

VOL. XXXII.

NUMBER 34

RURALHOME

PETERBORO, ONT.

AUGUST 21

1913



IDEAL CONDITIONS FOR THE POULTRY DURING THESE WARM SUMMER DAYS

The Canadian Hen produces each year products to the value of \$50,000,000. Just think! Half as much as the great dairy industry! Surely she deserves more consideration than she generally gets. Take the matter of shade, for instance. Hens suffer from heat more than do men. In too many instances their only refuge from the sun tiled beats down on a bare, shadeless yard is the stiffling interior of a small coop. The small flock of Mr. R. T. Gillespie, Durham Co., Ont., seen herewith, have an ideal run. On most farms the orchard furnishes these ideal conditions.

DEVOTED TO

SETTER FARMING AND SANADIAN GOUNTRY LIFE

Time

is

Money

SPECIALLY with you busy dairymen of to-day. You can't afford to have your hired help waste their time and money skimming the milk with - capacity, slow speed, hard-to-turn, hardto-clean machine.

N OTE the illustration herewith of the

Link Blade



Note the heavy, compact construction and convenient height of supply-can and discharge spouts. The top of the supply-can is only 3½ ft. from the floor-

See the broad, solid separator base, and a body or frame of pleasing design that entirely encloses the graing and all moving parts. Note the convenience of the correctly placed crank shaft, 34 inches from the floor. The "Simplex" can be operated standing, which is better than a stooping position.

ALL oil holes are provided with spring-top oil cups, which hold A enough oil for an ordinary run and protect the bearings from the dust or wet. All waste oil drains to the oil van and thence to the oil drip cup—no oil or slop can reach the floor.

THERE are a great many other important features of the "Sim-I plex" that it will pay you well to investigate. Drop us a card and we will send you our illustrated booklets.

BEAR in mind, too, that we are agents for the B-L-K Mechanical Milker. Tell us how many cows you milk, and we will give you estimates on what it will cost you to install a B-L-K.

SEE our Exhibit of Milking Machines and Cream Separators at Toronto and Ottawa Exhibitions.

D. Derbyshire @

BROCKVILLE, ONT. Head Office and Works -

Branches: PETERBOROUGH, Ont. MONTREAL and QUEBEC, P.Q. WE WANT AGENTS IN A FEW UNREPRESENTED DISTRICTS



That's better!

It pays, for sure, to keep Cows in a clean Stable. Give them clean stalls and lots of pure air, which they need just as much as pure water and good food, and they will give more milk, more cream more butter.

> O.K. CANADIAN STALLS AND STANCHIONS

A Reply to Mr. Currie

Editor, Farm and Dairy, — I have read with no little interest the letter from Mr. Currie, which appeared in Farm and Dairy of Au_sust 7, under the heading of "Easily Secured Wealth."

Wealth."

The shoe evidently fits. Your editorial, to which Mr. Currie refers, seems to have touched a sore spot. Le it not quite possible that Mr. Currie owns a nice little block of Westmount real estate that has been steadily increasing in value? We know how Westmount real estate has een boomed

Possibly too Mr. Currie would tell us that the advertising that West-mount real estate has received at the hands of land speculators and real estate agents has "created" the present high values. But has it? Suppose an incurable epidemic broke out among the citizens of Westmount so among the citizens of Westmount so that to live there would be an utter impossibility. What would happen to land values? Why you couldn't give away land in Westmount.

LAND VALUES AND POPULATION LAND VALUES AND FOPULATION
Some time after a cure for this
epidemic is discovered. Westmount
is again habitable. People again
desire to live there. Land values go
up. Did the landowners "create"
this new value? Surely my point is
clear — that these values have been
created solely be the decord for the created solely by the demand for the

And has not the great wealth of the Astor family, to which Mr. Currie refers, been created in the same way? wealth that the original John Jacob Astor accumulated as a fur trader would be as a drop in a bucket compared with the wealth that

bucket compared with the wealth that the Astors control today.
Old J. J. had not been a shrewd fur trader for nothing. He realized that "Little Old New York" would some day be a world metropolis. So he hought up New York real estate right and left. Mr. Currie tells us that had the money involved been put out at compound interest it would to-day amount to more than the value of the land identite its worderful inof the land, despite its wonderful increase in value.

But we must remember that the But we must remember that the Astors still own the land and have lived in affluence in the meantime. Our friend J. J. didn't put a high board fence around his holdings and watch them increase in value. Had he done so his land would still be worth the same big value today, simply because of the great demand for land in New York City.

HAS THE CAKE AND EATS IT TOO

Instead, he built houses and rented them or he charged ground rent to others who did the building. True, a portion of the Astor income is de-rived from hotels and other enterprises, but we must remember that by far the larger proportion is de-rived from ground rents. In other words, thousands of people are pay-ing into the coffers of the Astor es tate, millions of dollars annually for the privilege of living on a portion of God's free earth.

what of our public benefac-And tors, the Astors? They toil not, neither do they spin. The head of the family spends a large part of the year in Europe, spending good American money on fine coaches, dress balls and following the hounds. The rest of the family are never in the background. They keep society interested by giving a \$40,000 ball at Newport, or startle the country by a scandal in the divorce court. Where is the mutual benefit?

mutual benefit?

The renaining points of Mr.
Currie's fittler hardly require an answer. He states that when a manufacturing industry comes to a town, mutual benefits result. Yes, they do.
The manufacturer benefits because he is enabled to do business. The land-

owner benefits because he is ble to part with some of his land at a good figure or charge a nice additional restal for it. But what of the community at large? We all kno when a new industry comes to a town land values are boomed. But who gets the benefit of the increased land Certainly not the tenants values?

values? Certainly not the tenant who compose the major portion of cit tax payers because their rent gos up. Then it must be the landownen. And what of the progressive farme who introduces new methods the make farming in his community mes profitable? Mr. Currie evidently for gets that there are two farmers; those that own their farms and those that do not. When farm ing in that community becomes m profitable, land values increase because there is a demand for that land cause there is a demand for that have Does the tenant farmer benefit? Xe—he finds his rents are increased. But under our present system of tatation is it the man who derives the benefit who is taxed? It is the tenant benefit who is taxed? It is the tenan who finds that in addition to his tass on buildings and stock, he is paying higher rent. Then why not tax the landowner who is the one to benefit—B. Blanchard, Hants Co. N.S.

Preventing Manure Waste H. C. Blair, Pictou Co., N.S.

How shall we save the manus When we constructed our bank ban re made provision for a manure of lar underneath the cow stable. The walls are of concrete, with a wide do on the lower side, through which w back in the sleds and wagons floor is also of concrete and dished a hold the winter's output of The gutters and walks in the stale and the floor of the calf pens at ea-end are of cement laid over rough board flooring. At intervals we placed small trap doors in the sides of the gutters.

NO LIFTING IN STABLE CLEANING Stable cleaning is therefore a ve simple operation - the manure dropped through the trap doors i the cellar. The calf pens we clean the same way; certainly a pleas change from the old back break methods. We keep the penson and ded and clean them once a month ded and elevens. Manure kept We keep the pens well be this way comes out in the best shape.

As our farm is somewhat hilly plan to draw out the most of the n ure when the hauling is good-ge ally in March. By this time the clar is pretty well filled, and we had a pile of manure that would glade any farmer's heart. Every bit of quid, the most valuable part.

Along in the summer we dump good loud of chaff and dirt is is dished centre. This helps to sais surplus liquid. At odd times we a hog or two run in the manue is keen it, well mixed. it well mixed.

After reading an editorial in First and Dairy recently, stating that as farmyard manure is worth \$2.65, are fully convinced that the cells is paying for itself. We hate to the of the manure that was wasted in a old manure heap before our new later.

Do hogs like a dirty, muddy low? No, they would never ge me it if they had a clean, cool plant which to lie.

Prof. Geo. E. Day of the One Agricultural College and Mr. Cl Bailey of the Ontario Department Agriculture have just returned is England with a dozen select Se horn bulls of milking strains. Es of these are for the College and for the Experimental Farm at Ma

Issued Each Week

Vol. XXXII

THE MAN

Furthur details concern

THE methods of in Farm and 1 the winter care mer we do not pasture play in a 25 acre sp ground where there is dance but not much fe are running there. Tl their stalls with what using, the crops varying season. The chief cro soiling are alfalfa firs clover, alfalfa second cu if there is any left ove we are going to insure green corn, and sometim pes and barley mixt mended by Mr. Zavitz It may be asked why

if it is not expensive? does cost more to do the aging for her than to cow to do it herself, b cow to the acre would working basis for pas can keep or feed two co same land for 90 days them all they can eat. I feed question there things to consider. Flie tes, extremes of heat and storms can all be t cording to their needs barns or are allowed in a

DISEASE MENA

Then too, contagious or have ever had it, is Science teaches us that eye of the herdsman are bacteria spread through noticed. In our method very small. Another grea do not spend any energy and so a larger milk yield against pasturing. As or for that work alone we advantage in so doing argument in favor of our r the cows in such close que to have them dehorned. borns off with the clippers horned with caustic potas are forming.

All young stock and di rough pasture some little A bull is allowed to run v all the young things are time, their age at having FOR WEEK ENDING AUGUST 21, 1913

No. 34

THE MANAGEMENT OF THE DAIRY HERD AT "DUNROBIN."—NO. 2. B. B. Gunn, Ontario Co., Ont.

Furthur details concerning the Management of an 100 Cow Dairy Farm. The system of Cropping, Suremer Soiling, Markets and Accounts dealt with.

HE methods of herd management outlined in Farm and Dairy last week apply to the winter care of our herd. In the summer we do not pasture cows but put them out to play in a 25 acre spring creek bottom play ground where there is water and shade in abundance but not much feed, as from 75 to 100 cows are running there. The cows are fed inside in their stalls with whatever solling crops we are using, the crops varying with the

using, the crops varying with the season. The chief crops used for solling are alfalfa first cut, red clover, alfalfa first cut, red clover, alfalfa second cut, ensilage, if there is any left over, (a point we are going to insure hereafter), green corn, and sometimes the oat, pea and barley mixture recommended by Mr. Zavits.

It may be asked why we soil and if it is not expensive? It surely does cost more to do the cows' foraging for her than to allow the cow to do it herself, but while a cow to the acre would be a fair working basis for pasturage we can keep or feed two cows on the same land for 90 days and give them all they can eat. Besides the feed question there are other things to consider. Flies, mosquitose, extremes of heat and cold and storms can all be treated according to their man and the same than the continue of the same than the continue to th

cording to their needs if the cows are in the barns or are allowed in a pasture nearby.

DISEASE MENACE MINIMIZED

Then too, contagious abortion if you have it or have ever had it, is a thing to be dreaded Science teaches us that cows allowed out of the ere of the herdsman are liable to abort and the bacteria spread through the herd before it is noticed. In our method these dangers are made very small. Another great gain is that the cows do not spend any energy in gathering their food and so a larger milk yield results with soiling as against pasturing. As our stable men are kept for that work alone we can use them to better advantage in so doing thus making a strong argument in favor of our method, to us. We keep he cows in such close quarters it is necessary to have them dehorned. We take the older cow's borns off with the clippers and the calves are dehorned with caustic potash, just as the buttons are forming.

All young stock and dry cows are run on a rough pasture some little way from the barns. A bull is allowed to run with these cows and so all the young things are bred at their proper time, their age at having their first calf being controlled by not putting them out on the pasture before they are old enough to be bred. Pure bred sires, of course, are the only order of the day as should be the case in all places.

Any breeder of Holsteins will sell bull calves from good cows for around \$25, which calves will improve any grade herd. I know we often sell calves for yeal from pure bred cows which give up to 12,000 of milk because we find that to

Where the Forest is Yielding to the Axe of the Pioneer
New Ontario the pioneer life of Old Ontario 100 years ago is being recented
a subject of this illustration is the Experimental Parm at Monteith. An idea
are be gained of the book required to clear the land. In the foreground a
field of young grain may be seen.

keep bulls around on the chance of a buyer is poor business when you can sell the product they would consume at more than the extra to be had for the calves. I may be getting into trouble with the pure bred men, but I know whereof I speak.

FIELD AND CROP MANAGEMENT

The crop rotation followed is designed to secure the best feed for the cows with the least trouble. We grow oats and burley for grain; cats for the horses and cows (in small quantities), and barley with which to seed the alfalfa. Our land will give 50 bushels of fall wheat to the acre under favorable conditions. The reason we don't grow fall wheat is that we are after feed and fall wheat save is not good feed. We bed with saw-dust so do not need any staw for litter.

Our buildings are unfortunately at one corner of the farm so we grow corn and clover in alternating rotations on the 120 acres adjacent to them. In this way we reduce the haul as much as possible. On the further parts of the farm we alternate with grain and clover, top-dressing the clover with a manure spreader, and not leaving the clover down more than one year. As we get the June grass, which was a pest on the farm,

under control we seed to alfalfa so that as soon as we can the two main crops grown will be corn and alfalfa. When this is the case these two great standbys of milk production will be fed all the year round to the milkers. Young stock and specially handled cows get a few mangels while a few turnips are grown for the horses.

SYSTEMATIC DIRECTION OF LABOR

Our outside staff is directed by a simple method of having a plan of the farm in the stables and then with each field numbered it is easy to direct certain operations to be done in whatever number that is under consideration. In this way men can be started, their record of work accomplished kept, the cost of the production of each

crop computed or any other data arrived at in a simple self adjusting way.

The marketing of the milk is nearly all accounted for with contracts for hospital, restaurant, baker and hotel trade which all necessitates the keeping of strict system of bookkeeping. This helps in ferming the habit of keeping strict farm accounts. The trial balance each month is of as much interest as the milk weight sheet. If you have ever tried to make a cow do a little better than her best you know how you will watch her milk weights. It is certainly interesting to know whether you are making the price of a new hat more this month than last or whether the income has fallen off. Try it.

Some may say that we are fortunately situated in being near the markets. We are over 60 miles from Toronto and when we can grantee a certain quality of milk we can get a contract there at as much or more than those situated nearer. We have enough cows to pay for the trouble and that is where the secret is. If a man is only running a few cows he must either do all the work, get his wife to do it, or not make much over wages.

With a large herd some men have to be hired, so make it big enough to keep the owner busy looking after things and farming begins to be a pleasant business. Looking ahead I see no good reason why we cannot keep 250 big yielding cows on 360 acres of plowed land, and 120 of rough. I think when that point is reached improved conditions and methods will enable us to keep still more. These things, however, are in the future, and the present is enough to keep us busy.

CAN'T BUY GOOD COWS

We have stopped buying cows to increase our herd or keep up our milk supply for we find that the cow the farmer wants to sell is the cow we don't want and so neither of us is particularly pleased. We keep all our cows ear numbered and a close record is kept of calvings, etc., so

In three years we have not had one case of milk fever nor any serious udder complaint. This good fortune, we think, can be attributed to careful feeding before calving. We never give a purgative at or near calving but feed light and have water in front of the cows all the time. During the three years we have lost only two cows, one of which choked in the stanchions at night, and the other had her stomach perforated with a nall. Impaction is unknown for when a cow goes off her feed she is attended to at once. In this regard I cannot but give credit where it is due and compliment our herd manager for unparalleled good fortune owing to good and efficient care

I believe it would be impossible to do well with a dairy herd without having the instinct of a dairyman, and every farmer knows for himself whether he has it or not.

DAIRY FARMING IS O. K.

Our conclusions are that dairy farming offers a maximum return for the feed and care expended. It keeps the fertility on the land. It is of such interest that no man who is a lover of animals can help being enthused if he has good cows. After the year's business is done the herd should be much more valuable than on the preious year. So while making a good living from the mik a dairy farmer should be getting rich by the increasing value of his herd and the increasing value of his land. The labor problem is lightened for congenial yearly employment can be given to the men, so keeping them contented.

A Dairy Success in Alberta J. C. Drewry, Cowley, Alberta.

I have been in Southern Alberta for eight years. For five years I was engaged in mixed farming, growing wheat and keeping an average of 100 grade cattle and about 40 grade horses. I was forced to the conclusion that I was wasting time in keeping grade stock—although it was paying me—so I started to study the question of the different breeds. From all information available (and I made a careful and wide study of the matter). I decided to "go in" for registered Holstein cattle, Percheron horses and Berkshire hogs.

