

THE CANADIAN GROCER

VOL. XII

TORONTO AND MONTREAL, SEPTEMBER 23, 1898.

No. 38

COLMAN'S MUSTARD



BEST ON EARTH

ARMEDA CEYLON TEA

HAS THE FLAVOR

A. H. CANNING & CO.

-

TORONTO

WASHBOARDS
 CLOTHES PINS
 CLOTHES LINES
 TUBS
 PAILS
 CHURNS
 BUTTER PLATES
 BUTTER TUBS
 BUTTER PRINTS
 BASKETS
 SCOOPS

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

...MONTREAL, QUE.

56 and 58 Front West, TORONTO.

Sold and highly recommended by all leading grocers.

Sovereign
 Matches

Canadian Exporters

We are open to take a few first-class agencies for Colonial goods, and solicit correspondence from shippers of Canadian Products. Our firm has been established close upon a century, and we are in close touch with Grocers, Cooperative Stores, Chemists, Drysalers, etc., and are able to find a ready market for suitable lines. Preference will be given to those firms who can place goods of our manufacture, particulars of which may be obtained upon application.

ENQUIRIES:

Joseph Hobson & Son

Regent Street

LEEDS, ENGLAND

All Classes

For each class of customers you have there is the especial sort of Salt they want in Windsor Salt, but each sort is the best of its kind for the purpose the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is wanted for the

**Table—Creameries—Packers
 Cheese Factories.**

It is always Salt, and nothing but Salt—you can depend on that. There is absolutely no variation from this standard, that whatever is sold as "Windsor Salt" shall be unequalled in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as Windsor Salt."

The Windsor Salt Co., Limited

Sold by Leading Wholesalers Everywhere

Windsor, Ont.

Windsor Salt.



When Quality Dies

out of a grocer's thoughts, good-bye to a progressive business—the sun set long ago on the day of big profits from poor quality. Remember what a great man said: "You can't fool the people **all** of the time."

Home Dyes are made to **help** a woman economize—are you going to help or hurt a woman's trial with this Dyeing at home? The English Home Dye (Maypole Soap) is highest quality in every vital part. It won't streak or crock—you can't wash the color out—it is very brilliant—it washes and dyes at one operation. A grocer can "live and let live" with

Maypole Soap Dyes.

Moir's Kippered Herring.

From Moir, Wilson & Co., of Aberdeen, Scotland.

You know how plump and rich and delicate the Scottish Herring are, and always have been.

Think of the delicious flavor of Herring like this, with Tomato Sauce—Moir, Wilson put them up this way, as well as without the Sauce.

"Quality counts" with a vengeance in Kippered Herring.

You don't have to worry and guess about your Cocoa sales—if you get Fry's Cocoa. Fry's Cocoa always sells—the name "Fry" proves the quality without any questioning.

And so—isn't it well to be absolutely safe when ordering of your wholesaler? **We think** it is—we offer Fry's Cocoa to help you to the safety point.

Fry's Pure Cocoa.



Sold by leading wholesalers everywhere.

Agents :

A. P. Tippet & Co.,
Montreal and Toronto.

F. H. Tippet & Co.,
St. John, N.B.

NATURE and ART

COMBINE TO MAKE A CUP OF
JAPANESE TEA. . . .

The most grateful and refreshing drink that comes to us from the East.

NATURE.---Without the soil and climate peculiar to Japan the same delicious quality of Tea cannot possibly be grown.
No other country grows it.
No other country can.

ART.---Without the intelligent care and proverbial cleanliness with which it is prepared for market, it would still lack those delightful characteristics that make the Tea of Japan the Favorite Tea of America.

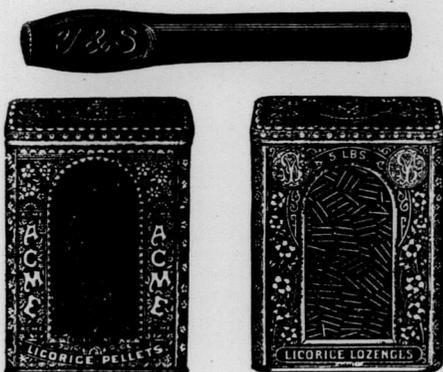
Two-thirds of all the tea imported into this country last year came from Japan.

GREIG'S CROWN

are the cheapest Flavoring Extracts, no matter how low others are sold, because being of greater strength they go further. Besides, they safeguard the food against impurities, so common in low-grade, low-priced extracts.

GREIG MANUFACTURING CO., MONTREAL

LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLLIE

Established 1845.

BROOKLYN, N.Y.

THERE IS ONLY ONE.

Gillard's New Pickle

Known the world over as the highest quality that can be obtained in a pickle. 12 Gold medals have been awarded. Over 6,000 leading hotels throughout Great Britain use them exclusively. In CANADA their popularity is greatly increasing as they become better known.

Packed 2 doz. in case. Single case lots, \$3.40 per doz.;
5 case lots, \$3.30 per doz.



GILLARD'S NEW SAUCE

There is none better, none so delightful for gravies, soups, etc. Brl. lots of 12 doz. \$1.75;
single doz. lots \$1.90.

SOLD BY ALL WHOLESALE GROCERS IN CANADA.

GILLARD & CO.

Sole
Manufacturers,

London, England



THE FIGURES to the right tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

20

The Snow Drift Co., Brantford

CADBURY'S CHOCOLATES

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

CADBURY'S COCOA

The LANCET says:—

"CADBURY'S represents the standard of highest Purity."

ABSOLUTELY PURE, THEREFORE BEST.

The ANALYST says:—

"CADBURY'S is the typical Cocoa of English Manufacture."

IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—

"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."

It is not dark in liquor like those prepared with Alkali.




SCENE ON CADBURY'S COCOA ESTATE

CADBURY'S COCOA
(Absolutely Pure)

AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., ¹⁶ St. John St. MONTREAL



**Farmers
Storekeepers
and Dairymen**

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

Antiseptic Ware

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited

HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.
HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

**Tillson's
"Pan-Dried"
(Registered)
Rolled Oats.**

Do you want to put new vigor into your trade in Rolled Oats this Fall and Winter—more snap and "ginger" into business? What others are doing you can do—why not?

Continued leadership implies success—why are the leading grocers selling more and more of Tillson's Pan-Dried Rolled Oats, we'd like to know?

The Tillson Co., Limited, Tilsonburg, Ont.

THE COWAN RAMSAY CO., LIMITED
IMPORTERS OF TEAS

and packers of the celebrated

"Walla Galla" Tea in lead packets
and "Clubhouse" in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.



Dewar's Famous Scotch

Can be had from

Geo. J. Foy Perkins, Ince & Co. Toronto.
R. H. Howard & Co. Adams & Burns

James Turner & Co., Hamilton, and all first-class houses.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Limited., LONDON, N.W. ENG.

Toronto Salt Works
TORONTO, ONT.

Write us for **SALT** of any kind.
Also **SALTPETRE**, car lots or less.

W. H. Malkin & Co.

WHOLESALE . . .

Grocers,
Provision and
Commission
Merchants.

Correspondence
Invited.
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.
American Biscuit Co., San Francisco.
Alexander Kelly & Co., Brandon, Man.

Every facility for handling all kinds of provisions and groceries.

137 Water St., VANCOUVER, B.C.

THE PRESS CLIPPING BUREAU

Reads every paper in Canada and clips therefrom all articles of a business or personal nature of interest to subscribers in this department.

Politicians can obtain from it everything the papers say about themselves on any subject in which they are interested. Business men learn of new openings for trade, pointers to sell goods, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, reports of new industries or stores, etc.

TERMS—\$5 per hundred clippings; \$40 per thousand, payable in advance; but a yearly contract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club members, society, etc., and we are prepared to address and mail circulars or letters to these at any time.

The Press Clipping Bureau, Board of Trade, Montreal



HEADQUARTERS . . .

FOR EXTRA CHOICE

**Hams, Bacon,
Mess Pork and Lard**

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,
TORONTO. LIMITED.



How is YOUR SPICE STOCK?

Have you the highest qualities and most attractive lines?
Is your assortment complete?

OUR RANGE is most varied and replete with the best procurable **IN SPICES---ABSOLUTELY PURE---**and Compound---and our compound goods are better than the great majority of "so-called" pure.

Ask travellers for quotations—Or, send your orders direct to us—We guarantee the lowest prices consistent with quality.



W. H. GILLARD & CO. WHOLESALE ONLY HAMILTON

EXTENDED INSURANCE.

One of the many liberal features embodied in the **UNCONDITIONAL ACCUMULATIVE POLICY** issued by the

Confederation Life Association.

HEAD OFFICE--TORONTO,

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,
Actuary.

J. K. MACDONALD,
Managing Director



Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES
AND
PURE
OLIVE
OILS.



INDIAN
CURRIES
AND
CHUTNIES.

Makers of High-class

**PICKLES
OF
ALL KINDS.**



**SAUCES
OF
ALL KINDS.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, SEPTEMBER 23, 1898.

(\$2.00 per Year) No. 38

THE TEA STANDARD QUESTION.

HOW IT IS VIEWED IN WINNIPEG.

G. F. & J. GALT are among the largest tea importers in the West. Your correspondent waited on them with reference to the action of the Dominion Government regarding the inspection of tea. G. F. Galt spoke for the firm, and stated that they certainly approved of a proper inspection law. "In the past," continued Mr. Galt, "very large quantities of tea, which failed to pass inspection in the United States, have been reshipped to Canada. This tea came in duty free, and was, no doubt, a great detriment to business here. Under a proper inspection Act, it would be impossible for this worthless tea to enter Canada. Of course, the value of this legislation will entirely depend on its being enforced in an intelligent manner, and extreme care should be taken in the selection of standards. The difficulty in enforcing a law of this kind will be that experts must be consulted, and experts are nearly always, more or less, interested parties.

"In the event of such an Act being enforced, Winnipeg should most certainly be made a port for inspection, as otherwise great delay and actual loss would be occasioned by having to send samples east for inspection."

Sutherland & Campbell were next called upon. Robt. Campbell, present head of the firm, said: "We would be in favor of an inspection law. I do not think that damage done to the Canadian trade by the shipping in of tea rejected in the United States has been serious, so far as Manitoba is concerned. The danger, however, exists, and is likely to increase.

WHERE THE DIFFICULTY WOULD BE.

"Should the Act be passed, Winnipeg should most certainly be made a port. Almost our entire tea supply comes to us from

the Pacific Coast, comparatively a very small quantity, and that chiefly flavoring tea, comes through United States. It would be very detrimental to our trade if we had to send samples east for inspection. The only difficulty to my mind will be the selection of standards."

CONSIDERS IT USELESS.

Mr. Kenneth McKenzie, head of the firm of Kenneth McKenzie & Co., wholesale grocers, and large importers of tea, said, in reply to the query, "What do you think of the proposal of the Dominion Government to establish a law requiring the inspection of tea?" "It is utterly useless, in my opinion, for the reason that I do not think there is any need for it in this country. No one is going to bring tea in here that cannot pass United States inspection, for the simple reason that it would not sell. There is nothing that the people of this Province are more particular about than getting good tea. My second reason for thinking it a needless expense to the country, is that the man whom they will get will, in all probability, know no more about tea than he does about the inhabitants of the moon. A man may spend a whole lifetime in the study of the tea trade and yet have many things to learn, and I do not imagine the tea importers of this country want to submit their tea to either the caprice or the opinion of one who is incompetent to judge. I think the Government might profit by the experience of their predecessors in office, so far as this matter is concerned. The late Government had a man who was supposed to be an expert in tea. Three samples of precisely the same tea were sent to him for inspection. He reported two as up to the required standard and the third unfit for human consumption, and yet they were all exactly the same tea."

AN INSPECTOR AT EVERY PORT.

"Unless the Government are going to appoint a man at every point where tea is imported direct I do not see how it could be worked, for importers would not be willing for their goods to lie here in bond until such time as inspection was passed at, say Toronto or Ottawa. And a man at every port would mean a pretty expensive business for the Government. In my opinion they would do well to leave matters in the tea trade as they are.

SEES NO NEED FOR THE LAW.

The Codville Co.—After calling a number of times your correspondent succeeded in getting an interview with Mr. Georgeson, who spoke for the firm in this matter. Mr. Georgeson said: "I really cannot see the need for the establishment of inspection in regard to tea. If it is necessary for the eastern Provinces it certainly is not for Manitoba and the Territories, continued Mr. Georgeson, because we have no population which would look at a grade of tea that would not pass United States standards.

POOR TEA NOT USED IN MANITOBA.

"In the very early days here, a poor grade of tea was salable in the trade with the Metis, but that trade (as a distinctive trade) has almost entirely disappeared, and Government contracts for Indian supplies call for a tea which would always come up to the standard. Our large foreign population are not tea drinkers, they all use coffee, and buy, as a rule, No. 5 Rio.

"The decision of the board of inspection, to be useful, would need to be final, and this would necessitate the employment of expensive men. There could hardly be less than three on a board of this kind, and, to do justice, there should be a board at each port where tea is imported direct. This would entail enormous expense, and I cannot see that any corresponding advantage would be obtained. To my mind, the best

N
nd



DIAN
RRIES
AND
ITNIES.

GES
F
INDS.

THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

protection we have against worthless tea is the fact that there is no market for it here."

OPINION OF A BROKER.

One of the brokers, who has been a long time in the business here and handles large quantities of tea, stated to your correspondent that he could not see any advantage to be gained by an inspection law. He further said: "If I understand the proposed regulation correctly, it is that all tea costing 10c. per lb. and under shall be subject to inspection. Now, in the first place, there is no demand, in this part of the Dominion at least, for so cheap a tea. And, in the second place, supposing my tea is invoiced at 10½c. per lb., it is not subject to inspection. What is to hinder my having a 10c. tea invoiced at 10½c. I have not looked into the matter very closely and this point may be guarded against, but such is not my impression. Then, supposing the Government pass the Act, there will be the greatest difficulty in getting men who are competent to do the work. I do not suppose that it is possible to get a man who is really a tea expert to work for less than \$5,000 per year, and, to make the law workable at all, there should be a port of inspection at each point where tea is imported directly. It does not seem possible to me that the advantage, if any, to be gained can possibly warrant such an outlay."

AN ENGLISH OPINION OF OUR NEWSPAPERS.

One of the English firms exhibiting at Toronto Exhibition made the following statement to the writer: "Your newspapers here are run in a very queer way. A number of advertising men have asked me to let them write up our goods and put it in as reading matter, charging 5c. a line. If they were to write it up as a news item, it would be all right, but the 'bloomin' fools will put in any 'bloomin' thing you tell them. You know we would never think of such a thing at 'ome, and I wouldn't do it here."

EARLY THANKSGIVING DAY WANTED.

Editor GROCER,—In response to your invitation to the trade in this week's GROCER to discuss the question of the date for Thanksgiving Day, it seems to me that an earlier date than we have hitherto had would be an improvement. The latter part of November is generally stormy, muddy and uncomfortable, and, as the almost universal practice is to observe "Thanksgiving" by family reunions, and similar gatherings, a more desirable time would be the latter part of October. Why the time has heretofore been fixed so late I do not comprehend, unless it was simply following our United States neighbors, and this is not always the best thing to do. We are old enough to strike out our own furrows, and in this case it would certainly be better than the old rut. As to the date coming at a busy time for the trade, it is generally a busy time from now to Christmas, but when a merchant closes his store, he likes to be able to take full advantage of the holiday, and get away from the scene of his work, and this he can do much more pleasantly in October than in November. Of course, the turkeys must be consulted, because they would have to start earlier or grow faster, or both, in order to meet the changed condition of things, but, no doubt, they could be prevailed upon to begin their courting a month earlier to accommodate the public. Yes, all things considered, Mr. GROCER, let us agitate for an earlier Thanksgiving.

JOHN T. JAMES.

Bridgeburg, Ont., Sept. 16.

DISCONTENTMENT IN GUELPH.

The Daily Advocate, of Guelph, reproduces, in its issue of the 17th inst., the editorial which appeared in last week's issue of THE CANADIAN GROCER, re Thanksgiving Day, and adds: "In this connection there have frequently been heard discontented rumblings in Guelph among the merchants other than grocers, and for

this reason we reprint the article, so that those that are not in receipt of THE CANADIAN GROCER will have a chance to give their opinion on the matter."

FAVORS THE WHOLESALERS' DISCOUNTS.

Editor GROCER,—In your report of the Retail Grocers' Association, I am reported as having said that the recent action of the Wholesale Grocers' Guild, re discounts, "was meeting with much opposition from the retail trade in the city."

These remarks were not made by me, and for the correctness of the statement I cannot vouch.

I am of the opinion that the best trade of the city would approve of terms allowing discount on all payments made from the 1st to the 10th of each month following the purchase of goods.

The three months' term is a relic of old times, when big profits, with long-time credits were in vogue. It is not suited to this age of keen business methods, and should be amended.

Retail dealers should always remember that discounts are put on before they are taken off.

W. J. SYKES.

346 College street, Toronto, Sept. 16.

TO GUARD AGAINST DEAD BEATS.

In not a few of the leading New York markets a rule prevails which, if generally adopted, would lessen the risks involved in credit giving, says an exchange. Prior to giving credit the applicant is expected to fill up a blank sheet containing searching questions as to his or her property, income and references. If this is satisfactorily executed and the subsequent investigation sustains the various answers, an account is opened. On the blank form a footnote appears which informs the applicant that the questions are purely business ones, and on the same principle as that adopted by wholesale houses toward their retail customers.

The Frazer Axle Grease

Is **Recognized** as the **Standard**. One greasing lasts two weeks. Others so many days. It saves your horse labor and you too. "Use the best"---"Take no other."

FRAZER'S WITH THE LABEL ON.

Lucas, Steele & Bristol, Wholesale Grocers, Hamilton

RALSTON'S

Health Club Cocoa

In 1/2-lb. tins, 6-lb. cases.

JAMES TURNER & CO.

Wholesale Agents,

HAMILTON

Be sure they are good

REINDEER BRAND

CONDENSED GOODS

**CONDENSED MILK
CONDENSED COFFEE
CONDENSED COCOA
EVAPORATED CREAM**

Try them yourself!

New Valencia Raisins

ARGUIMBAU'S
AND
TRENOR'S
PACK

Fine Off Stalk Valencias
and *Selected Valencias*

ARRIVING THIS WEEK

THOS. KINNEAR & CO., 49 Front Street East, **TORONTO.**

TRADE CHAT.

A DESPATCH from Waterford, Ont., states that Bartlett pears and tomatoes are unusually plentiful in that part of the country, pears selling at 50c. per bushel and tomatoes at 23c.

A new industry, that of canning herrings, has been commenced at Digby, N.S. Between 40 and 50 men are employed.

The Musquash, N. B., pork-packing concern has commenced operations for the season. Eighteen men are employed.

The Moose Jaw creamery recently sold 12,000 pounds of May butter at 18c. per pound to J. Y. Griffin & Co., Winnipeg.

J. E. Proctor, grocer, Peter's Bay, Ont., has sold out to W. E. Langford. The former will go into business in Leamington, Ont.

