

**PAGES
MISSING**

CIRCULATES EVERYWHERE IN CANADA

Also in Great Britain, United States, West Indies, South Africa and Australia.

THE CANADIAN GROCER

A Weekly Newspaper Devoted to the Grocery, Fruit, Provision,
Canned Goods and Foodstuffs Trades of Canada.

Office of Publication 10 Front Street East, Toronto.

VOL. XX.

MONTREAL, TORONTO, WINNIPEG, OCTOBER 26, 1906.

NO. 43.

Just What Your Customers Will Appreciate Now.

A table syrup that will in every case
prove a delicious and healthful diet, is

"Crown" Brand Table Syrup

| PUT UP IN TINS | |
|----------------------------|---|
| 2-lb. tins—cases 2 doz. | Also in Brls., $\frac{1}{2}$ -Brls Kegs and Pails. |
| 5 " " " 1 " " | |
| 10 " " " $\frac{1}{2}$ " " | |
| 20 " " " $\frac{1}{4}$ " " | |

Freight paid on 5 cases and over to all railway
stations east of North Bay.

You can test the best of your trade by suggesting
a trial tin. See memo. at side, how put up.

Sold by every jobber in Canada.

EDWARDSBURG STARCH CO., Limited

ESTABLISHED 1858

Front St. East,
TORONTO, Ont.

Works,
CARDINAL, Ont.

104 St. James Street,
MONTREAL, P.Q.

Cold Weather Food for the Little Ones



Raised on it.

ROBINSON'S PATENT BARLEY

is a line every grocer should call his customers'
attention to now—Besides being a food for the
little ones it shows you a very good profit.—
Let us tell you how much.

WRITE FOR SAMPLE AND PARTICULARS

Frank Magor & Co., 403 St. Paul Street, Montreal, Agents for the Dominion

CLASSIFIED LIST OF ADVERTISEMENTS ON PAGE 27

Large Soap Sales

Don't try to sell soaps that are unknown—it's hard work and unprofitable labor.

The best selling soap is the best known soap, and the best known soap is the one which is advertised the most extensively and is at the same time absolutely pure and of high quality.

Baby's Own Soap

is the most extensively advertised soap in Canada—it is absolutely pure and is known throughout Canada as the best soap for the Nursery, Toilet and the Bath, because of its rare quality. It is not surprising that it sells easily and in very large quantities. You cannot afford to let your customers go elsewhere to buy Baby's Own Soap.

It is one of the excellent lines manufactured by

THE ALBERT SOAPS, LIMITED
MONTREAL



National Licorice Co.

Brooklyn, N.Y.

Toronto Depot, 120 Church Street,
R. S. MOINDOE, Agent.

Montreal Depot, 17 St. Therese St.,
J. M. BRAYLEY, Agent.

Redpath

IS

CANADA'S STANDARD

FOR

REFINED SUGAR

Manufactured by

THE
CANADA SUGAR REFINING CO.

LIMITED

Montreal

Molasses

We are prepared for

SPRING TRADE

with a splendid assortment of the Standard Grades:

Extra Choice Porto Rico, Lion Brand, Cintron Brand, Beaver Brand, &c.

Fancy Barbados Syrup, Choice Barbados Grocery.

SEND FOR SAMPLES AND PRICES

Dominion Molasses Co.,

LIMITED

Hallifax, - Nova Scotia

Agents

| | | | |
|----------------------------|---|---|----------|
| GEO. MUSSON & CO. | - | - | TORONTO |
| JOHN W. BICKLE & GREENING, | - | - | HAMILTON |
| GEO. H. GILLESPIE, | - | - | LONDON |
| JOSEPH CARMAN, | - | - | WINNIPEG |



A Few Short Weeks.

In a few short weeks of holiday buying quality is criticized more carefully than usual, you'll agree to that. If the time ever was when quality cut more figure than price, it is at just such a time. You can't wait to stock up when the time comes, because, when a woman wants a thing, she wants it right then and there. It pays to be prepared. It will pay you, and extremely well, to ask your wholesaler now for the high-grade.

"Griffin" Brand Dried Fruits.

Grown, cured and packed in the largest vineyards and orchards on the Pacific Coast—Seeded Raisins, Prunes, Dried Apricots, Peaches and Pears. Not shipped in bulk and then re-packed but sent right through from the Coast in the original package. No hands touch the fruit but yours. "Better and better" is the motto of the "Griffin" Brand, the brand that made California Dried Fruits famous.

Sold by leading wholesalers everywhere.

ARTHUR P. TIPPEL & CO., Agents,

8 Place Royale, Montreal.



MANUFACTURERS' AGENTS AND BROKERS' DIRECTORY



Manufacturers and merchants cannot expect to develop, maintain and get the best out of the Canadian market without the assistance of local agents. The following is a representative list of reputable agents. The service department of The Canadian Grocer is at the disposal of firms wanting agents or of agents wanting agencies.

BARBADOES, W. I.

JONES & SWAN
GENERAL COMMISSION MERCHANTS AND SHIPPERS OF WEST INDIA PRODUCE.
CABLE ADDRESS—JONESWAN, BARBADOS.
CODES USED—Lieber's, Western Union, A. B. C., Walkins' Scott's and Private Codes.
REPRESENTED BY—John Farr, 140 Pearl St., New York; L. G. Crosby, St. John, N. B.; Mitchell & Whitehead, Quebec; Rose & Laflamme, Montreal; Geo. Musson & Co., Toronto; J. C. Levesque, Paspébiac.

HALIFAX, N.S.

J. W. GORHAM & CO.
JERUSALEM WAREHOUSE
HALIFAX, N.S.
Manufacturers' Agents and Commission Brokers.
WAREHOUSEMEN
Domestic and Foreign Agencies solicited.
Highest references.

MOOSE JAW.

THE MOOSE JAW FRUIT & PRODUCE CO.
D. STAMPER, Prop.
Wholesale Agents and Jobbers
Fruits, Groceries, Tobaccos, Cigars, etc.
Correspondence Solicited.
P.O. Box 238, MOOSE JAW, Sask
Office, 8 Main Street.

MONTREAL.

A. J. HUGHES
Wholesale Grocers' Broker, Manufacturers' Agent and Jobber.
1483 Notre Dame Street, MONTREAL
Open for few more foreign and domestic agencies.
Correspondence Solicited. Highest References.

BANANAS
exclusively the year round.
Best fruit Properly crated Lowest prices
JOSEPH BROWN & SONS
29 and 31 Youville Square
Montreal

J. T. ADAMSON & CO.
Customs Brokers
and Warehousemen
27 St. Sacrament Street, Montreal
TEL. MAIN 778. BOND 28.

TORONTO.

W. G. A. LAMBE & CO.
Toronto
Grocery Brokers and Agents.
Established 1885.

MacLAREN IMPERIAL CHEESE CO. Limited
AGENCY DEPARTMENT:
Agents for Grocers' Specialties and Wholesale Grocery Brokers.
Correspondence solicited. Address all communications to our head office.
26 Front St. East, Toronto

W. G. Patrick & Co.
Manufacturers' Agents
and Importers
29 Melinda St., Toronto

McGAW & RUSSELL
Manufacturers' Agents and Importers
48½ Front St. East, Toronto
Highest References Correspondence Solicited
Phone Main 2647

C. E. KYLE **S. HOOPER**
KYLE & HOOPER
Wholesale Grocery Brokers and Manufacturers' Agents
27 Front St. E., Toronto
Highest references Commissions solicited

BEANS
White Beans -- All Grades
W. H. MILLMAN & SONS
Brokers
TORONTO

WINNIPEG.

DO YOU wish to extend your business to this GREAT WEST COUNTRY
WE CAN handle your account to our MUTUAL ADVANTAGE.
Correspondence solicited. Established over 12 years
George Adam & Co.
Wholesale Brokers and Commission Merchants
WINNIPEG, MANITOBA

STUART WATSON & CO.
Wholesale Commission Brokers and Manufacturers' Agents
WINNIPEG, - MAN.
Domestic and Foreign Agencies Solicited.

W. A. TAYLOR
BROKER and WAREHOUSEMAN
243 Main Street
WINNIPEG, MAN.
HIGHEST REFERENCES

ESTABLISHED 1887.
JOSEPH CARMAN
Wholesale Grocery Broker and Manufacturing Agent.
Union Bank Block, Rooms, 722 and 723
Winnipeg, Man.
Correspondence Solicited. Highest References.

G. B. THOMPSON
Wholesale Broker and Commission Merchant
159 Portage Avenue East, - WINNIPEG, MAN.
Cable address, "CAPSTAN."
Storage facilities. Correspondence solicited

H. W. MITCHELL
WINNIPEG, MAN.
Correspondence is solicited from firms wishing a representative in Winnipeg. Travellers call regularly on the Wholesale and Retail Trade in Western Canada.
Highest references and financial responsibility.

R. B. WISEMAN & CO.
WINNIPEG, MAN.
Wholesale Brokers and Storage Warehousemen.
CENTRALLY LOCATED.
Can handle a few additional lines.

(Continued on page 4.)

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A Page Worth Studying ; a Page of Values to You——



“MEAT OF WHEAT”

is made of Wheat, the finest No. 1 Manitoba Hard. Its flavor is *pleasing*, its properties *healthful*, and its use *economical*. *It pays you to sell it*, as people will come back for more.

Try a CASE of 36 packages at \$4.20 per case. Freight paid on 5-case lots.

It retails at 15c. per package.

If your jobber doesn't sell it, write direct to

The Western Milling Co., Limited
TORONTO

Study These for Your Trade——

HIRST'S YORKSHIRE TOFFEE

(A genuine and delicious English Toffee)

Caramel Toffee, ½-lb. tablets, tins 5 lbs. White Rose Toffee, ½-lb. tins
Cream Bon Bons, loose, tins 5 lbs. Yorkshire Caramels, ½-lb. tins

These pay you a good profit and are just the thing for Fall and Xmas trade.

Figs—New Commadre, in tapnets.

“**Very Fine Natural,** in 7-lb. linen bags. For better class of trade.

Dates—New Hallowees

Santa Clara “Nonpareil” Prunes, from 40/50s to 90/100s, in 25-lb. and 50-lb. boxes.

Canned Smelts (Spiced and in Tomato Sauce)

Usually sold at 10c. We got an inside cut on a lot, and can sell them to retail at 5c. Order promptly and make a leader of them.



Here's a Snap and a Money-maker for you. A 2½-oz. size line of **Flavoring Extracts**, regular 25c. size. We will sell you these *with your own label* if desired, so that you can retail them at *10c. bottle*. This should appeal to you.

The EBY, BLAIN CO., Limited WHOLESALE GROCERS
TORONTO

Manufacturers' Agents—Continued.

G. C. WARREN
REGINA

Direct Importer of Pure Ceylon green and black teas of all grades, and coffees. Will act as manufacturers' agent in other lines of merchandise.

To Manufacturers' Agents

THE CANADIAN GROCER has enquiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a Special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.

Address, BUSINESS MANAGER,
CANADIAN GROCER,
Montreal and Toronto.



You need a good starch for your customers. Write us for samples and prices of

CHINESE STARCH

Better and more profitable than others.

OCEAN MILLS, - MONTREAL

ASHLEY & LIGHTCAP

Manufacturers' Agents and Wholesale Commission Brokers

Storage. Track Warehouse. Central Location. Low Insurance. Quick facilities for handling Goods Open for Foreign and Domestic Agencies.

Highest References. Correspondence Solicited.

214 PRINCESS STREET, - - WINNIPEG

ESTABLISHED 1897

SCOTT, BATHGATE CO. BROKERS AND COMMISSION MERCHANTS

Cor. Notre Dame East and Victoria Sts., Winnipeg, Canada

Correspondence solicited with firms wishing representation in this market or wishing their goods sold on commission to the jobbing trade. Best references.



This design a guarantee of quality.

Manilla Paper | Fibre Paper
SMOOTH, TOUGH, BRIGHT, CLEAN | THE TOUGHEST OF THE TOUGH
ALL SIZES AND WEIGHTS | ALMOST WATERPROOF

SAMPLES AND PRICES GLADLY SENT.

CANADA PAPER CO.
TORONTO LIMITED MONTREAL

...ESTABLISHED 1849...

BRADSTREET'S

Capital and Surplus, \$1,500,000.

Offices Throughout the Civilized World

Executive Offices: Nos. 346 and 348 Broadway, New York City, U.S.A.

THE BRADSTREET COMPANY gathers information that reflects the financial condition and the controlling circumstances of every seeker of mercantile credit. Its business may be defined as of the merchants, by the merchants, for the merchants. In procuring, verifying and promulgating information no effort is spared, and no reasonable expense considered too great, that the results may justify its claims as an authority on all matters affecting commercial affairs and mercantile credit. Its offices and connections have been steadily extended, and it furnishes information concerning mercantile persons throughout the civilized world.

Subscriptions are based on the service furnished, and are available only by reputable wholesale, jobbing and manufacturing concerns, and by responsible and worthy financial, fiduciary and business corporations. Specific terms may be obtained by addressing the Company at any of its offices. Correspondence invited.

—OFFICES IN CANADA—

CALGARY, ALTA.
HALIFAX, N.S.
OTTAWA, ONT.

HAMILTON, ONT.
QUEBEC, QUE.
VANCOUVER, B.C.

LONDON, ONT.
ST. JOHN, N.B.
WINNIPEG, MAN.

MONTREAL, QUE.
TORONTO, ONT.

THOS. C. IRVING, Gen. Man. Western Canada, Toronto.

The Nibble of a Mouse

will eventually consume the biggest cheese, and the loss of pennies, nickels, dimes and dollars, if it don't "bust" the biggest business, will reduce the profit to an alarming extent. And you're bound to lose more or less if you do a credit business, and depend on ledger balances taken from the day-book. Throw out your day-books and other time-wasting devices, and adopt the modern Allison Coupon System



IF A MAN WANTS CREDIT

for \$10, give him a \$10 Allison Coupon Book, charge him with \$10, and there you are. No trouble at all. If he buys a plug of tobacco for ten cents, just tear off a ten-cent coupon—that's all. And so on for all his purchases up to limit of the book. NO PASS BOOK. NO WRITING. NO TIME LOST. NO KICKING. There are other Coupon Books, of course, but why not have the best? Let us send you a free sample.

For Sale in Canada by

THE EBY, BLAIN CO., Limited, TORONTO.
C. O. BEAUCHEMIN & FILS, MONTREAL.
WM. T. SLOANE, WINNIPEG, MAN.

ALLISON COUPON CO.,

Manufacturers

Indianapolis, Indiana.

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

STOCK NOW.



*Sutton's
Worcestershire
Sauce
cannot
be beaten
for
quality
and price*

**G. F. Sutton,
Sons & Co.**
King's Cross
London, Eng.

CANADIAN AGENTS:
MACLURE & LANGLEY LTD.

154 Pearl St., Toronto
30 Hospital St., Montreal

Good Advice

Don't delay ordering your full season's requirements of **Fruits and Vegetables.**

Better Advice

Do it now.

Best Advice

Stick to the **best** brands, viz.: "Canada First," "Little Chief," "Log Cabin," "Horseshoe," "Kent," "Auto," "Lynnvalley," "Maple Leaf," "Lion," "Thistle," "Grand River," "White Rose," etc.

Yours respectfully,

CANADIAN CANNERS, LIMITED



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Book, charge
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AN AGENTS:
& LANGLEY Ltd.

ri St., Toronto
al St., Montreal

Why are You Working

late and early, day in and day out, year after year, behind the counter, in the office, or where you will?

The "why" is obvious. You are working

To Build Up Your Business

to increase your connection, to gain the confidence of and give satisfaction to your customers.

That connection when established is a valuable asset, the "good-will" you call it. It is worth dollars to you.

This is one more "WHY" —

why you should sell **Old Homestead Canned Goods.**

The **Old Homestead Brand** will help increase your connection.

The **Old Homestead Brand** will give satisfaction to your customers.

The **Old Homestead Brand** will make the building up of your business easy—because **Old Homestead Brand Canned Goods** possess every element of quality, are honest goods put up by the best processes, and are incomparably the finest goods on the Canadian market.

Don't destroy the effects of all your years of hard work by taking chances on inferior or common canned goods.

Insist on having **Old Homestead Brand.** Ask your jobber for the **Old Homestead Brand.** If he will not supply you write us direct for a trial order.

The Old Homestead Canning Co.

Picton, Ontario

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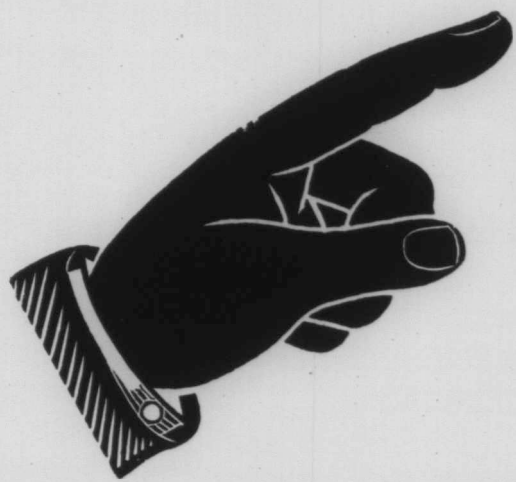


**Black, Mix
Natural G**



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The Character of this Tea Is of International Reputation



Black, Mixed or Natural Green.

**Black, Mixed or
Natural Green**

Sealed Packets Only.

Wholesale Terms and Samples from
"SALADA," TORONTO or MONTREAL



A Good Storekeeper


*studies his stock, sells
only that which he knows
will please his customers.*

MAGIC BAKING POWDER

*is the kind that
pleases the people.*

DO YOU SELL IT?



 Merchants should recommend food products
that are produced in clean factories.

MINCE MEAT

SELL ONLY THE BEST

Here is a timely line. Every grocer
will find a generous and steady call for
mince meat for next three months.

MINCE MEAT

is known for its goodness—has held a
first place with grocers and consumers
for many years. : : : : : : : :

Made in Canada by

The T. A. LYTTLE CO.

Limited

TORONTO, CANADA

WE GUARANTEE OUR
DIAMOND BRAND MAPLE SYRUP

to be superior to any so-called Pure Maple Syrup in the market. Compare it and be convinced.

Don't be imposed upon. Our prices are right and any jobber in Canada can supply you. Don't forget our **Twin Block** Pure Maple Sugar and **Maple Cream** Hearts.

SUGARS LIMITED - MONTREAL

**The C.P.R. Has
Chosen Royal Crown
Witch-Hazel Toilet Soap**

for use on their trains and steamships
and in their palatial hotels—
Chateau Frontenac and the rest.

It is a Soap selected by the best people
everywhere, once it's known. **Your**
customers will prefer it. It will
pay you to always have it on hand.

The ROYAL CROWN Limited.
Winnipeg, Man.

W. H. Millman & Sons,
72 Front St. E., Toronto,
Ontario Agents.

Wm. H. Dunn, 294-296
St. Paul St., Montreal,
Agents for Quebec and
Lower Provinces.



"EDINBURGH'S PRIDE"

EVERY BOTTLE OF



**Symington's
"Edinburgh"
Coffee Essence**

does credit to the makers and the city of
production. Every bottle gives satisfac-
tion and helps to create further demand.

Our **ESSENCE OF COFFEE AND CHICORY**
gives wonderful value. One bottle makes 40 cups of
delicious coffee fit for any connoisseur.

Recommend it for camping parties and Summer
outings. It always pleases.

Thos. Symington & Co.
EDINBURGH

Agents—**W. B. BAYLEY & CO.**
Cor. Church and Colborne Sts., Toronto.

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QUEBE

Following Profitable Advice Paves The Way For Profit.

The course of true business never did run other than smooth. Because giving the Grocer the legitimate profit he is looking for cannot do other than give him the necessary satisfaction.

The true course of business is discovered either through your own counsel or somebody else's.

Say you try ours—secure from us a proposition concerning

"Riverdale" Brand Canned Goods

The Lakeside Canning Company, Limited

Wellington, - Ontario

VALENCIA RAISINS

ASK your Jobber for

RIERA'S "Maple Leaf" brand

D. RATTARY & SONS

AGENTS

QUEBEC

Montreal

OTTAWA

E. NICHOLSON

CABLE ADDRESS
NICHOLSON, WINNIPEG

CODES.
A.B.C. 4TH EDITION
WESTERN UNION
ARMSBYS 1901.



BANNATYNE ST. EAST
TRANSFER TRACK.

CALGARY BRANCH NICHOLSON & BAIN



Winnipeg, October 26, 1906.

Open Letter to Manufacturers and Shippers

Dear Sirs.—Have you realized the progress of the **Great West** in 1906. Look at the record for **Manitoba, Saskatchewan and Alberta** crop yield of the three provinces for 1906.

| | | | | | |
|-------------------------|-----------|-------|-------|--------------------|---------|
| Wheat..... | 4,495,000 | acres | yield | 87,203,000 | bushels |
| Oats..... | 1,838,000 | " | " | 75,725,600 | " |
| Barley..... | 546,000 | " | " | 16,980,600 | " |
| Flax..... | 55,660 | " | " | 690,184 | " |
| Grand Total..... | | | | 180,599,384 | " |

Population of the three provinces in 1906:

| | |
|-------------------------|----------------|
| Manitoba..... | 360,000 |
| Alberta..... | 185,000 |
| Saskatchewan..... | 260,000 |
| Grand Total..... | 805,000 |

These 805,000 people will have over \$100,000,000 to spend from proceeds of 1906 crop, are you reaching out for some of this **money**. Our business is purely commission, we sell for the **Wholesale Grocery trade, from the Lake Front to the Rockies**. Our selling organization is complete, we cover thoroughly the **Great West**. If you are not represented in this territory we can take care of your account. Write us for particulars. **Warehouses at Winnipeg and Calgary.**

ROLLED OATS and MILL FEED: We quote Buffalo Brand delivered to any point in the world. Write or wire us for prices and samples.

NICHOLSON & BAIN,
Wholesale Commission Merchants and Brokers
WINNIPEG and CALGARY

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In JAPAN TEAS

your customers will find all the best and truest qualities of the fragrant tea leaf

The **ONLY** true and Genuine **GREEN TEA** is

JAPAN TEA

W. H. MERRIMAN WHOLESALE GROCER ST. CATHARINES, ONT.

SPECIAL NOTICE TO THE TRADE:

I wish to announce that from this date on I will be the wholesale distributor of the celebrated **International Stock Food Co.'s lines** in the territory on the Niagara Peninsular, lying south of Hamilton and east of Brantford to the Boundary. The International preparations are in great demand at this time of year and dealers would do well to have a large assortment on hand for the Fall trade. My representative will call on you at any time with full particulars. Thanking you for past favors,

I am, yours truly,

W. H. MERRIMAN.

WHAT INTERNATIONAL STOCK FOOD WILL DO FOR YOU

International Stock Food will pay you a quick and sure profit the year around.

International Stock Food will advertise your store and bring you new trade.

International Stock Food will prove the best selling and best advertised specialty line you ever had in stock.

\$ Are you in business to make money? \$

Write to **W. H. MERRIMAN, ST. CATHARINES**, for the best money-making proposition of the year.

A beautiful colored lithograph of Dan Patch, 1.55 and Creseus, 2.02½, making a fast mile, will be mailed, absolutely free postage prepaid, to any grocer in the above-mentioned territory who writes to **W. H. MERRIMAN** telling where he saw this advertisement. Grocers in other parts of Ontario address

**INTERNATIONAL STOCK FOOD CO.
TORONTO, CANADA**

EASY

Easy to buy and easy to sell—that's

'Camp' COFFEE

No coffee sells so well. No coffee pleases so well. No coffee pays so well. Have you stocked it yet? Order to-day from your wholesaler. You will not regret it.

R. PATERSON & SONS
Coffee Specialists, GLASGOW.

Agents—
**Rose & Laflamme
Montreal**



THE CANADIAN GROCER

NEW COMADRE FIGS

THE DAVIDSON & HAY, LIMITED

WHOLESALE GROCERS, TORONTO

CROWN BRAND CATSUP

In Pints and Quarts

GUARANTEED FINEST IN CANADA

Write for quotations before purchasing elsewhere

CROWN MANUFACTURING COMPANY, LIMITED

9 and 11 Francis Street, TORONTO, ONT.

When buying your
Valencia Raisins

Ask your Wholesaler
for these Reliable Brands

MAHIQUES, DOMENECH & CO.

"M. D. & Co." Special Fancy Quality

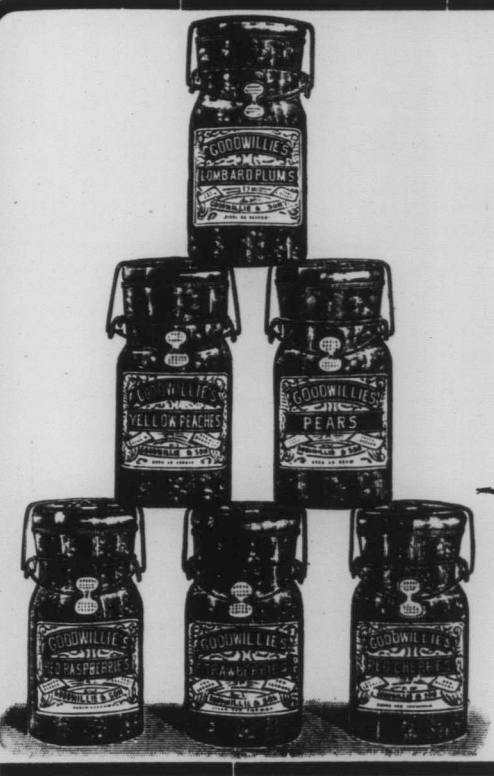
"W. Abel" Standard Quality

*4 Cr. Layers
Selected
Fine Off Stalk*

They will please you

AGENTS—

**ROSE & LAFLAMME MONTREAL
TORONTO**



THEY

Sell Well

Show a Nice Profit.

Give Satisfaction.

WHY?

Because they are
CANADA'S BEST
ROSE & LAFLAMME, - - MONTREAL

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Western Orders

for the new run of

Crystal Sugar

will be promptly filled from **stock at either Winnipeg or Brandon.** We want to hold your trade and feel sure the goods we are now sending out will please you better than ever For full particulars and prices, write

MASON & HICKEY, WINNIPEG

The Wallaceburg Sugar Co., Ltd.
WALLACEBURG, ONTARIO

FROM GROWER TO TRADE DIRECT



FARMERS' BRAND Peas, Corn, Tomatoes

grown in our own fields, packed in our own factory, and sold under our own guarantee.

A trial order will convince you that Farmers' Brand Canned Fruits and Vegetables are the finest on the Canadian market.

We can supply you with anything in canned fruits or vegetables you may require.

The FARMER'S CANNING COMPANY, Limited
BLOOMFIELD, ONT.

The Season for Coffee

If there has been anything wanting in your coffee trade that has puzzled you, give up worrying. Write us for samples of our "CLUB" and "PRINCE OF WALES" brands. These brands of coffee will do for you what they have done for others—increase your coffee trade.

S. H. EWING & SONS

96-104 KING ST., MONTREAL
Telephone Bell Main 66.
" Merchants 582.

TORONTO BRANCH, 29 CHURCH STREET
Telephone Main 3171.
Telephone orders receive prompt attention.

GREIG'S WHITE SWAN BARLEY CRISPS

Thin, flakey and light—the very choicest form in which barley can be offered.

It is an ideal food for infants and persons of weak digestion—but can be used for a great variety of tasty dishes for healthy people as well.

*Put up in attractive packages.
3 dozen in a case.
This line is a winner.*

The Robert Greig Co.

Limited

WHITE SWAN MILLS
TORONTO

DELICIOUS KIPPERED HERRING

*We have the Best
Pack that was ever
placed on the Cana-
dian market.*

Ask your Wholesale Grocer for the

"BRUNSWICK BRAND"

KIPPERED HERRING

ALSO

FINNAN HADDIES

PACKED BY

Connors Bros., Limited

Black's Harbour, N. B.

Hallowee Dates

New Goods Bright Stock

Write quick, if you want any out of this (first) lot.

Thomas Kinnear & Co.

Wholesale Grocers **TORONTO and PETERBORO**

MALAGA

Arrived on

WAGSTAF

We have a big

Always

BALF

**NOW
READY
TO
RECEIVE
GOODS.**

THE TER
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Tartan BRAND

SIGN OF PURITY

MALAGA RAISINS, arrived 27th Sept. We have

| | |
|---------------------------------------|---|
| 22-lb. boxes Choicest Clusters | 22-lb. boxes Royal Dehesa Clusters |
| $\frac{1}{4}$ boxes Choicest Clusters | $\frac{1}{4}$ boxes Royal Dehesa Clusters |
| 22-lb. boxes Vega Clusters | |

Arrived on Wednesday, 5th Oct., first shipment of NEW FIGS

| | |
|-------------------------|-------------------------------------|
| 10-lb. boxes 4-Row Figs | 24-lb. and 48-lb. boxes 2½-in. Figs |
| 10-lb. boxes 5-Row Figs | 48-lb. 3-in. Erbeli Figs |

WAGSTAFFE—These goods are being rapidly sold. If you want a complete assortment of Sealed Fruit, order now.

We have a big snap in a Hyson Tea to retail at 25c.

See our travellers or ask for samples

Always when in a hurry phone 596, our long distance number.

BALFOUR, SMYE & CO., Wholesale Grocers, HAMILTON

NOW
READY
TO
RECEIVE
GOODS.



FOR
STORAGE
FREE
OR
IN BOND

THE TERMINAL WAREHOUSE & CARTAGE COMPANY, LIMITED, are now ready to receive goods for Storage, Free or in Bond, in their new absolutely Fireproof Warehouse. Canadian Canning Companies will increase their business by storing car load lots for sale to Montreal Merchants "Ex-Warehouse," or transhipment to East or West. We can always catch the "last boat." Merchants and Manufacturers should keep a reserve of goods in a Modern Frost-proof Warehouse where Fire insurance is low, and where deterioration and damage by vermin is reduced to a minimum. Write for Storage and Insurance rates to the

TERMINAL WAREHOUSE & CARTAGE CO., LTD.

12-38 Grey Nun Street, MONTREAL

Currants Currants Currants

GREECE'S FINEST PRODUCTIONS :

**HAYCASTLE, OLYMPIC, PARADISE,
MINERVA, ATHENA**

OUR SPECIALTY is CURRANTS. The best growers in Greece—from the best districts in Greece—supply us. Our goods are about ¼c. per pound higher in price, and one cent per pound better in quality—but it pays to buy QUALITY. Poor currants are always dear—ever think of it? Our travellers will tell you. We are the largest dealers in currants in Canada.

W. H. GILLARD & CO.
HAMILTON

Wholesale Grocers

Importers of Fine Fruits

A Few Odds and Ends

Dalidet's French

**ASPARAGUS
PEAS
MUSHROOMS
MACEDOINES**

ALSO
THEIR **OLIVE OIL**
IN GLASS AND TINS

**Canadian Sifted Peas,
Asparagus, Whole Beets,
Midget Beans, Red Kidney
Beans. Corn on Cob, Spinach**

LUCAS, STEELE & BRISTOL

Wholesale Grocers,

HAMILTON, ONT.



The Finest
Family Polish
on the Market.

BLACK JACK

AT YOUR JOBBERS'

"ANTITIS PEPPER"

The New Pepper Packed in 2, 4, and 8 oz.,
1 lb. and 7 lb. Tins.

KING OF ALL PEPPERS

Guaranteed absolutely a pure blend
of Finest Peppers

Specially Selected
Carefully Ground. Scientifically Prepared

Write for particulars and samples, to

**ANTITIS PEPPER CO., 40 Botolph Lane
LONDON, England**
TRIAL ORDERS SOLICITED



CAPSTAN BRAND PURE MINCE MEAT

Package Mince Meat
Put up in ¼ Cross Cases

2-lb. Pails, 2 doz. in Crate

¼ " ½ " "

25-lb. Pails. 75-lb. Tubs

½-Barrels and Barrels.

Ask Your Wholesale Grocer for it

The CAPSTAN MFG. CO., Toronto, Ont., Can.



NICHOLSON'S MINCE MEAT

Means Much to the Family Exchequer.

Just the reason you should speak
its merits to customers. They will
save the money and you will secure
the business.

About : N. & B. Jelly Powder, N. & B.
Icing Powder, N. & B. Pudding,
N. & B. Veriquick Tapioca,
Brook's Bird Seed.

NICHOLSON & BROCK, 9 Jarvis St., Toronto, Ont.



Niles
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JAME



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Factory : ES



IN STORE



NEW PACK SANTA CLARA PRUNES

| | | | |
|-------------------|-----------|---------------|---------------|
| Boxes each | 25 | pounds | 40/50s |
| " " | 25 | " " | 50/60s |
| " " | 25 | " " | 60/70s |
| " " | 25 | " " | 70/80s |
| " " | 50 | " " | 70/80s |
| " " | 25 | " " | 80/90s |
| " " | 50 | " " | 80/90s |
| " " | 25 | " " | 90/100s |
| " " | 50 | " " | 100/120s |

Niles and Carnation brands guaranteed strictly **SANTA CLARA** goods, sizes marked in accordance with count.

Our travellers have full particulars. If they don't call on you, phone 422-1265-1816 at our expense.

JAMES TURNER & CO., HAMILTON, ONT.
LIMITED



Straight Pointers
on
Canned Goods

You run no risk at all in recommending "Essex" canned goods to your most particular customers. They measure up to a higher standard than anything you're accustomed to, and are guaranteed strictly high-grade in every detail of quality and flavor. We own the very latest facilities for doing things right, and insist on such satisfaction as the trade has never known before.

The "Essex" Brand

is a step nearer perfection than anything now in sight, both fruits and vegetables being specially selected and carefully handled. The very conditions under which we operate, make cleanliness and thoroughness our first consideration, with no room anywhere in this business for slap-dash methods. If you want the best, insist on the best. Our guarantee goes with every shipment.

THE ESSEX CANNING AND PRESERVING CO., Limited

Head Office: 8 Wellington St. East, TORONTO

Factory: ESSEX, ONT.

FIRST GROCERY WITHOUT SCALES

Store Stocked Only With Package Goods Opened in New York—Views of a Prominent Grocer Regarding the Package.

The first retail grocery store in Greater New York to be operated without counters or scales has opened its doors on Main street, Flushing, under the proprietorship of Charles Bartlett, a grocer who has had much experience in catering to high-class trade. The idea is to sell goods only in bottles, cans, cartons or packages. There is no weighing of anything for the reason that no bulk goods are sold. Teas, coffees and other grocery articles are sold in the packages as received, with the manufacturer's or jobber's guarantee as to quality and weight.

While a number of the larger manufacturers and jobbers yesterday disclaimed any knowledge of such a movement, says the New York Journal of Commerce of Friday last, it has been persistently rumored in the trade for some days past that if the Bartlett store proved a success a company with large capital would be organized to start similar stores in various parts of the city where the demand is for goods of guaranteed quality, scientifically packed and free from all impurities.

The claim has been made that the general run of retail grocers here were bitterly opposed to the package idea, and preferred to handle goods in bulk form wherever possible, believing the possibilities of profit therein to be much larger. The better class of grocers in this city deny this. They realize, they say, that the grocery business is in a state of evolution. The tin can, glass jar and oiled paper are the overturning influences acting upon the old-time grocery trade. The customer at retail wants his goods delivered to him in a package. The manufacturer and jobber in "straight" goods encourage the idea. The retail grocer finds a simplified business, a cleaner, surer profit and the minimum of time and labor in dispensing these package goods to his customers. It is the age of the illustrated, printed package in the grocery business, and, with the introduction of one package to a new line of commodity, the grocer feels the pressure of demand for packages for half a dozen other lines that have not been adapted to box, jar or carton.

Sanitation in Manufacture and Sale.

Among those who are firm in the belief that package groceries have come to stay is R. C. Brandon, who is one of the recognized mentors of the retail grocers of the Middle and Southwest, and whose opinions carry weight with the trade in all parts of the country. Discussing the sanitary era in the manufacture and sale of food products, he says:

"Without doubt cleanliness and sanitation have been the greatest forces leading to this evolution of the package grocery store. The consumer, with his knowledge of germs and their menace, his disposition to fear adulterants, and always his repugnance against the unnecessary handling of the things he has to eat, caused him to lead, rather than to follow, the idea of the package, with the name of the packer stamped

upon the outward covering. This acknowledged source of a packed commodity carried an assurance with it which no grocer's parcel in brown paper ever had given the customer. Then in the same measure, this same package relieved the dispenser, grocer of the authority for its excellence. With only these things in favor of the package the evolution of the grocery business was made plain.

"But in a hundred other ways the old time grocer, looking on at the package business in the modern grocery store, may see where his old methods were more than archaic by comparison.

"The grocer selling in packages, first of all, has an absolute assurance against the inaccuracies of the average clerk who handles weights and measures. This clerk is not a scholarly, systematic man. He may be tired out late in a long day. If he makes a mistake on the scales and gives out too much, he cheats the house of profits; if he weighs too little he is almost as likely to antagonize the customer and lose the trade for his house. At the best, and at all times, the customer, looking on, expects to see the scale register the proverbial 'down weight,' and this may mean one pennyweight or two ounces—all dependent upon the clerk or upon the clerk's mood and attention.

"Thus in weighing alone the proprietor of a grocery store dealing along the lines of case goods, never was certain that even the law of averages would keep him on the right side of reasonable profit. The eleven eggs in a bag, which should have held a dozen; a pound of crackers, full weight, but with half the squares broken and dog-eared; a parcel improperly wrapped, which on the way to a customer would burst open, spilling half the contents—these conditions in the business of the old-time grocer left him especially open to the suggestion of the package trade.

Heavy Losses on Bulk Goods.

"Considering the old-time grocery store, it might be said that three-fourths of all the goods he handled in bulk were subject to a legitimate loss in weight, and to this extent a deterioration in quality and flavor. But this illegitimate loss that came first through a short count from the jobber and later through the petty shoplifting of the loafing, inquiring, but non-purchasing 'customer,' was a terror to the average small grocer. These losses made his business as much a guess as the package trade makes it a certainty.

"It may be set down as certain that if ever the package grocery ceases for any reason to exist, it will be against the strenuous, hard fighting of the package grocery keeper. When package groceries have evolved to include every line handled by the grocer—if that shall be possible—the package grocer will have the simplest, surest business in the world. It will be possible for him to make an almost absolute statement of his condition of business every night in the week.

Name Must Carry Guarantee.

