

# THE CANADIAN GROCER

& GENERAL STOREKEEPER

PUBLISHED WEEKLY  
\$2.00 PER YEAR

VOL. V.

TORONTO, NOVEMBER 20, 1891.

No. 47

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES)

Registered.



Fac-Simile of Package.

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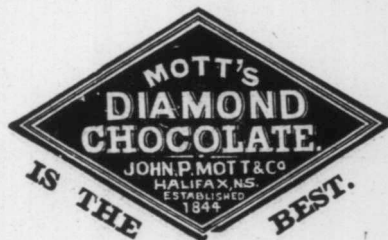
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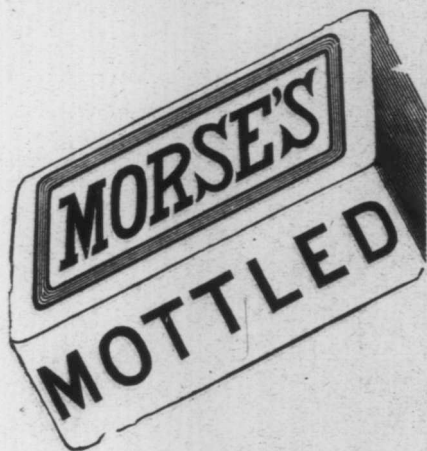
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FROST PROOF INK.

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Paris Lumps, Powdered, Granulated and Yellow Sugars.

All of very finest quality and absolutely unadulterated. Manufactured from Pure Cane Sugar.

-: Finest Golden Syrups. :-

**THE CANADIAN GROCER**  
 & GENERAL STOREKEEPER

**PUBLISHED WEEKLY.**  
 \$200 PER YEAR

Published in the interest of Grocers, Packers, Produce and Provision Dealers and General Storekeepers.

Vol. V.

TORONTO, NOVEMBER 20, 1891.

No. 47

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

**THE J. B. McLEAN PUBLISHING COMPANY,**  
 FINE MAGAZINE PRINTERS  
 AND  
 TRADE JOURNAL PUBLISHERS.

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 G. Hector Clemes, Manager.

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 Roy V. Somerville, Manager.

**SPECIAL TO OUR READERS.**

As the design of THE CANADIAN GROCER is to benefit mutually all interested in the business, we would request all parties ordering goods or making purchases of any description from houses advertising with us to mention in their letter that such advertisement was noticed in THE CANADIAN GROCER.

From the body of the Canadian grocery trade, for the time being at all events, the spirit of speculative buying appears to be all but completely exorcised. Dealers are rarely beguiled by the temptation of easy prices to buy far in excess of present requirements or in advance of the present demand, even though prices may be pluming their wings for a bold upward flight. The traders have not the money for effecting these master-strokes of speculation. The calls upon them for payment of the invoices necessary to keep current business going are too urgent and close together. Their business is on a legitimate footing, and unless the profits accumulate sufficiently to make a fund for speculative investment, that mode of making money must be left alone. The capital of creditors will no longer be risked, as the terms allowed by wholesale grocers debar retailers from engaging any of it in such ventures.

The disposition of the trade appears to second the tendency of the terms. Buying, even for current wants, is quite timid, small parcels are the rules and the chances in favor of paying a lot of small freight bills instead of one large one, representing the delivery

of as much stock at a lower aggregate of carriage cost, are risked. The uncertainty of fluctuations is probably as much in favor of holding off as of stocking up, and thus speculative considerations of a negative sort may be at work among the causes of the caution. Also the amount of retail capital yet locked up in book-debts enforces limited buying. Until there is pressure or encouragement for the farmer to sell, the tendency of the pressure on the retailer will be to buy very carefully. The ease with which additions may be made to stock in these days of abundant railway facilities co-operates with the other agencies to make the retailer's purchases frequent rather than large. Few are so remotely situated as to be unable to lay in any needed supplies at three days' notice. Without the carrying facilities we have today, the establishment of the present terms by the wholesale grocery trade must have been an impossibility. Hence available freight accommodation is but an indirect cause of less speculation its direct effect being rather in the determining of the terms than in checking buying in advance of needs. Where a man had to get, in one shipment, all the goods he needed for six months ahead, he could not be expected to furnish payment one or three months after purchase.

As a result of this virtual suppression of speculative buying, the failures in the grocery trade have this year represented a smaller aggregate in amount, though probably the number of failures have not been fewer than the average. But they have been the sort of failures that were expected. The majority who succumbed this year were traders whose capital or experience were inadequate to sustain the business against the severe conditions imposed by the wholesalers on the one hand, and the difficulties of collecting on the other. Those were the sort expected to follow the setting up of rigid

terms, and their failure, though regrettable on their own account, is beneficial to the trade, which undoubtedly was overcrowded. The sum of losses is rarely swollen by the large forfeit of a trader who has staked his solvency upon the issue of some striking move of speculative investment. That cause is gradually disappearing from among the reasons for assignments. Consequently, continuance in business is due now to capital, management, or commercial hardihood.

This is no sterile change. It must be productive of effects of the utmost value to the trade. The most important outcome of it must be the attendant necessity of getting a profit on goods sold, to compensate the trader for the decline of venturesome buying, and the restriction of credit allowed to his customers. Already there seems to be less cutting than there used to be, while credit is here and there being limited, if not to shorter time, at all events to particular classes of goods and to selected customers. This is not general, but it is occasional, which of itself is hopeful. General merchants are reported to be getting more and more into the habit of insisting upon cash for all groceries, or for such groceries as they are themselves held to short and strict terms of payment for.

During the current year a conservative course was demanded by the scarcity of money in the country. The latter portion of the year has been especially dull, and the big sugar purchases of midsummer made later drafts upon the finances of the trade that in some cases were hard to meet. With country traders much of the sugar was exchanged for butter, for which the market remained inactive for some time after the payment for sugar was due to the wholesale trade. For the past month, however, good butter has been profitable stock, and even if carried from August was salable at from two to four cents above the prices paid for it. Throughout the fall the trade have bought sparingly, and are biding the period of suspense between harvesting and marketing with assuring tenacity.

## MEN OF THE TIMES.

## HORATIO W. NELSON.

"Sir, there is but one Horatio Nelson in the world."

—Southey's Life of Nelson.

Though Canada abounds in material wealth and all the conditions requisite for national prosperity, it has not yet reached an age to compare with the old world in examples of commercial stability. Across the water are to be found old mercantile houses whose name has been kept before the public by several generations of the same family. These old concerns are held in veneration by their juniors, though such a sentiment seems hardly in keeping sometimes with the years of the reigning chief. In this country the instances of families whose current is kept running for two or three generations in the same commercial channel are necessarily few, and the extent of the past covered by them is necessarily limited. But Canadians feel a pride in every such example we have of strength and continuity of growth from our own soil. They are one of the indications of the vitality and substance of our resources. They are a good sign for a young country.

A house which has enlisted in its ownership and management two generations of the same family is that of H. A. Nelson & Sons. The senior partner of the Toronto branch of this house is Mr. Horatio W. Nelson, whose name stands at the head of this sketch. Mr. Nelson is a Canadian. He was born in Montreal in the year 1846. In that city also he received his education and the business training he has since made so good use of. He was to the manner born, it may be said, as six years before his birth, his father, the late Mr. H. A. Nelson—whose name appears in the style of the firm—associated with Mr. Isaac Butters, founded the Montreal branch of the present business. The original partners traded for several years on McGill street under the firm name Nelson & Butters. Then they bought the property on St. Peter street, where they built warehouses. A few years afterwards, Mr. Butters' health failing, he sold out to Mr. A. S. Wood. The style of the firm then changed to Nelson & Wood. That style be-

came further modified to Nelson, Wood & Co., upon the admission to the firm in 1868 of Messrs. Horatio W. and A. D. Nelson, sons of the senior partner. In 1873 Mr. Wood sold out his interest to his associate partners. Upon his retirement the house took in Messrs. C. H. and F. E. Nelson, and adopted the style of H. A. Nelson & Sons. The last change in the composition of the firm took place in December, 1884, when Mr. H. A. Nelson, the senior partner, died. The business was then taken over by his four sons—the remaining partners—and continued both at Montreal and Toronto under its present style.



The Toronto branch was opened on York street in 1868 by Mr. Horatio W. Nelson, who in that year at the age of 22 was admitted into partnership. He has been identified with the western house since its establishment. His colleague here is Mr. C. H. Nelson, who joined the firm in 1873. The Montreal branch is in charge of Messrs. A. D. and F. E. Nelson. Both branches of the business have made remarkable headway in their present hands. While the history of the Toronto house has been one of continuous advance, it has not been at the expense of the parent establishment, whose trade has

grown at an equal rate of progress. The Toronto branch is one of the few instances of the successful growth of an offshoot of a Montreal house in this city. Many branch stores from the eastern city have been planted here, but only a small proportion of them outlived their youth. At the outset the firm's brooms and whisks were made in Montreal. In 1871 a factory was opened in this city, and in 1881 the manufacture of brooms, etc., was discontinued in Montreal. Since the latter date all the huge stock handled by the two houses has been made here. Their rate of output is 160 to 175 brooms and whisks per day. These figures require no

comment. They show that a larger business is done in this line of production than was believed to be done by any single concern. The other well-known departments, embracing lines of woodenware, full stocks of fancy goods, sporting goods, toys, etc., find an equally large outlet in the trade demand that is tributary to H. A. Nelson & Sons' business.

The magnificent western business is an addition for which the chief credit is due to Mr. Horatio W. Nelson. The scope of that business is the measure of his work, and it is a flattering tribute to his energy and ability. The large and choice trade connections in Manitoba, the Territories and British Columbia are the rich acquisition of Mr. Nelson's foresight and push. He made one of the earliest trips over that ground himself. His efforts of course were well seconded by his very capable coadjutor Mr. C. H. Nelson, and had behind them the weight of a prestige that honorable dealing had secured for his house. The record of a good past is the best key for the unlocking of a good future, and his house had a respected name,

which made the opening up of new fields, if not easier, at all events surer. It is a certainty, however, that no amount of prestige will make up for lack of force in the individual.

Mr. Nelson has so far turned a deaf ear to the temptations of political and municipal opportunity. Though favored by repeated requests to come out into public life, he has not seen fit to do so. The claims of business have had the preference with him up to the present, and he has had the satisfaction of seeing his business expand as the result of his concentrated attention to it. One of

his canons of business is promptness. No letter remains unanswered, no order remains unexecuted beyond the time that prompt attention requires for the forwarding of goods or information. This is a more important cause of success than many imagine. Its opposite is certainly one of the most fertile causes of decline in business. He believes in employing as travellers men who possess ability for their work, who are of gentlemanly and steady habits. As a rule he considers he has been happy in his selections. He is a judicious advertiser. His theory is that the trader is the man to make the impression upon. He consequently addresses his advertisements through mediums that reach the trader, and finds that the latter works up the demand among consumers better than advertisements to consumers do.

### MEASURES OF CAPACITY AND WEIGHT.

The indeterminateness and confusion of certain terms of measure were discussed at the last meeting of the Toronto Association, in connection with complaints of shortage in the quantity of some bulk goods, notably oysters and cranberries. It was shown that the unit of measure named "gallon" in the United States, and according to which packages received here were filled, is our wine-gallon. The only gallon recognized in this country is the Imperial gallon, and whatever is expressed in gallons and offered for sale must be in terms of that gallon. Fine and confiscation are the penalties where the measure falls short of what it is represented to be. The Imperial gallon must, according to the Weights and Measures Act, contain 277.274 cubic inches, whereas the wine gallon contains but 231 cubic inches. The relation between the two measures is about exactly this: 5 Imperial gallons are equal to 6 wine gallons. Although there is ample punishment prescribed for people who sell by any lower standard than that of Imperial measure, the law is comparatively seldom called into requisition. Grocers may buy according to wine measure, but they are as a rule careful to sell by Imperial measure, dividing the total cost by the figure which represents the actual number of Imperial-gallon found in the package, and making that quotient the basis of cost per gallon. If they are charged for 12 gallons of oysters at \$1.35, the total cost will be \$16.20. But this 12 gallons they know will make but 10 Imperial gallons, which are the kind they must give customers. The cost per Imperial gallon is therefore one-tenth of \$16.20, or \$1.62, and that, plus the retailer's profit, must be the selling-price per gallon.

A movement is on foot in England for the adoption of a scientific system of measure. This movement is supported by an association, and the system recommended is the metric system, one of the few things that have survived that mania of reform which

struck France with so terrible force about a hundred years ago. The metric system is now in use in many parts of the world, and on this side of the Atlantic it is established in the countries of South America in all measures of space, value and weight. Its simplicity is its chief recommendation, and is the one which promises to make the system universal. It is a decimal system, that is, each unit made use of is ten times or one-tenth of some other. It is beautifully simple, measures of length, area, volume, capacity, weight being easily evolved from any given dimensions. The adherents of this movement truly argue in behalf of its adoption that the saving of a boy's or girl's time and labor at school would be enormous, and would allow of more attention to the new subjects of study that are crowding on the school course; that it will promote international trade, as many foreign shippers do not care to export their wares to a country whose system of weights and measures is arbitrary. There is no doubt that a universal standard of measure is about as necessary as a universal language. Office labor would be saved and consequently the expense of handling goods would be reduced, if all countries agreed upon one standard. The little problem given above, in illustration of what is done to get at the price of oysters, is typical of what is done on a large scale and in diverse applications by importers of all lines that are received in quantities expressed in foreign units of weights and measure.

### CANADIAN BEET ROOT GRANULATED SUGAR.

The product of our Canadian beet root in the form of granulated sugar, has not been long enough on the market, nor is it produced in sufficient quantity, for its prospects to be very clear yet. The experiment so far points to a distinctly favorable issue, but the test is of course incomplete. Nobody can say how successfully the new sugar can cope with cane-granulated in securing the demand for preserving, because the former has come on the market after all the fruits have been put up. A vegetable flavor has been laid to the charge of the beet sugar, which it is said will detract from its usefulness in some applications, but particularly in fruit canning. That remains to be proved. Its color is dull, and that tells against it. The dulness is not so apparent, if the sugar is not placed by the side of the cane-granulated. Its saccharine strength is nearly equal to that of cane-granulated, showing by polariscope test 99.3 to 99.5 degrees of sweetness. It has no discoloring effect upon tea.

Whatever its future may be, it is at present meeting a demand that cannot be filled by the Farnham refinery. The delivery has so far been limited to a car-load or two to each of the wholesalers. All report ready sale for it and some are several hundred barrels oversold. Its intrinsic worth has, as

was said before, not yet been broadly tested, and even to the extent to which it has been, it is hard to say to what degree satisfaction with the result acts as a stimulant to the demand. The trade want a granulated sugar of which they can retail 20 lbs. for a dollar, and their eagerness to get that is likely to dwarf any other considerations at the outset which may weigh for or against buying. The fact that the beet sugar can be retailed with profit at the rate of 20 lbs. for a dollar will count in its favor much more than an offsetting inferiority to cane sugar would count against it. The advantage of being obtainable at a popular price is a great selling point on its side, but that some circumstance clouds the judgment in any attempt to compare the sugars, and to say how closely difference in price corresponds to difference in quality. Difference in selling effect is sometimes independent to a certain extent of this correspondence.

The sugar has obtained a strong foothold in having got into the good graces of the retailers, who have considerable control over the demand. What pleases them will be pushed hard before it is allowed to fail in pleasing their customers, and the price is apt to get the new sugar strong trade support. Of course if there is not strength in the claims of the sugar's inherent quality, the attractiveness of price will be counteracted by decline in popular interest. At present the output of the refinery is limited and the bulk of the sugar made finds its way to consumers through the Montreal market.

### BUSINESS AND RELIGION.

The familiarity of Chicago merchants with the habits of Toronto business men and the products of Toronto industries, is travestied but not seriously meant to be, in the little story told below by the Chicago Post. The writer seems inaccurate in his geography, as he apparently thinks we are situated near the sea, and credits us with putting up lobster and mackerel. It seems though that the goods are satisfactory, if the manufacturer is a little sanctimonious. The Post says:

"There is a packer in Toronto, Ont., who mixes business and religion in a curious way, something after the style of one Colonel Elliott Shepard. This packer, whose goods occasionally pass through the Chicago Custom House, puts up lobsters, mackerel and blueberries in tin cans. Every invoice of his that reaches the custom house is embellished with scriptural quotations. For instance:

'Lay up for yourself treasures in heaven.'

'Full complement of perfect clams and lobsters.'

'What shall it profit a man if he gain the whole world and lose his own soul?'

'Finest color and flavor, with freedom from acid.'

'The Lord, our country, and the good in man is the neighbor to be loved.'

'Uniform packing in each tin.'

'Up in Canada,' said a Chicago merchant who was importing some of these goods the other day, 'a can of lobsters can hardly be sold unless it is labeled 'God is love' or has the golden rule printed on the outside in black letters. Otherwise the purchaser thinks he is being cheated. There is one thing to be said of the scriptural lobster, mackerel and blueberries put up by the men in Toronto, they are always good and reliable.'

### WINDOW DRESSING NOTES.

The window of a grocery store is often taken as an index of the establishment. Is it carefully dressed? If so, carefulness may be taken as a quality of the proprietor. Does it contain clean fresh goods? If so, purchasers will be assured that they are receiving clean fresh articles.

One of the favorite lines of goods for window dressing is canned fruits and vegetables. They are bright and attractive, while they are capable of being arranged in a variety of ways. In a square window, cans can be piled up to form a semi-circular wall, this of course being high in the centre and gradually tapering down where the wall touches the extremities of the window. The space between the circular wall and the window can then be covered with anything desired, such as bottles laid on their sides, and also arranged in a semi-circle. The walls may be of any thickness.

Small heaps of different kinds of nuts make a nice front for a grocery window. For larger windows larger heaps will be required. The piles may be somewhat cone-shaped, the point of the cone being made of candies.

Some grocers exhibit teas and sugars in their windows. This should be avoided, because customers will not be satisfied that such samples, after long exposure will not be mixed with fresher goods. Then, if such samples are thrown away, it entails considerable loss, which is unnecessary.

DODGER.

### TRADE SALES.

The bankrupt stock of A. Hay & Co., of Wallaceburg, valued at over \$6,000, was sold to Mr. Delmage of Wallaceburg at 63 cents on the dollar.

