

# THE CANADIAN GROCER

VOL. XIII.

TORONTO AND MONTREAL, MARCH 31, 1899.

NO. 13.

  
QUALITY..

When a salesman talks price to you  
Ask him about **QUALITY**  
When he talks quantity  
Ask him about **QUALITY**  
When he talks merit to you  
Ask him about **QUALITY**

That's the \_\_\_\_\_  
**STRONG POINT**  
in  
**Colman's Mustard**

## ZELLER WAFERS

Are our latest novelty. They are really "wafers," thin, dainty, and most delicately flavored. They are delicious for afternoon tea or dessert, and are likely to satisfy your most particular customer. We make ten varieties, including "Cone" and "Cigarette" wafers, which, being rolled, can be filled with cream, custard, etc.

Chas. Gyde,  
Canadian Agent,  
MONTREAL.

**Peek, Frean & Co., LONDON.**

WASHBOARDS  
 CLOTHES PINS  
 CLOTHES LINES  
 TUBS  
 PAILS  
 CHURNS  
 BUTTER PLATES  
 BUTTER TUBS  
 BUTTER PRINTS  
 BASKETS  
 SCOOPS

Sold and highly recommended by all leading grocers. . . . .

**Sovereign  
 Matches**

And all Grocers' Sundries

**The H. A. NELSON & SONS CO., Limited**

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

**TOMATOES**

IN THE FORM OF

**Heinz's** Tomato Soup  
 Tomato Ketchup  
 Tomato Chutney

Are most Delicious Table Delicacies

The name of



is a guarantee of the very best.

Ask for them of:

H. P. Eckardt & Co., Hudson, Hebert & Co.,  
 Toronto. Montreal.

**An Awful Habit**

**And a mighty dangerous one.**

You can't tell where you are going to land, for it's mighty uncertain business, this giving away your profits. You may argue that this doesn't strike you, but it does unless you are a user of the Money-Weight System.

What does the Money-Weight System do?  
 It saves the pennies, that's what it will do,  
 Write to us about it.

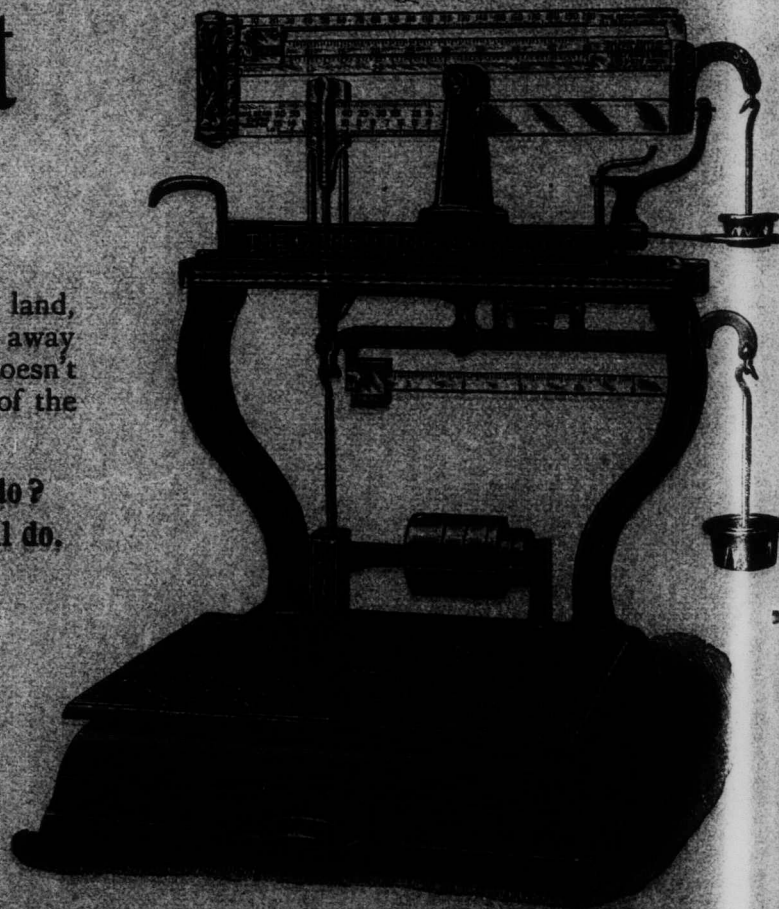
**THE COMPUTING SCALE CO.**

DAYTON, OHIO.

Scales sold on monthly payments, without interest.

OF MONEY-WEIGHT SCALE CO., Sole Distributors,  
 47 State St., Masonic Temple, Chicago, Ill.

OF L. A. DAVIDSON,  
 Canada Life Building, Toronto



WHAT  
a few  
PEOPLE  
SAY  
who  
sell it.

THERE is no doubt  
that this DYE is the  
greatest discovery of  
the century, and MUST  
supersede all others  
just as electric light is  
superseding other light.

All wholesale deal-  
ers sell it.

“Maypole Soap” is almost magical in its effects, and  
must supersede every other dye for Home use.  
..... Truro, N.S.

“Maypole Soap” is a truly wonderful article and has  
become a staple with us. .... Montreal.

“Maypole Soap” I find **more** satisfactory and **far**  
**less trouble** than any others. .... Toronto.

“Maypole Soap” is a good seller and gives great  
satisfaction ..... Sherbrooke, P.Q.

“Maypole Soap” gives good satisfaction.  
..... Kingston.

“Maypole Soap” is increasing in sales all the time,  
and all users are pleased. .... Quebec.

And scores of others from Newfoundland  
to far off British Columbia.

Sole makers—

THE MAYPOLE CO., Limited,  
97 and 98 High Holborn, London.

CANADIAN DEPOT:  
8 Place Royal, Montreal.

# LAZENBY'S

**SOUP**

**SQUARES**

Each square contains the soluble  
parts of **1 1/2 lb. of Beef**, with  
flavoring, etc., sufficient to make 1 1/2  
pints of strong, nutritious Soup.

THE MOST PERFECT AND PORTABLE FORM OF  
CONCENTRATED SOUP EVER OFFERED.

For Family use, for Hospital use, for Camp use, there is nothing equal.  
Packed in boxes containing 12 squares, weighing less than 2 1/2 pounds.

Arthur P. Tippet & Co.  
Montreal and Toronto.

F. H. Tippet & Co.  
St. John, N.B.

# JAPANESE TEAS

Natural  
Uncolored  
Leaf

Its  
Perfection  
Appeals to the  
Best Tastes.

~~~~~  
Every pound is

**OFFICIALLY  
INSPECTED**

before it is allowed to leave Japan.

**Possesses**

Invigorating Strength  
Delicacy of Flavor  
Delightful Aroma

“Invigorates in the morning, refreshes  
at night”--good any time.

~~~~~

## Cigar Profits.

From the way new orders are coming in this Spring, I am more than ever convinced that the successful grocer is the one who takes advantage of his opportunities. The increase in the amount of the individual orders I am getting over a year ago this time, and the character of the business done by the grocers who are ordering **NOW**, proves to me that I am right in my convictions.

## Payne's "Pharaoh"

cigar is successfully retailed for 10c., because it is the best 10c. cigar that ten cents will buy. It is advertised entirely on its merits. Critical smokers are the largest consumers of the "Pharaoh." There is nothing in the filler but the choicest Havana tobacco—the wrapper is carefully selected Sumatra leaf—the binder is the pick of the Connecticut crop. I should be glad to send samples and my price list.

J. Bruce Payne, Mfr.,  
Granby, Quebec.



THE HIGHEST STANDARD  
IS ALWAYS MAINTAINED IN

# Crown Flavoring Extracts

It will Pay You to  
Handle Them.



The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in 10c., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont.

## A Post Card

increasing your profits and increasing them largely this coming Spring and Summer. Will you spend one cent in sending the post card to us for samples and prices of

### Tillson's Flake Barley?

It is a warm-weather cereal breakfast food that doesn't heat the blood. It nourishes like Rolled Oats do, but folks of weak digestion can't eat Rolled Oats in warm weather. Will you drop us a post card for samples?

It is packed in attractive wooden kegs holding 25 pounds each. The kegs are very useful after the Flake Barley is sold.

THE TILLSON COMPANY, Limited,  
Tilsonburg, Ont.

From Manufacturer to  
Retailer Direct.



## NEXT WEEK

WE MAKE A NEW DEPARTURE IN  
**COFFEE** OUR MEN WILL  
 SHOW YOU OUR  
 NEW PACKAGE, IT IS A "BEAT ALL"  
 HANDY--HANDSOME--GOOD--CHEAP.



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks. All our Pliable goods packed 100 to box. Write for illustrated catalogue.

**YOUNG & SMYLIE**

Established 1845.

BROOKLYN, N.Y.

## J.Y. GRIFFIN & CO.

Wholesale  
 Produce

Griffin Brand Hams, Bacon and Lard.

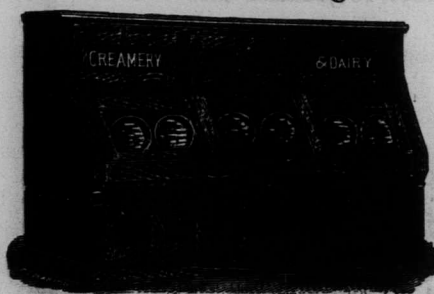
LARGEST HANDLERS ON PACIFIC COAST  
 OF CREAMERY AND DAIRY BUTTER,  
 EGGS AND CHEESE.

CORRESPONDENCE SOLICITED.

121 and 123 Water Street,  
 P. O. BOX 28.

Vancouver.

## Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite

This celebrated Refrigerator took Prize and Diploma  
 at Montreal and Ottawa Exhibitions. 1897. Send  
 for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.  
 MONTREAL.

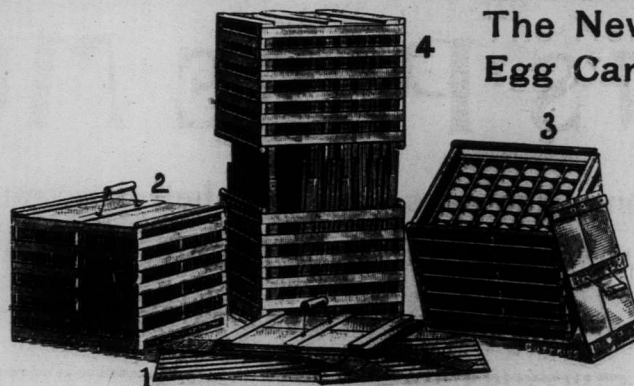


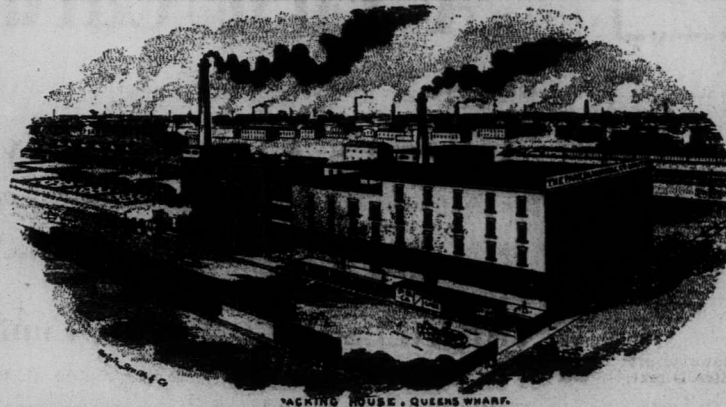
Fig. 1. Folded Flat. Fig. 2. Set up, closed.  
 Fig. 3. Set up, open. Fig. 4. Shows 1/2-dozen crates  
 packed for shipment.

The Newest and Best  
 Egg Carrier Out.

The  
**Humpty-Dumpty**

Has no equal for Farmers' use.  
 Light and durable.  
 Breakages and miscounts out of  
 the question.  
 Handy for carrying anything  
 with fillers removed.

Made exclusively by  
 The ...  
**Dowswell Manufacturing  
 Co., Limited,**  
 HAMILTON, CANADA.



**THE PARK, BLACKWELL CO., LIMITED,**

Pork and Beef  
 Packers,

**TORONTO**

Mild Cured Hams  
 Boneless B. Bacon  
 Roll Bacon  
 Pure Lard  
 Plate Beef  
 Mess Pork  
 Dairy Butter  
 Cheese, D. Apples

# CEYLON AND

**Ceylon and Indian Teas** are so good they sell day in and day out---continuous performance as it were. As long as you have them on hand you can sell them, and the beauty of it is you never hear a complaint of them. Everyone is of the same opinion---that they are the purest, the cleanliest, the tastiest, and in every way the best teas grown. How satisfying to be able to say you have the very best there is to be had.

There is not a grocer in Canada who wouldn't find a good steady profit in selling them. They are known from one end of the world to the other, as they are used in enormous quantities in every country in the universe.

# INDIAN TEAS

Gro-  
Stick  
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ORICE,  
All our

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best

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Farmers' use.

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Beef

Pork

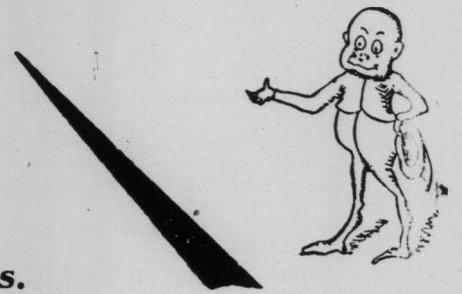
Butter

e, D. Apples

ORONTO

Japan Teas... To sell at 25 and 40 cts.

Assam Teas... To sell at 40 cts.



All progressive, up-to-date merchants should have an opportunity of testing these lines. Write for samples and quotations, or ask our travellers for particulars.

THESE ARE BUT TWO of the many bargains we are offering in : CEYLONS, ASSAMS, JAPANS, YOUNG HYSONS, CHINA CONGOUS, ETC.

AURORA CEYLON TEA is a perfect blend of the choicest growths from the best known gardens in Ceylon. Black and Mixed —1 lb. and 1/2-lb. packages. Packages the most healthful and attractive on the market. Retails at 35, 40, 50 and 60 cents.

W. H. Gillard & Co.

Wholesale Grocers and Tea Importers

Hamilton, Ont.

The Camping Season Is Coming . . .

ESSENCE OF COFFEE

IS A REQUISITE.

See that you get



Rose & Laflamme

Agents MONTREAL.

Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES AND PURE OLIVE OILS.



INDIAN CURRIES AND CHUTNIES.

Makers of High-class

PICKLES OF ALL KINDS.



SAUCES OF ALL KINDS.



**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

# THE CANADIAN GROCER

VOL. XIII.

TORONTO AND MONTREAL, MARCH 31, 1899.

NO. 13

## CLERKS AS COMMERCIAL TRAVELERS.

AN INTERVIEW BY OMAR.

**D**URING a conversation I had the other day with a traveler, who, although yet comparatively young, has had several years' experience, I ventured to ask him what, in his opinion, constituted a good commercial traveler.

"You might put it this way," he said, "What inducement is there for a young man to go on the road?"

"Just as you say," I meekly observed, "I'm not particular how the question is put, as long as you give me an answer."

"Well," he continued, "I would say that the greatest inducement for a young man to go on the road is the financial one. More money is made in traveling than in any other department of business. The next, I would say, is the round of experience he gets. The different business methods with which he comes in contact, the different kinds of people he has to handle are of great value to a man who purposes following a mercantile career.

"A man to be adapted to the road, must be capable and able to fully appreciate the position in which he will from time to time be necessarily placed. He must have such a grasp of prices that he will be able to take advantage of them on the smallest notice.

"He must have a thorough knowledge of human nature, in order that he may be in a position at all times to cope with the peculiarities of his various customers.

"He must be a man of tireless energy, and honest and straightforward, in order that he may gain and retain the confidence of the people upon whom he calls. It is of great advantage to a traveler, I can tell you, when his customers place implicit confidence in his opinions and suggestions in regard to the goods he carries."

"What advice would you tender to a

young man who desires to become a commercial traveler?" I ventured.

"Before starting out I would advise him to become thoroughly posted in the business in which he is engaged. In other words, let him acquire a knowledge of the goods, their character and their mode of manufacture. When the young traveler starts out, I would advise him, when showing his wares, to keep his eyes and ears open and his mouth shut as tight as possible, for the average retailer coming into closer contact with the consumer, as a rule, knows best what will take on the market. Then, by listening to the opinions of the various customers, he will be in a better position to arrive at an intelligent conclusion himself, particularly in regard to improvements in this or that article in his samples whereby it may be made more saleable."

"Would you advise clerks in retail stores to aim to become travelers?"

"Certainly. Clerks in retail stores make better travelers than clerks in wholesale houses, because clerks in retail stores come into contact with consumers, and, consequently, acquire a knowledge of their wants, as well as those of the retailer. The traveler who has a knowledge of the retail business can, it stands to reason, be of more assistance to a retail merchant in making selections of goods than he whose experience has been wholly in the wholesale house.

"Again, he who has been a clerk in a retail store, and subsequently puts in some years as a successful traveler, is better qualified ultimately to become a successful business man than he who has had no experience as a traveler. Furthermore, the most valuable man, and the man most difficult to replace around a wholesale warehouse, is, as a rule, a good traveler."

"You have been talking about the ad-

vantages which accrue to the traveler. What about the disadvantages?"

"Well, a man who goes upon the road is compelled to sacrifice home comforts. Then he has to break all social ties outside of the passing acquaintances which he forms on the road and the friendships he creates through business engagements. He has no other friends. He suffers all kinds of hardships, experiences the greatest changes in climate, travels in freight cars as well as in palace cars, drives in rain as well as in sunshine. Then the variety of food which he partakes of ranges from the sublime to the ridiculous. Between the wholesaler and the retailer he is the go-between, and has to take abuse from both."

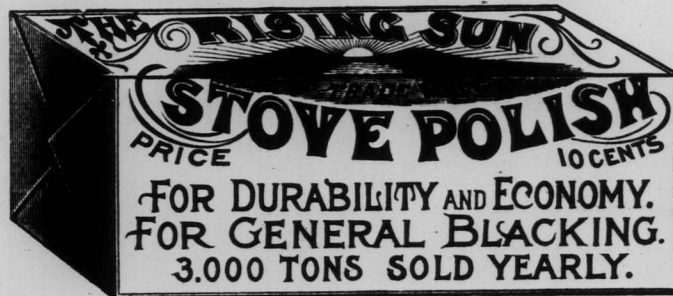
"How do you think a traveler should be paid?" I queried. "Should he have a salary or commission or both?"

"That is a vexed question," he replied, as he meditatively scratched his head. "Bear this in mind, travelers are paid according to the amount of their sales. If they were paid for the work they do their salaries would require to be double what they are now. What they do in missionary work, in looking for business and keeping it takes up a great deal more of their time than the actual selling of goods. To pay them all by commission on both personally solicited sales and letter orders is generally the most profitable to the traveler. But sometimes salary and commission are paid. Either all salary or all commission is the method of remuneration most desirable."

"What should the attitude of the retailer toward the traveler be?"

"Well, I know this: It pays the retailer to court the friendship of the traveler at all times. Let him treat him as a friend, and accord him as good treatment as he would the most profitable customer. A traveler appreciates kindness as quickly, if not more quickly, than any man in business, for the

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

simple reason that he gets only a very moderate share of it."

"There is no one who learns to read a merchant or becomes acquainted with his peculiarities more quickly than a traveler, and where once it is known that a merchant's 'No' is final very little difficulty is experienced in disposing of travelers, for travelers are no more willing to waste time than anybody else. Of course, the novice, in his eagerness to do business, sometimes makes himself obnoxious, but he either soon learns his lesson or his place is filled by another.

"Merchants, as a general rule, are to blame for the time lost in interviewing travelers. Were they, for instance, to adopt some system whereby they could tell in a moment what goods they require, they would not only effect a great saving in their own time, but in that of the traveler as well. I have a few customers who have got their system so complete that my business with them is, as a rule, done in a minute or two. And they are not, by any means, small customers, either. It is a pleasure to do business with such men.

