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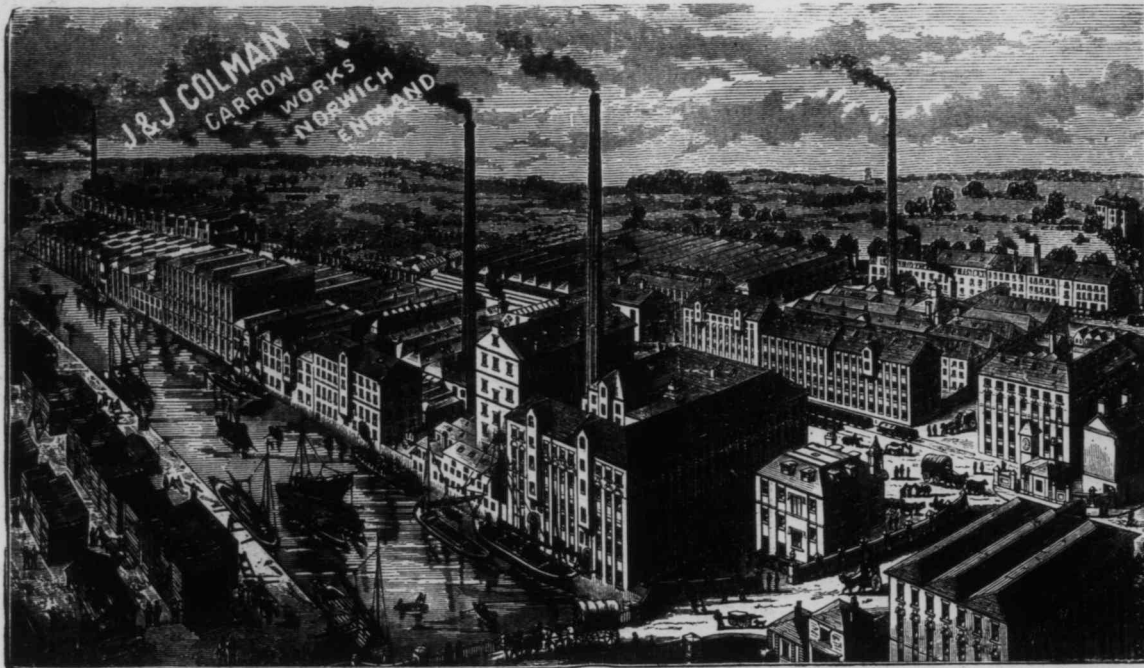
& GENERAL STOREKEEPER

PUBLISHED WEEKLY \$200 PER YEAR

VOL. VII.

TORONTO, JUNE 30, 1893.

No. 26



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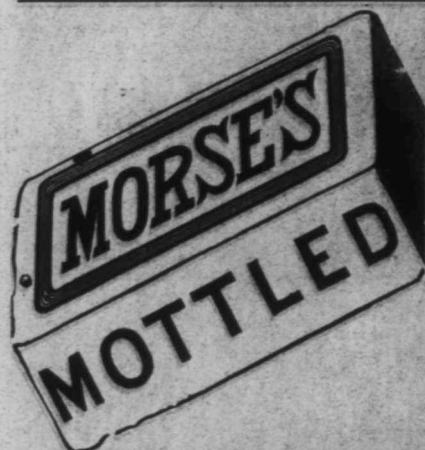
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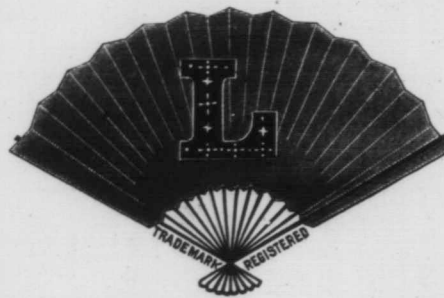
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THE CANADIAN GROCER
& GENERAL STOREKEEPER

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Published in the interest of Grocers, Cannery, Produce and Provision Dealers
and General Storekeepers.

Vol. VII.

TORONTO, JUNE 30, 1893.

No. 261

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
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The secretary of the Montreal Board of Trade is in receipt of a letter from Richard R. Dobell announcing that he is about to load a small ship for the Cape of Good Hope and will be able to arrange with the captain to send samples of goods should any members of the board so desire. "I am satisfied," he adds, "that a large trade could be done with the Cape in many articles of Canadian produce, but particularly in cheese, agricultural implements and sewing machines." Of all the British possessions of importance, Canada's trade with Africa has been the smallest. The actual trade between Cape Colony and Canada the official returns do not reveal, all the dealings between the Dominion and the British possessions in the Dark Continent being bulked together under the head of imports to or exports from British Africa. The Trade and Navigation returns of last year give \$91,487 as the total value of our trade with the African colonies. Of this \$69,581 were imports and \$21,906 exports. Nearly all the imports consisted of wool, all but \$450 worth being in that article. Our chief article of export to these colonies is agricultural implements, of which last year we sent \$10,655 worth, while African homes were blessed by Canadian musical instruments valued at \$5,025. Doors, sashes

and blinds they took to the value of \$4,132. We sent them material for creating light in the shape of \$1430 worth of lamps and lanterns. Our contribution of mental food was confined to \$198 worth of books. It will be seen that while Canada has already opened up a trade with British Africa in one of the articles—agricultural implements—enumerated by Mr. Dobell in his letter to the secretary of the Montreal Board of Trade, in the other two we last year did nothing. Why we should not in the future does not appear. In cheese particularly the present seems to be opposed for introducing it into Africa. At Chicago it has carried off the honors with flying colors, and far and wide throughout the civilized world will the fact be told. While a thing is being talked about it is a good time to push it. Canadian sewing machines have also a record that should warrant their being introduced to the matrons and seamstresses who stitch and sew in Africa's sunny clime.

Things unlooked for often arise as the result of a certain action. This is apparent at the moment regarding the direct steamship line between Canada and Australia. When it became known that the line was to be established the discussion in commercial circles turned on the relative value of the trade and what articles of Canadian growth and manufacture would find the readiest sale in the Antipodes. From this it turned on the question of how best to secure the desired extension of trade. A protective tariff obtains to a more or less extent in all the colonies interested, and it is not to be surprised at therefore that there should have arisen in this country a desire for a reciprocal arrangement whereby existing barriers may be lowered a round or so. Already the Toronto, New Westminster, Victoria and Nanaimo boards of trade have pronounced in favor of it, and, with the press of the Coast, are

urging the Dominion Government to move in the matter.

The different colonies in Australia being separate and independent, have not a uniform tariff, and in order to assist those who may be desirous of opening up trade with Australia the Canadian Department of Trade and Commerce has issued a circular showing the customs tariff rates now in force in New South Wales, Victoria, Queensland and New Zealand. The peculiarity of the different modes of arriving at the value for duty of imported goods is also pointed out. In New South Wales, Western Australia, Queensland and Fiji, the value for duty is the value at the port of shipment. In South Australia and New Zealand it is the value at the port of shipment plus 10 per cent. In Victoria goods subject to ad valorem duty are dutiable at their fair market value at the principal market of the country whence they were exported with 10 per cent. added. In Tasmania imports liable to ad valorem duty are estimated at their value at port of shipment with 12½ per cent. added.

Our exports to Australia since 1889 have not been satisfactory. Although in 1891 they were a good deal larger than in 1890, yet last year they fell off over \$146,000 compared with 1891, and \$221,687 compared with 1889. The imports on the other hand exhibit an increase, the totals being \$229,464 in 1889, \$205,384 in 1890, \$169,065 in 1891, \$264,783 in 1892. The increase has been confined wholly to wool, in other articles there being a decrease. In fact outside wool our imports from Australia are practically nil. Now, however, with direct steamship communication the possibilities are bright for a larger trade both ways. The Miowera, on her initial trip brought over a number of articles in which it is thought a profitable trade with Canada can be done, notably among them

being oranges and lemons. Notwithstanding that this fruit was hurriedly prepared for shipment it was found to be in excellent condition on arrival. The Commercial referring to a consignment which had arrived at Winnipeg said: "So far as can be judged, by the few samples tested the lemons are superior in size and quality to the California article and at least equal to the highly prized Sicilies. The oranges appear smaller, but are sweeter and less fibrous than the California oranges. Two varieties of apples were included, one a Pearmain and the other apparently a pippin. In texture it is not equal to the eastern apple, and compares with a coast apple in this respect, but has a peculiar luscious flavor that commends it. The pine apples, some of them were imperfect, owing to the packing, but on the whole were sound and of extra quality. The bananas are such as have been always coming via San Francisco, but being imported direct can be sold cheaper without any doubt. So far nothing can be determined regarding the price of these commodities or the rate of freight to overland points, but with favorable rates on the C. P. R., not only British Columbia, but the Territories and the Sound country should be supplied with the above fruits in season, it being presumed that prices will compete with the California products. To ship apples from Australia to Canada, for instance, would look like peddling coals in Newcastle, but Australasia being the antithesis of Canada in many respects, the season for apples there—March, April and May—enables that country to supply us when our own and eastern apples are practically out of the market."

Favorable is the trade statement for May issued last week by the Dominion Government. It shows that during that month the imports were \$12,149,847, and the exports \$8,277,768. For the corresponding month last year the figures were \$9,424,759 and \$7,170,618. The imports for the 11 months are valued at \$109,462,587, an increase of \$10,161,682; and the exports at \$101,815,370, an increase of \$5,208,959. The duty collected in the 11 months amounts to \$19,307,774, an increase of \$1,789,522 compared with the same period a year ago. A comparison of the present report with that for May, 1892, shows that the imports of grain were in value over 50 per cent. larger, while in flour they were about that much

smaller, although in actual number of barrels the figures were 3,381 and 4,093 respectively. Rice and all other breadstuffs increased from \$16,900 worth to \$86,708, candles from \$2,261 to \$3,694, chicory from \$783 to \$1,214, coffee from the United States from \$2,248 to \$4,791, fish from \$19,341 to \$23,057, dried fruit from \$48,445 to \$52,138, green fruit from \$44,884 to \$61,794, salt (not imported from Great Britain or British possessions or for Gulf fisheries) from \$3,203 to \$6,261, spirits of all kinds from \$63,782 to \$87,559, sugar above 14 D.S. from \$4,973 to \$13,193, molasses from \$53,829 to \$57,795, tobacco and cigars from \$23,985 to \$32,117, tea from U.S. from \$3,632 to \$6,079. Among the decreases were hops from \$11,716 to \$8,397, soap of all kinds from \$20,687 to \$13,019, spices (ground and unground) \$21,129 to \$19,110, starch \$5,759 to \$4,292.

TALKING ABOUT OUR CHEESE.

The success of Canada's cheese exhibit at the World's Fair is being talked of nearly everywhere. Canada has long had a reputation for good cheese, but everybody was surprised at the result of the competition in Chicago. Even the most sanguine of Canadians themselves never dreamed that with 162 cheeses exhibited they could carry off 126 out of a total of 135 medals and diplomas offered as prizes. And we are all looking at Canadian cheese in much the same manner as admirers look upon their champion who in the athletic field has achieved some feat far beyond their expectations—in wonderment. Even our competitors are not backward in adding their meed of praise.

Canada is a great cheese country, and were it not for the fact that we had already selected as our national emblem the beaver we would be attempted to adopt a cheese as such. As it is however we are content to keep the beaver unmolested in its honored position, for were not the characteristics of the beaver—industry and perseverance—the characteristics of the Canadian people we would not have captured so many of the honors at the Columbian Exposition.

Canadian cheese has not attained her present enviable position in the markets of the world without the expenditure of energy. Hard and long was the row she had to hoe. At one time the Provinces brought their cheese from the United States, and although we have not exactly turned the tables we last year got from them less than one-half

the amount they bought from us. During the past thirty odd years the cheese trade of the Dominion has advanced by leaps and bounds. In 1860 we exported \$13,675 worth; \$674,486 in 1870, \$3,893,366 in 1880, \$9,372,212 in 1890, and for the year closing March 31, 1893, \$13,687,851. A peculiarity of the exports of the last named year was that they were in millions of dollars what they were in thousands 33 years before. As is well-known, nearly all the cheese we export goes to Great Britain. The Canadian High Commissioner, in his report prepared in January last, says:—"Canada now occupies the position of sending more cheese to Great Britain than any other country. The total value of the imports for the year just ended having been £5,417,770, of which Canada's share was £2,493,625, as against £1,961,407 from the United States." Judging from the result at Chicago, the Canadian article is still gaining on the American.

The number of cheese factories in Ontario in 1890, the latest data we have to hand, was 817, and in Quebec something like 670. There has, however, been an all-round increase since then. Prof. Robertson has been industriously trying for some time to improve the make of cheese in the Province of Quebec. How well he has succeeded is demonstrated by the fact that that province carried off 52 of the medals awarded at Chicago. To Ontario there fell 69 and to the Maritime Provinces 5. Of the cheese of the make of the present season 20 lots from Quebec won medals as against 1 from Ontario. According to the figures of the year already referred to Ontario manufactured 79,364,713 pounds of cheese from 836,387,516 pounds of milk given by 304,584 cows. The value of the cheese made was \$7,189,957.

The judges were John H. Hodgson of New York and A. F. McLaren of Windsor, Ont., and both were appointed by the Exposition Committee on Awards. They are well known, and as judges of cheese enjoy the highest reputation on the continent. There is no doubt therefore that Canada has won on her merits, and the victory, a knowledge of which has been or is being scattered to all parts of the world has given Canadian cheese the best advertisement it ever got.

In our exuberance over cheese we must not forget that Canadian butter also did surprisingly well. Notwithstanding that we only had 25 exhibitors in this line we won 13 medals, not bad at all for a country whose butter has not had the best of reputations abroad. Out of the thirteen medals awarded twelve went to the Province of Quebec, mostly to the County of Brome. Knowing that she possessed all the natural advantages Canada has of late years been going into butter-making with fresh vigor and she promises to be in butter what she is already in cheese—the producer of the best article in the world.

CANADA AND THE WEST INDIES.

There are expectations in Montreal that still another line of steamers will shortly increase the communication between Canada and the British West Indies. It is the general belief among fruit men in Montreal that the fruit trade of the port has only commenced its development, and that increased facilities of communication between the West Indian fruit centres, as well as those of the Mediterranean, is all that is required to start the ball rolling. Besides the line running from Montreal already, there is a line running to New York controlled by Montreal parties, and if they can secure the requisite governmental support they are willing to bring their steamers round to Montreal. Besides, the Montreal Board of Trade have backed up the representations of Mr. Wm. Vipond that his line at present running should receive a subsidy of some sort. The fruit trade however as a whole are opposed to this because the firm in question are actually sellers of fruit. If they got support therefore from the Government other firms would be discriminated against. The trade however are in favor of a subsidy to any parties who are simply in the carrying business and that alone. The fact that there is money in the venture is attested by the fact that money was made on every single consignment of fruit last year, while the present season so far has been successful also.

CHATS WITH BUSINESS MEN.

"Mark my words, you'll see D. W. Weismiller, of Hensall, sitting in the Ontario Legislature as member for South Huron," said a traveller to me Saturday. "Why do I think so? Well, I'll tell you. He is clever and a jolly good fellow to boot, and what is more, his friends want him to represent them. But what makes me think that it will not be long before he will have M.L.A. tacked on to the end of his name is this: This week I was up through his part of the country, and on all the billboards along the roadways I saw big flaming posters announcing that D. W. Weismiller, the gifted orator of Hensall, was to deliver a lecture on temperance. Now, knowing the circumstances, don't you think that Dave is preparing for the fight?" added the C. T., as with a wink he stuck his thumb into my ribs. "O, yes, Dave's a great boy."

I asked J. H. Devaney on Saturday last how he had found business on his route during the week? "Good—improving rapidly—especially since the Grits formulated their platform—effect on the country wonderfully reassuring," he replied with a laugh. Mr. Devaney, you know, is classified among the good Grits.

The City Travellers' Association of Toronto and the Hamilton Retail Grocers' As-

sociation will hold their annual picnics at Niagara Falls on the same date, July 19, Messrs. Maxwell, Owen, Dack and Macguire, representing the former, and President B. Winnifrith, J. O. Carpenter and W. R. Harvey, representing the latter, were all at the Falls on the same day last week making arrangements. "We're going to have a big time," said one of the Toronto men to me. "The Hamilton people told me that they would have the celebrated 13th Batt. band and at least three thousand people. We are going to have Ghoni's string band and—a big crowd"

"There," said a friend of mine as he stuck under my nose a rocky-looking substance, similar in appearance to asbestos, "is something that will interest you. What is it? Why, it is a piece of talc—or, to be more technical, a piece of silicate of magnesia. I was over in the States the other day"—and here the nasal twang he had cultivated while there became pronounced—"and I was informed that a new industry had sprung up in northern New York State to grind this into powder for adulterating flour. And there is a sample of the powder," he added as he carefully unfolded a piece of paper containing a powder of almost dazzling whiteness. "It's perfectly uninjurious," he explained. "Will pass through you without doing you the slightest harm. But it's heavier than flour. You can thus see the object they have in mixing it with that article. Is any of it being used in Canada? I think so. At least I have taken the pains to investigate, and I am told that a mill for grinding the silicate is being started in Belleville. There's tricks in every trade but ours," concluded my friend as he carefully stowed the powder in one pocket and the stick of talc in the other.

BYSTANDER.

INTERESTING TEA STORY.

DEAR GROCER,—Facts are stubborn things and inferences are sometimes dangerous; seeing and believing is to know that you are right and not mistaken. Yet there are some persons so peculiarly constituted that they will not believe facts, and although they may be proven and even convicted that they are wrong, yet they will persist in saying and doing just the opposite to their convictions, for sheer cussedness. I suppose it comes from a morbidness of spirit.

I am pleased to read in your last issue (particularly so at this juncture), on page 32, a clipping from "A correspondent of the Ceylon Observer" on Java tea, which bears out my statement conclusively that Java teas are very useful teas, if care is used in selecting them; and here let me say that, in my opinion, it requires no more care or attention to select a sweet Java tea than it does any particular kind of Ceylon or Indian, a Kin-

tuck, Hankow, or Foochow Congou, which may be required, but as in all other teas, so with Java, it does require care and attention in selecting them, and without giving this attention the best of judges sometimes are likely to make serious mistakes. Of course, it must always be allowed that some buyers and sellers of tea know very little about any kind of tea which they may see or have for sale. For instance, some few weeks ago a certain reputable, old established King street grocery firm, who do a large tea business, asked for samples of a low priced Kangra, which were scarce at the time. A certain salesman styling himself a broker (I mean no reflection upon him as such) undertook to find one if it was to be had. He procured a sample from a well known wholesale grocery firm, receiving the sample from one of the principles himself, who gave the broker the cost price of the tea—or supposed cost—and selling price as well. The broker took the sample as a Kangra in good faith and then proceeded to show it to the retail buyer, who accepted it as a Kangra and took a day or two to examine and to liquor it, and at last purchased five packages at his own offer. The tea was delivered and corresponded with sample shown by the broker, and it would have been all right and no doubt satisfactory to all parties concerned, had not an opposition broker, who feeling very jealous and very sore at not getting the order, happened to spy the marks on the packages (because there had been no attempt to disguise them), he with another confrere, told the purchaser that it was not a Kangra at all but an Indian of the poorest kind, which was true, and the packages proved the statement in making known the estate from whence the tea came, but the most funny part of the story is this, the broker who sold the tea had been fooled—badly fooled if he did not get his commission for selling the tea—and the very particular buyer himself got fooled also, and the two assiduous informers included, because not one of the crowd could tell it from a Kangra in leaf and in testing it in liquor. But when it was discovered to be an Indian tea of the Dorha Doon district it was returned to the wholesale firm, who for encouraging such a transaction, I think, should have their name placed on the "list" or "blackboard." This is only one instance of many having occurred in our midst. The inference which may be drawn from this little story I shall leave for your readers to ponder, and in closing let me remark that some dealers have much to learn yet in teas. Yea, we all have much to learn yet about tea, and those who imagine that they possess such superior knowledge and that theirs is the only encyclopedia on tea, I am afraid as they grow older and learn more they will have to confess that after all tea is somewhat of a hidden mystery.

Respectfully yours,

STEPHEN HUSTWITT.

Toronto, June 24, 1893.

THE POWER OF CREDIT.

Although a hundred years ago the meaning of the term credit carried with it but little significance, conditions have gradually grown to be such that now without credit business would practically cease says Ohio Merchant. Contract credit and you diminish trade, for it and it alone is the adhesive material with which commerce is cemented. The humblest tradesman or the broadest speculator feels its power and recognizes its importance. As each year goes by the scope of it widens, and although it started, according to the oldest traditions, in the form of personal accommodations, it now shapes the course of nations.

In mercantile life fully ninety per cent. of the heavy transactions of to-day are made upon some form of credit, and while the individual duration of credits may have shortened somewhat in recent years, the amount of it has been greatly increased. Its advantages over cash transactions are, in one sense, so great, that were it not for this system of extended payment probably not one-half of the present business could be done, while the accumulation of wealth would be rendered many times more difficult.

To the tradesman the condition of his credit, and to what extent it is good, is of the utmost importance, and anything which has a tendency to reflect upon its strength is particularly avoided. It is not a characteristic, but a condition, and there are many elements upon which it rests. Of these honesty and ability rank as foremost, and without these qualifications the obtaining of it is almost impossible. Many tradesmen, although possessing the former, are yet unable to obtain credit because lacking of the latter. The man of good intentions is a most common individual, but good intentions, unless backed by thorough ability, are worthless as an inducement for being allowed time.

To gain the stepping-stone of long extended credit a man must thoroughly understand his business, and in all his operations harmonize honesty and forethought with ability and determination. Smart men are not rare, nor is it at all difficult to discover perfect honesty; hence the combination of these two all-important factors in the large majority of tradesmen, whether large or small, has produced the real basis of credit. The extension of it in this country, which is far in advance of that in some nations, was created, however, by causes born of necessity as much as by an inducement to increase business.

When our cities were yet young the pioneers did not, as a rule, carry much collateral in their belts, and as a consequence the mutual dependence incident to primitive conditions created a common confidence which in a large measure constituted the basis of credit in those early days, which has only increased with successive years. To what extent it will eventually reach is of course only a conjecture, but even at the present

time it is the ruling power in commerce. It never knocks at the door of the indolent, nor lingers in the shadow of indecision, but to the able and progressive it forms the stepping stones to success.

HINTS ON CURING AND SMOKING.

So far as the greater part of the smoked meats in this country are concerned, the process called "washing" is a misnomer and a failure. We doubt very much if one person in a thousand could tell the so-called "washed meat" from unwashed. Possibly it eases the conscience of the smoker to go through the motions; at any rate, it does no serious injury to the meat. Sufficient labor is spent on the process to do good work, but the water is never carried warm enough to cut the briny residue (from the salt), slime and greasy substances adhering to the surface of the meat. To make a strictly first-class article it is necessary that the dirt be removed, and to effect this the water should be kept at a temperature of from 150 to 180 deg., and changed as often as possible. It is also a good plan to use a little soda, borax or boracic acid in the water—it helps to cut the grease and the two latter act as a fly preventative to a certain extent, even though the sweating in the smoke house will partially remove any such application made before smoking. It is customary for the stringers when through with the meat to press it into the wash tub, and as the washers are compelled to immerse their hands and arms in order to get hold of the pieces, they cannot, without great great discomfort, carry the water hot enough to be of any practical use. In the British Islands they keep the water fully up to this temperature—150 to 180 deg.—but the washer holds the meat by the string and alternately dips and scrubs it until thoroughly cleaned. That process would be too slow in this country, and we would advise those who have power to procure a meat washing machine. There are two such machines in use, either of which do better and cheaper work than can be done by hand.

The prettiest and most appetizing meats we have seen are those in the bacon shops of England. The meats, after being carefully washed and the "raggles" trimmed off, are hung in a drying room with a very moderate fire of coke, having a little sulphur on it. The effect of this is to make the fat a chalky white, the skin almost transparent, and give the lean a bright cherry color.

