

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision
and Food Stuffs Trades of Canada.

VOL. XIX.

MONTREAL AND TORONTO, OCTOBER 6, 1905

NO. 40.

Keen's 
Oxford Blue

Should SELL
Everywhere
in Canada

Are you selling

The Best Laundry Blue?

KEEN'S OXFORD BLUE!!

Liberal sampling among your customers on receipt of list addressed to
Frank Magor & Co., 403 St. Paul St., Montreal, Agents for the Dominion.

CHRISTIE'S BISCUITS

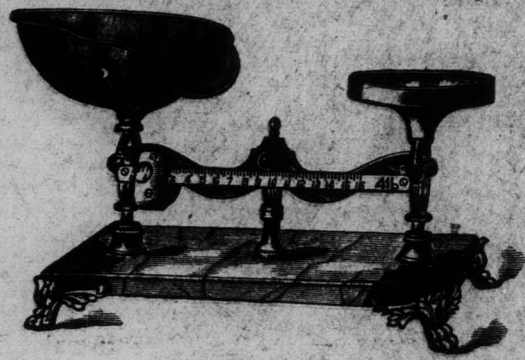
Always please your customers.

Five hundred varieties to choose from.

CHRISTIE, BROWN & CO.

TORONTO and MONTREAL

Limited



Scales Brass Scoops
 Steel Scoops Candy Show Pans
 Glass Show Bottles
 Peanut and Coffee Roasters
 Peanut Warmers

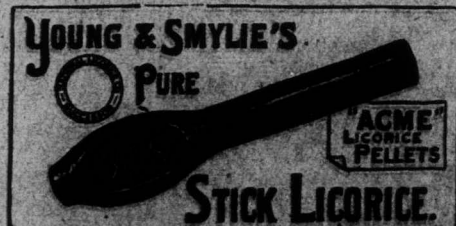
SODA FOUNTAINS

Syrups and Fountain Requisites Paper Julep Straws
 Bakers' and Confectioners' Supplies
 Wire and Metal Furniture for Cafes, Etc.

FLETCHER MFG. Co.

Send for Catalogue 440 and 442 Yonge St., TORONTO

National Licorice Co.



Y. & S., SCUDDER and M. & R. Brands of
 PURE STICK LICORICE, Acme Licorice Pel-
 lets, M. & R. Wafers in bags, Licorice Lozenges,
 and a full line of Licorice Specialties, includ-
 ing the celebrated soft licorice lines sold under
 the Company's brands as follows: THE
 FLEXIBLE LICORICE, THE PLIABLE LIC-
 ORICE, THE ELASTIC LICORICE.

106 John Street, BROOKLYN, N.Y.

Illustrated Catalogue on request

CANE SUGAR SYRUP

We have a very fine lot of Choice Pure Cane
 Sugar Syrup, bright, sweet and heavy.

In Barrels, Half-Barrels,
 2-lb., 3-lb., 5-lb., 10-lb. Tins.

For prices and samples write to

The Dominion Molasses Co.,

Limited

HALIFAX

NOVA SCOTIA.

Agents

820, HURON & CO.,
 JOHN W. BIDDLE & GREENING,
 670, N. GILLESPIE,
 JOSEPH CARMAN,

TORONTO
 HAMILTON
 LONDON
 WINNIPEG

Tried Tested Trusted

"Tried and not found wanting"—that in the test that counts for permanent trade when you stock up with trusted goods. Quality counts in double-quick shape once you start the ball rolling. Here are goods "tried, tested, trusted"—goods that it pays to sell and recommend.

Here They Are!

Note!!

All Seeded Raisins packed by
Griffin & Skelley Co
are seeded by the 3-roller process, the most perfect up-to-date process in existence at present.

No Cracked Seeds

remaining in raisins.

Cleaner Fruit

than ever before.

G. & S. have a personal interest in the patents.

Griffin & Skelley's Dried Fruits

Clean, rich, ripe—the pick of the pack always. Apricots, Peaches, Pears, Nectarines, Dried Plums, Prunes, Raisins.

Full weight and highest quality there is or can be. "Tried and not found wanting."

Castile Soap "Shell" Brand



"SHELL BRAND"
(LA COQUILLE)

Seven per cent. more pure oil in it than in ordinary

brands, hence its superior quality. A Castile Soap that leads all other brands in the Dominion. In 1-lb. bars and in pressed cakes. "Tried, Tested and not found wanting."

SOLD BY LEADING WHOLESALERS.

ARTHUR P. TIPPET & CO., Agents,

8 Place Royale, Montreal.

20½ Front St. E., Toronto.

MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY.

BRANDON, MAN.

GROCERIES FOR THE WEST

We will have a car leaving Toronto and Montreal about once a month.

Have you got something you wish to ship in these cars?

We will reship, sell or store for you. Write us.

Wilson Commission Co., Limited
Brandon, Man.

CALGARY.

The Best Salesman

is the Man on the Spot. Don't Continue to be Over a Thousand Miles Away from your Buyer. Communicate with us, and have your Business Transacted by reliable Brokers on the Spot.

Excellent Storage Accommodation.

NICHOLSON, BAIN & JOHNSTON

Wholesale Commission Merchants and Brokers

CALGARY, ALTA.
NICHOLSON & BAIN, WINNIPEG, MAN.

HAMILTON, ONT.

Long Distance Phones HOUSE No. 1556

OFFICE 715

Norman D. McPhie

BROKER and
Commission Merchant

OFFICE:
58 KING ST. E.

HAMILTON, ONT.

HALIFAX, N.S.

J. W. GORHAM & CO.

JERUSALEM WAREHOUSE
HALIFAX, N.S.

Manufacturers' Agents and Commission Brokers.

WAREHOUSEMEN

Domestic and Foreign Agencies solicited.
Highest references.

MONTREAL

A. J. HUGHES

Wholesale Grocers' Broker, Manufacturers' Agent
and Jobber,

1483 Notre Dame Street
MONTREAL.

Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

H. J. STEVENS

126 BOARD OF TRADE, - MONTREAL

Wholesale Brokerage

Beans, Boiling Peas, Flour, Oats

J. T. ADAMSON & CO.

Customs Brokers
and Warehousemen

27 St. Sacrament Street, Montreal

Tel. Main 778.

Bond 28.

TORONTO.

W. G. A. LAMBE & CO.

TORONTO.

Grocery Brokers and Agents.

Established 1865

C. E. KYLE

WHOLESALE GROCERY BROKER
and MANUFACTURERS' AGENT

27 FRONT ST. E., - TORONTO

Highest references. Commissions solicited.

W. G. Patrick & Co.

Manufacturers' Agents

and

Importers.

29 Melinda St., TORONTO

INDEPENDENT CANNERIES

When you want Independent prices for Canned Goods, phone, wire or write us, as we have some of the best brands in Canada to offer.

W. H. MILLMAN & SONS

GROCERY BROKERS

TORONTO

ST. JOHN'S N.F.

THOMAS B. CLIFT

Broker, Commission Agent, Auctioneer and Notary Public
Commercial Chambers, Water St.

ST. JOHN'S, N.F.

A warm welcome extended to all Heads of Departments and Commercial Travellers from foreign countries.

CHARLOTTETOWN, P. E. I.

HORACE HASZARD

IMPORTER of Refined and Raw Sugars, Barbados
Molasses, Flour and Cornmeal.

EXPORTER of Cheese, Butter and Canned Goods.

AGENT in Canada and the United States for the
famous BRAHMIN TEA.

Charlottetown, Prince Edward Island.

VICTORIA, B.C.

Radiger & Janion

VICTORIA AND VANCOUVER

MANUFACTURERS' AGENTS and
COMMISSION BROKERS

Correspondence Solicited. Reference - Bank of British
North America, Victoria.

WINNIPEG.

CALGARY STORAGE

In a new brick block centrally located.

Dingle & Stewart

Winnipeg, Man. Calgary, Alb.

COMMISSION BROKERS.

REGINALD LAWSON

MANUFACTURERS' AGENT and
WHOLESALE COMMISSION BROKER
UNION BANK BUILDING

Correspondence
Solicited

WINNIPEG, MAN.

JOSEPH CARMAN

Wholesale Grocery Broker and Manufacturers' Agent
Member Western Wholesale Brokers' Association

Union Bank Block, Rooms 722 and 723

Winnipeg, Man.

Open for good
Canned Goods Agency

Correspondence
Solicited

Stuart Watson

Manufacturers' Agent and Whole-
sale Commission Broker.

WINNIPEG, MAN.

Highest References.

Correspondence Solicited.

GEORGE ADAM & CO.

Wholesale Grocery Brokers and
Commission Merchants,

WINNIPEG, - - MANITOBA.

The big crowd is heading for Western Canada. Get
them buying YOUR goods. You can do
so by corresponding with US.

Members Western Wholesale Brokers' Association,

G. B. THOMPSON

Wholesale Broker and Commission
Merchant

159 Portage Avenue East, - WINNIPEG, MAN.

Cable address, "CAPSTAN."

Storage facilities. Correspondence solicited

CANNED SALMON

1905 PACK

Wire or write us for prices:

Fraser River Sockeye
Skeena River Sockeye
River's Inlet Sockeye
Red Spring S.
Coho
Humpbacks

Handsome Labels. Quality first-class. Prices right. We
want the trade of eastern retailers who purchase car lots.

NICHOLSON & BAIN, WINNIPEG,

Wholesale Commission Merchants and Brokers.

BRANCH HOUSE:

NICHOLSON, BAIN & JOHNSTON
CALGARY N.W.T.

VANCOUVER.

J. McA. CAMERON

Manufacturers and Wholesale
Commission Agent

Correspondence-Solicited

Vancouver, B.C. P.O. Box 912

Reference-Bank of Hamilton

WATSON, BOYD & CO.

TRINIDAD, B.W.I.

COCOA, COMMISSION AND GENERAL MERCHANTS

Dealers in

Canadian,
American
and Eastern Produce

Consignments
Promptly Attended to.

Correspondence
Solicited.

CORRESPONDENTS:

LONDON—Frame & Co., 21 Mincing Lane.

NEW YORK—Frame & Co., 132 Front Street.

Cable Address: BOYD—TRINIDAD.

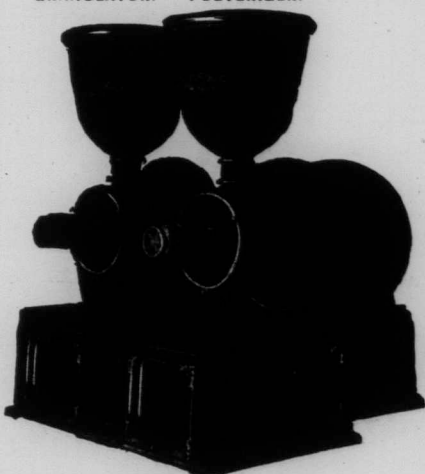
CODES USED: Lieber's, A B C, 5th ed n.
A1—Premier
and Standard Shipping

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and
Double
Grinders

Pulverizing
and
Granulating



Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders

Wear Longest

No. 65

Height, 29 in. Length, 33 in. Width, 23 in. Weight, 275 lbs.

GRINDING CAPACITY.

Granulating 2 pounds per minute. Pulverizing 1/2 pound per minute.
Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.,

Nos. 1615-1635 North 23rd St. PHILADELPHIA, PENN., U.S.A.

Todhunter, Mitchell & Co., Toronto.
Dearborn & Co., St. John, N.B.

AGENTS:

Forbes Bros., Montreal.
Gorman, Eckert & Co., London, Ont.

The Increase in Sales of

Lytle's Mince Meat

is practical proof early in the season of the popularity of these goods among consumers.

It always pays the grocer to carry goods that have the commendation of customers.

Done up in pails.

The T. A. LYTLE CO., Limited
124-128 Richmond St. W., Toronto, Can.

ROSE AUTOMATIC GRINDERS

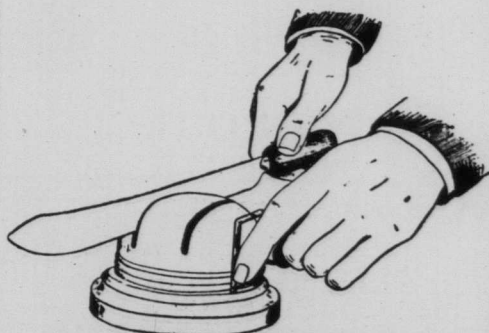
DIRECTIONS

1. Stand the Grinder on a table, holding it upright with one hand, as shown in cut, and do not change its position while using. 2. Run the knife blade through one of the slots, its edge resting between the metal disc and emery wheel, as shown in cut. 3. Use some pressure and run the blade its full length forward and backward quickly a few times, which grinds one side. 4. Place the knife blade in the other slot and repeat the operation, as at first, which grinds the other side of the blade.

LIBERAL DISCOUNTS TO AGENTS AND DEALERS.

GET FURTHER PARTICULARS FROM

THE ONTARIO SUPPLY CO., OWEN SOUND,
ONT.



No. 3 (Household), Retail Price, 65c.



Rose Automatic Knife
Grinder, No. 5.

Profitable Teas

Japan Teas show value in the cup, value to your customers in their general healthfulness and value to you as dealers.

They are the cleanest, purest and most invigorating teas grown and prepared for mankind.

Buy **JAPAN TEAS**

Every Grocer has the desire to do a good business in coffee. But how many do?

Read
This



It's
True

By selling **PATERSON'S CAMP COFFEE ESSENCE** you give your customers an article that gives such satisfaction that they will stay with you.

ROSE & LAFLAMME,
Agents, Montreal

George Dalidet & Co.

BORDEAUX,

FRANCE

The
Noted
Packer
of
French
Products

Peas
Mushrooms
Mixed Vegetables
Sardines

They
Are
Sellers

Crystallized
and
Glaced Fruits

Let us hear from you.

Agents :
ROSE & LAFLAMME
MONTREAL

October 6, 1905

W. P. KAUFMANN
19 Caer Howell Street, TORONTO
Analyst & Consulting Chemist

Advice regarding processes of manufacture and technical applications of chemistry.

Modern Merchandising

demands modern methods. The ALLISON COUPON BOOK is a strictly modern CONVENIENCE and SAFEGUARD against mistakes and consequent loss of money. It is better than any pass-book, punch or check system ever invented, and its absolute accuracy makes it the CHEAPEST SYSTEM on this big earth—excepting, of course, the cash system. See here:



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. **NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING.** There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T. SLOANE, WINNIPEG, MAN.

ALLISON COUPON CO., Manufacturers.
Indianapolis, Indiana.

THE CANADIAN GROCER

THE PEOPLE OF
JAMAICA

are now buying things in the United States which they ought to buy in Canada. They don't know what we can do. A small advertisement in the

KINGSTON
"GLEANER"

might bring inquiries. Better write for rates to

I. C. STEWART, Halifax.

MAKE MONEY

Work up a trade on

SYRUP OF MALT
EXTRACT OF MALT

There is always a call for these.

Get Sample.

GEO. SLEEMAN, Guelph, Ont.

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

—OFFICES IN CANADA—

HALIFAX, N.S.
OTTAWA, ONT.
VANCOUVER, B.C.

HAMILTON, ONT.
QUEBEC, QUE.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada Toronto.



Lipton's Jellies are put up in tablet form—simple calves-foot jelly combined with the fruit juices.

NOT A POWDER

No Poisonous Dyes

No "Medicated" Taste

There is money in handling this line because it repeats so quickly—and the prices are right.

Try a sampling order from your jobber, or write about it to the Canadian agent.

J. S. CREED,

153 UPPER WATER ST., HALIFAX, N.S.

or

BOARD OF TRADE BLDG., MONTREAL.

Druggists, like doctors, must do their best to cure their customers, lest they should be permanently lost to them.

Mathieu's Syrup

of Tar and Cod Liver Oil

is the only **CURE** for colds. Don't let any good customer go about coughing. Get him to try a bottle.

The reason Mathieu's Nervine Powders sell so well is because they effect such a rapid cure. Write for samples and prices.

J. L. Mathieu Co., Limited

Proprietors

Sherbrooke, - Quebec

“There’s no Tea like Ceylon.”

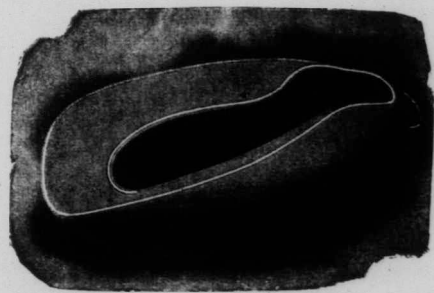
Other scenes may seem fair at a distance, but there’s no place like home. Most people have had that proven to them. Other teas may look nice in the package, but there are no teas like

CEYLON TEAS

Most grocers have had that proven to them also. Seller of Good Teas, you know this. You prove it every day to your entire satisfaction, but yonder merchant does not know because he has never tried to prove. You will bear with us while we repeat the story for this merchant’s sake. **Ceylon Teas are incomparable. They make friends by the thousand and retain them, because the blending of honesty with quality constitutes a sterling character in tea individuality. It begets confidence, encourages thrift and enlarges the commercial outlook. Sales and steady customers follow. These are important truths for you, the Man Who is Hesitating. Don’t act rashly, but don’t be improvident. Examine your tea policy. If you see room for Bigger Sales, know then that it is time to fly the new banner :**

CEYLON TEAS

The Comfort



Bed and Douche Pan

Made in Yellow-Ware and thoroughly Vitrified

The most Comfortable and Sanitary Bed Pan ever made

Recommended by all Physicians and Trained Nurses

MANUFACTURED BY

R. Campbell's Sons

Hamilton Pottery

HAMILTON, ONT.



TRADE MARK

SYMINGTON'S

High Pressure Steam Prepared

PEA FLOUR

EASILY DIGESTED.

For Thickening Soups, Gravies, &c.

Sold in 1 lb. Tins.

SYMINGTON'S PEA SOUP

Prepared from Symington's Pea Flour, Extract of Meat, Herbs and other Seasonings.

Only wants the addition of Water.

Sold in 1 lb., 1/2 lb., and small Tins.

Manfrs: W. SYMINGTON & CO., L.D., Market Harboro', Eng.

Messrs. Watt, Scott & Goodacre, Montreal.

Mr. R. S. McIndoe, 120 Church St., Toronto.

Mr. E. A. Smith, St. John, N. B.

Made in Canada

These words are the key to the success that every true Canadian heartily desires for this fair Canada of ours!

Why should we buy goods of any description that are made in a foreign country? The making of foreign goods does not give employment to our artisans. It does not retain money in this country.

Why use Foreign Salt? We have CANADIAN SALT that is superior to any foreign salt that is made

Why not help build up Canada by using

Canadian Salt

and thereby employ Canadian labor, Canadian works, and Canadian capital?

Demand of your wholesale grocer Canadian Salt, and if he does not keep it write to us for prices and samples.

ADDRESS

THE DOMINION SALT AGENCY

LONDON, ONT.

Telephone No.
1971

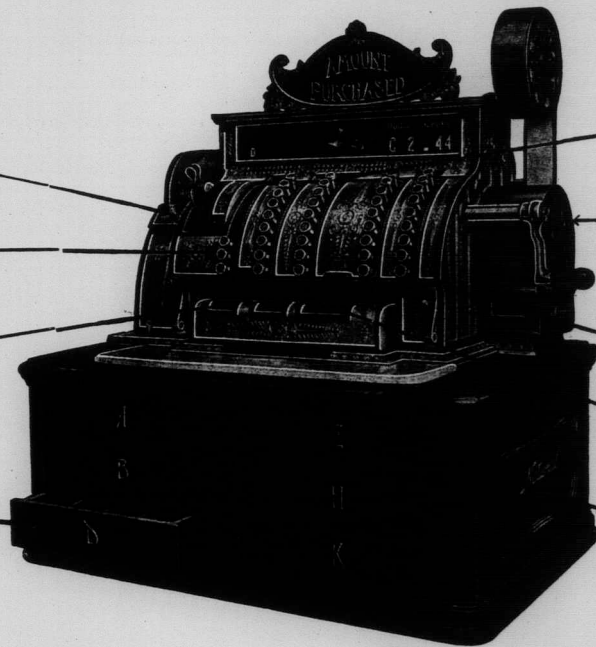
Offices: 2nd FLOOR MERCHANTS BANK BUILDING.
Entrance on Queen's Avenue.

Each clerk's sales are added separately on this counter. Separate counters under this hood give separate totals of charge sales, money received on account and money paid.

A new and complete system for credit sales, money received on account and money paid out.

This counter shows how many customers each clerk waited on during day.

If there is a mistake of fifty cents in this drawer, or a counterfeit coin or bill, you know that "D" clerk made the mistake.



This counter, under lock, tells proprietor any minute how business is running.

Under lock is private record of each sale and clerk who figures in each transaction.

A receipt printed automatically goes to every customer.

Shows amount, kind and clerk who made transaction. This receipt enforces proper record of every cent taken in by each clerk.

This counter shows total number of customers waited on during the day.

This drawer belongs to clerk "E." Each clerk has his own individual cash-drawer.

You pay for a National Cash Register from the small leaks it prevents

-----Cut off here and mail to us today-----

NATIONAL CASH REGISTER COMPANY DAYTON OHIO

I own a _____ Please explain to me
 what kind of a register is best suited for my business.
 This does not obligate me to buy.

 Name

 Address

 No. clerks

RIERA'S
"BLUE LION" and "MAPLE LEAF"
VALENCIAS

Finest shipped from Spain

D. RATTRAY & SONS

CANADIAN AGENTS

QUEBEC

Montreal

OTTAWA

INDEPENDENT—SURE THING!

IT is easy to buy canned PEAS now at cost; also very easy to criticise them, but it takes a lot of study and hard work to produce a satisfactory canned pea. We hope that every Packer is producing the best pea possible. This will do more to increase the consumption than the cost prices. We are doing our best to make the "AUTUMN LEAF BRAND" just right. We have a few thousand cases more of the medium grade peas to offer at prices that will forever eliminate the Hawker in that line.

"AUTUMN LEAF BRAND CORN."—When it comes to nice fancy sweet sugar corn it is a 100 to one that we lead. Reasons why:—Our Manager learned the corn canning business with the world-renowned corn packer, J. W. Jones, of Portland, Me., commencing August, 1869, and followed the business from that time. He has a thorough technical knowledge as well as the practical experience of all these years, with and at the head of some of the oldest and largest Packers in the U.S., as well as with the most important Packer in Canada. If you want more proof, and the best line of canned corn, ask for the "Autumn Leaf Brand."

The Frankford Canning & Packing Co., Limited

Independent
Packers

Frankford
Ont.

A. H. ALLEN, Manager

NEW LABRADOR HERRINGS

The first lot this year and they open up nicely.
Just have them in half-barrels. Better order one.

JOHN SLOAN & CO., - Toronto

TODHUNTER'S EXCELSIOR

Sure to please your customers. COFFEE

Blended
by

TODHUNTER, MITCHELL & Co., TORONTO

Social Tea
Social Coffee
Social Cocoa
Social Baking Powder
Social Breakfast Foods

We intend having monthly competitions in the interest of Social goods—you might as well share in the profits,

1st Competition closes November 15

2nd " " December 20

Send us a sample order.

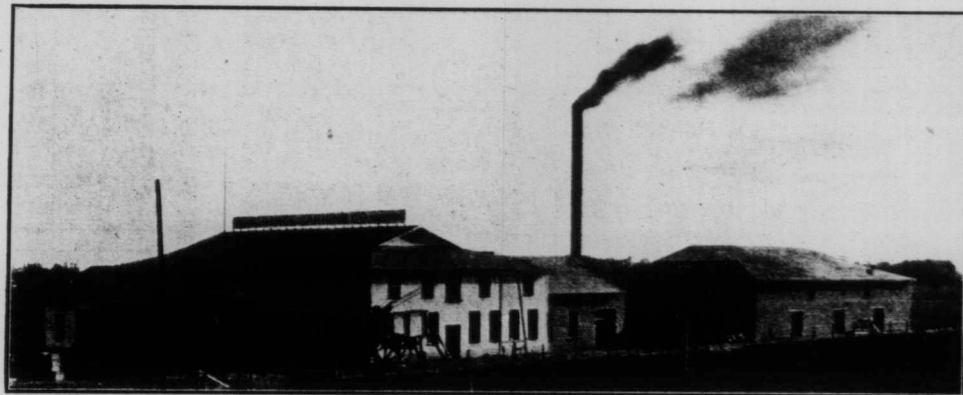
Write, phone or wire.

SOCIAL TEA CO., - HAMILTON, ONT.

WE MAKE OUR BOW TO THE TRADE

and introduce our new canning factory at Napanee. We have tried to make it as well equipped and up-to-date as money and brains can make it, and we think we have succeeded. Then, too, we are in a district that isn't excelled for fruit and vegetables.

This season we are staking our future on the quality of



CANADA'S PRIDE

brand of **Corn** and **Tomatoes**. The goods are the best that nature and skill can make them, and our label is a beauty.

Ask your jobber for **Canada's Pride** brand. If he can't supply you write us direct.

NAPANEE CANNING CO., Limited, - - NAPANEE

A Word to the Trade.

The beet crop is now coming in and we are getting busy in anticipation of a large demand for our

Extra Standard Granulated Sugar

Last season our supply—large though it was—fell short of the demand. To ensure prompt attention, therefore, order from your jobber early.

Remember, our sugar is a **Canadian product**. It's manufactured in Canada from raw material grown in Canada, and it isn't surpassed for purity by any sugar—cane or beet—on the market. We shall have more to say on this subject. Look for our ad. each week.

ONTARIO SUGAR CO., - Berlin, Ont.

IT'S HOLBROOK'S



"THEN WE

KNOW IT'S

GOOD"

This is the unanimous opinion of all who have tasted **HOLBROOK'S**

GENUINE
IMPORTED

Worcestershire
SAUCE.

LISTEN!

*YOUR CUSTOMERS LIKE IT,
YOUR JOBBER SELLS IT.*

YOU *SELL IT TOO.*

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.



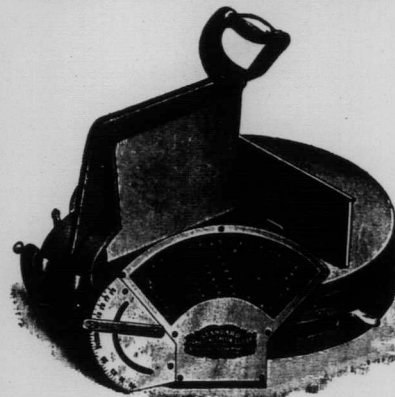
**REFRIGERATORS
FOR BUTCHERS AND GROCERS.
EUREKA REFRIGERATOR CO. TORONTO, CAN.**

Signs and . . Show Cards

Have you ever realized the advertising value in your Show Windows, and that you could talk to the thousands of people passing your Store with bright, attractive Show Cards? We can supply Show Cards and Price Tickets at low prices. Write for our Catalogue which shows you as well hundreds of other styles of Signs.

**THE MARTEL-STEWART CO.,
LIMITED
681-683-685 Craig Street
MONTREAL, - CANADA**

THE STANDARD



Computing Cheese Cutter INSURES PROFITS IN CHEESE

- 1.—It cuts to accurate weight.
- 2.—It computes precise money value.
- 3.—It cuts without waste.
- 4.—It preserves the cheese.

Every grocer can afford it.

No grocer can afford to be without it.

Price and Terms Right.

Write for Folder

**THE WALKER PIVOTED BIN
AND STORE FIXTURE CO.,**

516 Board of Trade Building, - TORONTO

No Acid in

YORK

METAL POLISH

York Metal Polish is the quickest, cleanest and most durable polish made. Liquid or paste. 10c. sizes and upwards. Free samples with every order. Free sample to any dealer.

**ANGLO-CANADIAN SUPPLY CO.
3 Wellington St. E., TORONTO**

TOLEDO COMPUTING SCALES

Automatic but Springless.

The "Toledo" is a money saver because it positively stops the giving of overweight.

A time saver because it is Automatic.

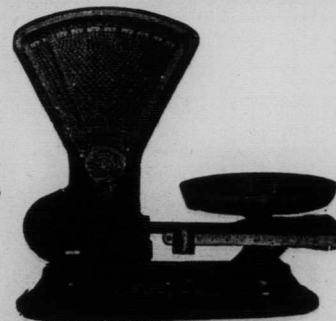
A labor saver because there are no weights to lift, no poises to slide, or prices to set.

A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.

It is honest both to the merchant and customer.

The Toledo system costs you nothing because it is paid for with the money you are now losing.

For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

We Had an Object in View

When we chose the name OLD HOMESTEAD for our canned fruits and vegetables a little over a year ago.

We had an ideal in view when we set about organizing our company and equipping our factory a few months earlier.

Our Ideal was to put on the Canadian market a brand of Canned Fruits and Vegetables that should set a new standard of excellence. To that end we have taken care that:

- I. Fruit and Vegetables should be choice and fresh.*
- II. Every precaution for cleanliness should be taken.*
- III. The most healthful and effective processes should be used.*

In the Name of OLD HOMESTEAD we found a name that represented our ideal that stands for all that is fresh and wholesome and delicious, the kind of fruits and vegetables you enjoyed on the OLD HOMESTEAD when you were a boy.

