



THE  
CANADIAN  
GROCER

COLMAN'S  
MUSTARD

BEST ON EARTH.

HELMET BRAND

OX  
TONGUE



It is a mistake to offer your customers inferior goods just because there is a little more profit in them. We are famous for Ox Tongue, and everyone knows it. Send in your order at once.

A Merry Xmas to all our Customers  
and Friends.

Agents:

J. L. Watt & Scott, Toronto.  
Watt, Scott & Goodacre, Montreal.  
George De Forest & Sons, St. John, N.B.

Or  
ARMOUR PACKING CO. - Kansas City  
U. S. A.

“Happy Days”

DALLEY'S  
PURE  
FRUIT  
EXTRACTS



These extracts require no schemes. The quality is what sells them. Once tried, always used.

THE F. F. DALLEY CO., Limited,  
HAMILTON, Can.

PUREST AND BEST

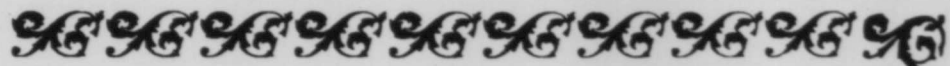
WINDSOR SALT

Is manufactured by the Vacuum Process, a process which ensures **PURITY**, and from the time the brine leaves the wells till the **PURE SALT** reaches the packages it is not handled except by machinery, which ensures **CLEANLINESS**.

Prices and Samples can be had from your Wholesale Grocer.

THE  
WINDSOR SALT CO. Limited. Windsor, Ont.





“ Many happy returns ” in a two-fold sense—best wishes for your present and future happiness and, as well—your future profits. May they be as you would have them—right.

A few suggestions that will contribute to a quick return of your money—and a profitable return.

**“Thistle Brand”**

The delicate flavor—the cleanliness—the real Finnan Haddies, all this distinguishes the trade mark, “Thistle Brand.” A luxury for your most particular customers.

**Finnan Haddies**

**Lazenby's**

Holiday buying and Holiday selling makes the name Lazenby better and better known—increased sales prove it.  
Soup Squares—sure, satisfying. Jelly Tablets—“tried and true.” Absolutely pure in the ingredients used.

**Soup  
Squares.**

13 Varieties  
of each.

**Jelly  
Tablets.**

**Fry's**

Enough said—the word “Fry” stops all argument when the purity of Chocolate or Cocoa is mentioned.

**Chocolates. Cocoa.**

Sold by Wholesale Grocers Everywhere.

--- AGENTS ---

A. P. TIPPET & CO.  
Montreal and Toronto.

F. H. TIPPET & CO.  
St. John, N.B.





ESTABLISHED 1849

# PATTISONS LIMITED

Highland Distillers

**LEITH**

And at EDINBURGH, KEITH, BALLINDALLOCH and LONDON.

The largest shippers of Fine Whiskies from Scotland.

OUR LEADING BRANDS

## ROYAL GORDON

Special Reserve.

**10 Years Old.**

## ROYAL GORDON PERFECTION

**15 Years Old.**

The Oldest, Finest and Purest Whiskies Shipped from Scotland.



CHEAP SCOTCH and IRISH WHISKIES

Under SPECIAL LABELS from 6/- per Dozen Reputed Quarts.

SPECIAL ALLOWANCE FOR LARGE ORDERS.

RESERVE LABELS FOR IMPORTANT BUYERS.

SAMPLES FREE ON APPLICATION.

ORDERS TAKEN FROM WHOLESALE TRADE ONLY.

For further information, samples and specimen labels, address

**S. B. TOWNSEND & CO.**

**BOX 1125**

**MONTREAL**

SOLE AGENTS FOR THE DOMINION OF CANADA.



**E. B. Eddy's**

**MATCHES**

cost less than any other  
kind, for:

More satisfaction is given in each match;  
More matches are contained in each box;  
Larger boxes are contained in each case.

---

The **E. B. EDDY CO.,** Limited

HULL, QUE.

61 Latour St - - - MONTREAL  
38 Front St. West - - - TORONTO

• AGENTS—F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;  
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg;  
James Mitchell, Victoria and Vancouver, B.C.; John Cowan, St. John's, Nfld.



**"Well, Here's to More Orders and Better Prices!"**



This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XI. (Published Weekly)

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## THE CHRISTMAS LETTER.

By Mrs. F. M. Howard.

She was such a little bit of an old lady—it seemed as if the wind would blow her away if it could get one fair sweep at her! She stood in the door of the wood-house, her stray white locks partially covered with her long gingham apron, the end of which she had thrown over her head. There she was beckoning mysteriously to someone around the corner of the wood-shed.

"What is it, grandma?" A boy with a chubby, good-natured face had responded to her call, and stood beside her, his hands in his pockets, his cap and tippet drawn closely, for it was a sharp November morning.

"Ann 'Liza wants you to go over to town, don't she?"

"Yes'm."

"Well, see here, sonny, don't you say anything to anybody, but you put this letter in the post office for grandma, and I'll give you something some time."

"All right." The boy smiled inwardly, for he knew how unsubstantial grandma's poor little promise was, since she had nothing in the wide world to give.

A crumpled letter came forth from the old lady's capacious pocket. "Better tuck it right up under your jacket, sonny, or she'll see it," she said anxiously.

"No she won't, gran'ma, for I'm going straight off this minute. Anyhow, I guess you can write a letter if you want to."

"I earned the stamp for it myself, stringing apples for Mis' Simmons when I was over there," quavered the old lady, pitifully. "She gave me the paper and envelope, too. Now run along, soony. Don't you lose it, and don't tell anybody." The old lady stepped back into the house.

"You must be hankering after the rheumatism, standing out there with nothing on

you," remarked Ann Eliza tartly. "Seems to me if I had to grunt around and pester somebody to rub me half the winter, I'd be a little careful."

"I was careless, that's so, Ann 'Liza," answered the old lady, meekly. "Shall I darn those socks of 'Lijah's?"

"No, I'd rather you'd sew on those carpet-rags to-day. I want you to be careful, though, and not get any litter on my clean floor."

The voice of willing workers was as sweet music in the ears of stirring, ambitious Ann Eliza, and her tone was quite mollified as she brought out the big market basket filled with cut rags.

"You'd better finish up that red ball first, and then begin on the hit-or-miss," she said, her harsh voice as nearly pleasant as could be expected from one so accustomed to saying sharp, unpleasant things, in loud, unpleasant tones. As a girl she had believed in speaking her mind, no matter whom she hit or hurt, and marriage had only matured the disposition, as husband, children, and of late years the unwelcome mother-in-law, had come into her sphere.

The Barkers were living on a farm near a small prairie village. It was a lonely situation, and old Mrs. Barker pined sadly for companionship when the sharp winter months came on. She was then confined to the narrow limits of the house, and the wider range of Ann Eliza's temper.

All day long the patient old fingers were busy over the rags, sewing and winding, until two large balls were added to an already bulging sackful. The time had passed more quickly than usual, for her heart had been full of her secret.

She had nodded pleasantly to herself as she thought of the letter which Johnny had

contrived to let her know was safe on its way, and day dreams of its possible results flitted through her mind from time to time as she worked. It was such a simple matter after all that even Ann Eliza need not have objected.

The old lady had sent a tiny advertisement to the "gratis" column of the weekly paper, the one publication which Ann Eliza allowed herself. With what impatience the old mother watched for the next issue!

If she had known more of the work of preparing a newspaper, she would have had strong doubts of her letter reaching the office in time to be published that week; but her faith was greater than her knowledge. The faith was warranted, too, for it was such a pathetic little plea that the editor had strained several points of precedence to give it place.

The paper came at last. Ann Eliza never read advertisements, but it seemed to the anxious old lady that she read everything else on this particular day.

"Everything is Christmas, Christmas, till it makes a body tired," said Ann Eliza, crossly, as she gave the paper a fling toward Mrs. Barker's armchair. "Goodness knows there won't be much Christmas in this house. It's all foolishness, anyhow."

"No, it's not!" muttered Mrs. Barker, under her breath. Ann Eliza and she had already had one tilt of words that morning, and she did not care to rouse up again her oppressor's weapon of words. Silently she seized the paper and turned to the column of "Requests and Answers."

Yes, there it was! The editor had revised her crude wording, and she read it over and over with increasing satisfaction. It ran: "Will someone write a Christmas letter to a shut-in who does not expect any other Christmas."

"Well, I be shut in," said Mrs. Barker to herself, nodding her head. "What with my rheumatism, and Ann 'Liza's scolding,

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

I feel like a fly in a bottle, come winter. I suppose those shut-ins are mostly down sick in bed. If I was, maybe Ann 'Liza would be kinder to me, but I kind of hope I sha'nt be. My heart flops around so of nights, I think sometimes I'll die sudden."

"I believe your mother is getting silly," remarked Ann Eliza to her husband, later in the day. "She's done nothing but croon over that paper, and nod her head and mutter to herself all this blessed day. I'll give you fair warning right here, I'm not going to be pestered with any half-witted old woman. When it comes to that, she's got to go to some place provided for such folks."

Elijah Barker shrank as if a blow had struck him. He was a mild man, who had been very fond of his mother in a quiet way, in those days before Ann Eliza had brought him under the weight of her disciplinary thumb.

Ann Eliza did not believe in sentiment, and the old lady had never dared to kiss and fondle the children as her heart prompted her to do. As for Elijah, he had not kissed his mother in years, but he looked over at her wistfully and noticed anew with a pang how white her hair was, how thin and worn her weary old face.

He even dared to rebel in his heart against Ann Eliza's announcement. His old mother should never go to one of those public asylums, not if it cost him the farm to maintain her elsewhere. As Christmas day approached, Mrs. Barker watched the incoming mail nervously. There was no cheerful hum of Christmas preparation going on in the dreary farmhouse. Not even an extra dinner was under way, and Ann Eliza sharply reprimanded the children when they told of the good times their mates were expecting.

"Stuff and nonsense, coddling up children to expect a fuss made over Christmas every year!" she said, grimly, when they had gone out to fill chip-baskets instead of playing.

No letter had come when Christmas morn-

ing dawned, and Mrs. Barker beckoned Johnny aside.

"You'll go to the post office and see if there ain't a letter for gran'ma, won't you, sonny?" she said, anxiously. "Clip right out the back way, and you'll get back before any one misses you."

Johnny was almost as much excited as the old lady herself when he came running in a half hour later, with a letter—a dainty, pretty letter, with a gilt monogram on the seal, and directed in a girlish hand.

"Open it quick, gran'ma, and let's see who it's from!" Johnny exclaimed, breathlessly, as her trembling hands fumbled helplessly at the envelope. It had been so long, so very long, since she had received a letter!

"Say, here's my knife! We'll cut it open, gran'ma."

"Bless her! Bless her dear, sweet heart!" exclaimed the old woman, as she studied the letter. "I hope she'll live to be a hundred—no, I don't, either. I hope she'll always be young and happy, as she is now," and she fairly sobbed as she read the last lines, and passed it over to Ann Eliza, whose face was a picture of curiosity.

Johnny, considering himself a partner in the business, had leaned over her shoulder and read faster than she.

"Say, that's a daisy letter, isn't it gran'ma?" But grandma was sobbing in a corner of her apron, and could not reply.

The letter was from a young girl, whose tender heart had been touched by the plea of the little advertisement, and who, dropping her Christmas plans for a day, had written a bright, girlish letter to the lonely shut-in who would have no other Christmas.

She told of her own home, where Santa Claus had always been a welcome guest; of a dear old grandma whom they had loved and cherished so tenderly, but who would spend this Christmas in a brighter home than theirs. It was so full of loving cheer, of sweet, girlish sympathy, that even Ann Eliza's hard eyes grew softer as she read,

and she laid the letter back in the old lady's lap without a word.

All day long Mrs. Barker read and re-read her precious letter, until she almost knew it by heart, and a little of its cheer seemed to pervade the whole house.

Ann Eliza refrained from scolding, even when she heard the history of the advertisement; and she actually unsealed a can of peaches, and made warm biscuit for dinner—a remarkable concession, for her, to the spirit of Christmas festivity.

Far away in a distant city, Mary Truman, a serious, sweet look upon her lovely face, and with tears in her blue eyes, sat reading a letter. It was four weeks after she had written to the shut-in. Mary had often wondered if her letter had reached its destination.

The postman had brought her this letter, directed in a cramped, unbusinesslike hand, and as soon as she could command her voice, she read it aloud to her mother:

MISS MARY TRUMAN:

Dear Miss,—I want to thank you for the Christmas letter you wrote my poor old mother. She got it Christmas morning, and it made her so happy—you can't know how happy, being young and able as you are. Mother hasn't had very much in this life to make her happy—I say it with bitter pain this morning, for she's gone from us now, Miss Mary, where she'll never have to beg for a little love and attention from others.

We found her one morning just after New Year's, and she had your letter tucked under her pillow and one hand lying on it, so you can see what store she set by it.

The doctor says she had heart disease. She laid out to write to you, and had a letter begun, which I send. May it be a blessing to you all your life—this act of kindness you have done a stranger.

Again I thank you, and remain your truly obedient servant,

ELIJAH BARKER.

"O, mamma, I am so glad, so glad I wrote it!" the girl cried, as she wiped her eyes. "I cannot read this other to you; it is too pitiful, too sacred."

She laid down the little crumpled letter which old Mrs. Barker had begun, and Mrs. Truman's tears fell also on the words penned by the feeble, trembling hand, now forever at rest.

"It pays, dear, pays richly, every act of kindness we can do, and especially for the



TO ALL OUR FRIENDS

# A Holiday Greeting

*Lucas, Steele & Bristol - Hamilton*

## Crystal Glass Washboards

Are meeting with great success all along the line.  
The strong points are :

- Unbreakable with ordinary care
- No jagged edges to cut the clothes or hands
- Never wear out
- Fast workers
- Not hard on the clothes
- Easy on the operator

For sale by

**JAMES TURNER & CO. - HAMILTON**

WHOLESALE GROCERS.

## A GOOD CUP OF COFFEE

A teaspoonful of "REINDEER" brand condensed coffee and milk, and boiling water, and you have it. . . . .

..OUR CORDIAL WISH TO ALL..

# A VERY MERRY XMAS

and Happy and Prosperous New Year.

The DAVIDSON & HAY, Limited

Wholesale Grocers - TORONTO

aged and infirm," she said, as she smoothed Mary's hair with her gentle hand. "We may not always receive our reward so promptly as you have in this case, but He knows."

Out in the lonely farmhouse Ann Eliza stood looking out of the window toward the cemetery over on the hill. The softly falling snow was hiding the harsh outline of a new-made grave there. A look of regret stole over the hard face.

"I wish I'd been kinder to her," she said to herself. "After all, kindness doesn't cost anything, and it does help along."—The Youth's Companion.

## LAKE OF THE WOODS STURGEON.

One of the most valuable of the Canadian fisheries, remarks an exchange, was the sturgeon catch in the Lake of the Woods. It will be learned with regret that this splendid fish is almost exterminated in the lake as a result of the ravages of the last few seasons. It is reported that three or four carloads of offal and eggs often pass over the C.P.R. from Rat Portage in one week. Five or six years ago the eggs were worth \$10 to \$15 a keg; the demand has now increased the price to \$50 a keg. The decline of this fishery can be traced direct to American depredations. A small corner of the Lake of the Woods—the northwest corner—is in American territory, and while the Canadian fisheries authorities allowed but forty nets altogether in the lake itself, the Americans had not less than two or three hundred, and were catching a much larger supply of sturgeon than their Canadian competitors. When our Government saw that their efforts were futile to cope with the depredations of the American fishermen, our own lessees were given a free hand to act in the same way as the Americans. It seemed to be no more than fair to our own people, but the result cannot be regarded in any other light than as a huge loss.

## TEA SLANG.

Tea is called scandal broth, chatter broth, prattle broth, cat-lap, slip slops, split pea, and slop, as in the sentence, "How the blowens lush the slops, how wenches drink the tea."

Queer cat-lap.—Bad tea.

Dish of lap.—Dish of tea.

To lap Congou.—To drink tea.

To Bitch.—Among the students of Cambridge University a common name for tea.

Twist.—A mixture of half tea and half coffee, like wine and brandy, beer and eggs.

Smouch.—Dried leaves of the ash tree used by smugglers for adulterating the black or Bohea tea.

Box Harry.—Tea and dinner at one meal.

Newman's Tea Garden.—Newgate prison London, Eng.

Tea Boardy.—A studio term. An epithet applied to an inferior picture, which reminds one of the old-fashioned lacquered tea-trays with landscapes upon them.

Tea-chop.—A nautical term. Small craft used to bring a cargo of tea alongside the ocean-going vessel.

Tea-wagon.—A nautical term. A name given to the old East India Company's ships on account of their cargo.

Tea-fight.—A society term. An evening party.

Tea-kettle.—A popular term. Tea-kettle grooms or coachmen are those who do general work. Tea-kettle purgers are scullery maids. "A decent allowance made to seedy swells, tea-kettle grooms, head robbers and flunkeys out of collar," from an old tailor's advertisement.

Tea pot.—An American term. A mispronunciation of depot, i.e., a railway station. "Then outspoke a man un-noted hitherto 'I heard the fellow say just now to the conductor, ere we reach the second tea-pot, that he reckoned he must hook it, this here time a little sooner if he hoped to get his portion.'"

Tea-pot.—A cricketer's term. A tea-pot

stroke, hit high up in the air, giving an easy catch, the results of spooning.

Tea-pot.—A prison term. Smashing the tea-pot, losing the privilege of tea from bad behavior, and returning to the third-class. Having one's tea-pot mended, being restored to the higher class and its privileges, also called "getting it down the spout."

Tea-pot sneaking.—A thieves' term. Stealing plate, tea-pots, etc. "Tea-pot sneaking your mark."—Sporting Times.

Tea-pot soak.—A thieves' term. One who steals plate, tea-pots, etc.

"Tea-pot soaks will have the twitters

Garotters oft will suffer pain."

From Almanack.

Tea-spoon.—A sporting term. £5,000.

Mother Gibbons' tea.—A French term. A senseless jumble of things and words; incoherent speech; improbable piece. Slang of the green-room.

Tea-puffers.—A trade term. A name given to a class of dealers who seek, by underselling, giving presents and various other methods, to capture the tea trade now legitimately belonging to the grocer.

## A MATTER OF RAISINS.

"There was a statement in one of the Toronto evening papers a few days ago that was decidedly misleading," remarked a man in the trade. "It was to the effect that California raisins were being preferred by consumers to those of Mediterranean growth. This is perfectly absurd. There are a great many California raisins coming here, but that is because they are cheap. It is not because in quality they are preferable. Now, here is a sample of Malaga raisins. There is nothing produced in California to touch that. Just feel the beautiful velvety texture. You know how thick and course the skin of similar California fruit is. There is no comparison. The California fruit is produced by irrigation, and irrigation, while it produces large fruit, does so at the expense of quality."



NECESSITIES FOR THE FESTIVE SEASON



- Pure Gold Prepared Icings
- " " Tomato Catsup
- " " Sweet Catsup
- " " Spices and Powdered Herbs
- " " Poultry Dressing
- " " Sausage Seasoning.

Have we  
your  
Order?

PURE GOLD MFG. CO.  
Toronto



White Wheat  
Graham  
Flour

A flour that takes the place of whole wheat flour to perfection, but at less cost to you.

Our facilities for making it are unequalled—we prove this by the letters we have from grocers testifying to the satisfaction it gives their customers.

From Manufacturer  
to Retailer Direct.

Famous cooks are recommending the coarser flours as more healthful and nutritious than the high grade patent flour.

White Wheat Graham Flour is the flour of double profit—profitable for you to sell and for your customers to eat. The demand is growing—everywhere.

The Tillson Co., Limited  
Tilsonburg, Ont.

IT'S NO JOKE You get more salt to the pound when you buy

RICE'S PURE SALT

Because it's all Salt.  
Put up for all purposes.

SOLE MANUFACTURERS—

The North American Chemical Co., Limited - Goderich, Ont.

**TWO  
OR  
THREE  
SPECIALS  
AT  
REDUCED  
PRICES**



**Griffin & Skelly's** 3 and 4 Crown California Raisins,  
also Seeded Raisins, in 1-lb. packages.

Hallowee Dates, fresh and bright.

**CALIFORNIA EVAPORATED FRUITS**

such as Apricots, Peaches, Prunes, etc.

**THOS. KINNEAR & CO.**

WHOLESALE GROCERS  
49 FRONT STREET EAST

**TORONTO**

**MANITOBA MARKETS.**

WINNIPEG, Dec. 20, 1897.

**W**INNIPEG, and in fact the entire Northwest, has experienced a great change in temperature since last writing. Reports from many points in the province and territories report the storm to have been heavy, the wind blowing from 26 to 30 miles an hour and the thermometer ranging from 20 to 30 below zero. Owing to this storm deliveries of wheat have been almost nil during the week, but it is confidently expected that the next few days will see quite an increase, as this is always the case Christmas week. Prices for this staple remain about the same throughout the country, that is, 75c. on a 18c. rate of freight. Millers are very anxious for wheat. Local millers are carrying very small stocks; in fact, so much so that they are already bringing in wheat from other points. No wheat will be carried in elevators this year, as no carrying charges are obtainable, as, owing to the present somewhat peculiar state of the market, December wheat is worth more than May wheat.

Business continues good, both wholesale and retail, and one of the indications of it is the increased care and expense in window decoration for the Christmas trade. No strikingly new designs have as yet appeared, but choice goods are well displayed and are finding plenty of buyers.

Almost the only change in price reported is a further advance of 1-16 of a cent on sugar. With regard to the item in your issue of the 17th inst. with regard to stocks of tomatoes carried by Manitoba and Northwest retailers, it is quite correct to say they have large stocks, but their stocks are no larger than usual at this time of the year. It must be remembered that the real season for canned vegetables does not begin here until the housewives have exhausted their stock of fresh vegetables, which is usually the end of January or the beginning of February. So that if tomatoes are \$2.35 per case now, the chances are all in favor of their being \$2.50, if not higher, before the spring opens. In addition to this the demand for the Crow's Nest Pass, the western Ontario mining camps, and the Klondyke, all point to tomatoes being a very safe thing so far as this market is concerned.

The W. J. Boyd Candy Co. is one of the new additions to Winnipeg's industries, and your correspondent has been waiting to

say something about them until having an opportunity of examining their premises. They, however, opened late and have been so rushed with Christmas trade that it was no kindness to insist upon looking over their new and well appointed quarters. After the New Year there will no doubt be a slackening, and then there will be time to see what they are doing. From the large demand for their goods, they must be of a satisfactory quality.

The butter deal of the Parson Produce Co. and the Dominion Government turned out a larger affair than reported last week, the amount being 100,000 lbs. instead of 70,000 as previously reported. This is important, as showing the amount of butter that can be made here late in the fall, as all this butter was made during the last week in September and the month of October.

There is a slaughter going on in poultry this week. Jobbers seem to think that imports have been too large for Christmas trade, and are offering Smith's Falls turkeys at 11c.

Butter, eggs, cheese and cured meats remain without change for the week, and the same is true of staple lines of groceries.

