PUBLISHED EVERY ERIOAY THE

CIRCULATES
IN EVERY
PROVINCE

CANADIAN GROCER
STOREKEEPER

# COLMAN'S MUSTARD



**BEST ON EARTH** 

# A favorite already

PEEK, FREAN & CO'S

# FLORENCE WAFER

It is only a short time since we commenced the manufacture of this novelty, and it has become a favorite already. This is not altogether surprising, for it is a line which requires very little pushing, and generally sells easily wherever shown. We put up "Florence Wafers" in three different flavorings, namely, Raspberry and Lemon (as-

sorted) and also Coffee Flavor. Don't miss sampling these for they are sure to be a very popular variety, and there's money for you in the handling of them.

Canadian Agent:

Chas. Gyde

IM ED

ngland.

Peek, Frean & Co.

St. Francois Xavier St.,
MONTREAL.

LONDON, ENG.

# 

E(0)0 STOOTS

" Rose "

"Pansy"
"Thistle"

"SNOW"
"OORKER"
"HEARTH"
"LA BELLE"
"BARBERS"
"TRAVELLER"

"Maple Le "Shamrock

"Good Luck"

Large Variety. Low Prices. Food, Bone, Nickel, Silver and Plush Handles.

Whisks Ser

59 to 63 St. Peter Street Sons Co., Limited

POST IN THE MOUNTED Good in the evening 

No meal is complete without

HEIVE OF THE TABLE

The Standard in Bondimonts

# omparrisons, for Profits' Sake,

catch phrase, "The Pill that Will? Windsor Salt is the Salt that will, but there is no catch hold trade every single time. Salt is salt—but all salt is not pure and white and dry (for the table) and perfectly crystalized. Windsor Salt is the salt that will—it is the salt of double profit—profitable for you You remember the to the statement-it is fact-not theory or assumption on our part. We make the comparison for your profits' sake. Windsor Salt will-and the users too. You hear this everywhere, "as pure as Windsor Salt."

The Windsor Salt Co., Umbed

# NOW ORDER

# "Hand in Hand" Brand.

Any woman who depends on her Bi-Carbonate of Soda for unvarying strength is never fooled when she uses the "Hand in Hand" brand—pure, strong, even, white.

98 50/100 of pure Bi-Carbonate of Soda in it made by the United Alkali Company of Great Britain.

Bi=Carb. Soda.

As the name

# "Codou"

typifies highest quality of

# French Macaroni

so the name

# " Garofalo"

stamped on the package, means

# Best Italian.

An Italian traveller upon seeing some Macaroni in this country stamped Garofalo, said:

"Ah! That's the Macaroni."

Your customers will say the same.



# MAYPOLE SOAP STES

# Maypole Soap Dyes.

The woman who uses them **can't** possibly go wrong—they point out the way to economy unfailingly. The Dye that **washes and dyes** at one operation, silks, satins, cottons, or woolens. Clean, brilliant, absolutely fast. Hang up a sign in the store to catch a woman's eye (and to hold her trade), "Maypole Soap Dyes sold here." The "Satisfactory Sign."

Send to us for our latest "Hanger," it is a "thing of beauty and a joy for ever."

# Stephens' Pickles

One of Great Britain's largest pickle factories belongs to the Messrs. Stephens. Their malt vinegar, filtered, purified and cleared absolutely from mucilaginous matter, is known almost from pole to pole for its purity and strength. Thus their Pickles—fresh and green and piquant, gained fame and fortune for their makers. Packed in air-tight bottles. Packed by the hands of highest quality.

Sold by Wholesale Grocers Everywhere.

A. P. Tippet & Co., Montreal and Toronto. F. H. Tippet & Co., St. John, N.B. DEPSE SE SE



# CEYLON TEA IN THE SOUDAN.

The above illustration shows transports leaving Cairo for Berber with supplies for the British troops.

General Kitchener insisted that Ceylon Tea should be used by his men; it was easier prepared and required neither milk nor sugar. It quenches thirst, which coffee does not. No beer or liquor was issued in this campaign--- Only CEYLON TEA.

Do You Sell Cigars?

**\*\*\*\*\*\*\*\*\*\*\*\*\*\*** 

Perhaps you have been disappointed in the growth of your Cigar trade. If so, there is only one reason why—quality has not been *up to the mark!* 

I have yet to hear a single complaint from the Grocer who has stocked up with my "Pharaoh" toc. Cigar and my "Pebble" 5c. Cigar. The business has paid them a nice profit from the start, and, better still, it has grown constantly from month to month.

I have always gone upon the principle that *Cigar quality counts*. If you sell Cigars (or if you are thinking of it) you had better write me for prices and samples.

J. BRUCE PAYNE, Mfr., Granby, Que.

There is no test like a trial.

GIVE

# **CROWN EXTRACTS**

a trial and you will be satisfied with the test, and continue ordering.

The Greig Manufacturing Co.

456 St. Paul St., MONTREAL.

UPTON'S ORANGE MARMALADE

In I-lb. Glass Jars, \$1.00 per doz. In 7-lb. Wood Pails, 7\frac{1}{4}c. per lb.



PURE, WHOLESOME, and DELICIOUS.

FOR SALE BY ALL JOBBERS

Henry Wright & Co., Toronto



BOUNDERS BEBERESES BEBERESES BESTER SERVICE SE

LORD KITCHENER CONQUERED THE SOUDAN and

"THE SIRDAR" Smoking Tobacco

is conquering the tastes of the Canadian public.

GROCERS.—A good Tobacco, a good seller, a good profit. Put up 8's to the lb.; caddies 20 lb. Ask your wholesaler for it. Price, 52c. per lb.

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO., Agents for Ontario, TORONTO, ONT.



# "SNOW DRIFT"

THE GOVERNMENT STANDARD OF BAKING, POWDER SHOULD BE ABOUT RIGHT FOR YOUR TRADE. SEE PRICE LIST IN MARKET QUOTATIONS OF THIS ISSUE.



# LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root; Small Cigars, 300 to box, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps, Navy Plugs and Golf-Sticks, Blow Pipes 200 to box. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.V

AI

SOLD FROM

# ATLANTIC TO PACIFIC

FAC SIMILE OF CASK LABEL.



Brewery,

# PURNELL'S

PURE
PLAIN and SPICED

# MALT VINEGARS

THE BEST FOR PICKLING.

Bristol, England.

AGENTS:

St. John's, Nfid.—Wm. Barker, Water St. Charlottetown, P.E I.—Horace Haszard, South Side Queen Sq. Halifax, N.S.—J. Peters & Co., 47 Upper Water St. St. John, N.B.—J. Hunter White, 3 North Market Wharf. Montreal—J. M. Kirk, Imperial Buildings, St. James St.

Toronto—J. Westren & Co, 73 Carlton St.

Hamilton—John W. Bickle & Greening.

Winnipeg—A Strang & Co., Portage Avenue.

Vancouver, B.C.—C. E. Jarvis & Co., 101 Holland Block

sa

sa FI TO

P

W. B

A.

Good value for your customers. Sell Good money for you. Blue Ribbon Jea Blue Ribbon Jea C. Foronto

# Figures Do Not Lie!

How much do you pay for Rolled Wheat (which is exactly the same thing as the so-called "Breakfast Foods") per package of 3 pounds—12½ cents? And how much do you sell it for—15 cents? You do not make enough profit. Molina Rolled Wheat costs you 3 cents a pound. If you sell it for 4½ cents or 5 cents a pound (the

same price you get for the package goods) your profit is nearly three times as great.

Remember, please, that it costs the manufacturer of package goods money for the package and the pictures on it—it isn't for quality that you are paying the increased price.

# Molina Rolled Wheat

is made exclusively

from White Wheat. Its flavor is delicious. It is absolutely clean. It is sold by the pound. Write us for samples.

FROM MANUFACTURER TO RETAILER DIRECT.

ET

Stick

s, in icks:

RICE.

LIE

The Tillson Co., Limited, Tilsonburg, Ont.

# **POPULAR**

Because they are Good

W. B. & C. Sweet Pickles

Sour Pickles

Waldorf Catsup

W. B. & C. French Mustard
Horse Radish Mustard
Waldorf Baked Beans

Possessing true merit they rapidly gain favor, and it will pay you well to handle a complete line of these goods.

....ASK YOUR WHOLESALER....

A. E. RICHARDS & CO., Selling Agents, HAMILTON.



# Aurora.. Ceylon Tea

Just the Tea to increase your trade and profits. Direct from the best known gardens of Ceylon. Possessing distinctive and peculiar qualities that delight the consumer.

Packages the most attractive and healthful on the market—1 lb. and ½ lb.

RETAILS AT 35, 40 and 50 Cents.

FIG JAM

A delightful Dessert. 7-lb. pails, 6 to crate. Made from absolutely nothing but Granulated Sugar and the best Tap Figs.

We feel confident that a trial order will make you a steady customer.

W. H. GILLARD & CO.,

Sole Agents,

HAMILTON.

# IN INCIBLES.









Batty&Co.

STABLISHED 1824.

LONDON.

OLIVES
AND
PURE
OLIVE
OILS.

AND
PURE
OLIVE
OILS.

INDIAN CURRIES

CHUTNIES.

Makers of High-class

PICKLES

ALL KINDS.



SAUCES OF ALL KINDS.

Rose & Laflamme

Agents

MONTREAL

Grocers Is and, N THE GR

PUE

VOL. X

SIM THE of

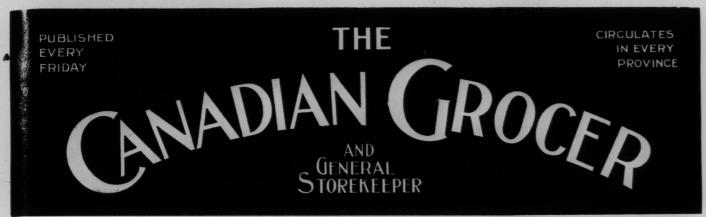
prize com

By

A consignocers:

2. Des ordinary journal—column l

THIS JOURNAL is the only one of its kind in Canada circulating extensively among Grocers and General Merchants in the Provinces of Nova Scotia, New Brunswick, Prince Edward Island, Newfoundland, Ontario, Quebec, Manitoba, British Columbia and the Territories. In using THE GROCER you cover the field.



VOL. XIII.

ylon.

DIAN

RRIES

ITNIES.

I DS.

AND

TORONTO AND MONTREAL, MAY 19, 1899.

NO. 20

# SIMPLE BOOKKEEPING SYSTEMS FOR GROCERS.

THE following is a further contribution of short essays on bookkeeping received by The Grocery World in its prize competition:

# By C. E. Conarroe, Atlanta, Ga.

A convenient form of bookkeeping for grocers:

- 1. Books to be used: Ledger, journal and petty ledger or customers' ledger.
- 2. Description of books: (a) Ledger, any ordinary ledger with about 200 pages; (b) journal—for this book I should use a special column book, either six or eight columns, ruled and headed as follows:

es.	75 00	1 2
Sun		73 88 25 00 76 12
dse	8 8	8
M		25
ısh.	8	8 8
రి	6	3   3
L.F Cash. Mdse Sundries.	178	
Remarks.	April 24, 1899.  Daily sales Inv. from John Jones	
Sun- Mdse Cash. L.F		
ısh.	25 00	75 00 75 00 25 00
Ü	the block file of the block of the sale.	25
dse	75 80	8
X	the Section of the Section of the Section	75
· ss	75 80	8
CT . CT		

The cash and merchandise columns need be posted but once a week or once a month, or when a page is filled, at the option of the individual most concerned, only the footings being posted. The entries in sundries column must, of course, be posted separately, and this can best be done by devoting a few minutes each evening. In fact, the entries can be most conveniently made in the evening or during some quiet portion of the day, by having a convenient file or hook where all invoices and memoranda are placed during the day. All cash entries should be made at time of transaction.

(c) Petty Ledger-One of the various forms, of suitable size, may be selected, according to ideas of purchaser. In this book is kept a record of all credit sales. The pages are ruled as an ordinary statement of accounts, are perforated and can be removed at will. An itemized account of each sale is made thereon at the time sale is made; this is torn off, receipted, and given to customer upon settlement of account, and journal entry then made for cash. No customer's accounts to fill general ledger; no posting; no weekly or monthly statements to itemize; no checking over journal or salesbook to verify account, as original entry is made on petty ledger.

If one is unfamiliar with bookkeeping he can for a very moderate sum secure some young man who is employed during the day to give his services for one or two evenings in a week until books are well started, and, as the entries in the average grocery business are unusually simple ones, no trouble need be feared.

Have used the above plan of bookkeeping in both grocery and crockery stores.

# By William H. Isaacs, Philadelphia.

I use but one book for my store charges, which is a ledger. I go after orders every morning, receive them in a pass book, and as soon as delivered enter in the ledger, giving month and day, as follows:

1899.	MRS. JONE	S.		
April 15	2 lb. sugar	II		
	½ lb. coffee	15		
	3 bun. rhubarb	10		
	¼ peck apples	18		
17	½ peck potatoes	18		
	Can corn	10		
	Can peas	IO		
	Can asparagus	25	I	17
19	By cash on act			50
	Balance			67

For all other purposes I use two books, one day book and one ledger. By the above I can tell within five minutes exactly what I owe and how many accounts are still open, and, at the end of every month, I can tell how much business has been done each day, and can compare this year with last, or any year since I have been in the grocery business.

### By John M. Clayton, Philadelphia.

I think I have quite a convenient and handy method of bookkeeping. I have a large book file with the alphabet on, the same as a ledger, and it has steel springs or fastenings that hold the accounts firm and safely in their place. I take a bill-head or a plain piece of stiff paper, put the customer's name at the top of the paper or bill-head, and charge them with what they get underneath. When the customer asks for her bill to pay it, we just take it off the file, receipt it, and hand it to her, and that is the end of it.

This is, I think, a very handy way for a grocer to keep some of his accounts at least.

# THE RISING SUN STOVE POLISH A

# AND

# THE SUN PASTE STOVE POLISH





MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

### LONDON RETAIL GROCERS.

HERE was quite a number of grocers in attendance at the meeting of the Retail Grocers' Association of London, Ont., held on the 8th inst., and considerable interest was taken in the questions discussed. President R. A. Jones was in the chair.

The secretary reported a meeting of the committee appointed to formulate plans for the grocers' annual outing. The committee suggested an excursion to Niagara Falls on July 26, and arrangements have been made with the M.C.R. for a train to leave London at 7 a.m., and returning leave the Falls at 8 p.m. On motion the report was received and adopted.

The secretary was instructed to reply to a communication from the Ottawa Retail Merchants' Association regarding trade discounts.

The question of an early closing by law, suggested by a deputation from the Ministerial Association at the last meeting, was discussed for a short time, and laid over for further information.

It was suggested that it might be in the interest of the retail trade to club together and buy goods in large quantities and obtain better rates of discounts, and, after a short discussion, this question was laid over until the next meeting.

The question was asked: "Would it not be advisable to request the mayor and city council to proclaim Monday, July 3, as a holiday, instead of July 1 (Dominion Day?" It was argued in favor of the suggestion that Saturday is our best market day, and no doubt that if the day is observed as a holiday many farmers will be disappointed, as they will unthinkingly come to market as usual, but, if kept on Monday, no one will be at any inconvenience. The secretary was instructed to present to the mayor and city council the request of this association, that Monday, July 3, be proclaimed a holi-

day, instead of Saturday, July 1 (Dominion Day).

The committee appointed at last meeting to arrange for annual outing were empowered to add to their numbers and complete arrangements for the excursion to Niagara Falls.

Considerable discussion took place on the early closing movement, and it was reported to be working satisfactorily generally.

Trading stamps came in for quite a lively discussion, but no action was taken.

A half hour's social talk on the grievances and pleasures of the trade brought a very pleasant and profitable meeting to a close.

Four members were added to the association, and the president remarked that he hoped the association would continue to grow until every grocer in the city is a member, and he urged the members to make it a point to attend every meeting. The meetings were for the benefit of the trade, and "the better acquainted we get with each other the more we will be able to help one another and the trade generally."

E. SUTTON, Secretary.

### THE POWER OF ADVERTISING.

"Properly applied," observed the old advertising man, "advertising is a force which has no peer in strength over the public mind. It is the greatest scientific triumph of the century. It suggests what we shall eat, wherewith we shall be clothed, and even what we shall pay for it. It creates a wish for things which the public never knew or imagined it wanted. It offers to supply a demand before the demand is made, while, previous to the days of modern advertising methods, the supply only followed a manifestation of the desire for its presence."—Profitable Advertising.

### A CLEANSING COMPOUND.

J. H. Farr & Co., Toronto, are manufacturing a cleansing compound, "Sanatine Cleanser," which should be of value to housekeepers, painters, and others. It can

be used for removing grease or any stains from woodwork, which it will do without injuring the varnish or paint. It can also be used for cleaning oilcloths, carpets and cloths, as it will hurt in no way any fabric, coarse or fine. In the kitchen it is of use for cleaning tables, pots, glassware or silverware. As it softens hard water, it does not chap the hands, its effect being rather to keep the skin soft and in good condition.

# VISIT FROM A COCOA MAN.

Mr. Arthur R. Sharp, representing Rowntree & Co., Limited, York, England, is in Montreal in the interests of his firm, who are establishing an agency in Canada, under the management of Mr. Chas. Gyde.

Rowntree & Co. are an old English firm of cocoa and chocolate manufacturers, having been established in 1838. They now operate three large factories giving employment to over 1,800 hands, and have a staff of 50 travelers looking after their interests in the British Isles alone, besides having resident agents all over the world. Their "Elect" cocoa and chocolates have been known for many years to the Canadian trade, and now that the 25 per cent. preference is in force they look for a large increase in business. Besides being manufacturers of cocoa and chocolates they have a large range of French confectionery as well as a high grade of jujubes and pastiles. In the latter line they are the largest manufacturers in the world, and their goods are standards wherever they have been used.

They are also introducing for the first time in Canada a new product, called "Elect" lemonade crystals, which make a healthful and delightfully refreshing summer drink

This is Mr. Sharp's first visit to Canada and he is tavorably impressed so far, and is looking forward with pleasure to his crip across the continent, which he is taking in connection with Mr. Gyde. They expet to leave next Monday for the Maritime Provinces, and after that will make a tractorices, and after that will make a tractorices.

la

Luc

# A Test.

Secure samples of any brands of packet tea on the market, select

what you consider best, or the one for which the highest price is asked, draw it against Circle Tea and note result. Quality and price of 3, 4 and 5 Bar remain the same.

Lucas, Steele & Bristol,

\_Hamilton.

# H. & H. SOAP.

THE BEST ALL-ROUND CLEANER THE WORLD PRODUCES

Cleans straw, fur and wool hats.

Cannot be beaten for all laundry purposes.

Cleans all clothes, ladies' garments, woollen and silk, etc. (but not cotton).

Cleans all crockeryware, glassware, silverware and jewelry.

First rate for the hair, removing all dandruff, etc.

The best soap in use for bath, shaving or for the teeth.

All for a shade more than price of ordinary soap.

Packed in boxes of 1 doz. cakes and 6 boxes in a wooden box.

Retails at 15c. per cake.

# James Turner & Co.,

Hamilton

# Trout Fishing

Take with you some Reindeer Milk, Reindeer Coffee and Reindeer Cocoa, prepared specially for sportsmen.

Boiling water the only requirement.

without in also carpets ay any en it is ssware

stains

ater, it t being 1 good

Rown, is in
, who
, under
.
sh firm

rs, havey now
employe a staff
nterests
having

Their re been anadian preferincrease acturers a large

well as les. In nanufacods are used. irst time

realthful drink
Canada
r, and is
his trip

his trip
akin in
expet to
me rot trib to

expect to

# PRUNES (CALIFORNIA, 25-1b. Boxes Sizes, 40/50, 50/60, 60/70 BRIGHT HALLOWEE

At prices that will please you, and the goods are bound to please the customer.

# THOS. KINNEAR & CO.

Wholesale Grocers,
49 FRONT ST. EAST
TORONTO.

# MULLIGATAWNY SOUP.

OR this soup prepare the following vegetables which should be of good quality and fresh:

Seventy five lb. of carrots are cut (by hand or machine) into small pieces; 25 lb. of white turnips are prepared in the same way. Peel and cut into thin slices 15 lb. of onions, cut 15 lb. leeks into small dice, and cut up fine 10 lb. lettuce.

In the 2-lb. cans put 6 oz. of the mixed vegetables and then fill the cans to the required weight with soup which is made as follows:

Take 60 gallons of good clear beef essence, taken from the roast beef shrinking or cooking tanks and boil down in a jacketed kettle, to half its bulk. To this is added 40 gailons of good clear jelly or soup stock made from the boiling of fresh beef bones after the meat has been removed from them. For flavor and seasoning, add to the above mixture 4 gal. mushroom catsup, 4 lb. fine salt, 15 oz. white pepper, 3 oz. mace and 6 oz. curry powder. All the ingredients must be thoroughly mixed in the jacketed kettle and boiled for one hour. While boiling, the soup must be well stirred. After the soup has been cooked the required time, it is drawn off into a tight box truck of ample capacity, from which it is convenient to fill the cans. Fill the 2-lb. cans, so they weigh 2 lb. and 1 oz., which extra weight will allow for loss and evaporation.

In canning soups, always allow one ounce for loss and evaporation in processing.

When the cans are filled, they are wiped well and capped, leaving the centre vents open. They are now placed on the racks and put into the retort. The cover of the retort is closed tightly, and the exhaust must also be closed. On the first processing they are given one hour and 45 minutes at two pounds pressure.

When the required time has elapsed, shut off the steam and blow off the pressure very slowly. The retort is then opened, the cans removed and the vents stopped quickly. The cans are then replaced in the retort and boiled off for 1 hour and 40 minutes at 9 lb. pressure. While boiling off, the exhaust of the retort is left open. After the cans have remained for the required period, the steam is shut off and the pressure is again blown off; the cans are removed to the shower-room and there showered until thoroughly cool. They are then removed and sent to the cleaning-room, afterwards being wiped, dried and labeled.-National Provisioner.

# NEWFOUNDLAND GUANO FIRM.

Mr. S. B. Shaddick is visiting various places in Canada in the interests of The Newfoundland Fish Industries Co., Limited, St. Johns, Nfld.

About a year ago, this company engaged in the manufacture of guano and oil from offal, a substance which formerly had been consigned to the sea. For the purpose of converting the offal into guano and extracting the oil, two factories have been erected and fully equipped; of these, one is in the south, at Bonne Bay, Hermitage Bay, and one in the north, at Snook's Arm, Notre Dame Bay. At each of these, upwards of 200 tons of offal are treated per day.

The company have also gone extensively into the herring business, both pickling and canning, and propose exporting from 30,000 to 40,000 barrels a year, to be distributed over the Canadian, American and English markets. Cold storage is also included in the operations of the company Mr. Shaddick states, a cold store having been erected at St. John's for the purpose of experimenting on the freezing of various kinds of fish. Herring packing is carried on all the year round, thus providing employment for many who would otherwise have been left idle during the summer months. Mr. Shaddick is now negotiating for markets in the Dominion for the company's products.



# YOUR STORE IS JUDGED

by your leaders—not by your staples. The ordinary run of stock is sold by all dealers. There is no merit—no distinction in the things everybody sells.

