

THE CANADIAN GROCER

VOL. X

MONTREAL AND TORONTO, JUNE 19, 1896.

No. 25

**SELL
ONLY
THE
BEST!**

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

Kippered Herrings

The recognized leading Brand in all the markets of the world.



Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

For Sale by all Leading Grocers.

MARSHALL & CO.
Spring Garden Works, ABERDEEN, SCOTLAND.

Walter R. Wonham & Sons
Sole Agents for Canada, MONTREAL.

VARSIY CIGAR 5c. THE BEST IN THE MARKET

HOLD YOUR TRADE BY SELLING THESE FAMOUS BRANDS

THE ONLY TEN CENT CIGAR

ALL THE LEADING HOUSEHOLD TRADE MARKS OF NORTH AMERICA
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White Label Soups ..



High-grade correct soups cannot be produced with the facilities at the command of the average housekeeper. Therefore, when a special dinner is to be given, it is a relief to have at hand a prepared soup which can be relied upon as absolutely correct in combination and flavor. Prepared by a chef of consummate ability, perfect in every detail that goes to make up a correct soup, WHITE LABEL SOUP may be offered with the utmost confidence by the fancy grocer. Twenty varieties, quarts, pints and half-pints.

Manufacturers' Agents,
JAMES HAYWOOD
 Toronto
J. L. WATT & SCOTT
 Montreal
J. HUNTER WHITE
 St. John, N.B.

Armour Packing Co. . .

Kansas City, U.S.A.

SPECIAL IN DINNER SETS

Our own I.X.L. Shape
 In Brown or Dove Colors

97 PIECES, - \$4.50

(Packing, 25 cents)

Or in crate lots—15 sets in crate—
 5 per cent. discount.

Assorted packages in **White Granite Seconds** a specialty.

The **CANADA GROCERY IMPORTING CO., Ltd.**

181 to 185 McGill Street

MONTREAL

TANGLEFOOT

Sealed Sticky Fly Paper

PRICES FOR 1896	REGULAR.		"LITTLE."	
	One Box	- 45 Cents	One Box	- 18 Cents
One Case	- \$4.00	One Case	- \$2.10	
Five Cases	- 3.75			
	10 Boxes in a Case.		15 Boxes in a Case.	

LIST OF CANADIAN GROCERS WHO HANDLE TANGLEFOOT

HAMILTON, ONT.
 Balfour & Co.
 W. H. Gillard & Co.
 Lucas, Steele & Bristol.

KINGSTON, ONT.
 Geo. Robertson & Son.

LONDON, ONT.
 Elliott, Marr & Co.

OTTAWA, ONT.
 H. N. Bate & Sons.

TORONTO, ONT.
 H. P. Eckardt & Co.

BROCKVILLE, ONT.—Gilmour & Co.

QUEBEC, QUE.—Langlois & Paradis.

MONTREAL, QUE.—Geo. Childs & Co.
 N. Quintal & Fils.
 Laporte, Martin & Cie.
 Forbes Brothers.

TRURO, N.S.—Black & Co.

ST. JOHN, N.B.—Dearborn & Co.

HOLDERS Are no longer packed with TANGLEFOOT, but are put up separately in boxes of 50 which job for \$1.00.



Standard Goods THE **Best to Handle**

FOR
PURITY

Bi-Carbonate of Soda

FOR
STRENGTH



TRADE MARK

This brand is always reliable.

Highest test 98.50% pure.

Made only
by

The UNITED ALKALI CO., Ltd., Liverpool.

"New Process" Soda, finest on the market.



"THISTLE" HADDIES



THE "STANDARD BRAND"

This Spring's Pack Now On The Market

The superior quality, flavor and uniformity of which over all imitators is well known to the trade, as the "Thistle" Company pack only REAL Haddie (every can guaranteed) and their motto is "The best, first, last and always."

To be had of the Leading Wholesale Grocers throughout the Dominion

AGENTS

A. P. TIPPET & CO.

MONTREAL and TORONTO

F. H. TIPPET & CO.

ST. JOHN, N.B.

The St. Lawrence Sugar Refining Co.

LIMITED

MONTREAL

Laboratory of Inland Revenue,
Office of Official Analyst,
MONTREAL, April 8th, 1895.

"I hereby certify that I have drawn, by my own hand, ten samples of the **ST. LAWRENCE SUGAR REFINING CO.'S EXTRA STANDARD GRANULATED SUGAR**, indiscriminately taken from ten lots of about 150 bbls. each, I have analysed same, and find them uniformly to contain :

99⁹⁹/₁₀₀ to **100** per cent. of Pure Cane Sugar with no impurities whatever."

(Signed) JOHN BAKER EDWARDS, Ph.D., D.C.L.
Prof. of Chemistry and Pub. Analyst,
MONTREAL.

WE MANUFACTURE

All Kinds of Crockery

And can supply you with any article you want in **Rockingham Ware, Yellow or Bristol Glazed Ware.** A full price list on application.

Brantford Stoneware Mfg. Co.

Brantford, Ont.

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CANADIAN SPECIALTY CO., Toronto.



WORKS : LONDON, W.C.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

ROSE & LAFLAMME, Montreal.

Grand Mogul Tea . .

Stands the test of the time. Grocers everywhere are pleased with it, because it is a trade winner and profit maker. No loss in weight nor old damaged stock. The last pound equal to the first.

Cleaned Currants

Hercules, Apollo, Epicure. Washed clean; centrifugally dried; every particle of sand and dirt removed. Best fruit obtainable.

T. B. ESCOTT & CO. Wholesale Grocers, **London, Ont.**

Do You Sell Crockery?

Then we want your business

We manufacture all kinds of

White Enamelled Bristol Stoneware Butter Cocks, Churns, Milk Pans, Liquor Jugs, Molasses Jugs, Preserve Jars, Fire-Proof Stew Pans, Bar Spittoons, Cuspidores, Bed Pans, Beer Mugs, Ale Tumblers, Ink Bottles and Ginger Beer Bottles, Flower Pots, etc.

We have the largest Stoneware Pottery in Canada, most modern equipment, and can give close prices for any of above lines. Write for our Illustrated Catalogue.

GLASS BROS. & CO. POTTERSBURG P.O. **London, Ont.**

STICKATIVENESS



It's a great word and means a lot.

STICK to the BEST GOODS



PETTIJOHN'S BREAKFAST FOOD

QUAKER OATS

ROSE & LAFLAMME

EASTERN AGENTS

MONTREAL

F. F. F. F.

Does not in this instance stand for "Fee-Fie-Fo-Fum," but for "Free-From-Factory-Faults." This guarantee goes with everything we make, especially with the

SOLID BACK GLOBE WASHBOARDS

the zinc in which we guarantee to be the best Ville-Montague Brand, Gauge No. 8; no thin sheets, no scamped work. This Washboard is a legitimate product, made to sell, but made to last, and every one is warranted by

The E. B. EDDY CO., Ltd.

AGENTS.....

F. H. Andrews & Son, Quebec; A. Powis, Hamilton; J. A. Hendry Kingston; Schofield Bros, St. John; J. Peters & Co., Halifax; Tees & Perse, Winnipeg; James Mitchell, Victoria. Permanent agents not yet appointed for St. John's, Nfld.

HULL, CANADA.

318 St. James St., MONTREAL.
38 Front St. West, TORONTO.



ORDER NOW FOR . . .

DOMINION DAY

We make a specialty of **CANVASSED HAMS** for holiday trade. Orders promptly attended to.

The **GEO. MATTHEWS CO.** Ltd.,

OTTAWA AND
PETERBOROUGH

No Sulphur Match on Earth

.. CAN BEAT OUR ..

SOVEREIGN BRAND

We guarantee them to be A1.
Freight charges allowed on 5-case lots.

H. A. NELSON & SONS - - TORONTO

You can sell

REINDEER BRAND



CONDENSED MILK

CONDENSED COFFEE AND MILK

CONDENSED COCOA AND MILK

EVAPORATED CREAM

Don't let your customers buy them elsewhere.
Be in the position to supply them yourself.

BUY IN SMALL LOTS AND OFTEN



THE PUBLIC WANTS

ARE MANY

Their demands innumerable ; inferiority is readily detected ; superiority and merit proven and rewarded. This applies to merchandise as well as merchants. On the success of the former depends that of the latter.

MORAL—Look well to the grade of goods you handle. If open for a **Young Hyson to Retail at 25cts.**—something of clear, sweet liquor and delightful cup qualities, we have it, and you have an opportunity to secure value unexcelled.

IN ALL GRADES (High and Medium) it will benefit your trade to see samples and prices, and compare with others.

W. H. Gillard & Co.

Wholesalers Only

Hamilton

JOHN MOUAT, North-west Representative, Winnipeg.

**Wholesome and
Delicious**



Wethey's Condensed Mince Meat

is prepared from good sound fruits and meats,
with just the right quantity of pure spices.

Mfd. only by

J. H. WETHEY, - - St. Catharines.

For sale by all wholesalers.

"Strawberries

THAT **ARE** STRAWBERRIES."

Our Picton Works are now humming, packing the famous **Wilson** berry. Everybody knows the Wilson is the finest flavored, best color, and largest berry grown.

LOOK! Two Grades:

1st grade selected from the largest berries, packed in Redpath (best granulated) 70% the seconds go into gallons for Pie Fruit.

Not a drop of water goes into our berries that's **WHY** the quality is never questioned.

**Boulter's' PEERLESS "Lion" Brand Canned
Goods are Pure Goods.**

We want your custom ; we can please you with the goods.

This journal has the largest paid circulation and the largest advertising patronage of any grocery paper in America. We prove it.

THE CANADIAN GROCER

Vol. X. (Published Weekly)

MONTREAL AND TORONTO, JUNE 19, 1896

(\$2.00 per Year) No. 25

DROPS FROM THE EDITOR'S PEN.

Vote for business men.

Live salesmen attract live customers.

The fraud is his own business grave-digger.

Bright advertisements, like kind words, never die.

Hang on like a bull-dog, but be sensible like a man.

Return goods if you should, but be sure you should.

He who would acquire capital must expend energy.

Business, like a pretty girl, can only be won by being courted.

Integrity exceeds in value all other jewels. So it does in brilliancy.

The honest man fails for want of cash; the rogue for want of honesty.

The active merchant may wear himself out, but no rust accumulates upon him.

Charity among business men, like oil to machinery, is a preventive of friction.

People with lame business methods, like lame ducks, do not amount to much.

The cash system is a soil upon which the dead beat dies and the merchant thrives.

Business would often look brighter than it does if people would only rub it up a little.

The ideal clerk is he who works hard and at the same time exercises common sense.

Neither of the great political parties will be defeated on the 23rd inst. Victory is

perched upon the banners of each. At least, each party declares with confidence that it will win.

In business play your cards well, but be careful that cards do not play you for a fool.

If you haven't your heart in your business it is not much use having your head there.

If you cannot coax people to your store, don't, for goodness sake, try to drive them there.

Many a man has floated into affluence on printers' ink as well as many a man into publicity.

Lack of perception is excusable; refusal to see when there is no lack of perception is obstinacy.

Many a man does not come out "flat-footed" for right business principles because he is "flat-headed."

Strive to expand your trade; but be careful it is not expanded to bursting point. Such things have happened.

Merchants who give the cold shoulder to their customers cannot expect the latter to give them the cold cash.

You cannot put hay seed into a mill and turn out hay, but you can put common sense into operation and produce gold.

The cutting to be encouraged is that which enables the business man to carve out in business a successful career for himself.

A merchant cannot tug away at business always any more than can the boatman tug always at the oar. There must be a time for rest.

Be as careful about getting into a position for which you are unfitted as you would into

a suit of clothes that was fit only for a man with an avoirdupois fifty pounds in excess of your own.

Clerks who spend their evenings playing billiards are not likely to make many successful caroms in the play of practical business life.

The man who buys a pig in a poke often does a great deal of grunting afterwards; and it is not the grunting that comes of satisfaction either.

A good business man is the result of his own handiwork. Others may assist in supplying the materials, but he alone can put them together.

The ideal merchant never had, nor never will have, an existence; and yet he is an unwise man who does not aim to become an ideal merchant.

The moment a man sets himself up in business he becomes a mark for somebody's shafts; but that should not deter a man from going into business.

There is a great deal of sand in some of the strawberries that are on the market. So there is in some of the grocers who sell them, and it is a praiseworthy thing.

When an order is cancelled without just reason, he who does so has cancelled the right to be termed an honest man, even though he may say his prayers in high places.

A merchant who would be successful should remember that there are as many temperatures and characteristics among his customers as there are in a North American climate.

When a merchant loses money on goods which he has sold on credit he may at least be said to be an accessory after the fact, for the dishonest creditor could not have obtained the goods without his assistance.

CHAMPAGNE VINTAGES.

CHARLES HEIDSIECK, Reims, has given out the following statement for publication :

So many reports have been circulated during the last few months respecting the champagne vintages of 1892 and 1893 that an authoritative statement may, I think, be appreciated.

Vintage 1889.—These wines, which commanded prices at the vintage not known before, have kept their promise as to development of the quality, and now that 1884 are scarce, are certainly the wines to drink. These wines possess delicacy and body, and, therefore, suit the English market. The 1889 vintage being good, was principally reserved for England. The following vintages, 1890 and 1891, were of a lighter style and have been disposed of in other countries.

Vintage 1892.—The characteristic of this vintage is that, with the exception of 1888, which produced a light and acid wine, it has been the smallest we have had in the champagne district since 1880; accordingly, prices paid for the grapes were very high, as in the latter vintage, and the result has been that the fine wines and cuvees of 1892 are only found in limited quantities. The 1892 are showing bouquet, delicacy and body, and the development of the wines shows that they have fully answered to the expectations as to their quality which we entertained from the first.

Vintage 1893.—After the scarceness of good wines in previous years, this vintage came as a relief to the champagne trade, both as regards quantity and quality, being nearly four times larger than that of 1892. The grapes were gathered during a hot and favorable temperature, and owing to the fine weather the mildew was quite absent from the vineyards. For these reasons 1893 is an excellent vintage, and the good cuvees of the year are certain to improve with age. As to body and character, this vintage comes near to those of 1874 and 1865, and we say with confidence that if the 1893 vintage keeps its promise, it will give much satisfaction to the consumer and the trade. If some cuvees are showing deficiencies, the reason is that the grapes have suffered from the heat before being pressed, but the cuvees are many that highly maintain the reputation of the year.

Vintage 1894.—The bulk of the vintage amounted to about half of that of 1893, and its quality has been found indifferent and irregular, not good enough for the English market.

Vintage 1895.—The quantity of this year's vintage is still smaller than that in 1894. After a wet and cold summer, an exceptional heat set in at the end of August and Sep-

tember, which not only cured most of the vineyards of the mildew, but gave the grapes, especially in some of the best crus, a ripeness which is only found in good years. One must, however, be reticent in forming any opinion of the quality of this year's vintage, the wines being too young to form any authentic opinion.

WILL CARRY FREIGHT TO TRAIL.

All the whistles in Trail made themselves heard when the C. & K. S. N. Co.'s new freight boat, "City of Trail," came into town on Tuesday morning. Every man in town was at the landing to meet the namesake of our embryo city. Capt. J. W. Troup was on hand and showed the visitors over his new boat. She is 162 feet long, 30 feet beam, the hold is 5 feet deep, the engines 14 inch, with 5 feet stroke, and the boilers carry 150 pounds of steam. While the boat is built for freighting, there are accommodations for a number of passengers—berths, dining-room and smoking-room. The boat will run for the present between Trail and Arrowhead, carrying coal, moving barges and doing general freighting. The Trail was built at Nakusp.—News, Trail Creek, B.C.

WHY DO BUSINESS MEN FAIL?

THIS is by no means a difficult question to answer, says American Investments. It is because they are either not making enough profit; are being sapped by excessive expenses; are pulling too much out of their enterprises for personal expenses, or are being robbed. There are many other contributing causes, but these will embrace about the whole category. If a man hasn't brains enough to know what his profits are, or whether he is making over-drafts on his business, it is altogether absurd to expect him to know whether he is being robbed or not. Some will hire a cheap, one-horse bookkeeper who has just about ability enough to take out the books from the safe and put them back again, and flatter themselves that because they have conformed to the usual standard of the business community and have a bookkeeper they are all right. There are times when cheap help is of the most expensive kind. The genuine man of business wants his yearly statements as regularly as his meals. He wants them all made out with persistent similarity so that he can discern the weak points. It is an absolute fact that a very small percentage of our business men pay the attention to this that they should.

We have a case in mind where a woman investor consulted one of these "business doctors" regarding the continuance in, or withdrawing from, an old and apparently profitable business. A fortune depended

upon the decision. The "doctor" had the balance sheets of nearly 30 years; the latest inventory; a detailed schedule of the accounts and notes receivable, and the character and habits of the manager of the business before him for consideration. After due weighing and deliberation he advised his friend to pull out, which advice was reluctantly followed, in view of the age and standing of the company. Within two years the firm was compelled to liquidate under a showing which demonstrated that following the doctor's advice saved her nearly a cool hundred thousand. Whilst not every business man can afford to hire a business doctor continuously, few, if any, there are that cannot afford at least one consultation and prescription.—American Investments.

BEETROOT IN GERMANY AND FRANCE.

From the results of the campaign of 1895-96 the difference in the production of beetroot in Germany, as compared with that of France, appears to be a very drastic one. The Freisinnige Zeitung reports on the subject of statistics for January as follows:—

	Germany	France	
Factories in operation	397	355	
Area planted with beetroot	374,174	200,093	hd.
Crop of beetroot harvested	11,672,000	5,411,000	T.
Sugar produced	1,610,000	670,000	T.
Production of sugar per head	43.03	33.48	qs.
Production of beetroot per head	311.94	270.42	qs.
Sugar obtained from beetroot	13.25	12.00	pc.
Beetroot worked up per factory	294,000	152,420	qs.
Receipts from the production of sugar per head (23 M. per 100 kg)	.990	.770	M.
Quantity of beetroot required to produce 1 q. of sugar	7.25	8.08	qs.

According to these figures, the production of beetroot and sugar per head, also the yield of the beetroot, is therefore considerably larger in Germany than in France, and our contemporary remarks that they speak very powerfully against an increase in the premium.

BUTTER AND EGGS IN GOTHAM.

Receipts of eggs at this city between January 1st and May 1st amounted to 1,014,842 cases, whereas in same period last year only 794,072 cases were received and only 949,474 cases in the same four months of 1894. No wonder eggs have been selling at very low prices. It is worthy of note that the freshness of eggs and the quality of butter, as sold in this vicinity, never were so far above suspicion as to-day, yet the prices are about the lowest ever known.—Merchants Review, New York.

We offer unusually attractive

Bargains in Indian and Ceylon Teas

We are desirous of your business, however large or small it may be. Will always be pleased to send samples and quotations.

LUCAS, STEELE & BRISTOL Wholesale Grocers and Importers **Hamilton, Ont.**

The Mecca Coffee



If you want to build up a steady coffee trade, start with a good foundation—The Mecca—a coffee (the choicest grown) that only needs introducing to your trade to secure their entire approval and patronage.

FOR SALE BY

JAMES TURNER & CO. - HAMILTON, Ont.

Extra Choicest
April Pickings
New Crop

Japan Tea

Now in store ex "Empress of India."

Also to hand, an invoice of

YOUNG HYSONS *Splendid Values*

BALFOUR & CO. HAMILTON.

A SURE WINNER..

The fact that, wherever sold, the orders are repeated; wherever used, everybody delighted; wherever heard of, only in praise, makes the new tea, "Ludella" Ceylon, the line which will give the retailer the best satisfaction, and, therefore, put the most dollars in his pocket. **Buy Now.**

Four kinds retail at 25, 40, 50 and 60c.

H. P. ECKARDT & CO. Wholesale Grocers, **TORONTO**

TRADE CHAT.

FARMERS in the vicinity of Westminster, B.C., state that the crops will be as heavy this year as in former years. Roots are looking well throughout the district owing to the recent favorable weather.

A Tavistock man has a chicken possessing four legs and four wings. It is not expected to lay four eggs at a time.

F. M. Campbell, grocer, Octerloney street, Dartmouth, N.S., has removed to his new store on the corner of Pine and Octerloney streets, that city.

The apple crop in the neighborhood of Pardoville, Ont., will not be nearly so heavy as last year. Probably quality this year will take the place of last year's quantity.

Several of the strawberry growers in the vicinity of Hamilton have commissions from Toronto and Detroit to send all their crops there, where they receive a higher price.

C. Cruise's bake shop at Fingal was destroyed by fire on the 12th inst. The flames were prevented from extending to the frame building used as a store. Loss \$150. No insurance.