We stand by our ideal. We ask you to put it to the test. We promise you pleased customers and increased business in canned goods if you put your trust in OLD HOMESTEAD Brand and put OLD HOMESTEAD Brand goods on your shelves.

Don't be satisfied with anything but the best. Insist on getting OLD HOMESTEAD.

The Old Homestead Canning Co.
Picton, Ontario.

PARADISE AND HAYCASTLE CURRANTS

Greece's finest productions. Grown in a specially favored district. Imitations and the "just as good" kind are legion.

You don't need an imitation when you can get the genuine. Your customers are pleased your trade and profits increased, by handling Paradise and Haycastle Currants.

SOLE AND ONLY AGENTS FOR CANADA

W. H. GILLARD & CO., HAMILTON,

Wholesale Grocers, Tea and Coffee Importers.

As to Promises

Words should be weighed in making trade announcements. "Make no promises you cannot keep."

The Trade Mark and the bulk-sold goods that make up the list of

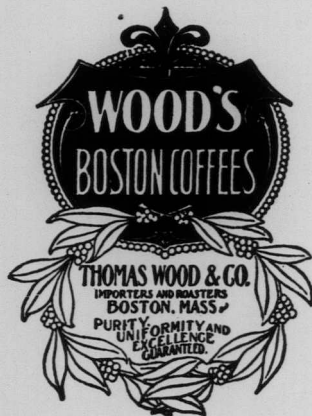
WOOD'S COFFEES

are the result of infinite pains in study, research, experiment and test, backed by the best modern perfecting processes.

We promise it—you prove it.

CANADIAN FACTORY AND SALESROOM

No. 428 ST. PAUL ST., - - MONTREAL.



TEAS **TEAS** **TEAS**

Blends in Bulk

CORONATION

JOHN BULL

KING'S ROYAL

Ceyloya Ceylon Tea

In Packages

For Strength, Flavor and Quality,
Our Blends are unequalled.

WARREN BROS. & CO.

35-37 Front St. East,
TORONTO



GREIG'S

WHITE SWAN

Jelly Powders

All true fruit flavors—High
grade and dependable in
every respect.

THE ROBERT GREIG CO., LIMITED

White Swan Mills, TORONTO

Western Association News and Topics

Address all communications for this department to THE CANADIAN GROCER, 511 Union Bank Building, Winnipeg, Man.

OFFICERS OF THE ASSOCIATION.

President, T. J. Lawlor, Killarney, Man.; 1st vice-president, H. C. Hamelin, Lauder, Man.; 2nd vice-president J. D. Baine, Boissevain, Man.; treasurer, Robert Rollins, Killarney; secretary and organizer, W. A. Coulson, Williamson block, Notre Dame avenue Winnipeg.

Executive: A. G. Munro, Morden, Man.; A. E. Hill, Griswold, Man.; W. G. McLaren, Souris, Man.; J. Brown, Neepawa, Man.; R. F. Moore, Cartwright, Man.; F. W. Clingan, Virden, Man.; N. D. McKinnon, Weyburn, Sask.; G. C. Sayles, Elva, Man.; E. H. Glinz, Oak River, Man.; W. Ledoux, Arnaud, Man.

Association Sections.

HAMIOTA section includes merchants in following towns: Kenton, Hamiota, Bradwardine, Westwood, Harding and Oak River. Wm. Chambers, Hamiota, secretary.

Gladstone section.—Gladstone, Plumas, Ogilvie, Keyes and Woodside. Mr. Collins of Galloway Bros., Gladstone, secretary.

Neepawa section.—Neepawa, Eden, Arden, McKenzierville, Franklin, Wellwood and Brookdale. J. A. Clare, Neepawa, secretary.

Emerson section.—Emerson, Dominion City, Ridgeville, and West Lynne. Secretary, H. McCaul, Emerson.

Morden.—Secretary, Harry Meikle. Winkler.—Secretary, Alex. Wilton.

Altona section.—Altona, Gretna, and Rosenfeld. Secretary, W. J. Cobletz, Altona.

Arnaud section.—Arnaud, Otterburne, St. Pierre, St. Malo, and St. Elizabeth. Secretary, W. Ledoux, Arnaud.

Souris.—Secretary, W. G. McLaren.

Napinka section.—Napinka and Medora. Secretary, Mr. Kaiser of Coote & Kaiser.

Minnedosa section.—Minnedosa, Basswood and Rapid City. Secretary, Jas. Campbell, Minnedosa.

Shoal Lake section.—Shoal Lake, Newdale, Strathclair, Kelloe and Salisbury. Secretary, C. E. McGrath of Western Trading Company.

Birtle section.—Birtle, Foxwarren, Rossburn, Binscarth and Russell. Secretary, H. A. Manwaring, Birtle.

With only some three weeks remaining until November 1st, the association "red letter day," the time seems opportune to review the work accomplished since the semi-annual meeting held in Winnipeg during the Exhibition week. Accordingly we publish this week the entire list of new members secured since that meeting. To put it mildly, this list affords tangible, indisputable evidence of very encouraging progress.

Lenore—Carscadden Bros., Alf. Fulcher. Miniota—J. D. Forsyth & Co., A. Ross & Co., W. L. Hodnett. Arrow River—W. L. Hodnett. Crandall—Brown & Warren, Jas. Todd. Oak River—Hess & Cochrane. Wellwood—C. E. Titus, Dalton & Co., E. Beeman & Co. McKenzierville—E. Downton. Brookdale—J. W. Miller. Eden—S. L. Patmore. Riding Mountain—F. Foulston. West Selkirk—W. Robinson, J. R. Bullock, J. K. McKenzie. Bernie—Foulsten Bros. Souris—McBride & McLeod. Gladstone—S. Schooley, Broadfoot Bros., A. W. White, Galloway Bros. Binscarth —

Smellie Bros., Limited. Neepawa—The J. Brown Co., Limited, P. A. Clare, A. E. Fremlin, J. E. Fulton, Tritt & Schragge, J. V. Smith & Co. Strathclair—J. M. Roberts, Geo. Manson, Chapman & Co., W. L. McInnis. Shoal Lake—Smellie Bros., Limited, Treitelbaum & Finkelstein, C. R. Duncan, Western Trading Co. Russell—T. Hill & Son, Smellie Bros., Limited, A. Astbury. Oakburn—Walker & Moffatt, C. Cohen. Rossburn—Hough & Wickware, Wm. Young, V. W. Johnson. Birtle—Miller & Co., H. A. Manwaring, J. Walley & Son, Hough & Wickware. Foxwarren—Baker & Peters, Estate Henry Leckie, J. M. McCrindle. Franklin—A. M. Anderson, P. J. McDermott. Salsgerth—Duggan & Stedman, J. C. Anderson, H. A. Manwaring. Newdale—R. Cristoll, W. R. Lanery, Crossley Bros., Thos. H. Peter. Kelloe—J. F. Cairnes. Arden—McCairnes & Boughton, E. G. Hipwell. Minnedosa—H. Leslie, M. Ny-stone, Campbell Bros., Dixon Keighley Co., P. J. McDermott, Wright & Co., Phelps & McCormick. Clan William—The J. Brown Co. Limited, P. J. McDermott. Beulah—C. W. Clifton. Hamiota—P. Heddishimer, J. Arnovitch, Ovans Bros., Wm. Chambers, G. L. Thomas, Jno. Lemon. Rapid City—LePage Bros., Murray & Beattie. Westwood—Geo. Brown, H. Bicknell. Forrest—Clifton Watkins. Carnegie—W. A. Pierson. Pendennis—Chas. Fox, O. H. Stewart. Kenton—E. H. MacLaren, S. T. Atkinson. Harding—Reid & Spence, F. C. Dundas. Bradwardine—Butler & Cascadden, A. E. Fensom. Arnaud—W. Ledoux, Smith Bros. Ridgeville—Hinton & Co., Whitman & Co. Dominion City—Morkle & Scott, Bell & McCaul. Emerson—Bell & McCaul. Otterburn—Geo. Rennart, A. Lasalle. St. Pierre—A. Rennart, L. Tessier, J. Madore, E. Tetreault, Lasalle-Carey Co. St. Malo—D. Maynard. Virden—McLennan & English, Clingan, Scales & Wilcox.

To complete what might be termed the statistical evidence of progress made by the association during the last few weeks we also publish the names of the various Manitoba towns in which a reform has been made in the selling price of tobacco. In all these towns tobacco was formerly sold either at cost or at a loss. In some places merchants were selling four plugs of Macdonald smoking tobacco for 25 cents. Thanks to the association, notices similar to those printed in The Grocer in previous issues have been posted up in all stores and now tobacco is being sold at a profit. The towns are as follows: Wellwood, McKenzierville, Brookdale, Emerson, Ridgeville, Arnaud, Dominion City, Otterburn, St. Malo, St. Pierre, St. Elizabeth, Oak River, Hamiota, Arrow River, Crandall, Miniota, Lenore, Harding, Kenton, Bradwardine, Carnegie, Forrest, Westwood, Beulah, Oakburn, Shoal Lake, Newdale, Strathclair, Kelloe, Foxwarren, Solsgirth, Birtle, Rossburn, Pendennis, Sinclair, Reston and Pipestone.

On the night of September 28th a very successful organization meeting was held in Birtle at which a strong association section was formed. This section comprises the towns of Birtle, Binscarth, Russell, Foxwarren, Beulah, Rossburn and Solsgirth. There were present at the meeting Messrs. Johnson and Young of Rossburn, McCrindle of Foxwarren, Anderson and Fisher of Solsgirth, Manwaring, Wickware, Walley and Miller of Birtle. Secretary Coulson represented Mr. Smellie of Russell.

Messrs. Smellie of Russell, Johnson of Rossburn and Manwaring of Birtle were elected to act as a committee on produce, staples and credit. Mr. Manwaring is to act as secretary of the committee. The following schedule of prices on staples was adopted to go into force at once (no cash discount to be given): Sugar (gran.) 15 lbs. for \$1, \$6 per cwt. flat. Sugar (yellow), 17 lbs. for \$1. Corn, 15c per can, 2 for 25c. Peas, 10c straight. Tomatoes, 15c straight, 7 cans for \$1. Strawberries, 20c, 2 cans for 35c. Syrup, 10 lbs. 60c, 20 lbs. \$1.15. Salt, per barrel, \$2.50, 50-lb. jute sack 65c, 50-lb. duck sack 75c. Rolled oats, 20-lb. sack 75c. "Force" and "Grape Nuts," 20c or 2 for 35c. "Vim," 2 for 25c. "Orange Meat," 20c, or 2 for 35c. Tobacco, as per printed list. Spools, 6 for 25 cents. Butter, 15c per lb. and return tubs. Eggs, 20c per doz. It was distinctly understood that these prices go into effect at once.

On the night of September 26th a meeting was held at Shoal Lake of merchants in that section, which includes the towns of Shoal Lake, Newdale, Strathclair, Oakburn and Kelloe. Chas. H. McGrath, of Shoal Lake, W. L. McInnis of Strathclair and Thos. H. Peter of Newdale were elected a committee on produce and staples and credit, Mr. McGrath to act as secretary of the committee. The following schedule of prices on staples was adopted to go into effect at once (no cash discount to be given): Sugar (granulated), 15 lbs. for \$1, \$6.25 per cwt. cash, \$6.50 credit. Sugar (yellow), 16 lbs. for \$1, \$5.75 per cwt. Tomatoes, 15 cents straight. Corn and peas, 2 for 25c. Cheese, 17c. Salt, per barrel, \$2.50. Salt, jute sacks, 50 lbs. 65c. Salt, duck sacks, 50 lbs., 75c. Pickles, Blackwood & Dyson, sour, 90c; sweet, \$1; pail or jar. "Force" and "Grape Nuts," 20c or 2 for 35c. "Vim" 2 for 25c. "Orange Meat," 15c and 25c. Tobacco, as per printed card prices. Butter in tubs, rolls and bricks, 14c and return tubs, or 15c and charge for tubs. Eggs, 18c. Spools, 6 for 25c.

In last issue were published the agreed price lists now in effect in the Hamiota and Gladstone sections. The Neepawa list is practically the same as the Gladstone. Merchants will find a comparison of the prices obtaining in the various sections very interesting reading.

Evidently the merchants in the Shoal Lake district are very much in earnest

RISING SUN STOVE POLISH SUN PASTE STOVE POLISH

Increased Sales

Our enormous facilities enable us to give better quality than can be produced by other manufacturers, and the largely increased sales of both **RISING SUN** Stove Polish and **SUN PASTE** Stove Polish prove that the consumer recognizes this fact. No retail dealer can make a mistake in pushing both **RISING SUN** Stove Polish and **SUN PASTE** Stove Polish. **SUN PASTE** is guaranteed in every way.

MORSE BROS.,

Proprietors,

CANTON, MASS.

in their effort to put tobacco on a reasonable selling basis. A notice signed by the merchants in Shoal Lake, Strathclair, Newdale, Rossburn, Kelloe, Beulah, Foxwarren, Birtle, Solsgrith, and Oakburn and similar to those published in previous issues of this paper, has been posted up in all the stores. At the bottom of the notice is this conspicuous sentence:

"ANY CLERK SELLING UNDER THESE PRICES WILL BE INSTANTLY DISMISSED."

It is amusing to note that Secretary Coulson because of his effective work in raising the price of tobacco to a reasonable figure is now a marked man among the general public in the country districts. He is pointed out with scorn in the hotels as "the man who raised the price of tobacco." While his good work in this matter may not popularize him with the buying public it has earned him the gratitude of country storekeepers in all parts of Manitoba.

This week Secretary Coulson is busy in the Griswold and Virden sections. The Griswold section will comprise the towns west of Souris as far as Pipestone and those west of Brandon as far as Oak Lake. The Virden section will comprise the towns of Virden, Sinclair, Reston, Pipestone, Routledge, Lenore and Hargrave. To-night (Friday) a big organization meeting of this section is to be held in Virden. A full account will appear in next issue.

While the arranging of prices on staples and produce is important work, the chief object of the association is to deal effectively with the long credit evil. With the association remedy all readers of The Canadian Grocer are familiar. It has been thoroughly discussed at two general meetings and in the columns of this paper and the result of that discussion has been the hearty approval of the plan. Moreover, the plan has the enthusiastic endorsement of the wholesale trade. The time for discussion has passed; the time to act is at hand.

On November 1st all loyal members of the association must be prepared to close their books and sell only for cash. To this rule there is the exception that 30 days accounts are to be considered as cash. The great majority of the western farmers will have threshed and marketed their wheat on that date. Certainly by December 1st all will have money for their crops and be in a position to set-

tle their accounts and pay cash. Hence in all parts of the country there is every reason why it should be possible for dealers to insist either upon cash payment or 30 days accounts. November 1st is the psychological moment for the inauguration of such a movement.

In more than 300 stores notices are posted up now announcing the change of policy which goes into effect on November 1st and it is so eminently reasonable that the public are finding very little fault. It matters not if they do grumble for the association members are standing together.

NOTES WORTH NOTING.

It is said that Argentina will one day be the world's great dairy region. At present there are over 1,800,000 cows in the republic.

The list of members of the Montreal Board of Trade contains the names of twenty-five firms of commerce whose business is confined almost entirely to the exportation of butter and cheese.

One man drawing a salary of \$2,500 a year will be the means of putting \$30,000,000 into the pockets of Iowa farmers, simply because he told them how to produce that much more value in corn. That man is Prof. Holden, sent out last autumn by the railroad authorities to lecture to the Iowa farmers.

The people of Iowa are congratulating themselves upon the prospect of producing this year the largest corn crop the State has known. Late newspapers are prophesying that the crop will be 400,000,000 bushels or more. And this result will be attained in spite of an unpropitiously wet planting season.

The convention of the Ontario Beekeepers' Association opens in Toronto on Wednesday, November 15, and lasts three days. Hon. Nelson Monteith will address the convention on the opening day and many interesting discussions are provided for in the long program. The Fruit, Flower and Honey show will be held in Massey Hall on the same dates as the convention.

A writer in the Technical World for September makes the statement that in the six years from 1897 to 1902 there were imported into the United States 137,000,000 pounds of Java and Mocha

coffee, but that the grocers of the country sold to the people during the same period no less than 3,500,000,000 pounds of "Java and Mocha," which means that over three thousand million pounds of the coffee consumed by the people in six years was not what it was represented to be at all.

Judicious advertising is certainly of advantage to the salesman. The publicity that goes ahead of him prepares the way as do the posters of a coming circus, and he has the advantage of one who approaches the buyer with something about which he is informed, and has the battle half won. Happy is the solicitor who is backed by a concern who can make good on the proposition at hand. His days will be long in the land and his coming, if not at all times hailed with delight, will at least become a cordial and honest welcome.

Commercial Agent Stang, of Saigon, China, says the exports of rice this year were far below those of last year. Outside of a few recent transactions with France and the Philippine Islands, business is at a standstill, owing to high rates. According to tidings from the interior, the cultivation of the new crop is going on under normal conditions. Exports from January 1 to July 28 amount to 717,287,455 pounds, against 996,456,879 pounds for a like period last year.

Dairy Commissioner Ruddick has just arrived in England from a tour in Denmark, Holland and Germany. At a luncheon given by the president of the Chamber of Commerce at Bristol he referred to the complaints that have been made about delay in removing perishable goods from the docks, and asked British importing merchants to do their best to help Canadian exporters in this matter. Mr. Ruddick inspected the Royal Edward dock at Bristol now in course of construction at a cost of £2,000,000. He says he has been well received and aided everywhere.

It is easy to read the character of an employer without seeing him. One has only to go into his market and study the employes—the character of the employer is reflected in them. This of itself is not important; the important point is that if the employer would have good assistants he must set them a satisfactory example. If the employer is discourteous to customers, the employes

**OUR COFFEE TRADE
IS CONSTANTLY INCREASING**

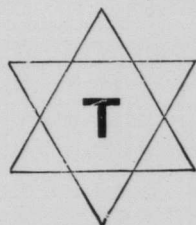
Use **L. S. & B. COFFEE,**
EMPIRE COFFEE,
RED FEATHER COFFEE.

You will please your customers and increase your sales.

LUCAS, STEELE & BRISTOL, WHOLESALE GROCERS, **HAMILTON, Ont.**

**IN STORE
Nelson's Finest Selected Valencias**

ARRIVING



**FINE FILIATRA CURRANTS
FINE CASALINA CURRANTS
DRAINED CANDIED PEELS
BEAVER CANDIED PEELS**

Our travellers have full particulars.

JAMES TURNER & CO., - HAMILTON, ONT.

Keep up with the times

Sell **BLUEOL**

the "NEVER-STREAK" Laundry Blue

- Satisfaction guaranteed to your customers.
- Larger profits made by you.
- More sales made to your trade.

Place a trial order for a box when ordering your next groceries.

For sale by all jobbers.

J. M. DOUGLAS & CO., - MONTREAL



RAISINS

"Selected and Table"

Trenor's Blue Eagle, Selected, 28-lb. boxes.

Reins Dehesa Clusters. 22-lb. boxes.


The very best goods at lowest prices.

THOMAS KINNEAR & CO.

Wholesale Grocers

TORONTO and PETERBORO

An
IMPERIAL
Spread



THERE'S a heap of difference between the ordinary cheese sandwich and the sandwich that's spread with Imperial Cheese. Let the children once get a taste of Imperial Cheese, and there'll be less call for cake. It's such pure, wholesome, delicious food, so different in its taste and flavor from ordinary cheese that it will be a revelation of what delight can be gotten out of diet so simple as this. This cheese is of such consistency that it can be spread on crackers or bread like butter — never becomes hard or dry. It lends itself to a great many different ways of serving. It meets every requirement of an ideal food: the highest percentage of nutrition, a delicate flavor and a rich creamy taste, with just a perceptible touch of piquancy.

*Sold in opal jars at all grocers ;
prices from 10 cents up.*

A. F. MacLaren Imperial Cheese Co., L't'd
Detroit, Mich.,
and Toronto, Canada

**For sale by all
Grocers throughout the world.**

will not aim to be polite; if the employer is slovenly in appearance, the clerks will not be careful as to their dress. The employer should be a model of what he desires in his help.

* * *

The imports of soap in Trinidad, notwithstanding the existence of a local factory, average over \$150,000 per annum. Blue mottled soap commands by far the largest sale, and this has never been successfully manufactured on the spot. The local establishment only attempts to compete in brown. The trade in high-priced fancy soap is necessarily restricted, but among the masses the consumption of the ordinary washing soaps which come in boxes containing twenty bars, weighing 56 lbs. net, is large, and forms the great bulk of the trade.

* * *

The Wm. Ryan Co. of Toronto, Ont., have purchased the packing and cold storage plant of the Wellington Dressed Meat & Cold Storage Co., Fergus, Ont. It is their intention to put the plant into the most up-to-date shape and run it to full capacity. It has a capacity of 150 carcasses per week and is a fine stone building with the very latest machinery and equipment both in cold storage and abattoirs. The plant was built by farmers and stock-growers in that part of Canada to take care of their product and to make them additional profit from the combining of stock-growing and packing interests under one control. It was a co-operative scheme and as such does not seem to have made a success.

* * *

China's resources of coal and iron are among the largest and most favorably situated in the world. The extent of the great coal fields has been put at 400,000 square miles, more than seventy times the aggregate extent of all the coal fields of Great Britain.

It is expected that very soon Chinese coal will be delivered at far Eastern ports at prices with which no other coal can possibly compete, and that China, in consequence of this development, will become a large exporter of iron.

To men in the tea and coffee business who are alive: Do something. It don't make much difference if you don't set the world on fire, but, for goodness sake, let people know you are in the world.

BUSINESS PERSONALS.

MR. W. ELLISON, Penville, Ont., has been a visitor in Toronto for a few days, purchasing for Fall trade.

* * *

W. J. Glover, grocer, Winnipeg, Man., has sustained loss by fire.

* * *

S. J. Henry, general store, Cayley, N.W.T., has been burned out.

Mr. W. G. A. Lambe, Toronto, is registered at the Windsor, Montreal, this week.

* * *

Mr. John McDermot, Alliston, Ont., has been a visitor to the Paisley Fair this week.

* * *

Mr. A. Draper, Sackville and Wilton avenue, Toronto, Ont., has sold out to Mr. A. Fox.

* * *

The Canada Cigar Box Co., manufacturers, Montreal, Que., have been burned out, but are insured.

* * *

Mr. F. G. Knox, Byng Inlet, Ont., has been in Toronto for the past week purchasing goods for his Fall trade.

* * *

LaRiviere Farmers' Elevator Co., Limited, LaRiviere, N.W.T., have sustained loss by fire, but are insured.

* * *

Collie B. Drake, general store, Four Falls, N.B., the house and store of this trader are burned and are not insured.

* * *

Mr. A. Draper is just completing arrangements for buying the premises and business of W. Downes, Dunn avenue, Toronto, Ont.

* * *

The "Salada" Tea Co., being pressed for room, have removed their advertising department into the Bank of Hamilton Chambers.

* * *

Mr. J. W. MacFarland, Queensville, Ont., has returned from a ten days' vacation trip to the Soo and North Shore, and is greatly benefitted by the change.

* * *

Mr. S. A. Smith, manager of the Aylmer Cheese and Butter Association, has resigned his position, and contemplates leaving on a trip to the Northwest next week.

* * *

J. A. Monteith & Co., Stratford, Ont., are contemplating incorporating as a limited liability company, with a view

Our travellers have something interesting to show you in a fine tippy

CEYLON TEA

Splendid liquor and leaf.

We want your order for Dried Fruits.

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO

to opening up stores in the districts surrounding Stratford.

Mr. J. B. Coombes, Listowel, Ont., who recently bought out Mr. Armstrong's business, has greatly improved the store and increased the stock, and is doing a very fine business.

Mr. R. J. Sharp, representing W. P. Downey, is making a tour of the Maritime Provinces in the interests of White Dove Cocoanut, and the grocers' and confectioners' specialties of his house.

Mr. Frederick Kyle, of McMeekin & Co., London, Colombo and Calcutta, was a caller on the Montreal trade during the week, in company with Mr. J. Rose, of Rose & Laflamme, Montreal representative.

Mr. R. S. Palmer, member of the firm of Chase & Sanborn, Boston, was a visitor to Montreal last week. The Grocer had the pleasure of meeting him in the Montreal office of Chase & Sanborn.

J. H. Harris & Co., wholesale grocers, Moncton, N.B., owing to the increase in their business, are enlarging their warehouse. The size of the new building is to be 45 x 75, and the walls are to be of solid cement.

White & Co., Limited, of Toronto, have recently acquired the adjoining premises to their old store at Hamilton, which they intend adding to meet increasing trade. Their address will, therefore, be 32-34 York street, Hamilton.

Mr. R. A. Dutton, Barrie, Ont., formerly known amongst his friends as "Bobby," is said to have one of the finest stands at Peterborough, and ranks as one of the leading grocers. His friends will be pleased to know that he is still forging ahead.

Mr. A. Bodenweiser, (Bode) is making a hurried business trip through the Maritime Provinces during the next two weeks. The trade will no doubt hear of him, as he has good things to offer, and can incidentally give a good talk on other lines than gum.

Mr. Maurice Greenbatte, Parry Harbor, Ont., is opening up in the grocery

trade in Wahnapiatae. In connection with the store he intends running a contracting provision trade for the lumber camps, and also a wholesale warehouse for the convenience of smaller stores in the locality.

Mr. John Lefebvre, representing the Ozo Co., Limited, Montreal, has returned from a month's trip to the Maritime Provinces. Mr. Lefebvre reports splendid business, especially for the new line of pickles put up by his firm, he having placed large quantities of same in all the large business centres of the east.

Mr. Shaw T. Nishimura, the well-known representative in Canada of the Japan Central Tea Traders' Association, who has been spending the last six months in his native land, with his family, sailed from Yokohama on September 26th, on the S.S. Kanagawa Maru, via Seattle, and is expected in Montreal in about three weeks.


NEW COMPANIES.

Dominion charter has been granted to the Canadian Glass Manufacturing Company, Limited, with a total capital stock of \$25,000, divided into two hundred and fifty shares of one hundred dollars, the directors of the company to be Henry D. Herdt, Louis A. Herdt, Emile Galibert, Henri Jonas, Allan R. Oughtred, and the chief place of business to be at the city of Montreal, Que.

Philip N. Hamm Manufacturing Co., Limited, manufacturers biscuits, Moncton, N.B., are applying for charter.

Dominion charter has been granted to the Colonial Creamery Co., Limited, with a total capital stock of twenty thousand dollars divided into two hundred shares of one hundred dollars, the directors of the company to be John Nelson McKim, John Ernest Crealy, John Wesley Blair, and Raoul Bisonette and the chief place of business of the company to be at Montreal, Que.

Dominion charter has been granted to the Zil Company of Canada to manufacture Zil polishes and preserving preparations, with a capital of \$20,000, divided into eight hundred shares of \$25, the directors of the company to be Leslie Benjamin, John Alvin Gervais, Arthur Pare, Joseph Raoul Constantineau, and



UPTON'S

HOME-MADE

Jams, Jellies

and

Orange Marmalade

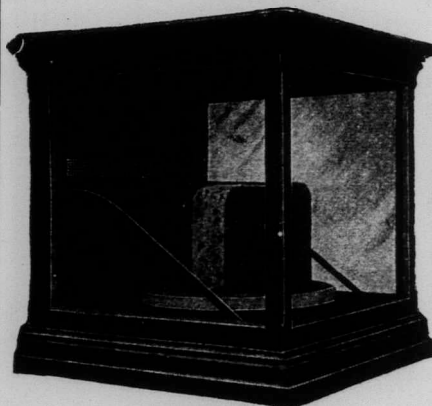
are strictly high-grade. They are trade winners, and the wise grocer will always keep them in stock.

It is Your Business

Mr. Grocer to make profitable sales regularly. Nothing will aid you more in doing this than emphasising to your customers the sterling merits of

Blue Ribbon Ceylon Tea

Blue Ribbon Tea builds business on the solid rock of general satisfaction. If your trade is small look to yourself, not the tea. The Red Label line is the favorite at 40c.—and always will be.



CLOSED

**Stop Your Loss!
Increase Your Profit!**

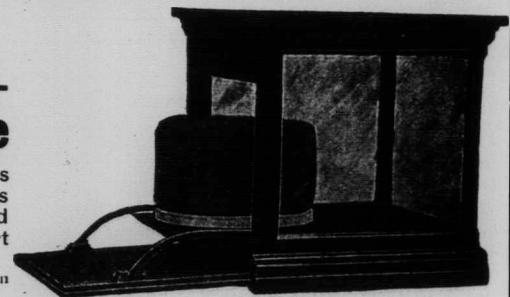
Automatic Cheese Cabinets

keep the Cheese as clean and fresh as when first cut, and preserve it from the ravages of mice, dirt and tasters.

This Handsome Cabinet in polished American Chestnut, \$7.50 f.o.b. factory.