But what is your leader? What do you give the customers who want the **best** cheese and who know what the best is?

If you are wise, you give them **IMPERIAL CHEESE**, the cheese that everybody likes because of its purity, economy, and delicious flavor.

A. F. MacLAREN & CO., Toronto, Canada.

11

TRAVE

HEL Assc on ! their room: and discus Mr. Max 1 the standi satisfactory creased 2 They were to the pres in death c for the s Providenc the balance ment will

that, during upon Dominior of the au 1894, pas Edward travelers, the matternounced the time interfere

Hon. J

with the p

K

VI

# SARDINES

We offer for prompt shipment Fine

French Fish in splendid oil. Keyed tins.

1's "flat," 1's "club," and 1's "club."

CHEAP

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

TORONTO

### TRAVELERS AND INSOLVENCY.

ST

RM

/arious

of The

mited.

igaged

il from

1 been

ose of

extract-

erected

in the

y, and

Notre

ards of

nsively

ng and

30,000

ributed

English

uded in

Shad-

erected

riment-

of fish.

ie vear

eft idle

haddick

in the

HE Dominion Commercial Travelers Association met in quarterly session on Saturday night at Montreal in their rooms in the Board of Trade building and discussed the proposed insolvency law. Mr. Max Murdock, the president, reported the standing of the association as most satisfactory. The membership had increased 250 during the first six months. They were now about the 3,000 mark. Up to the present time, he said, we have paid in death claims \$7,625, as against \$13,675 for the same period last year. Should Providence favor us to the same extent for the balance of the year, our financial statement will be exceptional.

Hon. J. D. Rolland, the past president, with the president, constituted a deputation that, during the past month, has been pressing upon the Justice Department of the Dominion Government for the disallowance of the amendment of 1898 to the Act of 1894, passed by the Legislature of Prince Edward Island referring to commercial travelers. The Government is considering the matter, and this decision will be announced some time previous to August 19, the time limit in which it has the right to interfere in the matter. They had been

generously assisted by Messrs. Prefontaine and Madore.

The special matter that is desired to lay before the meeting, said the president, is a series of resolutions, that having been approved by the executive are referred for your endorsation. They refer to an Act of Insolvency about to be introduced into the Federal Parliament. That such legislation is desired is not seriously questioned. The arrangement for the distribution of the assets of an insolvent debtor is now in a state of chaos, each of the seven Provinces having its own law, some of them bad and the rest iniquitous. The United States has labored under the same difficulty until last year, when a Federal Insolvency Act was passed which promises to give great satisfaction. Canada is now enjoying a season of great prosperity, and the need of such a law is not apparent. Depression will come. We trust it may be long delayed-but it follows as does night the day, that seasons of prosperity are followed by times of difficulty. Let this country be ready and with an equitable Federal insolvency law bring harmony out of the chaos that now exists.

Mr. Gregg said that, having been a commercial traveler for nine or ten years, and, later, having attended to the office of a large business house which had connections in all the Provinces, he was convinced of the absolute need of such an Act. Mr. Gregg discussed very minutely many of the details of the proposed Act, showing the great advantage of uniformity.

Mr. Rolland, in seconding the resolution, said that representatives from Great Britain, France and Germany found great difficulty in extending their business here on account of the bad state of our laws. He trusted that all the pressure possible should be used to induce Parliament to pass Mr. Fortin's bill.

Addresses were also delivered by Messrs. James Croil, James Robertson, William Gosling, L. O. Demers, J. T. Dwyer and Fred. Birks, who proposed and seconded the different resolutions as follows:

Resolved

(1) That the absence of uniformity in the legal procedure for the distribution of the assets of an insolvent debtor is detrimental to the commercial interests of the Dominion, and an obstacle to the extension of trade, both external and internal.

(2) That this uniformity can only be obtained by means of a Federal Insolvent

(3) That the general provisions of the bill, respecting insolvency, presented by Mr. Thos. Fortin, member for Laval, are endorsed by this association.

(4) That it is urgent that legislation embodying such provisions as proposed by Mr. Fortin be passed during the present session of Parliament.

# ROLLED OATS

We can give you a price that will be of interest.

JOHN SLOAN & CO.

Vholesale Grocers.

TORONTO.

# TRADE IN OTHER COUNTRIES THAN OUR OWN.

JAPANS AND CONGOUS.

NEW YORK paper says: "Cable advices received from Japan dated May 13, say that there continued an active speculative demand, the settlements to that date being 32,000 piculs, against 28,000 piculs for the same period last year. Despite, however, the active demand, prices have weakened slightly, but, at the lower prices, there has been no buying of importance for the United States nor Canada. The Japan crop, according to the latest information received, will be about the same as last year. Recent cable advices say that the market for Congou tea at Hankow has opened and that there is a good demand for the common grades, England being the principal buyer. No particulars, however, were learned as to the amount of tea thus far settled nor prices paid. The North China Congou crop, according to the advices received, promises to be somewhat larger than last year. Locally, there was a small and uninteresting market. The volume of line business transacted was of decidedly limited proportions, as jobbers generally confined their purchases to only such supplies as were absolutely needed to meet current wants. Still, as there was no pressure to sell, values held to a steady basis, particularly for the common grades."

# CURRANTS AND RAISINS IN LONDON.

There is for the moment an extremely small supply of medium quality currants on the London market, but this seems likely to be well supplemented in the course of a few days by the arrival of the ss. Benmore with a full cargo, which presumably consists to a large extent of the qualities referred to. The Greek market for provincial fruit has shown some fluctuations during the past fortnight, but these appear to be more in consequence of the variations in the rate of the monetary exchange (with which variations they seem to correspond very closely) than of any corresponding changes in actual supply and demand. An examination of the London stocks of Sultanas is most certainly a sufficient justification for the comparatively high values now ruling, and, in addition to this, the stocks in Smyrna are not only almost, but practically quite exhausted, so that the position compared with previous years is even stronger than might be supposed from a study of the London stocks only, and it appears to be extremely probable that a further advance in price may be necessary to eke out the stocks until the new fruit arrives. Valencias continue to sell steadily, the London stocks are a little more than a fourth of last year's, and about 200

tons short of ordinary requirements. Taking this into consideration, prices appear extremely reasonable, and with a usual demand should certainly not recede.—Produce Markets' Review, May 6.

### THE BRITISH BACON MARKET.

Who is it that has been knocking the bottom out of the bacon market? Such bad times as have recently prevailed have not been equaled for many a long year, and every effort put forth to get the market "up" has most completely failed. It is evident, of course, that the superabundant supply of Danish is causing a glut, and holders are anxious to unload to keep the prices down. How long Canada is going to carry on the losing game of competition is an important question for the trade, wholesale and retail.—Grocers' Journal, May 6.

THE UNITED STATES CANNING INDUSTRY.

A Baltimore, Md., press despatch says: "All of the canning factories in Baltimore are now preparing for the season of canning fruits and vegetables, and, although the season is somewhat backward in the way of vegetables, the prospect is encouraging. The prosperity of the business, of course, depends upon a large crop of vegetables and fruits.

"Within the next week, the start will be made on canning pineapples, of which there are many cargoes afloat and due to arrive in a few days from the Bahamas. The business is indicative of a busy season. Peas are due in about two weeks, then will come strawberries, followed by cherries, gooseberries, blackberries and raspberries, string and lima beans, and, finally, tomatoes and peaches. Scarcity of peaches will prevent a large pack of that fruit this season.

"It is thought that canned goods will keep pace with the general prosperity in commercial conditions. Jobbers are reported to have disposed of nearly all of last year's pack, and, consequently, they must buy new goods as soon as they can be obtained."

# CALIFORNIAN DRIED FRUIT.

Advices from California as to the coming crops are somewhat conflicting, though the general concensus of opinion among large handlers and on the Coast seems to be that there will be an ample supply of all varieties this year. Apricots and peaches will yield well in most sections, it is reported, though of the former only a fair crop, as a whole, is looked for, and a large part of this, it is understood, will be shipped green. Of peaches, a very good crop is expected in the

entire State, although in some sections it is reported that the yield may be small. Prunes are still uncertain, but reports nom reliable sources indicate that in spite of the heavy early drop there will be a larger yield than that of last year, though the regular June drop may very materially curtain the production. However, as many of the new orchards are coming into bearing this pear the output from these, it is believed by many, will go far towards making up for any lack of fruit from the older trees.

The reports regarding the frost damage to the raisin vines at the end of April vary according to the interests affected. From the best information obtainable, we learn that the first crop was badly affected in some sections and only slightly in others. Heavy damage to the first crop, however, would be beneficial to the vines, it is held, and unless there should be some untoward conditions developed later, the second crop is expected to be a large one. On this point, a wellinformed Pacific Coast authority says that late frosts have done some damage to the vines in different sections, but they will put out again and make a crop which will be somewhat late in maturing, and may be liable to rain damage while on the trays.

No prices on future Californian dried fruits have yet been put out, so far as we can learn, though some driers of apricots have, we hear, solicited bids of 8½ to 8½c. f.o.b. in bags, without, however, guaranteeing to make deliveries at such figures.—N.Y. Journal of Commerce.

A London, England, trade paper says: "The demand for salmon continues disappointing for the time of year, but the largest holders, being confident of the position, show little, if any, anxiety to force sales. With the advent of warmer weather, a considerable trade may be expected, as the grocers generally hold small stocks."

## MR. ECKARDT'S INTERESTING TRIP

Mr. H. P. Eckardt, of H. P. Eckardt & Co., wholesale grocers, Toronto, has returned from an interesting nine weeks' trip. From Toronto he went to New Orleans. From the latter city he traveled to los Angeles, and from thence to San Francisco. Taking steamer at San Francisco he went up the Pacific to Victoria. After a short day at the latter city and at Vancouver he lok train to Winnipeg. From Winnipeg he traveled to Minneapolis, St. Paul and Chicago, and from the last named place home.

Mr. Eckardt, who enjoyed his trip immensely, declares that the scenery of the Canadian Pacific route to the Coal is infinitely superior to that by the United States routes.

Head

coo

Wholesa Manufac

THE SUC

N busine spotless mercial made from not fair and you will be and trustwo unlimited. do with a merchants ing to their bills prom weaken you

Endeave tage of the tions, so t in the mos in business centre, pla and menta

Select a exterior, h and up-tosalesmen entire con vertising

Your p

clean, for denoting other mis about as and were turies ago in those c restrained their own the ink c day, busi far from merely ancestors Welco battle wi on a thr

cable by

says : "

quickly

# Headquarters for

om

f the

il he

i car

d by

p for

l vary

From learn

Heavy

uld be

unless

pected

well-

's that

to the

rill put

vill be

1ay be

1 dried

as we

pricots

31/2 to

wever,

t such

: says

i disap-

largest

osition.

: sales.

, a con-

as the

3 TRIP

kardt &

has re-

ks' trip.

Orleans.

to los

anci o.

went up

ort lav

he lok

ipeg he

:d pace

trip m-

of the

IJ ted

Co

is

aul nd

ays.

# BREAKFAST FOODS

# COOK'S → Flaked Rice

Cases, 2 doz. 1-lb. Cartoons.

ALL KINDS IN STOCK.

# Grape Nuts

Cases, 1 doz. 1-lb. Cartoons.

# THE EBY, BLAIN CO., LIMITED

Wholesale Grocers Manufacturers, Importers of Teas.

# TORONTO

### THE SUCCESSFUL BUSINESS MAN.

N business or out have your reputation spotless, your character clean. Commercial agencies record every movement made from the time one enters business. If not fair and upright in all your dealings, you will be greatly hampered; if honest and trustworthy, your credit may in time be unlimited. Creditors will have nothing to do with a person tricky and unscrupulous; merchants and bankers extend credit according to their confidence in one, therefore, pay bills promptly, the delay of a day may weaken your credit.

Endeavor to be up to-date, taking advantage of the latest and most improved inventions, so that you can present your affairs in the most attractive manner, and, whether in business or pleasure, work with self as a centre, placing all the force of your physical and mental powers in that direction.

Select a good location with a first-class exterior, having the interior nicely furnished and up-to-date; everything free from dust, salesmen obliging and patient; back of this entire combination use the most potent advertising medium.

Your private office must be neat and clean, for a caller is impressed with an office denoting system and order. Papers and other miscellaneous matter should never lie about as if they had accidentally blown in and were just as liable to blow out. Centuries ago such methods were practised, but in those days the fields of enterprise were restrained and restricted, and merchants kept their own books, wrote with a quill, and let the ink dry of its own accord. In those days business men were mere automatons, far from a brain-progressive class, and merely conformed to the habits of their ancestors.

Welcome honest competition, meet it, battle with it, and lead it. Patronage hangs on a thread, so weave it as strong as a cable by honest trading. The old proverb says: "Sell at small profit, and you sell quickly; he who quickly sells, sells plenty;

he who plenty at small profit quickly sells, earns little on plenty, but plenty on much "

If every article bears the mark of honest value, your establishment will, in time, be the rendezvous for the purchasing public. We are all dependent on each other; the merchant on the people, and the people equally on the merchant.

Never be so fond of your store, methods, and ideas that you will not give the public credit for knowing its wants, or your patrons may go you one better. Far prefer to hold your finger on the pulse of trade, and shape your course accordingly.

Business at times may be subject to disorder somewhat similar to the nature of man. In such cases, study it as a physician studies and diagnoses the complaint of his patient. If the condition is dull and out of the ordinary, depend upon it, there is a a cause producing the effect, and the quicker you set about removing it the better. If you lack the ability to regulate the pulse of business to its normal standard, engage the services of those capable.

Convince the public business is thriving. Be jovial in spirits, for bad news spreads quickly. If there is an opportunity to boom business, do so; don't pull a long face, but smile, hold up your head, work with both hands, and look pleasant.

Attend strictly to business during business hours. Cultivate the friendship of the public. Without identifying yourself with politics, watch its course with circumspection, for the various changes in national affairs may have a tendency to affect your line.

A business man requires health and exercise, and it is a physical and mental necessity for him to spend a part of the time out of doors.

The life of many a business man attests how thoroughly, although unconsciously, one can become a drudge from long-continued habit, getting so habituated to work that it grows a part of his being, and he

imagines the work can not go on without him; it is, therefore, necessary to take a week's vacation at least once a year, and apply it to an outing in the country, forgetting business cares during that period.

A close examination of every class of society convinces us that in proportion as the intellect is highly strained the body suffers. The wear and tear of the living mental machine, resulting from over-strenuous labor or exertion of the faculties, destroys the physical fabric.—Benjamin Wood, in Michigan Tradesman.

### SOAP A DISINFECTANT.

It is not generally known that ordinary soft soap, white almond soap and solid potash soap have disinfecting qualities, remarks an exchange. A concentration of these soaps as low as I per cent. destroyed cholera and other bacilli in a very short time. The cholera bacilli succumbed to even 0.5 per cent. of potash soap in five minutes. As, however, in washing the hands, the concentration of the soap ranges between 5 and 45 per cent., it may be presumed that this precaution is sufficient to kill many pathogenic organisms, and soaking clothes, etc., in soap solution will be equally efficacious. For typhus bacilli the lowest limit of concentration capable of acting fatally on the germs was found to be 10 per cent., necessitating a large consumption of soap. The soaps employed were without effect on the pusforming cocci. The strongest disinfectant of all, on account of its nitrobenzol, was almond soap. It was however, found to be a bad practice to try to combine soap with otherwise good disinfectants, such as carbolic acid, lysol, etc. The soap, when present in large proportions, as it naturally would be, retarded, if it did not prevent, the action of the disinfectant. It is, therefore, preferable to employ them separately, though in most cases where soap is used other disinfectants are superfluous.

# Grenoble Walnuts.

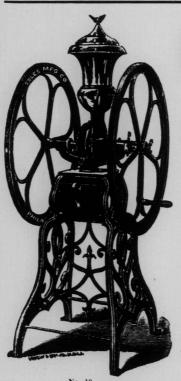
1898 Crop, at 9c. per lb.

Subject to being unsold.

H. P. ECKARDT & CO.,

Wholesale Grocers,

TORONTO.



# Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

We Claim to have the easiest and quickest Grinders.

We Further Claim to have the most effective and accurate Adjustment.

We Again Claim that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.

Agents TODHUNTER, MITCHELL & CO., Toronto.
DEARBORN & CO., St. John, N. B.
(FORBES BROS., Montreal.

Coles Manufacturing Co.

PHILADELPHIA, PENN'A,

# Health Soap

Don't let your skin take chances; better use pure, white, clean Wool Soap. Your skin likes it.

Swift and Company, Makers, Chicago.

Canadian Representatives :

W. T. Strong & Co., London.
Thos. H. Goldring, Toronto.
W. J. Cairns, Ottawa. A. E. Richards & Co., Hamilton.

TE

Pres JOHN BAYN Mon

THE Ma

Publishe culate in North-V Quebec, Island a

MONTREA TORONTO LONDON, MANCHES NEW YOR

ST. JOHN
Subscription

WINNIPE

WHEN PLEASE THEIR A

CAN

THE ca ke at the fig Retail an exces among t little be figures packers

the pa a<sub>b</sub> eem furre c

1,000 C

Pack a erir

to thi to nato

6 f.

Tont

Whi deal be



President. Treasurer. BAYNE MacLEAN, HUGH C. MacLEAN Montreal. Toronto.

# THE MacLEAN PUBLISHING CO.

Publishers of Trade Newspapers which circulate in the Provinces of British Columbia, North-West Territories, Manitoba, Ontario, Quebec, Nova Scotia, New Brunswick, P.E. Island and Newfoundland.

	Board of Trade Building, Telephone 1255.
TORONTO	- 26 Front Street West. Telephone 2148.
LONDON, ENG	- 100 Fleet Street, E.C.,
MANCHESTER, ENG.	J. M. McKim 18 St Ann Street, H. S. Ashburner.
NEW YORK	14 Irving Place, M. J. Henry.
WINNIPEG	Western Canada Block, J. J. Roberts.
ST. JOHN, N. B	- No. 3 Market Wharf, J. Hunter White.
Subscription Canada, \$2.00	Great Britain, \$3.00

Subscription Canada, \$2.00 Published every Friday.

Cable Address { Adscript, London Adscript, Canada

WHEN WRITING ADVERTISERS PLEASE MENJION THAT YOU SAW THEIR ADVERTISEMENT IN THIS PAPER

### CANNED TOMATO SITUATION.

HERE has been no further decline in canned tomatoes on the Toronto market, and prices appear to be steady at the figures now ruling.

Retailers who have what they deem to be an excess are still trying to find purchasers among the wholesalers. There has been a little business done in this way, and at figures slightly below those which the packers who are not sold out will accept. Pakers, as a rule, are asking 80c., and 1,000 cases are reported to have changed hands at that figure.

\*

Packers who are in the association are still amering to their agreement not to quote fureres until June 1, but certain, at least, of th packers who are not parties to the agreement, are willing to do business for for the delivery. We know of one transaction this account in which 5,000 cases of to atoes were concerned. The price was 6. f.o.b. factory, or nearly equal to 70c.

While there is not, on the whole, a great deal being done in canned goods at the

moment, some shipments have gone forward to the Northwest during the past week, and this will naturally tend to steady the market. Two shippers between them sent 3,000 cases, consisting of tomatoes and corn.

The ruling quotation with Toronto wholesalers is 85c. per doz. for tomatoes. Second grade goods can be obtained at 8oc., while certain brands are still held as high as 90c. per dozen.

### THE MONTREAL FRUIT SALES.

HE disposal of over \$100,000 worth of oranges and lemons between 3 o'clock and 8 o'clock one afternoon is no mean feat.

It was done at Montreal on Monday, when the steamer Marnock's cargo of 48,985 packages of oranges and lemons were sold at auction without reserve. Buyers were present representing leading houses in Toronto, Hamilton, London and Ottawa as well as Montreal in Canada, and also from New York, Philadelphia, Baltimore, Boston and Chicago in the United States.

Buyers from the United States took about 50 per cent. of the fruit.

The lemons sold at fair prices, on the whole, finest lemons fetching \$2.50 to \$3.25; choice, \$2, and poor to fair, \$1 to \$1.50. Messina oranges dragged a trifle, half-boxes realizing 50c. to \$1.60, and boxes 75c. to \$2.65. Sorrento oranges moved off much better than the former, commanding \$2 to \$3.15, as to package and brand, while Palermo oranges were slow and easy at 50c. to \$1.30, as to brand. The last cargo, that of the ss. Bellona, about 30,000 packages, will be auctioned on Friday of this week.

### STRAWBERRIES CHEAP.

Since Saturday last, strawberries have been arriving in Toronto in unusual quantities from Tennessee and North Carolina. One firm alone received no less than four carloads, containing over 80,000 boxes.

The natural result of these large receipts was a decline in prices, and as low as 8c. was accepted for some rather inferior fruit. For the best offering it was difficult to

At these figures, the large quantities arriving were kept well sold up, though prices are not likely to rise again above the

# BRISTOL BUSINESS MEN COMING TO CANADA.

NUMBER of Bristol, England, business men sailed on Monday for Canada. The extension of trade between Canada and that port is the object of their visit.

Mr. H. Spear, secretary of the Bristol Incorporated Chamber of Commerce and Shipping Guildhall, Bristol, has kindly forwarded to THE CANADIAN GROCER the names of the gentlemen composing the delegation, as well as the different interests they represent. They are as follows:

Representatives of the Bristol Channel Corn Trade Association: Messrs. W. H. K. Watt, of Watt & James: Henry Hosegood, of Stoate, Hosegood & Co.; Harold James, of Arthur James & Co.; Charles Priday, of Priday, Metford & Co.; T. W. Hibbard, of James Reynolds & Co.

Bristol Provision Merchants' Association: George Bradbeer, of Bradbeer, Brynes & Co.; Hedley Stevens; James Keniston, of Keniston Bros.

Bristol Cabinet Manufacturers' Association: Henry Hayes, of Grace & Hayes, and possibly Mr. Holman, a son of the president of the Chamber of Commerce.

We are also in receipt of a letter from Grace & Hayes, whose Mr. Hayes is named in the above list. They are particularly desirous of opening up a connection with lumber mills that do business in hardwoods. also those that would supply first hand specifications of lumber cut and planed to size and turners' mouldings, etc., for cabinet manufacturers' requirements, etc. "Could you also inform us," they write, "whether there are manufacturers of ready-made furniture of all classes who would be likely to entertain an export business?"

Mr. Hayes may be addressed, care of THE CANADIAN GROCER.

Increased interest in trade between Bristol and Canada has been taken of late, and the visit of the gentlemen in question will naturally tend to still further augment it.

# NOTICE TO ADVERTISERS.

Wednesday next being a public holiday copy for advertisements should be in this office one day earlier than usual. Advertisers will confer a favor by bearing this in mind.

# CANADA'S DIRECT IMPORTATION TEA TRADE.

ANADA fairly well distributes her patronage for the various descriptions of teas, although, as every grocer is aware, increased attention is being given to the importation of Indian and Cevlon teas.

The countries from which we chiefly import are Great Britain, China, Japan and the British East Indies. What we get from the United States is very little compared with that brought direct from the countries of production or that bought in bond and imported from Great Britain.

