

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII

TORONTO, JULY 20, 1894.

No. 29

Manufacturers by Special Warrant
To Her Majesty THE QUEEN



COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

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Bull's Head Trade Mark

1878
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LEGION OF HONOUR

**IF YOU WISH TO INCREASE YOUR TRADE
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SELL**

HUNTLEY & PALMERS

ENGLISH BISCUITS

**KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE
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LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

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To obtain these specify

BRAMWELL'S

They are the purest that can be made.

No Dirt. No Moisture.

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BEARS THIS



It contains no foreign matter and is packed in bags or barrels.

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Red Lion Brand

QUALITY NEVER VARIES



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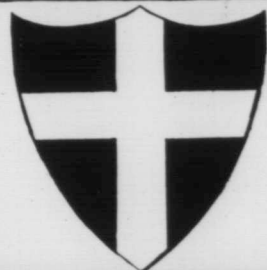
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Aids the Digestion.
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PURE ENGLISH SALT

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Don't forget the old established

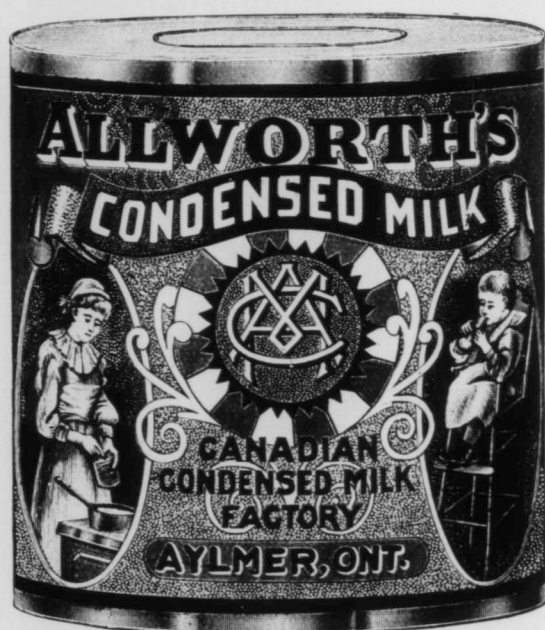
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Which for years have given satisfaction. Also ask for samples of our
STANDARD BLENDED TEAS in bulk, to suit any water.
They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO

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Consumer
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THE CONSUMER is satisfied that it is pure and wholesome, and that it is exactly as represented.

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STRIKE

Your grocery traveller for

Paterson's Woster Sauce



The best value ever offered
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STICKY FLY PAPER.



EACH DOUBLE SHEET OF

TANGLEFOOT

Is separately sealed with our Patent Wax Border and remains in perfect condition until used. Every sheet will please a customer.

PROFIT 125 PER CENT.

PRICES FOR THE EASTERN PROVINCES OF CANADA.

55 CENTS PER BOX. \$5.00 PER CASE.
IN FIVE CASE LOTS \$4 75 PER CASE.

Each box contains 25 double sheets and one holder. Each case contains 10 boxes.

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CONDENSED MILK
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 AGENTS TORONTO

ARE SUPERIOR TO ALL OTHERS



SNIDER'S
Tomato Soup



SNIDER'S
Tomato Catsup

All grocers should recommend them because they are the best.

WRIGHT & COPP
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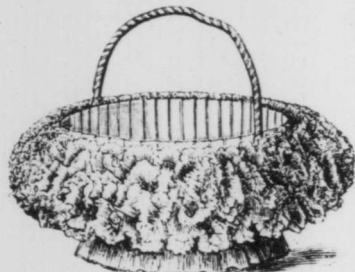
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Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

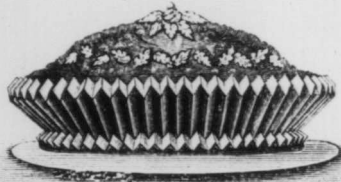
Mansell, Hunt, Catty & Co.
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We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from \$1.10 to \$3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.



Ice Case



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Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons:

- 1st. Because it is much cheaper than a hand-made box.
- 2nd. Because being a knock-down box it takes up little or no room, and
- 2rd. Because being a machine made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.



The Collar when Closed

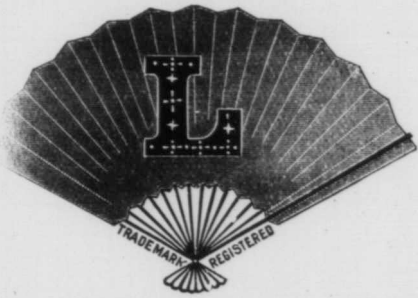
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BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
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New Goods

Fan Chop Japan, in half c. and cads,	Armour's Ox Tongues,
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Crosse & Blackwell Goods,	Paterson English Pickles,
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ESTABLISHED 1844.

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High class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades
Now Ready

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
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Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
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Preserved Bloaters, Etc.

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Warranted SOLELY from the
FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all
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SALT HERRINGS, in tins and kegs,
and RED HERRINGS, in tins.
"CROWN" BRAND.

DELICACIES

Specially adapted for family use. No household should be without them.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

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Sole Agents for Canada, MONTREAL,



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New Japans

New Japans

New Japans

EARLY CROP MAY-PICKED
YOKOHAMA.

Keen buyers and judges of value—your best interests will be served by inspection and comparison of the grand values we offer.

Our selections this season have been made with exceptional care, with the result that our large and varied range of New Japans show more than ordinary inducements to buyers.

Kindly write us for Samples. We want your business and are willing to risk our reputation upon the result.

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

WM. PATERSON & SON
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MANUFACTURERS OF HIGH-CLASS

Biscuits Confectionery
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Vol. VIII.

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This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly)

TORONTO AND MONTREAL, JULY 20, 1894

(\$2.00 per Year) No. 29

J. B. McLEAN,
President.

HUGH C. McLEAN,
Sec.-Treas

THE J. B. McLEAN PUBLISHING COMPANY,
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SIGNS of disintegration have made their appearance in the organization known as the Toronto Fruit and Produce Exchange. This is to be regretted. The primary object of the Exchange is to curtail credits; not to fix or regulate prices. And for this it is entitled to the support and sympathy of all who desire to see the evils of the credit system eliminated from business. There are two sets of rules in the Exchange regarding collections. One relates to city customers and the other to country customers. Those dealing with the former decree that all goods sold on credit up to Friday night of each week must be paid for on the Monday succeeding. The debtor who fails to comply is placed on the delinquent list, and all members of the Exchange are enjoined, under penalty of a fine, from selling him on credit until such account is liquidated. Country customers are required to pay their bills the first Saturday in each month. Taking notes, accepting cheques dated ahead, or holding a cheque longer than the next banking day succeeding that upon which the cheque is received, are

among the things for which the members must withhold. At first, and before its objects were understood, there was a good deal of opposition to the Exchange by the retail fruit dealers, but as its objects and aims became known better, this nearly all vanished, and now, only a few months after its inception, its principles are generally endorsed.

All the members of the wholesale fruit trade are not members of the Exchange. The largest firm in Toronto, for instance, is not. But whatever dangers may have arisen to threaten the existence of the Exchange, they are not the making of foes without. They are rather because of the action of those within. In the first place, through inadvertence, customers were placed on the delinquent list who should not have been; and now one member at least has seceded because other members have not been faithful to the rules of the Exchange regarding credits, and the penalties were not enforced. This is the most serious danger that has yet threatened the existence of the Exchange. When members of such an organization as that lose faith in each other, it's good-morning to it, unless, peradventure, it can be restored. It lives by faith. A paltry fine will never keep the Exchange intact, when that quality is lacking. Since the Exchange came into existence much benefit has accrued to its members, in the way of shortening the terms of credit particularly, and it is to be hoped that the dangers now threatening it may drive the members more closely together, and to a

better observance and enforcement of the rules than is claimed to now obtain.

* * *
Retail grocers have but few recreation days. And the fact is none the less true because it is the fault of a system which is of their own building. Next Wednesday, the 25th inst., is one of the days in the year of grace when the retail grocers of Toronto disport themselves. On that day the Retail Grocers' Association holds its annual excursion to Niagara Falls and Buffalo. All who can should take it in. Much of the friction that exists in the trade to-day is because of mutual jealousies. These jealousies in turn are largely the result of a want of acquaintanceship of the members of the trade with each other. It is obvious, then, that the larger the circle of acquaintanceship gets the broader will become the views of the trade, the wider its charity, and the fewer the evils which it has to contend with. The excursion on Wednesday next will afford the opportunity of the year for propagating the spirit of goodfellowship in the trade, and no grocer should miss taking advantage of it. A good many will close their stores on that day. Others there are who probably will be unable to see their way clear to do so, but if they cannot close up, they can leave their clerks in charge and go themselves. The clerks can be given another day. But where it is possible, everybody should try and close up. And then the advantage to be gained by rubbing shoulders together is supplemented by the benefit to health that will accrue from the day's outing.

* * *
Ratified at last has been the treaty between the Dominion of Canada and France. At the last session of the House of Com-

mons, it will be remembered, Canada's acquiescence in the treaty was deferred because of certain obscurities surrounding it. Prominent among these were the meaning of the items of "fish preserved in their natural form" and "soap." During the year that intervened between the last session of Parliament and the present, the Finance Minister had correspondence with the French Government in regard to these obscurities, with the result that they were explained away; and he was warranted in last week urging the ratification of the treaty. The item in regard to canned fish interpreted means that Canadian canned fish, as ordinarily understood, will be allowed entry into France under the minimum tariff, while that relating to soap means Castile soap only will be allowed special privileges under the Canadian tariff. The House complied, but it was not without some opposition. Not much of the opposition was of a party character; in fact, the leader of the Opposition and several of his followers voted for ratification. It was those who took up the cudgels in behalf of the prohibitionists and the grape growers that presented the strongest front against the proposition; although those who held that Canada was getting the worst of the bargain were by no means an insignificant company.

* * *

As far as the protests of the prohibitionists are concerned, the fact that the treaty can be abrogated after due notice has been given will be ample protection to their interests should the Dominion ever adopt a prohibitory law. Then as to the grape growers and wine makers, it is the opinion that they still have a fair meed of protection. As for Canada's end of the bargain, what that will be is yet largely a matter of speculation. In agreements of this kind the smaller party usually has to take the smaller share of the benefits; and that is what it looks like in the present instance. That is yet, however, to be demonstrated by the actual working of the treaty. But supposing that Canada has not got the big end of the stick, or even half of it, is it not better to have a small part than none at all? In other words, will not Canada enjoy privileges under the treaty that she otherwise would not? The fact alone that we shall be able to get access to the French market with certain articles under the minimum tariff that we otherwise would practically be unable to get there at all, is evidence that we will.

LIGHT STRAWBERRY PACK.

THE pack of strawberries this season is not as large as last year. There seems to be no doubt about this. The damage sustained by the crop is the cause of the decrease. As a result firmer prices may be anticipated the ensuing season. A marked appreciation, however, is not probable. The strawberry pack of late years has ruled large, with the result that season after season large quantities have been carried over. The past year was no exception to the rule, and so, if the pack should be even so short that it will be exceeded by the demand, there is still some of last season's goods to draw upon. People may probably have to pay a little more for canned strawberries than they did last season, but there is no fear about their being able to get a sufficiency. At any rate it is a question whether as many strawberries would have been packed this season whatever the nature of the crop might have been. One of the objects of the Packers' Association, when the Selling Committee was organized some months ago, was to regulate the pack; and as strawberries was particularly one of the lines in which the pack had been excessive, there is ground for suspecting that in any event there would not have been so many put up as usual.

ONTARIO'S ARBITRATION LAW.

ONE of the most difficult social questions that has for years been occupying the attention of economists is how to settle grievances between capital and labor.

One of the means most advocated in order to secure the end is arbitration. And so strong has faith in its efficacy become that legislative bodies throughout the world are creating machinery to carry out the principle.

At the last session of the Ontario Legislature, it, too, fell into line, enacting what is now known as "The Ontario Trade Disputes Conciliation and Arbitration Act, 1894."

The Act is what may be termed double-barrelled in character.

One set of machinery is for the settlement of difficulties between railway companies and their employees, and the other is for adjudicating difficulties between all other kinds of employers and their employees.

There are what are termed councils of conciliation and councils of arbitration.

The council of conciliation consists of four conciliators. To this body the dispute is

first submitted. Should this body fail to bring about a settlement, the matter goes on to the council of arbitration. That body consists of three members, two appointed by the Lieut.-Governor, on recommendation of employer and employees respectively. The third, who presides, is appointed on the recommendation of the other arbitrators. Each council holds office for two years.

A claim or dispute under the Act includes such matters of dispute between employers and employees of ten or more in number as these: (1) The price to be paid for work done; (2) damages alleged to have been done to work, delay in finishing same, etc.; (3) the price to be paid for mining; (4) the performance or non-performance of any stipulation or matter alleged to have been in an agreement; (5) insufficient or unwholesome food supplied to employees where there is an agreement in regard thereto; (6) ill-ventilated or dangerous workings or places in mines or unwholesome or unsanitary rooms or other places of accommodation in which work is being performed; (7) the dismissal or employment under agreement of employees; (8) the dismissal of employees for their connection with any trade or labor organization.

Both councils have power to enforce the attendance of witnesses and to examine them under oath.

The report of the award of the council of arbitration is to be made within one month after the council has completed its sittings, and, provided each party to the dispute had agreed, prior to the hearing of the same, to be bound by the award, the award may be enforced by legal proceedings.

Remuneration of members of council of arbitration is fixed at \$3 for preliminary meetings, \$4 for whole day sittings. The members of the board of arbitration are to be remunerated in such manner and at such rate as the Lieut.-Governor-in-Council may appoint. Witnesses are entitled to the same fees as in the Division Court.

There is now in the Province of Ontario the machinery for adjudicating difference between capital and labor, and if disputants fail to take advantage of it, the fault will not be with our legislators. They have done their part; and it now devolves upon employers and wage-earners to do theirs when occasion demands, instead of going into open warfare, unsettling trade and inflicting injury upon themselves directly and others indirectly, as is always the case to a more or less extent where strikes obtain.

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POOR EXPRESS DELIVERY.

COMPETITION is needed badly in express transportation in Canada, especially with the Canadian Express. Unless they amend their ways, slow freight will get there before them. The other day a parcel was left with them at the depot to forward by a regular 4.35 p.m. train. The depot is only five minutes distant, but the package was not sent until some time the next night. When spoken to the only response was that if the shippers wanted to catch that train they should have taken the parcel to the station themselves.

Complaints are also made that employees of great fruit and other commodities in transit, and there can be no doubt of it. No satisfaction, however, can be got from the company. The time is not far distant when the post office department will handle much of the business now done by the express companies, and continued inattention to the needs of the public will bring on that period sooner than anything else. In Germany, especially, the post office does a very large and profitable parcel business, such articles as tea, sugar, coffees, etc., being largely delivered in that way.

JAPAN TEA OUTLOOK.

“THE Japan tea market is on the mend,” said a tea broker to THE GROCER’S Montreal correspondent on Saturday last. “In fact the most interesting phase of the grocery market at present is the improved demand for early teas in Japan, which, according to my cables show a noticeable change for the better. The stock remaining there is now held at an advance of from \$1 to \$2 per picul above what was paid for shipments in the early part of June. The settlements are about 10 per cent. in advance of what they were last year, but this, however, was almost entirely due to the earlier opening of the season.

At the same time the fact remains that the yield of first crop teas is actually smaller than what it was last year. A result of this is that early teas are not plentiful, and it is my opinion that those who are in a position to hold such for awhile, can realize higher prices. Stocks in Montreal, also in my opinion, are in better shape than last year, and, altogether I think the Japan tea trade has a much healthier outlook than a year ago. It depends, however, upon the trade having

nerve enough to hold on for higher prices, which in my opinion are sure to come.”

A letter from Yokohama was shown THE GROCER man in relation to the same matter which was much to the same effect. It was as follows:

“During the early part of the interval business at the two ports was continued with great activity, but more recently there has been a slackening in the demand. The first crop is now practically exhausted. The second crop teas are arriving with a fair degree of freedom, and thus far appear of good average quality. As to values, while some irregularity is noticeable here and there, the result of the less eager attitude of buyers, prices on the whole cannot be quoted down, as the falling off in quality fully compensates any apparent decline. The arrivals are 50,691 piculs; settlements, 52,516; stock, 8,340. At Hiogo the arrivals are 37,330 piculs; settlements, 38,815; stock, 2,035. The settlements up to date at both points amount to 214,011 piculs, against 182,955 piculs at the same time last year and 194,275 in 1892. The amount exported to Canada up to date is 1,511,122 pounds, as against 1,351,477 at the same time last year, and 1,863,638 in 1892.”

THE TRAVELERS' PROMENADE.

TORONTO'S City Travelers' Association held its second annual promenade concert Monday evening last. And 'twas a “a jolly good company” that took it in.

About 1000 of the youth and beauty of the city crowded their way on board the steamer Chippewa, bent on having a good time. And they got it, which is nothing unusual with anything the travelers father.

About 9 o'clock the big steamer left her wharf and lazily made her way out through the western gap into the lake, where for nearly three hours she steamed about to nearly all points of the compass, seemingly having no other care than the pleasure of the crowd of exuberant spirits she was carrying. The moon looked down through an almost cloudless sky, and the breezes, while cool, were not sufficiently so to cause uncomfortableness.

The arrangements made by the committee for the entertainment of its guests were excellent. On the promenade deck was stationed the band of the Royal Grenadiers. Aft of the main deck was Glionna's orchestra, around which were gathered many scores of laughing dancers. In the ladies' cabin a recherche program of vocal and instrumental music and readings was digested under the direction of R. M. Corrie. Those who contributed to the program were: The Harmony Quartette (Chas. Dimmock, R. Gorrie, W. H. Adamson, Fred. T. Verral); Mr. Harrison, piano soloist; George Barron, baritone soloist; Mr. Osborne, man-

dolin soloist; E. B. Piggott, comic; Mr. Howitt, bass soloist; A. J. Tipping, tenor soloist; Neil Burton, elocutionist. By no means the least point of attraction was forward on the main deck. Here was located Chas. Parsons, banjoist; Albert Irving, mouth organist; and Albert Taylor, banjoist; and around them circled many jovial spirits with good voices, and a knowledge of, seemingly, all the popular and topical songs in existence. The smoking room was turned into a card room, but the attractions were too strong elsewhere for it to be well patronized.