"There are some dealers who, on seeing a traveler come in at the front, will dodge out of the back door, or, by pleading they are too busy, will endeavor to sidetrack the traveler. This is a silly practice, and wastes the time of the merchant as well as that of the traveler.

"It is to the advantage of the merchant to treat the traveler properly, as he who does so is the first to hear of any snaps that may be going, and he is likewise the first to whom any new ideas are suggested. Furthermore, in the event of financial difficulty, the manner in which the traveler has been treated often determines the proportion of leniency that may be meted out to the merchant seeking it."

It evidently dawned upon the traveler that he was giving me too much of his time, for he suddenly stopped talking, looked at his watch, and, with a "good-bye," hurriedly took his departure.

### TEA FOR WIDOWS.

PARTICULARS of an interesting pension scheme for widows, started by an enterprising Lincolnshire firm of tea merchants, has been sent to a daily contemporary, from which it would appear that every married woman who purchases half-a-pound of their tea weekly for five consecutive weeks is entitled to a pension of 10s. a week in the event of her husband dying, provided he was in good health when she commenced buying the tea; such pension to continue so long as she remains a widow. A reserve fund of a penny on every pound of tea sold has been formed, and is held in trust for the benefit of the widows by a solicitor. The circular sent does not, it would seem, give the present amount of this fund, but on it is printed an "estimated yearly balance sheet of 1,000 branches," and here provision is made for 10,000 widows! The tea, it should be added, costs 2s. a pound. On the circular the names and addresses of over one hundred widows are given, who are said to be in receipt of pensions provided by this firm. This is certainly a very pretty idea, quite catching indeed, and we should like very much to receive copies of the circular referred to. One or two queries suggest themselves. Ladies must of course go on buying their half-pounds of tea weekly, not for five consecutive weeks only, but until their husbands die. Will the pension fail if they omit to buy their half-pound regularly?—Grocers' Journal.

### THE STORY OF A LETTER.

The National Advertiser tells a story of an old bachelor who bought a pair of socks, and found attached to one of them a slip of paper, with these words: "I am a young lady of 20, and would like to correspond with a bachelor with a view to matrimony." Name and address were given.

The bachelor wrote, and in a few days got this letter: "Mamma was married 20 years ago. The merchant you bought those socks from evidently did not advertise, or

he would have sold them long ago. Mamma handed me your letter, and said possibly I might suit you. I am 18 years old."

### STRONG MARKET FOR SALMON.

Although it is rather early yet to look for much business in canned salmon, according to reports from the different commission holders, there has been a decided increase in the demand from jobbers during the past week. The inquiry seems to run chiefly to the cheaper grades, and in these it is understood that a considerable business has been done of late at full prices. Stocks of these are reported to be small. Recently, prices have been advanced, owing partly to the increased demand and partly to the stronger reports from the primary markets.

Late advices from San Francisco indicate that preparations are being made for a much larger pack than usual of all kinds of salmon, based upon the expected increase in consumption this year. Whether the output will be larger or not depends upon the run of fish. Reports are current to the effect that a number of contracts in Columbia river, Puget Sound, and Fraser river salmon have been made subject to prices to be made later. Some advices are to the effect that Puget Sound fish of the coming season's pack have been made at \$1 to \$1.25, but this has not been confirmed.

Letters just received from San Francisco state that market is cleaned up of everything except Alaska red and pink, and at the rate the latter was going out at 67½c. f.o.b. it would not be long before the supply would be exhausted. The movement in Alaska red was also reported to be free at \$1 f.o.b. and doubts were expressed that there would be enough to carry the trade over the spring season. The general impression seemed to be that the opening price of red Alaska would not be above \$1. Further sales of Columbia river and Sacramento for future were reported by the last mail from San Francisco at prices to be made later.

# Are You Afraid

we shall make money out of **Teas** we sell you? "We certainly will," **but** the **Indian, Ceylon** and **Young**

**Hyson** Teas we offer you at 17 to 18 cents will insure a good profit to you for the remainder of this year.

Don't miss our

**Circle Teas** —19c  
—28c.  
—35c.

PRICE and QUALITY same as formerly.

**Lucas, Steele & Bristol**

HAMILTON.

# JAMES TURNER & CO., Hamilton

Have great bargains in quarter-dollar Green Teas, closing out preparatory to taking stock 1st April. The lines are small, comprising Points and first Young Hysons---all Moyunes, at prices that cannot be repeated.

. . . . .

## GOOD MILK

at all times

**"Reindeer" Brand Condensed Milk.**

PROFESSOR JAMES W. ROBERTSON, Dominion Dairy Commissioner, says:

"The Truro Condensed Milk, 'Reindeer' Brand, has been analyzed by our Chemist, and found superior to the famous Swiss products."

# Crown Brand Baking Powder.

Please your customers and increase your profits by handling this powder.  
Put up in . . . . .

1-lb. Round Tins to retail at . . . 15 cts.  
 $\frac{1}{2}$ -lb. " " " . . . 10 cts.  
 $\frac{1}{4}$ -lb. " " " . . . 5 cts.

Since placing this powder on the market we have with difficulty been able to supply the demand.  
Our guarantee goes with every tin.

**T. KINNEAR & CO.** 49 Front Street E. **Toronto.**

## HINTS TO BUYERS.

H. P. Eckardt & Co. report a shipment of fine fancy Japan rice.

The Dawson Commission Co., Limited, have received three cars of lemons within the last week.

Canned beans are being offered by H. P. Eckardt & Co. at low prices.

Laporte, Martin & Cie. are publishing a full list of canned fruits they have in stock on pages 30 and 31.

Postum cereal drink and grape nut food are being placed on the market by The Eby, Blain Co., Limited.

Warren Bros. & Co. are in receipt of a shipment of green Java coffee which is of unusually good quality.

The Eby, Blain Co., Limited, are selling agents for "Wool" soap, manufactured by Swift & Co., Chicago.

A line of choice Turkey figs, in 35-lb. boxes, is quoted by The Eby, Blain Co., Limited, at less than import prices.

Valencia raisins, fine off-stalk, selected and layers, are offered at specially close prices by The Eby, Blain Co., Limited.

T. Kinnear & Co. are in receipt of a shipment of fine Filiatra and Amalia currants. Both are in cases and half-cases.

Chas. Gyde, the Canadian agent for Peek, Frean & Co., says: "From inquiries

which we have received, it would seem that 'Zeller' wafers will soon be a standard article."

"We are open for offers for a few bags of real Mayette Grenoble nuts, before sending them into cold storage," write Laporte, Martin & Cie.

W. H. Gillard & Co are offering a fine article in fig jam, made from nothing but the best tap figs and granulated sugar, put up in 7-lb. pails, 6 to a crate.

S. H. Ewing & Sons are offering a fine line of Jamaica coffees, both green and roasted, at close prices, and will be pleased to send samples to any inquirers.

Laporte, Martin & Cie. report that they have only the very highest grades of Valencia raisins at present, but that they are offering them at the price of the cheap goods.

## PERSONAL MENTION.

Mr. George Williams, retail grocer, Guelph, was in Toronto on business this week.

Mr. John Sloan, one of Galt's well-known grocers, was in Toronto this week. Mr. Sloan reports business fairly good.

Mr. L. J. Levy, representing Boeckh Bros. & Company, Toronto, returned on Monday from a three months' trip through the Maritime Provinces. Mr. Levy reports

that the business outlook is much brighter in that part of the Dominion than it was a short time ago.

Mr. T. Upton, of Hamilton, whose marmalade is becoming so popular upon the Canadian market, was in Toronto on Tuesday.

## TO PAY CASH FOR BANANAS.

It has long been the custom of the large fruit houses to receive their oranges, lemons, bananas, etc., on commission, and to sell them either by auction or private sale.

During the past winter, however, all the wholesale fruit dealers who wanted the "Arlington Heights" navels were compelled to pay cash down for the goods.

Now, the same conditions are being introduced into the banana trade. This trade has come under the control of large companies or trusts in the United States, which have decreed that the dealer who orders a car of bananas must pay cash for them, for they will not be sent on commission.

## ONIONS WANTED FOR PICKLING.

A company which is going into the manufacture of pickles desires to be placed in communication with persons who will, next fall, be able to supply them with onions suitable for pickling purposes. Any information received at this office will be forwarded to the company in question.



## YOU ARE NEVER SAFE

in recommending any cheese to a customer but **IMPERIAL**. Different people like different cheese; no two have the same taste. But everyone who tries it, likes Imperial, and will thank you for recommending it.

**A. F. MacLAREN & CO.**  
TORONTO, CANADA.



Canned  
**SALMON**

We offer choice of best brands in  
Sock Eye, Fraser River and Cohoes Fish.

Our cheap Salmon is good sound fish.  
Special figures on round lots.

**THE DAVIDSON & HAY, LIMITED**

Wholesale Grocers

TORONTO

**INQUIRIES FOR CANADIAN GOODS.**

The following were among the inquiries relating to Canadian trade received at the High Commissioner's office, London, Eng., during the week ending March 11: Becker, Deitz & Co., 21 Birch lane, Cannon street, London, a London firm, besides desiring to be placed in communication with exporters of canned and evaporated apples, wish to correspond with a few Canadian exporters of dried plums and kindred fruits.

Macandrew, Moreland & Co., Bancroft Buildings, Old Hall street, Liverpool, a firm in Liverpool, is desirous of being brought into touch with exporters of tinned goods,

such as vegetables, fruits, meats, salmon, etc.

Wylie, Hill & Co., Buchanan street, Glasgow, one of the largest importers of American notions in Scotland, will be glad to be placed in communication with manufacturers of corn brooms, wooden pails, and other household utensils.

Max Philipon, 7 Savage Gardens, Crutched Friars, London, a London merchant and agent, will be glad to hear from Canadian houses in want of a buying agent for drugs and chemicals (heavy or fine). He is also open to undertake selling agencies.

**MOVEMENT OF RAISINS.**

The overland movement of raisins from California for the 12 months ending Decem-

ber 31, 1898, was 4,729 10-ton cars, and by sea 60 cars, or a total of 95,780,000 lb. Of this quantity 84,710,200 lb. were shipped from the Fresno district. These figures do not take into consideration the local movement nor home consumption.—New York Journal of Commerce.

**BONDED TEA IN LONDON.**

The London bonded stock of tea on February 28 was as follows:

|                  | 1899.<br>Pounds. | 1898.<br>Pounds. | 1897.<br>Pounds. |
|------------------|------------------|------------------|------------------|
| China . . . . .  | 15,449,000       | 18,039,000       | 20,880,000       |
| India . . . . .  | 59,460,000       | 64,080,000       | 55,425,000       |
| Ceylon . . . . . | 17,226,000       | 18,296,000       | 19,079,000       |
| Other . . . . .  | 830,000          | 662,000          | 777,000          |
| Total . . . . .  | 92,965,000       | 101,077,000      | 96,161,000       |

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IT IS  
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VALUE  
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Canned Salmon

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WHOLESALE GROCERS, MANUFACTURERS  
IMPORTERS OF TEAS.

...TORONTO

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**LUDELLA** Ceylon Tea is so good that it is making new customers and friends every day. It pays to handle it.

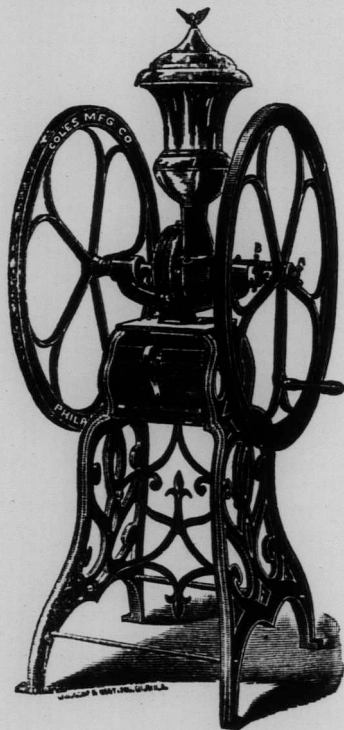
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Sells at 25, 30, 40, 50 and 60c.

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Roasted or Ground. 25-lb. tins.

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**REJECTED TEAS.**

**A**N interesting report, dealing with the teas inspected, passed and rejected at the chief entry ports of the United States during 1898, has just been issued by the Treasury Department at Washington.

Of the teas inspected at New York, 40,036,751 lb. were passed and 1,476,200 rejected. No less than 550,000 lb., or nearly one-third, of the rejected teas were of the Pingsuey description. And it is worthy of note that not one pound of either Indian or Ceylon tea was, according to the published report, rejected, although 3,000,651 lb., compared with 2,810,750 lb. of Pingsuey teas were passed. The largest quantity of any description of tea rejected, next to that already named, was Foochow Oolong, the figures being 250,000 lb.

At Chicago, 7,202,782 lb. of Japan tea were passed and 9,080 lb. rejected. In green teas the figures were 1,349,984 and 7,275 lb. respectively. All the Oolongs, Congous and Indian teas inspected were passed. At Chicago, there were also inspected teas which had been entered at

other ports. Of these, 3,953,110 lb. were passed and 33,906 rejected. The latter consisted of green tea 29,996 lb., and Japan tea 3,910. Oolongs, Congous and Indian teas again passed without rejection.

San Francisco passed 9,555,387 lb. of tea and rejected 173,384 lb. The largest quantity of tea rejected was of Canton Oolong description, there being 74,611 lb. against 41,348 lb. of scented Canton, 38,630 lb. of Japan, 18,298 lb. of Amoy Oolong. There were no Indian or Ceylon teas rejected and even the Pingsueys passed.

Taking the less important ports we find that 27,992 lb. of China tea were rejected at St. Paul. At both Boston and Baltimore, the only rejections by each were 200 lb. of China tea. At Philadelphia, the only rejections were 200 lb. of Oolongs and 400 lb. of unclassified tea. At Port Townsend, 3,160 lb. of China and 118,567 lb. of Japan tea were rejected. Portland, Oregon, rejected 2,800 lb. of China tea and 5,009 lb. of Japan tea.

The total quantity of tea rejected, according to the report, was 1,857,973 lb., and it is significant that in this quantity was not one pound of either Indian or Ceylon growth.

**EXTENSION OF ELECTRIC ROADS.**

Electric railway systems running into the country out of Toronto are likely in the near future to be materially extended if the efforts of the Toronto Railway Co. do not prove abortive.

At present an electric road runs from the western part of the city to Long Branch, a summer residential resort, seven or eight miles distant. This road it is proposed to extend to Oakville, making the total length of the line over 22 miles.

Running from the eastern part of the city there is an electric road of only four or five miles in length. This it is proposed to extend to Oshawa, 34 miles distant.

If these schemes are carried out it will mean the building of between 40 and 50 additional miles of electric railway.

Next to building the roads, the chief thing now to be done is the securing of right-of-way through the different municipalities in the line of the proposed routes. No difficulty, however, may be anticipated in that respect.

**A POINT IN COMMERCIAL PROCEDURE.**

**A**TORONTO broker recently had an interesting experience in commercial procedure.

A firm in another city wrote him quoting a certain price for a certain article, the offer to be good till a certain hour two days later. Certain weights were also prescribed.

The broker sold the goods at the price named, but the purchaser desiring weights other than those named in the offer, the former telegraphed the holders saying he had sold the goods, but asked if they would not accept the weights named by the purchaser. An answer was received by wire not only rejecting the offer but withdrawing the original one as well, notwithstanding that it did not expire by time limit for nearly 24 hours.

Having sold the goods the broker felt somewhat annoyed, but, on seeking legal advice, he was informed that having made a counter offer, differing so little as it did from that made by the holders of the goods, that the original offer no longer had effect.

It was pointed out to him by his legal adviser that if A offers B, say, 200 lb. of a certain article at a certain price, that the offer would no longer hold good if B advised that he would take at the price named even 1 lb. less than the total quantity described in the original offer.

**MIXED MAPLE SYRUP.**

**L**AST week, in a reference to the question of maple product, it was stated that offers of alleged new syrup and sugar had been made.

Each spring, at the opening of the season, complaints of this mixed material are numerous. Luckily, however, the difference between pure new syrup and sugar and stock that has been mixed with reboiled old stock is easily detected by anyone accustomed to handle this delicacy.

So far, a lot of the offerings that have been made this year for new are really syrup made from last year's held over stock of sugar, mixed with a certain small portion of new sap to give it flavor. The trade need, therefore, to be on the lookout for this mixed article, for they have only themselves to blame if they get any of it unloaded upon them.

## A YEAR OF GROCERY IMPORTS.

IMPORTS of groceries into Canada during the fiscal year ending June 30 last, according to the Trade and Navigation Returns just issued, show an increase in 54 and a decrease in 21 enumerated lines, as will be observed from the following table :

| DUTIABLE GOODS.   | 1898      | 1897      |
|---|-----------|-----------|
| Almonds, shelled.....   | \$40,651  | \$31,802  |
| not shelled.....  | 24,586    | 27,904    |
| Brazil nuts.....  | 5,030     | 4,816     |
| Pecans, not shelled, and shelled<br>peanuts.....                              | 11,240    | 11,647    |
| Walnuts, not shelled.....   | 57,359    | 45,723    |
| All other nuts, n.o.p., not<br>shelled.....                                   | 77,959    | 61,986    |
| All other, shelled.....   | 25,124    | 15,491    |
| Blacking.....   | 19,342    | 24,885    |
| Blueing.....  | 19,176    | 20,550    |
| Biscuits of all kinds, not<br>sweetened.....                                  | 19,710    | 18,845    |
| Biscuits of all kinds, sweetened  | 19,986    | 23,032    |
| Macaroni and Vermicelli.....  | 22,812    | 18,984    |
| Rice, cleaned.....  | 245,610   | 145,355   |
| uncleaned.....  | 87,095    | 58,032    |
| Tapioca.....  | 34,530    | 26,735    |
| Oatmeal.....  | 36,473    | 4,881     |
| Cornmeal.....   | 146,337   | 33,713    |
| Candles, all kinds.....   | 84,815    | 59,982    |
| Chicory.....  | 5,207     | 4,240     |
| Cocoanuts.....  | 27,976    | 22,342    |
| Cocoa (including paste, shells,<br>chocolate, etc.).....                      | 166,823   | 142,354   |
| Coffee (green).....   | 33,069    | 22,119    |
| Coffee (roasted or ground) not<br>imported direct.....                        | 42,469    | 39,912    |
| Gelatine.....   | 38,445    | 34,504    |
| Licorice Paste.....   | 92,210    | 78,651    |
| Licorice in rolls and sticks.....   | 20,902    | 16,582    |
| Mustard (ground).....   | 61,282    | 66,366    |
| Mustard (French, liquid).....   | 3,727     | 2,835     |
| Eggs.....   | 36,074    | 46,111    |
| Fish and produce of.....  | 387,837   | 385,873   |
| Dried apples.....   | 22,043    | 2,486     |
| Currants.....   | 224,473   | 128,786   |
| Dates.....  | 32,054    | 23,376    |
| Figs.....   | 55,577    | 51,005    |
| Prunes.....   | 105,762   | 57,952    |
| Raisins.....  | 404,937   | 327,509   |
| Oranges and Lemons.....   | 688,176   | 592,301   |
| Fruit in cans and packages.....   | 38,937    | 29,832    |
| Honey.....  | 3,920     | 2,852     |
| Jellies, jams and preserves.....  | 37,455    | 33,985    |
| Milk (condensed).....   | 58,579    | 49,723    |
| Black lead.....   | 19,683    | 17,863    |
| Olive oil.....  | 23,519    | 19,869    |
| Pickles.....  | 96,695    | 80,252    |
| Lime juice and fruit juice.....   | 15,546    | 11,641    |
| Butter.....   | 73,960    | 61,573    |
| Cheese.....   | 19,406    | 20,664    |
| Lard.....   | 78,023    | 36,966    |
| Lard compound.....  | 1,077     | 15,999    |
| Bacon, hams, shoulders, etc.<br>Canned meats, canned poultry<br>and game..... | 688,861   | 186,807   |
| Pork, barrelled, in brine.....  | 87,487    | 82,783    |
| Salt.....   | 299,011   | 107,703   |
| Sauces and catsups, in bottles.....   | 32,792    | 33,470    |
| Soap.....   | 51,638    | 42,102    |
| Spices.....   | 288,022   | 262,129   |
| Starch, including farina, corn<br>starch, etc.....                            | 194,544   | 154,444   |
| Sugar, above No. 16 D.S.....  | 75,262    | 66,591    |
| not above 16 D.S.....   | 573,448   | 173,538   |
| Molasses.....   | 4,295,508 | 7,330,671 |
| Glucose.....  | 559,732   | 796,761   |
| Tea, black.....   | 50,856    | 29,603    |
| green and Japan.....  | 28,771    | 22,654    |
| Tobacco, and manufactures of  | 32,219    | 19,336    |
| Vinegar.....  | 683,791   | 282,679   |
|   | 13,167    | 10,333    |
| FREE GOODS.   |           |           |
| Salt, from U.K. or any British<br>possession.....                             | 293,410   | 312,117   |
| Fish, and products of.....  | 499,013   | 366,538   |
| Bananas.....  | 460,450   | 402,121   |
| Pineapples.....   | 47,197    | 73,046    |
| Coffee, green, imported direct.   | 442,873   | 655,693   |
| Tea, black, imported direct or<br>purchased in bond in U.K.....               | 1,423,141 | 1,996,113 |
| Tea, green, imported direct or<br>purchased in bond in U.K.....               | 1,237,058 | 1,272,255 |
| Cocoa beans, not roasted,<br>crushed or ground.....                           | 63,822    | 58,795    |
| Sugar, not above 14 D.S.....  | .....     | 134,916   |

The returns are particularly interesting in view of the fact that they are for the first fiscal year under the tariff of 1897.