The salvage stock, of J. J. Shragg, general merchant, Winnipeg, amounting to a considerable amount, was sold the other day by the assignee, S. A. D. Bertrand, to A. Chevrier.

### WHY SOME GROCERS SUCCEED.

We have known, says the National Grocer, a good many successful grocers in our time. Some of them have made a record of one even successful business career. The moment they commenced their business up to the time they quit it, their life was marked by an evenness which led one to believe that their business was one of chance more than of individual exertion or special adaptation to the work. They were regarded as men who had what is vulgarly termed a "soft snap." But all this is a mistake. These men owe their success not to chance or any specially favorable circumstances, but to some one special feature which has made their business so much better than their competitors', so that they have succeeded in procuring patronage where others have failed. We do not wish to deny that there are circumstances over which the merchant has little control that operate either favorably or otherwise. Still, more depends upon the individual than upon the circumstances.

No hard-and-fast line can be laid down which will really assure complete success. One merchant succeeds through adopting a certain course, while another succeeds from an entirely different standpoint. Contradictory as this may appear, it is nevertheless true. The other day we heard a strong argument in favor of a certain grocery store upon the ground that you always depend upon obtaining good butter and fresh vegetables. As an argument against dealing there another lady said that the coffee sold was not as good as could be obtained at another store. The answer given was that no store was perfect, but that where you got good coffee you could not always obtain good butter and fresh vegetables. It is very strange when you come to investigate what really has made business a success. One succeeds because of courtesy, another succeeds from a specialty like butter, tea, coffee or fresh vegetables, and another succeeds because he is a careful buyer, a prompt payer and an economical manager of his business. Success does not come from rule

of thumb in business, but more from the ability of a merchant to take advantage of the opportunities which are presented to him.

It has been truly said that there is no royal road to success. The field is so wide, the opportunities so varied and the essential elements of success so different that the surprise is so many fail. It is not, as a rule the man of genius who succeeds in business, but the man who has the ability to quietly and surely go on plodding to success. No business is built up in a day, nor a week, nor a year, but is gradually developed from a firm and solid foundation. When a merchant is dealing out at the commencement of his career small portions of his wares to unappreciative patrons he little thinks by doing these small things well, that he is building wisely and is laying the foundation for his future success. Men sometimes get rich almost unconsciously. They start out to make small fortunes, and before they know where they are they are worth a million. It may seem strange to many of our readers that this is so, but we could recall to our mind half a dozen men to-day who are worth a million who at their first commencement would have thought themselves quite rich with a thousand a year income. At the same time we must confess that we know many who started in life with the intention of becoming millionaires but who at the present time are down on their uppers. There is no truer democracy in the world than is to be found in everyday business. This does not apply to this country only but is to be found the world over. There is constantly some one from the lower ranks of life gradually climbing the ladder of success, and at times there is a lowly citizen who bursts forth like a periodical star in the dark firmament—the wonder and the talk of the day. That success is within the reach of all is certain, but that all cannot succeed is equally true. It depends more on the individual than aught else. Will you make that success? The answer rests entirely with you.—The National Grocer.

Restore goods to their proper places as soon after using as possible.

### PICKING HILLWATTEE TEA.



Lady Charlotte Gelatine.  
L. P. & Co's Pure Spices.  
L. P. & Co's Pure Coffees.  
Diamond Crystal Salt.  
Hillwatee Tea.

Selling Agents for above :

**LUCAS PARK & CO.,**

73 McNab St. North, Hamilton, Ont.



The Original

“**GLOBE**” Improved.

Patented Sept. 19, 1891.

The Best **WASHBOARD** in the Market.

THE  
LARGEST  
MANUFACTURERS  
OF  
WASHBOARDS  
IN  
CANADA.



THE  
BEST  
IN  
STYLE,  
MATERIAL  
AND  
FINISH.

The **original “GLOBE” Improved WASHBOARD** has our new patented, **CURVED HEAD-STRIP**, which being turned out of one solid piece of wood, will not easily break, has no sharp angles or edges, and fully protects the user from Splashing.

It has the Original **GLOBE** Crimp, and is turned out by the only complete set of Washboard Machinery in the Country.

**All first-class Wholesale Houses keep it on sale.**

---

MANUFACTURED BY THE MAKERS OF THE ORIGINAL “GLOBE” WASHBOARD.

---

**THE BRANDON MANUFACTURING CO., Ltd.,**

**STRACHAN AVENUE,  
TORONTO.**

TELEPHONE 5322.

### A SALESMAN'S DECALOGUE.

In a recent address on "Procrastinating and Puttering," Professor Wells, of Ohio, gave what he terms his decalogue of work, his ten commandments of labor. They are: Do not procrastinate. Do not putter. Take your own pace. Read work's parables. Remember the promises. Be ambitious. Be easy. Be intelligent. Be orderly. Be upright.

The first commandment of labor is, he says—Do not procrastinate. There was once a Yankee farmer whose acres were covered with boulders, and very much needed stone fences. "I'll build 'em," said the Yankee, "to-morrow or next day, I guess." But after many to-morrows and next days a good fairy took him in hand. Wherever he walked, she threw boulders before him. He lifted them out of the way. She sent immense stones in front of his plow. He got a crowbar, and rolled them into the next furrow. She piled them on his wheelbarrow. In surprise he threw them off. At last she sent him a dream,—a dream of a stone fence, broad, square, neat and strong, and far-reaching about his farm. "This is the fence," she cried in his ears, "the fence you might have made with the strength you used in throwing stones out of your way."

Do you ever think of this, that it takes a certain amount of energy to reject tasks when they press upon you for the doing, that the worry over an unaccomplished duty is a burden it takes strength to bear? Do you realize that procrastination requires power, and often a power that, when summed up, would do the deed? Oh, how we cheat ourselves! How we hammer away on cold iron! How we set the mill to grinding after the water has passed, so that we must laboriously turn the mill-wheel ourselves!

The waste of strength is not the worst of it. "By the street of 'By and By' one arrives at the house of 'Never.'" That's the worst of it. Putting off means leaving off. Going to do is going undone, ten cases out of nine.

The second commandment about labor is. Do not putter. This is the second in the order of time, but the first of all in the order of importance. For a worker's prime virtue is vim. Yet there are thousands of workmen, so-called, whose practice, if not whose lips, read the text in this way. "Whatsoever thy hands find to do, dilly-dally with all thy might." Drive your business, or your business will drive you. Go at your work in a straightforward, sensible way. Hold firm reins. Don't jerk and twitch and flap and fuss. Don't putter. For if you do, worry and vexation and disappointment and impatience and wasted time and strength and reputation will harness your soul to the tasks you should have ridden upon, and you will be driven unmercifully by the very powers you were made to drive.

There is a beautiful word, which every one who aspires to the high title of "worker" must manage in some way to get into the

vocabulary of his life. That word is "alert." What a picture flashes into our minds when we say it? "Alert,"—bright eyes, quickly moving as the Greeks loved to see them; body in nice equipoise ready for prompt obedience; motions delicate, exact, and swift; speech clear-cut, quiet, and steady. That word "alert" is the poetical form of the American adjective, "business-like," the opposite of "puttering."

A straight line, your geometrics tell you, is the shortest path between two points. The same definition fits the word "alert," the word "business like." It means taking the shortest and easiest way to your goal.

### THE MAN MAKES THE BUSINESS.

We cannot sympathize with the grocer who feels ashamed of his business, or who continually complains of it to others as being excessively laborious or unremunerative, although occasionally a successful and otherwise level-headed dealer may be guilty of such weakness. One's business, both in point of profitableness and in the esteem in which it is held by the public, is chiefly what one makes it. If it yields a small return for the capital and labor sunk, let the merchant submit his own conduct, his capabilities and character to an examination before condemning an avocation that must in the very nature of things depend almost entirely upon the man instead of upon circumstances. If the business is regarded with contempt by outsiders, it may be worth the while of those engaged in it to ask themselves whether the fact is not due to their lack of self respect, as evidenced by an indulgence in practices which sap the moral character of the individual, among which are over-charging, short weights and measures and fraudulent adulteration.

The dealers whose dissatisfaction with the profits of their business takes the shape of constant complaints, of course assist to create the disfavor in which it may be held by outsiders. Looking upon their trade with contempt themselves, it is natural that others should take the cue from those familiar with it and act accordingly. One way in which many retailers evince a certain contempt for the business which has given them wealth and reputation is in training their sons to any other business than their own. One reason for this is no doubt a feeling that the boy should be protected from the trials of his parent, and that his path in life should be made smoother. But at bottom there is the other feeling, which the dealer perhaps may be unconscious of but which still exists, viz.: That the business isn't good enough for the boy. Consequently instead of being bred to a suitable career, the dealer's son is given a college education and a profession in which he finds it difficult to make his salt. The business that is good enough for the father ought to be good enough for the son, and the business that enables a man to earn an honest livelihood and gain the respect of his neighbors and customers, is fit for any man to engage in, however luxurious his early training or high his pride of birth, and such a business we consider the grocer's to be.—*Merchants' Review*,

### TORONTO SALT WORKS, 128 Adelaide E., Toronto, Sole City Agents for the "Canada Salt Association"

Dealers in all kinds of Table, Dairy, Meat Curing, Barrel and Land Salts.

The "Acme" Table Salt (new process) will not get damp or hard.

Two Silver Medals, at Industrial Exhibition, Toronto, 1890, for our "Acme" Table Salt and our "Star Brand" Dairy Salt.

# CORN -BROOMS-

Owing to a shortage in the Broom Corn crop of 1891, which has caused an advance of nearly 100 per cent. in this staple article, all manufacturers of Brooms have advanced their prices, and further advances may be looked for.

Retailers will find it necessary to advance their prices at least 5c. each on all lines of Brooms.

We are at present considerably behind our orders, and must ask the indulgence of all our customers who have had their orders delayed.

**CHAS. BOECKH & SONS,**  
MANUFACTURERS,  
**TORONTO.**

**Ice  
your  
cake  
in  
3  
minutes  
with  
Gibson's  
ICINA.  
No  
Eggs  
required.**



# NEW FRUITS ex S. S. "Dracona."

DIRECT FROM THE MEDITERRANEAN.

Vostizza, Patras and Filiatra Currants.

Eleme and Natural Figs.

Bags Tarragona S. S. Almonds.

## MALAGA FRUIT:—

Boxes Loose Muscatels.

Boxes and ¼ Boxes Imperial Cabinets.

“ ¼ “ Connoisseur Clusters.

Boxes and ¼ Boxes Extra Dessert Clusters.

“ ¼ “ Royal Buckingham Clusters.

Boxes Valencia Shelled Almonds.

**H. P. ECKARDT & CO.,**

Wholesale Grocers, TORONTO.

### Our Thanks to the Trade.

We have had a busy fall, often rushed. Many of our friends will need to stock up in some lines before Xmas. Send us your orders even if small, we will meet you liberal.

The Snow-Drift Baking Powder Co.,

BRANTFORD.

ORDER A CASE OF

### OCEAN WAVE BAKING POWDER

From your Wholesale Grocer.

Sells itself after one Trial. Prices Current

#### Cowan's

Royal Navy Rock Chocolate ;  
Cowan's Chocolate Icing ;  
Cowan's Chocolate Pudding.

The standard preparations for culinary purposes.

Order through your wholesale grocer or direct from

The Cowan Cocoa and Chocolate Co. L'd,

11 and 16 Mincing Lane, Wellington St. W. Toronto.

### GREAT SELLERS.

Adams' Tutti Frutti and other  
Staple Chewing Gums.

Each box of Adams' Monte Cristo Gum contains a sparkling brilliant stone ring which is set in the latest Parisian styles.

For descriptive catalogue and elegant hanger signs for windows. Address

**ADAMS & SONS' CO.,**

11 and 13 Jarvis St., Toronto.

## LOCKERBY BROS., WHOLESALE GROCERS,

75 ST. PETER STREET,

MONTREAL, P. Q.,

ARE OFFERING THIS WEEK

**SUGARS.**  
**TEAS.**

{ Barbadoes  
and  
Cuba

**MOLASSES.**

FINE LARGE DRY GOD IN BUNDLES. BONELESS FISH IN BOXES.

Canned Salmon, Lobsters, Mackerel and Oysters.

### EX DRACONA.

## Malaga Fruits.

W. C. BEVAN & CO.'S

DELIUS BROS. A CO.'S

Imperial London Layers.

Loose Muscatels.

Imperial Cabinets.

London Layers.

Connoisseurs Clusters.

Blackbasket best choice.

Extra Dessert Clusters.

Black Crown Dehesa.

Royal Buckingham Clusters.

Blue Crown Fine Dehesa.

Royal Dehesa Layers.

Malaga Figs, 28 lb. boxes.

Tarragona Soft Shell Almonds.

W. C. Bevan & Co's 3 Crown Shelled Almonds.

Rein & Co's Best Shelled Almonds.

**Hudon, Hebert & Cie.,  
Montreal.**

## JUST RECEIVED:

Lauf's German Fruits, Assorted.

Batger's Jams and Jellies.

Batger's Nonpariel Jellies.

Batger's Home-Made Marmalade.

Batger's University Marmalade.

**Caverhill, Rose, Hughes & Co., Montreal.**



John Perry ex-deputy sheriff, has engaged in the grocery business in Woodstock.

James L. Grant & Co., of Ingersoll, have now capacity to kill 1,000 hogs per day.

M. Lynch, grocer, East Cornwall, was united in marriage to Miss Leclair of the same place, on the 8th inst.

Smith & Black, grocers, Elgin street, St. Thomas, have dissolved partnership. The business will be continued by Mr. Black.

Victor Turgeon, late with A. Farlinger, Cornwall, Ont., is about opening up a grocery in Brown's block, First Street, Cornwall.

Mrs. Leah C. Stevenson, wife of Mr. Stevenson, grocer, Wilson avenue St. Thomas, died on the night of the 5th inst., of inflammation of the lungs.

F. Marr, Chatham, has been authorized by the West Kent Farmers' Institute to have 1,000 pamphlets printed describing the cultivation of the sugar beet.

A fire broke out on Friday in the building occupied by Charles Driscoe, Trenton, as a grocery and dwelling house, which was completely destroyed. Origin of fire unknown.

Director Saunders, of the Experimental farm Ottawa, is away investigating the sugar beet industry in the U. S. He will visit some of the largest factories before returning.

A good many Toronto merchants and business men are left with unpaid bills owing to the recent departure of George Anderson, a former assignee here, and now living in Minneapolis, Minn.

The fish shipment from St. John, N.B., to points west this season are about three times as large as last year or the year before. Nine thousand boxes of finnan haddies recently passed through for Quebec and the west from Digby.

The proprietors of a large canning factory in Welland have, it is reported, says the Hamilton Spectator, decided to move their business to Hamilton owing to the scarcity of labor in the latter place during the canning season.

The other morning Mr. Alex. Carmichael, clerk in Arch. Campbell's store, Lindsay, while standing upon a step-ladder, hanging out some goods upon the hooks above the door, slipped, and his hand became impaled upon the sharp spike.

A representative of the firm of Lipton & Son, Chicago, shipped from Ingersoll the other day the five mammoth cheeses ordered from James Ireland, of the west Oxford cheese factory. Four of them weigh 5,500 lbs each, one destined for Glasgow and three for Liverpool, the other one of 2,500 lbs., being

for Gibraltar. The representative of Lipton & Son after inspecting the cheese was so well pleased with the make and quality that he made Mr. Ireland a handsome present.

Nearly all the apples turned out by the various evaporating establishments in Prince Edward county this year have already been purchased for the English market. The demand for canned apples is also very large for the same market.

Mr. John Rogers has purchased the stock of D. McLean in the Kerr Block, Petrolia, Ont., at a rate on the dollar, and will give his customers the benefit of the discount. The stock in question consists of new clean goods in the grocery and provision trade.

The Chamber of Commerce and 75 business men of Duluth spent Thanksgiving Day in Winnipeg. They were entertained by members of the Winnipeg City Council and the Board of Trade. A public reception was given the visitors in the opera house.

A dog last week chased a rat into a drawer containing several boxes of matches in a grocery on the corner of Delisle and Dominion streets, Montreal. In the scrimmage the matches set fire to the store and did damage to the extent of over a hundred dollars before the firemen extinguished the flames.

A London, Ont., merchant received a registered letter the other day from Montreal containing \$100 on a debt of \$135 contracted at Cornwall in 1868. This is the third amount he has similarly received during the past month which he considered as lost. He has in his mind others whom he would be glad to say were just as honest.

Mr. J. Pretty, New Westminster, B.C., is about to build a salmon-curing and ice-storing house on the south side of Lulu Island. It is the intention of this gentleman to go into the fresh fish storing business, and he will put in a large refrigerator for the purpose of freezing the fish before they are shipped. The concern will be run on a large scale.

Ten new brick stores with plate glass fronts, some entirely new and some rebuilt, have been erected and occupied in Brussels, Ont., this summer. Its numerous factories, all prosperous, the salt well, flax mills, woolen mill, grist mills, cabinet factory, carriage factories, fire engine works—indeed, every institution in the town—is doing well.

Messrs. John W. Snow and Howard Anderson have become members of the firm of Syda and Cousins, the well-known wholesale fish dealers, of Digby N. S. For the present the business will be conducted under the old name. Mr. John H. Syda, has gone to Montreal on business connected with the firm's branch in that city and will remain four or five months.

During October, D. Cantelon, of Clinton, shipped from Watford 3,284 barrels of apples; Ilderton, 1,968; Komoka, 541; Kippen, 435; Hensall, 509; Goderich, 3,147;

Brucefield, 2,213; Clinton, 3,123; Blyth, 1,162—a total of 16,382 barrels. The apples were sent to the following places:—Liverpool, 9,572 barrels; Glasgow, 2,248; Manitoba, 4,572.

Marcel Lachapelle, foreman of the St. Lawrence Sugar Refinery, died suddenly the other night. At half past ten o'clock he was seen to enter a yard in the rear of No. 8, Berri street, and to fall to the ground. When assistance came he was speechless. The Notre Dame Hospital ambulance was called up, but when it reached the yard Mr. Lachapelle was dead.

In passing Doty's basket factory at Oakville, Ont., the attention of a representative of THE GROCER was arrested by the stacks of baskets that were being pushed forward on trucks from the shipping door. Upon venturing some comment on this evidence of brisk business, he received the reply that the secret of it was advertising in THE GROCER.

