



ERS

**Corn Brooms**

**BROOMS**

**STANDARD BRANDS**

"GEN"  
"WIRE"  
"SNOW"  
"CORKER"  
"HEARTH"  
"LA BELLE"  
"BARBERS"  
"TRAVELLER"

Wood, Bone, Nickel, Silver  
and Flash Handles.  
Large Variety. Low Prices.

"Rain"  
"Pantry"  
"Tulip"  
"Merry Land"  
"Blackrock"  
"Daisy"  
"Tulip"  
and  
"Good Luck"

Always reliable  
and as repre-  
sented.

**WHISKS**

**HISKS**

The H. A. Nelson &  
Sons Co., Limited  
59 to 63 St. Peter Street  
**MONTREAL**  
Toronto Sample Room:  
88 and 90 Front St. West

**Corn Whisky**

# EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

## Confederation Life Association.

HEAD OFFICE—TORONTO.

In the provision for Extended Insurance. After three full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely named. Loans and Cash Values also guaranteed.

Rates and full information sent on application to the Home Office in Toronto, or to any of the association's agents.

W. C. Macdonald, J. H. [Name]

## “One Object and One Aim.”

You remember the old saying,  
“It is better not to have too many irons in the fire at once.” One thing well  
done is far better than a dozen carried but half way to perfection.

Captain Austin, manager of the Thistle Haddies Company's Factory at  
Digby, Nova Scotia, has followed in the footsteps of his father before him, and  
is acknowledged absolutely unsurpassed as a fish curer. His “one object and  
one aim” has always been to put up the very best fish in the very cleanest way—  
to cleanse them properly, to cure them properly, and to pack them perfectly.

Captain Austin has had but one iron in the fire at once—he has devoted  
a lifetime to doing just one thing and to doing that **well**. The result is that  
the famous

### “Thistle” Brand **Canned Haddies Kippered Herrings Digby Chicken**

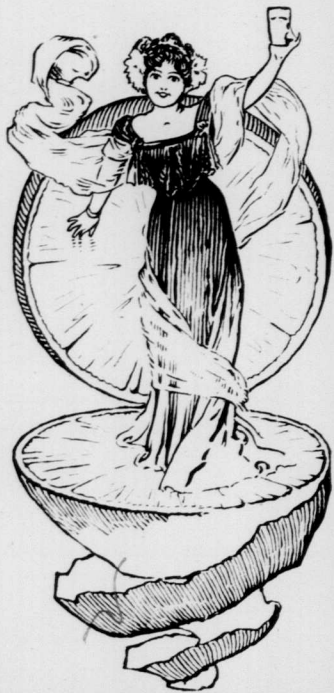
are without  
exception the top notch of excellence in their lines. The Thistle Haddies  
Company's factory is the most perfectly equipped and the cleanest one of the  
kind on the Atlantic Coast. Its cleanliness is almost proverbial. The cast  
iron rules regarding the quality of the fish themselves bar out everything that  
falls below the standard that has made the name of “The Thistle Brand”  
famous everywhere.

The rich, natural, delicate flavor of the freshly-caught fish is retained in its  
fullness in the “Thistle” Brand. It is the brand that connoisseurs buy ex-  
clusively. It is the “Thistle” Brand that wins out every time, because Manager  
Captain Austin **has now and always has had but “one object and  
one aim ”**

---

ARTHUR P. TIPPET & CO., AGENTS,  
8 Place Royale, Montreal.

## “What’s in a Name?”



A **ROSE** by any other name would smell as sweet,”  
but there is only **ONE NAME** for the original and best

# LIME JUICE

— AND THAT IS —

# ROSE'S.

**ROSE'S LIME JUICE** is supplied to H.M. Government for the use of the Troops in South Africa, H.M. Navy, the United States Government, the Hospitals, and the Red Cross Societies, etc.

**L. Rose & Co., Limited**  
Finsbury, London; Leith, Scotland; and West Indies.

Sole Agents for Canada: **Messrs. Law, Young & Co., Montreal.**

## Nature's Laws!

Nature's Laws demand a close attention to one's diet, and this is especially true in warm weather when the blood must be kept cool if one wants to be comfortable. This is just where Tillson's Molina Rolled Wheat serves an ideal purpose as a hot weather Breakfast Food and, too, this is just the time when

folks will buy it regularly if they try it once.

### Tillson's Molina Rolled Wheat

supplies the necessary nutrition to brain, muscle, nerve and, too, without producing heat. It conforms to Nature's Laws in its warm weather wholesomeness. Its light, healthful flakes and rich, delicate flavor unite to form a Breakfast Food that for a pudding or porridge is without a peer.

The Tillson Co'y, Limited  
Tilsonburg, Ont.

**"Up  
Go  
Sales"**

These are cheerful words, coming as they do, in a letter from a grocer who had become discouraged with the sales in the Cigar department of his store. It's ten to one that this man thanks his lucky star that he sent for that "trial order" of mine.

Are you, yourself, becoming discouraged with your Cigar trade? Then you'd better sit right down to-day and send me an order for an assortment of a thousand or more of Payne's Cigars, only stating the price you wish to pay and the colors you want. You have six months to return them to me in and get your money back if the Cigars do not sell readily. "Up go sales" —now send **your** order in for

**Payne's  
Cigars.**

J. Bruce Payne, Cigar Mfr.,  
Granby, Que.

We are in a position to supply you with the very best

**VINEGAR**

manufactured in Canada. We have thousands of barrels already filled and ready to ship at a moment's notice.

Send us your order and we will ship goods on the same day the order is received.

**THE WILSON, LYTLE, BADGEROW CO.**

TORONTO.

Limited

**SHOULDERS!**



**SUGAR-CURED, MILD,  
NEW and SWEET**

are the best value on the market to-day.

TRY THEM.

**PURE LARD**

**TIERCES. KEGS.**

20-lb. Pails, 3, 5 and 10-lb. Tins,  
1-lb. Cartons.

**F. W. FEARMAN CO.,**

LIMITED

PORK PACKERS AND LARD REFINERS.  
HAMILTON.



A Perfect Fickle.

Made in Canada.

Best Grocers' Choice.

**"STERLING"  
BRAND  
PICKLES**

will bring up the trade of every grocer who handles them.

All pickles bearing the name of "Sterling" are so branded on bottle.

**T. A. LYTLE & CO.**

124-128 Richmond St. West, TORONTO.

# Imperial White Wine Vinegar

Clear and sparkling—of delicious flavor—the best quality—at the cost of ordinary vinegar.

Our travellers have samples. Every gallon sent out guaranteed fully up to sample shown.

W. H. GILLARD & CO., Wholesale Grocers Hamilton, Ont.



## "CLOVER LEAF" SALMON

Choicest Quality

Most Attractive Package.

DELAFIELD, MCGOVERN & CO.  
NEW YORK.

## Essence of Coffee

You want  
the best.

Order



Rose & Laflamme

Agents MONTREAL.

## Batty & Co.

ESTABLISHED 1894.

LONDON.



OLIVES  
AND  
PURE  
OLIVE  
OILS.



INDIAN  
CURRIES  
AND  
CHUTNIES.

Makers of High-class

PICKLES  
OF  
ALL KINDS.



SAUCES  
OF  
ALL KINDS.

**THIS JOURNAL** is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using **THE GROCER** you cover the field.

PUBLISHED  
EVERY  
FRIDAY

THE  
**CANADIAN GROCER**  
AND  
GENERAL  
STOREKEEPER

CIRCULATES  
IN EVERY  
PROVINCE

VOL. XIV.

TORONTO AND MONTREAL, JUNE 15, 1900

NO. 24

### GROCERY WINDOW TRIMMING.

**I**N spite of the fact that a grocer's stock furnishes material in abundance for attractive window trimming, it is a fact, nevertheless, that, as a general thing, there is shown less originality in grocers' window trims than in those of other stocks.

PEOPLE ARE GETTING TIRED of pyramids of canned peaches, triangular and rectangular vistas of dried apples, boxes of prunes, etc. People have become so used to these things that they have ceased to attract the right kind of attention.

Anything that does not attract is a poor advertisement, and if a window does not attract it is a detraction. A merchant's best advertising medium is his window. He may buy space in the various journals, but it is a fact that those grocers who do not have attractive windows profit little from their column or half-column ads. in the papers, for this reason, that it is

NOT THE WHOLE END OF ADVERTISING to bring a man to the door of your store, but it is more necessary to get him over the threshold. Now, this is just what the attractive trim does. It is the merchant's persuader, the thing that brings the people over the threshold, and on the right side of the threshold, too. Therefore, we say to grocers: "Put in original, novel and attractive trims, and the results will be profitable."

#### A FEW SUGGESTIONS.

To trim a window with canned peaches, a good idea would be to fix up a peach or other fruit tree in the window, and then on the ground of sod (or excelsior dyed green) have a show card placed, upon which some such legend is printed:

A little peach in the orchard grew.  
— & Co. canned it (as they always do),  
No dish more dainty, you'll understand,  
Than peaches that bear the — brand.

This trim, while appearing elaborate, would cost very little. For the peach, pear, or other fruit tree, take a small tree that has been cut down or a dead limb, prop it up, fasten on artificial leaves, and the fruit can be made of crepe tissue paper formed over rolls of cotton and then tacked to the tree. A few only would be required.

#### A WAR DISPLAY.

A prominent grocery trim recently seen was made this way: The form of a cannon was built of lath and rested on the axle of two small wheels; the whole was completed by covering the cannon with canned meats and different canned articles. The form of a soldier stood by the side of the gun, one hand holding a ramrod made of sticks of cinnamon. The "suggestion" was placed on a "fortification" built of laths and covered over with dried fruits. Cannon balls were represented by cocoanuts. A flag floated above, and a card read: "We protect the industries we patronize."

#### A SOAP WINDOW.

Another trim was made this way: Just at the time the Pacific Squadron left Hong Kong, a firm was pushing the sale of a certain white soap. The floor of window was covered with a large mirror upon which were reproductions of cruisers built of soap. A canvas curtain, upon which a scene was painted, formed the background. A large Union Jack floated from the miniature flag-ship on which were painted these words: "It Floats," while close to the window a card called the attention to the soaps and prices. Another window contained a wax figure of a woman washing clothes. The wall behind her was covered with soap

wrappers pasted on. As these were printed in silver and blue, the effect was catchy.

#### WHERE A MAP WAS USED.

Another window that attracted great attention was gotten up this way: A map of the world covered the entire back of window. On the floor, coffees, teas, sugars, rices, spices, etc. were nicely arranged in little squares divided off, and from each of these a colored string ran to the spot on the map denoting the place from whence it came. For instance, from the black teas the string ran to a point on the map, viz., India; also the spices. From the mustard it ran to France. From the dried fruits to California and so on out. Each space had a ticket with the name of place it came from. The strings or ribbons were of different colors so that they could be easily followed.

#### PRICE TICKETS IN THE WINDOW.

Many merchants differ in opinion on this subject. There was a time when some merchants, especially those patronized by the best and most fashionable trade, considered it poor policy to make use of this powerful advertisement, and who thought that price tickets would only appeal to the worst class of customers. Now-a-days all the wide-awake merchants make it a rule to ticket everything and have found out that a good window display, well ticketed, is always a good trade-winner. In these days of keen competition and scheming, every method possible has been tried to make customers, and to-day the most progressive merchants ascribe their success, or a large portion of it, to their windows and price tickets.

The show window without price tickets is like a broken clock—it does not give any information. Shoppers of to-day when out buying goods, generally look most to the

**RISING SUN**  
STOVE POLISH and **SUN PASTE**  
STOVE POLISH  
IN **CAKES** WELL KNOWN AND RELIABLE.   IN **TINS** GUARANTEED TO THE TRADE

Our packages are larger and more attractive in style than any others.

The quality of our goods is superior to anything else on the market.

**MORSE BROS., Proprietors, Canton, Mass.**

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

windows that contain price and descriptive cards.

A window well ticketed with good cards is worth as a money-bringer any three window displays without them. When goods are displayed and well ticketed, they always appear good value. The up-to-date show cards are most successful salespeople, and, in many cases, persuade the customer to buy. A few cleverly-worded and well-executed price cards have often moved large stocks in a comparatively short time. This branch of advertising should not be overlooked, but given every attention, and if those merchants who think that well-ticketed displays do not draw trade would just experiment with two window displays of the same kind, one ticketed and the other not ticketed, they will find that the results from the ticketed window will far exceed the other.

A stroll through one of the largest and most progressive stores on the continent, viz., Seigel-Cooper's, New York, convinced the writer that price ticketing is the secret to successful merchandising. Here, everything from 1st floor to the top floor was nicely displayed and ticketed. In the grocery department it was just like a beehive. Hundreds of customers strolling through buying up just what took their fancy. Everything was displayed on tables and counters and well ticketed. People could actually wait on themselves. What a pleasure to shop in such a place! No questions to ask whatever! The price and descriptive cards did the talking. People were buying up this and that, that probably they had no intention of buying when they came in, but there was the tempting display and the card did the work. This same method of doing business was to be seen in all the other big establishments visited by the writer. Why have the proprietors and the companies of these places grown enormously rich? It is because they are a go-ahead, wide-awake business people, and

by business push and energy have found out the secrets of success. While merchants in Canada cannot all have the same advantages and cannot all be Seigel-Cooper companies, yet, in proportion to the different businesses, there could be more attention given to proper display and price and descriptive cards.

#### HOW TO MAKE PAINTS FOR TICKETS.

Any dry color, mixed with a little turpentine and mucilage, makes a good paint, but for the nicest and most satisfactory paint the following formula will be correct. If for a purple, red, green, blue, or any desired color, take a package of Diamond dye. Put about  $\frac{1}{4}$  of the package in a cup and add enough mucilage to it to make a thick paste (no more). Then add water enough to give it the right shade. For darker or lighter shades of one color, increase or decrease quantity of water. For instance, if you have a dark blue and require a pale blue add enough water to give it the desired shade. By mixing two shades together other colors can be made. For instance, yellow and dark blue make green. Other colors are made in the same way. One package of dye will last a year. If paint dries up in cup, add water and stir and it will be found as good as ever again. The ordinary brush is a camels hair, No. 12 or 15. A brush for each color is preferable, but one brush is sufficient for all the colors, as it can be used for all colors by rinsing it in a cup of water several times before using a different color from the first one. Any intelligent clerk can make good cards with a little perseverance and practice. It is surprising to a beginner how fast he will pick up the art, and with a little patience and steady practice will soon be able to write a good business show card. Give the letters lots of room.

Don't crowd. Say as little as possible on the card, and to the point. One fault with most card writers is, they say too much and spoil it. A card is no use unless

it can be read at a glance. Practice simple letters at first. Rule your lines lightly with pencil first before going over with the brush. Do the outside edges of letter first and then fill in centre afterwards. The simple style of letter is considered the best. Fancy letters cannot be easily read. The beauty of a neat business-bringing card lies in its simplicity. The plain white cardboard is preferable and can be bought in any stationer's in sheets about  $2\frac{1}{2}$  ft. x 3 for about 5c. a sheet.

[THE CANADIAN GROCER requests photos of grocery trims that have received special mention for reproduction in these columns. They will be returned safely to the owner after plates have been made from them. THE GROCER also invites correspondence and criticism on the subject of window trimming. The object is to make these columns both interesting and instructive to grocers. The remarks and suggestions are written by a practical trimmer of long experience, whose object is to aid all his fellow-trimmers in that "powerful advertising medium," viz., window trimming and decorating. His remarks and ideas are from his practical experience of 10 years. They are open for criticism and expressions of opinion, and THE GROCER solicits communications, etc., from readers interested. THE GROCER will be pleased to answer all correspondence on the subject, or to render any aid or information. Address communications to "Window Dressing Department."—The Editor.]

#### A NEW WHOLESALE HOUSE.

E. D. Voisard has just opened a wholesale grocery warehouse on Queen street, St. Catharines. The premises, which are just completed, are worthy of the "Garden City." Mr. Voisard is well in touch with the trade and has had success from the start.



THE NEW SEASON'S

Green Ceylon : : **TEA**  
Uncolored Ceylon

Now ready for delivery—these Teas draw a delicious CUP and lots of CUSTOMERS.

**LUCAS, STEELE & BRISTOL,** WHOLESALE GROCERS **Hamilton, Ont.**

The finest of all imported

Castile  
Soaps

IS THE

**“SHELL”  
BRAND**

EVERY TIME.

Get our prices on a lot just arrived. Every box paper-lined, soap turning out white and in perfect condition.

**James Turner & Co.,** Hamilton.



THE DOMINION BREWERY CO., LIMITED  
Brewers and Maltsters  
TORONTO

Manufacturers of the Celebrated

**WHITE LABEL ALE**

ASK FOR IT AND SEE THAT OUR  
BRAND IS ON EVERY CORK.

Our Ales and Porters have been examined by the best Analysts, and they have declared them Pure and Free from any Deleterious Ingredients.

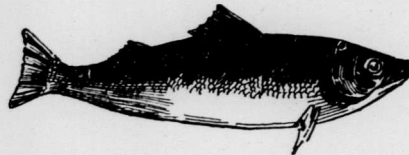
WM. ROSS, Manager.



# SALMON

We have a large stock of the best grades.

CLOVER LEAF, Flats.  
 CLOVER LEAF, Talls.  
 MAPLE LEAF, Talls.  
 HORSE SHOE, Flats.  
 HORSE SHOE, Talls.



LOWE INLET, Talls.  
 O-WEE-KAY-NO, Talls.  
 NIMPKISH, Talls.  
 GOLDEN NET, Talls.  
 SUNFLOWER, Talls.

## THOS. KINNEAR & CO.,

Wholesale Grocers.

49 Front Street East, TORONTO.

### MAPLE-SUGAR INDUSTRY IN QUEBEC.

(A report from the United States Agent at Stanbridge.)

THE season varies in length from 10 days to three weeks, and occurs between March 10 and April 20. It is a period of exceptional activity, and every available member of the family is pressed into service, district schools being closed. Sugar "bushes" contain from 400 to 5,000 trees. Five thousand are rare, 2,000 not uncommon; but the average "bush" contains from 1,000 to 1,500 trees, which yield from 1 to 4 pounds of sugar per tree during the season. Two and one-half pounds are considered an average yield, 3 pounds good, and 4 pounds per tree exceptional. Almost every farmer in Eastern Quebec is a sugar manufacturer to the extent of from 500 to 15,000 pounds a year, or from one-fourth of a ton to 7½ tons.

There are no available data from which to make anything like an accurate estimate of the maple-sugar production of Canada, but, from the facts already set forth, it will be seen at once to be of considerable importance. It is, of course, well-known that a great portion of the maple sap is never reduced to sugar, but is finished as syrup; yet the yield is always estimated in

pounds of sugar, a gallon of syrup being equivalent to 7 pounds of sugar.

The "tapping" of 2,000 or 3,000 trees, the insertion of spouts, and the hanging of sap buckets is very quickly accomplished by the experienced sugar-makers, one man tapping from 500 to 600 trees a day. The gathering of the sap is a much more serious matter. When the "run" is on, each tree has to be visited twice a day and the buckets emptied, their contents being received by a huge barrel drawn on a sled, hauled to the sugar camp, and transferred to a large tank, from which the sap is drawn off into the evaporator. From this it emerges as syrup; and, if sugar be desired, it is passed into another pan where the "sugaring off" is completed.

By a system of cross sections in the evaporating pan, with apertures alternating at either end, the sap is forced slowly along a zig zag course down the whole length of the pan from the receiving compartment, where it is thoroughly strained, to the finishing compartment, whence it is drawn off through a faucet. When the sap boils too furiously, a few drops of milk act like magic in subduing it. The skilled sugar-maker can easily tell the proper consistency for syrup or sugar, but this is more accurately gauged by an hydrometer, which indicates

the specific gravity of the liquid. The sugar molds for 1½-lb. cakes consist of a few parallel wooden bars connected by movable transverse iron sections, from which the cakes may easily be removed.

### PRICE OF NORTHERN SALMON.

New York Journal of Commerce of Monday last says: "The Fraser River salmon packers agreed on a selling price of \$5 per case for sockeye salmon for domestic shipment. A similar agreement was reached by the packers on Rivers Inlet and Lowe Inlet, their price, however, being fixed at \$4.50, that representing usual difference between salmon packed on the Fraser and that packed farther north. Recent advices, however, indicate that there is a disturbing element in this arrangement, particularly as regards the Lowe and Rivers Inlets selling prices. Delafield, McGovern & Co. are offering the pack of the Princess Royal Packing Co., which is the same grade as the Inlet fish, at \$4.25. It is understood that negotiations are now being carried on with a view to inducing the last named firm to join in the agreed selling price of \$4.50, and it is quite probable that these negotiations will result in a compromise."



# KEEP COOL

Imitations give dissatisfaction and bring discredit to your reputation.

# ORDER OFTEN

# CURRANTS

We advise present  
purchases. Mar-  
ket advancing.

SEE OUR TRAVELLERS.

## THE DAVIDSON & HAY, LIMITED

36 Yonge Street

Wholesale Grocers

TORONTO

### A PEEP INTO A FISH-CANNING FACTORY.

I RECENTLY finished my tour through Nova Scotia, finally visiting that very interesting and pretty spot, Digby Neck, which runs from Digby down the coast and enclosing a long stretch of water known as St. Mary's Bay. It is along here that the best finnan haddies are caught and cured, and my final visit was to the factory of The Thistle Haddie Packing Co., at Little River. The factory is situated at the mouth of the River on a very pretty little bay and I was shown over the whole place by Capt. Austin, who is a veteran curer of these delicate fish, as was his father before him, and who is also a pioneer in canning smoked haddies. After my previous experience it was a great revelation to me to see the marvelous cleanliness and care with which everything in this factory was conducted.

A slight description of the process may be of interest to the readers of THE CANADIAN GROCER. The fish are caught and brought right up to the factory and handed out from the boats while still trembling. They are at once taken in hand by a number of men and transferred to what is called the fish-house where their heads are taken off and they are thoroughly cleansed, split open, and picked clean, again washed and salted

and then put through that peculiar process which gives them that delicious flavor so much appreciated. They are then strung on long rods, dried for a few hours in the sun, hung in the smoke house and smoked with hardwood for 15 to 18 hours. After this, they are transferred to the packing-house and cooked in a steam-box, from whence they are slid into hollow tables covered with metal and taken in hand by the girls who carefully bone and skin them and put them into the cans.

No refuse is allowed to accumulate as it is rapidly removed as the packing proceeds, while the cans, as filled, are taken in hand by more girls, carefully weighed and washed and passed on to the boy who covers them, whence they go into the hands of the sealers. As fast as the cans are sealed they are stowed in large bath pans and put into a tank where they are steamed for a couple of hours, after which they are taken out and tapped so as to let out the air that remains and then resealed. Only indurated fibre vessels are used so that no possible dirt can accumulate, and the genial Captain prides himself on the flavor, cleanliness and quality of his fish, which certainly leave nothing to be desired.

This factory gives employment to a large number of men and women, who, besides packing haddies, also pack kippered herring in their season. All the tins are manufactured at the factory.

### NO RISK TO THE RETAILER.

A valuable cash asset, because a quick seller, is "Tanglefoot" sealed sticky fly paper. This is the best device for the destruction of flies. It coats the fly and his filthy load with a varnish from which there is no getting away. The O. & W. Thum Co., manufacturers, advertise their goods extensively, and their sale is pushed vigorously throughout the world. There is, therefore, no risk to the retailer in handling the article, which recommends itself as eminently cleanly, sanitary and effective, "Tanglefoot" offers a good profit. All jobbers sell it.

