

THE CANADIAN GROCER

VOL. IX

TORONTO AND MONTREAL, NOVEMBER 15, 1895.

No. 46

Manufacturers: *To Her Majesty* by Special Warrant *THE QUEEN*




COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875
 Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 & 80




Crosse & Blackwell

CELEBRATED FOR



Jams
Pickles
Sauces
Potted Meats
Table Delicacies

Sold by all Grocers in Canada.

LA CADENA—CREAM OF THE HAVANA CROP.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, 10c.

EL PADRE, 10c.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DRY BY STOKING TOBACCOS.

DOLPH IR.

ICY NY, ETORS. WYORK States and

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ngland DA :

Street

THE CANADIAN GROCER

139 MEDALS AND HIGHEST AWARDS FROM THE WORLD'S EXHIBITIONS.

Purveyors by special appointment
to Her Majesty

THE QUEEN
Empress of India.

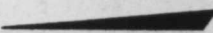


Purveyors by special appointment
to H.R.H. the

PRINCE OF WALES
K.G., K.T., K.P.

MACONOCHIE BROTHERS

131 Leadenhall Street
LONDON, ENG.

First Quality 

Potted Meats and Fish Delicacies



Fresh Herrings
Kippered Herrings
Bloaters and Bloater Paste
Scotch Findon Haddocks
Herrings in Shrimp Sauce
Herrings a la Sardine



All Herrings prepared by us are preserved at Fraserburgh, Scotland, which is the largest fishing station in the world, and the quality of the Fraserburgh Herrings is superior to all others.

All particulars from agents:—

SEETON & MITCHELL, Halifax, N.S.
LIGHTBOUND, RALSTON & CO., Montreal.

Standard Goods THE Best to Handle

E. Lazenby & Son

Established more than 100 years ago. Under the direct patronage of

His Royal Highness

The Prince of
Wales.



His Excellency

Lord Aberdeen

The Governor General
of Canada.

And all the best families in Great Britain and the Colonies. The variety they manufacture and put up is very large. No grocer should be without them. These cuts show a few of the lines that no grocer should be without.



LEVER TOP.



MOST HIGHLY CONCENTRATED.



A I PICKLES.



The superior quality of these goods can always be relied upon as unsurpassed. The strongest testimonial in their favor is that they are in the greatest demand where they are best known.

A. P. TIPPET & CO.,

MONTREAL.

ST. JOHN, N.B.

TORONTO.

WE NOW HAVE

In running order our new factory for the
manufacture of

Wax Vestas

and are prepared to supply the trade.

Our new factory is equipped with
fine machinery and skilled match-makers
from England and the Continent.

Our products will be found fully
equal to the imported Vestas.

Samples and Prices upon application
to any of our branches and agencies.

The **E. B. Eddy Co.** Ltd.

Montreal HULL Toronto

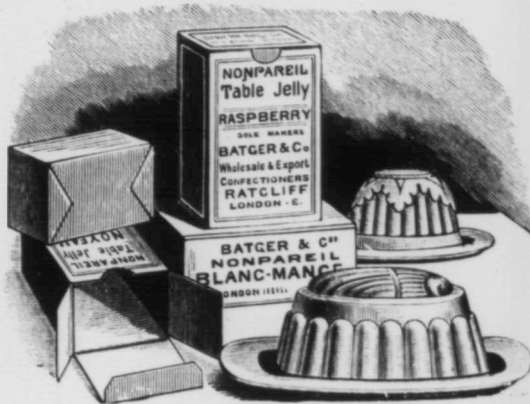
Agents: F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry, Kingston;
Schofield Bros., St. John; J. Peters & Co., Halifax; Tees & Persse, Winnipeg; James
Mitchell, Victoria; Permanent agents not yet appointed for St. John's, Nfld., Sydney
and Melbourne, Australia.

You Can Get Them From

MONTREAL
 Hudon, Hebert & Cie.
 Geo. Childs & Co.
 L. Chaput, Fils & Cie.
 Ransom, Forbes & Co.
 Laporte, Martin & Cie.
 Lockerby Bros.
 N. Quintal, Fils & Cie.
 Caverhill, Hughes & Co.
 Hudon, Orsali & Cie.
 Carter, Galbraith & Co.

TORONTO
 Eby, Blain Co., Ltd.
 Perkins, Ince & Co.
 John Sloan & Co.
 Smith & Keighley
 Warren Bros. & Boomer.

KINGSTON
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QUEBEC
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LONDON
 Elliott & Marr
 M. Masuret & Co.
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HAMILTON
 James Turner & Co.
 W. H. Gillard & Co.

WINNIPEG
 Turner, Mackeand & Co.
 Thompson, Codville & Co.
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ROSE & LAFLAMME

Agents

Montreal

is Honest Goods and just the Thing on Which to make or Extend a Business.



The Best Grocers Make a point of Keeping it always in Stock.

To Grocers The season is on for Marshall's popular Scotch Pickled Herrings. All principal wholesalers carry stock. The margin of profit to the dealer is good. He should not be without this leading brand.

"CROWN"

BRAND

Marshall's Scotch Herrings

FROM THE FAMED ABERDEEN FISHERIES

In Kegs
 Firkins
 Half Barrels
 Barrels

FULLS and
 MEDIUMS

N. B.—Marshall & Co., Aberdeen, own their fishing fleet; pack only the **Finest Selected Herrings**. Every package guaranteed. Their Kippered, Fresh Herrings, Herrings in Tomato Sauce, etc., are very superior.

SOLE AGENTS:

WALTER R. WONHAM & SONS, 315 and 316 Board of Trade Building, MONTREAL

The St. Lawrence Sugar Refining Co. LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99 $\frac{99}{100}$ to 100 per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

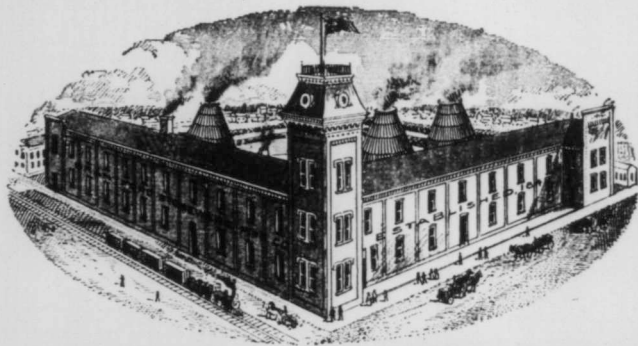
THE **BRANTFORD STONEWARE MFG. CO.,** LTD.

BRANTFORD, CANADA

FOR . . .

Rockingham, Yellow, Bristol and Salt-Glazed Stoneware

Established 1849 - Incorporated 1894



Manufacturers of Water Filters, Water Pitchers, Poultry Water Fonts, Jugs, Fruit Jars, Jam Jars, Butter Pots, Cream Crocks, Churns, Pickle Jars, Flower Pots, Ginger Beer Bottles, Ink and Furniture Cream Bottles, Oval and Round Baking Dishes, Pie Plates, Stew Pots, Bowls, Tea and Coffee Pots, Bed Pans, Chambers, Cuspidores, Spittoons, Stove and Fire Brick, etc., etc., and all kinds of Stoneware for Domestic and Chemical purposes.

Price List and Terms on Application

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS: LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

TETLEY'S TEAS

ARE SELECTED
BY EXPERTS

of many years' experience and are absolutely the finest packet teas in the trade, and selling freely where introduced. They contain no rubbish and produce a thick, rich, juicy liquor.

LONDON, ENG. - 5, 6, 7 Fenchurch St.
MONTREAL HEADQUARTERS, 14 Lemoine St.
TORONTO, - 128 Richmond St. West
MANITOBA,
NORTHWEST TERRITORIES and } The Hudson Bay
BRITISH COLUMBIA } Co.

Batty's

NABOB PICKLES AND NABOB SAUCE

Are unquestionably the finest and most enjoyable in the world. Have been awarded

... EIGHT PRIZE MEDALS

All wholesalers have them.

Canadian Agents,

J. A. GORDON & CO., - MONTREAL.

"Reindeer" Brand Condensed Goods

Have received Highest Awards at Expositions all over the World and have also been recommended by the highest Medical and Analytical Experts, but the best condensed goods won't keep forever, especially if exposed to sun and heat. Some merchants are not sufficiently thoughtful of this.

BUY IN SMALL LOTS AND OFTEN
AND KEEP COOL.

WELL! WELL! WELL!

What is the matter with getting fine fruits for your Christmas trade? We have the assortment of qualities to please, and prices are right.

Fruits are Cheaper



now than they will be later in the season, and the knowing ones will buy early. Readers of THE GROCER must be convinced that prices are going higher, and THE GROCER'S statements are warranted by facts.



Off-Stalk Valencias
 Fine Off-Stalk Valencias
 Finest Off-Stalk Valencias
 Selected Valencias
 Finest Selected Valencias
 6 Crown Extra Royal Ondara Layer Valencias
 Extra Sultana Raisins
 London Layers, boxes and $\frac{1}{4}$ boxes

Black Baskets, boxes and $\frac{1}{4}$ boxes
 One Crown Clusters, bxs. and $\frac{1}{4}$ bxs.
 Selected Valencia Shelled Almonds
 Genuine Tarragona Soft Shelled Almonds
 Choice Filiatra Currants, cases and $\frac{1}{2}$ cases
 Paradise and Haycastle Currants, cases
 Imperial French Plums, etc., etc.

W. H. GILLARD & CO., Wholesalers Only, Hamilton

BEAUTIFUL
 CHOC O LATE
 CHOC O LATE
 GOODS
 FOR CHRISTMAS

WM. PATERSON & SON - - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. IX. (Published Weekly)

TORONTO AND MONTREAL, NOVEMBER 15, 1895

(\$2.00 per Year) No. 48

DROPS FROM THE EDITOR'S PEN.

Advertising is a science, and it is a profitable one.

* * *

The man behind the counter ought not to be behind the times.

* * *

Minutes spent in window dressing bear a fruitage of golden dollars.

* * *

Dating ahead is in favor of everybody but the man who does the dating.

* * *

When a foundryman fails he may be said to be in the foundering business.

* * *

Schemes to regulate trade are frequently melted by the heat of competition.

* * *

The merchant who gets the goodwill of the people is sure to secure their custom.

* * *

Because a merchant reigns in his store Clerks should not think he is a bore.

* * *

Pleasant words from behind the counter entice, like sweet music, customers to the store.

* * *

When railroad earnings increase it is evident the wheels of commerce are traveling faster.

* * *

In putting fire into the furnace it is just as well to see that the "fire" is kept up in the business.

* * *

Six dollars has been realized on a hen in St. Thomas. That must be a hen that lays golden eggs.

* * *

Why some people are merchants is an enigma to others as well as an unanswerable question to themselves.

* * *

The great powers of Europe are threatening to "roast" Turkey. The day the "cook-

ing" takes place will be a good day for trade as well as religion.

* * *

Tea and fish should be no more close companions in the grocery store than morality and immorality in the world.

* * *

Merchants who pass off one brand of goods for another are little better than men who pass off spurious coins for genuine.

* * *

The pathway of the merchant is not all strewn with flowers: there are thistles there as well as in the pathway of the millionaire.

* * *

Free smiles from behind the counter will do much more in the way of business building than purchased "smiles" from behind the bar.

* * *

Business is business; play is play. Both are essentials, but neither should be allowed to run into the other. They do not harmonize.

* * *

Bicyclists should have no concern about the proposition to tax them. They ought to easily be able to keep ahead of the tax gatherer.

* * *

The Customs Department must have screwed up a great deal of courage when it made bold to define a coach screw as a bolt.

* * *

Canada's Indian summer may have an inspiring effect on the spirits of the people, but it scarcely has on the trade of the country.

* * *

Look after the children. Clerks who cannot condescend to wait upon the little ones are not qualified to ascend to wait upon the big ones.

* * *

It is not the men who offer themselves for parliamentary and municipal honors who are the best qualified to judge of their fit-

ness to succeed to the aspired office. It is the men who have the power of bestowing the honors who are the best fitted to fill them.

* * *

It is just as essential that the management of the country should be in the hands of business men as is the management of a corner grocery.

* * *

Judging from the closing down of sugar refineries in the United States, it is evident that all is not joy even with the sweet things of this world.

* * *

Is it not possible that merchants said to have absconded have merely gone in search of delinquent creditors? This should be investigated.

* * *

It is said there is no truth in the rumor that the Customs Department has declared a screw of tobacco to be a bolt because some chews to bolt it.

* * *

"Dead or alive, we'll get the English market" appears to be the motto of the Canadian cattle, if my reading between the lines of the returns re shipments be correct.

* * *

The boy who tried to grab an abnormal handful of nuts found his hand caught in the jug; merchants who try to grab inordinate profits find themselves in the jug.

* * *

It is evident from the many visits of burglars to merchants' stores that there are some people who believe that the business men of the country are not as poor as they sometimes profess to be.

* * *

A man ought not to go abroad before he has an acquaintanceship with his own country. A Canadian who has traveled over his own country is not likely to come back from a foreign trip with any less pride in the Dominion.

THE TRADE OUTLOOK.

THE following additional reports regarding trade prospects appeared in the last issue of The Dry Goods Review:

ONTARIO.

GUELPH.—Crops, fair. Fall wheat and hay, very poor. Oats, peas and potatoes, good yield, but present low prices make returns to farmers unsatisfactory. Low prices of live stock, for which this section is noted, are also against profit to farmers. The business outlook on the whole, we think, is fair, and somewhat better than last year. With caution, a reasonably profitable business may be expected. Local city trade is good, as factories have kept hands employed steadily, with few exceptions. The greatest hesitancy to spend money is on the part of the farmers. Collections we have little personal experience of, as our business is principally, if not totally, cash, but we are told that it is very difficult to collect accounts. Guelph is not a "boomed" town, but enjoys a steady, fairly profitable trade without very serious fluctuations, and with plenty of competition to ensure customers getting goods "cheap."—E. R. BOLLERT & CO.

WINDSOR.—The condition of the crops is good. Corn is one of the heaviest for years. Wheat and oats, above the average. Garden produce, very abundant. Dairy products command good prices. Fruits, especially small fruits, were plentiful. Grapes, not up to average owing to early frost. The outlook is very favorable so far. Trade has shown a marked increase over last year in September and October. As we do a cash trade we cannot say how collections are. Building operations have been rather slow here this season, a number of workmen being out of employment.—PEDDIE & CO.

KINGSTON.—Crops in the vicinity were good, with the exception of hay, which has proved a failure. This, coupled with the low price of cheese, will have a bad effect on many farmers around here, who have been depending on cheese and butter and gradually accumulating stock. At the present price of hay, and at the higher prices most likely to rule during the later autumn and winter, it will be impossible for many to winter their stock. Prices for cattle have, in consequence, fallen to a very low figure. Prices for all grains are exceptionally low: Oats, 23c. a bushel; barley, 33c.; peas, about 50c. So, taken in all, there is very little money in sight for the farmer around here for some time to come. In regard to collections among the farmers, we cannot speak from personal experience, as we do a cash trade, but from what we can learn from those who do a credit trade, money is coming in freely, better, in fact, than was expected. In regard to the city trade, it will hardly be information to state that this is one of the towns suffering greatly from over-competition in

the dry goods trade. For a number of years a steady fight has gone on between the dealers doing a legitimate business and the supply accounts. Profits, as a result, have been greatly reduced, and if some of the Toronto wholesale firms follow the same tactics over the entire ground they cover that they do here, we will watch developments with a great deal of interest.—JOHN LAIDLAW & SON.

MANITOBA.

PORTAGE LA PRAIRIE.—Crops, very good and free from frost. Wheat is the principal, and, besides, good crops of barley and oats. Potatoes are a heavy crop. It is expected a good trade will be done in this section up to date. There is some improvement over last season. Farmers are just beginning to sell grain. Collections are expected to be much better, although a good few farmers are away behind, and those will need assistance still. There is a better feeling here, and if business houses were more conservative business would pay better.—JAMES ROBERTSON, Manager H. B. Co.

MARITIME PROVINCES.

SYDNEY, C. B.—The hay crop was not over 75 per cent. Other crops, very good. Scarcity of hay will affect local trade, as our farmers will have to purchase a large quantity in order to keep up their stock. I do not feel over sanguine about fall and winter trade. This section, as you may be aware, is a coal-producing country. In former years we enjoyed a large amount of trade from the different coal mines. Now, the proprietors of these mines have large stores of their own, and supply not only their own employes but many others, and hence our trade has fallen off to that extent.—Money appears to be scarce and collections slow.—A. G. MCLEAN, of Ingraham & McLean.

LUNENBERG, N.S.—The season has been very dry, consequently the hay crop is below the average. Cereals are very fair, but the apple crop is short. Potato and root crops are very good. The trade of our town depends largely upon the success of the fisheries. The catch of bank fish is above the average, but in consequence of the dullness of the West Indies markets the prices are low. Should there be a rise in prices we might look for a good fall and winter trade, with a prospect of a possible collection of many back bills.—J. JOSEPH RUDOLF.

WINDSOR, N.S.—The crops this season have been above the average, with the exception of hay, which was very light in some sections. The principal industries which affect local trade are the plaster quarries, cotton factory, furniture factory, iron foundry, farming, lumbering and shipping. The outlook for fall and winter trade is only fair. The factories are running full time, but money seems scarce and collections are very slow, owing in a great measure to the large amount of capital invested in shipping,

from which very small dividends are derived. Freights are very low and difficult to secure in consequence of steamers having taken the place of sailing vessels to a great extent, and our farmers find it hard to obtain a market for their produce.—GEO. D. GELDERT.

YARMOUTH, N.S.—Crops have all been fair—blueberries, apples, potatoes, and vegetable crops generally. Potatoes are too low to be grown at a profit. Matters have been moving slowly through summer and autumn. Fishermen, as a whole, have not done well. Too many adroit commercial men on the road; too many goods sold to country dealers who have not, as a rule, firmness to say they will not buy and stick to it. This, together with the foreign pedlar nuisance, is the curse of this end of the Dominion.—J. D. DENNIS.

QUEBEC.

HULL.—Pray excuse the delay in answering your question as to how we found trade. The fact is, we have had so much to do that it was quite impossible for us to give you in time for your Fall Number, as you desired and we wished to have done, the brief and hurried synopsis given below, but if this is of any use to you now and of any use to your readers, you are quite welcome to it. Trade is always fairly good with us the year round, as we have branches and agencies in all the principal towns from the Atlantic to the Pacific, so that when it is dull at one end of the Dominion the chances are that there is something lively going on at the other end. August was a very fair month in all lines; September was better, but October promises to be the best, and it looks as if the latter half of 1895 would be much better than the first half.—THE E. B. EDDY CO., LIMITED.

DECREASE OF SALT SHIPMENTS.

The last eight months have shown a great falling off in the exports of salt from Liverpool to the East Indies, and the statistics as given in Mr. Henry Ingram Thompson's monthly list exhibit a truly lamentable condition of affairs. A decrease of nearly 40 per cent. in the salt shipments from Liverpool to Calcutta is shown. The total tonnage of salt sent from the Mersey to Calcutta during the first eight months of the present year was only 127,766 tons, as compared with 197,689 tons forwarded during the first eight months of 1894. This 70,000 tons decrease was compensated for in some slight measure by an increase of shipments to Chittagong, since 19,586 tons were despatched to that port, compared with 2,950 tons between January 1 and August 31, 1894. Other ports have suffered as well as Liverpool as regards Calcutta shipments, though not to the same extent, the total tonnage forwarded from other ports during the last eight months being 58,453 tons, compared with 79,510 tons in the first eight months of last year.

PER SS. "FREMONA" (Now in port Montreal.)

Tarragona Almonds
 Valencia Shelled Almonds
 London Layers
 Loose Muscatels
 Choice Clusters
 Blue Baskets
 "Royal Dehesas"

You can order any line of groceries from us by MAIL and know that the order will be properly filled.

BALFOUR & COMPANY, - - HAMILTON, ONT.

Arriving in a Few Days

Finest New Layer Dates
Choicest New Grenoble Walnuts

Order early so that we can rush shipments immediately on arrival of goods.

JAMES TURNER & CO.
 HAMILTON

IN

WHITE OPAL POTS

Delicious Appetizing Economical



A. F. MacLaren & Co. - Toronto

ARE YOU REQUIRING ANY OF THE FOLLOWING LINES :

Raisins **Currants**
Figs **Dates**
Prunes **Nuts**
California Evaporated Fruits

If so, drop us a card before buying and get our prices, it will pay you for the trouble.

H. P. ECKARDT & CO.,

Wholesale
Grocers

TORONTO

DOMINION TRAVELERS MEET.

THE quarterly meeting of the Dominion Commercial Travelers' Association was held last Saturday in Montreal. Lieut.-Col. F. Massey, of the Gurney-Massey Co., was in the chair, and there was a large attendance of members.