**BUTTER**—14 to 15c. for choice dairy in round lots. The recent storm has been a still further check on the supply.

**EGGS**—Supply not increased for Christmas trade as anticipated. Dealers are buying at 18c. and selling at 20c.

**CURED MEATS**—Packing houses are running night and day. Hams, medium, 10½ to 11½c.; breakfast bellies, 12 to 12½c.; backs, 10 to 11c. Shoulders are scarce and seem likely to remain so; price, 8½ to 9c.; long clear, 7 to 7½c.; lard, pure, \$1.80; compound, \$1.60.

**FISH**—Finnan haddies, 7½ to 8c.; hake, 25-lb. B. & S., 4½c.; herring, Labrador, barrels, \$7.25; half-barrels, \$3.75.

**GREEN FRUIT**—Apples, Canadian, \$4.75 per bbl.; Southern, \$4.25. Oranges—Mexican, \$5 per case; California navels, \$5; lemons, California, 300's, \$5; pears, fancy Washington, per box, \$2.25; grapes, fancy Malagas in kegs, medium weights, \$8; heavy weights, \$8.50; bananas, \$3.50 per bunch; Cape Cod cranberries, \$8.50 per bbl. of 90 lbs.; sweet potatoes, \$5.50 per bbl.

**NUTS**—Grenoble walnuts, 13 to 13½c.; filberts, 12c.; hickory, 10c.; peanuts, 12c.; almonds, Valencia, 15c.

**EVAPORATED FRUITS**—Evaporated apples, 11½c.; apricots, 11c. per lb.

**NOW IN STORE.**

**DOMINION TRAVELERS' OFFICERS.**

Hon. J. D. Rolland is again president of the Dominion Commercial Travelers' Association, having received 914 votes to Mr. Max Murdoch, his opponent, 798, thus giving him a majority of 116.

For the treasurership Mr. Fred. Birks, who has filled the office for many years, was defeated by Mr. Thomas L. Paton by 962 votes to 709, or a majority of 253.

This was the result of the voting announced at the annual meeting of the association on Saturday night. The total number of ballots cast was 1,744, and of these 34 were rejected for the following causes: Not signed, 20; names not on list, 3; not marked, 5; voted twice, 6.

The other officers were elected by acclamation at the quarterly meeting held some time ago.

**FLUID BEEF FOR CANADA.**

The Vimbos Fluid Beef Co., Limited, of London and Edinburgh, have opened an office for Canada at 53 St. Francois Xavier street, Montreal, and are making a determined bid for Canadian trade. Their product is highly spoken of by medical men and others, both for its strength and flavor. The trade price is arranged so as to allow a good profit to the retailer and at the same time permit him to offer "Vimbos" at a reasonable figure.

Mr. Woodley, who was for many years manager of the Johnston Fluid Beef Co., has charge of the agency.

**DUSTLESS FLOOR POLISH.**

The following recipe appeared in a recent issue of The Pharmaceutical Era:

Neatsfoot oil ..... 1 part  
Cottonseed oil ..... 1 part  
Petroleum oil ..... 1 part

For the latter use that known as "Golden machine oil." A part of the cottonseed oil may be displaced by lard oil. A coat of the mixture is applied to the floor with a mop and will last for four or five months.



how near was Christmas that they were one or two weeks later than usual with their baking. There has not been as much poultry bought as there would undoubtedly have been had the weather been colder. Yet, taking everything into consideration, there has been a greater volume of business done in Toronto this season than in the preceding years. And the business that has been done has been largely in the better class of goods. Retailers say the demand for the best qualities of raisins, currants and prunes has been especially noticeable. In this connection I have been impressed with the fact that a dealer has much power to influence his customers to use the class or quality of goods he desires them to purchase. While the open weather has decreased the

merly. The demand for the higher class of confectionery, such as bon-bons, etc., has so exceeded expectations that some of the retailers who make a specialty of these goods are nearly sold out, though they had their usual supply when the season opened. Shelled nuts, especially almonds and walnuts, have, within the last week or so, been in brisk demand. A big business in unshelled walnuts is expected during the two days preceding Christmas.

THE RAMBLER.

#### FOR DISPLAYING TEAS.

The Monsoon Tea Co. has had manufactured for the better display of its teas one of the finest counter cabinets which THE CANADIAN GROCER has seen. Cuts of this

The price list issued by McWilliam & Everist, wholesale fruit and commission merchants, Toronto, takes the form of a folding Christmas card, neatly printed in red and green. The front page is devoted to Christmas greetings, the back contains a half tone cut of their store, etc., and the inside pages give a full list of the prices current.

Rutherford, Marshall & Co. have recently issued a neat circular to the trade giving general instructions for dressing and shipping poultry, and for packing and shipping butter, eggs, dried apples, etc. They have secured the agency for Western Ontario for one of the largest manufacturers of butter-tubs in Quebec, and will keep on hand a full stock of No. 1 spruce tubs, and can either ship from Toronto or direct from the factory.



Merchants should sell popular goods; goods that their customers know all about; goods that their clerks don't have to spend precious time talking up.

THAT IS WHAT

# Enameline

## The Modern STOVE POLISH.

is. Hundreds of thousands of Dollars are being expended yearly to educate the public in regard to Enameline. It sells on sight. It puts dollars into the pockets of dealers who handle it.

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# Grand Mogul Tea

Coupons in every package entitling holder to heavy quadruple plate Silver free.  
GRAND MOGUL stands head and shoulders above all other teas in flavor and strength. Test it with any other. Samples sent anywhere. *Retail Prices, 25c., 30c., 40c., 50c., 60c. a lb.* Black or mixed.

If you want the agency for your town, WRITE US.

Sole Agents for Canada **T. B. ESCOTT & CO.,** Wholesale Grocers, **LONDON, ONT.**

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## DON'T DELAY

If you have already sold out your stock of  
**WETHEY'S CONDENSED MINCE MEAT**  
as a good many others have done, drop a line for a fresh supply. Prompt shipment guaranteed.

**J. H. Wethey, Mfr., St. Catharines, Ont.**

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# THE CANADIAN GROCER

President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

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**WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER**

## WHEAT EXPORTS AND FREIGHT RATES.

IN deciding to send one thousand samples of Canadian wheat to Great Britain for distribution among the millers there the Minister of Agriculture has done a wise thing.

Probably no country in the world produces better wheat than the Dominion of Canada, and yet the quantity we export to Great Britain is lamentably below what we might send, even taking into account the fact that the quantity of wheat we produce is far short of our capabilities.

Great Britain's imports of wheat last year from all countries aggregated 130,718,709 bushels, valued at \$105,503,026, and this was about 22,000,000 bushels less in quantity and about \$4,000,000 less in value than the preceding year.

All that Canada last year contributed to Great Britain's wheat supply was valued at \$7,891,874 worth, or less than 7 per cent. of the total imported by the latter country.

One reason why Canada has not been a larger exporter of wheat to the British market has undoubtedly been high freight rates. Lower freight rates and increased exports of grain to Great Britain are prac-

tically one and the same question. The creation of the one will produce the other.

Canada's inland system of waterways only needs a few touches to be made the finest in the world. Perhaps it would be more correct to say they already are the finest in the world, taking distance, etc., into account, but require a few improvements to give them that utility which they should have. We have reference to the securing of a greater and more uniform depth in the St. Lawrence canal system.

A vessel drawing nine feet of water can, if need be, leave the north shore of Lake Superior and sail, by way of lake, canal and river, to Father Point at the mouth of the St. Lawrence River, a distance of over sixteen hundred miles. Except for four or five impediments a vessel drawing fourteen feet could make the same trip, and what is wanted is the removal of these impediments, or rather the facilitating of their removal, for the work is already being prosecuted.

With a uniform depth of fourteen feet the canals would naturally not only admit of larger vessels entering the canals, but, what is more important, would largely obviate the transshipment of the grain from the vessels to barges, which costs about half a cent per bushel.

Another thing in order to the attainment of lower freight rates, and with it the possession of greater facilities for competing with Russia, India and Argentine for the British wheat market, is a railway commission.

Canada has in many respects an admirable railway system, but as far as railway control is concerned she is woefully behind the age. As it is, the railways run everything to suit themselves, and, what is more to be deplored, they have so far been able to influence members of Parliament so as to prevent legislation which would give the whip handle to the people and not to the railways, as is now the case.

Pending lower freight rates, our duty is to make the best of the facilities we now have, and they are by no means insignificant, and vigorously push our trade with Great Britain, not only in wheat, but in every other commodity or article which it is possible for us to sell her.

The faster a man runs to get rich the sooner will Death overtake him.

## CHRISTMAS GREETING.

A Merry Christmas.

Seasonable weather and good trade are factors which largely determine the measure of merriment which a merchant shall enjoy during the Christmas holiday; but they are not the only factors. Indeed, they ought not to be the chief ones.

It is said that a man gets that measure of happiness out of religion which he puts into it. Whether that be true or not, it is certain a man gets out of the Christmas or any other festive season just as much as he puts into it. If he is sordid and selfish he is not only incompatible with the season, but with humanity as well, and his cup is filled with misery and not merriment.

The giving of Christmas presents to every Tom, Dick and Harry who enters the store is to be deprecated. It is not only a losing game, but it is an abuse of a principle which is in itself good. We have the authority of Holy Writ that "it is more blessed to give than to receive;" but doling out presents as storekeepers have been in the habit of doing in the past is born of the spirit of competition or custom and not of the spirit of good will. Jones gives because Smith does.

While, however, an indiscriminate giving of presents is to be deprecated, no one can object to the storekeeper giving presents when by so doing he is alleviating somebody's necessities and opening up an avenue whereby a ray of sunshine may creep into the home which might otherwise be cheerless on the one day in the year above all others when joy and gladness should be paramount.

Merchants should make their stores as bright and attractive as possible during the Christmas holiday season; but, by helping to brighten homes which through poverty are dark and dreary, their own holiday will be brighter, "for it is more blessed to give than to receive."

And again we say to our readers, A Merry Christmas.

## WINDSOR, N.S., BEING REBUILT.

The town of Windsor, N.S., a large part of the business portion of which was burnt out some time ago, is being rapidly rebuilt. Many fine buildings are being erected, and plans are being prepared for structures, the cost of which will total nearly one million dollars.

**BANKRUPTCY LEGISLATION.**

FOR twenty years, or two years longer than Canada, the United States has been without a national bankruptcy law. It is not, however, because efforts have not been made to secure one. Time and again efforts have been made. And another is now being made, a bill having been introduced in the House of Representatives at Washington last week.

It is only our purpose to touch upon a few of the most prominent features of the bill.

Provision is made for involuntary as well as voluntary assignments. A person who owes one thousand dollars is made subject to the provisions of the Act after he has had an impartial trial. A national bank, a farmer or a wage-earner are not subject to the Act.

A bankrupt is defined, among other things, as a person who has concealed himself and not having returned forty-eight hours before the filing of a petition in bankruptcy; one who has transferred his property with a view to defeating his creditors; one who has secreted any of his property; one who has suffered an execution for \$500 or over.

An insolvent may, after the expiration of two months, and within the next four months subsequent to being adjudged a bankrupt, file an application for a discharge, and the judge, after hearing all the parties interested, shall grant the discharge provided no dishonest acts have been proven against him. It is also provided that "the confirmation of a composition shall discharge the bankrupt from his debts other than those agreed to be paid by the terms of the composition and those not affected by the discharge."

A person shall be deemed to have given a preference if, being insolvent or in contemplation of insolvency or bankruptcy, he has procured or suffered a judgment to be entered against himself in favor of any person, or made a transfer of any of his property with intent to defeat the operation of the Act, or to enable any of his creditors to obtain a greater percentage of his debt than any other of such creditors of the same class.

If a bankrupt shall have given a preference within four months before the filing of a petition, or after the filing of the petition and before the adjudication, and the person

receiving it or to be benefited thereby, or his agent acting therein, shall have had reasonable cause to believe that it was intended thereby to give a preference, it shall be voidable by the trustee, and he may recover the property or its value from such person.

Proved fraud is properly made punishable by imprisonment without the option of a fine.

The bill strikes one as being fairly liberal on the whole, but as to whether it will become law is another thing. The passage of the measure would no doubt help the movement in Canada for a national insolvency law.

There is no room on this earth for people who "want the earth."

**CHRISTMAS POULTRY SEASON.**

THE exportation of poultry to Great Britain has this year reached such proportions that it is now an important factor in the marketing of this class of produce.

Though no figures are obtainable, it is generally conceded that a much greater number of turkeys has been exported this year than last. It is also affecting the market in that often the choicest birds are exported, and the remainder kept for the local sale. This has been more noticeable this season than formerly, as the general quality of turkeys offered for sale on the home market this year has been below that of preceding years.

During the Thanksgiving season the supply was much greater than the demand, and the weather being mild, those shipping at that time realized a comparatively poor figure, and sometimes sold at a loss. During the last couple of weeks little poultry of any kind has been coming in, and the market has not only been cleaned up, but there is a scramble for what comes in.

The price of turkeys advanced by Tuesday this week to 3c. per lb. above last week's quotations; geese were 1 to 1½c. per lb. higher. Ducks and chickens also advanced.

It is generally considered that there will be a better supply toward the end of the week, and prices may weaken slightly. Whether they weaken or not, this week will give shippers an opportunity to even up for any losses experienced previously.

**COUNTERVAILING SUGAR DUTIES.**

AGITATION in Great Britain over the sugar bounty question appears to be gathering strength rather than losing it.

Chambers of commerce and even workmen's institutions have been holding meetings and passing strong resolutions calling upon the Imperial Government to establish countervailing duties as a means of offsetting the export bounties given by Germany, France, Austria and Belgium. These bounties run all the way from £2 to £5 per ton.

While the report of the Royal Commission showing the deplorable condition of the sugar industry in the British West Indies, owing to the competition of the bounty-fed sugar, initiated the agitation, the consideration of the effect of these bounties on the sugar industry of the United Kingdom seems to have assumed the most important place in the discussion.

All the Government has so far done in reply to the various memorials which have been presented to it is that the matter is receiving careful attention.

Opinion leans to the belief that whatsoever relief the Government proposes to accord it will not be in the shape of countervailing duties. It is not expected that strong opposition to the innovation will be found in Lord Salisbury, but it by no means follows that he will be found a supporter. Hon. Joseph Chamberlain, the Colonial Secretary, was some years ago unequivocally opposed to countervailing duties, but as he was the father of the Royal Commission, the advocates of these duties as a remedy for the present condition of affairs are hoping he has become converted to their way of thinking.

While, however, practically nothing is known of the views of the Government upon the question, a little more light has been gleaned as to the views of the members of the House of Commons.

There is in the United Kingdom an organization known as the Workmen's National Association for the Abolition of Foreign Sugar Bounties. This organization has been polling members of Parliament on the question. At a meeting of the workmen, held in London the other day one hundred and twenty letters were read from those who had responded, and out



of that number all but twelve favored countervailing duties. Of course, it by no means follows that the advocates of countervailing duties have a majority in the House of Commons, where there are about 670 members, but to already have nearly 18 per cent. of the House of Commons recorded as favoring countervailing duties must be encouraging to those who are championing the cause.

Mr. Gladstone, as a member of the sugar convention of 1866, was committed to the principle of countervailing duties; and a few years ago that statesman in an address to workingmen stated that he could not look with favor on any article that was artificially cheapened by the aid of foreign bounties. He is also credited with saying that no industry could possibly survive if attacked by the rich exchequers of foreign countries. All this, it is almost needless to say, is now being quoted.

Those who are agitating for countervailing duties assert they are not asking for protection. They declare their object is only to have the sugar trade restored to a free trade basis. Those, however, who have read Fawcett will remember that this will scarcely coincide with his doctrine that while bounty-fed goods injure the country which gives the bounty, yet they are always a blessing to the country into which they are imported.

As a writer in a British paper recently remarked, "facts have a ruthless habit of knocking theories about." And the facts are that, owing to the bounty system in Europe, the West India sugar industry has been paralyzed and the sugar refining industry of the United Kingdom badly crippled. On the Thames to-day there is only one refinery in operation, and in Greenock less than half are now being worked.

The commercial value of politeness, like the quality of goodness, cannot be computed.

#### FESTIVE BOARD CRUMBS.

There's no want of meat, sir;  
Portly and curious viands are prepared  
To please all kinds of appetites.—Massinger.  
It is not the quality of the meat, but the cheerfulness of the guests, which makes the feast.—Lord Clarendon.

Mingles with the friendly bowl  
The feast of reason and the flow of soul.—Pope.  
Dire was the clang of plates, of knife and fork  
That merc'lessly fell like tomahawks to work.  
—Dr. Walcott.  
My cake is dough.—Shakespeare.

#### A GOOD TIME TO PAY UP.

UNLIQUIDATED liabilities are not always the result of inability to liquidate the same. It is quite often the cause of inattention or procrastination.

At the end of each year people are in the habit of laying aside, or at least assaying to do so, all weights that retarded their progress during the preceding months. In other words, they inwardly or outwardly make promises which will tend to better their condition morally or financially, and perhaps both.

With the end of the year but a week away, every merchant should, as far as in him lies, endeavor to wipe out his liabilities.

The holiday season is usually a time when a great deal of money is in circulation, and consequently this alone makes it opportune for the payment of accounts. Then, the fact that times are so much better than they have been for years should greatly assist in the premises.

But better as the trade conditions are compared with the last three or four years, the year that is near at hand is almost certain to be much better. This should give confidence; and the desire to start the New Year unencumbered should be the concomitant of this confidence.

It would be well to try to wipe out accounts that may be even scarcely due, particularly if a little extra discount can be secured. And we know of some firms which would be only too glad to increase the discount under such conditions.

Besides the benefit which both creditor and debtor would receive from a general settling up between this and the end of the year, there would be the further effect of stimulating the confidence in the future which already to a marked extent exists.

#### CANNED GOODS IN MONTREAL.

There have been some extensive transactions in tomatoes in Montreal between first and second hands, and, as a result of them, jobbers here have advanced their quotations fully 30c. per case, and may ask even more in the near future.

Round lots of 1,000 cases have changed hands at \$1 recently, and now it is doubtful if buyers could repeat purchases at the same figure. In fact, jobbers here have made a handsome profit, it is claimed, by turning

over lots that they had secured to other jobbers who were urgently in need of stock.

Two other staple lines of canned goods that have advanced sharply in the Montreal market are gallon and 3-pound apples, which, as will be seen by our Montreal market reports, are appreciably higher than they were. Peas and corn also display a firmer tendency, and altogether the canned goods market is strong for several staples.

#### WILL BACK UP THE RETAILERS.

The Montreal Wholesale Grocers' Guild, at a meeting held on Tuesday, decided to join hands with the retail association in an effort to secure from the Quebec Legislature an amendment to the laws permitting of the sale of staple patent medicines by the grocery trade.

This is in accordance with the wishes of the retail association already outlined in these columns.

The president, H. Laporte, L. E. Geoffrion, of L. Chaput & Fils, and H. H. F. Hughes, were named as a committee to go to Quebec with the retailers this week in regard to the matter.

Beer rhymes with cheer, but the man who takes most beer at Christmas is not likely to have the most cheer.

#### ADVANCE IN CORN.

Corn has become, like tomatoes, affected by the bullish influence. It will be remembered that in our last issue it was stated, on the authority of the Canadian Packers' Association, that the pack of corn was a good average one. But, notwithstanding this, prices are being held from 5 to 10c. per dozen higher than they were a week ago.

It is the opinion that the advance is warranted by the general condition of the canned goods market.

Since the advance there has been more enquiry for corn, and this has helped to strengthen the position.

Bids of 65c. for round lots are understood to have been turned down by canners, but there have been sales at 67½c. per dozen. While up to the time of writing the wholesalers have not made a general advance in corn, 70c. still being the ruling figure, yet higher prices are almost certain to be ruling before our next issue appears.

### HARBOR OF ST. JOHN, N.B.

THE measure of a community's prosperity is dependent chiefly upon the enterprise and energy of the people within it and not upon the assistance of either the Federal or Provincial Governments. The Government may assist, but the great active force must be the community itself.

The accompanying illustration is a bird's eye view of St. John, N.B., and its harbor, a place which is an example of what a city can do for itself.

have paid out of their own pockets \$750,000 in order to provide facilities for carrying on the winter port business, feeling satisfied that the demand would come when our geographical position would show that trade had to come our way."

As a result of the expenditure of this \$750,000 the harbor of St. John now affords berths for five of the largest ocean going steamships afloat if they choose to all enter the port at once, while in addition to this each can have a distinct and separate warehouse, each of which is capable of holding

warehouses referred to have a frontage of 350 feet with a depth of 70 feet.

"A good many misstatements have been made in connecting St. John with fogs," remarked Mr. Fisher. "Now, while as a matter of fact we have during the summer a great deal of fog; in the winter, on the other hand, we have practically no fog. In proof of this, we have statistics extending over several years. They show the average duration of fog during the winter has been only fifteen or sixteen hours per month. You will readily see it cuts no figure at all.



As a harbor, and particularly as a winter port, St. John was evidently so intended by nature, but there were certain deficiencies which handicapped it in the competition with United States ports for the winter trade of the Atlantic. A few years ago the Board of Trade of the city, realizing what these deficiencies were, inaugurated an agitation for their removal, and the result is the facilities which the port now possesses.

When in Toronto the other day Mr. W. S. Fisher, of St. John, in referring to the efforts which had been made to improve the harbor, said: "The tax-payers of St. John

a whole cargo or more. The facilities for loading and unloading are all modern. The railway tracks are closely connected with the wharves, running close alongside the rear of the warehouses, while the wharves are connected with the large elevator which is shown in the accompanying illustration. A deputation representing some of the Atlantic steamship lines were in St. John a few weeks ago and they expressed themselves pleased and delighted with the warehouses and the general arrangements which had been made to accommodate steamships engaged in the winter carrying trade. The

In the summer a great deal of business is done at our port, but, of course, it is as a winter port that it chiefly ranks."

The shipments of freight from St. John last winter were 77,435 tons of produce, etc.; 1,500,000 bushels of grain and 12,537 head of live stock. This freight was distributed as follows: To London, 24,000 tons; to Liverpool, 26,000 tons; to Glasgow, 18,000 tons; to Belfast and Dublin, 6,500; to Aberdeen, 2,900. In 1895 63 sailing vessels and 55 steamers carried 129,000,000 feet of lumber to the Old Country; in 1896 52 sail and 95 steam craft carried 168,000,-



# Quality First

Notwithstanding the fact that our prices have been reduced, the **superior quality** of our **Coffees** will be maintained, and customers can rely upon having the **best** the world produces.

## Chase & Sanborn

BOSTON

MONTREAL

CHICAGO

000 feet; and in the ten months of 1897, 52 sail and 180 steam craft carried 226,000,000 feet of lumber.

"This year's winter service is going to be much ahead of that of last year," remarked Mr. Fisher, in referring to the above figures, "We expect this largely because of the improved facilities of the port. We feel, however, that it takes time to establish trade. Trade runs in a rut, you know. Our desire now is to draw the attention of the importer to our port and urge upon him the policy of having his goods sent by an all-Canadian route, particularly when the railway and the steamship companies have between them made a guarantee that goods, either imported or exported, shall be brought in or carried out of the port of St. John at as low a rate of freight or lower than by any other Atlantic port. That being so, why should not patriotic Canadians arise and demand that their goods will be shipped by an all Canadian route? It is not a question between Halifax and St. John; it is between St. John and United States ports."

The list of steamships which will run in and out of St. John during the winter months was published in a recent issue of this journal.