"Package goods carrying the name of the producer or jobber or retailer are the goods par excellence of the present and of the future. The guarantee of the packer must go with every package. This is an implied condition upon which the customer will insist. A man may go to John Smith's grocery store and buy a commodity from a bulk case, taking it home to find it distinctly second class. Yet he may use this commodity to the end of its common brown bag, unmarked, while if the stuff had been in a cardboard carton bearing the name of John Smith, the goods would have been returned with indignant protest.

"It is in handling the package goods that the grocer finds his protection against the operation of the food laws. Goods coming in an original package from the manufacturer or his agent, and sold in that package by the retail grocer leaves the grocer free of legal entanglements if the goods shall have been adulterated. If goods are bought in bulk and weighed and sold by the grocer at retail, the customer finding short weight or adulteration has recourse against the grocer.

Spice Trade Proves Point.

"No plainer showing of the responsibility of the firms packing groceries can be shown than has been marked in the spice trade in the last fifteen years. In 1890 at least 65 per cent. of all spices were sold in bulk, much of it was ground, and even more of it adulterated. To-day virtually all spices are in packages, ground, and in the grinding and packing and labeling of these spices the public has its chief assurance that it is getting the best that the market affords. Few people to-day would buy ground spices from a bulk can, and nobody who buys his whole spices with the intent to grind them himself can feel that he is getting any better commodity than is served in packages by a responsible manufacturer of spices who expects to remain successfully in business.

Packages Have Come to Stay.

"Package groceries have come to stay. Cleanliness, sanitary precaution and celerity in the retail business will insist upon the retention of the package. And because of this demand for package groceries the producer and jobber are to be held to the chalk line of honest weights, values and flavors."

TAKEN INTO PARTNERSHIP.

The flour, grain and provision business in Montreal which has been carried on by H. J. Stevens will now be conducted by the firm of Stevens & Miller, Mr. Stevens having taken into partnership W. H. D. Miller. Mr. Miller was for a number of years connected with the C. P. R. freight department in Toronto and Montreal, leaving that company to take charge of the transportation department of the Canadian Manufacturers' Association. Later he went with Davies, Limited, and became their Montreal manager. The business will be carried on at the old quarters, in the Board of Trade Building.

WINDOW

Best Method of

It is surprising how attractive window is price-cards. Although decided question a marked windows or the more profit



This picture is part of the grocer. Ewen Bros., Hamilton. The two gentlemen are the members of Bert, the latter Ont. Farther down J. McEwen, propr

least be no doubt are displayed, it calculated to please The use of stencil is one of the poin

WINDOW AND INTERIOR DISPLAY

Best Method of Making Price Cards—A Goderich Store Interior— The Money-Making Window Display.

It is surprising how often an otherwise attractive window is spoiled by slovenly price-cards. Although it may be still an undecided question as to whether price-marked windows or those left unmarked are the more profitable, there can at

most carefully watched. In some cases these are the real labor savers they are intended to be, and do good work, but in many others they are highly objectionable. The main drawback to their use is the lack of variety available. In

ly impossible. The same stencil letter which was used thirty-five years ago is on sale to-day—and nobody kicks. The demand does not warrant the manufacturers introducing new styles, and it is perhaps well that it does not, for the stencil card is perhaps the poorest looking thing that can be put in a window. Rubber stamps are slightly better, there being some variety in the recognized forms of letter. But it seldom occurs to the storekeeper to ask for something new, the stamp maker doesn't seek to



A GODERICH INTERIOR.

This picture is from a photograph of part of the grocery department of McEwen Bros., Hamilton street, Goderich. The two gentlemen shown in the centre are the members of the firm, Will and Bert, the latter late of St. George, Ont. Farther down the row stands J. J. McEwen, proprietor of the grocery

of that name on the "Square." J. J. has been nearly five years in Goderich now, succeeding T. G. Tipling in the old D. C. Strachan stand. He was formerly in Teeswater. Both the McEwen stores do a big business; the one shown in the picture is the "Maple Leaf" grocery, of which George M.

Elliott was proprietor for fifteen years previous to March last, and has in connection a very fine "China Hall."

The illustration shows that the brothers have taken considerable thought for the arrangement and display of their stock.

least be no doubt that when the prices are displayed, it should be in a manner calculated to please the onlooker.

The use of stencils and rubber stamps is one of the points which should be

an up-to-date printing office new type faces are always appearing, and the old are discarded—for a time, or for ever, as the case may be. In the case of these price-markers such a course is practical-

introduce it, and both are content with the same old thing. In countries like Europe and the United States there is, of course, a larger demand, and new letters occasionally appear. Since these

THE CANADIAN GROCER

cannot be obtained otherwise, it is well worth while for the merchant who must use rubber stamps to make inquiries outside of Canada. A change in lettering costs the storekeeper infinitely less than it is worth to him.

Almost as bad as lack of variety is the carelessness with which stamps and stencils are used. In the majority of stores this work is handed over to someone having practically no idea of the proper way to perform it. There is a right and a wrong way to use stamps or stencils, and in nine cases out of ten the wrong way is chosen. Too much or too thick ink is allowed to clog the stencil and blur the card, while with rubber stamps too little ink is frequently used and the letter is only half printed. Letters are not properly aligned; s's are turned upside down; u's are used for n's, and vice-versa; the letters "l" and "I" and the figure "1" are confused; smudgy obliterations and corrections are allowed, and the finished card, sloppy and slovenly, is placed in the window to annoy instead of pleasing the prospective customer.



J. M. THOM,
Prize Window Dresser.

It may be impossible for every store to have a man capable of lettering good cards by hand, but there is a man in every store who can use the rubber stamp properly if he works carefully and uses his common sense.

The price-card in connection with the grocery store, especially in window displays, is worth thinking about, and the subject will be dealt with further next week in this department.

* * *

Have you ever tried colored lights for your evening window display? asks the Retail Grocers' Advocate. The attractiveness of many displays is greatly enhanced at night by the soft, rich tone added from a deep red or green light, and many striking and very beautiful effects are easily made.

There are a number of simple methods by which you can color your own lights to any shade desired. One of these is the alum solution. Make a strong solu-

tion of alum water, and after carefully cleaning your globe dip it in the solution. Have a rack to dry them on, and dry slowly and evenly. This gives you the plain white, frosted globe. By adding cochineal, you have a red solution; tumeric makes a yellow; indigo a blue; a mixture of tumeric and indigo a royal purple.

It may be necessary to dip the globes several times that they may have an even coating.

Another good way is to color a bottle of mucilage and carefully coat the globes with same.

If the colored lights have not been extensively used in your district try them at once, and you will be quickly convinced that they are most effective in attracting the crowds that throng the streets in the evening.

PRIZE WINDOW DRESSER.

Winner of The Canadian Grocer Competition.

J. M. Thom, whose dressing of Gibbons Bros.' windows, Toronto, won the first prize in The Canadian Grocer's New Year competition, is 23 years old. He began work as messenger boy in a grocery in 1894 at \$1.50 a week, going to school and working the rest of the day till bedtime. That was before the early closing movement. He has changed employers a number of times since, but when making choice of a place to seek a position he always selected neat, well arranged, up-to-date looking stores. He has been in his present position over a year and without previous training has taken entire charge of the window dressing and interior decoration and arrangement of the stock. He has had numerous applications to dress windows of stores in other lines in his neighborhood and is now looking after confectionery, cigar, stationery and hardware windows, which occupies half his evenings. Mr. Thom is married and has assumed the whole duty of citizenship. He is ambitious to become a professional window dresser.

APPOINTED MANAGER.

W. H. Seyler, Eastern Representative, Assumes Charge of Canadian Grocer.

(From the Canadian Printer and Publisher.)

W. H. Seyler, for the past three years eastern manager of The Canadian Grocer, with headquarters at Montreal, has been promoted to the general management of the paper at the head office in Toronto, succeeding D. B. Gillies, who has resigned to go to the Northwest.

Mr. Seyler's name is a familiar one, not only in newspaper circles but in the grocery trade as well. His connection with the trade began in 1878, when he entered the establishment of Alex. Harvey & Co., Hamilton. Three years later he moved to New York, becoming entry clerk in the warehouse of Francis H. Leggett & Co., then as now one of the largest wholesale grocery houses in the United States. A year later he accepted a position in the foreign freight department of the Erie Railway, soon after being promoted to the Boston

branch. After a short service there he became chief clerk in the Pennsylvania R. R. office in Boston, staying with this road for five years, until compelled by ill health to return to his native country. He came to Toronto and joined the sample room staff of the Eby, Blain Co., becoming in time sample room manager. Here he remained for ten years. After leaving the Eby, Blain Co., Mr. Seyler made a year's trip through Quebec and the Maritime Provinces for F. F. Dalley Co., and on his return to Toronto became sales manager of E. W. Gillett Co. In 1900 he joined the staff of The Canadian Grocer.

For many years prior to becoming immediately connected with The Grocer, Mr. Seyler was a valued contributor to its columns, writing on many important themes, especially the art of successful advertising. He has also made his mark as a designer of advertising.

His departure from the Montreal office of the MacLaren Publishing Co. was much regretted by the staff there, who expressed their appreciation of his



W. H. SEYLER,
Manager Canadian Grocer.

worth by presenting him with a handsome traveling bag.

ADVERTISING PAYS.

The MacLaren Imperial Cheese Co. had a page ad in The Canadian Grocer recently of their Star egg carrier. Here is a letter received by them from Oumette, Wright & Co., Red Deer, Alberta:

"Read your ad in The Grocer. Please send to the W. R. Brock Co. to be shipped with their goods:

| | |
|--------------------------------|--------|
| 1 doz. No. 1 Star egg carriers | \$2.75 |
| 1M trays | 3.50 |
| 1 doz. No. 2 egg carriers | 1.00 |
| 1M trays | 4.75 |

\$15.00

"We have had a good deal of trouble and loss in delivering eggs to customers and hope these carriers will overcome the difficulty."

TRADE II

Correspondents desiring the firms referred to should when requesting addresses Superintendent of Commerce Trade and Commerce, Ottawa.

1239. Agency.—A Germany now in returning to that the names of any houses who wish to many.

1240. Representative (Pas-de-Calais) representative in Canada spirits.

1241. Agent.—An wines in Langlade liable agent in Mon

1242. Wines.—A (Spain) desire a re good Spanish wines

1243. Representative Rheims ask for re champagne wines in

1244. Wines.—A mer will gladly e dence with Canada wines.

1245. Agents.—A Cognac desire valua real, Toronto, Win mark of brandy.

1246. Agent.—A (Garonne) desire a Canada first-class l

1248. Buckwheat portant buyer of E Nantes (France), touch with Canada

1249. Apples.—A duce firm desire t and growers of C to either buy dire

1253. Apples.—A firm desire direct Canadian apple sh ties. Highest ban

1255. Hay.—A Y be put in direct Canadian shippers hay, and invite cot tations.

1258. Eggs, che Yorkshire produce touch with Canad cheese and canned rect shipments to

1263. Match s firm of match ma response from ers of match splir

1265. Wash - boi firm ask for price Canadian manufac

1270. Clothes firm ask for price Canadian manufac

1271. Butter.— firm desire to cor exporters of butte

1275. Canned go ask for prices of ned goods from C

1278. Peas.—At merchants desire dence with Canad of good quality, c considerable quant

1291. Hay.—A duce firm desire shippers of Canad hay in large qua and ask quotatio ed.

HERE AND THERE WITH THE TRADE

Happenings Among Foodstuff Dealers From the Atlantic to the Pacific—News of Your Brother Grocer in all the Provinces.

TRADE INQUIRIES.

Correspondents desiring to get in touch with any of the firms referred to should quote the reference number when requesting addresses. For information write to Superintendent of Commercial Agencies, Department of Trade and Commerce, Ottawa.

1239. Agency.—A former resident of Germany now in Canada contemplates returning to that country, and desires the names of any Canadian business houses who wish to do business in Germany.

1240. Representative.—A firm in Larentie (Pas-de-Calais) desire a representative in Canada to sell all wines and spirits.

1241. Agent.—An exporter of French wines in Langlade (Gard), wishes a reliable agent in Montreal or Quebec.

1242. Wines.—A firm in Sax, Alicante (Spain) desire a representative to sell good Spanish wines in Canada.

1243. Representative.—An old firm in Rheims ask for representatives to sell champagne wines in Canada.

1244. Wines.—A firm in Lons-le-Saulnier will gladly enter into correspondence with Canadian buyers of sparkling wines.

1245. Agents.—A well known firm in Cognac desire valuable agents in Montreal, Toronto, Winnipeg, to sell a good mark of brandy.

1246. Agent.—A firm in Revel (Haute Garonne) desire a good agent to sell in Canada first-class liquors.

1248. Buckwheat and rye.—An important buyer of buckwheat and rye in Nantes (France), wishes to be put in touch with Canadian exporters of same.

1249. Apples.—A large Yorkshire produce firm desire to hear from shippers and growers of Canadian apples—ready to either buy direct or on commission.

1253. Apples.—A Yorkshire produce firm desire direct communication with Canadian apple shippers in large quantities. Highest bank references furnished.

1255. Hay.—A Yorkshire firm ask to be put in direct communication with Canadian shippers of timothy and clover hay, and invite correspondence with quotations.

1258. Eggs, cheese and salmon. — A Yorkshire produce firm ask to be put in touch with Canadian shippers of eggs, cheese and canned (red) salmon, for direct shipments to Sheffield.

1263. Match splints.—A Lancashire firm of match manufacturers invite correspondence from Canadian manufacturers of match splints.

1265. Wash-boards. — A Manchester firm ask for prices of wash-boards from Canadian manufacturers.

1270. Clothes pins.—A Manchester firm ask for prices of clothes pins from Canadian manufacturers.

1271. Butter.—A Manchester provision firm desire to correspond with Canadian exporters of butter.

1275. Canned goods.—A Liverpool firm ask for prices of all descriptions of canned goods from Canadian canners.

1278. Peas.—An English firm of pea merchants desire to get into correspondence with Canadian exporters of peas of good quality, of which they purchase considerable quantities.

1291. Hay.—A South Yorkshire produce firm desire to get in touch with shippers of Canadian timothy and clover hay in large quantities, c.i.f. Sheffield, and ask quotations from those interested.

The assets of L. R. Larose, Hull, are to be sold at auction.

Mrs. John Grice, of Thornhill, was in Toronto last Saturday.

F. W. Hicks, Pine Grove, took in the Woodbridge Fair last week.

Isaac Abram, general store, Ruscom Station, has removed to Merlin.

W. T. Gibson, grocer, Tillsonburg, has added a stock of boots and shoes.

E. W. Low, of the F. J. Castle Company, Ottawa, was in Montreal this week.

John Hayden, of John Sloan & Co., Toronto, was at the Woodbridge Fair last week.

D. E. Miller, of the Red Rose selling staff, was indisposed last week and was not on the road.

Holmes & Alkinson, general store, Nutana, Sask., have been succeeded by Holmes & Brown.

Delaney & Groom, grocers, Niagara Falls, have dissolved and J. C. Groom is continuing the business.

L. M. Park, of Louis M. Park, the Hiawatha Water people in Minneapolis, was in Montreal last week.

The Edmonton Produce Co. is building a new storehouse, with a capacity of ten carloads of supplies.

Wm. Pratt, of the Acme Can Works, is at present on a tour of Western Ontario and the canning district.

Mr. Kirby, of Kirby's Cash Grocery, Yonge street, Toronto, was a visitor at the Woodbridge Fair last week.

P. McEvoy, of P. McEvoy & Sons & Pennington, produce merchants, Liverpool, was in Montreal last week.

Work has begun on the new Edmonton warehouse for Telfer Bros., wholesale biscuit makers and confectioners.

A. Snider, Church street, Toronto, has bought the grocery business of Mrs. M. E. Hyatt, Soraraen and Pearson avenues.

Axler Bros., Bracebridge, have moved nearer to the business centre and now occupy the store vacated by Mr. Chapple.

Jas. A. Ervin, grocer and lumber merchant, of Sydney, N.S., has sold out his business and removed to Edmonton, Alberta.

Geo. Nelson is about to open his fine new store on Bloor street west, Toronto. He has bright prospects for a big trade.

One hundred tons of blueberries, valued at about \$6,800, were shipped from Mount Stewart Station, P.E.I., the past season.

Cooksville Fair Wednesday of last week was visited by a lot of merchants from Streetsville, Port Credit and other places.

John Groves, Gravenhurst, has been enjoying a couple of weeks' vacation at the Soo and other points in Northern Ontario.

Jas. McClelland has sold his grocery on Bloor street west, Toronto, to Smith

& Co., and has gone into the real estate business.

Duelos & Co., of Montreal, have compromised. The assets of Ensebe Desrochers were advertised for sale on the 17th inst.

Thos. Montgomery, Sr., of Thos. Montgomery & Son, Montreal, has returned from a short business trip to New York.

The grocery and boot and shoe business of the late Geo. Ballard, Clinton, is being carried on for the present by Mrs. Ballard.

J. M. Mowat, grocer, Spadina avenue, Toronto, has sold his business to Mr. Levy. Mr. Mowat is looking for another location.

Mrs. W. H. Hamilton, grocer, formerly of 186 Sackville street, Toronto, has removed to larger premises at Oak and Sackville streets.

H. C. Harrington, Sydney, C.B., who has one of the finest grocery and crockery stores east of Montreal, has had a very busy season.

Frank Hill, of F. T. Hill & Co., Markdale, spent Thanksgiving in Toronto. Frank reports business very good at the big Markdale store.

C. H. Harb has opened a new grocery in Picton, Ont. He has turned a private house into a very nice store and ought to do a fine business.

Dr. Algie, Alton, Ont., author of "The House of Glass" and other stories, and a great friend of the Drummers' Snack Club, is ill with typhoid fever.

Laporte, Martin & Cie., Montreal, have been appointed representatives of the Hiawatha Water, which is put up by Louis M. Park, in Minneapolis.

Marshall, Ont., had a fair last week. It was a good fair and its success was due, in part at any rate, to the energetic efforts of Archie MacLean.

Howe, McIntyre & Co., wholesale grocers, Montreal, have removed from 461 St. Paul street to their fine new four-storey building, 91-93 Youville square.

L. Werner, Dunnville, Ont., has added a grocery department to his dry goods business. Some years ago Mr. Werner carried groceries, when he was in partnership.

A. M. Cowling has sold his grocery and crockery business to Bradd Bros. Mr. Cowling is going west. He has been in Colborne about five years and has done well.

Joseph Youngheart, commission merchant, Montreal, who is touring Western Canada, left Winnipeg last week for the Coast, accompanied by James Lightstone, of Montreal.

Warrener Bros., bakers and confectioners, Goderich, have purchased the marble works property a few doors from their present stand on Hamilton street, from Mr. Jacob Mosier, and will build an up-to-date bakery.

Lance Mason, grocery manager for John Groves, Gravenhurst, was married Monday of last week to Miss King of

THE CANADIAN GROCER

the same town. Their honeymoon trip was to Eastern Ontario.

H. H. Nursworth, of Fergus, has succeeded R. B. Scott, Acton. Mr. Scott has gone to Peterboro.

The mince meat business which has been run in connection with the Neilson Ice Cream Co., Toronto, is to be sold. Mr. Neilson intending to devote his whole attention to ice cream making.

Carl Cook, Southampton, Ont., has been in the west for about a month. Carl had made some fortunate investments and went out to get the business cleaned up. Ontario is good enough for him.

Horace L. Boisseau Co., Incorporated, have bought the entire business of B. O. Beland, Notre Dame street, Montreal, and will run it in conjunction with their own trade in wholesale wine and spirit importing.

V. E. Paradis has been appointed provisional liquidator of the Syndicat de Fraserville, general storekeepers, Fraserville, Que., and a meeting is called for the 13th inst., to appoint a liquidator.

Everest & Son, Scarboro Junction, have a nice store and residence near the station and nearer the growing residential part of the town than where they have been. Their old store was rented and was sold.

A. R. Phipps, St. Catharines, is building a new brick store and dwelling near his present place of business. He expects to occupy the new premises about December 1 and will have one of the nicest groceries in the city.

John H. Creed, representing Thos. Lipton, Limited, New York, was registered at the King Edward this week. Mr. Creed is making a trip through Western Ontario in the interest of Lipton's teas and coffees.

Garner & Letty, grocers, St. Catharines, have dissolved partnership. Mr. Letty retires and the business is continued by Garner Bros. Mr. Letty has taken a position as clerk with W. A. Sherwood & Co., grocers.

C. H. Earle, representing A. H. Brittain & Co., Montreal, was a caller upon the grocery trade of Toronto this week in company with Mr. Brittain. The interests of the Atlantic Fisheries, Limited, were well looked after.

A. M. Humphries, Port Dalhousie, is putting another storey on the building in which he has his grocery. He is also installing a plate glass front and when the work is completed he will have a very nice place of business.

Henry Swan, Toronto, attended the Markham Fair last week. Mr. Swan cannot be said to have acquired the habit; his last visit to a country fair was at Lansing, on Yonge street, near Toronto, three decades ago.

C. M. and Mrs. Buell, Brockville, have returned from their honeymoon trip. They went as far west as Detroit and visited Toronto, Hamilton, Peterboro and Smith's Falls on the way. Mrs. Buell is a Smith's Falls girl.

H. C. Hall, grocer, Queen and Seaton streets, Toronto, is about making considerable improvements to his store interior. Besides installing improved fixtures he will put in computing scales and a very fine cash register.

Case & Co., Picton, Ont., are building a large addition to their general store and bakery. It will mean a general rearrangement of the premises and when completed in time for the Winter trade they will have a very fine store.

Geo. Haddon, Picton, is continuing the business of his father, Geo. Haddon, who died in August. The business is one of the oldest established in the Prince Edward County seat and the late Mr. Haddon was very highly respected.

J. J. McEwen, Goderich, proprietor of the busy grocery of that name on the Square, went up to Teeswater on Tuesday on a particularly pleasant errand. Miss Kate Martin is the young lady who will return with him as Mrs. J. J.

T. D. Williamson, representing the Canada Starch Co., Limited, was in the city this week after a most successful trip through the Maritime Provinces. Mr. Williamson went west on Monday, going as far as Port Arthur.

C. W. Vahey, Bridgeburg, Ont., is moving into his new brick store this week, though the finishing touches have not yet been added. Mr. Vahey carries groceries and boots and shoes and is doing a fine business which is rapidly increasing.

Frank G. Knox, of Holland & Greaves, Byng Inlet, Ont., has been in Toronto a couple of weeks on his semi-annual purchasing trip. He was looking well and his many friends in the wholesale trade were very pleased to see him. He's a keen buyer.

The Canada Lands & Farm Products, Limited, has been granted a charter by the Dominion Government, the object of the company being to carry on a general trade in fresh and preserved fruit. The capital stock is \$1,000,000. The head office will be in Halifax.

The Saskatchewan Elevator Co., recently organized by Senator Jansen, of Nebraska, has already begun to ship grain from seven points. Next year 50 additional elevators will be built, and the company will then be able to handle 7,500,000 bushels of grain.

Jos. Ethier, manager of Laporte, Martin & Cie., Montreal, who met with a nasty accident a few weeks ago, is recovering. This will be good news to his many friends. He was able to get down to the office last Saturday morning for the first time since the mishap.

A. de L. Macdonald, Rigaud; H. A. A. Brault, Jacques Brault, T. Mongenais, A. L. Rinfret, Montreal, have been incorporated as the Rigaud Milling Co., with a capital of \$150,000, to purchase the flour, card and saw mill in Rigaud, Que. The head office will be in Rigaud.

James Scott, of R. Scott & Co., Mount Forest, was in Toronto for Thanksgiving. Jim is a real live hustler and is an especial favorite with the traveling men because he has the pleasant faculty of treating them well. They all come out of Scott's store with a smile whether it covers an order or not.

Fred Rose, of Red Rose tea, one of the Toronto travelers, opened a large new out-of-town account for the house last week through the good offices of a friend. The friend is in another line, hardware, but he got Rose—that is, Fred—by telephone, introduced him to the buyer and good salesmanship did the rest.

As a result of the recent joint conference held at Vancouver, between the Washington and Canadian Fisheries Commissions, the United States and Canadian authorities will be asked to entirely prohibit fishing for salmon in the waters of Puget Sound and British Columbia during the sockeye season of 1908.

V. E. Mitchell, E. F. Surbeyor, A. Chase-Casgrain, J. W. Weldon and E. M. McDougall, have been incorporated under Dominion charter, as the Dominion Mercantile Protective Association, to carry on a general financial and mercantile information agency, with head office in Montreal, and capital amounting to \$75,000.

The recent bad fire in Almonte left only the cellars of two large general stores, W. West's and Belton & Co.'s. Mr. West is preparing to rebuild and expects to be in his new premises by Christmas. Belton & Co. will also rebuild. They had just bought their Timmons business and opened their doors on the Monday preceding the fire.

J. R. Brown, Owen Sound, has perhaps one of the finest grocery stores north of Toronto. His specialty is fancy groceries and he is extremely well posted on all matters relating to the trade. This was told The Grocer by a traveler who sees Mr. Brown frequently, and he added, "Jim is very popular with all who know him, including the travelers."

W. A. Smith, an enterprising Kentville, N.S., grocer, met with a loss recently in the destruction of a comparatively new barn by fire. It contained a large quantity of sugar and feed, hay, carriages and farming implements, which were destroyed, together with two horses, two yoke of oxen and a number of pigs. The insurance was less than the cost of the barn.

H. A. Powers, Picton, is adding 30 feet to the rear of his store and will considerably enlarge his crockery department. He will also put in a new glass front. He already has a plate glass front. There are two windows with a door between and each has two panes. The new windows will have but one large pane each. Mr. Powers has an excellent trade and proposes to keep on developing it.

Gillard & Co., Hamilton, are sending to their customers a colored lithograph showing the Stadium at the Marathon games, Athens, last Summer, as Champion Sherring came up the stretch with the Crown Prince. Hundreds of thousands of spectators crowd the benches. "If you look closely," declared Mr. Beckett, "you will see that the prince is chewing Paradise currants." That's Gillard & Co.'s specialty.

Fred Dack, the former hotelkeeper at Maple, has sold his property to the prohibition people and the two general merchants have agreed to take the general stock as they require it. When local opinion came into force a few months ago Mr. Dack converted his hotel into a general store and was doing very well. The lack of public accommodation proved such a drawback to the village that the temperance people decided to provide it and they will conduct a prohibition hotel. Mr. Dack has secured a hotel in Toronto at Eastern avenue and Morse street.

(Additional notes on page 54.)

- Baking Powder.**
Codville-Georgeson, Ltd., Th
Gillett, E. W., Co., Toronto.
McLaren's, W. D., Montreal.
- Biscuits, Confectionery, C**
Benedict, F. L., & Co., Mont
Cowan Co., Toronto.
Kingsley Mfg. Co., Cincinnati
McLaughlin, Sons & Co., C
Mooney Biscuit & Candy Co
Mott, John P., & Co., Halifax
National Licorice Co., Brook
- Brushes and Brushes.**
Woods, Walter, & Co., Han
- Canned Goods.**
Balfour, Smye & Co., Hami
Canadian Cannery, Hamilto
Lakeside Canning Co., Wel
Old Homestead Canning Co
Turner, James & Co., Hami
- Cans, Tin.**
Acme Can Co., Montreal.
- Cash Sales Books.**
Carter-Crume Co., Toronto.
- Cheese Cabinets.**
Walker Bin and Store Fixtu
- Cigars, Tobaccos, Etc.**
American Tobacco Co., Mor
Cote, Joseph, Quebec, Que.
Empire Tobacco Co., Montr
McDougall, D., & Co., Glasg
Payne, J. Bruce, Granby, Q
Tuckett, Geo. E., & Son Co.
- Cocoa and Chocolates.**
Baker, Walter & Co., Dorc
Cowan Co., Toronto.
Dunn, Wm. H., Montreal.
Epps, James, & Co., Londo
Lowney, Walter M., Co., B
Mott, John P., & Co., Halif
Peter's Chocolate, Montrea
- Computing Scales.**
Computing Scale Co., Toro
Toledo Computing Scale C
- Concentrated Lye.**
Gillett E. W., Co., Toront
- Condensed Milk and Co**
Borden's—Wm. H. Dunn,
Truro Condensed Milk Co.,
- Counter Check Books, Etc**
Allison Coupon Co., India
Carter-Crume Co., Toront
Crain, Rolla L., Co., Ottav
- Cordials.**
Batger's, Rose & Lafamun
- Crockery, Glassware and**
Gowans, Kent & Co., Tor
- Dairy Produce and Froc**
Clark, Wm., Montreal.
Dawson Commission Co.,
Emond & Cote, Quebec, Q
Fearman, F. W., Co., Han
MacLaren Imperial Cheese
Montreal Packing Co., M
Park, Blackwell Co., Toron
Power, B. H., Halifax, N.
Rutherford, Marshall & C
Ryan, Wm., & Co., Toront
Tanguay, Geo., Quebec.
- Financial Institutions**
Bradstreet Co.

- Adam Geo & Co.
- Adams, J. T., & Co.
- Albert Soaps in
- Alexander Milling Co ...
- Allison Coupon Co
- American Tobacco Co
- Antis Pepper Co
- Ashley & Lightcap
- Atlantic Fish Co
- Balfour, Smye & Co
- Battle Creek Health Foo
- Benedict, F. L., & Co.
- Boyd, Thos., & Co.
- Bradstreet's
- Braid, Wm., & Co
- Brown, Joseph & Sons ..
- Campbell's R. Sons... ii
- Canada Paper Co
- Canada Sugar Refining C
- Canadian Cannery
- Canadian Press Clipping
- Capstan Manufacturing
- Carman, Joseph
- Carrier, F. W.
- Carter-Crume Co
- Chaput, L., Fils & Cie ..
- Clark, W.
- Codville-Georgeson Co..
- Colbeck, Henry
- Coles Manufacturing Co
- Collier Bros.
- Colson, G. E., & Son... ou
- Connors Bros.
- Cote, Joseph
- Cowan Co.
- Cox, J. & G.
- Crown Mfg. Co.
- Cummings Mfg. Co.
- Davenport, Percy P ...
- Davidson & Hay
- Dawson Commission C
- Dominion Molasses Co. of
- Doughty, A. C., & Co. ...
- Dunn, Wm. H.

CLASSIFIED LIST OF ADVERTISEMENTS.

- Baking Powder.**
Codville-Georgeson, Ltd., The, Winnipeg
Gillett, E. W., Co., Toronto.
McLaren's, W. D., Montreal.
- Biscuits, Confectionery, Gum, Etc.**
Benedict, F. L., & Co., Montreal.
Cowan Co., Toronto.
Kingly Mfg. Co., Cincinnati.
McLauchlan, Sons & Co., Owen Sound.
Mooney Biscuit & Candy Co., Stratford.
Mott, John P., & Co., Halifax, N.S.
National Licorice Co., Brooklyn, N.Y.
- Brooms and Brushes.**
Woods, Walter, & Co., Hamilton.
- Canned Goods.**
Balfour, Smye & Co., Hamilton.
Canadian Canners, Hamilton.
Lakeside Canning Co., Wellington, Ont.
Old Homestead Canning Co., Picton.
Turner, James & Co., Hamilton, Ont.
- Cans. Tin.**
Acme Can Co., Montreal.
- Cash Sales Books.**
Carter-Crume Co., Toronto.
- Cheese Cabinets.**
Walker Bin and Store Fixture Co., Berlin
- Cigars, Tobaccos, Etc.**
American Tobacco Co., Montreal.
Cote, Joseph, Quebec, Que.
Empire Tobacco Co., Montreal.
McDougal, D., & Co., Glasgow, Scot.
Payne, J. Bruce, Granby, Que.
Tuckett, Geo. E., & Son Co., Hamilton.
- Cocoas and Chocolates.**
Baker, Walter & Co., Dorchester, Mass.
Cowan Co., Toronto.
Dunn, Wm. H., Montreal.
Epps, James, & Co., London, Eng.
Lowney, Walter M., Co., Boston, Mass.
Mott, John P., & Co., Halifax, N.S.
Peter's Chocolate, Montreal.
- Computing Scales.**
Computing Scale Co., Toronto.
Toledo Computing Scale Co., Hamilton.
- Concentrated Lye.**
Gillett, E. W., Co., Toronto.
- Condensed Milk and Cream.**
Borden's—Wm. H. Dunn, Montreal.
Truro Condensed Milk Co., Truro, N.S.
- Counter Check Books, Etc.**
Allison Coupon Co., Indianapolis, Ind.
Carter-Crume Co., Toronto.
Crain, Rolla L., Co., Ottawa.
- Cordials.**
Batger's, Rose & Ladflamme, Montreal.
Gowans, Kent & Co., Toronto.
- Dairy Produce and Provisions.**
Clark, Wm., Montreal.
Dawson Commission Co., Toronto.
Edmond & Cote, Quebec, Que.
Fearman, F. W., Co., Hamilton.
MacLaren Imperial Cheese Co., Toronto.
Montreal Packing Co., Montreal.
Park, Blackwell Co., Toronto.
Power, B. H., Halifax, N.S.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., & Co., Toronto.
Tanguay, Geo., Quebec.
- Financial Institutions & Insurance.**
Bradstreet Co.
- Fish.**
Atlantic Fish Co., Lunenburg, N.S.
Connors Bros., Black's Harbor, N.B.
Halifax Cold Storage Co., Halifax, N.S.
Halifax Fish Co., Halifax.
James, F. T., Co., Toronto.
Loggie, W. S. & Co., Chatham, N.B.
McWilliam & Everist, Toronto.
Millman, W. H., & Sons, Toronto.
Smits, T. F. & Co., Halifax, N.S.
- Flavoring Extracts.**
Capstan Mfg. Co., Toronto.
Imperial Extract Co., Toronto.
- Fly Pads.**
Wilson, Archdale, Hamilton, Ont.
- Foreign Importers.**
Boyd, Thos., & Co., Liverpool, Eng.
Colbeck, Henry, Newcastle-on-Tyne, Eng.
Doughty, A. C., & Co., London, Eng.
Gaitskell, J. H., Liverpool, Eng.
Gregson, W. C., & Co., Liverpool, Eng.
Little, Geo., Manchester, Eng.
Rapp, Herman, & Co., Liverpool, Eng.
Scott, David, & Co., Liverpool, Eng.
Vincentelli, P. & F., Antwerp.
Wickes, Hamilton, & Co., London, Eng.
- Fruits—Dried, Green, and Nuts.**
Brown Bros. & Sons, Montreal.
Cullier Bros., Napawee.
Davidson & Hay, Toronto.
Dawson Commission Co., Toronto.
De Y Barrondo, J. V., & Co., Bordeaux, France.
Finkle & Ackerman, Belleville, Ont.
Gibb, W. A., & Co., Hamilton.
Gillard, W. H., & Co., Hamilton, Ont.
James, F. T., Co., Toronto.
Kinnear, Thos., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
McWilliam & Everist, Toronto.
Ozo, The Company, Montreal.
Ratray, D., & Son, Montreal.
Robinson, O. E., Ingersoll.
Smith, E. D., Winona, Ont.
Stringer, W. B., & Co., Toronto.
Tippet, A. P., & Co., Montreal.
Turner, James, & Co., Hamilton.
Walker, Hugh, & Son, Guelph.
White & Co., Toronto.
- Gelatine.**
Cox, J. & G., Edinburgh, Scotland.
Nicholson & Brock, Toronto.
- Grain, Flours and Cereals, Seeds.**
Alexander Milling Co., Ltd. Brandon.
Battle Creek Health Food Co., Battle Creek, Mich.
Greig, Robert, Co., Toronto.
Kirouac, Nap. G., & Co., Quebec.
Leitch Bros, Oak Lake, Man.
Mackay, J. Co., Ltd., Bowmanville, Ont.
McIntosh, P., & Son, Toronto.
Nicholson & Bain, Winnipeg.
Nicholson & Brock, Toronto.
Peterboro' Cereal Co., Peterboro', Ont.
Tanguay, Alf. T., & Co., Quebec.
Taylor, T. H., Co., Ltd., Chatham.
Western Canada Flour Mills Co., Toronto.
Woodstock Cereal Co., Woodstock, Ont.
- Grocers—Wholesale.**
Balfour, Smye & Co., Hamilton.
Codville-Georgeson Co., Winnipeg.
Colson, C. E. & Son, Montreal.
Davidson & Hay, Toronto.
- Eby, Blain Co., Toronto.**
Eckardt, H. P., & Co., Toronto.
Gillard, W. H., & Co., Hamilton.
Kinnear, T., & Co., Toronto.
Lucas, Steele & Bristol, Hamilton.
Turner, James, & Co., Hamilton.
Warren Bros. & Co., Toronto.
- Grocers' Grinding and Packing Machinery.**
Coles Mfg. Co., Philadelphia, Pa.
Enterprise Mfg. Co., Philadelphia, Pa.
Fisher, A. D., Co., Toronto.
Sprague Canning Machinery Co., Chicago
- Infants' Foods.**
Keen, Robinson & Co., London, Eng.
- Interior and Exterior Store Fittings.**
Walker Bin & Store Fixture Co., Berlin
- Jams Jellies, Etc.**
Batger's—Rose & Ladflamme, Montreal.
Goodwillie's—Rose & Ladflamme, Montreal.
Smith, E. D., Winona, Ont.
Southwell & Co.—Frank Magor & Co., Montreal.
Upton, Thos., & Co., Hamilton.
Wagstaffe Limited, Hamilton, Ont.
- Manufacturers' Agents, Brokers and Commission Merchants.**
Adam, Geo., & Co., Winnipeg, Man.
Adamson, J. T., Montreal.
Ashley & Lightcap, Winnipeg.
Carman, Joseph, Winnipeg, Man.
Dawson Commission Co., Toronto.
Dunn, Wm. H., Montreal and Toronto.
Gorham, J. W., & Co., Halifax N.S.
Hughes, A. J., Montreal.
Kyle & Hooper, Toronto.
Lambe, W. G. A., & Co., Toronto.
MacLaren Imperial Cheese Co., Toronto.
Millman, W. H., & Sons, Toronto.
Moose Jaw Fruit & Produce Co., Moose Jaw.
Nicholson & Bain, Winnipeg.
Rutherford, Marshall & Co., Toronto.
Ryan, Wm., Co., Toronto.
Scott, Bathgate, & Co., Winnipeg.
Stevens, H. J., Montreal.
Tanguay, Alf., & Co., Quebec.
Taylor, W. A., Winnipeg.
Thompson, G. B., Winnipeg, Man.
Tippet, A. P., & Co., Montreal.
Watson, Stuart, Winnipeg, Man.
- Matches.**
Improved Match Co., Montreal.
- Meat.**
Capstan Mfg. Co., Toronto.
Clark, Wm., Montreal.
Fearman, F. W., Co., Montreal.
Lytle, T. A., Co., Toronto.
Nicholson & Brock, Toronto.
Wagstaffe, Limited, Hamilton.
Wethey, J. H., St. Catharines.
- Office Supplies.**
Copeland-Chatterton Co., Toronto.
Crain, Rolla L., Co., Ottawa.
Universal Systems, Toronto.
- Oils.**
Queen City Oil Co., Toronto.
- Oil Tanks.**
Bowser, S. F., & Co., Toronto.
- Pass Books, Etc.**
Allison Coupon Co., Indianapolis, Ind.
- Pickles, Sauces, Relishes, Etc.**
Capstan Mfg. Co., Toronto.
Crown Mfg. Co., Toronto.
- Holbrook & Co., London, Eng.
Hudson, Hebert & Cie, Montreal.
Lytle, T. A., Co., Toronto.
Paterson's—Rose & Ladflamme, Montreal.
Purnell, Webb & Co., Bristol, Eng.
Sutton, G. F., Sons & Condon, Eng.
- Polishes—Metal.**
Oakley, John, & Sons, London, Eng.
- Polishes—Stove.**
Nickel Plate Polish Co., Chicago.
James' Dome, W. G. A. Lambe & Co., Toronto.
Morse Bros., Canton, Mass.
- Refrigerators.**
Eureka Refrigerator Co., Toronto.
- Salt.**
Canadian Salt Co., Windsor, Ont.
Gray, Young & Sparling, Wingham, Ont.
Mason & Hickey, Winnipeg, Man.
Toronto Salt Works, Toronto.
- Soap.**
Albert Soaps, Montreal.
Guelph Soap Co., Guelph, Ont.
Royal Crown Limited, Winnipeg, Man.
- Soda—Baking.**
Church & Dwight, Montreal.
- Starch.**
Edwardsburg Starch Co., Cardinal, Ont.
St. Lawrence Starch Co., Port Credit.
- Stock Food.**
International Stock Food Co., Toron
- Sugars, Syrups and Molasses.**
Canada Sugar Refining Co., Montreal.
Dominion Molasses Co., Halifax, N.S.
Edwardsburg Starch Co., Cardinal, Ont.
Lucas, Steele & Bristol, Hamilton.
St. Lawrence Sugar Refining Co., Montreal.
"Sugars" Limited, Montreal.
Tippet, A. P., & Co., Montreal.
Wallaceburg Sugar Co., Wallaceburg.
- Teas, Coffees, and Spices.**
Balfour, Smye & Co., Hamilton.
Braid, Wm., & Co., Vancouver, B.C.
Codville-Georgeson Co., Winnipeg.
Crown Mfg. Co., Toronto.
Ewing, S. H. & Sons, Montreal.
Gillard, W. H., & Co., Hamilton.
Greig, Robt. Co., Toronto.
Japan Tea Traders' Ass'n.
Paterson, R., & Sons, Glasgow, Scot.
Salada Tea Co., Toronto and Montreal.
Symington, T., Edinburgh, Scot.
Truro Condensed Milk Co., Truro, N.S.
Turner, James, & Co., Hamilton.
Warren Bros., Toronto.
Wood, Thos., & Co., Montreal.
- Vinegar and Cider.**
White, Cottell & Co., London, S.E.
- Washing Compound.**
Fairbank, N. K. Co., Montreal.
Gillett, E. W. Co., Toronto.
- Woodenware.**
Woods, Walter, & Co., Hamilton.
- Wrapping Paper, Paper Bags, Twine, Wood Dishes, Etc.**
Canada Paper Co., Toronto.
Graham Bros., Kilmount, Ont.
- Yeast.**
Gillett, E. W., Co., Toronto.