We think there is still a good deal of room for improvement in the handling of smoked meats, and that with these improvements will come a very much increased consumption. Formerly Board of Trade regulations discouraged advances in the line of cutting and curing, as it was no benefit to be better than "regular," but the advent of a few foreign houses with their more careful methods in our domestic smoked meat trade compelled

our home packers to give us an article very much superior to the dirty, hairy, salty, grimy stuff of a few years ago, when it was customary, instead of stringing the side, to make a slit and poke the dirty stick through it. Pork products do not yet hold the position they ought to and can hold if treated carefully and wholesomely, and we hope the competition and emulation of the smokers to obtain a reputation for their "brands" will keep increasing until bacon is as much the rich man's friend as it has hitherto been the friend of the poor man.—National Provisioner.

CANNED GOODS AND CONSUMERS.

It is not the province of the hard-worked grocer to waste time and patience in instructing his patrons regarding the properties of the different classes of goods that he handles, although it has occasionally been suggested by the trade press that he should do so. Life is too short for that, and it would perhaps behoove some dealers to take a preparatory course of education themselves. There ought, however, to be no objection to grocers generally posting their customers as to the qualities and grades of the more staple goods, because unless some such information is given the consumer there may be little chance of the dealer disposing of high grade and most profitable goods. There is one department of the grocery business regarding which much ignorance exists outside of the grocery trade, and that is canned goods. The average housekeeper is entirely unaware of the fact that many different brands, and not only different brands but different grades, are annually packed in this country by the canners, nine out of ten women ordering canned goods from their grocer without mentioning either brand or quality desired. "A can of peas" or "a can of peaches" is the usual form of the order when given by even intelligent women, and as one result of their ignorance of the astonishing variety of grades is that the lowest-priced and commonest goods acquire a larger demand than their merits deserve, it would be to the grocer's interests to enlighten them. If the common goods always gave satisfaction little harm would be done. Unfortunately they often do not do so, but set the consumer dead against everything put up in tins. Owing to the advertisements that are placed in vehicles that reach consumers by several of the more enterprising packers of extra goods, a comparatively few housekeepers may have become familiar with the merits of these brands, but the proportion of such consumers is very small. There are, besides, only relatively small quantities of special brands kept in stock by most grocers, and an education of customers regarding the merits of a single brand, while a good thing for the canner is not desirable for the dealer, who will soon run out of the same. What the grocer should do is to in-

form customers that there are various grades of quality in canned goods as in teas, coffees, etc., and he should offer the goods according to quality, and not according to brand. It might be a good plan for grocers to grade canned goods in their price lists and on their shelves, naming extra goods "first quality," good standards "second quality," and inferior standards "third quality," and keeping each grade in a separate place on the shelves under a prominent label or sign. Respectable jobbing houses afford retailers full information regarding the quality of canned goods, or, if not, the price of the label informs the dealer; but most consumers purchase according to the gaudiness of the color or artistic design of the labels on the cans, while their ignorance of the wide range of quality and price makes them too often the prey of the unscrupulous dealer.—*Merchants' Review.*

THE SMYRNA RAISIN TRADE.

The representative of the French Government at Smyrna, in a recent report to his Government, says that the demand for Smyrna raisins is constantly increasing, and Smyrna, Tchesme, Vourlah, the valleys of Meandre, Caistre, and Hermus are now covered with vineyards. Nearly all the raisins produced are exported, only a small proportion being retained for home consumption. The cultivation of the vine does not present any peculiar features; the soil is of itself productive, and by its natural richness compensates for the absence of intelligent systems of cultivation. It is only of late years that the introduction of certain European systems of cultivation has been effected, and this is due partly to the development of the railways and partly to the initiative of foreign growers, more particularly of a German company owning large vineyards in the province.

The gathering of the grapes commences usually in August, and the drying is effected by spreading them on the ground, where they remain for eight or ten days, and during this period it is of considerable importance that the season should be a dry one, as rain, by the prejudicial effect it exercises upon the grape, is greatly feared; fortunately, however, for the process, the month of August is usually fine and dry. This primitive treatment is the only one to which black raisins are subjected with a view to drying them, but for red raisins it is necessary to take greater precautions, as the latter are more easily spoiled. These are dipped in a composition of water, cinders, potash and oil. Dried raisins, according to quality, nature, and origin, are divided into different classes. The sultanas, which are consumed as table fruits, and used also for confectionery, are chiefly exported to England, America, Austria, and Germany; and these sultanas comprise several varieties, known by the names of the places in which they are produced, as,

forexample, Carabournon, Vourlah, Tchesme, Phoce, and Yerli. Black and red raisins (rosaki) are chiefly sent to France, and used by grocers and distillers, and these again are divided into two classes—large and small fruit.

There are black raisins for eating and for wine-making—for the latter they are much sought after—and the white muscat raisin, which has a good appearance, and of which considerable quantities are sent to Germany for use in making vermouth. The small fruits are comprised under the generic term of Thyra. The Thyra raisins, to use a generic term, compose the bulk of the exports to France, and these are black in color with a slight bluish tint. In connection with the shipment of these raisins no previous manipulation of any complicated character is necessary; they come from the interior in bags, and as they are generally mixed with earth and other foreign bodies, the bags are emptied and carefully examined with a view to removing the extraneous matter, and also to see if the raisins are of the desired quality. In the latest year for which statistics are available the value of the exports of dried raisins from Smyrna amounted to £708,000; in this amount England was represented to the extent of £300,000; France, £300,000; Austria-Hungary, £40,000; Germany, £20,000; America, £12,000; and Russia, about £8,000.

For some time past a considerable fall in the price of raisins has been observable, and this fall is as much as 40 per cent. in the case of ordinary raisins on the average prices of past years. For raisins of superior quality, which are much in demand, and the prices of which should consequently remain pretty firm, the fall in prices has reached as much as 25 or 30 per cent. Dried raisins have many uses; they are employed as table fruits, in pastry-making, in confectionery, and in the manufacture of wine known as dried raisin wine; they enter into composition of ordinary wines, and in the preparation of fresh grape wine they help to enrich the must, thus fulfilling the duties of sugar. Distillers use them in large quantities, and the white muscat raisin is in great demand in Switzerland and Austria for the making of vermouth, while the sweet wine which is sold under the name of Samos wine is made with the dried raisins of this particular district. The residuum of the manufacture of dried raisin wine—the lees—have also their uses, as from these is made a kind of brandy known as mastic, which is much appreciated by the inhabitants of the Smyrna district. In the interior the lees are sometimes used for feeding cattle and poultry. In France they are employed in the manufacture of carbonate of potash, and in the departments of the Mici, Herault, Gard, and Aude, by introducing thin strips of copper in masses of lees a subacetate of copper is formed, which is used in industry. Vinegar made with lees is considered excellent, and, finally, they contain all the elements necessary for making a good manure.—*London Grocer.*

MUSTARD CROP PROSPECTS.

Owing to the dry season the mustard crop prospects are hardly so bright as might be desired, especially upon the heavy lands. Much damage has been done in places by the fly, and in certain districts, our Wisbech correspondent states, there are less than twenty acres of really good cropping where there are usually a hundred. From the marshy parishes in the Fen district better reports come, and it is probable that the seed which is harvested will be of a good quality, as it should be, with the fine bright sunshine which prevails. So far as can be ascertained, white mustard will again be the best crop. It is stated that one large grower of mustard in South Lincolnshire had to plough up some of the brown seedlings in consequence of their unpromising appearance; he has, however, been able to sow a second crop, which looks better. Mustard-growing ought to be profitable, even with drawbacks, which are inevitable in the case of any agricultural crop, and a bright harvest, with absence of windy weather, may put things all right for everyone.—*Grocer.*

GROCERS AND GROCERIES.

It requires a combination of business qualities to make a successful grocer, says Pennsylvania Grocer. He must be a good judge of the commodities which he handles, must have a knowledge of values, and must know the peculiarities of his customers. Possessing these gifts, and paying strict attention to business, his chances for a successful career are good.

There is a sort of fashion in groceries, as in dry goods and other articles. What is popular and active in one place may be dead stock in another. A Liberty street wholesaler said the other day that he had a great run on a certain brand of canned corn in West Virginia, but found very little sale for it in Ohio, where another brand was all the go. Neither of these brands suited the Pennsylvania market. It is the same with almost everything. Flour and coffee are conspicuous examples of this diversity of tastes, as shown by the multitude of brands and blends that are in the market.

The grocer must study and cater to these peculiarities of taste to be successful. He may, by persistent effort, overcome local idiosyncracies; but if he be a wise man, as his calling demands, he will follow the wishes of his customers and keep his own ideas in the background.

The closer the grocer studies these things the better for him. He cannot do as he pleases. He will find it more popular to follow than to lead. If he wants to play the role of a reformer he must work very carefully, or he will arouse such antagonism as will make his position very uncomfortable. He must insinuate his personality into the community. He cannot do it by direct attack. By pursuing this policy he may effect valuable reforms in the tastes and manners of his patrons.

HAMILTON BOARD OF TRADE.

A meeting of the Hamilton Board of Trade was held Monday afternoon to nominate officers. President Lottridge declined re-election. The following nominations were made: President, A. T. Wood, J. M. Lottridge, St. C. Balfour, J. J. Mason, Archdale Wilson, H. N. Kittson and John Milne; vice-president, St. C. Balfour, J. J. Mason, Archdale Wilson, H. F. Gardiner, Alexander Turner and William Young; secretary, C. R. Smith; members of the council for three years, W. H. Classco, J. Hoodless, A. Gartshore, St. C. Balfour, John A. Bruce, W. A. Robinson and A. Wilson; board of arbitration, J. Turnbull, John Calder, F. H. Lambe and Robert Thomson. The election will take place next Monday.

STRAWBERRY CROP RUINED.

An Oakville, Ont., despatch of the 26th inst. says: Farmers in and around Oakville are bewailing themselves this morning, for all their fond hopes of a heavy fruit crop this year have been dispersed at one fell swoop. The storm that struck the strawberry town last evening about 5 o'clock was heavier than any in the memory of the oldest inhabitant, the hailstones came down in a fast and furious manner and completely depleted the trees of their store of young fruit, while the strawberries for the Toronto market will be more conspicuous for their absence than for their flavor during the coming week. The road to the pier and the Lake Shore road near the bridge were both washed out and made quite impassable for vehicles.

CROPS IN MANITOBA.

The Manitoba Government has just issued its first crop bulletin of the season. The subjoined statement gives comparison of acreage with last year:

Acres.	1892.	1893.
Wheat.....	875,990	1,003,640
Oats.....	332,974	388,529
Barley.....	97,644	114,762
Potatoes.....	10,003	12,387
Roots.....	17,498	20,919
Fallowed for crop.....	250,255	274,588
Fall ploughed.....	325,717	473,410

These figures show a considerable increase over last year's average. Taken by districts the southwestern district shows the greatest increase of acreage, due to the impetus given by the extension of branch railroads during the past year there. Potato and root crops are also largely increased over last year. There are nearly 13,000 acres planted with potatoes and 21,000 with root crops. The area under rye is 2,229; under flax, 9,637, and area under corn, peas, etc., 1,059. The total area under all crops is 1,533,262 acres, while that of last year was 1,341,270 acres, showing an increase of 211,992 acres. It is pleasing

to notice that there is a decided increase in the number of acres fallowed, while special attention was given to fall ploughing. So much land being prepared for seed last fall has enabled the farmers to put in seed this spring in a very short period of time. Over 5,000 men are now employed as hired help, and reports indicate that about 2,000 extra men will be required to assist in taking off the harvest. It is expected that these 2,000 men will be obtained from Ontario and Quebec. The wages paid for hired help run from \$15 to \$25 per month with board. The bulletin reports great scarcity of female help, and every inducement will be offered to secure females from the eastern provinces. All reports agree that the crops promise magnificently, and that the growth has been phenomenal. The weather has been particularly favorable, and continues to be.

THE NEW PETROLEUM ACT.

The amendments made to the Petroleum Inspection Act go into effect Saturday next, and meanwhile an order in council has been passed declaring the following as the ports at which tank cars with petroleum for illuminating purposes may be imported, subject to such regulations for the protection of the revenue as the Department of Customs may establish, namely:

Ontario—Toronto, Hamilton, St. Catharines, Whitby, Oshawa, Owen Sound, London, St. Thomas, Stratford, Brantford, Guelph, Galt, Berlin, Sarnia, Cornwall, Prescott, Smith's Falls, Perth, Ottawa, Pembroke, Kingston, Belleville, Port Hope, Peterborough, Brockville, Napanee, Fort Erie, Sault Ste. Marie, Port Stanley, Port Arthur.

Quebec—Montreal, Quebec, St. John's, St. Hyacinthe, Sherbrooke, Sorel, Joliette, Three Rivers, St. Jerome, Coaticook, Stanstead, Fraserville, Rimouski.

New Brunswick—Sussex, St. John, Moncton, Fredericton, Chatham, St. Stephen, Edmundston, Woodstock.

Nova Scotia—Halifax, Truro, Pictou, Yarmouth, Sydney, Lunenburg, Antigonish.

Manitoba and the North-west Territories—Winnipeg, Brandon, Calgary, Lethbridge, Regina.

British Columbia—Vancouver, Kamloops, New Westminster.

His Excellency is further pleased to order that petroleum in packages of 50 gallons or less may be entered at any duly established custom port, and at all such ports when no excise officer is present or available. The duty of inspection shall be performed under the supervision of the Collector of Customs for such port.

The amending Act of last season makes important changes in the tariff of inspection fees. For both Canadian and imported oil the charges are made uniform, which is a large reduction on the American product.

For instance, a package containing from 10 to 50 gallons will only cost 10 cents, instead of 30 cents: a package containing from 5 to 10 gallons, 5 cents instead of 10 cents, and less than 5 gallons 2½ cents in place of 5c. Oils intended solely for use as lubricants and unfit from their properties for illuminating purposes, are exempt from inspection, but the packages in which such oil is contained must be conspicuously marked or branded "non-illuminating."

THE PRUNE CROP OUTLOOK.

The prune crop of Bosnia and Servia presented a rather doubtful appearance early in the season owing to the prevalence of drought in the growing sections, but the weather subsequently improved, and now the reports come of a more encouraging character, with the crop put down as likely to be of an average quantity. These reports of more favorable prospects are confirmed by Messrs. Louis Ritz & Co., Hamburg, and Sig. Singer & Bruder, Budapest, both advising: "Wet weather, and prospects much improved."

From Bordeaux most flattering reports are submitted of the probable yield of French prunes this season. One authority writes:

"At the present time it is impossible to speak with certainty about the coming crop of French prunes, as, with the exception of damage from hailstorms, which might affect the quality without reducing the quantity, this crop has nothing more to fear.

"The maturity of the fruit is nearly a month in advance of the average, and it is anticipated that the markets will be fairly well supplied by the middle of August; goods will thus be ready before they are generally wanted, which circumstance is a great factor in favor of low prices.

"There is already some sellers here of the four sizes for September delivery at 30 francs, but prudent buyers point to 25 francs as being a more reasonable basis."

From another reliable source the following report is received:

"After having sent a representative into the interior for the purpose of forming an opinion on the prospects of the prune crop, we are in position to inform you from our own knowledge that some will turn out very large, there being, with the exception of only a very few small districts which have suffered greatly from vermin, almost as many prunes as leaves on the trees. Owing to the fruit having attained the half of their final size, we are as good as certain that these splendid prospects will not be thwarted, and we reckon that the crop will definitely result as large as we are arguing, especially as the weather continues very favorable."—N. Y. Bulletin.

What is meant by preferred creditors? The ones that don't bother you, usually.—Brooklyn Life.

Now
is
the
Time

When your customers will be asking for Lime Juice, Cordial, Potted Meats, Canned Meats and Fish, Key Sardines, Condensed Milk, Condensed Coffee and Cream, Fancy Canned Goods, and all such seasonable goods.

ARE YOU PREPARED TO MEET THE DEMAND ?



WE CARRY A FULL ASSORTMENT.
WE QUOTE LOW PRICES.
WE KEEP THE BEST GOODS.

WE ARE ANXIOUS TO SELL.

Lucas, Steele & Bristol,

WHOLESALE GROCERS, - - HAMILTON, ONT.

James Turner & Co., Hamilton.

JAPAN

Small wiry leaf, pale drawing.

CONGOU

Heavy-bodied Moeing.

YOUNG HYSON

True Moyune.

THE BEST TEAS TO RETAIL AT 25c. IN CANADA.

Something Special. Send for sample, or better still, send in your orders. You will be more than pleased if you do.

PRICE, 18c.

BALFOUR & CO., Wholesale Grocers, Hamilton

Wholesale Agents for

“St. Olaf”

Pronounced the finest of its kind.

Norway Condensed Milk

“Viking”

Unsweetened — Really Evaporated Cream.

CLOSE PRICES TO THE TRADE.

WRITE US BEFORE PLACING YOUR ORDERS.



We are offering **Special Values** in _____

- - **Indian Pekoe Souchongs**

DIRECT SHIPMENTS UNOPENED IN LONDON.

Packed in half-chests from 18c. to 20c.

.. WRITE FOR SAMPLES ..

STEEL, HAYTER & CO., Toronto

Proprietors of the well-known “MONSOON” Brand, Pure Indian Tea.



[Importers, wholesale merchants and manufacturers should send any items intended for this department so that they may reach the head office not later than Wednesday morning. The editor will always welcome such information.]

A peculiarly delicious sauce made in Egypt and served at hotels, is said to be the "essence of grasshopper."

N. E. Galbraith of Hamilton has sold out to M. S. Bradt of Niagara Falls. Mr. Bradt has taken possession.

L. S. Town of Rose, N. Y., informs THE GROCER that the prospect is good for a large apple crop in that state.

The total shipments of cattle from the port of Montreal during the week ending Saturday last were 2,275 head.

Frank Stewart has bought out the business of Mrs. P. J. O'Malley, Newmarket. Mr. Stewart formerly kept a liquor store at Bradford.

Messrs. Jones & Russell have opened out in business at Allenwood, near Elmvalle. "Both are young men and I think they will do well," said THE GROCER'S informant.

Maycock & Newman, Essex, have prepared plans for a \$7,000 business block to be erected by Thorne & Campbell, for John Baines, on Sandwich street, opposite Ferry's building.

Out of a total pack of a million cases of canned fruits, put up in California last year, only 2,000 cases were of apples. The industry has evidently room to grow in that Golden State.

The following postoffices were opened in Ontario on June 1: Devon, South Perth; Ellengowan, East Bruce; Jacks' Lake, North Simcoe; Melissa, Muskoka; Pentland, Centre Wellington; Saintsbury, North Middlesex.

A prominent London grocer proposes that a law be passed limiting a grocer's suit for a debt to \$10, which, he says, would compel the grocer to shut down on supplying a debtor before his losses would compel him to shut up.

Since navigation opened large cargoes of hay have been going out of Montreal weekly and the shippers have realized handsome profits. A number of English buyers have been through the country buying up all the hay they could find.

The council of the Montreal Board of Trade has decided to postpone the formal opening of the new building until about September. This action was deemed advisable owing to the unfinished state of the building and the absence of a number of the mem-

bers of the board, who in this warm weather spend their time out of town. The opening will be celebrated by a banquet and other festivities. A large number of delegates will be invited from the various cities in Canada and the United States. It is expected that the Earl of Aberdeen will also attend.

The crop of strawberries in Essex county is an enormous one, and during the past few days they have dropped from 10 to 5 cents a quart. Some think they will go lower in price, but the dealers say not and that the harvest will be over in a few days. They claim that the crop has ripened very rapidly.

The Vermont Maple Sugar Laboratory, closed for the season, has weighed for inspection 4,759,762 pounds. The amount of bounty will be in the vicinity of \$72,500. This covers the product of all the New England States. The Vermont bounty will be close to \$70,000.

The deposits in the postoffice savings banks of the Dominion during May amounted to \$669,710, and the withdrawals to \$546,412. In the Government savings banks the month's deposits amounted to \$289,179 and the withdrawals to \$320,236.

Sea fowls' eggs have one remarkable peculiarity—they are nearly conical in form, broad at the base and sharp at the point, so that they will only roll in a circle. They are laid on the bare edges of high rocks, from which they would almost surely roll off save for this happy provision of nature.

It is officially shown that the total immigration from Japan into the United States from 1861 to 1892, inclusive, has aggregated 5,271. During this time many of these have returned and some have died, so that the present number of Japanese in the United States is quite inconsiderable.

Put pulverized potash, which soon become sticky when exposed to the air, in all the rat holes about the house. The special detestation of a rat is anything which will stick to its silky coat. Some persons find a mixture of equal parts of cayenne pepper and Scotch snuff sprinkled well into the holes still more efficacious.

The growth of the orange industry in Florida has increased from a production of 600,000 boxes in 1885 to 3,900,000 for the season just closed, and according to conservative estimates the coming crop will be fully 5,000,000 boxes, of which over 4,000,000 will be marketed. The average price received by growers the past season was \$1 31 per box.

The catsup business is growing to be an enormous industry in this country, and the use of the piquant sauce as a stimulant is a possibility of the future, judging from the following indorsement from a washerwoman, which the manufacturer of a certain brand declares is the strongest tribute that his product ever received: "Yes, mum, I'm strong, but that tomaterketch-me-up is a help.

After I drink a pint bottle of that stuff I kin do a two days' wash in one."—American Cidermaker.

Russell Sage once kept a grocery store at Troy and invested his surplus funds in a bank, of which in the fullness of time he became a director. It is said that he now has more ready money than any individual in Wall Street, and that he could draw his check for twenty million dollars and get it cashed.—Merchants' Review.

Those who growl about the vacation 'fad' forget that it cannot reduce the volume of business. It merely transfers a large portion of summer trade to spring and fall. People must eat, drink and wear clothes wherever they are. The additional luxuries of travel and summer outing provide employment for a host of wage earners that become themselves consumers.—Ex.

A queer story is related of a druggist in Richmond, Va. He will not sell cigars on Sunday, but his stock of chewing tobacco is always open. His explanation for this method is simple. Plug tobacco, he says, is tobacco proper, and is mentioned in the pharmacopœia as a drug and medicine. Cigars are not recognized as such. His motto must be "Medicines Only Sold on Sunday."

The young Boston Clerk who helped himself to his employer's securities very likely was underpaid. But the re-employment of him at an advanced salary, after his confession of his weakness, is something of a novelty in the "fitting of the punishment to the crime." It recognizes one thing, however, and that is the moral responsibility of employers who place large financial trusts in the hands of poorly paid employees.—Ex.

N. Y. Bulletin in reply to a query: The value of unmanufactured corkwood annually imported into the United States is about one million dollars. The value of the annual imports of manufactured corks and cork bark is between a quarter and a half million dollars. The largest imports of unmanufactured corkwood during any one of the last five years was \$1,368,244 in 1892, and the smallest was \$902,047 in 1889. Of manufactured

To Grocers - -

Teas of all kinds, repacked into Half Chests and Catties of all Sizes.

Teas reconstructed, coopered, matted, and caned promptly, and at low prices.

BY _____

BLAIKLOCK BROS.,
17 Common St., MONTREAL.

DAVIDSON & HAY,

36 Yonge Street, TORONTO

SOLE AGENTS FOR

JUST ARRIVED

The Counter Tea Mixer : West India Molasses
Arguimban off Stalk Valencias

No grocer should be without it.

Full Assortment of General Groceries Always on Hand.

A LWAYS keep yourself well stocked with our **Extracts**, both in the ten cent and best lines. They are good sellers and make you big profits.

THE **SNOW DRIFT CO.**
BRANTFORD.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,
Sole Agents for Canada. BRANTFORD, ONT.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Toronto.
Cor. of Adelaide St.,

COWAN'S
COCOAS AND
CHOCOLATES

Are Standard, and sold by all grocers

THE CANADA MEAT PACKING CO.,

MONTREAL,
BEEF AND PORK PACKERS,

Curers of the Celebrated C.M.P Brand of Smoked Meat, Sugar cured extra-flavored Hams and Bacon.

Compressed Corned Beef. Ox and Lunch Tongue
Pure Lard a Specialty.

WRITE FOR QUOTATIONS.

Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

LAWSON BROS. Manufacturers of ..

Rolled Oats, Rolled Wheat, Flake Peas, Flake Hominy, Flake Barley, Wheatlets, Etc., Put up in bulk, boxes, barrels, and packages.

The Best Goods in the Dominion.

'259 and 261 King St. W., Toronto, Ont.

X. L. C. R. SOAP

\$2.25 per 1/2 Gross. For cleaning Silver, Nickel Steel, and Household Utensils generally.

Has no equal in the market.

