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THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED
WEEKLY
\$200 PER YEAR


VOL. VII.

TORONTO DECEMBER, 8, 1893.

No. 49

Manufacturers
To Her Majesty

by Special Warrant
THE QUEEN





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MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCO.

MUNDO CIGARS, EXCEPTIONALLY FINE.

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Eddy's "TELEGRAPH" MATCHES

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To Arrive Shortly

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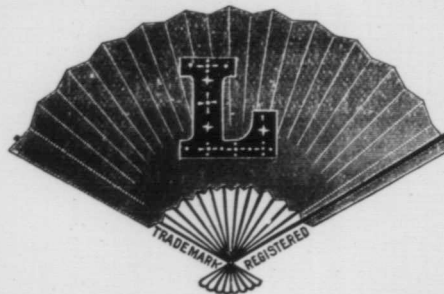
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Bags New Tarragona Almonds,
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BOUILLON.**

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J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.
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The day when tea was accounted a luxury in the home and when its consumption was confined to the rich died out before the dawn of the present generation. With the exit of that day disappeared any good and sufficient reason for the imposition of a tax upon it when there are other things more in the line of luxuries upon which a duty may be, if necessary, levied. Protectionists and Free-traders alike love to boast of the free breakfast table which their respective policies are designed to bring about, but when a tax is imposed upon tea the desideratum cannot be said to exist. Such, as is well known, is what obtains in Great Britain. There tea is one of the few articles upon which a customs duty is levied. The rate of the duty is quarter per cent. and amounts annually to something like \$100,000. Against this condition of affairs there has always been more or less opposition; and as time passes it becomes more pronounced. Lately some of the grocery associations have been taking renewed interest in the matter. Recently the subject occupied the attention of a committee of the United Kingdom Federation of Grocers' Associations, with the result that it was decided to unitedly seek to abolish the tax. The result of this

decision will be awaited with interest on this side of the Atlantic. Grocery associations are numerous in England and shoulder to shoulder their influence must necessarily be strong.

* * *

Most people make resolves of some kind or other at the waning of the old year. A good resolve for a merchant to make is to clear off as far as possible all open accounts before the end of the year. The advantage to be gained by putting this resolve into practice is mutual, the wholesaler as well as the retailer being assisted in accomplishing what they all more or less desire—a clean slate to start off the new year with. It may be next to impossible to wipe out all the old marks, but the knowledge of that ought not to deter any one from making the attempt. It is well to have an ideal which always keeps a notch or so above your reach. Every open account means so much additional labor when a new set of books are being opened up. Even if an account is not due it seems a wise thing to try and liquidate it at the end of the year, particularly when by so doing a little extra discount can be secured, for in addition to the latter inducement, it is something to feel that your load will be all the lighter thereby when entering upon the New Year. It is scarcely necessary to add that it is advisable at all times to keep your liabilities down to as small a compass as possible at the end of every month in the year as well as at the end of December.

* * *

It is obvious that if the retailer is to wipe off at the end of the year his indebtedness to the wholesaler, he must in turn make a little extra effort to collect accounts due him by the consumer. A common complaint with country merchants lately has been re-

garding the slowness with which the farmers were paying their debts. And yet it is well known that most farmers have stored up in their barns grain which they could, if they would, turn into cash; but the trouble is they will not. They are waiting for the higher prices which they are hoping will materialize some of these days, although there are but few outside the farmers themselves who share with them this hope. It was thought long ago that the bottom had been touched as to prices, but it was not. And now a good many people have given up guessing when they will. If the retailer held one or more of his staples in anticipation of an advance in prices, and by so doing was unable to meet his liabilities, it is obvious what position his creditors would assume. They would put the legal machinery to work in short order and force him either to pay his debts or assign. The legal machinery may not be so effective in the retailer's behalf as it is in the wholesaler's; and even if it was it is not likely it would be used much, judging from the past. But what most retailers need is to be a little more aggressive in trying to collect their accounts. They should remember that they are not asking a favor when they request a man to pay an account that has matured. They are seeking the collection of money value for goods given in trust with the expectation that the customer was honest and would pay for them. The merchant who had goods to sell and would not sell them at the market prices, notwithstanding that his creditors were waiting for their money, would scarcely presume to account himself honest; neither can the farmer who, while he has the produce which he can at any time turn into cash, refuses to do so and compels the retailer to wait month after month for his

We cover the ground from the Atlantic to the Pacific, and have double the circulation of any other journal in Canada.

money. What is sauce for the goose is sauce for the gander. And the retailer needs to apply a little of the same sauce to the farmer as is dealt out to him by the wholesaler.

* * *

At last a purely business man has decided to become a candidate for the chief magistracy of the city of Toronto. As a rule for some years past our mayors have been recruited from the ranks of either the politicians or the professionals. In most instances both these elements were found reposed in the occupants of the civic chair. The mismanagement and the sins of omission and commission, in a legislative sense, which followed, have naturally led most people to blame the occupants and to seek chief magistrates from the ranks of business men. In pursuance of this object the names of Mr. Brock, Col. Davidson and Mr. Kennedy have been freely canvassed the last two or three years. Last year Mr. Kennedy was formally waited upon by more than one deputation and asked to stand for the mayoralty. But each and every time he refused on the plea of business. The same plea was advanced a few weeks ago, but when his friends became so pressing in their requests, he said he would consider the matter provided a requisition satisfactory to himself was gotten up. His friends then set to work, and on Saturday morning last presented a requisition signed by some 8,000 ratepayers, among whom were the President of the Board of Trade and two of his predecessors in office, and a number of mereantile men, manufacturers, professional men and workingmen. To the prayer of this requisition he acquiesced; and he is now in the field. So far he has it to himself, Ald. Saunders having retired, while the present Mayor has not yet announced himself in either way. It is likely, however, there will be a contest. Ald. Hallam, who said that if Ald. Saunders did not oppose Mayor Fleming, should he run for a third term, he would, and now, rumor says, he will be an opponent of Mr. Kennedy if Mayor Fleming is not.

* * *

The condition in which poultry has been arriving on the Toronto market during the last few weeks calls for some remarks. Time and again have protests gone out from dealers as well as the press regarding the manner in which poultry is prepared and shipped to the different commercial centres. But year after year goes by without much im-

provement being made. This year, at least as far as the Toronto market is concerned, there seems to have been a retrograde movement; never before probably has there been so much poultry here, and seldom if ever has there been so much of inferior quality. One would think on looking at some of the shipments that everybody who had handled them had been commissioned to make a failure of them. This was especially true in regard to the turkeys and chickens. The trouble was not in regard to frame. They all had plenty of that. The trouble was that there was not enough flesh to cover the frames. It is meat, not skin and bones, that sells well. With grain as cheap as it is there is no excuse for killing and shipping poor and half-starved stuff. Another cause for complaint is in regard to dressing, and applies to well-fed and ill-fed poultry alike. The trouble in this particular instance was that too much hot water and not enough time and patience was used in plucking the feathers from the birds. Not only was the skin torn off, but a like calamity occasionally nearly befell the legs. Then to bad feeding and bad dressing was often added bad packing. Instead of being properly packed in case or crate a lot of the poultry was shoveled, like so many potatoes, into a box, not infrequently a large one. It is not necessary to describe the appearance of the contents when they reached the commission merchants. That is better imagined than described. In consequence of the bad condition in which much of the poultry arrived, chickens sold down as low as fifteen cents per pair, and turkeys and geese sold just as low comparatively. If people want to get fair prices for their poultry they must send it in well-fed, well-dressed and well-packed. For such a good market and a fair price can usually be found.

* * *

It is to be hoped the Patrons of Industry will prove more successful meddling in politics than they have meddling in business. When they imagined that one of their missions was to enlighten merchants on what percentage of profit on the invoice price of their goods they should do business they made a most egregious blunder. True they may not yet have realized it themselves, but their victims have, and that without question. In politics, however, they may find a wider and better sphere for usefulness. Their platform contains planks that are commendable, but whether we all realize this or not, one thing nearly everybody will

acknowledge: As an independent factor in politics the Patrons can do much good. But like most third parties, the best of the principles they enunciate will be absorbed by one or other of the great political parties, perhaps by both, and then the Patrons as an active factor in politics will themselves disappear. In the Western States, where the Farmers' Alliance, a kindred society, was, and is yet for that matter, so strong, disintegration has already set in, a large proportion of the lodges in Nebraska having already surrendered their charters. It will ever be thus in class legislation.

WHOLESALE AND QUOTATIONS.

We often perform unwittingly acts which would be better left undone. It is a peculiarity of human nature; and were their consequences considered many of them would be left undone.

The wholesaler would not care to acquaint the retailer with the price he paid for all the goods he is selling him. Nor would he tell the consumer if he were to approach him what the retailer paid for the goods he is furnishing him. Whatever the wholesaler might do in the one instance he would at any rate scorn to give the information asked in the second. And yet what the wholesaler would refuse to furnish if asked point blank he does unsolicited.

During the last month or so several complaints have reached THE GROCER regarding wholesale prices which have appeared in the columns of some of the daily papers. Some of these prices have been furnished to the reporters and appeared in the news columns, while others have graced the advertising columns in bold black type. It is in this latter respect that retailers have found the most cause for complaint. Now it is a house advertising tea at an extremely low price. Here it is dried fruit that can be got at Black & White's at such a figure. There it is some line of canned goods that Smith & Jones are offering at a quotation below the market price. True these prices are intended for the eyes of retailers, but unfortunately for the peace of mind of the latter other eyes than theirs see these display advertisements. The consumer, it must be remembered, reads the daily paper just as carefully as do the merchants and sometimes a good deal more so. And then, too, out of every thousand papers issued probably nine hundred of them go into the hands of consumers and only one hundred into those of the retail trade whose attention it is that the wholesaler is seeking to secure. Much discontent has been engendered in the breasts of consumers as a consequence of this practice, if one is to believe what retailers say.

When the average consumer sees the price of staple goods quoted by the wholesale house, about fifty per cent. below

what he pays the retailer he does not stop to think about quality, and many other little incidentals, but he immediately jumps to the conclusion that the latter is reaping an exorbitant profit. It is not fair to the retailer that such an erroneous impression should be allowed to go abroad. Many of the retailers are very wrathful over the matter, and some of them go so far as to assert that the wholesalers should furnish no prices whatever, either in the shape of reports or advertisements to papers that go immediately into the hands of consumers, contending that the duty of furnishing the retailer with the wholesale prices should be left to the purely trade papers that go into the hands of the trade only.

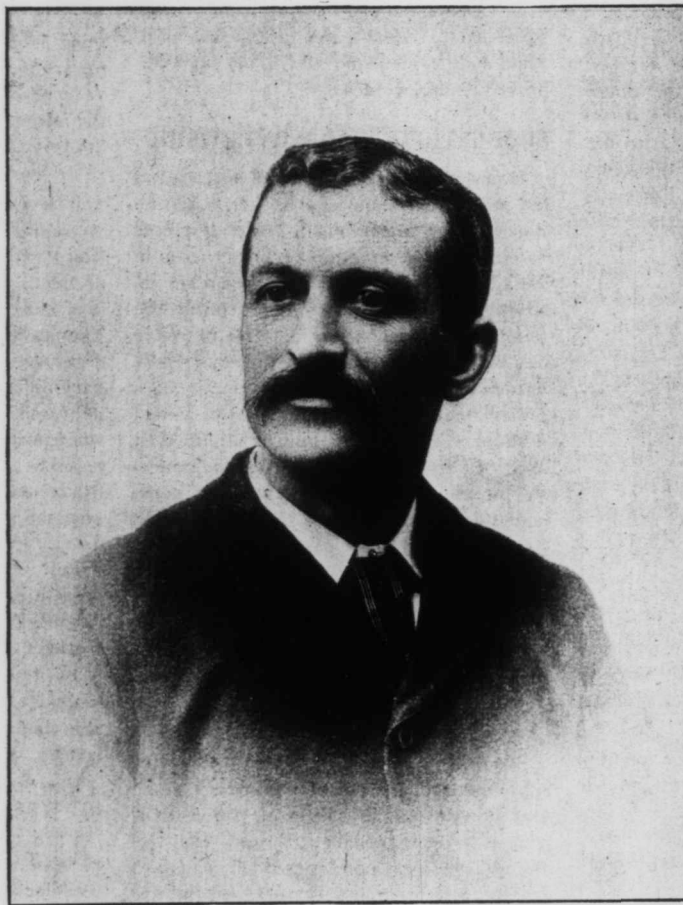
This may be probably an extreme measure to propose, but it is evident that wholesale merchants need to be more careful in the future than they have in the past in regard to the character of the information they furnish mediums that go more to the consumer than to the retailer. Some merchants there are who furnish the daily press with only a few quotations, and then only such as are well known already to nearly everybody. Freely they will furnish information as to the state of trade, its prospects and its possibilities. But at strictly wholesale prices they draw the line.

It may be said that no harm is done by telling the truth. This is all well enough, and in the witness box is only proper. But there are instances where it is nothing short of an injustice to reveal everything to the public gaze, particularly if it is likely to mislead the uninitiated and cause trouble, as was the case in the instances cited. The general does not make public his plan of campaign, the counsel his line of action, at least till his case is called. Why then should the consumer know the exact price the retailer is paying for the goods he sells him.

The day for exorbitant profits, particularly in staple goods, is gone. Competition is the great regulator of prices to-day; and any attempt that might be made to get an unduly enhanced price for any article of general use would be abortive, or even if it did get a start its career would be like that of some insects which, we are told, have their birth, existence and death in the space of one short day. No, there is no need of wholesale prices being sown broadcast among consumers on the plea of telling the truth.

LEWIS GLOVER.

"He is a first-class traveler, and there is no more popular commercial man going out of Toronto." This is the tribute that was paid to Lewis Glover, the subject of this sketch, by a friend of his. Mr. Glover was born in Peterboro', where his father for many years was a grocer and grain merchant; and it was from his father that he received his early business training. For four years he was manager of his father's mills. Then he graduated into business for himself in the pretty little town of Millbrook, where, during the six years he was there, he worked up a large trade. About seven years ago he went on the road for the Pure Gold Manufactur-



Lewis Glover.

ing Co. of Toronto, and for that firm he is still carrying the grip. His territory covers the Grand Trunk east from Toronto to Cornwall and the Midland division of that railway, taking in such towns as Peterboro', Lindsay, Cannington, Beaverton, Uxbridge, etc. To go over this ground it takes about five weeks. In Mr. Glover are combined many peculiarities requisite to a successful traveler. He is first of all a fighting man. That is not in a pugilistic sense, but in the sense that when he once sets his mind on attaining an object he hews steadily away until he gets it. Consequently he is what is termed a good worker, and for working up

a new territory his friends say he is the ideal man. He is trustworthy and honorable, and "Cheap John" methods he abhors.

CANADA AND AUSTRALIA.

The news so far received from the Hon. Mr. Bowell, our Minister of Trade and Commerce, who is at present in Australia, is not of a very definite kind. A well known member of the Montreal Board of Trade stated last week, however, that he had been informed that the Minister's letters intimated that the prospects were encouraging. The favorable attitude of the Australian press in their comments on the ob-

jects of Mr. Bowell's visit is considered to be a good sign also. They point out that Mr. Bowell's visit must of necessity be a short one, but that during the time at his disposal he will no doubt be enabled to arrive at a pretty shrewd conclusion what goods they (the Australians) require which we are in a position to supply. With regular steam service established the Australian press consider that facilities not hitherto enjoyed will lead to profitable cultivation and development of the commercial relations between the two great colonies of the Empire. They remark that already Australia takes quite a quantity of Canadian foods, but that they are secured through the middleman in the United States, but that with direct communication this will cease. The fact is mentioned that Australia, exporters of wool, fruit and mutton are taking quite an interest in the Canadian's visit; in fact, in a word, the entire tone of their comments are favorable. As both Canada and Australia are anxious to deal with each other, and as the desired steamship service is

already present, it seems to be only a matter of time before a brisk inter-colonial trade is assured.

A PLEASANT GATHERING.

There was an enjoyable gathering of about a dozen and a half members of the Montreal Wholesale Grocers' Guild at the residence of William Lightbound of Lightbound, Ralston & Co. in Sherbrooke street in that city on Wednesday evening last. Mr. Lightbound was dining his confreres in the trade, and among those who were present were Messrs. Geo. Childs of Ceo. Childs & Co., president

of the Guild; W. Kinlock of Kinlock, Lindsay & Co., the oldest member of the trade in Canada; H. Leporte of Leporte, Martin & Co.; G. St. Arnaud of Chaput, Fils & Co.; D. Lockerby of Lockerby Bros.; J. H. Semple of J. H. Semple & Co.; D. Brosseau of Brosseau & Co.; F. H. Villeneuve of J. O. Villeneuve & Co.; F. Hughes of Caverhill, Hughes & Co.; F. Morrow of Morrow & Ewing; W. Galbraith of Carter, Galbraith & Co., and Hy. Childs of G. Childs & Co. Unavoidable causes prevented the few remaining members of the Guild from being present.

Naturally with a host like Mr. Lightbound and grocers as guests there was plenty of enjoyment. Numberless were the reminiscence of the by gone golden days of the trade that were related over the board. But although it was admitted that competition was pretty keen nowadays, the gentlemen assembled did not express much reason for regret.

The inner man provided for, the genial host expressed his pleasure at having so many of his friends and competitors with him in a few appropriate remarks. This set the ball rolling. Mr. Childs the President of the Guild, in his remarks, expressed the conviction that the wholesale grocers of Montreal were as intelligent and enterprising body of men as any similar body in the world. He poked some fun at some people by remarking that these were not the only qualities they possessed, but that they also were the most benevolent as they gave their time and capital to supply their fellow men with many of the necessities of life at cost and less than cost.

Mr. Semple another of the speakers referred to many of the deceased and retired members of the trade, pointing out how they had contributed to the business prosperity of Montreal, instancing, Hon. Geo. Moffatt, Messrs. Lechie, Urquhart and others.

Some appropriate remarks also came from Mr. Laparte, who made an appeal for the cultivation of cordiality and good feeling between individual members of the trade. No one, he said, was against good healthy competition, but this did not mean that it was to be carried to a ruinous pitch. Altogether, in addition to a very pleasant evening, some good wholesome advice was exchanged and more gatherings of this kind would do the trade a world of good.

CONCERNING RETAILERS.

J. H. Ratcliffe of Stouffville, has imported a nice line of Congou tea.

J. H. Schnarr, late of Wellesley, has started a grocery store in Berlin.

A. & G. Davey, grocers, Wellesley street, Toronto, have added new fixtures to their store.

Kane & Kane, general merchants of Orillia, have made extensive alterations in

their premises. All the small rooms have been turned into one large one which is to be utilized as a show room for clothing.

F. Bastow, grocer, Gerrard and Mutual streets, Toronto, has put some new fixtures in his store.

E. A. Wood of Uxbridge, has secured the corner store next to him and will unite it to his present premises.

Paterson Bros. of Coleman's Corners have dissolved partnership. Thomas retires, and another brother named John takes his place.