Prospects for a great apple crop in western New York have now reached the secondary stage. Reports from all over Monroe and Orleans counties show that the orchards,

which blossomed abundantly, are now set full of fruit, growing rapidly, and so thick are the apples that not half can even mature.

The Executive of the British Columbia Fruit Exchange at Westminster, B.C., are busying themselves getting everything in shape for the season's work. A carload of fruit packages has been received and will be distributed among the members.

"There's many a slip
'Twixt the cup and the lip,"
And many a man enterprising
Has failed in his store
'Cause he didn't give more
Attention to his advertising.

—Printers' Ink.

Mr. J. T. Gordon, of Gordon & Ironside, has returned from a trip to the western ranches. His firm has shipped to the Old Country this season about 2,000 more head of stall fed cattle than last year. He expects the number of ranch cattle that will be exported by his firm this year will be fully equal to 1895, when 35,000 head were sent out.—Free Press, Winnipeg.

Cocoon culture in Florida is on the increase. At present there are about 250,000 palms of all ages on the east coast, some 25,000 of which are bearing. Growers bury

the nuts until they sprout, and then plant them in holes about two feet deep. The tree begins to fruit in from five to seven years. There are trees at Key West 50 years old. On the shores of Lake Worth there are some 50,000 trees, old and young.

A firm in Aberdeen recently engaged as office boy a raw country youth. It was part of his duties to attend to the telephone. When first called upon to answer the bell, in reply to the usual query, "Are you there?" he nodded assent. Again the question came, and still again, and each time the boy gave an answering nod. When the question came for the fourth time, however, the boy, losing his temper, roared through the telephone: "Man, a' ye blin'?" "I've been noddin' me heid aff for t' last hauf oor."—Northwestern Christian Advocate.

PATENT REPORT.

Marion & Laberge, solicitors and experts, Montreal, report the following patents to have been recently granted to their clients: 52,391, J. Berron, bow facing oar; 52,386, E. Gagnon, sad iron; 52,454, J. D. Oligny, artificial fuel; 52,519, J. A. Christin, packing box; 52,568, M. A. Kennedy, stump extractor; 52,580, Wm. R. Boisout, spring bed. French, German, Belgian and British patents have also been granted to Mr. M. A. Kennedy, of Montreal, on a vending and change-making machine.

S. & H. HARRIS'S HOUSEHOLD REQUISITES.



SOLD EVERYWHERE.

Ebonite Blacking

(WATERPROOF.)

FOR BOOTS AND SHOES.

Does not
Injure the
Leather



Trade Mark.

Requires
No...
Brushing

..ASK FOR IT..

MANUFACTORY: LONDON, E., ENGLAND.



Potted Meats

Get our prices before placing your order.

DAVIDSON & HAY, WHOLESALE GROCERS Toronto, Ont.

Molina Rolled Wheat

It's not the uncertain kind—therefore you gain the confidence of your customers. Only the plumpest and whitest wheat that's grown comes to us from our warehouses on Lake Erie for "Molina." Seems as though the confidence of your customers was the back-bone of successful business.

Will you test it—a Post Card brings it.

THE TILLSON CO. LTD.
Tilsonburg, Ont.

Makes Profits Certain

DO YOU KEEP

Pilkington's Powdered Perfumed Lye

Perfectly Pure.

"BELL BRAND"

Superior to all
Other Brands.

IF NOT ASK YOUR WHOLESALE GROCER FOR IT
THE BEST AND THE CHEAPEST IN THE MARKET

Sole Agents in Canada

Bellhouse, Dillon & Co.

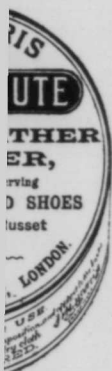
47 Wellington Street East

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30 St. Francois Xavier Street

.... MONTREAL

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WATERMELONS.

WATERMELONS have commenced to arrive quite freely from both Georgia and Florida, and the season may be said to have fairly opened. Advices from growing sections conflict somewhat relative to the crop, but the acreage is thought to have been fairly large, especially in Florida, and there will doubtless be enough melons to supply the trade until Jersey receipts appear about the middle of August. Previous to that time the market is supplied by Florida, Georgia and Carolina melons. The first car last year was received June 11, and supply increased so rapidly that 310 carloads had arrived before July 1. During July 973 cars came in, that being usually the heaviest month. Receipts during July, 1894, were 971 carloads. The first melons this year in carload lots were received June 8, when 4 cars arrived; since then one or more cars have arrived almost daily. The first cars sold at \$35 to \$45 per 100, but prices have steadily declined, until at present \$15 to \$25 is the general price. There have been some warm days, but the weather has been quite cool since melons commenced to arrive and the consumptive demand has widened slowly; but with the return of warmer weather demand will increase and some improvement in prices may result. A car is sup-

posed to be 1,000 melons, but when the melons run small it is possible to get 1,100 or 1,200 melons in a car, and in instances a car arrives with 1,300 or 1,400 melons, but they must run very small. On the other hand, large melons do not exceed 800 or 900 to the car. In the past some seasons have been very unprofitable to Southern growers, as the supply has been so large that the melons have not realized much over freight, which is very high from the far south, and the acreage has not been as large during the past year or two as previously. With low transportation rates the production south could be increased materially and still show a profit to the producer.—N. Y. Journal of Commerce.

SPANISH ALMONDS.

Nearly every known kind of almond grows in Spain. The Spaniards divide them into two general classes—the sweet (almendras dulces) and the bitter (almendras amargas). The former are cultivated especially in Alicante, and are of five varieties—Pestaneta, Bale, Blancal, Mollar and Comun; the latter are produced in Tarragona, Malaga and Majorca. Perhaps the best of Spanish almonds are those of Malaga, which are almost cylindrical in shape and have a very fine flavor. The principal markets for Spanish almonds are Great Britain, France and the United States.

TO TELL THE AGE OF EGGS.

A. R. Frisenberg, of Dixon, Ill., has communicated the following method for determining the age of eggs. The method is based upon the decrease in the density of eggs as they grow old:

Dissolve two ounces of salt in a pint of water, and when a fresh laid egg is placed in the solution it will immediately sink to the bottom of the vessel. An egg twenty-four hours old will sink below the surface of the water, but not to the bottom of the vessel. An egg three days old will swim in the liquid, and when more than three days old will float on the surface. The older the egg the more will it project above the surface, an egg two weeks old floating on the surface with but very little of the shell beneath the water.—Egg Reporter.

A SOAP FIRM FAILS.

The failure is announced of P. M. Lawson, soap and lard oil manufacturer, whose factory was about the only building left of those factories which years ago were so numerous on Adelaide street, near the river. Alf. Robinson is assignee, and the meeting of creditors will be held on June 25.—Advertiser, London, Ont.

Coad Bros. have started in the general store business at Oakwood, Ont.

Lucas, Steele & Bristol have added the following to their list of Challand & Jenks' summer drinks: Cream soda, birch beer, cherry phosphates and sarsaparilla,



Laurentian Spring Water Co.

90 BEAUDRY ST., MONTREAL

It is conceded by all who have tasted the preparations of the LAURENTIAN SPRING WATER CO. that they are the best now on the market.

If you want to please your customers and have them always go to you for their wet and other groceries, have them try the Laurentian brand.

It is the purest on the market. It goes direct from the spring in the rock—300 feet below the surface of the earth—into the bottle. No filtering necessary to remove impurities.

Laurentian water is a natural soda water, containing, as it does, 35 grains carbonate of soda to the Imperial gallon as it flows from the spring. It requires only to be charged with carbonic acid gas to make it the finest soda water that can be made.

If your jobber does not handle these goods write us direct. Our principal lines are

“L”

GINGER ALE
CREAM SODA
SODA WATER

SEND FOR SAMPLE ORDER.

Twice Tempting Because They're Timely

Just a word to the wise about these seasonable specialties. Every housewife who knows them uses them. Every grocer who carries them sells them. Everyone who tries them finds in them all we claim.

Cooling dishes for warm weather tables are now in order. Ices and creams are pleasant and refreshing—so easy to make. Just right too when one uses

For a quick lunch or a dainty breakfast for warm summer days nothing is easier to prepare, nothing simpler or more nourishing than

Crown Brand Flavoring Extracts

made in forty different flavors—all pure and strong—We know—we make them—do you sell them?

Kolacafé

made from coffee, chicory and the sustaining extract of the kola nut. A delicious beverage and a food in itself.



For picnic lunches or for home lunches, fancy biscuits now are needed.

Do you sell

Carr & Co.'s Biscuits ?

Do you know they are the kind supplied to H. M. the Queen since 1841, and that none are better?

ROBERT GREIG & CO.

Sole Agents
for Canada

MONTREAL

Extracts

You want the best.



We desire to furnish you with the **VERY BEST.**

Seely's

ALL SIZES.
EVERY FLAVOR.

FINEST QUALITY
OF GOODS.

ELEGANTLY PUT UP.
SIGHT SELLERS.

The most attractive Extracts on the market.
Profit to the trade as handsome as the goods.



Selling Agents

Turner, Mackeand & Co.

WHOLESALE
GROCCERS

Winnipeg

Snow Drift Baking Powder

It will pay you to use the utmost care in buying Baking Powder. There is so much adulterated and harmful stuff now being offered, under all sorts of delusive names, that the pure article seems scarce. Our product is guaranteed absolutely free from any injurious substances, and is consequently **PURE.**

The Snow Drift Co., Brantford, Ont.



OFFICE AND
WORKS: **Wallaceburg, Ont.**

The Sydenham Glass Co. Ltd.

Manufacturers of **WALLACEBURG, ONT.**

FRUIT JARS

BRANDS: The Winner, The Best, The Beaver

All kinds of Bottles, Flasks and Insulators, in amber, green and flint.
Write for prices. Prompt attention to orders and inquiries.

REPRESENTATIVES:

Manitoba and N.W.T., **Tees & Persse, Winnipeg.**
British Columbia, **Martin & Robertson, Vancouver and Victoria.**

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A CRISIS.

SPECIAL training is demanded for special work. A man does not study law in order to become a physician; he studies medicine. When a merchant wants a man to manage one of his departments he secures the services of someone who, by previous experience, has acquired the knowledge necessary to qualify him for the position. When a commander is wanted for the army an experienced soldier is appointed.

The same law rules in nearly everything except in transacting the business relative to the governing of a country. In this respect what is the rule in mercantile matters becomes the exception; the great majority of the members of Parliament are drawn from the ranks of the professional politician, which are made up of the sediment of the learned professions. A stream cannot rise above its source; neither can the Cabinet be expected to be much superior to the Parliament from which it is drafted.

Back of the Parliament the responsibility of course lies with the electorate. If the people do not send the right kind of men to represent them, naturally the Cabinet constructors are unable to secure suitable material for the proper performance of the work to which they have set their hands.

It is a bad thing for any country when the majority of the people who sit in its Parliament are of the professional politician type. These men do not go to Parliament because of their special fitness to go there: they go there because it is the best paying job which their mediocrity will allow them to obtain. They do not go there to sacrifice themselves for their country's good: they go there for the purpose of serving their own personal and selfish interests.

In Canada we for a long time plumed ourselves upon the fact that we were a some-

what superior people in regard to the moral purity of our parliamentarians; we were not as those in the United States. Neither, we believe, are we. But our skirts are not altogether clean. While we have been boasting and lifting our eyes in admiration of ourselves a good deal of dirt has gathered about our skirts. We have discovered this; and now we are cleaning off the mud by sending into private life some of the men who did not walk circumspectly in their political career. But we also realize that we want something more than even pure men in politics.

We want pure men with practical, common sense business heads on their shoulders. We want them even more than we do pure men, because in the last Parliament the deficiency was not so much in men of moral purity as it was in business material. A lamb is all right in its place, but it will not do the work of a trained trick horse.

The trouble is that we have been hiring unsuccessful lawyers and doctors to manage the business of the country. Men who were more at home discussing such questions as to whether a candidate for baptism should be baptised in a tub or in a lake, than discerning a fine point in business ethics. Men who were more at home stirring up sectarian strife than devising ways and means of building up the trade of the country. Men who could devote years of their lives to feeding the fires of racial animosity and not one hour to the work of propagating the seeds of nationalism and good will. The last Parliament was so prolix in the undesirable material and so deficient in the desirable that a "Thank God," uttered and unexpressed, went up all over the land when it died.

Next Tuesday is the judgment day. It is to be hoped that there will be a careful sifting of the wheat from the chaff. If there is not it will be unfortunate for this country.

The remedy lies in returning to Parliament good, honest, practical business men, men who have gained their mercantile experience from actual and successful engagement in mercantile pursuits and not from having, perhaps, slept under a merchant's roof. A man can in an hour learn to saw wood, but it takes years of practical experience to master the ethics of business.

If the merchants in this country will, on Tuesday next, cast their ballots for practical business men wherever possible or, where this is not possible, for men who are known to be blest with a good measure of practical common sense not subservient to partisanship, the next Parliament is not likely to spend its time in stirring up sectional and racial strife, or of passing legislation detrimental to the business interests of the coun-

try. We have got the men in the country. Let us get them into the House and into the Cabinet.

Canada has arrived at a critical period in her history. During the next Parliament questions will, in all probability, have to be solved which may settle the future destiny of the country. Theoretical professional politicians cannot solve them: The duty devolves upon practical common sense business men. Shall they be forthcoming? The answer depends how the business men use their influence and votes on Tuesday next.

THE TRAVELER NOT A NUISANCE.

SOME merchants appear to have become possessed of the idea that the traveler is a nuisance. This is a grave mistake.

With the advent of the class trade journal, the telegraph, the telephone, the rapid postal delivery, a great deal of the work which the traveler formerly did is now performed by these. But there is work in the commercial system of the country, the performance of which is the peculiar duty of the traveler. He alone can perform it. The merchant who imagines otherwise and essays to get along without him is really trying to do business with incomplete machinery.

At Dover, England, there was, or is, a cannon with an inscription something like this upon it: "Load me well and keep me clean and I'll carry a ball to Calais Green."

When a traveler is of no use to a merchant it is because the latter has badly treated him and crippled his usefulness as far as that particular merchant is concerned. You cannot remove a nail from a mule's fetlock while the beast persists in kicking you.

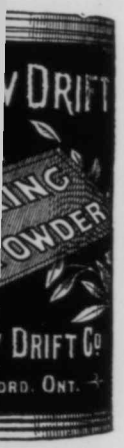
The traveler does not demand that carpet be laid wherever he shall tread. The man who demands that, or as similar delicate treatment, is not found in the "drummer" army. Neither does he demand that the merchant leave his customers to attend to him. All he demands is that he be treated as one gentleman would another. And he has a right to demand this. Too often he does not get it.

But the merchant who is discourteous to travelers gains nothing thereby. On the contrary, he loses by it. Travelers, like other human beings, do not throw plums in the way of their foes. They give them to their friends. Ten chances to one, these friends are the competitors of the discourteous merchant; and they are thus better fortified to bid for business.

Make the traveler your friend. It will pay you. Most merchants realize this and act upon it. It is only a small minority that do not.



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CHOOSE THE BUSINESS MAN.

IT would be unfortunate for the business interests of the country were the people of Prince Edward County, on Tuesday next, to select as their representative in Parliament the Patron candidate.

The Patron is one of the worst elements that we have to-day in the country. As far as the business interests are concerned he is an iconoclast: He would tear down the business system obtaining in the country and set up one of his own conception—a system which is fathered by ignorance and cradled in prejudice.

The Patron has conceived the idea that, in addition to the duty of tilling the soil, Providence has delegated to him the right to transact the business of the merchant, to rule in the Provincial Legislatures and to govern at Ottawa.

Mr. Boulter is the very antipodes of the Patron: He believes in building up the business interests of the country. He believes that there is a place for the business man as well as the farmer. Indeed, the industry—the canning industry—which he has been instrumental in so successfully establishing has created a market where the farmers in the neighborhood of the same can find an outlet for their fruits and vegetables.

The success which has attended his canning factories at Picton, Demorestville and Toronto is evidence that Mr. Boulter possesses the practical business common sense so essential to a parliamentarian, while the number of years for which he held the presidency of the Canadian Packers' Association is evidence of his executive ability.

The business men of Prince Edward County should vote for Mr. Boulter, not because he is the standard-bearer of one of the great political parties, but because he is a business man.

The experience which he has acquired in his particular business will be of value in the next House, whatever may be the political complexion of the party which may rule there. It is to be hoped that the electorate will not deny the House this experience.

Every Patron that goes into the House is a disturbing factor as far as the business interests of the country are concerned. Every man of Mr. Boulter's type, be he a Reformer or Conservative, is a reassuring factor.

LOBSTERS TO KEEP GOOD COLOR.

The Ottawa correspondent of The Toronto World says: "The news published by THE CANADIAN GROCER that Dr. MacPhail, professor of bacteriology at McGill, who was commissioned by the Fisheries Department to endeavor to find a remedy for the blackening of canned lobsters, has been success-

ful, gives great satisfaction here. If the lobsters are handled by a certain process which Dr. MacPhail has discovered, they will keep their color for an indefinite period without turning black or smutty. It is estimated that this process will save the Canadian lobster packers nearly a million dollars a year. The greater portion of the lobster pack is sold in England, but during the last year or two many of the best firms would not handle the Canadian product because of the tendency to turn black."

SUGAR DEMORALIZED.

THE sugar market in Montreal is demoralized, and the course of events in outside markets appears to have no bearing on it whatever at the moment.

For some time back prices from jobbers' hands have not been guided at all by the first cost at the refineries. Still, though individual members of the trade were freely filling orders for granulated at 4½c., the Wholesale Guild, as a body, never sanctioned such a cut.

On Friday last, however, in consequence of the irregular, unsettled condition of values, the Montreal Guild declared that the official jobbing basis on granulated was 4½ to 4¾c., and it is not unlikely that before the week is out they may make another cut.

At this writing the refiners' price is still 4½ to 4¾c. also, but it is more than likely that they would consent to a material shading on this basis in the case of a round lot. Yellows are equally difficult to quote.

Outside advices have been a little steadier the last few days, but large stocks of the refined article, both in refiners' and jobbers' hands, have created a strong desire to reduce them to some extent in the event of any possible changes at Ottawa resulting from the coming elections.

SHIPMENTS OF CURRANTS.

The London Produce Markets' Review has been favored by correspondents with the following list of shipments of currants, made up to May 23rd, from the crops of 1894 and 1895:

	1894.	1895.
London.....	33,922	33,003
Liverpool.....	22,735	18,721
Out Ports.....	4,895	6,644
United States.....	6,286	12,326
Canada.....	1,151	974
Marseilles.....	13,255	10,515
North of France.....	1,990	14,427
North of Europe.....	17,000	27,504
Trieste.....	2,107	3,315
Australia.....	883	1,755
Russia.....	24,045	20,361
	128,269	149,345
Stock remaining on hand	27,371	20,000
	155,640	169,345

EXPORTS OF THE UNITED STATES TO CANADA.

A FEW weeks ago the Republican members of the Ways and Means Committee of the United States House of Representatives presented their report on reciprocity. It was in favor of the scheme. Now the Democratic members of the committee have presented their report. It is against the scheme.

It is advanced by the latter report that the exports of the United States increased at a much higher rate in the years before reciprocity than during its existence. The trade with Canada is taken as one of the illustrations of this, the assertion being made that the exports to this country, without any reciprocity arrangement, increased from \$36,000,000 in 1891 to \$50,000,000 in 1894.

If all the report in question is based on similar statements, it has not much of a foundation.

The figures as far as 1891 is concerned are entirely erroneous. In that year our imports from the United States for home consumption, instead of being valued at \$36,000,000, aggregated \$53,685,657, which, instead of being smaller than the imports from that country in 1894, were larger by \$651,557. It is 15 years since our imports from the United States were anywhere in the neighborhood of the minimum figures produced by the Democratic members of the Ways and Means Committee. That was in 1881, and then they were over \$36,000,000.

It is well known that the Canadian figures relating to imports from the United States are often slightly in excess of those showing the exports from that country to Canada, but this is explained by the fact that such a close record is not kept by the United States Customs authorities on the goods exported as there is in Canada on the goods imported. This may afford an explanation of the difference between the United States and Canadian figures for 1891, great as the difference is. Even the figures regarding the exports to Canada in 1894 do not agree with those published by the United States Bureau of Industries, the latter giving the value of the exports at \$56,664,094, or over 6½ millions more than the figures adduced by the Democrats. There is evidently loose figuring somewhere across the border.