During the last few years there has been an increasing tendency on the part of the trade to import direct from the countries of production. Two causes have chiefly contributed to this. The one is the tariff, which only permits tea to be imported duty free on condition that it comes direct from the country of production, or is bought in bond in Great Britain and is accompanied with a certificate showing that same has passed inspection there as being fit for home consumption. Tea otherwise brought in is subject to a duty of 10 per cent.

The accompanying table gives the importation of tea during the past nine years. The totals do not describe exactly all the importations for each year, but they praccally do, as the figures which are eliminated relate to imports from such countries, for instance, as France and Germany, and are too insignificant to be included:

4,133,598 5,487,162 Great Britain .. 7,064,333 6,265,409 6,218,680 7,307,389 7,110,065 7,306,768 7,905,830 United States 521,234 221,332 252,475 564,916 161,123 2,871,466 3,623,616 4.509.374 4,437,761 China 2,766,133 2,426,123 2,195,898 9.164.582 10.051.516 8 359 885 11,961,317 Brit. East Indies 154,169 20,001,595 - 24,306,805 - 22,647,793 - 21,126,765 + 19,473,789 - 18,165,444 - 22,590,847 - 17,138,634 - 18,151,183 + 18,

The imports last year were abnormally small, because, during the previous year, they were abnormally large, owing to the anticipated but unrealized duty.

The most striking feature in the above table is the large increase in the direct importation of tea from the British East Indies, which comprise both Indian and Ceylon tea, the returns not giving separate figures for these respective countries.

This increase in the nine-year period is over 2,000 per cent.

is gradually falling off in Canada, the average importations direct, according to the above figures, would rather indicate that they were being well maintained, but these figures are favorable, because we are importing more teas direct than we were even six years ago and less indirect. In other words, while our direct importations of China tea during the past five years have averaged more than during the previous four years, shown in the table, the total importation has been less.

Unfortunately, these changed conditions in regard to the direct importation of both British East Indian and China teas have been at the expense of the exporters in Great Britain. At the same time, however, it cannot be helped, and, with the excellent steamship service which Canada has now on the Pacific plying between Chinese and Japanese ports, it is only natural. This direct steamship service has, no doubt, also tended to maintain the uniformity of the importation of Japan tea during the past five

There is one extraordinary fact in regard to the direct importation of Japan tea, and that is that the average annual proportion to the total of all teas imported was the same for the two-year period of 1897-98 as for that of 1890-91, namely 40.89.

Taking China teas, the average direct annual importation for the two-year periods was 12.98 and 20.40, an increase of 7.42

per cent. in favor of the 1897-98 period. The average direct importation of British East Indian teas for the two-year period of 1890-91 was slightly less than 4/5 of 1 per cent of the total. By the two-year period of 1897 98 the average had risen to about

From Great Britain, the average annual importation for the two-year period fell from 42.43 per cent. in 1890-91 to 25.27 per cent. in 1897-98.

We have not attempted to deal with the Although the consumption of China teas proportion of black and green tea imported

during the nine years, but may do so in a subsequent issue.

### BRITAIN'S IMPORTS OF PRODUCE.

URING the first three months of 1899 the importation of butter,  $\epsilon_{\rm S}$ gs, hams and bacon into Great Britain shows an increase, as compared with 1898. Cheese importations were lower.

The greatest increase is shown in eggs, of which 3,364,938 great hundreds were imported in three months this year, as compared with 2,711,914 great hundreds last year. The bulk of this increase went from Germany, which sent 1,154,233 great hundreds, as compared with 795,356 great hundreds in the same quarter last year. From Canada 15,400 great hundreds were shipped, as compared with 8,670.

Though the importation of bacon and hams from all countries does not show much difference, that from Canada shows satisfactory growth. The total from this country is still, however, comparatively small. The total importation of bacon was 1,494,666 cwt., against 1,464,225 cwt. last year. Of this 1,182,619 cwt. went from the United States, and 61,594 from Canada this year, against 168,371 and 41,453 cwt. respectively last year. The total importation of hams was 474,577 cwt. in 1899 and 421, 149 in 1898. Of this the United States sent 447,463 cwt., and Canada 26,466 cwt. this year, against 415,764 cwt. from the United States, and 4,872 cwt. from Canada a year ago.

All countries sent 360,981 cwt. of cheese in the first quarter this year, as compared with 373,057 cwt. last year. Of this Canada sent 48,318 cwt., as compared with 93,746 cwt. last year, a decrease of 48 per cent.

That Canada's export trade in butter can stand a good deal of development is manifested by a comparison of Britain's total imports with the quantity received from Canada. In the quarter this year, 884.956 cwt. were imported, against 830,980 cwt. last year. Of this, Denmark sent 366, 61 cwt., against 353,258 last year; Australasia sent 172,259 this year and 139,155 a year ago, while Canada contributed 6,065 cwt. this and 6,555 cwt. last year. Thus, Canada's share of Britain's import butter trade was less than one per cent., but his is much better than it was a few years ago. & placed up lot eve Fortin ha introduce House las papers an To allo pass with little shor

> Mr. Fo approval the cour Travelers which ha session 1 But still 1 THE C

Mr. Forti persisten The or before tl ment. made in Premier.

I have I who has a vency. I introduce to this tin or respect estates. if, as I un in the Pro wick, the It was

that dre As a factory. ernmen iusi as make fe and to

been in vin es' ak oth lova

pre ere Brunsw son e i con diti Provin stance

# NO DOMINION INSOLVENCY LAW.

ND so another session of the Dominion Parliament is to pass without an insolvency law being placed upon the statute book.

o in a

UCE.

ithe of

, eggs,

Britain

1898.

i eggs,

s were

eds last

it from

at hun-

i great

t year.

Is were

n and

t show

. shows

m this

ratively

con was

wt. last

rom the

ada this

53 cwt.

mporta-

399 and

d States

466 cwt.

rom the

Canada

f cheese

ompared

Canada

1 93,746

itter can

is mani-

n's total

ed from

884.956

980 Cut.

1 366, 61

ustralasia

5 a year

065 cwt.

ort butter

, but his

ears ago.

Thus,

cent.

Not even a bill is to be introduced. Mr. Fertin had given notice of his intention to introduce the bill which was before the House last session, but Thursday morning's papers announced that he would not do so.

To allow another session of the House to pass without enacting an insolvency law is little short of disgraceful.

Mr. Fortin's bill has received the hearty approval of the leading boards of trade in the country, and also of the Dominion Travelers' Association. The amendments which have been made in the bill since last session have even mollified the bankers. But still there is to be no law.

THE CANADIAN GROCER does not blame Mr. Fortin. He has shown a great deal of persistence in regard to the matter.

The onus for the failure of the bill to come before the House rests upon the Government. This is obvious from a statement made in the House on Tuesday by the Premier. Here are his exact words:

I have been in communication with Mr. Fortin, who has a bill on the order paper respecting insolvency. I understand that legislation has been introduced into several of the Provinces, which, up to this time, have had no law respecting insolvency or respecting the distribution of assets of insolvent estates. I am in conference with Mr. Fortin, and if, as I understand, such legislation has been passed in the Provinces of Nova Scotia and New Brunswick, the Government will not favor any legislation on the subject of insolvency this session.

It was a question from Mr. E. F. Clarke that drew out this statement.

As a statement it is decidedly unsatisfacfactory. The fact of the matter is the Government is afraid of the question. It knows just as well as it does that two and two make four that an insolvency law is needed, and to "understand that legislation has been introduced into several of the Provin es" is merely trying to crawl through a k othole to evade performing a duty.

Nova Scotia did away with the iniquitous preferences over a year ago and New Brunswick, as the Premier says, has made sone improvement. But what about the condition of the insolvency law in the other Provinces? What about Ontario, for instance? The Legislature of that Province

seems to be about as much afraid of the insolvency question as a burned child is of fire. It has experimented in the past, and the courts have clipped its wings. Of late years it has not evinced any disposition to experiment with the "pesky thing."

The written constitution of the country delegates to the Parliament of the Dominion the duty of dealing with insolvency, and this duty it should manfully take up. Until it is taken up we cannot expect a uniform law which is the desideratum the business men of this country are seeking. And to expect this uniformity by the enactments of the seven Provinces and the one Territory comprising the Dominion of Canada, is as unreasonable as it would be to expect an equal number of men to have uniformity of opinions.

Then, there is a duty we owe to the business men of Great Britain, with whom we profess to be so anxious to trade. They have again and again pointed out the disadvantages under which they labor in doing business with Canada, owing to the defective character of the insolvency laws of the country. This is again and again being reiterated by the newspapers in Great Britain.

When the Government inaugurated the Preferential Tariff in favor of British goods it popularized itself with the great majority of the business people in both Canada and the United Kingdom, but the absence of effective insolvency laws nullifies to a great extent the advantages accorded by the tariff.

In the matter of tariff we give British goods a preference, but in the matter of insolvency law we practically discriminate against British goods.

# TORONTO'S BUILDING ACTIVITY.

In March and April building permits were granted in Toronto for \$402,160 worth of buildings, as compared with \$334,940 last year, \$175,445 in 1897, and \$114,325 in 1896. During the week ending May 18 permits aggregating \$164,720 were issued, which makes a record week. The activity this represents may be gauged by the fact that the total value of permits issued in 1896 was less than four times, and that of 1897

less than six times, the value of those issued during this one week.

The great bulk of the buildings for the erection of which permits have been taken are for factories, and for private residences costing from \$2,500 to over \$7,500.

The activity of building operations should help to make this summer's business a most satisfactory one to the merchants in the "Queen City."

### THE EGG SITUATION.

Late advices from England warn Canadian picklers that the condition of the British market does not warrant the price they are paying at present for the stock they are "putting down." The sources of supply are increasing to such an extent that the large dealers in London and Liverpool anticipate a material reduction in prices this year.

As a result of this warning, some picklers have stopped operations until they can get their supply at a basis of 9c. outside.

The local demand is good, so it may be some time before the views of these dealers can be carried out, but, as they state that more than the figure named cannot with safety be paid, it is likely prices will be, sooner or later, forced down to the point desired, particularly if there is a continuance of the conditions now prevailing abroad.

# LESS LIVE LOBSTERS SHIPPED.

From the first of the year up to May 10, there were but 1,936 crates of live lobsters shipped from Halifax to Boston, as compared with 4,737 crates in the same time last year.

The reasons for this decrease are that the catch has been smaller than usual, and that the prices have ruled so low that shippers are canning most of the lobsters taken rather than ship them alive. It is expected that the catch will increase from this out, but, as prices are still low, the shipments may not be increased to any material extent.

### DEATH OF SIDNEY WALKER.

Sidney Walker, for the past ten years a well-known figure in Toronto wholesale grocery circles, died at St. Michael's Hospital on Wednesday. He was at one time in the tea brokerage business with Mr. T. G. Williamson, and was subsequently in the employ of other brokers on "the street." Deceased had a great many friends.

"THE MAN THAT USES"

As a "Leader," need not Fear Competition, as he has the Best Tea Extant, "Positively."

# Ivory Bar

1-lb. bars. 60 bars in box. 2 6-16-lb. bars. 3-lb. bars.

Ivory Bar Twin Cake 12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.

# F.E. JODERY & CO

PRODUCE AND PROVISIONS. **Commission Merchants** 

BUTTER, CHEESE, EGGS, GAME and POULTRY, COUNTRY PRODUCE

Reference-Merchants Bank of Canada.

8 and 10 Lemoine Street, MONTREAL

All enquiries by letter or telegram promptly answered.

# THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the

"Walla Galla" Tea

in lead packets

and "Clubhouse"

in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.



# HORSE HAIR.

Have you any? We buy it.

**GEO. ROSSITER & SONS** 10-14 Pape Avenue



All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being no old, unsaleable stock in "Horseshoe Salmon."

Every consumer should use it because it is the BEST and every can is warranted good, or money returned; so take no other, and be happy.

# Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver**, **Columbia and Tiger**, all guaranteed good Red fish.

Geo. Stanway & Co., Toronto, Agents for Ontario.
W. S. Goodhugh & Co., Montreal, " "Queiec.
J. Hunter White, Esq., St. John N.B.
Agent for Eastern Provinces,
Tees & Persse, Winnipeg, for Manitoba and N.W.T.

# Grand Mogul Tea ...Goods...

Have you seen our new Profit-Sharing Plan? If not, write i for full particulars. A trade-winner, a money-maker.

WHOLESALE GROCERS MANUFACTURERS AND IMPORTERS

T. B. ESCOTT & CO., LONDON, ONT.



secure 1 tions on cation, telegrap

10

sea although, volume much abo ago. so veloped goods tra there ha the Nort far as pri cally un fairly ste unchang quiet. any part are muc

There the cani Althoug taining until Ju tions de p: kers . f. 7 . . Te

little into on acco

Prunes

price.

sider s ra ner pa ker

ca es ( Two ( shope

of can

# MARKETS AND MARKET NOTES

# GROCERY QUOTATIONS BY WIRE.

Should readers of this journal desire to secure between regular issues, the quotations on any staple line, they will, on application, be furnished by return mail or by telegraph; if by the latter method, at the cost of the person seeking the information.

### ONTARIO MARKETS.

TORONTO, May 18, 1899. GROCERIES.

HE wholesale grocery trade is just now what might be termed between the seasons. Naturally, therefore, there is not a great deal of business being done, although, for this time of the year, the volume is fairly good. Prices, too, are much about the same as they were a week ago, so that nothing interesting has developed in this particular. The canned goods trade is, on the whole, quiet, although there have been some good shipments to the Northwest during the past week. As far as prices are concerned, they are practically unchanged. Coffees are quiet and fairly steady as to price. Sugar is quiet and unchanged. Syrups and molasses continue quiet. The tea trade is quiet and without any particularly striking features. Currants are much as before. There is still quite a little interest being taken in Valencia raisins, on account of the high price ruling outside. Prunes are in good demand and firm as to

### CANNED GOODS.

There have been no new developments in the canned goods trade during the past week. Although the packers are apparently maintaining their agreement not to quote futures until June 1, there have been some transactions during the week between independent packers and wholesalers. There was one sale in which 5,000 cases were concerned at f.o.b. the factory, or nearly equal to Toronto. There are still retailers who are offering to wholesalers what they consider surplus stocks, and there has been some business done in this way during the k. The prices asked are, as a rule, ra her lower than the packers who are holdin any tomatoes are willing to take. The pa kers who have tomatoes, will not, it is said, accept less than 8oc. One thousand cases changed hands this week at that figure. To dealers have, during the past week, shoped between them 3,000, cases consisting of canned tomatoes and corn, to the Northwest. The prices obtained are private. The price of tomatoes to retailers is, as a rule, 85c. The range is, however, from 80 to 90c., the inside figure being for seconds.

Canned fruits continue in active demand, particularly peaches and plums. Some houses have done a particularly large business in plums. Peaches in 2 lb. cans are scarce. A round lot of canned pumpkins, consisting of nearly a carload, changed hands on Monday.

There is not a great deal being done in canned meats, as repeat orders have not yet begun to come in.

### COFFEES.

The wholesale trade is doing a fair business for this time of the year in coffees, but the outside markets are dull and unchanged. The European markets were steady Saturday, according to latest cables. Deliveries of coffee in Brazil are light.

### SUGARS.

The local market has been without any particularly striking features during the

-----

See pages 29 and 30 for Toronto, Montreal, St. John, and Winnipeg prices current.

week. The volume of business is light, and prices are unchanged at last week's quotations. This week's cables report an improved market for beet sugar, while prices on Monday advanced 3/4 to 11/2d. In New York last week raw sugars declined 1/8 c., but there was no change in refined. The decline was due to pressure of some parcels urged for sale, but this week the raw market in New York is strong in tone. The total stocks of sugar in Europe and America at the end of last week, according to Willett & Gray, were 2,188,362, against 2,194,825 tons the previous week, and 2,557,829 last year. The price for granulated sugar in Toronto is now \$4.78 for Montreal and \$4.73 for Acadia. Yellows are quiet at from \$4.18 upwards.

# SYRUPS AND MOLASSES.

The syrup market continues quiet with prices unchanged. Advices from the British West Indies continue to report firm markets, and the New Orleans market is, as before, firm.

### TEAS.

There have been no particularly new developments in this line during the past

week. The trade locally is rather quiet. although some fair lots of Ceylon tea have been sold for importation from London. Mail advices from London, under date of May 5, state that the small quantity of Indian tea brought to auction sold steadily at the previous week's rates. It appears that very little tea now remains in importers' hands in London. The official telegram gives exports of Indian tea to the United Kingdom for the second half of April as 699,000 lb., against 354,000 lb. last year, and from April 1 to April 30, 772,000 lb., against 410,000 lb. for same period in 1898. The advices state that in regard to Ceylon tea, a further slight fall in prices was noticeable, although competition was strong and bidding general. "Although teas for prices," says Gow, Wilson & Stanton's tea report, "are 2d. per lb. above quotation of 12 months ago, the decline in the price of better grades has been so severe that the week's average is only 1/2 d. per lb. over the corresponding week last year." The official wire gives exports to the United Kingdom for April, as 8,000,000 lb., against 6,000,000 lb. last year, while the exports from January 1 to the end of April were 31,000,000 lb., the same quantity as last year.

### NUTS.

Advices from abroad report that the market is strong for Valencia shelled almonds. While this has had no effect upon the local market, reports from New York state that quotations there are a shade higher in consequence.

### RICE

Trade is active and the market steady. The demand is principally for the low-priced descriptions of rice.

### SPICES.

Cable advices from Singapore report a stronger market. Cloves are also advised firmer.

# FOREIGN DRIED FRUITS.

CURRANTS—The condition of the local market remains much the same as before. Cables from Greece state that the market is quiet, while the mail advices to hand report that, although the crop is doing well, there is still some danger of injury by peronosperous.

VALENCIA RAISINS—There have been considerable local inquiries and buying during the past week, owing to the higher prices existing for importation. Off-stalk are practically out of this market, and prices generally are firm.

buy it.

NS
TORONTO

ody well

ER

o the Pacific there being Iorseshoe

; the BEST eturned; so

SON.

Tiger, all

Quebec. N.B.

te i for

IT.

A Standard Soap
A Standard Price
but more
than a Standard
Profit



Retails
at
5 Cents
——
It pays to
push it

PRUNES—The demand for prunes continues brisk, with prices ruling firm.

### GREEN FRUITS.

The demand for oranges has materially fallen off, and an easy feeling is noted, as stocks are rather heavy. Lemons, on the other hand, are decidedly firm, and a few days of warm weather will likely result in an advance in prices. Bananas are none too plentiful, and are likely to continue firm. There is a fair demand for ordinary Canadian apples at from \$2.50 to \$4. Fancy spies are worth from \$5 to \$5.50, and some extra choice barrels have brought as high as \$6. Egyptian onions are easier, a decline of 25c. being noted. The feature of the market this week has been the arrival of car lots of strawberries. These have come in so plentifully that the price of quarts fell to 8 to 12c. on Tuesday. Though the 8c. figure, which was accepted for inferior qualities, was an unusually low price for imported fruit, it is not likely that the price will advance above 12c. before the native crop is gathered. On the other hand, the low figures of Tuesday may be repeated. Pineapples, too, are arriving in carload quantities, and have been sold as low as 7c., though 9 to 12c. is the general price. Cocoanuts are moving steadily at unchanged

# COUNTRY PRODUCE.

EGGS—Notwithstanding the cool weather this week, prices keep easy at 11 to 11½ c., a decline of ½ c., as compared with a week ago. Late advices from Great Britain state that prices are ruling lower there than they did a year ago, and, as a consequence, some picklers have quit operations until prices come down to a figure that gives a hope of profit, present figures being con-

sidered above an export basis. If these operators can carry out their views, a decline of ic. may be expected in the near future.

POTATOES—There has been a decline of 8c. this week, the price for cars on track, Toronto, now being 78c. From 8o to 85c. is paid for bags on the street market.

BEANS—There is no change, hand-picked selling freely at \$1 to \$1.10; medium grades at 85 to 90c.

DRIED AND EVAPORATED APPLES—An easy feeling is noted in the dried apple market, jobbers refusing to pay more than 4½ to 5c. outside. In a jobbing way, a steadier feeling is maintained, 5½ to 6½c. being asked, according to quality. Evaporated apples are moving quietly at 9c. outside, and 9½ to 10c. in a local jobbing way.

MAPLE PRODUCT—Prices are well maintained. A quiet movement is reported. We quote syrup as follows: Imperial gallon tins, \$1 to \$1.10; wine gallon tins, 85c. Maple sugar is quoted at 9c.

VEGETABLES—There is no change in prices. All spring vegetables are arriving more freely. We quote as follows: Rhubarb, 40 to 60c.; greenhouse radishes, 30 to 50c. per dozen bunches; native spinach, \$1.50 to \$2 per bush.; green onions, 5 to 10c. per doz.; asparagus, 30 to 60c. per doz.; celery, \$1.25 per doz.; lettuce, 20 to 30c. doz. bunches; cabbage, per doz., \$1 to \$1.25; parsley, 20 to 25c. per doz. bunches; turnips, 35 to 50c. per bag; beets, 50 to 60c. per bag; parsnips, \$1 per bag; carrots, 30 to 50c. per bag; onions, Danvers, \$1.40 per bag; butter squash, \$1.75; Hubbard squash, \$1.75; red cabbage, 40c.

### BUTTER AND CHEESE.

BUTTER-Though butter is not coming in

as freely as it had been, and though the arrival of grass butter has caused an advance of ic. per lb. in the price of dairy, the market is still demoralized, as the accumulations of fodder stuff have to be cleaned up in the face of the fact that the better grass butter is coming in in increasing quantities. Creamery is steadier. Some shipments have been made to the West, and, as both the local and export demands appear firmer, the feeling here is more hopeful. Prices are practically unchanged.

CHEESE—The increasing arrival of new cheese has resulted in a reduction of ½c, in the price of this class of stock which is now selling at 9½ to 10c. Old cheese is firm at 11 to 11½c.

### FISH.

Fresh-water fish continue to arrive in liberal quantities. Speckled trout and frogs' legs are now offering. We quote: Erie fresh whitefish, 8c.; North Shore whitefish, 7 1/2 c.; North Shore trout, 7c.; speckled trout, 30c.; perch, 4c.; pike, 6c.; frogs' legs, 35c.; eels, 6c.; bullheads, 4c.; herrings, small, 4c.; herrings, large, 41/2c.; halibut, 10c.; steak cod, 7c.; salt water fresh haddock, 5c.; B C. salmon, 17c.; shad, 35c.; Labrador herring, \$4 per bbl. and \$2 per half-bbl.; Digby herring, 9 to 10c. per box; Halifax herring, \$1.50 to \$1.65 per 100; cod, in 1-lb. blocks, 61/2 to 7c. per lb.; boneless fish, 4 to 4½c. per 11.; boneless fish in 1-lb. blocks, 51/2 to 6c.; iscoes, 6oc. to \$1.25; haddies, 8 to 9c. per 10.; lobsters, 15c. per lb.

### GRAIN, FLOUR, BREAKFAST FOOD.

white wheat remaining steady at 69 to 700.

outside. There is little coming to the street market except oats, which continue to an ive

# Corona Golden Figs

are choice eating and cooking Figs. Put up in I-LB. CAKES — each wrapped and packed in special Caddies, containing 4-doz. cakes.

