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THE



CIRCULATES IN
EVERY PROVINCE

CANADIAN GROCER

AND
GENERAL
STOREKEEPER

COLMAN'S MUSTARD



BEST ON EARTH

“IMPERIAL”

White Wine
Vinegar

IS
THE
NAME

“IMPERIAL”
ON
THE
BARREL ?

has
no
equal.

Sparkling, Clear as Crystal—

SEE IT!

Rich Flavored,

Round and Mellow—

TASTE IT!

Full Government Strength,

Uniform Quality—

TEST IT!



The Australasian Grocer

The Organ of the Grocery, Provision and kindred Trades of the Antipodes.

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LICORICE . . .

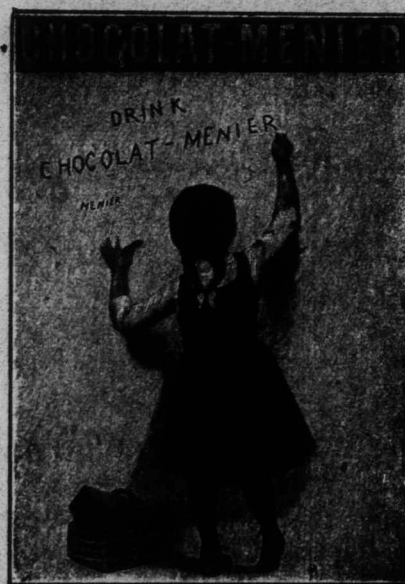
We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, plain and corrugated; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 and 300 to box; Manhattan Wafers, 2 1/4 lb. boxes; Curved Stem Pipes, 200 to box. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

**Annual Sales
Exceed
33,000,000 lbs.**

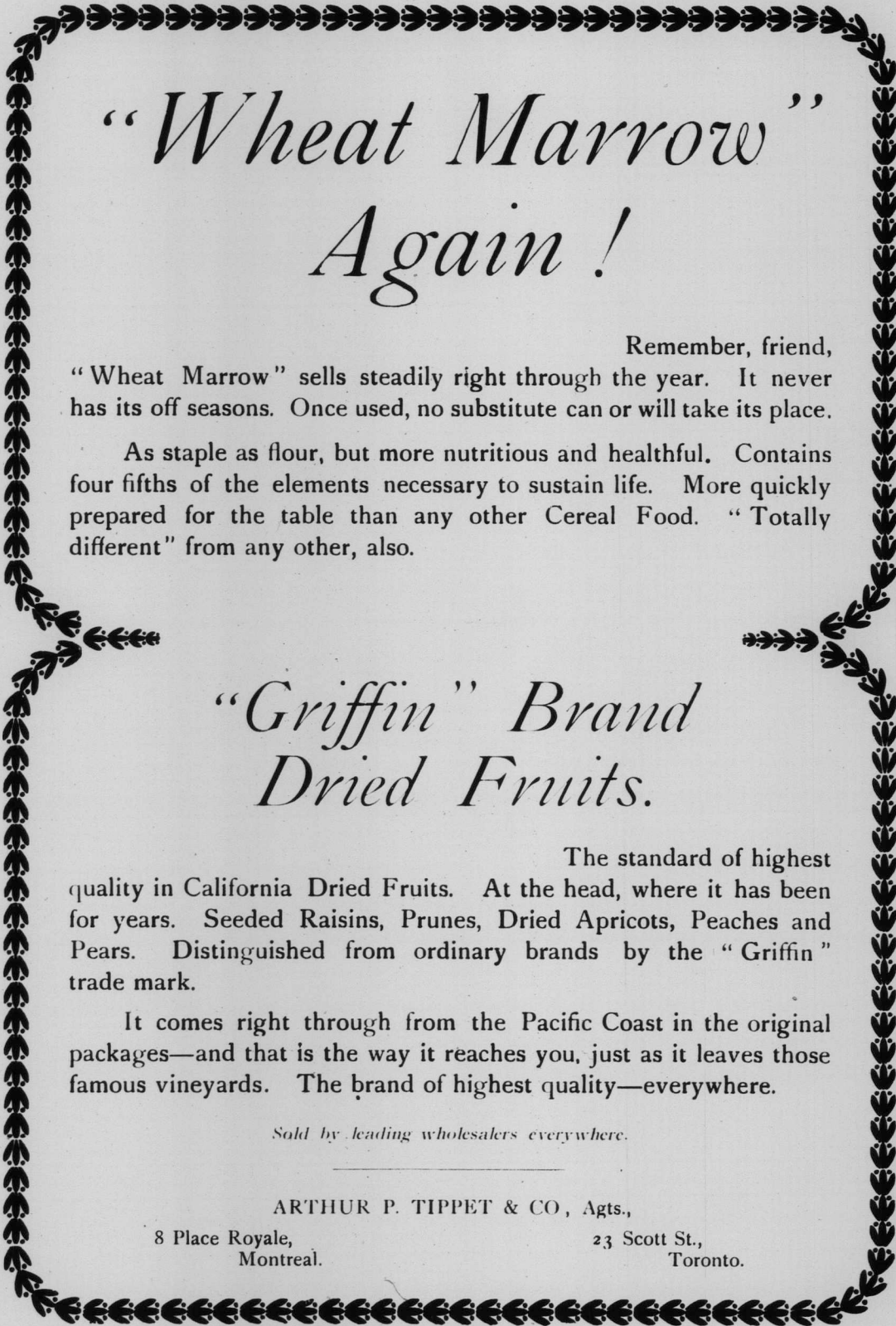


**Grand Prix
Highest Award,
Paris 1900.**

The extraordinary success of **CHOCOLAT-MENIER** all over the world, is rivaled by "**MENIER'S BREAKFAST COCOA.**" This Cocoa is absolutely pure. Sold this year for the first time in Canada and the United States, its sale is already enormous.

Ask your wholesaler for it. If he will not supply you, write to **HERDT & CO., 180 St. James Street, Montreal, Canada.**

A GOOD MARGIN OF PROFIT FOR THE RETAILERS.



*“Wheat Marrow”
Again!*

Remember, friend,
“Wheat Marrow” sells steadily right through the year. It never has its off seasons. Once used, no substitute can or will take its place.

As staple as flour, but more nutritious and healthful. Contains four fifths of the elements necessary to sustain life. More quickly prepared for the table than any other Cereal Food. “Totally different” from any other, also.

*“Griffin” Brand
Dried Fruits.*

The standard of highest quality in California Dried Fruits. At the head, where it has been for years. Seeded Raisins, Prunes, Dried Apricots, Peaches and Pears. Distinguished from ordinary brands by the “Griffin” trade mark.

It comes right through from the Pacific Coast in the original packages—and that is the way it reaches you, just as it leaves those famous vineyards. The brand of highest quality—everywhere.

Sold by leading wholesalers everywhere.

ARTHUR P. TIPPET & CO, Agts.,

8 Place Royale,
Montreal.

23 Scott St.,
Toronto.

TELEPHONE: MAIN 2927

CABLE ADDRESS: "TIMA"

The
International Mercantile

JANES BUILDING . . . **Agency** of Toronto

begs to announce to the Manufacturers and Merchants of Canada that they have the most effective system for collecting past due and old accounts in Canada, United States and Europe, without using offensive methods to debtors. Our reputation has been established by doing business on business principles, and prompt remittances, and we will be pleased to refer prospective clients to the hundreds of patrons we are doing business with.

We will be pleased to quote our rates on application or send one of our representatives to call on you.

Correspondence Solicited

The
International Mercantile Agency
of Toronto

The best grocers keep the best Imported Biscuits.

Try an assorted case of

CARR'S



They will bring you additional trade, and mark you as

One of the live grocers of Canada.

FRANK MAGOR & CO.,

Agents for the Dominion.

16 St. John St., MONTREAL

C. E. JARVIS & CO., Vancouver, Agents for B.C.

WRITE TO GOLD SOAP,
TORONTO, FOR PRICES
AND FULL PARTICULARS



"Just Fits the Hand"

You wa
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Make i
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**Payne's
"Pharaoh"
and
"Pebble"
Cigars
Hold Trade!**

**J. Bruce Payne, Mfr.,
Granby, Que.**

*The "Pharaoh"
for a 10c. line.*

*The "Pebble"
for a 5c. line.*

**"Sterling"
Brand
Catsup.**

—Time to
—Stock
—Up.

Here's a brand of
Catsup grocers who
have regard for the
best custom will al-
ways keep in stock.
There is no disap-
pointment when a
customer buys "Ster-
ling" brand Catsup.
She will buy it again
and again.

—Ask your wholesaler for
—quotations or write us
—direct. This is the season
—when stocks should be
—well assorted.

T. A. LYTTLE & CO.,
124-128 Richmond St. West,
TORONTO

**YOU WANT
IT**

You want
the very best
Cornmeal — well,
we meet you right
there. We make it.
Make it so that it has no
superior any place. We
don't whine about you
patronizing home in-
dustry—we make
the right arti-
cle and

**"Gold
Dust"**
* CORNMEAL

then
Canadians
don't have to
be coaxed into
buying. Our Corn-
meal trade tells this in-
teresting story. Surely you
are not one of those who still
believe that it is necessary to
bring it across the line?
Examine, test and
try Tillson's and
you will change
your mind.

**WE MAKE
IT**

PURE GOLDEN GRANULAR KILN-DRIED
THE TILLSON COMPANY, Limited, TILSONBURG, ONT.

"Superior Gluten Flour" --

Thousands of Canadians to-day are looking in vain for something that they can eat. From as many causes they are suffering from impaired digestion, dyspepsia, diabetes, etc. They are among your customers. What are you feeding them on to build them up? We stand behind the statement that our "Superior Gluten Flour" will bring relief and cure (full directions on each package).

North-Western Cereal Co., London, Canada

Manufacturers of "Superior Gluten Flour" and "Superior Breakfast Cream,"
 or Selling Agents: GEO. CARTER, Victoria, B.C. JOSEPH CARMAN, Winnipeg, Man. CHAS. E. MACMICHAEL, St. John, N.B.

Try the "Imperial" Brand

— OF —
 Peaches, Pears, Apples,
 Corn, Tomatoes, etc.

They are packed from the choicest fruits and vegetables.

Packed by

The IMPERIAL CANNING CO.
 KINGSVILLE, ONT.

CEYLON TEA DIRECT.

I AM prepared to supply my Estate Tea, and despatch same direct to any of the principal towns of Canada, on most reasonable terms, to wholesale dealers, grocers or private individuals, who wish to procure any grade of "Pure Ceylon Tea" direct from the planter. I am also willing to correspond with anyone wishing to take up the agency for my Teas in any part of Canada or the United States. For reference and information apply to G. C. WARREN, Wolseley, Assa., or direct to Dudley E. WARREN, Tea Planter, Avisawella, Ceylon.

TRADE WITH ENGLAND

Every Canadian who wishes to trade successfully with the Old Country should read "Commercial Intelligence" (The address is 168 Fleet St., London, England.) The cost is only 4 cents per week, including postage. (Annual subscription, \$2.11.) Moreover, regular subscribers are allowed to advertise without charge in the paper. See the rules.

A LITTLE ADVERTISEMENT

Sometimes does as good work as a larger one. We can give you any size you want in this paper, from 1 inch to a full page. Prices gladly submitted.

The MacLean Publishing Co., Limited, Montreal and Toronto

TO LIVE GROCERS ONLY

We are putting up and are having a LARGE SALE on our famous

"VICTORIA CROSS"
 CEYLON TEA

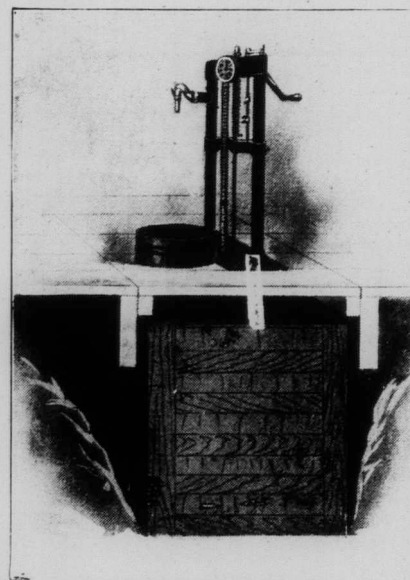
BLACK and MIXED.

Every package guaranteed finest grade grown. 25-40-50 cents per lb., in Handsome Lead Packages.

Write us for Samples and Prices.

J. F. SMYTH & CO.
 Tea Packers. WINDSOR, ONT.

Why Not Investigate



UNDER THE FLOOR OUTFIT.

THE MERITS OF THE BOWSER

"New Century"

3 MEASURE SELF MEASURING

Oil Tank?

THERE ARE

100 REASONS 100 WHY YOU SHOULD.

Space will not permit us to enumerate them all and we want an opportunity to tell you all about it.

WE CAN POINT OUT TO YOU DEFINITELY

WHY IT WILL PAY YOU.

To Be Brief, It Will Pay You

Because it will save you money.
 Because it measures accurate Gallons, Half Gallons and Quarts.
 Because it gives the customer what he buys and no more.
 Because it will prevent all waste and slop.
 Because it will soon pay its cost and become a profit-earner.
 Because the Bowser is the only All Metal oil pump built.
 Because it has the Anti-Drip nozzle.
 Because it has the Dial Discharge Register.
 Because it has the Double Float Indicator.
 Because it has the Double Plungers.
 Because it has Full Brass Cone Valves.
 Because the tank is of Galvanized Steel.
 Because it is the best oil outfit ever built.
 Because it is sold under an absolute three years' guarantee.
 Because its price is commensurate with its value.
 Because you can have your oil tank in the store, under the floor, or in the cellar.

Our Catalogue and "Terse Tank Talks" tell the rest. They are free.

S. F. BOWSER & CO., 65 Front St. East, TORONTO.
 Factory, FORT WAYNE, Ind.



IMPERIAL BRAND MAPLE SYRUP

is the very kind your customers want. All who have tried it pronounce it to be without equal. Since first this brand was placed on the market it has met with wonderful success. Put up by

Imperial Maple Syrup Co.,
88 Grey Nun Street, MONTREAL. Limited

Sole Selling Agents, Rose & Laflamme, Montreal.

WOMEN FIND OUT THINGS

That's why the famous

IVORY GLOSS STARCH

is so popular with Canadian ladies—they've found out that it is the most reliable, economical, and gives greater satisfaction than any other starch. Grocers have found that it is the most profitable and easiest selling starch on the market.

Manufactured by
THE ST. LAWRENCE STARCH CO.,
PORT CREDIT, ONT. LIMITED,

LOOK AFTER THE HEALTH
of Your Customers by Selling
and Recommending

JAPAN TEA

People who drink *Japan Tea* drink a tea that is unadulterated in any shape or form, and which contains *no deleterious* matter injurious to health. They drink the

**Sweetest, Mildest, most Refreshing,
and Healthiest Tea in the World.**

TEA VALUE

We were particularly fortunate this past season in securing exceptional bargains in all lines. Since then the markets generally have advanced. We can make a fair margin on what we have and at the same time give you a splendid opportunity of supplying your customers with something really good—hard to beat, in fact—and leave yourself a good profit:

YOUNG HYSONS to retail at 25c. up.

JAPANS in 5, 10, 20 and 30-lb. cads. and half-chests to retail at 25c. up.

CEYLONS and **ASSAMS** to retail at 20c. up.

W. H. GILLARD & CO., Wholesale Grocers, **Hamilton, Ont.**
Tea and Coffee Importers,

RETURNED

APR 11 1909



THE DOMINION BREWERY CO., LIMITED

Brewers and Maltsters

TORONTO

Manufacturers of the Celebrated

WHITE LABEL ALE

ASK FOR IT AND SEE THAT OUR BRAND
IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

WM. ROSS, Manager.



HIGH
LOW

QUALITY.
PRICE.

The unanimous verdict
of users of

Paterson's Sauce.



Rose & Laflamme,

Agents,

MONTREAL

SOME MERCHANTS' EXPERIENCE.



Solomon said in his haste: "ALL MEN ARE LIARS!" He didn't mean it. He was simply so mad with one man that he included all the rest.

Let us not fall into Solomon's mistake. We should take out of our experience the wisdom there is in it and stop right there!

Otherwise we are as stupid as the cat who sat down on a hot stove lid. She will never sit down on a hot stove lid again, and that shows good judgment. But she will never sit down on a cold one, either.

Now, some merchants have had hard experiences lately with coupon books that were represented to be absolutely correct in count and made up just as good as any other, but they were not, and you won't know what a perfect coupon book is until you have tried either Allison's Coupon Books or Allison's Coupon Pass Books. Both are good; one book suits some, while the other fills the bill with the rest of the merchants.

We are doing a lot of special engraving work now for merchants who use books in large quantities. Our books are carried in stock by jobbers. We will be glad to send you a free sample.

Allison's name on a Coupon Book is
itself a guarantee of perfection.

For Sale in The Eby, Blain Co., Limited, Toronto.
Canada by C. O. Beauchemin & Fils, Montreal.

ALLISON COUPON CO., Manufacturers,
Indianapolis, Indiana.

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A Timely Talk to Business Men.

THE most necessary item in the preparation of a candidate for success is "self-stock-taking." He must make a careful inventory of his success-qualities and rate his possibilities so that he will know to a hair's breadth just what he measures, and, to a grain, just how much he weighs. In other words, he must first know himself, his powers and possibilities, before he can use them.

After he has taken his inventory, the next thing is to plan to get the most possible out of his capital; and, in doing this, he should be very careful not to allow his judgment and commonsense to be blinded by his ambition; for, if he does, in nine cases out of ten, he will destroy many of his possibilities by overtaxing them.

The man who would make the most of life must learn "to be good to himself"; that is, while he should strain every nerve to develop himself to the utmost, he must remember that his success will depend very largely upon the care he takes of his success-machine—that is, of himself.

Many so-called successful men are their own worst enemies. They would never think of abusing a horse or any other dumb animal as they impose upon themselves. They go without eating, are irregular at meals, and rob themselves of sleep and recreation; in fact, they violate every law of their physical and mental natures, and yet wonder why they are grey-haired, dyspeptic and broken-down before middle life. They cannot understand why their ambition and greed to get on in the world should not be the measure of their strength, and so they go on forcing their brains to work when every particle of nerve energy which was stored up the previous 24 hours has been exhausted.

THAT WHICH WILL MAINTAIN HEALTH IS NOT TOO COSTLY.

It makes all the difference in the world to you whether you cut off five, 10, or 15 years of your life by foolish indiscretion, abusing yourself by overworking, or depriving yourself of needed rest—by not knowing exactly how much you can stand—or whether you save those precious years by obedience to the laws of health.

Many people cramp their powers and dwarf their possibilities by denying themselves the comforts which make life harmonious and agreeable. For example, I have known people, who were travelling

long distances by night, to go in a day coach, so as to avoid the expense of a sleeper, and either to carry their food and eat it on the train, or depend upon sandwiches or any little "pick-ups" that they could get at the stations along the road. Of course there are people who cannot afford the comforts—luxuries if you will—of travelling in sleeping cars and dining or lunching in dining saloons, in which case they must, of course, do the best they can. But those who can afford them make the greatest possible mistake by trying to economize at the expense of their physical and mental well-being, for they cramp themselves, and dwarf their energy and success-ability, just in proportion as they deny their bodies proper care.

There is nothing else so valuable as one's physical and mental energy, which should be preserved, at whatever cost. In other words, nothing is dear, which we can possibly afford, that will in any way help us to get on in the world faster and better.

Personal power is a great thing to achieve and maintain. Everywhere, in city and country, we see men and women, especially men, old at 30 or 35, their shoulders stooped, their hair grey, and their spirits broken. They have no elasticity in their step, no buoyancy in their bearing. They destroyed their possibilities in their overreaching ambition to become wealthy or famous—to out-distance all competitors. Their lives have become dry and sere, and they are nervous wrecks, when they should be in their physical and mental prime.

TAKE AMPLE TIME TO EAT YOUR LUNCHEON!

Thousands of well-meaning men deprive themselves of needed nourishing, force-giving food by trying to economize. They stand at a lunch counter and hastily swallow a sandwich and a glass of milk to economize time and money, when they owe it to themselves and to their highest well-being to go to a good restaurant or hotel, take time enough to eat a nutritious, properly-cooked and properly-served meal and give the stomach time to begin the process of assimilation before resuming work.

There is not only no economy in this, but it is the worst kind of extravagance. The greatest economy a success-candidate can practise is storing up the largest amount of success-force, vitality, nervous and mental energy in his constitution for effective and

efficient achievement. To rob oneself of the food material which gives this magic force is like killing the goose which lays the golden eggs.

Many a man has mocked a magnificent natural ability with mediocre achievement, simply because he has ruined his success-machine by neglect, in failing to supply the motive power to run it.

Thousands of men have died amid the wreck of disappointed ambitions, having failed to carry out one tenth of what they expected and had the ability to accomplish, simply because they did not take proper care of themselves.

Would you not think that man insane who, possessing a reservoir of precious elixir of life, should bore gimlet holes through it, here and there, and let the life-power run to waste? Yet this is exactly what thousands of us are doing. We start out with a great pond or lake of life-power, and let the major part of it escape through the leaks made in the reservoir by our own carelessness or ignorance.

We are all the time cutting off our success-possibilities by wasting, here and there, life's force and energy, robbing ourselves of the reserve which alone would make great achievement possible; and yet we wonder why we do not succeed.

Lack of sleep, lack of exercise in the open air, lack of nourishing food, and of congenial intercourse with friends, overwork, doing our work in the spirit of drudgery—all these things are leaks which sap our energy and rob us of the great reserve of life-force which enables one to achieve results.

On account of the influence of your clothing upon your habits, your character and your success generally, be as generous with your dress, especially in material, as you can possibly afford.

If you have been handicapped in early life by lack of education, or of social advantages, and do not feel certain of yourself in society, it will help you wonderfully to dress well. It will tend to give you ease of manner and make your awkwardness and lack of general culture less apparent. In other words, it will help to cover up little defects which may embarrass you, especially if you are over self-conscious.

KEEN OBSERVATION PRODUCTIVE OF EASE.

The very conviction or consciousness that you are deficient in matters pertaining to

RISING SUN
STOVE POLISH and **SUN PASTE**
STOVE POLISH

IN
CAKES
WELL KNOWN AND RELIABLE

IN
TINS
GUARANTEED TO THE TRADE

DURABLE AND ECONOMICAL
3000 TONS SOLD YEARLY

DUSTLESS, LABOR SAVING,
BEST IN THE WORLD.

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

culture and social usages tends to aggravate those defects, and you should avoid self-consciousness in every possible way. Neat, bright, yet fashionable well-fitting clothing will help you very materially.

The wise man tries to compensate for his deficiencies in every way he can. It pays, therefore, to avoid bad impressions when strangers first meet you, for they will put you to a great disadvantage if you are too self-conscious and timid.

People who have not had early advantages, but have come into prominence through achievement, are often placed at great disadvantage, and they should study ways to compensate for these deficiencies. In other words, we should do everything possible to bring ourselves into harmony with our surroundings, because we cannot exhibit strength or use our success-force until we are at ease or in harmony with our environment.

Many shrewd men and women have been able to cover up early deficiencies in education and culture generally by close observation, and by adopting dress and manners like those with whom they associate. A keen observation is one of the greatest assistants in the acquirement of ease and power.

Many hard-worked business and professional men think they cannot afford a vacation. These people know very well that they cannot work their horses all the time, nor could they expect any of their employes to work all the time and stand it.