### AT THE OLD STAND.

If the grocery business were not so laborious and the goods so bulky and in constant request, we could swallow some of the lugubrious predictions as to the finish of the wholesaler, the wholesale salesman and the retailer himself. But the business being what it is we opine that the different branches of the trade, and eke the salesman, will be found doing business at the old stand 50 years hence—and just as ready to buttonhole a friend and predict the early snuffing out of the "middleman" and his lieutenant, the traveling salesman. —Merchants' Review, New York.

Best  
Value  
Upton's  
Marmalade



We are  
now booking  
orders  
for New Season's  
Strawberry  
Jam

**HINTS TO BUYERS.**

Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**H.** P. ECKARDT & CO. report that their sales for Blanke's "Faust" blend coffee have been heavy this week.

"Pure Gold" chocolate jelly pudding is in store with Lucas, Steele & Bristol.

Clark's canned corned beef, all sizes, is being offered by W. H. Gillard & Co.

Perkins, Ince & Co. have a carload of "Pearl" tapioca arriving ex ss. Astoria.

Buyers may procure from Lucas, Steele & Bristol "Nimpkish" salmon, and shrimps and carabus.

Clam chowder, an excellent article for soups, etc.; just the thing for hot weather, now in stock with W. H. Gillard & Co.

Handy box shoe blacking with bog holder may be had from H. P. Eckardt & Co.

The "Salada" Tea Co. report that their total increase since the beginning of the year to date over the same period of last year has been 122,979 lb. This increase in itself is quite a considerable business, amounting to 5,590 lb. per week.

Buyers of Sultana raisins should note that The Eby, Blain Co., Limited, hold a large stock of various grades, which they offer at specially close prices.

Sultana raisins are being sold by H. P. Eckardt & Co. at low prices.

Rutherford, Marshall & Co., Toronto, desire to secure butter, both dairy and creamery, in quantities. They state that it will be to the advantage of butter dealers to write them before selling.

L. Chaput, Fils & Cie. got some lines of goods damaged by fire, smoke and water on Sunday, May 27. They have handed everything over to the insurance companies, and have placed repeat orders for every line so as to avoid the possibility of any goods going out that were in the least damaged.

T. Kinnear & Co. are in receipt of a shipment of Crosse & Blackwell's goods.

L. Chaput, Fils & Cie. received a small cargo of molasses last week, and they expect the brigantine Curlew next month with 900 puncheons on board for them. Quotations furnished on application.

Gillard & Co., London, Eng., are rapidly forming a large connection for the sale of their pickle and sauce in Canada.

"Sunbeam" oil dressing, all in 3 doz. boxes, are in stock with The Eby, Blain Co., Limited.

T. Kinnear & Co. have a shipment of Booth & Co.'s pineapple in stock.

W. H. Gillard & Co. are meeting with unusual success in the sale of "Imperial" white wine vinegar, which, on account of its excellent quality, is finding favor with the trade and consumers.

Paterson's camp coffee, Price's rennet wine, egg noodles, Codou's spaghetti are now in store with Lucas, Steele & Bristol.

L. Chaput, Fils & Cie. have received 100 packages, barrels and octaves of Dandicolle & Gaudin's celebrated vinegar. They will send samples to anyone dropping them a card asking for same.

The Eby, Blain Co., Limited, have received a shipment of Booth's "Oval" and "Gold Seal" canned pineapple, 1900 pack.

T. B. Escott & Co. have just completed handsome companion pictures, sizes 10½ x 14, representing the Canadian contingent in the Transvaal. It is a handsome piece of work. The pair will be sent free to any person sending the firm 5c. for postage.

The Eby, Blain Co., Limited offer the remainder of their stock of California, Oregon and Bosnia prunes at reduced prices to clear.

"Boston" laundry starch, "Tiger" stove polish, "Perfect" coffee, "Pure Fruit Extracts," "English Army" blacking, "Imperial" shoe and leather polish and "Vasar" combination are owned and controlled solely by The F. F. Dalley Co.,

Limited, Hamilton. These goods are unrivalled for quality.

Lucas, Steele & Bristol have farina in packets; also in bulk; grape nuts, Swiss food, "Quaker" oats, Pettijohn's foods, wheat germ, shredded wheat, Postum Cereal, etc.

T. B. Escott & Co. have just received another consignment of Robertsons's pineapple and fig marmalade and will now be able to ship all delayed orders promptly.

New season's finnan haddie, "King" and "Diamond Jubilee" brands—is in stock with The Eby, Blain Co., Limited.

**DEATH OF MR. CHRISTIE.**

The death of Mr. William Christie, president of Christie, Brown & Co., Limited, Toronto, is announced as we go to press to-day (Thursday).

**BACK FROM EUROPE.**

Mr. H. P. Eckardt, of H. P. Eckardt & Co., wholesale grocers, Toronto, has just returned from a trip to Great Britain and France. Mr. Eckardt looks remarkably well, and on the day of his first appearance at his office was kept busy receiving the congratulations of the trade.

**THE MARRIAGE OF MISS EBY.**

A wedding which excited a great deal of interest in the grocery trade of Toronto was performed at Old St. Andrew's church in that city on June 7. And what gave it the unusual interest was the fact that one of the contracting parties was Miss Leonora Christina Eby, eldest daughter of Mr. J. F. Eby, president of The Eby, Blain Co., Limited, wholesale grocers, Toronto. The groom was Mr. James Hossack Woods, manager of The Publishers' Syndicate Co., Limited. Miss Eby was popular among the grocery trade who had the privilege of her acquaintance, and THE CANADIAN GROCER joins with them in their wish that, as Mrs. Woods, her life may be long and happy.

# British Columbia Salmon

MAPLE LEAF....talls and flats.

LOWE INLET....talls.

Packed specially for the Canadian market by the

**VICTORIA CANNING CO.**

of British Columbia, Limited

QUALITY GUARANTEED.

**CANNED  
AND  
POTTED  
MEATS**

DOMESTIC  
AND  
IMPORTED.

**SUMMER VACATIONS ARE IN SIGHT.**

**ARE YOU PREPARED FOR THE CONSEQUENT DEMAND FOR THESE  
INDISPENSABLE AIDS TO THEIR ENJOYMENT? LET US HELP YOU TO  
FIGURE ON THEM BY QUOTING FOR A TEN OR TWENTY CASE LOT,  
DELIVERED AT YOUR STATION.**

THE **EBY, BLAIN CO.,** LIMITED  
WHOLESALE, MANUFACTURING  
AND IMPORTING GROCERS. **TORONTO.**

**A STARCH COMPANY'S PLANT.**

The Edwardsburg Starch Co., Limited, a few days ago began the work of constructing the building for the manufacture of glucose and syrup to replace that destroyed by fire some months ago.

The new building will be a great improvement on the old one. It will have a capacity of 3,000 bushels per day, and the construction will be so arranged that the capacity can be increased to 5,000 bushels. The capacity of the old building was 1,500 bushels. The machinery has already been ordered, and the new factory will probably be running within the next four or five months.

It will be remembered that some months ago The Edwardsbug Co. increased the capacity of its starch factory 1,000 bushels per day, but the destruction of a part of the feed-drying department has prevented the company being able to take advantage to the full of the increased facilities, although more starch is being made than last year. The feed-drying plant will be in full running order, however, within the next couple of months.

The Aylmer Canning Co., Limited, are putting canned preserved strawberry pie plant on the market in 2-lb tins.

**NO DOGS IN THIS GROCERY STORE.**

Editor CANADIAN GROCER,—Mr. Robert Baird, who runs a bright up to date grocery and butcher shop in connection, on Somerset street, Ottawa, has the following, posted up in both stores :

DOGS.

In order to preserve the purity and cleanliness of our goods necessarily within reach of the canine tribe, we have decided to exclude all "Dogs" from our store. Some dogs are clean at home, but they are all the same when they enter a shop.

To my mind this is a step in the right direction, and I should like to see other merchants take the same step.

F. J. CASTLE.

Ottawa, June 12, 1900.



# Ocean Wave Baking Powder

The most satisfactory for your best trade. It will bring a good cook back to your store. **Makes everything a little nicer.**

**Are You Selling** { McLaren's Java and Mocha Blend Coffees,  
McLaren's Invincible Extracts ?

**SPICES** Ground from **selected whole goods** of the greatest strength and flavor. **Every cent higher means two cents more value.**

**GOOD GOODS** make **GOOD CUSTOMERS.**

**The Hamilton Coffee & Spice Co.**

LIMITED

25 and 27 Macnab Street South

**HAMILTON,**

# Opportunity.

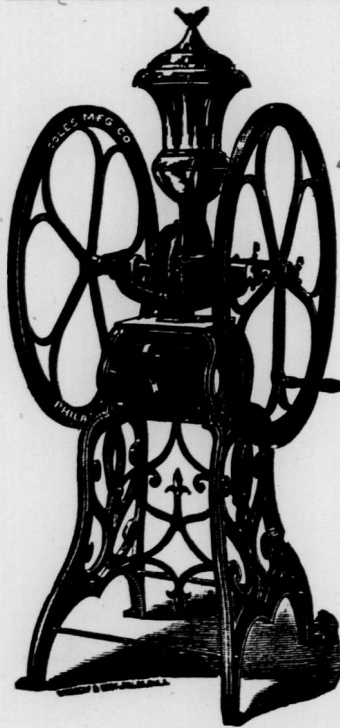
who never has to refuse a customer a widely advertised article takes advantage of his opportunities—he gets the trade that his competitor just across the street loses.

He is up to the times with the article itself—when a customer wants Windsor Salt—they know that they can get it *somewhere or somehow*. Why do they want it? Because they have learned from experience that it is absolutely pure—that it won't cake—that it is all Salt.

Sold by leading wholesalers everywhere.

The Windsor Salt Co., Limited,  
Windsor, Ont.

## Windsor Salt.



## The Canadian Grocers Know

a good mill when it is  
presented to them.

They have taken up  
the . . .

## COLES COFFEE MILL

Because it saves them dollars  
in money and pounds of energy  
when they grind coffee. It  
works easily, grinds evenly,  
and is recommended earnestly.

Agents { TODHUNTER, MITCHELL & CO., Toronto.  
DEARBORN & CO., St. John, N. B.  
FORBES BROS., Montreal.

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

"I am more  
than satisfied"

## Hudson's Soap

**A FINE POWDER. IN PACKETS ONLY.**  
Will wash more clothes, and do more work in  
much less time than any other Soap.

**SOAK YOUR CLOTHES**  
with HUDSON'S, and the Dirt will  
slip out with about half the  
usual labour.

**R. B. HUDSON,**  
30 Front St., East,  
TORONTO

Used in all the "Happy Homes of England."



President,  
JOHN BAYNE MacLEAN,  
Montreal.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**UN SOUND LOAN COMPANIES.**

WHEN the Central and one or two other banks in Canada failed several years ago, the country awoke to a realization of the fact that the law governing the chartered banks of Canada was altogether too lax.

During the past two or three years there have been some disastrous failures among the loan companies. And now people are awakening to the fact that there has been a great deal of laxity in the laws governing these institutions.

Just as there was a Montreal Bank with its strong foundations at the time there was a Central Bank, rotten and crumbling, so there are loan and building companies today which are sound financially and conducted by able and honorable men. But that does not alter the fact that there are loan companies which the present laxity of the laws have allowed to carry on business in anything like a sound businesslike way.

The Daily Sentinel-Review, of Woodstock, Ont., has of late been giving much attention to this subject. The articles show a careful study of the subject, and are well written. In its issue of June 7 is an interesting article in which is traced the development of opinion in Great Britain regarding legislative regulation of insurance companies and loan companies, showing how the let-alone policy of years gone by has given place to the belief that corporations which received their power from the state should be regulated by the state.

The Sentinel-Review has apparently been inspired, in publishing the articles it has, by the career of a certain loan company, through whose alleged unsound methods much money is likely to be lost by people living in the immediate vicinity of Woodstock.

In demanding more efficient laws, it says that "in Ontario at least legislation in relation to loan and kindred corporations has been progressive and conservative. This can scarcely be said, however, of Dominion legislation; and it cannot be said of that of some other Provinces."

It is to be hoped that the crusade inaugurated by The Sentinel-Review will result in the laws relating to loan companies being so amended that the public interest will be better guarded than it obviously is at present.

**THE VALENCIA RAISIN CROP.**

According to advices from Denia, of May 29, the prospects for the approaching crop of Valencia raisins are favorable. A letter to hand states: "After a mild winter and fine dry spring, the blossoming of the grapes is ending in a splendid way. The vines look very healthy, and the show of bunches is so plentiful as to lead us to expect an abundant yield, and of a quality similar to that of last year. Of course, all this depends mainly on the weather we may have during the scalds which take place about the middle of August. In view of the fair prices at which the residues of last year's crop are selling in England, and of the reduced crops everywhere, farmers expect that high rates will rule here for next fall, and are disposed to be very bullish."

**THE HIGH PRICES ON DAIRY PRODUCE.**

RETURNS from dairy produce so far this season have certainly been satisfactory, and have exceeded the expectations even of the more sanguine.

Up to date there have been marketed in Montreal since the new season opened 241,787 boxes of cheese, and 48,862 packages of butter.

Last year at this time the finest Canadian cheese was selling at 8½c. per lb., whereas, to day, 9½c. is freely bid for it, or an increase of 1⅜c. per lb., and this difference has been pretty generally maintained since the season opened. This difference of 96c. per box means an increase in the returns from cheese of \$232,000, provided the quantity marketed was the same this year as last. As a matter of fact, the gain this year has been even greater, as the quantity so far exported this season is 55 437 boxes greater than last.

In the case of butter, the showing is equally gratifying. A year ago choice grass creamery was going begging among exporters at 16½c. To-day they are free buyers of it at 19½c., or an increase this year of 3c. per lb.

This is an increase of \$1.68 on a 56-lb. box, or \$80,000 on the quantity so far disposed of, or over \$300,000 on both lines, and the season hardly in full swing as yet.

In the case of cheese, present high prices are due, as has already been pointed out by THE CANADIAN GROCER, to the remarkable scarcity of old cheese in the British markets. Consequently, the new make has to supply what in former years was divided between the old and the new.

The same conditions appear to apply also in the case of butter, the English make of the latter product having been seriously retarded by the late cold spring, and also on the continent. In fact, the season so far in all the European dairy-producing countries is said to have been the coldest remembered for 30 years.

Honesty may now and then lose a customer; but nine times out of ten it can be depended upon as a custom-keeper, of course providing that ability is not absent.

## WHERE SHALL OUR MANUFACTURERS EXHIBIT ?

THE Canadian Manufacturers' Association, through its secretary, Mr. T. A. Russell, has addressed a letter to manufacturers in the country asking their opinions in regard to exhibiting at the Pan-American Exposition, Buffalo, and the Industrial Exposition, Toronto. The purely interrogatory part of the letter is :

(1) Do you think that our manufacturers should exhibit largely both at Buffalo and Toronto ?

(2) Or do you think that they should confine their energies entirely to Toronto, and to there make a representative showing for Canadian manufactures ?

The questions asked are important and demand the careful attention of the manufacturers of the country.

As an object lesson an exhibit of manufactured goods, or of any other goods for that matter, is a good thing. But the measure of its value depends upon its character. If it is non-representative and poor, its value is in proportion. And sometimes it would have been infinitely better if no exhibits had been made.

There has not yet been at any exhibition at home or abroad a representative display of Canadian manufactured products. There certainly was not at the World's Fair in Chicago seven years ago. In certain classes there were good exhibits of Canadian manufactures as far as quality was concerned, as the prizes which they carried off prove. But, taken in a general sense, the exhibits of the products of the Canadian factories were nothing short of humiliating to those who had some idea of the capability of the Dominion in the manufacturing sense.

At Toronto, where the largest exhibition in Canada is annually held, a representative exhibit of Canadian manufactures could not have been expected. There were too many discouragements and obstacles the past few years to make that possible.

The first question in the letter sent out by the Manufacturers' Association, asks, as already pointed out: "Do you think that our manufacturers should exhibit largely both at Buffalo and Toronto."

In the first place, is it possible for the Canadian manufacturers to "exhibit largely" at both places? We think not. Aside altogether from the work it would entail there is the expense account, for it must be remembered that during a part of

the time the two exhibitions will be contemporaneous.

If then, it is not possible to exhibit largely at both Buffalo and Toronto, at which of the two places should the manufacturers make displays of their goods?

The manufacturers have certainly not had any encouragement in the past to exhibit at the Toronto Industrial. But there are signs that they will fare better in the future, even though the Industrial Association has been forced by the criticism of press and commercial organizations to accord better treatment to those engaged in the manufacturing industry.

Then, as to Buffalo, it is a city situated in a foreign country, whose Customs tariff is decidedly discouraging to the importation of manufactured products.

There was a time when the United States was Canada's chief customer for manufactured goods. Only 10 years ago, of the total exportation of manufactured articles, over 46 per cent. went to the United States, but last year the proportion was less than 27 per cent. The following table gives the exports of manufactured goods from Canada to the United States and the total to all countries during the past 10 years :

	To U. S.	Total to all Countries.
1890.....	\$2,667,282	\$ 5,741,184
1891.....	3,006,423	6,296,249
1892.....	3,006,708	7,040,988
1893.....	3,563,827	7,693,959
1894.....	2,448,607	7,692,755
1895.....	3,030,449	7,768,875
1896.....	3,531,239	9,365,384
1897.....	3,213,677	9,365,384
1898.....	2,829,510	10,678,316
1899.....	3,150,711	11,706,707

Our exports of manufactured goods to the United States increased by only 17 per cent. during the 10-year period, while our total exports of these goods to all countries increased by over 100 per cent.

It is obvious, if the object aimed at in exhibiting goods is to secure customers, that the encouragement to exhibit at the Buffalo Exhibition is small. Of course, if the aim is merely to show the development of the manufacturing industry in Canada, that is a horse of another color.

At any rate, if they are going to exhibit at all, the manufacturers of the Dominion should concentrate their efforts on the home exhibition, which in 1901 will be known as the Dominion Exhibition.

## MODERN TRADE RETURNS AT LAST.

THE announcement is made that the Hon. W. Paterson, Minister of Customs, has decided, at the request of the Canadian Manufacturers' Association, to hereafter issue the monthly trade reports in classified form, the same as in the annual report.

This is a reform which THE CANADIAN GROCER has advocated for some years, and was one which was badly needed. As the monthly returns are issued at present, they are of very little value, and, compared with those issued by other countries, are nowhere. We get some attempt at detail in regard to imports, but as to the country from which the goods come no idea whatever is given. And, as far as the exports are concerned, the conditions are still worse, being only given in a half dozen classifications.

Hon. William Paterson since he took charge of the Department has proved himself to be always willing to conform, as far as possible, with the desires of the commercial interests of Canada. This is, no doubt, due to the fact that he is himself a practical and successful business man. It is a pity that the same cannot be said of Ministers of the Crown generally.

## THE TRADING STAMP AGITATION.

In another part of this issue will be found a full account of the meeting on Monday evening, when the trading stamp question was discussed at length by the Toronto retail grocers. It will be seen from the report that the trading stamp system is not only unfair in its methods, but a source of loss in its workings to those who secure the "privilege" of giving stamps away.

The meeting was practically unanimous in this opinion and in the decision to stop giving the stamps "if all the grocers of Toronto agree to do the same." There was enough of unanimity and enthusiasm in the gathering to, if wisely directed, attain almost any end for the general good of the trade.

## A DROP IN COCOANUT.

The price of shredded cocoanut is becoming demoralized. A month ago the ruling price to the retail trade was 18 to 20c. per lb. Now it is selling at from 11 to 13c. per lb. and it is feared that it will go still lower.



## TRADE IN COUNTRIES OTHER THAN OUR OWN.

**A**SIDE from the regular staples and fancy groceries, the greatest activity has been displayed in canned goods, though confined to a few articles. Tomatoes have led the list, but only spot goods are wanted, these, as for some time past, being bought in preference to futures in anticipation of fall and winter requirements, as in spite of the hardening of the market under the influence of speculative as well as regular trade demands, the spot goods are much cheaper than futures. The reports of crop failure in the South and the prospect of a pack not more than half of the very short one has led to quite a flurry in the pea market. While not very many sales were made, partly because of the limited offerings, but more because the prices demanded were higher than most buyers felt justified in paying, it is more than intimated that the packers will have great difficulty in filling such orders as they have booked, while those who made sales at the beginning of the week on the basis of 85c. for standard and 70c. for seconds will have to face a positive loss on their transactions.—New York Journal of Commerce, June 11.

## CALIFORNIAN RAISINS.

Reviewing the raisin situation, The Fruit World, of Los Angeles, says that the internal troubles of the association are nothing of importance when compared with the difficulties that will be encountered in the trade this year, judging by existing indications, and adds: "The trade was burned by the association prices two years ago, and did not take hold of raisins last year. It was thought that raisins would be in strong demand later, however, and when prices were made last fall the 'brokers' took hold. We know of many cases where the representatives of the packers bought the raisins in themselves, and are now unloading with heavy losses. Altogether the influential members of the trade in speaking of raisin affairs suggest that those interested have a much bigger problem on their hands than the fixing of internal quarrels and disputes."

## CALIFORNIAN FRUIT CROP.

In its review of the dried fruit situation, The San Francisco Trade Journal says: "The enormous crop of peaches at the East and the promise of a large crop of apples are two important factors against values for Californian fruit products. It is quite generally conceded that the crop of every variety of tree fruits will be larger than last year, while apricots will be fully four times more, and, as canners cannot pay so much for green fruits owing to big crops at the East and lower prices for the canned products,

there will be larger quantities dried. This unquestionably means large offerings. We are not able to hear of any bids, except in a small way, for apricots. From all that can be learned, buyers are not willing to name over 6 to 6½c. for choice for September shipments. As to peaches, the trade appears to be at sea, and it is quite impossible to get expressions at present as to prospective values. The prune crop of the State is placed now at from 125,000,000 to 150,000,000 lb. If the organization between growers and packers goes through, then it will have an important bearing on the market."

## THE VALENCIA RAISIN CROP.

Writing from Denia, Spain, on May 22, William Rogers & Co. report that in consequence of the rather cold weather which prevailed during March and April, the Valencia raisin crop appears to be somewhat later than usual, but in other respects the vines are developing in a satisfactory manner. "Fortunately," they continue, "the weather is now favorable for the 'flowering,' which has just commenced, and should the same elements continue throughout the summer, it may be safely assumed that shipments will take place as early as usual, and, as there is also a grand display of buds, there will no doubt be a good average crop. There is every indication that there will be a very active demand at the outset of the season, inasmuch as the stocks in all parts are now exhausted."

## EXCITEMENT IN CANNED PEAS.

Thos. J. Meehan & Co., the well-known Baltimore brokers, wrote on June 5: "There have been surprising developments in the pea market during the past week which reached a climax to-day. All reports concerning the crop and outlook have been of a most encouraging character, and the trade was prepared for a large output of, and low prices for, the canned article. Recently, however, unfavorable rumors started which grew every day and the price per bushel advanced gradually from 75c. to 95c. to \$1.00 yesterday. The receipts of fresh peas were expected to increase largely this week, commencing to-day. Instead, the receipts to-day were the smallest of any day since the season opened. The price of fresh peas opened this morning at \$1, but quickly advanced to \$1.20 for the best of them and the commonest quality sold readily at \$1 to \$1.10 per bushel. As a result, the pea market has been very excited all day. We look for an exact repetition of the experience of the last year. The rock bottom prices to-day are 80c. for seconds, 90c. for

standards, \$1 for sifted, \$1.10 to \$1.20 for extra sifted and \$1.35 to \$1.50 for the finest grade of petit pois."