The second annual promenade concert of the City Travelers' Association was a successful affair in every respect, and the committee of management is to be congratulated.

A SOAP MAN MARRIES.

The Handsworth Herald and North Birmingham News (England) of June 16 contains the following:

“Before a large congregation at St. Silas', Lozells, on Wednesday, the marriage took place of Thomas E. Owens, of Picton, Ont., Canada, and Miss Annie Pearce, the eldest daughter of Henry Pearce, of Hunter's Road, Handsworth. The ceremony was conducted by the Rev. D. A. Maxwell, M.A., vicar. The bride, who was given away by her father, wore a charming dress of cream serge, trimmed with white fur. There were three bridesmaids—two sisters and a cousin of the bride—the dresses of the two former being of yellow crepon, trimmed with lace to match, and that of the latter similar to the dress of the bride. Each carried a lovely bouquet, that of the bride being of magnificent white roses and lilies. Albert Assender was the bridegroom's best man. Subsequently a reception was held at the home of the bride's father, the guests being chiefly relatives of the bride and bridegroom. A large number of valuable presents, including several of sterling silver, were received. During the afternoon the bride and bridegroom left for London prior to their departure for Montreal.”

The groom, Mr. Owens, is a member of the Century Co., the Picton, Ont., soap manufacturers, and THE GROCER tenders congratulations.

CORRECTION.

A paragraph appeared in last week's GROCER to the effect that “A. Campbell, a prominent business man of Lockport, Ont.,” was dead. The paragraph, which was clipped from an exchange, was incorrect. That this was so we are reminded by the following:

LAKEPORT, ONT., July 16, 1894.
THE J. B. MCLEAN PUB. CO., Toronto.

Gentlemen,—We wish to contradict the statement that appeared in the last issue of THE GROCER, of the death of A. Campbell, of this place. It was A. Campbell's wife. Please have this attended to and oblige.

Yours respectfully,

LAKEPORT PRESERVING CO.

Per M.

CREDIT IN COUNTRY STORES.

A MANITOBAN merchant named Clifford has issued a pamphlet on the subject, "Credit in Country Stores," and THE GROCER herewith reproduces it for the benefit of its large constituency. The writer launches into his subject without any preliminary exercises, and in the following manner:

That we should all be the better for paying for the necessaries of life, our food and clothing, as we use them, will I think be admitted by all. Is such a method of living practicable with us? is a subject this pamphlet proposes to discuss.

A cash system is a hard system to get into when times are bad, but when they are "booming" we do not realize that the same necessity exists. The People's Store was started with the object of gradually working from a credit to a cash system by making a difference between the price of goods bought on credit and those paid for in cash; but unless some more decided step is taken this object will never be attained, for there is always a tendency to expect more accommodation from the local store because it is a local institution, than from a firm that has its headquarters at some distant point. The local merchant being more in touch with his customers, having more opportunities of speaking to them and knowing their financial position, to some extent admits this claim, but one exaggeration grows out of another till some begin to treat, even if they do not maintain it in so many words, the local store as a charitable institution and not as a business one. "If I can't get my groceries on credit till fall, I don't know how I shall pull through," "I'm ashamed to ask you for credit, but—" and similar phrases are I think familiar to all country storekeepers, while many are the men who count themselves excellent customers to the local store because they pay their bill regularly at the end of twelve months.

To give the best satisfaction to all, a business should be run strictly on business lines. We should not look for credit where we have to apologize for asking for it. No one thinks of apologizing to a loan company when they apply for an advance on farm property. The loan company's business is to advance money at interest, the storekeeper's business is to turn over his capital as frequently as possible.

Let us look for a moment into some of the causes that have led to the credit system in this country, to a system that has given men the idea that they are "good pay" if they settle up at the end of a year. First and foremost, this system has been bred by the fact of Manitoba being a new country; everything starts at sea level as it were; to have left it alone for a hundred years, it would not have gone behind what it was twenty years ago, because at that time it was practically untouched by men, therefore every

step taken was an advance, every acre cultivated, every building added was a step towards a development that practically has no limit. This at once created a feeling of confidence; men had no hesitation to buy, and sellers parted readily with their goods, not on the credit of the purchaser, but because of the confidence they had in the country. But in making their calculations they omitted to reckon time, forgot that no matter what the resources of the country were, and they are to-day just as great as ever, it must take time as well as capital to bring about that development; hence promises to pay in comparatively short time were given and accepted without due consideration for unforeseen risks and the time necessary to produce the desired returns, and it is the awakening to these facts that largely tends to the want of confidence and consequent general depression of to-day. The fault was on both sides; the salesman was too ready to part with his goods, for he was confident the amount was to be got out of the land. What does it matter to a man, from a business point of view, whether you or I can hold on to what we have, provided that when we are wiped out our 160 acres are in such a locality and state of cultivation that some one else will take hold of it where we left off? Many are the complaints raised against machine companies and horse dealers because they have persuaded farmers to purchase what they could have done without. But they were simply business institutions; their object was to make sales and get their money, and it was for the purchaser to know whether he required the money or whether he could purchase them without sacrificing what he already had. The greatest fault was on the part of the purchaser, hence the punishment falls heaviest on him. The salesman was likewise sometimes at fault in estimating the ability of his customer to pay, hence he suffers in proportion, and the depression is felt by both parties.

Another cause is that the returns of our year's labor only come in once a year so long as we depend on wheat alone; and a man who has practically been without money for eight months seems to be unable to hold it when he gets it; hence in the years when wheat was a high price, or a big yield, many could see nothing better than to at once invest the balance of their earnings, after paying their debts (some not even waiting to do that) in land, more machinery or some similar article which could not be turned into money again at a moment's notice should an emergency like the present arise.

But there is another cause which more directly affects the country store than those just cited. The bigger the profits the bigger the risk, and in order to increase his business the merchant will sell on credit, increasing the percentage on his goods to what he thinks will cover the risk of bad debts; so that if he knows a customer has

only \$100 cash to spend, but will buy \$150 worth of goods if given till fall to pay for them, he will naturally take the risk, which supposing his man to be industrious and on a good farm, is small, and thus increases his business fifty per cent., otherwise the trade will go elsewhere. Provided the storekeeper adheres strictly to business principles and selects only such credit customers as he knows to be reliable, his risk is small compared with the increase of business he gains. But in taking these risks the storekeeper opens the door to the man who looks upon him as a charitable institution. "If I pay the cash to you a creditor will sue me for an old debt," "I can give you no security beyond my note, but will make it a point to pay you first if you will only see me through till fall," "You know I paid you up before, won't you trust me again?" and so they follow one another. There is not a single one amongst them who would admit that he was dishonest, that he is getting goods under false pretences or that he is not a man of his word, but that the merchant knows from experience that a percentage of these debts will be bad, but that he must wait till fall to get his suspicions confirmed. Why is it that the storekeeper does not draw a hard and fast line that will exclude these customers? Because in doing so he would dismiss a large number who will pay when they say they will; he therefore adds an extra ten per cent. on the goods he sells to all, to cover the loss which he knows is there but cannot detect till it is too late.

By carrying on a strictly cash store all this bad debt risk is wiped out, but in a place the size of ours and situated the way we are, the question arises, can we guarantee a sufficiently large business to warrant anyone running a permanent cash store?

Five years ago a store with a stock worth \$1,000 supplied us with an assortment of dry goods, groceries, general merchandise, and hardware. To-day a general store requires a stock worth at least \$8,000, exclusive of hardware, to carry the assortment desired. The interest on this amount at 10 per cent. is \$2.65 per working day, while the cost of

Established 1850

MICA GOODS

To hand a large consignment of

Canopies for Gas Globes

Will fit any shape.

Adjustable Cylinders for

Silk Lamp Shades

Protectors for Candle Shades

Will fit any holder.

Write us for Quotations.

James A. Skinner & Co.

TORONTO, ONT. VANCOUVER, B.C.

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EX. "E"

BA



DISAPPOINTED ==

Our second lot of Japan Teas ex "Empress of Japan" have not yet arrived on account of recent floods on C. P. R., **but** we trust to be able to make shipment by end of the week. See our samples before buying.

Lucas, Steele & Bristol

Wholesale Grocers
..... HAMILTON

Ex. "Empress of Japan" arrived in Vancouver on the 12th inst.
Our travelers are showing samples

Yokohama Japans

Wonderful values will be in store in a week.

BALFOUR & Co.

HAMILTON.



JAMES TURNER & CO.



HAMILTON



attendance, fuel, light, rent, taxes, and insurance, cannot be paid for with less than \$5.35 per day. Selling goods at 12½ per cent. margin, it would require a business of \$67 per day to pay expenses; at 15 per cent. margin, it would require \$58 per day, while if only \$29 was taken in, goods would have to be sold at 30 per cent. to pay expenses, and it makes no difference whether the proprietor attends to the counter himself or pays another to take his place, the working expenses chargeable to the business will be the same in either case.

We have no transient trade in Austin, no one coming on a holiday from a distance who will spend a little money in presents for themselves and their friends before leaving. The country store's business is the same the year round: the same customers with much the same requirements for their households one year as another, therefore if a cash store is to exist it must look for support from the immediate neighborhood. Can we guarantee 200 customers who will average \$90, or 150 customers who will average \$120 per year at the very least? If not, it will not pay one to carry a stock such as we require and sell goods near a 15 per cent. margin.

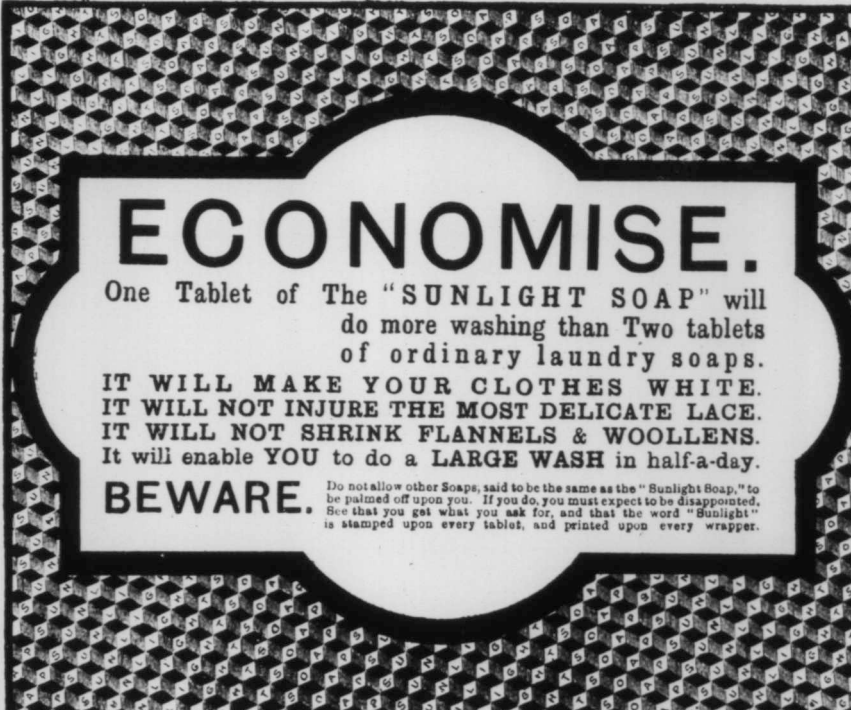
This is the view the merchant takes of the situation and the answer is plain to each of us. Make no more effort than we have done in the past towards getting into a cash system and it will be impossible to run a cash store in Austin.

As business is carried on at present, some pay their year's bill in the fall, and some at the end of every three months, and some at end of every month. If then we can pay at the end of our stated term, why not at the beginning? If we pay \$100 every fall, why not let it be paid in for what we shall require instead of always for what we have had? If we can pay \$10 into the store on June 1st, why not pay that \$10 for June, not for May? This is reversing the order of things. I wonder what our opinion would be of the merchant to whom we had paid \$100 in advance, and he was to tell us with a long face that he had really meant to supply the goods but on account of hard times, etc., he could neither supply the goods nor return the money. No! no! this is a string we have always attached to our own bow, and comes in too handy with many of us nearly every year, to part with. Many will tell you they would pay cash if they could catch up with the back debts, and the next moment turn round and buy a horse or some machinery to be paid for out of the next crop. The real reason that the cash system is not more general, is that we will spend any length of time talking about it, but we will not make the effort necessary to bring about the adoption of the system.

It is not correct to say the cash customer pays for the bad debts; the credit customer who pays, pays for the credit customer who doesn't. The ten per cent. added to cover

bad debts is returned to the cash customer in the form of discount, though were every article sold on a cash basis the cash customer would probably get goods to better advantage than he does at present. Still a cash store at Austin cannot be expected to sell every item at the lowest price quoted elsewhere, though the cash customer being more independent and more desirable than the credit one, a merchant will invariably try and quote a price to suit him. Some firms will sell an article as a "leader" at cost or less than cost; others will have a line of bankrupt stock, whilst some doing a large business with a larger range of customers require a smaller margin to cover running expenses, and I have seen goods quoted by retail dealers in the larger towns at the wholesale prices quoted to small country storekeepers; but I am convinced that even supposing we could not buy much cheaper by paying cash, we should find our position greatly improved by having no store bill to meet in the fall.

I do not wish to be understood as condemning the system of dealing on credit, for without it business and speculation would be dead, but what is to be avoided is the abuse of it, as instanced in our own province. It may pay us to raise a percentage of the value of the farm on the security of the whole; it may pay a man with a hundred acres of crop to buy a binder by instalments, so that instead of paying out \$100 cash a year for hav-



ECONOMISE.

One Tablet of The "SUNLIGHT SOAP" will do more washing than Two tablets of ordinary laundry soaps.

IT WILL MAKE YOUR CLOTHES WHITE.

IT WILL NOT INJURE THE MOST DELICATE LACE.

IT WILL NOT SHRINK FLANNELS & WOOLLENS.

It will enable YOU to do a **LARGE WASH** in half-a-day.

BEWARE.

Do not allow other Soaps, said to be the same as the "Sunlight Soap," to be palmed off upon you. If you do, you must expect to be disappointed. See that you get what you ask for, and that the word "Sunlight" is stamped upon every tablet, and printed upon every wrapper.

AGENCIES:

FRANK MAGOR & CO., MONTREAL.
G. W. HUNT, OTTAWA.
SEETON & MITCHELL, HALIFAX.
SMITH & TILTON, ST. JOHN, N. B.
IOS. CARMAN, WINNIPEG.
C. P. KING, VICTORIA, B. C.

LEVER BROS., LTD.

CANADIAN
HEAD OFFICE: }

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his crop cut for him, he may pay the same sum to a machine company for a couple of years and then own a binder for himself, or it may pay him to purchase a binder, paying only half their value in cash and the balance when, by the use of them, he has earned it; but it is an abuse of the credit system for a man with 30 or 40 acres of crop to buy a binder because he can get

it on time, or to consume his groceries and wear out his clothes months, not to say years, before he has paid for them; for the necessities of life do not earn their own value—they are an expense which must be paid for by deducting from the profits of the industry we follow.

In conclusion—(1) No man should be able to purchase goods on credit without

having material security, either in the articles themselves or in collaterals, to offer in exchange.

(2) No man should expect credit in a business deal merely because he is known to be honest; no praise is due to a man for being honest, but no condemnation is too severe if he is dishonest.

(3) The life of a cash store in Austin, and

JUST RECEIVED 200 Half Boxes Currants
(Finest Quality) also
1000 Puncheons Choicest Barbadoes Molasses
Ex. Barque "Prince Georges."

Laporte, Martin & Co. Wholesale Grocers **Montreal**

NEW CROP JAPANS

CHOICE and MEDIUM Grades

NOW IN STOCK

Write us for Samples and Quotations.

Davidson & Hay Wholesale Grocers **Toronto.**

EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS

Desiccated Rolled Wheat
Desiccated Rolled Barley

Desiccated Rolled Oats
Self-Rising Buckwheat Flour

Our New Goods
In 2 lb. Packages
2 Doz. per Case

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

The Ireland National Food Co., Ltd.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CAN.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

Denia Raisins Sold Out

We are now offering
Fine California

MUSCATEL RAISINS

AT LOW PRICES

M. MASURET & CO.

Wholesale Grocers

LONDON, ONT.

the price at which goods can be sold in it, depend entirely upon the support it receives from the neighborhood. The volume of business, cash and credit combined, being done in Austin during the present year would not warrant a cash store at prices that would be satisfactory to purchasers.

(4) No one need expect to pay cash for what his household will require for nine months or a year by merely making up his mind to do so. He must make some provision by which he can carry out his determination, and if necessary set apart a certain quantity of wheat or cattle, or start a savings bank account, and no matter where he buys his goods, have the money so placed that he can spend it for no other purpose than for supplying himself and family with household requirements, and now is the time to think the matter over and see what would be the best to do for next year.

(5) If a cash store is to be started in Austin, its object should be to better the community and not a mere excuse for refusing credit to long-winded customers, and this can be done by treating all, from the railroad tramp to the Governor-General, alike, by selling to all at the same price when, and only when, they have the money. If you allow a man credit for three hours, why not for three days, and if you allow one man credit for three days, why not allow another who owns several times the value of property credit for three months?

(6) It has always been the endeavor of the management of The People's Store to make it worthy of this name, and if the proprietor can assist in such a movement as the one above suggested, he will be pleased to do it; if, however, the verdict is that only a credit store can exist, he will, as already intimated, retire as soon after October the first as possible, for the reason that the direction of a credit store requires more attention and time than he can devote to it.

