133,788,500 pounds clean, or 68 1-2 per cent. of the crop, leaving only 31 1-2 per cent. of the crop unsold. Allowing 8 per cent. of the above total supply for No. 2 or brewers' rice, would show a supply of 56,505,112 pounds of edible rice, and 4,913,488 pounds of brewers. The reports of sales at the Board of Trade are those made by actual members, and do not include sales made by receivers, who dispose of their holdings outside of the Board, nor sales of country mills disposed of elsewhere. The above figures do not include 10,000,000 pounds of last season's crop milled and marketed with the present crop. The foregoing is the official count compiled by the appointed special committee of the Board of Trade in order to place the true situation before the trade. All other statements greatly at variance with these figures are made through ignorance or for speculative purposes. (Signed) Henry Gehl, J. A. Hubbard, Gordon S. Orme, F. G. Ernst, Committee."

Unless a man avails himself of the opportunities that come to him in life, he may expect no success. Strike while the iron is hot.

Some people never find out that an opportunity is an opportunity until it has turned the next corner.

It is discouraging to learn that blue-bottle flies are abundant in extreme northern latitudes, yet Lieutenant Peary testifies to the fact. He also says he saw bumble bees in latitude 81 deg. 37 min.

Mrs. Growler: "Now, grocer, you have charged me for things I've never had. What do you mean by such items as one handful of raisins, one pocketful of almonds, two mouthfuls of brown sugar, eh?"

Grocer: "It means, Mrs. Growler, that ladies what bring their children with them when they do their marketing has got to pay for all they gets."—Harper's Bazaar.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

SOLE AGENTS FOR

Kurma Package Tea
 Millar's Paragon Cheese
 Robert's Jellies AND Table Creams

Full Assortment of General Groceries
 Always on Hand.

"MONSOON"

Pure Indian Tea

Always reliable, never changes. In cases of 60
 1 lb. caddies, or 120 halves.

Steel, Hayter & Co.,

Growers' and Importers,

Write for Samples

TORONTO



TRADE MARK.

To meet a growing demand for Pure Ceylon Tea
 we have introduced

THE

"Monsoon Ceylon"

These Teas are packed in the same well-known
 style as the popular "Monsoon Indians" and retail
 at the same prices.

We have a large and varied stock of Indian and
 Ceylon Teas. Most of our teas being specially
 packed for us in half chests, and shipped direct from
 the country of growth, arrive in splendid condition
 not having been opened and turned out in London.

Our lines in **BAKING POWDER**
 are

"Snow Drift"
 "Our Cream Tartar"
 and "Crystal"

All Pure and of the Finest Quality.

THE SNOW DRIFT CO., BRANTFORD.



Brantford and Pelee Island } J. S. HAMILTON & COY,
 Sole Agents for Canada. BRANTFORD, ONT

SEEDS - Everything for the Farm and Garden

Choicest Quality. Closest Prices.
 Dealers Requiring

Clovers, Grasses, Seed Grain, Carrot,
 Mangel, Turnip, Ensilage Corn or Garden
 Seeds, Oil Cake, Flax Seed, Meal,
 Etc.

Will find it to their interest to
 write us for supplies.

Trade Prices on Application.

The STEELE, BRIGGS, MARCON SEED CO.
 (LIMITED).
 TORONTO, ONTARIO.

SEEDS Clover, Timothy and Grass Seeds

Samples and Prices upon
 Application.

Wm. RENNIE, Toronto, Ont.

Butter Tubs .

BEST WHITE SPRUCE.

Butter Bowls

MAPLE AND COTTONWOOD.

Oak Dash Churns

WBLTER WOODS & CO.

HAMILTON.

EXCITEMENT IN SUGAR AT MONTREAL.

The excitement in sugar still keeps up, and many jobbers in Montreal are commencing to ask one another, where is the advance going to stop? Although they admit that the position of refined stock is not yet upon a basis equivalent to that of the raw product, some of them think that speculation has something to do with the frequent jumps that occur as well as the strong position of the raw sugar market. This belief, however, does not check their disposition to buy, for it is generally admitted that the refiners are having all the demand they care about at present. In fact the latter declare that they are not free sellers just at present, intimating as their reason for this that tendency is upward and that consequently they don't care to be bound to any heavy contracts with the possibility of having to make deliveries on a very narrow margin. They are operating very cautiously therefore and it is to this fact principally that the sugar market is not more active than it is. On Thursday last both the Montreal refiners advanced their prices 1-16c. on granulated and 1/8c. on yellows, and before it has actually had time to become established they are talking of a further rise. Advices from the outside certainly afford them strong support. Prices of beet sugar in Europe are to day £4 sterling a ton above the parity of last year. This is apparently due to the deficient crops both of beet and cane for the present season, and the prevalent drought in Germany, France and Austria checking the growth of the young plants. Cane descriptions of sugar share fully in the advance, indeed advices from Cuba indicate plainly that she leads if anything in the enhancement of prices. Refined sugar follows, and New York was on Tuesday again higher, granulated being quoted at 5 1-16c. London advices quote beet 17s. for April and May, and Hamburg also comes advanced.



TO YOU IT IS

PROFITABLE and a QUICK SELLER. Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO., Winnipeg, Man

CONFERENCES ON THE TARIFF.

There was an important conference at the Board of Trade rooms in Montreal Monday morning last, when the Hon. Messrs. Foster, Mackenzie, Bowell, and Ouimet, met delegations from several branches of business, in regard to suggestions about tariff revision. The ministers received no less than seven deputations during the day. The delegates who waited upon the ministers were as follows:

Boots and shoes—Messrs. C. F. Smith, J. C. Holden, H. B. Ames, J. T. Hagar and Geo. Slatter.

Leather and shoe findings—Messrs. L. H. Packard (chairman), J. E. M. Whitney, David Rea, Leslie Dowker, F. C. A. McIndoe, Hector Lamontagne, A. G. Whitney and J. M. Wardlow.

Tanners—Messrs. C. Duclos, E. F. Moseley, P. Galibert, D. Scott, B. Goyer, G. W. Sadler, C. C. Cleveland, M.P. (Danville), J. A. Stevenson and C. T. Shaw.

Wall paper manufacturers—Messrs. Colin McArthur & Co., and J. C. Watson & Co.

Dry goods importers—Messrs. R. L. Gault, E. B. Greenshields, James Slessor, Frank May and A. Leclaire.

Wines and liquors—Messrs. A. J. Gillespie, Charles Masson, James Law, Robert Daglish, W. Stanway and H. Laporte.

Spruce lumber and pulp—Hon. L. Tourville, Hon. J. K. Ward, J. Forman, A. McLaurin and W. Angers.

Of course all the conferences were strictly private. Representatives of the various branches of the iron trade meet the members on Tuesday.

A BUSY SOAP FACTORY.

Numbered among the successful soap manufacturers of the Dominion is the firm of William Logan of St. John, N. B. The works have a capacity of fifty tons per week, and Mr. Logan reports that they are not only running full blast, but are compelled occasionally to work overtime in order to keep pace with the demand. The firm is at the moment pushing the Sterling and Fairy brands of soap. Sterling is a high class laundry soap, while Fairy is principally adapted for use in bath or toilet, and is reputed to be among the prettiest made in Canada. Both these soaps have large sales over the provinces as far west as Toronto. W. J. Forrester represents the firm in Ontario and L. N. Dobbie in Montreal.

PERSONAL MENTION.

J. A. Milligan, who previously ran a store in Owen Sound, has bought out the general store of J. D. Elliott, Tottenham.

W. G. Ross of Owen Sound was in the city this week, buying supplies for the first boats, goods to be shipped at once, it being expected that the boats will start this week.

Mr. Ross reports open water at Parry Sound, but not all the way through.

Thomas Nicholson, of Buffalo, formerly one of Eby, Blain & Co's city travellers, was in the city this week renewing acquaintanceships.

The trade will regret to learn that Alfy. Fisher, of Lindsay, is ill with congestion of the brain. He has been sick since Good Friday.

David Moore seems to have got the sympathy of the trade and of his fellow travellers in the domestic troubles that have fallen upon him.

Mr. Grier of Codbury & Son, cocoa mfrs., is here and is taking a look over the field with Mr. Magor, Montreal, the Canadian representative.

When J. Lockhart Watt of Watt & Scott, Toronto, sailed for Europe a few weeks ago it was chiefly in response to a call from his father who was ill at his home in Ireland and wished to see him. A letter received here a few days ago from Mr. Watt conveyed the sad intelligence that he was too late to see his father alive, he having died four hours before his arrival.

TRADE SALES.

The stock of Howson & Co., general dry goods, Walkerton, valued at \$7,812.03, was sold at 57 cents on the dollar. J. F. Gibson was the purchaser.

F. M. Unwin, crockery and glassware Barrie, assigned to Chas Langley, with a stock valued at \$3,197.85. His stock was sold at 49 cents on the dollar to R. A. Dutton of Barrie.

At Suckling's on Tuesday the grocery stock of J. Beilby, 84 Dundas street, Toronto, valued at \$911.24, and furniture \$280, was sold to Dahl Bros., Orangeville, at 64c. on the dollar.

The stock of J. P. O'Higgins, a London grocer, is to be sold by the assignee this week. As is usual, the bankrupt knew more than his brother grocers and could run his own business. So he refused to join the association or co-operate with its members. Being also a price cutter and not having the delinquent list he got a good many bad accounts. This is the second time he has failed. The association has decided to watch the sale and to bid it in if the price does not go high enough to keep the buyer from slaughtering it.

The Wolfville (N.S.) Acadian of last week contains a half column advertisement announcing the opening of R. Prat's general store in that place. Mr. Prat was formerly a member of the firm of Prat & Collins, that dissolved some weeks ago. Judging from the advertisement in question, Mr. Prat is a live business man. A unique feature of the "ad" is an invitation to the public to drink cocoa with him on the afternoons and evenings of April 29 and May 1.

SPECIAL VALUE In FRUITS

PRUNES—Atlas, in Cases.

VALENCIAS—Fine Off-stalk and Layers.

CURRENTS—Good Quality in all Kinds.

Write us for quotations. We are doing the fruit business right at present

H. P. Eckardt & Co., Toronto

WHOLESALE GROCERS,

FOOD FOR BABIES



STERILIZED.

Pronounced by Physicians to be

**Free
From
Disease Germs**

DELAFIELD, MCGOVERN & CO.,

91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO

Hamilton, Ont.

The pure INDIAN TEA of
KEMBLE & CO.,
Calcutta, India,

Is "Second to None" for Purity, Strength,
and Flavor. TRY IT.

A. DAVIDSON, Canadian
Representative.
48 Front St. East, Toronto.

**COWAN'S
COCOAS AND
CHOCOLATES**

Are Standard, and sold by
all grocers.

1000 cases Tomatoes

2000 cases Corn

1000 cases Apples One Gallon Cans.

ALL CHOICE BRANDS

TO ARRIVE IN MAY

1000 punchons Choice New Crop Barbadoes Molasses

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS Montreal

ARRIVING THIS WEEK:

From the Finest Gardens in
Ceylon. . . .

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.

Caddies, Choicest Scented Orange Pekoes.

Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - Montreal



**Ram Lal's
PURE
INDIAN TEA**

GUARANTEED ABSOLUTELY PURE
AS MANUFACTURED ON THE
GARDENS IN INDIA.

CAVERHILL, ROSE, HUGHES & CO., MONTREAL.



[This department is made up largely of items from travellers and retailers throughout the Dominion. It contains much interesting information regarding the movements of those in the trade. The editor will thank contributors to mail copy to reach the head office Tuesday.]

The barque Nightingale, from Liverpool to Halifax with a cargo of salt, has foundered.

It is said to be next to impossible to get second, third and fourth rate clerks in Brooklyn at present.

A \$100 burglary occurred on the premises of J. McKay & Co., general merchants, Lyndhurst, on Wednesday night.

England pays annually for foreign live animals £9,244,589, and for meat, poultry, eggs, butter and cheese, £43,329,207.

Western Pennsylvania farmers report that the maple sugar and maple syrup product in that section breaks the record.

The Kerr Vegetable Evaporating Co., Canning, N.S., have an order for \$2,000 worth of goods for Alaska, to be shipped within a month.

If the grumbling grocer would pay less attention to bazaar stores and more attention to his own business, he would never know whether his "horror" sold groceries or gooseberry bushes.

Out of a total of 74,000,000 bushels of grain shipped last year from the port of New York alone only the paltry aggregate of 175,000 bushels was carried across the ocean in vessels of American register.

Mr. S. Benson, the well known fish dealer, expressed a consignment of fresh fish to Buffalo on Tuesday, the first shipment of the season. Mr. Benson is one of the largest buyers on the Bay of Quinte.—Tribune, Deseronto.

The Dominion trade returns for the nine months are very encouraging. The exports last month increased \$2,500,000. For the nine months they are \$4,060,000. The imports for the nine months show an increase of \$6,021,000. In the same time the duty increased \$1,318,000.

Eggs are packed in layers in a suitable wooden or metallic vessel, all the intervening spaces being filled by pouring over each layer a thick fluid mixture of lime, litmus and water. It is claimed that under these conditions eggs will remain good for nine to ten months.

A gentleman in Pennsylvania claims that he has eaten in the last twenty years 3.650 pies. His regular consumption has been half a pie each day. He

declares that he has never known what dyspepsia is like, and his neighbors and townspeople say he is a man of truth and veracity.

Ceylon has wonderful resources as a producer of marketable things. Its teas are unsurpassed and its coffees hard to excel. The island has 9,000 acres in pineapples, 28,000 in bananas and numerous fine orange groves. In one district the latter fruit is said to thrive remarkably without any care.

It was stated in last week's GROCER that the Patron store at Ballycroy had been compelled to go out of business on account of the Patrons of Industry forsaking him. This was a mistake. It should have read, Palgrave. There is only one store at Ballycroy and that is kept by J. McClelland.

A joint stock company has been formed at Quebec to carry on the industry of canning sardines, and is the first attempt of the kind in America. The company, which will do business under the name of L'Union Sardineere du St. Laurent, has a capital of \$100,000, and expects during the coming summer to put up fully a million tins of the little fish.

Thieves visited McLaren's general store at McLaren's Depot, on the K. and P.R., on Saturday night and secured \$1,000 from the safe, which was broken open with dynamite. They also carried off a considerable quantity of dry goods. The burglars then took a hand-car, ran it down to Sharbot Lake, and boarded the C.P.R. eastern express. They have not yet been traced further.

The following ingredients are made into a stiff paste with water: Pure mustard, 1 pound; table salt, 2 ounces; castor sugar, 2 ounces. After the mixture has stood twenty minutes two table-spoonfuls of tarragon vinegar and the same quantity of Worcestershire sauce are stirred in, when the mustard is ready for use. The preparation is covered by an English patent.

In a review of the United States fruit crop, the N. Y. Bulletin says that strawberries give a fair promise. Blackberries are not doing very well South, and advices from Maryland, and more southerly points are to the effect that growers believe the crop will be almost a failure, except for the early harvest variety, or wild berry, which looks promising. The outlook for peaches is very favorable, and unless all indications fail the crop will be simply immense.

Mr. John Cameron, general agent of the McLean Company, trade journal publishers, Toronto, called on The Gazette on Tuesday. The company he represents are extensive publishers of journals devoted to the interests of the various branches of trade and supply information in the different branches of dry goods, hardware, etc., which proves of great value to dealers. The general

agent is peculiarly adapted for his present calling, and is meeting with gratifying success.—Gazette, Picton.