Referring to the above, The New York Journal of Commerce says: "In spite of such reports as these and many others in a similar vein, the trade here does not seem to be in a hurry to accept the advice of brokers to cover their wants for the season before the further advance which the latter hold to be inevitable. Probably the explanation for this apathy may be found in the fact that many if not all of the principal buyers have either provided for their wants through contracts with Western packers or expect to be able to obtain such supplies as they may need from the West and New York State."

## BUSY OSHAWA.

Business is booming in Oshawa, many sales of real estate having taken place lately.

J. W. Borsbery, eastern traveler for The Eby, Blain Co., Limited, made a sale of his Music Hall block last week for \$15,000 or \$16,000. This is the largest sale made in the town for many years.

The McLaughlin Carriage Co. will commence to manufacture in their new factory next month. This is the largest building of the kind in Canada. It is three storeys high, 700 ft. long and 80 ft. wide. The company expect to employ 600 hands.

## NEW STEAMER FOR MONTREAL ROUTE.

On Saturday the Ontarian, the latest vessel built for the Allan Line, will sail from Glasgow for Montreal. The Ontarian, which was launched last month, is a fine vessel of 7,000 tons, and she will make the third new steamer the Allans have launched for the Canadian service this season. First came the Tunisian, which vessel made her maiden voyage to Halifax in April; then the Corinthian, now on her maiden voyage, and now the Ontarian. The latter vessel will enter the Glasgow-Montreal service. The three vessels have an aggregate of some 25,000 tons, and this of itself is no insignificant fleet.

## HAVE WON THEIR GOOD NAME.

It takes time, care and thought to build up a reputation such as many articles enjoy on the Canadian market. The packers of "Maple Leaf" and "Lowe Inlet" brands of canned salmon make it their practice never to put low-grade fish on the market, which fact, in view of the amount of inferior salmon frequently packed, has given these brands a most enviable reputation on this market.

**"PRUDENCE IS ALL RIGHT."** But don't overdo it.

The dealer who has been waiting and hesitating to see whether

# "SALADA"

Ceylon Tea would really become a factor in the Tea Trade of the Dominion before benefiting in its sale should be pretty well convinced by now. Therefore, why delay?

## COWAN'S

Hygienic **Cocoa**  
Royal Navy **Chocolate**  
AND  
Famous Blend **Coffee**  
are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

The **"BOSS"**

## WASHING MACHINE

Still Leads.

If you have not tried the "BOSS"  
do so now.

Walter Woods & Co.  
HAMILTON.

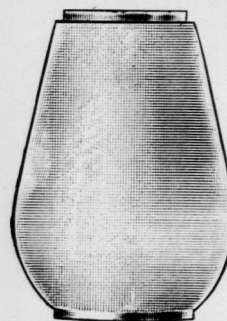
## DON'T FORGET

### Silver Dust Soap Powder.

THE **BEST**  
... PROFIT  
QUANTITY  
QUALITY

Silver Dust Mfg. Co., Hamilton

ARE YOU USING OUR \_\_\_\_\_



Cold Blast  
or Jubilee  
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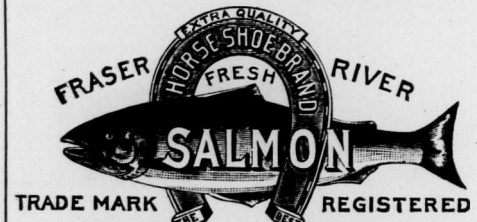
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Quaker Flint  
Chimneys?

Give them a Trial.  
THE SYDENHAM GLASS CO.,  
of WALLACEBURG, Limited.

ARE YOU A BUYER of  
Hardware, Metals,  
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Drop a Post Card, if you wish it, and we will send you a copy of the latest issue of **Hardware and Metal**, the leading authority on these trades. Address:

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109 Fleet St., E.C., LONDON, ENG.



## HORSE-SHOE SALMON

Is packed ONLY from the finest

Fraser River Sockeye Salmon.

For twenty years the leading  
brand on the Canadian Market.

**It pays to buy the best.**

For Sale by all Wholesale Grocers  
throughout the Dominion.

## G. M. Hasty Washer

A week's washing done in 1½ hours. No rubbing or wear on clothes; just follow directions on each cake. 43 per cent. profit for the grocer, and a trade-winner.

EVERYONE HASN'T GOT IT.

If you wish to test its merits, write us for Free Sample.

**T. B. ESCOTT & CO., London, Ont.**

# MARKETS AND MARKET NOTES

## GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

## ONTARIO MARKETS.

Toronto, June 14, 1900.

### GROCERIES.

THE feature of the market during the past week, as far as prices are concerned, is an advance of 5c. per 100 lb. in granulated sugar and of 10c. in yellow sugars. As far as the volume of business in wholesale houses generally is concerned, there does not appear to be much change since last week. Taken on the whole, a fairly good business is to be noted. In canned goods for present shipment, there is a little business being done in a sorting-up way, and some business is being done in futures, but it does not amount to a great deal. Coffees are quiet, with the outside markets firm. In dried fruits, the most interesting feature is the strength of the currant market in Greece, the prices having advanced about 6s. during the last three weeks. Locally, a fair business is being done in currants. There is nothing new in regard to Valencia raisins, stocks still being light and prices high. Spices are quiet, but, on the whole, steady. There is very little being done in either syrups or molasses. The tea market is still quiet, with teas of Indian and Ceylon growth easy, while Japans remain firm.

### CANNED GOODS.

The situation is without material change. Some business is being done for future delivery in the better known brands, but there is by no means unanimity on the part of the wholesale trade as to the extent of the business. Some houses report that they have booked a large number of orders for canned vegetables for future delivery, and have done so much business in fact that they are not anxious for more at the moment. Others, on the other hand, complain that they have done little or nothing. There has been some business done in goods bought from packers outside the association at 80c. per doz. all round for tomatoes, peas and corn to the retail trade, but even at this figure retailers do not appear to be

anxious to buy, although, with material costing so much more than last year, one would think that this figure would be attractive. It should be stated, however, that the wholesalers who are quoting 80c. for non-association goods are not anxious sellers but would prefer to wait. For what are known as the leading brands, wholesalers are quoting 85 to 87½c. per doz. for tomatoes, and 80c. for peas and corn. For goods in stock, the ruling prices are still 85c. for tomatoes, 75 to 80c. for peas and \$1.10 for corn. There is a fair, although naturally diminishing, demand for canned fruits. The demand for canned salmon for immediate shipment is fairly good for small quantities, but very little attention is being paid to future business. The demand that there is for futures is principally confined to the leading standard brands. Very little is being done in lobster. With the pic-nic season now on there is naturally a fair demand for canned meats at from \$1.55 to \$1.60 for 1's and \$2.65 to \$2.75 for 2's.

### COFFEES.

Although there have been some slight irregularities in the market for green coffees,

See pages 27 and 28 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.

the general tendency has been upwards. According to latest advices to hand the market for Brazil coffees is firmer, in sympathy with the European market and reports of further outbreak of the plague in Brazil. The local market is quiet with prices steady and unchanged.

### SUGARS.

In sympathy with the outside markets the price of granulated sugar was on Monday advanced 5c. per 100 lb., and yellows 10c. per 100 lb. The usual summer inquiry has set in for sugar, and a better business is doing than a week ago. Low-grade yellow sugars are scarce. The European market appears to have been influenced somewhat by the report of purchases of beet sugar there by American refineries. The market in London has, since our last issue, reached 11s., the highest point this season. Since then, however, there has been a slight decline. At the time of writing, however, the New York market appears to be unin-

fluenced, as the refiners are willing to pay current quotations.

### SYRUPS AND MOLASSES.

There is a little being done in molasses for baking purposes, but otherwise business is light. Scarcely anything is being done in syrups.

### SPICES.

Peppers are again a little higher in the primary market. In other lines the market is steady. The volume of business is rather light in all kinds of spices.

### RICE AND TAPIOCA.

A fair trade is being done in rice, and for tapioca the demand is good, with 4¾ to 5c. as the ruling price.

### CREAM OF TARTAR.

The cream of tartar market is decidedly firm, there having been an advance of 3s. per cwt. during the past week in the primary market, and still higher prices are looked for.

### TEAS.

The feature of the tea market is still the strength in the price of Japans. There do not appear to have been any further advances, but the figures are being well maintained, prices in the primary market for new season's teas still being from 2 to 3c. per lb. higher than last year. The market there is said to be in the hands of speculators, and local importers are disinclined to place orders under present conditions. Some of the Canadian agents of Japan tea houses have been notified to hold last season's teas for a rise. Some idea of what this means may be gathered from the fact that a short time ago holders were willing to sell at a loss in order to find customers. Local representatives of Indian and Ceylon houses report a little better demand for flavory teas, and, as these teas are showing exceptionally good value, there have been some transactions. Business on the whole, however, is quiet. The market in London, according to the latest mail advices, is a little weaker on Ceylon teas, owing to heavy offerings. This applies particularly to medium and low-grade teas. Offerings of Indian teas, however, were light and prices were without change. Mail advices from Hankow, China, state that the first musters of the new crop, consisting only of Keemuns, were shown on May 7, and the following day a few Ning-chows and Oopack teas came to hand. Since May 9 supplies of Oonams and Oopacks had been coming to hand freely. The total

arrivals up to May 11 were 160,000 half-chests, against 199,500 half-chests for the same number of days last year.

#### FOREIGN DRIED FRUITS.

**CURRANTS**—Currants have continued to steadily advance since our last report. A cable received on Tuesday noted a further rise of 3s. per cwt., making the total advance in less than a month 6s. per cwt. The local demand for currants keeps good with prices steady.

**VALENCIA RAISINS**—Stocks are still light and prices firm. Very little business is being done, although for the price that is being asked it is keeping up remarkably well. There is very little on the market except selected raisins at 8½c.

**SULTANA RAISINS**—Business is just moderate and the wholesale houses are evidently desirous of taking advantage of the present high price of Valencia raisins to work off their stocks of Sultana raisins.

#### GREEN FRUITS.

The green fruit market at the foot of Scott street was opened this week, which is about a week earlier than usual. There has been a good business doing in oranges. Large Valencias and navels are done. Messinas in half boxes, Sorrentos and ordinary Valencias are in fair supply. The Valencias are 50c. to \$1 per box dearer. The demand for lemons has been somewhat curtailed by the high prices, but there seems to be no indication of a drop. There is a fair movement in bananas. Prices are still high, as the Trust maintains its control of the supply and of prices. Winter apples are done. The last few barrels of fancy stock sold at about \$7 per barrel. Pineapples are becoming scarce. From now on the only source of supply will be Florida and Porto Rico, and as the latter fruit is very large and dear it is not likely there will be any more large receipts of pines here this season. Strawberries have sold as low as 6 to 7c. for American and 7 to 8c. for Canadian this week, but the usual price of Canadian berries is 8 to 11c. per quart box. There will be no more strawberries imported this season. The arrival of Californian peaches and apricots is light, but as the demand here is limited, prices are easy and unchanged. Some choice limes from St. Dominica Island, West Indies, are on the market at \$2 per box. Native gooseberries and cherries have started to come in, the former at 90c., the latter at 90c. to \$1.25 per basket. Imported tomatoes are offering more freely and are 50 to 75c. per crate lower, the price now being \$3.25 to \$4.

#### COUNTRY PRODUCE.

**EGGS**—Receipts keep well up. The local consumption is normal, but all surplus stock is quickly taken for shipment to Northern

Ontario and the West, and for pickling. Prices are firm at 12 to 12½c.

**POTATOES**—There is no change. Prices for carlots are easy at 36 to 37c. per bag, f.o.b., track, Toronto. The demand out of store is fair at 45 to 50c.

**BEANS**—There is not much doing. Prices are steady at \$1.70 to \$1.75 for hand-picked and \$1.50 to \$1.60 for mixed.

**DRIED AND EVAPORATED APPLES**—There is practically nothing doing. Stocks are light and jobbing prices are nominally unchanged at 6½ to 7c. per lb. for evaporated and 5½ to 6c. for dried.

**HONEY**—The demand is dull, as consumers are buying small fruits just now. Prices are unchanged at 8½ to 9c. for strained clover, and 5 to 6c. for buckwheat. Clover comb is easy at \$1.50 to \$2.25.

**VEGETABLES**—All imported vegetables are offered in larger quantities and at better prices. Canadian cabbage show a decline of 25c. per doz. All vegetables are being bought liberally. We quote as follows: Rhubarb, 15 to 25c. per dozen bunches; green onions, 5 to 10c. per doz.; green mint, 20 to 25c. per doz. bunches; spinach, 30 to 40c. per bushel; asparagus, 50 to 60c. per doz. bunches; parsley, 15 to 20c.; radishes, 15 to 25c. per doz. bunches; lettuce, 20 to 30c. per doz.; new Canadian cabbage, 50 to 75c. per doz.; imported, \$1.75 to \$2 per crate; imported cucumbers, \$2 to \$2.50 per crate; imported butter beans, \$1.80 to \$2.25 per basket crate; imported potatoes, \$3.50 to \$4 per bbl.; turnips, 40 to 50c. per bag; carrots, 75c. to \$1 per bag; parsnips, 75c. to \$1 per bag; onions, \$1 to \$1.25 per bag; Bermuda onions, \$2 a case; Egyptian onions, \$2.75 to \$3 per sack.

#### BUTTER AND CHEESE.

**BUTTER**—There has been considerable speculative buying noted on the market here, and, although the supply has been well up to expectations, prices of dairy have been forced up 2c., and creamery has advanced 1c. Prices are now considerably above the present export basis, so future prices largely depend on the condition of the British market. A good make of butter is looked for by some of the shrewdest buyers. We quote: Dairy, large rolls, 15 to 16½c.; prints, 16 to 17c.; tubs, 15 to 16c.; creamery, prints, 19 to 20c.; boxes, 18 to 19c.

**CHEESE**—Though it is generally thought to be risky business to buy quantities of cheese at present prices, the country board sales show an advance of ¼c. over a week ago, the price for the week ranging from 9½ to 9¾c. The local jobbing price is steady at 10 to 10½c.

#### FISH.

The catch of trout and whitefish is reported light, and dealers state that higher prices may be looked for. At present, there is no change. We quote as follows: Trout, 7c.; whitefish, 7½ to 8c.; perch, 3c.; blue pike, 3c.; grass pike, 4½c.; yellow pickerel, 7c.; herrings, 4c.; steak cod, 6c.; haddock, 5c.; white halibut, 10c.; fresh salmon, 12c.; sea salmon, 20c.; red snappers, 11c.; fresh mackerel, 15c. each; haddie, 6 to 8c. per lb.; ciscoes, per 100, \$1; salt herrings, splits, \$2.75 to \$3 per half-bbl.; boneless fish, 4½ to 5c.; quail-on-toast, 4½ to 5c.; pure cod, 5½c.; shredded cod, \$1.80 per box.

#### HIDES, SKINS AND WOOL.

**HIDES**—Cured hides are down another ¼c. this week. The market is generally easy. We quote as follows: Cowhides, No. 1, 8c.; No. 2, 7c.; No. 3, 6c. Steer hides are worth ¼c. more. Cured hides are quoted at 8½c.

**SKINS**—There is little doing. Prices keep easy. We quote as follows: No. 1 veal, 8-lb. and up, 9c. per lb.; No. 2, 8c.; dekins, from 40 to 60c.; culls, 20 to 25c. Sheep are selling at \$1.25 to \$1.40; spring lambskins, 25 to 30c. each.

**WOOL**—The market is still dull. Combing fleece is easy at 15c. and unwashed at 9½c. per lb.

#### GRAIN, FLOUR, BREAKFAST FOODS.

**GRAIN**—The Ontario wheat market keeps steady at 66 to 67c. on track outside for both red and white. Manitoba No. 1 hard wheat is firm at 77c. Toronto and 78c. grinding in transit. There is little doing on the Toronto street market. Prices are easy. We quote as follows: Wheat, white and red, 67 to 68c.; goose, 66c.; peas, 60 to 63c.; oats, 29 to 31c.; barley, 40 to 42c.; rye 50 to 52c.

**FLOUR**—There is no change. We quote: Manitoba patents, \$3.90; Manitoba strong bakers', \$3.55; Ontario patents, \$3.55 to \$3.65; straight roller, \$3.35, Toronto freights.

**BREAKFAST FOODS**—There is a moderate movement. Prices are unchanged. We quote: Standard oatmeal and rolled oats, \$3.40 in bags and \$3.50 in bbls.; rolled wheat, \$2.40 in 100-lb. bbls.; cornmeal, \$3; split peas, \$4; pot barley, \$4.

#### SEEDS.

There is little doing. We quote: \$5 to \$5.75 for red clover, and \$4.80 to \$7.50 for alsike. Timothy is firm at \$1.50 to \$2 per bushel of 48 lb. Common millet and Hungarian keep steady at 75 to 90c., while German or golden millet is firm at \$1.15 to \$1.25 per bushel of 48 lb.

#### MARKET NOTES.

Granulated sugar is 5c. per 100 lb. and yellow sugar 10c. per 100 lb. dearer.

Currants were cabled 3s. per cwt. dearer on Tuesday.

Ordinary Valencia oranges are \$8 to \$8.50, an advance of 50c. Large Valencias and navels are done.

Dairy butter is 2c. and creamery butter 1c. higher than a week ago.

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Note—We are giving special bargains in Evaporated  
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## CLEMES BROS.,

51 Front East, TORONTO.

## QUEBEC MARKETS.

MONTREAL, June 14, 1900.

### GROCERIES.

THE chief interest of the week in groceries has centred in the sugar market, the price of refined here having scored an advance of 5c. on granulated and 10c. on yellows in response to the continued strength at New York. The movement in the staple, also, has been exceptionally active both from refiners' and jobbers' hands, as all buyers manifest a strong desire to lay in supplies. Molasses has not shown any change, but reports from the Islands state that unsettled weather is interfering with the harvesting operations. Continued firmness is noted in all lines of canned vegetables, and, with light stocks in jobbers' hands, the desire to order ahead is more marked. Reports regarding new crop Valencia raisins are favorable, but the reverse is the case on currants. Rice is firm, and the same can be said of coffee, while tea has been very quiet on spot, though advices from Japan note considerable activity at primary markets. In country produce, continued strength both in butter and cheese is the striking factor at the moment.

### SUGAR.

The strength lately developed in sugar continues, values both on raw and refined being strongly maintained. That the domestic refined market still has margin for advance is made clear by a comparison with the situation in New York. Refined in that market, since May 2, has advanced 45c. per 100 lb., whereas here in Montreal the rise has only been 15c. per 100 lb. Demand is naturally active for refined, both at the refiners and from second hand, and granulated is now quoted at \$4 75. and yellows \$4 to \$4.70 as to grade. This is an advance of 5c. per 100 lb. on granulated and 10c. on yellows on the prices quoted last week, and was only decided on last Monday, though one of the refineries last week took the initiative, the other one following suit this week. Recent cables on beet from London have been dull and rather easier, prices being 3/4d. lower, present and next month being quoted at 10s. 10 1/2d. Cane is quiet but steady; Java, 13s. 1 1/2d. for present and 12s. for next month. In New York, raw has been firm.

### SYRUPS.

There has been no change in this market. Demand is confined chiefly to small quantities to fill actual wants, and prices are as last quoted, at 1 1/2 to 2c. per lb., as to quality, at the refinery.

### MOLASSES.

There has been no new feature to note in relation to this staple. Late cables from

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## FLEISCHMANN'S

VEGETABLE  
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Barbadoes report that harvesting is being delayed by unsettled weather, but buying continues to go slowly on at 17c. first cost. Mail advices, under date of May 26, say that tonnage for 500, 700 and 800 puncheon cargoes is very scarce, and report an advance in freight rates of 50c., which makes it now \$4.50. The market here is quiet, with round lots offering for July delivery at 36½c. ex wharf. In a jobbing way prices are unchanged at 39c. for single puncheons, and at 38c. for carload lots.

#### CANNED GOODS.

Little change is to note in the situation of these. All lines of vegetables maintain their firm tone on account of small stocks held in second hands, while the jobbing demand has been quite active lately. Corn in a jobbing way is selling at \$1.10 to \$1.12½ per doz.; tomatoes, 90 to 95c.; peas, 85 to 90c., and beans at 85c. The trade in new pack salmon has been quiet, but prices are firmly held. "Clover Leaf" is offering at \$5.10 for talls, and at \$5.60 for flats; Fraser River firsts at \$5, and seconds at \$4.50 per case, f.o.b. Coast.

#### DRIED FRUITS.

Mail advices from Denia in regard to the approaching crop of raisins state, that after a mild winter and fine dry spring, the blossoming of the grapes is ending in a splendid way. The vines look very healthy, and the show of bunches is so plentiful as to lead to the expectation of a good yield.

Cables from Patras in regard to currants state that the market there is excited and advancing owing to reported damage to the crop by mildew.

The outlook according to late advices from Smyrna in regard to the coming crop of figs is favorable, estimates varying from 60,000 to 75,000 camel loads, with the prevalence of moderate prices anticipated.

#### RICE.

This market is entirely without new feature. Steadiness is dominant and the base continues at \$3.30 to \$3.40 for standard B.

#### SPICES.

There has been little doing in spices and no change in prices is to report. We quote: Nutmegs, 35 to 60c. per lb., as to size; mace, 45 to 50c. per lb., as to quality, and pimento, 9c.

#### COFFEES.

Business in coffee continues quiet but the firm feeling is maintained. We quote the bean in 25 to 50-bag lots: Maracaibo, 10½ to 13c.; Mocha, 19 to 21c.; Rio, 9½ to 14c., and Mexicans, 10½ to 15c.

#### TEAS.

There has been little life to note in this market on spot. A few Japans have changed hands at 11 to 13c., some Ceylons at 16½ to 18c., and pingsueys at 15 to

16½c. Private advices from Yokohama reported the market for Japan tea active, with a general good demand. The settlements to date were 108,000 piculs, as against 138,000 for the same period last year, showing a decrease of 30,000 piculs. The crop is said to be short; in consequence, importers here have been compelled to pay an advance of 10 per cent. over the price they paid last year for good medium grades.

#### GREEN FRUITS.

There has been a fair week's business in green fruits, and prices, generally, are steady. We quote: Apples, \$4 to \$5; oranges, \$3 to \$3.50 for Messinas; \$3.25 to \$4 for Sorrentos, and \$2.75 to \$3 per box for bloods; lemons, \$2.75 to \$3.25 per box; bananas, \$2.25 to \$2.50 for fancy Jumbos; \$1.50 to \$1.75 for eight hands, and \$1 to \$1.25 for seconds; Canadian asparagus, \$1.25 and \$1.50 per basket; strawberries, 8 to 14c. per box; pineapples 18 and 20c. each, as to size and quality; Southern cabbage, \$3 per crate; beans, both wax and green, \$2.50 to \$2.75 per bushel basket; cucumbers, \$3.50 to \$4.50 per basket; Bermuda onions, \$2.50 to \$2.75 per crate; golden dates, 4½c. per lb.; Malaga figs in matting command 4½c. per lb., and in boxes are selling at 11 to 14c. per lb., as to grade.