I then started in to get foundation stock and went to A. D. Foster of Bloomfield, Ont., for Holsteins. He visited different breeding establishments and bought me some grand good stock. He shipped me a carload—and since then I had him ship me another carload procured in the Bay of Quinte District. I also bought a number of good ones at other points in Ontario and British Columbia, and although I have made many aske I now have a hard of over 6

BUTTER ONLY A SIDE ISSUE

I am in the breeding business, and aim to turn off high class stock. Butter making is only a side issue—as the milk is wanted on the place to push the growth of the stock. My young stock swept the prize list at Lethbridge Exhibition in 1912, taking 1st, 2nd, and 3rd, in the different classes-and that is the only time that Glen Ranch Holsteins have been shown so far. I have a thoroughly experienced Scotch couple in charge of the cattle and butter making and Glen Ranch butter won first prize at Lethbridge last August. This couple have been with me for over two years and know their business thoroughly. I get top price for my butter and could sell much more if I had it.

Conditions are decidedly favorable for dairying in Southern Alberta. We have no flies to bother. We have the very best of grass, pure

mountain water and an unlimited demand for dairy products. When I say that a large amount of New Zealand butter is shipped in here, one realizes what an opening there is for dairy farming. Altogether too much attention is being paid to wheat growing.

The Glea Ranch consist of 840 acres of which 300 is under cultivation. Every pound of feed grown is fed on the place as, in addition to my Holstein herd, I have 40 registered Percherons. I have over a mile of river frontage and a creek of pure water crossing the farm, so that I have over unning water in every pasture field. Dairying pays and pays handsomely is Southern Alberta and there is lots of room here for hundreds more of dairy farmers.

Plan for a Larger Milk Yield By J. F. Whitley,

What virtue is there in heredity when it comes to abundant milk production per cow? Many a dairyman notices that a cow is good. Her heelers may turn out to be good milkers; sometimes they do not. What is the trouble? Apart from such considerations as feed, care and health, look for one moment at the possible value of the sire.



This is the Next Best Thing to Irrigation

Moisture is now the determining to recommend to recommend the irrigated into his had this grobble solved for his. (but armer recommend to the moisture produce that make the gardener is seen doing by thorough and intense cultivation and the consequent concernation of the moisture area of the consequent to the solution of the solution

It has been noted many a time that the cows bred to a particular bull have dropped good milking progeny: That bull came from good milking ancestry. There is the virtue of heredity worth thousands of dollars to our dairying industry. The melancholy reflection is that scores of these good milkers can be traced to airs that have been sold for beef long before thir real value had become known.

Every dairyman who is doing anything at testing his individual cows, and all progressive dairymen appreciate the far-reaching benefits of such study, knows that it would be worth at least 1,200 pounds of milk extra per cow to secure the right bull. All members of cow testing associations should cooperate in the purchase of good pure bred sires, changing them round after two years in one section, and prove thereby the immense value of heredity in their own herds.

I sincerely believe that the formation of clover seed growing associations would be a powerful agent for the proper development of the clover growing possibilities of the Province of Ontario. —Dr. M. O. Malte.

Poultry kept under proper conditions, properly handled and properly cared for, will pay and pay just as well as anything else on the farm.—Geo. Robertson, Pres., Poultry Association, Ottawa, Ont.

The Farner Getting a Raw Deal

in Canada the farmer gets a raw deal. At least this is the opinion expressed in a ecent interview by Mr. J. H. Haslam, of Regina, Chair, man of the Commission to Investigate A ricultural C:edits, which has just returned from a tour of Europe. The Canadian farmer, he says, suffers under the greatest handicap in the world in the matter of facilities for borrowing money He is obliged to pay anywhere from eight to 50 per cent on advances, while the European farm er with less land and a smaller investment can secure almost any amount he may ask for at from two to six per cent. It was recognizing this in justice to the Canadian agriculturist that the Commission was appointed to investigate systems that are working out successfully in other comtries and make recommendations to the Cana dian Government.

FARMERS' ORGANIZATIONS

The Commission has been struck very foreible with the need for a credit organization, said Mr. Haslam, and a report will soon be issued in which a suggestion for action will be made. The ids will be to make the farmer's interest paramount. At present the man on the soil gets no consider

tion along the line and he has un on on a cloudy become the vic tim of a moser system which is making a number extremely wealthy, while he has restricted in all his farming operations and Canada agriculture is severely crippled.

"Farmers in the Canadian West are paying \$200 for binders that a cost \$54.11 to t make. Imple ments are

bought almost entirely on credit and it is because the system to which the farmer has to subscrib is so unjust that such a big difference occurs, said Mr. Haslam. "In Canada the banks male the big thing out of the handling of money is Europe the farmer is the great beneficiary. Here the banker as a man is a very prominent and isportant person; in the European countries he is a common-place citizen."

LESSONS FROM THE OLD LAND

In the older continent, according to the Chairman of the Commission, the man who one had and produces something the country must have is held in the highest respect. The banker at merely as an agency to provide the farmer will whatever capital is required for him to carry or his operations. The Government has such over to of the banks that they are to every purpose Government utilities. In the old countries had managers never receive such handsome salaris as they do in Canada or the States. The Bank of France is the greatest financial institution in the world, next to the United States Treasurf, yet the head of it receives only \$15,000 a year.

The Canadian farmer with difficulty see 137 medium whatever to facilitate the buring of things he needs, and although he does no realize it, he is actually paying as much sometime as 50 per cent interest on the accommodation. This state of affairs affords a stricing convrast is the manner in which the farmers' well are and

(Continued on page 7)

August 21, 191;

An Instance of

S. J. Goodliff
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gets at the root of
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The longer one kee cows the harder it be that gives the least m time they are all good little difference betwee the list.

WHERE THE AF The cow that gives short season is the or good opinion of those while the one that give a week all the year r splendid reputation th acting sister has. As ow that is at the top sequence the farmer will unless he has his record As to the increased

according to amount of 1903 the average per co 1909 it had increased to Last year, owing to p I sold my entre herd at firm. I regretted the n my herd as there is no of production might has I demonstrated to my time can be as profitably as that spent weighing resulfs.

my herd by the practice

Organic Matt

If crop yields are to creased, as they must be and systematic provision ing up and properly it organic matter in the soil analyses of samples continuated soils collected the state show a consider matter in the older cult cases nearly half the or

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An Instance of Herd Improvement S. J. Goodliffe, Kings Co., N. B.

I find cow testing very interesting work. It gets at the root of the question as to how a farmer may make his cows more profitable.

I commenced weighing each cow's milk at every milking in 1902, but it took a season to get all hands into a regular habit of doing this. Consequently, my record for 1902 is incomplete. From that time on, however, the habit was acquired and no one would think now of neglecting to weigh his pail of milk before commencing to milk the next cow.

I simply ruled a sheet of paper and pinned it on a board hanging by the scales. I changed this paper every Sunday and entered the weekly totals in a book kept for the purpose. Weighing the milk is very easy. It is simply a matter of getting into the habit of doing so and the results are of wonderful interest and assistanne.

The longer one keeps weeding out his poor coxs the harder it becomes to pick out the one that gives the least milk by guess work, as in time they are all good milkers and there is very little difference between those at the bottom of the list.

WHERE THE APPEARANCES DECEIVE

The cow that gives a big flow of milk for a short season is the one that generally has the good opinion of those working around the herd, while the one that gives her steady 200 to 225 lbs. a week all the year round has not nearly the splendid reputation that her more spectacular acting sister has. As a result, it is the latter cow that is at the top every time and as a consequence the farmer will let the better cow be sold unless he has his record to put him wise.

As to the increased production wrought in my herd by the practice of weeding out annually according to amount of production, for the year 1903 the average per cow was 4,590 lbs., and for 1909 it had increased to 7,835 lbs.

Last year, owing to pressure of other business, I sold my entire herd at a good figure to another firm. I regretted the necessity of having to sell my herd as there is no telling where the average of production might have climbed. At any rate I demonstrated to my own satisfaction that no time can be as profitably spent with a dairy herd as that spent weighing milk yield and recording rogulta

Organic Matter in the Soil By G. W. Walker.

If crop yields are to be maintained and increased, as they must be in the future, adequate and systematic provision must be made for keeping up and properly increasing the supply of organic matter in the soil.

Analyses of samples of virgin and adjacent cultivated soils collected in different sections of the state show a considerable decrease in organic matter in the older cultivated soils. In some cases nearly half the organic matter has been lost. In some of the sandy types of soils, the organic matter, originally low, has fallen still

Along with the loss of organic matter has gone the loss of the more available plant food associated with the organic matter, the loss being considerably greater than in the soil taken as a

UNAVAILABLE FOOD MADE AVAILABLE

When fresh organic matter decays in intimate contact with the soil, the processes of decay give rise to a large amount of carbonic acid and to other organic acids in lesser amount. Hence fresh organic matter, during decay, acts more energetically upon the mineral matter of the soil and by its solvent action increases the amount of available plant food. In course of time only the portion of organic matter that is more resist-

ant to decay, remains. This is composed largely of the more resistant nitrogenous matter; but while higher in nitrogen than the original organie matter, its nitrogen is less available as plant food. Hence the effect of organic matter upon the supply of available plant food is of great importance both directly and indirectly.

It has been conclusively proved that the addition of organic matter to the soil greatly increases its water-holding capacity. This increase in water supply has been sufficient in many cases to carry a crop through a dry season, and thus prevent crop failure.

IMPROVED MECHANICAL CONDITION

The addition of organic matter improves the texture of the soil, thus producing the desirable tilth in a well-worked soil, enabling the roots of



"We Find Our Own Living"

That is one of the good points of geome. They will almost live on pasture grass and waste matter that they pick up around the buildings. Considering the concury with which they can be raised it is strange that the goods is not more popular than it is.

the plant to penetrate the soil more easily and thus obtain a greater supply of plant food than would otherwise be possible. In fact all the physical properties of the soil are improved by the addition of organic matter.

The supply of barnyard manure is often inadequate to keep up the supply of organic matter properly and maintain the soil in the best condition possible. In addition to stable manure, provision should be made for systematic green manuring. This can be arranged for in a rotation by plowing under the second crop of clover which is especially valuable for the purpose of increasing the nitrogen supply.

By returning straw, or plowing under corn stalks an additional increase of organic matter may be obtained. Whenever it is possible, avoid burning any plant growth, as this destroys most of its value to the soil. If plowed under in time to decay thoroughly enough to avoid interfering with cultivation, soil-washing is thus checked and the soil's organic matter is increased.

My opinion is that the best general purpose horse you could have on the farm is a good halfbred one. This opinion is gained by experience. Such horses are active. They are pleasant to handle, and they fill that particular bill, to my mind, better than any other horse that you can raise in order to make a good general purpose horse.-Dr. F. C. Grenside, Guelph, Ont.

A Question for Live Stock Exhibitors B. Blanchard, Hants Co., N. S.

(5)

"What stock are you showing this fall?

This is now the topic of interest with breeders. Every "kink" known to the experienced stock fitter is being made use of in the effort to have the exhibits in top notch shape.

A study of the stock shown at our exhibition and at the fall fairs has convinced me that in some classes, particularly yearling colts and fillies, exhibitors are over-fitting their stock. Those fat, sleek, clean-flanked yearlings are certainly pleasing to the eye, but in the interest of the future welfare of the stock, such over-fitting, to my mind, is most undesirable.

ARE JUDGES RESPONSIBLE

Whether the judges are responsible for such conditions by placing a premium on fat and making the awards accordingly, or, knowing otherwise, they give their decisions in accordance with the popular belief that an entry must be "hog fat" in order to have a look in, I am not prepared to say. It may be a repetition of the old question, "Which came first, the hen or the egg P

It is sufficient to know, however, that such is the state of affairs. In the interests of horse breeding in this Province conditions should be remedied. An over fleshy condition when young is not conducive to the best development of the

PRIN. CUMMINGS' OPINION

At a short course at Truro some years ago, I can well remember how Principal Cummings drilled into us the need for bone and musclo in the development of the horse. "We have great trouble," said he, "in convincing the local members who come up from Halifax to inspect the college farm that we shouldn't keep our colts rolling fat. They even think it is a poor advertisement for the college to have visitors see the colts out of doors during most of the day in the winter, their coats shaggy and looking anything but sleek. We don't worry though. When those same visitors come back a few years later they will be ready to agree with us that it is bone and muscle that count, not fat."

How is it that Old Country importations, in nine cases out of 10, take the blue ribbons at our exhibitions when in competition with home bred stock. Is it not because the Old Country breeder is far-sighted enough to place the emphasis on bone, muscle and evidences of strong constitution? I have been told that a class of yearlings, as seen at an Old Country show, would look pretty shabby if placed beside a similar class as seen in this country. But take the same stock in those classes three years later and compare them. What would we find? In most cases the standing, both as regards appearance and general conformation, would be reversed.

A DIFFERENT STANDARD

Judges at Old Country fairs don't place a premium on fat. They concern themselves with what is beneath the fat. Such standards of judging, I believe, have had much to do in bringing the Old Country breeds to their high state of perfection.

It is to be hoped that both exhibitors and judges will see the error of their ways and that in future, yearlings shown at our exhibitions will be judged, not by the amount of fat they carry and the sleekness of their appearance, but according to what they give promise of becoming in the future.

The question of feeding heifers for dairy purposes cannot be too strongly emphasized. Neither can you emphasize too strongly the necessity of feeding the dairy cow when she is dry. - Mr.



Why own a car that you yourself cannot drive-and miss the real fun of the going? There is health and joy-giving relaxation in Ford driving-because of the simplicity of the Ford mechanism and the consequent ease of its control.

Think what these prices mean—for the car that has stood the test: Runabout \$600; Touring Car \$650; Town Car \$900—f.o.b. Walkerville, Ont., with all equipment. Get catalogue and particulars from Ford Motor Company of Canada, Limited.



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HE most prosperous and successful dairymen in Canada all agree that one of the first, and certainly the most profitable, investments that a cow owner should make, is the erection of a good silo.

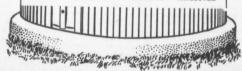
Leading dairymen also testify that the Ideal Green Feed Silo can be depended upon to give entire satisfaction. It has proved its worth by years of use upon Canadian farms.

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PROTECTING DRINKING WATER WITH CONCRETE WELL PLATFORM

LYEN with an abundance of fresh inch boards, five inches dece, i.e., air and wholesome food, the feet square at the top and 18 inch health of a country family is square at the bottom—outside meas largely dependent on the purity of its urements.

drinking water. Since the principal source of farm water supply is the smith make a round bottomless the bored or dug well, the purity of the form five inches deep, two loct is water is determined almost entirely diameter at the top and 18 inches over the content of the purity of the form five inches deep, two loct is water in determined almost entirely diameter at the top and 18 inches over the content of the purity of the form five inches deep, two cover to keep out contaminating sur-large bottomless dish pan. To face water. If the well is curbed manhole form attach a wooden near the top with solid concrete (or of the size and shape of the



A Home-made Well Platform that is Cheap and Durable

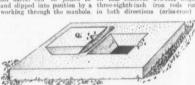
The construction of this well platform is described in the article adjoining. It is a job once done, always done.

with blocks or bricks laid in Pertland barrel or stock. Grease the mahb cement mortar) and is covered with frame and set it on the wooden plat a concrete platform, the healthful form where the opening in the wi-ness of the water is practically as cover is desired. sured

There are several methods of build-ing a concrete well platform. The choice is dependent on the manner in which the pump barrel and stock are joined together. In the illustration is shown a platform five inches thick and five feet square, which contains and five feet square, which contains a manhole fitted with a concrete lid. The pump stock passes through the

MIXING THE CONCRETE

Proportion the concrete one bag Portland cement to two cubic feet Portland coment to two cubic feet is and and four cubic feet of crushs and and four cubic feet of crushs rock, or one bag of cement to fee cubic feet of pit gravel. Have the concrete just wet enough to flush little cement mortar when tampinto place. Over the entire wook platform, except within the mahib frame, spread one inch of concrete For reinforcing, immediately like The pump stock passes through the mino piace. Over the entire we platform by means of a circular hole platform, except within the ma at the side and a part of the manhole frame, spread one inch of conopening. By this means the pump for reinforcing, immediately stock and barrel can be joined to on this concrete five-foot length of the platform of the property of th



Concrete Well Platform with Manhole Cover Removed

moved by a child.