It costs something to live and a good deal to die; in fact, everything costs, says a bright exchange. Someone estimates that getting born costs the people of the United States \$250,000 annually; getting married, \$300,000,000, and getting buried, \$75,000,000. It might be added that getting drunk costs the people of the United States more than \$900,000,000 annually, or over one and a half times as much as getting born, married and buried, and more than all the bread and meat consumed in the nation.

Not even bad eggs are laid in vain. Years ago those that had survived their culinary usefulness were of no value to dealers, who used to pay garbage collectors to take them away. Nowadays bad eggs are almost a regular article of commerce. The yolks can be so treated as to make a most valuable dressing for kid and other fine leathers. Instead of paying to have bad eggs taken away, the dealers sell them to the makers of this dressing at a fair price. Large quantities of this egg yolk dressing are exported to Europe.

A novel method of advertising was hit on by a Tennessee storekeeper. He advertised that on a certain day he would have a large photograph of his store taken, and people from the surrounding country were invited to be present. He further announced that every one whose face appeared in the picture would be entitled to a free copy. The result was the biggest sort of an opening. In order to get a copy of the finished picture each person was obliged to call a second time, and upon such an occasion would be apt to buy something before leaving.

The North Sydney Herald says: There are many people in our own Dominion who have little or no idea of the magnitude of the grape-growing industry and wine manufacture in Canada. The following facts, taken from statistical records, are authentic: (1) There are at least 5,000 acres of land planted in vines,



"CAIRN'S"

HOME-MADE MARMALADE

New Season's Make now Ready
for Shipment

Blaklock Bros. GENERAL AGENTS
MONTREAL
WRIGHT & COPP, Toronto Agents

J. F. EBY

HUGH BLAIN

"The truth, the whole truth, and plenty of it."



.. 80,000 ..

POUNDS OF

Bendsdorp's Cocoas, Etc.

BENDSDORP'S
ROYAL DUTCH
COCOA.

PURE-SOLUBLE-DELICIOUS.
COMPARISON PROVES SUPERIORITY. TRY IT.
SOLD BY ALL GROCERS.
Free Trial Sample on receipt of address by
STEPHEN L. BARTLETT, Importer, Boston,
and ourselves.

Is a large order to be given at one time but this enormous quantity was ordered for the World's Fair on March 9th.

We are not surprised as the "Royal Dutch" Cocoa is without a question of a doubt the finest, most palatable, and most nutritious Cocoa on the market. It pleases the consumers and what pleases them pays you to handle.

Take Our Word for It, Our Large Trade proves that our contention is correct

IT IS THE BEST

WE SELL
"Royal Arms"
Cheese
TRY IT

EBY, BLAIN & CO.,
WHOLESALE GROCERS, TORONTO ONT.



Canadian Grocers

Attention

We can meet your needs with a first-class article of

Tobacco

The best grocers all over the Dominion are selling our goods, send for sample caddies of different brands.

EMPIRE
TOBACCO
Co.

MONTREAL

capable of producing one million and a half gallons of wine. (2) Ontario alone has an area suitable for grape culture at least equal to the present area of the vineyards in France. (3) There are about 4,000 people directly or indirectly interested in grape growing and wine making.

Robt. A. McGuinness, a Liverpool egg importer, in an interview with the Montreal Trade Bulletin, stated that Prince Edward Island and the other Maritime Provinces ship considerable quantities of eggs to England, which are of very good size and quality and much appreciated. Mr. McGuinness is now on his way to the egg sections of Ontario, and he advises shippers using the large cases of 120 dozen capacity, to pack the eggs in three layers instead of four, as has hitherto been done. By this means they get better ventilation and are preferred by buyers. To be adapted to this change the cases require to be made less deep but wider. Eggs should be packed in nice bright and sweet oat-hulls and never in straw, unless it be kiln-dried.

DRY GOODS.

(From the Dry Goods Review.)

The week has been almost uneventful except as regards millinery. The millinery houses made an extra display on the 24th and following days, and a huge trade was done in summer fancies. This had a strong effect upon the dry goods trade, and the trade, which has been a poor average brightened up considerable. This is a season when the parcels are not large because dealers are well stocked for spring trade. But spring goods are being called for from city dealers, and from the larger dealers in the towns. These orders are repeats of the best selling lines. Summer goods are being enquired for, but the orders are not bulky. Dealers are sparing in the attention bestowed on these lines. Fall samples are having a similar experience, most retail dealers declaring that they will not place orders at present. The wholesale dealers in knit underwear, top-shirts, grey flannels, etc., have placed the bulk of their orders and settled the styles for the fall. Grey flannels are the only line which promise to rule lower, and even in these a lower price seems to be obtained at the expense of quality.

A feature of the week has been the firmness in prints. The advance reported from Manchester will have an effect on prices, and few cuts will be secured by the retailers. Repeats can only be obtained at advances, and this will have the effect of making good English prints scarce towards the close of the season.

NOTES

W. R. Brock & Co. have had numerous repeats of their popular lines of dress goods. They report an extensive sale in short effects and whipcords.

Gordon, Mackay & Co. have opened up to-day ten cases American indigo prints

which they guarantee absolutely fast color. This will be of interest to those merchants who have bought some of the numerous navy prints on the market which have proved unwashable.

W. R. Brock & Co. have opened up a case of frillings in a number of popular styles and prices. This includes ostrich, chiffon, Lisse, and other styles. Three cases of handkerchiefs has been added to their stock, including plain linen, cambric, hem-stitched and colored borders. They now show a thoroughly complete stock in this department.

Colored hose for ladies and misses in both cotton and cashmere will be largely used this season. Gordon, Mackay & Co. are showing a fine range of these goods to match the various shades of tan shoes, also assorted greys and cardinals, put up in boxes containing half dozen pairs and guaranteed fast colors.

John Macdonald & Co. are making a strong effort to keep all classes of their stock in full range for the sorting trade. This is a feature of trade which they take special pains to uphold, and a dealer is always sure of an excellent range to choose from, just when many houses are without a full stock. In staples, such as cottons, flannelettes, prints, linens, cretonnes, etc., they have excellent ranges, and in some lines special prices.

W. R. Brock & Co. have just received a large shipment of French and German Balbriggan underwear. One line has been purchased under special circumstances and can be retailed in all sizes at 50 cents each. They have just passed into stock several cases of Irish Pointe, Guipure, fancy cotton and other laces. Veilings and lace curtains are also opened up, being repeats of popular lines. They have been very successful with the lines they have shown this season.

Wyld, Grasett & Darling have been opening up some drives in fancy sateens, art furniture sateens, and cretonnes. These goods they claim to be offering at less than regular prices. They are also showing some very attractive lines in pink, cream, and indigo-blue blouse-cloths. In prints they have some very striking novelties just to hand. Some prime values in linens are also being offered. These include tablings, glass cloths, towellings, etc. In dress goods some navy blue serges are being shown and also plain cashmeres. These comprise all the latest novelties in weaves and shades.

Alexander & Anderson have received a large repeat of imported prints which are being sold at old prices. These orders had been placed before the recent advance in Great Britain and on the continent, and will be sold at old prices. Scarce shades in venetians have been filled up; these include fawns, browns, slates, navys, etc. English flannelettes in great range have just been opened up. They report a strong demand for these very popular goods. They expect to show in a few days a shipment of all wool French delaines in black grounds. These will be worthy of inspection on account of the latest patterns and designs being included. They have also received shipments of celebrated black wool cashmeres, making the range in this line of goods complete at present. Colored Henriettas, such as cardinal, garnet, navys, and other scarce goods have been repeated several times, and still are in good demand.

**John Jamieson & Co's
LOCHFYLE
HERRINGS**

56-60 E. Howard Street, GLASGOW.
Agent, W. S. KENNEDY,
463 St. Paul St., MONTREAL.

**FOR DAIRY . . .
BUTTER**

**OR DRESSED . . .
POULTRY**

Write or Wire

**PARSONS
PRODUCE CO.**
WINNIPEG — MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and
Manufacturers' Agents.
WINNIPEG

Representing in Manitoba and the
North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo.
THE B. C. SUGAR REFINING CO., Ltd., Van-
couver, B. C.
HEAM WALKER & SONS, Ltd., Walkerville,
Ont.
JOHN DEWAR & SONS, Tullymet Distillery,
Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE,
AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, L'd.

VANCOUVER, B.C.

Having largely increased their capacity. We ad-
vise all dealers to see their price list before plac-
ing their orders for Jams, Jellies, Canned Fruits,
and Canned Vegetables.

Besides their regular brands of Ground Coffee,
now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest
quality.

EPPS'S COCOA

1/4 lb. packets, 14 lb. boxes secured in tin
Special Agent for the Dominion:

C. E. Colson, Montreal

LAURENCE GIBB
Provision Merchant,

83 COLBORNE STREET, TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

Meglaughlin, Marshall & Co.,

Wholesale Provision Merchants,

3 and 4 Corn Exchange,

Manchester,

England.

Also at

Liverpool and Glasgow.

Are prepared to receive Consignments of Eggs,
Bacon, Hams, etc. Having been established more
than 40 years, they are in connection with all the
best buyers in the North of England.

Joseph Carman Commission and
Manufacturer's Agent.
WINNIPEG, MAN.

REPRESENTING:—Peck Bros. & Co., London,
Eng., Teas, Coffees, Spices; Kilburn & Co., Cal-
cutta, India, Teas, Jute Sacks, etc.; Lever Bros.,
Liverpool England, Sunlight Soap; Ireland Natu-
ral Food Co., Toronto, Ont., Breakfast Cereals;
Leonard Bros., St. John, N. B., and Montreal,
Boneless Fish; Wright & Copp, Toronto, Ont.,
Imperial Cheese and Snider's Soupes, etc.

We are open for a few more good agencies.
Correspondence solicited. Refer to any of the
above.

JAS. DICKSON & CO.,

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

Eggs are firmer at 11 1/2 to 12c.; Butter is also
firmer at 18 to 21c.; Cheese 10 1/2 to 11 1/2c.; Dried
Apples easy at 4 1/2c.; Green Apples in demand at
1.00 to \$2.00; Beans 1.30 to \$1.50; Honey 8c. for
Clover, 5c. for Buckwheat; Pure Maple Syrup
90c. for imperial gall.

Consignments of Above
Solicited.

J. F. Young & Co.

Produce Commission.

74 FRONT ST., EAST

TORONTO . .

PARK, BLACKWELL & CO.

(Limited.)

—SUCCESSORS TO—

JAS. PARK & SON.
TORONTO.

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.

Write for Price List.

PUT

TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.50. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.

Sample 25c. postpaid.

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,
TORONTO.

— DEALER IN —

Bananas, Pine Apples, California, Messina
and Valencia Oranges, Lemons
dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE MCWILLIAM.

FRANK EVERIST.

MCWILLIAM & EVERIST

Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

FIGS, DATES, NUTS,

ALMERIA GRAPES, ETC.,

Florida Oranges are now arriving in car lots,
stock fine, also Messina Lemons. Will fill
all orders at lowest possible price.

J. CLEGHORN & SON

94 Yonge Street, Toronto.

California Riverside Navels

" Riverside Seedlings Oranges.

Our First Car just arrived, good color, juicy
and sweet, better stock than we have ever had.

Messina Lemons, Figs, Dates, Nuts, Almeria
Grapes, Bananas, Pines, etc., in stock. Full line
Fish and Oysters during Lent.

**WILLIAM RYAN,
PORK PACKER**

Toronto, Ont.

**HAMS, MESS PORK,
BREAKFAST BACON, SOHRT CUT,
ROLLS, LARD.**

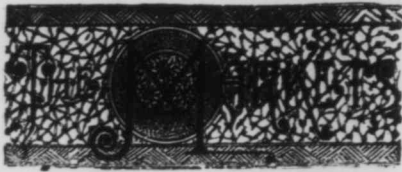
WRITE FOR PRICES.

McLAREN'S



Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.

The Best Grocers Make
a point of Keeping it al-
ways in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below and in our Prices Current necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, April 27, 1893.
GROCERIES.

Trade exhibits some improvement this week, although it is slight, the movement of merchandise still being small. The country roads are in a little better condition, and to this is doubtless largely attributable the slight improvement in business. Travellers' reports are more satisfactory. If there is one line more than another that shows the most improvement it is canned goods, but even here the wants are confined to small lots at well maintained prices. Coffees are without change here, and the outside markets are recovering from the recent slump. Dried fruits are meeting with a little better enquiry. A fairly good business is being done in spices, while rice continues quiet and unchanged. Sugar is quiet and firm at the recent advance. Syrups and molasses remain without change of any description. Teas seem to be, if anything, in rather better demand, but the movement is still light. No complaints are heard regarding payments.

COFFEES.

Trade here continues quiet and without special feature to note. The outside markets have recovered considerably from the recent drop and are now characterized by an upward tendency. Advices from New York state that good Rio grades are scarce and hard to obtain and command higher prices. The declines have been altogether in the lower grades and these have regained more than one-half what they lost. On Monday the market in New York was about $\frac{1}{2}$ c. above that of Saturday. During the decline last week, futures dropped 65 points and spot $\frac{1}{2}$ c. a pound. The local market is still bare of good coffees and prices are unchanged. We quote: Rio 20 $\frac{1}{2}$ to 22c., East Indian 27 to 30c., South American 21 to 23c., Mocha 26 to 30c., Santos 21 to 22c.

DRIED FRUIT.

A slightly improved enquiry is reported in this line, but it is not much to boast about. No special feature has developed and prices rule steady. Valencia raisins are meeting with a little better demand, that is for the better grades. Prices remain as before. The ruling price for good off-stalk fruit is around 5c. with medium going at 4c., fine at 6c. and selects in 28 lb. boxes at 7c. We quote layers at 7 to 7 $\frac{1}{2}$ c. in boxes. Demand is fair for currants. There are no changes and nothing special to note beyond the fact that outside advices would indicate a short crop

next season and the consequent higher prices. There is very little good fruit here. Finest Vostizas sell at 9 to 9 $\frac{1}{2}$ c. in cases, Patras at 6 $\frac{1}{2}$ to 7c. and Provincials at 5 $\frac{1}{2}$ to 6 $\frac{1}{2}$ c. in barrels and half-barrels respectively. A few cases of prunes are going out at 7 $\frac{1}{2}$ to 8 $\frac{1}{2}$ c. for Bosmas in cases. Dates are not much wanted and good Hallowses sell at 5 $\frac{1}{2}$ c.

NUTS.

Demand in this line is light. Brazil nuts are firm at 11 to 11 $\frac{1}{2}$ c. a pound. Sicily shelled almonds have advanced and we quote 32 to 35c. a pound; unshelled sell at 16 to 17c. Peanuts are unchanged at 13 to 14c. for roasted and 11 to 12 $\frac{1}{2}$ for green.

RICE AND SPICES.

The demand is still light for rice, buyers holding off in anticipation of lower prices when the new crop arrives, which will probably be in another month; 3 $\frac{3}{4}$ c. is still the idea for ordinary.

Spices are in fairly active demand for all grades. Whole ginger is quoted at 20 to 25c., pure white pepper at 20 to 28c., and pure black at 14 to 16c.

SUGAR.

