

# THE CANADIAN GROCER



VOL. XII

TORONTO AND MONTREAL, OCTOBER 7, 1898.

No 40



**QUALITY..**



\*\*\*\*\*  
When a salesman talks price to you  
**Ask him about QUALITY**  
When he talks quantity  
**Ask him about QUALITY**  
When he talks merit to you  
**Ask him about QUALITY**  
That's the \_\_\_\_\_  
**STRONG POINT**  
in  
**Colman's Mustard**  
\*\*\*\*\*

**ARMEDA CEYLON TEA**

**HAS THE FLAVOR**

**A. H. CANNING & CO. - TORONTO**

WASHBOARDS  
 CLOTHES PINS  
 CLOTHES LINES  
 TUBS  
 PAILS  
 CHURNS  
 BUTTER PLATES  
 BUTTER TUBS  
 BUTTER PRINTS  
 BASKETS  
 SCOOPS

Sold and highly recommended by all leading grocers.

Sovereign  
 Matches

And all Grocers' Sundries

The H. A. NELSON & SONS CO., Limited

Sample room

MONTREAL, QUE.

56 and 58 Front West, TORONTO.

# EXTENDED INSURANCE.

One of the many liberal features embodied in the UNCONDITIONAL ACCUMULATIVE POLICY issued by the

## Confederation Life Association.

HEAD OFFICE—TORONTO.

is the provision for Extended Insurance. After two full annual premiums have been paid, the insured is entitled to Extended Insurance for the full amount of the policy for a term of years definitely stated therein. Paid-up and Cash Values also guaranteed.

Rates and full information sent on application to the Head Office, Toronto, or to any of the association's agents.

W. G. Macdonald,

J. K. Macdonald,

Actuary.

Managing Director

## All Classes

For each class of customers you have there is the especial sort of Salt they want in Windsor Salt, but each sort is the best of its kind for the purpose the customer wants it.

The only difference lies in suiting the Salt to the purpose, whether it is wanted for the

Table—Creameries—Packers  
 Cheese Factories.

Salt, and nothing but Salt—you can depend on that. There is absolutely no variation from this standard, that whatever is sold as "Windsor Salt" shall be unequalled in its cleanliness. Its purity is proverbial—you hear this everywhere "as pure as Windsor Salt."

The Windsor Salt Co., Limited

Sold by Leading Wholesalers Everywhere

Windsor, Ont.

# Windsor Salt.

# Strength

## “The Power to do and dare”

In greatest purity there is greatest strength—greatest power to **do** and to do well! Thus—98<sup>50</sup>/<sub>100</sub> of absolute purity means greatest strength, especially in Bi-Carbonate of Soda. And that is what the United Alkali Company of Great Britain **prove**—greatest purity and strength in their “Hand-in-Hand” Brand. “Proofs wanted,” perhaps, you say. Ask the hundreds of thousands of satisfied women who use it—**they** know its virtues well.

### The “Hand-in-Hand” Brand

# Bi-Carbonate Soda

They supersede the old fashioned powder dyes **at once** wherever they are introduced. Why? Because they wash and dye at one operation—because

#### Maypole Soap Dyes

are absolutely fast—clean to use—brilliant—won't crock or streak.

A sample free for your wife if you'd like it—**she** will understand.

The household Cocoa—Fry's! So known because of its great strength—purity—easy solubility.

Economical from any point of view.

#### Fry's Pure Cocoa

is the concentrated essence of the best cocoa beans that grow. But they are scientifically treated and the process belongs to the Messrs. Fry **alone**.

White, rich, delicate macaroni—P. Codou's, made only from Russian wheat, because the most suitable to use for **good** macaroni.

#### Codou's Macaroni

will **never** disappoint that customer of yours who came back yesterday with a “snarl” about quality. The name “P. Codou” will head her off every time—on macaroni.

Sold by leading Wholesalers everywhere



AGENTS:

A. P. Tippet & Co.,  
Montreal and Toronto.  
F. H. Tippet & Co, St. John, N.B



THE FIGURES to the right tell you the number of different Spices we use to make our justly popular Pickling Mixture—in bulk or 2 and 4 oz. packages.

**20**

*The Snow Drift Co., Brantford*

**CADBURY'S CHOCOLATES**

ARE SIMPLY DELICIOUS AND ARE PACKED SPECIALLY FOR CANADIAN MARKET.

**CADBURY'S COCOA**

The LANCET says:—  
*"CADBURY'S represents the standard of highest Purity."*

The ANALYST says:—  
*"CADBURY'S is the typical Cocoa of English Manufacture."*

ABSOLUTELY PURE. THEREFORE BEST.

IT IS "A PERFECT FOOD," THEREFORE BEST.

The MEDICAL MAGAZINE says:—  
*"For Strength, for Purity, and for Nourishment, there is nothing superior to be found."*

It is not dark in liquor like those prepared with Alkali.

**CADBURY'S COCOA**

(Absolutely Pure)  
 AND MEXICAN CHOCOLATE HAVE AN ENORMOUS SALE ALL OVER THE WORLD.

Agents: MESSRS. FRANK MAGOR & CO., <sup>16</sup> St. John St. MONTREAL



**Farmers  
 Storekeepers  
 and Dairymen**

The best packages for putting up Butter, Honey, Jam, etc., whether for shipment or for storage, are made from our

**Antiseptic Ware**

Write for Catalogue and Prices to

The **E. B. EDDY CO.,** Limited

HULL, QUE.

MONTREAL, TORONTO, QUEBEC, LONDON, HAMILTON, KINGSTON, ST. JOHN, N.B.  
 HALIFAX, WINNIPEG, VICTORIA, VANCOUVER, ST. JOHN'S, N'FLD.

# Boston Laundry Starch Toledo Corn Starch

Forty Packages to the Case

Boston Laundry Starch, - \$3.20 per Case

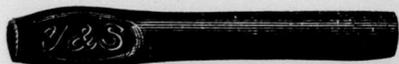
Toledo Corn Starch, - - 2.50 "

Special discount on five and ten case lots, which may be assorted.



The F. F. DALLEY CO., Limited, Hamilton, Canada

## LICORICE..



We manufacture everything in the Licorice line carried by the Grocery, Drug and Confectionery trades. We might mention—Y. & S. Stick Licorice, all sizes; Acme Licorice Pellets; Y. & S. Licorice Lozenges, in cans or glass jars; A B C Blocks; Purity & Dulce Brand one cent sticks; Bundled Licorice Root, etc. In PLIABLE LICORICE, Triple Tunnel Tubes, Mint Puff-Straps and Navy Plugs. Write for illustrated catalogue.

YOUNG & SMYLIE

Established 1845.

BROOKLYN, N.Y.

## Competition Useless.

A Customer writes :

“Our trade on your coffee continues to grow, for when we get customers on “Seal Brand” we always hold them. No store can handle other Coffees against yours successfully.”



# Chase & Sanborn

BOSTON

MONTREAL

CHICAGO

# A CUP

of Japan Tea, accurately prepared, embodies all the delicious, soothing, and refreshing properties which the experience of centuries has proven to exist pre-eminently in this "Nectar of the East."

Above all others, grade for grade and price for price, Japan Tea is noted for its distinctly marked superiority of flavor and aroma.

# JAPAN TEA

possesses these characteristics, not only as the result of the natural advantages of Japanese soil and climate, but equally so, perhaps, because of the clean and careful methods by which it is uniformly prepared for market.

The recognition of these sterling qualities has led to largely increased consumption. Already two-thirds of all the tea used in America is grown in Japan.

## How to Make Japan Tea. (Official Recipe).

FIRST: Use a small, dry and thoroughly clean porcelain or porcelain-lined teapot.

SECOND: Put in one teaspoonful of tea-leaves for each cup of tea desired.

THIRD: Pour on the required quantity of freshly-boiled water, and let it stand from two to three minutes with closed lid. Never boil the leaves. Tea-leaves should be kept in tight can or jar, free from moisture.

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# Tillson's

Right from the Mill to YOU—no middleman comes between us on those Pan-Dried Rolled Oats. Clean, rich, nutty flavor, easy to digest, because prepared in the most expensive way—PAN-DRIED.

“From Manufacturer to Retailer direct”—doesn't that MEAN something to the small grocer who buys a sack of Rolled Oats now and then and who can't afford to sacrifice quality in order to get the barrel price? It certainly does. It gives him a FAIR CHANCE along with his richer brothers!

## Pan-Dried

(Registered)

## Rolled

## Oats

The Tillson Company, Limited,  
Tilsonburg, Ont.

### THE COWAN RAMSAY CO., LIMITED IMPORTERS OF TEAS

and packers of the celebrated

“Walla Galla” Tea  
in lead packets  
and “Clubhouse”  
in 50 and 100 lb. tins.

These brands are registered, and the quality guaranteed by us.

All orders promptly attended to.

### “Get in the Game”

And address your packages with our address Stencils, it will please your customer, it will please you, to say nothing about ourselves. Send for our 100 Page Catalogue of Stamps, etc.

Hamilton Stamp & Stencil Works,  
HAMILTON, ONT.

If you are an APPLE PACKER, it will pay you to write us without delay.

## W. H. Malkin & Co.

WHOLESALE . . .

Grocers,  
Provision and  
Commission  
Merchants.

Correspondence  
Invited.  
P. O. Box 147.

Agents for British Columbia for

T. A. Lytle & Co., Toronto.  
American Biscuit Co., San Francisco.  
Alexander Kelly & Co., Brandon, Man.

Every facility for handling all kinds of provisions and groceries.

137 Water St., VANCOUVER, B.C.



Size, 20 x 10 x 10 inches.

## ADAMS' Show Case WITH Tutti Frutti

and other brands, viz.:

2 Boxes Tutti Frutti	- - -	\$ 3.60
2 " Pepsin Tutti Frutti	- - -	2.30
2 " Globe Fruit	- - -	3.60
1 " Globe Pepsin	- - -	1.00
1 " Banner	- - -	1.00
Gum retails for		11.50
Upright Show Case		6.00
		17.50

Price complete, \$8.75.

This show case has no advertising on it whatever. Order through your jobber.

### ADAMS & SONS CO.

Toronto Factory  
11 and 13 Jarvis St., Toronto, Ont.

## HEADQUARTERS . . .

FOR EXTRA CHOICE

## Hams, Bacon, Mess Pork and Lard

Sample Orders Solicited.

THE PARK, BLACKWELL COMPANY,  
TORONTO. LIMITED.



# Ready for Immediate Shipment



New Valencias in 28-lb. boxes . . .

**TRENOR'S BLUE EAGLE FINEST SELECTED VALENCIAS**  
 " " " **FINE OFF-STALK**

New Currants . . .

**FINE AMALIAS**--- In ½ cases of about 75-lbs. net.

**NOTE.**—If you want the best Selected Valencias, buy Blue Eagle Finest Selected. They cost more than any other brand. They are the best in quality and worth more. We have cheaper goods of Trenor's Selected, but there is only one **BLUE EAGLE**. When placing your Fall orders it's better to be sure than sorry.

## W. H. GILLARD & CO., HAMILTON.

JOHN MOUAT, Northwest Representative, Winnipeg.

**THE SAUCIEST OF SAUCES.**

# PATERSON'S

**ossesses a  
 eculiar  
 iquancy,** and is more  
 generally used than other  
**SAUCES.**

*Paterson's Wor'ster Sauce  
 is the best value on  
 the Market.*



PREPARED BY—

**R. PATERSON & SONS, GLASGOW.**

*Manufacturers of the celebrated  
 "PATERSON'S CAMP COFFEE ESSENCE,"  
 and "PATERSON'S 'EUREKA' PICKLES."*

Agents:—  
**ROSE & LAFLAMME, MONTREAL.**



## Batty & Co.

ESTABLISHED 1824.

LONDON.



OLIVES  
 AND  
 PURE  
 OLIVE  
 OILS.



INDIAN  
 CURRIES  
 AND  
 CHUTNIES.

Makers of High-class

**PICKLES**  
 OF  
**ALL KINDS.**



**SAUCES**  
 OF  
**ALL KINDS.**

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

# THE CANADIAN GROCER

Vol. XII. (Published Weekly)

TORONTO AND MONTREAL, OCTOBER 7, 1898.

(\$2.00 per Year) No. 40

## THE TEA STANDARD QUESTION.

HOW IT IS VIEWED IN NEW BRUNSWICK.

THE following is a further contribution of opinions of the importing trade in regard to the question of tea standards. The opinions in this issue are confined to importers in New Brunswick :

### A WORD FOR THE BRITISH SYSTEM.

Geo. S. de Forest & Sons, 9 and 10 South wharf, St. John : " In the matter of tea, we are decidedly in favor of having a practical man to test all importations, and reject only what are unwholesome. This is the law in Great Britain, and works satisfactorily there. In our opinion, it is preferable to fixed standards."

### PURITY OF TEAS IN ENGLAND.

Theodore H. Estabrooks, St. John, said : " I am opposed to the use of standards as a system of inspecting tea, as no competent judge requires a standard to determine if a tea is fit for consumption ; and, with a standard, the leaf is sure to receive some consideration, while the liquor alone should decide whether a tea is accepted or rejected.

" The question of tea inspection has, I think, received very much more attention than it deserves, if the quality of the whole imports of the Dominion are on a parity with the imports of the Maritime Provinces, for not one-tenth of one per cent. of the tea imported here for several years past was unfit for consumption.

" Since India and Ceylon have become such large tea-producing countries, all grades have declined to such a low price that there is no inducement for tea-growers or shippers to use any adulterants. No adulterant is as cheap as the tea itself. So true is this the case, that tea-growers are finding it unprofitable to pick the commoner sorts, as, in many instances, they have lost

the tea entirely, the price obtained not covering the cost of packing and shipping. So, I think, only the simplest possible method of inspection is required. Why not follow the system used in Great Britain ? It is simple and thoroughly effective, inasmuch as it is satisfactory to the importers and protects the public health. The latter fact is proven by a statement of the food inspectors there, which appeared in The London Grocer a few months ago. They said that of all the samples collected from the retail stores, not one had been found which was adulterated, and that tea was one of the few articles of food which reached the consumer absolutely pure."

### THE CUP TEST SUFFICIENT.

W. R. Miles, who represents, in St. John, Peek Bros. & Winch, said : " It seems unfortunate that the idea which the Government had in enforcing the measure for the inspection of teas at the ports of entry, viz., the protection of the consumer, is being obscured by the views of some members of the trade, who wish to adopt the United States method of high standards. I am still of the same opinion that I expressed at Ottawa in June before the Commissioner of Customs, viz., that I am opposed to standards, and believe that the proper way is a cup test by a competent tea man.

" The difficulty of the analysis, now suspended, was that it called for too high a test, and excluded a quantity of tea which was clean and sweet. It was the uncertainty brought about by it that caused a majority of the trade in Montreal, Ottawa, and Hamilton, to petition the Government to substitute United States standards. Any New York jobber will tell you that that system is worked by no means without friction. The view of some, that high stan-

dards would increase the profit, I cannot agree with, as I believe that the consumption would be largely curtailed, far counterbalancing any increase in profits. Very little unwholesome tea is, I think, imported; in these Provinces the parcels per year could be counted on the fingers of one hand. The mechanical methods of manufacture now being adapted preclude the possibility of any tea being unfit for food. I know, from personal experience, that the inspection in use in the United Kingdom is carried on without any friction between the importer and Customs authorities."

### NO NEED OF AN INSPECTION LAW.

George E. Mills, of MacKenzie & Mills, St. John, said to your correspondent : " I cannot see the advantage of an inspection law at present. In this part of the country, at least, no really worthless tea is brought in for the best of reasons, dealers could not sell it if they had it.

" If the Government were about to impose a duty on tea, I could then see the wisdom of a board of inspection. I have no objection to inspection if it could be managed without delay, but I do not see how that is possible. It would be too expensive to have an examining board here, and the delay in sending to Ottawa would be very hard on merchants here. Besides, I doubt if even at Ottawa they are at all likely to get a man who is sufficiently expert to do justice to the inspection. Tea experts are very expensive men. I have no objection to inspection as inspection, but it does seem to me that the advantage to be gained is very small, compared to the outlay of money by the Government and the loss of time to importers."

### ADMIT ALL SOUND TEAS.

A. F. Randolph & Sons, Fredericton, N.B. : " With respect to the question of tea standards, to regulate the importation

## THE RISING SUN STOVE POLISH AND THE SUN PASTE STOVE POLISH



MORSE BROS., Proprietors, Canton, Mass.

For sale by all Wholesale Grocers; also the McClary Mfg. Co., London, Montreal, Winnipeg, Vancouver and Toronto.

of teas, we believe that the tea business, as well as every other business, should be left as free as possible, from Government interference. There are more or less hindrances and difficulties in all business, of an unavoidable nature, and the aim should be to simplify transactions, not to handicap them.

"We are, therefore, strongly opposed to standards being adopted to regulate the importation of teas, because we believe the system would cause a great deal of trouble and possible hardship to the importer, while it would not, in our opinion, accomplish the object intended in creating standards. We think all that is necessary is to exclude adulterated and unsound teas, admitting all teas if sound."

### GROCERY CLERKS ENTERTAIN.

On September 28, the members of the Montreal Retail Grocery Clerks' Association held their fifth annual reception in the concert hall of the Monument National.

The evening's entertainment consisted of a clever melodrama entitled "Empoisonneur," presented by a good amateur company. The performance was interesting, and the young men who took part in it showed considerable ability, especially J. A. Toujas, Filion and Desrosiers.

The association generously donated the receipts to the Hospice Auclait.

During the evening, Mon. Auclait eloquently expressed his appreciation of their charitable action. A large number of prominent citizens were present.

### QUICK WORK.

On Sept. 1, Slade & Co., Glasgow, wrote their agents, C. E. Colson & Son, that they had shipped them one ton of their butter-scotch. The goods arrived on Sept. 23, and, on Sept. 27, they had all been sold and remittances mailed, showing a good margin above cost and charges. Colson & Son have ordered another ton of these goods, which will be along by first steamer.

### TRADE CHAT.

**T**HAYWOOD, grocer, Orillia, Ont., has improved his delivering facilities by placing a handsome new wagon on the town route.

R. A. Climie, grocer, Listowel, Ont., has placed in his store a set of computing scales.

D. A. Bradley, butcher, Brockville, Ont., has gone into the confectionery business in that city.

The Dominion Government has granted a sum of money to erect at Chicoutimi, Que., a large shed for the storage of butter and cheese.

Miss Oldgirl (timidly)—I want some powder, please.

Clerk (briskly)—Yes, mum; face, gun or insect.—Ex.

The store of H. Smythe, grocer, London, Ont., was entered by thieves last week, and \$64 in cash stolen. The thieves entered by forcing the front door.

There is a movement on foot in Westwood, Ont., for the establishment of a creamery in connection with the cheese factory at that place.

One of the kilns of the Ingersoll evaporator, owned by O. E. Robinson & Co., was recently destroyed by fire. The loss was covered by insurance.

A thoroughly modern cold storage warehouse is to be erected in London, Ont., in the near future. Local capitalists have formed a company who will erect, in that city, a building and plant to cost about \$50,000.

The private post card used by Lucas, Steele & Bristol, wholesale grocers, Hamilton, in advertising their "Circle" brand tea is unique and striking. From the upper left hand corner a large portion of the card is printed in bright red ink. In the centre of this stands a reproduction of a sample package of the "Circle" brand four bar

tea. Above the package stands the simple statement, "It stands alone."

R. M. Ballantyne is fitting up a creamery in Stratford, Ont. It is expected to be in operation by November 1, and will be operated all year. Butter and pasteurized milk will be the principal products. Pasteurized milk is produced by a system whereby all disease germs in the milk are destroyed without altering the flavor or appearance of the milk or cream.

### NEW STORE IN RIDGEVILLE.

Frank C. Williams, Waterford, Ont., has purchased the business of J. E. Klager, general merchant, Ridgeville, Ont. Mr. Williams is an experienced business man. He was employed for some time with F. Kingsman, Fonthill, and more recently with S. L. Squire, Waterford. He intends enlarging the capacity of the business he has acquired by adding a further stock of groceries, dry goods, hardware, boots and shoes, wall paper, patent medicines, stationery, etc. The store is at present being remodeled and repainted. When this is finished it will be opened out as Ridgeville's new store, with a new stock and a new proprietor.