John Wilson Lawrence, assignee of the estate of C. A. Wilson and W. J. F. Wilson, has filed suit for the purpose of having Isabella Wilson, of Barrie, declared a trustee of the estate.

DRY GOODS.

TORONTO MARKET.

THE dry goods wholesalers have now got clearly into fall business, while the manufacturers' agents are booking orders for next spring. In the warehouses the unsold balances of summer stock—and these are not large—are being put away behind counters or on the top of shelves. The full attention of every person in every department is being turned to the opening up of fall goods, and marking, ticketing and arranging these. There will be full display in the warehouses inside of a month, but shipping on fall account will not be very general until after August 4th.

Retailers are ordering much more freely than two weeks ago. True the orders are not so large as last year, nor is the total volume to date equal to last season. Nevertheless summer stocks have been materially lightened and retailers are deciding that they must buy fall goods some time or other. When the shelves begin to show bare, travelers can make better impressions and customers have better heart.

Japanese silks are reported to be much stronger in primary market. They have been very low for some time, and the rise is due no doubt to the increased demand from America.

MONTREAL MARKET.

The week has witnessed little change in the position of the dry goods market; a few sorting orders are coming in from travelers now out for summer lines of goods, but, in the main, business is very quiet. With regard to fall orders, a very cautious spirit seems to actuate buyers, and it is yet too early to speak of business in this connection with any degree of authority.

Wm. Agnew & Co. received during the week some of their fine lines of dress goods, and shipped them without opening the packages on orders already in hand.

Brophy, Cains & Co. have now on hand some of their fine lines of fall dress goods. They invite their friends to give their representatives a few minutes when called upon, feeling assured that they will be repaid for the trouble of an inspection of their samples.

THE LONDON GROCERS' PICNIC.

The fourth annual picnic of the Retail Grocers' Association of London will take place Wednesday next, 25th inst. London's grocers are progressive in matters of pleasure as well as in matters of business; and it is not surprising therefore that THE GROCER'S correspondent in the Forest City writes that next Wednesday's picnic "promises to eclipse all former efforts in that line." As each one, however, has been better than its predecessor, a good many will wonder how that can really be. But London grocers laugh at difficulties and cry "it shall be done" when they undertake to do a thing. All London's grocers will be there. That is a foregone conclusion, for they always close up on picnic day. Country merchants in the vicinity of London should do the same thing and go to the picnic. At any rate they should take in the picnic whether they close up or no.

NOT SURE OF HIMSELF.

Over-confidence has been the ruin of many a man. It is better not to boast, but rather to remember ourselves, lest we also be tempted. So thought a venerable negro, mentioned by the Washington Star.

He had applied for work.

"So you want to do chores for us?" said the gentleman on whom he had called.

"Deed I does."

"Well, I don't know. You look as if you were honest."

"Colonel, I'll tell yer de troof 'bout dat."

"Very good."

"Well, yer see, I specks I'se puffily hones', but I kain't be sho."

"Why not?"

"Kase I aint had 'nough' sperience. I'se wifstood watermillions all right 'nough, but I aint nebber had no face-ter-face temptations wid chickens."

S. F. McKinnon & Co., filed suit, Monday, against W. H. Trebelcock, a former London merchant and C. B. Armstrong, to whom Trebelcock recently assigned, to set aside as preferences a judgment of \$8,000 given to McMaster & Co., and one of \$2,000 to Harriet Armstrong, mother of the assignee.

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IMPORTED SARDINES

We are offering big value in Portuguese Sardines, ¼ tins, 8 12 fish packed in good oil; price, \$7.00 per case. This price we would shade for quantities. Get some of these while they are going, as this offer cannot be repeated after the lot is sold.

SAMPLES ON APPLICATION.

H. P. ECKARDT & Co.

Wholesale Grocers

. . . . TORONTO.

Herrings

Morton's Kippered
Morton's Fresh
Morton's in Tomato Sauce
Marshall's Kippered
Marshall's Fresh
Crosse & Blackwell Kippered
New Pack.
Thistle Haddies—just arrived.

T. KINNEAR & CO.,
49 Front St. E., TORONTO.

"BLUE LABEL."

We have been appointed sole agents for the famous Blue Label Tomato Catsup. Ask our travelers for quotations.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

Canned Meats,
Canned Fish,
Pickles, Sauces, etc.

Now is the time to stock up for the picnic season.

J. W. LANG & CO.
WHOLESALE GROCERS
59, 61, 63 Front St. East, TORONTO

CANNED

FINNAN HADDIE

KING BRAND

Cut Prices. Quality Guaranteed.

WARREN BROS. & BOOMER
35 and 37
Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE,

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

IMPORTED

PICKLES

PATERSON'S
"EUREKA"

INDIAN CHUTNEY

Sole Agents for Toronto,

PERKINS, INCE & Co.

41 and 43 Front St. East

Headquarters

FOR

-SALMON-

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

•••

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO Co.

TORONTO

TRADE CHAT.

A MEETING of the Executive Committee of the Fruit Buyers' and Exporters' Association will be held in Hamilton to-day (Friday) for the purpose of making arrangements for the annual meeting which takes place in Toronto next month.

New potatoes are selling at \$2 per bushel in Simcoe.

Live fish have been safely transmitted by mail from India to London.

It is expected now that the new United States tariff will not go into force till Sept. 1st.

Cherries are very plentiful at Ridgeway. Three cents per quart is about the price quoted.

F. Smith, of Tilbury, made a shipment of 125 two framed nuclei of bees to Michigan last week.

The hail storm that passed over the Niagara district is claimed to have injured the fruit crops.

A grocer named Gagnon, from Cote St. Paul, was run over and killed at Montreal Thursday night by an electric street car.

A Quebec despatch says that salmon are exceedingly plentiful this season, and are being brought up in great numbers from the north shore streams.

Burglaries are quite the order of the day in Brantford just now. The grocery store of Hurlley Bros. was broken into on Sunday, and a quantity of stuff taken.

The Dominion Government has announced that the Insolvency bill, which has already passed the Senate, will not be dealt with by the House of Commons this session.

One hundred and seventy bushels of Canadian raspberries were purchased by Detroit buyers at the market in Windsor one day last week and shipped over the river.

The wholesale confectionery establishment of D. S. Perrin & Co., London, is partially shut down on account of non-arrival of goods from Chicago delayed by the labor troubles.

During the first six months of 1894, 471 families from the United States reported to the Customs authorities at St. Hyacinthe, Que., their intention of becoming residents of Canada.

The business men of Delhi have decided to close their places of business Thursday afternoons until the middle of September, and at 8.30 evenings, excepting Saturdays and days preceding holidays.

Good butter in Philadelphia sells very high. Fifty cents is quite a common price. More indifferent qualities, of course, can be procured for a less price. The butter made by the Quaker families of Darlington and Sharpless is widely known, and for twenty years the Darlington butter has sold for \$1

a pound. The supply is limited, and new customers have to wait for old customers to die before they can buy it.

Twelve men have just completed the shearing of 15,000 sheep on the ranch at Swift Current. Two of them, Australians sheared 150 per day each. The clip averages about 7 lbs. The lamb crop has been exceptionally good.

W. H. Stevens, proprietor of the Ken Mills, Chatham, predicts that the ruling price for the new wheat crop will be 50c. a bushel. He considers that dealers have been paying far in excess of the price warranted by the market, either present or prospective.

J. Cameron, representing the J. B. McLean Co., of Toronto, is in the city on his way to the coast. The publications represented are THE CANADIAN GROCER, BOOKS AND NOTIONS, THE HARDWARE MERCHANT, DRY GOODS REVIEW, and THE PRINTER AND PUBLISHER.—Free Press, Winnipeg.

The Yarmouth Creamery Co. have been operating their factory for a week past and are turning out a prime quality of butter. An average of 5,700 lbs. of milk, is taken in daily, from which 275 lbs. of butter is made. It is reported that the manager, a young man from Ontario, says that although he made the butter which took the prize at the World's Fair, he never saw the equal of the article he is now making for fine flavor. C. G. Godfrey has been appointed selling agent.—Gazette, St. John, N.B.

A GOOD PLACE TO REST.

An exchange tells of a man who went into a store and asked if he could rest four or five hours. The proprietor, who had just found a nest of new born mice in the coffee grinder, told him he could, and then asked why he did not go to a hotel. The man replied: I am suffering from nervous prostration, and the doctor told me to find a quiet place to rest, and as I see you do not advertise I knew I could not find a quieter place, and with that he settled back in his chair and watched the swallows build a nest in the cheese case.

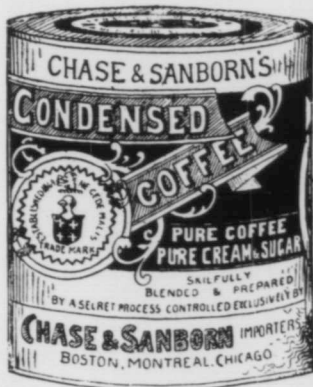
IT'S THE WAY THE WORLD OVER.

A Snohomish grocer, who has a long list of real tough delinquents on his books, posted himself in a convenient position the other night and counted fifty-seven moneyless debtors who paid seventy-five cents each to take in a second class minstrel performance. No wonder a merchant occasionally loses faith in human nature.—West Coast Trade.

The use of sticky fly paper is constantly increasing and has become a remunerative article of trade. The volume of your trade will depend upon your selection of brands. Tanglefoot will always give the best results to you and your customers.

J. F. EBY

HUGH BLAIN



Chase & Sanborn's Condensed Coffee

Red
Blue
Yellow

} **Seals**

Pure Coffee, Cream
and Sugar

ABSOLUTE PURITY GUARANTEED

Write us for sample case.

Now is the Time for Selling Same

Batger's
(London, Eng.)

**JAMS
JELLIES**

*Unequaled for Purity
and Flavor*

1 lb. GLASS JARS

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

Indurated Fibreware

from *Induratus* (Latin) hardened, and *Fibre* (French) the fine, stringy substance found in animals and plants,

Is a ware made of the toughest wood fibre, prepared and pressed into shape by tremendous hydraulic pressure, and hardened or indurated by chemical process. It was first manufactured in this country in 1884, has been constantly improved on since, and has now reached the acme of perfection.

Indurated Fibreware is made into Tubs, Pails, Pans, Wash Basins, Cuspidors, etc., and its peculiar advantages are :

- Will not shrink or swell.
- Will not taint milk or any liquor.
- Cannot leak, water-soak or rust.
- Has no hoops to rust or drop off.
- Being seamless, bottom cannot drop out.
- Is lighter than a wooden pail.
- Is proof against kerosene, benzine, vinegar, and ordinary acids.

In addition to its many superior qualities, it is forced upon the notice of the public by the most persistent and aggressive advertising throughout Canada.

To keep up with the times you must have in stock

E. B. EDDY'S INDURATED FIBREWARE



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MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, July 19, 1894.
GROCERIES.

TRADE exhibits more life than it has for some weeks, but it is almost altogether on country account. City trade is quiet, but little else could be expected, however, when so many families are away at holiday resorts. The feeling in sugars is stronger than a week ago, in sympathy with the New York market, but there has been no advance in prices. The demand is a little better for sugars, and is still improving. But the interest is principally centred around the tea market. The second shipment of new season's Japan teas arrived here Monday, and they are receiving some attention. Samples of new season's Moning Congous and Ceylon teas are also being shown, and like the Japan teas, are showing exceptionally good value. Shipments of the Ceylon tea are expected to arrive within a few days, and the Moning Congous will probably be to hand about the middle of next month. The only new feature in canned goods is a firmer feeling in peas in consequence of the reported light pack. Fresh shipments of green Rio coffee are on the market, and there is a good demand for them at steady prices. A little more activity has been developed in molasses. A few fresh shipments of Valencia raisins have arrived during the past week, but there is still a scarcity of this fruit, and prices are firm. On account of the liberal supply of fresh domestic fruits, foreign green fruits are not receiving much attention. The butter market rules firm.

CANNED GOODS.

About the only new development in the situation is a firmer feeling in canned peas in consequence of the lightness of the pack. The range in prices is still 80 to 85c., although some houses are firm at the outside figure. Demand for all kinds of canned vegetables is fair only. We quote tomatoes at 85 to 90c. and corn at 90 to 95c. Demand keeps good for salmon at \$1.25 to \$1.35 for all tins and \$1.50 to \$1.60 for flat tins. Lobster is still going out well, particularly new pack in flat ½'s. We quote: Flats, \$2.40 to \$2.50; new flats, ½'s \$1.35; talls, \$1.85 to \$2.25. Canned peaches are selling well, but other kinds of canned fruits are not wanted. We quote: Peaches, \$3 to \$3.25 for 3's, \$2 to \$2.25 for 2's; raspberries, \$1.65 to \$1.80; strawberries, \$1.90 to \$2.10; apples, 3's, \$1 to \$1.10, gallons \$2.75, and preserved fancy quarters at \$1.35 to \$1.40.

COFFEES.

Fresh shipments of Rio coffees have been received. The fine grades are moving out

rapidly, and no trouble is experienced in getting full prices for them. Finer coffees are little higher, the outside price touching 23c. We quote green, in bags, as follows: Rio, 20½ to 23c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

There is nothing new to report, business still being dull. The following are the quotations: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 13c.; peanuts, 10½ to 11c. for roasted and 8 to 10c. for green; coconuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10¼c. for sacks and 10½ to 11c. for small lots; pecans, 12½c.

RICE.

Trade remains steady and prices unchanged. We quote as follows: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5¾c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Trade continues fair at previous quotations. We quote: Pure black pepper, 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 28 to 30c.; cloves, 25 to 30c.; pure mixed spice, 23 to 25c.; cream of tartar, 25c. per lb.

SUGAR.

There is a stronger feeling and an improved movement to report. From this out an increased demand may be expected. The increased business, however, does not appear to have yet reached the refineries, but it is of course merely a matter of time before it will. Ruling price for granulated is 4¾ to 4½c., and yellow sell at from 3¾ to 4c., with raws quoted at 3¼c.

N. Y. Journal of Commerce: Offerings of raws depend a little upon the terms of consignment, but in general they are moderate and carefully made for all near-by positions, and are not very plentiful. Indeed, some importers are refusing to negotiate at all just now, feeling confident that the natural merits of the position must act as a stimulant. Refiners certainly appear quite willing to negotiate. Refined have been a little irregular. At the opening demand was very good, in part filling orders received after hours on Saturday, but later buyers seemed to be more cautious, and only small lots were called for. In general prices were steady, but on Nos. 13 and 14 an advance was made. Just why these grades were selected does not appear clear to the general trade, and there is evidently some disappointment that the advance was not more general.

Epitomized, Willett & Gray's Statistical says: "Total stock in all the principal countries, 1,301,859 tons, against 984,093 tons at same dates last year. Afloats to the United States from all countries estimated 72,000 tons, against 53,000 tons last year. The raw market has been steady and firm during the week, with large transactions, buyers having been willing to take all the sugars offered at the current quotations, which were on the spot, or near by, or which could arrive before August 1st, or the possibility or probability of a duty taking effect on that date. Some holders prefer to store their arrived cargoes rather than sell at present prices. Refined has been in fair demand during the week, but it has been restricted somewhat by a feeling of uncertainty respecting the tariff outcome and of uneasiness regarding the impending railroad strikes. At the close, however, a large business is doing, and buyers are no doubt accumulating a considerable surplus stock over their present requirements. Some refineries are over-sold two weeks or more, and an improvement in prices must soon follow."

SYRUPS.

There is a fair demand, particularly for brights. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

An improvement is reported in the demand, and more is said to be selling than is usual at this time of the year. Prices are: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

The second shipment of new season's Japan teas, which should have been here some weeks ago, arrived on this market Monday last. This fact has given new interest to the market. The teas are showing exceptionally good value. They range in price from 17 to 25c., but the demand is principally for those selling at around 18 to 19c. There is a good enquiry. Samples are also being shown this week of new season's Moning Congou and Ceylon teas, and like all new teas this season are showing good value. Shipments of the new Ceylon teas, which are direct, are expected to arrive within a few days, but it will probably be three weeks or a month before the new Moning Congous are on the spot. The former will sell at from 15c. upwards. Advices from London state that the quality of the new season's Monings arriving there are somewhat better than last year, this being particularly noticeable in

the Keemuns and Kintucks. Some few chops have sold there at prices ranging from 1s. 6d. to 2s. 6d. Common grades are inferior to those of last year, and have sold down to 4½d. per lb.

Gow, Wilson & Stanton tea circular, under date of July 9, says: "Deliveries of Indian and Ceylon teas during June again show an improvement compared with last year's figures. It is satisfactory to notice that the stock of Indian tea at the end of last month was about 2,500,000 pounds less than at the corresponding time last year, and is smaller than it has been at that date for some four years past. The stock of Ceylon tea given in the tables below does not include 1,000,000 pounds which have arrived, but were not entered in time to be returned by the warehouse officials."

DRIED FRUITS.

There have been a few shipments of Valencia raisins received during the past week, but there is still a scarcity of this fruit. Prices are still firm, and we quote: Off-stalk, 6 to 6¼c.; fine off-stalk, 6¾ to 7; fine layers, 8c. Currants are still in fair demand at unchanged prices. We quote as follows: Provincials, 3½ to 4c. in brls., half brls., 3¾ to 4½c.; Filatras, 4 to 4¼c. in brls., and 4¼ to 4¾c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 8½ to 9c. Prunes are moving fairly well for the season, several orders having been received during the past week; U's at 5½ to 5¾c. are what is wanted principally. We quote: U's, 5½ to 5¾c.; B's, 7½; bags, 3¾c.; casks, 4½ to 5c. Figs are almost out of the market. We quote: Small boxes, 7½ to 8c.; 5 lb. boxes, 7½ to 8c.; 10 lb. boxes, 10c.; 28-lb. boxes choice Eleme, 11c.; 6-crown, 12½c.; 7-crown 13½c.; bags, 28-lb., 6½ to 7c. Dates quiet and easy, at 4¼ to 5c.; selected Halloween dates, 8½ to 9c.

BUTTER AND CHEESE.