ABILITY TO BUY

Ability to buy right is the chief essential to success in business, for where there is not the ability to buy, the position to sell cannot be favorable. Wet powder will not fire a gun; neither can a merchant compete for trade with badly-bought goods.

HOW SHOULD CALIFORNIA FRUIT BE PACKED?

THE season is again rapidly approaching for importations of California dried fruit, and in this connection the old controversy regarding the packing of the fruit is again cropping up at the chief buying centres in Canada.

THE CANADIAN GROCER called attention to this matter during the past winter. Since then, through the kindness of some members of the trade in Montreal and elsewhere, it has been enabled to gain some data of interest both pro and con.

A leading Chicago firm takes the bag side of the case, as against shipment in boxes. They point out that the railway rate is \$1 per 100 pounds, but add that there is no tare deducted from the weight of box shipments, and that therefore it is no cheaper to ship dried fruit in boxes from California to the East than in bags. They instance the case of a shipment of 828 boxes of fruit from Vacaville, 25 pounds net fruit each, on which the railways charged gross weight amounting to 25,150 pounds at \$1 per cwt; also local charges from Vacaville to Elmira \$7.55, making the total charge \$259.05. The net fruit in this shipment was 20,700 pounds, on which the freight was \$259.05, or \$1.25 per 100 pounds. When the fruit was sold they got nothing for the boxes.

On the contrary, they point out that when dried fruit in bags is sold, on which the rate is \$1.20 per 100 pounds, the gross weight is billed to customers without deducting anything for bags which, of course, is trifling anyway. They were aware that box fruit was quoted a little higher than bag fruit, but found that the great majority of the trade preferred bag fruit to box fruit, other things being equal.

This is the Chicago side of the picture. The California side is entirely the reverse.

A leading firm at Madera, Cal., contend that the real weight of the boxes cuts no figure, as the scale weight governs the basis of freight charges and leaves an uncertain margin of freight charges which, however, is just a uncertain if in bags as in boxes. A box 5½ x 9 x 15 inches, with ¾ inch ends, planed sides, tops and bottom, 3 cuts to the inch board, when made up nails and all, if cut from thoroughly seasoned lumber, will weigh 3¼ pounds, and, with proper fruit press, will hold 25 pounds fruit. A box to contain 50 pounds of fruit, size 11 x 9 x 15 inches, same thickness of sides, top and bottom, and same kind of lumber, will average 4½ pounds weight of box. Boxes such as described contain respectively 25 and 50 pounds of dried fruit and should be protected while in the fruit press. Any mechanic can arrange this.

As to freight charges, a minimum carload

of 24,000 pounds of dried fruit, if loaded in sacks of 24,000 pounds at \$1.20 per 100 pounds makes a freight charge of \$288. In 25-lb. boxes, dried fruit 24,000 pounds, 960 boxes 3¼ pounds each, 3,120 pounds; total weight, 27,120 pounds, at \$1 equals \$271.20. In sacks, 24,000 pounds of fruit at \$1.20 per 100 pounds equals \$288, or \$16 odd more than in boxes. In 50-lb. boxes the advantage over sacks is even greater. In 50-lb. boxes 24,000 pounds dried fruit fills 480 boxes of 4½ pounds each, or 2,160 pounds, making a total weight of 26,160 pounds at \$1, or \$261, or a saving over sacks of \$26 odd.

The California people also answer the claim that the trade prefer bag to box fruit by stating that it is, as far as true, a manufactured sentiment in the interests of the middlemen. They allege that many California houses had an extended contest with their brokers in the east in regard to packing in boxes, the latter contending for bags and the former for boxes. On investigation the shippers at the Coast claim that they found that their brokers had facilities for boxing two carloads per day of sacked fruit and carried on the business extensively. The difference in price between sacked and boxed fruit did not warrant the establishment of this packing plant, but the loss in weight which sacked fruit sustains, and which the Coast shippers claim is restored by steam, or wetting and sweating before being transferred to the boxes, probably did warrant it. For this reason it was the sincere desire of the packers at the Coast in the interests of consumers to see all the prime grades of California dried fruit put up in neat boxes without repacking, believing that their sales will be greatly increased by their improved appearance.

A firm who import dried California fruit largely, after discussing the matter pro and con, expressed the opinion that it was highly advisable to have the matter settled beyond dispute. Their individual opinion was that, aside from there being a manifest difference in the freight in favor of the boxes, there was little doubt that the majority of the trade preferred to buy in boxes at materially advanced prices, provided they could feel assured that the contents of the boxes were straight goods. Dealers demanding sack goods were not those who sold goods to consumers in the east, but principally firms in the middle western states, who "worked over" and boxed the fruit themselves, and not a few of them had the habit of making very inferior sack goods show up as first-class goods (on the face) in boxes, and if there was any prejudice in favor of sacks on

the part of dealers who do their own boxing, this fact had to be considered. The less handling any kind of goods had between the producer and consumer's hands the better for the latter. This was a fact that could not be disputed.

FOREIGN FRUIT CROPS.

ADVICES so far received re growing crops are favorable both as regards quantity and quality, with the exception of Sultana raisins, which promise a small crop.

Currants—Advices are that the new crop is progressing favorably, and promises to be an abundant one.

Sultana Raisins—Advise considerable damage by frost to the vines, and from reports received from all sections, they estimate a shortage of fully 30 per cent. in the crop.

Figs—The cold weather has been rather beneficial than otherwise to the fig trees, and prospects so far are in favor of a satisfactory yield.

Bosnia Prunes—Advice of May 30 from Trieste is that up to that date the trees were in a flourishing condition, and the prospects of the crop good, and that with continued favorable weather there will be a large crop and of good quality. Prices are likely to rule much lower than last year.

Malaga and Valencia Raisins—Prospects are good.

Valencia Shelled Almonds—Crop of almonds is most promising, and we are justified in believing that prices will be lower than last year.

THE RICE OUTLOOK.

The latest mail advices from London to Gustave A. Jahn & Co., of New York, report that the bulk of their usually heavy arrivals of rice per steamer have arrived in Europe, and been absorbed with the greatest ease. The stocks are nowhere heavy, and in Liverpool and London are much less than last year. "This," they say, "makes the position of our market very strong, and is creating closer attention among genuine buyers. The prevailing opinion is that we will experience a quietly advancing market from now on to the new crop in 1897, and that all requirements should be secured at once. Japans are in limited supply in consequence of the receipts being fully 30 per cent. less than last year, and prices are hardening. Javas are receiving considerable notice, and the tendency of the market is decidedly upward. Rangoon is firmer and advancing slowly. Patna is in a strong position, the importations being only about half of last season, with an increased disposition to buy. An advance of 1s. may be looked for at any moment."

STATES

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It Tickles Everybody!

PILGRIM'S

NEW YORK GINGER ALE

Delightfully Refreshing. Healthful and Invigorating.

The names of others are legion. There's only one "Pilgrim's"—the criterion of them all.

A taste creates a desire only to be satisfied by this delicious summer beverage.

**CHERRY SOUR
LEMON SODA
BIRCH BEER**



DOZEN IN CASE.

5-CASE LOTS DELIVERED.

Agents.....

W. H. GILLARD & CO.

Wholesalers only

HAMILTON, ONT.

MITCHELL'S SCOTCH WHISKEY

Would not have won two gold medals at the Glasgow Exposition, right in the home of all Scotch Whiskey, unless it had been old, smooth and pleasant, would it? We don't think so.

P. RICHARD'S Brandy

Would not be used in nearly every country of Europe unless it was pure and good, would it? We don't think so. It is proven pure by analysis. Prove it yourself.

.. YOU SHOULD HAVE THEM IN STOCK ..

Sole Agents for Canada

LAPORTE, MARTIN & CIE. WHOLESALE GROCERS **Montreal**
72 to 78 St. Peter St.

MARKETS AND MARKET NOTES

ONTARIO MARKETS.

GROCERIES.

ELECTIONS and not business is what is the talk this week along the street. There is very little business to talk about at any rate. The sugar market, which, at the time of last review, showed more strength, has again developed weakness, but at the time of writing there appears to be a little steadier feeling, although the market has not yet lost its feverish feeling. There is a little sugar being sold both by the refiners and the wholesalers, but it is merely for present requirements. In canned goods the demand is easing off for vegetables, and there is nothing scarcely doing in fruits, but there is an active demand for salmon, and meats are being enquired after more frequently. There is a better supply of green Rio coffees on the market and the demand is fairly good. Currants have again advanced, and the demand keeps good. In other lines of foreign fruits there is not much doing. The firmness noted of late in oranges has been maintained. The butter market is in much the same condition as it was a week ago. Practically the same thing may be said of eggs. In provisions the feature is still a good demand for smoked meats.

CANNED GOODS.

Canned salmon continues to experience a good demand at firm prices. There is a scarcity of lobster on the market; some houses report not being able to get a case anywhere in order to fill an order. New pack strawberries are being offered on the Toronto market this week, and the wholesale houses are quoting \$2 per dozen. New season's pack of peas have also been offered, and we hear of one jobbing house quoting to arrive at 85c. We quote: Tomatoes, 80 to 90c.; corn, 55 to 85c.; peas, \$1 to \$1.10 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$2 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 80 to 90c.; gallons, \$1.90 to \$2.25; salmon, "Horse-shoe," \$1.45 to \$1.50; "Maple Leaf," \$1.35; "Lion," \$1.25 to \$1.40; Lowe Inlet, \$1.25 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.20 to \$1.30; lobsters, old, \$1.90 to \$2.25 for tall tins; flats, \$2.35 to \$2.65; half tins, \$1.45 to \$1.50; ditto new talls, \$2.10; Canadian canned beef, 1's, \$1.25 to \$1.30; 2's, \$2.25 to \$2.35; 6's, \$7 to \$8; 14's, \$14.50 to \$15.50.

COFFEE.

The local market is better supplied with green Rio coffee, fresh shipments having arrived during the week. The demand is fairly good. We quote green in bags: Rio,

17 to 20c., according to grade; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 19 to 22½c.; Java, 25 to 33c.; Mocha, 27½ to 30c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 25c.

SYRUPS.

There is not much doing. We quote: Dark, 30 to 32c.; medium, 33 to 35c.; bright, 40 to 42c.; corn syrup, 3 to 3¼c. per lb.

MOLASSES.

Business is much the same as a week ago, moderate only. We quote: New Orleans, barrels, 28 to 30c.; half-barrels, 30 to 35c.; Barbadoes, 21 to 35c.; half-barrels, 33 to 35c.

SUGAR.

The sugar market has been attacked by another weak spell since our last review. The London market declined 3d. on Saturday last, and on Monday granulated depreciated 1-16c. per pound in New York, touching a point within a fraction of the lowest price since January 1. At the time of writing the market is a little steadier again, but the feeling is still somewhat feverish. The statistical position is still strong. The demoralization which struck the sugar market in London on Saturday was due to the failure of a large sugar operating firm in Hamburg. On the Toronto market both refiners' agents and wholesalers report a little better movement than a week ago. Business, however, is still dull, and there is not much basis to wholesalers' prices. The ruling figure appears to be \$4.62½, 10 days. Yellows range from 3¾c. up. Demerara in bags is unchanged at \$3.75 to \$3.85 per 100 lbs.

SPICES.

Trade is reported fairly good in pepper. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 23 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; do, best, 28 to 30c. per lb.; all-spice, 14 to 18c.

RICE, ETC.

There is a good demand for rice, and there is a fair quantity of both tapioca and sago selling. We quote: Standard "B," 3½ to 3¾c.; imported Japan, 5¼ to 5¾c.; tapioca, 3¼ to 4½c.; sago, 3½c.

NUTS.

The market is quiet and featureless. We quote: Brazil nuts, 11 to 12c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12 to 13½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, \$4.50 to \$5 per sack; Grenoble walnuts, 12 to 12½c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 9c.; Sicily filberts, 8 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

TEAS.

There has been some irregularity, and on the whole lower prices ruled on the London market, except for Ceylons, at the last London sales, but the best authorities there state that it is entirely owing to the poorer quality

of spring picked teas which are coming on the market, and that any teas possessing point and flavor, so far from being cheaper, are scarce and keenly competed for at stiff rates. Shipments of Japan tea, via the second steamer, have reached the Toronto market, but notwithstanding the low prices ruling shippers' agents report that the wholesale men are holding off. The China market has opened, and shipments are on the way, but none of those teas are expected to reach this market till about the middle of July. The first shipments of new season's Japan teas which reached wholesalers' hands here appear to have been pretty well cleaned up at about 28c. Wholesalers report a fair demand for Indian and Ceylon teas at about 18 to 25c. Ruling prices to retailers are: Young Hyson, 12 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums, and 25 to 55c. for high grades; Japans, 15 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65c. for high grades.

DRIED FRUITS.

A cable announces a further advance of 6d. in the price of currants. The demand for currants is being well maintained. We quote: Provincials, 3¼ to 4¼c. in bbls.; fine Filiatras, in bbls., 4¼ to 4½c.; do., half-bbls., 4¼ to 4¾c.; ditto, half-cases, 4¼ to 5c.; Patras, 4¼ to 4½c.; Casalinas, cases, 5 to 5¼c.; Vostizzas, cases, 6 to 6½c.; do., half-cases, 6½ to 6¾c.; do., extra fine, 6¾ to 7¼c.; do., half-cases, 7¼ to 7½c.; Panaretas, in cases, 9c.

Valencia raisins are quiet and unchanged. We quote as follows: Off-stalk, 4¼ to 5c.; fine off-stalk, 5¼ to 5½c.; selected, 6¼ to 6½c. and layers, 6½ to 6¾c. California raisins, 2-crown, 4¼ to 4½c.; 3-crown, 5¼ to 5½c.; 4-crown, 6½ to 7c.; seedless, 4½ to 5c.

"Proof Evidence"

Of its sterling worth:
Sales are crowding us at every point.

"SALADA"

CEYLON TEA

HAVE YOU TRIED IT?

Lead Packets Only.

Black and Mixed.

All Grocers.

P. C. LARKIN & CO.

Wholesale Agents,

25 Front St. East,

TORONTO

and
318 St. Paul St., MONTREAL

ONT.

Dainty Fabrics



and delicate laces wash perfectly with
They are spared that hard rubbing that is necessary when poor soap is used, and, besides this, they don't come in contact with lye or injurious acids.

Keep clear of bad soaps. They cause dissatisfaction every time, and it is not dissatisfied customers that build up your business.

BRANCHES—

MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE ST. CROIX SOAP MFG. CO.

ST. STEPHEN, N.B.

In California dried fruits there is scarcely anything doing. We quote: Apricots, 8 to 14c.; peaches, 5 $\frac{3}{4}$ to 8 $\frac{1}{2}$ c., in bags, and $\frac{1}{2}$ c. per lb. more in boxes; pears, 8 to 10c.; plums, 6 $\frac{1}{2}$ c. for unpitted and 9 $\frac{1}{2}$ to 10 $\frac{1}{2}$ c. pitted; nectarines, 9 $\frac{1}{2}$ to 10 $\frac{1}{2}$ c.

Outside a few low-priced lines on the market there is not much doing in prunes. We quote as follows: Bosnias, "Sphinx" brand, "A," 65 to lb. 9c.; "B," 75 to lb. 7 $\frac{3}{4}$ c.; "U," 102 to lb., 6 to 6 $\frac{1}{2}$ c.; California prunes, 30-40, 11 to 12c.; 40-50, 9 to 10c. per lb.; 50-60, 8 $\frac{1}{2}$ to 9 $\frac{1}{2}$ c. per lb.; 60-70, 8 to 9c.; 70-80, 8 to 8 $\frac{1}{2}$ c. per lb.; 80-90, 7 $\frac{1}{4}$ to 7 $\frac{1}{2}$ c.; 90-100, 6 $\frac{1}{2}$ to 7c.; 110-120, 5 $\frac{1}{2}$ to 6c.; Bohemian, 3 $\frac{1}{2}$ to 4c.; French, 5 $\frac{1}{2}$ to 6 $\frac{1}{2}$ c.

Sultana raisins are quiet and firm. We quote 5 $\frac{1}{2}$ to 6c. as the ruling price.

Dates are scarce, with the demand light at 4 $\frac{1}{2}$ to 5 $\frac{1}{2}$ c.

GREEN FRUIT.

Florida water-melons are on the Toronto market this week. The enquiry is good both for oranges and lemons at steady prices. The season for pine apples is nearly over. There is a good demand for bananas and receipts are liberal. Strawberries and other seasonable fresh fruits are in good demand with prices lower. New season's raspberries are expected on the Toronto market this week. We quote as follows: Lemons—Messina, \$2.75 to \$3.50 for 360's and 300's per box. Oranges—California navels, \$3.75 to \$4.50, according to size; do. seedlings, \$2.75 to \$3.50; Valencias, 420's, \$8; Seville's, \$2.50 to \$2.75 per box; Messinas, half-boxes, \$2 to \$2.25; ditto, boxes \$4.75 to

\$5.25. Bananas, firsts, \$1.50 to \$2; do., seconds, \$1 to \$1.50; cocoanuts, \$4.25 to \$4.75 a sack and 70c. per dozen; apples, Spies., \$6 to \$7; Golden Russets, \$5; Bermuda onions, \$1.50 per small crate; Egyptian onions, \$2.25 to \$2.50 per bag; pine-apples, 8 to 15c.; domestic strawberries, 6 to 8c.; domestic cherries, \$1 to \$1.25 per basket; cucumbers, \$2 per crate and 40 to 50c. per dozen; Mississippi tomatoes, \$1.50 to \$1.75.

BUTTER AND CHEESE.

CHEESE—Receipts of butter are not heavy, people in the country evidently holding supplies in the hope of getting better prices. The demand is only fair, and we quote much as before: Dairy butter—Tubs, 11 to 12 $\frac{1}{2}$ c. for good to choice; low grade to medium, 8 to 10c.; pound prints, 12 $\frac{1}{2}$ to 13c. Creamery—Tubs, 15 to 16c.; 1-lb. blocks, 15 to 16c., according to make.

CHEESE—The factories are asking little higher prices, and the demand is fairly good for new cheese. There is not much old on the market, and there is not much wanted. We quote: June, July and August makes, 7 $\frac{1}{2}$ to 8c.; September and October, 8 to 8 $\frac{1}{2}$ c.; new, 7 to 7 $\frac{1}{2}$ c.

COUNTRY PRODUCE.

BEANS—Dull, at 80 to 90c. per bushel.

EVAPORATED APPLES—Quiet at 5 $\frac{1}{2}$ to 6c.

DRIED APPLES—Dull, with 3c. the idea as to jobbing price.

EGGS—Picklers are now about through. As a good many eggs are believed to be in the country, while the demand has not in-

creased, the feeling regarding prices is somewhat unsettled. We quote 9 $\frac{1}{2}$ to 10c.

POTATOES—Potatoes are scarce and wanted on track at 25c. per bag. Out of store the idea as to price is 35c. New southern potatoes are on the market this week. The price asked for them is \$1.15 per bushel, which is rather too high to affect the price of the domestic article.

HONEY—Dull. We quote: Strained, clover, 9 to 10c.; dark, 4 $\frac{1}{2}$ to 5c.; comb, clover, \$1.80 per dozen; dark, 80c. per dozen.

MAPLE SYRUP—Trade is quiet, with prices unchanged. We quote: Imperial gallon tins, 80 to 90c.; 5-gallon tins, 70 to 75c.; barrels, 65c. per gallon.

PROVISIONS.

There is a fairly good trade doing, particularly in smoked meats.

DRY SALTED MEATS—Long clear bacon, 5 $\frac{1}{4}$ to 5 $\frac{1}{2}$ c. for carload lots, and 5 $\frac{3}{4}$ to 6c. for small lots; backs, 7 $\frac{1}{4}$ to 7 $\frac{1}{2}$ c.

SMOKED MEATS—Breakfast bacon, 9 $\frac{1}{2}$ to 10c.; rolls, 7c.; hams, large, 22 lbs. and over, 8 $\frac{1}{2}$ to 9c.; medium, 15 to 20 lbs., 9 $\frac{1}{2}$ c.; small hams, 10c.; backs, 9 $\frac{1}{2}$ to 10c.; picnic hams, 7c.; all meats out of pickle, 10c. less than above.

LARD—Pure Canadian, tierces, 7 $\frac{1}{4}$ c.; tubs, 7 $\frac{1}{2}$ c.; pails, 7 $\frac{3}{4}$ to 8c.

BARREL PORK—Canadian heavy mess, \$12.50 to \$13; Canadian short-cut, \$13 to \$13.50; clear shoulder mess, \$10.50 to \$11.

FISH.