Thomas Turner, formerly clerk for Robert Dutton, Barrie, who recently began business for himself in that town, is said to be doing a good trade.

R. Donald, the well-known grocer in King street east, Toronto, has put a new hardwood floor in his store, which has much improved its appearance.

SUGGESTIONS FOR ADVERTISING.

Every retail merchant who advertises, and few indeed there be who do not, might do well to keep a combined scrap and note book for the preservation of bright ideas in the advertising line that he may run across, advises a contemporary. Particularly the small retailer who has not the time to evolve original ideas himself all the time and whose business does not warrant him employing a professional "ad" writer, may be pardoned if he takes suggestions from others or even appropriates entirely the effusions of professionals in other cities. When you come across a bright "ad," or a bright suggestion for one in your trade paper, clip it out and paste it in your scrap book. When a bright idea occurs to you but which you do not care to use immediately, why, jot it down. The results of your pains will return to you after many days anyway, and perhaps next week.

FISH AND OILS.

There is no branch of trade at this port, says Montreal Journal of Commerce, which shows so great a decadence of late years as that in salt fish and oils. Fifteen years ago the wharves were lined with small schooners loaded with barrelled herring, and it was no uncommon thing for one of the large houses to have forty thousand barrels of Labrador herring on their hands at one time. In those days thousands of barrels went daily to Chicago from this city. Today not one single barrel goes from here, and only two small schooners came to Montreal this year with a pitiful lading of 100 barrels of Labrador herring between them.

The fact is the fish are no longer visiting the Labrador Coast. This year not more than five hundred barrels were taken along the whole coast and instead of the old time fleet of schooners which visited the whole stretch of sea-line from Hawke Island to Tub Harbor, picking up fifty barrels here

and hundred barrels there, not one was sent this year. It was not deemed worth while to send one specially, so what Labrador herring has reached here has come by chance craft touching in at points like Indian Tickle on speculation.

Where then does the Labrador herring that is so cheerfully sold to grocers come from? Not from Labrador at all. It is simply Newfoundland shore herring branded as Labrador, and its sale as Labrador is a direct fraud on the consumers. The Labrador herring is as superior to its Newfoundland congener as cream to skim-milk. It is fatter, whiter, more juicy and has far more flavor than the tasteless shore herring, and (if it could be got genuine) would sell at \$5.25 to \$5.50 per barrel as against \$4.50 for good French shore herring, and \$4 to \$4.25 for ordinary shore. But it cannot be got this year, and those who purchase herring under the impression that it is genuine Labrador, are very likely to be getting a good French shore herring instead.

It is perhaps as well under these circumstances that the demand for herring should be dull. The increasing use of fresh fish, canned salmon and boneless cod has undermined its popularity. Thanks to cheap and rapid transit, refrigerator cars, and improved methods of packing and freezing, fresh fish can now be delivered in excellent condition at points where formerly only salt or pickled fish were possible. Hence the consumption of fresh fish is constantly on the increase, with a corresponding decline in the demand for salt or dried. Canned salmon and canned lobster are other strong rivals, and boneless cod is rapidly growing in favor. It is carefully cleaned and put up attractively in 5, 10, 20 and 40 lb. boxes in crates 80 lbs. each. It is no trouble to the housekeeper, as it is ready for use at once, and as a result dealers can find a ready market here for all that comes.

The bank cod fishery has been very fair this year; but very little, comparatively, of the fish comes to this port. The bulk of it is dried and packed in quintals for the Mediterranean, West Indian and South American trade. This year its curing and packing shows a marked improvement. The Newfoundland fisherman have learned by bitter experience that dirty bloody fish, carelessly salted and imperfectly dried, cannot compete with French bounty-supported fish, and this year their fish is better cured, cleaner and better packed than ever before. Large green cod in this market are quoted at \$6, with No. 1s at \$5.50.

Trade in the fish oils is dull. The stock of steam refined pale seal in this city does not exceed 1000 barrels, and as the price at St. John's Nfld. is relatively higher than that here, no more is likely to come. The catch, too, was only about 130,000, and the make was not large. For steam refined 42½

cents is the market figure, and for straw seal probably 37½ cents would be paid.

Codliver oil is now coming forward from Harbor Grace in a much improved form. The Norwegian so called "frozen" process has been introduced into Newfoundland, and our native codliver oil is now fully equal to that imported from Norway. The old trouble with Newfoundland oil used to be that when it was in cold temperatures it became cloudy and thick. Now it is made at below the freezing point, and will remain clear and limpid even at twenty degrees Fahrenheit below freezing. As it stands cold just as well as the Norwegian, is equally free from stearine, and has far more "body" than Norwegian oil, it should soon supersede the latter in this market. It sells in bulk at 65 to 70 cents per gallon from first hands.

THE CURRANT SITUATION.

There is every reason to believe that the price of currants has touched its lowest point, though it can also be said that the indications do not favor any immediate or considerable advance. The price of the article was never lower, and the industry in Greece was never in such a depressed condition as is witnessed to-day. The growers have harvested the bulk of the crop, and a very large portion has already been marketed at ruinously low figures to the farmers of Greece, the returns in most in-

stances not covering the actual cost to produce by thirty-three and one-third per cent. To the enormous crop this year is due the unremunerative prices that have prevailed. When the fruit was first placed upon the home markets the season's price started at about 10s. 6d. to 11s. c. and f., but the shipments from interior sources increased there appeared a general rush to secure orders, the cables being kept warm in forwarding firm offers of stock, and the replies made in response. The market was started on the down grade, and as concessions were granted purchases were made for this country in the hope that each time bottom had been reached; but, greatly to importers' disgust, the decline was not checked until the extremely low price of 6s. 6d. in barrels was reached, a figure equivalent to about 13-8c. laid down in this market. Government aid has been anxiously sought for some time past by the poor and oppressed of that poverty stricken country, and we learn by cable that action has at last been taken by the officials there to give some relief to the needy people. The most important fact is that the Government has agreed to remove the excise duty, which action will serve to stimulate the distilling industry, and open up a channel for increased consumption among the wine producers. In addition, the Govern-

ment has reduced the export duty 3d. per cwt., and this, too, is likely to bring about favorable results upon the stock now held in speculators' and growers' hands. The Patras market has been cabled higher during the past week, the price having advanced to 7s., c. and f., or, say, an improvement of 6d. per cwt., and this improvement, it is believed, is due to the Government action. Messrs. Barff & Co., in their circular of 2nd. inst., say: "As the cultivation expenses for a large portion of the crop are advanced during winter and spring by capitalists in various places of production, it seems likely that these latter will decide to buy currants and hold them over for next year rather than make a precarious advance to growers." This market has been doing better of late, though the improvement is due almost wholly to the fact that the imports of barrel goods to this time have been nearly all distributed. Holders are demanding in most instances 21-8c., though possibly a slight fraction less can be done in view of the fact that the Plata is due next week, supplies upon which vessel can be obtained at 2c. Subsequent boats are offered at 17-8c. and 13-4c., as to date. The shipments to the United States from the opening of the season to 1st inst., have been 10,015 tons, against 6,754 tons to corresponding period last year. The total shipments to all countries for the same time have been 80,246 tons, against 66,828 tons in 1892. The above figures were prepared by Messrs. Barff & Co., Patras.—N. Y. Journal of Commerce.



**Fame Follows Merit
Wherever It Goes**

Here is the best way of proving it:

THE
MANUFACTURERS
OF

SUNLIGHT SOAP

Have been specially appointed Soap-makers to the Queen.

26 Gold Medals and other awards,

have been given to **SUNLIGHT SOAP.** But it has also obtained the **HIGHEST AWARD OF ALL—**

THE AWARD OF PUBLIC FAVOR,

which has secured for **SUNLIGHT** not only the largest sale of any soap in the world, but a sale more than double that of any other soap in the world.

GROCERS find it a pleasure to sell.

CUSTOMERS find it grand to use.

DRY GOODS.

MONTREAL MARKET.

Most of the wholesale houses are busy stock taking at present, but the fact does not prevent them from attending to the small orders which are coming in with a considerable degree of freedom.

A few orders for spring lines are being taken, but nothing very special is to note in this connection. Remittances continue fair for the season.

The great sale of dry goods which took place in New York last week of some 16,000 pieces of domestic goods attracted considerable attention on the market. It was attended by buyers from all parts of the U.S. and Canada, and the fact that values on nearly \$2,000,000 worth of goods were within 5 and 7½ per cent. of agents' prices is considered a favorable sign. Dry goods dealers here at any rate take the result of the sale as indicating that the depression south of the line was due more to uncertainty and non-confidence than anything else. These high prices make it unlikely that these goods will seriously compete with the stocks on Canadian dealers' shelves, which would not have been the case had they been sold at slaughter prices.

Wm. Agnew of Wm. Agnew & Co., who has just made a trip through the west, says that the prospects for spring orders seem to be fair enough on the whole.

Thibeau de Bros. still report a demand for striped woolen underwear, and complain of a scarcity of the article.

Wm. Kissock of Caverhill, Kissock & Co. got back from England last week. He has provided for the firm's usual fall line of spring goods.

Thomas Brophy, the senior partner in the firm of Brophy, Cain & Co., has returned from Europe. He has amply provided for the firm's usual supplies of fine goods for ladies' wear of all kinds.

Matthews, Towers & Co.'s travelers, who are out on the road, report good prospects on their spring lines of gentlemen's specialties, underwear, etc.

S. Greenshields, Son & Co. state that stock taking has not interfered with their doing a good trade on small orders, which have cleaned up quite a number of tail ends of lines of fall goods.

J. G. McKenzie & Co. consider that business is healthy, and state that there seems to be a greater degree of confidence apparent.

TORONTO.

Another clearing line noticed in Gordon, Mackay & Co.'s hosiery department is ladies' plain shaped vests. They have decided not to take them into stock if price will move them.

A practical present and one that is always acceptable for lady or gentleman is a silk umbrella. Retailers should lay in a small,

well assorted stock of fancy handles, good coverings, at moderate prices for the Xmas trade. Gordon Mackay & Co. show an attractive range in this line.

Gordon Mackay & Co. show an immense stock of Japanese silk handkerchiefs, recently added to. Being bought and paid for in silver explains the desperately low prices quoted.

Gordon, Mackay have marked down a line of shot curl cloakings from \$1.25 to 75 cents per yard. These are beautiful and effective goods, but did not catch the taste of buyers, hence the drop.

A large purchase of Jute horse blankets (lined) has just been placed on sale by Gordon, Mackay & Co. Twenty-five per cent. discount is the inducement they claim to offer. The season for this article is just on.

MANITOBA CHEESE.

Canada has long been known as a great cheese country. Our cheese exports have increased year by year, until the industry has become one of the greatest magnitude. Cheese is made in all the provinces of Canada, though to a much less extent in some provinces than in others. The province of Ontario, it is well known, takes the lead. It is gratifying to know that the quality of Canadian cheese has improved at the same time that the quantity has increased. Thus the great increase in the make has not been secured at the expense of quality. Indeed, it is no doubt the improvement in the quality which has rendered possible the great growth of the industry, for without a profitable market a large make would be of no value. The recognized quality of Canadian cheese has obtained a ready sale for the commodity in the world's consuming markets. The great fair at Chicago this year gave Canada an opportunity to show what she could do in the cheese line, and the result has been most gratifying to our cheese makers, who have had the satisfaction of securing a great victory in the competition at the World's Fair, securing as they did, the great majority of the prizes awarded. If this country needed further advertising as a producer of cheese, we have secured it at Chicago.

Manitoba is one of the provinces of Canada which is not noted for its production of cheese, but we are young yet and have lots of room to grow and improve in the industry. Manitoba only entered four cheese at the World's Fair competition, and three of these secured prizes, each standing high in their class. One of these cheese scored ninety-nine points, which was as high as that secured by any of the Ontario cheese, only a few out of the long list of Ontario cheese entered for competition reaching this degree of excellence.

It has been customary for Eastern Canada cheese makers and dealers to

sneer at the Manitoba product. They have had plenty of criticism and very little commendation for the efforts of Western cheese men. Only recently an expert in dairy science and practice, in the employment of the Dominion Government, went out of his way to criticize the Manitoba cheese industry, and in a lengthy newspaper interview he gave a very pessimistic word picture of cheese making in Manitoba.

The Commercial will not undertake to prove that Manitoba cheese is up to the average standard of the Ontario article, in point of quality. We could not expect such to be the case, considering that the industry is but in its infancy here, and that many difficulties have to be encountered in a new and sparsely settled country. At the same time, the fact that Manitoba cheese scored so high at Chicago, taking three high awards out of only four entered for competition, is an indication of what can be done here. The fact that one Manitoba cheese out of four entered, scored as high as any of the Ontario cheese, should check Eastern sneering about our product. Manitoba secured greater results than Ontario at the exhibition, in proportion to the number of cheese entered for competition, for although a long list of awards were taken by Ontario makers, their exhibits were proportionately larger, and very few came up to the standard of the finest Manitoba article.

If Manitoba can produce one cheese equal to the very finest which the most expert Ontario manufacturer can make, we can duplicate the process again. The high average standard of Ontario cheese has been reached by a long course of perseverance in endeavoring to excel, assisted and fostered by the government. The same effort we believe will secure equally favorable results in the West. Our factories are new yet, and many of them are not as well equipped as they might be, both as regards plant and building accommodation, while perhaps some of our makers are lacking in experience. Better plant will be secured in time, and experience will come with practice.

One thing which is required to improve the quality of our cheese, is more discrimination as to quality in handling the product. The way in which cheese is handled in our local markets is not such as to encourage factorymen to excel in point of quality. Cheese is not bought and sold on its merits as to quality nearly so closely in this market as it should be, and as is customary in other markets. The custom here is to follow the one price for all qualities to such an extent as to menace the welfare of the industry. This is, no doubt, due to the fact that the product is very largely consumed locally. The principle, however, is wrong. If Manitoba is to become a cheese country of importance, we should start at once to discriminate in a commercial way in handling the commodity, and our cheese makers may be depended upon to make a steady effort to improve the general quality of their output.—Commercial, Winnipeg.

A TAKING DISPLAY OF HOLIDAY GOODS

On your shelves and in your windows is effective advertising and leaves a good impression. Our stock of goods for that purpose is a varied one. Our travellers will be pleased to quote you.

An Invoice of RED LAKE HILLWATTEE TEA just to hand.

Lucas, Steele & Bristol,

TELEPHONE 447

Wholesale Grocers, HAMILTON

Special Notice for Christmas.

Now is the time to buy your holiday stock of . . .

KEEN'S :	Mixed Spice in 1 oz. Tins	Genuine Cinamon in 1 oz. Tins
	Genuine Mace "	Genuine Cayenne "
	Genuine Nutmegs "	Genuine Currie Powder "
	Genuine Cloves "	Genuine Ground Ginger in 7 lb. Tins

The Best goods in the World.
Keen's name is a Guarantee.

The trade supplied by **Frank Magor & Co.**
16 St. John Street, MONTREAL.

JAMES TURNER & CO.

HAMILTON, ONT.

WINTER DRINKS

BURNHAM'S CLAM BOUILLON is the KING

HOT BEEF TEA

JOHNSTON'S FLUID BEEF CORDIAL

LIBBY'S FLUID BEEF (white bottles)

CANNOT BE BEATEN

THE COLLECTION OF DEBTS.

The retail grocery business, with all its drawbacks, would be a tolerably pleasant and profitable avocation were it not that the grocer is so subject to losses by bad debts. As it is the depredations of the dead beat cause the ruin of hundreds of grocers every year, and the destruction of part of the profits of many other retailers, who manage to live, but with clipped wings and a fund of bitter experience. The reason for this state of things is to be found in the fact that proper legal machinery for the recovery of small debts does not exist in most of the States, the retail merchant being left defenseless against the operations of the beat. Imprudence in the granting of credit is no doubt responsible for part of the aggregate annual losses of the retail grocery trade. but it would require the wisdom of a Solomon to avoid some losses when credit is granted to customers. Charles Dudley Warner hardly exaggerated when he said that a successful retail grocer required a sagacity and ability that even the Presidency of the United States does not demand, or words to that effect. He evidently had in mind the peril which constantly surrounds the grocer in consequence of the difficulty of collecting the moneys due him. The remedy that some urge—the strict cash system—is impracticable in many cases. The retail grocery business and the cash system could only be wedded when conditions are peculiarly favorable. If groceries were in as little demand as dry goods, clothing, jewelry, furniture, etc., it would be different, but where a single purchase of either of the above mentioned classes of goods is made by a family a score or more articles are bought from the grocer. The constant traffic between the grocery store and the consumer's residence makes it inconvenient to pay over the cash in each transaction, and where the convenience of the public is concerned the merchant must give way. He must accommodate the public demand for credit, otherwise some more pliant dealer will take his place. There are a few strict cash grocers, whose existence would seem to disprove what we have just said, but how few they are. For one thing, they must rely almost entirely upon transient trade, or at least must rest content with but a part of the trade of most of their steady customers, and, therefore, must cover a wide territory, which involves the establishment of an extensive and costly delivery system. For the convenience of the consumer has to be reckoned with, and however low the prices of the strict cash grocer, if it is not convenient at times to pay cash for goods, some other dealer who will give credit gets the trade. The butcher, the baker, and the

milkman are in the same box as the grocer as regards the credit system, the custom of daily calls for orders and to deliver the goods, which is followed in those branches of business, tending to break the hard and fast rule of doing business and to establish credit, which affords a loophole for losses through dishonest debtors. But the grocers' losses are the most serious, because his customers' bills are usually larger, hence it is the grocer who is the greatest sufferer from the lack of efficient and economical collection laws.

A recent publication of the State Department at Washington was devoted to the subject of debts of honor. As the volume consisted of a number of reports of United States consuls, only the customs of foreign nations relating to the subject were treated of, but a much bulkier and more valuable volume could have been compiled from the experiences of the retail grocers of this country, for the debts due to the members of the retail grocery trade are practically neither more nor less than debts of honor, the debtor's sense of honor being the sole dependence of the grocer when money is owing the latter for supplies furnished. As to the effect upon the general standard of morality of the system which provides for the collection of the debts of the retail dealer, but makes no adequate provision for the liquidation of the consumer's obligations to the retailer, the less said the better, perhaps; but it cannot be wholesome, and if defalcations in financial institutions and dishonesty in municipal government are common at times, it may be asked how they could be otherwise when our State Legislatures, through their refusal to pass equitable collection laws, practically put a premium upon a very common form of dishonesty.