Shipping is fairly brisk at all Prince Edward island ports. Oats and potatoes, the two staples, are of good quality and a large crop. Many cargoes of oats are being shipped to Great Britain, where they are in demand at high prices and will bring a large sum of money back to the island, while local starch factories are consuming enormous quantities of inferior potatoes.

The Ingersoll Board of Trade has chosen the following officers:—President, Mr. Stephen Noxon; First Vice-Pres., Dr McKay, M. P. P.; Second Vice-Pres., Mr. H. Richardson; Secretary, Mr. W. H. Jones; Treasurer, Mr. W. B. Nelles; Council, Messrs. Sumner, Frezell, Mitchell, Enright, J. S. Smith, Ellis, O. E. Robinson, Gurnett, Bellamy, Podmore and C. C. L. Wilson; Auditors, H. Richardson, and J. S. Smith.

At an early hour Saturday McCready's factory on Adelaide road, St. John, N. B. was found to be on fire. The establishment consists of vinegar works and a cornmeal mill, and near by were a barn and dwelling house. All were destroyed, including a small quantity of grain, 30 tons of hay and one of the horses. Mr. McCready estimates



### "CAIRN'S" HOME MADE MARMALADE.

In 1, 2 and 7 lbs., in Glass, White and Stone Jars.

We are now taking orders for January shipment of this delicious preserve. Send in your orders early as the stock is limited.

**BLAIKLOCK BROS.,**

General Agents for Canada.

**MONTREAL**

TORONTO AGENTS:

**WRIGHT & COPP,**

40 Wellington St. East, Toronto.

FOR THE  
HOME, PICNIC,  
CRUISE, or CAMP

The "STAR BRAND" delicious  
**HAMS & BACON**

CAN BE HAD FROM ALL THE  
BEST GROCERS

**F. W. FEARMAN,**  
Hamilton, Ont.

YOUR STOCK

Is not complete  
without a full line of

**Munn's  
Boneless  
Codfish.**

There is no nicer or choicer material packed  
anywhere.

Be sure and send your orders for this ECO-  
NOMICAL and CONVENIENT article of food.  
Packed in 2 lb. bricks.  
Assorted Boxes 5 lb., 10 lb., 20 lb. and 40 lbs.

We have also on hand

Thick Codfish Steak,  
packed in 100 lb. Boxes.

**BUY THE BEST.**

STEWART MUNN & CO.,  
22 St. John St., Montreal.

**BALTIMORE  
FRUIT  
PUDDINE.**

ELLIS & KEIGHLEY,  
Agents,  
TORONTO.

"We offer to the Trade."

3,000 half boxes new fine off stalk Valencia Raisins.  
3,000 half boxes 3 and 4 Crown Layers.  
200 packages New Currants, barrels, half barrels, cases and half cases.  
Figs in 1, 6, and 12 lb. boxes, mats and bags.  
Peels—Lemon, Orange and Citron, also  
500 cases 2lb. blue berries.

Please ask for samples and quotations.

L. CHAPUT, FILS & CIE., Montreal.



BEST GOODS IN THE MARKET.

FRANKFORT, CAMBRIDGE, BOLOGNA,  
CHICKEN, HAM and TONGUE  
SAUSAGES.

PUT UP BY THE MOFFATT PACKING CO.,  
MONTREAL.



**THOS. LAWRY & SON,**

PORK PACKERS AND LARD REFINERS.

Curers of the Celebrated "L. & S." and Imperial  
brands of Smoked Meats.

PURE LARD A SPECIALTY.

Hamilton, Ont.



**FRY'S COCOA.**

**JAMES TURNER AND CO.,** WHOLESALE GROCERS, WINES AND LIQUORS.

Our stocks comprise everything in groceries, including the latest novelties.

We are selling agents for the following leading lines :

Ram Lal Pure Indian Teas,

Three grades, FINE, EXTRA, CHOICEST.

Bendsdorp's Royal Dutch Cocoa,

Batger's Jams and Marmalades,

Pickstone's Washing Crystal,

Mrs. Millar's Maccaboy Snuff.

The above goods in their respective lines cannot be excelled.



EM  
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CO.  
MONTREAL.

his loss at \$14,000. He has \$10,000 insurance. Both the vinegar factory and corn mill will be rebuilt at once.

James Turner & Co., Hamilton, have a splendid assortment of all Christmas delicacies, which they are selling at low prices to the trade.

On Monday evening the business men of Ottawa met for the purpose of bringing into active existence again the Board of Trade, which has been dormant for years. No definite action was taken.

About 160 of the employes of D. S. Perrin & Co., London, recently assembled in the shipping room of the establishment and presented their foreman, Thomas W. Watson, with a gold watch and chain. Mr. Watson has been an employe for four years, and is highly esteemed by his fellow-workmen.

A model of neatness is what the grocery store of Mr. Barron, of Yonge St., may be called. Taking advantage of the holiday last week, he has had his store renovated and decorated. Much artistic taste has been displayed in the ceiling and cornice decorations; the colors harmonize, are bright and pleasing, and add much to the general appearance of the store. Mr. Barron now possesses as pretty a grocery store as can be found in Toronto.

A St. John despatch says: The Abbie S. Hart, which arrived on Saturday, at this port, is the first Montreal sugar ship of the season. Last year the Canadian Pacific began the work of forwarding raw sugar to Montreal from here. This fall the company improved the Carleton branch, increased its terminal facilities, and made arrangements to handle a large number of cargoes. The first ship brings over 2,000 tons. The work of landing this sugar makes a valuable winter industry for the west side of the harbor.

Complaints, says the Vancouver World, continue to be made by dealers as to the slovenly manner in which the fruit growers of that district continue to pack and ship their fruit. In many instances the boxes fall to pieces before they reach this city. These fruit ranchers complain that whilst they are paid so much per lb. for the fruit before it is put in the boxes, which are generally supposed to contain 50 lbs., whilst in reality they only contain from 36 to 40 lbs., the dealers are asking and receiving the same price as if they were the full sized regulation box of 50 lbs. If this is so it should be rectified at once.

LONDON  
RETAIL GROCERS' ASSOCIATION.

The regular monthly meeting of the Retail Grocers' Association of London was held on Nov. 11th. The meeting opened at 2:45 p.m.

The minutes of last meeting were confirmed as read.

The regular order of business was gone through as quickly as possible, and the delegates' trade questions published in THE CANADIAN GROCER were taken up for discussion.

The report from the committee on amendment of constitution and by-laws was received and adopted, with the suggested amendment that the evening would be a better time for meeting than 2:30 in the

afternoon, and the secretary was requested to see if the hall could be secured for evening meetings and report to the committee.

Mr. W. H. Ferguson, the chairman of the picnic committee, reported that the auditors had audited the accounts and reported a balance on hand of \$99.

The report was adopted.

The thanks of the chairman were extended to the members who assisted in making the picnic a success.

A communication from the London Soap Co., was read and the Secretary requested to answer it.

Three new names were added to the list of members and a very interesting meeting closed at 5:30 p. m.

Under the head of new business, the questions drafted at the convention of delegates of the Retail Grocers' Association, held in Toronto on Oct. 12, were taken up and the following answers were prepared, to be forwarded to the secretary of the convention:—

ON THE WHOLESALE GUILD.

No. 1. This association is opposed to the Guild's time terms.

No. 2. This association is not in favor of the Guild's sliding scale on the prices of starches, sugars, etc.

No. 3. We would favor the terms proposed by the delegates for sugars and syrups—viz., 45 days, with 1½ per cent. discount for cash in 15 days; all other goods, 3 months, with 3 per cent. discount for cash in 15 days.

SELLING TO CONSUMERS BY WHOLESALE MEN.

No. 1. We are not aware that local wholesalers sell to consumers.

No. 2. We have reasons for believing that they do supply charitable institutions, but are not aware that they are selling to hotels.

No. 3. As a means of stopping wholesalers selling to consumers, we would suggest to refrain from buying from them.

No. 4. Some of our wholesale houses did sell to consumers, but at the request of the Retail Grocers' Association agreed to discontinue doing so, and we do not know that they have broken faith with us.

GIVING CREDIT TO IRRESPONSIBLE TRADERS.

No. 1. We would be in favor of withdrawing our custom from a wholesale house which gives credit to irresponsible traders.

No. 2. As to the disposal of bankrupts and bankrupt stocks, we would suggest that no settlement be granted to any person or persons where there is any appearance of dishonesty, and that the Association should handle bankrupt stocks.

SUPPLY STORES.

No. 1. There is one supply store, The Empire Tea Co., in the city, and several stores in the neighboring townships that supply the Patrons of Husbandry or Industry.

No. 1. To suppress supply stores, we would approve boycotting.

PEDDLING.

No. 1. Local peddling is being carried on very extensively and payment of fees is very largely evaded.

No. 2. We appealed to the grocers and store keepers of this county to assist us in abating the peddling nuisance and received no response.

No. 3. We would recommend application to the Government as a further step for the solution of the peddling question.

No. 4. The license fee is practically evaded, as the Government does not grant municipalities the proper power to impose fees and collect them.



# BENDSDORP'S ROYAL DUTCH COCOA.

Manufactured at Amstcrsdam, Holland.

Is absolutely Pure and Soluble Very delicate in flavor and of great strength. It will please more of your customers than any other Cocoa on the market, and please you because it pays a good profit. Packed in cases of 12 lbs. each. Price, ¼ lb. cans, \$2.40 per doz.; ½ lb. cans, \$4 50 per doz.; 1 lb. cans, \$8.50 per doz.

ORDER A CASE AT ONCE OF

Eby, Blain & Co., Toronto. James Turner & Co., Hamilton.  
Caverhill, Rose, Hughes & Co., Montreal. M. F. Eager, Halifax.  
H. N. Bate & Sons, Ottawa. Whitehead, Turner & Co., Quebec.

STEPHEN L. BARTLETT, Sole Importer, Boston, Mass.

Compare the quality with any other.



**INCREASE YOUR TRADE**  
BY HANDLING  
"KENT BRAND"  
Fine Mixed Pickles.

Ask your Wholesale Grocer for them or write direct to

The KENT CANNING AND PICKLING CO.,  
Chatham, - Ont.

**JOHN PETERS & CO.,**  
General Commission Merchants and Brokers,  
Halifax, N. S. and Kingston, Jamaica, W.I.

Agents for The E. B. EDDY MFG CO.,  
HULL, P. Q.

We are open to accept one or two more Agencies of first-class houses, either at Halifax or Kingston. We have a good connection and splendid storage facilities.  
References: The Merchants Bank of Halifax.  
The E. B. Eddy Mfg Co., Hull, P.Q.  
The Mercantile Agencies.

**JAMES E. BAILLIE,**  
PORK PACKER, TORONTO.

Hams, Breakfast Bacon Rolls.



## GANONG BROS.,

ST. STEPHEN, N.B.

MANUFACTURERS OF THE



**CHOCOLATES.**

## N. K. FAIRBANK & CO.,

COMPOUND



REFINED LARD.

**185 WELLINGTON ST., MONTREAL.**  
CHICAGO. ST. LOUIS. NEW YORK.

## Condensed Mince Meat.

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all seasons.

Will not ferment in warm weather.



The best and cheapest Mince Meat on Earth. Price reduced to \$12.00 per gross, net.

J. H. WETHEY, St. Catharines, Ont.

## GEO. MATTHEWS

PACKER and CURER of the "Rose Brand"

## Hams, Bacon and Lard,

ALL NEW STOCK.

PACKING HOUSES, OTTAWA, PETERBORO' and LINSLEY, ONT.



### TORONTO MARKETS.

TORONTO, Nov. 19, 1891.  
GROCERIES.

Trade would need to be excellent to be pronounced good by the wholesalers. Their standard this year is a severe one. It is the high line marked two months ago by their anticipations, and as business does not come near that they vote it low. Comparison with the average of former autumns is the fair test of the state of current business; it would show that there is nothing exceptionally backward about the trade of the present season, that in fact it is quite up to the usual fall trade. But though there is discontent with the pace of business there is still confidence in the future, and hopes for the most part remain unblighted. The weather continues to be rather an adverse factor, though the week opened with a broken spell. The signs of freezing up are viewed with hopeful feelings. Sugar is slightly firmer and in better request. Dried fruits are moving more freely, canned goods are more active, and teas are selling. Money is also reported to be more plentiful, but payments are still backward.

#### CANNED GOODS.

Buyers have been more numerous. This is an effect of a more settled market and of holding off for advantages. The week's trade has helped to stiffen the situation, as there are no rumors of any exchange of assorted vegetables at less than \$1.05. Peas and tomatoes are clearly firmer, and corn is a shade easier, though concessions on the latter are usually confined to brands below the finest. Selling appears to be easier than buying, in large lots of tomatoes, the canners being reported sold out of the best brands. Tomatoes of selected brands alone would be hard to buy at \$1.05; those who hold them are tenacious for \$1.10. Peas are in a similar position. There is no movement in fruits, nor are there any inquiries. Salmon jobs out steadily from \$1.35 upwards. Lobster is selling from \$1.10 up.

Says the B. C. Commercial Journal: The Alaska packers' combination seems to have most of the elements of stability about it. We understand that the entire pack has been placed in the hands of trustees, and no member can withdraw salmon unless he pays for it on the basis of \$4 per case for Red Alaska. This would seem to be an effectual means of maintaining the price. Arrivals of Alaska fish at San Francisco continue large, but are only slightly in excess of previous years. Up to the 30th October, the arrivals were 579,797 cases. For the same period in 1890, they were 563,901 cases, and in 1889, 575,579 cases.

#### COFFEES.

The sales of coffee have been appreciably larger, probably because stocks are fuller. A 200-bag lot of Rio changed hands on Monday on a basis of 16½ to 17c. The price in retailers, lots is 18c. upwards. Java is in stock at from 27c., and Mocha at 28 to 30c. The roasters have been buying more freely the past few days.

Cable advices report the result of the Government sale of coffees at Batavia covering 25,000 peculs Malang at 54.18 florins. This

compares with same quantity on October 8th at 43.87 florins, and shows an advance equal to 3½c. per pound.

#### DRIED FRUIT.

An improvement in the demand for dried fruit has been a feature of the week's trade. Purchases have not only been more numerous but they have also been larger, giving some token of the interest that is looked for against the holiday trade. Valencia raisins are offered at 6c. for good brands on the spot, and 5½c. to arrive. The week's sales have been quite large. The second shipments of Malaga raisins have been in stock all this week and under the easier prices noted in last week's Prices Current they are meeting a good demand. Currants are active and firm at 5½ to 6½c. in barrels. There is as much diversity in the quality of currants this year as in Valencia raisins, which causes a wide range in quotations. New Malaga figs in 56 lb. bags are in stock and selling at 5 to 5½c. A few lots of dates from New York ex s. s. Renown have arrived and are pronounced very choice. They are quoted at 7½c.

#### NUTS.

Stocks are fairly replenished in almonds which are moving towards the retailers fairly freely at quotations indicated in Prices Current. Inquiry is active in advance of future business which is expected to be strong when walnut supplies are forward. Tarragona almonds are easier from 13½c. upwards.

#### RICE AND SPICES.

A few small orders constitute the draft upon stocks of rice at the present. Prices are steady and unchanged. The spice market is dull, with the firmness of nutmeg the leading feature. At the second English mustard sale of the season held at Wisbech, the prices obtained a week before were fully maintained. It is stated that large quantities of mustard remain unthrashed, owing to the unfavorable weather; and this fact, coupled with the smaller growth of the present season, made the market a smaller one than usual. Good bright samples changed hands readily, but inferior seed was hard to sell even at prices greatly in favor of the buyer.

#### SUGAR.

Firmer prices outside exercise a beneficial influence upon this market, where quotations have hardened the past few days. The undertone of strength has not been without its improving effect upon orders, which have increased, but not largely, since last week. The better tone which M. Licht's estimate of the beet crop imparted to the market has resulted in an advance of about £1 per ton in England, and the improvement is reflected in New York, where granulated advanced 1-16c. on Monday. Here dulness is in the ascendant at the moment, but once the trade that has long been looked for gets started, there can be little in the way of an advance, if present tendencies are not arrested. Granulated is steady at 4¾ to 5c., yellows at 3½ to 4½c., and raws at 3½c. upwards.

The New York Commercial Bulletin says:—Recent letters from Jamaica to a commission house in this city say that there have been abundant rains, and that the prospects of the coming crop are good. It is expected that the output of sugar from Jamaica will be much larger than usual, and planters are looking forward to a season of increased prosperity.

#### SYRUPS AND MOLASSES.

The week's trade has been a very quiet one in both classes of sweets, and has been attended by no changes in price. New Orleans and West Indian molasses are about equally inactive, buyers for both being very backward.

#### TEAS.

Local stocks have been increased by late shipments of Japans, in which a considerable proportion of low grades are included. Japans range from 16½c. upwards. New receipts of Congous as well are about due. Blacks are to be had as low as 14½c. Young Hysons at easier prices are wanted, very little tea as low as 17c. being in stock. Inquiry for medium grades of Japans is getting better, but actual trade is on the slow side in all teas. Brokers have placed more stock with jobbers this week than they did for some time previous.

Messrs. Lloyd & Carter, in their monthly report, say: During the past month the increased imports of Darjeeling tea have supplied buyers liberally, and there has been a strong, active demand at the low quotations ruling. The quality has been fairly satisfactory, though there are not many extra fine parcels offering, and all such give excellent averages. Inferior grades of Darjeeling have further declined in sympathy with the lower prices from all districts, and in view of increased shipments from Calcutta and Ceylon they are hardly likely to show improvement for some little while. It is probable that the present low prices will increase the consumption considerably, but one cannot expect much confidence among dealers while we have such pressure of supplies. The best teas have been from Margaret's Hope, Poobong, Selimbong, Seeyok, Kalej, L M B M K in cross, Goomtee, and Hopetown.

#### MARKET NOTES.

Mr. H. C. Boomer, of Warren Bros. & Boomer, who has been ill for some time, is convalescent, and will probably be at business next week.

Mr. T. O. Leonard, of the Oswego Starch Co., who was here last week, says that in the Eastern States trade is quite as dull as it is here, but in the west business is more active.

In this week's Prices Current an advance in brooms is marked. Relative to this Messrs. Chas. Boeckh & Sons say:—The advance has been caused by a shortage in the crop, and American manufacturers have

## CLEMES BROS. :-

WE OFFER THIS WEEK:

Car Choice Ripe Florida Oranges. New Halloween "G.M." Dates. New Tarragona Almonds. Choice Ripe Malaga and Messina Lemons. Also another lot Almeria Grapes.