There is, perhaps, nothing which pays better or is more beneficial than a vacation. Most of us, sooner or later, learn—unfortunately, most of us learn later—that we cannot get more money out of a bank than we deposit there. Our drafts on nature's bank cannot exceed the reserve of the deposits.

In youth, we store up a reserve of physical and mental energy, which, if properly used, will enable us to overdraw temporarily in emergencies, but, if we use,

from day to day, more nervous or vital force than is generated during each 24 hours, it does not require a great mathematician to convince us that we shall soon be bankrupt.

A man, therefore, who has been tied up many months in his store or office, or confined by his vocation, whatever it may be, although he may not have worked very hard, requires a complete change of surroundings; he needs a new mental environment.

GO INTO THE COUNTRY FREQUENTLY AND GET NEW LIFE!

People in routine work soon lose their elasticity of mind, their buoyancy and spontaneity of thought; their imagination becomes torpid, and nothing else will then refresh the faculties and functions so quickly as a complete change of surroundings.

How quickly, for example, one's whole nature responds to a change from the city to the country! A man who feels heavy, tired, and languid, in the city, feels ten years younger when he gets into the country. He is a boy again; his imagination becomes enlivened, and his whole life is rejuvenated. It is not always because one is overworked that he needs a vacation; for man is an omnivorous animal, and requires a variety of food.—Success.

GOOD NAME BETTER THAN RICHES.

Neither ships, racehorses, nor anything else are so aptly named as the crack trains of the world—the Flying Scotchman, which is the Transinsular Limited of Great Britain; The Flying Yankee, from Boston to Bangor; the Congressional Limited, to Washington; the Empire State, to Buffalo, and the Sunset Limited, to Southern California. There is more in the name of a fast express train than in the title of a play or novel. The man who is going to travel on a railroad, and has the price in his pocket, wants to buy a ticket for one of those appropriately titled trains every time.—New York Press.

AIMS AND OBJECTS OF THE OTTAWA ASSOCIATION.

Ellis Bros., Ottawa, under date of February 22, write as follows: Would you mind publishing the following, being the aims and objects of the Ottawa Retail Grocers' Association? We think it might be a benefit to the Association, as some grocers in the city who are not members might be interested in knowing:

AIMS AND OBJECTS.

1. Fostering a more social feeling among the members of the trade.
2. To patronize such wholesale houses as do an exclusive wholesale business.
3. Keeping a list of such persons as are not worthy of credit, for the information of members.
4. Watching all legislation affecting our interests.
5. Protection against the adulteration of goods, fictitious labels, and false weights and measures.
6. Shortening the hours of labor.
7. To recommend the adjustment of all trade disputes by arbitration whenever practicable.
8. To procure better laws in licensing pedlars, and other matters affecting our trade.

In carrying out these objects we hope to encourage every honest dealer, and to discourage and stamp out fraud and trickery everywhere, and by united action secure to ourselves and our customers all the benefits that are possible in connection with our business.

KAMLOOPS BOARD OF TRADE.

At the annual meeting of the Kamloops, B.C., Board of Trade there was a good attendance, and several new members were added.

A letter to Andrew Carnegie was read and adopted, asking him for assistance towards the erection of a sanatorium somewhere in the dry belt of British Columbia.

It was decided to withdraw from the membership of the Associated Boards of Trades of Eastern British Columbia.

It was moved that the C.P.R. be asked to hurry forward the equipment of their engines with electric headlights.

The election of officers resulted as follows:

President—J. T. Robinson.
Vice-President—J. R. Michell.
Secretary—J. F. Smith.
The Council—Messrs. J. A. Gill, M. P. Goraon, F. J. Fulton, J. M. Harper, T. J. Roadley, Dr. Proctor, J. Vair, N. J. Hopkins, H. Ashby, Dr. Wade and A. McIntyre.

3 LONG DISTANCE PHONES.

MOLASSES—GOOD AND CHEAP.

CORDAGE—SOME LINES BELOW THE MARKET.

LUCAS, STEELE & BRISTOL, Wholesale Grocers, **Hamilton, Ontario**

Chocolates and Cocoas

will be our new line to manufacture. We will aim to be the Walter Baker Co., of Canada—high-grade goods, reasonable prices. We are getting impatient. Courts move slowly. However, the yeast cake trade seems coming our way the last few weeks with a rush. When our suit is decided there will be a regular landslide to

JERSEY CREAM YEAST CAKES—Canada's Greatest Yeast Cake.

Ye loyal sons of Britons see that the goods you sell are made in **Canada**, that the profits remain in **Canada**.

LUMSDEN BROS.

9 Front Street East, **TORONTO**.

82, 84, 86 McNab St. North, **HAMILTON**.

THE NICEST OF ALL

English Condiments

....ARE :

These goods are now in store, selling at low prices for the finest of all English Sauces.

Sharwood's White Label Sauce. ½-Pints.

Sharwood's Chutney Sauce. ½-Pints.

Sharwood's Sweet, Sliced Mango. Chutney Quarts.

BY . . .

James Turner & Co., Hamilton.

Honey Suckle Syrup.

A pure sugar syrup in Half-barrels.

SELLS AT SIGHT

ASK OUR TRAVELLERS TO SHOW YOU SAMPLE.

THOS. KINNEAR & CO.

Wholesale Grocers,

49 Front St. East, TORONTO

EXPERIMENTS IN MAKING CEYLON GREENS.

(From The Times of Ceylon.)

AN important series of experiments in the manufacture of Ceylon green tea, with the object of improving the quality of the article, is to be conducted shortly at Finlay, Muir & Co.'s specially-equipped factory at Colombo, particulars of the erection of which were recently published in The Times of Ceylon. The inauguration of the work will be an important phase in the Ceylon green tea industry, as the idea is not to manufacture green tea as it has hitherto been manufactured. These experiments are going to be made by The Anglo-American Direct Tea Trading Co., two of whose representatives, Hubert Gault and Pritchard, have already arrived in the Island and are just now in Colombo. Mr. Gault, who is connected with the firm's business in Glasgow (James Finlay & Co.) has had considerable experience in everything that concerns tea, and is especially interested in green tea. He has engaged Mr. Pritchard, who has come from Japan, to assist him. The experiments they are to carry out will be solely on behalf of The Anglo-American Co., who have secured the manufacturing business in Colombo

from Finlay, Muir & Co. on special terms. Equipment of the factory is nearly complete, and Mr. Gault is only awaiting the fitting up of certain machinery and the completion of a few other details before starting work in about six weeks' time. In the meantime, he will make a trip through the planting districts to arrange for a supply of green tea with which to commence operations. Preliminary experiments will decide what grade of leaf will be used to turn out green tea to the best advantage.

Mr. Gault, who was interviewed by a representative of The Times of Ceylon, mentioned that the new process would be different to that hitherto followed in Ceylon, in that the green tea would be perfected and thoroughly finished.

Asked as to what he thought of the green tea now manufactured in this country, Mr. Gault argued strongly that it was worthless. "Ceylon green tea made as it has been up to date," he said, "has done the business a great deal of harm, and the article shipped to America and Canada under the name of 'green tea' is neither a green tea nor a black tea; it has no keeping qualities, and is not particularly inviting in appearance."

The mistake made, he thought, was that the article was not finished; it was a half-

finished product, and the sooner Ceylon ceased shipping such an article out of the country the better. Looked at from a tea-man's point of view, he never saw anything like the stuff sent out from Ceylon. It did not approach the Japan and China greens.

"But is there not a demand for Ceylon green tea in the United States and Canada?"

"Not a pound of Ceylon green tea would be sold in America at present were it not 'bolstered' up by money and other presents 'given away with a pound of tea.' Ceylon green tea is being used, to a small extent, in America to reduce the cost of other teas—that is, it is used to mix with other teas—and this demand would cease if it was sought to be sold at its proper value."

Speaking of the green-tea bonus, Mr. Gault remarked that if Ceylon was giving away a bonus on the manufacture of green tea, the committee should confine the bonus to properly manufactured tea, and thus encourage planters to turn out a well-made article. The general opinion in the United States was that Ceylon green tea was not properly manufactured, and there was no doubt if a finished article were turned out there would be a good demand for it. As it was, the green tea now made was of no use for



Imperial Maple Syrup

— AND —

Aunt Jemima's Pancake Flour

Get prices and particulars, it will pay you.

A. F. MacLaren Imperial Cheese Co.,

AGENTS.

LIMITED

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"Woul green tea China in t

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We can sell you

PRUNES

THE DAVIDSON & HAY, Limited

Wholesale Grocers.

Toronto.

purposes of trade or consumption, and, carrying the name of "Ceylon," did the Ceylon tea business a great deal of harm.

"Would there be a demand for 'finished' green tea from Ceylon with Japan and China in the market?"

"There is no reason to doubt it. I see no reason why enough good tea cannot be made in Ceylon to keep the market up. At present there is a demand in America and Canada for green tea to the extent of somewhere over 50,000,000 lb., and Japan and China supply only about 42,000,000 lb. Last year the export of Japan green tea was 38,000,000 lb., which is very much less than the average, which stands at 40,000,000 lb. There is no doubt that if Ceylon produced a good article it could create a demand for it. Black or green teas, as produced in the different tea-growing countries, as everyone knows, possess certain degrees of flavor due to soil peculiarities; and Ceylon can undoubtedly turn out a good, sound green tea, and that is what the great mass of the people in the States wanted."

[Attention is drawn to an editorial printed elsewhere in this issue dealing with the above.—Editor CANADIAN GROCER.]

W. A. Magee, butcher and meat merchant, St. John, N.B., has sold his meat business to Lilley & Sons.

TO BE REPRESENTED AT BOSTON.

At a meeting of the Tourist Association, Fredericton, N.B., the coming Boston Sportmen's Show was talked over, and it was arranged that one of their members, at least, should be at the show throughout its duration. At this show a large amount of advertising literature will be circulated, explaining the attractions that that section of New Brunswick has for the tourist and sportsman.

The city council will be asked to donate \$250 for the aid of the association in its work. It is felt that much more effective work could be done by this increased grant. Last year the amount given was \$150. The city of St. John gives \$500 to the tourist association every year.

CHEESE-CURING STATIONS.

It is announced that the Dominion Government has decided to erect four curing stations for cheese factories in Canada, two in Ontario and two in Quebec. Woodstock and either Belleville or Brockville will probably be the points selected in Ontario for these stations.

As a result of placing himself in communication with Professor W. J. Robertson, Agricultural Commissioner for the Dominion, Mr. Andrew Pattullo, M.P.P.,

has completed arrangements for the holding of a meeting at Woodstock whereby the representatives of the various cheese factories of the district will be questioned as to whether they will interest themselves in the project.

The Dominion Department of Agriculture will manage this central curing station, and it will be an object lesson on the curing and handling of cheese. The meeting is to be held on March 1.

NEW ELEVATORS AT PORT ARTHUR.

At a meeting of the Canadian Pacific Railway Co.'s officers at Port Arthur, Ont., it was decided to build two elevators there during the season. The first will be a cleaning elevator and the second an addition to the steel tank elevator D. This structure will be enlarged to hold an additional 1,500,000 bushels. This and the new cleaning elevator will increase Port Arthur's storage capacity to over 7,000,000 bushels of grain. Altogether \$400,000 will be spent by the company on improvements in that town.

THE LITTLE SPIES DID IT.

A Toronto grocer has been fined for selling a barrel of apples in which all the good fruit was displayed on top. It is supposed that the little Spies at the bottom gave the thing away.—Guide Advocate, Watford, Ont.



ARE YOU ALIVE to the fact that
UPTON'S Jams, Jellies
 and Marmalade
 Are superior to imported goods?

The A. F. MacLaren Imperial Cheese Co., Limited,

Selling Agents,

51 Colborne Street, TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

C. V. PRICE (late) general merchant, Copper Cliff, Ont., is offering to compromise.

L. Huot & Co., grocers, Quebec, have assigned.

Jos. Landry & Co., grocers, Montreal, have assigned to A. Desmarteau.

Elias Will, late feed merchant, Windsor, N.S., has assigned to G. H. Curry.

M. Simon, general merchant, Alexandria, Ont., is offering 40c. on the dollar.

J. A. Pinard, grocer, Ottawa, is offering to compromise at 25c. on the dollar.

E. Audet, general merchant, Black Lake, Que., has compromised at 50c. on the dollar.

G. A. Dugal, grocer, etc., Masson, Que., is offering to compromise at 35c. on the dollar.

J. A. Renault & Co., general merchants, St. Ephem de Tring, Que., have assigned.

X. St. Amour is curator of O. E. Leger & Frere, general merchants, Coteau Station, Que.

The estate of T. J. Metheral, general merchant, Singhampton, Ont., is to be wound up.

F. D. Latour, grocer and liquor merchant, Montreal, has assigned to Alex. Desmarteau.

Kent & Turcotte are the curators of Jos. Loranger & Co., grocers, Three Rivers, Que.

Desire Ricard, general merchant, Batiscau, Que., has compromised at 15c. on the dollar cash.

Carr Bros., general merchants, St. Chrysostome, Que., have assigned to Lamarche & Benoit.

George and Joseph Brown, grocers, etc., Collingwood, Ont., have assigned to Frederick Marshall.

Wm. Borthwick, fruit auctioneer, etc., Ottawa, is offering to compromise at 25c. on the dollar.

A. T. Lafortune, grocer and liquor merchant, Montreal, has compromised at 30c. on the dollar cash.

Joseph E. Bregg, grocer and baker, Parry Sound, Ont., has assigned to Samuel Armstrong.

J. McD. Hains is the curator of Vipond, McBride & Co., fruit merchants, Montreal. Their stock has been sold.

The creditors of Charles Tremblay, general merchant, Shawenegan Falls, Que., held a meeting on February 22.

H. D. Allen, late general merchant, Cape Tormentine, N.B., offers to compromise at 25c. on the dollar.

Arthur J. Lajoie, grocer, Shawenegan Falls, Que., has assigned, and his creditors held a meeting on February 26.

The creditors of M. P. Plouffe, general merchant, Ladysmith and Shawville, Que., held a meeting on February 26.

The creditors of Joseph E. Bregg, grocer, flour and feed merchant, Parry Sound, Ont., held a meeting on February 25.

H. Gilbert, general merchant, Chicoutimi, Que., has assigned, and a meeting to appoint a curator is called for February 28.

G. C. Bristow, general merchant, Aylmer, Ont., has assigned to R. Tew, Toronto, and his creditors held a meeting on February 27.

M. Richardson & Co., general merchants, Dundalk, Ont., have assigned to J. G. Strong, Toronto, and their creditors meet on March 3.

R. Bergeron & Co., general merchants, Shawenegan Falls, Que., have assigned to Lamarche & Benoit, and a statement of their affairs is being prepared.

The creditors of J. N. A. Carriere, general merchant, St. Philippe D'Argenteuil, Que., held a meeting on February 20, and received an offer of 50c. on the dollar cash.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Bourret & Co., grocers, Montreal, have dissolved.

Page & Co., grocers, Ottawa, are admitting a partner under the style of Page & Storey.

Campbell & Co., general merchants, Richmond, Que., have dissolved, and a new partnership has been registered.

Taylor & Williamson, grocers, boot and shoe merchants, Chatham, Ont., have dissolved, and C. D. Williamson is continuing.

SALES MADE AND PENDING.

The assets of J. A. Mullen, grocer, Hull, Que., have been sold.

The assets of J. D. Ostigny, grocer, Montreal, have been sold.

The assets of I. Latour, grocer, Ottawa, have been sold by bailiff.

The assets of Joseph Landry & Co., grocers, Montreal, have been sold.

Mrs. A. McLaren, general merchant, Lower Argyle, N.S., is selling out.

D. A. Hyslop, general merchant, Ancaster, Ont., is advertising his business for sale.

James Dobson, general merchant, Bronte, Ont., is advertising his business for sale.

The assets of H. A. Lalonde, general merchant, River Beaudette, Que., have been sold.

The chattels of F. A. Hollis, tea merchant, St. John, N.B., are to be sold by sheriff.

The stock of J. C. Morton & Co., general merchants, White Horse, B.C., has been sold.

The assets of J. A. Pinard, grocer, Ottawa, were to be sold by auction on February 27.

J. A. Hunter, general merchant, Durham, Ont., is advertising his hardware stock for sale.

N. Gavitz, boot and shoe merchant, Strathroy, Ont., is advertising his business for sale.

The stock of Lapointe & Quesnel, shoe merchants, Hull, Que., is advertised for sale on March 7.

The assets of M. Vigneau, grocer and shoe merchant, Danville, Que., are to be sold on March 7.

A. O. Veitch, general merchant, Richmond, Bayham P. O., Ont., is advertising his business for sale.

The assets of Alf. Fradette, general merchant, Lafayette, Que., were to be sold on February 27.

The assets of Joseph Loranger & Co., grocers, Three Rivers, Que., were to be sold on February 27.

The stock of T. J. Metheral, general merchant, Singhampton, Ont., is advertised for sale by auction on March 5.

The stock of the estate of Elliott & Borland, general merchants, Steinbach, Man., was advertised for sale by auction on February 21.

CHANGES.

Elzear Duquay, grocer, is commencing business at Hull, Que.

R. Baker, grocer, Crediton, Ont., has sold out to C. Beaver.

H. A. Lalonde & Co., traders, River Beaudette, Que., have registered.

C. E. Black, grocer, Amherst, N.S., is succeeded by Freeman & Black.

J. Williams, fruiterer and tobacconist, Denver, B.C., is out of business.

H. K. Livingston, general merchant, Robson, B.C., is out of business.

W. F. Sarsfield, grocer, Kentville, N.S., is succeeded by Angus N. McLean.

J. E. Lanouette & Co., grocers, Ste. Anne de la Perade, Que., have registered.

Miss M. J. Fafard & Co., general merchants, St. Thecle, Que., have registered.

F. L. Irwin, general merchant, Treesbank, Man., has sold out to C. F. Wood.

George S. Brett, grocer, Vancouver, B.C., is succeeded by Mrs. George Aldrid.

Emma Lisson, grocer, Niagara Falls South, Ont., has sold out to W. Van Wyck.

D. H. Stevenson, baker and grocer, Norwich Ont., has sold out to W. J. Mathison.

J. M. Silverthorne, grocer, etc., Olds, N.W.T., is succeeded by Silverthorne & Shackleton.

W. J. Mathison, general merchant, Cathcart, Ont., has sold out to D. H. Stevenson.

John C. Healy, grocer and flour and feed merchant, Durham, Ont., has sold out to T. J. Jordan.

FIRES.

The Gibson property of Emery Sewell, general merchant, Upper Maugerville, N.B., was burned; there was no insurance.

S. Brown, general merchant; J. A. Cargar, miller and grain merchant; and George Sibbett, liquor merchant, Bracebridge, Ont., were burned out; they were all insured.

DEATHS.

Richard Snow, baker and confectioner, Toronto, is dead.

John E. Cooke, cheese merchant, Ingersoll, Ont., is dead.

Philip S. Pellerin, general merchant, Seadone, N.B., is dead.

MARCELLUS HARTLEY'S ESTATE.

It has now been learned that the late Marcellus Hartley left a will. The estate had previously been estimated to be about \$4,000,000, but it is thought that it will now amount to upward of \$60,000,000. Mr. Hartley was the head of the firm of M. Hartley & Co., of New York, which was formerly known as Hartley & Graham.

The firm did a conspicuous business prior to the Spanish War, and it is said that most of the supplies in the way of ammunition and arms supplied to the Cuban insurgents in the many filibustering expeditions which left the shores of the United States for Cuba were either sold or collected through the agency of this firm. Mr. Hartley was also a stockholder and director in The Westinghouse Electric Co.

The finding of the will was a surprise, as it was at first believed that he died intestate.

M. H. Dodge, his grandson, who is named as the heir to this vast estate, is now 20 years old and is a junior in Columbia University.

Mr. Hartley died very suddenly about a month ago, while he was attending a meeting of the directors of The American Surety Co.

For many years Mr. Hartley had been prominent in commercial life in the metropolis, having large and varied interests in important institutions. At his death he was president of The International Banking Corporation recently

THE BEST GOODS FOR THE BEST TRADE

CATSUP,
SOUPS,
SALAD
DRESSING

"COLUMBIA"

BAKED
BEANS
POTTED
MEATS

WE HAVEN'T 57 VARIETIES: OUR AIM IS QUALITY NOT QUANTITY.

"COLUMBIA" GOODS ARE THE RECOGNIZED LEADERS IN QUALITY.

OUR TRAVELLERS ARE CARRYING A FULL LINE OF SAMPLES. IT WILL PAY YOU TO SEE THEM.

THE EBY, BLAIN CO., LIMITED

SOLE WHOLESALE DISTRIBUTERS

TORONTO.

100,000 tons, of which Quebec supplies the formed, and which secured, after vigorous competition, the business of handling the Chinese indemnity for the United States.

Mr. Hartley was also president of The Remington Arms, The Union Metallic Cartridge, The Bridgeport Gun Implement, and of The M. Hartley companies. He was vice-president of The Western National Bank and director of the Lincoln and German-American National Banks, The Manhattan Railway, Westinghouse Electric, Mercantile Trust, American District Telegraph, American Ordnance, The Audit Co., and of The Equitable Life Assurance Society. He was a trustee of The American Deposit Loan, The Fifth Avenue Trust and the American Surety Companies.

AN EXTRAORDINARY PURCHASE.

The United Factories have recently made a heavy purchase in broom corn which will enable them to quote prices at no advance over those prevailing last fall, notwithstanding the fact that United States manufacturers have recently advanced their prices from 25 to 50c. per dozen. The United Factories intend to constantly pursue the policy of giving their customers the advantages of any special rates they may secure in the purchase of stock. These low prices will continue until this stock becomes exhausted, when it is likely it will be necessary to advance rates. It is, therefore, an excel-

lent opportunity for the trade to place orders at once.

A paper published in the United States says: The most capable business men in this country are those engaged in the sale of groceries. They are the distributors to the masses of the world's products. The graduate from the general store is generally well equipped to fill any position in the commercial world. Many of our most distinguished statesmen had their first experience in business measuring calico and weighing sugar and coffee behind a rude counter in a cross-roads general store.

Doubling Our Capacity

Owing to increased business we have commenced work on the installation of a monster Cold Storage Plant, which will be completed about the 15th of May with a storage capacity of sixty thousand (60,000) cubic feet, in twelve separate compartments. The system is so complete that the temperature in any one compartment may be raised or lowered as the grade of goods may require without affecting any of the other cool-rooms.

Our object in this is to offer to our customers the best possible advantages in marketing their produce. If we get it fresh we will keep it for a reasonable length of time in as good condition as it was received.

A great advantage in having your produce in our cool-rooms is that it remains in good condition and is always ready when the market prices are satisfactory, and at any time an offer should be made to us we would at once communicate same to you by wire if you had not already set your selling price. Nothing but eggs, butter, cheese and poultry will be stored, so there will be no chance of taints or foreign flavors.

We would be pleased to communicate with any who have not already arranged with us for the coming season and place their names on our books.