#### COUNTRY PRODUCE.

EGGS—The demand to day was only fair and the market is quiet with a steady undertone. Selected stock sold at 12½c., ordinary at 11½c., and culls at 9½ to 10c. per dozen.

MAPLE PRODUCT — There was no improvement in the market for maple product, and prices are nominal. We quote: Maple syrup, 85c. per large tin; 75c. per wine gallon tin, and 6½ to 7½c. per lb., in wood. Pure sugar, 9½ to 10c.

HONEY — Business in honey continues slow, and the market is dull. White clover in comb is quoted at 14 to 15c.; white extracted in large tins, 9 to 9½c.; and in small tins, at 10 to 10½c., and buckwheat extracted at 8 to 9c.

BEANS—The market for beans is quiet, the demand being chiefly for small lots. We quote: Canadian hand-picked at \$1.70 to \$1.75, and primes at \$1.60 to \$1.65.

POTATOES—Trade in potatoes was quiet to-day, but prices rule steady. Carlots on track, 30c. per bag, and small quantities at 5c. per bag advance, according to the size of lot.

ASHES—There was no change in ashes. Receipts are small and business quiet. We quote: First pots, \$4.55; second, \$4.20, and first pearls, \$5.25 per 100 lb.

#### PROVISIONS

The demand for smoked meats and lard was good; in consequence, the market was fairly active and steady. We quote as follows: Heavy Canadian short cut mess pork, \$18; short cut back pork, \$17; selected heavy short cut mess pork, boneless special quality, \$19, and heavy mess pork, long cut, \$17; pure Canadian lard, 9 to 10c. per lb., and compound refined, 7¾ to 8¾c. per lb. Hams, 11 to 13c., and bacon, 10 to 12c. per lb.

#### FLOUR AND GRAIN.

FLOUR—There was a much firmer feeling in the flour market to-day, and millers advanced prices for spring patents 10c. per bbl., but bakers' is unchanged. Ontario grades have an upward tendency, and sellers are asking more money, but no actual advance has been established yet. The demand from local and country buyers was good and an active trade was done. We quote: Winter patents, \$3.50 to \$3.85; straight rollers, \$3.20 to \$3.25; in bags, \$1.52½ to \$1.55; Manitoba patents, \$3.75 to \$4.10, and strong bakers', \$3.40 to \$3.55.

GRAIN—A stronger feeling developed in the local grain market, in sympathy with the sharp advance at American centres and the improved demand from shippers on spot. A fair amount of business was done, and the market is moderately active. Peas advanced ½c. per bushel, with sales of round lots at 68c. afloat, and oats are 1c. higher, with round lots changing hands at 32c. afloat. Rye was in demand, and sold ½c. higher, at 62 to 62½c., and buckwheat was placed at 58c. No. 1 barley changed hands at 49c. and No. 2 at 48c. afloat.

FEED — A fair business was done in feed at steady prices. We quote: Manitoba bran, in bags, \$14.50; shorts, \$16; mouille, \$17 to \$22; Ontario bran in bulk, \$15, and shorts, \$16 per ton.

OATMEAL—The demand for rolled oats was quiet, and prices are unchanged at \$3.30 per barrel, and at \$1.60 per bag.

HAY—There was no change in the market for baled hay. The demand is steady for choice stock, but low grades move slow, and prices for such are easy. We quote as follows: No. 1, \$9.50 to \$10; No. 2, \$7.50 to \$8.50, and clover, \$6 to \$7 per ton, in carload lots.

#### CHEESE AND BUTTER.

CHEESE—To the surprise of even the more sanguine, this product maintains a surprisingly firm tone, when everyone expected a decline after the first week of June. On the contrary, however, values during the past week have rather manifested a tendency in the other way, as 9¾c. has been freely paid at country points for Ontario cheese, which means 9¾ to 10c.

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**The JOHN L. CASSIDY CO., Limited**  
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COFFEES ARE UP, BUT WE ARE MAKING  
NO CHANGE IN OUR STANDARD  
GRADES OF **MOCHA COFFEES.**



S. H. EWING & SONS, Montreal.

96 KING STREET.

spot for these goods, while eastern makes are field firmer also at  $9\frac{3}{4}$ c.

BUTTER—There has been no reaction in the butter market, but  $\frac{1}{4}$  to  $\frac{1}{2}$ c. higher prices have been realized for finest summer, full grass creamery, which is now selling firm at  $19\frac{1}{2}$ c. in 56 lb. boxes, and 19 to  $19\frac{1}{4}$ c. in tubs, according to the size of the latter package.

MONTREAL NOTES.

Estimates from Smyrna place the crop of figs at 60,000 to 75,000 camel loads.

Patras cables state that reports of mildew are causing excited markets there for currants.

Late cables from Barbadoes state that unsettled weather is interfering with harvesting operations in sugar cane.

Both the Montreal refineries have marked up the price of granulated sugar 5c. per 100 lb., and yellows 10c.

Contrary to expectations, cheese is  $\frac{1}{4}$ c. per lb. higher, and butter  $\frac{1}{2}$ c. up on last week's level, and firm at the rise.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER.

St. John, N.B., June 14, 1900.

THE Export Number of THE CANADIAN GROCER was particularly appreciated here. In every way the number was considered a superior one. St. John is so closely identified with the export trade of Canada, on account of its importance as a winter port, that anything placing the re-

sources of our country before the foreign buyer finds a hearty support from the business men of our city. This, it is considered, THE GROCER has in a most convincing way accomplished. Not only by the striking array of advertisements, but by the excellent reading matter given, the information contained being of special value. The past week has been a busy one. In values, the firmness in sugar and salt were the chief points of interest. Receipts and shipments of fresh fish were large. In spices, values are generally firm, ginger in particular working up. Cream of tartar at first cost is higher than for some time.

OIL—There is but quiet business in all lines. Prices are quite firmly held, but there is no change in price. The high figures in paint oil have had the effect of curtailing sale. Grocers are handling but a very limited quantity of burning oil. There are practically no receipts of cod oil. Wax and candles are high. The latter are quiet.

SALT—In Liverpool coarse salt, present stock is not large, is in few hands, and holders are firm at rather higher figures, so that those needing to buy find they have to pay prices asked. While further receipts are expected, there is a good sale, and the demand will be quite large from fishermen in the near future. Canadian fine has free sale. We quote: Liverpool coarse, 50 to 55c.; English factory-filled, 95c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20 to 22c.

each; 10-lb. wood boxes, 12 to 14c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz.; mineral rock salt 60c. per 100 lb.

CANNED GOODS—Packers of vegetables report large sales and the outlook is for firm figures with every possibility of higher prices. In spot goods, tomatoes and corn are quite scarce, and both are firmly held. Gallon apples continue a good sale. Strawberries and pineapples are scarce. The outlook for pineapples is for higher figures, particularly for grated. Meats are a good stock and holders are making a profit. In lobsters, there is no business. Salmon is firm. Stock is not large, and new goods will cost higher than last season. The higher figures have very much affected the sale of the best goods. In local canned fish, new goods are being received. In sardines, prices are about as last year. Haddies are higher, and firmly held. Quite a quantity passed through for the Coast this past week. Demand for both lines shows an increase. Market was quite bare and receipts are light as yet. Herring is not yet to hand. Very few will be carried over. These will show advanced prices. Clams are in good demand.

GREEN FRUITS—Business continues active and variety shows an increase. The first Californian peaches and apricots are being received; quality is but fair. Oranges move freely, but prices are higher, goods requiring to be repacked in many instances. Lemons have steady sale at about even figures, values holding quite low. Bananas are the

*The best selling tea in Canada today is*  
*Blue Ribbon Ceylon*  
*packed and sold by*  
*Blue Ribbon Tea Co.*  
*12 Front St. East - Toronto*



backbone of business, and hold firm. Pines are but limited business, but move more freely. In strawberries, sale is larger and Canadian berries soon expected, when prices will be lower. Rhubarb is now very low. There is a large sale.

**DRIED FRUITS**—This line shows little business. There will be little stock of any kind carried over. Malaga layer raisins are the only unsatisfactory line. No large quantity was carried over, but where any were carried over there is no sale, price not being a factor. Californian prunes have still some sale. Prices are low. Dates are dull. Figs are quiet. In evaporated apples, business is limited, and prices easy, holders losing money. Currants move only in cleaned stock. Prices are low. Egyptian onions are rather lower. Quite a fair stock. There is a good sale and the wholesale grocery trade import more freely than formerly. Bermudas are nice stock, but the price limits the sale, though they are worth the difference. In peanuts, there is ready sale at even figures, prices being lower than last year.

**PRODUCE**—Eggs show little change. There are quite free receipts, but sale is good, and stocks do not accumulate. Butter holds its price, and where stock is right moves freely. There is no creamery handled here in a wholesale way. In cheese, prices are quite firm, though somewhat lower. Goods of Provincial make are not very freely offered as yet. The output will be large, but will be sold more for export than formerly, and this will tend to better local prices.

**SUGARS**—The market is a firm one, though the advance is not equal to that in the American market, which has shut out offerings of that sugar. In granulated, local prices would seem to be kept down by the Austrian, which continues to arrive, some of which is liked, but our trade do not take to the bags. Foreign yellows are about out of the market.

**MOLASSES**—Stocks here are not large. In Porto Rico there is quite a little to come forward, largely to one house. As outside demand has been largely supplied, sale has somewhat fallen off. Barbadoes is in quite large supply; the quality is but fair. One small cargo consigned here has not yet found a buyer. This grade of molasses, which, a few years ago, was about the only thing handled, has very largely gone out of favor. In outside grades, such as Antigua, St. Croix, and Demerara, only a few packages are held. New Orleans has some sale. The price tends to keep up the demand. Nice values are shown.

**FISH**—Salmon now have chief attention. Our Western Canadian friends should become better acquainted with this fish. It

It's worth your while . . .

to investigate the quality and test the selling properties of

# Clark's Meats.

55 Varieties.

**W**HERE to get

Try Us.

**GOOD PRINTING**

We are careful that all our work shall be neat, artistic and up-to-date, and the price is very reasonable. Let us hear from you to-day. We can do your work quickly.

**THE MacLEAN PUB. CO., Limited,**

26 Front Street West,  
TORONTO.

Board of Trade Bldg.,  
MONTREAL.



**THE BEST TIME . . . .**

for selling household brushes is right now. The demand is greater than at any other season of the year. If you are not sufficiently stocked with

**BOECKH'S BRUSHES**

you should place your order at once and see how readily they can be turned into good profitable sales.



80 York  
Street,  
TORONTO

is far in advance of that from British Columbia. Boston is our chief market. Both here and at the north shore the catch has been light, and quite full figures rule. In halibut, prices are low owing to present large variety of fresh fish. Shad are about done for the present. Gaspereaux are also now in light supply. The catch has been fair, some 8,000 to 10,000 bbls. of alewives being packed. Dried fish are dull and low, some new fish being received, but there is considerable old still here. Smoked herring are rather easier. Pickled are scarce, but new will soon come in. Some pickled shad are offered. We quote as follows: Large and medium dry cod, \$3.25 to \$3.30; small, \$2.25 to \$2.50; pickled shad, \$4 to \$5, as to quality; haddies, 4½ to 5c. per lb.; smoked herring, 8 to 9c.; fresh haddock and cod, 2½c.; boneless fish, 4 to 5c.; pollock, \$1.75 to \$2.25 per 100; pickled herring, \$2.20 to \$2.25 per half bbl.; bloaters, 70c.; kippers, \$1; Shelburne, \$4.50 to \$5; halibut, 6 to 7c.; gaspereaux, 60 to 75c.; shad, \$12 per 100; salmon, 13 to 14c.

**PROVISIONS**—There is little of interest. While quite firm figures rule, there is limited business. In lard, quite free sales continue at slightly shaded figures.

**FLOUR, FEED AND MEAL**—There is good steady business in flour, and the feeling favors rather firmer figures. Oatmeal is freely offered. Some millers, to make sales, have shaded prices. Oats are quiet. Cornmeal is rather firmer, but has large sale. Beans are dull and continue to change hands at about the same figures as it would cost to replace stock. Feed sells quite freely. Prices are still quite high. Some seed still moves. Barley and peas are quiet. We quote: Manitoba flour, \$4.50 to \$4.70; best Ontario, \$3.70 to \$3.80; medium, \$3.40 to \$3.55; oatmeal, \$3.70 to \$3.80; cornmeal, \$2.25 to \$2.30; middlings, \$21 to \$22; oats, 38 to 40c.; hand-picked beans, \$1.75 to \$1.85; prime, \$1.60 to \$1.70; yellow-eye beans, \$2.25 to \$2.45; split peas, \$4.00 to \$4.25; round, \$3.25 to \$3.40; pot barley, \$3.85 to \$4.00; hay, \$9 to \$9.50; timothy seed, American, \$1.50 to \$1.85; Canadian do., \$1.75 to \$2.40; clover seed, 9½ to 10c.; alsike, 10½ to 12c.; mammoth, 11½ to 12½c.

#### ST. JOHN NOTES.

Leonard Bros. are offering new pickled shad.

Jones & Schofield have a shipment of "Beaver" hops to hand.

Baird & Peters are landing a large quantity of Porto Rico molasses this week.

Mr. Feliz Taussig, of the Boston Molasses Co., in company with the local representative, Hunter White, called on the trade

during the week. From here Mr. Taussig went to Halifax, where the company also have a large connection.

Deville crabs and egg noodles are new lines here. They are being offered to the trade by Dearborn & Co.

This is the season of export in fresh salmon. James Paterson is having a busy time supplying his western trade.

American grated pineapples are again short in supply. Bowman & Angevine are offering some of "Gold Seal" brand.

A car of "Thistle" haddies passed through the city for the west this week. John Sealy has also received new goods. These are the first to come to hand.

Canned fish, such as haddies and herring, are getting well cleaned up in this market. Northrup & Co. still have some clams to offer, but these are very popular and the stock is limited.

Dulse is now being freely received. Besides the local trade, quite an export business is done. Philadelphia is a large buyer. Thos. Gorman received some this week from Grand Manan of particularly good quality.

#### MANITOBA MARKETS.

Winnipeg, June 11, 1900.

**T**HE weather has been peculiar during most of the week, exceedingly high winds prevailing from Monday until Wednesday night. Friday night brought heavy showers generally throughout the Province, and nothing could have been more acceptable. There is no doubt, however, that to some extent the rain is too late to do all the good that was hoped for. Still, with favorable weather there is nothing to prevent as good a crop as last year. The chief topic of conversation in business and social circles is the text of the prohibitory liquor bill. It contains 124 clauses and appears to provide for every contingency. Of course, the opinions expressed in regard to the merits of the bill are extremely diverse.

The wheat market has improved greatly during the week, and a large amount of business has been done. The local market has closely followed the prices of Chicago wheat. During the week Fort William wheat went as high as 73c. and closed on Saturday at 72c. The whole tone of the market is more buoyant. Farmers are still holding what wheat they have in hand, as the damaging reports of wheat in the spring wheat districts have encouraged them to wait for still higher prices. Stocks held in elevators, however, have changed hands freely.

**FLOUR**.—Following the advance in wheat, the Ogilvie Milling Co. have advanced their price. Hungarian patent is now quoted at \$2; Glenora patent, \$1.80; Manitoba, \$1.45; Imperial, \$1.10. The Lake of the Woods Mills have not advanced their prices, but state that they will do so next week. The flour market is very active, and most mills are oversold.

**CEREALS**.—The indications point to advances in rolled oats, owing to dry weather

having affected the prospects of the oat crop. The price at present is \$1.70 for rolled oats, and \$2.35 for granulated and standard. Cornmeal has advanced 5c. per sack, and is quoted at \$1.35. Other cereals are without change.

**CANNED GOODS**.—The only noticeable feature is the advance in canned corn, which is scarce in the city. The price is now \$2.60 per case. Other canned goods are without change, and the orders being placed for future delivery are small and somewhat spasmodic.

**COFFEE**.—This market is firm in sympathy with the New York advance, but prices here are at last week's figures of 11 to 11½c.

**DRIED AND EVAPORATED FRUITS**.—This market is in the same position as last week. At this season of the year sales are only moderate in any case. Apricots are shading easier, as the new crop will soon be on the market.

**SUGAR**.—There is another advance of 10c. per cwt. The market is firm and the demand fair.

**GREEN FRUITS**.—This market has been specially active all week; in fact, dealers report that trade has never been better in June. The Fruit Exchange continues to work satisfactorily, and has done away with many of the disadvantages under which the business labored in former years. There has been no overstocking in any line, and no slaughter sales. This has been particularly noticeable in bananas. New apricots and peaches are on the market. Apricots are quoted at \$2 and peaches at \$2.40 per crate. Hood River strawberries have proved valuable stock, the fruit arriving in excellent condition. The last car from this district is due to arrive Monday, and will sell at \$4 per crate. Californian cherries have dropped, as they are now coming through in carlots. They are quoted at \$1.75. Oranges have advanced, and quotations are: Mediterranean sweets, \$4.75; St. Michael's, \$5; Valencias, \$5.25. Lemons have also advanced, and are very stiff at \$5.25. Bananas are shaded somewhat this week, and \$2.75 is asked for small bunches, large bunches are \$3.25 and \$3.50. Cucumbers have dropped to \$1 per doz.

**CURED MEATS**.—This market is firm. Products are in good demand, and there is no change in prices.

**BUTTER**.—Dairy butter is arriving in larger quantities, and the quality has improved with the advent of better pasturage. The market is active. For the best 12 to 14c. is paid. As the demand for creamery butter at the Coast has been light this spring, the make from the creameries has not been in such active demand, and prices dropped to 15½c. during the week, but, with the rapid advance in Montreal markets, the price has gone up to 16c., and may go higher, especially as some of the larger creameries are combining to ship carlots to Montreal.

**CHEESE**.—Offerings of cheese have been large during the week and the quality much improved over last year, showing that the factorymen are now paying more attention to curing. Early in the week 10¼c. was paid, but later it dropped to 9½ and 9¼c.

**EGGS**.—Receipts continue fairly liberal and dealers are paying 11½c. Winnipeg.

## Wages and Cooks!

The best cooks command the highest wages. A cook may have unequalled skill and yet fail to secure good results in her cooking—beware of trying to sell a cook cheap, adulterated Flavoring Extracts. It doesn't pay to obtain the ill-will of a cook—it's like waving a red flag before a bull to fool her on quality. You'd better get out of her path when you next see her coming along the street!

Since a cook's skill is her fortune, isn't it better for you to help her keep her "place"?—talk up the quality of the goods you sell to her, but first be sure that the quality itself backs your statements up.

## Jonas' Flavoring Extracts

have been the favorite Extracts among the most skilful cooks in all Canada for over 30 years. During that time there has never been a complaint that the high quality ever varied in its richness, purity and strength. There is absolutely no adulteration or coloring matter used in them. They are made on honor, and their merit alone has kept them where they belong, in the front rank.

Because a cook's wages depend upon her skill, do not attempt to lower her wages by placing obstacles in her path that will go far towards producing inferior results in her cooking.

*Henri Jonas & Co., Mfrs.  
Montreal.*

# Do You Want to Increase Your Trade?

## YOU CAN DO IT.

### Buy *Crescent Catsup*

Put up in quart bottles, 4 dozen in a barrel. Price is low—quality is high.

### Buy *Faust Blend Coffee*

Customers who look to the quality of the goods they buy, rather than to the quantity, are the ones a grocer always likes to hold and to please. They are the ones who will buy this famous blend of Coffee and ask for it again. If you have not already got it in stock, write us for a case and try it.

### Buy *Heinz Pickles*

Every up-to-date grocer should always keep in stock these celebrated pickles.

### Buy *Ludella Ceylon Tea*

The best for the money on the market.

**Write us for Prices on Sultana Raisins.**

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**H. P. ECKARDT & CO.**

WHOLESALE GROCERS

CORNER FRONT AND SCOTT STREETS

————— TORONTO

# CURRENT MARKET QUOTATIONS

June 14, 1900.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices. All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

## BUTTER, CHEESE AND EGGS

|                                     | Montreal,<br>Quebec. | Toronto,<br>Hamilton. | St. John,<br>Halifax. | Manitoba. |
|-------------------------------------|----------------------|-----------------------|-----------------------|-----------|
| Dairy, choice, large rolls, per lb. | 15                   | 16 1/2                | 16                    | 18        |
| " " pound blocks.                   | 16                   | 17                    | 19                    | 20        |
| " " tubs, best.                     | 15                   | 16                    | 17                    | 18        |
| " " tubs, second grade              |                      |                       | 16                    | 17        |
| Creamery, tubs and boxes.           | 19                   | 19 1/2                | 18                    | 19        |
| " " prints and squares              |                      |                       | 20                    | 21        |
| Cheese, new, per lb.                | 9 3/4                | 9 7/8                 | 10                    | 10 1/2    |
| Eggs, new laid, per doz.            | 12                   | 12 1/2                | 9                     | 10        |