The first striking increase in the above table is in rice, and particularly in the cleaned description, the gain being about 70 per cent. Ontario and Quebec between them took over 2,000,000 lb. more than they did in 1897. But a still more striking fact is that, while British Columbia imported nearly 1,800,000 lb. more of paddy or uncleaned rice, the quantity entered in the Province of Quebec was nearly 5,000,000 lb. less.

It will be remembered that last year, on account of the shortage in the oat crop of Manitoba, and the consequent high price ruling, that the millers of that Province were unable to compete with the oatmeal turned out by mills in the United States. This explains the increase of over \$32,000 in the importation of oatmeal into Canada last year, the quantity entered in Manitoba alone showing a gain of nearly \$29,000.

All dutiable coffees imported show an increase, but, when it comes to reckoning with the free importations, which are the direct and consequently the most important, the conditions are the very opposite, there being a decrease of over \$212,000 in the value of the quantity imported. Purchases were, however, pretty free the previous year, and the irregularity of the market during the past one was not conducive to liberal buying. But, anyhow, Canada is a tea-drinking and not a coffee-drinking country.

The increase in the importation of dried apples may fairly be traceable to the demand for the Klondyke trade, 277,037 lb. having entered British Columbia, compared with 44,704 lb. in 1897.

As might be expected, in view of the active campaign carried on by the manufacturers in the United States, there was quite an increase in the importation of pickles from that country. In 1897, the value of the pickles imported from the United States in bottles and jars was \$18,229; last year it was \$29,565. Importations from Great Britain also increased, the figures for the two years being \$53,350 and \$58,860, respectively.

The effect of the Klondyke trade upon the

importation of provisions is made quite obvious by the returns. The total increase in the importation of bacon, hams, shoulders and sides, was over \$500,000, and more than 50 per cent. of this was contributed by the receipts in British Columbia, and Manitoba also took \$90,629, compared with \$10,133 the year before, and Ontario \$155,767, compared with \$7,263. In addition to the Klondyke trade, however, another cause of the increased importation was the shortage of the heavy hogs in Canada, which necessitated the importation by packers themselves of both sides or long clear bacon and of barrelled pork.

The increase of about \$400,000 in the value of refined sugars reflects the competition of the European bounty-fed article, and, although this particular kind is not now coming in—at least, to any extent—the competition of the United States rebate-fed product is in evidence to trouble the Canadian refiners.

The importations of raw sugar during the fiscal year 1897 were abnormally large, owing to the anticipation of a duty being placed thereon, the quantity imported in that year being nearly 1,000,000 lb. more than in 1896. At the same time, however, the importation during the last fiscal year is nearly 19,000,000 lb. less than in 1896, while the importation of the refined article was more in 1898 than in 1896 by 19,500,000 lb. In 1896, it will be remembered, the duty on refined sugar was 64c. per 100 lb., with raw free, while, in 1897, the duty on the former was \$1 per 100 lb., and on the latter 50c. per 100 lb. At present, the duty is \$1.08 per 100 lb. on refined testing not more than 88 deg., with 1½c. per 100 lb. for each additional degree. On raw sugar not testing more than 75 deg., the duty is 40c. per 100 lb., with 1½c. per 100 lb. for each additional degree.

## NEW PACK LOBSTERS HIGHER.

Buyers in Hamilton, London and Brantford, according to commission agents in Montreal, have been active operators in the market for canned lobsters for future delivery, and quite a lot of trade has been put through on account of firms at all three places at an advance of fully 75c. on last year's figures, and, at this writing, the market looks as though it was going higher.

At present, talls are quoted at \$0 to \$10.50; halves, \$12.25 to \$12.50, and 1-lb. flats, \$10.75 to \$11.30.



**A BLOW AT TRADING STAMPS.**

LEGISLATION having for its object the regulation of trading stamp and coupon companies is advancing nicely in the Ontario Legislature, a bill with this object in view having been almost unanimously adopted by the Municipal Committee of the Legislature on Tuesday last.

The bill is described as a bill "for regulating and licensing persons exercising the calling or engaged in the business of selling or otherwise disposing of trading stamps, or coupons, or dealing in gift schemes," and empowers municipalities to fix certain maximum sums which these shall pay for a license in order to carry on business therein.

In cities having a population over 50,000, a tax of \$1,000 may be imposed; in cities having a population of 50,000 or under, \$500, and towns having a population of 5,000 or over, \$250.

Before the bill was finally adopted by the committee, this clause was added: "This is not to apply to or prevent merchants or others from making gifts to their customers or others purchasing from them as a condition of their purchasing goods up to a certain value."

Before the bill becomes law it will, of course, have to pass the Legislature.

**THE ACTIVITY IN TEA.**

As noted in our market reports, there has been considerable excitement in the tea market since last Wednesday, and quite a large volume of trade has been put through. All kinds, blacks, greens and Ceylons, are very scarce, and values have an advancing tendency.

This is particularly the case in regard to the last-named description of goods, of which the Canadian consumption is undoubtedly increasing each year. In fact, it is difficult for buyers to procure Ceylons at present, and the inside price on them is about 15c.

Prices on them have advanced 2d. during the month, owing to a large increase in the English demand and limited stocks out of which to supply it.

But, in addition to Canadian and British demand, the importation of Ceylon and Indian tea into the United States is on the increase, thousands of packages being taken where only hundreds were taken in years

gone by. Indeed, the competition on this continent between Japan teas and these teas from the British possessions is becoming keener each year, and, though the former are expected to retain their advantage, tea dealers state that they will be harder put to it to retain it each year.

When a man falls heir to a competence, he is foolish if he falls into indolence.

**THE EARLY CLOSING MOVEMENT.**

THE early closing movement inaugurated by the Toronto Retail Grocers' Association is meeting with gratifying success, a number of merchants in different parts of the "Queen City" having consented to close their places of business at 8 o'clock, except on Saturday night.

Certain ones are withholding their consent to fall into line on the plea that their neighbors have not yet done so; but the testimony of those who have for some years been closing early is that they have lost nothing thereby, in spite of the action of their neighbors.

But whatever may be the financial aspect of the matter, he who loses a few cents through closing an hour or two earlier, gains 60 to 120 minutes thereby. And life is made up of minutes, not of dollars.

One of the largest retail grocers, who has decided to join the early closing army, informed THE CANADIAN GROCER that the best year he ever had in business was the year that he closed at 7 o'clock instead of 10 o'clock, as he has been doing for some years.

The more a merchant develops his energy the more his business expands.

**THE SUGAR WAR.**

A comparison of the present price of refined sugars and of raw sugars with that ruling a year ago, shows how keenly the war between the Trust and the independent refineries in the United States is being waged.

Compared with a year ago, the price of raw sugar is now about  $\frac{3}{8}$ c. per lb. dearer, while the refined article is being sold at about the same figure it was then, obviously leaving little or no margin for profit.

The situation in Canada has been further aggravated by the presence in Toronto of travelers for Buffalo wholesale houses soliciting orders for sugar.

**THE COUNTERVAILING SUGAR BOUNTIES.**

THE cables announced a few days ago that the Legislative Council of India had adopted countervailing duties against bounty-fed sugars.

The system adopted appears to be based upon that in vogue in the United States, the countervailing duty to be equal to the amount of the bounty given by the country of production.

India is styled the native home of the sugar cane, but, during the year 1896-97, the acreage fell off  $8\frac{1}{2}$  per cent., the total number of acres under cultivation being 2,789,000. The year before that the importation of foreign sugar aggregated 14,400 tons, but so keen has become the competition of German bounty-fed sugar, that during the season 1897-98 the importation reached over 107,000 tons.

This has naturally caused the sugar producers in that country some uneasiness, particularly in view of the experience of the British West Indies, whose deplorable condition was last year dealt with in the report of the Royal Commissioner appointed by the British Government.

India now produces about 3,000,000 tons of sugar per year, but a great deal of it is of very poor quality, and is said by some to be more like mud than sugar. The refineries there, while still in a very crude condition when compared with modern refineries, are still, however, making some progress in the way of better machinery. It is still, however, contended by some that there is not yet a single modern factory where good crystals are made direct from the cane.

Now that the Government has placed the countervailing duty against bounty-fed sugars, owners of the sugar factories in the country ought to devote their energies to equipping their factories with more modern machinery. The price of labor is very cheap in India, and, with the countervailing duties in force and better machinery in the factories, the country ought to be well fortified to compete with the sugar produced in Germany or any other country where bounties obtain.

In order to obtain the freedom of office, one must be the willing slave of party.

Ancient and Modern Fossils do not handle the most popular brand of tea in the world. It's only live business men that sell

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CEYLON TEA

The Tea that makes trade.

32 Yonge St. TORONTO

St. Paul and St. Sulpice Sts., MONTREAL

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1-lb. bars. }  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars. }

### Ivory Bar Twin Cake

12-oz., 100 cakes in box.

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in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

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WALTER WOODS & CO.,  
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THE MOST NUTRITIOUS COCOA.

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GRATEFUL  
COMFORTING  
COCOA

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# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

### ONTARIO MARKETS.

TORONTO, March 30, 1899.

#### GROCERIES.

NO striking features have developed on the local market during the past week. Being the last week in the month, the volume of business is naturally light. The tea market is still the most interesting feature of the wholesale grocery trade, the strength which was noted heretofore still obtaining. The volume of business is not so heavy as it was, but it is largely due to the fact that neither brokers nor wholesalers will do business at the prices which ruled a few weeks ago. Coffees are fairly steady both in regard to demand and price. While one or two houses are doing a fairly good business in canned goods, the demand, generally speaking, is light. A little more business is, if anything, being experienced in regard to foreign dried fruits. Sugars are quiet and unchanged locally, although in the European beet market prices are fractionally lower.

#### CANNED GOODS.

There has been some talk of an easier feeling on the market in regard to canned tomatoes, but it has not resulted in any actual change in price. It appears to have had its origin in the fact that an odd speculative holder or so of a few hundred cases became less confident as to the future, and, in consequence, became sellers. This feeling is not, however, shared in by the great majority of those in the trade, and THE CANADIAN GROCER shares with them the belief that, when the demand sets in, a stronger market will be the result. The ruling price is 90c. per dozen, although the range is from 85 to 90c. Corn appears to be as strong as ever. Some of the wholesale houses are cleaned out, and they have, during the week, purchased from other wholesalers who are better off in this respect, paying 92½c. per dozen, but it is doubtful if they could buy any more at that figure. The price to retailers is from 95c. to \$1 per dozen. Some of the wholesalers have secured fairly good orders for peas. Beans are meeting with a fair demand at 80c.

Canned fish of all kinds is only in moderate demand.

#### COFFEES.

Wholesalers report a steady trade in Rio coffees at from 7½c. up. Rio coffees at 7½c. per lb. are rather scarce on spot. The outside coffee markets rule steady.

#### SUGARS.

The condition of the local sugar market has become rather more aggravated on account of the presence here of travelers representing Buffalo wholesale houses. These travelers are selling to the retailers. Representatives of the refineries report the demand light, but they look for a better inquiry with the advent of April. The backward nature of the weather is, doubtless, interfering with the sugar trade.

Since our last review the European beet sugar market has declined ¼d. per cwt. Cane, however, is unchanged. Receipts of raw sugar in New York, while rather heavy, are nearly all coming to the refin-

See pages 27 and 28 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

eries direct, and the refineries are quite willing to purchase at current quotations. Holders of raws are quite independent. The Trust and the independent refineries are still at war, the Arbuckles having again reduced their prices on package sugars.

#### SYRUPS AND MOLASSES.

Sugar syrups are quiet, with few if any offering. Corn syrups are in fair demand. Corn syrup is quoted: Bbls., 2½c.; half-bbls., 2⅝c.; kegs, 2¾c. per lb.; 3-gal. pails, \$1.20 each; 2-gal. pails, 90c. each. The molasses market continues firm in New Orleans, and cable advices from Barbadoes note a firm market there.

#### SPICES.

This week's cables indicate a still firmer market for Singapore pepper. Cloves, on the other hand, appear to be dull and are easy.

#### TEAS.

The market continues in a very strong position in regard to Indian and Ceylon teas. Business being done between jobbers and wholesalers is confined to spot teas, values in London still being above the parity of this market. This, of course, applies to Indian and Ceylon teas. Shipments of

Indian and Ceylon teas for this continent are still being ordered back to London on arrival in New York on account of the better prices which can be obtained there. On spot, almost any tea of Ceylon growth could be sold at 14c. But there is little, if any, to be obtained at as low a figure as that. Advices from London, Eng., under date of March 17, state that Indian teas under 8d. were again keenly competed for, although for this figure the tendency was rather easier. The average price at which teas were sold during the week, according to these same advices, was 9.27d., compared with 8.20d. last year. In Ceylon teas, those under about 8d. were again a trifle dearer, but other grades were irregular, and frequently ½d. per lb. lower. Fine liquoring orange and broken Pekoes were reported to be comparatively cheap, having fallen considerably from the highest point. The average price for the week ending March 17 was 8.60d., against 7.05d. the same week last year.

There is still an inquiry from the United States for Japan teas at from 16 to 17c, but, as these are teas which are scarce, and are wanted here, there does not appear to be any business being done on this account.

China green teas for shipment to the United States are still wanted, but only a very few appear to be obtainable, as the teas wanted are scarce here.

China black teas of low grade are still being wanted to take the place of Indian and Ceylon teas, owing to the high price of the latter, but there is very little business being done, on account of the scarcity of the teas wanted.

Wholesalers, while still doing a good business, report that the demand is not as brisk as it was, retailers not being disposed to pay the higher prices which are being asked.

#### FOREIGN DRIED FRUITS.

CURRENTS—Cable advices early this week note an advance of 6d. in currants in Patras. Locally there is no change in values, although a good business is being done. Some of the houses have received fresh shipments during the week.

VALENCIA RAISINS—Although there is not much being done, business, however, seems to be a little better than it was a week ago.

SULTANA RAISINS—Mail advices received this week from Smyrna state that there are very few Sultana raisins left in that market, and those that are still there are held at steady prices.

## FULL OF HONOR AND YEARS

For many years "SURPRISE" Soap has been on the market. It has been standard, due to merit. It is made on a formula that has stood the test of time. The best proof of its excellence.

It pays to push "SURPRISE" Soap. Look over the profit again.

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VANCOUVER: 430 Cordova St.  
ST. JOHN'S NEWFOUNDLAND.

### MADE BY

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

**PRUNES**—Business in this line appears to be steadily increasing, and prices are firm and unchanged.

**FIGS**—Tapnet figs are getting scarce on spot. They are, as a rule, selling at from 3¾ to 4c. per lb., although that figure is being shaded by some houses. Eleme figs are also pretty well cleaned out.

### GREEN FRUITS.

There has been a healthy and steadily improving demand for lemons, bananas and native onions. The supply is abundant. Prices are unchanged, though the top figure quoted for bananas should only be paid for choice large bunches. The demand for navel oranges is moderate, but there is a brisk movement of Valencias. Mediterranean sweets are selling quietly at an advance of 25c. There are very few marmalade left, which are held at unchanged figures. Sweet potatoes are offering in moderate quantities at \$4 per bbl., a decline of 50c. There are also a few barrels of new potatoes from Bermuda at \$6.50; also some Catawba grapes at \$4 per case, and some grape fruit at \$4.50 to \$5 per case. Very few pineapples are arriving. Cranberries are about done, but there are still left sufficient for anticipated requirements.

### COUNTRY PRODUCE.

**EGGS**—A firm feeling is noted. Receipts are moderate, but it is the general opinion that there are lots of eggs in the country. An advance of ½c. makes the present price 12½ to 13c.

**POTATOES**—The feeling continues to

stiffen, an advance of 5 to 7c. brings the price to 80 to 82c. for cars, on track, Toronto. The street market is steady at last week's price, 90c. to \$1 per bag.

**BEANS**—A strong feeling continues, without change in prices. Medium grades are steady at 90c. to \$1, and hand-picked at \$1.10 to \$1.15.

**DRIED AND EVAPORATED APPLES**—The export demand is dead, but there is a demand from the Northwest which is expected to absorb all holdings. Prices are now firm at 5c. at outside points. There is a good jobbing demand at 5½ to 6c. Evaporated apples are steady at 9½ to 10c. for jobbing.

**VEGETABLES**—There is no change. We quote: Rhubarb, \$1 to \$1.25; greenhouse radishes, 40 to 50c. per dozen bunches; spinach, \$1 to \$1.50 per bush.; green onions, 10 to 15c. per doz.; celery, 75c. to \$1 per doz.; lettuce, 20 to 30c. doz. bunches; radishes, winter, 15 to 25c. doz. bunches; cabbage, per doz; \$1 to \$1.25; parsley, 20 to 25c. per doz. bunches; turnips, 25 to 30c. per bag; beets, 50 to 60c. per bag; parsnips, \$1 to \$1.20 per bag; carrots, 50 to 80c. per bag; onions, Danvers, \$1.25 to \$1.50 per bag; butter squash, \$2 to \$2.50; Hubbard squash, \$2 to \$2.50; red cabbage, 50 to 75c.

### BUTTER AND CHEESE.

**BUTTER**—There is a tendency towards an accumulation of dairy large rolls and some houses are quoting a decline of ½c. Prints are easy in sympathy. There is not much

doing in tubs. Creamery tubs and boxes are easy at 19 to 20c., a decline of 1c. Prints and squares are unchanged, though some dealers hold that they should be ½c. lower.

**CHEESE**—The feeling has so strengthened that 11c. is now the ruling price. Some dealers predict a shortage before the new make is marketable.

