

**PAGES  
MISSING**

PUBLISHED  
EVERY  
FRIDAY

CIRCULATES  
IN EVERY  
PROVINCE

# THE CANADIAN GROCER AND GENERAL STOREKEEPER

**SELL  
ONLY  
THE  
BEST!**

In Competition with the World  
we have received the

**Highest Awards  
Made. . .**

These substantiate our claim  
that : : : : :

## Colman's Mustard

**IS THE BEST IN THE WORLD**

## Dinner Biscuits

Instead of Bread at dinner, many people may prefer using our special "Dinner" Biscuits, and our customers will do well to notice this line.

They are very suitable for use with soup, being always crisp and tasty, and they also adapt themselves to such a variety of uses that they may well become popular in hotels and with housekeepers generally.

### Peek, Frean & Co.

Chas. Gyde

Canadian Agent

MONTREAL.

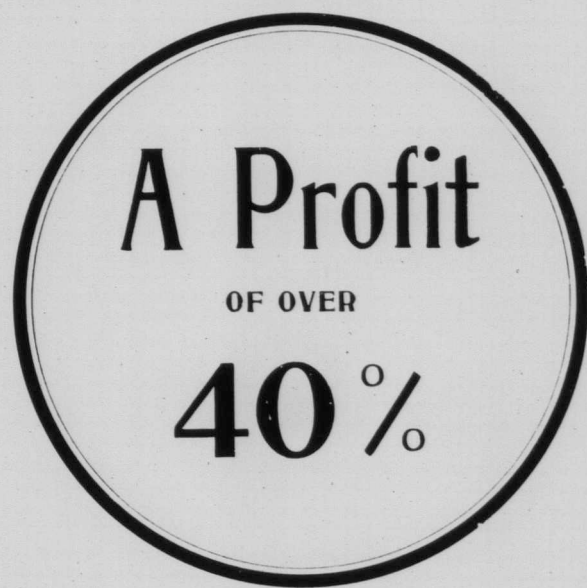
Manufacturers,

LONDON, ENG.



**A Firm** which introduces customers to  
your establishment by widely advertising  
a preparation of recognized merit, and,  
at the same time,

**Offers**



Deserves your cooperation and support.

THAT IS WHAT YOU MAKE ON

# MAYPOLE SPECIALTIES

*viz.*, "MAYPOLE SOAP" for Home Dyeing.  
"ORIOLE SOAP" for the Complexion.  
"STRAW HAT POLISH" for renovating Straw Hats, etc.

WRITE US FOR  
CATALOGUE.

Made in England.

LEADING HOUSES SELL THESE GOODS.

ARTHUR P. TIPPET & CO.

General Agents.

8 Place Royale.

MONTREAL.

HOW ABOUT  
YOUR  
**EXTRACTS**  
FOR THE FALL  
TRADE?



SEE OUR NO.'S 30, 60  
AND 70—FULL 2 OZ.  
BOTTLES IN ALL  
SELLING LINES.

WE CLAIM A FIRST  
PLACE AS TO QUALITY,  
STRENGTH and STYLE.

ALWAYS BUY SNOW DRIFT  
EXTRACTS



## LICORICE..

We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In **PLIABLE LICORICE**, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks 100 to box; Blow Pipes 200 to box. Write for illustrated catalogue.

Our latest novelties; Corrugated Y. & S. Stick Licorice, packed 80 sticks in wood box; Manhattan Wafers, in Pliable Licorice, 2½-lb. boxes.

**YOUNG & SMYLLIE**  
Established 1845. BROOKLYN, N.Y.

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

**Tillson's  
Pan-Dried  
Rolled  
Oats**

If uniformity in the grade of a cereal food counts with a grocer's trade as much as nine grocers out of ten say it does, then Tillson's Pan-Dried Rolled Oats, **as now prepared** (by new machinery and improved methods), are of greater value to the grocer than ever before.

There is absolutely no deviation from the highest standard of quality that it is possible to produce—cleanliness, freedom from hulls, rich, delicate, nutty flavor. We ask for a careful comparison. Test them in any way you like. Prove our statements true or else we shall not deserve your orders for them.

"Uniformity in the grade counts," you say—will you prove it now in earnest by ordering samples of Tillson's Pan-Dried Rolled Oats?

The Tillson Co., Limited, Tilsonburg, Ont.

# Money Talks!

You can't get away from the fact that the merry chink of the nickels and the dimes in the cash draw is "grateful, comforting," at the close of your business day.

"Money talks"—you'll agree to that. A sale here and a sale there from the Cigar counter and before you know it you have paid the running expenses of your store. Oh, it's easy, if you start right! Get my "Pharaoh" 10c. Cigar and my "Pebble" 5c. Cigar for leaders, and you'll be surprised how quick they build up trade. They are the best Cigars for the price made anywhere, by anybody. I'll take no back seat whatever on the quality. Let me send you samples of

## Payne's Cigars.

J. Bruce Payne, Mfr.,  
Granby, Que.

**THROWING AWAY** advantages offered is just as easy a way of losing money as is selling goods below cost.

When you omit to carry a stock of

# CROWN FLAVORING EXTRACTS

**you are throwing away both advantages and money—**

as they always give your customer perfect satisfaction and you better profit and increased trade. What more do you want? Order now and save your custom and trade.

**The Greig Manufacturing Co.**

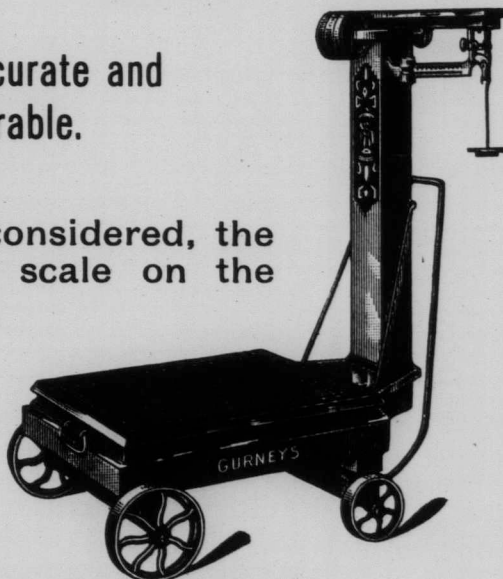
456 St. Paul St., MONTREAL.

## CANADA'S BEST SCALES

# GURNEY

Accurate and Durable.

Quality considered, the cheapest scale on the market.



A complete stock of Scales carried in Montreal by our Agent, WALTER GROSE.

**THE GURNEY SCALE CO.**  
Hamilton, Ontario, Canada.

MADE IN CANADA.

FROM

OCEAN TO OCEAN

## "Sterling" Brand Pickles



have a popular lead with the trade. Nowhere are better vegetables grown than in Canada. This is the starting point with a good pickle. The advantage with "Sterling" brand pickles is that only the best grown Canadian vegetables are used—made up by those who thoroughly understand the manufacture of pickles—in Canada's largest pickle factory.

—Grocers who are particular about  
—their custom will always keep on  
—hand "Sterling" brand pickles  
—and catsups.

**T. A. LYTLE & CO.**

124-128 Richmond St. W., TORONTO, CAN.



These brands are a guarantee of the highest grade of Currants grown in Greece.



Specialty selected and packed for

**W. H. GILLARD & CO.,** Wholesale Grocers, Tea and Coffee Importers, **Hamilton, Canada**

# Machine-made Fancy Biscuits



The founder of this company was the inventor and original manufacturer of **MACHINE-MADE BISCUITS.** We are still to the fore in biscuit-making, and enjoy the distinction of

**BISCUIT MAKERS TO H.M. THE QUEEN**

Our Royal Warrant is dated May 8, 1841, ten years after the establishment of the business. We are, therefore, the oldest house in the trade.

**CARR & CO., Limited, CARLISLE, ENG.**

Agents for Canada : **Frank Magor & Co.**  
16 St. John St., Montreal.

Handy for  
**Home**  
or ...  
**Outing**

Flavor equal to  
Fresh Ground  
Coffee.



5 and 10-oz. Bottles.

ASK YOUR WHOLESALE GROCER  
FOR IT,



**Batty & Co.**

ESTABLISHED 1824.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

**PICKLES**  
OF  
ALL KINDS.



**SAUCES**  
OF  
ALL KINDS.

**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

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# CANADIAN GROCER

AND  
GENERAL  
STOREKEEPER

VOL. XIII.

TORONTO AND MONTREAL, OCTOBER 27, 1899.

NO. 43

## SOME MANITOBA INDUSTRIES.

It has been frequently said that Winnipeg has no manufactories. Still, year by year, one industry and then another is started, until now (although the average citizen seems scarcely aware of the fact), there are something like 50 different manufactories in Winnipeg, all of them seemingly doing well and increasing. Some of these have already received notice in the columns of *THE GROCER*, particularly The Blue Ribbon Coffee and Spice Works, others remain to be spoken about, and of these none can be more interesting than the great roller oatmeal mills of The Ogilvie Milling Company.

For many years this mill was owned and operated by Mr. Stephen Nairn, who placed on the market a first-class article, but in somewhat limited quantities. About two years ago he sold out to the Ogilvies and for a number of months the mill stood idle. Then it was overhauled, enlarged and refitted with the very latest improved machinery for the manufacture of rolled oats, granulated and standard oatmeal.

The mill is situated on Higgins avenue, just across the way from the company's great flour mills, and has excellent connection with the C.P.R. main line and the transfer tracks; indeed, there is an archway between the mill proper and the store and packing-rooms, into which the cars run to deliver their loads. The oats are all shoveled from the cars into the basement, where they pass directly on to a large scale, and, as they are weighed up, elevated to the store-bins on the top of mill. In the basement also is situated all the gearing for the five runs of stones on the ground floor used for shelling. On the second floor are the cleaners, and one of the great dust-gatherers. This is a comparatively new machine, that not only

saves the space of a room into which to blow the dust, but renders the atmosphere of the whole building remarkably free from the dust so noticeable in most mills. On the third floor are the machines for granulated oatmeal, and on the fourth the hulling machines and rolls.

On each floor is a perfect network of wooden tubes, or chutes, and you are not surprised to learn that every individual oat makes the circuit of the building, from basement to top storey, six times before it passes into the store room a completed article ready for consumption. The roasting kiln is new and of special design, and is capable of roasting 1,000 bushels at once. In the front of the kiln are five iron doors, one above another, and when one of them is opened, there appears a perfect whirlwind of oats rushing madly around and around. The principle of the whole thing seems to be a stream, which, like Tennyson's immortal brook, goes on for ever. From the time the oats are unloaded in the basement until the finished product is securely sewed in a sack they never stop moving.

The hulls are used for fuel for the kiln. The motive power is a fine 100 horse-power Corliss engine, with two boilers of equal capacity, so that, should anything happen one, the other can be immediately requisitioned for service.

The meal returns from the fourth to the second floor, where it passes along a wide belt into the packing-room. It is warm, fragrant, and altogether delicious. In the packing-room three men are employed.

The sacks put up are 8, 20, 40, and 80 lb. They are white, with the label printed in white letters on a scarlet ground, with the weight of each on the bottom. The 8-lb. sack is a very popular package, and retails

at 25c. A handsome 2-lb. carton is also put up, but the demand for these has lessened since the introduction of the 8 lb. sack.

Chatting with the head miller, Stephen Horn, who has been in the business 18 years, your correspondent learned that oatmeal is as sensitive to bad odors and taints as butter. "For this reason," said Mr. Horn, "you can see how careful we are in the handling of it, and it is rather exasperating, after taking so much pains, to see the careless manner in which the average grocer handles it."

In reply to a query about oats, Mr. Horn said the oats then passing through the mill had been grown from the seed imported by the company last spring, and were very satisfactory. Taking a handful of the kernels just as they were going on the rolls, he spread them out, and they were almost all of one size, and perfectly free from any foreign matter.

The mill has a capacity of 400 barrels in 24 hours, and finds a ready market for every pound produced. A fine dynamo supplies a complete system of electric lights.

THE DYSON GIBSON CO.

A manufactory of an entirely different character is that of The Dyson-Gibson Co. The odor of their premises suggests "sugar and spice and all things nice." The brand under which this firm issue goods is "White Star," and the coffees, baking powder, spices, pickles, sauces, jams and vinegars of this brand enjoy an enviable reputation from Winnipeg to the Coast. The buildings are large and conveniently arranged. Within the last year they have added jam-making to their other industries. It will, no doubt, seem a little odd to outsiders to make jam in a country where all fruit has to be imported, but by actual experiment it has been proved that it is more



AGENTS  
OF CANADA

Manufacturer of  
biscuits

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Business.

Montreal.



INDIAN  
CURRIES  
AND  
CHUTNIES.

UCES  
OF  
KINDS.



**RISING SUN**  
STOVE POLISH and **SUN PASTE**  
STOVE POLISH  
IN **CAKES**  
WELL KNOWN AND RELIABLE.

**DURABLE AND ECONOMICAL**  
3000 TONS SOLD YEARLY.

**SUN PASTE**  
STOVE POLISH  
DUSTLESS, LABOR SAVING,  
BEST IN THE WORLD.

**IN TINS**  
GUARANTEED TO THE TRADE

## The Rising Sun Stove Polish—and—The Sun Paste Stove Polish

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

profitable to import fruit in the pulp stage and finish the jam here than to import the jam.

In putting in this plant the company have secured the latest and most approved appliances for the work, and their boilers are the best aluminum, one having a capacity of 100 gallons and the other 40. About a ton of jam is turned out daily. This jam is put up in 1 to 10-lb. packages, and just here is noticeable a well-established rule of the house, and that is, to put all their products in such receptacles as will be useful to the housewife after they are empty. For this reason their jams are put in pail-shaped pottery jars with handles of wire and wood, and covers of the same material as the jar. The pound packages are put up in convenient glass jars.

Though baking powder is put up in many styles, the pint self-sealer is the most sought after.

The company do a very large business in pickling, and it is quite a sight to see the loads of vegetables coming in. Wagons piled mountains high with cauliflower as white as snow, cucumbers and onions galore, as many as five loads of the latter being received in one morning. The pickling is all done in the basement, and there the vegetables pass by elevator to the top floor, where a long, light, well-ventilated room is used for packing. On either side of the long tables are rows of women deftly arranging the pickles in bottles of octagon shape. In this room is a machine for putting on the "Phoenix" cap. There is only one other factory in Canada that uses these machines.

Among the lines put up by the company are "Piccalili," and "Sweet Piccalili," white onions, ordinary mixed pickles, sweet mixed and chow chow. All these pickles are of excellent quality and artistically arranged. The company employ about 30 hands, most of them women. They receive fair wages, and their interests seem to be well looked after. Recently the

company have received a fresh impetus, owing to a large amount of its stock being bought by a man with plenty of capital. Mr. Dyson, managing-director, has been an active member of the city council for some years.

### DREWRY'S.

The Redwood Brewing Company are now making a special feature of the manufacture of chutney and kindred sauces, which are artistically put up, and appear to meet with a ready sale.

### THE CODVILLE CO.

Some weeks ago the readers of THE GROCER were promised a description of The Codville Co.'s new warehouse. This company's advent dates back to the early eighties, when the style was Thompson, Codville & Co. After the death of the senior partner, Mr. Thompson, it was formed into a joint stock company under its present style, The Codville Co. The warehouse was for many years on McDermott avenue west, but during the past summer they had built for them on Bannatyne avenue east a solid brick and stone warehouse, 50 x 135 feet, four storeys high, with basement. In the rear is a platform 20x50 feet, extending to the transfer track. The area below the platform is utilized for the storage of salt and commodities not affected by frost. The basement proper is well lighted, has high ceilings and cement floor. Here is situated the furnace for the one-pipe steam system by which the building is warmed. The balance of the basement is devoted to carefully arranged storage for perishable goods, such as vinegars, pickles, fruits in syrup, sauces and cheese. On the ground floor is the entrance door, opening into a large square vestibule; this again opens into the general office and sample-room. Off the general office are three handsome private offices. All the offices and the sample-room are furnished in British Columbian whitewood, shellaced and varnished, with partitions of crystalline glass. The ceilings are metal, painted

white, with delicate salmon borders. The whole effect is one of cheerfulness and light. Each private office and the general office has complete telephone communication with each office, as well as the shippers' office and the general telephone system. The balance of the ground floor is devoted to the shipping-room and shipping-office. There are three doors for receiving and three for despatching goods.