Prices are fractionally higher than a week ago, and the market is strong at the advance. New York gained 1-16c. on granulated Monday. The demand on the Toronto market is light, being for small lots only, and there appears to be an absence of any speculative tendency. Granulated sells at 5 $\frac{1}{4}$ to 5 $\frac{1}{2}$ c., but the outside figure is the price most quoted. In yellows the range is 4 $\frac{1}{2}$ c. for dark, 4 $\frac{3}{4}$ c. for medium, 4 $\frac{1}{2}$ c. for bright, and 4 $\frac{1}{4}$ c. for cream. The refiners are strong in their views, and one of them was on Tuesday quoting 5 $\frac{1}{4}$ c. for granulated laid down here. Cables to Willett & Gray of New York report stocks in six principal Cuban ports on April 18 at 224,000 tons, and crop receipts at same ports to April 11 559,625 tons. This authority reduces former estimates of the Cuban crop to 800,000 tons against 975,000 tons last year, a decrease of 18 per cent. They also say that it may be noted that in 1892 some 30,000 tons of sugar were made in the United States from imported Cuban molasses, while this year 5,000 tons will probably cover the quantity, the remainder being manufactured in Cuba and appears in the estimate. This is a difference of from 20,000 to 25,000 tons manufactured in the United States, as well as 15,000 extra stock in Cuba at the beginning of 1892 from the preceding crop, making a total deficiency of supplies of 35,000 to 40,000 tons available from crop over and above the figures of the crop shortage.

SYRUPS AND MOLASSES.

Syrups are not by any means moving fast, but prices are steady at 2 to 3 $\frac{1}{2}$ c. in barrels and half-barrels. Molasses quiet, with New Orleans selling in barrels and half-barrels at 30 to 32c.

TEAS.

A slight improvement has developed in the demand during the last few days. The increase is principally in Ceylons, Indians, and Assams. There has been some enquiry during the last few days from the States for low and medium, and samples have, in response, been forwarded. The next six weeks or two months are expected to be marked by considerable activity. THE GROCER some weeks ago published a statement, received through a local house, in which it was stated that the Japan market was expected to open earlier than usual, but these calculations have since been knocked out by adverse weather conditions. A few

days ago Mr. Dallas, who represents Muorylan, Heeman & Co., of Yokohama, the largest shippers of Japan teas, received advices stating that the season will open about same time as last year, possibly a week later, the weather not being so favorable as expected at first. The first teas are high-priced and the second crop of medium and fine won't arrive here for the next three months, and then only in small quantities.

BUTTER AND CHEESE

The butter market is in better shape than a week ago. Receipts were rather light some days ago, but they are now getting more liberal. Receipts are still confined to large rolls there being practically no tubs arriving. Rolls selling from about 17 to 18c. seem to be most in demand, although for the choice article prices run as high as 20c. There are no creamery tubs on this market and the supply of pound prints is limited. The latter sell as before at 24 to 25c. Not much creamery is being made, preparations being made for cheese making, which begins about May 1. Some of the cheese factories have already begun operations.

The cheese market continues dull. There is no export demand and offerings are in consequence larger than the trade can take care of. Prices are easy at 11 to 11 $\frac{1}{4}$ c.

COUNTRY PRODUCE.

BEANS—Much about the same as before. Car lots of good medium hand-picked could have been obtained at \$1.35, and \$1.50 is the price jobbers are asking for a similar bean; inferior quality can be got at almost any price.

DRIED APPLES—Continue dull and easy. Most jobbers are not inclined to pay more than 4 to 4 $\frac{1}{2}$ c., while the selling price ranges from 4 $\frac{1}{4}$ to 5c.

EVAPORATED APPLES—Not much doing. Small lots are selling at 9 to 9 $\frac{1}{2}$ c., and probably this price would be paid for car lots, that being the only kind that seems to be wanted.

EGGS—If anything the market is a little steadier, although the demand is still light, but receipts are not large; 11 to 11 $\frac{1}{2}$ c. is the idea.

HONEY—Demand is still light. Sales of lots of good strained honey are reported at 7 to 8c., while for the ordinary dark article there seems to be no quotable value, dealers seemingly being glad to take what they can get.

POULTRY—Scarce and wanted, with chickens quoted higher at 80 to 90c. Turkeys are unchanged at 13 to 14c. a pound, and geese at 8 to 10c. a pound.

POTATOES—Dull and easy; 80c. seems to be about the idea for carlots on track; lots out of store are generally quoted at 90c., but they can be picked up here and there from farmers' wagons at much lower figures, some being thus obtained as low as 75c.

ONIONS—Quiet and unchanged at \$2 per barrel for red and \$2.50 per barrel for yellow.

HOPS—The feeling is dull and unsettled, 18 to 20c. seems to be the jobbing price of 92's, while for yearlings 14 to 16c. is quoted.

HOGS AND PROVISIONS.

The feeling is steadier in hogs at the moment, prices ranging all the way from \$7.25 to \$7.50, and packers are taking all that come in at these prices. Hog products seem to be a little steadier, and stocks of lard on this market are not large.

BACON—Long clear 10 $\frac{1}{2}$ c. Smoked backs are 12 $\frac{1}{2}$ to 13c., bellies 13 $\frac{1}{2}$ to 14c., rolls 10 $\frac{1}{2}$ to 10 $\frac{3}{4}$ c.

(Continued on page 20.)



NOTHING BUT THE BEST

Nothing but the best quality of Spices and Vinegar is used in the preparation of "Kent Pickles." To that fact is due their uniform high quality and the rapid increase in our sales. When you buy "Kent" Pickles you know you are getting the best.

**THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.**

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word "**BOULTER**" across the face of each label in a distinctive color. Look out for the word "**BOULTER**" if you want first class "canned goods."

**Bay of Quinte
Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.**

Fish Wholesale lots only.

FRESH, CURED AND FROZEN fish, of all kinds, from first hands, **LOWEST PRICES.**
L. H. DOBBIN, - MONTREAL.

Lytle's Pickles

THE BEAVER BRAND



PICKLES are in great demand. Sales increased last year 79 per cent. Three months this year, 121 per cent. No grocer should be without them. Order from our Travellers, or write to

**T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.**

The Lakeport Preserving Co.

Have sold out their large pack of **Tomatoes, Corn, Peas, Beans, Apples and Pumpkins,**

And which is good evidence of the quality of goods they pack, taking into consideration that they are one of the largest packers in Canada.

FACTORIES AT LAKEPORT AND TRENTON, ONT.

BANANAS

2 and 3 Cars arriving weekly and Fine Rooms for Ripening

A Trial Order Solicited

Dixon Bros., Hamilton

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

**Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.**

**Boy Brand
Corn
UNBLEACHED**



DAILEY'S

**Boy Brand
Tomatoes**



Please try them.
Can be obtained at all Leading Wholesale Houses.

**Kingsville Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.**

HAVE YOU TRIED OUR

Epicure Corn and Sifted Select Peas

If not, send for Sample Order.

Leading Grocers

Say there is nothing like them in the market. We are busy duplicating orders every day, they sell themselves.

Send for our Book—20 Receipts for preparing Epicure Corn—Mailed Free.



THE DELHI CANNING CO.

FACTORIES: Delhi, Ont., and Niagara-on-the-Lake.

CANNED GOODS.

TORONTO.

Some improvement has developed in this line during the week and a good healthy sorting up trade is being done. Tomatoes are meeting with more enquiry and there is less disposition to sell at lower prices. This increased demand is likely to be maintained for sometime, being as it now is on the eve of the opening of navigation. The demand is for the better brands selling at 95c. to \$1.00, but we quote the range at from 85c. to \$1. Reports have just been received here stating that recent shipments made to Liverpool have netted a better profit than could be obtained here for five and ten case lots. The price netted is said to be equal to 93c. here. In consequence of this a Toronto house has decided to send another carload. Peas are also in better demand than a week ago, and prices range as before at from 85c. to \$1 for ordinary and \$1.45 for sifted. Corn is in decidedly better request than a week ago, and while there has been no advance in prices they are firm at 85c. to \$1 for ordinary and \$1.25 for extra, the principal demand being for the dollar goods. Beans quiet and unchanged at 90c. to \$1. Salmon is in active demand considering the time of year. This applies more particularly to the better class of fish, ranging in prices from \$1.55 to \$1.65 for talls and \$1.70 to \$1.80 in flats. Of course lower goods are to be obtained, and a light pink can be got around \$1.30. As the present demand is likely to continue a hardening of prices is expected shortly, on account of the lightness of stocks. In lobster, the demand is active for the better grades; \$2 to \$2.10 for talls and \$2.50 for flats is about the idea. There is not much doing in sardines and prices are unchanged. Peaches remain much as before at \$2.10 to \$2.25 for 2's and at \$3.25 to \$3.75 for 3's. The demand that sprung up a couple of weeks ago for peaches continues brisk at \$1.45 to \$1.55. A good many canned apples are being exported and that keeps stocks light and prices firm. Local demand for this line is light and prices are unchanged at 85 to \$1 for 3's and \$2 to \$2.25 for gallons. Demand for other fruits is slack.

MONTREAL.

There is no demand for canned goods worth mentioning. Some of the wholesale houses are moving out small lots of tomatoes and other vegetables at about cost, but the market as a whole is extremely dull.

SURPRISE SOAP

While the best for all household use, has peculiar qualities for easy and quick washing of clothes.

We sell it! So do all the best Wholesale Grocers in Canada.

The St. Croix Soap Mfg Co.,

St. Stephen, N.B.,

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

MARKETS—Continued.

HAMS—In good demand and firm at 13c. LARD—Pure Canadian is 13 to 13½c. in tubs, 13 to 13½c. in pails and 12½ to 13c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess \$20.50, Canadian short cut \$21 to \$21.50.

DRESSED MEATS—Beef fores are 4½ to 5½c., hindquarters 6 to 8½c., veal 8 to 9½c. lamb 8½ to 9½c.

GREEN FRUIT.

There has been a falling off in the volume of business in this line owing to the cold weather. The demand for oranges lighter, more attention being given to bananas, the demand for which is heavy. Advices from California say stock of oranges is getting light and that higher prices are looked for. Receipts of bananas during the past week have aggregated some fourteen cars. There are a few strawberries on this market and they sell at from 23 to 25c. a box. Pine apples continue in demand and lemons are selling freely. There is not much demand for apples and the few wanted are generally supplied by the farmers. There is a little improvement in the English market but not sufficiently so to warrant any exporting being done. We quote as follows: Oranges—Valencias \$6.00 to \$6.50 per case; ditto, Jumbos, 8 to \$8.50 per case; Floridas \$3.25 to \$4 per box; Messinas and Palermos \$3.25 to \$3.75 per box; California seedlings, \$3 to \$3.25 per box; ditto Navals, \$3.75 to \$4.25; lemons, \$3 to \$4; bananas, \$1 to \$2.25; pineapples, extras 25c., No. 1 18 to 20c., No. 2 13 to 15c., No. 3 9 to 11c.; apples \$1 to \$2 for ordinary, while fancy brings a little more.

MAPLE SYRUP.

There is a good demand for maple syrup, but sugar is not selling very fast. While supplies are not large they are bigger than anticipated ten days ago. Syrup is quoted lower at 75 to 80c. in tins, and 85 to 90c. per imperial gallon in kegs. Maple sugar is dearer, being now quoted at 9 to 9½c. a pound.

FISH AND OYSTERS

All fresh fish are scarce, and the market is in consequence dull and featureless, without any change in prices. We quote as follows: Manitoba whitefish, 7½c.; fresh salmon, 20c.; haddock, 6c.; skinned and boned codfish, 6½c.; Labrador herring, \$3 per half bbl.; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; pike, 7c.; ciscoes, \$1.35 a hundred; finnan haddie, 7½c.; perch, \$2 to \$3 per hundred, as to size; suckers, \$3 per cwt.; blue back herring, \$2 to \$3 per hundred; oysters, \$1.20 to \$1.25 for stds., and \$1.75 for selects.

HIDES, SKINS, WOOL, TALLOW.

HIDES—There is a fair demand for all well-selected buffs and prices are steady. There is no accumulation of stock in this market, but in the country there is an accumulation owing to there being so many grubby and No. 2 hides. This kind of stock is neglected. For good selections 5¼c. is the idea, but car lots would probably go at ¼c. less, with a large proportion of No. 2 selling at 75c. to \$1 per cwt. lower.

SKINS—Calfskins are weaker, and the price has gone down from 5 to 10c. per skin, and there are expectations of a further decline, as this class of stock has been selling

SYMINGTON'S

COFFEE
ESSENCES

UNEQUALLED

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

TORONTO

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR

Oranges } Just
Lemons } Received
Bananas } Full
Lines.

LARGE LOTS A SPECIALTY.

CLEMES BROS.

Phone. 1788

TORONTO



DANIEL G. TRENCH & CO.,
CHICAGO, ILL.
CANNING FACTORY OUTFITTERS.
GENERAL AGENTS FOR
SPRAGUE MFG. CO., FARNHAM, N. Y.
CANNING MACHINERY OF ALL KINDS.

W. A. McClean & Co.
OWEN SOUND.
PORK PACKERS
CURERS OF THE
Diamond A Hams

FOR SALE—LONG CLEAR BACON,
HAMS, BACKS, BELLIES and SPICED
ROLLS.

Write for Quotations.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

“NEW” Pickles and “NEW” Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

“JERSEY BRAND” CONDENSED MILK.



It is guaranteed Pure and Unskimmed,
An excellent food for Infants.
We make only the one quality—**THE BEST.**
Buy only the **JERSEY BRAND** for all pur-
poses. Sold by Grocers, Outfitters and others.

MANUFACTURED BY
FORREST CANNING CO'Y,
HALIFAX, N.S.
STANWAY & BAYLEY, Agents, Toronto.

**STERLING
SOAP :::**

THERE is no end to the good
things grocers and con-
sumers are saying about
our **STERLING SOAP.** If quality is
considered worth anything, **STER-**
LING is the cheapest **SOAP** because
it is the **BEST.**

Manufactured by

Wm. Logan
ST. JOHN, N.B.

W. A. Carson. R. B. Morden. J. Anning.

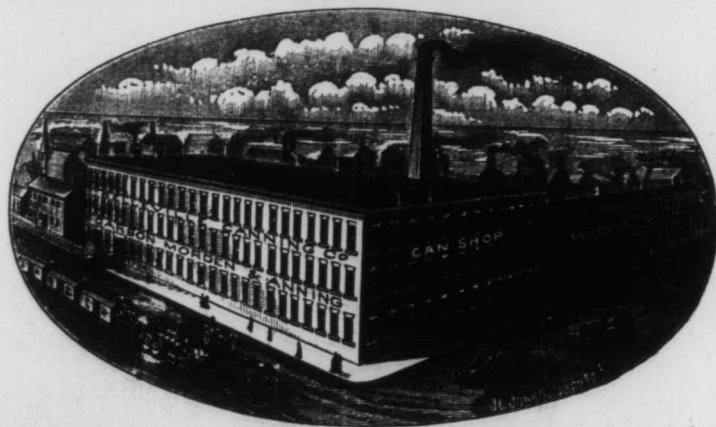
BELLEVILLE CANNING CO.
—PACKERS OF THE—

“Queen Brand”
Fruits and Vegetables.

All our goods are packed with the greatest care and clean-
liness, and as we are on the market to stay we will only
put out

FIRST-CLASS GOODS.

We respectfully ask the trade to recom-
mend this brand to their customers:



MARKETS—Continued

too high compared with the price of the articles into which it is manufactured. Jobbers are paying 7 to 8c., and are selling selects at an advance of 1c. on these figures. There are not many sheepskins coming in, and prices are nominal at \$1.35 to \$1.45.

TALLOW—Market is demoralized. Jobbers are selling good prime rendered tallow at 6c. a pound. All they are offering is 5 to 5½c., but they do not seem to be getting any at these figures. Rough is unchanged at 2½c.