The erection of two additional buildings, each 72 x 16 feet, for Tighe's evaporating works, in Chatham, Ont., has been commenced. This will make five buildings in operation by this firm.

The International Ice and Cold Storage Co., of Vancouver, have installed over \$10,000 worth of new machinery. Their business, especially the creamery department, is much improved.

A Windsor dispatch states that Montreal tobacco merchants are making an inspection

of Essex and Kent counties. If they consider that section capable of sufficient production they will probably start a factory for the manufacture of smoking and chewing tobacco there.

Several consignments of plums sent from the Chilliwack, B.C., district to Manitoba and the Northwest, this year, have been affected by "plum rot." The B.C., fruit inspector is now inspecting this district, and precaution will be taken against the recurrence of the rot next year.

W. A. McClean and M. R. Duncan, who have conducted a grocery business in Owen Sound, Ont., for sixteen years, under the style of W. A. McClean & Co., have dissolved. Mr. Duncan will continue the business, and Mr. McClean will devote his whole attention to his pork-packing business.

Wm. Warner, M. E. Cornwall and G. R. Myles, of New York State, have formed a partnership under the style of Warner & Co., and have commenced the erection, in Harrow, Ont., of an apple drier two storeys high and 50 x 16 ft., and a workroom 16 x 20 ft. About 15 hands will be employed, and 200 bushels of apples per day will be dried.

A business man expresses himself thus in regard to advertising: "A man who tries

to do business without advertising is like the man who, having goggles on, winks at a pretty girl; he may know what he is doing, but no one else does."

The consolidation of the wholesale fish trade of the Great Lakes, was concluded last week. Chicago capitalists, under the style of Booth & Co., with a capital of \$5,000,000 now control the business. The combination states that it does not intend to increase prices; the profits are to be derived from the reduction in the cost of handling the business.

A Winnipeg despatch states that a consignment of plums, pears and grapes from Grimsby, Ont., packed in the California method, has been received in that city in excellent condition. As the Manitoba market has hitherto been chiefly supplied with United States fruit, owing to Ontario shipments arriving in poor quality, the success of this consignment is encouraging.

LARD WANTED.

A St. John, N.B., house, which sells to the wholesale and large buyers in New Brunswick, wants to represent a firm manufacturing lard. Should any of our readers be interested, they can communicate with him through the Editor THE CANADIAN GROCER, Montreal.

AN IMPORTANT FEATURE



Is how to Buy,
Cure, Cut and
Sell

CHEESE

We can sell you the Best,
and Tell you How to Cure,
Cut and Sell Them.

MacLaren's Imperial.
Royal Sovereign English Stiltons.
Societe Roqueforts. Gorgonzolas.
Gruyere, (Swiss), etc.

A. F. MacLAREN & CO., Toronto and Stratford, Canada.

We are showing some special values in

Japan Teas

to retail at
a quarter
and less.

GOOD STYLE.

FINE CLEAR LIQUOR.

THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

SALES AT CHEESE BOARDS.

Brockville, Ont., September 15—2,900 boxes boarded; no sales; highest bid, 8c. for white, and 8½c. for colored.

Kingston, Ont., September 15—1,430 boxes boarded; sales were made at 8½ to 8¾c.

Perth, Ont., September 16—1,970 boxes boarded; all sold; ruling price, 8¾c.

Kemptville, Ont., September 16—692 boxes boarded; all sold; highest price, 8 7-16c.

South Finch, Ont., September 16—1,265 boxes boarded; none sold; 8¾c. offered for both colored and white.

Ottawa, September 16—2,168 boxes offered; 884 boxes sold at 8¾c.; 335 sold at 8½c.

Iroquois, Ont., September 16—591 boxes offered; 325 boxes sold; 8¼c. was paid for August, and 8½c. for September make.

Cornwall, Ont., September 17—1,185 boxes, Canadian, and 240 boxes, United States, boarded; all sold; 8¾c. was paid

for Canadian, and 8c. for United States cheese.

Cowansville, Que., September 17—1,503 boxes boarded; 65 boxes sold at 8½c.; 57 boxes at 8 7-16c.; 734 boxes at 8¾c.; 80 boxes at 8 5-16c.; 258 boxes at 8¼c.; 70 boxes at 8¾c.; 132 boxes at 8c.

London, Ont., September 17—6,387 boxes, August, boarded; 300 sold at 8¾c.; 225 at 8 5-16c.; 2,200 at 8¼c.; 1,302 at 8 3-16c.; 260 at 8¾c.

Belleisle, Ont., September 20—1,035 boxes boarded; 415 boxes sold at 8 15-16c.; remainder at 8¾.

Madoc, Ont., September 20—1,250 boxes boarded; 300 boxes sold at 8 15-16c.; 575 at 8 13-16c.

Campbellford, Ont., September 20—760 boxes boarded; 700 sold at 8¾c.; 60 at 8¾c.

Ingersoll, Ont., September 20—765 boxes offered; 615 sold at 8½c.; 150 at 8¾c.

The Wallaceburg, Ont., council has in committee a by-law to close grocery stores at 8 p.m. every night but Saturdays and nights before holidays.

A WORD FOR CANADIAN HONEY.

English housekeepers, whose families have sweet teeth, might do much worse than look out for Canadian honey. This year it is said to be in particularly fine condition, especially that coming from the apiaries of Ontario and Quebec. In both Provinces beekeeping is conducted on a large scale and on most scientific principles. Unfortunately the source of supply—the great clover crop—is apt to be rather intermittent. Last year it practically failed altogether, and the consequence was the best Canadian honey was only to be procured with difficulty. The contrary, however, has been the case this summer, with the result that prices ought to come down. The old caution, however, must be laid stress upon, that if you ask for Canadian honey you should see that you get it.—Grocers' Journal, London.

There are about 75 hands employed in the Stratford, Ont., evaporating factory, and nearly 800 bushels of apples per day are turned out.

Pure Gold Pickling Spice, the acknowledged best seller and make-up of the year.

HOW'S YOUR STOCK?
WIRE ORDERS AT OUR EXPENSE.

HINTS TO BUYERS.

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

WARREN BROS. & CO. have in stock a shipment of Champion's new peels, including orange, citron and lemon, which is being offered at low prices.

Canadian "kippered chickens", deep tins, are in stock with The Davidson & Hay, Limited.

A shipment of Brazilian "Colory" coffee is in stock with Warren Bros. & Co.

T. Kinnear & Co. have just received a shipment of "Chocolat Menier" in $\frac{1}{4}$'s and $\frac{1}{2}$'s.

Fruit jars, all sizes, "Crown" or "Beaver" brands, at right prices, are in stock with T. B. Escott & Co.

The Davidson & Hay, Limited, are making a drive in imported sardines, $\frac{1}{4}$'s flats and deep, and $\frac{1}{2}$'s.

An importation of new season's Young Hyson, a splendid 25c. retailer, is in transit for The Eby, Blain Co., Limited.

Lucas, Steele & Bristol's time table, fast freight service and map of Ontario can be procured on application to the firm.

Good value is what people appreciate. George Foster & Sons say that is why their "Golden Leaf" Japans are so popular.

New Sultana and Valencia raisins have been moving out freely during the past fortnight with The Eby, Blain Co., Limited.

George Foster & Sons have in stock a full line of spices and vinegars for the pickling season, and quote close prices, with no premiums.

T. Kinnear & Co. have a fresh shipment of pure cod in 1-lb. blocks, quail-on-toast in 1-lb. packages, and boneless fish in 25-lb. boxes.

George Foster & Sons report having just received an excellent cup Ceylon tea, to retail at 40c., and will be pleased to send samples on application.

T. B. Escott & Co. say they have made large purchases of finest growths of currants to fill orders for "Hercules" brand cleaned currants.

D. Gunn, Bros. & Co. state that, notwithstanding the weak state of the lard market, they cannot supply the demand for "Maple Leaf" lard.

A Teeswater firm write us this week giving the following unsolicited testimony to "Grand Mogul" tea, with T. B. Escott & Co. "We are having better results, and our

customers better satisfaction, from 'Grand Mogul' tea than from any other package tea we have ever handled."

T. A. Lytle & Co. are finding an unusual activity in orders for jams, jellies and catsup. Buyers had better make a note of this and place orders early.

George Foster & Sons state that they are quoting close prices for round lots of raisins, currants, etc., to arrive, and are booking many orders for these goods.

The Davidson & Hay, Limited, are in receipt of further direct shipments of Japan teas, straight leaf and Nagasakis. There are some splendid values in a 25c. retail tea in this shipment.

In store with The Eby, Blain Co., Limited, are these recent arrivals: Morton's fresh and kippered herrings, No. 1 Labrador herrings, pure cod and boneless fish, "Golden Oval" haddies and domestic kippered herrings.

The Canadian Coconut Co. report heavy sales of "White Moss," especially in the west. The manager said, in conversation, that he had sold more in July and August in the west than all last year.

The Eby, Blain Co., Limited, report the arrival of a large line of Ceylons and Assams, including Pekoe Souchongs, Pekoes, broken Pekoes and Golden Tipped Orange Pekoe, with some scarce value in Formosa Oolongs—all showing exceptionally fine style and cup quality, at specially close prices.

THE MODERN STORE.

Time was when the handsome new store formed but seldom the theme of the trade journal or the local newspaper, because it was but seldom that the grocer's store deserved the epithet, "handsome," remarks Merchants' Review. But Time, that old and venerable but vigorous Father Time, has changed all that, and now the "palace" stores are as "thick as leaves in Vallombrosa." The difficulty is to select samples for comment, when so many are deserving of praise. The change is partly due to the publicity given by the trade press to the triumphs of the decorator's art, and partly to the enterprise of the firms that make a business of housing the grocer in decent quarters, transferring the dingy and cramped den of the greater part of the century into the "store beautiful," if the term is admissible. "I can't get many housekeepers to visit my store," complained an old-fashioned grocer. "No wonder, man," replied a candid friend; "a decent hog wouldn't come twice." We are changing all that nowadays, and, if Mahomet should refuse to come to the mountain, it would prove that Mahomet does not know what a treat is in store for him.

"OUR OWN BUSINESS."

IT IS significant, remarks American Grocer, that the most prosperous manufacturers, jobbers and retailers, when asked to discuss trade evils, are averse to taking an active part in efforts to correct what the majority regard as demoralizing to the entire trade. Almost without exception they say: "Our own business pushes us so, and goes ahead so successfully, that we must leave these evils, if evils they are, to work out their own solution."

This is particularly true as to the position of manufacturers towards the cutting of prices at retail. Many claim that the sale of proprietary articles at cost gives them no concern, nor can they discern that it has any bad effect upon their trade. One very prominent company, at a time when a department store cut the price of their goods below the net jobbing price, made a canvass of the retailers in order to find out what effect it had, and discovered that the retailers said it had no influence on their trade and did not lessen the sale of the article in question.

The conclusion drawn was that the people understand thoroughly that prices are cut as a special inducement, are temporary in character, and generally cover an extortionate profit on other goods, and, therefore, they are indifferent to such allurements.

This possibly explains, in part, why successful business men say "we push our own business" and cannot find time—in fact, have no disposition—to help overcome the ills which engage so much of the time and effort of less fortunate traders. While others engage in associated effort, they push ahead for trade. If it falls off in one direction, they increase it in others. They study their environments and opportunities and seek a policy which is vigorous enough to overcome all friction. They believe that a certain amount of trouble or resistance is inevitable, and that the more they talk about evils the bigger and more annoying they become. As one well-known manufacturer remarked: "I am no missionary to go out and help make the weak and inefficient trader strong."

The moral of this short talk is that the closest personal attention to "our own business" takes out of consideration trade evils, so far as they affect individual firms. The merchant who is not enthusiastic, and whose whole heart is not absorbed in his business, invites disaster.

Eternal Vigilance is as much the price of Trade as of Liberty.

Barrie, Ont., grain buyers have warred house capacity for 68,000 bushels of grain.

To Arrive in October

READY TO QUOTE NOW

Valencia Raisins

Arguimbeau's Fine Off Stalk
 Arguimbeau's Selected
 Arguimbeau's 4-Crown Layers
 J. Morand's Finest Fine Off Stalk
 J. Morand's Finest Selected
 J. Morand's 4-Crown Layers

Aranda's Fine Off Stalk
 Trenor's Selected
 Trenor's 4-Crown Layers
 J. M. Grustan, Fine Off Stalk
 J. M. Grustan, Selected
 J. M. Grustan, 4-Crown Layers

Malaga Raisins

in $\frac{1}{4}$ -boxes and boxes, of following celebrated brands:—Lady, Countess, Duchess, Princess, Empress; also

Sultana Raisins

Currants, "PROVINCIAL," in barrels and half-barrels.
 Currants, "FINE FILIATRAS," in boxes and half-boxes.

Corsican Peels—in 7-lb. boxes: CITRON, ORANGE, LEMON.

Nuts—Tarragona Almonds, Sicily Filberts, Mayette Grenoble.

WE CAN QUOTE TO ARRIVE IN NOVEMBER

Bosnia Prunes "OSTRICH" brand
 Imperial French Prunes, "A. DUFOUR & CO."
 California Prunes, "GRIFFIN & SKELLY." } 40/50, 60/70, 90/100, 110/120, 25-lb. boxes

"Commadre" Figs in 30-lb. Mats.

FIGS, Prime Layers, in 10-oz. boxes	FIGS, London Layers, in 10-lb. boxes
FIGS, Prime Layers, in 10-lb. boxes	FIGS, Natural, 50-lb. bags
FIGS, Choice Layers, in 10-lb. boxes	FIGS, Natural, in 10-lb. boxes

All above Fruits have been bought at very favorable prices and we can quote very low.

WRITE FOR QUOTATIONS. ORDER AT ONCE.

LAPORTE, MARTIN & CIE., MONTREAL

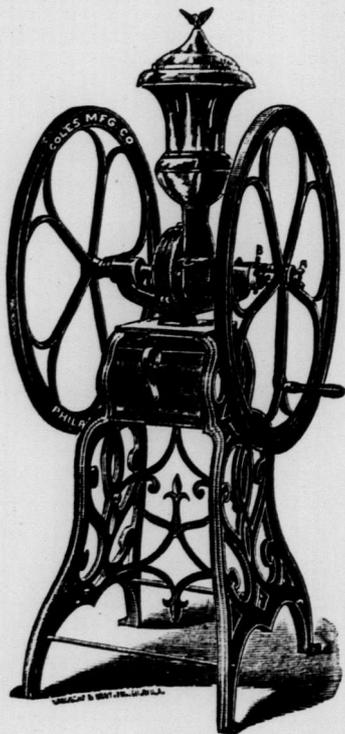
The Sale of 

LUDELLA Ceylon Tea

is increasing each month, and it is growing more popular with the merchants as they become acquainted with its excellent merits. They find it most successful, pleasing their customers, because of its uniformity in quality and flavor. No stock complete without it.

LEAD PACKAGES, 25, 40, 50 and 60c.

H. P. Eckardt & Co.,
TORONTO



No 18
Agents: **TODHUNTER, MITCHELL & CO., Toronto**
DEARBORN & CO., St. John, N. B.
FORBES BROS., Montreal.

Coles Manufacturing Co.
PHILADELPHIA, PENN'A.

Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Grand Mogul

TEA has won another victory over all competitors. Pronounced by thousands at Toronto and London fairs superior to any tea in Canada, in fact, the thousands of orders speak louder than words of the high estimate placed by the public upon GRAND MOGUL. See merchants' testimony in another column.

FRUIT JARS—ALL SIZES AND BRANDS,
LOW PRICES.

T. B. ESCOTT & CO.

 LONDON, ONT



President, JOHN BAYNE MacLEAN, Montreal.
Treasurer, HUGH C. MacLEAN, Toronto.

THE MacLEAN PUBLISHING CO
Limited.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P. E. Island and Newfoundland.

OFFICES:

MONTREAL - - - - Board of Trade Building
Telephone 1255.
TORONTO - - - - 26 Front Street West,
Telephone 2148.
LONDON, ENG. - - - 109 Fleet Street, E. C.,
J. M. McKim.
MANCHESTER, ENG. 18 St. Ann Street,
H. S. Ashburner.
NEW YORK - - - - 14 Irving Place,
M. J. Henry.

Subscription, Canada, \$2.00. Great Britain, \$3.00

Published every Friday.

Cable Address { Adscript, London
Adscript, Canada

WHEN WRITING ADVERTISERS
PLEASE MENTION THAT YOU SAW
THEIR ADVERTISEMENT IN THIS PAPER

ACTIVE SPECULATION IN BUTTER.

THE export butter market has furnished a lot of excitement during the past ten days, and, as a result of competition for late made August creamery between three prominent Montreal speculators, values are fully 2c. per pound higher than they were a week ago.

Conservative traders, while they admit that demand is better, consider that the prices paid lately in the country were entirely unwarranted by the legitimate situation.

The best price that current export limits will allow in Montreal is 19¼c., yet, fully 1c. per pound above this price has been paid at country points, no less than three factories in the Townships section being bought on Saturday last at 20¼c.

With this cost in the country, the owners, if they were to let out with the bare charges, would have to realize 20¾c. in Montreal; and it is undeniable that this figure is not possible at present.

The fact, however, is not bothering the people who are doing the buying at present, because they have publicly announced that they consider their purchases worth all they

have paid for them, and consider they will realize a good advance later on.

At present, stocks in Montreal are estimated to be heavier than in 1897, but the accumulations on the other side of the water are not any greater than they were at the same time last year.

ARTIFICIAL ALBUMEN.

AN Austrian inventor has discovered a method of obtaining an extract from waste products, such as coal tar, that is equal in nutrition to meat, eggs, milk, etc. It will cost about one-fifth as much as pepton obtained from meat. As analysis has shown the artificial pepton to contain the same proportions of carbon, nitrogen, hydrogen, and oxygen as the natural pepton, and, as it is in the powder form similar to the natural article, its economic value to explorers, travelers, etc., is apparent.

But it cannot be expected to materially interfere with the sale of eggs, meat, etc., to the general public, as there is an old-time, but deeply seated prejudice in favor of the product of the cow and the hen for eating purposes, as against phenol (a product of coal tar obtained from the waste of gas works), amydo-actic acid, monochlorine acetic acid, and phosphoric oxychloride, which are announced as the agents in the manufacture of the artificial albumen.

FURTHER ADVANCE IN FIGS.

As far as Eleme figs are concerned, what has already been said in previous issues regarding their extraordinary high price, is being more than confirmed by later advices.

A cable received in Toronto this week from Smyrna states that there has been a further appreciation of values, and that for anything of average quality 65s. was being paid. This is about equivalent to 18c. per lb.

Shipments now on the way to this country are costing 5c. per lb. less than if bought to-day, and in the neighborhood of 10c. per lb. more than last year.

Comadra figs, while dearer, in sympathy with the Eleme descriptions, are relatively a great deal cheaper than the latter, and will, doubtless, meet with a large consumption. As far as Eleme figs are concerned, this price has practically made their consumption prohibitive in this country.

THANKSGIVING DAY QUESTION.

IN another column will be found a letter from John T. James, the well-known merchant of Bridgeburg, Ont., in regard to Thanksgiving Day. Mr. James agrees with THE CANADIAN GROCER that the holiday should be held earlier than at present, and suggests the latter part of October.