**THE WALKER PIVOTED BIN
AND STORE FIXTURE CO.,**

516 Board of Trade Building,, - - TORONTO
Factory, BERLIN, ONT.



OPEN

Single Standard Automatic Cheese or Cooked Meat Cabinet.

Write for Folder Showing Other Styles

FIRST ARRIVAL

If you want the first and the best send us a Rush Order.

4 Row Figs—10-lb. Boxes
5 Row Figs—10-lb. Boxes
2½ Inch Figs—28 and 56-lb. Boxes
2¾ Inch Figs—56-lb. Boxes
1-lb. Fancy Figs
1-lb. Basket Figs
Malaga Raisins
New Select Peels

BALFOUR & CO. : Wholesale Grocers, : HAMILTON

NEW FRUITS

We have a complete stock of

Valencia Raisins — Sultana Raisins



RETURNED

OCT 16 1905

*To Dunn
cut book #1
page 69*

and can make an immediate shipment of your orders—

—GET OUR QUOTATIONS FOR NOVEMBER SHIPMENT—

You are losing money every day you delay stocking

NORKA

the only
cooked
OAT

The best selling and most satisfactory cereal on the market.

A SARDINE
SNAP

ORDER A CASE

“Nord Star” Norwegian Sardines

Absolutely the finest smoked sardines on the market

Small fish, 26/28 to the tin. —Finest Virgin Olive Oil.—

THE EBY, BLAIN Co., LIMITED — **WHOLESALE GROCERS, TORONTO**

Stevés Emile L'Africain, the chief place of business to be at the city of Montreal, Que.

Provincial charter has been granted to the Canada Creamery Co., Limited, Toronto, Ont., the share capital of the company to be \$100,000 divided into one thousand shares of \$100 each, the head office of the company to be at Toronto, and the provisional directors of the company to be Herbert Cosford Sparling, William Rolfe Pringle, John Martin Scheck, Henry David Petrie and William Franklin Robertson.

MEDITERRANEAN FRUIT.

THE activity of the primal market this season on the first business was an unusual one as the buyers in the various consumption markets did not have confidence in the new prices, which are the result of the new consortium of the Bank of Athens; but buyers begin to pay prices. The market last week was a firm one but not so strong. The reason was that the warehouses of the new consortium of the Bank of Athens were not yet opened. This was corrected as the warehouses began to open in all the important currant-producing parts of Greece and resulted in the market growing stronger. The local markets pay less than the prices paid by the consortium, but now with the warehouses opened and taking in currants with full energy, prices will reach the certain limit which the consortium pays and possibly higher. Opinion is that now is the best moment that importers can cover their needs. The

prices paid for the cargoes of the first shipments were not so satisfactory as the people thought they would be, but opinion is that this resulted on account of the quality of the first boats which were not so well dried.

Raisins.

The crop is estimated “good,” also quality seems to be very nice and dry with a fine color and taste. Shipments did not yet take place but the market will open at a parity of 33 shillings f. o. b. Patras.

Figs.

The market in figs was, and continues to be a very strong one. The chief reason is that there was a great demand from the ports of the Black Sea, also from the States. The United Kingdom has taken an interest in this article as last week a comparatively large business was done at a parity of 12 shillings f. o. b. Patras.

Olive Oil.

The crop of olives is not yet fixed as no one can guarantee the weather. If the weather continues up to the end of September old style as it is now, we are going to have a very good crop.

Destination.	Patras, Greece, Sept. 12, 1905.	
	Season, 1905. Sept. 10.	Season 1904. Sept. 10.
Liverpool.....	6,300.....	4,500
London.....	4,650.....	5,250
Out-ports.....	1,270.....	1,250
Total U.K.....	12,220.....	11,000
New York.....	2,650.....	3,099
Canada.....	875.....	650
Australia.....	750.....	1,154
France.....	81.....	140
Holland.....	500.....	2,652
Germany.....	477.....	1,155
Sundries.....	40
	17,533	19,800

HINTS TO BUYERS.

W. H. Dunn, agent for E. D. Smith, Winona, Ont., has just received another car of Smith's preserved jams and bottled fruits. Mr. Dunn reports that the jobbing trade is highly pleased with the manner in which these goods have been taken hold of by retailers in the east.

J. W. Windsor, Montreal, reports good sales of Golden Rule Canadian sardines, several carloads having been placed in Montreal, as well as in Toronto and Winnipeg.

A. F. MacLaren Imperial Cheese Co., Limited, Toronto, report weather conditions now favorable for the shipping and handling of Canada cream cheese. See their ad. for particulars.

H. P. Eckardt & Co., Toronto, are selling “Rowley's Spanish Onions” which are exceptionally fine quality.

New “Eleme” table figs in 10, 20, 30, and 40 lb. boxes and 1 lb. glove boxes, are in store with the Eby, Blain Co., Limited, Toronto.

A consignment of new “Eleme” figs arrived this week for H. P. Eckardt & Co., Toronto.

New Labrador herrings in half barrels are in store with the Eby Blain Co., Limited, Toronto.

“Yacht Club” sardines may be had from H. P. Eckardt & Co., Toronto.

The Eby, Blain Co., Limited, Toronto, have some special offerings in Muscovado raw and Barbadoes crystals sugars in sacks. Their quotations are below the market.

Fresh Pork Sausage

Are now in Season
and in good demand.

Our Sausage are prepared with
great care, full flavored, are appe-
tizing and always Trade Winners.

Expressed to all points.

Write or Telegraph for Sample
Basket.

DO IT NOW

THE PARK, BLACKWELL CO.
PORK AND BEEF PACKERS LIMITED
TORONTO

TELEPHONE M 3960

FRESH SAUSAGE

October marks the coming of colder weather
—cool nights and frosty mornings. Just the
weather for a dish of Savory Sausages, and
there are no better than those made by
the Fearman Co. Your customers will ap-
preciate them, if you have them ready in
stock. We shall be glad to send them to
you by express, daily or weekly, and in
large or small quantities.

F. W. FEARMAN CO.,
LIMITED
HAMILTON

GILLETT'S



CREAM TARTAR

ABSOLUTELY PURE.

SOLD IN PACKAGES AND CANS.

Same Price as the cheap
adulterated kinds.

E.W. GILLETT COMPANY LIMITED
TORONTO, ONT.

Awarded Medal and Diploma at World's Fair, St.
Louis, Mo., 1904

ALWAYS PREPARED

to furnish prices on car lots or less in

BUTTER-- Creamery and Dairy
CHEESE-- Cheddars and Flats (twins)
EGGS-- Fresh and Pickled

OUR MOTTO :

Prompt shipment and one quality, namely, the best

The J. A. McLean Produce Co., Limited
EXPORTERS and WHOLESALE DEALERS

73-75-77 Colborne Street

Toronto.

PRODUCE AND PROVISIONS

CHEESE AND BUTTER BULLETIN

Montreal, Oct. 5, 1905.

RECENT country markets show decided firmness and an advancing tendency on cheese. Colored seems to be particularly scarce and in strong demand, but white cheese have also participated in the upward movement, whether this is due to manipulation or not, is not entirely clear at the moment, but our market has been more or less stagnant for some time and a little life, real or artificial, is a welcome feature to many who were obliged to stock up for lack of demand at prices which would leave even a small margin of profit.

The fact remains that prices are so near the top limit that nobody cares to be caught with stocks for the coming Winter months. It has not been a profitable season for exporters of cheese, and now that prices are high nobody is quite ready to risk even the remote possibility of losses, after the close of our navigation, which is always the beginning of a very dull period, taxing the patience of holders of cheese to the utmost.

Only when British importers realize that the available supplies may be insufficient for the natural consumptive demand will they advance their bids sufficiently to pay the holders of cheese in Canada for the anxiety and expense of carrying the goods for months to meet the almost unwilling demand, and our merchants have had so many disappointments in past years that they one and all consider "a bird in the hand worth two in a bush," and they would prefer not to carry any goods after the close of navigation if they can possibly dispose of them before.

Our stocks here are not burdensome, shipments have been in excess of last year's shipments and receipts show a decided falling off as compared with last year's receipts, the natural conclusion is therefore that our stocks must be considerably lighter than at this time a year ago. Reports from British markets speak of moderate stocks there, on the whole, therefore, the situation must be considered quite healthy and the only doubt remaining is the unknown probable consumption. If last year's Winter consumption of cheese in the U. K. could be repeated this year, we would experience a very serious shortage in supplies and consequently very high prices later on, but—the question is, will the consumption be as great this year as it was last Winter?

New Zealand will probably forward her usual quantity. At any rate there are as yet no figures at hand to calculate on much change either increase or decrease

in quantities to be expected from that quarter. However, this is more or less used as "bull" or "bear" argument, as it may suit certain operators in Great Britain. If the demand is poor, it has a decided depressing effect on the market, on the other hand if the demand is good, the quantity to be expected from New Zealand is not too large to keep prices from advancing.

So, while our market is very firm now, and while the situation seems healthy and encouraging for those who hold stocks on this side of the Atlantic, the future is still in darkness on account of present high prices and the uncertainty of the consumptive demand during the approaching Winter months.

The situation on butter is somewhat different to cheese, meanwhile there is a good demand in Great Britain for all kinds of butter from all butter producing countries. Germany is said to be a strong competitor this year with Great Britain, and consequently prices are very high, but Australia will shortly be supplying large quantities of their butter to the British markets and our supplies will probably all be wanted for our own home consumption, as our production of butter during the Winter months is naturally very limited and if our exports keep up for some time longer we may have an actual shortage and very high prices. We have no substitutes, such as margarine, to fall back on as they have in the U. K., and our customs duties are prohibitive of any foreign imports, so we must carry sufficient stocks to supply our own needs. With the great scarcity of dairy butter, it seems inevitable now that our prices for creamery will advance considerably later on.

LONDON PRODUCE LETTER.

By Our Own Correspondent.

SINCE the last report from this side some two weeks ago the trade here has ruled very quiet as far as Canadians are concerned. In fact this has been the case for all butters, and business has been duller than ever just at the time when it was hoped a revival would set in. Now, however, the prospects seem to be really becoming brighter, and there appears to be a possibility of improvement. The lengthy period of inaction has been caused by high prices, and people have been buying, so to speak, from hand to mouth. The arrival of Australian butter on the market will naturally distract attention from Canadian.

Canadian dairies have not been quite satisfactory lately, some parcels showing a wide difference as to quality. Some

reference was made to this a short while back in this column, but it is a matter which can suffer nothing by repetition, and it is possible that by thus bringing the defect to the notice of interested Canadians now the quality of Canadian dairies will be improved next season. There is plenty of time during the next six months to look into these details and to give the question of improved and regular quality the attention it merits. Some of the Canadian dairies which have arrived on this market have varied so much that the value has differed by many shillings—in one instance as much as 20 shillings. When a country is building up a c.i.f. business, as is Canada, quality is quite the first asset of worth, and upon it a great deal depends. Indeed a circular sent by the Government to farmers reminding them of this fact would not be without beneficial effect.

This brings up another important subject, viz., the cleanliness of boxes. This is a complaint which does not affect Canadian shippers of butter generally, but there are some who are very careless, and it is hoped that if they should read this they will take the hint in the friendly spirit in which it is offered by more than one British butter importer. One or two other minor complaints that have cropped up from time to time are that little splinters of wood very frequently find their way into the butter; that the butter is lumpy, or rather has hard bits next to soft bits and is generally irregular in this direction; that an unpleasant stale flavor sometimes is noticeable. It is suggested that this last may be caused by the careless washing of dairy implements, the stale flavor being communicated to the fresh make by particles of the old make which have not been sufficiently removed.

To-day (September 23rd) Australian butter is in good demand, particularly "choicest," quotations for which are from 108 to 112 shillings, as against 95 to 97 shillings this week last year. As might be expected this interest in Australian has distracted attention from Canadian, so that last moment reports state that the demand for Canadian is somewhat slow. Some parcels of secondary quality Canadian have arrived, but they show signs of storing, and are fetching 104 to 108 shillings. They do not sell readily, however.

It is worthy of note that Danish quotations, 122 to 124 shillings for choicest, 118 to 120 shillings for finest, are higher than for many years past. The reason is clear. Continental markets always make heavy calls upon Danish output about this time of the year, and prices are affected in consequence here.

The cheese outlook is quite satisfactory. Quotations are about the same as last week, 55 to 56 shillings per cwt., but some are inclined to ask 57 shillings, which is a good selling price. Sales all through the week have been transacted with facility. The under-grades of Canadian cheese are scarce at present.

BUTTER

When you have one or 100 tubs
write us for price

The WM. RYAN CO., Limited
70 and 72 Front St. E., Toronto,

BUTTER and EGGS

— WE ARE —

BUYERS and SELLERS

Correspondence solicited from **ONTARIO,
MANITOBA and LOWER PROVINCES.**

Rutherford, Marshall & Co.
Wholesale Produce Merchants.
TORONTO.

**WILSON'S
FLY PADS**

General Storekeepers sell
from three to five boxes
each season.

**Are you getting your share
of this Profitable Business?**

See our Bamboo handle

BROOMS

25 Cent Line

Splendid value

WALTER WOODS & CO.
Hamilton and Winnipeg.

PROVISION AND DAIRY MARKETS.

TORONTO.

DEMAND continues good for all lines of provisions. There are practically no surplus stocks on hand. Arrivals are improving in quantity, but markets being active they are quickly used up. There is a general firmness of all prices. Smoked breakfast bacon has advanced one cent. All mess pork is difficult to get, prices are consequently ruling very firm. Lard has made a still further advance of 1-4c. and is ruling firm at that price. Fresh meat has weakened somewhat and has dropped 1-2c.

Meat—We quote:

Long clear bacon, per lb.	0 11 1/2
Smoked breakfast bacon, per lb.	0 14 1/2
Bell bacon, per lb.	0 12
Small hams per lb.	0 14
Medium hams, per lb.	0 14
Large hams per lb.	0 13 1/2
Shoulder hams, per lb.	0 11
Backs, per lb.	0 15
Heavy mess pork, per bbl.	22 50
Short cut, per bbl.	14 50
Shoulder mess pork, per bbl.	0 10 1/2
Lard, tierces, per lb.	0 10 1/2
" tubs "	0 11
" pails "	0 11
" compounds, per lb.	0 07 1/2
Plate beef, per 200-lb. bbl.	12 00
Beef, hind quarters	8 00
" front quarters	5 00
" choice carcasses	6 00
" common	5 00
Mutton	0 08
Spring lamb	0 09
Veal	0 07
Hogs, street lots	8 50

Butter—Butter is coming in in better quantity. There is a good demand, however, and previous quotations are ruling firm.

We quote:

Creamery prints	Per lb.	0 24
" solids, fresh	0 23	
Dairy prints	0 20	
" in tubs	0 17	

Eggs—Arrivals continue to come to hand in plenty and they are showing indications of weakening. Demand continues good and therefore prices are unchanged, but there is every probability of a distinctly downward tendency.

New laid eggs, per doz. 0 18 0 19

Cheese—Cheese continues without much interest. There has been improvement in the export trade, which has given a little encouragement to the market. There is no perceptible change in quotations although the cheese boards indicate somewhat of a weakening tendency and the probabilities are that a decline will reveal itself at an early date. We quote:

Cheese, large	Per lb.	0 11 1/2
" twins	0 12	

Cheese Board Report.

(For week ending Sept. 28.)

Board.	Boxes.	Price.
Lindsay	648	0 10 1/2
London	575	0 11 1/2
Listowel	3,785	0 11 1/2
Belleville	2,640	0 11 1/2
Napanee	295*	0 11 1/2
Brockville	8,500*	0 11 1/2
Cornwall	992*	0 11 1/2
Iroquois	1,120	0 11 1/2
Perth	2,000	0 11 1/2
Ottawa	909*	0 11 1/2
Vankleek Hill	1,118*	0 11 1/2
Alexandria	1,083	0 11 1/2
Kemptville	1,650	0 11 1/2
Campbellford	247*	0 11 1/2
Huntingdon	581	0 11 1/2
Cowansville, Que.	800	0 11 1/2
St. Hyacinthe, Que.	800	0 11 1/2

* White and colored.

MONTREAL.

The provision market generally is very strong and firm. Live hogs are very scarce and the market much stronger. Prices, \$7 to \$7.50 per hundred. There is a good demand for dressed hogs, and a strong market. The ruling price seems to be \$9.50. Hams remain unchanged: 8 to 12 lbs. at 14 1-2c., 12 to 18 lbs., 14c.; 18 to 25 lbs., 13 1-2c. Bacon, Windsor, 14c.; lard, unchanged with fair demand.

Lard, pure tierces	0 10 1/2
" " 5-lb. tubs	0 10 1/2
" " 20-lb. pails, wood (10 1/2)	0 11 1/2
" " cases, 10-lb. tins, 60 lbs. in case	0 10 1/2
" " 5-lb.	0 11 1/2
" " 3-lb.	0 11 1/2
Lard, Boar's Head brand, tierces, per lb.	0 06 1/2
" " tierces, per lb.	0 07 1/2
" " 80-lb. fancy tubs	0 07 1/2
Cases, 20 3-lb. tins, per lb.	0 07 1/2
" " 12 5-lb. tins	0 07 1/2
" " 6 10-lb. tins	0 07 1/2
20-lb. wood pails, each	1 47 1/2
20-lb. tin pails, each	1 37 1/2
Wood net, tin gross weight	
Canadian short cut mess pork	\$19 00 \$20 00
American short cut clear	19 00 20 00
American fat back	19 00 21 00
Breakfast bacon, per lb.	0 14
Hams	0 13 1/2 0 14 1/2
Extra plate beef, per bbl.	11 50 12 00

Butter—The butter market continues firm. Holders appear to feel that they are safe in holding on for full quotation. Reports from U. K. seem to indicate that the trade there consider our prices high, but the market is firm and higher prices are anticipated. Shipments from this port show an improvement and up to date 98,846 packages more have been exported than in the same period last year.

Finest creamery	0 23	0 23 1/2
Fine	0 22 1/2	0 23
Medium	0 22	0 22 1/2
Fresh dairy tubs	0 19	0 20

Cheese—While the cheese market has a firm tone, there is talk of a slight reaction this week. Reports from the Townships on Monday say cheese was sold at 11c. The demand has fallen off from the other side this week, although inquiries continue to arrive. Holders are strong in their demand, however, asking 12c. for colored Ontarios, though buyers will not go above 11 3-4c. to 11 7-8c. Whites are quoted at 11 1-2c. to 11 5-8c.; Townships, 11 1-2c. and Quebecs, 11 3-8c. The export of cheese shows an increase of 27,426 boxes over same period last year.

Eggs—The egg market continues steady, the tone is generally firm and receipts light. Straight gathered quoted at 19c. to 20c.; No. 2 at 17 1-2c. and cracked eggs 20c., and selects 22c. to 23c.

WINNIPEG.

Creamery Butter—There has been no quotable change in price since last issue, but supplies are not very large and in face of a big demand an increase in price is probable. Selling prices to the trade are as follows:

Finest fresh creamery, in 56-lb. boxes	0 23
" " in 28-lb. boxes	0 23
" " in 14-lb. boxes	0 23
" " in 1-lb. bricks	0 24

Dairy Butter—Supplies are not very large and since the beginning of harvest there has been a decrease in the amount of dairy butter offering. Pro-

duce houses are paying 16c. per lb. for No. 1 dairy, delivered in Winnipeg.

Cheese—Prices are maintained firmly at the recent advance. We quote:

Finest Ontario, large	0 13 1/2
" Manitoba, large	0 13
" twins	0 13 1/2
" small	0 13 1/2

Lard—Firmly held. We quote:

Tierce basis, per lb.	0 10 1/2
Small packages take the following advance:	
59-lb. tin cans, per lb.	0 00 1/2
20-lb. tin pails, in 80-lb. cases, per lb.	0 00 1/2
10-lb. " in 60-lb.	0 00 1/2
5-lb. "	0 00 1/2
3-lb. "	0 01
20-lb. net white wood pails, per lb.	0 00 1/2

Cured Meats—We quote prices as last week:

SMOKED MEATS.

Hams, selected stock, special mild cure	0 16
Bacon, " " "	0 19 1/2
Backs, " " "	0 14
Picnic, " " "	0 09
Hams, sugar cured, assorted sizes	0 15
" heavy, 20 to 30	0 14 1/2
" assorted sizes	0 08
Shoulders, " " "	0 14 1/2
Bacon, " breakfast bellies	0 13 1/2
" " breakfast backs	0 15 1/2
" " Wiltshire sides	0 12 1/2
" " spiced rolls, long	0 11
Manitoba butts	0 09 1/2
" skinned	0 10
" boneless and rolled	0 11
" rolls, boneless	0 11

DRY SALT MEATS.

Bacon, dry salt long clear	0 10
" " smoked	0 11
" " boneless backs	0 11
Shoulders " " "	0 08

BARREL PORK.

Heavy mess pork, boneless, per bbl	16 50
" " per 1/2 bbl	9 25
Standard mess pork, per bbl	16 00
" " per 1/2 bbl	9 00

PICKLED GOODS (COOKED).

	80 lbs.	40 lbs.	20 lbs.	15 lbs.
Pig's feet	5 50	3 00	1 60	1 25
Pig's tongues	14 50	7 50	4 00	3 00
Boneless hocks	8 50	4 50	2 50	2 00
Sweet pickled spare ribs, not cooked, per lb.				0 04
hocks.				0 04

Eggs—Produce houses are paying 20c. to 21c. per dozen for eggs delivered in Winnipeg.

ST. JOHN, N.B.

Provisions—There is a very fair sale for both barrel pork and beef, while clear pork is perhaps rather easier. Mess

pork is very scarce and in some cases quoted higher than clear.

Beef is unchanged.

Pure lard is high and not freely offered. Refined lard is still low.

Lamb is held at quite a fair price.

Mutton and veal little sold. Pork comes to hand rather more freely and price is still quite high. We quote:

Mess pork, per bbl	\$15 00	\$20 50
Clear pork, "	18 00	21 00
Plate beef, "	14 00	15 00
Domestic beef, per lb.	0 05	0 07
Western " "	0 08	0 09
Mutton " "	0 04	0 05
Veal " "	0 06	0 07
Lamb " "	0 08	0 09
Pork, per lb.	0 07	0 07
Hams, " "	0 13	0 14 1/2
Lard, pure, tubs, per lb.	0 10	0 10 1/2
" " pails	0 10 1/2	0 11
Refined lard, tubs	0 08	0 08
" " pails	0 08 1/2	0 09

Butter—There is a good demand and best grades are rather higher. Stocks light. We quote:

Creamery butter	0 22	0 25
Best dairy butter	0 19	0 20
Good dairy tubs	0 17	0 19
Fair	0 16	0 18

Eggs—While quite full prices are quoted, market seems rather easier. Stock now offered is good. We quote:

Eggs, hennery	0 25	0 27
case stock	0 17	0 20

Cheese—Stock is small. Twins are wanted, in fact nothing else will sell. Prices rather high. We quote:

Cheese, per lb.	0 12 1/2	0 13 1/2
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HALIFAX, N.S.

Provisions—The price of butter, eggs and cheese is fairly steady. Consignments of butter are improving. Creamery prints are quoted at 24c., solids at 23c., and dairy at 20c. to 21c.

The export demand is falling off some, and an easier market is looked for.

Eggs are in fairly good supply, but the price is unchanged, quotations being from 20c. to 21c. The cheese market is a little easier.

SALT SALT

TABLE, DAIRY AND CHEESE SALTS

FINE AND COARSE SALTS IN SACKS AND BARRELS

LAND SALT

C. R. COOPER

Toronto Salt Works

TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY

FREE TO BUTCHERS

Send a postal card with your name and address, and I will be pleased to enter your name on my list of customers, and send you free, postpaid, from time to time, as issued, my **Hide Bulletins**, which give the ups and downs of the market on Beef Hides, Calf Skins, Horse Hides, Tallow, Bones, Crockings, etc.

C. S. PAGE, Hyde Park, Vt.

DRIED APPLES

BRIGHT, DRY STOCK WANTED.

O. E. ROBINSON & CO.

INGERSOLL

Established - - 1886

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FIRMS ABROAD OPEN FOR CANADIAN BUSINESS.

Agencies on Commission for Britain.—We are open to receive consignments of Apples and Fruits of all kinds. Best references, connection and experience. E. C. HALL & CO., MONUMENT HOUSE, MONUMENT SQUARE LONDON, E.C.

JOHN LETHAM & SONS, LEITH, SCOTLAND, invite correspondence with Manufacturers and Shippers of all classes of goods suitable for Grocers, Bakers and Fruiters; connection of 50 years over all Scotland. References, Bank of Scotland, Leith.

JAMES MARSHALL, ABERDEEN, - SCOTLAND. Consignments invited of all kinds of Dominion new season's produce. Apples, Canned Goods, Provisions, Flour, Bran, &c. Personal attention and prompt returns guaranteed. Cables "Halcyon" Codes, A. B. C., 5th ed., Scattergoods.

This space \$15 per year.

DAVID SCOTT & CO., Est. 1873. 10 North John St., LIVERPOOL, ENGLAND. Splendid connections and references. Try us with a shipment of CANNED GOODS. T. A.—Scottish, Liverpool.

GRIFFIN & CULVERWELL, Brokers, invite consignments of general produce, especially BUTTER, CHEESE, AND ALL FOOD PRODUCTS. Correspondence invited. References given. WRITE US. 139 REDLIFFE ST., BRISTOL, ENG.

This space \$15 per year.

Telegraphic Address, "Fondants, London." **A. E. SOWERBUTTS & CO.** PROVISION IMPORTERS 33, Tooley Street, London Bridge, S. E. Bankers: Hill & Sons, 66, West Smithfield

WHITELEY, MUIR & CO., 15 Victoria St., Liverpool, England We handle consignments of CANADIAN MEATS, CHEESE AND BUTTER.

We sell cost, freight and insurance. Western Union Code. LONDON, LIVERPOOL, GLASGOW.

GEORGE LITTLE LIMITED Canadian Produce Importers, MANCHESTER. BUTTER, CHEESE, EGGS, BACON, APPLES, POULTRY.

E. BIERMANN & CO., FRUIT AND PRODUCE BROKERS, 5th Ed. A. B. C. Code, CARDIFF, WALES. APPLES AND ALL KINDS OF FRUIT AND PRODUCE.

ALEXANDER CRICHTON, 15 Stanley St., LIVERPOOL, England, CANNED GOODS AND DRIED FRUIT BROKER. And at St. Magnus House, London, E.C. T. A., "Acriton, Liverpool." Code, A. B. C., 5th Ed.

HAMBURG. Kaiser Wilhelmstrasse 74-78. **Neubeck & Schipmann,** Commission Agents and Merchants.

HAMILTON WICKES & CO., Canned Goods Brokers, EASTCHEAP, LON. DON, and VICTORIA STREET, LIVERPOOL. Reports and valuations made on Canned Meats, Fish, Fruit and Vegetables. Consignments handled. Correspondence solicited.

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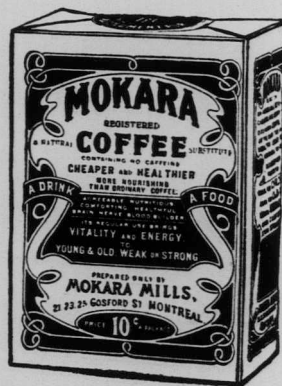
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NEW ADVERTISEMENTS.

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Guest, W. J., Fish Co., Winnipeg, Man.
Napanee Canning Co., Napanee, Ont.
Collier Bros., Napanee, Ont.
Thompson, G. B., Winnipeg, Man.

IS IT REALLY A DECLINE?

RECENT trade returns which have come to hand denote a great increase in the consumption of coffee in Canada, and this, in conjunction with an apparent decline in the returns of the importation of tea for the past year, has been taken by some rather to denote that tea is losing its hold upon the Canadian people.

We do not think, however, that the circumstances will bear that interpretation. There are several features which must be taken into consideration when comparing statistics, prominent amongst which is the question of spot stocks.

In dealing with imports alone it is better to take an average of several years, and it is generally conceded that a three years' average will reveal pretty clearly the true nature of things.

Taking, therefore, the figures as we have them for the three years ending June 30, 1905, a gross importation of 81,730,571 lbs. is revealed. Placing this against the gross importation of three years previous, ending June 30, 1902, which shows a gross amount of 67,643,970 lbs., we have an amount showing a gross increase on importation of upwards of 14,000,000 lbs., or an average yearly increase of about four and three-quarter millions, which, after making due allowance for increase in population and a possible fluctuation in spot stocks, shows very material increase in consumption.

It might be remarked that the spot stocks of Canada are never very large, being mainly bought on sample only, drawn from the foreign markets according to the market demands.

It is an undoubted fact that coffee drinking is making considerable headway. With the influx of a great number of foreign settlers, who have probably been accustomed to the beverage, it is not surprising that coffee drinking should also show a marked increase, and this is certainly not indicative of a decrease in popularity of the more favored tea beverage.

There is a great tendency on the part of statisticians to jump to hasty conclusions. By far the better way is for them to consult the trade expert in a matter like this, as there are often issues at stake which control figures and make them in a measure unreliable evidence. From the reports that have come to hand from time to time from the Canadian tea markets it rather points to the conclusion that tea drinking was never more popular than it is at the present moment, and in addition a marked preference is shown for the higher and better grades of tea. Buyers are finding it necessary to differentiate in their selections of teas on account of the public taste becoming more sensitive of late years.