L. E. LAWSON,

261 King St. West - - TORONTO, ONT.

JOHNSTON'S FLUID BEEF

is the virtues of Prime Beef in a concentrated and easily-digested form.

Invaluable
As a Strength-giving Food

corks and cork bark the largest importation made in any year within the same period was \$425,942 in 1891, and the smallest was \$255,636 in 1889.

Business men complain of a number of dead beats, chiefly young men, who run up bills here and there and then refuse to pay. Some of them clear out of town and the others who remain brazen it out. It is of little use to invoke the law, as it entails expenses, and a dollar a week is about all that can be collected from them at best by a judgment summons.—Tribune, Deseronto.

The favorite examples of meanings out of joint are Irish bulls (so-called), and their name is legion. "Tis better to be a coward for five minutes than dead the rest of your life," affirmed an Irishman in the witness-box. A Kerry man who fell down on a mountain walk exclaimed, with satisfaction, "Glory be to God that I wasn't walking back over the mountain a dead man!" And Sheridan Le Fanu has furnished a gem—"The only way to prevent what's past is to put a put a stop to it before it happens." In much the same way an Irish tenant observed that "it was a hard thing for a man to be turned out of the house which his father built and his grandfather was born in."

An Ottawa despatch says: J. B. Spence, of Ceylon, made an arrangement to-day with the local agent of the Rathbun Company for a trial shipment of shooks for the construction of tea boxes. Of all the woods submitted Mr. Spence favored the Douglas fir, of British Columbia, which he considers vastly superior to the wood now obtained from Japan. Shipments of fir box shooks can be made direct from British Columbia to Ceylon, and Mr. Spence believes is that the trade will soon become one of the most important branches of our labor industry. The tea trade of Ceylon will require about 1,000,000 boxes yearly.

Operators in wholesale parcels of staple groceries have, as a rule, been able to carry supplies fairly well during the financial strain, and forced realizing was an exception. Nevertheless, the depressing influence of continuous dull trade could not be entirely avoided, and a gradual shading off of valuation has brought the cost line very low on some of the leading articles below a parity of rates ruling primal markets. There has been no want of appreciation of that fact among the local trade, but difficulties in the way of obtaining assistance for carrying has acted as a restraint upon investment for either regular purposes or in a speculative way. Foreign capital, however, has of late commenced to recognize opportunities, and has made investment in spices, rice and coffee in some cases to be held here for a rise, and in other instances to go forward and seek sale on the markets abroad at an assured margin for profit.—N. Y. Bulletin.

It does not take the average Chinaman long to learn all the ways of the most civil-

ized Caucasian when he gets in contact with them. Not long ago about fifty Chinamen were arrested in New York city and brought before the bar of justice at one of the police courts. The cause of this wholesale arrest was the discovery that many Chinamen were found to have in their possession long strips of brilliant paper covered with the usual hieroglyphics so common on laundry tickets. The strips were supposed by the sleuth-hounds of justice to be some kind of new lottery tickets. The justice before whom the prisoners were brought was unable to decipher this Mongolian hand-writing and was inclined to send them all up for thirty days, when the court interpreter read over the ticket and pronounced it to be a circular of a grocery firm in Mott street, which offered to give a prize of a teapot to the person buying the most goods from the store during the following week. Thus do our Chinamen learn quickly that advertising pays.—Business.

Newly-married commercial's wife: "Promise me, John, that you will not get into any terrible railway accidents, or be burned to death at a hotel. Promise me that, John, or my heart will break." John promised faithfully that he would not.

He: "There isn't enough on this breakfast table to feed a canary bird." She: "I know it, my dear; but there are several things I want you to order in town, and I know you'll forget all about them unless you leave the house hungry."

A certain man's wife heard him in the adjoining pantry making explosive remarks. "What are you doing, my dear?" she asked.

"Opening a can of tomatoes," he answered.

"What are you opening it with?" she asked sweetly.

"With a knife," he replied savagely. "Did you suppose I was opening it with my teeth?"

"No. From the language which you used I thought you were opening it with prayer."

Mr. Billus (looking over the grocer's bill.) Four dollars' worth of strawberries in one week! "Suffering Job, Maria, do you think I'm made of money? Mrs. Billus—Don't agitate yourself, John. You'll shake that \$25 meeschaum out of your pocket.—Chicago Tribune.

The merchants who sell dry goods and what nots in the country stores have some odd experiences. One of them, a live fellow from Delanco, N.J., was buying goods in a Front street wholesale grocery establishment Tuesday, and he told a good many tales of the flow of trade up there. "A bright, healthy and somewhat fleshy woman came into my store t'other day," he said, "and asked for garter elastic. 'How much?' I asked. 'How much will it take?' says she. I was floored. I didn't know what to say to get out of the dilemma. I had to say something in a hurry, and blurt-

ed out: 'How should I know?' 'Why, to be sure,' says she, and I'll be hanged if she didn't measure right there, and she bought a yard and a quarter."—Philadelphia Grocery World.

Since the emancipation of the slaves in Brazil, it has been almost impossible to get the requisite labor done on the plantations, and it is estimated that the government lost about ten million dollars last year through the inability of the planters to gather the coffee berries. It is now proposed to engage about 100,000 Chinamen annually, for a term of years, to work on the plantations, and a Brazilian agent is at present on the way to China for that purpose. The Brazilian government favors the scheme, and will negotiate a treaty to protect the imported laborers. A line of steamers will be established to carry sugar, cocoa and rubber from Rio de Janeiro to Shanghai, and bring back rice, coal and coolies.

A great many storekeepers only advertise when they want to get rid of shop-worn, out-of-date or unsaleable stock. They advertise the goods in glowing terms, announce unprecedented bargains and congratulate themselves on their ability when they have emptied their stores of all refuse. The public, however, finds that it has been more or less victimized, thinks that all goods in said stores are of like undesirability, and passes by to rival establishments. The best plan is to advertise for a reputation and not for a store scouring.—Printers' Ink.

During warm weather it is necessary to have green hides salted promptly or they will spoil, but hides can be shipped green in the winter season in a frozen state without salting. To cure a hide properly it is first necessary to trim it by cutting off what does not belong to the hide, such as horns, tail bones and sinews, then spread the hide on the floor and sprinkle salt evenly and freely over the flesh side. In this way, pile one hide on the other, flesh side up, head on head, tail on tail. Stretch out the flanks and legs so as to give the hides a chance to drain. It will take a week or more to cure hides thoroughly.—Ex.

A couple of years ago an Augusta, Me., grocer spoke of the fact that his customers were constantly expressing a desire for old-fashioned cookies and gingerbread. His wife's skill in cooking is noted, and in her spare time she cooked a large batch of these toothsome dainties and persuaded her husband to put them on sale. They instantly went and the demand was for more. Now when she bakes for home use she works as well for the store, and there is a constant demand for her culinary products that is just about four times as great as the supply. In less than two years she has sold about \$600 worth of gingerbread and cookies.—American Grocer.

STRAWBERRIES

We are offering
A Deal in 2lb. Strawberries.

Packed in Heavy Syrup. Quality the Best.

This is a Snap Shot,
Only Open for a Few Days.

Price \$1.30 . . .
. . . per dozen.

H. P. Eckardt & Co., WHOLESALE GROCERS **Toronto**

**FOR
COOKING
PURPOSES**



STERILIZED.

It makes the most delicious

**PUDDINGS
CUSTARDS
ICE CREAM**

DELAFIELD, McGOVERN & CO.,
91 Hudson St., Sole Agents.
NEW YORK.

33 RIVER STREET,
CHICAGO.

215 CALIFORNIA ST.,
SAN FRANCISCO.

For sale in Canada by

JAMES TURNER & CO

Hamilton, Ont.

Todhunter, Mitchell & Co.,

—DIRECT IMPORTERS OF—

HIGH GRADE COFFEES,

Old Government Java, Arabian Mocha, Plantation Ceylon, Maracaibo and Santos.

Grocers draw trade by selling their FAVORITE EXCELSIOR BLEND.

RELIABLE ROASTING BY PATENTED PROCESS.

TORONTO.

We Offer to the Trade :

GREENBANK Double Concentrated Lye, solid and powdered, in tins.

GREENBANK Caustic Soda, in barrels, 98 %.

GREENBANK Chloride of Lime, in metallic tins of ¼, ½ and 1 lb.

L. CHAPUT, FILS & CIE, WHOLESALE GROCERS **Montreal**

ARRIVING THIS WEEK:

From the Finest Gardens in Ceylon.

Chests, Choicest Tippy Pekoes.

ALSO

Half Chests, Choicest Pekoe Congous.

Caddies, Choicest Scented Orange Pekoes.

Caddies, Choicest Formosa Oolongs.

REGAN, WHITE & CO. - - - - **Montreal**

CAVERHILL, HUGHES & CO.

IMPORTERS

AND

WHOLESALE GROCERS

309..311 and 313 Commissioner
Cor. St. Peter Street.

MONTREAL

THE FIRMNESS OF SUGAR.

The sugar position continues as interesting as ever. The prospect of a lower range of prices seems to be as distant as early in the spring when the strong upward tendency of the market commenced to make itself felt in a most unmistakable way. In fact, as a leading Montreal wholesale merchant put it to THE GROCER correspondent the other day, circumstances right along have combined to intensify the strength of the market as the season progressed. In the early spring there was a rush of excited buyers who had held off a little longer than they should, and this, coupled with the fact that refiners would only sell a short way ahead, owing to the strong support they had, made buyers even more urgent. Then came reports of a shortage in the Cuban crop, while each day's advices reported increasing firmness in beet. All this had its effect, and finally when the SS. Craig-side with a cargo of sugar for one of the big Montreal refineries went down near Halifax manufacturers at that centre grew even more independent in their views. Besides having the outside support mentioned previously, they knew that the preserving season was coming on and of course this strengthened them still more in the idea that they were entitled to higher values. With all these influences operating there has been a steady upward march in their prices. Last April before the move started refined sugar sold at 4 1-2c., and buyers were under the opinion that they would be able to get all they wanted at that price. That this was a fallacy the present price of the article attests, for today granulated is firm at 5 1-2c. at the refineries, or a full cent above what it was two months ago, and the very inside price on yellows is 4 1-2c., with



TO YOU IT IS

PROFITABLE and a QUICK SELLER. Thousands testify to its PURITY and Wonderful washing qualities in HARD or SOFT WATER.

TRY IT. ROYAL SOAP CO.,
Winnipeg, Man.

bright stock running as high as 5 1-4c., according to grade. Raw sugar has of course been equally firm, and cables this week from across the water state that the price of beet has again advanced, with the prospect of a still further rise owing to the drought and the tendency of the sugar market generally. Consequently nothing is the word in Montreal, while in addition to it all the expectation is that owing to the heavy crop of strawberries and other fruit the low prices will lead to increased preserving by housewives, and so materially add to the consumption of sugar. This fact is making buyers more anxious about supplies and business shows a tendency toward expansion which would be marked only that the cautious course pursued by the refiners acts as a check.

TOO MANY CANNED STRAWBERRIES

"The demand for canned fruits has slackened off so much during the last couple of years," said a handler to THE GROCER Wednesday, "that they have been a drug on the market. Packers, particularly of canned strawberries, have this year had to carry several lots over. The plain fact of the matter is that there is not the outlet for them, the people having to a large extent quit using canned fruit. Even at low prices there is practically no great demand. Now this is a fact, and I know it, for we have had canned strawberries this last two years which we cannot get rid of. One firm on the street, so at least I understand, is even offering the very best quality of strawberries at \$1.30 per dozen which would easily cost the packer \$1.60 to put up. Over in the States for the same class of goods as these the packers get \$2 to \$2.10 a dozen. However, as long as packers continue to put up large lots of these goods they will continue to be sacrificed."

PERSONAL MENTION.

John Northway of J. Northway & Co. Orillia, will start for Europe shortly on his accustomed annual buying trip.

John Sloan of Sloan & Crowther and quarter-master of the Governor-general's Body Guard, is out at camp with that corps at Wells' Hill.

Mr. Dixon, manager for Beatty & Co., St. Mary's, sailed for London, Eng., last week on a buying trip. The firm does a large general jobbing trade, but Mr. Dixon goes to buy dry goods.

Mayor H. Telfer of Telfer Bros., Collingwood, was in Toronto Saturday last with the lacrosse team of that town, which under his captaincy did battle with the Toronto's for the inter-mediate championship.

W. Burgess of Bala, was in Toronto last week. Before returning home he left a large order for fancy groceries which he expects to find customers for in the tourists that will this summer stream into Muskoka.

J. F. Eby of Eby, Blain & Co., who injured his knee about three weeks ago while out riding, was down to business again Tuesday, the first time in over two weeks. He is not yet able to put his foot to the ground.

Mr. Hickey formerly of Wilson & Hickey, Woodstock, is now city traveller for Lucas, Steele & Bristol, of Hamilton. "I think he is going to do well from what I can hear," said a traveller to THE GROCER. "And so he should, for he's a decent fellow."

DRY GOODS.

(From the DRY GOODS REVIEW.)

MONTREAL MARKETS.

Despite the fact that the present is the the interim season between the summer and fall trips, the week has presented a moderate degree of activity in dry goods. Travellers are now out, and, although it is rather early as yet for their report to be a reliable gauge, yet they are encouraging. Buyers, however, show caution, and the trade as a whole doesn't expect them to show their hand very plainly in regard to fall supplies until after the first or second week in July, by which time a pretty fair approximate estimate of what the coming crop possibilities are can be made. It is worthy of note, though, that the city retail trade continues active, and that the demand which we have noted from week to week for all wool challies, prints, etc., is still apparent and not to be ignored. Some good letter orders from the country have been another satisfactory feature. Payments, however, have given considerable reason for complaints which is the most disturbing factor.

There were some handsome lines of shot and tartan silks opened up by Messrs. S. Greenshields & Son last week.

Gault Bros. expect a brisk demand for box cloths and ulsterings this fall, and have been receiving some good lines of them.

Mr. Wm. Agnew, of Wm. Agnew & Co., anticipates a good demand for cashmeres this fall. The firm make a specialty of this line, and fine dress goods.

TORONTO MARKET.

This week has been a fairly brisk one in the dry goods trade. There is no doubt that the volume of trade for June will surpass that of June, 1892, although that was an extra good month. The enquiry for all classes of summer goods has been very lively, and many kinds of stock are being cleared out. If the sorting trade continues for a few days longer wholesalers' stocks will be in excellent condition, as the strong demand during the past three weeks has lightened them at a most surprising rate. The tone of the trade this week is much more refreshing than it has been for several months.

A noticeable feature in the clearing of summer stocks is the fact that it has not been necessary so far to modify prices, except in a very few cases. There has been a marked absence of slaughtering, a feature which must be pleasing to both wholesaler and retailer. The only fault to be found with this trade is that some June sales have been dated October 1st, a foolish and disastrous proceeding.

Mr. J. S. McConnell, wholesale dry goods merchant, of Vancouver, B.C., has been visiting this market. He reports the dry goods trade as being in a very flourishing condition in that city. He also claims that the passenger traffic between Winnipeg and Vancouver is greater than that between Toronto and

Read this

The Elgin Dairy Report, published at Elgin, N.Y., in their issue of February 15, 1892, has a special article to the butter makers of America advising them against the use of American or domestic salts for butter or cheese. This article applies to Canadian salts as well, and coming from the highest Dairy Authority in America it will pay you to ponder over it, and — profit by it:

HOW SALT AFFECTS BUTTER.

"It is a well established fact that the quality of butter and cheese is either enhanced or destroyed by the influence which pure or impure salt has upon them, and dairymen cannot be too careful in the selection of their salt. Within the last few years several new brands of so-called dairy salt have been forced upon consumers as "just as good as any salt in the market," and in some instances the lower price, outward appearance and good looks of these salts have tempted them to give them a trial. When butter is fresh the effect of the salt on its quality is not perceivable, but after a week or two the chemical impurities of the salt begin their work, and the merchants and dealers in cities, who carry large supplies of butter, find their butter rapidly deteriorating in value. The English and other Continental markets are being lost by our exporters as the butter will not stand shipment across the ocean and has to be disposed of on arrival for what it will bring. A canvas recently made among New York butter houses resulted in over one hundred of them expressing themselves unanimously in favor of the English dairy salt as the only safe salt for the dairy, because it imparts keeping quality and flavor and preserves the aroma of the butter."

Write us for prices of Higgin's "Eureka" or Ashton's Salts.



This Woman

Ordered from her grocer, what experience taught her was the Best Soap, "THE AMMONIA," but the old story of "something just as good" was told the boy, But--

"Go right back and bring me

Ammonia Soap"

settles the matter.

Merchants,

Avoid trouble of this kind—sell Ammonia.



Eby, Blain & Co.

WHOLESALE GROCERS, TORONTO, ONT.



Canadian Grocers

Attention

We can meet your needs with a first-class article of

Tobacco.



The best grocers all over the Dominion are selling our goods. Send for sample caddies of different brands.

EMPIRE
TOBACCO
Co.

MONTREAL

Montreal, and that the trains in that district are very crowded. He seems very proud of his province.

John Macdonald & Co. have received a shipment of brush mats in fancy and plain, and in the various sizes.

Wyld, Grasett & Darling have a restock of tan, cardinal and cream hosiery in cotton, fancy lisle and silk. These are very scarce goods.

W. R. Brock & Co., in order to make room for fall goods, have reduced the prices of ladies' blouses. Nearly the whole stock has been placed at a price which enables them to be retailed at 50 cents each.

Gordon, Mackay & Co. show an all-wool blazer flannel in a good assortment of stripes at 12 1-2 cents per yard.

John Macdonald & Co. have just opened a range of 33-inch gingham with and without borders. Oxford shirtings are also to hand. Flannelettes have been re-stocked, and their range is again full. Linen ticking 58 inches wide is in great demand in this house at present.

Gordon, Mackay & Co. are showing a range of stain-stripe flannelettes at 8 cents. They call this the best line of flannelettes ever offered in Canada.

Wyld, Grasett & Darling have passed into stock a large range of neckwear in fancy four-in-hands and knots. The designs and patterns are very new. Several cases of black neckwear have been opened up, and their range of price and variety is thus again complete. Several cases of cotton neckwear for immediate delivery are to hand.

Gordon, Mackay & Co. offer a choice lot of art muslins as 4 1-4 cents per yard; a leader to wake up the July curtain trade.

W. R. Brock & Co. are showing their full importation of boating shawls and evening wraps direct from Berlin, Germany. Besides a large range of fancy knit and canvas shawls, their lines of honey-comb in all colors to retail at 50c., 75c., \$1, \$1.50 and \$2 are exceptionally good value. Their shawl called "Dollar," to retail at that price, is far better value in style, weight, size and finish than the same line last year.

Gordon, Mackay & Co. have two special lines of English plate prints which they are clearing at 6 1-2 and 8 cents, the latter 32 inch and standard quality.

W. R. Brock & Co., having had immense success this past season with cotton ribbed underwear, have been induced to make still greater efforts for fall in this class of goods. They particularly wish the trade to examine their large range, which is good value all through, especially their numbers, "Lowline," to retail at 15 cents; "Startler," extra heavy weight, shaped, at 25 cents; "Ohmy," a buttoned-front line, at 50 cents; and "Ida" and "I.X.L." at 75 cents. All these varieties have long sleeves and are extra large sizes.

Gordon, Mackay & Co. have recently received 3,000 pieces of job Victoria lawn (bleachers' damages) which they offer in ten-piece lots at 6 1-2 and 10 cents per yard. They guarantee the value of this purchase.

W. R. Brock & Co. have just passed into stock in their British woollen department, new things in neat effects in blue shades in small stripes, suitable either for suitings or trouserings. In their Canadian woollen department they have stocked all the shades in

three-quarter worsteds. These are in large demand at present for bicycle uniforms.

Caldecott, Burton & Spence have received a special line of velveteens in black only; price 37 1-2 cents. They claim that this line is extra value, and are sending out samples to those asking for them.

John Macdonald & Co. have a delivery of the celebrated Titania dress shields, covered both sides. In their haberdashery department this week has seen the following lines re-stocked, and ranges are now complete in: Beads, whalebones, beltings, velvet bindings, feather-stitched braid, agate buttons, pearl buttons, millinery and tailoring buckles, Japanese tooth brushes, black silk and chenille cords, Featherbone, Thomson's, Brush's, and other corsets, dressing, pocket and fine combs; elastic; H. B. and skein embroidery cotton; Daisy and cretonne fringe; bone case, seam binding and galloons; lace pins; hat and hair pins; brooches and sundry jewellery; silk dress laces; boot laces; purses; pompons; thimbles; yardsticks and tape-measures; trimmings, and a complete stock of Berlin and other finishing wools.

A VERY BAD CUSTOM.

The custom of a large number of people when they visit grocery stores of nibbling this, that and the other thing, while giving and waiting for their orders to be filled, cannot be discontinued too soon, says Pennsylvania Grocer. It is not only in bad taste to say the least, but is an imposition upon the grocer. He sells on a very small margin of profit, and cannot afford to "throw in" a handful of crackers, a bunch of raisins or an apple.

This custom, in another form, has been carried to such an extent in New Orleans as to excite a combined movement among the grocers to put it down. Customers had become so bold that they were not content with little pilferings from the boxes and baskets within their reach, but demanded something extra with every purchase. For instance, with 10 cents worth of crackers the grocer was expected to add enough butter to eat them with; with a loaf of bread he was expected to give a slice of cheese and so on. This was called "lagniappe," which is synonymous with extortion, for extortion it was, pure and simple. The system finally reached such proportions that the grocers in the quarter where it was practiced combined to suppress it. The result is not known here, but it is earnestly hoped the effort has been successful.

Pittsburg grocers, both wholesalers and retailers, are troubled with the same class of people that afflict their brothers in New Orleans, but they have not yet screwed their courage up to the point of making a forcible resistance. But they may be compelled to do so. A retailer in a nearby town, who was troubled with a customer of this kind made him pay for what he had taken. A few more examples of this kind would soon break up the custom.

Strang & Co.

WHOLESALE COMMISSION
AND MANUFACTURERS' AGENTS
WINNIPEG, MAN.

Correspondence and Agencies Solicited.
We are open for a first class Canned Goods Agency.

FOR DAIRY
— BUTTER
OR DRESSED
POULTRY

Write or Wire

PARSONS
PRODUCE CO.
WINNIPEG — MANITOBA

BUCHANAN & GORDON,
Brokers and Commission Merchants and
Manufacturers' Agents.
WINNIPEG

Representing in Manitoba and the
North-West Territories:

ARMOUR & Co., Chicago, Ill.
THE ARMOUR PACKING CO., Kansas City, Mo.
THE B. C. SUGAR REFINING CO., Ltd., Van-
couver, B. C.
HIRAM WALKER & SONS, Ltd., Walkerville
Ont.
JOHN DEWAR & SONS, Tullymet Distillery
Perth, N. B.
PERINET ET FILS, Reims, Champagne.

Warehouses on C. P. R. Track.
EXCISE, CUSTOMS AND FREE,
AND LOW RATES STORAGE.
CORRESPONDENCE SOLICITED.

NOTICE

The British Columbia Fruit Canning and
Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We ad-
vise all dealers to see their price list before plac-
ing their orders for Jams, Jellies, Canned Fruits,
and Canned Vegetables.

Besides their regular brands of Ground Coffee,
now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
2 at 33c., " " "
3 at 30c., " " "

Their Flavoring Extracts are of the choicest
quality.

CARD'S CELEBRATED
Canadian Tomato Chutnee.

IMPARTS A

Delicious flavor to Hot and Cold Meats,
Gravies, Soups, Curries, Etc.

As used on the table of the late Sir John A. Mac-
donald, (Ernscliff), Albany Club, Queen's
Hotel, Walker House, Toronto, etc.

On sale by all Wholesale Grocers.

PREPARED ONLY BY

M. P. CARD,
GUELPH, ONT.

LAURENCE GIBB
Provision Merchant,
88 COLBORNE STREET, - TORONTO

All kinds of Hog Products handled. Also Butter
Cheese, Poultry, Tallow, Etc

PATENT EGG CARRIERS SUPPLIED.
Good Prices paid for Good Dairy Butter.

JAS. DICKSON & CO.,
26 WEST MARKET STREET,
Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried
Apples, Finnan Haddies, Dried Cod Fish, bought
or sold on commission. Agents for all lines of
Canned Corned Beef. Egg Carriers supplied.