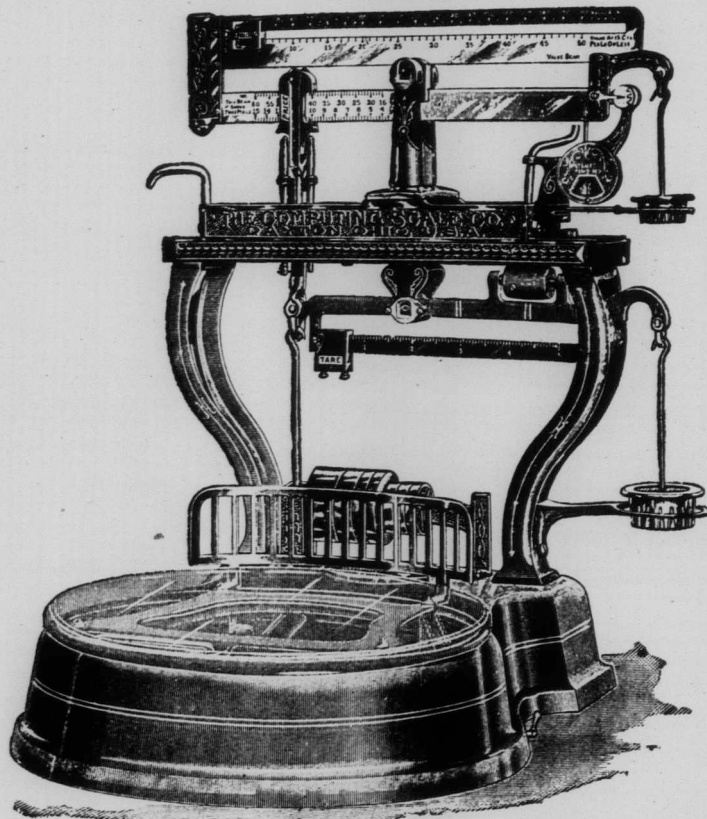
Drop us a card and we will give you full particulars.

The J. A. McLEAN PRODUCE COMPANY, Limited

75-77 Colborne St., TORONTO.

AGENTS FOR THE NELSON, MORRIS CO., OHIOAGO, "SUPREME" SHORTENING, CANNED MEATS, ETC.

Every Store-Keeper, This Means You.



Every store-keeper big or little needs help from the outside. He needs patronage, he needs good friends, but most of all he needs our help, which we can guarantee him through the use of our **profit savers**, our system of stopping down weights, the Money-Weight System.

Don't get discouraged and say there is nothing in the grocery business—**no money in it**, for there is a mighty big percentage of profit in it if you only know how to get it. How would you like to wind up this year's business with a big gain in profit more than enough to equip your whole establishment with our system and have a nice balance in bank besides? You can do it. Write us.

The Computing Scale Company

DAYTON, OHIO, U.S.A., Manufacturers.

The Money-Weight Scale Co., No. 47 State st., Chicago, Ill.

J. B. Polrier, Dist. Agent, No. 1662 Notre Dame Street, Montreal Que., Canada.

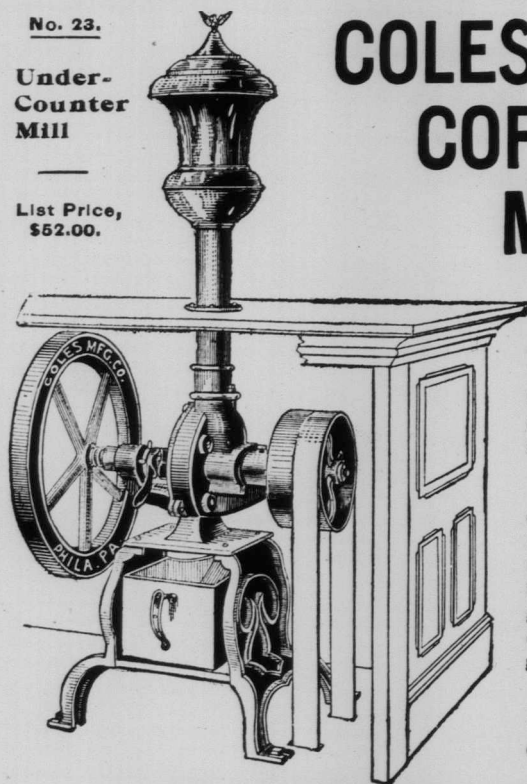
L. A. Davidson, Dist. Agent, No. 104 King St. W., Toronto, Ont.

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No. 23.

Under-Counter Mill

List Price, \$62.00.



COLES COFFEE MILLS

None better for Granulating or Pulverizing.

Our mills will Pulverize without heating Coffee.

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders.

A GREAT LABOR-SAVER.

Our Grinders wear longest.

Agents { TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N.B.
FORBES BROS., Montreal.
GORMAN, ECKERT & CO., London, Ont.

COLES MANUFACTURING CO., PHILADELPHIA, PENN'A.

A CHANCE TO MAKE MONEY

There is a market in the British West Indies for nearly all kinds of Canadian products. The people are able and willing to buy.

At present the United States is doing the trade, but Canadians can get it by going after it.

Why not write for a booklet telling of a trip to the Southern Islands, and the possibility of selling Canadian goods. We will be glad to send you one.

**PICKFORD & BLACK
HALIFAX.**

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THE CANADIAN GROCER

President:
JOHN BAYNE MacLEAN,
Montreal.

The MacLean Publishing Co. Limited

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

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WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

ADVERTISING CANADA IN THE SOUTHERN STATES.

THE Grand Trunk Railway Company is sending a car on a 70-day trip through the Southern States for the purpose of advertising Canada as a summer resort. The car is specially equipped for the purpose, and will distribute at the places at which it stops a large quantity of advertising matter regarding the many summer resorts to be found on the G. T. R. System.

Canada is at least second to no other country in the world as a summer resort. As for variety, we know of no other that can approach it, with the Atlantic on her east coast, the Pacific on her west coast, and her magnificent rivers and enormous inland seas between. And all supplemented by a dry and bracing climate, and the means for gratifying the most ardent of sportsmen.

All these things are gradually becoming known to the outside world, but the railways

(the Grand Trunk and the Canadian Pacific) have done far more to bring this about than all other agencies combined. Naturally, the railways have their own interests first in mind, but their enterprise is none the less worthy of commendation. And all the benefit by no means accrues to them. Business men certainly gain a great deal, directly or indirectly, from the influx of tourists, and, wherever and whenever they can assist the railways to disseminate information about Canada as a tourist resort, self-interest, if nothing else, should induce them to do so.

THE U. S. CAPITALIST IN CANADA.

A GOOD many tears are being shed by some of the newspapers in Canada because the United States capitalists are becoming prominent in her industrial life.

These tears are either of the crocodile description, or inability on the part of those who shed them to appreciate the economic conditions which induced capitalists in the United States to invest their money in the Dominion.

One of the drawbacks to Canada in the past was the slowness with which her natural resources were being developed. We had not the necessary capital ourselves. And we deplored the fact that outside capital did not come in and assist us. The capital we most courted was British capital. And that capital we still prefer to all others.

But the British capitalist has prepared to invest his funds elsewhere: in Central and South America, in Africa, and almost everywhere but in Canada. True, he is showing some signs of departing from his normal apathetic condition; but his condition is still passive. It is the capitalist in the United States who is active in his investments on Canadian account. It is the United States capitalist who first saw the possibilities of the iron and steel industry in this country and devoted his dollars to the development of it; that saw the possibilities of the gold, silver and lead mining industries in British Columbia and the Klondike and exhibited his confidence in them by spending his money on their development; and that put new life and energy into the coal-mining industry of

Nova Scotia. In fact, in nearly all branches of Canadian industrial activity the United States capitalist is much in evidence.

The fact that United States capitalists are paying so much attention to Canada is an evidence that they realize the vastness of her natural resources and the greatness of her possibilities.

Those who are ready to grasp opportunities are those who have not allowed time to slip through their fingers.

PARTNERSHIPS FOR CLERKS.

THE keenest competition that merchants sometimes experience is that which arises from their own clerks who have gone into business on their own account.

It would be unwise to advise clerks not to go into business on their own account. On the contrary, it would be wise to induce them to cultivate an ambition in that direction. A young man who has no such ambition, or who has no desire to cultivate one, is lacking in those fundamentals which go to make a good clerk.

Merchants can, however, in many instances, prevent their clerks from becoming competitors by making them their partners.

It would not be reasonable for a merchant to give all his clerks an interest in his business. There are many who are not qualified for partnerships. But to the best clerk, where it is at all possible, it is only fair that an interest in the business should be held out as a reward for faithful services.

THE U. S. TOMATO COMBINE.

The executive committee of the Tomato Combine in the United States is experiencing some difficulty in making contracts with the growers. The Combine has officially made an offer of \$7 per ton to South Jersey growers, but, while this offer is being accepted by some, it is being rejected by others.

Although the Combine will not, it is said, be in a position for a couple of weeks to officially name prices on futures, private advices from Baltimore report a strong and active interest in future tomatoes, and that orders have been booked in large volume on the basis of 60 to 65c. for 2-lb., and 80 to 85c. for 3-lb. standards, August and September delivery.

EXPERIMENTS IN MAKING CEYLON GREEN TEAS.

IN another part of the paper we reprint from *The Times* of Ceylon an interview with a Mr. Gault regarding Ceylon green teas. Mr. Gault declares that green tea as turned out by the factories in Ceylon is not properly made. It is, he says, "neither a green nor a black tea." And again, in answer to a question regarding the demand in the United States and Canada, he adds: "Not a pound of Ceylon green tea would be sold in America at present were it not bolstered up by money and other presents given away with a pound of tea."

Mr. Gault's remedy for the defects which he alleges to exist is the firing and packing of the green teas after the manner of the factories in China and Japan. We gather this not only from the reading of the interview with him, but from a conversation we have had with a teaman who, in turn, not long since, discussed the subject with Mr. Gault himself in London, prior to his departure for Colombo. The firm with which Mr. Gault is connected has arranged to manufacture and pack Ceylon green tea after the manner of Japan and China, and the result of the experiment will be watched with a great deal of interest.

As far as we can gather, opinion is divided in both Canada and the United States in regard to the wisdom of the new departure which the Anglo American Direct Tea Trading Company is taking.

To the tea manufacturers in Ceylon, and those dealers in the United States and Canada who are ardent champions of Ceylon greens, the proposition to adopt the tea-making methods of the competitive countries is no doubt somewhat humiliating. And furthermore, to make the leaf after the styles of China and Japan would certainly tend to deprive the Ceylon article of its individuality, as far as appearance at any rate is concerned. But looked at from the standpoint of utility, the question seems to resolve itself into this: Which method is going to be, in the long run, most conducive to the welfare of the tea industry of Ceylon? And this can only be ascertained by experiment. The logical conclusion, therefore, appears to be—go ahead with the experiment.

We cannot agree with Mr. Gault's state-

ment that "not a pound of Ceylon green tea would be sold in America were it not bolstered up by money and other presents given away with a pound of tea." We are not prepared to speak for the United States. But, as far as Canada is concerned, they are simply gross exaggerations. And, according to Talleyrand's maxim, "Everything which is exaggerated is insignificant."

A year ago the sale of Ceylon green tea was undoubtedly stimulated by the fancy 60-lb. canisters given to every retailer who purchased a certain quantity of the tea. But we are not aware of any prize or consideration of any kind being given to consumers. At present there is quite a scarcity of Ceylon green tea on the Canadian market, and, the demand being in excess of the supply, prices are much higher than they were a month or two ago. No doubt the demand is to some extent stimulated by the extraordinary scarcity and dearness of China green teas. But that does not alter the fact that the teas are selling, and that without prizes attached thereto. Nor does it strengthen Mr. Gault's case, because the tea package firms are by far the largest purchasers of Ceylon green teas.

Whether Ceylon green teas will ever take the place of Japan and China greens remains to be seen. There are some who strongly maintain that they will. Others again are just as strong in the contrary view. Although there was a large increase in the importation of green tea of Indian and Ceylon growth last year, the quality is still relatively small when compared with China and Japan green teas. The importation of Ceylon and Indian green teas into Canada during 1900 and 1901 were as follows:

	1900.	1901.
Indian green, lb	23,214	81,578
Ceylon " "	27,175	334,634

Japan and China greens imported during the same periods were as follows:

	1900.	1901.
Japan greens, lb	8,520,781	6,645,337
China " "	1,235,197	863,506

A SILVER CABINET FOR MR. MATHEWS.

The Canadian Packers' Association held a meeting last week at the Waldorf Hotel, Hamilton. The retiring president, H. I. Mathews, of Lakeport, was presented

with a handsome cabinet of solid silver. Addresses were made by W. Boulter, of Picton; W. P. Innes, of Simcoe; W. Ferguson, of Delhi; Jos. Dolan, of St. Catharines, and F. R. Lalor, of Dunnville, expressing their admiration for Mr. Mathews' efforts in connection with the Association. Mr. Samuel Nisbet, of Brighton, acted as chairman.

THE BEET-SUGAR INDUSTRY.

WILL WAIT ON THE PREMIER.

ON February 20 the manufacturing committee of the London City Council held a meeting and discussed the beet-sugar factory that they were requested to bonus. No definite progress in the matter has been made beyond the appointment of a deputation consisting of Charles S. Hyman and Sir John Carling to interview Sir Wilfrid Laurier, praying for aid.

WIARTON'S FACTORY PROGRESSING.

As the Cargill people have found out that it is too late to secure a sugar factory for this season, they have given up the project, and so upwards of 1,000 acres of beets that had been contracted for in that section have been turned over to the Wiarton factory. In the latter place a survey has been made for a dock 800 ft. long, and work will be commenced thereon as soon as the plans have been completed and the material is ready. The company have contracted for over 500 acres around Thornbury, and expect to have over 200 more secured in the course of a couple of weeks. At a recent meeting, J. C. Siemon was appointed president and managing-director, and Wm Young vice-president and treasurer.

URGING COUNTERVAILING DUTIES.

The resolution passed by the Hamilton Board of Trade Council in regard to the beet-sugar industry on February 21 was as follows:

That the Council of the Hamilton Board of Trade urges upon the Dominion Government the advisability of granting tariff aid in the form of a countervailing duty on bounty-fed sugar for a reasonable time, to promote the establishment of the beet-sugar industry in this country.

"SWEET AS A ROSE."

A Leeds provision merchant named Morgan was fined £5 and costs for selling a pound of butter which was found to contain 76 per cent. of foreign fat. The label on the "butter" described it as "pure fresh butter, finest selected; sweet as a rose."

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CACAO, COCOA OR CHOCOLATE.

THE word "cocoa" is a corruption of the Spanish word "cacao," and had its origin in European markets. It is used to denote preparations of the cacao bean in powder, sweetened or unsweetened. Such powders are seldom prepared in the countries where cacao grows, the article known as chocolate being almost exclusively used in preference, except by Europeans who have become accustomed to the preparations of their own countries, for whom a certain quantity is imported. The word "chocolate" is of Mexican origin, and covers preparations from the cacao bean which solidify on cooling into cakes or bricks or other molded forms. We have, therefore, two names which cover preparations made from cacao beans, produced by the tree known as *Theobroma Cacao*, L.

Chocolate is made from the cacao bean roasted and ground to a paste, which hardens on cooling. This may be made sweetened or unsweetened, and as much as 40 to 60 per cent. of sugar is added when made into confectionery, but less when intended to be used for making a beverage. The paste may be made either by hand on a flat piece of freestone, or it may be ground in mills constructed for the purpose. The chief hardening ingredient is the fatty matter the beans contain known as cocoa fat and used largely in medical dispensaries.

Cocoa.—This is the name given to a product of the cacao bean, the preparation of which is commenced in the same way as the manufacture of chocolate; in fact, cocoa is nothing more and nothing less than chocolate with the cacao fat taken out, which prevents its solidifying into cakes.

The manufacture of cacao or cocoa powder is an easy matter if provided with a proper press for the purpose. All operations in connection with cacao preparations have, however, to be carried out at a temperature not less than 85 deg. Fahr. to keep the fat melted. Even at this temperature the fat will harden, but the manipulation generally increases the temperature sufficiently to keep the fat fluid. When the roasted bean has been ground into a fine fluid pasty mass, the fat may be taken out by placing it in thin layers in linen cloths, and placing these in tiers in a suitable press. For this work it is better that the temperature should be as high as 90 deg. Fahr., or over, as the melted fat will flow the more freely. The fat comes away readily, but contains cacao red, the coloring matter of the bean, and some small portions of the solid matters of the paste. If the fat be at once filtered through animal charcoal in a water-oven, it will, on cool-

ing, be perfectly white and clean. The residue which remains behind in the cloths—or the "press cakes" should now be removed. These are easily broken under slight pressure, and may be rubbed through a fine gauze sieve, the resultant powder being the "cocoa powder" of commerce. This may be mixed with finely-powdered sugar, if desired, to 40 or 50 per cent. Brown sugar is better for the purpose than white, as the latter alters the color out of market form. These powders are subjected by some makers to excessive adulteration by the addition of starches and other cheaper material. In some cases, alkalis are added for the purpose of saponifying any fat remaining in the powders. When so treated, the ring of froth seen around the edge of the breakfast cup is nothing less than a soap froth formed by the union of the cacao fat and the alkali employed, and the appearance of small globules of fat on the surface when prepared for consumption is considerable evidence of purity.

In a recent experiment in Trinidad, cacao beans were prepared with the following results, although our press and mill are by no means perfect for the purpose:

"From each pound of ground material, or cacao paste, 24 per cent. of fatty material was extracted by pressure, leaving 76 per cent. of dry powder.

"Treating the same material by the Soxhlet process, 36.6 per cent. of fat was obtained, leaving 63.4 per cent. of powder.

"The latter was probably not the whole fat content of the cacao, as it requires to be much more finely ground than is necessary for chocolate or cacao making to make sure of the extraction of the entire amount of fat."

The process adopted, however, showed the cacao powder or cocoa powder to contain 12.6 per cent. of cacao fat, but this was not sufficient to render the beverage unpalatably greasy, and it makes an excellent cup for the breakfast table. — Planting Opinion.

WHERE MOST CHEESE IS MADE.

The Dutch town of Alkmaar, on the Great Northern Canal, about 20 miles from Amsterdam, is noted for being one of the biggest cheese markets in the world, not less than 5,000 tons of cheese being disposed of in the course of 12 months. The Dutch cheeses are made in spheres of three sizes, respectively, of 4 lb., 8 lb. and 12 lb. in weight, and the best quality fetches about 20 guilders, or about 35s. per 100 lb. Immediately after being weighed

and marked off, the barrows are taken to the canal boats near by, and then the cheeses which they contain are rolled one by one into the hold through a wooden chute, to be transported to their various destinations. Before exportation they are given a coating of vegetable red, and it is in this guise that they are known the world over.—Tid-Bits.

GROWTH OF ARTIFICIAL ICE-MAKING.

The prosperity attained by business enterprises in this country in the last five years is frequently thought to be best reflected in the condition of its younger industries. Cold Storage, the organ of the ice-making and refrigerating trades, both of which are comparatively new, has collected statistics of their expansion and finds their prosperity by no means a little thing. Last year 222 companies, with a total capitalization of \$44,738,000, were formed to manufacture ice, to erect cold stores or to build packing houses, creameries, fisheries or fruit-preserving plants artificially refrigerated. Only about half a dozen of these will use natural ice. The rest will make their own. In addition, \$37,322,000 more capital was invested in improvements to existing plants. The census report shows that, in addition to this, there were already in existence nearly 800 artificial ice-making establishments in which \$38,000,000 capital was invested, employing nearly 7,000 wage earners, to whom were paid nearly \$3,422,186 in wages annually and producing nearly \$14,000,000 worth of ice annually. There are now nearly 1,000 ice factories in operation or being built in the United States, and there is more than \$51,000,000 invested in the business. New York and New Jersey come first in the number and extent of their ice-making and refrigerating plants, and, in the matter of new plants, Canada is far behind our own manufacturing States. Even Hawaii has a new ice plant, value \$10,000.

IN INTEREST OF CEYLON GREENS.

Mr. William Mackenzie, the Ceylon tea commissioner, was in Toronto this week. His visit was especially in the interest of Ceylon green teas. "I am glad to find," he said, "that those who are handling them are pushing them with success." He says there are grocers in the country who have repeated their orders five, six and eight times.

PERSONAL MENTION.

Mr. E. A. Shoebottom, representing the North-Western Cereal Co., London, Ont., manufacturers of "Superior Breakfast Cream" and "Superior Gluten Flour," was in Toronto last week in the interest of his firm. It was his first trip, and he met with much encouragement.

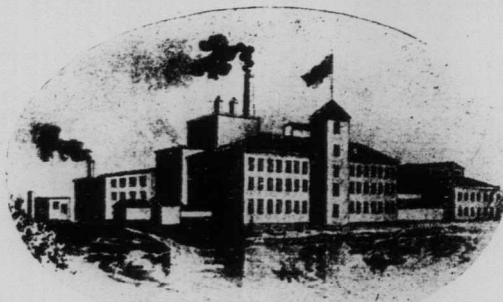
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"SALADA" Ceylon Teas have a standard reputation for sterling worth that none can question—The sale proves this conclusively. Japan Teas are losing favor; "**SALADA**" Natural Greens are gaining. It might pay you to drop a postal for further enlightenment. Why not be a leader in the trade in introducing Ceylon Greens?

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MARKETS AND MARKET NOTES

INFORMATION FOR BUYERS.

If any reader wishes to know where any article can be purchased in Canada or abroad, a letter to the Editor will probably place him in communication with the seller.

ONTARIO MARKETS.

Toronto, February 27, 1902.

GROCERIES.

THE wholesale grocery trade this week is of a somewhat uninteresting character. Business is quiet. The situation in canned goods is much the same as a week ago, the demand on the whole being only moderate, although prices are steady except in corn. The coffee market is quiet and unsettled. Spices are, as a rule, steady. Rice and tapioca are in fair demand. The demand for sugar is still light and the price declined 5c. at noon on Wednesday. Only a moderate trade is being done in teas and the improved tone noticed last week in the London market appears to be maintained. Syrups and molasses are meeting with a good demand. Business continues fairly good in currants and the demand is slightly better for Valencia raisins, in regard to which, prices are slightly firmer. A good business is still being done in prunes, the price of which, in the primary market, is rather firmer. There is a rather firmer feeling locally in dates and fractionally higher prices are being asked. A fairly good business is still to be noted in Californian evaporated peaches and apricots.

CANNED GOODS.

Nothing particularly new has developed in the canned-goods trade in the past week, canned tomatoes meeting with a fair demand, and some of the wholesalers have been making inquiries with a view to replenishing their stocks. The ruling price for tomatoes is 90 to 95c. The feeling in regard to corn is still unsettled and the demand is poor. The ruling price for corn is 75 to 80c. for ordinary brands, although these prices are being shaded. Only a small demand is reported for peas which rule at 80 to 85c. Beans are quiet at 85c. A little better demand is being experienced for strawberries and raspberries. Canned salmon, and, in fact, all kinds of canned fish are still rather quiet and it cannot be said that the demand has improved any during the past week. We now quote: Fraser river sockeye, \$1.42½ for 5-case lots and over, and \$1.45 for less quantities; Northern sockeye, \$1.25 to \$1.30; cohoes, \$1.05 to \$1.15.

COFFEES.

The demand for green Rio coffee has fallen off somewhat during the past week and only a small business is now being done. In roasted coffees, however, the demand continues good. The ruling prices on green Rio are: No. 7, 7½c.; No. 6,

No. 5, 8½c.; No. 4, 1½c.; No. 3, 10 to 12c.

SPICES.

Locally, there is just a moderate trade being done. Cable advices report a steady market for pepper, and a healthier market is also cabled in regard to cloves. Mace is firm at unchanged prices.

RICE AND TAPIOCA.