PRICES RIGHT.

51 Front Street East,  
TORONTO.

Phone 1766.

New Currants.  
New Sultanas.  
New Valencias.  
New Figs.

P. C. LARKIN & Co.,  
WHOLESALE GROCERS,  
25 FRONT ST. E.

# LEONARD BROS.,

Wholesale Fish Dealers,  
Are now prepared to fill all orders for their  
**Celebrated Boneless Codfish**  
(from new fish)

packed in 5, 10, 25 and 40 lb. boxes, 2 lb blocks wrapped in waxed paper.

SEND FOR QUOTATIONS.

ST. JOHN, N.B. MONTREAL, P.Q.

Baltimore

Fruit

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Ellis & Keighley,

Agents,  
TORONTO.

**TO GROCERS.**

**SIMCOE CANNING COY'S**

Goods are warranted first-class.

**PUSH THEM.**

Order through your wholesale House.

There is no other Blacking for sale in Canada equal to  
**P. G. FRENCH BLACKING.**

If you have not already compared it with others, send to us for a sample—Try it—You will be convinced.

**PURE GOLD MANUFACTURING CO.,**  
31 Front Street East, Toronto.

# Todhunter, Mitchell & Co.

—DIRECT IMPORTERS OF—

**HIGH GRADE COFFEES,**

Old Government Java Arabian Mocha, Plantation Ceylon, Maracalbo and Santos.

Grocers draw trade by selling their FAVORITE EXOELSIOR BLEND.

**RELIABLE ROASTING BY PATENTED PROCESS. :: TORONTO.**



GOLD

MEDAL

AWARDED

**DELHI CANNING CO.,**

Jamaica Exhibition.

**WE** are still at the front and propose staying there, the high standard of excellence for which our goods are noted will be fully maintained this coming season. When purchasing Canned Goods keep in mind the **Maple Leaf Brand** prepared by the Delhi Canning Co. Every can is honestly filled and perfectly reliable. Our fruits are noted for their high syrups and natural flavors.

**Delhi Fruit and Vegetable Co.,**

**FACTORIES : DELHI AND NIAGARA.**

# SUGARS DOWN.

The Wholesale Grocers' Boycotte does not prevent me underselling them  
17 cents per hundred on

## GRANULATED SUGAR—

The Combination price is now 5 cents per lb., and I am selling at \$4.83 per hundred.  
I have a large stock.

**New Currants, New Raisins,**

**New Figs, Canned Goods (1891 pack)**

Which I am selling at lowest Cash prices. Write for quotations of Teas and General Groceries.

**JAMES LUMBERS,**

WHOLESALE GROCER,

**TORONTO.**

## MARKETS—Continued.

made an advance of 50c. per dozen. We have received advices showing that best grades are now held at \$150 per ton, an advance of nearly 100 per cent. in less than one month, and holders are not anxious to sell even at the advanced figures. Knowing that your valuable paper is carefully read by all live grocers, we think you will be doing them good service by making the above facts known to them. Those requiring stock should order promptly, as all manufacturers are behind in their orders, and there is no doubt whatever that a further advance will take place.

D. Ritchie & Co., of the Dominion Cut Tobacco Cigarette and Snuff Works, Montreal, have added two new brands of cigarettes, The Holder and Hyde Park, which appear in this week's Prices Current.

Wright & Copp have received a large consignment of assorted jams put up by J. Robertson, Paisley, Scotland, and Manchester, England. They are put up in 1 and 2 lb. jars, and consist of plum, gooseberry, currant, strawberry and raspberry.

The Chicago Bulletin says: A convention of broom manufacturers is now being held in this city. It is well attended, and broom makers besides attending this conference have taken advantage of their visit by buying up considerable corn. It is claimed that so far this week over 30 cars have been sold, and gossip has it that about 1,000 tons are wanted. The market for broom corn has worked into a very strong position. The country has been so thoroughly scoured that only a small portion of the crop remains in first hands, and of the stock laid in at this point a considerable portion has been taken. Prices have advanced in nearly all quarters, and holders generally have had their views considerably stiffened. From the present outlook it appears as if every part of the new crop will be needed. A general improvement in prices is quoted. The crop has been so nearly sold that it is now possible to compute with some degree of accuracy the extent of this year's crop, and latest estimates place the aggregate yield as about 23,000 tons, against 30,000 tons last year, and last year it was considerably below the average. Stock of broom corn in the growing sections of Illinois is said to have been reduced to less than 1,000 tons. Missouri and Ohio crops are said to have been about all sold. The crop in the West is also pretty well picked up.

## PETROLEUM.

Business is active but prices are stationary at points of quotation that have been reported for months. No new feature comes up for notice.

The Petrolia Advertiser reports: Petrolia crude \$1.30 per bbl.; Oil Spring crude \$1.30 per bbl. The prices of crude oil on the exchange and private sales during the past week have not demonstrated any special features of interest, business for the most part having been dull, and the drop about 5 cents in the oleagenous has proved

# Surprise Soap

Is unequalled by any other Soap in the ordinary ways of washing, either by soaking or boiling the clothes, or both. But the best results are obtained by following the directions according to the new "Surprise way." All we ask is to give it a fair trial (without boiling or scalding) and see if SURPRISE SOAP does not make every piece like new, taking out streaks, stains, and all of the yellowish look that other soaps are sure to give when garments get a little old.

## INQUIRE

The St. Croix Soap Mf'g Co.,

St. Stephen, N. B.

Branches:

MONTREAL: 17 St. Nicholas St.

TORONTO: Wright & Copp, 40 Wellington St. East.

our oft repeated advice not to rush the drill and increase the production, thereby playing into the hands of the manufacturers. The course of the crude oil market now appears to be more affected by the hifalutin and absurd reports received from day to day, showing up in almost every case big wells. The refined oil market is about the same as that recorded in our last, but if crude comes down to a dollar, which it will do if this fanatical process is continued, the producers will have no one to blame for it but themselves.

## DRUGS AND CHEMICALS.

Nothing new is to be reported in the drug trade, which pursues a tranquil course just now. All seasonable lines are selling fairly well, with the usual call for goods kept in general stocks.

## BUTTER AND CHEESE.

Freer receipts are telling on the prices of butter. Local dealers have been able to collect a little stock beyond the immediate needs of consumers, and with this momentary independence of the supply they are not offering so good prices. On the part of the sellers there is more liberal offering, the supply being recruited from milk which throughout the summer and early fall went to the cheese factories. This easier state of the market is more perceptible in the better grades, as the supply of common butter has not increased, and is now rather short. More could find sale if it were available. The best dairy tub rarely gets above 17c., and the range for good extends from 15c. up to that figure. Below that, all the way to 11c. prices are variable for seconds. There have been more liberal offerings of large

rolls since the weather cooled. They go at about the same price as good tub. Creamery rolls and tubs are not coming this way, but are quoted at 26 and 24c. respectively.

Cheese had firmed up very notably at the end of last week, but took an easier tone at the beginning of this. The trade is quiet, at 10½c. for full creams.

## COUNTRY PRODUCE.

BEANS—Quotations for car lots are \$1.30 and \$1.35. The movement in a large way has been stronger to make up shipments north-westward. Out of store prices are \$1.50 to \$1.60.

DRIED APPLES—Negotiations are always pending but proceed slowly towards business as there is a feeling that stock is plentiful. Prices outside in round lots are 4 to 4¼c.; on spot 4½ to 5c.

EVAPORATED APPLES—Do not sell freely. Offers are more plentiful than bids. The price outside is 6 to 6¾c.; on spot they are 7¼ to 8c.

EGGS—The price is firm at 18c. for candled, which are behindhand in meeting the call for them. Lined are 15c.

GAME—Is fairly plentiful but in better demand with more seasonable weather. Part-ridges are 30 to 40c. a brace, wild ducks are scarce at 30 to 50c. a brace, and venison is somewhat easy at 4 to 5c. in the carcass and 8 to 9c. in the haunch.

HAY—The price is firmer and higher, ranging at \$11.50 to \$12.25 for choice timothy on track. All is wanted that comes to hand.

HIDES—No. 1 green, cows', are 4 1-2c., and steers' are 5c. Cured are 5 to 5¼c. The hide market is dull.

WE ARE BUYING

**Dried Apples.**

SEND SAMPLES AND QUOTATIONS

ESTABLISHED 1866.  
**STANWAY & BAYLEY**  
BROKERS

AND GENERAL COMMISSION MERCHANTS.

44 FRONT ST. EAST. TORONTO.

WE ARE BUYING

**Evaporated Apples**

SEND SAMPLES AND QUOTATIONS.



ESTABLISHED 1841.

**W. H. Schwartz and Sons,**

Coffees,  
Spices,  
Mustard.  
**HALIFAX, N.S.**

**ORIENT MILLS.**

**WM. HOOD & CO.,**

(SUCCESSORS TO W. A. BRADSHAW & CO.)

Importers and Manufacturers of

Coffees,  
Spices,  
Mustards,

CREAM OF TARTAR, BAKING POWDERS,  
FLAVORING EXTRACTS, ETC.

**48-50 Lombard Street, Toronto.**

**Robertson, Thompson & Co.,**

Commission Merchants,

**185 NOTRE DAME ST., EAST,**

**P.O. Box 615. WINNIPEG, MAN.**

Consignments of country produce receive careful attention. Returns made promptly.



All kinds of produce handled. Consignments solicited. Carriers supplied.

**J. CLEHORN & SON,**  
Wholesale Fruit and Oyster Dealers  
**94 YONGE ST., TORONTO.**

Bulk and Canned Oysters and Haddies, etc., fresh daily.

Florida Oranges, Almeria Grapes, Cape Cod Cranberries, Lemons, Spanish Onions, Nuts, Figs, Dates, etc., in stock.

**J. F. YOUNG & CO.,**  
PRODUCE AND COMMISSION MERCHANTS

74 Front St. E., Toronto.

Our business is Solely Commission. The only plan which does justice to the Consignor. We handle everything which the Country Storekeeper has to send from home to sell. None of our own goods to sell in preference to yours when the market is good. Nothing between you and best price obtainable except a small commission.

Prompt Sales and Quick Returns.  
We Furnish Egg Cases. Try Us.

**T. W. CLARK & CO.,**

General Commission and Provision Merchants and Wholesale Dealers in Dairy Products.

Consignments solicited and business transacted for Eastern Canada Merchants.

Established 1886.

**VANCOUVER, B.C.**

References: Bank of British Columbia.

**WILLIAM RYAN,**  
**PORK PACKER**

70 and 72 FRONT ST. EAST,  
Toronto, Ont.

**NEW CURING HAMS,  
BACON, PORK,  
NEW PURE LARD.**

**Hams, Breakfast  
and Roll Bacon,  
New curing, now ready.**

For Choice full flavor goods send us a Sample order.

**Jas. Park & Son,**  
Toronto, Ontario.

**The Ontario Produce Co'y.**

Produce Brokers and Commission Agents,

**70 COLBORNE STREET, TORONTO,**

Solicit consignments of the following:

**Tub, Large and Pound Roll BUTTER.**

**POULTRY.**

BEANS ONIONS APPLES

**CHEESE.**

**T. G. Williamson & Co.,**

COMMISSION MERCHANTS.

**TEAS, COFFEES, FRUITS, SUGARS, ETC.**

42 Front Street East,  
TORONTO, ONT.

GEO. C. THOMPSON. CHAS R KING.

**THOMPSON & KING,**

Consignees, Brokers, General Commission and Mercantile Agents,

51 Wharf Street, cor. Fort, Victoria, B.C.  
Storage. Correspondence Solicited.

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Provision Merchant,

83 COLBORNE STREET, TORONTO.

All kinds of Hog Products handled. Also Butter, Cheese, Poultry, Tallow, Etc.

PATENT EGG CARRIERS SUPPLIED.

Good Prices paid for Good Dairy Butter.

**JAS. DICKSON & CO.,**

26 WEST MARKET STREET,

Provision and Commission Merchants.

Eggs, Butter, Hams, Lard, Bacon, Cheese, Dried Apples, Finnan Haddies, Dried Cod Fish, bought or sold on commission. Agents for all lines of Canned Corned Beef. Egg Carriers supplied.

**Reesor & Rogers,**  
Produce and Commission Merchants

Solicit consignments of Country Produce from Storekeepers.

71 Colborne St., Toronto.

Telephone 2291.

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GENERAL AGENT

Consignments Solicited.

SPECIALTIES: Canned Goods, Dried Apples, Evaporated Apples, Codfish.

Quotations and samples sent on application. A trial solicited.

41 St. Francois Xavier Sts., Montreal.

McLAREN'S



Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

## MARKETS—Continued.

**HONEY**—The market is rather inactive, but the situation shows signs of improving. Good extracted is worth 10c., and sections are 13 to 16c.

**HOPS**—The market has undergone marked improvement. Prices now offered are 18 to 23c. for new crop stock. Sellers have higher ideas and ask 21 to 25c. The market has advanced in England and Europe.

**ONIONS**—A good demand exists and is maintaining a strong movement of stock at \$1.90 to \$2.25 per barrel according to quality. A considerable amount of shipping is now being done.

**POULTRY**—Chickens are 40 to 60c. a pair, ducks 60 to 75c. a pair, geese are 6½ to 7c. per lb., turkeys are 10 to 11c. per lb. These quotations are firm in correspondence with the backwardness of the supply.

**POTATOES**—Are easy, cars standing on offer at 40c., but buyers are not forthcoming. Out of store prices are 50 to 55c.

**SEEDS**—The weather has been against trade, inasmuch as it has not favored threshing, that being put off as long as outside farm work can be done. Hence deliveries are light. Alsike is unchanged at \$5.50 to \$6 for prime to choice, and \$6.50 for extra export samples.

**SKINS**—Sheepskins made their usual half-monthly advance of 5c. on Monday, which brings them to 85c. Calfskins are 5 to 7c.

**STRAW**—Is steady at \$6 to \$6.50.

**WOOL**—The first transaction involving the export sale of fancy wool of this season's clip took place on Monday, when a lot of 75,000 lbs. of choice fleece was sold at 19½c. There were several tons offered at the same price, but the United States market is dull. Trade lots are 18 to 19c.

**DRESSED HOGS AND PROVISIONS.**

The advance in the price of feed has been followed by lighter feeding, and hogs below the weights suitable for packers are still numerous, though less so than they were a week ago. There has been rather a light supply of packers' weights, which sell at from \$5.25 to \$5.75, with \$5.62 1-2 a usual figure. There is some unsettlement in the market, which is felt on every day supplies are heavy, buyers then being slow to take hold.

**BACON**—Is easier, at 8 to 8 1-4c. for long clear. Smoked backs are 10 1-2 to 11c., and bellies are 10 1-2 to 12c. Rolls are 8¾ to 9c.

**HAMS**—Are quieter and lower, at 11 to 11 1-2c.

**LARD**—Is easier at 9 1-2 to 10c. for Canadian pure and compound 8 1-2 to 9c.

**BARREL PORK**—Mess pork is quiet at \$14 and short cut at \$16.

**FISH AND OYSTERS.**

Fresh fish, especially lake herring, are scarce, and will be so until colder weather sets in. The trade has not been much larger than last week, though haddock and cod are moving at firm prices. The oyster trade is exceedingly good, with prices at the same mark—namely, \$1.25 to \$1.30. Finnan haddies are scarce and the price keeps firm at 7½ to 8½c.

**FLOUR AND FEED.**

The usual volume of demand is experienced, with little effect on prices in anything but rolled oats, corn-meal and wheat-bran, all of which are a little firmer and somewhat higher. Prices are as here follow:—\$5.75 for Manitoba patent, \$5.25 to \$5.35 for Ontario patents, \$4.50 for straight roller, \$4.40 to \$4.50 for extra, \$2.25 to \$4 for

low grades, \$5.25 to \$5.40 for strong bakers'. Graham flour is \$4.50, standard oatmeal \$4 to 4.30, rolled oats \$4.20 to 4.20, Kiln-dried corn meal is \$3.80 to \$4.00, rolled wheat \$4.50 to \$4.75; wheat bran \$12.50, cracked corn \$1.50 per cwt., mixed chop \$20 to \$25, split peas \$4, pot barley \$4.25, oats 35 to 37c.

**FRUITS.**

Apples come forward and go out very freely at prices ranging from \$1.50 to \$2.50. There is more than the usual export and consumptive demand on account of the easy prices and the good quality which this year abounds. A good trade in cranberries is done at \$8.25 to \$9 per barrel for dark, and from 25 to 50c. less for light-colored Cape Cod fruit.

**GREEN FRUIT.**

Oranges are selling satisfactorily these days. Jamaicas are steady at \$7 to \$7.50. Floridas are now in prime condition for consumption, easier in price and in better demand at \$3.25 to \$3.75. Lots of 50 to 100 boxes would be sold at \$3. Malaga lemons are in ample stock at \$3.75 to \$4.50 in boxes and \$7.50 to \$8 in chests. In the latter firm of package excellent value is given. Messinas are rather green yet and consequently in low demand at \$5 to \$6. Malaga grapes are steady at \$4.75 to \$5 for ordinary weights, and as high as \$6.50 for heavy weights. Jersey sweet potatoes are \$2.50 to \$3, with a few Baltimores yet obtainable at \$2 to \$2.50. Bananas are scarce at \$1.25 to \$1.75. Pineapples are 12 to 18c.

**SALT.**

The wholesale trade has been brisker. Three cars of bbl salt at \$1.15; 2 cars fine sacks at 85c.; 1 car dairy at \$1.25 have moved this week. Prices are steady. Bbl salt car lots \$1.15. Coarse, car lots, f.o.b. 70c.; small do 85 to 90c.; Dairy, car lots, f.o.b. \$1.25; small do, \$1.50; quartersacks, 45 to 50c.; Common fine, car lots, 85c.; small do 95 to \$1; Rock salt per ton \$15.

**DRY GOODS.**

The backwardness of the weather is the primary cause in the backwardness of trade. If the weather were wintry, as it is usually expected to be at this season, there would be freer delivery of grain and more money circulating among the people. There would then be both the atmospheric and financial conditions necessary to make business in lines now carried by wholesale dry goods men. There is a little improvement this week.

**MONTREAL MARKETS.**

MONTREAL Nov. 19, 1891.