The retail grocery trade should not rest content until proper collection laws are enacted that will afford them the same protection that the manufacturer and jobber enjoy. A bill which has been termed a bill for the collection of debts due to wholesalers—but which is a very good measure, nevertheless, and which, under the title of the Torrey National Bankruptcy bill, has received general approval—is likely to be put on its passage in Congress this session, and the attention of the public will doubtless be attracted to the subject of the collection of debts by the newspaper reports of the debates in Congress. Just now, therefore, would seem to be the right time for the retail grocers' associations to agitate for State collection laws, in order that they may obtain the attention that at less favorable times would be impossible to secure. If the case of the grocers is properly put before the public we believe that the desired action of the State Legislatures would soon follow, for the interests of honest consumers and the grocers are identical, so far as the prevention of the practices of dead beats are concerned, as the entire losses of the dealers are not borne by themselves, the honest consumer, in fact, having to pay in enhanced prices a portion of the indebtedness of the "beats."—Merchants' Review.

W. S. KENNEDY

AGENT

452 St. Paul Street . . **Montreal**

Keeps stocks of the following goods :

Rowntree & Co.'s, (York, England.)

Cocoa and Chocolate Confect'y

Carr & Co.'s, (Carlisle, England.)

. . **Biscuits** . .

Craven, M. A. & Sons, (York, England.)

**Candied Peels (Special large),
Crystalized Ginger, Bottled
Confectionery, Cachous, etc.**

Gray, John & Co., (Glasgow, Scotland.)

**Jams and Marmalade in glasses
and tins, Peels, etc.**

Paterson & Sons, (Glasgow, Scotland.)

Worcester Sauce, Essence Coffee

Jamieson, J. & Co., (Glasgow, Scotland.)

Lochfyn Herrings in Kegs

Hubbard, Walter, (Glasgow, Scotland.)

Rusks in tins

Bryant & May's, (London, England.)

Matches and Vestas in tins

Parkinson & Son, (Doncaster, England.)

Butter Scotch

Robinson & Wordsworth,
(Pontefract, England.)

**Pontefract Cakes and Liquor-
ice Tit Bits.**

Marshall, James, (Glasgow, Scotland.)

Farola, Pea Flour, etc., in Pkts.

Candied Peels, assorted, in 1 lb. and ½ lb. boxes. Fragrant Bonbonieres in 5 cent phials. Gelatine Lozenges. English and American Twines. Philadelphia Caramels. English and Foreign Cheese, etc.

W. S. KENNEDY

452 St. Paul Street - Montreal

Christmas Fruits.

ELEME FIGS, 10 lb. boxes.

HALLOWEE DATES.

MALAGA RAISINS.

New French, Marbot and Grenoble Walnuts.

SEND FOR QUOTATIONS.

DAVIDSON & HAY,

36 Yonge Street, TORONTO



ESTABLISHED 6 YEARS

The "Monsoon" Brands

Of Indian and Ceylon Teas have proved themselves to be what the Canadian public want. They are RICH, FLAVORY Teas of GREAT STRENGTH. They defy competition with any other brand now offered to the trade.

In cases of 60 1 lb. or 120 1-2 lb. packets. Cases can be assorted ones and halves and Indians and Ceylons.

We are the only wholesale house in Canada that devotes its attention exclusively to Indian and Ceylon Teas.

STEEL, HAYTER & CO., Growers,

11 and 13 Front St., Toronto.

Our Patrons

Will understand that as usual we will meet them liberally in sorting for Xmas trade in what they may run short and order by express.

THE
SNOW DRIFT CO.
BRANTFORD

X. L. C. R. SOAP

\$2.25 per 4 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

The College Grounds, Adelaide St. West,
TORONTO, ONT.

BROOMS BRUSHES

WOODEN WARE WILLOW WARE

Grocers' Sundries

Walter Woods & Co., Hamilton.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.



We beg to inform our customers that we are now turning out our usual quantities of tobacco, and can fill all orders without delay.



BE SURE
AND GET THE
Dog's Head Brand

EMPIRE.
TOBACCO
Co.

MONTREAL

PERSONAL MENTION.

James Ince, of Perkins, Ince & Co., slipped and fell through McConkey's glass door Tuesday. His hand was badly cut and a physician was called in to dress it.

Robert Gowanlock with Perkins, Ince & Co. has gone back to the St. Clair Flats for the ducks he did not shoot when he was there about three weeks ago. Dick Tinning went up with him to arrange for the shipment of the birds.

George Millar, head clerk for Homer & Co. of Gravenhurst, is said to have had a fine time on his six-day hunting trip. Deer in the vicinity were plentiful, but as the silver bullets, the only kind that would penetrate the species of deer found in the locality of their camp, were scarce in the party, George was only allowed to secure one deer as the result of the six-days' hunt.

R. V. Webster, a large tea planter of Ceylon, who has been spending several days in the city, left this morning via the Northern Pacific for the coast, whence he proceeds home via Australia. Mr. Webster, in conversation with a Free Press reporter, said that Winnipeg was the first place on the American continent where good tea was given him.—Free Press, Winnipeg.

FREE DISTILLATION OF CURRANTS.

The Greek Government has decided to allow the free distillation of currants. It seems to have been the result of a movement started by the King. There is always more or less of a surplussage of currants in that country, and as a means of disposing of this the King has been encouraging distillation, but the possibilities in this direction were evidently minimized on account of the excise duty. This duty the government, according to advices received here, just removed, and currants can now be distilled free of this incubus. This will lead to a much larger consumption of currants for this particular purpose, and already a hardening tendency is observed on the market. It is said that whether the excise duty had been removed or not the growers had decided they would sell no more fruit at the current low prices even if they had to hold till the spring.

A TRICK OF TRADE.

Hundreds of men look upon A. T. Stewart's establishment as both a primary and a grammar school for the dry goods trade of this city, says N. Y. Sun, and one of these hundreds told this story the other night: "Stewart's store," he said, was opposite City Hall Park. Ball, Black & Co., jewelers, and Leary, the hatter, had stores on the block below. Stewart noticed every day that there were private carriages standing in front of these stores while the occupants were inside, and there seldom were any in front of his store. Private carriages were conspicuous in New York at that time, for there were very few of them. Stewart wanted them to stand in front of his place as an advertisement. It would give the impression that the occupants, the wealth of New York, were inside buying goods. He hit upon a scheme that kept a row of private carriages in front of his store all day. He paid the driver of each carriage a shilling a day to drive up to his door and wait there until they were wanted."

McALPIN
TOBACCO
Co.

Manufacturers,
TORONTO.



BEAVER PLUG

IS THE GENTLEMAN'S CHEW.

Our Tobaccos are now prepared for fall and winter use and will be found soft and pliable and in every way desirable.

SEE PRICES CURRENT.

Christmas ! ! !

Have you secured all the Fruits and Fancy Goods which your business will require for the Xmas Trade and Holiday Trade?

We desire to remind you that our stock is still complete although getting low in some lines. Send along your orders **now**. If our travellers are not on hand let's have your orders by Mail and they shall have good attention.

H. P. ECKARDT & CO., Wholesale Grocers, **Toronto.**

BRANDED



Valencia Raisins

Superior LAYERS, in half and quarter boxes
 Fine " " " "
 SELECTED " " "
 Superior OFF-STALK, in half boxes
 Fine " " "
 Fair " " "

Superior Packing —

YOU WILL FIND

Boeckh's Brushes & Brooms

In almost every town from OCEAN to OCEAN. They are sold in all first-class stores, as goods bearing this brand are always reliable and as represented.

CHAS. BOECKH & SONS, Manufacturers,
TORONTO.

LION "L" BRAND



MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P. Q.

PURE GOODS.
JAMS,
JELLIES,
VINEGARS,
PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL
Toronto Exhibition, 1893.

We Offer to the Trade

Ex. S.S.
"ESCALONA."

New MALAGA FRUITS, in boxes and 1/4 boxes.
 Merle's Fine Off Stalk Valencia Raisins.
 New Provincial Currants, in brls. and half brls.
 Fine Amalias Currants, in brls., half brls. and cases.

L. CHAPUT, FILS & CIE,

Wholesale Grocers - MONTREAL

SOME PEOPLE BOAST OF THEIR

Imported Pickles and Jams

But if you want a first-class article for less money, try

T. HOSKIN, 535-537 King St. West . . . **TORONTO**

LAWSON BROS. Manufacturers

of . . .
 Rolled Oats, Rolled Wheat, Flake Peas,
 Flake Hominy, Flake Barley, Wheatlets,
 Etc. Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

The College Grounds,
 Adelaide St. West, Toronto, Ont.

GEO. ROSSITER,

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
 SEND FOR PRICE LISTS

IS THE GENTLEMAN'S CHEW.

w pre-
ise and
ble and

r.

The Magnet Draws the Needle

A WORD
TO
THE WISE
IS
SUFFICIENT



Somerville's Chewing Gums Draw the People.

J. F. EBY

HUGH BLAIN

"They are all the BEST and your Customers Know it"



Have You Got Them in Stock ?

Eby, Blain & Co.

Wholesale Grocers,

TORONTO, ONT.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, Dec. 7, 1893.
GROCERIES.

Trade has not changed in character materially since a week ago. Dried fruits are still the centre of attraction. Direct shipments of new dates, figs and prunes have been arriving this week, and demand for all kinds of fruits for the holiday trade has been well maintained. Outside fruits there is not much doing. Travelers report plenty of sleighing in the country but not much business. Country merchants, they say, anticipate a fair holiday trade. A big business they do not look for. The exceedingly low price of dried fruit is expected to stimulate business in this line, and a special effort is being made, it appears, to cope with it, but even in regard to this particular, more or less caution is being exercised. No important changes in prices have been announced, and the only commodity that shows any sign of weakness is sugar. Payments seem much about as before, rather slow.

CANNED GOODS.

There is nothing materially new in the situation in regard to canned goods. Business if anything is quieter in most lines than it was, but prices are unchanged. Peas, corn and tomatoes are going out slowly as before at 80 to 85c. Canned fruits show some improvement and are in fairly active demand. We quote: Peaches, \$3 to \$3.25 for 3's, \$2.10 to \$2.25 for 2's; raspberries and strawberries, \$2 to \$2.10. Demand for salmon has slackened off some but prices remain as before. The idea as to price of good brands is \$1.25 for tall and \$1.50 for flats: Cohoes, \$1.05 to \$1.10. Lobsters are in request for the holiday trade, and a little brisker movement is reported in this line as a consequence. Ruling prices are \$1.85 to \$2.10 for tall and \$2.40 to \$2.50 for flats.

COFFEES.

The local market is again bare of Rio coffee, while a good many enquiries are heard. Prices are quoted ½c. higher on coffee. Further shipments for this market have arrived at New York. For other kinds of coffee there is the usual demand. We quote: Rio, 21 ½ to 22 ½c.; East Indian 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.; Maracaibo, 21 to 23c.

NUTS.

Demand is active, particularly for walnuts, filberts and almonds. Brazil nuts are very dear this season and as a consequence some houses are not handling them at all. Gren-

oble walnuts are scarce. New are on the way, but the trade do not know upon what steamer. New Sicily walnuts are expected to arrive here every day. We quote:—Brazil nuts 13 to 15c. a pound; Sicily shelled almonds, 28 to 32c. a pound; Tarragona almonds, 12 ½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoa nuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 ½ to 15c.; Marbot walnuts 12 to 13c.; Bordeaux walnuts 11 ½ to 12 ½c.; pecans 13 ½ to 15c.; chestnuts, \$4 per bushel; hickory, \$2.

RICE.

Business continues dull in rice at 3 ¾ to 3 ¼c. for ordinary, 5 to 5 ¼c. for Montreal Japan, and 5 ¾ to 6c. for imported Japan.

SPICES.

Demand continues active for all kinds. We quote: Pure black pepper at 13 to 15c.; pure white at 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 14 to 25c.; pure mixed spice, 30 to 35c.

SUGARS.

Sugar market remains unchanged as before. Granulated is in good demand at 4 ¾c., but yellows are dull at from 3 ½c. up. The refineries report business fair for this time of year. A bid for a round lot of granulated at a shade under the market price, made by a Toronto wholesale house was rejected.

THE GROCER'S special sugar cables from London show the course of the world's market for the past few days:

	Centrifugal. Muscovado		Beet	
	96° for refining.		Dec.	March.
	s. d.	s. d.	s. d.	s. d.
Nov. 30.....	15 6	18 0	12 5 1/2	12 9 1/2
Dec. 1.....	15 3	12 6-9	12 6 1/2	12 10 1/2
Dec. 2.....	15 3	12 6-9	12 6 1/2	12 10 1/2
Dec. 4.....	15 3	12 6-9	12 6 1/2	12 11 1/2
Dec. 5.....	15 3	12 6-9	12 6	12 11 1/2
Dec. 6.....	15 3	12 6-12 9	12 9	15 00

*November.

SYRUPS AND MOLASSES.

Demand continues fairly good for the better quality of syrups at 2 to 3 ¼c. Low grade is selling down to 1 ¼c. A fair business is also reported in molasses. We quote according to package: Trinidad 32 to 40c., New Orleans 30 to 52c., Porto Rico 38 to 46c.

TEAS.

There is not much movement in this line, although it does not seem to be any lighter than is usual at this season. Demand is principally for the better grades of Ceylons and Assams at 30 to 35c. and Young Hysons at 35 to 40c.

Last mail advices from London report Ceylons very firm and selling at full prices. In China, Congous, Ponyongs are showing remarkable value. Green teas are without material alteration, except second and third Young Hysons, which are firmer.

Brokers say the Toronto market has been on the whole quiet, dealers have been fairly well supplied, and transactions have been principally in low priced Indians and Ceylons, which are again showing good value. Japans quiet, green teas in small supply, but there have not been many enquiries for them from dealers.

DRIED FRUIT.

Dried fruit continues to absorb most of the attention on the grocery market, and as further shipments have been received supplies are ample in most cases. Valencia raisins are in active request, fine off stalk and layer selected being particularly so. The idea as to prices are: Off-stalk, 4 ½ to 4 ¾c.; fine off-stalk, 5 to 5 ½c.; selected, 6 to 6 ½c.; layers, selected, 6 ¾c. Shipments of new Sultana

raisins have been received, and they are going out well at 5 ½ to 6 ½c. Malaga raisins are in fairly active demand, although a brisker movement is expected in a few days. We quote as before; London layers, \$2.25; connoisseur clusters, \$3; dessert clusters, \$3.75 to \$4; quarter flats Dehesas, \$1.50; Bordeaux prunes 5 to 5 ¼c. There is no change. Business continues active and prices firm and unchanged. The Greek Government has decided to allow the free distillation of currants, and the foreign markets are hardening in price, presumably largely in consequence of this. Common currants are selling at 3 ¾ to 4c., but for good fruit we quote: 4 ¼ to 4 ½c. for provincials in bbls. and 4 ¾c. in half bbls.; Filiatras, 4 ¾ to 5c. in bbls., 4 ¾ to 5 ¼c. in half bbls.; Patras, 5 ¾ to 6c. for bbls., 5 ¾ to 6 ¼c. in half bbls., 6 to 6 ½c. in cases; Vostizzas, 7 to 8 ½c. in cases, 7 ¼ to 8 ¾c. in half cases; Panaritis 9 to 10c. There have been a few new Bosnia prunes in cases on the market, but they are all about cleaned out at 6 ¾ to 9c. Prunes in hogsheads are due here in a few days, and they will sell at 4 ¼ to 4 ½c. There are some new French prunes in bags on the market, and they are selling at 4 ½c. Eleme figs have been arriving during the week, and the demand is good at 10 to 12c. for 10's and at 11 ½ to 12c. for 28's. Supplies of figs are none too large, but a second shipment due in about ten days. The first direct shipment of dates is now on the market and the fruit is showing excellent quality; for the finest Hallowee 6c. is the ruling price.

BUTTER AND CHEESE.

The butter market does not possess much life this week. Supplies have been checked, but there is still quite enough for the demand, which is not brisk. Contrary to the rule in other kinds, large rolls are coming in freely, and they are selling at 19 to 20c. Prices remain much as before. Jobbers are taking choice dairy at 18 to 19c. and disposing of it to retailers at 20 to 21c. Bakers' butter sells at 16 to 17c., and farmers' pound rolls at 22 to 25c. There is not much doing in creamery. Jobbers are paying 22 to 23c. for tubs and selling at 24 to 25c. Creamery pound prints sell at about 24 to 26c.

Cheese is in much the same position as before. There is a fair trade doing, and prices are firm and unchanged at 11c. for August make and 11 ½c. for September.

COUNTRY PRODUCE.

BEANS—There is no change and demand is light, at \$1.40 for hand-picked.

DRIED APPLES—Business is quiet, but prices are a little firmer. Jobbers are paying 5 to 5 ¼c. and selling at 5 ¾ to 6c.

EVAPORATED APPLES—Much as before; 9 ¾c. is being paid outside for carload lots, and the jobbing price is 10 ¼c.

EGGS—The market has ruled quiet and steady during the week. Fresh are unchanged at 17 to 18c. and limed at 15 to 16c. New laid are scarce at 21 to 22c. Of other kinds there is an abundance.

POULTRY—The market has been glutted all week with turkeys and geese and prices in these are lower. Good chickens and ducks, however, are wanted. We quote: Turkeys, 7 to 8c. per lb.; geese, 4 ½ to 6c.; chickens, 30 to 45c. per pair; ducks, 40 to 65c. per pair.

POTATOES—There has been no material change. Carlots are selling on track at 50c. and small lots are selling out of store at 55 to 60c.

HONEY—Dull at 8 to 9c. for extracted white clover in 10-lb. tins and upwards and 14 to 15c. for sections.

OR DAIRY . . . BUTTER
OR DRESSED . . . POULTRY
PARSONS PRODUCE CO.
 WINNIPEG — MANITOBA

BUCHANAN & GORDON,
 Brokers and Commission Merchants and
 Manufacturers' Agents.
WINNIPEG

Representing in Manitoba and the
 North-West Territories:
 ARMOUR & Co., Chicago, Ill.
 THE ARMOUR PACKING CO., Kansas City, Mo.
 THE B. C. SUGAR REFINING CO., Ltd., Van-
 couver, B. C.
 HIBAM WALKER & SONS, Ltd., Walkerville
 Ont.
 JOHN DEWAR & SONS, Tullymet Distillery
 Perth, N. B.
 PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.
 EXCISE, CUSTOMS AND FREE,
 AND LOW RATES STORAGE.
 CORRESPONDENCE SOLICITED.

LAURENCE GIBB
 Provision Merchant,
 88 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
 Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
 Good Prices paid for Good Dairy Butter.

THE
Winnipeg Produce and Commission Co. Ltd.
 WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can
 we sell anything for "you" in this market?
 Write us. Good connection with Whole-
 sale and Retail trade.

COWAN'S
COCOAS AND
CHOCOLATES

Are Standard, and sold by
 all grocers.

W. M. BOWIE, Agent for
Armour Packing Co., KANSAS CITY,
 U. S. A.
 Teron & Ballou California Dried Fruits
 Company CHICAGO.
 34 YONGE STREET, TORONTO

ESTABLISHED 1874.
JAMES E. BAILLIE
PORK PACKER
 AND WHOLESALE PROVISION MERCHANT
 66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
 Cold Storage for Butter and Eggs.
 Country Consignments Solicited.
 Prompt Returns Made.