A PRECUTION FOR CLEANLINESS
In preparing the well for a concrete platform, see that four or five feet of the curbing near the top of the well is of solid concrete (proportioned 1:2:4), or of blocks or bricks laid up with cement mortar mixed in the preparation of one, and comments of the properties of one, and comments. laid up with cement mortar mixed in the proportion of one part cement to one and one-half parts sand. Carry the curbing six or eight inches above natural ground level and grade the turf to this height so that surface water will, how away from the well. Prepare to mold the over on a wooden platform of two-inch boards laid over the well or placed on a level wooden platform of two-linen boards these boits correctly, set times laid over the well or placed on a level means of a wooden block or test spot of ground. For most wells, a in which holes have been tored platform five feet square by four spaced exactly like those in he pinches thick is sufficiently strong base. Lag botts or similar der To provide for a manhole opening, may also be used for this public a bottomless box, of one by six: Finish the surface of the platt

Afterwards the concrete manhole lid spaced nine inches apart. Bend it is set in place. Moreover this lid is ends to a hook-shape, strengthen it heavy enough that it cannot be replatform around the manhole openic moved by a child. side. Bring the cover to its thickness at once by tamping in

thickness at once by tamping in eremaining four inches of concest. There will be needed three bags of ment, one-fifth cubic yard of salt two-fifths cubic yard of rock and it pieces of three-eighth-inch by 10 tot

pieces of three-eighth-inch by 10th rods weighing 23 pounds.

For fixing the base of an inpump securely to the fini-had separate in the soft concess around the pump opening ordisation of the concess the depth of four inches. To less these bolts correctly, set them to means of a wooden block or temps in which holes have been bored at

th a wooden float and he same as for sidewalks CONSTRUCTION OF MAN If the greased tin fo manhole cover may be me time as the rest

August 21, 1913.

iron rods laid criss-cr ting ring use half of a t, or a hitching-post ri which is provided with isted wire or with a m is used, carefully re r four hours. One day manhole lid the same he manhole he this excer in form with this excer and paper or card-bo edges of the opening new concrete from of the platform. T the concrete, spre inches of wet den platform inside t ening and then tamp Take care to place within one inch of the manhole lid. After the well platforeks old, carefully remov boards on which it wa or lower it into place atform a slope of one-hede desired direction by er of cement-sand mort well curbing and the p OTHER PLANS OF MAKING Some persons prefer to tete well platforms in th the division line th tre of the pump openin ans the pump barrel an sans the pump barrel an sily joined and inspection provided for. In other the pump and stomed together and lowered as one piece, the corum (removable) is made durith a silvel as one descriptions.

nd with a single openiarge enough to receive Concrete well platforms ended on to protect the ice, vermin and scrub-ire water there is health

The Farmer Getting a l

(Continued from pag vancement is cared for untries as Germany, I

In France money is at st ranging from two ar three per cent; in Ger tree pays from three a five per cent; in Italy, six per cent; in Belgium ustria-Hungary, four and nt, and in Russia from f If to six per cent. In ne eaply as or more so than e Government of Austria ited States, and yet the thout difficulty at two per

COOPERATION IN AGRICUI Two other very striking for griculture on the Contine erested the Commission mented the Commission ment to which the farmers operation in the buying as feverything they handle, a draned methods of com-he middleman has very life some of the countries, alings with the farmers

The more milk a cow is g fore salt she needs. A few sek salt in a box in a corn asture will be appreciated

ORMS

he same as for sidewalks CONSTRUCTION OF MANHOLE LID

If the greased tin form is used, an manhole cover may be cast at the he manhole cover may be cast at the same time as the rest of the floor heinforce the lid with short lengths from rods laid criss-cross. As a fining ring use half of an old bridle it, or a hitching post ring, the end of which is provided with a knob of sisted wire or with a nut and a rage washer. If the wooden manhole carefully a complete was a same according to the case of the control of the case was a control of the case was a control of the case was a control of the case of the c n is used, carefully remove it af-four hours. One day later build r four hours. er four hours. One day later build be manhole lid the same as for the in form with this exception—place gressed paper or card-board around eased paper or card-board around edges of the opening to prevent new concrete from sticking to at of the platform. To make the To make the anbole lid lighter in weight, before aring the concrete, spread one and lebalf inches of wet sand over the coden platform inside the manhole sening and then tamp in the con-crete. Take care to place the rein-many within one inch of the bot-ad the mapple lid

n of the manhole lid. After the well platform is two reks old, carefully remove the wood-boards on which it was built and to r lower it into place. Give the atform a slope of one-half inch in a desired direction by placing a er of cement-sand mortar between well curbing and the platform

OTHER PLANS OF MAKING PLATFORM Some persons prefer to make con-ete well platforms in two pieces the the division line through the are of the pump opening. By this sais the pump barret and stock are sily joined and inspection is read-provided for. In other cases are the pump and stock can be ned together and lowered into the med together and lowered into the ell as one piece, the concrete plat-rm (removable) is made as a unit d with a single opening merely see enough to receive the pump

Concrete well platforms built ac-eding to these methods can be de-aded on to protect the well from ice, vermin and scrub-water. In ure water there is health.

he Farmer Getting a Raw Deal

(Continued from page 4) vancement is cared for in such untries as Germany, France or

In France money is at the ready In France money is at the ready posal of the firmer at a rate of in-sect ranging from two and a third between the control of the control was payed from three and a half be per cent; in thely, from four set per cent; in the control of the many the control of the control of the set per cent, in the control of the set per cent, in the control of the set per cent, in the control of the control of the set per cent, in the control of the control of the set per cent, in the control of the control of the set per cent, in the control of the cent, in the set per cent, in the cent, in the cent, in the cent, in the set per cent, in the cent, in the cent, in the cent, in the set per cent, in the cent, in the cent, in the cent, in the set per cent, in the cent, in the cent, in the cent, in the set per cent, in the set per cent, in the set per cent, in the cent, in the cent, in the cent, in the set per cent, in the cent, in the cent, in the cent, in the set per cent, in the cent, in the cent, in the cent, in the set per cent, in the cent, in the cent, in the cent, in the set per cent, in the set per cent, in the cent, in aply as or more so than the banks.

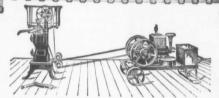
Government of Austria-Hungary
ently paid six and a half per cent a loan of \$50,000,000 from the sited States, and yet the farmers that country can procure money cooperation in agriculture

Two other very striking features of triculture on the Continent which terested the Commission were the erested the Commission were the tent to which the farmers practise operation in the buying and selling operation in the buying and selling energithing they handle, and their vanced methods of conservation.

In middleman has very little place some of the countries, as far as alings with the farmers are commed.

The more milk a cow is giving the tore salt she needs. A few lumps of ex salt in a box in a corner of the sature will be appreciated by the

th a wooden float and steel trowel



Next Door to Perfection

POUR your milk into an IHC cream separator. Out of the cream spout will come close to 9,999 parts

Out of the cream spout will come close to 9,999 parts of cream for only one part that goes into the skimsilk pail. That's marvelously close sparation; it means every possible dollar of dairy profit from you considered the work. Every detail has its use, every mechanical point its purpose. Shafts and spindles are the strongest made for separators. Bearings all have phosphorone bushings. Gears work without back lash, and they are protected from dirt and grit. In short, everything in

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makes for great strength and durability. Perfect adjustment and balance mean smoothness and case in operating, hence continued satisfaction during long life. All parts are easily accessible for cleaning. There are four convenient sizes of a case of the satisfaction of the satisfaction

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The difference between the blue and red is often merely a matter of condition. You've often noticed that. Most of the consistent winners at the Fall Fairs will tell you that there's nothing like

CALDWELL'S Molasses Meal

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********* POULTRY YARD

n Kasasasansasasasasasasas Types of General Purpose Fowls

M. A. Jull, Macdonald College, Que. As with the various classes of live

stock, so with poultry, are there dif-ferent breeds possessing varying types. The 1,600 pound Clydesdale does not possess the "roadster type" as found in the Thoroughbred. Cattle breeders in the Indroughbred, Cattle breeders are concerned with three types in cattle; the ideal "wedge-shaped" dairy type, the blocky beef type, and the general purpose type as evidenced in the dairy Shorthorn.

One type of sheep is being used in the production of mutton, another type is serving in the production of wool almost exclusively, while possibly a third intermediate type is being evolved for the combined production

of mutton and high-grade wool.

The extensive bacon industry has been developed through the medium of the bacen hog, the type of which is vastly different from the type of lard hog so extensively bred in the United States.

In poultry there are three distinct

and well-developed commercial types,— the egg type, the meat type and the general purpose type

TYPE OF COMMERCIAL VALUE

As far as type is concerned, in qualities of production cattle and poultry are classified the same, and it would seem that type, which de-tes a fixed combination of qualities pecially adapted to definite results, closely related to the various phases as closely related to the various phases of the live stock industry. In other words type has a commercial value; the lard hog is not adapted for the production of ideal Wiltshire sides. In poultry, the Cochin and Brahma, which are two of the best examples of

which are two of the best examples of the meat type, are not profile layers, and, on the other hand, examples of the egg type, such as Leghorns, An-conas, and Minorcas, are not well suited for meat production. The meat, egg and general purpose types are types of fouls to which nearly all commercial breeds may be referred: And the basis of breed type is "form." Poultrymen say, "Shape makes the breed." Characters which makes the breed." Characters which determine breed type are size, shape of body and general symmetry. The Plymouth Rocks, Wyandottes and Rhode Island Reds, known to fanciers as the American class, are the prinas the American class, are the principal breeds of the general purpose type in this country. The English Orpington is of the same general type, and economically belongs to the same class as the three American breeds mentioned.

A COMPARISON OF FORMS

There is considerable difference in the shape of the three breeds in the illustration, the Wyandotte being the deepest of the three, the Rhode Is land Red having the least depth. The land Red having the least depth. The Wyandotte is short and deep, so much so that if the heed, tail and legs were removed the bedy of the bird would be almost spherical. The body of the Red, on the other hand, would almost shape is intermediate between the two former. There are other minor dif-ferences in form, but the type differ-ferences in form, but the type differ-ing the difference in the state of the con-putation of the con-tent of the con-

important from a commercial stand-point as differences in class type, but, at the same time results obtained from adopting certain methods of breeding may be injurious to the established type. The preservation of the type and improvement in production are the problems of the breeder rather than the incessant changing of the type to suit the fanciers' whims and risking the destruction of a commer-

Things To Be Remembered

Do not waste the poultry manustis a highly valuable fertilizer.

Do not allow the males to run will the layers except in the breeding se

All surplus cockerels four and half months old and over should as be marketed

The table cockerel is only truly positiable when marketed before to second lot of feathers commence

A pinch of sulphur in the mask beneficial when the fowls are more

ing.

Do not adopt every new idea. Is it before applying it in general page. Overcrowding is one of the weg

and most frequent mistakes made poultrymen. Good management, of which ear

omy is an essential detail, is impertive to the best results.

Roup may be almost invariate Roup may be almost invariage traced to dampness or undue expure to wet and cold weather, lice a want of cleanliness being contributions.

in laying out a plant the principle of the consider is economy the Locate the buildings in such constant to consider its constant to consider its constant to consider its constant to constant the principle of the constant to constant the constan labor. Locate the buildings in such way that the birds can be attended and the buildings cleaned with as tle loss of time as possible.

Spade up Feeding Places

By N. E. Chapman

On most farms feed for the flock cattered about on the ground the chickens are continually fed win a small space. The surface of ground soon becomes foul with droppings of the flock. True, the

droppings of the flock. True, the shine acts as a germicide, and if space is at all aloping the washin the rain helps some, but generally spot is level and often mudd; spot is level and often mudd; spot is level and often mudd; The ground quickly becomes taminated, with the continued in ing of the flock, and if there be sick fowl the whole flock may sage come infected. This is especially with small chicks and young task The first advice eview in The first advice given in cases of eral loss is "change your feed pla It is often impossible to find and location so convenient and access

INSTEAD OF MOVING INSTEAD OF MOVING.

The spading up of the feels place once or twice per week a bring good results. It will the purify the ground. It will the exercise on the part of the fis which is always desirable. Especial is this true when the flock is costs and ground food. in yards, and green feed, so sary, is difficult to obtain. It is scattered, as one spades up is ground, much will be buried so so that hens will not scratch it out at the contract of the c is scattered,

that hens will not scratch it est it will be thrown up at the next as ing with green succulent blades are greatly reliabed by the flock. Be sure to try this method edisoration where the spading up the feeding places watch results in avoiding rated diseases and improving the gas health of the flock by indusing as cise and furnishing palatable so lent feed.

Coming Events

Canadian National Exhibition. Canadam August 23 Sept. 8, 1913.
Enstern Exhibition, Sherhood
Que., Aug 30 to Sept. 6, 1913.
Canada Central Exhibition, Otto
Sept. 5-13, 1913.

Sept. 518. 1913;
Western Fair, London, Sept. 513, 1913.
Vancouver Exhibition, Vancouver B.C., August 30-Sept. 6, 1913.
Nova Scotia Provincial Exhibition, Halida, N.S., Sept. 511, 1913.
Fredericton Exhibition, Fredericton Exhibition, Fredericton, Pair, Ogdenburg Fair, Ogdenburg Fair, Ogdenburg Gan, 1918.

August 21, 1913 WHICH-

WEIGHING the

cow night and seem impract It is not nec daily to determine ap amount of milk a cow By weighing a month, abou WHAT. and 20th, a very clos be made of the total

But the greatest va a record does not alw knowing the productio at the end of the year daily record, a man is things that would esc if he weighed the mi times a month. A LIBERAL EDU

Through weighing will soon be observed many things which a milk-flow. When a con pound or two in her n to be observed, and t look for the cause and

For example, a man weighing the milk dail if the cows are left out there is a hard frost, or spring, they will, a down in their milk the down in their milk the probably for a number will know that if, in the cows are left out-do-leagth of time during t will give less milk than harn. He quickly obs-sults of a change of for good or bad, if weigh

********** Our Veterinary .

WARTS ON TEATS,—We with warts on teats. Whathem without injuring the classell Co., Ont.
Cut off those with cons and to the flat ones apparantimony once daily with

until they disappear. wise to defer treatment u

ENLARGED GLANDS.—We hat has a lump around he causes her to cough at to breathe heavily. She there was someth Kindly advise what E. M., Nipissing Dist lump is an enlar robably tubercular, in othing can be done. The f diagnosis is the tubercu ied by a veterinarian. abercular the gland can y rubbing it well once a ointment made of two of iodine and iodide of mixed with two ounces ve

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This is a rupture or hern has passed the pontaneous cure t months. The app with a protuberar size of a baseball i

presses the intestine uppening or hole your keeps it there. Keep or four weeks will a cure. The truss of arranged properly position by straps to it and running

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known by everyone, and used by farmers throughout the country, who have proved their worth by using them.

Then there is our exhibit of

HARAB Digestive Tankage

to interest the hog raiser. This hog food is used and highly recommended by the leading breeders and the Government Experimental farms.

Every poultryman who visits these fairs owes it to himself to see our exhibit of

HARAD Poultry Foods

It comprises a really complete line of all the poultry need under many varied circumstances.

A CORDIAL INVITATION is given to all to meet and con-sult with our experts, who will be in attendance at these fairs. If you cannot attend we will be glad to mail you booklets and folders on any of the above Harab lines.