There has been no great volume of business doing during the week, but a fair trade has progressed. The feature of the week has been the stir in coffee, etc., the difficulties in Brazil inclining buyers to devote some attention to supplies, while stocks here are light. In Produce, also, the week has witnessed more stir in cheese, caused by the shortage across the line, and there has been considerable speculative business as an advance.

**SUGAR, ETC.**

The sugar market has been quiet locally, but within the past few days a stir in New York has occurred, and this has livened up our market somewhat. Quotations here are steady 3½ to 4¼c. for yellows, and 4½c. for granulated from refineries. The tendency is firmer though, and round lots of yellows have left first hands at 3½c., and raws also have been moved in a wholesale way at 3½c.

Syrups are selling slowly at 2½ to 2½c., molasses quiet at 36 to 37.

**TEAS.**

The tea market is quiet and easy in tone. About 1,000 packages of Japan changed hands at 14 to 15½c. Blacks are dull, the only business being the sale of 1,500 packages Oolongs on New York account at 10c.

**COFFEES AND SPICES.**

The disturbance in Brazil has occasioned a change in the coffee market, for buyers are beginning to feel anxious about supplies in view of the small reserves they have to fall back on. This anxiety has precipitated a sudden movement from the first, quite a round quantity of stock being moved during the week. Round lots of 100 bags Rio are moving at 18 to 18½c. and Jamaicas are the same. Of course these figures are for lots of the size mentioned, any thing smaller means 19c. Spices are unchanged from before.

**RICE.**

There is nothing new to say concerning rice, a fair distributive demand being noticed. We quote: Patna, \$4.50 to \$5; Japan, \$4.25 to \$4.50; standard, \$3.90, and off grades \$3.50 in car lots.

**DRIED FRUIT.**

The demand for dried fruit in a wholesale way has fallen off, as jobbers pretty well filled their wants during the active turn we have previously noted, consequently business is duller and prices rule firm and supplies in first hands are small. Valencia raisins rule unchanged, 5½c. for firsts and 5¼c. for seconds. Advices on currants from primary continue firm and holders here are stiff. They have a fair jobbing call at 5½ to 6c.

**NUTS.**

There is no particular change to mention, about the usual trade passing. New Grenoble walnuts rule at 14 to 15c. and French ditto 10c. Almonds of all sorts are unchanged, while filberts are steady at 9 to 10c., with pecans strong at 16 to 17c.

**CANNED GOODS.**

The canned goods market is quiet locally, the general features of the market being about the same as reported last week. To-



N. B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

**J. H. TODD & SON,**  
Victoria, B.C., Owners.

AGENTS, Stanway & Bayley, Toronto.  
Agents for Ontario

" W. S. Goodhugh & Co., Montreal.  
" Grant, Horn & Bucknall, Winnipeg.

**SPECIALTY.**

- Stone Ground Flour -  
No Frozen Wheat used.  
Meals and Feed of all kinds.

Mention this Paper.

**J. & R. ROBSON,**  
Brantford, Ont.

**CORTICELLI**

**SPOOL SILKS & TWISTS,  
EMBROIDERIES & FANCY SILKS.**

To satisfy and please your customers you must keep the best lines. "CORTICELLI" has that reputation; if you want to put in a line of these goods. Send for further information and prices to

**CORTICELLI SILK CO.,  
ST. JOHNS, P. Q.**

**Dyspepsia and Bronchitis Cured.**



Suffered for three years with dyspepsia and bronchitis, tried several remedies prescribed by the most expert physicians without benefit; was induced to try ST. LEON MINERAL WATER. I used the same freely as directed for a few months, as I found this water the first remedy to relieve me from above complaints. I recommend ST. LEON with the greatest pleasure.

P. T. LEMAISTRE,  
Master S.S. Beaver,  
Pictou, N.S.

St. Leon Mineral Water Co., Ltd.,  
Head Office, 101 1/2 King St. W., Toronto.  
BRANCH—Tidy's Flower Depot, 164 Yonge St.

**HARRY T. DEVINE & CO.,**  
FLOUR, FEED AND PRODUCE MERCHANTS.

Sole Agents for Vancouver, New Westminster and District for **LEITCH BROS.'**  
CELEBRATED OAK LAKE MANITOBA FLOUR.

City Office and Store: 130 Condova St.  
Wharves, No. 1 and 2: False Creek,  
Westminster Avenue,  
**VANCOUVER, B.C.**

**BRANDON ROLLER MILLS,**  
Brandon, Man

—MANUFACTURERS OF—

Hungarian, Patent, Strong Bakers

**-- FLOUR --**

Also Oatmeal, Rolled Oats, Rolled Oatmeal,  
Granulated and Standard.

Dealers in all kinds of grain and feed.

**ALEXANDER, KELLY & CO'Y,**  
PROPRIETORS.

**Dominion Mills,**  
LONDON, ONT.

HEADQUARTERS FOR

**OATMEAL**

CORNMEAL, POT BARLEY,  
SPLIT PEAS, ROLLED WHEAT,  
AND ALL BREAKFAST CEREALS.

Write for Samples and Prices.

**GARTLEY & THOMSON,**

303 to 311 Talbot St.

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AYTON, ONT.

**-- MILLERS --**  
(Hungarian Process)

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**HODD & CULLEN**  
Roller Millers.

**FLOUR**

Manufactured "Hulgarian" System.

Our brands are

Classic,  
Anchor,  
White Frost,  
Challenge,  
Diadem,  
Strong Bakers.

Heavy dealers in

Oats, Oatmeal, Beans,  
Peas, Middlings, Bran.

Quotations by wire.

Address, **STRATFORD, ONT.**

**EMBRO  
OATMEAL  
MILLS.**

D. R. ROSS, - EMBRO, ONT.

A CHOICE QUALITY OF

Roller, Standard and Granulated

**Oatmeal**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in Car-loads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways. Have new machinery for the manufacture of Rolled Wheat and Graham Flour and will be pleased to have orders



**FLOUR** High Patents, Bakers and Low Grades.  
Split Peas, Pot Barley and Corn Meal.  
Feed of all kinds.  
**E. D. TILLSON, TILSONBURG, ONT.**



**MONTREAL MARKETS—Continued.**

matoes are still offering freely, but prices are fairly steady in the expectation of orders from the West.

**GREEN FRUIT.**

There is a fair jobbing demand for dried fruit, oranges selling quietly at \$7 to \$8 for Jamaicas in barrels and \$3.25 to \$3.50 for Floridas in boxes. Lemons are unchanged at \$4.50 to \$6. Almeria grapes are coming forward in fair quantities, but the demand is steady and prices are unchanged at \$5 to \$5.50.

**APPLES.**

The apple market maintains its steady feeling, and the heavy shipments to Liverpool seem to have been absorbed with sufficient celerity as to prevent any material change. This is gratifying to dealers on spot and values in a wholesale way are unchanged, business moving steadily along in car lots at \$2 to \$2.10. Recent sales quote a range of 13s. to 17s. at Liverpool.

**FISH.**

The market has been quiet, but the firm feeling is fully maintained and there is no change to note. Herring continue scarce, with holders stiff, and receipts of B. C. salmon and lake trout have been taken at steady prices with sufficient freedom to prevent any accumulation. Cod, etc., rule firm and unchanged.

**PROVISIONS.**

The provision market is quiet and dealers are holding pork steady at our quotations, but a local packer has issued a circular quoting heavy Canada short cut at \$16. We quote as follows: Canadian short cut, per brl. \$16.75 to \$17; mess pork, western, per brl. \$13.75 to \$14.25; short cut, western, per brl. \$16.75 to \$17.00; hams, city cured, per lb. 10 1-2 to 11 1-2; hams, canvassed, per lb. 00 to 00; lard Canadian, in pails, 8 7/8c. to 9c.; bacon, per lb. 9c. to 10c.; lard com. refined, per lb. 7 3/4 to 8c.

**EGGS.**

The egg market is steady under a fair local demand, at 15 to 16c. for held fresh and Montreal limed. Receipts continue light.

**POULTRY, ETC.**

Receipts of poultry and game are light and there is a good demand, with prices stiff. We quote:—Ducks and turkeys 8 to 9 1-2c., and chickens and geese 5 1-2 to 7c. per lb.; partridge, 40 to 45c. per brace.

**BUTTER.**

This market does not exhibit any alteration, and although the shipping demand is not so great holders show no anxiety about finest stock. In fact there is no great reason for any, for butter seems safe at a reasonable price. Late-made creamery is held for 24 to 24 1-2c., and finds sufficient buyers to warrant these figures, while Townships dairy is not plentiful, with prices firm at 18 to 20c. Choice western dairy has been moved at 16 to 17c. Late-made creamery, 24 to 24 1-2c.; fine creamery, 23 to 23 1-2c.; finest Townships, 19 to 20c.; finest Western, 16 to 17 1-2c.

**CHEESE.**

The cheese market rules active, and the turn that had its conception at the time the home demand set in across the line is continued. Business has already been noted at the advance, and further transactions are reported at 10 1/2c., sufficient to justify the market being called brisk. It has to be noted, however, that the business is all confined to this side, and although the cable is advanced to 52s. the complaints about want of encouragement from across the water still continue. Be this as it may there are dealers

who are taking their profit whoever is to carry the cheese, and in some cases it constitutes quite a neat little margin on the right side. Finest fall makes, 10 1/4 to 10 1/2c.; Fine stock, 10 to 10 1/4c.; Medium grades, 9 3/4 to 9 7/8c.; Cable, 51s.

**GRAIN.**

The movement here is largely if not entirely restricted to the coarser grains, especially oats, which rule very firm. The stocks in store compared with those of a week ago show an increase of 96,436 wheat, 36,935 oats, 369 barley, and a decrease of 50 corn, 3,280 peas, 69,467 rye. Compared with a year ago there is an increase of 268,505 wheat, 60,674 peas, 91,590 oats, 146,273 barley, and a decrease of 9,323 corn. We quote as follows:—No. 1 hard Manitoba, \$0; No. 2 do. \$1.05 to \$1.07; No. 3 do., 97c; No. 2 Northern, \$1.04; peas, 79 to 80c. per 66 pounds in store, 77 to 78c. afloat; oats, 36c. per 34 pounds in store, 37c. afloat; corn, 68c. to 69c. duty paid; feed barley, 48 to 50c.; good malting do., 60 to 62c.

**FLOUR.**

There is a steady jobbing demand for flour and prices do not show any alteration. Straight rollers move at \$4.85 and strong bakers' at \$5 to \$5.10, while there is a demand for patents' at steady prices. The stocks in store show an increase of 3,156 barrels compared with a week ago, and a decrease of 6,866 barrels compared with a year ago. Patent spring, old wheat, \$5.40; Patent spring, new wheat, \$5.00 to \$5.30; Patent winter, \$5 to \$5.25; straight roller \$4.75 to \$4.85; Extra \$4.40 to \$4.50; Superfine \$3.95 to \$4.10; City strong bakers' \$5.00 to \$5.10; Strong bakers' \$4.75 to \$5.50.

**ST. JOHN, N. B., MARKETS.**

ST. JOHN, N. B., Nov. 18. 1891

The wholesale grocers have had a busy week, and even the holiday did not seem to make much difference, as quite a number were at their places of business filling orders. Money still continues hard to collect, which is having the effect of restricting trade somewhat.

**FLOUR**—The millers have advanced the price of flour about 10c. per bbl. on all grades, though it does not seem to make any difference in the quantity selling, which at this season of the year is usually large. Manitoba is quoted at \$5.95 to \$6.50; Ontario high grade \$5.30 to \$5.40; Medium Patents \$5 to \$5.15.

**MEAL**—There is nothing new to report about corn meal. The price is unchanged and likely to remain steady, \$3.10 to \$3.20 being the quotations.

**OATMEAL**—Is firmer and some holders are talking of still further advance; \$5.75 to \$5.80 is the ruling price on roller, with standard about 10c. lower.

**BEANS**—Have advanced a little in price, and reports received would favor the opinion of another upward movement shortly. The last quotations were \$1.60 to \$1.65 for hand-picked.

**COUNTRY PRODUCE**—Butter is coming in more freely, though the quality is not up to the standard and is selling 16 to 19c. Eggs are very scarce and accordingly high; they readily sell for 20c. The shipment of potatoes have fallen off somewhat which has caused an easier tone. In cheese there is only a fair demand, with prices unchanged.

**FISH**—Pickled herring have been unusually scarce this fall, and prices are higher than for several years. There has only been one small vessel with full cargo, and they are principally in half barrels.

**COD**—Are also scarce, and any that offers are readily picked up, \$4.20 to \$4.50 for mediums, \$4.80 to \$5 for large, pollock \$2.20 to \$2.30.

**NOTES.**

The first cargo of sugar from Iloilo this fall has arrived in ship Abbie S. Hart, which will be forwarded via I. C. Railway. Last season all was shipped via C. P. R.

The new price-book carried by the travelers of Eby, Blain & Co., is a model one. The mass of detailed information it contains is admirably arranged, while reference is made instant and certain by a system of indexing that is very ingenious and complete. For the conception and preparation of the work great credit is due to the author, Mr. W. H. Seyler.

**"Put Money in thy Purse."**

Othello, the Moor of Venice.

The words of the immortal Shakespeare have their application to the present time as well as to the days of the scheming Iago.

One way for the grocer to put money in his purse is to handle a popular labor-saver like GIBSON'S ICINA. It is put up Chocolate, Pink and White and is sold in 1 lb. and 1/2 lb. packets, 2 doz. in a case, assorted or any kind separate

Icina will ice a cake in three minutes without use of eggs. Order through your Wholesale Grocer, and if he does not keep it it will only cost you a cent to write direct to the sole proprietors,

**GIBSON & GIBSON,**  
Cocoa and Chocolate Makers,  
TORONTO.

A. H. BADGEROW. ALEX. H. DIXON.

The Badgerow, Dixon Bonded Vinegar

Manufacturing Co.,

79 and 81 Jarvis St., Toronto

Highest award, Toronto Exhibition.

**Elliott, Marr & Co.,**

Importers of Teas

—AND—

Wholesale Grocers.

**LONDON, ONT.**

**DAVIDSON & HAY**  
 Wholesale Grocers,  
 36 Yonge Street,  
**TORONTO.**

**- FLATS -**

In stock fresh "Clover Leaf" Salmon and "Clover Leaf" Lobsters, in flat tins, containing the finest parts of the fish.

Be particular to look for the word "CLOVER LEAF" on every label.

**Sloan & Crowther**  
 WHOLESALE GROCERS,  
 59, 61 and 63 Front St. E.,  
 TORONTO.

**STUART, HARVEY & CO.**  
 IMPORTERS AND  
**WHOLESALE GROCERS**

A Large and Well-Assorted Stock of  
 Teas, Sugars and General Groceries

NOW IN STORE:

- New Muscatels,
- " London Layers,
- " Connoisseur Clusters,
- " Valencia Shelled Almonds,
- " Sultanas.

HAMILTON, ONT.

**To the Trade.**

NEW ARRIVAL OF  
 NEW SULTANA RAISINS.  
 NEW LONDON LAYER RAISINS.  
 NEW IMPERIAL CABINET do  
 NEW CONNOISSEUR CLUSTER  
 RAISINS.  
 NEW CURRANTS IN BARRELS.  
 NEW CURRANTS IN 1/2 BARRELS.

Write for quotations. Specialty of Sugars.

**N. QUINTAL & FILS,**  
 WHOLESALE GROCERS,  
 274 St. Paul Street,  
 MONTREAL.

**RIO COFFEE**

Ex. S. S. Phidias.

**WARREN BROS. & BOOMER,**  
 35 and 37 Front St. East,  
 TORONTO, ONT.

**EDWARD ADAMS & CO.**  
 ESTABLISHED 1846.

Wholesale Grocers and Importers of  
**TEAS,**  
**SUGARS,**  
**COFFEES,**  
**TOBACCOS.**

95 & 97 Dundas St., London, Ont.

**BALFOUR & CO.,**  
 IMPORTERS OF TEAS  
 —AND—  
**WHOLESALE GROCERS,**  
**HAMILTON.**

WESTERN ONTARIO AGENTS FOR  
**Cherry's Irish Mustard, X.D.S.F.**  
 This is superior to any other grade in the market. Try it.

**JUST ARRIVED !**

Consignment finest Mocha Coffee.

Write for Samples and Quotations.

**SMITH & KEIGHLEY**  
 WHOLESALE GROCERS,  
 9 Front St. E., Toronto

**Thos. KINNEAR & Co**  
 Wholesale Grocers and Importers of  
**TEAS,**  
**SUGARS,**  
**COFFEES,**

AGENTS FOR

**Cherry's Irish Mustard, X.D.S.F.**  
 This is superior to any other grade in the market. Try it.  
 47 Front St. E., - TORONTO.

**CEYLON TEAS.**  
 THE CELEBRATED



is packed expressly for

**J. W. LANG & CO.,**  
 Wholesale Grocers, Toronto.

**NEW FRUITS.**  
 (IN STORE)

- CURRANTS--**  
 VOSTIZZA,  
 "CRESCENT"  
 FINE PROVINCIAL,  
 (In cases, barrels and 1/2 barrels).
- RAISINS--**  
 VALENCIA, C. Morand brand.  
 Selected and finest Off Stalk.  
 Black Basket Malaga.
- FIGS--**  
 Fine to Choicest Eleme in 1 lb., 10 lb. and  
 20 lb. boxes.

**PERKINS, INCE & Co.,**  
 41 and 43 Front St., Toronto.

J. F. EBY. HUGH BLAIN.

New Tarragona Soft Shell  
**ALMONDS**

—ALSO—

New Valencia Shelled Almonds.

**EBY, BLAIN & Co.,**  
 Wholesale Grocers,  
 FRONT AND SCOTT STS. TORONTO.

# BISCUITS

OF EVERY DESCRIPTION  
AT LOWEST PRICES.

**W**E are making a specialty of Biscuits, particularly SODAS, which are unexcelled. Their quality has never been surpassed and never will. Our business is run on modern principles. Our machinery, the latest fruits of modern invention. Our labor the most skillful and experienced on the Continent. Ingredients the best and purest, regardless of cost. **RESULT**—The finest quality of biscuits and the most digestible food obtainable.

Once used always used is the result of a trial order of any of our lines. Through competition we are compelled to give the retailer concessions that he never before received. Through competition we are compelled to recognize the retailers interests as our own.