WILLIAM RYAN,
PORK PACKER
 Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
 WRITE FOR PRICES.

PARK, BLACKWELL & CO.
 (Limited.)
 — SUCCESSORS TO —
JAS. PARK & SON.
TORONTO.

Full lines of Superior Cured Hams, Break-
 fast Bacon, New Special Rolls,
 Beef Hams, Long Clear Bacon,
 Butter, Cheese, Lard, Eggs,
 Etc.
 Write for Price List.

FAC SIMILE OF PACKAGE.



McLAREN'S



Is Honest Goods and just
 the Thing on Which to
 make or Extend a Busi-
 ness.

The Best Grocers Make
 a point of Keeping it al-
 ways in Stock.

Butter in good demand; large rolls, pails,
 crocks, and best store-packed tub sell-
 ing 19 to 20c.; choice dairy tub, 20 to 22c.
 no stock on hand. Eggs, 16½ to 17c.
 We charge five per cent., and prompt
 returns by registered letter.

JOHN HAWLEY, Provisions and Commission
 88 FRONT ST. EAST.
 Established 1870. Egg Trade a Specialty

S. K. MOYER,
 Commission Merchant,
 76 COLBORNE ST.,
 TORONTO, ONT.

DEALER IN
 Oysters, Oyster Carriers, Fresh and Salt
 Fish, Oranges, Lemons, Dates,
 Figs, etc.
 Orders Solicited.

GEORGE McWILLIAM. FRANK EVERIST
 TELEPHONE 645.

McWILLIAM & EVERIST
 GENERAL . . . **FRUIT**
 Commission Merchants
 25 and 27 Church street,
 TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLI-
 CITED. Ample Storage.
 All orders will receive our best attention.

Dawson & Co.
FRUIT
PRODUCE
 and **COMMISSION MERCHANTS**

32 WEST MARKET STREET,
 TORONTO.

Consignments
 Solicited

RUTHERFORD & HARRISON,
 Wholesale Produce & Commission Merchants
 76 FRONT ST. EAST, - - - TORONTO,

DEALERS IN
 Butter, Eggs, Cheese, Poultry, Lard,
 Cottolene, Dried Apples, Honey,
 Hams, Bacon, etc.

Correspondence invited. Consignments
 solicited. Egg Carriers supplied.
 Liberal Advances Made on Consignment

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MARKETS—Continued

HOPS—There have been a few sales of '93's at 18 to 20c., and for really good '92's 14c. would be paid.

ONIONS—Quiet. Spanish are selling lower at 75 to 85c. per crate, and Canadian are unchanged at \$1 to \$1.10 per bag.

HOGS AND PROVISIONS.

The tendency of the market for dressed hogs is still downward, \$6 to \$6.25 being the idea this week. There are not many offerings, but holders are courting bids. An easier feeling is also apparent in meats, and we quote long clear and bellies practically lower.

BACON—Long clear, 9¼ to 9½c.; smoked backs, 11 to 11½c.; bellies, 12½ to 13c.; rolls, 9¾ to 10c.

HAMS—Unchanged, at 12 to 12½c. for smoked, and at 11c. for pickled.

LARD—Pure Canadian 11½c. in tubs, 11¼c. in pails and 11c. in tierces. Compound 8¾ to 9c.

BARREL PORK—Canadian heavy mess \$18.50, Canadian short cut \$19.50, shoulder mess \$17.

DRESSED MEATS—Beef fores, 5c., hind-quarters 6½ to 8c., mutton 5 to 6c., lamb, 6 to 8c., veal 7½ to 9c.

HIDES, SKINS, WOOL, TALLOW

WOOL—Fleece wool, 17c., buying price for merchantable, and 18 to 18½c. selling price. Pulled wools, 18 to 21c. for super and 23 to 25c. for extra.

HIDES—Quiet and unchanged. Dealers are paying 3¾c. for No. 1 green, and are selling at 4¼c. for No. 1 cured.

SKINS—Sheepskins, 70 to 75c.; calfskins quiet, at 5 to 6c. for No. 1 green, and 7 to 8c. for No. 1 cured.

TALLOW—Dealers are paying 5½c. and are jobbing at 5¾ to 6c.

GREEN FRUIT.

FOREIGN—Further declines are announced this week in both oranges and lemons. Demand for oranges are seasonably active, and the grip has stimulated the demand for lemons. In bananas there is scarcely anything doing; and the same may be said of California fruit. Cranberries are selling freely for the holiday trade at unchanged prices. So are Malaga grapes.

DOMESTIC—A good many enquiries are heard for apples, but notwithstanding not much business has resulted therefrom yet.

We quote: Oranges—Floridas, \$2.50 to \$3. Lemons, Messinas, \$4 to \$4.50; Malagas, \$3.25 to \$4 per box, and half chests \$7 to \$7.50; Floridas, \$4 to \$4.50; bananas, \$1.25 to \$2; pears, 50 to \$1 per basket; Catawba grapes, 3½ to 4c. per lb.; Malaga grapes, \$4.50 to \$6 per keg. Cranberries, Cape Cod, \$6.50 to \$7 per bbl.; boxes, \$2.25 to \$2.50; New Jersey, \$6.50 to \$7 per bbl.; Canadian, \$5 to \$6 per barrel; boxes, \$2 to \$2.15. Apples, \$2.50 to \$3.50 per bbl. California dried fruit—Apricots, 17½c. per lb.; peaches, 14c. per lb.; nectarines, 15c.

Dawson & Co. have inaugurated a series of auction sales. The first was held Tuesday. The attendance was satisfactory, and although the prices received were not high they were satisfactory considering the quality of the fruit offered, the sizes being irregular. The next sale will be held Wednesday, when the sizes will be better. Florida oranges sold at from \$1.85 to \$2.50, and lemons went at \$2.85 to \$3.50. Malaga grapes in kegs found purchasers at \$4.85.

FISH.

There is an ample supply of fish on the market and an improved demand is reported. Digby herring are quoted 2c. higher on account of a scarcity. Eels, prepared frogs and dressed sturgeon are out of the market, while black bass, haddock, cod, steak cod, and chicken halibut are in. We quote: Fresh sea salmon, 17 to 19c.; skinned and boned cod-fish, 6½c.; Labrador herring, \$4.50 per barrel; shore herring, \$2.75 per bbl.; Digby herring, 13 to 15c.; boneless fish, 4c.; boneless cod, 7 to 8c.; blue back herring, \$2.50 per hundred and 4c. per lb.; blue pick-erel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; salmon trout and white fish, 7½c.; oysters in bulk, \$1.50 for standard and \$2 selected; kippered cisco, 2½ to 4c. each; ciscoes, \$1.22 per 100; salt mackerel in bulk, 10c. per lb.; pike, 6 to 6½c. per lb.; blackbass, 10c. per lb.; haddock and cod, 6½c. per lb.; steak cod, 7 to 8c.; chicken halibut, 10 to 12c.

SALT.

Business has been middling and there is no change in prices. We quote: Coarse sacks, 60c.; Coarse barrel, 95c.; fine sacks, common, 70c.; dairy, in barrels, \$1.25; American rock, \$10 per ton.

SEEDS.

No material change has taken place since a week ago. There has been a fair move in Alsike at \$4.50 to \$6 for inferior to prime, and at \$6.50 to \$7 for choice to fancy. Red clover is quiet at \$5.50 to \$5.75, with \$5.90 to \$6 being occasionally paid for choice to fancy. Timothy is quoted at \$1 to \$1.25 for inferior and \$1.50 to \$1.60 for prime, while choice to fancy bring 15 to 20c. more.

MARKET NOTES.

The price of Brazil nuts is so high as to check the demand.

Perkins, Ince & Co. have their first direct importation of Eleme figs in stock.

Sloan & Crowther are in receipt of a direct shipment of Eleme figs and Sultana raisins.

Davidson & Hay are in receipt of their second shipment of Aunt Sally's pancake flour.

Smith & Keighley have in stock new dates and Marbot walnuts; also new figs in mats.

Sphink brand prunes arrived on the Toronto market last week. The quality is excellent.

Twenty or fifty bags of Denver onions are wanted by White & Co., 70 Colborne street, Toronto.

Davidson & Hay have in stock new Grenoble walnuts, Halloween dates and Eleme figs in 10-lb. boxes.

Eby, Blain & Co. have in stock "7-crown," "7-star" and "7-crescent" brands of Eleme figs in 28's and 56's.

The first shipment of dates direct from London arrived in Toronto Monday. The quality is satisfactory.

The Toronto Salt Works have sold during the past week, 1 car of barrel salt at 95c. and 2 cars of sack at 60c.

Mr. Chas. H. Ross, representative for Messrs. Jas. Turner & Co., Hamilton, who

has been confined to his bed for over a month, is doing well and is now expected to be on the road in a couple of weeks.

Eby, Blain & Co. have received a shipment of Crosse & Blackwell's candied orange, lemon and citron peels.

Sloan & Crowther are now able to fill small orders for "Sweet Home" soap, they having received a small shipment.

Another shipment of Rio coffee has arrived in New York for Warren Bros. & Boomer. It is due to arrive here in a few days.

The Toronto branch of Tetley's teas has been removed to 30 Front street east. The firm's ad. will be found on another page.

P. L. Mason & Co. received a cable Tuesday from Denia stating that the market for Valencia raisins is now firm at unchanged prices.

Balfour & Co. draw special attention to the fine quality of their importation of Eleme figs for Xmas trade. They have them in all size boxes, and the quality is extra fine.

John Moule, one of the oldest grocers of London, is in difficulty, and the store is closed for stock taking. Messrs. Edward Adams & Co. are the principal parties concerned.

White & Co. of 70 Colborne street, Toronto, have a choice car load of winter apples for sale. They are also prepared for the Christmas trade with choice lines of seasonable goods.

The Brandon Boot and Shoe Company managed by J. Morris, has assigned. The total liabilities will amount to about \$25,000. Several Winnipeg wholesale houses are interested in the failure.

C. R. Somerville, London, has just received a car load of gum chicle, being part of a consignment from Mexico for his next year's consumption in the manufacture of his

WHITE & CO.
70 Colborne St., Toronto.

Oranges, Lemons, Grapes,
Jersey Cranberries,
Figs and Dates.

Dealers in Butter, Eggs, Cottolene, Lard and Honey

APPLES A SPECIALTY

Consignments Solicited. Telephone 867

Quality Extra

MALAGA GRAPES
(Heavy Weights)

FLORIDA ORANGES

JERSEY CRANBERRIES.

CLEMES BROS., Toronto.



KENT Pickles

Trade Winners

20 oz. bottles—2 dozen in a case.
Bulk Pickles in 1, 2, 3, and 5 gallon pails.

No charge for package. Order a sample lot from your wholesale grocer or write direct to

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte Canning Factories.
PICTON and DEMORESTVILLE.
W. BOULTER & SONS,
PROPRIETORS,
PICTON, ONT.

LYTLE'S PICKLES



ARE THE BEST.
Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

The Imperial Rubber Stamp Works
Rubber Stamps, Stencils,
Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.
FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

TOMATO CHUTNEE

Delicious flavor to Hot and Cold Meats,
Gravies, Soups, Curries, Etc.

PREPARED BY
M. P. CARD,
GUELPH, ONT.

Is now used on board all steamers sailing from Montreal, as well as by all the best Hotels and Clubs in Canada.

Try a Sample Case

Keep your

EYE



on the

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing

the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

DELHI CANNING CO.

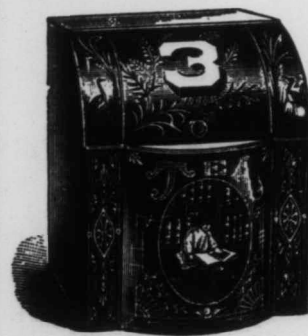


TRY SAMPLE LOT —

BUTTERMILK TOILET SOAP.

ALL WHOLESALE HANDLES IT.

F. W. HUDSON & CO., TORONTO, Sole Agents for Canada.



WE MAKE THE
FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.

In 3 and 5lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London. Toronto. Montreal. Winnipeg.

MARKETS—Continued

"Mexican Fruit Chewing Gum." This consignment is said to be the largest importation of chicle ever brought into Canada.

The trade received first direct shipment of C. Whittall & Co.'s Eleme figs Monday. This shipment was delayed in Liverpool, but the second shipment will make better time and is expected to arrive here in about ten days.

W. H. Gillard & Co. have been advised by the packers' agents that their second shipment of Panariti currants may be expected in a few days. This grade of currants is the highest that is grown in Greece, and one hundred half-cases only lasted the above firm a day or two.

Baltour & Co., Hamilton, are agents for Canada for Lovejoy, Heinrich & Co.'s California Breakfast Flakes, and they report their sales of this article increasing very fast. They have just received a car load from Minneapolis, and make special price for this month \$4 per case. Those using it say there is nothing finer of its kind, and it pays the retailer well.

W. H. Gillard & Co., of Hamilton, are offering what they claim is a particularly fine selection of high grade fruits this season, and ask the attention of the trade to their advertisement on the second page of THE GROCER. This firm reports having had splendid success with their sales of fruits this year and have never before experienced such a demand for high class goods.

R. Donald, retail grocer, King street east, Toronto, is nothing if not energetic. His latest display of this characteristic is seen in an eighty page catalogue for 1894. Typographically it is unique and handsome, and to the compilation of the price lists, recipes and other information of value to the consumer, there are evidences that Mr. Donald has devoted much time and patience. His customers will surely rise up and call him blessed whenever they have occasion to refer to its contents.

Arthur & Alfred Connor have opened up a grocery store at 751 Richmond street, London. Connor Bros. are young men in the prime of life and have had a thorough schooling in the grocery business. Arthur Connor clerked seven years in one of the leading grocery stores in London and Alfred Connor was in charge of the coffee department in the well known firm of C. H. Slack

Best for Wash Day.

SURPRISE SOAP

The St. Croix Soap Mfg. Co.,

St. Stephen, N.B.

Branches :

MONTREAL : 17 St. Nicholas St.

TORONTO : Wright & Copp, 40 Wellington St. East.

WINNIPEG : E. W. Ashley.

of Chicago, for some time past, and left that position to join his brother in a business of their own. They are well known London boys and will no doubt receive their portion of the trade of the city and surrounding country. The new firm has a fine store.

The last shipment for the season of Batty & Co.'s pickles and Nabob sauce has arrived, and among the firms it has been distributed are these: Caverhill, Hughes & Co., Huden, Hebert & Co., Montreal; James Turner & Co., Hamilton; Eby, Blain & Co., Warren Bros. & Co., H. P. Eckhardt & Co., Toronto.

Ellis & Keighley, the well-known spice manufacturers, Toronto, have suspended payment. The principal cause of the failure is excessive competition, which has made spice manufacturing in Canada an unremunerative business. A statement of the firm's affairs has not yet been prepared, but it is thought that the assets will show a small surplus over the liabilities. The firm is still doing business locally, but the travelers have been taken off the road. Ellis & Keighley have the sympathy of the trade.

SAMPLE-ROOM TALK.

Lucas, Steele & Bristol: Rush of business continues; it will last for two weeks yet. Trust our friends will not wait until the last

moment to send in orders. Yes, the better grades of currants and Valencias have the call. Sales of figs are large. We are oversupplied with all kinds.

W. H. Gillard & Co.: Our black teas, Dalukola, Congou, Imperial Congou and Russian Congou are meeting with more success than ever.

Pure Gold Manufacturing Co.: We are doing a rushing trade this week in powdered herbs. We have to run our mills up till 10 p.m. in order to keep up with the demand.

Balfour & Co., Hamilton: We have just received a shipment of the finest selected Valencias that could be bought on the London market. We had a similar invoice last year, which were the finest ever seen in Canada. We have also imported a lot of currants in small cases to match the famous Panaritis. The flavor of both the raisins and currants is delicious, and first-class retailers who want the best fruit should make a note of this and order early.

MONTREAL MARKETS.

MONTREAL, Dec. 7, 1893.

GROCERIES.

The week has furnished a fair degree of activity in groceries, with no particular change in values. Low offers are still spok-

(Continued on page 21.)

CANNED
DRIED
CHOPPED

WE BUY
APPLES
STANWAY & BAYLEY

.. TORONTO ..

CORES
EVAPORATED
PEELINGS

ALWAYS BUY THE BEST

IF YOUR WHOLESALE GROCER CANNOT SUPPLY YOU SEND
YOUR ORDER TO US. SAMPLES ON APPLICATION.

Though Hungry AS A



Pettijohn's California Breakfast Food

Will satisfy you. Sold only in two pound
packages, three dozen to the case. Every
Grocer should keep it in stock.

WRIGHT & COPP, Dominion Agents, Toronto.

Leads them all



You gain your customers' confidence in place of
abusing it when you offer them **IMPERIAL**.
The best.

WRIGHT & COPP, Dominion Agents, Toronto.

"The Very Best"

Batty & Co.



Crown Pickles

SOUND VEGETABLES and PURE MALT
VINEGAR.

WRIGHT & COPP, Dominion Agents, Toronto.

It Has no Equal.

Highland



Evaporated Cream

Sells on Sight. Send for Trial Order.

WRIGHT & COPP, Dominion Agents, Toronto.

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FLOUR AND FEED.

Every flour store should make a special effort to have some extra fine quality of pastry flour on hand for Christmas trade. Back up the efforts of the housekeeper to have the best pies, cakes and pudding for the season of good cheer, and you incidentally strengthen your own trade. Christmas comes but once a year. When it comes let us have the best we can get.

The capital of the Pittsburg-Washburn Flour Mills Co.—held mostly in England—is over \$8,000,000. This year all this immense sum goes without dividend, the net earnings not being sufficient to pay the interest on debentures. Their innings will come when markets move up, instead of the continual decline of the past two years.

Cheap flour, cheap bread, and apparently nobody the better off for it. Too much of it, all the world over. An unfortunate speculator who bought 2,000 barrels of pork on margin in Chicago, and found the value declining, gave up eating any kind of meat but pork, thereby doing all in his power to diminish the quantity and so advance the price. On the same principle, producers of wheat and flour and bread in this country should test the efficacy of their greatest consumptive powers, as applied to reducing the visible supply.

A noticeable thing in the Wilson Bill now before the people of this continent is this, that while the Committee at Washington have made provisions for the admission of wheat and flour from Canada duty free, on conditions that their farmers and millers should have the Canadian market free for their wheat and flour, they have made no such provisions in the case of barley. The admission of barley free of duty to the American markets would benefit Canada, while the admission of wheat and flour free to the American markets would be of no value to this country, as there is no demand there for it, their own farmers and mills producing an enormous surplus.

Most countries are "cheap countries to live in," so far as breadstuffs go. If cheapness meant prosperity the present ought to be a highly prosperous time. It is a singular thing that the 10,000 hungry people of Detroit should have to exist on charity in a year when flour and many other articles of food are cheaper than ever before.

THE MARKETS

TORONTO.

There is an improved demand for most kinds of feed, but otherwise the markets remain much as before, with prices firm.