THE CANADIAN GROCER wishes Mr. Williams success in his undertaking.

### AN IMPROVED GROCERY STORE.

M. Derepentigny, Wellington street, Montreal, has been improving his store. He has had the interior painted and papered. The moulding, pillars and base-boards, are painted a bright red, while the drawers, fox keeping spices, etc., in, are done in mahogany. The ceiling is finished in a pretty terra cotta paper with a dull silver circle in it. At night, when the store is lit up, it gives it a most brilliant appearance. Mr. Derepentigny's business has increased to such an extent, that he has been forced to enlarge his premises by adding a warehouse in the rear, about 18 x 20 feet.

**WARNING TO GROCERS**

**L. P. & Co.**  
**Spices**

Not to buy any other **spice** if you want  
**value for your money.**

Do not get into a pickle by selling  
poor stuff.

**Lucas, Steele & Bristol,** Wholesale Grocers, **Hamilton**

**RALSTON'S**

**Health Club Cocoa**

In 1/2-lb. tins, 6-lb. cases.

**JAMES TURNER & CO.**

Wholesale Agents,

**HAMILTON**

Be sure they are good

**REINDEER BRAND**

**CONDENSED GOODS**

**CONDENSED MILK  
CONDENSED COFFEE  
CONDENSED COCOA  
EVAPORATED CREAM**

Try them yourself!

# New Valencia Raisins

**ARGUIMBAU'S**  
AND  
**TRENOR'S**  
**PACK**

*Fine Off Stalk Valencias*  
and *Selected Valencias*

**ARRIVING THIS WEEK**

**THOS. KINNEAR & CO.,** 49 Front Street East, **TORONTO.**

## MANITOBA WHEAT SITUATION.

**F** W. THOMPSON, manager of the Ogilvie Milling Co., returned, recently, from a tour through the Provinces to inspect the wheat districts. Mr. Thompson, when interviewed by your correspondent, said: "I am very agreeably surprised at the yield and the quality of the wheat. The continued wet weather, during the first of September, alarmed us for the color of the wheat. But, now that it is being stacked, the color is coming back, and, as that is a large factor in the grading, it is my opinion we will ship more No. 1 hard this year than we shipped wheat of all grades last year.

"The yield will be about 38,000,000 bushels for the Province and Territories. The threshing-machines are giving us new surprises every day. It is often the fate of the Manitoba farmer to find his wheat threshing out less than he anticipated, but the reverse is the case this year. On the Portage Plains, the average will be 30 bushels to the acre. On the Western Mennonite reserve, the yield is running as high as 40 bushels to the acre. I can tell you it did me good to see how even the women and children of the reserve had turned out and were giving their aid in the stacking, so that every moment of the fine weather

would be made to tell. In my opinion, it would sometimes be better for our farmers to get more help for their wives in the kitchen, and let the wives help with some of the lighter branches outside. It would keep them more in the open air and they would have a warmer interest in the getting in of the harvest in good shape. This will be a banner year for Manitoba. I don't think she ever had a finer crop.

"The oat crop, also, is abundant, and we will not need to import corn this year, as we did last. My company last year imported 500 cars of corn. So you can see what a saving a good oat crop means."

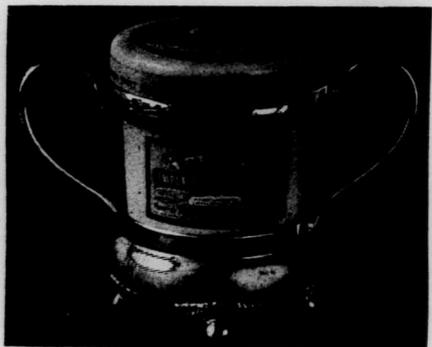
S. P. Clarke, of The Northern Elevator Co., was also seen. His views are practically the same as those of Mr. Thompson. He emphasized the fact that this year more stacking has been done than ever before.

T. Bready, of Bready, Love & Tryon, one of the most experienced grain men in Manitoba, said: "I placed the crop at 35,000,000 bushels some weeks ago, and I think now that it will go over 40,000,000." Asked as to the effect of the wet, Mr. Bready said that stacking was, in a great measure, restoring the color, but he was not so sanguine as to the grade going so high. He did not think the amount of No. 1 hard

would exceed last year. Mr. Bready also pointed out the fact that the crop would move very slowly, the recent drop in prices determining the farmers to do so. "In my opinion, not one-quarter of the crop will move before the close of navigation," he concluded.

## THE TILLSON CO., LIMITED, BUSY.

The Tilsonburg correspondent of The St. Thomas Journal writes: "Never in the history of The Tillson Milling Co. has their business boomed as it is doing this fall. A visit to the mills reveals a busy hive of industry. A new track has been laid, and, with cars loaded with grain coming in, and, with the finished product, going out, the mills present the appearance of a busy freight station. The stave and heading mills and cooper shops are working to their fullest capacity. The flour, oatmeal and pea mills are working at high pressure every hour in the day, and they can hardly keep within sight of orders. The bulk of the trade is to the eastern Provinces, but orders are also coming in for export. A large gang of men are at work replacing the old timber flumes and wheel pits in the oatmeal and pea mill with iron flumes and pits. Everything indicates a booming business."



## ORDER NOW FOR FALL IMPORTATION.

Roquefort Cheese

Gorgonzola Cheese

Swiss (Gruyere) Cheese

Edam Cheese

Pineapple Cheese

**Royal Sovereign English Stilton**

**A. F. MacLAREN & CO.,**

Toronto and Stratford, Canada.

# YOUNG HYSONS

## New Season's Teas IN STORE.

All Grades. Write for Samples.

# THE DAVIDSON & HAY, LIMITED

Wholesale Grocers

36 Yonge Street, Toronto

### WHEN COFFEE IS ROASTED WITH SUGAR.

**M**ESSRS. A. JUCKENACK and A. Hikger have recently studied the alterations which take place when coffee is roasted with the addition of 8 or 9 per cent. of sugar, as practised in Germany. The chief results of their experiments are as follows:

**First.—Caffeine:** In the ordinary process of roasting, coffee loses about 21 per cent. of its caffeine, and about twice that quantity when roasted with sugar, owing to the higher temperature which is required to caramelize the sugar so as to glaze the coffee.

**Second.—Fat:** From 9 to 10 per cent. is lost during the ordinary process of roasting, and about 20 per cent. in the glazing process. As a rule, the different constants of the fat show an increase on roasting by either method.

**Third.—Organic matter:** In the authors' experiments, the loss on the average amounted to 11.375 per cent. in the ordinary roasting, while in the glazing process it

was about 10 per cent., allowance being made for the amount of caramel. This was determined by Stutzer's method. Twenty grams of the glazed beans were shaken in a machine for five minutes with 500 grams of water at 20 degrees C. The liquid was filtered, and the residue in 250 c. c. of the filtrate, after deducting the ash, was taken as caramel. In this way, on coffee glazed with 9 per cent. of sugar, as against 1.25 per cent. of caramel, there was found 1.40 per cent. on a sample of Java coffee glazed with 8 per cent. of sugar.—London Grocer.

### A COLD WELCOME ADVISABLE.

The following, from The Barrie Gazette, is worthy of attention of merchants generally: "A traveling sign writer, a few days ago, called upon several merchants and showed them a plan of an advertising card, which was to be framed and hung in the post office. Being ignorant of the fact that ornaments of this class are not allowed in Government buildings, about twenty of them gave him an advertisement, which was to be executed

according to sample, and paid him all the way from 40c. to \$2 for such. The work is completed and hangs in Charley's restaurant. It is positively the worst piece of botchwork that man could execute. It is high time that merchants and tradesmen gave these traveling fakirs the marble heart."

### PORK-PACKING AT GUELPH.

There is a movement on foot among the business men of Guelph, Ont., to have a pork-packing factory started in that city. Messrs. Wallace, St. Thomas, and McAdo Guelph, who have for some time been interested in this industry, were the originators of the scheme. They propose that a company be formed capitalized at \$100,000, and that a factory be erected with capacity for handling 3,000 hogs per week. A loan of \$30,000 is to be asked from the Guelph city council.

The Guelph Board of Trade has recommended that the loan be granted, and a committee has been appointed to select a provisional directorate, and make arrangements for a public meeting.

# Pure Gold Goods are profitable to you. . . .

### SEPTEMBER CLERKS' COMPETITION.

1st Prize, \$10.00—A. F. Armstrong, with J. McLauchlan & Sons, Owen Sound, had 144 coupons.

2nd Prize, \$5.00—S. McCoy, with F. Simpson, 756 Yonge Street, Toronto, had 75 coupons.

Seven others got handsome morocco pocket-books, for sending in 50 or more.

Won't you try for October? There is one in every factory package going out.

The Best Baking Powder, Jelly Powder, Extracts and Coffee.

# VALENCIA RAISINS

— PACKED BY —

**J. Mayans Grustan & Co.**

 DENIA, SPAIN.

ONE WHO KNOWS, STATES :

“Grustan’s Raisins were the best Valencias that came on this market last year.”

- 1st. Fine Off-Stalk and Selected, packed in flat boxes similar to Layers.  
2nd. Quality the best—the very best—the “ne plus ultra” of the raisin trade.

Imports to Canada from 1st September to 15th November, about **60,000** boxes.

“Sounds like a mystery  
Seems like a dream.”

---



---

## SALMON

Last season the Fishermen put the Tins in the Water—the Salmon did the rest.

To-day’s transcontinental wires say: “Cohoe Fishery complete failure, and to-day, Eggs are Eggs.” When you want to buy

**SOCKEYE SALMON**  
**COHOE SALMON**

or the graceful Humpback, or in fact anything in the repertoire of a Wholesale Grocer, write or wire

**George Lightbound** 28 Front St. East **Toronto**

Headquarters: TORONTO. Offices: Montreal and London.

**BEE**  
**BRAND**  
**TEA**

*Red D. 11/90*



We don't say have you a bee in your bonnet or in your hat but have you the Bee Brand Tea in stock? If you have not, then, you are not selling the best Ceylon tea in packages (1-lb. and 1/2-lb. sack packets).

Little money is spent in advertising this famous brand of Ceylon, but we know that the consumer will always prefer good tea to big words and fine gilt labels.

Try it once---It is a brand of tea to attract the best trade and keep it.

**Don't BE without the BEE brand tea.**

We are just receiving a direct shipment of **160** packages of Souchong, Pekoe Souchong and Flowery Pekoe Ceylons, from Colombo. If you want value, ask for samples and prices.

**L. CHAPUT, FILS & CIE.**  
**MONTREAL.**

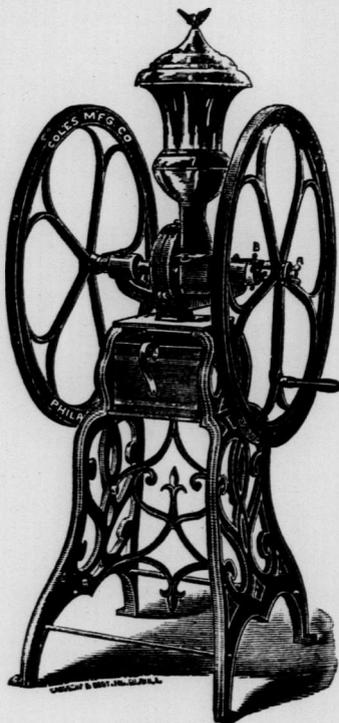
# New Fruits ..

**FOR PROMPT SHIPMENT.**

Valencia Almonds,  
Trenor's F.O.S. and Select Valencias,  
Filiatra Patras, Amalia and Vostizza Currants,  
Connoisseur, Extra Dessert and  
Buckingham Clusters,  
C. & B., and Gray's Peels.

**H. P. ECKARDT & CO.**

**TORONTO**



No 18  
Agents: **TODHUNTER, MITCHELL & CO., Toronto**  
**DEARBORN & CO., St. John, N. B.**  
**FORBES BROS., Montreal.**

**Coles Manufacturing Co.**  
PHILADELPHIA, PENN'A.

## Notice.

Having introduced ourselves, we now wish to make a few claims.

Your first consideration naturally is—to buy the best mill at the lowest price.

**We Claim** to have the easiest and quickest Grinders.

**We Further Claim** to have the most effective and accurate Adjustment.

**We Again Claim** that our Grinders will give you the longest service.

And for all this you pay nothing extra, even though we have patents on our mill.



The above cabinet is sent to purchasers of **GRAND MOGUL** Tea in case lots. Every tidy grocer can easily see the many advantages it possesses. It opens in the back. Grocers wanting exclusive sale in towns or villages where Grand Mogul is not sold should write us at once.

**T. B. Escott & Co. London, Ont.**



President, JOHN BAYNE MacLEAN, Montreal.  
Treasurer, HUGH C. MacLEAN, Toronto.

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WHEN WRITING ADVERTISERS  
PLEASE MENTION THAT YOU SAW  
THEIR ADVERTISEMENT IN THIS PAPER

**BUSINESS MEN AND THANKS-  
GIVING DAY.**

THE Dominion Government have decreed that Thursday, November 24, shall be set apart as Thanksgiving Day, and it is quite possible that Canadians, as in former years, will be compelled to do their worshipping and holidaying amid much rain and mud.

The Ottawa correspondent of The Globe says that "a desire was expressed by some military men that Thanksgiving Day should be towards the end of October, so as to allow the militia the benefit of autumn weather for their annual manoeuvres. The Government," adds the correspondent, "would willingly have complied with this suggestion but for the representations made by business men last year against the proclamation of a holiday any earlier in the season than was absolutely necessary."

THE CANADIAN GROCER is surprised that the Government did not comply with the wishes of the military men. The men who carry arms usually have more power with Federal Governments than the men who carry on business.

But, the plea that the business men did not want the holiday held "earlier in the

season than was absolutely necessary," is a specious one.

Of course, they do not want it held any sooner than is necessary.

But, it is necessary that it be held earlier than the fourth week in November—one month before Christmas.

The unpropitious weather proves it, to say nothing of the opinions of the business men, expressed in the columns of this paper.

**WEST INDIA REFINED SUGARS.**

A RECENT cable stated that a part of the plan of the Imperial Government for the relief of the sugar industry of the West Indies is the erection of a sugar refinery in Antigua.

Antigua is one of the Leeward group of islands. It has a population of 37,000, and an area of 108 square miles. Sugar and pineapples are its chief products.

It was represented at the recent conference of the West India sugar-producing colonies, held at Bridgetown, Barbadoes, when a resolution was adopted which, while recognizing the efforts of the Right Honorable the Secretary of the Colonies to afford relief to the West Indian colonies suffering from the serious depression of the sugar industry, regretted "that so far the attempts to arrange reciprocal relations between the United States and the West Indies, as well as to obtain the abolition of the bounty system, have met with no success."

At this same conference, a resolution was adopted as regards Barbadoes and Antigua, expressing approval of the decision of the Colonial Office to erect refineries on those islands, the opinion being that these refineries would "tend toward the more profitable production of sugar."

At present, no refined sugars are made in any of the West India islands.

The erection in the West Indies of factories for refining sugar is of much interest to Canada. Under the preferential tariff of the Dominion, sugars from these refineries will be admitted at a reduction of 25 per cent. of the duty. This would probably not be to the liking of Canadian refiners.

When the proposed refineries in the West Indies are in operation, we may, naturally, expect to see them competing for the Canadian market; but, with what result remains to be seen.

**RAISINS AND CURRANTS LOWER  
FOR FUTURES.**

CABLE advices from Denia to Montreal commission men quote a decline of 6d. to 1s. for fair to choice Valencia raisins.

This decline is due to the fact that freight space on the second steamer is obtainable at a lower rate.

This boat, the Bellona, is expected to sail from Denia about October 7, and she is expected to arrive in Montreal about November 15.

The first steamer, the Escalona, passed Gibraltar last week, and should be in Montreal about the middle of the present month.

A comparison of the quotations on the fruit she carries and those ex Bellona demonstrates that the later shipments will be much cheaper. The figures in detail are:

	Ex 1st Steamer.	Ex 2nd Steamer.
Common off-stalk.....	13s. to 14s.	12s. to 13s.
Fine off-stalk.....	15s. to 15s. 6d.	14s. to 14s. 6d.
Selected.....	19s. to 19s. 6d.	18s. to 18s. 6d.
Layers.....	21s. to 21s. 6d.	20s. to 21s.

These figures show that the second shipments are fully 1s. cheaper, and, since they have been quoted, the demand has been quite active, a number of large contracts having been closed for the second boat at the figures quoted above. Spot values to arrive are not yet altered from those quoted last week.

In currants, also, the quotations ex Bellona are more in the buyers' favor than on lots by the Escalona. The appended table makes this clear:

	Ex Escalona.	Ex Bellona.
Provincials.....	12s. 9d. to 13s. 9d.	12s. 9d. to 13s. 3d.
Filiatras.....	13s. 3d. to 14s. 3d.	13s. 3d. to 13s. 9d.

Business has been quite active for importation at the new terms in currants, also, and spot quotations to arrive have been modified very materially this week on our prices current published elsewhere.

**MALAGA RAISINS ADVANCE.**

It is not unlikely that Canadians will have to pay slightly higher prices for their Malaga raisins than other people.

A cable received in Toronto this week states that prices have advanced 1s. 6d. per box.

As the shipments for Canada are not made until the middle of October, buyers in this country will have to pay this advance.

## THE PRICE OF AGRICULTURAL PRODUCTS.

THE present year, despite the fact that wheat is, and cheese has been, lower in price than during the two previous years, must not be classed as a lean year in Canada.

In fact, the production generally, and the prices now ruling, compel the admission, that, on the whole, the producing class, the farmer, should reap a greater harvest than usual from this season's operations.

The most important product of the farm is, undoubtedly, wheat. This year, the crop of this grain has been so great that the loss through low prices is largely made up by the increased quantity to be disposed of. During the past three years the price paid for wheat in Toronto, in October, ranged from 64 to 85c., averaging 75c. This year, 65c. is the market price. Coarser grains, for instance, peas and oats, have, on the other hand, ruled higher this year. Peas are worth 7 to 9c. more than last year, and 7 to 11c. more than the year before. Oats are worth 5c. more than last year, and 6c. more than in 1896. The crop of both these grains, as, indeed, all grains, has been up to the average.

Cheese is another big asset to the Canadian farmer. Last year, such a large quantity of this food was produced in, and exported from, Canada that, at the opening of this season, a large amount was left on the hands of dealers in Great Britain. The natural result of this was that the market for this season's make has been weak and unsteady, as compared with the two previous years. Within the last month, a firmer tone has been evidenced, and the price has recently advanced, until now it is locally within ½c. of previous high figures. Whether the consuming market, Great Britain, will advance to meet this rise is yet to be decided.

The exports of cheese from Montreal this season have been 1,177,095 boxes, against 1,403,962 boxes for the corresponding period last year, which shows a decrease of 226,867 boxes. It is interesting to note that, during the same period, shipments from New York fell from 450,141 boxes to 216,527, a decrease of 233,614 boxes, nearly 52 per cent.

The production of creamery butter is gen-

erally considered to be greater than in former years. As in the case of cheese, however, the export of butter from Montreal this year shows a decrease of 13,575 packages, or about 8 per cent., the figures being 161,853 packages last year, and 148,278 this year. During the same period, the shipments from New York fell from 164,013 packages to 38,624 packages, a decrease of 125,389 packages or 76 per cent. The small decrease from Montreal has been more than made up by increased consumption in Canada, and, as the price of butter has ruled about 1c. more than the average during the past three years, butter-making has been more than usually profitable this year.

The crop of potatoes this year has not been as large as usual, but the price is such that little complaint is likely to be heard. The price for car lots is now 60c., as compared with 50c. last year, 35c. in 1897, and 25c. in 1896.