INDEX TO ADVERTISERS.

| | | | |
|--|--|---|--|
| Adam Geo & Co. 2 | Eby, Blain Co. 3 | McDougal, D. & Co. 57 | Royal Crown Limited 8 |
| Adamson, J. T., & Co. 2 | Eckardt, H. P., & Co. 35 | McGaw & Russell 2 | Rutherford, Marshall & Co. 38 |
| Albert Soaps inside front cover | Edwardsburg Starch, outside front cover | McIntosh, P., & Son 43 | Ryan, Wm., Co. 36 |
| Alexander Milling Co. 43 | Empire Tobacco Co. 57 | McLaren's Cooks' Friend Baking Powder inside back cover | "Salada" Tea Co. 7 |
| Allison Coupon Co. 57 | Essex Canning Co. 17 | McLauchlan & Sons Co. 46 | Scott, Bathgate, & Co. 4 |
| American Tobacco Co. 4 | Everet, Jas., & Co. 48 | McLaundress, J. A. 42 | Scott, David, & Co. 4 |
| Antisipia Pepper Co. 16 | Ewing, S. H., & Sons 14 | McWilliam & Everist 50 | Smith, E. D., & Co. 52 |
| Ashley & Lightcap 4 | Farmers' Canning Co. 13 | Mackay, J. Co. 42 | Smith, T. F., & Co. 52 |
| Atlantic Fish Co. 53 | Fearman, F. W., Co. 36 | MacLaren's Imperial Cheese Co. 2 | Sprague Canning Machinery Co. 47 |
| Balfour, Smye & Co. 15 | Finkle & Ackerman 52 | Macoonchie Bros. 60 | Stevens, H. J. 42 |
| Battle Creek Health Food Co. 2 | Fisher, A. D., Co. 59 | Magor, Frank outside front cover | Stringer, W. B., & Co. 51 |
| Benedict, F. L., & Co. 45 | Gaitskell, J. H. 48 | Marshall, James 48 | "Sugars" Limited 8 |
| Boyd, Thos., & Co. 48 | Gibb, W. A., Co. 52 | Mason & Hick y 34 | Sutton, G. F., Sons & Co. 4 |
| Bradstreet's 4 | Gillard, W. H., & Co. 16 | Methven, J., Sons & Co. 48 | Symington T., & Co. 8 |
| Braid, Wm., & Co. 63 | Gillett, E. W., Co., Ltd. 7 | Millman, W. H., & Sons 2 | Taylor, W. A. 2 |
| Brown, Joseph & Sons 2 | Gorham, J. W., & Co. 2 | Mitchell H. W. 2 | Terminal Warehouse and Cartage Co. 15 |
| Campbell's, R., Sons inside back cover | Gowans, Kent & Co. outside back cover | Montreal Packing Co. 36 | Thompson, G. B. 2 |
| Canada Paper Co. 4 | Graham Bros. 59 | Mooney Biscuit and Candy Co. 47 | Toledo Computing Scale Co. 1 |
| Canada Sugar Refining Co. inside front cover | Greyson, W. G., & Co. 48 | Moose Jaw Fruit and Produce Co. 2 | Toronto Salt Works 59 |
| Canadian Canners 5 | Greig, Robt. Co. 14 | Morse Bros. 62 | Truro Condensed Milk Co., Limited. 38 |
| Canadian Press Clipping Bureau inside back cover | Halifax Cold Storage Co. 53 | Mott, John P., & Co. 45 | Tuckett, Geo. E., & Son Co. 39 |
| Capstan Manufacturing Co. 16 | Halifax Fish Co. 53 | Murray, O., & Co. 48 | Turner, James, & Co. 56 |
| Carman, Joseph 4 | Holbrooks, Ltd. 48 | National Licorice Co., inside front cover | United Factories 41 |
| Carrier, P. W. 2 | Hughes, A. J. 2 | Nestle's Chocolate 47 | Upton, Thos., & Co. 47 |
| Carter-Crume Co. 59 | Imperial Extract Co. 47 | Nicholson & Bain 10 | Vincentelli, P. & F. 48 |
| Chaput, L., Fils & Cie 46 | Improved Match Co., inside back cover | Nicholson & Brock 16 | Wagstaffe Limited 45 |
| Clark, W. 38 | International Stock Food Co. 11 | Nickel Plate Stove Polish Co. 16 | Walker, Hugh, & Son 51 |
| Codville-Georgeson Co. 34 | James, F. T., Co. 48 | Oakey, John, & Sons 59 | Walker Bin & Store Fixture Co. 46 |
| Colbeck, Henry 45 | Japan Teas 11 | Oakville Basket Co. 50 | Wallaceburg Sugar Co. 13 |
| Coles Manufacturing Co. 59 | Jones & Swan 2 | Ocean Mills 4 | Ward, George Ramsay 4 |
| Collier Bros. 52 | Kingly Mfg. Co. 47 | Old Homestead Canning Co. 6 | Warren, G. C. 4 |
| Colson, C. E., & Son outside back cover | Kingston "Gleaner" inside back cover | Ozo Co. 44 | Watson, Stuart 2 |
| Connors Bros. 14 | Kirouac, Nap. G., & Co. 42 | Park, Blackwell Co. 36 | Western Canada Flour Mills Co. 43 |
| Cote, Joseph 45 | Kinnear, Thos., & Co. 42 | Paterson, R., & Sons 11 | Wethey, J. H. outside back cover |
| Cowan Co. 57 | Kirouac, Nap. G., & Co. 42 | Patrick, W. G., & Co. 2 | White & Co. 48 |
| Cox, J. & G. 47 | Kyle & Hooper 2 | Payne, J. Bruce 56 | White, Cottell & Co. 48 |
| Crown Mfg. Co. 12 | Lakeside Canning Co. 9 | Peterboro' Cereal Co. 43 | Wickes, Hamilton & Co. 38 |
| Cummings Mfg. Co. 39 | Lambe, W. G. A. 2 | Power, B. H. 36 | Wilson, Archdale 38 |
| Davenport, Percy F. 34 | Leitch Bros. 42 | Paimenoe, Th. J. 51 | Wiseman, R. B., & Co. 4 |
| Davidson & Hay 13 | Little, Geo. 48 | Rapp, Herman & Co. 48 | Wood, Thomas, & Co. 64 |
| Dawson Commission Co. 51 | Loggie, W. S., & Co. 52 | Ratray, D., & Sons 9 | Woods, Walter, & Co. 38 |
| Dominion Molasses Co., outside front cover | Lucas, Steele & Bristol 16 | Robinson, O. E., & Co. 50 | Woodstock Cereal Co. 42 |
| Doughty, A. C., & Co. 48 | Lytle, T. A., Co. 7 | Rose & Ladflamme 12, 62 | |
| Dunn, Wm. H. 62 | | | |

THE CANADIAN CROCKER

Established 1886

The
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CIVICS.

Two months more and the municipalities of Ontario will be involved in the excitement of the annual elections. Municipal government in Ontario is not corrupt; it is only inefficient. Some good people profess a preference for a capable and corrupt rather than an incapable and honest administration. It's a matter of choice; but why have either? If the business men, the storekeepers, of the province would do their duty as citizens, there would be an administration both honest and efficient in every municipality.

This does not mean that the merchants of Ontario should hog the public offices. There are legions of successful business men who would fail utterly as municipal representatives. The first thing a business man should do who wants to serve his country municipally, is not to run for office but to get really interested in the affairs of his municipality. The rest is easy. The thoroughly interested man is going to see that he is capably represented. In almost every council there are some representatives of capacity sufficient to merit retention. The rest should be replaced by the most efficient men available.

The first problem always is how to get such reform going. The boards of trade should make the move. Take Toronto, for instance, and not a place in Ontario at this moment is more in need of ap-

plied business principles and business foresight and acumen in the direction of its affairs. The present administration is lamentably weak. The trouble lies primarily with the calibre of the aldermen who year after year get themselves elected to council. If a strong board of aldermen were once installed, the problem of mayor and controllers would quickly resolve itself into a mere matter of seniority.

The board of trade is the organized larger business interests of the city. It is fitting that the board take the initiative. It should call a meeting of the representatives of every business organization in the city. If such a body working in harmony made careful and wise selection of candidates for mayor, aldermen, controllers and school trustees, then got in behind them and worked, they could elect every man of them.

It is important that the board of trade should not attempt the work alone. Every business interest should as far as possible be represented, but the board is the only organization in a position to take the initiative.

BUSINESS ETIQUETTE.

The manager of our London office recently received an inquiry from an English advertiser as to the status of a Canadian firm who answered one of his advertisements and placed an order amounting to some \$50 or more. Although this was the first transaction, no remittance was enclosed nor references given, and the letter was mailed without the necessary stamp, so that excess postage was demanded on delivery.

We have reason to think that the firm who sent this order is a desirable customer, but we question if the order referred to will ever be filled. British houses look askance at such breaches of business etiquette and courtesy, and we have known cases where such letters have been exhibited to other houses as examples of unbusinesslike Canadian methods.

Surely in asking credit a buyer should endeavor to make the best impression possible on the manufacturer from whom goods are required.

HOGS MORE PLENTIFUL.

The publication by the Department of Trade and Commerce in October of a report made by the Canadian High Commissioner, Lord Strathcona, in March, is not very rapid work. On another page are to be found some remarks by a large produce house he quotes. They are interesting now because the conditions there spoken of seem to have neared an end. Last week's deliveries of live hogs

in Canada were heavier than for a twelve-month and packers instead of competing turned down orders and prices broke, quotations this week being reported as much as 25 to 40 cents below the set prices.

While for months the packing houses in Canada have been operating considerably less than their capacity because of the shortage of hogs, the business seems to be in a pretty healthy condition. Competition for the raw product has been allayed to some extent. The outlook is for pretty free deliveries of hogs during the remainder of the year.

WINNIPEG LEADS.

Winnipeg business men showed last week that they are thoroughly alive to their civic responsibilities and that they realize the absolute necessity of inducing capable business men to stand as candidates at the approaching municipal elections. The Board of Trade took the initiative and called a meeting to which were invited representatives from various business and professional organizations in the city. An enumeration of the bodies represented shows the importance of the gathering. In addition to the Board of Trade representatives there were present at the meeting delegates from the Grain Exchange, the Medical Association, the Real Estate Exchange, Winnipeg Builders' Exchange, Printers' Board of Trade, Manufacturers' Association, Bankers' Association, Western Wholesale Brokers' Association, Northwest Commercial Travelers' Association, Licensed Victuallers' Association, and the Trades and Labor Council.

This gathering comprised many of the leading business and professional men of the city and they met with a common purpose. It was admitted on all sides that a crisis has been reached in Winnipeg's civic administration and that the business of the city has grown so large that it is absolutely necessary for capable business men to stand as candidates for the mayoralty and the Board of Control.

As mentioned in this paper in a previous article, there is a strong movement in favor of the candidacy of Mr. Jas. H. Ashdown for mayor. This meeting of business men passed a resolution promising Mr. Ashdown their support and appointed a committee to wait upon him and endeavor to secure his consent to stand as a candidate. Mr. Ashdown has consented to stand if his nomination is supported by a sufficient number of business men and ratepayers, and there is every reason to hope that he will be the next mayor of Winnipeg. If so, the city is assured of a capable, progressive administration of its affairs.

The Canadian Grocer

Winnipeg business example to the business cities and towns in many places the business civic responsibility municipal business Winnipeg business neglectful as the business cities, but they have experience and they are example to the business of Canada.

CANADA'S FISHERIES.

The article in last Business on the Atlantic H. Whitman, of Canada, of careful peruse, rested in the food stores despite the fact that the fisheries last year were three and a half million are rightly considered the nation's undeveloped resources along the coast. Whitman are enormous there are still on the

EVERY LIT

The Canadian the newspaper a national and advocate trade in Canada could greatly as they would take form us of local interest to the trade facts; we'll do something that inter-cer will interest

son's Bay and in takes thousands of get virgin waters.

Another line of increase the consumption of salt water fish, This is largely in the taller and it is clear that within the last has been a marked increase in the production of sea fish in the industry should be way possible.

RETURN

Much is said of merchant of improving his business reputation whom he sells. It is tant that he be jealous among those from the cause of this we several times received

Winnipeg business men are setting an example to the business men in all the cities and towns of Canada. In too many places the business men shirk their civic responsibility, with the result that municipal business is badly managed. Winnipeg business men have been as neglectful as the business men in other cities, but they have learned by experience and they are now setting an example to the business men in all parts of Canada.

CANADA'S FISH INDUSTRY.

The article in last week's issue, "Fish Business on the Atlantic Coast," by C. H. Whitman, of Canso, N.S., is deserving of careful perusal by everyone interested in the food stuff trade in Canada. Despite the fact that the products of the fisheries last year were over twenty-three and a half million dollars, they are rightly considered one of the Dominion's undeveloped resources. The possibilities along the lines indicated by Mr. Whitman are enormous, as he shows, and there are still on the Pacific, in Hud-

EVERY LITTLE HELPS.

The Canadian Grocer aims to be the newspaper as well as the journal and advocate of the food stuff trade in Canada. Our friends could greatly assist us in this if they would take the trouble to inform us of local happenings of interest to the trade. Send us the facts; we'll do the rest. Anything that interests you as a grocer will interest the trade.

son's Bay and in the northern inland lakes thousands of square miles of as yet virgin waters.

Another line of development is to increase the consumption of fish, especially salt water fish, within the Dominion. This is largely in the hands of the retailer and it is encouraging to know that within the last five years there has been a marked increase in the consumption of sea fish in Ontario. This tendency should be encouraged in every way possible.

RETURNED DRAFTS.

Much is said of the advantage to a merchant of improving and maintaining his business reputation among those to whom he sells. It is also very important that he be jealous of his reputation among those from whom he buys. Because of this we have drawn attention several times recently to the evil of re-

turned drafts. A firm in Montreal have written us as follows:

"It is with satisfaction that we have read your latest article on 'Returned Drafts,' as we consider that the agitation against this evil cannot be overdone. We ourselves have been sufferers so long that we would like to see continued publicity given to the matter, in order that business firms may in time fully realize the great inconvenience and loss that results from drawers from inconsiderate returning of drafts for trivial excuses. If the grievance is hard to bear from retailers, the annoyance is double when it happens on the part of wholesalers and manufacturers, who from their experience in such matters should know better. We always make a point of notifying drawees from five to seven days previous to depositing our draft, and furthermore on our statement we guarantee to rectify any discrepancies which may be found in the account. Notwithstanding this we frequently have drafts returned with endorsements such as named in your article.

"We hope that firms who are accustomed to paying for their purchases by sight drafts may come to realize that it is by attention to these matters that a good impression is formed of them, and a sound reputation is built up."

No one can read this letter without being convinced of the seriousness of the writer. It's so easy to return a draft, but if merchants before doing so would put themselves in the place of the man at the other end and consider what he will say when he gets it, the returned drafts, at least for trivial causes, would be fewer.

THEY HELD A PUBLIC MEETING.

At a recent meeting of the Kentville, N.S., Board of Trade they discussed school matters and how Kings County Academy could be raised to the position it once held. "It was moved and seconded," runs the report in the Kentville Chronicle, "that the school committee of the board make arrangements to hold a public meeting in the court house on a future date."

Calling a public meeting is an old-fashioned method of inaugurating reforms and fighting abuses the east is fortunate in not having forgotten. The rest of Canada would be the better for more public meetings and for boards of trade with the public spirit to initiate them.

FINE NEW STORE.

R. F. Miller, Rainbow Centre, is moving this week into his new store. It is built of cement blocks and has a handsome plate glass front. The interior is

handsomely fitted. The ceiling is of Georgia pine, grained. The building is heated and lighted with natural gas. Mr. Miller has the post office and telephone office.

WON THE SECOND PRIZE.

Roy Watt, Who Dressed J. F. Pelan's Christmas Window.

The dresser of the second prize Christmas window, the picture of which appeared in last week's issue, was Roy Watt. The window was that of J. F. Pelan, St. Thomas. Mr. Watt has pronounced decorative ability. He is only 18 years of age and had been clerking in the store less than a year when he dressed the window in question. He entered Mr. Pelan's employ in June, 1901, and drove the wagon until the April following. Mr. Pelan says of him: "He has proven himself honest, trustworthy, and a good worker, taking a great interest in the business and has won my



ROY WATT, St. Thomas.

perfect confidence." Coupled with perseverance, work and study, Mr. Watt's abilities assure him a bright future.

RUN AWAY MARKET.

The greatest runaway market ever known in California seeded raisins, was how the situation on the coast was described yesterday in a telegram to Eugene Moore, broker, Toronto. Choice fruit is 1½c. and fancy 2c. above the lowest prices this season.

T. W. Owen, of the Bloomfield Packing Co., was in Toronto this week.

Geo. E. Maybee, of the Canadian Castile Soap Co., Berlin, is in the city. A thorough house-to-house sampling canvass is being made of the city by his assistants.

Markets and Market Notes

QUEBEC MARKETS.

POINTERS—

Fish—Revised.

Evaporated apples—Advanced $\frac{1}{2}$ c.

Maple products—Advanced.

Currants—Advanced $\frac{1}{4}$ c. to $\frac{1}{2}$ c.

California raisins—Advanced.

Montreal, October 24, 1906.

Jobbers report a very fair business in all lines, but say that the volume of trade passing is not as large as it should be at this season of the year. Navigation will close shortly, and under ordinary circumstances everybody would be working to the limit. This season, owing, no doubt, to existing conditions, trade is not going forward so briskly. The trouble is that grocers cannot obtain the goods they order. They cannot get raisins, prunes, currants, certain lines of teas and canned goods, tapioca nor numerous other articles. There is a scarcity on every hand. Nevertheless there is a good amount of business being done, and as collections are very good little complaint is heard. There is not a great deal of interest taken in canned goods at present. The high prices quoted on the staple lines have the effect of keeping buyers off. Formerly orders for a large number of cases were placed, but this year, apparently, the grocers are buying only for immediate consumption. There has been no change in the sugar situation, the market being quiet. Teas present little that is new. There is still a cry for Japans, which are hardly obtainable in any quality. Orange Pekoes are up, according to advices from Ceylon. The feature of the dried fruit market is the advance in currants. This is the second advance in two weeks. Shipments of California raisins and prunes are now on the way to Montreal. Coffees, spices and molasses present no features of interest this week. Evaporated apples are now selling at 8c. Lower prices are expected on beans. Honey is as scarce as ever, and maple products are higher.

CANNED GOODS.—Activity in the canned goods market is limited. Since the initial buying finished there has not been much interest taken in the market. As previously reported, the high prices for tomatoes, corn and peas have had the effect of influencing buyers to a great extent. Many, after notifying their dealers that they did not wish their full order, wrote explaining the stand they took. In many instances they said that they felt justified in holding off owing to the high prices. This season they intend to buy only for immediate consumption; instead of buying twenty-five or thirty cases at a time, they will order only five, repeating when necessary. However,

this is not the best time of year for canned goods and the next couple of months may bring some improvement in the situation.

| | Group No. 1 | Group No. 2 |
|-------------------------------|-------------|-------------|
| Cherries— | | |
| 2s, red, pitted | 2 25 | 2 22½ |
| 2s, red, not pitted | 1 75 | 1 72½ |
| 2s, black, pitted | 2 25 | 2 22½ |
| 2s, black, not pitted | 1 75 | 1 72½ |
| 2s, white, pitted | 2 40 | 2 37½ |
| 2s, white, not pitted | 1 90 | 1 87½ |
| Currants— | | |
| Red, heavy syrup | 1 80 | 1 77½ |
| Red, preserved | 1 24 | 1 21½ |
| Black, heavy syrup | 1 90 | 1 87½ |
| Black, preserved | 1 24 | 1 21½ |
| Gooseberries— | | |
| Heavy syrup | 1 90 | 1 87½ |
| Gallons, standard | 6 50 | 6 50 |
| Lawtonberries— | | |
| Heavy syrup | 1 90 | 1 87½ |
| Gallons, standard | 6 50 | 6 50 |
| Apples— | | |
| 3s | 1 02½ | 1 00 |
| Preserved | 1 24 | 1 25 |
| Gallons | 2 67½ | 2 65 |
| Preserved | 3 52½ | 3 52 |
| Peaches— | | |
| Yellow, flats, 1½ | 1 70 | 1 87½ |
| " " 2 | 1 90 | 1 87½ |
| " " 2½ | 2 60 | 2 57½ |
| " " 3 | 2 85 | 2 82½ |
| " whole 2 | 2 37½ | 2 35 |
| White | 1 75 | 1 72½ |
| " " 2 | 2 50 | 2 47½ |
| " " 3 | 2 70 | 2 67½ |
| " " 3½ | 3 15 | 3 12½ |
| Pie, not peeled, gal | 3 57½ | 3 55 |
| Pie, peeled | 4 52½ | 4 50 |
| Pears— | | |
| Flemish beauty 2 | 1 65 | 1 62½ |
| " " 2½ | 1 97½ | 1 95 |
| " " 3 | 2 12½ | 2 10 |
| Bartlett | 1 80 | 1 77½ |
| " " 2½ | 2 17½ | 2 15 |
| " " 3 | 2 32½ | 2 30 |
| Pie | 1 27½ | 1 25 |
| Pie, not peeled, gal | 3 80 | 3 77½ |
| Pie, not peeled, gal | 3 27½ | 3 25 |
| " gal | 4 52½ | 4 50 |
| Pineapples— | | |
| 2s, sliced | 2 25 | 2 25 |
| 2s " grated | 2 35 | 2 35 |
| 3s " whole | 2 50 | 2 50 |
| Plums— | | |
| 2s, Damson, light syrup | 1 17½ | 1 15 |
| 3s " " | 1 67½ | 1 65 |
| 2s " heavy syrup | 1 23 | 1 20 |
| 3s " " | 1 62½ | 1 60 |
| 2s " " | 1 92½ | 1 90 |
| Gals. " standard | 3 22½ | 3 20 |
| 2s " Lombard, light syrup | 1 22½ | 1 20 |
| 3s " " | 1 72½ | 1 70 |
| 2s " heavy syrup | 1 37½ | 1 35 |
| 2½s " " | 1 67½ | 1 65 |
| 3s " " | 1 92½ | 1 90 |
| Gals. " standard | 3 42½ | 3 40 |
| 2s " Green Gage, light syrup | 1 27½ | 1 25 |
| 2s " heavy syrup | 1 47½ | 1 45 |
| 2½s " " | 1 67½ | 1 65 |
| 3s " " | 1 97½ | 1 95 |
| Gals. " standard | 3 72½ | 3 70 |
| 2s " Egg, heavy syrup | 1 70 | 1 67½ |
| 2½s " " | 1 97½ | 1 95 |
| 3s " " | 2 27½ | 2 25 |
| Raspberries— | | |
| Red, light syrup | 1 50 | 1 50 |
| Red, heavy syrup | 1 75 | 1 72½ |
| Red, gallons, standard | 5 50 | 5 50 |
| 2s " solid pack | 8 50 | 8 50 |
| Black, heavy syrup | 1 75 | 1 72½ |
| Black, preserved | 1 90 | 1 87½ |
| Black, gallons, standard | 5 25 | 5 25 |
| " solid packed | 5 25 | 5 25 |
| Strawberries— | | |
| 2s, heavy syrup | 2 00 | 1 97½ |
| 2s, preserved | 2 15 | 2 12½ |
| Gallons, standard | 6 25 | 6 25 |
| VEGETABLES | | |
| Asparagus— | | |
| 2s, tips | 52½ | 2 50 |
| Beets, sugar | 0 85 | 0 95 |
| Beans— | | |
| 2s, wax | 80 85 | 80 82½ |
| 2s, refugee | 0 85 | 0 82½ |
| Corn— | | |
| 2-lb. tins, per doz. | 0 92½ | 0 90 |
| Gallon, per doz. | 5 00 | 5 00 |
| Peas— | | |
| 2s, standard (No. 4) | 0 85 | 0 82½ |
| 2s, early June (No. 3) | 0 95 | 0 92½ |
| 2s, sweet wrinkled (No. 2) | 1 00 | 0 97½ |
| 2s, extra fine sifted (No. 1) | 1 25 | 1 22½ |
| Pumpkins— | | |
| 3-lb. tins | 0 80 | 0 80 |
| Rhubarb— | | |
| 2s, preserved | 1 17½ | 1 15 |
| 3s, preserved | 1 92 | 1 90 |
| Gallons, standard | 2 85 | 2 82 |

| | | |
|---|-------|-------|
| Spinach— | | |
| 2s, table | 1 42½ | 1 40 |
| 3s, table | 1 82½ | 1 80 |
| Gallons, table | 5 02 | 5 00 |
| Squash— | | |
| 3-lb. | 1 10 | 1 10 |
| Tomatoes— | | |
| 3-lb. tins, per doz. | 1 17½ | 1 15 |
| Gallon tins, per doz. | 3 12½ | 3 10 |
| FISH | | |
| Lobster, tails | 3 50 | 3 50 |
| " 1-lb. flats | 2 25 | 2 25 |
| " 1-lb. flats | 2 25 | 2 25 |
| Mackerel | 1 00 | 1 00 |
| Salmon, Horse Shoe, Maple Leaf, Clover Leaf. | | |
| 1-lb. Tails, per doz. | 1 12 | 1 12 |
| 1-lb. Flat, " | 1 12 | 1 12 |
| 1-lb. " | 1 12 | 1 12 |
| Arrow brand, sock eyes, per doz. | 1 12 | 1 12 |
| 1-lb. " | 1 12 | 1 12 |
| Pink salmon, various brands, per doz. | 1 12 | 1 12 |
| Cohoos, " | 1 12 | 1 12 |
| "Thistle" haddies, 4 doz. 1-lb. flats, per doz. | 1 12 | 1 12 |
| Canadian kippered herring, 4 doz. ovals, per doz. | 1 30 | 1 30 |
| fresh herring in tomato sauce, 4 doz. ovals, per doz. | 1 30 | 1 30 |
| Canadian plain herring, per doz. | 1 35 | 1 35 |
| Scotch kippered herring, per doz. | 1 30 | 1 30 |
| herring in tomato sauce, per doz. | 1 30 | 1 30 |
| SUGAR—Refineries report a fair trade in sugar at ruling prices, while jobbers are also doing more or less in this line, although the sales made are not so large as they generally are at this time. The market is quiet, and no change in prices is looked for at the moment. The New York market is rather easier. It declined twenty points and recovered ten, since when it has remained unchanged with an easy feeling. Raw markets present no new features. | | |
| Granulated, bbls. | 4 40 | 4 40 |
| " 1-bbls. | 4 15 | 4 15 |
| " bags | 4 35 | 4 35 |
| Paris lump, barrels | 5 05 | 5 05 |
| " half-barrels | 5 05 | 5 05 |
| " boxes, 100 lbs. | 4 95 | 4 95 |
| " boxes, 50 lbs. | 5 05 | 5 05 |
| Extra ground, bbls. | 4 80 | 4 80 |
| " 50-lb. boxes | 4 90 | 4 90 |
| " 25-lb. boxes | 5 00 | 5 00 |
| Powdered, bbls. | 4 60 | 4 60 |
| " 50-lb. boxes | 4 80 | 4 80 |
| Phoenix | 4 40 | 4 40 |
| Bright coffee, | 4 20 | 4 20 |
| " yellow | 4 25 | 4 25 |
| No. 3 yellow | 4 25 | 4 25 |
| No. 2 " " | 4 10 | 4 10 |
| No. 1 " bbls. | 4 00 | 4 00 |
| No. 1 " bags | 3 95 | 3 95 |
| SYRUP AND MOLASSES—Molasses remains without feature. Grocers are not yet displaying much interest in either this line or in syrups, being content to pay the ruling price for whatever small lots they require for immediate consumption. | | |
| Barbadoes, in puncheons | 0 80 | 0 80 |
| " in barrels | 0 32½ | 0 32½ |
| " in half-barrels | 0 22 | 0 22 |
| New Orleans | 0 22 | 0 22 |
| Antigua | 0 20 | 0 20 |
| Porto Rico | 0 40 | 0 40 |
| Corn syrups, bbls. | 0 02 | 0 02 |
| " 1-bbls. | 0 02 | 0 02 |
| " 1-bbls. | 0 02 | 0 02 |
| " 32-lb. pails | 1 14 | 1 14 |
| " 25-lb. pails | 1 06 | 1 06 |
| Cases, 2-lb. tins, 2 doz. per case | 1 95 | 1 95 |
| " 5-lb. " 1 doz. " | 2 45 | 2 45 |
| " 10-lb. " 1 doz. " | 2 35 | 2 35 |
| " 20-lb. " 1 doz. " | 2 25 | 2 25 |
| TEA—Teas have been moving out steadily all week. Japans are exceedingly scarce. In first hands holdings are practically nil, while all stocks together would not represent a large amount. Low grades are not obtainable anywhere, and teas between 15c. and 18c. it is next to impossible to obtain. Prices are very strong in all lines. Indians and Ceylons are hardly changed since last report. Orange Pekoes, in Ceylons, are up in the primary market. All blacks are firm. China greens have advanced slightly, according to advices received. | | |
| Japans—Fine | 0 26 | 0 26 |
| Medium | 0 20 | 0 20 |
| Good common | 0 18 | 0 18 |
| Common | 0 13 | 0 15 |

Ceylon—Broken Orange Pekoe
Pekoes
Pekoe Souchongas
Indian—Pekoe Souchongas
Ceylon greens—Young Hyson
Hysons
Gunpowder
China greens—Pingsuey gun

COFFEE—In coffee of interest. The value of the Brazilian Groves depended upon by the rise as to whether affected in the opinion that a cent is probably. This remains to be seen. Prices are unchanged.

Jamaica
Java
Mocha
Rio, No. 7
Santos
Maracaibo

FOREIGN DRUGS

Shipments of prunes from California are now on the way to Montreal, and are anxiously awaited. Prunes are very scarce, and command a high price. In California, the market is quiet, and no change in prices is looked for at the moment. The New York market is rather easier. It declined twenty points and recovered ten, since when it has remained unchanged with an easy feeling. Raw markets present no new features.

Valencia Raisins—

Fine off-stalk, per lb.
Selected, per lb.
Layers
Dates
Dates, Hollowees, per lb.
California Evaporated
Apricots, per lb.
Peaches
Pears
Malaga Raisins—
London layers
" Connoisseur Clusters
Royal Buckingham
Excelsior Window Glass

California Raisins—
Loose muscatels, fancy
" choice
" 2 crown
" 3 crown
" 4 crown
Prunes—
30-40s
40-50s
50-60s
60-70s
70-80s
80-90s
90-100s
Oregon prunes (Italian)
Oregon prunes (French)

| | | |
|---|-------|------|
| Ceylon—Broken Orange Pekoe | 0 30 | 0 38 |
| Pekoes | 0 17 | 0 30 |
| Pekoe Souchongs | 0 15 | 0 20 |
| Indian—Pekoe Souchongs | 0 12½ | 0 18 |
| Ceylon greens—Young Hysons | 0 17 | 0 20 |
| Hysons | 0 16 | 0 17 |
| Gunpowders | 0 13½ | 0 14 |
| China greens—Pinguay gunpowder, low grade | 0 11 | 0 15 |
| " " pea leaf | 0 19 | 0 22 |
| " " pinhead | 0 3½ | 0 35 |

COFFEE—In coffees there is not much of interest. The valorization scheme of the Brazilian Government is still commented upon by the trade. Speculation is rife as to whether prices are likely to be affected in the future, some being of the opinion that an advance of a couple of cents is probable early in November. This remains to be seen. At present prices are unchanged at figures quoted.

| | | |
|------------|-------|-------|
| Jamaica | 0 10½ | 0 11 |
| Java | 0 18 | 0 30 |
| Mocha | 0 19½ | 22 |
| Rio, No. 7 | 0 09½ | 0 10 |
| Santos | 0 10½ | 0 11 |
| Maracabo | 0 11 | 0 13½ |

FOREIGN DRIED FRUITS—Large shipments of prunes and raisins from California are now said to be on the way to Montreal, and, needless to say, are anxiously awaited by the trade. Prunes are very firm. The large size are scarce, and command a good price when obtainable. In raisins the shipments due to arrive will be used to fill orders booked. Representatives of most of the large California houses have been advised to withdraw from the market, and consequently California raisins are not now quoted. The 4-crown raisins are reported very scarce, and not anything like as plentiful as it was thought they would be. It will be noticed that quotations on all California raisins are higher. Another advance of half a cent has taken place in currants. All lines now quoted are up from a quarter to half a cent above old figures. There is an active demand at ruling prices, all stock offered being rapidly taken up. The direct steamer Bellona has arrived, but insofar as new orders are concerned this will not tend to relieve the situation materially, since practically the whole cargo was booked and sold to arrive. However, the result will be that grocers will now have their orders, which have been standing so long, filled. It is understood that in New York the situation is very strained. No Valencia or Sultana raisins are to be obtained, while California goods, which should have arrived a month ago, are still on the road. Nuts locally are unchanged since last week.

| | | |
|---|-------|-------|
| Valencia Raisins— | | |
| Fine off-stalk, per lb | 0 13 | 0 18 |
| Selected, per lb | 0 12 | 0 18 |
| Layers | 0 07 | 0 07 |
| Dates— | | |
| Dates, Holloweys, per lb | 0 05 | 0 05 |
| California Evaporated Fruits— | | |
| Apricots, per lb | 0 13½ | 0 14 |
| Peaches, " | 0 12½ | 0 14 |
| Pears, " | 0 13½ | 0 15 |
| Malaga Raisins— | | |
| London layers | 2 25 | 2 50 |
| "Connoisseur Clusters" | 2 50 | 3 80 |
| Royal Buckingham Clusters, ½-boxes | 1 10 | 3 50 |
| Excelsior Window Clusters, ½-boxes | 4 50 | 1 3 |
| California Raisins— | | |
| Loose muscatels, fancy seeded, in 1 lb. pkgs. | 0 10 | 0 10½ |
| " " choice seeded, in 1-lb. pkgs. | 0 09½ | 0 10 |
| " " 2 crown | 0 08 | 0 08½ |
| " " 3 crown | 0 07 | 0 09 |
| " " 4 crown | 0 06 | 0 10 |
| Prunes— | | |
| Per lb. | | |
| 30-40s | 0 09½ | 0 09½ |
| 40-50s | 0 08½ | 0 09 |
| 50-60s | 0 08 | 0 08½ |
| 60-70s | 0 07½ | 0 08 |
| 70-80s | 0 07 | 0 07½ |
| 80-90s | 0 06 | 0 06½ |
| 90-100s | 0 06 | 0 06 |
| Oregon prunes (Italian style), 40-50s | 0 08½ | 0 07½ |
| " " 50-60s | 0 07½ | 0 07½ |
| Oregon prunes (French style), 60-70s | 0 07½ | 0 07½ |
| " " 80-100s | 0 06 | 0 06 |
| " " 100-120s | 0 05 | 0 05 |

| | | |
|-----------------------------------|-------|-------|
| Currants— | | |
| Filiatras, uncleaned, barrels | 0 07 | 0 07 |
| Fine Filiatras, per lb., in cases | 0 07½ | 0 08 |
| " " cleaned | 0 07½ | 0 08 |
| " " in 1-lb. cartons | 0 08 | 0 08½ |
| Finest Vostizzas " | 0 08 | 0 08 |
| Amalias " | 0 07½ | 0 07½ |
| Sultana Raisins— | | |
| Sultana raisins, per lb. | 0 08 | 0 12 |
| " " 1-lb. carton | 0 10 | 0 10 |

| | | |
|---|-------|------|
| Eleme Table Figs— | | |
| Six crown, extra fancy, 40-lb. boxes | 0 15 | 0 09 |
| Four crown, fancy, 10-lb. boxes | 0 08 | 0 08 |
| Three crown | 0 17 | 0 10 |
| Fancy boxes, fine quality, per box | 0 22 | 0 22 |
| Fancy washed figs, in baskets, per basket | 0 25 | 0 30 |
| " " pulled figs, in boxes, per box | 0 28 | 0 28 |
| " " stuffed figs | 0 06½ | 0 07 |
| 12-oz. boxes | | |

Grocer—Quebec Markets — —Browning

SPICES—Nutmegs are selling at a very low figure, but otherwise there is little that is new in this market. Gingers and peppers present no new features.

| | | |
|-----------------|------|-------|
| Peppers, black | 0 16 | 0 22 |
| " " white | 0 25 | 0 30 |
| Ginger, whole | 0 16 | 0 24½ |
| Ginger, Cochin | 0 17 | 0 17½ |
| Cloves, whole | 0 25 | 0 32 |
| Cream of tartar | 0 25 | 0 30 |
| Allspice | 0 12 | 0 15 |
| Nutmegs | 0 30 | 0 55 |

EVAPORATED APPLES—Evaporated apples are higher again this week, dealers now asking 8c. for anything they sell. They say the scarcity has made this move on their part necessary.