FLOUR—Manitoba patents, \$3.70 to \$3.80; strong bakers', \$3.50; white wheat patents,

\$3.25 to \$3.40; straight roller, \$2.80 to \$2.95; Ontario family, \$2.85 to \$3.10; low grades, \$2.10 to \$2.25. These prices are in large lots delivered here to the trade.

MEAL—Rolled oats, \$3.80 to \$3.85; granulated and standard oatmeal, \$3.80; cornmeal, common, \$3.15; gold dust, \$3.40.

FEED—Bran still continues in good demand with a further advance this week, city mills now selling at \$13.00 per ton; delivered (on track) \$12.50 per ton. Shorts steady, at \$14 in ton lots; delivered on track, \$13.75. In oats the feeling has been easy all week, although at the close prices are stiffening up; 32½c. per bus. on track is about value. Market prices are 32½c. to 33½c. per bus.; feed corn, 53c. per bus.

HAY—Prices are steady. Pressed on track worth \$9.50 to \$9.75. Farmers' loads range from \$7 to \$9, according to quality.

STRAW—The demand is limited, with prices steady. Pressed on track, \$5.50 to \$6.00 per ton. Market prices are \$7 to \$8 for sheaf, with loose nominal at \$4 per ton.

PEAS—Steady, with sales on the market at from 56 to 57c.

MONTREAL.

The flour market continues quiet. Manitoba brands are meeting with a fair local demand; but the market is on the whole dull. Winter wheat, \$3.60 to \$3.80; Manitoba patents, best brands, \$3.70 to \$3.80; straight rollers, \$3 to \$3.10; extra, \$2.90 to \$3; superfine, \$2.60 to \$2.90; Manitoba strong bakers', \$3.40 to \$3.60; Manitoba strong bakers', best brands, \$3.50 to \$3.55.

A fair local demand is noted for oatmeal at steady prices, stocks being still small. Standard bags \$1.90 to \$2; do. brls., \$3.80 to \$4.10; granulated, bags, \$2 to \$2.05; do., brls., \$4.20 to \$4.30; rolled oats, bags, \$2; do., brls., \$4.15 to \$4.25.

Feeding stuffs are moving freely at steady prices, choice samples making full figures. Bran, \$15.50 to \$16.50; shorts, \$16 to \$18; Mouille, \$22.

Why Bother with Selling Substitutes or Imitations, when

- SAPOLIO -

Has stood the test of between 80 and 40 years, and is sold throughout the civilized world as

THE GREAT SCOURING SOAP

It retails at 10 cents, leaving you a fair profit. GROCERS not having been supplied with iron signs nor advertising matter yet, will please ask their jobbers to have these enclosed with their next shipment of goods, as we gladly furnish same.

Depots at: }
Toronto, Ont. }
Montreal, Que. }
St. John, N.B. }
Emil Poliwnka & Co.
38 Front St. East, Toronto, Ont.
Canadian Agents.

ST. JOHN, N. B.

In flour the market this week appears better, though demand is still light. Prices are a little firmer. Middlings and bran are firmer. Beans are easier. Hay is quiet. Prices are as follows: Manitoba, \$4.50 to \$5; high grade, \$3.80 to \$4; medium, \$3.65 to \$3.80; oatmeal, \$4.30 to \$4.40; cornmeal, \$2.55 to \$2.65; Middlings on track, \$19 to \$19.50; bran on track, \$17 to \$17.25; oats on track, local, 36 to 37c; P. E. L., 38 to 40c; Ontario, 40 to 41c.; beans, prime, \$1.35 to \$1.45; hand-picked, \$1.45 to \$1.50; hay, on track, \$13 to \$13.50.

SITUATION WANTED

COMPETENT STENOGRAPHER AND TYPEWRITER—four years' experience in a wholesale house—wishes to secure a secretarial position; best references and testimonials. Address, "Stenographer," Box X, CANADIAN GROCER. 52

WILLIAM HANNAH & Co.

Wholesale Commission Merchants and Jobbers in Produce, Fruits, etc., 78 Colborne Street, TORONTO. Also Orangeville.

We Make a Speciality of Potatoes in Car Lots.

References—Canadian Bank of Commerce and Mercantile Agencies. Telephone 1875.

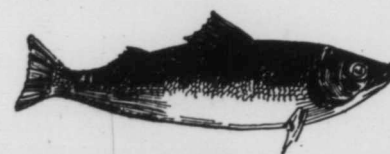
HUNTER & CO.

24 FRONT ST. EAST,

Toronto and Western Agents for

CHRIST'ER JAMES & CO., London, Eng.

PICKLES SAUCES, JAMS and MARMALADES
Ask your wholesaler for them.



STAR BRAND FINNAN HADDIES

cured from fresh new fish. Best cured haddies in the world. Also dealers in Fresh, Dry, Salt and Pickled Fish, Live Lobsters and Dulse. Send for quotations to D. & O. SPROUL Digby, N.S.

There is hardly another Food Cereal in the market which can be used for so many purposes as

CRYSTAL RICE.

CRYSTAL RICE FOR SOUP.
CRYSTAL RICE FOR BREAD, BISCUITS, ETC.
CRYSTAL RICE FOR PUDDINGS, MUSH, ETC.
CRYSTAL RICE FOR OYSTERS.
CRYSTAL RICE FOR OMELETTES, ETC.

Send for sample and Receipt Book. If you prefer order through your jobber. Crystal Rice is now handled by the wholesale trade and in all the provinces.

CANADIAN SPECIALTY CO.,

38 Front St. East, Toronto, Ont.,
Dominion Agents

Flour is Cheaper

THAN IT HAS BEEN SINCE BEFORE
ANY OF US WERE BORN.

The price of all kinds of Flour is so low that any Housekeeper can afford to use a good article.

This gives the live Flour Dealer or Grocer an opportunity to build up a permanent and profitable flour trade by filling his orders with our "Queen" Flour, which carried off the Medal and Diploma at the Chicago World's Fair.

For Bread, Cakes, Pastry or Pudding it is unequalled.

M. McLAUGHLIN & CO.
Royal Dominion Mills, TORONTO.

We are prepared to supply the Trade
with any quantity of

Chopped Feed at Low Prices

Ground White Oat Hulls

Barley Chop

Oat Chop

Pea Chop

Corn Chop

Mixed Chop

Samples and prices furnished upon application by wire or letter.

E. D. TILLSON, - - Tilsonburg, Ont.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

EPPS'S COCOA

¼ lb packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:
C. E. Colson, Montreal

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Toronto Salt Works,

128 Adelaide East,

TORONTO

Dealers in Table, Dairy, Meat Curing Barrel, Rock Lump, and Land Salts.

Higgin's Eureka and Ashton's English Dairy Salts. Land Plaster.

R. & T. WATSON, Manufacturing Confectioners,

If you wish to handle the MOST SALABLE CONFECTION in the market, try **BALA LICO-RICE**. We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - -

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

TORONTO.

MONTREAL Markets continued

en of in some staple lines, but the impression seems to prevail that there is more talk than actual cutting going on. It is possible, however, that sugar may have been sold in some isolated cases at refiners' prices from second hand, but in a general way the trading is at a fair margin. Raw sugar has been cabled somewhat easier in London. In consequence of the proposed amendment to the American tariff a less buoyant feeling is noticeable in dried fruit, but any change that may occur in this connection will hardly be in time to affect stock now held in jobbers' hands in this country, so that the fact is not likely to have appreciable effect on values in a regular jobbing way. Tea is moderately active, with no special feature, and coffees and spices are generally steady and unchanged. Stocks of molasses are not pressing and values in consequence are fairly steady for ordinary business, although concessions have to be made in the case of round lots. Canned goods furnish no new feature, and we hear of no further transactions in round lots.

DRIED FRUIT.

There is no genuine change in the dried fruit market on spot although the more theoretical traders have been talking cause and effect without end in relation to the proposed tariff changes in the United States. It may be remarked that these tariff changes are not an accomplished fact yet and that there is just the chance that the proposed bill will be sensibly changed before it is adopted. Besides, its passage through congress is not likely to be speedy, so that it is unlikely that it will be adopted in time to have appreciable effect on values of dried fruit for business in Canada. Business is quiet, however, with holders not disposed to concede anything, as stocks are not large by any means. In a regular jobbing way we quote as follows round lots entailing the usual reduction:—Ordinary Valencia off stock, 4½ to 5c., according to brand; fine, 5¼c.; selected, very scarce at 6c., and layers at 6 to 6½c., according to quality.

The currant market continues steady and quiet. We quote:—Provincials at 3¾ to 4¼c.; Filtrias, 4¾ to 5c., and Vostizzas, 6 to 7½c., according to quality.

Figs are moving quietly at steady prices, 9½ to 12c., and dates 6 to 6½c. for the jobbing trade, with sales of round lots at 5c. Prunes remain quiet at 5¾ to 6c.

NUTS.

Business is picking up a trifle in nuts in consequence of the approach of the holidays. New walnuts have been moved at 11½ to 12c., and Tarragona almonds at 11 to 12c., while filberts have sold to move via New York during the week at 9c. We quote French walnuts, 9½c.; Grenoble walnuts, 11 to 12c.; pecans, 8½ to 12c.; peanuts, 8 to 11c. per lb.; and cocoanuts, \$3.75 to \$4 per 100; Tarragona almonds, 11½ to 12c.; and shelled almonds 23 to 45c. according to grade.

GREEN FRUIT.

Apples are still scarce with receipts small, car lots moving at \$3.25 to \$4 for choice and medium \$2 to \$3; jobbing parcels 25 to 50c. advance on these figures. Oranges are in fair demand, Florida selling from \$2.75 to \$3 and Jamaica \$4 per barrel. Lemons are steady and quiet at \$2 to \$3.

SUGAR.

The sugar market is quiet at the moment in consequence of the unsettled feeling regarding values. Jobbers are not disposed to take any large parcels, and the same disposition is shown by retail buyers throughout the country, who are only buying what is positively demanded for actual requirements. Refiners' prices are unchanged at 4¼c. for granulated and yellows 3¾ to 4¼c. In the majority of cases the jobbing range is an ¼ to ½c. advance on this, but we understand that in some isolated cases the staple is sold at cost when the order is for an assorted lot of groceries.

MOLASSES.

The molasses market is quiet, a few sales of wholesale lots occurring during the week at 30c. Stocks are small however, and jobbers in the majority of cases demand the standard price for small parcels—viz., 33c.

SYRUPS.

In syrups there have been sales of Canadian in the wood at 1½ to 2c., one lot selling at 1½c. which was a little off quality. American stock has been moved at 18½ to 26c. as to quality.

TEA.

The tea market is quiet at the moment. Grocers appear to have all the tea they want, and as a consequence while there is a large supply of both Japans and blacks on hand, there is practically little demand. Some Japan has changed hands at 12 to 13c. for common and 15 to 18½c. for better grades in 200 package lots. We quote Japans: Common, 12 to 13c., medium, 15 to 17c., fine, 18 to 21c., and finest 23 to 32c.

COFFEES.

There is only a limited quantity of coffee offering, and the market remains steady for business in a wholesale way as follows. We quote: Jamaica, 16 to 18c.; Maracaibo, 19½ to 21c.; Porto Cobello, 19 to 20c.; Rio, 17½ to 19; Java, 24 to 28c., and Mocha, 25 to 28c.

SPICES.

The spice market is steady with a moderate movement. We quote: Jamaica ginger, 15 to 16c. for common, and 18 to 20c. for finer qualities; black pepper, 6 to 7c.; pimento, 6c.; and nutmegs, 60 to 65c. to \$1.

RICE.

There is a fair demand for rice at steady prices. Anticipations are for higher prices in new Japan rice, as advices say there is a shortage owing to damage to the new crops by tornadoes. We quote: Japan standard, \$3.75; standard B, \$3.40; English style, \$3.20; choice Burmah, \$3.85; Japan crystal, \$4.25; Patna, \$4.25 to \$5; Carolina, \$6.50 to \$7.

CANNED GOODS.

The canned goods market is quiet, and we do not hear of any further speculative operations in tomatoes or other vegetables. Values generally are steady. We quote tomatoes \$1.72½ to \$1.80, corn 75 to 80c., peas 90 to 95c., strawberries \$2.75 per doz., raspberries \$1.80, salmon \$1.25 to \$1.27½ for best brands and \$1.05 to \$1.10 for cohoes, lobsters \$1.60 to \$1.75, mackerel \$1 to \$1.05.

FISH.

The fish market is in good condition with a satisfactory trade passing in dry and pickled fish. There has been some speculation in dry and green cod at \$4.50 to \$4.75, sales being made in a small way at 5 to 5½c. per lb. Round lots of cod have been picked up during the week, but advices state that the catch may be larger than expected during the milder weather on the coast. We

quote: No. 1 C. B. herring, \$5.50; No. 1 Newfoundland do., \$5; No. 1 green cod, \$5 to \$5.25; Labrador salmon, \$14 to \$15 per bbl.; B. C. do., \$12.50 to \$13; No. 2 mackerel, \$12; finnan haddies, 7 to 8c.; Yarmouth bloaters, \$1 to \$1.75 per box; kippered herring, \$1.50 per box; haddock, 3½ to 4c. cod, 4 to 4½c.; boneless cod, 6½ to 7c.; hand picked malpecque oysters, \$5 to \$6.

COUNTRY PRODUCE.

A good steady demand is noted for eggs at unchanged prices. We quote 15 to 20c. according to quality and freshness. Mild weather operated against dressed poultry but the weeks snow has stiffened the market again. Turkeys sold at 10c. and geese 6½ to 7c., while chickens and ducks have changed hands at 7c. and 9 to 10c. respectively. Comb honey is quiet and has sold at 10½ to 13½c. for white clover buckwheat stock fetching 10 to 11c. Extracted is quiet at 7 to 8c., for new, and 5 to 6c. for old. Hops are quiet and unchanged at 17 to 21c. as to quality. Beans are still easy in tone, round lots of Western hand picked changing hands at \$1.25 per bushel, smaller lots \$1.30 to \$1.50 as to quality and other grades, \$1 to \$1.10. Maple syrup is quiet at 4½ to 5c. in the wood and 50 to 60c. in tins and sugar is dull at 6 to 7c. per lb. Onions are weak, red stock selling at \$1.50 to \$1.75 per barrel. Potatoes are in good demand with prices steady. Round lots on track have changed hands at 60 to 65c. and smaller lots mean 10c. advance on this.

PROVISIONS.

There is a good local movement in provisions. Pork is steady at quotations, and no change is noted in lard or smoked meats. Canadian short cut, per bbl., \$21 to \$21.50; mess pork, western, new, per bbl., \$20.50 to \$21.50; hams, city cured, per lb., 12 to 13c.; lard, Canadian, in pails, 11 to 12¼c.; bacon, per lb., 11½ to 12½c.; lard, com. refined, per lb. 8¼ to 9¼c.

CHEESE.

The cheese market fails to show any change of importance. Neither sellers or buyers exhibit any marked disposition toward business, but it is possible that there will be some enquiry on account of holiday wants shortly. The tone is firm on the whole. We quote:—Finest Ontario fall cheese 11 to 11½c.; finest Townships fall cheese 10¾ to 10¾c.; finest Quebec fall cheese 10¾ to 10¾c.; medium grades 10½c.; cable 54s.

BUTTER.

Butter manifests no particular change, the market ruling firm with business of moderate proportions, as supplies are not pressing. A shipper who tried to buy some goods the other day found this out. It is understood, however, that he picked up a couple of hundred tubs late made creamery at 23c., and that he also did some picking up in the country at about an equivalent basis. Finest fall creamery, 23 to 23½c.; Finest Townships dairy, 21 to 22c.; Finest Western dairy, 19½ to 20.

MONTREAL TRADE NOTES.

There is a marked scarcity of ten lb. boxes of figs on this market.

Canned corn is not plentiful in first hands here at present, and is firmly held at 80c. as the inside price.

There has been considerable speculation in dry cod by operators on this market on the basis of \$4.50 to \$4.75.

C. A. Liffiton & Co report that since the reduction in price of their Heinrich's gela-

Large Discounts

Liberal Buyers

OF FANCY CHINA, RICH GLASS,
FINE LAMPS.

IT WILL PAY ANY DEALER TO
VISIT OUR SAMPLE ROOMS

JAMES A. SKINNER & CO.

TORONTO, ONT. VANCOUVER, B.C.

ESTABLISHED 1851.

WE OFFER

**5,500 Boxes Arguimbau
New Valencia Raisins.**

Also "G. Marcapoli & Fils" brand.

New Sultana Raisins and new Currants in
barrels, half barrels and cases. We guaran-
tee them first quality. Ask our prices and
samples before buying elsewhere.

N. QUINTAL & FILS,
WHOLESALE GROCERS,
274 St. Paul Street, Montreal.

MINCE MEAT

IN 5 LB. AND 27 LB. PAILS.

Guaranteed made of the finest
materials, and scrupulous care
taken in its preparation.

F. W. FEARMAN,
HAMILTON, ONT.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

New Goods.

Just arrived, Keiller's Dundee
Marmalade, fresh, in 1 and 2 lb.
pots and 7 lb. tins.

Also Morton's fine "Kippered
Herrings," "Herrings in Tomato
Sauce," "Fresh Herrings," "Her-
rings a la Sardine," and "Pre-
served Bloaters."

SLOAN & CROWTHER,

WHOLESALE GROCERS,
Toronto.

Rio Coffee

IN STOCK

EX S.S. BRAZILIAN

WARREN BROS. & BOOMER

35 and 37
Front St. East, TORONTO

Condensed Mincee Meat.

Delicious Mince Pies
every day in the
year.

Handled by retailer
as shelf or counter
goods. No waste.
Gives general satis-
faction.

Sells at all Seasons.

Will not ferment in
warm weather.



The best and
Cheapest Mince
Meat on Earth.

Price reduced to
\$12.00 per gross,
net.

J. H. WETHEY, St. Catharines, Ont.

FIGS

Choice Eleme.

PERKINS, INCE & Co.

41 and 48 Front St. East

New Peels

New Dates

New Figs

New Nuts

New Malaga Fruits.

Full Lines Now in Store.

J. W. LANG & CO.

59, 61, 63 Front St. East, TORONTO

Now in Store

DENIA FRUITS:

Valencia Off Stalk
Fine Off Stalk and Selected
Raisins of the finest quality.
Also new Tarragona and
shelled Almonds.

New Fruits arriving daily.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

New Grenoble and Marbot Walnuts

NEW FILBERTS

Soft Shelled Almonds, and all kinds
New Season's California and Medi-
terranean **FRUITS.**



**Smith and
Keighley**

9 Front St. E., Toronto

tine its sale has more than doubled, fully compensating them for the lower price. They have been sending forward increased quantities of their caffaroma also.

Further invoices of black teas have changed hands on this market on English account on the basis of $7\frac{3}{4}$ to $1\frac{1}{2}$ d.

Mr. D. Brown the Canadian general manager of Tetleys teas got back to town this week from another of his flying trips.