A stronger feeling predominates the butter market this week. Very little is yet coming in on commission, and as buyers and sellers are still apart receipts are naturally not liberal; 15 to 16 c. f.o.b., is the ruling price asked by holders outside for tub butter, although as high as 17c. is wanted in some instances. There is a fair demand for choice dairy tubs, but bakers' butter is hard to

move. The demand for dairy pound rolls exceeds the supply. The same remarks apply to creamery pound prints, the creameries now being engaged in packing. There is not much demand for creamery butter and the supply is light. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 17½c.; crocks, 18c.; bakers' butter, 12 to 15c.; pound rolls, 19 to 20c. Creamery—Tubs, fresh, 20 to 21c.; pound prints, 21 to 23c.

There is not much demand for cheese. Prices are steady at 9½ to 9¾c.

PROVISIONS.

Meats continue in active demand at prices a little firmer than a week ago. Lots moving, however, are not large. There is said to be less compound lard than usual selling, the price of the pure article being so low.

BACON—Long clear, 7½ to 7¾c.; smoked backs, 10½ to 11c.; breakfast bacon, 11 to 11½c.; rolls, 8½ to 8¾c.

HAMS—10½ to 11c. for smoked, and at 9½ to 10c. for pickled.

LARD—Pure Canadian 8¼c. in tubs, 9c. in pails and 8¼c. in tierces. Compound, 7¼ to 7½c.

BARREL PORK—Canadian heavy mess \$17 to \$17.50, Canadian short-cut \$18.00 to \$18.50, shoulder mess \$14.50 to \$15, clear mess \$15 to \$15.50.

LIVE STOCK MARKET.

Business was dull at the western yards Tuesday. Offerings heavy, being 80 carloads, half of which were left over from yesterday. Owing to lower cables shippers held off, and very few loads of shipping stock were sold. One load averaging 1,391 lbs. sold at 4c. per lb., and three loads averaging 1,325 lbs. sold at 4c. per lb. and \$10 over for the lot. Others were offered at 4c., but dealers refused to pay it. There was only a limited demand for butchers' cattle, which were chiefly grass-fed. A few picked lots brought 3½ to 3¾c., the latter for two heifers averaging 1,090 lbs. Nice medium cattle sold at 3¼c., and inferior butchers' at 2½ to 2¾c. per lb. About 100 calves offered, chiefly bobs, which sold at \$1.50 to \$2 each. Good veals slow at \$4 to \$5. Milch cows dull and hard to sell, with receipts of 30 head. They sold at \$25 to \$40 each.

About 925 head of sheep and lambs offered. The former were in fair demand for export, with sales at \$3.40 to \$3.50 per hundred and at \$2.75 for choice. Rams, 2¾c.

per lb. Lambs dull, selling slowly at \$2.75 to \$3.25 each. Hogs firm, with receipts of 460; choice bacon hogs brought \$5.70 to \$5.75 per hundred, and nice mixed lots at \$5.25. Thick fat hogs brought \$4.95 to \$5, stores at \$4.75 to \$4.85, sows at \$4.25 to \$4.50 and stags at \$2.50.

GREEN FRUIT.

Domestic green fruit is absorbing nearly all the attention to the detriment of foreign green fruits. Oranges are quiet but without any change in prices. There are quite a few lemons moving, but prices are easier. Watermelons are in good demand, but the supply is fair only. Demand is active for raspberries, and there are a good many red currants going out. A few black currants are coming forward. Demand for gooseberries is light. Bananas are in moderate demand only with prices lower than a week ago. The supply of cherries is limited, and are confined to preserving kinds. Huckleberries are arriving, and they are moving freely at quotations. Domestic celery is on the market and all offered is taken. We quote: Oranges, Cal. seedlings, \$3.00 to \$3.50; Messinas, half-boxes, \$2 to \$2.50, boxes, \$4 to \$4.50. Lemons, \$3.75 to \$4.75. Bananas, \$1 to \$1.75 per bunch. Watermelons, 22 to 27c. each. Raspberries, 8 to 10c. Cherries, \$1 to \$1.75 per basket. Red currants, 65 to 90c. per basket. Black currants \$1.25 to \$1.50 per basket. Gooseberries, Houton's, 40 to 50c.; Downy's, 50 to 75c. Huckleberries, \$1 to \$1.20 per basket. Celery, 75 to 80c. per doz. Baltimore cucumbers, \$1.25 to \$1.75 per crate; in brls., 35 to 40c. per doz. Cabbages, \$1.25 to \$2 per brl. Tomatoes, Mississippi, \$2 to \$2.25 per fourbasket crate.

COUNTRY PRODUCE.

BEANS—Quiet and steady at \$1.35 to \$1.40 for hand-picked per bushel.

POTATOES—Demand is only moderate for new potatoes, and there is no old stock offering. New potatoes are lower at \$2.25 to \$2.50 per barrel.

EGGS—Deliveries are little better in quality than a week or so ago. Demand is fair and prices steady and unchanged at 10½ to 11c.

HOPS—Quiet at 12 to 15c. for 1893's. Package hops, 20c. per lb.

ONIONS—Quiet and unchanged, Egyptian onions still selling at \$2.25 per crate.

MAPLE PRODUCTS—Are dull and nominally unchanged. We quote: Syrup, wine

THE BRAND
I VARS & CO.
DENIA SPAIN

VALENCIA
RAISINS

Are
Second to
None

Telephone No.

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Provisional

Butter
Eggs

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88 Front St.

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Pineapples, Si
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Write for
Quotations.

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The Adams
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Orders Solicited.

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Are prepared to

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Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

ARRIVING DAILY

Pineapples, Strawberries, Bananas, Messina and Valencia Oranges; Mikado, Jarbo and Eagle Brand Lemons, Cocoanuts, Cucumbers, Tomatoes, Cabbage, etc.

Write for Quotations. Consignments Solicited. Tel. 887.

WHITE & CO. 70 Colborne St., Toronto.

JAMES A. HENDRY
WHOLESALE AGENT

Representing ONTARIO ST., KINGSTON.

The Canada Sugar Refining Co., Ltd., Montreal.
The E. B. Eddy Co., Ltd., Hull.
The Geo. E. Tuckett & Son Co., Ltd., Hamilton.
The Adams & Son Co., Toronto.
Libby, McNeill & Libby, Chicago.
Lumsden Brothers, Hamilton.
John Sealy, Saint John, N.B.

Orders Solicited. Prompt Attention Guaranteed.

THE

Winnipeg Produce and Commission Co. Ltd.
WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes,
and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

OUR LIST:

BANANAS, CHERRIES
STRAWBERRIES,
NUTS, FIGS, DATES,
ORANGES, LEMONS

Prompt Shipments. Best Goods.

CLEMES BROS.

TORONTO

MARKETS—Continued

5 gallon tin; 65 to 70c.; 5 gallon packages, 60 to 75c.; sugar, 1 lb. cakes, 7½ to 8c.; small cakes, 9½ to 10c.

HONEY—Dull; clover, in sections, 11 to 12c.; buckwheat, 5c.

FISH.

There are very few fish coming forward, and there are not many wanted. White fish and salmon trout are still the principal kinds coming in. Prices are as before: We quote as follows: Skinned and bone codfish, 6½c.; shore herring, \$4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c. Lake Erie herring, \$1.50 to \$1.75 per 100; blueback herring 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout, 6c.; white fish, 6c.; pike, 5c. lb.; perch, \$1.50 per 100; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; large halibut, 10c.; brook trout, 25c. per lb.

PETROLÉUM.

Trade remains much as before. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

The Petrolia Advertiser, in its weekly report, says: "Petrolia crude, 93c. per brl.; Oil Springs crude, 94½c. per brl.; refined, 5¾ to 6¼c. in bulk, or 8½ to 9c. in barrels in car lots f.o.b. here. The flash test has been lowered from 90 to 85, and should make a difference of a few cents per barrel in the price of crude. The market is in such an apathetic state, however, that little or no change has as yet resulted. Perhaps another day or two may tell a different tale. We are of opinion, nevertheless, that the change in the flash test should increase the price of the crude article, and if it does not do so it is due to the fact that the producer has given over all his rights to the refiner by submitting quietly to the direct delivery system."

ESTABLISHED 1890.

JAMES E. PATMORE,
LONDON, ONTARIO.

EXPORTER OF

Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
APPLES, ETC.,

AND

Produce Commission Merchant.

BUTTER, CHEESE AND EGGS

Handled to best advantage. Good storage. Also, Finest English Creamery Salt.

Prompt and personal attention to all favors. Correspondence solicited.

OLD POTATOES Are almost out of the market, but we still have a few cars to offer.

Will be offering New Potatoes next week. We thank our numerous customers for their liberal support during past season.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont

J. Hunter White

No. 3 North Market Wharf,

ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS

WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

**BANANAS ORANGES
.. LEMONS ..**

And all kinds of Tropical and Domestic Fruits.

A. G. GIBSON & CO.,

Correspondence Invited. TORONTO.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants
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Graham, McLean & Co.

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77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

IF YOU WANT CASH,

Send your Fruit and Produce

TO THE

DOMINION PRODUCE CO.

66 and 68 Colborne Street, Toronto

And get Highest Prices and Prompt Returns. Fruit returns remitted daily.

MARKET NOTES.

Eby, Blain & Co. report large sales of salmon.

Gunn, Flavell & Co. report the sale of a carload of pickled hams.

Special value in whole mixed spices is being offered by Eby, Blain & Co.

Smith & Keighley report large sales of Marshall's Scotch fish.

Samples of next season's Ceylon tea are being tested by Eby, Blain & Co.

Sloan & Crowther report increasing sales in fresh herring.

J. W. Lang & Co. have received a shipment of off-stalk raisins this week from London.

Eby, Blain & Co. have to hand their shipment of Armour's canned meats which had been delayed by the strike.

Good sales of canned meats and canned fish are reported by M. Masuret & Co.

M. Masuret & Co. report that 6 lb. fancy cannisters of Ceylon tea are selling well.

"Lily" tobacco should be quoted at 46c. instead of 47c. as given in the prices current.

Warren Bros. & Boomer are in receipt of a fresh shipment of Rio coffee.

Warren Bros. & Boomer have in stock a shipment of new season's lobster in flat 1/2's, Noble brand.

Clemes Bros. have received two cars of bananas this week, and two more are on the way.

Davidson & Hay report large sales of new season Japan teas, particularly in the medium grades.

Shipments of new pack strawberries and 3 lb. peaches arrived this week for Davidson & Hay.

Davidson & Hay report a rapid sale of their last shipment of Patras currants in half cases.

A large shipment of new season Japans (medium) arrived on Tuesday for Davidson & Hay.

Lucas, Steele & Bristol report delay in shipment of their 25c. Japans. They expect them end at of week.

Lucas, Steele & Bristol report that their California raisins are taking well with the trade.

Olive oil is being offered by Lucas, Steele & Bristol. They have Dandicalle and Gaugin's.

Lucas, Steele & Bristol report that their Hillwatee tea just to hand, in 50 lb. cases, shows excellent value.

M. Masuret & Co. advise their customers that now is a good time to buy pickling spices.

Advices to J. L. Watt & Scott, from Smyrna, state that the fig crop is expected to be about the same as last year in quality,

but it is feared the size of the fruit will not be so large in consequence of the want of rain last winter. The report on Sultana raisins is similar to that on figs, both the fruits being grown in the same district.

W. H. Gillard & Co. report active sales of new Japans from stock and to arrive. They claim to be offering extra values.

New York Ginger Ale, controlled in the West by W. H. Gillard & Co., is meeting, it is claimed, with great success.

Currants in cases are reported by T. B. Escott & Co., of London, to be going well just now.

A new line in this market is "powdered bath brick." The price is about the same as ordinary bath brick.

"Lion Baking Powder" and extracts are reported by T. B. Escott & Co. to be selling fast.

Perkins, Ince & Co. are this week in receipt of samples of Moning Congous. The samples are showing better drawing value than last season's teas.

Todhunter, Mitchell & Co. report a brisk movement in their "Excelsior" blend coffee. "We find our coffee trade growing right along," said a member of the firm.

New Orleans molasses in barrels and halves is being offered by Lucas, Steele & Bristol at what they claim to be a great bargain. Their travelers have samples.

T. B. Escott & Co. have just received a carload of pickles in 20 oz. bottles, Blackfriars' brand, 6 doz. in barrel, and the firm report that they are going out rapidly.

Eby, Blain & Co. have a shipment of Darjeeling tea, flowery leaf, arriving in a few days. It is claimed to be something different from anything ever shown here before.

Grand Mogul tea is reported by T. B. Escott & Co. to be having a good sale. "Grand Mogul tea is going to all customers," say the firm.

The Toronto Biscuit & Confectionery Co.'s employees' third annual picnic will be held at Oakville on the 30th inst. The proceeds are to be given to one of the employees who has been ill a long time.

Notwithstanding the general cry of depression in trade and the reduction in values of all staples, W. H. Gillard & Co.'s sales, so it is said, show a substantial increase, month by month, over former years.

John A. Gowans reports the receipt of a number of testimonials regarding his tea-mixer, handled by Davidson & Hay. One from W. H. Hamilton, of Peterboro', under date of July 11, says: "It is entirely satisfactory, doing the work completely. Hitherto it has been impossible to have the different teas in a blend properly mixed, they not running even. Now with the mixer we manage to have them turn out the same every time."

MONTREAL MARKETS.

MONTREAL, July 19, 1894

GROCERIES.

IN wholesale groceries the week has not furnished many new features. A rather better enquiry has been experienced for old Japan teas owing to the delay in the arrivals of new stock, and prices are steady. There has been a fairly good demand for coffee, and spices are steady. In refined sugar a fair volume of trade is noted, while prices are lower. Raw sugar is barely steady, but molasses are firmer, while syrups are very quiet. In canned goods there is no particular feature to report, and other lines show no change.

SUGAR.

The feature of the sugar market has been a decline of 1-16c. in granulated. This is in sympathy with the easier advices from New York and lower cables on raw. Demand has been fair, granulated in some lots selling at 4 1/8c., and in smaller quantities 4 3-16c., with cash. There is no change in yellow on spot to note, values ranging from 3 3-16 to 3 1/4c., as to quality, at the factory.

SYRUP.

The market for syrup continues to rule quiet and steady at 2 to 2 1/8c. for bright grades and 1 to 1 1/4c. for dark.

MOLASSES.

In molasses business has been quiet, owing to the fact that buyers have filled their wants for the time being. Stocks here are large and there is nothing new to report. We quote round lots 28c., car lots, 29c., and single puncheons 30c.

TEA.

The market for teas on spot continues quiet, the demand at present being restricted mainly to actual requirements. Delay in the arrival of new crop Japans has resulted in the clearing up of a lot of old stock, however. In Japan teas we quote: Common, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21 1/2c.; and choicest, 23 to 29c.

COFFEES.

There has been a fair demand for coffee, sales of 250 bags Maracaibo occurring at 19 to 19 1/4c. in 25 and 50 bag lots. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.

There is little or no change to report in spices. We quote: Black pepper, 6 to 7 1/2c.; white pepper, 10 to 12 1/2c.; cloves, 7 1/2 to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

The demand for rice continues fair, and an average business is doing at steady prices. We quote: Standard, \$3.45 to \$3.70; Japan, \$3.95 to \$4.25, and Patna, \$4.25 to \$4.75.

DRIED FRUIT.

The jobbers are the only ones doing any business in dried fruit. Business is limited

VANCE & Co.

Banar

Consignments of
Selected. All or
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Consignments
Solicited

GEORGE MCW

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Our Trade

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VANCE & CO. Wholesale Fruit
Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce
Solicited. All orders will receive
prompt attention. **63 Colborne
St., Toronto**

Dawson & Co.
**FRUIT
PRODUCE**
and COMMISSION MERCHANTS
**32 WEST MARKET STREET
TORONTO.**
Consignments
Solicited

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL FRUIT
Commission Merchants
**25 and 27 Church street,
TORONTO, ONT.**
Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

AUSTRALIAN MUTTON
We have been appointed sole agents in
Canada for the
Sydney Meat Preserving Co.
And have just received consignments per steamships
"Warrimoo" and "Arawa" of the following:
Boiled Mutton, 2s. and 1s.
Roast Mutton, 2s. and 1s.
Corned Mutton, 2s. and 1s.
Haricot Mutton, 2s.
Stewed Sheep's Kidneys, 2s.
Irish Stew, 2s.
Sheep's Tongues, 2s.
A large consignment of Sheep's Tongues, 1s., is expected
on next steamer.
Prices to the wholesale trade on application.
**BUCHANAN & GORDON,
Winnipeg, Man.**

LARD
Especially put up
for the best
family trade in
Guaranteed Pure
Kettle Rendered.
1 LB. BOXES
Convenient, the best way to handle lard.
All our Meats are
Branded with
Our Trade Mark

Burnt in the
Skin of
Each piece.
**F. W. FEARMAN
HAMILTON**

MARKETS—Continued
under light supplies and a small demand.
Denia advices state that a good crop of
raisins are expected. Currants do not
show any improvement. We quote: Off-
stalk Valencias, 4½ to 4¾c.; fine, 5 to 5¼c.;
layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.
No change to note in nuts of importance.
We quote: Almonds at 11½ to 12c.;
shelled do., 23 to 29c.; shelled walnuts, 18
to 21c.; Grenoble walnuts, 11½c.; filberts,
8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and
peanuts, 7 to 9c.

CANNED GOODS.
The market shows some signs of more life
since our last, and a moderate amount of
business is passing in tomatoes, corn, and
other vegetables. Gallon apples have been
in good demand and stocks are light. In
salmon, business is reported on spot at \$1.25 to
\$1.30 for choice brands. We quote: Lob-
sters, \$6 to \$6.50 per case; sardines, \$8.50 to
\$9.50; salmon, \$1.15 to \$1.30 per doz; to-
matoes, 80 to 85c. per doz; peaches, \$2 to
\$2.10 per doz.; corn, 85 to 90c. per doz, and
marrowfat peas, 85 to 90c. per doz.