Fresh Lake Winnipeg white fish are on the Toronto market this week. They came

The Toronto Cold Storage Co.

are prepared to store all kinds of meats, produce, etc., at very reasonable rates.

Address **W. H. LECKIE, Manager**

**THE TORONTO COLD STORAGE CO.,
13 CHURCH ST., TORONTO, ONT.**

The Hilliard House, Rat Portage

The favorite Summer Resort of the West. Strictly First-Class. Special Rates to Tourist Parties. **LOUIS HILLIARD, Proprietor.**

Wm. H. Dunn

Manufacturers' Agent and Grocery Commission Merchant

394 St. Paul Street . . . **MONTREAL**

Special Facilities for introducing new lines with the Wholesale and Retail Grocery Trade.

Ask the Wholesale Houses for

Rossiter's Household Brushes

THE BEST.

GEO ROSSITER - TORONTO

10 to 14 Pape Avenue.

Telephone No. 471.

Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, Toronto

YOU DESIRE TO INCREASE YOUR TRADE . . .

The most certain way to do so is to handle

J. F. ROGERS'

JUSTLY CELEBRATED

Breakfast Bacon, Hams and Choice Backs.

OUR LARD absolutely Pure and kettle rendered solely from **LEAF LARD**

Consignments of Butter and Eggs solicited. Unrivalled facilities for selling these at highest prices. Correspondence invited.

J. F. ROGERS

16, 18 and 20 FRAZER STREET

TORONTO

WATERMELONS . . .

MISSISSIPPI TOMATOES

NEW COCOANUTS . . .

Strawberries and other small fruits.

CLEMES BROS.

51 Front St. East,

TORONTO

in by express and a good demand is being experienced for them. Restigouche salmon is quoted lower. We quote: Lake Erie herring, 2½ to 3c. per lb.; blueback herring, \$1.25 per 100; pike, 4½ to 5c. per lb.; Restigouche salmon, 12½ to 18c.; steak cod, 6½ to 7c.; haddock, 5c.; whitefish, 7 to 9c.; salmon trout, 6½ to 7c.; eels, 5 to 6c. per lb.

GRAIN, FLOUR, FEED, ETC.

GRAIN—Receipts continue small. We quote: White wheat, 70 to 71c.; red, 69 to 70c.; goose, 49 to 50c.; barley, 31 to 32c.; oats, 23 to 24c., peas, 50c.

BALED HAY—Dull at \$12 to \$13 for No. 1.

FLOUR—Trade quiet. Straight roller is quoted at \$3.25 to \$3.35 outside.

BREAKFAST FOODS—Trade is quiet and featureless. We quote: Standard oatmeal and rolled oats, \$2.75 to \$2.85; rolled wheat, \$2.25 in 100-lb. barrels; cornmeal, \$2.50; split peas, \$3.25 to \$3.50; pot barley, \$3.25 to \$3.50.

SALT.

The demand noted last week for carload lots has been maintained, and prices are steady and unchanged. We quote at Toronto: In carload lots, \$1 per barrel, and 60c. per sack; in less than carload lots, \$1.05 per barrel and 65c. per sack. At the wells we quote: F.O.B. barrels, 70c.; sacks 50c. for points west of Toronto, and 45c. for Toronto and points east of Toronto.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are firm, with sales of cured at 5¾ to 6c. Dealers pay 5½c. for No. 1, 4½c. for No. 2, 3½c. for No. 3.

CALFSKINS—Market is dull at 6c. for No. 1 and 4c. for No. 2. Lambskins are firm at 30c., and pelts 15c.

WOOL—Trade dull and prices unchanged. New fleece brings 17 to 18c.; rejections, 15c., and unwashed, 11c. Pulled supers are 19½ to 20c., and extras, 21c.

TALLOW—Unchanged at 3¼ to 4c. for rendered.

PETROLEUM

Trade is fair and prices unchanged. We quote in 1 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 16c.; carbon, safety, 18c.; Canadian water white, 18c.; American water white, 20c.; Pratt's astral, 22c.

MARKET NOTES.

Florida water-melons are on the Toronto Market.

Fruit men expect raspberries before the week is out.

Currants have advanced another 6d. in the primary market.

Shipments of Japan tea by the second steamer have arrived.

DON'T FORGET . . .

to give us a trial when shipping produce. We can assure you of highest prices and prompt returns.

Graham, McLean & Co.

Produce Commission Merchants

77 Golborne St. TORONTO.

LONDON BUSINESS EXCHANGE
LONDON, CANADA.

If you wish to buy or sell a business, write us. We may assist you.

A. T. CLEGHORN, Manager

97 Dundas Street.

Bright & Johnston

Wholesale Fruit Importers and Commission Merchants.

Consignments Solicited.

140 Princess St.
Market Square
WINNIPEG

To Manufacturers

OF GROCERS,' DRUGGISTS' AND CONFECTIONERS' SUN-DRIES AND SPECIALTIES...

We are open for a few first-class agencies. Will carry stock if necessary.

THE WESTERN STORAGE & COMMISSION CO.

420-422 Ridout St., London, Ont.

ESTABLISHED 1892.

Butter and Eggs WANTED NOW!

Rutherford, Marshall & Co.

General Produce and Commission Merchants

62 FRONT ST. EAST, - TORONTO.

Egg Cases supplied on application.

Correspondence Solicited.

THE MOUNT ROYAL MILLING & MFG. CO.

have received their first supplies of New Crop Rice, and have now ready for delivery the following

NEW GRADES OF RICE:

"N.J." Burmah "Royal" Patna
"Crystal" Japan "Imperial" Seeta Patna

Also the following New Grades, well worth the especial attention of consumers:

"J" Seed Java "Polished" Patna

D. W. ROSS CO.

514 Board of Trade Bldg.

MONTREAL

4TH Brand HAMS, BACON, LARD

All finest quality.

T. R. F. CASE, SEAFORTH, ONT.

SOMETHING NEW : GRAHAM CRACKERS

Put up in attractive, neat 1-lb. packages, perfectly air-tight.

Jas. McLauchlan & Sons Biscuit Manufacturers **Owen Sound, Ont.**

Fresh Lake Winnipeg white fish are offered on the Toronto market this week.

Sugar declined 3d. in London on Saturday, and granulated dropped 1-16c. in New York on Monday.

New southern potatoes are on the Toronto market this week. Domestic potatoes are scarce and dearer on this market.

QUEBEC MARKETS.

MONTREAL, June 18, 1896.

GROCERIES.

THERE have been few changes of any genuine importance in staple groceries in this market since last report. The general complaint is that the volume of business is contracted to very narrow limits, owing to the coming elections. This more especially applies to sugar, teas, spices, etc., and other lines of necessaries in regard to which apprehension of possible tariff changes exists. Values generally are steady with the exception of sugar, which is demoralized, as will be seen elsewhere, owing to large stocks, both in refiners' and jobbers' hands.

SUGAR.

This market is completely demoralized now, there being no difference whatever between the nominal cost price at the refineries and what jobbers are selling at. The latter are quoting granulated 4½ to 4¾c. which is exactly what refiners ask and the same is the case on yellows at 3¼ to 3¾c.

SYRUPS.

The syrup market continues quiet and without special feature. Prices are nominally unchanged at 1¼ to 2¾c. per lb., as to quality.

MOLASSES.

The call for molasses during the past week has been exceedingly slow. At the Islands no change has been advised recently, 10c. being quoted first cost, but advices are not exactly favorable regarding the quality of the later arrivals. A few lots of Barbadoes have been placed on spot at 28½c. net cash, and we quote as before, car lots 30c., and smaller quantities 31c. Porto Rico is quoted from jobbers' hands on the same basis. Advices from primary markets, however, are steadier on it than on Barbadoes.

RICE.

There is a fair seasonable demand for rice, but orders are confined strictly to actual wants. We quote: Crystal Japan, \$4.75 to \$5; standard B., \$3.45; polished Patna, \$4.75 to \$5; Carolina, \$6.50 to \$7.50, and Java, \$3.75 to \$4.

SPICES.

Business in spices continues quiet with values generally steady, however. We quote: Pure black pepper, 10 to 12c.; pure white, 15 to 22c.; pure Jamaica ginger, 20 to 25c.; cloves, 15 to 20c.; pure mixed spice, 25 to 30c.; cream of tartar, French, 25 to 27c.; ditto, best, 28 to 30c. per lb.; allspice, 10 to 14c.; nutmegs, 60 to 90c.

COFFEE.

The coffee market is dull and unchanged. In a jobbing way there is little doing, while a few lots of Maracaibo at 17c. between dealers is the only trade noted in a wholesale way. We quote: Rio, 17 to 19c.; Maracaibo, 18 to 19c.; Java, 28c.; and Mocha, 29c.

TEAS.

The tea market has been very quiet with very little demand on spot in a wholesale way. The next receipts of new season's teas, which were referred to last week and which will arrive shortly, are not of as fine a grade as the first receipts. We note business in round lots of Japans all the way from 22 to 28c., and some mediums down to 16c. We quote as follows: Young Hysons, 10 to 18c. for low grades, 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 11½ to 18c. for mediums, and 25 to 55c. for high grade; Japans, 12 to 20c. for mediums, 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums, and 30 to 65 for higher grades.

DRIED FRUIT.

The stock of California raisins is almost nil on spot. Jobbers have a few 4-crown left, which they hold firm at 7c.

Valencia raisins are as scarce as Californias, and prices are firmly held at 4½ to 5c. for ordinary and 5¼ to 5½c. for fine off-stalk grades. Selected are almost all gone, 6c. being asked for them, and 6¼ to 6½c. for layers.

Sultanas are in small supply and firm at 6 to 7c.

Currants firm and unchanged at 4½ to 5½c., as to grade.

Prunes of all kinds in light supply with prices strongly held. We quote: Bosnia, 6

to 6½c.; French, 5 to 5½c., and Californias, 8½ to 12.

Figs quiet and steady, at 8½ to 9c. for ordinary and 12 to 17c. for fancy.

Dates dull and unchanged at 5 to 5¼c.

NUTS.

There has been nothing new to report in these since our last. We quote: Grenoble walnuts, 10 to 11½c.; filberts, 7½ to 8c.; Tarragona almonds, 10 to 10½c., and shelled walnuts, 15 to 16c.

CANNED GOODS.

There is little change in canned goods, except a disposition to shade prices on tomatoes and corn by jobbers who have carried over rather larger stocks than usual. The same remark applies also to canned salmon, and a buyer could, no doubt, do better in these in old stock on spot than by ordering new pack on the Coast. Offers in the latter connection are still being made on the basis of \$4.50 to \$4.75 f.o.b. Coast. We quote: Tomatoes, 75 to 85c.; corn, 65c.; peas, \$1 to \$1.10 for ordinary; sifted select, \$1.25 to \$1.35; extra sifted, \$1.45 to \$1.50; beans, 70c. up; peaches, \$2.90 to \$3 for 3's, \$1.90 to \$2 for 2's; raspberries, \$1.40 to \$2; strawberries, \$1.80 to \$2.45, according to brand and quality; blackberries, \$1.90 to \$2.20; cherries, \$2.40 to \$2.45; apples, 3's, 85 to 90c.; gallons, \$1.90 to \$2.25; pumpkins, 75 to 85c.; salmon, "Horseshoe," \$1.40 to \$1.45; "Clover Leaf," \$1.35; "Lion," \$1.37½ to \$1.40; Lowe Inlet, \$1.27 to \$1.30, in tall tins; cohoes, \$1.15 to \$1.20; canned mackerel, \$1.15 to \$1.20; lobsters, \$1.80 to \$2.10, for tall tins; flats, \$2.35 to \$2.65; half-tins, \$1.45 to \$1.50; Canadian canned beef, 1's, \$1.25 to \$1.35; 2's, \$2.15 to \$2.25; 6's, \$7.25 to \$8; 14's, \$15 to \$16.50.

GREEN FRUIT.

There has been a fair seasonable trade in green fruit during the past week. The auction sales of the stock arriving by express at both depots have cleared off stock well. We quote: Apples, \$5 to \$6; dried do., 3 to 3½c.; evaporated, 5½ to 6c.; bananas, \$1.15 to \$1.50; pineapples, 17c., and strawberries, 9 to 10c.; lemons, \$2 to \$3.50; oranges, \$1.50 to \$3.50, according to brand and package.

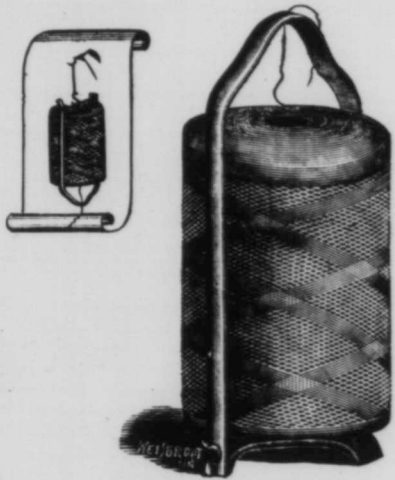
COUNTRY PRODUCE.

EGGS—The demand for eggs was fair, and the market is moderately active and steady at 9 to 9½c. for choice and at 7½ to 8c. for culls per dozen.

"STRATHROY"
CANNED GOODS



Merchants



This cut shows the Perfection Twine Holder—the most convenient, economical and satisfactory **Twine Holder** yet invented. Can be fastened on the counter or suspended from the ceiling. Very compact machine. Only 10 inches high and 6 inches in diameter. With every Holder **6 lbs.** A 1 Cotton Twine, **FREE.** Price complete,

\$1.25

Picnics,
Excursions,
Camping Parties, IN Season

In supplies for the above we can offer YOU **SPECIAL VALUES.** Write for prices.

(MENTION "CANADIAN GROCER" WHEN ORDERING.)

THE **EBY, BLAIN COMPANY** LTD.

WHOLESALE IMPORTING AND MANUFACTURING GROCERS

TORONTO - - ONTARIO

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Joseph Carman

Mercantile Broker and
Manufacturers' Agent,

Correspondence Solicited.
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WINNIPEG, MAN.

J. J. DUFFY & Co.

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Coffee and Spice
Merchants . .

Canada Mills 375 St. Paul Street . . MONTREAL

FRESH STRAWBERRIESAND CHERRIES.

WRITE FOR OUR PRICES.

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BARRISTERS, SOLICITORS, NOTARIES, ETC.

Offices—Bank of Toronto, cor. of Wellington and
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TORONTO, ONTARIO.
Solicitors for Bank of Toronto, Board of Trade, Toronto
R. G. Dun & Co., (Mercantile Agency,) etc.

"NEVER TURN A WHEEL" WITHOUT IT
CAN'T YOU SELL?

PEERLESS MACHINE

Best general purpose oil known. Specially adapted to
farmers' trade. Best advertised and most used. If our
travelers have missed you send for samples and prices.

SAMUEL ROGERS & CO
Sole proprietors, Toronto, Ont.

Every up-to-date Grocer
should keep

COWAN'S HYGIENIC COCOA ROYAL NAVY CHOCOLATE and FAMOUS BLEND COFFEE

Send your orders to

THE COWAN CO., Ltd.

470 King St. West, Toronto



DON'T BUY A
refrigerator until you
have seen the

EUREKA

It is built on scientific
principles, and of best ma-
terials.

A catalogue will give
you all details.

ADDRESS:

Eureka Refrigerator Co.
54 Noble Street,
TORONTO.

BEANS—The market for beans was quiet,
but prices rule steady at 70 to 75c. for car
lots and at 85 to 90c. in a jobbing way.

POTATOES—There was no change in po-
tatoes. Car lots were offered at 25 to 26c.
per bag, and in a small way at 30 to 35c.

TALLOW—Nominal and unchanged at 4
to 5½c.

HOPS—An occasional sale of medium to
fair stock is made at 5 to 7c.

HONEY—Slow and unchanged. Bright
comb, 12 to 14c.; dark do., 10 to 12c., and
extracted, 7 to 8c.

HAY.

The market for baled hay is quiet with
prices steady at the advance: No. 1 \$13.25,
and No. 2, \$10.50.

PROVISIONS.

A fair trade continues to be done in
smoked meats, the demand being good for
small lots at steady prices. Pork is dull,
and likely to continue so for some little time.
We quote: Canadian short cut, clear, \$12
to \$12.50; Canadian short cut, mess, \$12.50
to \$13; hams, city cured, per lb., 7½ to
9½c.; lard, Canadian, in pails, 8c.; bacon,
per lb., 8½ to 9½c.; lard, com., refined,
per lb., 6¼c.

FLOUR, MEAL AND FEED.

The flour market has sagged off a trifle
further in values since last report, but there
has been a fair local and export demand.
We quote: Winter wheat, \$3.80 to \$4;
spring wheat, patents, \$3.75 to \$3.85; straight
roller, \$3.60 to \$3.70; straight roller, bags,
\$1.70 to \$1.75; extra bags, \$1.40 to \$1.50;
Manitoba strong bakers', \$3.30 to \$3.50.

There was no change in the situation of
the oatmeal market, business being dull and
values in buyers' favor. We quote: Stan-
dard, bbls, \$2.90 to \$3; granulated, bbls,
\$3 to \$3.10; rolled oats, bbls, \$2.70 to \$2.75;
rolled wheat, per 100 lbs, \$2.40 to \$2.50.

Feed has continued in its downward ten-
dency and prices are again lower this week.
We quote: Bran, \$10.50 to \$11.50; shorts,
\$11.50 to \$12.50; mouillie, \$15.50 to \$17.50.

CHEESE.

The firm tone of the cheese market has
been maintained since our last, and active
buying has continued throughout the week
at an advance of ¾c. per lb., over 60,000
boxes in the aggregate leaving first hands
since last report all the way from 6¾ to
7½c.

The butter market also has been steady
for finest creamery on good buying by local
jobbers, who have freely paid 16c. in the
country and 16¼c. on spot.

ASHES.

There is no change in ashes. We quote:
Firsts, \$3.60 to \$3.65; seconds, \$3.30, and
pearls, \$4.80 per 100 lbs.

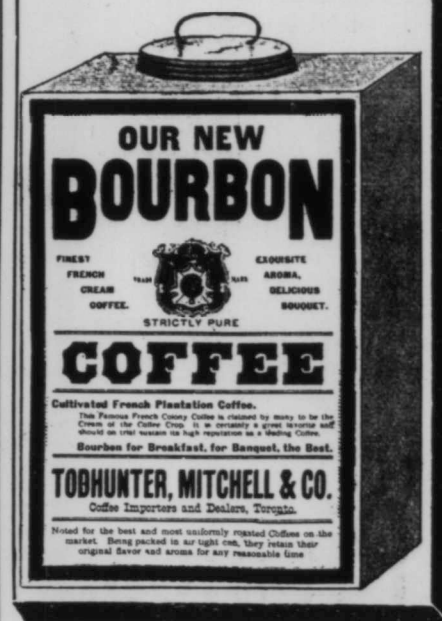
MONTREAL NOTES.

The sugar market is worked at present en-
tirely irrespective of nominal first cost at the
refineries.

W. M. Griffin, of Griffin & Skelly, the
well-known California fruit firm, was in town
on Saturday last. He went west from Mon-
treal.

The stock of all kinds of imported dried
fruit in jobbers' hands on this market is worked

BEST FOR BREAKFAST
BEST FOR DINNER
ALWAYS BEST



MALLOWALLA

continues

to hold its own;

the .

strongest proof of excellence.



TRADE MARK
BEARDSLEY'S SHREDDED CODFISH

Ready for the table in 10 minutes.
No Soaking. No Boiling. No Odor.

SELLING AGENTS: { J. Harley Brown, London; R. Thomson, Hamilton Chambers, 17 St. John St., Montreal; J. E. Huxley, Winnipeg; W. M. P. McLaughlin, St. John, N.B.; W. H. C. BURNETT, General Western Manager, 509 Masonic Temple, Chicago, Ill. }
J. W. BEARDSLEY'S SONS, New York, U.S.A.

"COTTAMS"
BIRD SEED

Is full weight.
Is absolutely clean.
Is never sold in bulk.
Is most profitable to handle.
Is most attractive shelf goods.
Is the only seed containing patent "BIRD BREAD."
Is most accurately prepared by an experienced fancier.
Is the only bird food you are really safe in recommending to your customers.

ALL WHOLESALERS.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST.
TELEPHONE 645.

McWILLIAM & EVERIST
GENERAL... FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.



down almost to bed rock. Prices are firm accordingly.

Barbadoes molasses advices continue easy, but those on Porto Rico are rather steady in their tone.

There is nothing new in regard to advices from the Coast on canned salmon, which are still on the basis of \$4.50 f.o.b. Coast.

NEW BRUNSWICK MARKETS.
OFFICE OF THE CANADIAN GROCER.
St. JOHN, N.B., June 18, 1896.