Lightbound, Ralston & Co. are offering a specialty in English breakfast congous at present in handy packages for the trade.

A small lot of Valencia oranges were received during the week. They were the only ones on the market and sold at \$4.50 per case.

Chaput, Fils & Co. offer to the holiday demand fine Malaga, Valencia and other Mediterranean fruit put up in an attractive manner in tasty packages.

A round lot of American syrups was put through here on Monday last on Western account at $22\frac{1}{2}$ c., it is believed although the exact terms were kept private.

Cable advices from Japan state that the rice crop in that country has been seriously damaged by tornadoes and that prices are sure to be higher on new Japan rice.

Rose & Laflamme keep on adding new agencies to their list. The latest they have secured is that of R. Paterson & Son, Glasgow, the great sauce, essence of coffee and pickle manufacturers.

There are complaints here about the branding of shore herring as Labrador, and endeavors are being made to catch the parties tripping, as there is a penalty of \$100 for each barrel so branded.

Hart & Tuckwell received this week their first consignment of Christmas evergreens. They also received via New York a large shipment of new market walnuts. These are offering at 11 to $11\frac{1}{2}$ c.

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., Dec. 7.

Business here is not as good as last year at this time. Cold weather is here and with it snow. If we would continue to have cold weather and snow enough for good sleighing from now till Christmas it would be a great aid to business.

CANNED GOODS—The market continues firm with good demand. The number of canned goods used is astonishing and is on the increase. Prices are: Corn 90c.; peas, 90c.; tomatoes, 95 to \$1; lobsters, \$1.75 to \$2.05; salmon \$1.40 to \$1.45; oysters, 2's, \$2.15 to \$2.35; corned beef, Canadian, 2's, \$2.60; American, 2's, \$2.70.

DRIED FRUITS AND NUTS—Prices are easier and goods are being sold low; in fact are being sold below outside prices and prices at which goods can be replaced. This seems to be an outcome of the increasing

desire to do business made necessary by the fact that the number to do the same amount of business is always on the increase. Malaga fruit is scarce, but California fruit: a low figure of extra quality is coming in freely to take its place. Cleaned currants, both in 1 lb cartoons and bulk, are finding a ready sale this season, and from the satisfaction they are giving it looks as though they had come to stay. We quote: Raisins, Valencia, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; layers, $5\frac{1}{2}$ to $5\frac{3}{4}$ c.; London layers, \$2 to \$2.25; currants, bbls., $3\frac{1}{2}$ to 4c.; cases, 4 to $4\frac{1}{2}$ c.; cleaned, bulk, 7 to $7\frac{1}{2}$ c.; 1 lb. cartoons, 8 to $8\frac{1}{2}$ c.; prunes, $6\frac{3}{4}$ to 7c.; dates, $5\frac{1}{2}$ to $6\frac{1}{2}$ c.; figs, 10 to 12c.; filberts, 10 to 12c.; Grenoble walnuts, 13 to 14c.; French walnuts, 11 to 12c.; almonds, 13 to 14c.; Brazil, 13 to 14c.; peacans, 12 to 13c.; peanuts 10 to 11c.

SUGAR—Prices are low, but buyers do not feel at all sure that bottom has been reached. Granulated, $4\frac{3}{4}$ to 5c.; Yellows, 4 to $4\frac{1}{4}$ c.; Barbadoes, 4 to $4\frac{1}{4}$ c.; Paris Lump, $6\frac{1}{2}$ to $6\frac{3}{4}$ c.; Pulverized, $6\frac{1}{2}$ to $6\frac{3}{4}$ c.

MOLASSES—Market is firm; some are beginning to think, however, that the great decline in sugar must also effect this article. The American market would, however, hardly go to prove this. There seems to be a good deal of second grade Barbadoes in the market. There is a large demand for a good Porto Rico, which is being offered at from 30 to 31c. We quote Barbadoes, best, 31 to 32c.; second, 29 to 30c.; Porto Rico, best, 35 to 36c.; second, 30 to 31c.; Antiqua, 28 to 29c.; Syrup, 35c. per gal.

DAIRY PRODUCTS—The supply of butter during the past week has been good. Prices remain firm. Eggs are quiet, the supply being larger than the demand. If they can be guaranteed fresh they are all right. Cheese continues firm, with prospects of higher prices. We quote: Creamery butter, 25 to 28c.; dairy, 20 to 22c.; store packed, 18 to 21c.; eggs, 18 to 19c.; cheese, 11c.

FRUIT—The large supply of West Indian oranges has forced down the price; Floridas are also coming in at a low figure. Apples keep high, with good demand for Bishop Pippens and Baldwins. Cranberries have advanced for best quality about \$1. We quote: Apples, \$2.25 to \$3.25; oranges, West India, \$4.50 to \$5 per brl.; Florida, \$3.50 per box; lemons, \$4.50 to \$5; cranberries, \$6.50 to \$7; grapes, per keg, \$4.50 to \$5.50; cider, 25c. per gal.

PROVISIONS—Pork is off, demand for hogs being $\frac{1}{2}$ c. lower at 7c., while clear is lower by \$1 to \$1.50; Prince Edward Island, \$1.50 to \$2; lard is off $\frac{1}{4}$ c.; plate beef is higher. We quote: Clear mess pork, \$21 to \$22; P. E. I. mess, \$20 to \$20.50; extra plate, \$14.50 to \$14.75; pure lard, $11\frac{3}{4}$ to $12\frac{1}{2}$ c., compound $9\frac{3}{4}$ to $10\frac{1}{2}$ c.; hams, 14c.; bacon, rolls, $11\frac{1}{2}$ to 12c.

FISH—Pickled herring are scarce. Bay herring in barrels and No. 2 Shelburne, and shad are about out of the market. It is very seldom at this season that the market is so bare. All kinds of pickled fish would find a good market at the present time. Dried fish are firm and smoked herring are as last week. The dealers are looking forward to the busy time of the frozen fish trade. We quote: Codfish, large, \$4.10 to \$4.25; medium, \$3.40 to \$3.50; halldock, \$1.80 to \$2; pollock, \$1.90 to \$2; bay herring, barrels, \$3 to \$3.25; half-brls., \$1.60 to \$1.75; Canso herring, barrels, \$5 to \$5.25; half-brls., \$2.50 to \$2.75; Shelburne herring, barrels, \$4 to \$4.25; half-brls., \$2.25 to \$2.50; herring, medium, 10 to 11c.; lengthwise, 9 to 10c.; salt, fine, \$1.10; coarse, 50c.

A BIT OF TEA HISTORY.

The use of tea did not make such rapid progress upon the continent of Europe as it made in England, but it is interesting to notice that the first reference to tea by a European is contained in a book written by an Italian. In the year 1590 Giovanni Botero published a small treatise "Of the Causes of the Magnificence and Greatness of Cities" (translated into English in 1606) in which he says the Chinese have "an herb, out of which they press a delicate juice, which serves them for drink instead of wine. It also preserves their health and frees them from all those evils that the immoderate use of wine does breed in use." It is to be regretted however, that his fellow countrymen did not adopt the excellent advice given by this learned doctor, as the consumption of tea is less in Italy than in any other European country except Turkey and Greece. In the year 1886 only 6,2000 pounds was consumed throughout the whole peninsula, or an average of .01 pound per head of the population. Nor can it be said that this small consumption is due to any heavy tax laid on by the Government, as the duty is only 83-1d., or 17 1-2 cents per pound.

In 1610 tea from India was used in Holland. In 1664 the Dutch East India Company brought out two pounds of India tea as a present to his majesty Charles II.

Holland was the first continental nation to import tea, obtaining it from Japan early in the 17th century. The new beverage seems to have met with a somewhat unfavorable reception, the Dutch describing it as hay-water, and as a speculation the experiment did not succeed. But in 1641, Tulpus, a celebrated doctor of Amsterdam, wrote in praise of tea, and the result was that among certain classes the beverage came into regular use, and by the end of the eighteenth century the Dutch had become almost as confirmed tea consumers as the English. During the nineteenth century the progress in Holland has not been so uniform nor so rapid as in England. Most of the supplies come from the Island of Java.

Russia ranks next to Holland among the tea consuming countries of Europe. The annual consumption averages 7 pounds per head of the population, but owing to the great extent of the country and the large number of people, this moderate percentage means a consumption of 75,000,000 pounds per annum. Russian tea comes almost exclusively from China, and is imported by overland route. It is said that this method of transit greatly improves the quality of the tea, and Russian tea has obtained a high and perhaps somewhat fictitious reputation. A good deal of

brick tea is used, especially along the Volga, and in the mining districts of the Urals.

The Russian people understand how to make tea. In his work on "Russia," Mr. Wallace writes, "When the toilet operations are completed, and you order tea—one always orders tea in Russia—you will be asked whether you have your own tea and sugar with you. If you are an experienced traveler you will be able to answer in the affirmative, for good tea can be bought only in certain well-known shops, and can never be found in hotels. A huge steaming tea-urn, called a 'samovar,' will be brought in and you can make your own tea according to your taste. The tumbler, you know, of course, is to be used as a cup, and when filled may be conveniently employed for cauterizing the points of your fingers.

"The twenty or twenty-five kopeks you pay for the 'samovar'—teapot, tumbler, saucer, spoon and slop-basin being included under the general term pribot—frees you from all corkage and other dues."

That much of the tea consumed in Russia is no better than that imported into London is shown by the fact that a considerable quantity sold every year on the London market is exported to Russia. During the year 1888, owing to an increase in the quantity of corn received from the Russian sea-ports, the exports of tea being unusually large, a story is told of an English traveler in Russia, who, on having some tea there, expressed his delight in its quality, and said that he wished he could get such a beverage in England. His host replied that he should have no difficulty in doing so, as that had just come from a well-known retail shopkeeper in London, whose name and address he gave.

In 1678, Bontkoe, the Elector of Brandenburg's medical attendant, delivered an oration upon the virtues of tea, which produced a great sensation and greatly encouraged its consumption in Germany. Count Belchigen, physician to Maria Theresa, ascribed the increase of new diseases to the weakness and debility caused by daily drinking tea, but nevertheless, allowed it to be a sovereign remedy for excessive fatigue, pleurisy, vapors, weak lungs, jaundice, scurvy, leprosy, consumption and yellow fever. Still its progress in public favor must have been very irregular, for up to the present day it is only used in Austria to a small extent. The housewife measures it out with scrupulous care, and the knowing stranger who makes an infusion from a spoonful or so of leaves is regarded as being at once very extravagant with goods and prodigal of health. Except in houses where wealth has bred a demon of extravagance the small quantity of leaves put

into the pot is always used twice. After the morning repast the tea pot is neither emptied nor cleaned, but in the afternoon merely filled afresh with boiling water.

Along the Rhine, and generally in Southern Germany, tea is unknown to the bulk of the people—the wine of the country being, no doubt, a satisfactory stimulant. In the Northern provinces during recent years a little progress has been made in the quantity used, and shops for the sale of tea have been established in Berlin and a few of the other larger cities, where it may also be bought from the grocers, who will, no doubt, pay but small heed to the opinion which their countryman, Hannemann, pronounced upon tea dealers: "Immoral members of society, lying in wait for mens' purses and lives." The quantity consumed in 1886, throughout Germany, was 4,000,000 pounds, or .09 per head of the population, and the duty is 5 1-2d. or 11 cents per pound.

During the seventeenth century the tea plant considerably interested the learned in France. Patin wrote furiously against the use of tea, which he called "l'impertinent nouveaute' du siecle." On the other hand, Souquet, a doctor of some celebrity, wrote in its praise, what his arguments were cannot now be ascertained, but in the "Historia Plantarum" (Rains 1686), under the heading "Thee, or Tea Plant," is to be found a labored eulogy, which probably represents the favorable opinion of the times. "It purifies the blood, it drives away horrid sleepiness, it expels malignant vapors from the brain, it mitigates grievous giddiness of the head, especially that which is the consequence of intoxication." The author also states that its use prevents renal calculus; and this is not unworthy of note, as certain French doctors of our day have declared that tea produces this terrible disease, in spite of the fact that tea-drinking England shows no greater percentage of cases than coffee-drinking France. Considerable demand must have sprung up for the beverage during the eighteenth century, as attempts were made at Paris, Lyons, Marseilles, Montpellier and Corsica, in 1763, and subsequently to acclimatize the tea shrub. The experiment at first promised success. The plants thrived and the seeds ripened, but it was found, after a time, that their leaf-producing power was not great enough to prove remunerative, and the experiments were abandoned. Previous to the revolution tea was much appreciated by the aristocracy, and the custom of drinking it in the afternoon in these circles was pretty general. In the beginning of the present century the use of tea came

once more into vogue amongst fashionable people. It was served as an afternoon meal with delicate pastries and confections, which were, perhaps, more appreciated than the beverage which accompanied them, and which certainly tend to enhance its flavor. But the cost was so great that it could only be indulged in as a luxury by the rich. In 1841, the annual consumption in France was about 340,000 pounds, and this had increased in 1886 to 1,220,000. Neither Indian or Ceylon teas are much used in France, and scarcely any effort has been made to introduce them. The duty ranges from 9d. or 18 cents, to 11 1-2d. or 23 cents.

Spain, Belgium, Austro-Hungary and Sweden take about the same quantity of tea annually, in proportion to their population, as France does. In Portugal, Norway, and Switzerland, the consumption is slightly larger, but as the populations are small the whole quantity required is comparatively insignificant.

In Denmark, 728,000 pounds are consumed annually—an average of .37 per head of the population, and the duty levied by the government is at the rate of 3d. or 6 cents on the pound.

From this brief review it will be seen that the great tea-drinking communities are not on the continent of Europe. China, with its population of 300,000,000, heads the list. There, in every sense tea is the national beverage, at least five pounds must be taken each year per head of the population, so that the quantity used must amount to 1,500,000,000 pounds. In the Australian colonies the consumption averages seven pounds, and in Canada four pounds per head per annum. It is estimated that the annual consumption of tea on the globe reaches the remarkable total of 2,500,000,000 pounds.—Henry Smith in Interstate Grocer.

YOU LOSE
MORE
THAN WE DO
BY NOT
ADVERTISING
IN THIS
JOURNAL

Xmas Notice re FINE FRUITS

We have again this year imported the **FINEST SELECTED RAISINS** ever brought to Canada. Also 225 cases **FINEST CURRANTS**, fully equal to Panaritis. Also 20 cases Choicest Layer **FIGS**. These three lines represent the finest fruit grown, and as quantities are limited, and cannot be replaced, please send your orders early.

IN STORE

Arguimbau's Fine O. S. Valencias,
" Selected "



"

"

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"

Layers

"

1/4 s.

1/4 s.

New Nuts—all kinds.

1,000 Tapnets new Cooking Figs—special price
lots to jobbers.

Barrels Currants,
Half Barrels Currants,
Cases Currants,
Cases Hall: Dates,
Casks Prunes,
Barrels Prunes,
Cases Prunes.

Car-load to hand Lovejoy's California Wheat Flakes—beautiful goods—special price for this month, \$4.00 per case of 3 dozen—the best goods for the least money.

BALFOUR & CO.

Hamilton, Ont.

CHRISTIE JAMES & CO., LONDON, ENGLAND.

MAKERS OF THE LEADING

Pickles, Marmalade, Sauces

Are you to be one of the few not yet stocked with these PICKLES at \$2.40 per dozen?

You do not know how many customers not seeing them in your store go to your neighbor who has them. If your jobber has not got them write to

M. F. EAGAR, General Agent, HALIFAX, N. S.

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.

Won't Wear the Blades like others.

6d. and 1s. Tins.



**NIXEY'S
"CERVUS" KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives

Mr. W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas. Gyde, 33 St. Nicholas St., Montreal.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
 Blend No. 1 at 35c., either ground or whole roasted
 " 2 at 30c. " " "
 " 3 at 30c. " " "

Their Flavoring Extracts are of the choicest quality.

TRY

PHOENIX BRAND

CANNED CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

Slee, Slee & Co.
 makers of



ESTD

1812.

Pure malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.



Chas. Southwell & Co.'s

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

ORDERS CAN BE BOOKED THROUGH

**New Season's Jams
 Now ready . . .**

Messrs. Frank Magor & Co., 16 St. John St., Montreal
 Chas. Southwell & Co., Works, Dockhead, London, England

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

PACKERS OF THE

"Queen Brand"
 Fruits and Vegetables.

As the Reputation of our goods is fully established, we, with confidence, recommend them to the Trade. The New Season's Pack of

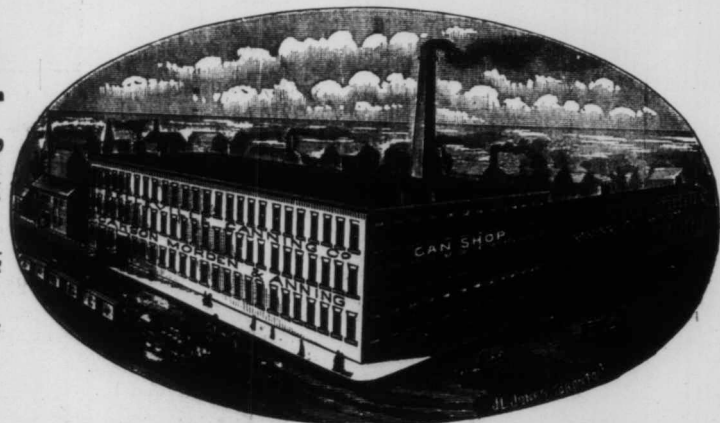
STRAWBERRIES, RASPBERRIES, PLUMS, PEAS.
 PEARS, CORN, TOMATOES, 3 lb. APPLES.
 GALLON APPLES.

Are now in the hands of the Wholesale Trade.

Give the Queen Brand a Trial

We Guarantee It to give Satisfaction.

BELLEVILLE, ONT.



Largest Factory in Canada, situated at Belleville, Ont., Canada

HOLIDAY EDITION

Harry Harman's School of Window Dressing & Decorating

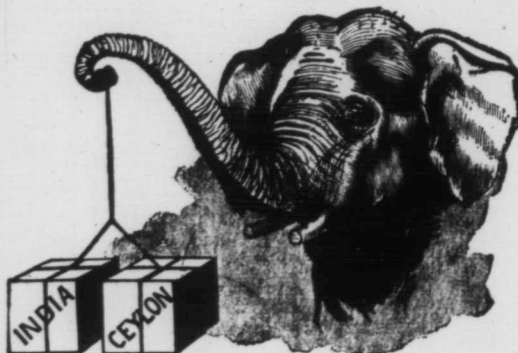
A MONTHLY PUBLICATION.

Special Xmas display for Grocers and
all lines of business. 25c. (no stamps)
Canadian currency accepted.