WOOL—The market is quiet, and the excitement consequent upon the upward tendency of prices at the sales in London has subsided. Business was checked for the moment, as most of our manufacturers had good stocks of wool and were looking for a decline instead of an advance. The mills are running day and night. Prices in all tweed, flannel and blanket wools are well maintained. Fleece wool is nominal at 17 to 19c., clothing 25 to 26c., Canada South Down 27 to 28c.; white Indian, suitable for blankets, 17 to 19c., gray East Indian 11 to 13c., B.A.'s white clothing 32 to 34c., cross breeds 26 to 28c., Canada extra 25 to 27c. Canada super is scarce and good selection would readily fetch 23c.

SEEDS

Trade generally is quiet. Red clover is quoted 15c. per bushel lower. Alsike is scarce and higher. A good jobbing trade is being done in timothy, but prices are lower in sympathy with the Western market. Prime red clover is quoted at \$8.70 to \$8.85, extra choice \$8.85 to \$9, and \$9 to \$9.15 for Mammoth or Large Lake. Alsike runs all the way from \$7.80 for good to \$8.90 for choice. Timothy sells at \$2.45 to \$2.50 for choice, \$2.53 to \$2.65 for extra, and \$2.65 to \$2.80 for unhulled flail threshed.

PETROLEUM.

The Petrolea Advertiser in its weekly report, says: "During the past week there has been very little change on the face of matters in connection with the trade. The demand for crude has not grown any brisker, but though there is no excitement to be seen there is yet a fair, steady trade going on just the same. The Imperial Oil Company are taking in most of the crude and prices range about \$1.15 f.o.b. Imperial Co's refinery. What the future may have in store for us can only be a matter of conjecture; there are so many circumstances liable to arise, the influence of which may work entirely antagonistic to the general desire, that it would be folly to prophecy on the matter. The indications at present all point to a lively trade, and good values this fall, and there seems to be a general disposition among holders of stock to believe that such will be the case." Refined 10c. in barrels, and 7½c. in bulk.

MARKET NOTES.

Smith & Keighley are in receipt of a fresh supply of fine Bosnia prunes.

Davidson & Hay report the arrival of Roberts' jellies and creams.

Sloan & Growther are in receipt of two car loads of fine red salmon, Britannia brand.

Advices received from New York by Warren Bros. & Boomer state that the coffee market there, after a short period of inactiv-

ity, is again firm in response to an advance of 1 to 1½c. and that another similar advance was anticipated when buyers from the west came in.

Clemes Bros. have just received three cars of bananas, among which is a car of fancy firsts.

Perkins, Ince & Co. report having received a small shipment of choice autumnal flavor Darjeeling tea.

Perkins, Ince & Co. have a choice Assam orange Pekoe which they consider exceptional value.

Sloan & Crowther have received fifty cases of Morton's fresh herrings in tall tins. The stock is excellent.

Enquiries for samples of low and medium grade teas have been received on this market from the States.

Sloan & Crowther have received a line of 500 quarter-boxes of layer Valencia raisins, "Golden" brand, which are selling rapidly.

Eby, Blain & Co. report the arrival of 77 cases of Batger's (London, Eng.) table jellies, jams and university marmalades.

Detroit jobbers are selling sugars on a combination price, and are making a profit. Chicago and Eastern houses do not attempt to cut them out.

Some satisfactory sales of Canadian canned tomatoes have been made in Liverpool and another shipment is now being made from Toronto.

A cable from Liverpool to Lockhart Watt & Scott quotes Valencia oranges higher at 17s. and Egyptian onions lower at 9s. The same firm also received a cable from Messina announcing a stiff market and advance in shelled almonds.

"I am a bull on medium and low grade Japan teas," said J. F. Eby. "I believe they will be very scarce before the new crop will be here, and I would not be surprised if we would see prices a cent higher. We will not have new teas for three months, and these will be high priced. Low grades will not arrive for some time later. The stocks in Chicago and New York are light. They bought from us last year and may again this."

A contemporary, referring the products of E. Roberts, the well known English confectioner, says: "We should like to make special mention, in closing, of Mr. Robert's invalid and table jellies, and of his Royal (patent) table cream. These are all extremely delicious. They are prepared for the table instantly, and are remarkably cheap. We commend them to the notice of all who wish to please their families or their guests, and especially to proprietors of restaurants and those who have the management of railway refreshment rooms."

MONTREAL MARKETS.

MONTREAL, April 27, 1893.
GROCERIES

Taking the grocery market as a whole the week has been a quiet one, for all the jobbers complain that the country roads are almost impassable, especially in some of the Eastern sections of Ontario and throughout Quebec. This interferes with the actual movement at the moment, but future prospects seem to be encouraging on the whole, and this week the trade has given indications of a little more activity in a general way. The fact of inland navigation opening up shortly means more business for all the houses here have been filling orders for shipment as soon as this occurs for some time back. The tone of values on all the leading staples is as firm as ever. The notable feature in this connection has been the further advance in sugar, and it is more than likely that prices on it will go still higher, for refiners are not free sellers at the moment. Teas are firm, and have furnished a limited turnover. Coffee has been unsettled in New York, but the fact has not affected prices here as yet. Spices are firm and unchanged. The molasses market is unsettled for the reason that holders in the Islands will not make buyers here a firm offer. Payments are generally reported as favorable.

SUGAR.

The boom in sugars continues, another advance transpiring on Thursday last of a sixteenth of a cent in granulated and an eighth of a cent in yellows, and the demand is active at the advance, but refiners, in the face of the strong and advancing raw markets, are refusing to accept large contracts. We now quote refiners' prices for round lots firm at 5c. for granulated and 4 to 4 1-2c. for yellows, and it is possible that there may be another advance on this basis before the week end. In fact, if our market here was on an equivalent basis with the ruling figure in New York granulated would be selling at about 5 1-4c., for latest advices from that market said that the price there was 5 1-16c. In raw advices from all primary centres reflect continued strength. London cables quote beet at 16s. 3d., for April, and 16s. 4 1-2d. for May, Java 17s. 9d., and fair refining 15s. 9d. Business in centrifugals has been done at 4 1-16c., cost and freight New York, which is equal to 4 3-16 Montreal.

SYRUPS AND MOLASSES.

The molasses market is strong, and holders at the Island refuse to make any firm offers to importers here, the most recent idea being 19c. f.o.b., but we cannot learn that any business has been done at this basis. All accounts now agree about the crop being smaller than was expected. On spot values are firm at the figures quoted last week, viz., 33 1-2 to 34c. The market for syrup is dull, and values are more or less nominal at 13-4 to 21-4c. per lb. for Canadian in wood, and 18c. to 20c. per gallon for American.

TEAS

The tea market rules quiet, but there have been one or two round lots of Japans moved during the week at about former prices, which we quote as follows: Low grades, 18 to 14c.; good to common, 15 to 18 1-2c.; fine 19 to 21 1-2c., and finest 23 to 31c. Greens rule firm under a fair enquiry, and business in fair quantities of gunpowders has

BURNHAM'S CLAM BOUILLON.

IT IS A GREAT SUCCESS.

Grocers from all parts of the country report that it is a quick seller from the start. Order a case from your jobber at once. Every customer you sell a bottle to will thank you after using it. **Delicious Clam Broth** can be made from it in one minute, with Hot water. Three sizes, retails at 25c., 50c., and 90c., in bottles only. Order from **James Turner & Co., Hamilton, Ont.,** or write **E. S. Burnham Company, "Manufacturers," 120 Gansvort St., New York, U.S.A.**
R. H. HOWARD & CO., Toronto. ROBT. MOORE, Travelling Agent, London, Ont.

FLOUR AND FEED.

TORONTO.

Flour market continues to rule dull, and there is so much wheat in sight that millers have not the heart to buy. Mill feed continues quiet and easy. Oats are higher.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.35 to \$4.40; strong bakers' \$3.80 to \$4.10; white wheat patents, \$3.50 to \$4.00; straight roller, \$3.15 to \$3.30, low grades, per bag, \$1.00 to \$1.25; Ontario family \$3.35 to \$3.75.

Car prices are: Toronto freights—Manitoba patents, \$4.25 to \$4.40; Manitoba strong bakers' \$3.85 to \$4.10; Ontario patents, \$3.25 to \$3.50; straight roller, \$3.00 to \$3.20; extra, \$2.70 to \$2.85; low grades, per bag, \$1.00 to \$1.25.

MEAL—Oatmeal is \$4.00 to \$4.20. Cornmeal is \$3.25 to \$3.50.

FEED—Bran (ton lots) \$15.50, do (on track) \$14.50 to \$15, shorts (ton lots) \$16, ditto (on track) \$15; mixed feed \$20 to \$22, feeding corn 57 to 58c., oats 33 to 34c.

HAY—Baled timothy, demand is good and supply fair at \$9.25 to \$9.50.

STRAW—Plentiful and demand limited, at \$5.50 to \$6.

MONTREAL.

The expectations of a recovery in prices of flour from the low level which they have occupied have not been fulfilled, for when it comes to the question of making a sale the actual basis is generally as low as ever. Winter wheat \$4.00 to \$4.25; spring patents \$4.20 to \$4.30; straight rollers \$3.50 to \$3.65; extra \$3.10 to \$3.25; superfine \$2.60 to \$2.90; city strong bakers' \$4; strong bakers' \$3.75 to \$4.00.

SITUATION WANTED.

COMMERCIAL BROKER WITH FIRST CLASS connection among wholesale trade is open to take Toronto Agency for Canning Factory. Concern and goods must be first-class. Communications strictly confidential. Address BROKER, care of this paper. 19

SITUATIONS VACANT.

Advertisements for assistants in retail and wholesale houses, under this head, free.

BUSINESS CHANCES.

Advertisements inserted under this heading one cent per word each insertion.

WANTED—MANITOBA AGENCY. A MANUFACTURING firm supplying the retail trade direct, who has a re-ident agent in Winnipeg, who is a first-class man and has travellers over territory between Winnipeg and Rocky Mountains, want to hear from one good concern, who want to be well represented in that district. Apply A, CANADIAN GROCER. 18

PURE CONFECTIONERY, FINEST BISCUITS.

Manufactured by

J. McLAUGHLAN & SONS,
OWEN SOUND, ONT.

CARD'S CELEBRATED Canadian Tomato Chutnee.

A FAVORITE SAUCE
OF THE LATE

Sir John A. Macdonald

Who gave written testimony of its superior quality as a test for Hot or Cold Meats, Soups, Gravies, etc. Used by the Albany Club, Queen's Hotel and Walker House, Toronto. Sold by Whitehead & Turner, Quebec; Lightbound, Balfour & Co., Montreal; Bates & Sons, Ottawa; Wickham, Brantford; Davidson & Hay, Toronto; T. B. Escott & Co., London.

PREPARED BY

M. P. CARD,
QUELPH

The Western Milling Company (Limited.)

REGINA, ASSA.

Manufacturers of all kinds of

High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

B. M. PINCOMBE.

W. W. SUTHERLAND.

STRATHROY OATMEAL AND CORNMEAL MILLS. Pincombe & Sutherland,

STRATHROY, ONTARIO.

Manufacture by the latest improved process

The Celebrated White Eagle Brand of Rolled Oatmeal, also Standard and Granulated Oatmeal, CORNMEAL, Deseccated Rolled Wheat and Wheat Germ, put up in barrels, half barrels and bags. Write or wire us for samples and prices.

N.B.—The only mills putting up Rolled Oatmeal in Cotton Bags.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands

ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.
All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots
WALTER THOMSON, London and Mitchell.

Embros Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

MONTREAL Markets Continued.

transpired at 15 to 21c. Blacks have not furnished any business of importance and are steady at former rates.

Cables to importers here from Japan state, as we have intimated before, that the new crop will open much later than expected. In fact, instead of the market opening the first week in April, it will be fully the first week in May, and the quantity to be offered is expected to be about the same as last year.

COFFEES AND SPICES.

The market here continues steady, despite the unsettled feeling elsewhere, and some business has transpired during the week. Sales of Maracaibo have been made here at 20 1-2 to 22c., and Rio has changed hands at 19 1-2c. We quote Jamaica, 19 to 20c.; Maracaibo, 21 1-2 to 22c.; Rio, 19 to 21c.; Java, 24 to 27c.; and Mocha, 25 to 28c., these prices being for strict wholesale lots.

Advices from New York, however, to brokers here state that the market there is in a very unsettled condition owing to the failure of a large coffee firm who have branches in several European cities.

Spices continue firm, business transpiring of moderate dimensions at the prices given by us last week. We quote: Black pepper, 8 to 9c.; Pimento, 6 1-2c.; nutmegs, 50 to 52 1-2c. to \$1.

RICE.

There is no change in rice, a fairly good business moving, the sales, however, being generally of moderate quantities. We quote: Standard, \$3.85; choice, \$4; Japans, \$4.25; Louisiana, \$5.25, and Carolina, \$7.50.

DRIED FRUIT

A moderate business has transpired in Valencia raisins during the week, sales of good common off-stalk being made at 4 to 4 1-4c., and of the cheap trash at low as 3 1-2c. We quote first Valencias at 4 1-2c., common 4 to 4 1-2c. There has been some small enquiry for layers, also a few round lots being turned over during the week at 5 7-8 to 6c. Currants are quiet, and there must be very little money in them at present prices, which rule at 5 to 5 1-2c.

GREEN FRUIT.

There is little doing either in oranges or lemons, as everyone in the trade is holding off for the big auction sales. The ice has not cleared out of the Cape Rouge narrows yet, and until it does the Charingtonn can not come up. We quote oranges: Floridas, \$4 to \$4.50; California, \$2.25 to \$3; Messina, \$2.50 to \$2.75; Valencias, \$5 to \$5.50; blood oranges, \$2.25 to \$4. Lemons: Fancy, \$2.75 to \$3; and common to good, \$1.50 to \$2.

Strawberries are selling well at 25 to 30c. per box in lots of a dozen crates to jobbers.

Bananas are quiet, receipts being fair. Firsts rule at \$2.25, and seconds at \$1.50 to \$2, with common at 75c. to \$1.25.

FISH.

The season is now fairly over for pickled fish, and prices are purely nominal. In fresh fish a few lots of B.C. salmon have arrived by express, and are selling at 18 to 20c. by the case. Haddock are quiet at 3 1-2 to 4c. per lb.

BEANS.

The market is quiet and steady at \$1.60 to \$1.65 for hand picked Western, with ordinary to good \$1.25 to \$1.50, and inferior stock \$1. to \$1.10.

HONEY.

Buyers seem to be pretty well supplied and the market rules slow in consequence. Comb ranges from 9 to 13c., according to quality.

HOPS.

There is no further change in hops, but the market is as dull as ever. We quote good to choice 16 to 18c., medium 14 to 15c., and old hops 6 to 9c.

MAPLE PRODUCTS.

Syrup in the wood has been moving pretty freely at 5 1-2 to 6c., and in tins at 60 to 70c. Sugar is quiet at 6 1-2 to 8c.

ONIONS.

The market is dull and firm, the supply on this market being nearly all in the hands of one firm. Yellows move at \$3 to \$3.50, and reds at \$3 to \$3.25.

POTATOES.

As we anticipated some time ago warmer weather brought freer receipts of potatoes, and the market rules lower in consequence. Early rose has sold at 82c., and a car load of choice changed hands the other day at 90c. Whites are quoted at 70 to 75c. per bag of 90 lbs., all these figures being quite a reduction on last week's prices.

PROVISIONS.

The provision market continues quiet, but holders of pork are somewhat firmer in their views, \$21 being now the idea for Canada short cut. Smoked meats are in fair demand at steady prices. Canadian short cut, per bbl, \$20.75 to \$21; mess pork, Western, new, per bbl, \$20.50 to \$21; hams, city cured, per lb., 12 1-2 to 13 1-4c.; lard, Canadian, in palls, 12 1-2 to 13c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, com. refined, per lb., 10 1-2 to 11c.