Cost you 7½c. and sell from 10c. to 15c scraping goods out of bags or mats; no dust dirt nor loss of weight, time and custom, but

# CHOICE GOODS THAT SELL AT SIGHT.

Half size sample mailed on receipt of 5c. in stamps; or, to meet numerous requests, we was or receipt of value (\$3.60) ship and prepay freight on I caddy to any part of Ontario. State name of your wholesaler in ordering.

W. B. BAYLEY & CO., Ontario Agents, 59-63 Front St. East, TORO 10

Excelle Way gr

Biscu

W<sub>=</sub>

Offers fo

COX'S

C. B D. M ART

SA Equal to

it and to water
The QL

POI

The

ST BA

TC PII

CL

Exellent Reasons, are they not? Way grocers should handle



They give you a fair margin of profit. They give you a reputation for handling superior goods. They give you entire satisfaction

# McLauchlans' Cream Sodas.

J. McLAUCHLAN & SONS.

OWEN SOUND.

# WANTED...

One or two tons of Raspberry Pulp as trial sample for Essence manufacturing. If found suitable, larger supplies will be required.

Offers for season delivery to

IDRIS & CO., Limited LONDON, N.W., ENG.

Camden Town

4

ugh the

an ad-

f dairy,

as the

e to be

that the

creasing

est, and.

s appear

hopeful.

of new

of 1/2 c. in

h is now

is firm at

urrive in

nd frogs

Erie fresh

sh, 7 1/2 C.;

ed trout.

ogs' legs,

herrings.

; halibut,

Some

Always COX'S GELATINE Trustworthy ESTABLISHED 1726

Agents for Canada:

C. E COLSON & SON, Montreal D. MASSON & CO., Montreal ARTHUR P. TIPPET & CO., Toronto, St. John, N.B., and Montreal

**Water White** Lamp Oil. . .

Equal to the best American Water White Oil. Test it and be convinced. Genuine is branded Sarnia Water White. Wholesale only by

The QUEEN CITY OIL CO., Limited. TORONTO, ONT.

We solicit consignments of

# POULTRY ROLL BUTTER FRESH EGGS.

Highest prices obtained. Quick returns.

The Wm. Ryan Co. Limited 70 and 72 Front St. East, TORONTO

in liberal quantities at 2 to 3c. lower than last week. Otherwise, prices are unchanged. We quote this market as follows: Wheat, white, 71 1/2 c.; red, 71 1/2 c.; goose, 65 1/2 to 66c.; peas, 63 to 65c.; oats, 38 to 39c.; barley, 42 to 44c.; rye, 52 to 54c. No. 1 hard Manitoba is firm at 81c. straight, Toronto.

FLOUR-Manitoba grades are easier; Ontarios are unchanged. We quote: Manitoba patents, \$3.90 to \$4; Manitoba strong bakers', \$3.60 to \$3.70; Ontario patents, \$3.60 to \$3.70; straight roller, \$3.20 to \$3.30 Toronto freights.

BREAKFAST FOODS-Business is quiet. Prices are steady. We quote as follows: Standard oatmeal and rolled oats, \$4.00 in bags and \$4.10 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$4; pot barley, \$4.

HIDES, SKINS AND WOOL

HIDES The feeling has strengthened considerably. Cowhides are 1/4 c. dearer. We quote cowhides: No. 1, 8 1/4 c.; No. 2, 7 1/4 c.; No. 3, 6 1/4 c. Steer hides are worth 1/2 c. more. Cured hides are worth 83/4 to

SKINS—The feeling is easy in consequence of free offerings. We quote: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c. Sheepskins are coming in slowly at 90c. to \$1, and lambskins at 20c.

Wool - A decline of ic. is noted in fleece, which is now selling at 13c. Unwashed is easy at 8 to 8 1/2 c.

SALT

There is a good demand. No change is reported. We quote at Toronto: Canadian salt, carload lots, \$1 per bbl., and

### WANTED.

SITUATION AS TRAVELLER, BY A thoroughly competent man of wide experience in all lines—Tea a specialty. Knows the trade well from Winnipeg West, also through the Kootenay. For particulars, address P.O. Box 177, Trail, B.C.

# Toronto Salt Works TORONTO, ONT.

Write us for SALT of any kind. Also SALTPETRE, car lots or less.

# SMOKED MEATS

QUALITY COUNTS.

The MAPLE LEAF Brand combines all the

There is nothing better. If you are not already customer of ours a sample order will convince

# D. GUNN, BROTHERS & CO.

Pork Packers and Commission Merchants

76-78-80 Front St. E. - TORONTO.

Curers of the MAPLE LEAF Brand Smoked Meats and Pure Lard.

# CONSIGNMENTS SOLICITED

Our specialties

POULTRY, BUTTER, EGGS, HONEY.

We buy Dried Apples. Send us samples and we will offer you.

Correspondence Invited.

### Rutherford, Marshall & Co.

68 Front Street East, Toronto.

# THEY HAVE ARRIVED

STRAWBERRIES

BANANAS

OMATOES

PINEAPPLES **CUCUMBERS** 

in stock.

Fancy November Cut Lemons

Place Your Orders Early.

51 East Front St.

CLEMES BROS.

esh had-1ad, 35c.; id \$2 per . per box; per 100; 7c. per per II.; o 6c.; isic. pei 1).;

red and 69 to 700. the street e to a ive

! FOOD -.

tom, b HT.

ORONTO

65c. per sack of 200 lb.; less than carload lots, \$1.05 per bbl., and 70c. per sack. At the wells, we quote F.O.B., barrels, 70c.; sacks of 200 lb., 45c. English salt is quoted at 48½c. per sack of 154 lb.

MARKET NOTES.

Lard is 1/4 c. dearer.

Pepper is cabled stronger.

Cured hides are 1/4 c. dearer.

Two-pound canned peaches are scarce on the Toronto market.

All smoked meats are stiffening in value in sympathy with the advance in the price of live hogs.

Two dealers this week shipped between them 3,000 cases of canned tomatoes and corn to the Northwest.

North shore trout is ½c. cheaper; speckled trout is on the market at 3oc., and frog's legs at 35c. per lb.

Eggs are easier, with a decline of 1/4 c. noted. Potatoes are 8c. cheaper. Dried apples are down 1/2 c. outside.

Grass dairy butter is coming in, and is selling about 1c. above last week's quotations. New cheese is now more plentiful, and is ½c. cheaper.

Fancy Canadian apples are 50c dearer. Egyptian onions are 25c. cheaper. Strawberries are arriving from Tennessee and South Carolina in car lots. They sold as low as 8 to 12c. on Tuesday and Wednesday. Pineapples, which are also arriving in cars, are quoted at 9 to 12c.

### QUEBEC MARKETS.

MONTREAL, May 18, 1899. GROCERIES.

HE week in wholesale grocery circles has not been a specially noteworthy one. A fair volume of trade is moving, but without any striking characteristics. Sugar is steady, as last noted, and the strength in Barbadoes molasses is maintained, the fact leading to rather more inquiry from retailers who wish to contract for future delivery. Spices, coffees and rice continue firm, and there has been rather more doing in tea, especially Ceylons and blacks, than was the case last week. There has been another large auction sale of green fruits, and the final and concluding cargo, that of the Bellona, will be put up at auction on Friday of this week.

SUGAR.

Demand for sugar has not been particularly brisk during the past week, and trade has ruled rather quiet locally. Prices, however, on refined sugar are unchanged, as last quoted. The raw situation has not reflected much change from that of a week ago. Cables from London state that cane

is dull and without demand, Java being quoted at 13s. and fair refining at 11s. to 11s. 9d. Beet has been firm, and a shade firmer lately in London, present month's delivery being quoted at 11s. and next month's 1½d. advance on previous quotation at 11s. 1½d. In New York, raw has ruled steady—fair refining, 4½c.; centrifugal, 96 test, 4½c.; molasses sugar, 4c. Refined has been steady to firm there also.

SYRUPS.

There has been nothing striking to report in regard to the syrup market, and prices are unaltered at a range of 13/4 to 21/4 c. as to quality at the factory.

MOLASSES.

The strong situation noted in Barbadoes molasses in last week's market report has been fully maintained during the past week, and, in addition to an active movement between trades, jobbers report that retailers are manifesting more disposition to place orders, and are disposed to contract ahead with more freedom. Jobbers, however, owing to the tendency of values are not inclined to book sales ahead to any large extent, except with the proviso that they are subject to advances should they ensue. Nothing special has been reported from the Islands lately, except that the strength already noted continues.

### CANNED GOODS.

This market has not contributed anything specially noteworthy during the past week. Demand is moderate for all kinds of goods in this department, and the easier feeling in tomatoes noted previously continues, though no further quotable change has actually resulted. Corn remains about the same, and some beans have been placed this week. There is nothing to report either in the case of salmon, lobsters or other fish.

RICE.

A good jobbing demand has been noted for rice, and prices are steady all round.

COFFEE.

There has been a quiet trade in coffee, a few lots of Santos, Rios and Maracaibos changing hands at prices quoted last week.

SPICES.

The firm tendency both on black and white pepper is fully maintained. Actual spot business is extremely light in all sorts of spices at present.

TEAS.

There has been rather more business in tea since last report, particularly in Ceylons and blacks, a feature in relation to the latter being the higher prices obtainable on outside markets than is possible in Canada. As a consequence, several good sized lots have been moved. Local inquiry for Ceylons has been good, and some good im-

port orders have recently been place for this description of stock. Cables from J pan note more activity in the market, but ere has been little doing in this kind of teal locally for some weeks back.

### GREEN FRUITS.

The main feature of the week in pen fruits has been the sale of the ss. Marne k's cargo of 48,985 packages of oranges and lemons, which took place last Mon ay. Lemons sold fairly well: Finest, \$2.50 to \$3.25; choice, \$2, and poor to fair, \$1 to \$1.50 per box. Messina oranges were rather weak, half-boxes fetching 50c. to \$1.60, and boxes, 75c. to \$6.25. Sorrento oranges were rather steadier than the former, at \$2 to \$3.15 per box, while Palermos were low at 50c. to \$1.30. All the leading Toronto, Ottawa, Hamilton and London firms had representatives present, and buyers were present also from Boston, New York, Chicago, Baltimore and Philadelphia. About 50 per cent of the offerings went across the line, the remainder being distributed in Canada. Large receipts of United States berries are on the way here, several carloads being expected before the close of the week, and fruit is expected to rule cheap. Bananas, pineapples, etc., remain about the

### COUNTRY PRODUCE.

EGGS—There was no material change in the situation of the egg market. The demand continues good and trade is active, with prices steady at 11 to 11 ½ c. for choice, and at 9½ to 10c. for No. 2 per doz. Receipts were 1,377 cases.

MAPLE PRODUCT—A fairly active trade was done in maple product, and prices rule firm. We quote as follows: Syrup, in wood, 5¾ to 6c. per lb., and at 65 to 70c. per tin. Sugar sold at 7¾ to 8c. per lb.

HONEY—The market for honey was quiet and without any new feature to note. We quote: White clover comb, in 1-lb. sections, 8 to 9c.; dark, 6 to 7c.; white extracted, 7 to 7½c., and dark, at 4 to 5c.

BEANS—The demand for beans is slow and the market is quiet. We quote: Choice hand-picked, 95c. to \$1 per bushel; primes, 85 to 90c.

PROVISIONS.

There was a fair local demand for smooth meats, and considerable business is reported in lard for export account. Pork remains quiet and prices for all lines are steady. We quote: Heavy Canadian short cut less pork, \$16; short cut back, \$15.50; selected heavy short cut boneless mess, \$16.50, and heavy long cut mess, \$15 per based; pure Canadian lard, in pails, 7 to 74, coper lb., and compound refined at 5 % to 5% coper lb. Hams, 10 to 12c., and bacon, 10% to 11c. per lb.

GRAIN for all 1 but the not large for holde was qui oats wea of 1/2 C. were m close of accepted 5,000 b to 61 1/20 market with the sales of

was so for Ma sacks gow. at ste. Winter \$3.50 Manito \$5.70. ME.

71C., pi

in the s

FLOU

easier, ii oa

and th

**57** 



Commercial Traveller: Anything in Coffees this trip?

Merchant: Sorry, old man; but I have just written S. H. Ewing & Sons, and cannot buy until I hear from them.

We are offering good values in . . . .

Rio, Santos, Maracaibo, Java and Jamaica

# **COFFEES**

and are always pleased to send Prices and

# S. H. EWING & SONS

MONTREAL.

### FLOUR, GRAIN, ETC.

for

J pan t ere

2 en

ne k's

on ay. 2.50 to 5, \$1 to e rather

50, and branges r, at \$2 ere low

oronto.

ns had

rs were

rk, Chi-

ross the

nuted in

d States

ral car-

se of the

: cheap.

bout the

nange in

The de-

s active.

r choice.

per doz.

ve trade

1 prices

Syrup,

and at

134 to 8c.

was quiet

ote. We

1-lb. sec-

it 4 to 50.

s is slow

: Choice

s reposed

ady. We

6.50, and r basel;

to 7% c. at 5 % to 12c., and

; white

About

GRAIN-There was an improved demand for all lines of grain from foreign buyers, but the volume of business transacted was not large as bids were too low in many cases for holders here to accept. Business on spot was quiet and the tone of the market for oats weak, prices showing another decline of 1/2 c. per bushel. Sales early in the day were made at 36 1/8 to 36 1/4 c., but at the close of the market holders would have accepted of bids of 36c. afloat. A sale of 5,000 bushels of buckwheat was made at 61 to 61 1/2 c. There was a stronger feeling in the market for Manitoba wheat, in sympathy with the advance at American centres, and sales of No. 1 hard were made at 70 1/2 and 71c., prompt delivery afloat Fort William.

FLOUR—There was no important change in the situation of the flour market. There was some demand from foreign buyers for Manitoba grades, and a sale of 1,000 sacks was made for shipment to Glasgow. Locally, a fair business was done at steady prices. We quote as follows: Winter patents, \$3.75 to \$4; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$4.10; strong bakers', \$3.70.

MEAL—The demand for meal was limited, and the market is quiet. The feeling is easier, owing to the recent decline of 1 1/4 c. it oats, but prices for meal up to the

present show no change, rolled oats being still quoted at \$3.80 to \$3.90 per bbl.

FEED—An active trade continues to be done in feed, there being a good demand from both local and Ontario buyers at firm prices. We quote as follows: Ontario white wheat bran, in bulk, \$16 to \$17, and shorts \$17 to \$19 per ton; Manitoba bran, \$16; shorts, \$18, and mouille, \$18 to \$25 per ton, including bags.

HAY — In baled hay, business is active and prices firm. We quote: No. 1, \$6.50 to \$7; No. 2 extra, \$5.50 to \$6; clover and clover mixture, \$4.50 to \$5 per top.

### CHEESE AND BUTTER.

CHEESE—The cheese market ruled steady with nothing striking to report. At the wharf Monday morning 300 cheese were offered from the sections down the river and sold at a range of 9 to 9 1/4 c. On spot, good to fine cheese is quotable at 9 1/2 to 9 5/8 c. The cable was unchanged.

BUTTER—Butter was rather steadier in its tendency, the local inquiry being fair for good to choice creamery at 16½ to 16½ c. But the supply of this description is limited and prices range down below 16c. Exporters complain that they cannot afford to pay over 15½ c.

### MONTREAL NOTES.

According to cables the first steamers from Japan have 1,000 packages of new crop

tea, 700 being for Canada and the balance for the United States.

Barbadoes molasses continues firm at the advance noted last week.

The ss. Bellona's cargo of green fruit, the final lot, will be sold on Friday afternoon.

Settlements of tea up to the beginning of last week in Japan were 12,000 piculs, against 12,700 for the same period last year.

# NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., May 18, 1899.

THE past week has been a quiet one, somewhat relieved by the landing of two large cargoes of Porto Rico molasses, which were largely shipped to outside dealers by the importers direct from the wharf. There is little of particular interest, values showing little change. In teas, values are a little easier, but, after the sharp advance, this is only to be expected. The nearness of the new offering also affects the market. Our merchants are particularly well pleased with the past year's business. In chemicals, prices are rather higher, chiefly because of higher freight. The direct steamers are not now coming here. Cream of tartar is a light stock and some quite low figures are heard, but, on the whole, the market is steady.

# American Sugars.

Absolute Purity
Test 100% Sugar

Get quotations on car lots, freight paid.

A. H. CANNING & CO.

57 Front Street East.

TORONTO.

OIL—Business is quiet. This is the season of demand in paint oils, but dealers have been disappointed in getting stocks, and are behind with orders. Prices are very firm, and demand is good. Season of big sales in lubricating oil is over. Prices ruled low and sales were large. Burning oil has good sale for the season. Prices are unchanged. The prospects are for active competition. The Sun Oil Co. have secured a site for their warehouse and have promised to sell at lower prices than are now ruling. They will bring their oil here in tank steamers.

SALT - For the season, stocks are very light in Liverpool coarse. While imports during the winter and spring were large the salt went quickly into consumption. Prices tend higher. In rock salt, some fair shipments have been received, but they were to fill special orders, general demand being very quiet. Factory-filled has an even sale at unchanged prices. Canadian moves freely. We quote: Liverpool coarse, 40 to 45c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30 per doz; mineral rock salt, 60c. per 100 lb.

CANNED GOODS-There is a good demand. Some 300 cases of tomatoes have been sold here by Montreal holders. This has at least prevented an advance, which holders here were hoping for. Some small quantity of corn was also sold here, but at full figures. In peas, prices show no change. Salmon have better inquiry. Stocks are not large. Gallon apples move freely at rather better figures. Peaches are firmer, but other fruits have light sale. Some American evaporated milk has been received. In canned meats, prices are firm, with improved sale. Deviled meats are quite low. Tongues, particularly ox tongues, are high. Deviled meat is one of the few lines in which the American packers are able to compete successfully with the Canadian.

GREEN FRUITS—In oranges and lemons dealers have been buying from Montreal from the cargoes lately arriving there. Prices are quite firm, particularly oranges. Bananas are also rather higher. They have a large sale. Pines move slowly at even figures. In rhubarb, the native now supplies the demand. Prices keep quite high, but will soon decline with increased receipts. In strawberries, importations are not large owing to light sale. In Californian oranges the market is about bare. Apples are about out of the market.

DRIED FRUITS-This is a quiet line.

There is not one thing in the whole list which shows any life, and, with the increased receipts of small fruits, there is likely to be little change for the better. Raisins are du'l. In evaporated peaches importation was light, but the price has almost cut off the demand. Currants move in a quiet way. Dates and figs are very quiet. Evaporated apples are light stock, but season of best demand is about over. Dried apples are quiet. In onions, prices are rather easier. There is a good sale. Peanuts are quoted higher. Demand is good.

SUGAR—Prices are rather higher, particularly for granulated. There is a good steady sale. There is very little foreign sugar on the market, except American. Some West Indian sugar has been received, but the demand is not active.

Molasses—This is the strong point in the grocery trade. Our market is quite well supplied. Receipts of Porto Rico up to date have been larger than usual, so that all demands have been well supplied, and this prevents excitement. Barbadoes is not a large stock, and dealers are not inclined to buy at the present high price at the Island.

PRODUCE—Butter is dull. Such Ontario butter as has been received has not given satisfaction as regards quality. Receipts of new butter have been quite large. Price is low and buyers backward and very particular about quality. Eggs keep easy, with fair receipts. In cheese, receipts of new are light; prices are firm. In old cheese, the market has been largely supplied from the cargo of the steamer from Portland that was wrecked off Yarmouth some time ago.

FISH-New dry cod have been received more freely, but stock is still very light, and though tending lower, prices show no change. Pollock are still scarce, and there are no pickled herring. There are still some pickled shad offered at easy figures. Smoked herring are easier. Fresh fish have chief attention. Gaspereaux keep a good price. There is a fair catch. Some 2,000 bbls. shore herring have been packed. A few shad are being taken. These are a fish for which there should be a better demand. Salmon are still scarce. We quote as follows: Large and medium dry cod, \$4; small, \$2.50; pickled shad, \$3.50 to \$5, as to quality; haddies, 5c. per lb.; smoked herring, 6 to 61/2c.; smoked alewives, 90c. per 100; kippered herring, \$1 per box; halibut, 6c. per lb.; fresh haddock and cod, 2½c.; gaspereaux, 6oc. per 100; alewives 70c. per 100; boneless fish, 4 to 5c.; shad 15c.

PROVISIONS—In barrelled meats this is the quiet season. Beef is low. The warm weather is affecting the sale of smoked meats. Prices show no change. Lard is firmer, but supplies to hand were beight very low.

FLOUR, FEED AND MEAL.—The quantity of flour brought to St. John and reshipp dat least, that is stored and reship dgrows less each year. The low freight tes offered to outside points are the case, 1 freight to many of the Nova Scotian pants being as low as to St. John. Values are easy, but there are signs pointing to his her figures. In oatmeal, local prices are a out the same as millers are asking. Sale dull. Oats are high. Cornmeal is rather lower and moves freely. Beans are dull, and selling out of store as low as they can be landed. Feed is high, and even hay shows improved price, though still low. Peas and barley high. We quote as follows: Manitoba flour, \$4.65 to \$4.75; best Ontario, \$3.90 to \$4; medium, \$3.70 to \$3.85; oatmeal, \$4 to \$4.10; cornmeal, \$2.20 to \$2.25; middlings, \$21 to \$22; oats, 41 to 42c.; handpicked beans, \$1.10 to \$1.15; prime, \$1 to \$1.10; yellow-eye beans, \$1.90 to \$2; split peas, \$4.10 to \$4.20; round, \$3.25 to \$3.40; pot barley, \$4.10 to \$4.25; hay, \$7 to \$7.50; timothy seed, American, \$1.50 to \$2; do., Canadian, \$1.80 to \$2.25; mammoth clover, 7 to 7½c.; alsike, 7½ to 8c.; red, 63/4 to 71/2c.

# ST. JOHN NOTES.

A new commission firm in the city is Hopper & Fowler.

G. D. Steeves, general merchant, Hillsboro, Albert County, N.B., has assigned.

Dearborn & Co. have received a shipment of Strathroy boned chicken, turkey and duck.

T. S. Simms & Co. shipped 1,200 dozen brooms to the West Indies by the last steamer.

The hardware clerks are to have a half holiday on Saturdays during June, July and August.

Local cheese factories are just beginning operations. There will be quite a large output this season.

A. I. Teed & Co., St. Stephens, have eceived a cargo of Porto Rico molasses, the first to arrive there this season.

J. Finley is in receipt of a shipment of 100 cases of Paterson's worcester sau e. This is becoming a leading brand in armarket.

John Elmore, for many years with T. Collin & Co., has opened a store on Cormain street. Among other lines in while-sale groceries he is offering "Five Thistical" and "Pure Cream" flour made by W. H. Meldrum.

Canned kippered herring and carned haddles continue to have more attention in

The AI

SEAL CIGARET RICH

CU" TOBA

ATHLET

UAV FR

COr. Ma

**DU**Consignin

Write us f efforts to i held every

Telephon

The Following Brands Manufactured by

# The American Tobacco Co.

OF CANADA, Limited.