1204 Women's Temple, Chicago.

**DUNN'S
BAKING
POWDER**
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

TETLEY'S TEAS



**IN LEAD
PACKETS**

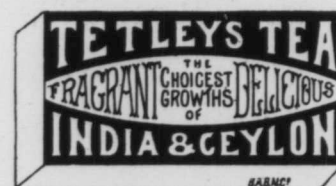
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SEND YOUR ORDERS TO—

469 St. Paul Street,

MONTREAL

Or 30 Front Street E.,

TORONTO

Toronto

W. A. BRADSHAW & CO.

PROPRIETORS . . .

Toronto

SOAP

Manufacturers of

AMMONIA, PURITAN and
QUEEN ANNE Soaps.

Company

A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff

USE

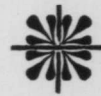
BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., Ltd.,

BRANTFORD, ONT.

Now IS THE TIME



TO LOOK UP YOUR
STOCK OF

Herbs.

SEE OUR LIST: : : :

Sage

Sweet Marjoram

Summer Savory

Mint

Thyme

Poultry Dressing

Please write us or see our travellers' Samples. Orders promptly shipped.

PURE GOLD MANFG. CO., - TORONTO

“The Winning Card”

English Breakfast
CONGOU

in 20 lb. Catties,
at 15 cts. per lb.

Sells at 30 cents per lb.
without breaking bulk.

WE MAKE A SPECIALTY OF

All kinds and Descriptions of

TEA

Lightbound, Ralston & Co.

WHOLESALE
GROCERS,

MONTREAL.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

The Davis Grocery of St. John, N. B., has assigned.

Stephen Oddleifson, grocer, Winnipeg, has assigned.

J. E. Fitzsimmons, grocer, Ottawa, has assigned to P. McEvoy.

Mary B. Nadeau, general merchant, St. Jean Baptiste, has assigned.

J. N. Laird, general merchant, Tara, has assigned to J. W. Lawrence.

J. W. Silverthorn, general merchant, Olds, has assigned to W. G. M. Innis.

F. D. Stubbs, general merchant, Port Carling, has assigned to C. S. Scott.

L. Denis & Fils, wine merchants, Montreal, have filed consent of assignment.

A. J. Watson, general merchant, Heathcote, Ont., has assigned to W. A. Campbell, Toronto.

A meeting has been called of the creditors of T. & W. Murray, of Pembroke, Mattawa, North Bay.

P. D. Johnston & Son, boots and shoes, Montreal, are offering to compromise at 40c. on the dollar.

F. Moissau, manufacturer of boots and shoes, Quebec, is offering to compromise at 50c. on the dollar.

C. B. Warren, boots and shoes, Charlottetown, P. E. I., has been closed up under warrant of restraint.

Geo. N. Gowen, general merchant, East Wellington, B. C., has assigned to J. H. Todd and M. Baker.

Leonard & Crawford, general merchants, Red Rapids Bridge, N. B., have compromised at 70c. on the dollar.

Belodeau & Renaud have been appointed curators of the estate of A. E. Hall & Co., general merchants, Grenville.

PARTNERSHIPS FORMED AND DISSOLVED

Hunter Bros., general merchants, Brome, Que., have dissolved.

W. H. Bigelow has retired from the Spencer Island Co., general merchants, and ship-builders.

Turnbull & Co., wholesale provisions, St. John, N. B., have dissolved. They have been succeeded by Merritt Bros. & Co.

W. Wylie and John Rice, have registered a partnership, in Montreal, to carry on business as grocers, under the firm name of Wylie & Rice.

N. Malo and Alcede Fontaine have registered a partnership in Montreal to carry on business as boot and shoe manufacturers, under the style of Fontaine & Malo.

J. Marcatte and Octave Marcatte have registered a partnership in Montreal to carry on business as general merchants, under the firm name of Joseph Marcatte & Co.

SALES MADE AND PENDING.

The stock of J. D. Hawthorne, grocer, Toronto, has been sold.

The stock, property, etc., of James Martin & Co., Thurso, Que., has been sold.

The stock of Alton & Yayer, groceries, boots and shoes, Clear Creek, has been sold.

CHANGES.

D. H. Adams, hotel, Duncans Station, B. C., has sold out to W. Crutchley.

Chas. Kapps, soda water manufacturer, Kaslo, B. C., has sold out to Geo. Mott.

Mrs. J. W. McDonald, grocer, Carleton Place, has sold out to George Edwards.

Ouellette & King, general merchants, Coatsworth, have been succeeded by Thos. Robinson.

W. H. Jackson, general merchant, and carriage maker, Brock Road, Ont., has sold out to H. C. Paynter.

W. B. Wood, miller and grocer, St. George, has been succeeded in grocery business by H. W. Howell.

J. A. Farquharson & Co., eggs and fruit, Charlottetown, P. E. I., have sold out retail business to Sydney Grey.

FIRES.

F. F. Meehan, sola water, Cobourg, has been burned out.

J. D. Sullivan, St. Peters, P. E. I., has been burned out.

The grocery stock of James Birmingham, Montreal, has been damaged by fire and water.

J. W. Ross' general store and contents, Sunbridge, were destroyed by fire on Friday. It was not discovered until all ablaze. Nothing whatever was saved. The loss is probably \$2 500. The amount of insurance is not known.

DEATHS.

R. M. Sterling, general merchant, Noel, N. S., is dead.

J. C. Eager, general merchant, Waterdown, is dead.

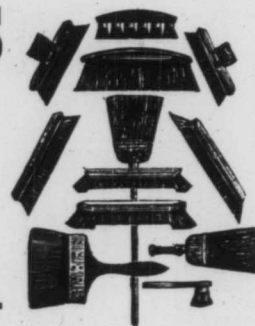
Arch. McFarlane, grocer, Forest, died very suddenly Friday of erysipelas in the throat. He was one of the leading Liberals of East Lambton, and six weeks ago was freely spoken of as candidate for the vacant seat here in the Legislature. He was a native of Middlesex County, and taught school in Middlesex and Lambton for 18 years. He went into business here three years ago. Deceased was 51 years of age. The funeral was held on Monday afternoon.

BRUSHES, WHISKS, BROOMS

We are continually improving in these lines. It will be to your interest to examine our offerings. Our new Broom is a common sense article and sells readily.

Write for Prices.

The Windsor Patent Brush Co. Ltd.
SANDWICH, ONT.

**THE BEST IS THE CHEAPEST****. USE .**

MORSES

BEST

SOAP

MFG'D ONLY BY

JOHN TAYLOR & Co.

TORONTO

PRITHEE PRETTY MAIDEN, PRITHEE TELL ME WHY
ON WASHING DAY SO LAUGHING SHINES THINE EYE?
"MY SECRET GENTLE READER MOST EASILY IS GUESSED,
THE ONLY SOAP I USE, IS "MORSES BEST."

Do You Sell  **BROOMS ?**

We make the best. Our Brands are all Sellers.

-: THE QUEEN BROOM :-

Is the favorite, and has the largest sale of any Broom made in Canada.

.. THEY GIVE SATISFACTION ..

Taylor, Scott & Co.
TORONTO.

PLEASE REMEMBER IN

SWEET HOME SOAP



YOU GET BEST VALUE FOR YOUR MONEY.



Retails for **"only five cents a cake."** A high grade, attractive and fast selling soap, competes with any of the high-priced soaps.



LONDON SOAP GO.,
LONDON, ONT.

HEALTH AND HAPPINESS

To secure both for your Customers give them :

For Breakfast—**FOULD'S GERM MEAL**

For Dinner—**PATTERSON'S WOSTER SAUCE**

For Tea—**RAM LAL'S TEA**

For Supper—**PATTERSON'S ESS. OF COFFEE**

If you cannot get them from your Wholesale Grocer, write us for quotations.

ROSE & LAFLAMME,
Agents, Montreal

"Jersey Brand"
Condensed Milk



It is guaranteed Pure and Unskimmed.

An excellent Food for Infants



Buy only the **Jersey Brand** for all purposes. Sold by Grocers. Outfitters and others.

— MANUFACTURED BY —

FORREST CANNING CO.,

HALIFAX, N. S.

F. W. HUDSON & CO., Agents, Toronto.

E. BROWN & SON'S, 7 Garrick St., London, England, and 26 Rue Berge, Paris.

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING (As used in the Royal Household) Renders the Boots soft, durable and waterproof.	MELTONIAN CREAM (white or black) For Renovating all kinds of Glace Kid Boots and Shoes.	ROYAL LUTETIAN CREAM The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.	NONPAREIL DE GUICHE Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

Young & Smylie's Licorice Leads.

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your Fall supplies.

SEE QUOTATIONS.

TODHUNTER, MITCHELL & CO.,

— DIRECT IMPORTERS OF —

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.
RELIABLE ROASTING BY PATENTED PROCESS. TORONTO.

MUNN'S BONELESS CODFISH

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

J. HUNTER WHITE

Manufacturers' Agent, Broker and Commission Merchant

Dealer in all kinds of produce, fruits, etc. Also purchasing and forwarding agent. Consignments solicited. Personal attention given to correspondence. References by permission: The Bank of New Brunswick Messrs. Turnbull & Co., Geo. Robertson, Esq., President Board of Trade.

61 Dock St., ST. JOHN, N. B.

WILLIAM Carpenter and Store Fitter
ARCHER,

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fixings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.

Advertising Rates made known on Application.

77 JOHNSON ST., VICTORIA, B.C.



ASK FOR

MOTT'S

CAFFAROMA

Makes the finest cup of coffee in the world. Sold in tins only. For sale by all wholesale and retail grocers. Sold in 1 and 2 lb. tins only

C. A. LIFFITON & CO., Montreal
Proprietors of the original patent Caffaroma

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES—

Paris, London, Strasbourg

Compagnie Francaise

Purveyors by Special Appointment
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE

(Yellow Wrapper.)

PURE COCOA POWDER

½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS

A delicious eating Chocolate.

HIGH LIFE BONBONS,

The most tasteful Dessert Sweetmeat.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.



STERLING

SOAP

BEST AND GOES FARTHEST.

Manufactured by

F. W. HUDSON & CO.,

Agents, TORONTO.

Wm. Logan

ST. JOHN, N.B.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Dec. 7, 1893

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 3 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz. in case	1 25
Dunn's No. 1, in tins	2 00
" " " " " "	75

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	\$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz. in case	2 40
9 oz tins, 4 "	1 10

5 lb tins, ¼ doz. in case	14 00
Ocean Wave, ¼ lb, 4 doz cases	75
" " " " " "	1 30
No. 1, 2 "	1 90
1 lb, 2 "	2 20
5 lb, ¼ "	9 60
DIAMOND—¼ lb. tins, 4 doz cases	0 67½
" " " " " "	1 17
" " " " " "	1 17
" " " " " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
c.	
Abernethy	8½
Arrowroot	10½
Butter	6
" 3 lbs	20
Cabin	7½
Cottage	8½
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	10
Lemon	9
Milk	9
Nic Nac	12
c.	
Oyster	6½
People's Mixed	10
Pic Nic	109½
Prairie	8
Rich Mixed	14
School Cake	11
Soda	6
" 3 lb.	20
Sultana	10
Tea	10
Tid Bits	9
Variety	12
Village	7½
Wine	6½

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" " 1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	
per gross	
¼ No. 4	\$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25
P. G. FRENCH DRESSING	
per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " "	1 25

BLACK LEAD.

NIXEY'S	
London	
Canada	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)	4s 3d 1 50
6½ lb. in large ¼d. pkts, 1 gross	8s 6d 3 00
13 lb. in large ¼d. pkts, 2 gross	7s 6d 2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d 2 50
Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz. or ¼ gro., 4 oz.	
Silver Star Stove Paste	9 00

BLUE.

NIXEY'S		
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London		6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada		\$2 25
Per gross		
"Cervus" bag blue, 1 size	2 50	
" " " "	1 25	
Reckitt's Pure Blue, per gross	2 10	
KEN'S OXFORD, per lb	0 17	
1 lb packets	0 17	
½ lb " "	0 17	

KNIFE POLISH.

NIXEY'S	
"Cervus" boxes of 1 doz.	London 3s., Canada, \$1 15
"Cervus" boxes of 1 doz.	London 6s., Canada, \$2 30
For 5 gross and upward.	

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
net.	
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45

Do. do.	6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings		3 30
Do. do.	7, 4 strings	2 90
Do. do.	6, 3 strings	2 90
"Standard," select, 8, 4 strings		2 90
Do. do.	7, 4 strings	2 75
Do. do.	6, 3 strings	2 60
Do. do.	5, 3 strings	2 40

CANNED GOODS.

		Per doz
Apples, 3's		\$0 95 \$1 00
" " " "		2 10 2 20
Blackberries, 2's		1 75 2 00
Blueberries, 2's		1 00 1 10
Beans, 2's		0 85 0 95
Corn, 2's		0 80 0 85
" Epicure		1 15
" Special Brands		1 40 1 50
Cherries, red pitted, 2's		1 85 1 90
Peas, 2's		0 90 1 00
" Sifted select		1 40
Pears, Bartlett, 2's		1 75
" Sugar, 2's		1 50
Pineapple, 2's		2 25 2 75
Peaches, 2's		1 85 2 00
" 3's		2 85 3 00
" Pie, 3's		
Plums, Gr Gages, 2's		1 85 2 00
" Lombard		1 50 1 60
" Damson Blue		1 50 1 60
Pumpkins, 3's		0 90 1 00
" " " "		2 10 2 25
		Per gross
Raspberries, 2's		1 75 1 85
Strawberries, choice 2's		1 80 1 90
Succotash, 2's		1 40
Tomatoes, 3's		0 80 0 85
"Whistle" Finnan haddies		1 40 1 50
Lobster, Clover Leaf, flat		2 75
" Star (tall)		2 00
" Impr'l Crown flat		2 60
" " tall		1 90 2 00
" Other brands		1 80 2 00
Mackerel		1 00 1 10
Salmon, talls		1 20 1 35
" " " "		1 50 1 60
Sardines Albert, ¼'s tins		15
" " " "		20
" Sportsmen, is genuine French high grade, key opener		12½ 13

Ireland's Desiccated Rolled Oats.

In 4 lb. Packages. 1 doz. per Case.



to be milled from SELECTED WHITE OATS.
to have DELICIOUS OATMEAL FLAVOR.
to be free from HULLS and SPECKS.
to be the finest Rolled Oats you can offer your Customers.

You should have them in stock ALL THE TIME.

The Ireland National Food Co. Ltd., Toronto, Can.

OPERATING The LARGEST and MOST COMPLETE BREAKFAST CEREAL FOOD MILLS in the Dominion

Prices Current Continued—

Sardines, key opener, 1/2 doz.	10 1/2
Exq. fine Fr'ch, k.op. 1/2 doz.	11 1/2
Other brands, 9/4 1/2 doz.	11 1/2
P & C, 1/2's tins.	33 25
Mustard, 1/2 size, cases	9 11
50 tins, per 100	11 00

CANNED MEATS.

CANADIAN

Comp. Corn Beef 1 lb cans	\$1 50	\$1 60
" " 2 " "	2 60	2 65
" " 4 " "	4 80	5 00
" " 6 " "	7 50	7 75
" " 14 " "	17 25	17 50
Minced Collops, 2 lb cans	2 60	2 65
Par Ox Tongue, 2 1/2 " "	8 50	8 50
Ox Tongue, 2 " "	3 40	3 50
Lunch Tongue, 1 " "	6 90	6 90
English Brawn, 2 " "	2 75	2 80
Camb. Sausage, 1 " "	2 50	2 50
Soups, assorted, 1 " "	1 50	1 50
Soups & Bouilli, 2 " "	2 25	2 25
" " 6 " "	1 80	1 80
Potted Chicken, Turkey, or Game, 6 oz cans	1 60	1 60
Potted Ham, Tongue or Beef, 6 oz cans	1 35	1 35
Devilled Tongue or Ham, 1/2 lb cans	1 40	1 40
Devilled Chicken or Turkey, 1/2 lb cans	2 25	2 25
Sandwich Ham or Tongue, 1/2 lb cans	1 50	1 50
Ham, Chicken and Tongue, 1/2 lb cans	1 25	1 25

CHEWING GUM.

ADAMS & SONS CO.

To Retailers

Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom, 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 150 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 250 " "	0 75
Black Jack, 115 " "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 " "	0 75
Oolah, 115 " "	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Kay, 150 " "	0 90
Red Spruce Chico, 200 " "	1 00
Automatic	
Tutti Frutti Girl, 800 pieces	6 00
Sign Box (new)	6 00
Tutti Frutti cash box	8 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 " "	0 70

Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

Cocoa essence, 3 oz. pkgs	Per doz \$1 55
Mexican chocolate, 1/2 lb pkgs	per lb 0 40
Rock chocolate, loose	" 0 37 1/2
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 35

TAYLOR BROS.' CHOCOLATE & CHICORY

Soluble chocolate, 1/2 lb packets	0 30
Granulated chicory	0 10
Powdered	10 1/2 to 11

TODHUNTER, MITCHELL & CO'S

Chocolate—	Per lb
French, 1/2's, 6 and 12 lbs.	0 30
Caracas, 1/2's, 6 and 12 lbs.	0 35
Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homopatic, 1/2's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	30
" Rock "	30
" Bulk, in bxs	18

EFF'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

BENSODORP'S ROYAL DUTCH COCOA.

1/2 lb. cans, per doz	Boxes each 1 lb \$2 40
1 " " "	4 50
1 " " "	8 50

FRY'S (A. P. Tippet & Co., Agents)

Chocolate—	per lb
Caracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's, " "	0 40
"Gold Medal" Sweet, 6 lb. bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb. bxs.	0 40
"Fry's" Diamond, 1/2's, 6 lb. bxs.	0 28
"Fry's" Monogram, 1/2's, 6 lb. bxs.	0 28
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box	2 40
" " " "	4 50
" " " "	8 75
Homopatic, 1/2's, 14 lb boxes	0 34
" " " " 1/2 lbs, 12 lb boxes	0 34

JOHN F. MOTT & CO'S

E. S. Melndoe, Agent, Toronto)	
Mott's Broma..... per lb	\$0 30
Mott's Prepared Cocoa	28

MOTT'S HOMEOPAT'IC COCOA (1/2)

Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	30
Mott's No. 1 Chocolate	28
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	22&24
Mott's Confec Chocolate	23c-43
Mott's Sweet Choc. Liquors	12c-30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	per doz
Hygienic Cocoa in 1 lb. tins, 12	7 25
24 and 36 lbs in box	7 25
Hygienic Cocoa in 1/2 lb tins, 12	3 75
24 and 36 lbs in box	2 25
Cocoa Essence, pkgs, 1/2 and 4 doz in box	1 40

WALTER, BAKER & CO'S

Chocolate—

Pre'm No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caracas Sweet bxs 6 lbs each, 12 bxs in case	40
Best Sweet in bxs, 6 lbs. each, 12 bxs in case	30
Vanilla Tablets, 416 in box, 24 bxs in case, per box	4 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	30
Grocers' Style, in cases 24 boxes, 6 lbs each	30
48 Fingers to the lb., in cases 12 bxs 12 lbs each	30
48 Fingers to the lb., in cases 24 bxs 6 lbs each	30
8 Cakes to the lb., in cases, 24 bxs 6 lbs. each	32
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56

Cocoas—

Pure Prepared, bxs, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, 1/2 lb. papers	35
Cracked, in bags, 6, 10 and 25 lbs. each	30
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, 1/2 lb. tins	48
In boxes, 12 lbs., each, 11b tins, decorated canisters	50
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

Per 120 lb. case lot.	Per 12 lb. box.
Yellow wrapper	\$0 34
Chamois	0 48
Pink	0 50
Blue	0 58
Green	0 50
Lilac	0 58
Bronze	0 65
White Glace	0 73
Premium	0 38

FANCY CHOCOLATES.