THE DUTCH BUTTER SYSTEM.

DAIRY COMMISSIONER RUDDICK recently took an extended tour through the countries of Holland, Denmark, and Germany, with the view of obtaining the best possible knowledge of the conditions under which dairying was conducted on the European Continent.

From the issue which has attended the exportation of Dutch butter products into other countries, it would appear as though that country had solved the problem of butter making, and without visiting Holland it would be impossible to appreciate the enormous precautions which the Dutch people have taken with a view of placing the best possible article on the market. The country dis-

tricts are particularly quiet. The farms are placed at intervals of about a mile apart, and in passing through the country one sees little of the farmers themselves.

The key to the situation appears to be in an excellent system of co-operation, and the control which has been introduced of late years by the Government. Any farmer or creamery that desires can come within the purview of the system. If he does, he not only obtains the advantages it offers, but is also liable to heavy penalties if he attempts by fraud to benefit himself, and cause injury to the system.

So perfect is the system of butter control that if the farmer or creamery send out an adulterated article it could be traced to the individual farmer or creamery which manufactured it, when the penalties would immediately come into force. Thus far those thus leagued together have kept faith with the Government, under whose auspices the system has been established.

The system itself has some very interesting features, and consists in the distribution of labels for wrapping the butter. Every label is numbered differently and bears also a letter. A register is preserved of the quantity of labels with the number and the letters they bear, and to which creamery they are distributed. They are made in a special manner and so arranged that if after being placed on a package any attempt is made to remove them they become destroyed and are of no further use. The system has worked admirably, and no case has yet come to light in which a farmer or creamery has used the labels otherwise than for the best produce.

Originally the creameries were started and worked by private owners, but of late years a system of co-operation has evolved itself and is making considerable headway. The immediate and manifest result has been the raising of the standard of quality, and also obtaining a greater uniformity in manufacture, with the result that a ready market and much better prices are obtained than was the case before the co-operation.

To these two features may be traced the rapid and successful development of the butter industry of Holland, viz.: Co-operation, and the Government Butter Control System.

THE "PEDLAR" EVIL.

THE attention of retailers is being drawn more and more to the serious inroads being made by the increase of the "pedlar" nuisance.

There is no doubt but that it presents a serious menace to the retail dealer and particularly to the grocer. Perhaps in no line of trade is this more noticeable than in the packet tea trade. Not

only does it place the grocer on an unfavorable basis of competition but it is also becoming a serious nuisance to the householder himself.

This class of trading is no doubt making headway in many districts. The time, however, has now come when retail storekeepers should become alive to the seriousness of the problem. It is clearly unfair to allow such men as pedlars, hawkers, etc., to escape the responsibilities of storekeeping by the mere payment of a nominal fee.

The storekeeper is the man to whom the large share falls of supporting local taxation for the improvement and development of his district and it is only right and proper that a measure of protection should be afforded him against unhealthy competition.

There are districts which have faced this question in a rational and substantial way. We understand that municipal authorities have full power to deal with this nuisance by bringing into force the power conferred on them to regulate the amount of license granted to such class of traders, up to the maximum of \$100. In some districts this power has been acted upon and a substantial minimum license has been fixed, with the result that in those districts pedlars and transient traders are almost unknown.

These districts, however, are rather the exception than the rule and many districts are being seriously affected by this pedlar nuisance. Not only does he often succeed in pushing his wares into households which are found to have really cost more than they could have been bought for in the nearby store. Too often he is unscrupulous enough to resort to an immense amount of falsehood and calumny in order to effect his sales, and has been known to make false and libelous statements concerning many of the popular lines which the public is often credulous enough to believe, and which the local storekeeper has continuously to seek to disperse.

It is high time that the retail merchants roused themselves to activity in the matter, and combined to compel the various local authorities to take drastic measures to obliterate this growing evil.

OUR AUSTRALIAN EXPORTS.

“CONDITIONS of Canadian trade with Australia” was the subject under review in an address given by Mr. J. S. Larke, Canadian commercial agent for Australia, at a joint meeting of the Toronto Board of Trade and the Canadian Manufacturers' Association, on Tuesday, Oct. 3rd.

Mr. Larke is a forceful speaker and showed a great knowledge of, and sympathy for, his subject. The audience of business men could not fail to go away with a clearer conception of the import-

ance of the subject, and a fuller appreciation of the possibilities for expansion in the western colony.

The speaker dwelt at considerable length on the advantages of exporting manufactured products instead of raw materials, as at present. He also referred to the case of peas which, fifteen years ago, were exported from Canada in large quantities. Now there are none exported because the Canadian farmer has found that it pays him better to feed them to hogs and sell as bacon at double the profit.

In the Maritime Provinces there are immense deposits of gypsum. At the present time this is exported to the United States, manufactured into plaster of paris, and then exported to Australia. Inferior grades are made into cement and sold direct in Australia. Why should not both these be manufactured in Canada, and the profits remain in Canada? With coal mines in close proximity the cost of production should be decidedly lower than in the United States. The same condition obtained in the pulp business. We should do the paper business of the world. In Australia there is a market, \$3,000,000 of which should come to Canada.

Passing from this, he outlined the three requisites of successful competition. First, the problem of transportation must be solved. He ridiculed the idea of an ocean service from Vancouver. The cost of the overland haul of three thousand miles could never be overcome. The solution of the question as far as the eastern manufacturers were concerned lay in a line from Montreal. At present exports from Canada went via New York, and being comparatively small were discriminated against by the boats. However, total shipments were large enough to support a monthly service. He mentioned wool, hemp, and sugar as return cargoes.

The second requisite was economical manufacture, and this was advancing rapidly.

Thirdly, a preferential tariff must be worked out between Canada and Australia. This would require education, but was possible.

There is a great market over there. Canada cannot take it all, but she can take a great deal more than she is getting. To secure this increase it is necessary, first, that where the output of the factory is big enough and the market in Australia is sufficiently large and profitable, the factory should send over its representative to do business directly with the Australians. When these conditions do not exist, a combination of manufacturers of kindred, but not competitive, lines could unite in sending out an agent.

For still smaller exporters a company

to send Canadian manufactured goods to Australia is needed. The company should have sufficient capital to have offices and warehouses in Canada, and similar means of doing business in Australia. The company would purchase its stocks in Canada and sell in Australia. It would not only be a great blessing to manufacturers with surplus stocks to dispose of, but with good judgment could do a very handsome and profitable business.

There was a sentiment of kinship which prompted the Australians to buy—all things being equal—from Canada in preference to the United States.

Mr. Larke spoke eloquently of the satisfactory business relations existing in Australia. The business men were of a high standard of integrity, and seldom failed in their obligations. Their imports now totalled \$250,000 annually, and much of this was within the reach of Canadian enterprise.

At the close of his address Mr. Larke was tendered a hearty vote of thanks, and several manufacturers who had done business in Australia spoke feelingly of the kindness and assistance shown to Canadians in that country. “He was,” as Mr. Archibald Campbell put it, “essentially the right man in the right place.”

A FINANCE REVIEW.

A PROSPECTUS emanating from the Albert Soaps, Limited, has fallen into our hands and has been perused with great interest. It is not often that companies take the public into their confidence so completely as has been the case in this instance. A more unreserved statement of facts than is usually given is much to be desired. This company, however, has clearly given the status of its business. The reader is struck at once with the fact that the vendors are taking their compensation by means of scrip in the company, and have agreed to continue the management practically free, the only consideration being a nominal royalty on their “Baby's Own Soap,” whilst the only cash payment they appear to be entitled to will be the value of the stock and the amounts due from their customers, which latter the vendors guarantee. This arrangement on the face of it has every appearance of a sound commercial flotation.

Continuing further a most satisfactory showing is revealed by the list of profits for the past four years. At January, 1901, the net annual profit was \$11,549, whereas at the financial year of 1904 it had reached \$15,374, an amount which would be sufficient to clear the mortgage interest and carry 8 per cent. interest to common stock. The

amount of trade done in their special "Baby's Own Soap" is also excellent reading. From a moderate turnover of 27,000 boxes in 1886, it had risen in 1904 to the magnificent total of 233,000 boxes.

The directors' intention is to give the preference in allotment to their many trade clients, and by this means to insure increased interest in their sales, and at the same time securing to the shareholders an apparently thoroughly safe and profitable investment.

INGENIOUS ADVERTISING.

THESE are many schemes abroad which whilst not perhaps coming directly under the head of advertising, yet are of the nature of publicity which is the life of advertising. Prominent among the more recent schemes used is that of demonstration and sampling. The retail storekeeper does not perhaps realize the use to which he might put the simple methods of making his goods known. The average grocer has the idea that nothing can be done differently than has been done by himself and his neighbors with regard to groceries.

This is not the case, however. It is not necessary that an article should be new on the market in order to create a sensation. The sale of old and familiar staples can be greatly increased and fresh interest aroused in them by a little ingenuity and originality.

A wholesale grocer was once struck with the idea of booming his stock of rice which whilst being only an ordinary stock nevertheless had been bought well and showed good quality. He bought a number of new half-barrels, lined them with an attractive fancy paper, painted the hoops in an attractive manner, and after filling with rice placed a sheaf of rice straw, neatly tied with ribbons, on the top. He also enclosed with each barrel a number of well written booklets on how to use rice and also a few attractive show cards to attach to the barrels. He made the idea well known to the retail trade. The result of this novel venture was both beneficial to himself and to his customers. The retailer was struck with the novel idea, the fancy barrel and the booklets made it easy for the grocer to attract his customers' attention, the result being that the grocer's rice sales increased nearly ten times that year on the previous year's sales. There was no price cutting, prices were arranged to cover the whole of the expense. It was simply the extra interest created by the novel method of pushing sale.

SALMON IN PORCELAIN JARS.

Referring to an article in our issue of Sept. 15, in which it was stated that the porcelain jars in which the better class salmon was packed, were sold "only" to the English market, the an-

nouncement should have read "mainly" for the English market, as we find that porcelain packed salmon has been sold for several years by Lockerby Bros., of Montreal, under the brand of "Judge," packed by a U. S. packing house. The price is much dearer than the ordinary canned salmon and this has somewhat retarded progress. Its superior quality, however, combining with the idealistic packing of porcelain, has made it a desirable article, and sales are steadily advancing.

STILL SHOWING HER HEELS.

NOT only was Great Britain's export trade during the first half of the present year larger than that of any of her competitors, but the increase in comparison with the same period in 1903 was great.

This increase was £13,200,000 in Great Britain, £9,700,000 in the United States, £10,800,000 in Germany, and £7,700,000 in France.

In spite of the great expansion which has taken place in the trade of her competitors, Great Britain is still the centre of the world's trade and commerce, and she is likely to be so for some time to come. With her smaller population she can hardly be expected to maintain it for all time, but it is a source of gratification to know that in the race for foreign business the Mother Country is still showing her heels to the nations that are trying to outstrip her.

SUGAR BEET CULTIVATION.

THE counties of Essex, Kent and Lambton, in which the sugar beet is being cultivated extensively, are reported by our correspondent as showing a very satisfactory crop this season, and there is no question but what, with fair success, a much larger area will in a few years come under cultivation.

The Wallaceburg Sugar Co. is the principal outlet for beets cultivated in these counties. The price of \$5 per ton realized by farmers, f.o.b. cars at shipping and water route points, shows a very handsome return, and though a great deal of attention is required on part of producers, the extra return per acre from cultivation of the beet will encourage the further extension of this branch.

The county of Waterloo, also, is a large producer of sugar beets, and these naturally find their way to the Berlin Sugar Refining Co.

The development of the native sugar industry is one of vital interest to the grocery trade particularly.

MR. HILL SCORES THE AMERICANS

MR. J. J. HILL, the great American railway man who is responsible for the progressive policy which built up the Western States, and who was born near Toronto, has been speaking frankly to his adopted countrymen on the Pacific coast on trade questions. He said the other day:

"The people who are banking on Oriental trade are bound to be disappointed. The United States cannot compete with foreign countries until we can manufacture products at a lower cost, which means cheaper labor. We have outgrown the present tariff laws.

"Great Britain furnishes the Orient half of its iron and steel, the United States less than one-tenth. The transportation rates are the same. We send only raw materials, such as iron, steel and raw cotton, a mere bagatelle. I will never build another ship in this country. The United States, unaccustomed to owning ships on the high seas, offers no encouragement to American bottoms. Kaiser William is the most active seeking agent in the world. The Chinese boycott has been the greatest commercial disaster America has ever suffered. If all other nations on earth closed their doors to American goods, it would not be half as bad as the Chinese exclusion alone.

"The American people are fools and vaingloriously patting themselves on the back over the so-called American invasion of European and Oriental markets, while the other countries, saying nothing, have practically monopolized the trades. As long as the people want politicians to make laws detrimental to the great commercial and industrial enterprises, the United States must expect to get along with a small share of the foreign trade."

PROBLEMS OF BUYING STOCK.

THE bane of the retail merchant is the slow selling article. Some merchants have the faculty of collecting a supply of this class of merchandise, which operates very materially against the profits of the business. A man of course cannot always tell what the demand for the goods he carries on his shelves will always be like, for he must take chances, and if he sold only those goods which are staple articles and which every other dealer handled, he would miss many opportunities to make money; but it is in estimating the size of the demand that he will be able to make for the goods that the secret of successful merchandising lies.

The average salesman introducing a new line is very prone to urge his customer to purchase more than he actually needs, for he figures that if the dealer has a large supply on hand he will make an extraordinary effort to push the goods. With this idea in view, special deals involving discounts for quantities are offered, and here is where the good merchant shows his calibre. He realizes that there is no money in tying up a lot of his capital for the sake of making an extra two or possibly five per cent., when he could invest the money in something which will turn several times in a year, and he will refuse to take advantage of these extra concessions and will buy conservatively.

The temptation is often very strong to load up on a certain article, but the man who has the courage and stamina to stick to the policy of buying only what he needs will have his capital in such shape that he has a big advantage over the man who is always looking for the extra quantity discount.

A NEW APPOINTMENT.

Mr. L. L. Stewart, Montreal, has been appointed city representative for the Blue Ribbon Tea Co., Limited, Toronto. Mr. Stewart is well known among the jobbing and retail trade of Montreal and should make good for the Blue Ribbon Co.

FIRST IN QUALITY, consequently FIRST IN SALES

Of course, we mean

**"SALADA" CEYLON
TEA**

Therefore, don't you think it would be best to push "SALADA" and thereby retain the good-will of your customers?

Remember, we prepay the freight and Guarantee its Sale
Prices and Samples from

"SALADA" Toronto or Montreal.

The Tea that received the Highest Award at St. Louis, 1904.

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE

CANADA SUGAR REFINING CO.

LIMITED

Montreal

**BRANTFORD PREPARED
Corn Starch**

is no commonplace staple. Unique methods of manufacture and a fine discrimination in selecting the right kind of corn have produced a better grade of Corn Starch than the trade has ever known before.

Based on merit and backed by heavy advertising, the inevitable result has been a DEMAND, and progressive dealers should be prepared to supply it.

The dainty food prepared from Brantford Starch brings the customer back again many times. The common sense recipes on the packages delight the cook.

BRANTFORD STARCH WORKS, Limited
Brantford, Canada

MARKETS AND MARKET NOTES

Ontario Markets.

GROCERIES.

Toronto, Oct. 5, 1905.

ON the street a healthy tone was manifested. Whilst there has not been an abnormally high amount of business transacted, still, jobbers are expressing every satisfaction with existing conditions.

A great deal of interest continues to be manifested in tea buying on the street, and some very good samples were in evidence since our last issue, with prices ruling firm at previous quotations.

Mediterranean fruits are getting interesting as arrivals are approaching, and travelers are getting well posted in the various lines.

Canned goods are increasing in activity probably on account of the quotations being considered on a very moderate basis. It is still impossible to fully execute orders, but no serious difficulty is expected to arise.

Tomatoes have been occupying a good deal of attention as it was at first thought that the supply would be short and that prices would advance in the near future. American tomatoes are being watched lest they should invade this market, but such a contingency is not likely to arise as American prices, though low, are not on a low enough basis to warrant their affecting the Canadian market.

Sugar has developed considerable weakness since our last going to press and the expected drop of 10c. has manifested itself. This is without doubt entirely in sympathy with the extreme weakness of raws and the still downward tendency of foreign markets. Stocks are low, but no great activity is in evidence nor any disposition to increase holdings.

Syrups and molasses are showing little further interest. Prices continue firm.

Coffee trade has increased materially in volume of late and is attracting much greater interest. Prices are ruling fairly firm and no fluctuation is expected.

Tea has been attracting much greater notice, in fact, the trade is assuming a distinctly more healthy character. Buying is stimulated more by the increased attractions of the samples coming to hand and which are consequently bringing prices on to a more even basis.

Foreign dried fruits are expected to arrive at an early date and prices generally are assuming a firmer attitude. In currants particularly it would not be altogether unexpected for an advance to be reported at an early date, for reasons given in our special note. Raisins are very firm with a distinctly upward tendency. Walnuts are reported as re-

vealing a great shortage on previous estimates and the crop is expected to be lower than has been the case for several years.

Rice is attracting a good deal of attention, the demand being stimulated by the short condition of the tapioca market.

Spice has only a limited interest and prices are ruling steady.

Honey is steadily making headway. Arrivals are reported good both in quality and in quantity, with prices unchanged.

Beans are not moving with much activity and there is a weakening of prices owing to the reports of the opening prices for new crops being on a lower basis than last season.

Fish has shown an increase of activity on new arrivals. Oysters are attracting a good deal of notice and are considered to be in very fine condition. Finnan haddies are now on the market at an 8c. quotation. Ciscoes have also arrived and are quoted at \$1.25. Dried fish is uninteresting and prices only normal.

Grain is not very active and is manifesting a weakening tendency right through. It was expected that there would have been an increase in domestic demand, but buyers seem disposed rather to wait developments than to increase their holdings.

Flour as regards domestic trade has little of interest to report, local buyings being only of a hand to mouth character. Export trade, however, has made considerable progress and some fairly heavy sales have been reported, with prospects of an increase.

Breakfast foods are making steady headway, probably on account of the near approach of the Autumn season.

Hides, etc., have steadied themselves considerably during the week under review and the market is now considered to be in a much healthier condition. Prices, however, are considered to be on too high a basis to encourage the laying in of any considerable stock and no material change is expected in the immediate future.

Canned Goods—Canned goods continue to command active business. Sales have been effected well in advance and country orders are coming readily to hand. It is generally conceded here that the new prices which have been recently published are rather on the moderate side than otherwise. It is expected that some prices will advance in the near future. Canned peas are very firm and an advance may be reported at any time. Tomatoes are considered good buying at present prices. New prices for standard apples are now at \$2.00. Other prices remain unchanged.

We quote:

Group No. 1 comprises— "Canada First," "Little Chief," "Log Cabin," "Horse-shoe" and "Auto" brands, also all private brands.		
Group No. 2 comprises— "Lynnvalley," "Maple Leaf," "Kent" "Lion," "Thistle," and "Grand River" brands.		
Group No. 3 comprises— "Globe," "Jubilee" "White Rose," and "Deer" brands.		
	Group No. 1	Groups 2 and 3
Apples, standard, 3's.....	0 85	0 90
" preserved, 3's.....	1 47	1 47
" standard, gal.....	4 52	4 50
Blueberries—		
2's, standard.....	0 92	0 90
2's, preserved.....	1 42	1 40
Gals., standard.....	4 52	4 50
Cherries—		
2's, red, pitted.....	2 02	2 00
2's, " not pitted.....	1 57	1 55
2's, black, pitted.....	2 02	2 00
2's, " not pitted.....	1 57	1 55
2's, white, pitted.....	2 22	2 20
2's, " not pitted.....	1 82	1 80
Gallons, standard, not pitted.....	7 02	7 00
" " pitted.....	8 52	8 50
Currants—		
2's, red, H.S.....	1 60	1 57
2's, red, preserved.....	1 80	1 77
Gals., red, standard.....	4 77	4 75
" solid pack.....	7 02	7 00
2's, black, H.S.....	1 77	1 75
2's, " preserved.....	2 07	2 05
Gals., black, standard.....	5 02	5 00
" " solid pack.....	8 02	8 00
Gooseberries—		
2's, H.S.....	1 90	1 87
2's, preserved.....	2 12	2 10
Gals., standard.....	6 02	6 00
" solid pack.....	8 02	8 10
Lawtonberries—		
2's, H.S.....	1 77	1 75
2's, preserved.....	1 95	1 92
Gals., standard.....	5 52	5 51
Red Raspberries—		
2's, L.S. (Shafferberries).....	1 42	1 40
2's, H.S.....	1 67	1 65
2's, preserved.....	1 87	1 85
Gals., standard.....	5 27	5 25
" solid pack.....	8 27	8 25
Black Raspberries—		
2's, black, H.S.....	1 62	1 60
2's, preserved.....	1 77	1 75
Gals., standard.....	5 02	5 00
" solid pack.....	8 72	8 25
Blackberries—		
2's, H.S.....	1 62	1 60
2's, preserved.....	1 77	1 75
Gals., standard.....	5 02	5 00
" solid pack.....	8 27	8 25
Peas—		
2's, standard.....	0 62	0 60
Early June.....	0 70	0 67
Sweet wrinkle.....	0 82	0 80
Extra fine sifted, 2's.....	1 22	1 20
Spinach—		
2's.....	1 42	1 40
3's.....	1 82	1 80
Gal's.....	5 02	5 00
Asparagus—		
2's.....	2 52	2 50
2's, tips.....	2 75	
Strawberries—		
2's, heavy syrup.....	1 52	1 50
2's, preserved.....	1 67	1 65
Gals., standard.....	5 27	5 25
" solid pack.....	8 02	8 00
Rhubarb—		
2's.....	1 17	1 15
3's.....	1 92	1 90
Gal.....	2 65	2 62
Grapes—		
2's, white Niagara.....	1 42	1 40
2's, white Niagara.....	1 77	1 75
3's, white Niagara.....	1 97	1 95
Gal., white Niagara.....	3 52	3 50
Peaches—		
1's, yellow (flats).....	1 70	1 67
2's, yellow (flats).....	1 90	1 87
2's, yellow (flats).....	2 60	2 57
3's, yellow (flats).....	2 85	2 82
3's, yellow (whole).....	2 37	2 35
2's, white.....	1 75	1 72
2's, white.....	2 50	2 47
3's, white.....	2 70	2 67
3's, pie.....	1 27	1 25
Gal., pie, peeled.....	4 52	4 50
Gal., pie, not peeled.....	3 17	3 15
Pears—		
2's, Flemish Beauty.....	1 65	1 62
2's, Flemish Beauty.....	1 77	1 75
3's, Flemish Beauty.....	2 12	2 10
2's, Bartlett.....	1 87	1 77
2's, Bartlett.....	2 17	2 15
3's, Bartlett.....	2 32	2 30
3's, pie.....	1 27	1 25
Gal., pie, peeled.....	3 80	3 77
Gal., pie, not peeled.....	3 27	3 25

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"AUTUMN LEAF" BRAND CREAM SUGAR CORN

May cost more, but it is worth more. Of the thousands of cases that went out last year not one can or tin has ever been reported as poor or swelled. How many brands have that record? Now, our Process is the Maine Style, whereby the corn is cut fine and the Cream scraped from the cob, thereby the delicious flavor is retained and the corn has a creamy appearance that cannot be obtained by the old style coarse-cut. We affirm that we have to offer a few thousand cases of the Fanciest Corn ever put in this or any other country. While we have Tomatoes and Raspberries, and intend packing a full line of CHICKEN SOUPS, CATSUP, etc. We claim the "AUTUMN LEAF" BRAND Cream Sugar Corn leads all others, and Mr. Retail Grocer, it is to your advantage ten to one that you have our BRAND on sale. You are the one we wish to reach. Write us, and we will tell you how you can obtain the best line of Can Goods that is packed, and at prices, quality considered, that you ever handled. We are answering all inquiries as fast as possible. If you are looking for a cheap line of goods do not try ours. We are not in that crowd. We meet them every day that say a can is a can. Do not be misled, you can't fool the consumer. Try the "AUTUMN LEAF" BRAND, AND YOU WILL FIND A CORN THAT WILL PLEASE THE HIGHEST CLASS OF TRADE.

The FRANKFORD CANNING and PACKING CO.,

INDEPENDENT
PACKERS

FRANKFORD, ONT.

A. H. ALLEN,
Manager

Limited

this applies also to farm and dairy products generally. Cheese, butter and eggs are holding up unusually strong, and the volume of business turned over this year is far in excess of corresponding period last year in all these lines.

Canned Goods—Remain unchanged and business is featureless. The Canadian Cannery, Limited, are making a hundred per cent. deliveries on corn. What proportion of tomatoes will be delivered is not yet developed. Jobbers are making deliveries of the fruit orders as promptly as they are receiving them from the canners. Canned fish of all kinds are obtaining somewhat better attention, and in some grades of salmon there appears to be a decided scarcity. Lobsters also are scarce this season, and are being held at firm figures. Canadian sardines are getting more into favor with the trade. This is no doubt due to the improvement in the packing, as well as in the style of the tins. We quote:

	Group No. 1.	Group No. 2.
Beans—		
2's, wax	\$0 82½	\$0 80
2's, refugee	0 85	0 82½
Currants—		
Red, heavy syrup	1 60	1 57½
Red, preserved	1 10	1 77½
Black, heavy syrup	1 77½	1 75
Black, preserved	2 07½	2 05
Gooseberries—		
Heavy syrup	1 90	1 87½
Preserved	2 12½	2 10
Lawtonberries—		
Heavy syrup	1 77½	1 75
Preserved	1 95	1 92½
Raspberries—		
Red, light syrup	1 42½	1 40
Red, heavy syrup	1 67½	1 65
Red, preserved	1 87½	1 85
Black, heavy syrup	1 62½	1 60
Black, preserved	1 77½	1 75
Sugar beets	0 85	0 95
Corn—		
2-lb. tins, per doz.	0 85	0 82½
Gallon, per doz.	5 00
Tomatoes—		
3-lb. tins, per doz.	0 95
Gallon tins, per doz.	0 92½
Strawberries—		
2's, heavy syrup	1 52½	1 50
2's, preserved	1 67½	1 65
Gallons, standard	5 27½	5 25
Cherries—		
2's, red, pitted	2 02½	2 00
2's, red, not pitted	1 57½	1 55
2's, black, pitted	2 02½	2 00
2's, black, not pitted	1 57½	1 55
2's, white, pitted	2 22½	2 20
2's, white, not pitted	1 82½	1 80
Rhubarb—		
2's, preserved	1 17½	1 15
3's, preserved	1 92	1 90
Gallons, standard	2 65	2 62
Asparagus—		
2's, tips	2 52½	2 50
Peas—		
2's, standard (No. 4)	0 62½	0 60
2's, early June (No. 3)	0 70	0 67½
2's, sweet wrinkled (No. 2)	0 82½	0 80
2's, extra fine sifted (No. 1)	1 22½	1 20
Spinach—		
2's, table	1 42½	1 40
3's, table	1 82½	1 80
Gallons, table	5 02½	5 00
Peaches—		
Yellow, flats, 1½	1 70	1 67½
" " 2	1 90	1 87½
" " 2½	2 60	2 57½
" " 3	2 85	2 82½
" whole 2	2 37½	2 35
White	1 75	1 72½
" 2	2 50	2 47½
" 3	2 70	2 67½
" 3	1 25	1 25
Pie	1 27½	1 25
Pie, not peeled, gal.	2 57½	2 55
Pie, peeled	4 52½	4 50
Pears—		
Flemish beauty 2	1 65	1 62½
" " 2½	1 97½	1 95
" " 3	2 12½	2 10
Bartlett 2	1 80	1 77½
" 2½	2 17½	2 15
" 3	2 30	2 27½
Pie	1 27½	1 25
Pie, not peeled, 3	3 80	3 77½
Pie, not peeled, gal.	3 27½	3 25
" gal.	2 50	2 50
Pumpkins—		
3-lb. tins	0 72½	0 72½
Squash—		
3-lb.	1 00	1 00
Pineapple—		
2's, sliced	2 25	2 25
2's " grated	2 35	2 35
3's " whole	2 50	2 50
Plums—		
2's, Damson, light syrup	1 00	1 00
2's " " heavy syrup	1 20	1 20
2½'s " " " "	1 57½	1 57½
3's " " " "	1 85	1 85
Gals. " " standard	2 95	2 95

2's " Lombard, light syrup	1 05
2's " " heavy syrup	1 35
2½'s " " " "	1 62½
3's " " " "	1 90
Gals. " " standard	3 15
2's " Green Gage, light syrup	1 15
2's " " heavy syrup	1 47½
2½'s " " " "	1 72½
3's " " " "	2 00
Gals. " " standard	3 45
2's " Egg, heavy syrup	1 52½
2½'s " " " "	1 80
3's " " " "	2 10
Raspberries—	
2's, black, heavy syrup	1 35
2's " " preserved	1 50
Gals. " " standard	4 75

Specifications of Groups.