## CANNED GOODS

|                              | \$0 90 | \$0 90 | \$0 90   | \$0 95 | \$1 00 | \$1 10 |
|------------------------------|--------|--------|----------|--------|--------|--------|
| Apples, 3's                  | 2 20   | 2 25   | 2 20     | 2 25   | 2 25   | 2 40   |
| " " gallons                  | 2 20   | 2 25   | 2 20     | 2 25   | 2 25   | 2 40   |
| Asparagus                    | 2 20   | 2 25   | 2 20     | 2 25   | 2 25   | 2 40   |
| Beets                        | 1 00   | 1 00   | 1 00     | 1 00   | 1 00   | 1 00   |
| Blackberries, 2's            | 1 30   | 1 40   | 1 40     | 1 70   | 1 50   | 1 80   |
| Blueberries, 2's             | 85     | 85     | 75       | 85     | 85     | 90     |
| Beans, 2's                   | 90     | 95     | 85       | 95     | 90     | 95     |
| Corn, 2's                    | 1 15   | 1 20   | 1 10     | 1 25   | 1 30   | 1 30   |
| Cherries, red, pitted, 2's   | 2 00   | 2 00   | 1 90     | 2 00   | 2 30   | 2 40   |
| " " white                    | 2 00   | 2 00   | 1 90     | 2 00   | 2 00   | 2 00   |
| Peas, 2's                    | 1 10   | 1 10   | 90       | 1 00   | 1 10   | 1 15   |
| " " sifted                   | 1 20   | 1 20   | 1 00     | 1 25   | 1 20   | 1 25   |
| " " extra sifted             | 1 60   | 1 60   | 1 25     | 1 50   | 1 75   | 1 80   |
| Pears, Bartlett, 2's         | 2 10   | 2 10   | 2 00     | 2 40   | 2 25   | 2 50   |
| " " 3's                      | 2 10   | 2 10   | 2 00     | 2 40   | 2 25   | 2 50   |
| Pineapple, 2's               | 2 15   | 2 40   | 2 25     | 2 50   | 2 15   | 2 25   |
| " " 3's                      | 2 40   | 2 60   | 2 50     | 2 60   | 2 50   | 2 60   |
| Peaches, 2's                 | 1 50   | 1 90   | 1 75     | 1 90   | 1 85   | 1 85   |
| " " 3's                      | 2 25   | 2 90   | 2 50     | 2 60   | 2 70   | 2 85   |
| Plums, green gages, 2's      | 1 25   | 1 35   | 1 10     | 1 25   | 1 30   | 1 60   |
| " " Lombard                  | 1 20   | 1 25   | 1 00     | 1 10   | 1 30   | 1 50   |
| " " Damson, blue             |        |        | 1 00     | 1 10   | 1 30   | 1 50   |
| Pumpkins, 3's                | 85     |        | 85       | 1 00   | 1 25   | 1 25   |
| " " gallon                   |        | 2 10   | 2 25     | 2 10   | 2 25   | 2 25   |
| Raspberries, 2's             | 1 60   | 1 60   | 1 60     | 1 70   | 1 75   | 1 75   |
| Strawberries, 2's            | 1 65   | 1 75   | 1 60     | 1 75   | 1 95   | 2 00   |
| Succotash, 2's               | 1 25   | 1 25   | 1 15     | 1 15   | 1 10   | 1 15   |
| Tomatoes, 3's                | 90     | 1 00   |          | 85     | 1 05   | 1 10   |
| Lobster, talls               | 3 15   | 3 20   | 2 95     | 2 75   | 2 50   | 2 75   |
| " " 1-lb. flats              | 3 65   | 3 75   | 3 00     | 3 25   | 2 75   | 2 75   |
| " " 1/2-lb. flats            | 1 75   | 1 85   | 1 75     | 1 80   | 1 65   | 1 65   |
| Mackerel                     | 1 25   | 1 30   | 1 35     | 1 25   | 1 35   | 1 35   |
| Salmon, sockeye, talls       | 1 30   | 1 50   | 1 35     | 1 40   | 1 25   | 1 50   |
| " " flats                    | 1 45   | 1 65   | 1 50     | 1 60   | 1 30   | 1 35   |
| " " Horseshoe                | 1 40   | 1 55   | 1 52 1/2 | 1 55   | 1 60   | 1 60   |
| " " Clover Leaf, talls       | 1 10   | 1 10   | 1 10     | 1 15   | 1 10   | 1 15   |
| " " Clover Leaf, flats       | 1 10   | 1 10   | 1 10     | 1 15   | 1 10   | 1 15   |
| " " Cohoes                   | 1 10   | 1 10   | 1 10     | 1 15   | 1 10   | 1 15   |
| Sardines, Albert, 1/4's      | 11 1/2 | 12     | 12 1/2   | 13     | 14     | 15     |
| " " Sportsman, 1/4's         | 11     | 12     | 12 1/2   | 12     | 12     | 12     |
| " " key opener, 1/4's        | 8 1/2  | 11     | 10 1/2   | 11     | 16     | 18     |
| " " P. & C., 1/4's           | 20     | 22 1/2 | 23       | 25     | 23     | 25     |
| " " Domestic, 1/4's          | 27 1/2 | 30     | 33       | 36     | 33     | 36     |
| " " Mustard, 1/2 size, cases | 7      | 8      | 9        | 11     | 3 1/2  | 4      |
| Haddles                      | 7 50   | 11 00  | 8 50     | 9 00   | 10 00  | 11 00  |
| Kipper Herring               | 1 40   | 1 50   | 1 00     | 1 60   | 90     | 1 00   |
| Herring in Tomato Sauce      | 1 30   | 1 50   | 1 55     | 1 60   |        | 2 00   |

## CANDIED PEELS

|                | 11     | 11 1/2 | 11     | 12 | 13 | 14 |
|----------------|--------|--------|--------|----|----|----|
| Lemon, per lb. | 11     | 11 1/2 | 11     | 12 | 13 | 14 |
| Orange, "      | 11 1/2 | 12     | 12     | 13 | 14 | 14 |
| Citron, "      | 14 1/2 | 15     | 15 1/2 | 17 |    | 16 |

## GREEN FRUITS

|                                | 8 00 | 8 50 | 6 50 | 7 50 |
|--------------------------------|------|------|------|------|
| Oranges, Valencia, ord. 420's  | 8 00 | 8 50 | 6 50 | 7 50 |
| " " Sorrentos, per box         | 4 00 | 4 50 |      |      |
| " " Messinas, per half box     | 2 00 | 2 50 | 4 00 | 4 50 |
| Lemons, Messina, per box       | 3 50 | 4 25 | 3 50 | 4 00 |
| Bananas, per bunch             | 2 00 | 2 50 | 1 75 | 2 50 |
| Winter Apples, per bbl         | 3 00 | 3 50 | 5 00 | 3 00 |
| Cocoanuts, per sack            |      | 3 75 |      |      |
| Pineapples, each               |      | 10   |      | 20   |
| Strawberries, per quart        |      | 8    |      | 14   |
| Cherries, California, per case |      | 2 50 |      |      |
| Tomatoes, per crate            |      | 3 25 |      | 4 00 |

## SUGAR

|                                 | \$4 75 | \$4 93 | 4 65  | 4 75  |
|---------------------------------|--------|--------|-------|-------|
| Granulated                      | \$4 75 | \$4 93 | 4 65  | 4 75  |
| Granulated, American            | 5 75   | 5 43   | 5 11  | 4 60  |
| Paralump, bbls. and 100-lb. bxs | 5 45   | 5 53   | 5 11  | 6     |
| " " in 50-lb. boxes             | 5 35   | 5 50   | 5 11  | 6     |
| Extra Ground Icing, bbls.       | 5 10   | 5 25   | 5 60  | 5 11  |
| Powdered, bbls.                 | 4 65   | 4 82   |       |       |
| Phoenix                         | 4 65   | 4 82   |       |       |
| Cream                           | 4 60   | 4 73   | 3 1/2 | 4     |
| Extra bright coffee             | 4 50   | 4 63   | 3 1/2 | 3 1/2 |
| Bright coffee                   | 4 35   | 4 58   | 3 1/2 | 3 1/2 |
| No. 3 yellow                    | 4 20   | 4 33   | 3 1/2 | 3 1/2 |
| No. 2 yellow                    | 4 15   | 4 28   |       |       |
| No. 1 yellow                    | 4 05   | 4 23   |       |       |

## HARDWARE, PAINTS AND OILS

|                                                    | Montreal,<br>Quebec. | Toronto,<br>Hamilton. | St. John,<br>Halifax. | Manitoba |
|----------------------------------------------------|----------------------|-----------------------|-----------------------|----------|
| Wire nails, base                                   | \$3 20               | \$3 20                | \$3 20                |          |
| Cut nails, base                                    | 2 85                 | 2 85                  | 2 85                  |          |
| Barbed wire, per 100-lb.                           | 3 35                 | 3 35                  | 3 50                  | 3 75     |
| Smooth Steel Wire (oiled and annealed, etc.), base | 3 20                 | 3 20                  | 3 20                  |          |
| White lead, Pure                                   | 6 75                 | 6 87 1/2              | 6 80                  |          |
| Linseed oil, 1 to 4 bbls., raw                     | 78                   | 77                    | 80                    |          |
| " " " " boiled                                     | 76                   | 80                    | 83                    |          |
| Turpentine, single bbls.                           | 77                   | 73                    | 80                    |          |

## SYRUPS AND MOLASSES

|                            | 2     | 30    | 32    | 34    | 36    |
|----------------------------|-------|-------|-------|-------|-------|
| Syrups--                   | 2     | 30    | 32    | 34    | 36    |
| Dark                       | 2 1/4 | 35    | 37    | 38    | 38    |
| Bright                     | 2 3/4 | 35    | 37    | 38    | 38    |
| Corn Syrup, barrel, per lb | 2 7/8 | 3 1/8 | 3 1/8 | 3 1/8 | 3 1/8 |
| " " 1/2 bbls.              | 3     | 3 1/8 | 3 1/8 | 3 1/8 | 3 1/8 |
| " " 3 gal. pails, each     | 1 50  | 1 50  | 1 50  | 1 50  | 1 50  |
| " " 2 gal.                 | 1 20  | 1 20  | 1 20  | 1 20  | 1 20  |
| Honey                      | 90    | 40    | 1 00  | 1 00  | 1 00  |
| " " 25-lb. pails           | 1 20  | 1 40  | 1 40  | 1 40  | 1 40  |
| Molasses--                 |       |       |       |       |       |
| New Orleans                | 25    | 35    | 23    | 27    | 29    |
| Barbadoes, new             | 38    | 39    | 37    | 37    | 40    |
| Porto Rico                 | 40    | 43    | 38    | 42    | 46    |
| Antigua                    |       |       |       | 31    | 36    |
| St. Croix                  |       |       |       |       | 36    |

## CANNED MEATS

|                             | 1 65  | \$1 75 | \$1 60 | \$1 60 | \$1 70 |
|-----------------------------|-------|--------|--------|--------|--------|
| Comp. corn beef, 1-lb. cans | 1 65  | \$1 75 | \$1 60 | \$1 60 | \$1 70 |
| " " 2-lb. cans              | 2 80  | 3 10   | 2 85   | 2 60   | 2 75   |
| " " 6-lb. cans              | 8 25  | 8 25   | 8 25   | 8 75   | 9 25   |
| " " 14-lb. cans             | 21 00 | 22 00  | 19 50  | 20 00  | 21 00  |
| Minced callops, 2-lb. can   | 2 75  | 2 75   | 2 60   | 2 50   | 2 80   |
| Lunch tongue, 1-lb. can     | 3 00  | 4 15   | 3 00   | 3 00   | 3 25   |
| English brawn, 2-lb. can    | 6 00  | 8 00   | 7 00   | 5 50   | 6 00   |
| Camp sausage, 1-lb. can     | 2 75  | 2 75   | 2 45   | 2 75   | 2 80   |
| " " 2-lb. can               |       |        | 2 50   | 2 50   |        |
| Soups, assorted, 1-lb. can  | 1 50  | 1 50   | 1 50   | 1 40   | 1 50   |
| " " 2-lb. can               | 2 45  | 2 45   | 2 20   | 2 25   | 2 30   |
| Soups and Boull, 2-lb. can  | 2 50  | 2 50   | 1 80   | 1 75   | 1 80   |
| " " 6-lb. can               | 5 85  | 5 85   | 4 50   | 4 25   | 4 50   |
| Sliced smoked beef, 1/2's   | 1 70  | 1 65   | 1 70   | 2 00   | 2 00   |
| " " 1's                     | 3 10  | 2 80   | 2 95   | 3 25   | 3 25   |

## FRUITS

|                                | 4 1/4  | 4 1/2 | 4 1/2  | 5 1/2 | 5     |
|--------------------------------|--------|-------|--------|-------|-------|
| Foreign--                      | 4 1/4  | 4 1/2 | 4 1/2  | 5 1/2 | 5     |
| Currants, Provincials, bbl.    | 4 1/4  | 4 1/2 | 4 1/2  | 5 1/2 | 5     |
| " " 1/2 bbls.                  | 4 1/4  | 4 1/2 | 4 1/2  | 5 1/2 | 5     |
| " " Filiatras, bbls.           | 4 1/4  | 4 1/2 | 4 1/2  | 5 1/2 | 5     |
| " " 1/2 bbls.                  | 4 1/4  | 4 1/2 | 4 1/2  | 5 1/2 | 5     |
| " " cases                      | 4 1/4  | 4 1/2 | 4 1/2  | 5 1/2 | 5     |
| " " 1/2 cases                  | 4 1/4  | 4 1/2 | 4 1/2  | 5 1/2 | 5     |
| " " Patras, bbls.              | 5      | 5     | 5 1/2  | 6     | 7     |
| " " 1/2 bbls.                  | 5      | 5     | 5 1/2  | 6     | 7     |
| " " cases                      | 5      | 5     | 5 1/2  | 6     | 7     |
| " " 1/2 cases                  | 5      | 5     | 5 1/2  | 6     | 7     |
| Vostizzas, cases               | 5 1/2  | 5 1/2 | 5 1/2  | 6     | 7     |
| Dates, new, boxes              | 4 1/2  | 4 1/2 | 4 1/2  | 6     | 7     |
| Figs, 10-lb. boxes, per lb.    | 90     | 1 10  | 12 1/2 | 14    | 14    |
| " " 20 & 28-lb. boxes, per lb. |        |       | 14     | 18    |       |
| " " Mats, per lb.              |        |       | 3 1/2  |       |       |
| " " Naturals, per lb.          |        |       | 5 1/2  |       |       |
| " " 1-lb. glove boxes          |        |       | 13     |       |       |
| Prunes, California, 30's       | 11     | 10    | 10 1/2 | 10    | 12    |
| " " 40's                       | 8 1/2  | 10    | 8      | 8 1/2 | 9     |
| " " 50's                       | 8      | 9     | 7 1/2  | 7 1/2 | 8     |
| " " 60's                       | 7 1/2  | 7 1/2 | 7 1/2  | 7 1/2 | 8     |
| " " 70's                       | 7      | 7 1/2 | 6 1/2  | 7 1/2 | 7 1/2 |
| " " 80's                       | 6 1/2  | 7     | 6 1/2  | 6 1/2 | 7     |
| " " 90's                       |        |       | 6 1/2  | 6 1/2 | 6 1/2 |
| " " Bosnia, A's                |        |       | 8 1/2  | 9     | 6     |
| " " B's                        |        |       | 7 1/2  | 8     |       |
| " " U's                        |        |       | 6 1/2  | 7     |       |
| Raisins, Fine off stalk        | 7      | 7     | 6      | 7     |       |
| " " Selected                   | 7 1/2  | 7 1/2 | 8      | 6 1/2 | 7     |
| " " in layers                  |        |       | 8 1/2  |       |       |
| " " Layers                     | 8      | 8     | 7      | 7 1/2 |       |
| " " Malaga, 3-crown            | 8      | 8     | 8      |       |       |
| " " Sultanias                  | 8      | 12    | 10     | 15    | 10    |
| " " California, 3-crown        | 7 1/2  | 8     | 8 1/2  | 9     | 7 1/2 |
| " " 4-crown                    | 9      | 9 1/2 | 10     | 8     | 8 1/2 |
| " " seeded, 3-cr.              | 10 1/2 | 11    | 11 1/2 |       | 10    |
| " " Malaga, Lon. layers        | 1 50   | 1 60  | 1 75   | 1 65  | 1 75  |
| " " Black baskets              |        | 2 00  | 1 80   | 1 90  | 1 90  |
| " " Blue baskets               |        | 2 00  | 1 90   | 2 25  | 2 25  |
| " " Dehesa clusters            |        | 3 00  | 3 25   | 2 75  | 3 00  |
| " " Royal clusters             | 3 00   | 4 00  | 4 50   | 3 50  | 4 00  |
| " " 1/2 flats black baskets    | 90     |       | 75     |       |       |
| " " 1/2 flats blue baskets     |        |       | 85     |       |       |
| " " 1/2 flats Dehesa           |        |       |        |       |       |

Most  
Excellent  
Coffee



A pure, high-grade berry at a popular price.  
Trial Order Solicited.

# Soap

"IMPERIAL" and  
"SNOW"

Twin Cakes.

NOW IN STORE.

Perkins, Ince & Co., - Toronto.

The  
**DAWSON** Commission  
Co., Limited  
FRUIT, PRODUCE AND  
COMMISSION MERCHANTS.

Cor. Market and  
Colborne Streets, TORONTO

**THE RUBLEE FRUIT CO.**  
LIMITED.

IMPORTERS OF FOREIGN AND DOMESTIC  
GREEN AND DRIED FRUITS, NUTS, Etc.  
151 Bannatyne St., 12th St.,  
WINNIPEG, MAN. BRANDON, MAN

# SULTANA RAISINS

**WARREN BROS. & CO.**  
Wholesale Grocers. TORONTO.



# MOCHA

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up imitations  
lay themselves open to Prosecution.

For Sale in 1 and 2 lb. tins by all Wholesale Grocers.  
**ACME MILLS, 88 Grey Nun St., Montreal**

| COFFEE                                          |       | Montreal,<br>Quebec. | Toronto,<br>Hamilton. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|-------------------------------------------------|-------|----------------------|-----------------------|-----------------------|----------------------|
| Green—                                          |       |                      |                       |                       |                      |
| Mocha                                           | 24    | 23                   | 28                    | 25                    | 30                   |
| Old Government Java                             | 27    | 22                   | 30                    | 25                    | 30                   |
| Rio                                             | 10    | 9½                   | 12½                   | 12                    | 13                   |
| Santos                                          | 29    | 26                   | 30                    | 29                    | 31                   |
| Plantation Ceylon                               | 22    | 25                   | 24                    | 24                    | 28                   |
| Porto Rico                                      | 22    | 25                   | 24                    | 24                    | 26                   |
| Gautemala                                       | 18    | 15                   | 20                    | 18                    | 22                   |
| Jamaica                                         | 13    | 13                   | 18                    | 13                    | 15                   |
| Maracaibo                                       |       |                      |                       |                       |                      |
| NUTS                                            |       |                      |                       |                       |                      |
| Brazil                                          | 24    | 28                   | 25                    | 13                    | 8½                   |
| Valencia shelled almonds                        | 24    | 28                   | 25                    | 30                    | 22                   |
| Tarragona almonds                               | 13    | 14                   | 13                    | 13                    | 15                   |
| Formegetta almonds                              | 25    | 33                   | 35                    | 40                    |                      |
| Jordan almonds                                  | 6½    | 8                    | 9                     | 10                    | 9                    |
| Peanuts (roasted)                               | 5½    | 7                    | 7                     | 9                     | 10                   |
| Cocoanuts, per sack                             | 3 00  |                      | 3 75                  | 3 50                  | 4 00                 |
| per doz                                         |       |                      | 60                    | 60                    | 70                   |
| Grenoble walnuts                                | 12    | 13                   | 14                    | 9                     | 12                   |
| Marbot walnuts                                  | 9     | 10                   | 10½                   | 9                     | 10                   |
| Bordeaux walnuts                                | 8     | 9                    | 9                     | 9                     | 10                   |
| Sicily filberts                                 | 9½    | 10½                  | 10                    | 9                     | 10                   |
| Naples filberts                                 | 12    | 15                   | 10                    | 11                    | 11                   |
| Pecans                                          | 12    | 15                   | 10                    | 11                    | 12                   |
| Shelled Walnuts                                 | 16½   | 17½                  | 23                    | 25                    |                      |
| SODA                                            |       |                      |                       |                       |                      |
| Bi-carb, standard, 112-lb. keg                  | 1 65  | 1 80                 | 2 00                  | 2 25                  | 1 85                 |
| Sal soda, per bbl                               | 70    | 75                   | 80                    | 90                    | 85                   |
| Sal Soda, per keg                               | 95    | 1 00                 | 1 00                  | 95                    | 1 00                 |
| Granulated Sal Soda, per lb                     |       |                      |                       |                       | 1                    |
| SPICES                                          |       |                      |                       |                       |                      |
| Pepper, black, ground, in kegs,<br>palls, boxes | 16    | 18                   | 18                    | 14                    | 15                   |
| " " in 5-lb. cans                               | 14    | 17                   | 19                    | 15                    | 16                   |
| " " whole                                       | 15    | 17                   | 19                    | 12                    | 13                   |
| Pepper, white, ground, in kegs,<br>palls, boxes | 26    | 27                   | 22                    | 24                    | 26                   |
| " " 5-lb. cans                                  | 25    | 26                   | 22                    | 20                    | 22                   |
| " " whole                                       | 23    | 25                   | 23                    | 20                    | 22                   |
| Ginger, Jamaica                                 | 19    | 25                   | 22                    | 25                    | 20                   |
| Cloves, whole                                   | 12    | 30                   | 14                    | 35                    | 18                   |
| Pure mixed spice                                | 25    | 30                   | 25                    | 30                    | 25                   |
| Cassia                                          | 13    | 18                   | 20                    | 40                    | 18                   |
| Cream tartar, French                            | 25    | 24                   | 25                    | 20                    | 22                   |
| " " best                                        | 28    | 25                   | 30                    | 25                    | 30                   |
| Allspice                                        | 10    | 15                   | 18                    | 16                    | 18                   |
| WOODENWARE                                      |       |                      |                       |                       |                      |
| Palls, No. 1, 2-hoop                            | 1 90  |                      | 1 90                  |                       | 1 90                 |
| " " 3-hoop                                      | 2 05  |                      | 2 05                  |                       | 2 05                 |
| " " half, grained                               | 1 75  |                      | 1 75                  |                       | 1 75                 |
| " " quarter, jam and covers                     | 1 45  | 1 20                 | 1 45                  |                       | 1 45                 |
| " " candy, and covers                           | 2 70  | 3 20                 | 2 70                  | 3 20                  | 3 20                 |
| Tubs, No. 0                                     | 11 00 |                      | 11 00                 |                       | 11 00                |
| " " 1                                           | 9 00  |                      | 9 00                  |                       | 9 00                 |
| " " 2                                           | 8 00  |                      | 8 00                  |                       | 8 00                 |
| " " 3                                           | 7 00  |                      | 7 00                  |                       | 7 00                 |

| PETROLEUM                                    |      | Montreal,<br>Quebec. | Toronto,<br>Hamilton. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------------------------------|------|----------------------|-----------------------|-----------------------|----------------------|
| Canadian                                     | 15   | 19                   |                       |                       |                      |
| Sarnia water white                           |      | 17½                  |                       |                       |                      |
| Sarnia prime white                           |      | 16½                  |                       |                       |                      |
| American water white                         |      | 20½                  |                       | 21                    | 21½                  |
| Pratt's Astral (barrels extra)               |      | 21½                  |                       |                       |                      |
| TEAS                                         |      |                      |                       |                       |                      |
| Black—                                       |      |                      |                       |                       |                      |
| Congou—Half-chests Kaisow,<br>Moning, Paking | 13   | 60                   | 12                    | 60                    | 11                   |
| Caddles Paking, Kaisow                       | 17   | 40                   | 18                    | 50                    | 15                   |
| Indian—Darjeelings                           | 35   | 55                   | 35                    | 55                    | 30                   |
| Assam Pekoes                                 | 20   | 40                   | 20                    | 40                    | 18                   |
| Pekoe Souchong                               | 18   | 25                   | 18                    | 25                    | 17                   |
| Ceylon—Broken Pekoes                         | 35   | 42                   | 35                    | 42                    | 34                   |
| Pekoes                                       | 20   | 30                   | 20                    | 30                    | 20                   |
| Pekoe Souchong                               | 17½  | 40                   | 17                    | 35                    | 17                   |
| China Greens—                                |      |                      |                       |                       |                      |
| Gunpowder—Cases, extra first                 | 42   | 50                   | 42                    | 50                    |                      |
| Half-chests, ordinary firsts                 | 22   | 28                   | 22                    | 28                    |                      |
| Young Hyson—Cases, sifted<br>extra firsts    | 42   | 50                   | 42                    | 50                    |                      |
| Cases, small leaf, firsts                    | 35   | 40                   | 35                    | 40                    |                      |
| Half-chests, ordinary firsts                 | 22   | 38                   | 22                    | 38                    |                      |
| Half-chests, seconds                         | 17   | 19                   | 17                    | 19                    |                      |
| " " thirds                                   | 15   | 17                   | 15                    | 17                    |                      |
| " " common                                   | 13   | 14                   | 13                    | 14                    |                      |
| Pingsueys—                                   |      |                      |                       |                       |                      |
| Young Hyson—½-chests, firsts                 | 28   | 32                   | 28                    | 32                    | 30                   |
| " " seconds                                  | 16   | 19                   | 16                    | 19                    | 40                   |
| Half-boxes, firsts                           | 28   | 32                   | 28                    | 32                    |                      |
| " " seconds                                  | 16   | 19                   | 16                    | 19                    |                      |
| Japan—                                       |      |                      |                       |                       |                      |
| ½-chests, finest May pickings                | 35   | 40                   | 38                    | 40                    |                      |
| Choice                                       | 32   | 36                   | 32                    | 36                    |                      |
| Finest                                       | 28   | 30                   | 28                    | 30                    |                      |
| Fine                                         | 25   | 27                   | 25                    | 27                    |                      |
| Good Medium                                  | 22   | 24                   | 22                    | 24                    |                      |
| Medium                                       | 19   | 20                   | 19                    | 20                    |                      |
| Good common                                  | 16   | 18                   | 16                    | 18                    |                      |
| Common                                       | 13   | 15                   | 13½                   | 15                    |                      |
| Nagasaki, ½-chests Pekoe                     | 16   | 22                   | 16                    | 22                    |                      |
| " " Oolong                                   | 14   | 15                   | 14                    | 15                    |                      |
| " " Siftings                                 | 16   | 19                   | 16                    | 19                    |                      |
| " " Siftings                                 | 7½   | 11                   | 7½                    | 11                    |                      |
| RICE, SAGO, TAPIOCA, MACARONI                |      |                      |                       |                       |                      |
| Rice—Standard B.                             | 3 25 | 3 40                 | 3 3½                  | 3 25                  | 3 40                 |
| Patna, per lb                                | 4½   | 5                    | 4½                    | 5                     | 5                    |
| Japan                                        | 4½   | 5                    | 4½                    | 5                     | 5                    |
| Imperial Seeta                               | 4½   | 5                    | 4½                    | 5                     | 5                    |
| Extra Burmah                                 |      |                      | 4½                    | 4½                    | 4                    |
| Java, extra                                  |      |                      | 6                     | 6                     | 6                    |
| Sago                                         | 3½   | 5                    | 4                     | 5                     | 5                    |
| Tapioca                                      | 4½   | 5                    | 4½                    | 5                     | 5                    |
| Macaroni, dom'ic, per lb, bulk               | 5    | 6                    |                       | 7½                    |                      |
| " " imp'd, 1-lb. pkg., French                | 8    | 12                   | 9                     | 10                    |                      |
| " " " " Italian                              | 8    | 10                   | 11                    | 12½                   |                      |