The president opened the meeting with a few remarks, in which he referred to the excellent standing of the association, and to the increasing number of members. It was a brief resume of the work of the quarter, and in which the speaker took occasion to refer to the death of the late Ald. Hurteau, a member of the association, in a feeling manner.

The nomination of officers, to be elected at the next annual meeting, was then taken up. Lieut. Col. Massey was re-elected president for the ensuing year by acclamation, as was also Fred. Birks to the position of treasurer.

Max. Murdock and R. G. Stokes were then nominated for the office of vice-presidents, and the following gentlemen for the directorate: W. Brewster, John T. Dwyer, Robt. Thomson, J. T. Le Seur, E. B. Garneau, Henry Miles, T. L. Paton, Charles H. Cochrane and David Watson, Jr.

The president remarked that, at the last meeting of the directors, it had been con-

sidered the best plan that Messrs. Riddell and Common should be appointed scrutineers of the election. The meeting gave its consent to this. The custom adopted by the Board of Trade in its elections was also adopted by the association. The key of the ballot box, which is to receive the voting papers, is given into the hands of the scrutineers, who will open the box in time to declare the results at the annual meeting.

Messrs. Baird and Beauchamp were then appointed to superintend the mailing of voting papers to out-of-town members on Saturday next. The ballot box, it was decided, should, as usual, be closed on the afternoon preceding the annual meeting, at five o'clock.

"Are we to have our annual dinner or not?" asked the president, and this important subject was then discussed. That the annual dinner should be held as usual was the immediate decision of the meeting. Nominations for the dinner committee to have charge of arrangements were then made as follows: J. H. Morin, David Watson, N. Tucker, F. Hughes, A. S. Campbell, G. Pichie, T. L. Paton, J. T. Dwyer, W. Wonham, Chas. Gurd and R. G. Dubord, Quebec. It was then decided that this dinner should be held in the Windsor on Monday, the 23rd of December. This is a change from the usual Saturday night, and, as most

of the members will be in off the road during the holidays, a very large attendance is expected.

The date and place of the annual meeting was then discussed. The secretary wished it, for business reasons, to be not later than the 14th of December. This date, Saturday, 14th of December, was unanimously decided upon. The question of the place was then discussed, and the choice lay between the new hall in the Masonic Temple and the Fraser Hall. The cheaper of these two meeting places will probably be chosen.

Several notices of motion were then read: One from D. Watson on a proposed change in the constitution and regarding the educational fund; another, from Mr. Tucker, was for a change in the present voting system. Mr. Piche wanted all the past presidents of the association to be members of the Board of Directors, ex officio. Mr. Murdock gave notice of motion that holders of conditional certificates be not entitled to accident benefits, while Mr. T. L. Paton did the same with regard to the making of a new by-law concerning the benefit fund. The meeting was then open to general discussion. A meeting that was conspicuous for the business-like manner in which everything was dealt with was brought to a close at an early hour.

Advertising is the sunshine that ripens business

We Don't Blow



Because

values are the

About the hundreds of Tons of Broom Corn purchased and used by us during our season's trade.

Our immense output of all grades of Brooms is the most tangible way of showing the trade and public in general that our values are the best, and that we lead all manufacturers in this line of goods.

When your stock is low write us for prices.

H. A. NELSON & SONS, Toronto and Montreal

Cheap Young Hysons

We beg to advise the trade that our last invoices of these teas, now in store, show unequalled values. See our travellers' samples.

Davidson & Hay Wholesale Grocers Toronto.

IT'S GOOD

"Gold Dust"

It's an "American Process" Cornmeal, equal to any made, and it's cheap too. Write us, and we will tell you all about it.

E. D. TILLSON
TILSONBURG - - ONTARIO

FLAG-SHIP
BRAND

Canned Salmon

Every can bearing our label is guaranteed to contain strictly first-class fish—the pick of the Fraser River catch. We pack immediately the fish are landed, thus ensuring fresh, sound meat.

ROBERT WARD & CO., Ltd.
Sole Agents
VICTORIA, B.C.

Canadian Pacific Packing Co.

R. V. WINCH,
Manager.

LULU ISLAND, B.C.

OTTAWA GOSSIP.

OTTAWA, Nov. 14.

THE Board of Customs, whose province it is to determine knotty points of construction in the complex wording of our tariff law, was in session here for three days last week. I have it on good authority that several decisions of moment to the importing trades were arrived at, and that the promulgation of these rulings will tend to a greatly needed uniformity in Customs rulings at the several ports.

But when these decisions will be made public is a problem I have not yet been able to fathom. After formal adoption by the Board they have to be submitted to the Controller for his approval; and that is where the uncertainty comes in. Mr. Wallace has political as well as departmental duties to perform, and the demands of the former are said to be pressing the more heavily upon him just now. At all events, the report of the Board was handed to him on Saturday last, and on Monday, when he left for Toronto, he had not set the seal of his official sanction upon half the items it contained.

Apropos of this sitting of the Customs Board, it may not be uninteresting to observe to what extent the views expressed in Parliament last session have prevailed in determining its composition. It will be remembered that very strong representations were made by the Board of Trade of Montreal upon the necessity of reconstructing the Board so as to have it composed of five members, each member an expert in one of the principal branches of trade, such as dry goods, groceries, hardware, chemicals and the like. These views found equally strong expression in the course of the debate upon the bill. Mr. Wallace opposed the proposition on the ground, mainly, that such a system would practically leave the decision of any particular question of valuation to the determination of the one expert in that branch of trade. He was able also to quote the deliverances of the Toronto and Ottawa Boards of Trade in opposition to the Montreal men's proposal. The Amendment Bill passed, and a few days before the meeting the composition of the Board was announced as follows: Commissioner Kilvert, chairman; George W. Jessop, assistant Dominion appraiser, secretary; Robert W. Breadner, chief check clerk; T. F. Blackwood, Dominion appraiser; S. W. McMichael, inspector of ports, Toronto, and John Thomson, appraiser, Hamilton. The Board is thus equally constituted of inside and outside officials of the Customs Department.

Canadian whisky seems to be growing in favor in foreign countries. In the last fiscal year 117,218 gallons were exported, which is 41,120 gallons more than were exported

the year before, and more than double the exports of 1893. The total production of spirits in Canada also increased enormously last year, the quantity turned out being 2,605,787 proof gallons against 1,608,344. To produce this the distillers used 22,555 tons of grain, about 16,000 tons of which consisted of Indian corn.

The quantity of spirits taken out of excise warehouse for consumption was 2,509,019 gallons, about 240,000 gallons less than the previous year. There was placed in warehouse 2,803,410 gallons, or a million gallons more than in 1894, although the quantity remaining in bond at the end of the year, 11,434,857 gallons, is slightly less than the quantity so held at the close of 1894. The consumption of spirits, beer and tobacco per head of the population shows a considerable reduction. The per capita consumption was 66 gallons, against 71 in 1894; beer, 3.47 gallons, against 3.72 gallons; tobacco, 2.16 pounds against 2.26 pounds. The revenue per head derived from these articles was: On spirits, \$1.12, against \$1.23 in 1894; on beer, 16c. against 20c.; on tobacco, 64c. against 68c.

In May last a duty of \$1.14 per cwt. was imposed on refined sugar, and of 50c. per cwt. on raw sugar. The Finance Minister estimated that this would increase the revenue during the fiscal year by about \$1,200,000. The trade returns for the three months ended Sept. 30 show that the duties upon sugar yielded just about \$180,452 in Customs revenue. The effect of the duty upon the volume of importation is shown by the fact that during the first quarter of the current financial year sugar was imported to the value of \$667,181, while in the first

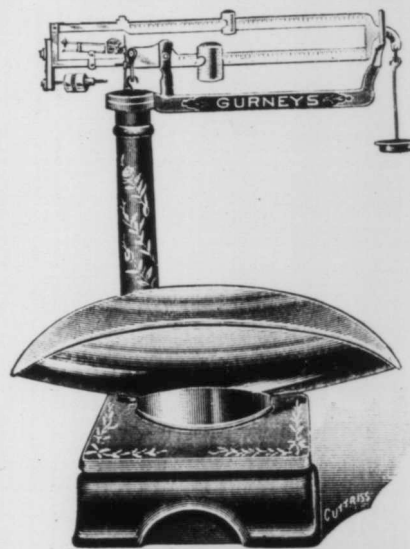
quarter of the fiscal year 1894-5, when raw sugar was free, the importations amounted to \$2,114,953 worth. The increase in the duty on spirits, from \$2.12½ to \$2.25 per gallon, which was also imposed for revenue purpose purely, has not at all operated in a similarly restrictive manner. In the September quarter of last year spirits were imported to the value of \$188,333, yielding \$386,158 in revenue. During the quarter ended Sept. 30th. 1895, importations of spirits reached \$203,700 worth, yielding a Customs revenue of \$437,487.

Under the new tariff of Bermuda all vegetables from Canada, except potatoes, will have to pay a steep Customs duty. A curious feature of our trade with that island is that each imports onions from the other. About this time of year large quantities of Canadian onions are usually exported to Bermuda. In spring, when the Bermuda crop is available, we import onions from the island to quite a considerable extent.

Mr. Joseph Kavanagh, one of the capital's leading grocers, is president of the Ottawa Board of Trade, and stands a good chance of re-election to that important office next month. Mr. Kavanagh is at present in Buffalo, having been in Toronto in the interests of the Ottawa Ship Canal scheme, of which he is one of the leading promoters.

The B. F. P. cough drop is the easiest seller and the surest for repeat order you can have on your shelves.

At their next meeting, to be held on Dec. 9, the Toronto Retail Grocers' Association will nominate their officers for the ensuing year.



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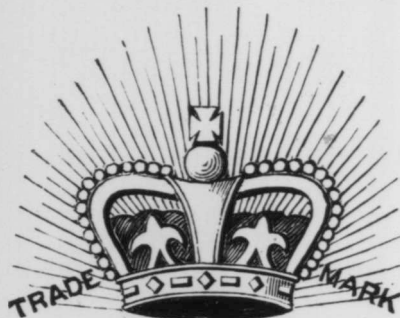
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Summer Savory
Thyme . . .
Sweet Marjoram and
Poultry Dressing

It may assist you, but more often leaves you in the lurch. Use **good judgment** and buy our line of seasonings, you will sell them at once.



The SNOW DRIFT CO. = Brantford, Ont.

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of the leading line of . . .



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THE CANADIAN GROCER

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OF LIVELY INTEREST TO CANADA.

CUBA is framing a new tariff as well as fighting over the question of government.

What the changes are, if any are proposed, THE CANADIAN GROCER is not cognizant.

Canada's trade with the island does not amount to a great deal, but as we are trying to cultivate business in the West Indian Islands there is a certain amount of interest to Canadians in the fact that Cuba proposes to readjust its tariff.

Our aggregate trade with the Spanish West Indies is \$3,769,392, the imports being valued at \$2,438,251 and the exports at \$1,331,141. The returns do not give the returns for Cuba alone, but, outside Porto Rico, Spain has now no important possession in the West Indies.

What the Spanish possessions in the West Indies do take from us is well distributed over different products, so that any change in the Cuban tariff is likely to affect in some way our trade with that country. For instance, in 1894 the Spanish West Indies took coal to the value of \$7,641. Their purchases of codfish aggregated \$958,507; pickled mackerel, \$20,188; pickled herring, \$51,783; smoked herring, \$4,162; pickled sea-fish, \$2,265; canned lobster, \$750. Of products of the forest they took: Laths, \$321; planks and boards, \$173,673; staves, \$1,429; masts and spars, \$187; piling, \$191; shingles, \$709; shooks, \$5,283. Horses they purchased from Canada to the value of \$2,220. They took \$10 worth of poultry, probably to keep the horses company in Cuban barnyards. Canadian cheese they took to the value of \$83. They heard of the world's championship this country won at the World's Fair, and probably wanted to ascertain for themselves what the famous Canadian cheese was like. Their custom may be expected to increase for this commodity. In agricultural products they took:

Green apples, \$618; flour, \$3,146; hay, \$338; potatoes, \$86,109. In manufactured products they took from us: Carriages, \$525; drugs, \$320; explosives, \$1,000; stoves, \$296; machinery, \$4,208; ale and beer, \$1,052; whisky, \$1,182, (and we even sent them \$183 worth of sugar, presumably for their whisky); ships, \$2,500; manufactures of wood, \$694.

A comparison of the returns for the past fiscal year with those of 1890 shows a somewhat satisfactory result. Our aggregate trade now is \$825,719 more valuable than it was then, and not only that, but an analysis of the returns reveals the fact that the Canadian goods going into these colonies of Spain are becoming more diversified. Flour, for instance, we did not send a dollars' worth in of 1890. Neither did we in 1893. Flour is one of the principal imports of Cuba. Up to the time it entered into treaty relations with the United States, practically all its flour came from Spain. After that, however, the United States still supplied her needs in this respect. And although the treaty between these two countries has been abrogated, the latter still has the field in the matter of flour. The reason is that the bakers in Cuba have learned by experience that the United States article is immensely superior to that from Spain. And as Canadian flour is equal in quality to that made in the United States, we ought to experience an increased trade with Cuba in this commodity. If we do not, we may charge it to the packages in which our millers ship their flour, and not to the flour itself.

While the reciprocity treaty between the Spanish possessions in the West Indies obtained, a preferential tariff against the rest of the world being in force, the tendency was naturally to retard the development of Canada's trade with these possessions, but in spite of this there has been a steady development, the aggregate last year being \$3,769,392, or over one million larger than in 1893. It must be remembered, however, that there was not the preferential treaty to contend with during the latter half of the fiscal year, 1894, that instrument having been abrogated in the January of that year.

Our trade with the Spanish West Indies last year slightly exceeded that with Newfoundland, and exceeds that with France, Spain, Portugal, Italy, Holland, Belgium, South America, China and Japan and Switzerland. It is therefore natural that we should take a lively interest in any contemplated changes in the Cuban tariff. It is to be hoped the Dominion Government is on the qui vive.

THE TAX ON WINE PACKAGES.

According to a legal opinion obtained from a well-known Queen's counsel in Montreal by the Chamber of Commerce, the Customs authorities cannot collect the tax

of 20 per cent. on wine packages brought in under the new French treaty.

The Council has transmitted the opinion to the Minister of Trade and Commerce and the Controller of Customs for their decision in the matter. It now remains for either the Customs people or some individual importer to test the legality of the tax in the courts.

It is possible the Customs authorities may be acting within their legal right. But they are unquestionably acting contrary to the spirit of the treaty. And most people will probably coincide with the opinion of the legal gentleman called in by the Chamber of Commerce to the effect that in a legal sense as well as in the spirit Canada has not lived up to the treaty.

A CLOCK ON FRONT STREET.

That there may be no excuse for advertisers not having their advertisements in on time, we have placed in the window of the Toronto office of THE CANADIAN GROCER an electric clock which will have direct communication with the sun, moon and stars. We also hold the patent right for "time" on Front street, but we do not propose to collect royalty from those making use of it.

We propose that this time-piece shall be as reliable in its information as the paper that placed it there, and this means a good deal. One sure thing: the office boy will not monkey with it.

THE ST. JOHN SUBSIDY.

IT is to be hoped that the Ottawa Cabinet will fulfil its promise and consider, and that well, the memorial of the St. John, N.B., deputation for a \$25,000 annual subsidy for a fast line of steamers between St. John and England during the winter months. The circumstances demand it.

THE CANADIAN GROCER believes that subsidies to steamship lines have not always been wisely given. But here is an instance where, it seems to us, it would be wiser to grant than to refuse a subsidy.

St. John has an excellent harbor, which, in turn, is in touch, through the C. P. R., with all parts of Canada. But St. John has not a fast steamship line such as plies from United States ports. Consequently much Canadian freight and many Canadian passengers leave by American ports.

Had she the desired fast line, St. John would undoubtedly get much of the freight and passenger traffic that now goes by way of foreign ports during the winter months.

Aside, however, from that phase of the matter, it must be remembered that a fast line running out of St. John means augmented shipping facilities for the Canadian exporters west of that port.

Another thing not to be forgotten is that if the line in whose behalf the subsidy is

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asked receives it, its headquarters will be transferred from Boston to a Canadian port.

With the St. Lawrence open, Canada is bad enough off when compared with the United States, but in the winter, when that route is closed, comparison between the Atlantic services of the two countries is odious.

On the principle of increasing the facilities of the winter ports of Canada, the Dominion Government should comply with the request of the deputation from St. John.

THE CHEESE SITUATION.

THE past eight or ten days have witnessed a lull in the export demand for cheese, and the market at present is passing through a quiet spell.

This is not surprising considering the free movement of goods during the last three weeks or so.

Buyers in England, having supplied themselves for future wants for some time ahead, are not urgent, and therefore not averse to a decline in prices on this side of the Atlantic which would enable them to secure late made cheese at lower prices. It is doubtful, however, if they will do so, for holders are not anxious to sell. The latter consider their purchases of fall-made cheese good property. It cost fully 9 to 9¼c. in Montreal, and they want a profit on that basis and are prepared to hold it for the time being to see whether they can make it or not. Nominally, therefore, though the market may be called lower, as it would take a concession to effect a turnover now, it is not actually so.

Two facts this week which have furnished buyers with an argument are the offers of 25,000 boxes, the entire make of the season on Prince Edward Island, and the damage by smoke and water to 20,000 boxes of cheese in Hill's cold storage warehouse in Montreal.

The Prince Edward cheese is being offered to exporters in Montreal, and it is quite likely that some of the damaged goods, after they are adjudicated upon, will also be offered for sale on this side.

This makes a block of 45,000 boxes put up for sale, and the fact, no doubt, has a good deal to do with the efforts of buyers this week to establish a lower range of prices. It seems hardly possible, however, that they will be successful in doing so.

Holders of cheese have many arguments that they can bring forward. One is the undeniable fact that Canadian cheese will have to fill a much larger void than usual in the English market this winter.

It will be noted that the ruling prices on cheese across the lines are fully ½c. per lb. higher than the current quotations in Canada.

This has never been the case before, and simply means that the home demand in the

States is consuming nearly all the make. The enormous decrease in the exports from New York this season clearly demonstrates this fact.

English buyers will have to depend largely on Canadian cheese, therefore; and when it is considered that the price is 1c. per pound less than it was last year, it is not astonishing if holders are disposed to hang on for better figures. With regard to supplies in Canada, they are not going to be too heavy after all, for the cold-storage cheese, we have good reason for knowing, has been melting away pretty rapidly of late. Any estimate of the stock in Montreal is pure guess work, but it may be remarked that the rates as posted on 'Change since the 1st of May foot up the total of 1,806,000 odd boxes. Against these there have been shipments of 1,574,000 boxes, which would give a residue of 200,000 odd boxes.

APPLES FOR FRANCE.

Dawson & Co. this week shipped a consignment of Canadian winter apples to Paris, France.

Inasmuch as France grows a lot of apples, which compete largely with our own fruit on the British market, this shipment is a rather remarkable one.

According to the Trade and Navigation Returns, the sum total of our exports of green apples to France amounted to three barrels, valued at seven dollars, or three barrels and seven dollars worth more than in 1893.

As apples is one of the Canadian commodities which, under the treaty, is subject to the minimum instead of the maximum tariff, it is possible that we may be able to develop a trade of respectable proportions with France in some varieties of apples. The difference between the minimum and the maximum tariff is one franc, or equal to twenty cents.

A GROCER DISAPPEARS.

Retail grocers generally in Montreal, and his many friends and acquaintances, have been much mystified by the sudden disappearance of Duncan Stewart, grocer, Mountain and St. Antoine street.

Mr. Stewart is well known in Montreal Scottish circles, and he is chief steward of the Clan McLennan. His friends believe that Mr. Stewart, who was of a very sensitive nature, has magnified business difficulties until he drove himself into fleeing from them.

In consequence of his disappearance Judge Archibald has granted the petition of Geo. McGarry, asking that the absent merchant be required to attend a meeting of his creditors on Nov. 14th.

The business is now in the hands of J. McD. Hains, accountant, who will prepare a statement for the meeting in question.

SHORT ON SELECTED RAISINS.

WHOLESALE grocers who this season followed the usual course in regard to Valencia raisins are not dollars in pocket thereby.

As the trade is perfectly aware, the highest priced raisins, as a rule, are those which first arrive on the market. This season, however, the experience has been the opposite.

Long before a raisin reached the Canadian market advices from Denia stated that the crop would likely be 50 per cent. less than last year. This marked reduction was scarcely given credence by buyers in this country. And they did nothing to discount it, while it was possible for them to have done so. But results proved the anticipations regarding the shortage to be correct.

The realization that the crop was one-half less than usual led to the sharp advances which have characterized prices for some weeks.

But where the shoe has pinched the wholesalers more particularly is in regard to selected fruit. Following the practices of previous years, they pushed this fruit on the market at cut prices, with the result that some of them oversold, while, generally speaking, stocks of raisins were light. During the last week or two some houses in Toronto have been compelled to go among their confreres for selected raisins to fill their orders with, and, what is more, pay one cent per pound above the figures at which they had sold the goods.