The latter part of October would undoubtedly be more favorable for Thanksgiving Day than the latter part of November.

If, by holding the holiday three or four weeks earlier than usual, more settled weather is possible; by all means let it be held that much earlier.

Canadians have reason, this year, to be particularly thankful. Such a yield of grain the country probably never experienced before, while the fruit crop has been, on the whole, good. Then, the evidences of prosperity are of a most pronounced nature.

And, if we have much to be thankful for, why should we be compelled to do our rejoicing, or, rather, attempt to do our rejoicing, when the rain is deluging our spirits and the mud is clogging our feet, as is frequently the case year after year?

By all means, let Thanksgiving Day be held earlier than at present. Let us hear from the trade in the matter.

Public opinion is a good thing when you can stir it up, but, when dormant, it is worth less than a dead mule.

VALENCIA RAISINS FIRMER.

Valencia raisins are firmer. Owing to the cost of exchange there has been a slight advance in the sterling quotations on this fruit, while the farmers in Spain consider the situation strong enough to warrant their refusing to sell at present figures. This latter condition is making it difficult for shippers to complete contracts for large quantities.

A cable from Denia announces the sailing of the Escalona, the first direct steamer this season for Canada with Valencia raisins.

Wholesalers in Toronto are quoting Valencia raisins to arrive by this direct steamer at 4¾ to 5c. per lb. for fine off-stalk, 5½ to 6c. for selected, and 6 to 6½c. for layers.

THE CANNED SALMON SITUATION.

SHIPMENTS of new pack sockeye canned salmon are being received this week by the wholesale houses, and retailers' orders booked some time ago are now being filled; at least partially filled, for the shortness of the pack has precluded the complete filling of orders for several brands.

Newspaper exchanges to hand from the Coast give the pack on the Fraser at 225,000 cases, or over 600,000 cases less than last year.

The visible shortage of the Fraser river, Columbia river, Puget Sound and Alaska canneries is placed at 1,000,000 cases.

The sockeye market continues strong. There are no offerings from the Coast, as far as can be learned, of anything but cohoes.

Advices from London, England, state that sales of sockeye have been made there at equivalent to \$5 f.o.b. the Coast, or \$1.40 per dozen laid down in Toronto, Montreal, and other eastern points.

There have been a good many transactions between wholesalers the past week or two in last season's sockeyes. One lot held in Montreal was sold to a Toronto firm, to whom it was shipped, and the latter, in turn, sold it to another Montreal house, and an enhanced price was obtained in each transaction.

A round lot of "do-overs," which, last year, sold at 95c., within the last few days have changed hands on the Toronto market at \$4.55 per case, or about \$1.14 per dozen.

Most, if not all the orders now being filled by the wholesalers, were taken at \$1.10 to \$1.15, but, for this same fish, business would not be accepted at less than 20 30c. or 35c. per dozen advance. Some wholesalers report they would accept \$1.40 for small lots of "Horseshoe" and equal brands, but \$1.50 is the idea with others, while one occasionally hears \$1.55 quoted.

A great deal of interest is now being centred in the coho pack, which began on the 15th inst. If there is a good run there will, no doubt, be a large pack, for, not only is there a short supply of sockeyes to warrant it, but there is the large residue of cans left over from the sockeye pack, which an effort will be made to use up. These empty cans,

it is understood, cannot be carried over from one season to another, on account of their susceptibility to rust.

One well-known canner writes: "We are packing cohoes because we have the tins, but the price at which we are selling them will only allow us to get back dollar for dollar expended."

Although it is possible there will be a good pack of coho salmon, there is no sign of any weakening of prices. On the contrary, there is rather a stiffening of values; at least, some of the canners are asking 25c. per case more than they were a week ago. And there have been transactions in some good round lots in Toronto at the advance.

There is rather a wide range in wholesalers' quotations on last season's coho salmon in stock, some being firm at \$1.15, while others are quoting \$1 to \$1.10 per doz.

At the time of going to press, we have received no information from the Coast as to the nature of the run of cohoes.

Through an unfortunate error, it was last week stated that the packers of "Maple Leaf" brand would only be able to fill 60 per cent of their contracts for 1-lb. flats, and 25 per cent of 1-lb. tall. The reference was intended for another brand altogether, the "Maple Leaf" people being in the fortunate position of being able to fill every contract entered into.

THE NEW WESTMINSTER FIRE.

New Westminster, which was nearly burned off the map two weeks ago, is already the scene of great activity. A despatch states that whole blocks of debris are being rapidly cleared away, and all capable men are engaged in the construction of new buildings.

Hardware stores, grocery stores, barber shops, fruit and refreshment stands, offices, etc., are under course of construction everywhere. Among the larger firms which have resumed business are The Cunningham Hardware Co., The Jubilee Grocery, R. F. Anderson, hardware merchant; T. J. Trapp, dealer in agricultural implements, and A. Godfrey, hardware merchant. Fri-

day, the 16th, was held as market day, as usual.

Work has been commenced on the construction of the new city hall. The city business is being temporarily done in tent.

The electric light system, to which about \$25,000 damage was done, was in working order within a week after the fire, when the electric lamps throughout the city were relighted.

BURNED OUT.—NO INSURANCE.

ONE of the regrettable things to be noticed in regard to the recent fire in New Westminster was the fact that some of the merchants burned out were not insured, and, doubtless, some of these unfortunates have been ruined financially.

But this is not altogether a new thing. It is no uncommon thing to find in the newspapers and commercial agency reports statements to the effect that this and that merchant has been "burned out; no insurance."

Insurance rates are, no doubt, often high and often excessively so. But it is better to feel the prick of excessive insurance rates than, by avoiding it, suffer the loss of property by fire without possibility of compensation; unless being driven out of business be accounted compensation.

A merchant is neither just to himself nor just to his creditors who does not carry insurance equal to at least 60 per cent. of the value of his stock.

You may have been in business forty years without being visited by fire, but you may not be in business another forty hours before you are visited and compelled by the flames to make your exit.

Be prepared for such possibilities.

THE SUGAR AGREEMENT.

Several wholesale grocers from different trade centres in Canada are in Quebec this week conferring with confreres there with a view to adjusting some differences in the recent sugar agreement.

It is said for one thing that some of the wholesale houses are still purchasing foreign refined sugars in spite of the agreement to the contrary.

NEED OF A COMMERCIAL AGENCY RECOGNIZED.

In a recent letter in The Toronto Globe, written by a resident of New York, reference is made to the lack of British capital in the development of Canada. "But," he adds, "it is not England's fault—the lack of capital arises from lack of advertising, and I rejoice that your Government is now opening up an agency in London."

The writer is not correct in all his premises. We can, for instance, scarcely relieve Great Britain from at least a share of the responsibility for the sparing manner in which her superfluous capital has found investment in Canada. Nor is he correct in his understanding that the Canadian Government is "opening an agency in London."

But, in the most important particular, he is unquestionably on the right track: He recognizes that the desideratum is a commercial agency in England through which a knowledge of Canadian affairs shall be imparted to the British public. In other words, through which Canada may be advertised.

There can be no question about it: The great need of Canada in the past has been the want of advertising in Great Britain. And the want of advertising in turn has been due to the want of a commercial agency in London.

During the last fifteen months, Canada has been brought to the attention of the British public as it never was before. There have been the preferential tariff, the Kootenay and Klondyke gold fields, and the Imperial penny postage, all of which have set people in Great Britain talking about Canada. And, what is more, been turning the attention of capitalists and emigrants towards the Dominion as was never done before.

But the nail has not yet been clinched: The commercial agency has not yet been established.

It ought to have been established. There has been plenty of time for it to have been established. The opportunity of doing so may not in a short time be as favorable as it is now.

Canada is at the moment a fruitful subject for newspaper articles and after-dinner speeches in the Old Country. While not

probable, yet it is possible, to-morrow it may be some other part of the Empire that has the eye of the British public. No one can tell what may be in the lap of futurity.

While the iron is hot is the time to strike. The conditions are hot, very hot in fact, for the establishing of a commercial agency in Great Britain and it is the duty of the Government to strike now.

MANTLE MAKERS AND RECIPROCITY.

The mantle makers of Canada are sending a deputation to Quebec to interview the Canadian representatives on the international convention.

It appears that the mantle makers in the United States are in favor of reciprocity with Canada, and have presented their case to the delegates representing their country. Now, the mantle makers in Canada propose to present their case in order that their interests may not suffer by any agreement that might be entered into.

TO CORNER THE TOBACCO CROP.

The New York Journal of Commerce refers to a recent cable to the effect that a combination of London capitalists were making efforts to buy up the tobacco crop of the United States and Cuba.

It states that New York dealers agree that the cable is misleading—that the probability is that the London syndicate is endeavoring to buy up the tobacco now in Cuba, about 100,000 bales. This, however, will likely be difficult, as about two-thirds of the total amount is in the hands of manufacturers, who would not sell out except for a good margin.

The New York dealers laugh at the idea of buying up the United States tobacco crop, which is, like the wheat and cotton crop of that country, a staple production, and is produced in altogether too large quantities for any syndicate to buy up.

SULTANAS AGAIN ADVANCE.

Sultana raisins have not yet got over their bullish tendency, a cable received this week announcing an advance of another 3s. per cwt.

Very little business has been done in Canada, owing to the high prices, and the

continued appreciation of values will certainly not help increase it.

New season's goods, now on the way, are costing $1\frac{1}{2}$ c. per lb. less than shipments would at to-day's prices, while 1897 fruit, which is now being sold by wholesalers here, cannot be imported under $7\frac{3}{4}$ to 8c. per lb.

THE PRUNE MARKET.

BOTH French and Austrian sorts are much lower than they were last fall at this time. Montreal wholesalers are offering the latter to arrive at 2c. per lb. less money than they asked for the same goods last season.

California prunes, on the other hand, are quite firm, and the general anticipation in regard to fruit from the Pacific Coast, is that prices will rule pretty strong throughout the season. In fact, some of the more sanguine authorities predict that every single line will advance in the near future.

They attribute this tendency in the case of prunes and evaporated apricots, pears, etc., to limited supplies, while the strength in raisins is due to the action of the Growers' Association, who, according to all accounts, completely control the situation on the Coast, and will work up raisin prices after Oct. 1.

When a young man has overcome himself, he has overcome one of the chief obstacles to success.

WALNUT MARKET FEATURES.

The situation in walnuts is not without interest.

Advices to hand state that the growers in the Grenoble district, having last year been compelled to lose money on their forward sales by Bourdeaux speculators, who eventually cornered the market, have this year refused to name forward prices.

Marseilles houses estimate that the price of Marbot walnuts will be about 97 $\frac{1}{2}$ francs. As a matter of fact, however, one Bourdeaux firm, which has secured under contract with the farmers a considerable portion of the new product, is offering to sell in Canada at prices a good deal below this figure.

It is thought that the business this season will largely go to this firm, as the ordinary trader is said to be unable to name figures.

There are **8 Tons of Tea Lead** shipped every two weeks from London to pack

"SALADA"

CEYLON TEA

The entire shipments of Tea Lead to Canada only averages **14½ tons** every two weeks, and there is none made in Canada. The reader can draw his own conclusions.

THE ...
UNRIVALLED



**Brilliant
St. Antoine
METAL
POLISH.**

Free from acids.

Most useful for household articles, musical instruments, jewellery, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous **St. Antoine Cement** for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.
MONTREAL

**New Dominion
MATCHES**

Good Matches
Fair Price

Manufactured by

HARDY & DUBORD, MASTAI.

Montreal Agents . . .

AUSTIN & LEFEBVRE

317 St. Paul Street.

Unless you Sell
"Sterling"
BRAND

you don't sell the best

Jams, Jellies, Pickles, Etc.

there are in the trade.

WRITE for prices to

T. A. LYTTLE & CO.

Vinegar Manufacturers, TORONTO

Ivory Bar

IS PUT UP IN

1-lb. bars. }
2 6-16-lb. bars. } 60 bars in box.
3-lb. bars. }

Ivory Bar Twin Cake

12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.
Limited.

**Evaporated
Vegetables**

FOR SOUP

Always Ready
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.
Samples sent on application.

Kerr Vegetable Evaporating Co.

Limited

KENTVILLE, NOVA SCOTIA

BROCK'S BIRD SEED

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

NICHOLSON & BROCK - TORONTO

N.B.—20 years in use and everybody well satisfied with the Old Favorite.



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

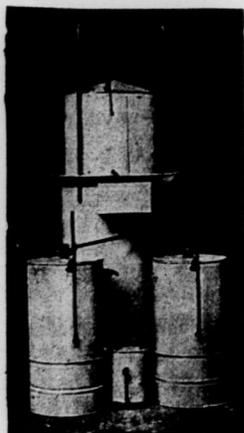
Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

J. H. TODD & SON,
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS.
Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " " Quebec.
J. Hunter White, Esq., - St. John, N.B.
Agent for Eastern Provinces.
Tees & Perse, Winnipeg, for Manitoba and N.W.T.



WHY are you not lighting your place of business or your home with Acetylene Gas? It is the best and cheapest light made.

The
**Cliff-Wardlaw
Generator**

is the only absolutely Automatic Gas Machine in the market, safe, cool, clean, easy to operate, never over-generates, and never clogs your burners. Manufactured only by.....

THE SAFETY LIGHT & HEAT CO.
DUNDAS, ONT.

Write for their booklet, it will interest you.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

TORONTO, Sept. 22, 1898.
GROCERIES.

A FAIRLY good business is being done. Canned goods is probably the most interesting line. Canned salmon, of new season's pack, is on the market, and prices are higher in some instances than they were last week. New pack tomatoes are also in the warehouses this week, and they are being firmly held. Corn also continues firm. The tea trade is just moderate. Coffees are still quiet, although there appears to be a little more disposition to do business. All foreign dried fruits, except currants, are firm, but there is not, at the moment, much business being done. Spices continue to rule firm.

CANNED GOODS.

Canned salmon is still the most interesting feature in the canned goods market. New pack is this week being taken into the warehouses of the local wholesalers, and orders placed by retailers are being filled. Prices are firmer rather than easier. Lowe Inlet sockeye is being quoted by wholesalers at \$1.30 upward, and Fraser river fish all the way from \$1.40 to \$1.55. In cohoes there have been some transactions for future delivery at an advance of 25c. per case above the figures ruling last week for same brands. Canned tomatoes are being taken into the warehouse, and orders previously booked are now being delivered. The ruling wholesale quotation for canned tomatoes is 80c. No offers from the packers are reported. Wholesalers are quoting corn at 75c. upward and peas at 70c. upward. We heard of a transaction in a round lot of corn at 72½c. per dozen. Fruits are quiet and without feature.

COFFEES.

Trade, locally, is beginning to pick up a little in Rio coffees, and a good demand is reported for the "colory" descriptions coming forward. The outside markets are a little easier on Rio coffees.

SYRUPS AND MOLASSES.

Business appears to be picking up a little in syrups, some of the refiners' agents being able to report transactions in carload lots this week. Yellow fever in New Orleans had the effect of stiffening prices in the molasses from that city. Locally, there is very little doing in molasses.

SUGARS.

The local market is steady and unchanged. The demand is, perhaps, not as

brisk as it was a week ago, but there is still a good business being done, nevertheless. Beet sugar has declined a little in Europe, but the cane market has ruled steady. In New York, the market is quiet and steady. Some large shipments of Java sugar have arrived there during the last few days for the Trust, but the independent refineries are still buyers of raw sugars at present figures, while importers, whose supplies are light, are not anxious sellers. Last week, a couple of grades of refined sugars were advanced 1-16c. per lb. in New York, while Muscovados declined by a like fraction.

Total stocks of sugar in Europe and America last week were 1,051,124 tons against 1,254,832 tons the week before, and 1,207,507 tons last year at the corresponding time.

SPICES.

Pepper, according to advices, is still firm in both London and New York. And as continental buyers are beginning to purchase, still higher values are expected to

*See pages 29 and 30 for
Toronto, Montreal, St. John,
and Winnipeg prices current.*

rule. Ginger is steady at the recent decline. Cloves are firm with the prospect of higher prices ruling.

RICE, TAPIOCA, SAGO.

Patna rice is fractionally easier in the primary market. Tapioca and sago are firmly held. Locally, the market is quiet and unchanged in all these lines.

NUTS.

Tarragona almonds are cabled 2s. per bag dearer. The cause of the advance is the exhaustion of the old crop, and the smallness of the new.

TEAS.

Bids, during the past week, have been sent in for Japan teas at the low prices which some claimed to be ruling, but they were refused, so the market is evidently maintaining its steadiness. Further shipments of Japan tea are due to arrive next week.

A slight improvement in the demand for Ceylon tea is to be noted. Brokers report that Ceylon broken pekoes, on spot, at from 19 to 25c. per lb. are quickly picked up. Medium pekoes are a shade dearer in London.

Generally speaking, both wholesalers and brokers report a quiet tea market.

Advices from London show a firm market for both Indian and Ceylon descriptions of teas. On Sept. 9 the stock of Indian tea was 2,500,000 pounds above last year, while that of Ceylon was 4,500,000 pounds less than a year ago. At the auction sales in London the average price for Indian tea during August was 9¼d., as compared with 9¾d. per lb. the same period a year ago, and in Ceylon teas 7¾d. against 7½d. per lb. a year ago.

FOREIGN DRIED FRUITS.

CURRANTS—Buying for importation has been fairly liberal during the week, but prices are cabled slightly easier. Russia is, however, expected to be a buyer and higher prices are then looked for. Currants now on the way, by direct steamer, are now being quoted, per pound, by wholesalers, to arrive as follows: Filiatras and Provincials, 5 to 5½c.; Amalias, 5½ to 5¾c.; fine Patras, 5¾ to 6c.; Vostizzas, 6 to 7½c., according to quality. Cleaned, these currants are being quoted ½c. per lb. more than above figures.

VALENCIA RAISINS—Exchange rates are higher, and the farmers in Spain are holding for higher prices. As a result, prices are slightly higher. A cable announces that the direct ss. Escalona has sailed from Denia for Canada. Orders for the fruit coming by this steamer are being sold by wholesalers to arrive as follows: Fine off-stalk, 4¾ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. New fruit at present in stock is being quoted at 6c. for fine off-stalk and 7c. for selected.

SULTANA RAISINS—Prices have advanced another 3s. per cwt. Very little import business is being done in Canada owing to the high prices. New goods now on the way are costing about 1½c. per lb. less than they could be replaced at to-day's quotations, and old fruit which is being sold by local wholesalers at 6½c. would cost 7¾ to 8c. to import to-day.

CALIFORNIA RAISINS — Orders placed early for future delivery have been confirmed, and the fruit will be shipped first half of October. Shippers intimate that there will be a further advance in prices shortly.

FIGS—The primary market is still higher, and Eleme figs of average quality would now cost about 18c. Comadra figs are also firmer, but they are much cheaper than the former.

SURPRISE SOAP

BRANCHES—

MONTREAL: Board of Trade Building.
 TORONTO: Henry Wright & Co, 51 Colborne St.
 WINNIPEG: E. W. Ashley.
 VICTORIA: La Patourel & Co.

has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

PRUNES—A fair import business is reported in prunes of Bosnia growth, while prices are stronger. A letter from E. M. Dadelszen & Co. states that the quality of French prunes d'ents this year is exceptionally fine, and, with the low price existing, a large business with Canada ought to be done. No new business is reported in California prunes.