| PETROLEUM                                    |      | Montreal,<br>Quebec. | Toronto,<br>Hamilton. | St. John,<br>Halifax. | Manitoba<br>and B.C. |
|----------------------------------------------|------|----------------------|-----------------------|-----------------------|----------------------|
| Canadian                                     | 15   | 19                   |                       |                       |                      |
| Sarnia water white                           |      | 17½                  |                       |                       |                      |
| Sarnia prime white                           |      | 16½                  |                       |                       |                      |
| American water white                         |      | 20½                  |                       | 21                    | 21½                  |
| Pratt's Astral (barrels extra)               |      | 21½                  |                       |                       |                      |
| TEAS                                         |      |                      |                       |                       |                      |
| Black—                                       |      |                      |                       |                       |                      |
| Congou—Half-chests Kaisow,<br>Moning, Paking | 13   | 60                   | 12                    | 60                    | 11                   |
| Caddles Paking, Kaisow                       | 17   | 40                   | 18                    | 50                    | 15                   |
| Indian—Darjeelings                           | 35   | 55                   | 35                    | 55                    | 30                   |
| Assam Pekoes                                 | 20   | 40                   | 20                    | 40                    | 18                   |
| Pekoe Souchong                               | 18   | 25                   | 18                    | 25                    | 17                   |
| Ceylon—Broken Pekoes                         | 35   | 42                   | 35                    | 42                    | 34                   |
| Pekoes                                       | 20   | 30                   | 20                    | 30                    | 20                   |
| Pekoe Souchong                               | 17½  | 40                   | 17                    | 35                    | 17                   |
| China Greens—                                |      |                      |                       |                       |                      |
| Gunpowder—Cases, extra first                 | 42   | 50                   | 42                    | 50                    |                      |
| Half-chests, ordinary firsts                 | 22   | 28                   | 22                    | 28                    |                      |
| Young Hyson—Cases, sifted<br>extra firsts    | 42   | 50                   | 42                    | 50                    |                      |
| Cases, small leaf, firsts                    | 35   | 40                   | 35                    | 40                    |                      |
| Half-chests, ordinary firsts                 | 22   | 38                   | 22                    | 38                    |                      |
| Half-chests, seconds                         | 17   | 19                   | 17                    | 19                    |                      |
| " " thirds                                   | 15   | 17                   | 15                    | 17                    |                      |
| " " common                                   | 13   | 14                   | 13                    | 14                    |                      |
| Pingsueys—                                   |      |                      |                       |                       |                      |
| Young Hyson—½-chests, firsts                 | 28   | 32                   | 28                    | 32                    | 30                   |
| " " seconds                                  | 16   | 19                   | 16                    | 19                    | 40                   |
| Half-boxes, firsts                           | 28   | 32                   | 28                    | 32                    |                      |
| " " seconds                                  | 16   | 19                   | 16                    | 19                    |                      |
| Japan—                                       |      |                      |                       |                       |                      |
| ½-chests, finest May pickings                | 35   | 40                   | 38                    | 40                    |                      |
| Choice                                       | 32   | 36                   | 32                    | 36                    |                      |
| Finest                                       | 28   | 30                   | 28                    | 30                    |                      |
| Fine                                         | 25   | 27                   | 25                    | 27                    |                      |
| Good Medium                                  | 22   | 24                   | 22                    | 24                    |                      |
| Medium                                       | 19   | 20                   | 19                    | 20                    |                      |
| Good common                                  | 16   | 18                   | 16                    | 18                    |                      |
| Common                                       | 13   | 15                   | 13½                   | 15                    |                      |
| Nagasaki, ½-chests Pekoe                     | 16   | 22                   | 16                    | 22                    |                      |
| " " Oolong                                   | 14   | 15                   | 14                    | 15                    |                      |
| " " Siftings                                 | 16   | 19                   | 16                    | 19                    |                      |
| " " Siftings                                 | 7½   | 11                   | 7½                    | 11                    |                      |
| RICE, SAGO, TAPIOCA, MACARONI                |      |                      |                       |                       |                      |
| Rice—Standard B.                             | 3 25 | 3 40                 | 3 3½                  | 3 25                  | 3 40                 |
| Patna, per lb                                | 4½   | 5                    | 4½                    | 5                     | 5                    |
| Japan                                        | 4½   | 5                    | 4½                    | 5                     | 5                    |
| Imperial Seeta                               | 4½   | 5                    | 4½                    | 5                     | 5                    |
| Extra Burmah                                 |      |                      | 4½                    | 4½                    | 4                    |
| Java, extra                                  |      |                      | 6                     | 6                     | 6                    |
| Sago                                         | 3½   | 5                    | 4                     | 5                     | 5                    |
| Tapioca                                      | 4½   | 5                    | 4½                    | 5                     | 5                    |
| Macaroni, dom'ic, per lb, bulk               | 5    | 6                    |                       | 7½                    |                      |
| " " imp'd, 1-lb. pkg., French                | 8    | 12                   | 9                     | 10                    |                      |
| " " " " Italian                              | 8    | 10                   | 11                    | 12½                   |                      |

W. H. Wooding, grocer, etc., Ottawa, has moved into new premises at the corner of Bank and McLaren streets. The building has been thoroughly overhauled and a beautiful corrugated metal ceiling has been put in. Mr. Wooding has now a handsome store.

**CONDENSED OR "WANT" ADVERTISEMENTS.**

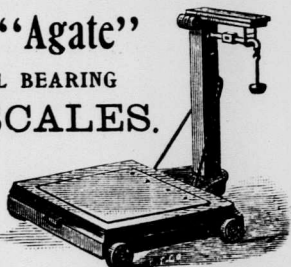
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**WANTED.**

BY A TRAVELER WITH GOOD CONNECTION, Grocers', Druggists', and Confectioners' Specialties, side line. Box 43. THE CANADIAN GROCER, Toronto. (24)

**SENSIBLE GROCERS USE THE**

**Wilson "Agate" AND BALL BEARING SCALES.**



Catalogue Free.

**C. WILSON & SON,** 69 Esplanade St. E., TORONTO, ONT.

**FRUIT - FRUIT - FRUIT**

The Toronto Fruit Market will open next week. Canadian **STRAWBERRIES** will begin to be plentiful. Let us have your standing orders and we will make such selections as you wish each morning. We handle in large quantities, **PINEAPPLES, BANANAS, ORANGES, LEMONS.**

**WHITE & CO., 64 Front St. E., TORONTO.**

**Electro Silver Plated Specialties, Etc.**



including lines particularly suitable for

**...Premiums.**

If interested, write for Catalogue **A**, discount slip and terms.

THE  
**G. Weeton Mfg. Co.**  
326 1/2 Spadina Ave.,  
**TORONTO, CANADA.**

**NO. 253 1/2 - BUTTER DISH**

With Rococo Border, to match No. 253 1/2 Tea Set; Cover Satin Finish and Hand Engraved, \$4.00 list.

**EASY PRICES**

for buyers, but hard to match by sellers.

In spite of advances in teas, and war rumors in the East, I can still offer you some bargains. Don't lose the chance to see what I can give you:

- A fine **MOYUNE Gun Powder Tea**, 75-lb. cases, choice liquor, at - - - **22 1/2 c.**  
USUAL PRICE, 27 1/2 TO 30c.
- A splendid value in a sun-dried **Japan Tea**, strong bright liquor, clean heavy leaf, at - - - - - **15 c.**
- A beautiful golden tipped **Orange Pekoe Ceylon**, at - - - - - **40 c.**
- A fine **Young Hyson Points**, first-class leaf and liquor, at - - - - - **17 c.**

**MADAME HUOT'S COFFEE**

Try it if you want to give your customers the best coffee.

Put up in 1-lb. tins at - - - 31c. per lb.  
" " " 2-lb. " " - - - 30c. "

Praised by the best grocers in Canada.

**"NECTAR" TEA**

Blend of Indian, Ceylon and China Teas

At - - - - - 21, 26, 38, 45c.  
Retails at - - - - - 25, 35, 50, 60c.

Also in 1-lb. and 3-lb. fancy tins.

The most palatable as well as the most wholesome drink.

**3 PER CENT. 30 DAYS.**

Ask for samples of my new Japan Teas—"CONDOR" Nos. I, II, III and **EMD** No. AAA in 40 and 80-lb. boxes, and compare them with what is offered elsewhere. They are the finest, choicest and best in the market.

**E. D. MARCEAU,** Wholesale Teas, Coffees and Spices, **296 St. Paul St., Montreal**

## WILL USE NO MORE TRADING STAMPS.

THE special meeting called on Monday by the Toronto Retail Grocers' Association to discuss trading stamps was attended by one of the most representative gatherings of grocers, and was the most enthusiastic meeting of the kind that has been held in Toronto for years.

The chair was occupied by D. J. Kelly, of Kelly Bros., 90 Queen street east, president of the association. Among those present THE CANADIAN GROCER noticed: Ed. Hawes, F. Thorne, A. W. Johnson, R. Van Loon, W. M. Barrett, A. Moyer, S. M. Short, W. R. Stewart, E. Cork, M. Moyer, D. J. MacDonald, D. Bell, H. E. Coupland, J. Blood, B. D. Pearson, R. B. Snow, T. Clark, F. Sansom, Gibbons Bros., Wm. Cole, J. Stong, F. Hall, J. A. Yates, W. B. Markle, Wm. T. Gibbons, J. H. Watkins, Robert Ross, A. B. Smith, Thomas Holmes, J. A. Sweet, W. J. Sykes, J. R. Schoales, Jerry Burns, W. H. Morgan, A. G. Robertson, R. Dorces, Wm. Dallimore, J. A. Johnson, H. C. Armstrong, J. A. Farewell, W. H. Eaton, John Coutts, J. B. Davison, F. W. Johnson, W. Massen, H. W. Scott, W. S. Fry, W. E. Medland, A. M. Young, Samuel Grier, H. L. Ainslie, Wm. Wilson, T. W. Reid, J. T. Henderson, A. Draper, John Doyle, D. W. Clark, W. H. Marmion, C. Hanks, J. R. Brown, J. S. Bond, A. W. Elliot, C. J. Suffel, F. Mauthie, F. Luttrell, Everett Bros., A. White and R. Davies.

Before proceeding with the special business of the evening, the association heard the report of

### THE EXCURSION

committee, which was as announced in last week's issue with two alterations: The quoit match will be between Toronto city travelers and Toronto retail grocers, instead of between the wholesale and retail trade. The tug-of-war will be as announced. There will not be a bicycle team race, but a two-mile race open to Toronto grocery travelers and Toronto grocers. There will be a big effort made to have a greasy pig chase. Among the features of the day will be a patriotic race and a relay despatch race. It was announced that the Cobourg band had been reorganized, and that it would be on hand on July 25 to help make the picnic an enjoyable one.

A letter was received from a Picton, Ont., grocer, stating that there is a movement on foot to organize a grocers' association in that town, and asking for a copy of the Toronto association's constitution and by laws, and any other information calculated to help a young association. The

secretary was instructed to reply giving the information asked.

A letter was read from Ed. Roberts, grocer, 2 Lippincott street, expressing sorrow at his inability to be present at the meeting, but sending his full sympathy with any and every attempt to eliminate "the trading stamp iniquity." He hoped the meeting would be prolific of some lasting results.

President Kelly in opening the discussion regarding

### TRADING STAMPS

stated that the Retail Grocers' Association had decided to call the meeting on the solicitation of not only their own members, but many outside of that body. He hoped that all present, whether members of the association or not, would feel free to take part in the discussion and to express their views candidly whether in favor of or opposed to giving trading stamps. The purpose of the meeting was to find out the real feeling of the grocers of the city towards trading stamps and, if they decided they were not beneficial to the trade, to consider means to get rid of them. As A. O. Robinson had moved the resolution to call this special meeting the chairman asked him to open the discussion.

A. O. Robinson, 388 Wilton Ave., had been induced to try trading stamps as a help to his business. After a good trial he had figured out that they were not a help but

### A SOURCE OF LOSS.

The grocery business of Toronto was done on a basis of from 12 to 15 per cent. profit. Thus, on sales aggregating \$100 a grocer makes from \$12 to \$15. If he gives stamps, he gives \$5 of the \$12 to \$15, or from 33 $\frac{1}{3}$  to 40 per cent. of his profit. As his experience was that stamps had to be given to the majority of old customers, and comparatively new customers were secured by them, the argument that the amount of new trade won by giving these stamps was a fair compensation for the expense entailed, was not founded on fact. Another, though a comparatively small source of loss was the habit of many stamp collectors who, if their bill ran to an odd sum, such as 18, or 7, or 29c., would ask for 1, 2, or 3c. worth of some article to make up the even money to get all the stamps possible. The loss in time, trouble and overweight was in each case light, but amounted to considerable in a week. He had concluded the

### SYSTEM WAS WRONG

from its first principles, and was willing to stand by any determined action to do away with the evil. The retail butchers have agreed at an early date to stop giving

stamps, and he believed that if the grocers and butchers united they would have little difficulty in putting a stop to the abuse.

W. H. Marmion, 1178 Queen street west, who followed, had never tried trading stamps. His neighbors had, but he had not felt any loss worth speaking of through his customers collecting trading stamps. He believed that not only were the majority of merchants who gave trading stamps

### TIRED OF THEM,

but he believed that many customers would never start another book. There is a sense of lost dignity in asking for trading stamps which is bound to cause many to stop collecting when their present book is full. He would like to hurry the system out of existence, however, and would like the meeting to adopt some scheme of securing united action on the part of the grocers of the city to do away with them.

Wm. Cole, 826 Yonge street, the next speaker, had started giving trading stamps with a feeling that he was making a mistake in doing so. After a thorough trial he had decided that

### IT WAS ALL A MISTAKE.

His receipts had not increased, while he was handing over each week about \$10 out of his profits to the stamp people. He would favor a thorough canvass of the city, and believed that if the grocers could be induced to stand shoulder to shoulder, they would speedily see the last of trading stamps. He was not a member of the association, but if any action that body would take would get rid of this evil he would cheerfully join and pay his full share of the expenses. He would favor each grocer pledging his word and \$100 to keep an agreement not to give out trading stamps.

H. E. Coupland, 467 Dundas street, had experimented with stamps for two years. He thought they were a good thing when he took them, as only certain grocers in his district were to get them. But he now thinks differently. Now everybody who wants them seems to get them. He has come to the conclusion that the sooner they are out of existence the better.

J. Stong, 252 Queen street east, thought trading stamps to be

### A TRAP

grocers had gotten into. They know it now. He did, anyway. His customers had received but little benefit compared with their trouble from them. They had cost him about \$600 a year. As he believed a better policy to give them freely than grudgingly, if at all, most of his customers were taking them and likely would till he stopped giving them. Then, if they had not their books filled they would likely go



# DELICACIES

... for Camping, Yachting, Etc.

We have received ex Str. "Brazilian" a full consignment of Crosse & Blackwell's goods, comprising :

**Parmesan Cheese**, in sealed tins of 3 $\frac{3}{4}$  and 4 $\frac{1}{2}$  lbs.  
**Russian Caviare**, in 3-oz. tins  
**Essence of Coffee**, small, medium and large  
**Essence of Anchovy**  
**Bloater Paste**, small and large bottles  
**Walnut Catsup, Sauces, Lucca Oil**  
**Spanish Olives, Pickles, Jams and Jellies**  
**Royal Table Marmalade**

Have you tried our **DANDICOLLE & GAUDIN'S** celebrated Bordeaux White Wine Vinegar? We have it in **barrels, octaves, quart bottles**, and fancy, long-neck bottles. Ask for prices and samples. Can't be beat.

We are **SELLERS**, and always glad to send samples and prices.

---

## L. CHAPUT, FILS & CIE.,

Wholesale Grocers and  
Tea Importers.

**MONTREAL.**

elsewhere till that was done. But he felt sure they would never start another book, especially if all, or nearly all, grocers agreed to stop giving them.

T. Clark, 44 Tecumseth street, had tried them. When he started, the trading stamp people's agents had agreed not to allow other grocers near him to have them, but they had broken their agreement. Now the very men he desired not to have them were giving them out.

W. R. Stewart, 665 Queen street east, gave a spice of variety to the meeting by coming out straight

#### IN FAVOR OF THE STAMPS.

His experience was that since he had started giving trading stamps his customers had bought less than formerly at the downtown stores. He got a discount for his goods by paying cash, and believed his customers should get the same. He could not understand why some grocers who felt trading stamps to be a source of loss persisted in giving them out. He would drop them in an hour if he became convinced they did not pay for themselves. They were to him an advertisement superior to any other medium he had ever tried.

M. Moyer, 406 Spadina avenue, had never handled trading stamps. He believed in

#### DOING HIS OWN BUSINESS

with his customers. By the trading stamp system 5 per cent. of the grocer's legitimate profit goes to somebody else. Nobody earns it. Those who get the bulk of it, the stamp company, are parasites living on the labors of the grocer and his fellow merchants. When the stamp people first started in business here they asked him to handle their stamps, telling him that he would be the only grocer in the district to have them. He did not believe in such a

#### GREEDY AND UNFAIR

business action, so he refused to touch them. Then they threatened that he would be ruined. He replied that he considered the grocers could better afford to keep such parasites in the poorhouses than in finely equipped offices, and put them out of his store. They had never bothered him since. At various times his customers had asked him why he did not handle trading stamps, but, when he explained the principle of the business to them showing them that the grocer had to pay 5 per cent. for what the stamp company only gave them 2 or 3 per cent. he had little difficulty in persuading them not to start collecting the stamps.

#### THE LOGICAL PART OF IT.

A. White, 438 College street, dealt with what he considered the weakness of Mr. Stewart's argument. Granted that some customers did stop going down town to buy

goods, and that some were won by giving stamps. If a grocer sold \$300 worth of goods in a week, his gross profits would be about \$45. Of this about \$15 would go in trading stamps if the end of that system—an entirely cash trade—was attained. That would necessitate the doing of \$450 worth of business each week without additional help or expense before the profit under the old system was equalled. He did not believe a grocer in Toronto would claim such a gain.

A. VanLoon, of MacLean & VanLoon, 363 Broadview avenue, had found, like Mr. Stewart, that less trade was going down town than formerly. Their sales were averaging \$100 per month more than a year ago. But, unlike Mr. Stewart, he could not attribute this to trading stamps, as the increase in business had largely been since they discontinued giving trading stamps.

J. S. Bond, 220 Gerrard street east, believed that 75 per cent. of the grocers handling trading stamps were

#### READY AND ANXIOUS TO QUIT.

If that number would do so, there would be no need of legislation or boycott. The trading stamp and coupon companies live on the grocer, the butcher, and other merchants, and would go out of existence when the merchants stopped handling their goods.

H. L. Ainslee, 373 Yonge street, gave a detailed account of his experiences with stamps, coupons and silverware premiums, and expressed the firm conviction that they had never done him any practical good, but had been a source of loss when he could least afford it, as he was just starting in business.

#### SINCE HE HAD GIVEN THEM UP

he had prospered as he believed he never would have done had he continued to give away a big share of his profits.

E. Cork, 202 Dovercourt road, said he had once been silly and foolish enough to try the coupon scheme. He felt when he was starting that he was

#### DOING A MEAN THING

to try to get such an advantage over his competitors as a monopoly of the coupon trade of his district. But he soon learned that the advantage was not all with him, and when he had paid out about \$100 in cash for coupons he had had enough. He quit giving them. The coupon people blustered and threatened. But he felt that \$100 of his money was as good as in the furnace and was determined no more would follow it. He did get some customers through the coupons but these were, as a rule, of such a nature as to net him little profit. He was through with the schemes of outsiders. He intended thereafter to give full weight and measure, knowing that he would by so doing have ample for all his life to come and have the satisfaction of having done his business honestly and honorably.

John Doyle, 504 Queen street west, had never given trading stamps. His neighbors, Brown Bros., did, but he never lost

any customers of any value as a result, and Brown Bros. found that trading stamps did not pay, and in about a year stopped giving them.

W. T. Gibbons, 884 Yonge street, who had been handling stamps for some time, had decided

#### THEY DID NOT PAY.

He was very anxious for united action to be taken. His old customers took them, but would, he felt sure, be ready to stop when their book was full, if he quit giving them.

J. B. Davison, 235 College street, who does a butcher business as well as grocery, stated that the retail butchers' section of the Toronto Merchants' Association, of which he is vice-president, had last week agreed to stop giving trading stamps after July 1. Each member of their association was furnished a copy of a petition to which he was to secure the signature of his neighbors.

#### A RESOLUTION.

D. W. Clark moved, and H. W. Scott seconded, the following resolution, which is similar to that recently passed by the butchers:

We, the undersigned retail grocers, doing business in the city of Toronto, do promise, agree, and pledge ourselves, each with the other, that after July 1, 1900, we will neither buy, sell, handle nor give away, in any manner whatsoever, any trading stamps, cash coupons, amusement stamps, or any other manner or form of stamp, coupon or similar device, in consideration that this agreement is signed by all the retail grocers in the said city of Toronto.