The formation of a board of trade in Nanaimo, B.C., is being agitated.

### THE U.S. APPLE CROP SHORT.

Estimates of the apple crop of the United States indicate 37,436,000 barrels, compared with 69,879,000 in 1896, 60,543,000 in 1895, 57,629,000 in 1894 and 57,242,000 in 1889. The American Agriculturist says on this subject: "Not in years has there been such a uniformity of shortage and indifference in quality in the long recognized commercial apple belt of the Middle and Eastern States. This is true of such stand-bys as Michigan, New York, Pennsylvania, much of Ohio, practically all of New England, the shortage extending across the line into the Canadian provinces. Occasional counties here and there show brilliant exceptions in the way of really good crops and good quality. In the central west and southwestern states, an excellent promise early in the year gave way in August and September, through extensive and excessive heat and drought, to serious loss, but still leaving a quantity of apples for market liberal in the aggregate. An important part of this western crop, however, is rather poor to common in quality. Summer and autumn fruit in the southern states has long since passed out of sight, although quite recently Virginia has been marketing some choice table varieties at high prices in the northern cities. Thus

the apple crop is greatly deficient in the east, irregular in the middle west, fair to good in the west."

### TOO FAR TO WALK.

Mr. John Falconer carries on a general store at Falconer's Falls, Ont. A farmer's wife, living about six miles away from the village, one day recently bought amongst other articles a box of matches. When she got home she found the matches would not light. They were either damp or lacked sulphur. The first time she went into the village she took the matches along.

"What's the matter with the matches, Mrs. Potter?"

"Oh, I don't know. They don't seem to light, that's all I know."

John opened the box and struck one match after another on the usual place, namely, the hind leg of his pants. They lighted all right. "There don't seem to be anything the matter with them that I can see, Mrs. Potter," he said.

"Perhaps not; but do you think, John Falconer, I've got nothing else to do but walk in here to strike a match on the seat of your pants every time I want a light. If you do you are very much mistaken. Give me another box right away."

TOM SWALWELL.

**DOMINION TRAVELERS' FINANCES.**

HERE was some interesting criticism of the finances of the Dominion Commercial Travelers' Association at the annual meeting last Saturday. Mr. S. Woods was the critic, and he seemed to be thoroughly au fait with his subject.

Two letters read by Secretary Wadsworth were the primary cause. The first of these stated that the association was promising far more than it would be able to carry out, and before long the death claims and other payments and expenses would exceed the revenue, and the present capital and surplus funds would begin to diminish. This result was inevitable in a very few years, unless some changes were made in the meantime. It was a very difficult matter to place upon a sound basis an insurance scheme that had been worked upon an unsound basis for years; but no doubt the committee would be able to do something to strengthen the association, always keeping in view the other objects and purposes of the institution.

The second letter stated that the easiest way was to let the old claims work themselves out, and then start afresh on a firm basis. The death rate had been low, but that could not continue, unless there was a falling off of a large proportion of the older members and an accession of younger men.

**PROOF OF HEAVY LIABILITIES.**

Mr. Woods, in order to emphasize his contention that the association had heavy liabilities (over \$2,000,000 issued in policies and agreements to pay death claims), said that last year there were 28 deaths. The amount paid in by these 28 members was \$3,820; the amount paid out by the association was \$25,761. There was, he said, no other organization in the world where a man could put in a dollar and take out nearly nine. It would take \$396,233 to re-insure the lives of the members for the amount they now received, and therefore the association was short a great deal. In 1894 they paid in death claims \$7,600; in 1895, \$11,950; in 1896, \$20,500, and in 1897, \$26,000. It would only be one or two years at that rate before they infringed upon the so-called surplus. He held that it was one of the most sacred trusts of humanity to pay to the widow and orphan that which it had been promised they should receive. It was a very serious thing that there was no medical examination. It was time that some action was taken. The accident indemnity in 1896, he said, was \$3,596. Had the same happened this year there would have been the magnificent surplus of \$600 to carry to the good; and had the accident indemnity

increased as the mortuary had, there would probably have been a deficit. He asked the members, if they were shareholders in a joint-stock company, if they would be satisfied with a statement that always showed the net surplus and never the liabilities of the concern. From what he had learned, he was convinced that the association was offering more than it could well afford to give; and he did not think it was wise, or honorable or business-like for any association that promised insurance to juggle in any way with the interests of the widow and orphan. If that was the case, it was time that they begun a policy of retrenchment; and they should begin where common-sense dictated. He believed that there were very few life insurance corporations that took members in and allowed them any insurance indemnity, unless they passed a medical examination. He considered that the time had come when they should not allow any new member to reap the benefits of the association, unless he passed a satisfactory medical examination.

**QUESTION OF HIGHER FEES.**

If necessary, higher fees should be charged. If a man could not pass the examination, let him put up \$10 a year, and take what the association offered in the way of insurance for that sum. Criticising some of the items of expenditure, he thought if they were drifting astern financially, that \$1,063 for rent and taxes for the office was too much. He also thought that \$100 was too much for auditing a report that continually showed the net surplus, but never a liability, though every member of the association knew that it had very heavy liabilities. If they were on unsafe ground, it was time they remedied their position; so that a body of intelligent men, such as the commercial travelers were, should be able to face the world and say: "We are not playing at any game of life insurance we do not understand; but we are carrying on a business in which we know exactly where we are from year to year. In 1895 they had a surplus of \$7,064; in 1896, \$8,497; and in 1897, with an increased membership, they had only a surplus of \$4,196, which was \$2,868 less than in 1895, and \$4,301 less than in 1896, and that it must be borne in mind, was, after having abolished the accident insurance and weekly indemnity.

On his motion an advisory committee was appointed to confer with the directors as to the revision of the rates to be charged for mortuary benefits, with power to call for any necessary information, provided the directors approved of it; the committee to be composed of Messrs. D. Watson, Morin, Galbraith, Dr. Ault, Beech, George Sumner, Piche, S. Woods, and Wilkins,

**A COLUMN OF CHRISTMAS POETRY.****THE CHRISTMAS HOLLY.**

The holly! the holly! oh twine it with bay—  
Come, give the holly a song,  
For it helps to drive stern Winter away,  
With his garments so sombre and long,  
It peeps through the trees with its berries of red,  
And its leaves of burnished green,  
When the flowers and fruits have long been dead,  
And not even the daisy is seen.

Then sing to the holly, the Christmas holly,  
That hangs over peasant and king:  
While we laugh and carouse 'neath the glittering boughs,  
To the Christmas holly we'll sing.

The gale may whistle, and frost may come,  
To fetter the gurgling rill;  
The woods may be bare, and the warblers dumb—  
But the holly is beautiful still.  
In the revel and light of princely halls  
The bright holly branch is found;  
And its shadow falls on the lowliest walls,  
While the brimming horn goes round.  
Then drink to the holly, etc.

The ivy lives long, but its home must be  
Where graves and ruins are spread;  
There's beauty about the cypress tree,  
But it flourishes near the dead;  
The laurel the warrior's brow may wreath,  
But it tells of tears and blood.  
I sing of the holly, and who can breathe  
Aught of that that is not good?  
Then sing to the holly, etc.

—Eliza Cook.

**EMPTY STOCKINGS.**

Oh, mothers in homes that are happy  
Where Christmas comes laden with cheer,  
Where the children are dreaming already  
Of the merriest day in the year.

As you gather your darlings around you  
And tell them the "story of old,"  
Remember the homes that are dreary!  
Remember the hearts that are cold!

And thanking the love that has dowered you  
With all that is dearest and best,  
Give freely, that from your abundance  
Some bare little life may be blessed!

Oh, go where the stockings hang empty,  
Where Christmas is naught but a name,  
And give—for the love of the Christ-child!  
'Twas to seek such as these that He came.  
—Ellen Manly in Christmas Ladies' Home Journal.

**JEST 'FORE CHRISTMAS.**

For Christmas, with its lots and lots of candies,  
Cakes and toys,  
Was made, they say, for proper kids, an' not for  
naughty boys;  
So wash your face an' brush your hair, and mind  
your p's and q's,  
And don't bust out your pantaloons, and don't  
wear out your shoes;  
Say "Yessum" to the ladies, an' "Yessur" to the  
men,  
An' when they's company, don't pass your plate for  
pie again;  
But thinkin' of the things yer'd like to see upon  
that tree,  
Jest 'fore Christmas be as good as yer kin be!

—Eugene Field.

**HAPPY THOUGHT.**

The world is so full of a number of things,  
I'm sure we should all be as happy as kings.

—R. L. Stevenson.



**Your Interests  
Are Ours**



We protect you by satisfying your customers. We guarantee the purity of our Crown Brand Flavoring Extracts—return them if for any cause they fail to satisfy.

We seek to secure the confidence of your customers. In doing this we are gaining YOUR confidence.

## ***GREIG'S CROWN FLAVORING EXTRACTS***

***ARE A LEADER.***

They are not only **Absolutely Pure** but of great strength—they go further than other extracts.

You will find that it pays to handle these goods. Fruit, Flower and Spice Flavors, forty different kinds.

**Robert Greig & Co., Montreal**



**THE BEST VALUE IS**

Paradise and Haycastle

**CURRANTS**



**SPECIAL THIS WEEK**

— IN **Extra Fine Figs**



**SOLARI 7-Star Loucoum Pulled, 5-lb. boxes.**

The style they use in Turkey.

“ **6-Star 2½ inch Choicest Eleme Figs, 20-lb. boxes.**

“ **5-Star 2¼ inch Finest Eleme Figs, 10-lb. boxes.**

Really fine figs are scarce. We have a limited quantity for high class Christmas trade.

**SPECIAL PRICES THIS WEEK**

**W. H. GILLARD & CO.**

WHOLESALE ONLY . . .

**HAMILTON**

- WASHBOARDS
- CLOTHES PINS
- CLOTHES LINES
- TUBS
- PAILS
- CHURNS
- BUTTER PLATES
- BUTTER TUBS
- BUTTER PRINTS
- BASKETS
- SCOOPS

And all Grocers' Sundries

Sold and highly recommended by all leading grocers. . . . .



**Sovereign Matches**

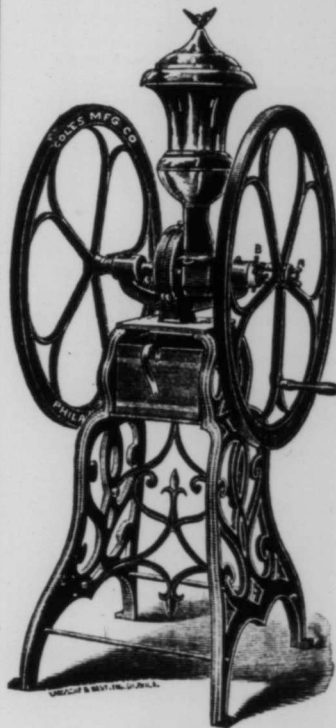


The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.



No. 18

Agents | **TODHUNTER, MITCHELL & CO.** Toronto  
| **DEARBORN & CO.,** St. John, N. B

**Grocers!**

Being specialists in the manufacturing of Coffee Mills, we know what is required in a mill.

Therefore: Why not blend your own coffee and grind it in a **COLES MILL?** You cannot fail to give the highest satisfaction.

Thousands of Grocers have added to their worldly goods by doing this; why not you?

**Coles Manufacturing Co.**

PHILADELPHIA, PENN'A.



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Dec. 23, 1897.

### GROCERIES.

THE bulk of the Christmas trade has been done, but still the wholesale houses have been kept pretty busy during the past week on sorting-up orders. Locally, perhaps the most interesting feature is the interest that is being taken in canned vegetables, there still being a great many enquiries. Perhaps the newest thing in the way of canned goods is the prominent place which has been taken by corn within the last few days, as a result of which prices are quoted from 5 to 10c. per dozen higher by the packers. Shortly after we went to press last week another advance took place in all refined sugars of domestic manufacture. There is not much business being done, however, and one refinery is out of the market for the time being. There is still a good demand for currants, raisins and other seasonable lines of fruits, etc. The spice market is steady, with black pepper a little firmer in the primary market. Coffee is receiving fair attention, but teas are just about as much neglected as they were before. The Christmas trade is, on the whole, a satisfactory one, being far better than it was a year ago, while the outlook for next spring's trade is excellent.

### CANNED GOODS.

The feeling in regard to canned vegetables is, if anything, stronger than it was a

week ago. There seems to be a more general desire on the part of the wholesalers to get a dollar a dozen for tomatoes, but the majority of them are still quoting 90 to 95c. A good deal more interest has been taken this week in canned corn, which has advanced from 5 to 10c. per dozen from first hands, and there does not appear to be anything in the hands of wholesalers under 70c.; that is, at any rate, first-class goods. There have been some transactions between canners and wholesalers at rather under 70c., and although wholesalers are trying to buy at as low as 65c. we understand their bids have been turned down. There have been some transactions in canned tomatoes within the last two or three days, but the figures have been unobtainable. Taking it all round, the price of canned vegetables is stronger than it was a week ago, although we, as yet, have made no material change in our quotations. We quote as follows: Tomatoes, 90 to 95c.; corn, 70 to 85c.; peas, 90 to 95c. for ordinary; sifted select, 90c. to \$1; extra sifted, \$1.25 to \$1.40; beans, 60 to 95c.; peaches, \$2 to \$2.60 for 3's, \$1.40 to \$1.75 for 2's; raspberries, \$1.50 to \$1.80; strawberries, \$1.40 to \$1.70, according to brand and quality; blackberries, \$1.40 to \$1.70; cherries, \$1.75 to \$2.25; apples, 3's, 80 to 95c.; gallons, \$2.25 to \$2.40; salmon, "Horse-shoe," \$1.25 in 5-case lots and \$1.30 in less quantities; other red salmon, \$1.20 upwards, according to quality and brand;

cohoes, 95c. to \$1; canned mackerel, \$1.20 to \$1.30; lobsters, \$2.40 to \$2.70 for tall tins; ½-lb. flats, \$1.65 to \$1.70; Canadian canned beef, 1's, \$1.35 to \$1.40; 2's, \$2.35 to \$2.50; 6's, \$7.75 to \$8.25; 14's, \$15 to \$16; Canadian kippered herrings, \$4.50 per case.

### COFFEE.

The strength in the coffee market noted last week has increased rather than decreased, and a cable received in Toronto this week from Brazil stated that prices there were firm and advancing. Wholesalers report a brisk demand for Rio coffees, but agents of shipping houses state there have not been many transactions from first hands. It might be noted that local wholesale houses are just now showing good values in Brazilian coffees. Jobbers quote green in bags: Rio, 8 to 12½c., according to grade; East Indian, 27 to 30c.; Santos, 12 to 18c.; Java, 30 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 13 to 17c.; Jamaica, 16 to 22c.

### SYRUPS.

This market remains in much the same condition as a week ago, the demand being just moderate, while prices are without change. We quote: Dark, 23 to 25c.; medium, 28 to 35c.; bright, 32 to 42c.; corn syrup, 3 to 3¼c. per lb.

### MOLASSES.

In this line, as in syrups, the demand is only moderate. We quote as follows: New

**THOROUGH CLEAN FAST**  
Positively removes every seed.  
We have them. You ought to have them.  
**WALTER WOODS & CO. - Hamilton**

### DRINK :::

## ::: Chocolate for Breakfast

It invigorates MIND and BODY  
whereas Tea and Coffee  
SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, you want to use the best of all

VANILLA . .  
CHOCOLATES

## CHOCOLAT MENIER

And not that cheap stuff sold as sweet chocolates, which lacks purity and becomes injurious.

Ask your grocer for Chocolat Menier  
The world-renowned French Vanilla Chocolate.

## ONWARD...

Rapid strides onward are being made daily in the output of



Its delicious flavor, its purity and economy in use "the secret."

### WHOLESALE AGENCIES . . .

- 25 Front Street East - TORONTO
- 318 St. Paul Street - MONTREAL
- 219 Cambie Street - VANCOUVER, B.C.
- 15 Niagara Street - BUFFALO, N.Y.
- 206 State Street - BOSTON, Mass.
- 347-349 Fifth Avenue - PITTSBURG, PA.
- 59-61 63 Jefferson Ave. - DETROIT
- 15 Exchange Street - ROCHESTER, N.Y.

*It won't make black goods white  
but it will make white goods whiter.*

**It's the  
Best  
for  
Washing  
Clothes**



**It's the  
Best  
for  
General  
Housework**

## BRANCHES—

MONTREAL: Board of Trade Building.  
TORONTO: Wright & Copp, 51 Colborne St.  
WINNIPEG: E. W. Ashley.  
VICTORIA: La Patourel & Co.

**THE ST. CROIX SOAP MFG. CO.**

ST. STEPHEN, N.B.

Orleans, bbls., 23 to 35c.; ditto, half-bbls., 25 to 37c.; ditto, fancy, 50 to 55c. in bbls. and half-bbls.; Barbadoes, 31 to 35c.; half-bbls., 33 to 35c.

## SUGAR.

The market has not shown any weakness since a week ago. On the contrary, both at home and abroad there is a stronger feeling. Shortly after we went to press last week the Canadian refiners marked up their prices another 1-16c. per lb. In New York and in London the markets have also advanced. Stocks in both the United Kingdom and the United States are fully 50 per cent. lower than they were a year ago at this time, while Licht, the statistician, now estimates the beet crop at 4,800,000 tons, compared with 4,917,000 tons last year. We quote, subject to a discount of 1 per cent., 10 days: Granulated (Redpath, St. Lawrence, Acadia), 4½c.; ditto, Dutch, in bags, 4¼c.; ditto, German of Canadian make, in bbls., 4¼c.; ditto, imported, in bags, 4¼c.; yellows, 3¾c. upwards.

## NUTS.

Nothing new has developed during the week, the demand still being brisk, although the bulk of the trade is of course over for the season. We quote as follows: Brazil nuts, 12½ to 14c.; Valencia shelled almonds, 23

to 25c.; Tarragona almonds, 9 to 11c.; peanuts, 10 to 12c. for roasted and 8 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 11½ to 12c.; Marbot walnuts, 9½ to 11c.; Bordeaux walnuts, 8 to 9c.; Sicily filberts, 9½c. for sacks and 10½ to 11c. for small lots; Naples filberts, 11c.; pecans, 12 to 12½c.

## RICE, TAPIOCA, SAGO.

Business in this line is moderate only. We quote: Standard "B," broken lots, 3¾c.; 1 to 5 sacks, 3¾c., and 5 sacks and over, 3¾c. per lb.; Japan, 5c.; Patna, 4¾ to 5¼c.; tapioca, 3¼ to 4½c.; sago, 3½ to 4½c.

## SPICES.

The market generally is steady, with black pepper a little firmer in the primary markets. Prices here are without change. We quote as follows: Pure Singapore black pepper, ground, 14c in kegs, pails and boxes, and 15c. in 5-lb. cans; ditto, whole, 12c. per lb.; pure white pepper, ground, 24 to 26c. in kegs, pails and boxes, and 20 to 22c. in 5-lb. cans; ditto, whole, 20 to 22c., according to quality; pure Jamaica ginger, 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25c.; ditto, best, 28 to 30c. per lb.; allspice, 16c.; cassia, 25c. per lb. for ground and 40c. for Saigon.

## TEA.

The market is still without much interest. In fact, if anything, there is less doing than a week ago, the wholesalers' attention being taken up with other lines, while they naturally want to keep their stocks as low as possible in view of the near approach of stock-taking. Spot teas are still receiving most of the attention. For this time of the year there has been a fair trade doing in China greens, but scarcely anything in China blacks. China green teas of lower and medium grades are still scarce, but the finer grades, which are, of course, not wanted much on this market, are comparatively plentiful. Some people hold that the opening of the New Year will see Indian and Ceylon teas probably 1c. per lb. higher than they are at present. Others, however, maintain that the market will be easier rather than firmer. Mail advices from London under date of December 10 state that the auctions were in excess of either of the two previous weeks, and comprised 49,954 packages of Indian tea against 37,444 the previous week, and 34,428 the week before that again, while prices were rather irregular, medium broken Pekoes showing a decline of 1c. per lb. There was also some irregularity in prices on Ceylon teas, and this was likewise caused by increased offerings. The number of



**POULTRY  
BUTTER  
EGGS  
HONEY**

**J. A. McLEAN,**  
77 Golborne St.  
**TORONTO.**  
Commission Merchant.

**CANADA'S CANNED FISH**

**SARDINES,** Oils, Mustard, Tomato, Spiced  
**CLAMS**  
**CLAM CHOWDER**  
**SCALLOPS**  
**FINNAN HADDIES**  
**SEA CHICKENS**

Sales have doubled this season.  
They will keep for years. Every  
can guaranteed.

**JOHN SEALY**  
SAINT JOHN, N. B.

The Following Brands  
Manufactured by

**The American Tobacco Co.**  
OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses.

**CUT TOBACCOS**  
OLD CHUM.  
SEAL OF NORTH CAROLINA.  
OLD GOLD.

**CIGARETTES**  
RICHMOND STRAIGHT CUT.  
SWEET CAPORAL.  
**ATHLETE, DERBY**

**E. NICHOLSON**

Successor to W. F. Henderson & Co.

**Wholesale Commission Merchants  
and Brokers**

Teas, Canned Goods, Molasses, Coffee  
Dried Fruits, Syrups, Spices, Starches,  
Condensed Milk, Salmon, Bags, Beans,  
Canned Meats, Smoked Meats, Lard, Oat  
meal, Rice, Tapioca, Sago, etc. etc.

Representing some of the leading houses in the world.  
Advances made against consignments. Storage—in  
Bond or Free. Wholesale Trade and Millers only  
supplied.

174 Princess Street, **Winnipeg, Man.**

Correspondence Invited.

**Clemes Bros.**

SEND CORDIAL

**CHRISTMAS  
...GREETINGS**

TO THEIR

**Customers and Friends**

packages brought forward were 20,190,  
against 18,733 the previous week, and 10,-  
634 the week before that. The quality of  
arrivals was not as good as that of a few weeks  
previous. Ruling prices on the Toronto market  
to retailers are: Young Hyson, 18 to 21c. for  
low grades, 24 to 27c. for mediums, and  
30 to 45c. for high grades; China Congous,  
14 to 18c. for mediums, and 25 to 55c. for  
high grades; Japans, 15 to 20c. for mediums,  
28 to 35c. for high grades; Indias and  
Ceylons, 18 to 22c. for mediums, and 30 to  
65c. for high grades.

**FOREIGN DRIED FRUITS**

**CURRENTS**—The currant market has fur-  
ther advanced, although, as far as learned,  
no cables have been received by Toronto  
houses during the week; yet from a New  
York source it was learned that the advance  
was 1s. 6d. per cwt. Locally there is nothing  
new to note, the demand still being  
brisk. We quote as follows: Provincials,  
5½ to 5¾c.; Filiatras, 6c. in bbls.; 6¼c. in  
half-bbls and 6¼c. in cases. Patras, 6½c.  
in bbls.; 6¾c. in half-bbls. and 6¾ to 7c.  
in cases. Vostizzas, 7 to 8c. in cases.

**VALENCIA RAISINS**—The English mar-  
ket is advised a little firmer, and locally there  
is a fair demand at unchanged prices. We  
quote: New goods—Off-stalk, 4½ to 4¾c.;  
fine off-stalk, 5 to 5½c.; selected, 6 to  
6½c.; layers, 6½ to 7c.