The profit of the retail store of to-day is in the buying. To buy successfully you must try the goods and prices of the leading manufacturers. In certain lines one house can do better for you than another.

Last but not least we are prepared to give you satisfaction, if allowed the opportunity.



**The Toronto Biscuit and Confectionery Co.,**

7 Front St. East,  
**TORONTO.**

TELEPHONE 528.



# Always Reliable!!!

The secret of the great popularity which "BARM" Yeast enjoys is that it can be depended upon,

Always reliable.  
Never Fails.  
Successful every time.

Consequently it pays every one to handle "BARM" Yeast.

TRY IT!!!

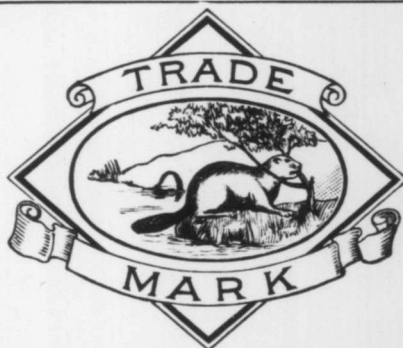
**BARM YEAST MFG. CO.,**

TELEPHONE 1920.

35 Wellington St. E., Toronto.

## BALTIMORE FRUIT PUDDINE

ELLIS & KEIGHLEY,  
Agents,  
TORONTO.



## B. R. Nelles, GRIMSBY, ONT.

Packer and Preserver of the Celebrated BEAVER Brand Canned Goods, Evaporated Apples.

JAMS and JELLIES  
IN GLASS AND PAILS.  
Wholesale Only.

## PICKLING VINEGAR.



**T. A. LYTLE & CO.,**  
Bonded Manufacturers,  
124-128 RICHMOND ST. W.,  
TORONTO.

The British Columbia Fruit Canning and  
Coffee Co'y, Lt'd.  
VANCOUVER, B.C.

Importers and Manufacturers of  
COFFEES, SPICES, MUSTARDS,  
CREAM TARTAR, BAKING POWDER, &c.,  
FLAVORING EXTRACTS,  
CANDIED PEELS,  
JAMS, JELLIES, MARMALADES and  
CANNED FRUITS.

**A. HAAZ & CO.,**  
Bonded Manufacturers of  
Honey Dew, White Wine, Malt and Cider  
VINEGARS.  
74 Bagot Street, - Kingston, Ont.

## P. DOTY & SON,

(Successors to W. B. Chisholm)  
MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers.

Oakville, Ont.

## Chivers' Carpet Soap

For cleansing and restoring carpets. Warranted to take out grease or ink, and restore the colors. Likewise in all woolen fabrics

## Chivers' Disinfectant Cloth Soap

Will clean all kinds of cloth, removing grease, ink, etc., restoring the colors like new. For price, etc., address

J. H. WALKER,  
Alma, Ont.

## TO THE TRADE

—IN—

## Canned Goods.

We are making all arrangements for this season's pack—and enlarging our factory considerably—Thanks for last season's trade and soliciting this year's.

Faithfully yours,

**D. W. DOUGLAS,**  
St. Johns, P.Q.





SALES MADE OR PENDING.  
H. E. Jackson, grocer, Vancouver, B.C., has sold out to J. T. Brown.

R. A. Storrs & Co., wholesale liquor dealers, Ottawa, advertise their stock for sale by tender.

The grocery stock in the estate of C. J. Thomas, Toronto, is advertised for sale by auction.

**PARTNERSHIPS FORMED AND DISSOLVED.**

Hamber, Thyme & Henshaw, manufacturer's agents, Vancouver, B. C., have dissolved.

Wm. Patterson, manufacturer of biscuits and confectionery, Brantford, has admitted his son Wm. F. into partnership.

**REMOVALS AND DEATHS.**

Ira Gould & Sons, millers, Montreal, have sold out and are retiring from business.

Knight & Morrow, general merchants, Souris, P.E.I., have retired and been succeeded by McDonald & McEachern.

**DIFFICULTIES, ASSIGNMENTS, COMPROMISES.**

Gideon Lalonde, grocer, Coteau du Lac, Que., has assigned.

A. Frame & Son, general merchants, Maitland, N. S., have assigned.

L. B. Cochrane, general merchant, Medicine Hat, N. W. T., has assigned.

B. McWilliams fruit dealer, Toronto, has assigned, to C. T. Noble, Toronto.

L. Theroux & Co., general merchants, Yamaska, Que., have compromised.

John Chester, general merchant, Widder, Ont., has assigned to Thos. Kenny, Sarnia.

John Stinson, general merchant, Singhamton, Ont., has assigned to E. R. C. Clarkson, Toronto.

Wm. Ablett, grocer and commission merchant, Toronto, has assigned to Campbell & May Toronto.

Solomon Wigle & Son, general merchants, Leamington, Ont., have assigned to Henry Baker & Co., Toronto.

A. S. Daoust, grocer, Montreal, has assigned at the instance of Charles Mignault, Montreal. The liabilities are in the neighborhood of \$3,000. A. Cusson & Sons, \$400; Daoust Bros., \$690; and Charles Mignault, \$388, the principal creditors.

**OYSTERS! OYSTERS!**

W. Heyson's Celebrated Baltimore daily by express. Write for quotations.

Jas. Dickson & Co., Agents,  
26 W. Market St., Toronto.

Finnan Haddie, Cod Fish,  
Labrador Herrings, Ciscos, &c.

FOR PEARLEY TEETH. TRY SOMERVILLE'S Mexican Fruit CHEWING GUM.

**BUSINESS CHANCE.**

**NEW HONEY. COMB OR EXTRACTED**—We can supply the trade. Write for prices.  
GOULD & CO., Brantford, Ont. 46

STEEL, HAYTER & CO.,  
Importers of

**INDIAN TEAS**

Direct from their estates in Assam.

New Season's Teas are now arriving.

PROPRIETORS OF THE WELL-KNOWN

**"MONSOON" BRAND.**

Samples and Quotations on application.

11 & 13 Front St. E. Toronto.

Calcutta and London Firm : Octavius Steel & Co.  
Telephone 2354.

**BALTIMORE FRUIT PUDDINE.**

ELLIS & KEIGHLEY,  
AGENTS,  
Toronto.

**PURE CONFECTIONERY, FINEST BISCUITS.**

Manufactured by

J. McLAUCHLAN & SONS,  
OWEN SOUND, ONT.

**HOW'S THIS FOR BIZ. :**

Orders for 69 Gross Star Fire Lighter by mail alone in one day.

GROCERS send for sample and press opinions, of the fastest selling article of the day, BIG SELLER, BIG PROFIT.

STAR MFG. CO., London.



Brantford and Pelee Island } J. S. HAMILTON & CO'Y,  
Sole Agents for Canada. BRANTFORD, ONT.

REINHARDT & CO.,

**SALVADOR LAGER IS THE VERY BEST. TORONTO.**

**SAPOLIO** Is a solid handsome cake of SCOURING SOAP Which has no equal for all cleaning purposes except the laundry. It will clean paint, make oil cloths bright and give the floors, tables and shelves a new appearance. It will take the grease off the dishes, and off the pots and pans. It scours the knives, the wash basin, bath tub, even the greasy kitchen sink. It brightens all metals except silver or gold. If you have not sold it yet, send your order at once to

EMIL POLIWK & Co.  
36 Front st., East, Toronto, Ont.  
Dominion Agents.

**New Season's Pack**

SNIDERS' TOMATO CATSUP.  
" " SOUP.  
" " CHILI SAUCE.

The finest goods in the Market to be had of Wholesale Grocers.

WRIGHT & COPP,  
AGENTS,  
TORONTO.



Send for Price List of our various brands of chewing gum.

G. T. HEISEL,  
36-38 Lombard St.  
TORONTO.

M. LEFEBVRE & CO.

Established 1849.



**GOLD, SILVER**

—AND—

**BRONZE MEDALS**

20 1st prizes.

Reg. Trade Mark.

**MICHEL LEFEBVRE & CO'Y**

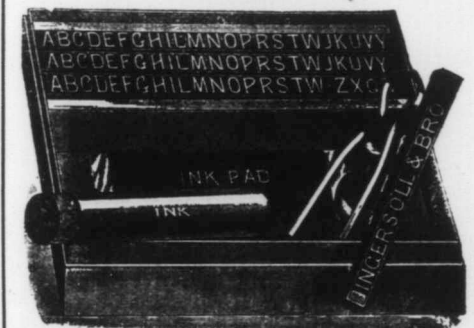
Manufacturers of

**Lion--L--Brand**

Pure Vinegars, Mixed Pickles, Jellies, Jams, Preserves.

Montreal, P.Q.

**THE PERFECT POCKET PRINTER.**



For marking Linen, Books, Cards, etc. Sets up any name. Contains Three Alphabets Rubber Type. Bottle (warranted) indelible ink; Type Holder, Pad, etc., put up in cartons of one dozen each with show cards in colors. Price \$2 per doz.

**THE COPP, CLARK CO., LTD.,**  
9 Front St., West, Toronto.





All the Flesh-forming and Strength-Giving Elements of Prime Beef are supplied by

**JOHNSTON'S FLUID BEEF**

It is a valuable Food for the Sick—an invigorating and stimulating beverage.

NUTRITIOUS, PALATABLE AND EASILY DIGESTED.

**W. G. A. LAMBE & CO.,**  
**Commission Merchants,**  
**TORONTO.**

AGENTS FOR

The St. Lawrence Sugar Ref'g Co., Montreal.

The British America Starch Co., Brantford.

**DURABLE PAILS AND TUBS.**

TRY THEM



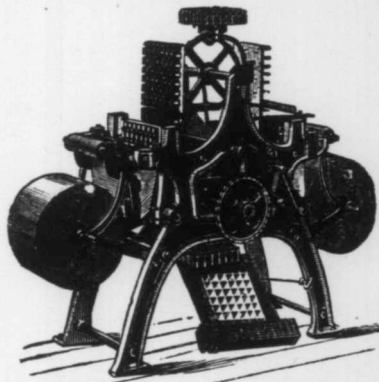
The Wm. CANE & SONS MANUFACTURING Co  
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by  
Chas. Boeckh & Sons, Toronto,  
Jas. Lee & Co., Montreal.

**Northumberland Paper and Egg Case Co.**

Sole Manufacturers of Machine Made Egg Case Fillers. (Straw Board.)



We also make a first-class Wooden Case, and can therefore supply a complete Egg Case at the lowest possible price. For prices and other information, address the Mills, CAMPBELLFORD, ONT

**The Norton Manufacturing Co.,**

E. P. Breckenridge, Toledo, Pres. C. C. Warren, New York, Sec.-Treas.  
Edwin Norton, Chicago, Vice-Pres. W. C. Breckenridge, Resident-Manager.

MANUFACTURERS OF

**TIN CANS**

By Automatic Machinery.

FRUIT, PAINT, LARD, BAKING POWDER, FISH AND LOBSTER CANS.

Capacity, fifty thousand cans per day.

Sole Agents in Canada for Norton Brothers

"Solder Hemmed" Caps.

Inquiries and Correspondence Solicited.

HAMILTON, - ONT.

**TOILET PAPERS**

IN PACKAGES AND IN ROLLS. PERFORATED AND PLAIN.

Made from very Choicest, Purest Stock.

⊗ IN PACKAGES ⊗

IMPERIAL,	4½ x 6½	1000 sheets.
ROYAL,	4½ x 6½	Special
PURITAN,	5½ x 7½	1000 sheets.

PERFORATED AND PLAIN ROLLS ⊗

STANDARD.	HOTEL,
FACTORY,	ATLANTIC.

SPECIAL BRANDS AND WRAPPERS PUT UP TO ORDER. ENCOURAGE CANADIAN MANUFACTURE.

We are sole owners in Canada of all the Patents and Rights of The Albany P. W. Paper Co.

Prices Attractive and Discounts Liberal.

**THE E. B. EDDY CO., - HULL, CANADA.**

For reliable brands of cut smoking and chewing Tobaccos use the following:

CUT SMOKING :

- OLD FLAG.
- GOLD FLAKE.
- HAND MADE.

FINE CUT CHEWING :

- GOLDEN THREAD. GLOBE.
- VICTORIA. HIGH COURT.
- JERSEY LILY.

MANUFACTURED BY

THE GLOBE TOBACCO WORKS CO., OF LONDON, Ltd.

THE CANADIAN GROCER PRICES CURRENT.

TORONTO, Nov. 12, 1890.

This list is corrected every Thursday. The prices are solicited for publication, and are for such quantities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.



WHITE STAR. per doz	
4 oz tins, 3 doz in case	0 75
12 " 2 doz in case	2 00
5 lb " 1/2 "	9 00
5 oz glass jars, 2 1/2 doz	
in case	1 10
10 oz glass jars, 2 doz	
in case	2 00
Bulk, per lb	0 15

BISCUITS.

TORONTO BISCUIT AND CONFECTIONERY CO.

Abernethy	8 1/2
Arrowroot	\$0 11
Butter	0 5
"    3 lbs	0 20
Cabin	0 7 1/2
Cottage	0 8 1/2
Digestive	0 10
Daisy Wafer	0 16
Garibaldi	0 10
Gingerbread	0 11
Ginger Nuts	0 10
Graham Wafer	0 09 1/2
Lemon	0 10
Milk	0 09
Nic Nac	0 12
Oyster	0 06
People's Mixed	0 10 1/2
Pic Nic	0 08 1/2
Prairie	0 08 1/2
Rich Mixed	0 14
School Cake	0 11 1/2
Soda	0 06
"    3 lb	0 20
Sultana	0 11
Tea	0 11
Tid Bits	0 09 1/2
Variety	0 11
Village	0 07 1/2
Wine	0 08 1/2

BAKING POWDER.



Cleveland's Superior Baking Powder in tin cans, per dozen net.	
10 cent tins	1 00
1/2 lb.	1 50
6 oz.	2 20
1/4 lb.	2 80
12 oz.	4 25
1 lb.	5 50
5 lbs.	25 50

Dunn's No. 1, in tins	2 00
"    2, in tins	75
Cook's Gem, in 1 lb pkgs	\$1 75
"    7 oz	85
"    2 oz	40
"    5 lb. tins.	65
"    bulk, per lb.	12

Per doz	
Empire, 5 dozen 4 oz cans	\$0 75
"    4 " 8 "	1 15
"    2 " 16 "	2 00
"    1/2 " 5 lb cans.	9 00
"    bulk, per lb.	15

COOK'S FRIEND.

(in Paper Packages.) Per doz	
Size 1, in 2 and 4 doz boxes.	\$2 40
"    10, in 4 doz boxes.	2 10
"    2, in 6 "	80
"    12, in 6 "	70
"    3, in 4 "	45
Pound tins, 3 oz in case	3 00
12 oz tins, 3 oz in case	2 40
5 oz tins, 4 "	1 10
5 lb tins, 1/4 "	14 00
Ocean Wave, 1/2 lb, 4 doz cases.	75
"    1/2 lb, 4 "	1 30
"    No. 1, 2 "	1 90
"    1 lb, 2 "	2 25
"    5 lb, 1/2 "	9 60

BLACKING.

Day & Martin's, pints, per doz	\$3 20
"    1/2 "	2 10
"    3/4 "	1 10
Spanish, No. 3	4 50
"    10 "	9 00

JACQUAND FRENCH BLACKING.

No 2	per gross	2 30
No 3	"	3 45
No 4	"	4 60
No 5	"	6 90

BLACK LEAD.

Reckitt's Black Lead, per box	1 15
Each box contains either 1 gro., 1 oz; 1/2 gro., 2 oz., or 1/4 gro., 4 oz.	
"    TELLIER, ROTHWELL & CO'S.	
Royal Black Lead, per gross	\$1 80
"    F. F. DALLEY & CO.	
Per gross.	
Silver Star Stove Paste	9 00
Packed in fancy wood boxes, each box contains 3 doz.	

BLUE.

Reckitt's Pure Blue, per gross.	2 10
"    TELLIER, ROTHWELL & CO'S.	
Parisian Square Blue, per lb.	13 to 140

CORN BROOMS.

CHAS. BOECKH & SONS, per doz	
X Carpet, 4 strings, net.	\$3 60
"    "    "    "    "	3 20
"    "    "    "    "	2 95
"    "    "    "    "	2 90
"    "    "    "    "	2 65
"    "    "    "    "	2 50
"    "    "    "    "	2 25
"    "    "    "    "	1 85
"    "    "    "    "	1 50
"    "    "    "    "	3 25
"    "    "    "    "	4 00
"    "    "    "    "	3 25
"    "    "    "    "	4 00

JAMS AND JELLIES. DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 35
Jellies, extra fine 1's	2 25
TORONTO BISCUIT & CONFECTIONERY CO	
Per lb	
Jams, absolutely pure—apple	\$0 06
"    Family	0 07
"    Black and Red currant, Rasp- berry, Strawberry, Peach and Gooseberry per lb.	0 12
"    Plum	0 10
"    Jellies—pure—all kinds	0 10
"    These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
"    Marmalade—orange	0 12

CANNED MEATS.

Comp. Corn Beef 1 lb cans	\$1 50	\$1 65
"    "    2 "	2 55	2 70
"    "    4 "	4 80	5 00
"    "    6 "	8 00	8 25
"    "    14 "	17 50	18 50
Minced Collops, 2 lb cans	2 60	
Roast Beef	1 50	
"    "    2 "	2 60	
"    "    4 "	4 75	
Par Ox Tongue, 2 1/2 "	\$8 50	
Ox Tongue	7 85	
Lunch Tongue	8 25	
"    "    2 "	6 00	
"    "    2 "	2 75	
"    "    2 "	2 80	
"    "    2 "	2 50	
"    "    2 "	4 00	
"    "    2 "	1 35	
"    "    2 "	2 25	
"    "    2 "	1 80	
"    "    2 "	4 50	

CANNED GOODS.