### FISH.

There is a decided scarcity of all fresh fish. Black bass are on the market at 8 to 9c. Haddies are 1 to 1½c., and haddock 1c. dearer. We quote: Frozen salmon trout, 8½ to 9c.; Manitoba whitefish, 8½c.; Manitoba perch, 5c.; Manitoba fresh whitefish, 9c.; trout, 8½c. lb.; black bass, 8 to 9c.; steak cod, 7½c.; flounders, 4c.; fresh herring, 4c. per lb.; St. John herring, \$1.35 to \$1.40 per 100; Labrador herring, \$5.75 per bbl. and \$3.25 per half-bbl.; Digby herring, 10 to 11c. per box; Halifax herring, \$1.50 to \$1.65 per 100; split herring, \$5 per bbl. and \$2.75 per half-bbl.; cod, in 1-lb. blocks, 6½ to 7c. per lb.; boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; fresh-water herring, 60c. per basket; ciscoes, 60c. to \$1.25; haddies, 8 to 9c. per lb.; fresh haddock, 7c. per lb.; oysters, \$1.15 to \$1.25 per gallon, or \$6.75 to \$7 per large pail.

### PROVISIONS.

Receipts of dressed hogs continue greater than in former years. The increase in the price of beef has improved the sale of all

# CORONA

—GOLDEN—  
**FIGS**

are choice eating and cooking Figs. Put up in **1-LB. CAKES**—each wrapped and packed in special Caddies, containing 4-doz cakes.

Cost you 7½c. and SELL from 10c. to 15c. No scraping goods out of bags or mats; no dust and dirt nor loss of weight, time and custom, but

## CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 FRONT ST. EAST, TORONTO

Excellent Reasons, are they not?  
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They give you a fair margin of profit.  
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## McLauchlans' Cream Sodas.

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### CANADIAN

Manufacturers and Shippers who are not represented in

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Will do well to correspond with me.

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### SARNIA Water White Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded *Sarnia Water White*. Wholesale only by

The QUEEN CITY OIL CO., Limited.  
TORONTO, ONT.

For EASTER TRADE  
you require our SPECIAL  
CURE HAMS and BACON.

ORDER AT ONCE.

The Wm. Ryan Co. Limited

70 and 72 Front St. East, TORONTO

smoked meats. There has been an excellent demand this season for green sides. These factors have resulted in a firm feeling regarding all provisions, especially breakfast bacon, which has advanced ¼c. this week, and which, it is feared, may be short before long. Short cut barrel pork is also stiff, with an advance of 50c. anticipated.

#### GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—Wheat is still unchanged at 66 to 67c. for both red and white at middle freight stations. There is not much doing on the street market. Peas are 4 to 6c. cheaper; rye is 3c. dearer. We quote: Wheat, white, 70c.; red, 70c.; goose, 66c.; peas, 59c.; oats, 35c.; barley, 45c.; rye, 55c. No. 1 hard Manitoba is steady at 80c., Toronto freights.

FLOUR—There is no change. We quote: Manitoba patents, \$3.90; Manitoba strong bakers', \$3.60; Ontario patents, \$3.60 to \$3.70; straight roller, \$3.05 to \$3.15, Toronto freights.

BREAKFAST FOODS—A good demand is noted. Prices are unchanged. We quote as follows: Standard oatmeal and rolled oats, \$3.80 in bags and \$3.90 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

#### SALT.

There is no change. We quote at Toronto: Carload lots, \$1.05 per bbl., and 65c. per sack of 200 lb.; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 75c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

#### SEEDS.

The indications seem to be that the season

Direct shipment of (Choice Pea Beans.)  
**CURRENTS** from PATRAS  
just received. Orders solicited. Apply, JAS. R. SHIELDS, Board of Trade, TORONTO.

### Toronto Salt Works TORONTO, ONT.

Write us for SALT of any kind.  
Also SALTPETRE, car lots or less.

### For Easter Trade

Allow us to suggest that it is now time to place your Easter order for SMOKED MEATS, LARD, etc. The MAPLE LEAF Brand is unsurpassed in cut, cure and general excellence.

Write us for sample order.

### D. GUNN, BROTHERS & CO. PORK PACKERS

76-78-80 Front St. E. - - TORONTO.

Curers of the MAPLE LEAF Brand, Registered.

#### CONSIGNMENTS SOLICITED

Our specialties

### POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

### Rutherford, Marshall & Co.

68 Front Street East, Toronto.

# Easter Fruits.

Valencia Oranges

California Navel Oranges

California Mediterranean Sweets

CLEMES BROS.,

Fancy and Choice

PALERMO and MESSINA LEMONS

JAMAICA BANANAS

SWEET POTATOES

FLORIDA TOMATOES

Quality and Price the Best.

— TORONTO.

for deliveries of alsike is about over. From \$2.50 to \$4 has been paid at outside points for choice to fancy lots. Red clover is coming in more freely, at \$3 to \$3.25 at outside points. From 15 to 25c. more than these figures is paid for extra choice to fancy lots.

#### HIDES, SKINS AND WOOL.

**HIDES** Prices are easy throughout. Cured hides are  $\frac{1}{4}$ c. cheaper. We quote cowhides as follows: No. 1,  $8\frac{1}{4}$ c.; No. 2,  $7\frac{1}{4}$ c.; No. 3,  $6\frac{1}{4}$ c.; Steer hides are worth  $\frac{1}{2}$ c. more. Cured hides are worth  $8\frac{3}{4}$ c.

**SKINS**—We quote calfskins nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins and lambskins are steady at 90c. to \$1.

**WOOL**—A further decline is noted this week for both fleece and unwashed. Fleece is now quoted at 14c. and unwashed at 8 to  $8\frac{1}{2}$ c.

#### MARKET NOTES.

Cheese is  $\frac{1}{2}$ c. dearer.

Peas are 4 to 6c. cheaper; rye, is 3c. dearer.

Tapnet figs are getting scarce on the local market.

Breakfast bacon has advanced  $\frac{1}{4}$ c.; eggs are  $\frac{1}{2}$ c. dearer.

Chickens have advanced 5 to 10c.; ducks are up 10 to 15c.

Potatoes are 5c. per bag dearer in carload lots, on track, Toronto.

Low-grade Indian and Ceylon teas continue to advance in price.

Mediterranean sweets are 25c. dearer. Cranberries and sweet potatoes are 50c. cheaper.

A. F. MacLaren & Co. have this week received some nice orders for "Imperial" cheese for shipment to the Klondyke.

#### QUEBEC MARKETS.

MONTREAL, March 30, 1899.

#### GROCERIES.

**T**HE general grocery market has been a fairly brisk one during the past week, and a good seasonable trade is doing. In the more staple lines the greatest activity has been displayed by the tea market, in which some large transactions are noted. Sugar has shown little change, ruling steady, while no new development is noted this week in the molasses market. Canned goods have been active, and some good business for forward delivery has been noted for vegetables and lobsters, while salmon are reported steady from the Coast. Spices are firm with a continued upward tendency, and a firmer tendency is also noted in the coffee market.

#### SUGAR.

There has been little change in the sugar situation during the past week. The foreign market for the raw article continues fairly active and steady, and cables from London quoted cane steady: Java, 12s.; fair refining 10s. 9d. Beet rather weak and lower; March, 9s.  $10\frac{1}{2}$ d., and April, 9s.  $11\frac{1}{4}$ d. The local market is fairly active and firm, with a good demand, and prices unchanged, despite the competition of the American refined article.

#### SYRUPS.

Business in syrups is still quiet, and the market is without new feature. Prices are unchanged at the refinery at a range of  $1\frac{1}{4}$  to  $2\frac{1}{4}$ c., as to grade.

#### MOLASSES.

There have been no further cables from Barbadoes in regard to molasses, and, as a consequence, there is still nothing about the import situation to report. On spot, business is quiet, sales in a wholesale way being made at 28c., and in smaller lots at 29 to 30c.

#### CANNED GOODS.

A fairly active trade has been done in canned goods, a good demand being noted for small lots. In corn, 200 case lots have changed hands at 90c., and we quote 90 to 95c. Tomatoes have ruled quiet and firm at 90c., and peas at 85c. On the whole, the sentiment in regard to these vegetables is steady, and, if anything, prices are expected to rule firmer before the next crop is marketed. Canned salmon are quiet and prices are firm. Advices from the Coast state that preparations have been made for a large pack. In canned lobsters, quite a lot of business for forward delivery in new pack has been done at 75c. advance on last year's level. Buyers in Hamilton, London and Brantford have been the chief purchasers of these goods. For talls, \$10 to \$10.50 are quoted; halves, \$12.25 to \$12.50, and 1-lb. flats, \$10.75 to \$11.30.

#### DRIED FRUITS.

There has been nothing special to report on the spot market for dried fruit as business is of the smallest character, and there is little or nothing doing in any line. Values all round are nominally unchanged.

#### RICE.

There has been no change in the rice market. Demand is fair and prices are firmly held as last quoted.

#### SPICES.

Business in spices has been quieter of late, but the firm tone is retained. Cable advices from Singapore offer black pepper for April or June shipment at 11c., and cloves are quoted higher for March and April shipment. Pimento and nutmegs are also very firmly held.

#### COFFEE.

A stronger tone prevails in this market. Demand has been fair, and good-sized sales of Santos in 50-bag lots at  $8\frac{1}{2}$  to 9c., and Maracaibo at  $11\frac{1}{2}$  to 12c. have been noted, while Jamaica and Rio coffees are quoted at  $7\frac{1}{2}$  to 9c., as to grade, all the above figures being for straight lots in bags, unroasted.

#### TEAS.

The improvement in tea noted last week has been maintained, and a considerable business has been accomplished. Advices from abroad continue strong, and advances in price recently noted are maintained. In this market, Ceylon leaf teas are becoming scarce, and none are now obtainable under 15 to  $15\frac{1}{2}$ c. Recent sales comprise 200 packages Japan at 15c., 400 Young Hyson and Congo at 13c., 100 Panyung at 11c., 100 pakling Congo at 13c., 125 chests Ceylons at 16c., 35 Ceylons at 14c., 35 Ceylons at  $13\frac{1}{2}$ c., 110 Moning Congo at  $12\frac{1}{2}$ c., 50 Young Hyson at 15c., 35 Ceylons at 14c., 100 Japans at 15c. and 225 Ceylons at prices ranging from 15c. up.

#### GREEN FRUITS.

An active business has been transacted in all kinds of green fruits during the week. Oranges of all sorts have been in good demand. Valencias show another advance of 25c., and are now selling at \$4.75 to \$5 per box. Jamaicas are about finished; a few barrels are moving at \$5.50 to \$6. Floridas are steady at \$4.75 to \$5, and Californian navels in good demand at \$3.50 to \$4 per box. Fancy bloods fetch \$4 to \$4.50, while bitter oranges realize \$2.50 to \$3 per box. Lemons are in good supply at \$2.75 to \$3.25, and bananas are moving at \$1.20 to \$1.75, with receipts much heavier than they were. Pineapples are in small supply, and steady, at 20 to 30c. each, and cranberries, owing to the great difference in quality, have a wide range at \$5 to \$7 per bbl. There is only a small supply of Almeria grapes here, and prices range from \$8 to \$9 per keg.

#### APPLES.

Apples are firm at \$3 to \$4.50 per bbl., and there is very little doing.

#### FISH.

There is nothing particularly new to note in the fish trade, owing to the fact that the market is pretty bare of all lines; in consequence, prices are firmly held, with the exception of pickled herrings, which have declined 25c. per bbl., and are now offering at \$4.25 to \$4.50 per bbl. B.C. salmon are unchanged at \$12.50 to \$13 per bbl.

There continues to be a good demand for fresh fish, and all lots coming forward meet with a ready sale at full prices. There is considerable fresh cod arriving daily, which are selling at fair prices. Fresh haddock move freely at  $4\frac{1}{2}$ c. per lb., fresh salmon at



# This Man

paid no attention to the buying of his goods. Had he written us and got **our prices**, he would have been in a different position to-day.

Write us for quotations on

**RIO, SANTOS,  
MARACAIBO,  
JAVA and JAMAICA**

## COFFEE

We always carry a full stock, and never refuse to send samples and quotations when asked.

**S. H. Ewing & Sons - Montreal.**

14c., frozen at 10c.; fresh white halibut at 11c., and frozen herrings at \$1.65 per 100.

The demand for haddies is good, and prices are firm at 7½c. per lb.

**COUNTRY PRODUCE.**

**EGGS**—Steady. The demand continues for small lots to fill actual wants, and prices are unchanged at 12½ to 13c. per dozen.

**MAPLE PRODUCT**—Receipts of maple product are ample to fill all requirements, and prices rule steady. Syrup in small tins sold at 55c. and sugar at 7c.

**HONEY**—The market for honey was quiet and prices unchanged. We quote: White clover comb, in 1-lb. sections, 8 to 8½c.; dark, 6½ to 7c.; white extracted, 6 to 6½c., and dark, 5 to 5½c.

**BEANS**—The demand for beans was slow. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

**ONIONS**—Continue firm at \$2.75 to \$3 per barrel.

**PROVISIONS AND DRESSED HOGS.**

Business in provisions was again very light, and the market was featureless, prices being steady in all lines. We quote as follows: Canadian pork, in barrels, \$15

to \$15.50; pure Canadian lard, in pails, 6¾ to 7c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10 to 12c., and bacon, 10½ to 11c. per lb.

**FLOUR, GRAIN, ETC.**

**GRAIN**—There was a better feeling in the grain market this morning and buyers showed more disposition to operate, but the volume of business transacted was not large, owing to the limited quantities of grain offering at present prices. The market for oats was strong and prices advanced ½ to 1c. per bushel, No. 2 white in store being quoted at 33½ to 34c., and a sale of 20,000 bushels was made at 35c. per bushel afloat May delivery, and this figure was bid for other round lots, but refused. Buyers late last night were bidding 69¾c. for No. 1 hard Manitoba wheat, prompt delivery afloat Fort William, and holders to-day asked 70c. and 71½c. for May. Millers are paying 67½c. for Ontario red at points west of Toronto, but exporters here state that they could not pay more than 67c. In peas and buckwheat, business was dull and prices nominal.

**FLOUR**—The flour market was without any new feature. Trade was quiet and prices unchanged. We quote as follows: Winter patents, \$3.75 to \$4; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$3.90 to \$4.05; strong bakers', \$3.70 to \$3.80.

**MEAL**—The meal market was quiet and steady, rolled oats being quoted at \$3.70 to \$3.75 per bbl.

**FEED**—A fairly active trade was done in feed, and prices rule firm. Ontario white wheat bran, in bulk, sold at \$16 to \$17, and shorts \$17 to \$19 per ton; Manitoba bran, \$16; shorts, \$18, and mouille, \$18 to \$25 per ton, including bags.

**HAY**—There was no change in baled hay. The demand is still slow and trade quiet. We quote: No. 1, \$6 to \$6.50; No. 2 extra, \$5 to \$5.50; clover and clover mixture, \$4 to \$4.75 per ton.

**CHEESE AND BUTTER.**

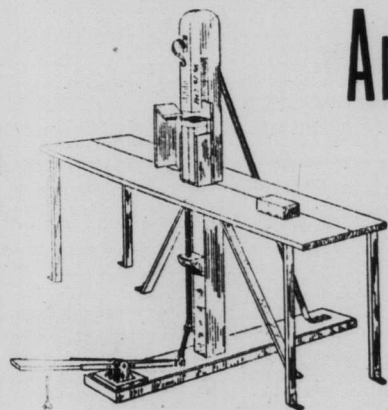
**CHEESE**—Is gradually stiffening in price, for, in addition to the business at 10½c., another lot of 500 changed hands at the same price. Bids of 11c. were also refused to-day, and holders of the remaining 10,000 boxes or so, are evidently determined to hold out for more money.

**BUTTER**—Continues firm. Late-made creamery is steady at 20½ to 21c.; western dairy rolls, 15½ to 16¼c., and tub dairy, 14½ to 15¼c.

**MONTREAL NOTES.**

Bids of 11c. have been refused here for cheese for export.

Buyers in Ontario have been operating



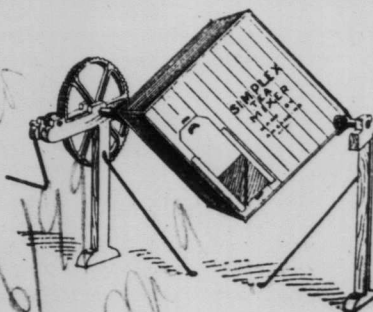
## Armada Tea Packer and Simplex Mixer

Mr. Halford, proprietor of the "Social" Ceylon Tea, uses the Armada Packer and Simplex Mixer and says they are complete in every particular.

Write

**A. H. Canning & Co.**

57 Front Street East, TORONTO, CAN.



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# TOBACCO

If you handle Tobaccos at all why not sell those that pay you a Good Profit?

LOOK  
AT  
THESE:

"Anchor"—13-oz. plug—11 cuts to the lb., @ 39c.  
"Club" —5's and 10's to the lb., @ 41c.  
"Atlas" —8's and 12's " " @ 44c.

(All made from choicest Burley Leaf.)

NOTE.—Freight prepaid on 5 pkgs., one kind or assorted; also Tobacco Cutter free.

Order  
Through  
Your Jobber

**JOLIETTE TOBACCO CO., JOLIETTE, P. Q.**  
F. W. HUDSON & CO., Ontario Agents, TORONTO.

pretty freely lately in canned lobsters, as will be noted elsewhere.

Valencia oranges have been marked up another 25c. per package.

The tea market has shown quite a lot of excitement lately.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., March 28, 1899.

**M**ARCH has proved a quiet month, and the last week has been no exception. One reason has, perhaps, been the very backward and stormy weather. Up bay schooners have found it impossible to get anywhere owing to the ice, there being more in the bay than for any spring during the last fifteen years. In markets there has been little change during the week. Molasses has had particular attention, chiefly Porto Rico, a number of schooners being on the way and Halifax offering freely. Fresh fish continue scarce. A number of wholesale grocers went to Yarmouth to attend the auction sale of goods saved from the steamer Castilian. These goods will affect prices somewhat for a time. The remarks in a late number of THE GROCER, referring to trading stamps were much

appreciated by many here. They were republished by one of the local dailies.

**OIL**—There is no change in values. The chief business is the booking of orders for later shipment in lubricating oils. Paint oils are high in price and firm. While burning oil has been brought to Halifax in a tank steamer, it is doubtful if this style of shipping is likely to be used in reference to this port, as rail freight is so low and is preferred by receivers.

**SALT**—There is a steady demand, a large number of cars being shipped to outside points. The demand from fishermen, which is supplied through schooners which load direct from steamer's side, has been nearly filled. Prices incline to be firmer. In factory-filled, there is but limited sale. In table salt, the demand is filled with Canadian, and arrivals have been quite large. We quote: Liverpool coarse, 38 to 40c.; English factory-filled, 80c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—Lobsters have considerable attention, and buyers for English and American houses are actively looking for

supplies. The latter are somewhat outbidding the former, particularly on 1-lb. tall tins, the demand for which, in England, has fallen off owing to the price, dealers preferring the smaller tin, either the ½-lb. tall or flat, of which the shipments to England chiefly consist, the pound talls going to the American buyers. In vegetables, figures are very firm, but particularly in corn, which is still below outside market values. It is thought higher figures must rule. In gallon apples, there is but fair sale. Peaches are firm with slight demand. Blueberries are scarce. The high price of salmon tends to the selling of second-grade goods. There is an improved business in meats, but season is still early. Prices are firmly held. In oysters, there has been quite a sharp advance, owing both to short pack and to the large advance in tin. Sale here is not large.

**GREEN FRUITS**—Business continues active. Oranges have the big sale, chiefly Valencias, in which values are higher. Californians have fair demand at even figures, but the sale has been affected by receipts of extra fine Jaffa fruit. In lemons, prices are rather easier. There have been quite free arrivals, and but fair sale. Bananas show rather more movement. In apples, there is but a light stock, and prices are high. A few Cape Cod cranberries, in bushel boxes, are offered.

**DRIED FRUITS**—The sharp advance and the prospect of higher prices has resulted in quite free buying of Californian prunes, some

## ORANGES and SUGAR—

THAT IS ALL.

But it makes that most delicious of marmalades—**UPTON'S**.  
Of course, the oranges are the very finest, and the sugar, pure granulated.

There is positively nothing else used in its manufacture.