**MALAGA RAISINS**—This market is being  
well cleaned out of Malaga Raisins. Some  
of the largest houses have nothing but the  
lower grades left and have been compelled  
to draw upon their confreres for goods with  
which to fill orders. We quote as follows:  
London layers, \$1.50 to \$1.70; black baskets,  
\$2 to \$2.20; blue baskets, \$2.30 to \$2.50;  
Connoisseur clusters, \$2.20 to \$2.40; des-  
ert clusters, \$3.50 to \$3.75.

**CALIFORNIA RAISINS**—The demand is  
being well maintained at unchanged prices.  
We quote: 3-crown, 7¼ to 7½c. per lb;  
4-crown, 8¼ to 8½c. per lb.; 1-lb. car-  
toons, 20c.; 2¼-lb. cartoons, 35c.

**DATES**—Some of the houses have received  
their second shipment of dates and are now  
quoting lower prices as a consequence.  
Hallowees are quoted at 5¾c., and Kad-  
rowees at 5½c. The demand is fairly good.

**FIGS**—Business in this line continues good,  
although the wants at the moment are only of  
a sorting-up nature. We quote: 4-crown,  
10 to 11c.; 5-crown, 11 to 13c.; 7-crown,  
13 to 14c.; 9-crown, 15 to 16c.; natural  
figs, in bags, 4½ to 5c.; mats, 3½ to 4c.  
per lb.

**PRUNES**—The ss. Styria, with Turkish  
prunes on board, has not yet arrived. The  
demand for prunes is still confined to the  
California article, which is meeting with a  
good sale. We quote as follows: 40 to  
50's, 10 to 10½c.; 50 to 60's, 8 to 8½c.; 60 to

**POULTRY  
BUTTER  
HONEY  
EGGS**

Are  
in good  
demand.

**Chas. J. Graham**  
88 Front Street  
East Toronto

**THE BEST CANADIAN LAMP  
OIL MADE IN CANADA**

Car Loads or Less. Write for Prices.

**THE QUEEN CITY OIL CO., Limited**  
Samuel Rogers, President. TORONTO

**THE TRADE BUILDERS OF B.C.**

**OKELL & MORRIS' GOLD MEDAL BRANDS**  
OF PURE Preserves, Pickles, Ketchups, Vine-  
gars, Confectionery, Candied Peels.  
We guarantee the purity of  
our manufactures. Works  
VICTORIA, B.C.

**POTATOES AND APPLES**  
**Wm. Hannah & Co.**

**TORONTO** and **MONTREAL**  
Board Trade Building. 177 McGill St.  
We are always open to buy or sell car lots.  
Write or Wire us for Prices.

Special for **KLONDIKE** Supply  
Houses

We offer Evaporated Apples, Peaches, Apricots,  
etc.  
Evaporated Eggs (splendid article), 1 pk. equal to  
3 doz. eggs; also in bulk.  
Condensed Pure Grape Vinegar; 1 gallon makes  
24 gallons, with addition of water.  
Evaporated Vegetables (for soups) in packages.  
Several large shipments already made to Van-  
couver. Write for particulars.

**W. H. SEYLER & CO.**  
Room 100, Board of Trade, **TORONTO**

**EGGS**  
Poultry, Butter, etc.  
We solicit consignments of above.

**DRIED APPLES**  
We buy outright at market prices.  
Write us particulars before selling.

**FUTHERFORD, MARSHALL & CO.**  
62 Front St. East,  
TORONTO

**G.F. & J.GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST. TORONTO. CELEBRATED

70's, 7½ to 8c.; 70 to 80's, 7 to 7½c.; 80 to 90's, 6½ to 7c.; 90 to 100's, 6 to 6½c. Silver prunes (fancy), 13½c.; egg plums, 9½c.; golden plums, 10½c.

**CALIFORNIA EVAPORATED FRUITS**—Business in this line continues fairly brisk, with quotations as before. We quote as follows: Apricots, 9 to 9½c. per lb. in 50-lb. boxes, 9½ to 16c. in 25-lb. boxes, and 13 to 14c. in 1-lb. carton boxes; Peaches, 9½ to 12½c. in 25-lb. boxes, and 13c. per lb. in 1-lb. cartons.

#### GREEN FRUITS.

The Christmas trade has been entirely satisfactory, all lines finding a good demand. Oranges have been moving especially well, Valencias having been sold right out. Tangeline, Mexican, Jamaica and California navel oranges were received on the market early this week. Lemons have moved briskly. Cranberries moved quietly last week, but are in brisk demand now. Winter pears, apples and onions have their regular steady sale. We quote: Almeria grapes, \$5 to \$8 per keg; lemons, Messina, \$2.75 to \$3.25 a box; cocoanuts, \$4.50 a sack and 60c. per doz.; oranges, Valencia, \$5.50 to \$7.50 per case; California navels, \$4 to \$4.50 per crate; Jamaica oranges, \$7.50 per bbl., and \$4 per box; Mexican oranges, \$3.50 to \$4 a box; bananas, \$1.50 to \$1.75; Cape Cod cranberries, \$8 to \$8.50 per bbl., and \$2.75 to \$3 per box; Canadian cranberries, \$6.75 to \$7.50 per bbl., and \$2.50 per box; Nova Scotia cranberries, \$8 to \$8.50 per bbl.; Canadian apples, \$2.50 to \$3.50 per barrel and 40 to 50c. per basket; Canadian onions, red or yellow, in 80-lb. bags, 70c.; pickling onions, 75c. per basket; celery, 25 to 50c. a dozen; winter pears, \$3.50 to \$4 per bbl. and 30 to 50c. per basket.

#### PROVISIONS.

Trade is quiet and will likely continue so until after the holiday season. The price of dressed hogs has advanced 10 to 25c. Lard has advanced ¼c. per lb.

**DRY SALTED MEATS**—Long clear bacon, 7½c. for carload lots, and 8c. per lb. for ton lots and cases.

**SMOKED MEATS**—Breakfast bacon, 11 to 11½c.; rolls, 9c.; hams, large, 9½c.; medium, 10c.; small, 10½c.; shoulder

## CHRISTMAS CONFECTIONERY

Sold on merit. The low prices prevailing in Candies has not depreciated our high quality.

WRITE US FOR QUOTATIONS FOR PURE GOODS

**J. McLaughlan & Sons**

Manufacturers  
Biscuits and Confectionery

**Owen Sound**

hams, 8½ to 9c.; backs, 10 to 11c.; all meats out of pickle, 1c. less than above.

**LARD**—Pure Canadian, tierces, 6¾c.; tubs, 7c.; pails, 7¼c.

**BARREL PORK**—Canadian heavy mess, \$14 to \$14.50; Canadian short-cut, \$16; clear shoulder mess, \$14.

**DRESSED HOGS**—We quote: \$5.60 to \$5.70 for heavy, and \$5.75 to \$5.90 for light hogs.

#### COUNTRY PRODUCE.

**EGGS**—There is a good supply, yet strictly fresh eggs are scarce. There is a good demand, with prices firm for fresh laid. We quote: Fresh laid, 16 to 17c.; held, 12 to 14c.; pickled, 13½ to 14c.

**POTATOES**—There is a good steady demand, with lots offering. We quote: Carload lots at 60c., and small lots on the market at 70c.

**DRIED APPLES**—There is little business reported, with prices at 4 to 4½c. f.o.b. Jobbers are quoting at 5c. per lb. for choice stock.

**EVAPORATED APPLES**—Prices are about 8 to 9½c. outside, but there is nothing doing. Jobbers quote all the way from 9 to 10c.

**BEANS**—There has been a steady business transacted at from 80 to 85c. for prime beans in 10 to 50 bag lots.

**HONEY**—The demand is not active. We quote: Clover honey, 7 to 7½c.; buckwheat, 4c.; light color, in 60 lb. tins, 6 to 6½c.; 5 and 10-lb. tins, 7 to 7½c.; comb, \$1.50 to \$1.75 per dozen.

**POULTRY**—There was a scarcity of poultry early this week and prices went up for turkeys 2 to 3c., and for geese 1c. It is expected that later a more abundant supply will be offered. Chickens have advanced 5c., and ducks, 10c. We quote: Geese, 6 to 6½c. per lb.; chickens, dressed, 30 to 45c.; ducks, 50 to 75c.; wild ducks, widgeons, 20 to 25c.;

bluebills, 30 to 35c.; mallard and black, 50c.; turkeys, 9 to 10½c. per lb.

#### BUTTER AND CHEESE.

**BUTTER**—There is a brisk demand for all kinds of choice dairy butter. There is a good deal coming in, but much of it is objected to on account of turnip flavor. We quote as follows: Dairy, best, large rolls, 14½ to 15½c.; pound prints, 15 to 16c.; tubs, best grade, 15 to 16c.; second grade, 13 to 14c.; low grade, 11 to 12c.; creamery, early make, tubs, 17 to 18c.; late make, tubs, 18 to 19c.; prints, 20c.

**CHEESE**—There is a fair demand, with local quotations remaining at 8½ to 9c., according to make.

#### FISH AND OYSTERS.

Fish are in good demand, and the oyster trade is picking up. We quote as follows: Oysters, \$1.25 per gal.; fresh trout, 7 to 7½c. per lb.; fresh haddock, 5c. per lb.; fresh steak cod, 6 to 6½c. per lb.; pickerel, 6c. per lb.; pike, 4c. per lb.; perch, 3c. per lb.; fresh herring, 3½c. per lb.; haddies, 6c. per lb.; Labrador herring, \$5.75 to \$6 per bbl. and \$3.25 per half-bbl.; split herring, \$5 per bbl. and \$2.50 per half-bbl.; boneless fish, 3½ to 4c. per lb.; pure cod, 6½ to 6¾c. per lb.; fresh water herring (heads off), \$2.50 per keg; ciscoes, 75c. to \$1; Manitoba frozen white-fish, 7½c. per lb.

#### SALT.

There is a brisk demand, though orders can not be filled as promptly as shippers desire, owing to the continued shortage of transportation facilities. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote: F.O.B., barrels, 75c.; sacks, 50c.

#### GRAIN, FLOUR, BREAKFAST FOOD.

**GRAIN**—The wheat market has advanced again, and is now quite firm. Oats are 1c.

WE ARE  
PAYING  
CASH  
FOR

DRIED  
APPLES



W. B. BAYLEY & CO.  
EXPORT BROKERS

48 FRONT ST. E. Toronto



# Christmas 1897



To our friends throughout the  
Dominion we cordially extend

## The Season's Greetings

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE IMPORTING AND  
MANUFACTURING GROCERS

TORONTO

higher. We quote the street market as follows: Winter wheat, 85 to 86c.; barley, 30 to 34 1/2c.; peas, 45c.; oats, 26 to 27c., Toronto freights. No. 1 hard wheat is quoted at \$1.02, Toronto freights.

**FLOUR**—The market is higher this week, an advance of 10c. being noted in Ontario patents. Other lines have not advanced, but are firm. We quote: Manitoba patents, \$5.40; Manitoba strong bakers', \$5; Ontario patents, \$4.60 to \$4.75; straight roller, \$4.10 to \$4.15, Toronto freights.

**BREAKFAST FOODS**—Demand is very brisk, with prices firm, as follows: Standard oatmeal and rolled oats, \$3.40 in bags and \$3.50 in bbls.; rolled wheat, \$2.70 in 100-lb. bbls.; cornmeal, \$2.35; split peas, \$3.25; pot barley, \$3.

#### SEEDS.

There is an unusual range in the quality this fall. For the lower and medium grades there is little demand, but for the choice grades there is a good demand for export. We quote alsike at from \$2 to \$5; red clover at from \$2.50 to \$4; timothy, \$1 to \$1.40 for machine-threshed, and for bright, flail-threshed \$1.50 to \$1.75.

#### HIDES, SKINS AND WOOL.

**HIDES**—Market remains firm. We quote for both cowhides and steerhides: No. 1, 9c.; No. 2, 8c.; No. 3, 7c.

**CALFSKINS**—We quote as follows: No. 1 veal, 8 lbs. and up, 12c. per lb.; No. 2, 10c.; Dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Another rise of 5c. has taken place. They are now selling at \$1 to \$1.05.

**WOOL**—There is a nominal demand for pulled wools, the price quoted being 20 1/2c. for fleeces in sub-wash.

#### PETROLEUM, ETC.

There has been a brisk demand for all lines, with prices unchanged. We quote as follows in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 14c.; carbon safety, 16 1/2c.; American water white, 17 1/2c.; Pratt's astral, 17c. in bulk.

#### MARKET NOTES.

Lard has advanced 1/4c. per lb.  
Messina lemons are 50c. lower in price.  
Dressed hogs are 10 to 25c. higher in price.

Sugar has advanced another 1-16c. per pound.

Currants are reported to be another 1s. 6d. dearer in Greece.

Black pepper has advanced slightly in the primary market.

Some houses have received their second shipment of dates.

Standard oatmeal and rolled oats have advanced 10c.; cornmeal has dropped 15c.

#### QUEBEC MARKETS.

MONTREAL, Dec. 23, 1897.

#### GROCERIES.

THE week has furnished several interesting features, the most notable being the strength displayed by sugar and molasses. Both these staples have scored sharp gains, and values point still higher. In fact, on the last named holders hardly seem to know what to ask. Excitement is also conspicuous in tomatoes, and jobbers are asking 30c. higher prices than they were. Gallon and 3-lb. apples are also very firm. Retailers, however, do not appear to have woken up to the fact, as enquiry from them for these goods is not conspicuous. There is a seasonable trade in dried fruit, nuts and green fruit for holiday wants.

#### SUGAR.

The strength in the sugar market is fully maintained, and prices at the refineries today are held at 4 1/4c. for granulated and 3 1/2 to 3 3/4c. for yellows, and this strength has led to more enquiry from jobbers, especially as the markets outside point still higher. Beet sugar in London has advanced from 9s. 3d. for December and 9s. 3 1/4d. for January last week to 9s. 4 1/2d. and 9s. 5 1/4d. respectively this week, a gain of 1 1/2d., while cane has stiffened from 11s. for Java

# Yukon Expeditions

We can supply outfits of all kinds for large or small parties going to the Northern Mining Districts. Our success in supplying several American expeditions has led us to go into this business on a large scale. If you are going to the Klondyke, correspond with us,

## WE CAN SAVE YOU MONEY

Coffees, Spices, Fruits, Canned Goods, etc.

### S. H. Ewing & Sons

Wholesale General Commission Merchants,  
27 St. Sacramento Street.

### Montreal.

to 11s. 1½d., also an advance of 1½d., and at this writing the market is strong at the advance. In New York the same strength has been displayed on raw, and refined has followed suit. It is quite natural, therefore, that jobbing prices should be held much firmer, and they are, though the strength does not appear to have increased the demand from retailers to any appreciable extent as yet. We quote in a jobbing way: Granulated, 4¾c., and yellows, 3½ to 4c.

#### SYRUPS.

There is a quiet, steady enquiry for syrup and prices are unchanged at 2 to 2½c. for Canadian in half-barrels, as to grade.

#### MOLASSES.

The strength in this market has been really remarkable, and, as predicted by THE GROCER early this fall, a genuine shortage of Barbadoes molasses has been developed. As a result, it is almost impossible to quote a price this week, for those who have any in stock are undecided what to ask. The most recent sales have been on the basis of 28 to 29c., but it is doubtful if a buyer could repeat purchases at these prices to-day; in fact, we know that bids of 28c. have been refused, the holders stipulating for 30c.

#### RICE.

There has been a steady trade in rice, and prices are unchanged. We quote: Crystal Japan, \$5.00; standard B., \$3.50 to \$3.75; Patna, \$5 to \$5.50; Carolina, \$6.75 to \$7.75; choice Burmah, \$4 to \$4.25; and Java kinds, \$4.25 to \$4.50.

#### SPICES.

There is a satisfactory trade in spices, the demand from retailers this week being quite brisk in a small way. We quote: Black pepper, 10 to 12c.; pure white, 17 to 20c., as to grade; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar (French), 25 to 27c.; allspice, 12 to 14c.; and nutmegs, 50 to 90c.

#### COFFEE.

The coffee market has ruled much stronger in New York lately, but the fact has not had much effect on spot prices. Offers of straight invoice lots of Santos have been made at 10½ to 11c.; Rio, at 9½ to 10c., and Maracaibo, 11½ to 12c.

#### TEAS.

The tea market is still very firm, especially for Japans, and there has been a fair business from first to second hands at a range of 13 to 16½c., while Pingsueys have sold at 10 to 11c., China blacks at 12 to 17½c. and Ceylons at 14c. We quote: Young Hysons, 18c. for low grades, 24 to 28c. for mediums and 30 to 45c. for high grades; China Congous, 10 to 17c. for mediums and 25 to 55c. for high grades; Japans, 15 to 21c. for mediums and 28c. for high grades; Indians and Ceylons, 17 to 20c. for mediums and 35 to 65c. for higher grades.

#### CANNED GOODS.

The canned goods market has been an active and interesting one here in respect to two or three staples. The notable points of strength are tomatoes and both gallon and 3-pound apples, which have scored sharp advances on previous prices. Round lots of tomatoes have sold at \$1 for 1,000 package lots, while it is doubtful if any more could be obtained at the same price. Gallon apples are held strong, bids of \$2.25 being refused for round lots of them. Peas and corn are also held firmer. As a result of these advances prices for jobbing parcels are materially advanced this week, and we quote as follows: Tomatoes, \$1.15 to \$1.25; corn, 90c. to \$1; peas, \$1.10 to \$1.15; peaches, \$1.75 to \$1.90 for 2's; raspberries, \$1.50 to \$1.90; strawberries, \$1.75 to \$2, according to brand and quality; cherries, \$2.30; apples, gallons, \$2.25 to \$2.75; 3-lb.do., \$1.10; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.25; "Clover Leaf," \$1.25; Lowe Inlet, \$1.20, in tall tins; canned mackerel, \$1.25; Canadian canned beef, 1's, \$1.20 to \$1.25; 2's, \$2.15 to \$2.30; lobsters, \$11 per case; French

sardines, \$10.25 to \$11 for extra brands; ordinary brands, \$8 to \$9; Canadian brands, \$4.25 to \$4.50.

#### DRIED FRUIT.

There has been a steady demand from retailers this week for Valencia raisins and prices are firm all round. Jobbers seem to be well supplied for the Christmas trade. We quote: Off-stalk, 4½c.; fine do., 4¾ to 5c.; selected, 5¾ to 6c., and 4-crown layers, 6 to 6¾c.

California raisins are steady for the finer descriptions but somewhat large receipts of inferior stock have had an unsettling effect on the demand. However, we still quote 2-crown, 6¾ to 6¾c.; 3-crown, 7¼ to 7¾c.; and 4-crown, 8¾ to 9c.

Loose Spanish muscatel raisins are selling steady at 6 to 7c., and Sultanas are unchanged at 9½c. for standard brands.

Currants continue firm with a fair enquiry. We quote: Fine Vostizzas, half-cases, 6½c.; Patras, half-cases, 6¼c.; choice Filiatra, do., 6c.; fine do., half-cases, 5¾c.; Filiatra, half-cases, 5¾c.; do. half-bbls., 5½c.; do., bbls., 5¾c. fine Provincials, half-cases, 5½c.; do., cases, 5¾c.; do., bbls., 5c.

There is a fair enquiry for prunes. Fine California prunes are scarce and firm, and the same applies to the larger sizes of French and Austrian. We quote as follows: Austrian, 6¼ to 7c.; French, 4¼ to 4¾c., and Californias, 40 to 50s., 9¾ to 10c.; 50 to 60s., 8¾ to 9c.; 60 to 70s., 8¼ to 8½c., and 70 to 80s., 7½ to 7¾c.

Figs are steady under a fair demand. We quote: Eleme, 10 lbs., 10 to 11c.; case lots, 9c.; 12-oz. boxes, 7½c.; 14 oz. boxes, 9c.; 25 bag lots, 3¼c., and bags, 3½ to 4c.

There has been a good enquiry for dates, and several shipments have been turned over since last report at full figures. Prices are firmer at 5½ to 6c.

#### NUTS.

Tarragona almonds are scarce and firmly held on this market and jobbers have been active buyers this week, prices ruling firmer at 9½ to 10c. We quote: Grenoble wal-



## Cottams Seed

It is the only packet seed prepared from the standpoint of the experienced fancier. It is not put up solely to get as much profit as possible regardless of the rubbish the birds have to eat. In Cottams Seed the birds' requirements are supplied first. Profit is a second consideration. Such a statement may not have the orthodox commercial ring. **But it's truth.** And truth is bound to win.

Cottams Seed is sold by all Wholesalers.

## ROYAL JUBILEE OIL

Is the Best Burning Oil in the Market.

ROYAL OIL COMPANY  
SOLE MANUFACTURERS

Geo. Anderson, Manager.

Toronto

The

## DAWSON Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

## Xmas Fruit and Nuts

We have imported large quantities of Fruit and Nuts of all kinds for our Xmas and New Year's Trade, and shall be pleased to give you quotations.

## Japanese Tangerine Oranges

We are bringing along 2 cars of these Oranges direct from Japan, especially for our customers, to enable them to offer some exceptionally fine fruit to their many patrons during the holidays.

All orders receive our prompt attention.

Consignments of Fruit and Produce handled with care.

## McWILLIAM & EVERIST

25 and 27 Church St., TORONTO, Can.

Telephone 645.

## MINCE MEAT

We are putting up an exceptionally fine line of English Mince Meat, in 5-lb., 12-lb., 27-lb., and 60-lb. pails.

We guarantee it to be made of the finest and purest materials, neatly put up in packages suitable for family and store trade, and at reasonable prices

Send us your Orders for Christmas Trade now.

## F. W. FEARMAN - HAMILTON

Extra Fancy California, Florida, Mexican, Jamaica and Valencia Oranges, all sizes, good color; Fancy Messina Lemons, Almeria Grapes, Bananas.

nuts, 9½ to 10½c.; Marbots, 9 to 9½c.; Tarragona almonds, 9½ to 10c.; shelled almonds, 20 to 22c.; shelled walnuts, 17 to 18c., and coconuts, \$3.50 per 100.

### FISH.

There has been a quiet trade in pickled fish. We quote as follows:—No. 1 N.S. herrings, 4¼ to 4½c.; Cape Breton, \$4.75 to \$5; half barrels, \$2.75; Nova Scotia, half barrels, \$2.25; B.C. salmon, \$11 to \$11.50; No. 1 white fish, 4½c., half barrels; No. 1 trout, 4 to 4¼c., half barrels; No. 1 green cod, \$3.75 to \$4; No. 2, \$2.40; No. 1 large cod, \$4.25 to \$4.50; draft cod, \$5.

Dried cod rules steady at 3¼c.; dressed or skinless, 4¼ to 4½c.; pure boneless, 4½ to 5½c., and boneless, 3c.

Fresh haddock and cod are selling at 3½ to 4c., steak cod, 4c.; smelts, 4 to 6c.; white fish and trout, 7c.; salmon, 10 to 11c.; Manitoba pike, 3½c., and fresh herrings firm and higher at \$1.80 to \$1.85 per 100.

### DRIED APPLES.

There has been no change in these, prices ruling firm at 5½ to 7c., with evaporated, 10c.