Per doz	
Apples, 3's	\$1 00
"    gallons	2 60
Blackberries, 2's	2 00
Blueberries, 2's	1 25
Beans, 2's	1 00
Corn, 2's	1 05
"    Special Brands	1 30
Cherries, red pitted, 2's	2 25
Pears, Bartlett, 2's	1 10
"    Sugar, 2's	1 70
Pineapple, Baltimore	2 40
"    Bahama	2 90
Peaches, 2's	2 10
"    3's	3 00
"    Pie, 3's	1 60
Plums, Gr Gages, 2's	1 75
"    Lombard	1 75
"    Damson Blue	1 90
Pumpkins, 3's	0 90
"    gallons	3 00
Raspberries, 2's	2 25
Strawberries, choice 2's	2 25
Succotash, 2's	1 50
Tomatoes, 3's	1 05
Finnan haddies	1 40
Lobster, Clover Leaf	2 95
"    Other brands	2 10
Mackerel	1 00
Salmon, Horseshoe, tals.	1 40
"    white	1 10
"    Sardines Albert, 1/2's tins	11 1/2
"    "    "    "    "	18
"    Martiny, 1/2's	10 10 1/2
"    "    "    "    "	16, 17
"    Other brands, 9 1/2, 11, 16, 17	
"    P & C, 1/2's tins	23, 25
"    "    "    "    "	33, 36
"    Sardines Amer, 1/2's	6, 8
"    "    "    "    "	3, 11, 12

MINCE MEAT.

BRYANT, GIBSON & CO'S—TORONTO.	
Mince Meat, 1/2 gal glass jars,	\$9 50
Ditto, 25 and 40 lb pails, per lb.	12 1/2 c
J. H. WETHEY'S—ST. CATHARINES.	
Condensed, per gross, net.	\$12 00

CHEWING GUM.

ADAMS & SONS.	
To Retailers.	
Tutti Frutti, 36 5c bars	\$1 20
Bo-Kay (new)	150 pieces
Sappota,	150 "
"    "    "    "	1 00
"    "    "    "	115 "
"    "    "    "	0 75

**Cleveland's Baking Powder** yields best profit to the grocer, and is of such a superior quality that a customer gained is always retained.

Prices Current, Continued—

Red Rose,	115 pieces	0 75
Sweet Fern,	230 "	0 75
Puzzle Gum	115 "	0 75
Oolah "	115 "	0 75
Monte Cristo, new	180 "	1 30

C. T. HEISEL.

To retailers per box		
Red Jacket,	115 pieces.	0 75
Royal Fruit,	36 5c. pkgs.	1 20
Digestive,	120 pieces.	0 80
Largest Heart	150 "	1 00
Globe picture	150 "	1 00

CHOCOLATES & COCOAS.

TODHUNTER, MITCHELL & CO. S.

Chocolate—	Per lb.	
French, 1/4's, 6 and 12 lbs.	0 30	
Caracas, 1/4's, 6 and 12 lbs.	0 35	
Premium, 1/4's, 6 and 12 lbs.	0 30	
Sante, 1/4's, 6 and 12 lbs.	0 26	
Diamond, 1/4's, 6 and 12 lbs.	1 00	
Sticks, gross boxes, each	1 00	
Cocoa, Homopate, 1/4's, 8 & 14 lbs	25	
" Pearl	25	
" London Pearl 12 & 18 "	30	
" Rock "	30	
" Bulk, in bxs.	18	
BENSOPOR'S ROYAL DUTCH COCOA.		
1/4 lb. cans, per doz.	2 40	
1/2 "	4 50	
1 "	8 50	

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....	per lb	30
Mott's Prepared Cocoa.....		28
Mott's Homopate's Cocoa (1/4's)		32
Mott's Breakfast Cocoa.....		35
Mott's Breakf. Cocoa (in tins)		40
Mott's No. 1 Chocolate.....		30
Mott's Breakfast Chocolate.....		28
Mott's Caracas Chocolate.....		40
Mott's Diamond Chocolate.....		22
Mott's French-Can. Chocolate.....		20
Mott's Navy or Cooking Choc.		26
Mott's Cocoa Nibs.....		30
Mott's Cocoa Shells.....		5
Mott's Vanilla Chocolate stick 22c-24		24
Mott's Contec Chocolate.....	22c-30	30
Mott's Sweet Choc. Liquors 21c-30		30

COWAN COCOA AND CHOCOLATE CO.

Cocoas—		
Hygienic, 1, 1/2, 1 lb. boxes	70, 75	
Iceland Moss 1/4 lb in 12 lb boxes	35	
Soluble (bulk) 15 & 30 lb bxs	18, 20	
Soluble (tins) 6 lb and 12 lb	20	
Cocoa Nibs, any quantity	30, 35	
Cocoa Shells, any quantity	05	
Cocoa Essence..... per doz	1 40	
Chocolates—		
Mexican, 1/4, 1/2 in 10 lb bxs	40	
Queen's Dessert, "	30	
Vanilla "	35	
Sweet Caracas "	32	
Chocolate Powder, 15, 30 lb bxs	25	
Chocolate Sticks, per gross	05	
Pure Caracas (plain) 1/4, 1/2 lbs	40	
Royal Navy (sweet)	30	
Confectioners' in 10 lb cakes	30	
Chocolate Creams, in 3 lb bxs	30	
Chocolate Parisien, in 6 lb bxs	30	

WALTER, BAKER & CO.'S

Chocolate—		
Pre'm No. 1, bxs. 12 & 25 lbs each	40	
Baker's Vanilla in bxs 12 lbs each	52	
Caracas Sweet bxs 6 lbs each, 12 bxs in case	53	
Eagle, sweet & spiced, bxs 12 lbs each	33	
Vanilla Tablets, 416 in box, 24 bxs in case, per box	3 65	

Spanish Tablets, 100 in box, 12 bxs

In case.....	3 00
German Sweet Chocolate—	
Grocers' Style, in cases 12 boxes, 12 lbs each	25
Grocers' Style, in cases 24 boxes, 6 lbs each	25
48 Fingers to the lb., in cases 12 bxs 12 lbs each	25
48 Fingers to the lb., in cases 24 bxs 6 lbs each	25

Cocoa—

Pure Prepared boxes, 12 lbs each	40
Cracked, boxes, 20 lbs each, 1 lb and assorted papers	32
Cracked, in bxs, 12 lbs., each, 1 lb. papers	32
Cracked, in bags, 6, 10 & 25 lbs each	32
Cocoa and shells, 12s and 25s.	30

Breakfast Cocoa—

In bxs, 6 & 12 lbs., each, 1 lb. tins	45
In boxes, 12 lbs., each, 1 lb. tins, decorated canisters	45

Broma—

In boxes, 12 lbs., each, 1 lb. tins	40
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GIBSON & GIBSON'S per lb

Sydney Gibson's Cocoa, 1/4's	0 30
Dr. Clarke's Cocoa, 1/4's and 1/2's tins	0 45
Soluble Cocoa bulk in boxes	0 18
Prepared do	0 22
Sydney Gibson's Chocolate, 1/4's	0 30
and 1/2's	0 28
Gibson's Rock do 1/4's	0 30
Dr. Clarke's do 1/4's	0 30

Confectioners' Pure Chocolate

10 lb. blocks	0 30
Vanilla choc. sticks, per gross	1 00

Gibson's Icina, 1/2 doz. in case. 1 25

Gibson's Icina, 1 lb 2 "	2 25
Packed chocolate, white and pink assorted, or if required, any kind separate.	

COFFEE.

GREEN	c. per lb	
Mocha.....	30, 35	
Old Government Java.....	27, 32	
Rio.....	19, 24	
Plantation Ceylon.....	29, 31	
Porto Rico.....	24, 28	
Guatemala.....	24, 26	
Jamaica.....	22, 23	
Maracaibo.....	24, 26	

WHOLE ROASTED OR PURE GROUND.

ELLIS & KEIGHLEY'S.

Java.....	c. per lb	33, 34
Java and Mocha.....		34, 36
Plantation Ceylon.....		35
Arabian Mocha.....		37
Santos.....		28, 28
English Breakfast.....		16, 24
Royal Dandelion in 1 lb tins.....		26

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend.....	33
Our Own.....	31
Laguayra.....	29
Mocha and Java.....	32, 33
Java, Standard.....	33
" Old Government.....	30, 32
Arabian Mocha.....	36
Santos.....	28

J. W. COWAN & CO.

Standard Java in sealed tins, 25 and 50 lbs.	36
Standard Imperial in sealed tins, 25 and 50 lbs.	32
Standard Blend in sealed tins, 25 and 50 lbs.	33
Ground, in tins, 5, 10, 15 and 25 lbs.	20, 30
Say's Parisien, in 1/2 and 1 lb tins	30

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	30 75
" " " " 1, 1 1/2 oz.....	1 25
" " " " 2, 2 oz.....	1 75
" " " " 3, 3 oz.....	2 00

FIRE LIGHTER.

"Star" Fire Lighter, per gross.	\$1 70
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FLUID BEEF.

JOHNSTON'S, MONTREAL.

per doz		
Cases, No. 1, 2 oz tins.....	\$2 75	\$3 00
" No. 2, 4 oz tins.....	4 50	5 00
" No. 3, 8 oz tins.....	8 00	8 75
" No. 4, 1 lb tins.....	12 60	14 25
" No. 5, 2 lb tins.....	25 00	27 00

FRUITS.

FOREIGN. c. per lb.

Currants, Provincial, bbls.....	5 1/2, 6
" cases 6 1/2, 6 1/2	
Filiatras, bbls.....	6 1/2, 6 1/2
" cases 6 1/2, 6 1/2	
Patras, bbls.....	6 1/2, 7
" cases 7 1/2, 7 1/2	
Vostizzas, cases, 7 1/2, 9 1/2	
" cases 8 1/2, 10	
5-crown Excelsior (cases).....	9 1/2, 10
" cases 9 1/2, 9 1/2	
Dates, Persian, boxes,.....	5 1/2, 6
Figs, Elemes, 14 oz., per box	12 1/2
" 10 lb boxes.....	5 12
" 20-lb.....	15 16
Seven-Crown.....	16 1/2, 17
Prunes, Bosnia, bags.....	5 1/2, 6 1/2
" cases,.....	5 1/2, 6 1/2
Raisins, Valencia, off stalk,.....	5 1/2, 6
" New, off stalk.....	5 1/2, 6
Selected.....	7 1/2, 8
Layers.....	8 1/2, 9
Raisins, Sultanas.....	9, 13
" Eleme.....	9, 13

London layers..... 2 40 2 65

Loose muscatels.....	2 30 2 50
Imperial cabinets.....	2 90 3 00
Jonnoisseur clusters.....	3 75 3 80
Extra dessert.....	4 50 4 75
" qrs. 1 25 1 30	
Royal clusters.....	6 00 6 25
Fancy Vega boxes.....	6 75 6 80
Black baskets.....	3 80 4 00
" qrs.....	1 25 1 30
Blue.....	4 50 4 60
Fine Dehesas.....	5 40 5 50
" qrs.....	1 80 1 90
Lemons, Malaga.....	8 00 8 50
" Maoi.....	8 50
Oranges, Jamaicas.....	7 00 7 50
" Floridas.....	3 25 3 75

DOMESTIC.

Apples, Dried, per lb.....	0 04 1/2 0 05 1/2
do Evaporated.....	0 07 0 08

LICORICE.

YOUNG & SMYLLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box.....	1 00 1 25
" Ringed" 5 lb boxes, per lb.....	0 40
" Acme" Pellets, 5 lb cans, per can 2 00	
" Fancy boxes (30s).....	1 50
per box.....	1 50
" Acme" Pellets, Fancy paper boxes, per box (40s).....	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can.....	2 00
Licorice Lozenges, 5 lb glass jars.....	1 75
" 5 lb cans.....	1 50
Purity" Licorice, 200 sticks.....	1 45
" 100 ".....	0 72 1/2
Imitation Calabria, 5 lb bxs p lb	0 25

LARD.

"FAIRBANK'S" REFINED COMPOUND.

In Butter Tubs.....	0 08 1/2
Fancy.....	0 09
3-hoop pails.....	0 09 0 09 1/2
60 lb. cases of 3 lb., 5 lb., and 10 lb. tins, per lb.....	0 10

MUSTARD.

ELLIS & KEIGHLEY'S. cts

Durham, Fine, in 1/2 and 1 lb tins		
per lb.....	25	
" Fine, in 1 lb jars.....	22	
" Fine, in 4 lb jars.....	70	
" Ex Sup., in bulk, per lb.....	30	
" Superior, in bulk, per lb.....	20	
" Fine.....	15	

COLMAN'S AND KEEN'S

In 4 lb jars.....	75
In 1 lb jars.....	25
D. S. F., in tins, per lb.....	41
" in 1 lb tins.....	42
" in 1/2 lb tins, per lb.....	44
D. F. in 1/2 lb tins, per lb.....	26
" ".....	28

NUTS.

per lb.

Almonds, Ivica.....	14	15
" Tarragona.....	13 1/2	15
" Fornigetta.....	13	14
Almonds, Shelled Valencia.....	32	35
" Jordan.....	40	45
" Canary.....	28	30
Brazil.....	12	13
Cocoanuts, per 100.....	6	00
Filberts, Sicily.....	11	11
Filberts, Oblong.....	11	11 1/2
Peanuts, roasted.....	12	13
" green.....	9	10
Walnuts, Grenoble.....	15 1/2	16
" Bordeaux.....	10	11
" Naples, cases.....	11	11
" Marbots.....	12	13
" Chilis.....	12	13

PICKLES & SAUCES.

BRYANT, GIBSON & CO.'S TORONTO

PICKLES.		
John Bull, mixed, in bulk.....	\$0 45	
" Chow Pic'le, in bulk.....	0 50	
" m'xed & Chow Chow.....	1 90	
" Mixed & Chow-Chow pts.....	2 15	
" Mixed & Chow-Chow qts.....	3 40	
" ".....	16 g.	1 90
Horse Radish, bottles, per doz.....	2 25	

SAUCES.

John Bull, kegs, per gal.....	1 25
" 1/2 pt. bottles, per doz.....	1 00
(according to quantity) 90c to 1 00	
Devonshire Relish, kegs p. gal.....	1 75
" 1/2 pt. bottles,.....	1 25
per doz.....	1 25
Niagara Tomato, kegs, per gal.....	1 25
" Reputed pints.....	1 25
Raspberry Vinegar, per doz.....	2 25
Raspberry Syrup and vinegar.....	2 25
Terry's Candied Peels. c. per peels.....	
Lemon, 7 lb boxes.....	
Orange.....	
Citron.....	

LEA & PERRIN'S.

per doz.

Worcester Sauce, 1/2 pts.....	\$3 60 \$3 75
" pints.....	6 25 6 50

LAZENBY & SONS.

Per doz		
Pickles, all kinds, pints.....	3 25	
" quarts.....	6 00	
Harvey Sauce—genuine—hlf. pts.....	3 25	
Mushroom Catsup.....	2 25	
Anchovy Sauce.....	3 25	

PRODUCE.

DAIRY. Per lb

Butter, creamery, rolls.....	\$0 27 \$0 29
" tub.....	0 25 0 25
" dairy, tubs, choice.....	0 16 0 17
" " medium.....	0 12 0 15
" low grades to com.....	0 10 0 13

HAVE YOU BOUGHT  
**NEW**  
**CANNED**  
**GOODS.**

They will be dearer late in the season. Write us for prices and brands. Complete in every line, Tomatoes, Corn, Peas, Peaches (3s), Strawberries, Cherries, Etc., Etc.

W. H. GILLARD & CO.,  
Wholesale Grocers,  
HAMILTON.

Prices current, continued—

Butter, pound rolls.....	0 17	0 18
" large rolls.....	0 16	0 17
" store crocks.....	0 16	0 17
Cheese.....	0 09½	0 10½

COUNTRY

Eggs, fresh, per doz.....	0 18	
" limed.....	0 15	
Beans.....	1 50	2 25
Onions, per bbl.....	1 75	2 25
Potatoes, per bag.....	0 40	0 50
Hops, 1891 crop.....	0 13	0 15
" 1891.....	0 13	0 15
Honey, extracted.....	0 08	0 10
" section.....	0 12½	0 14

PROVISIONS.

Bacon, long clear, p lb. 0 08	0 08½
Pork, mess, p. bbl.....	14 00
" short cut.....	16 00
Hams, smoked, per lb.....	0 11
" pickled.....	0 11½
Bellies.....	0 11
Rolls.....	0 08½
Backs.....	0 10½
Lard, Canadian, per lb.....	5 00
Hogs.....	5 75
Tallow, refined, per lb.....	0 05
" rough, ".....	0 02

RICE, ETC.

Rice, Aracan.....	31, 4c
" Patna.....	42, 5½
" Japan.....	5, 5½
" extra Burmah.....	23, 4
Grand Duke.....	23, 7½
Sago.....	43, 5½
Tapioca.....	5½

SPICES.

GROUND.		Per lb.
Pepper, black, pure.....	\$0 12½	\$0 15
" fine to superior.....	10	15
" white, pure.....	20	23
" fine to choice.....	20	23
Ginger, Jamaica, pure.....	25	27
" African.....	18	18
Cassia, fine to pure.....	18	25
Cloves.....	14	25
Allspice, choice to pure.....	12	15
Cayenne.....	30	35
Nutmegs, ".....	75	1 20
Mace.....	1 00	1 25
Mixed Spice, choice to pure.....	30	35
Cream of Tartar, fine to pure.....	25	37

STARCH.

EDWARDSBURG STARCH CO. LIMITED, MONTREAL. c. per lb.	
No. 1 White, 4 lb cartons.....	5½c
Canada Laundry.....	4½
Silver Gloss, crates.....	6½
Silver Gloss, 1 lb chromos.....	6½
Satin, Starch 1 lb chromos.....	7½
No 1 White, barrels & halves.....	7½
Benson's Canada Prepared Corn.....	7½
Canada Corn.....	6½
Rice Starch, 1 lb.....	9

BRITISH AMERICA STARCH CO BRANTFORD.	
1st quality white, 3 lb. cartons.....	5½
Lily White gloss, crates.....	6½
Brantford gloss, 1 lb.....	7½
Lily White gloss, 1 lb chromo.....	4½
Canada Laundry, Boxes.....	7½
Pure Prepared corn.....	6½
Challenge Corn.....	9
Rice Starch, fancy cartons.....	9
" cubes.....	7½

KINGSFORDS OSWEGO STARCH.	
Pure Starch—	
40-lb boxes, 1, 2, and 4 lb. pack'g's.....	8
36-lb boxes, 3 lb. packages.....	8
12-lb ".....	8½
38 to 45-lb boxes.....	9
Silver Gloss Starch—	
40-lb 1, 2 and 4 lb packages.....	9
40-lb " ½ lb package.....	9½
40-lb " ¼.....	10
40-lb " assorted ½ and ¼ lbs.....	9½
6-lb " sliding covers.....	9½
38 to 45 lb boxes.....	9
Oswego Corn Starch—for Puddings, Custards, etc.—	
40 lb boxes, 1 lb packages.....	8½
20.....	8

ST. LAWRENCE STARCH CO.'S	
Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " " Bbls.....	4½
" " " Kegs.....	4½
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. boxes, sliding covers.....	6½
Ivory Gloss, fancy picture, 1 lb packs.....	6½
Patent Starch, fancy picture, 1 lb. cartons.....	7½

SUGAR.

c. per lb.	
Granulated, 15 bbls or over.....	4½
less than 15 bbls.....	5

Paris Lump, bbls and 100 lb. bxs.....	5½
" 50 lb. boxes.....	5½
Extra Ground, bbls.....	5½
" less than a bbl.....	6
Powdered, bbls.....	5½
" less than a bbl.....	5½
Extra bright refined.....	4½
Bright Yellow.....	4½
Medium.....	3½
Brown.....	3½
Raw.....	3½

SYRUPS AND MOLASSES.