Are sold by all the Leading Wholesale Houses

CU" TOBACCO

bought

ua tity

pp d-

pp d\_

ht ites

1 p nts

ies are

h. her

e a out

de dall.

r lower ill, and can be

V Shows

eas and

lanitoba

\$3.90 to al, \$4 to

; mid-

: handie, \$1 to

to \$2:

\$3.25 to

hay, \$7 1, \$1.50

\$2.25; 2, 71/2 to

e city is

it, Hills-

shipment

key and

oo dozen

the last

re a half

ne, July

eginning

a large

have e-

isses, he

ipment of

nd in ar

; with T.

on Carin while-Thist by W. H.

d carned

tention in

er sau e. "

igned.

Carse, 4

OLD CHUM. SEAL OF NORTH CAROLINA. OLD GOLD.

RICHMOND STRAIGHT CUT. SWEET CAPORAL. DERBY

# Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS.

Cor. Market and Colborne Sts.,

TORONTO.

We make a specialty of handling

Consignments personally and promptly attended to. All Foreign Fruits in season.

# FRUIT AUCTION SALES

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

### McWILLIAM & EVERIST

Wholesale Commission Merchants, 25 and 27 Church St., TORONTO, Can.

Telephone 645.



# LONG ROLLED BACON

is made out of small lean hogs, and includes the very choicest parts of the side. They are boneless, easily sliced, and at present prices they are the cheapest goods on the market. We shall be glad to include a sample in your next order.

F. W. FEARMAN CO.

HAMILTON, ONT.



A labor-saver for users. A money-maker for retailers.

PROFITABLE GUARANTEED

SILVERINE MFG. CO.

MONTREAL.

IF "You Don't Know Beans"

# Try CLARK'S

with Tomato Sauce.



\$5 per Case, 64 Packages.

HAVE YOU TRIED

Collars and Cuffs?

Will not injure finest fabric. Requires no Cooking

BEE STARCH CO.

Canadian Branch:

Stanstead, Que.

# SLEE, SLEE & CO., Limited

Tower Bridge Works,

London, Eng.

Makers of Pure Malt, Wine and Concentrated Vinegars. In Bottles and Casks.

CLARK, RAE & CO.,

49 King Street West,

TORONTO, ONT.

Ask Your Wholesale House for

# NORTHROP'S

They are the cleanest and best, being far superior to all other brands.

PUT UP IN I-LB. PACKAGES BY

W. NORTHROP.

9 Jarvis Street,

TORONTO.

THE KIND

THAT

CLEANS.

# Good Will Soap

# DUNN'S PURE MUSTARDS

are made from selected seeds; all shell is extracted. Sold in roc., 1/2-lb. and 1-lb. tins. It will pay to write us at Hamilton, Ont. these Provinces, and this is warranted by the increased western demand. A new brand is on the market this spring and is very attractively put up. It is put up by McAfee & Loomer and is called "Unity" brand.

A number of Grand Manan fishmen have formed a company known as The Bay Verte Fish Curing Co., and at Fort Monckton, Westmoreland Co., are curing large quantities of herring. A large output of both smoked and pickled herring is expected. They expect to market them in the West Indies.

### MANITOBA MARKETS.

WINNIPEG, May 15, 1899.

HERE has been very little change in the market since last writing. Business continues fair, and prices in most lines are maintained steadily.

BUTTER--Little, if any, Manitoba creamery has been offered for straight sale, most of it is being consigned to the B.C. branches of local houses. Prices, based on Eastern creamery, will be about 17 to 18c. factory. Dairy butter has dropped, as anticipated, about 2c. per lb. Separator-made bricks are worth about 18c.; fresh sweet rolls, in cloth, 13 to 15c. There is a complaint from the buyers that a good lot of medium dairy is offered for which there is absolutely no demand.

EGGS-Supply is good. Jobbers are buying at 10 1/2 c. and selling at 11 1/2 c.

CURED MEATS - The market has not changed since last week, but the feeling is firmer. A good deal of buying has been done this last week. One house purchased 4 cars of Canadian and 3 of American. We quote: Hams, smoked, 11c.; bellies, do., 11 1/2 c.; backs, do., 11c.; shoulders, do., 8 1/2 c.; dry salt, long clear, 8c.; extra short clear, 71/4c.; backs, 9c.; shoulders, 8 1/4 c.

CEREALS-Are without change as to price or state of market.

RICE-Indian rice is a little cheaper, but the difference is so small as practically to leave the price here unchanged.

DRIED FRUITS-Raisins, Valencia, are higher and very firm. Layer, \$2; fancy off-stalk, \$1.80; Californian muscatels are unchanged, but the market is very firm.

MAPLE SYRUP—A fairly large stock has arrived from Quebec and the Eastern Townships. The price asked is from \$1.10 to \$1.20 per gal.

EVAPORATED FRUITS — Apples are still scarce. Dried apples show a very slight easement in price, but figures are still too high for much business to be done.

GREEN FRUIT-Market is well supplied. One house received 1,000 boxes of choice Messina lemons yesterday. These goods are November cut. The prices asked are \$3 and \$3.50 according to size. Oranges have gone up 50c. in southern and 25c. in this market, and a further rise will probably go into effect early next week on account of icing charges; we quote \$4.25 to \$4.50, according to quality. Bananas have been somewhat scarce in this market for the past week, but new stock of Port Limons arrived to-day, which are quoted at \$2.50 to \$2.75 per bunch, according to quality. Strawberries have dropped rapidly and are now \$3.50 for 24 quarter-cases. Cherries are going slowly at \$2.50 per 20-lb. boxes. Pie plant is arriving freely from Minnesota; the stock is fine and the price 21/2 c. per lb. Southern tomatoes have arrived and are quoted at \$7 for the six-basket crate. New asparagus is in and selling at 6oc. per doz.; the quality is choice. Egyptian onions are quoted at 3 1/2 c. per lb.

### HINTS TO BUYERS.

ERKINS, INCE & CO. are in receipt, from Maracaibo, of a direct shipment of their "Crescent" brand Calcutta

"Aurora" Ceylon tea is having a ready sale with W. H. Gillard & Co.

Perkins, Ince & Co. have received their first early shipment of Patna rice.

Maconochie's marmalade, in 1-lb. glass, can be had at John Sloan & Co.'s.

The Eby, Blain Co., Limited, quote Sultana raisins-scarce goods-at close prices.

T. Kinnear & Co. have received shipments of Lazenby's and Batger's table

John Sloan & Co. are in receipt of a lot of "Royal" salad dressing in pints and 1/2 -pints.

Just to hand with W. H. Gillard & Co. a large shipment of Gillard's new pickle and

"Maple Leaf" pressed figs, in 1-lb. blocks, are in stock with The Eby, Blain Co., Limited.

W. H. Gillard & Co. have still left some of their fig jam, put up in 7-lb. pails, six pails to a crate.

A shipment of fine Formosa Oolong has been passed into stock by the The Eby, Blain Co., Limited.

Fine values in black teas, at prices ranging from 14c. upwards, are offered by The Eby, Blain Co., Limited.

Iron clad egg boxes are for sale by Lucas, Steele & Bristol. Retail grocers claim they pay for themselves in no time.

The Dawson Commission Co., Limited, received four cars of strawberries from the Southern States on Saturday and Monday.

Lucas, Steele & Bristol are offering T. & P. "Queen Quality" pickles, square and octagon; also their "Blue Label" c sup and tomato relish.

"We hold a large stock of Val cia raisins, fine off-stalk, selected and laye all standard packs, and our prices are a the lowest notch," say The Eby, Blain

"Yes," say Lucas, Steele & Bristol, stick to what we say, viz.: That in spi of advance in Indian and Ceylon teas we are giving the same value in 'Circle' tea we did last year."

This week's special offerings in can ed goods by The Eby, Blain Co., Limited. include gallon apples, French red kid ey beans, golden wax beans, gooseberdes, damson and lombard plums, red cherries and Bartlett pears.

Jav

Mo

Jai

Sa

an

U

" 'Salada' Ceylon tea is sold to grocers on exactly the same conditions as it is sold by them to the public, viz., bring or send it back in whole or part, and money will be refunded in full should it not prove better value than any tea hitherto used," write the company.

### A GOOD MACHINE.

The fruit cleaner which Walter Northrop, Toronto, invented and patented in Canada and the United States, has proven a big success. Sixty-six of them have been sold in the United States in less than three months, some of them going as far east as New York; others as far west as San Fran-

CANADIAN ADVERTISING is best done by THE E. DESBARATS ADVERTISING AGENCY, MONTREAL.



# Refrigerators



BUY the EUREKA it is the best

WHY?

ust. Because built on scientific pples, having inst walls it is easy on I and. Because the tem of circulation is perfect.
3rd. Because it built. Further information be obtained in logue which is free

Address, Fureka Refrigerator C

54 Noble St., To. 110

# Pure Gold Coffees

The best assorted and largest stock of green Coffees in Canada, including

Javas, East Indias
Mochas, Maracaibos
Jamaicas, Grenadas
Santos, Ceylons
and Mexicans

Samples and quotations free on application.



"Be wise in your day and generation.

# Building Business

# SELLING "STERLING" BRAND PICKLES

The grocer who is wise in the present day will see that he keeps in stock only reliable goods. It is this kind of policy that brings business for the present and for the future.

In selecting his pickle stock the wise grocer will see that he has a good assortment of "Sterling" brand pickles—Canada's choicest pickle—made of best selected vegetables by experienced pickle manufacturers.

T. A. LYTLE & CO.

124-128 Richmond St. W., TORONTO, CAN.

# COFFEE

he

we

spi of

we are

we did

can ed

imi d,

berries.

cherries

grocers

t is sold or send

will be

e better

vrite the

orthrop, Canada

en a big

een sold n three

east as an Fran-

ne by THE

/DER

IACTS.

CES

ARK

rs

EKA

r infor aned i is free

ress,

ator C

St., To. ato

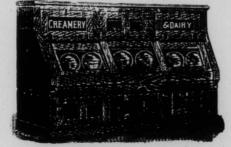
RIO SANTOS MARACAIBO JAVAS MOCHAS MEXICANS CARACCAS EAST INDIAS, Etc., Etc.

Choice selections always in stock at lowest prices

WARREN BROS. & CO.

TORONTO.

ubin's Patent Refrigerator



ho "Grocer's Standard" is the Favorite
This celebrated Rofrigerator took Prize and Diploma
at Montreal and Ottawa E. hibitions. 1897. Send
for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.

## **NEW CUSTOMERS**

secured by selling

THE FRAGRANT ...

# "MAGNOLIA"

CEYLON TEA

CETLON TEA

ed customers a thing of the past

BEST TEA. BEST PROFIT.

GEORGE FOSTER & SONS

Wholesale Grocers,

BRANTFORD, ONT.

STARCH ARGO GLOSS

in 1-lb., 3-lb. and 5-lb. packages, and 50-lb. boxes, and 200-lb. brls.

A SHIPMENT JUST ARRIVING.

Perkins, Ince & Co.

TORONTO,

# Cocoas Coffees Spices

Manufactured under the supervision of special experts for

each department, with the latest improved up to date machinery, from the highest grade growths, direct from the plantations.

Sold by the leading grocers of Canada, protected by our standing guarantee. Returning profit and satisfaction to the dealer, and dispensing health, strength, and happiness to the consumer.

Todhunter, Mitchell & Co.

Manufacturers
TORONTO.

# Blue Label

**Tomato** 

# ..Ketchup

rids digestion of all ills, appetite of fickleness. Prepared with skill from finest red ripe tomatoes, seasoned to

a turn, put up in bottles made pure by sterilizing.



Prepared by . . .

# **Curtice Brothers Co.**

ROCHESTER, N.Y.

Proprietors of

The largest Canned Goods Packing Establishment in the world.

Manufacturers of Canned Fruits, Vegetables, Preserves Jams, Jellies, Soups, Meat Delicacies, etc.

WRITE FOR QUOTATIONS.

# EXTENDED INSURANCE.

One of the many liberal features embodied in the UNCONDITIONAL ACCUMULATIVE POLICY issued by the

# Confederation Life Association.

**HEAD OFFICE--TORONTO.** 

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. C. Macdonald,

J. K. MACDONALD,

ctuary.

Managing Director

"The Salt of the Earth."

# RICE'S PURE SALT.

Put up in handsome packages—for all purposes, and costs you no more than inferior makes.

SOLE MANUFACTURERS:

The North American Chemical Co. Limited GODERICH, ONT.

This I
the cities of
the citie

Creamery,

Apples, 3's
gs
Blackberri
Blueberrie
Beans, 2's
Corn, 2's...
Cherries, r

" sifted " extra Pears, Bai Pineapple Peaches, !

Plums, gr " La " Di Pumpkin " Raspberri Strawberri Succotast Tomatoes

fackerel

\*\*

Oranges
Lemons
Bonana
Apples,
Cranbei

Bomuc Cooam Strawbo Pincapj Granuli Red

Extra (Powde Phoni Cram Extra | Bright N 3 1 N 2 1 Traid

Wife I Cur na Barber Smoot an White Linsee

Linsee Turpe

51/4

7 6¾

456

More	10	1000
May	10,	roar

	선생님이 많아 아이들에 있는 아이들이 아무지 않는데 아이들이 있는데 아이들이 되었다면 하는데 아이들이 아이들이 되었다면 하는데 되었다.
₩.	This list is corrected every Thursday, and the quotations herein given are for
	the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winni
	nes. Vancouver and Victoria. The prices are solicited for publication, and are o
	such quantities and qualities as are usually ordered by retail dealers on the usua
	terms of credit.
	Goods in large lots and for prompt pay are generally obtainable at lower prices

Goods in large lots and for prompt pay are generally obtainable at lower prices.
All quotations for staple products are under the direct control of the Editors
who call daily upon all the leading houses in the principal centres.

BUTTER AND CHEESE
-------------------

	Queb	treal,	Toro Ham	nto, ilton.	St. J Halif		Man	itoba.
Dairy, choice, large rolls, per ll	b		10	12	15	17		
" pound prints			- 11	13	17	18		
" tubs, best			12-	13	15	17		
" tubs, second grad	е		9	10	12	14		
Creamery, tubs and boxes	. 1716	18	16	17	18	19		
" prints and squares			17	181/2	19	20		
Cheese		11	91/2	111/2	91/2	10		
	CANE	NED	GOO	DS				
Apples, 3'sgallons	. \$ 90	\$1 00 2 25	\$0 85 2 00	0 90 2 20	\$1 00 2 25	\$1 10 2 40	\$1 15 3 00	\$1 25 3 25
Plackharries 2's			1 40	1 70	1 50	1 80		

	CAN	NED	GU			
, 3'sgallons	. \$ 90	\$1 00	\$0 85	\$0 90	\$	
gallons		2 25	2 00	2 20		
erries, 2's			1 40	1 70		

remiums the full Paid-up

ffice, To-

LD, Director

Blackberries, 2's			1 4	0	1	70	1	50	1	80	*****	*****
Blueberries, 2's	70	75	8	0		85		80		90	90	95
Beans. 2's		90	8	80		85		90		95		90
Corn. 2's	95	1 00	9	5	1	00		85		95		
Cherries, red, pitted, 2's			18	0	1	85	2	30	2	40	1 75	1 90
" white, "			1 7	5	1	80						
Peas, 2's	80	85	7	0		80		80		90		90
" sifted			8	5	1	00	1	10	1	15		1 00
" extra sifted			1 0		1	25	1	20	1	25		1 15
Pears, Bartlett, 2's		1 45	1 2	5	1	50	1	65	1	75		1 15
" " 3'8		1 45	2 0		2	40	2	25	2	50	2 40	2 50
Pineapple, 2's	2 10	2 40	.2 2	5	2	50	2	15	2	25	4 50	5 00
" 8's	2 50	2 60	2 5	0	2	60	2	50	2	60		5 00
Peaches, 2's	-	1 60	1 5		1	75	1	75	1	80		1 60
" 3'8		2 75	2 4	0	2	60	2	50	2	75	2 25	2 60
Plums, green gages, 2's		1 25		0	1	25	1	30	1	60		1 40
" Lombard			1 0	0	1	10	1	30	1	50		1 40
" Damson, blue					1	00	1	10	1	30		
Pumpkins, 3's			6	5		75	- 3	90	1	00		1 00
" gallon			2 1	0	2	25	2	10	2	25		
Raspberries, 2's				5	1	65	1	50	1	75	1 40	1 60
Strawberries, 2's	1 35	1 50		0	1	50	1	65	1	75		1 70
Succotash, 2's		1 15			i	15	1	10	1	15		
Tomatoes 3's	90	95	8	0		90		95	1	00		1 10
Tomatoes, 3's Lobster, talls	2 50	2 95			2	50	2	50	2	60		
// 4.31 0 4-	0 -	0 00	0.0		-	0.		0=		00		

Tomatoes, 3's	90	95	80	. 90	95	1 00		1 10
Lobster, talls	2 50	2 95		2 50	2 50	2 60		
" 1-lb. flats	2 75	3 00	3 00	3 25	1 25	1 30		*****
" 1/2-lb. flats			1 65	1 85				
Mackerel	1 30	1 35	1 30	1 35	1 25	1 35		
Salmon, sockeye, talls	1 30	1 50	1 40	1 60	1 25	1 50	1 20	1 30
" " flats	1 40	1 60	1 50	1 60	1 30	1 35		
" Horseshoe			1 50	1 60		1 60		*****
" " Clover ) talls			1 55	1 60				******
" Leaf   flats				1 60	1 15	1 25		
" Cohoes	1 05	1 15	1 10	1 15	1 00	1 10	95	1 12
Sardines, Albert, 1/3's		12	1216	13	14	15	******	
" " " 36'8	20	21	20	21	20	21		
" Sportsmen, 1/3's		121/2		121/2		12		
" " %'8		20		21	20	21		*****
key opener, 1/4's	10	11	101/2	11	16	18		******
11 11 1210		- 19	191/	92	10	11		

	GRE	EEN	FRUI	TS	
Herring in Tomato Sauce	1 30	1 45	1 55	1 60	
Kippered Herrings		1 50	1 00	1 60	
Haddies			1 00	1 15	
50 tins, per 100	9 50	11 00	8 50	9 00	

	GRE	EN	RUI	rs			
Oranges, Messina, 420's large		\$3 50	\$	\$	\$3 50	\$4 00	\$
California Navels			3 75	4 00	4 00	4 25	*****
· Cal. Med. Sweets			3 25	3 75			
Lemons, Messina, new, p. box	1 50	2 50	2 25	3 25	2:0	3 50	
Bananas, per bunch	1 25	2 00	1 50	2 00	2 00	2 25	
Apples, per bbl	3 50	5 00	2 50	5 50	3 00	5 00	
Cranberries, per bbl					9 00	10 00	
Swet Potatoes, bbl				4 00			
Almeria Grapes, per keg					6 00	7 00	
E ptian Onions, about 100 lb.			2 00	2 25	2 00	2 25	
E muda Onions			2 00	2 25	2 00	2 25	
Cooanuts, per 100		3 50		4 00		3 50	
Strawberries, per quart			9	12			
Pineapples, each	9	16	8	13	15	18	
		SUG	AD				
Granulated (St. Lawrence,		300	An				
Redpath)	\$4 60	\$4 65		\$4 78	41/2	498	51/8
Granulated, Acadia		4 60		4 73		416	
Paris lump, bbls. and 100-lb. bxs		5 70		5 88	5%	6	
in 50-lb. boxes		5 80		5 98			
Extra Ground Icing, bbls		5 80		5 65			
Powdered, bbls		5 15	5 121/2	5 55	5%	6	
Phonix		4 50		4 58			
Cream		4 50		4 58			
E cra bright		4 45		4 48	334	3%	41/6
Bright coffee		4 35		4 38	3%	358	
N 3 yellow		4 15		4 28	31/8	31/4	
N 2 yellow		4 05		4 18	-/8	-/4	
Traided		91/					

	8			***
HARDWARE,	PAINTS	AND	OIL	S

HARDW	ARE,	,	PA	INTS	-	AND	OII	LS	
Wire nails, base		2	55		2	55			
Cur nails, base		2	05		2	05			
Barbed wire, per 100 lb Snooth Steel Wire (oiled and		3	00		3	00			 
annealed, etc.), base		2	50		2	50			
White lead, No. 1		5	50		5	621/2			
Linseed oil, raw			49			52			
boiled			52			55			
Turpentine			65			65		******	

### SYRUPS AND MOLASSES Montreal, "Toronto,

 134 2 2)4	30 35	32 37	34		3	31/2
					3	314
	35	37	2.4			
			0.4	35	31/4	31/2
	*****	232				
		25%				
		234				
		1 20				
******		90				
		40				
90		1 00		******		
1 20		1 40				
	26	45	28	35	35	45
35			29	31	48	50
 	38	42	32	34		40
			25	28		
 			27	28		
	90 1 20 35	90 1 20 26 35 38	1 23 90 90 1 00 1 20 1 20 1 40 1 20 1 40 26 45 35 38 42	1 25 90 90 90 90 100 120 140 120 140 150 140 150 150 150 150 150 150 150 150 150 15	1 20 90 90 90 90 90 90 90 90 90 90 90 90 90	1 20

# CANNED MEATS

Comp. corn beef, 1-lb, cans	 \$1 50	\$1 35	\$1 60	\$1 30	\$1 50	\$	\$1 75
" " 2-lb. cans	2 65	2 40	2 60	2 40	2 75		3 00
" " 4-!b. cans	 ******		******		******		
" " 6-lb. cans	 8 25		8 00	8 75	9 25		******
" " 14-lb, cans	18 00		18 00	20 00	21 00		******
Minced callops, 2-lb. can	2 60		2 60	2 75	2 80		
Lunch tongue, 1-lb. can	3 30	2 90	3 25	2 75	3 00		3 00
" 2-lb. can	 6.70	6 75	7 00	5 80	6 00		6 50
English brawn, 2-lb. can	 2 40	2 50	2 80	2 75	2 80		2 75
Camp sausage, 1-lb. can			2 50	2 50			
" 2-lb. can			4 00	4 00		*****	
Soups, assorted, 1-lb, can			1 50	1 40	1 50		******
" " 2-lb. can	 		2 20	2 25	2 30		
Soups and Boull., 2-lb, can		******	1 80	1 75	1 80		
" " 6-lb, can	 		4 50	4 25	4 50		
Sliced smoked beef, %'s	 1 70	1 65	1 70		2 00		
" " 1'8	 2 50	2 80	2 95		3 25		

# CANDIED PEELS

		CAIL			-0			
	per lb		*****	101/2	12			******
Orange,	**	*****			1232			
Citron,	**			17	19		*****	*****

# COUNTRY PRODUCE

Eggs, new laid	121/2	1336	- 11	111/2	816	9		15
Maple syrup, per imp. gal			1 00	1 10	******			
Maple sugar, per lb		******		9			******	
Honey, comb, per doz			80	1 35	1 50	1 75		
" light color, 60-lb tins	8	9	6	636	7	8		***
" 5 and 10-lb. tins				7	8	10		
" buckwheat	61/2	7	3	4	5	6		
Foreign_		FRII	ITS					

r oreign-				LUC	110					
Currants,	Provinc	cials, bbls %-bbls		41/8	434	4%	432	5 7	7 7	714
**	Filiatra	s, bbls		414	416	43,	534	614	714	714
	44	1/ bblg		436	41%	437	5	6	712	8
**	66	cases		416	416	436	616	7		
- 46	44	1/2-cases		434	437	5	514	6		
16	Patras.	hhla			. 4		6	7		
**	"	1/ bblo					6	7	******	
- 11	14	cases			5	6	7	714		******
	44	16-cases		516	514	6	534	6		******
Vostizzas,	cases		516	616	616	7	7	8	714	8
Dates, bo			514	6	516	6	5%	6	6	7
		per lb			18	20	14	16		

1 Caches	****			10.72				**
Apricots, 25-lb. boxes Peaches			** **	16%	16	18		
Cal. Evaporated Fruits—								
" evaporated	9	912	912	1012	91/2	,10	11	12
Domestic-Apples, dried	6	61/2	6	61/2	51/2	6		7
" 4-crown		734	7%	8	8	814	8	83%
" California 3-crown	*****	634	7	732	7	7%	7	716
" Sultanas	11	16	10	15	10	12	10	12
" Layers		5%	*****	612	54	6	. 8	834
" Selected		5%		6	6	7		*****
" Fine off stalk		41/2	434	5	5	514		******
Raisins, Valencia, off stalk		410	*****		5	6	1 70	1 90
" " U	*****			412				******
" " <u>D</u>	******			6				
" " <u>C</u>		*****	****	612				*****
" Bosnia, B			******	7				*****
" 90's		6	6	6 2	61/2	7	614	63/2
" 80's		7	634	7	7	732	*** **	*****
" 70's		71/2	732	734	732	8	*****	
" 60's	*****	8	8	81/2	8	8 1/2	*****	*****
00 5			8/2	914	81/2	9	*****	*****
Prunes, California, 40's	*****		10	11	10	12		
Naturais, Doxes	*****	******		12				*****
raturals, per ib			8	8.5				
mats, per 10			312	34				*****
20-10. 00ACO,		******		28			*****	****
Figs, 10-lb. boxes, per lb			18	20	14	16		*****

reacties	****		******	10.55				
Dry Salted Meats-	PR	OVIS	SIONS					
Long clear bacon				7				91/4
Smoked Meats-								
Breakfast bacon	1036	11	10%	11			1114	12
Rolls		9	8	814	916	10		10%
Hams		12	10	1016	1016	12		113
Shoulder hams		10	736	8	8	9		914
Backs		******	1013	11			936	10
All	meats	out of	pickle 10	c. less				
Barrel Pork-								

All	meats	outor	pickie	10. 1	ess		2						
Barrel Pork-													
Canadian heavy mess	15 00	15 50	14 00	14	50	13	50	14	00	16	00	1	7 0
" short cut	*****	******		15	50	14	75	15	50	16	50	13	7 5
Clear shoulder mess			12 00	12	50	13	00	13	50			¥ .	
Plate beef			*****	11 (	00	12	00	13	00				
Lard, tierces, per lb		61/2			634		61/2		634		9		93
Tubs	634	7			7		634		7			- 1	
Pails			******		714		7		734				
Compound, Pails	5	516	51/2		6		636		7	**			
Shortening, in 60-lb. tubs			734	1	73/2				734			-	

# Lily White Gloss Starch



is a standard quality.