EGGS.

There has been a fair demand for eggs during the week, and although the prices have eased off somewhat the decline is not so sharp as in former weeks. We quote 12c. the basis.

BUTTER AND CHEESE.

The cheese market fails to present anything of interest. Some new stock has, it is said, been sold at country points, but the quantity is inconsiderable, and not reliable as any indication of what the position will be when the season has a genuine opening.

The butter market continues much the same. According to all accounts holders of held dairy stock are going to have a turn in their favor shortly. Some Americans are, it is understood, looking around this market to see what can be picked up cheaply, but as stocks are not large, holders are disposed to bid a bit especially as there will soon be some boats going down below, and there is a strong probability that buyers there will want some butter with keeping qualities, and the held dairy on spot is the only supply of this description available. There is only one large line, some 1,000 boxes Kamouraska, the remainder being made up of an aggregation of small lots. New dairy is arriving in moderate quantities and meets with a fair sale on local account at 22 to 23c. Some small parcels of new creamery are also received from time to time and disposed of principally to city grocers, but the price in these cases can hardly be quoted as a regular wholesale one. New townships-dairy, 22 to 23c.; old creamery, 20 1-2 to 21c.; old dairy, 18 to 18 1-2c.

MONTREAL TRADE NOTES.

With the raw article at its present price sugar men figure that granulated made from it would cost on the inside 5 1-4 to 5 3-8c.

The fruit men are all impatiently waiting for the ice to get out of the Cape Rouge narrows so that the S.S. Char-

ington and her fruit cargo can get through. Another fruit boat, the Frene-doa, which has a cargo of 60,000 packages oranges and lemons, has been reported at Cape Ray.

Caverhill, Rose, Hughes & Co. are offering some special lines of pressed apples, in quarts this week. They also strongly recommend their Sterling corn.

Messrs. Wm. T. Costigan & Co. report several good sized orders for B.C. salmon for forward delivery at about 10c. inside of the ruling spot prices.

L. Chaput, Sons & Co. are busy on city orders. Mr. Geo. Frigon says that their spring business in this connection has been fully up to the average.

C. P. Hebert & Co. say they have no reason to complain of their orders from the country, and that as soon as navigation opens they have a lot of goods to go forward.

Cable advices from Japan this week say opening of the market for the new crop will be fully a month late. Mr. Hughes, of Caverhill, Rose, Hughes & Co., says that all early drawing teas are very firmly held.

There is some hope of the canal opening on Monday, but the chance is considered slim by a good many. There are a lot of boat orders awaiting the event, and the lateness of the season is a serious grievance with many.

Mr. Lindsay, of Kimlock, Lindsay & Co., says that their travellers report the roads in an exceptionally wretched condition throughout the townships. He attributes a good deal of the backwardness of trade to this fact.

Grocers generally expected that the refiners here would advance the price of sugar another sixteenth of a cent on Tuesday, but the cable came citing a decline of 1 1-2d. in England, and this is presumed checked the idea for the time being.

Holders of molasses at the Islands are causing dealers in the article on this market a good deal of anxiety at present. They are quite willing to listen to bids, but show a decided disinclination about making a firm offer, and the amount of cabling that is going on is a caution.

Stewart, Munn & Co. have been receiving fair orders for their lines of boneless fish, cod, etc., from the west. The firm's varied and extensive exhibit for the World's Fair at Chicago went forward last week. It consisted of several tons weight of the lines of goods which they handle, such as the boneless fish mentioned above, liquid glue, etc., etc., quite a varied and instructive illustration of the resources of our Maritime Provinces and seacoasts.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils,
Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

**FAMOUS
"STAR"**

Sugar Cured Meats
Mild, Sweet, Delicious Flavor.

All live dealers have them.
Be sure you have fresh stock

**F. W. FEARMAN,
HAMILTON, ONT.**

OUR LATEST LEADER IS

"THE NEW ERA PATTERN"

of Glassware, and it leads them all.
Each contains 39 articles, as follows:

- 3 Large Table Sets, (Sugar, Butter, Cream and Spoon Holder)
- 6 Half Gallon Pitchers.
- 9 Large Fruit Bowls, High Foot.
- 6 Large Covered Fruit Bowls, High Foot.
- 6 Large Cake Stands, High Foot.

As each article can be sold retail for 25c further comment is unnecessary.
Send for a sample case and you will order more.

JAMES A. SKINNER & CO. TORONTO AND VANCOUVER, B.C.

ESTABLISHED 1851.

WE OFFER

.. TOMATOES ..

In 3 lb. Tins

Quality Guaranteed,
at **80c.** per doz.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Saul Street, Montreal.

J. W. LANG & CO.

Tea, Sugar .
Syrup . . .
Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East
TORONTO

TEAS!

Full lines of finest values in Congous, Assams and Ceylons; also some choice lots of Young Hysons, Japans and Orange Pekoes; including an assortment of the most delicately flavored blended Teas in packages under our special brands.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
19 Front St. E., Toronto.

PINGSUEY YOUNG HYSON

IN CADDIES

Exceptionally Good Style
and Liquor.

WARREN BROS. & BOOMER,
35 and 37 Front St. East,
TORONTO, - ONT.

—: : We are offering : :—

EXCELLENT VALUES

—: IN :—

**TEAS, SYRUPS and NEW
ORLEANS MOLASSES.**

—: SPECIAL SNAP IN :—

VALENCIA RAISINS.



**Smith and
Keighley**

9 Front St. E., Toronto.

.. DARJEELINGS ..

AUTUMNAL FLAVORS

In Chests and Half Chests.

JUST TO HAND

PERKINS, INCE & Co.,
41-43 Front St. East,
TORONTO.

JOHN BURGESS & SON
SAUCE
AND
PICKLE

MANUFACTURERS,
107 STRAND Corner of the Savoy
Steps, London, W.C

Vide Sir Walter Scott's "St.
Ronan's Well," Shaps. XVI. and
XXX.

Lord Byron's "Beppo," VIII.

**EDWARD ADAMS
& CO.**

Importers of Teas

—AND—

Wholesale Grocers
LONDON, ONT.

T. KINNEAR & CO.,
TORONTO,

Are offering special value in

BROOMS

—AND—

BRUSHES

Get our prices before buying.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.
LONDON, ONT.

NEVER SELL TO DRY GOODS HOUSES.

TORONTO, April 19th, 1893.

DEAR GROCER,—In your last issue there is a report of what took place at the last meeting of the Retail Grocers' Association, and we notice that the question was asked by one worthy member of the Association whether or not the manufacturers of Morse's Mottled sold this brand of soap to dry goods houses, to which no person appeared to be able to reply. We beg to say emphatically that we do not and have never sold this specialty of ours to any but the legitimate trade, in which we cannot include dry goods houses in this connection.

Yours respectfully,
JOHN TAYLOR & CO.,

ANSWER TO CORRESPONDENTS.

DEAR GROCER,—Do you know if their are any practical works in pork-packing printed? If you know of any could you tell me where it could be procured. If you would answer the above through THE GROCER, you would greatly oblige.

A SUBSCRIBER.

[There does not appear to be any work published on pork-packing. Packers spoken to regarding the matter say that the best information regarding pork-packing is to be obtained from Cincinnati Prices Current, subscription price \$5 a year.—ED. GROCER.]

NIXEY'S BLACK LEAD.

The following is a brief description of the exhibit of W. G. Nixey, Black Lead Manufacturer, 12 Soho Square, London, England at the World's Fair. In E. department, group No. 24, position 25, corner of gangway, space occupied 6 feet square, a handsome black case polished completely with Nixey's celebrated black lead, surrounded by an iron rail, coated with Nixey's eggshell enamel Berlin black. The case is surmounted with the Royal Arms of the British Empire, the contents being as follows: At the base we notice Nixey's fraud detecting money tills, celebrated throughout the world, at various prices from 10s. 6d. to 36s. 6d. Specimens at the raw material in the refined condition of Nixey's black lead are shown in tasteful trays of Coalport China, also the material for Nixey's Soho square blue and Nixey's carvers' knife polish. On coming to the trophy the visitor will observe tier above tier, in the following order, specimen packages of Messrs Nixey's household commodities in their well known labels. "Nixey's Carvers' Knife Polish," celebrated for its complete and perfect knife polishing powers and freedom from the usual irritation found in other productions so that it does not wear the blades like others. "Nixey's Carvers' Emery Flour," unequalled for cleaning and

polishing brass, steel and metal work, equal to new. "Nixey's Soho Square Washing Blue," the most economical, purest and best; only half the usual quantity required. "Nixey's Silver Moonlight Plumbago Stove Polish" for surpassing all other light silvery plumbago polishes, surmounted by the world renowned Nixey's celebrated refined black lead, a deep lasting black polish of unrivalled brilliancy with a bust of the inventor and patentee polished with Nixey's refined black lead. Highest awards having been secured at all the recent exhibitions where shown.

BOOKKEEPING IN THE ROUGH.

Among the many odd modes of bookkeeping which have come under my observation—not excepting that of the tavern keeper who kept his accounts on the plastered walls of the room and who while absent was well-nigh bankrupted by his wife with a white-wash brush—that of my old colored friend, Uncle Cephas' struck me as the most original.

The old man, like many of his race, had mortgaged steer, cart and other pitiful belongings to buy the necessaries of life. Pay day came. The account was so much larger than he expected—being indeed hopelessly beyond his slender resources—that he disputed its accuracy most vigorously in true African eloquence, of which he was a master.

But all was without avail. The merchant, his creditor, only replied that he relied on his books, Uncle Cephas on his head, and that when it came to a question of ink against memory, the ink must carry it.

The old man affirmed that he kept books too, and that they would prove him right. The merchant asked him to produce them. The crowd which had been collected by the loud dispute tittered, for Uncle Cephas was illiteracy itself.

Nothing daunted, the old man muttered something about fetching them in the cart, climbed into that vehicle and drove off. A little later he again hove in sight, surrounded by much plunder. Aware of his oddities, the crowd was on tiptoe to see the denouement.

"Mr. Chisel," he said, addressing the merchant, as with great deliberation he proceeded to unload, "here's my books. Dese three barrels shows how much heaben dust [flour] I's had; dese corn-cob stoppers tells how many jugs er 'lasses I's toted away; dese paper strings says how many times you's wrapped up sugar an' cawfee for me; an' as to how many sides er Baltimore [bacon] I's hauled home, jes' come an' count de greasy spots in my ole cyart bottom wid yo' own eyes. Dey all tells de trufe. I's pertic'lar 'bout my books as you is 'bout yone."

By that time the merchant's bookkeeper had discovered that goods bought by a different person of similar name had been, by

mistake, charged to the old man, and that Uncle Cephas's account was the right one. But to this day the latter believes that his own unerring system of bookkeeping saved him, and he still follows it more assiduously than ever.—Kate Field's Washington.

GENERAL STORE KEEPERS SAFE.

There was a hot debate in the Local Legislature Monday on the bill to amend the Pharmacy Act. The feeling against the bill ran high, and but for the joint efforts of the leaders on both sides of the House it would not have been given a second reading. The promoter of the bill, Mr. McKay, of Oxford, assured the House that the objectionable features, namely, the attempt to prohibit the sale of patent medicines by general storekeepers, had been expunged. Notwithstanding this reassuring intimation the majority of the House was evidently prepared to throw out the measure. There are several clauses whose meaning cannot be grasped easily by laymen. For instance, certain poisons and their products are to be scheduled, but these products include disinfectants, and perhaps many articles in household use. This partly explains why the opposition is persisted in—notwithstanding the attempts to meet it. The bill was referred to a special committee, and if it passes the House in any shape, which is doubtful, it will first be very much modified.

SUGAR CANE IN THE SOUTH.

A cheerful view of cane prospects in Louisiana is published by the Planter as follows: "The winter of 1892-3 was cooler than the average. This prevented the sprouting of the early cut cane stubbles in the autumn, and under ordinary circumstances would give us a better ratoon crop this year. The cool weather has, however, continued until within the last few days, and fears have been expressed in some quarters that the stubble cane crop might turn out less good than was expected. Every examination of the stubble shows them to be sound, and only awaiting warmer weather for active germination. Cane stubbles in the black lands, which are warmer owing to their color, are already making a splendid show, fully up to ordinary seasons, indicating the beneficial effect of the cool weather last fall on their preservation. It is sandy land stubbles alone that seem so backward, and with the warm weather now prevailing, and which it is fair to expect will continue from this on, these canes will rapidly make a good showing, and we can certainly assure ourselves of better crop conditions in our fields than an average. The seed cane during the planting season was reported very good in almost every direction, and the plant cane crop now is reported as showing up finely in all quarters, and from present appearances the cane crop of 1893 will give a material increase in yield over that of 1892.

A . . .
Few . . .
Reasons
Why . . .



Spanish Blacking

EXCELS ALL OTHERS

- It contains more oil and keeps the leather softer and more pliable than any other.
- It gives a beautiful bright polish, and holds the polish longer than any other.
- It does not burn or injure the leather.
- It gives a quicker polish than any other.
- It resists dampness from the foot.
- It does not rub off on the clothing.
- It is the handsomest put up blacking in the world.
- It will never get hard or dry up, it will keep for years in any climate.
- It is altogether the best polishing blacking made or sold in Canada, and we challenge the makers of the world to produce a blacking to equal it.

The F. F. Dalley Co.
of Hamilton, Limited.



Best Value!



Sold only in Cans by the Live
Wholesale and Retail
Trade

and Manufactured by

**THE HAMILTON COFFEE
AND SPICE CO. . . .**
HAMILTON, ONT.



CHARLESTON, S.C., 13 April, 1893

THE HUNGERFORD CO., 67 Pearl St., New York.

Gentlemen:—It affords us great pleasure to testify to the merits and efficacy of your Portable XL Coffee Roaster which we now have had in use for over six months. We work it with electric power and the coffee it turns out is wonderfully even and well and quickly done. It is the best Roaster we have ever had. JOHN HURKAMP & Co.

LIGHTBOUND, RALSTON & CO.

MONTREAL

Japan Teas 13c. and up.
Japan Nibs 12½c. and up.
Ceylons, Indians, China Congous

A COMPLETE ASSORTMENT

Sugars, Syrups, Molasses, Canned Goods,
Fish, Fruit, Vegetables,

Write for Samples and Quotations.

CRITIQUES ISSUE APRIL 21.

We have been busy all week trying to buy granulated sugar at the GROCER'S quotation of 47-8c. (Our young friend has been reading the Montreal market report for that of Toronto.—Ed. GROCER.)

Yes, when you strike a Patron of Industry of the peddling type you have in hand one of the meanest and most miserable of human beings. The best element in the society has joined it for the purpose of bettering the general status of the farmer, and does not take any stock in the skin-a-ilea policy.

We are waiting for that smart Alie of a traveller who mixes your teas gratis to give us a call. A very casual thought or two will show up the utter absurdity of any man being able to do such a thing, and keep up his regular business as well.

Starch having gone up it now behooves the retailer to give up low prices and be sensible. If starch is up one cent per pound, it should be worth the difference to the consumer.

Speaking of eggs and the satisfactoriness or reverse of their shipment to the Old Land, reminds one that last year was the very worst, both as regards quality and size, which the Toronto grocers have ever had. Such a thing as giving satisfaction was always out of the question. Whether the best stock went to the Old Land, or none was to be had we say not, but here may be found the reason for the grumbling heard anent Old Land returns for consignments.