Business in both rice and tapioca continues fairly good, with prices as before. Locally, we quote: B rice, 3½c.; Japan, 5½c. to 6c.; sago, 4c.; tapioca, 4c.

SUGAR.

On Wednesday, at 12 o'clock, an unexpected decline of 5c. in sugar took place. The cause of the decline was, no doubt, the cutting of 5c. by the Howell refinery in New York. Right up to the time of the reduction the prospects looked more likely for an advance than a decline on the New York market, especially as the raw markets had been ruling fairly firm. Since our last report deliveries on existing contracts in Canada have been made with greater freedom, indicating that supplies in third hands are becoming exhausted. The London market, which has shown some advances since our last, declined slightly on Tuesday. In New York, raw sugars in first hands have been firm

See pages 33 and 34 for
Toronto, Montreal, and St.
John prices current.

ly held, and holders of Cuban sugars have been practically asking 1-16c. above recent sales in New York. The refiners were willing buyers at 32c. for centrifugals. Beet sugars have fluctuated in Europe from 6s. 9d. to 6s. 10½d. during the current week, and at the moment the quotation is 6s. 9½d., at which price they are slightly above the parity of centrifugal sugars in New York. The meltings of raw sugars in the four United States ports were 23,000 tons, while the receipts were 21,000 tons, showing a reduction in stocks of 19,096 tons for the week. The total stocks in the United States and Cuba at present are 63,114 tons more than at the same time a year ago.

SYRUPS AND MOLASSES.

There is a fair trade being done in syrups, chiefly in the corn description, and a good trade is reported in molasses. Open kettle molasses in the outside markets are reported to be in limited supply and controlled by a few hands. We quote as follows: Corn syrup, 3½ to 3¾c. in bbls. and kegs; sugar syrups, 30 to 32c. for medium, and 35 to 37c. for bright; molasses, 24 to 26c. for medium, and 45 to 50c. for open kettle.

TEAS.

Nothing particularly new has developed in the tea market since our last review. The improved tone noted in the London market on Indian and Ceylon teas appears to have been maintained. Mail

advices from London, under date of February 11, confirm what was said in last week's issue. These advices say that the appearance in the sale of autumnal teas is becoming more pronounced. Good liquoring teas are attracting more attention on the London market and are meeting with better competition. In some instances sales were made at a ¼d. per lb. over those current the previous week. A private letter received in Toronto this week from London, Eng., says, that in view of the statistical position of tea a permanent drop in price is not anticipated. Ceylon greens are still scarce and what little demand there is great difficulty is being experienced in meeting.

FOREIGN DRIED FRUITS.

CURRENTS.—A private letter received in Toronto, dated Patras, February 12, said the market there was somewhat brisker after a month of inactivity. Brokers on the local market report there has been a good deal of inquiry on importation account during the past week, and that several transactions have taken place. The wholesale trade report the demand still good on retail account. Prices rule as before: Filiatras, 6 to 6½c.; Patras, 6½ to 7c.; Vostizzas, 8 to 8½c.

VALENCIA RAISINS.—Trade has improved a little during the past week, and there is a rather firmer feeling in regard to prices; in fact, some houses are asking ¼c. per lb. higher than they were a week ago, but the range in quotations for selected is still 6½ to 7c. The shipment of raisins ex-Ontario have not yet reached this market, although the steamer arrived in New York about three weeks ago.

SULTANA RAISINS.—The demand is small and prices unchanged at 8½ to 12c.

PRUNES.—The demand for prunes is still active. Prices are firmer on the Coast but in Chicago quotations are below those ruling in California, and on the local market wholesalers are quoting figures which are lower than the goods could be laid down at if brought on at the prices now ruling in the primary market. Our quotations are as follows: Californian prunes, 100-110's, 5c.; 90-100's, 5½ to 6½c.; 80-90's, 6½ to 7c.; 70-80's, 6½ to 7½c.; 60-70's, 7½ to 8c.; 50-60's, 8 to 8½c.; 40-50's, 8½ to 10c.

DATES.—There is a fair demand and prices are firmer. Stocks are getting light and those who are holding are asking ¼c. more. In sympathy with this the wholesale trade is advancing its figures. We quote: Sairs at 1¼ to 1½c.; Hall owes at 1¼ to 5c.

FIGS.—Stocks of tapnet figs are getting light and prices are firm at 3¼ to 3½ cents.

CALIFORNIAN EVAPORATED FRUITS.—Both apricots and peaches are firmer in the primary market. Locally, there is a good demand at 11 to 12½c. for peaches, and 13 to 17c. for apricots, according to package and quality.

GREEN FRUITS.

Trade still continues light, and prices are steady. There has been a good demand for lemons, which has helped to clear the market. Californian navel oranges are also

moving freely. Pineapples are down 10c. each, and the demand is improving. Grape fruit is also selling moderately. We quote: Oranges, marmalade, \$3 per case; Tangerine or kid glove, \$8 to \$9 per strip, or \$4 to \$4.50 per half strip; Floridas, \$3 to \$3.25 per box; Mexicans, \$2.25 per box; Californian navels, \$3.25 to \$3.75 per box; Valencias, \$4.25 to \$4.50 per small case, \$5.25 to \$5.50 per large case; apples, \$3.50 to \$5 per bbl.; grape fruit, \$3.50 to \$5 per box; Malaga grapes, \$5.50 to \$7 per bbl.; cranberries, Budd's long keepers, \$9 to \$10 per bbl.; bananas, \$1.50 to \$2 for firsts, and 80c. to \$1 for first eight hands; pineapples, 15 to 25c. each by the case; Southern cucumbers, \$2.25 to \$2.50 per doz.; Spanish onions, large cases, \$3.50; small crates, \$1.10.

VEGETABLES.

Trade is still quiet. Rhubarb is scarce, and has been put up from 15 to 25c. per doz. bunches. The bulk of the sales are in carrots, turnips, cabbage and potatoes. We quote: Green onions, 10 to 15c. per doz.; rhubarb, 90c. to \$1.25 per doz.; carrots, parsnips and beets, 20c. per peck; turnips, 15c. per peck and 35c. per bag; lettuce, 25 to 40c. per doz.; radishes, 40 to 50c.; mint and parsley, 20 to 25c.; celery, 50 to 60c.; red cabbage, 40 to 50c. per doz.; cabbage, 40 to 60c. per doz.; dry onions, \$1.25 per bag; potatoes, 75 to 80c. per bag; artichokes, 60c. per bush.

COUNTRY PRODUCE.

EGGS — The receipts of new-laid eggs continue moderate, and the prices are firm. The stocks of cold-stored and limed are quite low. We quote: new-laid, 24 to 26c.; held fresh, 21 to 23c.; cold-stored, 20 to 22c., and limed, 19 to 20c. per doz.

BEANS—Trade is quieter and prices have been reduced 30 to 40c. per bush. We quote: Choice hand-picked, \$1.25 to \$1.60; prime, \$1.10 to \$1.35 per bush.

HONEY — The movement is fair. We quote: Clover, in 60 lb. tins, 9½ to 10c.; less quantities, 10 to 11c. per lb.; in combs, \$2 to \$3 per doz.

DRIED AND EVAPORATED APPLES—Evaporated apples are moving freely and prices are steady. We now quote as follows: Evaporated apples, 9¾ to 10c. in carlots and 10¾c. in less quantities. Dried apples 5 to 6c. per lb.

POTATOES—Potatoes are now worth 60 to 65c. per bag on the track. The offerings are fair.

BUTTER AND CHEESE.

BUTTER—The poor roads usually prevalent this time of year are having their effect in decreasing the receipts of milk at the creameries, consequently there has been an advance of 1c. in creamery pound prints

and a further rise is not improbable. The demand for choice dairy butter is brisk. We quote: Choice 1-lb. prints, 17 to 19c.; large rolls, 16 to 17c.; tubs, best quality, 15 to 16c.; tubs, medium grade, 13 to 14c. per lb.; bakers' lots, 10 to 12c. Creamery prints are worth from 21 to 23c., and creamery solids, 20 to 21½c. per lb.

CHEESE—It seems that the export demand is not as brisk as was expected and this has a tendency to weaken the prices. The local trade is fair and sales are being pushed at the lowest prices. We quote cheese at 10¼ to 10¾c. in small quantities and 10 to 10½c. for larger for shipment.

POULTRY.

DRESSED POULTRY—The only receipts are a few turkeys, which are generally in good condition and bring fancy prices. We quote: Chickens, 50 to 90c. per pair; ducks, 90c. to \$1.20 per pair; geese, 8 to 9c. per lb.; turkeys, 12 to 15c.

LIVE POULTRY — There is a pronounced quietness in the live poultry trade. The Canadian Produce Co. Limited, 36 and 38 Esplanade street east, Toronto, will pay, until further notice for live chickens, 8c., for ducks and turkeys 10c., for geese, 6c. per lb. All must be young birds. For hens, 5c. per lb. Dressed poultry, dry picked (except hens), ½c. lb. higher. These prices are for weight on arrival. Crates for live poultry supplied free, and express paid up to 50c. per 100 lb. of chickens. No thin birds will be taken.

FISH AND OYSTERS.

Oysters are still scarce and the prices are firm. Selects have been advanced 25c. to \$1 per pail. The demand for frozen and fresh fish is heavy. The best selling fish are herring, trout, salmon and whitefish, and the stock is getting low for these dealers having a tendency to stiffen their prices. We quote: Fresh and frozen fish—Codfish, 6 to 8c.; whitefish, 6½ to 7½c.; herring, 4 to 5c.; trout, 7½c.; halibut, 10 to 15c.; haddock, 5c. per lb.; perch, 5c.; British Columbian salmon, fresh, 20c., frozen, 11c.; Labrador herring, \$3 to \$3.25

per 100-lb. bbl. Smoked fish—Ciscoes, \$1 to \$1.25; finnan haddie, 6½ to 7c.; Digby herring, 50 to 65c. per bundle. Prepared fish—Dried cod, in 112-lb. bundles, \$4.75 per cwt.; flitched cod, \$5.50 to \$6; boneless cod, in bricks, 4¼ to 5½c. per lb.; steak cod, 6½c. per lb.; shredded cod (2 doz. in box), \$1.80 per box; boneless fish, loose, in 25-lb. boxes, 4 to 4½c., and in 5-lb. boxes, 5c. per lb.; bloaters, per box of 50, \$1 to \$1.25; kippered herring, 50 in a box, \$1 to \$1.25 per box; smelts, per 15-lb. box, extras, 12c. per lb.; No. 1, 6½ to 7c. per lb. Oysters—Standards, \$7.25 to \$7.50 per large pail, or \$4.50 per small pail; selects, \$5 to \$6 per pail.

GRAIN, FLOUR AND BREAKFAST FOODS.

GRAIN—The movement in Manitoba and Northwestern wheat is fair. The prices are steady at 87c. per bush. for No. 1 Manitoba hard wheat, 83c. for No. 1 Northern and 80c. for No. 2 Northern grinding in transit Sarnia, and 1c. less Toronto and west. The receipts on the local market are light. Prices, however, have a tendency to weaken. We quote prices paid by buyers on the street as follows: White and red Ontario wheat, 71 to 77c.; goose, 66½ to 67c.; oats, 46 to 47c.; rye, 59c.; barley, 54 to 63c.; peas, 80 to 85c.; buckwheat, 60c.

FLOUR — There is a moderate home demand, and trade is improving. We quote: Ontario patents, in bags, \$3.70 to \$3.80; Hungarian patents, \$4.05; Manitoba bakers', \$3.80; straight roller, \$3.40 to \$3.50 per bbl. in Toronto.

BREAKFAST FOODS—The movement in oatmeal and rolled oats continues to drag, and prices are down 20c. per bbl. This reduction is to meet the lower quotations of some Western millers who are making attempts to secure the trade. We quote as follows: Oatmeal, standard and granulated, in carlots on track here, \$5.05; standard rolled oats in carlots on track here, \$4.80; in bbls., 15c. more; broken lots are 20c. per bbl. extra; rolled wheat,

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EGGS and BUTTER

We have keen demand—your shipments to us will give you prompt results.

BUTTER TUBS AND BOXES.
Get our prices.

SMITH & CARMICHAEL
70 COLBORNE ST., TORONTO.

Butter Cheese
Eggs Poultry

Consignments Solicited.
Highest Prices. Prompt Returns.

The Wm. Ryan Co.,
... Limited.
70 and 72 Front St. E., Toronto.

BUTTER AND EGGS.

Scarce and Wanted. Consignments Solicited.

BUTTER TUBS AND BOXES. Country Storekeepers and Creameries will profit by placing orders for their supplies now to insure prompt delivery this Spring. Get our prices. Correspondence invited.

Rutherford, Marshall & Co.
Wholesale Produce Merchants,
68 Front Street East, Toronto.

The
DAWSON Commission
Co., Limited

FRUIT, PRODUCE AND
COMMISSION MERCHANTS.

Cor. Market and
Colborne Streets, TORONTO

DRIED FRUITS

Owing to scarcity and high prices of apples the trade will find big inquiry for **DRIED FRUITS**. We are on the ground floor and want your orders.

PRUNES—Nonpareil and Santa Cruz packs.
APRICOTS—Fancy and Choice.
PEACHES—Bags and Boxes.
Also **FIGS**—Bags and Tapnets.

Get our prices before buying.

CLEMES BROS., TORONTO

\$2.50 in 100 lb. bbls.; cornmeal, \$3.75; split peas, \$4.75; pot barley, \$4.50, in 196-lb. bbls.

HIDES, SKINS AND WOOL.

Trade is slack in hides and skins and wool is stagnant. Prices are steady We quote buyers' prices on arrival:

HIDES—We quote: No. 1, green, 7c.; No. 2 green, 6c.; No. 1 green, steers, 8c.; No. 2 green, steers, 7c.; cured, 7¼ to 8c.

SKINS—We quote: No. 1 calfskins, 9c.; and No. 2, 7c.; deacons (dairies) 55 to 60c. each; sheepskins, 65 to 80c.; deerskins, 12½ to 14c. per lb.

WOOL—We quote: Fleece, 13c., and unwashed, 7 to 8c. per lb.

SEEDS.

The prices this week are unchanged and the market is quiet. As usual, a little more will be paid for better and a little less for poorer samples. We quote buying price at outside points: Red clover, \$4.50 to \$4.60; alsike, \$7 to \$8, and timothy, \$2.50 to \$3.25 per bush.

MARKET NOTES.

Pound prints of creamery butter are 1c. higher.

There has been an advance from 15 to 25c. per doz. bunches in rhubarb.

Oatmeal and rolled oats are down 20c. per bbl. of 196 lb.

All refined sugars declined 5c. per 100 lb. at noon on Wednesday.

Dates are firmer, and some houses are marking their figures up ¼c. per lb.

Prunes are held a little more firmly on the Coast.

WILL REPORT ON THE MARKET.

The Butchers' Section of the Toronto branch of The Retail Merchants' Association of Canada, held their regular meeting in their chambers, on Bay street, on Tuesday evening, February 25. Chairman H. Puddy presided.

The advisability of having an Act introduced in the Legislature compelling every butcher to pass an examination on his knowledge of the trade before engaging in the butcher business was considered by those present. It was thought to be a good idea and was left over to the legislative committee for further consideration.

The present condition of the market was the subject on which Mr. Parks, of the St. Lawrence market, addressed the meeting. The present state of this market will be reported on by a committee of butchers who were delegated to meet a committee from The Market Lessees' Association, for further consideration.

J. Willmott was appointed chairman for the reception committee; A. J. Piddington, for the finance committee; H. Puddy, for the legislative committee; T. Clayton, for the entertainment and refreshment committee; H. Marks, for the trade improvement committee, and J. L. Woods, for the membership committee.

The following Brands manufactured by

The AMERICAN TOBACCO CO.
OF CANADA, Limited

Are sold by all the Leading Wholesale Houses:
CUT TOBACCO

OLD CHUM,
SEAL OF NORTH CAROLINA,
OLD GOLD.
CIGARETTES
RICHMOND STRAIGHT CUT,
SWEET CAPORAL,
ATHLETE, DERBY.

POTATOES and GRAIN

FOR SALE IN CAR LOTS.

If open to buy let me quote prices.

R. W. HANNAH
Board of Trade, TORONTO

FISH FOR LENTEN SEASON

Fresh, Frozen, Salt and Smoked.
OYSTERS and SHELL FISH.
Orders promptly attended to.

THE F. T. JAMES CO., Limited
76 Colborne St., TORONTO, ONT.

Winnipeg Brokers.

M. B. STEELE

Wholesale Commission Merchant
and Broker.

Correspondence and Agencies Solicited.
Stovel Building - WINNIPEG, CANADA.
P.O. Box 731.

JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER
AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange
Correspondence and Agencies Solicited.
Storage, Track Facilities.

EASTERN SHIPPERS

I

DISTRIBUTE CARS FROM
WINNIPEG.

TRADERS' RATES OF FREIGHT TO
ALL POINTS WEST.

Write

E. NICHOLSON

Wholesale Commission Merchant
and Broker,

Winnipeg, Man.

Winnipeg Fruit Merchants.

THE RUBLEE FRUIT CO.
LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC
GREEN AND DRIED FRUITS, NUTS, Etc.

151 Bannatyne St., 12th St.,
WINNIPEG, MAN. BRANDON, MAN.

QUEBEC MARKETS.

Montreal, February 27, 1902.

GROCERIES.

THE business doing in general groceries this week, apart from the demand for certain goods which are moving better on account of Lent, can be called only moderate. But there are several lines for which the Lenten season creates a brisk demand, and in these wholesale grocers are going the active business. Foreign dried fruits are in particularly good demand, though in some cases the supply is very light. In Valencia raisins holders are selling to the regular trade only. Prunes, which are always in demand, have taken an extra spurt this week, due probably to the advance in the primary markets. Barbados molasses show a decline of 2c. The country produce market shows a sharp decline in fresh eggs, and these are apt to go down now till normal prices are reached. Business, on the whole, is pretty good, though were it not for the Lenten demand there would be but a light movement.

SUGAR.

There is nothing new to report in prices this week. There is only a light inquiry, and prices at the moment of writing appear to be steady. Dealers declare that they have no idea whether there is likely to be an advance or not, but state that they do not look for a decline. Higher prices are more likely to prevail than lower. Granulated sugar is quoted at \$3.90 and yellows at \$3.15 to \$3.80.

TEAS.

The situation in the tea market has not materially altered. All green teas remain very firm. Ceylon greens, on account of a scarcity in the local market, are also strong, but there will likely be an improvement shortly as new shipments are expected in before long.

SYRUPS.

Syrups are in active inquiry at present, and prices are well maintained. There has been no quotable change. Corn syrups are quoted as follows: 3½c. in bbls.; 3½c. in ½ bbls.; 3½c. in ¼ bbls.; \$1.60 in 38½ lb. and \$1.20 in 25-lb. pails.

MOLASSES.

There has been a decline of 2c. in Barbados molasses, and the price is now 27c. An active demand continues, caused by the Lenten season. There is practically no Antigua molasses in the market just now. The nominal price, in single puncheons, would be 24c.

CANNED GOODS.

In canned goods business is quite brisk. There has been no change in quotations since our last report. Tomatoes are firm at current quotations, and the demand is good. Peas and corn are moving moderately well. For canned salmon, of course, there is now an active inquiry. Our quotations are as follows: Peas, 82½c. to \$1.15, according to quality; corn (ordinary stock), 80c.; tomatoes, 92½ to 95c.; gallon apples, \$2.70 to \$2.80; 3-lb. apples, \$1. Salmon, \$1 to \$1.05 for pink; \$1.30 for spring; \$1.32 for Rivers Inlet red sockeye; \$1.45 for

Fraser River red sockeye, and \$1.12½ to \$1.45 for Clover Leaf talls.

SPICES.

Business this week in spices generally is fairly active, and in most lines prices remain firm. Peppers have weakened somewhat on the local market, notwithstanding that the primary market is still strong. This is thought to be due to the fact that some job lots of slightly damaged goods have been offered to the trade of late. Our quotations are now as follows: Nutmegs, 30 to 55c. per lb., as to size; penang mace, 45 to 50c. per lb.; as to quality; pimento, ground, 12½ to 15c.; cloves, 15 to 25c.; pepper, ground, black, 17 to 22c., according to grade; white, 25 to 27c.; ginger, whole, Cochin, 15 to 17c.; Japan, 13 to 14c.; Jamaica, 16 to 20c.; Afghan, 12 to 13c.; ground, Japan, 15c.; Cochin, 16 to 17c.; Jamaica, 20 to 22c., and Afghan, 13 to 14c.

RICE AND TAPIOCA.

There is a good trade doing in tapioca at steady prices. The situation in the local Patna rice market has not changed. The demand is good. We quote in combined district: B rice, in bags, \$3.10; in ½ bags, \$3.15; in ¼ bags, \$3.20; in pockets, \$3.25. In 10-lb. lots an allowance of 10c. is made. CC rice, \$3 in bags; \$3.05 in ½ bags; \$3.10 in ¼ bags; and \$3.15 in pockets. In the open territory prices are about 10c. less. Patna rice is worth 5 to 5½c. per lb., and tapioca, 3½ to 4c.

FOREIGN DRIED FRUITS.

CURRENTS.—There is a fair inquiry for currants, and prices are steady at the recent slight decline on the primary markets. Fine Filiatras, in ½ cases, are worth 5½c.; cleaned, 6c.; 1-lb. cartons, 8c.; finest Vostizzas, 7½ to 8c.

VALENCIA RAISINS.—Stocks are very low on the local market and importers are selling to their regular customers only. Prices are firm. Finest off stalk are worth 5½c.; selected, 6½c.; layers, 6½c.

CANDIED PEELS.—These are in good demand this week at current prices. We quote: Orange peel, 11½c.; lemon peel, 19½c.; citron, 16½c.

MALAGA RAISINS.—There is but a slight inquiry for these, and prices are steady and unchanged. We quote as follows: London layers, \$1.50 to \$1.60; "Connoisseur Clusters," \$2.15 to \$2.25; ¼'s, 65 to 70c.; "Royal Buckingham Clusters," \$3.30 to \$3.35; ¼'s, \$1.05 to \$1.10; "Excelsior Windsor Clusters," \$4.50 to \$4.60; ¼'s, \$1.30 to \$1.40.

DATES.—Trade has improved. Half ounce dates are worth 1¼ to 1½c.

FIGS.—The market is quiet and no quotable change has occurred. We quote \$1.15 for both layer and tapnet figs.

CALIFORNIAN RAISINS.—The situation has not improved. The primary market is practically bare, and the few that are held by importers are very firm in price. Seeded sell for 9¼ to 9½c. per pound.

PRUNES.—There is usually at this season of the year a good demand for prunes, and this has been stimulated this year by a recent advance of ½c. on the Coast. Small sizes of 1901 crop are unobtainable. A few Bosnais which were imported were quickly taken up to supply this demand, though none have been imported this season. We quote 8½c. for 40-50's, 8c. for 50-60's, 7½c. for 60-70's, 7½c. for 70-80's, 6½c. for 80-90's, 6½c. for 90-100's.

CALIFORNIAN EVAPORATED FRUITS

—These are in good demand, and prices are well maintained. Apricots are worth 11½c.; peaches, 10½c.; pears, 10c.

NUTS.

Trade is dull. We quote: Walnuts, 9½ to 11c.; Tarragona almonds, 12 to 13c.; shelled walnuts, 16½ to 17½c.; shelled almonds, 26 to 27c.; Jordan shelled almonds, 42c.; filberts, 8½ to 9½c.; pecans, 15 to 16c.