The second floor is devoted to all classes of canned goods, and here is situated a large and convenient room for the sorting and packing of broken lots. On the third floor are the excise and bonded rooms, the stock of teas and coffees and a large tea-room where a number of women are employed in putting up the firm's special brand of "Gold Standard" teas. On the fourth floor are found the light goods, woodenware, pails, brooms, tubs, baskets and matches, and a very modern and complete fruit-cleaning apparatus run by electricity and capable of cleaning from 8 to 10 tons of fruit per day.

An 8-ton capacity, electric elevator carries the goods to the various floors. It is controlled by a system of electric bells on each flat and has automatic doors. The warehouses are lighted by electric lights, and the offices with Auer lights. The whole establishment is thoroughly well equipped and up-to-date.

### THE MACPHERSON FRUIT CO.

The Macpherson Fruit Co. are finding their new building none too large for their steadily increasing trade. They have been among the largest and most successful importers this season.

### THE MANITOBA PRODUCE CO.

The Manitoba Produce Co. occupy comfortable quarters backing the transfer track on Bannatyne east, and dame rumor credits them with having made an excellent thing out of the boom in cheese.

THE ANDERSON PRODUCE COMPANY occupy large warehouses on Elgin avenue, and have handsome offices in the Winnipeg

# IF YOU WANT...

**EMPIRE GOLDEN TIP**

PURE CEYLON TEA

in chests and halves.

Quality, Style, and the Best Seller in the market,

**BUY THIS BRAND.**

**LUCAS, STEELE & BRISTOL,**

**HAMILTON, ONT.**

*Alexander Turner.  
Lloyd T. Mewburn.  
A. G. Osborne.*

## JAMES TURNER & CO.

Wholesale Grocers

HAMILTON.

Represented in Alberta  
and British Columbia

**SAMUEL VILA**  
Calgary, Alberta.

Manitoba  
and Algoma

**C. H. ROSS**  
Winnipeg, "Leland,"  
Fort William, "Kaminstiqua."

Controllers and Wholesale Agents for the celebrated blends of

**PACKAGE TEAS** Ram Lal's Indian Tea,  
Golden Age, Mascot.

**BULK BLEND** Rangnugger.

**COFFEES** Mecca, Damascus, Cairo, Sirdar, Zacapa.

WHOLESALE AGENTS IN CANADA FOR

**Taddy's Renowned Old English Tobaccos.**

## PRACTICE MAKES PERFECT.

Oldest institution of its kind in Canada.

**The Truro Condensed Milk & Canning Co., Limited**

Manufacturers of "Reindeer" brand condensed goods.

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# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers and Importers  
**TORONTO.**

## THERE WAS AN EXCEPTION.

On a sleeper on a Texas railroad train recently, according to an exchange, a traveling man noticed an old white-bearded gentleman trying to get on a linen duster. The young and spry traveler rushed to his assistance, and in helping him with his garment he noticed a good sized bottle of whiskey protruding from one of the inside pockets of his coat. Being of a waggish nature he appropriated the bottle, got the coat on the stranger and then pulling out the flask said :

"Will you take a drink, sir?"

The old man did not recognize the bottle, and drawing himself up, remarked rather severely : "No, sir ; I never drink !"

"It won't hurt you," insisted the wag ; "it's the best."

"Young man," said the old gentleman, in a tone intended for the whole car, "if you insist on drinking whisky you will be a ruined man at 40. It is the curse of the land. When I was a boy my mother died, and the last thing that sainted mother did was to call me to her dying bedside and say : 'John, swear to me that you will never touch a drop of liquor.'"

Here the old man clapped his hand to his pocket and found it empty, and recogniz-

ing the bottle in the hands of the traveler, he continued :

"Except, my dear boy, an occasional snifter while traveling," and reaching for the flask he pressed it to his lips amid a howl of laughter which shook the car.

## RUSSIAN TEA.

The Madras Mail remarks : Indian tea-planters may be interested to hear that the Chakvin estate, in the Caucasus, yielded 72,000 lb. of tea this year. This is said to be a very considerable advance on last year's harvest. Hitherto, tea planting in the Caucasus has only been carried on in a small way ; but, if the industry proves a financial success, there seems a probability of a considerable increase in the area under tea before long.

## A GOOD SIGN.

It is a good sign when factory premises become so small that enlargement is necessary. This is the happy position of Taylor & Pringle, manufacturers of vinegars, pickles, and table delicacies, Owen Sound. They recently enlarged both their factory and warehouse, and yet, notwithstanding, they are already again beginning to feel a little circumscribed.

## NEW YORK WHOLESALE GROCERS.

At the annual meeting of the Wholesale Grocers' Association, of New York and vicinity, the following officers were elected : President, G. Waldo Smith, of Smith & Sills ; vice-presidents, Thos. W. Ormiston, of Austin, Nichols & Co., and F. H. Leggett, of Francis H. Leggett & Co., New York ; treasurer, August Koenig, of Koenig & Schuster ; secretary, L. P. Lyon. Directors : F. C. Clark, of Clark, Chapin & Bushnell, New York ; E. H. Sayre, of R. C. Williams & Co., New York ; S. J. Berry, of Berry, Wisner, Lohman & Co., New York ; C. E. Brown, of West, Stone & Co., Springfield, Mass. ; George P. Bergen, of Valentine, Bergen & Co., Brooklyn ; A. P. Bartlett, of Whitford, Bartlett & Co., Providence, R.I. ; F. W. Hannahs, of Wilkinson, Gaddis & Co., Newark, N.J.

## PERSONAL MENTION.

Mr. Chas. Gyde has just returned to Montreal from a successful business trip in the West extending to British Columbian points, and reports everything prosperous in the West. He booked some large orders for Rowntree's chocolates and Peek, Frean's biscuits, as well as his other lines.



## Sound, Ripe Fruit,

the very best granulated sugar, no artificial flavor or adulteration of any kind—that is the real secret of the unequalled flavor of

**UPTON'S MARMALADE,  
JAMS AND JELLIES.**

**HENRY WRIGHT & CO.**

Canadian Selling Agents  
**TORONTO**

**HINTS TO BUYERS.**

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**P**ERKINS, INCE & CO. have a nice assortment of Young Hyson tea arriving ex ss. Empress of India.

A supply of "Rosemary" goods may be had from Lucas, Steele & Bristol.

The Greig Manufacturing Co. have just landed a shipment of Yardley's soaps.

New shelled Valencia almonds are selling freely with The Eby, Blain Co., Limited.

A carload of medium "Pearl" tapioca is now in stock with W. H. Gillard & Co.

T. Kinnear & Co. report that their stock of teas is now complete in Ceylons, Japans, and Assams.

John Sloan & Co. have received a small shipment of new season's Californian prunes, 80 90's.

Lucas, Steele & Bristol have in store some choice mackerel, genuine No. 1, in half-barrels and pails.

Burnham's jellycon may be procured from Lucas, Steele & Bristol; also their custard powder.

"The two carloads of candied peels for the Christmas trade have arrived, and we

are offering great inducements to large buyers," report T. B. Escott & Co.

Full lines of fine off-stalk and selected Valencia raisins are in store with The Eby, Blain Co., Limited.

W. H. Gillard & Co. are just in receipt of a direct shipment of French peas and French Mushrooms, very fine goods.

A fresh shipment of grape nuts and pos-tum cereal coffee has been received by The Eby, Blain Co., Limited.

Attention is called to a further supply of Lucas, Steele & Bristol's Ceylon tea just to hand—the "Empire Golden Tips."

A car of medium and bright sugar syrup, in barrels and half-barrels, has been passed into stock by The Eby, Blain Co., Limited.

"Franco-American" potted meats and canned soups are in stock with Lucas, Steele & Bristol; also Van Camp's soups.

Best brands of peaches in syrup, 2's and 3's, pie peaches 3's, and blueberries 2's, are in stock with The Eby, Blain Co., Limited.

New 4-crown layers, selects, F.O.S. Valencias and Sultana raisins, currants and peels now in stock with George Foster & Sons.

"The carload of Spanish onions which arrived last week are going out very fast at the low prices we are quoting," write T. B.

Escott & Co. "There is a little more than half a crop of New Orleans molasses. We have two carloads on the way, bought at the lowest prices, and would be glad to name quotations."

A carload of new scaled herrings are arriving for W. H. Gillard & Co. this week; also a car of crimp-top lamp chimneys of the various kinds.

George Foster & Sons report their "Golden Leaf" Japan teas to be winning new customers for them continually, because of their fine cup quality.

Intending buyers of molasses will do well to write George Foster & Sons, who have two cars now on the way, bought at prices considerably below present market.

The Dawson Commission Co., Limited, have received a car of oranges, a car of lemons and a shipment of layer figs. They are selling the figs at 13½c. per lb.

The "Salada" Tea Co. report that their Ceylon green teas are going out in large quantities to all parts of the Provinces of Ontario and Quebec, and that they are giving to the consumer the very best of satisfaction. They say that they believe that these teas are destined to within three years put Japan tea out of the market entirely.

*Selected Quality.*

*Full Weight.*



**EVERY CAN GUARANTEED.**

# MALAGA RAISINS

— REIN & CO.'s —

SELECTED LONDON LAYERS,	BOXES.
BLACK BASKET	"
BLUE BASKET	BOXES & QR. FLATS.
CHOICE CLUSTERS,	"
DEHESA	BOXES.
ROYAL	"
NON PLUS ULTRA	"

THE **EBY, BLAIN CO.,** LIMITED

WHOLESALE GROCERS, MANUFACTURERS,  
IMPORTERS OF TEAS.

TORONTO, CANADA.

## TRADE IN OTHER COUNTRIES THAN OUR OWN.

### CANNED GOODS SCARCE IN NEW YORK.

IN canned goods, as in dried fruits, there is a great scarcity of spot goods of nearly all descriptions. In fact it is asserted that about everything put into cans, fruits, vegetables and fish, is short, tomatoes being about the only notable exception, and the supply of these is not thought to much exceed the probable requirements of consumption between now and the time when the next pack will be available. The combination of short supplies and an exceptionally good and increasing demand is causing a very strong feeling all along the line, and prices are advancing on most of the staple vegetables and on about all of the fruits, Southern as well as Californian packed.—N. Y. Journal of Commerce, Oct. 23.

### CANNED SALMON IN LONDON.

A London, England, paper, of October 14, says: "Business in salmon continues restricted, very few transactions being reported. The absence of any disposition on the part of holders to force sales is rather a strong feature at the present time, as at this season of the year it is usual to find importers in a quiet market anxious to dispose of their remaining stocks, rather than incur rent and loss of interest."

### THE CURRANT SITUATION.

The usual season's demand is now being experienced for currants. The quality of later shipments is an agreeable surprise, showing, as it does, in several grades a distinct and important improvement on earlier arrivals. This is especially noticeable in the better growths of Provincial, and, on the hand, in higher grades of Vostizza. The market is now provided with full assortment at a most useful range in prices, beginning a figure which enables the grocer, if he desires it, to furnish his customers with sound useful fruit at 2d. per lb. and so on

through all grades, with specialites in size, flavor, and color to suit the fancies and requirements of all purchasers, up to the article de luxe, for which the retailer can obtain almost any price he likes to ask from his more fastidious clients. This growing improvement in quality as shipments proceed is somewhat unusual and not easy to account for, as the general experience is that the first arrivals are the best, and that a regular deterioration is seen as the season advances; but, whatever may be the cause, the fact is one for general congratulation.—Produce Markets' Review, Oct. 14.

### OREGON CURED PRUNES.

The Oregon Agriculturist says that from such information as is now available it seems quite certain that the crop of cured prunes in Oregon this year will exceed 5,000,000 pounds, about half of which will come from Douglas county. The total output of the State will be 40 per cent. of last year's crop and more than 25 per cent. of what might be considered a full crop. The bulk of the crop is made up of Petites.

### THE FIG SITUATION.

Cables from Smyrna report an advance of 20 per cent. in the cost of figs. A similar advance, it is reported, has occurred in London. This market has not responded. Next week there will be two auction sales here. On Tuesday 150 cases will be presented, and on Friday the offerings will consist of 500 cases and 3,000 bags.—New York Journal of Commerce, October 21.

### TEAS IN NEW YORK.

Immediately following our last review sales were made of about 9,000 packages old crop Formosa tea, and as near as could be learned, the price paid was in the neighborhood of 13c. in bond. The market has shown a good undertone, particularly for

the lower grades. Both dealers and brokers have reported a steadily broadening demand from the interior trade for tea price, and for the week a fairly large volume of business has been transacted at full value.—N. Y. Journal of Commerce, Oct. 21.

## AMONG TORONTO RETAILERS

### Talk of a Boycott.

The boycott of a grocery store is a decidedly rare thing in Canada, yet such a thing is talked of in Toronto. Benj. Panter, a member of the executive of the Toronto Retail Grocers' Association, and a progressive grocer withal, who has for some years carried on a good business on Davenport road, decided this summer to start a grocery store in Parkdale. A good lot on the corner of King street and Spencer avenue was procured, and the erection of a first-class brick and stone store and residence was started. As there is no store nearer than Queen street, and, as this is in the centre of the Parkdale residential district, some of the property owners in the neighborhood protested strongly against the erection of a store in their midst. They even went, it is said, so far as to try to get an injunction against its erection. That failing, they now threaten to revenge themselves on Mr. Panter by boycotting his store. I don't think they are acquainted with the spirit of the man they will have to deal with if they think he is likely to be much influenced by such threats.

THE RAMBLER.

Frank Y. Benton, cheese buyer, Belleville, Ont., and Miss Lena Jenkins, of Rochester, N.Y., were married a few days ago.

The crop of apples in the Annapolis valley, Nova Scotia, is exceeding the anticipation of the growers. There are several orchards in Kings county which will produce 2,000 barrels. Good prices are ruling. It is reported that \$3 per barrel has been paid by some parties for a few special lots.

THE PUREST  
AND BEST

...Distilled by Philippe Richard,  
one of the oldest estab-  
lished firms in Charente.

**RICHARD'S  
.. BRANDY ..**

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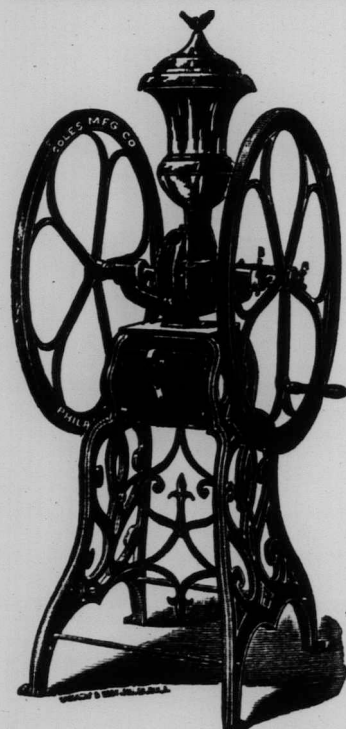
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**THE STANDARD STOVE POLISH FOR THE WORLD.**

**Tiger Stove Polish.**

For sale in two sizes, a 5 and 10-cent size. The packages are large and handsome, and give a good profit to the dealer. The polish does not dry or rust in the tins, but will impart a beautiful and lasting shine. Sold by all wholesale dealers, and by The F. F. Dalley Co., Limited, Hamilton, Ont., Canada.



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Grocers Know**

a good mill when it is  
presented to them.  
They have taken up  
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**COLES  
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Because it saves them dollars  
in money and pounds of energy  
when they grind coffee. It  
works easily, grinds evenly,  
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**Wool  
Soap**

For Toilet and Bath

Pure, white Wool Soap is an  
ideal soap for the toilet and  
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soap at the laundry soap price.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**BE SURE YOU'RE RIGHT.**

THERE is an old saying that "the longest way round is the shortest way there." What is really meant by this is, that the man who tries to "cut corners" often has to retrace his steps, whereas, the man who doesn't act on the impulse of the moment is the one who first reaches the goal. "Be sure you're right, then go ahead." Many grocers lose sight of the fact that to get a good article one has to pay a good price. The temptation to "cut corners," so to speak, and to save a little money at the expense of quality often leads a grocer into difficulties from which there is no escape excepting that he retrace his steps and begin all over again. It is not for us to tell a grocer how hard it is to regain business that he has once lost—too many grocers are familiar enough with the disaster which always eventually arrives when quality is sacrificed for price. The temptation is strong, we know, but what does the few cents extra profit amount to compared with the hundreds of dollars that are lost in the end?