LAST MINUTE PROVISION MARKETS.

Montreal, Thursday, Oct. 25, 1906.

BUTTER—Fair demand locally at unchanged prices, but no export trade.
CHEESE—Market quiet, but inclined to be easier.
EGGS—Good demand prevails. Market firm.
PROVISIONS—Hog market weak owing to heavy deliveries. Lard firm. Smoked meats rather slow. Abattoir dressed hogs quoted \$9 to \$9.25 per 100 lbs.

BEANS—Conservative buying is advisable at present. The feeling in the market is for lower prices, and although no material change is noticeable at present, lower figures are possible towards the beginning of November. Spot stocks are not large, farmers apparently holding their beans, but they will have to ship them sooner or later, and prices are bound to be lower when receipts become heavy.

PEELS—Peels are as strong as ever, and prices continue firm. Dealers report fairly good business.

MAPLE PRODUCTS—High prices rule in maple products at present. There is not a great deal of business passing but manufacturers are busy with Fall orders.

RICE AND TAPIOCA—A few small lots of tapioca arrived in Montreal last week and are now being distributed to customers in various districts. Jobbers report small transactions in this line. Rice is without feature.

| | | |
|-----------------------------------|-------|-------|
| Maple syrup, bulk, per lb. | 0 07 | 0 09½ |
| Pure Townships sugar, per lb | 0 10 | 0 12 |
| Pure Beauce County, per lb. | 0 09 | 0 09 |
| B rice, in 10 bag lots | 3 25 | 3 35 |
| B rice, less than 10 bags | 3 35 | 3 35 |
| C C rice, in 10 bag lots | 3 15 | 3 25 |
| C C rice in less than 10 bag lots | 3 25 | 3 25 |
| Tapioca, medium pearl | 0 07½ | 0 09 |

ONTARIO MARKETS.

POINTERS—

Something unusual in beans.
Sugar market weaker.
Currants continue to advance in primary market.
Somewhat weaker feeling in provisions.
Evaporated apples firm.

Toronto, October 25, 1906.

Business is seasonable in all lines and collections are satisfactory. There is a weaker tone to the sugar market, though a decline is not actually anticipated. Consumption indeed is limited and interest flags.

This is the time of year when the bean trade gets active. Just now the situation is puzzling the trade here. Big dealers in the bean district, Essex and Kent, are refusing to take business and there is an uneasy feeling that perhaps prices are going higher. A shrewd surmise of the situation is that some large dealers are over-sold for October shipment and that farmers are holding back for better prices. Prices may advance temporarily but it is believed the crop was good and that there are plenty of beans in the country and prices presently will be normal.

Dried fruits continue firm with currants still advancing. The canned fruit trade is normal. Teas, especially Ceylons, are advancing. Evaporated apples are in limited supply and the market is firm.

CANNED GOODS—Quotations are unchanged. Business is reported by the jobbers to be good for the season and the trade seem to be recovering from the shock of the opening prices. Corned beef quotations are higher.

Fruit and vegetable quotations are unchanged and are left out this week.

FISH

| | | |
|---|------|-------|
| Lobster, talls | 3 75 | 3 85 |
| " " 1-lb. flats | 2 00 | 2 00 |
| Mackerel | 1 00 | 1 25 |
| " " Scotch | 1 45 | 1 45 |
| Salmon, Fraser River Sockeyes | 1 30 | 1 30 |
| 1-lb. Talls, per doz | 1 95 | 1 95 |
| 1-lb. Flat, " | 1 70 | 1 70 |
| 1-lb. " | 1 70 | 1 67½ |
| Northern River Sockeyes | 1 70 | 1 67½ |
| Cohoos, per doz. | 1 70 | 1 70 |
| Humpbacks | 0 14 | 0 23 |
| Sardines, French ½'s | 0 08 | 0 10 |
| " " Portuguese ½'s | 0 25 | 0 27 |
| " " P. & C. ½'s | 0 35 | 0 38 |
| " " P. & C. 1's | 0 33 | 0 34 |
| " " Domestic 1's | 3 75 | 4 50 |
| " " Mustard, ½ size, cases 50 tins, per 100 | 1 10 | 1 20 |
| Haddies, per doz. | 4 25 | 4 75 |
| Haddies, per case | 1 00 | 1 00 |
| Kipper herrings, domestic | 1 45 | 1 50 |
| " " imported | 1 40 | 1 40 |
| Herrings in tomato sauce, domestic | 1 40 | 1 40 |
| " " imported | 1 40 | 1 40 |

MEATS, ETC.

| | | |
|---------------------------|------|------|
| Beef, corned ls, per doz | 1 40 | 2 50 |
| " " 2s, " | 1 70 | 1 70 |
| " " 4s, " | 1 70 | 1 70 |
| " " 1s, " | 1 70 | 1 70 |
| Per dozen tins. | | |
| Chicken, 1's, boneless | 3 20 | 3 10 |
| Turkey, 1's, " | 3 20 | 3 10 |
| Duck, 1's, " | 3 20 | 3 10 |
| Tongue, 1's, lunch | 2 05 | 1 95 |
| Soup, 2's, giblet | 1 00 | 1 00 |
| " " 2's, tomato | 1 45 | 1 45 |
| " " 3's, " | 1 40 | 1 40 |
| Pig's feet, 1's, boneless | 1 40 | 2 50 |
| " " 1½'s, " | 1 40 | 2 50 |

TEA—Cables from London this week indicate a higher market especially for

| | | |
|---------------------------|------|------|
| Alfike— | | |
| Fa cy lots, per bush..... | 6 50 | |
| No. 1..... | 6 03 | 6 25 |
| No. 2..... | 5 83 | 6 00 |
| No. 3..... | 4 35 | 5 10 |

RED CLOVER—

| | | |
|------------|------|------|
| Fancy..... | 7 35 | 7 50 |
| No. 1..... | 7 00 | 7 25 |
| No. 2..... | 6 50 | 6 75 |

Samples containing a large percentage of buck-horn, catch fly, etc., are at a big discount.

TIMOTHY—

| | | |
|----------------------------------|------|------|
| Machine threshed..... | 1 45 | 1 8- |
| Hand th. shed, light u hole..... | 2 00 | 2 35 |

Lots containing seeds bring from 1½c. to 2¼c. a lb.

BEANS—Some of the jobbers here are a little worried to fill their bean orders. Up to the end of last week the market was easy on the assurance of a good average crop with increased acreage. This week large dealers in the bean district are refusing business and prices are much firmer. Some of the dealers in the growing district sold heavily for October shipment. Prices opened low and farmers after satisfying their immediate requirements are holding back and the dealers are experiencing difficulty in filling orders. There are plenty of beans in the country and they will be forthcoming when the prices suit the growers. That's the way the riddle is read here. On the other hand beans have advanced in New York.

| | |
|-----------------------------------|-------|
| Beans, hand picked, per bush..... | 1 75 |
| prime, No. 1..... | 1 60 |
| Lima, per lb..... | 0 06½ |

HIDES AND WOOL—Chicago is weaker, but locally there is little change in the situation.

| | |
|---|-------|
| Hides, inspected, steers, No. 1..... | 0 12½ |
| No. 2..... | 0 11½ |
| " " cows, No. 1..... | 0 12½ |
| No. 2..... | 0 11½ |
| Country hides, fat, per lb., cured..... | 0 10½ |
| Calf skins, No. 1, city..... | 0 13 |
| No. 1, country..... | 0 12 |
| Lamb skins..... | 0 80 |
| Horse hides, No. 1..... | 3 15 |
| Rendered tallow, per lb..... | 0 06 |
| Pulled wools, super, per lb..... | 0 25 |
| extra..... | 0 27 |
| Wool, unwashed fleece..... | 0 15 |
| washed fleece..... | 0 25 |

The statist of the Victorian Government, Australia, has figured out that there were 26,500,000 less sheep in the world in 1903 than there were 16 years before, in 1887. But the sheep in Australia have since increased 17,000,000 and it is estimated that probably the entire loss has been made up. But the wool consuming population of the earth has increased 12½ per cent. since 1878. "These figures," says the Canadian commercial agent at Australia, "will explain the wool situation of to-day and its probable future."

N. B. MARKETS.

St. John, N.B., Oct. 22, 1906.

Dealers are very busy and work with exceeding good heart, as in almost every case markets are in their favor. The further advance in California dried fruits, particularly in raisins, is a matter of much interest and some profit. While this cuts into the profit, it means pleased customers. In spice, pepper is rather higher. Cream of tartar shows quite an advance. Rice holds firm at the fuller figures.

OIL—There is nothing new to report in burning oil. Demand is heavy at

this season. Lubricating oils show rather lighter business. In paint oil demand has been good, but sales at present less active. Quite full values rule. Receipts of cod oil have, so far this season, been light. Just fair prices obtained. It is said large quantities are shipped direct to the United States market.

SALT—In Liverpool coarse salt quite full stocks are held. Sales but fairly active. In fine salt business is quiet.

CANNED GOODS—Supplies are coming to hand very freely. Dealers this season are making a fair profit. Guild prices being maintained. Full values rule in all lines. This is not a large market for fruits, few are sold outside of apples, peaches, strawberries and pears. A limited sale for local packed blueberries. Salmon are firmly held. Oysters very scarce. Baltimore packers cleaned up on old stocks. In domestic fish, sardines rather light supply; a fair stock of haddies and kippers.

GREEN FRUITS—Dealers are busy. Apples rather dull; there are daily auction sales. Only the poorer grades are offered in this way. Oranges and lemons are still held at full figures, though some good Jamaica oranges are offered at reasonable prices. Pears about cleaned up. Cranberries are firmer. Some nice Tokay grapes received. Malagas are good. In Ontario stock prices quite firm.

DRIED FRUIT—A further advance in California raisins is an interesting factor in the market. This means an advance of a cent and a half from opening figures. In prunes, while market is firmer, values still low. New shortly expected. Apricots and peaches are very high. New currants offered; prices are again higher. Package goods supply the market. Dates firmly held; old stock well cleaned up. New figs and peels here, full prices asked. Evaporated apples are higher and the position said to be very strong. Onions move freely; prices unchanged.

SUGAR—Sales are very heavy. Dealers carry full stocks. Prices unchanged.

MOLASSES—Fair business. Market firm. Porto Rico unchanged. Barbadoes rather higher. Fair stocks are held.

FISH—Little business in fresh fish. Dry fish unchanged, fair stocks are held. Pickled herring move freely at this season; market well supplied. In smoked herring supplies of new fish come to hand slowly. Business dull and prices low. Finnan haddies are being shipped west in large quantities.

FLOUR, FEED AND MEAL—In flour there is active business. Ontario flour is certainly a very cheap food at present figures, being well below oatmeal, which is firmly held. Cornmeal is rather lower. The domestic mills are inclined to cut out the jobbers. Beans rather firmer. Large quantities were bought at the lower prices. Yellow eyes are higher.

DEATH OF J. H. MAIDEN.

J. H. Maiden, manufacturers' agent, Montreal, died last week, after a lingering illness which extended more or less steadily over two years. Up to a few weeks before his death he appeared to be recovering, but he suffered a relapse, which ended in death.

Mr. Maiden was well and favorably known in the trade, although he had only been in business four years. He controlled several good agencies and was just beginning to attain success in his chosen field.

He was born in Belleville thirty-two years ago, but came to Montreal when fourteen years of age. He received his education in that city and later secured employment in a produce and provision house. He was engaged in this business until 1902 when he set up on his own account. He had a control of Eagle baking powder, and was agent for Deerfield water, Mollassing meal and various other lines, besides representing the Walker Bin & Stores Fixture Co.

Andrew Watson, 425 St. Paul street, will take over all the agencies controlled by the late Mr. Maiden, with the exception of Deerfield water, the representative for which will be the A. H. Brown Bottling Co.

NEATLY PREPARED BOOKLET.

A very neatly prepared little booklet has been issued by the Halifax Cold Storage Co. In it the reader finds explained a system of cold storage by which fish may be held for a long time before consumption, without suffering any more than flour or sugar. The various steps through which the fish passes while being prepared by the company, their plant and the different departments are all found described in the book. The little work is profusely illustrated with fine views.

TRADE NOTES.

M. G. Beatty, Dalycroy, has bought the general store business of D. J. Downey Co., Alliston.

J. O. Laporte, of Bernard & Laporte, wine merchants, Montreal, is visiting the trade in northern parts of Quebec at present.

Clarke Alexander, of James Alexander, Limited, cheese and butter exporters, Montreal, spent the latter end of the week in Toronto.

S. W. Ewing, of S. H. Ewing & Son, Montreal, was in Toronto this week attending a meeting of the executive of the Canadian Manufacturers' Association.

F. H. Taylor, Niagara Falls, is making some interior improvements in his fine grocery. One important change is the removal of the counter on one side to give more floor space.

The self-satisfied need to be short-sighted.

Let the faint-hearted not be discouraged. Life is sweet and only the good die young.

MANITOBA MARKETS

(Market quotations corrected by telegraph up to 12 a.m. Wednesday, Oct. 25, 1906.)

Oatmeal has been reduced to \$2.10 per sack. Local jobbing houses and brokers are finding great difficulty in procuring supplies of honey and prices are advancing in consequence. New evaporated apples are arriving in good supply, the opening price being 8c. per pound. Business continues very active in all general grocery lines and the wholesale houses are beginning to feel the first impetus of Christmas trade.

CANNED GOODS—Pumpkins have been advanced 20c. per case and revised quotations will be noted below. There is a heavy movement of canned fruits and vegetables. We quote:

Table listing various food items and their prices, including Apples, Cherries, Currants, Gooseberries, Pears, Peaches, Plums, Pumpkins, Pineapples, Raspberries, Strawberries, Blueberries, Beans, Corn, Peas, Succotash, Beets, Spinach, Asparagus, Tomatoes, Salmon, and various oils and fats.

Table listing Lobsters (new and old) and their prices per flat and per case.

Table listing various meats including Pork and beans, Clark's 1 lb. plain, Corned beef, Roast beef, Potted meats, Veal loaf, Ham loaf, Chicken loaf, Lunch tongue, Sliced smoked beef, Chipped, Sliced bacon, and Corned beef.

SUGAR—Prices continue as last week.

Table listing various grades of sugar such as Montreal granulated, Wallaceburg, Berlin, Icing sugar, Powdered sugar, Lump, and Raw sugar.

SYRUPS AND MOLASSES—Prices are quoted as follows:

Table listing various syrups and molasses including Crown Brand, Beaver Brand, Barbadoes molasses, New Orleans molasses, and Porto Rico molasses.

COFFEE—Prices are quoted as follows:

Table listing various coffee grades including Whole green Rio, Ground roasted Rio, Old Government Java, Imperial Java, Pure mocha, Choice Rio, Seal Brand, and Local Blends.

MATCHES—

Table listing various match brands such as Telegraph, Telephone, King Edward, Head Light, Rising Star, Eagle, Victoria, Silent, and Comet.

MINCE MEET—

Table listing Mince meat in 7 lb. pails and 12 oz. pkgs.

FOREIGN DRIED FRUITS—

Table listing various dried fruits including Sultana raisins, Table raisins, Valencia raisins, and Trenor's Valencia raisins.

California raisins for November delivery.

Table listing California raisins in muscatels and choice seeded packages.

California raisins, spot shipment.

Table listing California raisins in muscatels and choice seeded packages for spot shipment.

Prunes, October delivery.

Table listing various grades of prunes including 100-120, 90-100, 80-90, 70-80, 60-70, 50-60, and 40-50.

Figos, cooking in tins, per lb.

Table listing various grades of figos including table, crown, and glove boxes.

CANDIED PEELS—

Table listing various candied peels including Lemon, Orange, and Citron.

CCCOA—As noted before, Baker's cocoa has been advanced to 43c. per lb.

OATMEAL AND CORNMEAL—Rolled oatmeal has been reduced to \$2.10 per sack.

Table listing various grades of rolled oats and standard cornmeal.

NUTS—Prices are as follows:

Table listing various nuts including Almonds, Filberts, Peanuts, and Jumbos.

Table listing various nuts including Walnuts, Pecans, and Brazil nuts.

SPICES—

Table listing various spices including Pepper, Cayenne pepper, Cassia, Allspice, Ginger, Mixed spice, Mace, Black pepper, White pepper, Cinnamon, Nutmegs, Cloves, and Mixed spices.

EVAPORATED APPLES—

evaporated apples in 5 lb. boxes, 10 lb. boxes, and 25 lb. boxes.

BUCKWHEAT—

at \$1.70 per bushel.

Window dressing most important. It needs encouragement. The Canadian monthly prizes of \$5. month. Those will send photo. This is a chance for advancement. don't know your surprise your advantage in business if he the competitor.

RICE. T.

Prices are quoted as follows: Japan rice, Rangoon rice, Patna, Tapioca, Sago.

POT AND ADVANCE WITH

Pot barley, Pearl barley.

BEANS—

are quoted at \$1.75.

NOVA S

The local tinne very a volume of o tions are full are pretty s report sugar dred pounds has taken p occasion fo some jobber ket is quick increase in very slow in

The Canadian Grocer

THE MARKETS

| | |
|----------------------------------|------|
| Walnuts, new, Grenobles, per lb. | 0 15 |
| " " Marbots | 0 13 |
| " " shelled, " | 0 32 |
| Pecans, per lb. | 0 15 |
| Brazils, per lb. | 0 15 |

SPICES—

| | |
|---|------|
| GROUND SPICES. | |
| Pepper, black, in 10 lb boxes, per lb. | 0 18 |
| " white, " 5 | 0 25 |
| Cayennepepper, in 2 and 5 lb. tins, per lb. | 0 20 |
| Cloves, in 5 lb. boxes, per lb. | 0 22 |
| Capsia, " " " | 0 12 |
| Allspice, " " " | 5 11 |
| Ginger, in 10-lb. boxes, per lb. | 0 13 |
| Mixed spice, in 5-lb. boxes, per lb. | 0 20 |
| Mace, in 5-lb. boxes, per lb. | 0 70 |

| | |
|----------------------------------|------|
| WHOLE SPICES. | |
| Black pepper, per lb. | 0 13 |
| White pepper, per lb. | 0 25 |
| Cinnamon (ordinary), per lb. | 0 18 |
| Cinnamon (extra choice), per lb. | 0 24 |
| Nutmegs, per lb. | 0 25 |
| Cloves according to quality. | 0 14 |
| Ginger, per lb. | 0 10 |
| Allspice, per lb. | 0 08 |
| Mace, per lb. | 0 70 |
| Mixed spices, for pickling | 0 12 |
| 4-oz. packets, per doz. | 0 75 |

EVAPORATED APPLES—The first evaporated apples are arriving in Winnipeg this week and the opening quotation is 8c. per lb. in 50-lb. boxes.

BUCKWHEAT—Quoted as before at \$1.70 per half sac.

MONTHLY COMPETITION.

Window dressing, we believe, is one of the most important parts of the grocery business. It needs encouragement in Canada. For that reason The Canadian Grocer has decided to hold a monthly window dressing competition. Three prizes of \$5, \$3 and \$2 will be awarded each month. Those wishing to enter the competition will send photographs of their windows to THE CANADIAN GROCER, 10 Front St. East, Toronto, accompanied by a written description. This is a chance for the clerk. No department of the grocery trade offers larger opportunities for advancement than window dressing. If you don't know what you can do, try. If you don't surprise yourself the effort will be a great advantage in any case. No grocer is up to his business if he cannot dress a window. Get into the competition.

RICE, TAPIOCA AND SAGO—

Prices are quoted as follows:

| | |
|---------------------------------|------|
| Japan rice, per lb., cwt. lots. | 0 05 |
| " " 50-lb. lots. | 0 05 |
| Rangoon rice, per lb. | 0 04 |
| Patna " " | 0 04 |
| Tapioca, per cwt. | 7 50 |
| Sago, per lb. | 0 04 |

POT AND PEARL BARLEY — An advance will be noted in prices below:

| | |
|---------------------------------------|------|
| Pot barley, per sack. | 2 50 |
| Pearl barley, per half sack (49 lbs). | 1 75 |
| " " sack. | 3 50 |

BEANS—White beans, hand picked, are quoted at \$2.05 per bush., the 3-lb. picked at \$1.80, and the 5-lb. picked at \$1.75.

NOVA SCOTIA MARKETS

Halifax, N.S., October 23.

The local grocery markets still continue very active, there being a good volume of orders coming in and collections are fully up to expectations. Prices are pretty steady all round. Since last report sugar declined ten cents per hundred pounds in New York, but no change has taken place here. It has been the occasion for comment on the part of some jobbers that the local sugar market is quick to take advantage of any increase in price in other markets, but very slow in responding to a decline.

POULTRY—Those who ate the toothsome turkey on Thanksgiving Day had to pay a high price for it. Twenty-five cents per pound was the price asked for young birds, and there was only a small supply on the market. A few years back there were always lots of birds offered for sale at Thanksgiving, the prevailing price usually being about 15 cents. Times have changed, however, and the quantity of birds raised is very limited, the poultry raisers claiming that the birds require great care to rear, and that they are most destructive. Geese sold at 18 cents per pound and chickens at 15 cents per pound. These prices are prohibitive to the poor.

FRUIT—The recent heavy wind storm in the fruit raising districts played havoc with the orchards, and in some sections of the Annapolis and Cornwallis Valleys the ground was covered with apples, as many as one hundred barrels being blown down in some of them. As a result the market here is being flooded with poor stock, large quantities of which are being auctioned off at \$1 to \$1.25 per barrel. There is very little hard fruit on the market, and Gravensteins are the same as last quotation.

BEEF AND PORK—Prices rule high for beef and pork. There has been a recent advance in pork of 25 cents, and on beef about \$1.25. Lard has also advanced 1/2c. per pound. Fresh pork by the carcass is quoted at 9 cents.

BUTTER AND EGGS—The receipts of both are very limited. Nova Scotia eggs are very scarce, 22 cents being good for fresh stock. There is a fairly good supply of island eggs on the market but the sale for them is nothing very great, the consumer preferring Nova Scotia stock if obtainable. The price of butter is unchanged. Prince Edward cheese in wholesale lots is quoted by the factories at 13 1/2 cents, delivered in Halifax.

The receipts of Prince Edward Island potatoes are increasing, and they are now quoted at 40 cents per bushel at the wharves.

A HUSTLING SALESMAN.

Walter C. Gaden, Apostle of Red Rose Tea in Montreal.

If the merits of Red Rose tea are not drilled into the grocers of Montreal by this time, it is not the fault of the Montreal representative of T. H. Estabrooks, Walter C. Gaden. Mr. Gaden knows everybody in the grocery trade, and everybody knows Mr. Gaden, who is popular wherever he goes.

He was born in the country where so many good people come from, Newfoundland, in the little town of Harbor Grace, being a son of the late Garland Crawford Gaden, high sheriff of the Northern District of Newfoundland. He spent the early years of his life in the country of his birth, and was educated at Roddick's Grammar School.

Subsequently he studied law for a while, but gave it up, and entered the commercial field in Montreal, in which he has since worked.

He entered the employ of John Murphy, then on Notre Dame street, where he remained for some time as a clerk.

Leaving that firm he became connected with David Laidlaw, also on Notre Dame street, where he made himself a valued employe. His aspirations pointed to greater things, and he entered business on his own account, opening a retail store on St. Lawrence street, near Pine avenue. Mr. Gaden commanded a good trade, but evidently the retail trade did not meet his ideas of a good business, for he decided to venture into the wholesale field. He secured a line of washing compound, "Victorine," which is probably known in most towns and cities of the Dominion. Securing premises on St. Paul street, Mr. Gaden commenced manufacturing this powder and soon introduced it to the trade in every part of Canada. Much of his experience as a traveler was gained during the time he pushed Victorine. During the nine years he spent in selling this article to the grocers, he made



WALTER C. GADEN, Montreal.

many friends who still deal with him, but in another line.

In 1903 Mr. Estabrooks, of St. John, succeeded in inducing Mr. Gaden to take up Red Rose tea and push it with the trade. He covers Montreal and the suburbs in a manner which leaves nothing undone. Formerly Red Rose tea was but fairly well known in the city, but now there are few grocers who do not carry this line. Mr. Gaden's excellent knowledge of French, his genial personality, and his willingness to oblige, besides his knowledge of the trade, has been the means of building up a fine business for T. H. Estabrooks in Montreal and the surrounding district.

Outside of business, Mr. Gaden has any number of friends, and is always welcome at social gatherings.

Mr. Gaden fought in the Northwest Rebellion in 1885, serving in the Montreal Garrison Artillery.

CONDENSED OR "WANT" ADVERTISEMENTS

Advertisements under this heading, 2c. a word first insertion; 1c. a word each subsequent insertion.

Contractions count as one word, but five figures (as \$1,000) are allowed as one word.

Cash remittances to cover cost must accompany all advertisements. In no case can this rule be overlooked. Advertisements received without remittance cannot be acknowledged.

Where replies come to our care to be forwarded five cents must be added to cost to cover postages, etc.

YEARLY CONTRACT RATES.

| | | |
|----------------------------------|-------|---------|
| 100 words each insertion, 1 year | | \$30 00 |
| " " " " 6 months | | 17 00 |
| " " " " 3 months | | 10 00 |
| 50 " " " 1 year | | 17 00 |
| " " " " 6 months | | 10 00 |
| 52 " " " 1 year | | 10 00 |

REPRESENTATIVES WANTED

AGENCY—Well connected representatives in Eastern, Western and Central Canada are required by large firm of malt vinegar brewers, in England, with special facilities for meeting the requirements of the Canadian trade. Write fully, stating territory covered, and giving references. Box 101, THE CANADIAN GROCER, 88 Fleet St. E.C., London, England. (f tf.)

TWO experienced salesmen wanted on a commission basis; will be given exclusive territory. A first-class contract will be made with salesmen of good address and character who can sell high-grade specialties. Address, Toledo Computing Scale Company, Hamilton, Ont.

AGENCIES WANTED

GOOD Canadian agencies required by energetic man with best personal connection in Bristol and district. Reply "Bristol," care of MacLean Publishing Co., 88 Fleet St., London, E.C., Eng.

SITUATIONS VACANT.

WANTED—Broom and whisk maker, good wages will be paid for good workman who is steady and likes work. Apply Box 124, CANADIAN GROCER, Toronto.

TRAVELER WANTED.

WANTED for 1st of January, by a leading spice and coffee house, first-class salesman for Manitoba, Alberta and Saskatchewan. Must be thoroughly experienced and furnish best of references. Preference given to a man with present active connection. Good contract is waiting for the right man. Applications treated confidentially if desired. State full details of experiences with references to Box F.A.I., CANADIAN GROCER, Toronto. (44)

GROCERY BUSINESS FOR SALE.

A LIVE and growing business for sale; established over 20 years; in best town outside of Montreal, in Province of Quebec. Best of reasons for selling. Full particulars on enquiry. None but principals dealt with. "Old Grocer," care of CANADIAN GROCER, Toronto, Ont. (43)

BETTER THAN THE REVIEW OF REVIEWS.

It has long been the custom both in this country and England to disparage the attempts of Canadians to produce popular magazines. That the tide has turned is evidenced by the remarks of the editor of one of Ireland's leading periodicals, the Irish Monthly, who asserts that there is in Canada a magazine—the Busy Man's Magazine—which outdistances anything in the same field yet attempted in England. In the course of a long eulogy of this magazine he said: "It seems to realize the ideal that Mr. W. T. Stead proposed to himself better than Mr. Stead himself has done in his Review of Reviews. He, too, proposed to reproduce for busy people the cream of the world's magazines; but he is too original a man, he has too much of his own, to be merely a reproducer. Every page is sure to be studded with Steadisms. His magazine is not the less interesting for that, but it is the less able to give with adequate fullness the best articles of the periodicals of the previous month. The Busy Man's Magazine keeps more steadily—that is the best adverb, and the possible suspicion of a pun must not make us fling it aside—keeps more steadily to its purpose of reproducing for busy men and women the best articles from the current magazines of the world. The form, too, of the magazine is much more pleasant, of a convenient size and shape, and the type large and readable."

Expert Bookkeeping

Investigation and auditing of all classes of accounts undertaken. Trading, profit and loss accounts and balance sheets prepared. Sets of books opened and office systems devised in an up-to-date manner. Collection of accounts a specialty.

PERCY P. DAVENPORT
622 McIntyre Block, - - WINNIPEG, MAN.
Square your accounts

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

GOLD STANDARD

BAKING POWDER

IS

"GUARANTEED THE BEST"

IF YOU SELL IT YOU ARE GIVING YOUR CUSTOMERS THE HIGHEST VALUE POSSIBLE, AND YOU ARE ENJOYING A GOOD, SURE, SAFE PROFIT. THE QUALITY IS ALWAYS THE SAME. "GUARANTEED THE BEST."

THE QUESTION IS

?

ARE YOU SELLING IT? IF NOT, BETTER WRITE US ABOUT IT.

The Codville-Georgeson Co.
Limited
WINNIPEG and BRANDON
MANITOBA

Before buying

SALT

Write us for quotations and we can save you money

Mason & Hickey

108 Princess Street, WINNIPEG, Man.

TO MANUFACTURERS' AGENTS:

THE CANADIAN GROCER has enquiries from time to time from manufacturers and others wanting representatives in the leading business centres here and abroad.

Firms or individuals open for agencies in Canada or abroad may have their names and addresses placed on a special list kept for the information of enquirers in our various offices throughout Canada and in Great Britain without charge.

Address

Business Manager

CANADIAN GROCER
Montreal and Toronto.

RETURNED
Oct 26 / 06
to Montreal
Cut Book No 86
Page No 87
aam

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Baird's Worcestershire Sauce

Made from an original recipe, possesses a peculiar piquancy and flavor, and from the superiority of its zest is more generally used than any other sauce.

As Good as Any 90c. or \$1.00 Sauce

Cases 3 dozen 6-oz., or reputed $\frac{1}{2}$ -pint, bottles **75c.** per dozen.

Terms : F.O.B. Montreal, net within 30 days, no discount.

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Oct 26/06
to Montreal
Cut Book No. 56
Page No. 87
adm.



Everyone Knows
Everyone Wants

**BON
AMI**

All Wholesalers from Halifax to Vancouver handle Bon Ami

Cases of 3 dozen **\$1.19** per dozen, or **\$14.28** per gross.

F.O.B. your wholesaler's shipping point.

Lots of 5 gross, **\$13.40** per gross.

Delivered to any Railway Station from Halifax to Vancouver.

Terms : Net within 30 days, no discount.

THE ORIGINAL **Crossed Fish Brand** **Norwegian Sardines in Oil**

| | |
|---------------------------------------|----------------|
| $\frac{1}{4}$ -tins, in oil, | \$10.00 |
| $\frac{1}{4}$ -tins, in tomato, | 10.00 |
| $\frac{1}{2}$ -tins, in oil, | 16.00 |

Freight prepaid on 5-case lots to any Railway Stations and Boat Points in Canada east of North Bay, Ont.

Terms : Net within 30 days, no discount.

HUDON, HEBERT & CO., Limited
MONTREAL

The Most Liberally Managed Firm in Canada

ROLL BACON

is a good seller at this time of year.

We are offering Choice New Cured Stock.

It will pay you to order a shipment of this favorite line by mail or telegram at once.

THE PARK BLACKWELL CO.
PORK AND BEEF PACKERS LIMITED
TORONTO

TELEPHONE M 3960

MINCE MEAT

It is not necessary for us to tell you dried fruits are high, you know that. But we want to tell you that in spite of that we are quoting our genuine English Mince Meat at the same price as last year. Quality excellent, none finer. Put up in pails, 6 lbs., 12 lbs., 28 lbs. and 70 lbs. Order now for Thanksgiving and Christmas trade.

F. W. FEARMAN CO.,
HAMILTON LIMITED

Bologna Sausage

5c. in 100 lb. lots

QUALITY GUARANTEED

SAUSAGES

A Good Pork Sausage, 7c.

(IN HOG CASINGS)

Our Special—Oxford and Cambridge,
9c.; in 1-lb. cartons, 10c.

Standing orders given best
attention.

The Montreal Packing Co.,
MONTREAL, P.Q. Limited

Best
Of Friends



We are the best of friends with your customers because through you we are the source of provision satisfaction.

When customers see the above labels on Hams and Bacon they say, "all right! Go ahead!"

When customers know the Sausage, Bologna, Cheese, Butter, Lard, Eggs, Etc., come from us they say to themselves: "Glad I got the right goods!"

Look for the Label

THE WM. RYAN CO., Limited

70-72 Front St. East, TORONTO, ONT.

An apparent developed on the country market there has been in Great Britain, has undergone a matter of two years been held quite clearly an undoubted in the larger operators.

As the season is closing to a close late made goods it is only natural high-priced goods make effort to at reduced prices largely because it is expensive, expected shrinkage, besides chance and interest.

That the question is, profit? Prices charges are a considerable advance profit, say 10%.

Statistically this side of the Atlantic have been the best quality store here. Cattle are tically bare of stocks in Canada than a year ago.

Against this told that their mer made choice wise of undressed as these goods British imports as there is a "under finest, posed of at present."

Receipts we of cheese and against 69,411,989 packages of last year, boxes of cheese butter, as boxes of cheese butter for the last year.

Exports we of cheese and against 89,171 packages of last year, or 1,930,331 boxes packages of 1,819,890 boxes packages of last period of last year.

Receipts of 13,340 boxes crease of 110,000 of 67,110 Montreal this year. Receipts 511 packages 180,887 packages more in Considering in Canada the

Produce and Provisions

CHEESE AND BUTTER BULLETIN.

An apparent weakness has recently developed on the cheese market. Late country markets have been lower, and there has been a lack of demand from Great Britain, yet the Montreal market has undergone but little change in the matter of quotations, and prices have been held quite steady, which shows clearly an underlying strength or confidence in the future on the part of the larger operators.

As the season of production is drawing to a close, and the quality of the late made goods becomes less desirable, it is only natural that those holding high-priced goods will use every legitimate effort to buy these late made goods at reduced prices. These goods must largely be carried for some time, which is expensive, when the naturally to be expected shrinkage in weight is considered, besides charges for storage, insurance and interest on money.

That the goods will be wanted later on there is no reasonable doubt; the only question is, will they be wanted at a profit? Prices are high, and if carrying charges are added, there must be a considerable advance in the future to realize a profit, say after New Year.

Statistically the situation is sound on this side of the Atlantic. Shipments have been heavy all the season and only the best quality of cheese remains in store here. Country markets are practically bare of stocks, and our total stocks in Canada are decidedly lighter than a year ago.

Against this we find larger visible supplies in British centres, and we are told that there are large lines of Summer made cheese, over-ripe and otherwise of undesirable quality. However, as these goods were probably bought by British importers at lower prices, and as there is always a demand for goods "under finest," these may yet be disposed of at paying prices.

Receipts were last week 73,891 boxes of cheese and 10,014 packages of butter, against 69,419 boxes of cheese and 15,989 packages of butter for the same week of last year, or since May 1 2,033,168 boxes of cheese and 514,662 packages of butter, as compared with 1,989,828 boxes of cheese and 690,173 packages of butter for the corresponding period of last year.

Exports were last week 60,532 boxes of cheese and 7,066 packages of butter, against 89,175 boxes of cheese and 9,851 packages of butter for the same week of last year, or a total since May 1 of 1,930,331 boxes of cheese and 353,459 packages of butter, as compared with 1,819,890 boxes of cheese and 534,346 packages of butter for the corresponding period of last year.

Receipts of cheese show an increase of 13,340 boxes and exports show an increase of 110,441 boxes, leaving a balance of 67,101 boxes less in stock in Montreal than at the same time last year. Receipts of butter decreased 145,511 packages and shipments decreased 180,887 packages, leaving 35,376 packages more in stock than a year ago.

Considering the lighter stocks of cheese in Canada this year, and also consider-

ing last year's shortage in supplies for the Winter's trade, we can hardly call present prices unreasonably high, and it is quite possible that our present holdings will after all be disposed of at a profit later on during the Winter months.

Butter is somewhat different to cheese. Our export outlet is exceedingly limited, and after the cheese factories are closed for the season there is generally more or less butter made, which may keep prices from advancing, as the quality is not good enough for keeping purposes, and this Winter made butter must be put into consumption while it is quite fresh. And as we depend almost entirely on our local trade during the Winter months, it is difficult to tell what the future prices are likely to be.

Above figures leave us apparently a surplus stock of 35,376 packages of butter, but with the cows running dry already in many sections, it is possible that there will not be much "Winter made" butter this year and then we might expect steady or perhaps even advancing prices.

PRODUCE SITUATION.