PARK, BLACKWELL & CO.
(Limited.)

— SUCCESSORS TO —

JAS. PARK & SON
TORONTO.

Full lines of Superior Cured Hams, Break-
fast Bacon, New Special Rolls,
Beef Hams, Long Clear Bacon,
Butter, Cheese, Lard, Eggs,
Etc.

Write for Price List.

W. A. McClean & Co.

OWEN SOUND.

PORK PACKERS

CURERS OF THE

Diamond A Hams

FOR SALE—LONG CLEAR BACON,
HAMS, BACKS, BELLIES and SPICED
ROLLS.

Write for Quotations.

PUT
TEXAS BALSAM
IN STOCK

The Great Healer for all kinds of wounds on
Horses and Cattle. \$3.00 worth only costs you
\$1.80. Express prepaid. Cash with order.

C. F. SEGSWORTH,
6 Wellington St. East,
Toronto.
Sample 25c. postpaid.

S. K. MOYER,

Commission Merchant,

76 COLBORNE ST.,
TORONTO.

— DEALER IN —

Bananas, Pine Apples, California, Messina
and Valencia Oranges, Lemons
dates, Figs, Fresh Fish, etc.

Orders Solicited.

GEORGE MCWILLIAM. FRANK EVERIST.

MCWILLIAM & EVERIST

Fruit and Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

We are receiving direct shipments every week
of BANANAS, TOMATOES, POTATOES, CAB-
BAGE, Etc. in their season, also all kinds of
small fruits. A full line of Lemons and Oranges
now in stock.

All orders will receive our best attention.

J. CLEGHORN & SON

94 Yonge Street, Toronto.

California Riverside Navels
" Riverside Seedlings Oranges.

Our First Car just arrived, good color, juicy
and sweet, better stock than we have ever had.
Messina Lemons, Figs, Dates, Nuts, Almeria
Grapes, Bananas, Pines, etc., in stock. Full line
Fish and Oysters during Lent.

WILLIAM RYAN,
PORK PACKER

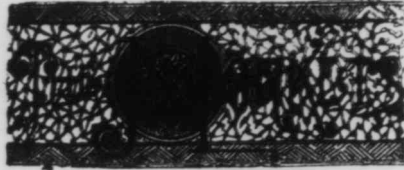
Toronto, Ont.

HAMS, MESS PORK,
BREAKFAST BACON, SHORT CUT,
ROLLS, LARD.
WRITE FOR PRICES.

Is Honest Goods and just
the Thing on Which to
make or Extend a Busi-
ness.



The Best Grocers Make
a point of Keeping it al-
ways in Stock.



[As there is often inequality in the prices of the various sellers on this market, owing to differences in buying conditions and other circumstances, and as prices are modified by both quantity and quality, the quotations given below, and in our Prices Current, necessarily take a wide range.]

TORONTO MARKETS.

TORONTO, June 29, 1893.
GROCERIES.

A fairly good seasonable trade is being done, but taking it all round there is not so much activity as a week ago. This applies to all lines. The situation however seems to be gradually improving as far as soundness is concerned; the prospects for good cereal and fruit crops are becoming more assured, and merchants, both wholesale and retail, continue to move cautiously. Payments too are well up to the average. The easier feeling in sugars in New York has naturally affected this market some, although seemingly not enough to materially effect its strength. A little more enquiry is reported for Japans, but other kinds of teas are quiet. First samples of Indian teas have arrived. There are a few Valencia raisins moving but otherwise the dried fruit market is quiet. Nothing particularly new has developed in the canned goods trade except it be that the feeling is a little better.

COFFEE.

There has been no material change during the week. The movement here has been confined to a few bags here and there. The New York market has been quiet and featureless, the financial conditions have checked business. We quote as before: Rio, 19½ to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21 to 22c.; Java, 30 to 32c.; Mocha, 26 to 27c.

DRIED FRUIT.

Stocks of Valencia raisins here are getting into smaller compass all the time, but the volume of business is scarcely up to the average. The idea for off stalk is still 4 to 4½c. a pound for seconds, 5¼ to 6c for fine; layers, ordinary selects, 6¾c.; fancy selects, 7 to 7½c. according to quality. Demand is fair for Sultana raisins at 5½ to 7c. There are very few currants moving but the market is devoid of any special feature; ordinary fruit sells at 5½ to 6c. and good at 6 to 6¾c. Prunes quiet with 7¼ to 8c. as the idea in cases. Dates dull and unchanged at 5 to 5½c.

NUTS.

Trade continues seasonably quiet. Ivica and Fornigetta almonds and Chilis walnuts are out of the market. Marbots walnuts are quoted 1c. lower at 11½ to 12c. Pecans are quoted higher at 13½ to 16c. We quote: Brazil nuts 11 to 11½c. a pound; Sicily shelled almonds, 32 to 35c. a pound; unshelled, 16 to 17c.; peanuts, 13 to 14c. for roasted and 11 to 12½c. for green; cocoa nuts, \$5 to \$5.50 per sack.

RICE AND SPICES.

There is a fair trade doing in rice, particularly in low grades running from 3½c. up.

There is a little doing in old spices for pickling, but trade generally in this line is quiet and unchanged. Whole ginger is quoted at 20 to 25c.; pure white pepper at 20 to 28c., and pure black at 14 to 16c.

SUGAR.

The demand has fallen off somewhat and, comparatively speaking, there is more doing in carlots than in five and ten barrel lots. There is still, however, a good many sugars moving, but although not to the extent anticipated. The feeling is easier outside, centrifugals having dropped from 11-16 to ¾c. in New York, but this is held to be merely a move on the part of the Trust to bring the price of raws to a point nearer their views. At any rate the Canadian refiners are as firm as ever, to outward appearances at any rate, and will neither shade prices nor make contracts. Among jobbers, however, there is not that same unanimity of opinion as a few days ago regarding the possibility of further advances in prices. At the same time, however, prices are still firmly held and there is no immediate prospect of a change either one way or the other. Granulated is still held at 5½ to 5¾c., and the idea for yellows is 4½ to 5¼c.; a dark yellow is being offered by a couple of houses at 4¾ to 4½c. Raws are quoted at 3¼ to 3¾c.

Willett & Gray, New York, in their Weekly Sugar Statistical, says: Raws and refined unchanged. Receipts, 17,313 tons. Meltings, 25,000 tons. Total stock in four ports, 81,027 tons; against 88,714 tons last week and 185,744 tons last year. By cable: Stock in Havana and Matanzas, 135,000 tons, against 144,000 tons last week and 185,734 tons last year. The six principal ports of Cuba give for the week: Receipts, 4,000 tons; exports, 10,000 tons; stock, 214,000 tons, against 220,000 tons last week and 264,835 tons last year. Total stock in all the principal countries, 991,827 tons, against 1,327,150 tons at same dates last year. Afloat to the United States from all countries estimated, 70,000 tons, against 80,000 tons last year.

Raws—Since the business reported last week there has been another very quiet state of the markets while waiting for a renewal of the demand. Every day during the week centrifugals to a moderate extent were for sale at 4½c. and buyers bid 1-16c. less, with occasional sales of other grades at quotations, and at the close the position is unchanged, but with buyers showing rather more indifference owing to various temporary causes. A sale of molasses sugar to-day shows ½c. decline from last sales, and a similar reaction may be expected in centrifugals. This reaction may prove only temporary, being caused by special circumstances and not by any change in the general situation.

Refined—It is evident from reports from all over the country that grocers are selling all the sugar they can and buying as little as possible, thus the consumers are drawing largely upon what is called the "invisible stocks," which we estimate to be not less than 60,000 tons refined at this time more than the average.

SYRUPS AND MOLASSES.

Syrups remain much as before—dull and unchanged at from 2¼c. up. Molasses is without special feature, with 32 to 40c. as the idea for Port Rico and New Orleans brands.

TEAS.

New season's crop of Japan teas continue to come in in better supply, and they are in

consequence commanding more attention. In other kinds of teas the market is absolutely dull. The first samples of new season's Indian teas have been offered for sale on this market simultaneously with their being shown on the London market. This is unusual. The Indian market has opened a little lower than last year. We quote: Japans (1892-3)—Low grade and common, 15 to 18c.; medium, 18 to 20c.; fine, 20 to 25c.; new Japans, 30 to 32c. for medium and 32 to 35c. for fine. Blacks—Low grades congous, 14½ to 16½c.; medium, 18 to 23c.; fine, 30 to 45c.; fancy, 60 to 70c.

BUTTER AND CHEESE.

The market has developed more strength during the week and we now quote higher prices. Good dairy butter is scarce, holders waiting for higher prices, while demand is good. For good tubs and pails 14 to 15c. is the idea, while a fine dairy would probably fetch 1c. more than the outside figure quoted. Much the same applies to large rolls. Dairy pound rolls are wanted at from 15 to 17c. Creamery butter is in plentiful supply, but there is not much doing in it, people preferring the dairy article at 3 or 4c. a pound less. We quote creamery tubs at 20c. and pound prints at 20 to 22c.

There is a fair local demand for cheese at easier and lower prices than a week ago, namely 9½ to 10c. a pound.

COUNTRY PRODUCE.

BEANS—Continue quiet with offerings a little more liberal. Prices are unchanged, jobbers paying \$1.30 to \$1.35 and selling at \$1.40 to \$1.50.

DRIED APPLES—There have been more enquiries for car lots, but it does not seem to have led to any business. Ordinarily the price jobbers are willing to pay is 4c., and they are selling lots at 4½c., but for small lots they want 4¾ to 5c. There are some car lots being held here at 5c., and holders say they will carry them over rather than accept a lower figure.

EVAPORATED APPLES—The market is pretty well cleaned out of evaporated apples, and there are none offering. Jobbers are getting 9c.

EGGS—Supply and demand are about equal. The buying continues of a hand-to-mouth character, and prices are steady at 11½ to 12c.

HONEY—Remains as before, with trade dull at 5 to 8c. for extracted, the outside figure being for white.

POULTRY—A few spring chickens and ducks have been arriving this week, for which jobbers have been getting 60 to 70c. for the former and 65 to 80c. for the latter.

POTATOES—The market is sick. Carloads of new potatoes from the States are beginning to arrive on track here and they are selling at \$3.50 to \$3.75 per barrel. Old potatoes are nominally worth 75c. per bag on

(Continued on page 20.)

ARE YOU BUYING—
LEMONS,
ORANGES,
BANANAS,
MELONS.
CLEMES BROS.

Phone. 1788

TORONTO



KENT
Pickles . .

Are honestly put up from the best materials procurable. They will benefit your trade, as, where once introduced they will be asked for again.

PACKED ONLY IN

20 oz. Bottles
and 5 gal. Pails.

THE KENT CANNING & PICKLING CO.
CHATHAM, ONT.

THE "Lion Brand"

is so popular that **UNSCRUPULOUS** packers have adopted it. To prevent the public from being imposed on we have in addition lithographed the word **"BOULTER"** across the face of each label in a distinctive color. Look out for the word **"BOULTER"** if you want first class "canned goods."

Bay of Quinte
Canning Factories.

PICTON and DEMORESTVILLE.

W. BOULTER & SONS,

PROPRIETORS,
PICTON, ONT.

CANNED
Lobsters

Direct from Packers—1893 Pack.
Wholesale houses only, supplied.

L. H. DOBBIN, - MONTREAL.

LYTLE'S
PICKLES



ARE THE BEST.

Try them and be convinced.
Once used, will have no other.

T. A. LYTLE & CO.,
Vinegar and Pickle Manu-
facturers,
TORONTO.

CALL FOR

Lakeport
PRESERVING CO'S
Canned Goods

And get the best goods on the market. They have no equal for excellence in Flavor and Pack.

PACKING HOUSES:
LAKEPORT AND TRENTON, ONT.

BANANAS

2 and 3 Cars arriving
weekly and Fine
Rooms for Ripening

A Trial Order Solicited

Dixon Bros., Hamilton

MAPLE PRODUCTS

Having large warehouses at Sherbrooke, the centre of the largest Maple product territory in the world. We offer to the trade, all Maple products of the finest quality, in quantities and packages suited to any locality. Special inducements on car lots.

Address

Sherbrooke Maple Product Co.,
Sherbrooke, P. Q., Canada.

Boy
Brand
Corn
UNBLEACHED



DAILEY'S

Please try them.
Can be obtained at
all Leading Whole-
sale Houses.

Kingsville
Preserving Co.,
(LIMITED.)
KINGSVILLE, ONT.

Boy
Brand
Tomatoes



Keep your

EYE



on the

and your mind on the fact, that every can of goods put up by us, has printed in large letters the name describing

the contents of the can truthfully, and Delhi Canning Company, Delhi, Ont., which is a guarantee that the contents are just as represented and strictly first-class. Yours truly,



TRADE MARK

DELHI CANNING CO.

CANNED GOODS.

TORONTO.

Nothing particularly new has developed during the week, although if anything there is a slightly better feeling regarding prices. Demand for tomatoes continues good, and there seems to be nothing obtainable on the street under 85c. Peas are in fair demand and stocks ample; prices range from 80c. up. With most houses, however, 85c. is the lowest figure, and the goods quoted below that are for brands not so well known. Corn is gradually working into smaller compass, and some houses have been completely cleaned out, and to supply their customers have found it necessary to purchase of fellow jobbers; 85 to 90c. is the idea, although there are less known brands that can be obtained at 80c. Peaches are selling fairly well at \$2.10 to \$2.25 for 2's and \$3 to \$3.25 for 3's. The market is almost cleaned out of 2's and 3's. There is not much call for plumbs at the moment, and stocks are ample; \$1.45 to \$1.55 is still the idea. Gallon apples are in good demand at \$2 to \$2.25; 3's are quoted at from 85c. to \$1. We quote pumpkins lower at 90c. to \$1 for 3's. Raspberries are higher at \$1.90 to \$2.10 for 2's. Strawberries show a decline of 15c. to \$2 to \$2.10 for choice 2's. Demand for salmon is increasing while stocks are gradually getting into smaller compass. Prices are firm. We quote first-class stock at from \$1.50 to \$1.75 for talls and \$1.70 to \$1.80 for flats; second-class stock in talls can be got at \$1.40 to \$1.45. Lobsters is in fairly good demand at \$1.90 to \$2.10 for talls and \$2.50 to \$2.70 for flats. A good seasonable trade is being done in canned meats.

MONTREAL.

A very fair demand is noted for canned fruits, peaches being in very good enquiry. The supply of fruits is not large at present, and prices are steady in consequence. A moderate enquiry is noted for meats, but vegetables are generally lower in price, tomatoes being weak in tone owing to heavier receipts.

MARKETS—Continued

track, and bags out of store are quoted at 75 to 85c., but sellers are willing to take almost any price they can get.

ONIONS—There is no change, Egyptians selling at \$2.50 to \$2.75 per bag and Bermudas at \$2.50 per crate.

HOPS—Market unsettled. Some small lots of Canadian have been moving at 17 to

SURPRISE SOAP

A Good Soap For All Uses.

The St. Croix Soap Mfg. Co.,

Branches:

St. Stephen, N.B.,

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

WINNIPEG: E. W. Ashley.

18c., but large lots could be probably got 2c. less.

HOGS AND PROVISIONS.

The market for dressed hogs is dull, the hot weather naturally checking the demand. Prices are, however, if anything a little better than a week ago. Demand continues good for smoked meats at steady and unchanged prices.

BACON—Long clear, 10½ to 11c. Smoked backs 12½c., bellies, 13½ to 14c. rolls 10½ to 10¾c.

HAMS—In good demand and firm at 13 to 13½c. for smoked.

LARD—Pure Canadian is 13c. in tubs, 13¼c. in pails and 12¾c. in tierces. Compound 10 to 10½c.

BARREL PORK—Canadian heavy mess \$21, Canadian short cut \$22.

DRESSED MEATS—Beef fores are 5 to 5½c., hindquarters 9½ to 10c., mutton 7 to 9c., lamb 15 to 17c.

GREEN FRUIT.

Trade has been exceptionally brisk this week, people getting ready for the holiday. Strawberries are receiving the most attention at the moment, but there is a big demand for lemons at higher prices. Oranges have also been in good request. Bananas are firmer, and they are selling freely at quotations. Watermelons are beginning to arrive, and they are selling freely at 40 to 50c. each. There is a plentiful supply of California fruit on the market, but they are not receiving much attention. This market is cleaned out of apples. We quote: Oranges—Messinas, ½ boxes of 80's \$2.25

to \$2.50; ¼ boxes of 100's, \$2.50 to \$2.75; lemons, \$4.50 to \$5.25; bananas, \$1.50 to \$2; pineapples, extras, 17c., No. 1 15c., No. 2 12½c., No. 3 10c.; apples, \$2.00 to \$2.50 for ordinary stock and \$3.00 to \$4.00 for choice to fancy; strawberries, 4 to 9c.; tomatoes \$1.00 to \$2.00 per crate; peas, \$1.10 to \$1.25 per bag; cucumbers, \$1 to \$1.25 per basket, and 75 to \$1 per dozen for St. Louis; beans, \$2.25 to \$2.50 per crate; cabbage, \$2.50 to \$3 per crate. California fruit—Apricots \$2.75 to \$3, peaches \$2.50 to \$2.75, cherries \$1.75 to \$2

FISH.

Trade in fish continues good at unchanged prices. We quote: Fresh sea salmon, 15c.; skinned and boned codfish, 6½c.; Labrador herring, \$3 per half bbl.; shore herring, \$2.75 per bbl.; Digby herring, 11 to 12½c.; boneless fish, 4c.; boneless cod, 7 to 8c.; pike, 5 to 6c.; perch, \$2 to \$3 per 100 as to size; blue back herring, \$2 to \$3 per hundred; blue pickerel, 4 to 5c. a lb.; yellow ditto, 7 to 8c. a lb.; shad, \$3 a dozen; salmon trout and white fish, 7 to 7½c.; eels, 6 to 8c. a lb.

HIDES, SKINS, TALLOW, WOOL.

HIDES—Market demoralized. There is no enquiry, and while 5¼c. is being asked for good buff selections, less would probably be taken.

SKINS—Calfskins are dull and unchanged at 7c. for No. 1 and 5c. for No. 2. Lamb skins are quoted as before at 35c. and pelts at 20c., while wool skins are nominal at \$1.25 to \$1.50.

SYMINGTON'S

COFFEE
ESSENCES

.. UNEQUALLED ..

ASK FOR THEM

WHOLESALE AGENTS

STANWAY & BAYLEY

.. TORONTO ..

HILLS & UNDERWOOD'S
ENGLISH
MALT VINEGAR.

S.A. VanDam & Co.

37 Old Corn Exchange, Manchester, and
23 Mathew Street, Liverpool, England.

SOLICIT CONSIGNMENTS OF

**Bacon, Butter, Lard, Eggs,
Cheese, and Canned Goods.**

LIBERAL ADVANCES MADE.

FIRM FOUNDED 1850.

“REFERENCES.”--Bank of British North America, Toronto; and Manchester and Salford Bank, Manchester, Eng.

The Norton Manufacturing Co.

E. P. Breckenridge, President. C. C. Warren, Secretary.
Edwin Norton, Vice-Pres. W. O. Breckenridge, Mgr. & Treas.

MANUFACTURERS OF

TIN CANS

By Automatic Machinery.

Fruit, Paint, Lard, Baking Powder, Fish,
and Seamless Lobster

CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

“Solder Hemmed” Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

WOODEN WARE,
WILLOW WARE,
BROOMS, BRUSHES,
PAPER AND TWINE,
GROCERS' SUNDRIES,
ETC., ETC.

WALTER WOODS & Co.

Manufacturers, Importers,

AND

Wholesale Dealers . . .

74, 76, 78
McNAB ST. Hamilton, Ont.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

GILLARD'S Specialties

High Class, English Made,

“NEW” Pickles and “NEW” Sauce.
GILLARD & CO., WALLHAMSTOW, LONDON, ENG., and of
Wholesale Grocers in the Dominion.

W. A. Carson. R. B. Morden. J. Anning.

BELLEVILLE CANNING CO.

PACKERS OF THE

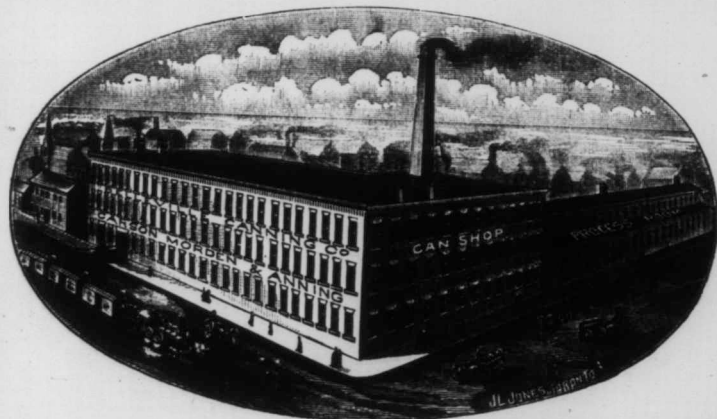
“Queen Brand”

Fruits and Vegetables.

The superiority of this Brand has been shown by the demand we have had and the number of Repeat orders. We intend exercising greater care than formerly in order that we may maintain the standard of quality. It is our intention to double our output this season, and would respectfully ask the trade to enquire for

.. THE QUEEN BRAND ..

Every Can Guaranteed.



Largest Factory in Canada, situated at Belleville, Ont., Canada.

MARKETS—Continued.

TALLOW—Quiet; jobbers are paying 5¼c. for rendered and selling at 6c.; rough, unchanged at 2c.

WOOL—Easier. Dealers are paying 17c. for new washed fleece wool, 18 to 19c. for fine, and pure Southdown 20 to 24c., rejections 12 to 13c., unwashed 9 to 10c. The mills are still well employed, but while they are free purchasers in the country they are not taking much wool from dealers.

MARKET NOTES.

Hires' root beer is quoted 25c. a dozen higher at \$2.25.

Parlor matches are quoted 15c. higher at \$1.75 to \$1.80.

Davidson & Hay have their second shipment of Robert's jellies and creams.

Davidson & Hay are now handling golden cottolene in pails, tubs and three pound tins.

H. P. Eckardt & Co. are offering canned strawberries at \$1.30 per dozen for best quality.

New Shell Castile soap, 3 lb. bars, is offering at reasonable figure by Lucas, Steele & Bristol.

Eby, Blain & Co. are in receipt of a consignment of "cotton bale" brand shrimps in pound tins.

Davidson & Hay have a shipment of Morton's fresh herrings and sprats, in tins, to arrive in a few days.

Warren Bros. & Boomer are offering a special line of salmon in flat tins below the ordinary market value.

Davidson & Hay have found it necessary to re-order Hires' root beer, the sales having exceeded their anticipations.

Eby, Blain & Co. have received a shipment of boneless smoked dry herrings with all objectionable parts removed.

Advance samples of the first shipments of new season's Indian teas, from Calcutta, are in the hands of Steel, Hayter & Co.

Another consignment of Blue Mountain coffee has been received by Balfour & Co., Hamilton. They claim it pleases everyone.

T. Kinnear & Co. are offering canned goods at reasonable prices, particularly such seasonable lines as chicken, ham, tongue, cornbeef.

Dawson & Co. this week received a car of extra fine watermelons. It is said to be the finest that has reached this market for years.

The boneless herrings Lucas, Steele & Bristol are offering to the trade are meeting ready sale. They are packed two dozen boxes in a case and retail two boxes for 25c.

James Turner & Co. are scoring a great trade in quarter dollar teas. Their travellers have only had samples of these special lines for a week, but they are meeting with wonderful results. All buyers are glad to pay the price, 18c.

Dawson & Co. wish to say that they are sold out of the cheap lemons advertised, and as prices have advanced all round they can-

not replace to sell at price advertised, but are in a position to fill orders as low as any house in the trade.

Balfour & Co., Hamilton, have now in store new season's Japans. They have also extra values in Darjeelings and Ceylons at close prices.

J. Beeton, grocer, King and Sackville streets, has moved to more spacious premises at Power and King streets, previously occupied by J. Murphy. Increasing business necessitated the removal.

Frank Magor & Co., 16 St. John street, Montreal, are handling an assortment of night lights, made by the Clark's Pyramid & Fairy Light Co., London, England. These goods are in great demand among the people going to sea-side resorts for the summer months.