While the crop of honey is estimated to be the greatest ever produced, a good outside enquiry has kept prices so firm that they are now ½ to 1c. more than the average of the last three years.

The production of eggs in Canada and the export from are greater than in either of the two previous years, though how much greater is difficult to estimate. The price has averaged throughout the season ½ to 1c. per doz. more than the average of the three preceding years.

Possibly, among the various industries in which the farmer is interested, the greatest development manifested has been in the pork-packing industry. Old factories have been enlarged or new ones built in nearly a dozen cities and towns throughout Ontario.

The demand in Great Britain for Canadian bacon is steadily growing, so that there is every prospect that the increased production of these factories, during the coming winter, will be readily absorbed. From the prices now ruling for long clear bacon and breakfast bacon, it is seen that, during the present year, the price has been fully up to the average.

All products being considered, there is no question but that the year 1898 has been satisfactory to the agriculturist, or the producing classes; and, as Canada is an agri-

cultural or producing country, the effect of this happy state of affairs cannot fail to result in impetus to business and national life generally.

The following table will give a good insight into the relative value of farm products this year:

	Oct. 10, 1895. Cents.	Oct. 9, 1896. Cents.	Oct. 8, 1897. Cents.	Oct. 7, 1898. Cents.
Cheese.....	8	10	9½ to 9¾	9¼ to 9½
Eggs.....	14 to 15	14	15 to 16	15 to 16
Butter.....	15 to 16	12 to 13	15 to 16	15 to 16
Butter, creamery tubs.....	18 to 19	17 to 18	17 to 18	18 to 18½
Potatoes, per bag, carload..	25	35	50	60
Honey, per lb. in 10-lb. tins....	8	6½ to 7	6½	7 to 7½
Long clear bacon	7	5½ to 6	8½	8½ to 8¾
Breakfast bacon	10½ to 11	9½ to 10	12½ to 13	11 to 12
Wheat, per bush.	64 to 65	75	85	65
Peas.....		43 to 44	41 to 48	50 to 55
Oats.....	28 to 29	21 to 22	22 to 23	27 to 28

### FIGS 25c. PER POUND.

THERE has been a still further appreciation in the price of Eleme figs, with the result that good quality fruit laid down in Canada to-day, would cost about 25c. per lb., which is, of course, a prohibitive figure.

It is the opinion among some that the extraordinary high cost of Eleme figs will prevent their being purchased, and that, in consequence, there will be shipments consigned to this country, later on, which will be sold at prices lower than those now ruling. This, however, remains to be seen.

Comadra figs have sold pretty freely on this market, this season, for importation, and they are likely to appreciate in value when they arrive on the spot, as offerings from the country of growth have stopped.

### WILL MOLASSES ADVANCE?

The intelligence of disastrous hurricanes in the West Indies has had the effect of imparting a firmer tone to the Barbadoes molasses market, which, already, was quite stiff.

In fact, if advices are reliable, the cane plantations have suffered severely, and the prediction is made quite confidently that there will be a short crop of molasses next season in these islands.

Buyers, accordingly, show more anxiety about purchasing, and, naturally, holders are not urging sales. In fact, bids of 28 to 28½c. have already been refused by some holders in Montreal, who now believe that their property is worth more money, and that they will get it as soon as the consumptive demand sets in in earnest, which it will do in the course of a week or so now.

## A FALLING OFF IN FAILURES AND LIABILITIES.

**A** LIST of the failures in Canada during the nine months of the present year has just been issued by Bradstreet's—and a most interesting and satisfactory report it is.

The total number of failures was 1,091, against 1,501 last year, a decrease of 27 per cent.

The liabilities decreased over three million dollars, the totals for the two years being \$7,592,510 and \$10,653,212 respectively. This is a decrease of nearly 30 per cent.

But not only is the report favorable in regard to the number of failures and to liabilities, it shows that the proportion of assets to liabilities was more in favor of the creditors than it was a year ago.

The assets for the nine months of 1898 were \$3,271,772, but while they were \$870,088 less than in 1897, yet their proportion to liabilities was 43.09 against 38.8 a year ago.

The decrease in the number of failures was shared in by all the Provinces, except New Brunswick, while British Columbia and New Brunswick were the only Provinces which did not show a decrease in liabilities.

The improved character of the remittances to the wholesale houses, to say nothing of the general activity of trade, was proof that the commercial interests of the country were getting into a healthier condition; and Bradstreet's list of failures places it beyond all peradventure.

But whether times be good or times be bad there will always be failures.

Men will persist in going into business without practical knowledge thereof, or without sufficient capital, or in ill-adapted localities. And upon these the bankruptcy list can always rely for a source of supply.

There will always be a certain number of failures from causes which are beyond the control of insolvents, but the great majority of them are from causes over which the insolvent could have had control.

Disaster and failure of others are the only causes of failure over which business men can be said to have no control; and these in 1897 contributed less than 9 per cent. to the total failures for the year. Lack of

capital, incompetence, inexperience, unwise credits, extravagance, neglect, competition, speculation and fraud, were the other contributory causes.

### WILL U. S. TEA DUTY REMAIN?

**T**HE tea situation is absorbing the interest and attention of the wholesale grocery trade, mainly because of the strenuous efforts being made by eastern buyers, or, rather, a New York house, to "bear" the market. Considering the exact facts, as to the tea situation, the action is that of a house whose stocks have been exhausted, and must be replaced as cheaply as possible. All the usual and some extraordinary tactics have been resorted to as a means of bearing the market, even to the circularizing of Washington interests, as to the advisability of removing the duty on teas this winter. The only effect, however, is to interfere with the outlook. Among the best houses handling tea the duty is looked on as the strongest possible backing to the tea inspection Act, and one of the best safeguards of the trade, even if the Government did not need the revenue thus produced. The safeguard lies in the fact of the exclusion of vast quantities of low-grade trash, with which the country was flooded before the present tax became operative.

One of the claims made by the bear interest on teas is that the duty will be removed by Congress soon, because the war is over, and has not cost what was expected. Ordinary revenues are ample; therefore, an unpopular "breakfast table tax" will be the politician's talk. As a matter of fact, it is extremely improbable if the duty will be removed for several years; such, at least, is the promise by "business" men who lead Congress, and who claim the country's finances must be run on business principles.

The "bears" claim the Treasury now holds from \$317,000,000 to \$318,000,000, which is alleged to be an unnecessarily large reserve. As a matter of fact, the Treasury balance shows a large increase, but the receipts are largely from the bond issue. The bonds must also be paid for later. The receipts for new bonds have fallen off materially. High tide of the available cash is on the decrease.

Another fallacious claim of the "bear" jobbers is that business is quiet and that importers will be forced to sell to meet their foreign drafts coming due. As a matter of fact, importers' finances were never in better shape. They have almost absolutely no old stock; the same was all converted into money, and profits on the duty boom were large. The talk of small demand,

and allegations that retailers are well stocked, are equally untrue. The demand has improved considerably, and is increasing. A great many teas must have been consumed in the last quarter-year, since the boom in June. It is a fact that jobbers' stocks, in almost every instance, are exhausted, and they must buy, or lose their tea business to the few jobbers who do carry stocks and cater to the wants of their customers. A slight buying will send up prices.

There is, also, little ground on which to base the claim, frequently made, that shipments are about as large as last year. Statistics show the crop in Japan is over 12 per cent. (55,000 half chests) short of last year, and last year's crop was a light one. At the beginning of this season Canada was bare of teas, and has taken more than her usual share. Pingsuey importations are less than one-half of last year, and less than one-quarter of the year 1896. Oolong importations are short 40 per cent. (90,000 half chests).—Tribune, Chicago, Sept. 27.

### COHOE SALMON SITUATION.

Very little information is coming to hand, these days, from the Coast, in regard to coho salmon, but the little that is might well be termed bullish.

The coho run, it appears, like that of the sockeye, is light, and, as noted last week, 20c. per fish is being paid by the canneries.

Last week, the representative of one firm of canners sold 3,000 cases in Toronto and the west at \$3.75 f.o.b. the Coast, but \$4 is now asked, although no transactions, at the latter figure, are reported. A bid of \$3.50 was made last week for 4,000 cases of cohoes, but it was not entertained.

### TARRAGONA ALMONDS DEARER.

Since the bulk of the Canadian orders for Tarragona almonds were filled prices have advanced \$1 per bag, or 1c. per lb.

A cable received in Toronto on Monday stated there was no chance of a decline.

The Canadian market is bare, and the wholesalers are now awaiting new stock.

### FIVE-CENT PORK AND BEANS.

Something unique in the way of canned pork and beans in tomato sauce has been put upon the market by W. Clark, Montreal. It is in the shape of a neat tin, handsomely labeled, which can be retailed at 5c. Although on the market but a short time the sales are already large. As the article is not only salable, but yields the retailer a fair profit, the latter will, no doubt, be encouraged to push it for all he is worth.

### PERSONAL MENTION.

W. H. Gillard, of Hamilton, who has just returned from an extensive tour of the continent, was in Toronto last week.

James McGuane, of the Salada Tea Co., is in Pittsburg, where he has charge of the exhibit which his firm has at the exposition now being held there.

J. E. Ganong, of the Surprise Soap Co., St. Stephen's, N.B., was in Toronto this week. He visited the trade throughout the city, in company with the Toronto representative of the firm, Henry Wright.

The Noisy "Hooray" of jealous competitors is effervescent, and availeth little. It's the steady, undiminished, "never-let-up" demand for

# "SALADA"

CEYLON TEA

That Tells the Story of Its Worth.

**Ivory Bar**  
IS PUT UP IN

1-lb. bars. }  
2 6-16-lb. bars. } 60 bars in box.  
3-lb. bars. }

**Ivory Bar Twin Cake**  
12-oz., 100 cakes in box.

Quotations for "Ivory Bar" and other brands of Soap furnished on application.

The BRANTFORD SOAP WORKS CO.  
Limited.

**Evaporated Vegetables**

FOR SOUP

Always Ready  
Always Delicious

Specially adapted for **Miners'** and **Sailors'** use.  
Samples sent on application.

**Kerr Vegetable Evaporating Co.**  
Limited  
KENTVILLE, NOVA SCOTIA

**BROCK'S BIRD SEED** 

This well known and reliable brand is the best and cleanest in the market. Each packet contains a cake of **Bird Treat**, greatly appreciated by the bird-loving public. All wholesalers.

**NICHOLSON & BROCK - TORONTO**

**N.B.**—20 years in use and everybody well satisfied with the Old Favorite.

  
FRASER RIVER FRESH SALMON  
TRADE MARK REGISTERED

THE ... UNRIVALLED



**Brilliant St. Antoine**  
METAL POLISH.

Free from acids.

Most useful for household articles, musical instruments, jewelry, harness, etc. Highly recommended by fire brigades, railway and steamship companies.

SEND FOR QUOTATIONS.

Also manufacturers of Mucilage, Ink and the famous **St. Antoine Cement** for glass and china ware.

THE VICTORIA CHEMICAL WORKS CO.  
MONTREAL

See That Every Label Bears the Name

**T. A. LYTLE & CO.**

then you know that the

**Pickles, Sauces, Catsup, Jellies and Jams**

you sell are the best on the market.

Every consumer is satisfied with our goods.

**T. A. LYTLE & CO.**  
Vinegar Manufacturers, TORONTO

All respectable grocers from the Atlantic to the Pacific keep it for sale, because it pays to do so, there being **no old, unsaleable stock in "Horseshoe Salmon."**

Every consumer should use it because it is the **BEST** and every can is warranted good, or money returned; so take no other, and be happy.

This Brand is packed from the finest Fraser River Sockeye Salmon, by

**J. H. TODD & SON,**  
Victoria, B.C.

Who are also packers of the well and favorably known brands of **Beaver, Columbia and Tiger**, all guaranteed good Red fish.

AGENTS:  
Geo. Stanway & Co., Toronto, Agents for Ontario.  
W. S. Goodhugh & Co., Montreal, " " Quebec.  
J. Hunter White, Esq., St. John, N.B.  
Agent for Eastern Provinces.  
Tees & Pesse, Winnipeg, for Manitoba and N.W.T.

## Does Your Cigar Trade Pay ?

If not, you will find

# J. BRUCE PAYNE'S

special brands a wonderful tonic for it.

Try "PHARAOH," "LA FAMEUSE,"  
"THE BIRD," Etc., Etc.

**J. Bruce Payne, Granby, Que.**



# MARKETS AND MARKET NOTES

## ONTARIO MARKETS.

TORONTO, Oct. 6, 1898.

### GROCERIES.

A SLIGHT lull in trade is to be noticed, but the wholesalers are by no means idle, for, while a great deal of new business is not coming forward, they are kept busy shipping foreign dried fruit, canned goods and other lines for which orders were booked some time ago. The canned goods situation is much about the same as a week ago, except it be that canned coho salmon is held at higher prices on the Coast. The continued warm weather has caused a slightly easier feeling in regard to canned tomatoes, but it has had no effect whatever on prices. Wholesalers are experiencing a good healthy tea trade, but the brokers are not doing a great deal in this line at the moment. Indian and Ceylon teas are firm, with an upward tendency. All kinds of Mediterranean dried fruits are firm.

### CANNED GOODS.

Advices from the Coast state that the run of coho salmon is still light. In consequence of this, there is a firmer feeling. There were, towards the latter part of last week, sales of good round lots of cohoes at \$3.75 f.o.b. the Coast, but these same packers are now asking \$4, although we do not hear of any transactions at those figures. One packer sold 3,000 cases in Toronto and the west at \$3.75 last week, and we hear of a bid of \$3.50 for 4,000 cases, which was refused. The idea for Lowe Inlet fish is \$1.35 per dozen, and for Fraser river fish \$1.40 to \$1.50 are the ruling figures. On account of the continued warm weather, there is rather an easier feeling in regard to canned tomatoes, but this feeling has not, so far, resulted in any change in prices, and those who do talk of anticipated lower figures do not seem to expect them to materialize until the spring. The ruling quotation with wholesalers is still 85c. per dozen, but some, who do not desire to do any business just now in canned tomatoes, are quoting 90c. There is no sign yet of any easing off in the firmness of canned corn; 80 to 85c. is the ruling wholesale quotation, and we hear of the sale by one jobbing house of 500 cases at 85c. Peas are quoted at from 70c. upward. It is now generally conceded that the pack of peas is larger than was at first estimated. The feeling in regard to peaches is decidedly strong, and there is some demand for these

on this account. The idea for 2's is \$1.65, and for 3's \$2.50 to \$2.65.

### COFFEES.

The coffee market is fairly firm. The American visible supply of Rio coffee is steadily decreasing, and it is said that importers are indifferent about making sales. The crop movement is only moderate. According to the latest advices, the sterling rate of exchange at Rio is  $\frac{1}{4}$ d. higher.

### SYRUPS AND MOLASSES.

There does not appear to be any syrups offering on the Toronto market, but we hear of transactions on Western Ontario account in fair medium grades at full prices. The local market for molasses is quiet. In New Orleans, offerings were reported to be limited and prices firm.

### SUGARS.

The market, generally speaking, is in a somewhat unsettled condition. In New York, since our last report, there has been a

*See pages 29 and 30 for  
Toronto, Montreal, St. John,  
and Winnipeg prices current.*

decline of  $\frac{1}{4}$  to 5-16c. per lb., and, while this has not caused any changes to be made in Canadian quotations, yet there is naturally an easier feeling, and wholesalers are not inclined to purchase anything more than is necessary for their immediate requirements. Raws declined 1-16th in New York, but the market has remained rather steady since then, as it was expected that the decline in this particular would have been greater than it was. The Trust, it appears, is not prepared to buy raws at the present figure ruling, but the independent refiners have taken small quantities. The sugar market in London has ruled quiet and steady.

### RICE.

Business is only of a moderate character, with prices ruling firm in the outside markets. A great deal of damage has been done to the rice crop in the South American States by the recent severe storms.

### TEAS.

The Japan tea market now appears to be steady. There has been little business doing on the local market from first hands during the week. This business has been chiefly in medium teas at from 16 to 16  $\frac{1}{2}$ c. per lb. On account of the demand there is

for teas of this grade, the value they show is not as good as that of either the low or the high grades. It may be interesting to note that a line of last season's Japan tea, which has been held in Toronto, was sold a few days ago at 16c. This is 2  $\frac{1}{2}$ c. above the cost price of this tea last year.

The Indian and Ceylon tea market in London rules firm, with an upward tendency. The teas arriving by mail in Toronto continue to show improved quality, and a fairly good business is being done for this time of the year.

Further shipments of new season's Young Hyson teas are arriving this week. The quality of some of these teas is said to be the finest received here for a great many years. The supply, however, promises to be again limited this year, while the demand is good.

### FOREIGN DRIED FRUITS.

CURRANTS—The market is steady as to price, and a little business is being done for import. The direct steamer now due at Montreal has 905 tons gross on board. This is about 200 tons more than the first boat usually brings. The larger buying was induced by the very bare market in Canada, and the low price for fruit for importation. It is understood that about one-half the cargo was shipped by one house. Advices from Patras state that the crop has been damaged seriously by rain, and this accounts for the fact that there have been some offers at lower prices. Good sound fruit, the advices say, is scarce and firm. Local wholesalers are quoting fine Filiatras at 5  $\frac{3}{4}$  to 6c. in barrels, and 6 to 6  $\frac{1}{2}$ c. in half cases. Quotations for Patras range all the way from 5  $\frac{3}{4}$  to 7c. Amalias are quoted all the way from 5  $\frac{3}{4}$  to 6c.

VALENCIA RAISINS—The market is firm abroad, but there is less disposition on the part of wholesalers here to buy, owing to the fact that they are being sold by jobbers at little or nothing above the cost of importation. Off-stalk are being quoted on spot at 5  $\frac{1}{2}$ c., fine off-stalk at 5  $\frac{3}{4}$  to 6c., and selected at 6 to 6  $\frac{1}{2}$ c. To arrive probably these figures could be shaded a-quarter of a cent.

MALAGA RAISINS—A cable received in Toronto this week states that the price of Malaga raisins has advanced 1s. 6d. per box, and, as shipments for Canada are not made until the middle of October, Canadian buyers will have to pay this advance.

SULTANA RAISINS—Prices are still very high. Average quality would now cost

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about 10c. per lb. to lay down, and there is not, at present, any prospect of quotations being any lower.

**FIGS**—The price of Eleme figs is still appreciating, and good fruit would now cost about 25c. per lb. to lay down. Comadra figs are being sold pretty freely, but, as shippers have stopped offering, the fruit is likely to appreciate in value after it arrives on the spot.

#### GREEN FRUITS.

The fruit market has shown signs of considerable activity during the past week. Grapes, pears, fall apples and sweet potatoes arrive in large quantities, and a good demand keeps the movement steady. Late Valencia oranges are offered, in limited quantities, at \$4 per barrel. The demand is moderate. Verdilla lemons are about \$1 per box cheaper than last week. Maoris continue steady at unchanged figures. There is a steady demand for bananas at unaltered prices. Sweet potatoes are plentiful and in good demand. A decline of 25c. is noted. Some Cape Cod cranberries are now coming forward at \$7.50 per barrel, but, as yet, there is little demand. There are no more Crawford peaches offering, but later varieties are plentiful. They are selling at from 35c. to \$1. Siberian crabapples are now selling freely on the market at \$3 to \$4 per barrel. Quinces are offered at 30 to 50c. per basket; egg plant, at 40 to 50c. per basket. Bartlett pears are done, but later varieties are selling well at \$3.50 to \$4 per barrel. Plums are about done, but are

unchanged in value. Grapes continue to arrive freely at last week's quotations. Some poor qualities of tomatoes are offered at less than our quotations, but they still hold good for qualities fit for shipping.

#### COUNTRY PRODUCE.

**EGGS**—The weather during the latter end of last week and the beginning of this week materially affected the market, a slight unsteadiness being manifested about the first of the week. It has, however, steadied considerably, and prices are perceptibly higher than last week. At country points 13c. is the ruling price for cases. Farmers' lots sell on the local market at 15 to 16c.