And, we further agree, that should this agreement be signed by all the retail grocers in the said city of Toronto, and we receive notice to carry it into effect from the Toronto Retail Grocers' Association, and then violate any conditions thereof mentioned herein, that we will allow our names to be published in the press, on circulars to be distributed to our customers, or to the public generally, in any manner whatsoever showing that we have violated our sacred promise which is evidenced and witnessed by our signatures.

W. J. Coutts, 223 Parliament street, stated that while he was in sympathy with the resolution and believed the trading stamp system to be wrong that

#### HE DID NOT FEEL JUSTIFIED

in breaking the agreement he had entered into with the trading stamp people though he felt they had not lived up to what they had promised him. When he first took stamps he had been promised certain territory but they had given stamps to his neighbor within a week of the date he took them.

The resolution was passed almost unanimously. Then the meeting discussed ways and means for half an hour. It was at last decided by a resolution moved by J. S. Bond and seconded by W. Dallimore to send canvassers out to secure signatures to the agreement previously passed by resolution.

A collection was taken up to defray expenses, and, though the contributions were limited to \$1, the sum of \$26 was contributed. President Kelly was elected treasurer of the fund. Further organization is left with the Retail Grocers' Association.

#### TRADING STAMPS IN WINNIPEG.

The Retail Dealers' Association of Winnipeg have determined to fight fire with fire and are issuing a trading stamp of their own. The trading stamp nuisance has reached an acute stage there and the merchants felt that something must be done. Whether they have chosen the right thing remains to be seen.

# IT'S Quality that Counts

A grocer's reputation and success rest with the quality of his goods. Many a man's business has been spoilt by handling cheap, trashy teas instead of the pure, wholesome

## CEYLONS and INDIAS

which, as everyone knows, are the only thoroughly reliable teas in existence.

Guard yourself by handling only

**BLACK AND GREEN**

machine-made teas from

**CEYLON AND INDIA.**

# Ogilvie's Hungarian Ogilvie's Glenora....

All BAKERS and GROCCERS handling this Flour exclusively are making money.

Superior Quality  
Always Good

## BUSINESS CHANGES.

### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

**A** MEETING of the creditors of Donald & Ellen Kennedy, general merchants, Caledonia, Ont., who have assigned, will be held on May 15, at the office of Henry Barber, assignee, Toronto.

Hunter Bros., general merchants, Sandon, B.C., are seeking to compromise.

Duncan & Co., grocers, etc., Rat Portage, Ont., have assigned to P. H. Austin.

Walter L. Boulton, tobacconist, Vancouver, B.C., has assigned to Arthur B. Diplock.

Sneath Bros., general merchants, Elm-vale, Ont., have assigned to John McEachern.

Leonidas Gagnon, general merchant, St. Celestin, Que., has assigned to Gagnon & Caron.

Andrew Holiday, general merchant, Boissevain, Man., has assigned to C. H. Newton.

J. McD. Haines has been appointed curator of Abbe J. Cassidy, general merchant, St. Antoine, Que.

Charles A. Wenino, grocer, London, Ont., has assigned to J. M. Dillon, and a meeting of his creditors has been held.

### PARTNERSHIPS FORMED AND DISSOLVED.

Partnership has been registered by Roy & Frere as grocers in Montreal.

Partnership has been registered by Le-febvre & Taylor as grocers in Montreal.

Baldwin & Paige, produce dealers, Coaticook, Que., have registered partnership.

Caouette & Simoneau have registered partnership as bakers in Kingsville, Que.

Labrecque & Leclair, grocers, Montreal, have dissolved, and A. Labrecque continues.

R. McGregor & Sons, wholesale grocers, New Glasgow, N.S., have dissolved. J. F. Conrod retires, and the business will be continued by the remaining partners.

Morris Benjamin and Julia Lewis have registered copartnership as traders in Little Glace Bay, N.S.

J. & C. Marchessault have registered partnership as general merchants in St. Boniface des Shawenegan, Que.

Prichard Bros., grocers, etc., Campbellton, N.B., have dissolved, and E. B. Pritchard continues alone.

H. H. Sutherland & Co., general merchants, Sydney, N.S., have admitted F. C. Sutherland into partnership.

C. P. England & Co., general merchants, Dunham, Que., have dissolved, Clarence P. England continuing under unchanged style.

W. R. Hearn and N. C. Reid have registered copartnership as cigar dealers in Sydney, N.S., under the style of Hearn & Reid.

J. A. Hanson and Roderick M. Hanson have registered copartnership under the style of J. A. Hanson & Son, grocers, Truro, N.S.

### SALES MADE AND PENDING.

The assets of J. Smardon & Co., soap manufacturers, Montreal, are advertised for sale.

The stock of the estate of Charles A. Wenino, grocer, London, is advertised for sale by auction on Monday, June 18.

E. & O. Desjardins, grocers, Montreal, who recently suffered damage by fire, are selling out by auction.

The stock of the estate of T. F. Robinson & Co., general merchants, West Lorne, Ont., has been sold at 70c. on the dollar to R. Roome.

### CHANGES.

Elmore Rozee, confectioner, Truro, N.S., is about to remove to Sydney.

W. H. Swayze, general merchant, Winger, Ont., is giving up business.

A. D. Paterson, grocer, Chatham, Ont., has sold out to C. B. Moore.

J. M. Reynett & Sons, confectioners, Stratford, Ont., have retired from business.

C. H. Thompson, general merchant, Copetown, Ont., has sold out to G. H. Greene.

M. C. Hamilton, fruiter, baker, etc., Gladstone, Man., has sold out to W. F. Lunn.

F. X. Dufresne has registered as proprietor of H. Rivard & Cie., grocers, Three Rivers, Que.

F. S. Moule, general merchant, Killarney, Man., has sold out to The Killarney Trading Co.

George Hodge has registered as proprietor of George Hodge & Co., butter and cheese exporters, Montreal.

D. H. Keswick & Son, general merchants, etc., St. Leonards, N.B., have been succeeded by Keswick & Hammond.

Alphonse Fontaine has registered as proprietor of Fontaine & Frere, provision dealers, Montreal.

Marie J. Massicotte has registered as proprietress of T. N. Massicotte & Cie., general merchants, St. Thecle, Que.

### FIRES.

Z. L. Desaulniers, grocer, Montreal, has been burned out; partially insured.

James Ward, grocer, etc., London, Ont., has been partially burned out.

P. Massicotte & Co., grocers, Montreal, have been burned out; partially insured.

The stock of G. M. Wilkinson & Son, grocers, Kingston, Ont., has been damaged by fire and water; insured.

### DEATHS.

Wm. Doonan, of W. Doonan & Co., grocers, Capetown, Que., is dead.

Jacques Verret, general merchant, baker, etc., Charlesbourg, Que., is dead.

W. J. Edwards, of the Cookshire Flour Mills, Cookshire, Que., is dead.

Eugene Raymond, of M. Raymond & Co., general merchants, Ste. Anne de Beupre, Que., is dead.

IT WILL PAY YOU TO HANDLE

REGISTERED  
*Bow Park*  
BRAND  
**HAMS**

Finest in Quality.  
Prices Right.  
Drop us a Card for Price List.

REGISTERED  
*Bow Park*  
BRAND  
**BACON**

THE BRANTFORD PACKING CO., Limited,

BRANTFORD, ONT.



# BOSTON Laundry Starch...

is the best domestic starch ever offered to the Canadian trade. It is very simple to use, gives a beautiful hard finish to linen and cotton goods, and is sold at popular prices by all dealers at 10c. a package. One package goes as far as two of the ordinary cold water starches.

SOLD BY . . . .

**THE F. F. DALLEY CO.,**  
LIMITED  
HAMILTON.

# THE AUER GASOLINE LAMP

100 Candle-Power

Satisfaction Guaranteed  
or Money Refunded

Approved by

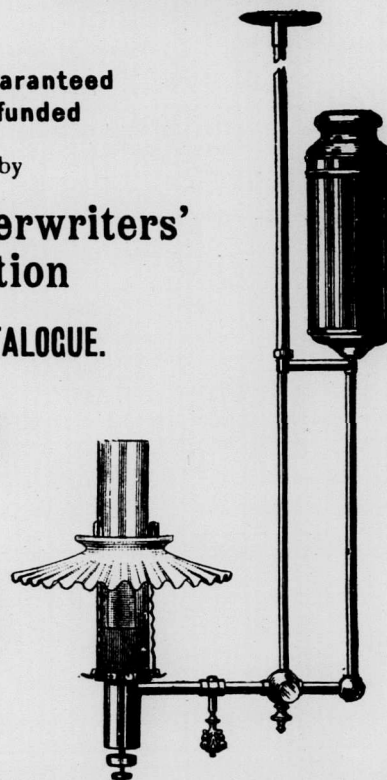
Can. Fire Underwriters'  
Association

SEND FOR CATALOGUE.

No. 8, Price \$8.00

5 STYLES.

**Auer Light**  
Company  
MONTREAL.



# PURNELL'S MALT VINEGARS

Brewery, Bristol, England.

AGENTS:

St. John's, Nfld.—Wm. Barker, Water St.

Charlottetown, P.E.I.—Horace Haszard, South  
Side Queen Sq.

Halifax, N.S.—J. Peters & Co., 47 Upper  
Water St.

St. John, N.B.—Robert Jardine.

Montreal—J. M. Kirk, Imperial Buildings,  
St. James St.

Toronto—J. Westren & Co., 73 Carlton St.

Hamilton—Imperial Vinegar Co.

Winnipeg—A. Strang & Co., Portage Avenue.

Vancouver, B.C.—C. E. Jarvis & Co., 101  
Holland Block.

# You can't be deceived,

about **YARDLEY'S TRANSPARENT SOAP**, if you take the precaution to look for the letter "Y."

Each tablet is, by a patent process, branded indelibly all the way through with letter "Y" and it is impossible to obliterate it during use. Pass this information on to your customers.

It is **THE PUREST AND BEST IT IS POSSIBLE TO MAKE.** "Y"

**YARDLEY & CO'S**

Agents

**GREIG MFG. CO.**

Montreal.

Here's your  
safeguard



# Y

**QUAINT BEER RHYMES.**

By J. C., in Australian Brewers Journal.

**O**UR fathers had a big respect for the utensils from which they imbibed their nut brown ale or other beverages. Cæsar tells us that our ancestors used horns for their goblets, and had them adorned with a silver plate. This custom was followed for many generations, and the writer has seen a horn cup most quaintly etched with figures, which bore on silver round the brim the funny inscription :

Good Bacchus, good beer us send  
As plentiful as milk from t'other end.

The horn, I suppose, is still in Ireland, and the bull, though made on a cow, smacks distinctly of the soil.

It was on the pewters, however, that our grandfathers used to delight in expending their poetry and sometimes their sarcasm, as witness the following couplet inscribed on a tankard which recently found its way to an auction room :

Two things all honest men do fear—  
A scolding wite and ill-brewed beer.

Many of the old gentlemen expressed a decided mistrust of the sex. More shame for them !

God made man then woman in relation ;  
Then man found beer his only consolation.

I think it was in the old-fashioned little town of Pately Bridge, in Yorkshire, I saw a pewter inscribed as follows :

If you daily drink your fill,  
There'll be no need to make your will.

There is a double headed something about that couplet which we need not trouble to follow out. But if the lawyer has had a sly hit in it, the undertaker gets his in this :

He who grafts my good ale here  
Will long defer his final bier.

The pun is below par, but the wisdom should be enough to convert Mr. John Vale or Mr. Hunt himself.

I think Burns, though not personally, had something to do with the following I saw on a Scotch measure :

If you are fa'en wi' pain, or frecht, or worry,  
Drink me fu', and care will scurry.

That also has an Irish twang about it, notwithstanding the few Scotch words. From the size of the measure, one would think that the unfortunate who had "fa'en" would remain down after absorbing the contents in the "native."

In many of these inscribed couplets there are comparisons between beer and other beverages more or less potent :

While beer brings gladness—don't forget  
That water only makes you wet.

Again :

Come, guid men a', your nappy pree,  
It's no the fushionless Bohea.

The following quatrain expresses the philosophy of jollity to perfection :

Be merry while you can to-day,  
There may be no to-morrow ;  
No man so sad who cannot find  
In ale a balm for sorrow.

It seems we have got altogether too utilitarian in these latter days to give due respect to the quaint conceits of our grandfathers. The dear old pewter which added zest to "beer's harmonious mixture" has quite gone out of fashion, and I don't recollect ever having seen an inscribed tankard in any of the colonies except once in New Zealand, and it was an importation. Some good old customs were hard to beat, and some of the readers of The A. B. J. might do worse than revive one at least.

**INQUIRIES FOR CANADIAN PRODUCTS.**

**T**HE following were among the recent inquiries relating to Canadian trade received at the High Commissioner's office in London during the week ending May 25 :

1. The addresses of Canadian manufacturers of round wood dowels are asked for by a London importer.

2. A London paper agent, who has had experience in handling the products of Canadian mills, desires to get into communication with manufacturers in the Dominion who desire to open up an export trade.

3. Inquiry has been received respecting copper deposits in Canada which have not yet been worked to any extent.

4. Information is desired regarding firms engaged on a large scale quarrying sandstone in Canada.

5. A merchant in the north of England, who can place exporters of canned apples, tomatoes, lobsters, etc., in communication with large distributors of such foods, will be glad to hear from Canadian firms doing business in these lines

[The names of the firms making the above inquiries can be obtained on application to the editor of THE CANADIAN GROCER.]

Mr. Harrison Watson, curator of the Canadian Section of the Imperial Institute is in receipt of the following inquiries :

1. A Liverpool firm wishes to hear from Canadian importers of sal ammoniac for fertilizing purposes.

2. A London house desires to obtain supplies of wood dowels, and asks for names of Canadian makers.

3. An east coast manufacturer would like to hear from Canadian makers of broom, brush and tool handles who can fill orders.

4. There are several inquiries for addresses of Canadian firms who are engaged in the export of cattle bones, etc.

5. A London fruit broker would like to hear from Canadian exporters of apples, etc., who may wish to utilize his services. Good references.

6. A Scotch firm asks for names of Canadian makers of pick, shovel, spade, fork and hammer handles, also edge tool handles, of which supplies are wanted.

7. A French manufacturer of toilet brushes invites offers from Canadian exporters of bones suitable for handles, etc.

8. A Bordeaux firm dealing in sulphate of copper would like to hear from Canadian producers desiring to be represented in France.

9. Inquiry has again been received for names of Canadian exporters of fish guano.

**SMOKING****TOBACCO**

\* \* \* \*

**POPULARITY** is the proof of merit, and no brand of tobacco has ever achieved popularity so quickly as

**EMPIRE**

-- IN --

5, 10, AND 15 CENT PLUGS.

\* \* \* \*

**EMPIRE** costs you only 36 cents, and pays a good profit.

**EMPIRE** is well advertised.

**EMPIRE** is selling well in almost every store from Halifax to Dawson City.

**EMPIRE** is a big plug for little money.

\* \* \* \*

Made by the

**EMPIRE**  
**TOBACCO**  
**CO., Limited**

Granby, Que.



# CARR & CO.,

LIMITED  
CARLISLE, ENGLAND.

MANUFACTURERS  
OF

*Fine . . .  
Biscuits*

Their *Finger Cream* and *Windsor Wafers* are especially delicate and enjoyable.

WRITE FOR QUOTATIONS ON AN ASSORTMENT.

**FRANK MAGOR & CO.,**

16 St. John St., MONTREAL.

# SOUTHWELL'S

Jams,  
Jellies,

AND . . .

Marmalades



are the finest made.

QUOTATIONS SUPPLIED BY . . .

**FRANK MAGOR & CO.**

AGENTS FOR CANADA

16 St. John St., MONTREAL.

## Current Market Quotations for Proprietary Articles

June 14, 1900.

Quotations for proprietary articles, brands etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

| PURE GOLD.                                     |       |
|------------------------------------------------|-------|
| 3 oz. cans, 4 and 6 doz. in case . . . . .     | 88    |
| 4 oz. cans, 4 and 6 doz. in case . . . . .     | 95    |
| 6 oz. cans, 2 and 4 doz. in case . . . . .     | 1 40  |
| 8 oz. cans, 2 and 4 doz. in case . . . . .     | 1 80  |
| 12 oz. cans, 2 and 4 doz. in case . . . . .    | 2 70  |
| 16 oz. cans, 2 and 4 doz. in case . . . . .    | 3 60  |
| 2 1/2 lb. cans, 1 and 2 doz. in case . . . . . | 9 00  |
| 4 lb. cans, 1 doz. in case . . . . .           | 14 40 |
| 5 lb. cans, 1 doz. in case . . . . .           | 18 00 |

| Cook's Friend—                               |         |
|----------------------------------------------|---------|
| Size 1, in 2 and 4 doz. boxes . . . . .      | \$ 2 40 |
| " 10, in 4 doz. boxes . . . . .              | 2 10    |
| " 2, in 6 " . . . . .                        | 80      |
| " 12, in 6 " . . . . .                       | 45      |
| Pound tins, 3 doz. in case . . . . .         | 3 00    |
| oz. tins, 3 " . . . . .                      | 2 40    |
| oz. tins, 4 " . . . . .                      | 1 10    |
| lb. tins, 1/2 " . . . . .                    | 14 00   |
| Diamond—                                     |         |
| 1 lb. tins, 3 doz. in case . . . . . per doz | 2 00    |
| 1/2 lb. tins, 3 " . . . . .                  | 1 25    |
| 1/4 lb. tins, 4 " . . . . .                  | 0 75    |

| JERSEY CREAM BAKING POWDER                        |      |
|---------------------------------------------------|------|
| 1/2 lb. Cans, round only 3 doz. in case . . . . . | 40   |
| 1/4 lb. Cans, round only 2 doz. in case . . . . . | 75   |
| 1/2 lb. Cans, round only 2 doz. in case . . . . . | 1 25 |
| 1/4 lb. Cans, round only 2 doz. in case . . . . . | 2 25 |

| OCEAN WAVE BAKING POWDER.                         |        |
|---------------------------------------------------|--------|
| No. 10, 5-ounce Cans, round or square, per doz    |        |
| 4 doz. in case . . . . .                          | \$0 75 |
| 1/2 lb. Cans, round only 3 doz. in case . . . . . | 1 20   |
| 1/4 lb. Cans, round only 2 doz. in case . . . . . | 1 80   |
| 1/2 lb. Cans, round only 2 doz. in case . . . . . | 2 00   |
| 3-lb. Cans, round only, 1/2 and 1 doz. cases 5 75 |        |
| 5-lb. Cans, round only, 1/2 and 1 doz. cases 9 00 |        |



| BLACKING                        |        |
|---------------------------------|--------|
| P. G. FRENCH BLACKING           |        |
| No. 4 1/2 gra. bxs. . . . .     | \$4 00 |
| No. 4 1/4 gross boxes . . . . . | 4 50   |
| No. 4 1/2 " . . . . .           | 7 50   |
| No. 10 1/2 " . . . . .          | 8 25   |
| No. 10, Jet Enamel. . . . .     | 8 25   |

| CARR & SONS.                    |      |
|---------------------------------|------|
| No. 2 1/4 gross boxes . . . . . | 2 70 |
| No. 4 1/4 gross boxes . . . . . | 5 75 |
| No. 5 1/4 gross boxes . . . . . | 8 00 |

| SHOE POLISH.                |        |
|-----------------------------|--------|
| HENRI JONAS & CO.           |        |
| Jonas' . . . . .            | \$9 00 |
| Froments . . . . .          | 7 50   |
| Military dressing . . . . . | 24 00  |

| BLUE.                                       |        |
|---------------------------------------------|--------|
| Keen's Oxford, per lb . . . . .             | \$0 17 |
| In 10 box lots or case . . . . .            | 0 16   |
| Reckitt's Square Blue, 12-lb. box . . . . . | 0 17   |
| Reckitt's Square Blue, 5 box lots . . . . . | 0 16   |

| BLACK LEAD.                                                               |      |
|---------------------------------------------------------------------------|------|
| Reckitt's, per box . . . . .                                              | 1 15 |
| Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro. 4 oz. |      |

| BOECKH BROS & COMPANY                  |          |
|----------------------------------------|----------|
| Bamboo Handles, A, 4 strings . . . . . | doz. net |
| " " B, 4 strings . . . . .             |          |
| " " C, 3 strings . . . . .             |          |
| " " D, 3 strings . . . . .             |          |
| " " E, 3 strings . . . . .             |          |
| " " G, 3 strings . . . . .             |          |
| " " I, 3 strings . . . . .             |          |

| BISCUITS.                                           |  |
|-----------------------------------------------------|--|
| PEEK, FRENCH & CO.                                  |  |
| Metropolitan mixed . . . . . 40 lb. tins 10c.       |  |
| Florence Wafers . . . . . 8 lb. tins 36c.           |  |
| Venice Wafers . . . . . 8 lb. tins 36c.             |  |
| Florence Wafers . . . . . Small tins \$3.70 per doz |  |

| CARR & CO., LIMITED.                                                            |          |
|---------------------------------------------------------------------------------|----------|
| Frank Magor & Co., Agents.                                                      |          |
| Cafe Noir . . . . .                                                             | 0 15     |
| Ensign . . . . .                                                                | 0 12 1/2 |
| Metropolitan mixed . . . . .                                                    | 0 09     |
| Special price list of Fancy Tins for Xmas trade and other lines on application. |          |

### CANNED GOODS.

| MUSHROOMS.                     |         |
|--------------------------------|---------|
| HENRI JONAS & CO.              |         |
| Mushrooms, Rionel . . . . .    | \$14 75 |
| " 1st choice Dutheil . . . . . | 17 50   |
| " 1st choice Lenoir . . . . .  | 18 50   |
| extra Lenoir . . . . .         | 20 00   |
| Per case, 100 tins.            |         |

| FRENCH PEAS—DELORY'S.    |        |
|--------------------------|--------|
| HENRI JONAS & CO.        |        |
| Moyen's No. 2 . . . . .  | \$9 00 |
| " No. 1 . . . . .        | 10 50  |
| 1/2 Fins . . . . .       | 12 50  |
| Fins . . . . .           | 14 00  |
| Tres fins . . . . .      | 15 00  |
| Extra fins . . . . .     | 16 50  |
| Sur extra fins . . . . . | 18 00  |

| FRENCH SARDINES.          |        |
|---------------------------|--------|
| HENRI JONAS & CO.         |        |
| 1/2 Trefavennes . . . . . | \$9 00 |
| 1/2 Rolland . . . . .     | 9 50   |
| 1/2 Delory . . . . .      | 10 50  |
| 1/2 Club Alps . . . . .   | 11 50  |