Although a good many Valencia raisins have, so far, been sold this season, yet the sharp advances have apparently checked the demand to some extent.

Further shipments ex Fremona are now being passed into the warehouses, and this fact, together with the presence of California raisins, will relieve the situation, and, together with the California raisins on the market, tend to keep prices on spot from appreciating as much as they otherwise might.

CURRENTS AGAIN ADVANCE.

Currants continue to advance. A cable received on Monday announced a further appreciation in prices equal to about one-fourth of a cent per pound.

This makes the total advance from the lowest point about ⅝ to ¾c. per pound.

There is still a sharp demand from France, and the market is excited. The primary cause of the strength in prices is the presence of France on the market as a buyer.

That country has not, however, been the only one that has been buying heavily of Grecian currants. The duty payments show that England has been buying liberally. Up to the beginning of the present month the

duty payments in London were 1,048 tons more than in 1894—namely, 8,878 tons against 7,830 tons. Purchases on Russian and American account are also largely in excess of those in 1894.

One thing that contributes to the confidence in the situation, according to The Produce Markets' Review, is the fact that although the greater part of the currants now being bought by France for wine-making purposes will not be used till next spring, that country is still in the market as a buyer.

There is no question regarding the strength of the currant market, and at present there is nothing in sight to indicate the development of any weakness.

AFTER DEPARTMENT STORES.

THE retail grocers of Montreal have declared war upon the big departmental stores. They did so at their regular monthly meeting last week, and, whether they are successful or not, intend to make a hard fight to prevent further development of unfair competition from these big establishments.

Four of the big department stores in Montreal now handle many lines of groceries, which, the retailers contend, they sell away below cost to attract trade to other departments of their respective establishments.

At the meeting in question the recently elected president, S. D. Vallieres, presided. Previous to proceeding with the general business, he thanked the members for the honor conferred upon him, and expressed the desire that each of the present members should try and extend the membership of the association by bringing in at least one new member. He concluded by stating that he would do his humble best to follow in the footsteps of predecessors who had done so much for the association.

Then after some routine business the subject above mentioned was opened by Jno. Johnston remarking that the association should take steps to protect the trade from the unfair competition of the department stores. He noticed that they were advertising all kinds of staple grocery specialties for less than cost, instancing Crosse & Blackwell's jams, pickles, etc., at 12½c. a bottle. Something should be done, or they would lose the best part of their day trade, and if the recent early-closing by-law was enforced the consolation of night trade in the suburbs and outlying portions of the city would also be taken away from them. In fact, they would get no trade at all. He mentioned also that it was not only the departmental stores that were cutting into their trade, but the big uptown butcher shops as well were selling groceries for cost and less to draw trade. It was not so long ago that the butchers had secured the enactment of an ordinance by the City Council preventing

the grocers from selling dressed poultry. He thought that the grocers in their turn should do something to protect their business.

Messrs. Raby, Hall, Levesque, Connaughton and the chairman followed in the same strain, all strongly stigmatizing the unfair competition to which they were subjected.

The first suggestion came from the president, to the effect that the City Council should be asked to impose a heavy individual tax for each separate branch of business that the department establishments were engaged in. He remarked that the municipal elections were coming on, and that it was a good time to agitate. The grocers were a political force, and the department stores were not.

Messrs. Connaughton, Levesque, Raby, Hall and Johnston did not think that a special tax would be effective. The department stores would simply laugh at any tax that could legally be imposed by the Council.

It was ultimately decided to call a special mass meeting of all the retail grocers in the city for the 4th of December next to discuss the matter.

A resolution, to the effect that the members pledge themselves to work only for candidates for the City Council who would support a by-law preventing the departmental stores and butchers' shops from selling groceries, was also adopted unanimously.

Then a committee, composed of the president, Messrs. Levesque, Hall, Johnston, Raby, Fraser, Gannon and Scanlan, were named to prepare a petition to the City Council to that effect, and secure the signature of every member of the trade to it.

Among other matters discussed was the request that the association lend its countenance to another food fair, to be held in the Drill Hall in holiday week. The absurdity of grocers attending during such a busy season caused some laughter, and the opinion was pretty generally and plainly expressed that the grocers had had enough of food fairs for a long time to come.

Wm. Rourke was nominated for membership.

ANOTHER CUSTOMS DIFFICULTY.

The wholesale grocery trade in Montreal have another serious grievance against the Customs Department.

It is a well-known fact that between seasons dried Mediterranean fruit can often be bought more advantageously in bond at London or New York than direct.

The regulations of the Customs Department, however, make it difficult for an importer to take advantage of this.

The authorities have ruled that goods bought in bond, either at London or New York, shall not be admitted the same as fruit

imported direct from point of growth, but taxed at the duty-paid price, either at London or New York, as the case may be.

The hardships that this ruling imposes on the importer are easily understood, and accordingly the Grocery Section of the Montreal Board of Trade asked the council of that body to lay the matter before Controller Wallace.

This was done, and when the facts were explained to him Mr. Wallace admitted that there was justice in their contention, and made a recommendation accordingly to the Acting Commissioner of Customs.

That official, however, decided that importations in bond, either from London or New York, could not be treated, under the law as direct importations, and the importers in Montreal have been so informed.

They naturally feel much disappointed over the matter, as they fully expected that the department would see their way clear to grant their request.

THE PRICE OF GAME.

Game is beginning to come into Toronto pretty freely, and venison and wild duck may be seen hanging at the doors of fruit and fish dealers and restaurants.

In fact, deer are so plentiful that dealers will pay only 5 or 6c. per lb. for venison.

As to duck, blue-bill bring 30 to 40c. per pair, and mallard 65 to 70c. per pair.

NEW COMPETITORS IN ONTARIO.

EDITOR GROCER: Our attention has just been called by one of our travelers to an article entitled "New Competitors in Ontario," which appeared in your issue of the 25th October.

Our firm has had travelers in the Province of Ontario for over eight years. This was well known; so much so, in fact, that at a meeting of the wholesale grocers in Montreal several years ago one of our confreres remarked to our senior partner that our firm should be satisfied with the business of the Province of Quebec without soliciting the Ontario trade.

From the very beginning of our career—that is, in 1842—a large proportion of our customers have been, and are still, of other nationalities than ours.

Trusting you will accept these remarks as we make them, in a friendly way, we remain,

Yours very truly,

L. CHAPUT, FILS & CIE.,

Wholesale Grocers.

Montreal, Nov. 12.

REMARKS: In writing the article referred to THE CANADIAN GROCER fell into an error, to correct which we have much pleasure in inserting Chaput, Fils & Cie.'s letter. It is only fair to add that Hudon, Hebert & Cie. have also representatives in Ontario.—THE EDITOR.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

AS one wholesaler put it, trade has "taken a dip" during the past week or ten days. True, a house here and there reports that it is well employed, but this is not the rule. Trade is not, however, what can be termed dull, but it is evidently not as brisk as wholesalers would like to see it. The drop in sugar has not induced business, the movement being as light as ever. Refiners, however, are firm at the decline. Canned goods are active, and the feeling that better prices will be seen is becoming more pronounced. There are a few syrups changing hands. Teas are not attracting much attention, but prices are firm. Shipments of dried fruit ex ss. Fremona are arriving this week, and the chief interest is wrapped around the fruit market. Currants have again advanced fractionally in the primary markets. Payments are only moderate, but little else can be expected with the farmers paying attention to their fields instead of the liquidating of their accounts.

CANNED GOODS.

Confidence in the canned vegetable situation appears to be gathering strength. Some houses are trying to get higher prices, one here and there as much as five cents per dozen more for tomatoes. There is, however, still a variety of prices, largely due to the variety of brands. Assorted lots of tomatoes, peas and corn rule at about 80c., although for peas alone 10 to 15c. per dozen more would be demanded, while corn, on the other hand, can be had at 5c. per dozen less. The ruling idea for tomatoes is 77½ to 85c.

COFFEE.

There is a fair demand for the better grades of Rio coffee. The outside markets are rather unsettled. We quote green in bags as follows: Rio, 19 to 21c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 20 to 22½c.; Java, 28 to 33c.; Mocha, 30 to 35c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SUGAR.

The decline of 1-16c. in refiners' prices has not resulted in any improvement in the demand. The demand is decidedly light, but as buyers' stocks are small, an improved business is likely soon to be felt. The opinion is that stocks are unusually light. The cause of the break in the price of Canadian refined was largely due to a fear among the refiners that one or other of their confreres would lead in cutting prices to induce business. Latest advices report London rather easy and New York firm. We quote: Granulated, No. 1, 4.35c.; do., No. 2, 4½c.; yellows, 3¾c. up.

SYRUPS.

There has been a little movement in syrups at steady to firm prices. Fair medium has changed hands on the basis of 2½c. laid down in Toronto. Bright grades run from ½ to ¾c. per lb. more. We quote: Dark,

30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.

MOLASSES.

Advices from the South indicate tendency of values downward. Locally there is nothing new to note. We quote: New Orleans, barrels, 30 to 32c.; half-barrels, 33½ to 35c.; Barbadoes, barrels, 31 to 35c.; half-barrels, 33 to 37c.

TEAS.

There has been an enquiry for all grades of Ceylon teas of a flavory nature, few of which are to be had. Low grade Japans are still scarce. The same applies to China green teas. China blacks are quiet. We quote ruling prices to retailers: Young Hysons, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

Valencia raisins continue firm at the advance, but the local demand, while good, is not as active as it was, presumably owing to the higher figures obtaining. Selected fruit has been scarce, but with the Fremona's cargo to hand stocks will be replenished. Leading brands we quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4¾ to 5c.; selected, 6c.; layers, 6½c.

Still another advance is to be recorded in currants. A cable received on Monday announced a further appreciation equal to about ¼c. per pound, and the market is excited. We quote: Fine Filigras, in half-bbls., 4 to 4¼c.; ditto, cases, 4¼ to 4½c.; ditto, half-cases, 4½ to 4¾c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; ditto, half-cases, 6½ to 6¾c.; ditto extra fine, 6¾ to 7¼c.; ditto, half-cases, 7¼ to 7½c.

Malaga raisins for the Christmas trade are arriving this week ex ss. Fremona. We quote as before: London layers, \$2.10 to \$2.20; black baskets, \$3 to \$3.20; blue baskets, \$3.50 to \$3.75; choice clusters, \$3.50 to \$3.75; Dehesa clusters, \$4.25 to \$4.50; Royal clusters, \$5 to \$5.25.

California dried fruits are firmer. Demand here is fair, especially for loose muscatels. We quote: Loose muscatels, 4-crown, 6½c.; 3-crown, 5½c.

Cable advices from Trieste announce Bosnia prunes, 110-115's, exhausted, 95-100's in small supply, quotations for 80-85's and 70-75's firm. The cable advises those wanting the 70-75 and 80-85 sizes to order now. There are no Bosnia prunes on this market yet, and the little demand there is for the California article. We quote: California prunes, 40-50, 10 to 10½c. per lb.; 50-60 to box, 9½c. per lb.; 60-70 to box, 9c.; 70-80 to box, 8½c. per lb.; French, 5 to 6c.

GREEN FRUIT.

Trade is very fair, but without any special feature. Lemons are a trifle easier, but are not expected to go below present prices. Sorrentos and Verdillas are about out, but we see arriving Messinas and Malagas. In

oranges Jamaicas are the only kind offering, and they are firm and, even if they do not go higher, will not likely come down until after Christmas at any rate. The failure of the Florida crop is the cause of the scarcity of oranges, Californias and Messinas not being due yet. Cranberries are firm and will probably maintain present quotations for some time to come. We quote: Lemons—Messina, \$4.25 to \$5.50 per box; Malaga, in half-chests, \$8 to \$9, boxes, \$4 to \$4.50; Oranges—Jamaicas, in boxes, \$4; in bbls., \$7 to \$7.50; Bananas, \$1 to \$1.50; cocoanuts, \$3.50 to \$4 a sack; apples, \$2.25 to \$3 a barrel; grapes, 4 to 5c. per pound, and 25 to 40c. for small baskets; Malaga grapes, \$6 to \$7 per keg; pears, 50 to 75c.; domestic onions, 60 to 75c. per bag; Spanish onions, 50 to 65c. per small crate; sweet potatoes, \$3 to \$3.25 per bbl.; cranberries, \$10 per bbl., and \$3.50 per case; butternuts, \$1 per bushel; hickory nuts, \$1.50 to \$2 per bushel; chestnuts, \$7 per bushel.

BUTTER, CHEESE, EGGS, POULTRY.

BUTTER—The keen edge has been taken off the export butter trade. If shipments to the Old Country continue to fall off as they are now doing, butter will rule easier here. We notice that sales of creamery have been considerably limited since the higher values have been in force, the market being now largely supplied with large rolls and dairy tubs. We quote unchanged prices: Old summer dairy and store packed, 8 to 12c.; fresh prints, 16 to 17c.; fresh tubs, 15 to 17c. Fresh creamery—Tubs, 21 to 22c.; pound prints, 22 to 23c.

CHEESE—The market has no marked feature. Local buyers have paid 8¼ to 9c. for August-September Canadian makes, and 9½c. for balance of season.

EGGS—Fresh eggs remain at 16 and 17c. per doz, while pickled cannot be bought lower than 14½ to 15c.

POULTRY—Is not so plentiful this week,

"Nothing will Cement"
a Grocer's trade like good Tea.

"SALADA"

CEYLON TEA

Is fast killing the tea trade of departmental stores and pedlars, for the simple reason it cannot be matched in flavor and is sold only to the legitimate grocery trade.

P. C. LARKIN & CO.

25 Front St. East.

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318 St. Paul St., MONTREAL

Prices and Samples on application
in response to postal.

C OFFEE

The suiting qualities of our

"Globe ^{AND} Beaver"

BRAND

CRUSHED JAVA
AND MOCHA (XTR)



are admitted. We guarantee this coffee in every instance, and if it is not the best value in coffee on the market at the price, return it at our expense. Put up in tins 25 and 50 lbs.

PRICE, 22 cts. PER LB.

GROUND, 22½ cts. PER LB.



Saleable all the Year Round

"REINDEER" brand

Stands at the head of **Condensed Milks**

PRICE \$6.75 PER CASE (each 4 dozen).

Fish

We have a quantity of No. 1 Fall-catch, Fresh-water Herrings, (heads off or on), which we can quote at low price.

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO



If your customers say

SURPRISE SOAP

is the best Soap, the most economical to use, and want it, why don't you give it to them? most likely you do—it's business.

It pays to do it!

A satisfied customer brings you more money than one whose wants are ignored and overlooked.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

but prices are unchanged. We quote prices: Geese, 5 to 5½c. per lb.; turkeys, 7 to 8c. per lb.; chickens, 25 to 40c. per pair; ducks, 40 to 60c. per pair.

COUNTRY PRODUCE.

BEANS—Jobbers still offering at \$1.10 to \$1.15 per bushel.

DRIED APPLES—Remain at 5 to 5½c. per lb.

EVAPORATED APPLES—Firmer at 6½ to 7c. per lb.

POTATOES—The prices paid in the country are 14 to 15c., while in the city on the track potatoes bring 22 to 25c., and out of store 25 to 30c. The incoming of cold weather will likely stiffen prices by about 5c. a bushel, as the expense of carriage will be increased by the necessity of using heated cars.

HONEY—Strained brings 9 to 10c. per lb.; while combs go at \$1.50 to \$2 per doz.

PROVISIONS AND DRESSED HOGS.

Hogs remain at last week's quotations, namely, \$4.50 to \$4.90, but there are no changes to speak of in products. We quote:

DRY SALTED MEATS—Long clear bacon, 6¾c. for carload lots, and 7c. for small lots; backs, 7½ to 8c.

SMOKED MEATS—Breakfast bacon, 10½c.; rolls, 7½ to 7¾c.; hams, large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 10½c.; small hams, 11c.; pickled, 9c.; backs, 10 to 10½c.; picnic hams, 7½c.

LARD—Pure Canadian, tierces, 7¾c.; tubs, 8¼c.; pails, 8½c.

BARREL PORK—Canadian heavy mess, \$15; Canadian short-cut, \$16; clear shoulder mess, \$13; shoulder mess, \$12.50.

FLOUR AND FEED.

WHEAT—Quoted at: White, 74c.; red, 71c.; goose, 58 to 60c. per bushel.

OATS—Quoted at 27 to 28½c.

BARLEY—Quoted at 37½ to 43½c.

FLOUR—Flour maintains a comparatively firm tone at last week's prices, viz.: Straight roller, \$3.05 to \$3.10; Manitoba, \$3.90 to \$4; patents, \$4.15 to \$4.25.

BREAKFAST FOODS—We quote: Standard oatmeal and rolled oats, \$3.20 to \$3.30; rolled wheat, \$2.10 in 100 lb. barrels; cornmeal, \$2.90 to \$3; split peas, \$3.25; pot barley, \$3.40.

HAY—Car lots of No. 1 Quebec hay are quoted on track at \$13.50; and two-ton lots, delivered, at \$14.25 to \$14.50.

FISH.

As the close season for lake fish is now on, trade is rather quiet. It will wake up again after December 1, however. Standard oysters are quoted at \$1.10 to \$1.20, but selects remain at \$1.65 to \$1.75. We quote fish: Skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; haddock, 5 to 6c.; Labrador herring, \$3.25 to \$3.50 per half barrel and \$5.50 to \$5.75 per barrel; Newfoundland herring, \$2.50 per half barrel, and \$4.50 to \$4.75 per barrel; fresh water salt herring, \$3 per barrel; blue-back herring, 3c.; pike, 6 to 7c. per lb.; flitted cod, 5c.; finnan haddies, 6½c.; Digby herring, in bundles of 5 boxes, 11c.; ditto, lengthwise, 10c.; large halibut, 12 to 15c.; Restigouche salmon, 20 to 25c.; British Columbia salmon, 12 to 16c.; mackerel, 20 to 25c.; steak cod, 6½ to 7c.; haddock, 5c.; black bass, 9 to 10½c. Fresh Lake Erie herring, \$3 per 100.

SALT.

We quote present prices: Barrels, \$1; coarse sacks, 60c.; fine sacks, 65c.; dairy, \$1.50; rock, \$10.

TORONTO NOTES.

Dawson & Co. have just in a car of very fancy Palermo lemons.

Davidson & Hay are offering a snap this week in new E'eme figs.

John Sloan & Co. have just received a shipment of Ceylon tea.

Another car blueberries has just been received by T. B. Escott & Co.

H. P. Eckardt & Co. are in receipt of a shipment of Grenoble walnuts.

McWilliam & Everist report the arrival of a car of Cape Cod cranberries.

New Sicily filberts and soft shell almonds are to hand with T. Kinnear & Co.

Sealy's skinned codfish, in 100-lb. cases, are to hand with H. P. Eckardt & Co.

Clemes Bros. are just in receipt of a car of Malaga lemons and a car of Messinas.

Warren Bros. & Boomer have arriving a cheap line of salmon, "Moss Rose" brand.

J. W. Lang & Co. are in receipt of a shipment of California peaches, pears, and apricots.

Davidson & Hay are this week in receipt of another large direct shipment of Young Hyson.

The Eby, Blain Co., Ltd., are offering a fine tomato catsup, "Superior" brand, in pint bottles.

W. H. Gillard & Co. desire to direct the attention of the readers of THE CANADIAN

The Toronto Cold Storage Warehouse IS PREPARED TO STORE YOUR PRODUCE
 Apply **W. H. LECKIE, Manager,**
THE TORONTO COLD STORAGE CO. TORONTO, ONT.

"Royal City"
 OUR LEADING 3-LB. BAR OF
 LAUNDRY SOAP.

For general household use this soap is unexcelled.
 For prices, etc., write
GUELPH SOAP CO., Guelph, Ont.

Telephone No. 471. Established 1870.
JOHN HAWLEY
 Provision and Commission Merchant

Butter Lard Cheese
 Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.
 88 Front Street East, Toronto

Arriving daily at
White & Co.'s
 TORONTO

Oysters Digby and Lab- Lemons
 Haddle radior Herrings Oranges
 Ciscoes Figs in Taps Bananas
 Codfish and Boxes Sweet Potatoes
 Quail-on-Toast Cranberries New Nuts and
 Bloaters Malaga Grapes Dates soon

P.S.—Consignments of Chestnuts, Hickory Nuts, Apples, Onions, Poultry, Butter and Eggs solicited.

Ask your grocer for
LEONARD'S
Boneless Codfish

In 20 and 40 lb. boxes, 1 and 2 lb. blocks. Best in the market. Put up by

LEONARD BROS.
 Wholesale Fish Merchants
 St. John, N.B., and Montreal, Que.
 F. W. Hudson & Co., Toronto Agents.