BUTTER AND CHEESE.

BUTTER.—The local trade in butter is good. Exporters are experiencing a splendid demand for the finest goods, and they have difficulty in procuring such butter. On this account several orders have been refused. It is expected that prices will remain as at present for some time. Finest creamery is worth 22 to 22½c.; medium, 20 to 21c.; large rolls, 17½ to 18c.

CHEESE.—Exporters have at last managed to bring English buyers to their terms, and a good demand for the Old Country now prevails at prices equal to 10 and 10½c. in Montreal. Exporters are buying all lots offering. The local market is active, and prices are firm at 10 to 10½c.

COUNTRY PRODUCE.

EGGS.—There are practically no pickled or cold-storage eggs on the market, one house, with 50 cases, holding the entire lot. New-laid eggs are down to 28c., a decline since last week of 4 to 7c., and the end is not yet. Though the demand is increasing for them, deliveries are larger for the season than in any previous year. The market is very easy, and it is not likely that the quoted price will be maintained for any length of time.

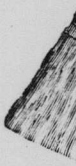
HONEY.—No quotable change occurs in honey. There is a small inquiry. We quote as follows: Buckwheat, in comb, 8 to 9c.; strained, 6½ to 7c.; white clover comb, 12c.; white extracted, 9 to 10c. per lb.

ASHES.—There is little doing. Prices show no actual change. First pots sell for \$1.10 to \$1.15; seconds, \$3.95 to \$4; pearls, \$6.75 to \$7 per 100 lb.

DRESSED POULTRY.—The market this week has been rather quiet, and no quotable change has occurred. We quote: Choice turkeys (frozen), 11½ to 12c.; ordinary, 10½ to 11c.; choice chickens, 10 to 11c.; choice geese, 7 to 8c.; fowl, 5 to 7c. per lb.

GREEN FRUITS.

Business in green fruits continues fair. Messina lemons are more plentiful on the market and prices are not so firm, although there has been no change made. Grape fruit now ranges from \$1.25 to 80 per box. The larger sizes of fruit have become rather scarce, and higher prices are asked for it. Our quotations are as follows: Jamaica oranges, in bbls., \$4.50 to \$4.75; in boxes, \$2.75; Florida oranges, \$3.50 to \$3.75; Californian sunflowers, \$3.50 to \$3.75; other marks, \$3.25 to \$3.50; Valencia oranges, 420's, \$3.25 to \$3.50; 420's, Jumbo, \$4.75; 714's, \$4.50; Messina lemons, \$2.75 to \$3 per box; pineapples, 20 to 30c.; Canadian apples, \$4.25 to \$5.50 per bbl.; cocoanuts, \$3.50 per bag of 100; bananas, No. 1, \$1.75 to \$2.25, and eight hands, \$1 to \$1.50; Spanish onions, \$1.10; sweet potatoes, Vineland's, \$4.75 to \$5.50; Malaga grapes, \$5.50 to \$7 per keg; cranberries, \$7.75 to \$10.50; barrel onions, \$3.25; red onions, \$3.50; yellow, \$3.25; chestnuts, 10 to 11c.; Italian chestnuts, 12½c.; Florida tangerines, \$3.25 per box; Californian tangerines, \$1.75



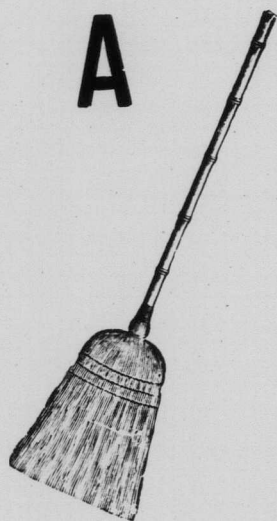
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'TIS TRUE



Anyone can buy, roast and grind coffee ; but it requires skill, based on long years of experience, to select from the markets of the world the most suitable grades of raw coffee and treat them so as to get the most perfect results. Our high-grade coffees are the results of practical experience and skill in selecting and manufacturing the very best raw material.

CHASE & SANBORN, Importers,
Montreal.



A Sweeping Assertion to Dealers

We are prepared to offer you a full line of goods at revised prices—goods that will give you the largest margin of profit.

**BRUSHES, BROOMS,
WOODENWARE, Etc.**

Our travellers are now on the road with full lines of samples. It will pay you to await their arrival. However, if you wish to place an order at once

Write Us. Ask for our 1902 Catalogue.

United Factories, Limited

Operating
Boeckh's Toronto Factories,
Bryan's London Factories,
Cane's Newmarket Factories.

Head Office, Toronto.

per box; grape fruit, \$1.25 to \$6 per box; Florida tomatoes, \$1.50 to \$5.00 per crate; fine Spies, \$5 to \$5.50.

FISH.

The demand for fish at the present season is, of course, a heavy one. Wholesalers have come to the end of their stocks of green cod, not only the large and medium sizes being exhausted, but the small sizes, which the trade had to fall back on, have dwindled down to a very small compass. Fried smelts are another line which many dealers have run short on. These cannot be replenished till the new catch comes in, and packers have also run short. Herrings are selling with unusual rapidity. Labrador herrings are reported to be getting scarce. Our quotations are now as follows: Haddies, 6c.; bloaters, 90c. per box; kippers, 90c. per box; smoked, medium herrings, 11c. per box; fresh haddock and cod, 3½c. per lb.; whitefish, 6½c.; dore, 5½c.; pike, 4½c.; halibut, 12½ to 13½c.; salmon, 12½c.; trout, large and medium, 7c.; No. 1 herrings, Nova Scotia, \$5.25 per bbl.; No. 1 herrings, Nova Scotia, \$2.80 per ½ bbl.; No. 1 Holland herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, \$6.50 per ½ bbl.; No. 1 Scotch herrings, 98c. per keg; Holland herrings, 72c. per keg; salted eels, 6½c. per lb.; No. 1 green codfish, \$5.75 per bbl.; No. 2, \$4.50; large, \$6.50; No. 1 green haddock, \$4.25 per bbl.; No. 1 pickled sardines, \$5.50 per bbl.; No. 2 mackerel, \$12.50 per bbl.; No. 3 mackerel, \$9 per bbl.; cod, 1 and 2-lb. blocks, 6c. per lb.; loose boneless cod, 5c. per lb. in 40-lb. boxes; dressed codfish, \$1.80 per case; dry codfish, \$1.65 per 112-lb. bundle; No. 1 Labrador salmon, \$17.50 in tierces; No. 1 Labrador salmon, \$12 per bbl.; No. 1 Labrador salmon, \$6.25 per ½ bbl.; No. 1 B.C. salmon, \$6 per ½ bbl. and \$11 per bbl.; standard bulk oysters, \$1.30 per gal.; select bulk oysters, \$1.50 per gal.; Malpeque, Blue Point and other shelled oysters, \$6 per bbl.; clams, in shell, \$1.50 per bbl.; Marshall's kippered herrings, and same with tomato sauce, \$1.45 per doz.; Canadian kippered, \$1 per doz.; Canadian ¼ sardines, \$3.75 per 100; canned Cove oysters, No. 1 size, \$1.30 per doz.; canned Cove oysters, No. 2 size, \$2.20 per doz.

FLOUR AND GRAIN.

FLOUR.—Demand is moderate for small lots. Spring wheat patents are selling at 10c. lower than last week, and strong bakers' has also declined 10c. We quote: Spring wheat patents, \$1 to \$1.20; winter wheat patents, \$3.85 to \$4; strong bakers', \$3.80 to \$3.90; straight rollers, \$3.60 to \$3.70.

GRAIN. The market is inactive, but prices, on the whole, are maintained. Oats are in active demand locally, at 17 to 17½c. ex store. We quote: Manitoba, No. 1 hard, 73c.; peas, 79c.; rye, 63 to 64c. (carlots in store); seed barley, 53c.; oats, 17 to 17½c.; buckwheat, 53½c. east; corn, 65 to 66c.

OATMEAL.—There is a fair demand, mostly in small lots. The prices of rolled oats are 85 to 85.30 in barrels, and 82.45 to 82.47½ in bags.

FEED.—Business is active, there being a good inquiry from country buyers. We quote as follows: Ontario bran, \$20; mouille, \$28; Manitoba bran, \$20; shorts, \$21 per ton, including bags.

BALED HAY.—The local market is quiet, but the demand is steady. There is no quotable change. We quote: No. 1 timothy, \$10 to \$10.50; No. 2, \$9 to

\$9.75; clover, mixed, \$8 to \$8.50; clover, \$7 to \$7.50 per ton, in carlots.

LIQUORS.

SCOTCH WHISKIES.

	Per case of quarts.	less 3 p.c. 30 days
Roderick Dhu	\$9 50	
Usher's O.V.G. Special Reserve	10 50	
Usher's G.O.H.	13 00	
Gaelic, Old Smuggler	9 75	
Greer's O.V.H.	9 50	
Old Mull	9 75	
Sheriff's One Star	10 25	
" V.O.	10 50	
Kilmarnoch	9 75	
Doctor's Special	10 00	
House of Lords	10 75	
Bulloch, Lade & Co.—		
Special blend	9 25	
Extra special	11 00	
John Dewar & Sons—		
Extra special	9 50	
Special liqueur	12 25	
Extra	16 50	
James Ainslie & Co.—		
Highland Dew	6 75	
Glen Lion, extra special	12 50	
J. Brown & Co.—		
Duke of Cambridge	12 00	
Mitchell's—		
Heather Dew	7 00	
Special Reserve	9 00	
Mullmore	6 50	
W. Teaches & Sons—		
Highland Cream, qts., \$9.50 less 3 p.c. 30 days.		

CANADIAN WHISKIES.

	In bars per gal.
Gooderham & Worts, 65 O. P.	\$4 50
Hiram Walker & Sons	4 50
J. P. Wiser & Son	4 49
J. E. Seagram	4 49
H. Corby	4 49
Gooderham & Worts, 50 O. P.	4 10
Hiram Walker & Sons	4 10
J. P. Wiser & Son	4 09
J. E. Seagram	4 09
H. Corby	4 09
Rye, Gooderham & Worts	2 20
" Hiram Walker & Sons	2 20
" J. P. Wiser & Son	2 19
" J. E. Seagram	2 19
" H. Corby	2 19
Imperial, Walker & Sons	2 90
Canadian Club, Walker & Sons	3 60
	Less than one bbl. per gallon.
65 O. P.	\$4 55
50 O. P.	4 15
Rye	2 25

CHAMPAGNE.

The prices below are subject to the trade discount of 5 and 3 per cent.:

	Per Case.
Comtdé Castellane—	
Cuve Reservee... { Quarts.....	\$12 00
" { Pints.....	13 50
Carte d'Or	15 00
Champagne Ve Amiot—	
Carte d'Or	16 00
" Blanche	13 00
" d'Argent	10 50
Pommery—	
Sec and Extra Sec.	\$28 00
Mumm's—	
Extra Sec.	28 00
Moet & Chandon—	
White Seal	28 00
Brut Imperial	31 00
Perrier-Jouet—	
Brut	28 00
Reserve Dry	28 00

GIN.

	Per Case.
Pollen Zoon—	
Red, cases of 15 bottles	\$9 75
Green, " 12 "	4 75
Violette, " 12 "	2 45
P. Hoppe "Night Cap" Brand—	
Red, cases of 15 bottles	10 50
Green, " 12 "	5 25
Yellow, " 15 "	10 75
Blue, " 12 "	5 40
Poney " 12 "	2 50
Draught—	
Hogsheads	\$2 95
Quarter casks	3 00
Octaves	3 05
De Kuyper—	
Violet, 2 doz. cases	5 30
Green, " "	6 00
Red, " "	11 50
White, " "	4 00

Terms, net 30 days, 1 per cent. off 10 days.

In five-case lots, freight may be prepaid.

	Per Case.
Key Brand—	
Red cases	10 25
Green	4 85
Poney	2 60
Melcher's—	
Infantes (4 doz)	4 75
Picnic	7 75
Poney	2 60
Blue cases	4 75
Green	5 50
Red	10 25
Honeysuckle, small	7 90
large	15 25

MONTREAL NOTES.

Barbados molasses are 2c. lower.

New-laid eggs dropped 7c. this week.

Californian prunes have advanced ¼c. on the primary markets.

Strong bakers' flour and spring wheat patents are both 10c. lower.

Large sizes of grape fruit are scarce and have advanced to \$6 per box.

Green cod, in all sizes, is practically exhausted, and fried smelts are also very scarce.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., February 22, 1902.

BUSINESS is still quiet except as regards the winter export business, which is exceeding anything expected. The large quantity of hay coming here for South Africa causes the tracks to be very much congested. In incoming freight the Canadian Pacific have had to turn some over to the Intercolonial as they have not enough steamship berths at their terminal. This is just so much gain for the Government road. Some local importations are very large, particularly in dry goods and tea. In dry goods, in former years, importations via American ports were very large, but this season our local people are having their goods come direct. We trust Western Canadian importers are loyal to the Canadian port. In the markets, changes are small. Fresh fish are scarce. Cream of tartar is low.

OILS.—In burning oils there is no change in price. Business continues quite active, but is, of course, not growing. In paint oils the season of sale is now opening. Prices in linseed oils are showing quite an advance, and besides the higher figures which we quote this week a further advance is directly expected. Of course, raw and boiled linseed advance together. Turpentine is also very strong. Benzine shows no change. Sales of lubricating oils are being actively pushed. In this there is much more competition than in burning oils. Values cannot be so nearly judged. Prices are unchanged.

SALT.—In Liverpool coarse salt regular shipments continue to arrive. Quite a large shipment came by a tramp steamer, but the importation was not a success. Prices are firm. In fine salt Canadian holds the market. Our quotations are as follows: Liverpool coarse, 50 to 60c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt bulk, \$2.40 per bbl.; 5-lb. bags, \$2.85 to \$2.90 per bbl.; 10-lb. bags, \$2.70 to \$2.75 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb. (Selected lumps.)

CANNED GOODS.—There was a car of gallon apples picked up by a local broker acting for a western house. It was for shipment to London. This makes a firmer market here. In vegetables, holders find it difficult to get full figures. Fruits are firmly held. Strawberries and blueberries are quite scarce, particularly the latter. Salmon shows a wide range in both price and quality and there are fair sales. In canned meats, which as yet show a light demand, holders are unable to get the advance. In lobsters, while they are offered much more freely than during the last few years, there is a wide range in

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NOVA SCOTIA MARKETS.

Halifax, N.S., February 21, 1902.

EVERYTHING in the grocery line appears to have had slight improvement during the past week, and business is moving sharply out of the dull period. Spring orders are coming in fairly well, and the retail trade is in a healthy condition. The remarkably fine weather of the last two weeks, with plenty of snow for good roads, has been a factor in improving trade in the grocery as well as all other lines.

The fish market remains remarkably dull, largely on account of the West-Indian market, and for the last month prices have gone down in the principal lines, rather than upward. Considerable cod and haddock from shore points, salmon, trout and herring from Newfoundland are coming in, but until the West-Indian market improves there will be little change in prices. Enough fresh fish is coming in for the local market, for which there is the usual Lenten demand. We note by arrivals of steamer Minto at Pictou that the usual large quantities of boxed smelts are being exported from the Island.

The lobster business on the South Shore is very poor indeed, and the lucky fisherman who can secure a few crates of this fish to export alive to Boston has a good thing. A month or six weeks ago live lobsters brought \$12 to \$13 in Boston. Later the price rose to \$15, which was considered remarkably good. Ten days ago a shipment of 18 crates arrived in Boston and brought \$22. Fishermen at Duck Island, Shelburne, report that there is an unusually large proportion of spawn lobsters taken. Here is the cause of the great depletion of the crustacean on our shores.

The provision market remains firm. There has been a slight advance in barreled pork and beef, and in fresh meats generally, as already noticed last week. No further advance is anticipated. Potatoes have advanced from 42 to 45c. Oats have an upward tendency and are quoted 2c. higher—54 to 56c. Butter remains unchanged in price, and best creamery is still scarce. Cheese remains unchanged, with very little moving. Eggs, fresh, in the case, have dropped from 23 to 20c., which is not down to last year's level, which was, as this date, about 17c. The flour market is firm, with only a limited business doing, but prices remain firm. Very shortly the spring demand will open and prices are expected to run a shade higher. Feeds remain firm, prices being slightly lower than at the first of the year. Rolled oats have been advanced 25c., also oatmeal. The market remains firm and the chances are open for higher prices.

Hay, which has maintained its high price during the winter, on account of the unusually large shipments to South Africa, has dropped slightly. Dealers here finding the growers holding for high prices, began to import from Quebec, and the holders have come down in their ideas. They will sell freely now rather than hold over for another season, the prices in which may be largely lower. It may here be noted that though Canada raises some 7,000,000 tons of hay, we have actually a very small proportion for export. Some place this at less than

They're Selling!

Every dealer who has bought

**Clark's Pork and Beans
in Chili Sauce**

has given repeat orders. They please everybody.

EPPS'S GRATEFUL.
COMFORTING.

IN 1/4-LB. LABELLED TINS. 14-LB. BOXES.

Special Agents for the entire Dominion, C. E. COLSON & SON, Montreal.
In Nova Scotia, E. D. ADAMS, Halifax. In Manitoba, BUCHANAN & GORDON, Winnipeg.

THE MOST
NUTRITIOUS.

COCOA

ORANGES and LEMONS,
BANANAS, CRANBERRIES,
CALIFORNIAN CELERY
and CAULIFLOWER. **F**INNAN HADDIES,
YARMOUTH BLOATERS,
FRESH SEA HERRINGS,
SMELTS, OYSTERS.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants **QUELPH, ONT.**

In the Soup



CAPSTAN BRAND ENGLISH WORCESTER SAUCE will impart a delicious flavor. It is also a splendid relish for fish, roast meats, chops, steaks, curries, salads, oysters, etc.

When wanting anything in sauces be sure to write us or see our travellers.

THE CAPSTAN MFG. CO., TORONTO

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Limited, London, N.W., Eng.

FLOUR MAGOR'S DELICIOUS PATENT FLOUR.

The Purest Flour Made—makes Delicious Bread, Cakes and Pastry. Prices For Cash Unequaled.

JOHN MAGOR & CO., MONTREAL

SEED CORN

FIELD VARIETIES ONLY.

ALSO WHITE BEANS

IN CARLOTS AND LESS.

Write FRED. B. STEVENS & CO., Chatham, Ont.

larger quantity—over 75 per cent. Too much hay being exported causes a larger demand for the various feeds, which somewhat accounts for late high prices.

There is no change in the sugar or molasses markets. Business is fairly good and the prices well maintained. New crop molasses may soon have to be reported, and as the Porto Rico and other markets have advanced last year's prices, new crop prices may be slightly higher here. There is enough here in stock, however, for present needs, and importers are inclined to wait for lower primary prices.

R. C. H.



THE OTTAWA ASSOCIATION.

Editor CANADIAN GROCER—I notice that "Lesser Light," in his complimentary, not to say flattering, reply to my last letter in THE CANADIAN GROCER, apologizes in a way for trespassing on your space, but I feel sure, sir, you will realize that the matter of maintaining prices is of the utmost importance to the grocery trade, and I would therefore like, with your permission, to say a few more words on the subject, having reference to the trade in Canada in general, and in Ottawa in particular.

I do not know how it strikes the gentlemen in Ottawa who indulge in the frivolity of price cutting, but it has always occurred to me that it requires but the very lowest order of business ability to draw trade by cutting prices. I always try to instil into the mind of a clerk that it takes a smart man to sell a good article at a good price, but that any fool can sell things cheap. All the world loves a bargain. This truth applied to employes applies with even more force, I think, to the employer, who has more need to study the point. No man can go on selling goods at cost without ending in bankruptcy, unless he is backing his horse with another man's money, and even then the pocket must be long to continue the game. One thing is certain, the money was never made in that way in the first place.

There has been a good deal of price-cutting in groceries in Ottawa during the past year, not only by one of the gentlemen who was so instrumental and assiduous in helping to form the Grocers' Association, but by another large and old-established firm (and not a departmental store either, mind you) on one of the main streets, from which you would naturally expect a higher order of business statesmanship. It always seems to me that when a firm of very old standing, and which has long enjoyed a good connection, begins to slash prices, there must be a lamentable deficiency somewhere in the management, whose

business capacity must surely be at a loss to devise some other and more dignified, business-like and up-to-date way of keeping the ground from slipping from under them.

There is only one departmental store in Ottawa which slaughters prices in the grocery line to any considerable extent, and that is not by any means a high-class store, and only enjoys a certain class of trade. Consequently, there is no earthly reason why any grocer need resort to cutting prices, association or no association.

As one who believes in a fair price for a good article—and as one who gets it, cutters and slashers notwithstanding—I would like to see a few of my weak-kneed confreres pull themselves together a bit and remember what "A Buyer of Quality" said in last week's GROCER on the canned goods question: "The strongest—men of business ability and those who can command an enhanced price for superior quality—it can safely be prophesied will weather the storm."

I am glad to see "Lesser Light" turn about and come out so flat-footed on price-cutting within the Association, and I thank him for his kind invitation to me to join the Association, but, after having given the matter careful consideration, I have come to the conclusion that if I can make converts as quickly as I converted "Lesser Light," I can be of more service to the Association for the time being by remaining outside.

GROCER.

Ottawa, February 24, 1902.

GROCERS ON THE EXHIBITION BOARD.

BY appointment with Secretary Hill a deputation from the Toronto Retail Grocers' Association waited on the Executive Committee of the Toronto Exhibition Board last Friday afternoon, February 21, and asked that the association be given representation on the board. This deputation consisted of President W. J. Sykes, D. J. Kelly, J. G. Gibson and D. W. Clark.

These pointed out to the Executive that although they could see no fault with the way things are at present conducted, yet they considered it to be highly advantageous for the Exhibition Board to have on it a representative from the Retail Grocers' Association. This would be more apparent when over sixty per cent. of the exhibits at the Industrial Exhibition were contributed by those engaged in the grocery trade. All expressed their views in much the same strain.

After some consultation the executive informed them that they thought the idea of a representative from the Toronto Retail Grocers' Association a good one, and, as far as they could see, they would be able to grant them one representative and no more, as the Retail Merchants' Association had only that number. They promised to take it into their consideration, and would let the deputation know the result of their deliberations in a day or so.

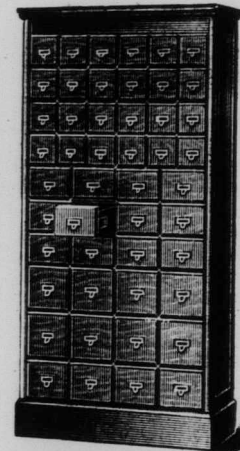
The Retail Grocers' Association of Toronto has since been informed that they are to have one representative on the Exhibition Board. Mr. J. G. Gibson has been appointed to that office.

Include with first order from wholesale grocer a trial lot of

H AND H

TRADE MARK

the unequalled cleaner. Steady growth, **seasonable**, well advertised, and have letters daily from consumers.
34 Yonge Street, Toronto.



SPECIAL ANNOUNCEMENT

We have adopted a new and stronger pull, either bronzed or nickel plated (at your choice) for

Bennett's Spice and Grocery Cabinet

and also improved it in other ways, but we sell them at the old prices. **Don't forget** this cabinet saves room and preserves stock from dust, dirt, mice and insects. In addition to our regular sizes, we make cabinets any size, to fit anywhere.