GREEN FRUITS.
The strike has interfered seriously with
the supply of California fruits of all kinds,
and stocks of it are very small here at pre-
sent. Oranges are in light supply and firm
at \$4 to \$4.50. Lemons are scarce and firm
at \$3.50 to \$4.50. Only a few pineapples
are coming in while other lines show no
change of importance. We quote: Oranges,
\$4 to \$4.50; lemons, \$3.50 to \$4.50 per box;
pineapples, 18 to 30c. each; bananas, \$1 to
\$1.50 per bunch; strawberries, 4½ to 7c.
per quart; cherries, California, \$1.25 to
\$1.50 per box, and Canadian \$1 to \$1.50
per basket; California peaches, \$2.12 to
\$2.15 per box; apricots, \$2 to \$2.50 per box;
plums, \$3.87 per crate; prunes, \$3 to \$3.75;
figs, 25 to 75c.

COUNTRY PRODUCE.
There is a fair demand for eggs, and
prices are steady at 10½ to 11c. A fair
amount of business is doing in beans at \$1.35
to \$1.50 per bushel.

PROVISIONS.
There was no important feature in the
provision market. A fair amount of busi-
ness is doing, but the turnover is not as
large as it should be for this season of the
year. The feeling is firm and values are well
maintained, especially for pork. We quote:
Canadian short cut, heavy, \$18.50 to \$20; do.,
light, \$17.50 to \$18.50; hams, city cured, per
(Continued on page 26)

A. PAXTON & CO.
Commission Merchants
72 Colborne St. - TORONTO
Solicit consignments of Butter, Eggs, etc.
Honest Dealing. Quick Returns.

Produce Consignments
SOLICITED BY
WITT, MACAULAY & CO.
64 Colborne St., TORONTO
HIGHEST PRICES QUICK RETURNS

**WILLIAM RYAN,
PORK PACKER**
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and
COUNTRY PRODUCE Solicited.
70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
**76 COLBORNE ST.,
TORONTO, ONT.**
DEALER IN
FRESH FISH, BANANAS, LEMONS,
DOMESTIC FRUITS and
VEGETABLES.
Orders Solicited.

D. GUNN, FLAVELLE & CO.
Maple Leaf Brand
SMOKED MEATS
AND
PURE LARD
WRITE FOR PRICES
76-80 Front St. East, Toronto

Klenzine
FOR WASHING
CLEANING
SCRUBBING AND
RUB NO MORE!
Washes clothes without hard labor, or injury
to hands or fabric.
Manufactured by The Klenzine Co., Chicago, Ill
Sole Agent for Canada
JOHN A. MOODY,
Commission Merchant,
LONDON, ONT.
GRAIN, FLOUR
and PRODUCE.
100 8-oz. Packages in each Box. Price \$3 per box for quick orders

FLOUR AND FEED

FLOUR and feed merchants report business very quiet. Flour moving slowly and but little doing in other lines. The demand for bran has dropped off a little. Barley for feed is in fairly good demand, and a fairly good supply of hay is reported in, but not selling fast. Straw has been somewhat scarcer.

THE MARKETS

TORONTO.

FLOUR—Business is quiet. Values for both Ontario and Manitoba wheat have been easier, but no change is yet reported in prices. We quote as follows: Manitoba wheat patents, \$3.65 to \$3.80; strong bakers', \$3.45 to \$3.55; winter wheat patents, \$3.45 to \$3.60; Ontario family, \$3.00 to \$3.25; straight rollers, \$2.90 to \$3.05.

SHORTS—There is an increase in the supply, many of the city mills having been running during the past two weeks. Prices remain unchanged at \$16 to \$16.50 per ton.

SCREENINGS—The demand is not large. Prices are the same at \$12 to \$12.50.

BRAN—Flour and feed men report very little selling, and as a consequence a slight reduction is reported, and city mills are selling at from \$13.50 to \$14.

OATMEAL—Quiet and firm. Rolled and standard meals are quoted at \$4.40 in bags and \$4.50 in barrels; granulated, \$4.40 in bags; cornmeal, common, \$3.10; gold dust, \$3.25 to \$3.50.

OATS—Quiet at 38 to 38½c. on track.

CEREAL FOODS—Split peas, \$3.75 per barrel; pot barley, \$3.75 per barrel; pearl barley, XXX \$2.25 per 49 lb. box.

MONTREAL.

The tone of the flour market is firm, holders as a rule asking outside prices. The demand is good and the market is active with a larger volume of business doing, especially in Manitoba strong bakers'. The Lake of the Woods Milling Company report sales of eleven cars on local account. Winter wheat, \$3.60 to \$3.70; Manitoba patents, best brands, \$3.50 to \$3.60; straight roller, \$3; extra, \$2.75 to \$2.90; superfine, \$2.50 to \$2.65; Manitoba strong bakers', \$3.40 to \$3.50; Manitoba strong bakers', best brands, \$3.45 to \$3.50.

There is no change in feed. The demand is good and values steady. Bran, \$16 to \$17; shorts, \$18 to \$20; mouillie, \$20 to \$22.

The market for oatmeal is quiet and steady, the demand being only for small lots, to fill actual requirements. Standard, brls., \$4.25 to \$4.30; granulated, brls., \$4.25 to

\$4.30; rolled oats, brls., \$4.50 to \$4.60; pot barley, per brl., \$3.90; split peas, per brl., \$3.40.

ST. JOHN, N.B.

There appears to be a better feeling in the flour market shown by an increased demand. Although wheat appears firm, flour is about back to old prices. Oatmeal is firm at the high figures. Middlings show an inclination to advance, demand good. Hay is off, holders being anxious to move stocks. Oats are firm. We quote: Manitoba, \$4.25 to \$4.35; best Ontario, \$3.50 to \$3.60; medium, \$3.35 to \$3.50; oatmeal, standard, \$4.50 to \$4.60; rolled, \$4.65 to \$4.75; cornmeal, \$2.65 to \$2.70; granulated, \$3.50; middlings on track, \$20.50 to \$21; cottonseed meal per ton \$30; oats, local, on track, 46 to 48c.; Ontario, 49 to 51c.; beans, h.p., \$1.55 to \$1.60; prime, \$1.45 to \$1.50; split peas, \$3.65 to \$3.85; round peas, \$3.65 to \$3.75; pot barley, \$3.85 to \$4.00; hay on track, \$10.50 to \$12.00; rice, 3¼ to 3½c.; American timothy seed, \$3.00; red clover, 11½ to 12c.; alsike, 13½ to 15c.

Out of 48 grocery establishments in Winnipeg, the Free Press says that 32 were closed on Thursday last at 1 p.m., the half holiday.

The Uptergrove cheese factory is turning out about 300 boxes per month. J. F. Gillespie, reeve of Mara, represents this factory at the cheese board at its meetings in Peterboro'.

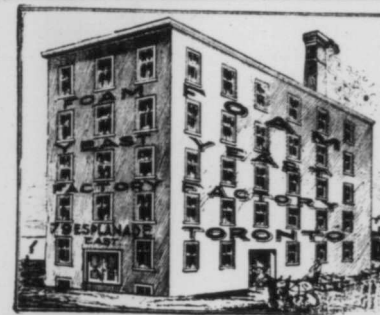
WITHIN RETAIL CIRCLES.

T. Moore & Son, grocers, Spadina avenue, have placed very handsome electric light fittings in their store and windows. The store in the evening is one blaze of light, and attracts much attention.

F. Dean, grocer, Parkdale, has an attractive fruit window.

R. F. Green, Bradford, is extending his shop and moving his offices to the rear of the same. The alterations add much to the appearance of the store.

James Ireland, who, as THE GROCER previously announced, was opening up a new store in Wroxeter, was in Toronto last week buying his opening stock.



FOAM YEAST

A NEW DISCOVERY. TRY IT.

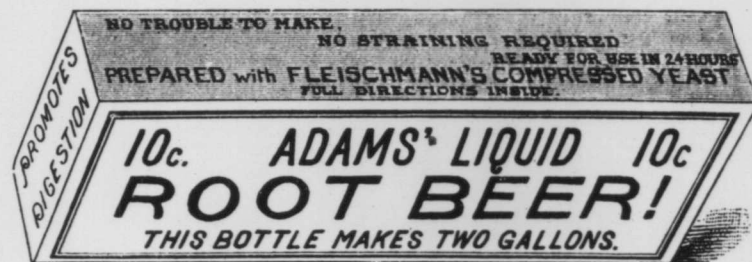
Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.

36 packages to a box, price \$1.00.

A sample box sent to any address. Acknowledged by all who have tried it, **THE BEST.**

FOAM YEAST CO.

79 Esplanade St. E., - - - Toronto.



10 AND 25c. SIZE.

The Canadian Specialty Co.

Dominion Agents.

38 Front St. East, TORONTO, ONT.



W. A. McCLEAN & CO.

Pork Packers - Owen Sound.

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

... WE OFFER OUR ...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some **QUEEN** in stock.



M. McLAUGHLIN & CO.

TELEPHONE 636.

Royal Dominion Mills, TORONTO.

Every Grocer Every Family

Should endeavor to cultivate among his customers a demand for the **PUREST GOODS** that are produced

Should make it a point to procure the **PUREST GOODS** that are placed on the market

Our Graham Flour, Wheat Farina, Flake Barley, are the purest and sweetest of their kinds on the Canadian market.

Tilsonburg and the E. D. Tillson Mills are illustrated in this week's Saturday Globe—Read it.

E. D. Tillson, Tilsonburg, Ont.

Park, Blackwell & CO., Ltd.

PORK PACKERS

AND

Wholesale Provision Merchants

TORONTO

Lowest prices to the trade.

SAMPLE ORDER SOLICITED.

Embros Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT
A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian, Pacific or Grand Trunk Railways.

E. A. SHOEBOTHAM

Broker and Mnfrs.' Agent

Representing: LONDON, ONT.

THE FOAM YEAST CO., Toronto. FARWELL & RHINE'S Diabetic and Gluten Flour, Barley Crystals, Watertown, New York. EASY-BRIGHT Stove and Shoe Paste and Polishes, Buffalo, N.Y. THE EDWARDS' PATENT Bar Lunch, School and Shopping Basket, Toronto, Ont. Etc., Etc.

Orders Solicited. Our Goods are Guaranteed

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION \$2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market does not exhibit much change. There have been offerings of creamery by factorymen at a rather lower level, but on the whole the market is steady at 19 to 19¼c. for finest creamery, which continues scarce. Seconds are more plentiful, and there is little to report in regard to dairy stock. We quote: Fine creamery, 19 to 19¼c.; creamery seconds, 18 to 18¼c.; fine townships, 16 to 17c.; fine western, 15½ to 16c.

CHEESE.

There is no change in the cheese market. The firm tone is fully maintained, as was evidenced by the transaction at the wharf Monday morning, where some 6,000 boxes of cheese were received by boat and rail. The demand was active for them, and they all sold at 9¼c. and a fraction better, which is an advance of a fraction on last week's range. Our side of this trading there is little to note. These transactions form an actual spot basis, and we read just quotations: Finest Western colored, 9¾ to 9½c.; finest Western white, 9¾ to 9½c.; finest Eastern, colored, 9¼ to 9¾c.; finest Eastern white, 9¼ to 9¾c.; under grades, 8¾ to 8¼c.; cable, 45s.

LIVE STOCK.

The offerings of live stock at the East End abattoir Monday morning were 600 cattle, 500 sheep and lambs, 60 lean hogs, 20 young pigs and 250 calves. Owing to the large supply of cattle, the limited demand from butchers, and the prospects of a good many being left over, the tone of this market was also weak and prices were fully ¼c. per lb. lower. The bulk of the sales made were at 3c. to 3½c. for good grass cattle, while a few choice fed stock sold as high as 4c. per lb. live weight. Common to inferior grassers sold down as low as 1½ to 2c. per lb. There was no export business done at this end, and on the whole trade was quiet, butchers only taking sufficient stock to fill actual wants on account of the warm weather. Sheep and lambs met with an active demand and prices were steady. A few fair sized lots of sheep were taken for export account at 3½c. per lb. live weight, while butchers paid from \$3.50 to \$5 each, and lambs brought from \$3.25 to \$4 each, as to size and quality. There was a fair enquiry for calves and, as the supply was not large, prices were fairly well maintained, sales being made at from \$1.50 to \$7 each, as to size and quality. Lean hogs sold from \$3 to \$10 each, and young pigs from 75c. to \$3 each, as to size.

ASHES.

There is an easier feeling in the ashes market and first pots are 10c. lower, while other grades are unchanged. The stock of pearls here is very small and prices are

purely nominal. We quote: First pots, \$4; seconds, \$3.65; pearls, \$5.40 to \$5.50 per 100 lbs.

RAW FURS.

There is no improvement in the fur market and none is looked for in the near future. Business is nil and values are nominal in the absence of transactions, but the general tendency is decidedly easy.

MONTREAL TRADE NOTES.

Pineapples are very scarce now; in fact, the season for them is practically over.

Several lots of old Japan teas have been cleaned up during the week at full figures.

L. Chaput, Sons & Co. have some fine Barbadoes molasses which they offer the trade. Private cables from London quote beet sugar at 11s. 4½d., which is a decline.

First arrivals of Quebec raspberries came in last week. They are selling at 12 to 13c. per box.

In black teas, offers of Indian and Ceylons at 5 to 7d. f.o.b. London have been made here.

Laporte, Martin & Co.'s brand of Victoria Japan teas, in handy packages, are good sellers.

J. Alex. Gordon & Co.'s advices from Yokohama state that the Japan tea market is steady, and that stocks are light.

The retail grocers hold their picnic this week. Nearly all the wholesale houses have donated handsome prizes to be competed for at the grounds.

Denia advices state that the prospects are for a good crop of Valencias. Gillespie & Co.'s advices from Great Britain state that prices have been advanced 2s. per lb.

A Quebec house offered a large cargo of Barbadoes molasses last week, which is taken to mean that they have more stock than they want down there.

The receipts of live stock at the Montreal stock yards at Point St. Charles for the week ending July 14th were 3,810 cattle, 3,535 sheep, 725 hogs and 641 calves, which show an increase of 1,000 cattle, 1,500 sheep and 500 hogs as compared with a week ago, and an increase of 1,100 cattle, 3,500 sheep and 500 hogs with the corresponding week last year.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., July 19, 1894.

ANOTHER great week is what is heard when the question, How is business? is asked. Although the value of goods entered this June is below that of last, being \$254,411, as against \$267,212, the duty collected is more, being \$56,650, against \$56,273. Value of dutiable goods entered this June, \$164,662; free goods, \$89,749. The value of exports for this June is also less, being \$428,906 as against \$434,867. A new outlet has been discovered by a Halifax merchant for fish, a carload having been shipped to Vancouver to be forwarded to Honolulu. In the lum-

ber business everything is quiet. Six and a quarter million feet of deals cleared for British ports, while less than 2,500,000 laths and 500,000 feet of long lumber, with 3,000,000 shingles, a load of piling and one of cordwood is the list for U. S. ports. The Tyne mouth Castle took equal to 4,500 barrels of freight from this port for the West Indies.

SPICE—At this time of year trade is quiet. Prices continue firm. Cream of tartar, brls. 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, 15 to 20c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb. soda, \$2.30 to \$2.38; sal. soda, 1 to 1½c.

SALT—The matter of the removal of the duty from factory filled salt does not yet appear settled, though it is being permitted a free entry. Business is light. Coarse, 48 to 50c.; factory filled, 95c. to \$1; Canadian brls., 5 lb. bags, \$3.25; 10 lb. bags, \$3.10; American, 20 lb. wood boxes, 20c.; 10 lb. boxes, 12c.

TOBACCO—Business is reported good. Prices are: McDonald's brands, Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's Beaver, 62c.; Tecumseh, 65c.; Jubilee, 59c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tuckett's brands, smoking tobacco, T. & B. Myrtle Navy, 59c.; Lily, 46c.; Myrtle cut, 70c.; chewing, T. & B., long black, 48c.; Mahogany, 12s., 48c.; Mahogany, 7s., 48c.

OILS—No change in quotations are reported. Burning oil, best American, 18¼c.; best Canadian, 17¼c.; second, 13½c., 60 days, no charge for barrel. Linseed, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c. Seal oil, steam refined, 40 to 45c.; pale, 38 to 43c. Olive oil, 95c. to \$1.05. Castor oil, 6½ to 7c. Extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

CANNED GOODS—Owing to the cheapness of all small fruit the trade in canned goods is lessened, though picnic and fishing parties help to keep up the average. An advance of 15c. on canned salmon or new pack is

THE ...
STRATH

AND

Packers of

Vegetables

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Office and

STRATHROY, ONTARIO.

Keep

THE DO
OF

Are ma

Cider and

ON

Quotations

Again



Keep It In Mind

THAT

THE DOVER APPLE CO.
OF PORT DOVER

Are manufacturers of the best
and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

Again Ahead



Try a sample case
of our Bottled
Pickles, put up in

**PURE
MALT
VINEGAR**

They are the best
goods packed in
Canada.

**The Kent Canning
& Pickling Co.**

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads !!

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

TRY _____

PHOENIX BRAND

**CORN
PEAS
TOMATOES.**

Factory, Welland, Ont.

W. E. HARDISON, Manager.

**LYTLE'S
PICKLES**



Are Superior to all
others.

T. A. LYTLE & CO.,
Vinegar and Pickle Manu-
facturers,
TORONTO.

LION "L" BRAND



REGISTERED
TRADE
MARK.

PURE GOODS.

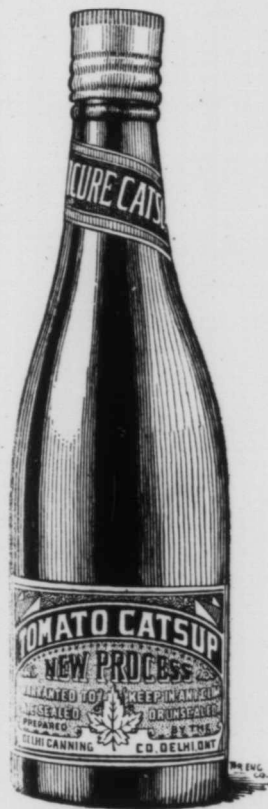
JAMS,
JELLIES,
VINEGARS,
PICKLES.