The Harris Abattoir Co., Limited TORONTO, CANADA

Dates of Fairs: LONDON, SEPT. 5th to 15th OTTAWA, SEPT. 5th to 15th TORONTO, Aug. 25rd to Sept. 8th

WHICH - DAILY OR MONTHLY MILK WEIGHING

WEIGHING the milk from each daily instead of weighing monthly. cow night and morning may seem impracticable to most It is not necessary to weigh daily to determine approximately the amount of milk a cow will produce in amount of milk a cow will produce in a year. By weighing the milk three days in a month, about the 1st, 10th and 20th, a very close estimate can be made of the total amount for the

But the greatest value of keeping But the greatest value of keeping a record does not always come from knowing the production of each cow at the end of the year. Through the daily record, a man is sure to learn things that would escape his notice if he veighed the milk only three times a month.

A LIBERAL EDUCATION Through weighing every day, it will soon be observed that there are will soon be observed that there are many things which affect a cow's milk-flow. When a cow drops off a pound or two in her milk, it is sure to be observed, and the owner will look for the cause and avoid it in

For example, a man who practices weighing the milk daily knows that which the milk daily knows that it there are left out at night when there is a hard from the little fall of the control of the THE MILK SHEET A BAROMETER

As a matter of fact, for the farmer who will use it and watch it elosely, a milk-she in the barn will prove a good barn will be a good barn. It will still the state of the st As a matter of fact, for the farmer

milking as she did at the milking before, even to one-teach of a bound. The farm boy and girl will find milking more interesting when the daily record is kept, and in many cases it may prove the means of keeping the boy on the farm, by awakening his mind to the fact that business methods may be applied to farming.

THE MATTER IN A NUT SHELL

The daily weighing is to be recom-mended when the best possible re-sults are sought; but the tri-monthly suits are sought; out the crimonthy weighings are as much recommended for the farmer who, for lack of help or conveniences, finds it impracticable or conveniences, and it impracticable to weigh daily. It will point out to him his best and poorest cows; and this is an important object of the record

record.

We urge, therefore, the weighing of the milk at each milking, then taking a sample for the butter-fat test once every month, using for this sample a composite sample taken from four consecutive milkings.

Ontario Wind Engine & Pump Companys LINES ARE SUPREME



A Good Investment

The only money that is really yours is the money you have legitimately spent, because no one can take it away.

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If your deaser does not handle our tines, write the ONTARIO WIND ENGINE & PUMP CO., Ltd., at Montreal, Toronto, Winnipeg or Calgary.

Our Veterinary Adviser

WARTS ON TEATS.—We have a cow sith warts on teats. What will remove hem without injuring the cow?—L. D. R., fuseell Co. Ont. Cut off those with constricted necks

and to the flat ones apply butter of antimony once daily with a feather until they disappear. It might be ise to defer treatment until she goes

EMLARGED GLANDS.—We have a cow lat has a lump around her wind pipe. The street of the lump around her wind pipe. It was a lump around her wind pipe. It was the lump around her was something in her hard. Kindly advise what treatment to the lump around her was something in her hard. Kindly advise what treatment to the lump around her was a lump around her will be a lump around her was a lump around her will be the lump around her was a lump around her was a lump around her will be a lump around her was a lump around her was a lump around her was a her was a lump around her was a lump aroun

diagnosis is the tuberculin test apied by a veterinarian. If it is not berollar the gland can be reduced rubbing it well once daily with ointment made of two drams each of iodine and iodide of potassium

This is a rupture or hernia in which bowel has passed through the or umbilical hernia. In many a spontaneous cure takes place few months. The application of the size of a baseball in the cen-so arranged that this protuberses the intestine up through Presess the intestine up through opening or hole you mentioned, keeps it there. Kept on for or four weeks will generally a cure. The truss or bandage be arranged properly and be in position by straps or strings hed to it and running forward

and attached to a strap around the and attached to a strap around the neck. The proper application of a truss for this purpose gives a man the opportunity of exercising his in-genuity as the arrangement depends upon the size and conformation of the animal. It must be arranged so that it will not shift, and at the same time not scarify any part. If this fails to effect a cure there will have to be an operation, which can be performed only by a veterinarian.

COWS POISONED—Kindly give me a few general directions for treating cowe that have been poisoned. A couple of the treating cowe that have been poisoned. A couple of the grant cans, and I would like the show what do do future occasions. So that the company of the

get at them. When poison is taken, if a stomach pump can be successfully used at once, the poison can be removed in this way. The artificities to be given depend year to be given depend taken, and unless given very poison taken, and unless given very poison taken are practically usedess. Areanic is the most common poison used in paints. The antifoto is hydrated sesquioxide and iron, made by adding liquid ammonia to tincture of iron, which get at them. When poison is taken, of iron, made oy adding liquid ammonia to tineture of iron, which forms a precipitate which must be given to the animal in about 10 times the quantity of the arsenie taken. This requires a veterinarian. As general treatment I might say administer a saline pracetive is the contract of t a saline purgative in two to three pounds Epsom salts at once and get your veterinarian as soon as possible and be very thankful if this treatment is successful.

The grower should observe his pear trees closely. If there are 100 trees of the same variety in the orchard and some of them do not bear as fine fruit some or them do not bear as an exason as others, there is sure to be a reason for it. It may be some lack in the soil that can be made up by the application of fertilizer. If the fruit plication of fertilizer. If the fruit grower is as interested in his business as he should be he will study his or-chard and find out what causes this variation and remedy it.—Jno. Bee-mer, Brant Co., Ont.



TERE is a plow that is just about able to run itself. Once you adjust it for width and depth of furrow, a boy can run it all day long. If the Ontario Footlift Sulky strikes a stone, the Plow rises and resets itself, thereby preventing breakages. When the end of a furrow is reached, a touch of the Footlift attachment raises the bottom for the turn. Furn-ished with either Judy Bottoms (cutting 7 inches to 10 inches) for clay, or No. 21 Bottoms (cutting 10 inches to 12 inches) for loam. Equipped with Rolling or Straight Colters.

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AND RURAL HOME

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OUR GUARANTEE

malided free on request.

OUR GURANTEE

We guarantee that every advertiser in this issue is reliable. We are able to do Farm and Dairy are as carefully edited as the reading columns, and because to protect our readers, we turn away all vertiser herein deal dishonestly with you as one of our pald-in-advance subserphers, we will make good the amount occurs within one mouth from date of this sue, that it is reported to us within a week of its occurrence, and that will not not the subserphers, we will not not the subserphers of the subserphers, we will not not the subserphers of our subserphers, who are our friends, through the medium of these columns; but we have been subserphers and honorable business man who advertise, nor pay the debts of honest bankrupts.

FARM AND DAIRY PETERBORO, ONT.

SYSTEM IN MANAGEMENT

In the past most farming was conducted with very little regard to sys-The staple crops were grown year after year on the same land, often without manure, until the soil failed to produce satisfactory crops, when it was turned into pasture or allowed to run wild and produce weeds to seed the rest of the farm.

No books were kept and the cost of production was unknown. The farmer took what he could get for his product, often less than the cost of production. Now science and business are being applied in the realm of agriculture with increasing thoroghness and skill.

We modern farmers must know the type of farming to which we ourselves are best adapted, and where that type of farming can be conducted most profitably. Those of us who are dairymen must know the milk breeds of cattle and the best strains for our conditions. We must know

all the sanitary regulations for keeping our milk pure and marketing it in the best condition. We must figure out the rotation of crops adapted to our conditions and needs, with due regard to maintaining the fertility of our soil. We must know the demands of our market and be able to get our products to the consumer without all the profits being absorbed in the process.

We will always have to deal with many forces and conditions only partially controllable even by men of the greatest knowledge and skill. But we have before us for development a wonderful field and we are cultivating it with a zest before unknown,

OUR INTEREST IN CITY TAXES

"Why don't you fellows pay attention to farm topics, and leave the regulation of city taxes to the cities themselves?" a subscriber asked us recently. We thought that we had made our position on taxation matters sufficiently plain in previous issues, but as there are many of our readers who may think as did this one, we will endeavor to again make plain the manner in which the farming interests are affected by the method in which city taxes are levied, and hence why we discuss the question in Farm and Dairy.

There are only two classes of things which are taxed to-day; land is one. and labor products the other. Let us consider the effects of taxing each of these in cities and towns, with special reference to the effects upon

A tax upon buildings decreases the revenue derived from buildings rented. Thus a tax rate of twenty mills on the dollar, a common one in towns, will necessitate an increase in the rent of two per cent. per annum over and above what is required to give the ordinary return to capital. That is to say, if a man ordinarily was content with the return of six per cent. on his money invested in buildings, he would require to collect eight per cent, from his tenant in order to have six per cent. left when taxes are paid.

The tenant of a store where farm produce is handled must get this extra rent out of his business in increased margin for doing business; in other words, out of his customers. This means he cannot afford to pay us so much for our products. But that is not all. In all other businesses, a tax on buildings being added to the rent increases the cost of doing business, and so increases the cost of goods to the consumer. This reduces the demand for goods and the number of men employed in the manufacture, and consequently our market for farm produce.

The tax being added to the rent of all dwelling houses reduces the amount of a man's income by the amount of the tax, and so reduces the purchasing power of the people for the goods of the manufacturer and farmer. This reacts on us again in higher prices for things that we need to buy, and less demand for what we have to sell. Thus it is that a tax on buildings in the city

live in the country.

With land the case is entirely different. If all taxes were imposed on land values the annual rental could not be thereby increased. The annual value of land is determined by supply and demand. The same amount of land would still be available after the change in taxation as before. In fact there would be more. It is a notorious fact that almost one-half of the land within the corporation limits of Canadian cities and towns is held idle for speculation purposes, and in many cases could not be purchased for four times its present value. Increased taxation on this land would compel its owners either to use it themselves or sell it to those who will use it More land would thus be available and rents instead of increasing through the increased taxation of land, would actually decrease. Hence the cost of doing business on the land would decrease, merchants could handle the farmers' products more economically, and the consumer would have more money to spend. That is why tay reform in cities means increased income for us farm-

We believe that we are well within the limits when we state that a sum equal to the tax imposed on the buildings in cities and towns is taken from farmers in increased cost of handling farm produce that the tax improvements involve

FACTS AND FIGURES

Because a farmer keeps a herd of dairy cows it does not necessarily follow that each one in the herd is especially adapted for dairying. The type and general appearance may be good, the temperament and disposition may promise fair results, but the real value of each one is to be measured actually and practically by just her individual yield at the end of a full season's work, not the average of the herd as a whole.

Over and over again when dairy farmers have checked up the production separately of each cow there have been found wonderful surprises and serious disappointments. These 'good lookers" have turned out to be poor producers; the despised cow of insignificant appearance has often proved a splendid moneymaker when her moderate cost of feed has been deducted from the large total wield of milk and fat.

Some cow testing figures recorded by the Dairy Division, Ottawa, show great contrasts. For instance, two cows yielding the same weight of milk may differ in production of fat by one hundred and seventy-five pounds of fat. Two cows the same age may differ in profit by twentyfive dollars. The aged cow may do far better than the five-year-old. Two mature cows in the same herd have been known to differ in production by eight thousand pounds of milk. One herd of twelve cows last year gave thirty-six tons of milk more than another herd of twelve.

How are these vital points to be definitely ascertained by the practi-

is largely borne by those of us who cal dairyman? Such facts are brought to light when figures are used. It is just as simple as \BC Keep records of individual produc tion; it takes scarcely ten minutes a cow per month, and abundanth pays every dairyman.

> "Kindly publish in Farm and Dairy a detailed description of hox to judge dairy cattle for milk production." This query,

> Value of which came to our Pictures. desk recently, is only one of many such queries that we are receiving, and goes to show that farmers have not vet realized that there is no absolutely correct method of judging the producing ability of cows by their outward conformation. There is, however, a certain type that is more generally associated with good producers than any other type. The best method to fix this type in one's mind is to study the conformation of record-making cows. Here it is that the illustrations of high producing cattle that appear in Farm and Dairy almost every week should prove in valuable to the dairy farmer who is desirous of thoroughly understanding dairy type. Illustrations are better than any amount of talk in inpressing desirable dairy type on one's mind.

> Agriculture is successful to a ven great degree in proportion to the solid sense employed.

Why He is Successful

(Western Farmer) We asked a farmer friend of our the other day, to tell us how it was he made his dairy pay so handsomely, having been in the business but couple of years. His reply was: "Square dealing is what Cheat nobody and be sure your

do not cheat you. Keep a red them. Weigh the night and morning once a weigh the feed, and you colose enough to her yield a Then test her milk. It sho then test her milk. It should tain no less than three per cen butter fat and 12 per cent of sol Remember that the dairy cow

machine for converting hay, ensil oran, corn and other feeds into mil The larger her capacity to consunt this feed and the more she can go out of it the more profitable she be for her owner. We use a sile. be for her owner. We use a silo, could not get along without it have found that all cows give a la yield during winter. In the they give a large yield on which continues, if the past good, until autumn. Then let six weeks' vacatio asking them to get down to business

"Keep good stock; as a re-he thinks, so he does. It scrub farmer he will have stock, because it suits his ideas. Sa farmer will never go to a farm institute, and has no use farming. Give such a man stock and he will soon reduce

scrub by starvation and neglect.

I would rather sell my stock that
to see them go hungry and units
around me. My mileh cows are it to see them go hungry and waround me. My mileh cow are partnership with me. I satisfy twants and they my demends they fail to pay their board bill leave a balance on the wrong the sooner I get rid of them the ter."

Good Humor Walter S. Dawson, P.

August 21, 191

What a splendid ast had. It is to m The following words o appropriate: ntle Spring! in sur Well dost thou thy p sad, And thou, thou make

gay.

AD. TA No. XC

"George and I ha ning since last sprin Toronto Exhibition. threshing machine ca line on August 12th would be all through in time for the cheap

"All our neighbors going. Last week I Smith about it. Nov us are going together a pretty shrewd old counted one of the rar ers in these parts. Ev his place just seems t it belongs and stay has got everything h with, not only about at the house, too. When over at his

days ago, I remarked thing about his place well and in the easie ble. 'Well, it's this says he, 'One Fall I cash and went to the That was 13 years ag much smaller show t surely had my eyes op seemed to be machine everything that we did the old farm. I wond my farm should ever b I saw it should. But right there, Boys, that to have as much of it a ford. I found I could of it. It simply paid for then it saved me a lo work. You see, Boys, a new machine when th worn out or broken but come back to your old s are broken down with I

" 'So every year be the city, I look about see what I need most. over my farm paper t firms are going to be at tion and where located. at the Fair I see all th the Machine I want to be way from year to year l able to gather about me farm equipment. Wha about the farm, Boys, is result of the new ideas my farm paper and the n saw at the Fair.

"'These farm papers us good service, Boys. commend and introduce most reliable machinery i several years past our pa and Dairy, has guarant readers the reliability of vertisers. They are tru Farm and Dairy,-"A Paper Farmers Sw

B C

Good Humor and Fences

Walter S. Dauson, Peterboro Co., Ont What a splendid spring we have just had. It is to me a perfect one. The following words of Longfellow are appropriate:

Gentle Spring! in sunshine clad. Well dost thou thy power display! For winter maketh the light heart sad,

And thou, thou maketh the sad heart

AD. TALK No. XCIV

"George and I have been planning since last spring to get to Toronto Exhibition. So when the threshing machine came on to our line on August 12th we knew they would be all through 'trading hands' in time for the cheap rates.

"All our neighbors know we are going. Last week I told old Sol. Smith about it. Now the three of us are going together. Old Sol. is a pretty shrewd old chap. He is counted one of the rarest good farmers in these parts. Everything about his place just seems to know where it belongs and stays there. He has got everything handy to work with, not only about the barns but at the house, too.