COWAN'S
COCOAS
COFFEES
CHOCOLATES
 AND ICINGS
 are absolutely pure.
 All orders promptly attended to.

THE COWAN CO., Ltd.
 470 King St. West,
 Toronto, Canada.

GROCER to the fact that they are in receipt of an assortment of Moyune Young Hyson teas which show much superior liquoring qualities to last season's shipments.

A consignment of "Seed," Pearl and Flake tapioca is to hand with Lucas, Steele & Bristol.

Wm. Paterson & Son are showing an elegant line of chocolates and bon-bons for Christmas trade.

The Eby, Blain Co., Ltd., have received another shipment of "Sportsmen" sardines, 1/2's; also Alberts, 1/2's.

A large shipment of Crosse & Blackwell's peels, in 7-lb. tins and 7-lb. wood boxes, has been received by T. B. Escott & Co.

Hugh Walker & Son, of Guelph, are just in receipt of a big shipment of Malaga grapes and E'eme figs at right prices.

Davidson & Hay report the heaviest sale last week of "Kurma" tea over any week since this tea was first placed on the market.

Rutherford, Marshall & Co. are distributing amongst country shippers a circular filled with instructions as regards shipments to the city.

W. H. Gillard & Co. are receiving this week several thousand packages of raisins, currants, and other Mediterranean fruits, ex steamship Fremona.

M. Masuret & Co., of London, have arriving ex Fremona two carloads of Valencia raisins and one carload of "Ostrich" brand prunes, via New York.

Lucas, Steele & Bristol expect to make shipments of their currants, raisins, etc., ex Fremona and other steamers this week. Back orders for Sultanas, figs and Malaga raisins will now be sent forward.

Geo. Mann, representing "Salada" Ceylon tea in Montreal, is in Toronto this week. He reports sales increasing, last week's business the largest yet. He says that 300 stores in Montreal are now handling "Salada" tea.

T. B. Escott & Co. are in receipt of 104 chests of Indian tea direct from the Balisera Estate, India, all one quality. This shipment is the largest, it is claimed, of one kind of Indian tea that ever came to any one firm in London at one time. It was bought before the advance.

The statement made in the mercantile agency sheets to the effect that W. Radcliffe, the well known grocer, Parliament and Queen streets, Toronto, had sold out to W. G. Cork is incorrect. Mr. Radcliffe has taken Mr. J. M. Cork into partnership, and the style of the firm will be W. Radcliffe & Co.

QUEBEC MARKETS.
 MONTREAL, Nov. 14, 1895.
GROCERIES.

THERE has been no marked activity to note in any special line this week, but the jobbing houses as a whole have been pretty busy. The sugar refiners on Friday last shaded their prices a trifle, but it has not led to any improvement in the demand, which is dull. Coffee, spices and

Graham, McLean & Co.
 Produce Commission Merchants
 77 Golborne St. TORONTO.

Toronto Agents for the
UNION PRODUCE CO.'S CREAM CHEESE
 Seven styles, seven sizes. Write for sample order.

MARINE INSURANCE
The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to
JAMES J. RILEY & SONS
 Managers for Canada Montreal

Rutherford, Marshall & Co.
 Wholesale Produce and Commission Merchants
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Correspondence Invited.
 Consignments Solicited.
EGG CASES SUPPLIED
 Liberal advances made on consignments.
 Bankers: Canadian Bank of Commerce.

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 Agent for . . .

REMINGTON MACHINE CO.
 Refrigerating and Ice Machines.
 Complete Plants Installed for all Purposes.
 Robb Engineering Co. Economic Boilers.
 High Speed and Corliss Engines.
 Complete Plants Erected. All work guaranteed.

Cranberries,
 Malaga Lemons,
 Jamaica Oranges,
 Sweet Potatoes,
 Figs in boxes and taps.
CLEMES BROS. - TORONTO

Our Importations

Per Steamer
Just Arrived

Valencia Raisins

1,000	Boxes	Rispa Off-Stalk	4c.
1,000	"	Dicenta Off-Stalk	Sold.
477	"	Costa Off-Stalk	Sold.
6,100	"	Alameda Fine Off-Stalk	Sold.
3,355	"	Merle Fine Off-Stalk	4 $\frac{3}{4}$ c.
1,000	"	Arguimbau Selected	Sold.
750	"	Merle Selected	5 $\frac{1}{2}$ c.
500	"	Arguimbau 4 Crown Layers	Sold.
764	"	Merle 4 Crown Layers	6c.
<hr/>			
14,946			

Currants *Partly Sold*

400	Barrels	Provincials	3 $\frac{1}{2}$ c.
490	Half Barrels	Provincials	3 $\frac{5}{8}$ c.
250	Half Cases	Provincials	4c.
250	Half Cases	Choice Vostizzas	5 $\frac{1}{4}$ c.
<hr/>			
1,390			

Malaga Raisins *W. C. Bevan & Co. Partly Sold*

50	Boxes	Extra Loose Muscatels	\$1 40
150	"	Imperial London Layers	1 75
150	"	Imperial Cabinets	1 90
200	"	Connoisseurs Clusters	2 20
100	$\frac{1}{4}$ Boxes	Connoisseurs Clusters	70
50	Boxes	Extra Dessert Clusters	3 00
50	$\frac{1}{4}$ Boxes	Extra Dessert Clusters	90
100	Boxes	Royal Buckingham	3 50
50	$\frac{1}{4}$ Boxes	Royal Buckingham	1 10
10	Boxes	Russian Clusters	Sold.

HUDON, HE

Wholesale Grocers and
Wine Merchants

eamer
rived F

ona" Mediterranean Ports

Sundries Partly Sold

300 Bags	Tarragona Soft Shell Almonds	10 ³ / ₄ c.
100 Boxes	Bevan's Bull Brand Valencia Shelled Almonds	24c.
250 Frails	Malaga Figs, Bevan 25 lbs.	3 ¹ / ₂ c.

Taragona Red Wines Partly Sold

50 Drums of 150 gals.	Alameda	70c. per gal.
75 Hhds. of 75 gals.	Alameda	75c. per gal.
50 Qr. Casks of 35 gals.	Alameda	80c. per gal.
20 Qr. Casks	S. Darthez, different grades.	
10 Octaves	S. Darthez, different grades.	

Sundry Wines

8 Qr. Casks	Sherry, Manuel Misa, dif. grades.	
12 Octaves	Sherry, Manuel Misa, dif. grades.	
8 Octaves	Lachrima Christi.	

Total 18,129 Packages

TO ARRIVE IN THE FIRST DAYS OF DECEMBER

QUITE IN TIME FOR CHRISTMAS TRADE

400 Boxes	Connoisseurs Clusters.
300 ¹ / ₄ Boxes	Connoisseurs Clusters.

HEERT & CIE.

41 St. Sulpice and
22 de Bresoles

MONTREAL

rice continue much the same. In dried fruit the firm feeling is well maintained on Valencia raisins, currants and prunes, all of which have been fairly active. In raisins, stocks are now almost all in second hands, and we hear of no concessions from 4c. as the inside figure for off stalk. Cable advices on Bosnia prunes and Sultana raisins this week are firm, and it would cost fully current rates to lay down additional supplies. Tea is steady, with medium Japan and black finding a ready sale wherever they are offered. Nuts are featureless except for rather firmer advices on Grenoble walnuts.

SUGAR.

Since the date of last writing an easier feeling has been shown by refined sugar in this market, the local refineries on Friday last shading prices all round 1-16c. per lb. on round lots of goods from the refineries. The fact has not had the expected effect of inducing any increase in the demand, jobbing trade ruling as quiet as ever. In this connection we now quote: Granulated, $4\frac{1}{4}$ to $4\frac{3}{4}$ c., and yellows, 3 to $3\frac{3}{4}$ c. as to grade.

SYRUPS.

The demand for syrup is slow and the market rules quiet and steady at $1\frac{1}{2}$ to $2\frac{1}{2}$ c. per lb. as to quality. At the factory prices are $\frac{1}{8}$ c. less.

MOLASSES.

There has been no change in the molasses market, a fair distributing trade in Barbadoes being noted at 36 to 37c. and Porto Rico, 35 to 36c. as to quantity. Round lots of both kinds have been shaded 1c., but the fact is no criterion to work on, as jobbers hold their stocks firm.

COFFEE.

There is no new feature to note in the coffee market, which rules dull, and outside of a few small lots of Maracaibo at quotations very little business has been put through. We quote green bean: Maracaibo, 20 to 22c.; Rio, 19 to 20c.; Java, 24 to 28c.; Jamaica, 18 to 20c., and Mocha, $27\frac{1}{2}$ to 31c.

TEAS.

The tea market continues much the same. Shipments lately arrived at Tacoma for Montreal and Toronto houses are now being distributed, and have had no influence whatever on values. A round lot of gunpowder brought 18c. Business in a jobbing way is good, and Japans at 14c. are ready sellers when they can be had. Small lots of blacks and Ceylons have been moved. We quote Japans: Low grades, 14c.; medium, 15 to 18c.; fine, 20 to 22c., and choice, 25 to 32c.

DRIED FRUIT.

There is a good demand for these, and as most of the stock has been distributed and is now in second hands, prices are held very firm, nothing being obtainable even in the most ordinary stock under 4c. We

quote: Ordinary off-stalk, 4 to $4\frac{1}{4}$ c.; fine off-stalk, $4\frac{1}{2}$ to $4\frac{3}{4}$ c.; selected, $5\frac{1}{2}$ to $5\frac{3}{4}$ c., and layers, $6\frac{1}{4}$ to $6\frac{1}{2}$ c.

Demand for table raisins is of a satisfactory character, and prices are held firm. We quote: Malagas: Extra loose muscatels, \$1.40; Imperial London layers, \$1.75; Imperial cabinets, \$1.90; Connoisseur clusters, \$2.20; extra dessert clusters, \$3; Royal Buckingham clusters, \$3.50.

Standard brands of California raisins continue very firm, and no change is to note in them. Lower grades have been offered for rather less money during the week, the figure not being specified, but in a jobbing way values are steady. We quote $5\frac{1}{2}$ c. for 3-crown and 7c. for 4-crown loose muscatels.

Cables this week on Sultanas are very strong, and, based on the offers made, it will cost more to lay down fresh supplies than the current range of values. We quote prices firm at 6 to $6\frac{1}{2}$ c. Supplies here are very light.

The currant market is very firm, and jobbers generally agree that they are not over plentifully supplied with goods to carry them through the winter. Prices are held firm, and we quote: $3\frac{1}{2}$ to $3\frac{3}{4}$ c. in barrels, 4 to $4\frac{1}{4}$ c. in half-barrels, and $4\frac{1}{2}$ to $4\frac{3}{4}$ c. in cases and half-cases.

The strong tone in prunes that we have already noted is fully maintained. Cables this week quoted Bosnia 28s. 6d. cost and freight at New York, and this means at least $5\frac{1}{2}$ to 6c. laid down here. The tone, therefore, is firm. We quote: French ordinary, 6c., and choice, $7\frac{1}{2}$ to $13\frac{1}{2}$ c.; new Bosnias from second hands at 6 to $6\frac{1}{2}$ c.

There is no change in dates, which are held firm at $4\frac{1}{4}$ to $4\frac{1}{2}$ c.

NUTS.

Advices on Grenoble walnuts are very strong, and the best offers made mean cost of fully 11c. laid down here, and it is doubtful if any can be had at that price. We quote: Brazils, 8 to 9c.; shelled almonds, 20 to 25c.; Tarragona, 12 to 13c.; Grenoble walnuts, 12 to 13c.; shelled ditto, 25 to 27c.; filberts, $6\frac{1}{2}$ to $7\frac{1}{2}$ c.; and pecans, 8 to 10c.

CANNED GOODS.

There is little activity to note in canned goods. A fair jobbing demand for vegetables is noted, and that is about all. We quote: Lobsters, \$8 to \$9 per case; sardines, \$8.50 to \$10.50; salmon, \$5.20 to \$5.50; mackerel, \$5; tomatoes, 70 to 75c. per doz.; peaches, \$2 to \$3 per doz.; corn, 80 to 90c. per doz.; peas, 95c. to \$1 per doz.; strawberries, \$2.25 to \$2.50; raspberries, \$2; green gages, \$2 to \$2.25; blue plums or damsons, \$1.50 to \$1.75; pineapples, \$2.25 to \$2.50, and 3-lb. apples, 80 to 85c.

WINES AND SPIRITS.

There is a good trade moving in wines and spirits, some good contracts having been

executed in the Lower Provinces this week for Scotch whiskies. The three last steamers have brought in considerable shipments of wine, whiskies and gin for houses both here and in the west.

GREEN FRUIT.

The green fruit market is fairly steady, and though receipts have been free the market has been kept well cleaned up and is fairly steady.

APPLES—Free receipts of these have not affected prices, which are held steady at \$2.50 to \$3.25 per bbl.

GRAPES—Receipts of New Almerias are noted, but are all absorbed and prices are held at \$5 per cask.

CRANBERRIES—There is no change in cranberries, which range from \$8.50 to \$9 per bbl.

ORANGES—Quiet and unchanged for Jamaicas at \$6 to \$7 per bbl.

LEMONS—Held quiet and steady \$4 to \$4.50 per box for Malagas, and \$4 to \$5 for Palermos.

SPANISH ONIONS—Are steady to firm, ranging from 40 to 45c.

SWEET POTATOES—Exhibit no alteration, being quoted firm at \$4.

COUNTRY PRODUCE.

EGGS—There is no change in the egg market. The demand for small lots was fair and a fairly active trade was done at steady prices. We quote new laid at 18 to 20c.; choice candled at 14 to 15c., and ordinary stock at 11 $\frac{1}{2}$ to 12c. per dozen.

POTATOES—The demand for potatoes was fair and sales of car lots of Early Rose were made at 35 to 40c. per bag.

BEANS—In beans business was dull at \$1.10 to \$1.15 per bushel for choice hand-picked in car lots, and at \$1.20 to \$1.30 in small quantities.

HOPS—The hop market continues quiet and steady at 5 to 8c. per lb. for new, as to quality.

POULTRY—There was a freer demand for poultry to-day, but the supply was in excess of the requirements, and values in some cases were easier. We quote: Turkeys, 8 to $8\frac{1}{2}$ c.; chickens, 5 to $6\frac{1}{2}$ c.; ducks, 7 to 8c., and geese, $5\frac{1}{2}$ to 6c. per lb.

DRESSED HOGS—A fair trade was done in dressed hogs, there being a good demand for small lots at \$5 to \$5.50 per 100 lbs.

TALLOW—The tallow market is rather easier in tone, prime being obtainable at $5\frac{1}{2}$ to 6c., low grades 5c.

PROVISIONS.

The provision market has declined during the week, and prices on pork, lard and smoked meats are all lower than they were, while demand is dull. The drop ranges from \$1 per bbl. on pork to 1c. per lb. on lard, bacon and hams. We quote: Cana-

EDINBURGH

SYMINGTON'S

ESSENCE OF **COFFEE**

IS UNEQUALLED.

ORDER
NOW

W. B. BAYLEY & CO., Wholesale Agents, 42 Front Street East, TORONTO

**TRADE
BEARDSLEY'S SHREDDED CODFISH
MARK**

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: { J. Harley Brown, London; J. A. Taylor, Montreal; J. E. Huxley, Winnipeg;
W. M. P. McLaughlin, St. John, N.B.

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Dawson & Co.
**FRUIT
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and COMMISSION MERCHANTS**

**32 WEST MARKET STREET
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**25 and 27 Church street,
TORONTO, ONT.**

Consignments of FRUIT and PRODUCE SOLI-
CITED. Ample Storage.
All orders will receive our best attention.

**English
Breakfast
Bacon**

*Delicious
Appetising
Profitable*

No Bones
No Waste
Perfect Quality

We can now fill all orders for Eng-
lish Breakfast Bacon promptly.
Send for Prices.

F. W. FEARMAN
HAMILTON

It Will Make
Customers For You.



The Foam Yeast Co., Ltd.
TORONTO, ONT.

dian short cut, clear, \$14.50; Canadian short cut mess, \$15; hams, city cured, per lb., 9 to 10c.; lard, Canadian, in pails, 8 3/4 to 9c.; bacon, per lb., 9 to 10c.; lard, com. refined, per lb., 6 1/4 to 6 1/2c.

BUTTER.

The butter market is dull and heavy in tone. Business transpires in late made creamery at 23c., but in a small way, for local account, and this figure is not possible on a wholesale lot for export. Receipts of western roll dairy continue free, and as the quality is good the market is well cleaned up, at 16 to 17c., as to quality, by the local demand. Fall ends of Townships dairy are a small offering, and sell at 18c. or thereabouts, in jobbing parcels. We quote: Finest September creamery, 21 to 22 1/2c.; finest August creamery, 19 to 19 1/2c.; Township dairy, 17 to 18c.; fresh Western rolls, 16 to 17c.; Western dairy, 14 to 15c.

CHEESE.

The cheese market is quiet and rather inclined to heaviness, though it cannot be said that there is a radical change in quotations. The business at present is restricted to summer makes, which are available between 8 to 8 1/2c. Late makes are firmly held, and likely to be so for some time, for even if a decline of a full half-cent occurs it is not likely to shake out any stock. We quote: Finest Ontario, fall makes, 9 3/8 to 9 1/2c.; finest Quebec, fall makes, 8 7/8 to 9c.; summer makes, 8 to 8 1/2c.

MONTREAL NOTES.

C. W. Murphy & Co. landed a consignment of Scotch whisky this week from Glasgow.

The Concordia from Glasgow landed a shipment of 264 cases of John Dewar's whisky and 75 cases of gin for J. M. Douglas & Co.

J. J. Vipond & Co. landed this week a shipment of 49 barrels Almeria grapes, via the Scotsman, from Liverpool.

Whitehead & Turner, Quebec, are landing this week a carload lot of 3 and 4-crown California raisins, Griffin & Skelly mark.

A new mineral water, "Juventa," from some famous springs in Hanover, Germany, is being shown the trade by A. P. Tippet & Co.

Hudon, Hebert & Co. passed into stock this week a shipment of Lazenby's preparations, as did also Caverhill, Hughes & Co. and Geo. Childs & Co.

A. P. Tippet & Co. are landing for western points this week a large shipment of Fry's chocolate. They report that the trade for these goods in Ontario and the west generally has largely increased during the season.

A shipment of fancy California table cluster raisins in one quarter and whole boxes was passed into stock this week by Kinloch, Lindsay & Co. They are of the well-known Griffin & Skelly brand.

A round lot of California prunes offered on this market last week of the Griffin & Skelly brand was taken entire by Geo. Childs & Co. The same firm have also passed into stock a

**HUGH WALKER & SON,
FRUIT AND COMMISSION MERCHANTS,
GUELPH.**

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by M. P. CARD, Guelph, Ont.

PILKINGTON'S POWDERED CAUSTIC SODA

"BELL BRAND" in 1-lb. tins.

Dillon's Baking Soda

"BELL BRAND" in lb. packages.

Ask your wholesale grocer for them.

PLATE BEEF

Short Cut, Mess, and Clear Mess Pork, L. C. Bacon, Hams, Break. Bacon, Rolls and Shoulders, Evaporated and Sun-dried Apples, New and Old Cheese, Beans, Etc.

MAPLE SYRUP

W. M. RYAN,
Toronto,

Pork Packer and Commission Merchant

Write for prices. A trial order will convince

S. K. MOYER,

Commission Merchant and Wholesale Dealer in

FRUITS, VEGETABLES, AND FISH

SPECIALTIES:—Oranges, Lemons, Dates, Bananas, Pineapples, Peanuts, Cocoanuts, Trout, White Fish, Baltimore Cabbage, Cucumbers, New Potatoes, and Strawberries.

76 COLBORNE ST.,

TORONTO, ONT.

Telephone 1064

1/2 OF OUR ORDERS
COME BY MAIL
UNSOLICITED

Write Us

and we will guarantee satisfaction.

D. Gunn, Flavelle & Co.

Pork Packers and Commission Merchants Toronto

shipment of evaporated California apricots and peaches of the same mark.

C. W. Murphy & Co. state that they had such a run on Watson's Three-Star Glenlivet lately that they were out of stock for about a week. They have just received a fall consignment, and can execute orders promptly now for the brand.

Robert Greig & Co., sole agents in Canada for Carr & Co., Ltd., biscuit makers, are quoting reduced prices on these goods owing to a new arrangement which comes into force this week.

Over 250 cases have been landed for Robert Greig & Co. by various steamers arriving this week. This comprises biscuits from Carr & Co., chocolates from Rowntree & Co., and Christmas specialties, on which the firm report a heavy run of orders.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER

ST. JOHN, N.B., Nov. 14, 1895.

BUSINESS during the week has been active. The scene at Indiantown is particularly busy. The dealers along the river are hurrying along their winter supplies before it freezes, so that the steamers have more freight than they can carry. The steamers going to up-bay ports are also taxed for space, while the same may be said of the packets going to Nova Scotia.