IT LEADS IN

1-lb. Fancy Packages 6-lb. Tin Canisters 6-lb. Toy Trunks STRENGTH, COLOR and FINISH.

The Brantford Starch Co., Limited

BRANTFORD, ONT.

		COFF	FEE							PE	TROI	LEUM	1				
Green—	Que	ntreal,	Ham		Hal	John, lifax.	and	nitoba 1 B.C.			ntreal,	Toro Ham Lond	nilton, don.		John, ifax.		mitoba I B.C.
Mocha	24 27 10	29 31 11	23 22 736	28 30 12	25 25 12	80 30 13	24 24 10	25 25 10 %	CanadianSarnia water white Carbon safety	12	12 13 17		13½ 15	15½ 16½			
Plantation Ceylon	29	31	26 22 22 22	30 25	29 24	31 28			American water white Pratt's Astral, in bulk,	17 18	17½ 19		16½ 19	18	181/2		
Gautemala Jamaica Maracaibo	18 13	22 15	15 13	25 20 16	24 18 13	26 22 15					TEA	s					
		NUT	rs						Black – Congou – Half-chests Kaisow,								
BrazilValencia shelled almonds,	12 28	13 30	123 <sub>2</sub> 28	13 30	12	12)5	12½ 25	15 30	Moning, Paking Caddies Paking, Kaisow	12½ 17	60 40	12 18	60 50	11 15	40 40		
Tarragona almonds Peanuts (roasted)	12 61/6	15 916	12 9	14	11 9	12 10	13 9	15 12	Indian—Darjeelings	35 20	55 40	35 20	55 40	30 18	50 40		
Cocoanuts, per sack	3 (0	3 50	7	3 75	3 50	4 00	10	15	Pekoe Souchong Ceylon—Broken Pekoes	18 35	25 42	18 35	25 42	17 34	24 40		
" per doz	12	121/2	12	60	60 12	70 13		14	Pekoes	20	30	20	30	20	30		
Marbot walnuts		11			9	10		14	Pekoe Souchong China Greens-	171/2	40	17	35	17	35		
Bordeaux walnuts. Sicily filberts. Naples filberts.	7 774 10	8 8 8 1/2	8½ 10	9	9 8 10	10 10 11		12	Gunpowder-Cases,extra first Half-chests, ordinary firsts	42 22	50 28	42 22	50 28				
Pecans	10	11 25	10 25	11	11	12			Young Hyson—Cases, sifted extra firsts	42	50	42	50				
				28	245	~~			Cases, small leaf, firsts	35 22	40	35	40 38				
RICE, SAG	2011/19/2014				CAR				Half-chests, ordinary firsts Half-chests, seconds	17	19	22 17	19				
Rice-Standard B		3 35	33 <sub>4</sub> 43 <sub>4</sub>	378 5	3 25	3 40		458	" thirds	15 13	17 14	15 13	17 14			******	
Japan			5 %	6 514	5	6		5%	Pingsnevs-								
Extra Burmah			4% 4¼	4%		5		*****	Young Hyson-½-chests, firsts seconds	28 16	32 19	28 16	32 19	30	40		
Java, extra		4 414	6	61/2		7		1	Half-boxes, firsts	28	32	28	32				
Tapioca	334 334	4 41/2	31/2	4	5	6		4	" seconds	16	19	16	19				
Macaroni, dom'ic, per lb., bulk				71/2					Japan-	00	40	20	10				
" imp'd, 1-lb, pkg., French Italian			9	10 12 1/6					%-chests, finest May pickings Choice	38	40 36	38 32	40 36				
		SOD							Finest	28 25	30 27	28 25	30 27			*****	
Bi-carb, standard, 100-lb, keg	2 25		2 25	2 50	1 85	2 00	1 50	1 75	FineGood Medium	22	24	22 19	24				. V
Sal soda, per bbl	70	75	70	80	85	90	1 30	1 19	Medium	19	20	19	20				
Sal Soda, per keg	95	1 00	95	1 00	95	1 00			Good common	16 13	18 15	16 13½	18 15				
		SPICE	ES						Nagasaki, 1/2-chests Pekoe	16	22	16	22				
Pepper, black, ground, in kegs,				ALC: Y	ALC: N	A CONTRACT		E CONTRACT	" " Oolong " Gunpowder	14	15 19	14 16	15 19			*****	
pails, boxes in 5-lb, cans	14	16 17	12 14	14 15	14	15		15	" " Siftings	71/2		716	11				
" whole	11	12	11	13	15 12	16 13		15									
Pepper, white, ground, in kegs,	91	00	10	0.1						WOO	ODE	NWAR	₹E				
pails, boxes " 5-lb. cans	21 21	23 23	18 20	24 26	24 20	26 22		35	Pails, No. 1, 2-hoop				1 55		1 55		
" " whole	19	25	19	25 25	20	22 22 25			" " 3-hoop				1 70		1 70		
Ginger, Jamaica	19	25	18	25	20	25			" half grained				1 40		1 40		
Cloves, whole	12 25	30 30	14 25	85 80	18 25	20 30			quarter, jam			90	1 08	90	1 08		- ""
Cassia	25	40	20	40	16	20		25	Tubs, No. 0			2 25	2 65 8 50	2 25	2 65 8 50	*****	
Cream tartar, French	25	27	24	25 30	20	22			" " 1				7 00		7 00	******	
				20	25	30			11 11 0				6 00		6 00		
Allspice	28 15	30 17	25 13	16	16	18	******	20	" " <b>3</b>	*****	** ***		5 00	*****	5 00	*****	

Th DETEC

igate Emb

W

FOR G experts full inst on rece.

Sole A

Canufact

E.

Wholes

**B**.

enq

nadiai

GRO(

ON

CA

tands

69 E

The

### DETECTIVE AND CONFIDENTIAL AGENCY.

Room 12, Janes Building,

5 Yonge Street - - TORONTO

Investigate all matters in secrecy-Burglary, Robberies, Embezzlements; Lost Friends Located; Legal and te Reports; Movements of Employes or Friends.

# *iararararara*

# Window Dressing

FOR GROCERS=A new book by noted American experts Contains fifty-two designs, all new. with full instructions. Sent to any address, post paid, on receipt of price-\$1.00.

S. W. CARSON.

45 Hillside Avenue,
Sole Agent for Canada. VICTORIA, B.C.

# CANADIAN

Manufacturers and Shippers who are not repre-sented in

# WINNIPEG

Will do well to correspond with me.

# E. NICHOLSON

124 Princess Street, Winnipeg, Man. Successor to W. F. Henderson & Co.

Wholesale Commission Merchants and Brokers.

Established 1882.

16 years' experience.

# B. C. First, last and all the time.

Send us your quotations on Butter, Eggs, Cheese, etc., etc., or your enquiries for prices.

# F. R. STEWART & CO.

VANCOUVER. B.C.

Branches: Victoria and Nelson.

Canadian Agents for "HONDI" Pure Ceylon Tea.

# GROCERS, MAKE MONEY! BE UP-TO-DATE

VILSON'S ONEY

EIGHT

CALES

you in figures the weight of the purchase, also the price and the amount paid.

landsomely Finished. AGATE BEARINGS

Send for Catalogue

. WILSON & SON

69 Esplanade St. E., TORONTO, ONT.

# THE MANITOBA

# **Produce & Commission Co.**

147 Bannatyne Street East

P.O. Box 1012.

WINNIPEG, MANITOBA.

WHOLESALE DEALERS IN

Butter, Eggs, Cheese, Poultry, Fruits,

Honey, Cider, Lard, and all kinds of Cured Meats.

PICKLED, DRY AND SMOKED FISH.

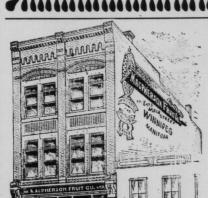
Consignments and Correspondence Solicited. Vancouver,

Victoria, Nelson. Rossland, B.C.

# Boeckhs' Brushes Brooms

You are perfectly safe in handling these goods as we guarantee every BRUSH and RROOM we manufacture. An experience of 43 years successful business enables us to give you the "BEST" possible value for the money. We take advantage of the lowest markets, buying, however, only the BEST quality of Bristles and Corn, and give our customers the benefit of our experience. Write for fully illustrated Catalogue-

Boeckh Bros. & Company 80 York Street, Toronto.



# LEMONS

Our Mr. Macpherson was the heaviest buyer West of Toronto at the sales in Montreal last week.

We can give you bargains, send us your orders. If you are not already a customer drop us a card for our price lists.

The Macpherson Fruit Co. WINNIPEG, MAN.



# "DON'T PAY FREIGHT ON WATER"

The Purest, Best, Healthiest, and Most Economical

VINEGAR is

# CONCENTRATED GRAPE WINE VINEGAR

Imported from Rhine District, Germany.

Saves you money on freight, no bother returning empties, etc. Ready in few minutes. Every grocer who once uses it finds it superior to anything offered. Tried and proved satisfactory by thousands of grocers. Write for sample and price-

For sale by all wholesalers or WM. H. SEYLER & CO.

Room 100 Board of Trade

OPONTO

EXTRA FANCY ARLINGTON HEIGHTS CALIFORNIA NAVELS. EXTRA CHOICE VALENCIA ORANGES, all sizes. EXTRA FANCY and FANCY MESSINA LEMONS. CHOICE YELLOW DANVER ONIONS.

Prime Quality, free from frost and Prices Right.



# Hugh Walker & Son

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

# SALMON CANNERS' DIFFICULTY.

A Vancouver despatch of May 14, says: A new phase in the salmon canning operations has just cropped up. Every indication points to the run of sockeye being large, but if it is, canners will be unable to cope with it, as they are exceedingly short of tinplate. Not a single box of tinplate can be bought on the Pacific Coast. Across the line it has been very scarce, and as stocks were fairly large here they have been drawn upon with the result that the market is now depleted. Puget Sound took most of the material, and operations there this year will be on a gigantic scale. Quite recently 3,000 boxes of tinplate were shipped south. Local canners are practically relying on the cans left over from the poor season of last year. Their stocks are not large. The uncertainty as to regulations was the cause of the canners not making preparations until long after the usual period.

### VISIT FROM A PICKLEMAN.

Mr. J. D. Graves, of The H. J. Heinz Co., pickle manufacturers, Pittsburg, is in Canada this week in the interest of his firm, and has visited Toronto, Montreal, Hamilton, etc. The Heinz Co. is considering the advisability of starting a station at Montreal, as well as continuing those opened at Toronto and Hamilton, for salting down Canadian vegetables for pickling purposes.

# CANNED GOODS BY WEIGHT.

In the House of Commons on Tuesday, Mr. Ellis gave notice of an Act to amend the Act respecting canned goods. The object of the amendment is to restore the provision placed in the Act in 1884 and repealed the following year, requiring all packages to have legally marked on them the weight of their contents, and imposing

a fine and confiscation for non-compliance with the Act, which is to come into force next year.

### GROCERS DISCUSS ROADS.

At a special meeting of The Hamilton Retail Grocers' Association, a resolution was passed approving of the expenditure of \$150,000 on the streets of that city, as proposed by the city council. They recommend that no asphalt pavement be made, because it is dangerous to horses, as well as costly to make and to keep clean. Their opinion, as expressed in the closing paragraph of the resolution, is "that stone will make the best, cheapest, safest and most durable pavement, and will be more easily keep damp, as street-watering will not injure stone as much as many other materials used. Having all the stone necessary at hand, if utilized, it will give employment to a large number of the laboring class. We will get, thereby, miles of good roadways throughout the city, which will be easily repaired and always reliable "

# CATALOGUES, BOOKLETS, ETC.

A. P. Tippet & Co. have issued in hanger form a reproduction of their famous "Maypole" soap poster, with the female figure holding in its outstretched hands a strip of material in red, white and blue. The hanger is handsome and attractive.

# IMPROVED COFFEE MILLS.

Chase & Sanborn, St. Francois Xavier street, Montreal, are just completing improvements which will double the capacity of their coffee mills at Montreal. On Saturday morning, May 13, the street was blocked for over an hour while the enormous new flywheel was being unloaded from a G.T.R. float.

# THE DROUGHT IN CEYLON.

Before quitting Ceylon the other day, Mr. J. N. Christie expressed the opinion that the late drought would not prove to have seriously affected the tea output for the present year, but said it was early in the year to form an opinion. Three months had passed in which the flush had not been very heavy, and he did not think the output would exceed the estimate, although he would not say it would be less. He had visited the estates in which he was interested, and was very pleased with the condition in which he found them, which was more satisfactory than he had expected, taking into consideration the drought. Planting Opinion, Madras.

### BUSINESS BEFORE PLEASURE.

Fussy Man (hurrying into newspaper office)—I've lost my spectacles somewhere, and I want to advertise for them, but I can't see to write without them, you know.

Advertising Clerk (likely to be business manager some day)—I will write that add for you, sir. Any marks on them?

Fussy Man—Yes, yes. Gold-rimmed lenses different focus, and letters L.Q.C. on inside. Insert it three times.

Advertising Clerk—Yes, sir. Five dollar please.

Fussy Man-Here it is.

Advertising Clerk—Thanks. It gives  $\mathbf{r}_{i}$  sir, great pleasure, very great pleasure. The inform you, sir, that your spectacles are the top of your head.

Fussy Man—My stars! So they and Why didn't you say so before?

Advertising Clerk — Business bei e pleasure, you know.—New York Week

E VE

FIRVEY(

о н.**в.н**.

U

In the

for Or a Judy named registe tured colours or lead of the Defen or pla with the

(Engl confor bing consu grated in frin

rely u

FIRVEYORS BY APPOINTMENT



TO H.B.H. The PRINCE OF WALES

MUSTARD MANUFACTURERS
by Special Warrant



To Her Majesty The QUEEN.

PURVEYORS BY APPOINTMENT



To H.R.H. The PRINCE OF WALES

# COLMAN'S



# MUSTARD

In the High Court of Justice.

J. & J. COLMAN, LIMITED GORMAN, ECKERT & CO.

- Plaintiffs.

- Defendants.

# TO THE PUBLIC.

TAKE NOTICE that in an Action, entitled as above, pending in the High Court of Justice for Ontario, Canada, the Honorable Mr. Justice Meredith on the 2nd day of June, 1898, directed that a Judgment should issue containing a PERPETUAL INJUNCTION restraining the above named Defendants, their Servants, Workmen or Agents, from infringing the Plaintiffs' Trade Marks registered in pursuance of the Trade Marks Act of 1868, or from selling any Mustard not manufactured by the Plaintiffs in any tin, package, or wrapper (label), having printed thereon any imitation or colourable imitation of the Plaintiffs' Trade Marks or any word or words so contrived as to represent or lead to the belief that the Mustard contained in such tin, package, or wrapper, was the manufacture of the Plaintiffs. AND FURTHER TAKE NOTICE that by the said Judgment the said Defendants were enjoined to destroy or deliver up to the Plaintiffs all labels, wrappers, blocks, dies, or plates which offend against the said Injunction; and to pay certain damages therein fixed together with the costs of the Action.

# CAUTION.

Similar goods to those manufactured by J. & J. Colman, Limited, of 108 Cannon Street, London (England), occasionally make their appearance on the Market, displaying a Trade Mark liable to be confounded by the Public with their well-known Trade Mark of a Bull's Head and also closely resembing J. & J. Colman's goods in get up, presumably with the intention to deceive the buyer and consumer. Such goods are generally of an inferior quality. J. & J. Colman, Limited, would be grateful to members of the trade having any goods brought to their notice which appear to them infringements on J. & J. Colman's rights if they would at once communicate with them. Traders may rely upon their communications being treated in the strictest confidence.

was cted,

, Mr. it the have

onths been

h he had

inter-

paper here, can't

sines

it ad

C. on

olla

s ma, ire, to

t a c

before eek /-



# **OWL NO. 100.**

I am alive and well. AND DON'T YOU FORGET IT.
I am in the ring and the leader, as usual.

This OWL No. 100 is our pride and we stake our reputation on it. It will be finer this year than last, and lower in price if the market warrants it, but it will always be without an equal.

We have taken and are still taking orders for new crop. If you have not had the OWL No. 100 before this, give us a trial order. You will find that—

It has delicacy of flavor,

It has strength,

It has all the qualities to bring trade and keep it.

Jobbers, Attention! 1,000 Boxes of low-grade Gunpowder and Young Hysons bought at right prices. We can also give you a bargain in low grade Packling Congous in boxes. Ask for samples and prices.

L. CHAPUT, FILS & CIE., MONTREAL.

PROVIS

"I have
times since
obtain one
have, so
counter, a
hand, lock

In these of all ma works, kee hundreds began his "There like mysel ishing suc few montl at tea-time I can to ron. Just

most artfu who has buy food and order cheese, it being pu will be ho money. eye sudd back of the forgotten

to do as l of the sho "It is as I tell London again in Fleet stre this man at a certa that a lit free meal

All th one or except o Macle who, in the able t

cessful p

The V
the Car
situated
oo for I
summer

A Ha mo ers fight the tives of ton Toi

turing pi the comfor nerly trust.

#### PROVISION-SHOP "BOLTERS."

times since last August, and I shall have to obtain one of those doors such as jewelers have, so that I can, from behind the hand, lock the front door at any time."

In these words a man who, in the vicinity of all manner of large warehouses and works, keeps a provision-shop that supplies hundreds of men with little necessaries began his tale, and he continued:

"There is a regular gang which robs men like myself, and it has worked with astonishing success in London during the past few months. At the noon dinner-time and at tea-time, I am handing out provisions as I can to mechanics, warehousemen and so on. Just when the rush is over, a man, most artfully got up to resemble a workman who has just knocked off and has come to buy food for himself and mates, comes in and orders about 2s. worth of food-bacon, cheese, bread and the like-and the lot being put in a basket he brings. 'That will be how much?' he asks, handling some money. I tell him the sum, and then his eye suddenly lights on some article at the back of the shop, and he says: 'Oh, I've forgotten; hand over two of those.' I turn to do as bidden, and then the fellow is out of the shop like the wind.

"It is done so quickly and artfully that, as I tell you, every man in my line in London has been robbed over and over again in this way. One man not far from Fleet street was robbed twice in one day in this manner, and there is said to be a boast at a certain low lodging-house to the effect that a little knot of its inmates have had a free meal every day for weeks through successful provision-shop 'bolting.'"

#### TRADE CHAT.

All the merchants of Acton, Ont., but one or two have started closing at six, except on Saturday.

· than

. 100

ri, it

ous II

Macleod, Man., boasts a Chinese grocer, who, in spite of racial prejudice, seems to be able to make a living.

The Woodstock Dispatch estimates that the Carleton county creamery, which is situated near that town, will pay out \$40,000 for butter fat and \$6,000 for wages this summer.

A Hamilton despatch states that the promoters of the new company organized to fight the vinegar trust, who are representatives of wholesale grocery houses in Hamilton Toronto, and London, intend manufacturing pickles as well as vinegar. It is stated the company will rent one of the premises for nerly occupied by one of the firms in the

Subscribers wanting goods or special quotations on anything anywhere in Canada at any time, can get them by mail or wire by corresponding with THE CANADIAN GROCER. Toronto or Montreal.

#### CAPITAL CITY BUSINESS COLLEGE.

A. M. Grimes, M.A., Principal.

Snorthand, Bookkeeping, Penmanship, Telegraphy, Business Correspondence and Proofreading Pitman's or Munson's Shorthand, per month, \$4 00. White's Phorography, per month, \$8.00. Telegraphy, per month, \$8.00. Bookkeeping and Business Practice, per course, \$15,600. Bookkeeping and Business Practice, per month \$5.00. Penmanship, per month, \$3.00. Night School, per month, \$3.00. Private Lessons, each, \$1.00. Address, A. M. GRIMES, Principal, Cor Bank and Sparks Sts., Ottawa



# MOCHA

Makes the most delicious cup of coffee obtainable.

Any Person selling or putting up Imitations lay themselves open to Prosecution.

ACME MILLS, 126 & 128 QUEEN STREET, MONTREAL

ARE YOU A BUYER of

# Hardware, Metals, Paints, Oils, etc.?

Send us Post Card, and a copy of the latest issue of HARDWARE AND METAL, the leading authority on these trades, will be sent to you free by next mail. Address:

The MacLEAN PUBLISHING CO., Limited

Board of Trade, MONTREAL, 26 Front St. West, TORONTO, 109 Fleet St., E.C., LONDON, ENG.