WHOLESALE trade continues quiet in all lines. The universal expression is that we are in for a quiet summer.

The continued depression of the flour, sugar and provision markets has been a disappointment to the trade generally. Dairy produce shows no sign of improvement. The trade in fish has been disappointing on the whole, the low price of fresh fish being an offset to the large movement in that line.

In the lumber trade, most encouraging reports come from the British market, and South American demand is excellent, while quite large shipments will also go to France; but the United States market continues in a dull and depressed condition, which affects not only the trade in small lumber but the business of the schooners owned here. Recent heavy rains have greatly benefited the crops, but in some sections of the province the moisture came too late to ensure a good crop of upland hay. Other crops promise a good yield.

OIL—The market shows no special feature, and quotations are unchanged. We quote: American burning oil, 22½c; best Canadian, 20½c; prime white, 17 to 18c; barrels free in all cases.

SALT—Stocks are ample and trade is without special feature. Prices are unchanged. We quote: Coarse, 48 to 50c; English factory-filled, 90c to \$1; 5-lb bags in barrels, \$3 to 3.25; 10-lb bags in barrels, \$2.75 to 3; 20-lb wood boxes, 20c; 10-lb boxes, 12c; cartoons, \$2 per case of 2 doz; butter and cheese salt, bulk, \$2.65 to 2.70 per bbl.

CANNED GOODS—Nothing of special interest has transpired in this trade since last report. Lobsters are about out of the market. There are some slight changes in quotations. We quote: Corn, 80 to 85c; peas, 95c to \$1; tomatoes, 90 to 95c; gallon apples, \$2.20 to 2.25; corned beef, Canadian, \$2.20 to 2.25; 2-lb tins American, \$2.45 to 2.50; 1-lb tins, \$1.50 to 1.60; oysters, 2's, \$2 to 2.25; 1's, \$1.35 to \$1.45;

Consignments of _____
BUTTER, EGGS and all kinds of Produce
Prompt returns. _____ handled to the best advantage
H. F. PRICE 102 Foundling Street
MONTREAL

WHEREVER
Brock's Bird Seed 
is sold it gives satisfaction to the customers, for they come again for the same seed. Ask your wholesaler for it.
NICHOLSON & BROCK - TORONTO

HAMS
BREAKFAST BACON
LARD
OUR WELL KNOWN BRAND
Write for prices.

WM. RYAN
70 and 72 Front St., East,
TORONTO

S. K. MOYER,
COMMISSION MERCHANT
Wholesale Dealer in...
Oysters, Finnan Haddies, Fresh and Frozen Fish, Oranges, Lemons, Almeria Grapes, Cranberries, and Dates
76 COLBORNE ST.,
TORONTO, ONT.

WHEN YOU KEEP...
Maple Leaf Brand
Smoked Meats
Your trade increases; your customers are pleased, because **Maple Leaf Brand** is the best.
D. GUNN, BROS. & CO.
TORONTO

Fancy California Washington Navel and Seedling

ORANGES

Choice and Strictly Fancy Lemons **PRICES**
Finest Bananas **RIGHT**

Arriving Weekly _____

HUGH WALKER & SON, Guélfh, Ont.

peaches, American, 3's, \$2.40; Canadian, \$2.70 to 2.75; 2's, \$1.90 to 2; pineapple, Canadian pack, \$2.50 to 2.75; salmon, \$1.35 to 1.40; haddies, \$1.25; clams, \$5 for 4 doz; chowder, \$2.75 for 2 doz; scallops, \$5.50 to 5.75 for 4 doz; Digby chickens, \$1; kippered herring, \$1.10.

GREEN FRUITS—Valencia oranges are decidedly higher, also Messinas; and bloods are firmer in sympathy. Lemons are also firmer. Cranberries are out of the market. Bananas have a higher range. Strawberries, gooseberries, peas, cucumbers, cabbage and tomatoes are coming in from Boston. Regarding early California fruit, now on the Montreal market, a leading firm state that it does not pay to bring it down here until the season is a little further advanced. Trade in green fruit is active. We quote: Lemons, \$3.50 to 4; Valencia oranges, \$8 to 8.50; Messina oranges, \$4.50 to 5; blood oranges, \$2.50 to 2.75; pineapples, per doz, \$2 to 2.25; bananas, \$1.75 to 2.50; rhubarb, 1½c; strawberries, 15 to 18c; cabbage, per doz, 80c to \$1.20; cucumbers, per doz, 90c to \$1; tomatoes, \$3 to 3.50 per crate.

DRIED FRUIT—There is very little movement in this line, and very few changes in quotations. We quote: Valencias, 4½ to 5c; layers, 5½ to 6c; California L.M. 4-crown, 6 to 7c; 3-crown, 5½ to 6c; London layers, \$1.50 to 1.75; Currants, cases, 4¼ to 5c; cartoons, cleaned, 6½ to 7½c; bulk, cleaned, 6½c; prunes, boxes, 6 to 7c; half-boxes, 7 to 8c; dates, 4½ to 5c; dried apples, 5c; evaporated apples, 6½ to 7c; Egyptian onions, 2¼ to 2½c; Bermuda onions, \$1.50 per crate; coconuts, \$4 to 4.50 per 100 lbs; figs, 10 to 12c; Sultana raisins, 6½ to 7c.

DAIRY PRODUCE, ETC.—The butter market is very quiet, with stocks ample and prices easy. We quote: Dairy tubs, 14 to 16c; old stocks, 8 to 12c; creamery, roll, 19 to 20c; do tub, 17 to 18c. Eggs are steady at 10 to 11c. Cheese is unchanged at 8c.

SUGAR—There has been a further easing of the market here in common with other centres. Trade is quiet, despite the fact that the berry season is at hand. Traders generally are pretty well supplied. We quote: Granulated, 4¾c; yellows, 3⅝ to 4c; Paris lump, 6c; powdered, 5¾ to 6c.

MOLASSES—The market is lower. Complaint is made of some price cutting in Barbadoes. Stocks are not excessive, and quality generally is good. We quote: Barbadoes, 27 to 29c; Porto Rico, 32 to 34c; New Orleans, 30 to 34c; Antigua, 25 to 26c; Nevis, 25 to 26c; syrup, 36 to 38c.

FISH—Trade in cured fish is very dull, whether in dry, pickled, or smoked sorts. The trade in fresh fish cannot be called very satisfactory either, as heavy supplies have depressed the market all round. Large shipments of mackerel, salmon, lobsters and some other fish are going forward from provincial points to Boston. There is still a fair catch of alewives here and the salmon catch is fair, but shad are a short supply this season. The packers get good supplies of haddock and cod, and halibut is also coming in, but in small lots. In dry codfish there is a wide range in quotations. We quote as follows: Large cod, \$3 to 3.25; medium, \$2.90 to 3.10; pollock, \$1.20 to 1.25; bay herring, \$1.25 to 1.30 per half-

bbl; new smoked, 4 to 5c; Canso, \$4 to 4.50 per bbl; shad, half-bbl, \$5; Shelburne, \$2.75 bbl, 1.65 half-bbl; boneless, 2½ to 8c; fresh Gaspereaux, 50c; smoked do, 80c; salmon, fresh, 11 to 12c; mackerel, fresh, 10c each; lobsters, small, 3 to 4c; medium to large, 5 to 6c.

PROVISIONS—The market is dull and easy. The trade is well supplied. We quote: Clear pork, \$14 to 14.50; mess, \$13.50 to 14; beef, \$12.25 to 12.75; domestic mess pork, \$13.75 to 14; hams, 9½ to 10c; rolls, 7½ to 8c; pure lard, 8½ to 9c; compound, 7c.

FLOUR, MEAL AND FEED—The flour market is easy at the decline. The local millers have cut the price of cornmeal to a very low figure. Middlings and bran, oats and peas are lower. There is nothing doing in hay. Beans are dull and unchanged. We quote: Manitoba flour, \$4.55 to 4.60; best Ontario, \$4.30 to 4.40; medium, \$4.20 to 4.30; oatmeal, \$3.10 to 3.25; cornmeal, \$1.95 to 2; middlings, in bulk, car lots, \$15.50 to 16; bran, do do, \$14.50 to 15; hay, \$10.50 to 12; handpicked beans, \$1 to 1.10; prime, 90c to \$1; oats, 31 to 32c for Ontarios; barley, \$3.50; round peas, \$1.15 split peas, \$3.30 to 3.50; yellow eye beans, \$1.75.

ST. JOHN NOTES.

J. Hunter White, the well-known young broker and produce merchant, is away on his wedding tour.

The arrangements for next fall's big exhibition here are being steadily carried on, and we are promised a much better show than the very successful one of last year.

Many of our merchants have taken up their summer residence at points along the rail a few miles out of the city. Rothesay and Westfield are favorite and charming resorts.

Fresh salmon were cheap last week. They sold out of the boats one day at 7c per lb. The large and early supply of mackerel this season has cut into the salmon market in Boston and other cities.

Summer travel from the States has begun, but the rush will not set in until after the Fourth of July. The I.S.S. Co. begin their daily steamer service between here and Boston on June 29. The company have three fine steamers on the route.

George H. Beaudoin, representing Ewing & Co., of Montreal, died at the Dufferin Hotel here on Sunday last, of inflammation of the bowels. He was ill for three weeks, and his wife was with him at the end. The remains were taken to Montreal.

Tenders are asked for important additions to the wharf and warehouse accommodation for steamships at this port, to be ready for next winter's business. It is stated that Furness, Beaver, Donaldson, Allan and French line steamships will engage in the winter export and import trade through St. John next winter.

There are probably more merchants on the stump in St. John in this Federal election than in any former one. With three tickets in the field, and the winter port question a very live issue, the merchants have taken one side or another, and quite a large number have discovered that it is almost as easy to talk on the public platform as to handle a wily customer. And they are at

Bellhouse, Dillon & Co.

MONTREAL

CHEMICAL IMPORTERS

Sal Soda Bicarb Soda Sulphur
Bluestone Borax Epsoms, etc.

BUTTER and EGGS

Consignments of the above and all produce solicited. Highest prices obtained.
Prompt returns. Correspondence invited.
References—Bradstreet's Agency.

H. P. Gould & Co.

Wholesale Produce and Commission Merchants,
80 Colborne St., TORONTO

ALBERT PAIN . . .

36 Merrick St.,
HAMILTON, ONT.

PRODUCE AND COMMISSION MERCHANT

Strawberries and spring vegetables are now in. All orders promptly attended to.
TELEPHONE 1211.

E. T. STURDEE

Mercantile Broker,
Manufacturers' Agent,

ST. JOHN, N.B. Etc., Etc.

Wholesale trade only.

EPPS'S COCOA

1-4 lb. Packets. 14 lb. Boxes
secured in tin.

Special Agent for the Dominion

C. E. COLSON - MONTREAL

VINEGARS

Made under Government Supervision. Absolutely pure.

BADGEROW SCOTT & CO.

79 and 81
JARVIS ST.
... TORONTO.

The Confidence of Your Customers

Is what you want to make your business successful. You can only obtain it by selling the best goods.

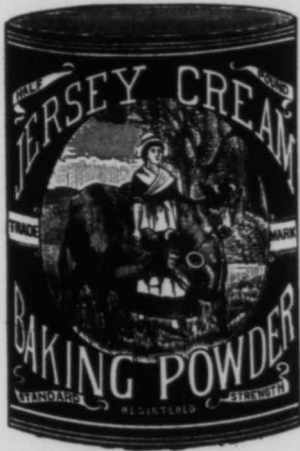
"GOLDEN" FINNAN HADDIES

Are everywhere acknowledged to be the "Best Canned Haddies" on the market. Sell "Golden Haddies" and note the increase in your sales in that line.

New Pack Now Ready

NORTHROP & CO.

St. John, N.B.



IF YOU CANNOT SATISFY

Customers from the stock of Baking Powders you carry—and this is a very general complaint with the trade—the remedy is simple. Get a supply of **JERSEY CREAM BAKING POWDER**. Pure and Sure.

Lumsden Bros., Hamilton, Ontario

Our Reputation

For always manufacturing and selling the best goods makes the sale of

"KENT"

canned goods easy and safe. They never fail in quality.

THE . . .

"KENT" CANNING AND PICKLING CO.

CHATHAM, ONT.

DON'T RISK BEING FINED . .

by selling adulterated Vinegar made from wood ashes, and other such trash. We make

Malt Vinegar
White Wine Vinegar
and
Cider Vinegar

of guaranteed purity, and the price is right. Send us a card if you would like quotations.

T. A. LYTLE & CO. Vinegar Manufacturers
TORONTO

Whittamore's "Dandy" Tan Dressing

Combination cleaner and shiner.
1 doz. in box. \$2 per doz.

JOHN SLOAN & CO.
Wholesale Grocers **TORONTO**

RIO COFFEE

Now arriving
Ex ss. Dalecarba
Usual Choice Selection

WARREN BROS. & CO.
Wholesale Grocers,
35 and 37 Front St. East, Toronto.

TEA TEA TEA

Medium and Low-Priced.

Japan, Hyson and Congou


Best value in Canada.
Write for samples and prices.

T. KINNEAR & CO.
49 Front St. East, **TORONTO**

 **50 Casks Best Imported Chicory**

EWING, HERRON & CO.
Coffee and Spices
. . . **MONTREAL**

A GOOD SELLER To know is to appreciate.



W. CLARK - MONTREAL

Currants...

FINE FILIATRA

A shipment of cases and half-cases now in store.

PERKINS, INCE & Co.
TORONTO.

We are offering this week some rare values in

VALENCIA . .
MALAGA . .
AND . .
CALIFORNIA

Raisins

SMITH & KEIGHLEY
9 Front St. E. **TORONTO.**

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THERE'S MANY A SLIP BETWIXT CUP AND LIP

BUT NEVER ANY DISAPPOINTMENT IN

JAMIESON'S BISCUITS

Manufactured by

R. E. JAMIESON - OTTAWA

All grocers keep them for a good reason. And the people will have them because they are the best.

it, hammer and tongs. The quiet condition of general business affords them time, and the campaign managers furnish the opportunity.

The financial statement of the St. John Street Railway Co. presented at the stockholders' meeting, Wednesday of last week, showed a net profit, after providing for interest and all charges, of \$31,789.03. From this, two dividends of 2 per cent. each have been declared, using up \$20,000, and \$5,000 has been put to suspense account and \$6,789.03 to profit and loss. The assets of the company are \$1,023,397.42.

HALIFAX TRADE GOSSIP.

WE are a community of traders and politicians down here by the sea. It has been correctly said of England that she is a nation of shopkeepers, and it can be said with equal correctness that we of Halifax are a community of traders. Halifax is the national gateway of Canada. Summer and winter its noble harbor is open to receive the shipping of the world, should it come along. We can, somebody says, accommodate the navies of the world, but, somehow or other, only dear old England seems to tumble to the advantage. It is true our West India business has fallen off. There was a time when our docks would be crowded with trim little brigantines, which carried our fish to the denizens of the sunny islands and brought back cargoes of sugar, molasses and rum. Now there are none of them. The subsidized and unsubsidized steamers do all the trade. The new way is the swiftest, but, somehow or other, our merchants sigh for the good old times of the brigantine. We don't send out as much fish now as we did in the days gone by, but if the natives of the West Indies have tired of our fish it is not our fault. In the good old days fortunes were made in the West India business here. They are being spent by the sons of the men who made them.

Halifax lost the West India business, but it has not lost heart, and we are expecting big things when the direct fast line is established.

As I said, we are politicians as well as

merchants. We can drive a bargain or make a speech. We are now making the speeches. Business is dull, says the merchant, and he orders his team and drives to some rural settlement and expounds the trade policies of the Government and Opposition to his entire satisfaction. "Business is dull on account of the elections." That is the general cry. We are forced to accept the statement or go look for proof. But we can't help thinking that people must eat and have wherewithal to be clothed (to say nothing of the drink), even if an election is approaching. Perhaps after all there is considerable of the imaginary in it all. Because an election is on we think times are dull, and we are content to let everything slide until it is over. Thank goodness, we won't be able to use that excuse after the 23rd, for it is only an excuse to get clear of business. For my part, I don't believe trade is duller than on any corresponding period in any other year. Our imports and exports keep up just the same. The price of cod went down in the W. I. market, but the price of fresh mackerel went up in the States, and we had an abundant catch, too. Certain it is there has not been a spring for many a year when so much money was being paid out in Halifax for labor, public works to the extent of \$2,000,000 being in course of erection, and labor, skilled and unskilled, in demand. Failures are few and far between, and we have the prospect of an abundant apple crop in the Annapolis Valley, coupled with the knowledge that the apple crop in England is a failure. But for all that, when the elections are over, we will be crying for the fast line to stimulate trade. See if we don't.

THE MARKETS.

You can buy three dozen fresh case eggs for 25 cents. That is the price paid for them on P.E. Island. But you can only buy them at one store, and that store is at the north end, the part of the city which is getting the lion's share of the retail trade to-day, because it is the portion of the city in which the working people reside. Eggs are a drug on the market, and will be unless shippers hold up for a few weeks.

The butter market is in a healthy state. Desirable stocks are in demand, and retail

at 23 and 24c. Jobbers' quotations are about 18c. for new creamery and 19 to 20c. for creamery prints. Townships dairy is worth 16 to 17c. in a jobbing way.

Dealers report a slight movement in cheese, new grass jobbing at 8½c.

In green fruits the indications are for higher prices in oranges and lemons. Valencia oranges are worth \$6 for 420 count, and Messinas \$3.75 to \$4 in cases of 150 to 200. Lemons are quoted at \$3.50 to \$4.300 count, for choice fruit. Bananas are in good demand, and the fruit on the market is excellent. The tendency is stronger in price, the quotations being \$2.25 to \$2.50 per bunch for fancy stock. Egyptian onions are plentiful, and sell at \$2.25 per 100 lbs. Bermudas are worth from 90c. to \$1.10 per bag. Pineapples are coming in more freely, and sell at \$1.65 to \$1.90 per doz. American tomatoes have arrived in limited quantities, and as they are high on the other side, so are they high here. Some nice Bermuda tomatoes sold at 70 to 75c. per bag this week. They arrived on the Alpha. Very few strawberries have been received. Natives will be on the market in two weeks.

There is no change in the domestic sugar market. Jobbers are filling orders at 4¼ and 4¾c. for ordinary sized lots of granulated, and yellows at 3¾ to 4¼c., according to grade and color. Three cargoes of

BUSINESS CHANCES.

COMMISSION FIRM IN VICTORIA, BRITISH Columbia, desire few good agencies pertaining to grocery trade; can furnish first-class references. Address No. 999, care Colonist office, Victoria, B.C. (25)

We Desire Simply
to call your attention to
the fact that

"SCIENTIFIC"

STOVE PIPE VARNISH

is a good thing to offer now for use on
GRATES,

REGISTERS,

GAS STOVES, ETC.

"The Little Red Tin"

See prices in market quotations Toronto.



MONEY MAKERS ALL!

PURE GOLD

Baking Powder
Flavoring Extracts
Coffees, Spices
Mustards, Herbs, etc.
Tomato Catsup, plain or sweet
Blackings
Peerless Washing Compound
Soaps, etc., etc., etc.

The Established Standard Goods of Canada.

Write us for Price List.

See our Travellers.

PURE GOLD M'FG. CO. 31&33 FRONT ST. EAST.
TORONTO.

molasses arrived since last report. Barbadoes has declined 1c., and Porto Rico quotations are also a fraction down. Some small lots are moving, and a sale of 60 puncheons, held over from last year, is reported. Quotations are: Extra choice Demerara, 38 to 40c.; fancy Porto Rico, 35c.; good do., 33c.; Antigua, 26c.; St. Kitts, 26c.

In fish stuffs there is very little change. Some shipments have been made to the West Indies, Musgrave's new steamer taking quite a cargo. Fresh mackerel is down in price, but the total catch is being sent to Boston iced.

Breadstuffs remain steady. Quotations in flour remain same as last week, viz.: Ogilvie's or Five Lilies, \$4.45 to \$4.60; Ontario made Manitobas in wood, \$4.20 to \$4.30; Manitoba shipments, in sacks, \$4.15 to \$4.25; Ontario and Manitobas mixed, for patents, \$4.25 to \$4.35; 90 p.c., \$4.05 to \$4.15; low grades, \$3.35 to \$3.60.

THEIR REPORT IS FAVORABLE.