SALT—Quite a quantity has arrived during the week, one firm alone receiving a cargo of 5,000 sacks from Liverpool and upward of 1,000 via Boston per schooner. The above cargo was not expected at least for another week. It found good demand, about three-quarters already being sold. Stocks here are not large, but the demand from now on will be light. There are no more full cargoes expected. Smaller quantities will arrive via Boston by schooner. We quote: Coarse, 50 to 55c.; fine factory-filled, \$1.10; 5-lb. bags, \$3.25 per bbl.; 10-lb. bags, \$3 per bbl.; 20-lb. boxes, 20c.; 10-lb. boxes, 12c.; cartoons, \$2 per doz.; salt, bulk, \$2.70 to \$2.80 per bbl.

CANNED GOODS.—A few continue to arrive, but stocks are about all in. Some American Baltimore peaches are on the market. Our own are much preferred, but the imported have an advantage of price. On speaking to Connors Bros.' agent I was told they noted a better demand for clams, chowder and scallops. It will be noted clams and chowder are quoted lower. There are very few strawberries here, and what there are are very firm at the advanced price. They are mostly held over from last season. Nova Scotia gallon apples are offered freely, and the quality is good. A better demand for oysters than for some time has been noted. We quote: Corn, 85 to 90c.; peas, 90 to 95c.; tomatoes, 90 to 95c.; gallon apples, \$2.15 to \$2.25; corned beef, 2-lb. tins, \$2.65 to \$2.75; 1-lb. tins, \$1.60 to \$1.65; oysters, 2's, \$2 to \$2.25; 1's, \$1.60 to \$1.65; peaches, 3's, \$2.75 to \$2.85; 2's, \$1.90 to \$2; pineapple, Canadian pack, \$2.35; salmon, \$1.45 to \$1.50; lobsters, \$1.75 to \$2; haddies, \$1.30; clams, \$5 for 4 doz.; chowder, \$2 75 for 2 doz.; scallops, \$5.50 for 4 doz.; Digby chickens, \$1; kippered herring, \$1.10.

DRIED FRUIT—The first direct shipment of Valencias are to hand in off-stalk layers, half and quarter boxes. Prices are held firm at rather higher figures, the same being true

of currants. Loose muscatels are quoted lower in New York. Stocks for here were this season bought direct, and New York prices will not yet compete. A quantity of Nova Scotia dried apples were shipped west last year, and holders are now expecting bids, but the large crop in the States and western Canada is affecting prices, and there is little hope of a demand at a paying figure. Evaporated keep low. Onions are also low. There is no demand in this market for reds. Figs are showing a large sale. In nuts there is a good demand. In Brazils prices are high. We quote: Old Valencias, 4c.; layers, 5c.; new Valencias, 4 1/2 to 5c.; layers, 5 1/2 to 6c.; half-boxes, 6 1/4 c.; quarter-boxes, 6 1/2 c.; California L.M. 4-crown, 6 1/2 to 7c.; 3-crown, 5 1/2 to 6c.; London layers, \$1.75 to \$1.85. Currants, bbls., 3 1/2 to 4c.; cases, 4 to 4 1/2 c.; cartoons, cleaned, 7 1/2 c.; bulk, cleaned, 6 1/2 c.; prunes, kegs, 4c.; boxes, 4 1/2 to 5c.; half-boxes, 6 to 8c.; citron, 15 to 16c., orange and lemon, 13c.; dates, 4 1/2 to 5c.; dried apples, 5 1/2 to 5 3/4 c.; evaporated apples, 7 1/2 to 7 3/4 c.; California evaporated peaches, 12 to 13c.; apricots, 12 to 14c.; pears, 12 to 14c. Canadian onions, \$2 to \$2.25; walnuts, \$3 to \$4 per 100 lbs.; figs, 11 to 12c.; washed currants, 6-crown, 1-lb. cartoons, 8 to 8 1/2 c.; Sultanas, 10c.; Sultana raisins, 7 to 8c.; Grenoble walnuts, 12 to 13c.; Chili, 10 to 11c.; Brazil, 12 to 13c.; filberts, 8 1/2 to 9c.; almonds, 11 to 12c.; roasted peanuts, 9 to 10c.

GREEN FRUIT—Apples have moved very freely during the week at good prices, up-river buyers being in town in force. One schooner sold over 600 barrels in three days. Some schooners have the name of bringing better apples than others, and they get better prices and sell much more quickly. Florida oranges are being much missed, there being no first-class oranges in the market. Though the West India fruit improves from week to week, the latest arriving was not extra. Pears are almost run out. In keg grapes the quality is not as good as last season, but there is a fair demand. Some few Canadian baskets are still to be had. Cranberries are firm at quotations. Stocks are not large. We quote: Apples, \$1.50 to \$2.50; oranges, \$5.25 to \$5.50 per bbl., \$3.50 to \$4 per box; Lemons, \$5 to \$5.25; keg grapes, \$5.50 to \$6.50, California, \$4.50, double case, Canadian, 50 to 70c. per basket; quince, \$6 per bbl.; sweet potatoes, \$3.50 to \$4 bbl.

DAIRY PRODUCE—Butter is rather dull, owing very largely to the fact that there is so much poor stuff in the market. There is a good demand for creamery at a price, but grocers do not care to pay factory prices. Eggs are in fair demand, and are quoted a cent higher. Stocks are not large. In cheese, the market here shows little effect of the higher prices west. Junes offered at 7 1/2 c. find slow sale. It is reported that some June and July have been sold for 7c. Later makes are held firmer. There are fair stocks here, bought at bottom prices, and holders are hopeful. Some 600 were shipped by one factory to London during the week. We quote: Common dairy butter, 15 to 16c.; dairy, 17 to 18c.; new creamery prints, 22c.; cheese, 8 1/2 to 9c.; creamery, tubs, 20c.; eggs, 16 to 17c.

MOLASSES—There has been a good movement. Prices show no change but are firm. A small quantity of nice Porto Rico arrived in the city from Yarmouth during the week. Syrup is finding a better demand than for some time. The quality of that largely held here is very nice both as to color and flavor. We quote: Barbadoes, 32 to 34c.; Trinidad,

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

Cleaver's Toilet Soaps.
Bensdorp's Royal Dutch Cocoa.
Pyle's Pearline.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

REPEAT ORDERS

Are coming in all the time
for Canned . . .

Golden Finnan Haddies

If they did not give satisfaction, customers would not order twice.

EVERY CAN GUARANTEED.

Wholesale by

HOWE, McINTYRE CO.
MONTREAL

FISH * WITHOUT A BONE.

Ordinary Boneless Fish have some bones in them, but we now put up pure Codfish in 3-pound boxes

WITHOUT A BONE.

This is the best Fish packed in Canada, and very much superior to Fibred or Shredded Fish.

JOHN SEALY - St. John, N.B.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

ASK FOR
MOTT'S

CRESCENT BRAND



BRUNNER, MOND & CO., Ltd,
NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market.

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from
the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

Don't delay

ordering your winter stock
of

SALT

Verret, Stewart & Co.
MONTREAL.

T. A. LYTLE & CO.

TORONTO



Manufacturers
. . . of

Pure Pickling Vinegar

YOU KNOW YOU CAN RELY

on our goods pleasing
your best trade.

THE "KENT"

CANNING AND
PRESERVING CO.

Chatham, Ont.

We can't say



TRADE MARK.

How many families throughout Canada are using our goods, but we are sure that those who are using them are amply satisfied with them. The goods are strictly pure and cannot fail to give satisfaction even to the most exacting consumer.

DELHI CANNING CO.

DELHI, ONT.

33 to 34c.; Porto Rico, 34 to 36c., bbls.; New Orleans, 32 to 34c.; St. Croix, 31 to 32c.; syrup, 35c.

SUGAR—The little depression noticed outside is said not to be on account of lower value, and holders are confident. The demand for yellows and granulated is nearly equal. Fair stocks are held and a large quantity is moving. We quote: Granulated, $4\frac{3}{4}$ to $4\frac{1}{2}$ c.; yellow, $3\frac{1}{2}$ to $3\frac{3}{4}$ c.; Paris lump, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.; powdered, $5\frac{1}{4}$ to $5\frac{1}{2}$ c.

FISH—Arrivals of dry have been large and prices are easier. The movement is hardly as active as it was. In pickled some splendid fish are seen in Grand Manan and Quoddy river herring, but the price is low. In smoked herring there is no improvement. New are very low, with but little demand, while it is understood there are still some old at the Islands. Some during the week of extra nice new ones were repacked here into large boxes for shipment to Scotland, but the market there is not large. Quite a large quantity of Shelburne in buckets are on the market at 45 to 50c. We quote: Fresh haddock, 2 to $2\frac{1}{2}$ c. per lb.; dry, \$1.50; large cod, \$3.50 to \$3.65; medium, \$3.25 to \$3.30; pollock, \$1.40; bay herring, \$1.25 to \$1.30 per half-bbl.; Rippings, \$1.75; Wolves, \$1.85 to \$2; smoked herring, old, 4 to 5c.; new smoked, 6 to 7c.; Canso, \$4.50 to \$5 per bbl.; shad, half-bbl., \$5 to \$6; Grand Manan herring, half bbl., \$1.25 to \$1.35; Shelburne, \$3.25 bbl., \$1.75 half-bbl.; boneless, $2\frac{1}{2}$ to 8c.; oysters, \$2.50 to \$3 per bbl.

FLOUR, FEED AND MEAL—In flour as in other lines the week has been active. Ontario grade still shows an upward tendency, while Manitoba is firm at quotations. In oatmeal the feeling is firmer with a good demand. Cornmeal continues to have a very large sale at prices. Oats are firmer in Ontario and more P.E.I. oats are arriving. It is too bad N.B. oats do not give better satisfaction, as crops were large. Hay is not very active here, but prices are firm. We quote: Manitoba, \$4.70 to \$4.75; best Ontario, \$4.10 to \$4.15; medium, \$3.85 to \$3.95; oatmeal, \$3.55 to \$3.75; cornmeal, \$2.30 to \$2.25; middlings, \$19 to \$20 on track; bran, \$18 to \$19; hand-picked beans, \$1.25; prime, \$1.20; oats, 33 to 35c.; hay, \$11 to \$11.50; pot barley, \$4; round peas, \$3.65 to \$3.75; split peas, \$3.70 to \$3.80; yellow eye beans, \$2; buckwheat meal, \$1.30 to \$1.35.

ST. JOHN NOTES.

B. B. Hardwick, the popular representative of Pearline, is in the city this week.

John Seely has some particularly fine Quoddy pickled herring received this week.

About 1,300 boxes of bloaters passed through here for Halifax from Grand Manan during the week.

Northrup & Co. secured some barrels of choice grocery molasses, which they are selling low to the trade.

At the Baltic Starch Factory, P.E.I., they expect to manufacture over 300 tons of starch. Over 32,000 bushels potatoes have been bought at 14c. per bushel.

At the last meeting of the St. John Board of Trade it was decided to affiliate with the Maritime Board, and W. Frank Hatheway was elected their representative on the council.

The regular monthly meeting of the Retail Grocers' Association was held during the week. Much regret was expressed that more of our leading retailers were not mem-

bers. There is much needed work to be done. It is too bad that for the good of the whole they cannot get united action.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER.

HALIFAX, Nov. 14, 1895.

THE general tone of trade remains pretty much the same as last week. There is nothing doing in sugar, molasses or fish, while produce is a drug on the market. Provisions are very dull, but green fruit, butter and cheese are improving.

E. Collishaw, of New Glasgow, writes THE GROCER that the report of his scheme as published in last issue is misleading. He says: "I propose to secure the supplying of 500 families, and have secured about 300. These pay me \$10 a year each for the benefit of being supplied with goods at wholesale prices with cost of handling added. This will mean a very large business, and should be profitable to myself as well as the parties who will be supplied." It is to be called the "Consumers' Union." He says he is carrying no \$45,000 stock, and that the first report is calculated to injure him with the wholesale trade. In reference to the question in THE GROCER, "where will the profits come from?" he says: "The profits come in with 5 per cent. average cash discounts, and outside trade at regular prices."

The directors of the Acadia Sugar Refinery have issued their report for the year ending Sept. 30th, 1895, in which they say: Notwithstanding the unprecedented fall in the value of raw sugar during the first quarter of our financial year, and the very close competition in refined sugar, the net profits of the past year, including \$7,693.80 balance from last year, amounted to \$170,227.54, from which the interim dividend of 6 per cent. on preference shares was paid 15th August, \$81,760, and after writing off \$11,645.09 debt for preliminary expenses, and setting aside \$25,000 for depreciation, there remains \$51,822.45, from which the directors propose to pay, on Dec. 15, a further dividend of 3 per cent. on the preference shares, amounting to \$40,880, leaving a balance of \$10,942.45 to be carried forward.

It is noted that James Thompson has retired from the directorate in consequence of ill-health, and P. O'Mullin fills the vacancy.

The annual meeting is to be held in the Y.M.C.A. hall on Thursday, 28th inst.

FLOUR—The flour market is quiet, with quotations remaining the same as last week.

SUGAR—The Acadia refinery reports business very quiet, with no change in refined quotations. The Moncton refinery has again started work, the water supply being sufficient. Raw sugars have declined since last week.

GREEN FRUIT—Nova Scotia cranberries are plentiful and selling at \$5.50 to \$6.50 per barrel; Cape Cod cranberries are selling at \$8.50 to \$10, being a superior keeping fruit than native. Foxberries are worth from \$3.25 to \$3.75. Magdalen Island cranberries have ceased arriving. A considerable quantity of the latter have gone to the upper provinces. Apples are still on the rise, good fruit commanding from \$2 to \$3 per bbl. They are likely to go higher. Canadian onions have advanced 50c. per bbl., the quotations to-day being \$2.25 to \$2.50 for choice keeping stock. Spanish onions rule low,

being sold at 60 to 75c. per box for choice. The latest arrivals of Jamaica oranges look well. They are fine, sweet fruit, and sell at \$7.50 per bbl., repacked, for choice stock. Malaga lemons, 500 count, bring \$9 to \$9.50.

CANNED GOODS—A steady trade is being done in canned goods. Prices remain unchanged.

PROVISIONS—The provision market is very dull, and prices rule low on account of the soft weather. Beef (alive) has been selling at \$3.50 per 100 lbs. for small and \$6 to \$7 for heavy, very few bringing the outside figure. Lambs are a little stiffer, being worth \$2.25 to \$2.50, while sheep are lower, selling at \$2.50 and \$3. Carcase pork is also lower, to-day's quotations being $5\frac{1}{2}$ and 6c.

POULTRY AND GAME—The poultry and game market is depressed. Turkeys are retailing as low as 12c. per lb., chickens at 30c. per pair, and geese 55 to 60c. each, all for good stock. Rabbits are bringing 12c. per pair, and partridge 20c. Colder weather will stiffen these prices.

PRODUCE—Schooners are arriving every day from Prince Edward Island with potatoes, oats and turnips, and the market is over supplied. On account of the large crops elsewhere, there is no place to ship to, and the local demand is not equal by any means to the supply. On P. E. Island the price for potatoes is 12 and 13c. per bushel. Here the price is 22 to 25c. per bushel, according to quantity. It is expected they will come down to 20c. per bushel. Oats are quoted at 33 to 35c. from schooners, and turnips at 20c. All the available storage in the city has been secured.

EGGS—There is a little stiffening in eggs. P.E.I. stock sells at 15c. here and 14c. on the island. Fresh native stock commands 17c.

BUTTER—For many months the butter market has been most discouraging, but dealers are now looking for a change. Tub is quoted to-day at 17 to 19c., and creamery from 20 to 23c.

CHEESE—Like butter, cheese is on the rise, and is worth to-day from 9 to 10c.

DRIED FRUIT—The steamer Damara, which arrived last Saturday, brought 7,000 boxes of raisins on through bill of lading from the Mediterranean. Trade is fair, with indications of an advance in prices.

MOLASSES—There have been some arrivals of molasses since last report. Geo. E. Boak received a cargo of Porto Rico, consisting of 170 puncheons. Prices remain unchanged.

Stock must be cleared out by 1st January.

No reasonable offer refused to clear out any line. For this reason it will pay you well to call and see our stock of Crockery, China, Glassware, Lamps, etc., both staple and fancy.

JAMES A. SKINNER & CO.

(In Liquidation.)

54 and 56 Wellington St. West, Toronto

250,000 IN TEN MONTHS

We have sold 250,000 Quart Milk Pails of Reception Coffee. This is proof of its quality.

Price, \$3.00 per doz.



PURE GOLD M'FG'G. CO. 31 & 33 FRONT ST. EAST. TORONTO.

A NEW WAREHOUSE.

Mr. W. H. Rowley, of the E. B. Eddy Co. was in Toronto last week for the purpose of securing larger and more commodious premises to meet the requirements of their constantly increasing business. We believe they secured No. 38 Front west, for many years occupied by Cooper & Smith.

The Eddy Co. are now doing the paper bag, wrapping paper and match trade of Canada.

BRITISH GROWN TEAS.

A London tea letter says: "Considerable progress is now being made in pushing the trade of British grown tea in external markets. Australia is steadily increasing the quantity annually consumed, and appears to be following the example of the United Kingdom, in the gradual displacement of China tea, in favor of Indian and Ceylon. In Russia, the use of Ceylon tea has lately received considerable impetus, and this market has now become a very important outlet. From North America, reports are very encouraging, and there is every reason to believe that British grown tea has now taken sufficient hold of the public taste, both in the United States and Canada, to ensure a permanent and increasing demand for it, if only the work of the Indian and Ceylon commissioners can be effectually and stead-

ily carried on. The Indian planters have been frequently urged to come forward with adequate subscriptions, and it is hoped that the levy being raised in Calcutta will meet with the success which is so urgently needed, and thus provide sufficient funds to ensure the success of their tea in this large and growing market."

LATE BUSINESS CHANGES.

The stock of J. F. Allan & Co., general store, Hillsdale, Ont., is for sale by auction on Nov. 20.—The general store of W. S. Duggan, Oil Springs, Ont., has been damaged by water.—The estate of Cole & Henderson, soda water manufacturers, St. Thomas, Ont., has been sold to T. H. Hutchinson.—Mrs. E. A. Rawlinson has commenced a confectionery business at St. Thomas, Ont.—F. X. Bilodeau's general stock at Baillargeon, Que., was sold at 34c.—A meeting of the creditors of Thos. A. Ward & Co., grocers, Chambly Canton, Que., was called the other day.—Hector Lemieux, general store, Chicoutimi, Que., has assigned.—Royer & Burrage have been appointed curators of the business of Neil Bouchard, trader, East Clifton, Que.—Arthur Chabot's Montreal grocery stock has been sold at 65c.—Mrs. Horace Dussault is proprietress of the grocery business of Dame A. Dussault at Montreal.—Jules Gagnon and Louis Stanislas Monost are proprietors of Gagnon & Monost's grocery business at Montreal.—There is a demand of assignment against T. Jarry & Co., gro-

cers, Montreal.—The barns of Jos. Julien, general store, Point Rouge, Que., were burned at a loss of \$3,000, partially insured.—The widow of F. X. Darche, and Geo. A. Darche, are proprietors of the general business of Darche & Co. at Sherbrooke, Que.—Jos. Paquet, general store, St. Lambert, Que., has suspended.—Mrs. Thos. Dagenais is carrying on the grocery business of Thos. Dagenais & Co., St. Louis de Mile End, Que.

WHERE SANDFORD WAS THE BOY.

When the general subscription agent of The Review was in Great Britain recently he called on Robert Heggie, linen manufacturer, Kirkcaldy. In talking about Canada, Mr. Heggie said that Sandford Fleming, C.M.G., now one of the leading civil engineers in Canada, was a boy in his office many years ago; "and a good boy he was too," added Mr. Heggie.—Dry Goods Review.

P. J. Russell, formerly with Thompson, Codville & Co., wholesale grocers, of Winnipeg, and lately manager of Carlin & Lake's stores at Golden, and other points in East Kootenay, has arrived at Nelson, B.C., with his family. Mr. Russell is the agent of several wholesale houses, and will look after their trade in Southern Kootenay until such time as houses can be established on the ground.

choice. s look sell at stock. \$9 to being in un- ket is unt of been and \$6 outside worth lower, pork is ng 5½ ry and are re- tens at ach, all ng 12c. weather g every h pota- arket is ze crops to, and y means he price el. Here cording ill come : quoted turnips the city in eggs. d 14c. on mmands e butter ing, but ge. Tub creamery is on the 10c. Damara, ght 7,000 of lading fair, with some ar- Geo. E. rico, con- remain un- eared ry. used to his rea- l to call ockery, ps, etc., CO. Toronto

Grand Mogul Tea

COMPETITION

We offer five prizes for the best five advertisements, either prose or poetry, setting forth the distinctive superior qualities of Grand Mogul Tea as follows: Purity, small percentage of Tannin and richness in Theine, consequently its healthfulness; its nice delicate flavor and great strength—all the foregoing being reasons why medical men recommend its use. Every competitor must enclose the end label of half pound package as a guarantee that he used the tea and speaks from conviction. The names of the winners will be published with advertisements in their order. Competition will be closed Jan. 15th, '96. Names of judges will be published later. Prizes will be awarded according to order of merit.