The new scheme for burglar protection reminds us of young Stern's scheme of five years ago. Much the same procedure was followed, but the poor fellow had not enough money to make it successful. Most of us invested forty or fifty dollars though before finding this interesting fact out.

The article on English weights and measures makes us think that a well balanced English salesman must be very well informed to be entirely useful. By the way, the hay becomes old after September 1st, and the 8-lb. stone only refers to one market in London. In one place in Scotland a stone of meat was 17 1-2 pounds. Many curious facts could be brought to light by a discussion on these curious usages.

That knowledge of "how to talk" is most essential to a clerk, we have in our eye a couple of clerks who do not talk at all, let alone talk enough. The consequence is that the only time you hear them saying half a dozen words together is when they are alone and getting off a yarn. Customers buy best when they have not time to think. Do not overdo it, but keep up a nice steady

conversation when selling goods, and success will surely follow. There are people with whom this rule will not work. It is important then to know also when to shut up.

The man who wrote that article on "Tobacco" does not understand the beautifully moulded businesslike principles which animate the average Toronto tobacconist. They certainly cannot be held up as patterns to anyone. Meanwhile let grocers who sell tobaccos profit by the criticisms regarding cleanliness.

Rice does not depress much in price hereabouts.

Our experience of displaying show tickets and prices is satisfactory. Care should always be taken to avoid apparent conflict with your neighbors, there being enough variety possible to obviate such opposition.

Valencia raisins are apparently firmer. There are quite a few retailers who would like to dispose of a surplus hundred boxes or so if occasion should offer.

Maple sugar items remind us that we were urged to write the daily press anent certain overstatements which recently appeared regarding maple products and their questionable purity. These sort of exaggerations always correct themselves. The only necessary comment is this: People, if they expect pure goods, must pay for them. This constant striving after cheap goods means deterioration in quality. Most of the reputable grocers in town pay whatever is asked for maple sugar and syrup and honey, leaving the price open, so as to give the producer every chance to do the fair thing. STRAIGHT MOYUNE.

CANNED GOODS GOSSIP.

General dullness in trade has led to a slight shading of prices by some holders of 3-lb. canned tomatoes on the New York market, but the majority stand out firmly for \$1.15 upward.

Gallon canned apples, New York State pack, were sold from second hands at \$2.50 per dozen. Doubtless this was an exceptional trade, yet a fair illustration of what has to be done when goods are forced for sale.—N.Y. Bulletin.

Sales agents of a well-known "outside" brand of Alaska salmon report having bids of \$1 f.o.b. San Francisco, and \$1.10 delivered in the East, for prime red fish, 1893 season pack. "Combine" prices have not yet been announced. The "outsiders" are willing to sell at \$1.05 and \$1.12 1-2 respectively.

There has been commendable effort latterly in the direction of stiffening prices for canned fruit, but weak spots may yet be discovered. For example, several thousand cases of standard California peaches were sold a few days ago at \$1.55 per dozen on the spot. The popular quotations are \$1.65 to \$1.70 for Crawfords and \$1.75 to \$1.80 for lemon clings.—N.Y. Bulletin.

It is a trifle easier to buy red Alaska salmon at \$1.15 on the spot in whole-

sale quantities. Recent arrivals by sail vessel afford a fair supply..

Since the middle of last month numerous lines of standard California canned apricots, peaches and pears have been worked off at very low prices. For example, apricots went at \$1.30 to \$1.35 per dozen, peaches at \$1.55 for Crawfords and \$1.65 for lemon clings, and pears at \$1.65 to \$1.70. Holders of Eastern canned fruit stood out against this competition for a time, but learning that the stock of Pacific Coast fruit on the spot and in transit was heavy enough to be burdensome, and that the prospects for improvement were not particularly brilliant, some owners of Delaware and Maryland stock quietly dropped their prices 10 to 20c. per dozen to facilitate business. In Baltimore, where the holdings are heaviest, there has been a reduction of 95c. for 2-lb. standards, \$1.35 to \$1.40 for 3-lb. standards, \$1.85 for 3-lb. extras, 80c. for 2-lb. seconds, 90c. for 3-lb. ple-stock, unpeeled, \$1.80 for 6-lb. do., and \$3 for gallons. At the prices named the respective lines of goods appear cheap enough to arouse more than passing attention among careful buyers, particularly those who incline to the opinion that staple groceries are a safe purchase when they may be secured at prices a good margin under the average cost to the canner. Enough cheap California stock has thus been taken up to tone the market a little; in other words, enough to move prices about 5 to 10c. per dozen above the extreme lowest prices at which sacrifice sales were made. The statement is going the rounds that heavy shipments from New York to Western points are soon to be made by rail and water routes, the rates on which are low, and that the burden of largely excessive supplies will thereby be considerably brightened. Low prices have undoubtedly helped the movement of goods into the final channels of distribution to some extent also. The present situation is not as bright as might be expected, since speculative interest is extremely languid, but, taken as a whole, the market has improved in tone during the past fortnight, and all signs are very much at fault if a good business is not affected before the new season, providing prices are kept at about the present level. Certain it is that fruits are the cheapest thing on the canned goods list, and by no means unpopular among consumers of a wide variety of canned fruit products.—N.Y. Bulletin.

Michie & Co., grocers, are going to enlarge their premises in King street west, Toronto. They will be extended through to Colborne street, and the front of the building will be of pressed brick and with casement, four stories high.

The secretary of the Toronto Board of Trade received a communication yesterday from the general manager of the Grand Trunk Railway, intimating that on and after the 14th of May, trains would be run from Toronto to Buffalo and back in connection with the New York Central connections, arriving at Buffalo at 11.50 a. m., and leaving same place at 6.30 p. m.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.
Toronto, St. John, N. B., and Montreal

BATTY'S WORLD RENOWNED PICKLES

Are on the way for the following Houses:

TORONTO:

Eby, Blain & Co. H. P. Eckardt & Co. Perkins, Ince & Co.
Sloan & Crowther. Warren Bros. & Boomer.

MONTREAL:

Caverhill, Rose, Hughes & Co. Hudon, Herbert & Cie.

HAMILTON:

James Turner & Co.

WRIGHT & COPP, Agents, Toronto.



MacLaren's ...IMPERIAL CHEESE...

IN GLASS JARS

Wholesale Grocers sell it, so do we

WRIGHT & COPP, ^{DOMINION} AGENTS, Toronto



Pure Milk or Cream Are no longer scarce
since Grocers keep ..

Highland Evaporated Cream

In hermetically sealed cans, protected against adulteration and contamination, also guaranteed as to its purity and perfection.

FOR SALE BY ALL WHOLESALE GROCERS

.. PREPARED BY ..

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL.
U. S. A.

WRIGHT & COPP, Toronto

M. F. EAGAR

GENERAL AGENT

.. AND ..

BROKER

CONSIGNMENTS SOLICITED.

18 SACKVILLE STREET,
HALIFAX, N. S.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the MOST SALABLE CONFECTION in the market, try BALALICO-RICE. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

WHEATEN FLOUR.

The roller milling method of manufacturing wheaten flour, which is displacing the older stone process, has certain disadvantages as compared with the latter. In the first place, the separated bran flour contains much gluten, but being of inferior quality it cannot be mixed with the "straight grade" flour. Again, as the germ is merely flattened during grinding only a very minute portion of it gets into the finished flour. In this way the purest product is deprived of a portion of those substances on which its flavor and baking qualities depend. Another point is that the period of maturing—between grinding and dressing—which it is customary to allow in the case of stone flour, contributes distinctly to the superiority of the former. The present invention is intended to overcome these faults, and at the same time avoid the troublesome and expensive process of manufacturing the bulk of the flour. It consists in separating at an early stage of the manufacture the germs and products rich in gluten (bran flour) either together or separately and "ageing" the same. For this purpose flour is added, and in order to hasten the extraction of the oil and flavoring matter from the germs the mixture may be heated, but not above 158 degrees F. The mixture is afterwards packed into sacks and allowed to cool and mature. The "aged" product is finally carefully dressed and purified and mixed with "straight grade" flour in order to improve the same. It is claimed that by this process that it is necessary to store only 5 to 10 per cent. of the output of a mill to improve the whole product practically to the same extent as it was improved under the old process by the storage of the whole product.

The American Agriculturist has compiled a statement from official and other sources showing the supply of hogs in America during the past thirty-three years. It shows that from a total of 33,512,877 hogs throughout the country in 1860 the aggregate fell to 25,134,569 in 1870, advanced to 47,681,700 in 1880, to 51,602,780 in 1890, and to 52,308,092 in 1892, since which time there has been, according to the report, a considerable falling off, the total given for this year being only 46,094,097, which is less than the reported supply in 1880, thirteen years ago, or about 11 per cent. less than last year, and 10 per cent. less than 1890.

A FAVORITE

Hire's Root Beer is a favorite article with all live Grocers, because it gives them a GOOD PROFIT, sells quickly, pleases their customers, and is well put up.

T. J. COOKE & Co. AGENTS

10 St. Nicholas Street, MONTREAL

P.G.. French ..Blacking..

For

Gentlemen's Boots.
Gives an Excellent Polish.
Preserves the Leather.

Pure Gold Mfg. Co., - Toronto



Tea Caddies All Sizes

Spice, Baking Powder and Tobacco Tins.

AND

TIN SIGNS, Lithographed and Japanned.

Write our nearest House for
Catalogue and Prices.

THE McCLARY M'FG COMPANY

London
Montreal

Toronto
Winnipeg

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE,
Cor. of Adelaide St., Toronto.

Strang & Co.

WHOLESALE COMMISSION
AND MANUFACTURERS' AGENTS
WINNIPEG, MAN.

Correspondence and Agencies Solicited.
We are open for a first class Canned Goods Agency.

The Norton Manufacturing Co.

E. F. Breckenridge, C. C. Warren,
President. Secretary.
Edwin Norton, W. C. Breckenridge,
Vice-Pres. Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.



Mantels, Grates and Tiles, Office
and Store Fittings and
Furnishings.

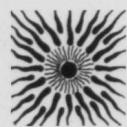


Wormy Fruit
and Leaf Blight
of Apples, Pears,
Cherries, and Plums
prevented; also Grape
and Potato Rot—by
spraying with Stahl's
Double Acting Excelsior
Spraying Outfit. Best
in the market. Thousands
in use. Catalogue describ-
ing all insects injurious to
fruit, mailed Free. Address
WM. STAHL, Quincy, Ill.



Crosse & Blackwell

CELEBRATED FOR



Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.



—SOLD BY—

All Grocers in Canada



Licorice Lozenges

Manufactured
exclusively by

YOUNG & SMYLYE,

BROOKLYN, N.Y.

These Goods can be obtained
from any of the leading first-class
houses in Canada.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

BUSINESS CHANGES.

PARTNERSHIPS FORMED AND DISSOLVED.

Houston & Betts, general merchants, Wetaskiwin, have dissolved.

M. Goldstein has been admitted a partner in the Standard Havana Cigar Co. of Ottawa.

A partnership has been registered between Israel Lecompte and Chas. N. Fortin, fruits, Montreal.

Fullerton & Ross, general merchants, Manitoba, have dissolved. W. Fullerton will continue under same style.

T. J. Chisholm, A. McGillis, and Joseph Ward have been registered proprietors of the Montreal Cold Storage and Freezing Co.

W. Griffith & Co., wholesale boots and shoes, Hamilton, have dissolved. Henry Griffith retires and Wm. Griffith continues the business. No change is made in the style of the firm.

CHANGES.

Alex. Stewart, grocer, Ottawa, is retiring from business.

W. Parrish, flour and feed, is opening out a branch at Wetaskiwin.

J. L. Beaudoin, general merchant, St. Patrick, Ont., has left.

Norris & Carey, general merchants, Edmonton, are giving up business.

Charles Egener, saloon, Hamilton, has been succeeded by H. Weidman.

John Collison, hotel, Harriston, has been succeeded by McIntosh & Bros.

James Smith, boots and shoes, Harriston, has been succeeded by R. J. Wells.

John Sinclair, butcher, Appin, has been succeeded by McLean & Mitchell.

J. Boyle, general merchant, Alexandria, has been succeeded by Barrett & Co.

E. Lecours, general merchant, Sherbrooke, Que., has been succeeded by J. Hemond & Co.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES
H. Dlusne, restauranter, Montreal, is asking an extension.

John Lapont, tobacco, etc., Brandon, Man., has assigned.

Lloyd Griffith, pressed hay dealer, Stratford, has assigned to John Hossie.

George Hurst, general storekeeper, St. Thomas, has assigned to R. H. McConnell.

Samuel Tufts, grocer, St. John, N. B., is offering to compromise at 25c. on the dollar.

W. D. Bradford, general merchant, Granby, Que., has compromised at 72½c. on the dollar.

Thomas Tugwell, Victoria, B. C., has not been able to do well as hotel keeper, he having assigned.

F. W. Long & Co., general merchants, St. Mary's have assigned to C. B. Armstrong of London.

The assignment of J. F. Ardell, general merchant, Queensville, has been transferred to Henry Barber & Co., of Toronto.

Caldwell, Tait & Wilkes have been appointed curators of the estate of Richard

Do You Handle?

ROBINSON'S PATENT BARLEY
AND
ROBINSON'S PATENT GROATS

The Best Foods on Earth for Infants and Invalids.

Write for Samples and Quotations to

Frank Magor & Co.

Agents for the Dominion. 116 St. John St., Montreal

CHAPTER IN LIMA BEANS.

There has been some decline lately in price of dried California lima beans. Spot goods as noted a day or two ago, were sold at as low as \$2.10 per bushel here, and there seems to be a few more left for which that price would be acceptable. The offerings are by no means heavy, however, and the moderate decline in prices would appear to be due chiefly to the effect of the dull condition of general trade upon some small holders, and a little pressure from quarters in which a sort of spirit of antagonism to the bull clique has been displayed at intervals of late. Thus far it does not transpire that the clique or any close friends have manifested uneasiness regarding the present situation or the outlook for the immediate future. To the contrary, they express complete confidence in the general situation, on the strength of data regarding visible supply and information on stocks at various points. The fact is not to be overlooked that self interest prompts diplomacy in the matter of giving information as to the amount of any class of goods that a merchant has on hand. Some allowance for the statements coming from jobbers, and the results of enquiries made elsewhere, with a view to getting at the true situation, is, therefore, in place. The latest facts brought to the surface indicate supplies at Western distributive points are below rather than above the normal amount. Hardly as broad a statement is volunteered regarding the stock in New York City, but most accounts go to show that the supply at other Eastern points is moderate. As for the situation in California, or the primary source of supply, reports are uniformly to the effect that comparatively few beans remain there. The quantity afloat is estimated at 60,000 bags, fully one-half of which is understood to be under syndicate control, and 50 per cent. of the balance already sold. Surface appearances are that, with several months for outlet still open, the position is not without encouraging features, and that competition from competing goods or falling off in the consumption are about the only possible obstacles in the way of steady or better prices. Still, like most lines of merchandise in the grocery trade, beans are momentarily difficult to sell in large quantities.—N.Y. Bulletin.

Smardon, boot and shoe manufacturer, Three Rivers, Que.

Johnston Bros., general merchants of Walkerton, Wiarton, Chesley, Paisley and Tara, all in the county of Bruce, have assigned to W. A. Campbell of Toronto. There is a large number of creditors and the liabilities are large.

E. Gohir & Cie, St. Laurent, Que., have assigned at the instance of James A. Emard, liabilities about \$55,000. The principal creditors are:—Garand, Terroux & Co., \$1,407; Jacques Cartier Bank, \$602; Banque du Peuple, \$2,640; Banque d'Hochelega, \$6,584; Canadian Bank of Commerce, \$1,113.