"Our advertisement in last week's GROCER regarding Valencia raisins," says H. P. Eckardt & Co., "has brought in a large number of orders, and although we have been sending out such big quantities we are still in a position to fill all orders that may be sent in."

Davidson & Hay, Eby, Blain & Co., Eckardt & Co., and Sloan & Crowther have all placed orders with Wright & Copp for Pettejohn's California Breakfast Food. Though only a short time on this market it is taking very well. Being made of select and pure Sonora white wheat freed from hulls, bran and other foreign substances, the rolled flakes of the true grain are rich in phosphate matter and nutriment so valuable to the weak and nervous.

Henry Michie, of Fergus, lately senior partner of William Hay, Kincardine, has retired, the change going into effect June 1. The business will be carried on as previously under the style of William Hay, merchant, by William Hay alone.

The Pettejohn California Breakfast Food Co., of Minneapolis, have sent their representatives Messrs. Byron and Arthur Easterbrook to assist their agents Messrs. Wright & Copp, to introduce their California Breakfast Food. They are distributing sample packages in the various grocery stores and private houses, and are meeting with great success. They are to visit Hamilton and London, when Toronto is completed, and no doubt will be well received.

MONTREAL MARKETS.

MONTREAL, June 29, 1893.
GROCERIES.

With the exception of an evident desire on the part of buyers to place their orders for sugar the grocery market here during the past week has not been active, especially as the prospect of two holidays this week has interfered with business. Despite the quietness, however, there are several interesting features to the situation. Prominent in this way is the marked firmness of sugar,

(Continued on page 24)

FLOUR AND FEED.

TORONTO.

Dullness continues to rule in the flour market. There have been sales during the week of straight roller at \$3 west, \$2.81 to \$3.15 Toronto freights. Manitoba flour is easier. Oats are in fair demand and higher, and the same remarks apply to mill feed.

FLOUR.—City millers' and dealers' prices are: Manitoba patents, \$4.20 to \$4.25; strong bakers' \$3.75 to \$3.90; white wheat patents, \$3.50 to \$3.90; straight roller, \$3.15 to \$3.20, low grades, per bag, \$1.00 to \$1.25; Ontario family \$3.15 to \$3.40.

Car prices are: Toronto freights—Manitoba patents, \$4.00 to \$4.15; Manitoba strong bakers', \$3.70 to \$3.85; Ontario patents, \$3.50 to \$3.60; straight roller, \$2.85 to \$3.10; extra, \$2.65 to \$2.70; low grades, per bag, \$1.00 to \$1.25.

MEAL—Oatmeal is \$4.10. to \$4.30. Cornmeal is \$3.25 to \$3.50.

FEED—Bran (ton lots) \$13.00, do (on track) \$11.50 to \$12.00, shorts (ton lots) \$15, ditto (on track) \$12.50 to \$13; mixed feed \$20 to \$22, feeding corn 57 to 58c., oats 38½ to 39c. on track.

HAY—Baled timothy quiet and unchanged. We quote \$10 to \$10.50.

STRAW—Demand poor and prices unchanged at \$5.50 to \$6.

MONTREAL.

There has been a fair demand for export enquiry for flour during the week, and quite a few good sized lots have been put through on this account. In a local way the demand is good, also, patents going out well, while low grades are in fair demand. We quote:—Winter wheat, \$3.90 to \$4.10; Manitoba patents, best brands, \$4.10 to \$4.15; straight rollers, \$3.30 to \$3.35; extra, \$3 to \$3.15; superfine, \$2.60 to \$2.90; Manitoba strong bakers', \$3.65 to \$3.80; Manitoba strong bakers', best brands, \$3.85 to \$3.90.

ST. JOHN, N.B.

Flour—Market dull with a downward tendency. Dealers all seem stocked and some have given low prices to make sales. Manitoba, \$4.95 to \$5.00; Ontario high grade, \$4.15 to \$4.25; medium patents, \$3.85 to \$4.00.

Oatmeal—A fair inquiry and prices steady at \$4.40 to \$4.50.

Cornmeal—Is reported lower, though prices quoted are unchanged at \$2.65 to \$2.75.

Feed—Somewhat easier at \$21 to \$22.

BUSINESS CHANCES.

Advertisements inserted under this heading two cents per word each insertion.

AN OPPORTUNITY—A FIRST CLASS GROCERY business for sale in the city of Toronto. Last year's business \$80,000; ill health only cause for parting with it; finest stand and premises; to rent, good house over store; all heated with hot water system; advertiser owns property and will sell only to first-class live man; money required, between four and five thousand; closest scrutiny desired. Address A. B. C. care John I. Davidson, Esq., 86 Yonge St., Toronto.

The Western Milling Company
(Limited.)

REGINA, ASSA.

Manufacturers of all kinds of
High Grade Flours,
Hungarian Patent,
and Strong Bakers.

We also handle Hard Wheat Oats, and other kinds of feed.

We would solicit the patronage of the Millers' of the Eastern Provinces, wanting Manitoba Hard Wheat. All orders entrusted to us will be carefully and promptly filled.

Correspondence Solicited.

OATMEAL

Dominion Mills,
LONDON.
Excelsior Mills,
MITCHELL.

Write or wire for Thomson's Brands
ROLLED OATS PINHEAD & STANDARD MEALS
SPLIT PEAS, POT BARLEY, CORN MEAL, ETC.

All kinds of Chop and Mill Feed.

GENERAL GRAIN DEALER.

Highest price paid for Oats and Peas in car lots

WALTER THOMSON, London and Mitchell.

Embro
Oatmeal
Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

R. & T. WATSON, Manufacturing Confectioners,

IF you wish to handle the **MOST SALABLE CONFECTION** in the market, try **BALA LICO-RICE.** We are Headquarters for Fine Chocolates, Creams, Swiss Fruits and One Cent Goods, Icing Sugar, Cake Ornaments, etc.

SEND FOR PRICE LIST.

75 Front Street East, - - TORONTO.

KOFF NO MORE.

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to Orators and Vocalists. R. & T. W stamped on each drop. Try them.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:-

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,

Toronto, St. John, N. B., and Montreal.

Established in Paris, 1770. 40 Prize Medals

THREE LEADING FACTORIES-

Paris, London, Strasbourg

Compagnie
Francaise

Purveyors by Special Appointment to
H. R. H. the Princess of Wales.

SUPERIOR CHOCOLATE
(Yellow Wrapper.)

PURE COCOA POWDER,
½-lb. and 1-lb. Tins.

CHOCOLATE WAFERS,
A delicious eating Chocolate.

HIGH LIFE BONBONS,
The most tasteful Dessert Sweetmeat.

BEST QUALITY

MARMALADE, JAMS,
JELLIES, ETC.

We are now taking orders for the celebrated Marmalade, etc. manufactured by Messrs. Chas. Southwell & Co., London England. Handsomely put up in 1 lb. glass jars, and the quality superior to anything ever brought into Canada.

CANDIED PEELS-for the Fall Trade-CITRON, LEMON, ORANGE.

Write for Price Lists and Samples to

FRANK MAGOR & Co., 16 St. John St., Montreal.



WE MAKE THE
FINEST TEA CADDIES IN CANADA

Spice, Baking Powder, Tobacco Tins and
TIN SIGNS, Lithographed or Japanned.

In 3 and 5 lb. Lithographed Tea Caddies we can make an original design for each customer.

TRY THIS PLAN FOR INCREASING SALES.

Write our nearest house for Prices and Catalogue.

THE McCLARY M'FG COMPANY

London Toronto Montreal. Winnipeg.

The Imperial Rubber Stamp Works

Rubber Stamps, Stencils,
Branding Irons, Seals, etc.

Estimates given. Orders by mail promptly attended to.

102 ADELAIDE ST. WEST - - - TORONTO.

EPPS'S COCOA

¼ lb. packets, 14 lb. boxes secured in tin.
Special Agent for the Dominion:

C. E. Colson, Montreal

MONTREAL Markets Continued.

which gives indications of going even higher. Tea on the other hand shows a disposition the other way, and sales of new crop have been made at comparatively low figures, while a broker here is authority for the statement that direct cables from China have offered black teas at very low c.i.f. prices in Montreal, lower, in fact, than ever before. In other lines there is nothing special to mention, as business has been very dull. Syrups are a slow sale and molasses are quiet. Spices remain about as they were, and the same is to remark about coffees. Payments still give some cause of complaint, this being the most unfavorable feature, for the general expectation seems to be for a good trade during the balance of the summer and fall.

SUGAR.

The sugar market holds steady both for raws and refined. Refiners have moved some round lots of stock, but on the whole the market is quiet and quoted firm at 5 1-2c. for granulated and 4 1-2 to 5 1-4c. for yellows, according to grade. The demand on preserving account is beginning to make itself felt, but the refiners are not inclined to book any heavy orders at present prices.

SYRUPS AND MOLASSES.

Syrups are a slow sale on the basis of 2 to 2 1-4c. per lb. in the wood for Canadian, while American has been placed at 18 1-2 to 19c. per gallon here.

The molasses market does not show any change. The latest quotation from the Island is 12c., which is equal to about 30c. on spot. The combine is still asking 33 to 34c., but jobbers outside of it are cutting on these prices.

TEAS.

The tea market is quiet. A few lots of new crop Japans have sold at 22c. The first arrivals show poor quality in leaf and are poor in cuts as compared with last year. A small business is reported in blacks, one lot of congous, about 400 packages, changing hands at about 12c.

COFFEES, ETC.

There is no change in coffee, which rules quiet and unchanged. We quote: Jamaica, 19 to 20c.; Maracaibo, 20 1-2 to 22c.; Rio, 19 to 21c.; Java, 24 to 28c., and Mocha, 25 to 28c.

Spices show no change, Jamaica ginger selling at 16 to 18c. for common, and 20 to 24c. for the finer grades. Black pepper rules at 8 to 9c., pimento at 6 1-2c., and nutmegs at 50 to 52 1-2c.

RICE.

There has been a good demand for rice, with prices steady. Millers' quotations for straight lots are as follows: Ordinary, \$3.85 to \$4; Japans, \$4 to \$4.50; Patnas and Carolinas, \$4.50 to \$6.50.

DRIED FRUIT.

The market for dried fruit has been fairly active, and importers have been moving several good-sized lots of off-stalk Valencias at 3 1-4c. for round lots, values for jobbing quantities showing, of course, a proportionate advance on this price. Currants are quiet at 5 to 6c.

GREEN FRUIT.

Green fruit has furnished a steady business during the week with prices much the same. Oranges have been in good demand at \$2.75 to \$4, and half-boxes \$1.65 to \$1.90. Lemons rule rather firm as a large lot was taken off this market by an American buyer during the week, and we quote \$3.50 to \$4 for

choice and \$2.75 to \$3 for good sound stock.

Pineapples are scarce and firm at 12 to 20c.

Bananas are in good demand at 75c. to \$1.50 per bunch.

Strawberries are a glut on the market and sold on Monday and Tuesday as low as 4 1-2c. a box. All the warehouses and markets are literally choked up with them.

BEANS.

Beans are unchanged, Western hand-picked moving at \$1.60 to \$1.65, and ordinary at \$1.25 to \$1.50.

HONEY.

There is no change in honey, extracted selling at 6 to 8c., and comb stock 9 to 13c.

HOPS.

Hops rule dull and easy. Good to choice stock has been moved in a small way at 17c., and poorer qualities at 14 to 15c.

POTATOES.

The feeling in potatoes is firm, car lots being offered on track at 80 to 90c. for medium.

PROVISIONS.

The provision market is slow. Lard and smoked meats are moving slowly, and pork is neglected. Canadian short cut, per bbl., \$21 to \$22; mess pork, Western, new, per bbl., \$22.50 to \$23; hams, city cured, per lb., 12 1-2 to 13 1-4; lard, Canadian, in pails, 12 to 12 1-4c.; bacon, per lb., 11 1-2 to 12 1-2c.; lard, common refined, per lb., 10 to 10 1-2c.

EGGS.

The egg market is rather dull and quiet, while receipts are not large. We quote prices steady at 11 to 12c.

CHEESE AND BUTTER.

If anyone expected a change in the disposition of the cheese market last week they were disappointed. The tone as shown by the business transacted was steady, and the way prices have been put up and maintained since the middle of the week forces the conclusion that the buying that has been done in the country cannot be purely speculative. The alternative is that it is due either to purchases on short account or for orders, and there is probably a little of both. We noted some time ago when the June deal first commenced, that these were shorts, and the course of the market since bears this out. It is held, however, that all the buying was not due to this reason, and as the firm of shippers who did a lot of it, besides contracting for a heavy stock of the make in the Belleville district are not generally reported to be in the short side, this contention is probably correct. The problem then is: Is it speculation or sales for future delivery? If the former, the prices are high; rather too high in fact, and on this account the argument that there are some good bona fide orders behind all this purchasing is equally acceptable. Besides this, we are now in the last week of June with the time fast approaching for the delivery of some of those 43s. sales, which fact no doubt has a good deal to do also with the high prices. As we noted last week, the prospect presented by the immediate future to the shippers who figured on this basis, is not exactly pleasant, and if it is true, as contended, that several of them have yet some covering to do before they are protected, the circumstance may act as a sustaining factor to prices. On the other hand it is claimed that for several of these short sales the seller has the whole month of July to fill in. Where circumstances

of this sort apply there is more breathing time with a possibility of pulling out, but we apprehend that they rule only in the minority of cases. The cable is down on colored, which is an indication that the ratio between it and white is changing on the other side. In fact the majority expected it to do so before, and it is likely that white will be on a par with colored here shortly, if not above it, for the factories are turning more of it out than usual on account of the premium it has brought. Finest colored, 9 1-2c.; finest white, 9 1-4 to 9 3-8c.; fine goods, 8 7-8 to 9c.; under grades, 8 1-2 to 8 3-4c.; cable, white, 45s. 6d.; cable, colored, 48s.

The butter market is, if anything, a shade firmer. Further advices confirm the information we gave last week, and cite more free purchasing both of Townships and creamery in the country, and the fact has led to a material stiffening in holders' views. We understand that 20c. and over has been paid for the June make of one or two creameries, and 17c. for several good lots of Townships. These prices are equivalent to a 1-4 to 1-2c. more on spot in each case. In spite of the fact, however, the spot basis has not advanced to an equal extent, and 20c. is an outside price so far as actual spot transactions in creamery can be cited, while for Townships 17 to 18c. is the best that has been made, and that only in a picking up way, and not in the case of a straight lot. For Western goods 15 1-2 to 16c. has been asked, but buyers are not disposed to operate freely at these prices. In spite of these figures low offers are still being made over the cable to British buyers at figures which allow no margin at all considering first cost. No doubt the Britishers have booked quite a few of these tempting offers, and, if mail advices from Britain are correct, there is a strong inference that there is a pretty large short interest in June creamery as well as in June cheese. From present appearances also it looks as though they would have an equally uncomfortable time in filling their shorts; in fact, we know that sales have actually been made between dealers here, which, on the present basis of cost in the country, stand to lose the seller quite a good sum of money. This state of affairs, both in the case of cheese and butter, is only another exemplification of the harm that speculation does at times in interfering with strictly legitimate trading. It is benefiting the factorymen and farmer, however, and if it is at the expense of some of the shippers here they have only themselves to blame. Creamery, 19 1-2 to 20c.; Townships, 17 to 18c.; Western dairy, 15 to 15 1-2c.

MONTREAL TRADE NOTES.

Full sized boxes of oranges are very scarce on this market.

American buyers took some 6,000 boxes of lemons off this market last week.

Direct cables from China offer first crop black teas laid down in Montreal at 12c. c.i.f.

Advices from Hiogo and Yokohama, Japan, say that the total settlements to the 1st of June were 10,000 piculs more than at the same date last year.

Several round lots of American syrup have been turned over here to Western buyers on the basis of 18 1-2 to 19c.

Several cargo lots of Barbadoes' molasses have been broken up by importers here at 30 to 30 1-2c. during the week, and we understand that one deal-

If you are open to purchase

Job Lots

Call and see us. Great inducements offered to clear out remnants.

New Goods Opening Daily

JAMES A. SKINNER & CO.

Importers of Crockery, China, Glassware, Lamp Goods, Etc.

54 and 56 Wellington Street West. **TORONTO**

Branch in Vancouver, B.C.

ESTABLISHED 1851.

WE OFFER

.. TOMATOES ..

in 3 lb. Tins

Quality Guaranteed,
at **80c.** per doz.

N. QUINTAL & FILS,

WHOLESALE GROCERS,

274 St. Saul Street, Montreal.

CHEESE ..



WE have a few very fine September Cheddar's and Stilton's which are just coming into prime condition. For first-class trade there are none better. Send for quotations.

F. W. FEARMAN,
HAMILTON, ONT.

J. W. LANG & CO.

Tea, Sugar .
Syrup
Canned Goods

Wholesale Grocers,

59, 61, 63 Front Street East
TORONTO

Seasonable Goods

Canned Salmon—"Brittania" talls and "Clover Leaf" flats, also full lines of Aylmer Canning Co's Meats, Chicken, Turkey, Duck, Lunch Tongue and Pigs Feet.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

19 Front St. E., Toronto.

Canned Salmon

CHEAPEST GOODS OFFERING.

Immediate delivery.

Special quotations for round lots.

WARREN BROS. & BOOMER,

35 and 37 Front St. East, **TORONTO**

First Arrival.

New Season's Japan Tea, 1893 4

NOW IN STORE.

Style and Quality Superb.



May 29th, 1893.

Smith and
Keighley

9 Front St. E., Toronto.

JUST TO HAND.

DIRECT IMPORTATIONS FAMOUS

"Crescent" BRAND

Currants

Best Value in the Market.

PERKINS, INCE & Co.,

41-43 Front Street East, Toronto.

JOHN BURGESS & SON

SAUCE

AND

PICKLE

MANUFACTURERS,

107 STRAND Corner of the Savoy Steps, London, W.C

Vide Sir Walter Scott's "St. Ronan's Well," Chaps. XVI. and XXX.

Lord Byron's "Beppo," VIII.

SEELY'S Flavoring Extracts



have stood critical test for 31 years.

Their—

Purity, Strength and Rich Flavor

have made them the

STANDARD GOODS OF AMERICA.

The most attractive line in the market.

Send for our Illustrated Price List.

Seely Manufacturing Co.

Detroit, Mich. - Windsor, Ont.

Victoria Tea.

Just to hand, large consignment of this special blend. CEYLON TEA in 1 lb. and ½ lb. packages.

T. KINNEAR & CO.,

WHOLESALE GROCERS,

49 Front St. E., **TORONTO.**

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MONTREAL Markets continued

er is offering at even a lower figure than this.

Practically all the currants on the market are controlled by a well-known wholesale grocer, and he is doing all the business in them for the Province of Quebec at least.

Advices to brokers here say that there are very large stocks of old currants still held in first hands in London and New York.

The Retail Grocers' Association is making great preparations for its annual picnic, which takes place on August 19 to Highgate Springs. This is always one of the events of the season, and an enjoyable time is sure to be had.

Dealers here expect to have some definite information concerning the run of salmon on the Fraser river by the end of the present week. The run usually commences on the 28th.

It is reported that Fred. White, one of the partners in the firm of Regan, White & Co., at present in difficulties, has been offered an important position by Jno. Duncan & Co., which he will likely accept if it is finally decided to wind up the estate.

The Regan-White matter has not yet been settled, but a meeting is to be held this week, when a final decision will be arrived at. It is understood that two offers have been made by the firm, first 50c. and 5c. on the dollar, and latterly 60c., but that two of the largest creditors refuse to accept. In the case of one of these their decision is attributed to some personal difficulty between them and the debtors, and the general impression seems to be among the trade that the estate will be wound up. The meeting above referred to will decide the matter.

ONTARIO BANK.

The annual general meeting of the stockholders of this institution was held in its banking house in Toronto on Tuesday, the 20th day of June, 1893. Among those present were:

W. R. Miller (Montreal), Sir W. P. Howland, C.B., K.C.M.G., Judge Dennistoun, W. Glennly (Oshawa), Donald MacKay, C. S. Gzowski, jr., C. E. Hooper, Hon. J. C. Aikins, A. M. Smith, G. M. Rose, J. K. Macdonald, W. W. Keighley, E. B. Freeland, and others.

On motion Sir W. P. Howland, C.B., K.C.M.G., was called to the chair, and Mr. Holland was requested to act as secretary.

Messrs. J. K. Macdonald and C. S. Gzowski, jr., were appointed to act as scrutineers.

At the request of the chairman the secretary read the following report:

The directors beg to submit to the shareholders the thirty-sixth annual report and statement of the affairs of the bank for the year ending 31st May, 1893.

The net profits, after deducting charges of management, interest accrued upon deposits, and making provision for bad and doubtful debts, were \$130,303 51

Profit and Loss (brought forward from 31st May, 1892).. 15,001 96

\$145,305 47

Which have been appropriated as follows:

Div. No. 70, 3 1/2 per cent., paid 1st Dec. 1892	\$52,500 00
Div. No. 71, 3 1/2 per cent., payable 1st June, 1893	52,500 00
Added to Rest	30,000 00
	<u>135,000 000</u>

Balance of profits carried forward..... \$ 10,305 47

The business of the Bank for the past year has been satisfactory, and as detailed in the balance sheet herewith shows substantial gains in every department. During the early months money was abundant at low rates and moderate in demand, followed later by a severe stringency in the neighboring Republic, entailing unusual responsibilities and anxiety upon those entrusted with the conduct of monetary institutions. Although Canada has not so far been affected to any material extent, the close relations existing between the countries will, for some time at least, call for caution until their business and currency are placed upon a more satisfactory basis.

In Ontario and Quebec the crops were disappointing, the yield falling short of what was expected, while the prices realized were lower than for many years, the effect of which has been to limit the means of the agricultural community, and trade has been somewhat restricted in consequence. It is gratifying, however, to know that the mercantile community has in the meantime pursued a conservative policy, and affairs generally are now on a sounder footing than for years.

The lumber trade, in which a large proportion of the bank's means is interested, was, as anticipated in the last report, very profitable. Prices were remunerative and the demand steady. The cut this year is even larger, and from present indications we have every reason to anticipate as successful a season as the past.

The usual inspection of the branches were continued during the year, and your Directors have to express their satisfaction in the manner in which the officers of the bank have discharged their duties. Respectfully submitted,

W. P. HOWLAND,
President.

GENERAL STATEMENT.

LIABILITIES.	
Capital stock paid up	\$1,500,000 00
Rest	345,000 00
Balance of profits carried forward	10,305 47
Dividends unclaimed	587 50
Dividend No. 71, payable 1st June, 1893	52,500 00
Reserved for interest due depositors, exchange, etc	57,146 55
Rebate on bills discounted	30,000 00
	<u>\$1,995,539 52</u>
Notes in circulation	908,898 00
Deposits not bearing interest	1,266,274 49
Deposits bearing interest	4,457,372 26
Balance due banks in Canada	25,347 83
	<u>6,657 892 58</u>
	\$8,653,432 10

ASSETS.

Gold and Silver Coin	\$ 177,016 84
Government Demand Notes	500,098 00
Notes of and Cheques on other Banks	250,991 19
Balances due from other Banks in Canada	151,077 46
Balances due from Banks in United States	121,858 64
Balances due from Banks in Great Britain	24,898 41
Deposit with Government for Security of Note Circulation	50,676 10
Government Securities and Municipal and other Debentures	385,981 44
Loans at Call on Collaterals	555,478 64
	<u>\$2,218,076 72</u>
Bills Discounted and Loans	6,090,401 78
Overdue Debts (estimated loss provided for)	61,303 27
Real estate	103,653 15
Mortgages	12,800 00
Bank Premises and Furniture	165,832 93
Other Assets	1,364 25
	<u>6,435,355 38</u>
	\$8,653,432 10

C. HOLLAND,
General Manager.

Ontario Bank, Toronto, 31st May, 1893.

After explanations with reference to the position and business of the Bank during the year, Sir W. P. Howland moved, seconded by Mr. A. M. Smith that the report be adopted, which was duly carried.

The usual resolutions thanking the President and Directors were then passed.

The scrutineers appointed at the meeting subsequently reported the following gentlemen duly elected as directors for the ensuing year, viz.: Sir W. P. Howland, C.B., K.C.M.G., Donald Mackay, A. M. Smith, G. M. Rose, Hon. C. F. Fraser, G. R. R. Cockburn, M.P., and Hon. J. C. Aikins. The new board met the same afternoon, when Sir W. P. Howland was elected President, and A. M. Smith, Esq., Vice-President, by unanimous votes.