GREEN FRUITS.

Generally speaking, there is just enough fruit offering on the market to meet the demand, which is good. Peaches are scarce, and the probability is that all wanting the first-class qualities will have to pay a fancy price for them. An advance of 50c. per basket is quoted this week. Late varieties of pears are now coming in. As was anticipated, the crop is a large one, and prices are likely to continue at about the present figures. The demand for both eating and cooking varieties is good. Plums are about done, and, while prices are unchanged, there is likelihood of an advance. Grapes continue to arrive in immense quantities, but, as the demand keeps active, there is no glut, and prices are steady. No sweet potatoes are arriving now in baskets, but there are lots in barrels, which are quoted at \$3 to \$3.25. Muskmelons are arriving in large quantities, and in all sizes and packages. The demand is sufficient to absorb the supply, and prices continue unchanged. The sale of bananas is limited by the large receipts and moderate prices of other fruits. Messina lemons are off the

market; Verdillas have advanced 50c., and dealers here anticipate a further rise in price. A few seedless oranges are on the market; they are quoted at \$4 per case. The fall apples now coming on the market in barrels have a fine appearance. The price is unchanged from last week.

COUNTRY PRODUCE.

EGGS—There is no change in the situation. A good demand keeps the prices firm at 14 to 15c. per dozen for fresh laid and 12 to 13c. for held stock. From 11½ to 12½c. is paid for cases, and farmers' lots bring from 13 to 14c.

POTATOES—There is every indication that the Ontario crop, as a whole, will be much below the average. The price quoted is 70c. for car lots, and 75 to 80c. off farmers' wagons.

HONEY—There is some difference of opinion among dealers as to the market value of clover honey in comb. Some houses state that the finest clover is worth \$1.50 per dozen, or 12½c. per section, while others offer large quantities of the same goods at 11c. per section. There is no change in the price of strained. There is yet little demand for any kind.

VEGETABLES—Cauliflower has advanced 50c. Celery has declined 10 to 15c. per doz. There are now some small Danvers onions offered at 75c. to \$1 per bushel. We quote: Cauliflower, \$1.50 to \$2 per doz.; celery, 50 to 75c. per doz.; lettuce, 30 to 50c. doz. bunches; radishes, winter, 30 to 50c. doz. bunches; cabbage, new, per doz;

60 to 75c.; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 20c. per doz.; Canadian butter beans, \$1 to \$1.25 per bushel; beets, 10c. per peck; carrots, 10c. per peck; onions, Danvers, 75c. to \$1 per bushel; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, \$1 to \$1.50; pumpkins, 75c. to \$1; red cabbage, 50 to 75c.

BUTTER AND CHEESE.

BUTTER—The market for both dairy and creamery butter is firm. The export demand is good, and the local business is excellent. We quote the following prices at country points: Dairy tubs, 12½ to 13c.; prints, 13 to 14c.; creamery prints, 18½ to 19c.; tubs and boxes, 17 to 17½c.

CHEESE—The market has experienced almost a boom, and an advance of fully ½c. is noted. This is considered by some of the dealers here to be largely speculative, as an equivalent rise is not noted on the British market. At country boards, 8¼ to 8½c. is a common figure. The price on the local market is from 8½ to 8¾c.

PROVISIONS.

There is a brisk sale of smoked meats reported. Long clear is also selling well, but prices have declined ¼c. in sympathy with lower value for hogs. The demand from lumber camps has at last commenced, and from present indications will be better than anticipated. Barrel pork is steady at \$14.50 to \$15 for Canadian heavy mess and \$16 for Canadian short cut. Lard is weak, and is ¼c. cheaper than a week ago.

BE SURE AND GET

BRIGHTON Canning Co.
 New Process
THISTLE BRAND TOMATOES **GARDEN GROWN**

McLauchlan's Graham Crackers

In 1 lb. packages. Retail for 10c. These Biscuits are manufactured from the choicest ingredients, and packed with neatness and care. Grocers can recommend them with perfect confidence.

J. McLauchlan & Sons, - - Owen Sound

SLEE, SLEE & CO., Limited

Tower Bridge Works, London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars.
In Bottles and Casks.

Prices and samples on application to

CLARK, RAE & CO., 49 King Street West, **TORONTO, ONT.**

CANADIAN

Manufacturers and Shippers who are not represented in

WINNIPEG

Will do well to correspond with me.

E. NICHOLSON

124 Princess Street, **Winnipeg, Man.**
Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882. 16 years' experience.

THE MANITOBA PRODUCE AND COMMISSION COY. WINNIPEG, MAN.

Wholesale Dealers

PROVISIONS OF ALL KINDS

Consignments Solicited.

DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar—Great saving in weight and freight. Write for sample.

Agents—

W. H. SEYLER & CO.

Room 100, Board of Trade, **TORONTO**

Agents for HEINRICH FRANCK SOHNE & CO.

German Chicory, Coffee, Extracts and Essences
LUDWIGSBURG, GERMANY. FLUSHING, N.Y.

Fruit Fruit

Do we supply your trade with Fresh Fruit? If not—why?

Ask for our weekly price list.

Clemes Bros. - Toronto

GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—The scarcity of wheat in Toronto has been somewhat relieved by liberal deliveries. The price for both red and white winter is steady at 65c. on cars outside. The street market is active, large quantities of wheat, peas, oats, and barley coming in. We quote: Wheat, white, 69 to 71c.; red, 69 to 71c.; goose, 58 to 59c.; peas, 55 to 55½c.; oats, new, 28c.; rye, 43c.; barley, 40 to 46c., Toronto freights; old Manitoba No. 1 hard has steadied in price to 90c.; the new grain is selling at 80c., Toronto freights.

FLOUR—There is no change in the flour market. We quote: Manitoba patents, \$4.60; Manitoba strong bakers', \$4.20; Ontario patents, \$4 to \$4.15; straight roller, \$3.25 to \$3.40, Toronto freights.

BREAKFAST FOODS—Prices are unaltered. Business is good. We quote: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.80 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

FISH.

The sales of fresh fish continue good, with the supply sufficient to supply requirements. Prices are unchanged for these goods. Pure Cod, in 1-lb. blocks has begun to arrive on the market. It is worth 6½c. per lb. The demand is opening up for Labrador herring, but there does not seem to be any on the market. It is nominally unchanged in price. Boneless fish is offered at 3¼ to 4c., and quail-on-toast at 5 to 5½c. per lb. Oysters have begun to arrive in moderate quantities. They are quoted at \$1.35 per gallon. We quote as follows: Fresh salmon trout, 7c.; fresh whitefish, 7c. steak trout, 7c.; fresh pike, 5c. per lb.

The Following Brands
Manufactured by

The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CUT TOBACCOS

OLD CHUM.

SEAL OF NORTH CAROLINA.

OLD GOLD.

CIGARETTES

RICHMOND STRAIGHT CUT.

SWEET CAPORAL.

ATHLETE.

DERBY

SARNIA Water White Lamp Oil, . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded **Sarnia Water White**. Wholesale only by The **QUEEN CITY OIL CO., Limited.** TORONTO, ONT.

J. Y. GRIFFIN & CO.

Wholesale Produce

. . . and . . .

Commission Merchants

Correspondence solicited. Consignments handled to best possible advantage. Prompt returns.

131 Water St. P. O. Box 28
VANCOUVER.

HAMS

BACON

LARD

SHORT CUT PORK

MESS PORK

The Wm. Ryan Co. Limited

TORONTO

EGGS and BUTTER

IN BIG DEMAND.

SHIP TO

RUTHERFORD, MARSHALL & CO.

Commission Merchants

Toronto.

G.F. & J.GALT PACKERS OF THE BLUE RIBBON TEAS

42 SCOTT ST. TORONTO. CELEBRATED

fresh perch, 4c. per lb.; fresh black bass, 8c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5.50 per bbl. and \$3 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 5¾c. per lb.; quail-on-toast, 5½c. per lb.; fresh-water herring, 60c. per basket; ciscoes, \$1; haddies, 5½ to 6c. per lb.; fresh haddock, 5c. per lb.; oysters, \$1.35 per gallon.

HIDES, SKINS AND WOOL.

HIDES—The market has steadied somewhat. We now quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c.

CALFSKINS—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

SHEEPSKINS—Shearlings and lambskins continue firm at 60c.

WOOL—Business remains quiet, buyers and sellers still differing as to values. Prices are unchanged at 10c. for unwashed and 16c. for fleece.

SEEDS.

Business is quiet. There is such a range of alsike still coming forward that the prices ruling run all the way from \$2.50 to \$4, and for extra fancy stock slightly more than \$4. No quotations are yet given as there is not sufficient movement to set any price.

SALT.

There is no change in price. The demand is good. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

MARKET NOTES.

Tarragona almonds are 2s. dearer.

Peaches have advanced 50c. per basket.

Currants are a little easier in the primary market.

Sultana raisins have advanced another 3s. per cwt.

Cheese has advanced ½c. this week. As high as 8 15-16c. has been paid on country boards.

The Ontario potato crop has been a light one, and prices are likely to be high. At Toronto 70c. is quoted for car lots.

The cable announces that the Escalona, the first direct steamer with Valencia raisins for Canada, has sailed from Denia.

There has been a further appreciation in the price of Eleme figs, and average quality fruit would now cost about 18c. per lb.

John Sloan & Co.'s new sample-room presents quite an improved appearance. It has been enlarged to double its former size, and otherwise improved, giving

a much better opportunity of displaying goods, which the firm has not been slow to take advantage of. An additional telephone has also been put in.

QUEBEC MARKETS.

MONTREAL, Sept. 22, 1898.

GROCERIES.

THE grocery trade has been satisfactory on the whole during the past week, though the volume of business was decreased in some lines. Sugar was an example in this connection, but it still contributed a fair movement, while prices rule steady. Molasses rules firm and holders are not urging sales. Strength is still the general rule in canned goods, though the movement has been somewhat smaller than last week. Coffee and spices rule steady, and buyers who have been holding off on tea with hope of more favorable prices were compelled to come into the market this week. Dried fruits have furnished many interesting features, as noted in the regular report elsewhere, and values are generally firm, especially on figs, which are fully 50 per cent. higher than they were a week ago.

SUGAR.

Business in sugar has been less active during the past week in this market, but refiners state that there is still a steady demand, and that it is likely to continue throughout the month. Stocks here are well reduced, and the situation, on the whole, healthy. Both granulated and yellows are selling at the prices previously quoted. In London, beet has been somewhat easier since the opening of the present week, the distant position being ¾d. lower. Present month, however, is quoted unchanged, viz., 9s. 7½d., while October is named at 9s. 8¼d. Cane, in London, is steady, with light offerings and prices unchanged; Java, 12s.; fair refining, 10s. 7½d. Raw is firm at New York; fair refining, 3 13-16 to 3¾c.; centrifugal, 4¾c.; molasses, 3 7-16 to 3¾c. Refined in that market continues strong.

SYRUPS.

The market for syrups is steady at 1¼ to 2¼c. per lb. for Canadian in the wood.

MOLASSES.

Molasses has not furnished any new feature, the undertone being firm, holders of round lots of Barbadoes having refused to accept 28½c. Car lots are quoted as before. The high price of the Barbadoes article is, it is said, leading to more business in New Orleans molasses, both in this Province and in Ontario, at a range of 19 to 23c., as to grade, in straight invoice lots.

CANNED GOODS.

This market has been somewhat quiet since our last report. The strong feeling in

salmon continues, and prices are held stiff at the late advance. Vegetables are steady also, new pack tomatoes offering at 75c., and corn and peas at 70c. per dozen.

COFFEE.

This market rules quiet, only a few sales of Maracaibo in a wholesale way being noted at 9 to 11c. Of course, jobbing lots necessitate an advance on these figures. Santos, in a large way, is quoted at 8 to 10c., and Rio at the same price.

SPICES.

There has been little to report in the spice market.

TEAS.

The firm tone is fully maintained, and, so far as present indications go, there appears to be little chance of any decline in Japan teas to arrive, and firms who have held off on this expectation have been disappointed and are now coming into the market. Business in round lots of Japans has transpired at 14 to 17½c. for low grade, and 17 to 19½c. for medium. Green teas have moved at 10 to 12c. to the extent of some 1,000 packages, while a few small lines of Ceylons have sold at 14 to 18c., as to grade.

DRIED FRUIT.

The Valencia raisin market is quite firm and some brokers here, who made firm offers and had them accepted, now find that they will make a loss of over 6d. a box on some of their contracts. Quotations issued this week, by local jobbers, on new crop Valencias are as follows: fine off stock 4½c.; selected 5¾c.; and 4-crown layers 5¾c.

The firm tendency noted on California raisins is maintained, in fact, the anticipation is for higher prices, if the Growers' Association, to which reference has been made, is successful in its efforts. No arrivals are expected before October, and, in the meantime, jobbers are offering the goods to arrive at the following range; 2-crown loose Muscatels, 5½c.; 3-crown loose Muscatels, 6¾c.; 4-crown loose Muscatels, 7½c.; seeded raisins, 9½ to 11c.; fancy clusters, \$2.30 to \$2.50 per box; Dehesa, \$2.25 to \$3. and Imperial, \$3.25 to \$3.50.

Currants are steady and first offers of new crop to arrive are being made by jobbers here. They are quoting Filiatras in barrels, 4¼c.; ½ bbls. 4¾c.; and ½ cases, 4½c.; Patras, ½ cases 5c.; Vostizzas, ½ cases 5½c.; and extra choice Vostizzas 6c.

Sultana raisins are quite stiff in tone, and no prices for forward delivery have yet been named here. The speculative operations of some London dealers, according to advices received here, have had a lot to do with the strength of the market.

California prunes are steady, and no arrivals of new crop are expected before October. Demand here from local jobbers has been quite active, and the prices they

IMPORTED SUGARS

We can supply all kinds of

Imported Granulated and Yellow Sugars

Equal in grade to Canadian goods, and at considerably lower prices. All jobbers and retailers dealing in round lots will find it to their advantage to write us for samples and prices.

JOSEPH WARD & CO., - MONTREAL

N.B.—There is NO COMBINATION ON THESE GOODS, and prices will be quoted delivered if required.

COWAN'S

Hygienic Cocoa

Royal Navy Chocolate

AND

Famous Blend Coffee

are the favorites with all grocers.

THE COWAN CO., LIMITED, TORONTO

THE BEST VALUE

in the market to-day is our smoked

SHOULDER HAMS and BACKS

Special prices for barrel lots. Rolls, Hams, etc., at right prices. All "Maple Leaf" Brand.

D. GUNN, BROTHERS & CO.

Pork Packers

TORONTO, ONT.

ADVISE YOUR CLIENTS TO DRINK

::: Chocolate for Breakfast

It invigorates MIND and BODY whereas Tea and Coffee SLOWLY RUIN THE NERVES



But to get a good cup of Chocolate, they want to use the best of all

VANILLA . .

CHOCOLATES

CHOCOLAT MENIER

The world-renowned French Vanilla Chocolate, and not that cheap stuff sold as sweet chocolate, which lacks purity and becomes injurious.

All first-class grocers keep it.

Cocoa and Chocolate can no more be compared to each other than skimmed milk to pure cream.

HERDT & CO. 13 St. John St. Montreal

General Agents for the Dominion

are offering this week, on goods to arrive, are firm, compared with last year. The range is as follows: 40's to 50's, 10 3/4 c.; 50's to 60's, 9 1/4 c.; 60's to 70's, 8 1/4 c.; 70's to 80's, 7 3/4 c.; 80's to 90's, 7 1/4 c., and 90's to 100's, 6 3/4 c. Nothing has been done yet in French prunes for import, but prices are lower than they were last year. The same is to be said of Bosnia fruit. In the latter, some business has been put through, and local jobbers are offering 110's to 115's, in 55 lb. boxes, at 4 3/4 c. to arrive. This fruit sold last year at 6 1/2 c., so that it can be seen that they are considerably cheaper this year than last.

Figs, on the other hand, are very strong, and stock that cost 26s. last year is held at 60s. and over. Local jobbers are, accordingly, asking relatively high prices on new crop to arrive, 10-lb. boxes being quoted at \$1.85 to arrive, against \$1 last fall, and two-row 12-oz fruit at 14c., against 8c. last year; or an advance of fully 50 per cent.

Evaporated California fruits are steady to firm. Apricots, to arrive, are quoted at 15 1/2 to 17c.; peaches 13 1/2 to 17c.; pears, 13 1/2 c.

NUTS.

The market is quiet, but steady in tone. Offers of several sorts have been made this week to arrive by wholesale houses here. They are asking 10 1/2 to 11c. for Tarragona almonds, and 25c. for shelled. Shelled walnuts to arrive are quoted at 20 to 21c. No quotations have been named on new Grenoble walnuts in a jobbing way. Sicily filberts, in 220-lb. packages are quoted at 7 to 7 1/2 c.

GREEN FRUIT.

The green fruit market has developed a firmer tendency on fresh Canadian and California fruit since last week, under the influence of decreased receipts. Canadian peaches are 25c. higher, at 75c. to \$1.30, and advances have also been recorded in pears and plums, as noted in our prices current elsewhere. Bartlett pears, in barrels, are quoted at \$4 to \$6. Oranges are firmly

EDWARD HARRIS & CO.,

PHENIX SPICE MILLS, LIVERPOOL, ENG.

Telegraphic Address: "Speedwell, Liverpool."
Telephone, No. 3729.

Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

SEASONABLE GOODS . . .

Butter Tubs
Butter Plates
Fruit Jars
Rubber Jar Rings

We have them.

WALTER WOODS & CO.
HAMILTON

Established 1851

WILSON'S MONEY WEIGHT SCALES

tell you the amount of the purchase and weight at the same time.

Fitted with agate and diamond steel point bearings.



Write us for particulars

C. WILSON & SON

69 Esplanade St., TORONTO, ONT.



REFRIGERATORS

Style No. 13

Size, width 46 in.
depth, 28 in.
height, 84 in.

All trimmings and cornice project over this. This style is in Antique Ash, Hard Oil Finish, Inside Spruce Lined and Orange Shellac, 7 Walls, Windows Hung with Weights. A Catalogue will give you all particulars.

This cut represents No. 13.

ADDRESS,

EUREKA REFRIGERATOR CO.

54-56 Noble Street, TORONTO

T
E
A
S

...NEW JAPANS...

T
E
A
S

✓ Consignments of New Season's Teas are now arriving, and we will be pleased to submit samples and prices on application.

S. H. EWING & SONS, Importers and Manufacturers MONTREAL

COFFEES, SPICES, BAKING POWDER, CORKS, ETC., ETC.

held at the late rise, while lemons have scored another advance, and are now quoted at \$5 to \$6 per box.

COUNTRY PRODUCE.

EGGS—There was no change in the situation of the egg market. The undertone continues firm and prices are maintained. We quote: Strictly new laid at 17½ to 18c.; held fresh, 15½ to 16c.; No. 1 candled, 13½ to 14c., and No. 2, 10c. per doz.