When over at his place a few days ago, I remarked that everything about his place was done so well and in the easiest way possi-Well, it's this way, Boys, says he, 'One Fall I put by some cash and went to the Toronto Fair. That was 13 years ago. It was a much smaller show then. But I surely had my eyes opened. There seemed to be machines there to do everything that we did by hand on the old farm. I wondered then if my farm should ever be fixed up as I saw it should. But I decided right there, Boys, that I should try to have as much of it as I could afford. I found I could afford a lot of it. It simply paid for itself, and then it saved me a lot of slavish work. You see, Boys, you can get

come back to your old self once you are broken down with hard work. 'So every year before I go to the city, I look about my farm to see what I need most. I also look over my farm paper to see what firms are going to be at the Exhibition and where located. Then when at the Fair I see all the makes of the Machine I want to buy. In this way from year to year I have been able to gather about me the best of farm equipment. What you see about the farm, Boys, is mostly the result of the new ideas I got from my farm paper and the new things I saw at the Fair.

a new machine when the old one is worn out or broken but you cannot

"These farm papers are doing us good service, Boys. They recommend and introduce us to the most reliable machinery firms. For several years past our paper, Farm and Dairy, has guaranteed to its readers the reliability of all its ad-They are truly making vertisers. Farm and Dairy,

"A Paper Farmers Swear By"

It has been splendid weather for fixing around the farm and the fields are now looking their best. We will soon begin to think of harvest again.

Whilst picking stones in the corn field, the thought came to me "How provoking it is to have bad fences." Have you taken advantage of this spring to fix your fences and other things around the farm? There is things around the farm. There is nothing so provoking to my mind (as a hired man), than to be chasing after cattle and horses through not having the fences fixed. Yes, it puts men in mind of the story told by our friend Peter McArthur in The Globe friend Peter McArthur in the close and a picture I have many a time witnessed in London Eng. "If you stand at any of our large

withressed in London Eng.
"If you stand at any of our large
stations in the towns on a wet morning," said Mr. McArthur, "you will
notice the masses hurrying along to
their work with faces as solemn and
long as kites; then all of a sudden, a
gust of wind comes along and takes
off the hat of a very short, fat gentleman and carries it away down the
street. Immediately as if by magic
street, and the street of the street
and and carries it away down the
street. Immediately as if by magic
street and the street
is hat a provoking to him but
very amung to the onlooker."
Again, taking to the onlooker.

Again, taking to the onlooker on want is
to. It is very providing, and if you
have any warth on brig, and secondly.

I noticed while at work recently that our mare and foal had got into the garden. The mistress of the that into the garden. The mistress of the house after trying several times to get them out, walked away into the house evidently disgusted at not being able

evidently disgusted at not being able to put them out.

Now it is generally the hired man who is called upon to put out these intruders, so don't get cranky if he seems to take a little longer time than you think necessary. Just get out and try it yourself and you will feel like the fat old man running after his hat amid the laughter of the others, who amid the laughter of the others, who a few moments before, were as solemn as judges. Now think of the words, "Happy is the man

Who a few paternal acres owns,

Shakespeare.

But I wish you to continue this quotation by adding a couple of lines. Happy is the man o a few paternal acres own

With substantial fences divided, Then to him only, is peace provided."

How pleasant to be able to turn your cattle out anywhere and not be afraid to leave them for fear they will get into a field of grain.

Tuberculous Cow Dangerous By M. H. Reynolds.

Three things have become quite plain in the course of a world-wide study of the relation between human and bovine tuberculosis. (1) That tuand bowine tuberculosis. (1) That tu-berculosis is a common disease among cattle. (2) That there are constant opportunities for transfer of any pos-sible infection from cattle to people. (3) That man is at least susceptible to bovine infection.

There can be no reasonable question now that the most serious source tion now that the most serious source of human tuberculosis, particularly for older children and adults, is the advanced case of human tuberculosis in the home. It has been astisfactorily shown, however, that man is at least susceptible to tuberculous infection from cattle and that tuberculosis among young children, due to germa from cows, is sufficiently common and serious to make it necessary to recognise serious to make it necessary to recog-nize the tuberculous cow as an important element of danger.

This is the best time of the year to have dairy cows on vacation. Pas-

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THE BEST SUMMER FARM INVESTMENT When dairy production is larg-

est waste is greatest and quality poorest without a separator. De Laval Dairy Supply Co., Ltd. Montreal Peterboro Winnipeg

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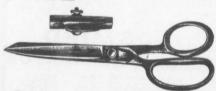
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Just think how much it will please her to have a pair of these shears. And just think, you can get them FREE; they won't cost you a single cent. They are a war going to give you. Don't you think mother war going to give you. Don't you think mother while be pleased to have these shears, which her little boy or girl has won as a prize? I do. I think she would just love to have them.



They are of splendid material, always ready to cut anything and verything. They are well and strongly put together, and set with an adjustable screw, that can be loosened or tightened according to the cork to be done.

Don't Miss This Opportunity

Now that the young people are having holidars, they should all make the very best use of their time dee out and do a little canvassing, and so some hauting. You will win your plaunium and it will be good experience for you. In the subscription to Parm and Dairy and we send you a pair of shows. In the subscription to Parm and Dairy and we send you a pair of shows. In the subscription to parm and Dairy and we send you of your neighbors to subscribed, one subscription? Oan't you get one of your neighbors to subscribed. In the late lith have your paper for a couple of your neighbors to subscribed. The subscription of your neighbors to subscribed the late lith have your paper for a couple of your neighbors to subscribed. The subscription of your neighbors to get it.

Farm and Dairy Peterboro . .

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some pocket money to spend when school opens? Sure you do. Every boy wants money to spend, and he does not like to have to ask for every cent.

ask for every cent. We want you to act as **OUR REPRESENTATIVE** in your district. We will place our subscription work in your hands. You will in this way gain an experience that will be worth a great deal to you. It will not only give you a start in business but will train you fin the line of canvassing, and will teach you to place confidence in

yourself.

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THINK, some of our boys have got ten new subscribers in a day,
and we pay 50 cents each. Don't you want to earn \$5.69 a day?
Isn't that splendid pay.

REMEMBER BOYS, it is the hustlers that make a success, not only as boys, but as men. Get a start now, and don't give up.

Write Farm and Dairy for working

FARM & DAIRY, Peterboro I wish to become your Agent in our district. Please send me supplies. Name Address



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This makes the PREMIER the cleanest skimming separator and the easiest to operate. If you are using a separator of some other make which is not giving you perfect satisfaction, write us for our booklet on the

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Creamery Department

Butter makers are invited to send contributions to this department, to nek questions on matters relating to butter making and to suggest subjects for discussion. Address letters to Creamery Department. 6 1544618 10 CLEMELL DOMESTICE I

The Maker as an Educator

Mrs. A. B. McLaughlin

We buttermakers who hold responsible positions and expect to make sible positions and expect to make our work a success must have the tact of educating and influencing patrons in the way of doing things for their own interest. To possess this tact takes practice and a study of human nature. You can convince one person one way, and another some other way, but we must have the backbone way, but we must have the backsonic to stand up for our rights, regardless of anyone, as there is a whole lot of bluff in this world.

When people find out that we are not easily influenced, then they will

pay more attent on to our advice and teachings. A buttermaker may be compared to a school teacher, only we buttermakers have the hardest part of it as our pupils are much harder to control than the younger ones. Ours control than the younger ones. Ours are backed up by centralizer sympa-thizers who agree with them in things that are wrong and detrimental to themselves and the community.

that are wrong and detrimental to themselres and the community.

KNOWS A'L', KNEW NOTHING
The patron who knows it all and will not listen to anyone generally is the fellow who delivers poor milk and cream. The only way to rule him is to give him to understand that he cannot continue his imposition on the creamery and his neighbors, and cut him off short where it can be done. The patron who is a little careless and means to do alright must be reminded about the quality of stuff he is furnishing, whenever it is necessary, and don't forget to give him credit when he is doing right.

BOOM FOR MUCH EUCCATION

ROOM FOR MUCH EDUCATION Buttermakers going into a Buttermakers going into a new creamery or a new position where quality is poor, must work up the grade gradually. It took me two years to get the patrons in this creamery to wash their separators and bring cream sweet and clean. It would take about 30 days to let them get back into the same old rut they were in. So it is not to a buttermakers to get the to the same old rut they were in. So it is up to us buttermakers to get the quality up to a high standard and keep it there. We get slack in our work and methods and the patrons

work and methods and the patrons will do the same.

When patrons are allowed to haul cream a long distance in cans with out covering them up, especially at this time of the year, the buttermaker is to blame for not telling them about it. We must aim to be some and friendly, show the same than the same and friendly, show the same than the same and the sam

Sometimes on these hot days, don't you wish there were more shade trees on the lawn? Give the nursery men an order

I must congratulate you upon your article in the issue of June 12, in which you draw attention to the falleay of breeding for color. One would think that a man who had brains enough to buy or breed a heavy producing cow, would have brains enough to appreciate the fact that type is a much greater factor in production than color, and while it is well that a certain breed shall have certain characteristics that will distinguish it from others, it is time to call a halt when these minor traits such as color become the sole aim of a breeder.—A. E. Mainwaring, Nanaimo, B. C. Mainwaring, Nanaimo, B. C.



Extra Pay for Workers!

We have a special opportunity for a person in your locality.

A person who can during the next two months devote some time to seeing friends and neighbors about taking Farm and Dairy.

If you are the person and want to grasp this opportunity, and make good pay, for your time and effort write to-night.

Farm and Dairy Peterboro

Messessessessessessesses Breeder's Directory

Ourds under this head inserted the rate of \$4.00 a line per year. So card accepted under two lines of for less than six months, or insertions during twelve months.

YORKSHIRE PIGS, all ages, either Choice Young Boars, fit for service. Sows of all ages, bred and heavy pig.-H. C. Benfield Woodstock, Ont.

FOR SALE—2 Sons of King Fayne &g Clothilde, from R. O. P. cows. Also im Clyde Fillies and 3 Stallions. Yearing —R. M. Holtby, Manchester, Ont-

HOLSTEINS—Young stock for sale as by Imperial Pauline De Ko. whose nearest dams average 26.20 lbs. butter 7 days.—R. W. Walker, Utica, Ont



August 21, 19

Is The Cl

You Car

not alone, because i and best salt for salt because it will salt pound for pound, t salt you can use. The big creamerie

this and show you to The Agricultural monstrate this every Every farmer and

who is getting goo butter—is using W Salt. It is pure-it mai butter-it works in it is the cheapest in the

try it yourself.



LONDON CONCRETE MACHIN LONDON, ON Largest Makers of Concrete Mac

Milk Wa During Exhil

If you can ship two more of sweet milk (Sunday excepted) We furnish cans. ping points outside of considered.

City Dairy Co., I TORONTO, ON

CREAM WA We pay the highest city pri-delivered sweet or sour at delivered sweet or sour at office. We supply cans and i b, with an acourate record ment. If 15 years' experience your cream to the Toront IT PAYS.

terested you should w Toronto Creamery

Wante A Herdsman, who has had ex-testing and caring for a No Boistein cattle. Honest, reliabling no bad habits. Apply, a sneet, to

The Allison Stock CHESTERVILLE .



Is The Cheapest You Can Use

FN7

not alone, because it is the purest and best salt for salting butter. But because it will salt more butter, pound for pound, than any other salt you can use.

The big creameries will tell you this-and show you tests to prove it-The Agricultural Colleges demonstrate this every day.

Every farmer and dairy manwho is getting good prices for butter—is using Windsor Dairy Salt.

It is pure-it makes beautiful butter-it works in quickly-and it is the cheapest in the end. Just try it yourself.

200



Standard Gasoline Engine

Everyone sold on a strong guarantee. Ask for our catalo-gue of engines

LONDON CONCRETE MACHINERY CO., Dept. B LONDON, ONT. gest Makers of Concrete Machinery in Canada

Milk Wanted During Exhibition .

If you can ship two cans or more of sweet milk per day (Sunday excepted) write us. We furnish cans. No shipping points outside of 80 miles considered.

City Dairy Co., Limited TORONTO, ONT.

CREAM WANTED

We pay the highest city prices for cream delivered sweet or sour at any express office. We supply cans and remit promptly, with an accurate record of each shipper nemt. If 15 years' experience counts, ship your cream to the Toronto Oreamery. II PAYS.

erested you should write us. Toronto Creamery Co., Ltd.

Wanted

A Herdsman, who has had experience in testing and caring for a No. 1 herd of leating at the description of the description of the last no had habits. Apply, giving refer-sace, to The Allison Stock Farm

CHESTERVILLE .

· ONT.

Reseasessessesses

Cheese Department Makers are invited to send contributions to this department, to ask questions on matter relating to cheese making and to suggest subjects for discussion. Address letters to The Cheese Makers' Department.

Drawing Whey

"Drawing whey; the how and when it' was a subject of discussion in recent issue of the N. Y. Produce eview. Commenting on the opin-Review. Commenting on the opinions of his correspondents the editor has the following to say:

bas the following to say:

With a normal curd, where acid

With a manual curd progress in

the say of the same acid

the say of the same acid

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to strings about ½ in or can

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acid or strings about ½ in or can

their normal same acid

to tion. Other points to observe

are the amount of contraction of the

prices of curd—they should be about

half their original size and should

be spring rough to some acid the size and should

be spring rough to some acid the some acid the size and should

be spring rough t

"These are the characteristics of a normal curve when ready to draw. Of course them has no considered as a considered with the constraint of the course of t

quickly, once the acidity is right.
"Also the character of the cheese Also the character of the cheese amount of acidity aimed for at in amount of acidity aimed for at dipping, the export type standing more than the home-trade cheese. However, in no case should the acid-ity of the whey at dipping reach; per cent., for Canadian experiments are indicated that such an amount. have indicated that such an amount of acidity will needlessly reduce yield.

OFF-FLAVORED OR GASSY CURD "With an off-flavored or gassy curd
the recommended methods of procedure are more at variance than in
the handling of a normal curd. In the handling of a normal curd. In the case of off-flavored milk it is con-sidered by some authorities a mistake to develop more than the nor-mal acidity at or before the nor-mal acidity at or before the nor-although it is customary with with more acid. Prof. Doane is quoted as stating that high acidity in a curd fresumently accentuates the develop-fresumently accentuates the developstating that high seidity in a curd frequently accentuates the develop-ment of bad flavors. However the usual plan in dealing with tainted milk is to firm curd a little more (avoiding too rapid heating and too high cooking temperature), develop-ing slightly more than the normal acidity before dipping, milling early and airling well. and sometimes sale and airing well, and sometimes salt-ing heavier when the taint is very bad.

"A gassy curd is also usually given a little more acid before dipping, keeping temperatures low enough so curd will not firm too rapidly and curd will not firm too rapidly and enough whey remover early to pre-vent curd from floating. However, some contend that a casey curd pe-quires no more acid than a normal one at time whey is drawn and that it is best to depend on the treatment after milling (the curd being milled early) to kill the pinholes."

Many makers in deciding the amount of culture to be used do not make allowance for the difference in temperature from one day to the next. In our changeable climate we next in our changeable climate we have a difference of 15 to 20 degree of the decided of the temperature in the amount of culture used. The warmer the weather the less culture will be required and vice versa.—G. G. Publow, Chief Dairy Instructor, Eastern Ontario.

Value of Fresh Whey

For pig feeding whey that is fresh For pig feeding whey that is fresh from the factory or at least only sightly fermented is considered to be worth about one-half as much as skimmilk, says Prof. G. C. Humphrey, and the combination with grain, corn and from the combination, experiments indicate that 1,000 pounds of corn meal. pounds of corn meal.

pounds of corn meal.
Ordinary whey has been found 25 to 30 per cent. more valuable than whey which has been separated to recover the butter-fat. One to two pounds of corn meal, however, added to 100 pounds of separated whey to 100 pounds of separated whey will compensate for the fat that has been taken out. As it is doubtful if sour or stale whey is fit to feed any ani-mal, pains should be taken so far as possible to feed whey in sweet condition only

tion only.

It requires more or less whole and
It requires more or less whole and
skim milk and the utmost care to
raise calves on whey. After calves
have been raised to a month or six
weeks old. 10 to 14 pounds of fresh
sweet whey feed daily with the best of
hay and a choice grain mixture will
grow calves, but as a general rule not
as successfully as skimmed milk.

One silo doing good work in the winter should be an incentive to build another for the summer.

OUICK-or YOUR



dropped down with Colic What would you do? What could a Veterinary do after you got him? Colic often kills in an hour—30 minutes delay means a valuable

The thing to do is to have a

International Colic Gure

Cures in ten minutes Span-modic Colic, Cas C. Cri. Founder. It neutralizes the acids in the stomath of the curtalizes and the stomath of the stomath of the curtalizes and the stomath of the stomath of the curtalizes and the curtalizes of the pain—and renders the stomath of the curtalized and antiseptic.

and antiseptic.