### APPLES.

Quiet and steady. No. 1, \$3 to \$4.50, and No. 2, \$2 to \$2.50.

### GREEN FRUIT.

The delay in the arrival of the steamer Labrador, which has a large shipment of Valencia oranges on board, is the chief feature of the green fruit market. If these fruit do not arrive in time it means a scarcity, both east and west, for the Christmas trade. Prices are steady. We quote: Lemons, \$3 to \$3.50; Jamaica oranges, \$6 to \$6.50; California, \$3.50 to \$4; Valencia, \$4.50 to \$5; Almeria grapes, \$5 to \$6.50; Cape Cod cranberries firmer, at \$7.50 to \$8.50, and Nova Scotia, \$7.50 to \$8.50.

### COUNTRY PRODUCE.

EGGS—There is no new feature in the egg market. The tone of the market continues firm, and under a good demand trade is active. We quote: New laid, 22c.; choice candled, 18 to 19c.; Montreal firmed, 14 to 15c., and western limered, 12½ to 13c. per dozen.

BEANS—The demand for beans is chiefly for small lots, and the market is quiet and steady at 80 to 90c. for primes, and at 95c. to \$1 for choice hand-picked per bushel.

GAME—The demand for partridge was good, and prices were steady at 70 to 80c. for firsts and at 40 to 50c. for seconds, per brace.

POULTRY—Receipts of poultry have been more liberal. There was a decided improvement in the demand, and an active trade was done, dealers having commenced to lay in their Christmas supplies. The tone of the market was firmer, especially for turkeys, and prices show an advance of ½ to 1c. per lb. Really choice stock was somewhat scarce, but dealers have been ad-

## WINE

Made from Grapes grown in Essex County. Pure and Wholesome, Sweet, Rich, Red.

\$2.50 per case; 80c. gallon.

THE AMHERSTBURG VINTAGE CO. Amherstburg, Ont.

## BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.



NICHOLSON & BROCK - TORONTO

## E. T. STURDEE

Mercantile Broker,  
Manufacturers' Agent,

ST. JOHN, N.S.

ETC., ETC.

Wholesale trade only.

## EGGS AND BUTTER

We are buyers of Choice Butter and Fresh Eggs. Highest prices paid. Correspond with us.

## THE WM. RYAN CO. LIMITED

70 and 72 Front St. East.

TORONTO

## S. K. MOYER,

COMMISSION MERCHANT

Wholesale Dealer in . . .

Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries and Dates

76 COLBORNE ST.,

TORONTO, ONT.

## POULTRY . . . BUTTER, EGGS

Your consignments of the above solicited. Our large local and shipping trade enable us to get best prices.

QUICK SALES. PROMPT RETURNS.

Prices the highest the market will afford.

## D. GUNN, BROS. & CO.

Pork Packers and Commission Merchants,

TORONTO, ONT.

## HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

New Nuts, etc., S. S. Almonds, Walnuts, Filberts, Finest New Dates and Figs, Cranberries, Booth's Oysters in pails, 3's and 5's, Finnan Haddies.

vised of large shipments. Turkeys sold at 8½ to 9c.; chickens, 5½ to 7c.; ducks, 8 to 8½c., and geese, 4 to 6c. per lb.

**HONEY**—There was no improvement in honey, business being quiet at steady prices. We quote as follows: White clover, 12½c.; dark clover comb, 10 to 10½c., and dark 7 to 8c.

**POTATOES**—The demand for potatoes is fair, and the market is moderately active and firm at 55c. to 60c. per bag in car lots.

#### PROVISIONS.

There was no important change in the local provision market. The demand is limited at present, and trade rules quiet with no change in prices to note. We quote: Canadian pork, \$15 to \$16 per barrel; pure Canadian lard in pails, at 7 to 7½c., and compound refined at 5 to 5½c. per lb.; hams, 11 to 13c.; bacon, 10 to 12c. per lb.

#### DRESSED HOGS.

The more seasonable weather has tended to a somewhat firmer feeling in the dressed hog market, but no actual change in values has yet taken place. The demand to-day was better, and a fairly active trade was done. We quote: Heavy-weights, \$5.75; and light, \$6 to \$6.25 per 100 lbs. in a jobbing way.

#### SALT.

Rules quiet and steady. Coarse Liverpool, 35 to 40c. per bag of 150 lbs., and Trepani, \$1.10 per bag of 215 lbs.

#### FLOUR AND MEAL.

The feature of the flour market this week was the demand from South America for Manitoba brands, and a sale of three carloads was made for shipment via St. John, N.B. Locally trade continues fairly active, there being a good demand from all points for small lots, and prices show no change. We quote: Winter wheat, patents, \$4.75 to \$5; straight rollers, \$4.40 to \$4.45; bags, \$2.15 to \$2.20; best Manitoba strong bakers', \$4.90 to \$5; second do., \$4.50 to \$4.60, and low grades, \$2.70; Hungarian patents, \$5.40.

There was no change in meal, the demand being only for small lots, and trade is quiet. We quote: Rolled oats, \$3.45 per barrel, and \$1.67½ per bag; standard meal, \$3.25 per barrel, and \$1.57½ per bag.

A fair trade is doing in feed and the tone of the market is steady. We quote: Ontario bran, \$10.50; shorts, \$11.50 per ton, bulk; Manitoba bran, bags included, \$11.50, and shorts, \$13.50 per ton.

#### GRAIN.

There was no important change in the situation of the local grain market to day. The demand from shippers is fair at all outside points for most lines of grain, and a good business is doing for the season. Locally prices are nominally unchanged, excepting peas, which are lower. We quote: Ontario red winter wheat, 90c.; white, 89c.; peas, 50½c.; oats, 27c.; rye, 51½ to 52c.; buckwheat, 35½ to 36c., and feed barley, 34 to 40c. in store.

#### BALED HAY.

The tone of the hay market is firm owing to the smaller receipts and the demand being good for this season of the year. Prices are unchanged at \$10.50 for No. 1 and at \$8 to \$8.50 for No. 2 per ton in car lots. Late private mail advices from London, Eng., under date of Dec. 9th, say: During

## Balfour & Co.

Wholesale Grocers  
Importers of Teas

HAMILTON, ONT.

We are open to buy  
Dried Apples of good  
quality. Write us.

the past month we have had little change, and hardly any new feature or prospect to report. Canadian mixture has been selling at 72s. 6d. ex ship; Dutch meadow at 50s. to 61s. and clover 70s. to 75s.

#### CHEESE AND BUTTER.

There has been more enquiry for cheese lately, and some large quantities have been put through for export, possibly 10,000 boxes, all the way from 8¼ to 8¾c. This is on account of short sales for January delivery, for against them some shippers assert that it is still impossible to elicit orders from the other side at a fair level, their private advices stating that there have been sales recently in London of finest as low as 41s. landed, which means a loss of fully 1c. per lb. to the seller. This is certainly not encouraging news unless there are extenuating circumstances in connection with the sales in question. We quote values nominally 8¼ to 8¾c., as to grade. Cable is unchanged, 42s. 6d.

The butter market rules quiet and steady. Enquiry for choice creamery is of a jobbing character and values are unchanged in this connection at 19¼c. Roll dairy is easy at 15 to 15½c. Cables quote finest, 92s. and good, 60s.

#### MONTREAL NOTES.

Refiners' prices on sugar are held very firm this week, and point still higher.

Tarragona almonds are very scarce here, and prices are held ½c. higher than last week.

HOLDERS of Barbadoes molasses in this market hardly know what to ask, as stocks are so light.

The fear is expressed that Valencia oranges ex ss. Labrador may not arrive in time for the Christmas trade.

Large transactions in tomatoes at an advance of 30c. are a feature of the week. Jobbers look for very high prices on this staple line of canned goods, and also on gallon and 3-lb apples.

#### NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 20, 1897.

**W**HILE there is a fair Christmas trade, weather is somewhat disappointing, being so mild. Some days during the past week were just like spring—warm and bright. Each winter we seem to have less snow and less continued cold weather. The effect of this on business, particularly in the country, is considerable. Our retail

To Hand

## NEW SEASON'S TEAS

Extra Values. Young Hysons, Japans, Ceylons,  
Assams and Congous.

## XMAS FRUITS . .

All kinds; best quality; including **BLACK PEARL CURRANTS**, the finest produced

grocery stores, which at any time are a credit to our city, at present look splendid. In wholesale trade, while quite an active business is doing, it is largely light goods. The sharp advance in canned corn is a feature of interest. In California raisins, the market on the Coast is reported weak, 4-crown being well below the price of 3's early in the season. There are, however, no raisins here bought at the low figures. Prunes are also easy on the Coast.

**OIL**—There is some light business doing in burning oil, but large buyers were all supplied previous to the late advance. Cod oil is rather higher, receipts being light. There is no large demand. In lubricating there is little or no demand for present use, but dealers are beginning to be interested in future business. Canadian burning oil, while firm, has not, as has the American, advanced. We quote: Best American burning oil, 18 to 19c.; Canadian water white, 16 to 17c.; Canadian prime, 14 to 15c.; cod oil, 22 to 24c.

**SALT**—Market is well supplied, particularly with Liverpool coarse salt. Prices rule low, as steamers arrive almost weekly, so that about all orders can be shipped from ship's side. Prices rule low with but fair demand, owing to large arrivals late in the season and the light catch of fish. Canadian salt and Liverpool factory-filled are in good supply. While prices are no lower the market is not particularly firm. We quote: Coarse, 45 to 47c.; Liverpool factory-filled, 85 to \$1; Canadian fine, 90c. to \$1 per bag; 5-lb. bags in bbls., \$3 to \$3.25; 10-lb. bags, in bbls., \$2.85 to \$3; butter and cheese salt, bulk, \$2.50 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartoons, \$2 per case of 2 doz.; rock salt, \$5 to \$6 per ton.

**CANNED GOODS**—The feature of the week is the stronger feeling in corn. There is quite a large stock here bought at low figures. Holders are firm and are backward about quoting in round lots. Peas, which are not a large stock here, are also higher. We quote peaches rather lower. There is a good demand. We quote finnan haddies also rather lower. There is but a fair sale. Canned meats are quiet. Lobsters are scarce and high. We quote as follows: Corn, 70 to 75c.; peas, 90c. to \$1; to-



# MILLAR'S Paragon Cheese

SATISFACTION  
GUARANTEED

THE PRETTIEST POTS

The Most  
Delicious  
Cheese



A trial is all that is necessary to win you in favor of Millar's. Its largely increasing sale is sufficient proof of its popularity.

HAVE YOU TRIED IT?

AGENTS  
**FRANK MAGOR & CO.**  
Montreal  
**A. E. RICHARDS & CO.**  
Hamilton  
**JOSEPH CARMAN**  
Winnipeg

**T. D. Millar Cheese  
Company**  
INGERSOLL, ONT.

atoes, \$1 to \$1.10; gallon apples, \$2.20 to \$2.25; corned beef, Canadian, \$2.35 to \$2.40; American, 2-lb. tins, \$2.50 to \$2.60; 1-lb. tins, \$1.35 to \$1.50; oysters, 2's, \$2.10 to \$2.20; 1's, \$1.40 to \$1.50; peaches, 3's, Canadian, \$2.40 to \$2.60; 2's, \$1.50 to \$1.65; American, 3's, \$2 to \$2.25; pineapple, \$2.25 to \$2.50; fruits in glass, \$4 to \$4.25; salmon, \$1.15 to \$1.20; ditto, flats, \$1.25 to \$1.30; lobsters, \$2.50 to \$2.60; haddies, \$1.00 to \$1.10; clams, \$4.50 for 4 doz.; chowder, \$2.50 to \$2.75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1 per doz.; kippered herring, \$1.10 per doz.

**GREEN FRUIT**—There are still quite large shipments moving owing to holiday demand. There is a large trade in oranges. The apple trade is smaller than usual owing to the high prices and the difficulty to get good fruit. Prices seem rather easier this week. In oranges prices are quite low. A few Floridas are sold, but they are high. Valencias are the favorites, and are first-class quality. They can be retailed at 20 to 25c. per dozen. There are a good many California oranges here. They are not very popular. West India oranges have slow sale. Lemons move freely at even prices. Malaga grapes are firmly held. Stocks are not extra. Native cranberries are higher. Sweet potatoes are out of the market. We

quote: Lemons, \$2.50 to \$3.50; oranges, Valencia, \$4.55 to \$5 per box; do., California, \$2.25 to \$4.50; do., Florida, \$5 to \$5.25; do., Dominica, \$3 per bbl.; apples, \$2 to \$4; bananas, \$2 to \$2.25; Malaga grapes, \$5.50 to \$7; native bog cranberries, \$5.50 to \$6.50 per bbl.; Cape Cod cranberries, \$8.50 to \$9 per bbl.; shaddock, \$3 per bbl.; grape fruit, \$3 per bbl.; sour limes, \$1.75 per box; sweet limes, \$2.50 per box.

**DRIED FRUIT**—There has been an active business. Quite a few raisins have arrived during the week. Some Valencias which arrived were damaged by water and are offered cheap. Market in Valencias is somewhat weaker than it would otherwise be owing to quite a quantity arriving late. In California raisins market is easier. Quantity used here this year has not been large. In California prunes there is an active sale, but prices are low and no change of account is expected. Very few evaporated apples are moving, the price hurting the sale. In Malaga layer raisins of different grades a large quantity have been sold this season, prices ruling low. Stocks are pretty well sold up. Currants are firm and, with peels, are light stock. Sultana raisins are small sale in this market. Quite a quantity are now cleaned and sold, some being packed in 1-lb. cartoons. We quote as follows:



# Pickles.

## India Relish

One of our latest and most popular products. For cold meats, game, etc., it adds a most delicious and appetizing flavor.

Others of our Popular Specialties are:

**Tomato Chutney**    **Evaporated Horse Radish**  
**Tomato Ketchup**    **Tomato Soup**  
**Baked Beans with Tomato Sauce**

For sale by \_\_\_\_\_

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Co., Montreal.

**MEDALS--**  
PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

The **GENUINE**  
always bear this  
Keystone trade-mark.



Valencias, 5½ to 6c.; California L. M., 3-crown, 6½ to 6¾c.; London layers, \$1.40 to \$1.50; Imp. cabinets, \$1.75 to \$1.80; black baskets, \$2.25 to \$2.30; Dehesa layers, \$2.50 to \$2.75; currants, cases, 5¼ to 6c.; bbls., 5¼ to 5½c.; cartoons, cleaned, 7¼ to 8c.; bulk, cleaned, 6½ to 7c.; prunes, boxes, 4½ to 10c.; dates, 5½ to 6c.; dried apples, 4 to 5c.; evaporated apples, 9 to 10c.; onions, \$2.10 to \$2.25 per bbl.; coconuts, \$4 to \$4.50 per 100 lbs.; figs, 8 to 10c.; Sultana raisins, 9 to 10c.; Malaga loose muscatels, 3-crown, 6½ to 6¾c.; 4-crown L. M. Californias, 7½ to 7¾c.; seeded muscatels, 1-lb. cartoons, 11 to 12c.; new Valencias, layers, 6½ to 6¾c.; citron peel, 18c.; lemon peel, 12c.; orange peel, 13c.

**SUGAR**—There is an active sale. Market tends higher, but as yet little change has been made by dealers here. In granulated the second grade has but light sale in this market. We quote: Granulated, 4¼ to 4¾c.; yellows, 3¾ to 3¾c.; Paris lump, 5½ to 5¾c.; powdered, 5¼ to 5½c.

**MOLASSES**—There is but a fair business. Market, however, is stronger. Some enquiries from outside points have been received and rather higher prices are looked for. New Orleans at a right price would sell, but at present the price is rather high for this market. Business is about confined to Porto Rico and Barbadoes. We quote: Barbadoes, 23 to 25c.; Porto Rico, 27 to 30c.; New Orleans, bbls., 28 to 30c.; Antigua, 22 to 23c.; St. Croix, 20 to 22c.;



# VIMBOS FLUID BEEF

Perfection in Strength and Flavor.

Can be sold to the public at the following prices and yield a good profit to the dealer.

15c.	25c.	45c.	75c.	\$1.25
1 oz.	2 oz.	4 oz.	8 oz.	16 oz. Pots or Bottles

## THE VIMBOS FLUID BEEF CO.,

(Of Edinburgh and London)

53 ST. FRANCOIS XAVIER STREET., MONTREAL

Demerara, extra, 33 to 34c.; syrup, 36 to 38c.

**DAIRY PRODUCE**—There is but a fair business. In butter arrivals are large. Quality is largely poor. Price keeps low. In cheese there is little doing. Stocks are not large and prices are easy. Eggs have steady sale; quite a few limed are being received. We quote: Dairy butter, 16 to 18c.; creamery, 18 to 20c.; prints, 20 to 22c.; cheese, 9½ to 10c.; eggs, 17 to 18c.

**FISH**—Business is quieter, and prices are inclined to settle back a little, but market is still firm, and likely to rule fairly high, owing to light stocks. There should be some business doing in frozen fish, but so far the weather has been too mild. Smoked herring are quiet. Bloaters are higher and quite scarce, while kippered herring are out of the market. Finnan haddies move freely at even prices. In pickled fish, as in dried, there is rather less demand. Prices are likely to remain firm. We quote: Large cod, \$3.25 to \$3.40; medium, \$3.15 to \$3.25; pollock, \$1.80 to \$2; bay herring, \$1.65 to \$1.75 per half-bbl.; smoked, new, 6½ to 7c.; shad, half-bbl., \$4.50 to \$5; boneless, 2½ to 4c.; cod, 6 to 6½c.; Shelburne, bbls., \$2.75; half-bbls., \$1.85 to \$1.90; Canso, \$5 to \$5.25 per bbl.; do, half-bbl., \$2.75 to \$3; wolves, \$2.45 to \$2.50 half-bbl.; bloaters, 70 to 80c.; haddies, 4½ to 5c.

**PROVISIONS**—Business is quiet. In clear pork, particularly, there is small movement. Prices easy. Beef shows a fair business. Smoked meats are in light sale, and prices are rather lower. Lard has had a good sale with prices well maintained, but the feeling is easy. We quote: Clear pork, \$14.50 to \$15.50; mess, \$13.50 to \$14; plate beef, \$13.50 to \$14.50; hams, 12 to 13c.; rolls, 9½ to 10c.; pure lard, 7½ to 8c.; compound, 6½ to 6¾c.

**FLOUR, FEED AND MEAL**—Prices for the week show little change, as far as flour is concerned. The feeling seems a little toward an easier market. There is fair business. Oatmeal is firmer, but little change here. Sales are good. Oats seem a little lower. Hay is dull. Quite a demand is noted for barley. Split peas are held rather higher. Cornmeal is, if anything, lower, with large business. Beans are steady. In feed no large quantity is offering. If there is any change in price it is toward lower figures. We quote: Manitoba flour, \$5.70 to \$5.75; best Ontario, \$5.00 to \$5.10; medium, \$4.75

to \$4.80; oatmeal, \$3.70 to \$3.75; cornmeal, \$1.90 to \$2; middlings, \$16 to \$16.50; bran, \$14.50 to \$15.00; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; barley, \$3.10 to \$3.15; round peas, \$1.25; split peas, \$3.25 to \$3.50; yellow eye beans, \$1.75.

### ST. JOHN NOTES.

W. B. Ganong is to take charge of the Windsor Hotel, St. Stephen.

Some fine western cattle have been brought here to supply Christmas trade.

The return from one of the Nova Scotia gold mines for a month's time was a brick weighing 597 ounces, valued at \$5,900.

Wholesale grocers report large Christmas sales, the week before Christmas with many showing the largest shipments of any one week for the year.

The St. John representative of THE CANADIAN GROCER wishes to extend best Christmas wishes to all, and trusts that the better feeling which extends through all Canada is but a pledge of a more successful year.

Our English friends are still a little mixed in regard to the geography of Canada. A notice in The British Trade Review of Dec. 1st reads: "The Allan line will run fortnightly from the Thames to St John's and New Brunswick."

The pork factory at Charlottetown is opening successfully. It was thought it would not get hogs enough, but so far there has been no lack. The factory had as many as 5,000 on hand at one time. One day last week 750 hogs were killed at the factory.

The West India steamer "Duart Castle" brought a fair cargo this week, among which was the following: 40 packages molasses from Trinidad, 150 bags coconuts, 200 bbls. oranges, and 100 boxes ditto. She will have a full outward cargo and besides a large quantity of fish, etc., from here she will take a lot of western goods. These latter have been hitherto going to New York, but the low rates now quoted by the C.P.R. is resulting in a large part of western exports being shipped via St. John.

A prospect of a new move in the lumber export business is noted. There is a de-

mand from France for pulp wood, owing to change in conditions there. The usual supply has been cut off, and, it is thought, the demand can be supplied from here. A trial shipment is to be made.

There was very general regret here when the news of the death of G. H. Clerihew was received. Mr. Clerihew was a general favorite and a most successful salesman, the large business now done here by Nelson, Morris & Co. being largely due to his efforts. THE CANADIAN GROCER joins with his many friends in extending to his family deep sympathy in this the time of their great sorrow.

**FANCY** ♦♦ **MOUNT ROYAL MILLS**  
INDIA BRIGHT  
JAVA  
ROYAL  
JAPAN GLACE  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACE

**D. W. ROSS CO.**  
Agents

**RICES**

### OTHER FIRMS

Are not content with copying our package, but are using the identical words on our labels. Imitation is the sincerest flattery, but do not be deceived, as Meadow Sweet Cheese has the largest sale of any package cheese in England and United States, and the sales in Canada are growing every day.

Sold retail in 10c. packages, and 15 and 20c. pots, allowing 30 per cent. profit to the Grocer.

Write to:

**Meadow Sweet Cheese Co.**

P. O. 11c x 2321, Montreal

For Price List.



# Every Grocer

IN CANADA  
SHOULD  
HAVE THIS

# Cabinet

ON HIS COUNTER.

IT IS A MOST ATTRACTIVE  
ADVERTISEMENT.

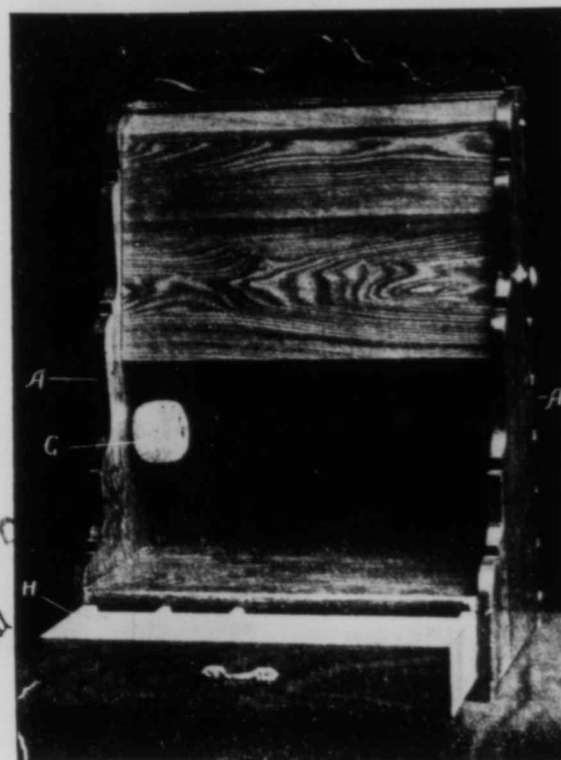


Fig. 1.