Mr. George Wedlake, of Brantford, mechanical superintendent of the Cockshutt Plow Co., has returned with the local manager, Mr. A. E. Mott, from a trip through almost every district in the province and the Territories as far as Moosomin, the M. & N.W. district being the only portion not yet inspected. They are of the opinion that the amount of wheat in crop is not far short of last year, and every farmer spoken to on the subject said the grain was as far advanced

at present as during the corresponding week of 1895. The farmers had to work harder this year, but the results have amply repaid them. In the districts around Morris, Dominion City and Emerson, where it was impossible to sow wheat in time, the farmers are all sowing flax, which is a very profitable crop, but somewhat trying on the soil.—Free Press, Winnipeg.

CALIFORNIA PRUNES.

The California Fruit Grower says in its issue of the 6th inst.: "The stock of prunes remaining on hand is limited to about 30 cars, and these are fast going into consumption, but at low prices. The general market is weak in tone, and we learn of sales at less than a 3c. basis for the four sizes. And as to the growing crop, conditions are at present favorable for a larger crop than last season. This may all change before the month of June has passed. In the great San Joaquin valley, where the crop was a failure last year, this season promises a good crop. The Santa Clara valley promises a larger crop than last season, while some sections in the north are short. Indications point to better than 60,000,000 pounds cured prunes for crop of 1896. Oregon prunes are largely a failure this season. Europe reports the promise of a good crop."

A NEW FISH SALT.

AN Inverness paper has the following from its Stornoway correspondent with regard to a fish salt which will, it is expected, revolutionize the fish-curing trade. "No little interest was occasioned at the fish mart by the appearance of Herr M. Stare, of Charlottenburg, Germany, who came to Stornoway to introduce a fish salt which, in his estimation, is to revolutionize the fish-curing business. He claims that fish treated with this salt can be kept for an indefinite period—say for months—in a perfectly fresh condition. He also maintains that his salt is capable of curing the fish with the addition of a little ordinary salt. During his stay he purchased some herrings and put them up in small barrels treated with his preparation. Mr. Stare returned to Germany a few days ago, but left these barrels behind to be examined in the course of a month or two with a view to proving the efficacy of his preparation. He also left samples of the salt in the hands of various curers in town." The opening of the barrels will be waited for with interest, as if the salt comes up to expectations it will mean the beginning of a new era in fish-curing trades.

Speculation is all right in its place, but its place is not giving a man credit, speculating upon his honesty to pay you. There should be no speculation as to whether a man who asks credit is able to meet his obligations.

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FINISH
for use on



THE IRELAND NATIONAL FOOD CO.

Toronto, Ont.



Write for Samples and
. . . Price Lists.

Special attention given to
. . . Mail Orders.

HINTS TO BUYERS.

DAWSON & Co., of Brampton, are handling from 100 to 150 crates of strawberries per day at the warehouse in that town.

Large shipments of potted meats are arriving this week for Davidson & Hay.

The Port Fish Co., Toronto, is in receipt of Lake Winnipeg white fish.

Another large direct shipment of currants is to hand this week for Davidson & Hay.

Warren Bros. & Co. are in receipt of a shipment of green Rio coffee this week. The samples are good.

Davidson & Hay are offering Wilson's root beer and Bull's ginger beer to retail at 10c.

The proceedings recently taken against makers of and dealers in spurious vinegar are causing grocers who value their reputation to buy only from reliable manufactur-

ers. T. A. Lytle & Co., who are known throughout Ontario for the purity of their goods, report a decided increase over last season in vinegar sales.

Clemes Bros. have received two carloads of water-melons during the week direct from Florida.

Davidson & Hay are showing some particularly good values in low-grade Japan teas.

W. H. Gillard & Co. are offering a fine line of Young Hyson, which can be retailed at 25c. and leave a good margin.

English spiced sweet gherkins are being sold by A. E. Richards & Co., in pint and half-pint bottles. The price is low.

"Repeat orders for East India pickles are coming in very freely," say A. E. Richards & Co. This delicious pickle is fast becoming popular.

W. H. Gillard & Co. beg to advise the trade that they have another shipment of

Gillard's pickles, and will now be able to fill all orders.

Warren Bros. & Co. have in stock a shipment of Filiatra currants in cases and half cases; also Crosse & Blackwell's marmalades, olives and pickles.

Blair's liquid rennet is being imported by A. E. Richards & Co. It is put up in handsome packages and its purity and strength are well known.

Dawson & Co., of Toronto, are in receipt of a carload of new potatoes from St. Louis, Mo. They also have a car each of cucumbers and "Crystal" tomatoes.

Pilgrim Bros.' summer beverages are steadily and rapidly becoming the warm (or rather cool) favorites of the public, so the wholesale agents, W. H. Gillard & Co., say.

Marshall & Co., Aberdeen, Scotland, report a steadily increasing demand for their kippers, bloaters, herrings in tomato and an-

Exaggeration . . .



Is a poor factor to use in selling goods. Plain facts are best. When showing our goods, just tell your customers what we have been telling you about their purity and cleanliness, and induce them to make a personal test. One sale will always lead to others.

DELHI CANNING CO., DELHI.

Do you keep Silver Dust Washing Powder?

In justice to yourself, and in justice to your customers, you ought to. It is a quick and harmless washing compound that may be used for all purposes where soap is commonly used. Try a sample from your wholesaler.

SILVER DUST MFG. CO. - - HAMILTON

chovy sauce, and fresh herrings. These goods have become a staple article in Canada.

Morton's and Marshall's canned herrings are leading summer goods with the Eby, Blain Co., Ltd.

The progress in the popularity of Ceylon tea continues steadily. Laporte, Martin & Cie. report good sales of their "Victoria" and "Princess Louise."

Cunningham De Fourier's celebrated potted fish and game delicacies are being offered by the Eby, Blain Co., Ltd., at very low prices.

Buyers looking for fine Morning tea can procure same from Lucas, Steele & Bristol. The firm also have excellent value in gun-powders and Oolong.

The Eby, Blain Co., Ltd., are offering special bargains in California dried fruits for the next two weeks. They have an assortment of peaches, pears, prunes, egg plums and apricots.

"Yes," say Lucas, Steele & Bristol, "our berry sugar is selling better every day. We also have a big demand for our XXX line. People have found out its purity and keeping qualities."

Another week of lively selling of the fresh cargo of Barbadoes molasses is reported by

Laporte, Martin & Cie. This molasses seems as popular as ever with the trade, and is especially choice this season.

"Magic" soda, (bi-carb.) is just to hand with Lucas, Steele & Bristol. It is packed in cases of 30 1-lb. and 60 ½-lb. packets, 60 pounds in all, quality is first class, and being handsomely put up it looks well on the shelves.

Another shipment of Marshall's Scotch herrings has just been landed, consisting of kippers, bloaters, herrings in anchovy and tomato sauce, fresh herrings, etc. The goods are consigned to the leading wholesale trade throughout the country.

The Eby, Blain Co., Ltd., report the arrival of a large shipment of Filiatra currants in barrels, half-barrels, cases and half-cases. "The sales of our 'Kolona' Ceylon tea are increasing rapidly, and it is becoming more popular every day," so say the Eby, Blain Co., Ltd.

J. W. Beardsley's Sons, New York, packers of shredded codfish, "Acme" sliced smoke beef and "Star" boneless herring, the last two in tins with keys, wish to call the attention of the trade to their prices on page 41, this issue, of THE CANADIAN GROCER. New stock of the above is now in the hands of jobbers throughout Canada, and at this season of the year "Acme" beef and "Star" herring are finding ready sale with all live retailers.

PERSONAL MENTION.

Mr. Theo. Leonard, of Detroit, representing Kingsford's Oswego starch, was in Toronto this week.

Mr. Joseph F. Eby, of the Eby, Blain Co., is enjoying a few days' fishing in the neighborhood of Havelock.

Mr. F. W. Dawson, manager of the Brampton branch of Dawson & Co., who has been visiting Great Britain, sailed for home on the 11th inst.

Mr. W. F. Carter has resigned his position with George Craig & Co., and will take the management of the grocery department, which Jerry Robinson & Co. are about to establish.—Free Press, Winnipeg.

Charles E. (Duke) Mellish, who for many years has been in the sample room of the Eby, Blain Co., Ltd., is now representing that firm on the Lake Shore territory and Niagara Peninsula. Charley possesses the qualities necessary to a traveler, and his success is assured.

Mr. Justice Burbidge delivered judgment in the Exchequer Court, Ottawa, on Monday, in the case of McKay's Sons & St. Lawrence Sugar Refining Co. v. the Queen, claim arising out of damages to steamship Acadia in Morrisburg Canal. Judgment for claimants upon the question of law with reference to Registrar to ascertain damages.



FOR THE

USE

**Whitest
Lightest and**

**Ocean
Wave..**

**Sweetest Cakes Baking
Powder**

Manufactured by the . . .

HAMILTON COFFEE AND SPICE CO.

Hamilton, Ont.



This is a cut of our high Grocer Refrigerator which we make in three sizes. We also have two sizes in a low style of Grocer Refrigerator and in point of workmanship and efficiency cannot be excelled in this or any other country. We make them for Butchers', Grocers', Hotel and Family use. Call and see them or send for catalogue.

JOHN HILLOCK & CO.
165 Queen St. East, Toronto.

**OBSERVE
THOSE
OWLS**

On each package of genuine "Instantaneous Tapioca." It needs no soaking and very little cooking. Recipes and sample sent for the asking.

Howe, McIntyre Co.
MONTREAL, Que.

CANADIAN
AGENTS

For Sale...

A retail Grocery and Liquor Business in a city west of Toronto. Capital chance for a man having about \$5,000 capital.

Address

"ALPHA,"
c.o. The Grocer,
TORONTO

(-6)

Siamese Twins



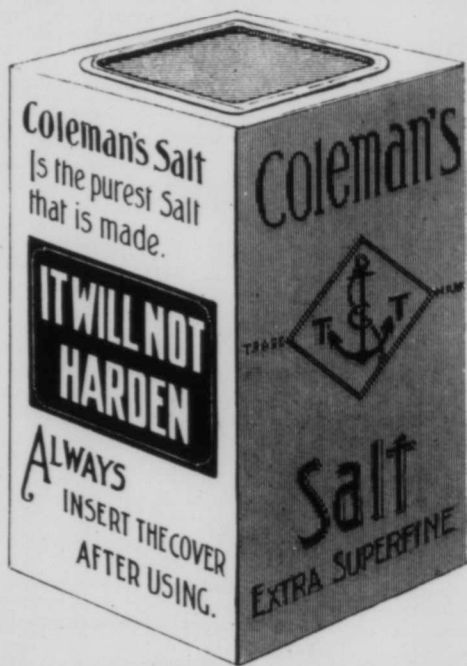
are debt and difficulty, difficulty and debt—they are inseparable. We need not discuss their causes here, either. What we want to point out is that no man with a family, or with large business interests at stake, should neglect life insurance. Stick to the policy you have, and when you want more insurance see one of our agents about it, or call in at Head Office. No medical examination is required for our pension. Bond policy and rates are away down.

**MANUFACTURERS' LIFE
INSURANCE COMPANY**

HEAD OFFICE, Toronto, Can.

COLEMAN'S SALT

UNEXCELLED FOR



FAC SIMILE OF 5-LB. BOX.

Table or
Dairy

Put up in . . .
BAGS,
SACKS or
BOXES.

IT WILL NOT HARDEN

There is money to be made by selling this Salt. Gives universal satisfaction. Our new 5-lb. box is the most attractive package for shelf display on the market.

Write for prices.

THE CANADA SALT ASSOCIATION

CLINTON, ONTARIO.

**A
Capital**

T

Appleton's India & Ceylon Teas

THE "TAPIR" BRAND.
SOLD IN LEAD PACKETS

With which to begin
a new era in your
tea trade is

Appleton's Tea

It is composed of the
finest spring pickings
from the best gardens
in India and Ceylon,
skilfully blended in such
a way that it produces
a perfect cup—whole-
some, fragrant and re-
freshing.



*Spring Picked!!!
Skilfully Blended!!
Attractively Packed!*

Drop a line for prices.

Agents { MONTREAL—FRANK MAGOR & Co., 16, St. John Street.
TORONTO—THOMPSON & THOMPSON, 18, Front Street East.

YOUR BEST CUSTOMERS

Are not those who are look-
ing for cheap teas, but rather
those who seek a better tea
than what they have been
getting.

Tetley's Packet Teas (INDIAN AND CEYLON)

Are what you should offer these.
They are sure to please.

Joseph Tetley & Co.

14 Lemoine St., MONTREAL

T. KINNEAR & CO.
49 Front St. E., TORONTO

THE HUDSON BAY CO.
WINNIPEG

BUY LIPTON'S TEAS

AWARDED THE HIGHEST HONORS AT THE WORLD'S FAIR
SUPPLIED UNDER SPECIAL ROYAL WARRANT TO
THE QUEEN OF ENGLAND.



OVER
1,000,000

Packages sold
weekly in
Great Britain
alone.

Largest sale in the World.

Wholesale Agents:

Montreal: Caverhill, Hughes Co.
Toronto: Eby, Blain Co., Ltd.
Ottawa: P. Baskerville & Bros.
Kingston: W. G. Craig & Co.
Hamilton: Balfour & Co.
London: A. M. Smith & Co.
Sarnia: T. Kenny & Co.
Winnipeg:
Sutherland & Campbell.

LIPTON TEA PLANTER
CEYLON

Chief Offices: City Road, London, England.
United States Offices: 80 Front St., New York.



Tickled to Death

Everybody had to buy

Ceylon Teas



The Best Teas in every respect—in quality, flavor, healthfulness—are the wonderful teas of

CEYLON

as



st.

AS



R
00
old
in
World.
gents:
H. Hughes Co.
in Co., Ltd.
rville & Bros.
Craig & Co.
ur & Co.
mith & Co.
& Co.
l & Campbell.
ANTER
YLON

The Finest Whisky in the World

Is — **JOHN DEWAR & SONS'**
(Distillers, PERTH, SCOTLAND.)

.. 50 MEDALS ..

Purveyors by appointment to Queen Victoria.
Under competition, the only Scotch drawn at the bars of
Spiers & Pond, Ltd., London, England.
Highest Award International Exhibition, Edinburgh, 1890,
Diploma of Honor and Gold Medal.

J. M. DOUGLAS & CO., MONTREAL, AGENTS.

EVERY GROCER HIS OWN EXPERT.

A PIECE of advice frequently found in trade papers, remarks Merchants' Review, is comprised in the following sentence: "Let every grocer qualify himself to judge of the quality of the goods he sells and, if he cannot do that, let him employ an expert to do the work for him." There are two reasons why grocers should lay this advice to heart. First, self-interest demands that they shall know something about the goods they buy, otherwise how can they avoid being cheated? Second, the public is entitled to some degree of protection at

the hands of the merchants whom it supports.

It requires considerable presumption on the part of a dealer in food products to offer to cater for consumers when he knows less about the products than the consumers know.

Ignorance of such matters is at the bottom of much of the adulteration the public is familiar with. A sample of goods looks well, is offered at a reasonable price, and the grocer is induced to purchase it, although it is a counterfeit which could not escape the scrutiny of the experienced dealer.

"Knowledge is power," has been well

said, but in the grocery business to-day it is fast becoming indispensable. It is true that many inexperienced and untrained dealers manage to escape disaster by relying upon the rivalry of salesmen, but even the very large buyer, who notifies rival salesmen beforehand to be present in his office at such a time with samples and quotations, will sometimes slip up, through too much dependence upon the effects of the force of competition, because the salesmen themselves are not always posted on the goods which they are trying to sell.

Let every grocer be his own expert. It is not impossible, if he will take a little pains to learn.

Manufacturers by appointment to Her Majesty the Queen,
H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record



MARTIN & ROBERTSON,
Victoria and Vancouver,
for British Columbia

E. T. STURDEE, St. John, N.B., for Maritime Provinces.

TEES & PERSSE, Winnipeg, for Manitoba and North-West Territory.

Liquid and Paste Blacking
Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and
Liverpool

CHAS GYDE, Montreal, for Ontario and Quebec.

Grocers!

If our representative has not personally called on you, demand of your wholesaler when ordering.

- Reliable French Stove Blacking,*
- Quickshine Stove Paste,*
- Moody's Nondustable 5-cent bar,*
- Electric Crown 10-cent bar.*

These goods you will take pride in handling, and will be to your benefit financially. . . .

Alpha Chemical Co.
— BERLIN

The GRAND TRUNK RAILWAY

System is the Great International Route
Between the **EAST** and the **WEST**

Is the **ONLY LINE** running **THREE** Fast Express Trains Daily (except Sundays) between

**MONTREAL, TORONTO,
DETROIT, NIAGARA FALLS,
AND CHICAGO.**

(For Sunday Service consult TIME-TABLE.)
IT IS THE GREAT SCENIC AND TOURIST ROUTE. The only Line affording delightful views of all the principal cities and points of interest along the picturesque banks of the St. Lawrence River and shores of Lake Ontario.

The only all-rail route from the West to Cacouna, Dalhousie, and other Seaside Sea-bathing Resorts on the Gulf of the St. Lawrence.

The direct route to Boston, New York, the White Mountains, Portland, Me., Old Orchard Beach, and all Sea-bathing Resorts on the Atlantic Coast.

It is the only route to the MUSKOKA AND MIDLAND LAKES, and the short line to OTTAWA.

Ask for tickets via the Grand Trunk Railway and see that they read that way.



"BUILD TO-DAY THEN,
STRONG AND SURE.
WITH A FIRM AND
AMPLE BASE."
— Longfellow.

DO YOU?

WISH THUS TO BUILD
an advertisement
in the
**CONTRACT-
RECORD.**

TORONTO
will bring you
tenders from the
best contractors.

We always have . . .

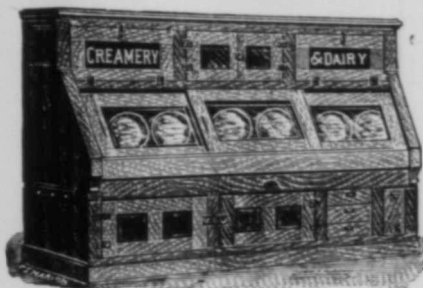
SALT

FOR ANY PURPOSE

Send card for prices.

VERRET, STEWART & CO.
QUEBEC AND MONTREAL.

Aubin's Patent Refrigerator



The "Grocer's Standard" is the Favorite.

Send for Catalogue and Price List.

C. P. FABIEN 3167-3171 Notre Dame St.
MONTREAL

Stearns Bicycle

The modern wheel for
modern wheelers—
the lightest of the
strong—the strongest
of the light.

AMERICAN RATTAN CO., TORONTO, ONT.
CANADIAN SELLING AGENTS

Boeckh's Brushes

A REFRESHING AND TONIC BEVERAGE

Lemon . . . Phosphate

This preparation is the natural acid of the lemon combined with acid phosphate, so highly esteemed as a tonic.

A teaspoonful in a glass of water sweetened to taste makes a delicious and cooling drink.

PUT UP IN PINT BOTTLES

THE PUBLIC ARE ASKING FOR IT
HAVE YOU ANY IN STOCK?

Prepared by . . .

THE JOHNSTON FLUID BEEF CO. - MONTREAL.

INDIAN &
CEYLON TEAS

G.F. & J. GALT

42 SCOTT ST. TORONTO

BOOK ON TEA BLENDING
MAILED ON APPLICATION

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. B. PEARSON, general merchant, of Victoria, B.C., has assigned with a statement showing assets of about \$35,000 and liabilities of \$50,000. Several Toronto houses are interested, but the principal creditors are in Montreal.

P. M. Lawrason, oils, London, has assigned to A. Robinson.

Mrs. Jane Taylor, groceries, Hamilton, has assigned to C. S. Scott.

William Stewart, grocer, Tilsonburg, has assigned to Joncas A. Graves.

Geo. E. Baker, grocer and butcher, Brigiden, has assigned to W. J. Ward.

H. C. Mitchener, general merchant, Edgington, has assigned to S. Armstrong.

Joseph Brassard, general merchant, Tremblay, Que., is offering to compromise.

A meeting of the creditors of A. H. Tourangeau, L'Original, will be held to-day.

Joseph R. Thompson, general store and fish, Petit de Grat, N.S., has assigned.

R. J. Greenleese, general merchant, Thurso, Que., has compromised at 35c. on the dollar cash.

S. Warren, grocer, Wales, has compromised at 60 cents on the dollar, in four and eight months, secured.

John P. O'Neil, grocer, Halifax, has assigned his book debts and his stock has been sold under a bill of sale.

A meeting of the creditors of Max Davidson, general merchant, Slatington, Que., has been called for the 25th inst.

CHANGES.

The Windsor Salt Co. is applying for incorporation.