**HENRY WRIGHT & CO.,** SELLING AGENTS,  
TORONTO, CANADA.





The Following Brands  
Manufactured by  
**The American Tobacco Co.**  
OF CANADA, Limited.  
Are sold by all the Leading Wholesale Houses  
**CUT TOBACCO**  
OLD CHUM.  
SEAL OF NORTH CAROLINA.  
OLD GOLD.  
**CIGARETTES**  
RICHMOND STRAIGHT OUT.  
SWEET CAPORAL.  
**ATHLETE. DERBY**

The  
**DAWSON** Commission  
Co., Limited  
**FRUIT, PRODUCE AND  
COMMISSION MERCHANTS,**  
Cor. Market and Colborne Sts.,  
**TORONTO.**

We make a specialty of handling  
**Domestic Fruit**  
Consignments personally and promptly attended to.  
All Foreign Fruits in season.

**FRUIT AUCTION SALES**  
Write us for particulars of sales. We are making special  
efforts to make these sales mutually profitable. They are  
held every Wednesday.  
**McWILLIAM & EVERIST**  
Wholesale Commission Merchants,  
25 and 27 Church St., TORONTO, Can.  
Telephone 645.

**EASTER.**  
Your customers will want the finest

**Hams and Bacon**  
**FOR EASTER**  
Send us your orders now for the reliable "Star  
Brand," the finest on this or any other market.  
**F. W. FEARMAN COMPANY**  
Limited  
**HAMILTON, ONT.**

**TARTAN TEA**  
pays you well, and it satisfies your customers because of  
Its rich aroma. Its refined flavor. Its potent strength. Its uniform quality. Its attractive appearance.  
**BALFOUR & CO. Wholesale Agents HAMILTON**

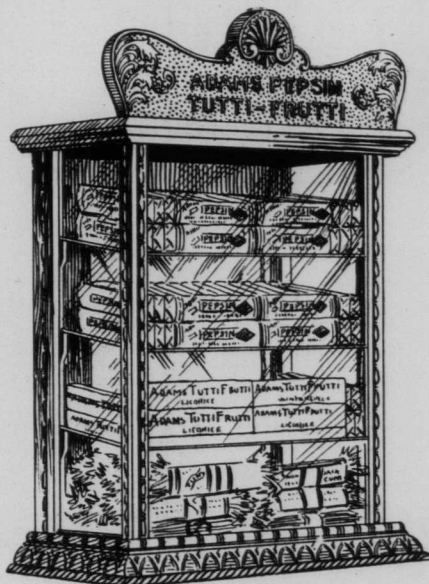
Have only the Best **Clark's**  
They will do you the Most Good. **Meats**



\$5 per Case, 64 Packages.

HAVE YOU TRIED  
**"BEE" STARCH**

...FOR...  
**Collars and Cuffs?**  
Will not injure finest fabric. Requires no Cooking.  
**BEE STARCH CO.**  
Canadian Branch: **Stanstead, Que.**



(Size 17 1/2 x 12 inches.)

This Beautiful  
**Oak Show Case**

with mirror in back is given with the  
following assortment of gums, viz.:

|                                  |         |
|----------------------------------|---------|
| 2 Boxes Tutti Frutti .....       | \$ 3 60 |
| 2 Boxes Pepsin Tutti Frutti..... | 2 30    |
| 2 Boxes Globe Fruit .....        | 3 60    |
| 1 Box Globe Pepsin.....          | 1 00    |
| Oak Show Case.....               | 10 50   |
|                                  | 4 00    |
|                                  | \$14 50 |

**Price, Complete, \$7.50.**  
Send for free advertising matter.  
**ADAMS & SONS CO.**  
(Toronto Factory) 11 and 13 Jarvis St.,  
**Toronto, Ont.**

**EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS.**  
**EXTRA CHOICE VALENCIA ORANGES,** all sizes.  
**EXTRA FANCY and FANCY MESSINA LEMONS.**  
**CHOICE YELLOW DANVER ONIONS.**  
Prime Quality, free from frost and Prices Right.



**Hugh Walker & Son**  
Fruit and Commission  
Merchants . . . . . **GUELPH, ONT.**

**G.F. & J. GALT** PACKERS OF THE **BLUE RIBBON TEAS**  
42 SCOTT ST TORONTO CELEBRATED

New York shippers having advanced prices fully a half cent. The chief demand is for 90 to 100's. Smaller goods have very little, in fact, no sale. Raisins are quiet, and but little is doing in currants. In our market it is difficult to place, other than first-class goods, the more at this season, when there is but little sale. In evaporated apples, a fair stock is held, and prices are held firm at the full figures. Little is doing in dried. Figs have but light sale, even at reduced figures. The sale of cooking figs is never large. Dates are firm, with light business. Onions are very light stock, and for best full figures are asked.

**SUGARS**—There is no change in prices, and but fair sales. The local refinery is doing the big end of the business, with some little stock of foreign offered. Dealers have still American granulated, bought some time ago.

**MOLASSES**—The effect of the Americans owning Porto Rico and not allowing English vessels to carry freight between there and other American ports is resulting in increased arrivals at St John and Halifax and but light arrivals at American points. There have been direct cargoes received at both the above Canadian ports, and there is quite a quantity due. Goods are costing quite high, but have met a ready sale. At the Island, prices are firmly held. It is not, however, an impossible thing that rather lower values might rule in the local market, owing to free arrivals. In Barbadoes, the steamer shortly due will have quite a full cargo, but at quite full figures, though well under Porto Rico. Barbadoes is expected to rule quite firm.

**PRODUCE**—Eggs still tend easy, owing to free receipts, though, compared with past years, good prices have been maintained. Easter being so early has tended to this result. In butter, best stock is quite scarce, and rather better figures are being received, but the price is kept down by the poor stock offered. Cheese, in the local market, is quiet and price shows no change.

**FISH**—There is really no change, and will not be until there are freer receipts. There is a good demand for dried at full figures. In pickled fish, except shad, there is no stock. Fresh fish has a good sale, but there is very little offered. Haddies, smoked, are scarce, and price is high. The season of big demand is about over. Halibut is in fair supply; price stiff, quite high. Smoked herring show no change. No lobsters are being received. With warmer weather, gaspereaux would begin to come in freely.

**PROVISIONS**—In barreled goods prices are easy, with but a fair sale. In beef, Boston is getting the bulk of the trade, while some is being received from Ontario and Quebec. Lard is low, and buyers have fair stocks.

**FLOUR, FEED, AND MEAL**—In flour, the feeling is still easy, and, particularly in Manitoba, buyers look for lower figures. Demand has been light. There is a demand for feed, but it is impossible to get it at a price that will lead to business. Oatmeal shows no further advance. Sale is light. Cornmeal moves freely at the old figures. Beans are but a light sale. Barley, split peas and blue peas are high. In seeds, there are quite free arrivals, and business is beginning to look up. Prices show no change.

We quote as follows: Manitoba flour, \$4.65 to \$4.75; best Ontario, \$3.85 to \$4; medium, \$3.65 to \$3.75; oatmeal, \$3.90 to \$4.00; cornmeal, \$2.15; middlings, \$1.9 to \$2.1; bran, \$1.7 to \$1.8; oats, 38 to 42c.; hand-picked beans, \$1.05 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$4 to \$4.10; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.25; hay, \$7 to \$8; timothy seed, American, \$1.65 to \$2.00; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8½c.

#### ST. JOHN NOTES.

Potatoes are very low and very good here this spring.

Digby, N.S., will tax Jewish traders \$20 per week.

Geo. L. Barbour is expecting a cargo of choice Porto Rico molasses.

James Paterson, wholesale fish merchant, is now receiving fresh halibut almost daily.

I. C. Bowman, who represents The Laing Packing Company here, reports business good.

J. Sutton Clark, who has a large sardine factory at St. George, has gone to England on business.

The first cargo of Porto Rico molasses for the season arrived here during the past week for Merritt Bros. & Co.

Pure Gold Manufacturing Co. has just placed a yeast cake on the market here in a particularly handsome package.

New Brunswick is to have a Klondyke. In one day, 600 claims were taken out, owing to the reported find of gold at Cross Creek, near Fredericton.

Last year, 1,540,418 lb. of cheese were made in New Brunswick, one county, Kings, manufacturing 834,405 lb. A much larger output is expected this year.

The wholesale millinery openings were held during the past week, and were very largely attended by buyers from New Brunswick, Nova Scotia and Prince Edward Island.

Smith & Tilton have been pushing during the week for tea orders, and, together with Thos. Fairhurst, of Fairhurst & Co., of Fochow, have called upon the trade. The Maritime business of this house, which is in their hands, has shown a most satisfactory increase during the last few years.

#### MANITOBA MARKETS.

WINNIPEG, March 27, 1899.

**T**HE weather still continues very cold for the time of year, but there are plenty of signs of preparation for Easter in the store windows, in the shape of chocolate eggs, dyes for Easter eggs, and the like. The city retail trade in groceries is increasing, and wholesale men report the demand steady in almost all lines. No changes in the price of staple groceries are reported for the week. There are some changes in produce, however, that are worthy of note. Flour has fallen in price. This cut is said to be due to the fact that some milling concerns are anxious to get rid of the flour made from machine-dried

wheat. It is not lowered on account of want of demand, as the market is very brisk, and has been for the past 10 days. Quotations are: Patent, \$1.80; strong bakers', \$1.60; Algoma, \$1.25; XXXX, \$1. The demand for feed is also large. Bran is selling at \$11 and shorts at \$13 per ton. Oats are very scarce, and are worth from 35 to 40c. per bushel.

**BUTTER**—The supply of dairy is increasing quite rapidly and prices are easier. 12½ to 13c. point of shipment, is quoted for round lots of good fresh dairy. Prints bring 16 to 17c. according to quality. Creamery is without change and is quoted at the nominal figure of 23 to 24c. per lb. The Government creamery school will close on the 31st. The classes have been held for three months and all butter manufactured has found a ready sale at 30c. per lb. The Commissioner states that they could readily have sold 100 lb. per day at that figure.

**EGGS**—The continued cold weather has retarded the usual influx of eggs at this season, and dealers are sending out urgent requests to country points for large shipments during the coming week to meet the Easter demand. Prices are easier just now, but, unless the supply is rapidly increased, will be likely to take a jump before the end of the week. Fifteen cents is being paid at country points, and the price from jobbers to retailers in Winnipeg is 16c.

**FISH**—The season for dried and smoked fish is about over, there being always a noticeable falling off in purchases immediately after Lent.

**GREEN FRUITS**—Several of our wholesale fruitmen are visiting St. Paul this week to pick up novelties for the Easter trade. In all staple lines the market is well supplied and trade is brisk. Bananas are arriving plentifully now, but are slightly higher than last week, being quoted at \$2.75 to \$3. Oranges have not gone any higher, though a further advance was anticipated. It would now seem that the Californian crop is not so short as first anticipated. We quote: Navels, \$4 to \$4.50; seedlings, \$3.25 to \$3.50; lemons, Messina, \$4; Californian, \$4. Apples are a doubtful possession, and most of the first-class stock is now in the hands of the retailers. Box apples from Washington are arriving in limited quantities and are worth \$2. Californian pie plant is also arriving quite freely. The quotations are 10c. per lb. for 50-lb. boxes.

**BEANS** FOR SALE.  
FINE  
HAND-  
PICKED

J. C. ADAMS, Broker, Etc.,  
(13) 45 Queen St. East, Toronto.

**E. T. STURDEE**  
Mercantile Broker  
Manufacturers' Agent,  
ST. JOHN, N.B. Etc., Etc.  
Wholesale trade only.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

MUSTARD MANUFACTURERS  
by Special Warrant



To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES.

**COLMAN'S**



**MUSTARD**

*In the High Court of Justice.*

J. & J. COLMAN, LIMITED

AND

GORMAN, ECKERT & CO.

*Plaintiffs.*

*Defendants.*

**TO THE PUBLIC.**

**TAKE NOTICE** that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a **PERPETUAL INJUNCTION** restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. **AND FURTHER TAKE NOTICE** that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction; and to pay certain damages therein fixed together with the costs of the Action.

**CAUTION.**

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembling J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

# Blue Label Tomato ..Ketchup

is right—made from finest, ripest tomatoes—just enough spice to give it snap. Put up in bottles sterilized before filling.



Prepared by . . .

## Curtice Brothers Co.

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

# ENGLISH ARMY BLACKING

STANDS ALONE.



It has no equal for a lasting polish.  
It is a trade winner.

Sold by all wholesale dealers and

## The F. F. DALLEY CO.

HAMILTON, CANADA.

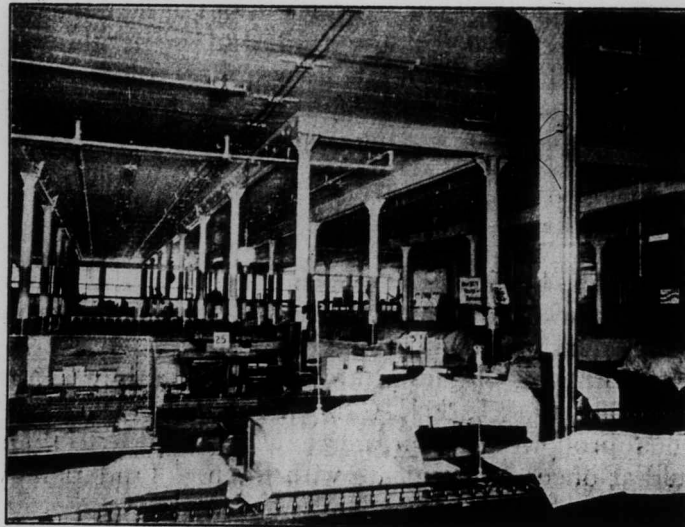
LIMITED

# LUXFER PRISMS

CARRY DAYLIGHT  
with wonderful success.

All progressive business men recognize their value.

“The most useful, and the most profitable improvement you can put into commercial premises.”



EATON'S—WITH PRISMS



EATON'S—WITHOUT PRISMS

Send for Descriptive Booklet to . . .

## The Luxfer Prism Company

Limited

58 Yonge Street

Toronto.

Installation at premises of  
The T. Eaton Co., Limited } A STORY WITHOUT WORDS.

# CURRENT MARKET QUOTATIONS

March 30, 1899.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER AND CHEESE

|                                    | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Mantoba. |
|------------------------------------|-------------------|--------------------|--------------------|----------|
| Dairy, choice, large rolls, per lb | 16                | 14 1/2             | 12 1/2             | 14       |
| " " pound prints                   | 15 1/2            | 17                 | 17                 | 18       |
| " " tubs, best                     | 13                | 14                 | 16                 | 18       |
| " " tubs, second grade             | 10                | 11                 | 14                 | 16       |
| Creamery, tubs and boxes           | 20 1/2            | 21                 | 19                 | 20       |
| " " prints and squares             | 21                | 22                 | 20                 | 22       |
| Cheese                             | 10                | 10 1/4             | 11                 | 10       |

## CANNED GOODS

|                            | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Mantoba. |
|----------------------------|-------------------|--------------------|--------------------|----------|
| Apples, 3's                | 90                | 85                 | 90                 | 110      |
| " " gallons                | 2 40              | 2 00               | 2 25               | 2 40     |
| Blackberries, 2's          | 1 40              | 1 70               | 1 50               | 1 80     |
| Blueberries, 2's           | 80                | 90                 | 85                 | 95       |
| Beans, 2's                 | 70                | 95                 | 95                 | 95       |
| Corn, 2's                  | 90                | 95                 | 1 00               | 85       |
| Cherries, red, pitted, 2's | 2 00              | 2 35               | 2 30               | 2 40     |
| Peas, 2's                  | 80                | 85                 | 75                 | 80       |
| " " sifted                 | 85                | 85                 | 1 00               | 1 15     |
| " " extra sifted           | 1 00              | 1 00               | 1 25               | 1 25     |
| Pears, Bartlett, 2's       | 1 50              | 1 75               | 1 50               | 1 80     |
| " " 3's                    | 2 25              | 2 40               | 2 40               | 2 40     |
| Pineapple, 2's             | 2 10              | 2 40               | 2 50               | 2 15     |
| " " 3's                    | 2 50              | 2 60               | 2 60               | 2 60     |
| Peaches, 2's               | 1 75              | 1 90               | 1 60               | 1 65     |
| " " 3's                    | 2 50              | 2 75               | 2 40               | 2 50     |
| Plums, green gages, 2's    | 1 50              | 1 55               | 1 30               | 1 55     |
| " " Lombard                | 1 30              | 1 50               | 1 20               | 1 50     |
| " " Damson, blue           | 1 10              | 1 30               | 1 40               | 1 10     |
| Pumpkins, 3's              | 75                | 85                 | 70                 | 80       |
| " " gallon                 | 2 10              | 2 25               | 2 10               | 2 25     |
| Raspberries, 2's           | 1 50              | 1 50               | 1 65               | 1 75     |
| Strawberries, 2's          | 1 50              | 1 50               | 1 70               | 1 75     |
| Succotash, 2's             | 1 10              | 1 15               | 1 10               | 1 15     |
| Tomatoes, 3's              | 90                | 95                 | 95                 | 1 00     |
| Lobster, talls             | 2 50              | 2 95               | 2 50               | 2 60     |
| " " 1-lb. flats            | 2 75              | 3 00               | 3 00               | 1 25     |
| " " 1/2-lb. flats          | 1 65              | 1 85               | 1 85               | 1 85     |
| Mackerel                   | 1 30              | 1 35               | 1 30               | 1 35     |
| Salmon, sockeye, talls     | 1 15              | 1 25               | 1 40               | 1 60     |
| " " flats                  | 1 30              | 1 45               | 1 60               | 1 30     |
| " " Horseshoe              | 1 20              | 1 25               | 1 50               | 1 60     |
| " " Clover talls           | 1 20              | 1 20               | 1 50               | 1 60     |
| " " Leaf flats             | 1 45              | 1 60               | 1 15               | 1 25     |
| " " Cohoes                 | 95                | 1 00               | 1 15               | 95       |
| Sardines, Albert, 1/4's    | 10 1/4            | 11                 | 13                 | 14       |
| " " 1/2's                  | 20                | 21                 | 21                 | 21       |
| " " Sportsmen, 1/4's       | 12                | 12                 | 12 1/2             | 12       |
| " " key opener, 1/4's      | 10                | 11                 | 11                 | 16       |
| " " other brands, 1/4's    | 16                | 18                 | 18 1/2             | 10       |
| " " P. & C., 1/4's         | 23                | 25                 | 23                 | 25       |
| " " American, 1/4's        | 33                | 36                 | 33                 | 36       |
| " " 1/2's                  | 4                 | 5                  | 5                  | 4        |
| " " 3/4's                  | 9                 | 11                 | 11                 | 10       |
| Mustard, 1/4 size, cases   | 9 00              | 11 00              | 10 00              | 11 00    |
| 50 tins, per 100           | 10 00             | 11 00              | 10 00              | 11 00    |
| Fruit in glass jars        | 4 25              | 4 50               | 4 25               | 4 50     |
| Haddles                    | 1 00              | 1 15               | 1 00               | 1 15     |
| Kipped Herrings            | 1 40              | 1 15               | 1 15               | 1 25     |
| Herring in Tomato Sauce    | 1 35              | 1 45               | 1 20               | 1 60     |