For prices and particulars send to

J. S. BENNETT,
Patentee and Mfr.,
15 Marion St., Toronto

MESSINA LEMONS

This season of colds and grippe makes big demand. We handle the finest stock procurable.

Oranges, Bananas, Grapes, Dates, Figs, Nuts.

FISH FOR LENT.

Trout, in ½ bbls.; Oysters, Haddie, Herrings, etc.

Write for our Weekly Price List.

WHITE & CO., TORONTO.

Toronto Fruit Merchants.

LEMONS

We have a complete stock of the finest brands at lowest market prices. Send in your orders for
FANCY CAMELLIA NAVELS.

HUSBAND Bros. & Co.

82 Colborne St., TORONTO.

McWilliam & Everist

Commission Merchants.

Fruit Importers and Exporters.

Canadian Apples a Specialty.

CORRESPONDENCE SOLICITED

Quote us if you have anything to offer. Ask for our prices when requiring fruit.

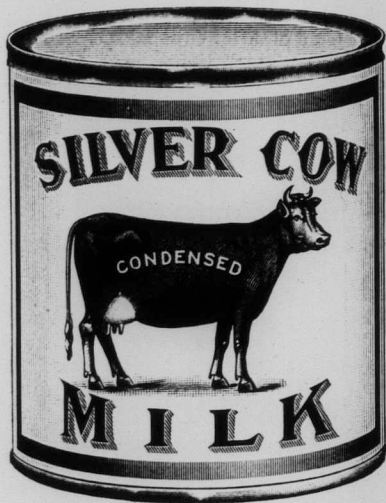
25 and 27 Church St., TORONTO, Can.

Long Distance Phone Main 645.
Warehouse Phone Main 3394.

SWEETENED

We are now prepared to furnish and ship promptly

Silver Cow Brand



Preserved Milk . . .

Equal in purity to our famous

ST. CHARLES CREAM

We respectfully solicit your orders for and co-operation in marketing this product. Address—

St. Charles Condensing Co.

Factories—INGERSOLL, ONT., and ST. CHARLES, ILL.

St. Charles, Ill., U.S.A.



THE THISTLE BRAND

ARE

HIGH-GRADE

Tomatoes, Corn Peas, Etc.

Guaranteed Second to None.

Brighton Canning Co.

We cannot all go to South Africa, if we would.

But we that stay at home may show our patriotism by giving the products of Canada preference.

Delhi Epicure Pork and Beans IN TOMATO SAUCE

Delhi Tomato Catsup IS A HOME PRODUCT

AND GUARANTEED EQUAL TO THE BEST IMPORTED BRAND.

You can buy our goods cheaper and stand a chance of seeing your money again. Think the matter over and send your wholesale house a sample order. Specify Delhi. If your house don't keep the goods in stock write us direct.

Delhi Canning Co., - Delhi, Ont.



IT WILL PAY

in the long run to closely examine the quality of the canned goods that you offer to your customers. They may not come back and tell you the quality did not suit—They are more apt to try someone else. **KENT BAKED BEANS** show best when the can is opened. They please the consumer. Delivered in 5-case lots, 90c. per doz.—Retail 10c.

THE KENT CANNING CO., Limited, CHATHAM, Ont.

MANITOBA MARKETS.

Winnipeg, February 24, 1902.

GROCERYMEN have done a large business for the week, but, in produce, things are moving very slowly. There are few changes of price for the week, and none of an important nature.

SUGARS—Are firm at last week's prices of \$4.85 for granulated and \$4.20 for yellows.

SYRUPS—This market is very firm, and shows a slight advance, being quoted at 3½ to 4¾c. for barrels and 3¾ to 3¾c. for half barrels.

EVAPORATED AND DRIED FRUITS—Reports are to hand of a further advance of ¼c. on Californian muscatels and ½c. advance on apricots, peaches and some other lines. These advances have not yet affected prices here.

CANNED GOODS—Are selling steadily, with prices firm and without change. The situation as regards tomatoes is unchanged, and but few dealers are making purchases at present.

FLOUR—The conditions with regard to export which obtained last week remain unchanged, and, in consequence, trade has been very dull. Locally, small orders for immediate consumption are coming in all the time, but there is little or no export trade at the moment. The Lake of the Woods Milling Co. have announced their intention of closing for a time, because they cannot get a sufficient supply of wheat for full capacity of mill. The Ogilvies are still running full capacity, and no word has come to hand of their closing down at present. Prices for the week are without change.

CEREALS—Market very dull with little demand locally and still less for export. Prices have remained firm and unchanged in all lines. Rolled oats, in 80's, \$2.20; in 40's, \$1.10; in 20's, 60c.; granulated and standard oatmeal, \$2.75 for 98 lb.; cornmeal, \$1.90; split peas, \$2.85; pot barley, \$2.45; pearl barley, \$3.65; white beans, weak at \$1.80.

POULTRY—The demand for poultry continues to increase, and there have been rather larger receipts of freshly killed. Prices have advanced slightly for the week. Chicken freshly killed, 11 to 12½c.; ducks and geese, 10 to 11c.; turkeys, 12½ to 14c.

BUTTER—This market has not improved. The demand all week has been very keen indeed, but the supply has not increased. Many country dealers who have been in the city this week, when interviewed on the subject, state that they are not getting enough for the requirements of their home trade, and are, therefore, not in a position to ship. There is no immediate prospect of

any improvement in the situation. Dealers are paying this week as high as 20 and 21c. for strictly first-class fresh dairy butter in bricks, rolls or small tubs. There is still a plentiful supply of seconds.

CHEESE—The market is now working entirely on Ontario receipts, and the price is firm at 12c.

EGGS—Eggs have again dropped 2c. per doz., and are now quoted at 16 to 17c. Winnipeg for case lots. It is noticeable, however, that receipts fell off materially on Thursday and Friday. Dealers seem to think that the unusual number of eggs in February may very possibly be followed by a shortage in March. It is of interest to note that last year at the same time eggs were worth 23c. per doz.

FISH—The market is well supplied with both fresh-water and salt-water varieties. There are no changes of price to report, except than finnan haddies have dropped to 7c. per lb.

GROUND FEED—The news of the week in regard to this article is the opening of the chop mill recently erected by the Ogilvie Milling Co. It is one of the most up-to-date mills on the continent. The operating power comes from a 50 h. p. motor supplied from the engines of the big mill. This is the first time in the West that a separate mill has been devoted to chop feed, and the company intend making a study of mixed chops and also providing every kind of chop food now known. The capacity of the mill will be from 60 to 75 tons per 24 hours. It is also the intention to do custom chopping for all the farmers about Winnipeg who desire to avail themselves of the mill. The demand for ground feeds at the present time is not very heavy and prices have remained without change. We quote: Oat chop, \$27 per ton; oil cake, \$27; barley, \$22; oatmeal, \$11.50; mill screenings \$15.

GREEN FRUITS—The orange market is very firm and prices seem inclined to advance further. There is some compensation in the fact that the quality of the oranges is very good indeed. We quote: 126s, \$4; 150s, \$4.25; 176 to 216s, \$4.50. Apples would be in good demand if it were not for the price. Very much of the stock now on the market is unsatisfactory. The last car of Spies to come in showed better quality and the price is \$6.50 per barrel. Owing to the large numbers of visitors in the city local trade has been very good, but country trade has been correspondingly light.

NOTES.

The stock of the Rublee Fruit Co. has been purchased by Campbell Bros. & Wilson, and the principal portion of it has been resold to dealers visiting the city the past week.

The price paid for the stock is not known. The business is now practically wound up. Great sympathy is felt for Mr. Rublee in this matter, as he was a popular business man and had been reckoned among the merchants of Winnipeg so long. It is not known as yet to what he will turn his attention.

Among the visitors to the city last week were John Washburn, of Washburn & Crossley, and Mr. Howe, of the National Elevator Co., of Minneapolis. By invitation, these gentlemen went over the mills of the Ogilvie Milling Co. They were most enthusiastic, and Mr. Washburn pronounced them the finest mills he had ever seen and the largest.

HOW TO WRITE SHOW CARDS.

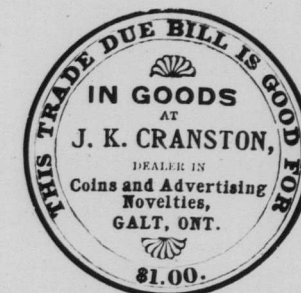
A special offer to provide a book of instructions on how to write signs, show cards and price tickets is made elsewhere in this issue by W. Edwards, 423½ Yonge street, Toronto, who has received expert training in this art and is thus able to impart it to others. Those who wish to better their positions by making themselves more useful and adding to their qualifications a knowledge of artistic show-card and ticket writing should write at once, enclosing the small price of \$1 for this most valuable work.

**Creamery Roll and Tub Butter,
Cheese, Poultry, Beans, Potatoes,
Dried Apples, Eggs and Onions**

Wanted

at once, and will pay highest price, F.O.B. ALSO all other kinds of produce wanted. Quote potatoes in carlots. If you want anything in any of these lines, wire or write for prices.

GEO. A. BOOTH, 46 Nicholas St., OTTAWA
c/o Fruit and Produce Exchange Bldg.



How Used in Produce Business.

- (1) Merchants taking Produce to be paid for in trade, pay the customer the balance due for produce in Due Bill Currency. The customer, as he needs, buys what he wants and pays the merchant with the Due Bills, same as if he had cash.
 - (2) He can thus trade out as much or as little as he likes from time to time, and gives the merchant no trouble in writing out Due Bills or entering amounts of purchases on said bills, or tracing amounts due on lost or worn out written due bills.
 - (3) The merchant assumes no more risk than if he had paid for Produce in cash, and the Due Bills are equally convenient to the customer.
 - (4) **New Customers are Gained.**—The Due Bills being transferable, customers getting them can make Deals and Bargains with friends and neighbors, and pay in Due Bills on your store, which always means many new customers and chances of securing new constant trade to the merchant. Merchants using the Due Bills report many new customers gained by this means, and the cost returned to you many times a year.
 - (5) Children can be sent to make purchases with exact amount to pay for goods wanted and no risk run of losing the written due bill and no more bother to the merchant than a cash customer would be, and no pass books to bother with or dispute over afterward.
- Send for Samples and Price List.
- J. K. CRANSTON, GALT.**

R

T. H.

Re



This cut re

F

F.

RED ROSE TEA

In the Maritime Provinces is a standard by which other merchants judge tea.

Some people think it may attain the same position all over Canada.

We will see !!

T. H. ESTABROOKS, Tea Importer and Blender, **ST. JOHN, N.B., and TORONTO, ONT.**

Refrigerators

BUY

EUREKA

it is the best.

WHY ?

1st. Because it is built on scientific principles, having insulated walls it is easy on Ice.

2nd. Because the system of circulation of air is perfect.

3rd. Because it is well built.

Further information can be obtained in catalogue which is free.

Address,

Eureka Refrigerator Co.



This cut represents No. 13.

54 Noble St. Toronto

GIBSON ARNOLDI & CO.

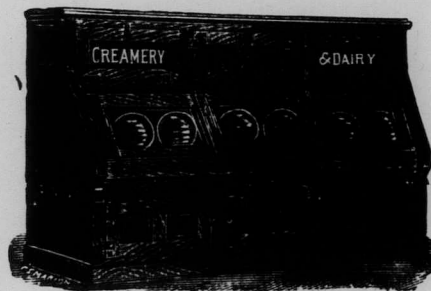
BARRISTERS, SOLICITORS,
NOTARIES PUBLIC, Etc.

9 Toronto St., Toronto.

**CAPITAL FURNISHED TO AID
INDUSTRIAL CONCERNS.**

Representatives in London, Liverpool,
Manchester, Glasgow, Edinburgh, Chi-
cago, and New York, and Paris, France.

**GENERAL COMMERCIAL
SOLICITORS.**



C. P. FABIEN

Manufacturer of Refrigerators and Ice Chests. Diplomas awarded at Montreal, Toronto and Ottawa Exhibitions. Over 50 patterns to choose from. Proprietor of Aubin's Patent Grocery Refrigerator, New Dominion, Imperial Dominion, special improved Dairy Palace for Hotels—all hardwood.

3169 Notre Dame St., MONTREAL.

Have a Look at Our Factory

WE don't pretend to have the largest in Canada, or do we claim to do up more goods than any other.

But we do claim to have a model canning factory, built with all the latest and most modern improvements and ideas, up to-date in every particular, special attention being paid to sanitary conditions. Our motto is **QUALITY**, and

QUALITY TALKS.

Our processer is an expert. He commands a high salary, and his goods tell the story.

Have you ever sold them? If not, order your wholesaler to send a sample order. Travellers may push some other brand. Some need pushing; ours don't.

F. R. LALOR CANNING CO., **Dunnville, Ont.**
Limited

IT IS EASY TO BUY GOODS

and to buy lots of them, but it is not quite so easy to buy them right. One must use great care in purchasing, and, as quality is the main point, a buyer should see that he gets it when selecting his stock. One sure sign that you have the right goods is when you find your business increasing and the orders constantly growing in number and in size.

I can say of my brands (and so can many of you) that they have proved to possess all the qualities that you should look for—if I judge by the orders, which are getting larger and more numerous every day.

Those who have had them know, and if you want to find out, try them! They will prove to you as to others—very profitable.

"CONDOR" JAPAN TEAS. All selected for their fine liquoring qualities as well as for their well-made, clean leaf:

- | | | | | | |
|-----------|---|--------------|----------|---------------|-------------|
| No. I. | 40-lb. boxes, | 37½c. | No. II. | 40-lb. boxes, | 35c. |
| No. II. | 80-lb. boxes, | 32½c. | No. III. | 80-lb. boxes, | 30c. |
| No. IV. | 80-lb. boxes, | 27½c. | | | |
| No. LX. | Lead packets. Put up in Japan. 1-lb. and ½-lb., 60-lb. cases. A fine May tea, at 27½c. , to retail at 40c. | | | | |
| No. V. | 80-lb. boxes. A beauty. At 24c. | | | | |
| No. XXXX. | 80-lb. boxes. The best to retail at 35c.—22½c. | | | | |
| No. XXX. | 80-lb. boxes. Fine, clean leaf, heavy, bright liquor, at 19c. , an extra value to retail at 25c. | | | | |
| No. L. | Lead packets. Put up in Japan. 1-lb. and ½-lb. assorted, 60-lb. cases; strong, bright liquor, 19c. , to retail 25c. | | | | |

"CONDOR" MUSTARD. Absolutely pure, full of strength and flavor. Its superiority is acknowledged by the best judges. 12-lb. boxes—¼-lb. tins, **35c.** per lb.; ½-lb. tins, **33c.** per lb.; 1-lb. tins, **32½c.** per lb.; 4-lb. stone jars, **\$1.20**; 1-lb. stone jars, **35c.**

"CONDOR" VINEGAR. High-class, pure distilled, bright as crystal, **25c.** per gal.

"OLD CROW." Scientific blend of black tea of fine, rich liquor. Put up in useful bronzed tins of 10-lb., 25-lb., 50-lb. and 80-lb., at **35c.**, **30c.**, **25c.**, **20c.** and **17½c.** per lb.

"OLD CROW" VINEGAR. Pure distilled, clear as water from a spring, at **20c.**

"OLD CROW" MUSTARD. A fine mixture of high quality—the best at the price. 12-lb. boxes—¼-lb. tins, **25c.**; ½-lb. tins, **23c.**; 1-lb. tins, **22½c.** per lb.; 4-lb. stone jars, **70c.** per jar; 1-lb. stone jars, **25c.** per jar.

"NECTAR" TEA. The perfection of black teas in lead packets and sealed tins only. Delicious, fragrant, refreshing, at **20**, **25**, **35** and **45c.** Sells **26**, **35**, **50** and **60c.**

MADAM HUOT'S COFFEE. The gem of all Coffees—pure, rich, creamy—the finest and best. 1-lb. tins at **31c.**, 2-lb. tins at **30c.** per lb.

SPECIAL - A Good Big Plum.

- 150 Half-Chests**, 84 lb. net each, splendid olive color Japan tea, clean leaf, bright, strong liquor, at **16½c.**
- 50 Half-Chests**, 86 lb. net each, choice early olive color Japan tea, perfect leaf and liquor, at **18½c.**
- 50 Half-Chests**, 50 lb. each, Golden tipped Orange Pekoe Ceylon Black Tea, a rare one, at **20c.**
- 20 Chests** especially fine Green Ceylon, the pick of the pack in leaf and liquor, at **22c.**
- 35 Cads.** medium pea leaf Gunpowder, a snap at **20c.**
- 100 Matts**, 8 5-lb. boxes each, natural or olive leaf Japan Tea, extra good liquor, at **18½c.**

SAMPLES FOR THE ASKING

Specialty of high-class goods in Teas, Coffees, Spices, Vinegars—Wholesale.

E. D. MARCEAU, 281-285 St. Paul Street, **Montreal.**



This list
the cities o
solicited for
ordered by l
report and j
Goods in
All quotes
who call dai

BUTTE ANI

Dairy, chok
" tubs,
" tubs,
Bakers' lots
Creamery, 1
" pri
Cheese, new
Eggs, new l

CANNI

Apples, 3's.
" gall
Asparagus ..
Beets ..
Blackberries
Blueberries,
Beans, 2's....
Corn, 2's....
Cherries, red
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" "

Pineapple, ;
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Peaches, 2's.
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Cranberries
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Paris lump,
" "

Extra Grot
Powdered,
Phoenix ...
Cream,

Extra brigl
Bright coffe
Bright yellc
No. 3 yellc
No. 2 yellc
No. 1 yellc

CURRENT MARKET QUOTATIONS

February 27, 1902.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, St. John, N. B., and Halifax. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit. For Winnipeg market report and prices, see page 30.
Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors, who call daily upon all the leading houses in the principal centers.

	Montreal.		Toronto.		St. John, Halifax.	
BUTTER, CHEESE AND EGGS						
Dairy, choice, large rolls, lb.	\$0 17½	\$0 18	\$ 16	\$0 17	\$ 21	\$0 20
" " pound blocks	17	18	17	19	21	22
" " tubs, best	16	17	14	16	17	20
" " tubs, inferior	15	16	12	13	14	16
Bakers' lots			10	12		
Creamery, boxes			20½	21	22	23
" " prints			22	23	23	24
Cheese, new, per lb.	10	10½	10½	10¾	10½	11
Eggs, new laid, per doz.			24	26	20	22
CANNED GOODS						
Apples, 3's	1 00		85	90	1 00	1 10
" " gallons	2 70	2 80	2 10	2 65	2 25	2 50
Asparagus	2 20	2 25	2 00	2 40		
Beets	1 00	1 00	80	1 00		1 10
Blackberries, 2's			1 40	1 70	1 50	1 80
Blueberries, 2's	92½	95	80	85	95	1 00
Beans, 2's	80	90		80	90	95
Corn, 2's			75	80	80	90
Cherries, red, pitted, 2's	2 25	2 30	2 10	2 25	2 30	2 40
" " white	2 25	2 30	2 00	2 25		
Peas, 2's	82½	85	80	85	85	90
" " sifted	95	1 05	90	1 00	1 10	1 15
" " extra sifted	1 05	1 15	1 20	1 25	1 20	1 25
Pears, Bartlett, 2's	1 50	1 60		1 50	1 75	1 80
" " 3's	1 90	2 00	2 00	2 40	2 00	2 25
Pineapple, 2's	2 00	2 40	2 25	2 50	2 15	2 25
" " 3's	2 40	2 60	2 50	2 60	2 50	2 60
Peaches, 2's	1 75	1 85	1 75	1 90		1 75
" " 3's	2 60	2 70	2 50	2 75	2 70	2 80
Plums, green gages, 2's	1 30	1 35	1 10	1 25	1 30	1 60
" " Lombard	1 20	1 25	1 00	1 10	1 30	1 50
" " Damson, blue	1 00	1 25		1 00	1 10	1 30
Pumpkins, 3's			85	90	90	1 00
" " gallon			2 10	2 25	2 10	2 25
Raspberries, 2's	1 40	1 50	1 60	1 80	1 40	1 75
Strawberries, 2's	1 50	1 75	1 60	1 75	1 50	1 75
Succotash, 2's	1 00	1 25		1 15	1 10	1 15
Tomatoes, 3's	92½	95	90	95	1 00	1 00
Lobster, tails	2 75	3 20		3 25	2 50	3 25
" " 1-lb. flats	3 00	3 75	3 50	3 70		1 25
" " ½-lb. flats	1 75	1 85	1 75	1 80		1 75
Mackerel	1 00	1 10	1 15	1 25	1 35	1 45
Salmon, sockeye, Fraser	1 35	1 60	1 35	1 45	1 50	1 75
" " Northern			1 25	1 30	1 15	1 25
" " Horsehoe			1 42½	1 45		
" " Cohoes	1 00	1 15	1 05	1 15	1 00	1 10
Sardines, Albert, ½ s.	12	12½	12½	13	14	15
" " ¾ s.	20	21	20	21	20	21
" " Sportsman, ¼ s.	11½	12		12½		12
" " ½ s.	19	20		21	20	21
" " key opener, ¼ s.	9	11	10½	11	10	11
" " P. & C., ¼ s.	20	22½	23	25	23	25
" " Domestic, ¼ s.	27½	30	33	36	33	36
" " Mustard, ¼ size, cases	4	4½	4	4½	4	4½
50 lbs, per 100	7 50	11 00	8 50	9 00	8 00	9 00
Haddes		1 00	1 10	1 15	1 00	1 10
Kipperd Herrings	1 00	1 85	1 00	1 65	1 00	1 10
Herring in Tomato Sauce	1 00	1 55	1 00	1 70		2 00
CANDIED PEELS						
Lemon, per lb.		10½	10	12½	12	13
Orange, "		11½	11	13	12	13
Citron, "		16½	15	18	15	17
GREEN FRUITS						
Oranges, California, per box	3 25	3 75	3 25	3 75	3 50	4 00
" " Floridas, per box	3 50	3 75	3 25	3 75	3 50	4 00
" " Mexicans, per box				2 25		
" " Valencias, per case	3 25	4 50	3 25	3 50	3 75	4 00
" " Jamaica, per box		2 75	2 75	3 00		
" " Marmalade				4 00		
Grape Fruit, per box	4 25	6 00	3 50	5 50		
Pineapples, each, by case			25	35		
Cucumbers, Southern, per doz.			2 25	2 50		
Lemons, Malaga, per box				3 00		
" " California			3 50	4 00		
" " Messina, per box	2 75	3 00	2 25	3 00	2 50	3 00
Bananas, Firsts, per bunch	1 75	2 25	1 50	2 10	2 00	2 25
Apples, per bbl.	4 25	5 50	3 50	5 00	2 50	4 00
Cocoanuts, per 100		3 25		4 50	3 25	3 50
Malaga grapes, per keg	5 10	7 00	5 50	6 50		
Cranberries, Cape Cod, per bbl.	9 50	10 50		9 50	11 00	11 50
Sweet Potatoes, per bbl.	5 00	5 50	4 50	5 00		
SUGAR						
Granulated St. Lawrence and Red		3 85		4 03		4 05
Granulated, Acadia		3 80		3 93		3 95
Paris lump, bbls. and 100-lb. bxs		4 35		4 53		4 90
" " in 50-lb. boxes		4 45		4 63		5 00
Extra Ground C'ing, bbls.		4 35		4 80		
Powdered, bbls.		4 00		4 55	5 50	5 80
Phenix		3 75		4 03		
Cream		3 60		3 98		
Extra bright coffee		3 65		3 88		
Bright coffee		3 65		3 78		
Bright yellow		3 50		3 78	8 75	
No. 3 yellow		3 40		3 68		
No. 2 yellow		3 30		3 48		
No. 1 yellow		3 10		3 28		3 55