A grocer who tries to beat down the price

of an article of known merit—a staple price below which the manufacturer cannot possibly go without lowering the standard of his goods—injures himself and his own trade, too. He deliberately asks the manufacturer to lower the quality of goods that his trade have become familiar with. Sooner or later, the customers of that grocer find this out, and three persons suffer in the deal: the manufacturer, the grocer, and the grocer's customer all lose.

Many grocers who are not familiar with cigar-making in all its different branches fail to realize that there is a point below which it is not possible for the manufacturer to venture without lowering a standard of quality which has established his reputation on a certain brand. When a grocer ventures to remonstrate with such a manufacturer and tries to beat him down on the price he is treading on dangerous ground. Because the grocer can sell a cigar for 5c. and make a good profit thereon (larger probably than on nine-tenths of every other article that he carries in stock), there is no reason why he should attempt to "cut corners" for the purpose of making a little extra profit himself at the expense of the manufacturer's name and of his own business.

Frankly, we will say that there are a few obscure brands of 5c. cigars which a grocer can buy for less than the price that a manufacturer would have to charge who has established a reputation for quality and for uniformity of quality, but it is easy for the grocer to decide as to the wisdom of laying in a cheap stock—"cheap" from every point of view.

If you are a grocer yourself it is better for you to turn this question over in your mind carefully and look at it from all sides and then, when you have decided with us (as we are sure you will), then we say, write to some reliable manufacturer and do not try to beat down his prices. After you have thought the matter all over, in all its phases, we are sure that you will agree that it is better to "be sure you're right, then go ahead," than to try to "cut corners."

Difficulty is being experienced in squeezing some of the large manufacturers into the corset trust. They evidently haven't a woman at the job.

**INITIATING AND IMITATING.**

HE who would win in business must mind his own business. There is no other alternative.

While the Shamrock and the Columbia were sailing their series of international races the one did not port or starboard its helm because the other did. Neither did the one tack, or hoist or lower a certain sail because the other did.

The skipper of each boat knew that it was only possible to win by doing the very best he could. When he thought it best to order a tack he did so, and when he was of opinion that the hoisting of a certain sail would capture a favorable breeze that sail was forthwith hoisted.

He wanted to keep or get ahead of the other yacht; that was all he was concerned about.

Had the winning yacht made no move or hoisted no sail until after its competitor had done so it would have lost and not won.

Business men who hesitate to act because they fear competitors will follow, or who only imitate when competitors initiate, never get anything better than second place.

Do not, when a man is outfeating you in business, sit down and swear, but get up and get after him.

**VALENCIA RAISINS STRONG.**

Not for a long time has the position of the Valencia raisin market been as strong and as promising as it now is.

The irregularity which was so marked a few weeks ago has given place to a firmness which is even more marked.

Cables received this week report a further advance in quotations in the primary market.

At the prices ruling to-day in Spain, it would cost 6½c. to lay down selected raisins upon this market.

Although local wholesalers have advanced their prices during the past week ¼ to ½c. per lb., it is obvious, in view of the conditions obtaining abroad, that there must be further appreciations in values.

One significant feature of the situation, as far as Canada is concerned, is that not only has the second direct steamer no consigned raisins on board, but that stocks at present in this country are only about one-half what they usually are at this season.



## CANADIAN CANALS—HOW THEY ARE VIEWED IN THE UNITED STATES.

THE chief import in the recent opening of the Soulanges canal on the St. Lawrence river was not in the mere opening of the canal itself, important and all as that was.

Its chief import lay in the fact that, by the opening of this canal, the last obstacle which prevented a vessel drawing 14 feet of water from sailing from Port Arthur to the sea had been removed.

From Port Arthur, at the head of Lake Superior to Father Point, at the mouth of the St. Lawrence river, a distance of over 1,600 miles, a 14-foot channel is now guaranteed; or, to put it another way, a vessel drawing 14 feet of water can leave Port Arthur, at the head of fresh water navigation, and sail direct to Liverpool, a distance of 4,494 miles.

The first canal on the downward journey is the Sault Ste. Marie, with a depth of over 20 feet, and the last is at Montreal, the Lachine, with a depth of 14 feet.

Between the first and the last-named canal there is a distance of a little over 1,000 miles, of which 70 $\frac{3}{8}$  miles is canal.

The placing of this great inland waterway in the position it is to-day has not been accomplished without the expenditure of a good deal of money. Up to June 30, 1898, there were expended, chargeable to capital alone, over \$57,100,000 on the Lachine, Beauharnois, Soulanges, Williamsburg, Cornwall, Welland, and Sault Ste. Marie canals, while the total expenditure of all kinds upon all the canals of the country was over \$87,500,000.

Large as the amount of money is that has been expended on the canal system of Canada, we have a most valuable asset to show for it, even granting that some of the expenditure has been injudicious.

The importance to the country of the great inland waterway to the sea can scarcely be overestimated. We, perhaps, may begin to gather some conception how handicapped we would be in developing the wheat areas of the great Northwest were we without it, or were its original unnavigable stretches unspanned by canals.

Without her inland waterways to the sea Canada could not bring her grain from the

"Golden West" and compete in the European market with that which was the product of other exporting countries.

Water transportation is the cheapest transportation. Before a committee of the Dominion Senate early in 1898, it was stated that the cost of deep-water transportation was only about one-tenth the average cost of rail transportation. It was also shown that what was done for \$1 on the great lakes, in the way of carrying freight, costs the best situated railway in the United States \$27 to do. It is obvious, therefore, aside altogether from its own inherent qualities, that the canal is a by no means unimportant factor in the regulation of railway freight rates. Even the somewhat opprobriously termed Lake Erie ditch, with its few feet of water, has compelled the railways to carry grain from Buffalo to New York at an extremely low rate. During the past season wheat has been carried by the railroads from the former to the latter point at 3 $\frac{1}{2}$ c. per bushel, a distance of 420 miles, and that included elevator charges at Buffalo and lighterage at New York.

It is obvious Canada cannot too jealously look after her inland waterways and canals. What is wanted is neither an extravagant nor a parsimonious policy in their management, but a liberal businesslike one. And one which will not only keep them in good condition, but that will induce more of the shippers of grain from the Canadian Northwest to use the Canadian instead of the United States route to the sea, to say nothing of United States grain that may be attracted thereto.

At present, only about one out of every five bushels of Canadian Northwest wheat exported travels to the seacoast via the St. Lawrence route. The other four bushels are shipped by United States ports.

The people of New York and Buffalo recognize the vast possibilities Canada has in her St. Lawrence route to the sea, and the improvements which have lately been made in that route have quite alarmed them, and an energetic campaign in favor of the improvement of the canal system of New York State has been inaugurated, in order that business may not be diverted from

United States to Canadian routes. "That the Canadian canals have diverted American business," remarks the New York Journal of Commerce in a recent issue, "is certain, and that with the enlargement now completed they will divert more of it is highly probable."

Clearly, Canada cannot afford to go to sleep in the saddle.

### COHOE CANNED SALMON.

THE position in regard to canned coho salmon is gathering strength. It is generally conceded that the pack is a light one, and the high price, 20 to 22c., which the canneries have been compelled to pay for fish, to say nothing of other increases, has made the cost of packing high.

There have been one or two transactions during the past week at a little less than \$3.50 f.o.b. the Coast. But, as a rule, packers are firm at \$3.50, while with some the idea is \$3.75. At these prices there is not much disposition to buy. Neither is there much disposition to sell, for even at these figures there is little or no profit for the cannery.

The price at which orders were taken earlier in the season was \$3.25 f.o.b. the Coast, or \$3.85 here. Even those were pretty high figures for cohoes.

It takes a level-headed man to succeed in business, and yet a flat-headed man always proves a failure.

### THE POTATO CROP OF 1899.

According to the estimate of The American Agriculturist of the 21st inst., the potato crop of the United States is a large one, aggregating 242,000,000 bushels against 204,000,000 bushels last year, and 107,000,000 bushels in 1897. The crop in the New England States is exceptionally large; that of the Middle States liberal. In the Western States, especially the Northwestern, it was not so good.

The same paper estimates the European crop to be nearly an average one, the reports from the different countries being irregular.

As the Canadian crop is greatly over the average, and there is likely to be little demand for supplying the large cities in the Eastern United States, it is evident that no advance from the low prices now prevailing here can be expected for some time.

## THE SITUATION IN SUGAR.

SUGAR has been somewhat erratic in Canada during the past week or 10 days.

Shortly after we went to press last week, the Canadian refiners reduced their prices 5c. per 100 lb. As, however, the freight rates advanced 3c. per 100 lb., the net reduction in Toronto was but 2c. per 100 lb.

The decline, however, was only temporary, for, on Monday last, prices advanced 5 cents per 100 lb., making the f.o.b. quotation, Montreal, the same as before the recent advance, and the figures in Toronto 3 cents per 100 lb. higher.

The course which the market has taken was in sympathy with the outside markets. They had been easy for some time, but towards the close of last week took a turn for the better. In Europe, beet sugar advanced about  $2\frac{1}{4}$  d. in two days, and in the United States some of the refineries advanced their prices 1-16 c. per lb.

On Tuesday, however, the European beet sugar market again took an easier turn, losing what it had gained the previous day or two.

In Canada there has been no further change in values.

The chief influence in imparting the increased strength to the market early in the week appears to be Licht's estimate of the beet crop. True, his estimate showed a larger yield by some 450,000 tons than last year, but the increase was smaller than anticipated, hence the imparting of strength and not weakness to the market, temporary though it perhaps might be.

The fact that the weather is favorable to the crop may possibly have caused the advance in Europe to be only of a temporary character. However, it must be remembered that stocks have been increasing lately, while the largest buyer in the United States has been out of the market.

Although the beet sugar market in Europe is some pence lower than a year ago, there is obviously more or less uncertainty as to the future of the market.

## EXPECTING TOO MUCH.

It is quite possible to expect too much of a window display. The purpose of all advertising—and a window display is but an

advertisement—is to attract attention to the virtues of the article advertised. It can never give virtue.

Great skill in advertising may enhance the virtue of an article. Lying may lead a buyer to believe it has virtue. But, after the goods are bought, the lie is discovered, and the buyer is henceforth suspicious of the honesty of the advertiser. So, then, the window display must not be expected to sell goods. It will draw attention to them.

If the attraction of attention to them does not increase sales, what can? Assuredly, not leaving them on a back shelf, and concluding that time and expense devoted to advertising, either in the local press or by means of window displays, will not pay.

It is quite common for a business to roll over and crush those who have not the energy to push it.

## THE SLUMP IN CHEESE.

THE sudden slump lately in the price of cheese bears all the earmarks of a manipulative move on the part of exporters who were afraid prices would go too high.

Values compared with a week ago are  $\frac{1}{2}$  to  $\frac{3}{4}$  c. per lb. lower at Montreal for export business, and the result has been to drive all the Western cheese off the market for the time being. These goods having cost at the very least  $11\frac{1}{2}$  to 12c. laid down Montreal, are withdrawn, and the current daily business centres in Eastern goods, which are obtainable at  $10\frac{3}{4}$  to 11c.

Curiously enough, also, the very operators who are talking blue ruin and murder are well known to be large holders of dear cheese, making the two facts hard to reconcile, and creating the impression that there is a dark gentleman on a woodpile somewhere.

It is not our intention to convey the idea that 12c. first is healthy, but, at the same time, it does not follow that, because it is not, prices on fine, well-kept fall cheese should slump all the way from  $\frac{1}{2}$  c. to 1c. per lb.

One factor that the bears are using is the large stock in Montreal, which is estimated to be 250,000 boxes.

Deducting the exports to date from the

receipts, there should be no such stock, even after making a pretty wide allowance for the fact that the receipts daily posted on 'Change do not correctly represent the quantity received each day. According to the receipts posted on 'Change, and including the offerings each week at the wharf, which are not included, there have been received in Montreal since May 1, 1,642,730 boxes of cheese. Allowing, in addition, that there have been 4,000 cheese per week unaccounted for, for the 24 weeks since the season opened, there would only have been 1,738,730 boxes received. Against this there have been exports of 1,646,568 boxes. Possibly 40,000 of these were old cheese shipped after the opening of navigation, so that there would be 1,606,568 boxes of new cheese sent forward this year. Deducting this quantity from the above figures would only leave 132,162 boxes, so that it is difficult to understand where the 250,000 cheese are, unless they are breeders. The home consumption in Montreal may be dismissed as a factor having any appreciable influence on these figures.

## LOSSES IN WINTER APPLES.

Recent cables bear out the prophecy made in these columns that the present season is likely to be a losing one for exporters of Ontario winter apples.

H. W. Dawson, of the Dawson Com. Co., Limited, who has steadily maintained that the prices paid at orchards this season have been excessive, estimates that the losses to date on Ontario apples sent to Great Britain have averaged fully \$1 per barrel. The prices of the past week have been even worse than were paid on preceding weeks.

Prices in the British market will probably improve somewhat, but it is hardly possible that any turn of events can make the season a profitable one for those who contracted for apples at the high prices ruling at the opening of the season.

## DRIED APPLES WANTED.

Chaput, Fils & Cie, Montreal, are open to purchase a large quantity of dried apples, and any of our readers having either large or small parcels to dispose of will do well to write the above firm.

"If It's Your Good Fortune" to be handling

# "SALADA"

## CEYLON TEA

"Be Satisfied"—You Certainly Have the Best,  
"Because it's a Seller." This Proves all Claims.

### New Imported Peels

LEMON 9½c. ORANGE 10½c. CITRON 14c.

in case lots of 32 7-lb. boxes each.

### "Atlas" Brand Molasses

At 20, 22, 27, 30 and 35 cents per gallon.

Samples may be had on application.

### GEORGE FOSTER & SONS

Wholesale Grocers,  
BRANTFORD, ONT.

## Seeded Raisins

Freshly done after you send in your order.

Quality guaranteed second to none.  
Write for quotations to

### The Acme Fruit Cleaning Co.

128 Queen Street, MONTREAL.

THE COWAN RAMSAY CO., LIMITED  
IMPORTERS OF TEAS

### RED CROSS TEA

in lead packets, and

### CLUBHOUSE

in 2 lb. Cartons, 50 and 100-lb. Tins.

These brands are registered, and the quality guaranteed by us.

SEE OUR  
**BANNER**  
WASHBOARD  
for the best 25 cent line made.  
WALTER WOODS & CO.  
HAMILTON

### HORSE HAIR.

Have you any? We buy it.

GEO. ROSSITER & SONS

10-14 Pape Avenue TORONTO



### HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading brand on the Canadian Market.

**It pays to buy the best.**

For Sale by all Wholesale Grocers throughout the Dominion.

## GRAND MOGUL Ceylon Tea

"IS PURE TEA"

shows the grocer an average profit of over 38% on investment, and over a 100% better satisfaction to consumers than any other tea.

RE COUPONS, 30 letters and 35 new coupons will make a sett until December 31st.

Agencies:  
TORONTO, MONTREAL, WINNIPEG.

**T. B. ESCOTT & CO.**  
LONDON, ONT.

# MARKETS AND MARKET NOTES.

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

October 26, 1899.

### GROCERIES.

THE condition of the wholesale grocery trade is decidedly healthy. The volume of business is good, but the most striking and satisfactory feature is the all round strength of prices: Canned goods, teas, foreign dried fruits, sugar, are all strong, with an upward tendency. Shortly after we went to press last week sugar receded a little, but a recovery has taken place this week, in sympathy with the outside markets. The demand for sugar is good. For this time of the year a fair trade is being done in canned goods. Business is fair in coffees, although the outside markets are a little easier again. Teas are in good demand. A nice trade is to be noted in both molasses and syrups.