Fingers—	
40 in a box.....per box	\$0 36 \$0 40
20 " " " "	
Croquettes—	
Yellow wrap. " "	2 70 3 60
Green " " "	3 75 4 20
Pink " " "	
Croquettes are packed 12 1/2 lb. packages in a box, and 8 boxes in a case.	
Pastilles—	
Yellow wrapper per lb	\$0 40 \$0 45
Pink " " "	0 55 0 60
Green " " "	

Each case contains 54 1 lb packages or 108 1/2 lb packages.



Highland Brand Evaporated Cream, per case 7 25
doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10 box lots	0 60 0 65
Star, 4 doz. in package	0 85
" " " "	1 25
" " " " cotton bags	0 90

COFFEE.

GREEN c per lb

Mocha	28, 33
Old Government Java	25, 35
Rio	21, 22
Plantation Ceylon	29, 31
Porto Rico	24, 26
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 28
Caffaroma, 1 & 2 lb. tins in each	36

TODHUNTER, MITCHELL & CO'S

Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	28
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS.

Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Bromstone	0 08 0 08 1/2
Borax	0 12 0 14
Camphor	0 65 0 70
Carbolic Acid	0 30 0 50
Castor Oil	0 07 1/2 0 08
Cream Tartar	0 25 0 28
Epsom Salts	0 02 1/2 0 02 1/2
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 15
Gentian	0 10 0 15
Glycerine, per lb	0 17 0 20
Hellebore	0 16 0 17
Iodine	0 50 0 60
Insect Powder	0 26 0 30
Salpêtre	0 08 1/2 0 09
Soda Bicarb, per keg	2 50
Sal Soda	1 18 1 25
Madder	0 12 1/2

THE MOST DELICIOUS SAUCE
IN THE
WORLD

Yorkshire
SOLD
EVERYWHERE
Relish

PROPRIETORS

GOODALL, BACKHOUSE & CO.
LEEDS ENGLAND.
C.H. BINKS & Co CANADIAN AGENTS, MONTREAL.

ENRICHES HOT JOINTS, STEWS,
& BLENDS ADMIRABLY WITH ALL GRAVIES.
DELICIOUS TO CHOPS STEAKS &c



Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.	
Snider's Tomato Catsup.....	per doz qts 5 50
" " " " " " " " " " " "	pts 3 50
" " " " " " " " " " " "	1/2 pts 2 00
" Chili Sauce.....	pts 4 50
" " " " " " " " " " " "	1/4 pts 3 25
Snider's Soups (in 3 lb cans).	
Tomato.....	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn, Oxtail.	4 50
Chicken Gumbo, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle.	4 25
Assorted—Consomme, Bouillon, Pea.....	4 00
Worcester Sauce, 1/2 pts..	\$3 60 \$3 75
" " " " " " " " " " " "	pints 6 25 6 50
Pickles, all kinds, pints.....	3 25
" " " " " " " " " " " "	quarts 6 00
Harvey Sauce—genuine—hlf. pts	3 25
Mushroom Catsup " " " "	2 25
Anchovy Sauce " " " "	3 25

PRODUCE.

Butter, creamery, tubs, 20 24	\$0 24 \$0 25
" " dairy, tubs, choice	0 20 0 22
" " " " " " " " " " " "	0 17 0 19
" " " " " " " " " " " "	0 15 0 16
Butter, pound rolls.....	0 24 0 25
" " " " " " " " " " " "	0 19 0 20
" " " " " " " " " " " "	0 17 0 19
Cheese.....	0 11 0 11 1/2
Eggs, fresh, per doz.....	0 17 0 18
" " " " " " " " " " " "	0 15 1/2 0 16
Beans.....	1 25 1 50
Onions, per bag.....	1 00 1 10
Potatoes, per bag.....	10 60
Hops, 1892 crop.....	0 12 0 13
" " " " " " " " " " " "	0 18 0 20
Honey, extracted.....	0 05 0 08
" " " " " " " " " " " "	0 14 0 15

PROVISIONS.

Bacon, long clear, p lb	0 09 1/2 0 10
Pork, shortcut, p. bbl...	19 50

Hams, smoked, per lb...	0 12 0 12 1/2
" " pickled.....	0 11
Bellies.....	0 13 0 13 1/2
Rolls.....	0 09 1/2 0 11
Backs.....	0 11 0 11 1/2
Lard, pure, per lb.....	0 11 0 11 1/2
Compound.....	0 08 1/2 0 09
Tallow, refined, per lb.....	0 05 1/2 0 06
" " " " " " " " " " " "	rough, " " " " " " " " " " " "
" " " " " " " " " " " "	0 02

RICE, ETC.

Rice, Aracan.....	Per lb 3 1/2 3 65
" " " " " " " " " " " "	Patna..... 4 1/2
" " " " " " " " " " " "	Japan..... 5
" " " " " " " " " " " "	Imperial Secta..... 5 1/2
" " " " " " " " " " " "	extra Burmah..... 3 1/2 4
" " " " " " " " " " " "	Java extra..... 6 1/2 6 1/2
" " " " " " " " " " " "	Genuine Carolina..... 9 1/2 10
Grand Duke.....	6 1/2 6 1/2
Sago.....	4 1/2 5 1/2
Tapioca.....	4 1/2 5 1/2
Goathead (finest imported).....	6 1/2
Crystal, 25 lb sacks.....	1 35
" " " " " " " " " " " "	50 " bags..... 2 60

SAPOLIO.

In 1/2 for grs. boxes, per gross.....	\$11 30
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ROOT BEER.

Hire's (Liquid) per doz.....	\$2 25
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SPICES.

Pepper, black, pure.....	Per lb \$0 14 \$0 16
" " " " " " " " " " " "	fine to superior..... 10 15
" " " " " " " " " " " "	white, pure..... 20 28
" " " " " " " " " " " "	fine to choice..... 20 25
Ginger, Jamaica, pure.....	25 27
" " " " " " " " " " " "	African, " " " " " " " " " " " "
" " " " " " " " " " " "	16 18
Jassia, fine to pure.....	18 25
Cloves, " " " " " " " " " " " "	14 25
Allspice, choice to pure.....	12 15
Cayenne, " " " " " " " " " " " "	30 35
Nutmegs, " " " " " " " " " " " "	75 1 20
Mace, " " " " " " " " " " " "	1 00 1 25
Mixed Spice, choice to pure.....	30 35
Cream of Tartar, fine to pure.....	25 32

KERN'S MIXED

1 oz. tins, 2 lb boxes, per box... 1 00

STARCH.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5 1/2
Ditto.....brls., 175 " " " " " "	5
Ditto.....kegs, 100 " " " " " "	5

Canada Laundry, boxes, 40 lbs.....	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7 1/2
Lily White Gloss, kegs, 100 lbs.....	6 1/2
1 lb. fancy cartoons, cases, 36 lbs. 7	
6 lb. draw-lid bxs, 8 in c'te, 48 lbs. 7	
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORDS OSWEGO STARCH.

Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's	
36-lb " " 3 lb. packages.....	8 1/2
12-lb " " " " " " " " " " " "	8 1/2
38 to 45-lb boxes.....	8
Silver Gloss Starch—Less trade dis.	
40-lb boxes, 1, 2 and 4 lb. pack'g's 9	
40-lb " " 1/2 lb. package.....	9 1/2
40-lb " " 1/2 lb. " " " " " " " "	10
40-lb " " assorted 1/2 and 1 lbs. 9 1/2	
6-lb " " sliding covers.....	9 1/2
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40-lb boxes, 1 lb packages.....	8 1/2
20-lb " " " " " " " " " " " "	8 1/2

ST. LAWRENCE STARCH CO.'S

Gulinary Starches—	
St. Lawrence corn starch.....	7 1/2
Durham corn starch.....	7
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5 1/2
" " " " " " " " " " " "	Bbls..... 5
" " " " " " " " " " " "	Kegs..... 5
Canada Laundry.....	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2
Ivory Starch in cases of 40 packages.....	\$3 00

SUGAR.

Granulated.....	c. per lb 4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2 6
" " " " " " " " " " " "	50 lb. boxes..... 5 1/2
Extra Ground, bbls Iceing.....	5 1/2 5 1/2
" " " " " " " " " " " "	less than a bbl.....

Powdered, bbls.....	4 1/2 5
" " " " " " " " " " " "	less than a bbl.....
Extra bright refined.....	4 1/2 4 1/2
Bright Yellow.....	4 1/2 4 1/2
Medium ".....	3 1/2 4
Brown.....	3 1/2 3 1/2
Dark yellow.....	3 1/2 3 1/2
Raw, brl.....	3 1/2

SALT.

Bbl salt, car lots.....	0 90
Coarse, car lots, F.O.B.....	0 60
" " " " " " " " " " " "	small lots..... 0 75 0 80
Dairy, car lots, F.O.B.....	1 25
" " " " " " " " " " " "	small lots..... 1 50
" " " " " " " " " " " "	quarter-sacks..... 0 38 0 40
Common, fine car lots.....	0 70
" " " " " " " " " " " "	small lots..... 0 85 0 90
Rock salt, per ton.....	10 00
Liverpool coarse.....	0 75 0 80

SYRUPS AND MOLASSES.

	Per lb.	
	bbls. 1/2 bbls	
D.....	2 1/2	2 1/2
M.....	2 1/2	2 1/2
B.....	2 1/2	2 1/2
V.B.....	2 1/2	2 1/2
E.V.B.....	2 1/2	2 1/2
E. Superior.....	2 1/2	2 1/2
XX.....	2 1/2	2 1/2
XXX.....	2 1/2	2 1/2
Crown.....	3 3 1/2	3 3 1/2

MOLASSES.

	Per gal
Trinidad, in puncheons....	0 32 0 35
" " " " " " " " " " " "	bbls..... 0 36 0 37
" " " " " " " " " " " "	1/2 bbls..... 0 40 0 40
New Orleans, in bbls.....	0 30 0 32
Porto Rico, hdds.....	0 38 0 40
" " " " " " " " " " " "	barrels..... 0 42 0 44
" " " " " " " " " " " "	1/2 barrels..... 0 44 0 46

SOAP.

Ivory Bar, 1 lb. bars.....	per lb 6
Do. 2, 6-16 and 3 lb bars.....	5 1/2
Primrose, 12 oz. cake, per doz.....	48
Sapolio, per gross.....	11 30
Eclipse.....	0 05 1/2
Ruby, 10 oz.....	0 42
Monster, 8 oz.....	0 30
Everyday.....	0 80
Queen City, 14 oz.....	0 72

CRESCENT BRAND.



BRUNNER, MOND & CO., Ltd.,
 NORTHWICH, ENGLAND,
 MANUFACTURERS OF
BICARBONATE of SODA

REFINED and RECRYSTALIZED---The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality, in 1-2 and 3 Cwt. Drums, and 400 lb. Casks Net Weights.

Orders for direct Importation from the Wholesale Trade Only.

WINN & HOLLAND, - - MONTREAL
 SOLE AGENTS FOR THE DOMINION OF CANADA.

Prices current, continued--



MORSE'S	Per box
In 5 box lots	100 bars 5 25
60 bars	3 25
Chicago	Electric 2 50
Water	3 10
Royal Laundry	0 50
Royal Magnum, per doz	0 80
" " 35 doz per box	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
Windsor, castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72
" " Honeysuckle	0 72



AMMONIA SOAP.	per box
72 bars,	1 box...\$3 00
" " "	5 " ... 2 85
" " "	10 " ... 2 75
" " "	25 " ... 2 65

Per doz	0 85
Sweet Briar	0 55
Extra Perfume	0 30
Old Brown Windsor Squares	0 75
White Castile Bars	0 75
White Oatmeal	2 50
Persian Bouquet, paper	1 50
Heliotrope paper	0 60
Carnation	0 60
Rose Bouquet	5 00
New Arcadian, per gross	0 25
Ocean Bouquet	1 00
Barber's Bar, per lb	1 90
Pure Bath	0 85
Magnolia	0 85
Oatmeal	0 85



1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90
Freight pre-paid on 10 Box lots.	

TEAS.

CHINA GREENS	per lb
Gunpowder--	42 50
Cases, extra firsts	22 38
Half chests, ordinary firsts	

Young Hyson--	42 50
Cases, sifted, extra firsts	35 40
Cases, small leaf, firsts	22 38
Half chests, ordinary firsts	17 19
" " seconds	15 17
" " thirds	13 14
" " common	

PING SUETS.

Young Hyson--	28 32
Half chests, firsts	16 19
" " seconds	28 32
Half Boxes, firsts	16 19
" " seconds	

JAPAN.

Half Chests--	38 40
Finest May pickings	32 36
Choice	28 30
Finest	25 27
Fine	22 24
Good medium	18 20
Medium	13 15
Good common	16 18
Common	13 15
Nagasaki, 1/2 chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7 11

CONGOU--	12 60
Half Chests Kaisow, Mon-ling, Faking	18 50
Caddies, Faking, Kaisow	

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; bright twist, 5's; Twin Gold Bar, 8's	67c
Ingots, rough and ready, 8's	64
Laurel, 3's	57
Brier, 7's	56
Index, 7's	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50 1/2
Prince of Wales, in caddies	51 1/2
" " in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	65
Lord Stanley, 2 x 3, Navy, 12s caddies about 22 1/2 lbs	47 1/2
Lord Stanley, 2 x 3, Solace 7s caddies about 22 lbs	47 1/2
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47 1/2
Lord Stanley, 2 x 6, Navy 4s caddies about 22 1/2 lbs	47 1/2
Lord Stanley, Narrow, 12s butts about 24 lbs	47

MALPIN TOBACCO CO.

White Burley Chewing--	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz. R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do, 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7 1/2 lb, chocolate, 15 lb butts	58
Prince George, 8 1/2 lb caddies	50
Tecumseh, 9 to 10 lb (fancy chew'g)	65
Extra Black Chewing--	
Gold Shield, 16 oz., 7 to 10 lb, 20 lb butts	49

Black Chewing--	47
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs.	
Plug Smoking--	
Woodcock, 3rd and 7s, 18 lb caddies	53
Sunny South, 6s and 7s, 18 lb caddies	50
Solid Comfort, 6s, 18 lb butts	46
Special, 7s, extra value, 18 lb caddies	48
Out Tobaccos, Smoking--	
Silver Ash, 1-9ths, 5 lb boxes	82
Puck, mixture, 1-9ths, 5 lb boxes	70
Out Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing--	80
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65
Terms, 30 days, less 2 per cent.	

EMPIRE TOBACCO COMPANY. CUT SMOKING.

Golden Plug, 2 oz. pkg boxes, 5 lbs	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz, packages, 5 lb boxes	61
Gem, 2 oz tins in 6 lb cases	70

PLUG SMOKING,	56
Golden Plug	
Uncle John, 2 x 3, 7s. caddies 16 1/2 lbs	51
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs	51
Magnolia, 3 x 6, 3s. caddies about 16 1/2 lbs	53
Banner, 2 x 3, 7s. caddies about 17 lbs	48
Sterling, 2 x 3, 7s. caddies about 17 lbs	46
Louise Solace, 12s. caddies about 17 lbs	47
Hawthorn, 6s. butts about 23 lbs	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING	61
Empire, 3 x 6, 4s. spaced 8s. bxs 41bs	
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s, 14 1/2 oz. Spaced 6s. Rough and ready. Butts 25 lbs	52
Judge, 2 x 3, 3s. Flat. Caddies about 20 1/2 lbs	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs	49

BLACK SWEET CHEWING	47 1/2
Lord Stanley, 1 x 3, Navy, 12s caddies about 23 lbs	
Lord Stanley, 2 x 3, Solace, 12s caddies about 22 1/2 lbs	47 1/2
Lord Stanley, 2 x 3, Solace 7s caddies about 22 lbs	47 1/2
Lord Stanley, 2 x 6, Navy, 3s caddies about 22 lbs	47 1/2
Lord Stanley, 2 x 6, Navy 4s caddies about 22 1/2 lbs	47 1/2
Lord Stanley, Narrow, 12s butts about 24 lbs	47

CIGARS--S. DAVIS & SONS Montreal	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00

Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco--	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES. Per M.	
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCO. per lb

Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lbpkg, 10 lbbs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s " 16	68
" " " 8s. R. & R. 12 1/2	68
" " " chew 7s. R. & R. 14 1/2	58
" " " 7s. Solace 14 1/2	58
" " " 8s. R. & R. 15	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17 1/2	58
O. V. - " 7s. " 17	55 1/2
Derby, - " 12s. " 17 1/2	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1...	\$1 70
" " " "	" " "	1 60
Pails, 3 hoops, clear	No. 2...	1 90
" " " "	" " "	1 80
" " " "	" " "	1 80
Tubs, No. 0.	" " "	8 00
" " " "	" " "	7 00
" " " "	" " "	6 00
Washboards, Globe	" " "	\$1 90
" " " "	" " "	1 40
" " " "	" " "	2 25
" " " "	" " "	1 70
" " " "	" " "	1 60
" " " "	" " "	1 50
" " " "	" " "	1 30
" " " "	" " "	1 85
" " " "	" " "	2 75
" " " "	" " "	2 25
" " " "	" " "	2 00
" " " "	" " "	1 80
" " " "	" " "	1 75
" " " "	" " "	1 30

Matches, 5 case lots. single case	
Parlor	1 70 \$1 75
Telephone	3 30 3 50
Telegraph	3 50 3 70
Safety	4 00 4 20
French	3 00 3 10
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10
per doz	
Mops and Handles, comb	1 25
Butter tubs	\$1 60 \$3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
 ARE PURE.

NO BLUEING Material whatsoever is used in the
 Manufacture of OUR GRANULATED

THE CANADA SUGAR REFINING CO'Y [LIMITED],
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MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

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Of the Highest Quality and Purity, made by the Latest Processes, and the newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
—Longfellow.

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TORONTO
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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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DURABLE PAILS AND TUBS.

TRY THEM



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The goods are hooped with Corrugated Steel
Hoops, sunk in grooves in the staves and cannot
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with the wood. **BEST GOODS MADE.**

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We also make a polish for stove mounter's use; put up in bulk only.

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Get one from your whole-
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Manufacturers,
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Increase
Yearly
It Holds Trade

People who have

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Speak only of it in the highest terms; and well they may, because it gives more general satisfaction than either gas or electricity.

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