## GREEN FRUITS

|                              | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Mantoba. |
|------------------------------|-------------------|--------------------|--------------------|----------|
| Oranges, Valencia, 714's     | 4 00              | 4 50               | 5 50               | 6 00     |
| " " 420's, large ordinary    | 6 00              | 6 50               | 7 50               | 8 00     |
| " " Jamaica, per bbl.        | 3 50              | 4 00               | 5 00               | 5 00     |
| " " California Navels        | 3 50              | 4 00               | 4 00               | 4 25     |
| " " Cal. Med. Sweets         | 3 00              | 3 50               | 3 50               | 3 50     |
| " " Marmalade                | 2 75              | 3 25               | 3 25               | 3 25     |
| Lemons, Messina, new, p. box | 2 25              | 3 00               | 2 50               | 3 25     |
| Bananas, per bunch           | 2 25              | 2 75               | 1 50               | 2 25     |
| Apples, per bbl.             | 3 00              | 4 50               | 2 50               | 3 00     |
| Cherries, per bbl.           | 8 00              | 9 00               | 6 50               | 7 00     |
| Sweet Potatoes, bbl.         | 3 50              | 4 00               | 4 00               | 4 00     |
| Albion Grapes, per keg       | 8 00              | 9 00               | 6 00               | 7 00     |
| Onions, per bbl.             | 3 00              | 3 25               | 2 75               | 3 00     |
| Weatherfield onions, bbl.    | 3 00              | 3 25               | 3 00               | 3 00     |
| Cauliflowers, per 100        | 4 00              | 4 50               | 4 50               | 4 50     |

## SUGAR

|  | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Mantoba. |
|--|-------------------|--------------------|--------------------|----------|
| Granulated (St. Lawrence, Redpath)             | 4 40              | 4 53               | 4 30               | 4 1/2    |
| Granulated, Acadia                             | 4 35              | 4 48               | 4 30               | 4 1/2    |
| Packump, bbls. and 100-lb. bxs in 50-lb. boxes | 5 45              | 5 63               | 5 30               | 5 1/2    |
| Extra Ground Icing, bbls.                      | 5 05              | 5 40               | 5 40               | 5 40     |
| Phosphoric acid, bbls.                         | 4 80              | 5 12 1/2           | 5 30               | 5 30     |
| Phosphoric acid, 4 20                          | 4 20              | 4 33               | 4 33               | 4 33     |
| Crystallized                                   | 4 10              | 4 23               | 4 23               | 4 23     |
| Extra bright                                   | 4 10              | 4 23               | 4 23               | 4 23     |
| Bright coffee                                  | 4 10              | 4 23               | 4 23               | 4 23     |
| No. 1 yellow                                   | 3 90              | 4 03               | 3 90               | 3 90     |
| No. 2 yellow                                   | 3 80              | 3 93               | 3 80               | 3 80     |
| Trinidad                                       | 3 1/2             | 3 1/2              | 3 1/2              | 3 1/2    |

## SYRUPS AND MOLASSES

|                  | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Mantoba. |
|------------------|-------------------|--------------------|--------------------|----------|
| Syrups           |                   |                    |                    |          |
| Dark             | 1 1/4             | 1 30               | 1 30               | 1 30     |
| Medium           | 2                 | 30                 | 32                 | 32       |
| Bright           | 2 1/4             | 35                 | 37                 | 34       |
| Honey            |                   | 40                 |                    |          |
| " " 25-lb. pails | 90                | 1 00               |                    |          |
| " " 38-lb. pails | 1 20              | 1 40               |                    |          |
| Molasses         |                   |                    |                    |          |
| New Orleans      | 30                | 26                 | 45                 | 28       |
| Barbadoes        | 30                |                    |                    | 31       |
| Porto Rico       | 38                | 42                 |                    | 32       |
| Antigua          |                   |                    | 25                 | 28       |
| St. Croix        |                   |                    | 27                 | 28       |

## CANNED MEATS

|                              | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Mantoba. |
|------------------------------|-------------------|--------------------|--------------------|----------|
| Comp. corn beef, 1-lb. cans  | \$1 50            | \$1 40             | \$1 50             | \$1 50   |
| " " 2-lb. cans               | 2 65              | 2 50               | 2 60               | 2 65     |
| " " 4-lb. cans               | 5 10              |                    |                    |          |
| " " 6-lb. cans               | 8 60              |                    |                    |          |
| " " 14-lb. cans              | 18 55             |                    |                    |          |
| Minced callops, 2-lb. can    | 2 60              |                    | 2 60               | 2 75     |
| Lunch tongue, 1-lb. can      | 3 50              | 3 20               | 3 25               | 3 25     |
| " " 2-lb. can                | 6 70              | 6 75               | 7 00               | 6 00     |
| English brawn, 2-lb. can     | 2 30              | 2 60               | 2 80               | 2 75     |
| Camp sausage, 1-lb. can      |                   | 2 50               | 2 50               |          |
| " " 2-lb. can                |                   | 4 00               | 4 00               |          |
| Soups, assorted, 1-lb. can   | 2 00              |                    | 1 50               | 1 40     |
| " " 2-lb. can                | 3 00              |                    | 2 20               | 2 25     |
| Soups and Bouill., 2-lb. can | 2 00              |                    | 1 50               | 1 75     |
| " " 6-lb. can                |                   |                    | 4 50               | 4 25     |
| Sliced smoked beef, 1/2's    | 1 70              | 1 65               | 1 70               | 2 00     |
| " " 1's                      | 2 25              | 2 80               | 2 95               | 3 25     |

## COUNTRY PRODUCE

|                              | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Mantoba. |
|------------------------------|-------------------|--------------------|--------------------|----------|
| Eggs, new laid               | 13                | 13 1/2             | 12 1/2             | 13       |
| " " limed                    |                   |                    |                    | 14       |
| " " held or cold stored      |                   |                    |                    | 15       |
| Poultry—chickens, dressed    |                   | 60                 | 80                 | 45       |
| Geese, per lb.               |                   | 7                  | 8                  | 50       |
| Ducks, per pair              |                   | 75                 | 1 00               | 50       |
| Turkeys, per lb.             |                   | 10                 | 14                 | 10       |
| Honey, comb, per doz         |                   | 80                 | 1 35               | 1 50     |
| " " light color, 60-lb. tins | 8                 | 8 1/2              | 6                  | 7        |
| " " 5 and 10-lb. tins        | 6 1/2             | 7                  | 3                  | 4        |
| " " buckwheat                | 6 1/2             | 7                  | 3                  | 4        |

## FRUITS

|                              | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Mantoba. |
|------------------------------|-------------------|--------------------|--------------------|----------|
| Foreign—                     |                   |                    |                    |          |
| Currants, Provincials, bbls. | 4 1/2             | 4 1/4              | 4 1/4              | 4 1/2    |
| " " 1/2-bbls.                | 4 1/4             | 4 1/2              | 4 1/4              | 4 1/2    |
| " " Filistras, bbls.         | 4 1/4             | 4 1/2              | 4 1/4              | 4 1/2    |
| " " cases                    | 4 1/4             | 4 1/2              | 4 1/4              | 4 1/2    |
| " " 1/2-cases                | 4 1/4             | 4 1/2              | 4 1/4              | 4 1/2    |
| " " Patras, bbls.            | 4 1/4             | 4 1/2              | 4 1/4              | 4 1/2    |
| " " 1/2-bbls.                | 4 1/4             | 4 1/2              | 4 1/4              | 4 1/2    |
| " " cases                    | 4 1/4             | 4 1/2              | 4 1/4              | 4 1/2    |
| " " 1/2-cases                | 4 1/4             | 4 1/2              | 4 1/4              | 4 1/2    |
| Vostizzas, cases             | 5 1/2             | 6 1/2              | 6                  | 7        |
| Dates, boxes                 | 5 1/4             | 6                  | 5 1/2              | 6        |
| Figs, 10-lb. boxes, per lb.  | 15                | 20                 | 18                 | 20       |
| " " 28-lb. boxes             |                   |                    | 28                 |          |
| " " Mats, per lb.            |                   |                    | 3 1/2              |          |
| " " Naturals, per lb.        |                   |                    | 8                  |          |
| " " Naturals, boxes          |                   |                    | 8 1/2              |          |
| Prunes, California, 40's     | 11                | 10                 | 11                 | 10       |
| " " 50's                     | 9 1/4             | 8 1/2              | 9 1/4              | 8 1/2    |
| " " 60's                     | 8                 | 8                  | 8 1/2              | 8 1/2    |
| " " 70's                     | 7 1/2             | 7 1/2              | 7 1/4              | 7 1/2    |
| " " 80's                     | 7                 | 6 3/4              | 7                  | 7 1/2    |
| " " 90's                     | 6 1/2             | 6                  | 6 1/2              | 6 1/2    |
| " " Bosnia, B.               |                   |                    | 7                  |          |
| " " C.                       |                   |                    | 6 1/2              |          |
| " " D.                       |                   |                    | 6                  |          |
| " " U.                       |                   |                    | 4 1/2              |          |
| Raisins, Valencia, off stalk | 4                 | 4                  | 4 1/4              | 5        |
| " " Fine off stalk           | 4 1/2             | 4 1/2              | 4 1/4              | 5        |
| " " Selected                 | 5 3/4             | 5                  | 5 1/2              | 6        |
| " " Layers, boxes            | 5 3/4             | 5 1/2              | 6 1/4              | 5 3/4    |
| " " Sultanas                 | 11                | 13                 | 10                 | 15       |
| " " California 3-crown       | 6 1/4             | 7                  | 7 1/2              | 7        |
| " " 4-crown                  | 7 1/2             | 7 3/4              | 8 1/2              | 8        |
| Domestic—Apples, dried       | 6                 | 6 1/2              | 6 1/2              | 5 1/2    |
| " " evaporated               | 9                 | 9 1/2              | 9 1/2              | 10 1/2   |
| Cal. Evaporated Fruits—      |                   |                    |                    |          |
| Apricots, 25-lb. boxes       |                   | 19                 | 20                 | 16       |
| Peaches                      |                   | 12                 | 15                 |          |

## PROVISIONS

|                                   | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Mantoba. |
|-----------------------------------|-------------------|--------------------|--------------------|----------|
| Dry Salted Meats—                 |                   |                    |                    |          |
| Long clear bacon                  | 7 1/2             | 8                  | 6 3/4              | 7        |
| Smoked Meats—                     |                   |                    |                    |          |
| Breakfast bacon                   |                   | 12                 | 10 1/2             | 11       |
| Rolls                             |                   | 9                  | 8                  | 8 1/4    |
| Hams                              |                   | 10 1/2             | 13                 | 10 1/2   |
| Shoulder hams                     |                   | 10                 | 7 1/2              | 7 3/4    |
| Backs                             |                   | 10                 | 10 1/4             |          |
| All meats out of pickle 1c. less. |                   |                    |                    |          |
| Barrel Pork—                      |                   |                    |                    |          |
| Canadian heavy mess               | 15 50             | 16 50              | 13 50              | 14 00    |
| " " short cut                     | 14 00             | 14 50              | 14 50              | 15 50    |
| Clear shoulder mess               | 12 50             | 13 00              | 13 00              | 13 50    |
| Plate beef                        |                   |                    | 11 00              | 12 00    |
| Lard, tierces, per lb.            | 6 1/2             | 6 1/2              | 6 1/4              | 6 1/2    |
| Tubs                              | 6 3/4             | 7 1/4              | 6 3/4              | 7        |
| Palls                             | 7                 | 7 1/4              | 7                  | 7 1/4    |
| Compound, Palls                   | 5                 | 5 1/2              | 5 1/2              | 6        |
| Shortening, in 60-lb. tubs        |                   |                    | 7 1/4              |          |
| Dressed Hogs                      | 5 00              | 5 25               | 5 00               | 5 25     |

## HARDWARE, PAINTS AND OILS

|                         | Montreal, Quebec. | Toronto, Hamilton. | St. John, Halifax. | Mantoba. |
|-------------------------|-------------------|--------------------|--------------------|----------|
| Wire nails, base        | 2 35              |                    | 2 40               |          |
| Cut nails, base         | 1 75              |                    | 1 75               |          |
| Barbed wire, per 100 lb | 2 55              |                    | 2 50               |          |
| White lead, No. 1       | 5 50              |                    | 5 62 1/2           |          |
| Linseed oil, raw        | 50                |                    | 51                 |          |
| " " boiled              | 53                |                    | 54                 |          |
| Turpentine              | 68                |                    | 68                 |          |



# THE PLANT AND ITS CULTIVATION.



Having in our last article traced the history of coffee from the year 1500 up to the present time, we shall now endeavor to describe the nature of the plant and the method of cultivation.



The coffee plant is more the nature of a shrub, growing to the height of twelve to fifteen feet in its wild state, but under cultivation is kept down to six or eight feet by careful pruning and cutting, which increases the quality and quantity of its product, and lessens the labor of picking the berries.

The tree grows erect, with a single stem opening out at the upper part in long drooping branches, which seldom grow to any great thickness. Its leaves, in general appearance, resemble those of the common laurel, although not so hard or dry, being oval and sharp-pointed. The engraving at the top gives a perfect idea of the leaves, flowers and fruit of a coffee plant.

The flowering of the plant frequently occurs in a single night and lasts but a few days, although in some countries the plant flowers and bears fruit the entire year.

The berries which succeed the blossom resemble a cherry in size, are at first dark green, but soon change their hue, first to yellow, then to red, until finally they become a dark crimson. When this stage is reached they are ripe and ready to be gathered.

## CHASE & SANBORN

Proprietors of "Seal Brand" Coffee,

MONTREAL

CONTINUED on this page in next issue of The Grocer.

Manitoba and B.C.

\$1 50 50  
9 50 50  
8 50 50  
6 50 00  
5 50 00

# CANNED FRUITS

are in great favor during EASTER HOLIDAYS. We are giving below a list of the different lines we now have in stock :

APPLES "Ice Castle" brand, 3-lb. cans  
APPLES "Ice Castle" brand, 1-gal. cans  
APPLES "Schenk," 1-gal. cans  
BLUEBERRIES, "Ice Castle" brand, 1-lb. cans  
CHERRIES (pitted) "Bowlby," 2-lb. cans.  
CHERRIES "white "Bowlby," 2-lb. cans  
PEARS (Bartlett) "Ice Castle" brand, 2-lb. cans  
PEARS " "Log Cabin" 2-lb. cans  
PEARS " "Ice Castle" brand, 3-lb. cans  
PEARS " "Simcoe" 2-lb. cans  
PEARS (Flemish Beauty) "Ice Castle" brand, 3-lb. cans  
PLUMS (Lombard) "Ice Castle" brand, 3-lb. cans  
PLUMS " "Schenk" 3-lb. cans  
PLUMS " "Bowlby" 2-lb. cans  
PLUMS " "Garden City" 2-lb. cans  
PLUMS (Blue) "Ice Castle" brand, 2-lb. cans  
PLUMS (Greengages) "Ice Castle" brand, 2-lb. cans  
PLUMS (Damson) "Lawry" 2-lb. cans  
PLUMS " "Ice Castle" brand, 3-lb. cans

PEACHES "Log Cabin" brand, 3-lb. cans  
PEACHES "Bowlby" " 3-lb. cans  
PEACHES "Bowlby" " 2-lb. cans



PLUMS (Blue) "Ice Castle" brand, 2-lb. cans  
 PLUMS (Greengages) "Ice Castle" brand, 2-lb. cans  
 PLUMS (Damson) "Lawry" 2-lb. cans  
 PLUMS "Ice Castle" brand, 3-lb. cans  
 PEACHES "Log Cabin" brand, 3-lb. cans  
 PEACHES "Bowlby" " 3-lb. cans  
 PEACHES "Bowlby" " 2-lb. cans  
 PEACHES (Yellow) "Simcoe" brand, 2-lb. cans  
 PEACHES (California) "Ice Castle" brand, 3-lb. cans  
 PEACHES (Canadian) "Ice Castle" brand, 2-lb. cans  
 PINEAPPLES "Morton's," 3-lb. cans  
 RASPBERRIES (Red) "Log Cabin" brand, 3-lb. cans  
 RASPBERRIES "Little Chief" 3-lb. cans  
 RASPBERRIES (Black) "Bowlby" 2-lb. cans  
 RASPBERRIES "Ice Castle" brand, 2-lb. cans  
 STRAWBERRIES "Log Cabin" brand, 3-lb. cans  
 STRAWBERRIES "Log Cabin" brand, 2-lb. cans  
 STRAWBERRIES "Simcoe" brand, 2-lb. cans  
 SQUASH (Hubbard) "Pure Food" brand, 3-lb. cans

**EVERY CAN OF THE ABOVE FRUITS IS GUARANTEED.**

We are offering a few bags of real Mayette Grenoble Nuts at sacrifice in order to save the trouble of putting them in Cold Storage. There is a genuine bargain in this offer.

We have no common Valencia Raisins in stock; the brands we have are of the very highest merit, and our prices have been put down to the right figure.

**TRY A FEW BOXES.**

**LAPORTE, MARTIN & CIE.,** Wholesale Grocers,  
 72 St. Peter St., **Montreal**

**BUSINESS CHANGES.****DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

**A**CHILLE SPENALD, general merchant, St. Jean des Chaillons, Que., has assigned.

A. R. Murray, grocer, Pictou, N.S., has assigned.

Eusebe Pelletier, general merchant, Etchemin, Man., has assigned.

D. Reddaway, general merchant, Russell, Man., has assigned to A. J. Creighton.

Z. Paquet, general merchant, Roberval, Que., is offering 40c., cash, on the dollar.

Assignment has been demanded of Kidd & Beattie, general merchants, Asbestos, Que.

Alex. McCullough, general merchant, Parrsboro', N.S., is offering 50c. on the dollar.

Michael Scanlan, grocer, Montreal, has consented to assign, and his premises have been closed.

P. Richard, general merchant, St. Valere Bulstrode, Que., has assigned to Tamarche & Benoit.

The estate of James Laird, general merchant, New Glasgow Bridge, P.E.I., is offering 75c. on the dollar.

K. R. McKenzie, grocer, North Sydney, N.S., has assigned, and is offering 25c. on the dollar, payable in three, six and nine months, unsecured.

**PARTNERSHIPS FORMED AND DISSOLVED.**

The Delmonico Fruit Co., Montreal, Que., has dissolved.

Perrault & Lebreche, vinegar manufacturers, Montreal, have dissolved.

John Hill, grocer, Wingham, Ont., has been succeeded by Hill & Kennedy.

New partnership has been registered by the Pacific and Eastern Tea Co., Montreal.

Smith & McLaren, general merchants, Brussels, Ont., have dissolved, A. R. Smith continuing.

A. Forbes & Co., general merchants, Rathwell, Man., have dissolved, A. Forbes continuing.

Adams & Firth, general merchants, Campbellton, N.B., have dissolved, A. G. Adams continuing.

Alcine Dignard and J. Olivier Benoit have registered partnership under the style of Dignard & Benoit, grocers, Montreal.

Cross & Carson, general merchants, Killarney, Man., have dissolved, W. J. Carson selling out his interest to A. McQueen.

Hemenway & Lawson, general merchants, Carman, Man., have admitted H. Smiley under the style of Hemenway, Lawson & Smiley.

Partnership has been registered by Dame Marie E. Deguise, Jean B. Deguise, Joseph Viau, Louis Deguise and Joseph L. Coutlee as executors of the estate of Charles T. Viau,

of Viau & Frere, wholesale biscuit and confectionery manufacturers, Montreal.

C. S. Worth & Co., grocers, Windsor, Ont., have dissolved, and copartnership has been registered by C. S. Worth and F. A. Worth under the style of C. & F. Worth.

**SALES MADE AND PENDING.**

The assets of P. Neven & Co., grocers, Lachine, Que., have been sold.

The stock of the estate of "Pettits," grocer, Chatham, Ont., has been sold.

The assets of J. A. Plamondon, general merchant, Wotton, Que., have been sold.

The stock of G. F. Fallis, general merchant, Revelstoke, B.C., is advertised for sale by assignee.

Edwin Redpath, general merchant, Niagara Falls, South, Ont., is advertising his business for sale.

The stock of John Bowles, general merchant, Windsor Mills, Que., has been sold at 72½c. on the dollar.

The stock of G. A. Ouellet, general merchant, Cap St. Ignace, Que., has been sold at 71¾c. on the dollar.

The stock of V. U. Fiset, general merchant, Ancienne Lorette, Que., has been sold at 36c. on the dollar.

The item in last week's issue, stating that the stock of McDonnell & Darragh, general merchants, Lancaster, Ont., had been sold, was in error.