**POTATOES**—The feeling is rather weaker. Car lots have sold as low as 60c., but the general price is from 62 to 65c. From 65 to 70c. is paid off farmers' wagons.

**HONEY**—There seems a general strengthening in the tone of the market. Clover, in comb, is unchanged from last week. Extracted has advanced ½c. per lb. in 5 and 10-lb. tins, and is now quoted at from 6½ to 7½c., according to color and size of of package.

**DRIED AND EVAPORATED APPLES**—The indications point to a free movement of evaporated apples this season. The pack will, undoubtedly, be much larger than usual, but a good export demand is expected to keep the market from over-stocking. Prices are firm at 7c. f.o.b. at country points. The general jobbing price is 8 to 8½c. Dried apples are arriving freely and

has peculiar qualities for laundry uses. It is made specially for that purpose. You can guarantee it a pure hard soap that lasts well and works well.

Freight paid on 5-box lots.

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ST. STEPHEN, N.B.

in good shape. The general jobbing price is 4½c.

**BEANS**—A good jobbing business is being done. From \$1 to \$1.10 is the ruling price for handpicked. Common beans are quoted at 90c.

**VEGETABLES**—The market is quiet, with no variation in prices from last week. We quote: Cauliflower, \$1 to \$1.25 per doz.; celery, 50 to 75c. per doz.; lettuce, 20 to 40c. doz. bunches; radishes, winter, 20 to 40c. doz. bunches; cabbage, new, per doz; 50 to 60c.; parsley, 10 to 20c. doz. bunches; cucumbers, short, 10 to 20c. per doz.; Canadian butter beans, 75c. to \$1 per bushel; beets, 10c. per peck; carrots, 10c. per peck; onions, Danvers, 75c. to \$1 per bag; green beans, \$1 to \$1.25 per bushel; vegetable marrow, 75c. to \$1; butter squash, 75c. to \$1; pumpkins, 50c. to 75c.; red cabbage, 40 to 60c.

#### BUTTER AND CHEESE.

**BUTTER**—There is a good, steady market for best grade dairy tubs, and receipts of this quality do not fully supply the demand. As a consequence, sales of second-class stock have been fairly active. Creamery prints are offered in such quantities that prices are easy though unchanged. Creamery tubs are in good demand at last week's figures. We quote at outside points: Dairy tubs, 14 to 14½c.; prints, 14 to 15c.; creamery prints, 18½ to 19c.; tubs and boxes, 17 to 18c.

**CHEESE**—The heavy advance noted last week has not yet been met in Great Britain.

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**SHELLED NUTS** | **WALNUTS**  
**ALMONDS**  
**PEANUTS**

Write . . .  
**Clemes Bros. - Toronto**

The feeling here, however, continues steady, and prices are likely to remain firm. We quote locally at 8½ to 9c. for early makes; 9¼ to 9½c. for September makes.

#### PROVISIONS.

Business continues brisk, all lines showing a steady movement. Long clear has advanced ¼c. There is a brisk demand, and, as stocks are light, the feeling is firm. There is considerable difference of opinion as to the worth of barrel pork, especially short cut and clear shoulder mess. Some dealers quote an advance of 50c. over our prices, but in most cases supplies can be secured at these figures. Lard is steady. The surplus stocks are well cleared up, and the demand keeps about equal to the supply. A decline of 50c. is noted for dressed hogs.

#### FISH.

The receipts of fresh fish are decreasing. No black bass is coming in; whitefish and herring are scarce, and little steak trout is offered. Ciscoes have advanced 25c. Labrador herring have declined 50c. for barrels, and 25c. per half-barrel. We quote: Fresh salmon trout, 6½c.; fresh whitefish, 6½c.; steak trout, 7c. lb.; fresh perch, 4c. per lb.; fresh herring, 3½c. per lb.; Labrador herring, \$5 per bbl. and \$2.75 per half-bbl.; Digby herring, 55c. per bundle of five; split herring, \$5 per bbl. and \$2.75 to \$3 per half-bbl.; cod, in 1-lb. blocks, 6½c. per lb.; boneless fish, 3¾c. per lb.; quail-on-toast, 5½c. per lb.; fresh-water herring, 60c. per basket; ciscoes, \$1.25; haddies, 8c. per lb.; fresh haddock, 6c. per lb.; oysters, \$1.35 to \$1.40 per gallon.

#### GRAIN, FLOUR, BREAKFAST FOODS.

GRAIN—A decline of 2c. is noted for wheat. It is considered that 63c., the figure now ruling on cars outside, is the bottom

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price, and that further decline is not probable. The street market is busy; wheat, peas, and oats are coming in freely. Barley is not offered in large quantities, as a panic seemed to manifest itself among the farmers last week previous to plebiscite day. On Wednesday, over 10,000 bushels of barley were received on the market. We quote as follows: Wheat, white, 66c.; red, 65c.; goose, 61 to 62c.; peas, 50 to 55c.; oats, new, 27 to 28c.; barley, 42 to 47c., rye, 45c. Old Manitoba No. 1 hard is steady at 90c., and the new grain at 80c., Toronto freights.

**FLOUR**—Manitoba flour continues steady at unchanged figures. Ontario grades have declined 10 to 15c. We quote: Manitoba patents, \$4.40; Manitoba strong bakers', \$4; Ontario patents, \$3.90 to \$4; straight roller, \$3.15 to \$3.25, Toronto freights.

**BREAKFAST FOODS**—Business continues brisk at last week's prices. We quote: Standard oatmeal and rolled oats, \$3.60 in bags and \$3.80 in bbls.; rolled wheat, \$2.50 in 100-lb. bbls.; cornmeal, \$2.50; split peas, \$3.50; pot barley, \$3.50.

#### HIDES, SKINS AND WOOL

**HIDES**—Stocks are well cleared up, and as the demand continues good prices are steady. We now quote: No. 1, 8½c.; No. 2, 7½c.; No. 3, 6½c.; cured, 9¼c.

**CALFSKINS**—We quote nominally: No. 1 veal, 8-lb. and up, 10c. per lb.; No. 2, 8c.; dekins, from 30 to 35c.; culls, 15 to 20c.

**SHEEPSKINS**—Shearlings and lambskins have advanced 5c., and are now steady at 65c.

**WOOL**—There is little doing. A decline of 1c. is noted for fleece, which is now quoted at 15c. Unwashed wool is unchanged at 10c.

#### SEEDS.

The chief interest, during the past week, has centered in alsike. Receipts have not been heavy, and local competition, for what has arrived, has been so brisk that prices have advanced 25c., and export orders are scarce. We quote at \$2.50 to \$4.25. Occasional lots of red clover have been received. For these, from \$3 to \$3.50 has been paid. There is practically no timothy offering locally.

#### SALT.

Prices are unchanged. Business is good. We quote: Carload lots, \$1.05 per bbl., and 65c. per sack; less than carload lots, \$1.10 per bbl., and 70c. per sack. At the wells we quote F.O.B., barrels, 75c.; sacks, 54c.

#### MARKET NOTES.

Potatoes have declined 5c. per bag.  
Long clear bacon has advanced ¼c.  
Ontario flour has declined 10 to 15c.  
Alsike clover seed has advanced 25c.

Cream of tartar is cabled 2s. per cwt. dearer.

Cape Cod cranberries are on the market at \$7.50 per bbl.

Refined sugar is lower in New York, but unchanged in Canada.

Eleme figs of average quality would now cost 25c. per lb. to lay down.

A cable to Watt & Scott quotes Malaga raisins 1s. 6d. per box dearer.

Shearlings and lambskins have advanced 5c. Fleece wool has declined 1c. per lb.

Ciscoe herring have advanced 25c.; Labrador herring have declined 50c. per bbl.

Packers are now asking as high as \$4 per case f.o.b. the Coast for canned coho salmon, and there have been sales of good round lots at \$3.75.

### QUEBEC MARKETS.

MONTREAL, Oct. 6, 1898.

#### GROCERIES.

THERE has been a fair volume of trade in general groceries, the most interesting lines naturally being dried fruit and canned goods. In the former, cables note an easier feeling on Valencia raisins, but the fact has not yet affected spot prices, but shipments by the second steamer will cost less laid down than by the first boat. California raisins rule firm, and there is no change in the other sorts. Canned vegetables and salmon show a positive upward tendency, and much higher prices are predicted on them. Sugar, tea and the other staples rule much the same, with a fair volume of trade passing.

#### SUGAR.

There has been little change in the local sugar situation, prices being fairly well maintained, except in yellows, in some grades of which prices have been reduced a trifle. Demand is rather inactive at present. The raw market has ruled steady to firm, beet sugar for present month's delivery being quoted in London at 9s. 8¼d., while next month is held at 9s. 9d. Cane stock is steady, with but little doing, Java ruling at 12s. and fair refining at 10s. 7½d. Raws in New York did not record much change from last week, ruling dull and nominal; fair refining, 3¾c., and centrifugal, '96 test, 4¼c.

#### SYRUPS.

The market is bare of syrups, stocks being exhausted in jobbers' hands, while refiners are not offering any for delivery before the end of the current month. No quotations, therefore, are possible.

#### MOLASSES.

There has been little change in the molasses market as regards values, but

prices are firmly held. Holders of round lots, in fact, are inclined to consider their Barbadoes very precious indeed, in view of reliable news of serious damage through the hurricane in all the West India Islands. No quotable change has been established, as the consumptive demand has not commenced in earnest yet, but holders of round lots are asking an advance of ½ to 1c. per gallon on what they named a fortnight ago.

#### CANNED GOODS.

Strength in tomatoes and corn continues to be the chief feature in this branch, and prices are firmly held as last quoted, in fact, 90c. has been refused, in some instances, for tomatoes, while 85c. represents holders' ideas on corn. Canned salmon are also scarce and firm on spot, and prices have scored an advance. Buyers have bid \$5 per case freely for choice red fish brands laid down here, but holders are firm at \$5.50.

#### RICE.

There has been a steady business in this material, and values are stiff. We quote: Standard B, \$3.75 to \$4; Indiana bright, \$4 to \$4.12½; Patnas, \$4.75 to \$5, and Japans, \$5.50 to \$5.75.

#### COFFEE.

There has been little change in this market, and business in invoice lots of unroasted has not been large, Maracaibo being the only goods moving, at a range of 10 to 13c., as to grade. Santos are offered at 8 to 10c., and Rio at the same range.

#### SPICES.

The market rules firm in all lines, with business of fair dimensions, especially in pepper.

#### TEAS.

There has been nothing new in tea since last week, and prices are firmly held on Japans, as a result of the strong advices from primary markets. Round lots of Japan stock have left first hands during the week at 16½ to 17c. for ordinary, and as high as 19c. for better grades, some 1,000 packages or so being turned over. In blacks, business has been transacted in Ceylons at ½ to 1d. per lb. in London, for delivery here, and enquiry has been quite brisk for low-grade gunpowders worth between 9½ and 10c.

#### DRIED FRUIT.

Valencia raisins have developed an easier feeling since last report, cables from Demia citing a decline of 6d. to 1s. for choice fruit. This is attributed to the lower rates of freight offered ex Bellona, the second steamer which will sail on October 7, and she is expected here by November 15. So far, the news has not affected spot quotations, a fair business being transacted at current prices.

California raisins are firmly held, and business in them is light for this season.

Currants, to arrive, are quoted rather easier on all grades, and demand has been fair.

California prunes have not exhibited any change, and business in both French and Austrian continues backward.

The first new figs arrived this week, and have met an active demand, 10-lb. boxes selling freely at 20c. per lb. Dates are not yet quotable. Evaporated California fruits rule very firm in tone.

## NUTS.

Firmness continues the rule in these. Tarragona almonds are held 1c. firmer this week, at 11 to 12c., while Grenoble walnuts are offering at 11 to 12c. also. Sicily filberts are quoted at 8 to 8½c. and pecans 8 to 10c. Other descriptions are unchanged.

## GREEN FRUIT.

The green fruit market has ruled fairly active, all the different auction sales being well attended and the offerings well cleaned up. Malaga lemons are offering this week at \$12 per chest. Apples have a wider range at \$1 to \$3.25, according to grade. The only oranges available this week are California sorts, which sell at \$3.50 to \$4. Canadian and Californian fruits have sold well. The latter are unchanged, and the former also, with the exception of peaches, which are 25 to 50c. lower, at 50c. to \$1 per basket.

## COUNTRY PRODUCE.

EGGS—There was no change in the egg market. The demand from local buyers for strictly new laid was fair, and prices were fully maintained. We quote as follows: Strictly new laid at 17½ to 18c.; No. 1 candled, 14c.; No. 2 do., 12 to 13c.; P. E. I., 12 to 13c., and culls, 9c. per doz. Receipts, 872 cases.

BEANS—Beans were quiet and prices show no change. We quote: Choice hand-picked at 95c. to \$1 per bushel; primes, 85 to 90c.

HONEY—There was no improvement in the demand for honey, and prices were steady. We quote: White clover comb, in 1-lb. sections, 7 to 7½c.; dark, 5½ to 6½c.; white extracted, 6 to 6½c., and dark, 4 to 5c.

MAPLE PRODUCT—Business in maple product was dull. We quote: Syrup, in wood, 4 to 4½c. per lb.; in tins, 45 to 55c., according to size; sugar, 6 to 6¼c. per lb.

## PROVISIONS.

A fair trade was done in provisions, and the market, on the whole, was fairly active and without any new feature. We quote: Canadian pork, in bbls., \$16 to \$16.50 per barrel; pure Canadian lard, in pails,

at 8¼ to 8½c. per lb., and compound refined at 5 to 5½c. per lb. Hams, 10½c. to 13c.; and bacon, 10 to 13c. per lb.

## FLOUR, GRAIN, ETC.

A weak feeling developed in the grain market Monday, and prices generally show a sharp decline, which is due chiefly to the fact that deliveries of coarse grains at country points were heavy, and ocean freight rates for future shipment have advanced from 3 to 6d. all around. A feature of the trade is that notwithstanding the exceedingly light deliveries of wheat in Manitoba during the past few days on account of heavy rain almost throughout the country, prices for No. 1 hard have declined 2 to 3c. per bushel since last sale reported, the prices quoted to-day being on the basis of 66c. for No. 1 hard afloat Fort William, but no business was done at this figure as dealers were afraid to sell on account of the light receipts. Peas declined ½ to 1c. per bushel, and sales of 50,000 bushels were made at 61c. afloat. Oats ¼c. lower at 28¼c. afloat with a large business at this figure.

Although the demand for flour continues good, both from local and country buyers, the undertone to the market is easy, and prices for Manitoba grades were reduced 5 to 10c. per barrel Monday. A fairly active trade was done, including a sale of 1,000 sacks, made on Glasgow account. We quote: Winter wheat patents, \$3.85 to \$4.10; straight rollers, \$3.50 to \$3.60; in bags, \$1.65 to \$1.75; Manitoba patents, \$4.65 to \$4.70; strong bakers', best, \$4.35 to \$4.40.

There continues to be a steady demand for feed, of which the offerings are not large, and prices rule steady. We quote: Manitoba bran, \$12; shorts, \$14, and moultrie, \$16 per ton, including bags.

There was no material change in the meal market. The demand for small lots is fair and rolled oats are selling at \$3.50 per barrel, and at \$1.70 per bag. Carload lots can be bought at lower figures.

The hay market is dull and demoralized. We quote: No. 1 at \$6.50; No 2 at \$5 to \$5.50, and clover mixed at \$4 to \$4.50, in car lots.

## CHEESE AND BUTTER.

Cheese is rather quiet at the moment, and buyers will certainly not concede the full prices demanded for September make. In fact, the demand runs more to August cheese, which are obtainable at a figure which permits a margin on current limits. But, as a matter of fact, the volume of new business is light, current daily trading being chiefly on account of contracts made some time ago. At the wharf Monday morning, 5,000 cheese were offered and sold at a range of 8½ to 9½c., the ruling price being 9c. We quote as follows: Finest western, colored, 9½ to 9¾c.; finest eastern,

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Grinders of Pepper, Spices, and Condiments of every description. Ginger Bleachers, etc. Packers for Canadian markets. Samples and Quotations on application. Correspondence invited.

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## COWAN'S

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Consignments of New Season's Teas are now arriving, and we will be pleased to submit samples and prices on application.

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**COFFEES, SPICES, BAKING POWDER, CORKS, ETC., ETC.**

white, 8 $\frac{7}{8}$  to 9c.; finest western, colored, 8 $\frac{3}{4}$ c.; finest eastern, white, 8 $\frac{3}{4}$ c.; Liverpool cable, colored, 42s.; white, 42s.

Butter rules rather inactive, buyers and sellers being apart as to prices. We quote: Extra finest creamery, boxes, 19 $\frac{1}{2}$  to 20c.; extra finest creamery, tubs, 19 $\frac{1}{4}$  to 19 $\frac{1}{2}$ c.; ordinary finest creamery, boxes, 18 $\frac{7}{8}$  to 19c.; ordinary finest creamery, tubs, 18 $\frac{1}{2}$  to 19c.

## MONTREAL NOTES.

Canned salmon is quoted firmer here for good, red fish brands, which are very strongly held.

The hurricane in the West Indies has made holders of Barbadoes molasses stronger as regards values.

Cables note a decline of 6d. to 1s. in the price of Valencia raisins at Denia for shipment by second steamer.

Cheese has reacted in price from the top, the demand for export refusing to follow the speculative rise on this side the water.

The Salada Tea Co. never do things by halves. Its latest advertising novelty is an immense four-wheeled teapot, with "Salada" prominently displayed. It is the intention, after using this in Montreal for a few weeks, to send it through the townships.

## NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,  
ST. JOHN, N.B., Oct. 4, 1898.

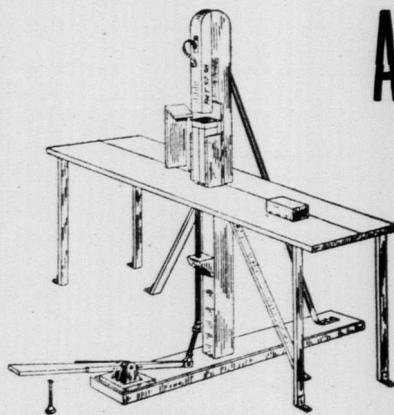
THE week has been an active one, and the general feeling is good. Markets are such that, in most cases, wholesale dealers are making fair profits. The fact that the markets are strong has had the effect of checking the wholesaler in selling for future delivery, while the fact that no very low prices are being quoted on seasonable goods has tended to cause the retailer to buy in smaller quantities than is sometimes the case. Flour is more steady; prices would seem about bottom. In spice there is little change. Pepper, which has ruled low, has been caught in the tide, and is moving up. Cream of tartar is also quoted higher in primary markets.

OIL.—Burning oil is one of the active lines, dealers being busy both filling orders previously taken and new business. Prices in the city for both American and Canadian grades have been somewhat shaded during the week by concessions of  $\frac{1}{4}$ c., but it is largely a local matter. There have been freer receipts of cod oil during the week, or, at least so called cod oil. Shippers used to be more careful of quality, if wishing best results. Market being quite bare, and a

fair demand ruling, good prices have been obtained.

SALT—In Liverpool coarse salt, a further arrival of five thousand bags has somewhat eased the market, previous arrivals having largely met the present demand. Quite a quantity has been put in store. The fact, however, that no further arrivals are expected for some time prevents any fall in price. In this last cargo, there was also a small quantity of factory filled. In Canadian salt, there is a new house offering in this market, making three manufacturers now represented here. We quote as follows: Liverpool coarse, 45 to 48c.; English factory-filled, 90c. to \$1; Canadian fine, \$1 per bag; cheese and butter salt, bulk, \$2.50 to \$2.60 per bbl.; 5-lb. bags, \$3 to \$3.25 per bbl.; 10-lb. bags, \$2.85 to \$3 per bbl.; 20-lb. wood boxes, 20c. each; 10-lb. wood boxes, 12c. each; cartons, \$2 per case of 2 doz.; English bottled salt, \$1.25 to \$1.30; mineral rock salt, 60c. to \$1.