C. HOLLAND,
General Manager.

Toronto, June 20, 1893.

M. Brulle communicates to the Paris Academy of Sciences a ready plan that he has discovered for testing whether or no butter be adulterated with oleomargarine or any animal fat. It depends upon the fact that butter, when thus adulterated, hardens when heated with nitric acid, the degree of hardening being in proportion to the quantity of the adulterant present. We know of a simpler plan, says a contemporary, the condition being that there should be mice in the cupboard. Of two portions of butter on the same shelf, one being pure and the other adulterated, the mice will devour the former, leaving the latter untouched.

A . . .
 Few . . .
 Reasons
 Why . . .



Spanish Blacking

EXCELS ALL OTHERS

- It contains more oil and keeps the leather softer and more pliable than any other.
- It gives a beautiful bright polish, and holds the polish longer than any other.
- It does not burn or injure the leather.
- It gives a quicker polish than any other.
- It resists dampness from the foot.
- It does not rub off on the clothing.
- It is the handsomest put up blacking in the world.
- It will never get hard or dry up, it will keep for years in any climate.
- It is altogether the best polishing blacking made or sold in Canada, and we challenge the makers of the world to produce a blacking to equal it.

The F. F. Dalley Co.
 of Hamilton, Limited.



You Can't Beat It



Sold only in Cans by the Live
 Wholesale and Retail
 Trade

and Manufactured by

**THE HAMILTON COFFEE
 AND SPICE CO. . . .**
 HAMILTON, ONT.



COFFEE AND SPICE MACHINERY

We have removed to our new shops at Thirteenth and Hender-
 son streets, Jersey City, where we have greater facilities for
 manufacturing to meet the increasing demand for our
 machinery.

Our offices and salesrooms are at
Room 201, Havemeyer Building,
 Cor. Church & Cortland Sts.,
 NEW YORK

The Hungerford
 Co.

LIGHTBOUND, RALSTON & CO.

Wholesale Grocers,

MONTREAL.

AGENTS FOR CANADA FOR THE BEST
 COCOA IN THE WORLD.

SCHWEITZER'S COCOATINA



1-2 lb. tins \$2.25 per doz.

1 lb. tins \$4.00 per doz.

THE INDIGO TRADE.

The next indigo auctions in London have been fixed to commence on the 10th proximo, and that the "prompt" should be on the 6th October next. The declarations announced amounted to 6,700 chests. This quantity consists of 1,525 chests of Bengal and Oude descriptions, 3,720 chests of Kurpah, 190 chests of Madras, 200 chests of Manilla, and 1,065 chests of Bombay figs, etc. It is not expected that this quantity will be greatly augmented by further declarations, and it is unlikely that more than 7,500 chests will be catalogued. The total declarations in the corresponding period in 1892 were 3,050 chests, and in 1891 they were 7,300 chests. Stocks in warehouses at present are 13,976 chests; in 1892 they were 9,733 chests, and 14,752 chests in 1891. A very large proportion of the present stock—variously estimated at from 30 to 50 per cent. of the total consists of low and more or less adulterated indigo. When considering the statistical position of the article this fact must not be lost sight of, as it has never before occurred in the history of the trade. It is true that spurious indigo has before now (notably fifteen or sixteen years ago) found its way to this market, but the quantity then sent was infinitesimal compared with that at present in stock.

VARIETIES OF PEPPER.

The following brief description of different varieties of pepper is from the Merchants' Review:

Capsicum or Red Pepper.—The variety of capsicum usually found in commerce is in large withered and dark red pods, always broken and the pulp dried up. It comes principally from the East Indies, where it is a native, in bales of between two and three hundred weight. In taste it is very fiery and acrimonious. Its principal use is to make cayenne pepper; also for all kinds of pickling, and it is one of the necessary ingredients of the different piquant table sauces, besides being largely used in curry powder. The plant has been acclimatized in some of our Southern States, and a superior quality of the article is produced in Louisiana. Various species are imported, often as pickles in vinegar. The plant has a branchy stem, rising about two feet high. The leaves are long, narrow, and of a dark green color. White flowers bloom in June and July, and are succeeded by pods, varying in shape and color, some being long, others short, some round, and others again heart-shaped, while the color is either red or yellow.

Cherry Pepper.—This is a native of the West Indies. It is very similar in appearance to the East Indian species, and is only distinguished by the different

shape of the pods, which are sometimes in the form of a cherry, sometimes heart shaped, bell shaped, or angular. Their color is the same as that of capsicum. Both of these peppers are annuals.

Bell Pepper.—The bell pepper is a biennial, a native of the East Indian Archipelago; it produces larger pods than either of the above mentioned varieties. It may be transplanted with safety into our northern climate in summer, and set out in the open garden, but it requires a place in the hot house in the winter season. The green pods of all these varieties are used for pickling. Those of the last are generally preferred, being not only larger, but having the skin more pulpy and tender.

Bird Pepper.—There are many species of this genus, differing from each other in bearing fruit, varying in size, shape and color; but they have all in a certain degree the same pungent qualities, the smallest possessing them with the greatest intensity. They are natives of most of the tropical regions, but are most abundant and most used in the Western hemisphere. Those grown on the southeast coast of Africa, especially Natal, are considered the finest, richest in flavor and most pungent. They are cut up and pounded by the natives and mixed with a little salt, then packed in air-tight tins of about sixty pounds each, and in that shape are exported. The true Natal cayenne is comparatively scarce. In the West Indies, and in some parts of South America this kind of pepper forms either solid, or when reduced to powder, an ingredient of almost every dish. A mixture of sliced cucumber, shallots, or onions cut very fine, a little lime juice and Madeira wine, with a few pods of bird pepper, well mashed and mixed with the liquor, is reckoned an unfailing stimulant to the appetite in the West Indies, and is called mandram.

Long Pepper.—A native of Bengal, Malabar and Java. The roots are perennial; the stems are shrubby, round, smooth, branched, slender and climbing, but do not rise to any considerable height. The leaves differ much in size and form; they are commonly heart-shaped, pointed, entirely smooth, nerved, of a dark green color, and stand alternately upon foot-stalks. The flowers are small and produced in short dense terminal spikes, which are nearly cylindrical. The berries or grains are very small and lodged in a pulpy matter, like those of the black pepper, and in appearance greatly resemble the seed of the common chick weed. They are at first green, and become a dark red or gray black as they ripen. Their odor is faintly aromatic, but in taste they are exceedingly hot. This pepper is most pungent when gathered in its unripe state just before full maturity; it is afterwards dried in the sun and becomes of a dark gray color. It is used principally in its crude state as a flavoring for pickles, and has great

preservative qualities. It is said that any kind of pickles whose vinegar has been boiled with a quantity of long pepper will be better preserved and retain their crispness longer than those pickles in the ordinary manner without its use.

Guinea Pepper.—This pepper consists of two species of ammomum, found principally on the west coast of Africa, particularly Sierra Leone, from which place it is generally imported into Europe. There is scarcely any sale for it in this country, it being so comparatively little known. It is also cultivated in the northern part of the East Indies, where it is extensively used as an ingredient of curry powder. It is a powerful stimulant and a cordial, and is generally used for the same purposes as cardamoms.

SHE MADE MEN WEARY.

The grocer's new boy threw his delivery basket down in the corner with an injured air and remarked that the woman who had just moved into No. 37, around the corner, was a regular crank.

"How do you mean?" asked the grocer.

"First thing she asked me," said the boy, "was whether we had any nice fresh eggs. They must be very, very fresh, she said, because she wanted 'em to put in cake."

"I told her eggs were doubtful this hot weather, but we had some very, very fresh egg plants, and how would they do?"

"She said they wouldn't do at all; and then she asked me if we had any corn that was as green as I was, and the ears as well developed as mine."

"I said 'yes'm.'"

"Well," she says, "I want some for dinner, so bring half a dozen as soon as you can."

"As soon as we can?" says I. "Do you want it canned?"

"She said she did not want it canned. Then she began to ask about water-melons. Did we have some that was ripe? I told her 'yes'm.'"

"Was they on ice?"

"No'm, they was on the sidewalk."

"Would you put half of one on ice and bring it around at 6 o'clock?"

"We would."

"Would you have the seeds taken out?"

"With pleasure."

"All right. Did we keep vichy water in syphons?"

"Yes'm."

"Was that on ice?"

"No. But I told her we'd put half a syphon on ice and bring it around at 6 o'clock with the bubbles taken out if she'd say the word."

"Then she said she guessed everything we had around here was nice and fresh, but there was such a thing as being too fresh, and she believed she'd try the other store, so I needn't bother. Yes, sir, that woman was a crank."

"Eddie," said the grocery man, as he slowly rolled the white paper around a pound of cheese, "my nephew will be here next week from Germany, and I am going to give him your job. Meanwhile I'll try to get along without any little boy!"

"You'll have to," said Eddie, "cause I'm goin' to leave."—Ex.

THOUGH HUNGRY

AS A

Pettijohn's
California



BREAKFAST FOOD

... WILL SATISFY YOU.

Nourishing, Palatable, Delicate
It has no equal as a Breakfast Food.

It is particularly well adapted for Spring and Summer use. It is recommended by the leading medical experts as the most nourishing food ever offered to the public. It is far more delicate and wholesome than oat meal. Wheat is the natural food for man. Oats is the natural food for horses and mules. Recommended by all who try it. Put up in two pound packages, 3 Doz. in Case.

For Sale by Wholesale Grocers.

WRIGHT & COPP, Dominion Agents, Toronto

Will supply samples on application.

Snider's Home-made

Tomato Catsup

A wonderful production from a home receipt. It is beyond competition wherever introduced.



Sniders' Home-Made Soups

Pronounced at various expositions, food exhibits, etc., as the best.



FOR

The Cruise. The Camp. The Home.

All wholesale grocers sell them.
Write us for samples.

WRIGHT & COPP, Dominion Agents, TORONTO.



A Popular Table Luxury,

A Culinary Article,

AND

A Perfect Infant Food.

COMPLETELY STERILIZED

FOR SALE BY ALL WHOLESALE GROCERS

.. PREPARED BY ..

HELVETIA MILK CONDENSING CO., HIGHLAND, ILL U. S. A.

WRIGHT & COPP, Toronto

.. SEE THEM ..

Batty's

.. WE SELL THEM ..

Pickles

Sauces

ETC.

TORONTO:

EBY, BLAIN & Co.
H. P. ECKARDT & Co.
PERKINS, INCE & Co.
SLOAN & CROWTHER.
WARREN BROS. & BOOMER.

MONTREAL:

CAVERHILL, ROSE, HUGHES & Co.
HUDON, HEBERT & Co.

HAMILTON:

JAS. TURNER & Co.

KINGSTON: A. GUNN & Co.



WRIGHT & COPP, Dominion Agents, TORONTO

ST. JOHN, N. B., MARKETS.

ST. JOHN, N.B., June 29, 1893.

That trade seems less brisk than usual is the opinion expressed pretty freely among dealers, though no particular reason is given why there should be a falling off in the volume of business. We hear complaints that it is very difficult to collect accounts.

Sugar—Another upward movement in sugar this week is reported at the refineries and dealers have to advance accordingly. Granulated is selling at 5½ to 5¾c., extra C 4¾ to 4¾c., yellows \$4.30 to 4½c.

Rice—The market seems well stocked with

very little selling and prices depend upon quality. We quote 3¼ to 3½c.

Dried Fruit—Off-stalk Valencias are quoted at 5 to 5½c., layers 6 to 6½c., prunes 7 to 7½c., dates 4½ to 5c.

Butter—There is a fair demand with prices steady at 16 to 19c.

Cheese—The market is some easier and while plenty are offering, stocks do not get large; prices are 10¼ to 11c.

Eggs—Market steady at 9 to 10c.

Beans—Dull at \$1.60 to \$1.70.

"There are geniuses in trade, as well as in war or the state, or letters; and the reason why this or that man is fortunate is not to be told. It lies in the man."—EMERSON.

GET THE BEST—IT PAYS.

CENTRAL
Business College.

TORONTO AND STRATFORD.

\$40 Was invested by Mr. D. McGregor, of Clinton, Ont., in securing a commercial and shorthand education at our school three years ago. He is now employed in the Chicago and Rock Island Railway Offices, Chicago, at a salary of \$1,000 per annum. Our graduates are always successful. Our schools are the largest, best equipped, most popular, and best business colleges in Canada. Catalogues Free. Location of Toronto School, Cor. Yonge and Gerrard.

SHAW & ELLIOTT, Principals.

MUNN'S FAMOUS BONELESS CODFISH.

NEW and GENUINE.
NOW ARRIVING.

Packed in assorted Boxes, 5-lbs., 10-lbs., 20-lbs., and 40-lbs., containing 1 and 2 lb. Bricks, also

MUNN'S BONELESS CODFISH.

Packed in 100 lb. Boxes, Whole Fish.
Delightful thick Codfish Steak.

Orders can be filled at short notice after this.

STEWART, MUNN & CO., Montreal.



The Windsor Patent Brush Co. Ltd.

WINDSOR, ONT.

Make a Full Line of Saleable

BRUSHES, WHISKS AND BROOMS

For the General Trade.



..MOLASSES..

We make low prices. Delivered, freight and duty paid per Imperial gallon to any point in Canada.

Samples upon application.

N. W. Taussig & Co.

96 Wall Street, NEW YORK

Atlantic Sugar House, BROOKLYN.

Cable Address,
"Taussig, New York."

CANADIAN AGENTS:

R. S. McINDOE,
Toronto.

JAS. SIMPSON & SON,
Hamilton.

L. H. DOBBIN,
Montreal.

J. WINFIELD,
Quebec.

M. F. EAGAR,
Halifax.

TANGLEFOOT

Is sold by the following

CANADIAN JOBBERS

MONTREAL:—

EVANS & SONS, Ltd.,
LYMAN, SONS & CO.,
LYMAN, KNOX & CO.,
KERRY, WATSON & CO.,
J. O. LEDUC & CO.,
N. QUINTAL & FILS.

TORONTO:—

LYMAN BROS. & CO.,
NORTHRUP & LYMAN CO.,
ELLIOTT & CO.

QUEBEC:—

W. BRUNET & CO.,
EDMUND, GIROUX & BROS.,
DR. ED. MORIN & CO.,

LONDON:—

JAS. A. KENNEDY & CO.,
LONDON DRUG CO.



TANGLEFOOT

Is sold by the following

CANADIAN JOBBERS

HAMILTON:—

J. WINER & CO.

KINGSTON:—

HENRY SKINNER & CO.

HALIFAX:—

BROWN & WEBB,
FORSYTH, SUTCLIFFE & CO.,
SIMSON BROS. & CO.,

WINNIPEG:—

MARTIN, ROSSER & CO.

VICTORIA:—

MOORE & CO.,
LANGLEY & CO.

VANCOUVER:—

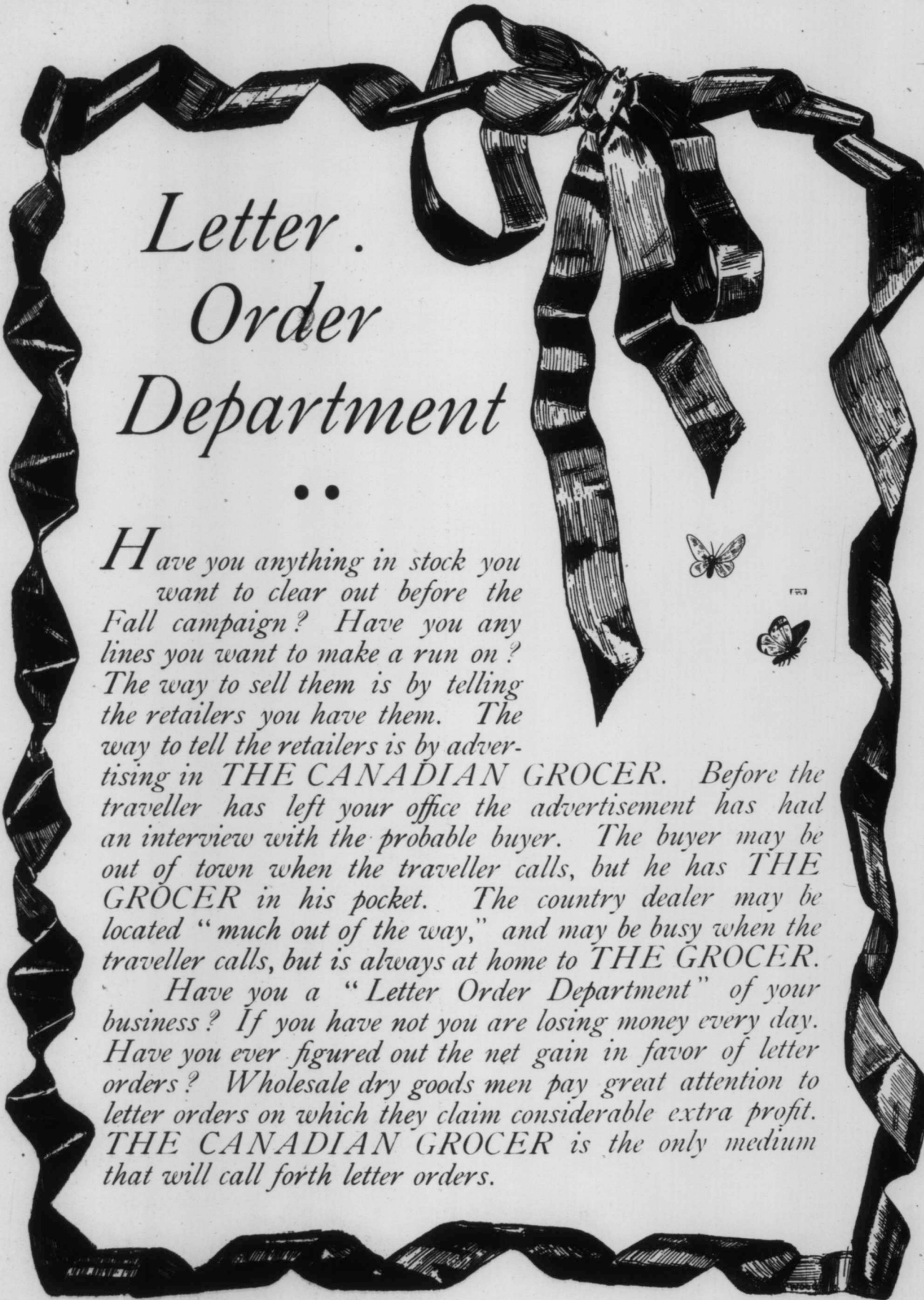
H. McDOWELL & CO.

NEW WESTMINSTER:—

D. S. CURTIS & CO.

NANAIMO:—

E. PIMBURY & CO.



*Letter .
Order
Department*

• •

Have you anything in stock you want to clear out before the Fall campaign? Have you any lines you want to make a run on? The way to sell them is by telling the retailers you have them. The way to tell the retailers is by advertising in THE CANADIAN GROCER. Before the traveller has left your office the advertisement has had an interview with the probable buyer. The buyer may be out of town when the traveller calls, but he has THE GROCER in his pocket. The country dealer may be located "much out of the way," and may be busy when the traveller calls, but is always at home to THE GROCER.

Have you a "Letter Order Department" of your business? If you have not you are losing money every day. Have you ever figured out the net gain in favor of letter orders? Wholesale dry goods men pay great attention to letter orders on which they claim considerable extra profit. THE CANADIAN GROCER is the only medium that will call forth letter orders.

BUSINESS CHANGES.

SALES MADE AND PENDING.

D. L. Winter, hotelkeeper and cigar manufacturer, Paris, is advertising hotel for sale.

The stock of N. Wilson & Co. was sold Monday in London to J. H. Slater, at 50 cents on the dollar.

The stock of P. Therein, Jr., general merchant, St. Antoine Abbe, Que., has been sold at 65c. on the dollar.

The stock of J. P. McCuaig, general merchant, Dalhousie Station, Que., has been sold at 67½c. on the dollar.

The effects of the French Co operative Co., general store, Northfield, B.C., are advertised for sale by tender.

The general stock of Antoine Lachambe and L. H. Bauchard, St. Etienne de Bolton, Que., is to be sold to-day (Friday).

PARTNERSHIPS FORMED AND DISSOLVED.

The Patte & Perley Orchard Co., Ottawa, are applying for incorporation.

Southcott & Toon, grocers, London, have dissolved. F. C. Toon continues.

The Plantagenet Springs Hotel and Land Co. (Ltd.) is applying for incorporation.

The International Produce and Manufacturing Exchange Co., of Montreal, are applying for incorporation.

N. Rankin, grocer, St. John, N. B., has formed a co-partnership with James Moulson as Rankin & Moulson.

Cecil P. Newman has been registered proprietor of the firm of Newman Co., vinegar manufacturers, Montreal.

A. Fluet and M. Jordan have been registered to carry on business as grocers under the firm name of Fluet & Jordan, Montreal.

A number of Montrealers are seeking incorporation as the International Produce and Manufacturing Exchange Company, with a capital of \$200,000.

P. C. Blouin and P. Blouin have formed a partnership to carry on business as general merchants, under the style of P. C. Blouin & Frere, St. Jean D'Orleans, Que.

Jean Baptiste Vanier and Treffe Montpetit have been registered as partners to carry on business in Montreal as grocers under the firm name of Vanier & Montpetit.

J. M. Dufresne, J. B. A. Mongenais and F. X. St. Charles have been registered to do business as grocers in St. Lawrence street, Montreal, under the style of Dufresne, Mongenais & St. Charles.

CHANGES.

Mrs. A. W. King, confectionery, Hensall, Ont., has sold out to A. Kruspe.

James Barr hotelkeeper, Glenbro' Man., has sold out to Charles Shields.

J. C. Richardson & Co., general merchants, Beeton, have sold out to F. T. Andrews.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. A. Sproule, grocer, Halifax, N. S., has assigned.

Robellard & Fluet, grocers, Montreal, have dissolved.

Martin Tobin, grocer and butcher, Waterford, has assigned to Peter Maybee.

Fred. Babister, pork and provisions, Toronto, has assigned to G. M. Gardener.

Joseph Little & Co., flour, feed, coal and wood, Toronto, have assigned to J. R. E. Winters.

Irvine & Co., boots and shoes, Toronto Junction, is offering to compromise at 50 cents on the dollar.

The dullness of trade has proved too much for Joseph McClintock, a Toronto grocer, and he has assigned to Richard Lane.

H. T. White, grocer, St. John, N. B., has assigned and is away. Francis & Vaughan, boot and shoe dealers of the same place have suspended payment.

M. E. Gouertin and F. L. Bourgeois have been registered as partners to carry on business in St. Hyacinthe, Que., as general merchants under the style of S. Bourgeois & Co.

DEATHS.

Alex. Forsyth, grocer, Dartmouth, N.S., is dead.

James Lyon, hotelkeeper, Kentville, N. S., is dead.

J. W. Proctor, general merchant, Ottawa, is dead.

Ross Hammond, general merchant, Lockport, N.S., is dead.

George Leslie, sr, nurseryman, Toronto, is dead. Deceased was in his 90th year.

FIRES.

H. W. Wilson & Co.'s store, Sparks street, Ottawa, was damaged to the extent of \$5,000 by fire Monday. The loss is covered by insurance.

WHERE TASTE RESIDES.

Strictly speaking, with the tip of the tongue you cannot really taste at all. If you put a drop of oil of bitter almonds on that part of the mouth you will find that it produces no effect of any sort. You only taste it when it begins slowly to diffuse itself and reaches the true tasting region in the middle distance.

But if you put a little mustard or cayenne on the same part you will find that it bites you immediately—the experiment should be tried sparingly—while if you put it lower down in the mouth you will swallow it almost without noticing the pungency of the stimulant.

The reason is that the tip of the tongue is supplied only with the nerves of touch, not nerves of taste proper. They belong to a totally different main branch, and they go to a different centre in the brain, together with the very similar threads which supply the nerves of smell for mustard or pepper.

That is why the smell and taste of these pungent substances are so much alike, as everybody must have noticed, a good sniff at a mustard pot producing almost the same irritating effects as an incautious dose.—Cincinnati Tribune.

SPECULATION IN CLOVES.