The largest
factory of the
kind in the Do-
minion.

DIPLOMA
AND MEDAL
Toronto Exhi-
bition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P. Q.

Money OR **Reputation**



Which are you after? If it's money, then let us say right here—"Epicure" Tomato Catsup pays good profits, and sells on its merits. If you seek reputation—then handle first-class goods only, and do not delay one minute in ordering "Epicure" Tomato Catsup.

Delhi Canning Co.

DELHI, ONT.

ST. JOHN MARKETS—Continued.

here. Canned vegetables are firm. We quote: Corn, 90c.; peas, 90c.; tomatoes, 95c. to \$1; gallon apples, \$2.45 to \$2.55; salmon, \$1.30 to \$1.35; lobsters, \$1.75 to \$2; oysters, 1's, \$1.50; 2's, \$2.20; corned beef, 1 lb. tins, \$1.75; 2 lb. tins, \$2.65; American peaches, 2's, \$1.65; 3's, \$2.65; Canadian peaches, 2's, \$1.90; 3's, \$2.90.

DRIED FRUIT AND NUTS—There is an increasing demand for California loose Muscatels, which are, however, scarce and price advancing. Valencia layers are out of the market. Demand for nuts is light. Peanuts are firmer. Egyptian onions are very low. Sultana raisins, 7 to 7½c.; Valencias, 5¼ to 5½c.; London layers, \$2.10 to \$2.20; loose muscatels, 50-lb. boxes, 6½ to 7c.; prunes, 5½ to 6c.; Californias, 11 to 12c.; currants, barrels, 3½ to 4c.; cases, 4 to 5c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 2 to 2¼c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

GREEN FRUIT—Strawberries have been very plentiful—in fact, they could not be disposed of as fast as they arrived, good berries at times selling as low as 2 to 3c., though 4 to 5c. was the usual price. Supply is now smaller, and prices are higher. Cherries from Nova Scotia are now in the market. Oranges are higher. No California fruit to hand owing to the labor trouble. Lemons are firmer while water melons are lower. We quote: Lemons, \$4 to \$4.50; case oranges, \$10; Messinas, \$5; pineapples, \$1.50 to \$2; bananas, \$2 to \$2.50; tomatoes, per crate, \$3.25; cucumbers, per dozen, 60 to 65c.; strawberries, 5 to 6c.; gooseberries, 75c. per basket; cherries, 30 to 35c. per box.

DAIRY PRODUCTS—Butter very slow, though a little firmer. N. B. cheese are coming forward in better numbers; price is firmer with good demand. Eggs are slow, and shippers are not as careful about quality as they should be. Butter creamery, 19 to 20c.; dairy, 16 to 17c.; eggs, 8½ to 9c.; cheese, 10 to 10½c.

MOLASSES—Two cargoes and a quantity per West India steamer are to hand. Prices are easy, with fair demand. Barbadoes, new, 27 to 28c.; old, 26 to 27c.; Antigua, 27 to 28c.; fancy Porto Rico, 43 to 44c.; choice, 34 to 35c.; St. Croix, 27 to 28c.; syrup, 30 to 35c.

SUGAR—Demand is large. A reported advance of ¼c. in New York has made prices firmer here; an advance is looked for. Granulated, \$4.30 to \$5.30; yellows, 3¼ to 4c.

FISH—In dry and smoked fish prices are rather lower. There is a carload of herring from Newfoundland here. There are also to be seen in our retail stores kegs of Scotch pickled herring. Pollock and haddock are

firmer; the trade in fresh salmon is falling off and prices have advanced. Large cod, \$3.25 to \$3.50; medium, \$3.25; haddock, \$1.75 to \$2; pollock, \$1.60 to \$1.65; salmon, 11 to 12c. per lb.; bay herring, half brl., new, \$1.40 to \$1.50; smoked herring, medium, 11 to 12c.; lengthwise, 10 to 11c.

PROVISIONS—Clear mess pork and plate beef are higher. Hams are firmer. Clear mess pork, \$19 to \$20; P.E.I. mess, \$16 to \$17; prime mess, \$12.50 to \$14; plate beef, \$13.50 to \$14; extra plate, \$13.75 to \$14.25; pure lard, 10 to 11c.; compound, 8½ to 10c.

HOW A COMPETITOR WAS BEATEN.

THE National Grocer relates an interesting case of how a grocer tried to take a customer away from a competitor. He was a pushing, thick-headed fellow, and went to the house of the lady to discover what time she usually went to the kitchen to give the orders for the day.

He started in business by quoting prices that, in some instances, could not have been matched by manufacturers or packers. The goods were to be of the same quality as those generally supplied.

He sent the proper goods at a loss to himself for some considerable time, contrary to the usual course under such circumstances.

The lady was a good buyer and excellent pay, and her grocer had always given her the best article he could get.

Our readers may imagine that when he found his business with her dwindling away, that he as quickly as possible discovered the cause. It was a case of give and take, and this grocer was a man of few words, but exceedingly prompt in action. He concluded that he must frankly state the situation to his customer, and beat the other fellow out of sight.

By this time the intruder had become anxious to get profit, and had begun to substitute inferior articles as often as possible. So that when the grocer began his onslaught on prices in his turn, and kept up his quality, the other fellow soon had to retire.

The reader may now promptly ask: "Did the grocer continue to sell at the new prices?" Well, hardly; in an extended conversation with his patron, he showed her she had been a large beneficiary in the fight which had just ended, and that as his adversary had retired, that old relations would be resumed. And they were resumed to the satisfaction of both.

Renfrew's butter factory is to be helped by the Government. Prof. Robertson will manage it for the first season, and will also assume the loss which it is quite possible the creamery company will have to face in the first season's operations. He will manufacture the butter for 3½c. a pound, instead of 4c., probably the lowest figure the company will have to pay when once fairly started. The Government meantime will bear the loss of the difference.

PERSONAL MENTION.

Mr. Dallas, of New York, made one of his periodical business trips to Toronto this week.

A. Munn, of Ripley, was in Toronto this week.

A. M. Smith, of Smith & Keighley, is still convalescing.

Mr. Walker, Sr., of Walker & Son, McCaul street, Toronto, has just returned from a six weeks tour of the Western States and British Columbia. Mr. Walker is looking well.

E. McCoy, representing Lucas, Steele & Bristol, is on his western trip this week, and is receiving congratulations all round, but "not on his good looks."

A NEW BLACKING.

A NEW blacking is being put on the market by the F. F. Dalley Co., Ltd., Hamilton. It is named "English Army." The tin package containing the blacking is probably the most attractive on the market. On the foreground of the cover are pictures of two soldiers. One is an officer of the Grenadiers and the other a cavalryman. Both wear the regulation red coat and both carry glistening swords. In the background is to be seen the white tents of the camp, with a red coated soldier standing here and there. J. R. Vert, representing the Dalley Co., has been in Toronto the past few days introducing the blacking. One day he undertook to supply the shoeblacks, and on that day the Queen's hotel, where Mr. Vert was staying, was besieged by an army of little urchins clamoring for a box of the "English Army."

"SALADA"**How to Attain Success:**

By selling teas of unique character—teas which are always uniform and which possess a certain **DISTINCTIVE FLAVOR** with which your customers become fascinated, and by which their custom is always retained.

You can possess it by obtaining the agency for "**SALADA**" Ceylon Tea, in lead packets, for your town (if we have not already an agent there). Write us for particulars.

P. C. LARKIN & CO.

WHOLESALE AGENTS.

25 Front St. East.

TORONTO.

JOL

LEA

Is cheap
retail

JOLIET

F. W. I

WILS

PU

Made on the
Equal to the
least cost.The Old
60C
L

T. G. W

Is Ho
the
make
ness

BAR

JOLIETTE CANADIAN
LEAF TOBACCO
 Is cheap and good, and nets the retailer a handsome profit.
 JOLIETTE TOBACCO CO.
 JOLIETTE, P.Q.
 F. W. HUDSON & CO., TORONTO,
 Canadian Agents.

**WILSON'S
 PURE MALT
 VINEGAR**

BAY ST., TORONTO

Made on the English principle.
 Equal to the Imported and at
 less cost.

.. WRITE FOR PRICES ..

The Old "Servant's Friend."
 60 Years! No Complaint!



Samples to be seen at
 T. G. WILLIAMSON & CO., TORONTO.

GEO. ROSSITER,
 Brush Manufacturer,
 10 to 14 Pape Avenue, TORONTO
 Machine Brushes Made to Order
 SEND FOR PRICE LISTS

Books for Retailers
 Published for the good of the trade.

Ideas for Hardware Merchants
 As its name implies it is full of ideas
 for the retail hardware merchant.
 PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
 Being the experience of the most
 prominent and successful merchants.
 PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
 This is another batch of Prize Essays
 full of valuable information.
 PRICE, 10 CENTS
 Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
 TORONTO.

**THE GREAT
 STRIKE**
 of the season is
**Windsor
Salt**

100—3 lb. Bags per Barrel.
 60—5 lb. " " "
 42—7 lb. " " "
 4 Doz. 5c. Boxes per Case.
 2 Doz. 10c. " " "

Toronto Representatives:

TORONTO SALT WORKS
 128 Adelaide St. East,
 Tel. 2437.TORONTO

GROCERS Increase your trade
 by selling . . .

Golden Finnan Haddies



EVERY CAN GUARANTEED

Canners Agents:

NORTHROP & CO. ST. JOHN, N.B.

McLAREN'S



Is Honest Goods and just
 the Thing on Which to
 make or Extend a Busi-
 ness.

The Best Grocers Make
 a point of Keeping it al-
 ways in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
 Phoenix Coffee and Spice Mills, Toronto

SURPRISE SOAP

BEST FOR ALL USES

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

"TREATING" CUSTOMERS.

THE customer who is in the habit of taking solace out of the clay pipe may experience a beatitude through a choice Havana cigar which will allay discordant feelings and put him in a good buying humor, says the Traveling Salesman. But it must be handled cautiously by the traveler, and it must never appear that he goes about with a case full of the article, intended expressly to give him an audience with the trade. The dealer is not to be bought, and if the offering of a cigar carries with it the remotest intimation of this sort, the traveler had better pack his grip on the spot. Should he have the faculty of casually presenting the weed, and with the same air of unconcern and good fellowship that he would unconsciously assume when he hands a cigar to a friend of the inner circle, the act would do no harm.

But this is a hard thing to do, and the man you may never have seen before can hardly fail to suspect your motive when you deliberately hand him a cigar. This is especially apt to be the case when the gentleman is not a smoker. As a rule, therefore, do not attempt the cigar lay. An intimate acquaintance with the customer is, unquestionably, a very decided advantage, and the nearer the traveler can get to a customer in a dignified way, the more he enhances his

chances of capturing his order. The acquaintance, however, must never degenerate to familiarity. Some travelers assume the familiar manner, and think they have made substantial progress when they can address the customer by his given name. This is dangerous ground to tread upon.

CENTRIFUGAL MOLASSES.

WE presume there are many of our readers, says the New England Grocer, who do not know the difference between centrifugal and open-kettle molasses, although these are two very common terms in daily use by the wholesale grocer and in the trade journals.

Centrifugal sugar is so called because, after the molasses is boiled to the proper consistency, it is put into a cylindrical machine which revolves with great rapidity. The rapid motion throws the molasses to the surface of the machine, which is perforated with a great many small holes. The fact of the molasses being thrown from the centre to the circumference is why the process is called centrifugal (from centrum, the centre, and fugere, to flee).

Open-kettle sugar is so called because, after boiling down, it is allowed to settle and the molasses drains off without motion of any kind. Centrifugal sugar is much clearer and brighter than open-kettle, as

more molasses is extracted; but for this reason it does not contain as much saccharine matter as open-kettle sugar.

After the molasses is extracted the first time, it is again boiled down and again put into the machine and another grade of sugar is the result. This is repeated until several grades of sugar are obtained, known as "first," "seconds," "thirds," etc. Both open-kettle sugar and molasses are said to be much "stronger," there not being so many grades in the former as in the latter. Centrifugal molasses is the drippings from centrifugal sugar, and the open-kettle molasses is the drippings from that process.

THE MIOWERA'S RETURN.

SS. Miowera is expected here in December, and in the meantime is making trips between Norway and the Tyne. She has been immensely improved and is now fitted up with cold storage for the Australian trade, and will also bring out a similar complement for the Warrimoo. A large number of pleasure-seekers have booked for a round-the-world trip on this steamer. The course she is to take on her way to this coast will be by way of the Suez canal to Colombo, thence to Australia, New Zealand, and back again to Sydney, and from Sydney to Vancouver. Stoppages will be made at points of interest, and the steamer used as a kind of hotel for the passengers. After her arrival here the latter will return to Europe over the C. P. R. thus completing the circle round the world. —News, Vancouver.

**COWAN'S
HYGIENIC COCOA**

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.
Toronto, Canada.



Thousands
OF
Consumers

are praising the merits of . .

AMMONIA SOAP

MANUFACTURED BY

W. A. BRADSHAW & CO.,
TORONTO.



YES, SAH!

We always serve Grand Mogul Tea. That's the reason our business is growing. The boss says to push it, 'coz peddlars can't get it nohow and compete with us like they do with ordinary bulk Teas.

T. B. ESCOTT & CO.

1-2 AND 1 LB. AIR-TIGHT PACKAGES.

Sole Agents.

Slee, Slee & Co.
makers of



ESTD

1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used
Slee, Slee & Co's pure malt vinegar in making
their genuine pickles, & sauces.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

.. ODART'S SPECIALTIES ..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

A. CHILD, BUT NOT A CHILD.

IF variety of experience tends to qualify a man for the busy, bustling life of a commercial traveler, A. Child, who is one of John Taylor & Co.'s (Morse Soap Works) staff of travelers, should stand well in the ranks. He was born near Schomberg, York Co., some 40 years ago. When he first left the paternal roof to carve out his future it was to accept a position with the old Toronto, Grey & Bruce railway. "Life on the rail" became uncongenial to him after an experience of some years, during which he had gathered several relics in the shape of scars which are unfortunately common to the lot of only too many railroad men, and then he branched into general store-keeping. His place of business was at Beeton, Simcoe county. It proved a fortunate move, for success crowned his efforts. Eventually he sold out to G. G. Price & Co. He has been with John Taylor & Co. since July, last year, and for three years previous to that he carried on a grocery and butchery business in Queen street west, Toronto. His route is in Western Ontario, covering the ground from Niagara on the east to Windsor on the west and from Lake Erie on the south to the Georgian Bay on the north. Mr. Child is genial, energetic and enthusiastic regarding the merits of the soaps made by the Morse Soap Works, and since he "took the road" has met with considerable success. And why shouldn't he. He may be "A. Child," but he is not a child in avoirdupois: He weighs 230 pounds. When, therefore, he gets hold of a customer he has not only a good article to induce a sale, but he has an imposing appearance as a further argument why he should get the order.

EFFECT OF THE RAILROAD STRIKE

The tonnage East bound from Chicago, the principal seat of trouble, was reduced from 45,000 to 11,000 tons the first week in July, but the decrease in payments through banks of that city is only 11 per cent. Many railroads have not as yet reported earnings for the first part of July, and those reported are 25.7 per cent. less than last year, but the decrease in exchanges at all the principal clearing houses has been only 11.7 per cent. this week compared with last

year, and only 23.2 per cent. compared with 1892. Stocks have recovered a little with restoration of order, and are slightly higher than a week or two ago. This is in spite of the unfavorable returns for June, earnings in that month being 27.0 per cent. smaller than last year. For the first half of 1894, wholly or in part, the earnings of one hundred and ninety-seven roads, operating 129,261 miles in the United States, were \$359,822,456, a decrease of 17.0 per cent., and if six Canadian and Mexican roads are added, the earnings for the year thus far are \$377,979,778, and the decrease 16.5 per cent.—Dun's Review.



A. CHILD.

EFFORT FOR PURER CHINA TEAS.

N. Y. Journal of Commerce: The large and uncompromising rejection of impure teas at this port last season appears to have borne good results. Buyers of stock for this country at primal points have evidently thoroughly wakened to the necessity of reform, and the translation of circulars addressed to Chinese tea growers by two leading houses, and hereto annexed, are pertinent and instructive:

NOTICE TO TEAMEN.

"Boyd & Co. hereby inform teamen in Amoy and Tainsin that, owing to the ad-

mixture of dust, chaw and inferior leaf, that has of late years so greatly increased, their friends and constituents in America now refuse to take any teas containing any such admixtures, and Boyd & Co. now make the following rule: That they will not take any chop or chops found to contain any such admixture, and that if any such be found in any string settlement they will be returned, and no allowance in price made for any such chop or chops.

"Amoy, May 8th, 1894."

TO THE TEAMEN OF AMOY AND FORMOSA.

"The changes of trade demand changes of procedure, and the present time would seem to indicate the necessity of a new departure on your side. For many years Formosa and Amoy teas have been steadily deteriorating through want of care in preparation, and, even to a greater extent, through the admixture of dust and chaw, which you have put in to reduce the cost. So long as this system paid you have, from your point of view, been justified in continuing, but the home markets now appear to insist on a better method. You may remember that in 1889 the foreign buyers agreed together not to buy teas which were found defective through the addition of dust and chaw; but at that date the movement was in advance of actual necessity, as was proved by the teas, circulated as unmerchantable owing to this defect, being purchased within one week. Now since this action the position has been gradually accentuated, and the chance for a similar proceeding in the near future much lessened, the home requirements being of such a nature that no buyers here can ignore them. As the oldest merchant to whom you sell, I recommend you, for your own protection, to take heed to the general warning, and pre-

pare for the market only such teas as are clean and merchantable. Signed,

"FRANK LEYBURN."