CANNED GOODS—This line continues to be one of interest. Few new goods outside of teas are yet to hand. Those who have pushed sales almost regret it, as markets are very firm, some packers only filling 60 per cent. of their orders, while it is difficult to get orders, placed with other packers, confirmed. Corn is the highest line, though tomatoes are firm, and present outlook favors



## Armeda Tea Packer and Simplex Mixer

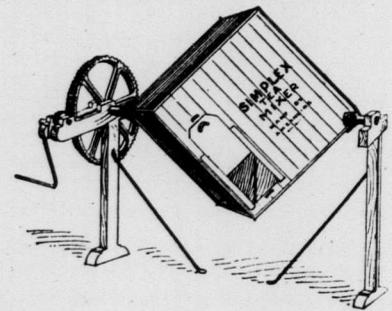
Said Mr. John Garvey, Wholesale Grocer,  
London, Ont. :

"These machines are all the way, they please me. Blending and packing tea is no trouble, so easy to handle, I can't say too much in their praise."

Write . . .

**A. H. CANNING & CO.,**  
FOR PRICES

57 Front St. E., - Toronto.



**COTTAM BIRD SEED** and Bird Bread, manufactured under six patents. Reliable standard goods; nothing to approach them for popularity and value. All wholesalers.

**Royal Snaps**

Please ask for samples and price of best Ginger Snap in Canada

THE HOME CAKE CO.  
GUELPH, ONT.

The  
**DAWSON** Commission Co., Limited

FRUIT, PRODUCE AND COMMISSION MERCHANTS,  
Cor. Market and Colborne Sts.,  
TORONTO.

We make a specialty of handling

**Domestic Fruit**

Consignments personally and promptly attended to. All Foreign Fruits in season.

**FRUIT AUCTION SALES**

Write us for particulars of sales. We are making special efforts to make these sales mutually profitable. They are held every Wednesday.

**McWILLIAM & EVERIST**

Wholesale Commission Merchants,  
25 and 27 Church St., TORONTO, Can.  
Telephone 645.

THE  
**Select Back**

is one of the choicest cuts of Bacon that we are offering. Sugar Cured, almost boneless, and very cheap in price. This is one of the most economical lines of Cured Meats that you can handle, and it will please the most exacting customer.

**F. W. FEARMAN**  
Pork Packer HAMILTON

**Georgia Water Melons and Bananas**

arriving in car lots. Quality first-class. Prices low. Tomatoes, Cucumbers, Cabbage, New Potatoes etc.

**Tartan Tea**

Is worthy of a place in your store, because the tea is unquestionably right, and the packages have the appearance.

**BALFOUR & CO.** Wholesale Agents Hamilton

**How Cheap! How Good!**  
**Clark's Pork and Beans in Tomato Sauce**

**LEONARD BROS.** Wholesale  
St. John, N.B. and Montreal **..Fish Merchants**

**Walter Northrop**

Importer and Exporter of **DRIED FRUITS**

Dressing and Packing of Currants a specialty. Telephone 8015. 66 Esplanade Street West **TORONTO**

**Hard to Choose? We Help You!**

is a Ceylon Tea with **ACKNOWLEDGED MERIT**  
in Pound and Half Pound Packets.  
**RED, BLUE and YELLOW LABELS.**

**F. R. STEWART & CO.** Direct Importers  
Vancouver, B. C. } **AGENTS WANTED**

**Goods Well Bought, Are Half Sold.**

To buy well, watch the latest prices and information in the special trade press.  
The Canadian Grocer and Storekeeper.  
The Hardware and Metal Merchant  
The Dry Goods Review.  
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Samples Free  
**MacLEAN PUBLISHING CO., Limited**  
Montreal and Toronto.

**TORONTO SPECIAL MACHINERY CO.**  
Manufacturers of  
**TEA, COFFEE, SPICE and FLOUR MIXERS**

154 Spadina Avenue, Toronto.  
The "Perfection" is the latest Tea Mixer on the market. Will be sent on trial to any responsible dealer.

**HUGH WALKER & SON**  
Wholesale Fruit and Commission Merchants  
78 Wyndham St., - GUELPH, ONT.

**CALIFORNIA**  
**Peaches, Pears, Plums, Apricots and Cherries**, arriving twice a week per fast express. Domestic Fruit of every description arriving with every train.

higher prices. String beans have been advanced. Salmon is firmly held at the advanced prices. Our market has but a fair stock. Peaches are also one of the lines the wholesale trade is interested in. Many packers are not quoting. Shrimps are finding quite a ready sale here. They are a new line, comparatively.

**GREEN FRUIT**—Apples are coming to the front, and a much more profitable business is expected than that for last year, when the high prices, early in the season, killed the demand. The quantity is not too large, particularly of winter fruit, so that prices are maintained and show a reasonable profit. Quality is good, which adds much to the satisfaction of handling them. New Brunswick stock is pretty well cleaned up, and market is supplied from Nova Scotia. The trashy stock is also about done. In Gravensteins, arrivals are particularly fine. Returns from first shipments of apples to England were satisfactory. Plums very plenty during the past week, and low prices ruled. There was, however, a good sale; season is now late. The sale of Canadian grapes is hardly as fast as last year, but a large quantity is handled. New Dominica oranges have but limited sale. Both native and Cape Cod cranberries are on the market. In keg grapes, little is doing. Pears are getting scarce. Some Ontario and Nova Scotia grades are still being received. Sweet potatoes are rather lower. In California fruits a few peaches and grapes are offered.

**DRIED FRUIT**—California raisins were one of the chief matters of interest in this line during the week. A number of merchants, who, because of the somewhat high opening price, and a thought that the association might not hold, or, at least, that there might be some fruit offered at lower prices by outside parties, found they would have to buy or pay the advance of one-eighth which the association will make early this month, were much surprised to find that packers would not, in many cases, confirm their orders, and it looks as if some would have to pay the advance. Valencias are arriving; quality good; quantity small, as yet. Prices will rule rather lower. New currants are daily expected; market is firm. California figs are offered; quality is the best yet shown here. New California prunes are also to hand; prices are rather higher than last year. There will be two grades of Coast pack seeded raisins here, besides some eastern packed goods. Onions, Canadian yellows, were freely received this week; prices are quite low, and little change expected. Evaporated apples, new fruit, begin to find some demand.

**SUGAR**—The market is still a firm one with good business reported, particularly in

granulated, the second grade of which finds a large sale. There is very little being done in foreign sugars.

**MOLASSES**—The sale, particularly for Barbadoes molasses, has been quite active during the week, but the market shows little change. Values move up slowly. Stocks are light. If the present month shows a good demand, higher values will rule.

**PRODUCE**—In butter, while for good rather a higher price rules, the market is still overstocked with poor to fair; in fact, in dairy butter anything real good is hard to get. Cheese, in local market, has taken quite an advance, and it has caught the wholesale dealers with light stocks. Factories still have a good many on hand, and welcome the change; prices have ruled too low. This is now a most important industry in these Lower Provinces, as well as in the west. In eggs, business is dull and quality but fair. Demand this year, for some reason, is lighter than usual.

**FISH**—Dry fish are rather lower, and the sale hardly as active as a week ago, but prices are still quite high. Values of large and mediums are still about the same. Pollock, quiet at quotation. Slack salted fish find a good sale at full figures in Portland and Maine. Pickled herring is still high; arrivals are small. Rippling and wolves are still the best grades of new fish offered. Kippered herring and bloaters are more freely offered; prices are quite firm. Finnan haddies also move more freely. This is the active season for boneless fish, and large shipments, at fair prices, are being made. Canned fish, in herring, bloaters, haddies, sardines, etc., are also in active demand. As these goods become known they find much improved sale. Smoked herring is but fairly active. This market is too small for best results. Except in cod and haddock, little is being done in fresh fish. We quote: Large cod, dry, \$3.50 to \$3.60; mediums, \$3.40 to \$3.50; pollock, \$1.35 to \$1.40; Bay and Grand Manan herring, \$1.60 to \$1.65; rippings, \$2; wolves, \$2.25 to \$2.50 per half-barrel; kippered herring, \$1; bloaters, 60 to 75c.; new smoked herring, 7 to 8c.; old, 6 to 7c.

**PROVISIONS**—Prices rule higher, though there is but a light local demand. A large business in pork and beef is not expected. Local packers and curers are now active. They are getting some nice pigs. Lard still shows a range in price between packers, but there is little change in local market.

**FLOUR, FEED AND MEAL**—Prices show less change than for some time. It would seem flour had about reached bottom. There is a rather better demand noted for Manitobas, though Ontario grades still lead. Oatmeal is rather easier with improved sale.

Oats are quiet. Cornmeal is still low and moves freely. Feed has but limited movement, and is not freely offered. Hay is dull. Barley is high and firmly held. Local prices in particular, as old stocks are getting low, show higher value. Blue peas begin to have improved sale. Nice samples are shown. Beans are firmer, and outlook is for higher figures. We quote: Manitoba flour, \$4.90 to \$5; best Ontario, \$4 to \$4.20; medium, \$3.75 to \$3.85; oatmeal, \$3.70 to \$3.80; cornmeal, \$2; middlings, \$20 to \$21; bran, \$17 to \$18; oats, 38 to 40c.; hand-picked beans, \$1 to \$1.10; prime, 90 to 95c.; yellow eye beans, \$1.75; split peas, \$3.80 to \$3.90; round, \$3.25 to \$3.40; pot barley, \$3.50 to \$3.65; hay, \$8 to \$9; timothy seed, American, \$1.75 to \$2.15; do., Canadian, \$2 to \$2.40; mammoth clover, 7 to 7½c.; alsike, 7¼ to 8¼c.

#### ST. JOHN NOTES.

Wm. G. Colwell, Carleton, St. John, has assigned to J. B. M. Baxter; liabilities about \$2,000.

Merritt Bros. & Co. have received the first new evaporated apples to come to this market. For new fruit the stock is particularly good.

The first car of American pickles to arrive here, at least for years, came in this week from Williams Bros. & Charbonneau, Detroit.

The first cargo of apples, from Nova Scotia to London, this season, realized splendid prices. It is said they will net the shipper from \$4 to \$4.50. The prospect for future is good.

C. H. Peters, of Baird & Peters, while in England, purchased three golden pheasants to present to the park. One of the hen birds died during the passage. The cock is a particularly handsome bird.

A large Customs seizure was made at Port Gilbert, Digby county, N.S., during the past week, the schooner Marie Delphine, from St. Pierre, Miquelon, being seized with a cargo of over \$2,000 worth of liquor.

City retailers are being furnished free with moulds of jelly, made from "Pure Gold" jelly powder, to place on their counters, that consumers may both see and taste. The effect is already noticed in the demand for this class of goods.

The first steamer of the Beaver Line to make the regular direct trip from Charlottetown, P.E.I., to Liverpool, was the Lake Winnipeg. She took on board 5,000 boxes cheese, 500 boxes butter, 800 cases eggs, 100 head of cattle, 1,000 sheep, 100 tons of hay, and a large quantity of fruit, besides some smaller consignments.

The corn mill at Wolfville, N.S., is now running. From eighty to ninety barrels of meal per day are produced, but it is expected, when the machinery is adjusted more perfectly, that about 120 barrels per day will be produced.

New Fruits

FURTHER ARRIVALS

IN STORE

NEW CURRANTS

"Cleaned and Stemless"

"KALAMOS," "VONITSA,"

"MOREA," "FANCY VONITSA."

NEW PEELS, BATGER'S CRYSTALLIZED

"London," "LL," and "Double Triangle."

NEW SULTANA RAISINS, 1-Crown, 2-Crown, 3-Crown.

Lowest Quotations. Prompt Shipment.

THE **EBY, BLAIN CO.** LIMITED

WHOLESALE IMPORTING  
AND MANUFACTURING GROCERS

.....TORONTO

NEW CURRANTS

Now in Store.

Cases, 1/2-Cases, 1/2-Barrels.

Warren Bros. & Co.

35 and 37 Front St. East  
TORONTO.

New Brunswick's  
Canned Fish.

Sardines—Oils, Tomato, Mustard,  
and Spiced; Clams and Clam  
Chowder; Scallops; Kipperd  
Herring and Kipperd Chickens;  
Haddles—Oval and Round.

I have the largest and best assortment of the above  
in Canada. Ask your Wholesale Grocer for my  
Brands. Every tin guaranteed.

John Sealey

25 and 26 South Wharf - ST. JOHN, N.B.



OUR  
MONKEY

ships us large quantities  
of cocoanut.

We manufacture and  
distribute throughout  
Canada the delicious, sweet, fresh  
**WHITE MOSS** brand of cocoa-  
nut. Send to us for samples if you are  
not carrying our goods.

CANADIAN COCOANUT CO.  
MONTREAL.

... NEW ...

Season's Currants

"CRESCENT" BRAND  
FINE FILIATRA

Cases, Half-Cases, Barrels and Half-Barrels.

NOW IN STORE.

PERKINS, INCE & Co.

TORONTO.

NOTHING BUT  
THE BEST

Cocoa  
Chocolate

Coffee  
Spices

Baking  
Powder

TODHUNTER,  
MITCHELL & CO.

Importers, Manufacturers

TORONTO

EPICURES SAY

# Blue Label

## TOMATO Ketchup



Adds zest and enjoyment to any meal of which it forms a part. Incomparable for use on oysters. Try it and be convinced.



**Proprietors of . . . .**  
 The largest Canned Goods Packing Establishment in the world.  
 Manufacturers of Canned Fruits, Vegetables, Preserves, Jams, Jellies, Soups, Meat Delicacies, etc.  
**WRITE FOR QUOTATIONS.**

PREPARED BY

**Curtice Brothers Co.,**  
**ROCHESTER, N.Y.**

# HUDSON'S

## SOAP

**A FINE POWDER. IN PACKETS ONLY.**

Will wash more clothes, and do more work in much less time than any other Soap.  
 Linen Lasts Longer when regularly washed with HUDSON'S.

**SOAK YOUR CLOTHES**

with HUDSON'S and the dirt will slip out—with about half the usual labor

**R. S. HUDSON, 34 Chaboillez Square, Montreal.**

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# CURRENT MARKET QUOTATIONS

October 6, 1898.

This list is corrected every Thursday, and the quotations herein given are for the cities of Montreal, Toronto, Hamilton, London, St. John, N.B., Halifax, Winnipeg, Vancouver and Victoria. The prices are solicited for publication, and are of such quantities and qualities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations for staple products are under the direct control of the Editors who call daily upon all the leading houses in the principal centres.

SUGAR				
	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.
Granulated (St. Lawrence, Redpath).....	4½	4½	4½	5½
Granulated, Acadia.....	4½	4-9-16		
Paris lump, bbls. and 100-lb. bxs in 50-lb. boxes.....	5½	5½	5½	6
Extra Ground (Cing, bbls.....	5½	5½		
Powdered, bbls.....	5	5½	5½	6
Cream.....	4-3-16	4½		
Extra bright.....	4-1-16	4-3-16	3½	4
Bright coffee.....		4½	3	3½
Light yellow.....	3-15-16	4-1-16	3½	3¾
No. 2 yellow.....	3-13-16	3½	3½	3¾
No. 2 yellow.....	3-11-16	3-13-16		
Demerara.....		3.50	3.75	
Imported yellow.....			3¾	

SYRUPS AND MOLLASSES				
Syrups -				
Dark.....	\$0 23	\$0 27		
Medium.....	30	32		3
Bright.....	35	40		3¾
Honey.....				3½
" 25-lb. pails.....	90	1 00		
" 38-lb. pails.....	1 20	1 40		
Mollasses -				
New Orleans.....	31	24	45	26
Barbadoes.....	31			28
Porto Rico.....	23	25	38	27
Antigua.....	22	23		34
St. Croix.....				28

TEAS				
Black -				
Congou - Half-chests Kalsow, Morning Peking.....	\$0 12	\$0 60	\$0 12	\$0 60
Caddies Peking, Kalsow.....	14	40	18	50
Indian - Darjeelings.....	35	55	35	55
Assam Pekoes.....	20	40	20	40
Pekoe Souchong.....	18	25	18	25
Ceylon - Broken Pekoes.....	35	42	35	42
Pekoes.....	20	30	20	30
Pekoe Souchong.....	17	35	17	35
China Greens -				
Gunpowder - Cases, extra firsts.....	42	50	42	50
Half-chests, ordinary firsts.....	22	28	22	28
Young Hyson - Cases, sifted, extra firsts.....	42	50	42	50
Cases, small leaf, firsts.....	35	40	35	40
Half-chests, ordinary firsts.....	22	38	22	38
Half-chests, seconds.....	17	19	17	19
" thirds.....	15	17	15	17
" common.....	13	14	13	14
Fung Sueys -				
Young Hyson - ½-chests, firsts.....	28	32	28	32
seconds.....	16	19	16	19
Half-boxes, firsts.....	28	32	28	32
seconds.....	16	19	16	19
Japan -				
½-chests, finest May pickings.....	38	40	38	40
choice.....	32	36	32	36
Finest.....	28	30	28	30
Fine.....	25	27	25	27
Good medium.....	22	24	22	24
Medium.....	19	20	19	20
Good common.....	16	18	16	18
Common.....	13	15	13½	15
Yokohama.....	16	22	16	22
Yokohama, ½-chests Pekoe.....	14	15	14	15
" Oolong.....	16	19	16	19
" Gunpowder.....	14	15	14	15
" siftings.....	7½	11	7½	11

WOODENWARE				
2 Hoop, clear, No. 1.....	\$1 45	\$1 45	\$1 50	\$1 50
3 Hoop, " " No. 1.....	1 60	1 60	1 60	1 60
2 Hoop, " " No. 2.....	1 40	1 40	1 40	1 40
3 Hoop, " " No. 2.....	1 55	1 55	1 55	1 55
2 Hoop, painted, No. 2.....	1 40	1 40	1 40	1 40
Tubs, No. 0.....	8 00	8 00	9 50	10 50
" 1.....	6 50	6 50	8 50	9 50
" 2.....	5 50	5 50	6 50	7 00
" 3.....	4 50	4 50	5 50	6 00

BUTTER AND CHEESE				
Large rolls, per lb.....	15	16	10	14
Round prints.....	16	17	16	17
Tubs, best.....	15	16	14	16
Tubs, second grade.....	12	13	10	14
Cheerery, tubs.....	20	20½	18	18½
prints.....	21	22	20	21
Cheese.....	9	9½	9	9½

PROVISIONS						
	Montreal, Quebec.	Toronto, Hamilton, London, Ottawa.	St. John, Halifax.	Manitoba and B.C.		
Dry Salted Meats -						
Long clear bacon.....	7½	8	8½	8¾		
Smoked Meats -						
Breakfast bacon.....	12	11	12	11¾		
Rolls.....	9	8¾	9	9½		
Hams.....	10½	13	10½	11½		
Shoulder hams.....	10	8¾	8½	8		
Backs.....	11	11½		9¾		
All meats out of pickle 1c. less.						
Barrel Pork -						
Canadian heavy mess.....	16 50	17 00	15 00	16 00		
short cut.....	16 00	16 50	16 00	15 50		
Clear shoulder mess.....			14 00	14 50		
Plate beef.....	12 50	18 00	11 00	11 50		
Lard, tierces, per lb.....		8½	7	7¾		
Tubs.....		8½	7½	8¼		
Pails.....	8¾	9¾	7½	7½		
Compound, Pails.....	1 10	6½	7	6½		
Shortening, in 60-lb. tubs.....			7½	7¾		
Dressed hogs, light.....	6 25	5 00	5 50			