BEANS—The market for beans continues quiet, and prices are steady. We quote: Choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—In honey there is little doing, and supplies are large, but prices show no further change. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

MAPLE PRODUCT—Continues neglected. We quote: Syrup in wood, 4½ to 4¾c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6¼c. per lb.

PROVISIONS.

A fair trade continues to be done in hams and bacon, and the market for these lines is moderately active, but other sorts rule quiet, and prices are steady all round. We quote: Canadian pork, in bbls., \$16 to \$16.50 per barrel; pure Canadian lard, in pails, at 8¼ to 8½c. per lb., and

compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

FLOUR, GRAIN, ETC.

A fair volume of business has been transacted in grain. The demand was principally for oats and some round lots changed hands at 28½c. afloat. In peas, the feeling was firmer, and sales were made at 61¼ to 61½ afloat. In Manitoba wheat, business was quiet. Some round lots of No. 1 hard were offered for delivery the first half of October, at 68c. afloat Fort William, but no sales were made.

There was a good demand for all grades of flour, and the market was fairly active with no change in prices to note. We quote: Winter wheat patents, \$4 to \$4.25; straight rollers, \$3.50 to \$3.75; in bags, \$1.65 to \$1.80; Manitoba patents, \$4.80 to \$4.90; strong bakers' best, \$4.50 to \$4.60.

A fair business was done in feed and the tone of the market was steady. We quote: Ontario red winter wheat bran, \$12; shorts, \$14.50 to \$15 per ton in bulk; Manitoba bran, \$11.50 to \$12; shorts, \$15.

Business in oatmeal continues quiet, the demand only being for small lots to fill actual wants. Rolled oats are selling at \$3.60 per bbl. and at \$1.75 per bag.

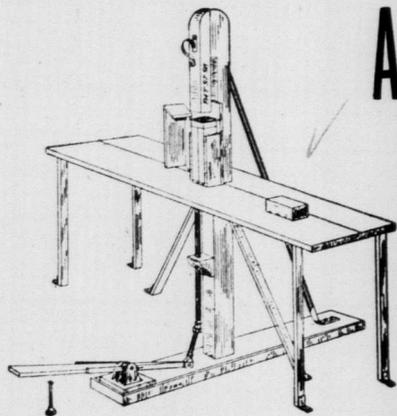
The demand for baled hay is only fair, and supplies are in excess of requirements,

consequently, the prospects for any improvement in prices are not encouraging. We quote: No. 1 at \$6.50; No 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

CHEESE AND BUTTER.

Cheese was firm and higher prices were realized than a week ago by fully ½c. per lb. The demand is due in part to a desire to procure the September make, but in addition to this the cable furnishes more encouragement from abroad, and the influence is naturally potent. The chief spot business this week was contributed at the wharf where 5,000 boxes were offered and sold at a range of 8¼ to 8¾c., the inside being the ruling, which is an advance of ½c. on last week. Western makes were nominal with values firmly held at 8½c. The public cable also advanced 6d. Monday all round. We quote: Finest western, colored, 8¾ to 8½c.; finest western, white, 8¼ to 8¾c.; finest eastern, colored, 8¼ to 8¾c.; finest eastern, white, 8 to 8¾c.; Liverpool cable, colored, 38s. 6d.; Liverpool cable, white, 37s. 6d.

The butter market is excited and extreme prices were paid both on spot and in the country, though the local position despite the advance, is not yet on a parity with what late made creamery is costing in the country. The best figure yet realized here

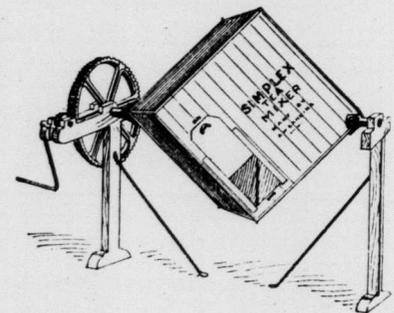


Armeda Tea Packer and Simplex Mixer

Visitors to the Exhibition are cordially invited to call at our Sample Rooms and see these two wonderful machines in operation. There will be nothing on the grounds more interesting to the trade.

You will find us in the Annex Building.

A. H. CANNING & CO.,
57 Front St. E., - Toronto.



COTTAM BIRD SEED and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

Royal Snaps

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.
GUELPH, ONT.

The **DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Domestic Fruit

Consignments personally and promptly attended to. All Foreign Fruits in season.

FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

McWILLIAM & EVERIST

Wholesale Commission Merchants,
25 and 27 Church St., TORONTO, Can.
Telephone 645.

THE **Select Back**

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

F. W. FEARMAN

Pork Packer HAMILTON

Georgia Water Melons and Bananas

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

Retail Merchants

know that first-class goods in attractive packages promote ready sales.

TARTAN TEA

Communicate with

has both of these good qualities.

BALFOUR & CO. Wholesale Agents **Hamilton**

A Surprise in store for you when you hear what the Wholesale trade have to say about

Clark's Pork and Beans with Tomato Sauce

LEONARD BROS. Wholesale

St. John, N.B. and Montreal

..Fish Merchants

Walter Northrop

Importer and Exporter of

DRIED FRUITS

Dressing and Packing of Currants a specialty.

66 Esplanade Street West

TORONTO

Hard to Choose? We Help You!

HONDI

is a Ceylon Tea with

ACKNOWLEDGED MERIT

in Pound and Half Pound Packets.

RED, BLUE and YELLOW LABELS.

F. R. STEWART & CO. Direct Importers
Vancouver, B. C. } **AGENTS WANTED**

POTATOES

IN CAR LOTS, BUY NOW.

WM. HANNAH & CO.

Board of Trade. TORONTO

TORONTO SPECIAL MACHINERY CO.

Manufacturers of **TEA, COFFEE, SPICE and FLOUR MIXERS**

154 Spadina Avenue, Toronto.

The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

78 Wyndham St. - GUELPH, ONT.

CALIFORNIA

Peaches, Pears, Plums, Apricots and Cherries, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

was made Tuesday morning, when 20¼c. was realized on one lot, but it is hardly quotable in a general way yet. We quote: Extra finest creamery, boxes, 19¼ to 19½c.; extra finest creamery, tubs, 18¾ to 19c.; ordinary finest creamery, boxes, 18¼ to 18½c.; ordinary finest creamery, tubs, 17½ to 18c.; dairy butter, 14 to 14½c.

MONTREAL NOTES.

Bosnia new crop prunes are offered to arrive at lower prices than they ruled at last fall.

Frank Magor & Co. have been appointed sole agents for Canada for Bryant & May's matches.

The supplies of canned blueberries are going to be very light this season, as the crop is short.

New figs are quoted, to arrive, in a jobbing way this week, fully 50 per cent. higher than they were last year.

The first arrivals of new crop California raisins, prunes and evaporated fruit are due here during the first week in October.

First offers of new Tarragona almonds, shelled walnuts and Sicily filberts, in a jobbing way, to arrive, were made this week.

Samuel Duncan, dealer in teas and crockery, has assigned, at the demand of W. H. Tapley & Co., with liabilities of about \$2,000.

Advices on new dates are much higher, owing to the uncertainty about first shipments. The first lots are expected to leave Bussora about September 30, and the second about October 15.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Sep. 20, 1898.

THE city has been full of visitors this week attending the exhibition, which is pronounced a success, the best, in fact, that we have had for years. The Government exhibit, which is part of the exhibit they had at Boston, receives much favorable comment. There are many improvements on the grounds this year, including a new grand stand and a new poultry house. Most of the visitors are customers and many are buyers. Many houses have brought in their travelers to aid in entertaining their friends. The interest of the week has been in dried fruit. Although all lines show good business, there are but few changes in prices to report. Importers begin to look forward to the arrival of their China teas—that is, the larger importations. Blended teas are rapidly driving the others out.

OIL—The business in this line is rather quieter than it was, owing to many fall orders having been taken earlier. This is in relation to burning oil, prices of which show no change. Other lines are also quiet.

SALT—Liverpool coarse, which, after all, is the grade in which the big end of the business here consists, is becoming quite light stock. There is, however, some about

due, and little, if any, change in price is expected. Factory filled fine has a fair business, and Canadian moves out in its regular way; though rather a lighter demand is noticed, we quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—Some new goods continue to arrive, although, as yet, no corn or tomatoes are to hand. The market is firm, and packers are not looking for business; in fact, they will hardly quote prices. There is not, as yet, however, any particular advance noticed. Corn is the highest line, in proportion. Gallon apples hold their advance. Quite a number of Nova Scotia packed apples are being sold here. A car of canned meats and pork and beans arrived from Chicago this week. Deviled and potted meats are offered rather lower, and concentrated mincemeat, in tin pails, shows improved demand. Lobsters hold at the full figures. Salmon tend higher, with very little offering from the Coast.

GREEN FRUIT—This is the busy season. It is difficult to quote prices, as so much depends on the quality and the amount of stock, which one day may be light and the next day an overstock. Apples continue to improve in quality; rather better prices are being obtained for best grades, though there are still a great many cheap apples on the market. Auctions are frequent, although little of the best stock is sold in this way. Nova Scotia pears are being received. Pears are low, between the many kinds now offered. The Californias are still, however, preferred, and hold their price. Peaches are but fair stock, and not a large sale. Plums are about out of the market; they have ruled low. Grapes have a big sale, particularly Ontario grades, at fair prices, but lower figures are expected. Lemons are quite high, and but fair sale. Oranges are in light demand. Even bananas, though still moving freely, show the effect of the other lines offering.

DRIED FRUIT—This line has had perhaps the chief attention during the week. The high prices at which the California market opened have curtailed the sale of this line. The new terms are not at all popular, though if this line is wanted there is but the one rule. Drafts will not be held for arrival of goods. There is this much to be said: All goods will be properly graded and little or no difference will be noticed in the quality of the fruit no matter from whom bought. The high price of seeded will affect the quantity and quality of those bought. Dealers have bought quite freely of Valentias, particularly layers. Shippers show quite a range in prices and any change is expected to be to higher values. Malagas have had but little attention as yet. Prices quoted are quite high. Evaporated apples have a little better enquiry, but are still a light sale. Currants firm. Figs are ruling very high. Canadian onions are on the market, and further arrivals are expected daily. Prices here tend rather lower, but west they quote a firm feeling.

SUGAR—Some refineries have shown more of an inclination to sell, but prices, on the whole, are firmly held. Competition from foreign sugars is not much noticed.

MOLASSES—While there is a fair, steady sale, there is little of interest to note. Stocks are getting lighter, and, it is expected, if there is a good demand for fall, higher prices will rule. They are low at present. There is no movement in New Orleans.

PRODUCE—This is a quiet line. Butter continues a large stock and low prices are the rule. Much is the fault of quality. Eggs move slowly at even figures. Here, again, there is a difficulty to get satisfactory stock, except in small, hennery lots at high figures. Cheese is quiet, particularly in the local market; early makes are hard to sell. Some factories have closed.

FISH—There is a good business doing. Pickled herring show a steady sale at firm figures. In dry cod, the demand is for the medium sized, and while there is perhaps an easier feeling, there is little or no change in price here. There are rather larger arrivals. Hake, if rightly cured, brings a good price. Pollock is quiet at this season. Smoked herring easy; it is hard to hold prices up, as the market is not large. Shad continue to have a good sale. A few pickled mackerel are seen, but this is not a market for this grade, and the price prevents many being brought here.

PROVISIONS—Buyers are still backward. movement is still light. Local packers are beginning operations. One drawback to the business here is that farmers bring their pork to market largely at one season. In smoked meats, there is but little doing.

Lard shows quite a movement at full figures, though packers show quite a range in prices.

FLOUR, FEED AND MEAL.—There is fair, steady sale, but no particular movement; many fear lower prices. From reports of the wheat, extra good flour may be expected this season. Little low grade is being sold. This, a few years ago, was quite a feature, but then cornmeal was higher. Ontario grades still have the large demand. Oatmeal shows better inquiry at firmer figures. Oats are rather easier and but fair sale. In feed, the amount offering is rather larger. Some say our people make a mistake by not using more bran. Beans are rather firmer and show better sale. Cornmeal shows no change. Barley is high. Split peas more freely offered. We quote: Manitoba flour, \$5.00 to \$5.25; best Ontario, \$4.40 to \$4.50; medium, \$3.95 to \$4.15; oatmeal, \$3.75 to \$3.80; cornmeal, \$2.15; middlings, \$20 to \$21; bran, \$17 to \$18; oats, 38 to 40c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.75; hay, \$8. to \$9. timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8½c.

ST. JOHN NOTES.

E. A. Smith, of Smith & Tilton, after quite an extended trip to England, is again at his desk.

The steamer from London had a particularly large cargo this week, owing somewhat to the fact that many goods were shut out of the last boat because of a dock strike.

At Close Figures —

Canned Goods

—ALL—
STANDARD PACKS.

Direct Shipment
From Factories.

In 10 case Lots and Upwards.

GET OUR QUOTATIONS BEFORE BUYING.

THE **EBY, BLAIN C^o.** LIMITED

WHOLESALE IMPORTING
AND MANUFACTURING GROCERS

.....TORONTO

"CHAMPIONS" Drained and } Peels Candied } =====

Now in store—choice English goods at low prices.

Warren Bros. & Co.

35 and 37 Front St. East
TORONTO.

New Brunswick's Canned Fish.

Sardines—Oils, Tomato, Mustard, and Spiced; Clams and Clam Chowder; Scallops; Kipperd Herring and Kipperd Chickens; Haddles—Oval and Round.

Have the largest and best assortment of the above in Canada. Ask your Wholesale Grocer for my brands. Every tin guaranteed.

John Sealey

45 and 26 South Wharf - ST. JOHN, N.B.



THE FESTIVE SEASON

is approaching and your customers will be asking for Cocoanut. Be sure you are giving them the best. If you have **WHITE MOSS** you have the best. Your jobber can supply you in any size of package.

CANADIAN COCOANUT CO.
MONTREAL.

J. Albert McLean, Prop.

New Salmon LOWE INLET

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT
THE BEST

IN

Cocoa Chocolate

 Coffee
Spices

Baking Powder

TODHUNTER,
MITCHELL & CO.

Importers, Manufacturers
TORONTO

Blue Label TOMATO Ketchup



IS RIGHT—MADE FROM FINEST, RIPEST TOMATOES—JUST ENOUGH SPICE TO GIVE IT SNAP. PUT UP IN BOTTLES STERILIZED BEFORE FILLING.....

Proprietors of . . .
The largest Canned Goods Packing Establishment in the world.
Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.
WRITE FOR QUOTATIONS.

PREPARED BY

Curtice Brothers Co.,

ROCHESTER, N.Y.

**HUDSON'S
SOAP**

A FINE POWDER. IN PACKETS ONLY.

Will wash more clothes, and do more work in much less time than any other Soap.
Linen Lasts Longer when regularly washed with HUDSON'S.

SOAK YOUR CLOTHES

with HUDSON'S and the dirt will slip out—with about half the usual labour.

R. S. HUDSON, 34 Chaboillez Square, Montreal.

CURRENT MARKET QUOTATIONS

September 22, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

SUGAR

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Granulated (St. Lawrence, Redpath).....	4½	4½	4½	5¼
Granulated, Acadia.....	4½	4-16	.....	.....
Paris lump, bbls. and 100-lb. bxs in 50-lb. boxes.....	5 11-16	5¾	5¾	6
Extra Ground Cing, bbls.....	5 5-16	5½	.....	6
Powdered, bbls.....	5 1-16	5¼	5¼	6
Cream.....	4 3-16	4¾	.....	.....
Extra bright.....	4 1-16	4 3-16	3¾	4
Bright coffee.....	.....	4½	3	3¾
Light yellow.....	4 3-16	4 1-16	3¾	4¾
No. 3 yellow.....	4 1-16	3¾	3¾	4¾
No. 2 yellow.....	3 11-16	3 13-16	.....	.....
Demerara.....	.....	3.50	3.75	.....
Imported yellow.....	.....	3¾	.....	.....

SYRUPS AND MOLASSES

Syrups—					
Dark.....	2½	\$0 23	\$0 27	.....	.....
Medium.....	2½	30	32	3	3½
Bright.....	2¾	35	37	3¾	3½
Honey.....	.....	.....	40	.....	.....
25-lb. pails.....	.....	.....	1 00	.....	.....
38-lb. pails.....	.....	.....	1 40	.....	.....
Molasses—					
New Orleans.....	31	24	45	26	28
Barbadoes.....	31	.....	.....	27	29
Porto Rico.....	23	25	38	42	34
Antigua.....	22	23	.....	25	28
St. Croix.....	.....	.....	.....	27	28

TEAS

Black—					
Congou—Half-chests Kaisow, Moning, Paking.....	\$0 12	\$0 60	\$0 12	\$0 60	11
Caddies Paking, Kaisow.....	14	40	18	50	15
Indian—Darjeelings.....	35	55	35	55	30
Assam Pekoes.....	20	40	20	40	18
Pekoe Souchong.....	7	25	18	25	17
Ceylon—Broken Pekoes.....	35	42	35	42	34
Pekoes.....	20	30	20	30	25
Pekoe Souchong.....	17	35	17	35	17
China Greens—					
Gunpowder—Cases, extra firsts.....	42	50	42	50	.....
Half-chests, ordinary firsts.....	22	28	22	28	.....
Young Hyson—Cases, sifted, extra firsts.....	42	50	42	50	.....
Cases, small leaf, firsts.....	35	40	35	40	35
Half-chests, ordinary firsts.....	22	28	22	28	28
Half-chests, seconds.....	17	19	17	19	.....
“ thirds.....	15	17	15	17	.....
“ common.....	13	14	13	14	22
Ping Sneys—					
Young Hyson ½-chests, firsts.....	28	32	28	32	30
“ seconds.....	16	19	16	19	.....
Half-boxes, firsts.....	28	32	28	32	.....
“ seconds.....	16	19	16	19	.....
Japan—					
½-chests, finest May pickings.....	38	40	38	40	38
Choice.....	32	36	32	36	35
Finest.....	28	30	28	30	.....
Fine.....	25	27	25	27	.....
Good medium.....	22	24	22	24	20
Medium.....	19	20	19	20	.....
Good common.....	16	18	16	18	.....
Common.....	13	15	13½	15	15
Nagasaki, ½-chests Pekoe.....	16	22	16	22	.....
“ Oolong.....	14	15	14	15	.....
“ Gunpowder.....	16	19	16	19	.....
“ Siftings.....	7½	11	7½	11	.....

WOODENWARE

Pails, 2-hoop, clear, No. 1.....	.....	\$1 45	\$1 45	\$1 50	\$1 50	\$1 60
“ 3-hoop, “ “.....	.....	1 60	1 60	1 60	1 60	.....
“ 2-hoop, “ No. 2.....	.....	1 40	1 40	1 40	1 40	.....
“ 3-hoop, “ “.....	.....	1 55	1 55	1 55	1 55	.....
“ 3-hoop, painted, No. 2.....	.....	1 40	1 40	1 40	1 40	.....
Tubs, No. 0.....	.....	8 00	8 00	9 50	10 50	.....
“ 1.....	.....	6 50	6 50	8 50	9 50	.....
“ 2.....	.....	5 50	5 50	6 50	7 00	.....
“ 3.....	.....	4 50	4 50	5 50	6 00	.....