The produce situation is becoming somewhat more interesting. The deliveries of hogs last week in Ontario were heavier than for a twelve-month. The farmers seemed to smell a decline. They were not mislead either, for this week prices are down 25c. to 40c., and not very steady at that. Quotations of \$5.75 and \$6.90 have been reported but \$6 to \$6.15 is the accepted level. Deliveries aggregated 35,000 to 38,000. About 30,000 of these will be marketed in England in about five weeks. They will make 5,000 boxes of bacon, and the Canadian deliveries for weeks have been averaging 2,500 to 3,000 boxes. Because of the light deliveries the prices of Canadian bacon has been held up to within a couple of shillings of Danish and Irish. With increased supplies in sight buyers are more indifferent, and the market on the other side has turned weaker. Packers here look for a pretty sharp decline in a week or so now.

The domestic situation is certainly easier, though packers are loath to admit it, and last week's prices are still quoted, and in some instances advanced. Smoked meats are, however, being shaded ½c. to 1c. Perhaps the effect of the usual tend of things has been felt more by dealers than the packers as yet. They are looking for a decline and are buying just from hand to mouth. Stocks, however, are still very light, so that the pressure to sell is not great.

OUR LONDON (ENG.) LETTER.

Canadian sellers seem to have matters pretty well their own way as far as the provision trade here in London is concerned. There is active cable demand for Canadian bacon, of which the shortage is most noticeable; Canadian butter is difficult to get, and cable quotations are exceedingly stiff. Canadian

cheese is arriving in quantities which are just about on a level with the demand, possibly slightly under the consumptive demand, so that buyers are ready to get as much as they can. In fact, so long as prices are not absolutely prohibitive, the condition of affairs seems to be such that importers here will find it necessary to respond to stiff cable quotations.

Particularly in Canadian bacon is there a serious shortage. Spot holders are asking pretty stiff figures, but buyers seem to come in alright, and a brisk business is transacted. This in spite of the fact that certain large retailers are grumbling that the quality does not warrant such advances in price. It is evidently a case of "take what you can get and be thankful for it."

The outstanding feature of the Canadian butter market here is also the scarcity of supplies. Choicest quality is realizing 116 shillings, but the demand is not particularly active. Truth to say, there is a feeling of uncertainty with regard to the quality of Canadian butter that is hard to dispel. The reason for this was mentioned in a previous letter. Certain factories have been shipping mouldy stuff — it can hardly be termed butter — and the natural consequence is that the innocent are suffering with the guilty. "The fact is," an importer remarked to the writer, "Canadian shippers know how the demand stands over here, and how sources of supply are not as fruitful as is desired, and therefore they don't care what the quality is like. They think they have the upper hand." This is probably exaggerated, but at the same time it reveals the feelings of importers here and shows what they believe, rightly or wrongly, are the motives by which Canadian shippers are governed.

Stocks of Canadian cheese at London depots are about 193,000 boxes, which is a fair quantity and shows that supply is more or less on a par with consumption. Canadian shippers have, wisely as it would seem, eased their quotations a little this week. Truth to tell, retailers seem to be content to invest their money in lower grades of Canadian cheese. These are moving briskly, although the demand for choicest is inclined to be quiet. Prices are still very stiff, and quality is reported good.

CANADA'S BACON INDUSTRY.

Lord Strathcona Forwards Remarks of Produce House.

Lord Strathcona's report of March 31 on the commercial relations between Canada and the United Kingdom finds its way into this week's Weekly Report of the Department of Trade and Commerce. The export of Canadian bacon to Great Britain increased last year from £829,883 the previous year to £1,191,390.

The High Commissioner quotes "a few remarks on the Canadian export trade in bacon by a prominent produce house":

"The popularity of Canadian bacon and hams has been steadily growing in

BUTTER, CHEESE, EGGS

If you have Butter, Cheese or Eggs to sell, write me. I am always in the market to buy. If you want to buy Eggs, Butter or Cheese, write or wire for prices.

B. H. POWER

218 ARGYLE STREET, HALIFAX, N.S.

SALT SALT

Table, Dairy and Cheese Salts. Fine and Coarse Salts in Sacks and Barrels, Land Salt.

C. R. COOPER

TORONTO SALT WORKS

TORONTO, ONT.

AGENTS FOR THE DOMINION SALT AGENCY



**WILSON'S
Fly Pads**

Every country store should stock them, because every housekeeper wants them.

BUTTER and EGGS

— WE ARE —

BUYERS and SELLERS

Correspondence solicited from **ONTARIO, MANITOBA and LOWER PROVINCES.**

Rutherford, Marshall & Co.

Wholesale Produce Merchants,

TORONTO.

**B ROOMS
RUSHES
ASKETS**

WOODEN WARE **WILLOW WARE**

Paper Bags | Twines
Wrapping Paper |
Grocer's Sundries

WALTER WOODS & CO.

Hamilton and Winnipeg

the United Kingdom, though owing to certain conditions existing in respect of the price of live hogs the trade has not shown the expansion during 1904 which might have been expected. In the opinion of my directors, the position of the hog packing is at the present somewhat critical. It is a matter of common knowledge that for the last eighteen months the price of hogs in Canada has been out of all reasonable proportion as regards the price of the finished product in the United Kingdom. This condition of affairs appears to have arisen in Canada probably from the fact that the number of packing houses which have been established in Canada is now largely in excess of the supply of hogs in that country. Competition amongst the Canadian packers of a more or less reckless character in the buying of hogs has led to an artificial price being paid for the live hog, so that constant and serious losses have been incurred by the Canadian packers.

"There appears to be no immediate probability of any relief from this position till the raising of hogs in Canada assumes larger proportions or till the Canadian packers realize the impossibility and hopelessness of competing successfully against cheap European hogs with relatively dear raw material. If the present state of matters goes on, what promises to be a healthy and growing industry for Canada will be seriously crippled and probably be set back for some years. If the Canadian packers would combine in a friendly way, arranging to pay only such prices for hogs as would insure them a reasonable probability of making a profit on their product in the United Kingdom, the industry would once again assume a healthy state of affairs.

"The quality of Canadian bacon has continued to improve, and the British taste is undoubtedly steadily growing in the direction of Canadian produce; but what is not realized in Canada is that, however fine their bacon may be, it cannot still be considered as choice an article as is shipped from Denmark, and that without there is an advantage in the price of the large hog as compared with the Danish and Irish hog, the Canadian cannot prosper. The conditions under which the Danish hog is raised are totally different to the conditions existing in Canada, and though the Canadian hog is an infinitely superior hog for English bacon purposes to the United States hog, yet on the other hand the Danish and Irish hog is again superior

to the Canadian, and this state of affairs is not likely to be changed in the immediate future.

"The present state of affairs by which packing house after packing house is being built in Canada, in the face of the fact that there is not a supply of the raw material to give such undertakings a reasonable chance of success, is bound to end in disaster sooner or later."

SOME POOR CANADIAN BUTTER BOXES.

W. A. McKinnon, Canadian commercial agent at Bristol, Eng., writes:

"I regret being obliged to record objections made to the manner in which some Canadian butter boxes are turned out. Some of these which arrive here are criticised as being very rough and badly made; in many cases the covers project beyond the boxes, so that in handling they are very apt to be broken or torn off. Other lots have arrived in a very dirty condition; the canvas covers which were originally white being described by one gentleman in the trade here as 'filthy.' It must be evident to all that in comparison with the neat and attractive New Zealand packages our own suffer considerably, even if the faulty boxes form a slight percentage of each cargo."

A LOSING GAME.

Truly the path of the commercial man is not strewn with roses to any great extent, but once in a while he has only himself to blame for his troubles. Now it came to pass while this year was yet young, that one or two retailers up in Huron County began to get their goods freight paid, a very pleasant thing indeed. Of course only one or two of the wholesale houses did business that way, and only in these special cases, and thereby hangs a tale. Pretty soon the fact began to be known to those who were not participating. Naturally they got after Mr. Commercial Man with a sharp stick, and succeeded in getting their freight paid. One man in a lakeside town collected freight for a couple of months back and then stopped doing business with the house, so it is said. At any rate, these houses find it necessary now to pay freight on groceries in order to do business at all, while those who didn't are getting the trade of the men who were "riled" at the favoritism shown.

The name

"Clark" on Canned Meats
is a guarantee of
Quality and reliable methods of Man-
ufacture.

Every Tin Guaranteed



No. 600—

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CUMMING'S GOODS

are
GOOD GOODS

Our strongest argument is the

HIGH QUALITY and POPULAR PRICES

of our Kitchen Furnishings

Here's a few sellers of interest. Unequaled by anything on the
Canadian market

STRONG

NEAT

VERY SERVICEABLE

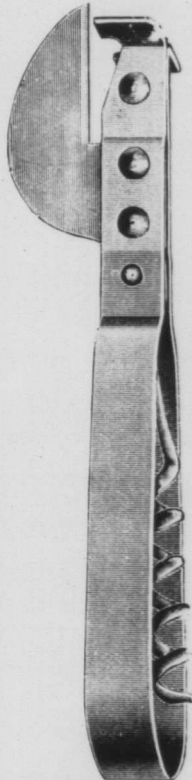
THEY ARE SOLD BY ALL THE LEADING JOBBERS

Made by

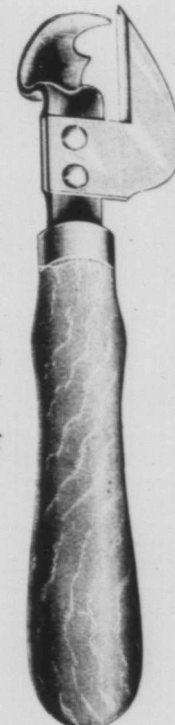
THE CUMMING MFG. CO., LIMITED

RENFREW, ONT.

Winnipeg : 608 Ashdown Building



No. 600—Can Opener



No. 700—Can Opener

TRURO HIGH GRADE GOODS

JERSEY

Sterilized Cream



REINDEER

Condensed Milk



REINDEER

COFFEE

MILK and

SUGAR



COMBINED

Ready to use.

Good quality for the Consumer.
Good profits for the Dealer.

TRURO CONDENSED MILK CO., Limited, TRURO, N.S.

Oval Wood Dishes

are the most convenient, strongest, cheapest
and safest means of parcelling

**HAM, BUTTER, LARD,
SLICED MEATS, SAUSAGE,
PICKLES, MINCE MEAT,
COMB HONEY, ETC.**

Oval Wood Dishes never break nor leak. They will
not tip over on the scales or counter.

Made in five sizes. Don't you want some of the
18,000 stock we have ready to ship?

Just Write or Wire for Prices

GRAHAM BROS., Kinmount, Ont.

Agent for Maritime Provinces :

W. S. CLAWSON & CO.

11-12 South Wharf Street, ST. JOHN, N.B.

PROVISION AND DAIRY MARKETS.

MONTREAL.

PROVISIONS—There has been an advance of half a cent in pure lard since last week, which is not surprising considering conditions which have prevailed. Pork is strong, and an advance would not be a surprise to the trade. Compound lard is scarce and prices are firm. Hams and bacon are slightly easier this week. Receipts of hogs are larger than they have been for some time.

| | |
|---|-----------------|
| Lard, pure tierces | 0 12 1/2 |
| 56-lb. tubs | 0 12 1/2 |
| 20-lb. pails, wood (10 1/2) | 0 12 1/2 |
| cases, 10-lb. tins, 60 lbs. incase | 0 12 1/2 |
| 5-lb. | 0 12 1/2 |
| 3-lb. | 0 12 1/2 |
| Lard, Boar's Head brand, tierces, per lb. | 0 09 1/2 |
| 4-bbl., per lb. | 0 09 1/2 |
| tubs | 0 09 1/2 |
| Cases, 20 3-lb. tins, per lb. | 0 10 1/2 |
| 12 5-lb. tins | 0 10 1/2 |
| 6 10-lb. tins | 0 10 1/2 |
| 20-lb. wood pails, each | 1 98 |
| 20-lb. tin pails, each | 1 88 |
| Wood net, tin packages, gross weight— | |
| Canadian short cut mess pork | \$22 50 \$23 00 |
| American short cut clear | 24 00 22 50 |
| American fat back | 23 00 23 50 |
| Breakfast bacon, per lb. | 0 15 |
| Hams | 0 14 1/2 0 15 |
| Extra plate beef, per bbl. | 12 50 13 00 |

BUTTER—Demand from the Old Country is nil, and with the increased receipts, and no export business, the result has been a decline of about half a cent from the highest point reached. There is a good home demand, and with a continuance of local trade a further decline is not considered probable. Stocks here are fairly large, and at present there does not appear to be any prospect of a shortage. Dairy butter is very scarce, the high price of cheese this season having diverted the milk from the dairy house to the cheese factory, which has resulted in a shortage of dairy. A good demand is reported from country points, which would indicate that stocks are none too large.

| | |
|-------------------------|-------------------|
| Choicest creamery, salt | 0 23 1/2 0 24 1/2 |
| Medium creamery | 0 23 0 23 1/2 |
| Western dairy | 0 19 1/2 0 20 |

CHEESE—This week the market rules easier, there being a decline of about 1/2c. on country boards, on account of present receipts of October make, which are generally obtainable for less money. Present demand from England is very slow, and it remains to be seen whether or not there will be any improvement at the cheaper prices. Price for the best September is still held firm, holders not being willing to make much of a concession just now, so that the demand for some little time is bound to be for the cheaper goods. With the quality becoming poorer as the season advances it is natural to look for a further decline as probable.

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| Ontario, September make | 0 13 0 13 1/2 |
| October make | 0 12 1/2 0 12 1/2 |
| Townships, September make | 0 12 1/2 0 13 1/2 |
| October make | 0 12 1/2 0 12 1/2 |
| Quebec, September make | 0 12 1/2 0 12 1/2 |
| October make | 0 12 1/2 0 12 1/2 |

EGGS—Receipts of fresh eggs are practically nil and dealers are obliged to use eggs they have in storage. Complaints are made that the present prices do not warrant the taking out of storage eggs, since expenses are hardly paid, and the general opinion is that higher prices will have to come. Strictly new laid eggs will bring a fancy price today. Fresh selects are easily worth 25c. and it would be possible, in some instances, to obtain more than this. There is a little export business being carried on, a few lined and cold storage eggs

being shipped. Weather in the Old Country is at present too mild to be conducive to profitable trade between the two countries, and larger shipments are not likely to be made before another fortnight at least.

| | |
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| Fresh selects, doz | 9 25 |
| Storage | 0 21 0 24 |
| Fresh No. 1 | 0 21 0 21 |
| Storage, No. 1, doz | 0 19 0 20 |

HONEY—Honey is still a very scarce article, the market being very nearly bare. Buckwheat cannot be obtained under 9c., and comb honey brings 15c.

| | |
|------------------------------|---------------|
| White clover comb honey | 0 15 |
| White clover, extracted tins | 0 10 0 10 1/2 |
| Buckwheat | 0 09 |

TORONTO.

PROVISIONS—The market continues firm and here and there more than the prices quoted are asked. Stocks are low and the lower prices for hogs and heavier deliveries have not yet affected products. Demand is reported not so good, but short stocks and the prospect of a heavy run approaching the close of navigation stave off the usual Fall decline for a time.

| | |
|---------------------------------|-------------------|
| Long clear bacon, per lb. | 0 12 1/2 0 12 1/2 |
| Smoked breakfast bacon, per lb. | 0 16 |
| Roll bacon, per lb. | 0 12 1/2 |
| Small hams per lb. | 0 16 |
| Medium hams, per lb. | 0 16 |
| Large hams per lb. | 0 14 0 15 |
| Shoulder hams, per lb. | 0 11 1/2 |
| Bacon, plain, per lb. | 0 17 |
| pea meal | 0 17 0 18 |
| Heavy mess pork, per bbl. | 23 00 22 50 |
| Short cut, per bbl. | 23 50 24 00 |
| Lard, tierces, per lb. | 0 11 1/2 0 11 1/2 |
| tubs | 0 12 |
| pails | 0 12 1/2 0 12 1/2 |
| compounds, per lb. | 0 09 |
| Plate beef, per 200-lb. bbl. | 11 00 12 00 |
| Beef, hind quarters | 8 00 |
| front quarters | 3 00 5 00 |
| choice carcasses | 6 50 7 00 |
| common | 5 00 5 50 |
| Mutton | 0 07 1/2 0 08 1/2 |
| Lamb | 0 10 1/2 0 11 1/2 |
| Hogs, street lots | 9 25 9 50 |
| Veal | 0 07 0 10 |

BUTTER—Quotations here are practically unchanged. One large dealer views the market as "strong," another as "easy." The fact seems to be that creamery is in good supply and dairy small. The export market for butter is weak and creamery instead of going into solids for export is going into prints for domestic consumption.

| | |
|----------------------|-------------------|
| Creamery prints | 0 25 0 27 |
| solids, fresh | 0 23 1/2 0 24 1/2 |
| Dairy prints, choice | 0 22 0 23 |
| tubs, choice | 0 21 0 22 |
| Baker's butter | 0 17 0 18 1/2 |

EGGS—No change appears in the situation and prices are unchanged.

| | |
|--------------------------|-----------|
| Eggs (strictly new laid) | 0 23 0 24 |
| fresh | 0 20 0 22 |
| bakers | 0 16 0 17 |

CHEESE—Prices are unchanged.

| | |
|---------------|----------|
| Cheese, large | 0 13 1/2 |
| twins | 0 14 |

FOWL—Heavy deliveries Thanksgiving eve created a slump in prices last week. The situation has greatly improved but prices are on a considerably lower level than a week ago. Most of the dressed poultry coming forward is rough. Supplies are ample and demand is not very brisk as yet.

| | |
|----------------|-----------|
| Old fowl | 0 06 0 07 |
| Ducks | 0 17 0 18 |
| Young chickens | 0 08 0 09 |

| | |
|----------------|-----------|
| Old fowl | 0 07 0 08 |
| Ducks | 0 09 0 11 |
| Young chickens | 0 19 0 11 |
| Geese | 0 09 0 11 |
| Turkeys, young | 0 15 0 17 |
| old | 0 13 0 15 |

HONEY—Quotations are unchanged.

| | |
|-----------------------------|---------------|
| Honey, strained, 60 lb tins | 0 10 1/2 0 11 |
| 10 lb tins | 0 11 |
| 5 lb tins | 0 12 |
| in the comb, per doz | 2 00 2 50 |
| Buckwheat honey, per lb. | 0 08 |
| in comb, per doz | 1 50 |

WINNIPEG MARKETS.

BUTTER—Prices are firm and further advances are expected shortly. We quote as last week:

| | |
|--|------|
| Fancy fresh creamery, in 1 lb. bricks | 0 27 |
| Choice in 1-lb. bricks | 0 25 |
| Fancy creamery, solids, 56's, 28's, 14's | 0 25 |

CHEESE—Prices continue as follows:

| | |
|------------------------|----------|
| Finest Manitoba, large | 0 14 1/2 |
| Ontario, large | 0 15 |
| twins | 0 15 1/2 |

LARD—

| | |
|--|----------|
| Tierce basis, per lb. | 0 12 1/2 |
| Small packages take the following advance: | |
| 50-lb. tin cans, per lb. | 0 00 1/2 |
| 20-lb. tin pails, in 80-lb. cases, per lb. | 0 00 1/2 |
| 10-lb. in 60-lb. | 0 00 1/2 |
| 5-lb. | 0 00 1/2 |
| 3-lb. | 0 01 |
| 20-lb. net white wood pails, per lb. | 0 00 1/2 |

CURED MEATS—

| | |
|--|----------|
| Hams, selected stock, special mild cure | 0 17 1/2 |
| Bacon | 0 22 1/2 |
| Bacon | 0 18 1/2 |
| Hams, light, 10 to 12 average | 0 16 1/2 |
| medium 14 to 16 average | 0 16 1/2 |
| heavy, 20 to 30 for slicing | 0 16 |
| heavy skinned 2 to 30 for slicing | 0 17 1/2 |
| Picnic hams light choice, 6 to 8 | 0 13 1/2 |
| Shoulders light, choice | 0 11 |
| Breakfast bacon, clear bellies, light, 8 to 10 | 17 1/2 |
| clear bellies 12 to 14 | 17 |
| Clear backs, b bacon light | 16 |
| b bacon 12 to 14 | 15 1/2 |
| Spiced rolls, long if in stock | 0 17 |
| short | 0 14 |
| Dried beef ham, sets | 0 12 |
| Smoked hams boned and rolled, 2s. per lb. additional | |

DRY SALT MEATS.

| | |
|----------------------------|----------|
| Bacon, dry salt long clear | 0 13 1/2 |
| smoked | 0 14 1/2 |
| boneless backs | 0 13 1/2 |
| Shoulders | |

BARREL PORK.

| | |
|-------------------------------------|-------|
| Heavy mess pork, boneless, per bbl. | 24 00 |
| per 1/2 bbl. | 12 00 |
| Standard mess pork, per bbl. | 24 50 |

PICKLED GOODS (COOKED).

| | | | |
|---|--------------|--------------|--------------|
| Pig's feet | 80 lbs. 4 50 | 40 lbs. 2 30 | 15 lbs. 1 20 |
| Pig's tongues | 14 50 | 7 50 | 3 00 |
| Boneless hocks | 8 50 | 4 50 | 2 00 |
| Sweet pickled spare ribs, not cooked, per lb. | | | 0 04 |
| hocks | | | 0 05 |

EGGS—Produce houses are paying 18c. per dozen f.o.b. country points.

ST. JOHN, N.B.

In pork higher prices asked. Supplies hard to get. Quantity of Domestic offered is light. It brings a high price. Beef is higher and packers are not pushing sales. Pure lard is also again higher. Refined compound is held firm; supply is very light. Smoked meats are high. In fresh beef business quiet; fair values rule for the season. Much of the domestic beef is only fair quality. Lamb rather higher. Very little veal or mutton offered. Pork continues high.

| | |
|------------------------|-------------------|
| Mess pork, per bbl. | \$23 00 \$23 50 |
| Clear pork | 19 50 22 50 |
| Plate beef | 13 50 14 25 |
| Domestic beef, per lb. | 0 05 0 06 1/2 |
| Western beef | 0 07 1/2 0 08 1/2 |
| Mutton | 0 05 0 06 1/2 |
| Veal | 0 07 0 08 |
| Lamb | 0 09 0 10 |
| Pork | 0 08 1/2 0 09 |
| Hams | 0 14 0 16 |
| Rolls | 0 12 0 14 |
| Lard, pure, tubs | 0 12 1/2 0 13 |
| pails | 0 13 0 13 1/2 |
| Refined lard, tubs | 0 10 0 10 1/2 |
| pails | 0 11 1/2 0 10 1/2 |

BUTTER—Supplies light. Good dairy hard to get. Prices tend higher.

| | |
|-------------------|-----------|
| Creamery butter | 0 25 0 28 |
| Best dairy butter | 0 22 0 25 |
| Good dairy tubs | 0 21 0 22 |

EGGS—Just a fair supply. Prices are high; no change reported.

| | |
|----------------------|-----------|
| Eggs, strictly fresh | 0 25 0 30 |
| fresh | 0 20 0 21 |

CHEESE—Stocks are light. Prices are high. Only twins used here.

| | |
|-----------------|---------------|
| Cheese, per lb. | 0 14 1/2 0 15 |
|-----------------|---------------|



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LARD PAIL



CANDY PAIL



JAM PAIL

Cane's Newmarket Woodenware

"THE BEST PACKAGES MADE"

Manufacturers are beginning to realize the preference the consumer has for the sweet and clean natural Wood Package over the inferior Tin substitute which has recently been much in evidence and which is daily becoming more unpopular. It has been proven that they are not safe containers for food products of any kind.

This Tin article has become so unpopular that the better class of trade will not accept any goods packed in same, and this condition, apparently, is spreading very rapidly and will soon become general.

It is, therefore, of the utmost importance that you handle only packages which are in favor with the buying public and no doubt it will prove advantageous to use exclusively the Pioneer Wood Package which has stood the test for so long a time and without any objectionable features being found in them. This applies particularly to packages for Lard, Butter, Jam, Syrup, Candy, Mince Meat, Pickles, Biscuits, etc.

THERE IS NO PREJUDICE AGAINST WOODEN PACKAGES

Write for Quotations

UNITED FACTORIES LIMITED

Head Office: TORONTO

FACTORIES
Toronto, Newmarket and London

BRANCHES
Montreal, London and Winnipeg



PICKLE PAIL



SYRUP PAIL

Grocer

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CEREALS AND CONFECTIONERY

Quiet Market—Car Shortage at Lake Ports—Ontario Small Miller and the Export Trade—Cereal Mills Busy.

The week past has been characterized by a fairly active trade in both grain and flour within comparatively narrow range. The car shortage at lake ports is getting serious, millers being unable to get shipments forward to their mills. The advance of the Bank of England interest rate was a setback to prices in Liverpool and authoritative information from the Argentine Minister of Agriculture to the effect that the crop was in good shape was also a bearish influence.

At the present export quotation for Ontario flour, \$2.75, the small miller has about 15c. or 20c. margin, and that will not pay the cost of milling. However, it enables him to keep his mill going and as he sends only what he has left over from his domestic trade he doesn't figure more than the cost of his wheat and looks at his \$45 surplus on a car as found money.

MONTREAL.

GRAIN—Oats are easier this week, prices being slightly lower, but otherwise the market is uninteresting. Corn is also a little easier, and is now quoted at 57c.

| | |
|---------------------------------------|-------|
| No. 4 barley, store | 0 52½ |
| Feed barley, store | 0 51½ |
| No. 2 white oats | 0 41 |
| No. 3 white oats | 0 49 |
| No. 4 white oats | 0 39 |
| No. 3 yellow corn | 0 17 |
| No. 2 peas, basis 78 per cent. points | 0 7½ |

FLOUR—Business continues brisk at unchanged prices. Considerable export trade is being done, while orders for home consumption are quite good. At the time of writing the wheat market is slightly easier, but millers are inclined to believe that this is only a slight reaction which will not amount to much.

| | | |
|--------------------------------------|------|------|
| Winter wheat patents | 4 40 | 4 70 |
| Straight rollers | 4 00 | 4 20 |
| Extra | 4 10 | 4 40 |
| Straight rollers, bags, 90 per cent. | 1 75 | 2 00 |
| Royal Household | 4 10 | 4 60 |
| Glenora | 4 20 | 4 80 |
| Manitoba spring wheat patents | 4 10 | 4 10 |
| strong bakers | 2 00 | 2 10 |
| Buckwheat flour | 4 60 | 4 60 |
| Five Roses | | |

ROLLED OATS—There has been no change in the situation since last week. Prices rule unchanged. Demand is fair to good.

| | | |
|--------------------------|-------|-------|
| Fine oatmeal, bags | 2 20 | 2 40 |
| Standard oatmeal, bags | 2 40 | 2 50 |
| Granulated | 2 40 | 2 50 |
| Rolled oats, 90-lb. bags | 2 30½ | 2 30½ |
| 80-lb. bags | 2 07½ | 2 07½ |
| hbk. | 4 90 | 4 90 |
| Choice boiling peas | 1 60 | 1 10 |

FEED—Bran and shorts are very scarce, and higher, this week. It is thought probable in some quarters that prices will ease off within the next couple of weeks. Mills which have been shut down for a month or so have now opened up, and their output may have the effect of increasing supplies, and thus lowering the price. Others say that the mills are quite sold up, which would not be surprising under the circumstances. A good demand exists for mixed feeds.

| | | |
|------------------|-------|-------|
| Ontario bran | 19 00 | 21 00 |
| Ontario shorts | 21 00 | 22 50 |
| Manitoba shorts | 21 50 | 22 00 |
| bran | 19 00 | 19 50 |
| Mouillie, milled | 24 00 | 24 00 |
| straight grained | 25 00 | 28 00 |
| Feed flour | 1 25 | 1 30 |

HAY—The market is quite without

feature. Nothing of importance has developed since last report. Farmers are selling some of their holdings, but no large transactions are being made. Dealers complain of the shortage of cars in the country, which makes it difficult to obtain shipment for any lots bought.

In the Old Country the situation remains practically the same as it was last week. Quotations are still 72s. to 73s. c.i.f. Liverpool.

| | | |
|--------------|-------|-------|
| No. 1 | 12 00 | 12 50 |
| " 2 | 11 50 | 11 50 |
| Clover mixed | 10 50 | 11 00 |
| Clover, pure | 11 00 | 10 50 |

WANTED

Choice boiling Peas in two-bushel bags; also, good malting Barley. Send samples with prices delivered Montreal.

STEVENS & MILLER,
126 Board of Trade, Montreal.
Mill Feed always wanted.

NAP. G. KIROUAC & CO., QUEBEC

Receivers and Shippers of Oats.

Western Dealers will find it to their benefit to make us offers.

CARAMEL CEREAL

The original and best substitute for coffee is put up in one pound cartons, to sell at 15 cents.

It is fragrant, rich in color and flavor, and has good body.

WRITE FOR STOCK TO

The Battle Creek Health Food Company,
Limited
Canadian Factory and Office, LONDON, ONT.

The Security of Your Business

DEPENDS ON YOUR ORDERING ABILITY. SECURE.
GROCERS ALWAYS STOCK OUR

POT AND PEARL BARLEY

JOHN MACKAY, LIMITED - - BOWMANVILLE, ONT.

CORONET ROLLED OATS

All that Rolled Oats should be. Quotations given delivered at an
Railroad station in Canada.

THE WOODSTOCK CEREAL CO., Ltd., Woodstock, Ont.

TORONTO.

GRAIN—The week has been quiet. Prices for western wheat declined a cent and a half but are firming up again. Millers have been opposed to stocking up, believing in a probability of lower prices between now and the close of navigation.

(F.o.b. Georgian Bay points.)

| | | |
|--|-------|-------|
| No. 1 hard | 0 82½ | 0 83 |
| Manitoba wheat, Northern No. 1 | 0 81 | 0 81 |
| " " " No. 2 | 0 78 | 0 78 |
| " " " No. 3, nominal | 0 71½ | 0 71½ |
| Red, new " per bushel, 78 per cent. points | 0 71½ | 0 71½ |
| White, new " " " " " | 0 71½ | 0 71½ |
| Mixed, new " " " " " | 0 71 | 0 71 |
| Spring, nominal " " " " " | 0 65 | 0 65 |
| Goose, " " " " " | 0 49 | 0 50 |
| Barley, No. 1, " " " " " | 0 47½ | 0 47½ |
| " No. 2, " " " " " | 0 45½ | 0 45½ |
| " No. 3, " " " " " | 0 35½ | 0 35½ |
| Oats, white " " " " " | 0 34½ | 0 35 |
| " mixed " " " " " | | |

FLOUR—There is a slightly easier tone to the market, but prices are practically unchanged. The domestic trade

J. A. McLANDRESS, West Lorne, Ont.
WM. McLANDRESS, Dutton, Ont.
Successors to D. McKillop & Son. Dealers in all kinds of Grain, Wool, Live Stock, Wood and Coal, Screened and Graded Pea Beans in car lots a specialty.

BETTER FLOUR

means a better trade for the grocer.

Anchor Brand

Flours are the better kind. A trial order will convince you.

Mixed cars if you want them.

LEITCH BROS.

OAK LAKE, MANITOBA

SWISS

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Made selecte most 1 plant i

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TO BE MEMORIZED

SWISS FOOD

Is made out of the best Ontario white wheat.

SWISS FOOD

Was the first package breakfast food in Canada.

SWISS FOOD

Yields the grocer twenty-five per cent. profit.

Twenty-four three-pound packages to case

Manufactured by

P. McINTOSH & SON
TORONTO, CANADA

Manufacturers of "Beaver" Oats, "McIntosh's Crown Brand" Rolled Oats, etc.



THIS IS THE BRAND
THAT SIGNIFIES THE
BEST BREAD FLOUR
IN THE WORLD



Made entirely from the very choicest selected Manitoba Hard Wheat in the most modern and best equipped milling plant in the Great Dominion.

PURITY FLOUR

is the perfect standard of Patent Flour for Bakers' and Household use.

Western Canada Flour Mills Co., Limited



Mills at
**WINNIPEG, GODERICH
and BRANDON**



Toronto Office :

Long Distance Phone Main 6060.
Phone in your Orders at our expense.

C 10c. F

A "English" Canada Flakes
Larger than any 15c. package on the market.
Coupon for Silverware in every packet.

N \$2.85 per case.

A 25c. A

D "Household" Canada Flakes
Every package contains a piece of beautiful chinaware or tableware.
Most successful advertising scheme.
Brings you constant customers.
\$5.00 per case. \$4.90 in 5-case lot.

A The most nutritious, crispiest, best toasted food made

L A K E S

MONEY IN IT FOR YOU

There is money for you, Mr. Grocer, in handling the very best brands of Flour that you can buy. You can't afford to handle poor Flour—it gives your store a bad reputation and spoils the sales of your other lines.

You can absolutely rely upon the uniform quality of

"Premier Hungarian"
"White Rose" and
"Royal Patent" Brands

Ground in an up-to-date mill from the best Manitoba hard wheat grown near the "Wheat City."

Put up in 24½-lb. and 49-lb. Sacks specially for the Grocery Trade.

Order direct or from our agents

THE ALEXANDER MILLING CO.
LIMITED
BRANDON, MAN.

Agent Quebec and Maritime Provinces
O. N. FRECHETTE, 45 Bonsecours Street, MONTREAL
Agent Province of Ontario
ALEX. BUTLER, Board of Trade Building, TORONTO
Agent Alberta and British Columbia
WILL HILL, 1645 9th Avenue West, VANCOUVER, B.C.

Profitable business bringing,
trade holding lines.

Lines that will in themselves
by their neat appearance, their
self-evident quality command
attention and entice enquiry
from your customers.

These are the lines that are profitable to handle, as they carry the minimum of expenses in selling and so develop the maximum of profit. We have not been satisfied until we could say as we do to-day, that Ozo goods are as good as the best anyhow, anywhere, anytime. Each department is in charge of an expert, the best man we could find and we have been to England, France and the United States for men of experience and reputation in their line.

Our packages and labels are as wholesome, neat and attractive as it is possible to get them.

If you are not as yet handling a line of our products include an order for our goods next time you are buying from your wholesaler. Our guarantee protects you from losing and you will gain increased trade and better profits.

The OZO CO., Limited
MONTREAL

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**THAT TINNY TASTE
in some Jams
DRIVES CUSTOMERS AWAY**

Not so with

WAGSTAFFE'S JAMS

because the tin pails are gold-lined, which prevents the jam coming in contact with the tin. : : : :
This "between the two" is your safeguard for sales, your customers' safeguard for health. : : : :
Don't sell tinny tasting jam — sell

WAGSTAFFE'S

pure, rich, beautiful color jam.

ALL OUR EXPERTS ARE THE MOST UP-TO-DATE IN THE TRADE

Wagstaffe, Limited
HAMILTON, ONT.

*We beg to advise the Grocers of the
Dominion that we are making
the finest*

Milk Chocolate

*produced in the world, and are using
pure Canadian Milk.*

Cowan's Cocoa
(Maple Leaf Label)

Absolutely Pure.

THE COWAN CO., Limited
TORONTO

CANADA:
No better
Country



MOTT'S:
No better
Chocolate

The name of

MOTT

On Your **Chocolate**

means more to you and your customers
than an empty phrase

It signifies **ALL** that is Pure and Good.

Ask your jobber for

MOTT'S "DIAMOND" and
"ELITE" brands

All jobbers sell them

John P. Mott & Co.
HALIFAX, N.S.

J. A. TAYLOR
MONTREAL

SELLING AGENTS:
E. S. McDONNELL
TORONTO

JOS. B. HUXLEY
WINNIPEG

Larger Profits

as well as better satisfied customers will be
yours if you sell Suchard's Cocoa this year, in
preference to other brands.

Your customers will be better satisfied
with it, because it has a distinctive, delicate, yet
rich flavor, which no other cocoa can equal.

When you sell a pound of

SUCHARD'S COCOA

you make a larger profit, in cash, than you
make on an ordinary, cheaper brand.

• Thus you can please your customers better,
and consequently sell more cocoa, at a better
profit per pound, by making a leader of
Suchard's.

Write for price list and full particulars. We
will gladly send you a sample, so that you can
test it for yourself.

Canadian Depot

FRANK L. BENEDICT & CO., Montreal
MITCHELL & SAUNDERSON, Winnipeg, Man.

THE CANADIAN GROCER

continues active but export business is a little slow. The export price for Ontario flour is still about \$2.75.

| | | |
|-------------------------------------|------|------|
| Pure winter wheat, per bbl in sacks | 4 00 | 4 25 |
| 85 per cent. patents | 3 70 | 3 80 |
| Straight roller | 3 65 | 3 70 |
| Blended | 3 80 | 3 90 |

CEREALS—Millers report a good export demand, and active domestic trade at unchanged prices.

| | | |
|--|---------|------|
| Rolled wheat in boxes, 100 lbs. | nominal | 2 25 |
| " " 50 lbs. | " | 1 25 |
| Rolled oats, carlots, per bbl, in bags | " | 4 25 |
| " " " in wood | " | 4 50 |
| " " for broken lots in wood | " | 4 75 |
| " " broken lots in bags | " | 4 50 |
| Oatmeal, standard and granulated, carlots, on track, per bbl | " | 4 80 |
| " " in bags | " | 4 55 |

NOTES

Two travelers now cover the Maritime Provinces for the Western Canada Flour Mills Co., R. W. Tilton in New Brunswick and Thos. Flannigan in Nova Scotia and Prince Edward Island. Both are doing a good business.

BROKERAGE CHANGE.

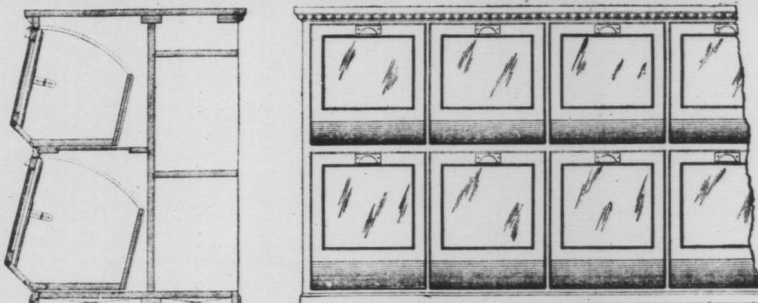
John A. Cheyne, manufacturers' agent, Winnipeg, has joined the firm of Buchanan & Gordon, of that city. Mr. Cheyne takes over to Buchanan & Gordon his strong line of agencies and is now busy pushing for business. He returned last week from a trip to Vancouver in the interests of his firm.