Cloves have for many years been a favorite article with speculators, but of late, principally owing to the large accumulations of stock in the warehouses, they have been severely left alone. Left to the purely legitimate demand, Zanzibar cloves fell last year to about the lowest price on record, viz., 23-4d. per lb. The lowness of the price induced speculation, and a small syndicate was formed to buy up the article. Operations were conducted on a large scale, and considerable quantities changed hands at continually rising prices. During April and part of May Zanzibar cloves for June-August deliveries were quoted 41-16d. per lb. The present spot quotation for this description is 35-8d. to 31-2d. per lb. It should be mentioned that Zanzibar cloves are practically the clove market, although there are both Amboyna and Penang sorts to be had in comparatively small quantities. The present stock of Zanzibar cloves in the warehouses is 48,481 packages, against 35,000 at the corresponding period of 1892. The deliveries for the first twenty-one weeks of this year amount to 7,483 packages, against 8,289 packages during the same time last year. It will thus be seen that the consumption has sensibly fallen off in consequence of enhanced prices, and that the present stock is equal to about three years' requirements, according to the published deliveries to date. Recent advices received from Zanzibar state that the next crop promised to be large, but owing to the lateness of the rains, fears were entertained that they might have a damaging rather than a favorable effect. Clove cultivation in Zanzibar appears to suffer considerably from insufficiency of available labor, especially since slavery has been more or less abolished. It is stated on reliable authority that large estates are falling out of cultivation, although this may be caused as much by the low prices so long current as by want of laborers. However, the fact remains that the Zanzibar clove crop of 1892 has fallen short of that of 1891 by some 50,000 frasilas (a frasila equals about 85 lbs.), while that of 1890 was upwards of 100,000 frasilas better than that of 1891. The present quotation for Amboyna cloves is 41-2 to 53-4d. per lb., and for Penang 6d. to 1s. per lb. It will, therefore, be seen at once that Zanzibars at 33-8 to 31-2d. per lb. are sure to be most in favor with consumers.—Manchester Guardian.

Woods, Travis & Co., of New Westminster, are about to ship a large consignment to China of B. C. dried halibut and salmon. "They hope," says an exchange, "to develop in course of time a very large and valuable trade."

Thousands of Retailers . .



and Consumers are reached daily and weekly by our Advertisements in the leading newspapers of the Dominion, and are thus being constantly reminded that our

Matches
Wooden Ware
Wash Boards
Indurated Ware
&c., &c.,

Are the **Standard** goods, and the best in the market. It pays to handle **Eddy's** goods.

BRANCHES AND AGENCIES at Toronto, Montreal, Winnipeg, Halifax, St. John, Quebec, Hamilton, Kingston, and Victoria, B. C.

THE E. B. EDDY CO.

Mammoth Works - - - Hull, Canada.

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E. BROWN & SON'S

7 Garrick Street, London, England, and at 26 Rue Bergere, Paris

BOOT PREPARATIONS SOLD EVERYWHERE.			
			
MELTONIAN BLACKING <small>(As used in the Royal Household) renders the Boots soft, durable and waterproof.</small>	MELTONIAN CREAM <small>(white or black) For Renovating all kinds of Glace Kid Boots and Shoes.</small>	ROYAL LUTETIAN CREAM <small>The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, etc.</small>	NONPAREIL DE GUICHE <small>Parisian Polish For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other</small>

Messrs. Salomon & Phillips, 33 Spruce St., New York, Sole Agents for Canada and U.S.A.



**GROCCERS'
AND
BUTCHERS'**

REFRIGERATORS

Manufactured by

KNOWLES & NOTT, Brantford, Ont.

Send for Catalogue.

By Royal Warrant, Manufacturers To Her Majesty, The Queen.
THE "MOST POPULAR" BLACK LEAD.
THE "MOST REMARKABLE" POLISH.

PLEASE ASK FOR AND USE ONLY NIXEY'S SPECIALITIES OF STERLING VALUE.

**Nixey's
Black NO DUST
Lead**

Hundreds of Testimonials from all parts, including Her Majesty's, Royal Buckingham Palace. HIGHEST EXHIBITION HONOURS.

**"SILVER MOONLIGHT
PLUMBAGO"
STOVE POLISH.**

Always Bright & Beautiful.
In Large Packets 1d. & 2d. each.
Use only for Laundry Purposes, producing the best results.



NIXEY'S
"SOHO
SQUARE" BLUE

THE PUREST—BEST—NO SEDIMENT.
ONLY HALF THE USUAL QUANTITY
REQUIRED.
Eight 1-oz. squares in Box for 6d.
Of all Grocers and Oilmen; or write to
19, SOHO SQUARE, LONDON, ENGLAND.

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.



NIXEY'S
"CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.


Canadian representatives:
Canadian representatives:—Mr. W. Matthews, 7 Richmond St. East, Toronto. Mr. Charles Gyde, 39 St. Nicholas St., Montreal.


Watch Coupons

Are in every box of Somerville's "Mexican Fruit" and "Pepsin" Chewing Gums.

Get a Box and see particulars. It will pay you.
Be sure and ask for Somerville's Gums.

G. R. SOMERVILLE, London, Canada.





Ask your
Wholesaler

For one or send for circular.

ADAMS & SONS' CO.,

11 and 13 Jarvis St. Toronto, Ont.

MILK GRANULES
is the solids of pure Cow's Milk so treated that when dissolved in the requisite quantity of water it yields a product that is The perfect equivalent of **MOTHER'S MILK.**



Mantels, Grates and Tiles, Office and Store Fittings and Furnishings.

UNPRECEDENTED SUCCESS

GOLD MEDALS AWARDED

BY HER MAJESTY'S



ROYAL LETTERS PATENT

(Established 1852) **EBENR. ROBERTS** (Established 1852)



This illustration is a fac simile of packet.

ROYAL TABLE CREAMS, AND INVALID AND TABLE JELLIES,

Made in Variety of Flavors and Colours and sold in Pint and Quart Sizes.

These Creams and Jellies are used at some of the best Hotels and Restaurants throughout the United Kingdom; they are also to be found on the tables of some of the largest Steamers afloat. For the Dinner and Supper Table they are indispensable, and no Pic-nic Hamper is complete without them



The above illustration is a fac-simile of tin.

Are You a Buyer of English Confectionery? If so, you cannot do better than buy **EBENR. ROBERTS'.**

It has a world wide reputation, and is shipped largely to almost every corner of the globe. If you have never stocked it, go in for it at once. It sells rapidly and you will be pleased with your increased trade.

Agent: C. E. Colson, Montreal.

EBENR. ROBERTS, London, England.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, June 29, 1893.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD, per doz	5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz.	16 00	
3 1/2 lb. cans, 1 and 3 doz in case	10 50	
16 oz. cans, 1, 2 and 4 doz. in case	4 60	
12 oz. cans, 2 and 4 doz. in case	3 70	
8 oz. cans, 2 and 4 doz. in case	2 40	
6 oz. cans, 2 and 4 doz in case	1 90	
4 oz. cans, 4 and 6 doz in case	1 25	
Per doz		
Dunn's No. 1, in tins	2 00	
" " " " "	75	
Cook's Gem, in 1 lb pkgs	\$1 75	
" " " " "	85	
" " " " "	40	
" " " " "	65	
" " " " "	12	



Empire, 5 dozen 4 oz cans	Per doz	\$0 75
" " " " "	1 15	
" " " " "	2 00	
" " " " "	9 00	
bulk, per lb.	15	

COOK'S FRIEND. (In Paper Packages.) Per doz

Size 1, in 2 and 4 doz boxes	\$2 40
" " " " "	2 10
" " " " "	80
" " " " "	7c
" " " " "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/2 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases	75
" " " " "	1 30
" " " " "	1 90
" " " " "	2 26
" " " " "	9 60

OCEAN WAVE

DIAMOND BAKING POWDER.

1/2 lb. tins, 4 doz cases	0 67 1/2
1 lb. " " " "	1 17
1 lb. " " " "	1 98

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 10 1/2
Butter	0 6
" " 3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2
Digestive	0 08
Daisy Wafer	0 16
Garibaldi	0 09
Gingerbread	0 10
Ginger Nuts	0 10
Graham Wafer	0 09
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06 1/2
People's Mixed	0 10

Pic Nic	0 09
Prairie	0 08
Rich Mixed	0 14
School Cake	0 11
Soda	0 06
" " 3 lb.	0 20
Sultana	0 10
Tea	0 10
Tid Bits	0 09
Variety	0 12
Village	0 07 1/2
Wine	0 08 1/2

BLACKING.

Day & Martin's, pints, per doz	\$3 20
" " " " "	2 10
Spanish, No. 3	1 10
" " " " "	4 50
" " " " "	8 00
" " " " "	9 00
Japanese, No. 3	4 50
" " " " "	7 50
Jaquot's French No. 2	3 00
" " " " "	4 50
" " " " "	6 00
" " " " "	9 00
" " " " "	7 50
" " " " "	9 00
" " " " "	8 00
" " " " "	4 50

P. G. FRENCH DRESSING (LADIES.) For ladies' and children's boots and shoes.

No. 7, 1 or 2 doz. in box	per doz	\$2 00
No. 4, " " " "	1 25	
P. G. FRENCH BLACKING.	per gross	\$4 00
" " " " "	4 50	
" " " " "	7 25	
" " " " "	25	

BLACK LEAD.

Refined in 1d., 2d., 4d. and 1s. packages, (9lb. boxes)	7s 6d	\$2 5
Jubilee in 1oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00

Silver Moonlight, Plum-bago Stove Polish (13 1/2 lb. boxes)	4s 3d	1 50
6 1/2 lb. in large 1/4 d. pkts, 1 gross	8s 6d	3 00
13 lb. in large 1/4 d. pkts, 2 gross	7s 6d	2 50
13 lb. in large 1/4 d. pkts, 1 gross	7s 6d	2 50
Reckitt's Black Lead, per box	1 15	
Each box contains either 1 gro., 1 oz.; 1/2 gro., 2 oz.; or 1/4 gro., 4 oz.		

F. F. DALLEY & CO.

Silver Star Stove Paste	Per gross	9 00
Packed in fancy wood boxes, each box contains 3 doz.		

BLUE.

Reckitt's Pure Blue, per gross	10
Soho Square in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
Soho Square in 8 lb. boxes, of 16x6d. boxes, Canada	\$2 25

CORN BROOMS.

CHAS. BOECKE & SONS, per doz	
Carpet Brooms— net.	
"Imperial," ex. fine, 8, 4 strings	\$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90
"Standard," select, 8, 4 strings	2 90
Do. do. 7, 4 strings	2 75
Do. do. 6, 3 strings	2 60
Do. do. 5, 3 strings	2 40

CANNED GOODS.

Apples, 3's	Per doz	\$0 95	\$1 00
gallons	2 10	2 20	
Blackberries, 2	2 00	2 25	
Blueberries, 2	1 00	1 10	
Beans, 2	0 90	1 00	



PURE CALABRIA "Y. & S." LICORICE, 4, 6, 8, 12 and 16s to pound.

"ACME" LICORICE PELLETS, In 5-pound Tin Cans.

TAR, LICORICE and TOLU WAFERS, in 5-pound Tin Cans.

LICORICE "Y. & S." LOZENGES, In 5-pound Tin Cans and 5-pound Glass Jars.

"PURITY," PURE PENNY-LICORICE, 100 and 200 Sticks in a Box.

Manufactured Exclusively by

YOUNG & SMYLLIE,

BROOKLYN, NEW YORK.

Where did you see this advertisement?

Prices Current Continued—

Corn, 2's	0 90	1 00
" Epicure	1 15	1 15
" Special Brands	1 40	1 50
Cherries, red pitted, 2's	2 10	2 10
Peas, 2's	0 90	1 00
" Sifted select	1 40	1 40
Pears, Bartlett, 2's	1 75	1 75
" Sugar, 2's	1 50	1 50
Pineapple, 2's	2 25	2 40
Peaches, 2's	3 25	3 25
" 3's	1 50	1 50
" 3's	1 75	2 00
Plums, Gr Gages, 2's	1 50	1 60
" Lombard	1 50	1 60
" Damson Blue	0 90	1 00
Pumpkins, 3's	3 00	3 25
Raspberries, 2's	1 90	2 10
Strawberries, choice 2's	2 00	2 10
Succotash, 2's	1 65	1 65
Tomatoes, 3's	0 85	1 00
"Thistle" Finnan haddies	1 50	1 50
Lobster, Clover Leaf	2 75	2 75
" Star (flat)	2 60	2 70
" Impr'l Crown flat	1 90	2 00
" tall	1 80	2 00
" Other brands	1 10	1 35
Mackerel	1 45	1 60
Salmon, talls	1 70	1 80
Sardines Albert, 1/2's tins	13	13
" Sportsmen, 1/2's gen	12 1/2	13
ine French high grade, key	12 1/2	13
opener	10 1/2	10 1/2
Sardines, key opener, 1/2's	17 1/2	18
" Martiny, 1/2's	11 1/2	11 1/2
" Other brands, 1/2's	23 25	23 25
" P & C, 1/2's tins	33 36	33 36
Sardines Amer, 1/2's	9 11	9 11
" Mustard, 1/2 size, cases	11 00	11 00
50 tins, per 100		

CANNED MEATS.

CANADIAN		
Comp. Corn Beef 11bcans	\$1 65	\$1 70
" 2 "	2 70	2 80
" 4 "	4 80	5 00
" 6 "	8 75	9 00
" 14 "	17 50	18 50
Minced Collops, 2 lb cans	2 60	2 60
Roast Beef	1 50	1 50
" "	2 60	2 75
" "	4 75	4 75
Par Ox Tongue, 2 1/2 "	9 50	9 50
Ox Tongue	7 85	8 00
Lurck Tongue	3 25	3 25
" "	6 75	6 75
English Brawn	2 75	2 80
Cam. Sausage	2 50	2 50
" "	4 00	4 00
Soups, assorted	1 50	1 50
" "	2 25	2 25
Soups & Bouilli	1 80	1 80
" "	4 50	4 50
Potted Chicken, Turkey, or	1 60	1 60
Game, 6 oz cans	1 35	1 35
Potted Ham, Tongue or Beef,	1 40	1 40
6 oz cans	2 25	2 25
Devilled Tongue or Ham, 1/2	1 40	1 40
lb cans	2 25	2 25
Devilled Chicken or Turkey,	2 25	2 25
1/2 lb cans		

Sandwich Ham or Tongue, 1/2	1 50
lb cans	
Ham, Chicken and Tongue, 1/2	1 25
lb cans	

CHEWING GUM.

ADAMS & SONS CO.	
To Retailers	
Tutti Frutti, 36 5c bars	\$1 20
Pepsin Tutti Frutti, 235c packets	0 75
Orange Blossom	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Monte Cristo	1 30
(with brilliant stone ring)	
Sappota	0 90
Sweet Fern	0 75
Red Rose	0 75
Magic Trick	0 75
Oolah	0 75
Puzzle Gum	0 75
Bo-Kay	0 93
Mexican Fruit, 36 5c bars	1 20
Flirtation Gum (115 pieces)	0 65
Automatic	
Tutti Frutti Girl	800 pieces. 6 00
Sign Box (new)	
Tutti Frutti cash box 800	6 00

C. R. SOMERVILLE.

Mexican Fruit, 36-5c. Bars	1 20
Pepsin (Dyspepsia), 20-5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery	0 70
Lalla Rookh (all flavors) 100	0 70
Jingle Bell	1 00
Cracker	1 00
O-Dont-O	1 00
Little Jap	0 70
Dude Prize	1 00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 'Little Lord Fauntleyroy' clock guaranteed.)	3 75
La Rosa (20-10c. pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO'S.		
Chocolate—		
French, 1/2's	6 and 12 lbs.	0 30
Caraccas, 1/2's	6 and 12 lbs.	0 35
Premium, 1/2's	6 and 12 lbs.	0 30
Sante, 1/2's	6 and 12 lbs.	0 26
Diamond, 1/2's	6 and 12 lbs.	0 22
Sticks, gross boxes, each		0 09
Cocoa, Homopap'te, 1/2's, 8 & 14 lbs	30	
" Pearl	25	
" London Pearl 12 & 18 "	22	
" Rock	30	
" Bulk in bxs	18	
EPP'S.		
Cocoa—	per lb	
Case of 112 lbs each	0 35	
Smaller quantities	0 37 1/2	
BENS DORP'S ROYAL DUTCH COCOA.		
1/2 lb. cans, per doz	Boxes each 1 lbs	
1/2 "	8 40	
1 "	8 50	
1 "	8 50	

FRY'S (A. P. Tippet & Co., Agents)

Chocolate—	
Caraccas, 1/2's, 6 lb. boxes	per lb 0 40
Vanilla, 1/2's	0 40
"Gold Medal" Sweet, 6 lb bxs	0 50
Pure, unsweetened, 1/2's, 6 lb bxs	0 40
"Fry's" Diamond 1/2's, 6 lb bxs	0 26
"Fry's" Monogram, 1/2's, 6 lb bxs	0 26
Cocoa—	
Concentrated, 1/2's, 1 doz in box	2 40
" 1's	4 50
" 1 lbs.	8 75
Homopap'tic, 1/2's, 14 lb boxes	0 34
1/2 lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO'S

B. S. McIndoe, Agent, Toronto.	
Mott's Broma	per lb \$0 30
Mott's Prepared Cocoa	28
Mott's Homopap'te Cocoa (1/2)	32
Mott's Breakfast Cocoa	45
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	23
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	26-27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Mott's Vanilla Chocolate stick	92¢-24
Mott's Confe'c Chocolate	33¢-43
Mott's Sweet Choc. Liquors	21¢-31

COWAN COCOA AND CHOCOLATE CO.

Cocoas—	
Hygienic Cocoa in 1 lb. tins, 12	7 25
24 and 36 lbs in box	
Hygienic Cocoa in 1/2 lb tins, 12	3 75
24 and 36 lbs in box	
Hygienic Cocoa in 1/2 lb tins, 12	2 25
24 and 36 lbs in box	
Cocoa Essence, pkgs, 2 and 4 doz	1 40
in box	per lb
Iceland Moss, in 1/2 lb pkgs, 6 and	0 95
12 lb boxes	
London Pearl, in 1/2 lb pkgs, 6 and	0 30
12 lb boxes	
Soluble (bulk) No. 1 in 10 to 30	0 21
lb boxes	
Soluble (bulk) No. 2, in 10 to	0 19
30 lb boxes	
Soluble (bulk) No. 2 in 5 to 10	0 21
lb tins	
Nibs, any quantity	30-35
Shells, any quantity	0 05
Chocolates—	
Queen's Dessert, 1/2 and 1/4 in 6 and	0 40
12 lb boxes	
Diamond, 1/2's, 6 and 12 lb boxes	0 25
" "	0 28
Mexican Vanilla, 1/2 and 1/4 in 6	0 35
and 12 lb boxes	
Sweet Ceylon, 1/2 and 1/4 in 6 and	0 25
12 lb boxes	
Chocolat Parisien, 3c. cakes, in	0 30
6 lb boxes	
Royal Navy, 1/2 and 1/4, in 6 and	0 30
12 lb boxes	
Pure Caraccas (plain) 1/2 and 1/4, in	0 40
12 lb boxes	
Confectioners' in 10 lb cakes	25-35
Powder, in 15 and 30 lb boxes	0 25
Creams, in 3 lb boxes	0 28
Icing, 1 lb pkgs, per doz	2 25
1/2 lb	1 25
1 lb	2 25
Padding, 1 lb pkgs, per doz	2 25

WALTER, BAKER & CO'S

Chocolate—	
Pre'm No. 1, bxs 12 & 25 lbs each	45
Baker's Vanilla in bxs 12 lbs each	55
Caraccas Sweet bxs 6 lbs each, 12	40
bxs in case	
Best Sweet in bxs, 6 lbs. each, 12	30
boxes in case	
Vanilla Tablets, 416 in box, 24 bxs	4 00
in case, per box	
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes,	30
12 lbs each	
Grocers' Style, in cases 24 boxes, 6	30
lbs each	
48 Fingers to the lb., in cases 12 bxs	30
12 lbs each	
48 Fingers to the lb., in cases 24 bxs	30
6 lbs each	
8 Cakes to the lb., in cases, 24 bxs.	32
6 lbs. each	
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	56
Cocoa—	
Pure Prepared, bxs, 12 lbs each	42
Cracked, in bxs, 12 lbs., each, 1/2 lb.	35
papers	
Cracked, in bags, 6, 10 and 25 lbs.	30
each	
Breakfast Cocoa—	
12 bxs 6 & 12 lbs., each, 1/2 lb., tins	48
In boxes, 12 lbs., each, 1 lb tins,	50
decorated canisters	
Cocoa Shells, 12's and 25's	10
Broma—	
In boxes, 12 lbs., each, 1/2 lb. tins	45

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.		
Per 120 lb.	Per 12 lb.	Per lb.
case lot.	box.	per lb.
Yellow wrapper	\$0 34	\$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42
Fancy Chocolates.		
Fingers—		
40 in a box....per box	\$0 36	\$0 40
20 "		
Croquettes—		
Yellow wrap.	2 70	3 00
Pink		
Green	3 75	4 20
Croquettes are packed 12 1/2 lb. pack-		
ages in a box, and 8 boxes in a case.		
Pastilles—		
Yellow wrapper per lb	\$0 40	\$0 45
Pink		
Green	0 55	0 60
Each case contains 54 1 lb packages or		
108 1/2 lb packages.		



Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

ORIGINAL JELLY WAFERS

Have the original and do not try to sell any others. The best selling Biscuit made in Canada. Price down. Send in for Sample.

Toronto Biscuit & Confectionery Co., 7 Front St. East, Toronto

Prices current, continued—

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 00

CHAS. BECK & SONS, per box

5 gross, single & 10 box lots	0 75	0 80
Star, 4 doz. in package	0 85	
" 6 "	1 25	
" 4 " cotton bags	0 90	

COFFEE.

GREEN c per lb

Mocha	28, 33
Old Government Java	25, 35
Rio	29, 31
Plantation Ceylon	29, 31
Porto Rico	24, 28
Guatemala	24, 26
Jamaica	22, 23
Maracaibo	24, 26

TODD HUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own	32
Jersey	30
Laguayra	28
Mocha and Java	35
Old Government Java	30, 32, 35
Arabian Mocha	35
Maracaibo	30
Santos	27, 28

DRUGS AND CHEMICALS.

Alum	lb	\$0 02	\$0 03
Blue Vitriol	0 06	0 07	
Brimstone	0 03	0 03 1/2	
Borax	0 12	0 14	
Camphor	0 80	0 85	
Carbolic Acid	0 30	0 50	
Castor Oil	0 07 1/2	0 08	
Cream Tartar	0 25	0 30	
Epsom Salts	0 02 1/2	0 02 1/2	
Paris Green	0 16	0 17	
Extract Logwood, bulk	0 13	0 14	
" boxes	0 15	0 17	
Gentian	0 10	0 13	
Glycerine, per lb.	0 17	0 20	
Hellebore	0 16	0 17	
Iodine	5 50	6 00	
Insect Powder	0 30	0 35	
Saltpetre	0 08 1/2	0 09	
Soda Bicarb, per keg	2 50		
Sal Soda	1 00	1 25	
Madder	0 12 1/2		

DURABLE PAILS AND TUBS

WM. CANE & SONS, MANUFACTURING CO NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

Per doz.

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	\$0 75
" " " 1 1/4 oz.	1 25
" " " 2 1/2 oz.	1 75
" " " 3 3/4 oz.	2 00

(SEELY'S FLAVORING) per doz

Concentrated, 2 oz. full measure	1 75
4 oz. "	3 00

In Lemon, Vanilla and Assorted Flavors. Less 10 per cent. discount in gross quantities or more

FLUID BEEF.

JOHNSTON'S, MONTREAL per doz

Cases, No. 1, 2 oz tins	22 75	\$3 00
" No. 2, 4 oz tins	4 50	5 00
" No. 3, 8 oz tins	8 00	8 75
" No. 4, 1 lb tins	12 60	14 25
" No. 5, 2 lb tins	25 00	27 00

FRUITS.