In introducing his bill respecting the sale of railway passenger tickets, on Monday, in the House of Commons, Hon. Mr. Haggart said that it was intended to prevent conductors from selling return tickets and pocketing the proceeds. Passengers using such tickets would have to go to the ticket office and sign a receipt to show that they were the parties to whom the ticket was issued.

AN AGE OF PROGRESS

For the
Cottage
and
Home



For the
Cruise
and
Camp

AGENTS

MONTREAL—Rose & Laflamme.
LONDON—A. M. Smith & Co.
WINNIPEG—Joseph Carman.
VANCOUVER, B.C.—A. D. Hossack.
ST. JOHN, N.B.—C. & E. MacMichael.

Should be in every live grocer's stock.

A. F. MacLAREN & CO.
Manufacturers **TORONTO**

YOUNG & SMYLLIE'S Licorice...

LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

BATTY & CO., LONDON, ENGLAND

Batty's
Nabob
Pickles
Crown
Pickles



Batty's
Nabob
Sauce
Batty's
Worcester
Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto



*"BUILD TO-DAY THEN,
STRONG AND SURE,
WITH A FIRM AND
AMPLE BASE."
— Longfellow.*

DO YOU?
*WISH THUS TO BUILD,
an advertisement
in the
CONTRACT-
RECORD,
TORONTO
will bring you
tenders from the
best contractors.*

**They don't
cost
much!**

Many a merchant
thinks he cannot afford
a safe.

Well,—we have them
at all prices, so all can
possess one.

And,—since no one
doubts the wisdom of in-
suring stocks against
fire, is it not wis-
dom also to pro-
vide protection
for your books by
having a

**Taylor
Safe**

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

BACON WANTED.

BACON, PEA-FED, WANTED BY A LONDON agent with large connection amongst best buyers. Can sell now 500 to 1,000 boxes weekly. Advances made against consignments. Address, "English Bacon," Gro. CLK office, Toronto. (29)

ROYAL DANDELION COFFEE

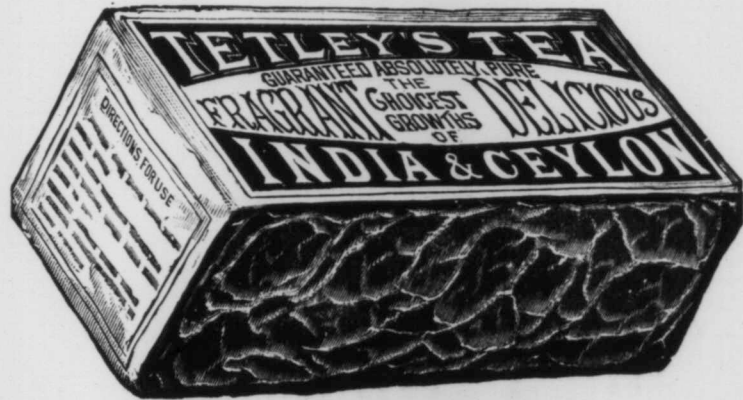
We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The **ROYAL DANDELION COFFEE CO.**
Henry J. Keighley, Manager,
468 King St. West. Telephone 1610.

HO! FOR
Toronto Retail Grocers'
EXCURSION
TO NIAGARA FALLS
AND BUFFALO
Wednesday, July 25

PER STEAMERS
Chippewa, Cibola, Chicora

Electric Railway and Michigan Central Railway. Six hours at Falls, six hours in Buffalo, plenty of good music by Glionna's Band, reduced rates to principal points of interest. **TICKETS:** To Falls, adults, \$1.25; children, 65 cts. Buffalo, adults, \$2.00; children, \$1.00.

IT TAKES THE LEAD



THE "ACME" OF SUCCESS IN TEA BLENDING

JOSEPH TETLEY & CO.

MONTREAL.

TORONTO.

The Perfection Mixer,

For Tea, Coffee, Spice or Flour.

Combined Barrel-truck and Rack

The Handy Counter Changer

MANUFACTURED ONLY BY

J. A. GOWANS, Designer and Manufacturer of Special Machinery,
144 QUEEN ST. WEST, TORONTO.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTED. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE,
Cor. of Adelaide St., Toronto.

CHOCOLAT MENIER



Is Now For Sale
Everywhere
in the
United States
and
Canada

as its use as a table beverage

in place of

Tea, Coffee or Cocoa
has become quite universal.

It Nourishes and Strengthens

If served **ICED DURING WARM WEATHER** it is most

Delicious and Invigorating

Ask your Grocer for
CHOCOLAT MENIER

Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on
sale send his name
and your address to
**C. ALFRED
CHOUILLOU**
12 St. John Street,
Montreal, Que.

Speaking of Pickles . . .

IF YOUR CUSTOMERS WANT

De Olde English

FLAVOR

Offer them the Pure Gold pickling spice put up in 5 and 10 cent packages, and in bulk.

P.S. Write us for Quotations and Samples.
See our Travelers . . .

PURE GOLD MFG. CO.
TORONTO

SICILY FILBERTS.

THE present duty upon Sicily filberts is three cents per lb., but in the new tariff bill this rate will be reduced one-third; and for this reason, and also the fact that present quotations are the lowest in the history of the trade, a large speculative movement has been completed abroad for American account. At 31s. c. and f. a parcel of 200 bags was purchased; this was the lowest sterling price touched, and it has been subsequently said that the offer of this lot was made by a bear operator abroad, who hoped to influence similar action upon the part of others, so as to afford him an opportunity to secure some cheap goods; but the scheme did not work successfully, for from the point of 31s. the market advanced by easy stages, and on the rise American buyers became free purchasers, the operations not ceasing until some 12,000 bags had been contracted for, and up to 32s. 6d. c. and f. paid. Here is quantity in sight which is said to be nearly equal to a year's consumption. The prices paid were certainly low, and each individual operator considers he has made a good investment in the purchase, the stock being regarded as excellent property to carry, the shrinkage in weight and depreciation in quality being so insignificant as not

to disturb in the least the minds of owners when they think of a possible carriage to a distant period. Many of those upon the outside are inclined to doubt the favorable prospects for the goods, and in their arguments will point to the spot supply (which by the way is rather limited at the moment), then to the quantity in transit and for forward shipment, and end by alluding to the prospective liberal crop, which reports now appear to favor. They say that recent purchases will cover the necessities of the trade of this country for many months, and when the new crop is ready for shipment in October there will be no inquiries from this country, and the absence of American competition will hold in check any advance. The facts of present and future supply, however, have been taken into consideration by speculative operators, and, after fully digesting the figures, those who have "stocked up" are unable to see anything in the future situation to change their original views regarding a profitable return upon the investment. The market here under the present duty is 6½c. per lb., and under the new scale would be 5¾c., an attractive price certainly, and one that it is believed will serve to increase materially the consumption. Though the actual unsold stock in Messina is not definitely known, it is believed that the quantity available does

not exceed 5,000 or 6,000 bags. The latest sterling prices cabled are 32s. 6d. for prompt shipment, the same value for September-October, and 32s. 9d. for October. Distant shipments are regarded by importers as more advantageous than earlier, as the goods are then received here during the active period, and the incidental charges of the interval are thus avoided. In view of the prospective lower duty, and a corresponding lower market price, there is no special inquiry at the moment from the trade. The greater part of the stock, however, is held in bond, and the goods are only withdrawn as the necessities of the time demand, hence when the new tariff goes into effect the change in the price can be made without serious injury to any in the trade. — N. Y. Journal of Commerce.

British imports from Canada increased £694,665, or 40 per cent., in the past six months, as compared with the same period of 1893. The chief increases are: Sheep, £18,000; bacon, £57,000; hams, £5,000; butter, £3,000; cheese, £38,000; eggs, £1,500; fish, £278,000; wool, £260,000. Exports from Britain to Canada during the six months decreased 28 per cent. For June, the imports increased 25 per cent., and the exports decreased 37 per cent.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MRS. John Burch, general store, Red Deer, Man., is asking an extension.

Damien Bouchard, general merchant, St. Hyacinthe, Que., has assigned.

A. Genest, general merchant, Gentilly, is offering to compromise at 30c. on the dollar.

L. A. H. Hogle & Son, general merchants, Pike River, have obtained an extension.

Jean Simard, boots and shoes, Quebec, is offering to compromise at 50 cents on the dollar.

Thomas Hoskin, boot and shoe dealer, 658 Queen street east, Toronto, has assigned to W. A. Campbell.

Anderson Bros., grocers, 395 Parliament street, have placed their estate in the hands of Assignee Richard Tew.

W. A. Milne, who kept a general store at Parkhill, has made an assignment of his book debts, amounting to about \$2,000, to W. A. Campbell.

Isabella J. Thomas, grocer, 639 Yonge street, Toronto, has assigned to John Ferguson. The liabilities are about \$1,000 and the assets not yet known.

Two Nova Scotia general merchants have assigned. They are Thomas M. Martin, of Falmouth, and G. A. Beals, of Mahone Bay.

The creditors of the estate of Smith Bros., general storekeepers and manufacturers, of Sarnia and Dresden, met at the Queen's hotel, Toronto, a few days ago. Among the creditors represented were McMaster & Co., Toronto; John Hallam, Toronto; Calder & Co., Hamilton; Robert Berryman, Hamilton; Gordon, Mackay & Co., Toronto; W. R. Brock & Co., Toronto; Gault Bros. & Co., Montreal; and Robinson, Little & Co., London. The gross liabilities are about \$38,000, and the nominal assets about \$60,000. Much sympathy was expressed with the firm, but the opinion expressed was that it had been carrying on too large a business. The meeting was firm in its determination not to accept less than 65 cents at four, six, nine and twelve months, secured. It is expected that about 70 cents will be realized. Messrs. Berryman, of Hamilton; Muldrew, of McMaster & Co., and Gibbons, of London, were appointed inspectors.

PARTNERSHIPS FORMED AND DISSOLVED.

V. Brosseau & Co., general merchants, Bedford, Que., have dissolved.

H. Elderkin & Co., general store and lumber, Port Greville, N.S., have dissolved.

Rathbun & Blaikie, meats, Deseronto, have dissolved. W. C. B. Rathbun, continues.

... FINEST ...
British Columbia Salmor
TURNER, BEETON & CO., VICTORIA,

OWNERS

The old and celebrated Skeena River brands:

Also agents for the following well known and well packed Fraser River Brands:

"Inverness" and "Balmoral"

The Lulu Island Canning Co. - Empress Brand
 The Pacific Coast Packing Co. - Emblem Brand
 The Terra Nova Canning Co. - Gold Ring Brand

INVERNESS BRAND--This brand secured Gold medal at Antwerp, Silver medal at London, and medal and diploma at Chicago for superiority of color, flavor and neatness of pack.

AGENTS

WATT & SCOTT
 Montreal

WATT & SCOTT
 Toronto

GRANT, ONLEY & CO.
 Halifax

ARTHUR P. TIPPET
 St. John, N.B.

Summer Drinks

The Most Wholesome
The Most Delicious

The best of all Summer Beverages. The new

Royal Cocoa
Essence

Absolutely Pure
 Powdered Cocoa

French Chocolate

Made by special refining
 French process

These goods are equal to the best imported, at less cost, and superior to any other made in Canada. See Prices Current.

Todhunter, Mitchell & Co.

Cocoa and Chocolate Mnrs.

TORONTO

CONDENSED MINGE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.



The best and Cheapest Mince Meat on Earth.

Price reduced to \$12.00 per gross, net.

J. H. WETHEY,
 St. Catharines
 Ont.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
 Phoenix Coffee and Spice Mills, Toronto

The Hamilton Biscuit & Confectionery Co. has dissolved; W. H. Kerner retires and F. F. Wodehouse admitted; style unchanged.

W. and James Doonan, Capelton, Que., have registered a partnership to carry on business as grocers and livery stable keepers.

Webster, Smith & Co., wholesaler and retailer of crockery, is the style of a new firm registered in Halifax, by Ed. A. Smith and W. M. P. Webster.

Alex. Dupuy and Victor Remillard have registered a partnership to carry on business in Montreal as seed merchants under the style Dupuy & Co.

A co-partnership has been registered by M. J. Harrison and Isaac B. Smith, to carry on a fruit business in Halifax under the style of Boston Fruit Store.

H. A. Spector and Jennie Markson have registered a partnership in St. Joseph de Soudanges, to carry on business as general merchants, under the style of Markson & Spector.

CHANGES.

David Boyd, a Kemptville grocer, has sold out to T. W. Barnes.

James F. Garrow is commencing business at Ottawa as a grocer.

D. Halliday, general merchant, Almonte, has sold out to John Beaton.

L. Marier & Co., general merchants, St. Hyacinthe, Que., have been succeeded by Godard & Proulx.

E. Dubord is commencing business as general merchant at Champlain, and R. A. Duchene is opening out in the same line of trade at Montreal.

SALES MADE AND PENDING.

The stock of H. O. Dupuy, grocer, Montreal, has been sold.

The stock of Thos. Empey, liquors, Napanee, is advertised for sale by tender.

B. Grennan, general merchant, Orillia and Aurora, is advertising business for sale.

The Parry Sound Lumber Co. is advertising its general store business for sale.

The general stock of A. Bauliane, general merchant, Chicoutimi, Que., is to be sold today.

The stock of W. D. Copeland, grocer, Brockville, is advertised to be sold by auction 21st inst.

The general stock of S. N. Percival, general merchant, Smith's Falls, is to be sold by auction 25th inst.

The stock and plant of Wm. Bateman & Co., biscuit manufacturers, Winnipeg, has been sold to Thompson, Codville & Co. at 48 1/2 c. on the dollar.

FIRES.

R. Tanner & Sons, boot and shoe manufacturers, Pictou, N.S., have been burned out; insured.

"A few sheets of Tanglefoot properly displayed in the Holder will serve the double purpose of ridding your store of flies and will increase your calls for it."

25 IT WILL PAY YOU 25
to handle our special

X FINE CARPET BROOM

RETAILS AT 25 CENTS

Made of Choice Short Corn, Solid Weight, Velvet Finish, Varnished Handle. Freight allowed on 6 dozen lots.


Chas. Boeckh & Sons
Manufacturers
Toronto

25 25

All Orders Promptly Filled.

You can get a beautiful

Glass Jar Free



By buying the equivalent of five boxes Pepsin Tutti Frutti. The gum is packed in it and makes a fine display. It is a handsome article. It is square with bevel corners and ground-in stopper. Capacity four pounds. GET ONE.

ADAMS & SONS CO.
11 and 13 Jarvis Street - TORONTO, ONT.
Lithographic cards representing Glass Jar sent on application.



Sold by the
Wholesale
Grocery
Trade and
the
Manufacturers,

THE HAMILTON
COFFEE AND
SPICE CO

Sales
Increase
Yearly
—
It Holds Trade

A TOTAL ECLIPSE

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts
and Home-made Beef Tea

IT IS **FIFTY TIMES** ^{As} **Nourishing**

And makes a Strengthening and
Invigorating Beverage.

— PREPARED BY —

The Johnston Fluid Beef Co., Montreal

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.



MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

BOOT PREPARATIONS
SOLD EVERYWHERE.



MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.



ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S. A

GROCERS

RE-PACKING fruit will save money using our baskets



SEND FOR PRICE.

ST. CATHARINES BOX AND BASKET COMPANY
ST. CATHARINES, ONT.



ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA



MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD



By Royal Warrant Manufacturers to Her Majesty the Queen.

**NIXEY'S
LEAD**

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.



6d. and 1s. Tins.
**NIXEY'S
"CERVUS" KNIFE POLISH.**

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives

Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas Gyde, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

DALLEY'S PURE FRUIT FLAVORING EXTRACTS



Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced.

The F. F. Dalley Co., Ltd.
HAMILTON
Sole Manufacturers.

MUNN'S BONELESS CODFISH.

NEW ARRIVALS.
Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also
SKINLESS CODFISH in 100 lb. Cases.
The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.
Stewart Munn & Co.,
MONTREAL.

MATCHLESS STOVE POLISH



Will Please Your Customers.

Herrings in Tomato Sauce

From the Celebrated House

Maconochie Brothers London, England.

The largest Fish Curers and Packers in the world.

Also Finest Scotch Kippered Herrings. Fresh Herrings in Round Tins.

Write for Quotations.

FRANK MAGOR & CO., 16 St. John St., Montreal

CURRENT MARKET QUOTATIONS

TORONTO, July 29, 1894
This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.
Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	19 80
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
3/4 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 90
4 oz. cans, 4 and 6 doz. in case	1 25
Dunn's No. 1, in tins	2 00
" " " " " "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	\$2 40
" " 10, in 4 doz boxes	\$2 10
" " 2, in 6 " "	80
" " 12, in 6 " "	70
" " 3, in 4 " "	45
Pound tins, 3 doz. in case	3 00
12 oz. tins, 3 doz. in case	2 40



9 oz tins, 4 " "	1 10
5 lb tins, 1/2 doz. in case	14 00
OCEAN WAVE No 10— doz cases	\$0 75
1-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in ases	2 00
3-lb. 1/2 doz. in cases	5 75
5-lb. " " "	9 00
5-lb. 1/2 " " "	9 60

GILLARD & CO., PROPRIETORS.