SALES MADE OR PENDING.

J. W. Phillips, grocer, etc., Hepworth, is advertising to sell out.

The stock of Frederick Eisle, boot and shoe dealer, Delhi, is advertised for sale by auction.

The stock of W. Rannie, general merchant, Caledonia, is advertised for sale by auction 28th inst.

FIRES.

Margenais, Boivin & Co., importers of wines, etc., Montreal, have been partially burned out; insured.

W. Armitage, shoe maker, Shawville, Que., has been burned out; no insurance, stock partially insured.

Trotter Bros.' warehouse and stock, Montreal, were damaged to the extent of \$50,000 by fire the other morning.

The McDonald block, Aurora, was burned 21st inst. G. L. Stevenson, grocer, was among the sufferers, his stock and contents of dwelling being consumed; insured.

DEATHS.

John Harty, general merchant, Bedford, Que., is dead.

BIG SALE OF PROVISIONS.

A big sale of hams and long clear bacon was closed on Wednesday. It consisted of some twenty cars all told. The consideration was 10 to 10¼c. for the long clear and 11¼ to 11½c. for the hams, out of pickle. The hams are known to be for export, and the bacon is supposed to be, or at least part of it. The purchase was made by Hamilton and Ingersoll firms, who are said to be attempting to corner the market.



It is more honorable to have built a dog-house than to have dreamed of building a palace.

BOOKS FOR BUSINESS MEN.

Ideas for Hardware Merchants.

By D. T. MALLETT.

This novel book is the only book ever written especially for hardware men, and every hardware merchant will find it of decided help and of intrinsic value. It tells How to Advertise a Hardware Store; How to Dress a Hardware Store Window; How to Select Seasonable Goods and How to Display Them to Best Advantage; How to Make a Success with Hardware; How to Compete with "Department Stores;" How to Turn a Credit Business into a Cash Business; How to Avoid Bad Debts and Increase Trade; How to Secure Low Quotations from Jobbers and Manufacturers; How to Arrange the Fixtures in a Hardware Store; How to Treat and Manage Clerks; How to Keep Your Accounts with the Least Labor; How to Systematize Your Business and Arrange Its Details; How to Arrange Price Lists; How to Meet Close Competitors and How to be Enterprising; How to Properly Proportion Store Expenses, and thousands of practical hints for hardware merchants. Paper cover, \$1.

How to Keep a Store.

By SAMUEL H. TERRY.

CONTENTS: The Selection of a Business; The Choice of a Locality; On Buying a Stock of Goods; Obtaining Credit on Purchases; Examination, Marking and Arranging of Goods; Advertising a Business; Employment of Clerks; The Art of Selling Goods; Selling Goods for Cash; Selling Goods on Credit; Selling for Cash and Credit Combined; Replenishing Stock; Settling for Purchases; Depreciation of Goods; Losses by Fire, Theft, etc.; Keeping Accounts; Expenses; Co-partnerships; Influence of Social Life on Business; Buying Goods at Auction; Investment of the Profits; Insolvency; Business Qualifications, etc. 12 mo, Extra Cloth, \$1.50.

300 Ways to Dress Windows.

By HARRY HARMANN.

Fully explained. For grocers, general dealers and all lines of business. 250 pages, 150 illustrations. Price, post paid, \$1.75. This includes a nickel hammer and a pamphlet on show windows. SENT FREE, a sample of Bon Ami; cleans windows, show cases, brass, etc., with a 44 page catalogue of window supplies.

Building Business.

By N. C. FOWLER.

Nath'l C. Fowler, jr., the eminent advertising doctor and expert at business, has written a book all about advertising in daily papers, weeklies, magazines, religious and agricultural papers, in street cars, signs, lithographs, novelties, calendars; about cuts and how to use them; window dressing; store decoration; points on selling; keeping accounts; everything about publicity and business outside, written from the merchant's standpoint—a book worth its price to the man who spends \$25 for printing, and the more to the extensive advertiser and merchant; 177 great advertisers answer the vexed questions of advertising, presenting individual and collective opinion of positive value—most important chapter written. Cloth \$3.75, half leather \$4.50, full leather, \$5.

Self Instruction in Practical Business Qualifications.

By CHAS. S. MCNAIR.

Size, 8½ x 11 inches, 256 pages. \$2.50

How to Sell Goods.

By B. F. CUMMINGS.

A Prize Essay, 10c.

**METHOD
IS THE
SECRET OF
SUCCESS.**

The Publishers of this paper have arranged to accept and transmit to the U. S. and Canadian publishers, orders for these books. Money should be sent by P. O. Order or register letter to

THE J. B. MCLEAN PUB. CO., LTD.

10 FRONT ST. EAST,
TORONTO.

E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.

- Tutti Frutti Gash Box. -



This Cash Box is made of the best japanned material, and is strongly put together with filled edges and locked by an A No. 1 tumbler lock.

You should have one! You will find you can make good use of it. You make two dollars profit out of the gum it contains, so that you get the Cash Box practically free. Send for circular.

Adams' & Sons Co., 11 and 13 Jarvis St., TORONTO, ONT

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

Have You Tried one of

SOMERVILLE'S

NOVELTY SELLING MACHINES

—FOR—

MEXICAN FRUIT CHEWING GUM?

SEELY'S Flavoring Extracts

have stood critical test for 31 years.

Their—
Purity, Strength and Rich Flavor
have made them the
STANDARD GOODS OF AMERICA.

The most attractive line in the market.

Send for our Illustrated Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.

THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

Nixey's Black NO DUST Lead

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace.
HIGHEST EXHIBITION HONOURS.

FOR BRIGHT, SILVERY, QUICK POLISH FOR STOVES & GRATES, ALWAYS USE

W. G. NIXEY'S
"SILVER MOONLIGHT" PLUMBAGO STOVE POLISH.

Always Bright & Beautiful. In Large Packets 1d. & 2d. each. Use only for Laundry Purposes, producing the best results.

NIXEY'S "SOHO SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT. ONLY HALF THE USUAL QUANTITY REQUIRED.

Eight 1-oz. squares in Box for 6d. Of all Grocers and Oilmen; or write to 12, SOHO SQUARE, LONDON, ENGLAND.

For Knives, Forks, Brass and Steel Work, &c., &c. Won't Wear the Blades like others.

6d. and 1s. Tins.

NIXEY'S "INVICTA" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE. Wholesale: W. G. NIXEY, London, England.

Canadian representatives:
Mr. W. Matthews, 7 Richmond St East, Toronto.
Mr. Charles Gyde, 33 St. Nicholas St., Montreal.



TANGLEFOOT

SEALED

... STICKY FLY PAPER ...

Is packed 25 double sheets and two holders in each box; 12 double sheets loose in the box and two packages, each consisting of a holder with five double sheets.

Each double sheet is separately sealed with our wax border, while permitting the easy and ready separation of the sheets, absolutely confines the soft sticky mass in its place, preventing all loss from leakage and preserving each sheet indefinitely until used.

Price, in the Eastern Provinces of Canada,

One Box - - - 60 cents.
One Case, 10 Boxes, \$5.25.

Tanglefoots is sold by all the Leading Jobbers of Canada, Druggists and Grocers.

See next Issue

Tanglefoot is the Perfection of Sticky Fly Paper.

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	1 15	
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	2 10	
Peas, 2's	0 90	1 00
" Sifted select	1 40	
Pears, Bartlett, 2's	1 75	
" Sugar, 2's	1 50	
Pineapple 2's	2 25	2 40
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
" Pin, 3's	1 75	2 00
Plums, Gr Gages, 2's	1 50	1 60
" Lombard	1 50	1 60
" Lauson Blue	1 50	1 60
Pumpkins, 3's	0 95	1 00
" gallons	3 00	3 25
Raspberries, 2's	1 40	2 10
Strawberries, choice 2's	2 15	2 25
Succotash, 2's	1 65	
Tomatoes, 3's	0 85	1 00
" Thistle" Finnan laddies	1 60	
Lobster, Clover Leaf	2 75	
" Star (flat)	2 20	
" Impr' Crown flat	2 60	2 70
" tall	1 90	2 00
" Other brands	1 80	2 00
Mackerel	1 10	1 35
Salmon, talls	1 45	1 60
" flats	1 70	1 80
Sardines Albert, 1/4's tins	13	
" 1/2's " "	20	
" Sportsmen, 1/2 genu-		
ine French high grade, key	12 1/2	13
opener		
Sardines, key opener, 1/2's	10 1/2	10 1/2
" Martiny, 1/4's	17 1/2	18
" 1/2's	17 1/2	18
" Other brands, 9 1/2	16 1/2	17
" P & C, 1/4's tins	23 25	
" 1/2's	33 86	
" 3/4's	6 1/2	8
Sardines Amer, 1/4's	9 11	
" Mustard, 1/2 size, cases		
50 tins, per 100	11 00	

CANNED MEATS.

(CANADIAN)		
Comp. Corn Beef 1 lb cans	\$1 65	\$1 70
" " 2 "	2 70	2 80
" " 4 "	4 80	5 00
" " 6 "	8 75	9 00
" " 14 "	17 50	18 50
Minced Collops, 2 lb cans	2 60	
Roast Beef	1 50	
" "	2 60	2 75
" "	4 75	
Par Ox Tongue, 2 1/2 "	9 50	
Ox Tongue	7 85	8 00
Lurel Tongue	3 25	
" "	6 75	
English Brawn	2 75	2 80
Camb. Sausage	4 00	
" "	1 50	
Soups, assorted	3 25	
" "	1 80	
Soups & Bouilli	4 50	
Potted Chicken, Turkey, or		
Game, 6 oz cans	1 60	
Potted Ham, Tongue or Beef, 6		
oz cans	1 35	
Devilled Tongue or Ham, 1/2 lb		
cans	1 40	
Devilled Chicken or Turkey,		
1/2 lb cans	2 25	

Sandwich Ham or Tongue, 1/4		
lb cans	1 50	
Ham, Chicken and Tongue, 1/4		
lb cans	1 25	

CHEWING GUM.

ADAMS & SONS CO.		
To Retailers:		
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 25 5c packets	0 75	
Orange Blossom	1 50	pieces 1 00
(each box contains a bottle of high		
class perfume. Guaranteed first		
class)		
Monte Cristo	180 pieces	1 30
(with brilliant stone ring)		
Sappota	150 pieces	1 00
Sweet Fern	230	0 75
Red Rose	115 pieces	0 75
Magic Trick	115	0 75
Oolah	115	0 75
Puzzle Gum	115 pieces	0 75
Bo-Kay	150	1 00
Mexican Fruit, 36 5c. bars	1 20	
Flirtation Gum (115 pieces)	0 65	
Automatic		
Tutti Frutti Girl	800 pieces	6 00
Sign Box (new)		
Tutti Frutti cash box	800	6 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery	0 70
Lalla Rookh (all flavors) 100	0 70
Jingle Bell	1 50
Cracker	1 14
O-Dont-O	1 14
Little Jap	1 100
Dude Prize	1 144
Clock Gum comprising 500 pieces	
Gum (assorted flavors), and 1	
'Little Lord Fauntleroy' clock	
guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO.S		
Chocolate— Per lb		
French, 1/4's	6 and 12 lbs.	0 30
Caraccas, 1/4's	6 and 12 lbs.	0 35
Premium, 1/4's	6 and 12 lbs.	0 30
Sante, 1/4's	6 and 12 lbs.	0 26
Diamond, 1/4's	6 and 12 lbs.	0 22
Sticks, gross boxes, each		0 00
Cocoa, Homopac'c, 1/4's, 8 & 14 lbs	30	
" Pearl	25	
" London Pearl 12 & 18 "	22	
" Rock	30	
" Bulk, in bxs.	18	
EPP'S.		
Cocoa— per lb		
Case of 112 lbs each	0 35	
Smaller quantities	0 37 1/2	
BENSCHORP'S ROYAL DUTCH COCOA.		
Boxes each 12 lbs		
1/4 lb. cans, per doz	82 40	
1/2 " " "	4 50	
1 " " "	8 50	

FRY'S

(A. P. Tippet & Co., Agents)		
Chocolate— per lb		
Caraccas, 1/4's, 6 lb. boxes	0 40	
Vanilla, 1/4's	0 40	
"Gold Medal" Sweet, 8 lb bxs.	0 30	
Pure, unsweetened, 1/4's, 8 lb bxs.	0 40	
" Fry's " Diamond 1/4's, 8 lb bxs.	0 26	
" Fry's " Monogram, 1/4's, 8 lb bxs.	0 26	
Cocoa— per doz		
Concentrated, 1/4's, 1 doz in box	2 40	
" 1/4's, " "	4 50	
" 1 lbs. " "	8 75	
Homopathic, 1/4's, 14 lb boxes	0 34	
" 1 lbs, 12 lb boxes	0 34	

JOHN P. MOTT & CO'S

R. S. McIndoe, Agent, Toronto.		
Mott's Broma	per lb	\$0 30
Mott's Prepared Cocoa		28
Mott's Homopac'c Cocoa (1/4)		32
Mott's Breakfast Cocoa		45
Mott's Breakf. Cocoa (in tins)		45
Mott's No. 1 Chocolate		30
Mott's Breakfast Chocolate		28
Mott's Caraccas Chocolate		40
Mott's Diamond Chocolate		25
Mott's French-Can Chocolate		18
Mott's Navy or Cooking Choc		26-27
Mott's Cocoa Nibbs		35
Mott's Cocoa Shells		5
Mott's Vanilla Chocolate stick	92 1/2	94
Mott's Confec Chocolate	33c-43	
Mott's Sweet Choc. Liquors	21c-31	

COWAN COCOA AND CHOCOLATE CO.

Cocoas— per doz		
Hygienic Cocoa in 1 lb. tins, 12		
24 and 36 lbs in box	7 25	
Hygienic Cocoa in 1/2 lb tins, 12		
24 and 36 lbs in box	3 75	
Hygienic Cocoa in 1/4 lb tins, 12		
24 and 36 lbs in box	2 25	
Cocoa Essence, pkgs, 2 and 4 doz	1 40	
in box	per lb	
Iceland Moss, in 1/4 lb pkgs, 6 and		
12 lb boxes	0 95	
London Pearl, in 1/4 lb pkgs, 6 and		
12 lb boxes	0 80	
Soluble (bulk) No. 1 in 15 and 30		
lb boxes	0 20	
Soluble (bulk) No. 2, in 15 and		
30 lb boxes	0 18	
Soluble (bulk) No. 2 in 5 and 10		
lb tins	0 20	
Nibs, any quantity	30-35	
Shells, any quantity	0 05	
Chocolates		
Queen's Dessert, 1/4 and 1/2 in 6 and		
12 lb boxes	0 40	
Diamond, 1/4, 6 and 12 lb boxes.	0 24	
" 8s.	0 28	
Mexican Vanilla, 1/4 and 1/2 in 6		
and 12 lb boxes	0 85	
Sweet Ceylon, 1/4 and 1/2 in 6 and		
12 lb boxes	0 25	
Chocolat Parisien, 5c. cakes, in		
6 lb boxes	0 30	
Royal Navy, 1/4 and 1/2, in 6 and		
12 lb boxes	0 30	
Pure Caraccas, (plain) 1/4 and 1/2, in		
12 lb boxes	0 40	
Confectioners' in 10 lb cakes	25-35	
Powder, in 15 and 30 lb boxes	0 25	
Creams, in 3 lb boxes	0 30	
Icing, 1 lb pkgs, per doz	2 25	
" 1 lb "	1 25	
Pudding, 1 lb pkgs, per doz	2 25	

WALTER, BAKER & CO'S

Chocolate—		
Pre'm No. 1, bxs 12 & 25 lbs each	45	
Baker's Vanilla in bxs 12 lbs each	55	
Caraccas Sweet bxs 6 lbs each, 12		
bxs in case	40	
Best Sweet in bxs, 6 lbs. each, 12		
boxes in case	30	
Vanilla Tablets, 416 in box, 24 bxs		
in case, per box	4 00	
German Sweet Chocolate—		
Grocers' Style, in cases 12 boxes,		
12 lbs each	30	
Grocers' Style, in cases 24 boxes, 6		
lbs each	30	
48 Fingers to the lb., in cases 12 bxs		
12 lbs each	30	
48 Fingers to the lb., in cases 24 bxs		
6 lbs each	30	
8 Cakes to the lb., in cases, 24 bxs		
6 lbs. each	32	
Soluble Chocolate—		
In canisters, 1 lb., 4 lb., and 10 lb.	56	
Cocoa—		
Pure Prepared, bxs, 12 lbs each	42	
Cracked, in bxs, 12 lbs., each, 1/2 lb.		
papers	35	
Cracked, in bags, 6, 10 and 25 lbs.		
each	30	
Breakfast Cocoa—		
In bxs 6 & 12 lbs., each, 1/2 lb., tins	48	
In boxes, 12 lbs., each, 1 lb tins,		
decorated canisters	50	
Cocoa Shells, 12's and 25's	10	
Broma—		
In boxes, 12 lbs., each, 1/2 lb. tins	45	

MIENIER FABRICANT DE CHODLAT.