GREEN FRUITS						
Oranges, California seedlings.....	3 50	4 00			3 00	4 00
Lemons, Verdilla, per box.....	5 00	6 00	5 50	6 00	6 00	7 00
" Malaga, per chest.....		12 00				
Bananas, per bunch.....	1 00	1 50	1 00	1 65	1 50	2 25
Apples, per bbl.....	1 00	3 25	1 25	1 50	1 50	3 00
Canadian Apples, per basket.....			10	30		
" Peaches, ".....	50	1 00	30	1 00		
" Pears, ".....	30	50	25	65		
" Plums, ".....	30	75	20	30		
" Grapes, ".....	13	15	13	20		
Red Peppers, ".....			45	75		
Sweet Potatoes, bbl.....	2 50	3 00	2 50	2 75		3 50
(Cal. Peaches (20-lb.).....	1 25	1 50			1 50	1 65
" Pears (50-lb.).....	2 75	3 00			50	65
" Plums (4-basket).....	1 50	2 00				
Muskmelons, per basket.....			20	35		
Tomatoes, Can., per basket.....	30	50	20	30	40	50
Bartlett Pears.....	4 00	6 00	3 50	4 00	6 00	6 50
Spanish onions.....			1 25			

NUTS						
Brazil.....	12	13	12½	14	12	12½
Valencia shelled almonds.....	25	27	22	24		25
Tarragon almonds.....	11	12	10	11	11	13
Peanuts (roasted).....	6½	9	9	10	9	10
" (green).....	5½	8	7	9		10
Cocoanuts, per sack.....			3 75	3 50	4 00	
" per doz.....			60	60	70	
Grenoble walnuts.....	11	12	11	12	12	14
Marlot walnuts.....			11	12	9	10
Bordeaux walnuts.....			8	9	9	10
Sicily filberts.....	8	8½	8	9	8	10
Naples filberts.....	10	11	10	11	10	11
Pecans.....	8	10	10	11	11	12
Shelled Walnuts.....	20	21	23	25		

SPICES						
Pepper, black, ground, in kegs, pails, boxes.....	12	15	12	14	14	15
" in 5-lb. cans.....	15	16	14	15	15	16
" whole.....	11	13	11	13	12	13
Pepper, white, ground, in kegs, pails, boxes.....	20	26	18	24	24	26
" in 5-lb. cans.....	20	22	20	26	20	22
" whole.....	17	25	17	24	20	22
Ginger, Jamaica.....	20	25	18	25	20	25
Cloves.....	15	20	14	35	18	20
Pure mixed spice.....	25	30	25	30	25	30
Cassia.....	25	40	20	40	18	20
Cream tartar, French.....	25	27	24	25	20	22
" best.....	28	30	25	30	25	30
Allspice.....	15	17	13	16	13	14

PETROLEUM						
Canadian.....		12		13½	15	16
Sarnia water white.....	12	13		15½	16½	17½
Carbon safety.....		17				
American water white.....	17	17½		16½	18	19
Pratt's Astral, in bulk.....	18	19		16		

COUNTRY PRODUCE						
Eggs, strictly fresh laid.....	17½	18	15	16	11	12
" held.....	15	16½	12	13½		
Poultry - chickens, dressed.....	*5	8	30	50	30	60
Geese, per lb.....					70	1 00
Ducks, per pair.....	*8½	9	50	75	50	1 00
Turkeys, per lb.....			10	11	10	14
Game - Hares, per pair.....					25	30
Honey, comb, per doz.....	1 50	1 75	80	1 50	1 50	1 75
" light color, 60-lb. tins.....	7	7½	6	6½	7	8
" " 5 and 10-lb. tins.....	7	8	7	7½	8	10
" buckwheat.....	5½	6½	2	3	5	6
* per pound.						

RICE, SAGO, TAPIOCA						
Rice - Standard B.....	3 75	3 90	3¾	3¾	3 62½	3 75
Patna, per lb.....		5	5½	6	5	6
Japan.....	6	6¼	6	6½	5	6
Imperial Seta.....	5	6	4¾	5½	5	6
Extra Burmah.....			4¾	4¾	4	5
Java, extra.....	6½	7	6	6½	6	7
Sago.....	3½	4	3½	4¼	5	6
Tapioca.....	4	4½	3¾	4½	5	6

SODA						
Bi-carb. standard, 100-lb. keg.....	2 25	2 50	2 25	2 50	2 25	2 30
Sal soda, per bbl.....	70	75	70	80	85	90
Sal soda, per keg.....	95	1 00	95	1 00	95	1 00



# BOND'S SOAP

..WILL..

**BRIGHTEN**  
EVERYTHING BUT  
**IDEAS**

**POLISH**  
EVERYTHING BUT  
**MANNERS**

**CLEANSE**  
EVERYTHING BUT  
**CLOTHES**

**BURNISH**  
EVERYTHING BUT  
**LEAD**

\$7.50 per case, containing 100 large 16-oz. Bars, to retail at 10 cts. each

\$3.75 " " " 100 half 8-oz. " " " 5 cts. "

33 1/3 PER CENT. FOR THE RETAILER. A SAVING OF 60 PER CENT. FOR HIS CUSTOMER.

SAMPLES MAILED ON APPLICATION TO

**H. B. MUIR & CO.**

Sole Selling Agents for Canada, 1 St. Helen Street, MONTREAL

Toronto Office: 18 Victoria Street, TORONTO

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B.C.  
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5 00

**MANITOBA MARKETS.**

WINNIPEG, Oct. 3, 1898.

**T**HE continued wet weather of the past few days, which is general throughout the country, is having a damaging effect on wheat, both in stook and in stack, and considerably marring the prospect of our otherwise fine crop. Very little threshing has been done, and, as the farmers who have threshed are in almost every case holding for higher prices, scarcely any wheat is being actually sold. What little has been sold is from the eastern part of the Province. So far, nothing has been done in the western part or in the Territories. Only about one-third of the wheat threshed will grade No. 1 hard, and, if the wet continues, this proportion is likely to decrease rather than increase. Prices have been held far above export value, presumably on account of the scarcity of wheat, but, within the past few days, Ontario demand appears to be satisfied, and this is rapidly bringing prices in the country down to an export basis. All these things combine to make the farmers hold. The banks complain that money for wheat has not yet even begun to move out to country points.

Grocery business continues steady, but rather quiet. The volume of business is about the same as at this time last year. Owing to the slow movement of wheat there is not likely to be any great increase of activity for some little time. In produce, things are quiet and without much movement, though prices are well sustained.

**EVAPORATED FRUITS**—New evaporated apples have arrived and are selling at 9 to 9½c. New apricots are moving more freely. The price is high, at 15 to 15½c. per lb.

**CANNED GOODS**—Tomatoes, corn and peas are moving briskly; tomatoes, \$2.10 to \$2.25, according to brand, and corn and peas, \$1.80 per case. Strawberries, \$3 to \$3.10; raspberries, \$2.75; 3-lb. peaches, \$5 to \$5.25; 2-lb. do, \$2.75 to \$3.25. Canned meats are somewhat easier. Corned beef, \$2.90 to \$3; lunch tongue, \$5.80 to \$6; brown, \$2.75; pigs feet, \$2.50. These are the lines of canned goods moving most freely at the present time.

**DRIED FRUITS**—New Valencia raisins are in. Early shipments are held at \$2. per box. Later shipments \$1.50 to \$1.75, according to grade of fruit. Currants, new stock, have not arrived, and old stock are almost cleaned up.

**TEAS**—Japans continue to arrive, and the advance of fully 3c. per lb. on lower grades is still maintained.

**COFFEE**—No movement in this market. Rios (green) 8½ to 9½c.

**FISH**—There seems to be a shortage in Labrador herrings, and dealers here are experiencing difficulty in getting orders filled.

**CEREALS**—New rolled oats are quoted at \$1.70 to \$1.75. Millers complain that oats are not offering in sufficient quantities to keep their mills going at full capacity, and, they think that unless the supply increases rapidly that these figures will not be maintained.

**EGGS**—Eggs have advanced another cent per dozen and are now worth 16c. Winnipeg.

**BUTTER**—Is advancing slightly, owing, rather to the reluctance of creamery men to sell rather than any increase of values.

Sales were made this last week at 19½ to 20c. factories. Dairy butter 13 to 13½c.

**CHEESE**—Movement slow, 9c. for large, 9½c. for small.

**GREEN FRUIT**—Market well supplied. All later shipments of B.C. fruits are coming forward in good condition. Quinces are on the market, but the supply is short; price 75c. for 20 lb. basket. Ontario tomatoes, 50c. for 20 lb. basket; Ontario pears, 20 lb. basket, 50c.; 15 lb. basket 40c.; sickle or pickling pears, 35c.; grapes, Ont. Concords, 25c.; Niagara, 30c.; tokays, \$2.50, and muscats, \$2.50 per 20 lb. crate. Lemons, \$7 per case; oranges \$3.50 to \$4, according to size and variety; apples, \$2.75 to \$3; snow apples, \$3.50; Cape Cod cranberries, \$8.50; sweet potatoes \$5 per barrel.

**CHEESE MARKETS.**

Perth, Ont., Sept. 30—1,500 boxes white September boarded; all sold; 9¼c. ruling price.

Chesterville, Ont., Sept. 30—785 boxes colored, 100 boxes white boarded; 9½c. offered for white, 9 3-16c. for colored; only 28 boxes sold.

Ottawa, Sept. 30—1,518 boxes boarded; all but 90 boxes sold at 9¼c.

Shelburne, Ont., Sept. 30—3,195 boxes September and October boarded; highest bid, 9½c.; no sales.

South Finch, Ont., Sept. 30—904 boxes white and 891 boxes colored boarded; 324 sold at 9½c.; same figure refused for the remainder.

Kemptville, Ont., Sept. 30—All sold at 9¼c.

London, Ont., Oct. 1—630 boxes August and 1,570 boxes September offered; 150 August sold at 8 9-16c.; 100 September at 9c.

Cowansville, Que., Oct. 1—1,847 boxes boarded; 686 boxes sold at 9 1-16c.

Cornwall, Ont., Oct. 3—1,307 white and 144 colored offered; all sold at 9¼c.

Belleville, Ont., Oct. 4—620 boxes boarded; no bids.

Ingersoll, Ont., Oct. 4—1,745 boxes offered; 8¼c. highest bid; no sales.

Madoc, Ont., Oct. 4—1,270 boxes boarded; 9c. bid; no sales.

**EXTRACTED CLOVER HONEY** IN 6 AND 12-LB. pails (Lacquered and Labeled) F.O.B., Perth, Ont., 7½c. per lb., Amber, 6½c., Buckwheat, 5½c. F. P. Clare, Rideau Centre, Ont. (40)

**SITUATION VACANT.**

**THE PURE GOLD MANUFACTURING CO.**, want a first-class traveller in Western Ontario. Must have good connection. None other need apply. 31 Front Street East, Toronto. (40)

Established 1851

**WILSON'S MONEY WEIGHT SCALES**

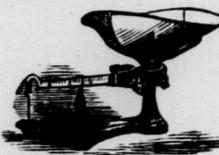
tell you the amount of the purchase and weight at the same time.

Fitted with agate and diamond steel point bearings.

Write us for particulars

**C. WILSON & SON**

69 Esplanade St., TORONTO, ONT.

**WHY WORK 12 HOURS A DAY**

for small wages when you can make double the money in half the time, either at home or on the road, by writing to

**G. Marshall & Co.**

Tea Importers, London, Ontario. (40)

**White Swan**

is manufactured from the Best Ingredients—acknowledged by leading medical experts to make the most wholesome

**Baking Powder****SMITH & SCOTT, Mfrs.**

6 and 8 Bay St.

TORONTO

Supplied through the trade.

BUY

**Star Brand****COTTON CLOTHES LINES**

—AND—

**COTTON TWINE**

Cotton Lines are as cheap as Sisal or Manila and much better.

For sale by all Wholesale Dealers.

See that you get them.



EVERYBODY PLEASED

WHEN X RAY SEEDER IS USED

**WALTER WOODS & CO.,**

HAMILTON.

We are the only firm in Montreal who can sell

# "LA BRUYERE" Brand of Vinegar

In 1 Gallon and 2 Gallon Demi-johns.

Put up by M. Lefebvre & Co.

We have but a few hundred demi-johns of this choice Vinegar, and want to dispose of them before cold weather comes.

Look up your stock, and if you want any, write us. We have the right prices for you.

---

## WE CAN QUOTE LOW AND DELIVER AT ONCE

Canned Tomatoes, "LOG CABIN" Brand.

Canned Tomatoes, "LITTLE CHIEF" Brand.

Canned Tomatoes, "THISTLE" Brand.

Canned Tomatoes, "VICTORIA" Brand.

Canned Corn, "LOG CABIN" Brand.

Canned Corn, "LITTLE CHIEF" Brand.

Canned Corn, "WEST LORNE" Pack.

Canned Corn, "VICTORIA" Brand.

Canned Peas, "DELHI CANNING CO'S" Brand.

Canned Peas, "PURE FOOD CANNING CO'S" Brand.

Canned Peas, "LITTLE CHIEF" Brand.

OUR PRICES AS USUAL ARE LOW.

---

## WE HAVE A FEW PACKAGES LEFT OF OUR FIRST CONSIGNMENT OF FRUITS

1/2-Cases of FILIATRAS Currants.  
ROGERS Valencia Raisins, Fine  
Off-Stalk.

ROGERS Valencia Raisins, Selected.  
ROGERS Valencia Raisins, 4-Crown  
Layers.

— ALSO —

MALAGA RAISINS, "Countess," "Duchess," "Princess" Brands.

WRITE FOR PRICES. WE CAN QUOTE LOW.

---

# LAPORTE, MARTIN & CIE.,

WHOLESALE GROCERS, MONTREAL

**AMONG THE RETAILERS.***Honey Displays.*

The market reports state that there has been an unusual production of honey throughout Ontario this season, and that prices for comb honey will likely be about 2c. per section, and light color, in tins, about ½c. per lb. cheaper than last year. This being the case, it is reasonable to presume that a good demand can be created for honey by wise and energetic pushing. Michie & Co., Toronto, have in their window, this week, a display which may offer suggestions to any desiring to push the sale of this article. At the background of the window is built a wall of clover comb honey in sections. This wall is built with small square holes or windows in which are placed samples of clear clover honey in glasses. In the centre of the window a large stand has been constructed which gives an excellent display of the large variety of glasses in which the honey is put up. The make-up of this stand is simple. Four large glasses of equal size have been placed as pedestals on the top of which is placed a plate-glass shelf. Shelves such as this are placed one above the other, each one being slightly smaller than the one beneath it. On every part of the stand is arranged honey in large and small glass sealers, in glass tumblers, cups and jugs of all shapes and sizes. In front and to the

side of this stand, strained honey in glasses and tins are arranged on the floor of the window. The effect of the whole display is to cause a desire to have some of this toothsome delicacy on the home table, and cannot fail to increase its sale. In cases where the demand cannot be as large as in this case, a smaller display would be just as effective if nicely arranged.

THE RAMBLER.

**A PYRAMID OF POWDER.**

The Snow Drift Baking Powder Company has again presented one of its unrivalled displays in Industrial Hall. This attractive exhibit is a demonstration of the power of little things, consisting, as it does, of a handsome pyramid, built up from box to apex, of boxes, cans, bottles and jugs, containing the various goods manufactured by this firm. The essence and extracts give a ruddy glow of color to the structure, and the spicy odors of cinnamon and clover, allspice and nutmeg, pepper and ginger, greet the nostrils from afar.

The world-famed "Snow Drift" baking powder naturally forms a major part of the exhibit. In other brands, the "Dominion" follows first, while the "Polar Star," "Empress," and "Crystal," are all standard makes in cheaper lines, having an

immense sale and a reputation for unvarying excellence. Only last week the firm received an order for one and a half tons of "Snow Drift" powder for Cascade, B.C., which speaks loudly of the fame that has been gained by this particular brand. In mustard, there is sufficient to poultice all the pains of the populace, or, if so preferred, to season the sandwiches of the nation. The brands are the favorite "D.S.F." and the cheaper "Durham." One wonders why any importations in these lines should be found in our city, when we have so excellent a supply at our own door.

Coffee is another specialty that is largely handled by this firm, while birdseed and similar goods are also to be noticed in large quantities.

The exhibit is in charge of Mr. Roberts, of the company, who must find much gratification in the encomiums that are showered upon his artistic and elaborate display, by every passing visitor.—Brantford Expositor.

One of the largest apple shippers in Waterloo county, Ont., this year, is George Hasenpflug, of Waterloo. He has already shipped 1,500 barrels of eating apples, and expects, before the season is over, to increase this amount to 10,000 barrels. Besides this he will ship a similar amount, for evaporating purposes, to United States points.

**Highest Quality and Absolute Purity**

is found in



It makes friends and helps business.

**THE T. D. MILLAR CHEESE CO.**  
Ingersoll, Ont.

**Pickles.**

Our new crop, 1898 pickles are now ready. Uniform size, count guaranteed, and packed in our best pickling vinegar. Try a package.

Others of our Popular Specialties are:

**Tomato Chutney    Evaporated Horse Radish**  
**Tomato Ketchup    Tomato Soup**  
**Baked Beans with Tomato Sauce**

For sale by

H. P. Eckardt & Co., Toronto.  
Hudon, Hebert & Cie., Montreal.

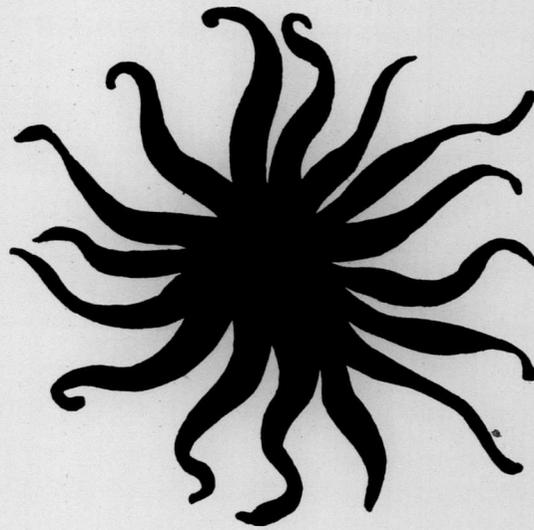
MEDALS--

PARIS  
CHICAGO  
ANTWERP  
ATLANTA, Etc.

The **GENUINE**  
always bear this  
Keystone trade-mark.



*Grocers  
who are in  
business to  
make money*



usually handle the goods that are most sought after, the ones their customers ask for, and for which they always receive repeat orders.

---

That is why nearly every grocer and general storekeeper in Canada and the United States is handling, and always will handle,

**Ceylon and Indian Teas.**

## AN ANNOUNCEMENT

The manufacturers of Enameline, the modern Stove Polish, inform the retail grocers of Canada that on and after September 1, 1898, they will manufacture Enameline in paste, cake and liquid.

# Enameline THE MODERN STOVE POLISH PASTE, CAKE OR LIQUID

We want ALL your stove polish trade. In our new "Enameline Cake" and "Enameline Liquid" we give the largest quantities, best quality and lowest prices ever offered. If you are doing business for profit it will pay you to handle our whole line.

J. L. PRESCOTT & CO., NEW YORK.

### BUSINESS CHANGES.

#### DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

FREDERICK EICKHOFF, general merchant, New Westminster, B.C., is offering 50c. on the dollar.

Firmin Letourneau, grocer, Quebec, has assigned.

W. E. Colville, grocer, St. John, N.B., is reported to be away.

Jules I. Pouliot, general merchant, L'Islet, Que., is offering 60c. on the dollar.

T. D. Rankin, general merchant, Dover Centre, Ont., has assigned to Peter Rutherford.

A. S. Leach & Co., grocers, Carleton Place, Ont., have assigned to John McPherson.

#### SALES MADE AND PENDING.

Thomas Culbert, general merchant, Merrickville, Ont., is advertising his business for sale.

The stock, etc., of the estate of J. C. W. Boyd, grocer, Kincardine, Ont., is advertised for sale by tender.

W. G. Nelson, grocer, St. Stephen, N.B., is advertising his stock for sale, in order that he may close his business.

The stock of R. J. Tinning, general merchant, Regina, N.W.T., has been sold to Ruth E. Tinning and J. G. Gilroy at 65c. on the dollar.

#### PARTNERSHIPS FORMED AND DISSOLVED.

Levesque & Pichette, grocers, Montreal, have dissolved.

Raymond & Daoust, grocers, Montreal, have dissolved.