Group No. 1 comprises following brands: Canada First, Little Chief, Log Cabin, Horse Shoe, Auto.

Group No. 2 comprises: Lynn Valley, Kent, Lion, Thistle, Grand River.

Group No. 3 comprises: Jubilee, White Rose, Deer and Globe.

Wholesale limited selling prices in salmon due to arrive in 1905:

Horseshoe, 1 to 4 cases—Talls	\$1.57½
Horseshoe, 5 cases and over—Talls	1.55
Horseshoe, 1 to 4 cases—Flats	1.70
Horseshoe, 5 cases and over—Flats	1.67½
Maple Leaf, 1 to 4 cases—Talls	1.57½
Maple Leaf, 5 cases & over—Talls	1.55
Maple Leaf, 1 to 4 cases—Flats	1.70
Maple Leaf, 5 cases & over—Flats	1.67½
Clover Leaf, 1 to 4 cases—Talls	1.57½
Clover Leaf, 5 cases & over—Talls	1.55
Clover Leaf, 1 to 4 cases—Flats	1.70
Clover Leaf, 5 cases & over—Flats	1.67½
Arrow, 1 to 4 cases—Talls	1.50
Arrow, 5 cases and over—Talls	1.47½
Arrow, 1 to 4 cases—Flats	1.62½
Arrow, 5 cases and over—Flats	1.60

Sugar—The sugar market still continues to show weakness. The reduction of 10c. per hundred lbs. was made by refiners on Tuesday of this week, making basis of granulated \$4.60. The disposition of the American refiners seems to be, however, to try and check the slide, and the cutting that has been indulged in in that market may at any moment cease. Since the reduction noted above, the foreign beet market has recovered slightly. Among the jobbers the feeling continues to prevail that it is safe only to buy from hand to mouth, and they are basing their orders on this idea. Country merchants also seem to be of this opinion, as orders are light. We quote:

Granulated, bbls.	\$3 60
" ½-bbls.	4 75
" bags	4 55
Paris lump, boxes and bbls.	5 20
" ½-boxes and ¼-bbls.	5 30
Extra ground, bbls.	5 05
" 50-lb. boxes	5 25
" 25-lb. boxes	5 35
Powdered, bbls.	4 15
" 50-lb. boxes	5 05
Phoenix	4 65
Bright coffee	4 55
" yellow	4 55
No. 3 yellow	4 50
No. 2	4 35
No. 1 " bbls.	4 10
" " bags	4 30
Raw Trinidad	3 65
Trinidad crystals	4 30

Syrups and Molasses—Conditions of trade in these lines are unchanged. Business is on the quiet side in molasses, prices of which remain unchanged. In some quarters higher prices are looked for and a better trade is anticipated on account of the light stocks generally held. Corn syrups are obtaining better sale, the approach of the cooler weather tending materially to better business. We quote:

Barbadoes, in puncheons	0 35
" in barrels	0 37½
" in half-barrels	0 38½
New Orleans	0 22
Antigua	0 33
Porto Rico	0 45

Corn syrups, bbls.	0 02½
" ½-bbls.	0 02½
" ¼-bbls.	0 03
" 32-lb. pails	1 30
" 25-lb. pails	0 90
Cases, 2-lb. tins, 2 doz. per case	1 90
" 5-lb. " 1 doz.	2 35
" 10-lb. " ½ doz.	2 25
" 20-lb. " ¼ doz.	2 10

Coffee—Is unchanged with a better feeling in Brazils, Santos and South American coffees generally. New York reports firmness, with trading only fair. Locally roasters report trade good and looking towards better business in the near future. We quote:

Good Cucutas	0 11½	0 13
Choice "	0 12	0 13
Jamaica coffee	0 10½	0 12
Java	0 18	0 24
Mocha	0 17	0 20
Rio	0 10	0 12
Santos	0 10½	0 12

Tea—The tea market this week has the interesting feature of a decidedly strong advance in China greens. Cables to hand on Monday advise of an advance of 20 per cent. on the lower grades. As Ping Sueys, during the past few weeks, have been much inquired for, the present advance has further tended to stimulate the demand. It is anticipated that a sympathetic advance in the medium and high grades may develop.

China blacks are also receiving attention, and a firmness in London is being reflected on the local market.

Ceylon greens maintain their strong position, and the advance noted in our issue of last week has provoked better business. Ceylon blacks also continue strong.

Japans—The position of the Japan tea market is one of continued strength and firmness. Up to the middle of September there was a definite shortage of over nine million pounds, and this, in conjunction with the fact that the market is bare of old stocks, (which was not the case last season) places Japan teas very strongly. Locally there has been little heavy turnover, but the market here is firm. We quote:

Japans—Fine	0 26	0 30
Medium	0 20	0 23
Good common	0 18	0 18
Common	0 13	0 15
Ceylon—Broken Pekoe	0 25	0 28
Pekoes	0 17	0 20
Pekoe Souchongs	0 15	0 20
Indian—Pekoe Souchongs	0 15	0 18
Ceylon greens—Young Hysons	0 16	0 18
Hysons	0 14½	0 15
Gunpowders	0 13½	0 14
China greens—Pingsuey gunpowders	0 11	0 13
Congous—Kaisows	0 10	0 12
Pakling boxes	0 12	0 14

Foreign Dried Fruits— Considerable interest is shown on the street in dried fruits of all kinds.

Sultanas—Some active business has been done at slightly lower prices than last reported. Type samples received by mail show excellent quality.

Valencias—The market having receded from foreign prices held during the last two or three weeks, has induced fairly heavy buying for shipment by S.S. Jacona. Early fruit, which arrived via Liverpool, shows excellent quality in selected grades, but fine f.o.s. is not above the average. There are a number of unknown brands offering at prices considerably under those of old established marks. Qualities of these have yet to be determined.

Malaga Raisins—Are offering at remarkably reasonable figures, and some business has been done in loose muscates, three and four crown. Lower grades than these seem to be neglected.

Dates—It is rumored that owing to the obstruction in the Suez Canal, the first arrivals at New York would be delayed some ten days, but so far this

rumor has not been verified by those most deeply interested. Prices for this shipment have not yet been fixed.

Almonds—Taragona soft shell are still offered at prices last quoted, and large inducements to reduce same have failed to effect their object. Shelled Almonds—Are about as last quoted, with the usual demand at this season of the year.

Walnuts—The crop is reported the smallest on record, and in consequence prices are very firm. Early shipments will be made about the first week in November, but as yet there has been no great activity by importers and buyers. Shelled Walnuts—In sympathy have further advanced, which has likewise checked the usual heavy buying which obtains at this season of the year.

Comadra Figs—Contrary to the usual course, these have advanced from opening prices, and the market is reported firm, with the probability of still higher prices.

Currants—The syndicate being now practically in operation has had the effect of steadying the market. There are no changes to report from our last.

California Evaporated Fruits—The latest reports from the Coast indicate prices on all kinds of dried fruits to retain their firmness, and in the case of seeded raisins to be even somewhat higher. Prunes, also, are handled very firmly, and as the stock of 1904 crop is now reduced to a very small compass, holders at the Coast seem to be in a position to keep the market up, and perhaps even advance it. We quote:

Table listing various market items and their prices, including Valencia Raisins, Californian Raisins, Prunes, Currants, and Eleme Table Figs.

Rice and Tapioca—There are no changes to report in rice. Business is

about as usual, with prices unchanged. Tapioca maintains a firm tone, and business is reported as fairly good by jobbers. The recent advance seems to have stimulated inquiries from the retail trade. We quote:

Table listing rice and tapioca prices, including B rice, C rice, and Tapioca.

Spices—The general condition of the spice market is unchanged. Firmness is supported in cassias and ginger, while black and white peppers also are toning up some. Nutmegs still continue very cheap, and it would seem to be an opportune time for grinders to stop. The local conditions reported are for fair trade. We quote:

Table listing various spices and their prices, including Peppers, Ginger, Cloves, and Nutmegs.

Honey—Business in honey continues quiet, with somewhat better demand for comb honey. There will not be much activity in these lines until somewhat later, when the cold weather has permanently set in. We quote:

Table listing honey prices, including White clover and Buckwheat.

Maple Products—The market in maple products is on the dull side and prices are easy. The season, however, is expected to open up very shortly, and a good trade is looked for. The consumption is increasing every year, and the

The Only Spice of Life for Horses, Cattle and Poultry

is Myers'



It is not a Stock Food, but a condiment to be used with food, and contains no corn, middlings, etc. Why pay ten cents per pound for what costs only one cent? If you desire bulk for your money take 100 pounds of middlings, or such like, and mix with 100 pounds Myers' Spice, you will then get a much superior article than most advertised Stock Foods, and it will cost you only \$5.50 per 100 pounds. A saving of \$4.50 on 100 pounds is an item not to be lost sight of. Is not this true economy?

The trade is respectfully invited to write the

Myers Royal Spice Co., - Niagara Falls, Ont.

for quotations, as we do only with the trade and do not supply the consumer.

We Won't Like to Say "We Told You So!" But—

We have had last month very many inquiries from the trade throughout Canada with reference to the shares which we are offering the trade in Albert Soaps Limited. A goodly number of dealers have subscribed, or promised to subscribe for some shares; others are thinking it over, but from a large number who might well take some interest in this proposition we have not heard at all. Perhaps they think we are seeking their money and that the enterprise is one which will not give them satisfactory returns. Possibly they do not realize the opportunity which is being offered them.

We are about now to place this stock before the public in a general way, and from the inquiries we have already received we know it will be eagerly taken up, but we are as anxious as ever to have dealers in soap interested with us.

We want Albert Soaps Limited to be not only the most profitable concern of its kind to its shareholders in Canada, but we want its shareholders to be among those who help its success by selling its goods, but DON'T PUT OFF, it's a case of "DO IT NOW."

If the matter interests you write at once. In a few months, which will pass very quickly (you know how soon a three months' note comes due) you will be hearing of the dividends which others are receiving on this stock. We will not then say: "We told you so," but you will appreciate the point.

The soaps made by the Albert Soaps Limited are a household word throughout Canada, and the new Company is devising means to make their goods even more popular than they have been in the past.

BABY'S OWN SOAP

is steadily forging ahead of all competitors and is easily the best seller of all toilet soaps.

We see large profits ahead for those who join us now.

If you have not already received a prospectus, we will cheerfully send you one.

ALBERT SOAPS LIMITED

MONTREAL

ment. At other seasons Australia can ship onions to this coast with profit, but the fact that the seasons are opposite makes it possible to send return shipments of the same products at this season.

Every district in the Okanagan is represented with a magnificent display of fruit at the Dominion Fair at New Westminster. Vernon, Armstrong, Enderby, Kelowna, Peachland, Summerland and Penticton are to the fore with apples, pears, grapes, peaches, plums, and every variety of tree fruit, fresh, while large bottled displays of smaller fruits are shown, preserved in their natural state.

The commercial display, showing fruit packed in regulation packages and by the most approved methods, is an object lesson in more ways than one. For instance it is educating those who are still clinging to antiquated and slovenly methods of packing, that to get trade they must put up their goods in business-like and attractive style. It is also educating visitors in the knowledge that British Columbia is preparing to supply the whole Canadian west with its big requirements in fruit.

Mr. Maxwell Smith, Dominion Fruit Inspector, who has returned from a trip in the Northwest, says that the bulk of the fruit on sale in Alberta is from British Columbia. He states that jobbers there are now offering for winter apples \$1.25 per box, f.o.b. British Columbia shipping points, with \$1.50 for choice winter stock.

The passing of the sailing ship as a salmon carrier was marked last year. This year the canned salmon pack of British Columbia is going to the foreign markets and to the markets of the Old Country entirely in the holds of the big steam freighters. Fully half a million cases will soon be on the way to England, one vessel of the Alfred Holt line, the Keemun, taking out 140,000 cases. Other consignments go to Australia and to the Orient. The salmon is practically all shipped in coast-wise steamers to Vancouver, where it is transhipped to the holds of the big ocean-going liners.

The only sailing ship now loading or to load is the schooner Alden Besse, bought by a Japanese firm to load salt salmon and the cheaper varieties of canned salmon for Japanese trade.

Not all the pack of the Fraser River sockeyes put up by British Columbia canners will be sent forward at the present time. The big pack of Alaska pinks has caused the American packers who control that variety of salmon to slash the market in the Old Country, with the result that the canners here will hold a great part of their pack rather than further demoralize the market by hurried forwarding of the pack.

The herring run of Vancouver Island has begun at Pender Harbor where two concerns are curing and packing the fish. Kippers and other forms of cured herrings are sent to market from these plants. The run at Nanaimo which is the largest does not begin so early.

The phenomenal late run of sockeyes, continuing as it has right through the month of September, is now showing signs of abatement. As a rule the

humpbacks signal the end of the sockeye run, but this season they have continued right along even though the cohoes are now running freely. The fact that many of these fish at the beginning of the late run were in fairly good condition, holding the fresh, bright color indicative of being in salt water, is claimed by some authorities in the fishing business here to show that these fish have been delayed somewhere on their usual course, and that they were not "spent fish," a few of which are usually seen late in the year, having exhausted themselves in attempts to get up the rivers.

The New England Fishing Co. steamer New England reached port from the northern halibut banks on Saturday night with 120,000 lbs. of halibut for eastern markets.

N. S. Markets.

Halifax, Oct. 3, 1905.

THE Retail Grocers' Association held a meeting during the week when a number of matters concerning the trade were considered. One of the resolutions passed was directed towards having employes of the Intercolonial Railway paid more promptly in future. The grocers claim that they are put to great inconvenience through the neglect of the authorities in not having cheques reach Halifax the first of every month. A copy of the resolution will be forwarded to the Minister of Railways, and also to D. Pottinger, the general manager, at Moncton.

The grocery trade continues good and no complaint is heard. The market at the present time may be said to be at its best. With the exception of sugar, prices are pretty steady.

Sugar—During the latter part of last week a despatch received here stated that all grades of refined sugar were marked down in New York on Friday, 20c. per hundred pounds. No announcement of a decline has yet been made in Halifax, the initiative always coming from Montreal, but there is no doubt that the New York decline will become effective in Halifax, though it may be reached by stages. No grocer in Halifax, wholesale or retail, is carrying any sugar stock worth mentioning, orders being sent in to the refineries from time to time, just as required, so that none of the dealers will suffer by this decline. The price of sugar is now \$1.10 per hundred pounds less than it was at the highest figure several months ago, two drops of ten cents each having been recorded this month and there is likelihood that another is near at hand.

Dealers report much better demand for molasses, and they predict that the market will improve from now on. Handlers of this commodity here are now talking of higher prices, but the weakness of the sugar market at the present time is against an advance. The quotations are:

Barbadoes (fancy)	38 to 40
Trinidad	35 to 42
Porto Rico	34 to 39

NEW BRUNSWICK MARKETS.

St. John, N.B., Oct. 3, 1905.

WITH the beginning of the last trade may be said to be at its quarter of the year the Fall best. There is not the good feeling of a year ago. It is hard to pick a line showing any particular profit.

Just now there is interest in "merchants' week," which will be held during this month, and particular effort is being made that it shall be a success. It means much to get the outside buyers into the city at this time of the year.

Rice—Is being quoted quite a little higher. It is said the Japan crop is short and that the Japs are buying largely of Rangoon rice which is the grade imported here.

Spices—In general are firmer, except nutmegs, which keep very low.

Oil—In burning oil the slightly higher price lately quoted is held firm and the situation is strong.

Salt—In Liverpool coarse salt a cargo was landed this week and a large cargo is due in about fourteen days. There is a continued good demand particularly from nearby American ports, where there are very large sardine and smoked herring industries. Prices are firm. Business in fine salt is somewhat quiet.

Canned Goods—The interest mentioned last week continues, particularly on vegetables there are open prices. For many years these lines were sold so close that no money was made. They were just beginning to show a fair return when, it is said, because some were breaking their agreements in regard to prices, the situation, at least for the time, was made worse than ever.

Dried Fruit—It is expected California raisin prices will be quoted this week. It is a matter of great dissatisfaction that these prices are quoted so late. New Valencia layers have been received.

Sugar—There are extremely light stocks held. While there is no change this week in price, the trade are not buyers. Considerable English sugar was landed by the Glasgow steamer this week.

SIDE LINES WANTED.

MANUFACTURER^s, Jobbers, Brokers. My specialty is specialty work. If you have anything new to place on the market, or anything old to force back on the market, or any new territory to open up in Western Canada, please communicate with me. I want to secure one or more good lines of standard goods on a time and territory contract. Have sold the grocery trade in Oregon, Washington and Idaho for 3 years. Will shortly locate in Alberta. At references as to salesmanship and reliability. Box 272, CANADIAN GROCER, 511 Union Bank, Winnipeg, Man. [41]

POTATOES

Let me quote a price on a car of my celebrated **Selected Delaware Potatoes** delivered at your station.

R. W. HANNAH
309 Board of Trade Building, - TORONTO

To delight Housewives and Children

VLEENA FIGS

in
Fancy Baskets

The
*Hall-mark
of Quality*

Lion Brand Pickles have long been known as the best keeping, appetizing, tasty bulk pickle on the market.

It has always paid merchants to handle these goods, and those who have had them once always insist on them again.

There are a good many reasons why our pickles should be the best: right soil, expert cultivation of the vegetables, most completely equipped plant in the country, cleanliness carried to the extreme, men who thoroughly know their business, whole pure spices, and a malt pickling vinegar that has no equal anywhere. Now, remember that our goods cost no more than others.

THE OZO CO., LIMITED
MONTREAL.



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**A BEAUTIFUL
STORE INTERIOR**

is within the reach of every Grocer, at a

Moderate Cost



If you value:

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**WALKER BIN
FIXTURES**

Write for Booklet
"MODERN GROCERY FIXTURES"

**The Walker Pivoted Bin
& Store Fixture Co.**

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IAN GROCER,
[47]

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Potatoes

TORONTO

October 6, 1905

THE MARKETS

The Canadian Grocer

Choice Rio.....	0 17
Pure.....	0 16 1/2
Seal Brand (C & S) in 2-lb tins, per lb.....	0 32
1-lb.....	0 33
Local Blends:—	
Mocha and Java in 2-lb. tins, per lb.....	0 23
1-lb.....	0 24

Cocoa—Prices are quoted as follows:

Epps' 1/2 lb package, per lb.....	0 33
Fry's 1/2 lb Homoeopathic, per lb.....	0 30
1 lb " tins concentrated, per doz.....	2 40
Mott's Soluble, in bulk, 12 1/2 lb tins, per lb.....	0 19
Cowan's, in 10-lb tins, per lb.....	0 15
Mott's Homoeopathic, 1/2 lb's.....	0 25
Van Houten's 1/2 lb, per doz.....	2 85
Baker's, in 1-lb tins, 1/2-lb tins, per lb.....	0 42

Chocolate—We quote:

Baker's unsweetened, per.....	0 36
Manier, 1/2 lb, per lb.....	0 35
1/4 lb, per lb.....	0 34
Mott's Diamond, 1/2 and 1/4, per lb.....	0 22
Fry's.....	0 22 1/2

Jam—We quote:

C. & B. jams in 1-lb tins, assorted, per doz.....	1 65
" " " strawberry, ".....	1 85
" " " raspberry, ".....	2 00
" " " glass, assorted, ".....	2 05
" " " raspberry, ".....	2 40
" " " strawberry, ".....	2 20
" " " 7-lb. tins, assorted, per lb.....	0 12
" " " raspberry, ".....	0 13 1/2
Upton's jam (in Winnipeg), per pail.....	0 50
(in Brandon), ".....	0 52
(in Calgary), ".....	0 57
(in Lethbridge), ".....	0 57
(in Edmonton) ".....	0 60

Marmalade—We quote:

Marmalade (C. & B.), 1-lb. glass, per doz.....	1 80
" " " tins.....	1 50
" " " 7-lb. tins, per lb.....	0 09
" " " 4-lb. tins, ".....	0 10 1/2
" (Upton's), 7-lb. pails, per pail.....	0 50
1-lb. glass, ".....	1 20

Teas—We quote as follows:

Congous, M. 12, half chests, per lb.....	0 12
cada, per lb.....	0 13
" S.C.P. and M. 14, half chests, per lb.....	0 15
cada, per lb.....	0 16
" A.A.N., in cada, per lb.....	0 19
J.A.P., No. 1, ".....	0 25
Ceylon, bulk, per lb.....	0 18
Pekoe P.H.T., in 1/2 chests, per lb.....	0 18
broken Pekoe, No. 62 in chests, per lb.....	0 18
" No. 414 and 418, ".....	0 20
" No. 412, in chests, ".....	0 22
" No. 57, ".....	0 25
Gunpowder, in quarter chests, per lb.....	0 26
Young Hyson, in 1/2 chests, per lb.....	0 26
Scented Orange Pekoe, in cada, per lb.....	0 26

Foreign Dried Fruits—New season quotations on peaches, pears, nectarines and plums will be found below. Choice silver prunes are quoted now at 10 1-2c. per pound. We quote:

Valencia raisins, f. o. s to arrive.....	1 60	1 75
" " selected, to arrive.....	1 75	1 90
" " layers, ".....	1 85	2 00
California raisins, muscatels, 3 crown, per lb.....	0 07	
" " choice seeded in 1/2-lb. packages per package.....	0 07 1/2	0 08
" " fancy seeded in 1/2-lb. packages per package.....	0 08	
" " choice seeded in 1-lb. packages per package.....	0 08 1/2	
" " fancy seeded, 1-lb. packages, per package.....	0 09 1/2	
runes, 90-100 per lb.....	0 05 1/2	
" 80-90 ".....	0 05 1/2	
" 70-80 ".....	0 06	
" 60-70 ".....	0 06 1/2	
" 50-60 ".....	0 07	
" 40-50 ".....	0 07 1/2	
" choice silver, per lb.....	0 10 1/2	
" silver, per lb.....	0 08 1/2	
Currants, uncleaned, loose pack, per lb.....	0 05 1/2	
" dry cleaned, Filistras, per lb.....	0 05 1/2	
" wet cleaned, per lb.....	0 07	
Filistras in 1-lb pkg. dry cleaned, per lb.....	0 06 1/2	
Vostizas, uncleaned.....	0 06 1/2	
Hallowee dates, new per lb.....	0 05 1/2	
Figs, cooking in bags, per lb.....	0 03 1/2	0 04
Apricots, choice, in 25-lb. boxes, per lb.....	0 12	
Apricots, standard in 25-lb. boxes, per lb.....	0 11 1/2	
Peaches, choice, per lb.....	0 13	
" standard ".....	0 12 1/2	
Pears, choice (halves), per lb.....	0 16	
" standard ".....	0 15	
Plums, choice (dark pitted) per lb.....	0 11	
Nectarines, choice.....	0 12	
Candied Peel—Lemon peel, per lb.....	0 09	
Orange ".....	0 09 1/2	
Citron ".....	0 14	

Nuts—We quote:

Almonds, per lb.....	0 12 1/2
(shelled), per lb.....	0 28
Filberts.....	0 11
Peanuts.....	0 11 1/2
Jumbos.....	0 14
Walnut, per lb.....	0 12
(shelled) ".....	0 25
Pecans, per lb.....	0 15
Brazils, per lb.....	0 16

Rice, Tapioca and Sago—Tapioca has

The Extensive Advertising of

Clark's Meats

Stimulates the demand and increases sales. The fine quality and handsome packages retain the demand.

60 varieties 60

FISH
Smoked Herring a Specialty.
In car load lots only. No middlemen's profits.
Buy from Producer.
G. P. NEWTON
Grand Harbor, Grand Manan, N.B.

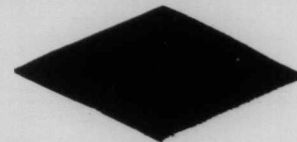
The **McLEOD MILLING CO.**, Limited
Stratford, - Ontario.
Solicit the patronage of the Flour, Feed and Grain Trade in general, and in return will guarantee an article which will mean an increase of business to all concerned.

DRIED APPLES
We pay the highest market prices for bright dry quarters and make prompt remittance.
THE W. A. GIBB CO.
Packers and Exporters
5-7 Market St., HAMILTON

Fresh and Frozen
Lake and Sea Fish
Oysters
and **Poultry**
Try us with a hurry order. We ship quick.
Wholesale only.
THE W. J. GUEST FISH CO.,
WINNIPEG, MAN.

POULTRY,
FISH
W. J. GUEST FISH CO.
PHONE 1480.
GAME
AND
OYSTERS.
259 PORTAGE AVE.
Any quantity of fish shipped. ADDRESS—Mail P. O. Box 791. WINNIPEG,

THAT WORD DIAMOND



on Maple Syrup means Purity and excellence of flavor equal to fresh sap syrup direct from the bush.

ALL JOBBERS

Sugars Limited - Montreal

OAKEY'S The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters
'WELLINGTON'
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JOHN OAKEY & SONS, Limited
Manufacturers of
Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.
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COX'S
INSTANT POWDERED GELATINE
AFTER SIXTY YEARS
A New Form of
COX'S GELATINE
is
dissolves instantly in hot water. No soaking required. First in solubility, strength and purity.
Canadian Agents: **J. & G. COX, Ltd.**
C. E. Colson & Son, Montreal
D. Masson & Co., " **Gorgie Mills,**
A. P. Tippet & Co., " **EDINBURGH**

CONDENSED OR "WANT ADVERTISEMENTS"

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion. Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

100 words each insertion, 1 year.....	\$30 00
" " " 6 months.....	17 00
" " " 3 months.....	10 00
50 " " " 1 year.....	17 00
" " " 6 months.....	10 00
25 " " " 1 year.....	10 00

BUSINESS CHANCES.

FINE grocery business for sale in town of Lindsay; total amount of business per year, \$30,000. Communicate with L. Chaput, Fils & Cie., Montreal. [40]

HAY AND FEED business for sale, including office, warehouse, horse, lorry, scales e'c., \$1,600; without horse and lorry, \$1,300; warehouse holds fifteen carloads, and is on railway siding; best stand in Toronto for farmers' trade. For further information apply to L. V. McBrady, 46 King St. West, Toronto. [40]

SITUATION VACANT.

WANTED at once, retail grocery salesman; permanent position to right man; state age, experience, salary expected and other particulars. W. Dowling & Co., Brandon, Manitoba. [41]

SITUATION WANTED.

YOUNG man, good retail experience; good salesman and a hustler, would like position on the road. Box 270, CANADIAN GROCER. [43]

POSITION required by young man (40), manager, book-keeper or position of trust in general grocery or hardware store; references exchanged. Box 276, THE CANADIAN GROCER, Toronto. [41]

SIDE LINES WANTED.

YOUNG man, with three years' experience on the road, at present covering Oregon, Washington and Idaho, wants to secure good paying lines to handle between Calgary and Winnipeg. Prefer good staple lines on a commission basis rather than a salaried position. Exclusive territory. No fake propositions considered. Address, "Salesman," Box 272 CANADIAN GROCER, 511 Union Bank, Winnipeg, Man. [37]

COMMON SENSE

KILLS {Roaches and Bed-Bugs
Rats and Mice

All Dealers and 381 Queen St. W.
TORONTO, ONT.

Dealers find Common Sense a very good seller for the reason that it gives general satisfaction and each customer tells others about same.
Write for prices.

been advanced to \$5 per cwt. Prices are now quoted as follows:

Rangoon rice, per lb.....	0 03 1/2	0 03 1/4
Patna " " " ".....	0 04 1/2	0 04 1/4
Tapioca, per cwt.....	5 00	
Sago, per lb.....	0 03 1/2	0 03 1/4

Pot and Pearl Barley—Quoted as last week, at following prices:

Pot barley, per sack.....	2 20
Pearl barley, per half sack (49 lbs).....	1 65
" " sack.....	3 30

Macaroni and Vermicelli—Selling in 10 lb. boxes at 6c. per lb. The French in 1 lb. packets is now quoted at 8 1-4c., a slight reduction.

Spices—Pickling spices are in strong demand. Prices are still quoted as follows:

Pepper, black, in 10 lb boxes, per lb.....	0 18
white, " " " ".....	0 26
Cayenne pepper, in 2 and 5 lb tins, per lb.....	0 20
Cloves, in 5 lb. boxes, per lb.....	0 18
Cassia, " " " ".....	0 15
Allspice, " " " ".....	0 12 1/2
Ginger, in 10 lb. " ".....	0 10
Mixed spice, in 5 lb. boxes, per lb.....	0 20
Mace, in 5 lb. boxes, p. r. lb.....	0 70
Black pepper, per lb.....	0 18
White " " " ".....	0 25
Cinnamon (ordinary), per lb.....	0
(extra choice), per lb.....	0 24
Nutmegs, per lb.....	0 25
Cloves (according to quality).....	0 14 1/2
Ginger, per lb.....	0 10
Allspice, per lb.....	0 8 1/2
Mace, per lb.....	0 70
Mixed spices, for pickling.....	0 12
4-oz. packets, per doz.....	0 75

Maple Products—New maple syrup from the Eastern Townships in Quebec Province is selling at \$5 for 5-gallon tins. Sugar in quarter and half-pound cakes is selling at \$3 per 25-lb. box.