BUTTER AND CHEESE

Dairy, large rolls, per lb.....	15	16	10	14	17	19
“ pound prints.....	16	17	16	17	.....	.....
“ tubs, best.....	14	15	14	16	.....	.....
“ tubs, second grade.....	11	13	10	14	18	20
Cheese, tubs.....	19½	20	18	18½	17	18
“ prints.....	21½	20	21	18	20	.....
Cheese.....	8¼	8½	8½	8¼	9	10

PROVISIONS

	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Dry Salted Meats—				
Long clear bacon.....	7½	8	8½	8½
Smoked Meats—				
Breakfast bacon.....	12	11	12	12½
Rolls.....	9	8¾	9	10
Hams.....	10½	10½	11½	11½
Shoulder hams.....	10	8¾	8½	9
Backs.....	11	11½	.....	12
All meats out of pickle 1c. less.				
Barrel Pork—				
Canadian heavy mess.....	16 50	17 00	14 50	15 00
“ short cut.....	16 00	16 50	16 00	15 50
Clear shoulder mess.....	.....	13 00	13 50	14 00
Plate beef.....	12 50	18 00	11 00	11 50
Lard, tierces, per lb.....	.....	8½	10	8½
Tubs.....	.....	8½	7	8½
Pails.....	8¾	9¾	7½	8
Compound, Pails.....	1 10	6½	7	6½
Shortening, in 60-lb. tubs.....	.....	7½	7¼	.....
Dressed hogs, light.....	6 25	5 75	.....	.....

GREEN FRUITS

Oranges, California seedlings.....	3 50	4 00	4 00	3 50	3 75	3 00
“ Mediterranean sweets.....	3 50	4 00	.....	4 00	4 25	.....
Lemons, Messina, per box.....	5 00	6 00	.....	6 00	6 50	4 25
Verdilla, “.....	.....	6 50	7 00	.....	.....	.....
Bananas, per bunch.....	1 00	1 75	1 00	1 65	1 50	2 25
Apples, per bbl.....	1 50	2 00	1 50	2 25	1 50	2 00
Canadian Apples, per basket.....	.....	75	1 30	85	1 50	1 00
“ Peaches, “.....	30	75	25	65	.....	.....
“ Plums, “.....	40	75	30	75	40	50
“ Grapes, “.....	13	16	13	20	35	50
Red Peppers, “.....	.....	45	75	.....	.....	.....
Sweet Potatoes, bbl.....	3 00	3 25	3 00	3 25	.....	.....
Cal. Peaches (20-lb.).....	1 25	1 50	.....	1 50	1 75	.....
“ Peaches (50-lb.).....	2 75	3 00	.....	3 00	3 10	.....
“ Plums (4-basket).....	1 35	1 75	.....	1 25	1 75	.....
Watermelons, each.....	.....	.....	.....	45	50	.....
Muskmelons, per basket.....	30	50	20	30	40	50
Tomatoes, Can., per basket.....	4 00	6 00	3 50	4 00	5 00	6 00
Bartlett Pears.....	.....	.....	.....	.....	.....	.....

NUTS

Brazil.....	12	13	12½	14	12	12½	15
Valencia shelled almonds.....	25	27	22	24	.....	25	30
Tarragona almonds.....	10½	11	10	11	11	12	13
Peanuts (roasted).....	6½	9	7	10	9	10	12
“ (green).....	5½	8	.....	9	.....	10	15
Cocoanuts, per sack.....	.....	.....	4 00	3 50	4 00	.....	.....
“ per doz.....	.....	.....	60	60	70	.....	.....
Grenoble walnuts.....	.....	10½	12	12	13	.....	14
Marbot walnuts.....	8	9	9	10	9	10	.....
Bordeaux walnuts.....	8	9	8	9	9	10	.....
Sicily filberts.....	10	11	8	9	8	10	12
Naples filberts.....	10	11	10	11	10	11	.....
Pecans.....	8½	12	8	11	11	12	.....
Shelled Walnuts.....	20	21	.....	.....	.....	.....	.....

SPICES

Pepper, black, ground, in kegs, pails, boxes.....	12	15	12	14	14	15	13
“ in 5-lb. cans.....	15	16	14	15	15	16	.....
“ whole.....	11	13	11	13	12	13	10
Pepper, white, ground, in kegs, pails, boxes.....	20	26	18	24	24	26	25
“ in 5-lb. cans.....	20	22	20	26	20	22	.....
“ whole.....	17	25	17	24	20	22	.....
Ginger, Jamaica.....	20	25	18	25	20	25	.....
Cloves.....	15	20	14	35	18	20	.....
Pure mixed spice.....	25	30	25	30	25	30	.....
Cassia.....	25	40	20	40	18	20	20
Cream tartar, French.....	25	27	24	25	20	22	.....
“ best.....	28	30	25	30	25	30	.....
Allspice.....	15	17	13	16	13	14	18

PETROLEUM

Canadian.....	12	.....	13½	16	16½	.....
Sarnia water white.....	12	13	15	17	17½	.....
Carbon safety.....	17	.....	.....	.....	.....	.....
American water white.....	17	17½	16½	19	19½	.....
Pratt's Astral, in bulk.....	18	19	16	.....	.....	.....

COUNTRY PRODUCE

Eggs, strictly fresh laid.....	17½	18	13½	15	11	12	10
“ held.....	15	16½	12	13	.....	.....	.....
Poultry—chickens, dressed.....	*5	8	30	50	30	60	.....
Geese, per lb.....	.....	.....	.....	.....	70	1 00	.....
Ducks, per pair.....	*8½	9	50	75	50	1 00	.....
Turkeys, per lb.....	.....	10	11	10	14	.....	.....
Game—Hares, per pair.....	.....	.....	.....	.....	25	30	.....
Honey, comb, per doz.....	1 50	1 75	80	1 50	1 50	1 75	.....
“ light color, 60-lb. tins.....	7	8	6	6½	7	8	.....
“ 5 and 10-lb. tins.....	7	8	6	7	8	10	.....
“ buckwheat.....	5½	6½	2	3	5	6	.....

RICE, SAGO, TAPIOCA

Rice—Standard B.....	3 75	3 90	3¾	3¾	3 62½	3 75	4½
Patna, per lb.....	.....	5	5½	6	5	6	.....
Japan.....	6	6¼	6	6½	5	6	5½
Imperial Seeta.....	5	6	4¾	5½	5	6	.....
Extra Burmah.....	.....	4¼	4¾	4	5	.....	.....
Java, extra.....	6½	7	6	6½	6	7	.....
Sago.....	3½	4	3½	4¼	5	6	4
Tapioca.....	4	4½	3¾	4½	5	6	.....

SODA

Bi-carb, standard, 100-lb. keg.....	2 25	2 50	2 25	2 50	
-------------------------------------	------	------	------	------	--

Thousands

OF

. . . Dollars

will be spent the coming year to
thoroughly advertise

CEYLON ^a_n^d INDIAN TEAS

in every city, town and hamlet throughout the country, and this, backed up by the purest, cleanest, healthiest and most popular tea in the world, will make a veritable gold mine for the retailer.

Order from your wholesaler
without delay.

MANITOBA MARKETS.

WINNIPEG, Sept. 19, 1898.

THOUGH threshing is now pretty general, deliveries of wheat are very light. Nearly all the grain now delivered by farmers is being stored, at present, in expectation of higher prices. The market is unsettled, from 55 to 60c. being paid for No. 1 hard on different markets, where freights are just the same. Wheat-selling will be very slow up to the time of the close of navigation. So far as can be at present ascertained, the crop will grade northern, principally. There will be comparatively little No. 1 hard, owing to the wet weather, which has bleached the grain. In a short time now, all wheat will be purchased on an export basis.

FLOUR—Trade is dull, and flour has dropped a further 10c. per sack. Patent is quoted at \$2.05; bakers', \$1.85; Algoma, \$1.45, and XXXX, \$1.15. Bread has not dropped in proportion to the fall of flour, the finer grades being still quoted at 6c.

The grocery trade is quiet, and the volume of business small, which is the prevailing state of things at this time of year. There is no change in prices to report. Canned goods, particularly corn and tomatoes, are now arriving, but, owing to high prices, the sales are light and very slow. Evaporated fruits continue high and firm, with indications of a further advance.

RICE—Market is still somewhat bare of this article, and high prices rule, though the feeling is a little easier than it was some weeks ago.

• **FISH**—Several carloads of Labrador herring, fresh cod and mackerel have been received. Small quantities of finnan haddies are coming in by express to the retail trade.

Oriental freights are slow, and many dealers are complaining at the long delay in receiving orders. The C.P.R. Pacific steamers seem to have too much to do.

BUTTER—Market shows little change, the nominal price being 18½c. f.o.b. point of shipment. The tendency is still to hold. A few factories have received a shade over the price quoted. Dairy butter receipts are liberal at present, and the price remains 13½c., Winnipeg.

CHEESE—Nominally, cheese is 9½c., but little is moving. Local manufacturers held for a higher figure, and dealers, rather than pay more, have purchased from the east, and local men now seem likely to have their cheese on their hands or will have to sell it at a lower figure. Some factories are still holding June make.

EGGS—Receipts are fair and the quality good. Price, 13½c. Winnipeg.

GREEN FRUIT—Ontario grapes are arriving freely, in fact, the city seems full of them. Concords, in 100-basket lots, are

selling at 27c.; small lots, 35c.; Niagara, 32c. for 100-basket lots, and 35c. for smaller quantities. Washington and Oregon free-stone peaches, \$1 to \$1.25 per case, according to quality; Montana crabapples, \$2 for 60 lb. boxes. Crabs have advanced in price rapidly, owing to the fact that southern crop is shorter than anticipated. The samples from Montana are excellent. Washington pears are from \$2 to 2.25 per box. Jersey sweet potatoes, \$5.25 per barrel. Imported tomatoes, 60c. per basket. There are large quantities of Ontario pears arriving in baskets, but the bulk of them are in such doubtful condition that no market is given. There will be an auction sale of this class of fruit on Monday. Apples, at present, are dear and not very satisfactory.

CHINA TEAS IN ENGLAND.

It is a peculiarly significant proof of the continual decline of the China tea trade that just now, when teas from the celestial Empire are practically a drug on the market, with no activity or promise in them, and only a retail trade passing therein, buyers of Indian teas should be coming forward quite briskly and the market becomes firm at good prices. The teas from our own possessions are of good quality this year, and now that they are landing in larger bulk buyers have a good selection, and we are able to test their opinions of the new arrivals. The good prices realized last week, as high as 2s. 4¼d. for Indian, show the estimation in which some gardens are held, and evince that steady improvement which is destined to kill the China trade altogether unless great changes are effected in the methods of preparing for market.—Grocers' Journal.

PLOUGHING FOR CLAMS.

The ancient and honorable method of digging for clams has been found too slow on Puget Sound. Here is what an exchange says of the modern method:

"Considerable feeling is being manifested on Puget Sound against the wholesale destruction of the natural clam beds by the packers at Port Angeles. It is reported that the beach is being ploughed up by means of a plough pulled by horses, and the result of this method of catching will soon result in total annihilation of this toothsome bivalve. A bill will be introduced in the next Legislature looking to a correction of this abuse."

A shipment of new Young Hyson teas have just been received by H. P. Eckardt & Co.

H. P. Eckardt & Co. are quoting new currants and raisins to be received by the first direct steamer.

TRADING STAMPS DOOMED.

The merchants of Ansonia, Derby, and Shelton, Conn., have set the seal of doom upon the trading stamp, having decided to discontinue all schemes of the kind after Sept. 1, 1898. After the appearance of the so-called "green stamps," the stores not in the combination began to give away the red stamps issued by another concern. The merchants say that over 1,000,000 of the red stamps have been given away, representing an outlay of \$3,000 to the merchants. A petition has been circulated in the triple towns, and generally signed, in which the merchants agreed that, after Sept. 1, they will discontinue the giving of stamps and gift advertising, thus enabling them to give better values. They also resolved that they will take space in no advertising sheet, programme or other form of advertising matter, making an exception for religious organizations.—Retail Grocers' Advocate.

COLD CURRIED EGGS.

Cold curried eggs, prepared as follows, will, according to an exchange, be found delicious: Hard boil as many eggs as are required, cut them in half, remove the yolks, pound them in a mortar, and mix with sufficient well-seasoned white sauce to form a smooth paste; add curry paste to taste, and a small piece of butter. Refill the whites of the eggs with the mixture; smooth it over with a knife, and cover each half thickly with some rice (still warm) which has been boiled until quite soft, mixed with butter, and seasoned with pepper, salt and nutmeg. Put the curried eggs aside until the rice is cold and set, then lightly flour them, dip into beaten egg, roll in fine breadcrumbs, and fry. The eggs should be placed in small fluted paper cases before being wrapped up in grease proof paper.

ERRORS REGARDING FLORIDA ORANGES.

An erroneous statement, says an exchange, about the Florida crop is in circulation. It is to this effect: "The drouth has probably cut down the Florida orange crop one-third to one-half below what it was expected the crop would be. At one time the yield of the groves this year was estimated at between 750,000 and 1,000,000 boxes, but the long-continued dry weather caused a great quantity of the fruit to drop, and it is now believed that the crop will be in the neighborhood of a half million boxes. Growers expect fancy prices, though, and are far from being dishartened." The truth is that the Florida crop is larger than last year, and will continue to thus increase from year to year, unless we have another disastrous freeze.

FICTITIOUS VALUES.

"THIS is what I overheard in a store. A customer had been trying to purchase an article which the merchant happened not to have in stock.

"Can you tell me where I will be likely to find it?" enquired the buyer.

"I hardly know," answered the dealer, "it is something for which there is little demand. You might search a week for it and not find it anywhere, and then you may strike it at the first place you call. If you are going down past Brown's you might try there. He is as likely to have it as anyone."

"The truth is, I don't care to go to Brown's, for, between you and me, he knows what he wants for everything he sells."

"You are not the first one I have heard say that, either," replied the merchant, with a laugh. "Others make the same complaint."

"Well," continued the customer, "I want everyone with whom I deal to make a legitimate profit on what he sells me, but, when a man robs his customers as Mr. Brown does, he drives them away from his store. People find it out, as a rule, when they have been overcharged for a purchase, this not only has the effect of keeping them from placing themselves in the way of a second dose of such treatment, but, in addition, they are more likely to tell their experience to someone else, who also repeats it, and Mr. Brown comes to be known as a desirable party to avoid. No worse advertisement can be published than a reputation for exorbitant prices."

And so the talk ran on, emphasizing the philosophy of President Lincoln when he said: "You cannot fool all the people all the time." Get-rich-quick methods always come to grief sooner or later when built upon the foundation of usurious profits. Every merchant has a right to a fair margin, and no one begrudges it to him, but his violence is sure to return upon his own pate when he attempts to place fictitious values upon his wares. He must not forget to give the buyer credit for the possession of an average amount of discernment. There is no surer way of making an enemy of a man than by cheating him.—Mercantile Journal.

WANTS A CREAMERY IN ALGOMA.

The Algoma Pioneer, Sault Ste. Marie, Ont., is advocating the establishment of a creamery in that district. It waxes enthusiastic as follows: "No other county in Ontario is more highly favored than Algoma with the natural conditions for excellent butter; luxuriant and nutritious grasses are indigenous here; thousands of acres of

primeval forest offer unlimited food and shelter against heat and storm; and these unsurpassed pastures are kept fresh and green from early spring to late fall by the gracious dew for which this northern Ontario is remarkable. So that 'scorched pastures' are almost as rarely seen as hens' teeth."

NEWFOUNDLAND FISHERIES.

The shore fishery, says a correspondent of Fishing Gazette, from Belleoram, is a blank. The Bankers are doing very well—better than last year, in fact, to date, they have landed more fish than all of last year. The lobster fishery is worse than last year—not much better than half as good; but for the good prices the factories would have closed before this. The lobster fishery will be ruined if continued as it is. Unless a long season is enforced for, say a year or so, the fishery will be ruined. The laws permit fall fishing on September 25. It is too late; it should be September 10. There is every reason to hope for an average season in the cod fishery of Newfoundland. Prices are not satisfactory. It is thought marketable codfish will not exceed \$3.20 per quintal, and Labrador fish will be only \$3.20 per quintal. Lobster fishing is fairly good; prices are high, and will continue so, owing to scarcity of lobsters in the United States and Canada. Cod oil has declined lately \$4 per ton.

A SATISFIED BUSINESS MAN.

C. P. Fabien, the manufacturer of Aubin's patent refrigerators, speaks hopefully of last year's business. He is gradually extending his business throughout the whole Dominion. He makes fifteen different kinds of refrigerators, ranging from four to ten feet in length. He has lately appointed Buchanan & Gordon, of Winnipeg, as his agents in Manitoba and the Northwest. This firm showed two of the largest Aubin refrigerators at the late exhibition, and they write that they were greatly admired and that the manufacturer can count upon a large business from that section next season.

BANANA FLOUR.

The next dietetic fad is going to be banana flour, says New York Post. Manufacturers are experimenting in this direction, and promise soon a meal that will keep as long as wheat flour and make a much more nutritious bread. As already the craze for whole wheat flour is passing, this new albumen will undoubtedly meet a quick welcome when it comes. The use of the banana has developed its great value as an article of food, and the great army of banana consumers are prepared to accept eagerly its further development.

ZANZIBAR CLOVES.

In a recent consular report to the British Government, the following table of the yield of Zanzibar cloves appears:

Year.	Zanzibar Frasilas.	Pemba Frasilas.	Total Frasilas.
1890.....	124,929	384,993	509,862
1891.....	69,388	324,252	393,640
1892.....	121,398	236,211	357,609
1893.....	108,090	259,367	367,456
1894.....	138,691	372,999	511,890
1895.....	146,397	391,460	537,857
1896.....	119,791	237,090	356,881
1897.....	90,676	240,954	331,630

A frasila equals 35 lb. The foregoing figures represent the actual quantities of cloves brought into the town of Zanzibar from the "shambas" or plantations of this and Pemba Islands during the last eight years. The actual clove season, that is, the period during which the produce of the trees ripens and is picked, dried and brought to market, extends from September to March, and it is at its height in January, but for the purpose of this report the year is reckoned in the usual way, from Jan. 1 to Dec. 31.

The reduction in the yield for 1897 is ascribed to dry weather, and the same trouble is being experienced this year, the crop being so much endangered that some authorities expect prices to advance 50 per cent. within 60 days. The Zanzibar fall crop will not, it is feared, exceed 32,000 bales.

PERSONAL MENTION.

Mr. James A. Henderson, of Tarrant, Henderson & Co., Colombo Ceylon teas, was introduced to the trade in Montreal by Mr. Cecil Gordon.

Mr. W. P. Downey has gone on a business trip to New York, in connection with Hires' rootbeer and his other American agencies.

Mr. E. Becker, of E. Becker & Co., has just returned from a business trip to the Pacific Coast and reports business good, especially in Manitoba. He speaks in glowing terms of the future of our Canadian Northwest.