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TORONTO

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The Canadian Potato Machinery Co. Limited, Galt, Ontario As a Potato Grower I would like to have a free copy of this book.

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THEVER say you have no time to practice right thinking. You are thinking all the time anyway, and it takes no more time to think right than it does to think wrong.-Larson

Mina Edwards, Peacemaker

By KATE MOSTATER.

ATHER. Mr. Thornton's colts Swiftly he led them to the fence and page to the second page to the second showed them where the second page to the second showed them where the second page to the second page have been in your corn again," called Mina Edwards, as her father came up the lane. It was some moments before John Edwards spoke. Mina saw the storm clouds gathering and drew closer to her father. He was a stern, cold man, but a very just one, and this daughter, who was his only child,

adored him.
"Well, Mina, I have stood with
Bill Thornton's doings as long as I can, and the next time those colts are allowed to enter my fields I shall be ready for them." He rarely spoke harshly before this frail daughter. harshiy before this frail daugnter. Linking her arm in his, they went slowly into the house. His heart was very sore, for he knew, although he had never been told so in words, that Bill Thornton's second son, Maurice, loved Mina, and knew that she

returned his love.

Several years before, John Edwards and Bill Thornton had been the best of friends. There had come the best of Friends. There had come a day, however, when John discovered that his friend was dealing treacherously with his neighbors. He once denounced him, and although always civil and polite, he avoided Thornton and refused to enter his

Angered by his Thornton had committed many little to pay the slightest attention to them until one evening just at dusk, he found that the fence had been lowered between his land and Thornton's and that several of Thornton's

ton's and that several of Thornton's young horses were already in his choicest clover field. He left the field and went straight to Bill Thornton's house. He round him sitting before an open grate reading. His hired man, Joe Stubbs, was also present, but this Edwards did not notice. When he entered, Bill was pretty cross, but he endeavored to calm himself. What passed between them few were permitted to know, but John Edwards had returned home in a blind rage, and for turned home in a blind rage, and for the first time in his life spoken harshly to his daughter. He had told her, like father, like son," and for-bidden her speaking to Maurice Thornton again.

So far as he knew, he had been

obeyed.

But now the fence between his land and his enemy's was down again. This was not all: Thornton had permitted all his horses and cattle to trespass on his neighbor's land. the to trespass on his neighbor's land. His face grew livid with rage, and muttering maledictions he hurried home. He found his two hired men busy at their work, Calling them, he said: "Boys, get those three witps from the carriage house and come with me." Silently the men obeyed, knowing that it would be useless to question him in his present mood.

lowered

"You both know of Bill Thornton's enmity toward me, and the many things he has done. I warned him before, and as he has chosen not to

Where Else Do You Find Scenes Such as This Save in The Country?

This is one of the beauty spots on the farm of F. L. Green, Ontario Co., Ont. Mr. Green has aimed to make his farm beautiful as well as productive, and the illustration shows how well he has succeeded.

—Photo by an editor of Farm and Dairy.

were a good hair mile away. He came upon them suddenly, and cautiously raised up, gave a loud yell, at the same time flourishing his whip, which made an ominous hissing sound. The made an ominous hissing sound. The horses started at breakneck speed for the other end of the field, the cattle following suit. His plan had suc-ceded better than he knew. Just as the animals reached the far side of the field. Edwards' two confederates the animals and flowishing the started of the field. sprang up yelling and flourishing their whips. Back the horses came, their hoofs ringing on the hard turf. An ugly smile of triumph rested on Edwards' face.

he uttered a horrible Once more Once more he uttered a horrible yell as the horse came near. The fence was higher here than at any other place. A beautiful mare, just two years old, was in the load. As she heard the wild yell and hissing whip so near her, she leaped straight in the air and landed on the fence, the property of the pr

Coming out of his hiding place Edwards went slowly toward her. His short examination had hardly ended when his two hired men stood beside him.

"She fell on a sharp rail boys, and

it entered her breast." The men said nothing, but the beautiful animal turned her great

eyes pleadingly toward them Turning away, he muttered: "It will be a lesson for both of us in more ways than one. Boys, go and summon Thornton."

Turning, Edwards walked towards his home with bent head and feeble steps like one suddenly grown old. steps like one suddenly grown old. He knew now that his savage anger had passed, that the thing he had done was discrateful, and he knew, too, that his daughter would think

The case was taken to court and the trial was a memorable one. The decision was given in favor of Ed-

"He, however, had had ample re-

"He, however, had had ample revenge and his conscience was troubling him greatly.

In the fall Maurice Thornton came home and Mina was noticeably more cheerful from that time, although her father still maintained his old attitude toward her lover.

A few weeks later Mina was

A few weeks later Mina was stricken with fever and grew rapidly stricken with rever and grew rapidly worse in spite of her physician's watchful care. As the disease ap-proached its crisis, the doctor began to look very grave. One night, as he

take it seriously, we will just run his sat at her bedside, he called the stock in. He may wish that he had father, saying: "It would be well to left a few of those fat cattle at home send for Dr. Powers."

Edwards went to the So saying, he turned on his heel only to return with a look of acute and flourishing his huge whip, start misery on his face. "Dr. Powere' boy ed for his neighbors stock, which says he left the city at nine this every on the say of the came ening and cannot be back until to-upon them suddenly, and cautiously morrow."

"Is there no doctor near, then, at all? I must have help. Call in someone."

For a moment Edwards sat as if stunned, then he leaped to the telephone, calling for Bill Thornton's."
The question he had asked was promptly answered, for Maurice Thornton, medicine case in hand, and pale with anxiety, strode into the sick room.

Through the seemingly Through the seemingly endiess night he, together with the distin-guished specialist, battled for Mina Edwards' life, and they were victors. Next morning, though very weak, she spoke rationally for the first time in many wooks

Her father, tears streaming down is furrowed cheeks, said brokenly,

his furrowed cheeks, said brokenly. "Bless you, my son—you have saved her! I give you the right to protect her for all time. I'm going now to see your father." The second meeting, like the first, was not public property, but it was known that the old enemies were friends once more, and that they both considered Mina the "peacemaker."—New England Homestead.

A Place for Work and Rest

By Ethel H. Durgin. Few women in the country fully ap-

preciate or take advantage of their opportunities for living out of doors, opportunities longed for by their city sisters, who have learned sisters, who have learned how much comfort, health and good looks result from an open-air life. The fact is that most country women are too conscientious to leave undone any ling scientious to leave undone anyding that should be done, and they labor on, in close, stuffy rooms, while all outdoors is calling them to come out and be happy and cool.

Of course one must do her house-work, but much more of it could be done on the porch, where the breeze is sweet with the odor of blossoms. than the average housewife realizes. The porch of to day is quite generally and the living room, but the possibility of making it the kitchen has not been thought of by some folks. All vegetables and fruits may be prepared on the porch, and if one has a ed on the porch, and if one has a fireless cooker the necessity of stand-ing over a hot fire much of the for-neon in preparing the dinner is avoided. Once placed in the cooker, not another thought need be given to the food until serving-time.

Probably the greatest bugbears of the housewife are ironing and sweep interfere with the outdoor life. The self-heating flat-iron, which heat from the inside by means of gasolene or denatured alcohol, is procurable at or denatured alconol, is procurable at a very moderate price, and with if the ironing can be done on the porch, where one can keep comfortable. Sweeping, of course, cannot be done on the porch, but the more the fam-ily actually lives on the porch the less need there will be for the performance indoors of this important part of

SLEEPING AND LIVING BOOM The sleeping porch is a modern con-venience which is not found in the country very generally, nor is it necessary to have a porch built especially for the purpose. The ordinary house porch, if one is fortunate enough to live a little off the main road, will fill every need, and a side porch with the usual porch-shades makes a good sleeping-porch anywhere in the coun steeping-porch anywhere in the con-try. It may seem as if a large porch were required for all these purpose, yet a small porch, 10 by 12 feet in size, will do nicely. If the main porch is also the sleeping-porch, and sere-al couches are used for sleeping, it may be necessary to move them into may be necessary to move them into the house in the early morning, thu leaving all the floor-space available for use during the day. But ordin arily the couches may be pushed against the house, the hoels made up, and covered with a washable condecover and furnished with a few porbpillows. This converts the sleeping the condecover and furnished with a few porbpillows. porch into a living-room.

porch into a living-room.

Above all, plan a good many picnis during the summer season, occasionally taking some little trip which wil add zest to the work of the other days. If you are not the owner of a automobile, or if you cannot drive far with a team, arrange to have a picnic lunch at some attractive spate on the farm or in the near-by wood.
The lunch may be put up in the col
of the morning, and the occasional absence of dishwashing at the non hour will make you feel that you am having a real vacation.

For your spare time get some good hand-books on birds, flowers and all sorts of outdoor life. They will take you closer to nature and you will be rewarded with added intelligence a well as renewed physical strength as vigor for work.—Farm and Firesida

A horse enjoys a sponge bath it warm weather quite as much as it driver,—perhaps more.

********** The Upwar ************

August 21, 1913

A Christian Na lews and Christian condemnation of the tians for their treatm brews when in bond sands of Sabbath Sch last few weeks teac their scholars the sto cruelty,—the decree o male infants, of the la as his poor to make bricks withou less many teachers h of a barbarous age, ren under them that i influence of Christ in no nation to-day would oppressing their breth But do these tions of long ago hol tion statesmen to-day in their dealings wit tions by the example and lowly Jesus? Let

The opium habit is man what the drink h Anglo-Saxon—his great cohol will in time lower al and spiritual percep him physically. as are the effects of the not one-half as deadly a all human wrecks the o



A Christian Nation Guilty

Jews and Christians unite in their condemnation of the ancient Egyptians for their treatment of the Hetians for their treatment of the Hebrews when in bondage. In thousands of Sabbath Schools during the
sands of Sabbath Schools during the
sands of Sabbath Schools during the
safe weeks teachers have told
their scholars the story of Egyptian
cuckly—the decree of death on the
male infants, of the lash of the tasksafe is its serviceable until it. male infants, of the lash of the task-master, as his poor victims strove to make bricks without straw. Doubt-less many teachers have referred to such a state of society as a relic such a state of society as a relic of a barbarous age. Doubtless they have impressed the idea on the child-ren under them that it is due to the influence of Christ in the world that so nation to-day would think of so oppressing their brethern of another patient. But do these old pagan na-isans of long ago held a reproposely nation. But do these old pagan na-tions of long ago hold a monopoly on international cruelty? Are Chrision statesmen to-day always guided in their dealings with weaker na-tions by the example of the meek and lowly Jesus? Let us see?.

and lowly Jesus? Let us seef.

The opium habit is to the Chinaman what the drink habit is to the
Anglo-Saxon—his greatest curse. Alcohol will in time lower a man's morcohol will in time rower a man and de-al and spiritual perceptions, and de-troy him physically. But terrible al and spiritual perceptions, and de-stroy him physically. But terrible as are the effects of this drug, it is not one-half as deadly as opium. Of all human wrecks the opium fiend is

Several years ago the Chinese Government seeing the terrible effects of the habit, decided to put an end to it. They forbad the culture of poppies in the empire, and also stopped its importation. Surely a wise ped its importation. Surely a wise move. Just what every temperance man is trying to do for the liquor traffic in this country. Here we

The Upward Look the most pitiable—and China has capitalists might not lose money.

Several years ago the Chinese Gov.

Several years ago the Chinese Gov. most shameful

spectacies in an instory.

Recently the Chinese Government has petitioned the British Government to absolve them from their obligations. China is making a new ngations. China is making a new start. Her statesmen are anxious to do away with a habit that impedes progress. The press of the whole British Empire was almost unani-

they made as their rule of life, "What would Jesus do?" They would never have dared been guilty had the great majority of British citizens the great majority of British citizens been dominated by the idea of doing as Jesus would do. Just another in-stance of the need of a more pro-nounced Christian citizensnip. — I. H. N. . . .

(15)

The Only Way To Win

It takes a little courage And a little self-control. And some grim determination If you want to reach a goal.

It takes a deal of striving,
And a firm and stern set chin.

No matter what the battle, If you're really out to win.

There's no easy path to glory, There's no rosy road to fame, Life, however we may view it, Is no simple parlor game Is no simple partor game; But its prizes call for fighting For endurance and for grit, For a rugged disposition And a "don't-know-when-to-quit."

You must take a blow or give one, You must risk and you must lose, And expect that in the struggle You will suffer from a bruise. But you mustn't wince or falter If a fight you once begin, Be a man and face the battle— That's the only was to win. That's the only way to win.

-Author Unknown.

is it serviceable until it has been read and re-read and loved and loved again; and marked so that you can refer to the passages you want in it, as a soldier can seize the weapon he wants in an armory, or a housewife bring the spice she needs from her store. Bread of flour is good; but there is bread sweet as honey, if we would eat it, in a good book. -Ruskin. 0 Noossaasaasaasaa

come to the shameful part of the mous in their approval of China's

Much of the opium consumed in China came, and still comes, from British India. British capitalists engaged in the opium business, saw in the action of the Chinese Government the end of their trade and illegotten profits. They appealed to Great Britian for redress. The result was the Chinese Opium Warst think. A Christian nation, Great Britian, went to war with a paga, nation, China, to force on her one of the greatest of all curses, the opium habit, in order that a few opium habit, in order that a few Much of the opium consumed in

claims. Last week the statesmen (?) of Britain's Foreign Office gave their decision: China must still buy must still buy opium from India.

opium from India.
What must the Chinese think of
us? We send our missionaries to
them to tell them the story of Jesus
and to elevate them to a higher plane
spiritually and morally. At the same
time the government, by virtuo
its superior brute strength, forces on
a Chinese a drug that is their greatest curse, sanifmally and morally. est curse, spiritually and morally. Our British Statesmen would never have been guilty of such a sin had



Dainty, Disappearing Doughnuts. Devoured near as fast as you make 'em.

Golden - tooth - teasing - able - bodied nuts of dough.

Made from dough that Tastes Like Nuts, you know.

Use FIVE ROSES flour.

Get that individual toothsomeness of Manitoba wheat kernels.

Doughnuts with a Palate-Pleasing Personality. See 'em bob up in the rich deep fat-swelling, softtextured. A hole entirely circled with Light Digestible Food.

Fat without being fat-for FIVE ROSES is the sturdy glutinous flour that resists fat absorption. Just enough to brown deliciously, to crisp quickly.

No greasiness, heaviness, sogginess. Filling a vacant place so pleasantly with never a outraged stomach.

Like these make YOURS. Use FIVE ROSES.

Not Bleached



Not Blended

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Director of Colonization,
Parliament Buildings,
Teronto, Ontario

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BATH ROOM

One rub will make it as white as snow

Old Dutch

Many uses and full directions on Large Sifter - Can 100 9





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sly machine that is driven, cuts and
levates direct from main shaft. Simple,
ompact—low-speed fan—non-explosive

on all cropis-inives can't spring.

One Lever Controls All

Entire feed reverses by send friction
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fred. Enormous half-inch cut fornage,
for to 50 tons a day -6 to 1b, b, 2b
year durability. Used by Experiment
Stations everywhere, Guaranteed, Many
Stations everywhere, Guaranteed, Many



Breathing By Winnipey Department of Public Health.

Pure air is a necessity, but it is ust as necessary to breathe correctly. The air we breathe has to pass over the mucous membrane of the nose. As the mucous membrane of the nose. As it passes over this membrane, it becomes warmed, and what is equally important it is strained of dust. By the time the air reaches the lungs, it has become not only warmed cleaned.

Some children have a tendency to breathe through their mouths. There are several reasons for this, but per haps the most common are growths at the back of the nose called adenoids. If a child breathes through his mouth he should be taken to a doctor, and if found to be suffering from adenoids, they should be removed at once. They will not only impair his health, but affect the mental ability.