The stock of Wilbert Forshee, Dresden, has been sold.

Cultivate your Biscuit trade by ordering
McLAUGHLAN'S
Cream Soda Biscuits

McLAUGHLAN & SONS CO. Limited, Manufacturers, OWEN SOUND, Canada

"WALKER BIN" COUNTERS



No. 2 COUNTER.

Our No. 2 WALKER BIN COUNTER has two rows of full glass display bins in front, 7 bins to row in 10 ft length. The rear is fitted with open spaces for the storage of goods that sell on the 'brand' and do not need to be displayed.

There is no better silent salesman for the Grocer

WRITE FOR ILLUSTRATED CATALOGUE "MODERN GROCERY FIXTURES."

THE WALKER BIN & STORE FIXTURE CO., Limited, BERLIN, ONTARIO

Representatives:
MANITOBA: Stuart Watson, Winnipeg. SASKATCHEWAN and ALBERTA: The H. W. Laird Co., Limited, Regina, Sask.

High-Grade Japan Teas
In Pound Lead Packages

We have imported this year some of our famous

"OWL CHOP"

Japan Teas, packed in 1 lb. (air tight) lead packages, and a trial ORDER will convince you that there is nothing as good offered in CANADA.

| | | |
|------------------|--------------|----------|
| OWL CHOP No. 1 | H/C 80x1 lb. | 36c. lb. |
| OWL CHOP No. 4 | H/C 80x1 lb. | 30c. lb. |
| OWL CHOP No. 50 | H/C 80x1 lb. | 26c. lb. |
| OWL CHOP No. 100 | H/C 80x1 lb. | 24c. lb. |

TERMS—3% 30 DAYS.

We prepay the freight on 3 cases or over in Ontario and Quebec.

ASK FOR SAMPLES.

L. CHAPUT, FILS & CIE.

Tea Importers

2, 4, 6 and 8 DeBresoles Street, :: :: :: MONTREAL

When you buy UPTON Jam Jellies Orange Marmalade you buy easy to sell The consistency of the UPTON



THE CANADIAN GROCER

Persons addressing advertisers will kindly mention having seen their advertisement in The Canadian Grocer.

DUNN PORK FACTORY FOR SALE

Sealed tenders marked "Tender for Dunn Pork Factory," will be received by the undersigned up to noon on Monday, 19th November, for the factory buildings, plant and premises and goodwill of the F. B. Dunn Packing Company, Limited, situated on the line of C.P.R. at Fairville, about a mile from the city of Saint John, N.B. The works are new and up-to-date. The goodwill of the business and all tools and delivery wagons included with the property; also a supply of ice now in store, sufficient for the ensuing season's operations. Ice is obtained from a pond on the premises in quantities sufficient for the business. The highest or any tender not necessarily accepted. For further particulars apply to the undersigned.

Barnhill, Ewing & Sandford
Solicitors.

Dated at St. John, N.B., 5th September, 1906.



Money Getters

Peanut, Popcorn and Combination Machines. Great variety on easy terms Catalog free.

KINGERY MFG. CO.
106 E. Pearl St., Cincinnati

SPRAGUE

CANNING MACHINERY CO.
CHICAGO, ILL., U.S.A.



Known and Loved for
SIXTY YEARS

COX'S GELATINE

needs no introduction.

It is one of the old institutions of all English-speaking lands.

PURITY and STRENGTH are the watch-words of the makers.

Canadian Agents:
C. E. Colson & Son, Montreal
D. Masson & Co., "
A. P. Tippet & Co., "

J. & G. COX,
Ltd.
Gorgie Mills,
EDINBURGH



When you buy

UPTON'S

Jams
Jellies and
Orange
Marmalade

You buy something that is easy to sell again.

The consumer appreciates the quality of

UPTON'S GOODS

"Handle With Care"

That should be labelled on every grocer's biscuit trade as well as on the biscuit cases.

A grocer who sells biscuits without being sure of their history tampers with customer's confidence and may lose all.



are as safe as the sun, as pure as the air, as profitable as a gold mine.

Take care to sell "**PERFECTIONS**" all the time.

THE Mooney
Biscuit & Candy
Company,
LIMITED.
Stratford, - Canada.



OUR RECORD

is "Best Essence Makers"
ORDER

Shirriff's Flavoring
Essences

and you get record goods.

Always sell **Shirriff's.**

MANUFACTURED BY
IMPERIAL EXTRACT CO.
TORONTO

A LINE THAT WILL PLEASE YOUR CUSTOMERS



LAMONT, CORLISS & CO., Sole Importers
27 COMMON ST., MONTREAL

The English hall-mark of Quality—**Holbrook & Co.**

HOLBROOK'S GENUINE Worcestershire SAUCE

Has the Largest Sale in the World

HOLBROOK'S LIMITED,

Canadian Branch, 28 Front St. East,
MANAGER, H. GILBERT NOBBS

TORONTO

VINEGAR

PURE MALT

Unequaled for
pickling or table use.

Supplied under contract to
the British and Indian
Governments.



VINEGAR

PURE MALT

A perfect product from a
perfect plant.

Gives satisfaction wherever
used.

Repeats always follow.

WHITE, COTTELL & CO., LONDON, ENG.

EXPORT TRADE DEPARTMENT

Firms Abroad Open for Canadian Business

THOS. BOYD & CO.,
25 KING ST., - LIVERPOOL,
are open to receive all kinds of CANADIAN
PRODUCE. Highest references. Wide
connections. A. B. C., 4th and 5th ed.,
Western Union and Lieber's Codes. T. A.
"Boyd."

This space \$15.00 per year.

HENRY COLBECK
NEWCASTLE-UPON-TYNE.
invites consignments of green and dried
fruits. Newcastle is the centre of one of the
largest mining and industrial districts in the
United Kingdom, with a population of up-
wards of 2,000,000 within a 20-mile radius.

A. C. DOUGHTY & CO.
Head Office, 39 Eastcheap, LONDON.
PROVISION IMPORTERS
Invite consignments of Bacon, Hams,
Butter, Cheese and Poultry. Telegraphic
Address: Avouching, LONDON. Codes:
A. B. C. 4th and 5th editions, A1, Western
Union. Highest References.

James Methven, Son & Co., St George's House,
EASTCHEAP, LONDON, ENG

Large connection amongst best Wholesale Grocers and Bakers in Great Britain
We also ship several British lines to United States and Canada.

CORRESPONDENCE INVITED.

LONDON is the CAPITAL
of the BRITISH EMPIRE, and will
take any worthy productions of her child-
ren across the seas.
JAMES EVERETT & CO., Grocers' Agents,
25 Gt. Tower St., LONDON, E.C., ENG.
do business with all the best buyers. Send
them something to sell.

J. H. GAITSKELL & CO.
PROVISION MERCHANTS, LIVERPOOL,
invite consignments of Spare Ribs, Hocks,
Tongues, etc. Splendid outlet for all kinds
of pickled meats. Best prices—prompt
returns. Write us. Established 1843.

This space \$15.00 per year.

W. C. GREGSON & CO.,
PROVISIONS POULTRY
CEREALS
LIVERPOOL, Produce Exchange Bldg

GEORGE LITTLE LIMITED
Canadian Produce Importers,
MANCHESTER.
BUTTER, CHEESE, EGGS, BACON, APPLES,
POULTRY.

JAMES MARSHALL
ABERDEEN, SCOTLAND,
invites consignments of Canadian Pro-
duce, gives personal attention to hand-
ling of same, and guarantees prompt re-
turns. Reference—Clydesdale Bank,
Aberdeen. Codes—A. B. C. 4th and 5th Eds

OSWALD MURRAY & CO
Merchants and Manufacturers' Agents
53 Gracechurch Street, London, England
Are open for Agencies for Canadian pro-
duce (fruits, pulps, &c.) such as are used by
Confectioners and Jelly makers, and are in
touch with all these firms in the United
Kingdom. First-class references.

Cable Address "RAPP, LIVERPOOL"
HERMAN RAPP & CO.
Provision Merchants.
19 MATHEW STREET, LIVERPOOL.
Liberal advances on consignments.

P. & F. Vincentelli Makers and Exporters of Candied Peels.
Daily capacity of our plant: ten thousand lbs

Telegraphic Address—"VINCENTELLI," Antwerp. A. B. C. Codes.
General Agencies wanted for Belgium, Alsace, Lorraine and Switzerland. Reports
and valuations made on fresh or canned fruits, fish, pork and beef meats.
Best attendance on consignments. HIGHEST BANK REFERENCES

DAVID SCOTT & CO.
Est. 1878. 10 North John St., LIVERPOOL
ENGLAND. Splendid connections and
references. Try us with a shipment of
CANNED GOODS.
T. A.—Scottish, Liverpool.

This space \$15.00 per year.

GEO. RAMSAY WARD,
58 Limes Grove, Lewisham, England,
Solicits representation of Canadian shippers
of Hams, Cheeses and Canned Goods, to
canvass for orders from large English whole-
sale buyers. Extensive connection. High-
est references and security.

HAMILTON WICKES & CO.,
Canned Goods Brokers, EASTCHEAP, LON-
DON, and VICTORIA STREET, LIVERPOOL.
Reports and valuations made in Canned
Meats, Fish, Fruit and Vegetables. Consign-
ments handled. Correspondence solicited.

NOVA SCOTIA

(Continued)
Results

A cable from London, gives the sales of apples steamer Halifax follows: "Grav Ribstons, 15s. t to 19s. Many and in an unsat

J. W. Bigelow, horticultural dep Dominion Exhibi hibit of fruit was in Canada. He 5,000 crates and fruits from all o Dominion-wide e ture of this year the lack of such years had led so ion that Nova Se raising capacity. ed and another g that of proving equal, and supe the productions i Dominion.

Swept

It is gratifyin spect that the adian sweepstak minion Govern among the diff carried off by were but two en Ontario, and the \$60. The Ontar highly creditable whence they cam F. Bunting, pres Fruit Growers' Scotia fruit show if not quite as l petitors.

The Dominion which was in el coun, of Ottawa,

There was al splendid exhibit by the Nova Association, wi medals won by sociation during In grapes and p Ontario took th ince was superio

Some of (

A word of pr superintendent, splendid and effe Bigelow has bee branch since he the Commission, discharge of his knowledge. He late Dominion

NOVA SCOTIA FRUIT PRODUCTS.

(Continued from last week.)

Results in England.

A cable from Northard & Lowe, of London, gives the prices realized at the sales of apples on Saturday last ex steamer Halifax City, from this port as follows: "Gravensteins, 14s. to 17s.; Ribstons, 15s. to 18s.; Blenheims, 1s. to 19s. Many Gravensteins, spotted, and in an unsatisfactory condition."

J. W. Bigelow, superintendent of the horticultural department at the recent Dominion Exhibition, said that the exhibit of fruit was the largest ever shown in Canada. He stated that there were 5,000 crates and jars on exhibition, of fruits from all over the Dominion. This Dominion-wide competition was a feature of this year's exhibition. Perhaps the lack of such competition in former years had led some people to the opinion that Nova Scotia stood alone in fruit raising capacity. Now this was dispelled and another good effect was secured, that of proving that the product was equal, and superior in many cases, to the productions from other parts of the Dominion.

Swept the Board.

It is gratifying to note in this respect that the main prize, the Canadian sweepstake, donated by the Dominion Government for competition among the different provinces, was carried off by Nova Scotia. There were but two entries, Nova Scotia and Ontario, and the value of the prize was \$60. The Ontario exhibits, which were highly creditable to the great province whence they came, were in charge of J. F. Bunting, president of the Ontario Fruit Growers' Association. The Nova Scotia fruit shown was superior in color, if not quite as large, to the other competitors.

The Dominion Government display, which was in charge of Professor Macoun, of Ottawa, was very fine.

There was also in this building a splendid exhibit of the fruits gathered by the Nova Scotia Fruit Growers' Association, with a display of the medals won by members of that association during the last thirty years. In grapes and peaches the Province of Ontario took the lead, but this province was superior in all other respects.

Some of Canada's Wealth.

A word of praise is due the veteran superintendent, Mr. Bigelow, for the splendid and effective display made. Mr. Bigelow has been in charge of this branch since he has been a member of the Commission, and he brings to the discharge of his duties a strong practical knowledge. He had George F. Johnson, late Dominion statistician, prepare a

table of facts and figures relative to the agricultural wealth of the Dominion. This table, in large print, was displayed in a most conspicuous portion of the building, and it conveyed to many information hitherto unknown of the marvellous resources of the Dominion. Some figures are appended:

Canada contains 3,613,819 square miles of land, and 125,755 square miles of water. The yield of apples yearly is 16,120,000 barrels, valued at \$24,000,000; 600,000 bushels of plums, \$1,000,000; 550,000 bushels of pears, \$1,500,000; 25,000,000 pounds of grapes, \$1,000,000; strawberries, etc. Bushels of wheat, 113,000,000, value \$65,000,000; bushels of oats, 236,000,000, value \$72,000,000; barley, 26,000,000 bushels, value \$20,000,000; other grains, 57,000,000, value \$30,000,000; 1,000,000 tons of hay, value \$8,000,000; bushels of hay, value \$8,000,000; bushels of potatoes, etc., 135,000,000, value \$34,000,000.

An Expert's Views.

Professor Craig, of the New York State College of Agriculture, considered one of the best fruit judges in the world, did the judging. Mr. Craig is a Canadian, having for eight years been Dominion Horticulturalist at Ottawa. Of the exhibit at Halifax Mr. Craig said:

"It was my privilege to judge the fruits at the Provincial Exhibition six years ago, and I am free to say that if the same improvement has taken place in orcharding methods and in the packing of fruits, as is manifest here by this greatly improved exhibit over the display which I judged some years ago, then it certainly speaks volumes for the substantial development of the fruit industry of the province.

"Nowhere else in the Dominion," continued the professor, "can one find such fine, well-grown specimens of the high quality, good old-time varieties like Blenheim pippin, Ribston pippin and Gravensteins. These varieties ripen too early for the export trade when grown in the famous Niagara Peninsula, and Nova Scotia has a small part of British Columbia alone as competitor in the production of these high-class varieties so much in demand in the British market. These fruits are pre-eminently Nova Scotia products."

Mr. Craig deprecated the growing of the relatively low quality apples of the middle southwest. It seemed to him a perversion of the natural resources and possibilities of the climate and soil of Nova Scotia to attempt to compete with the orchards of Missouri and Arkansas in growing Ben Davis and the like, when the province was so admirably adapted for the production of a much finer grade of fruit which could not be successfully cultivated in the west. The color and finish of the

apples and the fruits is unusually good this year, and should make an excellent impression upon European purchasers.

Professor Craig commended the attention which the fruit growers were paying to the very important question of packages and methods of packing. "At this juncture these problems are of paramount importance," he said. "The style of package and method of packing independent of grading, which is, of course, a fundamental proposition, are influencing the sale of our orchard products more and more each year. The samples of apples packed in boxes and barrels at the recent exhibition illustrated the rapid advancement made in this department in recent years. Nova Scotia fruit-growers are keeping up with the procession in these things and no part of the fruit exhibit has more of educative value than this feature in the present exhibition."

CHRISTMAS NOVELTIES.

Big Business Built Upon a Passing Sentiment.

Among the curious trades in the world is surely that in what for a better or more definite term are called Christmas novelties. There are five seasons for them, Christmas, Easter, Thanksgiving, Hallowe'en, St. Valentine Day, St. Patrick's Day. That, too, is about their order of importance. This applies chiefly to fillers for confectionery. They are infinite in their variety. Santa Claus has a proprietary interest in all toys, but they are scarcely novelties in the ordinary sense. The staple novelty if that be not too Irish, is crackers. A bit of sand paper a pinch of gun-powder and a prize enclosed in a little barrel of paper with notched edges; simple enough, but they have trimmings and they cost anywhere from 15c. to \$10 a dozen. Crackers are in demand all the year round.

Confectionery fillers are made almost entirely in Germany, and the raw material for most of them is paper mache and the form and coloring of pretty nearly everything in the heavens above the earth beneath and the waters under the earth is imitated with wonderful precision.

The Japanese, too, have a product that is popular in occidental markets. It is fibre boxes with hand painted silk covers. These are made in the homes of the people. The painting is wonderfully true in form and color and many of these covers if painted by local artists could be prized as art treasures. Yet the boxes wholesale here, are as low as 15c. Filled with candy they sell at a price—well the price of the candy.

Some biscuit makers put out a line of Christmas boxes or tins that are exceedingly attractive. Some of the things imitated are, a pile of Dresden plates, a globe, a small octagonal Syrian table or stand, a work basket, a letter box and boxes and caskets of many shapes.

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FRUITS, VEGETABLES AND FISH

No Very Marked Changes in the Market This Week—The Apple Situation—Canadian Export Backward Waiting for Consumption of European Crop.

One of the Toronto wholesale fruit firms says this week: "Florida oranges are so far very poor, and we are selling Jamaicas in preference." The reason for this, it seems, is that first shipments of Floridas are usually sour, and it is yet early in the season. They are said to be improving rapidly, however. The Mexican crop, which always has a good sale here, will begin to arrive in another three weeks. Grape fruit shows good quality, and there appears to be lots of it. In this case it is the Florida article which is preferred, Jamaican grape fruit being poorly packed, and seldom arriving in as good condition as that from Florida. First shipments of Almeria grapes, from Liverpool, are said to be the finest in several years. Importations this year via New York are lessening, and those coming direct to Canadian ports, or via Liverpool, are steadily on the increase. Cranberries are still one of the main features of interest in the Toronto market, and although some dealers are adhering to old prices, it is simply for the sake of a temporary profit through large sales, and it is said that it will be impossible to sell next shipments at less than \$9.75 per barrel.

In the apple export market, Fred Barker gives the following figures: Apples exported during week ending October 20, 1906, from Canadian ports, 38,593 barrels; from United States ports, 56,307 barrels, making a total of 94,900 barrels, compared with 104,668 barrels for the corresponding week of 1905. The season's total to October 20 amounts to 138,210 barrels, compared with 702,820 barrels for the same period last year. The apple crop in Great Britain and continental Europe is said to be one of the largest in years, and it is thought that Canadian and United States shippers are holding back in the hope of better prices when this product is exhausted. The world's available supply of apples is declared to be the largest yet produced.

MONTREAL MARKETS.

GREEN FRUITS—Active trade is passing in all lines of fruit at present. Prices are firm and upward in tendency, there being several changes to note this week. New figs are quoted as high as 14c. Cape Cod cranberries are considerably higher than they have been since the season opened. Anything between \$10 and \$12 is obtainable for barrels. The Canadian variety is quoted at \$8. Apples are commanding the greatest attention in fruit circles. Export business is fair, but local trade is excellent. Prices run between \$2.25 and \$4 a bar-

rel. Pears in boxes have been advanced to \$3.25, while barrels are now quoted, the figure asked being from \$5.50 to \$9 according to quality.

| | |
|---------------------------------|-------|
| Late Valencia oranges, per box | 4 50 |
| Dates, per lb. | 0 04 |
| Bananas, fine stalk | 1 75 |
| " jumbos | 2 00 |
| Cocoanuts, per bag of 100 | 3 75 |
| Pineapples | 5 75 |
| Apples, bbl. | 2 25 |
| Lemons | 2 25 |
| Limes, per hundred | 1 25 |
| Peaches, per box | 2 40 |
| Plums | 1 25 |
| Pears per box | 3 25 |
| Pears, bbl. | 5 50 |
| Jamaica oranges, per bbl. | 5 00 |
| New figs, per lb. | 0 09 |
| Cranberries, Cape Cod, per bbl. | 10 00 |
| " Canadian, bbl. | 8 00 |
| Florida grape fruit, box | 3 50 |
| Jamaica grape fruit, box | 6 00 |
| Canadian pears, per basket | 0 60 |
| " peaches | 0 60 |
| " grapes, per basket | 0 30 |
| Almeria grapes, per bbl. | 4 50 |

VEGETABLES—Dealers are quite satisfied with the amount of business they are doing. Local account is good, while shipments to all the river ports between Montreal and Quebec are quite worthy of consideration. Red onions are now on the market, and are selling at \$3.50 a barrel. Good business has been done in this line since it made its appearance on the market. Tomatoes in boxes are no longer offered. There is a scarcity at present, few lots except from the west being obtainable. Baskets are still offered at 75c., but the quality is not so good. Imported cucumbers are selling from \$1 to \$3 per dozen. The potato market this week is in a little better condition. Prices asked are from 75c. to 90c. a bag. Sweet potatoes are not enjoying very good sale, only fair trade being transacted. Corn is no longer obtainable.

| | |
|-------------------------------------|------|
| Parsley, per doz. bunches | 0 20 |
| Sage, per doz. | 0 60 |
| Savory, per doz. | 0 60 |
| Green peppers, per half bbl. basket | 1 25 |
| Montreal cabbage, per doz. | 0 50 |
| " tomatoes, basket | 0 75 |
| Turnips, bag | 0 75 |
| Water cress, large bun hes, per doz | 0 75 |
| Lettuce, per doz | 0 50 |
| Boston lettuce, per doz | 0 40 |
| Spinach, per bbl. | 1 00 |
| Spinach, box | 2 00 |
| Cucumbers, per doz | 0 35 |
| Celery, per doz | 1 00 |
| Potatoes, per bag | 0 75 |
| J-rs y sweet potato-s basket | 1 75 |
| harel | 3 75 |
| Georgia sweet potatoes, bbl | 2 50 |
| Spanish, in one crate | 2 75 |
| " 5 lb cases | 6 90 |
| Red onions, bbl. | 3 50 |
| 8 cts bag | 0 75 |
| Carrots, bag | 0 90 |
| Wax beans, per basket | 3 00 |
| Green beans | 3 00 |

FISH—Dealers report excellent business. The present weather is conducive to active trade in this line. The feature of the market is the continued arrivals of kippers, bloaters and haddies, in smoked fish. Supplies are coming forward rapidly, but prices are firm. Dealers are well supplied with cod and haddock, prices for which are lower this week. Salmon are scarce and high, while there is very little halibut obtainable, and no price is quoted. Arrivals of green cod are not so large as anticipated, but supplies are adequate to fill all orders. Labrador salmon is now arriving in good quantities, which rather relieves the situation, for British Columbia salmon is scarce. Stormy weather has had the effect of sending up oyster (bulk)

CRANBERRIES
Stock Extra Fine

ALMERIA GRAPES

CALIFORNIA LEMONS

NEW DATES, FIGS, NUTS

SWEET POTATOES

ONIONS
Spanish and Domestic

LET US HAVE YOUR ORDERS

McWILLIAM

Mc. AND E.

EVERIST

Florida Oranges are turning out very fine, good color and sweet. Demand is excellent. Have cars arriving every few days.

DRIED APPLES

BRIGHT, DRY STOCK WANTED

O. E. ROBINSON & CO.
INGERSOLL
ESTABLISHED 1886

BASKETS

We make them in all shapes and sizes. We have

Patent Strawboard Berry Box
Grain and Root Baskets,
Clothes Baskets,
Butcher Baskets,

In fact, all kinds; besides being very neat in appearance, they are strong and durable. Send your orders to

THE ...

Oakville Basket Co.
Oakville, Ont.

prices. At present \$1. standards. Malpeque a sters are firm in price higher. Stocks are fair.

Fresh haddock, express, per lb ...

Fresh steak cod " " "

Halibut " " "

Lake trout " " "

Sea trout " " "

Flounders, " " "

Gross pike, " " "

Ice, per lb. " " "

Mackerel, large, " " "

Small sturgeon, " " "

Grosse salmon, chilled, per lb.

Fresh frozen fish—
Ice, per lb.

Smoked fish—
New kippered herring, per box
Newmouth bloaters, per box...
St. John bloaters, " " "

New haddies, in 15-lb boxes, p
Smoked herring, in bundles, p

Oysters—
Canada's, bulk, per imp. gal
Sects, bulk, per gal.
Oysters, barrels, " " "

Oyster pails, pints, per 100...
quarts, " " "

Prepared fish—
Boneless cod, " Favorite," 1 a
fish, 2-lb. bricks, per
fish, 25-lb. boxes, pe
Skinless cod, large, per case
Scottish cured herring, 25 lb. kits
Salt and pickled fish—
Labrador herring, per bbl.
" No 1 N.S. ho
" No. 2 " " "
" per half bbl.
" salmon in bbls....
" in 1/2 bbls....

Mackerel, per pall.
No. 1 green cod, in bbls, per 200.
Small.

TORO

FRUIT—Domestic coming in, and prices as last week, with the ers, which are advancedments of new Messis expected next week. Al remain the same per b crate shows some ady plentiful and prices oranges are again high

Oranges, late Valencias, 96's, 126's
" Jamaicas, per barrel...
box

" Florida, 126's-216's.....
Grape fruit, 54's, 64's 80's.....
Lemons, Verdillia, boxes.....
" Californias, boxes.....
Limes, per crate.....
Apples, Fall, per bbl.....
" Fancy snows, per bbl....
" Spies XXX, per bbl....
" XX, per bbl.....
" Baldwins, XXX, per bbl
" XX, per bbl....
" other Winter varieties.....
" farmers', per bbl.....

Bananas, per bunch.....
Red bananas per bunch.....
Peaches, Idaho, 4 basket crates...
Pears, per basket.....
Grapes, small baskets.....
Almeria, per barrel.....
Chestnuts, per bush, \$1.75, per b
Cabbies, per basket.....
Cranberries, per barrel.....
" crate.....

VEGETABLES—Ois still scarce, but are dealers at the same high Canadian onion plentiful. Greenhouse is beginning to drive out the garden-growi greener every day, but of good quality. Dealers are also lessked for.

Potatoes, Delawares, per bag
Ontario.....
Small potatoes, per barrel, 10 p
ner basket.....
3 bushel.....
Onions, Spanish, per large case
" small case.....
" Yellow Danvers, bags
Canadian, per bag....
Cabbage, new Canadian, per bl
Beets, new, per bushel.....
Carrots, Canadian, per bushel.
Lettuce, per doz. bunches....
Rutish, per doz.....

prices. At present \$1.50 is asked for standards. Malpeque and Buctouche oysters are firm in price, and may go higher. Stocks are fairly large.

| | |
|--|----------|
| Fresh haddock, express, per lb | 0 04 |
| Fresh steak cod | 0 05 |
| halibut | 0 08 |
| Lake trout | 0 12 |
| Sea trout | 0 10 |
| Flounders | 0 07 1/2 |
| Gaspe Pike | 0 10 |
| Ice, per lb. | 0 10 |
| Mackerel, large | 0 10 |
| Small sturgeon | 0 08 |
| Gaspe salmon, chilled, per lb. | 0 16 |
| Fresh frozen fish— | |
| cod, per lb. | 0 08 |
| Smoked fish— | |
| new kippered herring, per box | 1 18 |
| Nova Scotia bloaters, per box | 1 25 |
| St. John bloaters | 1 10 |
| new haddies, in 15-lb boxes, per lb | 0 07 |
| smoked herring, in bundles, per box | 0 12 |
| Oysters— | |
| standards, bulk, per imp. gal | 1 50 |
| selects, bulk, per gal. | 1 80 |
| Oysters, barrels | 6 00 |
| Oyster pail, pinta, per 100 | 1 00 |
| quarts, " | 1 25 |
| Prepared fish— | |
| Bapeleas cod, "Favorite," 1 and 2-lb. bricks | 0 06 |
| fish, 2-lb. bricks, per lb. | 0 05 1/2 |
| fish, 25-lb. boxes, per lb | 0 04 1/2 |
| Skimless cod, large, per case | 5 50 |
| Scotch cured herring, 25 lb. kits | 1 00 |
| Salt and pickled fish— | |
| Labrador herring, per bbl. | 5 50 |
| No 1 N.S. herring, bbls. | 5 00 |
| No. 2 " half bbls. | 2 75 |
| per half bbl. | 3 00 |
| salmon— | |
| in bbls. | 12 50 |
| in 1/2 bbls. | 6 75 |
| Mackerel, per pail | 1 75 |
| No. 1 green cod, in bbls, per 200 | 7 00 |
| Small | 5 00 |

TORONTO.

FRUIT—Domestic grapes are still coming in, and prices remain the same as last week, with the exception of Rogers, which are advanced to 35c. Shipments of new Messina lemons are expected next week. Although cranberries remain the same per barrel, the price per crate shows some advance. Bananas are plentiful and prices are lower, while oranges are again higher.

| | | |
|---|-------|-------|
| Oranges, late Valencias, 96's, 126's, 250's, 288's, 324's | 4 50 | 5 00 |
| Jamaicas, per barrel | 5 50 | 5 50 |
| box | 3 00 | 3 50 |
| Florida, 126's-216's | 3 50 | 3 75 |
| Grape fruit, 54's, 64's, 80's | 5 00 | 5 00 |
| Lemons, Verdillias, boxes | 6 50 | 7 50 |
| Californias, boxes | 10 00 | 10 00 |
| Limes, per crate | 1 00 | 1 25 |
| Apples, Fall, per bbl. | 2 00 | 2 50 |
| Fancy snows, per bbl. | 3 00 | 3 25 |
| Spies XXX, per bbl. | | |
| XX, per bbl. | | |
| Baldwins, XXX, per bbl. | | |
| XX, per bbl. | | |
| other Winter varieties, XXX, per bbl. | | |
| XX, per bbl. | | |
| farmers', per bbl. | | |
| Bananas, per bunch | 1 65 | 2 35 |
| Red bananas per bunch | 2 20 | 2 50 |
| Plums, Idaho, 4 basket crates | 1 15 | 1 15 |
| Peaches, per basket | 0 65 | 1 10 |
| Pears, per basket | 0 40 | 0 75 |
| Grapes, small baskets | 0 25 | 0 35 |
| Almeria, per barrel | 6 00 | 6 00 |
| Chestnuts, per bush, \$1.75, per bush | 6 50 | 6 50 |
| Cabbies, per basket | 0 30 | 0 40 |
| Cherries, per barrel | 9 00 | 9 00 |
| crate | 3 15 | 3 50 |

VEGETABLES—Ontario potatoes are still scarce, but are offered by some dealers at the same price of 75c. per bag. Canadian onions are a little more plentiful. Greenhouse lettuce, at 30c., is beginning to drive out the remnants of the garden-grown. Tomatoes are coming every day, but what do come in are of good quality. Supplies of cauliflower are also lessening, and a rise is asked for.

| | |
|---------------------------------|------|
| potatoes, Delawares, per bag | 0 80 |
| Ontario | 0 75 |
| potatoes, per barrel, 10 pks | 2 50 |
| per basket | 0 60 |
| 3 bushel | 3 25 |
| Onions, Spanish, per large case | 2 50 |
| small case | 1 00 |
| Yellow Danvers, bags | 1 00 |
| Canadian, per bag | 1 00 |
| Cabbage, new Canadian, per bbl. | 1 50 |
| Beta, new, per bushel | 0 30 |
| Carrots, Canadian, per bushel | 0 40 |
| Lettuce, per doz. bunches | 0 20 |
| R. fish, per doz. | 0 20 |

NEW LEMONS

Our first shipment of genuine New Messina Lemons consisting of **One Thousand Boxes** is **Due in Toronto Monday Morning.**

The Celebrated "Home Guard Brand" 300s and 360s

Nuts For Hallowe'en

We carry a full range, Pecans, Brazils, Walnuts, Peanuts, Chestnuts, Filberts, Almonds.

White & Co., Limited
Hamilton Toronto

THEY'RE SWEET --- FLORIDA ORANGES

This information is not for the benefit of Dealers who are already handling Floridas this season. They know they're just what is wanted. It's intended for you, "Mr. Dubious," who think that "SOUTHERN BELLE," "COON" and "GLOBE" are not yet mature and sweet enough. Take heed—try them—they're fine.

W. B. STRINGER & CO., Sole Agents - Toronto

HEADQUARTERS FOR FISH AND OYSTERS

Fresh, Frozen, Salted or Smoked

Write us for price list. We will put your name on our quotation list and keep you posted on prices each week.

THE F. T. JAMES COMPANY, Limited

Wholesale Fish and Oyster Distributors
76 Colborne Street, TORONTO

Malaga Grapes, New Figs, ETC.

THE DAWSON COMMISSION CO., Limited, TORONTO

Cor. West Market and Colborne Sts.

YOUR CONSIGNMENTS OF POULTRY (DEAD OR ALIVE), BUTTER AND EGGS SOLICITED

CALIFORNIA LATE VALENCIAS FOR FANCY TRADE

The only Sweet Orange on the market at present.

Our last car **EXTRA FANCY "GOLDEN ORANGE."**

Brand **VALENCIAS** due now, very desirable sizes and prices reasonable.

Let us have your orders

HUGH WALKER & SON GUELPH ONT.

DRIED FRUIT, I HANDLE SPECIALLY FINE LINES OF

CURRENTS, Cleaned and Otherwise, VALENCIA RAISINS, MALTANAS, FIGS, and DATES

Direct from my own houses in the countries of production. Goods packed under private brands if desired, according to buyer's wishes.

REPRESENTED BY—
Halifax, N.S., E. D. Adams
St. John, N.B., J. Punter White
Montreal, N.D. Rattray & Sons
Toronto, P. L. Mason & Co.
Winnipeg, Jas. Carmon
Victoria, B.C., H. Donkin
Vancouver, C. E. Jarvis & Co.
TH. J. PSIMENOS,
4 Cullum St., E.C., LONDON, ENG

FRUITS, VEGETABLES AND FISH

The Canadian Grocer

| | |
|--------------------------------|---------------|
| Mushrooms, 1-lb. boxes, per lb | 0 75 |
| Beans, white, prime, bush | 1 60 |
| " hand-picked, bush | 1 75 |
| " Lima, per lb. | 0 07 0 07 1/2 |
| Tomatoes, Canadian, per basket | 0 35 0 41 |
| Watercress, per doz bunches | 0 25 |
| Egg plant per basket | 0 25 |
| Peppers, per basket | 0 30 0 50 |
| Parsley, per doz. | 0 20 0 25 |
| Turnips, per bushel | 0 30 |
| Mint, per doz. | 0 15 0 20 |
| Cauliflower, per doz. | 0 75 1 25 |

| | | |
|---|------|------|
| Celery | 0 40 | 0 50 |
| Squash, per doz | 1 01 | 1 25 |
| Vegetable marrow, per doz | 0 35 | 0 50 |
| Leeks, per doz | 0 25 | |
| Pumpkins, per doz | 0 75 | 1 00 |
| Citrons, per doz | 0 75 | 1 25 |
| Spinach, per bushel | 0 40 | |
| Parsnips, per bush | 0 50 | |
| Sage, savory, thyme, etc, per doz bunches | 0 10 | |
| Oyster plant, per doz bunches | 0 40 | |

FISH—Fresh caught haddock is re-

ported to be scarce, owing to recent storms, and mackerel is none too plentiful, presumably for the same reason. Canadian lobster is no longer obtainable, which compels the importation of all supplies in this line, and a consequent rise in quotations. Brook trout are no longer quoted, the close season having begun.

| | |
|---------------------------------|---------------|
| Fresh halibut | 0 15 |
| Haddock, fresh caught, per lb. | 0 06 0 06 1/2 |
| Fresh cod, per lb. | 0 05 0 09 |
| Fresh lobsters, boiled, per lb. | 0 20 0 25 |
| Shrimps per gal. | 1 00 1 25 |
| Whitefish, per lb. | 0 10 0 12 |
| Salmon trout, per lb. | 0 10 0 12 |
| Ciscoes, per basket | 0 12 0 15 |
| Perch, per lb. | 0 06 0 06 |
| Herring, large, per lb. | 0 08 |
| " medium, per lb. | 0 04 |
| Pike, per lb. | 0 06 |
| Blue fish, per lb. | 0 10 |
| Fresh mackerel | 0 02 0 25 |
| Eastern salmon, per lb. | 0 20 |
| Finnan haddie, per lb. | 0 08 |
| Oysters, per gal | 1 75 |
| Labrador herring, per half bbl. | 3 25 |

WINNIPEG.

GREEN FRUIT AND VEGETABLES—Local fruit houses are advising their customers that Niagara grapes will be off the market in a few days. Fancy Snow apples are now in stock. We quote:

| | |
|--|-------|
| Apples. | |
| J. Nathan Apples, in boxes, per box | 2 00 |
| Fancy fancy apples, per bbl | 5 00 |
| Snow apples, per bbl | 4 50 |
| Ontario fall apples and greenings, per bbl | 3 50 |
| Ten cent's off 5 bbl. lots. | |
| California Oranges (Valencia), 25's 288s, per case | 5 50 |
| " lemons, 300s-360s, per case | 10 00 |
| Washington pears per case | 3 00 |
| Cranberries, Case Cod, per bbl | 19 00 |
| Bananas, per bun. | 3 00 |
| Ontario Basket Fruit. | |
| Ontario grapes, blue and green, per basket | 0 30 |
| Rogers' red and black, per basket | 0 35 |
| Tokay grapes, per case | 3 00 |
| Vegetables. | |
| Manitoba celery, per doz | 0 40 |
| Native onions, per lb. | 0 04 |
| Spanish onions, per crate | 1 01 |
| Sweet potatoes (Bell brand), per bbl. | 6 00 |

FROZEN FRESH SALMON

Demand Good in England—Siberian Competition a Factor.

J. B. Jackson, Canadian commercial agent at Leeds, Eng., giving information about the frozen fresh salmon trade, says:

"Not only is there a large demand in this district for the canned salmon from British Columbia, but there is also a growing trade in frozen salmon from British Columbia, which has been arriving in England in excellent condition, and is quite as good as the best Scotch salmon, which readily brings 60 cents per pound.

"The development of this trade in frozen salmon has been so gratifying that competitors are now in the field, and two British steamers of large refrigerating capacity are being employed. These vessels were specially built for the Argentine frozen meat trade, but they are now in Nicolavsk, a port at the entrance of the Amur River in Siberia, where the fish, immediately on being caught, will be placed in the ships' holds and kept in a frozen state until the cargo is completed.

"The Siberian salmon from the Amur is stated to be equal in size and quality to the British Columbia variety. The fish are to be brought to England whole, and if the venture realizes expectations, the number of steamers engaged will be increased."

SHIP TO US

We pay highest market prices for

DRIED APPLES

and wish to do business with you. We will be pleased to mail you our weekly quotations. Drop us a card if same is desired.

THE W. A. GIBB CO.

Packers and Exporters

7 and 9 Market Street,
HAMILTON

FINKLE & ACKERMAN

BELLEVILLE and BOWMANVILLE
ONT.