Davis & Fraser have opened out in business as pork-packers, in Halifax.

Monnette & Pothier, cheese factory owners, Ste. Gertrude, Que., have dissolved.

Frechette & Bros. have registered partnership, as general merchants, in Westbury, Que.

Lambert & Cie. have registered partnership, as general merchants, in Wolfestown, Que.

Gladwin Bros., general merchants, Little River, N.S., have dissolved, A. H. Gladwin continuing.

Mitchell & McLean, general merchants, Old Bridgeport, N.S., have dissolved, J. A. Mitchell continuing.

Henri and Joseph Turcotte have registered partnership under the style of Turcotte & Frere, grocers, Montreal.

Layton & McDormand, general merchants, Great Village, N.S., have dissolved partnership, L. E. Layton continuing.

John W. and C. E. Sproul have entered into a new co-partnership, under the old style of John W. Sproul & Co., fish dealers, Canso, N.S.

#### CHANGES.

H. T. McCoubrey has closed up his business as grocer in St. John's, Nfld.

J. L. Hould, general merchant, is commencing business in Gently, Que.

N. McDonald, grocer, Stratford, Ont., has been succeeded by John Fisher.

T. A. Shaw, general merchant, Keewatin, has sold out to H. W. Ecklin.

J. E. Klager, grocer, Ridgeville, Ont., has been succeeded by F. C. Williams.

Rossiter & Co., general merchants, Shakespeare, Ont., have sold out to Herold Bros.

The Huyck Mercantile Co., general mer-

chants, Colborne, Ont., have sold out one of their stores to Coxall & Son.

C. B. Helchey has opened out as general merchant in Tangier, N.S.

A. Simpson, general merchant, Stonewall, Man., has sold out to Stratton Bros.

W. E. G. Brown, general merchant, Thorburn, N.S., has moved to Trenton, N.S.

John W. Trevethick, grocer and dry goods dealer, Crediton, Ont., is moving to Brinsley, Ont.

John W. Corbin, general merchant and hotelkeeper, Tangier, N.S., has moved to Chester, N.S.

Louis Oliver has registered as proprietor of the firm of Prosper Oliver, grocer, Sherbrooke, Que.

McKinnon & Co., general merchants, Napinka, Man., have been succeeded by Temple & Boulton.

Wm. P. Scarfe has registered as proprietor of W. P. Scarfe & Co., commission merchants, Montreal.

W. R. Ross has registered as proprietor of the firm of W. R. Ross & Co., commission merchants, Montreal.

J. H. Armeur, general merchant, Commercial Cross, P.E.I., has closed up his business and left that place.

Charles Des Barres, general merchant, Joggins, N.S., has registered consent for his wife, Sarah E., to do business in her own name.

#### FIRES.

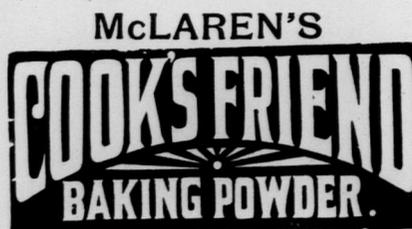
Godwin Purcell, general merchant, Douglas, B.C., is reported burned out.

#### DEATHS.

Didace I. Lachance, grocer, Montreal, is dead.

Oliver Leduc, sr., grocer, St. Angele De Laval, Que., is dead.

Is Honest Goods and just the Thing on Which to Make or Extend a Business.



The Best Grocers make a point of Keeping it always in Stock.

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Retail  
ular b  
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profit  
ever.

EM  
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See Pr

# NOTICE.

## Great Reduction

in prices of  
Standard Brands  
of

# SMOKING TOBACCOS

Something Good  
Sterling  
Royal Oak  
Louise



Retailers can now sell these popular brands at one cent per plug less than any other brands, and, at the same time make a larger profit. The quality is better than ever.



## EMPIRE TOBACCO CO.

... Granby, Que.

See Prices Current

CANADIAN ADVERTISING is best done  
by THE E. DESBARATS ADVERTISING  
AGENCY, MONTREAL.

## STEEL SIDING



For

Stores, Houses, Halls,  
Barns, Sheds, Churches.

Entirely water, wind, storm  
and fire proof. Will last  
100 years and always look  
well.

Cheaper than matched Lum-  
ber. Shipped from factory  
all ready to apply. Fully  
illustrated catalogue sent  
on request.

The  
PEDLAR METAL ROOFING CO.  
Oshawa, Ont.

## FANCY

INDIA BRIGHT  
JAVA  
ROYAL  
JAPAN GLACÉ  
POLISHED  
IMPERIAL SEETA  
IMPERIAL GLACÉ

D. W. ROSS CO.  
Agents

MOUNT  
ROYAL  
MILLS

## RICES



## THE BEST ARTICLE

your customer can use is the best article you can sell. If you supply your customers with satisfaction-giving Silverine Paste Stove Polish you'll hold their trade. More profit for you and more better polish for your customers in Silverine than in any other polish made.

The Silverine Mfg. Co. - Montreal.



you a substantial profit. Sells for 25c. per bottle. For sale by all Wholesale Druggists and Grocers throughout Canada. Hires' Carbonated Rootbeer in stock. Also Bush & Co.'s High-Class Essential Oils, Flavoring Essences, etc., always in stock.

W. P. DOWNEY

Sole Agent for Canada.

## SOVEREIGN LIME JUICE

equal to any made in the world.

Regular size bottle, pints..... \$2 75 per doz.  
Apollinaris bottles, splits ..... 1 00 per doz.

Order through wholesale Druggist or Grocer.

E. FIELDING, Agent

34 Yonge St., TORONTO

THE FRAGRANT...

## "MAGNOLIA"

## CEYLON TEA

Right in quality—right in flavor—right in every way.

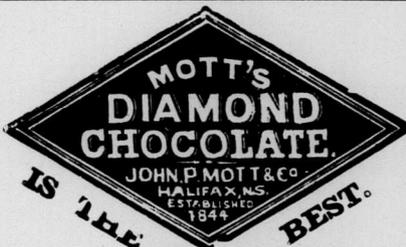
Best value to consumer—best profit to retailer.

Do you sell it? If not, why not? Repeat orders received daily from those who do.

In lead packages only. Black and mixed. Pounds and halves. 25, 40, 50 and 60c. per pound.

## GEORGE FOSTER & SONS

BRANTFORD, ONT.



IS THE BEST.  
ASK FOR  
**MOTT'S**

## Hires' Rootbeer

Should be in every home, in every office, in every workshop. A temperance drink, more healthful than ice water, more delightful and satisfying than any other beverage produced. A money-maker for the retailer, and allows

20-20 1/2 St. Peter Street, MONTREAL, P.Q.

**HINTS TO BUYERS.**

This department has become so popular that many more notices than there is space for are received every week. In future only important items of information will be inserted. Contributors are requested to send news only, not puffs of goods they handle, or the arrival of standard goods that everyone has in stock, or that they are offering goods at close figures, or that they have had an unusually large sale this season.

**W**H. GILLARD & CO. have now in stock Trenor's finest selected Valencias, "Blue Eagle" brand, which are the finest quality, that firm state, they have seen for years. Also in store, fine Amalias currants, which show excellent value.

The Pure Gold Mfg. Co. is putting up a new fancy line of olives and capers.

H. P. Eckardt & Co. are quoting C. & B. peels, in wood or tin boxes, to arrive.

Balfour & Co., Hamilton, are already receiving repeat orders for "Tartan" tea.

Quotations for Sultanas can be obtained now from Laporte, Martin & Cie, Montreal.

Dixon's "Carburet of Iron" stove polish is having a large sale with W. H. Gillard & Co.

H. P. Eckardt & Co. have just received a shipment of Gray's orange and lemon peel.

The Pure Gold Mfg. Co. has been appointed agent for the Enterprise Coffee Mills.

Perkins, Ince & Co. have received into stock a shipment of "Cucuta" Maracaibo coffee.

Crushed Java coffee, in 10 and 25-lb. tins, is being offered by H. P. Eckardt & Co.

Warren Bros. & Co. are in receipt of a shipment of Gray's candied peels (orange, lemon and citron).

Perkins, Ince & Co., last week, received a shipment of China green teas, consisting of about 20 different lines.

As usual, Lucas, Steele & Bristol are to the fore with their Labrador herrings. They have got the genuine article.

Warren Bros. & Co. have a line of seeded muscatel raisins in stock which can be retailed at 10c. per lb.

An assortment of Seely's extracts is kept by Lucas, Steele & Bristol; leading city grocers report well of them.

The Pure Gold Mfg. Co. reports that its sales of jelly powder are creeping into thousands of dozens weekly.

Lucas, Steele & Bristol are delivering new scaled herrings this week. They also offer very fine codfish in quintals.

The Eby, Blain Co., Limited, state that, while they will be unable to supply the entire quantity of "Anchor" and "Horse-shoe" salmon ordered by their customers,

they will complete delivery in each and every case with other brands, which, they claim, are equally well-known, of choice sockeye fish.

H. P. Eckardt & Co. are quoting prices on new Filiatra and Patras currants, half-cases, for immediate delivery.

Laporte, Martin & Cie. are quoting nuts, prunes and figs to arrive in November. Price has been cut as low as possible.

The "Golden Tipped" Ceylon teas offering by Lucas, Steele & Bristol, were packed on the estate in Ceylon for them.

George Foster & Sons have now in stock full lines of Aylmer and Delhi canned vegetables, on which they are quoting close figures.

"Vin St. Lehon," a natural tonic wine, is now on the market. Laporte, Martin & Cie, Montreal, are the sole agents for the Dominion.

Northrup & Co., Esplanade west, Toronto, report that their raisin seeders are now working at full capacity and doing splendid work.

George Foster & Sons have on hand first consignments of Arguimbau's and Trenor's Valencias; also new currants, the latter being an exceptionally fine sample.

T. A. Lytle & Co. are making provision for a big season in their "Sterling" brand goods, which they report have met with decided success in every Province of the Dominion.

A late consignment of Gillard's new pickle and Gillard's new sauce has just been received by W. H. Gillard & Co., and they are now prepared to fill orders for that delicious relish.

T. Kinnear & Co. have to hand, this week, a shipment of their "Goat" brand Japan tea in half chests. Within a few days this lot will be sent out to stores—the firm's customers.

The sales of fragrant "Magnolia" Ceylon tea are reported by George Foster & Sons to be steadily increasing since it has been placed on the market, repeat orders being received continually.

As the season is now close at hand for molasses, when requiring don't forget to communicate with George Foster & Sons, or see samples in hands of their travelers. They offer, they report, extra value just at present.

With the advent of fall weather, The Eby, Blain Co., Limited, report an active demand for their crushed Java and Mocha coffee, Bendorf's "Royal Dutch" cocoa, and "Kolona" pure Ceylon tea, sales of the latter especially being so heavy as to require working overtime of the staff to fill orders.

**STILL THEY COME.**

Another prominent British manufacturer has awoke to the fact that Canada has a market worth looking after. The firm referred to is the manufacturer of Hudson's soap. This soap has been before the British public for the past 50 years, and for many years the goods have been well known in every other British possession.

It is a soap powder, and is put up in neat packages of six packets each, all to retail for 15c. It can be used for any washing purposes, and, it is claimed, that it does not have any smell, which is a great point over some powders.

Their Canadian office is at 34 Chaboillez Square, and J. Humphrey Parker, their representative, is busy calling upon the wholesale and retail trade in the city, after which it is their intention to sample all the cities in Canada.

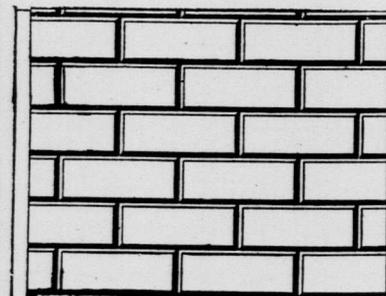
**A NEW TEA FIRM.**

The Tower Tea, Limited, one of the largest packet tea firms in Great Britain, has opened a branch in Canada, under the management of H. B. Hungerford, an old and reliable teaman. The offices and ware-rooms are at 318 St. Paul street, Montreal.

The Misses Collins have opened out as grocers and dealers in glassware, chinaware, etc., in Mr. Boisbery's block, Oshawa, Ont.

**YOU GET BETTER RESULTS AT LESS EXPENSE**

When you cover a building with our

**Sheet Steel Pressed Brick.**

It makes a uniformly handsome finish—is dry, warm, fireproof and durable—and can be applied very easily and quickly.

Figure it out and serve your own interest by deciding in its favor.

We will gladly send you all details of information.

**Metallic Roofing Co.**  
Limited

1180 King St West. . . . Toronto.

# To Clear our Stock of ODD LINES

We offer the following exceptional inducements For October:

## Bryant & May's Wax Vestas and Tapers

25 Varieties - - - 25 per cent. off list.

## Rowntree's Elect Cocoa

	REGULAR PRICE.	TO CLEAR.
1-2 lb. tins, per doz.	\$4.60	\$3.50
1 lb. tins, per doz.	8.70	6.50
10 lb. tins, per lb.	.70	.50

## Mackay's Edinburgh Gelatine

1 oz. Packages, per doz.	1.00	.70
2 oz. Packages, per doz.	2.00	1.40

## Stauffer's Concentrated Foods

Soup Tablets, per box of 12 tablets	.60	.40
Cake Tablets, per box of 12 tablets	.60	.40
Bread Tablets, per box of 12 tablets	.60	.40
Plum Pudding, per box of 12 tablets	.60	.40
Infants' Food, per doz.	4.50	3.00

## Jonas-Hanart (Brussels)

Finest Olive Oil, 1-2 litres, per doz.	5.00	4.00
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## Billard's French Tapioca

Per doz.	1.00	.60
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## Carr's Sugar Wafers—Assorted

Small Tins, per doz.	3.35	2.25
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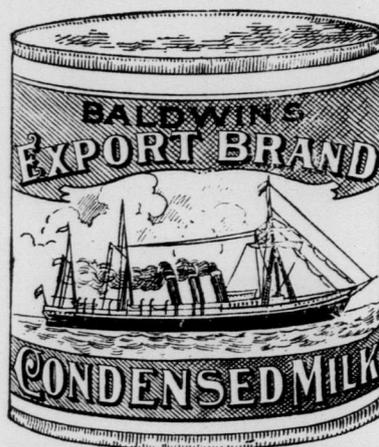
## Marshall's Prepared Barley

1 lb. tins, per doz.	1.30	.75
FAROLA, 1 lb. packages, per doz.	1.60	.90

These special prices will hold only during this month, and are subject to goods being in stock when order arrives.

THE ...  
**GREIG MANUFACTURING COMPANY**  
MONTREAL.

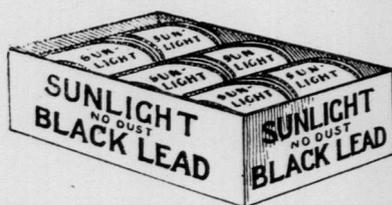
**TOP  
QUALITY**



**BOTTOM  
PRICE**

Rose & Laflamme,

Montreal.



These are the only goods of their kind that score 100 points perfection with the Retail Dealer and Consumer. Well advertised, need no talking up. Consumers know them all over Canada. Sold by the wholesale trade in Montreal, Ottawa, Toronto, London, Hamilton, Brantford, Etc.



Manufactured by **The ALPHA CHEMICAL CO., - Berlin, Canada.**

## *Eddy's Standard*

Automatic, Self-opening, Square-bottomed

## *Grocery Bags*

Are now offered in

## *Open Competition*

With the old style, obsolete, put-your-hand-in-to-open bag.

Write for Lists, Discounts, Terms, and Delivery, to

# THE E. B. EDDY COMPANY, LIMITED

Hull, Montreal, Toronto, Quebec, Hamilton, London, Kingston,  
Halifax, St. John, N.B., Winnipeg, Vancouver, Victoria, St. John's, Nfld.

Quot  
etc., a  
agents  
accura  
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cline, l  
as a m  
reques



4 lb. c  
5 lb. c  
Cook  
Size 1,  
" 10,  
" 2,  
" 12,  
" 3.  
Pound  
oz. ti  
lb. t  
Dian  
1 lb. t  
1/2 lb. t  
1/4 lb. t

Silver  
cas  
Englis  
cas  
1 lb.  
Küche  
cas

Everyone who has tried them says :

# Southwell's

**Kentish Jams, Jellies and Marmalades**



are the finest in the land.

They keep old customers and make new ones.

# Rae's Finest Sublime

# Olive Oil

for the table is par excellence

THE SALAD OIL OF THE DAY.

A trial will convince you of its superiority.



FRANK MAGOR & CO., 16 St. John Street, MONTREAL  
Agents for Canada.

## Current Market Quotations for Proprietary Articles.

Oct. 6 1895.  
Quotations for proprietary articles, brands, etc., are supplied by the manufacturers or agents, who alone are responsible for their accuracy. The editors do not supervise them. If a change is made, either an advance or decline, it is referred to in the market reports as a matter of news, whether manufacturers request it or not.

### BAKING POWDER.

<b>PURE GOLD.</b>	
3 oz. cans, 4 and 6 doz. in case	88
4 oz. cans, 4 and 6 doz. in case	95
6 oz. cans, 2 and 4 doz. in case	1 40
8 oz. cans, 2 and 4 doz. in case	1 80
12 oz. cans, 2 and 4 doz. in case	2 70
16 oz. cans, 2 and 4 doz. in case	3 60
2 1/2 lb. cans, 1 and 2 doz. in case	9 10
4 lb. cans, 1 doz. in case	14 40
5 lb. cans, 1 doz. in case	18 00
<b>Cook's Friend—</b>	
Size 1, in 2 and 4 doz. boxes	\$ 2 40
" 10, in 4 doz. boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
oz. tins, 3 "	2 40
oz. tins, 4 "	1 10
lb. tins, 1/2 "	14 00
<b>Diamond—</b>	
1 lb. tins, 2 doz. in case	per doz. 1 20
3 lb. tins, 3 "	80
1/2 lb. tins, 4 "	60

<b>THE F. F. DALLEY CO.</b>	
Silver Cream, 1/4 lb. tins, 4 to 6 doz. cases	\$0 75
English Cream, 1/2 lb. tins, 4 to 6 doz. cases	1 5
1 lb. tins, 2 to 4 doz. cases	2 00
Kitchen Queen, 1/4 lb. tins, 4 to 6 doz. cases	0 55

1/2 lb. tins, 4 to 6 doz. cases	0 80
1 lb. tins, 2 to 4 doz. cases	1 15
English Cream, glass tumblers	0 75
1/2 lb. jellies	1 25
1/2 lb. jellies	2 25
1/2 lb. Crown sealers	2 25

<b>JERSEY CREAM BAKING POWDER.</b>	
1/2 size, 5 doz. in case	40
1/4 " 4 " " "	75
1/2 " 3 " " "	1 25
1 " 2 " " "	2 25

<b>SNOW DRIFT BAKING POWDER.</b>	
1/4 lb. tins, 4 doz. in case	\$ 75
1/2 " 3 " " "	1 20
1 " 2 " " "	2 00
3 " 1 " " "	6 50
5 " 1/2 " " "	10 00
10 lb. boxes	per lb. 16
35 lb. pails	16

<b>BLACKING.</b>	
<b>P. G. FRENCH BLACKING</b>	
No. 4, 1/4 grs. bxs.	\$4 00
" 6, 1/2 " " "	4 50
" 8, 3/4 " " "	7 25
" 10, 1 " " "	8 25
" 10, Jet Enamel.	8 25

<b>THE F. F. DALLEY CO.</b>	
English Army Blacking, 1/4 gross cases	\$9 00
No. 2 Spanish " " "	3 60
No. 3 " " "	4 50
<b>per doz.</b>	
No. 5 Spanish Blacking, 1/4 gross cases	7 20
No. 10 " " "	9 00
Vuon Oil Blacking, 1 doz. cases, liquid	2 00
New York Dressing, 1 doz. cases	0 75
Spanish Satin Gloss, " "	1 00
Crescent Ladies' Dressing, 1 doz. cases	1 75
Spanish Glycerine Oil Dressing	2 00

<b>THE ALPHA CHEMICAL CO.</b>	
Shoe Dressing— in 1/2 gross cases	Per Gross \$ 22 00
French Oil in 3-doz. cases	9 00
Reliable Shoe Dressing	12 00
Ecliptic Combination tan	12 00

Moody's Ox Blood	per gross 12 00
Chocolate	12 00
Alpha Chemical Co. French Castor Oil	9 00
Alpha Chemical Co. Refined Sweet Oil	9 00
Alpha Chemical Co. Turpentine	7 80
Moody's Non-Corrosive Inks	4 50
Shoe Blacking— in 1/2 gross cases	9 00
Reliable French Blacking, No. 5	4 50
" No. 2	8 00
United Service Blacking No. 4	8 00
United Service Blacking No. 1 1/2	4 25
Patent Leather Polish No. 1 1/2	9 00
Waterproof Dublin No. 4	9 00
Alpha Metal Polish No. 2	per gross 9 00
<b>Stove Polish—</b>	
Quickshine Polish	9 00
Electric Crown Paste	8 00
Electric Crown Lead Bar	7 80
<b>Patent Stove Polish—</b>	
Sunlight Lead Bar 6's	2 25
Packed in 1/2 gross cases	
Sunlight Liquid, 1/2 gross cases	10 30
Moody's Black Lead 3's	4 25
1/2 gross case	
Reliable Stove Pipe Varnish 1/4 gross cases	14 40
6-oz. bottles	
Quickshine Pipe Varnish	12 00
1/4 gross cases pressed op tins	

### BIRD SEEDS.

<b>BART. COTTAM &amp; CO.</b>	
Cottams, with Patent Bird Bread	0 07
Warbler, with Song Restorer	0 05 1/2
Belgian, with Bird Improver	0 05 1/2
International, with Bird Treat	0 05 1/2
German X, with Cuttlefish Bone	0 04 1/2
German, with Cuttlefish Bone	0 04 1/2
London Bird Seed, bulk 25 lb. cases	0 04 1/2
Bird Gravel, 10c. pkts., 24 in case	0 06
Bird Gravel, 5c. pkts., 48 in case	0 03
<b>THE F. F. DALLEY CO.</b>	
Dalley's Spanish Bird Seed, 40 lb. cases	0 06
Dalley's Bird Seed, 40 lb. cases	0 06 1/2
<b>NICHOLSON &amp; BROCK.</b>	
Brock's Bird Seed	0 07
Norwich Bird Seed	0 06
Maple Leaf Bird Seed	0 05
Bird sea-gravel, 10c. pkts., 24 in case	0 06
5c. " 48 " "	0 03

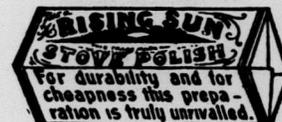
### BLUE.