### CANNED GOODS.

The position of canned goods appears to be increasing in strength. In regard to canned tomatoes ideas are certainly getting higher as to price. The opinion that the pack did not come up to expectations is becoming more pronounced, for it is well known that several packers have not put up sufficient to fill their orders, while some are trying to induce their customers to take other brands than those ordered in order to complete quantities. Very few tomatoes are in consequence offering from first hands. The wholesalers are getting their ideas up as to price, and the lowest quotation to the retail trade is 85c. with the range up to 90c. Ideas are also getting higher as to corn, and some houses will not quote less than \$1 per dozen, with \$1.05 for fancy brands. There are, however, still a few houses which quote 95c. per dozen, but they are in the minority. At these prices quite a few sales are being made, as retailers appear to realize that there is no prospect of lower figures ruling. Packers report that they would have no difficulty in getting 90c. from the wholesalers for carlots. Peas are steady at 75c. up, and beans are firm at 85c.

In regard to canned salmon, the interest

at the moment centres around cohoes, which are a light pack. The idea as to price for carlots is \$3.50 f.o.b. the Coast, while some are asking as high as \$3.75. During the past week there have, however, been orders both accepted and rejected at rather less than \$3.50. One offer at \$3.35 for three carloads was turned down, the seller refusing to accept less than \$3.50 per case. The ruling price to the retailer is \$1 to \$1.05 per dozen, and at this quotation the price is firm, with an upward tendency. More inquiries have been received on the Coast from Liverpool for sockeye salmon.

Canned fruits in first hands are getting scarce, and fancy prices are looked for. Offers for apples at good prices have been turned down, the packers desiring to fill orders already on hand before assuming fresh obligations.

### COFFEES.

The Rio market has taken a slightly easier turn, and importers are in conse-

See pages 27 and 28 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

quence holding off. Business on retail account is still fairly brisk.

### SUGARS.

Shortly after we went to press last week there was a slight reduction in prices all around. On account of an advance of 3c. per 100 lb. in freights the net reduction in the price of sugar at Toronto was 2c. per 100 lb., leaving the price of granulated at \$4.63 for Montreal refined and \$4.58 for Acadia refined. On Monday, however, of this week, in sympathy with the outside markets, there was an advance of 5c. per 100 lb. all around, making the price in Toronto \$4.68 for Montreal granulated and \$4.63 for Acadia. Yellows range from \$3.88 to \$4.55. The demand for sugar is brisk this week, the advance, as usual, having quickened sales.

### SYRUPS AND MOLASSES.

On account of the strength of the market for New Orleans molasses, importers have, during the past week, entered the market more freely. There is also a fair trade doing on retail account. Wholesalers report a good trade in both sugar and corn syrups.

### TEAS.

An all-round firmness is to be noted in the tea market. Brokers report that all useful teas of Indian and Ceylon growth below 20c. are still scarce and wanted with prices firm. In London, England, prices continue firm on the lowest grade of useful teas, and for strictly fine teas full prices are being obtained, but medium grades are about  $\frac{1}{4}$ d. easier. There has been a great deal of buying on the local market recently for importation, but it has largely been confined to the packet tea men, who are taking advantage of the improved quality of Ceylons now on the market.

Advices from Japan report that fine teas are very scarce and high in price, with mediums firm. There is a plentiful supply of low-grade tea there, but as very little is suitable for the Canadian and United States market, very little of it has been bought. For the first time in two or three seasons, fourth crop tea is being picked in Japan this season.

As the China black tea season is nearly over, and as the Indian crop will not exceed that of last year, buyers in London are heavy purchasers at the moment.

China green teas are also scarce and dear.

### FOREIGN DRIED FRUITS.

CURRENTS—The demand is good and the market firm. Quotations are much the same as a week ago.

VALENCIA RAISINS—There is a decidedly stronger feeling. A Toronto broker received a cable this week announcing an advance of 1s., and instructing him not to offer more than a certain quantity. Local wholesalers are quoting  $\frac{1}{4}$  to  $\frac{1}{2}$ c. per lb. higher than they were a week ago. The ruling prices to the retail trade are now as follows: Fine off-stalk,  $5\frac{1}{4}$  to 6c.; selected,  $6\frac{1}{4}$ ,  $6\frac{1}{2}$ , 7c.; layers, 7 to  $7\frac{1}{2}$ c.

MALAGA RAISINS—Are, in sympathy with other raisins, advancing, and, owing to the high price of Californian raisins, there has been a good deal of buying lately. Watt & Scott report that they had one order for 2,000 boxes refused, except at an advance of 9d. per cwt. on the prices ruling at the time of previous advices.

FIGS—The market is now closed in Smyrna, but there was a sharp advance towards the end on sound fruit. It appears that the natives have been persisting in bringing mixed (sound and rain-damaged) to the market.

CALIFORNIAN RAISINS—Latest mail ad-

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We buy it.  
SONS  
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the finest  
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THEN YOU WANT

# SURPRISE SOAP.

BRANCHES—  
MONTREAL: Board of Trade Building.  
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VANCOUVER: 430 Cordova St.  
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Manufactured by  
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ST. STEPHEN, N.B.

vices report that there have been a number of rainstorms in California, which have injured the raisin crop, which is now being cured in the trays. It is expected, however, that there will be enough good fruit secured to fill orders, although the packing-houses are at present bare of stock.

PRUNES—A small shipment of new season's Californian prunes was received on the Toronto market this week. They were 80 90's, and are quoted to the retail trade at 6¼ to 6½c. per lb. This is the first shipment this season. Orders which had been placed for 100's have been cancelled by the shippers. The first regular shipments of new season's Californian prunes are expected to arrive on this market in a week or two. Holders of Californian prunes of last season's growth have advanced their prices ¼c. per lb.

EVAPORATED PEACHES—A good many Californian evaporated peaches have been sold for this market.

#### GREEN FRUITS.

Another decline of \$1 in the price of Jamaica oranges brings the price this week to \$6 to \$6.50. This reduction has greatly increased the demand, so a brisk movement is now reported. Some excellent Palermo oranges arrived on the market since last writing, and are selling well at \$3.50 per box. A few boxes of Maori lemons are yet on the market, though no new supplies have been received lately. Cranberries are in but moderate demand. Prices are steady. Bananas are moving steadily at unchanged figures. Canadian peaches are practically done. Pears are still selling in fair quantities, and in various qualities. The range of quality is well

shown by the prices, which run from 20 to 50c. per basket. Grapes are in steady demand at unaltered prices. Sweet potatoes are selling well at firm prices. The supply is liberal. The feeling re winter apples shows no sign of improvement. In fact, the cables show that exporters are still losing heavily, and are likely to do so, unless prices are reduced here. There is a fair local jobbing trade a \$2.50 to \$3 per bbl.

#### COUNTRY PRODUCE.

EGGS—Receipts are dropping off steadily, and, as a fair export and a good local demand is experienced, prices keep firm. Strictly fresh eggs are worth 18c., though ordinary fresh-gathered stock can be had at 17c., and 14c. for cold stored supplies. At outside points prices are firm at 14 to 14½c.

POTATOES—The market keeps weak. From 37½ to 40c. is the general price paid for carload lots this week, while small lots out of store sell at 45 to 50c. per bag.

BEANS—The market keeps active. A firm tendency is manifested, and several jobbing sales have been made this week at from \$1.30 to \$1.35 for hand-picked stock. Prime beans are also moving well at \$1.10 to \$1.15. These prices show an advance of 30 to 35c. in less than six weeks.

HONEY—There is a brisk demand. Prices keep firm. We quote: Clover extracted, 9 to 10c. per lb., according to package; Clover comb No. 1, \$2 per doz.; No. 2, \$1.65 per doz.; No. 3, \$1.50 per doz.

DRIED AND EVAPORATED APPLES—Offerings of evaporated apples are liberal. The demand is fair at 8 to 8½c., a decline of ½c. At these prices a decidedly firm

feeling is noted. The supplies of dried apples are not equal to the demand, and it is difficult to buy for less than 6c., an advance of ½ to 1c.

POULTRY—The supply of turkeys for Thanksgiving was limited, and prices were advanced on Wednesday afternoon to 12 to 14c. Naturally these figures reduced the demand, and some dealers had to carry a few birds over. The demand now is light at 10 to 12c. Geese are in fair request at 6 to 6½c. Chickens and ducks are in better demand, the former at 30 to 50c., and the latter at 60 to 75c. per pair.

GAME—There is a fair demand for wild ducks at from 25c. per pair for teal and other small varieties, to 75c. per pair for large black ducks. Partridges are in good demand at 40 to 50c., a decline of 10c. per brace.

VEGETABLES—Cucumbers and muskmelons are 20c. dearer. We quote: Cabbage,

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WE HAVE the demand.

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BUTTER, EGGS, POULTRY, GAME,  
APPLES—Green, Evaporated and Dried,  
WHITE BEANS, AND HONEY.

Our Returns are Prompt.

We are buyers as well, and solicit  
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**T. H. SMITH & CO.**

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are choice eating and cooking Figs. Put up in  
**1-LB. CAKES**—each wrapped and packed in  
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Cost you 7½c. and sell from 10c. to 15c. No  
scraping goods out of bags or mats; no dust and  
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Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we will on receipt of value (\$3.60) ship and prepay freight on 1 caddy to any part of Ontario. State name of your wholesaler in ordering.

**W. B. BAYLEY & CO.,** Ontario Agents, 59-63 Front St. East, TORONTO

# How's your stock of Biscuits and Confectionery?

Our **CREAM SODAS** in 3-lb. tins and cartoons cannot be excelled.

For purity and highly-flavored **CONFECTIONERY** we manufacture the finest **BON-BONS** and **CHOCOLATES** in Canada.

WRITE FOR SAMPLES AND QUOTATIONS.

**J. McLAUCHLAN & SONS,** Manufacturers Biscuits and Confectionery, WHOLESALE GROCERS, Owen Sound, Ont.

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Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

**POULTRY, HONEY,  
BUTTER, EGGS,  
and DRIED APPLES.**

Consignments Solicited.  
Prompt Returns.

## The Wm. Ryan Co.,

... Limited.

70 and 72 Front St. E., Toronto.

## Consign Your...

Eggs D. Apples  
Honey Onions  
Butter W. Beans  
Poultry, Etc.

TO...

## J. H. Skeans & Co.

Wholesale Commission  
88 Front East, - TORONTO

For highest prices and quick returns.  
References, Ontario Bank.

## Clemes Bros.

51 Front St. East  
TORONTO.

**Fruit Commission  
Merchants.**

40 to 50c. per doz.; red cabbage, 50 to 75c. per doz.; cauliflowers, 50c. to 75c. per doz.; celery, 40 to 75c. per doz.; parsley, 10 to 15c. per doz.; pickling cucumbers, 40 to 60c. per hundred; muskmelons, 50 to 70c. per doz.; native watermelons, 50 to 75c.; onions, 60 to 75c. per bush.; green beans, 30 to 50c. per basket; fall apples, \$2 to \$2.50 per bbl.; squash, 75c. to \$1 per doz.; vegetable marrow, 40 to 60c. per doz.

### BUTTER AND CHEESE.

**BUTTER**—The export demand has quieted down, but a good local consumption is noted. As the supply has been reduced considerably the home trade is sufficient to keep prices of all good butter at firm figures. A good deal of inferior stuff is offered. The prices ruling for this are easy at 2 to 4c. less than what is paid for choice stock. We quote choice dairy tubs at 17 to 18c., and dairy prints at 18½ to 19c. Creamery is worth 21 to 22c. for tubs and boxes and 22 to 23c. for prints.

**CHEESE**—A decline is noted on the export market, but, as local holders are not heavily stocked, and are confident that prices for good September makes cannot be forced down, they are firm in asking 12 to 12¼c. for late makes. Little trade has been done on Ontario country cheese boards this week as holders refuse to accept 11 3/16 to 11¼c., the top prices buyers are offering. On the whole, a dull feeling is manifested throughout Ontario.

### PROVISIONS.

Live hogs are 50c. cheaper than they were three weeks ago, the present price now being about \$5.50. As a consequence, provisions are likely to decline after the present rush is over. There is great activity shown in all packing houses, which are having difficulty in filling orders placed for delivery before the winter freight rates come in force. Lard is scarce and firm.

### FISH AND OYSTERS.

The warm weather is restraining the demand. An improvement is expected as soon as the days get colder. Whitefish and finnan haddie are cheaper. We quote as follows: Trout, 7 to 7½c.; Niagara whitefish, 8c.; pickerel, 7½c.; herrings, 4c.; halibut, 12½c.; Seattle salmon, 13 to 15c.; steak cod, 7c.; haddock, 5c.; finnan haddies, 6½ to 7c.; cod in 1-lb. blocks, 6½ to 7c. per lb.;

### CONSIGNMENTS OF

## BUTTER, EGGS, POULTRY

SOLICITED.

We advise shipments of poultry for Thanksgiving, which promises to be a good market.

## D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - - TORONTO

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## Rutherford, Marshall & Co.

68 Front Street East, Toronto.

Exporters of

## POULTRY

BUTTER, CHEESE,  
EGGS, HONEY, DRIED  
AND GREEN APPLES.

We buy outright, or receive on consignment, all kinds of Produce. Correspondence solicited. References—Mercantile agencies or Canadian Bank of Commerce.

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## A very Large London House

wants to exploit a package tea in Canada, want representatives in Toronto and Winnipeg. Address,

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## COWAN'S

Hygienic Cocoa

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Famous Blend Coffee

are the favorites with all grocers.

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*Blue Ribbon Tea is not put on the market at your expense. It pays the grocer a good profit and gives better satisfaction than any other packet tea in Canada.*  
*Blue Ribbon Tea Co. - 47 Scott St. Toronto*

boneless fish, 4 to 4½c. per lb.; boneless fish in 1-lb. blocks, 5½ to 6c.; ciscoes, \$1.25 per basket. Oysters, Booth's standards, \$1.25; selects, \$1.65; other brands, \$1.25 per gal.

#### GRAIN. FLOUR. BREAKFAST FOODS.

GRAIN—Fall wheat is steady at outside points at 67c. Deliveries have been liberal. On the local street market an active delivery of goose wheat, peas, and barley continues. We quote the street market as follows: Wheat, white and red, 70 to 71c.; goose, 74½ to 75c.; peas, 62c.; oats, 32c.; barley, 44 to 46c.; rye, 54c. A brisk export demand for Manitoba No. 1 hard wheat keeps prices firm at 80½c. Toronto and West.

FLOUR—A steady feeling is manifested. A good demand is noted for home consumption. Prices keep stiff. We quote: Manitoba patents, \$4; Manitoba strong bakers', \$3.70; Ontario patents, \$3.70; straight roller, \$3.35, Toronto freights.

BREAKFAST FOODS—There is no change. A good trade continues at firm prices. We quote as follows: Standard oatmeal and rolled oats, \$3.50 in bags and \$3.60 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls., cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

#### SEEDS.

There is a good demand for red clover seed at \$4.50 to \$5 aboard at outside points. The values of timothy and alsike are unchanged. The alsike market is quiet, as foreign buyers are reluctant in following the advance on this side, but as it is estimated fully nine tenths of the total available of the crop of the present and former seasons has already been sold, there is no loosening of the firmness that has characterized the market for some time, and prices are likely to be maintained at \$7.50 per bush. for finest qualities. A fair movement of timothy is reported at \$1.25 for extra choice to fancy and 75c. to \$1 for choice to fancy stock.

#### MARKET NOTES.

Valencia raisins, both at home and abroad, are higher.

Holders of old Californian prunes have advanced their prices ¼c. per lb.

Dressed hogs have declined 50c. per cwt., the present price being \$5.50.

Cheese is ¼c. lower at country boards. Few sales are being made at the decline.

Refined sugar, which declined 5c. last week, advanced by a similar sum on Monday.

A small shipment of Californian prunes, the first this season, reached this market this week.

Jamaica oranges have declined \$1 per barrel, and are now quoted \$6 to \$6.50. Peaches are done.

#### QUEBEC MARKETS.

MONTREAL, October 26, 1899.