Honey—We quote:

Clover honey 1-lb glass, 2 doz. in case, per doz.....	2 00
" " 5-lb tins, 1 doz. in case, per tin.....	0 50
" " 10-lb tins, 8 in case, per tin.....	1 00
" " 60-lb tins, per lb.....	0 07
Fancy comb honey, 2 doz. to the case, per doz.....	2 50
per case.....	4 75

Evaporated Apples—It will be some weeks yet before new evaporated apples will reach the western market. Indications all point to high prices. Old stock is held at 8c. to 9c. per lb.

Beans—Hand-picked beans are still quoted at \$2.10 to \$2.15 per bushel, and the ordinary grade at \$2.

Fish and Oysters—Quoted as follows: Take in Table

Lake Superior trout.....	0 09
Gold eyes.....	0 03
Blue fish.....	0 18
Mackerel.....	0 15
Red snapper.....	0 15
B.C. salmon.....	0 12 1/2
Halibut.....	0 11
White fish (L. Winnipeg), per lb.....	0 06
Pickrel.....	0 05
Jackfish.....	0 04
Finnan Haddie.....	0 10
" Halifax " brand salt cod, fish cakes 24-1's.....	0 11
" Acadia " " " " 20-1's.....	0 09
" Bluenose " " " " 20-1's.....	0 07
" Acadia " " " " 2-lb. boxes.....	0 09
" " " " " 4-lb. ".....	0 09
" " " " " shredded, 24 cartons, per bx.....	2 00
" " " " " bulk, in 15-lb. boxes.....	0 08
Large Labrador and Nfld. salt herrings per 100 lb.....	5 00
per 20-lb. pail.....	1 20
Salt mackerel, in 20 or 30-lb. pails.....	0 12 1/2
Finnan Haddie, in 15 or 30-lb. boxes.....	0 08
Smoked halibut strips.....	0 11
Kippered gold eyes, per doz.....	0 45
Yarmouth blasters, 60 in box, per box.....	1 50
Lobsters, fresh boiled, per lb.....	0 25
Caviare, extra, small jars, per jar.....	0 40
Frog legs, 6 doz. in box, per doz.....	0 40
Oysters, selects, per gallon.....	2 25

Woodenware—We quote:

Butter tubs, wooden hoops, 2 in nest, per nest.....	0 42	0 45
" " " " 3 " " " ".....	0 70	0 73
" " wire hoops, 2 " " " ".....	0 63	0 63
" " " " 3 " " " ".....	1 00	1 05
Pails, 2 hoops, per doz.....	1 95	
fibre.....	3 25	
Wash tubs, common and wire hoop, per nest of 3.....	2 00	
" " " " No. 1, per do.....	11 85	
" " " " No. 2.....	9 50	
" " " " No. 3.....	8 40	
" " " " fibre, per nest of 3.....	2 90	
Butter boxes, per nest of 3, to hold 14, 28 and 56 lbs.....	0 56	
Butter boxes, per nest of 2, to hold 14 and 28 lbs.....	0 29	
Butter tubs, fibre and cover, per doz.....	4 00	
Butter moulds, for 1-lb. bricks, per doz.....	1 85	

Breakfast Cereals—There is an improved demand for oatmeal since the decline in price noted in last issue. We quote:

Rolled Oats, 80-lb. sacks, per cwt.....	1 90
40-lb. " " " ".....	1 95
20-lb. " " " ".....	2 00
8-lb. " " " ".....	2 30
Cornmeal, in sacks, per cwt.....	1 85
in 3 sacks, " " " ".....	1 90

Buckwheat Flour—We quote at \$1.70 per half sack.

INQUIRIES FOR CANADIAN TRADE.

THE following inquiries for Canadian trade have been received at the Department of Trade and Commerce, Ottawa. The names of the firms making inquiries with their addresses, may be obtained on application to the Superintendent of Commercial Agencies, Department of Trade and Commerce, Ottawa.

982. A Belfast merchant with large business experience and extensive connections, desires the names of Canadian firms, preferably those not already represented in the United Kingdom, with a view to becoming their representative. This gentleman can handle canned salmon, canned fruits and vegetables, canned meats and tongues, cheese, butter, apples and other fruits.

984. Inquiry is made by a London firm for the names of Canadian firms manufacturing binder twine and rope.

985. A firm of engineers have asked to be placed in communication with manufacturers of wood handles in Canada.

988. A commission agent in West Bromwich wishes to represent a Canadian shipper of flour.

989. A Birmingham firm inquires for Canadian manufacturers of all kinds of turned wooden goods, particularly handles.

990. A Birmingham commission agent wishes to represent firms in Canada handling hams, bacon, lard, tongues, etc.

991. A Birmingham firm wishes to be put in touch with Canadian shippers of potash.

993. A firm in Nuneaton would like to hear from Canadian shippers of hay.

1001. A Birmingham firm would like to find a market in Canada for their pearls, pearl handles, and Japanese handles.

1018. A Lancashire manufacturer of polishing cloths, printed and finished complete, would like to do business in Canada.

1022. A Midlands manufacturer of dubbin and boot polishes, saddle soap and similar lines, would like to do business in Canada.

1023. A Leicester manufacturer of boot and shoe laces wishes to extend business with Canada.

1024. A Cape Town and Johannesburg firm of commission agents desire to represent a Canadian manufacturer of school furniture.

1025. A Cape Town commission agent desires to represent on commission a Canadian exporter of butter and cheese.

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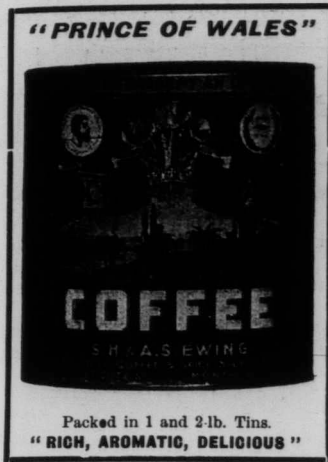
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"Assured Quality, Uniformity and Satisfaction."

S.H. & A.S. EWING'S

DELICIOUS

COFFEES

CANNED SALMON

We beg to notify the trade of the arrival of a lot of new salmon. They are the well known brands:

British America ——— O-Wee-Kay-No ——— Golden Net

These are trade-winners, and our prices are right.
Try them?

GEO. ROBERTSON & SONS, Wholesale Grocers, KINGSTON

"Bee" Baking Powder Will Raise Your Average Profit

If you are interested enough in seeing that the goods you handle obtain for you the highest possible profit, write the

"Bee" Starch Company, Montreal

for particulars as to how much profit can be made by handling their lines.

Every merchant should be interested in making all possible profits consistent with the handling of good goods.

"Bee" Brand are the Best Value

**Snowdon, Forbes & Company
Montreal**

BOOKS FOR BUSINESS MEN

Business Short Cuts

The largest, the best, the most practical book of experts' short cuts ever published.

Contains much valuable information on:

Labor Saving Methods, Advertising, Loose-Leaf Ledger Devices, Checking Systems, Mathematical Short Cuts, Correspondence Helps, Card Systems, etc.

\$1.00 Post Paid

Manufacturing Cost

By H. L. C. Hall

This book is a new departure in the way of a book on "cost accounting." In it you will find treated the principles of the science instead of a description of what some one else has done. Other people's systems do not interest you unless you can apply them to your own uses, hence only those which can be applied to your own needs are touched upon.

The Buyer, The Manager, The Superintendent, The Book-keeper, The Secretary, The Sales Agent and all those interested in knowing "what it costs" should secure a copy. Send for circular

Price, \$3.00 Post Paid

Thorne's Twentieth Century Book-keeping and Business Practice

By W. W. Thorne

Mr. W. W. Thorne is the acknowledged leading authority on Book-keeping in the United States and Canada. The Ontario Government recently engaged Mr. Thorne to re-model the book-keeping system of the Province.

The Index

of this book contains over nine hundred references and is so arranged that any subject can be referred to instantly.

Some Subjects Treated

Accounts Receivable	Accounts Payable
Adjustments	Assets
Averaging Accounts	Bad Debts
Balance Sheet	Bond Accounts
Bank Accounting	Capital
Capital Stock	Card Ledgers
Cash Books	Cash Discounts
Checking Systems	Cost Accounts
Cross Entry	Distribution of Accounts
Depreciation	Double Entry
Expense	Installments
Interest	Journals
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	Etc., Etc.

If you are a book-keeper you cannot do without it.

If you are a business man it will be worth money to you.

Price, \$3.00 Post Paid, Bound in Half Leather

The MacLean Publishing Co. Toronto
Montreal
Winnipeg
Limited

FRESH AND CURED FISH

RECORD SHOAL OF FISH.

A REMARKABLE shoal of fish made appearance recently in the Courtenay Bay district. Scattered over the flats and along the eastern shore of the bay, piled up in places to a height of from two and a half feet, are to be seen thousands of barrels of fish. And although since they first appeared many have been hauled away, there are to be more than ever, as other great shoals have followed the first.

During the tide immense schools of sardine and large herring were chased by hake and haddock. These larger fish in turn were followed by dogfish, and the whole mass swam right into Courtenay Bay.

Here on the flats when the tide went out they were left. The dogfish seemingly did not come in far enough to get caught, as only one or two of them have been found. But the herring and hake are all piled up together, or scattered over the broad flats.

At one place in the cove near the Almshouse there is an area fully three hundred yards long by a hundred and fifty wide where herring, hake, haddock and some cod are piled up to an average height of two and a half feet. And extending from there down to Red Head, and up the flats beyond Crouchville, the sands are literally hidden by these millions of fish. No one over there remembers anything like it ever occurring before.

B. C. HERRING.

ALREADY a herring run is noted from Pender Harbor, where the small fish run some weeks earlier than at Nanaimo, the principal point where the herring are caught, and where the enormous run parallels the fourth year run of sockeye salmon on the Fraser River. There are two concerns now curing herring at Pender Harbor and already some of the kippers have been sent to the Vancouver market. The run at Nanaimo will this year be the signal, when it commences, for a very considerable activity in the work of curing herring.

The sockeye salmon run has taken a sudden late spurt, and though there are not the number of fish running, or many fishermen on the river and gulf, the catches have gone as high as 400 to the boat. Some of the canneries have received pretty large quantities.

The lateness of the season, and the fact that the sockeye are longer in the fresh water has some effect on the quality, and the fish now being packed are not considered the equal of those packed earlier in the season, and taken when still in salt water, or but a short time in the fresher waters of the Fraser estuary.

REMOVING A CANNERY.

The English Bay cannery is to be wiped off the map. Its site is being offered for sale, and the machinery is to

be dismantled and removed to the Skeena River, where the owners will erect a cannery in time to pack next season.

The new cannery will be situated on Smith Island, at the mouth of the Skeena River, and it is expected to have the buildings in readiness to receive the plant this Fall. Work has not yet been started on Smith Island, but will be commenced shortly.

The English Bay cannery has always been a paying one, and the site is excellent. The cannery has often been able to put up two thousand cases of fish before the plants on the Fraser River have been able to put up one. One of the principal reasons for selling the English Bay plant is that when the run on the Fraser is a failure the run at English Bay is also valueless. By having a cannery in the north the chances of a small pack are lessened, as there might be a good run on the Skeena when there was a poor one on the Fraser.

FRAUDULENT PRACTICES.

The reputation enjoyed by the French sardine is the highest of any, consequently the packers of French sardines are justly indignant at an attempt which has recently been made by Spanish and Portuguese packers to pass their inferior fish off as French. The custom has been for foreigners to ship into France boxes containing 140 to 150 sardines, which are divided into boxes of smaller size and offered as French. This commerce has assumed such proportions that much uneasiness exists in the minds of those engaged in packing the genuine article. As a remedy it has been suggested that all foreign imports of sardines should have the name of the country where they are packed plainly stamped in the centre.

HAS BEEN A SUCCESS.

Dominion Fisheries Inspector Edward G. Taylor reports that the experimental introduction of eastern oysters into the coastal waters of British Columbia has at length been followed by complete success, through wise selection of waters in which to plant the importations. So far the bivalves are thriving well and promise to multiply with gratifying rapidity.

FISH TRADE WITH JAPAN.

Of the 50,000,000 people in Japan 3,000,000 are engaged in fishing, and 10,000,000 are directly dependent upon the fisheries for a living. The acquisition of half of the island Sakhalin will add to Japan's available fisheries, though not to the exclusion of western fish products from Japanese markets. Japan has already acquired a taste for Canadian canned salmon, and there will always be a market there for cheaper grades that sell from 7½ to 10 cents a tin retail. This will furnish the Pacific coast a good outlet for a considerable quantity of fish of the pink grades.

Season 1905
HORSE SHOE SALMON

Now in Store



ALSO
SPRING SALMON—"Columbia" Brand.
COHOES—"Tiger" Brand.
PINKS—"Sunflower" Brand.
"Jacques Cartier" Brand.

PACKED BY
J. H. Todd & Sons
Victoria, B.C.

Wholesale buyers can obtain quotations from
Geo. Stanway & Co., Toronto, for Ontario. C. F. Thompson, Winnipeg, Manitoba.
W. S. Goodhugh & Co., Montreal, Quebec. J. Hunter White, St. John, Lower Provinces

Our Forces In The Field
Enlisted To Sell
REINDEER MILK

- Grant, Oxley & Co. - - - HALIFAX, N.S.
- F. H. Tippet & Co. - - - St. JOHN, N.B.
- J. Winfield - - - - - QUEBEC, QUE.
- J. A. Taylor - - - - - MONTREAL, QUE.
- W. G. A. Lambe & Co. - - - TORONTO, ONT.
- J. H. Herring - - - - - HAMILTON, ONT.
- Nicholson & Bain - - - - - WINNIPEG, MAN.
- Nicholson, Bain & Johnson - - - - - CALGARY, ALTA.
- Martin & Robertson - - - - - VICTORIA, B.C.
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IT IS A PLEASURE TO SELL GOODS OF
KNOWN QUALITY THAT ARE GUAR-
ANTEED TO PLEASE.

TRURO CONDENSED MILK CO., Limited, TRURO, N.S.

Codfish Time is All The Time

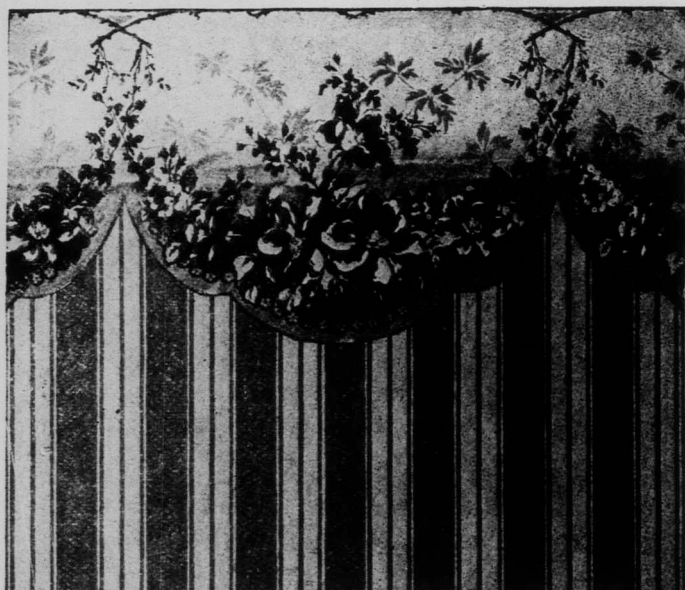
ESPECIALLY SINCE THE ADVENT OF

"HALIFAX" AND "ACADIA"
PREPARED CODFISH,
HALIFAX FISH CAKE, AND
HALIFAX SHREDDED CODFISH

Nevertheless, with the advent of cooler weather, there comes a hankering for these delicious fish cakes, fish balls, and what not, that can be so easily made with these fish preparations. With them can be made breakfasts that you can eat with a relish. Consumers are finding this out and there is a growing demand. If you are not selling as much as you should perhaps you have not perfectly brought them to the attention of your customers. Let us assure you that they are well worth talking about. It's "up to you" to increase your fish business.

AGENTS:

A. H. Brittain & Co., Board of Trade Building, Montreal.
Reginald Lawson, Winnipeg; Chas. Milne, Vancouver, B.C.



WALL PAPER

The "Staunton" Line for 1906 is so exceptionally attractive that to many a dealer the difficulty is to find room for all the good things he would like to buy.

Give us the opportunity to show samples before you place any order.

STAUNTONS LIMITED
TORONTO

You'll Have to Hurry!

NEARLY

**ALL
SOLD!**

Sent for approval. If you keep it send \$1.00; if you don't keep it, then we'll get it back.

We haven't very many left. The book—

**100 Good Ads
for a Grocery Store**

is finding its way to a great many grocers who want good ads at the smallest cost of time and trouble.

THE CANADIAN GROCER
10 FRONT ST. E., TORONTO

WALL PAPER ADVERTISING.

A WESTERN house which devotes one department to wall paper does some exceedingly good advertising for it. The subjoined advertisement is a sample of what may be done in this line. A department which has to do with decoration must of necessity do considerable work in educating the public up to the right standards. The heading for this ad. was Wall Paper Ideas, and it read as follows:

A prominent lady once asked a famous artist what he mixed his paints. "With brains, madam," is the reply that has gone down in history. And so it is in decorating the home. Merely pretty papers do not make a pleasing decoration. They are only the materials a master decorator uses to produce delightfully artistic and pleasing effects for the home.

This house has long been famous both for the superiority of its wall papers and the co-operation given customers in securing decorations that prove a lasting source of satisfaction.

You will be interested in the latest ideas secured by Mr. Stoner during his recent visit in the east.

THE WALL PAPER BUSINESS.

ADVANCE sales of wall paper for Spring, 1906, are heavy. Retailers anticipate a big season, as the prosperity of the present should ensure free buying on the part of the public next year. Besides the greater variety of patterns and the general excellence of the papers, which have been put out by the Canadian manufacturers this year, promise a big season. The public is being educated up to the use of more artistic effects and finer qualities, and this all tends to the general use of better papers.

The last few seasons have shown great advances in the general conceptions of wall decoration. Formerly the only idea was to get up a paper on the wall and ceiling and a border around the top. No consideration was given to the effect such a paper would have on the general style of furnishing in the room. Much less was the question of colors worked out in a scientific or artistic way.

Now the whole subject is treated in a rational way. A scheme of colors has been developed which rests for its basis on actual observations. It is found that a red colored paper has a cheering and exhilarating effect on the mind. It is warm in tone. Hence red has been generally adopted as the most suitable color for dining rooms.

Again, it has been shown that fantastic figures in the design prevent the mind from resting. So they are being excluded from sleeping rooms, and the simplest patterns are substituted for them. Many more instances could be quoted of a similar nature to show the effect study has had in the development of wall paper fashions.

WALL PAPER IMPORTS

IT is gratifying to note that the increase in the amount of wall papers imported from foreign countries during 1904-5 over those of 1903-4 is very small. Although the total amount of wall paper consumed during the past year has greatly increased over the consumption for the same length of time two years ago, the amount imported rose from \$188,330 to \$199,924, a very small amount, comparatively speaking. Even this increase is referable to the better quality of paper which is now being used by the Canadian buyer, for the total number of rolls has decreased from 2,553,701 in 1903-4 to 2,408,418 in 1904-5.

More Details about

The BUSINESS MAGAZINE

Our new home publication for the Busy Man and his Family.

Subscriptions are now coming in far in excess of our anticipations. When the first number appears, in the course of a few days, we anticipate having by far the largest subscription list of any new publication that was ever launched.

So far there have only been three refusals to our solicitations for subscriptions—a fact that speaks volumes for the confidence our patrons repose in us.

We believe our new publication will surpass the expectations of every subscriber. The reading matter selected covers a wide range of interest and no matter how narrow your taste you will be sure to discover one article at least to attract your attention. There will not be a dull page in the Magazine—everything is bright, readable and instructive.

During the past week every subscriber to The Grocer has been offered a special inducement to subscribe to The Business Magazine. Remember, this offer only holds good until the first number is published. If you have not yet heard of the offer write in for full information at once.

To all others we can but repeat that the subscription price of The Business Magazine is \$2.00 per annum. If you feel interested fill in the following form and forward to us :

The MacLEAN PUBLISHING CO., Limited

Toronto

Montreal

Winnipeg

Subscription Form

**THE MacLEAN PUBLISHING CO., Limited
TORONTO**

Please put me down as a subscriber to the Business Magazine, for which I agree to pay \$2.00 per annum.

ECHOES OF THE OLD COLONY.

St. John's, Nfld.

ONE of the best known "Knights of the Grip" in Canada and the United States, Colonel J. L. Block, of Royal Baking Powder fame, has been paying us his semi-annual visit. His order book shows that Royal more than holds its own.

The price of shore fish keeps up wonderfully and assures a good Fall business.

Cod liver oil is away down in price. There is a great deal of this oil left over from last year still unsold.

Large quantities of apples are brought into this country by each steamer arriving from Halifax. Prices rule high and the quality is not of the best.

The Crown Manufacturing Co., manufacturers of confectionery, baking powders, spices and aerated waters, are doing a good business in their respective lines.

W. M. Lawrence, representing Messrs. Bryant & McDonald, Halifax, has been doing good work in the city for his firm. This is Mr. Lawrence's first trip as representative for the above firm.

The Ambassador of Commerce, Jack Ryan, of the Royal Stores of this city, leaves for Canada and the States by next steamer. He will be away for a month or six weeks.

M. Aitken, of Carvell Bros., Charlottetown, P.E.I., paid his first visit to the Ancient Colony last week. He was much pleased with what he saw. Mr. Aitken thinks P.E.I. produce will be a fairly good price this fall.

A well known member of the fraternity, Mr. Edw. J. Sheldon, of Boston, has been in the city the past three weeks. Mr. Sheldon left for Labrador where he has some lumber interests. Few men who visit the island are better known than Mr. Sheldon.

The duty on currants will be taken off in the near future, the Government having made an agreement with the Government of Greece to take off the duty on their products in return for that Government reducing the duty on cod-fish.

Thos. Smyth Co. are putting in a new department to their large business. They will make a specialty of spices, etc. It is quite evident that this is a progressive company and would seem to show the handiwork of our old friend T. T. Cartwright.

By the time these items reach your readers the well known firm of J. Lister Nicholls, Gillett's representative, will have turned his back on us, well pleased with his work in this far-away land. Mr. Nicholls reports this his banner year for the company and their goods are very popular here.

J. M. Urquhart, manufacturers' agent here, is selling large quantities of "Beaver" flour these days, also of Armour Packing Co.'s goods. "Jim" is a

hustler in business, as good a one at business as he used to be when chasing the puck on the ice in his palmy days as a hockeyist in Montreal.

Mr. John Messervey, of Carvell, Ral-lenbury & Messervey, Charlottetown, P. E.I., paid his periodical visit to us and left for the Garden of Canada by Sunday's express. Mrs. Messervey accompanied him. Judging from the broad smile on our friend's face when we shook his hand at the station he must have been well pleased with the amount of orders he took.

Mr. T. T. Cartwright, vice-president of the Thos. Smyth Co., of this city, leaves about the middle of December for Colombo. The Thos. Smyth Co. have gone into the tea business on a large scale and propose to go at the business from the very root, and are sending Mr. Cartwright to Colombo to look into the tea trade where it is grown. The company will make a specialty of Ceylon teas.

Fish cheese has made its appearance on the market and has been well received. This is a fine article and will without doubt be one of the staple articles carried by grocers and fish dealers. Put up as it is a one-pound tin equals three pounds of fresh fish. Already shipments have been made to Boston, New York and other American cities. The reports received are very flattering. Thos. Smyth Co., Limited, are the selling agents and they report sales as far in excess of their most sanguine expectations.

BEAN, CORN AND BEET REPORT.

THE following report, which has come to hand from J. B. Stringer & Co., Chatham, Ont., gives a concise statement of the bean, corn and sugar-beet crops of Western Ontario. It will be seen that a general good crop is expected.

Beans—Have had favorable weather, and the early planted are all harvested in good condition, but as about 75 per cent. were late, will take two weeks yet of favorable weather to secure. A few are threshed and although the quality is fine the yield is not large, 10 to 15 bushels to the acre, so there is promise of not more than about 70 per cent. of last year's yield, and as prices for the new crop are a little lower than last year at opening of season, farmers are not free sellers.

Corn—This crop has come on very much better than first expected of it, due of course to the unusually favorable weather. While much was planted late, and little reliance placed on it, yet it is now going to count. The crop will be no bumper one, in fact it is estimated much under a good year, but glad to say will get well ripened, something that hasn't happened to the crop for 3 years past, to the great loss of producers and shippers.

Sugar-beets—A large area of land is now given up to this crop in Essex, Kent, and Lambton, and due to a favorable season promises exceedingly well. The beets all find their way to Wallaceburg Sugar Co. by train loads and boat loads, producers realizing \$5 a ton delivered on bank of river and on board cars at shipping points, with an increase if over normal percentage.

BUSINESS CHANGES.

BADY & MOORE, general store, Hamiota, N.W.T.; the stock of this business is to be sold by auction.

T. A. Mulligan, general store, Wardsville, Ont., is dead.

Alex. Neilly, grocer, Brandon, Man., has sold his business.

W. H. Bruton, confectioner and fruiterer, Napanee, Ont., is dead.

McCarty Produce Co., Toronto, Ont., have assigned to Osler Wade.

S. D. Walker, general store, Algonquin, Ont., has been burned out.

R. W. Springgav. miller, Byng, Ont., has been burned out, but is insured.

Bangs Bros., grocers, Calgary, Alberta, N.W.T., are giving up business.

C. F. Kent, general store, Douglas, N.W.T., is succeeded by Mr. McCorvie.

C. R. Banting, grocer, Brandon, Man., has sold his business to William Rourke.

James Pittman, baker, Petrolia, Ont., has sustained loss to his business by fire.

Wm. Logan, general store, Tupperville, Ont., has sold his business to Mr. Stewart.

T. G. Hoar, tobacco merchant, Killarney, has sold his business to Thomas Tuck.

E. Dumpy & Co., grocers, Norwood Grove, N.W.T., have assigned to C. H. Newton.

Joseph Critz, general store, Snyder, Ont., has sold his business to W. P. Kilgour.

Larson & Buck, confectioners, Manitou, N.W.T., are succeeded by Larson & Nairn.

A. S. Smith, liquors, St. Thomas, Ont., has sold his business to A. E. Ponsford.

William Love & Co., bakers and confectioners, Montreal, Que., have dissolved partnership.

J. A. Brassard, general store, Murray Bay, Que.; the assets of this business have been sold.

Shobbrook & Wilkes, confectioners, etc., have dissolved partnership. E. J. Wilkes continues.

A. C. Lawson, general store, Cartwright, N.W.T., has sold his business to Cannon & Pickle.

S. G. Newell & Co., general store, Stuartburn, N.W.T., has sold his business to N. Foorsen.

J. L. Olivier, groceries and liquors, Montreal, Que.; the assets of this business have been sold.

Precious & Co., grocers, St. Thomas, Ont.; the assets of this business have been sold to J. F. Waddell.

Alf. Bouchard, general store, St. Paul's Bay, Que., is dead. V. E. Paradis is preparing statement.

Alexander McDonald, Jr., general store, Harrigan's Cove, N.S., has assigned for the benefit of his creditors.

The Loynachan, Scriver Co., Limited, of Montreal, Que., one of the largest butter and cheese commission firms in the city, have consented to assign. A meeting of creditors is to be held, and it is likely that some satisfactory arrangement will be arrived at.

QUAKER SUGAR AND CREAM CORN

This is a line we are now packing which we intend to make our main specialty. Packed from the finest Maine Seed, with the ears all selected, with the cans well filled with corn and not watery juice. We believe there is a future for an article of this class of goods if properly placed on the market and the attention of the consumers called to its superior merits. There is no line of goods packed in cans that varies so much as corn in quality, consequently there should be an opening on the market for a really high-class article, something in which the goods were not only at the tip-top but that every can could be depended on to be of a high and uniform quality. This is what we claim for Sugar and Cream and the reputation of the Quaker is behind these assertions. While the contents inside of a can are of more importance than the outside, it may not come amiss to say that these goods are sent out in very handsome embossed wrappers, far superior to anything we have yet seen from our competitors.

THE PACKERS OF QUAKER CANNED GOODS

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Jamaica
Oranges
Stock is FINE

LEMONS
Some FANCY STOCK at LOW PRICES

CRANBERRIES—Cape Cods
Well Colored

Spanish Onions Sweet Potatoes

McWILLIAM
Mc. AND E.
EVERIST

TORONTO, ONT.

Canadian
Peaches
Pears
Apples

Large arrivals of Grapes. Full assortment of Varieties.

WRITE FOR PRICES.

37 Front East **MIND** Phone 5665
Main

my change of address, and particularly mind that you can't get better service than I give my customers—send me your orders—it will pay you.

TOM SMITH, - - Fruit Broker

It will pay you to sell

SHIRRIFF'S
FLAVORING
ESSENCES

Satisfaction guaranteed in every bottle.

The standard for more than twenty years.