- 1st Prize—\$20 in Gold.
 2nd " —\$10 in Gold.
 3rd " —10 lbs. Grand Mogul Tea at 50 cents.
 4th " —5 lbs. Grand Mogul Tea at 50 cents.
 5th " —3 lbs. Grand Mogul Tea at 50 cents.

Sold by leading grocers everywhere. Call and get handsome sample tin.

T. B. Escott & Co.

LONDON, ONT.

Sole Agents for Canada and the United States.

HOPEFUL FEELINGS IN THE WEST.

Mr. W. R. Brock, of Toronto, has returned from a month's trip to Manitoba and British Columbia. He said to THE CANADIAN GROCER: "The business situation throughout the west is more satisfactory, mainly on account of the improved prospects. It is not so much an expansion in trade, for cautious buying still prevails, but there is a steadier volume of business. Probably it would take several years of really better times in Canada to show a marked increase in business. Into the Kootenay country great numbers of miners and speculators are crowding from California, Nevada, and other places, and a great deal of gold is being got out. There appears to be a general agreement as to the richness of the district, for old miners with whom I talked on the spot said it was the best paying gold field on this continent. The increase in population results in a large consumption of Canadian produce, and I noticed that a quantity of butter, cheese, etc., came into the province from as far east as Portage la Prairie, supplies that were formerly drawn from Seattle. All over the great west there is the hopeful feeling for which westerners are famous, but there is this additional feature at present: that there are better grounds for hopefulness than usual, and the country is accordingly elated."

SHIPMENT OF CANNED GOODS TO BRITISH COLUMBIA.

Last week there left the Union Station, Toronto, a decorated train of seventeen cars, loaded with Boulter's peerless "Lion" brand canned goods, going direct by lake and rail over the C. P. R. route to purchasers in Victoria, B.C. This train carries over 24,000 lbs. of canned goods in each car.

The train was beautifully decorated with Union Jacks and 34 banners, each 33 by 4 ft., one on each side of the car, bearing the name of the firm. The shipment is the largest of canned goods that was ever sent across the continent.

W. Boulter & Sons commenced business in 1882, and in 1885 they sent their first shipment to Victoria by San Francisco. In 1886 this firm enjoyed the honor of sending the first carload of canned goods that ever crossed the C. P. R. to Victoria.

Aside from this large shipment, over ten carloads were sold in Winnipeg this year. The firm is to be congratulated upon its enterprise.

To such of your customers as you know to be suffering from coughs or colds, offer a few B. F. P. cough drops. Once introduced they will always be in demand, and will open up opportunities for sales in other lines.

Only the best fruit, thoroughly cleaned and picked, is used in making

CLARK'S ENGLISH MINGE MEAT

An Article fit for a King's Table.

Every package guaranteed to be as represented.

W. CLARK - MONTREAL.

Paint is superficial

And, while we do spend considerable money in painting our safes to produce ornamental results,—it is the scientific mode of their construction which makes them so secure against fire.

Taylor's safes



ARE YOU LOOKING FOR A POSITIVE TRADE WINNER?

If so, carry a line of our celebrated BAKING POWDER

IT'S

Jersey Cream

And you will catch the best trade of your neighborhood if you sell it.

LUMSDEN BROS. - Hamilton, Ont.

EWING, HERRON & CO.

Have Tons OF CARRAWAYS

Recleaned and double sifted. Samples and quotations sent on enquiry.

Trade Mills - - Montreal

Cheese Makers

Who are up to date use our CANADIAN SALT, made by the OPEN PAN process. The salt made at BRUSSELS has a well deserved reputation. Any brand furnished as ordered.

The Canada Salt Association
Clinton, Ont.

RAISINS

OLIVER'S 1894
LAYER VALENCIAS

Kept in splendid condition in cold storage—cheap.

JOHN SLOAN & CO.
TORONTO.

New

SULTANAS
ELEMES FIGS

Warren Bros. & Boomer

Wholesale Grocers

35 FRONT ST. EAST

NOW IN STORE

Choice Eleme Figs

10 lbs. and 14 oz. boxes.

New Filiatra Currants

Barrels and half-barrels.

New Almond Nuts

Get our quotations before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

J. W. Lang & Co.

Have in stock . . .

Martin Wagner's Pineapples
eyeless and coreless "Extra."

Martin Wagner's Pineapples
eyeless and coreless "Fine."

Curtice Bros.' "Monroe Brand"
Strawberries.

Shredded Codfish, "pkges."
Very fine.

J. W. Lang & Co.

59, 61 and 63 Front Street East Toronto.

40% Profit

That is part of what you get if you handle our soaps.

P. M. LAWRASON
London, Ont.

Canned Goods

KENT AND AYLMER

The best packed in Canada.
Send for quotations.

PERKINS, INCE & Co.

TORONTO.

Choice New Figs

New Malaga Raisins
New Shelled Almonds
New Prunes

: : : IN STORE

SMITH & KEIGHLEY

9 Front St. E. TORONTO.

THE DUTY ON RICE.

WITH regard to the editorial article in your issue of Nov. 1st, under this heading you have been led into making such an extraordinary error that it is due to you, as a mouth-piece of the grocery trade, to correct same.

The article says "the mill-owner pays a duty of scarcely 5 per cent." Now such a gross misstatement might have been avoided by a simple reference to the Customs Tariff, which reads:

"Rice, uncleaned, unhulled, or paddy, 3-10 of a cent. per lb., but not less than 30 per cent. ad valorem" in any case.

Take the figures you give as from the Trade and Navigation Returns for 1894 (to June 30), i.e., 13,996,983 lbs. uncleaned rice imported; this, had the calculation been made at 3-10 of a cent. per lb., would give \$41,990.95, nearly \$42,000, as payable by the manufacturers, instead of \$8,178, the sum stated, an under-statement of \$33,000.

It is quite clear the figures of column "Entered for Consumption" instead of column "Imported" have been taken in making the calculation of 5 per cent. as the duty.

You can find out by applying to the collector at Montreal that the duty paid on a single cargo alone of uncleaned rice averages considerably over \$25,000.

A great deal of what has been said and written on this rice question is as inaccurate as the above, and moreover the fact is almost invariably lost sight of, that the 30 per cent. duty is levied on a raw material, and no allowance made for the very large shrinkage in the various processes of milling.

The fact is, the largest moiety of the alleged protection is given back to the consumer in the reduced price of the rice. Surely it must occur to any business man, that if the margin is as large as alleged the manufacturers would not allow what you mention as a fact, that there is still imported of the cleaned article "about one-half of the rice they require."

Granted that the manufacturers have ample facilities to produce all the country requires, which they have, how do you reconcile excessive protection, and yet so large a proportion of the cleaned rice required imported?

MOUNT ROYAL MILLING & MFG. CO., Ltd.
Montreal, 5th Nov., 1895.

REMARKS: This matter was brought to the attention of THE CANADIAN GROCER by a dealer who read the figures from the Trade and Navigation Returns for 1894. It is quite evident he has made a mistake of using one column instead of the one alongside of it. His reputation is such, however, that we know he did not do so intentionally. It was not considered necessary to verify them, as is almost always done in such cases. The deductions based on these figures

are, of course, very unfair to the Mount Royal Co., and we are very glad to give place to their letter.—THE EDITOR.

RAMBLER'S NOTES.

Mrs. Clements, Thamesville, has decided to continue in the dry goods business in her old stand.

Nelson Graves, of Thamesville, has sold out his grocery stock and gone to farming near that place.

F. J. Mayhew, of Mayhew & Harmer, grocers, Thamesville, had the misfortune to sprain his back Oct. 28, but he is improving again and will soon be around.

Thos. Adams, who has been with Frank Gorrie, the Queen's Grocery, Chatham, Ont., for the past two years, has taken a position with W. F. Cherney, grocer, of Windsor.

Trade in Chatham is quite brisk; the grocery and dry goods stores have done very well. Merchants here look for a great increase in volume of business as prices on farm products advance. The banks had an exceptionally good day on Nov. 4, and say the farmers in vicinity are in good circumstances.

PROVISION FIRM FAILS.

Fox Bros. & Co., pork packers and commission merchants, Toronto, have offered to compromise with their creditors at 40c. on the dollar. The firm, which is composed of Mr. F. H. Gooch and the two Fox Bros., has been in existence nearly two years.

The causes of the failure were simply lack of trade and rather extravagant business methods. During its career the firm is said to have spent \$16,000 to make \$8,000.

KEEP "MUMM."

At the Toronto Garrison dinner to Major General Gascoigne last week Mumm's celebrated champagne was exclusively used. The Canadian agents are the well known firm of Walter R. Wonham & Sons, of Montreal.

A cough drop that is pleasant to the taste, and at the same time capable of relieving a troublesome cough, is sure to be in demand. Both these attributes are found in B. F. P. cough drops.

FOR SALE.

GENERAL STORE STOCK, PREMISES FOR sale or rent. Apply to CARR & Co., Port Haney, British Columbia. (40)

THE OLDEST ESTABLISHED GROCERY AND Crockery business in Owen Sound. The Toronto Tea Store, established 1865. This is a rare chance. JOHN H. NOTTER & Co., Box 96, Owen Sound. (45)

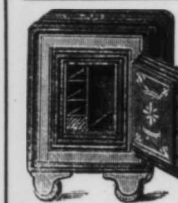
FOR SALE OR LEASE.

WHITING CASH CARRIER—TWO STATION. Brand new—only a few months in use. The latest improved. Address Box 8, GROCER OFFICE.

New York Fancy Brand. Have a good light. Use



Every Oil known to trade and industry—wholesale.



Champion Fire and Burglar-Proof Safes.

Made with Solid Welded Angle Iron Frame, Iron Inside Doors; 1,000,000 Changes Combination Lock. Twelve years trial have proven them the Best. Fifteen sizes in stock. Write for our Price List.

S. S. KIMBALL

577 Craig St., Montreal, P. Q.

WM. H. DUNN

394 St. Paul Street

Montreal

Mercantile Broker and
Grocery Commission Merchant.

GASPE DRY CODFISH, GREEN COD-FISH, N.S. AND C.B. HERRING

B.C. Salmon, Canned Lobsters, Mackerel and Blueberries, Nfld. and Gaspe Cod Oil

CLARETS

Alex. Andrea Kraay & Co.'s very fine old Clarets

BASS' ALE

The Bugle Brand is the best imported

GUINNESS' STOUT

Bulldog Brand, the highest grade bottled

Cockburn & Co.'s Very Old Highland Whisky
SPECIAL LIQUEUR WHISKY

J. & R. McLEA, 23 Common St.

MONTREAL

Sweet Herbs for Seasoning

Sage Savory
Thyme Parsley
Mint Marjoram
Poultry Dressing

We have a full line of these goods in Ten Cent tins and in bulk. . . . Drop us a line if you are interested. . . .

TODHUNTER, MITCHELL & CO., Toronto

ASK YOUR WHOLESALER



Canadian Leaf Chewing Tobacco

Made in all size plugs. Cheapest and best.

F. W. HUDSON & CO., - Toronto, Ont.

AGENTS FOR ONTARIO

WRITE US FOR SAMPLES

We must keep ahead of our Competitors.



And our perfect carefulness in every department renders it possible for us to do so

It's the same all the way through and in all lines.



The Trade have confidence in our goods Then isn't this clear to you that Boulter's Goods are Pure Goods?

W. BOULTER & SONS.

Packers of the Peerless "Lion" Brand canned goods.

PICTON, TORONTO, DEMORESTVILLE.

Our demand novelty is for your customers buying our goods, we say it will be much sought after; you will verify this later.

Direct from Japan

We are receiving this week over

2,100 Packages of Our "VICTORIA" and
Japan Teas "PRINCESSE LOUISE" Brands
 In 5, 10, 20, 40, 50 and 80 lb. packages.

Also a full line

Congou and Gunpowder Teas

Write for Samples and Prices before you order elsewhere.

It will Pay you.

LAPORTE, MARTIN & CIE. Wholesale Grocers **Montreal.**

You will find that these packets are the most attractive you have ever seen and that their contents make the most delicious TEA you have ever tasted—

**TAKE
THEM
ON**
and they will make a
**TRADE
FOR
YOU!!**

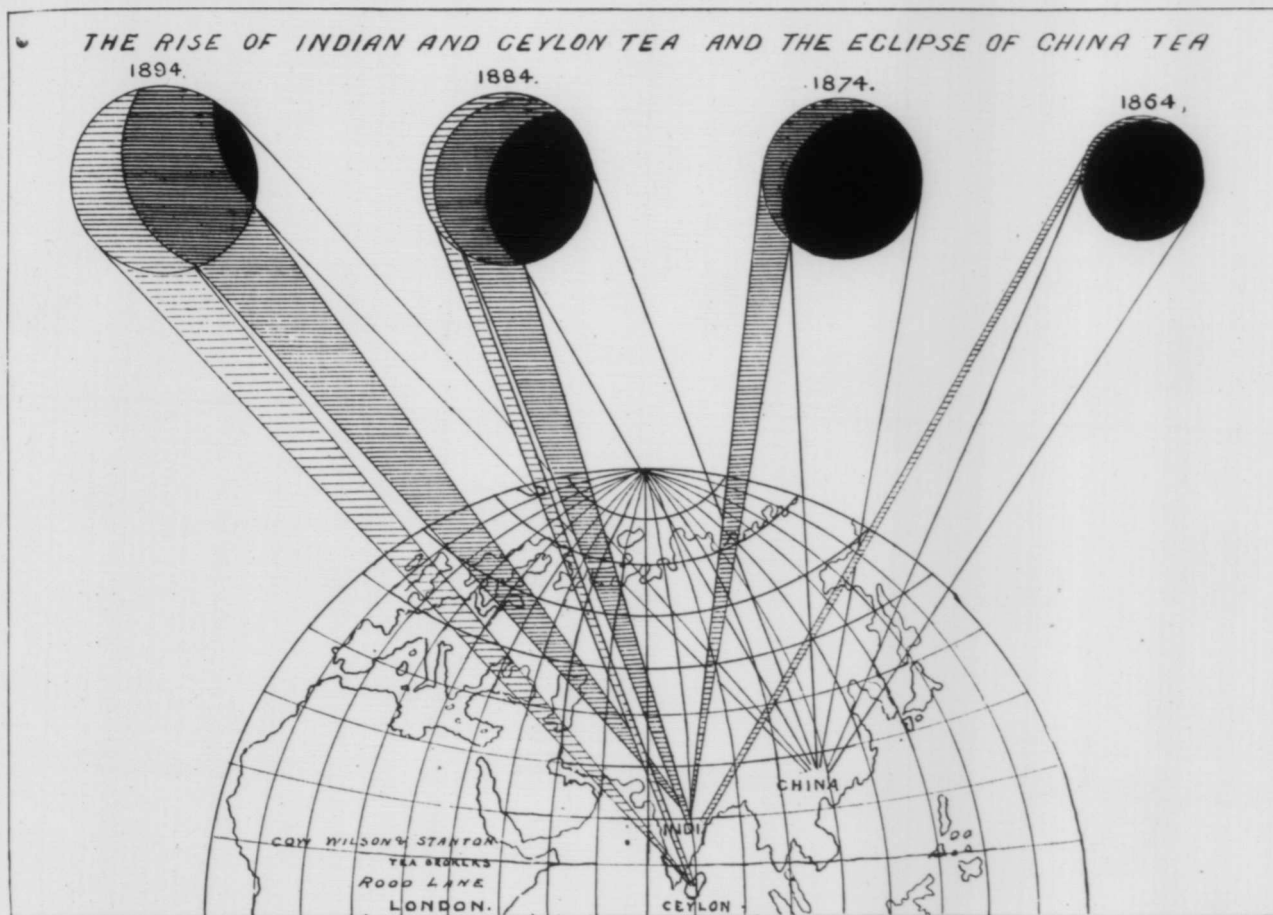
Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS



*Spring Picked!!!
Skillfully Blended!!
Attractively Packed!*

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
 { TORONTO—THOMPSON & THOMPSON, 18, Front Street East.



THE AREA IN EACH CIRCLE REPRESENTS THE QUANTITY OF TEA CONSUMED IN GREAT BRITAIN IN THE YEAR NAMED
 REPRESENTS INDIAN TEA. REPRESENTS CEYLON TEA. REPRESENTS CHINA TEA

Ceylon
Ceylon
Ceylon
Ceylon

TEA

You will not **get tired** of seeing **Ceylon Teas** advertised—because the more they are pushed the **More Money You Will Make**.

They are coming to the front with giant strides as sure as fate. Don't put off buying pure, clean, wholesome **Ceylon Teas**.

THE BUSINESS PAPER.

ITS TRUE POSITION, AND ITS INTRINSIC VALUE
IN BUSINESS MAKING.

The trade paper is a trade necessity.
Business may be run without it.

Business never has been run without it.

The merchant can write his letters on a
barrel-head—but he doesn't.

Merchandise can be sent across the con-
tinent by mule-power, but nobody uses that
motor.

The fact that every trade has from one
to a dozen representative papers devoted
exclusively to the trade they represent, is
prima-facie, as well as circumstantial, evi-
dence that the trade paper is a part of the
economy of business.

I don't own a trade paper.

I never did own a trade paper.

I never expect to own a trade paper.

I have no trade paper interest.

I simply know trade papers.

I am writing what I know.

A bank president in Boston can't write
more than his own name, but his ignorance
didn't make him a bank president.

There are men who don't read the trade
papers and succeed, but so long as the
ninety-and-nine read trade papers, and are
successful, there is no need of discussing the
peculiar composition of the one man who
makes money and reads nothing.

The trade paper is a commercial clearing
house, with members entirely confined to its
particular trade.

It is more than a clearing house, it is a
typographical business club, and into its
arena is thrown the thought of trade.

It is a printed show-room, where every-
thing new, and everything interesting, are
placed before the reader, for the reader's
benefit.

The good trade paper civilizes trade—
spreads trade—increases trade—makes trade
honest — disarms unnatural competition,
tends to raise cold-blooded business up to
the fraternity of social decency.

The man who reads a trade paper may
not be wise, but I never knew a fool to read
a trade paper.

The trade paper reaches into general
trade, and absorbs that line of business
which is pertinent to the class it illustrates.

The trade paper gives to the reader that
which he wants—it is a sort of sieve through
which only can pass words of business
interest.

The reason that trade papers carry adver-
tising is the same reason that magazines and
daily papers carry advertising.

The first-class trade paper has just as
much right to devote a part of its pages to
advertising as has the magazine or story
publication.

The advertising in a trade paper is as in-
teresting as the reading matter, for the ad-
vertising pages present the names and ad-
dresses and other business information con-

NOVA SCOTIA FIBRED CODFISH

REPRESENTS the highest achievement in
the art of curing and preparing Codfish ready
for cooking.

NOTHING is used in this product but the
finest of shore Codfish especially cured and
dried for it.

THE disagreeable odor usually considered
to be a necessary evil to be endured while
cooking Codfish will be found to be entirely
lacking in this.

EVERY particle of skin and bone being re-
moved and the water evaporated, there is
absolutely no waste. The contents of each
package, therefore, is worth to the house-
keeper about three times its weight in Cod-
fish as ordinarily sold.

PUT UP in half-pound cartons, 3 doz. car-
tons to the case, and sold by the wholesale
and retail grocers throughout Canada.

PARKER, EAKINS & CO. Curers and Dealers in Fish for Home and Export Trade YARMOUTH, NOVA SCOTIA

THE . . .

Sydenham Glass Co. of Wallaceburg

Limited

WALLACEBURG, ONT.

Manufacturers of

Prescription Ware
Flasks and Liquor Bottles
Celebrated Beaver
Fruit Jars, Jelly Jars

PRIVATE MOULDS A SPECIALTY



OILS
OVALS
SALADS
SAUCE

BOTTLES

PICKLES
PANELS
BEER and
MINERAL

We make bottles of extra weight to order. We invite inquiry
relative to lettered ware and bottles from private moulds.
Prompt attention to orders and inquiries.
Mention this journal.

Toronto Representative: G. A. McCANN, 208 Dundas St.

Tees & Persse, Winnipeg,
Agents for Manitoba and Northwest Territories.

Martin & Robertson, Vancouver and Victoria.
Agents for British Columbia.

BY ROYAL WARRANT TO HER MAJESTY THE QUEEN.

GOLD & PRIZE
30
MEDALS.



GOLD & PRIZE
30
MEDALS.