#### GROCERIES.

THE grocery market has been quite active during the week, and buyers, owing to the fact that railway freights advance on November 1, are pushing jobbers here for all they are worth this week to get forward supplies. Prices generally are steady. Refined sugar, which declined last week, has recovered the 5c. per lb. that it lost. Molasses is firmly held. Valencia raisins are higher than they were, and currants have met more inquiry. Bosnia prunes, to arrive, have supplied some business, also dates. First arrivals of either will not be here for some time. Sultana raisins are cabled firmer, and both Marbot and Grenoble walnuts are strong. The stiffness in canned vegetables continues pronounced, while advices on rice and spices from abroad are strong in tone. Coffee and tea have not supplied anything striking. Green fruits generally are brisk, and in produce the feature has been the sharp slump in the price both of butter and cheese.

#### SUGARS.

There has been considerable fluctuation in refined sugar since last report. Last week, after this paper went to press, there was a decline of 5c. in granulated and yellow sugars. Since then prices have recovered the 5c. they lost and now stand precisely the same as they were quoted in our market report last week: \$4.55 for granulated and \$3.75 to \$4.40 for yellows per

100 lb., as to grade. The swing in prices was due to the slump and recovery of beet in London, which was cabled yesterday at 9s. 3d. October, and 9s. 3¼d. November. To-day, however, the cable again reports the feeling easier, as a result of the estimate of the beet yield, which is placed at 450,000 to 600,000 tons greater than last year.

#### SYRUPS.

The market for syrups is without any new feature, business being dull and prices nominally quoted at 1¾ to 2¼c., as to grade, at the factory.

#### MOLASSES.

There has been no further change to note in molasses, prices ruling firm with an upward tendency. Business in round lots is small, because the quantity in first hands is light and holders are not pressing sales, and nominally 36c. is quoted, but it is doubtful if holders would accept this figure. In a jobbing way there is a fair trade doing, and prices are steady at 37c. in car lots and 38c. in single puncheons. Letters from primary markets state: "The weather is exceedingly hot and sultry. The Island has experienced a prolonged drouth, which has been most damaging to vegetation. A shower or two has fallen here and there in widely scattered districts since our last advices, but unless some very general and heavy rains occur very soon we are afraid that a very large acreage of the canes for next year's sugar crop will be affected beyond remedy."

#### DRIED FRUITS.

Since last report, cables on Valencia raisins have been strong, noting an advance of 1s. all around. Demand here for spot goods is firm, and holders of stock ex first steamer now feel more satisfied, while those who have goods on the second boat are in an even better position. Some sellers ask ¼ to ½c. more money this week, viz.: 9½-

## Evaporated and Dried Apples

Highest cash prices paid. Offers and correspondence invited. Largest dealers.

Michael Doyle & Co., Rochester, N.Y., U.S.A.

What you pay for an article is . . . .  
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# Important

In buying Coffees from us you get just what you pay for.

We have some splendid values in—

RIO, SANTO,  
MARACAIBO,  
JAVA and  
JAMAICA

# Coffees

WRITE US FOR SAMPLES AND QUOTATIONS.

## S. H. EWING & SONS

96 King St., MONTREAL.

## TEAS CEYLON Direct importation from Colombo. PERKINS, INCE & CO. TORONTO.

stalk, 4 3/4 to 5 1/4 c.; fine off-stalk, 5 to 5 1/4 c.; selected, 5 3/4 to 6c., and layers, 6 1/4 to 6 1/2 c.  
There has been an active trade in currents on spot, and sales of a good quantity have been made at 4 3/4, 5, and 5 1/4 c. per lb., as to quality. Cables from Patras report the market in a good position, and repeat previous prices.

Bosnia prunes to arrive are offering at 5 3/4 c., and they are near at hand.

The first shipments of dates will not be made from London before November 7. They are offered at 5 1/2 c. to arrive.

Malaga loose muscatels are steady, and prices are 6 1/2 c. on 2-crown; 7c. on 3-crown, and 8c. on 4-crown fruit.

Considerable trading has been done in Californian seeded muscatel fruits at 10 1/2 to 11 1/2 c., as to grade.

Advices on Sultana raisins are firmer, and prices are quoted at 9 to 10c., as to grade.

### NUTS.

New Grenoble walnuts will be on this market about November 21, and are offered at 12 1/2 to 13c. Marbots will not arrive so

early, the first receipts being expected about December 3 or 4. Prices on them range from 9 to 10c. Shelled walnuts are expected the first half of December, and are offering, to arrive, at 16 1/2 to 17c.

### CANNED GOODS.

The feature of the canned goods market continues to be the strong feeling in corn, and prices on spot are now quoted at \$1 to \$1.05 per dozen. There has been some demand for tomatoes, and it is reported that Ontario packers have sold out at 75c. per dozen, f.o.b., from point of shipment, Sales of marrowfat peas have been made at 70c. per dozen, f.o.b., factory. There is a fair demand for strawberries, which are not to be had from packers, and prices on spot are quoted at \$1.50 to \$1.55 per dozen, which figures show an advance of 15c. to 20c. per dozen since the beginning of the new crop season.

### RICE.

Cable advices on rice have been very strong, and note a rise equivalent to 1/4 to 1/2 c. on all high grades. Demand has increased for the staple, and buyers are try-

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OIL— OIL COSTS  
LABOR—LABOR COSTS  
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**MONEY**

**BOWSER TANKS SAVE OIL.**

There is no evaporation, no leakage, no spill or waste from "sloppy" measures.

**Save Labor.**

There is no running up and down stairs after oil. No back breaking job of "pumping out" a barrel of oil with a "jigger" pump.

**Save Time.**

You can serve a customer in a fraction of the time required by the old way.

CELLAR TANK.

**IMPERIAL** GALLONS HALF-GALLONS and QUARTS.

AT EVERY STROKE.

PUMPS FULL BRASS VALVED. TANKS GALVANIZED STEEL.

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Factory: FORT WAYNE, IND. P. O. Box 564, Toronto, Ont.

ing to get supplies forward freely before railway freights advance.

### SPICES.

There has been a steady demand for spices and values show no change. Advices from the East state that pepper is firm, quoting Singapore black strong for November and December shipment. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 8c.

### COFFEES.

The market has ruled quiet during the past week with only a few lots of Maracaibo changing hands at 8 1/2 to 12c., as to grade. Santos are offered at 7 1/2 to 9c. and Rios at the same range.

### TEAS.

While business between dealers is restricted as regards volume, the feeling is very firm for all descriptions, and it seems useless to look for any lower prices in the near future. In Japans, sales have been reported of 400 to 500 packages at 14 to 16c., while high grades are held firmly at



17 to 18c. In blacks, we hear of sales of Congou at 14c. Ceylons are scarce and firm, and there is little change in greens to report, Pingsuey being wanted at 13 to 14c.

## FISH.

There has been no important change in the situation of the fish trade during the past week. Stocks of most lines are small; in consequence, prices have been maintained all around with the exception of salmon, which have declined 50c. per bbl., while N.S. herrings are much firmer. Some seven or eight carloads of half-barrel herrings and No. 1 green cod have arrived, and dealers state the same could not easily be replaced. There are no Labrador herrings on the market. The following quotations are for jobbing lots: No. 1 new Nova Scotian herring, \$5.25 per bbl.; \$2.50 to \$2.75 per half-bbl.; N.B. do., \$2.40 to \$3.50; No. 1 green cod, \$5 per bbl.; No. 1 large, \$5.50; No. 2, \$4; No. 1 green haddock, \$4; No. 1 green pollock, \$4; No. 2 Labrador salmon, \$13.50 to \$14; British Columbian salmon, \$14 to \$14.50; No. 1 Red Sea trout, \$10 to \$12, and pail do., \$8 to \$9. No. 2 mackerel, \$15.50 per barrel; Dried codfish, \$5 per 112 lb.; large dressed do., \$4.50 to \$4.75 per case of 100 lb.; boneless codfish, 5½ to 6c. per lb.; smoked haddies, 6½ to 7c. per lb.; St. John bloomers, \$1 per box; Yarmouth do., \$1; smoked herrings, medium, 10c.; Lock Fyne do., \$1 per keg; large do., \$3.50 per half-bbl.; kippered herrings, \$1.25 per box and 65c. per half-box.

Fresh fish are: Haddock, 4c. per lb.; whitefish, trout and dore, 7½c. per lb.

Demand for oysters is good. Ordinary malpeques, \$3.50 per bbl.; hand-picked do., \$4.50 to \$5; standard, in bulk, \$1.30 per gallon; select do., \$1.50.

## GREEN FRUITS.

The week has been a quiet one in the green fruit trade. The apple market shows a better feeling, but as it is overflowed with seconds and windfalls the demand for

superior qualities is restricted. These low grades are selling at \$1.25 to \$1.75 per bbl., but for No. 1 fall apples \$2 to \$2.75 per bbl. is asked, while winter varieties run up as high as \$3 to \$3.50 per bbl. Canadian peaches are almost over, ranging from 25 to 45c. per basket. Pears are in good demand and scarce, at \$3.50 to \$6 per bbl., and 35 to 60c. per basket. Supplies of grapes are exceedingly heavy and prices range from 1¼ to 1½c. for blue; 1½ to 2c. for red, and 2½ to 3c. for Delaware. Bananas move very slowly indeed, and prices are heavy at 50c. to \$1 per bunch. Jamaica oranges are now coming in freely, and sell at \$5.50 to \$6.50 per bbl., and sweet potatoes are in good demand at \$2.50 per bbl. There is only a limited demand for cranberries at \$6 to \$7 per bbl. Spanish onions are offering at 65 to 75c. per crate. So far few Almeria grapes are offering and they command \$5 to \$6 per keg.

## COUNTRY PRODUCE.

EGGS—A fair demand has been experienced from foreign buyers for limed stock, and several fair-sized sales are reported at prices ranging from 6s. 9d. to 7s. per long 100. The local demand is good and the market rules active and firm. We quote: Choice candled stock, 18½c.; straight lots, 16c.; No. 1, 12c. to 13c., and culls, 10c. to 11c. per doz.

MAPLE PRODUCT—Business in maple product continues quiet and prices show no change. We quote: Syrup, in small tins, 60 to 65c.; and sugar, 7¾c. to 8c. per lb.

HONEY—There is little doing in honey, and the market is quiet at steady prices. White clover comb is quoted at 12c. and extracted at 9c., and buckwheat at 8c. per lb.

BEANS—The demand for choice hand-picked beans is fair, which are scarce on spot. Choice hand-picked are quoted at \$1.30 and primes at \$1.20 on track.

GAME—Receipts of partridge continue liberal, for which the demand is only fair,

as buyers are well supplied. In consequence, the feeling is easy, at 40 to 45c. for firsts and at 25 to 30c. for seconds per brace.

POTATOES—The demand for potatoes is fair, and sales of round lots were made at 40 to 45c. per bag.

ASHES—There was no change in ashes to note. We quote: First sorts, \$4.10; seconds, \$3.85, and pearls, \$5.15 per 100 lb.

## PROVISIONS.

There was no important change in the market to note, prices being fairly steady for all lines. The demand is about the average, and a fair trade is reported. We quote as follows: Canadian short cut mess pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50; and heavy long cut mess \$15 per barrel. Pure Canadian lard in pails, 7 to 7¼c. per lb.; and compound refined, 5½ to 5¾c. per lb. Hams 12c. to 13½c., and bacon 11½ to 12½c. per lb.

## FLOUR AND GRAIN.

FLOUR—A fairly active business was reported in all grades of flour, there being a good demand from local and country buyers at firm prices. We quote: Winter wheat patents, \$3.60 to \$3.90; straight rollers, \$3.40 to \$3.50; in bags, \$1.65 to \$1.70; Manitoba patents, \$3.90 to \$4.20, and strong bakers', \$3.60 to \$3.70.

GRAIN—There was no change in the situation of the local grain market to-day. The demand for all lines was very slow; in consequence, business was dull and the tone easy, but prices show no actual change. Peas were quoted at 67½c.; rye at 61½c.; No. 1 barley at 52c.; No. 2 ditto at 51c.; feed ditto at 47c.; oats at 30½c., and buckwheat at 57c.

OATMEAL—In rolled oats a small jobbing trade was transacted and prices rule about steady at \$3.50 per bbl. and at \$1.70 per bag.

FEED—The demand for feed continues good and the market is active and firm. Manitoba bran is selling at \$15 per ton,

1899

## NEW SEASON TEAS.

1899

Direct Importations from CEYLON, INDIA and JAPAN.

QUALITY the highest in Strength and Flavor. Samples sent on application.

We are also Agents for the leading Package Tea of the present age—

**ARMEDA TEA** { **BLACK**  
**BLACK AND GREEN MIXED**  
**JAPAN** }

In 1 or ½-lb. Sealed Packages,

Retail Price—

**25c., 30c., 40c., 50c. and 60c. per lb.**

The demand for ARMEDA TEA is increasing rapidly. Why?

ARMEDA TEA HAS THE FLAVOR.

Remember we also sell Macdonald's Tobaccos—Prince of Wales, 8s or 16s, costs 63c. per lb., and Brier, 8s, costs 61c. per lb.

57 Front St. E., Toronto.

**A. H. CANNING & CO.**

including bags; Ontario bran in bulk is quoted at \$15 to \$15.50 per ton, and shorts at \$17 to \$18.

**HAY**—There was an inquiry in this market to-day for freight for 2,000 tons of hay for shipment to Cape Town, South Africa. A fairly active trade was done, but the tone of the market is not so firm. We quote: Choice No. 1, \$8.50 to \$9; No. 2, \$7 to \$7.50; and clover, \$6.50 to \$7 per ton in carload lots.

**CHEESE AND BUTTER.**

**CHEESE**—There has been a radical decline in the cheese market since last report, and prices on Eastern goods have fallen ½ to ¾c. per lb., the range now being 10¼ to 11c. here. Western cheese, having cost all the way from 11½ to 11¾c., and even 12c., are not offered at all at present.

**BUTTER**—Prices on butter have had a sharp decline of 1 to 1½c. per lb. The range for export for creamery now is 20½ to 21c.

**MONTREAL NOTES.**

Reports from France to agents here say the pack of mushrooms has been small, and several packers are already sold out. Cherries, too, are scarce.

**NEW BRUNSWICK MARKETS.**

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., October 26, 1899.

**B**USINESS here is brisk; in fact, the past week being one of the busiest of season. Markets are firm with an upward tendency in everything except sugar. The fact that almost every sale shows a much better profit than usual, makes the dealers satisfied to do even the extra work required by the very active demand. Spices are firmer. Cream of tartar shows a stronger tendency. In hops, a new competitor is in the field, and he, by a cut in prices of about 30 per cent., has found an active demand.

**OIL**—There is but little to say. Burning oil is the one active line. Prices are held very firm at the advance, and sales are large. Paint oils are very high though they have not yet reached prices that have ruled. Lubricating oils are quiet, but firm. There are but light arrivals of cod oil, but prices as yet have not moved up.

**SALT**—Stocks of Liverpool coarse are very light and prices are higher. The is little prospect of any receipts for some time, as

**SLEE, SLEE & CO., Limited**

Tower Bridge Works, London, Eng.  
Makers of Pure Malt, Wine and Concentrated Vinegars.  
In Bottles and Casks.

Prices and samples on application to

**CLARK, RAE & CO.,** 49 King Street West, TORONTO, ONT.

**You May Not Know** That **Clark's Pork and Beans** are always in demand. We sell them the year round. Better get in line and order some—you'll be glad of it.

If you drink whisky, drink it good.

**DEWAR'S WHISKY**

IS Good Whisky!!!

**Hugh Walker & Son**

Consignments carefully handled.

Wholesale Fruit and Commission Merchants

**GUELPH, ONT.**

The Following Brands  
Manufactured by

**The American Tobacco Co.**

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCO

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

**Toronto Salt Works**

TORONTO, ONT.

Write us for **SALT** of any kind.  
Also **SALTPETRE**, car lots or less.

The

**DAWSON Commission Co., Limited**

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Streets, TORONTO

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to  
All Foreign Fruits in season.

**FRUIT AUCTION SALES**

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

SELL . . .

**GOOD WILL SOAP.**

35% profit at six for a quarter.