DIAMOND 1 lb. tins, 4 doz. cases	0 74
1 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

1 lb. sealor jars, 2 doz. in case	2 25
1 lb. jolly jars, 2 " " "	2 25
1/2 lb. " " " "	1 25
2 lb fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 60
1 lb. " " 3 " " "	1 25
1 lb. " " 4 " " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO	
Abernethy	8 1/2
Arrowroot	10 1/2
Butter	6
" 3 lbs	20
Cabin	7 1/2
Cottage	8 1/2
Digestive	8
Daisy Wafer	16
Garibaldi	9
Gingerbread	10
Ginger Nuts	10
Graham Wafer	09
Lemon	10
Milk	9
Nic Nac	12
Oyster	6 1/2
People's Mixed	10 1/2
Pie Nic	09 1/2
Prairie	8
Rich Mixed	14
School Cake	11
Soda	6
" 3 lb.	20
Sultana	10
Tea	10
Tid Bits	9
Variety	12
Village	7 1/2
Wine	6 1/2

BLACKING.	
Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" " 5	9 00
1-gross Cabinets, asst.	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH BLACKING. per gross	
1/2 No. 4	\$1 00
1/2 No. 6	4 50
1/2 No. 8	7 25
1/2 No. 10	25
P. G. FRENCH DRESSING per doz	
No. 7, 1 or 2 doz. in box	\$2 00
No. 4, " " "	1 25
RALSTON'S FRENCH	
No. 1	\$9 00
" 2	4 83
" 3	3 60
" 4	4 50

BLACK LEAD.	
NIXEY'S	
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d \$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d 3 00
Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	
6 1/2 lb. in large 1/4 d. pkts, 1 gross	4s 3d 1 50
13 lb. in large 1/4 d. pkts, 2 gross	8s 6d 3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d 2 50
13 lb. in large 3d. pkts, 1 gross	7s 6d 2 50

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz., 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
Per gross	9 00
Silver Star Stove Paste	24 00
Matchless silver polish	24 00
MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.	
NIXEY'S	
"Soho Squar" in 8 lb. boxes, of 16x6d boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d boxes, Canada	\$2 25
"Cervus" bag blue, 1 size	2 50
" " " " " "	1 25
KEEN'S OXFORD. per lb	
1 lb packets	0 17
1 lb " " " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5-lb. box lots	0 16

KNIFE POLISH.	
NIXEY'S	
"Cervus" boxes of 1 doz.	\$1 15
" " " " " " " " " " " "	3s
"Cervus" boxes of 1 doz.	\$2 30
1s. " " " " " " " " " " " "	2s 30
For 5 gross and upward	

CORN BROOMS.	
CHAS. BOECKH & SONS. per doz	
Carpet Brooms— net	
"Imperial," ex. fine, 8, 4 strings	\$3 65
"Do. do. 7, 4 strings	3 45
"Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
"Do. do. 7, 4 strings	3 10
"Do. do. 6, 3 strings	2 90

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phoenix Coffee and Spice Mills, Toronto

A Nation's Greatness

Depends upon its backbone.
To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., Ltd.,

BRANTFORD, ONT.

Prices Current Continued—

"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do. 5, 3 strings.	2 40

CANNED GOODS.

Apples, 3's, Per doz	\$0 95 \$1 00
gallons.	2 50 2 60
Blackberries, 2's	1 75 2 00
Blueberries, 2's	1 00 1 10
Beans, 2's	0 85 0 95
Corn, 2's	0 90 0 95
" Epicure	1 15
Cherries, red pitted, 2's	1 85 1 90
Peas, 2's	0 80 85
" Sifted select	1 25
Pears, Bartlett, 2's	1 75
" Sugar, 2's	1 50
Pineapple, 2's	2 25 2 75
Peaches, 2's	2 00 2 25
" 3's	3 03 3 25
Plums, Gr Gages, 2's	1 85 2 00
" Lombard	1 50 1 60
" Danson Blue	1 50 1 60
Pumpkins, 3's	0 90 1 00
gallons	2 10 2 25
Raspberries, 2's	1 90 2 10
Strawberries, choice 2's	1 75 1 85
Succotash, 2's	0 85 0 90
Tomatoes, 3's	1 40 1 50
"Thistle" Finnan haddies	1 40 1 50
Lobster, Clover Leaf, flat	2 75
" Star (tall)	2 25
" (flat)	2 45
" Impr'l Crown flat	2 60
tall	1 90 2 00
Mackerel	1 00 1 10
Salmon, tails	1 25 1 35
flats	1 50 1 60
Sardines Albert, 1/2's tins	13
" 3/4's " "	20
Sportsmen, 1/2 genu-	
ine French high grade, key	12 1/2
opener	10 1/2
Sardines, key opener, 1/2's	11 1/2
Exq. fine Fr'ch, K.op. 1/2's	11 1/2
" 3/4's " "	18 1/2
" 1/2's " "	19
" Other brands, 9 1/2's	11 16 17
" P & C, 1/2's tins	23 25
" 3/4's " "	33 36
Sardines Amer. 1/2's	6 1/2
" 3/4's " "	9 11
" Mustard, 1/2 size, cases	
50 tins, per 100	11 00

CANNED MEATS.

Comp. Corn Beef 1 lb cans	\$1 50 \$1 60
" " 2 " "	2 60 2 65
" " 4 " "	4 80 5 00
" " 6 " "	7 50 7 75
" " 14 " "	17 25 17 50
Minced Collops, 2 lb cans	2 80
" " 2 " "	2 60 2 65
Lurch Tongue, 1 " "	3 40 3 50
" " 2 " "	6 90
English Brawn, 2 " "	2 75 2 80

CANADIAN

Comp. Corn Beef 1 lb cans	\$1 50 \$1 60
" " 2 " "	2 60 2 65
" " 4 " "	4 80 5 00
" " 6 " "	7 50 7 75
" " 14 " "	17 25 17 50
Minced Collops, 2 lb cans	2 80
" " 2 " "	2 60 2 65
Lurch Tongue, 1 " "	3 40 3 50
" " 2 " "	6 90
English Brawn, 2 " "	2 75 2 80

Camb. Sausage, 1 " "	2 50
" " 2 " "	4 00
Soups, assorted, 1 " "	1 50
" " 2 " "	2 25
Soups & Bouill., 2 " "	1 80
" " 6 " "	4 50

CHEWING GUM.

ADAMS & SONS CO.	
To Retailers:	
Cutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 23 5c packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom	150 pieces 1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 150 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack, 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah, 115 "	0 75
Puzzle Gum, 115 pieces	0 75
Bo-Key, 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic	
Tutti Frutti Girl	800 pieces. 6 00
Sign Box (new)	
Tutti Frutti cash box 500 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.	
Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 30-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize, 144 "	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.	
Per doz	
Cocoa essence, 3 oz. pkgs	\$1 65
Rock chocolate, loose	0 37 1/2
1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY	
Per lb	
Soluble chocolate, 1/2 lb packets	0 30
Granulated chicory	0 10
Powdered	10 1/2 to 11

TODHUNTER, MITCHELL & CO'S	
Per lb	
Chocolate—	
French, 1/2's, 6 and 12 lbs.	0 30
Caraccas, 1/2's, 6 and 12 lbs.	0 35

Premium, 1/2's, 6 and 12 lbs.	0 30
Sante, 1/2's, 6 and 12 lbs.	0 26
Diamond, 1/2's, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homopat's, 1/2's, 8 & 14 lbs	30
" Pearl	25
" London Pearl 12 & 18 "	22
" Rock "	18
" Bulk, in bxs	30

Royal Cocoa Essence, packages	1 40
E.P.P.'s.	
Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37 1/2

FRY'S	
(A. P. Tippet & Co., Agents)	
Chocolate—	
Carracas, 1/2's, 6 lb. boxes	0 40
Vanilla, 1/2's	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, 1/2's, 6 lb bxs.	0 40
"Fry's" Diamond 1/2's, 6 lb bxs.	0 26
"Fry's" Monogram, 1/2's, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, 1/2's, 1 doz in box	2 40
" " " "	4 50
" " " "	8 75
Homopathic, 1/2's, 14 lb boxes	0 34
1/2 lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO'S	
R. S. McIndoe, Agent, Toronto.)	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopat's Cocoa (1/2)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caraccas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c-43
Mott's Sweet Choc. Liquors	19c-30

COWAN COCOA AND CHOCOLATE CO.	
Hygienic Cocoa, 1/2 lb tins, per doz	
Cocoa Essence, 1/2 lb tins per doz	\$3 75
Soluble Cocoa No. 1 bulk, per lb	2 25
Diamond Chocolate, 12 lb boxes, 1/2 lb. cake, per lb.	22 1/2
Royal Navy Choc., 12 lb. bxs, 1/2 lb. cake, per lb	30
Mexican Vanilla Chocolate 12 lb. boxes 1/2 lb. cake	35

WALTER BAKER & CO'S	
Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa	
In bxs 6 & 12 lbs., each, 1/2 lb., tins	54

MENIER FABRICANT DE CHODOLAT.	
Paris et Noisel.	
Per 120 lb. box.	Per 12 lb. case lot.
per lb.	per lb.

Yellow wrapper	\$0 34	\$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 28	0 42



Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

CLOTHES PINS.	
5 gross, single & 10bx lots	0 60 0 65
Star, 4 doz. in package	0 85
" " " "	1 25
" " " " cotton bags	0 90

COFFEE.	
GREEN	
Mocha	c. per lb. 28 53
Old Government Java	25 35
Rio	21 22
Plantation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd.	33
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS	
Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Brimstone	0 03 0 03 1/2
Borax	0 13 0 14
Campbor	0 20 0 20
Carbolic Acid	0 07 1/2 0 08
Castor Oil	0 25 0 25
Cream Tartar	0 25 0 25
Epsom Salts	0 02 1/2 0 03 1/2

EDWARDSBURG
Starch Company
 CARDINAL, ONT.

Sole Manufacturers of the Celebrated

BENSON'S

Canada Prepared Corn
 Silver Gloss and
 Satin Starch

USE NO OTHER

Prices current, continued.

PETROLEUM.		
5 to 10 bbl lots, Toronto.	Imp. gal	
Canadian	0 12	0 12 1/2
Carbon Safety	0 13 1/2	0 15
Canadian Water White	0 16	0 17
Amer'n Water White	0 18	0 19
Photogene		0 20
PICKLES, SAUCES, SOUPS.		
Wright & Copp, Agents, Toronto.		
Snider's Tomato Catsup	per doz	
" " "	pts	3 50
" " "	1/2 pts	2 00
" Chili Sauce	pts	4 50
" " "	1/2 pts	3 25
Snider's Soups (in 3 lb cans)		3 50
Tomato		3 50
Bouillon, Beef, Chicken Con-		
somme, Chicken Gumbo,		
Cream of Asparagus, Cream of		
Celery, Cream of Corn, Cream		
of Green Pea, Julienne, Mock		
Turtle, Mulligatawny, Mut-		
ton Broth, Noodle, Oxtail,		
Pea, Vermicelli, Vegetable	4 00	
Worcester Sauce, 1/2 pts	\$3 60	\$3 75
" " "	pts	6 25
Pickles, all kinds, pints		3 25
" " "	quarts	6 00
Harvey Sauce-genuine-hlf. pts		3 25
Mushroom Catsup		2 25
Anchovy Sauce		3 25
PRODUCE.		
Butter, creamery, tubs	\$0 20	\$0 21
" dairy, tubs, choice	0 17	0 17 1/2
" low grades to com	0 13	0 15
Butter, pound rolls	0 19	0 20
" large rolls		
" store crocks		0 18
Cheese	0 09	0 09 1/2
Eggs, fresh, per doz	3 10	0 11
Beans	1 35	1 40
Onions, Egyptian, bags		2 25
Potatoes, per bbl	2 25	2 50
Honey, extracted	0 05	0 08
" section	0 14	0 15
PROVISIONS.		
Bacon, long clear, p lb.	0 07 1/2	0 07 1/2
Mess pork	17 00	17 50
Pork, shortcut, p. bbl.	18 00	18 50
Hams, smoked, per lb.	0 10 1/2	0 11
" pickled	0 09 1/2	0 10
Breakfast Bacon	0 11	0 11 1/2
Rolls	0 8 1/2	0 08 3/4

Backs	0 10 1/2
Lard, pure, per lb.	0 8 1/2 0 9
Compound Lard	0 07 1/2 0 07 1/2

RICE, ETC.

Rice, Aracan	Per lb
" Patna	3 1/2 3 3/4
" Japan	4 1/2
" Imperial Secta	5 1/2
" extra Burmah	3 1/2 4
" Java extra	6 1/2 6 1/2
" Genuine Carolina	9 1/2 10
Grand Duke	6 1/2 6 1/2
Sago	4 1/2 5 1/2
Tapioca	4 1/2 5 1/2
Goathead (finest imported)	6 1/2



CRYSTAL.

25 lb sacks, \$1 35
 50 " bags... 2 60

SAPOLIO.

in 1/4 or grs. boxes, per gross... \$11 3

ROOT BEER.

Adams', 10 cents size, per doz.	\$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

GROUND		Per lb.
Pepper, black, pure	\$0 14	\$0 16
Pepper white, pure	20	28
" fine to superior	10	15
Ginger, Jamaica, pure	25	27
" African	16	18
Jassia, fine to pure	20	25
Cloves	18	25
Allspice, choice to pure	12	15
Cayenne	30	35
Nutmegs	75	1 20
Mace	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED
 1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO	
1st Quality White Laundry—	
3 lb. cartons, boxes, 36 lbs.	5 1/2
Ditto... brls., 175 "	4 1/2
Ditto... kegs, 100 "	4 1/2
Canada Laundry, bxs, 40 lbs.	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.	7
Lily White Gloss, kegs, 100 lbs	6 1/2
1 lb. fancy cartons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs.	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.	7

KINGSFORD'S OSWEGO STARCH.



SILVER (40-lb bxs., 1-lb pkgs., new wrappers) 8 4
 GLOSS (6-lb. bxs., sliding covers (12 bxs. each crate) 9

PURE (36-lb. bxs., 12 3-lb. bxs.) 7 1/2
 OSWEGO (40 lb. bxs., 1-lb CORN STARCH) pkgs 8

For puddings, custards, etc.
 ONTARIO (36-lb. to 45-lb. bxs., STARCH) 6 bundles 6 1/2

STARCH IN Silver Gloss 8
 BARRELS / Pure 7

ST. LAWRENCE STARCH CO'S
 Culinary Starches—

St. Lawrence corn starch	7 1/2
Durham corn starch	6 1/2
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5 1/2
" " Bbls	4 1/2
" " Kegs	4 1/2
Canada Laundry	4 1/2

Ivory Gloss, six 6 lb. bozes, sliding covers 7
 Ivory Gloss, fancy picture, 1 lb packs 7
 Patent Starch, fancy picture, 1 lb. cartons 7 1/2

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartons	5 1/2
Canada Laundry	4 1/2
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chrome package	7 1/2
Silver Gloss large crystals	6 1/2
Benson's Satin 1-lb. cartons	7 1/2
No. 1 White	4 1/2
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7 1/2
Canada Pure Corn	6 1/2
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartons	7 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	4

SUGAR.

	c. per lb
Granulated	4 1/2 4 1/2
Paris Lump, bbls and 100 lb. bxs	5 1/2 5 1/2
Extra Ground, bbls Iceing	5 1/2 5 1/2
Powdered, bbls	4 1/2
Extra bright refined	4 1/2
Bright yellow	3 1/2
Medium	3 1/2
Dark yellow	3 1/2
Raw	3 1/2

SALT.

Bbl salt, car lots	0 90
Coarse, car lots, F.O.B.	0 60
" small lots	0 75
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 38
Common, fine car lots	0 75
" small lots	0 85
Rock salt, per ton	10 00
Liverpool coarse	0 75

SYRUPS AND MOLASSES.

SYRUPS.		Per gallon
	bbls.	1/2 bbls
Dark		25 30
Medium		30 35
Bright		35 40
Very Bright		50 00

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
 Phoenix Coffee and Spice Mills, Toronto

THE ST. LAWRENCE SUGAR REFINING CO'S
 GRANULATED,
 YELLOWS
 and SYRUPS
 ARE PURE.

NO BLUEING Material whatsoever is used in the
 Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],
 MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest
 and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

OILS

Samuel Rogers & Co.
TORONTO

NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 50c. either ground or whole roasted
" 2 at 35c. " " "
" 3 at 30c. " " "

Their Flavoring Extracts are of the choicest quality.



THE Eureka Refrigerator,
PATENT.

Manufactured by the Eureka Refrigerator Co., of Toronto, 54 Noble St.

Wilbert Hoey
Manager

This cut shows our grocer refrigerator in three sizes. We also keep in stock a large assortment for family use. Send for Catalogue.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

BUYING, HANDLING AND SELLING OF TEAS.

We have published in neat booklet form the prize-winning essays on the above subject. They are written by retailers who have made the buying, handling and selling of teas a special study. Postage prepaid.

Price, 25 cents.

THE CANADIAN GROCER
TORONTO

CHARLES F. CLARK, EDW. F. RANDOLPH
PRESIDENT. TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM



The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER
IVORY BAR
SOAP

UNEXCELLED...



Crosse & Blackwell.

ESTABLISHED 1706.

188 YEARS AGO.

And still their goods are the best in the market.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherrv, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

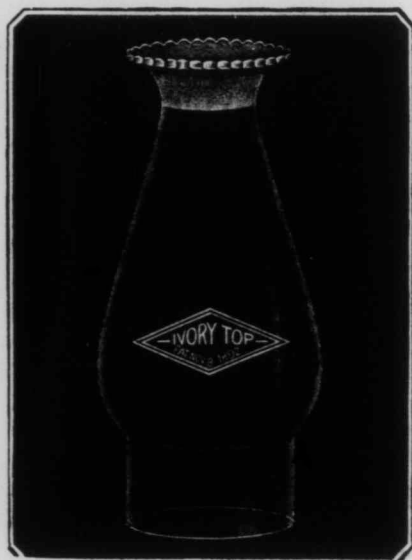
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GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.



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OF OUR

"IVORY TOP" LAMP CHIMNEY

It is a Pure Flint "AMERICAN"
Chimney that heat will not break.
Made especially for good retail
trade.

Gowans, Kent & Co.

TORONTO AND
WINNIPEG.

COX'S GELATINE Always
Trustworthy.
ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial
house along the line of C. P. E.
LOUIS HILLIARD, Prop.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

Oakey's 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for
Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and
Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

**JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.** sp

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

MUNGO CIGARS, EXCEPTIONALLY FINE.

FINE GOODS OUR SPECIALTY.

HYDE PARK, ATHLETE. PURITAN DERBY, SWEET SIXTEEN CIGARETTES.