"SPECIAL LIQUEUR"

*Finest Highland Whisky
of great age.*

John Dewar & Sons,
DISTILLERS, Limited.
PERTH, SCOTLAND.

London Offices,
48 Lime St., E.C.

J. M. Douglas & Co., Agents, Montreal.

cerning the most enterprising business men in the trade represented.

The progressive manufacturer or wholesaler realizes that while the circulation of the trade paper may be small, every copy goes into the hands of a probable customer.

A man can do business without advertising in the trade paper, but the fact that comparatively few men of enterprise do not advertise indicates that the advertisement in the trade paper has money-bringing and trade-increasing value.

A paper with a circulation among one thousand probable customers is worth more than the circulation of a paper with one hundred thousand among possible customers, unless the one thousand probable customers are included in the one hundred thousand possible customers.

The only people who read a grocery paper are people who earn their living, making, distributing and retailing one particular line of goods.

They are not only interested in the news of their trade, but they are ever anxious of considering any one who supplies the goods they sell.

The advertisement in the trade paper may not bring more than one answer a month, perhaps not more than one a year, but one answer may be the beginning of a trade which will pay for the advertisement ten times over.

There are a thousand reasons why a general magazine need not be read by business men, but the sun never shone upon a reason why the man who sells groceries, etc., should not read systematically and carefully the paper which represents the trade of his living.

He reads the trade paper, and as he isn't a fool, he reads the advertising pages as carefully as he reads the reading matter, for the business man knows that the advertising pages will present to him ways and means of increasing his business, and of making more money.

The man who does not believe that people read the trade paper advertisements is advised to print at the bottom of his advertisement, in the smallest possible type, the statement that he will present a yellow dog, or a rosewood piano, to any reader of the paper who sends for it.

The best advertising in the world is the advertising that strikes men squarely between the business eyes.

The trade paper contains nothing but business—it is the one great business-bringer of wholesale publicity.

There is something the matter with the business man who can't build business better with the business assistance of business papers.

Nathaniel C. Fowler, Jr., Doctor of Publicity. (Copyright, 1895.)

The Boston Chamber of Commerce has taken action with a view to securing from the United States Treasury Department the designation of Richford, Vt., as a port of entry for Canadian cattle, for transshipment to Europe by way of Boston. The only ports now open are Island Pond and Montreal. From the former place cattle are freighted to Portland and shipped from there abroad.

A BEAUTIFUL CRYSTAL PITCHER
FREE WITH

Tutti Frutti

Ask your wholesaler for it. Send postal to us for advertising matter.
Adams & Sons Co., 11 and 13 Jarvis St., Toronto.



BROOMS . . .

BROOMS
BROOMS
BROOMS

OUR BRANDS :

Imperial Gold Medal Victoria
Bamboo Carpet Standard Leader

A variety of sizes in each line.

Give us a trial order.

Freight allowed to Ontario points in 5 doz. lots.

CHAS. BOECKH & SONS

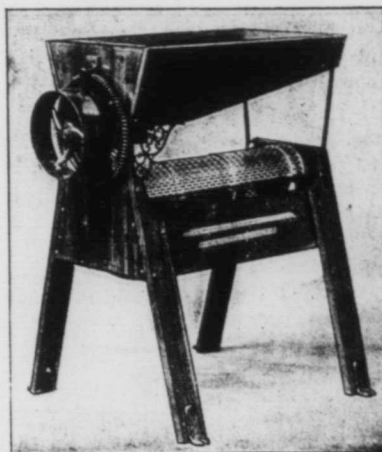
Manufacturers.

TORONTO, ONT.

FIX THIS FACT IN YOUR MEMORY

JOHNSTON'S FLUID BEEF

. . . STRENGTHENS



It's Something Wonderful

the change that is made in fruit when it is cleaned by The Grocers' Fruit Improver.

CURRENTS. It removes the stems from the finest Vostizas and makes low grade barrel currants equal to case goods.

VALENCIAS. It removes the stalks and stems and makes Off-stalk Goods equal to Selects.

SULTANAS. It excels on this kind of Fruit, in fact, it cleans them so thoroughly that the fruit is ready for the baker, saving him much time and labor.

This machine can be driven by hand or power and has a capacity to clean from two hundred to five hundred pounds an hour.

PRICE, \$12.00.

W. P. Ryan, 309 King St. W., Toronto, Ont.

John Mouat

WINNIPEG,

Northwest Representative.

BUSINESS CHANGES.**DIFFICULTIES, ASSIGNMENTS, COMPROMISES**

HENRY FOULGER, grocer, Brantford, Ont., has assigned to F. H. Lamb, Hamilton, Ont.

J. H. Rose, drugs, Winnipeg, has assigned.
Jos. Lavertu, trader, North Ham, Que., has assigned.

Wm. A. Purvey, general store, Yarmouth, N.S., has assigned.

Narcisse Leclair, general store, St. Huges, Que., has assigned.

Donald A. Campbell, general store, Strathorne, N.S., has assigned.

Kirkup & Co., grocers, Toronto, have assigned to W. A. Campbell.

J. H. Whitman, general store, Salmon River, N.S., has assigned.

Fox Bros. Co., pork packers, Toronto, are offering to compromise at 40c.

Burke & McPherson, general store, South Ingonish, N.S., have assigned.

A. Beauchamp, grocer, Montreal, has assigned to Bilodeau & Renaud.

The creditors of Geo. E. Pineault, grocer, Montreal, will meet on Nov. 16.

R. T. Young, general store, Burlington, N.S., offers to compromise at 40c.

S. J. Pake, general store, Hilton, Ont., has assigned to John G. Hay, Toronto.

J. B. Bourcier, grocer, Ste. Cunegonde, Que., has assigned to Bilodeau & Renaud.

Beuke & Sweny, general store, Onondaga, Ont., has assigned to W. T. Wickham.

Charlotte Wood, general store, Flesherton Station, Ont., has assigned to S. McCullough.

A. Charlebois & Co., general store, La Prairie, Que., have assigned to Chas. Desmarteau.

There is a demand of assignment against Jos. Beaulieu, general store, L'Annonciation, Que.

Robt. T. Campbell, general store, North Sydney, has assigned his book debts, amounting to \$575.

Hector Lemieux, Chicoutimi, Que., has compromised at 75c., payable in 3, 6, 9 and 12 months, secured.

Duncan Stewart, grocer, Montreal, is called to appear before the court on Nov. 14. He is reported absent.

PARTNERSHIPS FORMED AND DISSOLVED.

The grocery and dry goods firm of Newton, Ashwell & Co., Strathroy, Ont., has been dissolved.

Ross Bros. & Co., ship chandlers, Montreal, have dissolved. Wm. Ross continues under same style.

Henry James Leeming and John Macklin are proprietors of the produce firm of Leeming & Macklin, Montreal.

William Henry Theakston and Reginald Hainsworth have gone into a grocery partnership at Halifax, N. S., as Theakston & Hainsworth.

SALES MADE AND PENDING.

S. S. Colter, flour and feed, Virden, Man., has sold out.

The Black Cape stock of W. Howatson, jr., was sold at 34c.

Wm. Radcliffe, grocer, Toronto, has sold out to W. G. Cook.

John Griffiths, grocer, Guelph, Ont., has sold out to Thos. Heffernan.

F. Gaspardone, fruits, Victoria, B.C., advertises his business for sale.

The assets of A. Genest, general store, Gentilly, Que., are to be sold.

The grocery stock of H. A. Cooper & Co., Strathroy, Ont., has been sold.

Margaret Schiller, general store, Cooksville, Ont., has sold out to one East.

The assets of H. C. Heimerdinger, cigar manufacturer, Montreal, are for sale.

The Woodstock Grocery and Produce Co. have sold out to Geo. W. Walley.

Mrs. John T. Cooper, general store, Ninga, Man., has sold out to John Clay.

McDonald & Thomson, millers, Woodstock, Ont., have sold out to Walter Thomson.

Donat Brossard's general store assets were sold in Riviere au Sables, Que., at 48½c.

J. Conboy, fruits, etc., Grand Valley, Ont., has sold out to J. Erskine, and removed to Georgetown.

CHANGES.

R. R. Elliott has opened a general store Gainsboro', Man.

Chas. Tremblay is starting a cheese factory at Gracefield.

Chas. Gagnon has started a general store at Causapsal, Que.

John Devine has started a grocery business at Renfrew, Ont.

W. H. G. Gibbs, drugs, Winnipeg, has been succeeded by E. T. Howard.

Mrs. E. Milliken, grocer, Halifax, N.S., has been succeeded by A. D. Johnstone.

Mrs. C. C. Wright is proprietress of the Montreal West grocery store of C. C. Wright & Co.

Arthur Nadeau, hay dealer, St. Marie de Monnoir, Que., has left for the United States.

Mrs. Alex. Hetu is proprietress of the grain and provision business of Alex. Hetu & Co., Montreal.

Ozelina Bertrand is proprietress of the pork butchering firm of Arthur Poitras & Co., Quebec City.

DEATHS.

Narcisse dit Maloun, trader, Quebec City, is dead.

John A. Humphrey, of J. A. Humphrey & Son, grist mills, etc., Moncton, N. B., has assigned.

FIRES.

Urlin Bros. store at Dutton, Ont., was burned on Sunday.

John Cadas' flour mill at Pike Creek, Ont., was destroyed by fire on Nov. 8, entailing a loss of \$20,000, covered by insurance to the extent of \$5,000.

BRITISH COLUMBIA SALMON.

The British barque Sardhana, 1,119 tons, has completed her cargo of salmon at the Fraser River, comprising 34,999 cases valued at \$174,995, and will sail shortly for London. The Ladas, now loading at Victoria for Liverpool, is nearing completion and will carry about 62,000 cases. The Mary Jose loading on the Fraser, will probably sail early next month. There are two salmon ships yet to arrive, the Ardmore and John Gambles.

Next season will probably witness a number of new canneries in operation. The Fraser River Industrial Society, better known as the Co-operative Cannery, has been incorporated, and will be managed by a number of prominent citizens of Westminster. A number of new canneries are also mentioned for the west coast of Vancouver Island. The Nootka cannery seems assured, as it is reported that buildings are now being erected. Quatsino Sound is also a proposed site, and two canneries may be built at Queen Charlotte Islands.—B. C. Commercial Journal.

The Seattle Trade Register says: "From present indications the next year will see a large increase of salmon packed on Puget Sound and in British Columbia waters, and notes the following contemplated canneries for 1896:

LaConner wants a fish cannery. Dr. N. McMillan, formerly of Seattle, now employed by the British Columbia cannerymen, was there last week looking up a site for one of four canneries his employers may put up in that section. English and Canadian parties have located a cannery on the tide flats at Chuckanut. They have plenty of capital, and will build this fall to be ready for next spring.

"SILICO"

**THE UP-TO-DATE
CLEANING SOAP.**

Cleans quickly and...

DOES NOT SCRATCH

Try a Three-Dozen Case for \$2.25.

For Sale by Grocers and Druggists.



Wholesome Pies

Are made from Wethey's Condensed Mince Meat. It is made from pure and sound meats and fruits, seasoned with choicest spices. None better on the market. To be had from all wholesalers.

J. H. WETHEY, St. Catharines, Ont.

Causes of failure

in the hardware trade and how avoided.

As long as there are failures, subjects that furnish information how to prevent them will always be timely.

We have published, in pamphlet form, three admirable papers on the above topic, in which Over-Stocking, Expense, Capital, Credit, Discounts, Buying, etc., etc., are ably discussed. We will mail the whole three essays to any address on receipt of

25 cents

HARDWARE AND METAL
TORONTO

Instantaneous Tapioca

Order through your Wholesale Grocer or direct from **HOWE, MCINTYRE CO.,** SOLE AGENTS, MONTREAL.

It Attracts Attention

Pleases Everybody

Makes Customers

IT SELLS

BROWN & POLSON'S CORN FLOUR

DISTINGUISHED FOR PURITY, STRENGTH, AND FLAVOUR.

EXCELLENT FOR CHILDREN AND INVALIDS, PREPARED WITH MILK. MAKES DAINTY DISHES FOR BREAKFAST, DINNER, AND SUPPER.

NO PACKET GENUINE WITHOUT THESE SIGNATURES—

John Brown John Polson

For sale by all the leading grocers Write for samples and quotations. Sole Agent for Canada, JNO. A. ROBERTSON, Board of Trade Building, Montreal.

"WINDSOR" DAIRY SALT

is the PUREST and BEST for butter making.

Mrs. Marvin Burke, of Bowmanville, uses nothing but WINDSOR SALT, and has taken a gold medal and 26 first prizes, as follows:— Industrial Exhibition, Toronto (2); Quebec Provincial, Montreal (1); Central Canada, Ottawa (gold medal and 2 highest awards); Whitby (4); Bowmanville (3); Orono (3); Markham (4); Stouffville (3); Woodbridge (4). Grocers should remember this fact when ordering Dairy Salt from any wholesale house. Put up fifteen 20 lb. bags per barrel; in 50 lb. and 200 lb. white duck sacks, and in paper lined barrels, 280 lbs. net.

Toronto Salt Works
TORONTO, ONT.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



FOR SALE EVERY DAY

Keen's Oxford Blue



Look up your stock of **OXFORD** and drop a postal to your wholesaler.

KEEN'S OXFORD BLUE

is a steady seller.

CURRENT MARKET QUOTATIONS

TORONTO, NOV. 14, 1895.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name, the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

Snow Drift	
1/2 lb. tins, 4 doz. in case	per doz. \$0 75
1 " " 2 " " "	1 9
3 " " 1 " " "	2 00
3 " " 1 " " "	6 50
5 " " 1/2 " " "	10 00
10 lb. boxes	per lb. 16
30 lb. pails	16
Dominion	
1/2 lb. tins, 4 doz. in case	per doz. 1 00
1 " " 2 " " "	1 75
1 " " 2 " " "	3 00
10 lb. boxes	per lb. 20
30 lb. pails	20

PURE GOLD. per doz.

5 lb. cans, 1 doz. in case	19 80
4 lb. cans, doz. in case	16 00
2 1/2 lb. cans, 1 and 2 doz. in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 60
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz. in case	1 80
4 oz. cans, 4 and 6 doz. in case	1 25
10 cent can	0 90
Cook's Friend	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80



" 12, in 6 doz. boxes	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 doz. in case	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 doz. in case	14 00

G. F. MAITER & SON.

Barton's Baking Powder	per doz.
1 lb. sealer jars, 2 doz. in case	\$ 2 25
1 1/4 lb. jelly jars, 2 doz. in case	2 25
1/2 lb. " " " "	1 25
2 lb. fancy enamelled tins, 2 doz.	2 75
1 lb. tins, 2 doz. in case	2 00
1/2 lb. " 3 " " "	1 20
1/2 lb. " 4 " " "	0 75
Gold Medal	per lb.
1/4 lb. paper package, 10 lb. in box	0 12
1/2 lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS.

Diamond	0 67 1/2
1/2 lb. tins, 4 oz. cases	1 17
1/2 lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

LUMSDEN BROS.

Boston Baking Powder, 1-lb. tins	\$1 25
Standard Baking Powder, 1-lb. tins	1 50
Jersey Cream B'kg Powder, 1/2 lbs.	75
" " " " " "	1 25
" " " " " "	1 lbs. 2 25

BLACKING.

DAY & MARTIN'S BLACKING.	
Paste. (Boxes of 3 doz. each.	per gross.
No. 1 size (4 gross to a case)	\$ 2 40
No. 2 size 3 " " "	3 30
No. 3 size 3 " " "	5 00
No. 4 size 2 " " "	6 85
No. 5 size 2 " " "	9 00
Emboss'd 97 4 " " "	6 00
Liquid.	per doz.
Pints, A (6 doz. per bbl)	\$ 3 30
" B 9 " " "	2 25
" C 15 " " "	1 25
Russel Paste. (3 doz. in box)	per gross.
No. 1. In tins	\$ 3 75
" 2. " " "	5 65
" 3. " " "	7 85
Russel Cream. (1 gross cases)	\$ 3 75
No. 1. In bottles	\$ 0 80

2. In bottles	1 60
3. " " "	1 90
4. " " "	2 60
Polishing Paste.	
(3 doz. in box)	per gross.
No. 1. In bottles	\$3 75
" 2. " " "	5 65
" 3. " " "	7 85
Polishing Cream.	
(1 gross cases)	per doz.
No. 1. In bottles	\$0 80
" 2. " " "	1 35
" 3. " " "	2 25
In Metal Tubes	1 90
Ivoryine.	per doz.
Small. In patent stoppered bottles,	
sponge attached	\$0 80
No. 1. " " "	1 35
" 2. " " "	25 00
" 2. " " "	per gross.
P. G. FRENCH BLACKING.	per gross.
1/4 No. 4	\$4 00
1/4 No. 6	4 50
1/4 No. 8	7 25
1/4 No. 10	8 25
P. G. FRENCH DRESSING.	per doz.
No. 7, 1 or 2 doz. in box	\$2 00
" 2. " " "	1 25
No. 4, 1 or 2 doz. in box	per gross.
CROWN PARISIAN DRESSING.	9 00

BLACK LEAD.

Reckitt's Black Lead, per box	\$1 15
Each box contains either 1 gross, 1 oz., 1/2 gro, 2 oz., or 1/4 gro. 4 oz.	
Silver Star Stove Paste	\$9 00
Dixon's Carburet of Iron Stove Polish, 70c doz	7 20

BLUE.

KEEN'S OXFORD.	per lb.
1 lb. packets	\$0 17
1/4 lb. " " "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots.	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.	per doz.
Carpet Brooms—	net.
" Imperial," extra fine, 8, 4 strings	\$3 65
" " " " " " " " " " " "	3 45
" " " " " " " " " " " "	6, 3 strings.. 3 25

"Victoria," fine, No. 8, 4 strings	3 30
" " " " " " " " " " " "	7, 4 strings.. 3 10
" " " " " " " " " " " "	6, 3 strings.. 2 90
"Standard," select, 8, 4 strings	2 90
"Standard," select, 7, 4 strings	2 35
" " " " " " " " " " " "	6, 3 strings.. 2 00
" " " " " " " " " " " "	5, 3 strings.. 2 40

CANNED GOODS.

Apples, 3s	\$0 85	\$0 95
gallons	2 20	2 25
Blackberries, 2	1 75	2 00
Blueberries, 2	0 90	1 10
Beans, 2	0 75	0 85
Corn, 2s	0 80	0 85
Cherries, red pitted, 2s	2 00	2 25
Peas, 2s	0 85	0 90
" Sifted select	0 90	0 95
" Extra sifted	1 45	
Pears, Bartlett, 2s	1 75	
" Sugar, 2s	1 50	
Pineapple, 2s	1 75	2 40
" 3s	2 40	2 50
Peaches, 2s	1 90	2 20
" 3s	2 65	3 00
Plums, Green Gages, 2s	1 85	2 00
" Lombard	1 60	1 75
" Damson Blue	1 60	1 75
Pumpkins, 3s	0 85	0 90
gallons	2 10	2 20
Raspberries, 2s	1 40	
Strawberries, choice, 2s	2 40	
Succotash, 2s	1 40	
Tomatoes, 3s	0 85	0 95
Lobster, tails	1 75	2 25
" flats	2 30	2 40
Mackerel	1 00	1 10
Salmon, Sockeye, tails	1 35	1 40
" " " " " "	1 15	1 20
" Cohoes	1 15	1 20
Sardines, Albert, 1/2 s tins	0 20	0 23
" " " " " "	1/2 s tins	0 20
" Sportamen, 1/4 s genu		
ine French high grade, key	0 12	0 12 1/2
opener		0 10 1/2
Sardines, key opener, 1/2 s	1 55	0 17 1/2
" Exq. fine Fr'ch, k.o.p. 1/2 s	0 11	0 11 1/2
" " " " " "	0 10 1/2	0 11
" " " " " "	0 18 1/2	0 19
Sardines, other brands 9 1/4 s	0 16	0 17
" F. & C., 1/2 s tins	0 23	0 25
" " " " " "	1/2 s " " "	0 33

Many dainty dishes

Can be prepared by using **Benson's Canada Prepared Corn.** It is manufactured from choice selected pure corn—no adulteration. As an **Infants' Food** it cannot be equalled.

EDWARDSBURG STARCH CO.

LIMITED

Manufacturers of
Corn, Rice, Wheat and
Potato Starch

CARDINAL, ONT.

Sardines, Amer., 1/4 s	0 05	0 09
" " " " 1/2 s	0 09	0 11
Mustard, 1/4 size, cases		
50 tins, per 100	11 00	
MARSHALL & CO., SCOTLAND.		
Fresh Herring, 1-lb.	1 10	1 15
Kipperd Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Anchovy Sauce	2 00	
Herrings a la Sardine	2 40	
Preserved Bloaters	1 85	1 90
Real Findon Haddock	1 85	1 90

CANNED MEATS.

(CANADIAN.)