ROTHSCHILD'S RULES.

A London paper says that Baron Rothschild had these rules posted in his bank:

- Shun liquor.
- Dare to go forward.
- Never be discouraged.
- Be polite to everybody.
- Employ your time well.
- Never tell business lies.
- Pay your debts promptly.
- Be prompt in everything.
- Bear all troubles patiently.
- Do not reckon upon chance.
- Make no useless acquaintances.
- Be brave in the struggle of life.
- Maintain your integrity as a sacred thing.
- Never appear something more than you are.

Carefully examine into every detail of your business.

TRADE IN OTHER COUNTRIES THAN OUR OWN.

CANNED SALMON IN LONDON.

THE changes in the position of salmon have been so sudden and drastic that it is difficult to realize that the advanced prices are fixed on a sound basis. The advance, however, far from being in any way fictitious, was probably never on firmer lines, and the rise is not only fully warranted, but, considered statistically, is moderate, and will, in all probability, be further enhanced when the exact position of some of the shapes is ascertained. The prices asked for the new pack by some of the canners vary from 23 to 27s. for talls and flats; these prices, however, will probably prove to be extreme, but it serves to show that the prices now ruling in the United Kingdom are not without justification.—Grocers' Journal, Sept. 10.

GOOD APPLES SCARCE IN ENGLAND.

An English paper says: "The scarcity of good apples is badly felt, even on the threshold of the season. What it will be later on can hardly be imagined. We learn from The Fruit Grower that really good English apples, especially the dessert kinds, will be worth much money, so that growers having stocks will know how to act. Very choice home-grown apples will meet a free demand so long as they can be obtained during the present apple season. Well-colored samples are freely sought for by buyers, and, amongst other kinds, best Quarrendens cannot be obtained in quantities large enough to satisfy the demand."

SHIPMENTS OF CALIFORNIA FRUITS.

For the season June 26 to Sept. 3 there were shipped by rail to the East and Europe from the Santa Clara valley 1,441,360 pounds of canned goods, against 1,818,795 pounds for the corresponding period last year. Of cured prunes the shipments from June 26 to Sept. 3 were 1,306,290 pounds this year and 628,625 pounds last year; cured apricot shipments for the same period were 341,035 pounds in 1898 and 4,596,800 pounds in 1897. Shipments of dried peaches during the same time were 98,460 pounds compared with 84,445 pounds last year.

NEW CURRANTS IN ENGLAND.

The second cargo of new currants, consisting of about 750 tons, per Buccaneer, was shown on Wednesday, the bulk Patras and Amalias, with some Provincial and Gulf. The quality again proves better than expected, the condition being good, although the size is rather small. A fair demand has prevailed, but sales have not been readily effected. The sales comprise Provincials,

half and quarter cases, at 18s. to 19s.; Amalias at 18s. 6d. to 21s., with fine at 23s.; Patras from 20s. to 24s., and a few Gulf at 22s. to 24s. In old, business continues small, including Provincials at 14s. 6d. to 15s. 6d.—Grocers' Journal.

CALIFORNIA ORANGE CROP.

The seedling crop of California oranges will show a great falling off from last year, according to an exchange. While there are particular orchards which will yield heavily, many will have very little fruit. There will not be over one-third the usual quantity of seedlings.

FLORIDA ORANGE CROP.

H. F. Reils writes from Orient, Fla., to The Fruit Trade Journal that a canvass of the orange districts of Florida, covering 479 points, warrants him in making the prediction that the increase over last year's crop will be fully 25 per cent. The condition of the fruit, he says, is not generally as good as might be desired, but, on the whole, will average up well. Growers are holding out for \$2 per box, but \$1.75 will be a good average, and a figure that should prove very satisfactory and profitable to all concerned. The fine appearance of most of the groves has resulted in giving a decided impetus to the orange industry; old groves, that have been neglected since the freeze of 1894-95, are now being taken in hand, and within the next six months there will be a marked improvement noted, and a large increase in the acreage of bearing groves, to say nothing of the new groves planted out.

CALIFORNIA RAISIN SITUATION.

The present situation in California raisins does not seem to be at all satisfactory to commission merchants in the east. Accepting the prices and terms made by the California Raisin Growers' Association, they have gone ahead and sold freely for September shipment, and, in a very short time, we understand, all that was available for September shipment had been contracted for. Then, sellers in the eastern market solicited and obtained orders for first half of October shipment, but, before many of these orders were confirmed, notice was sent out by the association that the time for shipments at the opening prices had been extended to midnight, Oct. 8, only, after which it was probable that an advance of $\frac{1}{4}$ c. per lb. would be made by the association, and all goods shipped after that date would be subject to the increased price.—N.Y. Journal of Commerce.

AGGRESSIVENESS IN BUSINESS.

Some merchants are content to let their business grow with the natural growth of the neighborhood or town, says an exchange. These may make a modest competence but hardly a fortune. Others are continually reaching out for new trade, and, when other things are equal, this class of dealers eventually amass wealth. As the grocery business is a laborious occupation, in either case, it would seem that grocers might as well be aggressive as not, and make as much money as possible. Aggressiveness is a desirable trait or quality, as necessary to the merchant as to the successful general. We would like to see it more common in the grocery trade.

TOBACCO IN ESSEX AND KENT.

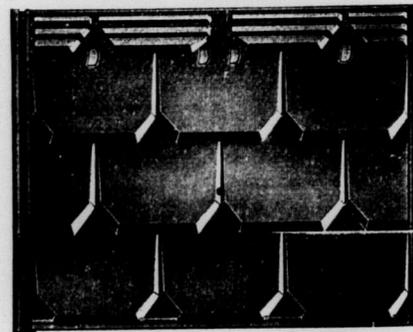
In a recent estimate of the quantity of tobacco under cultivation, it is stated that in Essex and Kent there are 6,000 acres planted in tobacco, and yielding not less than 1,500 pounds to the acre. This means a total of 4,500 tons, or 9,000,000 pounds. It is estimated that the crop alone will be worth from \$1,000,000 to \$1,250,000. The Canadian leaf is being very largely used by Canadians.

The outlook is that those who were fortunate enough to produce good crops, and are successful in the curing, will make considerable money this year. This will give an impetus to the industry, and, no doubt, next year will see a greater quantity grown.—Banner, Chatham.

Do You Want Economical Roof Protection?

That is also reliable and durable.

Then use . . .

EASTLAKE
STEEL
SHINGLES

They're fire, rust, leak and lightning proof—the only shingles made with our patent cleat—easily and quickly applied.

They always give absolute satisfaction.

Write us for full details.

Metallic Roofing Co., Limited

1180 King Street West, Toronto.

BOND'S SOAP

.. will ..

*CLEANSE
EVERYTHING
BUT
CLOTHES.*

*POLISH
EVERYTHING
BUT
MANNERS.*

\$7.50 per case, containing 100 large 16-oz. Bars, to retail at 10 cts. each

\$3.75 " " " 100 half 8-oz. " " 5 cts. "

33 1/3 PER CENT. FOR THE RETAILER. A SAVING OF 60 PER CENT. FOR HIS CUSTOMER.

H. B. MUIR & CO.

Sole Selling Agents for Canada, 1 St. Helen Street, MONTREAL

Toronto Office: 18 Victoria Street, TORONTO

Boston Laundry Starch Toledo Corn Starch

Forty Packages to the Case

Boston Laundry Starch, - \$3.20 per Case
Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.

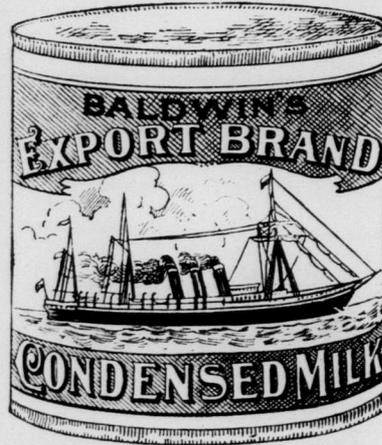


The F. F. DALLEY CO., Limited, Hamilton, Canada

**TOP
QUALITY**



Rose & Laflamme,



**BOTTOM
PRICE**



Montreal.

241199

SEAL BRAND
COFFEE
CHASE & SANBORN
MONTREAL

Chase & Sanborn's
SEAL BRAND
JAVA and MOCHA
THE STANDARD OF EXCELLENCE

Hold Your Trade and Get More

By keeping the best goods in stock.

The grocer's stock, of which the best coffee does not form a part, is incomplete.

"SEAL BRAND" Coffee the standard of excellence, will increase your business.

Chase & Sanborn

BOSTON

MONTREAL

CHICAGO

THE SAUCIEST OF SAUCES.

PATERSON'S

ossesses a peculiariquancy, and is more generally used than other

SAUCES.

Paterson's Wor'ster Sauce is the best value on the Market.



PREPARED BY—

R. PATERSON & SONS, GLASGOW.

Manufacturers of the celebrated "PATERSON'S CAMP COFFEE ESSENCE," and "PATERSON'S 'EUREKA' PICKLES."

Agents:—

ROSE & LAFLAMME, MONTREAL.



Pickles.

Our bean kitchen is a model of cleanliness, which is one of the many things that make Heinz's Baked Beans with Tomato Sauce so popular and easily sold.

Others of our Popular Specialties are:

**Tomato Chutney Evaporated Horse Radish
Tomato Ketchup Tomato Soup
Baked Beans with Tomato Sauce**

For sale by _____

**H. P. Eckardt & Co., Toronto.
Hudon, Hebert & Cie., Montreal.**

MEDALS--

PARIS
OHIOAGO
ANTWERP
ATLANTA, Etc.

*The GENUINE
always bear this
Keystone trade-mark.*



THE SUPERIORITY OF.....

Millar's Paragon Cheese

IS EASILY RECOGNIZED,
AND GENERALLY ADMITTED

*The First on the Market
The First in Quality
The First Always*

THE T. D. MILLAR CHEESE CO.
Ingersoll, Ont.

CIGARS

There is profit in selling cigars,
if you handle popular and reliable
brands. There is money in selling

J. Bruce Payne's Cigars

because every smoker knows them,
and those who have tried them
once, want them again.

Write us for particulars.

J. Bruce Payne - Granby, Que.

AN ANNOUNCEMENT!

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

Enameline

THE MODERN STOVE POLISH

PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

SAMUEL DUNCAN, dealer in teas and crockery, Montreal, has assigned, and a meeting of his creditors will be held on the 26th inst.

Joseph A. Bussiere, grocer, Quebec, has compromised.

John A. Jamieson, grocer, Cobourg, Ont., has assigned to J. O. Proctor, sheriff.

Alford Fleming, fruit dealer, Toronto, has assigned to John W. Coe, Toronto.

Fred Kennedy, general merchant, Douglastown, Que., is offering to compromise.

D. Scheaffer, general merchant, Edmuntson, N.B., is offering 35c. on the dollar.

J. A. Pelletier, general merchant, Riviere Ouelle, Que., is offering 45c. on the dollar.

A. Lordly & Co. manufacturers of spices, St. John, N.B., are offering 15c. on the dollar.

M. J. Bowles, general merchant, Windsor Mills, Que., is offering 35c. on the dollar.

C. Dwyer & Co., grocers, Pictou, N.S., are offering 15c. on time, or 10c. cash, on the dollar.

Francois Belanger, general merchant, Ville Marie, Que., has compromised at 50c. on the dollar.

A meeting of the creditors of Hector Lescatre, general merchant, Grand Mere, Que., will be held on the 24th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Ross Bros., grocers, Montreal, have dissolved.

Ledoux & Frere, grocers, Montreal, have dissolved.

Marcotte & Martel, grocers, Ste. Cune-gonde, Que., have dissolved.

SALES MADE AND PENDING.

V. C. Rackliffe, grocer, etc., Slocan, B.C., has sold out.

The business of the late H. Perdue, grocer, Stayner, Ont., is advertised for sale.

The business of the late Joseph Goldner, tobacco dealer, London, Ont., is advertised for sale.

CHANGES.

Philbert Belanger, baker, Rigaud, Que., is moving to Curran, Que.

James Doyle, grocer, Moncton, N.B., has moved to Somerville, Mass.

J. J. Ullman, fruits, etc., Whitewater, B.C., has retired from business.

Eduard Denis, general merchant, Rigaud, Que., has sold out to Wolfe Seidon.

T. W. Riley, tobacco dealer, St. Thomas, Ont., has sold out to George Armitage.

C. J. Vizard, general merchant, Malone, Ont., has been succeeded by W. D. Nickle.

Harris D. Keswick, general merchant, Hartland, N.B., has moved to St. Leonards, N.B.

A. M. Paterson, general merchant, Molesworth, Ont., has been succeeded by Michael McKee.

C. A. Elsley, general merchant, Windham Centre, Ont., has been succeeded by T. L. Poole.

W. A. Day, general merchant, Port Stanley, Ont., has been succeeded by Walter M. Mitchell.

D. Mahoney & Co., general merchants, Keswick, Ont., have been succeeded by D. Van Norman & Co.

Poustie, Stewart & Burgess, general merchants, Aylmer, Ont., have been succeeded by Poustie & Leeson.

Benj. N. Mattinson, general merchant, Spring Hill, N.S., has sold out his general store business to A. B. Wilson & Co.

Sibbald & Co., general merchants, Winnipeg, Man., have sold their stock to T. Finklestine at 67½c. on the dollar.

FIRES.

The bakery department of Martin Mar-son, grocer and baker, Slocan, B.C., has been burned out.

OWEN SOUND SUGAR BEET CO.

There was a meeting of shareholders of the Sugar Beet Co. in the Y.M.C.A. hall, Owen Sound, on Wednesday, 14th inst. Mayor Thomson presided. Perhaps a score of shareholders were present. Secretary

W. D. Forrest made a report of the financial operations of the company during the last year. About 3,000 pounds of seeds had been sold within the jurisdiction of the company last spring. A general discussion, participated in by the mayor, secretary, John McKenzie, D. N. Dodge, — Mc-Millan, and a half dozen others, followed, when it was concluded to adjourn the meeting to Nov. 8, same place, and to convene at the same hour, 2 p.m.

USE OF WOOD IN PACKING TEA.

Few people have any idea of the amount of wood used in making tea chests. It is estimated that the wood exported annually from Ceylon alone in the shape of tea chests would cover 400 acres, if the chests were taken to pieces and their tops, sides and bottoms laid out in close contact at the edges like a pavement. Mr. Frederick Lewis, the assistant conservator of forests in Ceylon, gives a description in The Journal of Society and Arts of no less than 36 different kinds of wood which are used for making tea chests. Soft light woods are especially in demand, as it is important that the chest should be easily made, and should be as light as is consistent with its having the necessary strength. In the 36 kinds of timber just alluded to, as many as 21 natural orders are represented, the Lauraceae providing 4 out of 36.

Before the war between China and Japan, most of the Ceylon tea chests were made in Japan, but the home producer of them has now got a better chance, although the industry is in a very disorganized condition.

It may be mentioned that certain London importers raised objections to some of the Ceylon tea chests, on the ground that the tea had acquired a taint from the smell of the wood, notwithstanding the fact that an airtight envelope of lead intervenes between the wood and the tea itself. A still further objection was raised that certain woods corroded the lead lining, and introduced poisonous matter. There is every reason to believe that both these objections are wholly without foundation.

NOTICE.

Great Reduction

in prices of
Standard Brands
of

SMOKING TOBACCOS

Something Good
Sterling
Royal Oak
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.

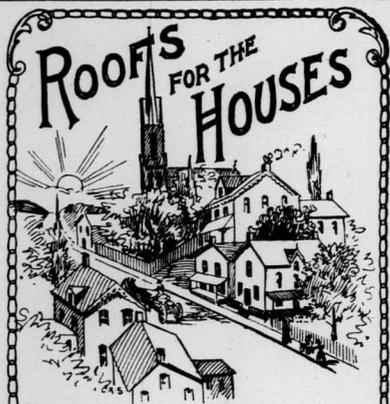


EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current.

CANADIAN ADVERTISING is best done
by THE E. DESBARATS ADVERTISING
AGENCY, MONTREAL.



32 Years ago

we started the manufacture of sheet metal building materials, and this long experience enables us to offer intending builders all that is desirable in Steel Roofing, Steel Sidings, Steel Ceilings, etc.

We give You

the benefit of our long experience—any of our big catalogues—and up-to-date information on these goods on receipt of a post card.

The Pedlar Metal Roofing Co.
OSHAWA, ONT.

FANCY ↔ **MOUNT ROYAL MILLS**

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL SEETA
IMPERIAL GLACÉ

D. W. ROSS CO. **RICES**
Agents



THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. **Hires' Carbonated Rootbeer in stock.** Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada. 20-20½ St. Peter Street, MONTREAL, P.Q.

SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.
Apollinaris bottles, splits..... 1 00 per doz.
Order through wholesale Druggist or Grocer.

E. FIELDING, Agent
34 Yonge St., TORONTO

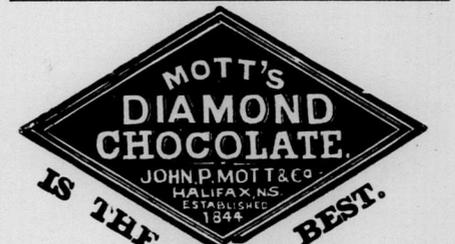
"GOLDEN LEAF"

JAPAN TEAS

Import orders now all completed, and full stock of various grades on hand. Sample finer than last year.
These Teas speak for themselves, and are trade winners wherever sold.

HAVE YOU TRIED THEM?

GEORGE FOSTER & SONS
BRANTFORD, ONT.



MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO.
HALIFAX, N.S.
ESTABLISHED 1844

IS THE BEST.

ASK FOR **MOTT'S**

THE DOMINION BANK

Capital (paid-up).....\$1,500,000
Reserve Fund..... 1,500,000

DIRECTORS

HON. SIR FRANK SMITH President.	W. INCE. EDWARD LEADLEY.	W. R. BROCK. WILMOT D. MATTHEWS.
E. B. OSLER, M.P. Vice-President.	A. W. AUSTIN.	

HEAD OFFICE - TORONTO

AGENCIES

Belleville	Cobourg	Lindsay	Orillia
Brampton	Guelph	Napanee	Oshawa
Seaford	Uxbridge	Whitby	Winnipeg
	Montreal		

TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.

Drafts on all parts of the United States, Great Britain and Europe bought and sold.
Letters of Credit issued available at all points in Europe, China and Japan.

R. D. GAMBLE, General M^a

Price Complete
\$6.50

Adams' Large Bronze Flower-Girl.....

Size 10 x 12 inches **CLOCK**

With **TUTTI FRUTTI GUM** and Other Brands.

Gum Retail for..... \$8 20
Large Bronze Flower-Girl Clock..... 5 00

Price complete \$6.50. \$13 20

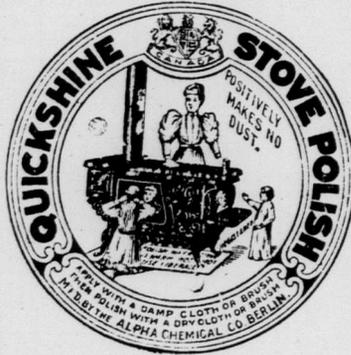
If your wholesaler has not got the above, or is just all out of it, drop postal card to us and we will see that your order is attended. It is our wish that every retailer should have one.