W. Segal is starting a general store at Mal Bay, Que.

The premises of Pelletier & Co., grocers, Quebec, have been closed.

Church & Howard, grocers, Brantford, have sold out to H. Wickham.

James Beer, grocer, New Westminster, B.C., has sold out to Mrs. J. Grant.

A grocery and liquor business has been started in Montreal by Dumontel Bros.

Joseph Horton is opening a grocery and liquor business in St. Henri de Montreal. Alex. Leduc, in a similar line of business in the same place, has sold out.

The stock of the stores owned by Josiah Graham at Lambton Mills and Cooksville have been sold by the assignee, Mr. J. P. Langley, to R. W. Elliott, for a lump sum. The estate will probably pay about 55c. or 60c. on the dollar.

SALES MADE AND PENDING.

The stock, etc., of the estate of Neill & Small, general merchants, Kincardine, are

advertised for sale by auction on the 24th inst.

The stock, etc., of Munn & Co., grocers, Paris, are advertised for sale by tender.

The general stock, etc., of L. D. Stanley, Lucan, are advertised for sale by auction on the 19th inst.

The general stock of C. Mair, general merchant, Keetowna, B.C., has been sold at 50c. on the dollar.

The general stocks of the estate of D. Daniels, Bracebridge and Burk's Falls, are to be sold by auction on the 24th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Kinloch, Lindsay & Co., wholesale grocers, Montreal, have dissolved.

H. W. Booth and J. F. Garrow have formed a partnership to carry on business in Ottawa as grocers, under the style of Booth & Garrow.

FIRES.

B. W. Ralston & Co., grocers, Amherst, N.S., have been burned out.

DEATHS.

F. Johnston, grocer, Oheweken, Ont, is dead.

Edwin Harvey, grocer, Brantford, is dead.

W. Chase, of W. Chase & Co., general merchants, Shuswap, B.C., is dead.

Joseph McNeil, general merchant, Windsor, N.S., is dead.

SWALLOWED UP!

Do you remember the story of the penurious man who accidentally swallowed a five-dollar gold piece? says a press circular. A doctor was immediately summoned and the stomach-pump was applied; but, notwithstanding the most desperate efforts for more than five hours, the total amount that could be obtained was \$2.69.

Here is a case where the money was all there, but it couldn't be taken out under the circumstances. There are a good many grocery stores where the profits are all there, but it couldn't be taken out under the circumstances. The trouble in the first place was a penurious man, in the others it is penurious and shiftless management.

It is not a question of a lack of trade. It is a lack of that handsome margin of profit which there should be on the business—which there would be on it if it were done on business principles.

A GENTLE HINT.

According to The Grocery World, the following rhyming announcement was recently found on the wall of a grocery store:

"My friends did come and I did trust 'em.
I lost my goods and lost my custom.
To lose them both did grieve me sore,
So I resolved to trust no more."

A gentle hint that everybody ought to take without offence.

Consignments Stored in Bond

And shipped, when sold, to proper addresses. Specially convenient for consignments partly sold in transit.

BLAIKLOCK BROTHERS, MONTREAL**A Special Session**

From July 6 to July 31, for Teachers, Students and others, at the

CENTRAL
Business College

Toronto, Ontario.

Particular attention to Bookkeeping (by Business Practice), Penmanship, Shorthand and Typewriting. An opportunity to combine pleasure with profit. Don't miss it. A postal will bring you all particulars.

Address
W. H. SHAW, Principal,
Cor. Gerrard and Yonge Sts.

**HART BROS. & LAZIER**

Stoneware Manufacturers

BELLEVILLE, ONT.



**BEST
NEW JERSEY
CLAY**



ASK FOR PRICES

**"SANITAS"**

**NATURE'S
GREAT DISINFECTANT.**

**Non-Poisonous,
Does not Stain Linen.**

FLUID, OIL, POWDER, &c.

HOW TO DISINFECT A valuable Copy-right Book giving simple directions "How to Disinfect" in cases of the various Infectious Diseases, as also in every-day life, will be sent Free on application.
HOW TO DISINFECT THE SANITAS Co., Limited,
HOW TO DISINFECT BETINAL GREEN, LONDON, ENGLAND.

**A pushing Agent wanted
in each Canadian City.**



Cooking is Troublesome Work

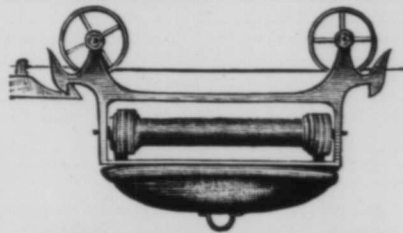
At any time. It's more than troublesome during the hot summer days. Those who have tried our cooked meats have found out that it is altogether unnecessary. There is ample variety for a pleasant bill of fare all through the season. Write for our list.

LAING PACKING & PROVISION CO. - - MONTREAL

CANADIAN TOMATO CHUTNEE

For Soups, Gravies, Curries, Fish, Game, etc. Used for lunch and breakfast as sandwiches. Highly recommended by H. R. H. Princess Louise and by the late Sir John A. Macdonald. For sale by leading wholesalers.

Prepared by **M. P. CARD, Guelph, Ont.**



CHAMPION CASH RAILWAYS

5 years' trial has proved them the very best store service in the market. In use from P.E.I. to Victoria. Send for circular giving all particulars.

S. S. KIMBALL, 577 Craig St., Montreal

Union Mutual Life Insurance Co. OF PORTLAND, MAINE

Only Company whose Policy Contracts are governed by the statutes of the . . .

MAINE NON-FORFEITURE LAW

WALTER I. JOSEPH, Manager

Room 2, 162 St. James Street, Montreal

Summer Salt

Especially for the better class of trade and such as is required by Summer Cottagers, Campers, Fishing and Hunting Parties, is much better when sold in cardboard packages. We supply all the Wholesale Grocers in Toronto with

"Windsor" Salt

put up in this manner. You can order from any traveller.
48-2 lb. packages per case \$1.50
24-5 lb. " " " 1.80

Toronto Salt Works

128 Adelaide Street East

TORONTO, ONT.



ASK FOR

MOTT'S

LIVE GROCERS . . .

BUY and sell

ADAMS' ROOTBEER

OTHER GROCERS . . .

BUY IMITATIONS AND keep them

The People want the Genuine

ADAMS' which is advertised in 300 of the best Canadian newspapers.

Fine Fruit Tablets



ENGLISH FORMULA TABLETS

Have been our specialty and have been a success. Packed in elegant Flint Glass Jars, large glass stopper, the finest package in the Dominion. Also in round jars, similar to English, but made two inches shorter to fit the ordinary shelf. A large variety. List of flavors and prices on application.

G. J. HAMILTON & SONS

PICTOU, N.S.



LOTS OF STARCH

Being used now on summer washables. Good results are only obtainable from good starch. Our

Silver Gloss Starch

gives a clean, ivory like finish, and dealers and consumers can safely rely upon it wherever a perfect gloss is required.

EDWARDSBURG STARCH CO. Cardinal

Sardines, other brands 9 1/4	11	0 16	0 17
" P. & C., 1/2" tins	.....	0 23	0 25
" " " "	.....	0 35	0 38
Sardines, Amer., 1/2" "	.....	0 04 1/2	0 09
" Mustard, 1/4 size, cases	.....	0 09	0 11
50 tins, per 100	.....	10 00	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	.....	1 10	1 15
Kipperd Herring, 1-lb.	.....	1 65	1 90
Herrings in Tomato Sauce	.....	1 70	1 90
Herrings in Shrimp Sauce	.....	2 00	.....
Herrings in Anchovy Sauce	.....	2 00	.....
Herrings a la Sardine	.....	2 40	.....
Preserved Bloaters	.....	1 85	1 90
Real Findon Haddock	.....	1 85	1 90

CANNED MEATS.

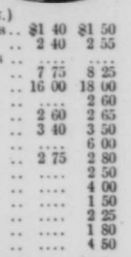
ARMOUR PACKING CO.—HELMET BRAND			
Cornd Beef, 1 lb.	.....	1 40	1 50
" " 2 lb.	.....	2 60	2 75
" " 4 lb.	.....	5 50	5 80
" " 6 lb.	.....	8 50	8 80
" " 14 lb.	.....	17 50	18 00
Roast Beef, 1 lb.	.....	1 40	1 50
" " 2 lb.	.....	2 60	2 75
Luncheon Beef, 1 lb.	.....	1 60	1 70
" " 2 lb.	.....	2 75	2 85
Brawn 1 lb.	.....	1 30	1 40
" " 2 lb.	.....	2 35	2 50
" " 6 lb.	.....	6 60	6 80
" " 14 lb.	.....	14 50	15 00
Ox Tongue, 1 1/2 lb.	.....	7 00	7 20
" " 2 lb.	.....	8 50	8 80
" " 2 1/2 lb.	.....	10 75	11 00
Lunch Tongue, 1 lb.	.....	3 35	3 50
" " 2 lb.	.....	6 50	6 80
Chipped Beef, 1/2 lb.	.....	1 60	1 70
" " 1 lb.	.....	2 65	2 80
Pigs' Feet, 1 lb.	.....	1 65	1 75
" " 2 lb.	.....	2 45	2 60
Potted Meats, Tongue or Ham			
1/4 lb.	.....	70	75
Potted Meats, Tongue or Ham			
1/4 lb.	.....	1 20	1 25
Potted Deviled Ham or Tongue, 1/4 lb.			
.....	.....	70	75
Potted Deviled Ham or Tongue, 1/2 lb.			
.....	.....	1 20	1 25
WHITE LABEL.			
soaps Assorted, 1 qt.	.....	3 00	3 15
" " 1 pt.	.....	2 00	2 10
Gelatine of Boar's Head, 2 lb.	.....	3 00	3 20
Braised Beef with Vegetables, Piquant Sauce, Gumbo, Tomato and Rice, 2 lb.	.....	3 00	3 10
Flower Roast, 2 lb.	.....	5 00	.....
Sliced Gold Band Bacon	.....	3 00	.....



Acme Sliced Beef.
No. 1 tins, key, 2 doz., per doz. \$2.50.



Beardsley's Boneless Herring. per doz. 1 42



Codfish. per doz. 0 90

CHEWING GUM.

ADAMS & SONS CO.		per box
Tutti Frutti, 36 5c bars	.....	\$1 20
Pepsin Tutti Frutti, 23 5c packages	.....	0
" " " " in glass-covered boxes, 23 5c packages	.....	0 80
Horchound Tutti Frutti, glass tops, 36 5c packages	.....	1 20
Cash Register, 390 5c bars and pkgs	.....	15 00
Tutti Frutti Show Case, 180 5c bars and packages	.....	5 50
Glass Jar with Pepsin Tutti Frutti, 115 5c packages	.....	3 75

Tutti Frutti Girl Sign Box, 160 5c bars and packages	.....	6 00
Tutti Frutti Cash Box, 160 5c bars and packages	.....	6 00
Variety Gum (new), 150 lc pieces	.....	1 00
Orange Blossom, 150 lc pieces	.....	1 00
Flirtation Gum, 150 lc pieces	.....	0 65
Monte Cristo, 180 lc pieces	.....	1 30
Mexican Fruit, 36 5c bars	.....	1 20
Sappota, 150 lc pieces	.....	0 30
Orange Sappota, 160 lc pieces	.....	0 75
Black Jack, 115 lc pieces	.....	0 75
Red Rose, 115 lc pieces	.....	0 75
Magic Trick, 115 lc pieces	.....	0 75
Red Spruce Chico, 200 lc pieces	.....	1 00

CHOCOLATES & COCOAS.

CADBURY'S.		per doz.
Cocoa essence, 3 oz. packages	.....	\$1 65
Mexican chocolate, 1/4 and 1/2 lb. pkgs.	.....	0 40
Rock Chocolate, loose	.....	0 37 1/2
" " 1 lb. tins	.....	0 40
Cocoa Nibs, 11-lb. tins	.....	0 40
TODHUNTER, MITCHELL & CO'S.		per lb.
French, 1/4's-6 and 12 lbs.	.....	0 30
Caracas, 1/4's-6 and 12 lbs.	.....	0 35
Premium, 1/2's-6 and 12 lbs.	.....	0 30
Sante, 1/4's-6 and 12 lbs.	.....	0 26
Diamond, 1/4's-6 and 12 lbs.	.....	0 22
Sticks, gross boxes, each	.....	1 00
Cocoa—		per doz.
Homeopathic, 1/4's, 8 and 14 lbs.	.....	0 30
Pearl, " " "	.....	0 25
London Pearl, 12 and 18 " "	.....	0 22
Rock " " "	.....	0 30
Bulk, in boxes	.....	0 18
Royal Cocoa Essence, packages	.....	1 40
Cocoa— E.P.P.S.		per lb.
Case of 112 lbs. each	.....	0 35
Smaller quantities	.....	0 37 1/2

(A. P. Tippet & Co., Agents.)

CHOCOLATE—		per lb.
Caracas, 1/4's, 6-lb. boxes	.....	0 42
Vanilla, 1/4's, " "	.....	0 42
"Gold Medal" Sweet, 6 lb. bxs.	.....	0 29
Pure, unsweetened, 1/2's, 6 lb. bxs.	.....	0 42
Fry's "Diamond," 1/2's, 6 lb. bxs.	.....	0 24
Fry's "Monogram," 1/2's, 6 lb. bxs.	.....	0 24
Cocoa—		per doz.
Concentrated, 1/4's, 1 doz. in box	.....	2 40
" " " " " "
Homeopathic, 1/4's, 14 lb. boxes	.....	0 33
" " " " " "	.....	0 33

JOHN F. MOTT & CO.'S (R. S. McIndoe, Agent, Toronto.)

Mott's Broma	..... per lb.	0 30
Mott's Prepared Cocoa	.....	0 28
Mott's Homeopathic Cocoa (1/4's)	.....	0 32
Mott's Breakfast Cocoa (in tins)	.....	0 45
Mott's No. 1 Chocolate	.....	0 30
Mott's Breakfast Chocolate	.....	0 28
Mott's Caracas Chocolate	.....	0 40
Mott's Diamond Chocolate	.....	0 22
Mott's French-Can Chocolate	.....	0 18
Mott's Navy or Cooking Chocolate	.....	0 27
Mott's Cocoa Nibs	.....	0 35
Mott's Cocoa Shells	.....	0 05
Vanilla Sticks, per gross	.....	0 90
Mott's Confectionery Chocolate	0 21	0 43
Mott's Sweet Chocolate Liquors	0 19	0 30

COWAN COCOA AND CHOCOLATE CO.		per doz.
Hygienic Cocoa, 1/2 lb. tins	.....	\$3 75
Cocoa Essence, 1/2 lb. tins	.....	2 25
Soluble Cocoa, No. 1 bulk	.....	0 20
Diamond Chocolate, 12 lb. boxes	.....	0 22 1/2
Royal Navy Chocolate, 12 lb. boxes	.....	0 30
Mexican Vanilla Chocolate, 12 lb. boxes	.....	0 35
WALTER BAKER & CO'S		per lb.
Chocolate—	.....	.....
Premium No. 1, boxes, 12 lbs. each	.....	0 42
Baker's Vanilla in boxes, 12 lbs. each	.....	0 50
Caracas Sweet, in boxes, 6 lbs. each	.....	0 37
Vanilla Tablets, 416 in box, 24 boxes in case, per box, net	.....	4 20
German Sweet Chocolate—	.....	.....
Grocers' Style, in boxes, 12 lbs. each	.....	0 25
Grocers' Style, in boxes, 6 lbs. each	.....	0 25
Eight cakes to the lb., in bxs, 6 lbs. e.	.....	0 25
Soluble Chocolate—	.....	.....
In canisters, 1 lb., 4 lb. and 10 lb.	.....	0 50
Breakfast Cocoa—		per doz.
In bxs, and 12 lbs. each, 1/2 lb. tins.	.....	0 49

COFFEE.

Green.		per lb.
Mocha	.....	0 28
Old Government Java	.....	0 30
Rio	.....	0 20
Plantation Ceylon	.....	0 29
Porto Rico	.....	0 24
Guatemala	.....	0 24
Jamaica	.....	0 21
Maracaibo	.....	0 21
TODHUNTER, MITCHELL & CO'S		per lb.
Excelsior Blend	.....	0 34
Our Own	.....	0 32
Jersey	.....	0 30
Laguaya	.....	0 28
Mocha and Java	.....	0 35
Old Government Java	0 30	0 32
Arabian Mocha	.....	0 35
Maracaibo	.....	0 28
Santos	.....	0 25

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION

0 12 1/2
0 10 1/2
0 18 1/2

DALLEY'S ROYAL HYGIENIC SELF-RISING FLOURS

Just the thing for summer cottages and campers. These flours are put up in handsome packages and hold their strength. There is nothing handier or nicer. They are in four varieties: Pancake, Tea Biscuit, Bread or Graham flours. They are all ready for use, with directions in each package. Drop us a line for quotations.

The F. F. DALLEY CO., Ltd.

Hamilton, Ont.

Batty's



Are unquestionably the finest and most enjoyable in the world. Have been awarded

ALL WHOLESALERS
HAVE THEM.

... EIGHT PRIZE MEDALS

Canadian Agents

J. A. GORDON & CO.

... Montreal

MARINE INSURANCE

The Mannheim Insurance Company

Grant Open Policies to Wholesale Grocers and Importers at specially favorable rates.

Further particulars obtainable by applying to Local Agent, or to

JAMES J. RILEY & SONS
Managers for Canada — Montreal

Notice

TO THE WHOLESALE
TRADE ONLY . . .

You Can Buy plug tobaccos duty paid. Sweet Navy Chewing, all sizes, 25c. to 35c. per lb. Bright Honey Chewing, all sizes, 33c. to 43c. per lb. All kinds of Cut Tobaccos, 20c. to 55c. per lb., put up in any kind of package or style required.

CIGARETTES

All kinds of Cigarettes from \$2.50 per 1,000 to \$10 per 1,000.

CIGARS

All kinds of Cigars from \$13.50 per 1,000 to \$100 per 1,000.

Write for samples and prices. Correspondence solicited. See price current.

J. M. FORTIER

MANUFACTURER

141 to 151
St. Maurice Street

Montreal

The Gulf of Georgia Cannery

MALCOLM & WINDSOR, Ltd.

Sole Proprietors, and Agents for

"Ice Castle Brand" Canned Salmon

All salmon packed under the "Ice Castle Brand" are guaranteed to be the celebrated Sockeye.

FACTORY, Steveston, B.C.

OFFICE, Vancouver, B.C.



A GLASS PITCHER

... Free

with Adams'

TUTTI FRUTTI

ASK YOUR WHOLESALER FOR IT

ADAMS & SONS CO.

11 & 13 Jarvis St., Toronto, Ont.

RUSKS

WHEN YOU WANT RUSKS
DROP US A LINE

We are putting out something nice—Splendid morsel for invalids.

The Toronto Biscuit & Confectionery Co.

Henry C. Fortier.

7 FRONT STREET EAST, TORONTO.

Charles J. Peter.

DRUGS AND CHEMICALS.

Alum	\$0 02	\$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 10	0 12
Camphor	0 80	0 85
Carbolic Acid	0 25	0 50
Castor Oil, 1 oz. bottle, p. gross	4 20	
" " 2 " " "	6 00	
" " 3 " " "	8 40	
" " 4 " " "	10 00	
" " ½ pint	12 00	
Olive Oil, ½ pts., 2 doz. to case,		
per case	1 25	
" pints, 2 doz. to case,		
per case	2 50	
Epsom Salts	0 02	0 02½
Extract Logwood, bulk,	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb.	0 17	0 18
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Saltpetre	0 08½	0 09
Soda, Bicarb., per keg	2 75	2 90
Sal Soda	1 00	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, per doz.	\$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz.	1 75
" " " " 3, 3 oz.	2 00
Crown Brand (Greig & Co.)—	
1 oz. London	gross 6 00
2 " Anchor	12 00
1 " Flat Crown	10 80
2 " " "	18 00
2 " Square	21 00
2 " Round	24 00
4 oz. Glass Stopper	doz. 3 50
" "	7 00
Parisian Essence	gross 21 00
Ketchup, Fluted Bottles	gross 12 00
" Screw Top	21 00
" S. & L. " High Grade	
per doz	3 50
Pepper Sauce, per gross	15 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.	
Fluid Beef No. 1, 2 oz. tins	\$ 3 00
No. 2, 4 oz. tins	5 00
No. 3, 8 oz. tins	8 75
No. 4, 1 lb. tins	14 25
No. 5, 2 lb. tins	27 00
Staminal—2 oz. bottles	3 00
4 oz. " "	6 00
8 oz. " "	9 00
16 oz. " "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases, 4 doz.	6 00
Milk Granules with Cereals, in cases,	
4 doz	5 8

FRUITS.