Comp Corn Beef, 1-lb. cans	\$1 65	\$1 75
" " " " 2 "	2 65	2 75
" " " " 4 "		
" " " " 6 "	8 00	8 25
" " " " 14 "	18 00	19 00
Mixed Callops	2 60	2 60
" " " " 2 "	2 60	2 65
Lunch Tongue	3 40	3 50
" " " " 2 "	6 00	6 00
English Brawn	2 75	2 80
Comb-Sausage	2 80	4 00
Soaps, assorted	1 50	1 80
Soaps and Boull.	2 25	4 50

CHEWING GUM.

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c bars	\$1 20	
Pepsin Tutti Frutti, 25 5c packages	0 75	
Pepsin Tutti Frutti, in glass-covered boxes, 25 5c packages	0 80	
Horchound Tutti Frutti, glass tops, 36 5c packages	1 20	
Cash Register, 390 5c bars and pkgs	15 00	
Tutti Frutti Show Case, 180 5c bars and packages	6 50	
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	3 75	
Tutti Frutti Girl Sign Box, 160 5c bars and packages	6 00	
Tutti Frutti Cash Box, 160 5c bars and packages	6 00	
Variety Gum (new), 150 1c pieces	1 00	
Orange Blossom, 150 1c pieces	1 00	
Flirtation Gum, 150 1c pieces	0 65	
Monte Cristo, 180 1c pieces	1 30	
Mexican Fruit, 36 5c bars	1 20	
Sappota, 150 1c pieces	0 90	
Orange Sappota, 160 1c pieces	0 75	
Black Jack, 115 1c pieces	0 75	
Red Rose, 115 1c pieces	0 75	
Magic Trick, 115 1c pieces	0 75	
Red Spruce Chico, 200 1c pieces	1 00	

CHOCOLATES & COCOAS.

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages	\$1 65	
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	0 40	
Rock Chocolate, loose	0 37 1/2	
1-lb. tins	0 40	
Cocoa Nibs, 11-lb. tins	0 40	
TODDUNSTER, MITCHELL & CO.'S.		
Chocolate—	per lb.	
French, 1/4 s-6 and 12 lbs.	0 30	
Caracas, 1/4 s-6 and 12 lbs.	0 35	
Premium, 1/4 s-6 and 12 lbs.	0 30	
Sante, 1/4 s-6 and 12 lbs.	0 30	
Diamond, 1/4 s-6 and 12 lbs.	0 22	
Sticks, gross boxes, each	1 00	
Cocoa—		
Homeopathic, 1/4 s, 8 and 14 lbs.	0 30	
Pearl	0 25	
London Pearl, 12 and 18 "	0 22	
Rock	0 30	
Bulk, in boxes	0 18	
Royal Cocoa Essence, packages	1 40	
Cocoa—EPPS.		
Case of 112 lbs. each	0 35	
Smaller quantities	0 37 1/2	

FRY'S.		per lb.
(A. P. Tippet & Co., Agents.)		
Chocolate—	per lb.	
Caracas, 1/4 s, 6-lb. boxes	0 42	
Vanilla, 1/4 s, 6-lb. boxes	0 42	
"Gold Medal" Sweet, 6 lb. boxes	0 29	
Pure, unsweetened, 1/4 s, 6 lb. boxes	0 42	
Fry's "Diamond," 1/4 s, 6 lb. boxes	0 24	
Fry's "Monogram," 1/4 s, 6 lb. boxes	0 24	
Cocoa—		
Concentrated, 1/4 s, 1 doz. in box	2 40	
" " " " 1/2 s, 12 lb. boxes	0 33	
Homeopathic, 1/4 s, 14 lb. boxes	0 33	
" " " " 1/2 s, 12 lb. boxes	0 33	
JOHN P. MOTT & CO.'S.		
(R. S. McIndoe, Agent, Toronto.)		
Mott's Broma	0 30	
Mott's Prepared Cocoa	0 28	
Mott's Homeopathic Cocoa (1/4 s)	0 32	
Mott's Breakfast Cocoa (in tins)	0 45	
Mott's No. 1 Chocolate	0 30	
Mott's Breakfast Chocolate	0 28	
Mott's Caracas Chocolate	0 40	
Mott's Diamond Chocolate	0 22	
Mott's French-Can Chocolate	0 18	
Mott's Navy or Cooking Chocolate	0 27	
Mott's Cocoa Nibs	0 35	
Mott's Cocoa Shells	0 05	
Vanilla Sticks, per gross	0 90	
Mott's Confectionery Chocolate	0 21	
Mott's Sweet Chocolate Liquors	0 19	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, 1/2 lb. tins, per doz.	\$3 75
Cocoa Essence, 1/2 lb. tins, per doz.	2 25
Soluble Cocoa, No. 1 bulk, per lb.	0 20
Diamond Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 30
Mexican Vanilla Chocolate, 12 lb. boxes, 1/2 lb. cake, per lb.	0 35
WALTER BAKER & CO.'S.	
Chocolate—	
Premium No. 1, boxes, 12 lbs. each	0 42
Baker's Vanilla in boxes, 12 lbs. each	0 50
Caracas Sweet, in boxes, 6 lbs. each	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	4 20
German Sweet Chocolate	0 25
Grocers' Style, in boxes, 12 lbs. each	0 25
Grocers' Style, in boxes, 6 lbs. each	0 25
Eight cakes to the lb., in box, 6 lbs. e.	0 25
Soluble Chocolate—	
In canisters, 1 lb., 4 lb. and 10 lb.	0 50
Breakfast Cocoa—	
In box, 6 and 12 lbs. each, 1/2 lb., tins	0 49

COFFEE.

Green.		per lb.
Mocha	0 28	0 30
Old Government Java	0 30	0 33
Rio	0 20	0 21 1/2
Plantation Ceylon	0 29	0 31
Porto Rico	0 24	0 28
Guatemala	0 24	0 26
Jamaica	0 21	0 22
Maracibo	0 21	0 23
TODDUNSTER, MITCHELL & CO.'S.		
Excelsior Blend	0 34	
Our Own	0 32	
Jersey	0 30	
Laguaya	0 28	
Mocha and Java	0 35	
Old Government Java	0 30	0 32
Arabian Mocha	0 35	
Maracibo	0 28	0 30
Santos	0 25	0 27

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03 1/2
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 30
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " " " 2 "	6 00	
" " " " 3 "	8 40	
" " " " 4 "	10 00	
" " " " 1/2 pint	12 00	
Olive Oil, 1/2 pbs., 2 doz. to case, per case	1 25	
" " " " pints, 2 doz. to case, per case	2 50	
Epsom Salts	0 02	0 02 1/2
Extract Logwood, bulk	0 13	0 14
" " " " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 25	0 30
Saltpetre	0 08 1/2	0 09
Soda, Bicarb, per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12 1/2	

EXTRACTS.

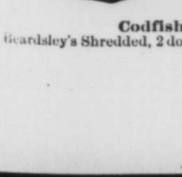
Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1 1/2 oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.



Beardley's Boneless Herring. 2 doz. \$1.44.



Codfish. per doz. Beardley's Shredded, 2 doz. pkgs. 0 90.

Dogs for Business Men

Irish Terrier Puppies for Sale—From stock that has won first prizes in leading British and American shows. They are now the fashionable breed in Great Britain. They are the most faithful companions, best watch dogs (the Standard Oil Co. use them exclusively), for they will fight until the last drop of blood in their darling little bodies in defence of their master or his property. No rats can live where they are. They are excellent dogs for the woods, and very fond of the water.

Prices, \$25 to \$50 each.

KINKORA KENNELS

Importers and Breeders

P.O. Box 2179

MONTREAL

P.O. Box 2501

TORONTO

Heating Appliances

FOR SALE

We have moved into larger and more commodious offices, and we offer our Furnace, Radiators, etc., at less than half cost. These were put in new three years ago. Can be seen at this office.

THE CANADIAN GROCER

TORONTO

Dalley's Royal, Hygienic, Self-Rising, Flour

TEA-BISCUIT FLOUR
BUCKWHEAT FLOUR

PANCAKE FLOUR
GRAHAM FLOUR

These Flours are put up in handsome two-pound packages, packed 3 dozen in a case. They sell at sight. Ask your Wholesale Grocer for them, or send to the manufacturers.

The F. F. Dalley Co., Ltd.,

HAMILTON, CANADA.

RAM SAY INDIAN AND CEYLON TEA

In lead packages only. 1 lb. and 1-2 lb. packages.
Lead lined cases, each 60 lbs. assorted.

J. F. RAMSAY & CO.

WHOLESALE TEA IMPORTERS

14 and 16 Mincing Lane

Toronto.

CHILLY MORNINGS

Suggest to the good housewife hot griddle cakes for breakfast. You are likely to have—probably do have—calls for a good, reliable prepared flour. (Self Raising).

We have been making such an article for many years. It has always given satisfaction. More sold so far this year than ever before.

You'll never regret it if you order a case of

THE IRELAND CO.'S BUCKWHEAT FLOUR

TORONTO, ONT.

In 2½ lb. Packages. 2 doz. per Case.
" 5 " " " 1 " " "

The most attractive Package on the market. It sells at sight.

MAPLE DROPS

Our New Biscuit. Very nice looking and eats well. Low price. Send for Sample. By the way, don't forget to order CREAM SODAS, you can only get them from us.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

Table listing Crown Brand (Greig & Co.) products like London, Anchor, Flat Crown, Square, Round, Glass Stopper, Parisian Essence, Ketchup, Fluted Bottles, Screw Top, S. & L. High Grade, Pepper Sauce.

FLUID BEEF.

Table listing Fluid Beef products: No. 1, 2 oz. tins; No. 2, 4 oz. tins; No. 3, 8 oz. tins; No. 4, 1 lb. tins; No. 5, 2 lb. tins; Staminant; Fluid Beef Cordial; Milk Granules.

FRUITS.

Table listing various fruits: Currants (Provincials, Filiatras, Patras, Vostizzas), Panareto, Dates, Figs, Prunes, Raisins, Sultanas, Cal. Loose Muscatels, Malaga, London Layers, Blue Baskets, Choice Clusters, Lemons, Oranges.

DOMESTIC.

Table listing domestic products: Apples (dried, evaporated), Split Peas, Pot Barley, Pearl Barley.

FOOD.

Table listing food products: Patent Barley, Groat, Groats.

ROBINSON'S BARLEY AND GROATS.

Table listing Robinson's Barley and Groats: Patent Barley, Groat, Groats.

HARDWARE, PAINTS AND OILS.

Table listing hardware, paints and oils: Cut Nails, Straw, Barrel Covers, Railroad or Factory Pails.

Table listing window glass and horse shoes: 20 16 and 12 dy, 10 dy, 8 and 9 dy, 6 and 7 dy, 4 dy A P, 3 dy A P, 4 dy C P, 3 dy C P.

Table listing horse shoes: Canadian, dis. 55 per cent.

Table listing horse shoes: From Toronto, per keg.

Table listing screws: Flat-head iron, Round-head iron, Flat-head brass, Round-head brass.

Table listing window glass: 1st break, 2nd, 3rd, 4th, 5th.

Table listing window glass: 1st break (25 in. and under), 2nd (30 to 40 inches), 3rd (50 to 60 inches), 4th (51 to 60 inches), 5th (61 to 70 inches).

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Table listing window glass: 1st break, 2nd, 3rd, 4th, 5th.

Table listing window glass: 1st break, 2nd, 3rd, 4th, 5th.

Table listing licorice products: Licorice, Young & Smylie's List, 5-lb. boxes, Fancy boxes, Ringed, Acme Pellets, Tar Licorice, Licorice Lozenges, Purity Licorice.

Table listing mince meat: Wetley's Condensed.

Table listing mustard: Square Tins, D. S. F., Round Tins, F. D., Tumbler, Cream Jug.

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Table listing Lily White Gloss products: Keys, 1 lb. fancy cartons, 6 lb. draw-lid boxes, 48 lb. solid tin canisters.

Table listing Lily White Gloss products: Brantford Gloss, Brantford Cold Water Rice Starch, Canadian Electric Starch.

Table listing Lily White Gloss products: Culinary Starch, Challenge Prepared Corn, No. 1 Pure Prepared Corn.

Table listing Lily White Gloss products: Kingsford's Oswego Starch.

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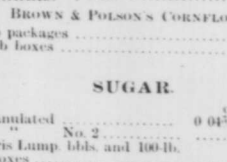
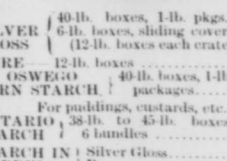
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JAMS AND JELLIES.

Table listing jams and jellies: Orange Marmalade, Clear Jelly Marmalade, Strawberry W. F. Jam, Raspberry, Apricot, Black Currant, Other Jams, Red Currant Jelly.

ROOT BEER.

Table listing root beer: Hire's Root Beer, Adams 1 1/2 size, 2 1/2 size, Bryant's.

STARCH.

Table listing starch: Edwardsburg Starch Co., Ltd., Laundry Starches, No. 1 White or Blue, Canada Laundry, Silver Gloss.

SYRUPS AND MOLASSES.

Table listing syrups and molasses: Dark, Medium, Bright, Redpath's Honey.

SOAP.

Table listing soap: 1 Box Lot, 5 Box Lot.

Lily White

This brand is the perfection of Starch Gloss. For fine laundry work it cannot be matched, as it will not in any way injure delicate fabrics. Manufactured by

BRANTFORD STARCH CO., Ltd.,

Brantford, Ont.

P. M. LAWRASON'S SOAPS.

Wonderful, 100 bars.....	per box.	\$4 00
Supreme, 100 bars.....		3 60
Our Own Electric, 100 bars.....		2 00
Sunflower, 100 bars.....		2 00



BRANTFORD SOAP WORKS CO.

Ivory Bar—	per box.	
3 lbs. and 2 6-16 lbs., 60 bars in box		\$3 30
13 1/4 oz. and 1 lb., 60 bars in box		3 30
12 oz. cakes, 100 cakes in box		4 00
10 oz. cakes, 100 cakes in box		3 60
Twin cake, 11 1/4 oz., 100 cakes in box		3 85

All wrapped with lithographed wrapper, printed with finest alkali proof ink. Quotations of lower grades of all kinds of soap furnished on application.

GUELPH SOAP CO.

Pure, 60 bars, 12 oz., per box	\$3 00
Silver Star, 100 bars, 12 oz., per box	4 00
Royal City, 3-lb. bar, per lb.	0 65
Peerless, 2 1/2-lb. bar	0 64 1/2
Genuine Electric, 72 bars, per box	2 50

TEAS.

BLACK.		
Congou—	per lb.	per lb.
Half Chests Kaisow, Mon-	0 12	0 60
ing, Paking		
Caddies, Paking, Kaisow	0 18	0 50
INDIAN.		
Darjeelings	0 35	0 55
Assau Pekoes	0 20	0 40
Pekoe Souchong	0 18	0 25
CEYLON.		
Broken Pekoes	0 35	0 42
Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35
CHINA GREENS.		
Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary		
firsts	0 22	0 38

Young Hyson—

Cases, sifted, extra firsts.	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary		
firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
thirds	0 15	0 17
common	0 13	0 14

PING RUEYS.

Young Hyson—		
Half Chests, firsts	0 28	0 32
seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
Oolong	0 14	0 15
Gunpowder	0 16	0 19
Siftings	0 07 1/2	0 11



"SALADA" CEYLON.

Green label, retailed at 30c.	per lb.	0 22
Blue	40c.	0 30
Red	50c.	0 36
Gold	60c.	0 44

Terms, 30 days net.

TOBACCO AND CIGARS.

British Consols, 4s; Twin Gold	0 59
Bar, 8's	0 57
Ingots, rough and ready, 8's	0 49
Laurel, 3's	0 47
Brier, 7's	0 47
Index, 7's	0 44

Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
Bright Smoking Plug Myrtle, T. & B., in 40-lb. boxes	0 48
3's	0 60
Lily, 7's	0 47
Diamond Solace, 12's	0 50
Myrtle Cut Smoking, 1 lb. tins	0 70
1/4-lb. plug, 6-lb. boxes	0 70
oz. plug, 5-lb. boxes	0 70

Cigars.

S. DAVIS & SONS, MONTREAL.

Madre E' Hijo, Lord Lansdowne	Per M.	\$60 00
" " Panetelas		60 00
" " Bouquet		60 00
" " Perfectos		85 00
" " Longfellow		85 00
" " Reina Victoria		80 00
" " Pins		55 00
El Padre, Reina Victoria		55 00
" Reina Victoria Especial		50 00
" Conchas de Regalia		50 00
" Bouquet		55 00
" Pins		50 00
" Longfellow		80 00
" Perfectos		80 00
Mungo, Nine		35 00
Cable, Conchas		30 00
" Queens		29 00
Cigarettes—All Tobacco		
Cable	7 00	
El Padre	1 00	
Mauricio	15 00	

DOMINION CUT TOBACCO WORKS, MONTREAL.

Cigarettes—	Per M.
Athlete	\$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50
Cut Tobacco—	per lb.
Puritan, 10ths, 5-lb. boxes	0 70
Old Chum, 9ths, 5-lb. boxes	0 75
Old Virginia, 1-10 lb. pkg., 10-lb. boxes	0 62
Gold Block, 9ths, 5-lb. boxes	0 73
Cigarette Tobacco—	
B. C. N. 1, 1-10, 5-lb. boxes	0 83
Puritan, 1-10 5-lb. boxes	0 83
Athlete, per lb.	1 15

Plug Tobaccos—

Old Chum, plug, 4s, Solace, 16 lbs.	0 68
" " " 8s, " 16	0 58
" " " 8s, R. & R. 13 1/2	0 58
" " " 7s, Solace, 14 1/2	0 58
" " " 8s, R. & R. 16	0 58
" " " 8s, Solace, 15	0 58
O. V. " plug 8s, Twist, 16	0 58
O. V. " " 3s, Solace, 17 1/2	0 58
O. V. " " 1s, " 17	0 55 1/2
Derby " 12s, " 17 1/2	0 51
Derby " 7s, " 17	0 51
Athlete " 3s, Twist 9	0 74

WOODENWARE.

Pails, 2 hoop, clear, No. 1	per doz.	\$1 50
" " " " " 2		1 65
" " " " " 3		1 40
" " " " " 2		1 60
" " " painted " 2		1 65
Tubs, No. 0		2 50
" " " 1		2 00
" " " 2		6 00
" " " 3		5 00
Washboards, Globe	1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Single Crescent		1 85
" Double		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Special Globe	2 25
Mops and Handles, combined	1 25
Butter Tubs	1 60
Butter Bowls, crates assort'd.	3 60
Matches—	
Steamship (10 gross in case)	
Single case and under 5 cases	3 10
5 cases, freight allowed	3 10
Matches—	Per Case.
Parlor	5-Case Lots, Single Case
Red Parlor	\$1 70 \$1 75
Telephone	3 10 3 30
Telegraph	3 30 3 50
Safety	4 00 4 20
French	3 00 3 10
Favorite	2 25 2 35
Flamers	2 20 2 40

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ACME LICORICE PELLETS
STICK LICORICE

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

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SELLING AND
HANDLING OF TEA**

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DURABLE PAILS AND TUBS.

TRY THEM



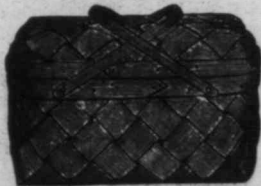
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MANUFACTURERS OF



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- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

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GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
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ODART'S PICKLE - AND - ODART'S SAUCE
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Security, first mortgage loans—the basis of wealth. Money loaned to buy a home, to build, to re-model the old house or pay off old mortgages.

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of the
Dry Goods Trade"**

A series of able and exhaustive essays upon the above subject is now published in pamphlet form. They furnish much food-for reflection and contain many valuable suggestions regarding matters of importance to every retailer.

Sent to any address upon receipt of **10 Cents**

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NEATNESS

In the appearance of a package is a help in selling the article. All the packages in which

**WINDSOR
SALT**

is put up are the neatest and most attractive on the Canadian market. Our cotton bags are made of the best material and printing is the neatest. The cardboard used in our packages cannot be duplicated in Canada, and our round packages, 2 doz. 4 lb. per case, are handsomely lithographed for shelf display. These facts are worth remembering when you are ordering table salt from any wholesale house.

THE WINDSOR SALT WORKS,
Windsor, Ont.

When you get tired

Trying to work off useless and unpopular cough remedies on your customers just change their bill of fare and give them something that will do them some good. It is to your own advantage to give them the best. Try a small lot of

TORONTO
BISCUIT and
CONFECTIONERY CO.

B.F.P. Cough Drops

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY STOKING TOBACCOS.

MADE TO GIVE LIGHT



Not for its beauty. It's as good looking as any, but because it gives the most light, that's why we recommend the

"PITTSBURGH" LAMP

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Manufacturers of Emery, Black Lead, Emery and
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