Paris et Noisel.			
	Per 120 lb.	Per 12 lb.	
case lot.	case lot.	box.	
per lb.	per lb.	per lb.	
Yellow wrapper	\$0 34	\$0 36	
Chamois	0 43	0 48	
Pink	0 50	0 56	
Blue	0 58	0 66	
Green	0 50	0 56	
Lilac	0 58	0 66	
Bronze	0 65	0 74	
White Glace	0 73	0 83	
Premium	0 88	0 42	
Fancy Chocolates.			
Fingers—			
40 in a box, per box	36	40	
20 " " "	36	40	
Croquettes—			
Yellow wrap.	2 70	3 00	
Pink	3 75	4 20	
Green			
Croquettes are packed 12 1/2 lb. pack-			
ages in a box, and 8 boxes in a case.			
Pastilles—			
Yellow wrapper per lb	40	45	
Pink	55	60	
Green	55	60	
Each case contains 54 1 lb packages or			
108 1/2 lb packages.			



Highland Brand Evaporated Cream, per case, per doz 1 lb tins. 7 25

Prices current, continued.

CHERRY'S IRISH		Fancy - Chicken Gumbo, Or Tail, Consomme Bouillon, Mulligatawny, Mutton Broth, Beef, Pea, Printanir, Julienne Vermicelli, Vegetable 4 25 LMA & FRERIN'S per doz Worcester Sauce, 1/2 pints.. \$3 50 \$3 75 pints 6 25 6 50
NUTS. per lb		LAZENBY & SONS Per doz
Almonds, Ivica 14 1/2 15	" Tarragona 16 16 1/2	Pickles, all kinds, pints 3 25
" Farnagetta 14 1/2 15	" " 14 1/2 15	" quarts 6 00
Almonds, Shelled Valencia 28 32	" " 45 50	Harvey Sauce-genuine-1/2 pt 3 25
" " Canary 28 30	Brazil 14 1/2	Mushroom Catsup " 2 25
Cocoonuts 5 6	Filberts, Sicily 10 1/2	Anchovy Sauce " " 3 25
Peanuts, roasted 13 14	" " 11 15	
" green 11 12 1/2	Walnuts, Grenoble 15 16	
Walnuts, Grenoble 15 16	" Bordeaux 10 11	
" " 12 13	" Naples, cases 12 13	
	" Marbots 12 13	
	" Chilis 12 13	
PETROLEUM.		PRODUCE.
bbl lots, Toronto... Imp. gal	Canadian 0 14 1/2 \$0 15	DAIRY. Per lb
Carbon Safety 0 17 0 18	Canadian Water White 0 20 0 22	Butter, creamery, tubs. \$0 22 \$0 25
Amer'n Prime White 0 23	" " limed 0 27 0 00	" dairy, tubs, choice 0 20 0 22
" Water White 0 24 0 25	Photogene 0 27 0 00	" " medium 0 15 0 20
(For prices at Petrolia, see Market Report.)		" low grades to com 0 15 0 20
PICKLES & SAUCES.		Butter, pound rolls 0 20 0 22
THE T. A. SNIDER PRESERVE CO.,		" large rolls 0 19 0 20
CINCINNATI.		" store crocks 0 19 0 20
Wright & Copp, Toronto, Agents,		Cheese 11 0 11 1/2
		COUNTRY
		Eggs, fresh, per doz 0 11 1/2 0 12
		" limed 1 40 1 00
		Beans 1 00 1 25
		Onions, per bbl 85 1 00
		Potatoes, per bag 0 18 0 15
		Hops, 1891 crop 0 17 0 20
		" 1892 " 0 05 0 08
		Honey, extracted 0 10 0 15
		" section 0 10 0 15
		PROVISIONS.
		Bacon, long clear, p lb. 10 1/2 0 11
		Pork, mess, p. bbl. 0 21
		" short cut 23 00 23 00
		Hams, smoked, per lb. 0 18 1/2
		" pickled 0 12
		Bellies 0 14
		Rolls 0 11
		Backs 0 13
		Lard, pure, per lb. 0 13 1/2
		Compound 0 10 0 10 1/2
		Tallow, refined, per lb. 0 08 1/2 0 07 1/2
		" rough, " 0 02 1/2

RICE, ETC.		Per lb	Silver Gloss Starch—Less trade dis.
Rice, Aracan 3 1/2 4	" Patna 4 1/2 5 1/2	" Japan 5 6 1/2	40-lb boxes, 1, 2 and 4 lb. pack'g's 9
" extra Burmah 3 1/2 4	" Java extra 6 1/2 6 1/2	" Genuine Carolina 9 10	40-lb " 1/2 lb. package 10
Grand Duke 6 1/2 6 1/2	Sago 4 1/2 5 1/2	Tapioca, (finest imported) 5 1/2 6	40-lb " assorted 1/2 and 1/4 lbs. 9 1/2
Goathead (finest imported) 5 1/2 6			8-lb " sliding covers. 9 1/2
			38 to 45 lb boxes 9
			Oswego Corn Starch—for Puddings, Custards, etc.—
			40-lb boxes, 1 lb packages 8 1/2
			20-lb " " 8 1/2
ROOT BEER.			ST. LAWRENCE STARCH CO.'S
Hire's (Liquid) per doz \$2 00			Culinary Starches—
			St. Lawrence corn starch 7 1/2
			Durham corn starch 7
SPICES.		Per lb.	Laundry Starches—
Pepper, black, pure \$0 14 \$0 16	" fine to superior 10 15	" white, pure 20 28	No. 1, White, 4 lb. Cartons 5 1/2
" fine to choice 20 25	Ginger, Jamaica, pure 25 27	" " African, " 16 18	" " Bbls 5
" " " " 18 25	Cassia, fine to pure 14 25	" " " " 18 25	" " Kegs 5
" " " " 14 25	Allspice, choice to pure 30 35	" " " " 75 1 20	Canada Laundry 4 1/2
" " " " 1 00 1 25	Mace, " " 30 35	Mixed Spice, choice to pure. 30 35	Ivory Gloss, six 6 lb. boxes, slid- ing covers 7
			Ivory Gloss, fancy picture, 1 lb packs 7
			Patent Starch, fancy picture, 1 lb. cartons 7 1/2
			Ivoryine Starch in cases of 40 packages \$3 00
STARCH.			SUGAR. c. per lb
BRITISH AMERICA STARCH CO BRANTFORD.			Granulated 5 1/2 5 20
1st Quality White Laundry—	3 lb. cartons, boxes, 36 lbs 5 1/2	Ditto bris. 175 " 5	Paris Lump, bbls and 100 lb. bxs 5 1/2 6
Ditto kegs, 100 " 5	Canada Laundry, boxes, 40 lbs 4 1/2	Brantford Gloss—	" " 50 lb. boxes 5 1/2
1 lb. fancy boxes, cases, 36 lbs 7 1/2	1 lb. fancy cartons, cases, 36 lbs. 7	1 lb. draw-lid bxs, 8 in c'te, 48 lbs. 7	Extra Ground, bbls 5 1/2
1 lb. Pure Prepared Corn—	1 lb. packages, boxes, 40 lbs 7 1/2	Challenge Prepared Corn—	" " less than a bbl 5 1/2
1 lb. package, boxes, 40 lbs 7	KINGSFORD'S OSWEGO STARCH.	Pure Starch—	Extra bright refined 4 1/2
40-lb boxes, 1, 2 and 4 lb pack'g's 8	36-lb " 3 lb. packages 8 1/2	12-lb " " 8 1/2	Bright Yellow 4 1/2
38 to 45-lb boxes 8			Medium 4
			Brown 3 90
			SALT.
			Bbl salt, car lots 1 00
			Coarse, car lots, F.O.B. 0 65
			" small lots, F.O.B. 0 85 0 90
			Dairy, car lots, F.O.B. 1 00
			" small lots 1 25
			" quarter-sacks 0 40 0 45
			Common, fine car lots 0 75
			" small lots 0 95 1 00
			Rock salt, per ton 12 00
			Liverpool coarse 0 75 0 80

W. G. A. LAMBE & CO.,
GROCERY BROKERS
TORONTO.

AGENTS FOR

The St. Lawrence Sugar Refining Co.,
MONTREAL.

**When Every other Food
is Rejected**



Can be Taken
Relished
and Digested.

The Best Food for Invalids and
Convalescents.

**Kingsford's Oswego
STARCH.**

STRONGEST. PUREST. BEST.

"THE ORIGINAL" FOR THE TABLE.

**"Silver Gloss" Kingsford's
Pure Starch. Corn Starch.**

FOR SALE BY ALL LEADING
JOBBERs IN CANADA.

T. KINGSFORD & SON
OSWEGO, N.Y.

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd., NORTHWICH, ENGLAND, MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, MONTREAL. SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued--

HIGGINS' EUREKA SALT.

Table listing HIGGINS' EUREKA SALT prices for Montreal and Toronto, including full, quarter, and sack weights.

SYRUPS AND MOLASSES.

Table listing SYRUPS AND MOLASSES prices for various types like Trinidad, New Orleans, and Porte Rico.

SOAP.

Table listing SOAP prices for Ivory Bar, John A. cake, Queen's Laundry, etc.

MORSE'S SOAPS.

Table listing MORSE'S SOAPS prices for Mikado, Eclipse, Stanley Bar, etc.

Table listing various oils and fats like White Castile Bars, Unscented Glycerine, etc.

TEAS.

Table listing CHINA GREENS and PING SUETS prices.

JAPAN.

Table listing JAPAN teas like Darjeelings, Assam Pekoes, etc.

TOBACCO AND CIGARS

Table listing TOBACCO AND CIGARS prices for British Consols, Ingots, etc.

Table listing various tobacco products like Index, Honeysuckle, etc.

EMPIRE TOBACCO COMPANY.

Table listing EMPIRE TOBACCO COMPANY products like Golden Plug, Uncle John, etc.

FANCY SWEET CHEWING.

Table listing FANCY SWEET CHEWING products like Good Luck, Empire, etc.

CIGARS--S. DAVIS & SONS, Montreal.

Table listing CIGARS prices for various brands like Panetelas, Bouquet, etc.

Table listing Cigarettes, all Tobacco-- prices for Cable, El Padre, etc.

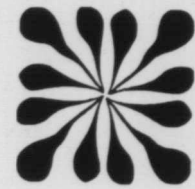
DOMINION CUT TOBACCO WORKS, MONTREAL.

Table listing DOMINION CUT TOBACCO WORKS products like Athlete, Puritan, etc.

WOODENWARE. per doz

Table listing WOODENWARE prices for Pails, Tubs, Washboards, Matches, etc.

The St. Lawrence Sugar Refining Co's



GRANULATED
and YELLOWS
and SYRUPS ..

... ARE PURE ...

No Blueing Material whatsoever is used in the
manufacture of Our Granulated

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

Travellers' Guide.

- The Alberta Hotel -
CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.
LOUIS HILLIARD, Prop.

Grand Pacific Hotel
KAMLOOPS, B.C.

The leading hotel in the city. Sample rooms convenient to stores, provided for commercial men
H. SMITH, Proprietor.

Apted Bros.

... FOR EVERY
... DESCRIPTION OF

Printing



54 YONGE ST.
TORONTO

PRICES RIGHT...
TELEPHONE 1785

ORDERS BY MAIL RECEIVE PROMPT
ATTENTION

NORTHRUP & CO.
SOUTH WHARF,
ST. JOHN, N. B.

— CANNERS AGENTS FOR —

"GOLDEN FINNAN HADDIES."

Order at once through your Wholesale Grocer, and get the first on the market. These goods were awarded highest honors, International Exhibition held at St. John, N. B., 1891.



Retail Grocers

— WILL FIND IT —

To THEIR INTEREST

— TO BUY —

**BRANTFORD
STARCHES**

*The Purest and Best
in the Market.*

**BRITISH AMERICA
STARCH CO.,
LIMITED,
Brantford, Ontario.**

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT, TREASURER.
ESTABLISHED 1849.

**THE BRADSTREET
MERCANTILE AGENCY**

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States
Canada, the European Continent, Australia and
in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and
27 Wellington St. East.
THOS. O. IRVING, Superintendent.

**THE
Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealer

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

**ORDER
IVORY BAR
SOAP**

A Customer's Life

Should be taken care of, so do not allow them wear it out upon a poor, ordinary Washboard when you can offer them

The Northern Queen

For a few cents, Only have them try the board and your reputation is made. Manufactured only by

TAYLOR, SCOTT & Co.,
TORONTO

One of the Seven Wonders of Canada

IS THAT



Fancy Vase Lamps can now be sold at prices as to be within reach of all. It is hard to explain, but there is an assortment of the most beautiful Lamps on the market, put up in lots, selling at prices to more than astonish yourself and all who come in contact with them.

GOWANS, KENT & Co., WHOLESALE AGENTS.

TORONTO and WINNIPEG.

CHAS. SOUTHWELL & Co., LONDON, ENGLAND.

ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.
SPECIALTY IN CLEAR JELLY MARMALADES

"Scotch Home Made," } Made from Seville Oranges.
"Perfection." }
"Lemon Jelly Marmalade," "Messina Lemons."
PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.

Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc. etc. All goods having their brand are exceptionally choice quality.

FULL PRICE LIST ON APPLICATION. WORKS: DOCKHEAD, LONDON, ENGLAND.

Toronto Salt Works,

128 Adelaide East,
TORONTO

Dealers in Table, Dairy, Meat Curing, Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

Florida Oranges,
Almeria Grapes,
Lemons, Cranberries,
Nuts of all kinds,
Figs and Dates.

DAWSON & CO.,
32 WEST MARKET ST.,

Telephone 1471. TORONTO.
Consignments of Produce Solicited.

FAC SIMILE OF PACKAGE.



Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, &c.,

Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT SMOKING TOBACCO

FINE GOODS OUR SPECIALTY

MUNGO CIGARS. EXCEPTIONALLY FINE.