Currants—Provincials, bbls	0 04½	0 04¾
" " ½ bbls	0 04½	0 04¾
" Filiatras, bbls	0 04½	0 04¾
" " ½ bbls	0 04½	0 04¾
" Patras, bbls	0 04½	0 04¾
" " ½ bbls	0 04½	0 04¾
" cases	0 04½	0 05
" Vostizzas, cases	0 06	0 07½
Panarete, cases	0 08	0 08½
Dates, Persian, boxes	0 04½	0 05½
Figs—Elemo, 14 oz.	0 08	0 09
" " 10 lb	0 07½	0 09
" " 18 lb	0 09	0 10
" " 28 lb	0 10	0 12
" taps	0 03½	0 04
Prunes—Bosnia, cases	0 06	0 07
" Bordeaux	0 04½	0 06½
Raisins—Valencia, off stalk	0 04½	0 05
" Fine, off stalk	0 05	0 05½
" Selected	0 06½	0 06½
" Layers	0 06½	0 06½
" Sultanas	0 05½	0 08
" Cal. Loose Musc-		
tels 50 lb. boxes	0 05½	0 06½

" Malaga—		
Dehesa Clusters	4 25	4 50
Lemons—Messina, boxes	2 75	3 50
Oranges—Valencias	3 75	4 50
Cal. Navels, in boxes	3 75	4 50
Sevilles	2 50	2 75

DOMESTIC.		
Apples, dried, per lb.	0 03	0 03½
" evaporated	0 35½	0 07

FOOD.

Split Peas	3 25	\$3 50
Pot Barley	3 25	3 50
Pearl Barley, XXX, 49-lb. pkt.	2 50	2 00

ROBINSON'S BARLEY AND GROATS.

Patent Barley, ½ lb. tins	1 25
" 1 lb. tins	2 25
" Groats, ½ lb. tins	1 25
" 1 lb. tins	2 25

BROWN & POLSON'S CORNFLOUR.

1-lb. packages	0 06½
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HARDWARE, PAINTS AND OILS.

CUT NAILS—From Toronto—	
50 to 60 dy basis	2 75
40 dy	2 80
0 dy	2 85
20 16 and 12 dy	2 90
10 dy	2 95
8 and 9 dy	3 00
6 and 7 dy	3 15
5 dy	3 35
4 dy A P	3 35
3 dy A P	3 75
4 dy C P	3 25
3 dy C P	4 35
HORSE NAILS—	
Canadian, dis. 50 per cent.	
From Toronto, per keg	3 60
SCREWS—Wood—	
Flat-head iron, 80 p. c. dis.	
Round-head iron, 75 p. c. dis.	
Flat-head brass, 77½ p. c. dis.	
Round-head brass, 75½ p. c. dis.	

WINDOW GLASS. [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches, which shows it to be a first-break glass, i.e. not over 25 inches in the sum of its length and breadth.]	
1st break (25 in. and under)	1 20 1 30
2nd " (20 to 40 inches)	1 45
3rd " (50 to 60 inches)	3 10
4th " (51 to 60 inches)	3 40
5th " (61 to 70 inches)	3 80
ROPE—	
Manilla	0 09 0 09½
Sisal	0 06½ 0 07½
AXES—	
Per box	6 00 12 00
SHOT—	
Canadian, dis. 17½ per cent.	
HINGES—	
Heavy T and strap	0 04¾ 0 05
Screw, hook and strap	0 03¾ 0 04
WHITE LEAD—Pure Association guarantee, ground in oil.	
25 lb. irons	0 04¾ 0 05
No. 1	0 04¾
No. 2	0 04¾
No. 3	0 04
TURPENTINE—	
Selected packages, per gal.	0 39 0 40
3c. extra outside points.	
LINSEED OIL—	
Raw, per gal	0 51 0 52
Boiled	0 54 0 55
2c. extra outside points.	
GLUE—	
Common per lb	0 07¾ 0 08

INDURATED FIBRE WARE.	
THE E. E. EDDY CO.	
½ pail, 6 qt.	\$3 35
Star Standard, 12 qt.	3 80
Milk, 14 qt	4 75
Round-bottomed fire pail, 14 qt.	4 75
Tubs, No. 1	13 30
" " 2	11 40
" " 3	9 50
Fibre Butter Tubs (30 lbs.)	3 80

Nests of 3	2 85
Keelers No. 4	8 00
" " 5	7 00
" " 6	6 00
" " 7	5 00
Milk Pans	2 65
Wash Basins, flat bottoms	2 65
" " round bottoms	2 50
Handy Dish	2 25
Water Closet Tanks	17 00
Dish Pan, No. 1	7 60
" " 2	6 20
Barrel Covers and Trays	4 75
Railroad or Factory Pails	4 75

JAMS AND JELLIES.

SOUTHWELL'S GOODS.	
Orange Marmalade	per doz. 1 80
Clear Jelly Marmalade	2 00
Raspberry W. F. Jam	2 30
Strawberry " "	2 20
Apricot " "	2 00
Black Currant " "	2 00
Other Jams " "	1 55 1 90
Red Currant Jelly	3 10
(All the above in 1 lb. clear glass pots.	

KNOX'S GELATINE.

Sparkling calves foot	1 20
Crystallized Fruit, flavored	1 65
Acidulated	1 50
(Sold by all wholesale grocers.)	

LICORICE.

YOUNG & SMYLLIE'S LIST.	
5-lb. boxes, wood or paper, per lb.	\$0 40
Fancy boxes (36 or 50 sticks) per box	1 25
" Ringed" 5 lb. boxes, per lb.	0 40
" Acme" Pellets, 5 lb. cans, per can	2 00
" Acme" Pellets, fancy boxes (40)	
per box	1 50
Tar Licorice and Tolu Wafers, 5 lb.	
cans, per can	2 00
Licorice Lozenges, 5 lb. glass jars	1 75
" " 5 lb. cans	1 50
" Purity" Licorice, 200 sticks	1 45
" " 100 sticks	0 73
Dulce, large cent sticks, 100 in box	0 75

MINCE MEAT.

Wetley's Condensed, per gross, net	\$12 00
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MILK CONDENSED.

LAURENTIAN SPRING WATER CO., Montreal	
Plain Soda, per doz.	0 30
Ginger Ale, per doz.	0 45
Cream Soda, per doz.	0 35
Kola, per doz.	0 00
Champagne Cider (quarts)	1 00

MUSTARD.

COLMAN'S OR KEEN'S.	
Square Tins—	
D. S. F., 1 lb. tins	per lb. \$0 40
" " ½ lb. tins	0 42
" " ¼ lb. tins	0 45
Round Tins—	
F. D., ½ lb. tins	0 25
" " ¼ lb. tins	0 27½
" " 4 lb. jars, per jar	0 75
" " 1 lb.	0 25
" " 4 lb. tins, decorated, p.t.	0 80
FRENCH MUSTARD.	
Crown Brand—(Greig & Co.)	
Pony size, per gross	9 00
Small Med.	7 50
Medium	10 80
Large	12 00
Spoon	18 00
Mug	16 20
Tumbler	12 00
Cream Jug	21 00

RICE, ETC.

Rice—		
Standard "B"	per lb. 0 03½	per lb. 0 03¾
Patna	0 04¾	0 05
Japan	0 05	0 05½
Imperial Seeta	0 03¾	0 04
Extra Burmah	0 06½	0 06¾
Java Extra	0 06½	0 10
Genuine Carolinas	0 06½	0 06½
Grand Duke	0 06½	0 06½

Sago	0 03½	0 05
Tapioca	0 03½	0 05½

STARCH.

EDWARDSBURG STARCH CO., LTD.	
Laundry Starches—	
No. 1 White or Blue, cartons	0 05½
Canada Laundry	0 04½
Silver Gloss, 6-lb. draw-lid boxes	0 07
Silver Gloss, 6-lb. tin canisters	0 07
Edwardsburg Silver Gloss, 1-lb.	
chromo package	0 07
Silver Gloss, large crystals	0 06½
Benson's Satins, 1-lb. cartons	0 07½
No. 1 White, bbls and kegs	0 04½
Benson's Enamel, per box	3 00
Culinary Starch—	
W. T. Benson & Co.'s Prepared	
Corn	0 06½
Canada Pure Corn	0 05½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb.	
cartons	0 09
Edwardsburg No. 1 White or	
Blue, 4-lb. lumps	0 07½
THE BRANTFORD STARCH CO., LTD.	
Laundry Starches—	
Canada Laundry, boxes of 40 lbs.	0 04½
Finest Quality White Laundry—	
3 lb. cartons, cases 36 lbs.	0 05½
Bbls., 175 lbs.	0 04¾
Kegs, 100 lbs.	0 04¾
Lily White Gloss—	
Kegs, extralarge crystals, 100 lbs.	0 06½
1 lb. fancy cartons, cases 36 lbs.	0 07
6 lb. draw-lid boxes, 8 in crate	
48 lbs.	0 07
6 lb. tin enamelled canisters,	
8 in crate 48 lbs	0 07
Brantford Gloss—	
1 lb. fancy boxes, cases 36 lbs.	0 07½
Brantford Cold Water Rice Starch—	
1 lb. fancy boxes, cases 28 lbs.	0 09
Canadian Electric Starch—	
40 packages in case	3 00
Culinary Starch—	
Challenge Prepared Corn—	
8 in crate 48 lbs	0 05½
No. 1 Pure Prepared Corn—	
1 lb. pkgs., boxes 40 lbs.	0 06½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb. boxes, 1-lb. pkgs.,	0 08
GLOSS	6-lb. boxes, sliding covers	0 08½
	(12-lb. boxes each crate)	
PURE—16-lb. boxes		0 07
OSWEGO	40-lb. boxes, 1-lb.	0 07½
CORN STARCH	packages	
	For puddings, custards, etc.	
ONTARIO	38-lb. to 45-lb. boxes,	0 06
STARCH	6 bundles	
STARCH IN	Silver Gloss	0 07½
BARRELS	Pure	0 06½



SUGAR.

Granulated	4 60	c. per lb. 4 70
Paris Lump, bbls. and 100-lb.		
boxes	0 05½	0 35¾
" " in 50 lb. boxes	0 05½	0 05 80
Extra Ground, bbls. Icing	0 05½	0 05¾
Powdered, bbls	0 05½	0 05½
Bright refined	0 03¾	0 01½
Bright Yellow	0 03¾	0 03¾
Dark Yellow	0 03¾	3 80
Demerara	3 75	3 85

SYRUPS AND MOLASSES.

SYRUPS.	bbls.	½ bbls.
Dark	per gallon. 0 30	0 33
Medium	0 33	0 38

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MEDALS

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CO.

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"Brantford"
and
"Challenge"

Corn Starch

Put up in handsome packages, and the quality is perfect.
Are not excelled by either home or foreign production.

BRANTFORD STARCH CO. - - Brantford

Bright	0 38	0 43
Redpath's Honey		0 40
" 2 gal. pails	1 10	1 15
" 3 gal. pails	1 45	1 50

MOLASSES.		
Barrels	0 28	0 32
Half-barrels	0 30	0 35

SOAP.
Eabbatt's "1776" Soap Powder \$3 5



1 Box Lot	4 20
5 Box Lot	4 10

Freight prepaid on 5 box lots.

BRANTFORD SOAP WORKS CO.



"Ivory Bar" is put up in 1 lbs., 2 6-16 lbs., 2-lb. bars, 60 lbs. in box; 10 and 12 oz. cakes, 190 in box; Twin Cake, 11 1/4 oz. each, 100 in box.

Quotations for "Ivory Bar" and other brands of soap furnished on application.

TEAS.			
BLACK.			
Congou	per lb.	per lb.	
Half Chests Kaisow, Morning, Paking	0 12	0 60	
Caddies, Paking, Kaisow	0 18	0 50	
INDIAN.			
Darjeelings	0 35	0 55	
Assam Pekoes	0 20	0 40	
Pekoe Souchong	0 18	0 25	
CEYLON.			
Broken Pekoes	0 35	0 42	

Pekoes	0 20	0 40
Pekoe Souchong	0 17	0 35

CHINA GREENS.

Gunpowder—		
Cases, extra firsts	0 42	0 50
Half Chests, ordinary firsts	0 22	0 38
Young Hyson—		
Cases, sifted, extra firsts	0 42	0 50
Cases, small leaf, firsts	0 35	0 40
Half Chests, ordinary firsts	0 22	0 38
Half Chests, seconds	0 17	0 19
" " thirds	0 15	0 17
" " common	0 13	0 14

Young Hyson—		
Half Chests, firsts	0 28	0 32
" " seconds	0 16	0 19
Half Boxes, firsts	0 28	0 32
" " seconds	0 16	0 19

JAPAN.

Half Chests—		
Finest May pickings	0 38	0 40
Choice	0 32	0 36
Finest	0 28	0 30
Fine	0 25	0 27
Good medium	0 22	0 24
Medium	0 19	0 20
Good common	0 16	0 18
Common	0 13 1/2	0 15
Nagasaki, 1/2 chests Pekoe	0 16	0 22
" " Oolong	0 14	0 15
" " Gunpowder	0 16	0 19
" " Siftings	0 07 1/2	0 11

LIPTON'S TEAS.

No. 1 Ceylon, retailed at	0 50	0 35
No. 2 " "	0 40	0 28
No. 3 " "	0 30	0 22

All the above can be had mixed with Green Tea at same prices.

TELFY'S TEAS.

No. 1. Retailed 70c.; cost 50c.	
No. 2 " " 50c.; " 35c.	
Mixed " " 40c.; " 30c.	

"SALADA" CEYLON.

Green label, retailed at 30c.	0 22
Blue label, retailed at 40c.	0 30
Red label, retailed at 50c.	0 36
Gold label, retailed at 60c.	0 44

Terms, 30 days net.

"KOLONA"

Ceylon Tea, in 1-lb. and 1/2-lb. lead packets, black or mixed.	
Blue Label	0 22
Green Label	0 28
Red Label	0 35

Orange Label	0 42
Gold Label	0 58

TOBACCO AND CIGARS.

British Consols, 4's; Twin Gold Bar, 8's	0 59
Ingots, rough and ready, 8's	0 57
Laurel, 3's	0 49
Brier, 7's	0 47
Index, 7's	0 44
Honeysuckle, 8's	0 56
Napoleon, 8's	0 50
Victoria, 12's	0 47
Brunette, 12's	0 44
Prince of Wales, in caddies	0 48
" " in 40-lb. boxes	0 48

CANADIAN TOBACCO CO., MONTREAL.

Cut Tobaccos—

Comfort, 1-6, 5 lb. box	0 22
Champion, 1-10, 5 lb. box	0 38
I. O. F., 1-10, 5 lb. box	0 28 1/2
Sohmer, 1-10, 5 lb. box	0 32 1/2
Imperial Cigarette Tobacco, 1-10, 5 lb. box	0 40
Queen's Tobacco, all sizes	0 60
Crown Cut Plug Mixture, 1/2 lb. tin	0 50
" " 1 lb. tin	0 47

Cigarettes—

Sonadora Havana	per 1,000
Royal Turkish Egyptian	\$10 00
Crene de la Crene	10 00
Lafayette	7 20
Marquise	3 80
Imperial (Virginia tobacco)	7 00
Imperial (Virginia tobacco)	3 50

Plug tobaccos (sweet chewing)—

Navy, in caddies	0 35
Navy, plug mark	0 33
Honey, boxes and caddies	43
Span roll chewing, boxes	55

Plug smoking (with or without tags)—

Black Crown, caddies	per lb
Crown Rouge smoking	0 35
Leaf tobacco, in bales	0 38
" " "	0 20

Cigars—

La Sonadora Reina Victoria Flor Fina, 1-20	\$85 00
La Sonadora Reina Bouquet, 1-10	55 00
Crene de la Crene Reina Victoria Extra, 1-20	55 00
Crene de la Crene Reina Victoria Special, 1-20	50 00
Honeymoon, Regalia Comme il Fait, 1-40	55 00
El Caza Culebras, 1-40	55 00
La Fayette Reina Victoria, 1-20	32 50
Noisy Boys, Blue Lane, 1-20	25 00
Princess of Wales, Princess, 1-10	25 00
Ditto, low grades	13 50

CIGARS—S. DAVIS & SONS, MONTREAL.

Sizes.

Madre E Hijo, Lord Lansdowne	Per M \$60 00
" " Panetelas	60 00
Madre E Hijo, Bouquet	85 00
" " Perfectos	85 00
" " Longfellow	80 00
" " Reina Victoria	55 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" " Reina Victoria Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" " Queens	29 00

Cigarettes—All Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

WASHING POWDER.

"SILVER DUST"

Case	72 1-lb. cartons	5 00
Half case	36 1-lb. "	2 50
Case	24 3-lb. "	4 25
Half case	12 3-lb. "	2 12
Case	100 5-cent packages	3 50
Half case	50 5-cent packages	1 80

WOODENWARE.

Pails, 2 hoop, clear, No. 1.

per doz.	\$ 1 45
" 3 " " " "	1 60
" 2 " " " "	1 40
" 3 " " " "	1 55
" " " painted " 2	1 40
Tubs, No. 0	8 00
" 1	6 50
" 2	5 50
" 3	4 50
Butter Tubs, combined	1 60
Mops and Handles, combined	1 25
Butter Bowls, crates assort'd.	3 60

THE E. B. EDDY CO.

Washboards, Planet	1 60
" " Waverly	1 50
" " XX	1 40
" " X	1 25
" " Electric Duplex	2 25
" " Special Globe	1 50

Per Case.

Matches—	5-Case Lots	Single Case
Telegraph	\$3 30	\$3 50
Telephone	3 10	3 30
Parlor	1 70	1 75
Red Parlor	1 70	1 75
Safety	4 00	4 20
Flamers	2 25	2 35

Licorice Goods

YOUNG & SMYLLIE'S
PURE Spanish

ACME LICORICE PELLETS

STICK LICORICE

SOME OF OUR LEADERS ARE:

Pure Calabria "Y & S" Licorice
Acme Licorice Pellets
Tar Licorice and Tolu Wafers
Licorice Lozenges
"Purity" Penny Licorice

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The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. **BEST GOODS MADE.**

Represented by
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H. A. Nelson & Sons, Montreal.

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Oakville Basket Co.,**

MANUFACTURERS OF



- 1, 2, 3 bushel grain and root baskets.
- 1, 2, 3 satchel lunch baskets.
- 1, 2, 3 clothes baskets.
- 1, 2, 3, 4 market baskets.
- Butcher and Crockery baskets.
- Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

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HIGH CLASS - GREAT NOVELTY - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE
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TELLS what to buy and how to sell it; gives a regular course of Window Dressing, Store Management, Advertising; describes all new goods, etc. What more do you want? **One Pointer** from a single copy should net you at least Two Dollars. Twelve copies, or one year, should net you Twenty-four Dollars. This is a fact, and the reason we have subscribers.



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TORONTO MONTREAL



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The Largest Creamery in Canada

Is situated at Renfrew, Ont. Their output of Butter has a high reputation. In order to obtain it and keep the quality, they must use the best obtainable ingredients. They use "WINDSOR" SALT exclusively. Under date of December 17th, 1895, Mr. Wright has this to say:—

For your convenience I may add that it is certainly the finest salt we ever used. There may be as good, but I have never used it. It might interest you to know how we came to use it. For many years before starting our Creamery, I used English salt in my dairy, exclusively. Hearing of yours I sent for a sample, which was promptly forwarded, and we used it with our next churning. Although we used the same quantity we had always used, so much greater strength was there in your Windsor brand, that our butter was so salt that we could hardly use it. We then greatly reduced the quantity, and found it to work admirably, and consequently have used it ever since. When we opened our Creamery, Windsor Salt was at once adopted, and we have never had any reason to regret it. The barrels are well made, and being lined with paper prevents any dirt or dust from getting in. This I consider a very important factor, and so long as you send us the same quality as you have been doing, it will require very strong inducements to cause us to use any other. You will of course understand from this that it was the Windsor Salt we used in our butter which took the Gold Medal at Ottawa in Sept. last.

(Signed) A. A. WRIGHT, Manager Renfrew Creamery Co., Ltd.

Grocers can obtain "WINDSOR" Dairy Salt, from any wholesale house, put up in 50lb. Linen Sacks and in 20lb. White Cotton Bags packed 15 in a paper lined Barrel.

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Fruit Jars

ALL KINDS AND SIZES.

JELLY GLASSES HONEY JARS

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