ADAMS & SONS CO.

11 and 13 Jarvis Street, - - - Toronto, Ontario.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by **The ALPHA CHEMICAL CO., - Berlin, Canada.**

Eddy's Standard

Automatic, Self-opening, Square-bottomed

Grocery Bags

Are now offered in

Open Competition

With the old style, obsolete, put-your-hand-in-to-open bag.

Write for Lists, Discounts, Terms, and Delivery, to

THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. Johns, Nfld.

Southwell's Goods

RAE'S

New
Season's
Delivery



Orange
Marmalade

Whole Fruit
Jams . .

Every sale will bring you a
new customer.

Olive Oil.



Incomparably the best Olive Oil
ever brought to Canada.

Write for Price List to the Agents.

FRANK MAGOR & CO., 16 St. John Street, MONTREAL

Current Market Quotations for Proprietary Articles.

Sept. 22 1895.
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

BAKING POWDER.

PURE GOLD.	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 00
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
Cook's Friend—	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
Diamond—	
1 lb. tins, 2 doz. in case	per doz. 1 20
1/2 lb. tins, 3 "	90
1/4 lb. tins, 4 "	60
THE F. F. DALLEY CO.	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1 1/2 lb. jellies	2 25
1 1/2 lb. Crown sealers	2 25

JERSEY CREAM BAKING POWDER.	
1/2 size, 5 doz. in case	40
1/4 " 4 " "	75
1/2 " 3 " "	1 25
1 " 2 " "	2 25

SNOW DRIFT BAKING POWDER.	
1/4 lb. tins, 4 doz. in case	per doz \$ 75
1/2 " 3 " "	1 20
1 " 2 " "	2 00
3 " 1 " "	6 50
5 " 1/2 " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	22 50

BLACKING.	
P. G. FRENCH BLACKING	
per gross	
No. 4, 1/4 grs. Lxs.	\$4 50
" 6, 1/2 " "	4 50
" 8, 3/4 " "	7 25
" 10, 1 " "	8 25
" 10, Jet Enamel.	8 25

THE F. F. DALLEY CO.	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
per doz.	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " "	9 00
Vunan Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

THE ALPHA CHEMICAL CO.	
Shoe Dressing—in 1/4 gross cases.	Per Gross \$ 22 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	12 00
Eclipse Combination tan	12 00



Moody's Ox Blood	12 00
" Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks—in 1/4 gross cases	4 50
Shoe Blacking—in 1/4 gross cases	9 00
Reliable French Blacking, No. 5 No. 2	4 50
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00
Alpha Metal Polish No. 2	9 00
Stove Polish—	
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
Patent Stove Polish—	
Sunlight Lead Bar 6's	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 30
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish	14 40
1/4 gross cases 6-oz. bottles	
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed op tins	

BIRD SEEDS

BART. COTTAM & CO.	
Cottams, with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 04 1/2
German X, with Cuttlefish Bone	0 04 1/2
German, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 06 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
THE F. F. DALLEY CO.	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
NICHOLSON & BROCK.	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
" 5c. " 48 " "	0 03

BLUE.

KEEN'S OXFORD.	
per lb.	
Per lb.	\$0 17
In 10 lb. lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

BLACK LEAD.

Reckitt's, per box	1
Box contains either 1 gro., 1 oz. size: 1/2 gro., 2 oz. or 1/4 gro. 4 oz.	
STOVE POLISH.	
RISING SUN STOVE POLISH	
For durability and for cheapness this preparation is truly unrivalled.	
Per gross	
Rising Sun, 6 ounce cakes, half-gross boxes	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00

THE TRADE BUILDERS OF B.C.

ARE
OKELL & MORRIS' GOLD MEDAL BRANDS
 OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels
 We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

COX'S GELATINE Always Trustworthy.
 ESTABLISHED 1726.

Agents for Canada:
 C. E. COLSON & SON, Montreal.
 D. MASSON & CO., Montreal.
 ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

EPPS'S
 GRATEFUL—COMFORTING
COCOA

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

The Toronto Patent Agency
 Limited

CAPITAL = \$25,000

W. H. SHAW, ESQ., President.
 JOS. DOUST, ESQ., Vice-President.
 J. ARTHUR MCMURTRY, Sec.-Treas.

79, 80, 81, 82 Confederation Life Building
TORONTO, ONT.

General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

The Toronto Patent Agency
 Limited
TORONTO, ONT.

"Star Brand"

LARD PAILS
and TUBS

WITH COVERS.

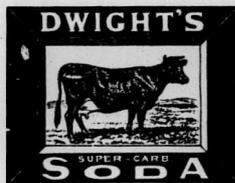
Ask for "Star Brand" to obtain best results.
 Packers say they are right.
 Quality and finish are first-class.
 They need no soaking to swell the parts.

The Wm Cane & Sons Mfg. Co., Limited
 Manufacturers, Newmarket.

Boeckh Bros. & Company
 Sole Agents
Toronto, Ont.

It Sometimes Happens

COW BRAND



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

JOHN DWIGHT & CO., Manufacturers.

For sale by all wholesale Grocers in Canada.

One reason why dealers will handle **Monsoon** ^{Indo Ceylon} **Tea** is because people are asking for it. A still better reason is the better quality of Monsoon, which the dealer can offer at prices no higher than other teas. Monsoon, in bulk, in Ceylon, is worth—and costs—four cents more per pound than the qualities which enter any other package tea sold in Canada.



An Early Fall

You know what an early Fall suggests—quicken business and a lively demand for goods. Are you quite prepared for the demand? We mean in quality, not in quantity.

Are you ready and able to say to the customers who buy Brooms and Brushes of you: "Your money back if this is not entirely satisfactory?" We stand back of every grocer who says this when he sells our Brooms and Brushes.

"An early Fall" suggests you looking through our catalogue. Send for it if you haven't got it.

**Brooms
 Brushes
 Woodenware**

Boeckhs'

**Boeckh Brothers & Company, Mfrs.
 Toronto, Ont.**

Montreal Branch,
 1 and 3 DeBresoles St.

Branches at Winnipeg,
 Vancouver, Halifax, Glasgow.

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	\$9 00
Medium size jars	4 50
Small size jars	2 40
Imperial Cheese Silver Holder	
Large size	18 00
Medium size	15 00
Small size	12 00

MILLER'S PARAGON
Large Size, cases 1 doz \$9 00
Medium Size, cases 1 doz 4 50
Small Size, cases 2 doz 2 40



CLOTHES PINS.

Clothes Pins (full coat), 5 gross in case, per case	0 65
4 doz packages (12 to a case)	0 75
6 doz packages (12 to a case)	1 00

COFFEE.

JAMES TURNER & CO.	per lb.
Meca	0 34
Damascus	0 30
Cairo	0 20
TODD HUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own	0 30
Jersey	0 28
Laguaya	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32

EXTRACTS.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25

Crown Brand (Robert Greig & Co.)—	per doz.
1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2 1/2 " " " "	2 00
3 " " " "	3 00
4 " " " "	6 00
4 " Bottle	2 50
4 " Glass Stopper	7 00

P. F. FLAVORING EXTRACTS	
8 oz. Glass Stopper bott.	\$6 00
4 " " " "	4 00
3 " " " "	5 00
4 " " " "	3 00
2 " " " "	2 00
2 oz. Cabinet bottles	1 80
1 " " " "	1 20
Per gallon	7 00
Per pound	1 00

ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, 1/2 lb. tins	1 25
" " " " 1 lb. tins	2 25
" " " " 1/2 lb. tins	1 25
" " " " 1 lb. tins	2 25

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz.
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20
Tea Biscuit Flour, 2 lb. packages, 3 doz. in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES.

2 1/2 lb. cases	1 10
4 " " " "	1 20
8 Quart size	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
" " 5	7 00
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz.
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams	1 55
Red Currant Jelly	2 75



P. G. JELLY POWDER.
Raspberry, strawberry, orange, lemon, vanilla, pineapple, cherry, calves-foot and grape fruit, 3 doz. cases 90c. per doz.
P. G. KINGS.
Chocolate 2 doz. cases, \$1.25 per doz.
Lemon, white, pink, canary and Kermeline, 2 doz. cases, \$1.00 per doz.

LICORICE.

YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCIE MEAT.

Wetley's Condensed, per gross, net	\$10 80
" " per case of 3 doz., net.	2 70
Nicholson's, per gross	10 80
" " per 1/2 gross case	2 70

PICKLES---STEPHENS'

A. P. TIPPET & CO., AGENTS.	per doz.
Patent stoppers (pints)	2 30
Corked (pints)	1 00



MUSTARD.

COLMAN'S OR KEEN'S.	per doz.
D. S. F., 1/2 lb. tins	\$1 40
" " 1 lb. tins	2 50
" " 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 25
" " 1 lb. " "	0 25
F. D., 1/2 lb. tins	0 85
" " 1/2 lb. tins	1 45
FRENCH MUSTARD	
Crown Brand—(Robert Greig & Co.) per gross	per gross.
Pony size \$7 50 Beer Mug	16 20
Small Med. 7 50 Tumbler	11 50
Medium 10 80 Cream Jug	21 00
Large 12 00 Sugar Bowl	22 00
Spoon 18 00 Caddy	28 00
THE F. F. DALLEY CO.	
Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/2 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12

1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb. " " "	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per doz.	1 25
1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	



SODA—COW BRAND.
Case of 1 lbs. (containing 60 pkgs.) per box, \$3.00
Case of 1/2 lbs. (containing 120 pkgs.) per box, \$3.00
Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00
Case of 5c. pkgs. (containing 96 pkgs.) per box, \$3.00

SOAP.



1 box and less than 5 boxes and upward, 4 00
Freight prepaid on 5 box lots.
BRANTFORD SOAPWORKS CO.
"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 3-lb. bars, 60 lbs. in box: 10 and 12 oz. cakes, 100 in box; Twin Cake, 1 1/4 oz. each, 100 in box.
Quotations for "Ivory Bar" and other brands of soap furnished on application.



MAYPOLE SOAP
A. P. TIPPET & CO., AGENTS.
Maypole Soap, colors, per grs., \$12.00, black, 10 per cent. discount on gross lots.
STARCH.
EDWARDSBURG STARCH CO., LTD.
Laundry Starches—
No. 1 White or Blue, cartoons... 0 05 1/2
Canada Laundry (12-lb. boxes each crate) 0 04 1/2
Silver Gloss, 6-lb. draw-lid boxes 0 07 1/2
Silver Gloss, 6-lb. tin canisters... 0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chrome package... 0 07 1/2
Silver Gloss, large crystals... 0 06 1/2
Benson's Satins, 1-lb. cartoons... 0 07 1/2
No. 1 White, blbs. and kegs... 0 04 1/2
Benson's Enamel, per box... 3 00
Culinary Starch—
W. T. Benson & Co's Prep. Corn 0 06 1/2
Canada Pure Corn... 0 05 1/2
Rice Starch—
Edwardsburg No. 1 white 1-lb. cart. 0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps... 7 1/2
KINGSFORD'S OSWEGO STARCH.



40-lb. boxes, 1-lb. pkgs. 0 08
SILVER GLOSS (12-lb. boxes each crate) 0 08 1/2
PURE—40-lb. boxes, 1-lb. pack... 0 07
45-lb. " " 16 3-lb. boxes... 0 07
For puddings, custards, etc.
OSWEGO 40-lb. boxes, 1-lb. pkgs. 0 07 1/2
CORN STARCH }
ONTARIO } 38-lb. to 45-lb. boxes, 2 25
STARCH } 6 bundles... 0 06
STARCH IN } Silver Gloss... 0 07 1/2
BARRELS } Pure... 0 06 1/2
THE BRANTFORD STARCH CO., LTD.
Laundry Starches—
Canada Laundry, boxes of 40 lbs. 0 04 1/2
Finest Quality White Laundry—
3 lb. cartoons, cases 36 lbs. 0 05 1/2

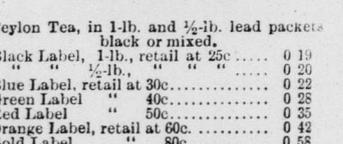
Bbls., 175 lbs.	0 00
Kegs, 100 lbs.	0 00
Lily White Gloss—	
Kegs, extralarge crystals, 100 lbs.	0 00
1 lb. fancy cartoons, cases 36 lbs.	0 00
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 00
6 lb. tin enamelled canisters, 8 in crate 48 lbs	0 00



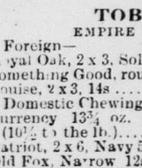
BRANTFORD GLOSS—
1 lb. fancy boxes cases 36 lbs... 0 00
BRANTFORD COLD WATER—
Rice Starch—
1 lb. fancy boxes cases 28 lbs... 0 00
CANADIAN ELECTRIC STARCH—
40 packages in case... 3 00
CELLULOID STARCH—
per case... 3 00
CULINARY STARCH—
Challenge Prep. Corn—
1 lb. pkgs., boxes 40 lbs... 0 05
No. 1 Pure Prepared Corn—
1 lb. pkgs., boxes 40 lbs... 0 05



TEAS.
SALADA CEYLON
Brown Label, 1 lb. 1/2 s... wholesale 20c., retail 25c.
Wholesale Retail
Green Label, 1s and 1/2 s... 0 22 0 30
Blue Label, 1s and 1/2 s and 1/4 s... 0 30 0 40
Red Label, 1s and 1/2 s... 0 35 0 50
Gold Label, 1/2 s... 0 44 0 60
Terms, 30 days net.



RAM LAL'S (lead packages)
Cases, each 60 1-lbs. 0 35
" " 60 1/2-lbs. 0 35
" " 30 1-lbs. 0 35
" " 120 1/2-lbs. 0 35



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black or mixed.
Black Label, 1-lb., retail at 25c... 0 19
" " 1/2-lb. " " " " 0 20
Blue Label, retail at 30c... 0 22
Green Label, 40c... 0 28
Red Label " 50c... 0 35
Orange Label, retail at 60c... 0 42
Gold Label, " 80c... 0 58
Terms, 3 per cent. off 30 days.

TOBACCO.

FOREIGN—	
Royal Oak, 2 x 3. Solace, 8s.	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3. 14s	0 54
DOMESTIC CHEWING—	
Currenty 13 1/2 oz. bars, spaced 9s, (10 1/2 to the lb.)	0 39
Patriot, 2 x 6. Navy 5s.	0 41
Old Fox, Narrow 12s.	0 41
Free Trade, 8s.	0 41
Snowshoe, 10 1/2 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowshoe, pound bars, spaced 6s.	0 44
Cut Smoking—	
Leader, 9s, in 5 lb. boxes (10 1/2 s. in case)	0

WOODENWARE.

THE E. B. EDDY CO.	per doz.
Washboards, Planet	1 60
" " XX	1 40
" " X	1 25
" " Special Globe	1 50
Matches—	
5-Case Single Lots.	
Telegraph	\$3 25 \$3 45
Telephone	3 05 3 25
Parlor	1 30 1 40
Red Parlor	1 50 1 60
Safety No. 1, wall box	1 40 1 50
" " No. 2, slide box	2 80 2 90
" " No. 3, capital	2 75 2 85
Flamers, slide boxes	2 25 2 35
" wax stems	3 20 3 30
Tiger	2 65 2 85
BOECKH BROS. & CO.	Per doz.
Washboards, Leader Globe	1 25
" " Imp. oval Globe	1 40
" " Standard Globe	1 50
" " Solid Back Globe	1 60
" " Jubilee (perforated)	1 90

BUY

Star Brand

COTTON CLOTHES LINES

— AND —

COTTON TWINE

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.

See that you get them.

The Dry Goods Review



CLUBBING RATES

The Dry Goods Review and The Canadian Grocer **\$3.00**

Send for Samples.

TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? One Pointer from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.

THE DRY GOODS REVIEW

TORONTO . . .

. . . MONTREAL

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

“STAUNTON”

Wall Papers

Our travellers are making selling records—proof that our Season 1898-99 Samples are right popular patterns, from the lowest to the highest grade, and that prices are no barrier to big business.

Visiting Buyers

Are heartily welcomed to visit the factory—pleased to show you through—and get acquainted—take Yonge St. car.

EXTRACT—from a letter received recently from one of our customers—
“Your paper was the best I ever had at the money, and I shall, when the time comes around, call on you for a fresh supply.”

M. Staunton & Co.

MANUFACTURERS

TORONTO

FRUIT JARS

We have still on hand
a small stock of all
desirable sizes



Gowans, Kent & Co.

Jar Rubbers
Jelly Glasses
Etc., Etc.

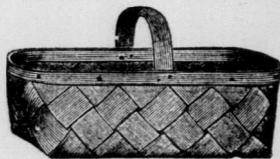
TORONTO

PERSONS addressing advertisers
will kindly mention having
seen their advertisement in The
Canadian Grocer.

E. T. STURDEE
Mercantile Broker,
Manufacturers' Agent,
ST. JOHN, N.B. Etc., Etc.
Wholesale trade only.

THE
Oakville Basket Co.

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit packages of all descriptions.

For sale by all Woodenware Dealers.

OAKVILLE, ONT.

BOOKS FOR THE RETAILER

Full of good practical hints on live subjects. Every merchant should keep himself well posted on matters concerning the welfare of his business.

The following series of pamphlets by experienced business men, deal with matters of importance to the retailer and are well worth his careful perusal.

Pitfalls of the Dry Goods Trade

Three pithy papers dealing with Credits, Honesty, Clerks, Expenses, Over-buying, Profit, Capital, etc., etc.

Buying, Selling and Handling of Teas

Three valuable articles full of ideas and suggestions for grocery men.

Causes of Failure in the Hardware Trade

and how avoided. Three comprehensive prize essays reprinted from **HARDWARE AND METAL**.

Necessary Books for a Retailer

By a practical accountant. This treatise deals with systems of bookkeeping and checking calculated to reduce mistakes and omissions, etc., etc., to a minimum. A most useful book for any retailer.

Any one of the above
mailed for **10 cents**

Credits, Collections and their Management

a most complete and comprehensive work of great importance to any business man.—\$1.50.

Address

The MacLean Publishing Co. Limited
TORONTO and MONTREAL

No one has

ever offered you a better article than **WETHEY'S CONDENSED MINCE MEAT**. It just suits the taste of every one that tries it—just touches the spot as it were. You sell it once and they're bound to come back for more.



Just let people know you have it and it will sell quick enough.

J. H. WETHEY

Sole Manufacturer.

St. Catharines, Ont.

CHARLES F. CLARK, PRESIDENT. J. CHITTENDEN, TREASURER.

ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,

Executive Offices, PROPRIETORS

NOS. 346-348 BROADWAY, NEW YORK

Offices in the principal cities of the United States, Canada, the European Continent, Australia and in London, England.

The Bradstreet Company is the oldest and financially the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICES—**McKinnon Building**
Cor. Jordan and Melinda Sts.
THOS. C. IRVING, Superintendent

Oakey's
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN Oakey & Sons, Limited,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 650 Craig Street
MONTREAL