<b>KEEN'S OXFORD.</b>	
Per lb.	per lb. \$0 17
In 10 lb. lots or case	0 16
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

### BLACK LEAD.

Reckitt's, per box	1 15
Box contains either 1 gro., 1 oz. size; 1/2 gro., 2 oz. or 1/4 gro., 4 oz.	

### STOVE POLISH.



<b>Rising Sun, 6 ounce cakes, half-gross boxes</b>	
Per gross	\$ 8 50
Rising Sun, 3 ounce cakes, gross boxes	4 50
Sun Paste, 10c. size, 1/4 gross boxes	10 00
Sun Paste, 5c. size, 1/4 gross boxes	5 00



**THE TRADE BUILDERS OF B.C.**

ARE  
**OKELL & MORRIS' GOLD MEDAL BRANDS**  
 OF **PURE** Preserves, Pickles, Ketchups, Vinegars, Confectionery, Candied Peels  
 We guarantee the purity of our manufactures. Works: VICTORIA, B.C.

**COX'S GELATINE** Always Trustworthy.  
 ESTABLISHED 1725

Agents for Canada:  
 C. E. COLSON & SON, Montreal.  
 D. MASSON & CO., Montreal.  
 ARTHUR P. TIPPET & CO.,  
 Toronto, St. John, N.B., and Montreal

THE MOST NUTRITIOUS COCOA.

**EPPS'S**  
 GRATEFUL—COMFORTING  
**COCOA**

In labelled Tins. 14 lb. Boxes.

Special Agent for the entire Dominion, C. E. COLSON & SON, Montreal. In Nova Scotia, E. D. Adams, Halifax. In Manitoba, Buchanan & Gordon, Winnipeg.

The Toronto Patent Agency  
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General Patent Agents in procuring Home and Foreign Patents and all matters pertaining to Patents and Patent Causes, also the buying and selling of Patents, and the Organizing and promoting of Joint Stock Companies. List of 500 inventions wanted and list of Canadian Patented inventions for sale, mailed to any address free, address

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**HIGHEST**  
**PAILS**  
**TUBS**  
 And Wood Packages  
 FOR  
**LARD, CANDY, SPICES,**  
**PICKLES, SYRUP,**  
**OYSTERS, ETC.**  
 Manufactured by The Wm Cane & Sons Co., Limited, Newmarket, Ont.  
**Boeckh Bros.**  
**& Company,**  
 Sole Agents, **TORONTO.**  
**QUALITY**

**It Sometimes Happens**

**COW BRAND**



when you are very busy a customer comes in for 5 or 10c. worth of soda. Well, it takes as much time to weigh and dig out of the keg as it does to sell a dollar's worth of something else. When you have "Cow Brand Soda" in stock all of this unnecessary trouble is done away with. It is packed in all saleable size packages.

**JOHN DWIGHT & CO.,** Manufacturers.

For sale by all wholesale Grocers in Canada.

The tea that will always pay the grocer *the best*, is the tea that *best suits his customers*. If **Monsoon** <sup>Indo Ceylon</sup> **Tea** is better than other package teas, *it will pay grocers better* than others to handle it—and the Monsoon Tea Company is *in business to prove* that **Monsoon** <sup>Indo Ceylon</sup> **Tea** is the *purest* and *best* tea in the market *for the price*.



**B**rooms made by **Boeckh**

combine the very essential points of reliable quality and fair prices. United to this is their standard guarantee which every grocer can make to his customers, "your money back if you want it."

But this offer does not apply to brooms alone—Boeckhs' Brushes bear the same warrant of fully satisfying a grocer's customers. Thus, **every chance** for dissatisfaction is eliminated—if you take no chances you will surely **hold your trade**.

**Boeckh Bros. & Company Mfrs.**  
 Toronto, Ont.

Montreal Branch, 1 and 3 DeBresoles St. Agencies at Winnipeg, Vancouver, B.C., Halifax, N.S., Glasgow.

STANDARD COCOANUT MILLS.

Feather strips	18	21
Cream shredded	17	20
Standard	15	18
Macaroon	15	17
Dessicated	14	16
Shavings, in packages	16	18
Cream shredded, 1/2 lbs.	29	
" " 1/4 lbs.	28	

CHEESE.



MacLaren's Imperial—	Per doz
Large size jars	\$9 00
Medium size jars	4 50
Small size jars	2 40
Individual size jars	1 00
Imperial Cheese Silver Holder—	
Large size	18 00
Medium size	15 00
Small size	12 00

Per doz.  
Large size, cases 1 doz. \$8 50  
Medium size, cases 2 doz. 2 40  
Small size, cases 2 doz. 2 40



CLOTHES PINS.

Clothes Pins (full count), 5 gross in case, per case	0 65
4 doz. packages (12 to a case)	0 75
6 doz. packages (12 to a case)	1 00

COFFEE.

JAMES TURNER & CO.	per lb
Mocca	0 34
Damascus	0 30
Cairo	0 20
TODD HUNTER, MITCHELL & CO.'S	
Excelsior Blend	0 33
Bourbon Blend	0 31
Our Own	0 30
Jersey	0 28
Lauzaya	0 25
Rajah Blend	0 21
Mocha and Java	0 32
Old Government Java	0 30 0 32 0 34

EXTRACTS.

Dalley's Pure Fruit Extracts, 2 1/2 oz. bottles, all flavors	\$2 00
Dalley's Tropical Extracts, 2 oz. bottles, all flavors	0 75
Dalley's Fine Gold Extracts, 2 oz. bottles, all flavors	1 25
Crown Brand (Greig Mig. Co.)—	
1 oz. Bottle, per doz.	0 90
2 " " " "	1 50
2 1/2 " " " "	2 00
4 " " " "	3 00
8 " " " "	6 00
4 " Glass Stop'r	4 00
8 " " " "	6 00
P. G. FLAVORING EXTRACTS	
8 oz. Glass Stopper bott.	\$6 00
4 oz. " " "	4 00
3 oz. Plain bottles	5 00
1 oz. " " "	3 00
1/2 oz. Cabinet bottles	2 00
2 oz. Bottles	1 80
1 oz. " " "	1 20
Per gallon	7 00
Per pound	1 00

FOOD.

ROBINSON'S BARLEY AND GROATS.	per doz.
Patent Barley, 1/2 lb. tins	1 25
" " 1 lb. tins	2 25
" " 2 lb. tins	4 25
" " 4 lb. tins	8 25
DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS.	per doz
Buckwheat Flour, 2 1/2 lb. packages, 3 doz. in case	1 20
Pancake Flour, 2 lb. packages, 3 doz. in case	1 20

Tea Biscuit Flour, 2 lb. packages, 3 doz in case	1 20
Graham Flour, 2 lb. packages, 3 doz. in case	20
Bread and Pastry Flour, 2 lb. packages, 3 doz. cases	1 20

GELATINES

COX'S	
2's	1 10
4's	1 20
8 Quart size	2 12

INDURATED FIBRE WARE.

THE E. B. EDDY CO.	
1/2 pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt.	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs)	3 80
Nests of 3	2 85
Raspberries No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 60
Barrel Covers and Trays	7 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	per doz
Frank Magor & Co., Agents.	
Orange Marmalade	1 50
Clear Jelly Marmalade	1 80
Strawberry W. F. Jam	2 00
Raspberry " " "	2 00
Apricot " " "	1 75
Black Currant " " "	1 85
Other Jams " " "	1 55 1 90
Red Currant Jelly	2 75



(All the above in 1 lb. clear glass pots)

LICORICE.

YOUNG & SMYLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box.	1 25
"Ringed" 5 lb. boxes, per lb.	0 40
"Acme" Pellets, 5 lb. cans, per can.	2 00
"Acme" Pellets, fancy boxes (40) per box	1 50
Tar Licorice and Tolu Wafers, 5 lb. cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
"Ringed" 5 lb. sticks	1 50
"Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net	\$10 80
per case of 3 doz., net	2 70
Nicholson's, per gross	10 80
per 1/4 gross case	2 70

PICKLES—STEPHENS'

A. P. TIPPET & CO., AGENTS.	
Patent stoppers (pints)	per doz. 2 30
Corked (pints)	1 90

MUSTARD.

COLMAN'S OR KEEN'S.	per doz.
D. S. F., 1/4 lb. tins	\$1 40
" " 1/2 lb. tins	2 50
" " 1 lb. tins	5 00
In Jars—	
Durham, 4 lb. jars, per jar	0 75
" " 1 lb.	0 25
F. D., 1/4 lb. tins	per doz. 0 85
" " 1/2 lb. tins	1 45

FRENCH MUSTARD

Crown Brand—(Greig Mig. Co.)	per gross.
Pony size	\$7 50 Beer Mug 16 30
Small Med.	7 50 Tumbler 11 50
Medium	10 80 Cream Jug 21 00
Large	12 00 Sugar Bowl 22 00
Spoon	18 00 Caddy 28 00

THE F. F. DALLEY CO.

Dalley's Mustard, bulk, pure, per lb.	0 25
Dalley's Mustard, 1/2 lb. tins, 2 doz. in case, per doz.	2 00
Dalley's Mustard, 1/4 lb. tins, 4 doz. in case, per doz.	1 00
Dalley's Superfine Durham Mustard bulk, per lb.	0 12
1/4 lb. tins, 4 doz. in case, per doz.	0 65
1/2 lb. tins, 2 " " "	1 20
1 lb. jars, per doz.	2 40
4 lb.	7 80
1/4 lb. glass tumblers	0 75
Jersey Butter Color, 2 oz. bottles, per oz	1 25

1 gallon tins, per gal.	2 50
Celery Salt, 2 oz. bottles, silver tops, per doz.	1 25
Curry Powder, 2 oz. bottles, silver tops, per doz.	

SODA—COW BRAND.

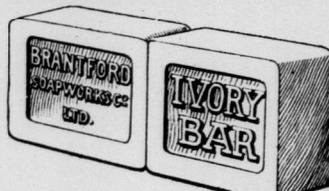


Case of 1 lbs. (containing 60 pkgs.) per box, \$3.00  
Case of 1/2 lbs. (containing 20 pkgs.) per box \$3.00  
Case of lbs. and 1/2 lbs. (containing 30 packages) per box, \$3.00

SOAP.



1 box and less than 5 boxes and upward, 4 00  
Freight prepaid on 5 box lots.



BRANTFORD SOAP WORKS CO.  
Ivory Bar is put up in 1 lbs., 2 6-16 lbs., 5-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 100 in box; Twin-Cake, 11 1/4 oz. each, 100 in box.  
Quotations for "Ivory Bar" and other brands of soap furnished on application.



A. P. TIPPET & CO.,  
Maypole Soap, color, per gross, \$12.00  
Maypole Soap, black per gross, \$18.00  
10 per gross lots.

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Canada Laundry	0 05 1/2
No. 1 White or Blue, cartoons	0 05 1/2
Silver Gloss, 6-lb. draw-lid boxes	0 07 1/2
Silver Gloss, 6-lb. tin canisters	0 07 1/2
Edwardsburg Silver Gloss, 1-lb. chrome package	0 07 1/2
Silver Gloss, large crystals	0 06 1/2
Benson's Satins, 1-lb. cartoons	0 07 3/4
No. 1 White, bbls. and kegs	0 04 3/4
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co's Prep. Corn	0 06 1/2
Canada Pure Corn	0 05 1/2
Rice Starch—	
Edwardsburg No. 1 white, 1-lb. cart.	0 09 1/2
Edwardsburg No. 1 White or Blue, 4-lb. lumps	7 1/2
KINGSFORD'S OSWEGO STARCH	



SILVER (40-lb. boxes, 1-lb. pkgs.)	0 08
GLOSS (12-lb. boxes each crate)	0 04 1/2
PURE 40-lb. boxes, 1-lb. pack.	0 07
" " 48-lb. " 16 3-lb. boxes.	0 07
For puddings, custards, etc.	
OSWEGO (40-lb. boxes, 1-lb. pkgs.)	0 07 1/2
CORN STARCH (6 bundles)	0 06
ONTARIO (38-lb. to 45-lb. boxes, STARCH)	0 06
STARCH IN Silver Gloss	0 07 1/2
BARRELS Pure	0 06 3/4

THE F. F. DALLEY CO.	
Boston—Laundry, 40 pkgs. to box per package	0 08
Culinary—Tuleo Corn Starch, 40 pkgs to box, per lb.	0 06 1/2
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry boxes of 40 lbs.	0 04 1/2
Finest Quality White Laundry—	
3 lb. cartoons, cases 36 lbs.	0 05 1/2

Bbls., 175 lbs.	0 04 3/4
Kegs, 100 lbs.	0 04 3/4
Lily White Gloss—	
Kegs, extra large crystals, 100 lbs.	0 06 1/2
1 lb. fancy cartoons, cases 36 lbs.	0 07 1/2
6 lb. draw-lid bx. 8 in crate, 48 lb.	0 07 1/2
6 lb. tin enamelled canisters, 8 in crate 48 lbs.	0 07 1/2



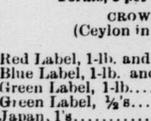
BRANTFORD GLOSS—	
1 lb. fancy boxes, cases 36 lbs.	0 07 1/2
BRANTFORD COLD WATER RICE STARCH—	
1 lb. fancy boxes, cases 28 lbs.	0 08
CANADIAN ELECTRIC STARCH—	
40 packages in	
Celluloid Starch—	
per case	3 50
Culinary Starch—	
Challenge Prep. Corn—	
1 lb. pkgs., boxes 40 lbs.	0 05 1/2
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06 1/2



TEAS.	
SALADA CEYLON.	
Brown Label, 1's & 1/2 s., wholesale	2c., retail 25c.
Wholesale Retail.	
Green Label, 1s and 1/2 s.	0 22 0 30
Blue Label, 1s and 1/2 s.	0 30 0 40
Red Label, 1s and 1/2 s.	0 36 0 50
Gold Label, 1/2 s.	0 44 0 60
Terms, 30 days net.	



RAM LAL'S (lead packages)	
Cases, each 60 1-lb.	0 35
" " 60 1/2-lb.	0 35
" " 30 1-lb.	0 35
" " 120 1/2-lb.	0 36



Ceylon Tea, in 1-lb. and 1/2-lb. lead packets black or mixed.	
Black Label, 1-lb., retail at 25c	0 19
" " 1/2-lb.	0 20
Blue Label, retail at 30c.	0 22
Green Label " 40c.	0 28
Red Label " 50c.	0 35
Orange Label, retail at 80c.	0 42
Gold Label, " 80c.	0 58
Terms, 3 per cent. off 30 days.	
CROWN BRAND.	
(Ceylon in lead packages)	
Wholesale Retail	
Red Label, 1-lb. and 1/2 s.	0 35 0 50
Blue Label, 1-lb. and 1/2 s.	0 38 0 40
Green Label, 1-lb.	0 18 0 25
Green Label, 1/2 s.	0 19 0 25
Japan, 1's	0 19 0 25

TOBACCO.

EMPIRE TOBACCO CO.	
Foreign—	
R. ya Oak, 2 x 3. Solace, 8s.	0 52
Something Good, rough and ready, 7s	0 53
Louise, 2 x 3, 14s.	0 54
Domestic Chewing—	
Currency 13 3/4 oz. bars, spaced 9s, (10 1/2 t. the lb.)	0 39
Patriot, 2 x 6, Navy 5s.	0 41
Old Fox, Na row 12s.	0 41
Free Trade, 8s.	0 41
Snowhoe, 10 3/4 oz. bars, spaced 8s, (12 to the lb.)	0 44
Snowhoe, pound lars, spaced 6s.	0 44
Cut Smoking—	
Leader, 9s, in 5 lb. boxes (10 lrs. in case)	0 32

WOODENWARE.

THE E. B. EDDY CO.	per doz
Washboards, Planet	1 60
" " XX	1 40
" " X	1 25
Special Globe	1 50
Matches—	
5-Case Single	
Telegraph	\$3 25
Telephone	3 05
Parlor	1 30 1 40
Red Parlor	1 50
Safety No. 1, wall box	1 40
" No. 2, slide box	2 80
" No. 3, capital	2 75
Flamers, slide boxes	2 25
" wax stems	3 20
Tiger	2 90 3 10
BOECKH BROS. & CO.	per doz
Washboards, Leader Globe	1 25
" Improved Globe	1 40
" Standard Globe	1 50
" Solid Back Globe	1 60
" Jubilee (perforated)	1 90



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a small stock of all  
desirable sizes . . . .



Gowans, Kent & Co.

Jar Rubbers  
Jelly Glasses  
Etc., Etc.

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Mr. Grocer, how's your business showing up this fall? Do you think a little stimulant would help it a bit? Just a little "trade-maker," as it were. I manufacture that famous brand of condensed Mince Meat called **WETHEY'S**. That's a great thing for business. Everyone is delighted with it, both consumer and retailer. If you have not a stock on hand better apply to your jobber at once. Don't let him induce you to take a substitute though—that won't do. It's the only and original **WETHEY'S** you want.

**J. H. WETHEY**

Sole Manufacturer. St. Catharines, Ont.

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Crosse & Blackwell, Limited, London;  
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Assets, over - - 2,320,000.00  
Annual Income - 2,300,000.00

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C. C. Foster, Secretary.

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