HARDWARE PAINTS AND OILS

Wire nails, base	2 55			
Cut nails, base	2 35			
Barbed wire, per 100-lb.	3 00			
Smooth Steel Wire, base	2 60			
White lead, Pure	5 87½			
Linseed oil, 1 to 4 bbls., raw	82			
" " boiled	85			
Turpentine, single bbls.	67			
Benzine, in bbls., per gal.				19

SYRUPS AND MOLASSES

Syrups—				
Dark	1 75			
Medium	2 25			
Bright	2 50			
Corn Syrup, barrel, per lb.	3 35			
" " ½ bbls.	3 35			
" " 3 gal. pails, each	1 60		1 60	
" " 2 gal. "	1 20		1 20	
Honey			40	
" " 25-lb. pails	1 05		1 00	
" " 38-lb. pails	1 40		1 40	
Molasses—				
New Orleans, medium	22	30	5	30
" " Open kettle			5	10
Barbadoes	27		32	26
Porto Rico		38	42	30

CANNED MEATS

Comp. corn beef, 1-lb. cans	1 45	1 60	1 60	1 65	1 60	1 70
" " 2-lb. cans	2 70	2 95	2 85	3 00	2 70	2 80
" " 6-lb. cans	7 90	9 60		8 25	8 75	9 25
" " 14-lb. cans	16 50	23 00		19 50	20 00	21 00
Minced callops, 2-lb. can.		2 75		2 60	2 50	2 80
Lunch tongue, 1-lb. can.	3 00	3 90		3 00	3 00	3 25
" " 2-lb. can.	6 00	7 90		7 00	5 80	6 00
English brawn, 2-lb. can.	2 40	2 75		2 45	2 75	2 80
Camp sausage, 1-lb. can.				2 50	2 50	
" " 2-lb. can.				4 00	4 00	
Soups, assorted, 1-lb. can.	1 15	1 50		1 50	1 40	
" " 2-lb. can.	2 40	2 45		2 20	2 25	
Soups and Boull, 2-lb. can.	1 75	2 50		1 80	1 75	
" " 6-lb. can.	3 50	5 85		4 50	4 25	4 50
Sliced smoked beef, ½ s.	1 65	1 70	1 65	1 70		2 00
" " 1 s.	2 75	3 10	2 80	2 95		3 25

FRUITS

Dried—				
Currants, Provincials, bbl.			6	6½
" " Filiatras, cases		5½	6	6½
" " ½-cases	5½		6	6½
" " Patras, cases		6	6½	7
" " ½-cases		6	6½	7
Amallas	6½	7	7	7½
Vostizas, cases	7½	8	8	8½
Dates, Halloweens	4½	4½	4½	5
" " Salts		3½	4½	4½
Figs, Eilems		1 00	8	18
" " Mats, per lb.	3	3½	3½	3½
" " Tapnets		3 30	3½	3½
" " Naturals			3½	3½
Prunes, California, 30's		9		10
" " 40's		8½		9
" " 50's		8½		9
" " 60's		8		8
" " 70's		7½		8
" " 80's		7		7
" " 90's		6½		6½
" " 100's		6		6
" " Bosnia, A's				5
" " B's				5
" " U's				5
" " French, 50's		5		6½
" " 110's				5
Raisins, Fine of stalk			5½	5
" " Selected			6½	6
" " Selected layers			7	6½
" " Sultanas		9	10	12
" " California, 2-crown		5	5½	6
" " 3-crown		7½	7½	8
" " 4-crown		7½	8	8½
" " 1's seeded, 3-cr.		9½	10	10½
" " Empire clusters	1 50	1 60		2 00
" " Black baskets			2 25	2 25
" " Extra clusters			3 35	2 50
" " Dehesa clusters			8 10	8 00
" " Royal B. clusters	3 25	3 30		5 00
" " Connoisseurs cl'str's			2 10	
" " Excelsior clusters			4 60	
Evaporated apples			9½	10½
Dried			5	6

PROVISIONS

Dry Salted Meats—				
Long clear bacon		12	10	11
Smoked meats—				
Breakfast bacon		15	13½	14½
Rolls		12	10½	11½
Medium Hams		14	12½	13
Large Hams		13½	12	13
Shoulder hams		13	10½	11
Backs		15	11	14½
Meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess	21 00		21 00	23 50
" " short cut	22 00		22 00	23 00
Plate beef	12 50	18 50	13 00	14 00
Lard, tierces, per lb.		11	11½	

Reception Wafers

Packed in one lb. labelled tins and in bulk.

Manufactured only by . . .

Christie, Brown & Company, Limited

TORONTO AND MONTREAL.

OUR CANS CANS CANS

CAN NOT BE SURPASSED IN POINT OF
WORKMANSHIP, MATERIAL, QUALITY.

We are the largest manufacturers in Canada of Key-Opening Fruit Cans, Vegetable Cans, Meat Cans, Spice Cans, Syrup Cans. What are your requirements? Write for quotations to

THE ACME CAN WORKS

Office and Factory: Ontario St. and Jeanne D'Arc Avenue.

Jas B. Campbell.

MONTREAL.

William Pratt.

	Montreal.	Toronto.	St. John, Halifax.		Montreal.	Toronto.	St. John, Halifax.
COFFEE				PETROLEUM			
Green—	24	23	28	25	30		
Mocha	27	22	30	25	30	14½	15½
Old Government Java	10	7½	9½	12	18	16	17
Rio		9½	10½			16	17
Santos		22	25	24	28	18	19
Plantation Ceylon	29	26	30	29	31	17½	17
Porto Rico		22	25	24	26	18½	19
Gautemala		15	20	18	22		
Jamalca	18	18	18	12	18		
Maracaibo	18	18	18	12	18		
NUTS				TEAS			
Brazil		15	16				
Valencia shelled almonds	22	23	30	35	35	18	60
Tarragona almonds	10		11½	12	13	17	40
Formegetta almonds			10½			35	55
Jordan shelled almonds	30	40	43			20	40
Peanuts (roasted)	7½	8	10	9	10	18	25
" (green)	6½	7	9			35	42
Cocoanuts, per sack	3 00	3 75	3 50	4 00		20	30
" per doz		60	60	70		17½	40
Grenoble walnuts	10	10½	10½	11	12	42	50
Marbot walnuts	10	9½	10½			22	28
Bordeaux walnuts	8	9	8	8½	9	Young Hyson—Cases, sifted	
Sicily filberts	8	8½	9½	10½	11	extra firsts	42
Naples filberts						Cases, small leaf, firsts	35
Pecans	13½	14	13	15	14	Half-chests, ordinary firsts	22
Shelled Walnuts	16	17	18	23	25	Half-chests, seconds	17
						" thirds	15
						" common	13
SODA				RICE, MACARONI, SAGO, TAPIOCA.			
Bl-carb, standard, 112-lb. keg	1 65	1 80	2 00	2 25	1 70	3 00	3 10
Sal soda, per bbl	70	75	80	90	85	4 25	4 50
Sal Soda, per keg	95	1 00	1 00	1 00	95	4 40	4 90
SPICES				WOODENWARE			
Pepper, black, ground, in kegs	16	18		18	14	1 65	1 55
" palls, boxes	14	17		19	15	" 2-hoop	1 80
" in 5-lb. cans	15	17		19	12	" half, and covers	1 65
" whole						" quarter, jam and covers	1 15
Pepper, white, ground, in kegs	26	27	26	27	24	" candy, and covers	2 50
" palls, boxes	25	26	25	26	20	Tubs No. 0	10 00
" 5-lb. cans	23	25	23	25	20	" 1	8 00
" whole	19	25	22	25	20	" 2	7 00
Ginger, Jamalca	12	30	14	35	18	" 3	6 00
Cloves, whole	25	30	25	30	25		6 15
Pure mixed spice	13	18	20	40	16		
Cassia		25	24	25	20		
Cream tartar, French		28	25	30	25		
" best	10	15	18	16	18		

FOR LENT

SOME

EXTRA CHOICE MOLASSES

offered at surprisingly low prices.

Fish

Herrings, Green Cod are getting scarce every day, stocks are almost exhausted.

We are in a position to sell canned fish---and the demand will necessarily be heavy, owing to the scarcity of the other---at exceedingly low prices. See us---we like to quote.

Lobsters

We can sell canned Lobsters at a price which is 20% cheaper than six months ago.

If anything in above lines are wanted, write, wire or telephone.
No trouble spared to quote!

LAPORTE, MARTIN & CIE, Wholesale Grocers,
MONTREAL

THE PROVISION TRADE.

The Markets—Horse Slaughter to Resume—Miscellaneous Notes.

HORSE SLAUGHTER TO RESUME.

THE horse pickling works at Linnton, Ore., will soon resume operations. Each of the horses slaughtered at the plant takes as much range as would be required for the sustenance of a steer that will dress 1,000 lb. The stockmen want the range for their cattle, and the railroad companies are glad to assist in taking these useless cayuse ponies out of the country, so there will be more room for stock that will yield money to producers and carriers. Therefore, the railroads are willing to make a very low rate for carrying cryuses to the Linnton abattoir, and the movement thither will soon be resumed.

The average cayuse pony taken to the Linnton abattoir yields only about 60 lb. of merchantable meat, the rest of the carcass going into fertilizer, glue, leather, etc. This meat is carefully pickled in tierces, and is shipped to market in France and Holland, where the prejudice against horse meat is not so strong as it is in this country. These horses bring from \$2.75 to \$3 each, delivered at the railroad. They are mostly owned by Indians, the animals owned by white men seldom being so useless as to find their best market at the shambles.—Butchers' Advocate, New York.

THE PROVISION MARKETS.

TORONTO.

This week the receipts of dressed hogs have been small and the market is steady. Western hogs are worth \$7.50 to \$7.60 and Northern \$8 per 100 lb., in carlots. On the St. Lawrence market the prices are unchanged, while the arrivals of pork and beef have been moderate. The prices are unchanged. We quote as follows: Dressed hogs, \$8.00 to \$8.25; beef carcasses, \$5.75 to \$7 per 100 lb.; hind quarters, \$6.50 to \$7.50 per 100 lb.; front quarters, \$4.75 to \$5.50 per 100 lb. Veal, 7 to 8½c. per lb.; lambs, 8 to 8½c. Live hogs: Selects, \$6.12½, lights, \$6 per 100 lb., and thick fats, \$5.87½; choice export cattle bring \$4.75 to \$5.50 per 100 lb.; lights sell at \$4 to \$4.50.

The prices of hog products are steady. Long clear bacon and rolls are both down ½c., but some houses are adhering to the old prices. The demand still continues fair. We quote: Long clear bacon, 10 to 11c.; smoked breakfast bacon, 14 to 15c.; rolls, 10½ to 11½c.; medium hams, 13½c.; large hams, 12½ to 13c.; shoulder hams, 10½ to 11c., and backs, 13½ to 14c.; Canadian

heavy mess pork, \$20.50 to \$21; short cut, \$22; lard, in tierces, 11¼c. per lb.; tubs, 11½c., and pails, 11¼c.

MONTREAL.

The provision market in general is rather quiet. Pork is in better demand, but the inquiry was, in most cases, for small lots for immediate shipment. Smoked meats are still moving slowly at unchanged prices. The demand for dressed hogs from butchers has been fairly good, and prices are steady. The receipts have been better. We now quote as follows: Heavy Canadian short cut mess pork, \$22; Chicago clear pork, \$22.50 for heavy and \$22.25 for medium; selected heavy short cut mess pork, boneless, \$22.00 to \$22.50; hams, 13c.; bacon, 15c.; lard, pure Canadian, \$2.35 to \$2.40 per pail; refined lard compound (Fairbank's); \$2.05 for 1 to 24 pails; \$2.03 for 25 to 49 pails; \$2.02 for 50 pails and over. Snow White and Globe compound, \$1.75 per pail; Cottolene, 10¼c. for 20-lb. pails, and 10½c. for 60-lb. tubs, for Quebec and Ontario.

WINNIPEG.

LIVE STOCK—Very few have come in during the week, and there seems a decided scarcity. Buyers through the country do not seem to be able to round up any considerable number. The quality of those being received is very satisfactory. Best grades are very firm at 3¼ to 4c., and lower grades 3 to 3½c. Supply of vealing calves has not materially increased.

HOGS—Receipts for the week have been lighter than last. The drop recorded last week is being maintained. The best bacon hogs bring \$6.25 off cars here, while under and over weights bring \$5.75. After the very practical demonstration of what constituted the ideal bacon hog given in the city the past week, there should be at least 300 farmers who know the kind of pig the packers want.

BEEF—Demand is active, supplies are light and prices have advanced ¼c. since last week. Best grade of city dressed is now quoted at 7¼c.; lower grades, 6 to 6½c.

VEAL—The supply of young veal has increased somewhat, but prices are still high, ranging from 8 to 9c.

HOGS—Demand is good, the supply fair, and prices without change for the week, being 7½ to 8c.

CURED MEATS—This market is steady

and dull, with no new features of any kind. Sugar-cured hams, 13¼c.; shoulders, 10¼c.; picnic hams, 8½c.; breakfast bellies and backs, 14c.; spiced rolls, 11¼c.; dry salt, long clear, 11½c.; shoulders, 9½c.; smoked, long clear, 12c.; backs, 12c. Heavy mess pork is in fair demand at \$20.

SAUSAGES—There has not been much demand this week, and prices are without change.

LARD—Market firm and demand good. There has been no change in price for the week. We quote: 20 lb. pails, \$2.50; American, \$2.80, 50 lb. pails, \$5.85; 3 and 5-lb. tins in 60 lb. crates, \$7.55.

ST. JOHN, N. B.

In barrelled pork, the continued high price make small business. Stocks are very light. Some little domestic is offered. Prices are perhaps a little easier. In beef, business has been very dull, but prices are still very firm and rather higher. In lard, some are shading pure, but prices are still high. In fresh beef, we continue to get our best stock west. Prices are rather higher. In round hogs, domestic stock is scarce. Several cars of western have been brought in. We quote: American clear pork, \$22 to \$23; domestic mess pork, \$21; plate beef, Canadian, \$13.50 to \$14; mess pork, American, \$21.50; plate beef, American, \$14.50 to \$15; fresh beef, 6 to 8½c.; round hogs, 7½ to 8½c.; pure lard, tubs, 12½c.; pure lard, pails, 12¼c.; compound lard, tubs, 10c.; compound lard, pails, 10¼c.; refined lard compound, Fairbank's tubs, 10¼c.; pails, 10½c.

PROVISION NOTES.

Thomas Nicholl, butcher, Ilderton, Ont., is closing up.

Pope & Bros., butchers, Brompton Falls, Que., have registered.

J. R. North, butcher, Fort QuAppelle, N.W.T., is closed up.

Pacifique Lafrance has registered for L. Deslauriers & Cie, butchers, Montreal.

T. Miskiman, butcher, Broadview, N.W.T., has sold out to McLeod & Co.

P. Gallagher & Sons, Limited, butchers, Winnipeg, are applying for incorporation.

Established 1873.

EGGS—Very scarce.

BUTTER—Of good quality wanted.

Good prices obtainable for both these lines. **SHIP QUICK.**

D. GUNN, BROTHERS & CO.

76-78-80 Front St. E., TORONTO, ONT.

Easter will soon be here and
smoked meats will be in demand.

Satisfy your customers with



AND



A POST CARD WILL BRING YOU PRICE LIST.

The Brantford Packing Co.
BRANTFORD, ONT. LIMITED

CREAM



CHEESE

Delicious Flavor!
Fast Seller!

Attractive Package!
Retails at 10 cents!

PREPARED BY
SHUTTLEWORTH & HARRIS, BRANTFORD, CAN.
TORONTO AGENTS:
THE WM. RYAN CO., LIMITED, FRONT ST. EAST.



There are
no finer

HAMS

made than the

"STAR" Brand

Put up by

F. W. FEARMAN CO.,
Hamilton, Canada. Limited

Sugar Cured Hams and Breakfast Bacon.

We produce something
superior in this line---mild
and full flavored. Meets the
requirements of the most
exacting trade.

TRY SAMPLE SHIPMENT.

The Park, Blackwell Co.,
TORONTO, ONT. LIMITED.

STORING AND CURING PORK.

In the case of pork intended for curing, with cold storage available, writes H. E. Williams, of the United States Department of Agriculture, it is found that a temperature which will reduce the carcass within a period of 48 hours to from 36 to 39 deg. at its thickest and most vulnerable points, viz., the centre of the ham and shoulder, is the most desirable. At a temperature of 40 deg. a percentage of taint is liable to develop, and, at anything over that temperature, tainted meat develops rapidly. Of course, it is necessary to create an atmosphere considerably under these temperatures in order to bring down the temperature of the inside of the carcass at its thickest part to the degree mentioned, and therefore it is found desirable to carry the chill-rooms at temperatures about 33 to 35 deg. It is undesirable to reduce meat for curing to a very low temperature, as its solid and hard condition retards the action of the salt in penetrating to the centre of the piece, and thus causes the process of curing to be slower and less effective. Attaining too low temperature has been productive of serious loss to curers, from the fact that, when meat is overchilled before the curing process begins, the cure, owing to the causes stated, has been retarded, and when exposed to the ordinary atmosphere in warm seasons the meat spoils. Some large packers place the hogs, after being killed, in a temperature of from 45 to 50 deg. for 12 to 15 hours, and then in a temperature of 35 to 40 deg. for 24 to 36 hours. According to some experienced authorities, the carcasses should not be cut until thoroughly cooled; otherwise, the meat is apt to sour. The curing should be done in storage-rooms with the temperature about 40 deg., the length of time for curing depending on the cut and weight of the meat, and ranging from 15 to 75 days. Storage rooms cooled by the expansion of gases in tubes are considered better than those cooled by ice, on account of being drier. Dry salt pork for Southern use in winter needs to be cured in salt for 30 days, but for summer use it should have from 50 to 60 days' curing. Smoked meats for Southern use need to be thoroughly cured, as the heating in smoking tends to damage them.

MEAT PACKING INDUSTRY.

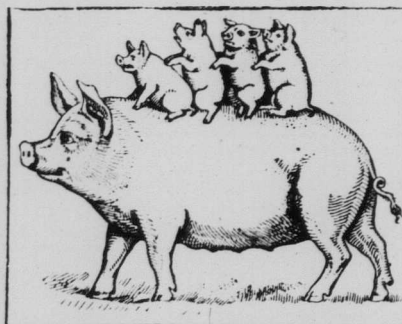
The United States Census Bureau's preliminary report regarding slaughtering and meat packing, wholesale, for 1900 is as follows:

	Inc. since 1890, p.c.
Number of establishments.....	920 18
Capital.....	\$186,681,264 60
Wage-earners, average number.....	67,998 54
Total wages.....	33,144,913 36
Miscellaneous expenses.....	23,991,312 53
Cost of materials used.....	676,907,177 41
Value of products.....	779,147,433 39

Decrease.

COWAN'S**A POINTER ON PURITY.****COCOA** Hygienic and
Perfection.**CHOCOLATE** Queen's Dessert,
Royal Navy and
Perfection.**CAKE ICINGS** Chocolate, Pink,
Lemon Color
and White.**CONFECTIONS** Chocolate Cream Bars,
Chocolate Ginger,
Chocolate Wafers, etc.

KEEP THESE IN STOCK AND YOU WILL HAVE ABSOLUTELY PURE GOODS.

THE COWAN CO., Limited, - TORONTO.

LARD
that is
PURE
IS LARD THAT SELLS.

And the progressive grocer will handle nothing else.

Order from us and **quality** and **purity** is guaranteed, and your customers will appreciate your efforts to secure for them the best article on the market.

The Farmers' Co-Operative Packing Co.
of BRANTFORD, Limited.

From 3-lb. Tins up.

Write for Price Lists.

All first-class Grocers and Provision dealers should handle the

**"L. & S." and
"Imperial"**

Brands of Smoked Hams, English Breakfast Bacon, Backs, Lard, Etc.

The best and most favorably known brands on the market.
They are delicious and appetizing. Once used, always used.

Fowler's Canadian Company, Limited,**Pork Packers and Exporters, HAMILTON, CANADA.**

Fowler's Packing Houses: New York Office: Fowler's English Houses:
Chicago, Ill., Omaha, Neb. Produce Exchange Fowler Bros., Limited, Liverpool, Eng.
Kansas City, Kan., Hamilton Can. Building, N.Y. Fowler Bros., Limited, London, Eng.

- ALSO -

The L. & S. Rosemary Company, Limited,

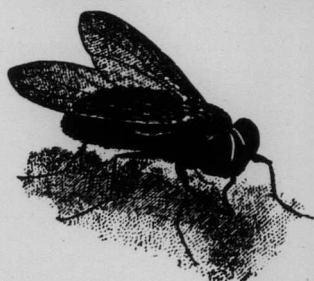
Manufacturers of Jams, Jellies, Coconut, Extracts, Baking Powder, Vinegars, Pickles, etc.
32 McNAB STREET SOUTH, HAMILTON, CAN.

OYSTERS
 WE ARE AGENTS FOR
 Booth's
 Oval Brand
 and would like
 a share of your
 trade. Write
 for partic-
 ulars.

All kinds of
 Fresh Fish
 always
 on hand.

The M. DOYLE FISH CO.,
 TORONTO.
 The Market.
 Established 1852.

**TANGLEFOOT SEALED
 STICKY
 FLY PAPER**



Stops the fly in his mad career. Also catches the filthy
 load he is carrying, thus preventing the danger of contagion.

Long Lasting. A Cash Asset.
 Order from Jobber.

The O. & W. Thum Co., Mfrs.
 Grand Rapids, Mich., U.S.A.

Established 1862.

E. THOMPSON & CO.
 LIVERPOOL,

Offices—11 Victoria St. . . . ENG.
 Warehouses—48-52 Thomas St.

We solicit correspondence and offers of all kinds
 of **CANNED GOODS** and **DRIED FRUITS**,
 etc., suitable for the English and Continental
 markets. Consignments will receive best attention
 and advances made when required.

REFERENCE—Canadian Bank of Commerce.

American Agent—
G. H. THOMPSON,
 107 Hudson St., NEW YORK.

ARE YOU USING OUR

Cold Blast
 or Jubilee
 Globes

Aetna or
 Quaker Flint
 Chimneys?

Give them a Trial.

THE SYDENHAM GLASS CO.,
 of WALLACEBURG, Limited.

ESTABLISHED 1869

Geo. Stanway & Co.
 Brokers and
 General Commission Merchants

Teas, Sugars, Molasses, | 46 Front St. East,
 Canned Goods | **TORONTO**

Correspondence Solicited.

We are sole selling agents for

WHEATINE

A true health food made from
 No. 1 hard Canadian wheat.
 Retail 8 lb. for 25c.

WARREN BROS. & CO.
 TORONTO.

COX'S GELATINE Always
 Trustworthy
 ESTABLISHED 1725.

Agents for Canada:
 C. E. COLSON & SON, Montreal.
 D. MASSON & CO., Montreal.
 ARTHUR P. TIPPET & CO.,
 Toronto, St. John, N.B., and Montreal

Our method of making our

BOAR'S HEAD

brand of **REFINED LARD COMPOUND**



popular has appealed particularly to
 the retailer. We say to the retailer,
 "Order five pails, test it in your own home, following the
 directions on the inside of the cover. Recommend it to
 your customers. If it is not all right, send back any un-
 broken packages. If it is good, order more."