Imperial Extract Co.
TORONTO

GREEN FRUITS AND VEGETABLES

CALIFORNIA ORANGES.

THE orange crop of California has every prospect of equalling last year in extent of fruit. Estimates place it at about thirty thousand ears. The trees all over the producing section look uniformly in fine shape and the fruit also looks good. Movement in northern California navels will start about November 1. There are only about 100 cars left at this writing in the State of the old crop to ship.

The Redlands district will have about the same crop as last season, Riverside possibly a little less. At Glendora and Azusa the crop is a great deal heavier than last season, about 35 per cent. In other sections the crop will run on all fours with that of last year.

California orange growers are thoroughly satisfied with the results of last season, with the exception of very small growers, who only had a very few cars to market and were forced to dispose of same just at the time of the slump, but the men who could work right through the season from beginning to end were entirely satisfied with the showing made.

B. C. FRUIT CONDITIONS.

AT the present moment the shipment of apples, grapes, plums and tomatoes is going on with activity. The shipment of peaches is near an end for this season. From all points where peach trees have been set out and have matured, shipments have been very satisfactory, and the record of profits is almost universally received with scepticism. Earlier in the season it was stated that \$300 and \$400 per acre was realized from peach plantations at Peachland. This has been verified and the result has been duplicated in other places. At Kelowna, one acre, or to be more accurate, 90 trees which were set out on an acre, yielded a return of \$500 to the owner, for the 1905 peach crop.

At Summerland and Penticton and other points along the lake as well as in the district south of the lake, peach trees are being set out and attention being given to their cultivation. So far the results have been uniformly successful. It has been demonstrated that the Okanagan is in the peach belt, not only for superior fruit, but for certainty of crop and for freedom from all the usual pests which are familiar elsewhere. The climate seems to be proof against the diseases and parasites which attack peach trees.

Last year the shipping of peaches from the Okanagan district in a commercial way was looked on as a novelty. This year it is a recognized feature of the fruit industry. Next year and thereafter, people will be wondering why they so long neglected such a sure and profitable fruit crop. The trees are in bear-

ing four or five years after being set out, and in this respect offer a much quicker return than the slower growing apples and plums. The market offered in the Northwest is unlimited and growing rapidly. The quality of the peaches from Okanagan is so much superior to anything from California that there is no competition.

EXPRESS CHARGES.

Many growers in the Niagara fruit districts are complaining that the express companies are making more profit on the fruit than the growers themselves.

One man with a large fruit farm, who shipped peaches to points in Ontario, has accounts which prove that the express companies received one-half the gross receipts obtained for the fruit, in addition to which the grower had to pay for the packages and the packing.

Another grower paid 15 cents per hundred pounds more for shipments at the station nearest him than at one five miles farther away from Toronto, the explanation of the express companies being thaa in the latter case they had to meet steamer competition. Some of these cases are likely to be drawn to the attention of the Railway Commission.

ONTARIO MARKETS.

Green Fruits.

Toronto, Oct. 5, 1905.

ACTIVITY has continued to be the feature of the local markets. Domestic fruits have been ruling and giving satisfaction as regards quality, with arrivals plentiful. It is expected, however, that arrivals will show decline during the coming week and that the Niagara fruit will have reached an end at an early date.

California fruits are ended as far as a commercial commodity extends. There are a few arrivals expected, but they are not considered of any consequence.

Jamaica oranges have eased somewhat. Lemons have dropped 50c.

Apples are continuing to arrive and some good specimens are on exhibition. A carlot of winter fruit recently fetched an easy price of \$3.00 per barrel.

We quote:

Oranges, late Valencias, per box.....	5 00	6 00
Oranges, Jamaica, per barrel.....	5 00	5 50
Lemons, Verdill.....	5 00	5 50
Bananas, large bunches, crated.....	1 40	1 50
Bananas, 8's, per bunch, crated.....	0 50	0 75
Bananas, 7-hand bunches, off track.....	0 30	0 40
Plums, domestic, per basket.....	0 30	0 75
Plums, domestic, per basket.....	0 05	
Tokay grapes.....	2 00	2 50
Cantaloupes, Rockafords, per crate.....	4 00	
Canadian, baskets, 25 crates.....	0 60	
Apples, new, per basket.....	0 30	
barrels.....	2 00	3 00

Vegetables.

The vegetable market reports trade as good, but at the same time it has not

equalled our previous report. Prices are ruling firm and in some instances there has been a slight advance. Tomatoes have advanced 5c. per basket, wax beans have also stiffened to 30c., marrows are commanding a high range of price, cucumbers have left the market owing to recent frost.

We quote:

Jersey sweet potatoes	3 00	3 50
New potatoes per bush	0 50	0 60
Onions, per bushel	0 80	0 80
Spanish onions, per small crate	1 00	1 00
" " large cases	2 50	2 50
Cabbage, per doz.	0 40	0 40
Caulliflowers, domestic, per doz.	0 75	1 25
Tomatoes, domestic, per basket	0 15	0 25
Beets, per bushel	0 40	0 40
Carrots, per bushel	0 20	0 20
Outdoor lettuce, per doz. bunches	0 30	0 30
Wax beans, per basket	0 25	0 30
Water Cress, per doz.	0 25	0 25
Parsley, " "	0 20	0 20
Mint, per doz bunches	0 20	0 20
Green peppers, per basket	0 50	0 50
Celery, per dozen	0 35	0 50
Egg plants, per dozen	0 25	0 30
Vegetable marrows, per dozen	0 75	0 75
Green corn, per doz.	0 10	0 10
Parsnips, per bushel	0 50	0 50
Squash, " doz.	0 75	1 00
Leeks, " bunch	0 25	0 25

QUEBEC MARKETS.

Green Fruits.

Montreal, Oct. 5, 1905.

The condition of the green fruit market is tending to quietness, there are no features of any importance to note, and trade generally is only fair.

Canadian basket grapes are coming in in large quantities and meeting with ready sale.

Peaches and plums are nearly over and arrivals are few.

Almeria grapes are arriving, though the sale of same is light and there will not be any heavy demand until cold weather sets in. We quote:

Finest Almeria g. apes	4 25	5 75
Plums, in baskets	0 30	0 50
Peaches " "	0 60	0 60
Pears " "	0 40	0 60
Pears, boxes	3 50	3 50
Plums, crate	1 65	1 65
Peaches, box	1 00	1 00
Apricots, crate	1 25	1 40
Dates, per lb.	0 04	0 04
California cherries, box	3 00	3 00
Bananas	1 25	1 50
Cocoanuts, per bag of 100	3 25	3 25
Pineapples	4 00	4 50
Jamaica grape fruit, per box	5 00	5 50
Florida grape fruit, per box	5 00	5 00
Apples	2 25	3 00
Sweet potatoes, per bbl.	2 25	3 35
Cantaloupes, per crate	6 00	6 00
Watermelons, each	0 30	0 35
Raspberries	0 10	0 12
Blueberries, per box	1 15	1 25
Fancy California oranges, 150 size	6 25	6 25
" " 175 to 300 size	6 00	6 00
Lemons, per box	4 25	4 75
Jamaica oranges, per bbl.	4 50	4 50
Grapes, 10-lb. basket	0 15	0 30
Sweet potatoes	2 25	2 50

Vegetables.

No changes to report in vegetables. Business taken all round is none too active. Traders around Bonsecours market do not look for any great activity, but claim to be doing a steady trade. Supplies of all kinds are coming in in quantities sufficient for requirements of the trade.

Canadian celery, per doz.	0 25	0 40
Green and wax beans, per bag	0 20	0 40
Bunch lettuce, per doz. bunches	0 50	0 50
Canadian radishes, per doz. bunches	0 20	0 20
Mint, per doz. bunches	0 15	0 15
Parsley, " "	0 25	0 35
Sage, per doz.	1 00	1 00
Savory, per doz.	0 12	0 15
Beets, now, per doz.	0 12	0 15
Egg plant, per dozen	2 00	2 00
Green onions, per bbl.	2 00	2 00
Green house water cress, per doz.	0 50	0 50
Caulliflowers, home grown, per doz.	1 50	1 50
Green peppers, per basket	0 75	0 75
Cranberries, per bbl.	10 00	10 00
New potatoes, bag	0 50	0 50
Cucumbers, doz.	0 15	0 15
Home grown cabbage, per doz.	0 40	0 40

OPENING OF FALL BUSINESS

Foreign Goods Arriving

Travelers Starting Out

Local Fruits being nearly over, demand for Imported Goods will be heavy. We mention a few new arrivals:

**Jamaica Oranges,
Sweet Potatoes,
Spanish Onions,
NEW FIGS
Lemons.**

in fancy boxes and glass jars.

Mall Orders given personal attention and selection.

**LONG ISLAND
NATIVE OYSTERS**

**WHITE & CO. LIMITED
TORONTO and HAMILTON**

APPLES FOR EXPORT

GLOVER, HILL & CO., Liverpool, Glasgow and Cardiff.

THE NORTH OF ENGLAND FRUIT BROKERS, LIMITED., Manchester, England.

These old reliable firms give the best results—consign to them—correspond with us.

W. B. STRINGER & CO., Agents 61 Front East, TORONTO.

JAMAICA ORANGES

exceptionally choice—sound, sweet, good color.

Prices low. Write or phone for quotations, also get our prices on any other seasonable fruit.

The F. T. JAMES CO., Limited, 76-78 Colborne St. TORONTO

Good 360 Lemons

\$5.00 per box. Special price in lots.

THE DAWSON COMMISSION CO., LIMITED, FRUIT, PRODUCE AND COMMISSION MERCHANTS
Corner West Market and Colborne Streets, - TORONTO

THE DISTRIBUTORS COMPANY, Ltd.

H. M. MULHOLLAND, Manager.

Headquarters: TORONTO

SUCCESSORS TO

Husband Bros. Co., Toronto; S. M. Culp, Beamsville;
C. P. Carpenter & Son, Winona; Griffith & Woolverton,
Grimsby; Titterington Bros., St. Catharines; Thos. Oliphant,
Clarkson; C. Lowrey, Queenston.

Peaches

Grapes

Crawford Peaches

They
are
Pure



They
are
Good

Better Jams and Jellies than the **E.D.S. Brand** might have been found if other makers had adopted better methods and used better materials. But where are the makers doing so? You can be sure of the undeviating quality of the **E.D.S. Brand** because they have stood the test wherever used. Your store would be improved with **E.D.S. Brand** Jams, Jellies, and sealed fruits in glass, on your shelves.

The Eby, Blain Co., Limited, are Toronto agents for these goods; Wm. H. Dunn, agent for Montreal and Province of Quebec; Mason & Hickey, 108 Princess St., Winnipeg, agents for Winnipeg and the Northwest; Lucas, Steele & Bristol, agents for Hamilton.

E. D. Smith's Fruit Farms, Winona, Ont.

DRIED FRUIT I handle fine lines of
CURRENTS, RAISINS, SULTANAS, FIGS and DATES

Direct from my own houses in the country of production. My specialty lies in **Cleaned Currants** in 1 lb. Cartons and bulk packages. Goods packed under private brands. All communications to London House.

TH. J. PSIMENOS TORONTO—P. L. Mason & Co. VICTORIA, B.C.—H. Donkin
ST. JOHN—J. Hunter White MONTREAL—A. Durocher
4 Cullum St. E.C., LONDON, Eng. VANCOUVER, B.C.—C.E. Jarvis & Co. WINNIPEG—Joseph Garman

"SQUIRREL" BRAND.

New Crop CALIFORNIA LEMONS, 300s and 360s
Juicy and Practically Seedless.
"GOLDEN ORANGE" Brand California Late Valencia Oranges,
Best Orange Grown.

Also All Kinds Domestic Fruits.

HUGH WALKER & SON, - - GUELPH, ONT.

Cultivate your Biscuit trade by ordering

McLAUCHLAN'S

Cream Soda Biscuits

McLAUCHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada.

"TAYLOR-MADE"

Honey-Comb Chocolate Chips are Trade Winners and Trade Repeaters.

Try them. Samples and prices for the asking.

TAYLOR BROS. CO., - - BATTLE CREEK, MICH.

H. W. HUNT & CO., 34 Church Street, Toronto, Canadian Representatives



This design a guarantee of quality.

Manilla Paper / Fibre Paper
SMOOTH, TOUGH, BRIGHT, CLEAN ALL SIZES AND WEIGHTS THE TOUGHEST OF THE TOUGH ALMOST WATERPROOF

SAMPLES AND PRICES GLADLY SENT.

CANADA PAPER CO.
TORONTO LIMITED MONTREAL

Tomatoes, box	10 20
Spanish Onions, cases	2 00
Red onions, bbl.	1 75 2 00
Turnips, bag	0 75
Sweet potatoes	2 25 2 50

MANITOBA.

Green Fruits.

Winnipeg, Oct. 3, 1905.

Business is active. The California lemon market is declining, but local prices are maintained until stocks are disposed of. We quote:

Montana crabapples, per case	2 00
Ontario fall apples, per bbl.	4 50
Concord grapes (Ontario), per basket	0 30
California Tokay grapes, per case	3 10
Peaches (freestone), per case	1 25
Washington plums, (blue), per case	1 25
Washington pears, per case	2 50
California pears, per case	2 50
Ontario pears, No. 1, per basket	0 90
" " No. 2, " "	0 65

Oranges and Lemons.

Late Valencia oranges, 120's	5 25
" " 150's	6 00
" " 176's to 2 0's	6 50
Fancy California lemons, 300's and 360's per case	10 00
Verdilli lemons, 300's and 360's, per case	8 50

Vegetables.

We quote:

Spanish onions, per case	1 25
Sweet potatoes, per bbl.	5 50
Tomatoes, per basket	0 50
Cape Cod cranberries, per bbl.	10 00
Farsley	0 40
Mint	0 45
Native onions, per lb.	0 04
Carrots, per bush	0 40
Beets, " "	0 80
Turnips " "	0 40
Potatoes " "	0 65
Celery, per doz.	0 40
Lettuce, per doz.	0 50
Radishes	0 50
Cucumbers " "	0 50
Green onions	0 40
Egyptian onions, per lb.	0 03 1/2
New California cabbage, per lb.	0 02
Australian onions, per lb.	0 05
Bermuda onions, per case	2 00
New Potatoes, per lb.	0 02

ST. JOHN.

Green Fruit.

St. John, N.B., Oct. 3, 1905.

Apples—Are quite high. Best stock is scarce. New Brunswick apples—that is our soft fruit—seldom sold as high as this year. Gravensteins—our best fall apple—will be high. There is increased inquiry for western apples, but they are also high.

Oranges—Sales are small at present high figures.

Lemons—Are a small stock, full prices rule.

Bananas—Have not as large sale and are rather lower.

Peaches and Grapes (Ontario fruit)—Are quite freely offered and prices well maintained.

Pears—Are low with considerable poor fruit offered.

Telegrams: "SEGURO," GLASGOW.

APPLES A SPECIALTY

THOMSON & MATHIESON

Green and Dried Fruit Salesmen, GLASGOW, SCOTLAND.

REFERENCES: The Bank of British North America, Montreal. The Canadian Government Agency, 52 St. Enoch Square, Glasgow. Traders' Bank, Burlington, Ont. A B C Code. 4th Edition used.

EVAPORATED APPLES

Chops, etc.
Quality Guaranteed
Correspondence Solicited

COLLIER BROS., NAPANEE, ONT.

..... 10 20
..... 2 00
..... 1 75 2 00
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..... 2 25 2 50

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Burlington, Ont

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Something New in Fancy Mustard Packages

We are offering to the trade a novel and rapid selling line of **Fancy Mustard Packages**—a line that every grocer will sell rapidly. Ask our **Mr. Fielding**, Ontario Representative, and **Mr. Bernard**, Quebec Traveller, to show them to you.

S. H. EWING & SONS

96-104 KING ST., MONTREAL

Telephone Bell Main 65.
" Merchants 522.

TORONTO BRANCH, 29 CHURCH STREET

Telephone Main 3171

Telephone orders receive prompt attention.



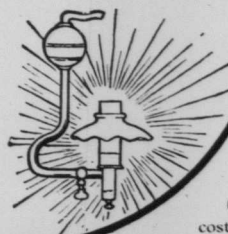
CAPSTAN BRAND HIGH-GRADE TOMATO CATSUP

Put up in 10-oz. and 20-oz. bottles of a new design, and is very attractive.

This Catsup is far superior to many others and is giving perfect satisfaction.

Ask your wholesale grocer for it or see our travellers' samples.

THE CAPSTAN MFG. CO., Toronto, Ont., Can.

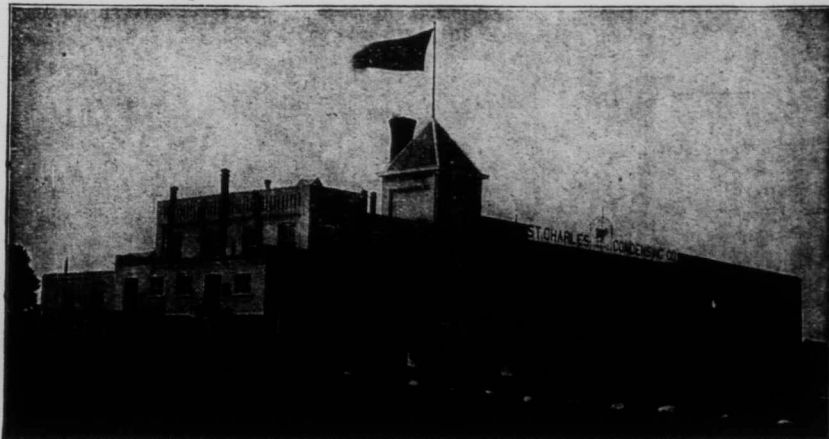


PLENTY OF
LIGHT ATTRACTS
ATTENTION TO
A STORE.

THE AUER GASOLINE LAMP
GIVES 100 CANDLE POWER at a
cost of 7c. a week.

Beats gas, electricity, or coal oil.
Satisfaction guaranteed. Catalogue on request.

AUER LIGHT CO., MONTREAL
Sole Makers.



INGERSOLL, CANADA—FACTORY.

AN EASY ONE.

Added to our splendid assortment of
GOLD MEDALS.

ST. CHARLES EVAPORATED CREAM

given Highest Award at World's Fair St. Louis, Mo., 1904. Proven the purest and best. and for many purposes **PREFERABLE TO FRESH MILK**. Can be purchased through any wholesale house.

St. Charles Condensing Co.

No Presents, Crockery or Clocks with our teas, but what we do give is the best of satisfaction with **Mother's Favorite**

MELAGAMA

Ceylon Tea, put up in lead packages, 25, 30, 40, 50 and 60 cents per pound, black, green or mixed. One trial will convince.

MINTO BROS., 55 Front St. E., Toronto.

F. J. WHITE, Manager.

INCREASE

your trade and profits by handling only the best CHOCOLATES and CONFECTIONERY.

YOUR

Customers expect the Highest Quality for their money. Sell them the very best, and

PROFITS

and patronage will come your way.

STEWART'S

Chocolates and Bon-Bons

are

PURE and of the HIGHEST QUALITY.

THE

STEWART COMPANY

TORONTO LIMITED

90^{c.}

Per Gross is Our Price for all Our Range of
One Cent Goods. Less 3% Cash.

If you send us your order for an assorted lot we'll give you the good big kind—good sellers and quality. Guaranteed or send 'em back at our expense. Also don't fail to get our price on pail goods before you buy.

IMPERIAL BISCUIT CO.
LIMITED
GUELPH, ONT.

We beg to advise the Grocers of the Dominion that we are making the finest

MILK CHOCOLATE

produced in the world, and are using pure Canadian Milk.

COWAN'S COCOA

(Maple Leaf Label)

Absolutely Pure.

THE COWAN CO., LIMITED

TORONTO

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

**MOTT'S
MEANS
MONEY**

“Diamond”
and
“Elite”
CHOCOLATE

Are such satisfactory standard sellers that every merchant should make them leaders.

John P. Mott & Co.
HALIFAX, N.S.

J. A. TAYLOR
MONTREAL

SELLING AGENTS:
R. S. MOINDOE
TORONTO

JOS. E. HUXLEY
WINNIPEG.

To Enjoy to the Full These Beautiful Fall Days

EVERY GROCER SHOULD DRINK

VAN HOUTEN'S COCOA

and recommend it to his customers. It will soothe the nerves of them and him, and their relations will be so much pleasanter.

Dominion Agents { J. L. WATT & SCOTT, - - TORONTO
WATT, SCOTT & GOODACRE, - - MONTREAL

BISCUITS AND CONFECTIONERY

CHILDREN'S CANDIES.

WHILE it is quite generally admitted that there is more money in the sale of bob-bons and high-class confectionery, proportionately, than there is for the cheaper class of penny or gross goods, yet the quantity of the latter sold is so great as to furnish, in many cases, the larger portion of the confectioner's income. It is the latter also which demands by far the greater energy and inventive genius in their preparation. Children are very exacting customers in their own peculiar way, and demand that their candies shall always be up-to-date and seasonable. Chocolate creams and confections of a standard order retain a steady popularity year after year, but it is different with the children's candies, which must every season be offered up in a new and more pleasing shape. It matters not that exactly the same ingredients are used, it is form the youngsters look at, and this must meet with their approval. Older people may look at quality in confectionery, but children look for novelty.

The manufacture of gross goods is, in fact, a constant reproduction of old candies in new forms. "Name" is what really counts in the sale of candy, and a judicious manipulation in the use of names secures success of a new line of sweetmeats.

A NEW SUGAR.

BY the discovery of a new form of vegetable sugar, diabetics, to whom sweets are poison and bread worse than no food, will now, it is claimed, be able to enjoy some of the luxuries of life. A new compound from which sugar, bread, milk, and other articles of diet of a harmless but nourishing nature may be made, has been invented in collaboration by a Liverpool sugar expert and chemical engineer and a Liverpool doctor

At the present time saccharine is the only substance which is generally used

by diabetics as sweetening material. Yet we have it on authority that saccharine has a harmful effect on people suffering from diabetes, of whom there are many thousands of all ages and conditions in this country.

The diabetic cannot assimilate carbon-hydrates, and more or less of the sugar which he eats with his food, whether it be cane or beet sugar, lactose which is contained in milk, or grape sugar, is transformed into poison in his blood. The starch which forms a staple part of bread is equally injurious to the sufferer from this disease, and he tries to avoid it by desperate means. Even the bran and the almonds which he resorts to contain starch, however.

After long and hard research, the two Liverpool gentlemen alluded to think they have been successful in finding a sweetening substance which can be assimilated without injury by diabetics. It is a sort of fruit sugar, and is identical in the main constituents with honey. It is sweeter than ordinary cane or beet sugar, it is pleasant to the palate, and can be made in the form of a powder, syrup, or a solid mass, or in tablets.

The foods which can be manufactured from it would occupy an elaborate bill of fare. Bread is as necessary to the diabetic as to anyone else, and it is claimed he may be able to carve his loaf with impunity and eat pastry and sweets with a relish, which past abstinence will make all the keener.

The question of cost in the manufacture of this substance is of first importance. A very similar sugar may be had of some chemists, but the difficulty of its extraction makes it prohibitive. Poor diabetics cannot afford to live on food which costs 6s. per pound. By the new process it is claimed that food can be manufactured at a cost which will bring it easily within the reach of the poorest people.

It is also claimed that the new sugar will be adopted in various industries on account of its being sweeter and more soluble than ordinary sugar.

We're Sure Of It

IT'S
A
PRETTY
PICTURE

A box of



on the Counter

but when you see the biscuits—what revelations! "Never thought they were so good," says many a dealer to himself, "or I would have ordered long ago. My customers are asking for them already." Are you procrastinating about that order of yours? Perfection Cream Sodas lead. Know that for a surety. Then act.

3-lb. cards or tins.

THE Mooney
Biscuit & Candy
Company,
LIMITED,
Stratford, Canada.

We're Sure Of It

The Finger of Opportunity

points every Grocer to

ORANGE MEAT

A great number of store-keepers are already allied to **Orange Meat**—in fact, inseparable from it; but still there are those who "wait." Yet a fairer offer than ours and a brighter outlook than the present could not be obtained. We give every assistance to "new beginners," but they don't need our assistance very long. When the tasty-looking packages are seen, the posters pasted up, and the food has been "tried," the seller finds the buyer when he wants him. That is the way it should be, but only can be with a good article—**Orange Meat**. Yes, you start off to-day with a few cases and we will answer for to-morrow.

THE
Frontenac Cereal Co.
LIMITED
KINGSTON, - ONT.

FLOUR AND CEREAL FOODS

TRANSPORT DIFFICULTIES.

HARVESTING in the Northwest Territories has proceeded apace, and the wheat is moving east at rapid rate. At Fort William it is computed that some 20,000,000 bushels of wheat will reach the Canadian elevators at Lake Superior before the close of navigation.

The transportation problem this season will be the most difficult that has ever been faced. To handle the stupendous amount of grain that must be forwarded from the present time to December 5, when the last vessels will clear from Fort William, requires not only an immense tonnage, reasonably quick loading and unloading, but, above all, an adequate supply of cars to clear the elevators at the Georgian Bay terminals.

One of the first considerations is that of elevator accommodation. At Fort William and Port Arthur the capacity is about 17,000,000 bushels, and the capacity of the receiving elevators is somewhere in the neighborhood of 6,000,000 bushels.

It is believed the Canadian navigation companies can look after their end of the work better than the railways at either end of the great lakes.

Taking into consideration the extraordinary conditions created by a crop of from ninety to one hundred million bushels, and the factors in its transportation, it would seem that the key to the situation rests largely with the railroads, which must provide plenty of cars to relieve the receiving elevators and bend their energies to systematic storage and quick loading at Fort William and Port Arthur.

The man who has closed a specific contract for delivery at a specified moment has speculated on unusual conditions that cannot be altered in a day. The task is too large and embarrassment is inevitable in many such instances. About December 10, however, when the fleets of ice-coated carriers crowd the Georgian Bay harbors with the last cargoes of the season, the situation should not present all the difficulties that now seem to crowd themselves into the vanguard of Canada's bumper crop in its march eastward.

U. S. WHEAT AND THE BOYCOTT.

It is estimated that millers on the Pacific coast will lose trade equal to fifty per cent. of their output unless the United States Government takes some action in the immediate future, which will result in a more liberal construction of the Chinese Exclusion Act.

One firm's orders for more than 100,000 sacks of flour have been canceled by Hong Kong agents within recent days, and not one sack has been sold by this firm to the territory over which the boycott extends since August 1.

The ultimate outcome of the situation must inevitably be a reduction in the price of wheat on the Pacific coast. Eastern Washington wheat is now selling for about five cents a bushel less

than it would if the Chinese market had not been closed.

Sooner or later the farmer will have to face the old question of a Liverpool market, which means that wheat will sell for forty to fifty cents a bushel instead of seventy and seventy-five cents.

B. C. OAT CROP.

Some days of extremely heavy and unexpected rain have been rather a handicap to the farmers of the lower mainland in getting in their grain. Heavy crops of oats, the principal cereal grown on the arable lands of the lower Fraser valley, have been out in stook in some cases, and there is bound to be some damage, though the fact that it came pretty late in the harvesting season has prevented as much damage as there would otherwise have been.

INTERESTING EXPERIMENT.

In order to determine the comparative quality of the different grades of the 1904 crop of Spring wheat, milling tests were undertaken at the University of Minnesota agricultural experiment station, under the direction of Professor Snyder.

Ten samples of wheat, ranging from No. 1 Northern, weighing 61 lbs. to the bushel, to "rejected" (rusty) wheat, which weighed 49½ lbs. to the measured bushel, were ground on the experimental mill at the station. The yield of flour was found to be directly proportional to the weight per bushel of the cleaned wheat.

The heavy-weight, clean and high-grade wheat yielded 68.5 per cent. of total flour and 46.6 per cent. of patent, while the rusty sample yielded only 51.7 per cent. of total flour and 40 per cent. of patent.

The amount of flour recovered was about 4 per cent. less than it would have been had an additional stand of rolls been employed, but the results were strictly comparable. The sample of rusty wheat yielded 16.8 per cent. less flour than the high-grade and soundest sample.

A MANUFACTURED FLOUR.

Artificial flour appears to be one of the latest chemical propositions. It is believed possible to chemically combine the constituents of wheat flour and so avoid the risks attendant upon the cultivation of wheat.

All artificial foods are to a large extent devoid of dietetic value, are not easily assimilated. Nature's method of organization, or order of combination is different from that of the laboratory, so that two articles may be almost identical so far as their constituents go and yet one be of value as food, the other worthless.

For example, take glucose and cane sugar. The latter is a true food, the other artificial, and we have no evidence that it is assimilated. Or take sugar and saccharin. Both impart a sweet taste, but the saccharin is not of the slightest use to the system.

"GOLD CROWN" FLOUR

is made from the best hard wheat in the best wheat-growing country in the world. Don't take our word for it—ask for a sample.

Sutcliffe-Muir Milling Co.
Moosomin, Sask.

RETURNED
JAN 3 1906



White Dove Cocoanut

Retail Grocers should recommend this brand for its healthful and nourishing qualities.