DRIED APPLES

Highest Prices paid.

EVAPORATED APPLES

Chops, etc.
Quality Guaranteed
Correspondence Solicited.

COLLIER BROS., NAPANEE, ONT.

Cable Address: "SMIQUOD"

Codes used: A.B.C., 5th Edition: Private

T. F. SMITH & CO.

LOBSTER PACKERS
HALIFAX, N.S.

Shippers of

Live, Boiled and Canned Lobsters
and Dry and Pickled Fish

CANNERS' SUPPLIES

Lobsters Packed in Hermetically Sealed Glass
Jars a Specialty.

Choice Creamery Butter in Tins,
all sizes, 1/2-lb., 1-lb., 2-lb., 5-lb.,
10-lb. and 25-lb., and Kegs for
Export.

CORRESPONDENCE SOLICITED

W. S. LOGGIE CO., LIMITED

CHATHAM, N.B.

We are now booking orders
for Frozen Smelts, Mackerel,
Atlantic Salmon, Flounders,
Herring, and can make ship-
ment as soon as weather is
suitable.

RETURNED
Oct 29/06
to Geo Simpson

Cut Book No. 56

Page No. 99

a.s.w.



Jars with the "Purity" Label

Jars without the "Purity" Label

WHICH ?

Every Grocer in Canada has the opportunity to choose between safely-guarded business and loosely-guarded business.

To buy JAMS and JELLIES without insisting they have the Purity Label is guarding business with a loose rein.

To buy JAMS and JELLIES insisting they have the Purity Label is guarding business with a tight rein.

I want grocers who are looking after their own interests, not mine, to write me.

Agents: W. G. Patrick & Co., Toronto; W. H. Dunn, Montreal; Mason & Hickey, Winnipeg; W. A. Simonds, St. John, N.B.; A. & W. Smith, Halifax, N.S.

E. D. Smith's Fruit Farms, Winona, Ont.

The Canadian Grocer

ORL

LAB

ABSOLUT

Sold in bbls., 1/2-b

THE ATL

Selling Agent

The exhibit that was that of the our H. F. Co., S

HAI

Fishing

Pyke Bros., John A. Mo Anderson, F

See our nearest

owing to recent
is none too plenti-
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no longer obtain-
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the close season

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IPEG.

ND VEGETABLES
are advising their
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few days. Fancy
low in stock. We

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| r box..... | 2 00 |
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| 25's 288s, per case..... | 5 50 |
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| ables. | |
| | 0 40 |
| | 0 02 1/2 |
| | 1 01 |
| er bbl..... | 6 00 |

FRESH SALMON

England—Siberian
a Factor.

Canadian commercial
ng., giving informa-
a fresh salmon trade,

e a large demand in
canned salmon from
out there is also a
frozen salmon from
which has been arriv-
excellent condition.
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lily brings 60 cents

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realizes expectations,
mers engaged will be

ORDER EARLY—PACKING NOW

**“DUFF’S”
LABRADOR HERRING**

**ABSOLUTELY THE FINEST LABRADOR'S EVER SENT TO CANADIAN MARKET
PACKED IN SPECIAL BARRELS WITH
GALVANIZED HOOPS**

Sold in bbls., 1/2-bbls. and 20-lb. Pails. Sold by leading Wholesale Grocers and Fish Dealers.

PUT UP ONLY BY

THE ATLANTIC FISH COMPANIES, Limited

Head Office: **LUNENBURG, N.S., Can.**

Labrador Herring Station, Bay of Islands, Nfld.

Selling Agents—**A. H. Brittain & Co., Montreal. H. S. Connor, Winnipeg, Man,**

DOMINION EXHIBITION

The exhibit that was awarded the Gold Medal given by the Canadian Bank of Commerce was that of the Halifax Cold Storage Co., Limited. The Package Fish in this exhibit were our **H. F. Co., Scotia** and **Chebucto** brands. They are the best.

HALIFAX FISH CO.

LIMITED

Head Office: **HALIFAX, CANADA**

Works—**DARTMOUTH, N.S.**

Fishing Plant—**Mutton Bay and Mecattina Island, Labrador.**

SELLING AGENTS:

Pyke Bros., Halifax, N.S.

Robert Stewart, Quebec, P.Q.

John A. Moir, Montreal, P.Q.

F. Grierson, Ottawa, Ont.

Anderson, Powis & Co., Toronto, Ont.

Alfred Powis, Hamilton, Ont.

Wm. G. Coles & Co., London, Ont.

Traveling Agent: **H. T. Graham, Montreal, P.Q.**

See our nearest agent for prices, etc., or write us direct.

THE CANADIAN GROCER

HERE AND THERE WITH THE TRADE.

(Continued from page 24.)

Herbert Stuckey, Orton, is advertising his business for sale.

Paul Ethier, Montreal, has assigned to Napoleon St. Amour.

R. Watson, general store, Birnie, Man., has sold to McKay & Denny.

J. T. Dawson has bought the general store of Paupst Bros., Francis, Sask.

J. A. McGuigan has bought the general store of John H. Campbell, Melbourne.

W. J. Hart, grocer and druggist, Newboro, is advertising his business for sale.

The mortgagee is in possession of D. J. Downey & Co.'s general store, Alliston.

A. E. Simpson & Co. have bought the general store of Edward Foulger, Cainsville.

Castile soap has advanced another ¼c. and indications point to still higher prices.

Stewart & Anderson, Maryfield, Sask., have been succeeded by Kennedy & Anderson.

Napoleon Hebert, Thetford Mines, has assigned. V. E. Paradis is provisional guardian.

Arthur Brown, Unionville, was in Toronto last week calling on the wholesale trade.

Walker & Hurlburt, of Thornbury, Ont., have offered to compromise at 50c. on the dollar.

A. P. Tippet & Co., Montreal, have a shipment of Spanish onions due to arrive on the Bellona.

W. E. Medland, Queen street east, Toronto, is spending a three week's holiday at Jersey City.

Allan Deans, of Deans & Walker, grocers, Galt, is building himself a very handsome residence.

Nineteen head of cattle were seized by the Winnipeg health authorities within three days last week.

V. E. Paradis has been appointed curator of the business of Napoleon Tremblay, Hebertville, Que.

J. F. Chapman & Co., Harlem, Ont., have disposed of their general store business to John W. Chant.

The general store of J. F. Cairns, Saskatoon, was damaged by fire. The loss was covered by insurance.

Some good values in teas and coffees are offered by the E. D. Marceau Company, Limited, of Montreal.

W. L. Gledden, grocer, Port Hope, is on a hunting expedition to Bear Lake. Here's wishing him good luck.

A. M. Cowling, Colborne, has sold his stock of groceries, crockery and wall paper to Bradd Bros., Colborne.

C. D. Cowles, representative for Canada of the St. Charles Condensing Company, was in Montreal this week.

Canada supplies 60 per cent. of the 265 million pounds of cheese imported annually by Great Britain and Ireland.

The Kent Canning Co. will establish a factory in Amherstburg if suitable terms can be secured from the town.

The retail grocers of Hamilton are considering the advisability of taking stock in the ice protective association.

Thousands of bushels of Fall apples in the vicinity of Harriston, Ont., are going to waste, owing to scarcity of help.

F. W. Tremblay, general store, Point a Pic, has assigned, and V. E. Paradis has been appointed provisional guardian.

Fire on October 9 did \$2,000 damage to the premises of the Garlock Packing Co. and the Empire Soap Co., Hamilton.

McDonald & Regan have opened a grocery, fruit and confectionery store in the premises of the late H. A. Miller, Alexandria.

Harvey Allan has purchased from W. J. Cherney, Windsor, Ont., the stock and business of the Palace Grocery, Walkerville.

Lyons & Adelman, general merchants, Louise Bridge, Man., have dissolved partnership. Mr. Lyons will carry on the business.

The stock of G. & E. Couture, grocers and liquor dealers, Levis, was damaged by fire recently. The loss was covered by insurance.

Mr. Dobbins, traveler for B. Four, Smye & Co., Hamilton, was in Toronto last week. He is one of the brightest men on the road.

P. H. McDonald, Listowell, is pleased with the way his trade is progressing and is anticipating further improvement in the nearby months.

C. L. Fisher and a syndicate have purchased large tracts of British Columbia fruit land, with the intention of placing it on sale in England.

The assets of the Liddle & Brown Co., general merchants, Cobalt and Latchford, Ont., were advertised for sale by auction on the 17th inst.

J. W. McIntosh, of Oxford, N.S., has disposed of his stock to merchants of that town. It is reported that Mr. McIntosh intends going west.

Maple Springs cheese factory, near Belleville, was badly wrecked on October 11 by charges of dynamite placed under the floor of the curing room.

A. Kinsman, Blackstock, is in the Northwest looking after his ranch near Calgary. He has been away two weeks and will be home in a fortnight.

J. C. Black, eastern manager for the H. J. Heinz Co., Pittsburg, was in Toronto last week. He called on H. P. Eckardt the company's Toronto agent.

The Moose Jaw Packing Co. is being organized, with a proposed capital of \$150,000. W. J. Smith, formerly with Armour's, Chicago, will be the manager.

The marriage of A. Honess, of the West End Grocery Co., Victoria, to Miss Roland, of the same city, took place on October 9. They will reside in Victoria.

Witnesses before Commission claim noxious weeds a feeds, and that as a consequence

Robt. Miller, of his grocery business which he has in junction with the

At the St. Club coffee, the Ewing Company, award. The S Company also re

G. H. Hasenfl established a large connection with business about a increasing very lines.

The Brantford loss to the extent in a fire which 1 The buildings a fifty hands are ment.

G. T. Florey have just completed glass front in t street, which, ceiling, makes shops in the to

H. Rae, Wro. a trip through enthusiastic as over the life a prairie province cause he lives in

The herring fish just brought to disastrous failure the cause to which near the island: tion.

About 1,000 rels of herring the bottom la around Bay of polluted to such may not appear An inquiry is

The U. S. Canadian cruise work of settling boundary line inst. It is hoped further ca the fishermen c

Dr. Bell-Irvin two of the best British Colum terested in the been at Nan tions with a ring industry.

The general and the cheese

HALIFAX COLD STORAGE CO., Limited

Successors to E. M. BOUTILIER

Exporters of Fresh Frozen Smoked Salt Fish Etc.

Brand HADDIES, BLOATERS, KIPPERED HERRING, MILD-CURED SMOKED SALMON and KIPPERED MACKEREL Cannot be Equalled

ance Solicited.

HALIFAX, Nova Scotia

Witnesses before the Dominion Grain Commission claim that refuse grain and noxious weeds are being used in mill feeds, and that hog raising is hampered as a consequence.

Robt. Miller, Grand Valley, has sold his grocery business to Thos. Watson. Mr. Miller will continue the bakery which he has been conducting in conjunction with the store.

At the St. John, N.B., exhibition, Club coffee, the brand put up by S. H. Ewing Company, Montreal, received an award. The St. Charles Condensing Company also received an award.

G. H. Hasenflug, Teeswater, who established a large grocery department in connection with his flourishing drygoods business about a year ago, says trade is increasing very satisfactorily in both lines.

The Brantford Starch Works suffered loss to the extent of more than \$40,000 in a fire which broke out on October 12. The buildings are fully insured. About fifty hands are thrown out of employment.

G. T. Florey & Son, Amherstburg, have just completed an oak and plate glass front in their store on Dalhousie street, which, with the new metallic ceiling, makes it one of the neatest shops in the town.

H. Rae, Wroxeter, has returned from a trip through the west and is not as enthusiastic as many returned travelers over the life and opportunities of the prairie provinces. That's perhaps because he lives in Wroxeter.

The herring fishing season in Shetland, just brought to a close, has proved a disastrous failure. The islanders ascribe the cause to whale fishing by Norwegians near the islands and demand its prohibition.

About 1,000 nets, containing 10 barrels of herring each, having been left on the bottom last winter, the waters around Bay of Islands, Nfld., have been polluted to such an extent that the fish may not appear there again for years. An inquiry is being urged.

The U. S. cruiser Morrell and the Canadian cruiser Vigilant have begun the work of setting buoys to mark the boundary line in Lake Erie, on the 8th inst. It is hoped that this will eliminate further cause of annoyance between the fishermen of the two countries.

Dr. Bell-Irving and Mr. Paul Swanson, two of the best-known fisheries men in British Columbia, who are largely interested in the salmon industry, have been at Nanaimo investigating conditions with a view to entering the herring industry.

The general store of J. A. Chicoine and the cheese factories of Ernest Ger-

vain and Alphonse Jarret were destroyed in the destructive fire which recently visited St. Charles. The store was partially, and the cheese factories fully, covered by insurance.

The Department of Inland Revenue, as a result of recent analyses of canned meats, has found additions of cereal products in nearly all the samples tested. Unless the word "loaf" is used on the package, these additions can only be regarded as adulterations.

Geo. Ballard, grocer and boot and shoe merchant, Clinton, died a fortnight ago of typhoid fever. The stock is being offered for sale. Mr. Ballard was a young man, little past 30 and was doing a nice business. He was married but there was no family.

The citizens of Ranfurly, Alta., have organized a board of trade. The officers are: President, Dr. Steele; vice-president, Alfred Blais; secretary-treasurer, G. Elliott; corresponding secretary, A. E. Labelle; councillors, T. W. Thompson, J. Wood, R. Snowball, Al. Reid, E. E. Duplessis.

Mr. Shiells, of Hill & Shiells, Weston, has taken a very pleasant three week's trip to the west. The firm have a large trade and Mr. Shiells had earned his holiday by very close and persistent attention to duty. Both partners are hustlers and their business is increasing rapidly.

Frank Read, Bobcaygeon, has been partridge shooting lately and has had some excellent luck. In that country fortune favors the man who can shoot. Frank is a favorite with the travelers and some of them from Hamilton expect to bear him company in the woods Thanksgiving.

J. R. Scott & Co., general merchants, Mount Forest, have put a very handsome new plate glass front in their store. This firm has been in business in Mount Forest 30 years and their trade was never better than now and continues to increase. They anticipate a heavy Fall and Winter business and are ready for it.

J. E. McCall, Burnt River, is moving into his new store. He has been conducting a general store there five years, and is doing well. When he gets fixed up in his new place his business will be very comfortably housed. B. Miller, who owns the store formerly occupied by Mr. McCall, is opening in it a general store business.

Ramsay Bros., Grand Valley, are doing one of the best businesses in that part of Ontario. They were so busy last week that it took a tea traveler the better part of a day to get near enough to take their order. Of course, it was worth waiting. There are two brothers, both hustlers, and they started a business only twelve months ago.

George Read, proprietor of the general store at St. Felix de Valois, is dead.

The tornado that struck a corner of the town of Ayr a fortnight ago, removed the roof from the oatmeal mill there.

Chas. Rishor, until recently the representative of T. Kinnear & Co., Toronto, at Peterboro, has purchased the wholesale grocery business of Mr. Carton, of that city. It is his intention to make things hum. He will begin with two travelers on the road. Mr. Carton, who is a keen and shrewd business man, extracted a competency from the business.

J. T. Joyce, Owen Sound's grocer mayor, is just about handing over his business to that aggressive and increasingly popular North Ontario firm, John McQuaker & Co. Mr. Joyce has been one of the most successful grocers in the province. After many years' hard work of persistent attention to a large business, Mayor Joyce has decided to take things a little easier. Of course he won't be idle; that's impossible. He has long devoted much time to the too often ungrateful task of municipal improvement. His heart is still in it. Mr. Joyce will always hold a high place in the regard of the grocery travelers of his day and business generation. He knew how to use them.

Bradstreet's reports are usually to be relied upon implicitly, but once in a great while even so good a system as theirs slips a cog, and a mistake results. This happened last week when it was reported in their weekly sheet that S. M. Warriner, Stouffville, was offering his business for sale. Mr. Warriner has no intention of doing any thing of the kind, and when the announcement appeared in Bradstreet and then in The Canadian Grocer, he was naturally annoyed. Bradstreet's have apologized, and The Grocer can do no less. Mr. Warriner has been in business in Stouffville for 20 years and has one of the finest trades in that section of the province.

Not long ago Phil Brown one of John Sloan & Co's Toronto travelers, entertained his city confreres to a fowl supper at his pleasant home in Mimico. They had such an enjoyable time that they decided to return. Having accumulated a sufficient quantity of "prog" they unexpectedly swooped down upon the genial Phil last Friday night. There were R. H. Britt, W. H. Maxwell, J. Ormarod, G. Moodie, Fred Bone and Mr. Kerby. Everyone had all that was coming to him in the way of enjoyment and Phil Brown was moved to song. Before making haste to overtake the last car to the city, the company drank the toast "John Sloan & Co."

imited

t be Equalled

Scotia

Attach Importance To What Is Important

Cigar selection is an important matter—Important to you, because on the wisdom of your selection depends the earning power of your stock—Important to your friends, because on the wisdom of your recommendation depends the number of times they'll be seen at your store.

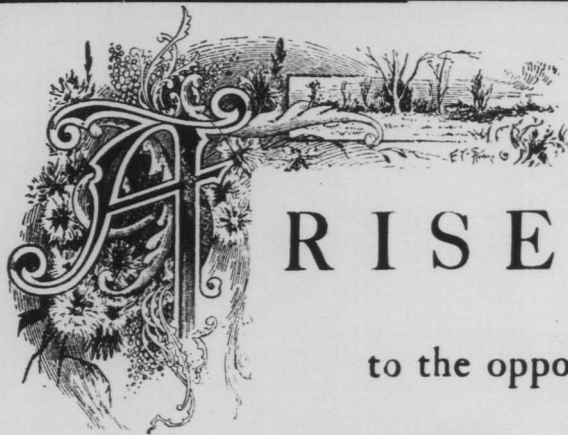
Smokers require value consistency, taste evenness in cigars. Pebble and Pharaoh take full marks on these points.

And these very cigars are included in a "500" assortment that I am now offering to the grocery trade on the "three months" basis.

Mail a postcard calling for Particulars

J. BRUCE PAYNE, Limited, GRANBY, QUEBEC

CANADA



RISE

to the opportunities to become a successful seller of

T. & B.

Then the story you will relate will be

PROFITS + PROFITS PROFITS + PROFITS

The Geo. E. Tuckett & Son Co., Limited

HAMILTON, CANADA

BUILDING T PART

An idea is abroad
cers that if they ke
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careless smoker

BUILDING TOBACCO DEPARTMENT.

An idea is abroad among certain grocers that if they kept a fine cigar place, the average farmer who was running a big account with them would expect them to throw in a box of cigars every time he paid his bill, which might be at the end of every six months. That is certainly all nonsense. The average farmer, perhaps, would not like his thrifty wife to see marked down in his account "two boxes of cigars," etc. She would think they were on the high road to ruin. But the farmer and his sons could easily have the bill rendered to them personally or if necessary he could justify the expenditure and argue it out with his wife and daughters as compared with the perfume, fancy soap and immense quantities of fancy teas which the women usually champion. At any rate the grocer can easily be the architect of his own tobacco department.

Another good point for the general storekeeper to remember is that the antediluvian comforts which usually surround these stores must be crossed off the map. Get rid of that keg of nails on which the past two generations have been loafing on close by that old-fashioned stove all Winter long. The old yarn teller of the village would soon feel ill at ease if some nice, comfortable chairs were placed in the shop and some idea of cosiness added. The tobacco stores of the towns attract young men who have up-to-date ideas because they are up-to-date in equipment and management. A well-known preacher has said that as far as young men in the country are concerned, the general store can be frequently a source of great education to young men. Even taking for granted that he did not mean to apply this to the tobacco department, that is certainly one which has a most diverse variety of forces that would entertain and instruct.

A very strong plan for advertising tobaccos is the ash tray bearing on it your own name. Plenty of big manufacturers will make them for you and you may add to the inscription the line: "Blank's Leading Merchant," and then name the lines in which you are especially interested. All this could be done on a reasonably sized tray and the women at home would thank you a thousand times for supplying a repository for the husband and boy's burnt matches, pipe refuse and ashes. The great wealth distributors are the women and the way to boom up business generally is to please them.

Fine pipe cleaners are good ads, too, and should be kept in stock. They are usually sold at five cents a bunch and are invaluable to any home where the careless smoker usually tears strands

THE CANADIAN GROCER

out of the best broom in order to take the plugged tobacco out of the stem of the pipe.

There is as much ingenuity about making your tobacco department go as there is about the driving of the most strikingly utilitarian branch of the big grocer's or general merchant's business.

It seems especially discouraging to find manufacturers such as those who have their announcements running regularly in The Grocer see the amount of disregard which the grocer pays to his tobacco department. Be fair and make money.

SOLD CIGARETTES TO QUEENS.

A Paris tobacconist, who was sued for advertising himself without authority as purveyor of cigarettes to former Queen Margherita of Italy, proved that he regularly supplied her majesty with cigarettes. He incidentally declared that the czarina was a devotee of tobacco, she frequently receiving from London consignments of perfumed cigarettes. The Queens of Portugal and Roumania and former Queen Christina of Spain were also, he said, confirmed smokers.

CARE OF CIGARS.

Havana cigars should be kept in the boxes till used, and if possible at a temperature of about 65 degrees above zero. A good Havana cigar is a delicate article. The leaves will take up moisture like a sponge and will absorb any impure air or bad smell.

J. McIntyre, late of Nox Hill, B.C., has opened a grocery and lumbermen's supply house in Revelstoke.

SWEET CAPORAL



CIGARETTES

STANDARD
OF THE
WORLD

Sold by all leading Wholesale Houses.

CLAY PIPES

A perfect article. Sell it.
Insist upon having McDougall's.

D. McDOUGALL & CO., Glasgow, Scot.

IT PAYS TO INVESTIGATE

It pays to buy Pipes, Tobaccos and
Smokers' Sundries from

JOS. COTE

Importer of Pipes, Havana Cigars,
Wholesale Tobacconist

186-188 St. Paul St.

QUEBEC

Don't forget that this firm is the leader for
Leaf Tobacco in Canada.

All First-Class Grocers

Handle

OLD CHUM

Cut Plug Smoking Tobacco

It's a Trade Bringer.

EFFECTIVE ADVERTISING

Hints and Suggestions for the Writers of Ads—Some Top Lines—Timely Themes for the Ad Man—An Example of Grocery Advertising.

DIRECTORY OF ADVERTISING TERMS.

Ginger—The life in the ad.
Sellingness—The "draw me nearer."
Per agate line—The size of type most newspaper columns are measured by (14 agate lines to the inch).
Scoop—When your competitor gets out of bed first.
Wormwood—Dead expressions, covered with moss, that some grocers use after some thousand grocers have used.

Bell-wetherism—Following the conventional lead.

"30"—What a writer places at the end of his copy to show he is through writing.

Stick-at-it—The ad flower every retail grocer should wear.

Head Lines.

Ontario is still the banner province for retail grocery head-lines.

Of course there are more grocers advertising in Ontario. But observations

Now, the head-line should tell something. It really ought to be the ad in miniature.

Observe first-class advertisers' talks in first-class newspapers and you'll note the head-lines show considerable skill in word selection and arrangement.

Below will be found a few timely head-lines that may suggest something for your ads:

New Potatoes from New Brunswick.
Choice Baskets of Grapes— I Have Them.

We Have a New Stock of Prunes.
Dairy Butter Prices are High, but the Quality of My Butter is Higher.

Smokers Say They Get a Good Dinner Worth Out of My 10-Cent Cigars.

We Have a Brand of Toilet Soap We Wish You Would Try.

Taste the Tea and Coffee Sold in This Store—That's All We Ask.

Do You Make Your Own Bread? I Can Supply the Flour.

What to be Thankful For.

The opportunity to advertise.
The opportunity to adopt new methods.

The opportunity to get more business.
The opportunity to study selling as well as buying.

The opportunity to keep an ad diary.
The opportunity to compare present and past results.

The opportunity to be systematic.
The opportunity to state facts on paper in a logical way.

The opportunity to teach advertising to clerks.
The opportunity to show people you are alive.

Bradley's Ad.

Bradley & Son, Niagara Falls, adopt an effective way of appealing to the consumer—invite comparisons where they are confident Bradley value will give a good account of itself.

Their ad is well laid out and shows an appropriate head and sub-head. The "prelude" is pointed but unfortunately is not stated to the best advantage.

The paragraph beginning "Bradley's" and ending with "We're doing it" might have been worded as follows:

"We have built up a business that today is superior to any other grocery business in the Niagara district. We ourselves are natives of the district and believe in its future. We have worked to build up a business here that you might be proud of and profit by. Our friends say we have succeeded."

A Catchy Card.

Joseph Brown & Sons, Montreal, mailed a very attractive card to grocers and fruit dealers in connection with Thanksgiving trade.

The wording is full of snap, yet to the point.

The card is printed in green and brown.

C. E. Yocum & Son, grocers, Dunnville, Ont., have sold to W. E. Werner, Mr. Yocum and his son, who has had some experience in the business, are opening an undertaking establishment in Port Colborne, Ont. Mr. Werner, who already has a store in Dunnville, first bought the Yocum property, then the stock.

BRADLEYS' "The Store that's talked about."

Friday, September 28, 1906.

Get Out Your Last Month's Grocery Bill and Compare the Prices with Bradley Prices

Note the saving—It'll average from 5 to 20 per cent. This would amount to a tidy sum in a year's time.

Bradleys have built up a business and an organization different and better than any other in this district. We are natives of this district, born and raised in this Niagara district. We believe in its future. We worked to build up a business that every citizen might be proud of and profit by. We're doing it.

You may just as well profit as your neighbor by letting Bradleys supply your groceries. We buy right and sell right.

We deliver in Thorold every Tuesday and Friday.

| | | | |
|---|------|--------------------------------------|-----|
| icing Sugar, 3 lbs. for..... | 20 | Tillson's Rolled Oats, 9 lbs. for... | 25 |
| Special Blend Coffee, per lb..... | 25 | Wetley's Mince Meat, 3 pkgs for... | 25 |
| Japan Tea, 5 lbs. for..... | 1 00 | Brooms, splendid value, each 20 | and |
| Choice Salmon, per tin..... | 10 |and | 25 |
| Shamrock Salmon, deep red, per tin..... | 15 | Pearline, 6 packages for..... | 25 |
| | | Gillett's Lye, 3 tins for..... | 25 |

BRADLEY & SON

Cor. Market Square and Huron street.
Niagara Falls, Ont.

St. Paul street,
St. Catharines, Ont.

Composition—Putting your words into type.

Display—The arrangement of the ad in type.

Follow-up—Throwing out more bait to the nibbling fish.

Cumulative results—More business, more business and more business.

Truth—What shouldn't be put into ads without having its clothes on.

Gumption—Knowing your store is "it" and saying so.

show that the western grocer has a tendency to omit head-lines, while the Maritime Provinces man doesn't always display them properly.

Too often one comes across well written ads boasting the most mediocre of head-lines.

It looks as if in some cases the advertiser allowed printers to put the head-lines on his ads or that having written an announcement the advertiser just scribbled down the head-line.

TOLEDO

Automatic but Spry
The "Toledo" actively stops the giving
A time saver because
A labor saver because
poises to slide, or price
A trade bringer because
in plain figures the cost of buying.
It is honest both to the buyer and the seller
The Toledo system is paid for with the money
For Catalogue and

THE TOLEDO

WE ARE HERE

Counter Check

Special Discount Counter Check

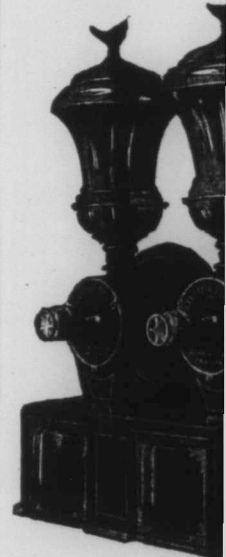
It has a host of features

We make all kinds of checks

The Carter-Check
TORONTO and

COLE

GRANULATOR. PATENTED



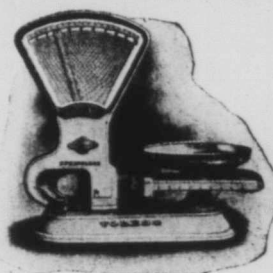
No. 1
COLES MANUFACTURING CO.

Nos. 1615-1635 North 23rd St.

Todhunter, Mitchell & Co., Toronto
Dearborn & Co., St. John, N.S.

TOLEDO COMPUTING SCALES

Automatic but Springless.
 The "Toledo" is a money saver because it positively stops the giving of overweight.
 A time saver because it is Automatic.
 A labor saver because there are no weights to lift, no poises to slide, or prices to set.
 A trade bringer because it indicates to the customer in plain figures the correct weight of the article he is buying.
 It is honest both to the merchant and customer.
 The Toledo system costs you nothing because it is paid for with the money you are now losing.
 For Catalogue and information apply,



THE TOLEDO COMPUTING SCALE CO., Hamilton, Ont.

Oakey's 'WELLINGTON' KNIFE POLISH

The original and only Genuine Preparation for Cleaning Cutlery, 6d. and 1s. Canisters
JOHN OAKEY & SONS, Limited
 Manufacturers of
 Emery, Black Lead, Emery, Glass and Flint Cloths and Papers, etc.

Wellington Mills, London, England

Agent:
JOHN FORMAN, - 644 Craig Street MONTREAL.

WE ARE HERE TO MAKE GOOD

Counter Check Books. Try the

Special Duplicating Counter Check Book

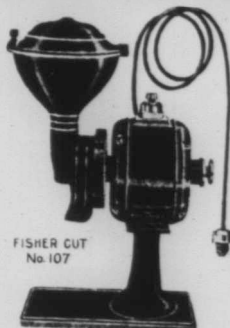
It has a host of friends. Sample free.

We make all kinds of Counter Check Books.

The Carter-Crume Company, LIMITED
 TORONTO and MONTREAL



ELECTRIC POWER COFFEE MILLS



FISHER CUT No. 107

This small cut illustrates another of the designs we make.

Fitted with ¼-H.P. Motor furnished for direct or alternating current and with metal or nickel hopper.

Granulates 2 pounds and pulverizes ½ pound per minute.

Makes neat, attractive store fixture. Saves time and labor—increases profits.

Write for Catalog and prices

THE A. D. FISHER CO., LIMITED, - TORONTO

COLES Electrically Driven Coffee Mills.

GRANULATOR. PULVERIZER.

Single and Double Grinder

Pulverizing and Granulating

Every Coles Coffee Mill has a Breaker that breaks the Coffee before it enters the grinders, thus reducing wear of grinders and saving current.

Our Grinders Wear Longest



No. 65

Height, 29 in.
 Length, 33 in.
 Width, 23 in.
 Weight, 275 lbs.

GRINDING CAPACITY.
 Granulating 2 lbs. per minute.
 Pulverizing ½ lb. per minute.
 Capacity of Iron Hoppers, 5 lbs. of Coffee.

We make 25 other styles and sizes of Grocers' Counter Mills, Floor Mills and Electric Mills. For Prices, Terms and Discounts, address

COLES MANUFACTURING CO.

Nos. 1615-1635 North 23rd St.

PHILADELPHIA, PENN., U.S.A.

Agents: Todhunter, Mitchell & Co., Toronto.
 Dearborn & Co., St. John, N.B.

Agents: Forbes Bros., Montreal.
 Gorman Eckert & Co., London, Ont.

Calgary Correspondent Wanted

- The Canadian Grocer wants a live correspondent in Calgary to send in each week a budget of trade news from Calgary and vicinity.

Here is a chance for some bright young clerk to earn some extra money with little extra trouble.

ADDRESS

THE CANADIAN GROCER,

511 Union Bank Building, Winnipeg, Man.

QUOTATIONS FOR PROPRIETARY ARTICLES

Quotations on staple articles, prepared by our own staff, will be found in the market reports in the centre of the paper. The following are prices of proprietary articles which are supplied by the manufacturers or their agents, who alone are responsible for their accuracy. For charges for inserting quotations in this department apply to Advertising Manager, The Canadian Grocer, at our nearest office.

Oct. 26, 1906.

Baking Powder.

| Brand | Per doz. |
|-------------------------------|----------|
| Friend— | |
| 1, in 2 and 4 doz. boxes..... | \$2 40 |
| 2, in 4 doz. boxes..... | 2 10 |
| 3, in 6 "..... | 0 80 |
| 4, in 8 "..... | 0 70 |
| 5, in 4 "..... | 0 45 |
| 6, in 2 doz. in case..... | 3 00 |
| 7, in 4 "..... | 2 40 |
| 8, in 2 "..... | 14 00 |

W. H. GILLARD & CO.

| Diamond— | Per doz. |
|---------------------------------|----------|
| 1 lb. tins, 2 doz. in case..... | \$2 00 |
| 1 lb. tins, 3 "..... | 1 25 |
| 1 lb. tins, 4 "..... | 0 75 |

IMPERIAL BAKING POWDER.

| Cases. | Sizes. | Per doz. |
|------------|-----------|----------|
| 1 doz..... | 10c. | \$0 85 |
| 3 doz..... | 5-oz. | 1 75 |
| 1 doz..... | 12-oz. | 3 50 |
| 3 doz..... | 12-oz. | 3 40 |
| 1 doz..... | 2 1/2 lb. | 10 50 |
| 1 doz..... | 5 lb. | 19 75 |

OCEAN MILLS.

| Ocean Baking Powder, | Per doz. |
|-------------------------------------|----------|
| 1 lb., 4 doz..... | \$0 45 |
| 1 lb., 5 doz..... | 0 90 |
| 1 lb., 3 doz..... | 1 25 |
| Borax, 1/2 lb. packages, 4 doz..... | 0 40 |
| Cornstarch, 40 pks. in a case..... | 0 78 |

Freight paid 5 p.c. 10 days.

MAGIC BAKING POWDER.

| Cases. | Sizes. | Per doz. |
|------------|-----------|----------|
| 6 doz..... | 5c. | \$0 40 |
| 4 "..... | 4-oz. | 0 80 |
| 4 "..... | 6 "..... | 0 75 |
| 4 "..... | 8 "..... | 0 95 |
| 4 "..... | 12 "..... | 1 40 |
| 2 "..... | 12 "..... | 1 45 |
| 4 "..... | 16 "..... | 1 65 |
| 2 "..... | 16 "..... | 1 70 |
| 1 "..... | 2 1/2 lb. | 4 10 |
| 1 "..... | 5 lb. | 7 30 |
| 1 "..... | 6 oz. | Per case |
| 1 "..... | 12 "..... | \$4 55 |
| 1 "..... | 16 "..... | |



ROYAL BAKING POWDER.

| Sizes. | Per Doz. |
|-----------------|----------|
| Royal—Dime..... | \$ 0 95 |
| 1 lb..... | 1 40 |
| 3 oz..... | 1 95 |
| 1 lb..... | 2 55 |
| 12 oz..... | 3 85 |
| 1 lb..... | 4 90 |
| 3 lb..... | 13 80 |
| 5 lb..... | 23 35 |

Barrels—When packed in barrels one per cent. discount will be allowed.

CLEVELAND'S BAKING POWDER.

| Sizes. | Per Doz. |
|-----------------------|----------|
| Cleveland's—Dime..... | \$ 0 93 |
| 1 lb..... | 1 33 |
| 3 oz..... | 1 90 |
| 1 lb..... | 3 45 |
| 12 oz..... | 3 70 |
| 1 lb..... | 4 65 |
| 3 lb..... | 13 20 |
| 5 lb..... | 21 65 |

Barrels—When packed in barrels one per cent. discount will be allowed.

T. KINNEAR & CO.

| Crown Brand— | Per doz. |
|---------------------------------|----------|
| 1 lb. tins, 2 doz. in case..... | \$1 20 |
| 1 lb. " 2 "..... | 0 80 |
| 1 lb. " 4 "..... | 0 45 |

Blue.

| | |
|---|-----------|
| Keen's Oxford, per lb..... | \$0 17 |
| In 10-box lots or case..... | 0 18 |
| Reckitt's Square Blue, 12-lb. box..... | 0 17 |
| Reckitt's Square Blue, 5 box lots..... | 0 18 |
| Gillett's Mammoth, 1/2 gross box..... | 2 00 |
| Nixey's "Cervus," 12 squares, per lb..... | 0 18 |
| " " in bags, per gross..... | 1 25 |
| " " in paper boxes..... | 0 03 |
| " according to size..... | 0 03 0 10 |

Black Lead.

| | |
|---|--------|
| Reckitt's, per box..... | \$1 15 |
| Box contains either 1 gross, 1 oz. size; 1/2 gross, 2 oz. or 1/4 gross, 4 oz. | |
| Reckitt's Zebra paste, 1/2-gro. boxes, \$10.20 per gross. | |

JAMES' DOME BLACK LEAD.

| | Per gross. |
|--------------|------------|
| 5a size..... | \$2 40 |
| 2a size..... | 2 50 |

AMERICAN PURE FOOD COMPANY.

Borax "Queen."

| | |
|-------------------------|------|
| 40-oz. case, 4 doz..... | 0 40 |
| 8-oz. " 4 "..... | 0 50 |

Lot 7 cases, freight paid. Conditions—2 per cent. 10 days; net 30 days.

Cereals.

| | |
|-------------------------------------|------|
| Wheat OS, 2-lb. pkgs., per pkg..... | 0 08 |
| " " 7-lb. cotton bags, per bag..... | |



PETERBOROUGH CEREAL CO.

| | |
|---|--------|
| Canada Flakes, "Standard" case, 36, 15 s..... | \$4 40 |
| 5-case lots, 4 30 | |
| Canada Flakes, "Jumbo" case, 24, 25 s..... | 4 90 |
| Canada Flakes, "Jumbo" 5-case lots, 4 80 | |

Freight prepaid.

Chocolates and Cocos.

THE COWAN CO., LIMITED.

| Cocoa— | Per lb. |
|---|---------|
| Perfection, 1-lb., per doz..... | \$2 40 |
| " 1 lb., "..... | 1 20 |
| " 1 lb. size "..... | 0 90 |
| " 5-lb. tins per lb..... | 0 37 |
| Soluble, No 1, 5 and 10-lb. tins, per lb..... | 0 20 |
| " No. 2, 5 and 10-lb. tins, "..... | 0 18 |

Special quotations for cocoa in bbls., kegs, etc.