**CHANGES.**

Thomas Bletsoe, grocer, Toronto, has sold out to H. N. Gross.

Samuel A. Tye, grocer, etc., Thamesville, Ont., has sold out to E. W. Smith.

E. Kalbfleisch, general merchant, Atwood, Ont., has sold out to C. H. Holmes.

M. Markeson, grocer and baker, Slocan City, B.C., has removed to Nelson, B.C.

Edgar Tidey, has bought out Charles E. Horning, general merchant, Rymal, Ont.

Joseph Loranger, general merchant, Yamachiche, Que., has removed to Berthier, Que.

Thomas Kestle, general merchant, Ballymote, Ont., has been succeeded by Stanley Bros.

H. L. Cunningham has succeeded Clayton Cunningham, grocer, etc., Antigonish, N.S.

S. M. Carey, general merchant, Corbetton, Ont., has been succeeded by Endacott & Co.

J. A. Warner, general merchant, Fletwode, N.W.T., has sold out to A. T. Davis.

Agnew & Co., general merchants, Dominion City, Man., have sold out to Bell & McCaul.

Robert L. Tweedy, general merchant, Richard's Landing, Ont., has sold out to Erwin Dean.

A. E. Fremlin, general merchant, Killar-

ney, Man., has sold out to R. Rollins, who takes possession on August 1.

**FIRES.**

The stock of F. T. Harrison, wholesale grocer and warehouseman, St. John, N.B., has been damaged by fire and water; insured.

**DEATHS.**

John McLearn, general merchant, Rawdon, N.S., is dead.

P. E. Bourgie, grocer, etc., Cairnside, Que., is dead, and his estate is to be wound up.

**THE RAISIN TRUST.**

Mail advices from Fresno, Cal., state that at a meeting of the raisin growers on March 15, at which 900 growers were present, the report of the bankers' committee appointed to adjust the differences between the directors of the California Raisin Growers' Association and packers was read, showing that it had been eminently successful in its mission. After a lengthy discussion the committee was discharged and the consummation of the contract was left with the directors. A committee on re-organization of the association was appointed. All packers will be required to give bonds, whether they are commercial or cooperative packers. In a lengthy address President Kearney set forth the details of the arrangement with the packers and also gave reasons why the organization should be reincorporated in another State. He remarked that the danger to the organization lay in the efforts of certain individuals to accomplish their personal ends and ambitions for their own profit. That had to be guarded against. The raisin growers' organization, he said, afforded an opportunity to some people to get at the salary list. They might make efforts to secure those positions that might not be to the interest of the growers. Under the incorporation laws of California cumulative voting was permitted. He considered it an unjust principle and dangerous to the association. He thought all raisin growers who signed the contract should have one vote each for each director.

**BISCUITS INSTEAD OF BREAD.**

Instead of bread to accompany soup at dinner, Peek, Frean & Co.'s dinner biscuits are now being largely used. They are small, crisp, and of such convenient size that they scarcely require to be broken when used. In taste, they closely resemble well-toasted bread, and, though intended for use with dinner's first course, they adapt themselves to a variety of uses.

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.

**PARLORS**

“Eagle,” 200's and 100's.

“Victoria,” 65's

“Little Comet”

**SULPHUR**

“Telegraph”

“Telephone”

“Tiger”

**THE  
FAMOUS**

**Matches**

THESE MATCHES,  
known as the best made in the country,  
are famous for their

**CERTAINTY IN PRODUCING A LIGHT  
ABSENCE OF BAD ODORS . . . . .  
IMPERVIOUSNESS TO MOISTURE  
IN ANY CLIMATE**

See that you are well stocked with all of the above brands.  
Present prices subject to change without notice.

**The E. B. EDDY CO., Limited**

**HULL**

**MONTREAL**

**TORONTO**

**Hamilton,  
Winnipeg,**

**London,  
Vancouver,**

**Kingston,  
Victoria,**

**St. John, N.B.,  
St John's, Nfld.**

**Halifax,**

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**BREAD.**  
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They are  
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IG AGENCY,

# Enameline

## The Modern STOVE POLISH



CAKE.



PASTE.



LIQUID.

We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands—that's dead stock.

J. L. PRESCOTT & CO., New York.

### ALLEGED BANKRUPT SALES.

A form of unfair competition which runs riot in almost every branch of trade is the illicit and illegitimate advertising and exploiting of so-called bankrupt sales, says Stoves and Hardware Reporter. This has been done so frequently that gradually it is defeating its own ends by arousing suspicion in all clear-headed persons' minds of the authenticity of the statements made in the newspapers. People are rather inclined to become suspicious of such frequent repetition of the same assertions and naturally begin to marvel how so many bankruptcies occur or how an average sized stock of such goods could be universally disseminated over the community in such immense quantities as the advertiser always represents them to be. In nine cases out of ten there is no truth whatever in the statements thus made. A well-known instance of this was cited recently where a store claimed to have purchased the stocks of two stores that had

failed. The advertiser asserted that he was selling the goods at 33 cents on the dollar. The advertisement went so far as to give names of bankrupt companies and illustrations of their stores. However, it soon transpired that, though the stores mentioned had failed, this store had not, in reality, purchased anything from them. Such a shameless disregard of truth and honesty cannot be too openly condemned. So severe a case needs a radical cure in the form of thorough punishment.

### JAMAICA FRUIT TRADE.

A press despatch from Kingston, Ja., says: "The plan to divert the main stream of the Jamaica fruit trade from the United States to Great Britain has now reached a definite development. In a short time a direct line of specially equipped 16-knot steamers will commence plying between this colony and the Mother Country, and arrangements are being made locally to secure the monopoly of the fruit product of the island outside of that immediately and directly already controlled by The Boston

Fruit Company. Strangely enough, and contrary to all precedent, the enterprise, although principally financed in England, is of local origin."

### A BROKER'S RETURN.

Mr. H. M. Childs has just returned from a business trip to Europe, visiting in turn London, Glasgow, Edinburgh and Bordeaux, France. Mr. Childs says he found an active interest in Canadian affairs by everyone with whom he came in contact. Englishmen especially are awakening to the fact that Canada is a country worth looking after. The preferential tariff is popular and has done a lot towards bringing Canada to the notice of English manufacturers.

Mr. Childs has been appointed Canadian agent for the following houses: Thos. Woods, "Kentish Farm House" pickles, jams, etc.; Jamieson & Co., Glasgow, Loch Fyne herring; Alexis Godillot Jenne, Bordeaux, packers of French vegetables, olives, sardines, etc.

A full range of samples of all these goods now on view at his office, No. 22 St. Francois Xavier street, Montreal.



Good in Any  
Climate  
Wherever  
There Are Flies.

# TANGLEFOOT

SEALED  
STICKY  
FLY  
PAPER.

Ask  
Your  
Jobber.

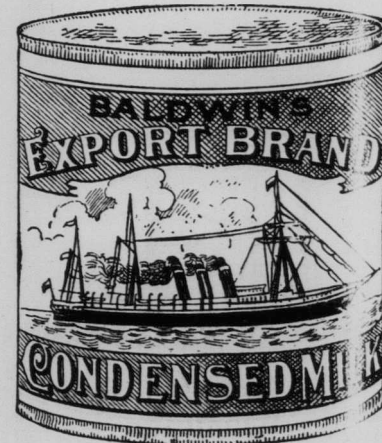
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# Sell

Rose & Laflamme

Selling  
Agents

Montreal



"I am more than satisfied"

## Hudson's Soap

**A FINE POWDER. IN PACKETS ONLY.**  
Will wash more clothes, and do more work in much less time than any other Soap.

**SOAK YOUR CLOTHES**  
with HUDSON'S, and the Dirt will slip out with about half the usual labour.

R. S. HUDSON,  
34, Chabollez Square,  
MONTREAL.

Used in all the "Happy Homes of England."

Ceylon and Indian Tea has advanced nearly three cents per pound.

## "Grand Mogul"

Tea will not be advanced until our heavy purchases of teas are exhausted. Its high standard of excellence will be maintained under all circumstances.

**"Grand Mogul" Baking Powder**  
equal to the best in the world at less than half the price.

## T. B. ESCOTT & Co.

Sole Agents

London, Ont.

## JAPAN RICE

Shipment new crop fancy rice now in store.

**WARREN BROS. & CO.**  
TORONTO.

**THE B. C. PROVISION HOUSE**  
VANCOUVER, NELSON,  
VICTORIA, REVELSTOKE.

**F. R. STEWART & CO.**  
Wholesale Dealers in  
Butter, Eggs, Cheese, Dried and  
Fresh Fruits, etc.

Canadian Agents for HONDI Ceylon Tea.  
HEAD OFFICE, VANCOUVER, B.C.

### NEW CUSTOMERS

secured by selling

THE FRAGRANT...

## "MAGNOLIA"

CEYLON TEA

Dissatisfied customers a thing of the past

**BEST TEA. BEST PROFIT.**  
MOST ATTRACTIVE PACKAGE.

## GEORGE FOSTER & SONS

Wholesale Grocers,  
BRANTFORD, ONT.

## STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and  
50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

## PERKINS, INCE & Co.

TORONTO.

NOTHING BUT  
THE BEST

**Cocoa  
Chocolate**

**Coffee  
Spices**

**Baking  
Powder**

**TODHUNTER,  
MITCHELL & CO.**

Importers, Manufacturers

TORONTO

# TOBACCO....

**IF YOU WISH TO  
MAKE MONEY**

invest in Tobaccos  
manufactured by

**Empire Tobacco Co.**  
Limited

**THEY** cost less and bring  
**LARGER RE-  
TURNS** than any  
other tobacco.

**THEY** SELL ALL DAY  
EVERY DAY.

Something Good }  
Royal Oak ... } **Smoking**

Free Trade ... }  
Currency ... } **Chewing**

**EMPIRE  
TOBACCO  
CO., Limited**

**Granby, Que.**

See Prices Current.

## Royal Snaps

Please ask for  
samples and  
price of best  
Ginger Snap in  
Canada.

**THE HOME CAKE CO.**  
GUELPH, ONT.

## DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE  
VINEGAR**, best and most economical  
Vinegar made. One gallon Concentrated  
makes 25/27 gallons Standard Vinegar—  
Great saving in weight and freight. Write  
for sample.

Agents—

**W. H. SEYLER & CO.**

Room 100, Board of Trade, **TORONTO**

Agents for **HEINRICH FRANCK SOHNE & CO.**

German Chicory, Coffee, Extracts and Essences

LUDWIGSBURG, GERMANY FLUSHING, N. Y.

## COWAN'S

Hygienic **Cocoa**

Royal Navy **Chocolate**

AND

Famous Blend **Coffee**

are the favorites with all grocers.

**THE COWAN CO., LIMITED, TORONTO**

YOU WANT IT IN YOUR BUSINESS AND WOMEN WANT  
IT IN THEIR HOMES.

## SILVERINE

Profitable,  
Attractive,  
Guaranteed.

**SILVERINE MFG. CO., - - MONTREAL.**

## SLEE, SLEE & CO., Limited

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to

**CLARK, RAE & CO.,**

49 King Street West,

**TORONTO, ONT.**



## COW BRAND GRANULATED SAL SODA ...

A new grade of Sal Soda, granulated, each  
lump in size like marbles. Very convenient to  
put up for retailing. Quality superior to the  
ordinary. In boxes of 60-lbs. each.

All wholesale merchants handle it. Your  
customers will appreciate it.

**JOHN DWIGHT & CO.**  
**MONTREAL. TORONTO.**

## HORSE HAIR.

Have you any? We buy it.

**GEO. ROSSITER & SONS**

10-14 Pape Avenue

**TORONTO**

## In Baking Powder

THREE STANDARDS ARE:

**WHITE SWAN**

1-lb. Tin, 25c.

**ROYAL CANADIAN**

1-lb. Tin, 15c.

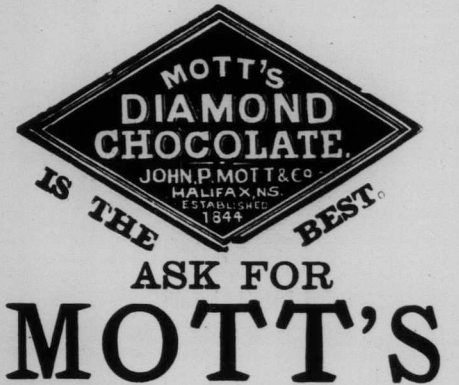
**QUEEN'S FAVORITE**

1-lb. Tin, 10c.

Supplied through the trade.

**SMITH & SCOTT, Mfrs.**

**TORONTO**





A word on

# Laundry Blue

Your customers want a well-known article, a fair priced article, an article that will cause no grumbling below stairs.

.... When you sell them ....

# KEEN'S Oxford Blue

everyone is satisfied, and every customer is retained.

## Current Market Quotations for Proprietary Articles

Mar. 30, 1899.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

| PURE GOLD.                           |       |
|--------------------------------------|-------|
| 3 oz. cans, 4 and 6 doz. in case     | 95    |
| 4 oz. cans, 4 and 6 doz. in case     | 1 40  |
| 6 oz. cans, 2 and 4 doz. in case     | 1 80  |
| 8 oz. cans, 2 and 4 doz. in case     | 2 70  |
| 12 oz. cans, 2 and 4 doz. in case    | 3 60  |
| 16 oz. cans, 2 and 4 doz. in case    | 9 00  |
| 2 1/2 lb. cans, 1 and 2 doz. in case | 14 40 |
| 4 lb. cans, 1 doz. in case           | 18 00 |
| 5 lb. cans, 1 doz. in case           | 18 00 |

| Crown Brand—               |         |
|----------------------------|---------|
| Size 2 and 4 doz. boxes    | \$ 2 40 |
| Size 4 doz. boxes          | 2 10    |
| Size 6 doz. boxes          | 80      |
| Size 8 doz. boxes          | 70      |
| Size 12 doz. boxes         | 45      |
| Size 16 doz. boxes         | 3 00    |
| Pound cans, 3 doz. in case | 2 40    |
| oz. cans, 4 " "            | 1 10    |
| lb. cans, 2 " "            | 14 00   |

| Diamond—                   |               |
|----------------------------|---------------|
| 1 lb. tins, 2 doz. in case | per doz. 2 00 |
| 1/2 lb. tins, 3 " "        | 1 25          |
| 1/4 lb. tins, 4 " "        | 0 75          |

| THE F. F. DALLEY CO.                           |                 |
|--|-----------------|
| Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases  | per doz. \$0 75 |
| English Cream, 1/2 lb. tins, 4 to 6 doz. cases | 1 5             |
| 1 lb. tins, 2 to 4 doz. cases                  | 2 00            |
| Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases | 0 55            |

|                                 |      |
|---------------------------------|------|
| 1/2 lb. tins, 4 to 6 doz. cases | 0 80 |
| 1 lb. tins, 2 to 4 doz. cases   | 1 15 |
| English Cream, glass tumblers   | 0 75 |
| 1/2 lb. jellies                 | 1 25 |
| 1 1/2 lb. jellies               | 2 25 |
| 1 1/2 lb. Crown sealers         | 2 25 |

| JERSEY CREAM BAKING POWDER. |      |
|-----------------------------|------|
| 1/2 size, 5 doz. in case    | 40   |
| 1/4 " 4 " "                 | 75   |
| 1/2 " 3 " "                 | 1 25 |
| 1 " 2 " "                   | 2 25 |

| SNOW DRIFT BAKING POWDER.    |                |
|------------------------------|----------------|
| 1/4 lb. tins, 4 doz. in case | per doz. \$ 75 |
| 1/2 " 3 " "                  | 1 20           |
| 1 " 2 " "                    | 2 00           |
| 3 " 1 " "                    | 6 50           |
| 5 " 1/2 " "                  | 10 00          |
| 10 lb. boxes                 | per lb. 16     |
| 35 lb. pails                 | 16             |

| WHITE SWAN BAKING POWDER.    |               |
|------------------------------|---------------|
| 1/4 lb. tins, 3 doz. in case | per doz. 0 80 |
| 1/2 " 3 " "                  | 1 20          |
| 1 " 3 " "                    | 2 00          |
| 5 " 1 " "                    | 9 00          |

| CANADA MFG. CO.                   |      |
|-----------------------------------|------|
| Queen Baking Powder, 1/2-lb. tins | 1 20 |
| 1-lb. tins                        | 2 15 |

| BLACKING.             |        |
|-----------------------|--------|
| P. G. FRENCH BLACKING |        |
| per gross             |        |
| No. 4, 1/4 grs. bxs.  | \$4 00 |
| " 6, 1/2 " "          | 4 50   |
| " 8, 3/4 " "          | 7 25   |
| " 10, 1 " "           | 8 25   |
| " 10, Jet Enamel      | 8 25   |

| THE F. F. DALLEY CO.                     |        |
|--|--------|
| English Army Blacking, 1/4 gross cases   | \$9 00 |
| No. 2 Spanish " " "                      | 3 60   |
| No. 3 " " "                              | 4 50   |
| per doz.                                 |        |
| No. 5 Spanish Blacking, 1/4 gross cases  | 7 20   |
| No. 10 " " "                             | 9 00   |
| Vucan Oil Blacking, 1 doz. cases, liquid | 2 0    |
| New York Dressing, 1 doz. cases          | 0 75   |
| Spanish Satin Gloss, " "                 | 1 0    |
| Crescent Ladies' Dressing, 1 doz. cases  | 1 75   |
| Spanish Glycerine Oil Dressing           | 2 00   |

### THE ALPHA CHEMICAL CO.

| Stove Polish—           |          |
|-------------------------|----------|
| Quickshine Polish       | per 9 00 |
| Electric Crown Paste    | 8 00     |
| Electric Crown Lead Bar | 7 80     |

| Patent Stove Polish—            |                  |
|---------------------------------|------------------|
| Sunlight Lead Bar 6's           | per Gross \$2 25 |
| Packed in 1/2 gross cases       |                  |
| unlight Liquid, 1/4 gross cases | 10 80            |
| Moody's Black Lead 3's          | 4 25             |
| 1/2 gross case                  |                  |
| Reliable Stove Pipe Varnish     | 14 40            |
| 1/4 gross cases                 |                  |
| 4-oz. bottles                   | 12 00            |

| Quickshine Pipe Varnish           |                   |
|-----------------------------------|-------------------|
| 1/4 gross cases                   | pressed top tins. |
| Alpha Metal Polish No. 2          | 9 00              |
| Shoe Dressing— in 1/4 gross cases |                   |
| French Oil in 3-doz. cases        | 2 20              |
| Reliable Shoe Dressing            | 9 00              |
| Eclipse Combination tan           | 12 00             |

|                                      |       |
|--------------------------------------|-------|
| Moody's Ox Blood                     | 12 00 |
| Chocolate                            | 12 00 |
| Alpha Chemical Co. French Castor Oil | 9 00  |
| Alpha Chemical Co. Refined Sweet Oil | 9     |
| Alpha Chemical Co. Turpentine        | 7 80  |
| Moody's Non-Corrosive Inks           | 4     |

| Shoe Blacking—                  |                          |
|---------------------------------|--------------------------|
| Reliable French                 | in 1/4 gross cases, 9 00 |
| Blacking, No. 5                 | 4 50                     |
| Blacking, No. 2                 |                          |
| United Service Blacking No. 4   | 8 00                     |
| United Service Blacking No. 1   |                          |
| Blacking No. 1 1/2              | 4 25                     |
| Patent Leather Polish No. 1 1/2 | 9 0                      |
| Waterproof Dublin No. 4         | 9 00                     |

### BIRD SEEDS

| THE F. F. DALLEY CO.                     |          |
|--|----------|
| Dalley's Spanish Bird Seed, 40 lb. cases | 0 06     |
| Dalley's Bird Seed, 40 lb. cases         | 0 06 1/2 |
| NICHOLSON & BROCK.                       |          |
| Brock's Bird Seed                        | 0 07     |
| Norwich Bird Seed                        | 0 06     |
| Maple Leaf Bird Seed                     | 0 05     |
| Bird sea-gravel, 10c. pkts., 24 in case  | 0 06     |
| " " " " " 48 " "                         | 0 03     |

### BLUE.

| KEEN'S OXFORD.                    |                |
|-----------------------------------|----------------|
| Per lb.                           | per lb. \$0 17 |
| In 10 oz. lots or case            | 0 16           |
| Reckitt's Square Blue, 12-lb. box | 0 17           |
| Reckitt's Square Blue, 5 box lots | 0 16           |

### BLACK LEAD.

|  |      |
|--|------|
| Reckitt's, per box   | 1 15 |
| Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro., 4 oz. |      |

### CORN BROOMS

| BOECKH BROS & COMPANY.       |      |
|------------------------------|------|
| Bamboo Handles, A, 4 strings | 3 60 |
| " " B, 4 strings             | 3 40 |
| " " C, 3 strings             | 3 20 |
| " " D, 3 strings             | 3 00 |
| " " F, 3 strings             | 2 70 |
| " " G, 3 strings             | 2 40 |
| " " I, 3 strings             | 1 90 |

### CHEWING GUM.

| ADAMS & SONS CO.   |            |
|--|------------|
| Tutti Frutti, 36 5c. bars                                  | per \$1 20 |
| " (in cream pitch) 36 5c. bars                             | 1 20       |
| " (in sugar bowl) 36 5c. bars                              | 1 25       |
| " (in glass jar) 115 5c. pkgs.                             | 3 75       |
| Pepsin Tutti Frutti (in glass jar) 115 5c. packages        | 3 75       |
| Pepsin Tutti Frutti, 23 5c. packages                       | 0 75       |
| Round Pepsin, 30 5c. packages                              | 1 00       |
| Cash Register, 390 5c. bars and pkgs.                      | 15 00      |
| Cash Box, 160 5c. bars                                     | 6 0        |
| Tutti Frutti Show Case, 180 5c. bars and packages          | 6 00       |
| Variety Gum (with book in each box) 150 1c. pieces         | 1 00       |
| Banner Gum (English or French wrappers) 115 1c. pieces     |            |
| Flirtation Gum (English or French wrappers) 115 1c. pieces |            |





"THE GROCER'S MANUAL."—An 850 page Book on Shop Work, Branch Management, History, Sources and Nature of Every Article sold by Storekeepers, etc., and other neglected considerations. Full particulars and specimen page mailed free. J. T. Law, Publisher, 2 Salisbury Street, Liverpool, Eng.