Vanluven & Co., Napanee, Ont.

even via Boston steamers will not take salt at all, and so even here the war effects trade. It is said that in the Boston trade alone some eight steamers have been taken over by the Government. Demand is light, so the condition is not so bad. The market is well supplied with Liverpool fine salt. There are also free receipts of Canadian. In the latter prices are firmer, and 10 and 20-lb. wood boxes show a slight advance, the first change in price in quite a long time. We quote as follows: Liverpool coarse, 50 to 55c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 22c. each; 10-lb. wood boxes, 13c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt, 60c. per 100 lb.

**CANNED GOODS**—The market is a very firm one. Stocks, particularly of corn, are very light, as some canners and those who sold most largely did not deliver their full sales. Tomatoes are only second to corn in firmness of tone. Peaches are also strong and tend higher. Receipts were not large. There are quite full stocks of gallon apples held here, and dealers look for active sale. Oysters are scarce, buyers waiting for prices on new goods. Salmon are quoted rather higher on the Coast. There are some to hand this week. The stocks held are light, and are principally coho fish. In meats, there is a firmer tendency. There are now four Canadian packers in quite active competition for the trade. In kippered herring, haddies, sardines and clams there is active demand. Haddies are firm.

**GREEN FRUITS**—Business is very good. Apples are finding a very ready sale. Owing to large shipments from Nova Scotia to outside points, this market is in a much better condition than formerly. Good prices for best stock rule, and dealers find it quite difficult to fill orders. In oranges there is improved sale. Jamaicas have the demand. Lemons are in light supply and sell briskly in a small way. Bananas are quiet. Large quantities of Ontario grapes are being received, prices are easy, but rather higher than usual. Malagas have but fair sale while the others are on the market. Cape Cod cranberries are easy in price, but the native stock is scarce and brings about the same price as the imported. Quinces and sweet potatoes have a limited sale.

**DRIED FRUITS**—Dealers had still another surprise this week in regard to Californian fruit when word was received that the rebate to Canadian buyers had been withdrawn, except in regard to seeded stock. There are practically no Californians to come

here. As far as St. John is concerned, there has been one car seeded sold and, we think, nothing else. Both Denia and Malaga fruit are higher, so that the raisin market is a firm one. Currants are in light supply. Reports from Greece show a rather easier feeling. Figs are to hand. The quality is good. Prices are high. Dates and prunes are scarce. In evaporated apples, while the news from the West, in most cases, points to higher figures, sales have been made here as low as any time this fall. Dried apples are scarce. In peanuts, prices on new goods have been received, and are much lower than the old have been for some time. Onions are firm, and moving freely.

**DAIRY PRODUCE**—Eggs are scarce and rather higher prices rule. There is a good demand, and the tendency is upward. In butter, stock is slow in coming forward, holders in the country looking for higher figures. The market works up slowly, but for really good stock there is an improvement in price. Cheese is firm, but a light business is reported.

**SUGAR**—The feeling is, if anything, rather easier. The stock of American, particularly in yellows, is, perhaps, larger than ever before, and, while it is all supposed to be the same grade, or largely so, there is quite a range in color. There is good steady demand.

**MOLASSES**—In foreign goods stocks are very light and prices tend upward. No holders of New Orleans molasses have more than a very light stock, and higher prices in this line are looked for. The market has not been as bare at this season in many years. Syrups begin to have some attention, but sale here is very limited.

**FISH**—Stocks are still light. While there have been fair receipts of pickled herring, they came on a bare market, and prices show no change. There is an active demand. There are no herring offering except bay, and prices are much higher than usual at this season. In dry cod, full figures rule. Pollock are high with fair sale. Smoked are bringing fair prices. New fish are more freely received. Pickled shad have but a limited sale. In finnan haddies the cooler weather brings a brisk business at full figures. Kippered herring move more freely. Boneless fish are firm. Bloaters are rather quiet. We quote: Large and medium dry cod, \$3.85 to \$4; small, \$2.50 to \$2.75; pickled shad, \$4.50 to \$5, as to quality; haddies, 4½c. per lb.; smoked herring, 6 to 9c.; halibut, 12 to 13c. per lb.; fresh haddock and cod, 2c.; boneless fish, 4 to 5c.; pollock, \$2.10 to \$2.25 per 100; pickled herring, \$1.90 to \$2 per half bbl.; bloaters, 60c.

**PROVISIONS**—All lines, but particularly

barreled beef, are higher. There is a good general demand. Smoked meats and lard follow the heavier lines. Lard shows quite a change in price.

**FLOUR, FEED AND MEAL**—Flour, contrary to the previous ideas of many, is rather higher. Millers report very large sales. Shipments are slow coming forward, as it is difficult to get cars. Oatmeal and oats are somewhat firmer. Feed is still scarce and high. Cornmeal shows no change. Sales are large. Beans have again advanced, and now show 50 per cent. higher prices than two months ago. Our dealers were not largely stocked before the rise. Hay is still low, but the war is expected to effect prices and tendency is already upward. We quote as follows: Manitoba flour, \$4.50 to \$4.70; best Ontario, \$3.85 to \$4.00; medium, \$3.60 to \$3.75; oatmeal, \$3.80 to \$4.00; cornmeal, \$2.20 to \$2.25; middlings, \$21 to \$22; oats, 41 to 43c.; hand-picked beans, \$1.25 to \$1.35; prime, \$1.15 to \$1.25; yellow-eye beans, \$1.90 to \$2; split peas, \$4.10 to \$4.15; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.15; hay, \$7 to \$7.50; timothy seed, American, \$1.50.

#### ST. JOHN NOTES.

Mr. Alex. Jardine, President of The Pure Gold Manufacturing Co. is expected here this week. He is now in Prince Edward Island.

Owing to an American syndicate having bought the Canadian condensed milk factories, higher prices are looked for in the near future.

Puddington & Merritt are always to the front. They are offering in both cream cheese, and package mince meat, the new "Rosemary" brand.

T. Collins & Co. have been fortunate in receiving a shipment of West Indian molasses from an outside point and their customers have the benefit.

Robt. Jardine representing E. L. Clark, Montreal, has placed quite a quantity of "Crown" brand pressed hops with the trade here. These are new goods on this market.

J. Hunter White, representing J. K. Ormsby & Co., received a telegram this week saying that the Californian Raisin Association had withdrawn rebate on all lines exported except seeded.

The change in the time of having Thanksgiving Day was appreciated throughout this Province. The day proved to be one of the finest during the fall, being as warm as summer. The only lack was the turkey.

Wm. White, representing Lawry & Co., is having splendid success in putting several new lines on this market, including canned meats. These are put up very attractively. Thos. Gorman has a shipment of the corned beef to hand.



## THERE IS ONLY ONE

perfect washing compound made which is absolutely for washing clothes without any rubbing whatever or the slightest injury to them, and that is **EZE**—it is pronounced "easy," and is most appropriately named, as it is easy in every particular.

The best evidence of its selling qualities is in the repeat orders we have received from the very best grocers.

Send us your name, we will mail you a sample package, you can then try it yourself and prove our statements to your own satisfaction.

### EZE MANUFACTURING CO.,

46 Front St. East, TORONTO.

Retails in  
5 and 10 cent packages.

#### MANITOBA MARKETS.

WINNIPEG, October 23, 1899.

**T**HERE has been nothing specially new during the week. Thanksgiving Day passed off very quietly. The weather was ideally perfect, but, coming so early in the season, very few could afford to take a holiday. All the building trades and many others worked all day. The general absence of real holiday-making, of course, reduced the purchases from retail houses, and, so far as turkeys were concerned, the supply was by no means equal to even the limited demand made upon it.

**WHEAT**—The market is much weaker than last week, owing to the fall in outside markets. At almost all country points the market is now strictly on an export basis. The deliveries throughout the week have been very light, owing principally to the very bad roads and also to the fact that the elevators are full at many points. The service of cars still continues wholly inadequate to the moving of the crop. Markets closed at 1 o'clock on Saturday, as follows: Fort William—Spot wheat, 68c.; 1st half of November deliveries, 67½c. Country points—15c. rate of freight, 54c. for No. 1 hard, 51c. for No. 2 hard and 46c. for No. 3 hard; 16 and 17c. rate of freight, 53c. for No. 1 hard, 50c. for No. 2 hard and 45c. for No. 3 hard. 20 and 21c. rate of freight, 51c. for No. 1 hard, 48c. for No. 2 hard and 43c. for No. 3 hard.

**FLOUR**—This market is very active, and some of the milling companies are already oversold. There has been a sharp advance during the week of 10c. on some lines of flour and 5c. on others. Patent is now \$1.90; Glenora and strong bakers', \$1.70; Midora and Manitoba, \$1.50; XXXX, \$1.25; Imperial, \$1.15. The mills are in several instances oversold.

**CEREALS**—Owing to bad roads delaying delivery of oats, rolled oats have advanced to \$1.80 per sack of 80 lb. This is expected to be only a temporary advance until such time as a supply of oats can come in.

Beans have again advanced sharply and are quoted at \$1.65 to \$1.70. Flax is selling well at \$1 to \$1.05 per bushel.

**FEED**—Bran is in very active demand at \$10 per ton, and shorts at \$14.

**CURED MEATS**—The fall of last week in hams continues; in fact, prices in all lines of cured meats have remained unchanged throughout the entire week.

**BUTTER**—There is not much change in this commodity. Each week sees the closing of factories, and the present make is very small; 22c. for creamery is still quoted and paid in spite of the lower Montreal market. Dairy butter is in limited supply. September dairy is worth 17c., while summer-made ranges from 11 to 14c.

**EGGS**—The supply is short, and dealers are paying from 17 to 18c. for fresh gathered, subject to candling. Large quantities are being shipped from Ontario to Coast branches of Winnipeg houses, but so far only one car of Ontario eggs has been sold here.

**CHEESE**—A few factories are open and making a limited amount, but the cheese season is practically over; 12c. at the factories is being paid for the late make, but owing to the drop in the Montreal market trade is very dull.

**GREEN FRUITS**—New lemons are offering freely. Quotations are \$5.25 to \$5.50. New Mexican oranges are quoted to arrive next week. The chief activity centres around winter apples and Ontario grapes. Of grapes, the receipts have been larger than was anticipated, and this market is now liberally supplied with Concords and Niagaras at 28 to 30c. per basket and Rogers at 35c. Malaga grapes are quoted to arrive Wednesday, and will sell at \$7.50 per barrel. Large shipments of Spanish onions are in, and sell at \$1.25 per crate. Winter apples are arriving in enormous quantities, and are selling at from \$3.50 to \$3.65 per barrel, according to quality and variety. An exceptionally large trade is being done in winter apples this season.

**GROCERIES**—Business in all lines is good and collections fairly satisfactory. Some slight changes in prices have occurred.

**DRIED FRUITS**—Raisins are very firm and the advance of 2s. per cwt. in the primary market will affect prices here to the extent of about ½c. per lb. The advance in Californians on the Coast amounting practically to 2c. per lb. will greatly reduce the consumption here. No direct shipments have as yet been received and Valencias are still quoted at \$1.90 to \$2.00 per box. Currants, which have been too low in this market for some time, have now advanced to figures in accord with outside markets, and are quoted at 5¼ to 6c. Californian evaporated fruits are very firm. There has been no further advance during the week, but on the other hand there is no hint of decline. Last week's figures are quoted in all lines.

**COFFEE**—Green Rios are firmer and slightly higher, although there seems little, if anything, to justify this advance.

**FISH**—All lines of cured fish are now well represented with the exception of haddies, which arrive in limited numbers by express, and will continue to do so until the weather is colder.

**WOODENWARE**—Has advanced 10 per cent. all around, and new lists will be out next week.

#### NEW STORES STARTING.

W. G. Ross is opening a general store in Edna, N.W.T.

James G. Rayner is opening a grocery store in Hamilton.

W. S. Herron has started a grocery store in Haileybury, Ont.

George C. Cook is commencing as commission dealer in fruits and produce in Halifax.

W. A. Broddy, general merchant, Uxbridge, Ont., is opening a branch in Sunderland, Ont.

Christina Patton and Henry F. Langton have registered as proprietors of The B.C. Cold Storage and Ice Works, Victoria.

## Keep on the Right Side!

The grocer who keeps on the right side of the cook may be pretty sure that the cook will say a good word for his business.

It is not so much the price as the *quality* of an article that helps to build up business. A few cents worth of an inferior Flavoring Extract will easily spoil a dollar's worth of cake—*beware of a woman's tongue when this happens!* You can't stop a woman from talking.

### *Jonas'* *Flavoring Extracts*

have been proven absolutely pure by the strongest test that science knows. Their largely increased sales from year to year prove their great strength and delicate richness. They are as true as steel to each different flavor of the fruit, flower or spice which they so faithfully represent. A grocer will keep on the right side of *all* women (as well as the cook) if he sells *Jonas' Flavoring Extracts*.

*Henri Jonas & Co.,*  
*Montreal.*



Our Goods are Refined in

# Crystal Spring Water . . .

and are unequalled for PURITY  
and WHITENESS.

WE INVITE  
COMPARISON

The **Brantford Starch Co., Limited**

BRANTFORD, ONT.

COFFEE						PETROLEUM								
	Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.		Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.		Montreal, Quebec.	Toronto.	St. John, Halifax.	Manitoba and B.C.
Green—														
Mocha	24	23	28	25	30	Canadian	12	15½	16	16¾				
Old Government Java	27	22	30	25	30	Sarnia water white	12	13	16½	17	17¾			
Rio	10	7½	12	12	13	Carbon safety	17	17	18	19	19¾			
Santos		8	12			American water white	17	17½	18	19	19¾			
Plantation Ceylon	29	26	30	29	31	Pratt's Astral	18	19						
Porto Rico		22	25	24	28									
Gautemala		22	25	24	26									
Jamaica		18	15	20	18									
Maracaibo		18	13	13	15									
NUTS						TEAS								
Brazil	12	13	12½	13	12	12½	60	12	60	11	40			
Valencia shelled almonds	28	30	28	30			17	40	18	50	15	40		
Tarragona almonds	12	15	12	14	11	12								
Peanuts (roasted)	6½	9½	9	10	9	10	Indian—Darjeelings	35	55	35	55	30	50	
" (green)	5½	8	7	9			Assam Pekoes	20	40	20	40	18	40	
Cocoanuts, per sack	3 00		3 75	3 50	4 00		Pekoe Souchong	18	25	18	25	17	24	
" per doz.			60	60	70		Ceylon—Broken Pekoes	35	42	35	42	34	40	
Grenoble walnuts	12	12	13	12	13		Pekoes	20	30	20	30	20	30	
Marbot walnuts			9	9	10		Pekoe Souchong	17½	40	17	35	17	35	
Bordeaux walnuts			9	9	10		China Greens—							
Sicily filberts		7¾	8½	9	8	10	Gunpowder—Cases, extra first	42	50	42	50			
Naples filberts	10	11	10	11	10	11	Half-chests, ordinary firsts	22	28	22	28			
Pecans	10	11	10	11	11	12	Young Hyson—Cases, sifted							
Shelled Walnuts		25	25	28			extra firsts	42	50	42	50			
							Cases, small leaf, firsts	35	40	35	40			
RICE, SAGO, TAPIOCA, MACARONI						WOODENWARE								
Rice—Standard B.	3 25	3 35	3¾	3¾	3 25	3 40	Palls, No. 1, 2-hoop			1 55		1 55		
Patna, per lb.			4¾	5	5	6	" " 2-hoop			1 70		1 70		
Japan			5½	6	5	6	" " half grained			1 40		1 40		
Imperial Seeta			4¾	5½	4	6	" " quarter, jam			90		90		1 08
Extra Burmah			4¾	4¾	4	5	" " candy, and covers			2 25	2 65	2 25	2 65	
Java, extra			6	6½	6	7	Tubs, No. 0			8 50		8 50		
Sago	3¾	4½	4	4¾	5	6	" " 1			7 00		7 00		
Tapioca	3¾	4½	4¾	5	5	6	" " 2			6 00		6 00		
Macaroni, dom'ic, per lb., bulk				7½			" " 3			5 00		5 00		
" imp'd, 1-lb. pkg., French			9	10										
" " " " Italian			11	12½										
SODA						SPICES								
Bi-carb, standard, 100-lb. keg	2 25	2 50	1 85	2 25	1 85	2 00	Pepper, black, ground, in kegs,							
Sal soda, per bbl.	70	75	70	80	85	90	palls, boxes	13	15	12	14	14	15	
Sal Soda, per keg	95	1 00	95	1 00	95	1 00	" " in 5-lb. cans	14	17	14	15	15	16	
Granulated Sal Soda, per lb.				1			" " whole	11	12	11	13	12	13	
							Pepper, white, ground, in kegs,							
							palls, boxes	20	23	18	24	24	26	
							" " 5-lb. cans	20	23	20	26	20	22	
							" " whole	19	25	19	25	20	22	
							Ginger, Jamaica	19	25	18	25	20	25	
							Cloves, whole	12	30	14	35	18	20	
							Pure mixed spice	25	30	25	30	25	30	
							Cassia	20	40	20	40	16	20	
							Cream tartar, French		25	24	25	20	22	
							" " best		28	25	30	25	30	
							Allspice	18	17	18	16	16	18	





**DON'T MAKE NOVEMBER CHEESE.**

**T**HE following is a copy of a circular which the Montreal Butter and Cheese Association have decided to send to the cheese manufacturers throughout Canada advising the discontinuance of the manufacture of cheese at the end of October :

In previous years, the Montreal Butter and Cheese Association have issued circulars to the dairymen of Canada strongly advising them, in their own interests, as well as of the cheese trade generally, to discontinue the manufacture of fodder cheese, knowing that the manufacture of this cheese tended to lower in a serious manner the price, as well as the high standard, of the Canadian product in the British markets. The result of factorymen following the advice then given has unquestionably proved beneficial, and resulted in factorymen obtaining better prices for their fall make.