Per lb.	
SYRUPS.	
bbls. ½ bbls	
D.....	2½
M.....	2½
B.....	2½
V.B.....	2½
E.V.B.....	2½
E. Superior.....	2½
XX.....	2½
XXX.....	3

Per gal.	
MOLASSES.	
Trinidad, in puncheons.....	0 35
" " bbls.....	0 38
" ½ bbls.....	0 40
New Orleans, in bbls.....	0 45
Porto Rico, hdds.....	0 38
" barrels.....	0 42
" ½ barrels.....	0 44

TOBACCO AND CIGARS.

British Consols, 4's; bright twst, 5's; Twin Gold Bar, 8's.....	67c
Ingots, rough and ready, 7's.....	64
Laurel, 3's.....	57
Brier, 7's.....	55
Index, 7's.....	50
Honeysuckle, 7's.....	58
Napoleon, 8's.....	54
Royal Arms, 12's.....	55
Victoria, 12's.....	53
Brunette and Lovely, 12's.....	50½
Prince of Wales, in caddies.....	51½
" in 75 lb boxes.....	51
Bright Smoking Plug Myrtle, T & B, 3's.....	60
Lily, 7's.....	55
Diamond Solace, 12's.....	50
Mvrtle Cut Smoking, 1 lb tins.....	70
½ lb pg, 6 lb boxes.....	70
oz pg, 5 lb boxes.....	70

GLOBE TOBACCO COMPANY. CUT SMOKING TOBACCO.

Per lb	
The Old Flag, ½ lb. in 5 lb. boxes.....	70c
" " 1 lb. Fancy Tins.....	70c
" " " ".....	41c

Gold Flake, 1-5, 6 lb boxes.....	70c
" " ½, 5 ".....	70c
" " 1-10, 5 ".....	80c
" " 1 fancy tins.....	70c
" " 1 " glass jars.....	41c
Hand Made 1-5, 6 lb boxes.....	77c
" " 1 " 6.....	65c
" " 1 fancy tins.....	68c
" " 1 ".....	68c
" " 1 glass jars.....	49c
" " 1 ".....	75c

GRANULATED SMOKING TOBACCO.

Uncle Tom, 1-5, 6 lb boxes.....	45c
" " 1-10, 6 lb ".....	45c
LONG CUT SMOKING TOBACCO.	
Wig Wag, ½, 6 lb boxes.....	41c
" " 1-5, 6 lb ".....	43c
" " 1-10, 6 lb ".....	45c

FINE CUT CHEWING TOBACCO.

Golden Thread, 5 & 10 lb pails.....	95c
Globe, ".....	90c
Victoria, ".....	75c
High Court, ".....	70c
Jersey Lilly, ".....	65c
Golden Thread, 1-16 " Foil in ¼ gro. boxes, per gross.....	9 05
Solace " 1-16 " Foil in ¼ gro. boxes, per gross.....	6 05
CIGARS—A. DAVIS & SONS, Montreal. Sizes. Per M.	

Madre E' Hijo, Lord Landsdowne.....	\$60 00
" Panetelas.....	60 00
" Bouquet.....	60 00
" Perfectos.....	85 00
" Longfellow.....	85 00
" Reina Victoria.....	80 00
" Pins.....	55 00
El Padre, Reina Victoria.....	55 00
" Reina Vict., Especial.....	50 00
" Conchas de Regalia.....	50 00
" Bouquet.....	55 00
" Pins.....	50 00
" Longfellow.....	80 00
" Perfectos.....	80 00
Mungo, Nine.....	85 00
Cable, Conchas.....	30 00
" Queens.....	29 00
Cigarettes, all Tobacco—	
Cable.....	7 00
El Padre.....	11 00
Mauricio.....	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

Per M.	
CIGARETTES.	
Athlete.....	\$7 50
Puritan.....	6 25
Sultans.....	5 75

# KINGSFORD'S

# OSWEGO

# STARCH



**KINGSFORD'S**  
OSWEGO  
SILVER GLOSS  
CORN STARCH  
T. KINGSFORD & SON

PURE AND SILVER-GLOSS CORN STARCH  
FOR THE LAUNDRY | FOR THE TABLE  
THE STANDARD OF EXCELLENCE ABSOLUTELY PURE

FOR SALE BY ALL LEADING JOBBERS IN CANADA

## T. KINGSFORD & SON.

OSWEGO, N.Y.



"The Goods are right."

--PUBLIC OPINION.

ST LAWRENCE  
CORN STARCH

For Cooking.

ST. LAWRENCE  
IVORY GLOSS

For the Laundry.

Prices current, continued--

Derby	4 00
B. C. No. 1	4 00
Sweet Sixteen	3 50
The Holder	3 85
Hyde Park	10 50
CUT TOBACCOS. per lb	
Puritan, tenths, 5 lb. boxes	74
Old Chum, ninths, 5 lb box	71
Old Virgin, 1-10 lb pkg., 10 lbxs	62
Gold Block, ninths, 5 lb boxes	73
CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	85
Athlete, per lb	1 15
Hyde Park	10 50

SALT.

Coarse, car lots, F.O.B.	0 70
" small lots	0 85 0 50
Dairy, car lots, F.O.B.	1 25
" small lots	1 50
" quarter-sacks	0 45 0 50
Common, five car lots	0 85
" small lots	0 95 1 00
Rock salt, per ton	15 00

SOAP.

Ivory Bar, 1 lb. bars, per lb	5 1/2
Do. 2, 6-16 and 3 lb bars	5
Primrose, 1/4 lb bars, wax W	4 1/2
1 " "	4 1/2
John A. cake, wax W, per doz	42
Mayflower, cake	42
Gem, 3 lb bars per lb	3 1/2
13 oz, 1 and 2 lb. bars	3 1/2
Queen's Laundry, per bar	5 1/2
Pride of Kitchen, per box	2 75
Sapallo, 1 gross boxes	3 25
" per gross, net cash	12 00

MORSE'S SOAPS.

Mikado (wrapped)	0 04 1/2
Eclipse	0 04 1/2
Stanley Bar	0 04 1/2
Defiance	0 04 1/2
Toronto 12 oz.	Per doz 0 50
Ruby, 10 oz	0 30
Monster, 8 oz	0 24
Detroit, 14 oz	0 48
Lily White	0 80
Everyday	0 80
Queen City, 14 oz.	0 72
Per box	
Mottled in 5 box lots, 100 bars	5 00
" " 60 bars	3 00
Floater (boxes free)	6 50
Electric	2 75
Hard Water Electric	2 50
Royal Laundry	3 25
Octagon	4 00
Per doz	
Royal Magnum	0 25
" 25 doz per box	0 20
Anchor, Assorted	0 50
Castile	0 50
Morse's Assorted	0 45
Morse's Rose	0 45
" Windsor	0 45
" Castile	0 45
Bouquet, paper and wood	0 80
Prize Magnum, White Castile	0 72
" Honey	0 72
" Glycerine	0 72
" Oatmeal	0 72
Per box	
" Honeysuckle	0 72
Sweet Briar	0 85
Extra Perfume	0 50
Old Brown Windsor Squares	0 30
White Lavender	1 00
Per doz	
White Castile Bars	0 85
White Oatmeal	0 85
Persian Bouquet, paper	2 50
Oriental	0 45
Pure Coconut, 3 doz. bxs, wood	0 40

Heliotrope, paper	1 50
Carnation	0 60
Rose Boquet	0 60
Cocoa Castle	0 40
Aradian	0 45
New Arcadian, per gross	4 25
Ocean Boquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Magnolia	1 20
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey	0 70
Plain Glycerine	0 70
Plain Windsor	0 70
Fine Bouquet	0 90
Morse's Toilet Balls	0 60
Turkish Bath	0 60
Infants' Delight	1 20

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	\$1 70
" 3 "	"	1 90
Pails, 2 hoops, clear	No. 2	\$1 60
" 3 "	"	1 80
" 3 "	Painted	1 80
Tubs, No. 0	1	8 00
" 2	"	7 00
" 3	"	6 00
Washboards, Globe	\$1 90	2 00
" Water Witch	"	1 40
" Northern Queen	"	2 25
" Planet	"	1 70
" Waverly	"	1 60
" X X	"	1 50
" X	"	1 30
" Single Crescent	"	1 85
" Double	"	2 75
" Jubilee	"	2 25

Matches, 5 case lots. Single cases

Parlor	1 70	\$1 75
Telephone	3 90	4 00
Telegraph	4 10	4 20
Safety	4 20	4 30
French	3 60	3 75
Railroad (10 gro. in case)		
Single case and under 5 cs.	\$4 00	
5 cases and under 10 cases		3 90
Steamship (10 gro. in case)		
Single case and under 5 cs.	3 80	
5 cases and under 10 cases	3 70	

Mops and Handles, comb. per doz

Butter tubs	\$1 60 \$3 20
Butter Bowls, crates ast'd	3 60

CLOTHES PINS.

5 gross, per box	0 75
4 gross, "	0 85
6 gross, "	1 20

CHAS. BECKH & SONS, per box

5 gross, single & 10 box lots	0 75 0 80
Star, 4 doz. in package	0 85
" 6 "	1 25
" 4 " cotton bags	0 90

INDURATED FIBRE WARE.

1 pail, 6 qt.	\$4 00
Star Standard, 12 qt.	4 50
Milk, 14 qt.	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms.	3 25
" round "	3 50
Handy dish	3 75
Water Closet Tanks	18 00



WASHING COMPOUND.  
Housekeeper's Quick-Washing per case.  
5c pkgs 100 in case 3 50  
10c " 60 in case 4 00

DURABLE PAIS AND TUBS

WM. CANE & SONS, MANUFACTURING CO  
NEWMARKET.

Steel hoops, painted and grain'd	2 20
Brass hoops, oiled and varnish.	3 25
No 1 tubs	9 50
No 2 "	8 50
No 3 "	7 50

YEAST.

BARM MFG. CO. per box	
3 doz. 5c. packages, in boxes	1 00
3 doz. 10c.	1 95
1 1/2 " 10c. and 3 doz. 5c. packages	2 00
in assorted boxes	2 00
BREADMAKER'S	
per box	
5c packages, 36 in box	1 00
2c " 45 in box	0 50

"OUR NATIONAL FOODS."

Desiccated Wheat	pkgs. doz
" Rolled Oats	4 " 2 25
Snow Flake Barley	3 " 2 25
Desiccated Rolled Wheat	3 " 2 25
Buckwheat Flour, S. R.	5 " 2 25
Prepared Pea Flour	2 1/2 " 2 00
Baravens Milk Food	1 " 3 50
Patent Prepared Barley 1	" 2 00
Patent Prepared Groats 1	" 1 50
Gluten Flour	4 lb. 3 00
Farina, very choice	1 1/2 lb. 1 40

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
10 dy. to 60 dy	2 20
8 dy. and 9 dy	2 65 2 70
4 dy. to 7 dy	2 90 2 95
3 dy	C.P. 3 95 4 00
3 dy	A.P. 3 45 3 50
HORSE NAILS:	
" C " 60 to 60 and 10 per cent. from list.	
HORSE SHOES:	
From Toronto, per keg	3 50
SCREWS: Wood--	
Flat head iron 7 1/2 p.c. dis	
Round " " 7 1/2 p.c. dis.	
Flat head brass 7 1/2 p.c. dis.	
Round head brass 70 p.c.	

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]  
1st break (25 in and under)..... 1 35  
2nd " (26 to 40 inches)..... 1 35  
3rd " (41 to 50 " )..... 3 30  
4th " (51 to 60 " )..... 3 50  
5th " (61 to 70 " )..... 4 00  
ROPE: Manila..... 0 12 0 12 1/2  
Sisal..... 0 08 0 08 1/2  
New Zealand..... 0 08 0 08 1/2  
AXES: Per box, \$6 to \$12.  
SHOT: Canadian, dis. 7 1/2 per cent.  
HINGES: Heavy T and strap. 0 4 1/2 0 5  
" Screw, hook & strap. 0 3 1/2 0 4 1/2

WHITE LEAD: Pure Ass'n guarantee ground in oil.	
25 lb. irons	per lb 5 1/2
No. 1	" 5
No. 2	" 4 1/2
No. 3	" 4
TURPENTINE: Selected packages, per gal	0 55 0 56
LINSEED OIL per gal, raw	0 58 0 59
Boiled, per gal	0 61 0 62
CASTOR OIL: Best per lb	0 08 1/2 0 09
GLUE: Common, per lb	0 10 0 11

PETROLEUM.

F. O. B. Toronto	Imp. gal.
Canadian	0 15 0 16
Caroon Safety	0 17 1/2 0 18
Canadian Water White	0 20 0 22
Amer'n Prime White	0 23 0 24
" Water White	0 25 0 00
Photogene	0 27 0 00

DRUGS AND CHEMICALS.

Alum	lb \$0 02 \$0 03
Blue Vitriol	0 06 0 07
Briststone	0 02 1/2 0 03 1/2
Borax	0 13 0 14
Camphor	0 65 0 75
Carbolic Acid	0 35 0 45
Castor Oil	0 11 1/2 0 12 1/2
Cream Tartar	0 30 0 31
Epsom Salts	0 01 1/2 0 02
Paris Green	0 16 0 17
Extract Logwood, bulk	0 13 0 14
" " boxes	0 15 0 17
Gentian	0 10 0 13
Glycerine, per lb	0 18 0 20
Hellebore	0 16 0 17
Iodine	5 50 6 00
Insect Powder	0 35 0 45
Saltpetre	0 08 1/2 0 09
Soda Bicarb, per keg	2 50 2 75
Salt Soda	1 00 1 25
Madder	0 12 1/2

VINEGAR.

A. HAAZ & CO	
XX. W.W.	0 20
XXX. W.W.	0 35
Honey Dew	0 30
Pickling	0 30
Malting	0 45
THE BADGEROW FALCONER VINEGAR CO	
French Bordeaux	per gal 0 34
Tarragona	" 0 32
Triple	" 0 30
Fruit Vinegar	" 0 27
Pickling	" 0 28
XXX	" 0 25
Extra XX	" 0 22
XX	" 0 20
Cider Vinegar	" 0 16
Honey Vinegar	0 16 to 0 25
Eng. Malt Vinegar	0 50 to 0 60
Bottled Malt Vinegar, qts.	2 00
Methylated Spirits	2 00 to 2 25

FISH.

Oysters, per gallon	1 25 1 30
Pickrel	per lb 0 06
White fish	do 0 05
Salmon Trout	0 07 0 08
Lake herring	0 07 0 08
Pickled and Salt Fish:	1 75 3 00
Labrador herring, p. bbl	5 50 6 00
Shore herring	" 5 00
Salmon trout, per 1/2 bbl	4 25 4 50
Dried Fish:	
Codfish, per quintal	5 25 5 75
" cases	5 00 5 50
Boneless fish	per lb 0 04
Boneless cod	" 0 06 1/2 0 08 1/2
Smoked Fish:	
Finnan Haddies	per lb 0 07 1/2 0 08 1/2
Blotters	per box 1 00 2 25
Digby herring	" 0 15
Sea Fish:	
Haddock	per lb 0 06
Cod	" 0 07 1/2 0 08
B.C. salmon	" 0 10 0 16

— THE —  
**ST. LAWRENCE SUGAR REFINING CO'S**  
**GRANULATED**  
**AND YELLOWS**  
**AND SYRUPS**  
**ARE PURE.**

**: NO BLUEING :**

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Offer for sale all grades of REFINED SUGARS and SYRUPS of the well-known brand of

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OFFICE OF THE PUBLIC ANALYST,

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*To the Canada Sugar Refining Co., Montreal:*

GENTLEMEN,—I have personally taken samples from a large stock of your Granulated Sugar, "REDPATH" brand, and carefully tested them by the Polariscope, and I find these samples to be as near to absolute purity as can be obtained by any process of Sugar-Refining.

The test by the Polariscope showed in yesterday's yield 99.90 per cent. of Pure Cane Sugar, which may be considered commercially as ABSOLUTELY PURE SUGAR.

JOHN BAKER EDWARDS, P.L.D., D.C.L., F.C.S.,

*Public Analyst for the District of Montreal, and Professor of Chemistry.*

CHEMICAL LABORATORY, MEDICAL FACULTY, MCGILL UNIVERSITY.

MONTREAL, September 9th, 1887.

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GENTLEMEN,—I have taken and tested a sample of your "EXTRA GRANULATED" Sugar, and find that it yielded 99.88 per cent. of Pure Sugar. It is practically as pure and good a Sugar as can be manufactured.

Yours truly,

G. P. GIRDWOOD.

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That successful Doctors read all the latest medical books and papers and go abroad occasionally to study. Successful lawyers read legal publications to learn the latest legal decisions and points constantly cropping up. Teachers, clergymen, druggists, architects, all read the publication issued in the interests of their profession. They must do so to keep up with the times.

The same applies to grocers and general merchants. They must not only read the best papers published in their interests but must also watch the advertisements closely. There they learn the rise and fall in prices; latest trade news and methods of buying, handling and selling goods, so that they may make the greatest profit. A doctor reads much that he already knows, so does a lawyer. So does a number of any of the other professions. So will a merchant. It is often the issue of the paper he misses that is worth dollars to him. His best and safest policy, therefore, is to subscribe for his trade paper.

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