A NATURAL FOOD ONCE USED, ALWAYS USED

Most Attractive Package on the market.

W.P. DOWNEY, 26 St. Peter St. MONTREAL

A Grocer's Bank Account

HOW TO SWELL IT.

INCREASE your business by selling a better quality of flour.

INCREASE your PROFITS by handling our celebrated FIVE STARS and THREE STARS flours.

They give MORE and BETTER bread than any other.

The loaf will have the genuine MANITOBA FLAVOR.

We have the most MODERN MILL in CANADA and practical and experienced HARD WHEAT MILLERS.

Selected, Government-inspected Manitoba Wheat.

Capacity 1,200 bbls. per day.

Delivered prices on application.

Lake Huron and Manitoba Milling Co.

LIMITED

GODERICH, ONTARIO.

9 prizes out of 12

That is the record of our products and the Grimm Champion Evaporators' system, secured at the

OTTAWA (Central Canada) EXHIBITION

There is no purer **Maple Syrup** and **Maple Sugar** made in Canada than **GRIMM'S**.

LOOK AFTER YOUR TRADE AND BUY GRIMM'S.

WRITE FOR PARTICULARS

THE GRIMM MFG. CO.,

Manufacturers of Champion
Maple Sugar Evaporator and
Maple Sugar Makers' Supplies

Montreal



Draw a Heavy Line

between

BORDEN'S

brands of

Condensed Milk and Evaporated Cream and the numerous imitations and poorer grades on sale.

"Eagle" brand Condensed Milk—and—"Peerless" brand Evaporated Cream

are standards of purity in the Condensed Milk line. Why handle doubtful lines?

For sale by all jobbers.

William H. Dunn, Montreal.

Jos. IRVING, 92 Wellesley St., Toronto.

Erb & Rankin, Halifax, N.S.
W. S. Clawson & Co., St. John, N.B.

Scott, Bathgate & Co., Winnipeg, Man.
Shallcross, Macaulay & Co., Victoria and Vancouver, B.C.

Don't be the Last Grocer

to order or you will get the small end of the trade. **Pebble** and **Pharaoh Cigars** sell well the year round, but they sell the quickest for the Grocer who orders first. You cannot get better terms than mine. You cannot get better cigars than the

PEBBLE and PHARAOH

Let me fix you up—start you in profitable merchandise. Not one cent of yours is jeopardized.

J. BRUCE PAYNE, LIMITED, Mnfrs., Granby, Que.

The 10-Cent Size

of

T & B

is not a very big piece of Tobacco—just the usual 10-cent size—but there's a *great deal* in it. That's the point which influences sales every time. **T & B** is out to win--on merit.

THE GEO. E. TUCKETT & SON CO., Limited,

HAMILTON, - ONTARIO.

TOBACCOS, CIGARS AND ACCESSORIES

TOBACCO CROP CONDITIONS.

GENERALLY speaking the harvesting of tobacco in the States is progressing favorably, and it is generally conceded that the crop will turn out a good one in every respect. The unfavorable weather conditions which earlier were in evidence apparently did little general damage. At the present time housing is nearly completed.

In Pennsylvania most of the tobacco crop has now been housed. It has been got in in excellent condition and the crop is generally considered to be the best which has been secured for several years.

In Kentucky tobacco is about two-thirds cut and housed. The yield is reported somewhat under the average but quality is reported as generally satisfactory.

In Virginia throughout the tobacco belt cutting and housing is being steadily proceeded with. Many planters have finished and there are comparatively few fields remaining. The quality of the leaf is considered above the average and good cures are reported.

In North Carolina cutting and curing are still in progress in the central districts and the crop is reported in good condition. It is curing well with good color and texture. In the eastern portion curing is completed.

In Tennessee nearly the whole of the crop has been harvested in excellent weather and is now in the barns.

In Ohio the harvesting is nearly completed; curing does not show much color and the leaf is somewhat light in weight. In the low lands some crops were damaged by the weather during the month of August.

In New York State tobacco is nearly harvested and is reported in excellent condition. In some sections there is a light damage by wind and worms, but speaking generally the whole of the stock shows good quality and excellent condition.

In Wisconsin the harvest has been delayed by rain but is now nearly completed. The previous hailstorms have left their mark but the main portion escaped injury and is of excellent quality.

DOMESTIC TOBACCO.

THE Hon. Nelson Monteith, Minister of Agriculture for Ontario, on the occasion of his visit to Clatnam Fair, utilized the opportunity for a tour through the southern portions of Essex and Kent, where tobacco is grown

and said that he was greatly impressed with what he saw.

"I was convinced," he said, "that the tobacco industry has a future in this Province, and we propose to do what we can to help it along. I am informed that tobacco is now being cultivated in Wisconsin in a more northerly latitude than most of Ontario, and I believe that the acreage in this Province can be very greatly increased. I am assured that we can grow just as good tobacco in Ontario as they can anywhere in the States, though we may not be able to equal some of the Havana brands. The crop, though hard on the land, is a very profitable one to the farmer, who often clears after all expenses as much as \$100 an acre.

"I propose to make investigations regarding seeds, cultivation, and methods of curing, with a view to placing as full information as possible before the farmers of the Province."

CUBAN TOBACCO.

Owing to the increased planting of sugar the tobacco crop in Cuba is not as large as formerly and for that reason the prices of the finer grades are bound to remain at the higher figures.

Tobacco, although not cultivated as extensively as the sugar cane, serves as a basis for two important industries, one of which is the agriculturist, who prepares and packs the weed for export and the other is the manufacturing of the millions of cigars and cigarettes

consumed in the country or exported, giving employment to skilled workmen and contributing to the welfare of the laboring classes of Havana.

NOTES.

The Imperial Cigarette and Tobacco Co., Limited, St. John, N.B., recently sustained serious loss owing to a fire practically destroying their tobacco factory. The damage to stock and property is estimated at \$25,000 partially covered by insurance. The fire was extinguished in about an hour and was confined to the two top floors.

The Canada Cigar Box Co., 127 Dalhousie street, Montreal, Que., sustained loss to stock in a fire which recently broke out in their factory. Damage to the value of from \$8,000 to \$10,000 was caused by the outbreak. The building, which was formerly a church, was not much damaged owing to its walls being constructed of thick stone.

Oscar Silberstein, tobacco merchant, St. John, N.B., has suspended payment. It is reported that he will resume business as soon as his affairs have been straightened out. Early last season he made an extension of his business by erecting a shop at Seaside Park, his venture costing him about \$800. The season, however, has been a poor one and his returns have not been up to expectations.

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

BUSINESS CHANGES.

(Omit ted from last issue)

LUDGER BOULANGER, general store, St. Samuel de Gayhurst, Que., the assets of this business have been sold.

R. Blyth, grocer, Ottawa, Ont., has retired from business.

Albert Pesant, grocer, Montreal, Que., J. Oscar Proulx curator.

A. E. Steele, general store, Trail, B.C., is succeeded by C. H. Gill.

John Munden, baker, Gananoque, Ont., advertises his business for sale.

C. W. Foy, butcher, Forget, N.W.T., has sold his business to L. Gavrey.

D. Pepper, grocer, Orangeville, Ont., has sold his business to D. Le Barre.

M. L. Housseau & Co., grocers, Montreal, Que., Rhea Rousseau registered.

William Johnson, grocer, Owen Sound, Ont., has assigned to J. A. Horning.

G. Vipond, butcher, Killarney, N.W.T., has sold his business to H. D. Coleman.

T. Bouchard, grocer and liquors, Montreal, Que., assigned to Alex. Desmarreau.

Thomas G. Hartling, general store, West Newdy Quoddy, N.S., has assigned.

A. Skojeski, general store, Sirdar, B. C., has advertised his business for sale.

Turner & Wilcox, butchers, Raymond, N.W.T. has been succeeded by J. F. Turner.

Leduc & Denis, general store, Coteau Station, Que., has assigned to Nap. St. Amour.

W. F. Vanstone, grocer, Wingham Ont., has sold his business to Louis J. Kruse.

George Elliott, general store, Hamiota, N.W.T., has sold his stock to John Lemon.

H. A. Barber, general store, Harrow, Ont., a meeting of creditors will shortly be held.

Wm. C. Cumming, general store, Doaktown, N.B., is offering 25 per cent. compromise.

J. H. Tate, confectioner, etc., Lady-smith, B.C., has advertised his business for sale.

Andrew S. Harkness, of Harkness & Son, general merchants, Alvinston, Ont. is dead.

M. Fleurant, cheese manufacturer, West Bolton, Que., Nap. St. Amour curator.

Mrs. Delia Hogue, cigars, etc., Mont-

real, Que., has sold out to Miss H. Ouelette.

Horning & Pearson, butchers, Oxbow, N.W.T., are succeeded by Horning & Ramsden.

Isabella Simmington, grocer and baker, Moose Jaw, N.W.T., has sold out to W. Heasman.

Samuel Smith, grocer, Westmount, Montreal, Que., has filed consent of assignment.

F. W. Robinson, baker, Brockville, Ont. The assets of this business have been sold.

T. A. Bourque & Co., wholesale grocers, Sherbrooke, Que., Philias Therrien registered.

The Montreal Confectionery, Montreal, Que., Chas. Mikas and Michael Lakas, registered.

Hector Dubreuil, grocer, Montreal, Que. The assets of this business have been sold.

John Crichton, grocer, Valleyfield, Que. The assets of this business have been sold.

The assets of P. E. Guerin, general merchant, Embrun, Ont., have been sold by auction.

James Graham, general store, Aberarder, Ont., has sold his business to E. Hummiford.

W. J. Earl, general merchant, Fairy Bank, Man., has sold out to Dalglish & Burwash.

Eusebe Gibault, grocer and liquors, St. Jerome, Que., has assigned to Kent & Turcotte.

A meeting of the creditors of Remi Legault, tobacconist, Montreal, Que., has been called.

Walter Inness, general merchant, Jamestown, Ont., has sold out to McDonald Bros.

Alex. W. McDonald, general merchant, Hopewell, N.S., has assigned for benefit of creditors.

D. H. Rennaldson, importer and wholesale grocer, Montreal, Que., has consented to assign.

Edwin Bodkin, general store, Lawrence Station, Ont., advertises his business for sale.

Donley Bros., general merchants, Three Hills, Man., are changing style to Donley Supply Co.

E. H. Turner, confectioner, Medicine Hat, N.W.T., has sold his business to George Martin.

Nap. Martineau, grocer and liquor dealer, Montreal, Que., has held a meeting of creditors.

J. A. Montpetit, grocer, Maisonneuve,

Montreal, Que., the assets of this trader have been sold.

D. N. Godbout & Co., general store, St. Guillaume D'Upton, Que., H. Lamarre, curator.

Joseph Gagnon, general store, St. Flavien, Que. Assets of this trader to be sold shortly.

Jos. Hardy, grocer and liquors, Quebec, Lefaire & Taschereau named provisional guardians.

William Somerville, baker and confectioner, Chatham, Ont., advertises his business for sale.

Ashworth & Co., butchers, Montreal, Que., James Snodgrass and William Ashworth registered.

Hamelin & Aubin, general store, Montreal, Que. The assets of this business are shortly to be sold.

J. A. Dagenais & Co., wholesale fruits, Montreal, Que., Mrs. Alcide Dagenais has registered.

Adam & Allan, general merchants, Lang, Man., have dissolved partnership.

A. W. Adam continues.

**SWEET
CAPORAL**



CIGARETTES

**STANDARD
OF THE
WORLD**

Sold by all Leading Wholesale Houses.

CLAY PIPES

The best in the world are made by—

McDOUGALL

Insist upon this make.

D. McDOUGALL & CO., Glasgow, Scotland

QUALITY CIGARS

HOGEN MOGEN 5 center.

ROYAL SPORT 10 center.

In addition to turning out the best values in Canada, we are furnishing Free a showcase to all who buy 5,000 assorted—not less than 1,000 "ROYAL SPORT." We are not philanthropists but our large turnover enables us to serve you better than any other firm. Write to-day for particulars or, better still, send a trial order for 100 or 1,000 assorted.

**THE SHERBROOKE CIGAR CO.,
SHERBROOKE, P.Q.**

BRAID'S BEST COFFEE



Roasted or Ground, Packed in 1-2-5-10-25 and 50 lb. Tins, also in Air-tight Fancy Drums and Barrels

BRAID'S BEST is a rich blend of highest test Coffees, has that rich, smooth flavor found only in the highest grade Coffees, and entirely free from any sharp, bitter flavor.

We want your **COFFEE BUSINESS, ALL OF IT**, and are making the lowest possible prices for the high grade of goods handled. We are direct importers, and know all the sources of supply.

Our specialty is **HIGH-GRADE DRINKING COFFEES**, which are roasted fresh every day, insuring full strength, and fine flavor.

Every grocer should carry a stock of **BRAID'S BEST COFFEE**.

Write Us for Samples

WM. BRAID & CO., - Vancouver, B.C.

Quotations for Proprietary Articles.

Quotations on staple articles prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents. For charges for inserting quotations in this department apply to Advertising Manager, THE CANADIAN GROCER, at our nearest office.

Oct. 5, 1905.

Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy.

Baking Powder.

Ammonia Powder—		
"Bee" brand, 48 5c. pkgs., per case	\$1 75	
" " " 37 10c. pkgs. "	2 00	
" " " 10 25c. pkgs. "	1 75	
Cook's Friend—		Per doz.
Size 1, in 2 and 4 doz. boxes	\$2 40	
" " 10, in 4 doz. boxes	2 10	
" " 2, in 6 "	0 80	
" " 12, in 6 "	0 70	
" " 3, in 4 "	0 45	
Found tins, 2 doz. in case	3 00	
12-oz. tins, "	2 40	
5-lb. " "	14 00	

W. H. GILLARD & CO.

Diamond—		
1-lb. tins, 2 doz. in case	\$3 00	
" " 1-lb. tins, 3 "	1 25	
" " 1-lb. tins, 4 "	0 75	

IMPERIAL BAKING POWDER.

Cases.	Sizes.	Per doz.
4 doz.	10c.	\$0 85
3 doz.	5-oz.	1 75
1 doz.	12-oz.	3 50
3 doz.	12-oz.	2 40
1 doz.	24lb.	10 50
1 doz.	5lb.	19 75

JERSEY CREAM BAKING POWDER.

Size, 5 doz. in case	\$0 40
" " 4 " " "	0 75
" " 3 " " "	1 25
" " 2 " " "	2 25

OCEAN MILLS.

Ocean Baking Powder, 1 lb., 4 doz.	\$0 45
" " 1 lb., 5 doz.	0 90
" " 1 lb., 3 doz.	1 25
" Borax, 1 lb. packages, 4 doz.	0 40
" Cornstarch, 40 pks. in a case	0 75

Freight paid 5 p.c. 30 days.

MAGIC BAKING POWDER.

Cases.	Sizes.	Per doz.
6 doz.	5c.	\$0 47
4 " "	4-oz.	0 67
4 " "	6 " "	0 75
4 " "	8 " "	0 85
4 " "	12 " "	1 40
2 " "	12 " "	1 45
2 " "	16 " "	1 65
1 " "	24-lb.	4 10
1 " "	5 " "	7 30
2 " "	6 oz.	} Per case
1 " "	12 " "	

ROYAL BAKING POWDER CO.

Sizes.	Per Doz.
Royal—Dime	\$1 00
" 1 lb.	1 60
" 6 oz.	2 25
" 1 lb.	2 90
" 12 oz.	4 25
" 1 lb.	5 50
" 3 lb.	15 00
" 5 lb.	25 50

Sizes.	Per Doz.
Cleveland—Dime	\$1 00
" 1 lb.	1 50
" 6 oz.	2 20
" 1 lb.	2 80
" 12 oz.	4 25
" 1 lb.	5 50
" 3 lb.	15 00
" 5 lb.	25 00

"VIENNA" BAKING POWDER.

Per doz.	
1-lb. tins, 4 doz. in box	\$2 25
1-lb. tins, 4 doz. in box	1 25
1-lb. tins, 4 doz. in box	0 75

"BEE" BRAND BAKING POWDER.

"Bee" brand, 48 6 oz. tins	\$3 50
" " " 36 10 " "	4 00
" " " 24 16 " "	4 50
" Beaver" brand, 24 16 pks.	4 80



EAGLE BAKING POWDER

Per doz.	
Cases of 48-5c. tins	\$0 45
" 48-10c. tins	0 75
" 24-25c. tins	2 25
" 48-25c. tins	2 25

Blue.

Keen's Orford, per lb.	\$0 17
In 10-box lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16
Gillett's Mammoth, 1/2 gross box	3 00
Nixey's "Cervus", in squares, per lb.	0 16
" " in bags, per gross	1 25
" " in pepper boxes, according to size	0 02 to 0 10



J. M. DOUGLAS & CO.—Laundry

Blue	
"Blueol"—10-lb. boxes containing 50 pkgs., 4 squares each	per lb. 16c
"Sapphire" 14-lb. boxes, 1/2 lb. pkgs. per lb.	12c
"Union"—14-lb. boxes, assorted 1 & 1/2-lb. pkgs., per lb.	10c

Black Lead.

Reckitt's, per box	\$1 15
Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz., or 1/3 gross, 4 oz.	

JAMES' DOME BLACK LEAD.

Per gross	
5a size	\$3 40
2a size	2 50

Borax.

"Bee" brand, 5 oz., cases, 60 pkgs.	2 25
" " 10 oz., cases, 48 "	3 25
" " 16 oz., cases, 48 "	4 25
EAGLE BORAX.	

Per doz.	
Cases of 5-doz. 5c. packages	\$0 45
" 5-doz. 10c.	0 90

Cereals.

Wheat OS, 2-lb. pkgs., per pkg.	0 08
" " 7-lb. cotton bags, per bag.	0 18

Chocolates and Cocoas.

THE OOWAN CO., LIMITED.	
Coccos—	
Hygienic, 1-lb. tins	per doz. \$6 75
" " 1-lb. tins	3 50
" " 1-lb. tins	2 00
" " fancy tins	0 85
" " 5-lb. tins, for soda water fountains, restaurants, etc.	per lb. 0 50
Perfection, 1-lb. tins, per doz.	2 40
Coccos Essence, sweet, 1-lb. tins, doz.	2 55
Chocolate—	
Queen's Dessert, 1/2's and 1/4's	per lb. \$0 40
" " 1/2's and 1/4's	0 42
Mexican Vanilla, 1/2's and 1/4's	3 25
Royal Navy Rock, " "	0 30
Diamond, " "	0 25
" " 8's	0 28
Coings for cake—	
Chocolate, pink, lemon color, lbs.	per doz. \$1 75
Orange, white and almond, 1-lb.	1 00

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You sell him what he and his family eat and what they expend in the household necessities. You protect their health and pockets when you supply them with

Edwardsburg "Silver Gloss" Starch

for the laundry, and

Benson's "Prepared" Corn

for the kitchen.

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MONTREAL.

CO., LIMITED.

Per lb	0 32
	0 31
	0 31
	0 30
	0 28
	0 26
	0 25
	0 20
ods—	0 30
	0 31
	0 30
round only, 1-	0 30
round only 1-	0 12
NER & CO.	Per lb
	\$0 32
	0 28
	0 20
	0 17
	0 12
AU, Montreal.	Per lb
	\$0 25
	0 25
	0 30
	0 30
ling Java and	0 50
pure coffee, 48	0 20
1-lb. tins.....	0 31
1-lb. tins.....	0 60
ario and Quebec.	0 15
	45c.
	42c.
	37c.
	35c.
S. EWING'S.	Per
1, in 1-lb tins, 30-	32
1, in 2-lb tins, 30-	29
less.	
ars..... per doz.	\$8 25
	4 50
	2 40
	1 00
ge size	18 00
	1 00
	12 00
	2 40
	1 40

Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co. Limited, Toronto. C. O. Beauchemin & Fils, Montreal.

\$1, \$2, \$3, \$5, \$10 and \$20 books.	Un- num bered.	Covers and Coupons numbered
In lots of less than 100 books, 1 kind assorted.	4c.	4c.
100 to 500 books.....	3c.	4c.
100 to 1,000 books.....	3c.	3c.
Allison's Coupon Pass Book.		
\$1 00 to \$3 00 books.....	3	cents each
5 00 ".....	4	
10 00 ".....	5	
15 00 ".....	6	
20 00 ".....	7	
25 00 ".....	8	
50 00 ".....	12	

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WATER-PROOF CLEANER
CLEANS EVERYTHING.

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The Davidson & Hay, Limited, Toronto

WILSON FLY PAD

Wilson's Fly Pads, in boxes of fifty 10 cent packages, \$ per box, or three boxes for \$4.00.

Infants' Food.

Robinson's patent barley 1-lb. tins.....	\$1 25
" " " 1-lb. tins.....	25
" " groats 1-lb. tins.....	25
" " " 1-lb. tins.....	25

Jams and Jellies.
SOUTHWELL'S GOODS. Per doz
Frank Magor & Co. Agents.

Orange marmalade.....	\$1 50
Clear jelly marmalade.....	1 31
Strawberry W. F. Jam.....	2 00
Raspberry ".....	2 00
Apricot ".....	1 75
Black currant ".....	1 75
Other jams.....	\$1 55
Red currant jelly.....	2 75

T. UPTON & CO.

Compound Fruit Jams—	
12-oz. glass jars, 2 doz. in case, per doz.	\$1 00
2-lb. tins, 2 doz. in case.....	per lb. 0 07
5 and 7-lb. tin pails, 8 and 9 pails in crate.....	per lb. 0 06
7 and 14-lb. wood pails.....	per lb. 0 06
30-lb. wood pails.....	0 06
Compound Fruit Jellies—	
12-oz. glass jars, 2 doz. in case, per doz.	1 00
2-lb. tins, 2 doz. in case per lb.....	0 07
7 and 14-lb. wood pails, 6 pails in crate.....	per lb. 0 06
30-lb. wood pails.....	0 06
Home Made Jams—absolutely pure—	
1-lb. glass jars (16-oz. gem) 2 doz. in case.....	per doz. \$1 45
5 and 7-lb. tin pails, 8 and 9 pails in crate.....	per lb. 0 09
7, 14 and 30-lb. wood pails, 6 pails in crate.....	per lb. 0 09

Licorice.
NATIONAL LICORICE CO.

5-lb. boxes, wood or paper.....	per lb. \$0 40
Fancy boxes (36 or 50 sticks).....	per box 1 25
" Ringed " 5-lb. boxes.....	per lb. 0 40
" Acme " pellets, 5-lb. cans.....	per can 2 00
" " (fancy boxes 40) per box	1 50
Tar licorice and Tolu wafers, 5-lb. cans.....	per can 2 00
Licorice lozenges, 5-lb. glass jars.....	1 75
" " 30 5-lb. cans.....	1 50
" " 100 sticks.....	1 45
" " Purity " licorice 10 sticks.....	0 75
Dulce large cent sticks, 100 in box.....	

Lye (Concentrated).
GILLETT'S PERFUMED. Per case.

1 case of 4 doz.....	\$3 60
3 cases of 4 doz.....	\$3 50
5 cases or more.....	3 40

Mince Meat.
Wethey's condensed, per gross net...\$12 00
per case of doz. net..... 3 00

Mustard.
COLMAN'S OR KEEN'S.

D.S.F., 1-lb. tins.....	per doz. \$1 40
" 1-lb. tins.....	2 50
" 1-lb. tins.....	5 00
Durham 4-lb. jar.....	per jar. 0 75
F. D., 1-lb. jar.....	0 25
" 1-lb. tins.....	per doz. 0 85
" 1-lb. tins.....	1 45

E. D. MARCEAU, Montreal.

"Condor," 12-lb. boxes—

1-lb. tins.....	per lb. \$0 35
1-lb. tins.....	0 35
1-lb. tins.....	0 32
4-lb. jars.....	per jar 1 30
1-lb. jars.....	0 35

Old Crow," 12-lb. boxes—

1-lb. tins.....	per lb. 0 25
1-lb. tins.....	0 23
1-lb. tins.....	0 22
4-lb. jars.....	per jar 0 70
1-lb. jars.....	0 25



Orange Meat.
Cases, 36 15c. packages...\$4.50
5 case lots... 4.40 (Freight paid.)
Cases, 20 25c. packages... 4.10
5 case lots... 4.10 (Freight paid.)

Orange Marmalade.
THE EBY, BLAIN CO., LIMITED.
"Anchor" brand 1-lb. glass..... \$1 50
" " quart gem jars..... 2 40

T. UPTON & CO.
12-oz. glass jars, 2 doz. case..... per doz. \$1 00
Home-made, in 1-lb. glass jars " 1 40
In 5 and 7-lb. tins and 7-lb. pails, per lb. 0 06
Golden shred marmalade, 2 doz. case, per doz..... 1 75

Pickles.
STEPHENS'.
A. P. Tippet & Co., Agents.
Cement stoppers (pints)..... per doz. \$ 2 30
Corked "..... " 1 90

Salt.
Cerebos salt, per doz. pkgs. (4 doz. in case)..... \$1 45

Soda.
DOW BRAND.
DWIGHT'S BAKING SODA
Case of 1-lb. containing 60 pkgs., per box, \$3 00.
Case of 1-lb. (containing 120 pkgs.) per box, \$3 00.
Case of 1-lb. and 1/2-lb. (containing 30 1-lb. and 60 1/2-lb. pkgs.) per box, \$3 00.
Case of 5c. pkgs. containing 96 pkgs., per box, \$3 00.

MAGIC BRAND.
Per case.
No. 1, cases, 60 1-lb. packages..... \$ 2 75
No. 2, " 120 1-lb. "..... 2 75
No. 3, " 60 1-lb. "..... 2 75
No. 5 Magic soda—cases 100—10-oz. pkgs.
1 case..... 2 85
5 cases..... 2 75

"BEE" BRAND
"Bee" brand, 8oz., cases, 120 pkgs. } \$3.0
10 oz., cases, 96 pkgs. }
16 oz., cases, 60 pkgs. } case

your Satisfaction.

Brunner Mond & Co.'s WASHING SODA

Drums, 336 lbs.	Barrels, 336 lbs.
" 224 "	Bags, 224 "
" 112 "	" 112 "
" 100 "	" 100 "

Concentrated Sal Soda

Casks, 560 lbs.

Winn & Holland Montreal

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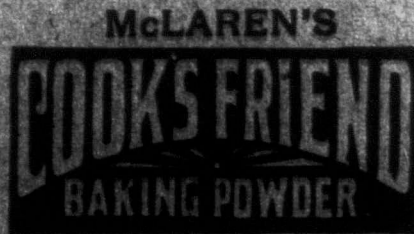
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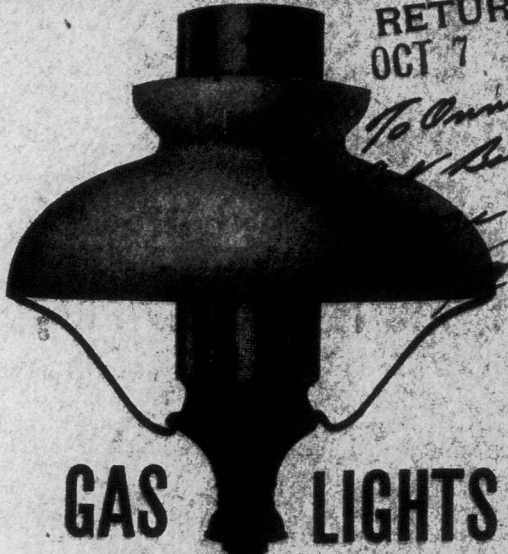
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boxes..... \$0 42 1/2
boxes..... 0 37 1/2
b. boxes..... 0 32 1/2
b " at..... 0 30
" " " "..... 0 27 1/2
Japan, 70 lbs.,..... 0 25
" " " "..... 0 27 1/2
" " " "..... 0 25
40-lb. boxes..... 0 21 1/2
40-lb. " "..... 0 22 1/2
4-lb. " "..... 0 19
4-lb. " "..... 0 20
" " " "..... 0 18
" " " "..... 0 18 1/2
per case, lead
51's and 70 1/2's) 0 25

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and is.....
retail 0 25 at 0 20
and is.....
retail 0 30 at 0 23
and is.....
retail 0 35 at 0 26
and is.....
retail 0 40 at 0 30
and is.....
retail 0 50 at 0 34
and is.....
retail at 0 40
" blend—
25, 50 and 80-lb.
..... per lb. 0 35
..... " 0 30
..... " 0 25
..... " 0 20
..... " 0 17 1/2

COO.
COO CO., LIMITED.
6s and 12s..... \$0 46
and 3s..... 0 60
..... 0 50
..... 0 51
2s. and 6s..... 0 46
..... 0 48
3s..... 0 51
..... 0 54
..... 0 45
d 12s..... 0 45
bars, 6s..... 0 45
s. and 13s..... 0 53
d 12s..... 0 46
13s..... 0 47
..... 0 56

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highest quality.. \$0 32 1/2
..... 0 27 1/2
..... 0 23 1/2
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pkgs. in case... \$1 05
doz..... 1 05
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doz. 5c..... 1 00
3 doz. 10c... 1 80

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