FOREIGN. c. per lt

Currants, Provincial, bbls.	5 1/2	6
" " bbls	5 1/2	6
" Filiatras, bbls	5 1/2	6
" " bbls	5 1/2	6
" " cases	7 1/2	9
" " cases	7 1/2	9
" " cases	7 1/2	9
" " cases	7 1/2	9
" " cases	7 1/2	9

LOCAL. c. per lt

Dates, Persian, boxes	8 1/2	8 1/2
Figs, Elemes, 1 doz., per box	10 11	10 11
" 10 lb boxes	10 11	10 11
" 30 lb bxs. 7 crown	14 14 1/2	
Gold medal washed Turkey, bgs abt 6 lbs, finest grade grown	10 1/2	
Prunes, Bosnia, casks	7 1/2	9
" " cases, new	7 1/2	9
Raisins, Valencia, offstalk	4 1/2	5 1/2
" " old	6 1/2	6 1/2
Selected	6 1/2	6 1/2
Layers	6 1/2	6 1/2
Raisins, Sultanas	6 1/2	10
Elemes	6 1/2	10



FLY PAPER.

TANGLEFOOT.

Tanglefoot, 1 box double sheets and 2 holders	60
Tanglefoot 1 case (ten boxes)	5 25

GRAIN.

Wheat, White	0 65	0 68
" Red Winter	0 62	0 63
" Goose	0 61	0 62
Wheat, Spring, No 2	0 62	0 63
" Man Hard No 1	0 85	0 86
" " No 2	0 83	0 84
" " No 3	0 74	0 76
Oats, No 2, per 34 lbs	37	38
Barley, No 1, per 48 lbs.	43	44
" " No 2 extra	39 1/2	40
" " No 3	36	37
Rye	53	55
Peas	57	57 1/2
Corn		

HAY & STRAW.

Hay, Pressed, "on track	9 50	10 00
Straw Pressed, "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	2 30
40 dy	2 35
30 dy	2 40
20, 16 and 12 dy	2 45
10 dy	2 50
8 and 9 dy	2 55
6 and 7 dy	2 79
5 dy	2 90
4 dy A P	2 90
3 dy A P	3 30
4 dy C P	2 80
3 dy C P	3 30

HORSE NAILS:

"O" 60 and 5 per cent. from list.

HORSE SHOES:

From Toronto, per keg

Flat head iron 7 1/2 p.c. dis	3 65
Round " " 7 1/2 p.c. dis	
Flat head brass 7 1/2 p.c. dis	
Round head brass 7 1/2 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 35
2nd " (25 to 40 inches)	1 55
3rd " (41 to 50 ")	3 40
4th " (51 to 60 ")	3 70
5th " (61 to 70 ")	4 00

ROPE: Manila

Sisal	0 11 1/2
New Zealand	0 09 1/2

AXES: Per box, \$6 to \$12.

SHOT: Canadian, dis. 12, per cent.

HINGES: Heavy T and strap .04 1/2

" Screw, hook & strap .03 1/2

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	4 1/2
No. 1	"	4 1/2
No. 2	"	4 1/2
No. 3	"	4

TURPENTINE Selected packages, per gal

Star Standard, 12 qt	0 52	0 53
Boiled, per gal.	0 60	0 62
GLUE: Common, per lb.	0 10	0 11

INDURATED FIBRE WARE.

1/2 pail, 6 qt.	\$4 0
Star Standard, 12 qt	4 5
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

Jams, absolutely pure—apple	\$0 06
Family	0 07
Black and Red currant. Rasp berry, Strawberry, Peach and Gooseberry per lb.	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange

Per lb	0 12
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KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz.	
6d London 5s., Canada	\$2 00
"Cervus" boxes of 1 doz.	
1s. London 10s., Canada	\$4 00

LICORICE.

YOUNG & SMYTHE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity Licorice, 200 sticks.	1 45
" " 100 "	0 72 1/2
Imitation Calabria, 5 lb bxs per lb	0 25

MINCE MEAT.

J. H. WETHEY'S—ST. CATHARINES

Condensed, per gross, net	\$12 00
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MUSTARD.

ELLIS & KEIGLEY'S. cts

Durham, Fine, in 1/2 and 1/4 lb tins per lb.	25
" Fine, in 1 lb jars.	23
" Fine, in 4 lb jars.	70
Ex. Sup. in bulk, per lb	30
Superior in bulk, p. lb	20
Fine.	15

Prices current, continued.

CHERRY'S IRISH

Pure in 1 lb. tins.....	0 40
Pure in 1/2 lb. tins.....	0 42
Pure in 1/4 lb. tins.....	0 44

NUTS. per lb

Almonds, Ivica.....	16
" Tarragona.....	16 1/2
" Farnigetta.....	25
Almonds, Shelled Valencias.....	45
" " Jordan.....	28
" " Canary.....	14 1/2
Brazil.....	5
Cocoanuts.....	10 1/2
Filberts, Sicily.....	13 1/2
Peanuts, roasted.....	13 1/4
" green.....	11 1/2
Walnuts, Grenoble.....	15 1/2
" Bordeaux.....	10 1/2
" Naples, cases.....	11 1/2
" Marbots.....	11 1/2

PETROLEUM.

5 to 10 bbl lots, Toronto... Imp. gal	0 13	\$0 13 1/2
Canadian.....	0 17 1/2	0 18
Carbon Safety.....	0 19	0 19
Canadian Water White.....	0 21	0 22
Amer'n Water White.....	0 25	0 25
Photogene.....		
For prices at Petrolia, see Market Report.)		

PICKLES, SAUCES, SOUPS.

THE T. A. SNIDER PRESERVE CO., CINCINNATI.
Wright & Copp, Agents, Toronto.

Snider's Tomato Catsup.....	qts 6 00
" " ".....	pts 3 50
" " ".....	1/2 pts 2 00
" Chili Sauce.....	pts 4 50
" " ".....	1/2 pts 3 25
Snider's Soups (in 3 lb cans).	
Tomato.....	3 50
Chicken, Mock Turtle, Cream of Pea, Cream of Asparagus, Cream of Celery, Cream of Corn.	4 50

Chicken Gumbo, Oy Tail, Mulligatawny, Mutton Broth, Beef, Vegetable, Printanier, Julienne, Vermicelli, Noodle, Consomme, Bouillon, Pea Assorted..... 4 00

Per doz

Worcester Sauce, 1/2 pts..... \$3 60 \$3 75

Pickles, all kinds, pints..... 6 25 6 50

" " quarts..... 3 25 3 50

Harvey Sauce-genuine-hlf. pts..... 6 00

Mushroom Catsup "..... 2 25

Anchovy Sauce "..... 3 25

PRODUCE.

DAIRY. Per lb

Butter, creamery, tubs.....	\$0 20 \$0 21
" dairy, tubs, choice.....	0 15 0 17
" " medium.....	0 14 0 15
" low grades to com.....	
Butter, pound rolls.....	3 15 0 17
" large rolls.....	0 14 0 15
" store crocks.....	
Cheese.....	0 03 1/2 0 10

COUNTRY

Eggs, fresh, per doz.....	0 11 1/2 0 12
" limer.....	
Beans.....	1 30 1 45
Onions, per bag.....	2 50 2 75
Potatoes, per bag.....	95 1 30
Hops, 1891 crop.....	0 13 0 15
" 1892.....	0 17 0 20
Honey, extracted.....	0 05 0 08
" section.....	0 10 0 15

PROVISIONS.

Bacon, long clear, p lb.....	0 10 1/2 0 11
Pork, mess, p. bbl.....	0 21
" short cut.....	21 00 21 50
Hams, smoked, per lb.....	13 0 13 1/2
" pickled.....	0 12
Bellies.....	0 13 1/2
Rolls.....	0 10 1/2 0 10 1/2
Backs.....	0 13
Lard, pure, per lb.....	0 12 1/2 0 13 1/2
Compound.....	0 10 0 10 1/2
Tallow, refined, per lb.....	0 05 1/2 0 06
" rough.....	0 02

RICE, ETC. Per lb

Rice, Aracan.....	3 1/2 3 1/2
" Patna.....	4 1/2
" Japan.....	5
" extra Burmah.....	3 1/2 4
" Java extra.....	6 1/2 6 1/2
" Genuine Carolina.....	9 1/2 10
Grand Duke.....	6 1/2 6 1/2
Sago.....	4 1/2 5 1/2
Tapioca.....	5 5 1/2
Goathead (finest imported).....	6 1/2

ROOT BEER.

Hire's (Liquid) per doz..... \$2 25

SPICES. Per lb.

GROUND

Pepper, black, pure.....	\$0 14 \$0 15
" fine to superior.....	10 15
" white, pure.....	20 25
" fine to choice.....	20 25
Ginger, Jamaica, pure.....	25 27
" African.....	16 18
Jassia, fine to pure.....	18 25
Cloves.....	14 25
Allspice, choice to pure.....	12 15
Cayenne.....	30 35
Nutmegs.....	75 1 20
Mace.....	1 00 1 25
Mixed Spice, choice to pure.....	30 35
Cream of Tartar, fine to pure.....	25 32

STARCH.

BRITISH AMERICA STARCH CO BRANTFORD.

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5 1/2
Ditto..... brls., 175 ".....	5
Ditto..... kegs, 100 ".....	5
Canada Laundry, boxes, 40 lbs.....	4 1/2
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs.....	7 1/2
Lily White Gloss, kegs, 100 lbs.....	6 1/2
1 lb. fancy cartoons, cases, 36 lbs.....	7
6 lb. dra-w-lid bxs, 3 in c'te, 48 lbs.....	7
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs.....	7 1/2
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7
KINGSFORD'S OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2 and 4 lb pack'g's.....	8
36-lb " 3 lb. packages.....	8
12-lb ".....	8 1/2
38 to 45-lb boxes.....	8

Silver Gloss Starch—Less trade dis.

40-lb boxes, 1, 2 and 4 lb. pack'g's.....	9
40-lb " 1/2 lb. package.....	9 1/2
40-lb " 1/4 lb. ".....	10
40-lb " assorted 1/2 and 1/4 lbs.....	9 1/2
6-lb " sliding covers.....	9 1/2
38 to 45 lb boxes.....	9

Oswego Corn Starch—for Puddings, Custards, etc.—

40-lb boxes, 1 lb packages.....	8 1/2
20-lb ".....	8 1/2

ST. LAWRENCE STARCH CO.'S

Culinary Starches—

St. Lawrence corn starch.....	7 1/2
Durham corn starch.....	7

Laundry Starches—

No. 1, White, 4 lb. Cartons.....	5 1/2
" " Bbls.....	5
" " Kegs.....	5
Canada Laundry.....	4 1/2
Ivory Gloss, six 6 lb. boxes, sliding covers.....	7
Ivory Gloss, fancy picture, 1 lb packs.....	7
Patent Starch, fancy picture, 1 lb. cartons.....	7 1/2
Ivoryine Starch in cases of 40 packages.....	\$3 00

SUGAR. c. per lb

Granulated.....	5 1/2 5 1/2
Paris Lump, bbls and 100 lb. bxs.....	6 1/2
" " 50 lb. boxes.....	6 1/2
Extra Ground, bbls Iceing.....	6 1/2
" " less than a bbl.....	6 1/2
Powdered, bbls.....	6 1/2
" less than a bbl.....	6 1/2
Extra bright refined.....	5 1/2
Bright Yellow.....	4 1/2 4 1/2
Medium.....	4 1/2 4 1/2
Brown.....	4 1/2 4 1/2
Dark yellow.....	4 1/2

SALT.

Bbl salt, car lots.....	1 00
Coarse, car lots, F.O.B.....	0 65
" small lots.....	0 85 0 90
Dairy, car lots, F.O.B.....	1 00
" small lots.....	1 25
" quarter-sacks.....	0 40 0 45
Common, fine car lots.....	0 75
" small lots.....	0 95 1 00
Rock salt, per ton.....	12 00
Liverpool coarse.....	0 75 0 80

OVER _____
100 TONS

OF THE FINEST SELECTED

Lemon Orange Citron
PEELS

IN COURSE OF MANUFACTURE
FOR FALL TRADE.

THE _____
Pure Gold Mfg. Co.

31 and 33 FRONT STREET EAST,
TORONTO.

Kingsford's Oswego STARCH.

STRONGEST. PUREST. BEST.

"THE ORIGINAL"

FOR THE TABLE.

"Silver Gloss"

Kingsford's

(Others so-called are imitations of our brand.)

Pure Starch.

Corn Starch.

FOR SALE BY ALL LEADING
JOBBER'S IN CANADA.

T. KINGSFORD & SON
OSWEGO, N.Y.

FOR COOKING

ST. LAWRENCE

CORN STARCH.

Prices current, continued—

HIGGINS' EUREKA SALT.	
F.o.b. Montreal—	Per Sack.
Full sacks, 24 lbs.	\$ 3 30
Quarter sacks, 56 lbs.	0 55
Sacks con'g 16-14 lb. p'kts.	2 75
F.o.b. Toronto—	
Full sacks, 24 lbs.	2 60
Quarter sacks, 56 lbs.	0 67
Sacks con'g 16-14 lb. p'kts.	3 00

SYRUPS AND MOLASSES.

SYRUPS.		Per lb.
D.	bbls. & bbls.	
D.	21	24
M.	21	24
B.	23	31
V.B.	22	3
E.V.B.	22	24
E. Superior	22	24
XX	22	22
XXX	22	3
Crown	3	31

MOLASSES.		Per gal.
Trinidad, in puncheons...	0 32	0 35
" " bbls.	0 36	0 37
" " & bbls.	0 40	0 40
New Orleans, in bbls.	0 30	0 52
Porte Rico, hdds.	0 38	0 40
" " barrels.	0 42	0 44
" " & barrels.	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars.	per lb	6
Do. 3, 6-16 and 3 lb bars	"	5 1/2
" " " "	"	6 1/2
John A. cake, wax W.	per doz	42
Mayflower, cake,	"	42
Gem, 3 lb bars per lb.	5	
" 13 oz, 1 and 2 lb. bars	5 1/2	
Queen's Laundry, per bar.	7	
Pride of Kitchen, per box.	2 75	
Sunshine, boxes, 100 tablets	6 50	
" " 50 tablets	3 40	

Per lb	
Eclipse	0 05 1/2
Ruby, 10 oz	0 42
Monster, 8 oz.	0 30
Detroit, 14 oz	0 48
Lily White	0 90
Everyday	0 80
Queen City, 14 oz.	0 72

Per box	
Mottled in 5 box lots, 100 bars	5 25
" " 60 bars	3 20
Electric	2 50
Hard Water Electric	2 50
Royal Laundry	3 10
Octagon	4 50

Per doz	
Royal Magnum	0 30
" " 25 doz per box.	0 25
Anchor, Assorted	0 45
" Castile	0 50
Morse's Assorted	0 50
Morse's Rose	0 50
" Windsor	0 50
" Castile	0 50
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" " Honey	0 72
" " Glycerine	0 72
" " Oatmeal	0 72

Per box	
Sweet Briar	0 72
Extra Perfume	0 85
Old Brown Windsor Squares	0 55
White Lavender	1 00

Per doz	
White Castile Bars	0 85
White Oatmeal	0 85
Persian Boquet, paper.	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 50
Heliotope paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castile	0 50
Arcadian	0 45
New Arcadian, per gross.	5 00
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 75
Plain Glycerine	0 75
Plain Windsor	0 75
Fine Bouquet	1 00
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Surprise (10 cakes)	5 00
Sunlight	3 50

TEAS.

CHINA GREENS		per lb
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.		per lb
Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.		per lb
Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13 1/2	15
Nagasaki, 1/2 chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7 1/2	11

BLACK.		per lb
Half Chests Kaisow, Mon- ing, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.		per lb
Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.		per lb
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

Index, 7's.	50
Honeysuckle, 8's	58
Napoleon, 8's	54
Royal Arms, 12's	55
Victoria, 12's	53
Brunette, 12's	50
Prince of Wales, in caddies	51 1/2
" " in 40 lb boxes	51
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	55
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
1 lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

EMPIRE TOBACCO COMPANY.	
CUT SMOKING.	
Golden Plug, 2 oz. pkg boxes, 5 lbs.	65
Uncle Ned, 2 oz. pkg, bxs 5 lbs	60
Gem, 2 oz. packages, 5 lb boxes	61
Gem, 8 oz tins in 6 lb cases	70

PLUG SMOKING.	
Golden Plug	56
Uncle John, 3 x 6, 3s. caddies 16 1/2 lbs	54
Gem, 3 x 6, 3s. caddies 16 1/2 lbs.	53
St. Lawrence, 2 x 3, 7s. caddies about 17 lbs.	51
Banner, 2 x 3, 7s. caddies about 17 lbs.	45
Sterling, 2 x 3, 7s. caddies about 17 lbs.	46
Louise, Solace, 12s. caddies about 16 lbs.	46
Florence, Solace, 12s. caddies about 17 lbs.	42
Hawthorne, 8s. butts 23 lbs.	47
Something Good, 6s. butts 21 lbs	46 1/2

FANCY SWEET CHEWING	
Good Luck, spun roll, 16 boxes 4 lbs.	65
Empire, 3 x 6, 4s. spaced 8s. bxs 4 lbs.	61
Top, 16 oz. spaced 8s. boxes 4 lbs	60
Joy, 3 x 12s, 14 1/2 oz. Spaced 8s. Rough and ready, Butts 25 lbs	52
Judge, 2 x 3, 8s. Flat. Caddies about 20 1/2 lbs.	50
Currency, 3 x 3, 7s. Rough and ready. Caddies about 21 lbs.	49
Kentucky, 1 1/2 x 3, 13s. Caddies about 21 lbs.	50
Kentucky, 1 1/2 x 3, 7s. Caddies about 21 1/2 lbs.	49

BLACK SWEET CHEWING.	
Star, Narrow, 12s. Butts about 23 lbs.	47
Morning Star, 12s. Butts about 22 1/2 lbs.	43 1/2
Montreal Twist, 12s. Caddies about 23 lbs.	44
Anchor Twist, 12s. Caddies about 23 lbs.	42 1/2

CIGARS—S. DAVIS & SONS, Montreal.	
Sizes.	Per M
Madre E' Hijo, Lord Landsdown	\$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pina	55 00
El Padre, Reina Victoria	55 00
" Reina Vict. Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pina	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MON- TREAL.	
CIGARETTES.	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCO'S.	
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb. box	70
Old Virgin, 1-10 lbpkg, 10 lbxs	62
Gold Block, ninths, 5 lb boxes.	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb.	1 15

PLUG TOBACCO'S.	
Old Chum, plug 4s. Solace 16 lbs.	68
" " " " " 16	68
" " " " " 16	68
" " " " " 16	68
" " " " " 16	68
" " " " " 16	68
" " " " " 16	68
O. V. - plug 8s. Twist 16	58
O. V. - " " 3s. Solace 17 1/2	58
O. V. - " " 7s.	17
Derby, - " 12s.	17 1/2
Derby, - " 7s.	17
Athlete, - " 5s. Twist	9

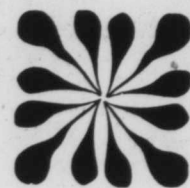
WOODENWARE. per doz	
Pails, 2 hoop, clear No. 1.	\$1 70
" " " " " No. 2.	1 90
Pails, 2 hoops, clear No. 2.	1 60
" " " " " No. 1.	1 80
" " " " " painted.	1 80
Tubs, No. 0.	9 50
" " 1.	10
" " 2.	7 00
" " 3.	6 00
Washboards, Globe	\$1 90
" " Water Witch	1 40
" " Northern Queen	2 25
" " Planet	1 70
" " Waverly	1 60
" " X X	1 50
" " X	1 30
" " Single Crescent	1 85
" " Double	3 75
" " Jubilee	2 25
" " Globe Improved	2 00
" " Quick and Easy	1 80
" " World	1 75
" " Rattler	1 80

Matches, 5 case lots, single case	
Parlor	1 75
Telephone	3 40
Telegraph	3 60
Safety	4 20
French	3 60
Railroad (10 gro. in case)	
Single case and under 5 cs.	\$3 70
5 cases and under 10 cases	3 60
Steamship (10 gro. in case)	
Single case and under 5 cs.	3 50
5 cases and under 10 cases	3 40

Mops and Handles, comb	
Butter tubs	\$1 60
Butter Bowls, crates ast'd	3 60

YEAST.	
BARM MFG. CO.	per box
1 box containing 2 doz. 5c. pkgs.	0 60
1 " " 2 doz. 10c. "	1 00

The St. Lawrence Sugar Refining Co's



GRANULATED
and YELLOWS ... ARE PURE ...
and SYRUPS ..

No Blueing Material whatsoever is used in the
manufacture of Our Granulated

THE CANADA SUGAR REFINING CO'Y [LIMITED],
MONTREAL.

Manufacturers of Refined Sugars of the well-known Brand

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the Newest
and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.

"Crown" Granulated, Special Brand, the finest which can be made

Extra Granulated, very Superior Quality.

"Cream" Sugars, (not dried.)

Yellow Sugars of all Grades and Standards.

Syrups of all Grades in Barrels and Half Barrels.

Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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CALGARY, N.W.T.

Strictly first-class. Headquarters for Commercial Men. Large sample rooms.
H. A. PERLEY, Prop.

The Hilliard House
RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.
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Golden Finnan Haddies
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All orders given them will be promptly attended to.

NORTHRUP & CO., St. John, N.B.

Unlike the Dutch Process



No Alkalies

— OR —
Other Chemicals

are used in the preparation of

W. Baker & Co.'s
Breakfast Cocoa,

which is absolutely pure and soluble.

A description of the chocolate plant, and of the various cocoa and chocolate preparations manufactured by Walter Baker & Co. will be sent free to any dealer on application.

W. BAKER & CO., Dorchester, Mass. U.S.A.
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STAMINAL

is a valuable food and tonic for the warm weather.

It Supplies the vital principles of Beef and Wheat with Hypophosphites



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Agents for Ontario
W. S. Goodhugh & Co., Montreal
Tees & Pears, Winnipeg.

CHARLES F. CLARK, EDW. F. RANDOLPH
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THE Oakville Basket Co.,

MANUFACTURERS OF



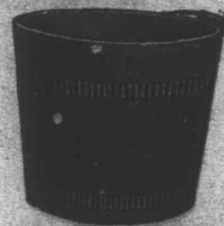
- 1, 2, 3 bushel grain and root baskets
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

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DURABLE PAILS AND TUBS.

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OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

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IVORY BAR
SOAP

OLD CHUM.

THE CANADIAN GROCER

PLUG AND CUT.

A Customer's Life

Should be taken care of, so do not allow them wear it out upon a poor, ordinary Washboard when you can offer them

The Northern Queen

For a few cents, Only have them try the board and your reputation is made. Manufactured only by

TAYLOR, SCOTT & Co.,

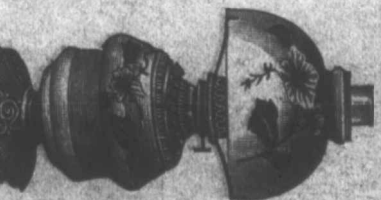
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You Would Be **Greatly Surprised**

. . . IF YOU GOT . . .

As much light from one lamp as you get from the half-dozen you now have. Such will be the case if you use

The "PITTSBURGH"



MADE IN . . .
Hanging
Vase
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The "Pittsburgh" burner is made in two sizes. The small size is 80 candle power while The Mammoth Hanging Lamp is 300 candle power, lighting a room 40 ft. square, brilliantly. Write for Primer.

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ENGLISH JAMS, JELLIES, PRESERVES, AND MARMALADES.
SPECIALTY IN CLEAR JELLY MARMALADES

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 - "Perfection;"
 - "Lemon Jelly Marmalade," " Messina Lemons.
- PUT UP IN GLASS JARS SPECIALLY PREPARED FOR EXPORT.
- Chas. Southwell & Co. are also manufacturers of Candied Peels, Excelsior Packet Concentrated Jellies, etc. etc. All goods bearing their brand are exceptionally choice quality.

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Dealers in Table, Dairy, Meat Curing, Barrel, Rock Lamp, and Land Salts.
Higgin's Eureka and Ashford's English Dairy Salts, Land Plaster.

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If you want Lemons, write us.

WE HAVE GOOD

Ordinary Lemons, \$2.50 to \$3.00 per box.
Choice " " 3.00 to 3.50 "
Fancy " " 3.75 to 4.25 "

All good value. Oranges, Peaches, Pineapples, Gooseberries, and all goods in our line at right prices.

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The Original and only Genuine Preparation for Cleansing Cutlery.

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