The  
**DETECTIVE AND CONFIDENTIAL AGENCY.**

Room 12, Janes Building,  
75 Yonge Street - - TORONTO

Investigate all matters in secrecy—Burglary, Robberies, Fires, Embezzlements; Lost Friends Located; Legal and Private Reports; Movements of Employes or Friends.

# Clothes Pins

Selected and full count, in packages of 4 dozen, 6 dozen—12 each to a case.

This makes a very attractive shelf display line. Also in cases of 5 gross, large and small sizes.

Ask for quotations.

**Boeckh Bros. & Company**  
TORONTO.

Manufactured by  
**The WM. CANE & SONS CO., Limited**  
NEWMARKET.

# MONSOON

INDO-CEYLON TEA.

You can buy no tea—loose or packet—that will give your customers the same satisfaction as Monsoon.

This is a bold assertion, but we are willing to stand by it.

Try Monsoon at your own table, next meal try another brand—any you like—and if the verdict is not in favor of Monsoon ship it back to us and we will pay all expense.

**THE MONSOON TEA CO.**  
Toronto and Montreal.

# MONSOON

INDO-CEYLON TEA.



**ECLIPSE SOAP**

**LAUNDRY SOAP.**

**JOHN TAYLOR & CO**

**SOLE MANUFACTURERS**

**SOLE SOAP WORKS.**  
TORONTO.

for  
and  
ially  
red.

ed

per doz.

1/2 oz. \$2 00  
bottles 0 75  
bot- 1 25  
doz. 0 90  
" 1 50  
" 2 00  
" 3 00  
" 6 00  
p'r " 4 00  
" 6 00

EXTRACTS

bott. \$6 00  
4 00  
5 00  
3 00  
les. 2 00  
1 50  
1 20  
7 00  
1 00

GROATS

per doz.  
1 25  
2 25  
1 25  
2 25

SELF-RISING

per doz.  
case. 1 20  
B. 1 20  
B. 1 20  
z. case. 1 20  
i. pack- 1 20

pkgs. 1 30

" 1 00  
" 1 30  
" 1 00

10

1 20

2 12

IR

SFACTION

**INDURATED FIBRE WARE.**

THE E. B. EDDY CO.

|                                  |        |
|----------------------------------|--------|
| 1/2 pail, 6 qt.                  | \$3 35 |
| Star Standard, 12 qt.            | 3 80   |
| Milk, 14 qt.                     | 4 75   |
| Round-bottomed fire pail, 14 qt. | 4 75   |
| Tubs, No. 1.                     | 13 30  |
| " " 2.                           | 11 40  |
| " " 3.                           | 9 50   |
| Fibre Butter Tubs (30 lbs)       | 3 80   |
| Nests of 3.                      | 2 85   |
| Keelers No. 4.                   | 8 00   |
| " " 5.                           | 7 00   |
| " " 6.                           | 6 00   |
| " " 7.                           | 5 00   |
| Milk Pans.                       | 2 65   |
| Wash Basins, flat bottoms.       | 2 65   |
| " " round bottoms.               | 2 50   |
| Handy Dish.                      | 2 25   |
| Water Closet Tanks.              | 17 00  |
| Dish Pan, No. 1.                 | 7 60   |
| " " 2.                           | 6 20   |
| Barrel Covers and Trays.         | 4 75   |
| Railroad or Factory Pails.       | 4 75   |

**JAMS AND JELLIES.**

SOUTHWELL'S GOODS. per doz  
Frank Magor & Co., Agents.

|                        |      |
|------------------------|------|
| Orange Marmalade.      | 1 50 |
| Clear Jelly Marmalade. | 1 80 |
| Strawberry W. F. Jam.  | 2 00 |
| Raspberry " "          | 2 00 |
| Apricot " "            | 1 75 |
| Black Currant " "      | 1 85 |
| Other Jams, W. F.      | 1 55 |
| Red Currant Jelly.     | 2 75 |

All the above in 1 lb. clear glass pots

P. G. JELLY POWDER.

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases 50c. per doz.

P. G. ICINGS.

Chocolate 2 doz. cases, \$1.25 per doz.  
Lemon, white, pink, canary and Kermeline 2 doz. cases, \$1.00 per doz.

**LICORICE.**

YOUNG & SMYLYE'S LIST.

|  |        |
|--|--------|
| 5-lb. boxes, wood or paper, per lb.                | \$0 40 |
| Fancy boxes (36 or 50 sticks) per box.             | 1 25   |
| " Ringed " 5 lb. boxes, per lb.                    | 0 40   |
| " Acme " Pellets, 5 lb. cans, per can.             | 2 00   |
| " Acme " Pellets, fancy boxes (40) per box.        | 1 50   |
| Tar Licorice and Tolu Wafers, 5 lb. cans, per can. | 2 00   |
| Licorice Lozenges, 5 lb. glass jars.               | 1 75   |
| " Purity " Licorice, 200 sticks.                   | 1 45   |
| " 100 sticks.                                      | 0 73   |
| Dulce, large cent sticks, 100 in box.              | 0 75   |

**MINCE MEAT.**

|                                    |         |
|------------------------------------|---------|
| Wetley's Condensed, per gross, net | \$10 80 |
| " " per case of 3 doz., net.       | 2 70    |
| Nicholson's, per gross.            | 10 80   |
| " " per 1/4 gross case.            | 2 70    |

**PICKLES---STEPHENS'**

A. P. TIPPET & CO., AGENTS.

|                         |      |
|-------------------------|------|
| Patent stoppers (pints) | 2 30 |
| Corked (pints)          | 1 90 |

**MUSTARD.**

COLMAN'S OR KEEN'S.

|                         |        |
|-------------------------|--------|
| D. S. F., 1/4 lb. tins. | \$1 40 |
| " " 1/2 lb. tins.       | 2 50   |
| " " 1 lb. tins.         | 5 00   |

In Jars--

|                              |      |
|------------------------------|------|
| Durham, 4 lb. jars, per jar. | 0 75 |
| " " 1 lb. " "                | 0 25 |

per doz

|                      |      |
|----------------------|------|
| F. D., 1/4 lb. tins. | 0 85 |
| " " 1/2 lb. tins.    | 1 45 |

FRENCH MUSTARD

Crown Brand--(Greig Mfg. Co.)


|            |       |
|------------|-------|
| per gross. | 16 20 |
| Pony size. | 7 50  |
| Small Med. | 7 50  |
| Medium.    | 10 80 |
| Large.     | 12 00 |
| Spoon.     | 18 00 |

Caddy. 25 00

**THE F. F. DALLEY CO.**

|  |      |
|--|------|
| Dalley's Mustard, bulk, pure, per lb.                    | 0 25 |
| Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz. | 2 00 |
| Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz. | 1 00 |
| Dalley's Superfine Durham Mustard bulk, per lb.          | 0 12 |
| 1/4 lb. tins, 4 doz. in case, per doz.                   | 0 65 |
| 1/2 lb. tins, 2 " " "                                    | 1 20 |
| 1 lb. jars, per doz.                                     | 2 40 |
| 4 lb. " " "  | 7 80 |
| 1/4 lb. glass tumblers.                                  | 0 75 |
| Jersey Butter Color, 2 oz. btl, per oz.                  | 1 25 |
| 1 gallon tins, per gal.                                  | 2 50 |
| Celery Salt, 2 oz. btl, sil. tops, per doz.              | 1 25 |
| Curry Powder, 2 oz. bottles, silver tops, per doz.       | 1 75 |

**SODA - COW BRAND.**



**DWIGHT'S SODA**

Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00  
Case of 1/2 lbs. (containing 120 pkgs.), per box, \$3.00  
Case of 1/4 lbs. (containing 30 packages) per box, \$3.00  
Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00

**SOAP.**

JOHN TAYLOR & CO  
Eclipse (Twin-bar), per box, \$4 00  
Freight prepaid 5 box lots. Special discount for larger quantities.  
BRANTFORD SOAP WORKS CO.



"Ivory Bar" Soap is put up in Twin Cakes 12 oz. each, and in Bars, 1 lb., 2 6-16 lb. and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.



**SURPRISE SOAP**

Maypole Soap, colors 1 box and less than \$1 00 per gross, \$12.00 black boxes and upward, 4 00  
Maypole Soap, colors 10 per cent. discount on gross lot.

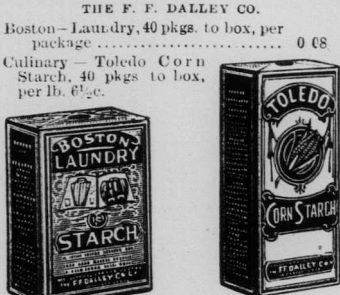
Freight prepaid on 5 box lots.

**STARCH.**

EDWARDSBURG STARCH CO., LTD.  
Laundry Starches--  
Canada Laundry No. 1 White or Blue, cartons... 0 05 1/2  
Silver Gloss, 6-lb. draw-lid boxes 0 04 1/2  
Silver Gloss, 6-lb. tin canisters... 0 07 1/2  
Edwardsburg Silver Gloss, 1-lb. chromo package... 0 07 1/2  
Silver Gloss, large crystals... 0 06 1/2  
Benson's Satins, 1-lb. cartons... 0 07 3/4  
No. 1 White, bbls. and kegs... 0 04 3/4  
Benson's Enamel, per box... 3 00

Culinary Starch--  
W. T. Benson & Co.'s Prep. Corn 0 06 1/2  
Canada Pure Corn 0 05 1/2

Rice Starch--  
Edwardsburg No. 1 white, 1-lb. cart. 0 09 1/2  
Edwardsburg No. 1 White or Blue, 4-lb. lumps... 7 1/2



**KINGSFORD'S OSWEGO STARCH.**

per gross.

|  |
|--|
| (40-lb. boxes, 1 lb. pkgs., 0 08             |
| SILVER 6-lb. boxes, sliding covers, 0 08 1/2 |
| GLOSS (12-lb. boxes each crate) 0 07         |
| PURE 40-lb. boxes 1-lb. pack... 0 07         |
| 48-lb. " " 16 3-lb. boxes... 0 07            |

For puddings, custards, etc.

OSWEGO } 0-lb. boxes, 1-lb. packages... 0 07 1/2  
CORN STARCH }

ONTARIO } 38-lb. to 45-lb. boxes, STARCH } 6 bundles ..... 0 06  
STARCH IN } Silver Gloss..... 0 07 1/2  
BARRELS } Pure ..... 0 06 1/2

THE BRANTFORD STARCH CO., LTD.  
Laundry Starches--  
Canada Laundry, boxes of 40 lbs. 0 04 1/2  
Finest Quality White Laundry--  
3 lb. cartons, cases 36 lbs. .... 0 05 1/2  
Bbls., 175 lbs. .... 0 04 3/4  
Kegs, 100 lbs. .... 0 04 3/4

Lily White Gloss--  
Kegs, extralarge crystals, 100 lbs. 0 06 1/2  
1 lb. fancy cartons, cases 36 lbs. 0 07 1/2  
6 lb. draw-lid bx. 8 in crate, 48 lb. 0 07 1/2  
6 lb. tin enamelled canisters, 8 in crate 48 lbs ..... 0 07 1/2



Brantford Gloss--  
1 lb. fancy boxes, cases 36 lbs. .... 0 07 1/2  
Brantford Cold Water Rice Starch--  
1 lb. fancy boxes, cases 28 lbs ..... 0 09

Canadian Electric Starch--  
40 packages in case 3 70

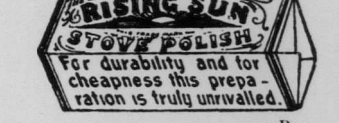
Celluloid Starch--  
per case..... 3 50

Culinary Starch--  
Chaf. Prep. Corn..... 0 05 1/2  
No. 1 Pure Prepared Corn--  
1 lb. pkgs., boxes 40 lbs. .... 0 06 1/2

**STOVE POLISH**



No. 4 - 3 dozen in case (net cash) \$4 50  
6 - 3 dozen in case " 7 50



Rising Sun, 6-oz. cakes, 1/2 gross boxes, \$8 50  
Rising Sun, 3-oz. cakes, gross boxes 4 50  
Sun Paste, 10c. size, 1/4 gross boxes... 10 00  
Sun Paste, 5c. size, 1/4 gross boxes... 5 00



Tiger Stove Polish 1/4 gross boxes, large, per gross, \$7.20: small, per gross, \$4.50.


Stovepipe Varnish, 4 oz. bottles... 1 00  
6 oz bottles... 1 25  
Boston Brunswick Black, 8 oz. bot's. 1 75



per gross.

|                            |
|----------------------------|
| No. 4 - 5c. size... \$3 85 |
| No. 4 - 10c. size... 5 50  |
| No. 4 - 15c. size... 6 50  |
| No. 4 - 20c. size... 7 50  |

**TEAS.**



**SALADA CEYLON**

Wholesale. Retail

|                             |      |      |
|-----------------------------|------|------|
| Brown Label, 1's and 1/2's. | 0 20 | 0 25 |
| Green Label, 1's and 1/2's. | 0 22 | 0 28 |
| Blue Label, 1's and 1/2's.  | 0 30 | 0 38 |
| Red Label, 1's and 1/2's.   | 0 36 | 0 45 |
| Gold Label, 1/2's.          | 0 44 | 0 55 |

Terms, 30 days net.

**RAM LAL'S lead packages.**



**RAM LAL'S PURE INDIAN TEA**

WARRANTED ABSOLUTELY PURE AS MANUFACTURED ON THE TEA GARDENS OF INDIA

Cases, each 60 1-lbs. .... 0 36  
" " 60 1/2-lbs. .... 0 38  
" " 30 1-lbs. .... 0 38  
" " 120 1/2-lbs. .... 0 38



Ceylon Tea, in 1-lb. and 1/2-lb. lead package black or mixed.

|                                    |      |
|------------------------------------|------|
| Black Label, 1-lb., retail at 25c. | 0 19 |
| " " 1/2-lb. " " "                  | 0 20 |
| Blue Label, retail at 30c.         | 0 22 |
| Green Label " " "                  | 0 28 |
| Red Label " " "                    | 0 35 |
| Orange Label, retail at 60c.       | 0 42 |
| Gold Label, " " "                  | 0 55 |

Terms, 3 per cent. off 30 days.

**CROWN BRAND.**

(Ceylon in lead packages)

|                              |        |      |
|------------------------------|--------|------|
| Wholesale                    | Retail |      |
| Red Label, 1-lb. and 1/2's.  | 0 35   | 0 50 |
| Blue Label, 1-lb. and 1/2's. | 0 28   | 0 40 |
| Green Label, 1-lb.           | 0 18   | 0 25 |
| Green Label, 1/2's.          | 0 19   | 0 25 |
| Japan, 1's.                  | 0 19   | 0 25 |



**LUDELLA CEYLON TEA**

1's AND 1/2'S PEGS.

|                              |          |      |
|------------------------------|----------|------|
| Blue Label, 1's.             | 0 18 1/2 | 0 25 |
| Blue Label, 1/2's.           | 0 19     | 0 25 |
| Orange Label, 1's and 1/2's. | 0 21     | 0 30 |
| Brown Label, 1's and 1/2's.  | 0 28     | 0 40 |
| Brown Label, 1/2's.          | 0 30     | 0 40 |
| Green Label, 1's and 1/2's.  | 0 35     | 0 50 |
| Red Label, 1/2's.            | 0 40     | 0 50 |

**TOBACCO'S.**

EMPIRE TOBACCO CO.

Foreign--  
Royal Oak, 2 x 3. Solace, 8s ..... 0 52  
Something Good, rough and ready, 7s ..... 0 53  
Louise, 2 x 3, 14s. .... 0 54

Domestic Chewing  
Currency 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.) ..... 0 39  
Patriot, 2 x 6, Navy 54 ..... 0 41  
Old Fox, narrow 12s. .... 0 44  
Free Trade, 8s. .... 0 44  
Snowshoe, 10 1/2 oz bars, spaced 8s, (12 to the lb.) ..... 0 44  
Snowshoe, pound bars, spaced 6s. .... 0 44

Cut Smoking--  
Leader, 9s, in 5 lb. boxes (10 1-x.s. in case) ..... 0 32

**WOODENWARE.**

THE E. B. EDDY CO. per doz

|                      |      |
|----------------------|------|
| Washboards, X        | 1 40 |
| " " XX               | 1 40 |
| " " Waverly          | 1 75 |
| " " Planet           | 1 50 |
| " " Special Globe    | 1 50 |
| " " Solid Back Globe | 1 50 |
| " " Electric Dupl x  | 2 25 |

Matches--

|                      |        |
|----------------------|--------|
| 5-Case               | Sing.  |
| 5-Case               | 3      |
| Telephone            | \$3 00 |
| Tiger                | 2 50   |
| Empire, (slide box)  | 2 25   |
| Safety, Capital      | 2 75   |
| Parlor, Eagle, 200's | 1 30   |
| " " 100's            | 1 50   |
| " " Victoria         | 2 50   |
| " " Little Comet     | 2 50   |
| Flamers              | 2 25   |
| (wax stems)          | 3 20   |

BOECKH BROS. & COMPANY. Per doz

|                          |      |
|--------------------------|------|
| Washboards, Leader Globe | 1 50 |
| " " Improved Globe       | 1 50 |
| " " Standard Globe       | 1 50 |
| " " Solid Back Globe     | 1 50 |
| " " Jubilee (perforated) | 1 50 |
| " " Gem                  | 1 50 |
| " " Crown                | 1 50 |
| " " E. o. h. Toronto     | 1 50 |

Matches, Diamond Jubilee, per case (10 gross in case) ..... 2 75

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