With every assorted order of

## 100 Lbs. of MONSOON TEA

we will send the Cabinet.

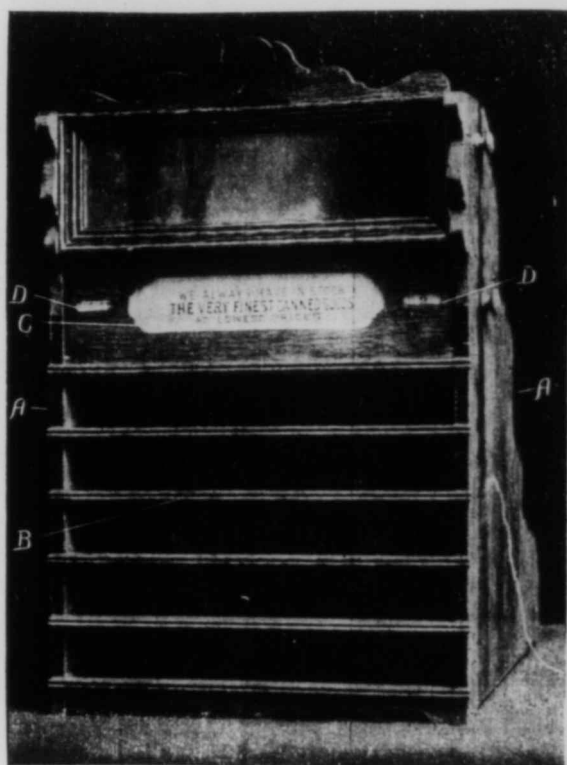


Fig. 2.

FIG. 1 represents a perspective view of the device, looking at it from the back with the cash drawer partly open.

FIG. 2 is a similar view, looking at it from the front.

AA represent the ornamental sides; B the display rack at the front; C the advertising space above the display rack; DD the date spaces at the sides of the advertising space; and at the back of the advertising space is an advertising cylinder; G represents a twine-holder connected to the inner face of one of the ornamental sides AA, and H represents a cash drawer at the bottom of the Cabinet.

## The Monsoon Tea Co.

7 WELLINGTON ST. W. - TORONTO.

RETURNED  
Jan 1998  
J. M.

RETURNED  
Dec 197  
J. M.

**BUSINESS CHANCE.**

TO LEASE, OR WILL SELL, IN THE CITY OF Brandon, Man., the good-will and business of a Jobbing House heretofore being engaged in the Produce, Provision and Fruit lines, and also acting as Manufacturers' Agents for other lines of goods; owing to the prospect of a very large trade in Kootenay and Klondike mining regions west the coming season, this is an excellent chance for anyone who has capital and experience. For full particulars, address P.O. Box 163, Brandon, Man. (53)

**SITUATION WANTED.**

STRICTLY PUNCTUAL, ACCURATE AND UPRIGHT young man wishes position of some kind; experienced in groceries. Communicate with his last employer, Jno. T. Graves, Boissevain. (2)

**THE MANITOBA  
PRODUCE AND COMMISSION COY.  
WINNIPEG, MAN.**

Wholesale Dealers  
**PROVISIONS OF ALL KINDS**  
Consignment Solicited.

**THE  
Oakville Basket Co.**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

**OAKVILLE, ONT.**

A WORD TO

**Canadian Exporters**

The undersigned, having a first-class connection of many years standing, with wholesale grocers, drysalters, confectioners, hardware merchants, ironmongers, and brush-makers, desire to secure sole agencies for Scotland and Ireland for...

**Canadian Produce  
of all sorts**

and invite correspondence from Canadian produce dealers, packers and manufacturers, who are in a position to export goods.

**PARTICULARLY WANTED**—A first-class agency for CARPET BROOMS, for the sale of which, amongst wholesale buyers, our connection is exceptionally good.

**LINDSAY & CAMPBELL**

**GLASGOW, Scotland**

REFERENCE—  
The Clydesdale Bank, Limited  
Carlton Place, Glasgow.

*The Dry Goods Review*



**T**ELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers. . . . .

**CLUBBING RATES**

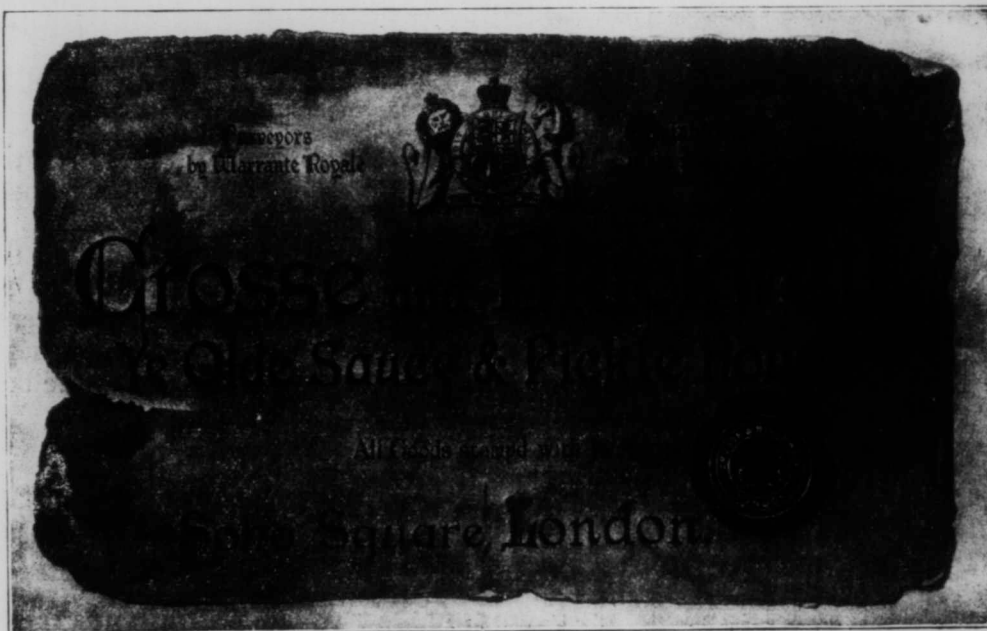
The Dry Goods Review and  
The Canadian Grocer **\$3.00**

Send for Samples.

**THE DRY GOODS REVIEW**

TORONTO . . . .

. . . . MONTREAL



**C. E. Colson**

**Montreal**







## We're growing famous

for our Condensed Milk, and no wonder either, because we use only the best milk, manufactured by the latest and most approved machinery, and turn out nothing but the very best on the market.

**The Canada Milk Condensing Co., Limited,**  
Antigonish, N. S.

### THE DOMINION BANK

Capital (paid-up).....\$1,500,000  
Reserve Fund..... 1,500,000

#### DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE. EDWARD LEADLEY.	W. R. BROCK. WILMOT D. MATTHEWS.
E. B. OSLER, M.P. Vice-President.	A. W. AUSTIN.	

HEAD OFFICE TORONTO

#### AGENCIES

Pelleville Brampton	Cobourg Guelph	Lindsay Napance	Orillia Oshawa
Scarforth	Uxbridge	Whitby	Winnipeg

TORONTO—Dundas street, corner Queen.  
" Market, corner King and Jarvis street.  
" Queen street, corner Esther street.  
" Sherbourne street, corner Queen.  
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.

Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General Manager.

Have you tried

U  
D  
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E  
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A

TEA

Unsurpassed Value.

If not, why not?

**George Foster & Sons**  
BRANTFORD, ONT.

### Do you sell Sterling Pickles ?

If you do your customers get a thoroughly good pickle at a low price.

**ONIONS, CAULIFLOWER,  
CUCUMBERS, MIXED, CHOW.**

All in neat bottles suitable for family trade.

Write for prices to

**T. A. LYTLE & CO.**  
Vinegar Manufacturers, TORONTO

## A CARLOAD

"VAN CAMP'S"

Pure Tomato Catsup  
(in cartons)

Boston Baked  
Pork and Beans (with Tomato Sauce)  
Macaroni and Cheese  
Cartoon Macaroni

Now arriving.

Quality unequalled, prices low.

**WARREN BROS. & CO.**

Wholesale Agents, TORONTO.

## Extra Choice

Hams Bacon  
Pure Lard  
Mess Pork

**PARK, BLACKWELL & CO., Limited**

Pork and Beef Packers,  
TORONTO

## PRUNES

NEW "SPHINX"

"A," "B" and "W."

Just arriving.

**PERKINS, INCE & Co.**

TORONTO.

The  
**EIGHTEEN  
NINETY  
SEVEN  
FAVORITE**



"Since upwards a Quarter Century, we have used your exquisite Coffee Blends and won't use any other."—Extract.

BUY  
**Ivory Bar  
Soap**

THE BEST MADE

# A MERRY CHRISTMAS TO ALL

A good advice may be an acceptable Christmas gift, and possibly, in time, a very valuable one.

Have you realized the situation of the apple market ? . . . .

If you have not, this mention alone should be for you all a revelation . . .

You are no doubt aware how short the last crop was as compared with the previous one . . . . .

You know the value of green apples to-day, and their poor quality . . . . .

You know that the total shipments to date from Canada and the United States are 582,536 barrels, compared with 2,095,737 up to the same date last year.

You know that the last cable information from Liverpool was that the English market showed a strong demand and that no Canadian fruit was offered, all previous shipments having been absorbed. The same cablegram stated: "With limited quantities for export, continued good prices are looked for after the New Year."

You know that there can be no substitute for the Traditional Apple Pie. You know that to see the next apple crop you must live nine or ten months more . . . . .

You know that the people of this country must have apples . . . .

You know that most foreign countries look to Canada for their apple requirements . . . . .

Canada is the only source of supply for the world's apple requirements . . . . .



months more . . . . .

You know that the people of this country must have apples . . . . .

You know that most foreign countries look to Canada for their apple requirements . . . . .

You know that the tres recherche Canadian apples can be had only in Canada . . . . .

You know that the green apple stock available is already very small and prices are steadily rising in consequence.

You know that the next best thing to green apples are **Dried Apples, Evaporated Apples**, and last but not least **Canned Apples** . . . . .

You know that **Dried Apples, Evaporated Apples** and **Canned Apples** are now relatively cheap . . . . .

But . . . do you know if they will remain at the actual figures very long ? . . . . .

Are the above observations conclusive enough to induce you to buy promptly ? . . . . .

Have we sufficiently defined the situation to convince you that buying now any kind of **Preserved Apples** would be a good purchase ? . . . . .

That is our opinion . . . . .

The very few of our Customers and friends who had not the good fortune to purchase their year's supply of **Tomatoes, Corn** and **Peas** at the lowest point of the market are those who did not follow our advices.

---

**HUDON, HEBERT & CIE.**  
**MONTREAL**

**QUEBEC BOARD OF TRADE.**

AT the annual meeting of the Quebec Board of Trade the only business of importance transacted was the adoption of the report, which covered exhaustively the year's work.

Certain mineral oils are found to be in serious competition with Canadian fish oils for many purposes, as is also Newfoundland fish oil. The board favors a maintenance of the duties upon the former, and the imposition of an import tax of 20 per cent. upon the latter.

The question of having a bankruptcy law framed for the Dominion is very favorably looked upon.

The hope is expressed that the Quebec and Parry Sound Railway will be pushed to completion, as the saving of many hundred miles which this route effects will have a good influence on trade to the Atlantic.

The new board building is also noticed, and on the subject of membership it is reported that 60 new members came in last year, making in all 201 at present. A total of from 500 to 600 is looked for in the near future.

At the election of officers Hon. R. R. Dobell was put in nomination by his friends for a third term of the presidency of the board, but was defeated on a division of 43 votes for Mr. Dupre and 23 for the Hon. R. R. Dobell. The other officers were elected as follows: First vice-president, M. Joseph; second do., George Tanguay; secretary, N. Le Vasseur; treasurer, James Brodie. Board of Arbitration, Messrs. F. H. Andrews, jr., F. X. Berlinguet, John Breakey, Wm. Brodie, Geo. T. Davie, Felix Gourdeau, G. Le Moine, Wm. Macpherson, J. E. Martineau, J. C. McLimont, Narcisse Rioux, George E. Tanguay. Council,

Messrs. F. H. Andrews, jr., Rodolphe Audette, P. J. Bazin, F. X. Berlinguet, N. Rioux, D. Arcand, Victor Chateauvert, E. B. Garneau, Jos. Gauthier, Arthur Paquet, C. E. Roy, E. G. Scott, Hon. R. R. Dobell.

**TRAVELER GOWANLOCK'S RACE.**

A few years ago, writes Tom Swalwell in a daily paper, Mr. Robert Gowanlock, who is one of the oldest and most esteemed men on the road to-day, and another grocery man both got telegrams at Meaford from the firms they represented to get to Owen Sound without delay, a customer there wanted a carload of stuff to ship up the lakes. They both agreed to hire a rig and drive over together in the morning and divide the order between them. Next morning Robert had a customer to see in Meaford, which delayed him about twenty minutes. While booking the order he was a good deal surprised to see his opposition friend drive past at a three-minute clip, on his 20-mile journey to the Sound. Mr. Robert was staggered for a moment. "Ah, that's the little game, is it?" He pulled himself together and made for the hotel, rang up the livery and ordered the fastest thing that stood on four legs that was in the barn; right away quick; not a moment to lose. While the rig was being brought round "the old hand" rang up Owen Soune and told his customer he would be with him in a couple of hours and to get the list ready. It was a case of "catch-as-catch-can." The young traveler in front had a covered rig, so could not tell what was going, or, rather, coming, on behind. At the halfway Robert knew he had his man well in hand, but he lay low, and kept behind until within a mile of the town, when he pulled off the

gravel and went helter-skelter down a side-road, on the full run. He got into the hotel the back way, registered, and off he went to book his order. When the younger traveler drove up to the hotel a few minutes later and looked at the register he saw that well-known signature, "R. W. Gowanlock, Toronto." It froze his blood. He turned deathly pale, and gasped: "Colonel, who signed Mr. Gowanlock's name here?"

"He signed it himself, sir."

"But that's impossible. I left him in Meaford a little over two hours ago."

"I don't know anything about that. He signed the register and went down street, sir."

Alas, "the old un" had been too quick for the young traveler, whose journey was in vain, for Robert booked the entire order. Then he rang up Toronto, telephoned the order to the firm. That was the quickest thing on record.

**TRAVELERS' MUTUAL BENEFIT.**

The Commercial Travelers' Mutual Benefit Society elected the following officers on Saturday by acclamation: President, Henry Goodman; vice-president, S. R. Wickett; treasurer, Warring Kennedy. Nominated as Toronto trustees, four to be elected: J. A. Ross, H. Lamont, D. A. Rose, J. Knox, J. T. B. Lee, W. F. Smith, Joseph Devaney, G. E. Bradshaw.

**TORONTO CITY TRAVELERS.**

The City Travelers' Association held its election of officers last Friday evening, at which the following were appointed for the ensuing year:

President—G. B. Curran (acclamation).  
1st Vice-President—W. J. Parks (acclamation).  
2nd Vice-President—J. W. King.  
Chaplain—E. Davis.  
Treasurer—James Mortimer (re-elected).  
Secretary—Jerry Burns (re-elected).

## A Leading Firm's Opinion



"Perfection having been attained in a food product entirely Canadian, we do but common justice in giving our unqualified recommendation to **MacLAREN'S IMPERIAL CHEESE**, and acknowledging the pleasure it gives us to sell so largely, and to annually increase our sales of a domestic article the excellence of which renders it a standard by which similar products must be judged."

(Signed)

**MICHIE & CO.**

Toronto.





**NOT OUR PRIZE**

But Mrs. Rice's

who obtained 1st Prize at the Montreal 1897 Exhibition for home-made cake, which was partly made of,

and entirely covered with  
**"WHITE MOSS" COCOANUT**

As it assisted her in securing 1st Prize, so will it assist you to secure and retain the best class of customers.

Write us for samples.

**CANADIAN COCOANUT CO.**  
Montreal

**FOR SALE.** Boxes Choice Smoked Herrings and Half-Barrels Herrings - Choice Prime Beans, Evaporated Apples.  
Apply **JAS. R. SHIELDS & CO.**  
Board of Trade, TORONTO



**DEWAR'S FAMOUS SCOTCH**

can be had from

Geo. J. Foy  
R. H. Howard & Co.  
Perkins, Ince & Co.  
Adams & Burns

and all... first-class houses.

**GENERAL MERCHANTS**

and other Dealers who are regular subscribers to THE CANADIAN GROCER wishing copies of:

- The Canadian Hardware and Metal Merchant.
- The Canadian Dry Goods Review.
- The Bookseller and Stationer.
- The Paper and Pulp News.
- The Canadian Printer and Publisher.
- Plumbing and Steamfitting.

May have a single copy of them sent free at any time they wish to consult the advertising columns. Special clubbing rates on application.

**MacLean Publishing Co., Limited**  
Montreal : : Toronto

Do  
you keep

**MONSOON**

**INDO-CEYLON  
TEA?**

It shows a good profit, makes attractive shelf goods, and, above all, pleases your customers.

**GRIMBLE'S** English Malt  
Six **GOLD** Medals **VINEGAR**  
**GRIMBLE & CO., Limited., LONDON, N.W. ENG.**

**SALT**

We are always fully stocked with Salt for Butter, Cheese, Table and general use. Send a card for prices or samples.

**VERRET, STEWART & CO., Montreal - Quebec.**

**Curling Brooms**

It will pay any Grocer and EVERY Grocer to sell Boeckh's Bamboo-Handled Curling Brooms, because of the satisfaction they will give to customers. The extreme lightness and great strength of the Bamboo Handle, and the clean, durable, free-of-seed brush, renders them practically indestructible. Book about our Brooms and Brushes—free.

Agencies at Montreal, Winnipeg, Vancouver, Halifax and Glasgow, Scot.: W.R. Wilson, 39 Hope Street.

**Chas. Boeckh & Sons, Mrs. Toronto, Ont.**

THE BEST IS THE CHEAPEST

THE LEADING AND POPULAR DESSERT

**"Minute Tapioca"**

OR SIXTY SECONDS REGISTERED '94.

NO SOAKING REQUIRED

DELICIOUS NOURISHING

Prepared Only by **WHITMAN GROCERY CO.**

ORANGE, MASS.

ASK YOUR GROCER FOR MINUTE TAPIOCA, AND TAKE NO OTHER ONCE USED ALWAYS USED.



**AN AUTOMATIC SELLING MACHINE ...**

To sell —

**Adams' Tutti Frutti**

For full particulars, apply ...

**Globe Automatic Selling Co.**

13 Jarvis Street. - TORONTO, ONT.

FOUND  
AT  
LAST

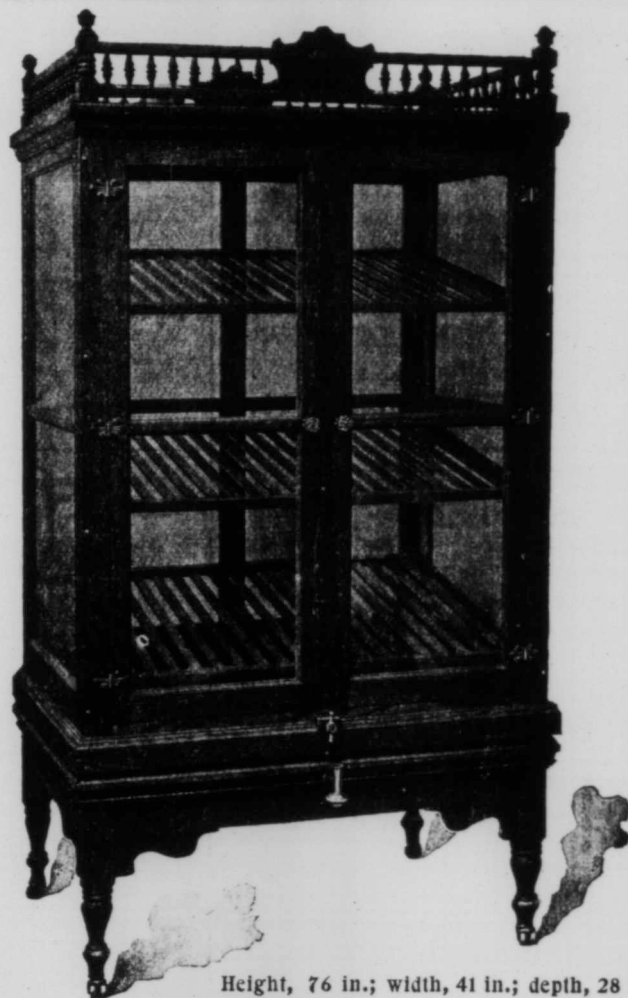
THE ...  
"PRAESERVO"  
CASE

A  
Perfect Cabinet  
for

RAISINS  
PRUNES  
CURRANTS  
EVAPORATED  
FRUITS  
Etc., Etc.

No shrinkage  
No drying up  
No loss in weight

Fruit kept  
Moist and Fresh  
always.



Height, 76 in.; width, 41 in.; depth, 28 in.

Write us for Descriptive Catalogue.

ARTHUR P. TIPPET & CO., MONTREAL

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**R**UTHERFORD, MARSHALL & CO. are open to purchase any quantity of dried apples at outside prices for cash.

"Enameline," it satisfies customers.

Brand's "A1" sauce is selling well with the Davidson & Hay, Limited.

Warren Bros. & Co. are showing some good values in Rio coffee.

Perkins, Ince & Co. have received their second shipment of new season's dates.

The Davidson & Hay, Limited, offer Malaga fruit at close prices to clear.

D. Gunn, Bros. & Co. report that collections have been much better this fall than usual.

McWilliam & Everist received this week a car of Tangarine and a car of Mexican oranges.

Perkins, Ince & Co. have a shipment of Young Hyson teas just arriving ex Empress of India.

Complete stock of Labrador and No. 1 split herrings (barrels and half-barrels) and

codfish (quintals, cases and 1-lb. blocks), and choice boneless fish, with the Davidson & Hay, Limited; close prices.

"Golden Tip" Ceylon Pekoe in half-chests and boxes, is in store with the Eby, Blain Co., Limited.

The Davidson & Hay, Limited, are showing a fine sample of evaporated apricots in 50-lb. cases at a low price.

A large stock of imported Dutch granulated sugar in 100 lb. bags has been received by the Eby, Blain Co., Limited.

Warren Bros. & Co. are in receipt of a shipment of Van Camp's catsup, pork and beans, and macaroni and cheese.

Crushed Java and Mocha coffee is a specialty with the Eby, Blain Co., Limited, who also supply it ground when required.

W. H. Gillard & Co. report a largely increased sale during the year just closing for their "Diamond" baking powder.

The Eby, Blain Co., Limited, report that their pure fruit jams and Seville marmalade in pails and glass are rapidly selling.

Rutherford, Marshall & Co. are exporting creamery butter in boxes. They have a good demand both in packages and in pound prints.

"Our sales of Christmas goods during the season now closing have been most gratifying, and in order to make a clean sweep of the balance now in stock we will

make prices very interesting to buyers the coming week," say the Eby, Blain Co., Limited.

D. Gunn, Bros. & Co. report a good Christmas trade for their different lines of meats, especially hams and breakfast bacon.

W. H. Gillard & Co. have some fine lines of Ceylons which are having a large run with the trade who have had an opportunity of testing and comparing style and liquor.