BUY

# Star Brand

### COTTON CLOTHES LINES

-AND-

# COTTON

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers See that you get them.



## Cow Brand Baking Soda

is making wonderful progress in regard to sales. The demand increases every month. Every farmer's wife in Ontario has our recipe book, which has been mailed at the rate of 5,000 per week for some months past.

**GROCERS:**—Do not let your stock run out; every wholesale house carries all sizes of packages.

JOHN DWIGHT & CO.



(Size 141/ x 12 Inches.

# THE DRESDEN CLOCK Gold Finished

This is a massive and big-sized clock, reproducing a costly Dresden clock in the museum of Paris. It is burnished metal, finished in gold, giving it a handsome and exquisitely refined appearance, a clock calculated to be admired in the homes of the cultured and those of artistic tastes. It is packed with the following assortment, viz.:

72 Bars Tutti Frutti 30 Packages Pepsin Tutti Frutti 72 Bars Globe Fruit	1.50
The Dresden Clock, Gold Finished	8.70 6.50

PRICE, COMPLETE, \$7.00.

ADAMS & SONS CO.

11 and 13 Jarvis Street,

TORONTO, ONT.

#### GATHERED IN TORONTO RETAIL CIRCLES.

I see one of the large departmentals of Toronto city has begun to make a feature of canned goods and jams put up under its own private label. Tomatoes, corn, peas, cherries, strawberries, pears and peaches are included in their list of canned goods. Strawberry, black currant and red currant are the jams they show. The departmental in question has for some time been selling a private brand of hams and bacon, and is also handling a package tea of the same brand. The idea of private brands is not a new one in the city, as I have made mention of retailers who adopted the idea last fall. It has been found a good one, though, and is likely to become a feature of grocery retailing in the near future, especially with firms with sufficient capital to buy their canned goods in large quantities. What effect it will have on the smaller concerns is hard to estimate.

Notwithstanding the fact that some College street grocers have returned to the old system of late hours, the early-closing movement is progressing. The latest converts to the movement are some of the Yonge street grocers, who have notices up that on June 1 their stores will close at 7 o'clock, except Saturday evening. As most of the Queen street grocers, both east and west, are closing early, and those on Spadina avenue intend to commence on Monday next, and as these streets are the principal evening promenades of the city, the grocers on other streets cannot now give as a reason for not closing that the position of their stores is such that the passing throng brings them so much business in the evening that they cannot afford to close down. If the Yonge and Queen street merchants can afford to close down, I am truly sorry for the grocer on any other street that cannot. It would be a good idea on the part of the early-closing committee to supply those in sympathy with the movement with a good card reading: "We close at 7 (or 6, or 8 o'clock, as the case may be), so that our clerks and ourselves may enjoy the evening with you." Then, instead of leaving the windows dark and uninviting, the early - closer might make a good advertisement of his windows by dressing them and lighting them up, and placing the card where it would greet the passer-by. Another good card could be made to read: "We serve our customers so well in the daytime that we can close at 7 o'clock to take a rest. We need it and enjoy it." The public have a heart, and, though it is covered by a somewhat thick veiling of

indifference, a straight manly appeal to them will not fail. Besides, what if your competitor does earn a dollar a week by keeping open till 9.30 o'clock? Those who have closed for years look upon the extra dollar as a will o'-the wisp that they are glad they stopped chasing.

The demand for campers' and Cambers' summer cottagers' supplies Supplies. will soon be a factor in the grocery trade. Already, cottagers are moving to the Island and to the various beaches and resorts in proximity to the city. Nearly all these people are supplied with their groceries by one or another of less than a dozen grocers, who make this trade part of their regular summer business. To retain this trade, a grocer has to supply most of his customers with fresh meat and vegetables as well as groceries, so a good deal of time is lost buying these goods. Then, a vehicle has to be sent out for orders and for delivering, all of which means considerable expense. Yet, those grocers who are used to this trade consider it a profitable department, and have no intention of giving it up. One of them, at least, is looking farther, and is planning to get a slice of the trade of the "Americans" who spend their summer in the Muskoka district. The popularity of this district is steadily increasing in the United States, and, as this Toronto grocer thinks he can do as well in the way of supplying these visitors as can be done anywhere, he is thinking out the best way to reach them. Nearly every country town in Ontario (and, I suppose this is true of the other Provinces as well) boasts a summer resort of its own at some nearby lake or river. Some have two or three such resorts. All of these need supplies, and, in many cases, it would, I think, be a good investment for some grocer in the town to pay weekly or semi-weekly visits to these resorts with a supply of the provisions most in demand, or, better, to send a clerk on a bicycle to take orders, and deliver by rig the following day. The only question would be one of amount. If there was enough trade got it would pay; if not. it would be wasted effort. It is worth looking into, though. THE RAMBLER.

#### NEW FIRMS COMMENCING.

Thos. W. Lamb is starting as grocer, etc., in Montreal.

F. W. Read is opening a general store in Bobcaygeon, Ont.

James Clark has started as grocer and confectioner in Pakenham.

# TOBACCO....

IF YOU WISH TO MAKE MONEY

invest in Tobaccos manufactured by

Empire Tobacco Co.

THEY cost less and bring LARGER RETURNS than any other tobacco.

THEY SELL ALL DAY EVERY DAY.

Something Good Royal Oak ... Smoking

Gurrency..... Chewing

EMPIRE
TOBACCO
CO., Limited

Granby, Que.

Se

See Prices Current.

# **PARLORS**

"Eagle," 200's and 100's.

"Victoria," 65's.

"Little Comet"

# **SULPHUR**

Co.

bring

RE-

n any

AY

Ing

Ing

Que.

"Telegraph"
"Telephone"
"Tiger"

# Eddy's Matches.

THESE MATCHES

are known as the best in Canada, and are famous for their

CERTAINTY IN PRODUCING A LIGHT.

ABSENCE OF BAD ODORS.

IMPERVIOUSNESS TO MOISTURE
IN ANY CLIMATE.

See that you are well stocked with all of EDDY'S BRANDS.

Present prices subject to change without notice.

# The E. B. EDDY CO., Limited

HILL

MONTREAL.

TORONTO.

Hamilton, Winnipeg, London, Vancouver, Kingston, Victoria, St. John, N.B., St. John's. Nfld. Halifax, Quebec.

#### BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

H. KNAPTON & CO., general merchants, Bedford, Que., are offering 55c. on the dollar.

Jas. Pelchat, general merchant, St. Joseph, Que., has assigned.

Wm. Quirk, merchant, Dryden, Ont., has assigned in trust to Donald H. Currie.

Thos. W. Gales, baker, Montreal, has assigned. His creditors meet on May 22.

Donald J. McCosh, grocer, etc., Lucan, Ont., has assigned to Alfred Robinson, London.

Alexander Anderson, merchant, Fort William, Ont., has assigned to Neil Mc-Dougall.

G. D. Steeves, general merchant, Hillsboro', N.B., has assigned, and is offering 40c. on the dollar.

J. M. Lachapelle, general merchant and blacksmith, St. Jovite, Que., has assigned to Bilodeau & Benaud.

PARTNERSHIPS FORMED AND DISSOLVED.

Trenwith & Graham, bakers and confectioners, Toronto, have dissolved.

Joseph and Wilfrid Gregoire have registered partnership under the style of Gregoire & Frere, grocers, St. Hyacinthe, Que.

John J Fynn and Roderick McDougall have registered copartners under the style of Fynn & McDougall, general merchants, Port Hood, N.S.

Thomas Kickham, general merchant, Souris, P. E. I., has admitted Charles McKinnon, under the style of Thomas Kickham & Co.

Edward D. Carter and Walter G. Robins have registered as proprietors of the business under the style of A. Booth & Co., fish dealers, Montreal.

Sophie Lapierre, widow of G. Fournier, and Guillaume Fournier, have registered as proprietors of Fournier, Guillaume & Cie, fruit dealers, St. Hyacinthe, Que.

Hudson & Hopper, commission produce dealers, St. John, N.B., have dissolved. Lemuel A. Hopper, who retires, has formed copartnership with W. A. Fowler, under the style of Hopper & Fowler, commission produce dealers, St. John.

SALES MADE AND PENDING.

The assets of Jos. Carbonneau, general merchant, Normandin, Que., are to be sold on May 20.

The assets of Adelard Tremblay, general merchant, Chicoutimi, Que., are to be sold on May 20.

CHANGES.

Charles Lalonde, grocer, Montreal, is giving up business.

The Sechelt Trading Co., produce dealers, etc., Sechelt and Vancouver, B.C., have

sold their Vancouver business to The Vancouver Trading Co.

Hugh McGregor, grocer, Picton, Ont., has closed up.

Charles Harding, grocer, Birr, Ont., has sold out to Thomas Kestle.

W. R. Johnston, fruit dealer, Nelson, B.C., has removed to Greenwood.

C. Hollingshead, grocer, Woodbridge, Ont., has removed to Streetsville.

W. A. Clark, grocer, etc., Stouffville, Ont., has sold out to Peter Myers.

Frank Good, restauranter, Edmonton, N.W.T., has sold out to Wong Sing.

D. K. Weber, miller, Wellesley, Ont., has been succeeded by J. G. Reiner.

Neil Boyd, general merchant, Corbetton, Ont., has been succeeded by John A. Foster.

Forsythe, Anderson & Co., general merchants, Essex, Ont., have sold out to L. L. Barber.

Wm. Halliday, general merchant, etc., Pakenham, Ont., has sold out to J. R. Fluker.

Casselman Bros., grocers and liquor dealers, Montreal, are adding a butcher business.

The Cumberland Pork-Packing Co., Limited, Amherst, N.S., is applying for incorporation.

Seaney & Co., general merchants, Ymir, B.C., have removed to Nelson and opened a cigar store.

Sarah J. Graydon, general merchant, Mono Road Station, Ont., has been succeeded by J. T. Horsley.

Cordelia Lacroix, wife of P. Larose, has registered as proprietress of P. Larose & Co., grocers, Montreal.

Marcella Martinelli, wife of F. X. Peladeau, has registered as proprietress of F. X. Peladeau, grocer, etc., Ste. Cunegonde, Que.

The stock of the estate of Kenneth R. McKenzie, late general merchant, North Sydney, N.S., has been sold to Vooght Bros.

#### FIRES.

F. W. Fay, general merchant, Port Burwell, Ont., has been burned out.

Edward Taylor, tobacconist, etc., Chatham, Ont., has suffered damage by smoke and water.

Charles R. Dickie, general merchant, Muddy Creek, P.E.I., has been burned out; loss estimated at \$3,000; no insurance.

#### DEATHS.

Zacharie Cardeau, general merchant, Acton, is dead.

W. B. Burgess, general merchant, Port Stanley, Ont., is dead.

John P. Mowatt, general merchant, etc., Campbellton, N.B., is dead.

#### SUGAR PRICES AND BOUNTS.

In the course of an exhaustive pape on the sugar question read before the Payal Statistical Society, London, England, Mr. George Martineau devoted the concluing section to the question of prices as affered by bounties: In examining in detail he fluctuations during the low-priced period of the last fourteen years, he showed, st, that though prices had frequently been fe ed down below the cost of production, ach violent reactions had resulted from t ese times of artifical and exceptional depression that, on the average, the price of sugar had been above the cost of production during that period; and, secondly, that cane sugar could, under natural conditions, be supplied at a price substantially lower than the average price of the last fourteen years. Finally, in reference to the frequent assertion that confectioners and other similar industries depended for their success on the maintenance of bounties, Mr. Martineau showed, by analyzing the table of the yearly consumption of the United Kingdom since 1872, that the rate of increase of consumption had been less during the low-priced years 1886 97 than it had been during the previous period, 1872-85. The conclusions to be drawn from the paper appeared to be that production was stimulated by bounties; that cane sugar can be produced cheaper than beetroot; that the frequent unnatural depressions in value caused by artificially stimulated over-production, though disastrous to producers, have on the average conferred no exceptional benefit on consumers; that cane sugar can be profitably produced and sold in this country at a price materially lower than the average price of the last fourteen years of alternate depressions and reactions; and that under free and open competition the world would cease to be dependent on the vicissitudes of the European beetroot crop. -British Trade Journal.

#### TRADING STAMPS CONDEMNED.

A meeting of the grocers of St. John, N.B., was held on the 10th inst. There were present: C. E. Macmichael, L. A. Hopper, Geo. W. Mullin, T. J. McPherson, Geo. Colwell, O. B. Akerley, F. L. P. s, Horace Hoyt, R. Stephenson, F. E. Williams, Ira B. Keirstead, James D. e, R. A. Moffatt, A. D. Branscombe, V. Estabrooks, E. Finnegan, T. A. Dun p, E. M. Sprague, James Sinclair, and J. es Collins. Mr. Macmichael was made Control of the collins. Mr. Macmichael was made Control of the collins. Mr. Hopper secretary, and Mr. Mullin treasurer.

There was a general expression of opinion relative to trading stamps, which were ondemned in very strong terms by all product. Another meeting will be held next Tue day evening, when it is expected a greers' association will be formed.

o et l

RO

5n

In B

ROY

SMITH

DON'T

ON W

Agents—

C 07

THE CO



M

#### T. STURDEE

Mercantile Broker. Manufacturers' Agent,

Етс., Етс. JOHN. N.B. Wholesale trade only.

### Royal Snaps

on

Pyal

1, Mr.

:le ing

iffe ed ail he

ri of

ife ed

i, sich

i t ese

res ion gar had

du.ing

e si jar

upplied

an the

years.

asserillar in-

on the

ırtineau

: yearly

n since

nsump. v-priced

ring the

clusions

ed to be ounties;

cheaper ınatural

tificially th dis-

average

on con-

rofitably

: a price price of

depres-

free and

cease to of the

Trade

NED.

t. John,

There

, L. A.

Pher. n, . P. s,

F. E.

s Die, be,

es le ir-

Du

nd Ir.

op

ere on-Tu lay gre ers

rst,

Please ask for samples and price of best Ginger Snap in

THE HOME CAKE CO. GUELPH. ONT.

## In Baking Powder

WHITE SWAN

ROYAL CANADIAN

QUEEN'S FAVORITE

Supplied through the trade.

SMITH & SCOTT, Mfrs.

TORONTO

#### DON'T PAY FREIGHT ON WATER

CONCENTRATED GRAPE WINE VINEGAR, best and most economical Vinegar made. One gallon Concentrated makes 25/27 gallons Standard Vinegar— Great saving in weight and freight. Write for sample.

#### W. H. SEYLER & CO.

Room 100, Board of Trade, TORONTO

Agents for HEINRICH FRANCK SOHNE & CO. German Chicory, Coffee, Extracts and Essences LUDWIGSBURG, GERMANY FLUSHING, N.Y.

### COWAN'S

Hygienic Cocoa Royal Navy Chocolate

Famous Blend Coffee

are the favorities with all grocers.

THE COWAN CO., LIMITED, TORONTO



ASK FOR

# ART Ceylon Coffee

### IS A TRADE-WINNER



You make no mistake in ordering a sample can.

We are in business to stay and stake our reputation on these goods.

Write for sample and price, or order a can through one of our travellers, or your wholesale house.

MAYELL & CO. TORONTO.

INDO-CEYLON TEA.

Every pound of tea which goes into the Monsoon packets is carefully analyzed - the reputation of any particular garden counts for nothing with us.

If it isn't healthful and delicious enough for Monsoon we sell it to others.

Our standard is high, though we only get tea from the best tea lands in the world most of that isn't good enough.

We reject more than we use of even the best tea that is grown.

What we use is perfect in every particular; it must be or it can't be sold as Monsoon.

> THE MONSOON TEA CO. Toronto and Montreal.



INDO-CEYLON TEA.

# Enameline The Modern STOVE POLISH









We present herewith cuts showing the three different forms of package in which Enameline is put on the market. The enormous amount of advertising being done to familiarize housekeepers with the name enables merchants to make quick sales. Don't load up with unknown brands-that's dead stock.

J. L. PRESCOTT & CO., New York.

#### PREPARATION OF TEA IN RUSSIA.

The "samovar" is the utensil used only for boiling the water. They are usually made of brass or copper, but there are also silver samovars, the inside being lined with another metal. In the middle there is a kind of chimney or fire receptacle, around which fresh cold water is poured into the samovar. Burning charcoal or wood is thrown into the chimney, and it usually takes about a quarter of an hour before the water begins to boil, this being announced by a volume of steam from under the cover, Then the boiling water is poured upon the tea in the pot, and the latter placed on the top of the samovar to keep warm, as teacosies are unknown in Russia. The infusion is made very strong, but only about a fifth or a quarter of a glass is filled with it, the rest being filled up with the boiling water. A slice of lemon or milk is added according to taste, and sugar is put into the glass, or used "v prikusku," as described above. There is no "respectable" household in Russia without one or more samovars. The utensil is turned out by the million. Tula, the Russian Sheffield, is particularly famous for the production of this article. The samovar is in use three or four times a day, in some houses indeed it is kept boiling the whole day long. The samovar may be really termed the Russian hearth and fireside. Around it the family and guests assemble drinking tea and chatting for hours. Its steaming and cheerful humming are as music to the Russian ear, accustomed as it is to the sound from earliest childhood. Even when leaving their native soil for far distant lands, when luggage has to be reduced to a minimum,

the indispensable samovar is rarely left behind, and in the new countries of their adoption it forms frequently a melancholy link with the past. -Home and Colonial

#### A PLEASED SOAP MAN.

Mr. J. E. Ganong, manager of the St. Croix Soap Manufacturing Co., of St. Stephen, N.B., manufacturers of "Surprise" soap, visited Toronto last week, and was much pleased with the outcome of business. Mr. Ganong stated that he noticed a distinct improvement all over Canada, and reported that they were running their factory to its fullest capacity. People would be surprised to know that in such a small place as St. Stephen there is such a large and complete factory, both in its equipment and the amount of business it turns out.

The St. Croix Soap Co. do a business from coast to coast, and have agencies in Newfoundland and the West Indies, and branches at Montreal, Toronto, Winnipeg and Vancouver.

#### POUND PACKAGE DATES.

The latest development in the pound package dried fruit business is the packing of Hallowee dates in one pound boxes. Every grocer knows the objection to keeping dates in the old manner of package. The stickiness of the fruit is such that it is generally necessary to wash the hands after weighing some out for a customer. Their good eating qualities have made them a favorite with the clerks, so that both time and fruit was lost by the old package. The system of putting them up in neat 1-lb. cardboard boxes, which are daintily lithographed, does away with both these objections, and should result in increased sale of this fruit by grocers. Walter Northrop, Toronto, is putting up these goods as the " Daisy" brand dates.

#### TOBACCO FIRM'S NEW BUILDINGS.

The Empire Tobacco Co., Granby, Quebec, long ago found their premises getting too small for them, and gradually and quietly have been enlarging them until today their premises occupy almost double the size originally intended. Even yet, however, they are cramped for room, and other extensions will have to be commenced in the near future.

These new buildings will be used principally for storing and carrying their large stock of Canadian leaf, and are fitted-up in the most approved style. The growth of their premises necessitated more steam power, and three new boilers have been added, two of which will be in constant use, whilst the third will be held in reserve, in case of accident to any of the others. Their other machinery has been enlarged and all the most modern machinery installed, and to-day they have the largest and best equipped factory in Canada.

To keep up with their rapidly increasing business their staff of travelers has been constantly enlarged, and now there is no part of the Dominion that is not thoroughly looked after.

They report business good with increasing sales each month. Their Canadian chewing tobaccos have taken a firm hold on the general public. All their brands are selling well, but "Free Trade" seems to take the lead. They have lately secured the services of an expert from the Southern States, and will shortly put some new brands on the market which they predict will be great sellers. Their business for April 99 was the largest in their history.



Good in Any Climate

TANGLEFOOT SEALED STICKY

Jobier.

deal

Quotations agents, who accuracy. Th If a change is as a matcer c





fork.

d sale of Vorthrop, is as the

DINGS.

by, Ques getting illy and until toit double ven vet. om, and nmenced

d princieir large ed-up in rowth of : steam ave been stant use, serve, in s. Their l and all lled, and and best

acreasing nas been re is no oroughly

1 increas-Canadian firm hold rands are seems to y secured Southern w brands t will be April 99

ur lobier.



### Always Reliable

# SOUTHWELL'S MARMALADE

# SOUTHWELL'S PURE FRUIT JAMS

They are finer than the finest.

Write us for Price List.

FRANK MAGOR & CO., 16 St John Street, MONTREAL. Agents for the Dominion.

# Boston Laundry Starch.

This Starch has given universal satisfaction to all those who have used it, and also to the merchants that sell it; as those who use it once want it again, and merchants that keep it in stock always find a ready sale for this article, as there is no equal to it made or sold in the Dominion

Sold by all wholesale dealers at \$3.20 for a case, forty packages in a case.

The F. F. DALLEY CO., Limited, Hamilton, Can.