### CHOCOLATES & COCOAS.

| Epps's cocoa, case of 14 lbs., per lb. . . . .   | 0 35     |
|--------------------------------------------------|----------|
| Smaller quantities . . . . .                     | 0 37 1/2 |
| GADBURY'S.                                       |          |
| Frank Magor & Co., Agents.                       |          |
| Cocoa essence, 3 oz. packages . . . . .          | \$1 65   |
| Mexican chocolate, 1/2 and 1/4 lb. pkgs. . . . . | 0 40     |
| Rock Chocolate, loose . . . . .                  | 0 40     |
| " 1-lb. tins . . . . .                           | 0 42     |
| Nibs, 11-lb. tins . . . . .                      | 0 35 1/2 |

| TODD HUNTER, MITCHELL & CO.'S.       |      |
|--------------------------------------|------|
| Chocolate—                           |      |
| French, 1/2's—6 and 12 lbs. . . . .  | 0 30 |
| Caracas, 1/2's—6 and 12 lbs. . . . . | 0 35 |
| Premium, 1/2's—6 and 12 lbs. . . . . | 0 30 |
| Sante, 1/2's—6 and 12 lbs. . . . .   | 0 26 |
| Diamond, 1/2's—6 and 12 lbs. . . . . | 0 22 |
| Sticks, gross boxes, each . . . . .  | 1 00 |

| Cocoa—                                       |      |
|----------------------------------------------|------|
| Homeopathic, 1/2's, 8 and 14 lbs. . . . .    | 0 30 |
| Pearl . . . . .                              | 0 25 |
| London Pearl 12 and 18 " . . . . .           | 0 22 |
| Rock " " " " . . . . .                       | 0 30 |
| Bulk, in boxes . . . . .                     | 0 18 |
| Royal Cocoa Essence, pkgs., per doz. . . . . | 1 40 |

| Chocolate—                                    |      |
|-----------------------------------------------|------|
| FRY'S.                                        |      |
| Caracas, 1/2's, 6-lb. boxes . . . . .         | 0 42 |
| Vanilla, 1/2's . . . . .                      | 0 42 |
| "Gold Medal" Sweet, 1/2's, 6 lb. bxs. . . . . | 0 29 |
| Pure, unsweetened, 1/2's, 6 lb. bxs. . . . .  | 0 42 |
| Fry's "Diamond," 1/2's, 14 lb. bxs. . . . .   | 0 24 |
| Fry's "Monogram," 1/2's, 14 lb. bxs. . . . .  | 0 24 |

| Cocoa—                                       |      |
|----------------------------------------------|------|
| Concentrated, 1/2's, 1 doz. in box . . . . . | 2 40 |
| " 1/2's, " . . . . .                         | 4 50 |
| " 1 lbs. " . . . . .                         | 8 25 |
| Homeopathic, 1/2's, 14 lb. boxes . . . . .   | 2 40 |
| " 1/2 lbs. 12 lb. boxes . . . . .            | 2 40 |

| JOHN P. MOTT & CO.'S.                      |      |
|--------------------------------------------|------|
| R. S. McIndoe Agent, Toronto.              |      |
| Mott's Broma . . . . . per lb.             | 0 30 |
| Mott's Prepared Cocoa . . . . .            | 0 28 |
| Mott's Homeopathic Cocoa (1/2's) . . . . . | 0 32 |
| Mott's Breakfast Cocoa (in tins) . . . . . | 0 40 |
| Mott's No. 1 Chocolate . . . . .           | 0 30 |
| Mott's Breakfast Chocolate . . . . .       | 0 28 |
| Mott's Caracas Chocolate . . . . .         | 0 40 |
| Mott's Diamond Chocolate . . . . .         | 0 23 |
| Mott's French-Can. Chocolate . . . . .     | 0 18 |
| Mott's Navy or Cooking Chocolate . . . . . | 0 28 |
| Mott's Cocoa Nibs . . . . .                | 0 35 |
| Mott's Cocoa Shells . . . . .              | 0 05 |
| Vanilla Sticks, per gross . . . . .        | 0 90 |
| Mott's Confectionery Chocolate . . . . .   | 0 21 |
| Mott's Sweet Chocolate Liquors . . . . .   | 0 19 |

| COWAN COCOA AND CHOCOLATE CO.                   |        |
|-------------------------------------------------|--------|
| Hygienic Cocoa, 1/2 lb. tins, per doz. . . . .  | \$3 75 |
| Cocoa Essence, 1/2 lb. tins, per doz. . . . .   | 2 25   |
| Scoble Cocoa, No. 1 bulk, per lb. . . . .       | 0 20   |
| Diamond Chocolate, 12 lb. boxes . . . . .       | 0 25   |
| Royal Navy Chocolate, 12 lb. boxes . . . . .    | 0 30   |
| Mexican Vanilla Chocolate, 12 lb. bxs . . . . . | 0 35   |

| CHEESE.                                    |        |
|--------------------------------------------|--------|
| Imperial—Large size jars, per doz. . . . . | \$3 25 |
| Medium size jars . . . . .                 | 4 50   |
| Small size jars . . . . .                  | 2 40   |
| Individual size jars . . . . .             | 1 00   |
| Imperial Holder—Large size . . . . .       | 18 00  |
| Medium size . . . . .                      | 15 00  |
| Small size . . . . .                       | 12 00  |
| Paragon—Large size, per doz. . . . .       | 8 25   |
| " Medium size . . . . .                    | 4 50   |
| " Small size . . . . .                     | 2 40   |
| " Individual size . . . . .                | 1 00   |

| COFFEE.                 |          |
|-------------------------|----------|
| JAMES TURNER & CO.      |          |
| Mecca . . . . .         | 0 31     |
| Damascus . . . . .      | 0 18     |
| Cairo . . . . .         | 0 20     |
| Sirdar . . . . .        | 0 17     |
| Old Dutch Rio . . . . . | 0 12 1/2 |

# BENSON'S ENAMEL STARCH

## A COLD WATER STARCH

MADE and GUARANTEED by the

**EDWARDSBURG STARCH CO., LIMITED.**

SEE OUR PRICE LIST.

Edwardsburg Starch Co., Limited

Cardinal, Ont.

ESTABLISHED 1858.

Montreal, Que.

# DUNN'S PURE MUSTARDS

GIVE UNBOUNDED SATISFACTION.

The reason is—They are profitable to dealers and satisfying to consumers.

**TODHUNTER MITCHELL & CO.'S**

|                          |           |
|--------------------------|-----------|
| Excelsior Blend.....     | 0 32      |
| Jersey ".....            | 0 29      |
| Rajah ".....             | 0 29      |
| Old Government Java..... | 0 28 0 30 |
| Maracaibo.....           | 0 18 0 20 |
| West India.....          | 0 16 0 18 |
| Rio, choice.....         | 0 12      |

**CLOTHES PINS.**

**BOKCH BROS. & CO.**

|                                                           |      |
|-----------------------------------------------------------|------|
| Clothes Pins (full count), 5 gross in case, per case..... | 0 75 |
| 4 doz. packages (12 to a case).....                       | 0 90 |
| 6 doz. packages (12 to a case).....                       | 1 20 |

**EXTRACTS.**

**P. G. FLAVORING EXTRACTS**

|                                |        |
|--------------------------------|--------|
| 8 oz. Glass Stopper bott.....  | \$6 00 |
| 4 oz. ".....                   | 4 00   |
| 8 oz. Plain bottles.....       | 5 00   |
| 4 oz. ".....                   | 3 00   |
| 2 1/2 oz. Cabinet bottles..... | 2 00   |
| 2 oz. Bottles.....             | 1 80   |
| 1 oz. ".....                   | 1 20   |
| Per gallon.....                | 7 00   |
| Per pound.....                 | 1 00   |



**HENRI JONAS & Co.**

|                               |        |
|-------------------------------|--------|
| 1 oz. London Extracts.....    | \$6 00 |
| 1 oz. " (no cork-screws)..... | 5 50   |
| 2 oz. ".....                  | 9 00   |
| 1 oz. Spruce essence.....     | 6 00   |
| 2 oz. ".....                  | 9 00   |
| 2 oz. Anchor extracts.....    | 12 00  |
| 4 oz. ".....                  | 21 00  |
| 8 oz. ".....                  | 36 00  |
| 1 lb. ".....                  | 70 00  |
| 1 oz. Flat ".....             | 9 00   |

|                                            |       |
|--------------------------------------------|-------|
| 2 oz. Flat, Anchor extracts.....           | 18 00 |
| 2 oz. Square ".....                        | 21 00 |
| 4 oz. " (corked).....                      | 36 00 |
| 8 oz. ".....                               | 72 00 |
| Per doz.                                   |       |
| 4 oz. " glass stop extracts.....           | 3 50  |
| 8 oz. ".....                               | 7 00  |
| 2 1/2 oz. Round quintessence extracts..... | 2 00  |
| 4 oz. Jockey decanters.....                | 3 50  |

**FOOD.**

|                                             |      |
|---------------------------------------------|------|
| Robinson's Patent Barley, 1/2 lb. tins..... | 1 25 |
| " " 1 lb. tins.....                         | 2 25 |
| " " Groats, 1/2 lb. tins.....               | 1 25 |
| " " 1 lb. tins.....                         | 2 25 |

**JAMS AND JELLIES.**

**SOUTHWELL'S GOODS.**

|                            |      |
|----------------------------|------|
| Frank Magor & Co., Agents. |      |
| Orange Marmalade.....      | 1 50 |
| Clear Jelly Marmalade..... | 1 80 |
| Strawberry W. F. Jam.....  | 2 00 |
| Raspberry ".....           | 2 00 |
| Apricot ".....             | 1 75 |
| Black Currant ".....       | 1 85 |
| Other Jams, W. F.....      | 1 55 |
| Red Currant Jelly.....     | 2 75 |



**P. G. JELLY POWDER.**

Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz.

**P. G. ICINGS.**

|                                                                        |                 |
|------------------------------------------------------------------------|-----------------|
| Chocolate, 2 doz. cases.....                                           | \$1.25 per doz. |
| Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz. |                 |

**T. UPTON & CO.**

|                                                |          |
|------------------------------------------------|----------|
| Raspberry, Strawberry, Red Currant, Pineapple. |          |
| 1-lb. glass jars, 2 doz. in case, per doz..... | \$1 00   |
| 5-lb. tin pails, 8 pails in crate, per lb..... | 0 06 1/2 |
| 7-lb. wood pails, 6 ".....                     | 0 06 1/2 |
| 14-lb. wood pails, per lb.....                 | 0 06 1/2 |
| 30-lb. ".....                                  | 0 06 1/2 |

**LICORICE.**

**YOUNG & SMYLYE'S LIST.**

|                                                         |        |
|---------------------------------------------------------|--------|
| 5-lb. boxes, wood or paper, per lb.....                 | \$0 40 |
| Fancy boxes (36 or 50 sticks) per box.....              | 1 25   |
| "Ringed" 5 lb. boxes, per lb.....                       | 0 40   |
| "Acme" Pellets, 5 lb. cans, per can.....                | 2 00   |
| "Acme" Pellets, fancy boxes (40) per box.....           | 1 50   |
| Tar, Licorice and Tolu Wafers, 5 lb. cans, per can..... | 2 00   |
| Licorice Lozenges, 5 lb. glass jars.....                | 1 75   |
| " " 5 lb. cans.....                                     | 1 50   |
| "Purity" Licorice, 200 sticks.....                      | 1 45   |
| " " 100 sticks.....                                     | 0 73   |
| Dulce, large cent sticks, 100 in box.....               | 0 75   |

**MUSTARD.**

**COOLMAN'S OR KEEN'S.**

|                                      |        |
|--------------------------------------|--------|
| D. S. F., 1/4 lb. tins, per doz..... | \$1 40 |
| " " 1/2 lb. tins.....                | 2 50   |
| " " 1 lb. tins.....                  | 5 00   |
| Durham, 4 lb. jars, per jar.....     | 0 75   |
| " " 1 lb. ".....                     | 0 25   |
| F. D., 1/4 lb. tins, per doz.....    | 0 85   |
| " " 1/2 lb. tins.....                | 1 45   |

**BAYLE'S PREPARED MUSTARDS.**

|                                                                          |        |
|--------------------------------------------------------------------------|--------|
| 1/2-lb. jars 1-lb. jars                                                  |        |
| Horseradish..... per doz., \$1 20                                        | \$1 75 |
| English Sandwich.....                                                    | 1 20   |
| Mustard (with fine herbs).....                                           | 1 20   |
| Packed in our self-sealing half and one-pound jars, two dozen in a case. |        |

English Sandwich Mustard, Mustard (with fine herbs)

|                            |  |
|----------------------------|--|
| Half 10-gal. 5-gal. 1-gal. |  |
| Bbls. 55c. 60c. 65c. 70c.  |  |

**JONAS' FRENCH MUSTARDS.**

**HENRI JONAS & Co. Per gross.**

|                       |        |
|-----------------------|--------|
| Pony size.....        | \$7 00 |
| Imperial, medium..... | 12 00  |
| Imperial, large.....  | 12 00  |
| Tumblers.....         | 13 20  |
| Mugs.....             | 18 00  |
| Pint jars.....        | 24 00  |
| Quart jars.....       | 24 00  |

**MINCE MEAT.**

|                                         |         |
|-----------------------------------------|---------|
| Wetley's Condensed, per gross, net..... | \$11 00 |
| per case of 3 doz., net.....            | 2 75    |

**ORANGE MARMALADE.**

**T. UPTON & CO.**

|                                                                  |          |
|------------------------------------------------------------------|----------|
| 1-lb. glass jars, 2 doz. case, per doz.....                      | \$1 00   |
| 7-lb. pails, 6 pails in crate, per lb.....                       | 0 07 1/2 |
| Silver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz..... | 1 30     |

**PICKLES---STEPHEN'S**

**A. P. TIPPET & Co., AGENTS.**

|                                       |      |
|---------------------------------------|------|
| Patent stoppers (pints), per doz..... | 2 30 |
| Corked (pints), ".....                | 1 9  |

**SODA---COW BRAND**

**DWIGHT'S SODA**

|                                                                 |        |
|-----------------------------------------------------------------|--------|
| Case of 1 lbs. (containing 60 pkgs.) per box.....               | \$3.00 |
| Case of 1/4 lbs. (containing 120 pkgs.), per box.....           | \$3.00 |
| Case of lbs. and 1/2 lbs. (containing 30 packages) per box..... | \$3.00 |
| Case of 5c. pkgs (containing 96 pkgs), per box.....             | \$3.00 |

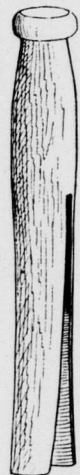




## "Daisy Fruit"

is a great seller. It is a good Fruit Biscuit at a low price. You should have a barrel at least. Samples and prices on application.

**THE HOME CAKE CO.**  
GUELPH, ONT.



## Clothes Pins

SELECTED AND FULL COUNT.

CORRECT PRICES.

**BOECKH BROS. & COMPANY,**

80 York Street,  
TORONTO.

Manufactured by  
**THE WM. CANE & SONS MFG. CO.,**  
OF NEWMARKET, LIMITED.

## DON'T PAY FREIGHT ON WATER

**CONCENTRATED GRAPE WINE VINEGAR**, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

**SEYLER, SANDERSON & CO.**  
28 Wellington St. West, TORONTO

Agents for **HEINRICH FRANCK SOHNE & CO.**  
German Chicory, Coffee, Extracts and Essences  
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

## BUSINESS NEWS

of any kind that is of value to business men supplied by our Bureau. We can give you market quotations from any town in Canada, reports from the city markets, stock quotations, etc. You can get commercial news from any Canadian paper through us.

Write us, giving us particulars of what you want and where you want it from, and we will quote you prices by return.

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**CANADIAN PRESS CLIPPING BUREAU,**

505 Board of Trade Bldg., MONTREAL, QUE.  
Telephone Main 1255.

26 Front St. West, Toronto. Telephone 2148.

## To the Retail Merchant.



Why do you sell Keg Soda? These are days of progress. The enterprising dealer has ceased to figure percentage. Amount of goods turned over, and profit accrued, with economy of time and labor, is his method. A keg of Soda means to the merchant, 100 paper bags, 100 twines, 100 down weights, and the loss of 10 to 12 pounds, with no assurance of quality; since low prices mean cheaper methods of production among manufacturers, and of course inferior products (or Soda). The Cow Brand package improves the appearance of your shelf.

**John Dwight & Co., Toronto and Montreal.**

Victoria, B.C. Halifax, N.S. St. John, N.B. Quebec, P.Q.  
St. John's, Nfld.

## OUR SPECIALTIES!

◆ ◆ ◆  
AT RIGHT PRICES.

FANCY BANANAS.

" LEMONS and ORANGES.

" PINEAPPLES.

## HUGH WALKER & SON

Wholesale Fruits,

GUELPH, ONT.

# WHEAT MARROW

SATISFYING FULLY, RECUPERATING QUICKLY,  
DIGESTING EASILY.

The best properties of Choice Winter Wheat are given in this article. Every grocer should keep it. You can recommend it to your customers and the first package will insure their buying it from you regularly.

Manufactured by

## THE EXPRESS ROLLER MILLS

**WM. MACK, Proprietor**

CORNWALL, ONT.

## JOSEPH CARMAN . . .

WHOLESALE MERCHANDISE BROKER  
AND MANUFACTURERS' AGENT.

Winnipeg, Manitoba, Canada.

Secretary Winnipeg Fruit and Produce Exchange.  
Correspondence and Agencies Solicited.

## CALIFORNIA ORANGES

**Messina Lemons, Fruits and Nuts** of all kinds. An excellent assortment of only the best grades always on hand and we can supply you at lowest market prices.

**Bananas.** The fruit is arriving in first class condition. Port Limon stock is exceptionally fine.

**Fruit Auction Sales.** These auction sales are held every Wednesday and we will be pleased to give you any information required.

## McWILLIAM & EVERIST

Wholesale Commission Merchants,

25 and 27 Church St., TORONTO, Can.

Telephone 645.

How are you fixed for . . .

# BASKETS?

Are you in need of any of the following kinds:

GRAIN AND ROOT BASKETS  
CLOTHES BASKETS  
FRUIT BASKETS  
AND BUTCHER BASKETS?

If so, we can supply you.

THE . . .

**OAKVILLE BASKET CO.,**  
Oakville, Ont.,

Are you handling

# RED CROSS

BONELESS COD

1-lb. blocks, and skinless? If not,  
better order now.

Guaranteed strictly pure.

**J. & R. McLEA**

MONTREAL Importers

MOST PEOPLE WANT A GOOD PICKLE—or none at all.

# GILLARD'S PICKLE

is admitted the world over to be of superior excellence—a rare combination of the choicest vegetables, the finest vinegar, and the most appetizing spices.

5-Case lots and over, \$3.20 per doz.  
Less quantity - \$3.30

# GILLARD'S SAUCE

is a good sauce. None better for gravies, soups, etc.

5-Doz. lots and over, \$1.40 per doz.  
Less quantity - \$1.50

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

**GILLARD & CO., - The Vintry Works, Walthamstow, London, Eng.**

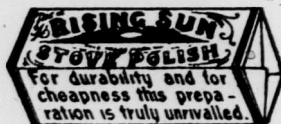
SOLE MANUFACTURERS.

**SOAP**



Gloria Soap, per gross ..... 12 00  
Straw Hat Polish, per gross ..... 10 20

**STOVE POLISH.**



Rising Sun, 6-oz. cakes, 1/2-gross bxs. \$ 8 50  
Rising Sun, 3-oz. cakes, gross bxs ..... 4 50  
Sun Paste, 10c. size, 1/4 gross boxes... 10 00  
Sun Paste, 5c. size, 1/4 gross boxes.... 5 00



No. 4—3 dozen in case, per gross .. 4 80  
6—3 dozen in case " " " " .. 8 40

**STARCH.**

**EDWARDSBURG STARCH CO., LTD.**  
Laundry Starches— per lb.  
No. 1 White or Blue, 4-lb. cartons 0 05 1/2  
No. 1 " " " 3-lb. " " 0 05 1/2  
Canada Laundry " " " " 0 04 1/2  
Silver Gloss, 6-lb. draw-lid boxes 0 07  
Silver Gloss, 6-lb. tin canisters... 0 07  
Edwards'g Silver Gloss, 1-lb. pkg. 0 07  
Kegs Silver Gloss, large crystals 0 06  
Benson's Satin, 1-lb. cartons... 0 07 1/2  
No. 1 White, bibb. and kegs... 0 04 1/2  
Benson's Enamel, per box..... 3 00  
Culinary Starch—  
Benson & Co.'s Prep. Corn..... 0 06  
Canada Pure Corn..... 0 04 1/2  
Rice Starch—  
Edwardsburg No. 1 white, 1-lb. cart. 0 09  
Edwardsburg No. 1 White or Blue, 4-lb. lumps..... 0 07 1/2



**KINGSFORD'S OSWEGO STARCH.**  
SILVER { 40-lb. boxes, 1-lb. pkgs. 0 08  
          { 6-lb. boxes, sliding covers  
GLOSS { (12-lb. boxes each crate) 0 08 1/2  
PURE—40-lb. boxes 1-lb. pack..... 0 07  
          48-lb. " 16 3-lb. boxes.. 0 07  
          For puddings, custards, etc.

**OSWEGO CORN STARCH.** 40-lb. boxes, 1-lb. packages,..... 0 07 1/2  
**ONTARIO STARCH** 38-lb. to 45-lb. boxes, 6 bundles ..... 0 08  
**STARCH IN BARRELS** Silver Gloss..... 0 07 1/2  
                          Pure ..... 0 06 1/2



**TEAS.**

**SALADA CEYLON.**  
Wholesale. Retail

Brown Label, 1's..... 0 20 0 25  
                  " 1/2's..... 0 21 0 26  
Green Label, 1s and 1/2's..... 0 22 0 30  
Blue Label, 1s, 1/2's, 1/4's and 1/8's... 0 30 0 40  
Red Label, 1s and 1/2's..... 0 36 0 50  
Gold Label, 1/2's..... 0 44 0 60



Ceylon Tea, in 1 and 1/2 lb. lead packages, black or mixed.

Black Label, 1-lb., retail at 25c..... 0 19  
                  " 1/2-lb. " " " " 0 20  
Blue Label, retail at 30c..... 0 22  
Green Label " 40c..... 0 28  
Red Label " 50c..... 0 35  
Orange Label, retail at 60c..... 0 42  
Gold Label, " 80c..... 0 55

**CROWN BRAND**

Wholesale Retail  
Red Label, 1-lb. and 1/2's..... 0 35 0 50  
Blue Label, 1-lb. and 1/2's..... 0 58 0 40  
Green Label, 1-lb. .... 0 19 0 25  
Green Label, 1/2's..... 0 20 0 25  
Japan. 1's..... 0 19 0 25



Cases, each 60 1-lb. .... 0 35  
                  " " 60 1/2-lb. .... 0 35  
                  " " 30 1-lb. .... 0 35  
                  " " 120 1/2-lb. .... 0 38



**LUDELLA CEYLON, 1's AND 1/2's PKGS.**

Blue Label, 1's..... 0 18 1/2 0 25  
Blue Label, 1/2's..... 0 19 0 25  
Orange Label, 1's and 1/2's..... 0 21 0 30  
Brown Label, 1's and 1/2's..... 0 28 0 40  
Brown Label, 1/2's..... 0 30 0 40  
Green Label, 1's and 1/2's..... 0 35 0 50  
Red Label, 1/2's..... 0 40 0 60

**TOBACCOS.**

**THE EMPIRE TOBACCO CO., LIMITED.**

Smoking—Empire, 3s, 4 1/2's and 9s.... 0 36  
Royal Oak, 2 x 3, Solace, 8s ..... 0 52  
Something Good, 7s..... 0 53  
Chewing—Currency, 13 3/4 oz. bars, spaced 9s..... 0 39  
Currency, 8s and 10s..... 0 39  
Old Fox, Narrow 10s..... 0 44  
Snowshoe, 10 1/2 oz. bars, spaced 8s 0 44  
Snowshoe, pound bars, spaced 6s.. 0 44  
Snowshoe, 2 1/4, 6s..... 0 44

**WOODENWARE**

**THE E. B. EDDY CO.** per doz

Washboards, X ..... 1 70  
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