Chocolate—

| | |
|--|--------|
| Queen's Dessert, 1/2's and 1/4's per lb..... | \$0 40 |
| Vanilla, 1/2's..... | J 35 |
| Parisian 8s per lb..... | 0 30 |

The following sweetened for household purposes:

| | |
|--|--------|
| Royal Navy, 1/2's and 1/4's, per lb..... | \$0 30 |
| Diamond, "..... | 0 25 |
| Special Diamond, 1/2's, "..... | 0 22 |
| " 1/4's, "..... | 0 22 |
| " 3/8's, "..... | 0 30 |

The following unsweetened:

| | |
|--------------------------------|------|
| Perfection, 1/2's, per lb..... | 0 30 |
| " 1/4's "..... | 0 30 |
| Flat cakes, per lb..... | 0 30 |

Icings for cake—

| | |
|--|------|
| Chocolate, white, pink, lemon, orange, almond, maple and coconut cream, in 1-lb. pkgs., per doz..... | 0 93 |
| Chocolate, white, pink, lemon, orange, almond, maple and coconut cream, in 1-lb. boxes, per doz..... | 1 75 |

Confections—

| | Per doz. |
|-------------------------------------|----------|
| Cream bars, 60 in box, per box..... | 1 81 |
| 6 in box, per doz. boxes..... | 2 25 |

| | |
|---|------|
| Chocolate ginger, per lb..... | 0 30 |
| " 1/2 lbs., per doz..... | 2 25 |
| Crystallized " 1/2, per doz. boxes..... | 2 25 |
| Vanilla chocolate wafers, No. 1, 5 lb. boxes, per lb..... | 0 30 |
| Nonpareil wafers, No. 2, 5 lb. boxes, per lb..... | 0 25 |
| Milk chocolate, 36 in box, per box..... | 1 35 |
| " 36 in box, per doz. cakes..... | 0 35 |

FRY'S.

| Chocolate— | per lb. |
|--|---------|
| Caracosa, 1/2's, 6-lb. boxes..... | \$0 42 |
| Vanilla, 1/2's..... | 0 42 |
| "Gold Medal," sweet, 1/2's, 6-lb. boxes..... | 0 29 |
| Pure, unsweetened, 1/2's, 6-lb. boxes..... | 0 42 |
| Fry's "Diamond," 1/2's, 14-lb. boxes..... | 0 24 |
| Fry's "Monogram," 1/2's, 14-lb. boxes..... | 0 24 |

Cocoa—

| | Per doz. |
|---|----------|
| Concentrated, 1/2's, 1 doz. in box..... | 2 40 |
| " 1 lb. "..... | 4 50 |
| " 1 lb. "..... | 8 25 |
| Homoeopathic, 1/2's, 14-lb. boxes..... | |
| " 1/2's, 12 lb. boxes..... | |

EPPS'S.

| | |
|--|------|
| Agents, C. E. Colson & Son, Montreal. | |
| In 1/2 and 1-lb. tins, 14-lb. boxes, per lb..... | 0 35 |
| Smaller quantities..... | 0 37 |

BENSODOR'S COCOA

| A. F. MacLaren, Imperial Cheese Co., Limited, Agents, Toronto. | Per doz. |
|--|----------|
| 1 lb. tins, 4 doz. to case..... | \$ 90 |
| " 2 " "..... | 2 40 |
| " 4 " "..... | 4 75 |
| " 1 " "..... | 9 00 |

JOHN P. MOTT & CO.'S.

R. S. McIndoe, Agent, Toronto.

J. A. Taylor, Montreal.

Jos. E. Huxley, Winnipeg.



| | Per lb. |
|---|---------|
| Elite, 1/2's..... | \$0 30 |
| Prepared cocoa, 1/2's to 1/4's..... | 0 28 |
| Mott's breakfast cocoa, 1/2's..... | 0 38 |
| " "..... | 0 35 |
| " No. 1 chocolate, 1/2's..... | 0 30 |
| " Navy "..... | 0 27 |
| " Vanilla sticks, per gross..... | 1 00 |
| " Diamond chocolate, 1/2's and 3/4's..... | 0 23 |
| " Confectionery chocolate, 2-lb. to 3-lb..... | 0 31 |
| " Sweet chocolate liquors, 20c. to 3-lb..... | 0 34 |

WALTER BAKER & CO., LIMITED.

| | Per lb. |
|---|---------|
| Premium No. 1 chocolate, 12-lb. boxes..... | \$0 17 |
| Breakfast cocoa, 1/2, 1 and 5-lb. tins..... | 0 23 |
| German sweet chocolate, 1 and 1/2-lb. cakes, 8-lb. boxes..... | 0 27 |
| Caracosa sweet chocolate, 1-lb. cakes, 5-lb. boxes..... | 0 35 |
| Auto sweet chocolate, 1-6 lb. cakes, 3 and 6 lb. boxes..... | 0 35 |
| Vanilla sweet chocolate, 1-6 lb. cakes, 6-lb. tins..... | 0 47 |
| Soluble chocolate (hot or cold soda)..... | 0 1 |
| 1-lb. tins..... | 0 34 |
| Cracked cocoa, 1-lb. pkgs., 5-lb. bags, per box..... | 3 00 |

The above quotations are f.o.b. Montreal.

WALTER M. LOWNEY CO.

Canadian Branch, 165-171 William St. Montreal

| Breakfast cocoa— | Per lb. |
|---|---------|
| 5-lb. screw top cans, 10 cans in case, 36c. | |
| 12-lb. boxes, 6 boxes in case, 1-lb. tins, 36c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 36c. | |
| 6-lb. boxes, 12 boxes in case, 1-5-lb. tins, 40c. | |

| Sweet chocolate powder— | Per lb. |
|---|---------|
| 5-lb. tins, 10 tins in case..... | 25c. |
| 12-lb. boxes, 6 boxes in case, 1-lb. tins, 26c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 26c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 28c. | |

| Premium chocolate— | Per doz. |
|--|----------|
| 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 30c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 30c. | |

| Milk chocolate— | Per lb. |
|--|---------|
| 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 28c. | |
| 100 2-cent pieces in box, each..... | \$1.25 |

| Vanilla sweet chocolate— | Per lb. |
|--|---------|
| 100 2-cent. pieces in box..... | \$1.25 |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 26c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. tins, 26c. | |
| 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 35c. | |

Diamond sweet chocolate—

| | |
|--|------|
| 6-lb. boxes, 12 boxes in case, 1-lb. pkgs., 22c. | |
| 12-lb. boxes, 6 boxes in case, 1-lb. pkgs., 22c. | |
| 6-lb. " 12 " " 1-lb. "..... | 22c. |

| Gold Medal chocolate powder— | Per doz. |
|-----------------------------------|----------|
| 5 lb. tins, 10 tins in case..... | 36c. |
| 10 lb. tins, 10 tins in case..... | 33c. |

| XXXX chocolate powder..... | Per doz. |
|-----------------------------------|----------|
| 5-lb. tins, 10 tins in case..... | 35c. |
| 10-lb. tins, 10 tins in case..... | 25c. |

TOBLER'S MILK CHOCOLATE.

| | |
|--------------------------------------|------|
| 5c. sticks, per box (40 sticks)..... | 1 50 |
| 10c. tablets or croquettes (20)..... | 1 50 |
| 20c. " (20)..... | 2 42 |

Condensed Milk.

BORDEN'S CONDENSED MILK CO.

Wm. H. Dunn, Agent, Montreal & Toronto.

| | Cases. | Doz. |
|-----------------------------------|--------|--------|
| "Eagle" brand (4 doz.)..... | \$6 00 | \$1 50 |
| "Gold Seal" brand (4 doz.)..... | 5 00 | 1 25 |
| "Challenge" brand (4 doz.)..... | 4 00 | 1 10 |
| Evaporated cream— | | |
| "Peerless" brand evap. cream..... | 4 75 | 1 20 |
| hotel size..... | 4 90 | 2 45 |



TRUBO CONDENSED MILK CO., LIMITED.

| | |
|--|--------|
| "Jersey" brand evaporated cream per case (4 doz.)..... | \$4 65 |
| "Reindeer" brand per case (4 doz.)..... | 5 60 |



Coffees.

JAMES TURNER & CO. Per

| | |
|--------------------|----------|
| Mocha..... | \$0 32 |
| Damascus..... | 0 28 |
| Cairo..... | 0 30 |
| Birdar..... | 0 17 |
| Old Dutch Rio..... | 0 13 1/2 |

E. D. MARCEAU, Montreal.

| | Per lb. |
|--|----------|
| "Old Crow" Java..... | \$0 25 |
| " Mocha..... | 0 27 1/2 |
| "Condor" Java..... | 0 30 |
| Arabian, Mocha..... | 0 30 |
| 15-year-old Mandheling Java and hand-picked Mocha..... | 0 50 |
| 1-lb. fancy tins choice pure coffee, 48 tins per case..... | 0 30 |
| Madam Huot's coffee, 1-lb. tins..... | 0 32 |
| " " 2-lb. tins..... | 0 62 |
| 100 lb. delivered in Ontario and Quebec. | |
| Rio No. 1..... | 0 15 |
| Condor I, 40-lb. boxes..... | 45c. |
| " II, 40-lb. boxes..... | 42c. |
| " III, 30-lb. boxes..... | 37c. |
| " IV, 30-lb. boxes..... | 35c. |

S. H. & A. S. EWING'S.

| Mocha and Java coffee, in 1-lb. tins, 30-lb. cases..... | Per lb. |
|---|---------|
|---|---------|



IT'S TIME TO SHINE THE HEATING STOVES

For they will soon be set up for fall use. Your clerks can sell a cake of RISING SUN Stove Polish or a tin of SUN PASTE Stove Polish or perhaps both, to every family that uses heating stoves. It requires only a suggestion to your customers who will be pleased to be reminded that it is time to buy RISING SUN and SUN PASTE.

MORSE BROS., Props. - Canton, Mass., U.S.A.

Batger's Whole Fruit Strawberry Jam

Batger & Co., London, England, with over 150 years experience, together with the finest Garden Strawberries England can produce, are to-day manufacturing Strawberry Jam by the most modern methods, in a factory where cleanliness comes first. As a result we are offering you a first-class reliable article, a jam that every Good Grocer in Canada can sell to his customers, knowing that it will give the satisfaction that builds up trade.

ROSE & LAFLAMME
MONTREAL and TORONTO

DON'T RUN CHANCES

with your customers. Get a line of Maple Syrup that is reliable

"IMPERIAL BRAND" MAPLE SYRUP

has stood the test of years of success. It is reliable. It sells well. It gives a good margin of profit.



ROSE & LAFLAMME

AGENTS, MONTREAL.



(UNSWEETENED)

The greatest recommendation of the superiority of

BORDEN'S BRANDS

of CONDENSED MILK and EVAPORATED CREAM over all other makes is the freedom and increased ordering of our lines by the dealer. Remember to order

"Eagle" Brand Condensed Milk and "Peerless" Brand Evaporated Cream

ALL JOBBERS SELL IT

WILLIAM H. DUNN, Montreal and Toronto

Scott, Bathgate & Co., Winnipeg, Man.

Shallcross, Macaulay & Co., Vancouver and Victoria, B.C.

W

T
OR

WM.

Coupon Books
For sale in Canada by
Limited, Toronto.
File, Montreal.
\$1, \$2, \$3, \$5, \$10 and

In lots of less than 10
books, 1 kind assorted
100 to 500 books
100 to 1,000 books

Allison's Coupon
\$1 00 to \$3 00 books ...
5 00 books
10 00 "
15 00 "
20 00 "
25 00 "
50 00 "



The Davidson & Ha

Wilson's F
50 10c. pack
three boxes

Bode's Brands of
RETAIL PR

Bode's Menthal "Pe
5 cent 1 kgs. to the box
Bode's Crushed Fruit C
pkgs. to the box.....
Bode's Pepsin Gum, 23 i
the box.....
Bode's Chulets in 3-lb.
red 200 to the pound
Bode's Chulets, 50 5-cent
cartoon.....

WM. BRAID & CO., Importers of TEAS, COFFEES and SPICES

NEW SEASON'S TEAS

We are now carrying a full stock of NEW SEASON'S TEAS, and were never in a better position to execute orders for any grade or variety of Tea.

Our travellers are out with a full line of samples.

Special attention given to mail orders.

WM. BRAID & CO., Vancouver, B.C. BRAID'S BEST COFFEE and CHALLENGE CUP TEA ARE THE BEST.

SHINE STOVES

For fall use. Your
ING SUN
Stove Polish
that uses heating
to buy RISING

S.A.

UN

S

uple

Coupon Books—Allison's.
For sale in Canada by The Eby Blain Co.,
Limited, Toronto. C. O. Beauchemin &
Fils, Montreal.
\$1, \$2, \$3, \$5, \$10 and \$20 books.

| In lots of less than 100 books, 1 kind assorted. | 4c. | 4½c. |
|--|------|------|
| 100 to 500 books..... | 3½c. | 4c. |
| 100 to 1,000 books..... | 3c. | 3½c. |

Allison's Coupon Pass Book.

| \$1.00 to \$3.00 books..... | 3 cents each |
|-----------------------------|--------------|
| 5.00 books..... | 4 " |
| 10.00 "..... | 5 " |
| 15.00 "..... | 6 " |
| 20.00 "..... | 7 " |
| 25.00 "..... | 8 " |
| 50.00 "..... | 12 " |

Cleaner.

| Per doz. | Per doz. |
|--------------------|----------|
| 4-oz. cans \$ 0 90 | |
| 6-oz. " 1 35 | |
| 10-oz. " 1 85 | |
| Quart " 3 75 | |
| Gallon " 10 00 | |

Wholesale Agent
The Davidson & Hay, Limited, Toronto

Fly Pads.

Wilson's Fly Pads, in boxes of
50 10c. packets, \$3 per box, or
three boxes for \$8.40.

Bode's Brands of Chewing Gum.
RETAIL PRICE LIST.

| Per Box | Per Box |
|--|---------|
| Bode's Menthal "Pepsin" Gum, 40 5-cent pkgs. to the box..... | \$1 5 |
| Bode's Crushed Fruit Gum, 36 5-cent pkgs. to the box..... | 1 00 |
| Bode's Pepsin Gum, 23 5-cent pkgs. to the box..... | 0 75 |
| Bode's Chulets in 3-lb. boxes, guaran- teed 200 to the pound..... | 1 4 |
| Bode's Chulets, 60 5-cent. pkgs. to the cartoon..... | 1 00 |

Infants' Food.

| | |
|---|--------|
| Robinson's patent barley 1-lb. tins.... | \$1 25 |
| " " " 1-lb. tins.... | 2 25 |
| " " " groats 1-lb. tins.... | 1 25 |
| " " " 1-lb. tins.... | 2 25 |

Jams and Jellies.

SOUTHWELL'S GOODS. Per doz.

Frank Magor & Co., Agents.

| | |
|----------------------------|--------|
| Orange marmalade..... | \$1 50 |
| Clear jelly marmalade..... | 1 80 |
| Strawberry W. F. jam..... | 2 00 |
| Raspberry " "..... | 2 00 |
| Apricot " "..... | 1 75 |
| Black currant "..... | 1 75 |
| Other jams..... | \$1 55 |
| Red currant jelly..... | 2 75 |

T. UPTON & CO.

Compound Fruit Jams—

| | |
|---|--------|
| 12-oz. glass jars, 2 doz. in case, per doz. | \$1 00 |
| 2-lb. tins, 2 doz. in case..... | 0 07½ |
| 5 and 7-lb. tin pails, 8 and 9 pails in crate..... | 0 07 |
| 7 and 14-lb. wood pails..... | 0 07 |
| 30-lb. wood pails..... | 0 06½ |

Compound Fruit Jellies—

| | |
|--|-------|
| 12-oz. glass jars, 2 doz. in case, per doz. | 1 00 |
| 2-lb. tins, 2 doz. in case per lb..... | 0 07½ |
| 7 and 14-lb. wood pails, 6 pails in crate per lb..... | 0 07 |
| 30-lb. wood pails..... | 0 06½ |

Home Made Jams—absolutely pure—

| | |
|--|--------|
| 1-lb. glass jars (16-oz. gem) 2 doz. in case..... | \$1 60 |
| 5, 7, 14 and 30-lb. pails, per lb..... | 0 09 |
| | 0 12 |

Lard.

THE N. K. FAIRBANKS CO. BOAR'S HEAD
LARD COMPOUND.

| | |
|-----------------------------|---------|
| Tierces..... | \$0 09½ |
| 1-bbls..... | 0 29 |
| Tubs..... | 0 09 |
| Cases, 3-lb. tins..... | 0 10½ |
| " 5-lb. "..... | 0 10 |
| " 10-lb. "..... | 0 09½ |
| 20-lb. wooden pails..... | 1 33 |
| 20-lb. tin pails..... | 1 83 |
| Wood net, tin gross weight. | |

Licorice.

NATIONAL LICORICE CO.

| | |
|--|----------------|
| 5-lb. boxes, wood or paper..... | per lb. \$0 40 |
| Fancy boxes (36 or 50 sticks)..... | per box 1 25 |
| " " " 5-lb. boxes..... | per lb. 0 40 |
| " " " "Ringed" 5-lb. boxes..... | per can 2 00 |
| " " " "Acme" pellets, 5-lb. cans..... | per can 1 50 |
| " " " " (fancy boxes 40) per box..... | 1 50 |
| Tar licorice and Tolu wafers, 5-lb. cans..... | per can 2 00 |
| Licorice lozenges, 5-lb. glass jars..... | 1 75 |
| " " " 20 5-lb. cans..... | 1 50 |
| " " " "Purity" licorice 10 sticks..... | 1 45 |
| " " " " " 100 sticks..... | 0 75 |
| Dulce large cent sticks, 100 in box..... | |

Lye (Concentrated).

| GILLET'S PERFUMED. | Per case |
|-----------------------|----------|
| 1 case of 4 doz..... | \$3 50 |
| 3 cases of 4 doz..... | \$3 50 |
| 5 cases or more..... | 3 40 |

Mince Meat.

| | |
|--|---------|
| Wetley's condensed, per gross net..... | \$12 00 |
| per case of doz. net..... | 3 00 |

Mustard.

COLMAN'S OR KEEN'S.

| | |
|-------------------------|-----------------|
| D.S.F., 4-lb. tins..... | per doz. \$1 40 |
| " " " 1-lb. tins..... | 2 50 |
| " " " 1-lb. tins..... | 5 00 |
| Durham 4-lb. jar..... | per jar. 0 75 |
| " " " 1-lb. jar..... | 0 35 |
| F.D., 4-lb. tins..... | per doz. 0 35 |
| " " " 1-lb. tins..... | 1 45 |

E. D. MARCHEAU, Montreal.

"Cosdor," 12-lb. boxes—

| | |
|-----------------|---------------|
| 4-lb. tins..... | per lb. \$ 35 |
| 7-lb. tins..... | " 0 35 |
| 1-lb. tins..... | " 0 35 |
| 4-lb. jars..... | per jar 1 20 |
| 1-lb. jars..... | " 0 35 |

Old Crow," 12-lb. boxes—

| | |
|-----------------|--------------|
| 4-lb. tins..... | per lb. 25 |
| 7-lb. tins..... | " 0 25 |
| 1-lb. tins..... | " 0 25 |
| 4-lb. jars..... | per jar 0 70 |
| 1-lb. jars..... | " 0 25 |

Orange Marmalade.

T. UPTON & CO.

| | |
|--|-----------------|
| 12-oz. glass jars, 2 doz. case..... | per doz. \$1 00 |
| Home-made, in 1-lb. glass jars..... | 1 40 |
| In 5 and 7-lb. tins and 7-lb. pails, per lb. | 0 07 |
| Golden shred marmalade, 2 doz. case, per doz..... | 1 75 |

Saratoga Chips.

MRS. ROBER'S SARATOGA CHIPS.

| | |
|------------------------------------|--------|
| 36 large size pkgs., per case..... | \$5 40 |
| 72 small "..... | 5 40 |
| Assorted 15's and 36's..... | 5 40 |
| In bulk—Bbls., 50-lb., per lb..... | 0 25 |
| " " 1-bbls., 25-lb. | 0 25 |

Terms 30 days net, or 1 per cent. 10 days.

Sauces.

| | |
|--|--------|
| Worcestershire, Holbrook's, small, per doz..... | \$2 15 |
| Worcestershire, Holbrook's, large, per doz..... | 3 00 |
| Less than case lots, 10c. and 15c. doz. extra | |

Soda.

OW BRAND.



Case of 1-lb. contain-
ing 60 packages pe-
riod, \$3 00.
Case of 1-lb. (con-
taining 120 pkgs.
per box, \$3 00.
Case of 1-lb. and 1-
lb. (containing 30
1-lb. and 60 1-lb.
pkgs.), per box, \$3 00.
Case of 50 pkgs. containing 96 pkgs., per
box, \$3 00.

MAGIC BRAND.

| No. | Per case. |
|--|-----------|
| No. 1, cases, 60 1-lb. packages..... | \$2 75 |
| No. 2, " 120 1-lb. "..... | 2 75 |
| No. 3, " 60 1-lb. "..... | 2 75 |
| No. 5 Magic soda—cases 100—10-oz. pkgs. 1 case..... | 2 85 |
| 5 cases..... | |

Soap and Washing Powders.

GUELPH SOAP CO.

| 1 case. | 5 case. |
|----------------------------------|---------------|
| Welcome Soap (cake)..... | \$4 00 \$3 75 |
| Royal City Soap (bar)..... | 2 40 2 25 |
| Peerless Soap (bar)..... | 2 25 2 15 |
| Standard Soap (cake)..... | 2 25 2 15 |
| Crystal Soap Chips, per lb. 4½c. | |

A. F. TIPPET & CO., Agents.

| | |
|---------------------------|-------------------|
| Maypole soap, colors..... | per gross \$10 20 |
| " black..... | 15 20 |
| Oriole soap..... | " 10 20 |
| Gloriosa soap..... | " 12 00 |
| Straw hat polish..... | " 10 20 |

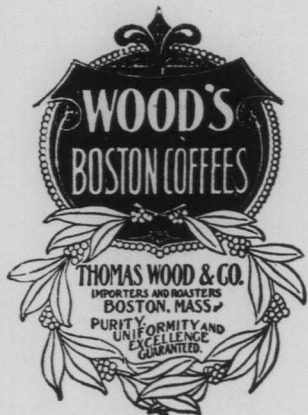
"Right Down to Business"

Is the watchword of the merchant who takes advantage of the opening of the Fall trade to increase his sales.
To such a few words are better than many, and

WOOD'S COFFEES

require only the latter.
Their Uniformity attracts the Grocer;
Their Fragrant Aroma delights the purchaser;
Their Fine Body and Exhilarating Qualities proclaim their worth:
A combination that puts them in the front rank and holds them there.

CANADIAN FACTORY and SALESROOM:
No. 428 St. Paul Street - - MONTREAL.



Starch.

EDWARDSBURG STARCH CO., LIMITED.

Laundry Starches— per lb

| | |
|---------------------------------------|--------|
| No. 1 White or blue, 4-lb. carton. | \$0 66 |
| No. 1 " " 3-lb. " | 0 66 |
| Canada laundry, 40 lb. " | 0 66 |
| Silver gloss, 6-lb. draw-lid boxes. | 0 07 |
| Silver gloss, 6-lb. tin canisters. | 0 07 |
| Edward's silver gloss, 1-lb. pkg. | 0 07 |
| Kegs silver gloss, large crystal. | 0 07 |
| Benson's satin, 1-lb. cartons. | 0 07 |
| No. 1 white, bbls. and kegs. | 0 07 |
| Canada White Gloss, 1-lb. pkgs. | 0 07 |
| Benson's enamel, per box 1 35 to 2 50 | |

Culinary Starch—

| | |
|-------------------------------|------|
| Benson & Co.'s Prepared Corn. | 0 07 |
| Canada Pure Corn | 0 05 |

Rice Starch—

| | |
|-------------------------------------|------|
| Edwardsburg No. 1 white, 1-lb. car. | 0 10 |
|-------------------------------------|------|

AMERICAN PURE FOOD COMPANY.

Japanese Starch.

| | |
|----------------|--------|
| 1 case, 5 doz. | \$5 00 |
| 5 " " 5 " " | 4 85 |

Lot 5 cases, freight paid.

CORN STARCH "ROYALTY."

| | |
|---------------------|------|
| 12-oz. case, 4 doz. | 0 50 |
|---------------------|------|

Lot 10 cases, freight paid.

BRANTFORD STARCH WORKS, LIMITED
Ontario and Quebec.

Laundry Starches—

| | |
|----------------------------------|--------|
| Canada Laundry, boxes of 40-lb. | \$0 05 |
| Acme Gloss Starch— | |
| 1-lb. cartons, boxes of 40 lb. | 0 06 |
| Finest Quality White Laundry— | |
| 2-lb. Canisters, cases of 48 lb. | 0 06 |
| Barrels, 300 lb. | 0 06 |
| Kegs, 100 lb. | 0 06 |

Lily White Gloss—

| | |
|--|------|
| 1-lb. fancy cartons, cases 30 lb. | 0 07 |
| 6-lb. toy trunks, 8 in case. | 0 07 |
| 6-lb. enameled tin canisters, 8 in case. | 0 07 |
| Kegs, ex. crystals, 100 lb. | 0 06 |

Brantford Gloss—

| | |
|---------------------------------|--------|
| 1-lb. fancy boxes, cases 36 lb. | \$0 07 |
|---------------------------------|--------|

Canadian Electric Starch—

| | |
|-----------------------------------|------|
| Boxes of 40 fancy pkgs., per case | 2 50 |
|-----------------------------------|------|

Celluloid Starch—

| | |
|--------------------------------|------|
| Boxes of 45 cartons, per case. | 3 50 |
|--------------------------------|------|

Culinary Starches—

| | |
|--------------------------------|------|
| Challenge Prepared Corn— | |
| 1-lb. packages, boxes 40 lb. | 0 05 |
| No. 1 Brantford Prepared Corn— | |
| 1-lb. packages, boxes 40 lb. | 0 07 |
| Crystal Malt Corn Starch— | |
| 1-lb. packages, boxes 40 lb. | 0 07 |

SAN TOY STARCH.

| | |
|-------------------------------|------|
| pkgs, cases 5 doz., per case. | 4 75 |
|-------------------------------|------|

ST. LAWRENCE STARCH CO., LIMITED.
Ontario and Quebec.

Culinary Starches—

| | |
|----------------------------------|------|
| St. Lawrence corn starch, 40 lb. | 0 07 |
| Durham corn starch, 40 lb. | 0 05 |

Laundry Starches—

| | |
|---------------------------------------|------|
| No. 1 White, 4-lb. cartons, 48 lb. | 0 05 |
| " " 3-lb. cartons, 36 lb. | 0 05 |
| " " 200-lb. bbl. | 0 05 |
| " " 100-lb. kegs. | 0 05 |
| Canada Laundry, 40 to 48 lb. | 0 05 |
| Ivory Gloss, 8-6 family pkgs., 48 lb. | 0 07 |
| " " 1-lb. fancy, 30 lb. | 0 07 |
| " " large lumps, 100-lb. kegs. | 0 06 |
| Patent starch, 1-lb. fancy, 36 lb. | 0 07 |
| Akron Gloss, 1-lb. packages, 40-lb. | 0 05 |



OCEAN MILLS.
Chinese starch, per case of 4 doz., \$4, less 5 per cent.

J. & J. COLMAN'S, LIMITED.

Rice Starch—

| | |
|--|--|
| Packed in cases of 56 lbs. each (cases free) | |
|--|--|

No. 1, London— Per lb.

| | |
|--------------------------|-----|
| In papers of 4 to 5 lbs. | 60c |
| Blue, white or assorted. | |

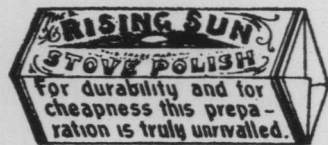
In Pictorial Cardboard Boxes—

| | |
|---------------------|------|
| 4 lbs. net weight. | 84c |
| 1 lb. gross weight. | 84c |
| 1 lb. gross weight. | 90c |
| 1 lb. gross weight. | 100c |

Buff Starch, for Curtains, Lace, etc., in Cardboard Boxes.

| | |
|---------------------|-----|
| 1 lb. gross weight. | 92c |
|---------------------|-----|

Stove Polish.



Per gross.

| | |
|--|--------|
| Rising Sun, 6-oz. cakes, 1-gross boxes | \$8 50 |
| Rising Sun, 3-oz. cakes, 2-gross boxes | 4 50 |
| Sun Paste, 10c. size, 1-gross boxes | 10 00 |
| Sun Paste, 5c. size, 1-gross boxes | 5 00 |

Syrup.

"CROWN" BRAND PERFECTED SYRUP.

Per case

| | |
|-----------------------------|------|
| Plain tins, with label— | |
| 2 lb. tins, 2 doz. in case. | 1 15 |
| 5 " " 1 " " | 2 40 |
| 10 " " 1 " " | 2 35 |
| 20 " " 1 " " | 2 25 |

(10 and 20 lb. tins have wire handles.)

SMALL'S BRAND—Standard.

| | |
|-----------------------|------|
| 5 gal. tins, per can. | 4 40 |
| 1 " " per case. | 4 90 |
| " " " " " " | 5 45 |
| " " " " " " | 5 70 |



Teas.

SALADA CEYLON.

Wholesale. Retail

| | | |
|-----------------------------------|--------|--------|
| Brown Label, 1's. | \$0 20 | \$0 25 |
| " " 1's and 1/2's. | 0 21 | 0 26 |
| Green Label, 1's and 1/2's. | 0 22 | 0 30 |
| Blue Label, 1's, 1/2's and 1/4's. | 0 20 | 0 40 |
| Red Label, 1's and 1/2's. | 0 26 | 0 50 |
| Gold Label, 1's. | 0 44 | 0 60 |



| | | |
|-------------------------------|--------|--------|
| Blue Label, 1's. | \$0 18 | \$0 25 |
| Blue Label, 1/2's. | 0 19 | 0 25 |
| Orange Label, 1's and 1/2's. | 0 21 | 0 30 |
| Brown Label, 1's and 1/2's. | 0 28 | 0 40 |
| Brown Label, 1/2's and 1/4's. | 0 30 | 0 40 |
| Green Label, 1's and 1/2's. | 0 35 | 0 50 |
| Red Label, 1's. | 0 40 | 0 60 |



MOTHER'S FAVORITE MELAGAMA TEA.

put up in 30, 60 and 100 lb. boxes.

| | | |
|----------------------------|------|------|
| Black, green, mixed, 1 lb. | 0 18 | 0 25 |
| " " 1 lb. | 0 19 | 0 25 |
| " " 1 lb. & 1/2. | 0 20 | 0 30 |
| " " 1 lb., 1/2 & 1/4. | 0 28 | 0 40 |
| " " 1 lb., 1/2 & 1/4. | 0 35 | 0 50 |
| " " 1 lb., 1/2 & 1/4. | 0 40 | 0 60 |

3 p.c. off 30 days or 3 months.



Ceylon Tea, in 1 and 1/2-lb. lead packages, black or mixed.

| | |
|------------------------------------|--------|
| Black Label, 1-lb., retail at 25c. | \$0 19 |
| " " 1-lb. " | 0 20 |
| Blue Label, retail at 30c. | 0 22 |
| Green Label, " " | 0 22 |
| Red Label, " " | 0 28 |
| Orange Label, " " | 0 42 |
| Gold Label, " " | 0 55 |



Head Office, St. John, N.B. Toronto Office, 3 Wellington E.

| | | |
|-----------------------------|------|------|
| Brown Label, 1's and 1/2's. | 0 20 | 0 25 |
| Crimson " 1's and 1/2's. | 0 22 | 0 30 |
| Blue " 1's and 1/2's. | 0 25 | 0 35 |
| Green " 1's, 1/2's, 1/4's. | 0 30 | 0 40 |
| Bronze " 1's, 1/2's, 1/4's. | 0 36 | 0 50 |
| Gold " 1's, 1/2's. | 0 44 | 0 60 |

All grades, either black, green or mixed.



BLUE RIBBON TEA CO., TORONTO

| | | |
|------------------------------------|------|------|
| Yellow Label, 1's and 1/2's. | 0 20 | 0 25 |
| Green Label, 1's and 1/2's. | 0 22 | 0 30 |
| Blue Label, 1's and 1/2's. | 0 25 | 0 35 |
| Red Label, 1's, 1/2's and 1/4's. | 0 30 | 0 40 |
| White Label, 1's, 1/2's and 1/4's. | 0 35 | 0 50 |
| Gold Label 1's and 1/2's. | 0 42 | 0 60 |
| Purple Label, 1's and 1/2's. | 0 55 | 0 80 |
| Embossed, 1's and 1/2's. | 0 70 | 1 00 |



| | |
|----------------------|--------|
| Cases, each 60 1-lb. | \$0 35 |
| " " 30 1-lb. } | 0 35 |
| " " 15 1-lb. } | 0 35 |

"CROWN" BRAND

| | | |
|----------------------------|--------|--------|
| Wholesale. Retail | | |
| Red Label, 1-lb. and 1/2. | \$0 35 | \$0 50 |
| Blue Label, 1-lb. and 1/2. | 0 28 | 0 40 |
| Green Label, 1-lb. | 0 19 | 0 25 |
| Green Label, 1/2. | 0 20 | 0 25 |
| Japan, 1s | 0 19 | 0 25 |

E. D. MARCEAU, Montreal.

MOTHER'S FAVORITE MELAGAMA TEA.

| | |
|---------------------------------------|-------|
| Japan Teas— | |
| "Condor" I 40-lb. boxes. | \$... |
| " " II 40-lb. boxes. | " |
| " " III 80-lb. boxes. | " |
| EMD AAA Japan, 40 lb "at. | " |
| " " AA " 40 " | " |
| Blue Jay, basket fired Japan, 70 lbs. | " |
| "Condor" IV 80-lb. " | " |
| " " V 80-lb. " | " |
| " " XXXX 80-lb. boxes. | " |
| " " XXX 80-lb. " | " |
| " " XXX 80-lb. " | " |
| " " XX 80-lb. " | " |
| " " XX 80-lb. " | " |
| " " LX 80-lb. per case, lead 0 27 | " |

"Condor" Ceylon black tea in lead packets

| | | |
|--------------------------------|---------|---------|
| Green Label, 1/2, 1/2 and 1/4. | 0 27 | at 0 |
| Grey Label, 1/2, 1/2 and 1/4. | 0 30 | at 0 23 |
| Yellow Label, 1/2 and 1/4. | 0 35 | at 0 26 |
| Blue Label, 1/2, 1/2 and 1/4. | 0 40 | at 0 30 |
| Red Label, 1/2, 1/2 and 1/4. | 0 50 | at 0 34 |
| White Label, 1/2, 1/2 and 1/4. | at 0 40 | |

Black Teas—"Old Crow" blend—

| | |
|---------------------------------------|------|
| Bronzed tins of 10, 25, 50 and 80-lb. | |
| No. 1 | 0 35 |
| No. 2 | 0 30 |
| No. 3 | 0 25 |
| No. 4 | 0 20 |
| No. 5 | 0 17 |

Tobacco.

THE EMPIRE TOBACCO CO., LIMITED.

| | |
|---------------------------------|--------|
| Smoking—Empire, 4s, 6s and 12s. | \$0 46 |
| " " Amber, 8s. and 12s. | 0 60 |
| " " Ivy, 7s. | 0 50 |
| " " Rosebud, 7s. | 0 51 |
| Cheewing—Currency, 12s. and 6s. | 0 46 |
| " " Old Fox, 12s. | 0 48 |
| " " Snowhoe, 6s. | 0 51 |
| " " Fay Roll, 7s. | 0 56 |
| " " Stag, 10 oz. | 0 45 |
| " " Bold, 6s. and 12s. | 0 45 |
| " " 10 oz. bars, 6s. | 0 45 |
| " " Fair Play, 8s. and 12s. | 0 53 |
| " " Club, 6s. and 12s. | 0 46 |
| " " Universal, 12s. | 0 47 |
| " " Dixie, 7s. | 0 56 |

JOS. COTE, QUEBEC.

Cigars, per thousand.

| | |
|----------------------------------|---------|
| Cote's Fine Cherokees, 1-10 | \$15 00 |
| V.H.C., 1-20 | 25 00 |
| St. Louis (Union), 1-20 | 33 00 |
| Champlain, 1-20 | 35 00 |
| El Sergeant Premium, 1-20—1-40 | 55 00 |
| J. C. Cl., Havana P. Finos, 1-20 | 75 00 |

Cut tobaccos.

| | |
|-----------------------------------|------|
| Fetit Havana, 1-3, 1-13—1-6. | 0 45 |
| Quesnel, 1-4, 1-2 | 0 65 |
| " " 1-9 | 0 65 |
| Cote's Choice Mixture, 1-lb tins. | 0 75 |
| " " 1-lb " | 0 75 |
| " " 1-lb " | 0 75 |

Vinegars.

E. D. MARCEAU, Montreal. Per gal.

| | |
|---------------------------------------|--------|
| EMD, pure distilled, highest quality. | \$0 32 |
| Condor, pure distilled. | 0 27 |
| Old Crow | 0 23 |

Special prices to buyers of large quantities.

Yeast.

| | |
|---------------------------------------|--------|
| Royal yeast, 5 doz. 50. pkgs. | \$1 10 |
| Gillet's cream yeast, 5 doz. in case. | 1 10 |

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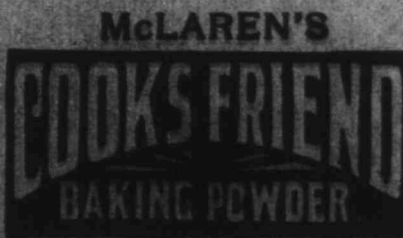
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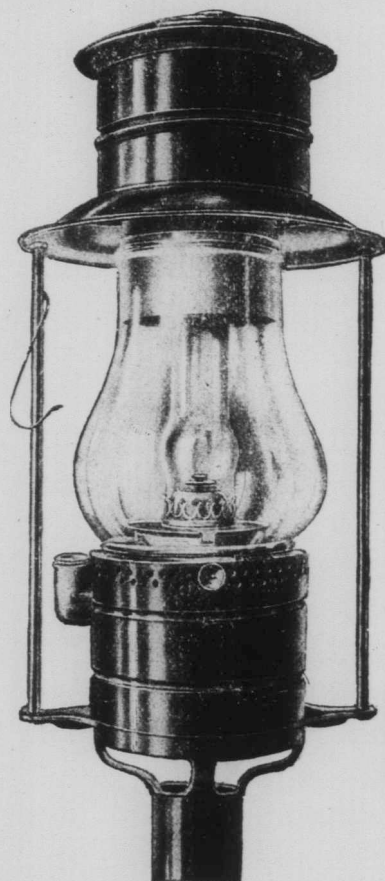
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