### **Current Market Quotations for Proprietary Articles**

	May 18, 1899.	½ lb. tins, 4 to 6 doz. cases 0 80 1 lb. tins, 2 to 4 doz. cases 1 15	THE ALPHA CHEMICAL CO.
	Quotations for proprietary articles, brands	English Cream, glass tumblers 0 75	Stove Polish-
	etc., are supplied by the manufacturers or	½ lb. jellies	Quickshine
	agents, who alone are responsible for their	1½ lb. jellies	Polish 9 00
	accuracy. The editors do not supervise them		Electric Crown
	If a change is made, either an advance or de	JERSEY CREAM BAKING POWDER.	Paste 8 00
	cline, it is referred to in the market report	1/8 size, 5 doz. in case	Electric Crown
	as a matter of news, whether manufacturer	1/2 " 3 " " 1 25	Lead Bar 7 80
	request it or not.	1 " 2 " " 2 25	
	BAKING POWDER.	SNOW DRIFT BAKING POWDER.	Patent Stove Polish— Per Gros
		1/4 lb. tins, 4 doz. in case per doz. \$ 75	Sunlight Lead Bar 6's
	PURE GOLD.	1/2 " 3 " " 1 20 2 00	unlight Liquid. 1/4 gross cases 10 80
	3 oz. cans, 4 and 6	3 " 1 " " 650	Moody's Black
	doz. in case	5 " ½ " " 10 00	Lead 3's 4 25
	doz. in case 95	10 lb. boxes	Suc Reliable Stove
	doz. in case 1 40		Pipe Varnish 1/4 gross cases
	8 oz. cans, 2 and 4	WHITE SWAN BAKING POWDER.	6-07. bottler 14 40
	doz. in case 1 80	14 lb. tins, 3 doz. in caseper doz 0 80	Quickshine Pipe Varnish 12 00
	doz. in case 2 70	\$\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	14 gross cases pressed top tins.
			Alpha Metal Polish No. 2 9 00
	doz. in case 3 60	CANADA MFG. CO.	Shoe Dressing— in ¼ gross cares.
	doz. in case 9 (0	Queen Baking Powder, ½-lb. tins 1 20	French Oil in 3-doz. cases 2 2 00 Reliable Shoe Dressing
	4 lb cans, 1 doz. in case	1-lb. tins 2 15	Ecliplic Combination tan 12 00
		BLACKING.	Moody's Ox Blood 12 00 Chocolate 12 00
	Cook's Friend— Size in 2 and 4 doz. boxes \$ 2 40	OENCH &	Alpha Chemical Co.
ĕ	" 10 in 4 doz. boxes	P. G. FRENCH BLACKING	French Castor Oil 9 00
	" in 6 "	per gross	Alpha Chemical Co. Refined Sweet Oil 9
	in 6 " 70 45	No. 4, 1/4 grs. bxs\$4 00	Alpha Chemical Co.
	rolling, 3 doz. in case	" 6, ½ " 4 50 " 8, ½ " 7 25	Turpentine 7 80
	02 ins, 3 '' ' 2 40 02 ins, 4 '' '' 110	" 10. % " 8 25	Moody's Non-Corrosive Inks 4
	lb tins, 1/2 " 14 00	" 10, Jet Enamel 8 25	
	Discond- W. H. GILLARD & CO	THE F. F. DALLEY CO.	Shoe Blacking— in ¼ gross cases. Reliable French Blacking, No. 5 9 00
	l li tins,2 doz. in caseper doz. 2 00	English Army Blacking. 1/4 gross cases \$9 00	Reliable French Blacking, No. 5 5 00
	½ lb. tins, 3 " 1 25	No. 2 Spanish " 3 60	United Service
		No. 3 " " 4 50	Blacking No. 4 8 00
	Slive: Cream, ¼ lb. tins, 4 to 6 doz. per doz	No. 5 Spanish Blacking 1/4 gross cases 7 20	United Service Blacking No.
	Cases80 75		5 7 14 12 1½ 4 25
	English Cream, % lb. tins. 4 to 6 doz.	Vucan Oil Blacking, 1 doz, cases, liquid 2 00	DI WELL BOUND

846		per gross	Dalley's Spanis
WII TO	Quickshine Polish	9 00	Dalley's Bird
S S S S S S S S S S S S S S S S S S S	Electric Crown Paste	8 00	Brock's Bird S Norwich Bird
	Electric Crown Lead Bar	7 80	Maple Leaf B Bird sea-grave
Patent Stove Polisi	h_ P	er Gros	
	Bar 6's	\$2 25	
	n ½ gross cases		
	d, ¼ gross cases Moody's Black	10 80	Per lb In 10 box lots
- Allens	Lead 3's	4 25	Reckitt's Squa Reckitt's Squa
SUNLIGHT	Reliable Stove Pipe Varnish		В
CKILLIAN WAR	1/4 gross cases		Reckitt's, per
	6-01. bottler		Box contains
Quickshine Pip	e Varnish pressed top tins.	12 00	size; ½ gro
Alpha Metal Polis		9 00	
Shoe Dressing- in			BOECKH
French Oil in	3-doz. cases	2 2 00	Bamboo Hane
Reliable Shoe Dres		9 00	
Ecliplic Combination		12 00	
Mood	ly's Ox Blood	12 00	44 41
ENENCH "	Chocolate	12 00	
Alph	a Chemical Co.	9 00	
THE MOSE Alph	a Chemical Co.	0 00	CH
	fined Sweet Oil	9	-
	a Chemical Co.		Tutti Frutti,
Tu	rpentine	7 80	"(in
Mood	ly's Non-Corro-	4	" "(in
SIV	B 11185		" "(in
Shoe Blacking-	in 1/4 gross cases		Pepsin Tutti I
Reliable French	h Blacking, No. 5	9 00	5c packages Pepsin Tutti I
" "	" No. 2	4 50	Round Pepsin
	United Service	0.00	Cash Register.
(8)	Blacking No. 4	8 00	Cash Box, 160
	United Service		Tutti Frutti S
CALL B	Blacking No.		and package Variety Gum (
E UN	1½	4 25	150 lc pieces
	Patent Leather		Banner Gum (
0.30	Polish No. 11/2		pers) 115 1c
Com Orac	Waterproof		Flirtation Gu
	Dublin No.	9 00	wrappers) 1

	THE F. F. DALLEY CO.		
038	Dalley's Spanish Bird Seed, 40 lb. cases Dalley's Bird Seed, 40 lb. cases	0 06	
0	NICHOLSON & BROCK.	,2	
0	Brock's Bird Seed	0 07 0 06	
0	Maple Leaf Bird Seed	0 06 03	
08	BLUE.		
5	KEEN'S OXFORD.	per lb	
5	Per lb In 10 hox lots or case. Reckitt's Square Blue, 12-lb. box. Reckitt's Square Blue, 5 box lots	\$0 17 0 16 0 17	
	BLACK LEAD.		
	Reckitt's, per box	1 15	
0	Box contains either 1 gro., 1 oz. size; ½ gro, 2 oz. or ¼ gro. 4 oz.		
	CORN BROOMS		
0	BOECKH BROS & COMPANY.	loz net	
0	Bamboo Handles, A, 4 strings B, 4 strings	3 25 3 05	
0	" C, 3 strings	2 90	
10	" C, 3 strings " D 3 strings " F, 3 strings	2 70 2 45	
0	" G. 3 strings	2 15	
0	" I, 3 strings	1 70	
	CHEWING GUM.		
10	Tutti Frutti, 36 5c. bars. " (in cream pitcher)365c.bars " (in sugar bowl) 36 5c bars " (in glass jar) 115 5c pkgs Pepsin Tutti Frutti (in glass jar) 115	1 20 1 25 3 75	
00	Round Pepsin, 30 5c packages	3 75 0 75 1 00	
00	Cash Register, 390 5c bars and pkgs. Cash Box, 160 5c bars Tutti Frutti Show Case, 180 5c bars	15 CO 6 CO	
5	Variety Gum (with book in each box)	1 00	
00	150 lc pieces Banner Gum (English or French wrappers) 115 lc pieces		
0	Flirtation Gum (English or French wrappers) 115 lc pieces		

BIRD SEEDS

# 3 Safe Sellers



You remember the old motto, "Be sure you're right, then go ahead"-it pays to look before you leap. When you lock up money in goods of problematical value then the wheels of business begin to clog. That's when you begin to accumulate "dead stock," and dead stock eats up profits very, very fast.

There are three safe sellers that you can't go wrong with— Benson's Prepared Corn, Silver Gloss Starch, and Benson's Enamel Starch. But you must see that the name of the makers (the Edwardsburg Starch Co.) is on every package you buy from your wholesaler. "Edwardsburg" makes you absolutely safe—for forty years the favorite.

# Edwardsburg

Benson's Prepared Corn. Silver Gloss Starch. Benson's Enamel Starch.

Edwardsburg Starch Co., Limited Cardinal, Ont.

 
 Mexican Fruit, 36
 5c bars
 1
 20

 Sappota, 150
 1c pieces
 0
 90

 Orange Sappota, 150
 1c pieces
 0
 75

 Black Jack, 115
 1c pieces
 0
 75

 Red Rose, 115
 1c pieces
 0
 75

 Magic
 Trick, (English or French wrappers) 115
 1c pieces
 0
 75
 R. S. McIndoe, Agent, Toronto Cocoa- EPPS'S. Cocoa essence, 3 oz. packages...... \$1 65 COWAN COCOA AND CHOCOLATE CO. | Cowar Cocca Arb Chocolate Co. | Cowar Cocca | Cowar Chocolate | Cowar Cocca | Cowar TODHUNTER, MITCHELL & CO.'S. COCOANUT. CANADIAN COCOANUT CO. JAMES TURNER & CO. per l us ..... 

 Damascus
 0 28

 Cairo
 0 20

 Sirdar
 0 17

 Old Dutch Rio
 0 12½

 Bulk—
White Moss,
Feather Strip,
Ribbon,
Special Shred,
Macaroon,
Crown Desic'd, 12, 20 25
Special, TODHUNTER, MITCHELL & CO.'s STANDARD COCOANUT MILLS. Clothes Pi

0 16	0 18 0 12	
CLOTHES PINS.		
BOECKH BROS. & CO. ns (full count), 5 gross in er case	0 65 0 75 1 00	

Dalley's Pare Fruit Extracts, 2½ oz. bottles, all flavors	•	00 75	
tles, all flavors	1	25	
rown Brand (Greig Mfg. Co.)—  1	1 2 3 6 4	90 50 00 00 00 00 00	
P. G. FLAVORING EXTR  8 oz. Glass Stopper bott.  4 oz.  8 oz. Plain bottles  4 oz.  2½ oz. Cabinet bottles.  1 oz.  1 oz.  1 oz.  Per gallon  Per pound.		6 00 4 00 5 00 3 00 2 00 1 30 1 20 7 00	
FOOD.			

EXTRACTS.

ROBINSON'S BARLEY AND GROATS DALLEY'S ROYAL HYGIENIC SELF-RIS DALLEYS ROY, AL INVOIENC SELF-1
FLOURS.
Buckwheat, 2½-1b, pkgs, 3 doz. case.
Pancake, 2 lb, pkgs, 3 doz. case.
Tea Biscuit, 2-lb, pkgs, 3 doz. case.
Graham Flour, 2-lb, pkgs, 3 doz. case.
Bread and Pastry Flour, 2 lb, packages, 3 doz. cases.

CANADA MFG. CO. "Star" Self-Raising Flour, 3-lb. pkgs Flexman " 3-lb. " 6-lb. " GELATINES. 

Sole C

EVANS

Th Pail

### CAUTION

# Montserrat

### LIME-FRUIT JUICE and CORDIALS.

The success of the above has caused many **imitations** to spring up, many of them utterly worthless concoctions. It is, therefore, of the utmost importance to traders as well as the public to see that the marks of the Montserrat Company, Limited, and the Sole Consignees, are on the capsule of each bottle. The word "Montserrat' is also duly registered as a trade mark. Legal proceedings will be instituted against all persons infringing the Trade Marks as above named.

Sole Consignees:

oz. ... \$2 00 .tles

XTRACTS

ROATS

7/1

0 75

## EVANS AND SONS, Limited

Wholesale Druggists and Manufacturing Pharmaceutical Chemists

EVANS SONS & CO., Liverpool, Eng. EVANS, LESCHER & WEBB, London, Eng.

MONTREAL and TORONTO, Canada, and BOSTON, Mass.

MOUNT ROYAL MILLS

INDIA BRIGHT
JAVA
ROYAL
JAPAN GLACÉ
POLISHED
IMPERIAL
IMPERI PERIAL SEETA

W. ROSS CO. Agents

The "Star Brand"

Pails, Tubs, and General Woodenware is always reliable.



**BOECKH BROS. & COMPANY** Selling Agents, Toronto, Ont.

WM. CANE & SONS, Limited NEWMARKET. Manufacturers.

THE PARK, BLACKWELL CO., LIMITED.

TORONTO

Cheese, D. Apples

Mild Cured Hams

Boneless B. Bacon

Roll Bacon

Pure Lard

Plate Beef

Mess Pork

Dairy Butter

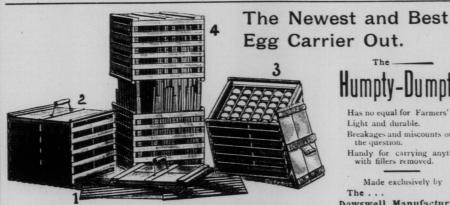


Fig. 1. Folded Flat. Fig. 2. Set up, closed. Fig. 3. Set up, open. Fig. 4. Shows ½-doz. crates packed for shipment.

Humpty-Dumpty

Light and durable.

Breakages and miscounts out of the question.

Handy for carrying anything with fillers removed.

Made exclusively by

The . .

Dowswell Manufacturing Co., Limited,

HAMILTON, CANADA.

INDURATED FIBRE WARE.	Case of 1 lbs. (containing 60 pkgs.), per box, \$3.00  Case of 1 bs. (containing 120 pkgs.), per box, \$3.00.  Case of 1bs. and \(^1\)2 lbs. (containing 120 pkgs.), per box, \$3.00.  Case of 1bs. and \(^1\)2 lbs. (containing 30 lbs. (containing 30 lbs. and \(^1\)2 lbs. (containing 30 pkgs.), per box, \$3.00  Case of 5c. pkgs (containing 96 pkgs), per box, \$3.00	ONTARIO 38-lb. to 45-lb. boxes, 8TAROH 6 bundles 0 06 STAROH 1N Silver Gloss 0 07½ BARRELS Pure 0 06½  THE BRANTFORD STARCH CO., LTD. Laundry Starches— Canada Laundry, boxes of 40 lbs. 0 4½ Finest Quality White Laundry— 3 lb. cartoons, cases 36 lbs. 0 05½ Bbls., 175 lbs 0 04½ Lily White Glose— Kegs, extralarge crystals, 100 lbs. 0 06½ 1 lb. fancy cartoons, cases 36 lbs. 0 07½ 6 lb. draw-lid bx 3 in orate, 48 lb. 0 07½	TRAS  SALADA ORY N.  Wholesale. I. ail  Brown Label, I's and ½s
Milk Pans. 2 65  Wash Bassins, flat bottoms 2 66  Handy Dish. 2 25  Water Closet Tanks. 17 00  Dish Pan, No. 1 7 60  "" 6 20  Barrel Covers and Trays 4 75  Railroad or Factory Pails. 4 75  JAMS AND JELLIES  SOUTHWELL'S GOODS. per doz.  Frank Magor & Co., Agents.  Orange Marmalade. 1 50  Clear Jelly Marmalade. 1 80  Strawberr W F 1 2m 9 00	Eclipse (Twin-bar), per box	6 lb. draw-lid bx 8 in crate, 48 lb. 0 07½ 6 lb. tin enamelled cannisters, 8 in crate 48 lbs. 0 07½ 8 lbs. 0 07½ 8 lbs. 0 07½ 8 lbs. 0 07½ 8 lbs. 0 078 9 lbs. 0	Cases, each 60 1-lbs
Raspberry 200 Apricot 175 Black Currant 1 15 185 Other Jams, W. F. 155 190 Red Currant Jelly 275 All the above in 1 lb. clear glass pots P. G. JELLY POWDER. Raspberry, strawberry orange lemon, vanilla, pricapple, cherry, calves foot and grape fruit, doz. cases, 90c. per doz. P. G. ICINGS.	"Ivory Bar" Soap is put up in Twin Cakes. 12 oz. each, and in Bars, 1 lb., 26-16 lb. and lb. Quotations furnished for "Ivory Bar" and other grades of soap on application.  10 00 00 00 00 00 00 00 00 00 00 00 00 0	Per case	Ceylon Tea, in 1-lb. and ½-lb. lead package black or mixed.  Black Label, 1-lb., retail at 25c
Chocolate 2 doz. cases \$1.25 per doz.  Lemon, white, pink, canary and Kerneline 2 doz. cases, \$1.00 per doz.  T. UPTON & CO.  Raspberry, Strawberry, Red Currant, Pineapple.  1-lb. glass jars, 2 doz. in case, per doz \$1.00  5-lb. tin pairs, 8 pails in crate, per lb. 0 66½  7-lb. wood pails, 6 " 0 06½  14-lb. wood pails, per lb. 0 06½  LICORICE.	PIPET & CO., GENTS SOAD. SOLD. Black, SRE.00. black, SRE.00. black, SRE.00. black, SRE.00. black, sre.00 black, sr	No. 4—3 dozen in case (net cash) \$4 50 6—3 dozen in case 7 50	Red Label "50c
VOUNG & RMYLLE'S LIST. 5-lb. bores, wood or paper, per lb \$0 40 Fancy boxes (36 or 50 sticks) per box. 1 25 "Ringed" 5 lb. boxes, per lb 0 40 "Aome" Pellets, 5 lb. cans, per can. 2 20 "Aome" Pellets, fancy boxes (40) per box 1 50 Tar Licorice and Tolu Wafers, 5 lb. cans, per can 2 00 Licorice Lozenges, 5 lb. glass jars. 1 75 "" "" 5 lb. cans. 1 50 "Purity" Licorice, 200 sticks 1 45 "" "" 100 sticks 0 73 Dulce, large cent sticks, 100 in box 0 75	STARCH  STARCH  STARCH  Laundry Starches— No. 1 White or Blue, 4-lb. cartons 0 054/ No. 2 3-lb. 0 054/ No. 2 0 050/ Canada Laundry	Rising Sun, 6-oz. cakes, ½-gross bxs. 3 8 50 Rising Sun, 6-oz. cakes, ½-gross bxs. 4 50 Rising Sun, 3-oz. cakes, gross bxs. 4 50 Sun Paste, 10c. size, ½-gross bxcs 10 00 Sun Paste, 5c. size, ¼-gross boxes 5 00	CETLON FEAT   18 and 1/2 s.   0 19   0 25
MINCE MEAT.  We''ay's Condensed, per gross, net. \$10 80 per case of 3 doz., net. 2 70 Nicholson's, per gross. 10 80 per '4' gross case. 2 70  MUSTARD.  COLMAN'S OR KEEN'S.  D. S. F., '4' lb. tins, per doz. \$1 40 " '1' lb. tins, " 2 50 In Jars— Durham, 4 lb. jars, per jar. 0 75 " 1 lb. per doz. per doz. 1 lb. per doz. 1 lb. per doz. 2	Senson's Enamel, per box	STOVE POLISHAND  DUSTLESS, LABOR AVING, BEST IN THE WORLD.	TOBACCOS.  EMPIRE TOBACCO CO.  Foreign— Royal Oak, 2 x 3, Solace, 8s 0 52 Something Good, rough and ready, 7s 0 53 Louise, 2 x 3, 14s 0 54 Domestic Chewing Currency 13% oz. bars, spaced 9s, (10% to the lb.) 0 39 Patriot, 2 x 6, Navy 5s. 0 41 Old Fox, Navrow 12s. 0 44 Free Trade, 8s. 0 44
F. D. ½ lb. tins	Culinary — Toledo Corn Starch, 40 pkgs. to box, per lb. 6½c.	FEBRUARY OF THE PROPERTY OF TH	Free Trade, 8s
Dailey's Mustard, bulk, pure, per lb.   0 25	KINGSFORD'S OSWEGO STARCH	Tiger Stove Polish. ¼ gross boxes, large per gross, \$7.20: small, per gross, \$4.50. Stovepipe Varnish, 4 oz. bottles	Planet   1 80
ORANGE MARMALADE.  T. UPTON & CO.  1-lb. glass jars, 2 doz. case, per doz . \$1 00  7-lb. pails, 6 pails in crate, per lb 0 07½  sliver Pan, 1-lb. fancy glass jars, 2 doz. in case, per doz 1 31  PICKLESSTEPHENS?  A. P. TIPPET & CO., AGENTS.	SILVER { 40-lb. boxes. 1-lb. pkgs., 0 08	SILVERINE. No. 4—5c. size No. 6.—8c. size No. 6.—8c. size No. 6.—10c. size	Flamers

CAPI

CAPITAL

7/

\$25,000

W. H. SHAW, Esq., President. Jos. Douet, Esq., Vice-President. J. ARTHUR MCMURTRY, Sec.-Tress.

19, 88, 81, 82 Confederation Life Building TORONTO, ONT.

The Common Patents Agency

TORONTO, ONT.



THE MODERN GROC

Ham & Nott Mfg. Co., Limited. ermorly Knowles, Nam & Bast Co. Limited addresses

ich

Mrs. Holbrook's

Goden German Salad

Skitton, Foote & Co.'s, Caulisaisa, Hazard's Mayonnaise.

The Poreign Cheese & Importing Co.

8 St. Peter St., Mentreal.

OFFER- ull June 1st only.

Order now ONE GROSS

HIRES ROOTBEER

W. P. DOWNEY





### Dewar's Famous Scotch

Geo. J. Foy Perkins, Ince & Co.

R. H. Howard & Co.

James Turner & Co., Hamilton, and all first-class house

English Malt

GRIMBLE & CO., Limited, London, N.W., Eng.

PRESS GUPPING

this department.

Politicians can obtain from it everything the papers say about themselves on any subject high they are interested. Business men learn of new openings for trade, pointers to sell is, addresses of people likely to become buyers, tenders wanted, stocks for sale or wanted, arts of new industries or stores, etc.

The use—Is per bundred clippings. See per thousand, payable in advance; but a yearly tract will be found the most satisfactory.

We have also lists of firms in every branch of trade in the Dominion, the professions, club inters, society, etc., and we are prepared to address and mail circulars or letters to these ny time.

The Press Clipping Bureau, Board of Trade, Montreal

is Honest Goods and just the Thing on Which to Make or Extend a Busi-

McLAREN'S BAKING POWDER

The Best Grocers make a point of Keeping it always in Stock.

# We are pleased

to say we are in position to fill all general orders promptly.

Goods cabled for from England are now arriving daily, and many new lines of

### Toilet Ware **Dinner Ware** Tea Ware

and miscellaneous products of the English Potteries are being placed on our sample tables.

The fact of our keeping a resident buyer in the potteries enabled us to have goods sent forward much more quickly than if we had had to trust to the ordinary methods of delivery.

Our stock of American and Canadian Glassware is very complete.

#### Gowans, Kent & Co. Toronto

We solicit a call or a letter of enquiry. Temporary premises:
27 Wellington Street West.

# Queen's Birthday

### PICNIC LUNCHES.

50 per cent. of your customers will want something nice and tasty for this occasion. Why not suggest some mince pies made from WETHEY'S Condensed Mince Meat? It's cheap, but oh, how nice! They'll thank you for the idea. Better be sure and have some in stock.

### J. H. WETHEY

Sole Manufacturer.

St. Catharines.

# Crosse & Blackwell, Limited

PICKLES, SAUCES, MALT VINEGAR JAMS and CONDIMENTS KIPPERED HERRINGS Tomato or Shrimp Sauce.

C. E. COLSON & SON,

### MONTREAL

#### THE DOMINION BANK

Capital (paid-up) ...... \$1,500,000 Reserve Fund........... 1,500,000

#### DIRECTORS

Hon. SIR FRANK SMITH
President.
E. B. OSLER, M.P.
Vice-President.
HEAD OFFICE

W. INCE. W. R. BROC EDWARD LEADLEY. WILMOT D. MATTHEWS. A. W. AUSTIN. TORONTO

#### AGENCIES

AGENCIES
Brampton Guelph Napanee Oshawa
Geaforth Uxbridge Whitby Winnipeg
Huntsville Montreal
TORONTO—Dundas street, corner Queen.
" Market, corner King and Jarvis street.
" Queen street, corner Esther street.
" Sherbourne street, corner Queen.
" Spadina avenue, corner College.
Drafts on all parts of the United States, Great Britain nd Europe bought and sold.
Letters of Credit issued available at all points in Europe, hina and Japan. Belleville Bramptor Seaforth

R. D. GAMBLE. General Manager

Chas. F. Clark, Jared Chittendent President. Established 1849. Treasurer.

#### **BRADSTREET'S**

Capital and Surplus, \$1,500,000. Offices throughout the civilized world. Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying, and promulgating information, no effort is spared, and no reasonable expense considered too great, that the results may justify its claim as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world. Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any f its offices. Correspondence Invited.

THE BRADSTREET COMPANY
Toronto Office: Cor. Jordan and Melinda Sts.

Toronto Office: Cor. Jordan and Melinda Sts. Thos. C. Irving, Superintendent.

'WELLINGTON KNIFE POL

### JOHN OAKEY & SONS, LIM GED

MANUFACTURERS OF

Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc

Wellington Mills, London, Engand.

JOHN FORMAN, 644 Craig Screet MONTREAL