The association again desire to call the attention of the Canadian cheese manufacturers to the desirability of discontinuing the manufacture of cheese at the end of October. Should any large quantity of November and December cheese be made it would react in an equally unfavorable manner on the market, as that produced by the manufacturers of April or fodder cheese. The members of the association believe that it is strongly to the interest of the producers to only make cheese during these months most suitable to the production of the highest grade, and have no doubt that the net returns will be larger, and the character of our goods stand higher, if the advice of the association is followed in this matter, and are confident that the factorymen will thereby obtain much higher prices for their product next season if this recommendation is adopted.

The association notes with pleasure the large increase in the exports of butter, the result of improvement in quality and means of transportation, and would urge our factorymen wherever practicable to make creamery butter during November, and the balance of the season, packing it into boxes, which is now the favorite package for export, or in tubs if intended for local use. There is also a fair demand for 70-lb. tubs for export.

**FUNCTION OF THE "AD."**

The true function of an advertisement is not to attract attention, although it should do that. It is not to display the writer's ready knowledge of English, though it should be bright, interesting and well written. The true function of an ad. is to sell goods, and to this end it must be sensible and sincere.

Many who can put arguments intelligently and forcibly to customers in talking with them, are all at sea when it comes to writing an advertisement. A desire to be funny throws him out of his course, and he makes statements at utter variance with each other.

The following advice from The Mississippi Valley Lumberman is just as applicable to any other line of business as to lumber :

"It is not difficult to make an ad. attract attention—a catchy cut will do that. The thing about an ad. which takes thought and study is that subtle quality which convinces

men that they are buying lumber at the wrong place, unless they are buying it from the advertiser. This is the thought you should have in mind when you write an ad. \* \* \* The kind of ad. which convinces people is straightforward, strong, nervy, pithy, pointed argument, driven home with sledgehammer blows. There is an everlasting difference between the ad. with life and strength in it, and the ad. which merely attracts attention. The one has snap and vigor, is forceful and logical. The other has a few fancy phrases, which catch the eye for a moment, cause a smile, perhaps, and are forgotten."

**TO PRESERVE LAMP CHIMNEYS.**

To prevent lamp chimneys from cracking, the following plan is recommended by a contemporary : "Place the lamp chimney in a pot filled with cold water and add a little cooking salt ; allow it to boil well, then cool slowly. Chimneys become very durable by this process, which may be extended to crockery, stoneware, porcelain, china, etc. The process is simply one of annealing, and the slower the process, especially of cooling, the more effectual will be the work. If the glass chimney of a lamp be cut with a diamond on the convex side it will never crack, as the incision affords room for the expansion afforded by the heat."

**TESTED HIS PROFANITY.**

He was a most obliging grocer in the suburbs—always ready with a bright smile, always eager to confer favors on his customers. He would smile, wash his hands in invisible water, and say : "And what's for you, madam?" in such a tone as evoked the envy of all rivals.

In came a little, lisping girl, carrying a huge ex-corned-beef tin. The grocer smiled as ever ; he was too broad-minded to make distinctions for age.

"And what's for you, dear?" he asked.

"Pleathe, thir, a pound of tweacle, pleathe."

"Certainly, dear."

Then he weighed the tin. It was a work of difficulty, for it was cumbrous of shape and awkward to weigh. The grocer's temper was tried, in spite of his normal equanimity, and somewhat hastily he filled the tin with syrup.

"Now," he said, "there's a good pound—over-weight, dear. Where's the three-pence?"

"Pleathe, sir, it's in the tin!"

The Farmers' Cooperative Packing Co., of Brantford, Ont., Limited, has been incorporated.

**TRADE CHAT.**

**S**MITH & JEFFRIES, grocers, Thomas Craig, general merchant, and C. E. Dauphin, fruit dealer, etc., were among the merchants whose places of business were destroyed by fire last week in Ridgetown, Ont.

The Perth Creamery Co., who are starting a creamery near Perth, Ont., expect to be ready for butter-making next week.

George Powis, cigar dealer, Vancouver, B.C., has fitted up a handsome new cigar store on Cordova street, Vancouver, B.C.

Ten tons of turkeys were shipped from London, Ont., last week to meet the thanksgiving demand for that bird in Vancouver.

The activity of railway construction is making business at Fort Frances, Ont., excellent. A busy winter trade is looked for.

**FARMERS IN BRITISH COLUMBIA.**

The increasing importance of the agricultural interests of this country and especially of the lower mainland and Fraser valley have frequently been referred to, but it is not very often that it is noticed how valuable a factor they are becoming in the circulation of money in the Province. It goes without saying that every farmer spends his money within the Province where he lives. Consequently, should there be much money spent by farmers the addition to local cash circulation would be at once noticeable. This year the farmers and ranchers not only of the Fraser valley and lower mainland, but on the island and in the upper country valleys, are receiving more dollars than ever before. Cattle are higher than the highest record of other years. There has been a wonderful increase in dairy produce ; and in fruit and vegetables the Province is now practically supplying the large and increasing home consumption with home products. The oats, wheat and hay, of which large crops are grown, are commanding good cash prices. As a gentleman who has just returned from the country remarked at the board of trade on Tuesday evening : "The farmers are revelling in dollars this year. They have Klondike at home."—Province, Vancouver.

**PERSONAL MENTION.**

Mr. J. F. Eby, of The Eby, Blain Co., Limited, Toronto, is in Montreal.

Mr. T. O. Leonard, of Detroit, representing Kingsford's Oswego starch, was in Toronto on Tuesday on his usual business tour.

Mr. J. P. Magill, who is representing The Mecredy Manufacturing Syndicate, Limited, of Stratford, Ont., called on THE CANADIAN GROCER in Montreal last week. Mr. Magill is calling on the wholesale trade in regard to "Ovo," the prepared egg food.



# EDDY'S

House, Horse, Scrub <sup>AND</sup> Stove

# BRUSHES

are distinguished for their **LASTING** qualities—due to the manner of their construction and the excellent quality of the materials used in their manufacture.

They are, without doubt, the **very BEST** on the market.

**DEALERS!** Are you fully stocked with Brushes of our make? if not, write for samples and prices to

## The E. B. EDDY CO., Limited

**HULL.**

**MONTREAL.**

**TORONTO.**

Quebec,  
Halifax,

Hamilton,  
Winnipeg,

Kingston,  
Victoria,

London,  
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### A WINNIPEG WAREHOUSE.

THE illustration shown herewith is the new warehouse of E. Nicholson, commission merchant and manufacturers' agent, Winnipeg. This handsome structure, now in course of construction, forms one of the many fine buildings which are being erected in Winnipeg this year. The new warehouse is located on Bannatyne street east. The site is a particularly valuable one for a warehouse of this nature, owing to the excellent shipping facilities here obtained. The transfer track, which connects with all the railway lines reaching the city, runs past the rear door of the building, affording convenient facilities for unloading or loading direct from cars, to or from the warehouse. Facilities for unloading or loading two cars at the same time will be arranged for at the new warehouse. In a business like Mr. Nicholson's, where considerable quantities of heavy commodities are handled, such excellent shipping



Nicholson's Warehouse, Winnipeg.

facilities will prove a matter of great value and convenience.

The size of the building is 66 feet frontage by 72 feet deep, height three storeys and basement, giving in all four large floors. The material used is stone and brick, and the building will be substantial and modern, containing electric hoist and all up-to-date conveniences.

Mr. Nicholson, who will occupy this building about November 15, is quite an old-timer in Winnipeg, and he has long been known among the merchants of the city as an enterprising and pushing business man. His long experience here has furthermore been connected entirely with the same business, and he may be said to have grown

up with the commission trade of the city. He came here in 1882, accepting a position with Henderson & Bull, commission merchants. When this firm was dissolved, the business being continued by W. F. Henderson & Co., Mr. Nicholson remained with the new firm. On the death of Mr. Henderson, in 1896, he succeeded to the entire business, since which date he has carried it on with energy and marked success. His attention is given mainly to grocery lines, including dried fruits, canned goods, cured and canned meats, cereal products, etc. He also represents The Canada Jute Co., manufacturers of bags of all kinds. The fine new warehouse which he will shortly occupy will enable him to handle this growing trade to better advantage than ever before.

### GROCCERS IN BRIDGEWATER, N. S.

Bridgewater, N. S., is rapidly rebuilding since the fire, which took place the early part of this year, burning the whole business

### THE RETIRING MERCHANT.

THIS is a thoroughly brazen age, all classes of society seemingly craving for notoriety and a chance to thrust their personal history and portrait upon the public, through the medium of the newspaper or the magazine. Some simple souls, remarks New York Merchants' Review, despairing of a better opportunity, are content to get their share of fame (?) as the subjects of experiments with patent medicines, but is the vanity of these beneficiaries of the miraculous cures of the quack doctors less ridiculous than the love of notoriety of society queens and would-be queens? Some of the latter seemingly never tire of seeing their features reproduced in so-called "galaxies of beauty," the beauty being often extremely difficult to discover, but second and third-rate politicians are fully as vain as the favorites of society, and have much less excuse.

There is one class of people, however, and not a small one either, which persists in shrinking from public notice as much as possible, notwithstanding that publicity to them spells "dollars." We refer, of course, to the modest retail grocers and country storekeepers, who almost blush at the sight of their own names in the newspapers, and who would pretty near have a fit if their portraits appeared in the same place.

"This is magnificent, but it is not war." Modesty of that sort is a real detriment to the business man, and the sooner he shakes himself loose from it, the better for his chances of making money.

We would recommend every ambitious retailer to procure two sets of cuts or illustrations—one set showing his own portrait and the other set showing a view of his place of business. The local papers should each be furnished with a brace of these cuts, and on every occasion when they could be used with advantage the dealer should give a strong hint to that effect to the local journals.

Occasions when a personal "notice" is proper are continually occurring, and if to the letter-press the portrait be appended, the advertisement will be made much more effective.

Put thy modesty by, oh dealer; divest thyself of the habit of seclusion, and step forth into the full glare of publicity. It's a good cause—the future of thy business—and the rewards will well repay thy early blushes.

### THE ONE-PRICE WAY.

The records of the two-pricers and hundred-percenters are written on the tombstones of thousands of mercantile graves—a fatal error. This is a new age—a new era of retailing. The buying public is educated up to the one-price basis. They like it. It's a success.—Prosperity.

section. The main street, running along the river, will only be built on the upper side. This will give the town a much cleaner appearance to one coming in by the train. Before, the first sight one met was the backs of the stores and buildings, Bridgewater being a pretty town on the banks of the La Have river.

Mr. J. W. Hebb has got into his new fine large grocery store, which contains a complete stock of high-class goods. The goods are well displayed and give the store a pretty effect.

Freeman Bros'. new grocery store will be completed very shortly. It will be a fine large one and suitable for the growing business. The ceiling is of panelled wood.

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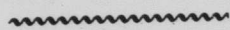
# The Canadian Contingent

now about to depart for South Africa is including in its stores some thousands of pounds of



# Ceylon and Indian TEAS

This is because these Teas are found to be purer, cleaner, more healthful and invigorating than those grown in any other country.



It pays the grocer to handle goods such as these.

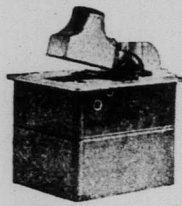
They advertise themselves.

One sale makes another, and that makes a new customer.



**BAIRD TIME STAMPS.**

The Baird Chronograph is recommended to your use as an absolutely reliable time stamp.



Ball Bearing, Automatic Ribbon, Portable, Quick in operation, and always in Working Order. It is the best machine on the market for keeping track of the time of receipt of mail and telegrams, filling of orders, etc. By means of a simple attachment the machine can be used in the factory or work-room for timing employees, and job tickets.

In use by Reid, Murdock & Co., the leading Wholesale Grocery House of Chicago, and representative business houses everywhere. For illustrated circular, price list and further information, address,

**BAIRD-CHANDLER MFG. CO.**

118 South Clinton St. Chicago, Ill.

**Tea-Blending**

— AS —

**A Fine Art.**

"It pays to have your own blends of teas."

A book of 104 pages, bearing the above title, has been issued by JOSEPH M. WALSH, America's greatest tea expert. All about tea, its history and mystery. Contains formulas for over 60 different blends, and full information on how to test, buy, and sell teas of all varieties and grades. Sent to any address, postpaid, on receipt of price, \$1.00.

**S. W. CARSON,**

45 Hillside Ave., VICTORIA, B.C.

Agent for Canada.

**Most  
Excellent  
Coffee**

A pure, high-grade berry at a popular price.

**Trial Order Solicited.**

**CANADIAN PRODUCTS WANTED.**

THE following are among the inquiries relating to the Canadian trade lately received at the High Commissioner's London office:

An important firm of salesmen and Government contractors ask for the names of reliable shippers of timothy and mixture hay for delivery over the next three to six months.

Inquiry has come to hand from a Swansea house who desire to import cheese and butter direct. They point out incidentally the desirability of cheese being marked with correct date of make.

A Bradford firm are wanting to import direct from Canada cattle hides and other animal products, and request to be placed in communication with suitable firms.

White birch caps for mucilage bottles and brush handles for same, with rattle-shell'ac finish, are required in considerable quantities by a firm in London, who wish to correspond with a Canadian house manufacturing turnery which can supply demand promptly.

An inquiry has been received from Ireland for the names of a few shippers of Canadian barley.

The Antwerp agent of the Canadian Government has been requested by a Belgian house to furnish the names of some exporters of eggs from the Dominion.

THE CANADIAN GROCER will be pleased to forward to destination information that any of its readers can supply regarding the above.

Inquiry has again been received from Ireland for the names of a few good shippers of barley from Canada.

A firm of agents have requested to be placed in communication with a Canadian wall paper manufacturer who may desire to be reperiented in England.

The names of manufacturers of calcium carbide in Canada are again asked for.

A Midland firm inquire for the names of Canadian exporters of maize oil.

Exporters of doors, sashes, mouldings, etc., have been inquired for.

**A BUSINESS DIRECTORY.**

John Lovell & Son have just issued their "Classified Business Directory of Montreal for 1899 - 1900." It is complete and is handily arranged, and, containing as it does, much valuable miscellaneous information, it should meet with the approval of business men. The price is \$1.50. The directory has met with such success heretofore that the publishers have decided to issue it yearly.