We eat food to produce heat and strength in our bodies, but we also need good pure air in abundance. Get into the habit of breathing deeply, so that your lungs are well expanded. The more life-giving air we get into the lungs, the more life-destroying matter will be expelled.

stroying matter will be experied.

NIMLE GOOD FREER AIR
People who work indoors should take breathing exercises first thing in the morning and last thing at night. The windows should be wide open, so that only good, fresh air is inhaled. These exercises will be more beneficial it taken out of doors. The air should it taken out of doors. be inhaied only through the nostrils, and care must be taken not to overtax the lungs.

And the lungs.

Athletes recognize the importance of breathing exercises. A brisk walk in the open air with the head erect and the chest well expanded, forms an exercise too seldom induled in. It is a pity that the automobile has almost replaced the birgel which at one time afforded an excellent means for breathing exercises.

breathing exercises.

Breathe good, fresh air as often as possible; breathe deeply; and do not breathe through the mouth.

Share with Others

Country people have few demands on their purses for charity compared with those who live in cities and towns, and aside from feeding a few towas, and aside from feeding a few tramps or subscribing a dollar or so to a benevolent collection at the church, many do absolutely nothing for the poor and unfortunate. Last Christmas a barrel was pack-ed to send to a hospital by a number of the sound to a long or the letters

of busy farm ladies, and the letters they received from the recipients made them want to "do it all over again." On very short notice the fruit was sent to the church and the harrel several to the church and the barrel securely packed. No attempt was made to send a great variety, but was made to send a great variety, out the ladies were requested to donate just what they wanted to give, and as a result the barrel was full of the as a result the carrel was rull of the most delicious things. There were pickles, jams, preserves, fruit and marmalades and all of the very best quality. The charity hospital that received the barrel offered to return the classes and one as they might the glasses and cans so they might be filled the following season, saving the expense of lesing cans

If there is no hospital to send the fruit to there are always delicate, aged persons who get few luxuries, and who would be glad to enjoy some and wno would be gized. A glass of the wealth of the farm. A glass of preserves now and then or a little basket of canned fruit at Christmas will not impoverish the country housekeeper, but it will make rich a poor old lady in town. If you know housekefper, but it will make rich a poor old lady in town. If you know no such person the relief board will be glad to furnish you a list of worthy old people, and you can have the pleasure of sharing your good things with God's own poor folks.—Lowa Homestead.

Mesessessessessesses : 2991 The Sewing Room Patterns 10 cents each. Ord r by number and size. If for children give age; for adults, give but measure for waists and waist mea-sure for skirts. Address all orders to the Pattern Department.

() Nagasasasasasasasas



the guimpe quire 23/4 ne guimpe will maire 2½ yards d aterial 27, 1½ yards material 27, 1% 36 or 1% yards ches wide, wit yard 18 inches for the collar 3% yard for the

shorter yoke facing, 74 yard for the deg yoke and outs for elbow sleeves. This pattern is cut in sizes for girls d 14, 16 and 18 years. CHILD'S UNDER-WAIST AND DRAWER



the very little must be shapely it is to be comi able, but it required the utmost similar. The dra the uting. The drawn are made all in on piece with opening at the sides and a finished with have hat are butto the under was in the under was in perfectly plain as a smooth. Usually the control of the contro mooth. Usuau, nder waist is m cambric heavier from

Underclothing

terial and the dis-ers of a daintier fabric.
For the 2 year size, the drawers will s-quire % yard of material 35 or 4 inde-wide and the under waist ½ yard.
This pattern is cut in sizes for chikes This pattern is cu 1, 2 and 4 years



ed skirt is onewest and to have a This one hafe a ture drapery lo front and letter back seamed front, t curved at the at For

require 3% yards material 27, 25, 25 36 or 44 inches a width at the lower edge is 1 yards This pattern is cut in sizes from I inches

FANCY TUCKED BLOUSE, 7923
This blouse ceptiona

is pattern is cut in sizes from his

How to Write L "I am at a loss to und it is, that I cannot sell a erplexed correspondent Life" to the editor. "I ages, breeding and get lots of inquiries, but what is the matter

August 21, 1913.

is a typical case a Here et into their letters when nquiry, remarks the because he had describes the been g of the price, S. tt aben common mistake for the would-beoo mu too much for the would-be-guess, anticipate or presun terhead, heavy-faced type tinted glazed paper, a jo shows that S. S. D. has n the fitness of things. A letterhead neatly printed, tract far more customers them than this unsuitable tion of paper and type.

Now to the letter: S. S.
ing that his circular will

nfines himself to but a arases, acknowledges the in phrases, acknowledges the il-talls attention to the cir winds it up by saying: An der will be greatly appreci-nerer omits that, because the order

A STEREOTYPED REPT

Here is one of the routi

here is one of the route that one man always used, has in business and that long: "I have your letter ate and send you enclosed ay catalogue, which show ay catalogue, which show are animals in all ages for rices ranging from \$20 up rast you will favor me upder and cash at an early design of the state Such reply does not indur and the inquirer, not that the stock is, will in ood drop the matter or gets a letter from some able to touch his human c fer him something temption heart and soul into ever ad if nossible, describe a paimal or ask for further part to inquirer's wants and to a to inquirer's wants and the story of two species. in the choice of two speci-ons. Treat him as if he ally one that you ever could nd remaining within the with, tell him all about the e strain, your progress wit at he might expect. The stoms to the winds and wi ters in your own way, just all talk to him, should he in person. How is th

LETTER THAT PULLS Dear Mr. White :- Your lett the right man. I have the that I know you want a diffyou could see them, you ke them without a quibble, price was somewhat highe eeding is given in detail on sed chart. You can see, ed-lines do not exist. Sho ice be more than you care pair for considerable less, b this older pair is the barg a new. I am so sure that t at you need and want, th y bave a 10 days' option o a return of the pair pair

a return of the purges paid, will bring sey back. I want to se I want to sell you please you, and this I know you give me the chance? from the c resations, tell all about away k, give definite information

a guarantees, and sales are come, says the Rural Life

How to Write Letters

"I am at a loss to understand why "I am at a loss to understand why t is, that I cannot sell as many hogs this year as I did last," writes a perplexed correspondent of "Rural this year as I did last," writes a sepenleved correspondent of "Rural life" to the editor. "Have now a fine circular and it tells all about them agos, breeding and prices, I get lots of inquiries, but few buy. I wonder what is the matter? Can you bell?"—S. S. D.

Here is a typical case showing the eneral lack of enthusiasm advertisers ut into their letters when they reply at into their letters when they reply an inquiry, remarks the editor in a reply. Because he has a circurar which describes the beed and says mething of the price, S. S. D. has adde the common mistake of leaving for the would-be-customer to yoo much for the would-be-customer to gass, anticipate or presume. His let-berhead, heavy-faced type on pink-linder glazed paper, a job-lot work, above that S. S. D. has no taste for the fitness of things. A pure white letterhead neatly printed, would at-tent fra more customers and hold hear than this unsuitable combina-tion of the property of the combina-tion of the combination of the combina-tion of the combina-tion of the combination of the combination of the combina-tion of the combination of the combination of the combina-tion of the combination of the combination of the combina-tion of the combination of the combination of the combina-tion of the combination of the combination of the combina-tion of the combination of the combination of the combina-tion of the combination of the combination of the combina-tion of the combination

rases, acknowledges the inquiry and is attention to the circular and ids it up by saying: An early orwill be greatly appreciated. He ver omits that, because he wants

A STEREOTYPED REPLY

Here is one of the routine replies Here is one of the routine replies at one man always used, while he is in business and that was not ag: "I have your letter of recent ate and send you enclosed herewith ate and send you enclosed herewith y catalogue, which shows, that I are animals in all ages for sale at riese ranging from \$20 upward. I sat you will favor me with your der and cash at an early date."
Such reply does not induce anyone buy. On the contrary it is a dampand the investment of the same and the province of the same and the same an

shen row the contrary it is a damp-and the inquirer, not knowing at the stock is, will in all likeli-ed drop the matter or wait till gets a letter from some one, who able to touch his human chord and the him something tempting. Put him something tempting. Put heart and soul into every letter pur heart and soul into every letter di froesible, describe a particular imal or ask for further particulars to inquirer's wants and then give an the choice of two special quota-mas. Treat him as if he was the by one that you ever could sell to, demanding within the lines remaining within the lines of tell him all about the animal, uth tell him all about the animal, as strain, your progress with it and lat he might expect. Throw old stoms to the winds and write your ters in your own way, just as you and talk to him, should he come to all the preson. How is this for a large preson.

LETTER THAT PULLS

Dear Mr. White: Your letter came the right man. I have the pair of as that I know you want and need at that I know you want and need if you could see them, you would e them without a quibble, even if price was somewhat higher. Their wing is given in detail on the en-sed chart. You can see, better ed-lines do not exist. Should the es be more than you care to pay, ember that you can have a young-pair for considerable less, but realit of considerable less, but real-lis older pair is the bargain for now. I am so sure that they are you need and want, that you have a 10 days' option on them a return of the pair express rges paid, will bring you your sy back. I want to sell you if I please you, and this I know I can. you give me the chance? you give me the chance, ask away from the common ask away from the common set, talk as you do in everyday mations, tell all about your give definite information, along

guarantees, and sales are bound come, says the Rural Life editor

in conclusion The buyer will in conclusion. The buyer will always try the breeder first that has a reputation and if he has the ability to sustain his reputation as a breeder by writing a human, open letter, the chances are good that he will make

Two Kinds of Business Men

We were told a few days ago of a We were told a few days ago of a prominent dairyman, who is also a shrewd business man, boasting of his good fortune in buying a lot of cows at what he termed a "snap" says the Pacific Dairy Review. In some parts of California feed has been very high in price lately, and with green feed conglive as scarce, a large dairy. fight in price laway, and with green feed equally as scarce, a large dairy-man found himself in financial diffi-culty and was forced to part with his culty and was forced to part with his bord, made up of an exceptionally good lot of grade Holsteins, at the ridiculously low figure of \$20 a head. Indeed the fortunate buyer could afford to boast. If the quality was what it was represented to be they were worth from \$60 to \$80 and they would readily have sold on this basis in the alfalfa districts of the state. The seller in this case was simply another instance of a man paying for his ignorance of good business methics ignorance of good business methics ignorance of good business methics.

his ignorance of good business meth-ods. An advertisement in some dairy, live stock or agricultural jour-nal, costing but a few dollars, would have secured the full market value for his cows, but rather that take this course he was content to give his ignorance of good business meth-

this course he was content to give away several thousand dollars. It is worth noting that the buyer in the case referred to is another kind in the case referred to is another kind of business man altogether. He is a regular reader of dairy papers and knows everything possible that is going on in the dairy game. He knew he could sell these same cows for two or three times what he paid for them; the seller didn't.

the seller didn't.

The buyer represents that class of a dairynan who gives himself to reading, thinking and planning just such deals as we have referred to, leaving to less capable minds the routine and manual work in connection with the operation of his dairy. The seller represents the class of men who confine themselves to the class of work that a person with little or no intelligence could do just as well.

Don'ts for Horse-owners Don't feed too much corn in hot

Don't make any sudden change in

the feed.

Don't keep your horses in poorly ventilated stables. Don't feed grain to warm horses

Don't feed grain to warm norses. Give them hay first.
Don't allow the harness, especially the collar, to chafe,
Don't neglect to give the harness a cleaning once in a while.
Don't expect your horses to reliah their feed, unless the mangers are

Don't give large amounts of water at one time. Small amounts frequent-ly are much better.

ly are much better.

Don't give your borses patent medicine that you know nothing about, especially colic remedies.

Don't keep a horse going after it begins to show signs of exhaustion. You will save time by resting a bit. Don't allow your horses to drink a large amount of water on coming into the stable very warm. Allow them to cool off a bit first.

Don't allow young horses to wear a set of show more than a month. Have them removed, the hoofs leveled, and the shoes reset if they are worth it.

As a third of our life is spent in sleep it is of the utmost importance that the air we breathe during those periods of unconsciousness should be free from all impurities.

Notice

The most interesting exhibit at Toronto Fair this year will be the ACORN STEEL FRAME BARN which is being erected in the vicinity of the Cattle Sheds.

Some of the interesting features of this construction are: The ease and quickness with which it can be crected by two or three men; the doing away entirely with all cross timbers, and thus providing greater and more convenient storage capacity. The steel trusses are shipped complete ready to erect, and lumber required can be procured at any lumber yard. This avoids all delay in securing material quickly. The housewife is spared the work of boarding a lot of men, and the "raising bee" is done away with.

The most interesting feature, however, is the low cost. This type of barn can be erected complete with Galvanized Steel Roof and Sides for less money than a timber frame with wooden roof and board sides. And it gives you a lightning and fireproof construction, practically everlasting, consequently, the low first cost is the only cost.

This exhibit is worthy of a special trip to Toronto Exhibition, but if you cannot go to Toronto write us.

THE METAL SHINGLE & SIDING COMPANY, Limited Preston Montreal Saskatoon

Associated with

THE A. B. ORMSBY COMPANY, Limited Toronto and Winnipeg

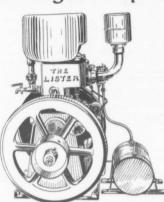
A NEW Corn Cutter and Blower

Combining all the latest ideas and improvements in this class of machinery. If you are going to buy a Silo Filler this year, be sure and see this splendid new machine. We also manufacture all kinds of Corn and Feed Cutters.

Send for booklet describing them

The Peter Hamilton Co., Ltd. The John Deere Plow Co., Ltd. Toronto

"Lister Engines are Superior"



They are made with the highest grade of Materials and Work-manship. The design is such that the number of parts have been reduced to a minimum. Their operation is so easy to understand

"Lister Engines" operate on an exceedlingly low consumption of fuel. "Lister Engines" are automatically oiled and fitted with Bosch Magneto. Buy the best and have no Engine trouble. Buy a "Lister Engine." See "Lister Engines" at Toronto, Ottawa. a "Lister Engine." See and London Exhibitions.

"Lister Engines" guaranteed and sold on 30 days trial.

AGENTS WANTED

R. A. LISTER & CO., Limited

58-60 Stewart St., TORONTO, ONT.



HET LOO STOCK FARM

Present offering a son of Minnie Landes. Les Chenaux DeKol Burke and Paul DeKol Jr. Blood. Calf sired by a son of King Segis and out of daughter of Paul Beets. Write for price.

HET LOO STOCK FARM, VAUDREUIL, QUE. GOPDON H. MANHARD, Manager

FAIRVIEW FARMS HERD Offers

Sons of PONTIAC KORNDYKE ready for private in the mear failure or younger, sons and daughter of SIR JOHRNHA (JAM), whose they will not be sometime of the private points of the NEW YORK HEUVELTON, E. H. DOLLAR,

Teronic, Monday, August 18.—Ontario is almost drying up. There have been local rain storms but no general fall. The eastern counties in particular the eastern counties in particular the control of the

si 10; No. 2, Spic. No. 3, Me; feed wheat. 66c; Ontario No. 2, Spic to Spic. ranging down to 75c; navigate dow

EGGS AND POULTRY

There has been somewhat of a slackening in the demand for eggs recently. Extreme warm weather is having its affect on quality and fruit can be had so cheap it that people prefer to buy them New laids are still quoting at 24c to 25c; fresh

100,000 APRONS 15 CENTS EACH

Send your name and address and 15c for packing and postage, and we will send you a kitchen apron or a white lawn

STANDARD GARMENT CO., 10 STANDARD BUILDING, LONDON, ONT

MARKET REVIEW AND FORECAST

De to 2(c; and seconds and splite, is the similar reports of deterioration of the country.

In the country.

potatoes \$3.50 a bol.

Beans are quoted locally at \$1.75 g
\$2 for primes and \$2.30 to \$2.40 for has
picked. Montreal quotes three poss
pickers at \$1.65 to \$1.70.

DAIRY PRODUCE

pickers at \$1.55 to \$1.70 MC.

Produces at \$1.55 to \$1.70 MC.

Produce a contract comming:
when the decline in receipts
the produce and the produce and the produce and the produce and the more insistent demand for butter and chosen is necessar;
the more insistent demand for soon there will be a butter fa winter. Wholesale dealers quick to \$2.5 mc.