THE N. K. FAIRBANK COMPANY,
 Wellington and Ann Sts., MONTREAL, QUE.

INQUIRIES ABOUT CANADIAN GOODS.

The following were among the recent inquiries relating to Canadian trade received at the Canadian Government office in London:

1. A London firm importing grained-split hides wishes to correspond with Canadian tanneries producing such for export.
2. The addresses of large exporters in Canada of canned and dried fruits are asked for by a provision and produce broker in Liverpool.
3. A Manchester firm desires to get into communication with importers and users of textile machinery in Canada.
4. A correspondent in the Midlands with experience of Bradford and Manchester goods is open to act as buying or selling agent for Canadian houses in the trade.
5. An agent having an extensive experience in the grocery and confectionery trade, and having facilities for doing a large agency business, desires to hear from Canadian firms desiring representation.
6. The makers of horse clothing of all kinds, saddle girths, knee caps, dog sheets, body belts, etc., wish to extend their business in Canada, and ask to be referred to importers of these goods.
7. Information respecting Canadian hard woods for street paving purposes is asked for by a selling agent who has experience in placing such goods on the English market.
8. A London firm at present doing a good business in chair stock—backs, seats, legs, etc., ask for names of additional exporters of such goods in Canada.
9. A firm of West of England woollen manufacturers are looking for a first-class agent to represent them in Canada, and also desire to get into touch with wholesale houses in the Dominion purchasing best cloths.
10. A Birmingham house exporting gas and electric fittings is desirous of extending its business with Canada.
11. Inquiry is made for particulars of good slate quarries in Canada, in working order, adjacent to ports or waterways, by an agent who can sell large quantities if prices are competitive.
12. Another inquiry for roofing slates of durable quality from Canada has been received from a correspondent in the north of England.
13. A Hamburg, Germany, house have asked for names of packers and exporters of dried cod, haddock, stock fish, in the Maritime Provinces of Canada.
14. A Dublin grain, corn and flour and produce broker wishes to obtain the direct agency for a good Canadian firm of millers.
15. Inquiry has been made for names of Canadian dealers in motor-carriages and similar goods.
16. A correspondent at Cork, Ireland, has asked to be furnished with a list of millers and firms exporting oatmeal from Canada.
17. An application has been received from a Bradford merchant for the names of importers of yarns—either worsted, mohair, cotton, silk or fancy.
18. An import firm of cotton waste merchants and agents desire to get into communication with users of this material in Canada.
19. A firm of wholesale and export druggists' sundriesmen wish to hear of probable buyers in Canada of such specialties as they manufacture, tooth pastes, disinfectants, etc.
20. A forage company in Cheshire ask to be

furnished with the names of hay and straw exporters in Canada.

21. The makers of artistic glazed tiles, etc., who are anxious to extend their business with Canada, desire to hear of firms willing to take up the sale of their productions.

[The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.]

Inquiries received by the Canadian section of the Imperial Institute:

1. A firm in the north of England desires information as to the production of fish glues in Canada, and invites manufacturers of the material to forward samples and prices.
2. An important firm of wholesale stationers asks to be placed in communication with Canadian manufacturers of woodwork drawing materials, such as drawing boards, T squares, set squares, etc.
3. Another firm of brokers and importers is prepared to represent a Canadian packer of canned goods.

EARLY SEEDING IN MANITOBA.

A press despatch, dated Winnipeg, February 22, says: "The record in early seeding has been established this year by Thos. Leader, a farmer who resides west of Portage on the plains. Yesterday Leader completed sowing 25 acres of wheat. To day, if the weather is suitable, he will put in 25 acres. The land, which was ploughed in the fall, is in fair condition. It has become dried out on top, and was easily harrowed. Unless very severe weather sets in and with a favorable spring, Leader's wheat will be ready for harvest in June."

THE HOMES OF THE PEANUT.

In its different homes the peanut is also known by the names of groundnut, earthnut, pindar, goober and groundpea, says Leslie's Weekly. While Brazil is generally conceded to be its native home, Africa ranks first in production, the United States coming third and furnishing one-sixth of the world's crop. To reach maturity the peanut cannot be grown further north than Maryland, a mild climate with a light, sandy soil, such as is to be found in a few of the Southern States, proving the best for its growth. One of the peculiarities of this nut is that the fruit matures under ground. The roots are covered with tiny tubercles in which are multitudes of infinitesimally small organisms that supply the plant with nitrogen. The seed is planted in early spring, in rows or hills, and is ready for harvesting about October 1, when the fields present their liveliest appearance. After the tap root of the plant has been cut, by means of a kind of wing attached to the plow, the vines are taken out of the dirt by a fork and put into small heaps, and thence into shocks to mature or cure. It is a picturesque sight in the fall to see the colored people, all sizes, gathering peanuts from the vines, the wee pickaninnies, scattered here and there, dumped in the dirt, while their mothers fill the large bags for the factories. The largest peanut establishment in the world, owned by any one company, is located at Smithfield, Va., a little town nestling among the low hills of the tide-water section, where the sound of a railroad engine has never been heard.

POPULARITY

is the proof of merit, and no brand has ever achieved popularity so quickly as

"BOBS"

CHEWING TOBACCO

In 5 and 10c. Plugs.

BOBS costs you only 36 cents, and pays a good profit.

BOBS is well advertised.

BOBS is selling well in almost every store from the Atlantic to the Pacific.

BOBS is A BIG PLUG FOR LITTLE MONEY

Made by

THE EMPIRE TOBACCO CO., LIMITED
MONTREAL, QUE.

CEYLON TEAS

BLACK AND GREEN

The Blacks are now used
everywhere in Canada.

The Greens are displacing
Japans

BECAUSE OF QUALITY
and also, strange though it
may appear,
BECAUSE OF PRICE.



GROCCERS

should think of this before
ordering stocks for coming
season.



As to Mustard

You cannot give people who eat

Mustard

anything but the best.

That means
and that also means

KEEN'S
D. S. F.

Which is packed in

SQUARE TINS

Current Market Quotations for Proprietary Articles

February 27, 1902
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports, as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

Cook's Friend—	Per doz.
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
10, in 4 doz. boxes.....	2 10
2 in 6	80
12, in 6	70
3, in 4	45
Pound tins, 3 doz. in case.....	3 00
12 oz. tins, 3	2 40
5 lb. tins, 1/2	14 00

W. H. GILLARD & CO.

1 lb. tins, 2 doz. in case.....	per doz.	2 00
1/2 lb. tins, 3	1 25	
1/4 lb. tins, 4	0 75	

IMPERIAL BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	10c.	\$0 85
3 "	6-oz.	1 75
2 and 3 doz.	12-oz.	3 40
2 and 13 doz.	16-oz.	4 35
1 doz.	2 1/2-lb.	10 40
1/2 and 1 doz.	5-lb.	19 50

MAGIC BAKING POWDER.

Cases Contain.	Sizes of Cans.	Per Doz.
4 doz.	4-oz.	\$0 65
4 "	6-oz.	0 80
4 "	8-oz.	1 00
4 "	12-oz.	1 50
4 "	16-oz.	1 80
4 "	2 1/2-lb.	4 50
1 "	5-lb.	7 75

JERRY CREAM BAKING POWDER.

1/2 size, 5 doz. in case.....	40
1/4 size, 4 doz. in case.....	75
1/2 size, 3	1 25
1/4 size, 2	2 25

BLACKING.

SHOE POLISH.

HENRI JONAS & Co.	Per gross
Jobbs'	\$9 00
Froments	7 50
Military dressing.....	24 00

BLUE.	
Keen's Oxford per lb.....	\$0 17
In 10 box lots or case.....	0 16
Reckitt's Square Blue 12-lb. box...	0 17
Reckitt's Square Blue, 5 box lots...	0 16

BLACK LEAD.

Reckitt's per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS

BOECKH BROS & COMPANY	doz. net
Bamboo Handles, A, 4 strings.....	4 35
" " B, 4 strings.....	4 10
" " C, 3 strings.....	3 85
" " D, 3 strings.....	3 60
" " E, 3 strings.....	3 35
" " F, 3 strings.....	3 35
" " G, 3 strings.....	3 10
" " I, 3 strings.....	2 85

BISCUITS.

GARR & CO. LIMITED.	
Frank Magor & Co., Agents	
Cafe Noir.....	0 15
Ensign.....	0 12 1/2
Metropolitan mixed.....	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

CANNED GOODS.

MUSHROOMS.

HENRI JONAS & Co.	
Mushrooms, Rionel	\$15 50
" 1st choice Duthell.....	18 50
" 1st choice Lenoir.....	19 50
" extra Lenoir.....	22 00
Per case, 100 tins.	

FRENCH PEAS—DELOY'S

HENRI JONAS & Co.	
Moyen's No. 2.....	\$9 00
" No. 1.....	10 50
1/2 Fins.....	12 50
Fins.....	14 00
Tres fins.....	15 00
Extra fins.....	16 50
Sur extra fins.....	18 00

FRENCH SARDINES.

HENRI JONAS & Co.	
1/4 Trefayennes.....	\$9 50
1/2 Rolland.....	10 00
1/2 Delory.....	10 50
1/2 Club Alpines.....	12 50

CHOCOLATES & COCOAS.

Epps' cocoa, case of 14 lbs., per lb..	0 35
Smaller quantities.....	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents. per doz.	
Cocoa essence, 3 oz. packages.....	\$1 65
Mexican chocolate, 1/2 and 1/4 lb. pkgs.	0 40
Rock Chocolate, loose.....	0 40
1-lb. tins.....	0 42
Nibs, 11-lb. tins.....	0 35 1/2

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.	
Mott's Broma.....	per lb 0 30
Mott's Prepared Cocoa.....	0 28
Mott's Breakfast Cocoa (1/4's).....	0 22
Mott's No. 1 Chocolate.....	0 40
Mott's Breakfast Chocolate.....	0 30
Mott's Caracac Chocolate.....	0 28
Mott's Diamond Chocolate.....	0 40
Mott's French-Can. Chocolate.....	0 23
Mott's Navy or Cooking Chocolate..	0 18
Mott's Cocoa Nibs.....	0 35
Mott's Cocoa Shells.....	0 05
Vanilla Sticks, per gross.....	0 90
Mott's Confectionery Chocolate 0 21	
Mott's Sweet Chocolate Liquors 0 19	0 30

CHOCOLATE-MENIER.



Chocolate-Menier 1/4 and 1/2 lbs. 36c. per lb. Croquettes and Pastilles 20c. or per case of 108 \$20. Menier Breakfast Cocoa 1/2 lb. tins 13c. 1-lb. " 25c. 1-lb. " 50c.

Chocolate—FRYS	per lb.
Caracac, 1/4's, 6-lb. boxes.....	0 42
Vanilla, 1/4's.....	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 39
Pure, unsweetened, 1/4's, 6 lb. bxs	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs	0 24
Fry's "Monogram," 1/4's 14lb. bxs	0 24
Cocoa—	per doz.
Concentrated, 1/4's 1 doz. in box..	2 40
" 1/4's.....	4 50
" 1 lbs.	8 25
Homoeopathic, 1/4's 14lb. boxes..
1/4 lbs. 12 lb. boxes.....

THE COWAN CO. LIMITED.

Cocoa—	per lb.
Hygienic, 1-lb. tins, per doz....	\$7 25
" 1/2-lb. tins.....	3 75
" 1/4-lb. tins.....	2 25
" fancy tins.....	0 90
Hygienic, 5-lb. tins, for soda water fountains, restaurants, etc. per lb.....	0 55
Perfection, 1/2-lb. tins, per doz..	3 00
Cocoa Essence, sweet, 1/2-lb. tins, per doz.....	2 25
Chocolate—	per lb.
Queen's Dessert, 1/4's and 1/2's....	\$0 40
Mexican Vanilla, 1/4's.....	0 42
Royal Navy Rock.....	0 35
Diamond.....	0 25
8's.....	0 28

WALTER BAKER & Co., LIMITED.

Premium No. 1 chocolate, 12-lb. boxes.	\$ 38
Vanilla chocolate 6-lb. boxes.....	47
German sweet, 6-lb. boxes.....	27
B'fast cocoa, 1/2-lb. tins, plain; 6-lb. boxes.....	51
Cracked cocoa, 1/2-lb. pkgs. 12-lb. bxs.	35
Caracac sweet chocolate, 6-lb. boxes	37
Soluble chocolate (hot or cold soda) 1-lb. cans.....	45
Vanilla chocolate wafers, 48 to box, per box.....	1 56

CHEESE.

Imperial—Large size jars, per doz.	\$8 25
Medium size jars.....	4 50
Small size jars.....	2 40
Individual size jars.....	1 00
Imperial Holder—Large size.....	18 00
Medium size.....	15 00
Small size.....	12 00
Roquefort—Large size, per doz.....	2 40
Small size.....	40

Ar
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Mecca.....
Damascus.....
Cairo.....
Sirdar.....
Old Dutokl
UNIT
Clothes for
case, pe
4 doz. packs
6 doz. packs
COUPOI
For sale in t
Limited
Fils, M
\$1. \$2.
In lots of
books, 1 h
100 to 500 b
50 to 1,000
Allie
\$ 1 00 book
2 00 book
3 00 book
5 00 book
10 00 book
15 00 book
20 00 book
25 00 book
50 00 book
REC

"THE EDWARDSBURG BRANDS"

Starch

.. and Syrup

Are well known all over the Dominion as a **STANDARD OF QUALITY.**
ASSORTED STOCKS of all styles of packages now on hand, and **PROMPT SHIPMENT** guaranteed.

EDWARDSBURG STARCH CO'Y, Limited
Established 1858.

164 St. James St.,
MONTREAL.

Works:
CARDINAL, ONT.

53 Front St. East,
TORONTO.

DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

<p>COFFEE. JAMES TURNER & CO. per lb. Mocha 0 32 Damascus 0 28 Cairo 0 20 Sirdar 0 17 Old DutoRio 0 12½</p> <p>CLOTHES PINS. UNITED FACTORIES, LIMITED. Clothes Pins (full count), 5 gross in case, per case 0 55 4 doz. packages (12 to a case) 0 70 6 doz. packages (12 to a case) 0 90</p> <p>COUPON BOOKS—ALLISON'S. For sale in Canada by—The Eby, Blain Co., Limited, Toronto. C. O. Beauchemin & Fils, Montreal \$1, \$2, \$3, \$5, \$10 and \$20 books. Un- Covers and num- Coupons and bered. numbered. In lots of less than 100 books, 1 kind assorted. 4c. 4½c. 100 to 500 books 3½c. 4c. 500 to 1,000 books 3c. 3½c.</p> <p>Allison's Coupon Pass Book. \$ 1 00 books 3 cents each 2 00 books 3 cents each 3 00 books 3 cents each 5 00 books 4 cents each 10 00 books 5½ cents each 15 00 books 6½ cents each 20 00 books 7½ cents each 25 00 books 8 cents each 50 00 books 12 cents each</p>	<p>EXTRACTS. HENRI JONAS & Co. Per gross. 8 oz. London Extracts \$6 00 2 oz. " " (no corkscrews) 5 50 2 oz. " " " 9 00 2 oz. Spruce essence 6 00 2 oz. " " " 9 00 2 oz. Ancho extracts 12 00 4 oz. " " " 21 00 1 lb. " " " 36 00 1 lb. " " " 70 00 1 oz. Flat " " " 9 00 2 oz. Flat bottle extracts 18 00 2 oz. Square " " " 21 00 4 oz. " " corked) 36 00 8 oz. " " " 72 00 8 oz. " glass stop extracts 3 50 8 oz. " " " 7 00 2½ oz. Round quintessence extracts 2 00 4 oz. Jockey decanters 3 50</p> <p>FOOD. NORTH-WESTERN CEREAL CO., London. "Superior" Gluten Flour and Breakfast Cream. Price—Toronto, Montreal and East. 5 10 Winnipeg 5 40 Vancouver 6 50</p> <p>Per doz. Robinson's Patent Barley ½ lb. tins 1 25 " " " 1 lb. tins 2 25 " " Greatz, ½ lb. tins 1 25 " " " 1 lb. tins 2 25</p> <p>GILLETT'S POWDERED LYE. 4 doz. in case \$3 60</p>	<p>JAMS AND JELLIES. SOUTHWELL'S GOODS. per doz Frank Magor & Co., Agents. Orange Marmalade 1 50 Clear Jelly Marmalade 1 80 Strawberry W. F. Jam 2 00 Raspberry " " 2 00 Apricot " " 1 75 Black Currant " " 1 85 Other Jams, W. F. 1 55 1 90 Red Currant Jelly 2 75</p> <p>Jams— T. UPTON & CO. 1-lb. glass jars 2 doz. in case, per doz \$1 20 5-lb. tin pails, 8 pails in crate, per lb 0 07 7-lb. wood pails, 6 " " 0 07 14-lb. wood pails, per lb 0 07 30-lb " " " 0 06½</p> <p>Jellies— 1-lb. glass jars, per doz \$1 00 7-lb. wood pails, per lb 0 06½ 14-lb. " " " 0 06½ 30-lb. " " " 0 06½</p> <p>LIORICE. YOUNG & SMYLLIE'S LIST. 5-lb. boxes, wood or paper, per lb. \$0 40 fancy boxes (36 or 50 sticks) per box 1 15 "Ringed" 5 lb. boxes, per lb. 0 40 "Acme" Pellets, 5 lb. cans, per can. 2 00 "Acme" Pellets, fancy boxes (40) per box 1 50 Tar, Licorice and Tolu Wafers, 5 lb. cans, per can 2 00 Licorice Lozenges, 5 lb. glass jars 1 75 " " " 20 5 lb. cans 1 50 "Purity" Licorice 10 sticks 1 45 " " " 100 sticks 0 73 Dulce large cent sticks, 100 in box</p>	<p>MINCE MEAT. Wethey's Condensed, per gross net \$12 00 " " per case of doz. net 3 00</p> <p>MUSTARD. COLMAN'S OR KEENS D. S. F., ¼ lb. tins, per doz. \$1 40 " " ½ lb. tins, " 2 50 " " 1 lb. tins, " 5 00 Durham 4 lb. jar, per jar 0 75 " " 1 lb. " 0 25 F. D., ¼ lb. tins, per doz. 0 85 " " ½ lb. tins 1 45</p> <p>HENRI JONAS & Co. Per gross Pony size \$7 50 Imperial, medium 9 00 Imperial, large 12 00 Tumblers 12 00 Mugs 15 20 Pint jars 18 00 Quart jars 24 00</p> <p>ORANGE MARMALADE. T. UPTON & CO. 1-lb. glass 2 doz. case, per doz. \$1 20 7-lb. pails and 5 and 7 lb. tins 0 07</p> <p>PICKLES. STEPHENS. A. P. Tippet & Co., Agents Patent stoppers (pints), per doz. 2 30 Corked (pints). " " 1 90</p>
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RECKITT'S Blue and Black Lead { **ALWAYS GIVE YOUR CUSTOMERS SATISFACTION**

The Auer Gas Lamp

Money-Back Style.

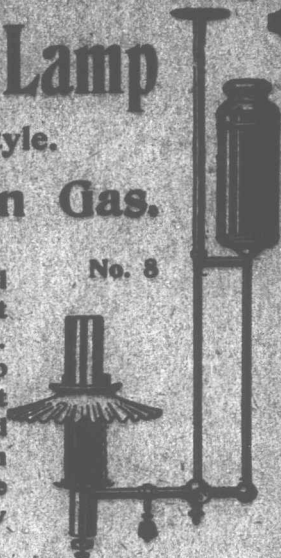
Makes its own Gas.

OUR No. 8 is the best all around lamp on the market for either the store or home.

IT IS FITTED with an up and down adjuster so that the burner can be lowered two feet. You can hang it on a hook or screw it up—we supply a hook and a screw plate with it.

IT GIVES a light of a 100 candle power and is a fine lamp to show goods with.

THE COST of running it is less than an oil lamp and there is no smell or smoke from it.



No. 8

YOUR MONEY RE-
FUNDED IF YOU
AREN'T PERFECT-
LY SATISFIED.

WRITE FOR OUR
CATALOG.

AUER LIGHT CO., 1682 Notre Dame St., MONTREAL.

The best costs no more than the next best. If you want to give your customers the best, give them

"Empire" Soda

BEST FOR BAKING,

MANUFACTURED BY

Brunner, Mond & Co.,

NORTHWICH, ENG.

SOLE AGENTS FOR CANADA.

WINN & HOLLAND,

MONTREAL, QUE.

ADVERTISING in WESTERN CANADA

will be Carefully, Efficiently, and Promptly attended to by

The Roberts Advertising Agency,
WINNIPEG, CANADA

THE "GLENER"

KINGSTON, JAMAICA, B.W.I.

The Newspaper with the Largest Circulation in Jamaica and the West Indies.

Canadian manufacturers, merchants, etc., desiring to do business with this country and introduce their goods in this market, should put an advertisement in "THE GLENER."

Write for scale of charges, etc., to

THE GLENER CO.,

Limited

"Gleaner" Office, KINGSTON, JA.

CANADIAN ADVERTISING is best done by THE
H. DESBARATS' ADVERTISING AGENCY
MONTREAL

SEASON 1902.

Butter Tubs

Order now—ship when required. Best goods—fair price.

WALTER WOODS & CO.
HAMILTON.

BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

"Clippings from any Canadian paper on any subject."

CANADIAN PRESS CLIPPING BUREAU,

282 McGill Street, MONTREAL, QUE.
Telephone Main 1255.

10 Front St. E., Toronto. Telephone Main 2701.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

Easter Eggs

We want to draw your particular attention to the best line ever shown in Canada. BRIGHT, RICH DECORATIONS with heavy gold lettering on larger sizes. ATTRACTIVE WIRE STANDS for each egg instead of the usual cardboard displayer, and NEAT CARDBOARD BOXES, together with large sizes and lowest prices will make this line a money-maker for you. We give herewith memo. of an assortment showing sizes and prices, but you can order half or quarter of this lot or any line individually:

6 Dozen Large Hen	12 in box	Sell 5c each	\$3.60
12 " Duck	12 " "	15c. pair	10.80
12 " Goose	6 " "	10c. each	14.40
6 " Ostrich	6 " "	25c. pair	9.00
6 " Large Ostrich	3 " "	15c. each	10.80
6 " Giganticus	3 " "	20c. each	14.40

GOWANS, KENT & CO.

16 Front Street East
Toronto

Sells for.....\$63.00

Costs you..... 42.00

YOUR PROFIT..\$21.00

EVERY POUND

OF

WETHEY'S CONDENSED MINCE MEAT

is made from the choicest fruits, meats and spices obtainable. It is honestly described, **Pure, Wholesome, Clean and Delicious.** Every reliable dealer is glad to sell Wethey's Condensed Mince Meat. No honest dealer ever says he has anything else as good.

FOR SALE BY ALL WHOLESALE GROCERS.

J. H. WETHEY, LIMITED

MANUFACTURER
ST. CATHARINES, ONT.

Crosse & Blackwell, Limited

*Pickles, Sauces, Jams and
Preserved Provisions.*

C. E. COLSON & SON,

MONTREAL.

CHAS. F. CLARK, President.

JARED CHITTENDEN, Treasurer.

...ESTABLISHED 1849...

BRADSTREET'S

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