**Empire  
Smoking  
Tobacco**

Ask your wholesaler for a sample caddy of

**EMPIRE**

at

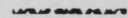
**36 cents.**

5, 10 and 15 cent Plugs

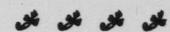
**Big Plugs**

FOR

**Little Money**



Empire is a fine, cool smoke, and is sure to please. It is the largest, cheapest and best in Canada.



Made by the

**EMPIRE  
TOBACCO  
CO., Limited**

**Granby, Que.**

# What Better Investment was Ever Offered You?

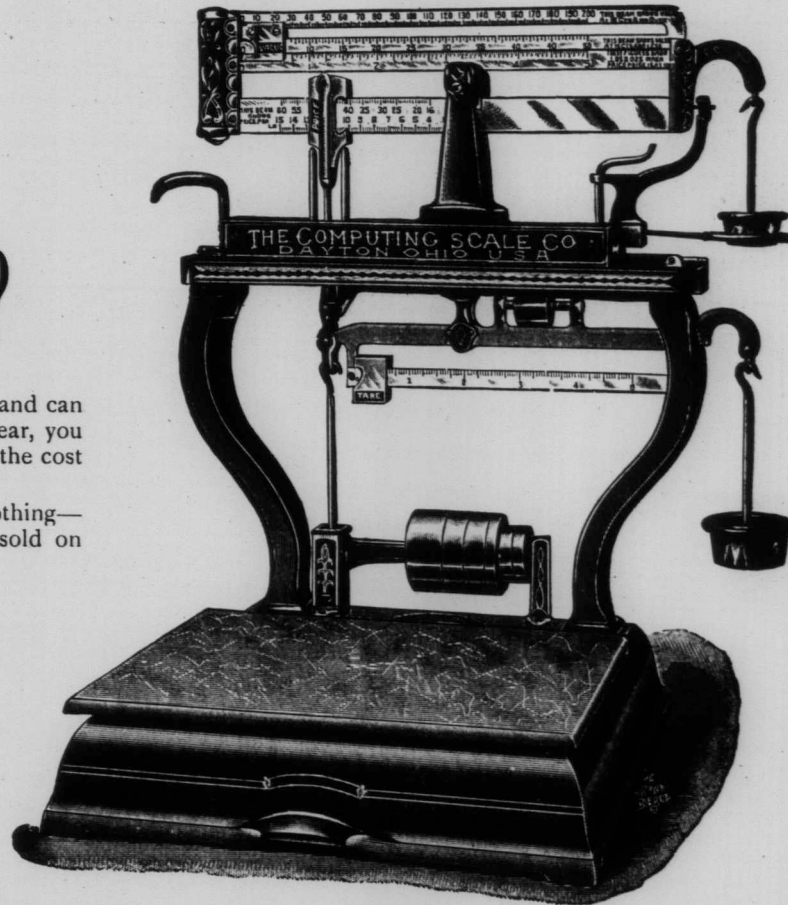
If you have 50 weighings each day, and can save 1/2 cent on each weighing for one year, you actually save \$78.00 or \$3.00 more than the cost of our finest scale.

We assert that our scales cost you nothing—they pay for themselves. Our scales are sold on easy monthly payments.

DROP US A POSTAL.

## THE COMPUTING SCALE CO. DAYTON, OHIO., U.S.A.

or MONEY-WEIGHT SCALE CO., 47 State Street, Chicago, Ill.; MONEY-WEIGHT SCALE CO., 142 Chambers St., New York, N.Y., Sole Distributors; James A. Hossack, Dist. Agt., 1662 Notre Dame St., Montreal, Que.; L. A. Davidson, Dist. Agt., 104 King St., W., Toronto, Ont.



## Current Market Quotations for Proprietary Articles

Oct. 26, 1899.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.	
PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	95
4 oz. cans, 4 and 6 doz. in case	140
6 oz. cans, 2 and 4 doz. in case	180
8 oz. cans, 2 and 4 doz. in case	270
12 oz. cans, 2 and 4 doz. in case	360
16 oz. cans, 2 and 4 doz. in case	900
2 1/2 lb. cans, 1 and 2 doz. in case	1440
4 lb. cans, 1 doz. in case	1800
5 lb. cans, 1 doz. in case	2400
6 lb. cans, 1 doz. in case	2100
8 lb. cans, 1 doz. in case	80
10 lb. cans, 1 doz. in case	70
12 lb. cans, 1 doz. in case	45
15 lb. cans, 1 doz. in case	300
16 oz. tins, 3 doz. in case	240
8 oz. tins, 4 doz. in case	110
4 oz. tins, 8 doz. in case	1400
3 oz. tins, 12 doz. in case	240
2 oz. tins, 18 doz. in case	125
1 1/2 oz. tins, 24 doz. in case	075

THE F. F. DALLEY CO.	
Sliver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 25
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55
1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15

English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25
JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
3/4 " 4 " " "	75
1 " 3 " " "	1 25
1 1/2 " 2 " " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	\$ 75
1/2 " 3 " " "	1 20
3/4 " 2 " " "	2 00
1 " 1 1/2 " " "	6 50
1 1/2 " 1 " " "	10 00
2 " 1/2 " " "	16
3 " 1 " " "	16

WHITE SWAN BAKING POWDER.	
1/4 lb. tins, 3 doz. in case	0 80
1/2 " 2 " " "	1 20
3/4 " 1 1/2 " " "	2 00
1 " 1 " " "	9 00

CANADA MFG. CO.	
Queen Baking Powder, 1/2 lb. tins	1 20
1-lb. tins	2 15
OCEAN WAVE BAKING POWDER.	
No. 10, 5-ounce Cans, round or square, 4 doz. in case	\$0 75
1/2-lb. Cans, round only 3 doz. in case	1 20
14-oz. Cans, round only 2 doz. in case	1 80
16-oz. Cans, round only 2 doz. in case	2 00
3-lb. Cans, round only, 1/2 and 1 doz. cases	5 75
5-lb. Cans, round only, 1/2 and 1 doz. cases	9 00

BLACKING.	
P. G. FRENCH BLACKING	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/2 " "	4 50
" 8, 3/4 " "	7 25
" 10, 1 " "	8 25
" 10, Jet Enamel	8 25

CARR & SONS.	
No. 2—1/4 gross boxes	2 70
No. 4—1/4 gross boxes	5 75
No. 5—1/4 gross boxes	8 00

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 80
No. 3 " " "	4 50

No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " "	9 00
Yucan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.	
Stove Polish—	
Quickshine	per gross
Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80

Patent Stove Polish—	
Sunlight Lead Bar 6's	per gross
Packed in 1/2 gross cases	\$2 25
Sunlight Liquid, 1/2 gross cases	10 80
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/2 gross cases	
6-oz. bottles	12 00

Alpha Metal Polish No. 2	9 00
Shoe Dressing— in 1/4 gross cases.	
French Oil in 3-doz. cases	22 00
Reliable Shoe Dressing	9 00
Ecliptic Combination tan	12 00
Moody's Ox Blood	12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50

Shoe Blacking— in 1/4 gross cases.	
Reliable French Blacking, No. 5	9 00
No. 2	4 50



BIRD SEEDS	
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	0 03

BLUE.	
KEEN'S OXFORD.	
Per lb	per lb
In 10 box lots or case	0 17
Reckitt's Square Blue, 12-lb. box	0 16
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.	
Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	

CORN BROOMS	
BOECKH BROS & COMPANY doz. net	
Bamboo Handles, A, 4 strings	3 25
" " B, 4 strings	3 05
" " C, 3 strings	2 90
" " D, 3 strings	2 70
" " E, 3 strings	2 45
" " F, 3 strings	2 15
" " G, 3 strings	1 70

CHEWING GUM.	
ADAMS & SONS CO. per box	
Tutti Frutti 36 5c. bars	\$1 20
" (in cream pitcher) 36 5c. bars	1 20
" (in sugar bowl) 36 5c. bars	1 25
" (in glass jar) 115 5c. pkgs.	3 75
Pepsin Tutti Frutti (in glass jar) 115 5c. packages	3 75
Pepsin Tutti Frutti, 23 5c. packages	0 75
Round Pepsin, 30 5c. packages	1 00
Cash Register, 390 5c. bars and pkgs.	15 00
Cash Box, 160 5c. bars	6 00

# Benson's Prepared Corn

There is no adulteration in Benson's Prepared Corn—there is no need to adulterate because it has sold entirely on its merits as an absolutely pure Prepared Corn for over forty years. The delicacy of its flavor is almost proverbial.

Comparisons are made with Benson's Prepared Corn as the standard—you hear this everywhere—"It's just as good as Benson's." You know what "just as good" means—an endeavor to sell an inferior article for a lower price. Benson's Prepared Corn is the standard—forty years have proved it so beyond a question.

**Edwardsburg Starch Co., Limited**  
Cardinal, Ont.

Tutti Frutti Show Case, 180 5c. bars and packages	6 00
Variety Gum (with book in each box) 150 lc. pieces	1 00
Banner Gum (English or French wrappers) 115 lc. piece	0 75
Flirtation Gum (English or French wrappers) 115 lc. pieces	0 75
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 lc. pieces	0 90
Orange Sappota, 150 lc. pieces	0 75
Black Jack, 115 lc. pieces	0 75
Red Rose, 115 lc. pieces	0 75
Magic Trick, (English or French wrappers) 115 lc. pieces	0 75

**BISCUITS.**

PEEK, FREAN & CO.	
Metropolitan mixed	40 lb. tins 10c.
Florence Wafers	8 lb. tins 36c.
Venice Wafers	8 lb. tins 36c.
Florence Wafers	Small tins \$3.70 per doz

**CARR & CO., LIMITED.**

Frank Magor & Co., Agents.	
Cafe Noir	0 15
Ensign	0 12 1/2
Metropolitan mixed	0 09
Special price list of Fancy Tins for Xmas trade and other lines on application.	

**CHOCOLATES & COCOAS.**

Cocoa—	
Epps's	per lb.
Case of 14 lbs. each	0 35
Smaller quantities	0 37 1/2
CADBURY'S.	
Frank Magor & Co., Agents.	
Cocoa essence, 3 oz. packages	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40
Rock Chocolate, loose	0 40
" " 1-lb. tins	0 42 1/2
Nibs, 11-lb. tins	0 35
TODHUNTER, MITCHELL & CO.'S.	
Chocolate—	per lb.
French, 1/4's-6 and 12 lbs.	0 30
Caraccas, 1/4's-6 and 12 lbs.	0 35
Premium, 1/4's-6 and 12 lbs.	0 30
Sante, 1/4's-6 and 12 lbs.	0 26
Diamond, 1/4's-6 and 12 lbs.	0 22
Sticks, gross boxes, each	1 00
Cocoa—	
Homeopathic, 1/4's, 8 and 14 lbs.	0 30
Pearl	0 25
London Pearl	12 and 18 " 0 22
Rock	" " " 0 30
Bulk in boxes	0 18
Royal Cocoa Essence, pkgs., per doz.	40

FRY'S.	
Chocolate—	per lb.
Caraccas, 1/4's, 6-lb. boxes	0 42
Vanilla, 1/4's	0 42
"Gold Medal" Sweet, 1/4's, 6 lb. bxs.	0 29
Pure, unsweetened, 1/4's, 6 lb. bxs.	0 42
Fry's "Diamond," 1/4's, 14 lb. bxs.	0 24
Fry's "Monogram," 1/4's, 14 lb. bxs.	0 24
Cocoa—	
Concentrated, 1/4's, 1 doz. in box	2 40
" " 1 lbs.	4 50
" " 1 lbs.	8 25
Homeopathic, 1/4's, 14 lb. boxes	0 24
1/2 lbs. 12 lb. boxes	0 19

JOHN P. MOTT & CO.'S.

R. S. McIndoe Agent, Toronto.

Mott's Broma	per lb.	0 30
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4's)	0 32	
Mott's Breakfast Cocoa (in tins)	0 40	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caraccas Chocolate	0 40	
Mott's Diamond Chocolate	0 23	
Mott's French-Can. Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 38	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21 0 43	
Mott's Sweet Chocolate Liqueurs	0 19 0 30	

**COWAN COCOA AND CHOCOLATE CO.**

Hygienic Cocoa, 1/4 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 25
Royal Navy Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/4 lb. cake, per lb.	0 35

**COCOANUT.**

**STANDARD COCOANUT MILLS.**

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, 1/4 lbs.	29	
" " 1/2 lbs.	28	

**CHEESE.**



MacLaren's Imperial—	Per Doz
Large size jars	\$8 25
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

**COFFEE.**

JAMES TURNER & CO.	
Mecca	0 32
Damascus	0 28
Cairo	0 20
Sirdar	0 17
Old Dutch Rio	0 12 1/2
TODHUNTER, MITCHELL & CO.'S.	
Excelsior Blend	0 32
Jersey	0 29
Rajah	0 20
Old Government Java	0 28 0 30
Maracaibo	0 18 0 20
West India	0 16 0 18
Rio, choice	0 12

**CLOTHES PINS.**

BOECKH BROS. & CO.	
Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

**EXTRACTS.**

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Greig Mfg. Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2 1/2 " " " "	2 00
4 " " " "	3 00
8 " Bottle	6 00
4 " Glass Stop'r "	4 00
8 " " " "	6 00



**P. G. FLAVORING EXTRACTS**

8 oz. Glass Stopper bott.	\$6 00
4 oz. " " "	4 00
8 oz. Plain bottles	5 00
4 oz. " " "	3 00
2 1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 50
1 oz. " "	1 20
Per gallon	7 00
Per pound	1 00

**FOOD.**

ROBINSON'S BARLEY AND GROATS.	
Patent Barley, 1/2 lb. tins	per doz. 1 25
" " 1 lb. tins	2 25
" Groats, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	
Buckwheat, 2 1/2-lb. pkgs, 3 doz. case	1 20
Pancake, 2 lb. pkgs, 3 doz. case	1 20
Tea Biscuit, 2-lb. pkgs, 3 doz. case	1 20
Graham Flour, 2-lb. pkgs, 3 doz. case	1 20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20
CANADA MFG. CO.	
"Star" Self-Raising Flour, 3-lb. pkgs	1 30
" " 6-lb. "	2 60
Flexman " 3-lb. "	1 30
" " 6-lb. "	2 60

**GELATINES.**

COX'S.	
4's or quart size	1 10
8's or 2 quart size	2 20

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ST. JOHN Wh

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**E. T. STURDEE**  
 Mercantile Broker,  
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 ST JOHN, N.B. Etc., Etc.  
 Wholesale trade only.

**"Daisy Fruit"**

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 WASHING COMPOUNDS

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 Toronto, Ont.

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 118 King St. East, **TORONTO**  
 Agents for **HEINRICH FRANCK SOHNE & CO.**  
 German Chicory, Coffee, Extracts and Essences  
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per doz  
 \$2 00  
 0 75  
 1 25  
 0 90  
 1 50  
 2 00  
 3 00  
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 4 00  
 6 00  
 RACTS  
 ...\$6 00  
 ... 4 00  
 ... 5 00  
 ... 3 00  
 ... 2 00  
 ... 1 50  
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 ... 1 30  
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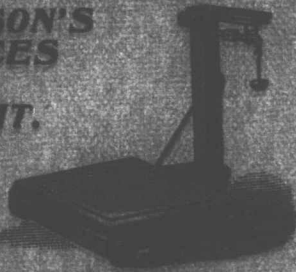
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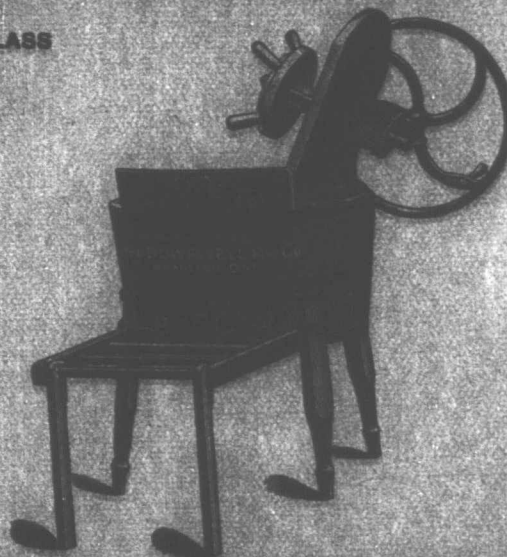
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