Wholesale dealers quick to \$2.5 mc.

Twing, new, \$1.55 to \$2.5 mc.

Twing, new, \$1.55 to \$2.5 mc.

Twing, new, \$1.55 to \$1.5 mc.

The live stock situation is

The live stock situation is

2700: old twins, 150 to 155/e;
The live STOCK
The live STOCK
Freer marked situation is
Freer marked transion in
Freer marked by light receipts
quality, animals meeting wi
mand and mobiling more. It
dent that many of the animal
of short pastures. For the
she demand for stockers is
not being anxions to buy stockers
their graxing capacity is all
An average of anotations.

their grazing capacity is alread.

Accesses of quotations is follows: Choice export cattle, 86.50; medium, 85.25 to 86.50; choer's cattle, 86.25 to 86.50; medium, 85.25 to 85.25; medium, 85.25

Hose continue stead: at the old levels, packers quoting 827,5 to 5818 for prime; 85.70 for heavy and \$125 for prime; 85.70 for heavy and a briak trade was destandy prices. Best grades were in quotations are: Good steens, \$5 to 8 for \$1.70 for \$1.70

1256 bild for white, unsold.
Aug. 15—706 C. Cheese
white, 286 colored. All rold to
hannee, Aug. 15—Cheese
white, 286 colored. All rold
banked 1,50 house of cheese
28 sold at 12 15 165 and 25
Perth, Aug. 15—600 boxen
1256 for white and 1256 for
lroquise, Aug. 15—795 ooi
white were conwhite were control at 1556
Listowel, Aug. 15—130 cowhite offered. The highest
board was 1500 or 1556
and 1556 or 1556
and 1556 or 1556
and 1556
and

Campbelltown

Herd headed by the bull, Korndyke Veeman and look our herd over. Farm on North Broadwa



AUCTION

of Imported Clyesdale M Hotel, Brampton, Saturday

L. J. C. BULL, Prop. BEN. PI

AYRSHIR SUNNYSIDE AYR

Imported and Home-bred choicest breeding of good been selected for prduct young Bulls dropped this Nether Hall Good-time" as well as a few females of for sale. Write or come an J. W. LOGAN, Howick ('Phone in house.)

Burnside Ayı Winners in the show ringers. Animals of both ser Canadian bred, for sale. Long distance 'Phone in h

D. D. NESS

We Feed Winner

Every day we will be ing feed to practicall animal on the Ex grounds.

Horses, Cattle, Sheep and Poultry will all b



BRAND

Stock and Poultry

Owl Brand Cotton Meal

Come and see us at the Barn, near Eastern Er Open Day and Ni

CRAMPSEY & KELLY Por

Prove the "BISSELL" by Its Work

to the gangs on your Haffow crowd together and raise out of the ground if it is hard? They won't do this on the "Bissell." The "Bissell" is so designed that THE GANGS CANT CROWD OR BUMP together no matter how

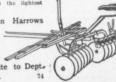
hard the ground may be.

Tough soil won't stick the
"Bissell." It stays right down to
its work and pulverizes the ground

We ask you to take a "Bissell" out into the field and test it be-side other Harrows. Then you

ON HARD LAND-THAT IT PULVERIZES THE BEST-and that it is the lightest draught.

Post yourself fully on Harrows before buying. We put our name on every Harrow so that you will know it is genuine. Ask your local dealer, or write to Dept.



R for free Catalogue. T. E. Bissell Company, Limited, Elora, Ont.

N.B.—This year, the "Bistell" Exhibit of Disk Harrows and Steel Land Rollers will be grouped with the Deere Plow Co. Farm Machinery, at the Toronto Exhibition. Friends of the Bissell Company will remember the Location.

tees

Campbelltown Holsteins

Herd headed by the great youn bull, Korndyke Veeman Pontiac. Com and look our herd over. We can pleas

R. J. KELLY. Farm on North Broadway, Tillsonburg



Headquarters for Mares I have another bunch of Pure-bred Mares boughtfrom one of the best Breeders in the U. S. They will be the anad soon. I have boughas-bent Breeders U. S. They will to shipped soon. I have Mures that can win at any Show. Matched Pairs in Black or Grey. All Must be Sold in the next 60 days. If I J. SULLIVAN Windsor, Ont.

AUCTION SALE

Of Imported Clyesdale Mares at Royal Hotel, Brampton, Saturday, August 23rd,

erticulars on application

L J. C. BULL, Prop. BEN. PETCH, Auctioneer

AYRSHIRES

SUNNYSIDE AYRSHIRES

Imported and Home-bred, are of the choicest breeding of good type and have been selected for prduction. THREE foung Bulls dropped this fall, sired by "Scher Hall Good-time"—25,641—(Imp.), is rell as a few females of various ages. J. W. LOGAN, Howick Station ('Phone in house.)

Burnside Ayrshires

Winners in the show ring and dairy sta. Animals of both sexes, Imported rounding bred, for sale. Long distance 'Phone in house.

D D NESS HOWICK, QUE.

We Feed The Winners

Every day we will be supplying feed to practically every animal on the Exhibition

grounds.

Horses, Cattle, Sheep, Swine and Poultry will all be eating



Stock and Poultry Feeds

Owl Brand Cotton Seed Meal

Come and see us at the Forage Barn, near Eastern Entrance. Open Day and Night.

CRAMPSEY & KELLY Dovercourt Rd. TORONTO, Ont.

Ottawa, Aug. 15.—30 boxes of white and 221 boxes of colored choose offered and sold at 12½c and 12 11:16c respectively. Cornwall, Aug. 15.—169 choose bourded, of which 1.617 were colored and 2 white. Messessessessessessessessesses

OUR FARMERS' CLUB

PRINCE EDWARD ISLAND.

PRINCE EDWARD ISLAND.

LOWER MONTAGUE Aug. 10—We are having very fine hay-making weather the property of the p QUEBEC.

QUEBEC.
COMPTON CO., QUE.
COMPTON CO., QUE.
COMPTON. Aug 12.—We are
rather unsettled weather, which makes
it rather hard for those who are not
have mining about haif of the farmers
are most root crops. There is no fruit
to speak of except in places that were
to speak of except in places tha

ONTARIO.

New potatoes are going at 90e to \$1; butter, Six to See, eag., 80 to 30e.—H.G.O.

NIFETARIO.

ONTERIO.

NIFETARIO.

ONTERIO.

thin out is approximately control of the property of the prope

HOLSTEINS HOLSTEIN BULLS

Tith over 30 near female relations averaging lbs. butter each in 7 days. Various ages, ome and inspect them. Photos and tabuted pedigrees g adly sent free on "equest. rice \$50.60

GEO. J. NORTHCOTT CLARUM-BRAE

C. N. R. station Solina on the farm.

Ridgedale Farm Holsteins

2 Young Bulls, ready for service, at bargain prices for quick sale. Bred right. Good individues. Also a few Heifers. Myrtle, C.P.B. and Manches-ter, G.T.B. Stations. "Packet R. W. WALKER - UTICA P.O., ONT.

Lyndale Holsteins

We are now offering Buil Caives from 1 month to 7 months old. All are from official record dams and sired by some of of the greatest bulls in Canada.

Brown Bros., Lyn, Ont.

Ourvilla Holstein Herd Ourvilla Moistein Herd
Bulls of serviceable age all sold. If
you want them from here we would
advise you to buy counse. Only two
caires left. Both are. Dutchland
colanths lift Abbekirk and from 217
and 21.06 lbs. 4-year-old,
diduals, 4 months old.

LAIDLAW BROS. AVLMER. ONT.

Live Stock Wanted

If you have any Thoroughbred Guern-sey, Ayrshire or Loistein Heifer Calves-Brood Sows or Sow Pigs for sale-com-Brood Soys or Sow Pigs for sale-communicate with R. S. DUDLEY

P.O. Box 176 - Westmount, P.Q. BULL CALF

Born April 27th, 1913. Dam and Sire's Dam average 30.76 lb. Butter in 7 days. Dam sold for \$2,000; Sire for \$2,500 at Public Auction. Will sell or trade him for Public Auction. Will sell or tra cows coming in in Oct. or Nov.

WILBER C. PROUSE, TILLSONBURG, ONT.

OXFORD DISTRICT The Holland of North America

Is the place to buy Holteins of quality. The Third annual sale will be held in the city of Woodstock on March 25th, 19th. Full list of breeders in the Oxford District with post office and station addresses sent on application to: R. J. KPILLY, SECY., THUSONBURG, ONT

THE ONLY ONE

place in Canada where you can buy a Bull Oalf stree by Bag Apple Korndyhe Bull Oalf stree by Bag Apple Korndyhe the world (dam, Pontiac 8.63), now replacing Pontiac Korndyhe, is at North Star. Why not write to-day is at North Star. Why not write to-day of better still, come and see them?

RIVERVIEW HERD

9 Young Bulls. from to 12 montles, aired by King Isabella Walker, whose sister, 3 nearest officially tested damy, a sister of his dam and two sisters of his dister of the dam and two sisters of his dister arease for the eight 30.5 lbs. From the Arease S. O. F. dams.
P. J. SALLEY, LAGHINE RAPID⁵, QUE.

HOLSTEINS SPRING BROOK Holsteins and Tamworths

(19)

HOUSTEINS CHILL I CHILLY BOOM, one of the best sons of Potalas Korndyke. Boom, one of the best sons of Potalas Korndyke. Dam, Pairview Korndyke of Potalas Korndyke. Dam, Pairview Korndyke of Potalas Chilly Boom, Pairview Korndyke of Potalas Chilly Boom, Pairview Korndyke of Potalas Chilly Boom, Potalas Chilly Boom, Potalas Chilly Boom, Potalas Chilly Chillips Children A. C. HALLMAN.

WATERLOO CO., ONT. LAKESIDE DAIRY AND STOCK FARM

Present offering, Bull Calves from Record of Performance dam; also a few females.

W. P. BELL, BRITTANNIA HEIGHTS, ONT Ottawa Bell 'Phone.

Lakeview Holsteins

Bull caives only for sale for the pre-sent, sired by Count Hengerveld Fayne De Kol or from his daughters and dired by Dutchiand Colantha Sir Mona Write for extended pedigrees of these bulls, or come to Broute and see the herd. Visitors always welcome.

E. F. OSLER, BRONTE, ONT.



Also Bull and Heifer Calves. Females, WM. HIGGINSON, INKERMAN, ONT.

BULL CALF

KING FRANCY CANARY—born May 0th, 1913—of excellent type—straight as an the half and the second proper straight as an row mostly white. His dem such as versue 33.5 lbs. butter in 7 days.

Trow mostly white. His dem such as versue 33.5 lbs. butter in 7 days.

The second proper second

in 7 day.

His Dam's Sire — Brookbank Butter Baron who has 25 R. O. M. Daughters, the highest number a says in a Canada.

His Dam's Dam's Shee Baron of R. O. M. Daughters, 3 over 20 lb be done of R. O. M. Daughters, 3 over 20 lb bar of R. Dam's Law the grand-dam of Brookbank Butter Baron.

This bull is fit to head any here.

Price \$100 Write immediately for he will not likely stay

J. ALEX WALLACE Lynn River Stock Farm, Simcoe, Ont

MANOR FARM

Senior Herd Sire, Prince Hengerveld of the Pontiacs, a sen of King of the Pontiacs and from a daughter of Pietertje Hengerveld Count De Kol. Junior Herd Sire, King Segis Pontiac Posch, a son of King Segis Pontiac Alcarta (the \$10,000 bull), and from a 29.62 lb. 3 year old. We will be glad to mail to anyone extended pedigrees of these Sires.

We are offering a limited number of cows in calf to them for sale. No Heifer Calves for sale at any price

GORDON S. GOODERHAM

BEDFORD PARK, ONT.

Canadian Record Look into the matter yourself and see if you can find any herd in Canada beside

The Graceland Herd

Established on or after Nov. 1st. 1910. 2 yrs. 4 mos. after thorough practicing with 1st experience developed an sealb yearly butter cow. Also in the same period ratical at the same age or younger.

If you wont to make money, buy the right kind. Get them from this herd. Come and see or the period of the perio

ELIAS RUBY, TAVISTOCK, ONT. (Innerkip Phone 12-41) (20)

Keep The Boy On The Farm

By making home interesting for him. Give him his own interests, and see

Get Him Started Breeding Pure Bred Stock

It not only pays, but has kept thousands of boys at home interested and happy.

Two Of The Many Who Were Satisfied

July 16, 1913 Farm and Dairy Peterboro

Received my pig O. K. It is a dandy, and I am much pleased with it, and it is much larger than I expected.

Thanking you very much for it. I remain as ever. W. O. LINT

P.S. Will send photo of it later



A Premium Pig This is a picture of the type of pig that Farm and Dairy are giving away. It is a Vorkshire, splendid for Bacon and for which there is always a good market.

July 17, 1913 Farm and Dairy Peterboro

I received my ig and I am very leased with it. I onot see how you an give so good a remium for so mall an amount f work. I am inced pleased with and think she is dandy. What rice do you harge for a male of the same breed, lease it et me

Yours etc. RODT NEEDHAM

Notice the interest displayed by the boys whose letters appear above! Will they be likely to leave the Farm? Are they more interested in the City than the Country?

FATHER--MOTHER

Keep your boy at home by helping him to get Nine New Subscribers to our paper, and a Pure Bred Pig.

Don't fail to take advantage of this opportunity. Fill in the blank now and be sure to get your supplies right away.

Farm and Dairy Peterboro I will try and secure 9 new subscriptions to earn a pure bred pig. Please send me sample copies, receipt forms and order blanks. Signed



P.O.

Backing Up the Purchaser

IF we didn't have an eye to the future, and if we didn't care what you or anybody else was going to think of us, we could sell engines and other machines for much less money, but we could not put 1 H C quality into them. The kicks would start coming in right away, and soon there would be no market

would start coming an light way, and so the start coming in light way, and so the start coming in lile engines stand for everything that is opposed to such a policy. The I H C way is to build always for the respect and good will of the Canadian farmer, and to that end it has been successfully working for many years. The agent who sells you an I H C engine expects on its merits to do business with you again. The purchaser of

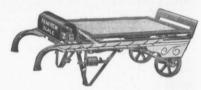
I H C Oil and Gas Engine

buys security and safety with it. He banks on the many years of square dealing and the reputation back of all I HC machines. He is a superior of the safety of the safety

International Harvester Company of Canada, Ltd BRANCH HOUSES

Brandon, Calgary, Edmontoo, Estevan, Hamilton, Lethbridge, London, Montreal, Battleford, Ottawa, Quebec, Regina, Saskateon, St. John, Winnipeg, Yorkton





Farming Half Blind? HOG STORY

This is a serious question. No offence Hundreds of farmers are going along to-day half blind to the possibilities of making more money off their farms. They do pretty much the same things they did 10 years ago in pretty much the same way, and are losing 25 per cent. of their profits, but they can't see it.

Take the case of the Ontario farmer the other day. He sold a load of finished market hogs to a buyer who "happened" along at the right time. This farmer had been selling his hogs to this same buyer every year at bulk price—so much a head as they stood. The farmer was perfectly satisfied. So was the buyer. The farmer got \$150.00 cash money for 12 hogs, \$12 50 a head.

This buyer drove the hogs in town a matter of three miles and shipped 'em off to the packing house, but first he was careful to weigh each hog separately. He bought by the "head" but he sold by the pound, and the 12 hogs netted him \$193.00. The farmer lost \$43.50 by not seeing the value of selling his hogs by weight instead of by guess. If he had a Renfrew Handy Two Wheel Truck Scale on his farm he would have put his hogs on, one at a time, and got what they were worth or nearly so.

The Renfrew Handy Scale isn't an expense. It's an economy—a money maker. It will increase your revenue and your profits. It will pay for itself in short order if means every time you sell or buy anything you use it every time you should. that should be sold or bought by weight instead of by guess.

Every "Renfrew" Handy is guaranteed by the Canadian Government to be absolutely accurate.

WRITE FOR INFORMATION

The Renfrew Scale Company

RENFREW, ONT.