Hugh Walker & Son, Guelph, have received one car fancy California navel oranges, one car Floridas, one car Jamaicas, and one car Valencias; all sizes, and extra quality.

The Dawson Commission Co., Limited, received this week a car of Messina lemons, which, they state, are the best placed on the market this year; they also received a car of Mexicans and a car of navel oranges.

As usual, Lucas, Steele & Bristol's men will be off the road during the Christmas season. Should you run out of any odds and ends the firm will be pleased to hear from you by mail or phone. Personal care is given to such orders, and they will be shipped same day as received.

**General Store  
Business FOR SALE**

Stock about \$4,000. Well assorted staple goods. Terms to suit. Expiration of partnership. For particulars, address—

MAHON & ROSS - DOUGLAS, MAN. (53)



LAPORTE, MARTIN & CIE.

IMPORTERS AND WHOLESALE GROCERS

Agents in Canada for

"Princess Louise" Japan Tea.

"Victoria" Japan Tea

"P. Richard's" Brandy.

"Mitchell's" Whiskeys

72 to 78 St. Peter Street, MONTREAL

BRUNNER, MOND & CO.'S



Bicarbonate of Soda

BEST IN THE MARKET

Soda Crystals

Concentrated Sal Soda

Caustic Soda

Bleaching Powder

Pure Alkali

WINN & HOLLAND  
MONTREAL

SOLE AGENTS  
FOR CANADA

PUREST THAT  
CAN BE MADE

GREETINGS

We have offered you many good things during the past year, but none were offered as heartily as our best wishes for a Merry Xmas and a Prosperous New Year.

L. CHAPUT, FILS & CIE.  
MONTREAL

See us next week in our Annual Tea Ad.

### CLIMBING OVER THE PASS.

THE route over the mountains is championed by Joseph Ladue, the founder of Dawson City, who has been in the gold region for several years and possesses large interests there. He has written a book about the whole question.\* He thinks the traveler should go across the continent by railway and then by steamer up the Pacific Coast to Juneau, Alaska, and on to Dawson City by the pass and water ways. On arriving at the port on the Pacific Coast from which the gold-seeker intends to take passage for Juneau he ought to have at least \$500 (£100) for the purchase of outfit and supplies. The best time to start is about March 15 on this route. From Juneau the traveler journeys to Dyea by steamboat, a distance of 100 miles. At Dyea the outfit is packed to the foot of Taiya Pass. The length of this to its summit is 15 miles. From the summit to Lake Lindeman is 8 miles. At Lake Lindeman a boat is made from the materials in the outfit and the timber found by the lakeside. The lake is five miles long, and at the foot of it everything has to be portaged to Lake Bennet, less than a mile distant. Says Mr. Ladue: "Lake Bennet is 28 miles long, and while going through this lake the traveler crosses the boundary between British Columbia and the Northwest Territories (all British, of course). After going down Lake Bennet the traveler comes to Cariboo crossing, about four miles long, which takes him to Lake Tagish, twenty miles in length. After leaving Tagish he finds himself in Mud or Marsh Lake, 24 miles long, then into the Lynx River, on which he continues for 27 miles, until he comes to Miles Canyon, five-eighths of a mile long.

"Immediately on leaving Miles Canyon he has three miles of what is called bad river work, which, while not hazardous, is dangerous from the swift current and being very rocky. Great care has to be taken in going down this part of the river. He now finds himself in White Horse Canyon,

\*"Klondyke Facts." By Joseph Ladue; 50c. John Lovell & Co., Montreal.

the rapids of which are three-eighths of a mile in length, and one of the most dangerous places on the trip. A man is here guarded by a sign 'Keep a good look out.' No stranger or novice should try to run the White Horse Rapids alone in a boat. He should let his boat drop down the river guided by a rope, with which he has provided himself in his outfit, and which should be 150 feet long. It would be better if the traveler should portage here, the miners having constructed a portage road on the west side and put down rollerways in some places, on which they roll their boats over. They have also made some windlasses, with which they haul their boat up the hill till they are at the foot of

all this time taking him down at the rate of five miles an hour. Of course, in the canyons it is very much swifter.

"The Little Salmon River takes him to Five Finger Rapids, a distance of 120 miles. In the Five Finger Rapids the voyage should be made on the right side of the river, going with the current. These rapids are considered safe by careful management, but the novice will have already had sufficient experience in guiding his boat before reaching them. From Five Finger Rapids the traveler goes six miles below, down the Lewis, to the Rink Rapids. On going through the Rink Rapids, he continues on the Lewis River to Fort Selkirk, the trading post of Harper & Ladue, where the Pelly and Lewis, at their junction, form the headwaters of the Yukon. You are now at the head of the Yukon River and the worst part of your trip is over. You now com-



This is the forest primeval. The murmuring pines and the hemlock  
Stand like Druids of old, with voices sad and prophetic,  
Stand like harpers hoar, with beards that rest on their bosoms.

the canyon. The White Horse Canyon is very rocky and dangerous and the current extremely swift. After leaving the White Horse Canyon he goes down the river to the head of Lake Labarge, a distance of 14 miles. He can sit down and steer with the current, as he is going down the stream all the way. It is for this reason that in returning from the diggings he should take another route, of which he will get full particulars before leaving Dawson: therefore I do not take the time to give a full description of the return trip via the Yukon to St. Michael. He now goes through Lake Labarge—for 31 miles—till he strikes the Lewis River, this taking him down to Hootalinqua. He is now in the Lewis River, which takes him for 25 miles to Big Salmon River, the current

mence to go down the Yukon, and, after a trip of 98 miles, you are in the White River. You keep on the White River for 10 miles, to the Stewart River, and then 25 miles to Fort Ogilvie. You are now only 40 miles from Dawson City."

This rapid trip (on paper) sounds simple enough. But in reality it is a hard and perilous journey. The Taiya Pass, one traveler says, is not a "pass" at all, but a straight climb over the mountains. The incline he puts at an angle of 55 deg., and this, with fifty pounds or so of goods upon the back, is a pretty tough struggle for a strong man. In May the summit was covered with snow, and the trail in some places, besides being a steep descent, sometimes compels the traveler to go through water and slush two or three feet deep.



PRICE  
\$50.



No. 301 1-2 National Cash Register.

## WHEN BUYING A CASH REGISTER

Bear in Mind the Following  
Facts:

PRICE  
\$60.



No. 302 National Cash Register.

1. The National Cash Register Company is the original manufacturer of cash registers, and has been in the business ten years longer than any other company. Its guaranty is therefore good.
2. Over ONE HUNDRED AND SIXTY companies have tried the cash register business within the past ten years and have FAILED, with great losses. Other guaranties are therefore doubtful.
3. The National Cash Register Company makes nothing but cash and autographic registers, hence it gives more attention to turning out perfect machines, with constant improvements.
4. The National Cash Register Company makes over ninety different styles and sizes of registers, ranging in price from \$8 to \$375. It can suit not only the needs but also the pocketbook of every merchant.
5. It is impossible for a company just entering the business to make as perfect machines at as low prices as "The National." It took The National Cash Register Company fifteen years to attain to its present standard of excellence.
6. Over 130,000 merchants in all parts of the world are using National Cash Registers. They will testify to their superiority.
7. The National Cash Register Company delivers its registers in Canada duty free, so that they can be bought as cheaply in Canada as at the factory at Dayton, Ohio.

If you do not regularly receive a copy of "THE NATIONAL CASH REGISTER," published by The National Cash Register Company and sent to over 500,000 merchants throughout the United States and Canada, free of cost to the merchants, please send your name and address to any of the offices of the company, and it will be sent to you. This journal contains articles on business systems, attractive show-window displays, advertising, hints to clerks, etc.

PRICE  
\$60.



No. 321 1-2 National Cash Register.

Send a postal card to any of the offices of the company named below, and one of its salesmen will call and explain the registers and their systems. The National Cash Register Company, 6 Rossin Block, W. King Street, Toronto; 1685 Notre Dame Street, Montreal; Winnipeg, Manitoba; and Vancouver, B. C.

PRICE  
\$70.



No. 322 National Cash Register.

**BUSINESS CHANGES.**

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**H**AMPTON & CO., general merchants, Mount Forest, Ont., have assigned to J. W. Lawrence, Toronto.

D. McIntosh, general merchant, Dauphin, Man., has assigned.

Frs. Lemieux, general merchant, Buckland, Que., has assigned.

Patrick Molloy, grocer, St. John, Nfld., has been declared insolvent.

K. W. Reimer, jr., general merchant, Steinbach, Man., has assigned.

R. E. Porritt, general merchant, Milton, Ont., has assigned to C. S. Scott.

Levi Kert, general merchant, Calumet, Que., is offering 40c. on the dollar.

J. H. Armeur, general merchant, Commercial Cross, P.E.I., has assigned.

Pierre Gilenas, general merchant, St. Alexis Des Monts, Que., has assigned.

McIntosh & Hosegood, general merchants, Dauphin, Man., have assigned.

Philibert Gagnon, general merchant, Grand Baie, Que., is offering 50c. on the dollar.

John J. Hennessey, general merchant and fish dealer, Harbor Grace, Nfld., has assigned.

John Tyne, general merchant, Chelmsford, Ont., has assigned to J. H. Clary, Sudbury.

McMurtry Bros., general merchants, Midland, Ont., have assigned to E. R. C. Clarkson, Toronto, and their stock has been sold.

Edward Paquette, general merchant, Nairn Station, Ont., has assigned to T. A. Ouillet, Sudbury, Ont., and a meeting of the creditors will be held on the 28th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Morrow & Ewing, commission tea merchants, Montreal, have dissolved.

Dalton Bros. have succeeded M. P. Dalton, general merchant, Bloomfield, P.E.I.

The Montreal Fruit Exchange has dissolved, and James F. McLean will continue, with style unchanged.

J. A. Healey & Co., grocers and hardware dealers, Moose Jaw, Man., have dissolved. J. A. Healey continues.

Ulderic Lajoie and Jean B. Achim have registered as proprietors of the firm South, Achim & Lajoie, grocers, Montreal.

Francois X. Racicot and Jos. L. Racicot have registered as proprietors of the grocery firm J. L. Racicot & Co., Montreal.

SALES MADE AND PENDING.

Wm. Gilmour, tobacconist, Montreal, has sold out.

The assets of O. Themens, grocer, Montreal, are to be sold.

Andrew Semple, M.P., has sold his flour

Sells at a good profit.  
Suits everybody who tries it.  
Sales readily duplicated.

Clark's . . .  
Sliced Smoked Beef

1's, Key opener, retail at 25c., ½'s at 15c.

**Gilt Edge Orange Marmalade**

NOW IN STOCK WITH

**THOMAS UPTON & CO.**

Hamilton, Ont.

ALSO FULL LINE OF

**Gilt Edge Jams and Jellies**

ASK YOUR WHOLESALE HOUSE FOR THEM

mill in Fergus, Ont., to James Wilson, of Monkland, for \$5,000.

F. A. Donaghy, grocer, Fordwich, Ont., has sold out to — Nichol.

The assets of J. R. McDonald, grocer, Montreal, have been sold.

T. H. Liddon, grocer, etc., Ridgeway, Ont., has sold out to George Paine.

Herbert Howe, tobacconist, St. John, N.B., has sold out to Fred C. Sherrard.

The stock of Matte Odilon, grocer, Quebec, has been sold at 75c. on the dollar.

G. H. McLachlan, confectioner, Watford, Ont., has sold out to T. Goodhand.

The stock of F. V. Juneau, grocer, Quebec, has been sold at 72¼c. on the dollar.

The stock of E. McGee, general merchant, Rimouski, Que., has been sold at 55c. on the dollar.

The assets of Edward Duckett, general merchant, St. Gregoire, Que., were sold at 38c. on the dollar.

The stock of J. G. Trahan, general merchant, St. Hyacinthe, Que., has been sold at 62½c. on the dollar.

The assets of Joseph Lelang, general merchant, Killaloe, Ont., will be sold by auction on the 27th inst.

CHANGES.

Thos. Dwyer has started business as tobacconist in Montreal.

J. D. Murphy, jr., is opening out in business as grocer in Dartmouth, N.S.

The London Biscuit and Confectionery Co., Limited, have obtained a charter.

Cecil Claire Ouillette, wife of J. A. M. Cyr, has registered as proprietor of a grocery business in Montreal.

FIRES.

Esther Milens, grocer, etc., Wheatley, Ont., has been burnt out.

F. P. Reid & Co., wholesale grocers, Moncton, N.B., have been burnt out.

DEATHS.

Joseph C. Arsenault, of J. C. Arsenault & Son, general merchant, Wellington, P.E.I., is dead.

**WATCH FOR THIS MAN.**

A man about five feet six inches tall, slight build, medium dark hair, sandy mustache, apparently 35 or 40 years of age, using various names, is again calling on the grocery trade and falsely representing himself as a salesman of T. Kingsford & Son, Oswego, N.Y., manufacturers of Kingsford's Oswego starch.

He solicits orders at prices much below their regular list and frequently requests merchants to endorse or cash drafts upon the firm for expense money. He exhibits false letters purporting to be written by T. Kingsford & Son, authorizing such drafts, together with spurious business cards, letterheads, order blanks, and other stationery. All persons are warned against giving orders for Oswego starch to this person, or endorsing or cashing drafts drawn by him upon T. Kingsford & Son for any purpose.

**PORCELAIN-LINED TINS.**

Porcelain-lined tins are one of the newest inventions for packing salmon in on the market. They have been used by a reliable firm for some time. They say that they have no equal for preserving the fish. It is only a matter of time when the public will find this out. They will then appreciate the fact that the possibility of metallic corrosion is obviated by the use of porcelain jars. They then will insist upon having their salmon packed in this and no other way. By this method the fish does not come in contact with the tin at all, and provided only it be fresh when packed, it must necessarily remain so when cooked.

There is no reason why other goods cannot be put up in the same kind of jars.



CEYLON and INDIA

send

Christmas Greetings

to their

loyal friends

The tea drinkers of the world.

...The best teas

...The purest teas

...The healthiest teas

come from

Ceylon and India



# Business is improving all along the line

GOLD CAN BE MADE AT HOME, IN YOUR DAILY SALES — WITH THE RIGHT GOODS. . . .

## KEEN'S D.S.F. MUSTARD

is of the same standard as the . . . . .

### BRITISH GOLD SOVEREIGN

The legal gold tender of the world.

# CURRENT MARKET QUOTATIONS

Toronto, Dec. 23, 1897.

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

#### BAKING POWDER.

PURE GOLD.	
5 lb. cans, 1 doz. in case.....	19 80
4 lb. cans, 1 doz. in case.....	16 00
2 1/2 lb. cans, 1 and 2 doz. in case.....	10 50
16 oz. cans, 1, 2 and 4 doz. in case.....	4 60
12 oz. cans, 2 and 4 doz. in case.....	3 60
8 oz. cans, 2 and 4 doz. in case.....	2 40
6 oz. cans, 2 and 4 doz. in case.....	1 80
4oz. cans, 4 and 6 doz. in case.....	1 25
10 cent can.....	0 90

Cook's Friend—	
Size 1, in 2 and 4 doz. boxes.....	\$ 2 40
" 10, in 4 doz. boxes.....	2 10
" 2, in 6 ".....	80
" 12, in 6 ".....	70
" 3, in 4 ".....	45

Pound tins, 3 doz. in case.....	3 00
oz. tins, 3 ".....	2 40
oz. tins, 4 ".....	1 10
lb. tins, 1/2 ".....	14 00

Diamond—	
1 lb. tins, 2 doz. in case.....	per doz. 1 20
1/2 lb. tins, 3 ".....	90
1/4 lb. tins, 4 ".....	60

MAPLE LEAF BAKING POWDER.	
1/2 lb. glass jars.....	\$1 25
1 lb. glass jars.....	2 00
1 lb. sealer jars.....	2 25

THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases.....	per doz. \$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases.....	1 25
1 lb. tins, 2 to 4 doz. cases.....	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases.....	0 55
1/2 lb. tins, 4 to 6 doz. cases.....	0 80
1 lb. tins, 2 to 4 doz. cases.....	1 15
English Cream, glass tumblers.....	0 75
1/2 lb. jellies.....	1 25
1/2 lb. jellies.....	2 25
1/2 lb. Crown sealers.....	2 25

BLACKING.	
P. G. FRENCH BLACKING.....	per gross
1/4 No. 4.....	\$4 00
1/4 No. 6.....	4 50
1/4 No. 8.....	7 25
1/4 No. 10.....	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases.....	\$9 00
No. 2 Spanish ".....	3 60
No. 3 ".....	4 50
No. 5 ".....	7 20
No. 10 ".....	9 00
Yucan Oil Blacking, 1 doz. cases, liquid.....	2 00

New York Dressing, 1 doz. cases.....	per doz. 0 75
Spanish Satin Gloss, ".....	1 00
Crescent Ladies' Dressing, 1 doz. cases.....	1 75
Spanish Glycerine Oil Dressing.....	2 00

BERRY'S ENGLISH BLACKING.	
No. 1 Bronze Tins, per gross.....	\$ 2 60
No. 2 Bronze Tins, per gross.....	3 40
" 3 ".....	5 60
" 4 ".....	10 00
" 1 Enamelled Tins ".....	2 50
" 2 ".....	3 75
" 3 ".....	4 00
" 4 ".....	4 50

THE ALPHA CHEMICAL CO.	
Shoe Dressing— in 1/4 gross cases. Per Gross.....	\$ 22 00
French Oil in 3 doz. cases.....	22 00
Reliable Shoe Dressing.....	9 00
Ecliptic Combination tan.....	12 00
Moody's Ox Blood.....	12 00
" Chocolate.....	12 00
Alpha Chemical Co. French Castor Oil.....	9 00
Alpha Chemical Co. Refined Sweet Oil.....	9 00
Alpha Chemical Co. Turpentine.....	7 80
Moody's Non-Corrosive Inks.....	4 50

Shoe Blacking— in 1/4 gross cases.....	9 00
Reliable French Blacking, No. 5.....	4 50
" No. 2.....	4 50
United Service Blacking No. 4.....	8 00
United Service Blacking No. 1.....	4 25
Patent Leather Polish No. 1 1/2.....	9 00
Waterproof Dubbin No. 4.....	9 00
Alpha Metal Polish No. 2.....	9 00

Patent Stove Polish—	
Sunlight Lead Bar.....	4 25
Packed in 1/4 gross cases.....	10 80
Sunlight Liquid, Moody's Black Lead.....	25
1/2 gross case Reliable Stove Pipe Varnish.....	12
1/4 gross cases, 6-oz. bottles Quickshine Pipe Varnish.....	12
1/4 gross cases, pressed top tins.....	

Stove Polish—	
Quickshine Polish.....	per gross 9 00
Reliable Paste.....	6 00
Electric Crown Paste.....	8 00
Electric Crown Lead Bar.....	7 80

STOVE POLISH.	
THE F. F. DALLEY CO. Per gross	
Gem Stove Polish, 1/4 gross cases.....	\$9 00
per doz Stovepipe Varnish, 4 oz. bottles.....	1 00
6 oz. bottles.....	1 25
Boston Brunswick Black, 8 oz. bottles.....	1 75

Small text at the bottom left of the page, likely a printer's mark or additional contact information.





Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER, Toronto or Montreal.

THE "DIAMOND" OIL BLACKING

TRADE MARK



Is specially prepared for the people, recommending itself. It has been acknowledged for years the best kind, as it preserves and imparts to leather a brilliant jet black polish. It has numerous imitators, but continues to outshine them all. Ask for the original, and see you get it.

Diamond Oil Liquid Blacking. Black and White Cream for Kid Boots. Tan Polish for Brown Boots. Diamond Oil Gloss for Kid Boots. Patent Leather Varnish and Stove Varnish. Harness-Blacking and Metal Polish.

W. BERRY, - MANCHESTER.

Send for samples and quotations to

R. E. Boyd & Co. ST. JAMES STREET Montreal

COWAN'S

- Hygienic and Perfection and Cocoa Essence
- Queen's Dessert Royal Navy and Perfection
- Chocolate Pink White Lemon Color
- Cocoas
- Chocolates
- Icings

Cowan's Famous Blend Coffee is perfection in strength and flavor

THE COWAN CO. LIMITED TORONTO

THE MOST NUTRITIOUS COCOA.

EPPS'S COCOA

GRATEFUL-COMFORTING

In labelled Tins. 14 lb Boxes.

Special Agent for the entire Dominion, O. E. COLSON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

Butter Pots

GOOD FOR



40 YEARS

HART BROS. & LAZIER

Stoneware Manufacturers.

Belleville, Ont.

Mail Orders promptly filled.



ASK FOR

MOTT'S



Always the Same. The Best on the Market.

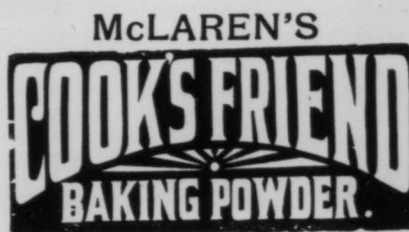
Have you got it in stock?

Chard, Jackson & Co.

Agents for the Dominion

10 Lemoine St. MONTREAL

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

CADBURY'S.		per doz	
Frank Magor & Co., Agents.			
Cocoa essence, 3 oz. packages	\$1 65		
	per lb		
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40		
Rock Chocolate, loose	0 40		
" 1-lb. tins	0 42 1/2		
Cocoa Nibs, 11-lb. tins	0 35		
TODD HUNTER, MITCHELL & CO.'S.		per lb	
Chocolate—			
French, 1/4's—6 and 12 lbs.	0 30		
Caraccas, 1/4's—6 and 12 lbs.	0 35		
Premium, 1/2's—6 and 12 lbs.	0 30		
Sante, 1/4's—6 and 12 lbs.	0 26		
Diamond, 1/4's—6 and 12 lbs.	0 22		
Sticks, gross boxes, each	1 00		
Cocoa—		per doz	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30		
Pearl	0 25		
London Pearl, 12 and 18 "	0 22		
Rock	0 30		
Bulk, in boxes	0 18		
Royal Cocoa Essence, packages	1 40		
BENSCHER'S ROYAL DUTCH COCOA.		per doz	
1/4 lb. tins, boxes 4 doz.	2 40		
" " " 2 " "	4 50		
" " " 1 " "	8 50		
Ralston Health Club boxes 6 lbs.	45		

CHOCOLAT MENIER.			
	In Cases of	In 12	
	5 case	10x12 lb	lb bxs
Vanilla—per lb.	lot.	bxs.	
Yellow wrapper,	\$ 0 32	\$ 0 34	\$ 0 36
Unsweetened—			
Blue Premium	C 35	0 37	0 39
	Per case.	Less	than
		case	
Pastilles—			
Yellow wrapper, 108 bxs.			
to the case	\$20 00	0 20	
Croquettes—			
Yellow wrapper, 9 bxs. of			
12 packages	\$20 00	0 20	
FRY'S.			
Chocolate—		per lb.	
Caraccas, 1/4's, 6-lb. boxes	0 42		
Vanilla, 1/4's	0 42		
"Gold Medal" Sweet, 1/4's, 6 lb. bxs	0 29		
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42		
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24		
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24		
Cocoa—		per doz	
Concentrated, 1/4's, 1 doz. in box	2 40		
" " " 1/2's, 6 lb. bxs.	4 50		
" " " 1 lb.	8 25		
Homeopathic, 1/4's, 14 lb. boxes			
" " " 1/2 lbs. 12 lb. boxes			

JOHN F. MOTT & CO.'S.	
(R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb. 0 30
Mott's Prepared Cocoa	0 28
Mott's Homeopathic Cocoa (1/4's)	0 32
Mott's Breakfast Cocoa in tins	0 45
Mott's No. 1 Chocolate	0 30
Mott's Breakfast Chocolate	0 28
Mott's Caraccas Chocolate	0 40
Mott's Diamond Chocolate	0 23
Mott's French-Can. Chocolate	0 18
Mott's Navy or Cooking Chocolate	0 28
Mott's Cocoa Nibs	0 35
Mott's Cocoa Shells	0 05
Vanilla Sticks, per gross	0 90
Mott's Confectionery Chocolate	0 21 0 43
Mott's Sweet Chocolate Liqueurs	0 19 0 30
COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes,	
1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S.	
Chocolate—	
Premium No. 1 boxes 12 lbs. each.	

Baker's Vanilla in boxes, 12 lbs. each.	50
Caraccas Sweet, in boxes, 6 lbs. each.	35
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net.	4 20
German Sweet Chocolate—	
Grocers' Style, in boxes, 12 lbs. each.	0 28
Grocers' Style, in boxes, 6 lbs. each.	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	0 25
Soluble Chocolate	
In canisters, 1 lb., 4 lb. and 10 lb.	0
Breakfast Cocoa—	
In bxs, 6 and 12 lbs. each, 1/2 lb., tins.	0
COCOANUT.	
CANADIAN COCOANUT CO.	
White Moss Brand—	
Pkgs. 1 lb., 15 or 30 lb. cs.	0 27
" 1/2 " " " "	0 28
" 1/4 " " " "	0 29
" 1/8 " " " "	0 30
Bulk—	
White Moss, 10, 15 or 20 lb. Pails.	
Feather Strip, " " " "	
Special Shred, " " " "	
Macaroon, " " " "	
Crown Desic., 12, 20 or 25 lb. " "	
Special, " " " "	
Barrels, 2c. per lb. less.	
Terms, 3 p.c. off 30 days.	



# To our Customers, from East to West

1897 is nearing its close and before you begin to write 1898 we desire to thank you for your kind support during the year. We trust our efforts to please you have been successful, and that we have done that which will lead us to hope for a continuance of your favors in the year that is so close at hand. We cannot do so personally, so we use this means of wishing you, one and all, a Merry Christmas, a Happy New Year and a profitable business in the years to come.

Yours very truly,

## THE TORONTO BISCUIT & CONFECTIONERY CO. LIMITED.

A. W. Porte, President.

7 Front Street East, Toronto.

S. R. Parsons, Vice-President

COFFEE.		FOOD.		INDURATED FIBRE WARE.		F. D., 4 lb. jars, per jar..... 0 75	
Green.		per bbl		THE E. B. EDDY CO.		1 lb. "..... 0 25	
Mocha.....	0 27 1/2 0 30	Split Peas.....	3 25 \$3 50	1/2 pail, 6 qt.....	\$3 35	" 4 lb. tins, decorated, p.t.	0
Old Government Java.....	0 30 0 33	Pot Barley.....	3 25 3 50	Star Standard, 12 qt.....	4 75	FRENCH MUSTARD	
Rio.....	0 08 0 13	Pearl Barley, XXX, 49-lb. pkt. ....	2 00	Milk, 14 qt.....	4 75	Crown Brand—(Robert Greig & Co.)	
Plantation Ceylon.....	0 29 0 31	ROBINSON'S BARLEY AND GROATS.		Round-bottomed fire pail, 14 qt.....	4 75	per gross.....	per gross.
Porto Rico.....	0 24 0 28	Patent Barley, 1/2 lb. tins.....	1 25	Tubs, No. 1.....	13 30	Pony size, \$7 50 Beer Mug.....	16 20
Guatemala.....	0 24 0 28	" 1 lb. tins.....	2 25	" 2.....	11 40	Small Med.....	7 50 Tumbler.....
Jamaica.....	0 18 0 22	" Groats, 1/2 lb. tins.....	1 25	" 3.....	9 50	Medium.....	10 80 Cream Jug.....
Maracaibo.....	0 16 0 20	" 1 lb. tins.....	2 25	Fibre Butter Tubs (30 lbs).....	3 80	Large.....	12 00 Sugar Bowl.....
JAMES TURNER & CO.		DALLEY'S ROYAL HYGIENIC SELF-RISING		Nests of 3.....	2 85	Spoon.....	18 00 Caddy.....
Mecc.....	0 34	FLOURS.		Keelers No. 4.....	8 00	THE F. F. DALLEY CO.	
Damascus.....	0 30	Buckwheat Flour, 2 1/2 lb. packages,	per doz.	" 5.....	7 00	Dalley's Mustard, bulk, pure, per lb.....	
Cairo.....	0 25	3 doz. in case.....	1 20	" 6.....	6 00	Dalley's Mustard, 1/2 lb. tins, 2 doz. in	
TODHUNTER, MITCHELL & CO.'S		Pancake Flour, 2 lb. packages, 3 doz.	1 20	" 7.....	5 00	case, per doz.....	
Excelsior Blend.....	0 33	in case.....	1 20	Milk Pans.....	2 65	Dalley's Mustard, 1/4 lb. tins, 4 doz. in	
Bourbon Blend.....	0 32	Tea Biscuit Flour, 2 lb. packages, 3 doz.	1 20	Wash Basins, flat bottoms.....	2 50	case, per doz.....	
Our Own.....	0 31	in case.....	1 20	Handy Dish.....	2 25	Dalley's Superfine Durham Mustard	
Jersey.....	0 29	Graham Flour, 2 lb. packages, 3 doz.	1 20	Water Closet Tanks.....	17 00	bulk, per lb.....	
Laguaya.....	0 25	in case.....	20	Dish Pan, No. 1.....	7 60	1/4 lb. tins, 4 doz. in case, per doz.....	
Rajah Blend.....	0 22	Bread and Pastry Flour, 2 lb. pack-	ages, 3 doz. cases.....	" 2.....	6 20	1 lb. jars, per doz.....	
Mocha and Java.....	0 32	1 20		Barrel Covers and Trays.....	4 75	1/4 lb. glass tumblers.....	
Old Government Java.....	0 30	GELATINES.		Railroad or Factory Pails.....	4 75	Jersey Butter Color, 2 oz. bottles, per	
Arabian Mocha.....	0 34	KNOX'S		JAMS AND JELLIES.			
Maracaibo.....	0 25 0 27	Sparkling calves foot, 2 qt. size.....		SOUTHWELL'S GOODS.			
Santos.....	0 16 0 20	Acidulated, 2 qt. size.....		Frank Magor & Co., Agents.			
Crushed East India.....	0 17	(Sold by all wholesale grocers.)		Orange Marmalade.....	1 50	per doz.	
EXTRACTS.		ROBERT GREIG & CO. AGENTS.		Clear Jelly Marmalade.....	1 80	A. P. TIPPET & CO., AGENTS.	
per doz		1 oz. Packages, White, per doz.....		Strawberry W. F. Jam.....	2 00	per doz.	
Dalley's Pure Fruit Extracts, 2 1/2 oz.		1 " Red, ".....		Raspberry ".....	2 00	Patent stoppers (pints).....	
bottles, all flavors.....		1 00		Apricot ".....	1 75	(pints).....	
Dalley's Tropical Extracts, 2 oz. bottles		COXS		Black Currant ".....	1 85	RICE, SAGO, TAPIOCA.	
all flavors.....		1 Quart-size, per doz.....		Other Jams ".....	1 55	per lb.	
Dalley's Fine Gold Extracts, 2 oz. bot-		2 Quart size, ".....		Red Currant Jelly.....	2 75	Rangoon, imported.....	
tles, all flavors.....		2 30		(All the above in 1 lb. clear glass pots.)			
Crown Brand (Robert Greig & Co.)—		HARDWARE, PAINTS AND		LICORICE.			
1 oz. Bottle, per doz.....		OILS.		YOUNG & SMYLIE'S LIST.			
" 2 1/2 " " ".....		CUT NAILS—50 to 60 dy, \$1.85 Toronto.		5-lb. boxes, wood or paper, per lb.....			
" 4 " " ".....		WIRE NAILS—\$1.93, freight equalized in		Fancy boxes (36 or 50 sticks) per box.....			
" 8 " Bottle ".....		Montreal.		" Ringed " 5 lb. boxes, per lb.....			
" 4 " Glass Stop'r ".....		HORSE NAILS—		" Acme " Pellets, 5 lb. cans, per can.....			
" 8 " " ".....		Canadian, dis. 50 per cent.		" Acme " Pellets, fancy boxes (40)			
Parisian Essence, per gross.....		HORSE SHOES—		per box.....			
Ketchup, Fluted Bottles.....		F. O. B. Montreal.....		Tar Licorice and Tolu Wafers, 5 lb.			
Ketchup, Screw Top.....		3 25		cans, per can.....			
" S. & L. " High Grade ".....		SCREWS—Wood—		Licorice Lozenges, 5 lb. glass jars.....			
Pepper Sauce, per gross.....		Flat-head bright, 87 1/2 and 10 p. c. dis.		5 lb. cans.....			
15 00		Flat-head brass, 82 1/2 and 10 p. c. dis.		" Purity " Licorice, 200 sticks.....			
FRUITS.		Round-head brass, 75 and 10 p. c. dis.		100 sticks.....			
FOREIGN.		WINDOW GLASS. [To find out what break		Dulce, large cent sticks, 100 in box.....			
per lb		any required size of pane comes under,		MINCE MEAT.			
Currants—Provincials, bbls.....		add its length and breadth together.		Wetley's Condensed, per gross, net \$11 00			
" 1/2 bbls.....		Thus in a 7x19 pane the length and breadth		WINES LIQUORS AND MIN-			
" Filiatras, bbls.....		come to 16 inches, which shows it to be a		ERAL WATERS.			
" 1/2 bbls.....		first-break glass, i.e. not over 25 inches in		HARD, JACKSON & CO., MONTREAL,			
" cases.....		the sum of its length and breadth.]		AGENTS.			
" Patras, bbls.....		1st break (25 in. and under).....		Watson's Scotch—			
" 1/2 bbls.....		ROPE—Manilla.....		1 Star Glenlivet, in cases.....			
" cases.....		Sisal.....		3 ".....			
" Vostizias, cases.....		AXES—Per box.....		Old Liqueur ".....			
" Blue Pearls.....		5 25 9 00		Old Glenlivet, in wood, p.gal. 4 25 6 00			
" cleaned, Kalmos, cases.....		SHOT—Canadian, dis. 17 1/2 per cent.		Watson's Irish—			
" Morca.....		HINGES—		Old Irish.....			
" Vouitza.....		Heavy T and strap, per lb. 0 03 1/2 0 04 1/2		Banagher.....			
Dates, Hallowee boxes.....		Screw, hook and strap.....		" in wood, per gal. 4 25 5 25			
Figs—4-crown.....		WHITE LEAD—Pure Association guarantee,		Geo. Sayer & Co. Cognac—			
" 5-crown.....		ground in oil. per 100 lbs.		I Star, in cases.....			
" 7-crown.....		25 lb. irons.....		V.S.O.P ".....			
" 9-crown.....		No. 1.....		In wood, per gal.....			
" natural, bags.....		No. 2.....		Warter & May, Oporto—			
Prunes—Bosnia, cases.....		No. 3.....		Ports.....			
" Bordeaux.....		TURPENTINE—		Widom & Warter—			
" Valencia off stalk.....		Selected packages, per gal. ....		Sherris.....			
" Fine, off stalk.....		2c, extra outside points.		J. & R. M'LEA, MONTREAL.			
" Selected.....		LINSEED OIL—		Cockburn very old Highland.....			
" Layers.....		Raw, per gal.....		" Special Scotch.....			
" Sultanas.....		Boiled.....		" Liqueur, 14.....			
" Cal. Loose Muscatels.....		2c, extra outside points.		years old.....			
" 3-Crown.....		GLUE—Common per lb.....		In wood—Fine old Scotch.....			
" Ditto 4 Crown.....		0 07 1/2 0 07 1/2		Special old Scotch.....			
" Mainga.....		0 08 1/2 0 8 1/2		5			
" London Layers.....		DOMESTIC.		MUSTARD.			
" Black Baskets.....		per box.		COLMAN'S OR KEEN'S.			
" Blue Baskets.....		1 50 1 70		per lb.			
" Connoisseur Clusters.....		2 30 2 50		Square Tins—			
" Dessert Clusters.....		3 50 75		D. S. F., 1 lb. tins.....			
Apples, dried, per lb.....		0 05 0 06		" 1/2 lb. tins.....			
" evaporated.....		0 09 0 10		" 1/4 lb. tins.....			



40-lb. boxes, 1 lb. pkgs., 0 08  
 SILVER GLOSS } 6-lb. boxes, sliding covers }  
 (12-lb. boxes each crate) 0 08 1/2  
 PURE—4-lb. boxes, 1-lb. pack..... 0 17  
 " 48-lb. " 16 3-lb. boxes..... 0 07  
 OSWEGO } 40-lb. boxes, 1-lb. }  
 CORN STARCH } packages..... 0 07 1/2

# A Popular Starch.

All laundresses agree on this one point, that in order to obtain the best results, a high-class starch is indispensable. Celluloid has long been recognized as the Laundresses' reliable friend, whose verdict in its favor has been so unanimous that it has won for itself, as a cold-water starch, a reputation which is world-wide.

**THE BRANTFORD STARCH CO., Limited, Selling Agents, BRANTFORD, ONT.**

For puddings, custards, etc.  
 ONTARIO } 38-lb. to 45-lb. boxes,  
 STARCH } 6 bundles ..... 0 06  
 BARELS } Silver Gloss ..... 0 07½  
 Pure ..... 0 06½

THE BRANTFORD STARCH CO., LTD.  
 Laundry Starches—  
 Canada Laundry, boxes of 40 lbs. 0 04½  
 Finest Quality White Laundry—  
 3 lb. cartons, cases 36 lbs. 0 05  
 Bbls. 175 lbs. 0 04½  
 Kegs. 100 lbs. 0 04½  
 Lily White Gloss—  
 Kegs. extralarge crystals. 100 lbs. 0 06  
 1 lb. fancy cartons, cases 36 lbs. 0 07  
 6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07  
 6 lb. tin enamelled cannisters, 8 in crate 48 lbs. 0 07  
 Brantford Gloss—  
 1 lb. fancy boxes, cases 36 lbs. 0 07½  
 Brantford Cold Water Rice Starch—  
 1 lb. fancy boxes, cases 28 lbs. 0 09  
 Canadian Electric Starch—  
 40 packages in case. 3 00  
 Culinary Starch—Challenge Prep. Corn—  
 1 lb. pkgs. boxes 40 lbs. 0 05  
 No. 1 Pure Prepared Corn—  
 1 lb. pkgs. boxes 40 lbs. 0 06

**SUGAR.** per lb.  
 Granulated (Redpath, St. Lawrence, Acadia) ..... 0 04½  
 German (Canadian) bbls. (imported) bags ..... 0 04½  
 Dutch, bags ..... 0 04½  
 Paris Lump, bbls. and 100-lb. boxes ..... 0 25 16  
 in 50 lb. boxes. .... 0 05 16  
 Extra Ground Icing, bbls. .... 0 05½  
 Powdered, bbls. .... 0 05½  
 Cream ..... 0 04 16  
 Extra Bright ..... 0 04  
 Bright Coffee ..... 0 03 15 16  
 Light Yellow ..... 0 03 16  
 Medium Light Yellow ..... 0 03 16  
 Yellow ..... 0 03 16  
 Demerara ..... 3 45 3 75

**SYRUPS AND MOLASSES.**  
 Dark ..... per gallon. 0 23 0 25  
 Medium ..... 0 28 0 35  
 Bright ..... 0 32 0 42  
 Honey (com) ..... 0 40  
 " 2 gal. pails. 1 00  
 " 3 gal. pails. 1 35 1 40  
**MOLASSES.**  
 Barrels ..... 0 23 0 35  
 Half-barrels ..... 0 25 0 37  
**SOAP**  
 Rabbitt's "1776" Soap Powder ..... \$3 50



1 box and less than 5 ..... 4 00  
 5 boxes and upward ..... 4 00  
 Freight prepaid on 5 box lots.  
 BRANTFORD SOAP WORKS CO.



Ivory Bar is put up in 1 lb., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin Cake, 11¼ oz. each, 100 in box.  
 Quotations for "Ivory Bar" and other brands of soap furnished on application.

**TEAS.**

**BLACK.**  
 Congou— per lb. per lb.  
 Half Chests Kaisow, Mon- ing, Paking ..... 0 12 0 60  
 Caddies, Pakling, Kaisow ..... 0 18 0 50  
**INDIAN.**  
 Darjeelings ..... 0 35 0 55  
 Assam Pekoes ..... 0 20 0 40  
 Pekoe Souchong ..... 0 18 0 25  
**CEYLON.**  
 Broken Pekoes ..... 0 35 0 42  
 Pekoes ..... 0 20 0 40  
 Pekoe Souchong ..... 0 17 0 35  
**CHINA GREENS.**  
 Gunpowder—  
 Cases, extra firsts ..... 0 42 0 50  
 Half Chests, ordinary firsts ..... 0 22 0 38  
 Young Hyson—  
 Cases, sifted, extra firsts ..... 0 42 0 50  
 Cases, small leaf, firsts ..... 0 35 0 40  
 Half Chests, ordinary firsts ..... 0 22 0 38  
 Half Chests, seconds ..... 0 17 0 19  
 " thirds ..... 0 15 0 17  
 " common ..... 0 13 0 14  
 Young Hyson— PING SUEVYS.  
 Half Chests, firsts ..... 0 28 0 32  
 " seconds ..... 0 16 0 19

Half Boxes, firsts ..... 0 28 0 32  
 " seconds ..... 0 16 0 19  
 Half Chests— JAPAN.  
 Finest May pickings ..... 0 38 0 40  
 Choice ..... 0 32 0 36  
 Finest ..... 0 28 0 30  
 Fine ..... 0 25 0 27  
 Good medium ..... 0 22 0 24  
 Medium ..... 0 19 0 20  
 Good common ..... 0 16 0 18  
 Common ..... 0 13½ 0 15  
 Nagasaki, ½ chests Pekoe ..... 0 16 0 22  
 " Oolong ..... 0 14 0 15  
 " Gunpowder ..... 0 16 0 19  
 " Siftings ..... 0 07½ 0 11  
**"SALADA" CEYLON.**



Wholesale Retail  
 Brown Label, 1 lb and ½ s ..... 0 20 0 25  
 Green Label, 1 lb and ½ s ..... 0 22 0 31  
 Blue Label, 1 lb and ½ s and ¼ s ..... 0 30 0 40  
 Red Label, 1 lb and ½ s ..... 0 36 0 50  
 Gold Label, ½ s ..... 0 44 0 60  
 Terms, 30 days net.

**MONSOON INDO-CEYLON TEA.**

Wholesale Retail  
 Blue Label, 1-lb. .... 0 19 0 25  
 Blue Label, ½-lb. .... 0 20 0 25  
 Black Label, ½ and 1-lb. .... 0 22 0 30  
 Green Label, ½ and 1-lb. .... 0 28 0 40  
 Brown Label, ½ and 1-lb. .... 0 35 0 50  
 Red Label, ½ and 1-lb. .... 0 40 0 60



RAM LAL'S (lead packages)  
 Cases, each 60 1-lbs. .... 0 35  
 " 60 ½-lbs. .... 0 35  
 " 30 1-lbs. .... 0 35  
 " 120 ½-lbs. .... 0 36  
**"KOLONA"**  
 Ceylon Tea, in 1-lb. and ½-lb. lead packets, black or mixed.  
 Black Label, 1-lb., retail at 25c ..... 0 19  
 " ½-lb., " " " ..... 0 20  
 Blue Label, retail at 30c ..... 0 22

Green Label " 40c ..... 0 28  
 Red Label " 50c ..... 0 35  
 Orange Label, retail at 60c ..... 0 42  
 Gold Label, " 80c ..... 0 58  
 Terms, 3 per cent. off 30 days.

**CROWN BRAND.**  
 (Ceylon in lead packages)

Wholesale Retail  
 Red Label, 1-lb. and ½ s ..... 0 35 0 50  
 Blue Label, 1-lb. and ½ s ..... 0 38 0 40  
 Green Label, 1-lb. .... 0 18 0 25  
 Green Label, ½ s ..... 0 19 0 25  
 Japan, 1 s ..... 0 19 0 25

**TOBACCO AND CIGARS.**

British Consols, 4's; Twin Gold  
 Bar, 8's ..... 0 73  
 Ingots, rough and ready, 8's ..... 0 71  
 Laurel, 3's ..... 0 68  
 Brier 8's ..... 0 63  
 Index, 7's ..... 0 60  
 Honeyuckle, 8's ..... 0 73  
 Napoleon, 8's ..... 0 67  
 Victoria, 16's ..... 0 63  
 Prince of Wales, caddies, 8's and 16's 0 63

**WOODENWARE.**

per doz  
 Pails, 2 hoop, clear, No. 1 ..... \$ 1 45  
 " 3 " " " 2 ..... 1 60  
 " 2 " " " 2 ..... 1 40  
 " 3 " " " 2 ..... 1 55  
 " " " painted " 2 ..... 1 40  
 Tubs, No. 0 ..... 8 00  
 " 1 ..... 6 50  
 " 2 ..... 5 50  
 " 3 ..... 4 50

**THE E. B. EDDY CO.**

Washboards, Planet ..... 1 60  
 " XX ..... 1 40  
 " X ..... 1 25  
 " Special Globe ..... 1 50  
 Matches— 5-Case Single Case  
 Telegraph ..... \$3 00 \$3 20  
 Telephone ..... 2 80 3 00  
 Parloa ..... 1 30 1 40  
 Red P.rior ..... 1 50 1 60  
 Safety No. 1, wall box 1 40 1 50  
 " No. 2, slide box 2 80 2 90  
 " No. 3, capital... 2 75 2 85  
 Flamma, slide boxes... 2 25 2 35  
 " wax stems... 3 30 3 39  
 Tiger ..... 2 65 2 85

**BRYANT & MAY.**

Robert Greig & Co., Agents.  
 No. 9 Safety, per gross ..... \$ 2 00  
 " 10 " " ..... 1 10  
 " 2 Tiger, " ..... 5 00  
 " 4 " " ..... 2 00



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We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

**YOUNG & SMYLIE**

Established 1845.

BROOKLYN, N.Y.



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**R. J. Graham**

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# DON'T PUNISH YOURSELF

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“Pharaoh” for 10 cents

and:

“Pebble” for 5 cents

Acknowledged as the leading cigars of Canada.

J. Bruce Payne, Granby, Que.



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Specially put up for Table or Dairy, in the neatest packages.

We have all kinds, Fine, Coarse or Land Salt in barrels, sacks and bulk. Unequalled shipping facilities. Prompt shipment guaranteed.

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OF NEWMARKET, ONT.

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood.  
**BEST GOODS MADE.**

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